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THE CANADIAN GROCER

VOL. XI MONTREAL AND TORONTO, JULY 2, 1897. No. 27

COLMAN'S MUSTARD

BEST ON EARTH

Good News.

The quality of Tillson's Pan Dried Rolled Oats has always been kept at the highest point, yet there is constant aim to improve even on that. Out of a thousand and one buyers of our Rolled Oats, one here—one there chanced to find some black specks, or a hull or a little dirt. We have lessened the chances of even **this** occurring in the future. We are not infallible but we have improved on what was already "best." Clean—bright—free from dirt, hulls, and black specks. And with that rich, nutty flavor that consumers like so well.

The Tillson Company, Limited

From Manufacturer to Retailer—direct **Tilsonburg, Ont.**

VERY OLD
HIGHLAND WHISKY.

Cockburn & Co.

ESTABLISHED 1796. *Leith & London.*

Try——

COCKBURN'S SCOTCH WHISKY

Nothing Finer in the Market

This firm was established in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are . . . . . .

J. & R. McLEA, Montreal

AGENTS FOR
THE DOMINION

Cockburn's Special Liqueur
Cockburn's Special Scotch
Cockburn's Very Old Highland

Tanglefoot

SEALED

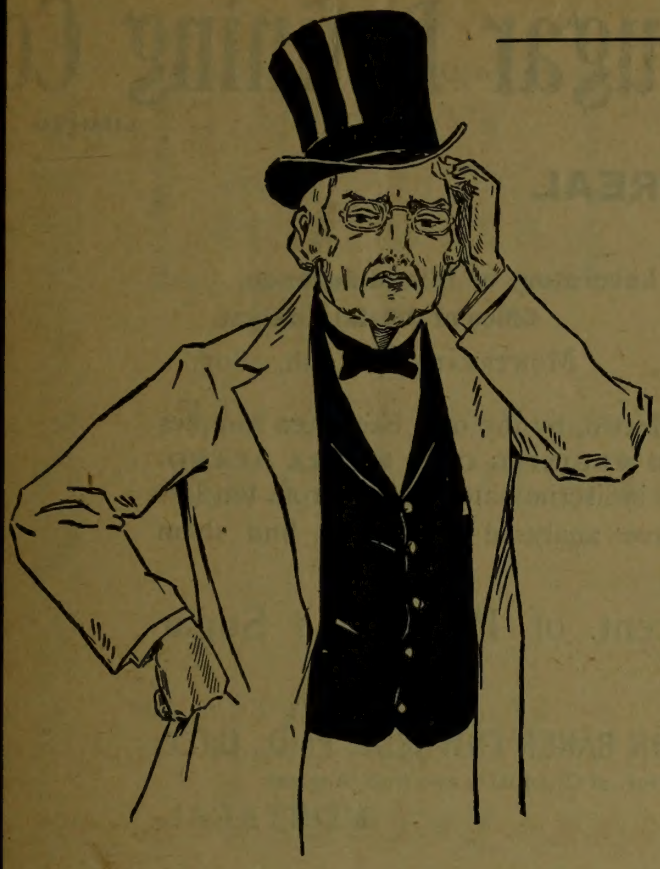
STICKY FLY PAPER

The only kind that fulfils all requirements and expectations

Is sold by the following Wholesale Grocers in Canada :—

Edward Adams & Co. - London, Ont.
Balfour & Co. - Hamilton, Ont.
H. N. Bate & Sons - Ottawa, Ont.
Black & Co. - - Truro, N.S.
Caverhill, Hughes & Co., Montreal, Que.
L. Chaput, Fils & Cie., Montreal, Que.
Dearborn & Co. - St. John, N.B.
The Eby, Blain Co., Limited, Toronto, Ont.
H. P. Eckardt & Co. - Toronto, Ont.
Elliott, Marr & Co. - London, Ont.
W. H. Gillard & Co. - Hamilton, Ont.
Gilmour & Co. - Brockville, Ont.
Gorman, Eckert & Co. - London, Ont.
James Hodge - Fredericton, N.B.
Howe, McIntyre Co., Montreal, Que.
Hudson's Bay Co. - Winnipeg, Man.
Hudon, Hebert & Cie., Montreal, Que.
Hudon & Orsali - Montreal, Que.
Laporte, Martin & Cie., Montreal, Que.
Lucas, Steele & Bristol, Hamilton, Ont.
A. Macdonald Co., Limited, Winnipeg, Man.
J. McLauchlan & Sons, Owen Sound, Ont.
M. Masuret & Co. - London, Ont.
N. Quintal & Fils - Montreal, Que.
George Robertson & Son, Kingston, Ont.
A. Robitaille & Co - Montreal, Que.
W. H. Schwarts & Sons, Halifax, N.S.
A. M. Smith & Co. - London, Ont.
Nazaire Turcotte & Cie., Quebec, Que.
Geo. Watt & Sons - Brantford, Ont.

EVERY WHOLESALE DRUGGIST IN CANADA SELLS IT.



When in Doubt--Trump!

Take no chances—play your strongest card, the card you have faith in—the one you have learned to know, is a probable winner.

It's the same way in buying—the highest quality wins trade. The name and reputation of an article—its ***known*** quality will sell it. As goods of inferior quality become unsalable and gradually accumulate on your hands, please remember this—"when in doubt"—play your strongest card, buy highest quality. It pays to do it.

Good Cards to Hold

For purity—strength—absolute evenness of grade, the United Alkali Coy.'s product of Great Britain

Hand in Hand Brand Bicarbonate Soda

is unequalled.

$98\frac{50}{100}$ **Pure Bicarb. Soda.**

For quick, seasonable sellers, get those Jelly Tablets that save so much time in the household.

Over 150 years of highest quality in

Lazenby's Jelly Tablets.

12 different flavors.

For freshness and cleanliness of the pack (new pack just in) and delicacy of flavor

Thistle Brand Finnan Haddies

are unrivalled. They compete in quality—not in price.

For Sale by Wholesale Grocers Everywhere.

General Agents for Canada

A. P. Tippet & Co.
Montreal and Toronto

F. H. Tippet & Co.
St. John, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar

with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL

FAC SIMILE OF CASK LABEL.

PURNELL'S

PURE
PLAIN and SPICED

MALT VINEGARS

FOR PICKLING and TABLE USE.

Brewery, Bristol, England.

Have you figured out what the reduction in tariff means in the cost of our vinegars ?

AGENTS

St. John, N. B.—W. S. CLAWSON & CO.
Montreal—J. M. KIRK, Imperial Buildings, St. James St.
Toronto—J. WESTREN & CO., 73 Carlton St.
Hamilton—W. H. GILLARD & CO., Wholesale Grocers.
Winnipeg—A. STRANG & CO., Portage Avenue.
Vancouver, B.C.—C. E. JARVIS & CO., 101 Holland Block

MADE ON SCIENTIFIC PRINCIPLES

MADE TO STAND MUCH HANDLING

The only electrically-welded steel wire-bound BUTTER TUB made in Canada.

Compact
Strong
Good-Appearance

The E. B. EDDY CO. Limited

HULL, QUE.

61 Latour St - - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.

Religious Lobsters

Noble's Celebrated Brand . . .

XX and XXX Talls and Flats, Lbs. and 1-2 Lbs.

The pack of lobsters this year is short and really first-class fish scarce. Noble's brand stands for the highest quality. The price we quote is low.

◆ ◆ ◆

We have a Snap

for wide-awake grocers. It is

SELECTED VALENCIAS

Our stock is large—we must sell—and the price will enable you to make a handsome margin, in view of the high price of currants.

W. H. GILLARD & CO.

Wholesalers Only HAMILTON

JOHN MOUAT, Northwest Rep., Winnipeg.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XI. (Published Weekly) MONTREAL AND TORONTO, JULY 2, 1897 ($2.00 per Year) No. 27

INDIVIDUAL CREDITS.*

By James G. Cannon.

CREDIT is created by the desire to do business, and thereby secure a profit. For example: A is well and favorably known to B as a man of strict honor and integrity. He may be a producer, but without ready money. He may be desirous of buying goods. B has the commodities and wishes to sell them; therefore B finds it agreeable to supply A's wants for a consideration of profit, upon his promise of future payment. In this way credit is brought into play, and its continuance is justified by the prompt fulfilment and faithful performance of all the duties and obligations imposed by the contract, but if too easily obtained it promotes extravagance.

The question naturally arises: Upon what basis should individual credit be granted? No inflexible rule can be laid down, but the underlying principles of this form of credit that suggest themselves to me are character, ability, capital and producing power.

Individual credits properly dispensed call for the exercise of diplomacy, mature judgment and eternal vigilance, and one should be especially conservative in extending liberal credits on the luxuries of life. For instance, where a customer might, without criticism, buy a five hundred dollar house-furnishing goods bill, he might very properly be refused a credit of three hundred dollars for purchases made in the dress goods department.

The good customer, though unreasonable and unjust in his demands, must be retained. It is the man who pretends to be good and is not, who must be refused and avoided. Tact in this, as in other departments of business activity, is indispensable.

Many merchants trust out their goods indiscriminately and sustain losses that handicap them in the payment of their obligations to the wholesale dealer, and the resultant ill effects are communicated all along the line of credit, reaching finally the manufacturer and his creditor. Therefore, if we can build a better basis for individual credits, the whole commercial edifice will be strengthened with benefit to all concerned.

Notwithstanding the fact that the granting of individual credit is one of the most delicate and important questions upon which the merchant has to pass, I believe that very few retail merchants, if called upon for an opinion as to the basis of their credits, could give a specific or intelligent answer.

EDUCATION NECESSARY.

The average retailer throughout the country needs education in this and kindred lines, and he should be brought to realize that it is to his interest to follow some well-defined system of granting credits. He will often "size up" a man on the spot and sell him a bill of goods without even knowing the party's full name, or, relying, perhaps, on his supposed ability to judge something of his means or affairs because he is an acquaintance, he will trust him without any investigation as to his financial worth.

Some retailers, I find, have not taken stock for years, believing it to be unnecessary, because, as they say, all they have on their shelves belongs to them. Others do not even keep books. Careful attention to details, and a thorough system of book-keeping, are prime factors in determining a merchant's success. If he is careless in his methods he is likely to find his customers tardy in meeting their bills.

If the retail merchant would only change his method, ascertain the cost of conducting his business and the profit on his sales, keep his books in such a shape as to enable him to know at all times whether he was making headway or losing ground, he would be in a position to adopt corrective measures when necessary, and avoid the shoals and rocks that would otherwise bring disaster upon him.

Some good wholesome educational work seems to be in order, and where the jobber or wholesaler finds that a retailer to whom he is selling his goods has extended credit beyond prudent limits, compared with his own resources, although it be to persons of large means, he should confine him to the shortest possible terms, and force him into a system of making quick collections, for the nearer a retailer reaches a cash basis the better will be his position. If he pays cash for his goods he is not likely to sell them on any other terms, and when he does give credit, he will exercise more care in its extention.

If the wholesale houses will give their retail customers the benefit of their wide experience, knowledge and counsel, as to the best business methods to be adopted, it will be of mutual profit and advantage. So long as retailers pay their bills with ordinary promptness the wholesaler has no occasion to interfere, but when they become slow he is compelled to look over the situation, and in nine cases out of ten retailers will plead in extenuation of their tardiness that some of their own customers owe them large bills which they are unable to collect. How needful it is, therefore, that all unknown quantities should be eliminated, and that a painstaking investigation should determine the character, financial strength and integrity of every credit risk.

Considerable strategy must be used at times to secure information touching individuals supposed to be possessed of large means, and who are so reticent about their affairs that it is not deemed prudent to ask questions. You would be surprised to learn that some of the richest and most substantial houses in the large cities will seek for data through the instrumentality of janitors of apartments, butchers and

* An address delivered on June 9 before the Credit Men's Association, St. Louis.

RICE

Our stock of Rice is complete and includes all grades of Fancy Imported *Japan, Java* and *Patna* Rice. In cheaper grades we are offering a splendid value to retail at 5c. Drop us a card.

THE DAVIDSON & HAY, LIMITED.

Wholesale Grocers - TORONTO.

TELEPHONES 399 AND 1399.

tradespeople generally. Perhaps information thus gleaned is not always of value, but at the same time such people hear and see things of which it is important that the dispenser of individual credits should have knowledge. The question may be asked why are such methods resorted to, and the only answer that can be given is that retailers are fearful of making too many inquiries direct and driving away trade that is a source of profit to them. These practices should not be necessary, and prejudice against giving information on the part of individuals will be overcome by proper educational work, just as reluctance to give information on the part of borrowers is being removed by the requirement of signed statements.

A CAUSE OF SUFFERING.

During the past few years we have been suffering not alone from the failure of business firms and corporations, but from the straining of individual credit which in my opinion has been responsible in a large degree for the prevalent unsatisfactory condition of business affairs. Many people have been living beyond their means, and since the panic of 1890 especially, individual credit has been extended far beyond its normal limits; as a result the whole line of credit has been disturbed, and the slow undermining of the foundation has gradually weakened and finally destroyed many of our noble institutions of trade and commerce. We have been passing through an era of extravagance that has been more pronounced than at perhaps any other period in our history. The credit structure has been reared upon faith and supposition, rather than upon tangible property and financial strength.

The Reverend Charles H. Spurgeon testified:

Something should be known regarding the financial resources and character of each debtor. Information respecting business men can be secured with respective ease, but in the case of professional men, and those living on incomes, the problem is not so simple. Therefore references should be required in all cases, and they should be looked up with great care for the reason that while the first purchase may be small, the account, once opened, may increase in importance without attracting attention. If the customer is buying goods on credit from other sources, enquiry should be made as to whether his payments are satisfactory. Where real estate is owned, some specific data as to its value should be gathered. After the investigation is completed, and all the available information is at hand, a credit limit should be carefully fixed, and beyond this point the account should not be permitted to pass until it is ascertained by further research that the increased line can be safely extended.

A retail credit man should know when to say no, and should have the force of character necessary to say it; moreover, he should make the refusal in a way that will give no offence.

Many people, especially those who are wealthy, are very negligent about paying their personal bills, and tradesmen and professional men are obliged to carry them longer than should be necessary, thus entailing upon them heavy losses of interest and profit.

It is a conceded fact that frequent settlements between debtor and creditor contribute to better profits in all lines of trade; whereas laxity in making credits and collections is the direct cause of a large proportion of the failures of retail merchants throughout the country.

RICH MAN'S PANIC.

It has been truly said that the period covered by the last three years has been the "rich man's panic," and many of the wealthy people have allowed their accounts to run past due. The flagrant abuse of credit and confidence at their hands should be corrected. They think nothing of taking a trip to Europe or out of town, leaving unsettled their accounts with their butcher, grocer and tradespeople generally, who fear to bring the least pressure to bear upon them, as they usually take the greatest offence when asked to meet an obligation that may, perhaps, have been long past due.

I would lay special emphasis upon the importance of retailers rendering their bills promptly, as such a practice will undoubtedly ensure better collections, and will also have the effect of educating their customers as to proper business methods.

I have in my mind a prominent mercantile house in one of the large cities of the United States, which a few years ago became embarrassed, simply because they trusted people from whom they were not able to force collections. Their credits were loosely managed generally. They were also dilatory about sending bills for goods charged, which promoted extravagance among their customers and led the concern into a position from which they were unable to extricate themselves. Their trade was with a class of people supposed to be wealthy and fully able to meet their engagements, but it transpired that they were mistaken in their estimate of their responsibility. Systematic investigation would have revealed this weakness and saved them from ruin.

The drift in the retail line at present seems to be in the direction of closer terms, and it is now generally considered that an account that is not settled in thirty days is not desirable, whereas, years ago, retail merchants carried on their books a great many credits that ranged from six months to a year. In some quarters there is an apparent tendency to do away with the credit system entirely and reduce trade to a cash basis.

COMPETITION IN BUSINESS.

The question of competition in business is one that all departments of trade must meet, and the retailer who grants credit must recognize existing conditions and regulate his prices to meet those offered by dealers who sell for cash. Under these circumstances, unless his credits are made under a safe and well-defined system and his business is conducted on an economical basis, his success will be problematical.

To show the advantages to be derived from conducting business on a cash basis, especially in large transactions, a little article—a silverback hair-brush—owing to competition has been reduced in price to $4; from this price there is a discount of 10 per cent. for cash. The small retailer is generally unable to avail himself of this cash discount, so the brush costs him $4. An order for three thousand of these brushes was recently filled for a large department store at a net cash price of $3. The manufacturer, to be sure, did not make much, but he was able to keep his plant in opera-

Summer Drinks

CHALLOND & JENKS'

GINGER ALE
CLUB SODA
BIRCH BEER
CREAM SODA
CHERRY PHOSPHATE

LEMON SOUR
KELMA WATER
ORANGE CIDER
SARSAPARILLA
JUBILEE

LUCAS, STEELE & BRISTOL - - Hamilton

SALMON

Before buying salmon get our prices; we have a large stock of spot goods. . . . . .

SOCKEYE---Flagship, flat tins
O-Wee-Kay-No, tall tins

COHOE---Star Brand, flat tins
Diamond Brand, flat tins
Southern Cross, tall tins

AT EXCEPTIONALLY LOW FIGURES.

JAMES TURNER & CO. - - HAMILTON, ONT.

Freshness

is necessary---in Milk.

"REINDEER BRAND"

CONDENSED MILK

is manufactured from rich new milk, fresh every day.

PICNIC GOODS ARE NOW IN DEMAND

We have them

Laing's Cooked Corned Beef (1's, 2's, 6's and 14's.)
Armour's Cooked Corned Beef and Potted Meats.
Clark's Cooked Corned Beef and Potted Meats.

NO DELAY if you order from us. We ship promptly.

THOS. KINNEAR & CO. WHOLESALE GROCERS 49 FRONT STREET EAST TORONTO

tion during the dull times, with the certainty of receiving his money, which came to him all at once. The department store could retail these brushes for cash at $3.90 each and make 30 per cent. profit, and yet, you see, the brushes would be sold for less than the cost to the small retailer. They were only able to do this by handling their business on the cash basis.

This system also saves a great deal of time and annoyance to the customer in waiting for change, by making it possible to pay in one sum the bills for a considerable period of time.

SAFETY OF THE CASH MERCHANT.

The merchant who gives credit may do a very extensive business and appear to be enjoying the fruits of prosperity in good times, and he will doubtless succeed in handling a larger volume of trade than the one selling for cash, but when a panic comes and depression sets in, and the incomes of his debtors are depleted or entirely suspended, he will in many instances be forced to the wall, while the cash merchant who did not owe anything and had no one owning him, will continue his business as usual, and will probably make more money twice over than he lost by not selling on credit when times were favorable ; but even if the credit merchant succeeds in weathering the storm, his books will bear unmistakable evidence of financial wrecks left in its wake, which will be painfully apparent when he requires money to meet his maturing obligations and replenish his stock.

Judicious credits are of incalculable benefit ; but I think that in retail lines they should be carefully restricted. It seems to me that the merchant who brings his business nearest a cash basis will eventually find he is the most prosperous.

EGGS IN COOLERS.

An exact statement of the eggs stored in Chicago so far this season cannot be made, for no official figures are given out at the coolers ; but from estimates based upon opinions of buyers and others who put eggs away it can be safely said that stocks are less than they were a year ago at this time. The difference is about 20,000 cases, and the total of eggs now in the coolers here is close to 215,000 cases.

Arrivals this week were liberal. At one of the storage houses a record-breaking day was noted, more eggs having been received than during any other day of the present season.—Chicago Produce.

SUGAR AS A PROMOTER OF MUSCULAR EXERTION.

It is a fact well known to Alpine tourists, says Deutsche Zuckerindustrie, that on difficult climbing excursions an increased desire is felt for the consumption of sweets and sweetened food, and many who never touch bon-bons at home, devour large quantities of them on these tours. It is also frequently remarked how eagerly the guides appropriate any sugar that has been left over, and consume it en route. This use of saccharine substances is often purely instinctive, for even to-day many individuals are still unacquainted with the physiological fact, that the source of our muscular force is not to be sought in the albuminous substances (meat) taken into the system, but in the hydrocarbons (starch, sugar, fat), consumed. At the instigation of the Prussian war office, Schumburg and Zuntz undertook to investigate, by means of an apparatus constructed by Mosse, the question whether the consumption of small quantities of sugar rendered the tired muscles capable of renewed exertion. In order to obtain a practical result, the person who was made the subject of experiment was kept totally ignorant of the object of the experimenters. On one day a sweet liquid was administered containing 30 gr. of sugar, on the next day a similar liquid containing a sufficient amount of saccharine to render it indistinguishable from the other as regarded taste. When a very large amount of muscular work had been performed before the employment of the Mosse apparatus for further labor, it was found that on the days when sugar was administered a distinctly greater quantity of work could be got through than on the days when saccharine was given. The blood had become very poor in sugar in consequence of the severe muscular effort which had previously been gone through, and hence the administration of a comparatively small quantity of sugar had the effect of producing an increased capability of work. The result of the experiments confirms the opinion entertained by a large number of Alpine tourists that in long continued and fatiguing climbs the use of sugar and substances containing sugar is advantageous.

In No. 24 of our 1895 issue, apropos of the pamphlets written by Henri Hirschberg, we advocated the supply of sugar rations to the army, and it appears that the War Office has interested itself in the matter. It would be very advisable that the logical consequences of the favorable results, in increasing the capability of bodily exertion obtained from the use of sugar, should be drawn, and that a regular supply of sugar food should be issued to the soldiers. The introduction of sugar into the army, accustoming the young men to its regular use, would be the means of increasing the demand for sugar among the people generally, and producing a considerable and permanent advance in the consumption.

BALTIMORE TOMATOES.

A Baltimore, Md., broker writes : "It is said that history repeats itself and on that theory 3-lb. standard tomatoes may again sell at 50c. before you and we leave this terrestrial sphere, but there are no signs of it at present. In fact, this remarkable weather is not doing the crops of tomatoes and corn any good, and everybody is complaining about the condition of the tomato crop particularly. The very best that we can do on spot 3-lb. full standard tomatoes is 57½c."

There is only
ONE
FLY PAD
AND
Archdale Wilson & Co.
Wholesale Druggists
HAMILTON
Are its Manufacturers.

BEWARE of illegal imitations, the sale of which will render you liable to heavy fines and costs.

PERPETUAL INJUNCTION

[COPY]

IN THE HIGH COURT OF JUSTICE

Before COLIN G. SNIDER, ESQ., Local Judge of this Court at Hamilton

THURSDAY, THE 20th DAY OF MAY, A.D. 1897

Between ARCHDALE WILSON & CO., Plaintiffs
And FRANK W. MERRILL, Defendant.

Upon the application of the plaintiffs for an order to continue the Interim Injunction granted herein by Colin G. Snider, Esq., Local Judge in Chambers, on Monday, the 17th day of May, A.D. 1897, upon reading the Notice of Motion to continue the said Injunction and upon hearing what was alleged by Counsel for the Plaintiffs, and Defendant and Counsel agreeing that the said Motion should be turned into a Motion for Judgment,

THIS COURT DOTH ORDER and adjudge that the Defendant be forever restrained from manufacturing, selling or dealing in fly poison prepared in felt, pulp or paper in the shape of a square, circular, pad, octagon, mat, welt or shield, or any form whatever where the felt, pulp or paper is smaller than twelve inches square and weighs more than an eighth of a pound to the square yard, and from using boxes, labels or envelopes such as those heretofore and now used by the said Defendant, or similar in any manner to those used by the Plaintiffs.

And this Court doth further order and adjudge that the Defendant do pay to the Plaintiffs the costs of and incidental to this action forthwith after taxation thereof.

Upon motion of Mr. Thomas Hobson, of Counsel for the Plaintiffs.

By the Court.

S. H. GHENT, Deputy Clerk.

CURRANTS FROM RUSSIA.

ALTHOUGH it has been thought, and apparently with good reason, that the stocks of currants in the consuming countries other than the United Kingdom were only very moderate, it has been proved that holders in some of them could not withstand the temptation to realise which the advance in prices held out to them. Shipments of a more or less important nature have been received of fruit in bags and in barrels from Russia and from Amsterdam, and although the former package is one which has seldom been seen here and the latter is one which has gone entirely out of fashion, the fact that the fruit has been offered at prices considerably below what was demanded for similar quality imported direct from Greece, and in the smaller bulk to which the trade has lately become accustomed, has secured for it a tolerably ready sale. The theory held by some that fruit of very common quality is usually sent to the continental ports is somewhat upset by these arrivals, and although it is true that some of it is more or less inferior, it is also true that other parcels are of exceedingly good quality, and quite equal to the average of the season's shipments to our ports, and distinctly superior to the more recent arrivals. That these shipments have exercised a useful influence there can be but little doubt. There was unquestionably the fear in the minds of those who take at all a broad view of the position that, with the small landed stocks, it was more than possible holders might have driven matters too hard, and, by establishing a higher level of prices than was expedient, have thereby jeopardised the prospects of the new season. Such a course of events would have done infinitely more harm in the future than the good to be obtained by the realization of an extra shilling or two per cwt. upon landed stocks. Under the influence of these arrivals prices of all descriptions are in favor of the buyer.—Produce Markets' Review.

USEFUL RECIPES.

CURE FOR BELLIES IN TIERCES.

Twenty lbs. of salt, coarse; 6 lbs. sugar, coarse, but good (it pays in every respect to use good sugar on all meats), and 1 lb. saltpetre. If packed in other receptacle, the same formula is used, according to the weight packed. The tierces are rolled the first ten days, and overhauled, if in tubs, in the same time. We scarcely need add, fill the tierces with water when packed. When bellies are packed in tubs, of course, make a pickle and pour over the meats. Bellies or backs thus packed will cure in twenty-five to thirty-five days, according to weight. —National Provisioner.

2 Good Things

They are good sellers

Because they are good.
Because the public know they are good.

Every grocer should have them

Because he can make a good profit.
Because he will have quick sales.
Because his customers will be pleased with them.

PURE GOLD MFG. CO.
TORONTO

AMONG THE RETAILERS.

A Common Error.

I was told of an error this week that grocers often make, and perhaps someone will take warning if it is spoken of here. Every little while some new fancy article is put on the grocery market. Some lady will buy this and serve it up at her five o'clock tea, it will tickle the palates of some of her guests, and immediately the grocer with whom one of these guests deals is asked for this article. Well, he hasn't it in yet, but he can order it. He does order it, but, if a foolish man, he orders a case of it, thinking that because it is new there will soon be a heavy demand for it. But I have heard that nine times out of ten the rest of the case lies on his shelf, and that frequently, if his first customer has bought more than one tin, package, or whatever it may be, he is asked in a week's time to take the unused tins back, for the brand is not the same as Mrs. Smith's was. I hear that it pays far better to go and buy what you want in a large store, and risk the unlikelihood of having a chance to made a heavy sale of it.

Prefers the Credit System.

Most papers advocate the cash system for doing business. For that reason I think it is interesting to hear what arguments the men who still stick to the credit system have to advance in support of their action. In conversation with a grocer, who is in favor of the old system, this week he gave me his reasons for not being up-to-date in this particular instance. "In adopting a cash system," he says, "first of all, some valuable trade is cut off. The merchant must then attempt to gain trade to make up for this loss. He immediately looks for bargains. As soon as a merchant introduces the bargain scheme into his business he gives his business a new reputation. He is soon reported selling cheap goods and his trade vanishes." "Where," he says, "is the man who has succeeded in the cash business who has had as his competitor a man using the credit system? We have yearly big losses, but we are making money, which I don't think we would be doing if we abandoned our old system. We let good alone."

Signs.

A distinguishing mark of a modern business, carried on by a shrewd, reliable and up-to-date merchant, from that managed by a man who is behind the times is the display of advertising cards outside of the store or on the delivery wagons. Some grocers take the bottoms of pasteboard boxes and write the prices of their goods on them. These signs have a very bad appearance. They remind a person of the signs of Italian peddlers in the cities. It doesn't cost much to have the signs painted on good canvas or card-board, and these present a far more attractive appearance. Attention should also be given to signs of short sentences. I noticed a couple this week that struck me as being worth mention. On a wagon was the printed notice, "Our wagons go past your door," It is mild and not sentimental, but very expressive. In a window I saw the sign, "There has been a crash in prices, come in and see the ruins." I thought the metaphor was very striking. These two examples illustrate a couple of the best styles of signs.

Schemes.

During the last year many schemes for increasing business have had their patronage among the retail grocers. These all, of course, have been inaugurated to make it appear that the merchant who takes hold of the scheme is giving a certain discount off the price of his goods which the competing merchant, who cannot obtain the use of the scheme, does not. But lately a noticable reaction has set in, and this week I enquired for the opinions of the grocers regarding these schemes. All to whom I spoke, and I visited quite a few, were unanimous in their convictions that the schemes were entirely useless. They claim first of all that grocers cannot afford to give any discount, and that if they did so they would soon be bankrupt. If the scheme is used, therefore, it is necessary to raise the price of the goods and fool the people. Well, of course, there is nothing more noticeable to customers than the rise in price of an article, and not even the advantage of the scheme will hold them when they see the rise. The merchants say, too, that there is a certain class of customers who hold themselves aloof from such schemes and who, if they find out that their grocer is resorting to petty tactics, will immediately withdraw their custom. So it can be seen that, both theoretically and practically—for several merchants are now rueing the day that it was started in their store—the schemes now abroad will not accomplish their intended purpose. After all, isn't it a poor way to work up a business? Are such tactics liable to work a merchant's way into his customers' confidence? It appears, too, that the schemes tend to stir up a rivalry between neighboring merchants who are in the same trade. The originators offer as an inducement to the merchant to handle their schemes that he will be the only one in his line in that neighborhood who will enjoy its privileges. Now this will not arouse a friendly feeling between those merchants, and for mutual benefit in other lines this friendliness is necessary. To form associations to obtain fair prices or to close places of business early this rivalry must be prevented.

RAMBLER.

PARISIAN HAM SAUSAGE.

FOR 100 lbs. use one-third beef and two-thirds pork ham or shoulder moderately fat, and chop each separately coarsely, adding 3⅓ lbs. fine salt, 5¼ oz. cane sugar, 2⅜ oz. powdered potass. saltpetre. Mix one-third of the spicing with the beef, two-thirds with the pork, and keep each kind of meat separate; in summer for twelve hours in a cool room, in winter two or three days at about 72 deg. F. to give it a good red color. Then first chop the beef fine, add the pork and also the spicing before chopping both up together. Use 5 oz. white pepper, ground; 1 4-10 oz. fine ginger, ground; 1 4-10 oz. mace; 1¾ oz. finely ground allspice, sifted; 10 pieces of leek finely ground up with salt.

Mix the spice in a suitable dish, add to the whole mass, and now chop (continually mixing the mass) to the size of a pea, so that the whole assumes a marbled appearance. Now mix a little water to it, if required, and break open the mass several times from right to left. If the meat was not very firm and did not work well, add some 20 or 25 lbs. of meat. Fill the mass into veal bladders or in moderately wide beef guts or middle guts. Stuff airtight and firm. When stuffed allow to hang in the air in summer for six hours at about 70 degs. to give it a lasting color.

Now smoke in regular smoke at 77° F. until cherry red; boil immediately after smoking, using the water at seething point. The bladders take from three-quarters to one hour to scald, while the beef guts should boil gently for one and one-half to one and three-quarter hours, avoiding agitation as much as possible, as agitation would tear the sausage. This sausage should, therefore, never be boiled with others requiring a a stronger scalding. Always boil it alone. When cold, this sausage usually shows wrinkles; to remove them dip the sausage for ten seconds in seething water; take out and wipe dry with a cloth. Finally it is rubbed with a little olive oil to make it glossy. This sausage is very much liked and can be manufactured even at summer heat.—National Provisioner.

CALIFORNIA PRUNES.

The California Fruit Grower says in its issue of June 19th, regarding prunes: "Crop of 1896 has gone out clean so far as this state is concerned, and our reports from the east indicate light stocks at all points. A visit to the large producing sections shows the growing crop to be in a very satisfactory condition. The fruit is well advanced, and there is no doubt but that the output will be in excess of last season. Quotations are nominal in the absence of transactions."

SEND FOR SAMPLES

Manufactured by **THE ALPHA CHEMICAL CO., BERLIN, CAN.**

For sale by all the leading Grocers.

"Grand Mogul" Tea

BICYCLES FREE TO GROCERS

No. 1. "**The Mogul,**" High Grade, - - **Price, $100**
No. 2. "**The Pearl,**" High Grade Ladies', - " **100**
No. 3. "**The Forest City,**" Good Strong Wheel, " **75**

ALL HANDSOMELY FINISHED.
HAVE ALL THE LATEST IMPROVEMENTS.

Free upon the following terms:

"The Mogul," to purchaser of 2,000 lbs. Grand Mogul from now to September 1st.

"The Pearl," to purchaser of 2,000 lbs. Grand Mogul from now to September 1st.

"The Forest City," to purchaser of 1,500 lbs. Grand Mogul from now to September 1st.

Hunting Case Gold Watch, to purchaser of 1,000 lbs. Grand Mogul from now to September 1st.

Gold Breast Pin, to purchaser of 500 lbs. Grand Mogul from now to September 1st.

Splendid presents to consumers also. We wish to double our sales the next three months, and therefore offer the above inducements. Will you help keep this excellent Tea before your customers?

T. B. ESCOTT & CO. - LONDON.

Our New Line . . .

"GOOD LUCK" BROOMS

Freight paid on lots of 6 dozen.

The H. A. NELSON & SONS CO., LIMITED, Toronto - Mon

POOR BOYS IN BUSINESS.

"OUR experience is that poor boys do better than the sons of well-to-do men; they appreciate their situation and a slight raise in wages better." Such, says American Grocer, was the remark of a well-known grocery jobber, one of the many who have worked their way from office boy to a partnership. It is often the case that boys trained in the public schools, accustomed to scanty fare and a home with the bare necessities of life, frequently distance those educated at a private school and who live luxuriously and enjoy the best social advantages. The latter lack that appreciation of the necessity of hard work and faithful service as a means of promotion that the poor boy entertains. This is not so much the fault of the well-to-do lad as it is to the wrong sort of training. Their parents seek to save their boys from hard labor or the menial work which they did when making a start in life, and therefore do not properly estimate the value of work nor pay that strict attention to details which is necessary to success in life.

Rich men's boys that have been well educated and correctly trained, we believe, stand a better chance in the race of life than the poor boy with ordinary advantages and well trained. We have an instance of this from the life of the late Theodore A. Havemeyer, whose father was many times a millionaire and whose family connections were with the oldest and best families in New York. Mr. Havemeyer often told, with pardonable pride, the story of his boyhood life. In alluding to the early training of himself and his brother Henry, he said:

"We were taught our business thoroughly. After leaving school I was sent to Europe to learn all I could concerning the business I was to follow for a livelihood. On my return, in 1859, I went into my uncle's refinery in Vandeveer street, and from there I went into the business in Williamsburg. I made up my mind from the start that whatever was worth doing at all was worth doing well. For twenty-five years I was at work at 7 a.m., and did not leave the refinery until 6 p.m. I never went to bed at night until I had gone through the whole establishment. Many times I worked all the night long. While I was a single man my expenses never exceeded $50 a month. Pilot bread and cheese made for me many a meal. A canvas suit was my daily apparel, and there was no part of the business at which I and my brothers did not work; no part we considered too dirty or too arduous or beneath us. One prerequisite in any business is a thorough mastery of its principles and a knowledge of all its details. There was no part of the manufactory or of the refining business with which we were not thoroughly familiar. I know how to fire up under the boilers; how to run the engines. I built an engine once myself. I knew how to refine sugar, and how to market it. I knew what was a fair day's work for a man, because I worked alongside of the men. Another requisite is application and alertness. We were always on the lookout for some better way to do a thing, and our success is largely owing to invention brought out by observation and experiment. Another need is integrity and promptness in business dealings. We always paid cash as we went along, but, if one has to give notes, they should be promptly met. We filled our orders always according to agreement Another rule is to keep away from liquor, and we always followed it. The practice of these rules, combined with frugality and ordinary faculties of mind, will bring commercial success to any man."

How much truth is contained in the above simple outline of a start in life? The boy that is afraid of continuous hard work, and who tires of detail, will never make much of a place for himself. One of the hardest-working men in one of the largest firms in this city won a partnership because he put his whole soul into the business. When he began with the firm he was told to be on hand at 8 a.m. Later, the senior partner asked if it would inconvenience him to be at the store at 7 a.m. and look after a parcular branch of the business. Quickly and interestedly he replied, "Not at all." And he was faithful to the new trust. Again, he was asked if he could just as well get down at 6 a.m., and once more with cheerful manner said that he would. And he did; and not only that—he did his level best at every point and demonstrated that he loved work, was not afraid of details, and could be relied upon at any place in the great business. Boys of that stamp are sure to win a partnership, whether the sons of poor or rich men. Successful business men owe it to their sons to give them the right sort of training; to teach them to honor toil and to know the value of details and dollars.

COMPETITION.

Competition is dreaded by some merchants. Twenty years ago, remarks Merchants' Review, a tumble-down, dingy and cramped grocery store stood on a certain corner in the suburbs of this city. There was not another store within half a mile. There was absolutely no competition in sight, and yet the grocer did not appear to be making money, for his place was such, in appearance, that many people would have walked more than half a mile rather than purchase there. Since then, competition has come to that lone grocery store, which, of course, is lone no longer, it being surrounded by blocks of residences. The store itself has been remodelled, enlarged, cleaned and brightened, and to-day, with an up-to-date stock, invites the most fastidious trade. The proprietor is evidently making money, but he is anything but a victim of competition, although competition forced him to at last move with the times.

MR. GRAHAM TAKES A WIFE.

Last Saturday morning at 6 o'clock Mr. C. P. Graham, the jovial manager of the Toronto branch of the Edwardsburg Starch Co., took unto himself a wife in the person of Miss Maggie Ross, daughter of Mr. S. Ross, 49 Howard street, Toronto. The ceremony was performed in Our Lady of Lourdes Church by Rev. Father Jeffcott, of Whitby, assisted by Rev. Father Walsh. It was a quiet affair, only the immediate relatives being present. The bridesmaid was Miss Jennie Ross, sister of the bride, while the groom had the aid of Mr. A. W. Cavanagh.

After partaking of a sumptuous breakfast at the home of the bride's parents, the happy couple left on the 9 o'clock train on a trip to the eastern provinces, and will probably travel for some weeks. When they do return we expect to see Mr. Graham's ever-present smile considerably broadened.

It pleases THE CANADIAN GROCER to extend its congratulations.

GROCERS' RESPONSIBILITY FOR TRASH.

There are, roughly speaking, two kinds of grocers—one, the kind who buy goods on their looks and try them first upon the public; and second, the kind that buy for intrinsic qualities and test the goods themselves. We suspect that it is owing to the supineness of the former class of dealers that the adulteration of food has gained so much headway, and that so much trash in tin cans is yearly put up.

There ought, of course, to be no such being as a grocer who buys goods because they look pretty and does not sample them. It is a fraud upon the public to inveigle them into a store that is conducted upon such principles. Consumers have at least the right to demand that the people who seek their patronage shall take pains to learn whether the apparently edible articles in their stock are fit to eat or not. The dealer who would object to the proposition is clearly unfitted for the business.

But how can one account for all the trash in grocery stores, except upon the assumption that a large number of dealers are—we will not say, unfitted—but not well equipped, for the management of a grocery store?—Merchants' Review.

TRADE CHAT.

THE local banks in Hamilton have decided to allow only 3 per cent. interest on deposits after July 15th.

Mr. Robert Heaman, a London dairyman, was struck and killed while driving across the Grand Trunk track.

About 80,000 pounds of tea brought to San Francisco since the first of May was not allowed to be imported, because it did not come up to the standard of quality established by the Secretary of the Treasury. The importers are protesting.

The following are the officers of the St. Thomas Board of Trade: President, John Campbell; vice-president, John Farley; secretary-treasurer, J. W. Stewart. Council, R. Potts, W. H. King, J. Mickleborough, A. E. Wallace, J. H. Still and F. M. Griffin. Auditors, S. H. Palmer, J. McAdam.

So great has been the trade in fruit from the St. Catharines and Niagara districts to Toronto, the Dominion Express Company have decided to establish a fruit market on the Milloy wharf. With that end in view work has been commenced on the east shed in making it suitable. The company also intend to have a siding laid from Esplanade street to the wharf so that cars can be loaded or unloaded without any difficulty or loss of time.

An agitation is starting throughout the county against hawkers and pedlars who sell their wares from house to house, working off shoddy goods at low prices undermining the trade of the old reliable business men. The matter was discussed at the County Council last week when the general opinion was that a high license should be charged hawkers and pedlars. The matter will be definitely dealt with shortly.—Lindsay Post.

FROM COUNTER TO BENCH.

It seems like a long step—from a grocery store to a magistrate's bench—but Judge Alfred C. Steers, of Brooklyn, took that same step a few years ago. Like his grandfather and his father, Judge Steers was bred to the grocery business, and he also had several brothers who received a grocer's training and later had stores of their own. While in the grocery business the judge joined the National Guard and held high rank therein. At about the same time he became a member of the Brooklyn United Retail Grocers' Association, and was soon elected first vice-president of the organization. His elevation to the bench of the police justices came as a natural consequence of the consolidation of Flatbush with Brooklyn, he having succeeded his uncle as a justice of the peace in the town a few months previously. We have watched the career of Judge Steers with great interest for years, and believe that still higher honors are in store for him. At the same time we think he has already done pretty well for a dyed-in-the-wool grocer.—Merchants' Review.

NEW CROP VALENCIAS.

The grocery trade will in all probability be in receipt of the first shipment of Valencia raisins much earlier than usual, a cable received in Toronto this week intimating to this effect.

It is expected that the first shipments will be made from Denia about the last week in July, and that the fruit will be on this market early in September.

From present indications the quality of the fruit will be good, but these may be all upset by rain during the drying season.

PUSHING JAPAN TEA.

Among the passengers on the steamer Gaelic, which arrived at San Francisco on Monday, was a party of Japanese who have come to this continent in the interest of the Japanese Government and the Central Tea Association of Japan, to establish bureaus for the regulation of the tea business in Canada and the United States.

There is now a bureau in existence in New York and other bureaus will be established at Chicago, Toronto and Montreal. Mr. Mizutany, one of the party, will be installed in charge of the Chicago bureau for a period of seven years.

The increase in the consumption of Indian and Ceylon tea which has taken place in Canada and the Unlted States is stirring up the people of Japan to look more closely after their own teas in these countries, and in addition to sending in envoys the Japanese Government has decided to spend the sum of $750,000 in advertising its teas in Canada and the United States.

HAMILTON BOARD OF TRADE.

At a meeting of the Hamilton Board of Trade on Monday, the following officers were nominated: For president, James Turnbull, Wm. Vallance and George Rutherford; for vice-president, W. F. Findlay; for secretary-treasurer, C. R. Smith; for council (eight members), John Knox, W. H. Gillard, Geo. Roach, Alex. Turner, J. J. Mason, Senator Sanford, T. H. Macpherson, M.P., and W. A. Robinson; for Board of Arbitration (four members), B. E. Charlton, J. M. Lottridge, R. A. Lucas, W. C. Breckenridge and W. H. Lambe; for auditors, John Bell and F. H. Lamb. Mr. Robinson was renominated as president, but declined, and Mr. Findlay also declined that honor. Matthew Leggatt and Wm. Hendrie were also nominated, but declined. The elections will take place by ballot next Monday.

MOME AGAIN.

Mr. Henry C. Boomer, formerly of Warren Bros. & Boomer, wholesale grocers, Toronto, returned home on Friday last after spending about thirteen months in various parts of Europe. He was warmly greeted by his friends on "the street."

Mr. Boomer told THE CANADIAN GROCER that he noticed a marked change in the sentiment in England towards Canada since he first went over there. A short time ago it was only The Times that paid any attention to Canadian affairs, while now nearly all the daily papers were doing so to a more or less extent.

DRIED POTATOES.

The opening up of a demand for potatoes, peeled, sliced and dried, like apples, promises to give a fresh impetus to potato cultivation, as decay will be prevented and freight cost lessened, remarks a contemporary. The potatoes are peeled and sliced by machinery, soaked twenty minutes in strong brine, drained and dried at a temperature of about 194 degrees. Before using the slices are soaked from twelve to fifteen hours, and then have all the freshness and flavor of new potatoes.

PROFIT ON TEA IN ENGLAND.

But even twopence (4c.) or threepence (6c.) per lb. profit on the sale of tea by grocers at the present day is by no means common. The public obtain much better value from the trade than that would imply. It would be nearer the truth to say that grocers sell tons of tea at only one halfpenny (1c.) per lb. profit, and that when they get as high as twopence (4c.) per lb. they consider that they are doing good business.—Grocers' Gazette, London, Eng.

A WARM COMFORTER.

How rich in color is her cheek,
And I have made it so,
For when with mine her lips I seek
It takes an extra glow.
Her mouth is large; it is not zest
That when 'tis full I like it best.

With her alone, when we commune
I spend a lot of time;
'Tis she can keep my heart in tune
And oft inspire a rhyme
Of comforters she's the true type,
My warmest friend—my meerschaum pipe.

—Tribune.

MR. MORROW ILL.

The friends of Mr. John Morrow, who is traveling in Europe, will regret to learn that he is ill and that at last reports grave doubts of his recovery were entertained.

The attention of our readers is directed to the fly pad advertisement in this issue. The manufacturers claim that each ten-cent package will kill more flies than three hundred sheets of sticky paper costing $15. The genuine fly pads are made only by Archdale Wilson & Co., Hamilton.

We still have a few leading brands of

CANNED TOMATOES

which we are offering at tempting prices. See our Travellers or write us.

H. P. ECKARDT & CO.

Wholesale Grocers — TORONTO

10 Gold Medals awarded

Gillard's New Pickle

At the great pure food expositions held in England. These goods are most appreciated where best known. Used daily in over 6000 of the principal hotels and restaurants in Great Britain.

2 DOZ. IN CASE.

Single Case Lots, $3.40. Five Case Lots, $3.30.

Gillard's New Sauce

PIQUANT—
APPETISING—
The PRINCE OF SAUCES.

Single doz, $1.90.
Barrel Lots, 12 doz., $1.75.

GILLARD & CO.

...Makers

LONDON, ENG.

THE CANADIAN GROCER

J. BAYNE MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

THE MacLEAN PUB. CO.
Limited

Fine Magazine Printers
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TORONTO: 25 Front St. W. Telephone 2148.
MONTREAL: Board of Trade Bldg. Telephone 1255.

John Cameron, General Subscription Agent.
Major A. G. Campbell, General Subscription Agent.

REMEDY FOR TARIFF BUNGLING.

BUSINESS men in Canada are with good reason dissatisfied with tariff revisions. It does not matter whether it be Conservative or Liberal Government, a more or less bungle is made of the job. The fault, however, is due more to the lack of qualification in the framers of tariffs than to the presence of ulterior motives or dishonesty.

Practical acquaintanceship with the articles covered by a Customs tariff supplemented by business commonsense are the essentials which those who frame tariffs should possess.

But these are essentials which the framers of the present tariff, like those who framed the tariff which preceded it, did not possess, or at least only to a small degree indeed. And because they were professors of law, medicine or of politics they could not be expected to possess the desideratum.

The man of law, of medicine or of ward politics can no more be expected to be an expert in purely business matters than can the man of business be expected to be an expert in law or medicine. Although we do not, however, go to the man of business for law or medicine, we have got into the absurd habit of relegating to lawyers, doctors and other types of professional men the transaction of matters purely within the sphere of business ethics.

While we in Canada have much cause for complaint in regard to tariff tinkering, the people in the United States have more. There, not only is incompetence exhibited, but positive malfeasance of office as well, on the part of those who have the framing of the tariff laws, while to these is added months of unnecessary time spent in dilly-dallying with the tariff to the detriment of the trade of the country.

For a remedy for this state of affairs the business organizations of the United States have long been searching, and various schemes have been suggested. At this very moment there is a bill before the House of Representatives at Washington having this object in view.

This bill provides for the appointment of seven commissioners, who shall be invested with power, under certain conditions, to suspend, with the written approval of the President of the United States, any part or the whole of any tax upon imports or of any internal tax. The terms of office of the commissioners are to range from three to twenty-one years. The salary is to be $7,500 per year except in the case of the chief commissioner, and his remuneration it is proposed to make $8,000. These commissioners are to be appointed by the President subject to the approval of the Senate.

The bill has come in for a great deal of adverse criticism and it is not likely to be adopted by Congress. The New York Journal of Commerce heartily agrees with the promoter of the bill "that the people are tired of tariff legislation," but terms the scheme preposterous. Its objection is chiefly two-fold, namely, "that it is a usurpation of the legislative rights of Congress and is therefore unconstitutional, and that President McKinley could be depended upon to appoint only protectionists."

We can, however, afford to allow our cousins to the south to discuss the pros and cons for themselves. All we need to concern ourselves about is as to how a similar scheme would apply to Canada.

There are times when tariff revision is necessary. The tariff of 1894 stood in need of revision. But frequent revisions of the tariff should not be necessary. They unsettle trade. But just as often as a thing is badly done, just as often has it got to be done over again. And that is why the people of Canada, like those in the United States, are heartily tired of tariff legislation.

But while we are heartily tired of the manner in which our tariff has again and again been revised, yet there is a wrong as well as a right way in going about getting a remedy.

And were we to go about the matter after the similitude of the promoters of the bill now before the United States House of Representatives we would be wrong, simply in the first place because we would be spending our strength for naught: The duty of regulating the trade and commerce of the Dominion has been delegated to Parliament by the constitution.

What the business men of the country can do, however, is to insist that the duty of framing any and every tariff shall be delegated to a board of business men representing the various existing branches concerned.

Such a board would be guided by practical experience, not by theory. The members of the board could be nominated by the various boards of trade in the country, and appointed by the Governor-in-Council. This would reduce to a minimum the possibility of partisans being appointed thereto. The life of the board might extend from five to ten years if need be, and in addition to its duties as a tariff framer it might act as a sort of advisory board to the Controller of Customs. It need not be an expensive institution, for except when actually engaged in an extensive revision of the tariff, it would be necessary to hold but a very few meetings in a year. The remuneration might be so much per diem.

Of course, in the work of revising the tariff whatever the board did would have to be passed upon by Parliament, but the most ardent partisan would hesitate before daring to interfere with that which the board of experts had set up.

It is to be hoped that at the next session of Parliament the Government will give this matter its serious consideration.

CALIFORNIA APRICOTS LOWER.

The first offers of new crop California evaporated apricots this season were made at Montreal this week, choice "Royal" goods being quoted at a cost laid down of 9¼c. This is much lower than last season, when prices were from 2 to 2½c. higher.

The goods offered will be ready to ship the first week in July, and the low price is due to an exceptionally good crop. In fact, all lines of California fruit promise to be a large crop this year, and although no prices can yet be quoted on other lines the general expectation is for a lower price on this account.

SPELL OUT THE WORD "LIMITED."

THERE has been quite a stir among the limited liability companies operating under the Ontario "Act Respecting the Incorporation and Regulation of Joint Stock Companies" in consequence of the amendments made thereto at the last session of the Legislature. And it is chiefly due to the regulations governing the word "limited."

As is well known, the practice heretofore with most joint stock companies has been to abbreviate the word "limited" wherever it occurred.

Under the amended law this word must be spelt in full. Clause 22 of the Act which governs this matter reads as follows:

Every company shall have painted or affixed its name, with the unabbreviated word "limited" as the last word thereof, on the outside of every office, or place in which the business of the company is carried on, in a conspicuous position, in letters easily legible; and shall have its name with the said unabbreviated word in legible characters in all notices, advertisements and other official publications of the company, and in all bills of exchange promissory notes, indorsements, cheques and orders for money or goods purporting to be signed by or on behalf of such company, and in all bills of parcels, invoices and receipts of the company.

Violation of this clause entails a penalty of $20 per day on the company while such word "limited" is abbreviated, and also a like penalty on every director and manager "who knowingly and wilfully authorizes or permits such default."

But the poor director, manager, or officer of the company who uses or authorizes on any document whatsoever the use of any seal of the company in which the word "limited" is abbreviated shall incur a penalty of $200, and shall furthermore be personally liable to the holder of the bill of exchange, promissory note, cheque or order for money or goods for the amount thereof unless the same is duly paid by the company.

This is a pretty strict law, and it is not surprising that so many should be running to cover. The rubber stamp manufacturers in Toronto have been extremely busy during the last few weeks making stamps with the word "limited" upon them, and a good many documents do not present the neat appearance they formerly did, while joint stock companies with their names on signs or delivery wagons are either painting the word which is causing so much consternation out in full or having printed slips of paper pasted thereon.

It would be well for joint stock companies to see that their position in regard to the word "limited" is secure, for already some companies have been brought into court.

Anything in business that will not stand the search light should be buried—or cremated.

SALMON CONTRACTS IN MONTREAL

EXTENSIVE contracts for the future delivery of new pack canned salmon have been put through at Montreal during the past eight or ten days.

Altogether fully 14,500 packages have been placed. Most of the sales were made on the basis of $3.75 per case f.o.b. Coast, Horseshoe brand furnishing the bulk of the sales, but on Monday of this week another brand was offered for $3.50 f.o.b., and some 500 cases were taken at that price.

It is claimed that a good proportion of the above quantity of stock has been bought on speculation by a commission man who believes that the goods are a purchase at the price.

A well-known wholesaler, discussing the transactions with THE CANADIAN GROCER, admitted that the price was exceptionally low, but at the same time expressed the opinion that the future would show that the goods had cost all they were worth.

"I myself," said he, "have bought quite a fair quantity, and, of course, am asking everything possible in the way of guarantees. At the same time I will not be disappointed if goods that have been bought low down do not grade very high. At any rate, whenever there has been such a difference between the ruling price of two seasons, as at present, on any line of canned goods, I have generally found that a cheap season means an increase in the number of grades compared with a season of higher cost."

Business should be a pleasure to every man engaged in it; but it should also be a pleasure for him to get out of it for a week or two every year.

THE CURRANT MARKET.

Currants in Canada are getting scarce, and they are likely to remain so until the new crop arrives. As, however, the regulation of the Greek Government forbidding the exportation of new crop fruit until Aug. 28 has been withdrawn, shipments will probably take place fifteen or sixteen days earlier than last year.

The new crop, according to recent advices, promises to be larger than in 1896. There are signs of the peronosporos, but up to about the middle of the present month little damage had been done to the currant vines, although the wine vines had been severely injured.

Mail advices, under date of Patras, June 11, stated that stocks were then much reduced, and it was estimated that after the steamship Lesbrian had been loaded for Liverpool only about 1,500 tons of fruit would remain in Greece, while almost all that quantity was of poor quality.

An agreeable clerk is always agreeable even to a disagreeable customer.

THE LOW PRICE OF MOLASSES.

A COMPARISON of the position of Barbadoes molasses this year with last brings out forcibly the low price at which the goods are selling this year.

Last year the price at Islands, after opening at 13c. first cost, reacted from 2 to 3c., and the bulk of the early Canadian imports were made at a first cost of 10 to 11c.

This year the first cost has ruled around 6c. or 5c. below last year.

Last summer molasses cost 26½c. laid down on the wharf in Montreal. This summer it has been freely offered at 20 to 21c.

It is not surprising that these low prices have induced heavy buying by the Montreal sugar refiners, whose purchases so far run all the way from 7,000 to 8,000 puncheons, at a range of 20 to 21c. Montreal.

The quality of this season's imports also, as pointed out in a previous issue, has averaged much higher than usual. This has been another incentive to the refiners. Their molasses tests at 56 degrees and only costs 20c., which makes it a profitable raw product for yellow sugar into which the molasses will be manufactured.

This purchasing by the refiners has given the market a better tone, meaning, as it does, a considerable quantity of stock removed from the ordinary channels of consumption.

Late cable advices from the Islands also note a steadier feeling, and many holders believe the bottom has been touched. As a result they have stored their lots, believing that the present low prices cannot hold.

A VISITOR FROM CHILLIWACK.

MR. J. H. ASHWELL, of the firm of Ashwell & Sons, general merchants, Chilliwack, B.C., spent the latter part of last week in Toronto. Mr. Ashwell is a British Columbian born and bred. This is his first trip to Eastern Canada, and he proposes to make good use of it. Like a sensible man he is well covering the ground. On his way down he has taken in the Kootenay country, Winnipeg, Edmonton and other intervening points of interest. It took him about a month to do this. From Toronto he went to Montreal, and from there he goes to Quebec, St. John, Halifax, Prince Edward Island, Boston, New York. He will come back into Canada again via Niagara Falls.

"The trade outlook in our part of the country," he said in conversation, "is splendid. There is now no chance of a flood, and the outlook is good for a splendid crop of everything."

"Fruits as well as cereals?"

"Yes. We shall have fruit to ship, and one of my objects in stopping over at Winnipeg was to make arrangements for shipping fruit, principally plums, there."

Speaking of the character of the farming in the vicinity of Chilliwack he said it was largely mixed, while that part of the country itself was one of the best in the Dominion, and extended about twenty-two miles with a breadth of about six miles. "I have seen nothing to beat it down this way," he said, with some pride.

Chilliwack being on the Fraser River, I queried Mr. Ashwell regarding the prospects of the coming pack.

"The prospects," he replied, "are for a large pack, this being the big-run year."

Speaking of the lumber trade Mr. Ashwell said the local mills were busily employed, and were engaged in shipping a good deal of stuff to the mining regions.

In the immediate vicinity of Chilliwack there are no mining oprations going on. The nearest is at Harrison Lake, some twenty-five miles distant. "As these mines become developed," explained Mr. Ashwell, "business men in Chilliwack expect to derive a great deal of benefit from them."

Mr. Ashwell is a strong advocate of the building of a railroad through Crow's Nest Pass and on to the Coast. "It will be a good thing for our town," he declared, "for the railway must pass through it before it connects with the main line of the C.P.R."

Mr. Ashwell's father arrived in Toronto from England thirty-two years ago, and is now engaged in farming near Chilliwack. The business now known as Ashwell & Sons was started about twenty-two years ago.

Some of the sugar refiners in the United States have decided to roast coffee with a view to "roasting" the coffee men, with whom they are not on very good terms just now.

TORONTO COFFEE & SPICE CO.

A MEETING of the creditors of the Toronto Coffee & Spice Co., Limited, was held on Monday afternoon in the office of Mr. E. R. C. Clarkson. There was a large attendance of creditors, some thirty-five being present.

The statement presented showed direct liabilities of $12,197.18, indirect of $1,244.67, secured of $187.44, and preferred $940, a total of $14,569.26. The assets were placed at $12,478 52, leaving a nominal deficit of $2,080.74. The following is a statement of the assets in detail :

Merchandise, as per stock sheets—		
Coffee, spices, extracts	$4,466 22	
Labels, etc.	1 32 53	
Pepper, "warehoused"	205 70	
Surplus over bank's claim	490 23	
Hypothecated plant—		
Machinery and utensils	2,628 64	
		$9,119 32
Fittings—		
Office and warehouse furniture		79 50
Machinery—		
Not in present use		275 00
Book accounts—		
Good	2,278 81	
Doubtful, $1.028.79 at 25 per cent.	257 20	
Bad, $1,589		
Bills receivable—		
Good	42 00	
Doubtful, $741.40 at 25 per cent	185 35	
		2,763 36
Cash—		
In trust, Bank of Hamilton		241 34
		$12 478 52

It is obvious that if the assets were placed under the hammer they would realize a great deal less than what they are computed at in the above statement. The $1,328 worth of labels, for instance, would practically realize nothing.

The most interesting feature in the statement, as far as the liabilities are concerned, is the indebtedness of $3,286.98 to bicycle and carriage firms for goods which the company had secured for its various gift enterprises. The firms thus interested were: Hyslop Bros., $1,215.40; H. A. Lozier & Co., $480; New Barnes Cycle Co., $238.88; W. Gray & Sons, $734; Canada Carriage Co., $518.70. It will thus be observed that 25 per cent. of the direct liabilities is to these firms.

During the discussion it transpired that all the stock of the company had been paid up except to the amount of $956. This was held by Mr. Watson and his mother and sister, but none of the subscribers were financially able to pay for the stock for which they had subscribed.

It also transpired that writs had been issued against the company by the Cowan Co., Limited, the Macdonald Manufacturing Co. and the Canada Carriage Co. The indebtedness to these concerns is $264.20, $208.28 and $518.70 respectively. And in consequence of these writs some of the creditors thought an immediate assignment should be made, but after some demurring those in whose interest the writs had been issued agreed to stay proceedings until a committee had examined the estate. These were appointed the committee : Mr. Cowan, of the Cowan Co., Limited; Mr. Urquhart, of Hyslop Bros.; Mr. J. Eby, of the Eby, Blain Co., Limited; Mr. Thomas, of H. A. Lozier & Co., and Mr. Lydiatt, of the Sydenham Glass Co. The committee will report at a meeting to be called by Mr. Clarkson probably on Monday next.

The three active members of the company, Messrs. Suydam, Roberts and Watson, were present, but none were prepared to make an offer. Mr. Suydam, however, stated that he was consulting his friends and would probably be in a position to make an offer at the next meeting of the creditors.

ALL CURRANTS ARE DUTIABLE.

Importers of currants into the United States who are endeavoring to obtain a ruling from their Customs officials to the effect that under the Wilson tariff all currants are free except those grown on the Island of Zante have had another set back. It seems that Zante currants are first being shipped to Patras, Greece, to escape the duty.

The term "Zante" is generally applied to currants coming from Greece, and the importers are attempting to have it applied only to the currants that come from the Island of Zante. The Board of General Appraisers first gave their ruling in favor of the importers, but have recently reversed it, and declared all currants dutiable. The decision will be appealed.

There is Only One Way

to make a
business successful.

That is:

To sell only such goods as are known to the public as being the best.

SUCH
ARE THE KIND
WE MAKE.

SUCH IT WILL
PAY YOU
TO HANDLE

For instance:

THE CROWN FLAVORING EXTRACTS

Their purity and strength commend them to the housekeeper.

Their popularity commends them to the dealer.

Never was the demand so great as NOW.

IS YOUR STOCK RIGHT?

Robert Greig & Co.

MONTREAL

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, June 30, 1897.

GROCERIES.

WHILE there is no great activity to be noted in any one line, business, generally speaking, is in a rather better condition than it was a week ago. The most interesting feature is sugar, and this is due to a decline of ⅛c. per lb., which took place shortly after we went to press last week. This has led to a little better business. Canned salmon is in rather an unsettled condition for future delivery. Canned tomatoes and peas continue strong, although even in regard to tomatoes there appears to be some cutting in price. Coffees are in much about the same condition as a week ago. Syrups and molasses are quiet. Teas are quiet, although a little more interest is being taken in Japans of new season's growth. A good business in pepper has been done during the last week or two, but the spice market generally is quiet. Currants on spot are scarce, with the demand good. There has been a little more doing in California muscatel raisins. The demand for chewing tobacco made from Canadian grown leaf exceeds the supply, and it is expected that prices will advance shortly. Some of the wholesale houses state that they are now selling seven plugs of chewing tobacco made from Canadian leaf to three plugs made from imported leaf.

CANNED GOODS.

The feeling in regard to canned salmon is somewhat unsettled in regard to futures and not much business appears to be doing. Orders seem, however, to have been pretty well placed for the leading standard brands. Sales of second-grade sockeye are reported at $3.35 f.o.b. on the Coast for future delivery. A uniform price now exists among the jobbers on "Horseshoe" salmon, both in regard to spot goods and to goods for future delivery. Canned tomatoes are being firmly held by the packers, but some of the wholesalers appear to be selling below what it would cost them to replenish their stocks. A little more cheap corn has been passing from first to second hands at 45c. per dozen. We quote: Tomatoes, 70 to 80c.; corn, 50 to 75c.; peas, 75 to 85c. for ordinary; sifted select, 90 to $1; extra sifted, $1.25 to $1.40; beans, 65 to 95c;. peaches, $2.50 to $3 for 3's, $1.65 to $2 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.65 to $1.95, according to brand and quality; blackberries, $1.40 to $1.70; cherries, $2 to $2.25; apples, 3's, 70 to 95c.; gallons, $1.65 to $2.25; salmon, "Horseshoe," $1.50; ditto, new season's, to arrive, $1.25 in 5-case lots and $1.30 in less quantities; cohoes, $1.10 to $1.25; canned mackerel, $1.20 to $1.30; lobsters, $2.40 to $2.50 for tall tins; 1-lb. flats, $2.70; ½-lb. flats, $1.60 to $1.70; Canadian canned beef, 1's, $1.20 to $1.30; 2's, $2.25 to $2.40; 6's, $7.75 to $8.25; 14's, $15 to $16.

COFFEES.

Latest mail advices from London report that the East Indian crop of coffee is small this year owing to the drought, while the crop now growing promises to be still smaller. Locally the market is quiet and prices unchanged. Jobbers quote green in bags as follows: Rio, 13½ to 15½c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 18 to 20c.; Jamaica, 19 to 22c.

SYRUPS.

This being between the seasons as far as syrups are concerned, there is naturally little or nothing doing. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

Molasses is in much about the same uninteresting condition as a week ago. We quote: New Orleans, barrels, 23 to 35c.; ditto, half-barrels, 25 to 37c.; ditto, fancy, 50 to 55c., in barrels and half-barrels; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

Shortly after we went to press last week the Canadian refiners reduced prices ⅛c. per lb. on both granulated and yellows. Jobbers' prices, however, as far as the city trade is concerned, are unchanged, except on yellows. Prices in the country are of course open. Since the reduction there has been a slightly improved demand, although

BUTTER TUBS

....Ex Warehouse or direct from Factory

Prompt Shipment
Best Goods . . .

WALTER WOODS & CO.
HAMILTON

DRINK : : :
:: Chocolate for Breakfast
It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES

But to get a good cup of Chocolate, you want to use the best of all
VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier

The world-renowned French Vanilla Chocolate,

ONE TENTH
of all the BLACK TEA sold in the Dominion of Canada IS
"SALADA"
CEYLON TEA

Our sales at the rate of the past four months prove this, and are open to inspection, and are fully double that of the same period last year.

AGENCIES . . .
25 Front Street East - - TORONTO
318 St. Paul Street - - MONTREAL
15 Niagara Street - - - BUFFALO
347 and 349 Fifth Ave. - - PITTSBURG
206 State Street - - - BOSTON
13 Exchange Street - - ROCHESTER
20 Cass Street - - - - DETROIT
219 Cambie Street - - - VANCOUVER

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SURPRISE SOAP

MAKES

CHILD'S PLAY ON WASH DAY

Easy, Quick Work . . .
Snowy White Clothes

You can safely recommend **SURPRISE SOAP** as the best soap for washing clothes.

The experience of thousands for years is the proof.

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

the refiners are selling little else but yellow sugars, jobbers still drawing their supplies of granulated from stocks held in speculators' hands. Local wholesalers' quotations are: Granulated — St. Lawrence and Redpath's, 4 7-16c. for single barrel lots and 4⅜c. for 5-barrel lots; Acadia, 4⅜c. for single barrel lots, and 4 5-16c. for 5-barrel lots; yellows, 3½ to 4⅛c. per lb.; German granulated, in 100-lb. sacks, 4⅛ to 4¼c. per lb.; Demerara crystals, 3⅞c.

SPICES.

Advices from the primary markets report ginger low and prospects favor higher prices. A fairly good business has been done in pepper from first to second hands. Pepper is slightly easier in the outside markets. We quote as follows: Pure Singapore black pepper, ground, 11c. in kegs, pails and boxes, and 13c. in 5-lb. cans; ditto, whole, 10c. per lb.; pure white pepper, ground, 18c. in kegs, pails and boxes and 20c. in 5-lb. cans; ditto, whole, 15 to 17c., according to quality; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 23 to 25c.; do. best, 28 to 30c. per lb.; allspice, 14 to 18c.; cassia, 20 to 25c. per lb. for ground and 40c. for Saigon.

NUTS.

Nothing new has transpired during the week. We quote as follows: Brazil nuts, 11 to 12½c.; Valencia shelled almonds, 18 to 22c.; Tarragona almonds, 9½ to 11c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12½c.; Marbot walnuts, 9½ to 11c.; Bordeax walnuts, 8 to 9c.: Sicily filberts, 10c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, ETC.

The conditions are much as before both in regard to business and prices. We quote: Standard "B," broken lots, 3⅞c.; 1 to to 5 sacks, 3¾c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5c.; Patna, 4¾ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

TEAS.

The decline of prices in Japan tea is leading to a little more business on Canadian account. A cable received in Toronto this week from Japan stated that orders were being taken at last year's limit. This is particularly interesting in view of the fact that prices a few weeks ago were about 5c. per lb. above last year's figures. During the week there has been a little business doing in India, Ceylon and green teas, chiefly mediums, held in London, England, but, generally speaking, the market has ruled quiet. Ruling prices on the Toronto market to retailers are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

Currants are scarce on spot and prices are firm. We quote: Provincials, 5¼c. in bbls.; ditto, half-bbls., 5⅜c.; fine Filiatras, in bbls., 5½c.; do., half-bbls., 5⅝c.; Patras, 5¾ to 6c. in bbls., 5¾ to 6c. in half-bbls., and 5¾ to 6c. in cases; Vostizzas, cases, 7 to 8c.

Cables received this week from W. Rogers & Co., Denia, Spain, report crop prospects for Valencia raisins good. The fruit will be ready for shipment early, namely about the last week in July. It will probably be on the Canadian market about September. We quote: Off-stalk, 4½c.; fine off-stalk, 5½ to 6c.; selected, 6 to 6½c.; layers, 6½ to 7c.

A better demand is being experienced for California loose muscatel raisins, and stocks in first hands are about cleaned up. We quote: 3-crown, 7¼c.; 4-crown, 8 to 8¼c.

Figs are dull and unchanged. We quote: 10 oz., 7½c.; 10 lb., 9 to 10c.; 18 lb., 10 to

BUTTER AND EGGS

Are in good demand. We can place any quantity at highest prices, and assure you prompt returns.

J. A. McLEAN,
Successor to GRAHAM, McLEAN & CO.
77 Golborne St. TORONTO.

They were awarded First Prize at the . . .
WORLD'S FAIR
Brown's "Lepreaux" Brand
CANNED CLAMS

Far superior to the fresh article. Quality guaranteed. Will keep in any climate. Very little trouble in preparing them. . . . . .

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Made under Government Supervision. Absolutely pure.

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TO CANADIAN MANUFACTURERS AND IMPORTERS

If not represented in WINNIPEG

"For sale of your goods to jobbers will be pleased to have you write me."

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14 years' experience. Established 1882

ORANGES AND LEMONS

Now is the time to buy your summer stock. Write us for prices. We can please you.

CLEMES BROS., - Toronto
51 Front Street East.

12c.; 28 lb., 11 to 13c.; taps, 3¼ to 3½c. net; natural, 4½c. in bags, and 6 to 6½c. in boxes.

Dates are quiet and unchanged. We quote: 5½ to 6c. for Hallowee and 5 to 5¼c. for Kadrowee.

California evaporated fruits are experiencing a better demand in Canada than in the United States. Griffin & Skelly advise their Toronto agent that enquiries from the Eastern States for evaporated peaches are coming in faster than they can fill them. We quote: Peaches, 7 to 10½c. per lb., according to quality; apricots, 6½ to 15c.; pears, 5½ to 10½c.; egg plums, 5½ to 11c.; silver prunes, 8½ to 13½c.

Stocks of California prunes held in Canada are about exhausted and it is said there will be no further shipments here this season. We quote as follows: Bosnias, U's (110 to 113 half kilo), 6 to 6½c.; C's (85 to 90 half kilo), 7 to 7½c. per lb. California, 90 to 100's, 6½c. per lb.; 70 to 80's, 7½c.; 60 to 70's, 7½ to 8c.; 50 to 60's, 8 to 8½c.; 40 to 50's, 9½ to 10½c.; 30 to 40's, 12½ to 13c.; "Ruby" prunes, 7½ to 8c.; French, 4½ to 5c.

GREEN FRUITS.

All kinds of fruit are moving lively. The Canadian fruits are now of special interest. Canadian strawberries are reaching their lowest prices, which, owing to the abundant crop, are less than they have been in previous years. Canadian cherries are just arriving, and have chased out the Californian variety. The season for pineapples is drawing to a close. Tomatoes are arriving freely. Gooseberries are becoming plentiful. Green peas have left the domain of the fruiter, and are to be had by the bushel. The season for Valencia oranges is about over. California apricots and peaches are plentiful this week. Dealers predict a rapid advance in lemons. We quote: Oranges—Valencias, ordinary, 420's, $6 to $6.25 per case; large 420's, $7 to $7.50; Messinas, $3.25 to $4 for 200's, $3.50 to $4 for 300's, $2 for 80's, $2 to $2.25 for 100's, $2 to $2.25 for 120's, $2.25 for 150's, $2.25 to $2.50 for 180's; blood oranges, $2.50 to $3.50 per half box. Lemons, $2 to $3.50. Cocoanuts, $4.50 a sack and 60c. per doz. Onions, 3½c. per lb. for Egyptians. Bananas, $1.35 to $1.85. Pineapples, 12 to 20c. each. Strawberries, 4 to 5c. per quart. New cabbage, $1.50 for small crate and $3 for large crate. Mississippi tomatoes, $1.10 to $1.25 per case of 4 baskets. Green beans, $1.50 per basket; wax beans, $2 per basket. Watermelons, 35 to 40c. Cali-

ARTICLES FOR SALE.

FOR SALE, UNDER PRICE, A NO. 79 CHEQUE Printing National Cash Register; in use but a very short time; will be sold on account of the former owner going out of business at $75 less than the amount paid for it; guaranteed in perfect condition. Blanchard & Co., Windsor, N.S. (t.f.)

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ADVERTISE anything, ANYWHERE
in Canada, we can do it for you.
MacLEAN PUBLISHING CO. Ltd.
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The Following Brands Manufactured by
The American Tobacco Co.
OF CANADA, Limited.
Are sold by all the Leading Wholesale Houses.
CUT TOBACCOS . . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.
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RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
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CANADIAN TOMATO CHUTNEE
For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.
Prepared by M. P. CARD, Guelph, Ont.

MORROW & EWING
General Commission Merchants
13 St. John St., MONTREAL

We beg to notify the Wholesale Grocery Trade that we have to offer best values in
Rio, Santos, Maracaibo and Mocha Coffees
also have on hand full lines of
Japan, Congou, Indian, Ceylon and Gunpowder Teas
Samples and particulars on application. Wholesale supplied only.

BUTTER
The demand for large roll is falling off now. Tubs are wanted, selling at 11 to 12c.
EGGS STEADY AT 9 TO 9½c.
Rutherford, Marshall & Co.
62 Front St. East, TORONTO

G.F.& J.GALT PACKERS OF THE CELEBRATED BLUE RIBBON TEAS
42 SCOTT St TORONTO.

We make the **Best Biscuits**

Our output in "SODAS" last year exceeds all other years.
We believe every Grocer could handle them to advantage.

Jas. McLauchlan & Sons Biscuit Manufacturers **Owen Sound.**

fornia apricots, $1.75 to $2.25 ; California peaches, $1.75 to $2 per box ; Canadian gooseberries, 30 to 75c. per 12-quart basket; Canadian cherries, 75c. to $1.25 per basket.

FISH.

The abundance and low price of fruit is credited as being the cause for a considerable dropping off in the consumption of fish. The receipts of fish continue liberal, and thus the market is too well supplied. There is no change in prices. We quote as follows : Pickerel, 6c. per lb.; pike, 5c. per lb.; whitefish, 6c. ; trout, 6c. ; perch, 3c. per lb., fresh herring, 3½c. per lb.; haddies, 7½c. per lb. ; Labrador herring, $3 to $4 per bbl. and $2.25 per half-bbl.; split herring, $4.50 per bbl. and $2.50 per half-bbl.; boneless fish, 3½ to 4c. per lb.; pure cod, 6¼ to 6¾c. per lb. ; fresh water herring (heads off), $2.50 per keg.

BUTTER AND CHEESE.

BUTTER—Although the receipts of butter are large, dealers are buying. Buyers are going through the country, and the demand is such that the country merchants will not consign their goods. Dealers are therefore forced to purchase. The real demand for butter is not expected for another month, or at least for three weeks. At present the quantity coming in is only of medium grade and there is a scarcity of choice tubs. We quote : Dairy—Tub, 12c. for best, and others, 7 to 9c.; pound prints, 11 to 13c. Creamery has assumed a better tone this week. Tubs, 16c. ; prints, 16 to 17c.

CHEESE—If anything, the market is slightly weaker, in spite of the fact that exports have been exceedingly heavy. So far about 83,000 packages have left Canada this season, and if the demand continues as it has in the past, it will be a record year. We quote : Factory price, 8c., jobbing price, 8¾ to 9c.

PROVISIONS.

Demand continues good in all lines of smoked meats. A noticeable feature is the scarcity, however, some stocks being exhausted. There is no quotable change in prices.

DRY SALTED MEATS—Long clear bacon, 7¼c. for carload lots, and 7½ to 7¾c. per lb. for ton lots and cases ; backs, 8c.

SMOKED MEATS—Breakfast bacon, 11 to 11½c.; rolls, 8½c. ; hams, large, 10½ to 11c.; medium and small, 11½ to 12c.; shoulder hams, 8c.; backs, 11 to 11½c.; all meats out of pickle, 1c. less than above.

LARD — Pure Canadian, tierces, 6 to 6¼c.; tubs, 6½ to 6¾c.; pails, 6¾ to 7c.

BARREL PORK—Canadian heavy mess, $13 to $13.50 ; Canadian short-cut, $15 to $16.

COUNTRY PRODUCE.

BEANS —Are almost unsalable, particularly the mixed, and prices have dropped 15c. in this line. We quote : Mixed, 30c. and hand-picked 60 to 65c.

HONEY—The season is about over and there is not much doing. We quote : 80 to 90c. per dozen for dark, and $1.50 to $1.75 for light; strained, 6½ to 7½c. per lb.

DRIED APPLES — There is scarcely any either coming forward or wanted. The idea as to price is 2 to 2¼c. f.o.b. The local jobbing price ranges from 1½c. per lb. upward.

EVAPORATED APPLES — Dull. Buyers are paying from 3¼ to 3½c. f.o.b. at outside points, and jobbers' prices are from 4 to 5c., according to quality.

EGGS—The good quality of the receipts has been increasing the consumption of eggs, but the demand is expected to be lighter on account of the abundance of fruit. The receipts have been quite sufficient for the demand, which, especially locally, has been very large. We quote for No. 1, 9½ to 10c., and for No. 2, 6½ to 7c.

POTATOES—During the week there has been no change in prices, but if potatoes are as scarce in the country as some say, prices will certainly rise. Next week, however, there will likely be an abundance of new stock arriving from the south. Price in carload lots is 30c., and out of store price is 40c. a bag. New potatoes bring from $1.30 to $1.50 per bushel.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Trade is still brisk. Oats and peas have risen since last week. We quote : Red wheat, 70 to 71c.; white, 71½c.; oats, 24 to 25c.; peas, 45½c.

FLOUR—Business has improved slightly, but prices are lower. We quote in carloads on track, Toronto : Manitoba patents, $4.40 ; Manitoba strong bakers', $3.85 ; Ontario patents, $3.90 to $4.30 ; straight roller, $2.30 to $2.35, Toronto freights.

BREAKFAST FOODS — Trade is fair. We quote as follows : Standard oatmeal and rolled oats, $3.10 in bags and $3.20 in bbls.; rolled wheat, $2.60 in 100-lb. bbls.; cornmeal, $2.15 to $2.25 ; split peas, $3 to $3.25; pot barley, $3 to $3.25.

HIDES, SKINS AND WOOL.

HIDES—Cowhides : Dealers pay 8c. for No. 1, 7c. for No. 2 and 6c. for No. 3. Steerhides : 60 lbs. and up, 8½c. for No. 1, 7½c. for No. 2 and 6½c. for No. 3.

CALFSKINS—Trade is brisk and prices are firm. No. 1 veal, 8 lbs. and up, 10c. lb. ; No. 2, 8c.; Deatons, from 30 to 35c.; culls, 15 to 20c. each.

SHEEPSKINS — We quote : Lambskins, 40c. ; pelts, 25c.

WOOL—Dealers are paying only 17c. for wool this week. In anticipation of the American duty, which goes into effect July 1, large quantities of wool were shipped to the States last week. Nearly 1,000,000 lbs. were shipped from Toronto alone.

SALT.

The pickling season makes salt very active. The demand is fully equal to that of previous seasons. Prices are unchanged. Quoted at Toronto, carload lots go at $1 per bbl. and 60c. per sack ; less than carload lots, $1.05 per bbl.

WE ARE *PAYING CASH* FOR DRIED APPLES

W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. **Toronto**

There is money in these goods for you

"Kolona" Ceylon Tea
"Anchor" brand Salmon
Cleaned Currants
Crushed Coffee
Stower's Lime Juice
Bensdorp's Cocoa
¼s., ½s., and 1-lbs.
Clark's Canned Meats

Write us or see our travellers.

THE EBY, BLAIN CO. Limited

Wholesale Importing and Manufacturing Grocers

TORONTO

and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

PETROLEUM, ETC.

Both the state of trade and the prices are unchanged. Machine oil continues in good demand. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 14½c.; carbon, safety, 16½c.; Canadian water white, 17c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

Wool has dropped 2c.

Factory price of cheese is lower.

Beans (mixed) are much easier.

Oatmeal has advanced 20c. in price.

Sugar has declined ⅛c. per lb. all round.

Flour has taken a drop of from 10 to 15c. per barrel.

Pineapples are becoming scarce. Prices rose about 7c. this week.

The jobbers have decided upon a uniform price for "Horseshoe" salmon.

The City Travelers' Association of Toronto will hold a moonlight excursion about the middle of August next.

The pack of marrow peas in Baltimore is about done. The standard was finished several days since, and in a day or two the pack of seconds will be completed. There were very few good marrow peas offered to packers this year. Many fields were ploughed under by the growers rather than accept the low prices offered by the canners. —N.Y. Journal of Commerce.

Advices received from Shanghai stated that the market for new crop Pingsuey tea opened quiet, with comparatively few good grades offered.

C. Ceroni, of Patras, advise W. G. A. Lambe & Co., Toronto, that stocks of currants in Greece on June 11 were only about 1,500 tons, almost all of which was poor fruit.

W. Rogers & Co., Denia, Spain, cable J. L. Watt & Scott, Toronto, to the effect that crop prospects for Valencia raisins are good and that shipments will be made early this season.

QUEBEC MARKETS.

MONTREAL, June 30, 1897.

GROCERIES.

THE week has exhibited more life in staple groceries, especially in relation to the movement of goods from first to second hands. Notable in this connection have been the purchases of new crop early Japan teas, large contracts for the future delivery of canned salmon and extensive purchases of Barbadoes molasses. The only change in values has been the decline in granulated sugar necessitated by the lower price at the refineries. Otherwise prices are much the same, while the jobbing movement has been generally fair.

SUGAR.

The main fact in this market has been the decline in refiners' prices which went into effect Thursday evening last week. As a result refiners are offering granulated in large quantities at 4c. and yellows at 3¼ to 3¾c. at the factory. The jobbers have, of course, been compelled to follow and their price for granulated to-day, 1 to 9 barrels, is 4⅛c. and 10 barrels and over 4 1-16c. Yellows are offered at but little advance on the refiners' price, viz., 3⅜ to 3¾c., as to quantity and quality. The jobbing demand at the decline has been better, several of the wholesale houses reporting more enquiry and an increase in the size of the orders. This no doubt is due to the approach of the preserving season, retailers anticipating an increased demand on this account.

SYRUPS.

Demand for syrups has continued exceedingly slow and prices are unchanged at 1⅜ to 1⅞c., as to quality.

MOLASSES.

There has been considerable business in Barbadoes molasses from first to second

hands during the past week, one of the sugar refineries being the largest purchaser in this connection at prices ranging from 20 to 21c. ex wharf for cargo lots. These figures are very low. Late cable advices from the Islands report the market unchanged but that sellers are refusing to close further contracts at current values there. In a jobbing way locally business is quiet, sellers asking 22 to 23c. for Barbadoes. Offers of Porto Rico have been made at 24c. ex wharf, but in a small way; the prime article cannot be had for less than 29c. for fancy and 25c. for choice.

RICE.

The rice market is unchanged, prices ruling steady under a fair jobbing enquiry. We quote: Crystal Japan, $4.50 to $5; standard B, $3.50 to $3.75; Patna, $4.50 to $5; Carolina, $6.75 to $7.75; choice Burmah, $4 to $4.25, and Java kinds, $4.25 to $4.50.

SPICES.

There is a fair jobbing trade in spices, but nothing is doing in a large way, owing to the unsettled feeling at New York. Black pepper is rather easier in tone, while white is steady. We quote: Black pepper, 9c.; pure white, 14 to 17c.; pure Jamaica ginger, 20 to 25c.; cloves, 15c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do., best, 28 to 30c. per lb.; allspice, 12 to 14c.; nutmegs, 50 to 90c.

COFFEES.

The coffee market is dull, and the tendency of values easy in sympathy with advices from primary points. We quote: Maracaibo, 16 to 19c.; Santos, 11 to 15c.; Rio, 11 to 14c.; Mocha, 24c., and Java, 25c.

TEAS.

There has been more activity in tea from first to second hands during the past week both in Japans and black. In new early Japan teas jobbers have been buyers of from 300 to 400 packages of early tea at 18 to 20c., while business aggregating 350 packages in blocks has been done all the way from 8 to 14c. Some 200 packages of old crop Japans have also changed hands at 14c. In a jobbing way trading has been fair and prices unchanged as follows: Young Hysons, 13 to 18c. for low grades, 25 to 28c. for mediums, and 30 to 45c. for high grades; China Congous, 12 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 21c. for mediums, and 28 to 40c. for high grades; Indians and Ceylons, 16½ to 20c. for mediums, and 30 to 65c. for high grades.

CANNED GOODS.

The chief feature in canned goods has been the trading in canned salmon for future delivery, large contracts being put through at a range of $3.50 to $3.75 f.o.b. Coast. Otherwise there has been little of interest in the market. We quote: Tomatoes, 80c.; corn, 50 to 80c.; peas, 80c.; peaches, $1.75 to $1.90 for 2's; raspberries, $1.40 to $1.90; strawberries, $1.75 to $2, according to brand and quality; cherries, $2.30; apples, 3's, 85 to 90c.; gallons, $1.55 to $1.65; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.40 to $1.45; "Clover Leaf," $1.35; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.30, in tall tins; canned mackerel, $1.25; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.30; lobsters, $11 per case; French sardines, $10.25 to $11 extra brands; ordinary brands, $8 to $9; Canadian brands, $4.25.

DRIED FRUIT.

There has been little or no demand for Valencia raisins during the week. We quote: Ordinary off-stalk, 5¼ to 5½c.; fine, 5¾ to 6c.; selected, 6¼ to 6½c., and layers, 6¾ to 7c.

California raisins are slow and unchanged this week. We quote 6¼ to 6¾c. for 2-crown, and 7 to 7½c. for 3-crown.

Currants are quiet locally, and there is nothing new from abroad. We quote 3¾ to 4c. in bbls., 4 to 4¼c. in half bbls., and 4½ to 4¾c. in cases.

Dates range from 5 to 6c. per lb., with demand light.

Figs continue quiet as last quoted, at 8 to 12c.

Prunes are dull, and prices are nominal at 5½ to 6c. for Bosnia, 4 to 5c. for French, and 6½ to 7c. for California.

In evaporated fruit there have been offers of new crop California apricots at a very low price, but jobbers have not done any purchasing yet. We quote as before: Peaches, 10 to 11c., and prunes, 8 to 12c.

NUTS.

There has been no change in the local situation. We quote as follows: Grenoble walnuts, 10 to 11c.; Brazils, 11c.; almonds, 10 to 10½c.; do shelled, 17 to 18c.; filberts, 8½ to 9c.; peanuts, 7 to 9c.; and cocoanuts, $3.50 to $3.75 per 100.

"Minute Tapioca"

Is not rivaled by any other brand of Tapioca. This is the universal testimony of consumers, dealers and jobbers, and accounts for the increased sales each year.

"Minute Gelatine"

Requires no soaking, being always ready for use. Makes two quarts of clear, firm jelly. Ask your wholesaler for these goods. If he does not keep them let us send you a sample order. Manufactured and guaranteed by

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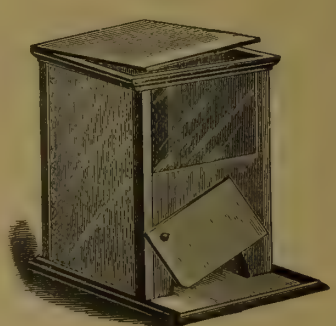
Samples Free.



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ENAMELLED MEASURES

In ½ pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.

GOVERNMENT STAMPED

Superior to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode . . . .

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LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER.

WANTED Consignments of
BUTTER, EGGS & POULTRY
Quick returns guaranteed.
CHAS. J. GRAHAM, Produce and Commission Merchant
88 Front Street East, TORONTO.

SOME say that grocers don't care what stuff they sell if they get good profits; but we believe that when the actual merits of Cottams Seed are fully known, not a grocer in Canada will choose to sell the other kind for a little more profit.

Six patents secure our formulae, methods, etc., so that no other packet dare be "Like Cottams," or, "As good as Cottams." The Bird Bread in each packet is by itself worth more to any bird keeper than a pound of the rubbish usually sold as bird food.

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Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

PURE
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Best Quality.
Special Prices This Week Get Our Figures.
IN 5 TUB AND 15 PAIL LOTS.
F. W. FEARMAN - HAMILTON

DRIED APPLES.

There is no change in these, which rule as last quoted, at 2 to 2½c., and evaporated at 3¾ to 4¼c.

GREEN FRUIT.

Business in green fruit has been quite active lately on account of the warmer weather. Lemons are firmer in price under demand from New York buyers, and oranges are also stronger. Heavy receipts of bananas have led to easiness in them, while pineapples are not so plentiful. California cherries are also in lighter supply. Heavy receipts of Canadian strawberries have contributed to offset the lighter receipts of United States fruits. We quote: Valencia oranges, $5 per case; bloods, $2.50 to $3 per half-box, and Messinas, $3 to $3.50 per box; lemons, $2.50 to $3.50 per box for choice, and $1.50 to $2.25 for common; bananas, 40c. to $1.40 per bunch; California cherries, $1.15 to $1.40 per box; apricots, $1.25 to $1.50 per box; pineapples, 10 to 15c. each; Canadian strawberries, 6½ to 9c. Egyptian onions, 2½c. per lb., and Bermuda ditto, 2½c. per lb., and $3 per crate.

COUNTRY PRODUCE.

EGGS—A fairly active business continues in eggs, and prices show no material change. Selected near-by stock sold at 10½ to 11c; ordinary No. 1 at 9 to 9½c., and No. 2 at 8 to 8½c. per dozen.

MAPLE PRODUCT—The supply of maple product is fair, for which the demand continues slow. We quote: Maple syrup, 4¾ to 5c. per lb., and 45 to 55c. per tin; sugar, 6 to 6½c. per lb.

HONEY — There is no change in honey. White clover comb is offering at 10c., and dark at 7c.; bright extracted at 6½ to 7c. and dark at 4 to 5c. per lb.

BEANS — The market for beans is dull and about steady at 55 to 60c. in car lots, and at 65 to 70c. in a small way.

POTATOES — Receipts of potatoes are larger, and the tone of the market easier at 40 to 45c. per bag in car lots.

TALLOW—Continues quiet at 1½ to 2c. for rough and 3 to 4c. for rendered.

ASHES — Quiet and unchanged. First pots, $3 to $3.10; seconds, $2.80 to $2.85, and pearls, $4.40 per 100 lbs.

PROVISIONS.

Trade in provisions of all kinds was rather quiet, but the tone of the market is firm. We quote: Canadian pork, $13.50 per bbl.; pure Canadian lard, in pails, 6¾ to 7¼c., and compound refined at 5¼ to 5½c. per

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.
$2.50 per case; 80c. gallon.
THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

BROCK'S BIRD SEED

is the standard by which all good bird seeds are judged To say it is equal to "**Brock's**" is the highest praise that can be bestowed. 1-lb. and ½-lb. pkts. All wholesalers. See you get it.
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Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

BUTTER
Choice Dairy Butter Rolls and Tubs in good demand at ten to twelve cents.
THE WM. RYAN CO. LIMITED
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S. K. MOYER,
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Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
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PURE LARD
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If you have tried it you know the quality. If not, send for sample. It is the finest in the market. According to prices of other Hog Products, price of Lard is **below cost of production.** Can you wish for a better chance to stock up? Write us.
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Pork Packers and Commission Merchants,
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FANCY ORANGES
All Varieties
Extra Fancy Lemons, Finest Bananas Grown, Pineapples, Strawberries, Tomatoes, Etc., Arriving daily.
HUGH WALKER & SON
GUELPH, ONT.

lb.; hams, 11 to 13c., and bacon, 11 to 12c. per lb.

FLOUR AND MEAL.

Business in flour has been of a fairly active character during the week, Manitoba grades, both for local and export account, moving well. Ontario grades are purely nominal. We quote: Winter wheat patents, $4.25 to $4.40; straight rollers, $3.75 to $3.90, and in bags, $1.85 to $1.90. Manitoba strong bakers', choice, $4; outside brands, $3.65 to $3.75, and spring wheat patents, $4.25 to $4.40.

The demand for feed continues good and prices are firmly held at $12 for Manitoba bran, and $13 for shorts per ton, including bags.

The tone of the oatmeal market is steady at $2.90 per barrel and at $1.40 per bag for rolled oats.

BALED HAY.

Business in baled hay has ruled quiet, and values on No. 1 are rather easier than they were a week ago, at $11.50 to $12 for No. 1, while No. 2 is unchanged at $10 per ton.

CHEESE AND BUTTER.

Cheese has shown a very unsettled feeling recently and the market at present is irregular with a lower tendency. Recent business in Quebec stock has been at a decline of ¼c., compared with a week ago, some 3,500 boxes changing hands at 8¼c. Ontario makes are purely nominal, but cost fully 8⅝c. laid down here in Montreal. We quote: Finest Ontario cheese, 8⅝ to 8¾c.; finest Townships cheese, 8⅜c.; finest Quebec cheese, 8¼ to 8⅜c.

Butter has ruled firm in tone and prices are higher for choice creamery than they were a week ago. No finest is obtainable this week under 17c., while seconds have sold up to 16c.

MONTREAL NOTES.

Local sugar refiners have been further heavy purchasers of Barbadoes molasses.

New crop Japan teas have left first hands to the extent of 400 packages since a week ago.

Offers of new crop evaporated California apricots have been made for the first time this week.

Canadian strawberries have now completely replaced the United States article in this market.

Contracts for new pack canned salmon on this market have been closed during the past eight days involving fully 14,500 cases.

The Wholesale Guild have fixed the jobbing price on granulated sugar for this province at 4 1-16 to 4⅛c., according to quantity.

The latest firm to get out the advertising blotting-card is The Robert Greig Co., 456 St. Paul street, Montreal. They are using it to advertise their "Crown Brand" flavoring extracts. Printed as it is in red and black, it has a nobby appearance.

Active buying of lemons on this market by New York buyers has put the price of this fruit considerably higher than it was a week ago.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., June 30, 1897.

TRADE continues dull. The Jubilee celebration last week brought a great crowd of visitors to town and made the trade of bakers and retail grocers pretty lively for a few days, but the wholesalers experienced a falling off in outside orders, everybody being absorbed in the task of holiday-making. A steamer arrived from Montreal last week with a large cargo of flour and other goods. Other sailings will follow every three weeks. The inauguration of this service has caused a notable reduction in rail rates from Montreal. The London steamer which arrived last week brought considerable quantities of rice from England for city merchants. There are some changes in quotations to be noted this week.

OILS—The market for illuminating oils shows no change except an easier feeling in Canadian. We quote: Best American burning oil, 18½ to 19c.; Canadian water white, 16 to 18c.; prime, 14 to 16c.

SALT—Two vessels were landing salt last week, and it was all sold quickly. Two schooner cargoes went to Lubec, Maine, and one to St. Stephen. Stocks here are not, therefore, heavy. Another cargo is now on the way from Liverpool. The market is firm. We quote as follows: Coarse, 44 to 47c.; Liverpool factory-filled, 90c. to $1; Canadian fine, $1 to $1.05 per bag.; 5-lb. bags, in bbls., $3 to $3.25; 10-lb. bags, in bbls., $2.85 to $3; butter and cheese salt, bulk, $2.60 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, $2 per case of 2 doz.

CANNED GOODS—Corn is easy. Peas have quite a wide range as to brand. Tomatoes are firm. Lobsters are in light supply, and firmly held, with a continued strong market in prospect. Canned haddies have a lower range. There is nothing of importance doing in salmon. We quote: Corn, 55 to 65c.; peas, 70 to 85c.; tomatoes, 85 to 90c.; gallon apples, $1.75 to $1.80; corned beef, Canadian, $2.20 to $2.30; American, 2-lb tins, $2.40 to $2.50; 1-lb tins, $1.30 to $1.50; oysters, 2's, $2 to $2.35; 1's, $1.40 to $1.50; peaches, 3's, Canadian, $2.75 to $3; 2's, $1.75 to $1.85; American, 3's, $2 to $2.25; pineapple, $2.25 to $2.75; salmon, $1.25 to $1.40; lobsters, $2.25 to $2.50; haddies, $1.10 to $1.25; clams, $5 for 4 doz; chowder, $2.60 to $2.75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUIT — Trade in this line is active, and large quantities of fruit are received by rail and steamer. Dealers here are not pleased with the duty of 1c. per lb. on pears, which will increase the price and reduce the consumption. American pears are now on the market, and their season will be over by the time Canadian pears are ready for this market. It is contended that this fruit is most wanted in the hot weather, for immediate consumption, and that as American and Canadian do not come on the market together the duty is of no advantage to the Canadian growers. New apples are also on the market now. Lemons and oranges are very firm. The consumption of bananas is very large. American strawberries are less plentiful, and the native fruit is not yet on the market in any quantity. Rhubarb is very cheap. We quote: Messina lemons, $2.50 to $3; oranges, Valencia, $5 to $5.50; Messina oranges, $2.75 to $3; blood oranges, $2 to $2.25; bananas, $1.00 to $2.25; lettuce, 25 to 30c. per doz.; pineapples, 10 to 12c.; strawberries, 12 to 15c.; rhubarb, 1c. per lb.; cucumbers, 80c. per doz.; pears, $7 to $8.50 per bbl.; new apples, $5 to $5.50 per bbl.

DRIED FRUIT—Trade in this line is quiet. About the only dried fruit coming on the market are occasional lots of currants by steamer from Boston. Dried and evaporated apples are easy. The Bermuda onions are out of the market, but Egyptians are arriving freely, chiefly via Quebec and the Liverpool steamers to that port. California 3-crown loose muscatel raisins are rather scarce and firmer. We quote: Lemons, $3.50 to $4; oranges, per case, $7; raisins, Valencias, 5¼ to 6c.; California L. M. 3-crown, 7 to 7¼c.; London layers, $1.75 to $2; currants, cases, 5½ to 5¾c.; bbls., 5 to 5¼c.; cartoons, cleaned, 7¾ to 8c.; bulk, cleaned, 6½ to 7c.;

FOR SALE

in a thriving Western Ontario town of 10,000 inhabitants . . . .

A Grocery Business doing $35,000 a year; stock about $4,000. Apply "at once" to

R. TASKER STEELE

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ROSE'S

WEST INDIA **LIME JUICE**

Is **DELICIOUS, WHOLESOME** and **REFRESHING.**

Cheaper and more wholesome than Lemons. Can be had from all first-class Grocery and Drug Houses.

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The Club Coffee

Clubmen always want the best. That is how this Coffee gets its name. There are still a few towns unrepresented. Do you want a ***good thing?*** Write

Ewing, Herron & Co.

Coffee and Spices

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Ask our Travellers to show you our LEADERS in BULK

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SPLENDID VALUES.

Agents in Canada for ENGLISH BREAKFAST HOP TEA.

Pounds and Half Pounds. ✦ Once Tried Always Used.

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FOR STRENGTH AND PURITY

No Vinegar on the market excels our . . . .

WHITE WINE VINEGAR

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Ivory Bar Soap

THE BEST MADE

Extra Choice

Hams Bacon
Pure Lard
Mess Pork

PARK, BLACKWELL & CO. Limited

Pork and Beef Packers,

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PATERSON'S . .
WORCESTERSHIRE SAUCE . . . . .

Pints and Half-Pints.

A shipment just to hand.

PERKINS, INCE & Co.

TORONTO.

The Coffee with a

PAST
PRESENT
FUTURE

Excelsior Blend

Satisfies the most Fastidious.

Todhunter, Mitchell & Co.

Coffee Importers and Roasters

TORONTO

prunes, boxes, 5 to 10c.; dates, 4½ to 5c.; dried apples 2½ to 3c.; evaporated apples, 4 to 4½c.; onions, 2¾ to 3c. per lb.; cocoanuts, $3.50 to $3.75 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 7½ to 9c.; Valencias, layers, 6 to 7c.; Malaga loose muscatels, 6 to 6½c.; 4-crown L. M. Californias, 7¾ to 8c.; seeded muscatels, 1-lb. cartoons, 12 to 13c.

SUGAR—The trade here has been selling below refinery prices ever since the budget was brought down in Parliament. Some large sales on western account reduced stocks, and it was expected the market would stiffen, but since the refineries have come down ⅛c. the position is about as before, so far as this market is concerned. We quote: Granulated, 4 to 4⅛c.; yellows, 3¼ to 3⅜c.; Paris lump, 5½ to 5¾c.; powdered, 5½ to 5⅝c.

MOLASSES — Stocks of Porto Rico are light, and the market firm. Another cargo of this molasses will come on the market a a little later. Barbadoes is cheap, and stocks are ample. The advance of 1c. on the Island and further sales for refinery and other purposes will have a tendency to help the market. We quote: Barbadoes, 20 to 22c.; Porto Rico, 26 to 32c.; New Orleans, bbls., 25 to 27c.; Antigua, 22 to 23c.; syrup, 36 to 38c.; St. Croix, 20 to 22c.

DAIRY PRODUCE—The supply of butter exceeds the demand, and dealers are advising farmers to turn more of their milk into cheese. Butter has declined in price, but is still above Boston prices, for the steamers get their supply of creamery there cheaper than it is offered them here. We quote: Dairy tubs, 14 to 16c.; creamery, 17 to 18c.; prints, 19 to 20c.; cheese, 9 to 9½c.; eggs, 10c. There is a lot of very cheap butter on the market.

FISH—The salmon catch all around the provincial coasts has been smaller than last year. Prices have ruled higher, and the annual Fourth of July demand from the States will have a further stiffening tendency. Fresh shad and alewives are out of the market. There have been quite large receipts of new dry fish lately and prices are easy. Pickled fish are dull and unchanged. We quote as follows: Large cod, $2.85 to $3; medium, $2.50 to $2.65; pollock, $1.10 to $1.15; bay herring, $1.25 to $1.30 per half-bbl.; smoked, new, 5 to 6c.; shad, half-bbl., $4.50; boneless, 2½ to 8c.; Barrington, $3 per bbl.; Shelburne, $3.25 per bbl.; lobsters, 4 to 10c. each, small; lobsters, large, 12 to 15c.; halibut, 8 to 9c. per lb.; salmon, 12 to 13c.

PROVISIONS—There has been some cutting of prices in plate beef, causing a reduction in prices. The provision market generally is quiet. We quote: Clear pork, $13 50 to $14.50; mess, $12 to $13; plate beef, $11 to $13; hams, 11½ to 12½c.; rolls, 8½ to 9c.; pure lard, 7¼ to 8c.; compound, 6½ to 7c.

FLOUR, MEAL AND FEED — The flour market is easy and lower. The advance in cornmeal reported from the west last week did not affect the market, as stocks were quite large and competition keen. One corn mill broke down last week and the other put prices up 10c., but had to get down again. Middlings and bran are dull at the decline. Hay is offering freely and is cheaper. Pot barley is firm. Seeds are nominal. We quote: Manitoba flour, $4.65 to $4.75; best Ontario, $4.30 to $4.40; medium, $4.10 to $4.15; oatmeal, $3.20 to $3.40; cornmeal, $1.70 to $1.75; middlings, car lots, in bulk, $14 to $15; bran, do, do, $13 to $13.50; hand-picked beans, 85 to 90c.; prime, 75 to 80c.; oats, 32 to 33c.; hay, $10 to $12; barley, $3.10 to $3.20; round peas, $1.15; split peas, $2.85 to $3; yellow eye beans, $1.50; timothy seed, Canadian, $2 to $2.25; do. do., American, $1.75 to $2; clover, 8¾ to 9c.; alsike, 8½ to 9c.

ST. JOHN NOTES.

Some provincial potatoes, both from P.E. Island and this province, have been shipped to Boston lately.

Some tea shipped from St. John was recently refused entry to the United States market and was returned to the shipper.

The unparalleled wet weather of May was succeeded by a rainy June, and with the exception of hay, the provincial farmers do not look for good crops this year.

The volume of summer travel from the States must set in heavy within the next week or two, or we shall be disappointed. Thus far the tide has been, if anything, rather smaller than usual.

There has not been as great activity in the lumber trade in this province for years. Over $1,000,000 worth of lumber has been shipped from this port alone in the last three months, the larger portion of it to the British Islands.

The Jubilee celebration on Tuesday was the most imposing demonstration in the history of St. John. The supply of small flags for decorative purposes was all bought up and dealers were unable to supply the demand during the last day of preparation.

The following are some of the products being brought here by steamer from Boston: Bananas, pineapples, watermelons, pears, apples, lemons, tomatoes, cherries, cabbage, apricots, green beans, cucumbers, strawberries, asparagus. In return the province sends fresh salmon, live and canned lobsters, mackerel and a few other fish, besides large quantities of dulse, a steamer sometimes taking thirty or forty barrels of dulse, which is brought by the half ton or ton by schooners from points down the bay.

A case of interest to western shippers was decided in a Nova Scotia court recently. Martin Bros., through their St. John broker, sold a Truro firm a car of oatmeal for delivery during a certain month, which was named, shipment to be at buyer's option. The sales note was accepted by the firm, but when the month arrived Martin Bros. could not get instructions to ship. They finally shipped to Truro. The firm declined to accept, claiming they wanted it delivered at another place. Martin Bros. offered to take the car off their hands and ship one to any place required. The firm would give no instructions. Meantime the price had been going down. After some time Martin Bros. sold the car to another party at a loss. They sued for damages, and recovered a part of what they asked, with costs. The court sustained their contention, but remarked that they should not have held the goods on a falling market, but should have sold at once when the firm refused to take delivery. This may be regarded as a test case.

ROCK CANDY DEPOSIT IN MAPLE SYRUP.

A United States exchange says: "This formation in the bottom of syrup cans is a great annoyance and its avoidance is to many a puzzling question. Thorough enquiry among leading makers of New England, New York, Ohio, etc., brings out a consensus of opinion that rock candy forms because the syrup is a trifle too thick when sealed in the packages, and that as a rule it can be avoided by making the syrup exactly eleven pounds to the gallon. The syrup should be well settled at time of canning. Place in the cans, and most makers will advise to seal while quite hot. A York State manufacturer believes 10½ to 11 pounds to the gallon is heavy enough, and will avoid this crystallization. In Ohio, Vermont and New Hampshire the standard is 11 pounds. First runs are liable to form crystals at that thickness, and are avoided by making the syrup a little thinner, say 10½ to 10¾ pounds.

"Crystallization will most readily form at a density of about eleven and one-eighth pounds. Great and frequent changes in the atmosphere after being canned may have something to do in producing these undesirable crystals. For that reason it is well to store the canned syrup in a cool, dry and even temperature. Sometimes a small amount of cream of tartar is added to the syrup, but it is doubtful if such introduction is wise, particularly as any general use would, no doubt, hurt the sale of pure maple sweets."

EAST INDIA PICKLES

The most delicious Spiced Pickle ever prepared.

Handsome Glass-Stoppered Bottles.

A. E. Richards & Co.

Agents

HAMILTON, ONT.

Pickles.

Heinz Baked Beans are best --- you can't possibly make any better. They are good eating and always ready.

Other Popular Specialties

SWEET PICKLES — TOMATO CHUTNEY

INDIA RELISH — TOMATO KETCHUP

ETC.

For sale by

Hudon, Hebert & Cie., Montreal.
H. P. Eckardt & Co., Toronto.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE always bear this Keystone trade-mark.

H. J. HEINZ Co. TRADE KEYSTONE PICKLING & PRESERVING WORKS MARK PITTSBURG, U.S.A.

ADVERTISING AXIOMS.

WHEN you see a particular style of set-up that you would like to apply to your own ad, don't bother marking type. It is quicker for you and easier for the printer if you paste a bit of that style on your copy with the words, "Follow this style."

Be natural. Be honest. Be sincere. Be all these to yourself in writing your advertising. The public will recognize these qualities; they are human and touch all and will respond all the quicker.

When you set out to prepare your ad. have a mental picture of the space you are to fill. Fill this space right, with neither too many words nor too little. The organ of casuality (as phrenologists call it) is very necessary in an ad. writer.

The perceptive faculties must be well developed in an ad. writer. He ought to grasp ideas from every source, to see points that escape the average, all of which he can utilize in his profession

The advertising writer is like a sponge, he absorbs every idea within reach. If he does not use suggestions the moment they come to him, they are absorbed in his mental receptacle, to be fished out when occasion requires.

Get out around and among people. To be successful in advertising means not only the use of your head, but also of your legs and mouth, to hear and see what is going on in the great outside world of advertising affairs. The man that goes in a hole and pulls the hole in after him is soon forgotten, and he, poor fellow, becomes a victim of that dreaded disease, the desk habit.

The advertising writer must use his imagination. Imagination is the sun that lightens up dark places; it lends a charm to prosaic subjects. Bare facts are pills that are more easily digested when covered with a coating of a good writer's imagination.

Clearness, brevity and point are the triple virtues that the advertising writer must remember. Originality in expression, beauty in typography, and all-around nicety are minor virtues, yet all are good, and should somehow be squeezed in the ad.

Make your sentences short; likewise your paragraphs. Remember the egg in this; it is a small affair, but very meaty, and easily digested.

It takes time to make impressions. The first appearance of your ad. may be scarcely noticed, the second noticed but not remembered, the third may make a slight impression, but the succeeding insertions impress by present and past appearances.

Take a thought and express it quickly and easily with one sentence. Treat the second the same way before you venture upon the third. Let each idea stand by itself: never intermingle or jumble them up.

Hard horse-sense is the prime requisite of an advertising man. From the first preparation of copy till its final appearance in a newspaper, this qualification is demanded.

In the average body of the average ad. small pica lower case answers very well. It makes a clean appearance, is easily read, and is used by such good advertisers as Rogers, Peet & Co. and Brill Bros., of New York.

It is not a bad plan to once in a while go around and interview the compositor or head of the composing room where your ads are set up. An interchange of ideas is mutually advantageous and welcome, and if you happen to have an extra cigar in your pocket—so much the better.

Advertising is analysis. It is an analysis of the good points of what you have to offer. Analyze your offerings carefully, bring to light all the good points, and let the full glare of publicity shine upon them.

In preparing an ad be your reporter first and editor afterward. As reporter get all your best thoughts on the subject down on paper; as editor, trim, polish and elaborate until your ad is perfect.

To write a good ad. you must have a keen interest in the goods themselves. Handle them, fondle them, get acquainted with them—consider the richness, beauty, and many attractions—then, when you have imbibed the right sort of impressions, let them flow naturally from your pen.—By A. MacDonald, in Business.

GROCERIES, HISTORICALLY CONSIDERED.

WHO was the proprietor of the first grocery store? Where and when was it established? Is there a man anywhere who can answer these questions? Without doubt there is none, writes Clifton S. Hunsicker, in The New England Grocer. It seems a pity there are no records extant of the foundation and history of the trade—or a profession it might also be called—as important to the human kind as that of the grocer; if it were, they would certainly be fraught with vital interest for not only the almost innumerable followers of the trade to-day, but for a large majority of their patrons as well.

In the absence of any definite record, we can, therefore, only conjecture, and deduce from a few isolated facts. By this method, however, we arrive at one definite conclusion, and that is that the history of the trade extends back into the most remote past; and perhaps because it does extend back so far into the mists and shadows of antiquity is the reason its origin is so wrapped in obscurity.

But how do we know this fact? Because we know that all men must die, and in order to die they must live, and in order to live they must have food. Is it not reasonable, therefore, to assume that the first need felt by pre-historic peoples, after they first became numerous enough to form communities, was a place where they could procure articles of food in exchange for the currency of the time? And are not the grocery stores of this present event of the nineteenth century places where nearly every article of food consumed by man is kept for sale? This is dealing with abstractions, perhaps, but is not the reasoning logical and the deduction plausible?

In a somewhat similar manner we may come to the conclusion that the first grocer of whom we have definite record was Joseph, and he was a grocer by royal patent, too.

Those of you who are familiar with Biblical history will remember how after Joseph was sold to an Egyptian, and after being thrown into prison, charged with an unmentionable crime, of which he was guiltless, was afterwards released and placed high in royal favor by the skill he evinced in interpreting several curious dreams with which Pharoah had been visited. In his sleep one night he had dreamed, "there came up out of the river seven well-fed kine, and fat-fleshed," which fed in a meadow. And then there came from the river even other cattle, "ill-favored and lean-fleshed," which stood with the other kine, and which fell upon them and ate them. Then he slept again and dreamed that "seven ears of corn came up upon one stalk, rank and good," and that "seven thin ears and blasted with the east wind sprung up after them," which devoured the seven rank and full ears.

Pharoah's mind was troubled by these dreams, so Joseph was called to interpret them, and in his interpretation prophesied of the seven years of plenty and the seven years of famine which were to follow; as a reward for his cleverness, Joseph was made a ruler over the land; and when the seven years of famine came he had storehouses filled with eatables of all kinds, which he sold to the people of Egypt and the surrounding countries. Were not Joseph's storehouses, therefore, practically the same in principle as our modern grocery stores, though, of course, his stock lacked the great variety now offered to purchasers?

The modern grocery store is, without much doubt, the result of the unceasing march of civilization, which started at the dawn of creation, and has engendered in men's minds in all ages and in all climes a restlessness, a desire to visit new and strange lands, to conquer and settle them. With each band of adventurers, from the time, perhaps, of the Tower of Babel, when the first companies of pioneers, of whom we have records, set out towards all points of the compass, there have been one or more men, possessed with the trading instinct, who have carried with them supplies of the various necessities and luxuries of the home life and sold themtotheir companions when, settled at last in a strange land, their own comparatively small stock of these articles were exhausted.

The word "groceries," which forms a portion of the head of this article, is the appellation of two distinct things. It is applied to the places where food products are sold and also to the food products themselves, considered collectively.

THE SUGAR TARIFF.

Willett & Gray say, in speaking of the tariff, that the present position is as follows: The House of Representatives passed the sugar schedule, as printed by us March 25th, 1897. The Senate passed the schedule in "committee of the whole," as far as printed by us the last two weeks. The Senate, in "committee of the whole," have still to act upon the reciprocity clause and the countervailing duty clauses in the House bill, and also on an anti-trust clause coming from the Judiciary Committee, which may in some way affect the differential duty. After all this the Senate must vote on the bill as a whole and pass it or reject it. After this the Senate bill goes back to the House of Representatives, which will call for a Committee of Conference, composed of several members from each of the two Houses, who must reconcile the existing differences in the bills as they passed each branch, and report the bill back to each House for final acceptance and passable by both. After which the bill goes to the President for his signature, which will undoubtedly be attached, and the tariff bill become law. It should require until July 15th at the earliest to do all this, and many persons are now expecting August 1st as the day of taking effect of the new bill. They also state that in Cuba the receipts for the week were 3,094 tons, and the visible crop has now reached 214,500 tons, against 196,476 tons to same time last year. The exports were 11,700 tons, leaving a stock in the island of but 13,056 tons, barely sufficient, it would seem, for the home local consumption.

CORKS, AND WHERE THEY COME FROM.

THE number of persons who are able, in a practical and satisfactory if not scientific or picturesque manner, to draw a cork from a bottle without breaking either is not very large. But, small as it is, it is materially larger than the number of those who have any practical knowledge of where cork comes from or the extent of the trade in it.

The importations of cork, says The New York Sun, into the United States in a year amount, in value, to $2,000,000. The cork of commerce, so called, is divided into three classes. First, there is what is called cork wood or bark, unmanufactured, which comes into the United States free of duty for manufacture here. The value of this cork is about $1,250,000 a year, though in 1894, for the first time in recent years, it fell below the $1,000,000 figure. The second subdivision is cork bark cut into squares or cubes—that is, in part manufactured, but not a finished product. Under the McKinley bill the tariff on such cork was 10 per cent. of the value; under the Wilson bill it was raised to 25 per cent. The third division is cork imported to the United States, manufactured and ready for use—in other words, corks. The tariff on corks under the McKinley bill was 15c. a pound; under the Wilson bill it was reduced to 10c. a pound.

The country from which the largest amount of cork comes is Portugal. The gross exportations of cork from Portugal to

Headquarters for
Stencil Brands
CORPORATE SEALS . . .
RUBBER, BRASS AND STEEL STAMPS
HAMILTON STAMP & STENCIL WORKS
Hamilton, Ont.

A BACK LOG

THAT KEEPS BUSINESS BRIGHT

SERVED EXCLUSIVELY TO

OVER
TWENTY-ONE MILLION
PEOPLE

AT THE WORLD'S FAIR

MONTREAL
BOSTON
CHICAGO

CHASE & SANBORN

THE . . .
IMPORTERS

all countries amount, in a year, to nearly $3,000,000. A considerable but not the largest part of this cork comes to the United States. The total amount of the export from Portugal to the United States in a year is $2,500,000, and the total amount of American export to Portugal in a year is about twice as much, or $5,000,000. The other countries from which cork comes are Spain, Sicily, Algeria and France. The cork tree, after it attains its growth, has a soft, porous bark, which can be removed by the simple process of trimming it off in blocks or cubes once every nine or ten years. This barking, as it is called, instead of killing the tree or retarding its growth, actually prolongs its existence as a rival in longevity with the century plant. Pieces of cork, when detached, are soaked in water, then pressed and finally dried, and are then packed for exportation. The annual product of cork in all countries amounts to 6,000 tons, and the gross value of the product is $6,000,000. It so happens —perhaps it is more than an accident—that the countries from which cork comes are all of them wine producing countries, and a large percentage—nearly half—of the cork is used at home.

The best corks used abroad are hand-made, and these are in special demand in France for champagne bottles. In consequence of the effervescing quality of the wine, champagne corks must be of great strength and durability. Corks of the best quality are used also in Spain for the higher grades of Spanish wines, which are retained in cellars for many years before being drunk, and would be spoiled by the use of improper corks. In the United States few hand-made corks are in use, the greater majority being made by improved machinery. These, however, are mostly corks of inferior grade, and are sold at a price much lower than the hand-made cork. They are used for beer, whiskey, sarsaparilla, and medicine bottles, and the trade in them is extensive. Of late years, in fact since the big brewers went into the beer-bottling business on their own account, the use of corks for beer bottles has greatly diminished, being superseded by rubber and metallic stoppers. The latter, though more expensive than the ordinary corks, can be used repeatedly. Under a law passed by the Albany Legislature a few years ago, and known as the Bottlers' Law, the title to bottles is sedulously guarded. A beer bottle may be used as many as a hundred times, and the expense attending the purchase and use of 100 corks would be much greater than is the expense of a rubber and metal stopper which can be used continuously, and which is affixed to the bottle.

The trade in cork from Portugal has been increasing in recent years as the bottling business of the world increases, though there is no corresponding increase in the area of cork-producing countries which are on or near the western end of the Mediterranean Sea.

COUPON CASE IN COURT.

Judicial notice was given to Mr. W. A. Lawson's coupon system last week, when the originator of the scheme sued Mr. Taylor, butcher, Toronto, for $25 for an alleged breach of contract. One of Lawson's agents left a book of coupons with Taylor, who, it was sworn, refused to give coupons to two customers. One of these said that Taylor's clerk told him that if he gave him a coupon, he would have to charge him a little more for his meat.

Taylor swore that he was first approached with a watch scheme, but he wouldn't go into that. He tried the coupon system, but claimed it hurt his trade, for people got the idea that he was charging more for his goods, but yet he didn't refuse to give them.

On the other hand, Mr. Crottie, a merchant in the west end of Toronto, swore that the coupons had increased his business 20 per cent.

As each party wanted another witness the case was adjourned a week. Meanwhile it is the subject of a good deal of talk around town.

HINTS TO BUYERS.

[This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.]

THE John Hillock Co., Queen street east, Toronto, manufacturers of the "Arctic" refrigerator, have this year started the manufacture of cheese safes, in which they have also placed their patent open bottom ice pan. They have also perfected their safe by a revolving table, by a sliding door, and by putting in double lights of glass on four sides.

"Silico" is in stock with the Eby, Blain Co., Ltd.

The Davidson & Hay, Ltd., are showing a fine sample of Demerara sugar in bags.

"Tanglefoot" fly paper is for sale by the Eby, Blain Co., Ltd.

T. A. Lytle & Co. are shipping large quantities of pickles, both in bottle and bulk.

McWilliam & Everist received another car of tomatoes and one of cabbage this week.

W. H. Gillard & Co. have still a few boxes choice family figs which will be sold cheap.

The Eby, Blain Co., Ltd., are offering "Horseshoe" salmon, flat, at special prices.

J. A. MacLean & Co. report that their brand of "C 4th" smoked meats is meeting with great demand.

The Eby, Blain Co., Ltd. report the arrival of a shipment of Le Roy salt in barrels, boxes and quarter-sacks.

Clemes Bros. are selling a car of Mississippi tomatoes which arrived this week. Another car is on the way.

W. H. Gillard & Co. have a large stock of good selected raisins which they are this week advertising at a snap.

The Davidson & Hay, Ltd., report large sales of extra select Valencia layers, which they are offering at close prices.

The Davidson & Hay, Ltd., report the arrival of direct importations in polished and fancy Japan, Java and Patna rice.

Challond & Jenks' ginger ale, lemon sour, club soda, etc., are sold by Lucas, Steele & Bristol, delivered in 5 case lots.

Southwell's new season's orange marmalade has just been received by Frank Magor & Co., Montreal, the Canadian agents.

"Stower's lime juice is having a large sale with us. We consider it the best article on the market."—The Eby, Blain Co., Ltd.

Noble's "XX" and "XXX" lobsters are in store with Lucas, Steele & Bristol; also some of the Portland Packing Co's. "Star" brand.

The Davidson & Hay, Ltd., who are wholesale agents in Toronto for Gillard's pickles, have a shipment of these goods to hand this week.

The Eby, Blain Co., Ltd. are offering special values in raw sugars in sack, about 224 lbs., and will be pleased to submit samples and quotations.

A shipment of Noble's religious lobsters, "XX" and "XXX," talls and flats, pounds and ½ lbs., have just been received by W. H. Gillard & Co. Lobsters of good quality will be scarce this year.

G. F. & J. Galt say that the "Blue Ribbon" teas are selling so rapidly that it is difficult to fill orders, and for that reason would like to notify the retailers to order early to obtain shipments in time.

Rutherford & Marshall report a lull after the storm in the egg trade. Last week they supplied the city with 11 to 12 thousand doz. eggs, which is an exceedingly large local output for this season of the year.

The John Hillock Co. have lately placed large "Arctic" refrigerators in the Welland House, St. Catharines, and in the Toronto Asylum. They report a large sale of the smaller refrigerators for grocers and dwellings.

Lucas, Steele & Bristol have canned and potted meats and fish from Crosse & Blackwell, J. T. Morton, W. Clark, Marshall, Armour & Co., Aylmer Canning Co., Simcoe Canning Co., West Lorne Canning Co., etc.

Robinson's patent barley and Robinson's patent groats are now being regularly carried by the best grocers and druggists throughout Canada. The sale of these foods has largely increased during the past few years.

DAIRY PRODUCTS OF ENGLISH COLONIES.

According to a United States consular report, under date of June 11, there were in Australasia, in 1891, 945,575 cows, producing 23,000 tons of butter and 6,700 tons of cheese; there were in Canada during the same year 1,857,112 cows, producing 51,700 tons of butter and 51,000 tons of cheese. In 1895 Australasia had 1,100,000 cows, giving 36,000 tons of butter and 11,500 tons of cheese; Canada had 1,195,000 cows, with 52,000 tons of butter and 68,000 tons of cheese. This production, remarks National Provisioner, although large, is yet not enough to supply the demand in the Mother Country, which imported, in 1896, 264,124 tons of butter and cheese, of which only 80,000 tons came from her colonies, the rest being furnished by the Continent.

WISH A DUTY ON TEA.

As stated in THE CANADIAN GROCER a few weeks ago, the United States Senate Finance Committee, in presenting its tariff bill to the Senate at Washington, proposed that an import duty of 10c. per lb. be placed on tea. No action on the proposition has as yet been taken by the Seuate, but advices from Washington seem to indicate that the legislators are of the opinion that there is too much opposition to the proposal throughout the country to warrant its adoption. Japan is also stirring up opposition.

A meeting of the tea trade of New York city was held last Friday to take some action to counteract this opposition. After a thorough discussion of the conditions, the traders came to the conclusion that it was not good policy on the part of the United States to be the only country to allow tea to come in free. A petition was ordered to be sent to the Senate to make the duty a permanent measure, and the following resolution was passed:

"That this meeting of tea merchants heartily endorses the proposal to restore the duty on tea as being a benefit to the entire country. It will greatly benefit the tea trade, whose commercial importance is very large, and enable it to recover somewhat its former prominence and prosperity.

"It will equally benefit the consumer, who will be saved by the natural laws of trade from the importation of poor tea; and will pay no more than he does now, and get genuine tea. Free tea means poor tea."

The members present claimed that a duty on tea would be a means for obtaining a large revenue, that, as tea is produced in excess of requirements, the producers must pay the major part of the duty and that it will prevent the American trade from going into foreign control. They say that Japan has for many years obtained high prices for her teas and that she has not hesitated to increase her export duties, and thus, that the United States Government would be amply justified in adopting the measure.

MEXICAN ORANGES.

The temporary loss by Florida of her prominence as a producer of oranges has afforded a golden opportunity to Jamaica and Mexico to acquire prestige in the orange market. Mexico and Jamaica have a great advantage in immunity from frost, and in most of them there exist conditions favorable to the production of superior oranges at low cost. The Mexicans now have good facilities for shipping their products by rail to the United States. Lands and labor are cheap there, and, with our low tariff on oranges, they can afford to grow oranges for the American market for less than would pay the orange-growers of California and Florida any profit.—Grocery World.

NONSUCH JUBILEE STOVE ENAMEL

The most popular Stove Polish in the Market.

SAVES TIME ENERGY MONEY and WORRY IS A **PERFECT** PASTE OLISH **PURE** LUMBAGO **FREE** ROM OREIGN MATTER

A beautiful Jubilee Souvenir with every Box.

FOR SALE by the Wholesale Trade and...

FIRST MONTH'S SALES OVER 35,000

The Nonsuch Mfg. Co., Limited, Toronto.

SECRET SOCIETIES FOR GROCERS.

BY the way, brother grocers, what do you think of making a secret society out of a grocers' association? Secret in the sense of the Masonic and kindred orders, having a password, grip, signs, etc. This suggestion was made to me as being a good one by a retailer some time ago. We were talking about the hardships that lie in the wake of the average association, and especially of the difficulty of holding the association together, the principal reason being the lack of interest taken by the members in the meetings. My friend thought that if an initiatory ceremony could be introduced, with all the attendant paraphernalia, a great deal more interest would be manifested. There is no doubt that if the various orders were divested of their secrecy and impressive ceremonies they would lose most of their attractiveness for the average man. For who of us don't feel a desire at times to peer into the mysterious?

At any rate, I think there is some meat in the idea.

But are grocers' associations appreciated, anyhow? I have been in towns where associations existed—please note that I say existed—and have talked with every grocer in the town about the good they were doing. Every man has found fault with the others, in a general way. Each one would say, "Oh, the association is a good thing, but they won't stick to it"; "You can't get them to attend the meetings," and complaints of a similar nature. After having gathered a consensus of the opinions of the entire trade of that town, I have come to the conclusion that here were a body of men finding fault with each other for what every one of them were individually guilty of. Finding fault with the other fellow is very easy. While you are doing that just think that perhaps the other fellow is doing the same to you for the same offence.—"The Gleaner" in Grocery World.

PACKAGE SUGAR.

Rice, flour, oatmeal, dried fruits, codfish, tea, coffee and several other articles were formerly sold to retail grocers in bulk, whereas to-day many of the dealers purchase them only as packed in cartoons. We'd like to know why all these things are bought all ready packed and sugar is placed in a class by itself. The other night, between 8 and 9 o'clock, the writer found a grocery store still open and several weary-looking clerks still weighing out and packing granulated sugar. In answer to our inquiry why they were not closed at a reasonable hour, the clerks said they had a certain quantity of sugar to pack and could not leave until the task was accomplished. The present custom of buying sugar in bulk not only entails great labor, but leaves room for waste and losses by errors in weighing out from the barrels. It has not a single merit to commend it to the most conservative grocer.—Merchants' Review.

CURIOSITIES OF FOOD.

Turks shudder at the thought of eating oysters (says E Bainbridge).

The French will eat frogs, snails, the diseased livers of geese, but draw the line at alligators. At the present time, the flesh of horses is much in vogue.

Buckland declares that the taste of boa constrictor is good, being much like that of veal.

Quaso, the fermented cabbage water of the Russians, is their popular tipple, which in taste is described as a mixture of stale fish and soap suds; yet, next to beer, it has more votaries than any other beverage. A tallow candle washed down with a draught of quaso forms a meal that it would be hard to be thankful for.

In Canton and other Chinese cities rats are sold at the rate of $2 per dozen, and the hindquarters of dogs are hung up in butchers' shops alongside of mutton and lamb, but command a higher price.

Caterpillars and spiders are much esteemed by the African bushmen.—Food and Sanitation.

LAPORTE, MARTIN & CIE.

Agents for

IMPORTERS AND WHOLESALE GROCERS

P. Richard's Brandy **Mitchell's Scotch and Irish Whiskeys**

Vve Amiot Champagnes

72 to 78 St. Peter Street, MONTREAL

THE YOUNG MAN AND THE OPPORTUNITY.

WEAK men wait for opportunities, strong men make them.

"Oh, how I wish I were rich!" exclaimed a bright, industrious drayman in Philadelphia, who had many mouths to fill at home. "Well, why don't you get rich?" asked Stephen Girard, who had overheard the remark. "I don't know how, without money," replied the drayman. "You don't need money," replied Mr. Girard. "Well, if you will tell me how to get rich without money, I won't let the grass grow before trying it."

"A ship-load of confiscated tea is to be sold at auction to-morrow at the wharf," said the millionaire. "Go down and buy it and then come to me." "But I have no money to buy a whole ship-load of tea with," protested the drayman. "You don't need any money, I tell you," said Girard sharply; "go down and bid on the whole cargo and then come to me."

The next day the auctioneer said that purchasers would have the privilege of taking one case, or the whole ship-load, buying by the pound. A retail grocer started the bidding, and the drayman at once named a higher figure, to the surprise of the large crowd present. "I'll take the whole ship-load," said he coolly, when the sale was announced. The auctioneer was astonished, but when he learned that the young bidder was Mr. Girard's drayman, his manner changed, and he said it was probably all right.

The news spread that Girard was buying tea in large quantities, and the price rose several cents per pound. "Go and sell your tea," said the great merchant the next day. The young man secured quick sales by quoting a price a trifle below the market rate, and in a few hours he was worth fifty thousand dollars. The author does not endorse this method of doing business, but tells the story merely as an example of seizing an opportunity.

There may not be one chance in a million that you will ever receive aid of this kind; but opportunities are often presented which you can improve to good advantage, if you will only act.

"You are too young," said the advertiser for a factory manager in Manchester, England, after a single glance at an applicant. "They used to object to me on that score four or five years ago," replied Robert Owen, "but I did not expect to have it brought up now." "How often do you get drunk in a week?" "I never was drunk in my life," said Owen, blushing. "What salary do you ask?" "Three hundred (pounds) a year." "Three hundred a year! Why, I have had I don't know how many after the place here this morning, and all their askings together would not come up to what you want."

"Whatever others may ask, I cannot take less. I am making three hundred a year by my own business."

The youth, who had never been in a large cotton mill, was put in charge of a factory employing 500 operatives. By studying machines, cloth, and processes at night, he mastered every detail of the business in a short time, and was soon without a superior in his line in Manchester.

"The best men," says E. H. Chapin, "are not those who have waited for chances but who have taken them; besieged the chance; conquered the chance; and made chance the servitor."

The lack of opportunity is ever the excuse of a weak, vicillating mind. Opportunities! Every life is full of them. Every lesson in school or college is an opportunity. Every examination is a chance in life. Every patient is an opportunity. Every newspaper article is an opportunity. Every client is an opportunity. Every sermon is an opportunity. Every business transaction is an opportunity—an opportunity to be polite—an opportunity to be manly—an opportunity to be honest—an opportunity to make friends. Every proof of confidence in you is a great opportunity. Every responsibility thrust upon your strength and honor is priceless. Existence is the privilege of effort, and when that privilege is met like a man, opportunities to succeed along the line of your aptitude will come faster than you can see them. If a slave like Fred Douglass can elevate himself into an orator, editor, statesman, what ought the poorest white boy to do, who is rich in opportunities compared with Douglass, who did not even own his body. —Pushing to the Front.

WHAT IS HOME?

A prize was offered recently by London Tid-Bits for the best answer to the question, "What is Home?" Here are a few of the answers which were received:

Home is the blossom of which heaven is the fruit.

A world of strife shut out, a world of love shut in.

The golden setting in which the brightest jewel is mother.

The only spot on earth where the faults and failings of humanity are hidden under a mantle of charity.

The place where the great are sometimes small and the small often great.

The father's kingdom, the children's paradise and the mother's world.

Where you are treated best and you grumble most.

A little hollow scooped out of the windy hill of the world, where we can be shielded from its cares and annoyances.

IMPROVED
WANZER
LAMP AND OVEN

Best Light — Non-Explosive
Roasts — Broils
Bakes — Steams
without impairing the light.

Several hours Lighting and Cooking for one cent. We want to reach the public through the trade. Liberal discounts. For prices and information write The

WANZER LAMP & MFG CO.
HAMILTON.

WESTERN Incorporated 1851.
ASSURANCE COMPANY

Fire and Marine

Capital, subscribed	$2,000,000.00
Capital - - -	1,000,000.00
Assets, over - -	2,320,000.00
Annual Income -	2,300,000.00

Head Office: TORONTO, ONT.

Hon. Geo. A. Cox, President. J. J. Kenny, Vice-President
C. C. Foster, Secretary.

Aubin's Patent Refrigerator

The "Grocer's Standard" is the Favorite.
Send for Catalogue and Price List.
C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

"Build to-day then, strong and sure,
With a firm and ample base."
—Longfellow.

DO YOU?
WISH THUS TO BUILD
an advertisement
in the
CONTRACT-RECORD.
TORONTO
will bring you tenders from the best contractors

HE GOT AN ORDER.

A well-known Fourth street grocer, who has all along contended that he could not be induced to buy from any drummer unless he had previously set his mind on it, recently met his Waterloo. A very genial and talkative drummer stepped into the store and tried to effect a sale of goods. The grocer, of course, was obstinate and refused to have anything to do with the drummer.

A clerk in the store told the latter about the grocer, and the drummer said he would stay and effect a sale if it took him all night. Accordingly he set out talking at a rapid rate, and after a half hour of deliberation he got the grocer so mad that to satisfy the drummer he consented to sample some of his goods.

The drummer first started him on sweet goods, and then sour material, and then vice versa, and intermingled them so that it would take a cast iron stomach to successfully resist their action. The drummer continued to talk during the time the customer was sampling, and he had the grocer so thoroughly disgusted with himself that he readily gave a few orders. He continued to give orders as fast as he could talk, and was in a fair way to do away with a year's receipts when his wife came into the store and intervened. The drummer then withdrew with a book full of orders, after exchanging winks with the clerk. The grocer was confined to his bed for several days after the action of the dose which the drummer gave him had set in.—Exchange.

FIXED TIME FOR FRUIT SHIPMENTS.

Editor GROCER,—Can't you use your influence with the jobbers on the fruit market and get them to organize and bring the fruit all into the city at a certain hour in the morning. The grocers would each save about three hours and sometimes six hours that are now simply wasted loafing around the wharves for different boats.

Then there would not be such a vast difference in the price between morning and afternoon. The dealers would have lots of time to sort and display the fruit to the best advantage and could deliver promptly and early to all parts.

The average housekeeper does not care to start canning fruit at 4 or 5 p.m. The morning is the time for work with her. The boats, railway trains and growers would all have to make other arrangements; but it is only proper they should. The people that pay and consume are the people to please. Give it a push along, MR. GROCER, it is done in other cities.

Yours, etc.,

KICKER.

REMARKS: THE GROCER would like to receive the views of the trade in regard to this subject. Our columns are open to pointed and terse letters.—The Editor.

BOOKS WORTH READING

Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.

The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

Pitfalls of the Dry Goods Trade

Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

Buying, Selling and Handling of Teas

Three valuable articles full of ideas and suggestions for grocery men.

Causes of Failure in the Hardware Trade

and how avoided. Three comprehensive prize essays reprinted from HARDWARE AND METAL.

Necessary Books for the Retail Grocer

By a practical accountant. This treatise deals with systems of bookkeeping and checking calculated to reduce mistakes and omissions, etc., etc., to a minimum. A most useful book for any retailer.

Any one of the above mailed for . . . **10 cents**

Address

The MacLean Publishing Co.

Toronto and Montreal

"GILT EDGE"

The only Ladies' Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful finish. Once tried, always used. Largest quantity. Finest quality. Retails at 25 cents.

"NOBBY" BROWN COMBINATION

Package contains a 4-oz. bottle of Nobby Brown Dressing and a full-size box of Nobby Brown Polishing Paste for renovating all shades of Brown and Chocolate shoes. The brown dressing cleans and renews the surface of the leather, and the paste adds a brilliant, durable and waterproof polish. Retails at 25 cents.

"JEWEL" BROWN COMBINATION

Package contains a 2-oz. bottle of Brown Dressing and a small decorated tin box of Brown Polishing Paste. The dressing cleans and renews the surface of the leather and the paste adds a brilliant, durable and waterproof polish. Retails at 10 cents.

BOSTON LIQUID WATERPROOF BLACKING

For men's and boys' shoes, produces a brilliant jet black polish without brushing, thus saving time, labor and money. Retails at 25c.

PATENT LEATHER POLISHING PASTE

For giving patent leather shoes a quick, BRILLIANT and WATERPROOF lustre without INJURY to the leather.

For sale by—

All Wholesale Grocers.

Several Hundred Dozens

ESTABLISHED 1856.

Chas. Boeckh & Sons, Mfrs.
Toronto, Ont.

That's the daily record of the output of our Steam Brush and Broom Works.

And that's just why we are able to make prices so satisfactory to you on our . . . .

Household Brushes

Eureka Refrigerators

are unequalled for careful construction, perfect ventilation and variety of style. They are economical to use, because built on scientific principles, and never fail to give complete satisfaction.

We make a specialty of . . .

REFRIGERATORS FOR GROCERS' USE

. . Write for Catalogue . .

EUREKA REFRIGERATOR CO. Noble St. **TORONTO**

Dried Apples Wanted...

Highest cash prices paid.

Pure Fruit Vinegars

Now is the time you want good Vinegar, and I have it pure and right in price. Send for a sample barrel.

Jams and Jellies..

Don't forget that we are headquarters for these goods.

R. J. GRAHAM - BELLEVILLE, ONT.

NEW TEA METHOD IN CHINA.

THE following is an extract from The North China Herald, of Shanghai, February 12 :

We have already referred to the attempt made by Fuchau tea men to prepare China tea with the method and machinery used in India, and we note with satisfaction that the Congou tea so mades continues to attract attention at home. A prominent Edinburgh firm of tea dealers writes : "If China sends tea as strong as this she will soon be able to compete successfully with the overwhelming flood from India and Ceylon, because there is in this sample much more of what the public consider the style and taste of tea than in the woody tasting stuff that comes from the Indian estates especially. We think that now, against India and Ceylon, such tea will pay Chinamen better than the present style, which must go out of consumption in this country."

The export of China Congou to London is now a mere dribble, and it will certainly cease altogether unless the British public get what they want. We may mention, as an illustration that, while the export of black tea to Great Britain from Shanghai up to the first week in February, 1897, was over 65,000,000 pounds, it was obvious that if something were not done China, the original home of the tea plant, would see her trade wiped out. The Customs would give no assistance, it being found impossible to convince Sir Robert Hart that a modification of the exactions to which tea is subject in China would put new life into the industry. It was reserved for people in Fuchau, threatened with extinction as a tea port, to take the bull by the horns and prepare to compete with India and Ceylon on their own ground.

If ordinary third crop Pakling leaf is susceptible of such improvement, what possibilities are in store for teas prepared according to the new method from first-crop Yangtze? It is to be hoped the Chamber of Commerce will use its influence to get the Tsungli Yamen to take up the question of making Chinese Congou by the method that has made Ceylon tea so popular.

QUICK WITTED.

A milkman was "shrieking" along one morning lately, when he saw the milk inspector in the distance evidently prowling for samples. As he came near him the milkman stumbled over a brick, "accidentally on purpose," and his can, rolling in the road, was emptied.

"Are you hurt?" said the inspector, kindly, as he helped him to rise.

"I am," he replied, "a little, but I am troubled more about the loss of my milk."

"I am sorry for you," said the inspector, for I was just going to ask for a sample, but it is no use now."

When the inspector had gone, the milkman muttered to himself that it had to be done, for the spilling of the milk had saved him from a fine of $5 and costs!—Tid-Bits.

BALANCED THE ACCOUNT.

The driver of a grocer's delivery wagon collided with a vehicle driven by a tinsmith, and while the grocer's man was not to blame, he patiently bore a great deal of abuse from the other. Finally, when the tinner threw snow in his face, the other put down the lines and calmly said :

"Have you read what the different clergymen are saying about the non-existence of a place of punishment?"

"Yes, I have!"

"And do you believe there is a lake of fire and brimstone?"

"No, I don't; and I want five dollars from you as damages."

"If I believed there was such a place I'd drive on." slowly continued the grocer's man; "but as I'm purty sure there ain't, I'll give you your dose now, and keep the books balanced!"

He did just what he said he would do, in three minutes; and as he drove on he began whistling :

"There is a happy land,
Far, far away."

To the Merchant

You want to build up your Spice trade. It pays you. The using public want pure goods. You can furnish them with the very finest Spices by selling them **DALLEY'S PACKAGE SPICES.** These goods are warranted absolutely pure. Put up in the handsomest packages of any Spices ever offered to the trade in Canada, ranging from one ounce to one pound.

THE F. F. DALLEY CO., Limited - HAMILTON, CANADA

"It grows like an Exhalation"

Ceylon and Indian Teas

Are growing in popular favor every day.

Every up-to-date grocer knows the value of these teas, and wherever Ceylon and Indian Teas are sold they produce a revolution.

The Best are Ceylon and India

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

THE stock of E. R. B. Hayward, general storekeeper, Whitby, Ont., is advertised to be sold by auction under chattel mortgage 6th inst.

Jas. Comfoltez, general storekeeper, St. Michel Bellechasse, has assigned.

Uriah Dodd, general merchant, Delta, Ont., has assigned to Omer Brown.

J. O. Gauvin, grocer, Quebec, has compromised at 15c. on the dollar, cash.

W. J. Pepper, general merchant, Shedden, Ont., has assigned to Wm. C. Coulter.

Wm. Schaaf, liquor merchant, New Hamburg, Ont., is endeavoring to compromise.

Wm. Braid & Co. are in possession of the grocery stock of H. Welsh, Nanaimo, B.C.

F. B. Latour, grocer, St. Polycarpe, is offering to compromise at 30c. on the dollar.

Thomas Pinfold, liquor merchant, St. Thomas, Ont., has assigned to Albert Reeks.

Wellington Kimball, general merchant, Wilkesport, Ont., has assigned to Thomas J. Gordon.

Kent & Turcotte have been appointed curators of the general store of R. Stafford, Joliette, Que.

PARTNERSHIPS FORMED AND DISSOLVED.

Martin & Co., grocers, Montreal, have dissolved.

The firm of Chevrier & Fletcher, general merchants, Rigaud, Que., has dissolved.

L. E. Poulin & Co., flour and grain merchants, Montreal, Que., have dissolved partnership.

The firm of H. Poirier & Fils, general merchants, Roxton Falls, Que., has dissolved. Norman Poirier continues.

T. W. Robinson, general merchant, Moose Jaw, has admitted J. C. Hamilton in partnership. The style will be Robinson & Hamilton.

J. Alphonse and J. Ernest Dussult have formed a partnership to carry on a tobacco manufactory under the style the Standard Tobacco Co.

Neil Guay dit Gendreau, Sr. and Jr., have formed a partnership in Bienville, Que., to carry on a grocery business under the style Neil Guay & Fils.

Edward C. Perkins and Marcus S. Taylor have formed a partnership to carry on a general business in Mansonville, Que., under the style M. S. Taylor & Co.

The firm of Therrien & Co., general storekeepers, St. Remi, Que., has dissolved. Hirmas Therrien and Alexander Therrien have formed a new partnership to run under old style.

CLARK'S POTTED MEATS

Are unexcelled for flavor and quality.

Put up in cases of 4 dozen each, assorted to suit customers.

For sale by all Wholesalers **W. CLARK, Montreal.**

THE ARCTIC REFRIGERATOR

All sizes; sweetest, driest, coldest, with least amount of ice. Send for catalogue. . . . .

John Hillock & Co. 165 Queen St. E. **Toronto**

George H. Ostigny, J. Alexander Ostigny, and Lewis Ostigny have formed a co-partnership to carry on a general business in Chambly Basin, Que., under the style Joseph Ostigny & Fils.

Frank R. Batterbury, Henry Chard and Robert J. S. Jackson have formed a partnership to carry on a business as importers of wines in Montreal under the style Batterbury, Chard & Jackson.

SALES MADE AND PENDING.

The assets of F. X. Bayard, grocer, Montreal, are to be sold.

The stock of cigars of Abraham Falardeau, Montreal, has been sold at 45c. on the dollar.

Louis E. Dubois, wine merchant, Toronto, is advertising his stock for sale on the 29th inst.

The grocery stock of the estate of J. D. Shaw, Windsor, N.S., is advertised for sale by tender.

The assets of J. B. Laforest, general storekeeper, St. Perpetue, Que., have been sold at 61½c. on the dollar.

Valentine McDonald, general storekeeper, Port Felix, N.S., is advertising his book debts for sale by auction.

CHANGES.

T. Martin, Coaticook, Que., has started a grocery business.

Waddell Bros. grocers, St. Thomas, have sold out to E. A. Smith.

Jeremiah Rodgers is opening out a general business in Stanley, N.B.

Wm. Beckman, dealer in fish, Victoria, B.C., has sold out to J. Tolich.

S. R. Stuart, miller, Mitchell, Ont., has been succeeded by Stewart Bros.

L. Mendel & Co., fruit commissioners, Vancouver, B.C., are out of business.

The Royal Dandelion Coffee Co., Toronto, have sold out to H. A. Liffiton.

Ralph Brunt, tobacco merchant, Hanover, Ont., has been succeeded by Walter Booth.

M. L. McRae, general storekeeper, Port Colborne, Ont., has been succeeded by R. L. Twohey.

James Fletcher has started a general store in Rigaud, Que. The style will be James Fletcher & Co.

L. Bertrand & Co., pork dealer, Quebec, have started business, with Marie A. Giroux, wife of Leon Bertrand, as proprietress.

J. H. Reid, grocer and boot and shoe merchant, Oxford, N.S., has sold his boot and shoe business to E. W. Reid, and will continue the grocery only.

DEATHS.

R. A. Hill, grain merchant, Forest, Ont., has died.

John W. Myers, general merchant, Canso, N.S., is dead.

CHEAP CANNED PEAS.

Peas have been bought from the growers in this section at probably lower prices than ever known before, but equally the canned peas have been sold at lower prices than have ever been known before for the quality. The wise old fossil whose doctrine is that all things will cure themselves, and there are such even in the canned goods business, may find an immense amount of comfort in the evidence given this season, that times can get so bad and the remuneration of the farmer and the wage worker so slight that machinery cannot compete with the prices that human necessity can make.

It will also give the jobber an opportunity to show his fondness for consistency. When canned goods have been put up by machine, and we maintain that the introduction of machinery into the business improved the quality of the goods, the jobbers made a point of commending the hand-packed goods as superior to the others. Here is a change now when the hand-packed goods will probably be cheaper than the others.—Trade, Baltimore, Md.

The Hilliard House, Rat Portage

The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

The QUEEN CITY OIL CO., Ltd.

SAMUEL ROGERS, President. TORONTO, ONT.

Importers of the very finest PRATT'S ASTRAL and

WATER WHITE AMERICAN OIL

CAR LOADS OR LESS. — WRITE FOR PRICES.
Best Canadian Lamp Oil Made in Canada.

HELLO ! ! ! YES,

Certainly we sell

"WHITE MOSS" COCOANUT

Everybody is asking for it, 'tis so fresh and tender. Sells so quickly. The Ladies prefer it to any other. Try it and be convinced of its superior quality.

Manufactured ONLY by...

Canadian Cocoanut Co.

(J. Albert McLean, Prop.)

MONTREAL

GRIMBLE'S English Malt

Six GOLD Medals VINEGAR

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT

We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples. . . . . .

VERRET, STEWART & CO., Montreal - Quebec.

AN AUTOMATIC SELLING MACHINE . . .

To sell

Adams' Tutti Frutti

For full particulars, apply . .

Globe Automatic Selling Co.

13 Jarvis Street, - TORONTO, ONT.

PUREST AND BEST

WINDSOR SALT

Is the only perfectly granulated salt offered to the trade, and it is packed in the best packages it is possible to obtain.

FOR SALE BY ALL WHOLESALE GROCERS.

WINDSOR SALT CO. Limited. Windsor, Ont.

We Sell the Best.

SOUTHWELL'S ORANGE MARMALADE

New Season's 1897.

Write for Quotations. ...

FRANK MAGOR & CO. 16 St. John Street **Montreal**

FOR THE **Whitest Lightest and Sweetest Cakes**

USE

Ocean Wave Baking Powder

Manufactured by the

Hamilton Coffee and Spice Co. Limited

HAMILTON, ONT.

CURRENT MARKET QUOTATIONS

Toronto, July 1, 1897.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
¼ lb. tins, 4 doz. in case.....per doz.	$ 0 75
¼ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes.....per lb.	16
30 lb. pails..... "	16

PURE GOLD.	
5 lb. cans, 1 doz. in case.....	19 80
4 lb. cans, 1 doz. in case.....	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case.....	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
4oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0 90
Ocean Wave—	
No 10 (15 oz.) 4 doz. cases, round or square.....	0 75
½ lb., 3 doz. cases, round	1 20
No. 1 (14 oz.), 2 doz. cases, round.....	1 80
1 lb., 2 doz. cases, round.....	2 00
3 lb., ½ " " "	5 75
5lb., ½ " " "	9 00

Prices of cheaper goods or special brands on application

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes.....	$ 2 40
" 10, in 4 doz. boxes.....	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ " "	14 00
Diamond— W. H. GILLARD & CO.	
1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 " " ..... "	90
¼ lb. tins, 4 " " ..... "	60
MAPLE LEAF BAKING POWDER.	
½ lb. glass jars.....$1	25
1 lb. glass jars.....	2 00
1 lb. sealer jars.....	2 25
THE F. F. DALLEY CO.	
Silver Cream, ¼ lb. tins, 4 to 6 doz. per doz. cases $0	75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases.....	2 00
Kitchen Queen, ¼ lb, tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING.	per gross
¼ No. 4 .....$	4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	8 25
THE F. F. DALLEY CO.	
English Army Blacking, ¼ gross cases $	9 00
No. 2 Spanish " " " "	3 60
No. 3 " " " "	4 50
No. 5 " " " "	7 20
No. 10 " " " "	9 00
Vucan Oil Blacking, 1 doz. cases, liquid	2 00
	per doz
New York Dressing, 1 doz. cases.....	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing.....	2 00
BERRY'S ENGLISH BLACKING.	
No. 1 Bronze Tins, per gross.....$	2 60
No. 2 Bronze Tins, per gross .....$	3 40
" 3 " " "	5 60
" 4 " " "	10 00
" 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50
THE ALPHA CHEMICAL CO.	
Shoe Dressing— in ¼ gross cases.	Per Gross
French Oil in 3-doz. cases.....$	22 00

Reliable Shoe Dressing	9 00
Ecliptic Combination	12 00
Moody's Ox Blood....	12 00
" Chocolate....	12 00
Alpha Chemical Co. French Castor Oil...	9 00
Alpha Chemical Co. Refined Sweet Oil...	9 00
Alpha Chemical Co. Turpentine.....	7 80
Moody's Non-Corrosive Inks.....	4 50
Shoe Blacking— in ¼ gross cases.	
Reliable French Blacking, No. 5	9 00
" " No. 4	4 50

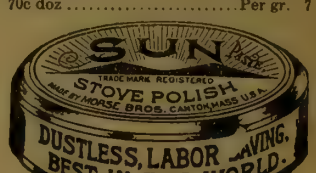
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
Alpha Metal Polish No 2.....	9 00
Patent Stove Polish—	
Sunlight Lead Bar.....	4 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases...	10 80
Moody's Black Lead	4 25
½ gross cases	
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	15 00

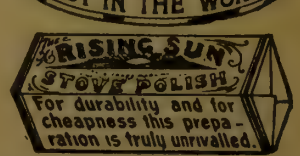
Quickshine Pipe Varnish.....	12 0
¼ gross cases, pressed top tins.	

Stove Polish—	per gross
Quickshine Poli-h	01
Reliable Paste..	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar.....	7 81

BLACK LEAD.

Reckitt's Black Lead, per box.....	$1 15
Each box contains either 1 gross, 1 oz., ½ gro. 2 oz., or ¼ gro. 4 oz.	
Dixon's Carburet of Iron Stove Polish, 70c doz .....Per gr.	7 25





STOVE POLISH.

	Per gros
Rising Sun, 6 ounce cakes. alf-gross boxes.....	$ 8 50
Rising Sun, 3 ounce cakes, gross boxes.....	
Sun Paste, 10c. size, ¼ gross boxes....	10 00
Sun Paste, 5c. size, ¼ gross boxes	5

Starch . .

Laundry Starch. Culinary Starch. Rice Starch.

We are headquarters for fine starches, and any package bearing our label can be relied upon for purity and first-class quality. All wholesalers carry our goods, and in buying, make sure you get the real thing.

Edwardsburg Starch Co., Cardinal, Ont.

THE F. F. DALLEY CO.

Gem Stove Polish, ¼ gross cases	$9 00 per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread	0 07
Warbler, with Song Restorer	0 05¾
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05¼
German X, with Cuttlefish Bone	0 04¾
German, with Cuttlefish Bone	0 04¼
London Bird Seed, bulk 25 lb. cases	0 04½
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " 5c. " 48 " "	0 03

CORN BROOMS

CHAS. BOECKH & SONS.	per doz. net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$4 [illegible]
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	[illegible]
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	[illegible]
" " 5, 3 strings	2 40

BLUE

KEEN'S OXFORD.	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS.

	per doz.
Apples, 3's	$0 70 $0 95
" gallons	1 65 2 25
Blackberries, 2	1 40 1 70
Blueberries, 2	0 75 0 85
Beans, 2	0 65 0 95
Corn, 2's	0 55 0 75
Cherries, red pitted, 2's	2 00 2 25
Peas, 2's	0 75 0 80
" Sifted select.	0 90 1 00
" Extra sifted	1 25 1 40
Pears, Bartlett, 2's	1 65 1 75
" " 3's	.... 2 40
Pineapple, 2's	1 75 2 40
" 3's	2 50 2 60
Peaches, 2's	1 65 2 00
" 3's	2 50 3 00
Plums, Green Gages, 2's	1 55 1 80
" Lombard	1 50 1 70
" Damson Blue	1 10 1 40
Pumpkins, 3's	0 70 0 90
" gallons	2 10 2 25
Raspberries, 2's	1 50 1 80
Strawberries, 2's	1 65 1 95
Succotash, 2's	.... 1 15
Tomatoes, 3's	0 72½ 0 75
Lobster, talls	2 30 2 52
" flats	2 85 2 90
Mackerel	1 20 1 30
Salmon, Sockeye, talls	1 35 1 50
" " Horseshoe	.... 1 50
" " flats	1 40 1 75
" Cohoes	1 15 1 20
Sardines, Albert, ¼'s tins	.... 0 13
" " ½'s tins	0 20 0 21
" Sportsmen, ¼'s genuine French high grade, key opener	.... 0 12½
Sardines, Sportsmen, ½'s	.... 0 21
Sardines, key opener, ½'s	0 16 0 18½
" " " " " ¼s	0 10½ 0 11
" " " " " ½s	0 18½ 0 19
Sardines, other brands 9¾	11 0 16 0 17
" P. & C., ¼'s tins	0 23 0 25
" " ½'s "	0 33 0 36
Sardines, Amer., ¼'s "	0 04½ 0 09
" " ½'s "	0 09 0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00 11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10 1 15
Kippered Herring, 1-lb.	1 60 1 90
Herrings in Tomato Sauce	1 70 1 90
Herrings in Shrimp Sauce	2 00 ....
Herrings in Anchovy Sauce	2 00 ....
Herrings a la Sardine	2 40 ....
Preserved Bloaters	1 85 1 90
Real Findon Haddock	1 85 1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans	$1 20 $1 35
" " " 2 "	2 30 2 50
Comp Corn Beef 4-lb. can	....
" " " "	7 75 8 25
" " " 14 "	15 00 16 00
Minced Callops 2 "	.... 2 60
" " 2 "	2 60 2 65
Lunch Tongue 1 "	3 40 3 50
" " 2 "	.... 6 00
English Brawn 2 "	2 75 2 80
Camb Sausage 1 "	.... 2 50
" " 2 "	.... 4 00
Soups, assorted 1 "	.... 1 50
" " 2 "	.... 2 25
Soups and Boull. 2 "	.... 1 80
" 6	.... 4 50

Acme Sliced Beef. No. 1 tins, key, 2 doz., per doz. $2.75.

Beardsley's Boneless Herring. per doz 2 doz. 1 40

ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb.	1 40 1 50
" 2 lb.	2 60 2 75
" 4 lb.	5 50 5 80
" 6 lb.	8 50 8 80
" 14 lb.	17 50 18 00
Roast Beef, 1 lb.	1 40 1 50
2 lb.	2 60 2 75
Luncheon Beef, 1 lb.	1 60 1 70
2 lb.	2 75 2 85
Brawn 1 lb.	1 30 1 40
" 2 lb.	2 35 2 50
" 6 lb.	6 60 6 80
" 14 lb.	14 50 15 00
Ox Tongue, 1½ lb.	7 00 7 20
" " 2 lb.	8 50 8 80
" " 2½ lb.	10 75 11 00
Lunch Tongue, 1 lb.	3 35 3 50
" " 2 lb.	6 50 6 80
Chipped Beef, ½ lb.	1 60 1 70
" " 1 lb	2 65 2 80
Pigs' Feet, 1 lb.	1 65 1 75
" " 2 lb	2 45 2 60
Potted Meats, Tongue or Ham ¼ lb.	70 75
Potted Meats, Tongue or Ham ½ lb.	1 20 1 25
Potted Deviled Ham or Tongue, ¼ lb.	70 75
Potted Deviled Ham or Tongue, ½ lb.	1 20 1 25

WHITE LABEL.

Soups Assorted, 1 qt.	3 00 3 15
" " 1 pt.	2 00 2 10
Gelatine of Boar's Head, 2 lb.	3 00 3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00 3 10
Plover Roast	5 00 ....
liced Gold Band Bacon	3 00 ...

Codfish. per doz

Beardsley's Shredded, 2 doz. pkgs	0 90

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	0 75
Flirtation Gum (English or French wrappers) 115 1c pieces	0 65
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE "DIAMOND"

OIL BLACKING

TRADE OIL MARK

Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and Stove Varnish Harness Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**

COWAN'S

Hygienic and Perfection **Cocoas** and Cocoa Essence

Queen's Dessert, Royal Navy and Perfection **Chocolates**

Chocolate Pink, White, Lemon Color **Icings** — A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LTD. - TORONTO

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb. Boxes.

Special Agent, **C. E. COLSON, MONTREAL**

STONEWARE

QUALITY THE BEST.
PRICES RIGHT.
TRY US.

HART BROS. & LAZIER

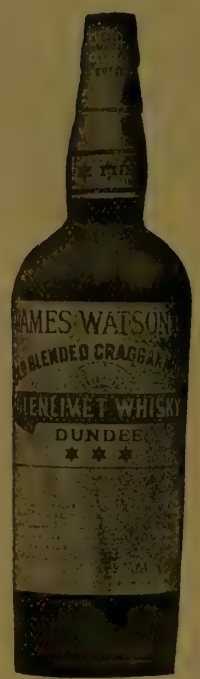
Belleville, Ont.

Send for price list. Mention GROCER.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1844 IS THE BEST.

ASK FOR

MOTT'S



Always the Same. The Best on the Market.

Have you got it in stock?

Chard, Jackson & Co.

Agents for the Dominion

10 Lemoine St.

MONTREAL

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs.	0 30
Pearl, ½ " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, 8 okages	1 40

CHOCOLAT MENIER.

	In 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Vanilla— per lb.			
Yellow wrapper, Unsweetened—	$ 0 32	$ 0 34	$ 0 36
Blue Premium	C 35	0 37	0 39
		Per case.	Less than case
Pastilles— Yellow wrapper, 108 bxs. to the case		$20 00	0 20
Croquettes— Yellow wrapper, 9 bxs. of 12 packages		$20 00	0 20

FRY'S.
(A. P. Tippet & Co., Agents.)

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ½'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ½'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
" ½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'S.

Chocolate—	
emium No. 1, boxes, 12 lbs. each	
Baker's Vanilla in boxes, 12 lbs. each.	50
Caraccas Sweet, in boxes, 6 lbs. each.	38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa— In bxs, 6 and 12 lbs. each, ½ lb., tins.	0 50

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ½ " " "	0 28
" ¼ " " "	0 29
" ⅛ " 5 or 10 "	0 30

SCHEPP'S

Improved in packages—	per lb
1 lb. package, 15 and 30 lb. cases	0 27
½ lb. package, 15 and 30 lb. cases	0 28
¼ lb. " 15 " 30 lb. "	0 29
5c. package, 4 doz. in case, per doz.	

YES INDEED. . . .

That Mammoth Package of Cream Sodas has come to stay. We were a little dubious about it at first. It costs money to experiment in this sort of thing, and we were naturally anxious, but the public appreciate a good thing, and they know a good thing when they see it. If you have not had our Cream Sodas in this new 3-pound package just send us a card for a case of them. By the way, just let us ask you to watch this space every week; it will pay you to read our "ad" in THE GROCER. It is always in the same place.

Toronto Biscuit & Confectionery Co.

A. W. PORTE. 7 FRONT STREET EAST, TORONTO. S. R. PARSONS.

Bulk—	Brls.	Pails.
Edelweiss (thin strip) per lb...	....	....
Improved Shredded, " ...	....	....
Beaver " " ...	....	....
Macaroon " " ..	....	....
Desiccated " ...	....	....

Terms, 3 per cent. off 30 days.

COFFEE.

Green.	per lb	
Mocha	0 27½	0 30
Old Government Java	0 30	0 33
Rio	0 13	0 16
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 18	0 22
Maracaibo	0 18	0 20

JAMES TURNER & CO.

Mecca	....	0 34
Damascus	....	0 30
Cairo	....	0 25

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	....	0 34
Our Own "	....	0 32
Jersey "	....	0 30
Laguaya "	....	0 26
Mocha and Java	0 32	0 34
Old Government Java....0 30	0 32	0 35
Arabian Mocha	0 32	0 34
Maracaibo	0 26	0 28
Santos	0 22	0 25
Crushed East India	....	0 20

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles.....gross	12 00
Ketchup, Screw Top "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

BOVRIL

	per doz.
Bovril—1 oz. bottles	$2 00
2 oz. "	3 75
4 oz. "	6 50
8 oz. "	11 25
16 oz. "	18 25
Small bottles, (to make one cup)	1 00
Invalid Bovril—2 oz. jars	3 85
4 oz. jars	6 55

FRUITS.

	per lb.	
Currants—Provincials, bbls ..	0 04⅞	0 05
" ½ bbls ..	....	0 05
" Filiatras, bbls	0 05	0 05½
" ½ bbls ..	0 05	0 05⅝
" Patras, bbls	0 05¾	0 06
" ½ bbls	0 05¾	0 06
" cases	0 05¾	0 06
" Vostizzas, cases	0 07	0 08
" Blue Pearls	0 08	0 08½
Dates, Hallowee boxes (new)	0 05¼	0 06
Figs—Eleme, 10 oz	0 07½	0 00
" " 10 lb	0 09	0 12
" " 18 lb	0 11	0 13
" " 28 lb	0 13	0 14
" taps	0 03	0 04
" natural, boxes	0 05	0 00
" ditto, bags	....	0 04½
Prunes—Bosnia, cases	0	0 07
" Bordeaux	0 04½	0 06½
Raisins—Valencia off stalk..	0 05	0 05¼
" Fine, off stalk	0 05¾	0 06
" Selected	0 06¾	0 07
" Layers	0 07	0 07½
" Sultanas	0 07	0 10
" Cal. Loose Muscatels 50 lb. bxs., 3 & 4 cr.	0 07¼	0 08¼

	per box.	
Malaga		
" London Layers	1 60	1 80
" Dehesa Clusters	3 50	4 00
" Imp. Russian Clusters..	5 00	5 50

DRIED FRUITS.

Apples, dried, per lb	0 02	0 03½
" evaporated	0 03	0 05

FOOD.

	per brl.	
Split Peas	3 25	$3 50
Pot Barley	3 25	3 50
Pearl Barley, XXX, 49-lb. pkt.	....	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50

(Sold by all wholesale grocers.)

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.

1 oz. Packages, White, per doz	95
1 " " Red, "	1 00

COX'S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—50 to 60 dy, $1.74 Pittsburgh, duty included, or $1.95 Toronto.

WIRE NAILS—$2.04 delivered, Toronto.

HORSE NAILS—
Canadian, dis. 50 per cent.

HORSE SHOES—
From Toronto, per keg | 3 35

SCREWS—Wood—
Flat-head bright, 57½ and 10 p. c. dis.
Round-head bright, 80 and 10 p. c. dis.
Flat-head brass, 82½ and 10 p. c. dis.
Round-head brass, 75 and 10 p.c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	1 20	1 25
ROPE—Manilla	0 07½	0 08½
Sisal	0 05⅜	0 06⅞
AXES—Per box	5 25	9 00

SHOT—Canadian, dis, 17½ per cent.

HINGES—
Heavy T and strap, 70 per cent.
Screw, hook and strap | 2 40 | 3 50

WHITE LEAD—Pure Association guarantee, ground in oil. per 100 lbs.

25 lb. irons	5 15
No. 1	4 77½
No. 2	4 35
No. 3	4 02

TURPENTINE—
Selected packages, per gal. | 0 41
2c, extra outside points.

LINSEED OIL—

Raw, per gal	0 41	....
Boiled, "	0 44	....

2c. extra outside points.

GLUE—Common per lb | 0 07¾ | 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

¼ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

range Marmalade	....	1 50
Clear Jelly Marmalade	....	1 80
Strawberry W. F. Jam	....	2 00
Raspberry " "	....	2 00
Apricot " "	....	1 75
Black Currant "	....	1 85
Other Jams " "	1 55	1 90
Red Currant Jelly	....	2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net | $11 00

WINES, LIQUORS AND MINERAL WATERS.

CHARD, JACKSON & CO., MONTREAL, AGENTS.

Watson's Scotch—		
1 Star Glenlivet, in cases	$8 50	$9 00
3 " "	9 50	10 00
Old Liqueur "	15 00	15 50
Old Glenlivet, in wood, p.gal.	4 25	6 00
Watson's Irish—		
Old Irish	7 50	8 00
Banagher	9 50	10 00
" in wood, per gal	4 25	5 25
Geo. Sayer & Co. Cognac—		
I Star, in cases	11 50	12 00
V.S.O.P "	16 50	17 00
In wood, per gal	4 50	6 50
Warter & May, Oporto—		
Ports	2 10	6 50
Wisdom & Warter—		
Sherries	2 00	6 00

J. & R. M'LEA, MONTREAL.

Cockburn very old Highland	8 75	9 25
" Special Scotch	9 50	10 00
" Special Liqueur. 14 years old	15 50	16 50
In wood—Fine old Scotch	....	4 40
Special old Scotch	....	5

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb.
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

	per gross.		per gross.
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard, bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
⅛ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

RICE, ETC.

Rice—	per lb.	per lb
Standard "B	0 03½	0 03⅞
Patna	0 04¼	0 05¾
Japan	.....	0 05
Imperial Seeta	.....	0 05½
Extra Burmah	0 04¼	0 04⅜
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

SODA.

Bi-carb, stand'rd, per 100-lb. keg	2 40	2 50
Sal soda, per bbl	0 85	0 90
Sal soda, per keg	0 95	1 00

ROOT AND GINGER BEER.

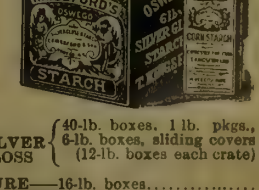
Adams' 10c. size, per doz	$ 80
" " " gross	9 00
" 25 " " doz	1 60
" " " gross	18 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06½
Canada Pure Corn	0 05⅞
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 7½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1 lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08
PURE OSWEGO CORN STARCH.	16-lb. boxes	0 07
	40-lb. boxes, 1-lb. packages	0 07⅛

There are reasons for it.

FOR WHAT ?

For the steadily increasing sales of Brantford Starch throughout the Dominion, from Halifax in the East to Vancouver in the West.

WHAT ARE THE REASONS ?

1. *We look after the quality closely.*
2. *We put up our Starch in very attractive packages.*
3. *We ship promptly immediately on receipt of order.*

THE BRANTFORD STARCH CO. Ltd. - BRANTFORD

For puddings, custards, etc.

ONTARIO STARCH } 38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS } Silver Gloss	0 07½
" Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs..	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs....	0 05¼
Bbls., 175 lbs.....	0 04¾
Kegs, 100 lbs.....	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs....	0 09
Canadian Electric Starch—	
40 packages in case.....	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 05½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 06½

SUGAR.

	per lb.
Granulated—	
Redpath and St. Lawrence, single barrels....	0 04 7-16
Redpath and St. Lawrence, 5-barrels.....	0 04⅜
Acadia, single barrels....	0 04⅜
" 5 "	0 04 5-16
Paris Lump, bbls. and 100-lb. boxes	0 05⅜ 0 05½
" in 50 lb. boxes....	0 05½ 0 05⅝
Extra Ground, bbls. Icing....	0 05⅜ 0 05½
Powdered, bbls	0 05 0 05¼
Very bright refined	0 03¾ 0 04⅛
Bright Yellow.....	0 00 0 03¾
Dark Yellow	0 00 0 03⅝
Demerara.....	0 03⅞ 0 00

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark.....per gallon.	0 23	0 25
Medium.....	0 28	0 35
Bright.....	0 32	0 42
Honey (com)	....	0 40
" 2 gal. palls.....	....	1 00
" 3 gal. palls.....	1 35	1 40

MOLASSES.

Barrels.....	0 23	0 35
Half-barrels	0 25	0 37

SOAP.

Babbitt's "1776" Soap Powder $3 50

Box Lot.....	4 20
Box Lot.....	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

RAM LAL'S (lead packages)

Cases, each 60 1-lbs.....	....	0 35
" " 60 ½-lbs.....	....	0 35
" " 30 1-lbs.....		
" " 120 ½-lbs.....	....	0 36

BLACK.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes.....	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong.....	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14

Young Hyson— PING SUEYS.

Half Chests, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds	0 16	0 19

Half Chests— JAPAN.

Finest May pickings.....	0 38	0 40
Choice	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

LIPTON S TEAS.

No. 1 Ceylon, retailed at....	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON. per lb.

Brown Label, 1 lbs. retailed at 25c....	0 20
Brown Label, ½ lbs. retailed at 26c....	0 21

Green label, retailed at 30c.....	0 22
Blue label, retailed at 40c.....	0 30
Red lable, retailed at 50c.....	0 36
Gold label, retailed at 60c.....	0 44

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label, retail at 30c.....		0 22
Green Label " 40c.....		0 28
Red Label " 50c.....		0 35
Orange Label, retail at 60c.		0 42
Gold Label, " 80c.		0 58

Terms, 3 per cent. off 30 days.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 73
Ingots, rough and ready, 8's.....	0 71
Laurel, 3's.....	0 63
Brier, 7's	0 61
Index, 7's.....	0 58
Honeysuckle, 3's	0 70
Napoleon, 8's	0 64
Victoria, 12's	0 61
Brunette, 12's.....	0 58
Prince of Wales, in caddies.....	0 62
" " in 40-lb. boxes.....	0 62

WASHING POWDER.

"SILVER DUST"

Case.....	72 1-lb. cartoons	3 00
Half case..	36 1-lb. "	1 60
Case.....	24 3-lb. "	1 25
Half case..	12 3-lb. "	1 13
Case.....	100 5-cent packages	3 50
Half case..	50 5-cent packages	1 90

WOODENWARE.

	per doz
Pails, 2 hoop, clear, No. 1....	$ 1 45
" 3 " " "	1 60
" 2 " " " 2....	1 40
" 3 " " " 2....	1 55
" " " painted " 2....	1 40
Tubs, No. 0.....	6 00
" 1.....	5 50
" 2.....	5 50
" 3.....	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe..	1 50

Matches—	5-Case Lots,	Single Cas
Telegraph	$3 50	$3 70
Telephone	3 30	3 50
" ⅛ gro. bxs	3 50	3 70
Parlor	1 40	1 45
Red Parlor.....	1 40	1 45
Safety	4 00	4 20
Flamers	2 25	2 35
Tiger.....	3 15	3 35

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross.....|	$ 2 00
" 10 " "	1 10
" 2 Tiger, ...	5 00
" 4 " "	2 00

Young & Smylie's

Newest...
Specialty

MINT ... PUFF-STRAPS

RECOGNIZING the great popularity of peppermint with the sweets-loving public, we are the first to introduce to the trade Pliable Licorice containing this flavor.

The delicious quality of our Pliable Licorice is well known ; it is matchless in this respect as well as in its flavor and finish.

Our Triple Tunnel Tubes and Navy Plugs are great favorites also, and are made of the same material, although flavored differently. . . . . .

We recommend all these goods as suitable for Summer Trade; they will please the most exacting taste as wholesome, smooth and palatable confections. . . .

For .....

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.
26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood.
BEST GOODS MADE.

Represented by...
Chas. Boeckh & Sons, Toronto.
The H. A. Nelson & Sons Co., Montreal.

THE
Oakville Basket Co.

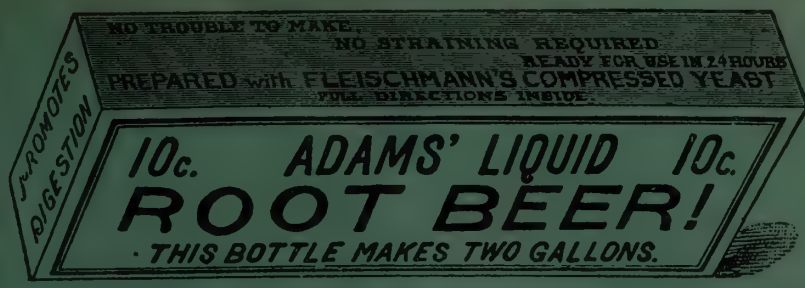
MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

ADAMS' GINGER BEER IS DELICIOUS.



ORDER NOW

YOUR CUSTOMERS ASK FOR ADAMS'. 10 AND 25c. SIZE.

THE CANADIAN SPECIALTY CO.

Dominion Agents. 38 Front St. E., Toronto, Ont.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer $3.00

Send for Samples.

THE DRY GOODS REVIEW
TORONTO .... MONTREAL

Established 1780.

Walter Baker & Co. LTD.

Trade-Mark.

Dorchester, Mass.
The Oldest and Largest Manufacturers of
PURE, HIGH GRADE
COCOAS
AND
CHOCOLATES
on this Continent.

No Chemicals are used in their manufactures.

Their **Breakfast Cocoa** is absolutely pure, delicious, nutritious, and costs less than one cent a cup.

Their **Premium No. 1 Chocolate**, put up in **Blue Wrappers and Yellow Labels**, is the best plain chocolate in the market for family use.

Their **German Sweet Chocolate** is good to eat and good to drink. It is palatable, nutritious, and healthful; a great favorite with children.

Buyers should ask for and be sure that they get the genuine goods. The above **trade-mark** is on every package.

Walter Baker & Co. Ltd.,
Dorchester, Mass.

N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

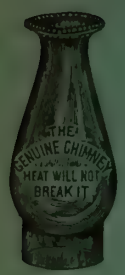
ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

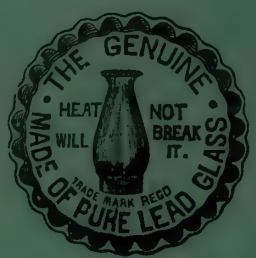
AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse, Winnipeg.

THE "GENUINE"

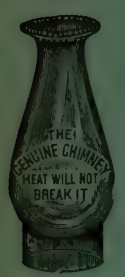


Is the King of all Lamp Chimneys. Made of the finest quality of Pure Lead Glass. . . . .

HEAT WILL NOT BREAK IT.



EVERY CHIMNEY NICELY WRAPPED AND LABELLED.



There are a number of so-called Pure Lead Glass Chimneys on the market, and we would warn dealers to beware of imitations of our "Genuine" **Lead** Glass Chimney.

COWANS, KENT & CO., - TORONTO

Quality Talks

Especially when it can be secured at a price within the reach of all. This holds just as true when applied to Gelatines as to any other product. It does apply to **Knox's** Sparkling Calves' Foot Gelatine, which is absolutely pure, delicious in flavor, and economical in use. Booklets sent free. . . .

C. B. KNOX, Mfr.

JOHNSTOWN, N.Y.

AGENTS

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William H. Dunn - - - Montreal
Beattie & Elliot - - - - Quebec
C. & E. MacMichael - - St. John
Alfred D. Hossack, Vancouver, B.C.
H. F. Baker - - - - Halifax, N.S.

LEA AND PERRINS'

Observe that the SIGNATURE

Lea & Perrins

is now printed in blue ink diagonally across the OUTSIDE WRAPPER

Of every Bottle of the

ORIGINAL . . . WORCESTERSHIRE **SAUCE.**

Sold Wholesale by the Proprietors, Worcester; Crosse & Blackwell, Limited, London; and Export Oilmen generally.

RETAIL EVERYWHERE.

AGENTS—J. M. Douglas & Co., and Urquhart & Co. Montreal

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and other Dealers who are regular subscribers to THE CANADIAN GROCER wishing copies of:

The Canadian Hardware and Metal Merchant.
The Canadian Dry Goods Review.
The Bookseller and Stationer.
The Paper and Pulp News.
The Canadian Printer and Publisher.
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May have a single copy of them sent free at any time they wish to consult the advertising columns. Special clubbing rates on application. . . . . .

MacLean Publishing Co.

Montreal : : Toronto

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES—**McKinnon Building**
Cor. Jordan and Melinda Sts.
THOS. O. IRVING, Superintendent.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL

THE CANADIAN GROCER

VOL. XI MONTREAL AND TORONTO, JULY 9, 1897. No. 28

SELL ONLY THE BEST!

In Competition with the World we have received the

HIGHEST AWARDS MADE.

These ...substantiate ...our claim that

COLMAN'S MUSTARD

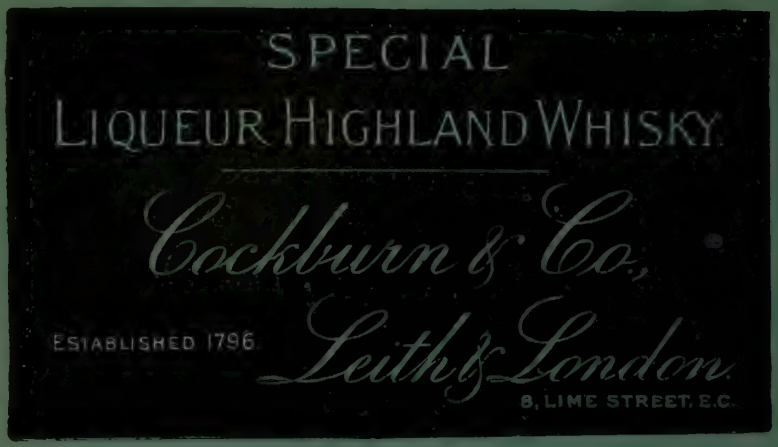
IS THE BEST IN THE WORLD.

The Seal Of Confidence.

We believe that if we once secure your confidence on quality, we can keep it. We do not relax even for a moment in our efforts to improve on what consumers everywhere now acknowledge to be "best" in Rolled Oats. If we don't satisfy you, you don't satisfy **your** trade. We both lose profits. Our Pan Dried Rolled Oats are better than they were a month ago. Absolutely free from dirt, hulls, black specks. You buy 'em direct you know—right from our mills.

Tillson's Pan Dried Rolled Oats.

The Tillson Co., Limited -- Tilsonburg, Ont.



Try

COCKBURN'S SCOTCH WHISKY

Nothing Finer in the Market

This firm was established in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are . . . . . .

J. & R. McLEA, Montreal

AGENTS FOR THE DOMINION

Cockburn's Special Liqueur
Cockburn's Special Scotch
Cockburn's Very Old Highland

TANGLEFOOT

SEALED STICKY FLY PAPER

YOUR JOBBER SELLS IT...

STILL FURTHER IMPROVED.

BORDER	STRONGER AND MORE PLIABLE
STICKY	STICKIER AND MORE ENDURING
DESIGN	NEW AND PRETTIER
PRICE	LOWER
PROFIT	LARGER

Prices for 1897.

REGULAR 45 CENTS A BOX (10 boxes in a case) $3.80 PER CASE

"LITTLE" 18 CENTS A BOX (15 boxes in a case) $2.10 A CASE

HOLDERS: $1.00 per Box of 50

The Gist of It is "Quality"

"But does it pay—I can make big profits on some of those things that folks don't know much about," you say. All right, but just glance at the business record of these three leaders in their lines, and then decide (turn it all over carefully in your own mind) whether it "pays" to sell highest quality, or not.

Lazenby's Soup Squares

The firm established upwards of 150 years. Never exhibited or sought for Royal patronage. Believed that highest quality would win of itself. Business grew. Nobility came. Big retail store had to be opened. And they've made money steadily ever since from these convenient—seasonable—quick little soup makers.

Fry's Cocoa

Made in the largest Factory in the world, employing 3000 people. Made pure at the start. Made pure ever since. Made on honor, through and through. This pure, wholesome, easily soluble, nutritious Fry's Cocoa has won over 100 medals, and a fortune for its makers.

Stephens' Pickles

One of Great Britain's largest pickle factories belong to the Messrs. Stephens. Their malt vinegar, filtered, purified and cleared absolutely from mucilaginous matter, is known almost from pole to pole for its purity and strength. Thus their Pickles—fresh and green and piquant, gained fame and fortune for their makers. Packed in air tight bottles. Packed by the hands of highest quality. PICKLES of highest quality.

Sold by Wholesale Grocers Everywhere.

Agents:

A. P. Tippet & Co.,
Montreal and Toronto.

F. H. Tippet & Co.,
St. John, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL

CRESCENT BRAND

BM&Co.
TRADE MARK.

BRUNNER, MOND & CO., Limited

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

FOR THE

Whitest
Lightest
and
Sweetest
Cakes

USE

Ocean Wave Baking Powder

Manufactured by the

Hamilton Coffee and Spice Co. Limited

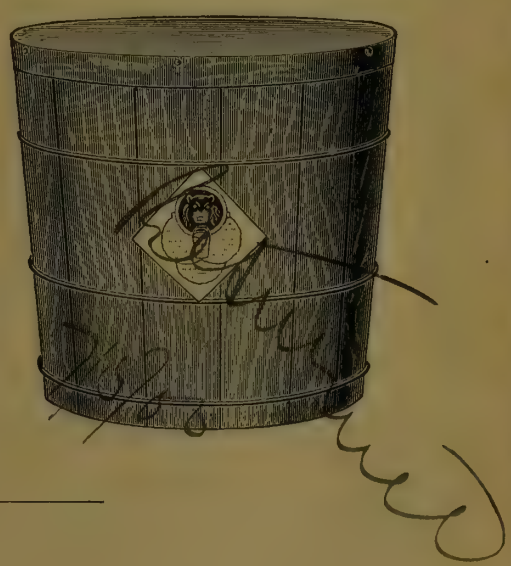
HAMILTON, ONT.

MADE ON SCIENTIFIC PRINCIPLES

MADE TO STAND MUCH HANDLING

The only electrically-welded steel wire-bound BUTTER TUB made in Canada.

Compact
Strong
Good-Appearance



The E. B. EDDY CO. Limited

HULL, QUE.

61 Latour St - - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.

Keep Cool?

NEW YORK GINGER ALE

REFRESHING
HEALTHFUL
INVIGORATING

A delightful, palate-tickling summer drink. Every ingredient the purest and best. Over 6,000 cases sold last season. 1 dozen quart bottles in case. Delivered in 5 case lots at 80 to 85c. per doz., according to distance.

IF YOU ARE IN BUSINESS...

TO MAKE MONEY, New York Ginger Ale is a seller and profit-maker worth investigating by a trial 5 case order.

W. H. Gillard & Co., Hamilton

WHOLESALE AGENTS.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XI. (Published Weekly) MONTREAL AND TORONTO, JULY 9, 1897 ($2.00 per Year) No. 28

THE ART OF WINDOW DRESSING.

THE day is undoubtedly far distant when tastefully-dressed and brilliantly-lighted shop windows will cease to attract and interest the British public. It is an agency which acts powerfully in influencing the mind bent on buying; an old truth, which is obtaining more recognition than ever, considering the increased number of artistic shop fronts in our principal thoroughfares, and the restless determination of tradesmen to be up to date. It is a form of advertising, and there is no success without advertisement. Some of the more quick-witted manufacturers of proprietary articles have lately become alive to the value of a shop window display, and have paid for the use of tradesmen's windows for short periods, in order to make an impressive show, and judging by the increased popularity of their goods, the experiment has been a great success.

To ensure a good result, much depends upon the design, construction and amplitude of the window itself. Some windows are so ill-shaped as to render it impossible to dress them well, and, in fact, difficult to make at all pleasing and presentable. The plate glass front should be in one piece, or two, at the most, whilst freshly painted framework and an artistic signboard make an excellent setting, and greatly improve the effect.

In a study of the subject there are three vitally important, viz., when, what and how goods should be displayed. The two former depend one upon the other, for goods should be shown in their season; though, of course, there are some goods which are never unseasonable—tea and sugar for example. Attention to this point is of great importance, yet it is often neglected. There are shopmen who will show particular goods solely because there is a large stock and a clean ticket on the premises, and without the least thought as to whether they are appropriate to the time of the year, and whether people are likely to want them. I saw a pile of goods ticketed "cool and luscious, 6½d.," when the weather was intensely cold and wintry, the thermometer registering 15 degrees of frost. The announcement was more likely to give people the shivers than to attract business.

Most experienced salesmen perfectly understand all that is essential in regard to seasonable goods, but your object in inviting articles on this subject is doubtless to assist the 'prentice rather than the practised hand, therefore a little enlargement under this head may not be amiss.

The advent of spring is a time which often incites the more wide-awake grocer to don his thinking-cap, look up and put into the forefront cleansing materials and utensils wanted in every sanitary household; for example: soap, soda, starch, blue, black lead, furniture cream, polishing paste, brushes, sponges, shovels, buckets, etc. You may not sell a large quantity of these goods, but if they give sasisfaction to the purchaser, it is more than probable that you will be remembered when other goods —necessaries of daily use—are required. A casual deal often leads to a permanent confidence. The foregoing, of course, is but one of many examples that could be given in regard to seasonable goods, but it is enough as a principle basis for the exercise of thought as the various seasons come and go.

PREPARATION. —The individual whose work it is to dress a window should first of all think out the best lines for bringing trade, plan in his mind how to display them, and get the necessary tickets ready. These points, if attended to, will greatly expedite the work, and the more quickly a window is dressed the better, so long as it is dressed well, for fewer customers will come in whilst the work is in progress; such, at any rate, is the writer's experience.

How should goods be displayed? As to how goods should be displayed, there exists amongst tradesmen and their assistants much difference of opinion. This is, of course, quite natural, and, in fact, as it should be. The following are some of the styles often met with:

1. Filling the window with a large and exclusive display of goods—all of one class.

2. A large variety of goods, well ticketed. The small show vessels nearest the window; larger ones at the back, nestling amongst bold, pyramid-shaped piles.

3. A limited variety, but individual quantities fairly large, and prominently displayed, with boldly lettered and striking tickets.

The above are all good styles, and should be adopted in their turn, and as occasions demand, but they by no means exhaust the list. There are any number of forms of window dressing; in fact, the variety is the life of the custom.

There is also a manner of displaying goods, which is favored by so many grocers that it has almost become a fashion. I mean those rows of tinned goods, jams, etc., arranged with precise regularity, such apparent balancing of one end to match the other. Oh! this mania for matching; why were not all things in nature made to match? I only speak for myself; but I like to see every now and then a little picturesque irregularity, and feel sure that it might be tried occasionally with advantage. The public eye must get tired of the everlasting repetition of the kind of window I have just described—the too precise and regular.

CLEANLINESS.—This is a very important point. Everything should be clean. The plate glass should be spotless, and all goods shown should be dusted and made to look as smart as possible. The tickets, too, should not be overlooked. Fresh goods may have their appearance marred by an old and dirty ticket.

MARKING THE PRICES.—Care should be taken to mark the prices on all goods in plain figures. The public are suspicious of

In Store

New Pack Lobsters

BEST BRANDS—"Talls," "Flats," and "Halves."

Before buying **Salmon** get our prices. We can quote you right ; either for spot delivery or to arrive.

THE DAVIDSON & HAY, LIMITED.

Wholesale Grocers - TORONTO.

TELEPHONES 399 AND 1399.

a shopkeeper who does not ticket the price on his goods.

COMMENCE EARLY IN THE DAY.—The morning part of the day is certainly the best for dressing a window. There are fewer customers about; besides, the mind is clearer and brighter in the morning, and the limbs of the body more elastic. Under these circumstances better ideas may come forth, and a more pleasing and satisfactory result be obtained.

SHOWING GOODS THAT PAY.—It being true that a good window display is an excellent advertisement, it logically follows that goods that yield a satisfactory profit should be shown the most often. It is no use selling one article cheap in order to draw customers for another unless pains are taken to bring the article that pays well before the customers' notice. Therefore, feed the customers' eyes with frequent views of the articles you want them to buy. It will help the sale of such goods very much.

PROVISIONS, BACON, CHEESE, LARD, EGGS.—It hardly does to display these goods in a window with ordinary groceries ; to have an effective display they should be kept apart, if possible in a separate window, tastefully fitted with marble slabs. It should be carefully noted that an effective display should be made without cutting up too much, for upon the skill herein displayed often depends profit or loss. Perfect cleanliness is an absolute necessity.

WAYS TO BE AVOIDED.—There are ways of window dressing which, in my humble opinion, are very unwise. On a main road in Manchester there was a grocer who, to my knowledge, dressed his window week by week, year by year, by simply displaying three large samples of sugar at a "cut" price. Where the wisdom of this proceeding came in I am at a loss to know. There was a wood framework made to hold three large samples, and these, with three large tickets, filled the window space, thus : "Smith's 1d.; Smith's 1½d.; Smith's 2 lbs., 2½d." The shop has changed hands.

LAZINESS. — There are some shopmen who, having put in a good window, will look admiringly at it every week for several weeks, saying to themselves, "It's a good window ; it'll do another week." So it remains until the goods are thick with dust, and for no other reason he decides to dress it afresh. Such idleness is very discreditable, but, I regret to say, a good deal of it exists.

But, after all, window dressing — the manner of—belongs to the arts, and by reason of its infinite possibilities of change and variety can never be reduced to anything approaching a science. Thus, shopmen for whom window dressing has a fascination and delight will find in the occupation endless scope for the exercise of their tact and skill—tact in knowing what to show to meet the wants and please the whims and weaknesses of the public, and skill in the effective displaying of such goods.—Prize Essay in the Manchester Grocers' Review.

BEST "BLOCK" SAUSAGE.

For each 100 lbs. use 60 lbs. pork, moderately fat, from fore or hind leg or belly ; 40 lbs. lean bull beef free from sinews. First chop the beef fine, add the pork chopped to half walnut size, and then season as follows : 70½ oz. salt, 5 6-10 oz. white pepper, 4 oz. powdered cane sugar, 2¼ oz. powdered potass. saltpetre, 4 pieces best kind of garlic finely ground, 1¾ oz. cardamom, about 8 tablespoonfuls rum. Mix well in a dish, add to the mass and chop up, constantly turning the mass to about bean size. The knife should always be wiped, as with cervelat sausage, in order to insure a homogeneous appearance of the mass. The mass should not be kneaded, but only be thrown open from right to left. Now stuff firmly, using good, odorless, salted beef middle guts almost 13 inches ; let hang several hours, put into good brine for 6 hours or rub them with fine salt; put side by side upon a board and set aside for 12 hours in the cellar. Then wash roughly with cold water and wipe dry with cloth. Now allow to dry in an airy place at about 50° to 55° F. until the mass shows red through the transparent casing ; now smoke in cold smoke with beech and oak shavings mixed with a few juniper berries. This sausage should be smoked lightly to a light yellow-red. All the meat used should be from firm, heavy, well-grown animals, as with cervelat sausage. The casings should also be treated the same as they are for cervelat sausage.—National Provisioner.

LAWS FOR TERRA ALBA USERS.

The National Confectioners' Association, in its convention of 1896, authorized the collating and printing in pamphlet form of all the laws in the various states restricting the manufacture and sale of adulterated candies. This work has just come to hand.

This association is pledged by its constitution and by-laws to prosecute all persons, firms or corporations using terra alba or any other mineral substance, or any poisonous or hurtful color, flavor or ingredient, in the manufacture of confectionery, and it has for ten years offered and continues to offer to pay a reward of $100 to any person producing evidence upon which a conviction can be obtained. It tenders the services of a competent chemist and will test suspected samples of confectionery free of charge.

The association demands the enactment by each state of suitable laws forbidding the adulteration of food—specially mentioning candy and its hurtful adulterations. Already laws have been passed in 29 states of the Union, and in the nicely bound book of 186 pages are to be found extracts from these laws.

The work is intended to make known the good intentions of the organization, and, if possible, to increase its usefulness. It contains also a list of officers and members, a sketch of its organization and the results of its labors.

Stower's Lime Juice AND Lime Juice Cordial

are manufactured from the Pure Juice of the Fruit. Free from musty taste and smell. For hot weather a delicious and cooling drink. . . .

Have them in quarts and pints.

A fresh supply of CLARIFIED LEMON SQUASH just in.

LUCAS, STEELE & BRISTOL - - Hamilton

A FEW OF OUR MANY LINES FOR

SUMMER TRADE

Wagner's Sliced Bahama Pineapples
Wagner's Grated Bahama Pineapple
Morton's Whole Singapore Pineapples
Extra Dessert Sliced Peaches, flat tins
Pears, "quartered," in 2's and 3's
Plums, Blue, Lombard and Green-Gage

Lobsters, in ½'s, flat tins Shrimps, in ½'s, flat tins
Clams, in 1's, tall tins

JAMES TURNER & CO. - - HAMILTON, ONT.

Freshness

is necessary---in Milk.

"REINDEER BRAND"

CONDENSED MILK

is manufactured from rich new milk, fresh every day.

SALMON SALMON SALMON

For present delivery at low prices.

Horse Shoe	Brand	=	1-lb. Tall Tins
O-wee-kay-no	"	=	1-lb. " "
Harlock	"	=	1-lb. " "
Northern Light	"	=	1-lb. " "

Get our prices before buying and SAVE MONEY.

THOS. KINNEAR & CO.

WHOLESALE GROCERS
49 FRONT STREET EAST

TORONTO

AMONG THE RETAILERS.

Picnic Supplies.

Some of the dealers in Toronto have adopted a good scheme for obtaining the picnic supply trade. They advertise that they are willing to give estimates on supplies for picnic parties, large or small. The customer's recognition of the fact that the grocer will make prices as low as possible will win the merchant further custom. The method will help the dealer to know exactly what picnic parties need, and he will thus be able to assist in the choice of supplies more than he otherwise would. It's a scheme that can be used more freely than it is used.

Selfishness.

As a general rule, live, enterprising merchants are sociable to any person that calls on them. The other day, I visited a grocer, who had the reputation of being an up-to-date merchant. On asking permission to give any new ideas he had to the public, he answered me to the effect that that was just what he was trying not to do. It seems to me that it is just this feeling of selfishness among the grocers that will do more to ruin the grocery trade than any other action on their part. Association among the grocers is absolutely necessary. Their business, like any other trade, is vulnerable. If the only object of the Retail Grocers' Association were to promote good feeling, it would be a commendable organization. However, a few men like the one I have mentioned can do much to spoil all good attempts. Such selfishness and such jealousy cannot assist associations, and it is only by organization that the grocers can receive mutual benefit.

A Bit of History.

Grocers as a class find that farmers who sell their produce both on the market and on the street are a very heavy competition. The fact is not to be concealed that a wise housekeeper, who has the required means, can save a great deal by laying in a store every month from the wagons of these farmers. For this reason it is interesting to hear of the great change in this competition within the last 20 or 30 years, a change which was explained to me by a grocer who has been in business that length of time.

"Thirty years ago," he said, "farmers within 35 miles of Toronto brought their grain to the city markets, where better prices than their home market gave were to be obtained. Since that time, with the other great improvements, a net-work of railways has been laid, so that now it costs no more for a carload of wheat to be shipped from Newmarket to Montreal than it costs from Toronto to Montreal. The price of wheat is, accordingly, the same all over the country, and farmers no longer do their setling at the Toronto markets. I tell you it has made a vast amount of difference in our business," he said. "Farmers will not journey all the way to the city to sell their produce only, and the market is now left open to us."

A Question of Holidays.

During the last couple of weeks I have heard considerable grumbling over the frequency of holidays; but on summing up the evidence I find that complaints come only from certain classes of merchants, chief among which are the transient traders and market merchants who depend on the farmers' trade. Other stores seem to almost double their receipts on the day preceding the holiday. This causes more work, and the increase of labor is again a subject over which a few lament. But it seems to me that those few were people who could not enjoy a holiday and who could not become enthused over their business, let alone a Jubilee or Dominion Day celebration. The live business man, on the other hand, seems only too glad to take advantage of the privilege. He is not content with the number of holidays we have, but as a general rule he makes Saturday afternoon a holiday in the summer months. I don't mean to say that he is so kind and benevolent to his clerks that he is willing to lose a half day's trade; it is his contention that the clerks will appreciate the holiday and will work with more determination and vigor the rest of the week, and that the public will do their purchasing at some other time. In many cases these retailers, too, close their stores at 6 o'clock in the evening, presumably for the same purpose.

The Bargain Mania.

It is my impression that retail grocers could perhaps profit by introducing a little sensationalism into their business. The public mind seems to have been brought to a state, whether by the department store or not I can't say, that people will not buy unless they think they are getting an article at a bargain figure. Department stores have recognized the change in the public character, and all their elaborate schemes have been inaugurated to induce people to buy. The chief scheme is that of fostering sensationalism. It is very well illustrated by a purchase I saw made at an auction sale a few days ago. It was a sale of household furniture and when I was in a screen door was sold. Three men wanted that screen door at a bargain and when the hammer fell the price was 10c. higher than the price of a door equally as good in a store at which I enquired. Just as merchants' prices go down in competition, so the purchasers' prices go up. It is for this reason that the bargain counters in the department stores are a success. I think the scheme could be worked by more retailers.

RAMBLER.

"How much do these scales weigh?" he inquired of the new clerk.

"I—I don't know, sir," answered the clerk, "but if you will wait one minute I'll weigh them and tell you." —Cincinnati Enquirer.

Boy (to grocer): "Gimme a pound o' coffee." Grocer proceeds to weigh out coffee.

Boy: "No, I mean tea."

Grocer: "Look here, Mr. Crazy-on-Skates, which do you want, tea or coffee?"

Boy: "Butter."

A Business Pointer

We offer no premiums or prize packages as inducements. We make and sell first-class goods, and find this all the intelligent public require. Merchants, beware of goods that take premiums to sell them. Our goods are endorsed as being the best in the market.

For sale by all leading Wholesale Grocers.

Manufactured by **THE ALPHA CHEMICAL CO., BERLIN, ONT.**

"Grand Mogul" Tea

BICYCLES FREE TO GROCERS

No. 1. "**The Mogul**," High Grade, - - **Price, $100**
No. 2. "**The Pearl**," High Grade Ladies', - " 100
No. 3. "**The Forest City**," Good Strong Wheel, " 75

ALL HANDSOMELY FINISHED.
HAVE ALL THE LATEST IMPROVEMENTS.

Free upon the following terms:

"The Mogul," to purchaser of 2,000 lbs. Grand Mogul from now to September 1st.

"The Pearl," to purchaser of 2,000 lbs. Grand Mogul from now to September 1st.

"The Forest City," to purchaser of 1,500 lbs. Grand Mogul from now to September 1st.

Hunting Case Gold Watch, to purchaser of 1,000 lbs. Grand Mogul from now to September 1st.

Gold Breast Pin, to purchaser of 500 lbs. Grand Mogul from now to September 1st.

Splendid presents to consumers also. We wish to double our sales the next three months, and therefore offer the above inducements. Will you help keep this excellent Tea before your customers?

T. B. ESCOTT & CO. - LONDON.

Rich . . . Delicate

Always ready for

Cottage and **Home**

Cruise and **Camp**

Sample Jar on application.

A. F. MacLAREN & CO.

TORONTO, CANADA.

Our New Line . . .

"GOOD LUCK" BROOMS

Freight paid on lots of 6 dozen.

The H. A. NELSON & SONS CO., LIMITED, Toronto - Montreal.

NONSUCH JUBILEE STOVE ENAMEL

The most popular Stove Polish in the Market.

SAVES TIME ENERGY MONEY and WORRY IS A **PERFECT** PASTE POLISH **PURE** LUMBAGO **FREE** FROM FOREIGN MATTER

FOR SALE by the Wholesale Trade and...

A beautiful Jubilee Souvenir with every Box.
FIRST MONTH'S SALES OVER 35,000

The Nonsuch Mfg. Co., Limited, Toronto.

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.]

THE Queen City Oil Co. have a full stock of "Peerless" oils on hand and are ready for a heavy demand caused by the use of harvest machinery.

New pack lobsters are in stock with the Davidson & Hay, Limited.

T. Kinnear & Co. are offering bright and dark syrups at special prices.

Lucas, Steele & Bristol have reduced their prices for "Diamond" crystal salt.

The Davidson & Hay, Limited., have another shipment of Patterson's sauce to hand.

"Pure Gold" rennet wine and Price's rennet wine are in stock with Lucas, Steele & Bristol.

Marco Ravano's macaroni, finest Italian, has been received by the Eby, Blain Co., Limited.

The Davidson & Hay, Limited, report the arrival of a car of cheap salmon in talls, flats and squats.

Lucas, Steele & Bristol are selling Hire's root beer, Bryant's root beer and Wilson's root beer; also Bull's ginger beer.

The Davidson & Hay, Limited, report large sales of Montserrat lime juice during the past 30 days.

McWilliam & Everist received a carload of Mississippi tomatoes this week. They report heavy sales of this vegetable.

The "Star" brand lobsters, ½'s tins, put up by the Portland Packing Co., are now for sale by the Eby, Blain Co., Limited.

W. H. Gillard & Co. have a large stock of raisins, in good order, which they must sell. Retailers would do well to investigate.

D. Gunn, Bros. & Co. report a special run in breakfast bacon, on which they have been giving a special price for the past week.

Noble's "Religious" XXX lobsters, tall tins, new pack, received by the Eby, Blain Co., Limited. Very scarce this season and good buying now.

D. Gunn, Bros. & Co. report an exceedingly good demand for all lines of pork products. The last few days have taxed them to their utmost to supply their orders for smoked meats.

Mr. Frank A. Rees, traveler for Parks & Co., wholesale china and glassware merchants, Winnipeg, was married last week to Miss Mary R. Snider, of Guelph. Mr. and Mrs. Rees are spending some time in Kingston, and after staying there will take a trip to British Columbia before settling down in Winnipeg.

LATE ADVERTISEMENTS.

[The following items arrived too late for insertion in the regular advertising space. Reading notices inserted in this column at 5c. per word.]

Thousands of pounds of "Kolona" Ceylon tea are being sent out weekly by the Eby, Blain Co., Limited.

Lucas, Steele & Bristol are having big demand for their "Sicilian" tablets, lemonade, strawberry and orange phosphates.

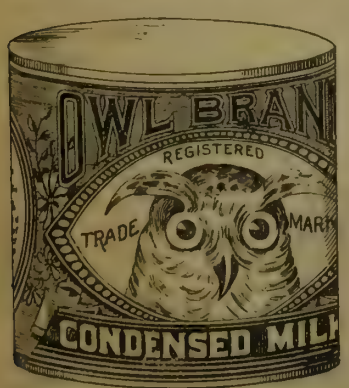
"Sterling" brand pickles, made by T. A. Lytle & Co., are finding ready sale and are claimed to be equal to imported pickles.

The Eby, Blain Co., Limited, are sending out great quantities of their famous "Seville" orange marmalade in 7-lb. pails. Retails at 10c. per lb.

"Our sales of 'Kurma' tea for the past month treble that of a year ago, and heavier than any month so far this year," report the Davidson & Hay, Limited.

New York ginger ale is having a large sale with W. H. Gillard & Co. who are wholesale agents. The manufacturers guarantee that nothing but the purest and most healthful ingredients are used in its composition, being in sharp contrast with many other so-called ginger ales.

OWL BRAND CONDENSED MILK.



A most perfect condensed milk for Summer and general purposes. Guaranteed pure, fresh, full cream milk, condensed with sufficient pure cane sugar to ensure its keeping in any climate.

Not excelled by any other milk in the world.

Manufactured at Antigonish, in Nova Scotia's famous Dairy County, by the

Canada Milk Condensing Co., Limited,

Antigonish, N. S.

IMITATION CHEESE.

MR. W. A. McKNIGHT, of Liverpool, who, it will be remembered, visited this continent a short time ago in regard to United Stated filled cheese, is still hammering away at the subject, as the following letter in The Liverpool Post of June 26 testifies :

"In your issue of the 1st inst. you published a letter received by the Liverpool Chamber of Commerce from the secretary of the Board of Customs, London, in reference to imitation cheese, which, if allowed to pass without comment, might be the cause of misleading many readers of your paper. One without knowledge of the subject might infer, on reading the letter, particularly the paragraph which I subjoin, that objection had been taken by the Chamber to a single omission from the Liverpool Bill of Entry.

"The Liverpool practice has also been to publish particulars of 'imitation cheese' separately from 'cheese' in the Bill of Entry, except in the case of a recent entry amended to 'imitation cheese' the correction of which entry was not at first recorded in the Bill of Entry, but this omission has since been rectified.

"Instead of complaining of a single omission I plainly state now, as I stated at the time to the Liverpool and Manchester Chambers of Commerce, that prior to my interview with the Liverpool collector of Customs on April 24th last, not a single box of 'imitation cheese' or 'filled cheese' had been entered as such or separated in any way from 'cheese' in the Liverpool Bill of Entry.

"It is a matter of common knowledge in the trade that tens of thousands of boxes of 'imitation cheese' entered Liverpool as pure cheese since 1893. Since April 24th last the under-noted lots—showing a total of 2,933 boxes—have been entered on the Liverpool Bill of Entry as 'imitation cheese': April 28th, 409 boxes ; May 3rd, 24 boxes ; May 4th, 110 boxes ; May 10th, 473 boxes ; May 14th, 441 boxes ; May 25th, 638 boxes ; and June 11th, 838 boxes.

"The secretary of Customs in his letter, also stated that in the 'annual statement of trade' cheese and 'imitation cheese' appear separately.

"The absurdity of such a red-tape item of information, in this connection, is to me plainly evident, seeing that the 'annual statement of trade' for 1896 is not yet published. In the usual way, particulars of 'imitation cheese' imported this year if included, as stated, in the 'annual statement of trade,' would not be available for the information of the trade or the public before July, 1898, which is generally the month this belated 'annual' appears.

"The secretary of Customs in a letter (copy of which is before me), dated May 25, to the Board of Trade, admits that 142 tons of 'imitation cheese' were officially known to have entered the United Kingdom during the first three months of this year. Though I do not agree with the figures given as representing the total imports, I maintain that even these particulars should be within the knowledge of the public at the end of each month instead of being buried in the archives of the London Custom House for twelve to eighteen months."

HONORING A FELLOW TRAVELER.

A general meeting of the Commercial Travelers' Association of Canada was held in their rooms at 51 Yonge street, Toronto, on Saturday evening. The special feature of the meeting, and which accounted for the representative gathering, was the presentation to Mr. Robert H. Gray, the retiring president of the association, of an illuminated address and an oil portrait of himself. Mr. Gray retired from the presidency at the general meeting in December last, after having held the office for two years. He has occupied a seat on the Executive for many years, acting in capacity of treasurer, subsequently as vice-president, and finally as president. His management of the affairs of all his offices has been most judicious, and has continually won praise from the Board of Directors. His portrait will be hung in the rooms of the association to keep in remembrance his genial personality and useful work.

THE TORONTO GROCERS' PICNIC.

Members of the teams of the retail grocers of Toronto and the city travelers that are to race from Port Hope to Cobourg on the day of the retailers' annual picnic, July 21, met for a combined practice at the Woodbine on Tuesday evening. Since this last practice the main grocery topic in Toronto has been the likely results of the bicycle race, and although practising has been going on for a few weeks, hard training is now being compelled by the captains. We hear, too, that a number of travelers have lately changed their hour for going to bed. It is claimed that never was such a moralizing force so visible among wholesale and retail stores.

The travelers are trusting in Parmenter to win the first place, while "Jack" Kelly is the star of the retailers.

The practice in baseball is steadily going on, and although a good game is likely to result, the interest is not so keen as that in the bicycle race.

2 Good Things

They are good sellers

Because they are good.
Because the public know they are good.

Every grocer should have them

Because he can make a good profit.
Because he will have quick sales.
Because his customers will be pleased with them.

PURE GOLD MFG. CO.
TORONTO

RETURNED
Oct 5/97

We still have a few leading brands of

CANNED TOMATOES

which we are offering at tempting prices. See our Travellers or write us.

H. P. ECKARDT & CO.

Wholesale Grocers — TORONTO

GILLARD'S NEW PICKLE

BEST IN THE WORLD

10 GOLD MEDALS AWARDED

2 doz. in case. Single case, $3.40. Five cases and over, $3.30.

Sold by all Wholesale Grocers in Canada.

Gillard's New Sauce

Prepared only from the finest selected ingredients.

PIQUANT APPETISING

Single doz, $1.90.
Barrel Lots, 12 doz., $1.75.

GILLARD & CO.

LONDON, ENG.

...Makers

THE CANADIAN GROCER

J. BAYNE MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

THE MacLEAN PUB. CO.
Limited

Fine Magazine Printers
and
Trade Newspaper Publishers

TORONTO: 26 Front St. W. Telephone 2148.
MONTREAL: Board of Trade Bldg. Telephone 1255.

John Cameron, General Subscription Agent.
Major A. G. Campbell, General Subscription Agent.

CANADA'S GREATEST PROBLEM.

THE problem that Canada has to solve is the railway problem. It transcends all others. Important as is the tariff question, it is second in importance to that appertaining to the railway system of the country.

Canada's pride in her system of railways is not unpardonable. For a country of five millions of people, sixteen thousand miles of railway is something we need not be ashamed of.

But while we have no reason to be ashamed of the extent of our railways we have reason to be ashamed at the fact that our precautionary measures for the control of these railways have not kept pace with the expansion of these highways of steel.

The fact of the matter is, that while we have been congratulating ourselves, the railway people have taken the reins out of our control until they are now, to all intents and purposes, our masters instead of our servants.

How to get back what we have lost is the problem which now awaits solution. And woe be it to the business interests of the country unless we do solve it.

The subsidies which the railways have secured, and the peculiar privileges which they enjoy, came from the hands of the people of this country. These subsidies and privileges were given, not for the benefit of these railways, but for the benefit of the districts through which these railways run.

Railway corporations, it is well known, do not possess the quality of gratitude. But what gratitude would not give, justice should have demanded. But Justice has been asleep. Or rather, members of Parliament with passes in their pockets have refused to allow Justice to unsheath her sword.

And the result of this is, that to-day the two great railway systems of the Dominion are conferring favors upon foreign manufacturers at the expense of the home manufacturers.

In many instances freight will be carried from a manufacturing point in the United States five or six hundred miles away to a delivery point in Canada at several cents per hundred pounds below the figure that is demanded for carrying the same goods from a shipping point in Canada three or four hundred miles nearer.

Only a few days ago a well-known manufacturer in Canada received an order from Vancouver for a certain line of goods. As far as the quotable price was concerned, he was quite able to compete with the manufacturers of similar lines in the United States, but when he applied to the railway for a rate he found that it was so high that it precluded the possibility of his filling the order from his own factory.

Not to be outdone, the manufacturer in question placed the order with a manufacturer in Louisville, Kentucky, and getting a rate thirty-three cents lower per hundred pounds from that point to Vancouver than he could have had had he made the goods in his own factory and shipped them from Toronto.

The distance from Louisville to Vancouver we do not know, but a glance at the map shows that Toronto has the advantage of distance.

As the rate asked from Toronto was 90c. and that from Louisville 57c., it is obvious that the Canadian manufacturer in freight alone was handicapped to the extent of over 36 per cent.

This is a most disgraceful state of affairs. It cannot always go on. It must not always go on. But the end of these things will only come when the people of this country arise and say they shall no longer be.

The first essential is a permanent railway commission, composed, not of politicians, but of men known for their integrity, independence and business capability. Such a commission, backed by judicious and efficient laws, would, in time, greatly alleviate the anomalous conditions from which Canadian shippers are now so severely suffering.

CANNED SALMON SITUATION.

IT is about as difficult to fathom the salmon market as it is the Niagara River at the Suspension Bridge.

All sorts of figures are being quoted and sales at all sorts of figures are being reported.

The price at which the well-known leading brands are held is from $3.65 to $3.75 on the Coast. But there have been sales made in Toronto of sockeye fish as low as $3.35 per case on the Coast. The fish sold at this latter figure are not well-known brands; some, in fact, are new brands. But it is averred that they are of standard quality. The figure, $3.35, is the lowest on record.

The representative of one large concern, whose word we have never had occasion to doubt, states that during the past week or two sales aggregating eight thousand cases of new season's fish have been made in Toronto. Included in this quantity were cohoes as well as sockeyes. The prices at which the transactions were made were unobtainable.

The turnover of canned salmon on the Toronto market is estimated at about 30,000 cases.

Advices from the Coast state that the conditions are unsatisfactory, owing to the indiscriminate cutting of prices among the canners there.

The fishing season on the Fraser River opens about July 1, but it is usually not till two weeks later that operations become active. On the northern rivers the season opens earlier, but advices from there are said to be not satisfactory.

On the Fraser this should be what is termed one of the big run years. But as of late big and little run years have lost their significance, very little interest is taken in them. For instance, last year, according to calculations, should have seen a small pack, but instead of a small pack it was the largest on record, being 601,570 cases.

The fact of the matter is that piscatorial science, as exemplified in the artificial hatcheries, has set at naught the natural tendency to short years in salmon production.

In view of the low prices which are expected to rule wholesale houses are making a special effort to dispose of their stocks of last season's pack before the new begins to arrive, which will be about September next.

THE MINIMUM TARIFF AND NEW SOUTH WALES.

AN order-in-council was made a few days ago by the Dominion Government admitting the products of New South Wales to the privileges of the minimum tariff.

This means that until June 30, 1898, the products of the colony in question will be admitted at 12½ per cent. below the rate specified in the ordinary tariff known as schedule A, while on and after July 1, 1898, there will be a further reduction of 12½ per cent.

So far, Great Britain and New South Wales are the only countries which are deemed entitled to enjoy the privileges of the minimum or reciprocal tariff. And this is because both are practically free trade countries.

Unfortunately, the Trade Returns do not enable us to ascertain the value of our exports to, or our imports from, New South Wales. All are grouped under the word "Australasia."

Our total imports from Australasia during the fiscal year 1896 were valued at $213,536, on which duty to the amount of $5,686.87, or over 20¼ per cent., was paid. Our exports aggregated $517,258. Of the total imports from Australasia $26,586 were dutiable and $186,950 free.

On the principle that low tariffs tend to stimulate international trade, the result of the admission of New South Wales to the privileges of the minimum tariff should be an increase in trade between the Dominion and that part of the British Empire.

New South Wales' imports average in round numbers over $100,000,000 annually, inclusive of imports overland, which of late years have run from eight to twenty-two million dollars annually. These overland imports are largely, of course, from the other Australian colonies. The total exports of New South Wales run from about $100,000,000 to $126,000,000 annually.

New South Wales' chief exports, according to the latest returns we have to hand, are: Coal and coke, $3,968,450; gold, $10,233,552; hides and skins, $2,751,278; unmanufactured leather, $1,176,993; horses, $470,412; cattle, $699,564; sheep, $1,487,730; preserved meats, $1,069,112; frozen meats, $942,965; raw sugar, $684,501; ingot tin, $1,242,679; wool, $46,856,865.

The result of the trade between Canada and New South Wales under the new conditions will be awaited with a great deal of interest. For ourselves, we are free to confess that we do not expect to witness much of an expansion.

A dull merchant will always find trade dull.

ANOTHER ADVANCE IN TOBACCO.

A week or two ago THE CANADIAN GROCER intimated that a further advance in the price of tobacco made from domestic leaf was probable.

This intimation has been realized, the Joliette Tobacco Co. having advanced its figures two cents per pound, a total gain of five cents per pound since the new tariff went into force, as against fourteen cents per pound on tobaccos made from imported leaf.

As already stated more than once, the demand for the native tobacco plug has exceeded the capacity of the two factories in Canada to supply, but the direct cause of the present advance appears to be due to the appreciation in the leaf, those holding it asking, in some instances at least, what are termed fabulous prices.

This hot weather should take the starch out of the grocer's store as well as out of his linen.

FRUIT INSPECTOR WANTED.

The Montreal Grocers' Association met at the Monument Nationale Friday evening, July 2nd. It was decided to ask the Government to appoint an official inspector of fruit for Montreal. With this object a requisition will be circulated among the grocers and fruit dealers for signature. It is desired to prevent fruit which is unfit for use from being placed upon the market. The fruit will be inspected in the vessel or elsewhere, and such lots as are unfit for sale marked, in order that merchants will not be deceived in making purchases.

There is just as much need for a fruit inspector as there is for milk, meat, etc.; and the Grocers' Association is to be commended for thus trying to gain protection for the public from unscrupulous pedlars.

A LAW FOR SHOPKEEPERS.

AN Act of some interest to business men was passed during the recent session of the Ontario Legislature. It is entitled "An Act Respecting Shops and Places other than Factories."

The purpose of the Act is to regulate child and female labor in shops. The word "shop" is defined as "any building or portion of a building, booth, stall, or place where goods are handled, or exposed or offered for sale, and any such building, portion of a building, booth, stall or place where good are manufactured, and to which the Ontario Factories Act does not apply."

All the provisions of the Act it is not our purpose to give. Our purpose is merely to refer to those provisions which are of most interest to the mercantile community.

The employment of children under ten years of age is prohibited, while no child, young girl or woman shall be employed in or about any shop before the hour of seven in the morning and after six o'clock in the evening, except on Saturdays or the day before a statutory holiday, and from the 14th to the 24th day of December inclusive. For female employes the Act declares that seats shall be provided.

Clause 13 stipulates that shop owners shall, if the inspector so determines, provide eating rooms for their employes, and clause 14 provides for ventilation and sanitation of the shops.

The penalty for contravention of the Act in the particulars mentioned ranges from $10 to $25.

These are times when governments are becoming more and more solicitous for the well-being of employes, and it is quite proper they should. But it is to be hoped they will not forget that there are also employers who have interests to be safeguarded. Such a thing is quite within the range of possibility, however.

DESTRUCTION OF MATCHES.

During the last few months there has been an extraordinary consumption of matches in Canada. It was not due to the ordinary method of friction. It was caused by conflagrations, four large fires in different parts of the country having consumed large quantities.

What effect these fires may have upon prices THE CANADIAN GROCER cannot pos-

itively say, but we have heard enough to prevent our being surprised should an advance take place.

MANITOBA THE ARBITER.

ALTHOUGH commercially or in point of population not as important as many other provinces composing the Dominion, Manitoba has come to be looked upon as, to a great extent, the arbiter of the trade of the country.

"If the crops in Manitoba fail woe be to us," is the cry of the business men in Canada, and especially those in Ontario.

And while the importance thus given to Manitoba may be greater than is warranted, yet the prosperity of the Dominion depends a great deal upon the prosperity of that province.

It is quite reasonable, therefore, that business men in the east should watch with a great deal of interest the development of the crops and the dairying and stock-raising industries of that province.

As far as the present outlook is concerned the conditions are assuring. The crop area is from 10 to 20 per cent. larger than a year ago, and not only is the area larger, but the weather has so far been of a most favorable character. Then, as to the cattle trade, it is expected to show an increase. The same is to be said of the dairying industry. The fact, too, that a market for Manitoba flour is being opened up in Australasia and China is not by any means to be treated lightly. Then there is the benefits which are to be derived from the extension of the cold storage system. This must eventually prove a great boon to the Prairie Province.

Aside altogether from the agricultural conditions of the province, there are the healthier business methods which obtain. The business men in Manitoba have learned by experience the evils of both long credits and reckless buying, and are gradually turning their footsteps into the pathway which they have learned to be the right one.

If it be true that Manitoba be the trade arbiter of the Dominion, it is evident better times are in store for us.

SULTANA RAISINS.

The position of the Sultana raisin market is a strong one.

In the country of production there is no fruit obtainable. The little held in London is too high for importation. Stocks in New York are decidedly light, some houses there, which, as a rule, have thousands of boxes of Sultana raisins in stock having now only a few hundred in stock.

In Canada stocks are light and a scarcity is looked for. The fact that the tariff bill now before the United States Senate imposes a duty of 2c. per pound, an increase of half a cent per pound over the old tariff, tends to strengthen the Canadian as well as the United States market, for it is in New York our wholesalers have for some months been getting a great deal of their supplies of Sultana raisins.

THE SLUMP IN CHEESE.

THOSE cheese operators who sold June make short have now the pleasure of witnessing a heavy slump in values immediately that their short contracts were filled.

These contracts were made on the basis of 8 to 8¼c. Montreal, but the goods cost the shorts all the way from 8¼ to 8½c. in the country, or, in other words, they lost ¼c. per pound on their June deal this year.

It is questionable, however, whether the lesson will prevent similar transactions in future, as the operators in question will now try to even up on the balance of the season.

The farmers have every reason to thank the shorts this year, for had the interest been smaller they would have realized a much lower average price for their June cheese than they did. In fact, it is safe to say that the short contracts put from ⅛ to ¼c. per pound more into the pockets of the farmers than they would have otherwise received. The promptitude with which the market fell off last week fully testifies to this fact.

Once the sustaining influence was withdrawn, prices fell almost the full cent, and that inside of the week, and present appearances point to an even lower level.

The enormous shipments that have gone forward, and the large make so far and at present in progress, have been two influences powerful for a lower range of values.

To date, since the first of May, the exports from Montreal exceed those of last season by 100,000 boxes, while the receipts in the same period at the port have been over 150,000 boxes in excess of last year.

ABNORMAL SCARCITY OF LOBSTERS.

ADVICES received this week amply confirm previous reports regarding an exceptionally short pack of canned lobsters this season.

In fact, to use the expression of a well-known Montreal commission man the other day, "lobsters promise to be as scarce as hens' teeth during the coming season."

A letter received from the Maritime Provinces this week stated that recent storms in the Gulf and elsewhere down there had been very disastrous to the traps, and that the damage could not be repaired in time to make up for the losses. "Talls," especially, will be very scarce this season, as packers have replied that they positively cannot duplicate orders; indeed, in some cases wholesale grocers will have to be content with one-third the quantity that they originally ordered.

As a result, prices asked on goods in stock are firmly held, and jobbers in Montreal who have them have refused bids of $10 for lots, and are likely to ask $12 in a jobbing way ere long if conditions continue as they are at present.

ACTIVITY IN SUGAR.

THE recent decline in sugar values has created a genuine activity in the staple during the past week.

Ever since the pre-tariff buying boom in sugar speculators and jobbers have been working off stocks accumulated then.

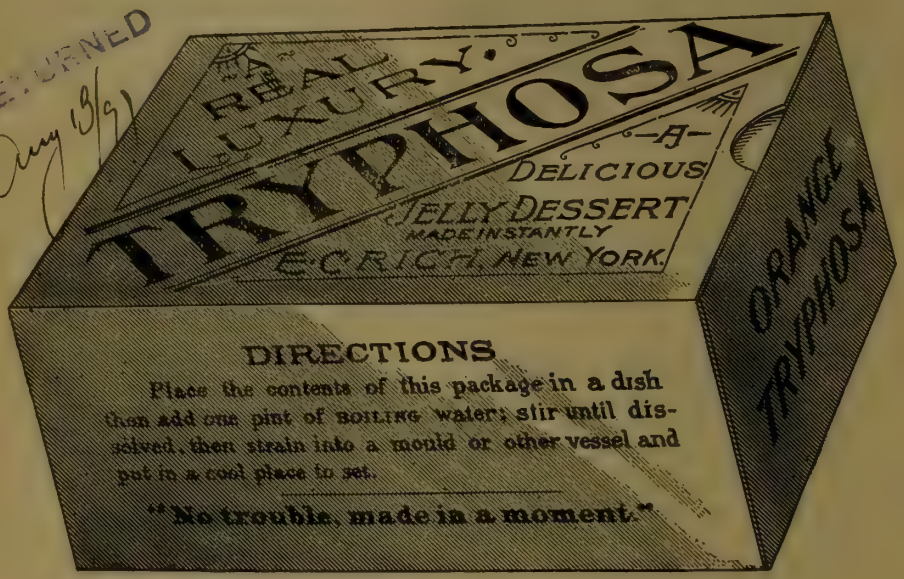
This week a leading wholesaler in Montreal told THE GROCER that his firm had closed out the last lots of old stock of sugar, and that the demand from retailers continued so active that they had been compelled to order freely from the refineries.

The latter corroborated this, stating that the enquiry was becoming general.

The retailers no doubt consider that prices are low, and that it is a good time to anticipate the consuming demand for preserving wants. In addition to the demand for domestic refined several good sized lots of foreign refined yellows have been placed here recently, both with wholesale grocers and wholesale confectioners. The exact figure is not known, but as the wholesale grocers who bought it have been offering yellows down pretty low, it is surmised that it cost in the vicinity of 3c.

The fact has had no influence on local refiners' prices, and 3¼c. nett is the inside price asked for yellow sugars this week at the factory.

Warm Weather Goods...



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acknowledged by connoisseurs to be the finest flavors made for delicate dishes. Their purity and strength commend them to the housekeeper. Their popularity commends them to the dealer.

Have we your order?

Robert Greig & Co.

MONTREAL

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, July 8, 1897.

GROCERIES.

BUSINESS during the past week has developed a great deal more activity, and a healthier tone generally prevails. This is particularly noticeable in regard to sugar, which is selling much more briskly than it was a week ago, Refiners, as well as wholesalers, are enjoying the increased business. Canned vegetables are meeting with a good demand, but fruits are inactive. The demand is good for canned salmon. Canners' prices for future delivery are, however, unsettled. Coffees, syrups, molasses and spices are all quiet. There is a good deal of rice going out. The same may be said of currants. Teas are quiet.

CANNED GOODS.

Canned peas are about exhausted. The demand is good, and there appears to be now nothing obtainable under 75c. Tomatoes continue strong, with the demand good. Some wholesalers are holding for higher prices, now quoting 77c. as their lowest figure, instead of 75c. as a week or so ago. We hear of one wholesale house selling to a packer at 77c. The demand for corn has fallen off a little, but prices are much as before. In canned salmon there is a fairly good movement of spot goods, but the market for futures is unsettled owing to the cutting which is going on among the packers. Lobsters are in fair demand and dearer. Stocks of canned meats are getting light and higher prices are lookd for. We quote: Tomatoes, 75 to 80c.; corn, 50 to 75c.; peas, 75 to 85c. for ordinary; sifted select, 90 to $1; extra sifted, $1.25 to $1.40; beans, 65 to 95c;. peaches, $2.50 to $3 for 3's, $1.65 to $2 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.65 to $1.95, according to brand and quality; blackberries, $1.40 to $1.70; cherries, $2 to $2.25; apples, 3's, 70 to 95c.; gallons, $1.65 to $2.25; salmon, "Horseshoe," $1.50; ditto, new season's, to arrive, $1.25 in 5-case lots and $1.30 in less quantities; cohoes, $1.10 to $1.25; canned mackerel, $1.20 to $1.30; lobsters, $2.40 to $2.50 for tall tins; 1-lb. flats, $2.70; ½-lb. flats, $1.60 to $1.70; Canadian canned beef, 1's, $1.20 to $1.30; 2's, $2.25 to $2.40; 6's, $7.75 to $8.25; 14's, $15 to $16.

COFFEES.

Stocks in Brazil are heavy, and the European markets easy. Locally the market is quiet and unchanged. Jobbers quote green in bags as follows: Rio, 13½ to 15½c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 18 to 20c.; Jamaica, 19 to 22c.

SYRUPS.

The situation is without change, business still being dull. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

There is no demand, and the possibility of business being transacted is precluded by the hot weather, which prevents shipments being made. We quote: New Orleans, barrels, 23 to 35c.; ditto, half-barrels, 25 to 37c.; ditto, fancy, 50 to 55c., in barrels and half-barrels; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

A much better state of affairs prevails in the sugar market. Since the reduction in price not only have the wholesalers been doing more business, but the refineries have been in receipt of a great many more orders. Granulated they have also been selling, which is something they have not been doing for several weeks. The outside markets are steady. We quote for Toronto as follows: Granulated—St. Lawrence and Redpath's, 4 7-16c. for single barrel lots and 4⅜c. for 5-barrel lots; Acadia, 4⅜c. for single barrel lots, and 4 5-16c. for 5-barrel lots; yellows, 3½ to 4⅛c. per lb.; German granulated, in 100-lb. sacks, 4⅛ to 4¼c. per lb.; Demerara crystals, 3⅞c.

SPICES.

Trade is quiet and featureless. We quote as follows: Pure Singapore black pepper, ground, 11c. in kegs, pails and boxes, and 13c. in 5-lb. cans; ditto, whole, 10c. per lb.; pure white pepper, ground, 18c. in kegs, pails and boxes

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The world-renowned French Vanilla Chocolate.

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THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

and 20c. in 5-lb. cans; ditto, whole, 15 to 17c., according to quality; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 23 to 25c.; do. best, 28 to 30c. per lb.; allspice, 14 to 18c.; cassia, 20 to 25c. per lb. for ground and 40c. for Saigon.

NUTS.

Business is quiet and featureless. We quote: Brazil nuts, 11 to 12½c.; Valencia shelled almonds, 18 to 22c.; Tarragona almonds, 9½ to 11c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12½c.; Marbot walnuts, 9½ to 11c.; Bordeax walnuts, 8 to 9c.: Sicily filberts, 10c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, ETC.

Some big orders have been placed during the past week or two for imported rice, both fancy and medium grades. Local wholesalers report the demand for rice good. We quote: Standard "B," broken lots, 3⅞c.; 1 to to 5 sacks, 3¾c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5c.; Patna, 4¾ to 5¾c.; tapioca, 3¾ to 4½c.; sago, 3½c.

TEAS.

There is very little to note. A few more Japans are offering, but business in this line is singularly quiet for this time of the year. Another week or two will doubtless see a material improvement, however. The local tea market is at the moment about as uninteresting as it well could be. Ruling prices on the Toronto market to retailers are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

Filiatra and Provincial currants are scarce on spot, and those that have them are holding them at firm figures. It appears that there is nothing now on the market under 5⅜c. per lb. The demand is good. We quote: Provincials, 5⅜ to 5½c. in bbls.; ditto, half-bbls., 5⅜ to 5½c.; fine Filiatras, in bbls., 5½ to 5⅝c.; do., half-bbls., 5½ to 5⅝c.; Patras, 5¾ to 6c. in bbls., 5¾ to 6c. in half-bbls., and 6 to 6⅛c. in cases; Vostizzas, cases, 7 to 8c.

Nothing new has developed in regard to Valencia raisins. We quote: Off-stalk, 4¾ to 5½c.; fine off-stalk, 5½ to 6c.; selected, 6 to 6½c.; layers, 6½ to 7c.

Sultana raisins are strong, with demand good. There are none in the country of production, and stocks on spot are light.

California loose muscatels are without feature as far as the local market is concerned. The outside markets are dull and unsettled. We quote: 3-crown, 7¼c.; 4-crown, 8 to 8¼c.

Figs are dull and unchanged. We quote: 10 oz., 7½c.; 10 lb., 9 to 10c.; 18 lb., 10 to 12c.; 28 lb., 11 to 13c.; taps, 3¼ to 3½c. net; natural, 4½c. in bags, and 6 to 6½c. in boxes.

Dates are quiet and unchanged. We quote: 5½ to 6c. for Hallowee and 5 to 5¼c. for Kadrowee.

California evaporated fruits are dull and unchanged. We quote: Peaches, 7 to 10½c. per lb., according to quality; apricots, 6½ to 15c.; pears, 5½ to 10½c.; egg plums, 5½ to 11c.; silver prunes, 8½ to 13½c.

Prunes of all kinds are dull, and holders are anxious to dispose of their stocks. We quote as follows: Bosnias, U's (110 to 113 half kilo), 6 to 6½c.; C's (85 to 90 half kilo), 7 to 7½c. per lb. California, 90 to 100's, 6½c. per lb.; 70 to 80's, 7½c.; 60 to 70's, 7½ to 8c.; 50 to 60's, 8 to 8½c.; 40 to 50's, 9½ to 10½c.; 30 to 40's, 12½ to 13c.; "Ruby" prunes, 7½ to 8c.; French, 4½ to 5c.

GREEN FRUITS.

The fruit trade continues to be exceedingly active. More lines of Canadian fruit have arrived this week, red currants and

BUTTER AND EGGS

Are in good demand. We can place any quantity at highest prices, and assure you prompt returns.

J. A. McLEAN,

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They were awarded First Prize at the . . . WORLD'S FAIR

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CLEMES BROS., - Toronto

51 Front Street East.

raspberries having been added to the list. Cherries are almost as important a feature in the market as strawberries; the demand is heavy. Large quantities of tomatoes are being disposed of; several carloads are arriving weekly. The heavy demand in lemons, caused by the hot weather, has induced a stiffening in price. It is likely that the crop of strawberries will be finished quickly by the hot weather. Some dealers say that the supply will cease this week. The quality is now much inferior to that at the beginning of the season. We quote pineapples lower, but it is the size that has decreased. Watermelons are 5c. lower. California fruits are gradually giving way to home-grown varieties. We quote: Oranges—Sorrentos, 200's and 300's, $3.50 to $3.75 per box; 180's, $2.50 to $2.75, three-quarter boxes. Lemons, $2.75 to $3.50. Cocoanuts, $4.50 a sack and 60c. per doz. Onions, 3½c. per lb. for Egyptians. Bananas, $1.25 to $1.75. Pineapples, 7 to 10c. each. Strawberries, 5 to 6c. per quart. New cabbage, $1.75 to $2 per bbl. Mississippi tomatoes, $1.10 to $1.25 per case of 4 baskets. Green beans, 60 to 75c. per basket. Watermelons, 30 to 35c. California peaches, $1.75 to $2 per box; Canadian gooseberries, 30 to 75c. per 12-quart basket; Canadian cherries, 60 to 85c. per basket. Red currants, 65 to 75c. per basket; raspberries, 17 to 18c. per quart.

BUTTER AND CHEESE.

BUTTER—Receipts continue fairly large. A good many lots coming forward are arriving in bad condition owing to the hot weather. Some dealers think that the production of butter is considerably larger this season than it was last year up to this time. We notice in The Produce Price Current, New York, that receipts are 12 per cent. in advance of those of last year. The stocks in cold storage in that city are estimated at about 150,000 packages. There is a little better demand for creamery for export trade, but dairy has not improved. In fact, it looks as if the day for exporting dairy butter is gone. There is practically no change from last quotations. We quote: Dairy—Tub, 12c. for best, and others, 7 to 9c.; pound prints, 11 to 13c. Creamery—The supply has fallen off considerably, and as a consequence prices are firm. Tubs, 16c.; prints, 16 to 17c.

CHEESE—The feeling continues easy with a further downward tendency. Local trade is quiet, as is also the export demand, as makers have been tardy in accepting lower

ARTICLES FOR SALE.

FOR SALE, UNDER PRICE, A NO. 79 CHEQUE Printing National Cash Register; in use but a very short time; will be sold on account of the former owner going out of business at $75 less than the amount paid for it; guaranteed in perfect condition. Blanchard & Co., Windsor, N.S. (t.f.)

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Are sold by all the Leading Wholesale Houses.

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OLD CHUM.

SEAL OF NORTH CAROLINA.

OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

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CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

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General Commission Merchants

13 St. John St., MONTREAL

We beg to notify the Wholesale Grocery Trade that we have to offer best values in

Rio, Santos, Maracaibo and Mocha Coffees

also have on hand full lines of

Japan, Congou, Indian, Ceylon and Gunpowder Teas

Samples and particulars on application. Wholesale supplied only.

BUTTER

The demand for large roll is falling off now. Tubs are wanted, selling at 11 to 12c.

EGGS STEADY AT 9 TO 9½c.

Rutherford, Marshall & Co.

62 Front St. East, TORONTO

G.F.& J.GALT PACKERS OF THE CELEBRATED **BLUE RIBBON TEAS**

42 SCOTT St TORONTO

We make the **Best Biscuits**

Our output in "SODAS" last year exceeds all other years.
We believe every Grocer could handle them to advantage.

Jas. McLauchlan & Sons Biscuit Manufacturers **Owen Sound.**

prices. It looks, however, as if prices had gone too high and as if lower values would prevail. We quote: Factory price, 8c., jobbing price, 8¾ to 9c.

SALT.

The hot weather has caused an increased demand for salt, so that trade is now brisk. Prices are unchanged. Quoted at Toronto, carload lots go at $1 per bbl. and 60c. per sack; less than carload lots, $1.05 per bbl. and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

FISH.

The trade in fish is dull, the hot weather having completely spoiled the demand. We quote: Pickerel, 6c. per lb.; pike, 5c. per lb.; whitefish, 6c.; trout, 6c.; perch, 3c. per lb., fresh herring, 3½c. per lb.; haddies, 7½c. per lb.; Labrador herring, $3 to $4 per bbl. and $2.25 per half-bbl.; split herring, $4.50 per bbl. and $2.50 per half-bbl.; boneless fish, 3½ to 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg.

PROVISIONS.

The market has been strong and demand active. Packers have been taxed to their utmost to get orders filled. Everything points to firmer prices. The dealers have had offers at lower prices than those quoted, but in this line there is no shading of prices. Packers will not accept these offers as they know that stocks are light and will all be required. The prices of lard have, however, fallen ½c this week.

DRY SALTED MEATS—Long clear bacon, 7¼c. for carload lots, and 7½ to 7¾c. per lb. for ton lots and cases; backs, 8c.

SMOKED MEATS—Breakfast bacon, 11 to 11½c.; rolls, 8½c.; hams, large, 10½ to 11c.; medium and small, 11½ to 12c.; shoulder hams, 8c.; backs, 11 to 11½c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 5¾c.; tubs, 6 to 6¼c.; pails, 6¼ to 6½c.

BARREL PORK—Canadian heavy mess, $13 to $13.50; Canadian short-cut, $15 to $16.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Trade is still brisk. Prices are considerably lower, however. We quote: Red wheat, 65c.; white, 66c.; oats, 22½c.; peas, 41c.

FLOUR—Trade is fair, with no change in prices. We quote in carloads on track, Toronto: Manitoba patents, $4.40; Manitoba strong bakers', $3.85; Ontario patents, $3.90 to $4.30; straight roller, $2.30 to $2.35, Toronto freights.

BREAKFAST FOODS — Trade is moderate, with the price of cornmeal higher. We quote as follows: Standard oatmeal and rolled oats, $3.10 in bags and $3.20 in bbls.; rolled wheat, $2.60 in 100-lb. bbls.; cornmeal, $2.25 to $2.30; split peas, $3 to $3.25; pot barley, $3 to $3.25.

COUNTRY PRODUCE.

BEANS — Are unsalable. We quote: Mixed, 30c. and hand-picked 60 to 65c.

HONEY — Dull. We quote: 80 to 90c. per dozen for dark, and $1.50 to $1.75 for light; strained, 6½ to 7½c. per lb.

DRIED APPLES —Still quiet and featureless. The idea as to price is 2 to 2¼c. f.o.b. The local jobbing price ranges from 1½c. per lb. upward.

EVAPORATED APPLES — Dull. Buyers are paying from 3¼ to 3½c. f.o.b. at outside points, and jobbers' prices are from 4 to 5c., according to quality.

EGGS—The hot weather has considerably affected the consumptive demand for eggs, and although prices have not changed materially, there is much pressure to sell, and prices are shaded. For No. 1 current price is 9¼ to 9½c., with single case lots a little higher; for No. 2, 6½ to 7c. We learn of some eggs having been exported, but prices obtained showed considerable loss.

POTATOES—The trade in old potatoes has been very dull, as everybody is enquiring for the new variety. New potatoes are just arriving from the south in quantity, and dealers are selling at $3.50 per large barrel. A few Canadians are coming forward, but they are not as ripe as the southern variety. Old potatoes are worth 25c. by the carload, and price out of store is 30 to 35c.

HIDES, SKINS AND WOOL.

HIDES—Cowhides: Dealers pay 8½c. for No. 1, 7½c. for No. 2 and 6½c. for No. 3. Steerhides: 60 lbs. and up, 8½c. for No. 1, 7½c. for No. 2 and 6½c. for No. 3.

CALFSKINS—Trade is brisk and prices are firm. No. 1 veal, 8 lbs. and up, 10c. lb.; No. 2, 8c.; Deatons, from 30 to 35c.; culls, 15 to 20c. each.

SHEEPSKINS — We quote: Lambskins, 50c.; pelts, 25c.

WOOL—The price of wool has at last settled, and dealers are now paying 19 to 20c. There is a lull in trade after the large exports of last week.

PETROLEUM, ETC.

Oil dealers have prepared for the annual trade in harvest machine oils. The hay cutting is just about to start, and, from now on, the demand for lubricating oils will be heavy. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 14½c.; carbon, safety, 16½c.; Canadian water white, 17c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

Lard has dropped ½c. all round.

Wool is 2 to 3c. higher this week.

Hides have risen ½c. and lambskins 10c.

Cornmeal is quoted 5 to 10c. higher this week.

Mr. P. C. Larkin has received an order from Lipton, of London, Eng., for one of his "Ideal" tea packers.

Owing to the demand for oats for export, the price of oatmeal is likely to advance still further. There is a strong feeling in oats and prices of the meal are firm.

WE ARE *PAYING CASH* FOR **DRIED APPLES**

W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. Toronto

Whew! But it's hot!

Your customers are not looking for bargains in Stoves or Blankets, but if you are wise you will suggest

Stower's Lime Juice
" Lime Juice Cordial
" Lemon Squash

} Delicious Cooling Comforting

Sales of these excellent summer drinks constantly increasing.
Send order for trial case. . . .

THE EBY, BLAIN CO. Limited
Wholesale Agents
TORONTO, CAN.

QUEBEC MARKETS.

MONTREAL, July 8, 1897.

GROCERIES.

THERE has been no radical change in the grocery situation during the past week, except possibly in the active demand noted for sugar from second hands. This enquiry has been more than sufficient to work off all the old stocks of sugar bought during the pre-tariff boom, and as a result the refiners have experienced more demand from jobbers this week. Advices on molasses from the Islands continue steady and previous reports regarding an exceptionally light pack of canned lobsters have been more than confirmed this week, "talls" being reported as especially scarce. Reports regarding California dried fruit are of a conflicting character, but the balance of evidence seems to be in favor of a good yield. Canned salmon are still offered f.o.b. Coast at low prices, so low in fact that a sudden recovery would surprise nobody. Other lines were without feature.

SUGAR.

The decline in prices has contributed to a better demand for refined sugar and besides the preserving demand will soon be on and retailers are stocking up in anticipation of it. As a result there has been quite an active business in sugar during the current week from second to third hands, and stocks of old sugar in the hands of the former will be pretty well cleaned up this week, rendering supplies from the refineries an absolute necessity. Values are steady in a jobbing way as last quoted: Granulated, 1 to 9 barrels, 4⅛c. and 10 barrels and over 4 1-16c., while yellows range all the way fom 3⅜ to 3¾c., as to quantity and quality.

SYRUPS.

There has been a moderate demand for syrups during the past week, and prices continue steady at 1⅜ to 1⅞c., as to quality.

MOLASSES.

The steadier tendency in molasses at primary markets noted recently continues, and wholesale grocers here who tried to get at quotations on Barbadoes at the Islands this week were unable to do so. From this it is argued that the stock remaining in first hands at the Islands has been pretty well absorbed. It is worthy of note in this connection that supplies in jobbers' hands are not by any means excessive. We quote: Barbadoes, 22 to 23c. and Porto Rico, 25 to 29c., according to grade.

RICE.

There has been no change in the rice market, business continuing quiet. We quote: Crystal Japan, $4.50 to $5; standard B, $3.50 to $3.75; Patna, $4.50 to $5; Carolina, $6.75 to $7.75; choice Burmah, $4 to $4.25, and Java kinds, $4.25 to $4.50.

SPICES.

All advices on spices from abroad continue firm on all staple lines. Local business is of a hand-to-mouth character. We quote as follows: Black pepper, 9c.; pure white, 14 to 17c.; pure Jamaica ginger, 20 to 25c.; cloves, 15c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do., best, 28 to 30c. per lb.; allspice, 12 to 14c.; nutmegs, 50 to 90c.

COFFEES.

The coffee market remains very quiet, with jobbing demand dull, and only a few lots of Maracaibo moved in a round way from first hands. Values are unchanged as follows: Maracaibo, 16 to 19c.; Santos, 11 to 15c.; Rio, 11 to 14c.; Mocha, 24c., and Java, 25c.

TEAS.

The tea market has ruled rather quieter this week, only a few 100-package lots of high-grade new crop Japans leaving first hands since last report. In a jobbing way trading is not especially brisk. We quote as follows: Young Hysons, 13 to

18c. for low grades, 25 to 28c. for mediums, and 30 to 45c. for high grades; China Congous, 12 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 21c. for mediums, and 28 to 40c. for high grades; Indians and Ceylons, 16½ to 20c. for mediums, and 30 to 65c. for high grades.

CANNED GOODS.

Business in canned goods has not been especially active during the week. Further low offers of $3.35 to $3.75 f.o.b. Coast have been made on salmon, but jobbers are not eager buyers, though all admit that the price is exceptionally low. Scarcity of lobsters promises to be the striking fact of the canned goods season, and wholesale men here find it absolutely impossible to duplicate orders for talls, which are held very firm. We quote as follows: Tomatoes, 80c.; corn, 50 to 80c.; peas, 80c.; peaches, $1.75 to $1.90 for 2's; raspberries, $1.40 to $1.90; strawberries, $1.75 to $2, according to brand and quality; cherries, $2.30; apples, 3's, 85 to 90c.; gallons, $1.55 to $1.65; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.40 to $1.45; "Clover Leaf," $1.35; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.30, in tall tins; canned mackerel, $1.25; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.30; lobsters, $11 per case; French sardines, $10.25 to $11 extra brands; ordinary brands, $8 to $9; Canadian brands, $4.25.

DRIED FRUIT.

The Valencia raisin market is a purely nominal one here. Advices from Spain continue favorable regarding the crop. We quote: Ordinary off-stalk, 5¼ to 5½c.; fine, 5¾ to 6c.; selected, 6¼ to 6½c., and layers, 6¾ to 7c.

There has been little change in California raisins. We quote 6¼ to 6¾c. for 2-crown, and 7 to 7½c. for 3-crown.

There has been little change in currants, which we quote at a range of 4 to 4¾c., according to package and quality.

Dates are quiet at 5 to 6c., and figs at 8 to 12c.

Prunes continue featureless at 5½ to 6c. for Bosnia; 4 to 5c. for French, and 6½ to 7c. for California.

NUTS.

Business quiet with nothing new to report. We quote as follows: Grenoble walnuts, 10 to 11c.; Brazils, 11c.; almonds, 10 to 10½c.; do shelled, 17 to 18c.; filberts, 8½ to 9c.; peanuts, 7 to 9c.; and cocoanuts, $3.50 to $3.75 per 100.

DRIED APPLES.

Business quiet and prices steady at 2 to 2¼c. for dried, and 3¾ to 4¼c. for evaporated.

GREEN FRUIT.

Business in green fruit has been quite active owing to the excessive heat, and both receivers and distributors of green fruits of all kinds have transacted a large volume of business. Lemons have been in good request, and prices are firm. There has been a good demand for oranges, which are firmly held at figures last quoted. Pineapples are rather easier under increased receipts, but demand is active. Receipts of strawberries have been very heavy, and prices are low in consequence. California peaches and plums are now offering, and more liberal receipts of all kinds of fresh California fruit may be expected from now on. We quote: Valencia oranges, $5 per case; bloods, $2.50 to $3 per half-box, and Messinas, $3 to $3.50 per box; lemons, $2.50 to $3.50 per box for choice, and $1.50 to $2.25 for common; bananas, 40c. to $1.40 per bunch; California cherries, $1.15 to $1.40 per box; apricots, $1.25 to $1.50 per box; pineapples, 10 to 15c. each; Canadian strawberries, 4 to 8c. Egyptian onions, 2½c. per lb., and Bermuda ditto, 2½c. per lb., and $3 per crate; California peaches, $1.50 to $1.75, do. plums, $1.75 to $2.25.

COUNTRY PRODUCE.

EGGS—A fairly active trade was done in eggs to-day, and prices show no change. Selected near-by stock sold at 10½ to 11c; ordinary No. 1 at 9 to 9½c., and No. 2 at 8 to 8½c. per dozen.

MAPLE PRODUCT—The market for maple product is dull and without change. We quote: Maple syrup, 4¾ to 5c. per lb., and 45 to 55c. per tin; sugar, 6 to 6½c. per lb.

HONEY — The demand for honey is exceedingly slow. White clover comb is offering at 10c., and dark at 7c.; bright extracted at 6½ to 7c., and dark at 4 to 5c. per lb.

BEANS — There is no change in beans, sales being slow at 55 to 60c. in car lots, and at 65 to 70c. in a jobbing way.

POTATOES—The demand for potatoes is limited, and prices rule easy at 30 to 40c. in car lots, and at 35 to 45c. in a jobbing way.

PROVISIONS.

The provision market, while it has not shown any marked increase in activity, has

"Minute Tapioca"

Is not rivaled by any other brand of Tapioca. This is the universal testimony of consumers, dealers and jobbers, and accounts for the increased sales each year.

"Minute Gelatine"

Requires no soaking, being always ready for use. Makes two quarts of clear, firm jelly. Ask your wholesaler for these goods. If he does not keep them let us send you a sample order. Manufactured and guaranteed by

WHITMAN GROCERY CO. Manufacturers Grocery Specialties Orange, Mass.

Samples Free.

MARSHALL'S

Saratoga Potato

CHIPS.

Grocers sell them.

Manufactured by . .

JOHN E. MARSHALL

118 Commercial St., Boston.

D. H. RENNOLDSON, Agent in Montreal.

ENAMELLED MEASURES

In ½ pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.

GOVERNMENT STAMPED

Superior to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode . . . .

The McCLARY MFG. CO.

LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER.

WANTED Consignments of
BUTTER, EGGS & POULTRY
Quick returns guaranteed.
CHAS. J. GRAHAM, Produce and Commission Merchant
88 Front Street East, TORONTO.

A PACKET OF SEED is valuable only when it provides nourishment for birds. To sell the stuff often marketed as bird seed is worse than selling bad bread. With the bread the customer soon sees the bad value. With the seed his bird sickens and dies before the bad value is known. It may take longer in some cases than others, but such seed eventually gets in its work. Lump sugar with rat poison would be more merciful. Then the bird's suffering would not be prolonged.

An honest packet of bird food cannot allow the profit of the other kind. But it pays better in the end. Customers find birds easier to keep. They don't have to buy a bird every few months. They keep more birds. They buy more seed. The grocer makes up on extra sales the legitimate reduction of profit. Makes it up twenty times over. And wonders what becomes of all the Cottams Seed he sells.

Cottams Seed is sold by all wholesalers.

DAWSON & CO.
FRUIT, PRODUCE AND COMMISSION MERCHANTS,
32 WEST MARKET STREET
TORONTO.

FRUIT
Large quantities are now being handled by
McWILLIAM & EVERIST
WHOLESALE COMMISSION MERCHANTS
25 and 27 Church street,
TORONTO, ONT.
Consignments promptly and carefully handled.
All orders receive our best attention.
Telephones:—Office, 645. Fruit Market, 2746.

PURE
LARD
. . OF THE . .
Best Quality.
Special Prices This Week Get Our Figures.
IN 5 TUB AND 15 PAIL LOTS.
F. W. FEARMAN - HAMILTON

developed a firmer feeling in pork, which we quote 50c. higher than last week. We quote: Canadian pork, $14 per bbl.; pure Canadian lard, in pails, 6¾ to 7¼c., and compound refined at 5¼ to 5½c. per lb.; hams, 11 to 13c., and bacon, 11 to 12c. per lb.

FLOUR AND MEAL.

In Manitoba grades of flour millers report a good local business doing, but Ontario dealers state that trade is only of a jobbing character, and, in order to make sales, they have been obliged to reduce prices 10 to 15c. per bbl. on winter patent and straight rollers. We quote: Winter wheat patents, $4 to $4.25; straight rollers, $3.65 to $3.80, and in bags, $1.75 to $1.85. Manitoba strong bakers', choice, $3.85 to $4; outside brands, $3.65 to $3.75, and spring wheat patents, $4.10 to $4.25.

The demand for feed is good, and the market is active and firm at $12 for Manitoba bran, and $13 for shorts per ton, including bags.

The market for rolled oats was stronger to-day, and prices advanced 5 to 10c. per barrel, with sales at $3 per barrel and at $1.45 per bag.

BALED HAY.

There has been an advance in baled hay since last report and prices are $1 per ton higher than they were under light stocks on spot and an active demand. We quote: No. 1, $13 to $13.50 and No. 2, $11 to $11.50.

CHEESE AND BUTTER.

The cheese market has been demoralized since last report and prices have slumped off almost one full cent per pound, an extreme bid to-day for Western June cheese being 8c., while Eastern makes are quoted all the way from 7¼ to 7½c. Enormous shipments and an increased make is the direct reason for the slump.

The butter market during the latter days of last week and up till a day or so ago exhibited a firmer feeling. Latterly, however, enquiry has fallen off, but prices are quotably higher than they were last week as follows: Finest creamery 17¼ to 17½c.; seconds, 15¼ to 15½c.; dairy butter, 12c.

MONTREAL NOTES.

Pork has advanced 50c. per barrel during the past week.

There has been a good enquiry for Knox gelatine during the past fortnight.

There has been no change in the tenor of advices from the Coast regarding canned

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.
$2.50 per case; 80c. gallon.
THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

BROCK'S BIRD SEED

is the standard by which all good bird seeds are judged To say it is equal to "**Brock's**" is the highest praise that can be bestowed. 1-lb. and ½-lb. pkts. All wholesalers. See you get it.
NICHOLSON & BROCK - TORONTO

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

BUTTER
Choice Dairy Butter Rolls and Tubs in good demand at ten to twelve cents.
THE WM. RYAN CO. LIMITED
70 and 72 Front St. East, - TORONTO

S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
76 COLBORNE ST.,
TORONTO, ONT.

PURE LARD
MAPLE LEAF BRAND
If you have tried it you know the quality. If not, send for sample. It is the finest in the market. According to prices of other Hog Products, price of Lard is **below cost of production.** Can you wish for a better chance to stock up? Write us.
D. GUNN, BROS. & CO.
Pork Packers and Commission Merchants,
TORONTO, ONT.

FANCY ORANGES
All Varieties
Extra Fancy Lemons, Finest Bananas Grown, Pineapples, Strawberries, Tomatoes, Etc., Arriving daily.
HUGH WALKER & SON
GUELPH, ONT.

salmon, except that some brands are offering at $3.35 f.o.b., which is perhaps the lowest price on record.

Advices from the lobster packing districts state that tall tins are almost impossible to get.

The hot weather has created a regular boom in the green fruit market, and a large volume of business was put through.

All the old stocks of sugar in second hands are practically cleaned out, and this has led to freer orders at the refineries.

Wholesale grocers in Montreal who tried to get quotations at the Islands this week for fresh shipments of Barbadoes molasses were unable to do so, and it is concluded that the stock of prime goods is practically cleaned up.

Advices from the Coast regarding the pack of California dried fruit are contradictory. Some positively assert that it will be lighter than last year, while others assert the direct opposite. The balance of evidence appears to be in favor of the latter, that the crop will be fully up to, if not in excess of, the average.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., July 8, 1897.

THE half year that has gone has been somewhat of a disappointment to merchants. The grocers were disappointed regarding the duties, particularly tea and sugar, and the latter, since the tariff was brought down, has not shown even the strength it possessed before. The half year has, however, had some pleasant sides. The increased value of Porto Rico molasses has been a surprise, and many look with pleasure on their large stocks of tobacco. The increased firmness in canned goods is a matter of satisfaction to some, and it will be to all if it puts the canned goods business on a better basis. The last season has seen little if any money made in these lines, which now form so large a part of a grocer's stock.

OILS—The demand for burning oil continues, as is expected at this season, light. Even lubricating oil at the present is dull. In cod oil, which is brought quite freely by the fishermen to this market, the stock is low, and the new, which will come in shortly, will find it bare. No high prices are, however, expected, as the price in the States is low. We quote: Best American burning oil, 18½ to 19c.; Canadian water white, 16 to 18c.; Canadian, prime, 14 to 16c.

SALT—The market continues to absorb a large quantity of salt. It is really a matter of surprise where it all goes. There is a fair stock here, and some fine, via Boston, is daily expected. A cargo of coarse is due from England. Buyers would do well to note that prices are much less ex vessel than ex store. One of our salt merchants is now putting English dairy salt in 10 and 20-lb. wood boxes to compete with the Canadian, which has so long held the market here in that style of package. We quote: Coarse, 44 to 47c.; Liverpool factory-filled, 90c. to $1; Canadian fine, $1 to $1.05 per bag.; 5-lb. bags, in bbls., $3 to $3.25; 10-lb. bags, in bbls., $2.85 to $3; butter and cheese salt, bulk, $2.60 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, $2 per case of 2 doz.

CANNED GOODS—There continues to be a good deal of interest in these lines by wholesale dealers. Quite a few have bought their salmon. The price is almost $1 below last year. Dealers are buying lightly. There are quite a few of last year's fish still here. In corn dealers have bought quite freely of last season's pack. New is expected to be quite a little higher, but our dealers will be pretty well supplied. One firm to-day bought 1,000 cases, a fair stock for our market. Packers are still backward about quoting for future. In peas and tomatoes market will likely be bare before the new pack comes in. Owing to the fact that quite large stocks were bought last year and no money made, many say they will buy very lightly this year. It is too early to tell if they will stick to that idea. New canned haddies arrive quite freely, meeting fair sales. Lobsters are scarce. We quote as follows: Corn, 55 to 65c.; peas, 70 to 85c.; tomatoes, 85 to 90c.; gallon apples, $1.75 to $1.80; corned beef, Canadian, $2.20 to $2.30; American, 2-lb tins, $2.30 to $2.50; 1-lb tins, $1.30 to $1.50; oysters, 2's, $2 to $2.35; 1's, $1.40 to $1.50; peaches, 3's, Canadian, $2.75 to $3; 2's, $1.75 to $1.85; American, 3's, $2 to $2.25; pineapple, $2.25 to $2.75; salmon, $1.25 to $1.40; lobsters, $2.25 to $2.50; haddies, $1.10 to $1.25; clams, $5 for 4 doz; chowder, $2.60 to $2.75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUIT — Business continues active, particularly in small fruits. In oranges the supply is light and prices rather higher. This is the off season. Lemons are marked up. The new apples so far received are poor. Better fruit is expected next week. In strawberries, the market is now being supplied from Nova Scotia. New Brunswick berries are rather later. Florida tomatoes find a fair sale. Melons are being largely received, and prices are lower. Cucumbers, being more largely received, are lower in price. Rhubarb receipts are falling off. In California fruits sales are limited. We quote: Lemons, $3 to $3.50; oranges, $3.50 to $4; bananas, $1.50 to $2.25; lettuce, 25 to 30c. per doz.; pineapples, 10 to 12c.; strawberries, 12 to 15c.; rhubarb, 1 to 1¼c. per lb.; cucumbers, 60c. per doz.; green apples, $4; Florida tomatoes, $2 to $2.50; California apricots, $2; California cherries, $1.50; cabbage, $2.50 to $2.75; California peaches, $2.

DRIED FRUIT—Stocks of raisins are light and small lots continue to arrive from New York. Prices are easy. Currants keep high. Such demand as there is is for cleaned. Demand for prunes is about over for the season. Sales this year have been light. The feeling in evaporated fruits continues to gain in strength. There is no advance here yet, but with improved demand they will be higher. Peanuts are also on the list for higher prices. They have been particularly low during the past season. We quote as follows: Lemons, $3.50 to $4; oranges, per case, $7; raisins, Valencias, 5¼ to 6c.; California L. M. 3-crown, 7 to 7¼c.; London layers, $1.75 to $2; currants, cases, 5½ to 5¾c.; bbls., 5 to 5¼c.; cartoons, cleaned, 7¾ to 8c.; bulk, cleaned, 6½ to 7c.; prunes, boxes, 5 to 10c.; dates, 4½ to 5c.; dried apples 2½ to 3c.; evaporated apples, 4 to 4½c.; onions, 3 to 3¼c. per lb.; cocoanuts, $3.50 to $3.75 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 7½ to 9c.; Valencias, layers, 6 to 7c.; Malaga loose muscatels, 6 to 6½c.; 4-crown L. M. Californias, 7¾ to 8c.; seeded muscatels, 1-lb. cartoons, 12 to 13c.

SUGAR—There is no change It is hoped the increased demand usual at this season will help the situation, as stocks are still large, chiefly in granulated. A stronger market would be much appreciated. We quote: Granulated, 4⅛ to 4¼c.; yel-

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GENERAL STORE STOCK. ABOUT $5,000, IN growing town of Medicine Hat N.W.T., for sale, and store to rent; best climate in Canada; ranching country; C.P.R. divisional point; best corner in town; good business can be done; present owner has been in business 14 years, and done well; good reasons for selling. Apply to W. Cousins, general merchant, Medicine Hat, N.W.T. (29)

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Satisfies the most Fastidious.

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THE BEST MADE

Macaroni

ITALIAN
M. RAVANO
1-lb. Packages.

A shipment just to hand.

PERKINS, INCE & CO.
TORONTO.

lows, 3¼ to 3⅝c.; Paris lump, 5½ to 5¾c.; powdered, 5½ to 5⅝c.

MOLASSES — The market is rather better, supplies being lighter than was expected. Barbadoes is very low and has but limited sale. Porto Rico holders are firmer. There is still some to arrive, but it is thought prices will still go higher. Some St. Croix here on consignment would be sold low. We quote: Barbadoes, 20 to 22c.; Porto Rico, 26 to 28c.; New Orleans, bbls., 25 to 27c.; Antigua, 22 to 23c.; syrup, 36 to 38c.; St. Croix, 20 to 22c.

DAIRY PRODUCE—Eggs continue to have a ready sale. There is very little complaint so far this season about quality. Price shows no change. In creamery butter demand is lighter owing to the large supply of dairy butter, much of which is now good and price low. In cheese our province factories are making more small cheese, running about thirty to thirty-five pounds, than usual. Prices tend easier. Quotations in the West Indies are lower owing to the low New York prices. We quote: Dairy butter, 13 to 16c.; creamery, 17 to 18c.; prints, 19 to 20c.; cheese, 9½ to 10c.; eggs, 9½ to 10c.

FISH—Business is less active. Salmon is about the only thing of real interest. The catch has been light during the past week. There is a good demand and prices are held firm, being much higher than last season at this time. Halibut are in lighter receipt and price is rather higher. Lobsters are out of the market. The business in fresh lobster has been light here this year. Fresh gaspereaux are out of the market. The fishermen are now anxious to sell their alewives, prices of which do not seem to improve. There is but light movement in dry fish, pollock being very dull. In pickled fish, there is no business at all. Smoked herring show no improvement. There is a rather better demand for boneless fish. New pickled shad are offering. We quote as follows: Large cod, $2.85 to $3; medium, $2.50 to $2.60; pollock, $1.15 to $1.25; bay herring, $1.25 to $1.30 per half-bbl.; smoked, new, 5 to 6c.; shad, half-bbl., $4.50; boneless, 2½ to 8c.; Barrington, $3 per bbl.; Shelburne, $3.25 per bbl.; halibut, 9 to 10c. per lb.; salmon, 11 to 12c.; boneless fish, 3½ to 4c.; cod, 6 to 6½c.

PROVISIONS—There continues to be a light demand, with prices easy. Lard is rather lower. The market never was as low as it now is. Smoked meats keep firm. The chief demand has been for export. The local demand has not been large, but is keeping up better than usual. We quote: Clear pork, $13 50 to $14.50; mess, $12 to $13; plate beef, $11.50 to $13; hams 12½ to 13c.; rolls, 8½ to 9c.; pure lard, 7 to 7¼c.; compound, 6½ to 7c.

FLOUR, MEAL AND FEED — The easy feeling in the flour market continues. This somewhat affects the demand. In middlings, while there is but fair sale, the supply is limited, and the price keeps high. Bran, on the other hand, has dropped off, both in demand and price. The past week, however, shows little change. Oats and oatmeal are both higher and firmly held. Hay is in better demand, and brings a fair price. The crop outlook is but fair. Beans show no change. Price is low. We quote: Manitoba flour, $4.65 to $4.75; best Ontario, $4.25 to $4.35; medium, $3.80 to $4; oatmeal, $3.20 to $3.40; cornmeal, $1.70 to $1.75; middlings, car lots, in bulk, $14 to $15; bran, do, do, $13 to $14; hand-picked beans, 85 to 90c.; prime, 75 to 80c.; oats, 33 to 34c.; hay, $12.50 to $13.50; barley, $2.75 to $3; round peas, $1.15; split peas, $2.85 to $3; yellow eye beans, $1.50; timothy seed, Canadian, $2 to $2.25; do. do., American, $1.75 to $2; clover, 8¾ to 9c.; alsike, 8½ to 9c.

ST. JOHN NOTES.

Customs revenue shows a decline for June as compared with June of last year, and also when comparing the past year just ended with the previous one. Receipts for June, 1897, $40,579, and for June, 1896, $57,988, a decrease of over $8,000. Receipts for year 1896-97 were $756,000, while for 1895-96 they were $797,000, which shows a decrease of over $40,000.

Cheap bottled pickles show a very large sale, one wholesale dealer selling 1,200 dozen Canadian pickles in two months.

The rice demand is now for English milled rather than Rangoon, as it is expected it will be allowed the 12½c. rebate in duty.

Mr. Barton Gandy is now packing English dairy and table salt in 10 and 20-pound wood boxes. This is the first time English salt has been so offered.

There are a good many mackerel being caught at Richibucto, some boats taking as many as 500 in a night. The fish are chiefly shipped to Boston in ice.

The arrangements for the fall exhibition are being rapidly pushed forward. This year no entrance fee will be charged, but a small price per square foot of space will be asked.

The lobster canning factory of Burnham Morrell, at Grand Manan, has finished packing for the season. The pack amounted to 1,800 cases, which is rather under that of last year.

The English demand for Prince Edward Island oats continues large. The steamer Nampira cleared from Charlottetown this week with 114,000 bushels. She was loaded by Carvell Bros.

Heinz's pickles and sauces are already known here. It is the intention of the manufacturers to push these goods in this province. Their sale in the other provinces of Canada is already large.

The Woodstock canning factory is being fitted up with the most modern machinery. Beside the regular lines the company intend to can rhubarb, grate horseradish and manufacture fruit syrups and jellies of all kinds.

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Heinz Baked Beans are best --- you can't possibly make any better. They are good eating and always ready.

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For sale by

Hudon, Hebert & Cie., Montreal.
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The GENUINE always bear this Keystone trade-mark.

H. J. HEINZ Co. TRADE MARK KEYSTONE PICKLING & PRESERVING WORKS PITTSBURG, U.S.A.

MANITOBA MARKETS.

WINNIPEG, July 8, 1897.

TRADE generally is very fair, but little change has taken place in either prices or amount of sales during the past week. Sugar is slightly easier. Cheese has taken a drop, which was expected. Some lines of green fruit are a little higher, noticeably bananas, but this is supposed to be due to 4th of July trade on the American side and is not expected to continue. The warm rains of the past two weeks have advanced vegetation wonderfully, and throughout the province the outlook is encouraging.

BUTTER — Creamery from 23,000 to 25,000 lbs. per week is being manufactured; the price is 14½ to 15c., and 16c. for some choice lots. The tendency to hold for higher prices continues, and in fact is stronger than last week.

CHEESE—Supply is not so very large, but price is low. It is reported that some purchases were made on Saturday as low as 6¾c., but the general price is 7 to 7½c.

EGGS—On Wednesday there was an advance of 1c. per doz. on eggs. Dealers pay 10c. and sell to jobbers, after candling, at 12c.

GREEN FRUITS — This market is now supplied with a good variety and the sales are large. Winnipeg gets the reputation of consuming an enormous quantity of fruit considering the population, and that in view of the fact that almost all fruit is imported. The supply of vegetables from local market gardens is very good; no part of the Dominion can show finer vegetables than the Red River Valley. Prices for this market are as follows: California late Valencia oranges, $6 to $6.50 box; Mediterranean sweets, $4.50 per box; St. Michaels, $5.25 per box; Messina lemons, $5.50 to $6; bananas, $2 to $2.75 per bunch; pineapples, $3 to $3.75 per dozen; pie plant, 1½c. per pound; strawberries, $4 to $4.50 per case of 24 baskets; tomatoes, $1.75 per crate of 4 baskets; California cherries, $1.50 to $1.75 per box; apricots, $2 box; California plums, $2.50 box; California peaches, $2.25 to $2.50 box; onions, $4 per 100 lbs; new cabbage, $3.50 to $4 per 100 lbs.; dates, 6½ to 7c. per lb.; layer figs, 12½ to 15c. lb.; asparagus, local, 40c. doz.; cucumbers, 75c. to $1 doz.; watermelons, $8.50 to $9 per doz.

CANNED GOODS—This market is unchanged. Strawberries are getting rather scarce, but the new pack is expected almost immediately. In other lines no move is apparent at present.

COFFEE—Rios remain at last week's figure, 13½c.; Javas, 28c., and Mocha 37c.

TEA—Nothing is being done in this market at present.

CURED MEATS—Trade is steady in this line and markets range as follows: Prices are: Hams, assorted, 10½ to 11c.; breakfast bacon, bellies, 10½ to 11c.; do., backs, 9½ to 10c.; short spiced rolls, 7½ to 8c.; shoulders, 6 to 6½c.; smoked long clear, 8½ to 9c.; fancy clear, 8 to 8½c. Dry salt meats are quoted: Long clear bacon, 7 to 7½c. per lb.; shoulders, 5¼ to 5¾c.; boneless shoulders, 6½ to 7c.; backs, 7¾ to 8¼c.; extra charge of ½c. for canvassed meats; barrel pork, clear mess, $13 to $13.50; short cut, $15.50 to $16; rolled shoulders, $13 to $13.50 per barrel.

POULTRY—A few spring chickens have come in, and brought 30c. per pair. Chickens are rather firmer. Chickens, live, 50 to 55c. per pair, or 10c. per lb. dressed; turkeys, 9½ to 10c. per lb., live weight; ducks, 50 to 60c. per pair.

LARD—Prices are: Pure, $1.70 to $1.75 for 20-lb. pails, and $4.25 for 50-lb. pails; pure leaf lard in 3, 5 and 10-lb. tins, quoted at $6 per case of 60 pounds; tierces, 8 to 8¼c.

CEREALS—Rolled oatmeal, 80-lb. sacks, $1.50 per sack; granulated, 98 lbs., $1.75; standard, 98 lbs., $1.75; rolled wheat, 80 lbs., $1.75 sack; pot barley, 98 lbs., $1.75; pearl barley, 98 lbs., $3.25 sack.

THE MAN AND THE OPPORTUNITY.

A BOY in England had been run over by the cars, and the bright blood spurted from a severed artery. No one seemed to know what to do until another boy, Astley Cooper, took his handkerchief and stopped the bleeding by pressure above the wound. The praise which Astley received for thus saving the boy's life encouraged him to become a surgeon, the foremost of his day.

"The time comes to the young surgeon," says Arnold, "when, after long waiting, and patient study and experiment, he is suddenly confronted with his first critical operation. The great surgeon is away. Time is pressing. Life and death hang in the balance. Is he equal to the emergency? Can he fill the great surgeon's place, and do his work? If he can, he is the one of all others who is wanted. His opportunity confronts him. He and it are face to face. Shall he confess his ignorance and inability, or step into fame and fortune? It is for him to say."

Are you prepared for a great opportunity?

"Hawthorne dined one day with Longfellow," said James T. Fields, "and brought a friend with him from Salem. After dinner the friend said 'I have been trying to persuade Hawthorne to write a story based upon a legend of Acadia, and still current there—the legend of a girl who, in the dispersion of the Acadians, was separated from her lover, and passed her life in waiting and seeking for him, and only found him dying in a hospital when both were old.' Longfellow wondered that the legend did not strike the fancy of Hawthorne, and he said to him, 'If you have really made up your mind not to use it for a story, will you let me have it for a poem?' To this Hawthorne consented, and promised, moreover, not to treat the subject in prose till Longfellow had seen what he could do with it in verse. Longfellow seized his opportunity and gave to the world 'Evangeline, or the Exile of the Acadians.'"

Of what value was the old story of Shylock and his pound of flesh (contained in a dozen lines) till Shakespeare touched it with his magic pen and transformed it into a realistic drama?

Open eyes will discover opportunities everywhere; open ears will never fail to detect the cries of those who are perishing for assistance; open hearts will never want for worthy objects upon which to bestow their gifts; open hands will never lack for noble work to do.

Everybody had noticed the overflow when a solid is immersed in a vessel filled with water, although no one had made use of his knowledge that the body displaces its exact bulk of liquid; but when Archimedes observed the fact, he perceived therein an easy method of finding the cubical contents of objects, however irregular in shape. Everybody knew how steadily a suspended weight, when moved, sways back and forth until friction and the resistance of the air bring it to rest, yet no one considered this information of the slightest practical importance; but the boy Galileo, as he watched a lamp left swinging by accident in the cathedral at Pisa, saw in the regularity of those oscillations the useful principle of the pendulum. Even the iron doors of a prison were not enough to shut him out from research, for he experimented with the straw of his cell, and learned valuable lessons about the relative strength of tubes and rods of equal diameters. For ages astronomers had been familiar with the rings of Saturn, and regarded them merely as curious exceptions to the supposed law of planetary formation; but Laplace saw that, instead of being exceptions, they are the sole remaining visible evidences of certain stages in the invariable process of star manufacture, and from their mute testimony he added a valuable chapter to the scientific history of creation. There

"Let's Liven Up Stock"

"All right—go ahead, but get something that will sell—no room for anything but staples."

So replied the grocer to his wide awake clerk.

Clerk sat right down and ordered a line of Boeckh's Household Brushes—got 'em from Boeckh's illustrated catalogue. He didn't forget that a 40 years experience meant something to his employer.

Chas. Boeckh & Sons, Mfrs.
Toronto, Ont.

Crosse & Blackwell

NEW 18

SEASON'S 97

Candied and Drained Peels.

Now is the time for ordering for Fall shipment.

C. E. COLSON, - MONTREAL.

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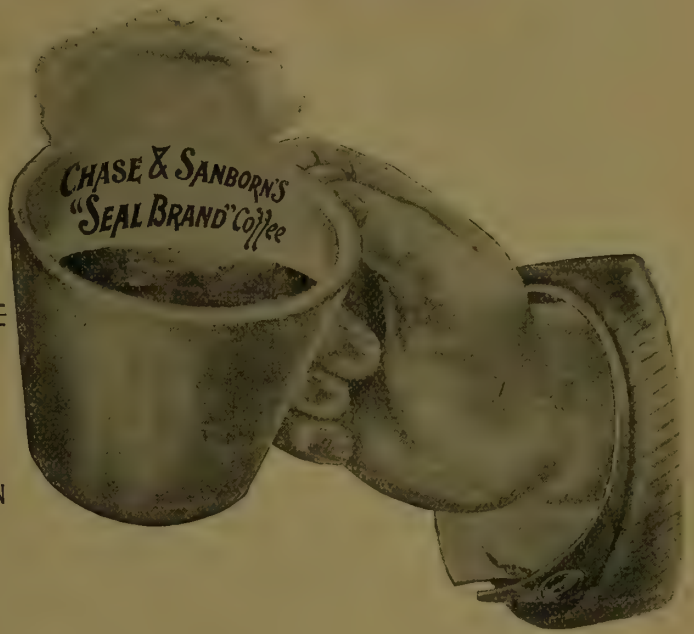

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THE . . .
IMPORTERS

was not a sailor in Europe who had not wondered what might lie beyond the Western Ocean, but it remained for Columbus to steer boldly out into an unknown sea and discover a new world. Innumerable apples had fallen from trees, often hitting heedless men on the head as if to set them thinking, but not before Newton did anyone realize that they fell to the earth by the same law which holds the planets in their courses and prevents the momentum of all the atoms in the universe from hurling them wildly back to chaos. Lightning had dazzled the eyes and thunder had jarred the ears of men since the days of Adam in the vain attempt to call their attention to the all-pervading and tremendous energy of electricity, but the discharges of heaven's artillery were seen and heard only by the eye and ear of terror until Franklin, by a simple experiment, proved that lightning is but one manifestation of a resistless yet controllable force, abundant as air and water.

Like many others, these men are considered great, simply because they improved opportunities common to the whole human race. Read the story of any successful man and mark its moral, told thousands of years ago by Solomon: "Seest thou a man diligent in his business? He shall stand before kings." This proverb is well illustrated by the career of the industrious Franklin, for he stood before five kings and dined with two.—"Pushing to the Front."

SHELLFISH AND SPONGES IN THE ARCTIC.

It is evident, according to Nansen, that the waters of the polar sea are far from being deserted by living creatures, says The Journal des Debats. Wherever the sea is open, or partly so, seals, narwhals and birds abound, and on the heaps of ice near the edge of the water the bears are numerous. Under the ice marine animals are not wanting. The explorers found in abundance little crustaceans, whose discovery was the result of an accident. One day the cook sunk a piece of meat in a hole which he had cut in the ice with a view of thawing it out. That method is often resorted to for the purpose of sparing the fuel. Forty-eight hours afterward, while taking out the meat, the cook was astonished to find an immense number of little animals that dropped from the surface of the ice and commenced to jump like fleas.

Nansen, who is a professor of zoology, had no trouble in recognizing these little crustaceans, which may be seen jumping on the sand, and which are called sand fleas. He was delighted at the discovery, because the creatures are good to eat, although they contain but little nourishment. A few months later on, when in 78 or 80 degrees north latitude, in October, that is to say, at the beginning of the long winter night, he fished up in a little net with close meshes a quantity of little crustaceans. This proves that life is by no means suspended under the ice; on the contrary, it is very active. In the mud of the bottom, where the water is shallow, there are numerous starfish, mollusks, worms, sponges and several species of crustacea.

THE CLERK SLEPT.

Last week a friend of mine, a grocer from the West Side, invited me to go along with him in the afternoon to look at his store. I expected I would see the store cleaned up; fruits and vegetables taken out of the sun, and the clerks busy putting up goods in packages ready for the busy parts of the day, or the next day, or arranging the goods on the shelves.

What did I see?

The head clerk behind the boxes taking a nap; he had not expected that his boss would come back so soon. The salad, spinach and strawberries in a pitiful condition in the hot sun; the floor of the store unswept and covered with scraps of paper and vegetable leaves, and the little greenhorn trying to wait upon a customer. I was surprised. I ought to blame the boss, but in his absence I thought the head clerk ought to be blamed as much, especially as he was laying in the back of the store sleeping. I told my friend so. The next day the head clerk received his walking papers and a new one was put in his place. Wonder if this one will do any better?—Merchants' Review.

CONDENSED MILK.

NOT long since several Canadian dairies were seized by the authorities, on account of the impure milk sold. It is believed that this is one agency that has bred the prevalent scarlet fever. So dangerous has the evil become in Toronto, that the medical health officer has issued a notice requesting the public to boil its milk before using. On account of the fear engendered by these actions of the authorities, it would seem a very appropriate time for the grocers to push the sale of condensed milk, not only for the benefit of families of children, but also for campers who find it inconvenient to procure the original article.

During the past eight or nine months the extent and importance of the condensed milk trade has become a subject for study in the province of Nova Scotia. The essential features for producing an article of this character are an abundance of pure water, rigid inspection of the milk, and a knowledge of the delicate manipulation of its treatment. The residents of the province claim that all these requirements are to be found in Nova Scotia. Being a maritime province its climate is cool; by the results of the analysis of the Dominion inspector its waters are pure, and since the province has long had the reputation for being a good cattle grazing district, the residents must have a thorough knowledge of the treatment of milk.

The Canadian Milk Condensing Co. is the style under which the organizers of one of the few plants of Nova Scotia are known. This company claims that its new plant is particularly well adapted for the successful prosecution of the industry, and that as it is situated in the Antigonish district, its products are the best. The company proposes to manufacture a brand that will sell for less money and yet be a better quality than the imported milk. The "Owl Brand," as it is called, is manufactured from full-cream milk, is guaranteed to be perfectly soluble and thus have no waste, and to have sugar of milk at the bottom of each tin, a positive proof of its purity.

HAMILTON BOARD OF TRADE.

The annual meeting of the Hamilton Board of Trade was held on Saturday afternoon, President W. A. Robinson in the chair, and a small attendance of members. The president read the Council's annual report, which stated that the board is getting out of debt. The citizens were congratulated on the city's increased railway facilities, the extension of the H., G. & B. Railway to Beamsville, and the completion of the Radial Electric Railway. The outlook for the year was regarded as hopeful, especially in reference to the crops. The financial statement showed receipts to have been $1,076.67, and expenditures $1,319.51, of which $375 was payment of an old debt.

Officers were elected as follows: Mr. W. F. Findlay, president; Mr. Samuel Barker, vice-president; Mr. C. R. Smith, secretary-treasurer. Council—Messrs. John Knox, W. H. Gillard, Geo. Roach, W. A. Robinson, M.P. Board of Arbitration—Messrs. B. E. Charlton, J. M. Lottridge, F. H. Lamb and W. C. Breckenridge. Mr. H. N. Kittson gave notice of motion to have the date of the annual meeting changed from July to January. The retiring president was given a vote of thanks on motion of Messrs. H. N. Kittson and John Knox.

A PRACTICAL JOKER.

It was one drummer discussing another of the craft. "I see that Bob's in trouble at last. There's the greatest practical joker that ever lived, bar nobody."

"He's a peach."

"A peach? He's the whole Delaware crop in season without any spring frosts. He'll have fun regardless of expense. Over in San Francisco he gave the tailor and the barber carte blanche on a banana peddler, took him to a swell hotel, had it whispered about that he was an Italian prince and turned things inside out. The waiters were looking after no one but the prince. The ladies would sit in the dining room all day but what they would see his royal 'nibs.'

"The clerk was so puffed up that he lost his job and even the proprietor put on a few extra frills. It wound up by Bob having the 'prince' identified while he was hilarious guest of honor with the swagger boys at a fashionable club.

"Bob once hired a band to play 'God Save the Queen' in front of a hall in which there was a Fenian meeting, and the police force had no time to eat or sleep for three days."

"But what's the trouble now?"

"Got up an Indian riot on the reservation. Taught a few bucks and squaws how to ride a bicycle. Of course the craze spread and then Bob sent out a notice that a wheel would be given out in exchange for each pony brought to the agency. There was a grand rush, the agent fled for his life, and pretty much everything was demolished in the wild search for bicycles. Now Bob will be in the toils till Uncle Sam decides what to do with him."—Detroit Free Press.

ST. JOHN GROCERS' PICNIC.

The Retail Grocers' Association of St. John, N.B., are holding their annual picnic this year on August 18. They are always credited with having a good time and a successful day's sport, and we feel sure that this year will be no exception. We hope so, anyway.

TRADE CHAT.

ARTHUR WATERMAN, formerly a porter at Fitzgerald & Scandrett's grocery, London, was up for trial on three charges of stealing from the firm which employed him. The goods taken were chiefly tobacco and cigarettes, valued at $61.94. Waterman pleaded guilty, and attributed his trouble to expenses connected with his wedding. He was remanded for sentence.

For some years past a number of the people of Miscouche, P.E.I., have grown tobacco on a small scale successfully. A quantity of home-grown has been sent to a Charlottetown tobacconist to be experimented with. If the experiment proves that it can be successfully manufactured either by itself or mixed with imported stock the culture of tobacco will be more extensively undertaken by the people who are now growing small plots of it for their own use only.—Halifax Herald.

E. E. Adams, of Leamington, J. D. Wigle, Wellington Wigle, and L. C. Palmer, of Kingsville, have all made heavy shipments of strawberries this season to Ottawa and Montreal. This is the first time that early fruit has been shipped to these places from that district, and the fruit growers have had to depend on the Detroit market. The cause of this departure on the part of growers is the refrigerator cars that have been constructed. Consignees speak in very flattering terms of the quick and direct service given.

CHEESE MAKING.

The process of making cheese, says an exchange, may be briefly described as follows: The milk is heated to eighty-six degrees and rennet added at the rate of two ounces to 1,000 pounds of milk. It is gently stirred until it begins to coagulate. In about an hour, when it breaks clean over the finger, it is cut into pieces about one-half to one-quarter of an inch in diameter. It is then heated slowly to about ninety-eight degrees and allowed to stand until the acidity has sufficiently developed. If a double handful pressed together will fall apart it is about right. It is then placed on a rack covered with cheese cloth and allowed to drain, being stirred a little at first to facilitate the separation of the whey. After this it is left a few minutes until the curd mats, when it is cut into blocks about ten inches square. These are turned occasionally until the curd assumes a meaty texture like the breast of a chicken, when it is cut into small pieces. The pieces are stirred every little while for about an hour and a half, when it is salted and pressed. After being pressed, the cheese should be placed in a curing room for at least three months.

IN THE HANDS OF AN ARTIST.

THE following was handed THE CANADIAN GROCER by a well-known wholesaler. It is from the pen of Tom Swalwell, and was first published some years ago in a Toronto daily: A story was told the other night by a grocery traveler, while coming down on the train, that may interest the hundreds of commercial men who are laid up in town this week. Mr. Groceryman had just returned from Port Arthur. He said:

Boys, I had the conceit washed clean out of me one day this trip. It was like this: I met an old friend away out west, Mr. Herbert Montague, who is now selling safes. He asked me to put a good word in for him with my customers. After selling one man a bill I said: "If you want a safe now is your chance; there's a friend of mine in town representing the best safe works in Canada." He told me he did not want a safe: had no use for one, and the man did not live that could talk him into buying a safe; times were too hard, and he would not think of it for a moment. Who should walk in at that moment but Montague. There were several men in the store. I introduced him to the merchant; at the same time I knew it was no use in him talking safes in that camp. He began by talking about the romantic scenery and gradually got round to talking about the danger of fires: He said: "Gentlemen, I have not slept for two weeks; I have been haunted night after night; when I was over in Manitoulin Island I saw a fire sweep away the savings of a man's lifetime; at ten o'clock he was in comfortable circumstances; midnight found him a beggar without a dollar to bless himself; having no safe his books, papers and deeds were swept away like chaff before the wind; his little relics and family treasures were burnt; birthday and Christmas presents; the photographs of his little children laid away in the churchyard—all were swept away before his eyes. Ah, gentlemen, I have not slept since; I see that poor fellow wringing his hands and crying like a child, moaning, 'I'm ruined! ruined! ruined!' May heaven spare me from ever seeing the like again. The other merchant who was burnt out at the same time came and shook me by the hand, 'Montague, I am under an obligation to you which I can never repay; I am, indeed, thankful; if it had not been for the safe you got me to buy last summer I would have been a ruined man; my books are saved, my papers, deeds—insurance policies are all right. Although the fire blazed and hissed around the safe for over an hour it stood the test nobly, and I'm saved.'"

As Montague told this touching story I noticed the tears were trickling down the merchant's face, in fact there was hardly a dry eye in the house. Montague did not offer to sell the merchant a safe, but as he was preparing to leave the storekeeper called him to one side and said: "I guess I'd better have a safe and I want it shipped at once. I'm afraid I will not be able to sleep till I get it—hurry it along that's a good fellow." The deal was soon made. As we walked back to the hotel I said, "That man told me he would not buy a safe at any price?" "My dear boy, any fool can sell molasses, but it requires an artist to handle safes."

CHAT WITH A NOVA SCOTIAN.

While at Niagara Falls a few days ago THE CANADIAN GROCER ran against Mr. J. C. Harlow, an Amherst, N.S., manufacturer.

Mr. Harlow is a pleasant gentleman, who has great admiration for the Maritime Provinces. "Nova Scotia," he declared with emphasis, "is the best part of the Dominion." And then he began to enlarge upon its climate, its fisheries, its lumber, coal, iron and gold mining industries.

As to trade prospects, he was sanguine about them, feeling confident the country was now on the road to better times.

A GROWING BUSINESS.

THE CANADIAN GROCER while in Fort William recently called on the Hudson Bay Company and noticed that they had made extensive alterations in their store, which gives them separate departments for their dry goods, carpets, boots and shoes, crockery, groceries and liquors; in fact, their establishment presents quite a departmental store appearance. The local manager, Mr. H. Marlatt, reports business as being good, and the prospects for Fort William as being second to none of any town in Canada. THE CANADIAN GROCER and Dry Goods Review are welcome guests in their establishment.

MARRIAGE OF A GROCER.

A few days ago, at 147 Christie street, Toronto, Mr. Peter J. Mitchell, grocer, Gladstone avenue, was married to Miss Bertha Pippie, of 147 Christie street. Rev. C. O. Johnston officiated. The groomsman was Mr. Marcus D. Mitchell, brother of the bridegroom, and bridesmaid Miss Pippie, the bride's sister. After the reception and wedding dinner, the newly-married couple left for Niagara and Buffalo. The presents were numerous and useful.

AN ENTERPRISING FIRM.

The "Salada" Ceylon Tea Co., besides doing business in every city, town, village and hamlet in Canada, from Cape Breton to Victoria, have also branches in Buffalo, Pittsburg, Boston, Detroit, Rochester, Scranton, Wilkesbarre, Youngstown, O., Washington, and are doing business all through the districts that are tributary to those cities. It is good to see a Canadian firm with enterprise enough to spread in this way.

Headquarters for

Stencil Brands

CORPORATE SEALS . . .
RUBBER, BRASS AND STEEL STAMPS

HAMILTON STAMP & STENCIL WORKS
Hamilton, Ont.

BOOKS FOR THE RETAILER

Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business

The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

Pitfalls of the Dry Goods Trade

Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

Buying, Selling and Handling of Teas

Three valuable articles full of ideas and suggestions for grocery men.

Causes of Failure in the Hardware Trade

and how avoided. Three comprehensive prize essays reprinted from HARDWARE AND METAL.

Necessary Books for a Retailer

By a practical accountant. This treatise deals with systems of bookkeeping and checking calculated to reduce mistakes and omissions, etc., etc., to a minimum. A most useful book for any retailer.

Any one of the above mailed for . . . **10 cents**

Address

The MacLean Publishing Co.
Limited
Toronto and Montreal

OTHER FIRMS

Are not content with copying our package, but are using the identical words on our labels. Imitation is the sincerest flattery, but do not be deceived, as Meadow Sweet Cheese has the largest sale of any package cheese in England and United States, and the sales in Canada are growing every day.

Sold retail in 10c. packages, and 15 and 20c. pots, allowing 30 per cent. profit to the Grocer.

Write to

Meadow Sweet Cheese Co.

P.O. Box 2321, Montreal

For Price List.

Dried Apples Wanted...

Highest cash prices paid.

Pure Fruit Vinegars

Now is the time you want good Vinegar, and I have it pure and right in price. Send for a sample barrel.

Jams and Jellies..

Don't forget that we are headquarters for these goods.

R. J. GRAHAM - BELLEVILLE, ONT.

SUGAR REFINERS AND FOREIGN BOUNTIES.

THE depressed condition of the English sugar refining business was recently brought prominently before the Council of the Bristol Chamber of Commerce, in consequence of a deputation of Bristol sugar refiners waiting upon that body to introduce the question. Mr. H. J. Mirehouse (who was accompanied by Messrs. F. Moline, T. G. Matthews and R. F. Miles) first pointed out that Bristol had been for 200 years a sugar refining centre, and more than this, it was the chief port for West Indian sugar. But of all the West Indian merchants and importers not one existed now, and no cane sugar has been brought into Bristol of late years, unless small quantities from London and Liverpool. Yet Bristol from its situation should refine about 60,000 or 70,000 tons per year, and as an inland port ought to cover the ground to Birmingham, Oxford, Exeter, and South Wales. In the matter of corn distribution it did cover this area, but in the article sugar it did not, and the Bristol docks lost in consequence, and there was great loss also to the labor market. The Bristol docks authorities had supplied him with statistics showing that in 1874, of 89,597 tons of sugar Bristol supplied, 81,819 was refined in the city and 7,778 tons abroad. In 1896 out of 75,859 tons which Bristol distributed, 19,363 tons only were refined in Bristol and 56,497 abroad. The effect of this importation of foreign refined was that, whereas his company a few years ago built up a very considerable reserve fund, that had gone, and a large part of their subscribed capital had been further lost, and the loss continued although expenses had been cut to the lowest point. Refiners had no interest in sugar being dear; all they wished was to have a fair margin between the cost of raw material and the refined article, and this was now made impossible by the bounties on foreign refined. The small additional cost to the consumer would scarcely be felt; the jam trade would not be lessened, the confectionery trade had not much increased of late years. In the discussion which followed the statement on behalf of the deputation, Mr. J. Howell, a member of the Chamber, spoke sympathetically with the refiners, deploring that an important industry was practically in almost its last gasp. When the West Indian supply was destroyed, and the English refineries crushed they would have to pay the price of their folly in the fancy prices French and German houses would exact. Mr. C. Mardon spoke to the same effect, and desired joint action between the Chambers of Commerce of Bristol, Liverpool, Greenock and London, with a view to formulating a scheme to lay before Parliament. Mr. B. Perry also trusted that a practical result would be reached, and hoped that the Chamber might strengthen the hands of those who approached members of the Government. Both Mr. Howell and Mr. Perry regarded a countervailing duty as the only remedy, and Mr. Mirehouse said that was the view of the sugar refiners although they were ultra free traders. A countervailing duty would be in accord with the principles of free trade. Mr. G. H. Perrin thought it would open a big question, and agriculture would claim protection; and Mr. J. Holman, the chairman of the Chamber, also thought it would resolve itself into a form of protection. Mr. Mirehouse explained, in reply to questions, that as a preliminary movement, the refiners' association did not wish action on a contentious subject taken before the Jubilee, but when the proper time came he hoped the Chamber would support representations made to the Government, and would point out what was lost to Bristol trade by the decline of home refining.— London Grocers' Gazette.

The express companies have made reduced rates to fruit growers in Essex County. The reduction is from 5 to 20 per cent., and it now places the Essex fruit growers on the same basis with those from the Niagara district.

The Pickling Season Will be With us Soon.

If you want the very strongest, purest and finest flavored Spices, ask for and be sure you get **DALLEY'S WHOLE PICKLING SPICES.** They will give your customers the utmost satisfaction in every respect. Sold in 2 oz. and 4 oz. packages and also in bulk.

THE F. F. DALLEY CO., Limited - HAMILTON, CANADA

Fragrant
Pure
Healthful
Ceylon
and
INDIAN
Teas
Their
Good
Points
Clean
Economical
Profitable

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

A MEETING of creditors of Alfred Caron, general merchant, St. Pamphile, Que., has been called for the 9th inst., to appoint a curator.

Jos. Bordeleau, grocer, Quebec, has assigned.

H. Blanchett, general merchant, Valracine, Que., has assigned.

A H. Barsalou, grocer, Montreal, has assigned to Chas. Desmarteau.

Paul Prozesky, cigar manufacturer, Montreal, has filed a consent of assignment.

L. A. Purdy, general merchant, Brighton, Ont., is about to call a meeting of his creditors.

Cloutier & Frere, general storekeepers, St. Jacques, Que , have assigned to Kent & Turcotte.

Alf. Lemieux has been appointed curator of the grocery business of C. L. Begin, Levis, Que.

F. B. Latour, general merchant, St. Polycarpe, Que., is offering to compromise at 50c. on the dollar.

James O'Shaughnessy, grocer, Montreal, has assigned. A meeting of the creditors will be held on the 12th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

F. A. Langlois & Co., grain merchants, Montreal, have dissolved partnership.

J. B. Hawkes, general storekeeper, Balgonie, N.W.T., has admitted one Wesbrook into partnership.

Strickland Bros., grocers, Trenton, N.S., have dissolved partnership. John B. Strickland continues in his own name.

Hugh & Peter Chisholm have formed a partnership to carry on a general business in Antigonish, N.S., under the style of Chisholm Bros.

SALES MADE AND PENDING.

Isaac Goldstein, grocer, Montreal, has sold out.

Bradshaw & Clough, general merchants, Slocan City, B.C., have sold out.

The effects of the Excelsior Brewing Co., Victoria, B.C., are advertised for sale.

The assets of Verdon Cyrille, grocer, Ste. Cunegonde, Que., have been sold.

J. A. Eakins, general merchant, Sparta, Ont., is advertising his business for sale.

The assets of M. Davy & Son, general merchants, Murvale, Ont , have been sold.

The stock of liquors of the estate of Thomas Pinfold, St. Thomas, is advertised for sale by tender.

The stock of Richardson & Loree, general merchants, Carman, Man., is advertised for sale on the 7th July.

The assets of J. E. Plourde, general storekeeper, Cacouna, Que , are advertised to be sold on the 9th inst.

The immovable assets of Hunt, Barnes & Co., wholesale dealers in fish, Montreal, are to be sold at auction 22nd inst.

The assets of Mathias Blaguire, general storekeeper and proprietor of a saw mill, Avignon, Que., are advertised for sale on the 14th.

CLARK'S POTTED MEATS

Are unexcelled for flavor and quality.

Put up in cases of 4 dozen each, assorted to suit customers.

For sale by all Wholesalers **W. CLARK, Montreal.**

THE ARCTIC REFRIGERATOR

All sizes; sweetest, driest, coldest, with least amount of ice. Send for catalogue. . . . .

John Hillock & Co. 165 Queen St. E. **Toronto**

CHANGES.

George Genser has commenced a grocery business at Montreal.

Geo. Redmond has commenced a grocery and liquor business at Montreal.

The Excelsior Brewing Co., Victoria, B.C., has gone out of business.

N. Cronkite, grocer, Courtright, Ont., has been succeeded by Marie McRae.

Louis Guimond is now sole proprietor of L. Guimond & Co., starch manufacturers, Montreal.

Robert White is now sole proprietor of the business of the Laurentian Spring Water Supply Co., Montreal.

Turxiff & Co., Alameda, N. W. T., have sold out their general business to J. W. Wilcox, of Carlyle.

James MacCormack is now sole proprietor of the commission business carried on by MacCormack Bros., Montreal.

Thompson & Co., general storekeepers, have given up business in Mount Pleasant, Ont., and gone to Harrow, Ont.

FIRES.

A. & H. Foreman, grocers, Collingwood, have been burned out. The stock was partially insured.

The premises of J. A. Plamondon & Co., dealers in crockery, Quebec, have been damaged by fire. Loss covered by insurance.

DEATHS.

Phidine Huot, grocer, Quebec, is dead.

M. M. English, canner, Steveston, B.C., is dead.

Malcolm Morison, manufacturer's agent, Montreal, has died.

Hugh McKay, of H. McKay & Co., London, manufacturers of cigars, has died.

George Russell, the proprietor of the James Walker & Co., soap manufacturers, Hamilton, is dead.

ADVERTISING TIP.

Some merchants think, it's very clear,
That advertising is a nut,
A very hard one, too, they fear,
It may, in time, be opened, but—
May be the meat will not be good.
They try a little ad —one line,
Then if returns are not immense,
"I told you so · the words were mine,
'Twas nothing but a fool expense,
I always said 't would do no good."

BIG RUN ON STURGEON.

Nearly every man at Southampton, L. I., is working from daylight till dark catching sturgeon, and nearly all the women are canning the roes and smoking the rest of the fish, says The New York Sun. This is the first good sturgeon fishing along the coast of Long Island in many years. It is a sight to stand on the shore and watch the men net the beautifully colored fish. One end of the net is fastened to the shore, while the other is towed out to sea several hundred yards. The sturgeon, which are sporting and jumping about in the sea, become entangled in the nets, and when several are seen to be fast the net is pulled ashore. Men, women and children pull on the net with a will, and soon several of the handsome "trout of the sea" are lying helpless on the sand. A man with big muscles heads each party. He often thrusts a lance into the fish because they are too slow in dying.

The sturgeon, weighing anywhere from ten to three hundred pounds, are skinned almost before they are dead. The minute a female sturgeon has been cut open the women carry the roes away in pans. They are carefully canned; the remainder of the fish is smoked in barrels turned into miniature smokehouses. Nearly every yard has a dozen or more of these barrel smokehouses.

There are mortgages now in the town that will be raised, and there are debts that look doubtful to creditors that they will now be able to collect if the sturgeon continue to sport and play off Westhampton beach. One woman, who stood in wet shoes and stockings, her arms sunburned to the elbows, said that she and her husband had put away, as nearly as she could tell, about $800 worth of canned roes and smoked sturgeon. If the good fishing continues two weeks longer they hope to save between $1,200 and $1,500 worth of marketable sturgeon.

By mutual consent the men and women have agreed to stop fishing over Sunday.

The Hilliard House, Rat Portage
The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.
Agents for Canada:
C. E COLSON, Montreal.
D MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

THE BEST CANADIAN LAMP OIL MADE IN CANADA
Car Loads or Less. Write for Prices.
THE QUEEN CITY OIL CO., Limited
Samuel Rogers, President. TORONTO

HELLO ! ! ! YES,
Certainly we sell
"WHITE MOSS" COCOANUT
Everybody is asking for it, 'tis so fresh and tender. Sells so quickly. The Ladies prefer it to any other. Try it and be convinced of its superior quality.
Manufactured ONLY by...
Canadian Cocoanut Co.
(J. Albert McLean, Prop.)
MONTREAL

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT
We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples. . . . . .
VERRET, STEWART & CO., Montreal - Quebec.

AN AUTOMATIC SELLING MACHINE . . .
To sell
Adams' Tutti Frutti
For full particulars, apply . .
Globe Automatic Selling Co.
13 Jarvis Street, - TORONTO, ONT.

PUREST AND BEST
WINDSOR SALT
Is the only perfectly granulated salt offered to the trade, and it is packed in the best packages it is possible to obtain.
FOR SALE BY ALL WHOLESALE GROCERS.
WINDSOR SALT CO. Limited. **Windsor, Ont.**

Steady Sellers all the Year Round.

Keen's D. S. F. Mustard
Keen's Oxford Blue
Robinson's Patent Barley
Robinson's Patent Groats

When your stock is running low, drop a Post Card to the Canadian Agents.

Frank Magor & Co. 16 St. John Street, **Montreal**

CURRENT MARKET QUOTATIONS

Toronto, July 8, 1897.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—

¼ lb. tins, 4 doz. in case	per doz.	$ 0 75
¼ " 3 "	"	
1 " 2 "	"	2 00
3 " 1 "	"	6 50
5 " ½ "	"	10 00
10 lb. boxes	per lb.	16
30 b. pails	"	16

PURE GOLD.

5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4oz. cans, 4 and 6 doz, in case	1 25
10 cent can	0 90

Ocean Wave—

No 10 (15 oz.) 4 doz. cases, round or square	0 75
½ lb., 3 doz. cases, round	1 20
No. 1 (14 oz.), 2 doz. cases, round	1 80
1 lb., 2 doz. cases, round	2 00
3 lb., ½ " " "	5 75
5lb., ½ " " "	9 00

Prices of cheaper goods or special brands on application

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ " "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case	per doz. 1 20
½ lb. tins, 3 " " "	90
¼ lb. tins, 4 " " "	60

MAPLE LEAF BAKING POWDER.

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	per doz. $0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING. per gross

½ No. 4	$4 00
½ No. 6	4 50
½ No. 8	7 25
¼ No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
No. 5 " " " "	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00

per doz

New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

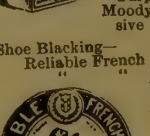
BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross	$ 2 60
No. 2 Bronze Tins, per gross	$ 3 40
" 3 " " "	5 60
" 4 " " "	10 00
" 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases. Per Gross	
French Oil in 3-doz. cases	$ 22 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50

Shoe Blacking— in ¼ gross cases.	
Reliable French Blacking, No. 5	9 00
" " " No. 4	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
Alpha Metal Polish No. 2	9 00
Patent Stove Polish—	
Sunlight Lead Bar	4 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead	4 25
½ gross cases	
Reliable Stove Pipe Varnish	15 00
¼ gross cases 6-oz. bottles	
Quickshine Pipe Varnish	12 0
¼ gross cases, pressed top tins.	

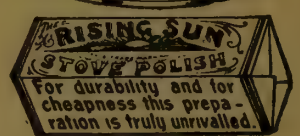


Stove Polish— per gross

Quickshine Polish	00
Reliable Paste	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro. 2 oz., or ¼ gro. 4 oz.	
Dixon's Carburet of Iron Stove Polish, 70c doz	Per gr 7 25



STOVE POLISH.

	Per gros
Rising Sun, 6 ounce cakes. alf-gross boxes	$ 3 50
Rising Sun, 3 ounce cakes, gross boxes	
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5

Starch . .

Laundry Starch. Culinary Starch. Rice Starch.

We are headquarters for fine starches, and any package bearing our label can be relied upon for purity and first-class quality. All wholesalers carry our goods, and in buying, make sure you get the real thing.

Edwardsburg Starch Co., Cardinal, Ont.

THE F. F. DALLEY CO.

Gem Stove Polish, ¼ gross cases	$9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05¾
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05¼
German X, with Cuttlefish Bone	0 04¾
German, with Cuttlefish Bone	0 04¼
London Bird Seed, bulk 25 lb. cases	0 04½
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " 5c. " 48 " "	0 03

CORN BROOMS

CHAS. BOECKH & SONS.

Carpet Brooms—	per doz. net.
"Imperial," extra fine, 8, 4 strings	[illegible]
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	[illegible]
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS.

	per doz.
Apples, 3's	$0 70 $0 95
" gallons	1 65 2 25
Blackberries, 2	1 40 1 70
Blueberries, 2	0 75 0 85
Beans, 2	0 65 0 95
Corn, 2's	0 50 0 75
Cherries, red pitted, 2's	2 00 2 25
Peas, 2's	0 75 0 85
" Sifted select	0 90 1 00
" Extra sifted	1 25 1 40
Pears, Bartlett, 2's	1 65 1 75
" " 3's	.... 2 40
Pineapple, 2's	1 75 2 40
" 3's	2 50 2 60
Peaches, 2's	1 65 2 00
" 3's	2 50 3 00
Plums, Green Gages, 2's	1 55 1 80
" Lombard	1 50 1 70
" Damson Blue	1 10 1 40
Pumpkins, 3's	0 70 0 90
" gallons	2 10 2 25
Raspberries, 2's	1 50 1 80
Strawberries, 2's	1 65 1 95
Succotash, 2's	.... 1 15
Tomatoes, 3's	0 75 0 80
Lobster, talls	2 40 2 50
" flats	.... 2 70
Mackerel	1 20 1 30
Salmon, Sockeye, talls	1 35 1 50
" Horseshoe	.... 1 50
" do. to arrive	1 25 1 30
" Cohoes	1 15 1 20
Sardines, Albert, ¼'s tins	.... 0 13
" " ½'s tins	0 20 0 21
" Sportsmen, ¼'s genuine French high grade, key opener	.... 0 12½
Sardines, Sportsmen, ½'s	.... 0 21
Sardines, key opener, ½'s	0 16 0 18½
" " " " ¼s	0 10½ 0 11
" " " " ⅛s	0 18½ 0 19
Sardines, other brands 9¾	11 0 16 0 17
" P. & C., ¼'s tins	0 23 0 25
" " ½'s "	0 33 0 36
Sardines, Amer., ¼'s "	0 04½ 0 09
" " ½'s "	0 09 0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00 11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10 1 15
Kippered Herring, 1-lb.	1 6) 1 90
Herrings in Tomato Sauce	1 70 1 90
Herrings in Shrimp Sauce	2 00 ....
Herrings in Anchovy Sauce	2 00 ....
Herrings a la Sardine	2 40 ....
Preserved Bloaters	1 85 1 90
Real Findon Haddock	1 85 1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans	$1 20 $1 35
" " " 2 "	2 30 2 50
Comp Corn Beef 4-lb. can	....
" " " "	7 75 8 25
" " " 14 "	15 00 16 00
Minced Callops 2 "	.... 2 40
" " 2 "	2 60 2 65
Lunch Tongue 1 "	3 40 3 50
" " 2 "	.... 6 00
English Brawn 2	2 75 2 80
Camb Sausage 1 "	.... 2 50
" " 2 "	.... 4 00
Soups, assorted 1 "	.... 1 50
" " 2 "	.... 2 25
Soups and Boull. 2 "	.... 1 80
" 6	.... 4 50

Acme Sliced Beef. No, 1 tins, key, 2 doz., per doz. $2.75.

Beardsley's Boneless Herring. per doz 2 doz.... 1 40

ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb.	1 40 1 50
" 2 lb.	2 60 2 75
" 4 lb.	5 50 5 80
" 6 lb.	8 50 8 80
" 14 lb.	17 50 18 00
Roast Beef, 1 lb.	1 40 1 50
" 2 lb.	2 60 2 75
Luncheon Beef, 1 lb.	1 60 1 70
" 2 lb.	2 75 2 85
Brawn 1 lb.	1 30 1 40
" 2 lb.	2 35 2 50
" 6 lb.	6 60 6 80
" 14 lb.	14 50 15 00
Ox Tongue, 1½ lb.	7 00 7 20
" " 2 lb.	8 50 8 80
" " 2½ lb.	10 75 11 00
Lunch Tongue, 1 lb.	3 35 3 50
" " 2 lb.	6 50 6 80
Chipped Beef, ¼ lb.	1 60 1 70
" " 1 lb.	2 65 2 80
Pigs' Feet, 1 lb.	1 65 1 75
" " 2 lb.	2 45 2 60
Potted Meats, Tongue or Ham ¼ lb.	70 75
Potted Meats, Tongue or Ham ½ lb.	1 20 1 25
Potted Deviled Ham or Tongue, ¼ lb.	70 75
Potted Deviled Ham or Tongue, ½ lb.	1 20 1 25

WHITE LABEL.

Soups Assorted, 1 qt.	3 00 3 15
" " 1 pt.	2 00 2 10
Gelatine of Boar's Head, 2 lb.	3 00 3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00 3 10
Plover Roast	5 00 ....
liced Gold Band Bacon	3 00 ...

Codfish.

	per doz
Beardsley's Shredded, 2 doz. pkgs.	0 90

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 365c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	0 75
Flirtation Gum (English or French wrappers) 115 1c pieces	0 65
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE "DIAMOND"

OIL BLACKING

TRADE OIL MARK

Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and Stove Varnish. Harness Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**

COWAN'S

Hygienic and Perfection	**Cocoas**
and Cocoa Essence	
Queen's Dessert Royal Navy and Perfection	**Chocolates**
Chocolate Pink White Lemon Color	**Icings** A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LTD. - TORONTO

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb. Boxes.

Special Agent, **C. E. COLSON, MONTREAL**

STONEWARE

QUALITY THE BEST.
PRICES RIGHT.
TRY US.

HART BROS. & LAZIER

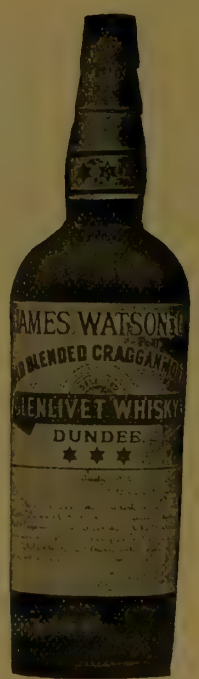
Belleville, Ont.

Send for price list. Mention GROCER.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1844. IS THE BEST.

ASK FOR

MOTT'S



Always the Same.

The Best on the Market.

Have you got it in stock?

Chard, Jackson & Co.

Agents for the Dominion

10 Lemoine St.

MONTREAL

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

	per lb
Chocolate—	
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ½'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, 8 oz. ages	1 40

CHOCOLAT MENIER.

Vanilla— per lb.	In 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Yellow wrapper,	$ 0 32	$ 0 34	$ 0 36
Unsweetened—			
Blue Premium	C 35	0 37	0 39
		Per case.	Less than case
Pastilles—			
Yellow wrapper, 108 bxs. to the case		$20 00	0 20
Croquettes—			
Yellow wrapper, 9 bxs. of 12 packages		$20 00	0 20

FRY'S.

(A. P. Tippet & Co., Agents.)

	per lb.
Chocolate—	
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14lb. bxs.	0 24
	per doz.
Cocoa—	
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, " "	4 50
" 1 lbs. " "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
" ½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracca Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

WALTER BAKER & CO.'S.

Chocolate—	
emium No. 1, boxes, 12 lbs. each	
Baker's Vanilla in boxes, 12 lbs. each.	50
Caraccas Sweet, in boxes, 6 lbs. each.	38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, ½ lb., tins.	0 50

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ½ " " "	0 28
" ¼ " " "	0 29
" ⅛ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macaroon, " " " "	....
Crown Desic., 12, 20 or 25 lb. "	....
Special, " " " "	....

Barrels, 2c. per lb less.
Terms, 3 p.c., off 30 days.

YES INDEED. . . .

That Mammoth Package of Cream Sodas has come to stay. We were a little dubious about it at first. It costs money to experiment in this sort of thing, and we were naturally anxious, but the public appreciate a good thing, and they know a good thing when they see it. If you have not had our Cream Sodas in this new 3-pound package just send us a card for a case of them. By the way, just let us ask you to watch this space every week; it will pay you to read our "ad" in THE GROCER. It is always in the same place.

Toronto Biscuit & Confectionery Co.

A. W. PORTE. 7 FRONT STREET EAST, TORONTO. S. R. PARSONS.

SCHEPP'S

Improved in packages—	per lb.
1 lb. package, 15 and 30 lb. cases	0 27
½ lb. package, 15 and 30 lb. cases	0 28
¼ lb. " 15 " 30 lb. "	0 29
5c. package, 4 doz. in case, per doz.	..

Bulk—	Brls.	Pails.
Edelweiss (thin strip) per lb	....	....
Improved Shredded, "	....	....
Beaver " "	....	....
Macaroon " "	....	....
Desiccated " "	....	....

Terms, 3 per cent. off 30 days.

COFFEE.

Green.	per lb
Mocha	0 27½ 0 30
Old Government Java	0 30 0 33
Rio	0 13 0 16
Plantation Ceylon	0 29 0 31
Porto Rico	0 24 0 28
Guatemala	0 24 0 26
Jamaica	0 18 0 22
Maracaibo	0 18 0 20

JAMES TURNER & CO.

Mecca	0 34
Damascus	0 30
Cairo	0 25

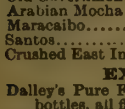
TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 34
Our Own "	0 32
Jersey "	0 30
Laguaya "	0 26
Mocha and Java	0 32 0 34
Old Government Java	0 30 0 32 0 35
Arabian Mocha	0 32 0 34
Maracaibo	0 26 0 28
Santos	0 22 0 25
Crushed East India	0 20

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25

Crown Brand (Robert Greig & Co.)—



1	oz. Bottle, per doz.	0 90
2	" " "	1 50
2½	" " "	2 00
4	" " "	3 00
8	" Bottle "	6 00
4	" Glass Stop'r "	3 50
8	" " "	7 00

Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles gross	12 00
Ketchup, Screw Top "	21 00
S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

BOVRIL

	per doz.
Bovril—1 oz. bottles	$2 00
2 oz. "	3 75
4 oz. "	6 50
8 oz. "	11 25
16 oz. "	18 25
Small bottles, (to make one cup)	1 00
Invalid Bovril—2 oz. jars	3 85
4 oz. jars	6 55

FRUITS.

FOREIGN.

	per lb
Currants—Provincials, bbls	0 05⅝ 0 05½
" ½ bbls	0 05¾ 0 05½
" Filiatras, bbls	0 05½ 0 05⅝
" ½ bbls	0 05½ 0 05⅝
" Patras, bbls	0 05¾ 0 06
" ½ bbls	0 05¾ 0 06
" cases	0 06 0 06½
" Vostizzas, cases	0 07 0 08
" Blue Pearls	0 08½ 0 08¼
Dates, Hallowee boxes (new)	0 05½ 0 06
Figs—Eleme, 10 oz	0 07½ 0 09
" " 10 lb	0 09 0 12
" " 18 lb	0 11 0 13
" " 28 lb	0 13 0 14
" taps	0 03 0 04
" natural, boxes	0 05 0 06
" ditto, bags	0 04½
Prunes—Bosnia, cases	0 06 0 07
" Bordeaux	0 04½ 0 06½
Raisins—Valencia off stalk	0 04¾ 0 05½
" Fine, off stalk	0 05½ 0 06
" Selected	0 06½ 0 07
" Layers	0 06½ 0 07
" Sultanas	0 07 0 10
" Cal. Loose Muscatels 50 lb. bxs., 3 & 4 cr.	0 07¼ 0 08¼
Malaga	per box.
" London Layers	1 60 1 80
" Dehesa Clusters	3 50 4 00
" Imp. Russian Clusters	5 00 5 50

DOMESTIC.

Apples, dried, per lb	0 02 0 03½
" evaporated	0 04 0 05

FOOD.

	per brl.
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	.... 2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS. per doz.

Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50

(Sold by all wholesale grocers.)

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz	95
1 " " Red, "	1 00

COX'S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—50 to 60 dy, $1.74 Pittsburgh, duty included, or $1.95 Toronto.

WIRE NAILS—$2.04 delivered, Toronto.

HORSE NAILS—

Canadian, dis. 50 per cent.

HORSE SHOES—

From Toronto, per keg | 3 35

SCREWS—Wood—

Flat-head bright, 87½ and 10 p. c. dis.
Round-head bright, 80 and 10 p. c. dis.
Flat-head brass, 82½ and 10 p. c. dis.
Round-head brass, 75 and 10 p.c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	1 20	1 25

ROPE—Manilla 0 07½ 0 08⅝
Sisal 0 05⅝ 0 06⅞

AXES—Per box 5 25 9 00

SHOT—Canadian, dis, 17½ per cent.

HINGES—

Heavy T and strap, 70 per cent.
Screw, hook and strap | 2 40 3 50

WHITE LEAD—Pure Association guarantee, ground in oil. per 100 lbs.

25 lb. irons	5 15
No. 1	4 77½
No. 2	4 35
No. 3	4 02

TURPENTINE—

Selected packages, per gal	0 41

2c. extra outside points.

LINSEED OIL—

Raw, per gal	0 41
Boiled, "	0 44

2c. extra outside points.

GLUE—Common per lb 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

range Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams " " 1 55	1 90
Red Currant Jelly	2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $11 00

WINES, LIQUORS AND MINERAL WATERS.

CHARD, JACKSON & CO., MONTREAL, AGENTS.

Watson's Scotch—		
1 Star Glenlivet, in cases	$8 50	$9 00
3 " " "	9 50	10 00
Old Liqueur "	15 00	15 50
Old Glenlivet, in wood, p.gal.	4 25	6 00
Watson's Irish—		
Old Irish	7 50	8 00
Banagher	9 50	10 00
" in wood, per gal	4 25	5 25
Geo. Sayer & Co. Cognac—		
I Star, in cases	11 50	12 00
V.S.O.P "	16 50	17 00
In wood, per gal	4 50	6 50
Warter & May, Oporto—		
Ports	2 10	6 50
Wisdom & Warter—		
Sherries	2 00	6 00

J. & R. M'LEA, MONTREAL.

Cockburn very old Highland	8 75	9 25
" Special Scotch	9 50	10 00
" Special Liqueur. 14 years old	15 50	16 50
In wood—Fine old Scotch		4 40
Special old Scotch		5

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb.
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.) per gross.	per gross.		
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard, bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

RICE, ETC.

Rice—	per lb.	per lb
Rangoon, imported	0 03⅝	0 03⅞
Patna	0 04¾	0 05
Japan		0 05
Imperial Seeta		0 05¼
Extra Burmah	0 04¾	0 04⅜
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

SODA.

Bi-carb, standard, per 100-lb. keg	2 40 2 50
Sal soda, per bbl	0 85 0 90
Sal soda, per keg	0 95 1 00

ROOT AND GINGER BEER.

Adams' 10c. size, per doz	$ 80
" " " gross	9 00
" 25 " " doz	1 60
" " " " gross	18 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05½
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06½
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co 's Prep. Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 7½

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb. boxes, 1 lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 0 08½
PURE—16-lb. boxes		0 07
OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½

There are reasons for it.

FOR WHAT ?

For the steadily increasing sales of Brantford Starch throughout the Dominion, from Halifax in the East to Vancouver in the West.

WHAT ARE THE REASONS ?

1. *We look after the quality closely.*
2. *We put up our Starch in very attractive packages.*
3. *We ship promptly immediately on receipt of order.*

THE BRANTFORD STARCH CO. Limited, BRANTFORD

For puddings, custards, etc.

ONTARIO STARCH 38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS Silver Gloss	0 07½
STARCH IN BARRELS Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs..	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs....	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs....	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs	0 05½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06½

SUGAR.

	per lb.
Granulated—	
Redpath and St. Lawrence, single barrels	0 04 7-16
Redpath and St. Lawrence, 5-barrels	0 04⅜
Acadia, single barrels	0 04⅜
" 5 "	0 04 5-16
Paris Lump, bbls. and 100-lb. boxes	0 05⅜ 0 05½
" in 50 lb. boxes	0 05½ 0 05⅝
Extra Ground, bbls. Icing	0 05⅝ 0 05½
Powdered, bbls	0 05 0 05¼
Very bright refined	0 03¾ 0 04
Bright Yellow	0 00 0 03⅝
Dark Yellow	0 03½ 0 03⅝
Demerara	0 03¾ 0 03⅞
Raw, in bags	0 03¼

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark, per gallon.	0 23	0 25
Medium	0 28	0 35
Bright	0 32	0 42
Honey (com)		0 40
" 2 gal. pails		1 00
" 3 gal. pails	1 35	1 40

MOLASSES.

Barrels	0 23	0 35
Half-barrels	0 25	0 37

SOAP.

Babbitt's "1776" Soap Powder $3 50

Box Lot	4 20
Box Lot	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

RAM LAL'S (lead packages)

Cases, each 60 1-lbs		0 35
" " 60 ½-lbs. / " " 30 1-lbs.		0 35
" " 120 ½-lbs		0 36

BLACK.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 30
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14

Young Hyson— PING SUEYS.

Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

Half Chests— JAPAN.

Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07½	0 11

LIPTON'S TEAS.

No. 1 Ceylon, retailed at	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON. per lb.

Brown Label, 1 lbs. retailed at 25c	0 20
Brown Label, ½ lbs. retailed at 26c	0 21

Green label, retailed at 30c	0 22
Blue label, retailed at 40c	0 30
Red lable, retailed at 50c	0 36
Gold label, retailed at 60c	0 44

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label, retail at 30c		0 22
Green Label "	40c	0 28
Red Label "	50c	0 35
Orange Label, retail at 60c		0 42
Gold Label, " 80c		0 58

Terms, 3 per cent. off 30 days.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	....
Ingots, rough and ready, 8's	....
Laurel, 3's	....
Brier, 7's	....
Index, 7's	....
Honeysuckle, 8's	....
Napoleon, 8's	....
Victoria, 12's	....
Brunette, 12's	....
Prince of Wales, in caddies	....
" " in 40-lb. boxes	....

WASHING POWDER.

"SILVER DUST"

Case 72 1-lb. cartoons	5 00
Half case.. 36 1-lb. "	2 50
Case 24 3-lb. "	4 25
Half case.. 12 3-lb. "	2 13
Case 100 5-cent packages	1 50
Half case.. 50 5-cent packages	1 00

WOODENWARE.

	per doz
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " " "	1 80
" 2 " " 2	1 40
" 3 " " 2	1 55
" " painted " 2	1 40
Tubs, No. 0	8 00
" 1	6 50
" 2	5 50
" 3	4 50

THE E. B. EDDY CO.

Washboards, Planet		1 60
" XX		1 40
" X		1 25
" Special Globe		1 50
Matches—	5-Case Lots,	Single Cas
Telegraph	$3 50	$3 70
Telephone	3 30	3 50
" ⅛ gro. bxs	3 50	3 70
Parlor	1 40	1 45
Red Parlor	1 40	1 45
Safety	4 00	4 20
Flamers	2 25	2 35
Tiger	3 15	3 35

BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross	$ 2 00
" 10 " "	1 10
" 2 Tiger,	5 00
" 4 " "	2 00

Young & Smylie's

Newest...
Specialty

MINT ... PUFF-STRAPS

RECOGNIZING the great popularity of peppermint with the sweets-loving public, we are the first to introduce to the trade Pliable Licorice containing this flavor.

The delicious quality of our Pliable Licorice is well known; it is matchless in this respect as well as in its flavor and finish.

Our Triple Tunnel Tubes and Navy Plugs are great favorites also, and are made of the same material, although flavored differently. . . . . .

We recommend all these goods as suitable for Summer Trade; they will please the most exacting taste as wholesome, smooth and palatable confections. . . .

For . . . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.
26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood.
BEST GOODS MADE.

Represented by...
Chas. Boeckh & Sons, Toronto.
The H. A. Nelson & Sons Co., Montreal.

THE
Oakville Basket Co.

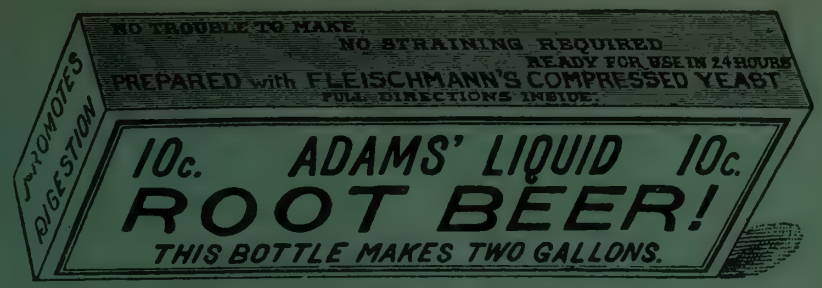
MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

ADAMS' GINGER BEER IS DELICIOUS.



ORDER NOW

YOUR CUSTOMERS ASK FOR ADAMS'. 10 AND 25c. SIZE.

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Dominion Agents. 38 Front St. E., Toronto, Ont.

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TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

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INSURE YOUR LIFE IN THE CONFEDERATION LIFE ASSOCIATION

The right man

to fill a responsible place in business is the one who looks ahead and provides for future contingencies.

The right man

to have the responsibility for the welfare of his wife and family is he who makes provision for their comfort in case of his death. . . . . .

The right man

knows that to insure his life is the only way to make such provision, and he knows that . .

The right policy

is the UNCONDITIONAL ACCUMULATIVE Policy of the

CONFEDERATION LIFE ASSOCIATION

It contains one condition only--that is the payment of the premium. Rates and full information will be sent on application to the Head Office or to any of the Agents of the Association. . . .

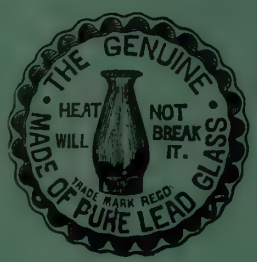
HEAD OFFICE—TORONTO.

W. C. MACDONALD, Actuary.
J. K. MACDONALD, Managing Director.

THE "GENUINE"

Is the King of all Lamp Chimneys. Made of the finest quality of Pure Lead Glass. . . . .

HEAT WILL NOT BREAK IT.



EVERY CHIMNEY NICELY WRAPPED AND LABELLED.

There are a number of so-called Pure Lead Glass Chimneys on the market, and we would warn dealers to beware of imitations of our "Genuine" **Lead** Glass Chimney.

COWANS, KENT & CO., - TORONTO

Quality Talks

Especially when it can be secured at a price within the reach of all. This holds just as true when applied to Gelatines as to any other product. It does apply to **Knox's** Sparkling Calves' Foot Gelatine, which is absolutely pure, delicious in flavor, and economical in use. Booklets sent free. . . .

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MERCANTILE AGENCY

THE BRADSTREET COMPANY,
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Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

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and other Dealers who are regular subscribers to THE CANADIAN GROCER wishing copies of:

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"GILT EDGE"

The only Ladies' Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful finish. Once tried, always used. Largest quantity. Finest quality. Retails at 25 cents.

"NOBBY" BROWN COMBINATION

Package contains a 4-oz. bottle of Nobby Brown Dressing and a full-size box of Nobby Brown Polishing Paste for renovating all shades of Brown and Chocolate shoes. The brown dressing cleans and renews the surface of the leather, and the paste adds a brilliant, durable and waterproof polish. Retails at 25 cents.

"JEWEL" BROWN COMBINATION

Package contains a 2-oz. bottle of Brown Dressing and a small decorated tin box of Brown Polishing Paste. The dressing cleans and renews the surface of the leather and the paste adds a brilliant, durable and waterproof polish. Retails at 10 cents.

BOSTON LIQUID WATERPROOF BLACKING

For men's and boys' shoes, produces a brilliant jet black polish without brushing, thus saving time, labor and money. Retails at 25c.

PATENT LEATHER POLISHING PASTE

For giving patent leather shoes a quick, BRILLIANT and WATERPROOF lustre without INJURY to the leather.

For sale by—

All Wholesale Grocers.

Aubin's Patent Refrigerator

The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:
JOHN FORMAN, 650 Craig Street
MONTREAL

THE CANADIAN GROCER

VOL. XI MONTREAL AND TORONTO, JULY 16, 1897. No. 29

Manufacturers to Her Majesty the Queen by Special Warrant

To the Court of Holland and the King of Italy

Purveyors to H.R.H. the Prince of Wales

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862
Only Medal Dublin 1865.

Only Silver Medal Paris 1875
Grand Gold Medal Moscow 1872 &c &c

Bulls Head Trade Mark

1873 Cross of the Legion of Honour

A Steady Gain.

The world moves.

Progress is the watchword of to-day. Our constant aim to improve on the quality of our Pan Dried Rolled Oats meets with a steady gain in orders. It pays us to be progressive millers. It pays you because you are pleasing your customers better and better. And your profits increase as your confidence in us grows. We may do better yet for you on quality. If we can improve on what you know as "best" now, we shall do it. Rest assured of that.

Pan Dried Rolled Oats

From Manufacturer to Retailer Direct.

The Tillson Co. Limited
Tilsonburg, Ont.

VERY OLD
HIGHLAND WHISKY.

GOLD MEDAL CALCUTTA EXHIBITION

Cockburn & Co.

ESTABLISHED 1796. *Leith & London.*

Try——

COCKBURN'S SCOTCH WHISKY

Nothing Finer in the Market

This firm was established in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are . . . . . .

J. & R. McLEA, Montreal

AGENTS FOR THE DOMINION

Cockburn's Special Liqueur
Cockburn's Special Scotch
Cockburn's Very Old Highland

Tanglefoot

SEALED

STICKY FLY PAPER

The only kind that fulfils all requirements and expectations

Is sold by the following Wholesale Grocers in Canada :—

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Dearborn & Co. - St. John, N.B.
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EVERY WHOLESALE DRUGGIST IN CANADA SELLS IT.

Seasonable Goods!

Trade tonics for the "dull season." Business builders. Here they are——.

Stower's Lime Juice

The most economical for your customers because 20 per cent. stronger than any other. Absolutely pure Lime Juice—purified twice over! A money-maker and a "customer-keeper." A quick, seasonable seller for now!

Stower's Lime Juice Cordial

Absolutely no musty flavor so common in similar preparations. Not a drop of alcohol in it. Used by the Queen and both Houses of Parliament. The highest quality made anywhere by anybody. Good profits for you in handling it.

Fry's Cocoas and Chocolates

Pure Cocoa—Pure Chocolate. No purer made than "Fry's." Hence they go farthest in the household. You please your customers in this economical way and give them highest quality too. 100 medals awarded to the House of Fry. Think of that!

"Thistle" Brand of Finnan Haddies

The new pack is in. The brand that's cured, packed, canned, and sealed "on honor." Its strong selling points—freshness, delicate flavor, cleanliness. Nothing but real Finnan Haddies inside the can. Despite fierce competition they have led all other brands in point of quality, for over fourteen years.

Sold by Wholesale Grocers Everywhere.

Agents:

A. P. Tippet & Co.,
Montreal and Toronto.

F. H. Tippet & Co.,
St. John, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL

FAC SIMILE OF CASK LABEL.

PURNELL'S

PURE
PLAIN and SPICED

MALT VINEGARS

FOR PICKLING and TABLE USE.

Brewery, Bristol, England.

Have you figured out what the reduction in tariff means in the cost of our vinegars?

AGENTS

St. John, N.B.—W. S. CLAWSON & CO.
Montreal—J. M. KIRK, Imperial Buildings, St. James St.
Toronto—J. WESTREN & CO., 73 Carlton St.
Hamilton—W. H. GILLARD & CO., Wholesale Grocers.
Winnipeg—A. STRANG & CO., Portage Avenue.
Vancouver, B.C.—C. E. JARVIS & CO., 101 Holland Block,

A BALLAD OF THE RANKS.

(Adapted from A. Conan Doyle.)

Who carries the Gun ?
A lad from over the Tweed.
What's he got in his bag ?
Eddy's Matches of which we read.
Then let him go, for well we know
He comes of a soldier breed.
So drink together to rock and heather,
Out where the red deer run,
And stands aside for Scotland's pride,
The lad that carries the gun.

Chorus.—For the colonel rides before,
The major 's on the flank,
The captains and the adjutants
Are in the foremost rank.
But, when it's "Action front !"
And fighting's to be done,
'Baccy and pipe and Eddy's Matches
They for the moment shun,
Come one, come all, you stand or fall
By the man who holds the gun.

Who carries the gun ?
A lad from a Yorkshire dale,
He's provided with Eddy's Flamer Match
That won't go out in a gale.
Then let him go, for well we know
The heart that never will fail.
Here's to the fire of Lancashire,
And here's to her soldier son ;
For the hard-bit North has sent him forth,
The lad that carries the gun.

Who carries the gun ?
A lad from a Midland shire.
What kind of matches does he use ?
Eddy's when he wants sure fire.
Then let him go, for well we know
He comes of an English sire.
Here's a glass to a Midland lass,
And each can choose the one,
But east and west we claim the best
For the lad that carries the gun.

Who carries the gun ?
A lad from the hills of Wales.
He too uses Eddy's Matches
The kind that never fails.
Then let him go, for well we know
That Taffy is hard as nails.
There are several ll's in the place he dwells,
And of w's more than one,
With a "Lan" and "Pen," but it breeds good men,
And it's they who carry the gun.

Who carries the gun ?
A lad from the Windy West,
His kit includes a box of Eddy's
They're known to be the best.
We'll let him go, for well we know
That he is one of the best.
There's Bristol rough and Gloucester tough,
And Devon yields to none,
Or you may get in Somerset
A lad to carry the gun.

New York Ginger Ale

A REFRESHING,
HEALTHFUL,
INVIGORATING

...SUMMER DRINK

which delights and comforts thousands of Canadians during the hot weather, and

Enables the wide-awake grocer to make a handsome profit. Over 6000 cases sold last season---1 doz. quart bottles in case. Delivered in 5 case lots at 80 to 85c. per doz.

A TRIAL 5 CASE LOT will insure for us your constant trade in this beverage.

W. H. Gillard & Co., Hamilton

WHOLESALE AGENTS.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XI. (Published Weekly) MONTREAL AND TORONTO, JULY 16, 1897 ($2.00 per Year) No. 29

PRINCIPLES IN FINANCE—BARTER.

Henry Douglas Parmelee in Business.

THAT there has been a gradually increasing desire on the part of many to obtain a general idea of the science of economics has been recently in great evidence. It was pointed out, some months ago, that the campaign of 1896 had given rise to this desire on the part of all men who wished to be well informed upon subjects of vital importance to the nation. The currency literature of that campaign went far beyond monetary science, and encroached upon the subjects of labor, capital, immigration and many allied subjects.

Intelligent inquiries in regard to these subjects, and those related to them, have been constantly received by the newspapers and financial journals throughout the country. These alone furnish one of the best evidences of the growing popularity of economics.

There is much which is contained in the science of economics which is well known to practical business men, and which arises in their every-day transactions. They may not know the multitudinous relations which these subjects have, but for all practical purposes they are often contented and satisfied with their knowledge. The broad-minded business man is not content with a circumscribed knowledge of economics, and he will always be ready to learn anything which will help him in his daily business. The following advice, which was given not long ago by one of the retired merchants of New York City, is an encouraging evidence of the love of knowledge fostered by a business life and a realization of the value of all study.

A young man in his sophomore year in one of our large universities had occasion to visit the above-mentioned retired merchant and found him reading in his library. During a conversation, which was mainly in regard to the young man's studies at the university, the gentleman asked: "Do you study economics?" and upon being told that that was a subject which did not come until the junior year, the gentleman said:

"When I first entered business, many years ago, as a clerk in one of the large shipping houses in New York City, my education was exceedingly limited. I was under continual embarrassment in regard to many things which are ordinarily known to-day by boys much younger than I was at that time. My mortification was occasionally aroused when I was faced with some practical question in regard to international commerce and problems relating to it.

"From that day to this I had an extreme desire to become acquainted with all literature upon the subject of economics. Naturally, during the years of my business life it was not possible for me to study what I wanted of that very important science, but now that I have retired from business, and have given myself up to a quiet life, like Cato, in my old age, I am taking up the studies of youth. You see, I have volumes of Ricardo and Mill on my desk, and I am keeping in touch with recent economic literature contained in the English and American journals.

"My advice to you is, by all means make a careful and searching study of economics, for nothing will be more valuable to you in your life work, or more satisfying in its results than an adequate knowof this great subject."

I have given the substance of the conversation, for the reason that I believe it is an indication of just what men who have been through the practical experiences of life advise to all who are preparing themselves for those experiences. It is true that there is a great deal which cannot be learned from textbooks or from study. Most of our knowledge must be gained by a worldly experience. It cannot be bought or handed down to us. At the same time, it is possible to minimize the mistakes and embarrassments which are sure to come up in a business life, if we thoroughly master certain of the fundamental principles and theories of that life.

Occasionally men are found who, ignorant themselves, ridicule or decry a study of economics, saying that it is not a practical subject, but theoretical, and for that reason useless. This is rather wholesale condemnation of a science which is founded upon past experiences, and from which general conclusions are drawn, which serve to guide men in their transactions and at the same time offer a mental exercise for those who are enough interested to exert their minds in solving intricate problems.

I shall attempt to give, in a series of articles upon finance, a brief and concise presentation of certain subjects which are included under that department of economics. No originality will be claimed for the articles in question, as they will deal with subjects so fundamental in their character that there will be no necessity of theorizing or making original comments. The articles will cover the subjects of barter, money, capital, credit, interest, exchange and price.

Many of these subjects are so well known to the readers of Business that they may easily be passed over, but it is my hope that the presentation which will be given will serve not only to raise new interest in the subject, but to recall to those already familiar with it certain principles which they are always glad to review.

It is well known that the best method of study is that of repetition, and if these articles serve to fix more firmly in mind elementary subjects, the author will consider that he has accomplished his purpose.

The first subject to which I shall call attention is that of barter. Before money, or the medium of exchange, as it is called,

CANNED SALMON

IN STOCK

SOCK EYE, Talls - Best Brands
COHOES, Flats - Good Firm Fish
WHITE, Flats and Squats - Great Values

CLOSE PRICES

SEND ALONG YOUR ORDERS EARLY BEFORE THESE GO.

THE DAVIDSON & HAY, LIMITED.

Wholesale Grocers - TORONTO.

was used, men's wants had to be satisfied by barter. This was a system of exchange, and its relation to the trade of the world to-day is analogous to the relation of the barter of childhood to the business of middle age.

The familiar sight of two boys bartering, or to use their own expression, "swapping," articles at school is well known. The analogy, however, serves its purpose here, for it was in the early stages of man's existence that barter was resorted to. The desire for variety created the demand for articles produced by others. It was not long before the inconveniences which arose in barter did away with its practice, or, more correctly, brought into existence a medium of exchange.

If A is a maker of hats, and B a maker of shoes, and A is desirous of a pair of shoes and goes to B, who desires a hat, for an exchange, he may find that the value of one hat is only equal to the value of half a pair of shoes ; yet B does not care for two hats. Here the question arises immediately : How shall an equitable division be made? The exact equivalency between the two articles cannot be made, but if, by a mutual agreement, A and B decide that they will exchange their articles of manufacture for some one commodity which they both need and are using, such as wheat, for example, the difficulty disappears, and a vast amount of labor which would be incurred in the intricacies of barter is done away with. It was in this way that the medium of exchange became necessary, and such a medium has been termed "money."

The transactions, one of which has been described, have become fewer as civilization has advanced, yet all trade and commerce finds as its basis the relative values of commodities to each other, as determined by barter.

When barter was confined to individuals in a small community, it is likely that the article which was most generally used there was taken as the medium by which things were gauged. This is a statement which has some historical interest. For example, among certain ancient tribes in biblical times, sheep were used as a medium of exchange. Our word pecuniary comes from the Latin word pecus, meaning flock. In the agricultural stage, where cereals were mainly produced, grain was used as a medium of exchange. A local measure of value was sufficient, but as the commerce of the world began to increase, and trade went beyond the confines of the small community and sought other tribes and other countries, a more complicated system was the result. It was then that a more generally accepted standard of value was agreed upon.

MR. LIPTON IN AMERICA.

Thomas J. Lipton, the London multi-millionaire tea merchant, who gave anonymously $125,000 to the Prince of Wales' Jubilee Fund for the poor of London, arrived here last night on Cunard liner Campania.

Mr. Lipton is very tall, with a florid face, and wears a moustache and goatee. If it were not for his distinctively English pronunciation he would be accepted as a Westerner. He is about 40 years old and ascribes his fortune to his own efforts.

Mr. Lipton was accompanied by his secretary. He will spend a few days in his New York office at No. 80 Front street and then will go to Chicago, where he has large interests.—New York Herald.

FILBERT CROP.

A letter from Messina states that the new crop of filberts is backward, and that consequently higher prices for first half of October shipment are expected. The output in Messina districts is expected to be between 45,000 and 50,000 bags, and in the Catania districts 20,000 to 25,000 bags. There is said to remain in Sicily about 8,000 bags of 1896 crop, but it is not urged for sale, as the consuming demand is expected to absorb it.

WINNIPEG CATERERS.

THE first meeting of the caterers of Winnipeg for this season was held in the Council chamber on 6th inst., the president, J. T. Spiers, in the chair. There was a large and representative gathering of the grocers, butchers, bakers and milling interests of the city. The usual good-natured banter and wordy warfare showed all present were "up and at it." The election of officers for the ensuing year resulted as follows :

B. J. Holman, president; H. G. Spurgeon, vice-president ; E. Tugwell, secretary; K. J. Johnston, treasurer; J. W. Horne, marshall for the procession.

Committees — Finance and Transport — W. Hunter, chairman ; H. Kobold, W. F. Ross, J.T. Spiers, R. R. Scott, J. A. McKerchar.

Location Committee—Composed of the Attractions and Sports Committees, and the president, vice-president and secretary.

Printing—John Horne, chairman ; K. J. Johnston, E. Turnbull, A. R. Christie, D. McDonald.

Music—W. Blackadar, chairman ; W. L. Capell, N. H. Hughes, H. A. Holman, R. J. Douglas, J. J. Thompson and J. W. Horne.

Attractions—A. E. Scott, chairman ; C. L. Charest, J. Gallagher, D.W. McLean, R. Paul, F. Marples, R. Galna, J. Nix, R. H. Windrum, J. Cowles, R. Polson, T. Hurtley, W. H. Stone, F. Scott, J. Bowles, Harper Wilson, W. Hicks, F. Gallagher, T. Jobin, J. W. Horne, J. Mouat, C. Campbell, J. M. Scott, A. Morrison, W. G. Locke, J. B. Thompson, W. M. Rublee, D. B. McRae, J. Dickie, W. Warren, T. Hazlewood, R. H. Lyons, G. H. Brown, J. C. Kyle, N. F. Calder, A. McDonald, W. R. Johnston, W. H. Morgan, H. Clemens, J. W. Smith, and A. T. McMillan.

Mr. John Mouat, upon motion, was appointed to act as special reporter for THE CANADIAN GROCER.

It was decided to hold the picnic on Thursday, August 19. The secretary was instructed to correspond with the following towns with a view of ascertaining what inducements each could offer for the picnic going to such place : Portage la Prairie, Selkirk, Rat Portage, Carberry, Miami and Morden.

A hearty vote of thanks was accorded to the retiring chairman, Mr. J. T. Spiers, for his past services.

Positive Assurance . . . . .

That our **new season's** Japans to retail at 25, 35 and 50 cents are the best values now before the trade. Style and liquor are perfect.

LUCAS, STEELE & BRISTOL - - Hamilton

Coffees

At the request of our numerous friends who have handled our

Mecca . .

Damascus and

Cairo Coffees

We are now putting these well known brands in two-pound air-tight tins, packed 15 tins to a case. . . . . .

JAMES TURNER & CO. - - HAMILTON, ONT.

Freshness

is necessary---in Milk.

"REINDEER BRAND"

CONDENSED MILK

is manufactured from rich new milk, fresh every day.

SALMON SALMON SALMON

For present delivery at low prices.

Horse Shoe	Brand	=	1-lb. Tall Tins
O-wee-kay-no	"	=	1-lb. " "
Harlock	"	=	1-lb. " "
Northern Light	"	=	1-lb. " "

Get our prices before buying and SAVE MONEY.

THOS. KINNEAR & CO. WHOLESALE GROCERS 49 FRONT STREET EAST TORONTO

AMONG THE RETAILERS.

ON August 1 Lockhart's Cosey, the tea and coffee house at 460 Spadina avenue, Toronto, will be removed to 468 Spadina avenue.

Estimates.

A grocer on whom I called the other day took exception to my statement of last week to the effect that it was a wise thing for grocers to give estimates on supplies for picnic parties. To explain himself he went to a shelf and took down two bottles of Worcester sauce. "One of these," he said, "is generally sold at 9c., the other at 33c. They are the same size, and yet the man who sells the 9c. bottle will make about twice as much as the man who sells the 33c. bottle. Everything is the same," he added. "There is more than one grade in tapioca, in tea, in coffee, or in whatever the grocer handles. It is, on this account, impossible for a grocer who handles good merchandise to do justice to his trade by giving estimates. It isn't like the building of a house; in that case the whole facts of the case are laid before the intending builder. He orders the kind of wood he wants, and even decides whether he will have cut or wire nails used. But with the purchaser of groceries it is different. The customer is not acquainted with the different classes of groceries and generally cannot distinguish by sight the inferior from the better brands, and cannot order the kind she wants. Thus, you see, a merchant will give either high or low estimates, according as he keeps a high or low-grade stock, and if the low-priced tender gets the contracts, we, who keep good stocks, are placed at a great disadvantage, the contracts going to the trashiest bargain counters in the town or city concerned. Now, as these places of bargains should not be encouraged, I don't think that the system of estimates should be advocated."

The gentlemen's reasoning was certainly very clear, and, doubtless, the scheme has its disadvantages. If the estimates are asked for only to allow customers to let the contracts to the lowest tenderer I certainly would not approve of their being given, for, as this gentleman says, the low-grade stores would receive the patronage—only temporarily, however, for the cheapness of their goods would be recognized. But I advocated the scheme more for the reason that it would assist the excursionist in picking out the required goods. I still think it could be employed advantageously by the retailer who has an established business with customers who are confident that they will never be duped by that grocer. I hear that the business in summer goods is much better than it ever has been, and the scheme merits consideration.

Knowledge of Goods.

Do grocers take full advantage of the fact that they have the opportunity of recommending their goods? I don't mean to raise the doubt whether they talk enough about their goods and say how nice they are, but rather whether they enquire thoroughly enough into relative values of their goods and can conscientiously tell their customers what they know about their good and bad qualities. For instance, there are many kinds of cocoa, but there are only a few kinds of pure cocoa. Any cocoa that retails at less than 60c. a pound or thereabouts is not pure cocoa, but is starch and sugar colored to taste with cocoa. Now then, if grocers knew facts like these and would tell their customers of the trash that they give them when they sell them cheap stuff, I think they could sell a great deal more of the goods that are higher-priced and thus make more money. The customers, too, would appreciate the warning and thus two birds are killed with the one stone. Cocoa adulterated with starch and sugar is heating, too, while pure cocoa is refreshing and cooling, so that if the pure cocoa were sold once to customers who had hitherto used the adulterated variety, it would in all probability be used more freely. This is only one of the many instances where valuable information can be obtained from the travelers, and once obtained it should be used as often as possible. The travelers are, as a rule, well informed as to the quality of the goods they handle. They know why an article is good and why bad, and will supply the retailer with much information if it is only asked for. Often the retailer is questioned upon such subjects, and it is a great convenience and satisfaction to him to be able to give the desired information.

Keeping Canned Goods.

Grocers ought by this time to know all about the treatment of canned goods; but if the conclusions I have drawn from some observations made this week are correct they do not. It is a common thing for merchants to fill up their windows with canned goods. Unless the grocer is favored by a good location, or is very careful with his awning, the heat of the sun on warm summer days raises the contents of the cans to a high temperature. At night they cool, and thus the continual heating and cooling goes on from day to day. Now, this is not likely to add to the flavor or benefit the condition of the canned goods, and as it is dangerous to sell spoiled merchandise of this sort the bad results ought to be prevented. It is certainly a hard thing to dress a grocer's window so as to have no perishable goods in it, and consequently attention ought to be paid to the possession of a good awning and blind. Sometimes the sun shines on windows in the morning before a clerk arrives to put the awning down. In that case it is necessary to have blinds to keep out the morning rays. There are other sources of trouble in connection with canned goods that will bear mentioning. As these lines are staple, grocers are sometimes induced to lay in a large supply, perhaps to obtain a discount on quantity and perhaps to fill up empty shelves. When large stocks are kept up there are likely to be some goods on hand a long time, and the last that are sold are certainly not fresh, if perchance they are not unfit for use. If

A Business Pointer

We offer no premiums or prize packages as inducements. We make and sell first-class goods, and find this all the intelligent public require. Merchants, beware of goods that take premiums to sell them. Our goods are endorsed as being the best in the market.

For sale by all leading Wholesale Grocers.

Manufactured by **THE ALPHA CHEMICAL CO., BERLIN, ONT.**

"Grand Mogul" Tea

BICYCLES FREE TO GROCERS

No. 1. "**The Mogul**," High Grade, - - **Price, $100**
No. 2. "**The Pearl**," High Grade Ladies', - - " 100
No. 3. "**The Forest City**," Good Strong Wheel, " 75

ALL HANDSOMELY FINISHED.
HAVE ALL THE LATEST IMPROVEMENTS.

Free upon the following terms:

"The Mogul," to purchaser of 2,000 lbs. Grand Mogul from now to September 1st.

"The Pearl," to purchaser of 2,000 lbs. Grand Mogul from now to September 1st.

"The Forest City," to purchaser of 1,500 lbs. Grand Mogul from now to September 1st.

Hunting Case Gold Watch, to purchaser of 1,000 lbs. Grand Mogul from now to September 1st.

Gold Breast Pin, to purchaser of 500 lbs. Grand Mogul from now to September 1st.

Splendid presents to consumers also. We wish to double our sales the next three months, and therefore offer the above inducements. Will you help keep this excellent Tea before your customers?

T. B. ESCOTT & CO. - LONDON.

Rich . . . Delicate

Always ready for

Cottage and **Home**

Cruise and **Camp**

Sample Jar on application.

A. F. MacLAREN & CO.

TORONTO, CANADA.

Our New Line . . .

"GOOD LUCK" BROOMS

Freight paid on lots of 6 dozen.

The H. A. NELSON & SONS CO., LIMITED, Toronto - Montreal.

the store has too much shelf room, tear some of it down, or make or enlarge the store-room at the rear and diminish the size of the store. A store-room in a grocery shop is a necessity. Then keep only part of each kind of goods on the shelf and lay the rest that you have on hand in a cool place in the store-room. At this stage comes another habit that I hear is a source of evil. The grocers do not use the goods on the shelf, but rather run to the store-room for the goods whenever a customer comes in, or else replace them after he goes out, wishing always to keep the shelf filled up. The shelf thus never is emptied, and there are at last some stale goods on hand, which, when sold, will disagree with somebody's powers of digestion. It is contended, of course, that the appearance of a store is spoiled by having some shelves almost empty, others half-filled and others filled completely. Quite true, but if grocers wish to preserve a uniform appearance they should, I think, have only a couple of rows of cans on the shelf, so that they can, without much difficulty and with a little care, keep the fresh stock replenished. An incident which I know to be true, and which bears on this subject, came under my notice a few days ago. A can of one of the best brands of salmon, retailed at 18c., was used at the table of a friend of mine—well, I won't tell the whole of it, but the head of the house told me next day that he would return the other can he had bought and that he would buy no more canned goods at that store. Too many precautions against the serious danger of selling spoiled canned goods cannot be taken.

RAMBLER.

PERSONAL MENTION.

Mr. J. L. Watt, of Watt & Scott, Toronto, is holidaying in Muskoka. He has his family with him.

Mr. A. B. Lambe, Toronto representative of Carter, Macey & Co., has just returned from a month's sojourn on the shores of Baie de Chaleurs, N.B. He is delighted with that part of the country and as he has gained several pounds during his absence he certainly ought to be.

THE LOBSTER SEASON EXTENDED.

The season for taking lobsters in the western part of the Maritime Provinces expired on the 1st of July. In the eastern part, including Eastern Nova Scotia, Cape Breton, Prince Edward Island and part of New Brunswick, the date for closing is July 15. Applications for the extension of the season were considered by Sir Louis Davies before his departure for England and refused. Since that time very urgent representations have been made to the Department to the effect that storms have done great damage in the eastern waters, that the fishermen have had but a small chance to pursue their calling and that much distress would be caused to them by the enforcement of the regulation requiring the closing of the fishing on the 15th inst. Having ascertained by careful enquiry that these representations were well founded, Hon. W. S. Fielding, acting Minister of Marine and Fisheries, has extended the lobster season in the district referred to for a period of nine days, from the 15th till the 24th of July.

GEORGE J. TROOP.

MR. GEORGE J. TROOP, president of the Halifax Board of Trade, is one of the leading wholesale and retail hardware merchants of Halifax. He is wide-awake, progressive, and enjoys the confidence and esteem of the community in

MR GEORGE J. TROOP,
President of the Halifax Board of Trade.

which he resides. He is also one of the best known business men in the Maritime Provinces, and has always been a faithful and warm supporter of any measure tending to advance the trade interests of the Dominion. There is nothing narrow or provincial in his ideas. While he naturally desires to see his native city and province prosper, he has always looked upon trade questions in their broadest sense, having the well being of the whole of Canada at heart. He was one of the strongest advocates of the fast line of Atlantic steamers, and naturally feels proud to-day to see his ideas taking practical shape. Mr. Troop has served as president of the Board of Trade on former occasions. He has been a delegate to Ottawa on almost every important trade mission, and at the present time is deeply interested in the proposed cable extension to the West India Islands. He is a member of the firm of Black Bros. & Co.

NEW BRUNSWICK FOR TOURISTS.

THE varied attractions of the picturesque province of New Brunswick have long rendered it celebrated among summer tourists who have always found that refreshment of mind and body so grateful to the toilers in towns or cities. Not a little of the celebrity of the province is due to its beautiful capital, St. John, a city which, with its central position, its unrivalled climate, its healthy breezes, and its proud position of gateway to a sportsman's paradise, renders it the hub of the Maritime Provinces.

By a glance at the map it will be seen that St. John is easy of access, and is in fact the distributing point of the Maritime Provinces. Here will be found the terminus of the C.P.R., and out of the same station which forms this terminus run the trains of the Intercolonial Railway, a line, which skirting as it does three-fourths of the coas line of New Brunswick, touches at innumerable points of interest to the tourist and sportsman. In the steamship service it is also an important point.

The chief attraction for the pleasure-seeker is the River St. John, which the inhabitants of the province claim has no equal in the world as a place for yachtsmen and scenery-admirers.

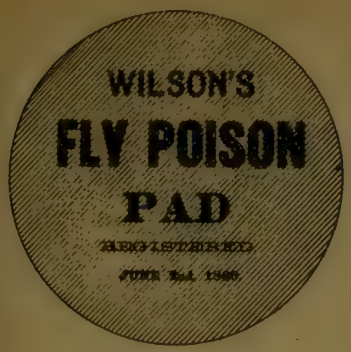
Along the river are many farm houses where the "summer boarder" is made welcome, and where a comfortable home may be found at a reasonable price. Here the simple and wholesome fare, the walks, the boating, the bathing, the flowers and all the requisites of a good summer resort are to be had without the least trouble.

If the traveler prefers a hotel and city life by the seaside there is abundant accommodation ; it is sufficient here to mention the Royal, the Dufferin and the Clifton as the leading hotels of the city.

The city is not only healthy in its supply of pure water and breezes, but it also affords opportunities of every kind of pleasure to the tourists. The opera house is open all summer. The public park, covering about 128 acres, is the pride of the city. The drives and views to be obtained are varied and beautiful. Should an out-of-town resort be desired a quiet, cosy nook will be found at Duck Cove, about three miles from the city and reached by the street cars.

The climate of St. John at this season of the year is a most delightful one and offers every inducement to seekers of health and pleasure. On the warmest days the heat is tempered by refreshing breezes from the bay, while sultry and sleep-banishing nights are unknown. Neither mosquitos, black flies, or insects are to be found.

In fact, "the stranger in St. John finds a busy, prosperous and beautiful place—a city to be proud of and a people who are proud of it."



WILSON'S

Fly Pads

Are always out round, six inches in diameter, and printed like above.

Archdale Wilson & Co.'s Summer Specialties

...BULL'S EXTRACT...

Makes the **finest quality of Ginger Beer** at a remarkably low price. We get many unsolicited orders for **BULL'S EXTRACT** from all parts of Canada and some from the United States.

TRY IT YOURSELF and you will then recommend it to your customers.

Wilson's is the Best Root Beer

ARCHDALE WILSON & CO.

Wholesale Druggists —— HAMILTON

TORONTO BOARD OF TRADE.

A SPECIAL meeting of the Toronto Board of Trade was held on the afternoon of July 12. In compliance with the constitution, President Gurney in opening the meeting read a report referring to various matters which had been before the Council since the preceding general meeting.

In this report Mr. Gurney dealt with the actions the Council had taken to have the Canadian Commissioner to Mexico appointed. It has always been the policy of the Council to extend Canadian markets, and so when the possibility of the opening up of trade on the Pacific Coast with Mexico and Central America was impressed on the members by Capt. Yates, a delegate from the British Columbia Board of Trade, it was decided to send Capt. Yates on to Ottawa to advise the Government in the matter. The Government acted on the suggestion, and Mr. E. E. Sheppard is now in Mexico investigating the question.

Mr. Gurney pointed out how, in changing the screen used in determining the value to be attached to coal screenings, the Government had placed an onerous tax on ordinary coal, and how a readjustment of the rules was secured at the suggestion of the representative of the Council who was sent to Ottawa.

In regard to the finances of the board, Mr. Gurney pointed out that Council had arranged with the New York Life Insurance Co. for a still further reduction in the rate of interest—the whole reduction meaning a saving of about $6,000 a year. In consideration of this, the second and third debenture holders have consented to a suspension of interest during a period of ten years. This, it is calculated, will enable the board to pay off its floating inbebtedness in three years, notwithstanding the reduction of fees which it is proposed to make.

After Mr. Gurney had read his report, a notice of motion was made by Mr. A. E. Kemp, to the effect that resident members' fees should be $12 and outside members' fees $10 per annum. Originally the fees were $10 a year, but they had been raised to $15 and finally $17. It was considered by those present on Monday that the present membership could not be sustained at the fee of $17, but that, if the proposed reduction were made, additional members could be added to put the finances on a sound basis.

Although the members were unanimous as to the advisability of the reduction, it was impossible to vote on it, as the constitution states that there must be two meetings before they could pass on the matter.

2 Good Things

They are good sellers

Because they are good.
Because the public know they are good.

Every grocer should have them

Because he can make a good profit.
Because he will have quick sales.
Because his customers will be pleased with them.

PURE GOLD MFG. CO.
TORONTO

Have we your order ?

SPECIALS IN . . . . SALMON

EAGLE BRAND - $1.00 doz.
RED SALMON - $1.15 doz.

We have Tomatoes for sale in large or small quantities.

H. P. ECKARDT & CO.

Wholesale Grocers TORONTO

GILLARD'S NEW PICKLE

BEST IN THE WORLD

10 GOLD MEDALS AWARDED

2 doz. in case. Single case, $3.40. Five cases and over, $3.30.

Sold by all Wholesale Grocers in Canada.

Gillard's New Sauce

Prepared only from the finest selected ingredients.

PIQUANT APPETISING

Single doz, $1.90.
Barrel Lots, 12 doz., $1.75.

GILLARD & CO.

LONDON, ENG.

...Makers

THE CANADIAN GROCER

J. BAYNE MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

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John Cameron, General Subscription Agent.
Major A. G. Campbell, General Subscription Agent.

ADVANTAGE OF AN EXPORT TRADE

THE most valuable trade for any nation to cultivate is its home trade. Just as it is the tendency of water to run down hill, so it is the tendency of trade to follow along the line of least resistance.

In the home trade there are no adverse Customs tariffs to obstruct the way and distances are as a rule less, although it is true railway discriminations often minimize the latter advantage.

But while the home market is doubtless the best market, it is by no means the only one which a nation should cultivate in order to the establishment of its commercial permanency. There is the export trade to be looked after.

Commerce is the foundation of national greatness. A nation may conquer its enemies and acquire their territory. But unless the arts of commerce as well as the arts of war are cultivated that nation must before a great while decay.

The merchant who has a dozen customers for a certain article is naturally, all things else being equal, in a better position than he who has only one. If the buying capacity of the latter's customer decreases or ceases altogether it is obvious that his difficulties are greater than would be those of the former if the buying power of one of his customers decreased or ceased altogether.

The same law applies to nations as to individuals: The more numerous and diversified a nation's customers the less likely will it feel the burden of hard times which roll over the commercial world in cycles.

Great Britain stands out as an unmistakable proof of that. Britain's commercial field is the world. Every nation on the globe, uncivilized and civilized, buys more or less goods from her. She thus has always customers in some part or other of the world where trade is at least in a normally healthy condition.

Take, for instance, the past couple of years. Everyone knows that while on this side of the Atlantic there has been the minimum of inactivity, in Great Britain there has been the maximum of activity.

No country can live, move and have its being within itself. It must have intercourse with other nations. It must buy from and sell to other nations.

The United States, by hostile legislation, has declared it does not believe in this doctrine. But while with one movement it has closed its front door to all nations and kindreds, with the next it has stated its willingness, under reciprocal conditions, to open its back door to at least the majority of these nations and kindreds. As one of the leading trade journals in the United States put it a short time ago: "Reciprocal trade with foreign nations has become a necessity to American prosperity. We must export to prosper."

The chief business of a country is to cultivate business. And that means in the foreign as well as in the home market.

Canada, while solicitous for the home trade, and rightly so, has not been as solicitous for that with foreign countries as she might or should have been. And while this has been chiefly due to the paucity of practical business men in Parliament and in the Federal Cabinets of the country, yet the business men themselves are not without blame.

For many years Canadians thought that the Promised Land for their exports was the United States. And when the McKinley tariff was levied against us in 1890 a good many imagined that back into the wilderness we would have to wander with some of our chief products.

But the blow that practically drove many of our products out of the United States directed our footsteps towards the British market.

It is curious to note that the greatest development in our aggregate export trade began with Uncle Sam's rebuff. Compared with 1890 it is 25 per cent. larger, and that increase is more than due to the growth of our trade with Great Britain.

But although our export trade has developed so satisfactorily during the past few years, to say that it has assumed satisfactory proportions would be far from the truth. Taking into consideration the natural resources and possibilities of the country, they are by no means what they might or should be.

Our exports per head of population are less than twenty-four dollars, which is a great deal below the average of any of the other self-governing British colonies.

It is obvious, therefore, that, while doing our best to cultivate the home market, we should inaugurate a more vigorous export policy than we have at present. The Government can do a great deal in the premises, but business men themselves must also be active.

Just as there are a variety of peculiarities among customers in the home market, so is there among the importing foreign countries. What these peculiarities are it is the duty of exporters in Canada to study. Until they have learned what these are they will necessarily be handicapped in their efforts to expand their trade with foreign countries.

It is not necessary for a business man to shut his eyes in order to be asleep.

EXPORT DEMAND FOR EGGS.

During the past week Montreal commission men have received considerable enquiries from abroad for pickled eggs for fall shipment, and a number of large contracts have been made.

Dealers complain, however, that they have been obliged to accept lower prices than last year, as the English buyers lost money on last season purchases.

The basis of these contracts is 6s. 3d. to 6s. 4d. for October and November shipment.

The exports, it will be remembered, showed a substantial increase last year, but this year they are still greater.

From the first of May to the 10th July the exports of eggs from Montreal were 3,789 cases, against 3,343 for the same period last year.

CHEAP COCOAS.

ON THE CANADIAN GROCER'S enquiring of a prominent cocoa man of Toronto as to his summer business, he remarked: "We have reason to regard this season's sales as satisfactory, for our output of cheap cocoas is 25 per cent. less than last year."

Thinking that his statements were rather contradictory, THE GROCER requested an explanation.

"Well," he responded, "when our firm first started business we manufactured nothing but the purest and best of cocoas. As we were among the first in business our trade grew satisfactorily. By-and-bye, however, so many cocoa men opened manufactories that our competitors devised schemes to increase their trade, and thus cheap cocoas were introduced on the market. At first we did not follow in the track of these competitors, in spite of the fact that we knew we could make up these cheap brands to sell at a lower price than those who had introduced them, both because we thought that the schemes would wear themselves out and because we did not wish to ruin our reputation for selling only the purest of cocoas. But instead of the expected decrease in consumption, the cheap brands became more popular, until we were at last forced to manufacture them, and to-day ten tons of this trash to one of the pure cocoa go out of our doors."

"Well, have you found that it has injured your reputation?"

"No, I can't say that we have," he answered, "but we attribute the lack of injury to the course we have pursued. We have never advertised the good qualities of our cheap cocoas, but have rather denounced them, not because we do not make money on them, for we make a large per cent. of profit, but because we hate to see a barrel of this inferior stuff go out of our manufactory. We have always advised our travelers to tell our customers that the cheap grades are not cocoa but starch and sugar, colored with a very little of the pure material."

"Well, are these brands injurious to the drinker?" was the next question.

"No, any starch we put in is the finest starch we can buy, and we also use the best quality of sugar purchasable."

"But what surprises me," he continued, "is the foolishness of the public. How can they imagine that pure cocoa can be roasted, ground, treated and packed for 9 to 15c. a pound? A little common sense ought to tell them that the price of cocoa cannot range from 15 to 75c. per pound. The situation is really disgusting to us," he said in a disdainful tone.

"Well, you are reaping the fruits of your labors now, are you not, if the trade in cheap cocoas is diminishing?" said THE GROCER.

"Yes," he said. "Frequent testimonials arrive, too, thanking us for being so frank in our advertisements, and informing us of persons' conversion. If this trade in cheap brands goes entirely out of existence it will greatly benefit the cocoa business."

OFFERS OF NEW CALIFORNIA RAISINS.

FIRST offers of new crop California raisins were made to the jobbing trade in Montreal last week. The prices in question were for October delivery, and were from ½ to ¾c. above the figures at the corresponding period last year.

The offers this year, duty paid, are equivalent to 5¼c. on 2-crown; 6¼c. on 3-crown, and 7¼c. on 4-crown loose muscatel raisins.

Last year the September shipments were filled at 4½, 5½ and 6½c., respectively. The first shipments were the cheapest purchases as there was a rising market from the opening, the aggregate advance being almost 2c. per pound.

The offers above mentioned have not attracted any demand as yet, as jobbers are disposed to await later and more definite intelligence.

Speaking of the prospects The California Fruit Grower says: "There has been a change in the general condition of the growing crop. The sudden change of the weather from hot to cold, and the damage from vine hoppers have caused the grapes to drop heavily in some sections. Clusters and layers will not be abundant, while loose and seedless will be in heavy supply. The crop as a whole does not promise to be as heavy as a few weeks back, but there will be enough for all demands."

CANNED SALMON.

THE canned salmon situation has not improved during the past week. On the contrary the general feeling appears to be weaker.

Representatives in Toronto of well-known brands are this week accepting $3.35 f.o.b. on the Coast where they last week were standing out for $3.65.

Why the market should be weaker is somewhat difficult to understand. Advices from the Coast state that the run of fish so far on the Fraser is light. This being early in the season, there is, of course, yet plenty of time for the run to assume larger proportions, but what should be, naturally, a bullish factor is the fact that the Indians, Chinese and others engaged in catching fish are on strike, demanding, we understand, 15 cents per fish.

We notice from an interview of The New York Journal of Commerce with a Seattle man that the outlook on the Fraser is uncertain. Referring to the strike, he stated that if it was not quickly settled it would have the effect of materially curtailing the pack, as the run lasts only 30 days. "On the American side," he said, "the total quantity packed does not exceed one-third of the requirements of the British trade, which amounts annually to about 600,000 cases of sockeyes."

In spite of the low offers which are being made, the Toronto representative of a large syndicate on the Coast received a telegram a few days ago to discontinue selling at previous figures all Fraser River fish and to only submit offers.

During the past week in Toronto there have been a few transactions in futures recorded, but the business has not been as brisk as a week ago on account of the unsettled feeling which obtains.

THE LEMON MARKET.

This year the lemon trade has had much to affect it, and, as a consequence, not only any probable change in prices, but also the condition of the lemons, has had to be watched very closely by the fruit dealers.

The continued cold spell at the commencement of the season compelled the importers to sell the fruit at a figure much below the price at which they purchased it. This year, too, it was a peculiar character-

istic of the imported lemons that they were thin skinned, and although it improved their quality for immediate use, it made them very wasty; in some cases a repacking was necessary. Owing to this condition it was impossible for the dealers to speculate by holding their lemons and waiting for warm weather, and, as a result, the fruit was sold for whatever it would bring.

Now, however, that the warm weather has come on, the demand cannot be supplied. Dealers say that they never had such a number of orders come rushing in upon them. As a consequence the price rose at the rate of 50c. a day, and now, those that were fortunate enough to have some boxes on hand are making up the losses sustained at the beginning of the season.

Boxes that in May and the most of June sold at from $1.50 to $2 are now worth $6 to $7, and those who know predict that a box of lemons will soon bring $10.

A UNIQUE DEPARTURE.

FOR unique or striking departures departmental stores on the American continent do not enjoy a monopoly. Their confreres in Great Britain are seemingly well up to them.

For instance, one of the largest of the department stores in London has an insurance department.

There is life insurance, children's insurance, partnership insurance, contingent policies, payable in case one life die before another, and many other kinds of insurance. But the most unique plan of the many systems of insurance which this particular departmental store has in force is that known as No 10, which is to "issue assurances to cover the risk of issue being born and so defeating the inheritance of property." For example, A has property which, when he dies, will go to B, provided he (A) has no issue. The object of plan No. 10 is to provide against such an eventuality.

If this is not a unique departure for even a departmental store THE CANADIAN GROCER would like to know what it is.

One of the chief peculiarities of the department store is that it is ever devising new schemes to promote business, and herein does it impart a lesson to merchants of all classes and conditions.

In these days of keen competition it is essential, in order to succeed, that merchants should be ever devising new ways and means of catching trade. Business does not come in these days. It must be sought. And the merchant who does not industriously seek it will not find it.

THE TORONTO COFFEE AND SPICE CO.

THE report of the gentlemen appointed to investigate the estate of the Toronto Coffee and Spice Co., Limited, reveals a somewhat extraordinary state of affairs. It shows that since the formation of the company some three years ago it has been working with next to no capital.

Mr. Suydam, the reputed moneyed man of the company, not only put no mone into the concern, but during the three years of his connection with the firm he had overdrawn his account to the extent of fifteen hundred dollars. When he entered the company it is reputed he did loan it eleven hundred dollars, but that sum was withdrawn a few months afterwards.

As far as can be learned, practically the only money which had been put into the business was that put in by a recent new acquisition to the company.

How the company could have existed so long without seeking the assistance of their creditors is a wonder even in these days of "kite flying" and kindred schemes.

As the company has secured the necessary assistance to pay the 35c. on the dollar in cash, which the creditors demanded, it is likely to get a settlement.

NEW PACK VEGETABLES.

Early last spring packers of canned vegetables were quoting the jobbing trade on new pack for the season of 1896, and before this quite a few contracts had been closed.

This week a Montreal wholesaler remarked to THE CANADIAN GROCER that he had not received a single quotation this season on vegetables. He attributed it to the fact that the vegetable packers had been hit pretty hard last season, and especially on their earlier contracts. For this reason they were not in such a hurry to book orders ahead as they were last, preferring to wait until the position of raw supplies can be gauged with more accuracy.

THE CHINA TEA MARKET.

SO much intererest has of late been evinced in the Japan tea market that other growths have been almost forgotten. And this, in spite of the fact that the conditions obtaining elsewhere are surrounded with much that is interesting.

We have China teas particularly in mind at the moment.

The crop of Congou tea, we are told, will be from 30 to 40 per cent. less than last year, while Pingsuey teas show a decrease of about 33 per cent., the crop being estimated at 100,000 half-chests against 150,000 last year.

Northern China black teas, up to the close of May, the Russians were buying freely of, and prices were steadily held. During June they have done but little, and London buyers were able to operate at comparatively safe prices. According to advices from the primary market fine teas of all descriptions have been in strong demand there, while the head chops, which proved exceptionally good quality, sold readily at 13 taels advance over last season. In Hankow good grades have been in active demand, but mediums were rather slow of sale. The yield of the first crop promises to be 125,000 half-chests less than last year.

As far as Northern China teas are concerned little interest is elicited in them in Canada. These teas Russia has practically an option upon, for all other nations have to depend, in getting them, upon the courtesy of that country.

TORONTO GROCERS' PICNIC.

On Wednesday next, the 21st inst., the members of the Toronto Grocers' Association and their friends will hold their annual excursion. They go to Cobourg by the steamer Garden City.

It is to be hoped that every grocer in Toronto will close up his store on that day and will allow himself and his clerks to join the excursionists.

A fruitful cause of many of the evils which exist in the grocers' trade is due to a lack of good fellowship among the members thereof. It is obvious, therefore, that had a bettter acquaintanceship with each other existed many of these evils would be minimized or removed altogether.

To secure this acquaintanceship one with the other there is no better remedy than social intercourse, and there is no better way in which this social intercourse can be brought about than on such an occasion as that which is afforded for Wednesday next.

Grocers, take your wife or best girl, and of course your clerks, and hie yourself away to the retail grocers' picnic to Cobourg on Wednesday next.

See This?

GROCERS everywhere find they must have it.

In consequence we are working day and night to keep all supplied. Our capacity, however, is not exhausted, so all orders can be promptly filled.

Housekeepers all over the country are saying, "the Best I ever used."

Robt. Greig & Co. Manufacturers, Montreal

For Warm Weather...

LORIMER'S RENNET POWDER

... HAS NO EQUAL

It is absolutely unchangeable: it will keep in any climate and under any conditions. Being pure it is free from smell and always active and reliable.

Packed in bottles containing sufficient for ten gallons of milk.

ROBT. GREIG & CO., Sole Agents, MONTREAL

Maconochie Bros. London

Jams, Marmalade, Peels, Pickles, Preserved Fish, Fish Pastes, Etc.

Robt. Greig & Co. IMPORT AGENTS For Ontario and Quebec, **Montreal**

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, July 15, 1897.

GROCERIES.

WHILE business during the past week shows a slight falling off, there is still a good trade doing for this time of the year. Business for the first week of July seems to have been unusually brisk, the wholesalers being taxed to fill orders. In canned vegetables the market is still strong, being particularly so in tomatoes, which some houses are quoting higher than a week ago. About the only futures that seem to be offering in canned goods are strawberries. The canned salmon market is in rather a more unsettled condition than a week ago, as far as futures are concerned. For spot goods the demand is active. Currants are still tending upwards. Local wholesalers have further advanced their prices. There has been a good deal of buying of both old and new currants for future shipment. The demand for sugars has fallen off during the week, although fair quantities are still going out. In spices the features are an opening up of the demand for pickling spices and a stronger feeling in Jamaica ginger. Teas are attracting very little attention, either on the part of wholesalers or retailers. An active demand is being experienced for rice.

CANNED GOODS.

There has been a little more business done during the week in canned salmon for future delivery, and that at lower prices than a week ago, $3.35 on the Coast seemingly now being the ruling price at which sales have been made, in spite of the fact that the representative of one large concern on the Coast has received telegraphic instructions to hold for higher prices. The demand for salmon on spot is active, the season now being on when this article is most wanted. Canned corn is getting into a smaller compass, and 55c. appears to be the lowest price at which any can be got from the packers. Tomatoes are in fair demand and firm. New packed are expected to be on the market in about two weeks. New season's canned strawberries are being offered for future shipment. The price asked is about the same as last year, namely, $1.50 to $1.60. We quote as follows: Tomatoes, 80 to 85c.; corn, 55 to 75c.; peas, 75c. for ordinary; sifted select, 90 to $1; extra sifted, $1.25 to $1.40; beans, 65 to 95c;. peaches, $2.50 to $3 for 3's, $1.65 to $2 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.65 to $1.95, according to brand and quality; blackberries, $1.40 to $1.70; cherries, $2 to $2.25; apples, 3's, 70 to 95c.; gallons, $1.65 to $2.25; salmon, "Horseshoe," $1.50; ditto, new season's, to arrive, $1.25 in 5-case lots and $1.30 in less quantities; cohoes, $1.10 to $1.25; canned mackerel, $1.20 to $1.30; lobsters, $2.40 to $2.50 for tall tins; 1-lb. flats, $2.70; ½-lb. flats, $1.60 to $1.70; Canadian canned beef, 1's, $1.20 to $1.30; 2's, $2.25 to $2.40; 6's, $7.75 to $8.25; 14's, $15 to $16.

COFFEES.

There is really nothing new to report, trade still being quiet and prices about the same as last week. Jobbers quote green in bags as follows: Rio, 9½ to 13c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 18 to 20c.; Jamaica, 19 to 22c.

SYRUPS.

The syrup market is still quiet and featureless. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

Molasses is still neglected and quotations are unchanged. We quote: New Orleans, barrels, 23 to 35c.; ditto, half-barrels, 25 to 37c.; ditto, fancy, 50 to 55c., in barrels and half-barrels; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGARS.

The market has not materially changed since a week ago, prices being the same. The demand, while not as brisk as it was last week, is still of fair proportions, and a good many carload lots are changing hands. The New York market advanced ⅛c. on raws early in the week and the London market is steady. We quote for Toronto as follows: Granulated—St. Lawrence

BUTTER TUBS

....Ex Warehouse or direct from Factory

Prompt Shipment
Best Goods . . .

WALTER WOODS & CO.
HAMILTON

DRINK : : :
:: Chocolate for Breakfast
It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES

But to get a good cup of Chocolate, you want to use the best of all
VANILLA . .
CHOCOLATES

CHOCOLAT MENIER
And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.
Ask your grocer for Chocolat Menier
The world-renowned French Vanilla Chocolate.

HUNDREDS OF IMITATORS
NO EQUAL TO
"SALADA"
CEYLON TEA
No Departmental Store selling it.
No Pedlars. . . . .

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25 Front Street East - - TORONTO
318 St. Paul Street - - MONTREAL
15 Niagara Street - - - BUFFALO
347 and 349 Fifth Ave. - - PITTSBURG
206 State Street - - - BOSTON
13 Exchange Street - - ROCHESTER
219 Cambie Street - - - VANCOUVER

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The Best for Washing Clothes.

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WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

and Redpath's, 4 7-16c. for single barrel lots and 4⅜c. for 5-barrel lots; Acadia, 4⅜c. for single barrel lots, and 4 5-16c. for 5-barrel lots; yellows, 3½ to 4⅛c. per lb.; German granulated, in 100-lb. sacks, 4⅛ to 4¼c. per lb.; Demerara crystals, 3⅞c.

SPICES.

The demand is beginning to open out for pickling spices at from about 13 to 16c. per lb. Jamaica ginger is scarce and higher in the primary market, but there has been no change made locally as yet. We quote as follows: Pure Singapore black pepper, ground, 11c. in kegs, pails and boxes, and 13c. in 5-lb. cans; ditto, whole, 10c. per lb.; pure white pepper, ground, 18c. in kegs, pails and boxes and 20c. in 5-lb. cans; ditto, whole, 15 to 17c., according to quality; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 23 to 25c.; do. best, 28 to 30c. per lb.; allspice, 13 to 16c.; cassia, 20 to 25c. per lb. for ground and 40c. for Saigon.

NUTS.

There is still no feature to note and business is quiet. We quote as follows: Brazil nuts, 11 to 12½c.; Valencia shelled almonds, 18 to 22c.; Tarragona almonds, 9½ to 11c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12½c.; Marbot walnuts, 9½ to 11c.; Bordeax walnuts, 8 to 9c.: Sicily filberts, 10c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, ETC.

The demand for rice is brisk. Tapioca and sago are in fair demand. We quote: Standard "B," broken lots, 3⅞c.; 1 to to 5 sacks, 3¾c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5c.; Patna, 4¾ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

TEAS.

A few lines of China blacks have changed hands during the week. In new season's Japans there has been little doing at from 15½ to 16c. per lb., but the market lacks snap: Not much improvement is anticipated for some weeks. Advices state that Congou teas will be about 30 to 40 per cent. less than last year. Pingsuey teas are expected to yield about 50,000 half chests less than last year. Up to the time of last mail advices settlements of Japan tea were only 5,000 piculs more than last year at the same time, in spite of the extraordinary demand that has been experienced from the United States. Ruling prices on the Toronto market to retailers are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

Currants are gradually getting into smaller compass on the spot. As far as can be learned only one house has anything like a decent stock, and it is supplying other firms on the street. A good many orders have been placed by the wholesale houses at open figures for future shipment for new season's fruit. Several orders have also been placed during the last week or two for old season's fruit which is still to be had in the primary markets. Advices from shippers in the primary market do not pin much faith in the reports that the growing crop is being badly damaged by milldew, etc. We quote: Provincials, 5⅜ to 5½c. in bbls.; ditto, half-bbls., 5⅜ to 5½c.; fine Filiatras, in bbls., 5½ to 5⅝c.; do., half-bbls., 5½ to 5⅝c.; Patras, 5¾ to 6c. in bbls., 5¾ to 6c. in half-bbls., and 6 to 6⅛c. in cases; Vostizzas, cases, 7 to 8c.

In regard to Valencia raisins the reports confirm what has heretofore been said as to the satisfactory development of the new crop. One shipper says that the crop will be larger than last year, and that when the market settles down moderate prices

BUTTER AND EGGS

Are in good demand. We can place any quantity at highest prices, and assure you prompt returns.

J. A. McLEAN,

Successor to GRAHAM, McLEAN & CO.

77 Golborne St. TORONTO.

As Gold is to Silver

SO ARE

GOLDEN HADDIES

compared with some other brands. Only the **BEST** fish are used, and they are cured, smoked and canned immediately on being caught.

By this process they retain their **DELICATE FLAVOR** and rich, **GOLDEN COLOR.**

Every Can Guaranteed

Packers' Agents **NORTHRUP & CO.**

23 and 24 South Wharf - - ST. JOHN, N. B.

VINEGARS

Made under Government Supervision. Absolutely pure.

BADGEROW SCOTT & CO. 79 and 81 JARVIS ST. .. TORONTO.

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"For sale of your goods to jobbers will be pleased to have you write me."

E. NICHOLSON

124 Princess Street, **Winnipeg, Man.**

Successor to

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Wholesale Commission Merchants and Brokers.

14 years' experience. Established 1882

ORANGES AND LEMONS

Now is the time to buy your summer stock. Write us for prices. We can please you.

CLEMES BROS., - Toronto

51 Front Street East.

may be expected. We quote: Off-stalk, 4¾ to 5½c.; fine off-stalk, 5½ to 6c.; selected, 6 to 6½c.; layers, 6½ to 7c.

The Sultana raisin crop, according to latest advices, is still doing well. The crop will not only be abundant, but the fruit will be fat owing to the continued rains of last winter. One correspondent says: "I cannot say anything about the color, as it will depend upon the weather during the drying of the fruit. The taking in of the new crop will begin early in August if the weather holds out."

A few transactions in California loose muscatel raisins are reported, but business on the whole is dull. We quote: 3-crown, 7¼c.; 4-crown, 8 to 8¼c.

The first quotations of new season's Smyrna figs for August and September shipment have been received on the Toronto market. Prices are a little higher than last year. We quote spot goods: 10 oz., 7½c.; 10 lb., 9 to 10c.; 18 lb., 10 to 12c.; 28 lb., 11 to 13c.; taps, 3¼ to 3½c. net; natural, 4½c. in bags, and 6 to 6½c. in boxes.

California evaporated fruits are still neglected. We quote: Peaches, 7 to 10½c. per lb., according to quality; apricots, 6½ to 15c.; pears, 5½ to 10½c.; egg plums, 5½ to 11c.; silver prunes, 8½ to 13½c.

Prunes are moving a little better and some houses have found it necessary to bring on a few lots from Chicago in order to fill their orders. We quote: Bosnias, U's (110 to 113 half kilo), 6 to 6½c.; C's (85 to 90 half kilo), 7 to 7½c. per lb. California, 90 to 100's, 6½c. per lb.; 70 to 80's, 7½c.; 60 to 70's, 7½ to 8c.; 50 to 60's, 8 to 8½c.; 40 to 50's, 9½ to 10½c.; 30 to 40's, 12½ to 13c.; "Ruby" prunes, 7½ to 8c.; French, 4½ to 5c.

Dates are neglected. We quote: 5½ to 6c. for Hallowee and 5 to 5¼c. for Kadrowee.

GREEN FRUITS.

Trade is brisk in all lines. Markets are patronized all day long, and as quickly as one line of fruit is exhausted another variety takes its place. The demand for lemons in the hot weather was enormous, in fact dealers say that they never experienced such large sales. Lemons are advancing rapidly and will continue to do so. Strawberries are still on the market, but will not be long; the prices are stationary. Pineapples are about out of the market. Sales of watermelons are heavy. Raspberries are selling rapidly at lower figures.

ARTICLES FOR SALE.

FOR SALE, UNDER PRICE, A NO. 79 CHEQUE Printing National Cash Register; in use but a very short time; will be sold on account of the former owner going out of business at $75 less than the amount paid for it; guaranteed in perfect condition. Blanchard & Co., Windsor, N.S. (t.f.)

IF YOU WANT TO

ADVERTISE anything, ANYWHERE

in Canada, we can do it for you.

MacLEAN PUBLISHING CO. Ltd.

ADVERTISING DEPARTMENT

MONTREAL - - TORONTO

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses.

CUT TOBACCOS . . . .

OLD CHUM.

SEAL OF NORTH CAROLINA.

OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

ATHLETE, DERBY.

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

MORROW & EWING

General Commission Merchants

13 St. John St., MONTREAL

We beg to notify the Wholesale Grocery Trade that we have to offer best values in

Rio, Santos, Maracaibo and Mocha Coffees

also have on hand full lines of

Japan, Congou, Indian, Ceylon and Gunpowder Teas

Samples and particulars on application. Wholesale supplied only.

EGGS

Market steady and firm at 9½ to 10

BUTTER

Brisk demand for all good Tubs, Pails and Rolls now at 11 to 14 cents.

RUTHERFORD, MARSHALL & CO.

62 Front St. East, TORONTO

G.F.& J.GALT PACKERS OF THE CELEBRATED **BLUE RIBBON TEAS**

42 SCOTT St TORONTO

We make the **Best Biscuits**

Our output in "SODAS" last year exceeds all other years.
We believe every Grocer could handle them to advantage.

Jas. McLauchlan & Sons Biscuit Manufacturers **Owen Sound.**

Canadian fruits, including cherries, currants and gooseberries, are the principal features of the market. California plums, peaches and pears are now to be had. Oranges—Sorrentos, 200's and 300's, $4.25 to $4.50 per box; 180's, $2.75 to $3, three-quarter boxes. Lemons, $6 to $7. Cocoanuts, $4.50 a sack and 60c. per doz. Onions, 2½ to 3c. per lb. for Egyptians. Bananas, $1.25 to $1.75. Strawberries, 5 to 8c. per quart. New cabbage, $1.25 to $1.50 per bbl. Mississippi tomatoes, $1.10 to $1.25 per case of 4 baskets. Green beans, 40 to 60c. per basket. Watermelons, 30 to 35c. California peaches, $1.75 to $2 per box; Canadian gooseberries, 30 to 50c. per 12-quart basket; Canadian cherries, $1 to $1.25 per basket. Red currants, 35 to 45c. per basket; raspberries, 8 to 10c. per quart; California plums, $2 to $2.50 box; California peas, $3 to $3.50 per box.

FISH.

The weather has entirely demoralized the demand, and trade is at a standstill. We quote: Pickerel, 6c. per lb.; pike, 5c. per lb.; whitefish, 6c.; trout, 6c.; perch, 3c. per lb., fresh herring, 3½c. per lb.; haddies, 7½c. per lb.; Labrador herring, $3 to $4 per bbl. and $2.25 per half-bbl.; split herring, $4.50 per bbl. and $2.50 per half-bbl.; boneless fish, 3½ to 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg.

SALT.

Trade is brisk. The hot weather has caused an increased demand in all lines. Prices are unchanged. Quoted at Toronto, carload lots go at $1 per bbl. and 60c. per sack; less than carload lots, $1.05 per bbl. and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

PROVISIONS.

An observer of the market sees a firm tone prevailing in all lines this week. Owing to the stocks being about exhausted, an advance has been made in the prices of rolls, shoulder hams, breakfast bacon and backs. Other prices are unchanged.

DRY SALTED MEATS—Long clear bacon, 7¼c. for carload lots, and 7½ to 7¾c. per lb. for ton lots and cases; backs, 8c.

SMOKED MEATS—Breakfast bacon, 11½ to 12c.; rolls, 9 to ½c.; hams, large, 11 to 11½c.; 12 to 12½c. for small and 11 to 12c. for medium; shoulder hams, 8½c.; backs, 11 to 11½c.; all meats out of pickle, 1c. less than above.

LARD — Pure Canadian, tierces, 5¾c.; tubs, 6 to 6¼c.; pails, 6¼ to 6½c.

BARREL PORK—Canadian heavy mess, $13 to $13.50; Canadian short-cut, $16.

BUTTER AND CHEESE.

BUTTER—The hot weather has had an injurious effect on the butter trade, as the quality of the arrivals has been unsatisfactory except where it was carried in refrigerator cars. There is a fair demand for good quality, trade preferring the earlier shipments. There is no demand for dairy for export purposes owing to the quality not being satisfactory for British markets. As we have pointed out before, the majority of dairy butter has been bought on speculation, and has been put into cold storage. We quote: Dairy—Tub, 12c. for best, and others, 7 to 9c.; pound prints, 11 to 13c. Creamery—Prices are firmer owing to an increased export demand. Tubs, 16½ to 17½c.; prints, 17 to 18½c.

CHEESE—There is really nothing new to report. The market continues dull, with no special movements. The export demand is light, and exporters are very careful in their selection, as they find considerable cheese affected by the hot weather. There is no quotable change from the lower prices of last week. Factory price, 8c.; jobbing price, 8¾ to 9c.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Trade is less active than it has been. We quote: Red wheat, 65c.; white, 66c.; oats, 24c.; peas, 43c.

FLOUR—Trade is fair, with some slight reductions in prices. We quote in carloads on track, Toronto: Manitoba patents, $4.35; Manitoba strong bakers', $3.85; Ontario patents, $3.90 to $4.30; straight roller, $3.30 to $3.40, Toronto freights.

BREAKFAST FOODS—Trade is moderate. Cornmeal has advanced another notch in price. We quote as follows: Standard oatmeal and rolled oats, $3.10 in bags and $3.20 in bbls.; rolled wheat, $2.60 in 100-lb. bbls.; cornmeal, $2.30 to $2.40; split peas, $3 to $3.25; pot barley, $3 to $3.25.

HIDES, SKINS AND WOOL.

HIDES—Cowhides: Dealers pay 8½c. for No. 1, 7½c. for No. 2 and 6½c. for No. 3. Steerhides: 60 lbs. and up, 8½c. for No. 1, 7½c. for No. 2 and 6½c. for No. 3.

CALFSKINS—Trade is brisk and prices are firm. No. 1 veal, 8 lbs. and up, 10c. lb.; No. 2, 8c.; Deatons, from 30 to 35c.; culls, 15 to 20c. each.

SHEEPSKINS — We quote: Lambskins, 50c.; pelts, 25c.

WOOL—The trade in wool is now dull, owing to all of the cut having gone out of the country to the States. There is almost nothing doing. The dealers are now paying 19 to 20c.

COUNTRY PRODUCE.

EGGS—The weather has had considerable effect on the egg trade, and the loss has been serious, for even the best eggs procurable were not palatable during and after the hot spell, so that the consumptive demand was spoiled entirely. In order to keep decks cleared up dealers have been shading prices a little, 9c. being the prevailing figure and 9½c. for better stock. The export demand has not increased for the British market has not improved.

POTATOES—New potatoes are now passing through the dealers' hands in large quantities. The Canadian variety is plentiful

WE ARE *PAYING CASH* FOR **DRIED APPLES**

W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. **Toronto**

Don't Delay Ordering

Whole Mixed Pickling Spice

Special mixture, 16 varieties, remarkably low price—also in 5c. and 10c. pkgs. . . . . .

Picnic and Excursion Goods

Finest Potted Meats, Kippered and Fresh Herrings, Sardines, Finnan Haddie, Salmon, etc.

"Reindeer," and "Owl" Brand Condensed Milk

Just the thing now, won't turn sour and answers for picnics, etc. You should interest your customers in these. . . . . .

THE EBY, BLAIN CO. Limited

Wholesale Importing and Manufacturing Grocers

TORONTO, ONT.

and of good quality. To retailers they are worth about $2 per large barrel. Old potatoes are almost unsalable, and are now quoted at 15c. by the car load and 25c. out of store.

BEANS — Are unsalable. We quote: Mixed, 30c. and hand-picked 60 to 65c.

HONEY — Dull. We quote: 80 to 90c. per dozen for dark, and $1.50 to $1.75 for light; strained, 6½ to 7½c. per lb.

DRIED APPLES —Still quiet and featureless. The idea as to price is 2 to 2¼c. f.o.b. The local jobbing price ranges from 1½c. per lb. upward.

EVAPORATED APPLES — Dull. Buyers are paying from 3¼ to 3½c. f.o.b. at outside points, and jobbers' prices are from 4 to 5c., according to quality.

PETROLEUM, ETC.

The demand for lubricating oils continues on the increase, in spite of the fact that stocks were well filled. The trade in petroleum has now assumed its summer dull tone. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 14½c.; carbon, safety, 16½c.; Canadian water white, 17c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

Rose & Laflamme, Montreal, have made arrangements with A. F. MacLaren & Co. to cover the whole territory from Toronto to Quebec for the sale of "Imperial" cheese.

Cornmeal keeps advancing in price.

Smoked meats are ½c. higher this week.

Higher prices are anticipated for lemons.

Creamery butter has advanced 1c. in price.

The prices of new potatoes are beginning to be reasonable.

An advance of 3-16c. per lb. is announced in the price of glucose.

Canadian tomatoes are expected to arrive the latter end of this week.

The demand for chewing tobacco made from Canadian leaf still exceeds the supply.

Trade during the past week or two has shown a great deal of improvement in flavoring extracts.

Advices from the primary market announce higher prices in Jamaica ginger. This article is fully 4c. per lb. dearer than it was a year ago at this time.

The first quotations on Smyrna figs, August and September shipment, were received in Toronto a few days ago. They are a little higher than the opening quotations of last year.

C. M. Bernard, Toronto, has been advised by cable from Japan that the market continues firm, and that prices for medium and low grades will rule considerably higher than last season.

QUEBEC MARKETS.

MONTREAL, July 15, 1897.

GROCERIES.

THE general grocery market has displayed a fair degree of activity during the week. Sugar has been notable in this connection, the increased demand noted last week being fully maintained. Canned salmon for future delivery has received fair attention, but jobbers do not seem to be urgent buyers, despite the low prices ruling. In other canned goods there is little to report, except the receipt of first offers on new crop strawberries, which are referred to in the report appended. Offers of new California dried raisins have also been made for October delivery. Teas, coffees, syrups and molasses have furnished a fair jobbing trade.

SUGAR.

The improved demand noted for sugar last week is maintained, and it is evident that both jobbers and retailers require fresh supplies, as the movement into second and third hands has been quite brisk. Both

granulated and yellows have shared in the activity. Advices from Europe regarding beet have been very bearish, values last week touching the low-water mark. Some traders argue from this that it cannot go much lower. We quote refined sugars in a jobbing way: Granulated, 1 to 9 barrels, 4⅛c. and 10 barrels and over 4 1-16c., and yellows, 3⅜ to 3¾c., as to quantity and quality.

SYRUPS.

Demand for syrups is slow, and the market rules dull and unchanged at 1⅜ to 1⅞c. per lb., as to quality.

MOLASSES.

The molasses market is without change. Advices from Barbadoes indicate that the market at the Islands is virtually over for the season. Cargo lots have offered here during the week all the way from 20 to 21c. ex wharf, and in a jobbing way values range from 22 to 23c. Porto Rico is quoted ex wharf at 24c. and is held in a jobbing way at 29c. for fancy, 25c. for choice and 22c. for prime.

RICE.

There has been little change in the rice market here, jobbers reporting a fair enquiry. We quote: Crystal Japan, $4.50 to $5; standard B, $3.50 to $3.75; Patna, $4.50 to $5; Carolina, $6.75 to $7.75; choice Burmah, $4 to $4.25, and Java kinds, $4.25 to $4.50.

SPICES.

Business in spices continues quiet and values are unchanged. Advices from primary markets maintain their firm tone. We quote as follows: Black pepper, 9c.; pure white, 14 to 17c.; pure Jamaica ginger, 20 to 25c.; cloves, 15c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do., best, 28 to 30c. per lb.; allspice, 12 to 14c.; nutmegs, 50 to 90c.

COFFEES.

The market generally has an easy tone. Jobbing demand was light during the week, and, aside from a few lots of Maracaibo and Rio at 15½ to 19c. and 12 to 16c. respectively, there was nothing doing in round lots from first hands. We quote: Maracaibo, 16 to 19c.; Santos, 12 to 15c.; Rio, 12 to 16c.; Mocha, 24c., and Java, 25c.

TEAS.

The demand for tea, both from first and second hands, was light during the past week. From first hands a few medium-sized lots of new Japans have changed hands at 18 to 25c. We quote: Young Hysons, 13 to 18c. for low grades, 25 to 28c. for mediums, and 30 to 45c. for high grades; China Congous, 12 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 21c. for mediums, and 28 to 40c. for high grades; Indians and Ceylons, 16½ to 20c. for mediums, and 30 to 65c. for high grades.

CANNED GOODS.

The market does not furnish any strikingly new feature. Business in canned salmon for future delivery is proceeding very quietly indeed, considering the low prices prevailing. No offers on new pack canned vegetables are noted yet. This is different from previous years, when offers had been made long before this. In fruit the only offers on new pack for future delivery have been strawberries at $1.45 per dozen. We quote: Tomatoes, 80c.; corn, 50 to 80c.; peas, 80c.; peaches, $1.75 to $1.90 for 2's; raspberries, $1.40 to $1.90; strawberries, $1.75 to $2, according to brand and quality; cherries, $2.30; apples, 3's, 85 to 90c.; gallons, $1.55 to $1.65; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.40 to $1.45; "Clover Leaf," $1.35; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.30, in tall tins; canned mackerel, $1.25; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.30; lobsters, $11 per case; French sardines, $10.25 to $11 extra brands; ordinary brands, $8 to $9; Canadian brands, $4.25.

DRIED FRUIT.

There has been nothing new in Valencia raisins during the past week. We quote: Ordinary off-stalk, 5¼ to 5½c.; fine, 5¾ to 6c.; selected, 6¼ to 6½c., and layers, 6¾ to 7c.

California raisins continue quiet on spot, but offers of new crop for October delivery have been made. In a jobbing way standard brands 2-crown are quoted 6¼ to 6¾c., 3-crown 7 to 7½c., and 4-crown 8 to 8¼c.

Currants rule firm abroad, but there is little doing on spot. We quote 4 to 4¾c., as to quality and package.

Dates are nominally unchanged at 5 to 6c., and figs at 8 to 12c.

Prunes remain as last reported: 5½ to 6c. for Bosnia; 4 to 5c. for French, and 6½ to 7c. for California, as to grade, etc.

NUTS.

Business in nuts quiet with values unchanged. We quote as follows: Grenoble walnuts, 10 to 11c.; Brazils, 11c.; al-

"Minute Tapioca"

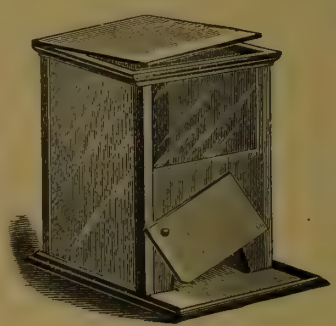
Is not rivaled by any other brand of Tapioca. This is the universal testimony of consumers, dealers and jobbers, and accounts for the increased sales each year.

"Minute Gelatine"

Requires no soaking, being always ready for use. Makes two quarts of clear, firm jelly. Ask your wholesaler for these goods. If he does not keep them let us send you a sample order. Manufactured and guaranteed by

WHITMAN GROCERY CO. Manufacturers Grocery Specialties **Orange, Mass.**

Samples Free.



MARSHALL'S

Saratoga Potato

CHIPS.

Grocers sell them.

Manufactured by . .

JOHN E. MARSHALL

118 Commercial St.,

Boston.

D. H. RENNOLDSON,

Agent in Montreal.

ENAMELLED MEASURES

In ½ pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.

GOVERNMENT STAMPED

Superior to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode . . . .

The McCLARY MFG. CO.

LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER.

WANTED Consignments of
BUTTER, EGGS & POULTRY
Quick returns guaranteed.
CHAS. J. GRAHAM, Produce and Commission Merchant
88 Front Street East, TORONTO.

A PACKET OF SEED is valuable only when it provides nourishment for birds. To sell the stuff often marketed as bird seed is worse than selling bad bread. With the bread the customer soon sees the bad value. With the seed his bird sickens and dies before the bad value is known. It may take longer in some cases than others, but such seed eventually gets in its work. Lump sugar with rat poison would be more merciful. Then the bird's suffering would not be prolonged.

An honest packet of bird food cannot allow the profit of the other kind. But it pays better in the end. Customers find birds easier to keep. They don't have to buy a bird every few months. They keep more birds. They buy more seed. The grocer makes up on extra sales the legitimate reduction of profit. Makes it up twenty times over. And wonders what becomes of all the Cottams Seed he sells.

Cottams Seed is sold by all wholesalers.

DAWSON & CO.
FRUIT, PRODUCE AND COMMISSION MERCHANTS,
32 WEST MARKET STREET
TORONTO.

FRUIT
Large quantities are now being handled by
McWILLIAM & EVERIST
WHOLESALE COMMISSION MERCHANTS
25 and 27 Church street,
TORONTO, ONT.
Consignments promptly and carefully handled.
All orders receive our best attention.
Telephones:—Office, 645. Fruit Market, 2746.

PURE
LARD
. . OF THE . .
Best Quality.
Special Prices This Week
Get Our Figures.
IN 5 TUB AND 15 PAIL LOTS.
F. W. FEARMAN - HAMILTON

monds, 10 to 10½c.; do shelled, 17 to 18c.; filberts, 8½ to 9c.; peanuts, 7 to 9c.; and cocoanuts, $3.50 to $3.75 per 100.

DRIED APPLES.

Dried apples are quiet at 2 to 2½c., and evaporated 3¾ to 4¼c.

GREEN FRUIT.

The hot spell resulted in continued activity in all kinds of green fruit, and the different auction sales were well cleaned up each day. Lemons had a regular boom, dealers being hardly able to supply the demand. Messina and other oranges were in active request, and bananas were scarce throughout the week. Receipts of Canadian cherries were liberal, but all met with a ready sale. Arrivals of all kinds of California fresh fruit have been large, but there was no difficulty in disposing of all that arrived. Values, however, are lower than they were on these goods. Pineapples have been plentiful, chiefly from Florida. Receipts of strawberries were very heavy and the quality of the offerings wide in its range, some lots selling down to 1c. per box. We quote: Valencia oranges, $6 per case; bloods, $2.50 to $3 per half-box, and Messinas, $3 to $3.50 per box; lemons, $3.75 to $4.50 per box for choice, and $2.75 to $3.50 for common; bananas, $1.25 to $1.65 per bunch; California cherries, $1.15 to $1.40 per box; Canadian cherries, 40 to 75c. per basket; apricots, $1.25 to $1.50 per box; California peaches, $1.25 to $1.50 per box; do plums, $1.40 to $2 per box; pineapples, 10 to 15c. each; Canadian strawberries, 2 to 6c. Egyptian onions, 4c. per lb., and Bermuda ditto, 3c. per lb., and $3 per crate.

COUNTRY PRODUCE.

EGGS—There is no change in the situation of the egg market, prices being steady, with a fair demand. Selected near-by stock sold at 10½ to 11c.; ordinary No. 1 at 9 to 9½c., and No. 2 at 8 to 8½c. per dozen.

MAPLE STOCK—The demand for maple product is exceedingly slow. We quote: Maple syrup, 4¾ to 5c. per lb., and 45 to 55c. per tin; sugar, 6 to 6½c. per lb.

HONEY — Honey is neglected and prices are nominal. White clover comb is offering at 10c., and dark at 7c.; bright extracted at 6½ to 7c., and dark at 4 to 5c. per lb.

BEANS — Business in beans is dull, at 55 to 60c. in car lots, and at 65 to 70c. in a jobbing way.

POTATOES—There is very little demand for old potatoes, and car lots are offering at 30 to 35c. per bag.

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.
$2.50 per case; 80c. gallon.
THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

BROCK'S BIRD SEED

is the standard by which all good bird seeds are judged To say it is equal to "**Brock's**" is the highest praise that can be bestowed. 1-lb. and ½-lb. pkts. All wholesalers. See you get it.

NICHOLSON & BROCK - TORONTO

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

BUTTER
Choice Dairy Butter Rolls and Tubs in good demand at ten to twelve cents.
THE WM. RYAN CO. LIMITED
70 and 72 Front St. East, - TORONTO

S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
76 COLBORNE ST.,
TORONTO, ONT.

PURE LARD
MAPLE LEAF BRAND
If you have tried it you know the quality. If not, send for sample. It is the finest in the market. According to prices of other Hog Products, price of Lard is **below cost of production.** Can you wish for a better chance to stock up? Write us.
D. GUNN, BROS. & CO.
Pork Packers and Commission Merchants,
TORONTO, ONT.

FANCY ORANGES
All Varieties
Extra Fancy Lemons, Finest Bananas Grown, Pineapples, Strawberries, Tomatoes, Etc., Arriving daily.
HUGH WALKER & SON
GUELPH, ONT.

PROVISIONS.

There continues to be a strong feeling in the local provision market for Canadian short cut pork, and packers have again advanced prices 50c. to $1 per bbl., which is due chiefly to the small stock held. In lard there is no change. Hams and bacon are very firm, and as the market for these is good, an active trade is reported. We quote: Canadian pork, $14.50 to $15 per bbl.; pure Canadian lard, in pails, 6¾ to 7¼c., and compound refined at 5¼ to 5½c. per lb.; hams, 11 to 13c., and bacon, 11 to 12c. per lb.

FLOUR AND MEAL.

There has been no change in the flour market during the week. Demand for Manitoba goods has been of a moderate jobbing kind, and prices are steady. Ontario brands have been little asked for, and values are more or less nominal. We quote: Winter wheat patents, $4 to $4.25; straight rollers, $3.65 to $3.80, and in bags, $1.75 to $1.85. Manitoba strong bakers', choice, $3.85 to $4; outside brands, $3.65 to $3.75, and spring wheat patents, $4.10 to $4.25.

The feed market was fairly active at $13 for Manitoba bran, and at $13 for shorts per ton, including bags.

Business in rolled oats was quiet and prices are unchanged at $3 per barrel and at $1.40 per bag.

BALED HAY.

Values on baled hay in consequence of increased supplies are 50c. lower than they were, but rule steady at the decline under a good demand. We quote: No. 1, $13, and No. 2, $11 to $11.50 car lots on track here.

CHEESE AND BUTTER.

The cheese market has ruled rather steadier since the decline that set in at the beginning of last week. The check to the falling tendency was again furnished by the shorts, who had to have June cheese for July shipment. Last week's offerings were the wind up of the June make. Accordingly buyers had to have them, and this demand steadied values materially. We quote finest Ontario makes 8⅛ to 8¼c. and finest Quebec 7½ to 7¾c., some 10,000 of the latter selling on spot Monday within the above range. Further buying in the country by exporters also helped to steady the price of creamery butter, which last week gave symptoms of easing off. As high as 17½c. has been paid at the factory, and of course this tended to make factorymen firmer in their views. We quote: 17¼ to 17¾c. for finest creamery.

MONTREAL NOTES.

Advices from Barbadoes state that the molasses market there is virtually over for the season.

There have been no offers on new pack canned vegetables in this market. Last year's offers were received much earlier than this.

The only trading in teas has been the turnover of 200 packages or so of new crop Japan from first hands at 18 to 25c., as to grade.

First offers on new pack canned strawberries were made to the jobbing trade here this week. The price asked is $1.45 per dozen.

The Laing Packing and Provision Co., Limited, 839 and 841 St. Catharine street, have issued a new single sheet price list of all their products.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., July 15, 1897.

As a summer city St. John has few equals. While other American and Canadian cities are suffering from heat we here are beautifully cool. If one wants warmer weather, however, he has to go but five or ten miles out of the city to get it. No more delightful summer sail can be taken than up our beautiful river, or across the Bay of Fundy to that delightful spot, Digby. The tourists are beginning to come in freely, but chiefly from the American cities. We would be particularly pleased to see more of our Canadian friends. We feel sure if more knew the advantages of our city and province as a summer resort many more would come this way for their outing. Business is rather quiet. The fresh fish business, which has been so active, is about over, and there is nothing of particular movement except it might be small fruit. Butter is dull, being very plentiful and price low.

OILS—There is but light business in all lines. Cod oil is beginning to come in more freely, but finds only fair demand. Price is low. In burning oil there is no change in price. We quote: Best American burning oil, 18½ to 19c.; Canadian water white, 16 to 18c.; Canadian, prime, 14 to 16c.

SALT—A cargo of coarse arrived this week from Liverpool. While landing the price was rather lower than quotation. It found a fair demand, but the larger part was put in store. There was about 7,000 bags in the cargo. There was also about forty tons of rock salt. The demand for this salt is much less than it used to be. In Canadian salt, there is a rather easier feeling in some style of packages, but there has been no change made here in price. We quote as follows: Coarse, 44 to 47c.; Liverpool factory-filled, 90c. to $1; Canadian fine, $1 to $1.05 per bag.; 5-lb. bags, in bbls., $3 to $3.25; 10-lb. bags, in bbls., $2.85 to $3; butter and cheese salt, bulk, $2.60 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, $2 per case of 2 doz.; rock salt, $5 to $6 per ton.

CANNED GOODS—There seems to be this season a lack of interest in this line, both on the side of the dealers and packers. Futures are not generally quoted. Packers feel firm. All goods will be late in being packed. Old corn, which has been bought freely here, has been advanced by the packers and higher prices are looked for. In almost all other lines our market is quite bare. The new self-opening tin is in demand by many of the dealers, and most of the packers offer their goods in them. It is a great improvement over the old style opener. A shipment of lobsters for the States, not having the Government stamp, was seized this week. Haddies are easy. Sardines show a good demand. Oysters tend higher and are having a better sale. Some Baltimore packers are getting short of stocks. Canned meats show improved sale. We quote as follows: Corn, 60 to 65c.; peas, 75 to 85c.; tomatoes, 85 to 90c.; gallon apples, $1.75 to $1.80; corned beef, Canadian, $2.20 to $2.30; American, 2-lb tins, $2.30 to $2.50; 1-lb tins, $1.30 to $1.50; oysters, 2's, $2 to $2.35; 1's, $1.40 to $1.50; peaches, 3's, Canadian, $2.75 to $3; 2's, $1.75 to $1.85; American, 3's, $2 to $2.25; pineapple, $2.25 to $2.75; salmon, $1.25 to $1.40; lobsters, $2.25 to $2.50; haddies, $1.10 to $1.25; clams, $5 for 4 doz; chowder, $2.60 to $2.75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

DRIED FRUIT—Stocks are light and business dull. Very little buying for future has yet been done. The feeling in loose muscatels is rather firmer. Quotations on new goods are being looked for already. New California prunes are quoted, but at this season no business is done here. At best the sale is light. While evaporated apples tend higher, demand is light and price shows no change. Dried are dull. Currants are scarce and high with light sale. Onions have fair sale; they hold high. Pea-

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Several hours Lighting and Cooking for one cent. We want to reach the public through the trade. Liberal discounts. For prices and information write The

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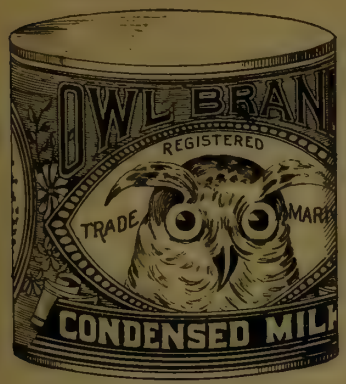

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Good milk, scientifically treated, best protects against doubtful goods.

"Owl Brand" has proved itself such a Condensed Milk. Uncertain goods, unequal grades, are your worst enemies.

"Owl Brand" is manufactured by the latest and most approved machinery from full Cream Milk produced from cows grazed on the White Clover Highlands of Eastern Nova Scotia. It is absolutely pure and perfectly soluble. It is the best and cheapest milk. Always uniform in quality. Give it a trial and be convinced of its superiority.

Canada Milk Condensing Co., Limited,

Antigonish, N. S.

The Club Coffee

Clubmen always want the best. That is how this Coffee gets its name. There are still a few towns unrepresented. Do you want a ***good thing?*** Write

Ewing, Herron & Co.

Coffee and Spices

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Ask our Travellers to show you our LEADERS in BULK

Ceylon and Young Hyson

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SPLENDID VALUES.

Agents in Canada for ENGLISH BREAKFAST HOP TEA.

Pounds and Half Pounds. ✦ Once Tried Always Used.

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You ought to give us your order for

WHITE WINE VINEGAR

AND

STERLING PICKLES

They're right in quality, flavor and price.

T. A. LYTLE & CO.

Vinegar Manufacturers

TORONTO

CANNED . . SALMON

Best brands for immediate delivery. Special prices for round lots.

WARREN BROS. & CO.

TORONTO.

Extra Choice

Hams Bacon
Pure Lard
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PARK, BLACKWELL & CO. Limited

Pork and Beef Packers,

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The Coffee

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PAST
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Excelsior Blend

Satisfies the most Fastidious.

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THE BEST MADE

NEW SEASON'S

JAPAN TEAS

"MOON"
"CRESCENT"
"TEA HOUSE"
"SAILOR BOY"

A shipment of these well known brands now on the way from Vancouver ex ss. Empress of China.

PERKINS, INCE & Co.

TORONTO.

nuts are higher. We quote as follows: Raisins, Valencias, 5¼ to 6c.; California L. M. 3-crown, 7 to 7¼c.; London layers, $1.75 to $2; currants, cases, 5½ to 5¾c.; bbls., 5 to 5¼c.; cartoons, cleaned, 7¾ to 8c.; bulk, cleaned, 6½ to 7c.; prunes, boxes, 5 to 10c.; dates, 4½ to 5c.; dried apples 2½ to 3c.; evaporated apples, 4¼ to 4½c.; onions, 3 to 3¼c. per lb.; cocoanuts, $3.50 to $3.75 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 7½ to 9c.; Valencias, layers, 6 to 7c.; Malaga loose muscatels, 6 to 6½c.; 4-crown L. M. Californias, 7¾ to 8c.; seeded muscatels, 1-lb. cartoons, 12 to 13c.

GREEN FRUIT— Business is active, particularly in small fruits. In oranges, prices are rather higher. Stock is light and best quality is difficult to get. Some Valencias are daily expected. It is very late in the season for them. Lemons tend higher with good sale. Pineapples sell freely. They are low and show no change in price. The warmer weather brings a better demand for melons, but this is not a large market for them. Strawberries are low. New Brunswick berries are preferred. Both wild and cultivated berries are being shipped freely to the States. The California plums to hand are fine. There are only a few apricots on the market. Pears, both California and other grades, are being received. It is still early for best quality. Cucumbers are plentiful, but as yet there are no native grown. Prices are lower. Apples are showing better quality, but have small sale as yet. Rhubarb is about out of season. We quote: Lemons, $3 to $4; oranges, $3.50 to $4; bananas, $1.50 to $2.25; lettuce, 25 to 30c. per doz.; pineapples, 10 to 12c.; strawberries, 8 to 10c.; cucumbers, 60c. per doz.; green apples, $4; Florida tomatoes, $3.50 per 50 lbs.; California peaches, $1.75 to $2; California plums, $2; melons, 30 to 50c.; California pears, $3 to $3.50; others, $2.50 to $3.

SUGAR — The market gains but little strength, although the refineries are rather firmer in their views, but are doing little business here. Local merchants are still selling below refiners' prices, this being chiefly true in regard to granulated. Powdered and Paris lump are quoted rather lower. We quote: Granulated, 4⅜ to 4¼c.; yellows, 3¼ to 3⅜c.; Paris lump, 5¼ to 5½c.; powdered, 5 to 5¼c.

MOLASSES—The general feeling is firmer though there is no change in price. There is still some old molasses in this market that could be bought very low. Barbadoes molasses is the dull feature, but even in that the feeling, if anything, is a little better. We quote: Barbadoes, 22 to 23c.; Porto Rico, 26 to 30c.; New Orleans, bbls., 25 to 27c.; Antigua, 22 to 23c.; syrup, 36 to 38c.; St. Croix, 20 to 22c.

DAIRY PRODUCE—Butter is coming in freely, and a great deal of it is fair quality. Eggs hold their price and show a good steady sale. Cheese is being offered more freely and prices are easier. Demand is chiefly for smaller sizes. We quote: Dairy butter, 13 to 16c.; creamery, 17 to 18c.; prints, 19 to 20c.; cheese, 9½ to 10c.; eggs, 9½ to 10c.

FISH—Business is quiet. Salmon have had a very successful season. They are becoming scarce and price tends higher. Smoked herring are scarce at present and will be for some time, but price shows little prospect of advance. Dry fish hold their price. There is a light demand, particularly for pollock. New dry fish continue to arrive. Pickled fish are very dull. Fresh lobsters and halibut are now out of the market. We quote as follows: Large cod, $3 to $3.25; medium, $2.60 to $2.75; pollock, $1.05 to $1.25; bay herring, $1.25 to $1.30 per half-bbl.; smoked, new, 6 to 6½c.; shad, half-bbl., $4.50; boneless, 2½ to 8c.; Barrington, $3 per bbl.; Shelburne, $3.25 per bbl.; salmon, 13 to 15c.

PROVISIONS — The picnic season has caused quite a demand for hams, while other lines of smoked meats are dull. It is getting too hot for business in this line. Lard is, if anything, easier. It is very low. Pork and beef are quiet. We quote: Clear pork, $13 50 to $14.50; mess, $12 to $13; plate beef, $11.50 to $13; hams 12½ to 13c.; rolls, 9 to 9½c.; pure lard, 7 to 7¼c.; compound, 6½ to 7c.

FLOUR, MEAL AND FEED — The easy feeling continues in flour. There is no change in price. The fight in rates between the direct steamer from Montreal and the railway tends to upset the market somewhat in all lines coming from the west. Middlings and bran remain scarce and tend higher. The local demand is not large. In oatmeal, millers' prices are higher, but there is little change here. In some cases the local prices are below the millers' rates. Oats are rather higher. Cornmeal keeps low, and has a large sale. Beans are quiet and there is little hope of profit to holders for prices are still very low. We quote: Manitoba flour, $4.60 to $4.70; best Ontario, $4.25 to $4.30; medium, $4 to $4.15; oatmeal, $3.25 to $3.40; cornmeal, $1.75 to $1.80; middlings, car lots, in bulk, $15 to $16; bran, do, do, $14 to $14.50; hand-picked beans, 85 to 90c.; prime, 75 to 80c.; oats, 33 to 34c.; hay, $12.50 to $13.50; barley, $2.75 to $3; round peas, $1.15; split peas, $2.85 to $3; yellow eye beans, $1.50; timothy seed, Canadian, $2 to $2.25; do. do., American, $1.75 to $2; clover, 8¾ to 9c.; alsike, 8½ to 9c.

ST. JOHN NOTES.

Joseph Finley this week received a shipment of Schepp's cocoanut. During the hot weather particularly there is a good demand for the 5c. packages.

Shipments of oats from P.E. Island have continued large during the week. A cargo of 25,400 bushels cleared from Summerside for Trinidad and two cargoes of some 53,400 bushels for the British Channel.

Two seizures of American tobacco which had not paid duty were made near Fredericton this week, one amounting to 700 pounds, the other to 60. The amount of smuggling along the line is much less than it used to be.

It is now thought the work of construction on the Restigouche and Western Railway, to run from Campbellton across the province to St. Leonards, and from there tap the Bangor and Woodstock, will very shortly be commenced.

The Intercolonial Railway is now giving weekly cold storage service between Quebec and St. John via Moncton. They carry the freight at the ordinary rates. The cars are painted white and labelled "Government Cold Storage Line." Goods are picked up at all stations.

The quantity of cheese made in these lower provinces is much larger than last year. In the factory at Cornwall, P.E. Island, upwards of 17,000 pounds of milk is taken in daily, making the output of cheese about 50 tons per week. Already two shipments have been made to England.

The large amount of export business from St. John done during the winter months has led our city to expend a great deal of money in providing increased accommodation. During the past two winters the business has been well handled, but there will be much better and larger facilities this season.

While the shipments of live lobsters from Yarmouth, N.S., were not as large as those of last year, the increased price obtained went far to make up the difference in receipts. The shipments last year amounted to 29,586 crates, while for the present season they amounted to only 21,810 crates. The value of the shipments last year was $245,086, and for this year $225,390.

LATE RICHARD M'SHANE.

Montreal has been deprived of another well-known figure in its commercial life by the death Tuesday morning of Mr. Richard McShane, the well-known grocer and provision merchant. The deceased had only been confined to his residence, 660 Palace street, three weeks. He was attended in his last illness by Hon. Dr. Guerin, who did all that could be done to prolong his life, but in vain.

His early commercial career was in the grocery and provision business with his father, and he eventually succeeded to a well-established trade. Since then his career has been one of steady and uniform success. He was especially identified with the supply of provisions and groceries to the various shipping lines that visit this port. He was a member of the Board of Trade for many years, and was well known for his charity and kindheartedness.

Another lot of Sicilian lemonade, orange phosphate, and strawberry tablets are to hand with Lucas, Steele & Bristol. They are packed 1 doz. bottles in box and retail at 10c.

EAST INDIA PICKLES

The most delicious Spiced Pickle ever prepared.

Handsome Glass-Stoppered Bottles.

A. E. Richards & Co.

Agents

HAMILTON, ONT.

HEINZ'S

Pickles.

Push Picnic Goods.

A day in the woods is a joy at this season, if the lunch is right. Heinz's Baked Beans will make it so.

Other Popular Specialties

SWEET PICKLES
INDIA RELISH
TOMATO CHUTNEY
TOMATO KETCHUP
ETC.

For sale by

Hudon, Hebert & Cie., Montreal.
H. P. Eckardt & Co., Toronto.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE always bear this Keystone trade-mark

H. J. HEINZ Co. KEYSTONE PICKLING & PRESERVING WORKS TRADE MARK PITTSBURG, U.S.A.

MANITOBA MARKETS.

WINNIPEG, July 15, 1897.

WEATHER continues fine and warm. Preparations are going actively forward for the Industrial Exhibition, which opens next week. The largest attendance since the opening of the summer exhibition is expected this year. One of the features which, no doubt, will attract great attention is the mining exhibit. It seems a far cry from grocery and produce prices to mining, and still they are nearly allied in interest for the Manitoba farmer. The development of the mineral regions, both in Western Ontario and British Columbia, means increased markets for our food stuffs, and if any Manitoba farmer is not interested in the mining region he is unquestionably a back number. Prices have not varied much during the week. The fresh pack of strawberries has been offered by eastern factories, and it is expected that peas will be on the market in about 10 days. Tomatoes are very good stock and the prices are firm. Cured meats show a slight advance owing to the high price of hogs.

CURED MEATS—Hams, assorted, 11 to 11½c.; breakfast bellies, 11½c.; do, backs, 7 to 9½c.; rolls, 7½c.; shoulders, 6 to 6½c.; long dry salt, 7c. All canvassed meats are ½c. per lb. extra.

LARD—Pure, in 20-lb. pails, $1.50 to $1.60; cases, $5.25.

BUTTER—Creamery plentiful; general price, 15c. f.o.b. at factories. Dairy is slightly better, dealers paying from 10 to 11c.

CHEESE—Prices: 6½ to 7c. Dealers buying here are storing and not shipping at present. The supply is not large.

EGGS—Dealers are this week paying 10c. and selling for 12 to 13c. after candling.

CANNED GOODS — Strawberries, new packs, are being offered freely by eastern factories at $1.35 to $1.45 per case, according to brand. Some sales have been effected at these figures. New peas are not yet on the market. Tomatoes seem scarce and are ruling much higher than at this date last year. Quoted at $2.25 per case. The stock of corn is still heavy and price remains same, $1.40 to $1.60, according to pack.

SUGAR—Market is about the same as last week and does not look strong, although usually at this season there is an advance owing to the preserving season being on, and the canning factories being in operation. From present indications there does not seem any likelihood of a change. Granulated, 4⅞c.; yellows, 4 to 4⅛c.

COFFEE—There is no change in this market. Rios, still dull at 13½c.; Javas, 28c., and Mochas, 37c.

CEREALS—Rolled oatmeal, 80-lb. sacks, $1.50 per sack; granulated, 98 lbs., $1.75; standard, 98 lbs., $1.75; rolled wheat, 80 lbs., $1.75 sack; pot barley, 98 lbs., $1.75; pearl barley, 98 lbs., $3.25 sack.

GREEN FRUIT—Foreign strawberries are out of the market, but some very fine Manitoba grown berries are being offered. The supply, however, is limited. The quality of the fruit is superior to any imported this year. It was all disposed of to local dealers at from 20 to 25c. per box. Lemons have advanced 50c. per case. The general importation of California fruit is large, and the indications are that prices will rule lower than last year. Prices are: California late Valencia oranges, $6 to $6.50 box; Mediterranean sweets, $4.50 per box; St. Michaels, $5.25 per box; Messina lemons, $6 to $6.50; bananas, $2 to $2.75 per bunch; pineapples, $2.50 to $3 per dozen; pie plant, 1½c. per pound; tomatoes, $1.75 per crate of 4 baskets; California cherries, $1.50 to $1.75 per box; apricots, $2 box; California plums, $2.25 to $2.50 box; California peaches, $2.25 to $2.50 box; California pears $3.50 to $4 per box; onions, $4 per 100 lbs; new cabbage, $3.50 to $4 per 100 lbs.; dates, 6½ to 7c. per lb.; layer figs, 12½ to 15c. lb.; cucumbers, 75c. to $1 doz.; water melons $6 per doz.

PICNIC POSTPONED.

Owing to the inclemency of the weather the picnic of the Montreal Retail Grocers' Association was postponed until Thursday, the 29th July. The grounds at St. Rose are as nice as any pleasure resort in Canada, and the association hope to have the largest crowd there, on the above date, that has ever attended this ever-popular picnic.

The new Japan teas offering by Lucas, Steele & Bristol are equal to anything sold last year. Their travelers have samples.

The ½-lb. "Star" lobsters offering by Lucas, Steele & Bristol from the Portland Packing Co. are said to be extra quality. The firm has Noble's "XX" and "XXX" lobsters as well.

THE PRUNE CROP.

THE following is a translation of a report regarding the prune crop received by Rose & Laflamme, of Montreal, from Anton Strass, of Budapest. It bears date of June 15:

"The estimates of the crop of 1896 given in my report of the past year have proved to be correct, as there have been about 1,410 cars (of 10,000 kilos) exported from Servia, and about 3,000 cars from Bosnia.

"For about two months there have been no prunes on the market, and consequently a number of orders remain unfilled owing to the want of merchandise. Soon the grocers will be sold out.

"Accordingly we enter the season of 1897 without the least stock on hand, and as a result there is not a little interest attached to the expectations of the new crop, upon which I would like to enlighten my friends by giving them some certain information which I have obtained from the different producing districts.

"BOSNIA—Although the large number of blossoms in the spring gave us much hope for a large crop, it could be seen later that a great number of the blossoms were not buds of fruit. Only those countries which had a small crop last year will this year have more than an average yield, while the orchards which last year gave a good production cannot be depended on this year for much fruit. Taking into consideration these facts, Bosnia will likely not have much fruit for export.

"SERVIA had a small yield last year, but this year a better production is expected. In certain districts an exceedingly good crop is looked for, and Servia's production will likely be double what it was in 1896.

"BOHEMIA—Here also there was a favorable prospect at the beginning of the season, but now we have complaints to the effect that the demand for the consumption of fresh prunes will hardly be satisfied, and that very few will be dried.

"FRANCE—From France comes the intelligence that the cool and wet weather has injured the fruit, and as a consequence the yield will be of medium size.

"It will be seen from the preceding that Servia and Bosnia will together have a production little smaller than that of 1896, while the expectations regarding the other countries, outside of stocks, do not let us hope for quite as good a crop as they had last year. If, however, the actual prices of new prunes are from 15 to 25 per cent. less than the prices of the yield last year, that reduction will be removed during the time that the fresh prunes are selling and just as soon as the real demand comes on."

"Lastly, I wish to remark that the curing of prunes during the last year has improved, for in accordance with the wishes of the dealers here and in England the governments in Bosnia and in Servia are exercising a stricter restraint in prohibiting badly cured prunes from getting out of the country."

PEPPER.

"For peppers grown callous almost to disease,
Who peppers the highest is surest to please."
—Goldsmith.

Black pepper grows on a beautiful vine (not a tree) which, incapable of supporting itself, twines round poles prepared for it, writes W. D. Bennett in an exchange. The pepper vine produces fruit in two seasons of the year. In the latter end of December the berries begin to ripen, and are gathered in January. The flowers of the second crop appear in March and April, and the fruit is gathered in July or August, each vine producing one half pound pepper. The gathering of the crop takes place while the berries are still green, before they are ripe, and they are dried in the sun, which turns them black, therefore it is called black pepper. White pepper is produced by cooking the berries in water till the outer skin peels of, in Singapore. The Straits Settlements are a part of the colonial possessions of Great Britain, and include Malacca, Penang and Singapore, the latter being the capital and the seat of government. It has become easily and naturally the centre of the commerce of the Malayan Archipelago, the Eastern Peninsula and China; and since 1875 the trade has increased 50 per cent. Its chief articles of export are tea, sago, tapioca, black and white pepper, tortoise-shell, nutmeg, gutta percha, camphor, coffee and rattan; but of these only sago, pepper and nutmeg are produced on the island in any quantity, the rest being imported from other quarters. The lowest grade of white pepper is grown and prepared in Penang, while the pepper hulls or shells are shipped in large quantities to the U.S.A. direct via London. Anyone can at once see for himself the difference between white pepper made from being soaked in cold water, and white made or decorticated by "chlorine" by splitting a grain or berry of Singapore black pepper and a grain or berry of white. They are of the same color, whereas the grain bleached with chlorine is brittle and very mild, the essential properties being destroyed. The genuine pepper contains starch, malic, a volatile oil, and a peculiar substance called pipirena. The finest white pepper is grown on the Malayan coast, Alappy and T'llicheny.

SEEING IS BELIEVING
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We want every Grocer to have one of our 127 page, fully illustrated, book catalogues, showing and telling all about our Brooms, Brushes, Woodenware.
It will save money and make money for wide-awake grocers.
It costs practically nothing to get it—one cent for a post-card.

Chas. Boeckh & Sons, Mfrs.
Toronto, Ontario.

REFRIGERATORS

built on true scientific principles. Finest materials used throughout. We make all styles and sizes, and can supply any order on short notice. Drop us a card if you are thinking of buying.

Eureka Refrigerator Co.
W. HOOEY, Manager, Noble St., TORONTO.

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OVER TWENTY-ONE MILLION PEOPLE

AT THE WORLD'S FAIR

MONTREAL
BOSTON
CHICAGO

CHASE & SANBORN

THE . . .
IMPORTERS

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.]

THE CANADIAN SPECIALTY CO. have been appointed Canadian agents for "Kis-me" gum.

Clemes Bros. received two cars of tomatoes this week.

Keopff's family gelatine is in stock with John Sloan & Co., Toronto.

Robert Greig & Co. are shipping large quantities of French mustard these days.

New season's Japan teas are arriving this week for the Davidson & Hay, Limited.

Noble's XXX Scripture lobsters, tall tins, are in stock with the Eby, Blain Co., Limited.

Warren Bros. & Co. are in receipt of a sample of Rangoon rice which shows fine quality.

Lucas, Steele & Bristol have just received a shipment of the celebrated "Tryphosa" jelly powder.

The Cowan Co., Limited, have just put in a fine freezing apparatus to facilitate their increasing business.

Robert Greig & Co. are offering bargains in Buchanan's Glasgow jams and marmalades—new season's fruits.

T. A. Lytle & Co., vinegar manufacturers, Richmond street west, Toronto, report business good throughout the country.

The Davidson & Hay, Limited, have a car of cohoes and white salmon to hand, which they offer at tempting prices.

Clemes Bros. and McWilliam & Everist are receiving a car of California fruit this week, including plums, peaches, apricots and pears.

The Davidson & Hay, Limited, report large sales of Gillard's pickles during the past two weeks. This firm are the wholesale agents in Toronto for these goods.

The F. F. Dalley Co., Limited, say that their trade for package spices, corn starch and package sodas has more than pleased them since being placed on the market.

Robert Greig & Co. report an unprecedented demand for their "Crown" flavoring extracts. Their factory has been working at night lately to keep up with the orders.

W. H. Gillard & Co. have, within the past week, received from the Lower Provinces repeat orders for several hundred cases of New York ginger ale. One large retailer there says that it is fully equal to, if not better than, any imported ginger ale he has seen, and follows up his remarks by an order for 25 cases.

The Canadian Specialty Co. report that they are handling peanuts in a new shape. They are being put up in Norfolk, Virginia, in paste-board boxes, the inside of which is lined with parchment paper. This process preserves their freshness for months. A prize is given in each box. The pint retails at 5c. The Canadian agents claim that they have already sold 150 boxes, 3 dozen in a box.

COCOA DURING HOT WEATHER.

People have the idea that cocoa is very heating and not good in hot weather. This is incorrect, the reverse of true, in regard to fine cocoa. Cocoas like Cowan's "Hygienic" and "Perfection," being pure, are not only free from the heating properties commonly attributed indiscriminately to cocoa, but they are refreshing and strengthening and peculiarly adapted to counteract the enervating effects of this hot weather. People should avoid cheap cocoas, which are mainly starch and sugar, with a little cocoa. Cowan's "Hygienic" and "Perfection" cocoas are put up and sold in tins only.

TORONTO GROCERS' ASSOCIATION.

THE regular monthly meeting of the Toronto Retail Grocers' Association was held Monday night in St. George's Hall, Elm street, with President J. S. Bond in the chair. Among those present were: Messrs. D. W. Clark, A. White, Frank Johnson, J. Brazill, J. Nolan, P. Clark, — Johnson, David Bell, W. J. Sykes, W. J. McCleary, A. G. Booth, J. Kelly, J. G. Gibson, F. S. Roberts, Robt. Mills, — Squires, J. Davis, J. T. Scholes, R. Vanloon.

J. G. Walker, 886 King street east, was proposed for membership by Mr. W. J. Sykes, and the usual motion admitting him to membership was passed.

The following letter from the Salada Tea Co. was read by President Bond:

J. S. Bond, Esq., City:

Dear Sir,—Hearing that there was a combination among the wholesale grocers of Toronto to keep up the price of granulated sugar in this city, I have made some enquiries, and find that extra standard granulated sugar can be purchased for 4⅛c.

As I understand, this combine, which declares that it is working on ⅛c., is really extracting from the grocer considerably more. As this places the retail grocer of Toronto in the position that he is unable to compete with his competitors a few miles out of the city, where granulated is being sold to-day for 4⅛c., I have made arrangements, and am prepared to offer to your association extra standard granulated sugar, in 25 barrel lots or more, at 4⅛c.; and my suggestion is that the association should distribute it among their members according to their requirements.

I shall be pleased if you will convey my proposal to the members of your association at the earliest convenient moment.

Yours truly,

"Salada" Tea Co.

"Now, gentlemen," remarked the president, as he concluded the letter, "what is your pleasure?"

Mr. J. G. Gibson: "I for one never objected to the combination on sugar. I think the grocers of Toronto or anywhere else are fools to sell sugar without a profit, but when the wholesale grocers say that our money is not as good as that of a merchant's in the country, and sell to him at a lower price than they do to us, I must object. I think the wholesale grocers of Toronto took a wrong step when they undertook to make tools of us."

Mr. Frank Johnson: "I know of a brother grocer who had a customer who wanted a barrel of granulated sugar. The customer lived outside the city. Not having a barrel of granulated in stock that he could spare, the merchant gave the customer an order on a wholesale house in Toronto. The customer on getting the sugar was told that as he lived outside the city he could buy at ⅛c. less from them than from the merchant who had supplied him with the order."

This created quite a sensation, and a number of members demanded the name of the wholesaler, but Mr. Johnson refused to give it. After some further discussion it was moved by Mr. Kelly that the thanks of the association be tendered the Salada Tea Co., and that its offer be accepted.

Mr. Sykes objected to the resolution, saying that it was unnecessary on the ground that the Salada Tea Co. was trying to get a good advertisement for its tea. "There are others," said Mr. Sykes, "who are willing to offer granulated sugar below the combination price."

Mr. Gibson said that there was not a wholesale house in Toronto that would supply granulated sugar below the combination figure.

Mr. Sykes: "I did not say it was a wholesale grocer."

After some further discussion Mr. Kelly's motion, being seconded by Mr. McCleary, was carried.

The greater part of the evening was taken up in discussing the coming excursion to Cobourg on the 21st inst. The committee reported that the Mayor of Cobourg had promised to proclaim a half-holiday on the 21st, while various organizations in the town had offered to co-operate in perfecting arrangements.

Mr. A. White reported that a band of nine pieces had been secured at a cost of $36. At a latter stage of the meeting the committee was authorized to expend a further sum of $15 for music on board the boat.

The following programme of games was adopted:

Bicycle team race between travelers and retail grocers; 10 men to each team; 7 prizes and trophy.

One-mile open bicycle race, handicap, 3 prizes. Entrance fee, 25c.

Foot race; open to the merchants of Cobourg.

Fat men's race, 75 yards; open to grocers 35 years of age and over and weighing not less than 200 lbs.

One hundred yards foot race; open to members of the Toronto Retail Grocers' Association.

Throwing ball; open to the ladies of Cobourg.

Half-mile walking race between Toronto and Cobourg grocers.

Baseball match between teams representing travelers and grocers.

The sum of ten dollars was voted to the baseball club for expenses.

The grocers will select their team for the bicycle race from the following: Manning, Manley, Molland, Richardson, Hopper, J. Barron, F. Davidson, B. Parmenter, N. Brown, R. Davies, D. Bell, D. Kelly, R. Mills, F. S. Roberts, J. Robinson.

These are the names of the travelers for the road race: Percy Parmenter, of J. A. McLean; E. H. Bolton, P. McIntosh & Son; Chas. Shields, Davidson & Hay, Limited; Lou Kemp, D. Gunn, Bros. & Co.; Jerry Burns, W. Wilson; H. W. Cowan, the Cowan Co.; J. Farewell, Toronto Pharmacal Co.; E. H. Wilson, Todhunter, Mitchell & Co.; John Tattle, A. H. Canning; J. C. Pearson, T. Kinnear & Co.; D. J. Ferguson, P. Barclay & Co.; C. H. Collins, G. F. & J. Galt.

The grocers will select their ball team from the following: Sanderson, Davies, R. Stewart, B. Armstrong, W. J. Sykes, F. T. Walker, A. Johnson, W. J. McCleary, F.

LAPORTE, MARTIN & CIE.

Agents for IMPORTERS AND WHOLESALE GROCERS

P. Richard's Brandy Mitchell's Scotch and Irish Whiskeys
Vve Amiot Champagnes

72 to 78 St. Peter Street, MONTREAL

Richardson, A. Radcliffe, Bolland Bros., J. Simpson, T. Clark.

Mr. Booth submitted these names as members of the travelers' team in the baseball match: J. Lobb, of the Salada Tea Co.; C. T. Cootes, of John Taylor & Co.; J. C. Pearson, of T. Kinnear & Co.; E. H. Bolton, of P. McIntosh & Son; P. Parmenter, of John McLean; H. W. Cowan, of the Cowan Co.; C. H. Collins, of G. F. & J. Galt; Lou Kemp, of D. Gunn, Bros. & Co; Ed. Oake, of Clemes Bros.; J. Farewell, Toronto Pharmacal Co.; M. A. Muldrew, of H. P. Eckardt & Co.; A. G. Fleming, of J. Sloan & Co.

It was eleven o'clock before the meeting adjourned.

CHERRIES ROTTING.

LAST week we quoted Canadian cherries at 60 to 85c. per basket and this week at 75c. to $1.25 per basket. On enquiring as to the cause of a rise in the middle of the cherry season, I received answers to the following effect:

Thus far the crop of Canadian cherries arriving in Toronto have come from the Niagara district, where until last week a good crop of cherries was expected. The extremely hot weather, however, has had such an effect on this fruit that over half the English variety of cherries on the trees are, on a close examination, found to be rotten and not worth the picking. Still, the proprietors of the orchards thought it would be all right to ship the half that, seemingly, was not spoiled by the heat, but when this fruit was kept in the city a few hours it was found to be in just as spoiled a condition as that on the trees. No more English cherries are now being shipped.

The common red varieiy of Canadian cherries is not affected so, and it is this kind that is now bearing the brunt of the attack of the demand; consequently prices have been raised.

It is not probable that, when the cherries on the Toronto side of the lake are ripe, which will be soon, the supply from these orchards will be sufficient to lower the price, as this supply will not come on before the others are about out of the market.

LATE ADVERTISEMENTS.

[The following items arrived too late for insertion in the regular advertising space. Reading notices inserted in this column at 5c. per word.]

The Davidson & Hay, Limited, have a shipment of "Tiger" pepsin gum in stock.

D. Gunn, Bros. & Co. report that their "Maple Leaf" brand of lard put up in 3, 5 and 10-lb. tins is in great demand for summer use.

"Tanglefoot" flypaper is catching on at a surprising rate with the Eby, Blain Co., Limited. If you want to catch your customers' good opinion offer them "Tanglefoot."

"This is great weather for Stower's lime juice," said the Eby, Blain Co., Limited. "Our sales are going up rapidly; people are beginning to appreciate this excellent summer beverage."

CALIFORNIA FRUIT OUTLOOK.

ALD. J. McBRIDE, of the firm of Vipond, McBride & Co., has just returned to Montreal from the California fruit belt. He made an extensive tour of the district, and told THE CANADIAN GROCER that the crop of fruit of all kinds promised to be a large one. It had been marketing very fast, and at the time he was on the spot was fetching very good prices. When he left about a week or ten days ago, however, there were fears of a glut. During the first week of July 182 cars had left California for the east. All these had had to be side-tracked owing to the Christian Endeavor traffic, and some of the fruit will certainly be injured, but the great danger lay in a glut of the eastern market when this fruit arrives, as it is likely to come in in a body, including as many more cars which were sent east during the second week of July. The danger is that this glut will demoralize prices on California fruit so badly that they may not recover during the season. The only way to avoid it will be to use judgment in distribution on the different eastern markets so that one won't get too much and another too little.

"Trade out there is in an unfavorable state," said Mr. McBride, "and the present unsatisfactory state of affairs is due in a great measure to the fact that the Union Pacific Railway, which has a monopoly of the carrying trade, is grinding the life out of that rich and fruitful state. I discussed the causes of the present depression with the merchants and farmers, and in fact all classes of people, and the story was always the same. Here is what I mean: The rate per carload from the fruit-producing centres of California to either Boston, New York or Montreal is $360, while the refrigerating charges and ice foot up to from $150 to $170 more, so you see that from $510 to $550 per carload have to be paid before the farmer or producer can touch a cent, and, as far as their Canadian trade is concerned, there are likewise the duty and selling charges to be added.

"Is there no possible competition?"

"None whatever, the Union Pacific's monopoly is absolute, and this is what is ruining the people of the state of California."

"For the most part," Ald. McBride added, "the farms are heavily mortgaged and their owners are living along from hand to mouth."

"And is there no possible remedy?"

"I do not think there is, although a strong agitation has sprung up favoring the ownership of the railways by the Government. In fact this movement is stronger than one would suppose; for the people say it is the only way out of their very grave difficulty."

The London Grocers' Association have changed the date of their picnic from the 21st to the 28th of July, so as to avoid clashing with the St. Andrew's Society picnic on July 20.

BUSINESS CHANCE.

GENERAL STORE STOCK, ABOUT $5,000, IN growing town of Medicine Hat, N.W.T., for sale, and store to rent; best climate in Canada; ranching country; C.P.R. divisional point; best corner in town; good business can be done; present owner has been in business 14 years, and done well; good reasons for selling. Apply to W. Cousins, general merchant, Medicine Hat, N.W.T. (29)

Headquarters for

Stencil Brands

CORPORATE SEALS . . .
RUBBER, BRASS AND STEEL STAMPS

HAMILTON STAMP & STENCIL WORKS
Hamilton, Ont.

BOOKS FOR THE RETAILER

Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.

The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

Pitfalls of the Dry Goods Trade
Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

Buying, Selling and Handling of Teas
Three valuable articles full of ideas and suggestions for grocery men.

Causes of Failure in the Hardware Trade
and how avoided. Three comprehensive prize essays reprinted from HARDWARE AND METAL.

Necessary Books for a Retailer
By a practical accountant. This treatise deals with systems of bookkeeping and checking calculated to reduce mistakes and omissions, etc., etc., to a minimum. A most useful book for any retailer.

Any one of the above mailed for . . . **10 cents**

Address
The MacLean Publishing Co.
Limited
Toronto and Montreal

Dried Apples Wanted...

Highest cash prices paid.

Pure Fruit Vinegars

Now is the time you want good Vinegar, and I have it pure and right in price. Send for a sample barrel.

Jams and Jellies..

Don't forget that we are headquarters for these goods.

R. J. GRAHAM - BELLEVILLE, ONT.

THE SUMMER STORE.

THE summer store should present an appearance in marked contrast to the store in winter, says The American Grocer. Everything about the window displays, the counters and stock should remind one of the season. The general effect should be to impress customers that the store is clean, cool and captivating. The stock should appeal to capricious appetites, invite indulgence in dainty delicacies and summer beverages. "It always makes me hungry to come into your store," remarked a woman to Grocer B. What greater compliment could be paid a purveyor of food?

A few handsome palms and rubber trees may be made very effective in giving the store a cool look. Keep a current of fresh air circulating in the store and in the cellar. It robs the room of that oppressive odor which comes from food kept in a close room with a high temperature, and which takes away the appetite.

Show windows should be neatly and artistically arranged with summer delicacies—olives, capers, olive oil, pickles, lime juice, sauces, sardines, lobster, clams, shrimp, pickled lambs' tongue, potted meats and poultry, curried fowl, luncheon beef, catsups and scores of other articles more in favor in July than January. Do not place maple syrup in a show window in July, for it reminds one of pancakes and winter diet. Rather have all the things which enter into salad-making and such as are suggestive of dishes adapted to hot weather. Canned vegetables and fruits in the season when fresh fruits and vegetables are abundant and cheap should be made an effective background until October, when they should change places with the summer specialties.

Summer beverages ought to be in every grocer's stock. A neat display of the various summer drinks can be very effectively arranged inside the store and near the entrance. And let there be a reminder of iced tea and coffee, even if you have to serve the same free to customers as an object lesson of how much comfort can be had at trifling expense.

Cereals and crackers are in favor, the former to be served hot as a summer breakfast dish with berries or other fruits, and cold for luncheon or supper. Crackers are in request for luncheons and for outing parties, and should be prominently displayed in great variety. The stock should be kept fresh—i.e., crisp. Avoid giving prominence to sticky cakes or such sort of biscuits as are identified with oyster suppers or other winter pastimes.

Hams and tongues are in favor in July and August, and therefore they should have a special setting, such as will tend to make the observer long for a sandwich and a bottle of ginger ale or root beer. Have everything about the summer meats clean and appetizing.

The floor ought to be kept as clean and bright as the deck of a man-of-war, and the windows sparkling and spotless. Fly-specks, cobwebs, sticky scales or untidy counters are appetite-killers. Flies can be kept out of a store if they are persistently fought. Drive them out and keep them out, even though screen doors are required.

When the store presents a seasonable and alluring appearance, then advertise in a cool and breezy fashion. Let the colors and the type used in your circulars, billheads, cards, signs, etc., be suggestive of a cool retreat, where physical comforts are to be freely had. There are what are designated "warm" colors, such as are suggestive of a log fire, instead of an ocean breeze or a cool grove. Be fertile in hints likely to prove acceptable to summer pleasure seekers and to all who seek comfort at the table. Remember that eternal vigilance is the price of a profitable summer trade.

Now tired, business-weary men
Their play-times are beginning:
We've reached the summer season when
The outing has its inning.

Every Package of **DALLEY'S PURE PACKAGE SPICES**

is guaranteed absolutely pure to the trade. It pays the merchant to handle these Spices, as they are trade builders. They give every satisfaction. The most sceptical will be pleased with them.

JUST ARRIVED—A fresh supply of Whole Spices of the finest quality.

THE F. F. DALLEY CO., Limited - HAMILTON, CANADA

PILLARS OF STRENGTH

in your business.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

THERE has been an informal meeting called of local creditors of the John Eaton Co., Limited, Toronto.

Little Bros., grocers, Windsor, Ont., have assigned to R. Pinchin.

James Skerry, general merchant, Alberton, P.E.I., has assigned.

John J. Campbell, general storekeeper, Little Grace Bay, N.S., has assigned.

Therrien & Co., general merchants, St. Henri, Que., have assigned to Kent & Turcotte.

A meeting of the creditors of A. T. Geddes & Co., grocers, Winnipeg, was called on the 9th.

Wm. H. Martin, tobacco merchant, Windsor, Ont., has assigned to Robert Pinchin.

F. B. Latour, general merchant, St. Polycarpe, Que., has compromised at 30c. on the dollar.

G. B. Armstrong & Co., general merchants, Lower Nicola, B.C., are asking for an extension.

Rupert E. Sweet, general merchant, Country Harbor, N.S., is offering to compromise at 25 per cent.

There will be a meeting of the creditors of J. H. Breadon, general storekeeper, Marbleton, Que., on the 19th inst.

A meeting of the creditors of F. C. B. Whitelock, grocer, Toronto, was held on the 13th inst. He has assigned to R. Tew.

Short & Squire, salmon canners, Vancouver and Steveston, B.C., say that chattel mortgagee is not in possession. They dispute claim.

Charles Desmarteau has been appointed curator of the business of Paul Prozesky, manufacturer of cigars, Montreal. A meeting of creditors was called for the 14th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

The partnership of Konig & McCuaig, general merchants, Westville, N.S., has been dissolved.

W. B. Pocklington has been admitted into the firm of Castellain & Co., wholesale liquor merchants, Regina, N.W.T.

Cleghorn & Russell, grocers and fruiters, London, have dissolved partnership. They are succeeded by Ryan & Russell.

Marie D. Hainault and Victorine Cartier have formed a partnership in Montreal to do a grocery business, under the style of Hainault & Cartier.

Agnes Girard and Joseph A. Girard, Montreal, have formed a partnership to carry on a flour and grain business under the style of Alfred Girard & Co.

CLARK'S POTTED MEATS

Are unexcelled for flavor and quality.

Put up in cases of 4 dozen each, assorted to suit customers.

For sale by all Wholesalers **W. CLARK, Montreal.**

THE ARCTIC REFRIGERATOR

All sizes; sweetest, driest, coldest, with least amount of ice. Send for catalogue. . . . .

John Hillock & Co. 165 Queen St. E. **Toronto**

Philias Daigneault and Francis H. Lynch have formed a partnership in Montreal to do a grain and provision trade, under the style of P. Daigneault & Co.

Charles S. Worth and Frank A. Worth have formed a partnership to carry on a grocery business in Windsor, N.S., under the style of C. S, Worth & Co.

P. G. Shallcross has been admitted as partner to the firm of Shallcross, Macaulay & Co., general commission merchants, Victoria. The style is unchanged.

SALES MADE AND PENDING.

John S. Trites, general merchant, Sussex, N.B., is selling out.

The Frank Hanna Liquor Co., Trail, B.C., are offering to sell out.

The stock of J. E. Plourde, general merchont, Cacouna, Que., has been sold at 58½c. on the dollar.

The general stock of Philomene Beaupre, Gleichen, N.W.T., has been advertised for sale by auction on the 5th.

The stock of Richardson & Loree, general merchants, Carman, Man., has been sold at 70c. on the dollar.

CHANGES.

Vincent & Bradley are opening out a grocery business in Winnipeg.

Smith & Co., grocers, St. Thomas, Ont., have sold out to William Southern.

Miss M. Herman is opening out in a grocery business at Bridgewater, N.S.

W. M. Ansley, grocer, Parry Sound, Ont., has been succeeded by Ansley, Sons & Co.

McDonald & Matheson, general merchants, Westville, N.S., are retiring from business.

Cairns & Kelly, brewers, Edmonton, N.W.T., have sold out their plant to Kelly & Omands.

Wm. Mackay has been registered as sole partner of the firm Wm. Mackay & Co., grocers, New Glasgow, N.S.

Lydia R. Groom has been registered proprietress of the grocery business carried on by Thomas Laing & Co., Montreal.

Lowther & Co. are starting a general store in Russell, Man. They have bought out the stock of A. Biggins, Whitewood.

FIRES.

Abbs & McClure, grocers, Niagara Falls South, have been burnt out. Insured.

A. W. Freeland, general merchant, Edgington, Ont., has been burnt out. Partially insured.

DEATHS.

John Counter, grocer, Stratford, Ont., is dead.

A. J. Boyd, general storekeeper, Pennyfield, N.B., is dead.

N. Quintal, of N. Quintal & Fils, wholesale grocers, Montreal, is dead.

Louis C. Gravel, of the firm of Gravel & Freres, grocers, Montreal, is dead.

Wm. Garden, sr., of Wm. Garden & Sons, tea merchants, Vancouver, is dead.

John Patterson, of Patterson & Foster, general merchants, Harbor Grace, Nfld, is dead.

HARDER TO BUY THAN SELL.

A traveling salesman made this rather singular remark the other day, says an exchange: "If I could buy goods as readily as I could sell them, I would go off the road and set myself up in business as a broker." What he meant to be understood by this was that it is easier to sell goods than to buy them, because the exercise of judgment in all respects is not so necessary. He is undoubtedly right, unorthodox as the statement may seem, although it is merely another way of saying that goods well bought are half sold. It is not always so much the character of the goods to be bought that perplexes the buyer as is the question of quantity and time. Goods may sell, yet never buy themselves, and when they are to be bought the degree of acute judgment is certainly more pronounced than is required when the same goods are sold over the retail counters."

The Hilliard House, Rat Portage

The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

THE QUEEN CITY OIL CO. LTD.

SAMUEL ROGERS, President, - TORONTO.

Sales Agents for the Standard Oil Co.'s Oils and SPECIALTY GOODS.

See that you get the genuine brands. Boston Coach Oil, Harness Oil, Sewing Machine, Bicycle, Lantern and Gun Oil, Roof Ointment, Axle Grease, Paraffin Wax Candles, Electric Light and Granite Candles, Coach Candles, Christmas Candles, Plain and Decorated, Cordova Wax Candles. Enquire for prices.

Use PEERLESS OIL for Machinery.

HELLO ! ! ! YES,

Certainly we sell

"WHITE MOSS" COCOANUT

Everybody is asking for it, 'tis so fresh and tender. Sells so quickly. The Ladies prefer it to any other. Try it and be convinced of its superior quality.

Manufactured ONLY by...

Canadian Cocoanut Co.

(J. Albert McLean, Prop.)

MONTREAL

GRIMBLE'S English Malt

Six GOLD Medals VINEGAR

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT

We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples. . . . . .

VERRET, STEWART & CO., Montreal - Quebec.

AN AUTOMATIC SELLING MACHINE . . .

To sell

Adams' Tutti Frutti

For full particulars, apply . .

Globe Automatic Selling Co.

13 Jarvis Street, - TORONTO, ONT.

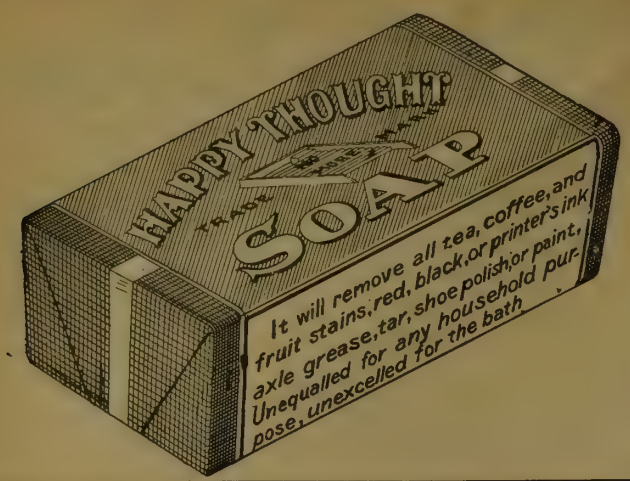
PUREST AND BEST

WINDSOR SALT

Is the only perfectly granulated salt offered to the trade, and it is packed in the best packages it is possible to obtain.

FOR SALE BY ALL WHOLESALE GROCERS.

WINDSOR SALT CO. Limited. Windsor, Ont.



Happy Thought Soap

Handsome Package. Retails 5cts. Per Bar.

A perfect **Wool Soap** that will wash woollens without shrinking them, and will remove all tea, coffee, and fruit stains, ink, tar or paint.

Unequalled for any Household Purpose.
Unexcelled for the Bath. Ask for Samples.

A. E. RICHARDS & CO., Selling Agents, HAMILTON.

NOTHING LIKE IT!!

For Quality and flavor.

SOUTHWELL'S ORANGE MARMALADE

. . . LEADS THEM ALL . . .

It is especially prepared for export.

CURRENT MARKET QUOTATIONS

Toronto, July 15, 1897.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—

¼ lb. tins, 4 doz. in case.....per doz.	$ 0 75
1 " 3 " ..... "	
¼ " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes.....per lb.	16
30 lb. pails..... "	16

PURE GOLD.

5 lb. cans, 1 doz. in case.....	19 80
4 lb. cans, 1 doz. in case.....	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case.....	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
4oz. cans, 4 and 6 doz, in case.....	1 25
10 cent can.....	0 90

Ocean Wave—

No 10 (15 oz.) 4 doz. cases, round or square.....	0 75
½ lb., 3 doz. cases, round	1 20
No. 1 (14 oz'), 2 doz. cases, round.....	1 80
1 lb., 2 doz. cases, round.....	2 00
3 lb., ½ " " "	5 75
5lb., ½ " " "	9 00

Prices of cheaper goods or special brands on application

Cook's Friend—

Size 1, in 2 and 4 doz. boxes.....	$ 2 40
" 10, in 4 doz. boxes.....	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ " "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 " " ..... "	90
¼ lb. tins, 4 " " ..... "	60

MAPLE LEAF BAKING POWDER.

½ lb. glass jars.....$	1 25
1 lb. glass jars.....	2 00
1 lb. sealer jars.....	2 25

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. cases .....per doz. $	0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases.....	2 00
Kitchen Queen, ¼ lb, tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING. per gross

¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
No. 5 " " " "	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
	per doz
New York Dressing, 1 doz. cases.....	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing.....	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross.....$	2 60
No. 2 Bronze Tins, per gross .....$	3 40
" 3 " " "	5 60
" 4 " " "	10 00
" 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases. Per Gross

French Oil in 3-doz. cases.....$	22 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood....	12 00
" Chocolate....	12 00
Alpha Chemical Co. French Castor Oil...	9 00
Alpha Chemical Co. Refined Sweet Oil...	9 00
Alpha Chemical Co. Turpentine.....	7 80
Moody's Non-Corrosive Inks.....	4 50

Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " No. 4	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½.....	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
Alpha Metal Polish No. 2.....	9 00

Patent Stove Polish—

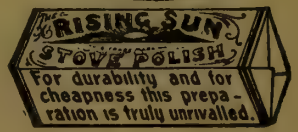
Sunlight Lead Bar.....	4 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases...	10 80
Moody's Black Lead	4 25
½ gross cases	
Reliable Stove Pipe Varnish	15 00
¼ gross cases 6-oz. bottles	
Quickshine Pipe Varnish.....	12 0
¼ gross cases, pressed top tins.	

Stove Polish— per gross

Quickshine Polish	00
Reliable Paste..	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar.....	7 80

BLACK LEAD.

Reckitt's Black Lead, per box.....	$1 15
Each box contains either 1 gross, 1 oz., ½ gro. 2 oz., or ¼ gro. 4 oz.	
Dixon's Carburet of Iron Stove Polish, 7oc doz .....Per gr	7 25



STOVE POLISH.

	Per gros
Rising Sun, 6 ounce cakes. alf-gross boxes.....	$ 8 50
Rising Sun, 3 ounce cakes, gross boxes.....	
Sun Paste, 10c. size, ¼ gross boxes....	10 00
Sun Paste, 5c. size, ¼ gross boxes.....	5

Starch . .

Laundry Starch. Culinary Starch. Rice Starch.

We are headquarters for fine starches, and any package bearing our label can be relied upon for purity and first-class quality. All wholesalers carry our goods, and in buying, make sure you get the real thing.

Edwardsburg Starch Co., Cardinal, Ont.

THE F. F. DALLEY CO.

Gem Stove Polish, ¼ gross cases	$9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05¾
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05¼
German X, with Cuttlefish Bone	0 04¾
German, with Cuttlefish Bone	0 04¼
London Bird Seed, bulk 25 lb. cases	0 04½
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 " "	0 03

CORN BROOMS

CHAS. BOECKH & SONS.

	per doz. net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS.

	per doz.
Apples, 3's	$0 70 $0 95
" gallons	1 65 2 25
Blackberries, 2	1 40 1 70
Blueberries, 2	0 75 0 85
Beans, 2	0 65 0 95
Corn, 2's	0 50 0 75
Cherries, red pitted, 2's	2 00 2 25
Peas, 2's	0 75 0 85
" Sifted select	0 90 1 00
" Extra sifted	1 25 1 40
Pears, Bartlett, 2's	1 65 1 75
" " 3's	.... 2 40
Pineapple, 2's	1 75 2 40
" 3's	2 50 2 60
Peaches, 2's	1 65 2 00
" 3's	2 50 3 00
Plums, Green Gages, 2's	1 55 1 80
" Lombard	1 50 1 70
" Damson Blue	1 10 1 40
Pumpkins, 3's	0 70 0 90
" gallons	2 10 2 25
Raspberries, 2's	1 50 1 80
Strawberries, 2's	1 65 1 95
Succotash, 2's	.... 1 15
Tomatoes, 3's	0 75 0 80
Lobster, talls	2 40 2 50
" flats	.... 2 70
Mackerel	1 20 1 30
Salmon, Sockeye, talls	1 35 1 50
" Horseshoe	.... 1 50
" do. to arrive	1 25 1 30
" Cohoes	1 15 1 20
Sardines, Albert, ¼'s tins	.... 0 13
" ½'s tins	0 20 0 21
" Sportsmen, ¼'s genuine French high grade, key opener	.... 0 12½
Sardines, Sportsmen, ½'s	.... 0 21
Sardines, key opener, ¼'s	0 16 0 18½
" " " ½'s	0 10½ 0 11
" " " ⅛s	0 18½ 0 19
Sardines, other brands 9¾	0 16 0 17
" P. & C., ¼'s tins	0 23 0 25
" " ½'s "	0 33 0 36
Sardines, Amer., ¼'s "	0 04½ 0 09
" " ½'s "	0 09 0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00 11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10 1 15
Kippered Herring, 1-lb	1 60 1 90
Herrings in Tomato Sauce	1 70 1 90
Herrings in Shrimp Sauce	2 00 ....
Herrings in Anchovy Sauce	2 00 ....
Herrings a la Sardine	2 40 ....
Preserved Bloaters	1 85 1 90
Real Findon Haddock	1 85 1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans	$1 20 $1 35
" " " 2 "	2 30 2 50
Comp Corn Beef 4-lb. can	....
" " " "	7 75 8 25
" " " 14 "	15 00 16 00
Minced Callops 2 "	.... 2 60
" " 2 "	2 60 2 65
Lunch Tongue 1 "	3 40 3 50
" " 2 "	.... 6 00
English Brawn 2 "	2 75 2 80
Camb Sausage 1 "	.... 2 50
" " 2 "	.... 4 00
Soups, assorted 1 "	.... 1 50
" " 2 "	.... 2 25
Soups and Boull. 2 "	.... 1 80
" 6 "	.... 4 50

Acme Sliced Beef. No, 1 tins, key, 2 doz., per doz. $2.75.

Beardsley's Boneless Herring. per doz 2 doz.... 1 40

ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb	1 40 1 50
" 2 lb	2 60 2 75
" 4 lb	5 50 5 80
" 6 lb	8 50 8 80
" 14 lb	17 50 18 00
Roast Beef, 1 lb	1 40 1 50
" 2 lb	2 60 2 75
Luncheon Beef, 1 lb	1 60 1 70
" 2 lb	2 75 2 85
Brawn 1 lb	1 30 1 40
" 2 lb	2 35 2 50
" 6 lb	6 60 6 80
" 14 lb	14 50 15 00
Ox Tongue, 1½ lb	7 00 7 20
" " 2 lb	8 50 8 80
" " 2½ lb	10 75 11 00
Lunch Tongue, 1 lb	3 35 3 50
" " 2 lb	6 50 6 80
Chipped Beef, ½ lb	1 60 1 70
" " 1 lb	2 65 2 80
Pigs' Feet, 1 lb	1 65 1 75
" " 2 lb	2 45 2 60
Potted Meats, Tongue or Ham ¼ lb	70 75
Potted Meats, Tongue or Ham ½ lb	1 20 1 25
Potted Deviled Ham or Tongue, ¼ lb	70 75
Potted Deviled Ham or Tongue, ½ lb	1 20 1 25

WHITE LABEL.

Soups Assorted, 1 qt	3 00 3 15
" " 1 pt	2 00 2 10
Gelatine of Boar's Head, 2 lb	3 00 3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb	3 00 3 10
Plover Roast	5 00 ....
liced Gold Band Bacon	3 00 ...

Codfish.

	per doz
Beardsley's Shredded, 2 doz. pkgs	0 90

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher)36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pep in, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	0 75
Flirtation Gum (English or French wrappers) 115 1c pieces	0 65
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE "DIAMOND"

OIL BLACKING

TRADE OIL MARK

Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and Stove Varnish. Harness Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**

COWAN'S

Hygienic and Perfection — **Cocoas** and Cocoa Essence

Queen's Dessert, Royal Navy and Perfection — **Chocolates**

Chocolate Pink, White, Lemon Color — **Icings** A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LTD. - TORONTO

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb. Boxes.

Special Agent, **C. E. COLSON, MONTREAL**

STONEWARE

QUALITY THE BEST.
PRICES RIGHT.
TRY US.

HART BROS. & LAZIER

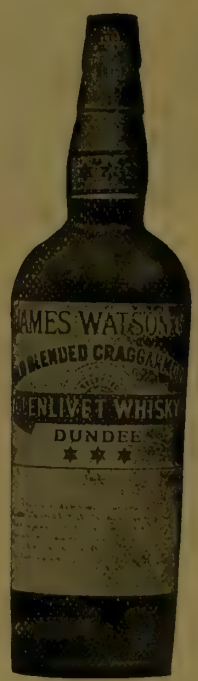
Belleville, Ont.

Send for price list. Mention GROCER.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & CO. HALIFAX, N.S. ESTABLISHED 1844 — IS THE BEST.

ASK FOR

MOTT'S



Always the Same. The Best on the Market.

Have you got it in stock?

Chard, Jackson & Co.

Agents for the Dominion

10 Lemoine St.

MONTREAL

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 " "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, ackages	1 40

CHOCOLAT MENIER.

	In 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Van a— per lb.			
Yellow wrapper,	$ 0 32	$ 0 34	$ 0 36
Unsweetened—			
Blue Premium	C 35	0 37	0 39
		Per case.	Less than case
Pastilles—			
Yellow wrapper, 108 bxs. to the case		$20 00	0 20
Croquettes—			
Yellow wrapper, 9 bxs. of 12 packages		$20 00	0 20

FRY'S.
(A. P. Tippet & Co., Agents.)

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, " "	4 50
" 1 lbs. " "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
" ½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'S.

Chocolate—	
emium No. 1, boxes, 12 lbs. each	
Baker's Vanilla in boxes, 12 lbs. each.	50
Caraccas Sweet, in boxes, 6 lbs. each.	38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, ½ lb., tins.	0 50

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ½ " " "	0 28
" ¼ " " "	0 29
" ⅛ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macaroon, " " " "	....
Crown Desic., 12, 20 or 25 lb. "	....
Special, " " " "	....
Barrels, 2c. per lb. less.	

Terms, 3 p.c. off 30 days.

Merit Brings Success.

You can merit success by keeping the best goods. When you sell Biscuits sell those that are sure to bring trade back to your doors. The public are keen judges and we are sure of the verdict being in our favor.

CREAM SODAS OUR LEADER.

Toronto Biscuit & Confectionery Co. Limited

A. W. PORTE. 7 FRONT STREET EAST, TORONTO. S. R. PARSONS.

COFFEE.

Green.	per lb
Mocha	0 27½ 0 30
Old Government Java	0 30 0 33
Rio	0 13 0 16
Plantation Ceylon	0 29 0 31
Porto Rico	0 24 0 28
Guatemala	0 24 0 26
Jamaica	0 18 0 22
Maracaibo	0 18 0 20

JAMES TURNER & CO.

Mocha	0 34
Damascus	0 30
Cairo	0 25

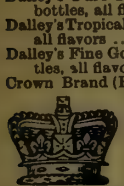
TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 34
Our Own "	0 32
Jersey "	0 30
Laguaya "	0 26
Mocha and Java	0 32 0 34
Old Government Java	0 30 0 32 0 35
Arabian Mocha	0 32 0 34
Maracaibo	0 26 0 28
Santos	0 22 0 25
Crushed East India	0 20

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25

Crown Brand (Robert Greig & Co.)—



1	oz. Bottle, per doz.	0 90
2	" " "	1 50
2½	" " "	2 00
4	" " "	3 00
8	" Bottle "	6 00
4	" Glass Stop'r "	3 50
8	" " "	7 00

Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles gross	12 00
Ketchup, Screw Top "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

BOVRIL.

	per doz.
Bovril—1 oz. bottles	$2 00
2 oz. "	3 75
4 oz. "	6 50
8 oz. "	11 25
16 oz. "	18 25
Small bottles, (to make one cup)	1 00
Invalid Bovril—2 oz. jars	3 85
4 oz. jars	6 55

FRUITS.

FOREIGN.	per lb
Currants—Provincials, bbls	0 05½ 0 05½
" ½ bbls	0 05⅝ 0 05½
" Filiatras, bbls	0 05½ 0 05⅝
" ½ bbls	0 05½ 0 05⅝
" Patras, bbls	0 05¾ 0 06
" ½ bbls	0 05¾ 0 06
" cases	0 06 0 06⅛
" Vostizzas, cases	0 07 0 08
" Blue Pearls	0 08½ 0 08¼
Dates, Hallowee boxes (new)	0 05¼ 0 06
Figs—Eleme, 10 oz	0 07½ 0 00
" " 10 lb	0 09 0 12
" " 18 lb	0 11 0 13
" " 28 lb	0 13 0 14
" taps	0 03 0 04
" natural, boxes	0 05 0 06
" ditto, bags	0 04½
Prunes—Bosnia, cases	0 06 0 07
" Bordeaux	0 04½ 0 06½
Raisins—Valencia off stalk	0 04¾ 0 05½
" Fine, off stalk	0 05½ 0 06
" Selected	0 06½ 0 07
" Layers	0 06½ 0 07
" Sultanas	0 07 0 10
" Cal. Loose Muscatels 50 lb. bxs., 3 & 4 cr.	0 07¼ 0 08¼

Malaga	per box.
" London Layers	1 60 1 80
" Dehesa Clusters	3 50 4 00
" Imp. Russian Clusters	5 00 5 50

DOMESTIC.	
Apples, dried, per lb	0 02 0 03½
" evaporated	0 04 0 05

FOOD.

	per brl.
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ⅓ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ⅓ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS. per doz.

Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50
(Sold by all wholesale grocers.)	

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz	95
1 " " Red, "	1 00

COX'S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—50 to 60 dy, $1.74 Pittsburgh, duty included, or $1.95 Toronto.

WIRE NAILS—$2.04 delivered, Toronto.

HORSE NAILS—

Canadian, dis. 50 per cent.

HORSE SHOES—

From Toronto, per keg 3 35

SCREWS—Wood—

Flat-head bright, 87½ and 10 p. c. dis.
Round-head bright, 80 and 10 p. c. dis.
Flat-head brass, 82½ and 10 p. c. dis.
Round-head brass, 75 and 10 p.c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	1 20 1 25
ROPE—Manilla	0 07½ 0 08⅝
Sisal	0 05⅜ 0 06⅞
AXES—Per box	5 25 9 00

SHOT—Canadian, dis, 17½ per cent.

HINGES—

Heavy T and strap, 70 per cent.
Screw, hook and strap 2 40 3 50

WHITE LEAD—Pure Association guarantee, ground in oil. per 100 lbs.

25 lb. irons	5 15
No. 1	4 77½
No. 2	4 35
No. 3	4 02

TURPENTINE—

Selected packages, per gal. 0 41
2c. extra outside points.

LINSEED OIL—

Raw, per gal	0 41
Boiled, "	0 44

2c. extra outside points.

GLUE—Common per lb 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

range Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant " "	1 85
Other Jams " "	1 55 1 90
Red Currant Jelly	2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $11 00

WINES, LIQUORS AND MINERAL WATERS.

CHARD, JACKSON & CO., MONTREAL, AGENTS.

Watson's Scotch—	
1 Star Glenlivet, in cases	$8 50 $9 00
3 " "	9 50 10 00
Old Liqueur "	15 00 15 50
Old Glenlivet, in wood, p.gal.	4 25 6 00
Watson's Irish—	
Old Irish	7 50 8 00
Banagher	9 50 10 00
" in wood, per gal.	4 25 5 25
Geo. Sayer & Co. Cognac—	
1 Star, in cases	11 50 12 00
V.S.O.P "	16 50 17 00
In wood, per gal	4 50 6 50
Warter & May, Oporto—	
Ports	2 10 6 50
Wisdom & Warter—	
Sherries	2 00 6 00

J. & R. M'LEA, MONTREAL.

Cockburn very old Highland	8 75 9 25
" Special Scotch	9 50 10 00
" Special Liqueur. 14 years old	15 50 16 50
In wood—Fine old Scotch	4 40
Special old Scotch	5

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb.
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

per gross.	per gross.	per gross.	per gross.
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard, bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

RICE, ETC.

Rice—	per lb.	per lb
Rangoon, imported	0 03⅝	0 03⅞
Patna	0 04¼	0 05¼
Japan		0 05
Imperial Seeta		0 05½
Extra Burmah	0 04¼	0 04⅜
Java Extra	0 06¼	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06½	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

SODA.

Bi-carb, stand'rd, per 100-lb. keg	2 40	2 50
Sal soda, per bbl	0 85	0 90
Sal soda, per keg	0 95	1 00

ROOT AND GINGER BEER.

Adams' 10c. size, per doz	$ 80
" " " " gross	9 00
" 25 " " doz	1 60
" " " " gross	18 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05½
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 7½

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb boxes, 1 lb. pkgs.,	0 08
	6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08½
PURE—16-lb. boxes		0 07
OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07⅛

There are reasons for it.

FOR WHAT ?

For the steadily increasing sales of Brantford Starch throughout the Dominion, from Halifax in the East to Vancouver in the West.

WHAT ARE THE REASONS ?

1. *We look after the quality closely.*
2. *We put up our Starch in very attractive packages.*
3. *We ship promptly immediately on receipt of order.*

THE BRANTFORD STARCH CO. Limited, BRANTFORD

For puddings, custards, etc.

ONTARIO } 38-lb. to 45-lb. boxes, STARCH } 6 bundles	0 06
STARCH IN } Silver Gloss	0 07½
BARRELS } Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs..	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs....	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs....	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs	0 05½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06½

SUGAR.

	per lb.
Granulated—	
Redpath and St. Lawrence, single barrels	0 04 7-16
Redpath and St. Lawrence, 5-barrels	0 04⅜
Acadia, single barrels	0 04⅜
" 5 "	0 04 5-16
Paris Lump, bbls. and 100-lb. boxes	0 05⅞ 0 25½
" in 50 lb. boxes	0 05½ 0 05⅝
Extra Ground, bbls. Icing	0 05⅝ 0 05½
Powdered, bbls	0 05 0 05¼
Very bright refined	0 03¾ 0 04
Bright Yellow	0 00 0 03½
Dark Yellow	0 03½ 0 03⅝
Demerara	0 03¾ 0 03⅞
Raw, in bags	0 03¼

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark, per gallon.	0 23	0 25
Medium	0 28	0 35
Bright	0 32	0 42
Honey (com)		0 40
" 2 gal. pails		1 00
" 3 gal. pails	1 35	1 40

MOLASSES.

Barrels	0 23	0 35
Half-barrels	0 25	0 37

SOAP.

Babbitt's "1776" Soap Powder $3 50

Box Lot	4 20
Box Lot	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

RAM LAL'S (lead packages)

Cases, each 60 1-lbs		0 35
" " 60 ½-lbs. } " " 30 1-lbs. }		0 35
" " 120 ½-lbs		0 36

BLACK.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14

Young Hyson— PING SUEYS.

Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

Half Chests— JAPAN.

Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07½	0 11

LIPTON'S TEAS

No. 1 Ceylon, retailed at	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON. per lb.

Brown Label, 1 lbs. retailed at 25c	0 20
Brown Label, ½ lbs. retailed at 26c	0 21

Green label, retailed at 30c	0 22
Blue label, retailed at 40c	0 30
Red lable, retailed at 50c	0 36
Gold label, retailed at 60c	0 44

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label, retail at 30c		0 22
Green Label "	40c	0 28
Red Label "	50c	0 35
Orange Label, retail at 60c		0 42
Gold Label, "	80c	0 58

Terms, 3 per cent. off 30 days.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	....
Ingots, rough and ready, 8's	....
Laurel, 3's	....
Brier, 7's	....
Index, 7's	....
Honeysuckle, 8's	....
Napoleon, 8's	....
Victoria, 12's	....
Brunette, 12's	....
Prince of Wales, in caddies	....
" " in 40-lb. boxes	....

WASHING POWDER.

"SILVER DUST"

Case 72 1-lb. cartoons	$ 3 60
Half case.. 36 1-lb. "	2 50
Case 24 3-lb. "	4 25
Half case.. 12 3-lb. "	2 12
Case 100 5-cent packages	3 50
Half case.. 50 5-cent packages	1 90

WOODENWARE.

	per doz
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	6 00
" 1	5 50
" 2	5 50
" 3	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots,	Single Cas
Telegraph	$3 50	$3 70
Telephone	3 30	3 50
" ⅛ gro. bxs	3 50	3 70
Parlor	1 40	1 45
Red Parlor	1 40	1 45
Safety	4 00	4 20
Flamers	2 25	2 35
Tiger	3 15	3 35

BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross	$ 2 00
" 10 "	1 10
" 2 Tiger,	5 00
" 4 " "	2 00

Young & Smylie's

Newest...
Specialty

MINT ... PUFF-STRAPS

RECOGNIZING the great popularity of peppermint with the sweets-loving public, we are the first to introduce to the trade Pliable Licorice containing this flavor.

The delicious quality of our Pliable Licorice is well known; it is matchless in this respect as well as in its flavor and finish.

Our Triple Tunnel Tubes and Navy Plugs are great favorites also, and are made of the same material, although flavored differently. . . . . .

We recommend all these goods as suitable for Summer Trade; they will please the most exacting taste as wholesome, smooth and palatable confections. . . .

For .....

10 cents

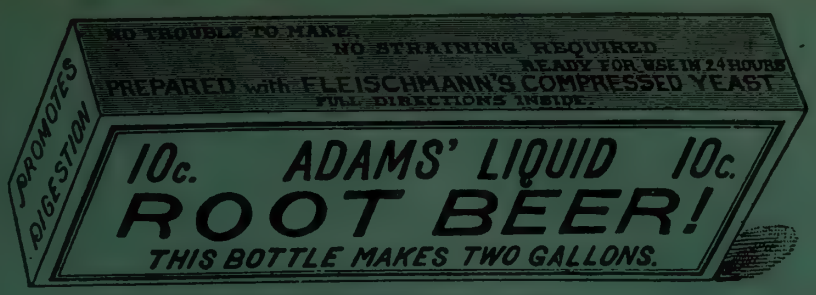
We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.
26 Front St. West, Toronto.

ADAMS' GINGER BEER IS DELICIOUS.



ORDER NOW

YOUR CUSTOMERS ASK FOR ADAMS'. 10 AND 25c. SIZE.

THE CANADIAN SPECIALTY CO.

Dominion Agents. 38 Front St. E., Toronto, Ont.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by...
Chas. Boeckh & Sons, Toronto.
The H. A. Nelson & Sons Co., Montreal.

THE

Oakville Basket Co.

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer $3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO ....MONTREAL

Established 1780.

Walter Baker & Co. LTD.

Dorchester, Mass.
The Oldest and Largest Manufacturers of

Trade-Mark.

PURE, HIGH GRADE COCOAS AND CHOCOLATES

on this Continent.

No Chemicals are used in their manufactures.

Their Breakfast Cocoa is absolutely pure, delicious, nutritious, and costs less than one cent a cup.

Their Premium No. 1 Chocolate, put up in Blue Wrappers and Yellow Labels, is the best plain chocolate in the market for family use.

Their German Sweet Chocolate is good to eat and good to drink. It is palatable, nutritious, and healthful; a great favorite with children.

Buyers should ask for and be sure that they get the genuine goods. The above trade-mark is on every package.

Walter Baker & Co. Ltd.,
Dorchester, Mass.

N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

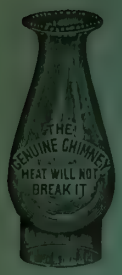
ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

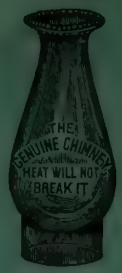
Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse, Winnipeg.

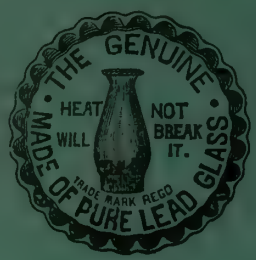
THE "GENUINE"



Is the King of all Lamp Chimneys. Made of the finest quality of Pure Lead Glass. . . . .



HEAT WILL NOT BREAK IT.



EVERY CHIMNEY NICELY WRAPPED AND LABELLED.

There are a number of so-called Pure Lead Glass Chimneys on the market, and we would warn dealers to beware of imitations of our "Genuine" **Lead** Glass Chimney.

COWANS, KENT & CO., - TORONTO

THE PUREST MADE

IT IS

(KNOX'S)

The only Gelatine positively free from all odor and taste, has no acid in it, and can be mixed with cream without curdling, takes less flavoring, needs no eggs to clarify, as it is clarified during the process of manufacture, dissolves and sets more quickly than any other made.

GROCERS, don't you think your customers will appreciate these facts, and that it will pay you to order KNOX'S every time ?

C. B. KNOX, Mfr.

JOHNSTOWN, N.Y.

AGENTS

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William H. Dunn - - - Montreal
Beattie & Elliot - - - - Quebec
C. & E. MacMichael - - St. John
Alfred D. Hossack, Vancouver, B.C.
H. F. Baker - - - - Halifax, N.S.

THE BEST MADE

CHARLES F. CLARK. President. EDW. F. RANDOLPH Treasurer

ESTABLISHED 1849.

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MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

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Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

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THOS. O. IRVING, Superintendent.

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and other Dealers who are regular subscribers to THE CANADIAN GROCER wishing copies of :

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The Canadian Dry Goods Review.
The Bookseller and Stationer.
The Paper and Pulp News.
The Canadian Printer and Publisher.
Plumbing and Steamfitting.

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MacLean Publishing Co.

Montreal : : Toronto

"GILT EDGE"

The only Ladies' Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful finish. Once tried, always used. Largest quantity. Finest quality. Retails at 25 cents.

"NOBBY" BROWN COMBINATION

Package contains a 4-oz. bottle of Nobby Brown Dressing and a full-size box of Nobby Brown Polishing Paste for renovating all shades of Brown and Chocolate shoes. The brown dressing cleans and renews the surface of the leather, and the paste adds a brilliant, durable and waterproof polish. Retails at 25 cents.

"JEWEL" BROWN COMBINATION

Package contains a 2-oz. bottle of Brown Dressing and a small decorated tin box of Brown Polishing Paste. The dressing cleans and renews the surface of the leather and the paste adds a brilliant, durable and waterproof polish. Retails at 10 cents.

BOSTON LIQUID WATERPROOF BLACKING

For men's and boys' shoes, produces a brilliant jet black polish without brushing, thus saving time, labor and money. Retails at 25c.

PATENT LEATHER POLISHING PASTE

For giving patent leather shoes a quick, BRILLIANT and WATERPROOF lustre without INJURY to the leather.

For sale by—

All Wholesale Grocers.

Aubin's Patent Refrigerator

The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA :

JOHN FORMAN, 650 Craig Street
MONTREAL

THE CANADIAN GROCER

VOL. XI MONTREAL AND TORONTO, JULY 23, 1897 No. 30

SELL ONLY THE BEST!

In Competition with the World we have received the

Highest Awards Made. . .

These substantiate our claim that : : : : :

Colman's Mustard

IS THE BEST IN THE WORLD

A Retail Grocer's Customer

says "You see it's this way. I believed my grocer. I bought a certain brand of Rolled Oats because he advised me to: said they were 'just as good as Tillson's.' He's out of business now. I read your advertisements a little while ago, and bought some of your Pan Dried Rolled Oats. They were cleaner and better flavored than any I ever ate."

THAT customer won't go back to the old grocer if the grocer goes into business again. Any customer of any grocer anywhere is likely to do just this same thing—try our Oats. If some grocer somewhere gets caught napping on this "just as good as Tillson's" remark, that grocer's going to lose some trade, sure.

From Manufacturer to Retailer Direct.

The Tillson Co. Limited
Tilsonburg, Ont.

Try

COCKBURN'S SCOTCH WHISKY

Nothing Finer in the Market

This firm was established in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are . . . . . .

J. & R. McLEA, Montreal

AGENTS FOR THE DOMINION

Cockburn's Special Liqueur
Cockburn's Special Scotch
Cockburn's Very Old Highland

TANGLEFOOT

SEALED STICKY FLY PAPER

YOUR JOBBER SELLS IT...

STILL FURTHER IMPROVED.

BORDER	STRONGER AND MORE PLIABLE
STICKY	STICKIER AND MORE ENDURING
DESIGN	NEW AND PRETTIER
PRICE	LOWER
PROFIT	LARGER

Prices for 1897.

REGULAR 45 CENTS A BOX (10 boxes in a case)
$3.80 PER CASE

"LITTLE" 18 CENTS A BOX (15 boxes in a case)
$2.10 A CASE

HOLDERS: $1.00 per Box of 50

No Argument is Needed

to enable you to sell these articles. Each one represents highest quality. To argue is to dictate and dispute. Argument leaves an unpleasant impression, no matter if you are right or wrong.

The quality of a thing is the best convincer. Every sale of highest quality you make paves the way smoothly for another sale. It establishes confidence—you'll agree to that.

Highest Quality Sells Itself.

"Hand in Hand" Brand Bicarb. Soda.

(Sold by Wholesale Grocers Everywhere.)

$98\frac{50}{100}$ Pure Bicarbonate of Soda. It never varies from one standard of evenness of grade and strength—the highest. Made by the United Alkali Company of Great Britain. The purest soda known to science.

Lazenby's Jelly Tablets.

(Sold by Wholesale Grocers Everywhere.)

This is the season that they'll be wanted most. Think of the time they save. All ready flavored—13 varieties. No more delicious quality made than Lazenby's. A chance to please your women customers. A chance you shouldn't overlook.

Fry's Cocoa.

(Sold by Wholesale Grocers Everywhere.)

Pure and strong. Absolutely pure—hence its great strength. Easily soluble—hence ready at a moment's notice. The "Medal Cocoa." Over 100 medals awarded to the firm of Fry & Son, of England.

Stower's Lime Juice.

(Sold by Wholesale Grocers Everywhere.)

Establishes confidence—gains the favor of your customers. It is 20 per cent. stronger than any other Lime Juice made. Lasts longer in the household. Double refined. Stower's Lime Juice Cordial pays you a good profit also. Wholesale grocers sell it.

Agents:

A. P. Tippet & Co., Montreal and Toronto.

F. H. Tippet & Co., St. John, N.B.

NONSUCH JUBILEE STOVE ENAMEL

The most popular Stove Polish in the Market.

SAVES TIME ENERGY MONEY and WORRY IS A PERFECT PASTE POLISH PURE PLUMBAGO FREE FROM FOREIGN MATTER

FOR SALE by the Wholesale Trade and...

A beautiful Jubilee Souvenir with every Box.
FIRST MONTH'S SALES OVER 35,000

The Nonsuch Mfg. Co., Limited, Toronto.

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Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.

The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

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Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

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By a practical accountant. This treatise deals with systems of bookkeeping and checking calculated to reduce mistakes and omissions, etc., etc., to a minimum. A most useful book for any retailer.

Any one of the above mailed for . . . **10 cents**

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NEW 18

SEASON'S 97

Candied and Drained Peels.

Now is the time for ordering for Fall shipment.

C. E. COLSON, - MONTREAL.

CRESCENT BRAND

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Limited

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums.
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

A BALLAD OF THE RANKS.

(Adapted from A. Conan Doyle.)

Who carries the Gun ?
A lad from over the Tweed,
What's he got in his bag ?
Eddy's Matches of which we read.
Then let him go, for well we know
He comes of a soldier breed.
So drink together to rock and heather,
Out where the red deer run,
And stands aside for Scotland's pride,
The lad that carries the gun.

Chorus.—For the colonel rides before,
The major 's on the flank,
The captains and the adjutants
Are in the foremost rank.
But, when it's "Action front !"
And fighting's to be done,
'Baccy and pipe and Eddy's Matches
They for the moment shun,
Come one, come all, you stand or fall
By the man who holds the gun.

Who carries the gun ?
A lad from a Yorkshire dale,
He's provided with Eddy's Flamer Match
That won't go out in a gale.
Then let him go, for well we know
The heart that never will fail.
Here's to the fire of Lancashire,
And here's to her soldier son ;
For the hard-bit North has sent him forth,
The lad that carries the gun.

Who carries the gun ?
A lad from a Midland shire.
What kind of matches does he use ?
Eddy's when he wants sure fire.
Then let him go, for well we know
He comes of an English sire.
Here's a glass to a Midland lass,
And each can choose the one,
But east and west we claim the best
For the lad that carries the gun.

Who carries the gun ?
A lad from the hills of Wales.
He too uses Eddy's Matches
The kind that never fails.
Then let him go, for well we know
That Taffy is hard as nails.
There are several ll's in the place he dwells,
And of w's more than one,
With a "Lan" and "Pen," but it breeds good men,
And it's they who carry the gun.

Who carries the gun ?
A lad from the Windy West,
His kit includes a box of Eddy's
They're known to be the best.
We'll let him go, for well we know
That he is one of the best.
There's Bristol rough and Gloucester tough,
And Devon yields to none,
Or you may get in Somerset
A lad to carry the gun.

The :: Top Notch

In the manufacture of **MARMALADE** has been reached in

..SEVILLE

The luscious Seville Orange and Extra Standard Granulated Sugar alone enter into its composition--under the direction of a practical man.

OUR

STANDARD BLACK TEAS

Have rare merit—always uniform—always trade-producing and profit-making.

GUARANTEED Absolutely Pure, Invigorating and Delicious. Vastly superior to the ordinary domestic article and fully equal to the best imported.

7-lb. Pails
6 to a Crate.

W. H. Gillard & Co., Hamilton

WHOLESALERS ONLY . . .

JOHN MOUAT
Northwest Representative, Winnipeg.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XI. (Published Weekly) MONTREAL AND TORONTO, JULY 23, 1897 ($2.00 per Year) No. 30

A GLANCE INTO THE FUTURE.

A PICTURE OF THE GROCERY BUSINESS AS IT WILL BE HALF A CENTURY HENCE.

THE grocer sat at the back of his store, and as the weather was warm and business very dull (he did not believe in advertising) it was not long before he fell into a sound sleep. While he slept he dreamed.

He dreamed that he was brought suddenly face to face with one of the successors of the grocers of to-day—a loquacious and genial fellow who first saw the light of day about 1930, and who, in the middle of the twentieth century, was running a grocery store in a large trade centre.

The grocer's strange visitor was very communicative and passed various opinions upon the interior of the store, the fittings and stock. He appeared to find many differences in store methods, etc., of to day and those of his own times.

Spying several sugar barrels with their contents exposed, he exclaimed: "Why, we twentieth-century grocers gave up selling sugar in that form long ago. We handle it exclusively in packages, but the call is mostly for the concentrated kind, a pound of which goes further than several barrels of the old-fashioned refined. In like manner, most of the coffee and tea we sell is so prepared that a small pellet, about as large as a common homœopathic pilule and containing the proper quantity of milk and sugar, will make sufficient liquor for a large family. This reduction of bulk in many articles greatly relieves the grocer's shelves and makes the labor of delivering goods much lighter.

"I notice you have a delivery wagon outside your store. Now, we twentieth-century dealers have long discarded the horse and substituted the electric wagon of light construction and great speed, which admits of the delivery of goods regularly on hourly trips. When extreme dispatch is necessary we use the air line. We have, however, very few customers who regularly visit the store in person. The telephone system, without wires, admits of cheap and easy communication between the store and consumer. Every house in town has the telephone system.

"With this system of ordering by telephone we twentieth-century grocers have simply to deliver the goods and collect the money. Weekly collections are the rule, although nearly one-half of the consumers prefer to pay in advance in order to secure a discount for cash. A certain sum agreed upon is paid over weekly, fortnightly or monthly, and the goods delivered against the credit as they are ordered, until the sum is wiped out, and then another payment is made.

"The old grievance against so many jobbing houses and transportation companies —delay in delivery of goods—has been wiped out by the introduction of our air-ship transportation at any speed desired, and also by the erection of whole blocks of buildings as wholesale warerooms, with revolving pillars and other sorts of new-fangled elevators, and half a dozen sets of tracks for terrestial electric roads, air-line roads, etc., running through the centre of the shipping departments. As is the case with many consumers, a large number of retail grocers prefer to pay in advance for their supplies, and the plan greatly simplifies the business of the wholesaler and reduces his expenses for bookkeeping.

"By the way, your store is anything but inviting. Why, we have floral decorations in the show windows, and a showy fountain in the centre of the store, with climbing plants and vines, among which are hung cages containing singing birds of various kinds; we have to make things pleasant in order to get the customers into the store.

"Department stores? Oh, no; that plan of distributing goods became unpopular, and in my time the specialist has the call. But the specialist must prove himself fit for his business, before he can obtain permission to start in his own name. A grocer, for example, must obtain a certificate of competency from the local grocers' association, which is empowered by the national association to grant certificates to competent clerks who wish to become owners of stores, and in case of certain offences, the certificate is rescinded and the guilty person must retire from business.

"The same organization has full powers as regards the adulteration of foods. By law it can establish standards of purity, investigate all suspicious cases and punish by fines. No manufacturer can market a new article unless the official seal of the association has been placed upon its wrapper as a guarantee of purity, etc.

"The same organization has control of the receipts of fresh vegetables and fruits by water and railroad, and also of the licensing of pedlars. No pedlar is allowed to purchase fruits or vegetables until a certain hour of the day, after the grocers' wants have been satisfied at the various depots, and thus by giving the grocers the advantage of quality and by placing the peddling tax at a reasonable level, the pedlar is no longer a bugbear to the grocers.

"How about bad debts? We have none, or very few. The aforesaid association requires a daily report from each grocer of the new credits and regarding the state of old accounts, and a consumer who owes one dealer cannot get credit from another, but, indeed, can be forced to pay the original debt in instalments, whenever the creditor makes application to the courts, who, upon a refusal, will imprison the obstinate debtor for contempt of court.

"Cutting of prices? Done away with years ago. The slaughter of profits always raises doubts of a dealer's sanity, and the suspected person is immediately hauled be-

CANNED SALMON

IN STOCK

SOCK EYE, Talls - Best Brands
COHOES, Flats - Good Firm Fish
WHITE, Flats and Squats - Great Values

CLOSE PRICES

SEND ALONG YOUR ORDERS EARLY BEFORE THESE GO.

THE DAVIDSON & HAY, LIMITED.

Wholesale Grocers - TORONTO.

fore the grocer's own tribunal, and if he cannot prove his innocence is pretty sure to be consigned to the county lunatic asylum for an indefinite period.

"The trade in labor-saving groceries has been well developed between 1900 and 1950. Few women nowadays care to bother with butchers' bills and a high-priced cook. They buy dishes for ordinary meals or elaborate banquets from the grocer, who sells them in a condensed and concentrated form, in cans and glass, and with the addition of water and heat they make a palatable and wholesome meal, which is also much cheaper than a home-cooked meal of the same kind would be, and is prepared with very little trouble to the housewife. Our——" but at this juncture the sleeping grocer awoke.—N.Y. Merchants' Review.

A NEW TAPIOCA.

Fred E. and Charles B. Grout, of Orange, Mass., are just placing on the Canadian market a tapioca on whose preparation they have been working for a considerable length of time. It is called "Lightning" tapioca, and it is claimed derives its good qualities mainly from the rapidity with which it is prepared. Grout & Grout have patented a machine that weighs out three-fourths of a pound of tapioca, packs it in a pasteboard covering, and seals the package, all in 30 seconds. They claim that the rapidity of the packing, combined with advantages in other stages of its preparation, renders it healthful and nourishing, as well as delicious. Its most commendable property, however, is that by which it needs no soaking before it is used, as most brands of tapioca require.

The Canadian Specialty Co., 38 Front street east, Toronto, are the Canadian agents, and they report that they already have had large sales. It retails at 10c. a package. Samples will cheerfully be forwarded on application.

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.]

THE Canadian Specialty Co. have just received the Canadian agency for Frank H. Fleer & Co.'s gums. This variety of gum is called the "Guru-Kola," as it is deliciously flavored by Guru or Kola nuts. It is done up in boxes of 20 5c. packages, which are being sold at 68c. a box. Or they may be obtained in large glass flasks, which contain 100 5c. packages, for $3.40.

New pack preserved strawberries are in stock with the Eby, Blain Co., Limited.

"The demand for marmalade is good, while jams and jellies are finding fair sale," so say T. A. Lytle & Co.

The John Hillock Co. are putting in a second refrigerator for Christie, Brown & Co. It is to be 24 x 9 x 18.

Rutherford, Marshall & Co. are finding a good export demand for tub butter, both medium and choice grades. They advise immediate shipment.

"Something sweet," a high-class syrup in 2-lb. tins, packed 50 in a case, is for sale by Lucas, Steele & Bristol. It can be retailed at 3 for 25c.

The "Empire" coffee just put on the market by Lucas, Steele & Bristol is very handsomely labeled. It is packed in 25 and 50-lb. air-tight cans.

W. H. Gillard & Co; report the sale of over five hundred cases of New York ginger ale during the past week. "It makes a good summer beverage," they say.

The Eby, Blain Co., Limited, have received a stock of drained lemon and citron peels. These goods are invariably preferred by the best bakers and confectioners owing to their superior quality and entire freedom from loss in weight through excess of sugar.

"Yes," say Lucas, Steele & Bristol, "we expect to fill all our Japan tea orders at as low, or lower, prices than last season—from stock. We are prepared to substantiate this."

LATE ADVERTISEMENTS.

[The following items arrived too late for insertion in the regular advertising space. Reading notices inserted in this column at 5c. per word.]

W. H. Gillard & Co. state that this week they are offering some particularly good values in teas.

"We deliver 5-case lots of Challond & Jenks' ginger ale, lemon sour, club soda, etc." So say Lucas, Steele & Bristol.

"We have received another shipment of currants, and our cleaned fruit is in active and constant demand," say the Eby, Blain Co., Limited.

NOT THAT KIND OF A GUN.

In a corner grocery in the western part of the city the other day, a boy was buying shot and getting ready to go hunting. His old gun was lying around rather loose, and the grocer nervously remarked:

"Boy, I wish you'd take care of that gun; I'm afraid of an accident."

The boy stood it up against a barrel, and went on telling how many rabbits he meant to pepper, and pretty soon it came near falling to the floor.

"I tell you that infernal thing will hurt some of us yet!" exclaimed the grocer as he jumped aside, and the boy leaned it against the counter, and said he'd never take a back seat for a bear—never. As he reached over to look at some buckshot, down tumbled the gun and off went the charge, sending about forty duck shot into a ten-gallon oil can in range.

"There she goes—there she goes!" yelled the grocer, as he danced around. "Didn't I tell you that infernal gun would go off?"

"And did I deny it?" promptly retorted the boy. "Do you s'pose I'm fool 'nuff to go out to hunt rabbits with brass knuckles or a bean shooter?"—Detroit Free Press.

L. S. & B. COFFEE

is a genuine, uniform article. It has become the mainstay of the enterprising grocers' **COFFEE TRADE.** Do you want a **CHEAP COFFEE** roasted, or roasted and ground, try our **EMPIRE** brand—you will be surprised at its quality.

LUCAS, STEELE & BRISTOL - - Hamilton

Coffees

At the request of our numerous friends who have handled our

Mecca, Damascus and Cairo Coffees

We are now putting these well known brands in two-pound air-tight tins, packed 15 tins to a case. . . . . .

James Turner & Co. - Hamilton, Ont.

Freshness is necessary---in Milk.

"REINDEER BRAND"

CONDENSED MILK

is manufactured from rich new milk, fresh every day.

SALMON SALMON SALMON

For present delivery at low prices.

Horse Shoe	Brand	=	1-lb. Tall Tins
O-wee-kay-no	"	=	1-lb. " "
Harlock	"	=	1-lb. " "
Northern Light	"	=	1-lb. " "

Get our prices before buying and SAVE MONEY.

THOS. KINNEAR & CO.

WHOLESALE GROCERS
49 FRONT STREET EAST

TORONTO

THE HEAVY PRODUCTION OF PETROLEUM.

THE OIL CITY DERRICK, in its June Pipe Line report, says :

The runs of Pennsylvania oil for June are the largest that have been recorded since the height of the McDonald excitement, and greater than that of any previous June since the early days of the Bradford field. The shipments were heavier than those of May or April, but lower than those of March, and the increase in the net stocks is the heaviest, with the exception of February, of any month of the present year.

The June Pipe Line runs were nearly 6,000 barrels a day in excess of May, while May was nearly a thousand barrels a day behind April. The production of Pennsylvania oils the past month was over 12,500 barrels a day in excess of the consumption, and the stocks were increased over 385,000 barrels. The big wells of the Southwest were numerous the past month, as shown in the June report of drilling operations, and the West Virginia fields now exceed in daily output any other section of the producing region.

The total production of Pennsylvania oils for the first six months of the present year, as shown by the Pipe Line runs, was 16,801,179 barrels, or a daily average of 92,826 barrels. For the entire year 1896 the average was 91,000 barrels a day. The oil production of the United States for 1897 will probably exceed that of any previous year.

The net stocks at the close of the old year footed up 9,550,583 barrels. During January there was a gain of 159,409 barrels ; for the month of February there was an increase of 399,586 barrels, during March a gain of 111,473 barrels, during April an increase of 335,797 barrels, during May a gain of 306,204 barrels, and in June an increase of 385,659 barrels, bringing the net stocks on June 30 up to 11,248,710 barrels. The stocks have been on the increase since June, 1894. On June 30, 1896, they amounted to 7,601,666, and on June 30, 1895, to 4,109,788 barrels. At the present time they are over a million barrels more than they were on the last of June, 1894.

Stocks reached their lowest ebb at the close of June, 1895, when they were but 4,109,788 barrels. There has been a gain nearly every month since that time. The heaviest increase during 1896 was that of June, when a gain of 618,214 barrels was recorded. The total increase in the net stocks since the average production begun to show an advance over the average consumption has been 7,138,923 barrels.

AMONG THE RETAILERS.

Canned Goods.

I have been asked by a retailer to warn the grocers in canned meats, particularly, in regard to the danger they are running in keeping canned meats in stock too long. He says that there is an idea prevalent among grocers that canned meats such as corned beef will never spoil, even after five or six years' standing on the shelves of a grocer's shop. Sometimes they will stand the strain, he says, but generally they will not. He cited an instance where he opened some canned pineapples which he had had in store for a few years, and when he found that they had a most delicious taste. The whole contents of the can, he said, was permeated with that delicate pineapple flavor. But the same grocer told me that he thought he was one of a very few who tried to keep rid of old goods. "Occasionally," he said, "you will find your stock improved by time, but generally it is rendered unfit to sell." The only way, seemingly, to keep the stock fresh is to make a slight reduction in price when you find you have had something long enough, a season, say, and that cut will do the rest. To follow out this plan a man must be careful, energetic and attentive to every line of his business, but to make a success in these days a merchant must possess these qualities, so that these rules should be adopted by every grocer who hopes to be prosperous.

Learn and Be Wise.

An important art which grocers ought to cultivate, but which, on account of the length of time that is necessary to acquire it, is generally neglected, is that of knowing how to buy tea. Every grocer knows what an important branch of his business the tea trade is, and doubtless most retailers can pick out extremely good or extremely bad teas, but as a rule they cannot by their means of testing determine the exact quality of the brand. Every little while a new grade of tea is being put on the market, and with the new brand is generally some new scheme for advertising or for selling, which induces the merchant to lay in a supply. In many cases these new brands are common, cheap grades put up by a new pressing machine or done up in different ways by new methods. The new brand may be widely advertised, too, in the newspapers by the proprietors of the enterprise, and the merchant may think he is forced to keep a supply on hand to meet the demand of those customers that try everything that comes along. True, he is compelled to do so, but if he keeps only a small stock he is not compelled to recommend what he knows is a cheap grade. If he does keep recommending these cheap grades his business in the tea trade is soon ruined. But it is not easy to guard against this by picking out poor qualities without a great deal of experience. However, to an experienced man it is as easy as to estimate the value of a piece of cloth. The method generally adopted is the simple one of going through the process of drawing it, but I hear there are a number of methods. It is necessary, however, to always keep to the one to obtain the real taste ; some can tell whether a tea is good by simply eating some of the sample. The point cannot be too strongly impressed on the young grocers that it is necessary to always use the one method. Adopt one way and stick to it. Mistakes during the first few years will certainly be frequent, but the distinguishing faculty will come by virtue of these errors.

RAMBLER.

A Business Pointer

We offer no premiums or prize packages as inducements. We make and sell first-class goods, and find this all the intelligent public require. Merchants, beware of goods that take premiums to sell them. Our goods are endorsed as being the best in the market.

For sale by all leading Wholesale Grocers.

Manufactured by **THE ALPHA CHEMICAL CO., BERLIN, ONT.**

"Grand Mogul" Tea

BICYCLES FREE TO GROCERS

No. 1. "**The Mogul,**" High Grade, - - **Price, $100**
No. 2. "**The Pearl,**" High Grade Ladies', - " **100**
No. 3. "**The Forest City,**" Good Strong Wheel, " **75**

ALL HANDSOMELY FINISHED.
HAVE ALL THE LATEST IMPROVEMENTS.

Free upon the following terms:

"The Mogul," to purchaser of 2,000 lbs. Grand Mogul from now to September 1st.

"The Pearl," to purchaser of 2,000 lbs. Grand Mogul from now to September 1st.

"The Forest City," to purchaser of 1,500 lbs. Grand Mogul from now to September 1st.

Hunting Case Gold Watch, to purchaser of 1,000 lbs. Grand Mogul from now to September 1st.

Gold Breast Pin, to purchaser of 500 lbs. Grand Mogul from now to September 1st.

Splendid presents to consumers also. We wish to double our sales the next three months, and therefore offer the above inducements. Will you help keep this excellent Tea before your customers?

T. B. ESCOTT & CO. - LONDON.

Rich . . . Delicate

Always ready for

Cottage and **Home**

Cruise and **Camp**

Sample Jar on application.

A. F. MacLAREN & CO.

TORONTO, CANADA.

Our New Line . . .

"GOOD LUCK" BROOMS

Freight paid on lots of 6 dozen.

The H. A. NELSON & SONS CO., LIMITED, Toronto - Montreal.

OUTLOOK ON RAISINS.

ADVICES regarding California raisins for future delivery continue of a conflicting character. Last week reference was made to some offers for October shipment which were higher than similar offers made last year. Since then offers for earliest shipment have been made at a considerable modification on the prices quoted for October contracts. These figures instead of being higher are ½c. per pound lower than the corresponding prices for last year, being 2½, 2¾ and 3¼c. for 2, 3 and 4-crown fruit f.o.b. Fresno. But on July 19, however, telegrams were received advancing figures ¼c. per pound, which still leaves them ¼c. per pound below 1896. Careful observers of the situation are inclined to doubt the possibility of any greater advance, owing to the low prices advised from Denia, and the prospects of an increased output in California. Valencia cables quoting fine off-stalk have been received here this week, offering at 16s. 9d. c.i.f., for first half August shipment, 14s. 9d. for second half August and 12s. 9d. for October. A few carloads of California for forward delivery have, it is understood, been placed at the figures quoted above, but nothing has as yet transpired in Denia. As a matter of fact, buyers have not made up their minds as yet. The New York Journal of Commerce, referring to California stock, says:

"Conflicting reports as to the probable output have caused an unsettled feeling here, and the competition among Coast commission houses does not appear to be so keen as it was, as everybody seems to be uncertain as to the outlook. Somewhat contradictory reports as to the probable results of the crop have been received here and buyers do not exactly know what to expect. The prices named last week brought out a considerable number of orders, as they were held to be low, even on an average crop, but almost immediately the prices were withdrawn, and, so far as we have been able to learn, few, if any, sales were made on the basis of 2¼c. for two-crowns.

"Reports from the Coast furnish no definite information to buyers as to what they may expect. Some say that there will be a short crop of raisins, while others claim that there will probably be a good output, but none give positive reasons for their belief. All, however, seem to agree that it is too early yet to form any definite opinion, and the principal handlers of raisins here are informed by their correspondents on the Coast that nothing positive can be stated as to the extent of the crop until next month, when buying will begin. Everything from this time forward, these correspondents say, will depend upon the weather.

"All this would be of no particular significance at the present time, but for the effect it has upon the buyer. In connection with the depressed condition of business, these unsatisfactory and conflicting statements prevent speculation in raisins, it is said, and reduce business to the simple question of supplying actual demands of consumption. In other words, with the future so uncertain buyers will not, it is believed, be inclined to contract for more than their past experience teaches them will be actually required by their trade, and in view of the expectation encouraged by reports of a prospective large crop to the present time, they are disposed to hold out for lower prices.

"Those who are inclined to look upon the situation as encouraging contend that at the best crop this year is not likely to exceed that of 1896, which was some 10,000,000 lbs. short of that of the previous year, or say about 30,000,000 to 35,000,000 lbs. While the 1895 stock went out clean, there was a considerable stock left on hand at the end of the following season and offerings of this surplus during the dull peoiod kept the market unsettled and resulted in a gradual shrinkage in spot values.

"The chief element of uncertainty in the market, handlers of raisins here say, is the difficulty of obtaining accurate statistics as to the California crop from year to year. With definite information as to the extent of the output each season and the quantity of stock carried on the Coast, it is claimed that they would be in a much better position to work for the advantage of all concerned."

THE U. S. TARIFF.

THE new tariff of the United States was reported by Conference Committee on Monday.

In the sugar schedule of the tariff bill the conference inserted the words "ninety-five one hundredths of" in line 13 before the words "one cent," so that it will read: "one and ninety-five one hundredths of one cent per pound," and struck out the words "three one hundredths" in line 15, and inserted the words "thirty-five one thousandths."

The rating makes the duty begin at 95-100 of a cent a pound on sugar testing 75 degrees according to the polariscope, and makes polariscopic graduation of 35-1000 of a cent, or 3½-100 on each additional degree.

Hides of cattle, raw or uncured, whether dry salted or pickled, 15 per cent. ad valorem: provided, that upon all leather exported, made from imported hides, there shall be allowed a drawback equal to the amount of duty paid on such hides to be paid under such regulations as the Secretary of the Treasury may prescribe.

The paragraph in relation to sugar in full follows:

Sugars not above No. 16 Dutch standard in color tank bottoms, syrups of cane juice, melada, concentrated melada, concrete and concentrated molasses testing by the polariscope not above 75 degrees 95.100 per pound and for every additional degree shown by the polariscope test 35-1000 of one cent per pound additional and fractions of a degree in proportion; and sugar above No. 16 Dutch standard in color and on all sugar which has gone through a process of refining, one cent and 95-100 of one cent per pound; molasses testing above 40 degrees and not above 56 degrees, three cents per gallon; testing 56 degrees and above, 6 cents per gallon.

Sugar drainings and sugar sweepings shall be subject to duty as molasses or sugar, as the case may be, according to polariscopic test. Provided, that nothing herein contained shall be so construed as to abrogate or in any manner impair or affect the provisions of the treaty of commercial reciprocity concluded between the United States and the King of the Hawaiian Islands on January 30, 1875, or the provisions of any Act of Congress heretofore passed for the execution of the same.

The conference restored the House rate of 20 per cent. on sugar cane. Saccharine is made $1.50 per pound and 10 per cent. ad valorem.

The confectionery paragraph is changed to read as follows: "Sugar candy and all confectionery not specially provided for in this Act, valued at 15c. per pound or less, and on sugars after being refined when tinctured, colored, or in any way adulterated, 4c. per pound and 15 per cent. ad valorem; valued at more than 15c. per pound, 50 per cent. ad valorem. The weight and the value of the immediate coverings, other than the outer packing case or other covering, shall be included in the dutiable weight and the value of the merchandise."

The N.Y. Journal of Commerce in commenting upon the report says: "Public opinion has won a notable victory in the settlement of the sugar schedule. Senators found they could not afford to stand out for excessive benefactions to the refiners, and members of the House were encouraged to indicate that they would not assent to the sugar duties as arranged by the refiners, even if the bill should fail. Senator Aldrich, who has been devoted to the interests of the refiners, is justified in claiming that the Senate conferrees compromised and did not surrender, but they gave up most of what they had struggled for. The refiners' margin is very little wider than it was in the House bill, and is much narrower than it was in the bill passed by the Senate, and, of course, narrower in a greater degree than the margin Senator Aldrich commended to the Senate. * * * It is a little curious that the gentleman who has been trying to secure for the refiners a margin far wider than the House voted was three years ago taunting the Democratic Senators for their subserviency to the Sugar Trust."

GROCERS' PICNIC.

THE Retail Grocers' Association of Toronto were favored with the most beautiful weather on Wednesday last for their annual excursion, which this year was to Cobourg. Although some of the six hundred excursionists showed some impatience at passing eleven to twelve hours on the lake most of them thoroughly enjoyed the sea breezes as well as the entertainment afforded by the good people of Cobourg, and not a few were of the opinion that it was the finest view of scenery that they ever witnessed.

Shortly after 7 o'clock the Garden City steamed out of Toronto harbor with the merry crowd on board. All the way down to Cobourg it skirted the shore, giving the sight-seers a fine view of that stretch of country which is acknowledged to be one of the finest in the province. Stopping at Port Hope to allow the racers to disembark with their "road-carts," the boat arrived at Cobourg about 1 o'clock, where they were welcomed by some of the citizens of Cobourg and the town band of that place.

The excursionists immediately went up to the central corner of the town to witness the final spurts of the race between the travelers and grocers of Toronto from Port Hope to Cobourg, a distance of about seven miles. The keenest rivalry had existed, and by Wednesday the interest had grown intense. Each side had some "stars," but conditions were not favorable for fast time. The road was very dusty and the riders, when they got into the city, were well begrimed with dirt, and besides there was a heavy head wind. As will be seen by the result below, the grocers won by 10 points.

	Grocers.	Travelers.
1. Cowan		16
2. Manning	15	
3. Farewell		14
4. Kelly	13	
5. Hopper	12	
6. Pearson		11
7. Robinson	10	
8. Ponter	9	
9. Parmenter		8
10. Thom	7	
11. Barron	6	
12. Tathill		5
13. Moore		4
14. Bolton		3
15. Bowles		2
16. Williamson	1	
	73	63

Time—25.15.

By first arrangements it had been decided to race 10 men aside, but owing to accidents to both sides only 8 men a side were started. No serious mishaps occurred on the road, although there was a bad spill about a mile and a half out of Port Hope.

After dinner the other events on the programme were run off in Donegan Park with the following results :

One mile open handicap bicycle race—J. Robertson, Toronto (120 yards), won; R. Johnston, Port Hope (scratch), second; — Tait, Cobourg, third. Time, 5.57 2-5.

Two mile bicycle race, open to grocers of Toronto and Cobourg—Blaycock, Toronto, won; Manning, Toronto, second; Foote, Cobourg, third. Time, 2.32 3-5.

100 yard foot race for Cobourg grocers—Tyres won, Lenty second, Featherstone third. Time, 12 2-5 secs.

Half mile walking race for merchants over 40 years old—C. Shields won; T. Nolan, second; T. Dowswell, third.

Fat man's race, 75 yards, 200 lbs. and over, for all grocers—W. J. Sykes, won; A. White, second; W. R. Stewart, third.

100 yards, for members of Toronto Association—T. Nolan, won; J. T. Walker, second; B. Ponter, third. Time, 12 seconds.

Throwing ball, open to Cobourg ladies—Lottie Fox, won; Eva Moffat, second; Flossie Tinning, third.

The baseball match between teams representing Toronto travelers and grocers was closed at the end of the third innings, when the score stood 33 to 8 in favor of the grocers. At present it looks as if the grocers will win two out of the three matches for the cup that is offered; they certainly have a good enough team.

During the afternoon the Cobourg band rendered pleasing selections; in fact, Cobourg showed itself to be hospitality itself. A half holiday was declared by the Mayor, free use of Donegan Park was granted by the generous proprietor, and the citizens turned out in large numbers to the sports. The beautiful town, with its well-paved streets, its well-kept lawns, and its well-built dwellings, is to be congratulated on the liberal hospitality it showered upon its visitors.

The trip home was enjoyed by all in spite of the length of the ride. King's orchestra pleased all on board with their selections. The boat arrived at Geddes' wharf at a little after 11 p.m., and the most successful excursion in the history of the association was over.

Owing to the accident to the Garden City last week some were apprehensive of danger on Wednesday, but the steamer has certainly won back her reputation, for not a mishap occurred in the entire 150-mile trip. The manager on board the boat was noticeably very attentive to the wants of the excursionists, and the Excursion Committee showed their appreciation of his hospitality by giving him a testimonial to that effect.

Rusty Rufus : "Dis here paper says work ain't what kills men."

Weary Waggles : "Dat's right, too. 'Taint a loaded gun what shoots folks ; 'taint pisen what pisens of 'em ; and 'taint work what kills 'em. It's not knowin' enough to let them things alone — dat's what."—Truth.

YES! Our Extract trade is larger than ever. WHY?

"Pure Gold" Flavoring Extracts

ARE well known.
" well liked.
" always of the highest grade of quality.

It pays the GROCER to sell them, because there is a good demand and a good profit.

It pays the CONSUMER to buy them, BECAUSE they are the strongest and finest flavored Extracts sold in this country.

PURE GOLD MANUFACTURING CO.

31 and 33 Front Street East, TORONTO

WE CARRY A FULL LINE OF

Canned Meats and Camping Delicacies

Heinz's Famous Pickles, Sauces and Relish

Specials in CANNED SALMON AND TOMATOES.

H. P. ECKARDT & CO.

Wholesale Grocers

TORONTO

GILLARD'S New Pickle

Best in the World.

PUNGENT
AROMATIC
DELIGHTFUL

Compounded from the finest known ingredients. In daily use on the tables of over 6,000 of the principal hotels and restaurants throughout Great Britain. 10 Gold Medals awarded at the great Pure Food Expositions held in England.

GILLARD'S NEW SAUCE

A relish of superior excellence, of world-wide reputation.

Single dozen lots - - - - $1.90
Barrel lots of 12 dozen - - 1.75

Packed 2 dozen in case.

Single case lots, $3.40 per doz.
5 case lots and over, 3.30 " "

GILLARD & CO. Makers, London, Eng.

THE CANADIAN GROCER

J. BAYNE MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

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Major A. G. Campbell, General Subscription Agent.

A RECORD-MAKING TRADE YEAR.

THE official figures giving the foreign trade of the Dominion for the fiscal year ending 30th of June last are not yet to hand, nor are they likely to be for some months to come, but enough is known to establish reasons for gratification in regard thereto.

In regard to both the exports and the aggregate trade, based on exports and imports for home consumption, records have been won.

The aggregate trade is, in round numbers, $244,000,000. This is about $13,000,000, or over 5 per cent., larger than in 1896. Compared with any previous year, the advantage in favor of 1897 is about $4,000,000.

It is, however, from the exports that the most gratification is obtained. These are, approximately, over $133,500,000, which is nearly $12,000,000, or about 10 per cent., in excess of last year. And 1896, it will be remembered, was a record-breaking year in this respect.

Our imports were not so gratifying as the other phases of our foreign trade just noted. But they, nevertheless, were by no means unsatisfactory. They aggregated $111,231,000, which is over $600,000 larger than the imports of 1896. Were it not for the revision of the tariff the increase would, no doubt, have been much larger.

Besides the records which the above figures establish, they declare what is still more gratifying: They declare that an unmistaken revival of trade is being experienced in Canada.

But these are not the only evidences of this fact. The railway earnings, the clearing house returns, the movement of merchandise, the improvement of payments, all indicate the same thing.

The fact of the matter is, trade for some time has been a great deal better than most people were ready to acknowledge it was.

Trade in Canada, as well as that in the United States, is passing through new economical conditions. In conforming ourselves to these conditions inconvenience rather than pleasure is induced. And instead of recognizing what these influences really are, we conclude they are the bag and baggage of Hard Times, when in reality they are the forerunner of Better Times.

For instance, the day when long credits ruled is gone. The day of buying in large quantities is following it. This is a natural corollary. Long credits and large buying are the Siamese twins of the old business regime, and the departure of the one naturally means the exit of the other. But while people who sell willingly allow the one to go, the other a good many of them mourn over because they cannot retain.

Canada's foreign trade for 1897 is certainly a matter for congratulation, and while pleasing to us at the moment should stimulate us to greater energy for the future.

Canada is a goodly country, but the development of its resources depends upon the measure of energy and enterprise exhibited by her citizens.

PECULIAR TACTICS IN CHEESE.

IT has been a surprise to many of the cheese exporters in Montreal how competitors could quote from 1 to 2s. under what the market cost warranted on Brockville, Napanee and other Eastern Ontario cheese and do business. Facts came to light last week showing how the trick was done. There was quite a boom in Quebec cheese during last week at Montreal, and while cable offers from the other side only permitted the payment of from 7¾ to 7½c. it was no secret that the ruling spot price in Montreal for the same goods was 7¾ to 8c. There was a gentleman of color somewhere, but no one could locate him at first until the steamers commenced to leave port about the middle of the week. Then it was found out, singularly enough, that although there had been apparently urgent purchases of from 5,000 to 8,000 boxes of Quebec cheese and the great bulk of the regular cable business in them also, the big majority of the week's shipments were classed as Ontario make.

It is the old trouble of short contracts over again. As has been pointed out before, the operations on short account this season have been very extensive. When the first half June contracts were filled, traders who were not warned by the lesson given in this case believed that the market was bound to decline on account of the large shipments and heavy make. Accordingly they sold short heavily on the last half of June Ontario make on the basis of 8 to 8¼c. Montreal. The offerings of the last two weeks were the balance of the June output, and they were eagerly bought in at Brockville and elsewhere. Those who could not fill their wants had either to pay very fancy prices, make good to the British buyers, or try and smuggle in something else as finest Ontario. They selected the Quebec make as the substitute, paid advanced prices for it, and the possibility of trouble when some of the recent shipments reach the other side is certain. It is estimated that from 5,000 to 8,000 boxes Quebec stock went out last week with the original brands scraped off the boxes and "Best Ontario" substituted.

If it came to a question of actual quality the goods in question are possibly quite equal, and in some cases superior, to Ontario make, but that does not alter the fact that they were sold for what they were not. Besides, it will give the Britishers who are ever prompt with complaints a big peg to hang one on this time. Those who shipped also in the belief that they could keep the matter dark must be very simple, for no sooner had shippers received answers that they had been under quoted, than they smelt a rat. They kept close watch of the purchases on this side, and the approximate sales on the other. As soon as the void was discovered, the secret was out, and last week's flurry in Quebec goods completed the chapter of revelations. The Butter and Cheese Association of Montreal should take the matter up. The onus rests on the association as a body and they should take steps to remove it and show up the actual offenders.

OUTLOOK ON JAPAN TEA.

IT IS hard to believe that the growth and output of a great staple product like tea can be regulated. What makes it all the harder for a North American to admit the facts is the circumstances governing the production of our own great staple—wheat. Anyone who would propose a scheme to regulate its output would be laughed at. There were three short, slim, dark and nervous gentlemen in Montreal last week, who said that it had been accomplished in regard to the growth of tea in Japan. Someone said that Japanese are the English of the east, and the three gentlemen in question, if they are fair samples of what Japanese merchants are, bear testimony to the truth of the assertion, that the Island Empire is destined to play a big part in the future commercial history of the Orient.

Mr. Shiroji Mitsuhashi is the special commissioner of the Japan Tea Traders' Association, president of the Shizuoka Prefectural Assembly and also president of one of the leading native Japanese banks. Accompanying him is Mr. Juemon Ohara, member of the House of Commons in the Imperial Diet. They have been all over the continent, from the Pacific to Atlantic.

The New York representative of the Japan Tea Traders' Association, Mr. Tokenosuke Furuya, accompanied his two countrymen to this city. The latter gentleman is a fluent English speaker, and he chatted interestingly on the trade prospects between Canada and Japan.

These tea commissions make yearly visits to North America, which is the chief foreign consumer of Japan teas, and Mr. Furuya said that the present season was a strong demonstration of their necessity. It is well known that the conditions of the tea market on this continent at present are peculiar. People in the trade know that importers in the United States have been heavy operators in tea for many months past. They were active buyers not only in Japan, but elsewhere, having cleaned up the Canadian market of the great bulk of their stock of old crop tea this spring. Their purchases were made also at comparatively high values, sellers in Canada, for instance, netting advances of from 1 to 3c. per pound in many instances.

This active speculation by United States dealers was due to general belief held in the States that Congress would put a duty on tea. It now turns out that Congress has not done anything of the kind, and the outlook for the United States speculators, loaded up, so to speak, to the nozzle with a stock of high-priced goods, is not promising.

This is where the Japan tea commission comes in, for Mr. Furuya has a word of comfort for the speculators across the lines. His association watches the relation of supply to demand very closely, for a glutted market they recognize is severely injurious to their interests. The Japanese Association last year contributed to the relief of a congested market by reducing the output 7,000,000. The trip of the commissioners this season has convinced them that the market again needs blood-letting, and accordingly they will report on their return to Japan against harvesting the third crop. This, it is approximately estimated, will reduce the exports of Japan tea to this continent about 2,000,000 pounds.

This third crop tea is of the lowest grade, and in this connection the visitors from Japan informed THE CANADIAN GROCER that it was their wish to reduce these exports of low-grade teas if it was at all possible. The exporters in Japan recognized the fact that their quality did not contribute to the general reputation of Japan tea, but the demand existed in Canada for these low grades, and they were afraid if it was not supplied that the consumer would take to drinking something else, coffee for instance, the consumption of cheap grades of which had enormously increased in the United States. Mr. Furuya believed that if Canadians could only be educated to drink tea as the Japanese did, they would want no low-grade teas. He expressed his abhorrence of the idea of milk and sugar in tea with a gesture eloquent of disgust. These two ingredients desecrated the tea, making it thoroughly impossible to taste the delicate bouquet possessed by the higher qualities. His receipt for a proper brew of tea was water boiling hot poured over the leaf to the proportion of one teaspoonful for every two cups, and slowly sipped, as only the residents of the Mikado's Empire know how to do it. If Canadians took their tea after this fashion, the liquid given off by the cheaper grades would prove distasteful to them. At present its unpalatableness was disguised by the large quantity of milk and sugar used.

The writer being curious as to how the tea farmers were controlled in Japan, was informed that the Government had strict regulations governing the growth and production of tea. The Tea Association was delegated full power to act as it saw fit in matters of this nature, and any farmer who refused to obey its mandates was subject to heavy penalties. An annual convention was held every year, one delegate from each of the sixty tea-producing districts of the empire attending. This was the Tea Parliament of Japan, and it was to it that the commissioners would make their report. It was certain, therefore, that the association would take such action as would give the holders of tea on this continent a chance to work off the large stocks of tea which they had on hand.

The gentlemen from Japan were surprised that Canadian merchants and trading associations did not investigate the possibilities of the Japanese market. Their own commissions had resulted in increased business with Canada and the United States in their products. They now bought largely from the United States such materials as cotton, flour, oils and machinery.

When they learned that the Government was sending a commissioner to examine and report on the nature of the Japanese market they said that the move was a good one. There was certainly a field in Japan for the enterprise of Canadian merchants, if the latter were only wise enough to inform themselves as to the wants of that market, and consult these wants.

This hot weather may put color on the peach but it will put pallor on the cheek of the merchant who refuses to take a needed rest.

PRICES WITHDRAWN ON SALMON.

Advices received this week in Montreal regarding canned salmon are of a firmer nature. Telegrams from the Coast on Tuesday to agents of some of the leading canneries indicated that the pack so far has been disappointing. Some agents also received instructions by wire to discontinue selling until the receipt of further advices.

TRADE AND WORSHIP.

THE International Convention of the Epworth League, which met in Toronto last week, will have done one good and important service if it has brought home more fully the lesson that nations ought to dwell together in good business relationship as well as in Christian fellowship.

For many years it has been conceived by the great majority of people living within both Canada and the United States that a Customs tariff is necessary to the existence of the respective countries. As to the wisdom or otherwise of this doctrine we have nothing to say. We can with good grace leave the question to Free-traders and Protectionists for consideration.

But while the political economists of the various schools are dealing with the question, all commonsense business men will agree that at present, yes, and for some time to come at least, the fiscal conditions now obtaining will continue to exist. It would be utter folly to think anything else.

But while Customs tariffs may exist, it by no means follows that tariff warfare should. A nation can protect itself without striving in every conceivable way to maim and injure its neighbor.

It is the business of a government to promote international amity as well as international trade; but this is a tenet in the code of national manners of which the United States appears to have no knowledge whatever. It is possible, of course, that the explanation is to be found in evil intent and not in ignorance.

We are again and again reminded that the people of the United States are rich in estimable qualities. And the more we are brought into contact with them the more apparent does this become.

In every movement to defeat the forces of evil and advance the cause of religion they are ever ready to join their forces with those of Canada. Last week's convention in Toronto is only one of the many instances of that.

But let the subject for consideration appertain to the trade and commerce of the two countries; and what a difference!

Instead of extending to Canada the glad hand it is the cold shoulder the United States turns toward her, while, whenever it is engaged in remodelling its tariff it is certain to deliberately train its guns on some Canadian industry with a view to accomplishing its destruction.

We are told that this is largely the work of the politicians. May be it is. But it is passingly strange that while the men placed at the guns at one election may be changed at another the desire to throw shot and shell at Canadian trade still remains.

Among the speakers at last week's convention was one who urged that the Leaguers, as individuals, should take a lively interest in political and economical questions. The advice was well given. And it is to be hoped its fruition will be seen in greater concentrated effort to elect to Congress and to Parliament more honest men, possessed of business commonsense, and fewer dishonest and unbusinesslike men than are now to be found within these representative institutions.

Where the spirit of international worship is there should also be the spirit of international trade.

LOOK YE OUT BUSINESS MEN.

BEFORE a great while Ontario will be in the throes of another general election, and it is time the business men in the province were bestirring themselves.

As in the House of Commons so in the Ontario Legislature, we want men who can look at each and every question which comes up for consideration from a practical, business standpoint.

It does not matter one iota whether an applicant for legislative honors be raised on the sincere milk of Conservatism or of Reform, but it does matter a great deal whether or no he has been schooled in the school of practical business commonsense.

Of course unqualified as well as qualified men will aspire to the honor. But the duty of the business men of the province is to try and separate the chaff from the wheat. And the winnowing should not be left to election day. It should begin now. At the party nomination it should be actively carried on, and thereafter every day until the ballots have been cast.

The political power of the average merchant cannot be estimated by his ballot, but being more intelligent and possessing a broader knowledge of the questions of the day than most classes of voters, he naturally must possess the additional factor of influence.

It is to the exercise of this influence, as well as their vote in the interest of commonsense business men for the Legislature of Ontario, that THE CANADIAN GROCER calls the attention of the merchants of Ontario. They owe it as a duty not only to themselve, but to the business interests of the province as well.

The next Legislature must be cleared of the Patrons. That is one thing upon which business men must centre their energies. The Patrons were conceived in illusion and cradled in selfishness. The sooner they are dead and buried as a political and commercial organization the better.

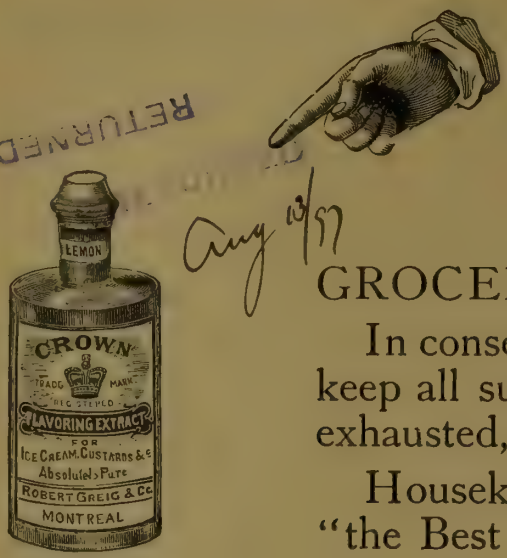
We do not want a business men's Legislature. That would be a class Legislature. And that is something to which THE CANADIAN GROCER is strongly opposed.

What is wanted is a sufficient number of business men in the Legislature to ensure business commonsense in its proceedings and business commonsense in the construction of its measures.

In other words, we want business men for business, and the onus of securing them is upon the mercantile interests of the country.

CHEESE SHIPPED TOO GREEN.

It is well known that cheese this season has been shipped altogether too green. This fact possibly has some influence in keeping prices down on the other side, and advices received by the last mail strengthen this belief. Weddel's circular, under date London the 9th, says: "Old Canadian cheese is making better prices than a month ago; well-kept parcels realize 55s. to 56s. This rise of 4s. per cwt. is due mainly to the small quantity of this class of goods left on hand. The market for new Canadian and States cheese has somewhat disappointed shippers, owing to the condition in which the goods have arrived. In many cases the cheese has been shipped too young, and consequently it has not stood transit so well as older cheese. There is considerable variation in values just now, some shippers accepting as low as 41s. per cwt., London terms, while others are holding for 43s. to 44s., and cables which have come to hand during the last few days have asked 6d. to 1s. advance upon these prices. New Zealand cheese is pretty well cleared up at 47s. to 48s. per cwt., white having the advantage over colored of from sixpence to a shilling."



See This?

GROCERS everywhere find they must have it.

In consequence we are working day and night to keep all supplied. Our capacity, however, is not exhausted, so all orders can be promptly filled.

Housekeepers all over the country are saying, "the Best I ever used."

Robt. Greig & Co. Manufacturers, Montreal

For Warm Weather...

LORIMER'S RENNET POWDER

...HAS NO EQUAL

It is absolutely unchangeable: it will keep in any climate and under any conditions. Being pure it is free from smell and always active and reliable.

Packed in bottles containing sufficient for ten gallons of milk.

ROBT. GREIG & CO., Sole Agents, MONTREAL

Maconochie Bros. London

Jams, Marmalade, Peels, Pickles, Preserved Fish, Fish Pastes, Etc.

Robt. Greig & Co. IMPORT AGENTS For Ontario and Quebec, **Montreal**

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, July 22, 1897.

GROCERIES.

AS a whole, business has not materially changed during the past week. The reduction in the price of sugar a few weeks ago continues to cause an increased output. There is a fairly good demand for canned goods, and dealers are looking for an increased business in this line. Teas are exceedingly quiet; Japan teas will be on the market soon, as dealers here have notice of shipments. Rice is going out at a lively rate. Canners' prices for future delivery of canned salmon have not yet settled. The hot weather has considerably affected the butter and cheese that has been shipped to dealers for export. The fruit marts are the busiest of places these days.

CANNED GOODS.

No further developments are visible in the market this week. Business continues to be exceptionally quiet. Canned corn is still firm, 55c. being the lowest price. Tomatoes are in good demand at 80 to 85c. Horseshoe salmon, tall, for present delivery is very scarce. Canned peas are not on the market yet. Strawberries are moving actively. The price asked is about the same as last year, namely, $1.50 to $1.60. Canadian canned beefs are advanced 5c. a dozen for 1's and 10c. for 2's, owing to the hot weather. We quote as follows: Tomatoes, 80 to 85c.; corn, 55 to 75c.; peas, 75c. for ordinary; sifted select, 90 to $1; extra sifted, $1.25 to $1.40; beans, 65 to 95c;. peaches, $2.50 to $3 for 3's, $1.65 to $2 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.65 to $1.95, according to brand and quality; blackberries, $1.40 to $1.70; cherries, $2 to $2.25; apples, 3's, 70 to 95c.; gallons, $1.65 to $2.25; salmon, "Horseshoe," $1.50; ditto, new season's, to arrive, $1.25 in 5-case lots and $1.30 in less quantities; cohoes, $1.10 to $1.25; canned mackerel, $1.20 to $1.30; lobsters, $2.40 to $2.50 for tall tins; 1-lb. flats, $2.70; ½-lb. flats, $1.60 to $1.70; Canadian canned beef, 1's, $1.25 to $1.35; 2's, $2.30 to $2.45; 6's, $7.75 to $8.25; 14's, $15 to $16.

COFFEES.

Everything in this line remains about as quiet as it was a week ago. Jobbers quote green in bags as follows: Rio, 9½ to 13c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 18 to 20c.; Jamaica, 19 to 22c.

SYRUPS.

The syrup market is still quiet and featureless. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

Molasses is still neglected and quotations are unchanged. We quote: New Orleans, barrels, 23 to 35c.; ditto, half-barrels, 25 to 37c.; ditto, fancy, 50 to 55c., in barrels and half-barrels; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGARS.

The market has not materially changed. The demand is rather brisk, but there are no exceptionally large purchases. We quote for Toronto as follows: Granulated—St. Lawrence and Redpath's, 4 7-16c. for single barrel lots and 4⅜c. for 5-barrel lots; Acadia, 4⅜c. for single barrel lots, and 4 5-16c. for 5-barrel lots; yellows, 3½ to 4⅜c. per lb.; German granulated, in 100-lb. sacks, 4⅛ to 4¼c. per lb.; Demerara crystals, 3⅞c.

SPICES.

The demand has opened up for pickling spices, but orders are all small. We quote as follows: Pure Singapore black pepper, ground, 11c. in kegs, pails and boxes, and 13c. in 5-lb. cans; ditto, whole, 10c. per lb.; pure white pepper, ground, 18c. in kegs, pails and boxes and 20c. in 5-lb. cans; ditto, whole, 15 to 17c., according to quality; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 23 to 25c.; do. best, 28 to 30c. per lb.; allspice, 13 to 16c.; cassia, 20 to 25c. per lb. for ground and 40c. for Saigon.

NUTS.

There is still no feature to note and business is quiet. We quote as follows: Bra-

BUTTER TUBS

....Ex Warehouse or direct from Factory

Prompt Shipment
Best Goods . . .

WALTER WOODS & CO.
HAMILTON

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES

But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier

The world-renowned French Vanilla Chocolate.

HUNDREDS OF IMITATORS

NO EQUAL TO

"SALADA"
CEYLON TEA

No Departmental Store selling it.
No Pedlars. . . . . .

AGENCIES . . .
25 Front Street East - - TORONTO
318 St. Paul Street - - MONTREAL
15 Niagara Street - - - BUFFALO
347 and 349 Fifth Ave. - - PITTSBURG
206 State Street - - - BOSTON
13 Exchange Street - - ROCHESTER
219 Cambie Street - - - VANCOUVER

P. C. LARKIN & CO.

Offer the Best Soap

Which means the best value for sale.

It Pays.

SURPRISE SOAP

ON WASH DAY

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

zil nuts, 11 to 12½c.; Valencia shelled almonds, 18 to 22c.; Tarragona almonds, 9½ to 11c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12½c.; Marbot walnuts, 9½ to 11c.; Bordeax walnuts, 8 to 9c.: Sicily filberts, 10c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, ETC.

The demand for rice is brisk. Tapioca and sago are in fair demand. We quote: Standard "B," broken lots, 3⅞c.; 1 to to 5 sacks, 3¾c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5c.; Patna, 4¾ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

TEAS.

The complete indifference of buyers of Japan teas to the exceptional values offered in London is commencing to give way and the street seems to be again taking interest in anything attractive offered. The large stocks that were laid in in anticipation of a new tariff have been almost entirely reduced by consumption itself. The time cannot be far distant when normal conditions will prevail, as there is no surplus stock; all the Canadian surplus having gone to the United States in anticipation of a new tariff there. Consignments of Japan which, agents are advised, will be sent on the Empress of India, leaving Yokohama on July 9, and of which samples will arrive by the next mail, will represent the grade on which the bulk of the season's Japan business will be done, as values in Japan were very favorable for exportation at time of shipment. In the other varieties there is no change. Ruling prices on the Toronto market to retailers are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

As mentioned last week, the stock of currants is becoming wonderfully low, and, as a result, prices have advanced and are now firm and high. The new crop will be a fortnight earlier than during the last few years, not because the crop is earlier, but because the regulations in Greece prohibiting shipments before August 30 have been withdrawn. This removal will be received favorably all over the world, inasmuch as the old stocks are exhausted and everybody is looking for the arrival of the new fruit. Latest reports from Mr. Den Schisas, Patras, are not nearly so favorable as to the growing crop. In a letter dated the 29th June, he says the continual rains and comparatively low temperature have propagated the vine diseases, especially the milldew, and that complaints are coming in from all districts. He points out that growers always exaggerate, and he doubts whether the damage is as serious as reported, but certainly the crop has been injured to some extent but not sufficient to materially affect the probability of a good yield. We quote as follows: Provincials, 5½ to 5⅜c. in bbls.; ditto, half-bbls., 5½ to 5⅝c.; fine Filiatras, in bbls., 5⅝ to 5¾c.; do., half-bbls., 5⅝ to 5¾c.; Patras, 5⅞ to 6⅛c. in bbls., 5⅞ to 6⅛c. in half-bbls., and 6⅛ to 6¼c. in cases; Vostizzas, cases, 7 to 8c.

Valencia raisins will this year be the first on the market. They are exceptionally early. The fact that the shipments are to be made in the last week of July knows no precedent. We quote: Off-stalk, 4¾ to 5½c.; fine off-stalk, 5½ to 6c.; selected, 6 to 6½c.; layers, 6½ to 7c.

Sultana raisins have been moving rapidly lately. There is a good local demand. Prices are firm.

A few transactions in California loose muscatel raisins are reported, but business on the whole is dull. We quote: 3-crown, 7¼c.; 4-crown, 8 to 8¼c.

The first quotations of new season's Smyrna figs for August and September Shipment have been received on the

BUTTER AND EGGS

Are in good demand. We can place any quantity at highest prices, and assure you prompt returns.

J. A. McLEAN,

Successor to GRAHAM, McLEAN & CO.

77 Golborne St. TORONTO.

As Gold is to Silver

SO ARE

GOLDEN HADDIES

compared with some other brands. Only the **BEST** fish are used, and they are cured, smoked and canned immediately on being caught.

By this process they retain their **DELICATE FLAVOR** and rich, **GOLDEN COLOR.**

Every Can Guaranteed

Packers' Agents **NORTHRUP & CO.**

23 and 24 South Wharf - - ST. JOHN, N. B.

VINEGARS

Made under Government Supervision. Absolutely pure.

BADGEROW SCOTT & CO. 79 and 81 JARVIS ST. .. TORONTO.

TO CANADIAN MANUFACTURERS AND IMPORTERS

If not represented in WINNIPEG

"For sale of your goods to jobbers will be pleased to have you write me."

E. NICHOLSON

124 Princess Street, **Winnipeg, Man.**

Successor to

W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

14 years' experience. Established 1882

ORANGES AND LEMONS

Now is the time to buy your summer stock. Write us for prices. We can please you.

CLEMES BROS., - Toronto

51 Front Street East.

Toronto market. Prices are a little higher than last year. We quote spot goods: 10 oz., 7½c.; 10 lb., 9 to 10c.; 18 lb., 10 to 12c.; 28 lb., 11 to 13c.; taps, 3¼ to 3½c. net; natural, 4½c. in bags, and 6 to 6½c. in boxes.

California evaporated fruits are expected soon. As yet they are neglected. We quote: Peaches, 7 to 10½c. per lb., according to quality; apricots, 6½ to 15c.; pears, 5½ to 10½c.; egg plums, 5½ to 11c.; silver prunes, 8½ to 13½c.

The presence of an abundance of Canadian new fruits has demoralized the prune demand. We quote: Bosnias, U's (110 to 113 half kilo), 6 to 6½c.; C's (85 to 90 half kilo), 7 to 7½c. per lb. California, 90 to 100's, 6½c. per lb.; 70 to 80's, 7½c.; 60 to 70's, 7½ to 8c.; 50 to 60's, 8 to 8½c.; 40 to 50's, 9½ to 10½c.; 30 to 40's, 12½ to 13c.; "Ruby" prunes, 7½ to 8c.; French, 4½ to 5c.

Dates are neglected. We quote: 5½ to 6c. for Hallowee and 5 to 5¼c. for Kadrowee.

GREEN FRUITS.

The hot weather has caused fruit to move exceedingly rapidly. This week we quote Valencia oranges, which are again on the market. The stocks of lemons are running very light, but it is not likely prices will go above seven or eight dollars. Bananas are having an enormous sale, several carloads being disposed of weekly. Canadian cherries have dropped a little in price. There are large quantities on the market. Red currants are plentiful. Some sales have been made at figures which paid barely for the expense of picking, shipping and boxing. Raspberries are the principal feature in the trade this week. Both black and red crops are large and prices are low. California is arriving in large quantities. Muskmelons are obtainable now. Oranges —Valencias, $6.50 per case; Sorrentos, 200's and 300's, $4.25 to $4.50 per box; 180's, $2.75 to $3, three-quarter boxes. Lemons, $5 to $5.50 per case. Cocoanuts, $4.50 a sack and 60c. per doz. Onions, 2½ to 3c. per lb. for Egyptians. Bananas, $1.25 to $1.75. Strawberries, 5 to 8c. per quart. New cabbage, $1.25 to $1.50 per bbl. Mississippi tomatoes, $1.10 to $1.25 per case of 4 baskets. Green beans, 25 to 30c. per basket. Watermelons, 30c. California peaches, $1.75 to $2 per box; Canadian gooseberries, 30 to 50c. per 12-quart basket; Canadian cherries, 75c. to $1. per basket; red currants, 35 to 45c. per basket; California plums, $1.75 to $2 box; California

ARTICLES FOR SALE.

FOR SALE, UNDER PRICE, A NO. 79 CHEQUE Printing National Cash Register; in use but a very short time; will be sold on account of the former owner going out of business at $75 less than the amount paid for it; guaranteed in perfect condition. Blanchard & Co., Windsor, N.S. (e.f.)

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ADVERTISE anything, ANYWHERE

in Canada, we can do it for you.

MacLEAN PUBLISHING CO. Ltd.

ADVERTISING DEPARTMENT

MONTREAL - - TORONTO

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses.

CUT TOBACCOS . . . .

OLD CHUM.

SEAL OF NORTH CAROLINA.

OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

ATHLETE. DERBY.

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

MORROW & EWING

General Commission Merchants

13 St. John St., MONTREAL

We beg to notify the Wholesale Grocery Trade that we have to offer best values in

Rio, Santos, Maracaibo and Mocha Coffees

also have on hand full lines of

Japan, Congou, Indian, Ceylon and Gunpowder Teas

Samples and particulars on application. Wholesale supplied only.

EGGS

Market steady and firm at 9½ to 10

BUTTER

Brisk demand for all good Tubs, Pails and Rolls now at 11 to 14 cents.

RUTHERFORD, MARSHALL & CO.

62 Front St. East, TORONTO

G.F.& J.GALT 42 SCOTT St TORONTO PACKERS OF THE CELEBRATED **BLUE RIBBON TEAS**

pears, $3 to $3.50 per box ; muskmelons, $3 to $3.50 per crate of 2 doz.; cucumbers, 70 to 80c. per 12-quart basket; black raspberries, 3½ to 4½c. per quart; red do., 4½ to 5½c. per quart.

BUTTER AND CHEESE.

BUTTER—The receipts of butter continue to show the effect of the hot weather. Many of the lots coming forward are much off condition; consequently buyers are much more particular in their selections. There is no export demand for dairy butter, and the enquiry for creamery is not quite so brisk this week. There is no material change in prices. We quote: Dairy—Tub, 12c. for best, and others, 7 to 9c.; pound prints, 11 to 13c. Creamery—Prices are firmer owing to an increased export demand. Tubs, 16½ to 17½c.; prints, 17 to 18½c.

CHEESE—Local trade has been very light and exporters are not eager buyers. The weather has been almost too warm for shipping, nearly all the cheese changing hands at present being put into cold storage. Prices remain nominally about the same as last week's quotations. We quote: Factory price, 8c.; jobbing price, 8¾ to 9c.

SALT.

Trade is brisk. The hot weather has caused an increased demand in all lines. Prices are unchanged. Quoted at Toronto, carload lots go at $1 per bbl. and 60c. per sack; less than carload lots, $1.05 per bbl. and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

FISH.

Despite the warm weather and the abundance of fruit, there has not been enough fish to supply the demand. As a result the prices of white fish, trout and pike have each risen ½c. We quote: Pickerel, 6c. per lb.; pike, 5½c. per lb.; whitefish, 6½c.; trout, 6½c.; perch, 3c. per lb., fresh herring, 3½c. per lb.; haddies, 7½c. per lb.; Labrador herring, $3 to $4 per bbl. and $2.25 per half-bbl.; split herring, $4.50 per bbl. and $2.50 per half-bbl.; boneless fish, 3½ to 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg.

PROVISIONS.

A very firm market still continues. The export demand is active. Live hogs have

The rarest morsels to be found
Are manufactured in Owen Sound.
They are "Graham Crackers" pure and grand,
McLauchlan's name's on every brand.

J. McLAUCHLAN & SONS,
Biscuit Manufacturers, - **Owen Sound, Ont.**

advanced from one-eighth to one-quarter of a dollar a hundred, being now about $5.87½. This is a remarkable advantage to Canadian farmers, as the price is about $2 per hundred higher than is being paid on American markets. This is largely due to the quality of Canadian meats, peas being used as the fodder, while the people of the United States feed corn. There is no change from last week.

DRY SALTED MEATS—Long clear bacon, 7¼c. for carload lots, and 7½ to 7¾c. per lb. for ton lots and cases; backs, 8½c.

SMOKED MEATS—Breakfast bacon, 11½ to 12c.; rolls, 9 to 10c.; hams, large, 11 to 11½c.; 12 to 12½c. for small and 11½ to 12c. for medium; shoulder hams, 9c.; backs, 11 to 11½c.; all meats out of pickle, 1c. less than above.

LARD — Pure Canadian, tierces, 5¾c.; tubs, 6 to 6¼c.; pails, 6¼ to 6½c.

BARREL PORK—Canadian heavy mess, $13 to $13.50; Canadian short-cut, $16.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—We quote: Red wheat, 68c.; white, 68½c.; oats, 23 to 24c.; peas, 43 to 44c.

FLOUR—Trade is fair. We quote in carloads on track, Toronto: Manitoba patents, $4.35; Manitoba strong bakers', $3.85; Ontario patents, $3.90 to $4.30; straight roller, $3.30 to $3.40, Toronto freights.

BREAKFAST FOODS—Trade is moderate. We quote as follows: Standard oatmeal and rolled oats, $3.10 in bags and $3.20 in bbls.; rolled wheat, $2.60 in 100-lb. bbls.; cornmeal, $2.30 to $2.40; split peas, $3 to $3.25; pot barley, $3 to $3.25.

COUNTRY PRODUCE.

EGGS—The egg trade has not materially changed from last week. The quality arriving is inferior and the quantity limited, both conditions owing to hot weather. The shading of prices continues. We quote 9 to 9½c. The conditions are no more favorable for export.

POTATOES—The trade in new potatoes is very active. Most of the growth is being sold out by the bushel. The quality is improving, and the quantity coming forward is steadily increasing. We quote to jobbers, 75c.; to retailers, 90c. a bush., and to consumers 30c. a peck.

HONEY — Dull. We quote: 80 to 90c. per dozen for dark, and $1.50 to $1.75 for light; strained, 6½ to 7½c. per lb.

DRIED APPLES—There are considerably more enquiries, although not much improvement in price. Probably ¼c. advance could be obtained. The idea now as to price is 2 to 2¼c. f.o.b. The local jobbing price ranges from 1½c. upward.

EVAPORATED APPLES —Have shown a marked advance. Buyers are paying 3¼ to 4c. f.o.b. Jobbers are selling at 4½ to 5c.

HIDES, SKINS AND WOOL.

HIDES—Trade is quite brisk. Cowhides: Dealers pay 8½c. for No. 1, 7½c. for No. 2 and 6½c. for No. 3. Steerhides: 60 lbs. and up, 8½c. for No. 1, 7½c. for No. 2 and 6½c. for No. 3.

CALFSKINS—Trade is brisk and prices are firm. No. 1 veal, 8 lbs. and up, 10c. lb.; No. 2, 8c.; Dekins, from 30 to 35c.; culls, 15 to 20c. each.

SHEEPSKINS — We quote: Lambskins, 50c.; pelts, 30c.

WOOL—The trade in wool is now dull, owing to all of the clip having gone out of the country to the States. There is almost nothing doing. The dealers are now paying 19 to 20c.

PETROLEUM, ETC.

The demand for lubricating oils continues on the increase, in spite of the fact that stocks were well filled. The trade in petroleum has now assumed its summer dull tone. We quote in 1 to 10 bbl. lots,

WE ARE
PAYING CASH
FOR
DRIED APPLES

W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. Toronto

...Select Whole Mixed...
PICKLING SPICE
Bulk and Packages.
SPECIAL VALUE.

Overcoats in July

Are not of special interest from a trade standpoint, but here are some **Hot Weather Hints** toward a profitable business in needed goods.

STRAWBERRIES
1897 PACK
SIMCOE 2's.

For the PICNIC, SUMMER COTTAGE, CRUISE or CAMP

Cunningham & De Fourier Co., Limited, Table Delicacies. SPECIAL PRICES.

Canned Soups, Fish, Meats, Game, Fowl, Potted Meats and Fowl.
ALL THE BEST PACKS IN STOCK.

Hot Weather Breakfast Cereals, Condensed Milk, Condensed Coffee, Coffee and Milk, Coffee and Cocoa Essence.

LOBSTERS
1897 PACK
Star XXX Flats
Noble's XX Tall

Stower's Lime Juice, Lime Juice Cordial and Lemon Juice Syrup.

The ***EBY, BLAIN CO.*** *Limited*
Wholesale Importing and Manufacturing Grocers,
TORONTO

SALMON
To Arrive.
1897 PACK
Talls and Flats
BEST BRANDS.

imperial gallon, Toronto: Canadian, 14½c.; carbon, safety, 16½c.; Canadian water white, 17c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

Smoked meats are higher.

The scarcity of currants has caused prices to be raised ½c.

Raspberries are very low; blacks are going out of the dealers' hands at 4c. and reds at 5c.

Trout, whitefish and pike have advanced ½c. per lb. The supply suddenly became insufficient this week.

QUEBEC MARKETS.

MONTREAL, July 22, 1897.

GROCERIES.

A GOOD fair business for the season has been transacted in general groceries during the past week. Business for forward shipment in many lines is very active also. This is especially the case in sugar, demand being good both for prompt and future shipment. This is a pretty good indication that supplies in country retailers' hands are light. Molasses is firmer at primary markets, but unchanged on spot. Rice furnishes a good trade, while coffee and spices rule quiet. Tea remains steady, and in canned goods advices on salmon are of a firmer character than they were. Offers on new crop Valencia raisins have been made, but no business done, while a few carloads of California loose muscatels have been placed for forward delivery. Other lines are without feature.

SUGAR.

Sugar has exhibited quite a marked degree of activity during the past week both from first and second hands, while values are steadily held as last quoted. Both yellows and granulated have shared to an equal degree in the attention of retailers, and reports from many sections indicate pretty plainly that stocks are small in third hands. For this reason a good, steady movement is expected for some time to come. We quote: Granulated steady, at 4⅛c. for 1 to 9 barrels and 4 1-16c. for 10 barrels and over, with yellows ranging from 3⅜ to 3¾c., as to quality.

SYRUPS.

The syrup market is absolutely without motion, while prices continue nominally the same at 1⅜ to 1⅞c. per lb., as to quality.

MOLASSES.

Advices from primary centres continue firm on molasses, cables this week stating that the first cost price had advanced 1c. at the Island owing to the crop being exhausted. On spot, however, there is no change, though the tone is steadier under a fair enquiry. Barbadoes in round lots are offering at 20 to 21c. and 22 to 23c. in a jobbing way. Porto Rico is quoted at 24c. for round lots and in a jobbing way at 29c. for fancy, 25c. for choice and 22c. for prime.

RICE.

This line continues fairly active, while prices show no change. We quote as follows: Crystal Japan, $4.50 to $5; standard B, $3.50 to $3.75; Patna, $4.50 to $5; Carolina, $6.75 to $7.75; choice Burmah, $4 to $4.25, and Java kinds, $4.25 to $4.50.

SPICES.

Demand for spices is slow and there is nothing to report. We quote: Black pepper, 9c.; pure white, 14 to 17c.; pure Jamaica ginger, 20 to 25c.; cloves, 15c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do., best, 28 to 30c. per lb.; allspice, 12 to 14c.; nutmegs, 50 to 90c.

COFFEES.

There is nothing to report in coffee, the easy feeling prevalent for over a month now

still ruling the market. Actual demand is slow and values are more or less nominal. We quote: Maracaibo, 16 to 19c.; Santos, 12 to 15c.; Rio, 12 to 16c.; Mocha, 24c., and Java, 25c.

TEAS.

Tea has furnished a fair degree of activity on the whole, although many buyers are disposed to hold off at present. Business has been done in new crop Japan teas from 16 to 19c. for some 300 packages or so since last report, and higher grades are held at 22 to 25c. Arrivals of stock ex Empress of China will arrive next week. Several thousand boxes of her cargo are for Montreal, one firm controlling 1,800 packages. We quote as follows: Young Hysons, 13 to 18c. for low grades, 25 to 28c. for mediums, and 30 to 45c. for high grades; China Congous, 12 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 21c. for mediums, and 28 to 40c. for high grades; Indians and Ceylons, 16½ to 20c. for mediums, and 30 to 65c. for high grades.

CANNED GOODS.

Advices from the Coast are firmer on salmon, though no actual figures have been quoted. It is significant, however, that agents for leading brands here have been directed to discontinue selling until further orders are received. In other lines, such as canned vegetables, etc., there is nothing special to report. We quote as follows: Tomatoes, 80c.; corn, 50 to 80c.; peas, 80c.; peaches, $1.75 to $1.90 for 2's; raspberries, $1.40 to $1.90; strawberries, $1.75 to $2, according to brand and quality; cherries, $2.30; apples, 3's, 85 to 90c.; gallons, $1.55 to $1.65; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.40 to $1.45; "Clover Leaf," $1.35; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.30, in tall tins; canned mackerel, $1.25; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.30; lobsters, $11 per case; French sardines, $10.25 to $11 extra brands; ordinary brands, $8 to $9; Canadian brands, $4.25.

DRIED FRUIT.

The Valencia raisin market has opened much earlier than last year, the first shipments to England having already been made from Denia. Here, offers 16s. 9d. c.i.f. for first half August, 14s. 9d. for second half, and 12s. 9d. for October shipments have been received, but nothing has been done so far. These figures are about on a par with last year. On spot we quote: Ordinary off-stalk, 5¼ to 5½c.; fine, 5¾ to 6c.; selected, 6¼ to 6½c., and layers, 6¾ to 7c.

California raisins for forward shipment have been subject to frequent fluctuation. Offers this week were on the basis of 2¼, 2¾ and 3¼c. for 2, 3 and 4-crown fruit, f.o.b. Fresno. But later agents were wired an advance of ¼c. per pound on these figures. A few carloads have been placed here at these figures. For stocks on spot we quote: 2-crown 6¼ to 6¾c.; 3-crown, 7 to 7½c., and 4-crown 8 to 8¼c.

Advices from Patras state that the currant crop is slightly damaged by rain and will be late. Spot quotations are unchanged at 4 to 4¾c., as to quality and package.

Dates continue quiet at 5 to 6c., and figs at 8 to 12c.

Prunes are unchanged: 5½ to 6c. for Bosnia; 4 to 5c. for French, and 6½ to 7c. for California, as to grade, etc.

NUTS.

There is still nothing to report in nuts. We quote as follows: Grenoble walnuts, 10 to 11c.; Brazils, 11c.; almonds, 10 to 10½c.; do shelled, 17 to 18c.; filberts, 8½ to 9c.; peanuts, 7 to 9c.; and cocoanuts, $3.50 to $3.75 per 100.

DRIED APPLES.

Dried apples remain unchanged at 2 to 2½c., and evaporated 3¾ to 4¼c.

GREEN FRUIT.

Business in green fruit was of a more normal character during the past week owing to the moderated temperature, and although trade was not so active, the volume was, nevertheless, quite large. Lemons have maintained the advance made and the same applies to oranges. Bananas continue steady under light supplies. Receipts of California cherries have ceased, but there are liberal offerings of the domestic fruit. Pineapples are in small supply. Offerings of strawberries are decreasing steadily, while raspberries are in heavy supply and the first receipts of blueberries from the Lake St. John country have arrived and are selling at $1 per box. We quote as follows: Valencia oranges, $6 per case; bloods, $2.50 to $3 per half-box, and Messinas, $3 to $3.50 per box; lemons, $3.75 to $4.50 per box for choice, and $2.75 to $3.50 for common; bananas, $1.25 to $1.65 per bunch; Canadian cherries, 40 to 75c. per basket; apricots, $1.25 to $1.50 per box; California peaches, $1 to $1.25 per box; do plums, $1.25 per box; pineapples, 10c. each; Canadian strawberries, 7 to 10c.; raspberries, 5½ to 10c.; blueberries, $1 per box. Egyptian onions, 4c. per lb., and Bermuda ditto, 3c. per lb., and $3 per crate.

COUNTRY PRODUCE.

EGGS—There was an improved demand for eggs to-day, and the market is moder-

"Minute Tapioca"

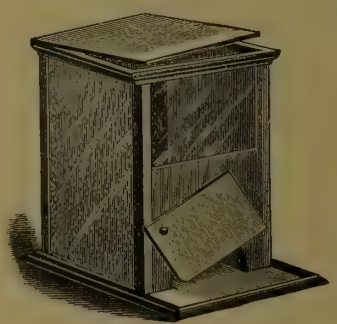
Is not rivaled by any other brand of Tapioca. This is the universal testimony of consumers, dealers and jobbers, and accounts for the increased sales each year.

"Minute Gelatine"

Requires no soaking, being always ready for use. Makes two quarts of clear, firm jelly. Ask your wholesaler for these goods. If he does not keep them let us send you a sample order. Manufactured and guaranteed by

WHITMAN GROCERY CO. Manufacturers Grocery Specialties Orange, Mass.

Samples Free.



MARSHALL'S

Saratoga Potato

CHIPS.

Grocers sell them.

Manufactured by . .

JOHN E. MARSHALL

118 Commercial St., Boston.

D. H. RENNOLDSON, Agent in Montreal.

ENAMELLED MEASURES

In ½ pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.

GOVERNMENT STAMPED

Superior to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode . . . .

The McCLARY MFG. CO.

LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER.

WANTED Consignments of
BUTTER, EGGS & POULTRY
Quick returns guaranteed.
CHAS. J. GRAHAM, Produce and Commission Merchant
88 Front Street East, TORONTO.

A PACKET OF SEED is valuable only when it provides nourishment for birds. To sell the stuff often marketed as bird seed is worse than selling bad bread. With the bread the customer soon sees the bad value. With the seed his bird sickens and dies before the bad value is known. It may take longer in some cases than others, but such seed eventually gets in its work. Lump sugar with rat poison would be more merciful. Then the bird's suffering would not be prolonged.

An honest packet of bird food cannot allow the profit of the other kind. But it pays better in the end. Customers find birds easier to keep. They don't have to buy a bird every few months. They keep more birds. They buy more seed. The grocer makes up on extra sales the legitimate reduction of profit. Makes it up twenty times over. And wonders what becomes of all the Cottams Seed he sells.

Cottams Seed is sold by all wholesalers.

DAWSON & CO.
FRUIT, PRODUCE AND COMMISSION MERCHANTS,
32 WEST MARKET STREET
TORONTO.

FRUIT
Large quantities are now being handled by
McWILLIAM & EVERIST
WHOLESALE COMMISSION MERCHANTS
25 and 27 Church street,
TORONTO, ONT.
Consignments promptly and carefully handled.
All orders receive our best attention.
Telephones:—Office, 645. Fruit Market, 2746.

PURE
LARD
. . OF THE . .
Best Quality.
Special Prices This Week Get Our Figures.
IN 5 TUB AND 15 PAIL LOTS.
F. W. FEARMAN - HAMILTON

ately active and firm. Selected near-by stock sold at 10½ to 11c.; ordinary No. 1 at 9 to 9½c., and No. 2 at 8 to 8½c. per dozen.

MAPLE PRODUCT—In maple product business continues dull, and prices unchanged. We quote: Maple syrup, 4¾ to 5c. per lb., and 45 to 55c. per tin; sugar, 6 to 6½c. per lb.

HONEY — The demand for honey is almost nil. White clover comb is offering at 10c., and dark at 7c.; bright extracted at 6½ to 7c., and dark at 4 to 5c. per lb.

BEANS — Business in beans is exceedingly slow at 55 to 60c. in car lots, and at 65 to 70c. in a small way.

PROVISIONS.

With the warm weather demand for smoked meats is quite brisk, while pork is firmly held at the recent advance, and lard is quiet. We quote as follows: Canadian pork, $14.50 to $15 per bbl.; pure Canadian lard, in pails, 6¾ to 7¼c., and compound refined at 5¼ to 5½c. per lb.; hams, 11 to 13c., and bacon, 11 to 12c. per lb.

FLOUR AND MEAL.

There was a decided improvement in the demand for hard wheat flour, especially from the local and Maritime Provinces buyers, and quite an active business with sales reported of 36 carloads on the latter account, and 20 carloads and 4,000 bags on the former on Tuesday. There was also a good enquiry from abroad for Manitoba grades, and sales were made of 2,000 sacks on Glasgow, and 2,000 sacks on London account. The stock of Manitoba flour has been pretty much disposed of, and the mills generally are shutting down now waiting for the new crop of wheat. The tone of the market is firm. We quote: Winter wheat patents, $4 to $4.25; straight rollers, $3.65 to $3.80, and in bags, $1.75 to $1.85. Manitoba strong bakers', choice, $3.95; outside brands, $3.55 to $3.65, and spring wheat patents, $4.15.

The demand for feed is fair, and millers quote Manitoba bran, $13 to $13.50, and shorts at $14 to $14.50 per ton, including bags.

There was no change in the oatmeal market, prices being maintained at $3.75 to $3.85 per barrel and at $1.80 to $1.85 per bag for rolled oats, and at $3.60 to $3.70 per barrel, and $1.75 to $1.80 per bag for standard oatmeal.

BALED HAY.

Baled hay is unchanged at the decline noted last week, business ruling quiet. We quote: No. 1, $13, and No. 2, $11 to $11.50 car lots on track here.

CHEESE AND BUTTER.

The cheese market is as difficult to understand as ever. The public cable came unchanged Tuesday and private advices did not warrant higher prices, yet the fact remains that, in addition to the full figures paid in the country on Saturday, higher

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.
$2.50 per case; 80c. gallon.
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is the standard by which all good bird seeds are judged To say it is equal to "**Brock's**" is the highest praise that can be bestowed. 1-lb. and ½-lb. pkts. All wholesalers. See you get it.
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FANCY ORANGES
All Varieties
Extra Fancy Lemons, Finest Bananas Grown, Pineapples, Strawberries, Tomatoes, Etc., Arriving daily.
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prices were realized at the wharf Monday morning on French cheese than the week before. Altogether, by boat and rail, the receipts aggregated 5,000 boxes. Only 1,000 of these were actually for sale, the balance being sold to arrive at a fraction above the ruling price, it is understood. Values on the 1,000 boxes ranged from 7½ to 7¾c. The outside, however, was only made on a small quantity, and a fair ruling price was 7⅝c. Judging, generally, from the way prices on this side are holding up, it would seem as though the short interest extended into July make. It is difficult to explain the firmness in any other way. Finest Ontario cheese, 8¼ to 8½c.; finest Townships cheese, 7⅝ to 7¾c.; finest Quebec cheese, 7⅛ to 7⅜c.

The butter market continues steady and values are unchanged. Exporters find it difficult to do business in any large way at the current figures on Canadian creamery. Three correspondents on the other side prefer to take northern New York creamery, which is being bought around 15½c. at the factory, in that section. Local jobbers are still buyers of the domestic article at full prices, which maintains the steadiness of values. Finest creamery, 17¼ to 17½c.; seconds, 15¼ to 15½c.; dairy butter, 12 to 12½.

MONTREAL NOTES.

Advices from Patras state that the currant crop is slightly damaged and that the market will be late in opening.

The first receipts of new province of Quebec blueberries have been received. They are jobbing out at $1 per box.

Cables received from Barbadoes this week state that an advance of 1c. has taken place in first cost of molasses at the islands.

First offers on new Valencia raisins for August shipment have been received. So far nothing has been done for forward account yet.

Agents here for leading salmon canneries in British Columbia have been instructed to discontinue sales of salmon until the receipt of further orders.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., July 22, 1897.

THERE has been but a fair business doing during the week in groceries. The dry goods people also have found the wholesale business lighter than last year for the spring and early summer trade. Of course, last year was a very heavy one. Still, at least in dry goods lines, this season has not been up to the average The busy people still continue to be those shipping lumber, both here and at up-bay ports. The prices on the other side are rather lower, but the present large quantities going forward are to fill contracts made earlier. The weather here continues cool, to the great pleasure of those fortunate enough to be here and the great envy of those who are not. In grocery lines markets are rather better, showing in many cases upward tendency. Even flour seems to have turned its face upward. The many picnic excursions and tourists in town very much aid the retail business, which, owing to the large number of our own people out of the city, needs it.

OILS—Little can be said at this season. There is a rather better demand for burning oil, and that for lubricating continues to hold good. This season has seen a large demand. In cod oil small quantities continue to arrive. Stocks are light, but there is little life to the market and prices keep low. We quote: Best American burning oil, 18½ to 19c.; Canadian water white, 16 to 18c.; Canadian, prime, 14 to 16c.

SALT—The chief business of the week has been deliveries from the cargo spoken of last week. It finds but a fair sale. Prices show no change. There are ample stocks and prices are easy. An English table and dairy salt, in wood boxes, packed here, is finding some sale. The sale of English table salt, in glass, is confined almost altogether to the retail trade, and shows a great falling off as compared with past years. In dairy salt the Canadian has the large part of the trade. We quote as follows: Coarse, 44 to 47c.; Liverpool factory-filled, 90c. to $1; Canadian fine, $1 to $1.05 per bag.; 5-lb. bags, in bbls., $3 to $3.25; 10-lb. bags, in bbls., $2.85 to $3; butter and cheese salt, bulk, $2.60 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, $2 per case of 2 doz.; rock salt, $5 to $6 per ton.

CANNED GOODS—There is more life; quite a quantity of old goods continues to arrive. The quantity of corn bought has been large, and at the price is good stock, particularly when compared with the prices the packers talk of getting latter. Quite a few old tomatoes have also been brought in. New peas and strawberries are both here. Oysters are higher, and some packers are all sold out. Salmon easier, the quantity of new bought not large. In no lines have new goods been largely bought, as compared with last year. Except in salmon and haddies the tendency of the market is upward. Lobsters are hard to get even at the advanced prices. We quote as follows: Corn, 60 to 65c.; peas, 75 to 85c.; tomatoes, 85 to 90c.; gallon apples, $1.75 to $1.80; corned beef, Canadian, $2.20 to $2.30; American, 2-lb tins, $2.40 to $2.50; 1-lb tins, $1.30 to $1.50; oysters, 2's, $2.10 to $2.25; 1's, $1.40 to $1.50; peaches, 3's, Canadian, $2.75 to $3; 2's, $1.75 to $1.85; American, 3's, $2 to $2.25; pineapple, $2.25 to $2.75; salmon, $1.25 to $1.40; lobsters, $2.25 to $2.50; haddies, $1 to $1.15; clams, $5 for 4 doz; chowder, $2.60 to $2.75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUIT — Small fruits still have the chief attention. Strawberries from Nova Scotia are over and the New Brunswick berries are in full swing. While the New Brunswick box is smaller than those received from Nova Scotia the berry is harder and better. The price has been well maintained, except where berries have been soft. The shipment of wild berries to the American market for manufacturing purposes is not as large as last year. Raspberries are beginning to arrive. Plums, it is said, will be a very small crop; last year it was very large. Cherries will also be light this year. Rhubarb is out of the market. Oranges—light business; a few Valencias were received this week; it is late for them. Lemons are much higher and have good demand. A car of melons, the first full car to be brought here, is daily expected. Pears of good quality are now coming in and continue to find improved sale. Apples are also better quality and sale; price lower. Tomatoes are lower; they have but fair sale. Cucumbers are lower, with good demand. In pineapples there is no change. We quote as follows: California plums, $2 to

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Whisk Brooms—Fancy Whisks, yet they will increase interest in your stock on hand. They will catch the eye of your women customers, sure. If "Boeckh made them" you've a sale at once, without a question. Only the finest selected green corn is used. We guarantee the workmanship by our offer of "your money back if you want it."

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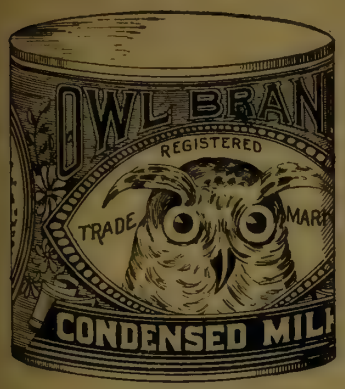

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The Coffee
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Satisfies the most Fastidious.

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Ivory Bar Soap

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TORONTO.

$2.25; California pears, $3.50 to $4; Lemons, $4.50 to $6; oranges, Valencia, $7.50 to $8; Messina oranges, $3.75 to $4.50; bananas, $1.50 to $2.25; lettuce, 25 to 30c. per doz.; pineapples, 10 to 14c.; strawberries, 8 to 12c.; cucumbers, 35c. per doz.; pears, $5 to $7 per bbl.; new apples, $4.50 to $5 per bbl.; tomatoes, $1.50 to $2.

DRIED FRUIT—This is still the dull line. New California raisins are quoted and open lower than last year. The feeling in the market is reported firm. These goods will have the market this year unless Valencias should be very low. Valencias, as a fruit, are not to be compared with the others, but their price would affect the market here. In prunes, the opening prices in California are also lower than last year; the outlook is that more California prunes will be brought to this market if price keeps low. The foreign prunes have the advantage of the rebate in duty. Some grades are opening high. Onions hold their price and have a good sale. Evaporated apples are rather higher, but not much doing. There is no life in dried apples. Currants are high and stocks light. Stocks of raisins light. There is very little doing. We quote as follows: Raisins, Valencias, 5¼ to 6c.; California L. M. 3-crown, 7 to 7¼c.; London layers, $1.75 to $2; currants, cases, 5¾ to 6c.; bbls., 5¼ to 5½c.; cartoons, cleaned, 7¾ to 8c.; bulk, cleaned, 6½ to 7c.; prunes, boxes, 5 to 10c.; dates, 4½ to 5c.; dried apples 2½ to 3c.; evaporated apples, 4¼ to 4½c.; onions, 2¾ to 3c. per lb.; cocoanuts, $3.50 to $3.75 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 7½ to 9c.; Valencias, layers, 6 to 7c.; Malaga loose muscatels, 6 to 6½c.; 4-crown L. M. Californias, 7¾ to 8c.; seeded muscatels, 1-lb. cartoons, 12 to 13c.

SUGAR—There is a firmer feeling, and stocks are getting worked down. This is the time of demand, and a fair business is doing. There is little if any change in price yet made here. The effect of foreign sugar quotations is being more felt. Some English yellows are expected here, and German granulated is offered low. We quote: Granulated, 4 to 4¼c.; yellows, 3¼ to 3⅝c.; Paris lump, 5¼ to 5½c.; powdered, 5 to 5¼c.

MOLASSES—The market is rather firmer. In Porto Rico a cargo is to hand this week. The importers are holding price firm, and rather higher than was expected. There is a large demand for this grade, and the present outlook is that stocks will be light. In Barbadoes the market is low and dull; holders, however, seem less anxious to sell than they did; the stock is not large. The outlook is better than it was, much better than it was thought it would be early in the season. We quote: Barbadoes, 22 to 23c.; Porto Rico, 26 to 30c.; New Orleans, bbls., 25 to 27c.; Antigua, 22 to 23c.; syrup, 36 to 38c.; St. Croix, 20 to 22c.

DAIRY PRODUCE—In eggs the sale is becoming dull, prices easy, but no change. Butter rather lower and coming in very freely. For best grade there is good sale. In cheese the price tends lower; buyers begin to hold off for later-made cheese. The large number of factories through the country which supply the stores near to hand have very much affected the demand from city dealers. West India market dull. The local demand is for a cheese weighing about 50 lbs. We quote: Dairy butter, 13 to 16c.; creamery, 17 to 18c.; prints, 19 to 20c.; cheese, 9½ to 10c.; eggs, 9½ to 10c.

FISH—Salmon are getting scarce and price moving upward. Fresh shad are more plentiful; those caught now are extra quality and are called salmon shad. The catch is not a large one and they are chiefly sold fresh. Smoked herrings, light stock with prices still low. There is little or no sale here for hard, dry bloaters. Some new pickled bay herring are being received, but demand is dull. In dry cod, large are now low and are likely to move up soon. There is but fair sale in dry fish. The hot weather is affecting the curing, and receipts are light. We quote as follows: Large cod, $2.75 to $2.85; medium, $2.60 to $2.75; pollock, $1.05 to $1.25; bay herring, $1.25 to $1.30 per half-bbl.; smoked, new, 5½ to 6½c.; shad, half-bbl., $4.50; boneless, 2½ to 8c.; Barrington, $3 per bbl.; Shelburne, $3.25 per bbl.; halibut, 9 to 10c. per lb.; salmon, 15 to 18c.; bonoless, 3½ to 4c.; cod, 6 to 6½c.; fresh shad, 20 to 25c.

PROVISIONS—There is little sale for pork. Beef shows a fair demand. No change in price. Canadian hams have had an active demand. The local curers being out of stock. The price, which has been high, has been further advanced, which will somewhat affect the sale. Demand for bacon small. Lard keeps very low. We quote: Clear pork, $13 50 to $14.50; mess, $12 to $13; plate beef, $11.50 to $13; hams 13 to 13½c.; rolls, 9 to 9½c.; pure lard, 6¾ to 7¼c.; compound, 6¼ to 6½c.

FLOUR, MEAL AND FEED—Flour has at last taken an upward turn. There is no change in prices here, but rather higher prices are looked for. Feed, particularly middlings, is high and very hard to get. Oats are the same. They have a good demand though buyers are offish at the price. Cornmeal rather firmer. In beans the market is still low; there is but light sale. Oatmeal is also on the upward move; prices show quite a range. There is a better feeling in this branch of the market, and improved business is looked for. We quote: Manitoba flour, $4.60 to $4.70; best Ontario, $4.25 to $4.30; medium, $4 to $4.15; oatmeal, $3.30 to $3.50; cornmeal, $1.75 to $1.80; middlings, car lots, in bulk, $15 to $16; bran, do, do, $13.50 to $14.50; hand-picked beans, 85 to 90c.; prime, 75 to 80c.; oats, 33 to 34c.; hay, $12.50 to $13.50; barley, $2.75 to $3; round peas, $1.15; split peas, $2.85 to $3; yellow eye beans, $1.50;

EARLY SUMMER CABBAGE

I have a fine lot of early cabbage to dispose of, and am offering it at

75 cents a large barrel

F.O.B. St. Catharines. **Let me ship you a barrel.** Freights low.

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Grower and Packer. St. Catharines, Ont.

COX'S GELATINE Always Trustworthy.

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D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

The QUEEN CITY OIL CO., Ltd.
SAMUEL ROGERS, President. TORONTO, ONT.
Importers of the very finest PRATT'S ASTRAL and

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CAR LOADS OR LESS. — WRITE FOR PRICES.
Best Canadian Lamp Oil Made in Canada.

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A specialty. Do not order for this season before examining our lists.

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Are not content with copying our package, but are using the identical words on our labels. Imitation is the sincerest flattery, but do not be deceived, as Meadow Sweet Cheese has the largest sale of any package cheese in England and United States, and the sales in Canada are growing every day.

Sold retail in 10c. packages, and 15 and 20c. pots, allowing 30 per cent. profit to the Grocer.

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Pickles.

Push Picnic Goods.

Picnic goods are in demand now. Heinz's Pickles and Food Products are the best line you can offer.

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SWEET PICKLES — TOMATO CHUTNEY
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timothy seed, Canadian, $2 to $2.25; do. do., American, $1.75 to $2; clover, 8¾ to 9c.; alsike, 8½ to 9c.

ST. JOHN NOTES.

A cargo of 5,500 boxes bloaters cleared from Grand Manan this week for Boston.

Messrs. Baird & Peters are landing a cargo of very fine Porto Rico molasses this week.

Tourists are coming into our city to enjoy our cool climate in very large numbers. One day this week the International Steamship Co. landed upwards of 450.

The Laing Packing & Provision Co., of Montreal, have had a very large sale for hams here during the past few weeks. They are represented by Mr. I. C. Bowman.

James Dillon, wholesale grocer and commission merchant, who left the city some time ago without making any arrangements to meet his liabilities, has made an assignment.

Large quantities of New Brunswick cultivated strawberries have been shipped west. In some places the crop has been large, one grower getting upward of 6,000 boxes from an acre.

Mr. Magor, of Messrs. Frank Magor & Co., Montreal, was in the city this week in the interest of Keen's mustard, Robinson's barley and Cadbury's chocolate, etc. He reports a good business, particularly in Cadbury's Christmas goods. An increase is also noticed in the sale of Robinson's barley. West, Mr. Magor says, he has been pleasantly surprised at the increased sale in this line.

THE GROCER extends its congratulation to Mr. David E. Loomer, of the well-known firm of McAfee & Loomer, who was this week married to Miss Mary Bigelow, of Spencer's Island.

The time for catching lobsters in the Maritime Provinces has been extended to July 24, that is nine days. This does not include the Bay of Fundy and the west and south coast of Nova Scotia, where the close season began July 1.

A number of Maritime commercial travelers presented Mr. T. H. Foster, late on the road for the Eastern Oil Co., with a well-filled purse of gold. Mr. Foster was very popular. THE GROCER regrets to learn that his health is very poor.

TRADE CHAT.

A large addition is being built to the storehouse at the starch factory in Port Credit, Ont.

A bold robbery was committed in J. & R. Robson's feed store, Brantford, the other day. A man entered the store and ordered a quantity of horse-feed. While the person in charge of the store was out upon the street having the visitor show where to take the feed another man entered the store and robbed the till of $75. The thieves got away with the booty.

On the 1st of July the law by which the interest on post office savings bank deposits was lowered from 3½ per cent. to 3 per cent. took effect, and since then some notice has been taken of the returns as they come in at Guelph to ascertain whether the change will have any effect in decreasing the deposits. So far it does not appear to have operated there in that way at all.

On account of the scarcity of apples in the neighborhood of Norwich, Mr. C. K. Graham of that place is desirous of moving his plant to St. Thomas. Last week he sent a letter to the Council of the latter place asking for a free building and boiler, and for help in moving his machinery. He promised, while in the city, to employ 40 men and 25 girls. He would spend $500 a week in apples, and the same amount in wages. Although the proposal was given rather a "frosty" reception by the Council, it was referred to a special committee composed of the Clerk, the Mayor, and the chairman of No. 1 Committee.

L. M. Schenck, St. Catharines, is offering early summer cabbage at a very low rate. He quotes it at 75c. per barrel f.o.b. St. Catharines.

MR. SEYLER BECOMES A BROKER.

MR. W. H. SEYLER, sample-room manager of the Eby, Blain Co., Limited, has just severed his connection with that firm. Mr. Seyler's genial face will not, however, be missed from wholesale grocery circles in Toronto. He

leaves his old company to engage in the commission and brokerage business, handling foreign and domestic goods appertaining to the grocery trade. He already has secured a number of excellent agencies and will have a good many more on his list before long. He is now making a tour of New York, Boston and other commercial centres in the United States partly with that end in view, but as it is two or three years since Mr. Seyler enjoyed a holiday, he will also devote some of his time to pleasure as well as to business.

Mr. Seyler is one of the best known and most popular men in the wholesale grocery trade of Toronto. To his friends he is always genial and ready to crack a joke; to his customers, whether they be small or large, he is attentiveness itself.

He has been with the Eby, Blain Co., Limited, for 11½ years, during the past four of which he has been sample-room manager. A couple of years ago, when the firm was turned into a joint stock company, Mr. Seyler became a shareholder and also one of the directors.

As an evidence of the high esteem in which he was held inside the warehouse, he was on Tuesday last presented with a handsome suite of office furniture, including a desk and a revolving chair, while this was further supplemented by the many well-wishes for his welfare given utterance to by employers and fellow employes.

Mr. Seyler is in the full vigor of manhood, has a thorough knowledge of the grocery trade, and, besides, he is what is known as a well-read man. Thus fortified, he should make his new venture a success, and THE CANADIAN GROCER expects he will.

APPLE SHIPPERS' ASSOCIATION.

The third annual meeting of the National Apple Shippers' Association for the election of officers and the transaction of any other business will be held at Hotel Iroquois, Buffalo, N.Y., August 5th, and continue in session through the 6th and 7th.

As there will likely be several Canadian dealers attend the meeting, we might mention that arrangements have been made for reduced railway fare on the certificate plan, which means to pay full fare going, and obtain a certificate of same from the agent selling the ticket, on presentation of which at Buffalo the return fare will be one-third single fare.

Hotel arrangements have been made at the Iroquois House. On Friday afternoon it is intended to run an electric railway excursion to Niagara Falls and along the gorge of the Niagara River to Lewiston.

LUMBER BOOM IN ST. JOHN.

THERE is a decided boom in the lumber business in this port; in fact, there has been nothing like it known in the city before. The port is alive with vessels, and every available man is busy stowing them with lumber. Whether this rush is due to the fact that the winters have demonstrated St. John to be a great centre for freight or not, the fact is the vessels are coming here, and are being supplied with cargoes. While the cause of the boom may not be easily explained, yet anyone who visits the wharves will admit that there is a decided rush.

There were in port yesterday 15 ocean steamships, totalling 25,655 tons, and 16 sailing ships, totalling 13,582 tons—in all 39,247 tons, loading for the English and continental market.

It is estimated that the quantity of spruce which these vessels will take away will be not less than 25,000 standards, or in round figures 50,000,000 superficial feet. This, in addition to 6,000,000 already shipped this month, will make the shipments for July the largest for any one month on record, and will come within a few millions of being half as much as shipped during the previous half year, viz.: 106,000,000 superficial feet. The total for July in the two past years was:

1895—18 millions.

1896—25 millions.

This list does not include the vessels loading for the United States market.

Many are watching the action of the United States senators and their tariff tinkering. The law which has been in effect across the line for the past few years allowed all lumber cut on American soil and sawn by American mill owners here to pass into the United States free of duty, while no matter whether the lumber cut by Canadian mill owners was taken from American soil or not, the Canadians would have to pay the duty.

In the vicinity of this city there are 15 saw mills. Four of these have Canadian owners, while the other 11 are owned by Americans. The Canadian mills above the falls are Messrs. Randolph & Baker's, at Randolph; George Barnhill's mill at Pleasant Point, W. H. Murray's mill at Marble Cove; and below the falls is Messrs. Hilyard Bros'. mill on the Strait Shore.

The American mills above the falls are S. T. King & Sons', at Kingsville; Andrew Cushing & Co.'s, at Union Point; C. F. Woodman's two mills at Milford; Mr. Charles Miller's mill at Pokiok, Stetson & Cutler's mill at Indiantown and another at Pleasant Point, Dunn Bros'. mill at Grand Bay, E. D. Jewett's mill at Millidgeville, and below the falls are Purves & Murchie's mill, West End; James F. Hamilton's and James R. Warner's mills at Strait Shore.

The new clause of the Dingley bill says that to have lumber admitted to the United States free it must be the product of American labor, that is sawn by American workmen.

Out of about 700 workmen who are engaged in the 11 American mills here there are, as far as can be learned, only 25 American workmen, while the rest are staunch Canadians.

A prominent millman told a Telegraph reporter yesterday that the idea of importing American labor to escape paying duty could not be thought of, for if such a thing did come to pass Canadian millmen would be out of work, and this would not be tolerated. It comes to this, the mills would have to shut down or pay a duty to get their lumber into the American market, where it is now free.

When the Wilson-Gorman tariff bill went into effect in the United States it reduced the duty on shingles 30c. per thousand. The mill owners did not lose or gain anything on the change, but the American consumer got his material 30c. per thousand (or four bunches) cheaper than before. Now, when the new clause of the Dingley bill goes into effect (if it does so) the duty on shingles will again increase 30c. per thousand. To meet this duty the mill owners will raise the price on the shingles.

The shingle mills in St. John are Mr. Charles Miller's mill with nine machines; Charles F. Woodman with 14 machines and Mr. S. T. King's, two machines. The demand for shingles at present is said to be good.

Nearly all of the American mills are at present cutting deal for the English market, and are all being kept very busy.—Telegraph, St. John, N.B.

It is said the Retail Grocers' Association will attach a private car to one of their excursion trains to the Falls to convey the King's Daughters, who played such an important part in the recent Pure Food Show. —Herald, Hamilton.

A BACK LOG

THAT KEEPS BUSINESS BRIGHT

SERVED EXCLUSIVELY TO

OVER
TWENTY-ONE MILLION
PEOPLE

AT THE WORLD'S FAIR

MONTREAL
BOSTON
CHICAGO

CHASE & SANBORN

THE . . .
IMPORTERS

A REVIEW.

MR. GEORGE HAGUE, general manager of the Merchants Bank, Montreal, in his annual address, says :

"I may say this, however, that it is hopeless for manufacturers of any kind, in these times of keen competition, to make profit on their business unless they have the latest appliances in machinery, the most economical appliances of power, the most skilful management in production, the best adaptations of labor, and the best facilities for transportation and communication. Along with these, it is becoming more and more essential that a manufacturer shall have his specialties ; that is, that he should produce some goods which are his own, known by his name, which will be such a guarantee of goodness that the name will sell the goods, as with 'Rodgers'' cutlery or 'Horrocks'' sheetings. When a manufacturer attains a position like this, and has his arrangements to keep it, he is a long way towards permanent success and wealth. In some branches of manufacture and production we have attained this position. Certain brands of flour are well known in foreign countries, as well as certain brands of cheese, and even of deals and timber. A customer of our own has established the reputation of his brand of eggs in the English market, and enquiries are made for it by dealers there. We are exporting furniture to South Africa, agricultural implements and other articles to Australia, butter to Japan, and leather in large quantities to England ; and if attention is only paid to quality, to good make-up, and to the exact needs of the market, there is no reason why this should not develop very largely. In such matters as butter or apples it is not sufficient to have simply a good article, it must be well and tastefully packed, according to the fancies of the market it is sent to, or they can never establish themselves in general favor.

"Our apple exports of last year were frightfully injured by want of care in packing, and the trade injured to an extent it will take considerable time to recover from. Our orchards are well known to be among the best in the world, and so are our vineyards and peach gardens. I mention this for the benefit of any who may happen to read these words, to dispel the impression that Canada is a land of almost perpetual snow. I do not think we are at all obliged to the enterprising English poet who lately sung our praises as the 'Lady of the Snows.' We have snows, it is true, and exceedingly useful they are, as fertilizing the ground for the spring and summer, and enabling us to produce such fine peaches, grapes, melons and apples as we do. While on this subject I may venture to say that much harm has been done to the country by the multiplication of snow pictures. We have had altogether too many of this sort. It would, I think, be a profitable venture if an illustrated book were published showing what Canada is in summer."

THE RICE SITUATION.

English milled rice continues to be imported freely since the introduction of the new tariff, and the fact that the protection on Canadian milled rice was increased 25c. per cwt. does not seem in any way to have stopped the importation of rices milled in England. The greater variety and superior qualities in English milled rices appear to have made a lasting impression on the retail trade and it is claimed by the dealers that it will be difficult to reconcile retailers to buying the limited grades offered by the Canadian mills, notwithstanding that the protection to the latter is still of considerable importance.

Judge William Elliot sentenced Arthur Waterman to one year in the Central Prison for stealing groceries from Fitzgerald & Scandrett, London.

MANITOBA MARKETS

THE first day of the Industrial Exhibition has brought along with it "ye gentle summer rain." However, it is hoped that this will serve to cool the air and make the getting-about pleasanter than last week when the heat was so intense. Already the city is crowded with strangers from all parts of the province, and more are coming in on every train. All available hotel rooms were taken days ago, and the hotels have advertised for room in private houses to accommodate later arrivals. The arches put up for the Jubilee were left up and are now being freshly decorated and will be illuminated every night this week. There is not much done in groceries and hardware during the exhibition week, the increase of trade is more in the retail dry goods line, but still all trades benefit by the influx to the Fair, as many articles exhibited are purchased after the return home. The exhibits in all trades are good, but it is too early to write any description of, as the things will not all be in place until late to-night. Prices have scarcely varied during the week. Butter, both creamery and dairy, is a little firmer, due to the demand for construction on the Crow's Nest railway. Cheese is weaker and lower. Sugar is more active than last week, but the price is unchanged. Though new pack of fruit and vegetables are offering freely very few purchases are being made, as there is a general tendency to wait for more settled prices.

CURED MEATS—There is a decidedly firm feeling in hog products. Prices are: Hams, assorted sizes, 11 to 11½c.; breakfast bacon, bellies, 11 to 11½c.; do., backs, 9½ to 10c.; short spiced rolls, 7½ to 8c.; shoulders, 6 to 6½c.; smoked long clear, 8½ to 9c.; fancy clear, 8 to 8½c. Dry salt meats are quoted as follows: Long clear bacon, 7 to 7½c. per lb.; shoulders, 5¼ to 5¾c.; boneless shoulders, 6½ to 7c.; backs, 7¾ to 8¼c.; extra charge of ½c. for canvassed meats; barrel pork, clear mess, $13 to $13.50; short cut, $15.50 to $16; rolled shoulders, $13 to $13.50 per barrel.

BUTTER—Creamery firm and selling at 15c. f.o.b. factories. Dairy in very fair demand and firmer; prices 10 to 11c. in round lots.

EGGS—Supply just about equals demand; price paid, 10c.; price to jobbers after candling, 12 to 13c.

CHEESE—Is weaker, the price now being 6 to 6¼c. There is a feeling on the part of dealers that it will settle permanently at 6c., but if this is the case the chances are that factories will shut down, as there is nothing in it at 6c.

POULTRY—A few spring chickens are coming in and are as dear as they are tasteless after the manner of their kind. A properly managed broiler-farm would be a benefaction to the inhabitants of Winnipeg. Spring chickens sell at 35c. the pair; last summer chickens, 10c. per lb.; turkeys, 9½ to 10c., live weight.

LARD—Pure, $1.70 to $1.75 for 20-lb. pails, and $4.25 for 50-lb. pails.

CEREALS—Rolled oatmeal, 80-lb. sacks, $1.50 per sack; granulated, 98 lbs., $1 75; standard, 98 lbs., $1.75; rolled wheat, 80 lbs., $1.75; pot barley, 98 lbs., $1.75; pearl barley, 98 lbs., $3.25 per sack.

TEA—No move in this market.

COFFEE—Market unchanged. Rios, still dull at 13½c.; Javas, 28c., and Mochas, 37c.

CANNED GOODS—Strawberries, new pack offering at $1.35 to $1.45 for case. Tomatoes still ruling high at $2.25 per case; corn, $1.40 to $1.60, according to pack.

SUGAR—A little more activity than last week and market a little firmer. Granulated, 4⅞c.; yellows, 4 to 4⅛c.

DRIED FRUITS—Valencia raisins are reported as ready to ship by August 1st.

VEGETABLES—The supply both of domestic and imported is now abundant and prices are very reasonable. New potatoes are selling at 2c. lb.; lettuce and radishes are 8 to 10c. per dozen bunches; peas in pod, 3c. per lb.; cauliflower, 50c. per dozen, and cabbages, 45 to 50c. per dozen bunches.

GREEN FRUIT—New southern apples have arrived. They are better quality than new apples are generally. Bananas are good quality and are offering freely. Lemons are firm and higher. Stocks held here are small, and with the present warm weather and the influx of visitors lemons will be lemons before the week is out. California lemons are arriving and the stocks held are principally Messinas. California plums of good quality are arriving in considerable quantities. The first California Bartlett pears arrived last week and were in good condition. Oranges are all late Valencias, and as they are large oranges there is a difficulty in filling demand for small oranges. Pineapples are scarce, but this is thought to be temporary. Prices rule about as follows: California late Valencia oranges, $6 to $6.50 box; Messina lemons, $6 to $6.50; bananas, $2 to $2.75 per bunch; pineapples, $2.50 to $3 per dozen; pie plant, 1½c. per pound; tomatoes, $1.75 per crate of 4 baskets; California cherries, $1.50 to $1.75 per box; apricots, $2 per box; California plums, $2 to $2.25 box; California peaches, $2 per box; California pears, $3.50 to $4 per box; onions, $4 per 100 lbs.; cucumbers, 75 to 90c. per doz.; watermelons, $5.50 per doz.

LONDON GROCERS' PICNIC.

We are in receipt of a programme and invitation to the seventh annual outing of the Retail Grocers' Association of London, which is to be held in Queen's Park of that place on Wednesday, July 28.

Judging from the programme the committee intend making this year's affair an unprecedented success. A monster procession is to be marched to Queen's Park in the morning, and in the afternoon 20 field events will be run off.

The merchants of London, outside of the grocers, are co-operating to have all the stores closed that afternoon.

THE SELF-PROVING ACCOUNTING SYSTEM.

"TWO leading considerations are to be kept in mind when examining accounting appliances and methods. One is the relationship of each individual element to the system as a whole, and the other the convenience and efficiency of the device in itself for the special purpose for which it is intended. The first of these is determined by the system itself, or the principles upon which the system is based, and the second by the features of the devices and their adaptability to the ends in view." It is with these words that the editors, J. F. Brown, Toronto, and A. O. Kittredge, New York, commence ther work entitled "The Self-Proving Accounting System," and it is on these principles that they claim that this system is the best ever offered to the public.

The self-proving accounting system is a double entry system and may be characterized as double entry brought down to date and adapted to modern requirements. It is more than double entry, for, in addition to each transaction being represented in two accounts, one showing the debit and the other the credit, each account is twice entered, once as an individual element and once as a part of a group, or one of a number of elements taken collectively.

Another advantage of the system is its utility. According to the size of the business, one or twenty clerks may be employed in recording the different classes of transactions, and, when an error is found, the mistake may easily be rectified by comparing the books of the different employes.

The leading contention in the treatise is that the ledger of a business may be so constructed, and the accounts therein so classified and arranged, that it shall at all times be a going balance sheet of the business, not only with respect to resources and liabilities, but also in the matter of profits and losses. This is not a mere theoretical deduction, for the plan outlined in the volume is in successful use in many places at the present time.

The work is a credit to the publishers, the Self-Proving Account Book Co., who have an office in Toronto at 3 and 5 Queen street east. It contains some 328 large pages and is handsomely and substantially cloth-bound.

"Please Change Our Advertisement"

Will advertisers please remember that all copy for "changes" must reach us by 5 p. m. on Tuesday. All advertising copy received later than Tuesday must be held over till the following week.

THE CANADIAN GROCER.

Smith, Baker & Co.

. . . of . . .

Yokohama, Japan

ARE NOT . . .

booking orders based on impossible Standards, or mixing old leaf with new

BUT ARE . . .

shipping Teas better than Standards . . . . .

AND HAVE . . .

shipped this season the best---the very best--- values which have come to Canada.

♦ ♦ ♦ ♦ ♦ ♦

WE HAVE BUYERS

in Germany for more Dried and Evaporated Apples than Canada can produce. We want some now. Markets for apples are rapidly rising. . . .

Lightbound, Ralston & Co.

IMPORTERS AND
COMMISSION MERCHANTS

MONTREAL ⁂ TORONTO ⁂ LONDON

Dried Apples Wanted...

Highest cash prices paid.

Pure Fruit Vinegars

Now is the time you want good Vinegar, and I have it pure and right in price. Send for a sample barrel.

Jams and Jellies..

Don't forget that we are headquarters for these goods.

R. J. GRAHAM - BELLEVILLE, ONT.

SEND IN BUTTER.

IN conversation with a city wholesale provision merchant this week THE GROCER was surprised to hear that the city market reports deceived a great many merchants throughout the country, or rather the merchants were deceived by them. For instance, if we say that there is no scarcity of butter, but rather that the market is supplied, the merchants in the country who have butter on hand think that it isn't safe to consign their goods and that it is better policy to retain them till a scarcity on the city market is reported. This, the consignees say, is a mistaken idea. Even if the local market is supplied the consignee's business is to dispose of all the goods that come to his charge. If he advertises himself as a wholesale provision merchant he is sure to have a number of houses in Halifax, St. John, or in any of the ports where exporting goes on, to whom he can forward his provisions with the security that the highest market price will be paid.

It is this confidence that the dealers have in the exporters that the country merchants ought to have in the dealers.

Every day, we hear, the wholesalers receive letters asking them if they can receive a consignment of butter of 50 tubs. Don't waste time and trouble by doing so. The sooner you get in your butter or any kind of provisions the fresher it will be, and the higher price it will bring. When you have 50 or 75 or 100 tubs of butter on hand don't think that it is such a large consideration to the dealer as it is to yourself. Send it along, he can handle it.

Merchants are continually sending in telegrams or letters asking for prices on their lots. It is only waste of time, money and trouble. If the dealer sends back a price, he has to reckon on his commission profit, similarly as he does on consignments. Don't try to "dicker" with the dealer. he is firm and is determined to get his regular profit.

This warning is particularly applicable at this time of year, when the hot weather is on. If your butter is good do not hold it over till October. What will bring 12c. now will bring only 9c. in October, for the present good flavor is sure to have gone by that time. It isn't even necessary to send on four or five tubs as a sample. If the butter is not below medium quality the dealer will sell it for you.

If this rule is followed, certainly a great deal of trouble and annoyance, to say nothing of money, will be saved to both merchant and consignee.

A SIGN OF BUSINESS.

The manufacturers of "Happy Thought" soap, Hamilton, have found their business increasing so rapidly that they have had to enlarge their factory and put in additional machinery. They claim that hitherto they have not had capacity enough to fill their orders.

This growth of trade is due, doubtless, to the delicate appearance of the manufactured article, resembling, as it does, Castile soap. "Happy Thought" soap is useful for any household purpose, but is particularly adapted for the bath.

Grocers might take advantage of the success of the article by handling it more freely. It retails at 5c. per cake and a good profit is obtainable.

Cheese men will do well to pay heed to the new Branding Act, which is in force since June 29. Besides branding each box "Canada," each cheese must be branded similarly. The regulation applies only to cheese for export. The penalty for neglecting to fulfil this provision is a fine of $5 per cheese. Half the fine goes to the informer.

Thomas Lawry & Son, pork packers, Wentworth street north, have laid off a number of their workmen for an indefinite period. The price of pork is said to have made its curing and packing unprofitable. It is also rumored that F. W. Fearman & Co. will reduce their working staff in the near future.—Hamilton Herald.

VERY HANDY FOR THE TRADE

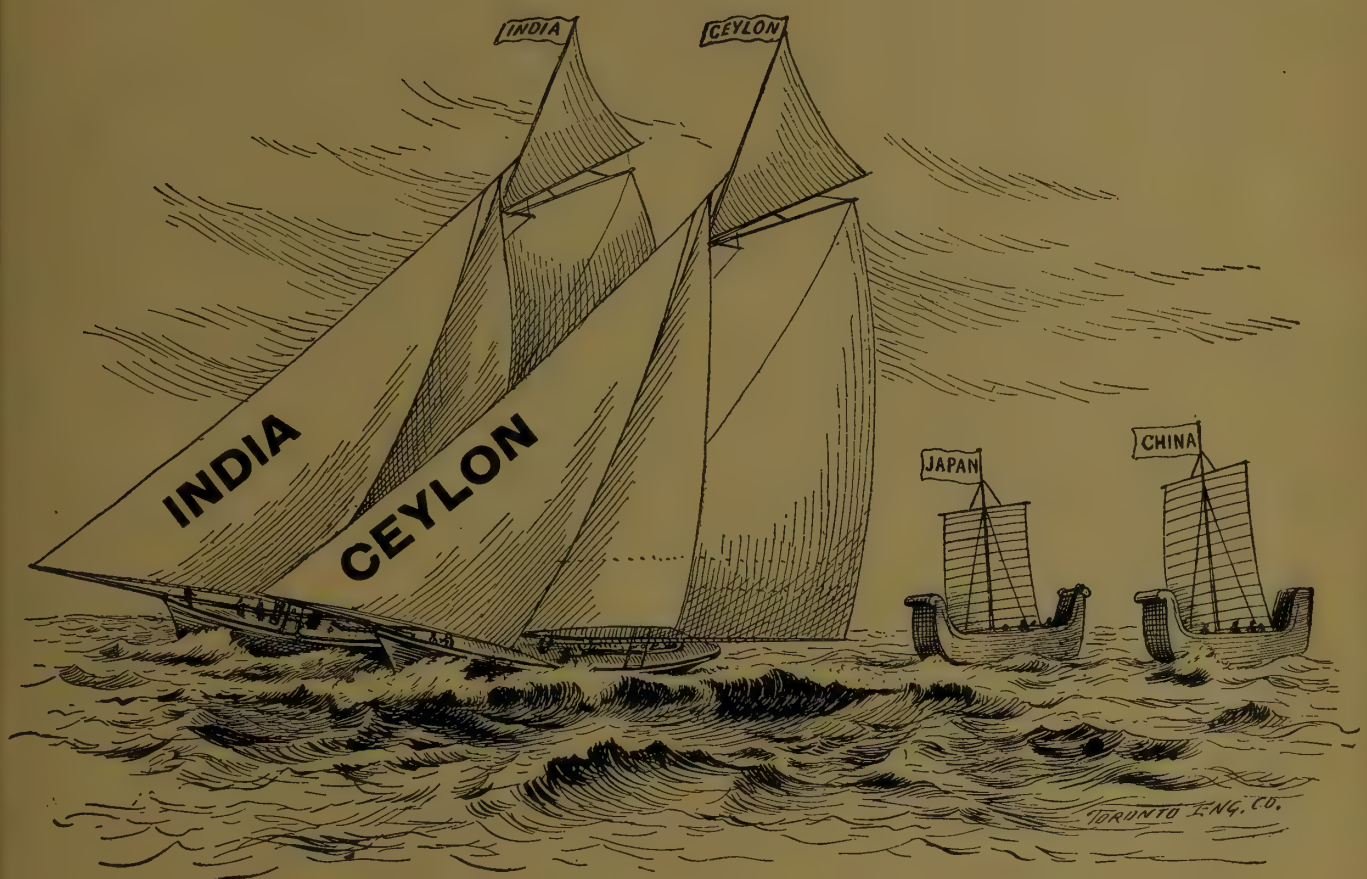
DALLEY'S HANDY PACKAGE SPICES.

DALLEY'S CREAM OF TARTAR	DALLEY'S ENGLISH EPSOM SALTS
" BICARB SODA	" SENNA LEAVES
" PURE SULPHUR	" CURRY POWDER
" ENGLISH BORAX	" CELERY SALT
" SALTPETRE	" TOLEDO CORN STARCH

Every package of the above is warranted pure.

THE F. F. DALLEY CO., Limited - HAMILTON, CANADA

The only result possible



Modern ideas and modern machinery are bound to tell against the antiquated appliances and customs of the middle ages.

Ceylon and Indian Teas are out-distancing all competitors. Why? They are pure, clean, healthful, economical and profitable.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

THE JOHN EATON CO., LIMITED, department store, Toronto, has assigned to E. H. C. Clarkson.

A. E. Faucher, general merchant, Fraserville, Que., has assigned.

George McGarry, pork packer, Montreal, is offering to compromise.

R. M. Foran, general merchant, Inkerman, N.B., has assigned.

J. Burton, tobacco merchant, Picton, Ont., has assigned to J. W. Hamly.

A. F. Geddes & Co., grocers, Winnipeg, have assigned to S. A. D. Bertrand.

Lucien Beaudette, general merchant, St. Jean des Challons, Que., has assigned.

Michael Walsh, manufacturer of cigars, Windsor, Ont., has assigned to F. H. Mcpherson.

Moore & Kerr, general merchants, Orillia, Ont., have assigned to E. J. Henderson, Toronto.

Fannie L. Malzard, general merchant, Arichat, N.S., is offering to compromise at 50 per cent.

E. Bergeron & Frere, grocers, Montreal, are offering to compromise at 25c. on the dollar, cash.

G. H. Kerr, general merchant, Lake Megantic, Que., has assigned to Rover & Burrage. A meeting of creditors is called for the 22nd inst.

A meeting of the creditors of Therrien & Co., general merchants, St. Remi, Que., has been called for the 21st inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Organ & Hughes, grocers, Montreal, have dissolved.

T. Barsalou & Co., grocers, Montreal, have dissolved.

Trudeau & Frere, grocers, Ste. Cunegonde, Que., have dissolved.

T. Dudevoir & Co., grocers and butchers, Maisonneuve, Que., have dissolved.

Franklin & Campbell, flour and feed merchants, Kingston, Ont., have dissolved.

Noonan & Buchanan, grocers, Perth, Ont., have dissolved. Henry Noonan continues.

Peter A. Campbell and Harry C. Organ have formed a partnership in Montreal, to trade as grocers under the style of Organ & Campbell.

E. H. Crandell, grocer and dry goods merchant, Brampton, Ont., has admitted R. E. Parrett, Milton, Ont., under style of E. H. Crandell & Co.

Joseph C. Desjardins and Alfred Belanger have formed a partnership in Montreal to do a grocery business under the style of Belanger & Desjardins.

Pineo & Merrick, general merchants, Virden and Griswold, Man., have dissolved partnership. Joseph A. Merrick continues the Virden branch and C. E. Pineo continues the Griswold branch.

Michael Roach and Neil J. Gillis have registered a co-partnership in Little Grace Bay, N.S., to do a grocery and liquor business under the style of Roach & Gillis.

B. Shaw, John Cassils, C. T. Shaw, and H. B. Cassils have formed a partnership in Montreal to trade as tanners and leather merchants under the style Shaw, Cassils & & Co.

SALES MADE AND PENDING.

The grocery stock of F. C. B. Whitelock, Toronto, has been sold.

The assets of E. Bergeron & Frere, grocers, Montreal, are to be sold.

Bertha W. Crux, grocer, Mimico, Ont., is advertising her business for sale.

The assets of M. Elliott & Co., grocers, Montreal, are advertised for sale by tender.

The assets of the general business of Robert Stafford, Joliette, Que., are to be sold.

The stock of Jos. Bordeleau, grocer, Quebec, has been sold at 83½c. on the dollar.

The general stock of Mathias Blaquire, Avignon, Que., has been sold at 50c. on the dollar.

The assets of Paul Prozensky, saloonkeeper and cigar manufacturer, Montreal, are to be sold.

W. L. Ross, tobacco and cigar merchant, Montreal, is advertised to be sold out by bailiff on 22nd.

The assets of James Gillis, general merchant, Metapedia, Que., are advertised for sale on the 21st inst.

CHANGES.

James Lumsden, grocer, Toronto, has sold out to W. R. Oliver.

Blaquire & Arsneault, are commencing a general business at Avignon, Que.

Eliza Cook, dealer in pork, Halifax, has sold her Lunenburg branch to R. L. McCullogh.

H. H. Welch, grocer, Nanaimo, N.W.T., has been succeeded by Robert Booth.

George Campbell & Son have started a flour and feed business in Kingston, Ont.

Wilfrid Burr, general merchant, Bloomfield and Consecon, Ont., has been succeeded at Consecon by J. A. Eaton.

The Davy Bros. Co., Bancroft, Ont., proprietors of general store and mills, have been succeeded in the general business by Chester Davy.

Amanda Deneault, wife of Thomas Degruchy, has been registered proprietress of the business of Racine, Degruchy & Co., canners, La Prairie, Que.

DEATHS.

Richard McShane, grocer, Montreal, is dead.

THE SALMON SITUATION.

Packing on the Columbia River to date, it is reported, shows a much smaller total than at this time a year ago, and it is indicated that there will be a possible shortage in some canneries. The result, however, cannot be predicted, and nothing definite can be known of the output of Columbia River fish until the season closes. That will be late this month or early in August.

The strike on the Fraser River, it is reported, has assumed serious proportions, but if it is promptly settled, and there is said to be some prospect that it may, the quantity produced may yet reach expectations. The packing season is about to commence on the Puget Sound, and it is understood that the packers are making reasonable prices. No prices have yet been named on the medium and lower grades of association fish, and it is probable that none will be made until later in the season. Enquiries of the association agents reveal the fact that the usual quota of Red Alaska is being taken; that many of the other leading brands are closely cleaned up.—N. Y. Journal of Commerce.

CLARK'S POTTED MEATS

Are unexcelled for flavor and quality.

Put up in cases of 4 dozen each, assorted to suit customers.

For sale by all Wholesalers W. CLARK, Montreal.

THE ARCTIC REFRIGERATOR

All sizes; sweetest, driest, coldest, with least amount of ice. Send for catalogue. . . . .

John Hillock & Co. 165 Queen St. E. Toronto

WESTERN ASSURANCE COMPANY

Incorporated 1851.

Fire and Marine

Capital, subscribed	$2,000,000.00
Capital - - -	1,000,000.00
Assets, over - -	2,320,000.00
Annual Income -	2,300,000.00

Head Office: TORONTO, ONT.

Hon. Geo. A. Cox, President. J. J. Kenny, Vice-President
C. C. Foster, Secretary.

HELLO ! ! ! YES,

Certainly we sell

"WHITE MOSS" COCOANUT

Everybody is asking for it, 'tis so fresh and tender. Sells so quickly. The Ladies prefer it to any other. Try it and be convinced of its superior quality.

Manufactured ONLY by...

Canadian Cocoanut Co.
(J. Albert McLean, Prop.)
MONTREAL

GRIMBLE'S English Malt VINEGAR

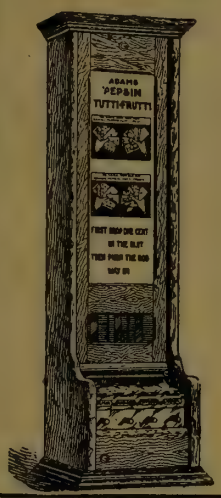
Six GOLD Medals

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT

We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples. . . . . .

VERRET, STEWART & CO., Montreal - Quebec.



AN AUTOMATIC SELLING MACHINE . . .

To sell

Adams' Tutti Frutti

For full particulars, apply . .

Globe Automatic Selling Co.
13 Jarvis Street, - TORONTO, ONT.

PUREST AND BEST

WINDSOR SALT

Is the only perfectly granulated salt offered to the trade, and it is packed in the best packages it is possible to obtain.

FOR SALE BY ALL WHOLESALE GROCERS.

WINDSOR SALT CO. Limited. Windsor, Ont.

Steady Sellers all the Year Round.

Keen's D. S. F. Mustard
Keen's Oxford Blue
Robinson's Patent Barley
Robinson's Patent Groats

When your stock is running low, drop a Post Card to the Canadian Agents.

Frank Magor & Co. 16 St. John . . Street, **Montreal**

CURRENT MARKET QUOTATIONS

Toronto, July 27, 1897.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

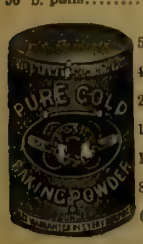
Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—

½ lb. tins, 4 doz. in case.....per doz.	$ 0 75
¼ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes.....per lb.	16
30 b. pails..... "	16



PURE GOLD.

5 lb. cans, 1 doz. in case.....	19 80
4 lb. cans, 1 doz. in case.....	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case.....	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
4oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0 90

Ocean Wave—

No 10 (15 oz.) 4 doz. cases, round or square.....	0 75
⅛ lb., 3 doz. cases, round	1 20
No. 1 (14 oz.), 2 doz. cases, round.....	1 80
1 lb., 2 doz. cases, round.....	2 00
3 lb., ¼ " " "	5 75
5lb., ½ " " "	9 00

Prices of cheaper goods or special brands on application

Cook's Friend—

Size 1, in 2 and 4 doz. boxes.....	$ 2 40
" 10, in 4 doz. boxes.....	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ " "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 " " ..... "	90
¼ lb. tins, 4 " " ..... "	60

MAPLE LEAF BAKING POWDER.

½ lb. glass jars.....$1 25	
1 lb. glass jars.....	2 00
1 lb. sealer jars.....	2 25

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. per doz. cases $0 75	
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases.....	2 00
Kitchen Queen, ¼ lb, tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING.	per gross
⅛ No. 4	$4 00
¼ No. 6	4 50
½ No. 8	7 25
¼ No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
No. 5 " " " "	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
	per doz
New York Dressing, 1 doz. cases.....	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing.....	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross.....$	2 60
No. 2 Bronze Tins, per gross .....$	3 40
" 3 " " "	5 60
" 4 " " "	10 00
" 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases. Per Gross	
French Oil in 3-doz. cases.....$	22 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood....	12 00
" Chocolate....	12 00
Alpha Chemical Co. French Castor Oil..	9 00
Alpha Chemical Co. Refined Sweet Oil..	9 00
Alpha Chemical Co. Turpentine.....	7 80
Moody's Non-Corrosive Inks.....	4 50

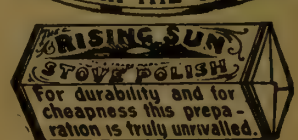
Shoe Blacking— in ¼ gross cases.	
Reliable French Blacking, No. 5	9 00
" " " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½.....	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
Alpha Metal Polish No. 2.....	9 00
Patent Stove Polish—	
Sunlight Lead Bar.....	4 25
Packed in ½ gross cases	
Sunlight Liquid, ½ gross cases...	10 80
Moody's Black Lead	4 25
½ gross cases	
Reliable Stove Pipe Varnish	15 00
¼ gross cases 6-oz. bottles	
Quickshine Pipe Varnish.....	12 0
¼ gross cases, pressed top tins.	

Stove Polish— per gross

Quickshine Polish	00
Reliable Paste..	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar.....	7 80

BLACK LEAD.

Reckitt's Black Lead, per box.....	$1 15
Each box contains either 1 gross, 1 oz., ½ gro. 2 oz., or ¼ gro. 4 oz.	
Dixon's Carburet of Iron Stove Polish, 70c doz .....Per gr	7 25



STOVE POLISH.

	Per gros
Rising Sun, 6 ounce cakes. alf-gross boxes.....	$ 8 50
Rising Sun, 3 ounce cakes, gross boxes.....	
Sun Paste, 10c. size, ¼ gross boxes....	10
Sun Paste, 5c. size, ¼ gross boxes.....	5

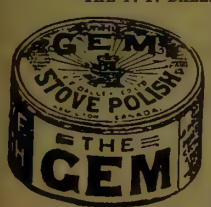
Starch . .

Laundry Starch. Culinary Starch. Rice Starch.

We are headquarters for fine starches, and any package bearing our label can be relied upon for purity and first-class quality. All wholesalers carry our goods, and in buying, make sure you get the real thing.

Edwardsburg Starch Co., Cardinal, Ont.

THE F. F. DALLEY CO.



Gem Stove Polish, ¼ gross cases	$9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05¾
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05¼
German X, with Cuttlefish Bone	0 04¾
German, with Cuttlefish Bone	0 04¼
London Bird Seed, bulk 25 lb. cases	0 04½
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 " "	0 03

CORN BROOMS

CHAS. BOECKH & SONS.

	per doz. net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS.

	per doz.
Apples, 3's	$0 70 $0 95
" gallons	1 65 2 25
Blackberries, 2	1 40 1 70
Blueberries, 2	0 75 0 85
Beans, 2	0 65 0 95
Corn, 2's	0 50 0 75
Cherries, red pitted, 2's	2 00 2 25
Peas, 2's	0 75 0 85
" Sifted select	0 90 1 00
" Extra sifted	1 25 1 40
Pears, Bartlett 2's	1 65 1 75
" " 3's	.... 2 40
Pineapple, 2's	1 75 2 40
" 3's	2 50 2 60
Peaches, 2's	1 65 2 00
" 3's	2 50 3 00
Plums, Green Gages, 2's	1 55 1 80
" Lombard	1 50 1 70
" Damson Blue	1 10 1 40
Pumpkins, 3's	0 70 0 90
" gallons	2 10 2 25
Raspberries, 2's	1 50 1 80
Strawberries, 2's	1 65 1 95
Succotash, 2's	.... 1 15
Tomatoes, 3's	0 75 0 80
Lobster, talls	2 40 2 50
" flats	.... 2 70
Mackerel	1 20 1 30
Salmon, Sockeye, talls	1 35 1 50
" " Horseshoe	.... 1 50
" " do. to arrive	1 25 1 30
" Cohoes	1 15 1 20
Sardines, Albert, ¼'s tins	.... 0 13
" " ½'s tins	0 20 0 21
" Sportsmen, ¼'s genuine French high grade, key opener	.... 0 12½
Sardines, Sportsmen, ½'s	.... 0 21
Sardines, key opener, ½'s	0 16 0 18½
" " " " " ⅛	0 10½ 0 11
" " " " " ¼	0 18½ 0 19
Sardines, other brands 9¾	11 0 16 0 17
" P. & C., ¼'s tins	0 23 0 25
" " ½'s "	0 33 0 35
Sardines, Amer., ¼'s "	.... 0 04½ 0 09
" " ½'s "	.... 0 09 0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00 11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10 1 15
Kippered Herring, 1-lb.	1 6 1 90
Herrings in Tomato Sauce	1 70 1 90
Herrings in Shrimp Sauce	2 00 ....
Herrings in Anchovy Sauce	2 00 ....
Herrings a la Sardine	2 40 ....
Preserved Bloaters	1 85 1 90
Real Findon Haddock	1 85 1 90

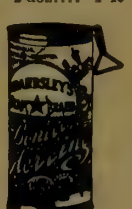
CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans	$1 20 $1 35
" " " 2 "	2 30 2 50
Comp Corn Beef 4-lb. can	....
" " " "	7 75 8 25
" " " 14 "	15 00 16 00
Minced Callops 2 "	.... 2 60
" " 2 "	2 60 2 65
Lunch Tongue 1 "	3 40 3 50
" " 2 "	.... 6 00
English Brawn 2 "	2 75 2 80
Camb Sausage 1 "	.... 2 50
" " 2 "	.... 4 00
Soups, assorted 1 "	.... 1 50
" " 2 "	.... 2 25
Soups and Boull. 2 "	.... 1 80
" 6	.... 4 50

Acme Sliced Beef. No, 1 tins, key, 2 doz., per doz. $2.75.

Beardsley's Boneless Herring. per doz 2 doz.... 1 40



ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb.	1 40 1 50
" 2 lb.	2 60 2 75
" 4 lb.	5 50 5 80
" 6 lb.	8 50 8 80
" 14 lb.	17 50 18 00
Roast Beef, 1 lb.	1 40 1 50
" 2 lb.	2 60 2 75
Luncheon Beef, 1 lb.	1 60 1 70
" 2 lb.	2 75 2 85
Brawn 1 lb.	1 30 1 40
" 2 lb.	2 35 2 50
" 6 lb.	6 60 6 80
" 14 lb.	14 50 15 00
Ox Tongue, 1½ lb.	7 00 7 20
" " 2 lb.	8 50 8 80
" " 2½ lb.	10 75 11 00
Lunch Tongue, 1 lb.	3 35 3 50
" " 2 lb.	6 50 6 80
Chipped Beef, ½ lb.	1 60 1 70
" " 1 lb.	2 65 2 80
Pigs' Feet, 1 lb.	1 65 1 75
" " 2 lb.	2 45 2 60
Potted Meats, Tongue or Ham ¼ lb.	70 75
Potted Meats, Tongue or Ham ½ lb.	1 20 1 25
Potted Deviled Ham or Tongue, ¼ lb.	70 75
Potted Deviled Ham or Tongue, ½ lb.	1 20 1 25

WHITE LABEL.

Soups Assorted, 1 qt.	3 00 3 15
" " 1 pt.	2 00 2 10
Gelatine of Boar's Head, 2 lb.	3 00 3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00 3 10
Plover Roast	5 00 ....
liced Gold Band Bacon	3 00 ...

Codfish.

	per doz
Beardsley's Shredded, 2 doz. pkgs.	0 90

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	0 75
Flirtation Gum (English or French wrappers) 115 1c pieces	0 65
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE "DIAMOND"

OIL BLACKING

TRADE OIL MARK

Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and Stove Varnish. Harness Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**

COWAN'S

Hygienic and Perfection Cocoas and Cocoa Essence

Queen's Dessert, Royal Navy and Perfection Chocolates

Chocolate, Pink, White, Lemon Color Icings

A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LTD. - TORONTO

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb. Boxes.

Special Agent, **C. E. COLSON, MONTREAL**

STONEWARE

QUALITY THE BEST.
PRICES RIGHT.
TRY US.

HART BROS. & LAZIER

Belleville, Ont.

Send for price list. Mention GROCER.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844 IS THE BEST.

ASK FOR

MOTT'S

Always the Same.

The Best on the Market.

Have you got it in stock?

:Chard, Jackson & Co.

Agents for the Dominion

10 Lemoine St.

MONTREAL

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caracoas, ½'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, ½ " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, ackages	1 40

CHOCOLAT MENIER.

	In 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Van a— per lb.			
Yellow wrapper, Unsweetened—	$ 0 32	$ 0 34	$ 0 36
Blue Premium	C 35	0 37	0 39
		Per case.	Less than case
Pastilles— Yellow wrapper, 108 bxs. to the case		$20 00	0 20
Croquettes— Yellow wrapper, 9 bxs. of 12 packages		$20 00	0 20

FRY'S.
(A. P. Tippet & Co., Agents.)

Chocolate—	per lb.
Caracoas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	
" ½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ⅛ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'S.

Chocolate— emium No. 1, boxes, 12 lbs. each	
Baker's Vanilla in boxes, 12 lbs. each.	50
Caraccas Sweet, in boxes, 6 lbs. each.	38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, ⅛ lb., tins.	0 50

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ⅛ " " "	0 28
" ¼ " " "	0 28
" ⅛ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	
Feather Strip, " " " "	
Special Shred, " " " "	
Macaroon, " " " "	
Crown Desic., 12, 20 or 25 lb. "	
Special, " " " "	
Barrels, 2c. per lb. less.	

Terms, 3 p.c., off 30 days.

Please Remember that

we manufacture and sell all kinds of Plain and Fancy Biscuits, Jam, Jellies and Confectionery, from the every-day Sugar Stick to the finest hand-made Bon Bons and Chocolates. We sell Nuts in season ; Maple Sugar and Maple Syrup ; Chocolate, raw and sweetened. If you want anything in these lines remember we are here to serve you.

Toronto Biscuit & Confectionery Co. Limited

A. W. PORTE. 7 FRONT STREET EAST, TORONTO. S. R. PARSONS.

COFFEE.

Green.		per lb
Mocha	0 27½	0 30
Old Government Java	0 30	0 33
Rio	0 09½	0 13
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 18	0 22
Maracaibo	0 16	0 20

JAMES TURNER & CO.

Mocha	....	0 34
Damascus	....	0 30
Cairo	....	0 25

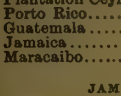
TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	....	0 34
Our Own "	....	0 32
Jersey "	....	0 30
Laguaya "	....	0 26
Mocha and Java	0 32	0 34
Old Government Java	0 30	0 35
Arabian Mocha	0 32	0 34
Maracaibo	0 26	0 28
Santos	0 22	0 25
Crushed East India	....	0 20

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25

Crown Brand (Robert Greig & Co.)—



1	oz. Bottle, per doz.	0 90
2	" " "	1 50
2½	" " "	2 00
4	" " "	3 00
8	" Bottle "	6 00
4	" Glass Stop'r "	3 50
8	" " "	7 00

Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles, gross	12 00
Ketchup, Screw Top, "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

BOVRIL.

	per doz.
Bovril—1 oz. bottles	$2 00
2 oz. "	3 75
4 oz. "	6 50
8 oz. "	11 25
16 oz. "	18 25
Small bottles, (to make one cup)	1 00
Invalid Bovril—2 oz. jars	3 85
4 oz. jars	6 55

FRUITS.

FOREIGN.		per lb
Currants—Provincials, bbls	0 35½	0 05¾
" ½ bbls	0 05½	0 05¾
" Filiatras, bbls	0 05¾	0 06
" ½ bbls	0 05⅞	0 06½
" Patras, bbls	0 05¾	0 06
" ½ bbls	0 05¾	0 06
" cases	0 06½	0 06¾
" Vostizzas, cases	0 07	0 08
" Blue Pearls	0 08¼	0 08½
Dates, Hallowee boxes (new)	0 05¼	0 06
Figs—Eleme, 10 oz	0 07½	0 00
" " 10 lb	0 09	0 12
" " 18 lb	0 11	0 13
" " 28 lb	0 13	0 14
" taps	0 03	0 04
" natural, boxes	0 05	0 06
" ditto, bags	....	0 04½
Prunes—Bosnia, cases	0 06	0 07
" Bordeaux	0 04½	0 06½
Raisins—Valencia off stalk	0 04¾	0 05½
" Fine, off stalk	0 05½	0 06
" Selected	0 06½	0 07
" Layers	0 06½	0 07
" Sultanas	0 07	0 10
" Cal. Loose Muscatels 50 lb. bxs., 3 & 4 cr.	0 07¼	0 08¼
Malaga		per box.
" London Layers	1 60	1 80
" Dehesa Clusters	3 50	4 00
" Imp. Russian Clusters	5 00	5 50

DOMESTIC:		
Apples, dried, per lb	0 02	0 03½
" evaporated	0 04	0 05

FOOD.

		per brl.
Split Peas	3 25	$3 50
Pot Barley	3 25	3 50
Pearl Barley, XXX, 49-lb. pkt.	....	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50

(Sold by all wholesale grocers.)

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.

1 oz. Packages, White, per doz	95
1 " " Red, "	1 00

COX'S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—50 to 60 dy, $1.74 Pittsburgh, duty included, or $1.95 Toronto.

WIRE NAILS—$2.04 delivered, Toronto.

HORSE NAILS—
Canadian, dis. 50 per cent.

HORSE SHOES—
From Toronto, per keg | 3 35

SCREWS—Wood—
Flat-head bright, 87½ and 10 p. c. dis.
Round-head bright, 80 and 10 p. c. dis.
Flat-head brass, 82½ and 10 p. c. dis.
Round-head brass, 75 and 10 p.c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	1 20	1 25

ROPE—Manilla | 0 07½ | 0 08⅝
Sisal | 0 05⅜ | 0 06⅞

AXES—Per box | 5 25 | 9 00

SHOT—Canadian, dis, 17½ per cent.

HINGES—
Heavy T and strap, 70 per cent.
Screw, hook and strap | 2 40 | 3 50

WHITE LEAD—Pure Association guarantee, ground in oil. per 100 lbs.

25 lb. irons	5 15
No. 1	4 77½
No. 2	4 35
No. 3	4 02

TURPENTINE—
Selected packages, per gal. | 0 41
2c, extra outside points.

LINSEED OIL—

Raw, per gal	0 41	....
Boiled, "	0 44	....

2c. extra outside points.

GLUE—Common per lb | 0 07¾ | 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.
Frank Magor & Co., Agents.

range Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant " "	1 85
Other Jams " "	1 55 1 90
Red Currant Jelly	2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $11 00

WINES, LIQUORS AND MINERAL WATERS.

CHARD, JACKSON & CO., MONTREAL, AGENTS.

Watson's Scotch—		
1 Star Glenlivet, in cases	$8 50	$9 00
3 " "	9 50	10 00
Old Liqueur "	15 00	15 50
Old Glenlivet, in wood, p.gal.	4 25	6 00
Watson's Irish—		
Old Irish	7 50	8 00
Banagher	9 50	10 00
" in wood, per gal	4 25	5 25
Geo. Sayer & Co. Coguac—		
I Star, in cases	11 50	12 00
V.S.O.P "	16 50	17 00
In wood, per gal	4 50	6 50
Warter & May, Oporto—		
Ports	2 10	6 50
Wisdom & Warter—		
Sherries	2 00	6 00

J. & R. M'LEA, MONTREAL.

Cockburn very old Highland	8 75	9 25
" Special Scotch	9 50	10 00
" Special Liqueur. 14 years old	15 50	16 50
In wood—Fine old Scotch	....	4 40
Special old Scotch	....	5

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb.
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

per gross.		per gross.
Pony size	$7 50	Beer Mug 16 20
Small Med.	7 50	Tumbler 11 50
Medium	10 80	Cream Jug 21 00
Large	12 00	Sugar Bowl 22 00
Spoon	18 00	Caddy 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard, bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

RICE, ETC.

Rice—	per lb.	per lb
Rangoon, imported	0 03⅝	0 03⅞
Patna	0 04¼	0 05
Japan	....	0 05
Imperial Seeta	....	0 05¼
Extra Burmah	0 04¼	0 04⅜
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

SODA

Bi-carb, stand'rd, per 100-lb. keg	2 40	2 50
Sal soda, per bbl	0 85	0 90
Sal soda, per keg	0 95	1 00

ROOT AND GINGER BEER.

Adams' 10c. size, per doz	$ 80
" " " gross	9 00
" 25 " " doz	1 60
" " " gross	18 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co 's Prep. Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch—	
Edwardsburg No.1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 7½

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb boxes, 1 lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 / 0 08½
PURE	16-lb. boxes	0 07
OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½

New and Attractive in Design

Matchless in finish. What?
Why our new . . . . . .

No. 1 White 3-lb. Cartoon.

It contains the finest quality of laundry starch, and is a second addition to our 6-lb. fancy enamelled tin. Have you seen it? If not, include it in your next order for Starch, for it is a rapid seller, and is capturing the trade.

THE BRANTFORD STARCH CO., Limited, - BRANTFORD, ONT.

For puddings, custards, etc.

ONTARIO / STARCH — 38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS — Silver Gloss	0 07½
Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs..	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs....	0 05¼
Bbls., 175 lbs....	0 04¾
Kegs, 100 lbs....	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs....	0 09
Canadian Electric Starch—	
40 packages in case....	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs....	0 05½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs....	0 06½

SUGAR.

	per lb.
Granulated—	
Redpath and St. Lawrence, single barrels....	0 04 7-16
Redpath and St. Lawrence, 5-barrels....	0 04⅜
Acadia, single barrels....	0 04⅜
" 5 "	0 04 5-16
Paris Lump, bbls. and 100-lb. boxes	0 05⅝ 0 05½
" in 50 lb. boxes....	0 05½ 0 05⅝
Extra Ground, bbls. Icing....	0 05⅝ 0 05½
Powdered, bbls	0 05 0 05¼
Very bright refined	0 03¾ 0 04
Bright Yellow....	0 00 0 03½
Dark Yellow	0 03½ 0 03⅝
Demerara....	0 03¾ 0 03⅞
Raw, in bags	.... 0 03¼

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark.....per gallon.	0 23	0 25
Medium.....	0 28	0 35
Bright.....	0 32	0 42
Honey (com)	....	0 40
" 2 gal. pails....	....	1 00
" 3 gal. pails....	1 35	1 40

MOLASSES.

Barrels....	0 23	0 35
Half-barrels	0 25	0 37

SOAP.

Babbitt's "1776" Soap Powder $3 50

Box Lot....	4 20
Box Lot....	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

RAM LAL'S (lead packages)

Cases, each 60 1-lbs....	....	0 35
" " 60 ½-lbs.... / " " 30 1-lbs....	....	0 35
" " 120 ½-lbs....	....	0 36

BLACK.

	per lb.	per lb
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes....	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong....	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14

Young Hyson— PING SUEYS.

Half Chests, firsts....	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts....	0 28	0 32
" " seconds	0 16	0 19

Half Chests— JAPAN.

Finest May pickings....	0 38	0 40
Choice	0 32	0 36
Finest....	0 28	0 30
Fine....	0 25	0 27
Good medium....	0 22	0 24
Medium....	0 19	0 20
Good common....	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

LIPTON'S TEAS.

No. 1 Ceylon, retailed at....	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices,

"SALADA" CEYLON.

	per lb.
Brown Label, 1 lbs. retailed at 25c....	0 20
Brown Label, ½ lbs. retailed at 26c....	0 21

Green label, retailed at 30c.....	0 22
Blue label, retailed at 40c.....	0 30
Red lable, retailed at 50c.	0 36
Gold label, retailed at 60c.....	0 44

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.		
Blue Label, retail at 30c.....		0 22
Green Label " 40c.....		0 28
Red Label " 50c.....		0 35
Orange Label, retail at 60c.		0 42
Gold Label, " 80c.		0 58

Terms, 3 per cent. off 30 days.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	....
Ingots, rough and ready, 8's.....	....
Laurel, 3's.....	....
Brier, 7's	....
Index, 7's	....
Honeysuckle, 8's	....
Napoleon, 8's	....
Victoria, 12's	....
Brunette, 12's.....	....
Prince of Wales, in caddies.....	....
" " in 40-lb. boxes.....	....

WASHING POWDER.

"SILVER DUST"

Case..... 72 1-lb. cartoons	5 00
Half case.. 36 1-lb. "	2 50
Case..... 24 3-lb. "	4 35
Half case.. 12 3-lb. "	2 12
Case.....100 5-cent packages	3 50
Half case.. 50 5-cent packages	1 90

WOODENWARE.

	per doz
Pails, 2 hoop, clear, No. 1....	$ 1 45
" 3 " " " "	1 60
" 2 " " " 2....	1 40
" 3 " " " 2....	1 55
" " " painted " 2....	1 40
Tubs, No. 0.....	3 00
" 1.....	6 50
" 2.....	5 50
" 3.....	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe..	1 50

Matches—	5-Case Lots,	Single Cas
Telegraph	$3 50	$3 70
Telephone	3 30	3 50
" ½ gro. bxs	3 50	3 70
Parlor	1 40	1 45
Red Parlor.....	1 40	1 45
Safety	4 00	4 20
Flamers	2 25	2 35
Tiger.....	3 15	3 35

BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross.....$	2 00
" 10 " "	1 10
" 2 Tiger, ...	5 00
" 4 " "	2 00

Young & Smylie's

Newest...
Specialty

MINT ... PUFF-STRAPS

RECOGNIZING the great popularity of peppermint with the sweets-loving public, we are the first to introduce to the trade Pliable Licorice containing this flavor.

The delicious quality of our Pliable Licorice is well known; it is matchless in this respect as well as in its flavor and finish.

Our Triple Tunnel Tubes and Navy Plugs are great favorites also, and are made of the same material, although flavored differently. . . . . .

We recommend all these goods as suitable for Summer Trade; they will please the most exacting taste as wholesome, smooth and palatable confections. . . . .

For.....

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.
26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by...
Chas. Boeckh & Sons, Toronto.
The H. A. Nelson & Sons Co., Montreal.

THE
Oakville Basket Co.

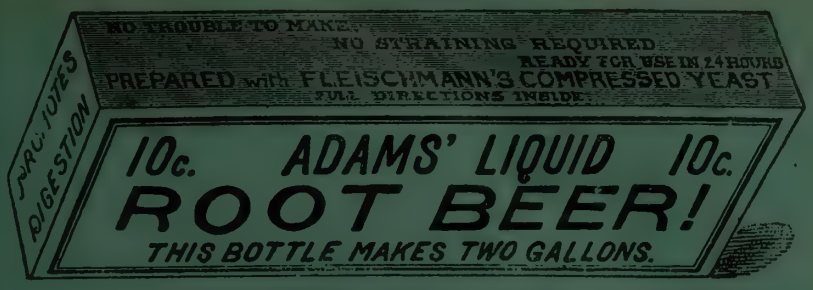
MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

ADAMS' GINGER BEER IS DELICIOUS.



ORDER NOW

YOUR CUSTOMERS ASK FOR ADAMS'. 10 AND 25c. SIZE.

THE CANADIAN SPECIALTY CO.

Dominion Agents. 38 Front St. E., Toronto, Ont.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer $3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO.... ....MONTREAL

INSURE YOUR LIFE IN THE CONFEDERATION LIFE ASSOCIATION

The right man

to fill a responsible place in business is the one who looks ahead and provides for future contingencies.

The right man

to have the responsibility for the welfare of his wife and family is he who makes provision for their comfort in case of his death. . . . . .

The right man

knows that to insure his life is the only way to make such provision, and he knows that . . .

The right policy

is the UNCONDITIONAL ACCUMULATIVE Policy of the

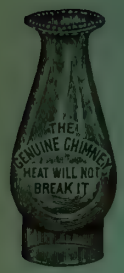
CONFEDERATION LIFE ASSOCIATION

It contains one condition only--that is the payment of the premium. Rates and full information will be sent on application to the Head Office or to any of the Agents of the Association. . . .

HEAD OFFICE—TORONTO.

W. C. MACDONALD, Actuary. J. K. MACDONALD, Managing Director

THE "GENUINE"

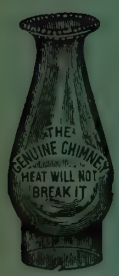


Is the King of all Lamp Chimneys. Made of the finest quality of Pure Lead Glass. . . . .

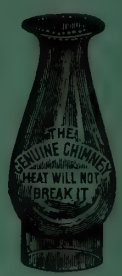
HEAT WILL NOT BREAK IT.

THE GENUINE · HEAT WILL NOT BREAK IT. · MADE OF PURE LEAD GLASS · TRADE MARK REG'D

EVERY CHIMNEY NICELY WRAPPED AND LABELLED.



There are a number of so-called Pure Lead Glass Chimneys on the market, and we would warn dealers to beware of imitations of our "Genuine" Lead Glass Chimney.



COWANS, KENT & CO., - TORONTO

I Want Every Grocer

Who Wants a Handsome

DELIVERY WAGON FREE

And every Grocer's Clerk who wants a

CAMERA FREE

to send me his name and address on a Postal Card that I may tell him how to get it by merely speaking a good word for **KNOX'S GELATINE.**

THE ONLY PURE GELATINE MADE.

C. B. KNOX, Mfr.

AGENTS

A. E. Richards & Co. - Hamilton
William H. Dunn - - - Montreal
Beattie & Elliot - - - - Quebec
C. & E. MacMichael - - St. John
Alfred D. Hossack, Vancouver, B.C.
H. F. Baker - - - - Halifax, N.S.

JOHNSTOWN, N. Y.

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES—**McKinnon Building**
Cor. Jordan and Melinda Sts.
THOS. C. IRVING, Superintendent.

GENERAL MERCHANTS

and other Dealers who are regular subscribers to THE CANADIAN GROCER wishing copies of:

The Canadian Hardware and Metal Merchant.
The Canadian Dry Goods Review.
The Bookseller and Stationer.
The Paper and Pulp News.
The Canadian Printer and Publisher.
Plumbing and Steamfitting.

May have a single copy of them sent free at any time they wish to consult the advertising columns. Special clubbing rates on application. . . . . .

MacLean Publishing Co.

Montreal : : Toronto

"GILT EDGE"

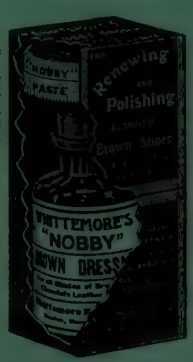
The only Ladies' Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful finish. Once tried, always used. Largest quantity. Finest quality. Retails at 25 cents.

"NOBBY" BROWN COMBINATION

Package contains a 4-oz. bottle of Nobby Brown Dressing and a full-size box of Nobby Brown Polishing Paste for renovating all shades of Brown and Chocolate shoes. The brown dressing cleans and renews the surface of the leather, and the paste adds a brilliant, durable and waterproof polish. Retails at 25 cents.

"JEWEL" BROWN COMBINATION

Package contains a 2-oz. bottle of Brown Dressing and a small decorated tin box of Brown Polishing Paste. The dressing cleans and renews the surface of the leather and the paste adds a brilliant, durable and waterproof polish. Retails at 10 cents.



BOSTON LIQUID WATERPROOF BLACKING

For men's and boys' shoes, produces a brilliant jet black polish without brushing, thus saving time, labor and money. Retails at 25c.

PATENT LEATHER POLISHING PASTE

For giving patent leather shoes a quick, BRILLIANT and WATERPROOF lustre without INJURY to the leather.

For sale by—

All Wholesale Grocers.

Aubin's Patent Refrigerator

The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:
JOHN FORMAN, 650 Craig Street
MONTREAL

THE CANADIAN GROCER

VOL. XI MONTREAL AND TORONTO, JULY 30, 1897. No. 31

COLMAN'S MUSTARD

BEST ON EARTH

Barrels vs. Sacks

True, we sell our Rolled Oats in Sacks, but although the retailer can sell his empty sacks to better advantage than he can his barrels (except in certain seasons), we yet advise him to buy in barrels. The barrels protect the Oats from mice and insects. The sacks do not. Even if nothing happens to the contents of a sack while it is on its way to you, mice will get in perhaps while it's in your store. The barrel prevents the breaking up of the Oats, while sacks are thrown about of couse in transit. However—Sacks or Barrels, as you prefer.

Tillson's Pan Dried Rolled Oats.

From Manufacturer To Retailer Direct.

The Tillson Co. Limited
Tilsonburg, Ont.

VERY OLD
HIGHLAND WHISKY.

GOLD MEDAL CALCUTTA EXHIBITION

Cockburn & Co.

ESTABLISHED 1796. *Leith & London.*

Try

COCKBURN'S SCOTCH WHISKY

Nothing Finer in the Market

This firm was established in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are . . . . . .

J. & R. McLEA, Montreal

AGENTS FOR
THE DOMINION

Cockburn's Special Liqueur
Cockburn's Special Scotch
Cockburn's Very Old Highland

Tanglefoot

SEALED

STICKY FLY PAPER

The only kind that fulfils all requirements and expectations

Is sold by the following Wholesale Grocers in Canada :—

Edward Adams & Co. - London, Ont.
Balfour & Co. - Hamilton, Ont.
H. N. Bate & Sons - Ottawa, Ont.
Birks, Corner & Co. - Montreal, Que.
Black & Co. - - Truro, N.S.
Carter, Galbraith & Co., Montreal, Que.
Caverhill, Hughes & Co., Montreal, Que.
L. Chaput, Fils & Cie., Montreal, Que.
Dearborn & Co. - St. John, N.B.
Eby, Blain Co., Limited, Toronto, Ont.
H. P. Eckardt & Co. - Toronto, Ont.
Elliott, Marr & Co. - London, Ont.
Geo. Foster & Sons - Brantford, Ont.
Forbes Brothers - Montreal, Que.
W. H. Gillard & Co. - Hamilton, Ont.
Glimour & Co. - Brockville, Ont.
Gorman, Eckert & Co. - London, Ont.
James Hodge - Fredericton, N.B.
Howe, McIntyre Co., Montreal, Que.
Hudson's Bay Co. - Winnipeg, Man.
Hudon, Hebert & Cie., Montreal, Que.
Hudon & Orsali - Montreal, Que.
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Not affected by the weather after the bottle is opened. Absolutely free from mustiness or staleness. Stronger by 20 per cent. than any Lime Juice made. Pure beyond question. Double refined. Doubly seasonable, NOW.

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Highest cash prices paid.

Pure Fruit Vinegars

Now is the time you want good Vinegar, and I have it pure and right in price. Send for a sample barrel.

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We beg to advise the trade that our range of fine Japans in store, and to arrive shortly, comprises some exceptional values that it will pay them to investigate. We are large importers; our orders are always placed after careful investigation, and the trade can rely on getting teas that will meet the requirements of the public.

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This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XI. (Published Weekly) MONTREAL AND TORONTO, JULY 30, 1897 ($2.00 per Year) No. 31

HOW TO OPEN A COUNTRY GROCERY STORE.

By Thomas Martindale.

AS to opening a country grocery store, let us first see what the average country grocery sometimes is. I have in my mind's eye country grocery stores which are arranged something like this: One counter, containing a cigar case, the glass of which is almost opaque from fly dirt and dust; a pair of old-fashioned scales, either the brass or tin scoop covered with a thick layer of sugar or something else that has just been weighed in it; the shelving filled with a motley lot of canned goods, with here and there a sprung can, or "swell," showing plainly that the goods are old, with a lot of lamp chimneys covered with dust and dirt; bottled pickles in the same condition and faded from exposure to light; bottles of tomato catsup, with the tops of the contents turned black; with sugar kept in open barrels on either side of the store, in summer time attracting flies by the thousands.

At the back part of the store, on a platform a foot or two high, a barrel of vinegar with a leaky spigot, a barrel of coal oil or a coal oil tank, nearby a barrel of salt pork, open; a barrel of molasses, a barrel of syrup and a half-barrel of mackerel, exposed to the dust and dirt of the store and not covered with brine; a half-barrel of salt herrings, a box of boneless codfish and a bundle, maybe, of old-fashioned codfish; a barrel of roasted coffee, opened, and a sack or two of green coffee; sacks of flour piled up, with the flour leaking from the sacks caused by the work of mice and rats; a pile of brooms, some standing on their handles and some standing on their ends; boxes of clothes pins scattered about; boxes of matches here and there; a trayful of eggs; a bin of potatoes; a lot of roll butter in a barrel for people to claw over; tubs of lard, opened; tubs of packed butter, opened; piles of empty cigar boxes on top of the shelving; piles of filled cigar boxes, some open, some closed; pails of fine-cut tobacco, open; kegs of nails; a cheese cut on top of a barrel-head, showing the marks of the dirty knife used to cut it; a barrel or two of green apples; a pile of cabbage and a crate of onions completes the picture.

This picture is not by any means either a rare one or an extreme one, but it is unfortunately too true that it is a frequent one. Now, then, how should I start a country grocery store to better or improve upon such a store as I have pictured? My experience in business has been that the less money a man starts with, providing he has money enough to pay for his fixtures and the greater portion of his stock that he starts with, the better chance he has to succeed. In other words, I think a man starting with $500 and not having his first stock paid entirely for, will have a better chance of succeeding than the man who starts with $1,000, with his stock paid for and a little money left in the bank, because the man who starts in a small way with something to work for that must be paid off will take less risks as to the giving of credit, and will work harder than the man who starts in comparative affluence and with no care upon his mind.

I am frequently asked to furnish goods for new stores, and no matter how much the man proposes to put into the business I invariably advise him to cut his stock down very much lower than he has already anticipated. For instance, a man came in a few days since and wanted to buy goods to the amount of $2,000 with which to stock a new store. I advised him that in the locality in which he proposed starting $500 would give him as much stock as he wanted, and that his chance of success with the $500 stock would be greater than if he bought $2,000. He took my advice, and when his bill was footed up it did not reach $400 and he had a good assortment of all the goods his locality required. I would advise, therefore, that $1,000 ought to be sufficient to start a man in a country town of any reasonable size. This would give him ample stock to work from, bearing in mind that he could replenish his stock at any rate within a day or two of his ordering, and he would have all the goods he needed to do an aggressive and profitable business with.

Now, first of all, I would insist upon having a place outside of the store, if possible, for keeping kerosene oil, as the odor of the coal oil has a deleterious effect upon tea, coffee, fish and other things sold in a small store. Second, I would have up-to-date scales and tea caddies. I would have proper bins for the reception of sugar, oatmeal, flour, biscuits, rice, barley, hominy, coffee, starch, beans, peas and dried fruits. I would keep the flour absolutely clear of anything in barrels opened for sale. I would have attractive tea canisters and bright show cases, kept clean. I would have the window dressed once a week and with only one article at a time and would have the windows polished with "elbow grease." I would keep the butter in a refrigerator, also the cheese. I would keep the goods on the shelves clean, taking them down and dusting them at least once in two weeks, and occasionally changing them from one part of the store to the other. By doing so it always makes the stock look newer and fresher. Having no barrels in the store to weigh from, I would have no barrels for idlers to sit upon, which is one of the curses of the country grocery store. In place of using common straw paper for wrapping, as the average country grocer does, I would use the best manila paper and the best hand-made bags. I would see to it that my stock of coffee was kept free from foreign odors of fish, coal oil, pork, smoked meats, etc. I would buy only enough of it so as to have it fresh-roasted as

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WHITE, Flats and Squats - Great Values

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Wholesale Grocers - TORONTO.

near as possible two or three times a week. I would educate my trade to buy bulk-roasted coffee in place of package coffee, which is almost invariably sold in country stores, from the fact that on package coffee you rarely, if ever, make a living profit, whereas on your own bulk coffee you are sure of getting a remunerative profit. I would study the blending and sale of my own blends of teas. I would see to it that the crackers and biscuits that were sold were fresh and also kept from exposure to foreign odors. I would keep anything and everything that would be asked for in a country store, and keep that anything and everything in the best and most up-to-date methods, but I would not carry a large stock of any one thing. I would keep the store scrupulously clean, and I would depend more upon the attention given to the wants of the trade, to cleanliness, politeness and the sale of goods at the proper prices to win and hold customers, rather than to carrying a large stock and furnishing a lounging place for the idle elements of the surrounding country.—Grocery World.

AMONG THE RETAILERS.

Commutation Tickets.

In conversation with a retailer that keeps a store about 40 miles from Toronto I had the opportunity of learning what results the ceasing of the issue of the commutation tickets has had upon the country trade. While they were being issued people within the radius of that distance from Toronto used to come into the city as often as occasion required to do their shopping at the department stores. Now, however, the traveling expenses are too great to warrant the trip for that purpose alone, and as a consequence the country stores get more of their rightful trade. On the other hand, the merchants used to come, too, in order to pick up bargains and pointers among the wholesale warehouses. Although they do not come as frequently now, yet they do not feel the expense when large purchases have to be made, and can on that account continue to visit the city while their customers cannot. Thus, then, the thanks of these country storekeepers is due to the railway companies.

Some Ideas in Window Dressing.

There is no doubt but that window dressing is daily becoming more of an art. The window is gradually being considered the most important part of the store, as it should be. Although the art cannot be mastered in a little time and without a good deal of experience, yet I notice there are a few special principles that are worthy of a good deal of attention and which, if acted upon, will materially improve the appearance of the windows. Of course, the style and size of the windows determine to a greater or less extent the possible appearance. It is important that the window should be well lighted and that there should be more than one pane of glass in connection with it. In my opinion, mirrors at the back and sides of the window are greater factors in adding to the appearance of a dressed window than is anything else. Another tendency that must be guarded against by inexperienced window dressers is the desire to put too many goods on display. People don't stay long looking at a window, and they cannot see everything in a minute, therefore it is better to have only one or two special lines of goods for them to notice. Then, too, the window should be a place to display goods that a merchant is desirous of getting rid of, and as he is generally devoting his energies to the getting rid of one line only, the window should contain samples of that one article. But these samples should not be placed on the floor of the window, huddled together, as if they were put there out of the way, and as if the floor of the window was intended to be hidden. The goods should be scattered and hung around in a position that gives a pleasing appearance. Another necessity for a well-dressed window is some colored cloth or felt spread on the floor which, I notice, all nicely dressed windows have.

Cutting Prices.

Grocers, who are steadfast in their determination to do no cutting in prices, and who have done business on this principle for some length of time are, I find, seldom sorry that they have adopted this fixed rule and have not followed so-called up-to-date competitors. It is a frequent thing to have grocers tell me of men who have started business in their neighborhood, who have acquired a large trade by low prices, who have given 6 bars of Surprise soap for 25 cents, who were willing to handle 23 to 24 pounds of sugar for a dollar, but who have stood the pressure for only a few months or, at the outside, a year, and have then compromised. The situation has resolved itself into the certainty that no retail grocer can reduce his prices without, at least, getting in the danger of bankruptcy. It is a hard matter to intelligently answer the question: How far can a grocer cut prices without incurring this danger? There is no doubt but that on the goods he handles more profit will be made than if he did not cut prices, provided, of course, that the cutting was not done recklessly, and that his competitors did not adopt the same tactics. But there is an offset to this profit. A large volume of business causes larger expenses, and they must be considered in answering the question. Rents remain the same, but extra clerks are required, and all expenses that vary with the size of the business must increase, and most expenses vary with the volume of business and not with the profits. If a grocer could tell exactly how much he would increase his sales by cutting down his gross profits he could easily calculate how far he could reduce his prices. But he can't. In reducing prices he further runs the risk of having his competitors follow suit, and when affairs have settled the change is probably detrimental to the interests of both himself and his competitors. It's a dangerous step to take and ought to be avoided. RAMBLER.

A medium grade Coffee at a low price. . .

Empire Coffee

in 25 and 50 lb. cans

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LOBSTERS

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New Pack

Noble's (Religious) Crown, XXX, ½-lb. flat tins.
" " " XXX, 1-lb. tall "
" " " XX, 1-lb. " "
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Also a large consignment of . . .

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7-lb. square tins. 2-lb. round tins.
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Be sure they are good

REINDEER BRAND
CONDENSED GOODS

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For present delivery at low prices.

Horse Shoe	Brand	=	1-lb. Tall Tins
O-wee-kay-no	"	=	1-lb. " "
Harlock	"	=	1-lb. " "
Northern Light	"	=	1-lb. " "

Get our prices before buying and SAVE MONEY.

THOS. KINNEAR & CO. WHOLESALE GROCERS 49 FRONT STREET EAST TORONTO

THE BEET-SUGAR INDUSTRY.

SUGAR is a much discussed product in this country at present, but unless all signs fail the present public interest is only a sample of that which seems likely to be aroused during the next few years. The "friends of sugar," and under this may be classed those really interested in the upbuilding of a great domestic industry and those who will espouse the cause because of the political features of the movement, may be expected to rise to the occasion in a vast expenditure of ink and paper, to say nothing of vocal demonstrations in favor of this comparatively infant industry. The opportunities which have been afforded the enemies of bounty systems and of "hydra-headed trusts" to denounce these phases of sugar trade development will, no doubt, look small compared to the volume of similar outgivings that may be expected in the not distant future. It is true that the effects upon the nervous systems of the average every-day sugar consumers of the impending vigorous "campaign of education" may be serious, but the present outlook favors no escape from it.

Seriously considered, the prospects seem to favor an immense development of the American sugar industry, chiefly on the lines of sugar-beet culture, which, complicated with Hawaiian annexation, Cuban difficulties, tariff regulations at home and export bounties abroad, are likely to have far-reaching political and economic results.

Sugar-beet culture, compared with that of cane, is of comparatively modern origin. The stoppage by blockade of importations of cane sugar into France is said to have turned the attention of Napoleon to sugar-beet culture, at that time used entirely for cattle feeding, and to this the European beet-sugar culture as it is to-day owes its origin. A beet containing 6 to 8 per cent. of sugar is classed as commercially profitable in Europe, and 10 to 12 per cent. of sugar is considered a fair average, while in this country beets containing less than 12 per cent. are considered almost unmarketable. In Europe the encouragement given the beet-sugar industry has been exceptionally great. As pointed out in an article in The St. Louis Globe-Democrat recently, the raising of sugar beets and their manufacture into sugar is one of the leading agricultural industries in most of the great continental countries.

The export trade in German sugar, which last year entered so largely into this country's imports, is of very late date. In 1872 Germany exported only 14,720 tons of sugar. In 1894 the Government reports show 473,000 tons exported, and in 1895 the export exceeded 1,000,000 tons, while the total production of Germany in the same year was only 1,850,000 tons. Therefore more than one-half of their production has been exported. We thus see what progress the German industry made in twenty-five years, producing from beets more sugar to-day than the total production from tropical cane in the entire world twenty-five years ago.

To-day the influence of the sugar-growing and manufacturing interests of Germany, Austria, Italy and Russia with the Governments of those countries is very great, and the demand is for increased bounties upon exports, to the end that the foreign trade of those countries in beet sugar be so enlarged and at the same time cheapened that cane sugar will be practically driven out of markets which hitherto have been heavy consumers of the latter product. The bounty system is responsible for some peculiar features of the sugar trade. Where the American pays for granulated sugar 5c. per lb., the German citizen pays 6¼c., the Austrian 8⅜c. and the Frenchman 10c. All these Governments collect from their people an internal revenue of about 2c. per lb. for the privilege of manufacturing sugar, but on American and other exports, in order to stimulate home production, an export bounty is paid by the Government to the sugar manufacturers, more than equalizing the original paid revenue. Therefore, when the German pays 6¼c. per lb. for his granulated sugar, this same German export bounty-paid sugar can be sold in the United States for 4½c. per lb.

The possibilities of the American market as an outlet for European beet sugar have already been taken advantage of. The imports of beet sugar below No. 16 Dutch standard in the calendar year 1896 amounted to $22,903,000, and adding refined beet sugar the total amount imported was fully $25,000,000 or almost five times the amount imported in 1895. The imports from West Indian and South American countries (all cane) during 1896 fell off heavily, but the East Indian, the Philippine islands, Africa and the Hawaiian islands all sent heavily increased totals, although not anything like the gain in beet importations was shown. The world's production of beet sugar increased 78 per cent. in ten years, from 1884 to 1894, according to Mr. Herbert Myrick, while that of cane sugar increased only 41 per cent. The above statistics are merely given to illustrate the onward march of the beet-sugar industry and give point to the claims made by those interested in the beet-sugar industry that this country, with its vast area adapted to beet-sugar cultivation, should share in the profits of sugar cultivation.

Beet sugar cultivation in this country dates back to 1835, but the record of work done is merely a list of failures made owing to peculiarities of soil or treatment of product, or of insufficient capital, till the year 1879, when the first successful enterprise was started in California. Since then successful efforts have been made in Nebraska, Utah and New Mexico, and to-day the area within which sugar beets may be profitably grown covers the larger part of the United States. That there is an opening for the production and sale of beet sugar seems evident from the fact that fully $100,000,000 was paid for sugar imports in 1896, of which fully one-fourth was beet sugar. Our total exports of wheat and wheat flour last year exceeded this sum by very little, so that the money return of one only about counterbalanced our payments for the other food

"Grand Mogul" Tea

BICYCLES FREE TO GROCERS

No. 1. "**The Mogul**," High Grade, - - **Price, $100**
No. 2. "**The Pearl**," High Grade Ladies', - " 100
No. 3. "**The Forest City**," Good Strong Wheel, " 75

ALL HANDSOMELY FINISHED.
HAVE ALL THE LATEST IMPROVEMENTS.

Free upon the following terms:

"The Mogul," to purchaser of 2,000 lbs. Grand Mogul from now to September 1st.

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"The Forest City," to purchaser of 1,500 lbs. Grand Mogul from now to September 1st.

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Gold Breast Pin, to purchaser of 500 lbs. Grand Mogul from now to September 1st.

Splendid presents to consumers also. We wish to double our sales the next three months, and therefore offer the above inducements. Will you help keep this excellent Tea before your customers?

T. B. ESCOTT & CO. - LONDON.

Rich . . . Delicate

Always ready for

Cottage and **Home**

Cruise and **Camp**

Sample Jar on application.

A. F. MacLAREN & CO.
TORONTO, CANADA.

product. The possibilities lying in the sugar trade as a money crop for our farmers, and as a producer of by-products utilizable in cattle feeding and other directions, are certainly very great. The building up of the American tin plate industry in a few years is perhaps the most recent example of what wise legislation can do to encourage industry, and their seems to offer in the sugar industry an even better opportunity to develop by similar legislation a comparatively new American industry—that of the production of sugar from the beet.—Bradstreets.

THE MEANING OF "A REMNANT."

A WEARY-LOOKING man stood behind the counter of an American department store the other day, and seemed to regard with an almost affectionate interest the wooden partition that protected him from the surging crowd of women on the other side of the counter. They struggled with one another desperately, and as one receded two or three sprang forward to seize her place in the front row of the group that had gathered there. One woman with a fine stroke squeezed herself into a vacant space against the counter. She picked up a piece of silk, dropped it, and after having treated half-a-dozen more in the same way, seized a piece that she held in her hand longer than she had any of the others. "Lovely," she said to the clerk. "How much of it is there?" "Five yards" he said mechanically. "Oh, that's too bad," she answered, and it takes six this year for a waist. But I could get some more, I suppose, at the silk counter;" An expression of exceptional fatigue crossed the man's face, and he answered: "A remnant, ma'am, means the last of a piece." "Oh, pshaw!" was the woman's answer, as she threw the silk down and began to fumble again among the other pieces. "How much in this piece?" called out a woman next to her as she held up a blue and white check. "Is there a waist pattern?" "Only four yards in that, ma'am," the salesman answered. "But couldn't I buy some more at the silk——" "A remnant means the last of a piece, ma'am," answered the clerk, and another piece of silk dropped back on the counter. The women swarmed around the counter, picked over the silks, and some bought. They were talking, and there were murmurs of admiration or disapproval from the disturbed group. But there was one continuous, dominant tone in the talk, and that was the expressionless, invariable voice of the salesman repeating the words, "A remnant means the last of a piece, ma'am."

Some very attractive weather bulletin code cards are being issued by Lucas, Steele & Bristol. The firm will be pleased to furnish them to merchants on application.

CATALOGUES, BOOKLETS, ETC.

A BOOK ON COLLECTIONS.

"CREDITS, Collections and Their Management" is the title of a new book edited by W. H. Preston, first president of the National Association of Credit Men. In his own experience he has studied the methods and forms in use in many of the best credit departments of the country, and he has embodied the best into a comprehensive system in successful daily operation under his supervision, which he has described.

The book is really intended for credit men, who are employed by many houses in the United States, but it contains some valuable suggestions for managers of credit businesses in any country.

Wholesale houses have for years assumed that a certain amount of losses are inevitable, and without enquiring into the causes have not understood that a large percentage could be avoided.

Mr. Preston says in his introduction: "Competition waxes strong, margins are dwindling, expenses are increasing; the losses must be materially lessened, or many must succumb." It is a system to lessen these losses that Mr. Preston describes.

THE EXPORTS OF JAPAN TEA.

RECENT intelligence from the tea-producing regions of Japan have afforded more encouragement to holders of tea on this continent. These advices seem to indicate that the tea growers in the Island Empire are more or less aware of the fact that the trade in the United States is pretty well loaded up with tea, and are acting in accordance. One letter that THE CANADIAN GROCER had access to said that it was learned from growers that the second crop was a great deal short. It is expected that the third crop will be equally so, and, as it had been decided to materially curtail the picking, the fourth crop would be nil, or nearly so. In fact, estimates are that the Japan crop will be fully twenty million pounds smaller this season than it usually is. At the same time no scarcity may be anticipated, but, owing to the above circumstances, the country people in Japan were expecting higher prices. According to mail advices of Yokohama, July 8, a liberal business had been transacted there during the previous three weeks, transactions amounting to 24,849 piculs transpiring, as against 27,164 during the corresponding period last season, the demand being best for teas suitable for the Canadian market, grading from good medium to choice. Rates ruled fairly steady during the interval, but at the close the market was in a very unsettled condition, and dealers were unwilling to make concessions in prices that would lead to a larger business being done.

Supplies came forward pretty freely, the unsold stock on the date mentioned being estimated at 8,000 piculs, consisting mostly of second crop leaf grading from good medium to finest.

At Kobe up to July 8 the settlements amounted to 27,319 piculs, making the total settlements to that date 77,616 piculs as against 70,232 piculs last year. The total settlements at Yokohama and Kobe up to July 8 were, 219,309 piculs as against 214,186 in 1896 and 266,739 in 1895.

The tea exports from Yokohama up to July 1 were as follows :

		Canada	United States
Previously reported		231,003	11,051,185
June 18	Pacific	389,884	287,119
" 19		.....	130,364
" 25		79,250	239,614
" 27		144,447	126,097
" 29		84,808	724,482
" 30	via Suez	10,323	99,834
July 1		220,552	82,487
Totals		1,160,267	12,761,280
Same date 1896		1,574,519	7,432,613
Total to date at Yokohama...			13,921,547
" " Kobe			6,141,091
Grand total.....			20,062,638
Same date last year			12,984,593

It will be seen from the above figures that the exports to the United States have increased enormously over last year, viz., 5,328,667. On the other hand, the exports to Canada of Japan tea have fallen off 414,252.

The total exports for the season 1897-98 from Yokohama and Kobe to July 1 were 18,263,604 to the United States and 1,799,034 to Canada. The same date in 1896 the exports were 10,957,466 to the United States and 2,027,127 to Canada, and, in 1895, 19,014,051 to the United States and 2,470,841 to Canada.

CALIFORNIA RAISIN CROP.

Late advices from California state that the crop of raisins will be much smaller than was originally estimated, owing to various vine diseases. The action of some commission houses in making low prices on what is claimed to be a purely speculative basis is condemned in strong terms by some of the growers. Owing to unfavorable weather, attacks of insects and the prevalence of diseases to which the grape vines are prone, it has been stated in various despatches of late from the Coast that the output this year is not likely to rise above the average. People here who are interested in raisins are inclined to accept this as final, and are disposed to wait for further reports saying that information as to the condition of affrirs in California has proved in the past to be so uncertain that it is impossible to form anything like a correct idea of the situation from the reports now being issued from that source. Several of the prominent receivers of California fruits have stated that the views expressed by growers and curers early in the season are likely to do more to hurt the trade in California fruits in both home and export markets, than all of the statements, pro and con, that may be made by Eastern handlers.—N. Y. Journal of Commerce.

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THE CANADIAN GROCER.

THE RUN OF SALMON.

Advices received by brokers in Montreal this week continue as conflicting as ever regarding the run of salmon on the Coast. It is undoubted that in some of the northern rivers the catch will be smaller than last year. Whether this will be the case generally is extremely uncertain. For instance, one advice this week stated that the run on the Fraser would be smaller, and another received the same day that it would be larger.

HOW TOMATOES ARE PRESERVED IN ITALY.

IN every house and cottage the preserving of tomatoes is carried on. Terraces, balconies, and even the flat roofs of the houses, are half covered with plates containing the deep-red substance. After gathering, the tomatoes intended for preserve are spread out for some hours in the sun till the skin has somewhat shrunk. They are then passed through a sieve so that they may be freed both seeds and skins. As they contain a large proportion of water, the substance which has been passed through the sieve must be hung in bags, from which the water exudes, and soon a pool of dirty-looking water is formed beneath each bag. Strange to say, it is in no way tinged with red. The mixture which remains in the bags has the consistency of a very thick paste. It is then salted, the proportion being a little less than an ounce of salt to a pound of preserve. The process now requires that it should be spread on flat plates, exposed to the sun, and stirred from time to time with a spoon, so that the upper part may not form a crust, while underneath it remains soft. It is a picturesque sight when the women are to be seen flitting about their roofs and terraces, attending to their deep red preserve, their colored handkerchiefs flung on their heads to screen them from the rays of the burning sun when it is at its fiercest. In the evening the contents of the various plates are taken in and stirred up together, for if moistened by the night dew the whole would be spoiled. After being exposed to the sun for seven or eight days, the same process being repeated each day, the preserve is finished and placed in jars for winter use.

Though it is used by all classes of persons, it is more necessary to the poor than to the rich, for the latter can make use of the fresh tomatoes preserved in tins. Tomatoes may be tinned whole, as we know from those usually imported into England from America. But in Italy the fruit is usually passed through a sieve, the pulp being then placed in tins, which are immediately soldered down and then put into boiling water for five minutes. The original flavor is thus retained. The cost of a small tin is half a franc, so it is, as a rule, beyond the means of the poor. The price of the preserve is seldom more than 8d. a pound, and a little of it goes very far; but those who are thrifty take care to make it for themselves, the cost then being absolutely insignificant. It is chiefly used by them for flavoring their macaroni in the winter; in fact, there are very few dishes which are not improved by a little tomato preserve, and it finds favor in all classes.—Chambers' Journal.

A Business Pointer

We offer no premiums or prize packages as inducements. We make and sell first-class goods, and find this all the intelligent public require. Merchants, beware of goods that take premiums to sell them. Our goods are endorsed as being the best in the market.

For sale by all leading Wholesale Grocers.

Manufactured by **THE ALPHA CHEMICAL CO., BERLIN, ONT.**

SAMPLING.

SAMPLING by consumers is a practice much complained of in retail circles, notwithstanding that some of the department stores invite the public to taste freely of the food products on their shelves, but nowhere is the practice more general or its effects more serious than in the larger wholesale salesrooms. Imagine the consequences where a score or more boys are employed, when they and a hundred salesmen, besides numerous customers, are sampling, sampling, sampling, more or less all day long, the dried fruits, nuts, coffee berries and rice suffering the most. Sometimes goods are thus attacked when their wholesomeness is a matter of doubt. Recently one of the younger clerks in a certain wholesale house appeared in the salesroom munching a white powder. A buyer idly asked him what it was. The clerk professed ignorance, but told where he had procured it. The buyer's face immediately took on an alarmed look : "Great Scott ! man," he cried, "that's sugar of milk ; it's just like sugar of lead !" Spitting out the remains of the powder, the clerk made for the door, out of which he shot and flew to a near-by hospital at a gait that would have done credit to a speedy ball-player trying for first base on a short hit. Arriving there he gasped out an appeal for help, explaining that he had swallowed sugar of milk, but he was at once satisfied when informed that he could safely browse on the stuff, it being merely the raw material of baby food.

Samplers in retail grocers' stores chiefly attack the fresh fruits, and no doubt in the aggregate inflict considerable loss, without corresponding benefit in increased sales. The judicious distribution of samples of prepared coffee, tea, flour or other staple among visitors to the store almost always works well, and it is a good plan to open a jar of pickles or jam occasionally, so that customers can help themselves whenever it is desired to introduce new brands of such goods.—Merchants' Review.

GEN. SHERIDAN'S INTERPRETER.

While visiting the Spokanes, Gen. Philip Sheridan related to the Indians, through an Indian interpreter, the wonders of the railroad, and waited to see what effect the revelation would have upon them.

"What do they say?" he asked the interpreter.

"They say they don't believe it."

Sheridan then described the steamboat, and the interpreter repeated this.

"What do they say to that?" the General again asked, seeing the Indians' faces all impassive.

"They say they don't believe that, either."

Then the General gave an account of the telephone, and told how a man, at the end of the long wire, talked to a man on the other end of it. The interpreter remained silent.

"Well," said the General, "why don't you tell them that story?"

"Because I don't believe it myself," answered the interpreter. — Our Dumb Animals.

YES! Our Extract trade is larger than ever. WHY?

"Pure Gold" Flavoring Extracts

ARE well known.
" well liked.
" always of the highest grade of quality.

It pays the GROCER to sell them, because there is a good demand and a good profit.

It pays the CONSUMER to buy them, BECAUSE they are the strongest and finest flavored Extracts sold in this country.

PURE GOLD MANUFACTURING CO.

31 and 33 Front Street East, **TORONTO**

WE CARRY A FULL LINE OF

Canned Meats and Camping Delicacies

Heinz's Famous Pickles, Sauces and Relish

Specials in **CANNED SALMON AND TOMATOES.**

H. P. ECKARDT & CO.

Wholesale Grocers TORONTO

GILLARD'S New Pickle

Best in the World.

PUNGENT
AROMATIC
DELIGHTFUL

Compounded from the finest known ingredients. In daily use on the tables of over 6,000 of the principal hotels and restaurants throughout Great Britain. 10 Gold Medals awarded at the great Pure Food Expositions held in England.

GILLARD'S NEW SAUCE

A relish of superior excellence, of world-wide reputation.

Single dozen lots - - - -	$1.90
Barrel lots of 12 dozen - -	1.75

Packed 2 dozen in case.

Single case lots, $3.40 per doz.
5 case lots and over, 3.30 " "

GILLARD & CO. Makers, London, Eng.

THE CANADIAN GROCER

J. BAYNE MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

THE MacLEAN PUB. CO. Limited

Fine Magazine Printers and Trade Newspaper Publishers

TORONTO: 26 Front St. W. Telephone 2148.

MONTREAL: Board of Trade Bldg. Telephone 1255.

John Cameron, General Subscription Agent.
Major A. G. Campbell, General Subscription Agent.

AN UNBUSINESSLIKE POLICY.

THE people of the United States have the reputation of being sharp business men. And the reputation is not unwarranted. But of late years, at any rate, it has applied only to their manner of dealing with one another. In regard to the arts of international trade they appear to be merely tyros.

Large as is the population of the United States, and great and varied as are the possibilities of that country, it is more or less dependent upon international trade for its development. And that need is becoming more pronounced as the nation grows older.

Back a decade or two, when unsettled portions of the country were being settled, the dependence upon the export branch of trade was necessarily much less than it is at present. Now the country is what might be termed settled : at least, there are no arable lands of any importance to be opened up.

In the meantime the manufacturing industries have developed in a manner unparalleled in history. But they have developed at such a rate that the home market has been glutted to an enormous extent for some years. And it is getting worse.

According to the last census, the products manufactured in the United States were valued at over ten billions of dollars. And a recent statistician, an American, by the way, has averred that as far back as January 1, 1893, the amount of manufactured goods in the United States for which no customers could be found was over three and a quarter billion dollars' worth, or more than 30 per cent. of the total output of 1891, the year of the last census.

These figures in regard to the unsold goods may not be even approximately correct. But there is no question in the minds of those who are at all conversant with trade matters that the factories of the United States are over-producing to an enormous extent.

We, in Canada, know it from personal experience. We know that during the past few years the United States has been flooding this market with its manufactured products. But Canada is not the only country which our neighbors have been using as a dumping ground. Into Great Britain have been sent lines of manufactured goods which five years ago would not have even been thought possible. Other countries have had a similar experience, only in a lesser degree.

In an attempt to relieve themselves of the uncomfortable excess of manufactures, the business men of the United States have been heroically engaged for some time. With this object in view they have organized associations, sent out agents to foreign countries, and organized excursions of buyers from foreign countries to the United States. Only this very month has been witnessed an excursion of business men from Central and South America ; and these guests have been taken from one end of the United States to the other and feasted and entertained.

But just as the need of a foreign market for the surplus manufactures of the United States increased so developed the ludicrous desire for hostile tariff legislation, the climax of which is to be seen in the Dingley law which received the approval of President McKinley on Saturday last.

The United States is to-day in the position of a man who, while holding in one hand a commodity which he desires to sell to another man, has in the other a sword with which he proposes to cut off the hand of the customer the moment it is extended in an offer to sell him some of his products.

As a result of this hostile and unbusinesslike policy the United States is fast becoming an Ishmaelite : its hand is against every nation and every nation's hand against it. Witness the attitude of Germany, Austria-Hungary, Japan and other nations, let alone ourselves, whom the United States appears to have taken special pains to irritate.

If a nation desires to sell it must be willing to buy. Business is still barter. And nations who have goods to sell must, like individuals, study to earn the good-will, and not the ill-will, of those whose custom they are anxious to secure.

If a merchant's stand is poor it is only natural he should fall.

IT IS THE BEST WHO SUCCEED.

IT is only the best who climb to the top in business to-day. And it is demanded that the best of to-day shall be a great deal better than were those who were thus termed yesterday. This is in keeping with the spirit of the times, which demands a higher standard of qualification for everything—except, perhaps, politics.

Best is not the gift of genius. It is the product of the will. Everyone, therefore, who has the will can earn a place in the ranks of the best.

Of course, the man who has no adaptation whatever for business can hardly be expected to qualify high for that which Nature never intended him. We are presuming that there is adaptation.

The foundation of success in whatsoever avocation a man may engage is education.

There is, first of all, the knowledge to be acquired that will enable him to read, write and figure. And then there are the elementary lessons in the business, or any other calling in which he engages, to be mastered.

The great majority of the failures in business to-day are due to the fact that there are so many engaged in it who have had no training for it. And the trouble is that a good many of those thus situated know everything. They know so much that they do not even require a trade paper.

In the sphere which it has pleased themselves to call themselves they twirl around for a while and twirl out of it again, sadder if not wiser men.

Training is needed for the shop every bit as much as it is for the bar or the surgery, and the sooner this is recognized the sooner will there be a better class of business men and a healthier business done.

It is the practical, not the theoretical, advertising which pays.

THE DINGLEY TARIFF AND CANADA.

THE Dingley tariff now lives and moves, President McKinley, by the stroke of his pen, having on Saturday last given it its being. The object of the Act, as set forth in the preamble, is to provide revenue for the Government and to encourage the industries of the United States.

If a high tariff will secure the desideratum there does not seem to be much question as to the result. According to the Senate Committee's estimate, the revenue, under the new tariff, will be $176,884,000 for the current fiscal year. Next year, with improved trade, the amount is expected by some authorities to be $220,000,000, leaving a surplus of $26,000,000.

Nothing is said in the preamble of the bill in regard to the commercial war which it inaugurates against other nations. One has to turn to the speeches of Congressmen for that. A blow has been aimed at Canada, at any rate; the increased duties which have been put on certain articles proves it, no matter what United States politicians may assert to the contrary. Canada, for instance, is the country of the white pine, and this article has been removed from the free list and made dutiable at $2 per thousand feet. Then there is coal, lead ore, hay, potatoes, horses, eggs, wood pulp and a good many other articles, on all of which the duty has been increased, in some instances enormously. Here are a few of the articles in the new tariff in which Canada is most interested :

	New Tariff	Old Tariff
Lead contained in silver ores	1½c. per lb.	¾c. per lb.
Boards of hemlock, white pine, etc.	$2 per M. feet	Free
Horses	$30 per head	20 per cent.
Eggs	5c. per dozen	3c. per dozen
Hay	$4 per ton	$2 per ton
Potatoes	25c. per bushel	15c. per bushel
Wool, class 1	11c. per lb.	Free
" " 2	12c. "	Free
" " 3, valued at not more than 12c.	4c. per lb.	Free
Wool, class 3, valued at more than 12c.	7c. per lb.	Free
Wood pulp, mechanically ground	1-12c. per lb.	10 per cent.
Coal, bituminous	67c. per ton	40c. per ton
Hides of cattle	15 per cent.	Free

Logs and round unmanufactured timber, including unground pulp-wood, are free. Upon Canada our neighbors are practically dependent for pine logs and pulp-wood; but instead of acting graciously on account thereof, they impose a high tariff upon these when advanced a stage from their raw condition. It is possible an export duty on logs and pulp-wood may put an end to their ungraciousness, or at least bring them to their senses.

Canada has every desire for closer trade relations with the United States. Upon half a dozen distinct occasions we have sent representatives to Washington as an evidence of good faith on our part; but with what result we are all acquainted. We believe that this desire is reciprocated by the great majority of the business and better classes across the border, but unfortunately there is in United States politics a predominating influence which prefers to follow a policy quite to the contrary.

We are not without hopes of a better day dawning. The business men of the United States, as well as of Canada, are gradually awakening to the fact that they are being made the lick-spittles of party politicians.

By-and-bye when a sufficient number of them awake, business principles, and not party exigencies, will prevail in both the Congress of the United States and in the Parliament of the Dominion.

In the meantime Canadians can gain nothing by turning their face towards the United States. On the contrary they must lose by so doing. The business for us to be about is that of pushing trade with the British Empire.

At any rate our trade with the United States has been gradually getting more of a one sided affair : That country's exports to Canada have for years been increasing, while ours to it have been practically stationary. In 1891 our exports to the United States were $41,138,695, and our imports from that country $53,685,657. In 1896 the figures were $44,448,410 and $58,574,024. Away back in 1882 we sold more to the United States than we do now, while the latter country has increased her sales to Canada by about ten million dollars since that year.

Of our total exports in 1896 nearly 60 per cent. was to the British Empire and less than 30 per cent. to the United States. Of our exports to the British Empire over 54 per cent. was to the Motherland alone. It is not strange in view of these facts that Canadians are not as much concerned about the going into operation of the Dingley tariff as they were seven years ago the McKinley tariff.

RAW SUGAR VERY EASY.

A FEATURE of the sugar situation lately has been the continued weakness of the market for the raw material. Prices abroad on this have declined during the past two weeks from 3d. to 4½d. and are now at the lowest point ever known in the history of the trade. This is due to the lack of speculation in futures and the prospects of an unusually large yield of beet this season. This easiness abroad on the crude has had no influence whatever on the range in the refined article either in Canada or the United States or on the raw material either at New York, for that matter, as prices have been fully maintained on crystals, with an upward tendency. For fair sized lots 3⅝ to 3¾c. have been asked while granulated there is firmly held at $4.59 per 100 lbs nett. The situation at the local refineries in Montreal is unchanged.

Demand from jobbers continues quite brisk, which emphasizes the claim made some time ago in these columns that the stocks of refined, both granulated and yellows, in second and third hands throughout the country were allowed to run down much lower than usual. Refiners, in fact, have all the orders they can attend to at present, as the most of them stipulate for prompt shipment. Car lots of granulated are held firm at 4c. at the refinery and yellows 3¼ to 3¾c.

Co-operation is not reform but the former is essential to securing the other.

REDUCTION IN PAPER BAGS.

For some time, as intimated in former issues, the paper bag trade in Canada was not in a satisfactory condition owing to the cutting of prices among the manufacturers.

Matters instead of being better are now rather worse, for one manufacturer, and an important one, too, is understood to have made a further reduction of about 5 per cent. in prices in order to meet the figures of certain of his competitors.

As paper-bag making has for some time not been returning adequate profits to those engaged in it, the opinion obtains among some with whom THE CANADIAN GROCER has conversed that this last reduction in price will eventually induce the remedy.

J. W. LANG & CO. IN TROUBLE.

THE wholesale grocery and liquor house of J. W. Lang & Co., Church and Front streets, Toronto, has been the subject of some interest in both commercial and legal circles during the past few days.

On Monday the unexpected information was given out that the business had been disposed of to Mr. F. J. Lumsden, who for some years has been the firm's chief accountant. But a still greater surprise came when it was learned that Mr. Lumsden had given a chattel mortgage for $20,000 on the stock to Mr. T. H. Steele, an Orillia lumber dealer.

Lang & Co. have been looked upon as being fairly healthy financially, but when it became known that the business had been sold and the stock subsequently covered by a chattel mortgage the creditors naturally became a little nervous, which was not at all mollified when efforts made to find Mr. Lang were futile.

On Monday afternoon an informal meeting of the creditors was held, and on Tuesday a writ for $2,378 was issued by the Canada Sugar Refining Co. This was argued before Justice MacMahon on Wednesday. An affidavit was put in from Mr. Lang, in which he stated that he had not been concealing himself from his creditors with fraudulent intent, and, except when he had been out of the city on business, was in an office in his former warehouse preparing a statement for his creditors. The affidavit also further set forth that Mr. Lang believed he was able to pay 100 cents on the dollar. The judge, however, issued an order for speedy judgment.

The Standard Bank holds $80,000 of customers' paper, and the firm's total liabilities of all kinds are said to be about $200,000, of which about $25,000 are to the trade, but in the absence of an official statement this can only be taken for what it is worth.

Numbered among the creditors are both the sugar refineries at Montreal and four or five of the leading wholesale grocers in Toronto.

THE NEW CANADIAN TARIFF.

As promised some time ago, we this issue reproduce, in alphabetical order, the new tariff of the Dominion, which contains the changes as finally made by Parliament. The commencement of it will be found on page 17.

Business men should take particular pains to preserve this issue of THE CANADIAN GROCER.

A SENSATIONAL FAILURE.

THE failure of the John Eaton Co., Limited, has developed sensational features which promise to be the subject of more than the usual nine days' talk. The character of the statement is sufficient in itself to create a sensation in business circles, but the arrest of three of the members of the company on a charge of defrauding their creditors is more so.

The fire which destroyed the company's place of business together with the stock took place on May 20th last. A few days after the fire a notice was issued to the effect that the company would rebuild, continue in business and pay one hundred cents on the dollar. The loss by the fire was placed by the company at $289,233.57, but all but $63,603 of this was covered by insurance. There was, therefore, some ground for the gratifying statement which the company made in regard to the payment of its liabilities.

Instead, however, of securing one hundred cents on the dollar the creditors may consider themselves lucky if they get 10 cents on the dollar, for it was revealed at the meeting of the creditors a few days ago that to meet the liabilities of $136,178.37 to unsecured creditors there were only available assets to the amount of $34,350.29, leaving a deficiency of $101,828.08. All the insurance policies for $225,540 and hypothecated goods valued at $9,986 had been handed over to the Bank of Toronto as security for a claim of $207,000.

Ranking as creditors to nearly the amount of $40,000 are the members of the firm and their immediate relatives, but there are other features which do not reflect creditably upon the members of the company.

At a meeting held on June 2 they voted each other, for alleged services, sums aggregating $8,000, while at another meeting the officers were authorized to pledge all the assets still unpledged. At least some of the money raised on the hypothecated goods appears to have been divided among the members of the company.

The authorized capital of the company was $100,000 in 5,000 shares of $20 each. The shareholders, with the amount subscribed and paid by each, were: R. Baker, Toronto, manager—amount subscribed, $200; amount still unpaid, $200. John Eaton, Toronto, manager—amount subscribed, $600; amount still unpaid, $540. J. H. McConnell, Toronto—amount subscribed, $20; amount still unpaid, $20. G. Noble, law student—amount subscribed, $20; amount still unpaid, $18. H. E. Ridley, solicitor—amount subscribed, $20; amount still unpaid, $18. Fully paid up: Boyce Thompson, merchant—amount subscribed, $30,000. T. Thompson, capitalist—amount subscribed, $10,000. T. C. Thompson, merchant—amount subscribed, $5,000. W. A. Thompson, merchant—amount subscribed, $35,000. Harton Walker, agent—amount subscribed, $1,100; amount still unpaid, $550. H. K. Bowden, —amount subscribed, $20; amount still unpaid, $20.

A MERCHANT FINED FOR LYING.

A lying advertiser ought to be punished. And it ought to be done now and not in the hereafter.

The difference between the ordinary liar and the advertising liar is this: The former may deceive, but there it usually ends; the latter not only deceives but he robs. That is why he should be punished while in the flesh.

In this country we have no laws against the liar of the advertising type. Probably we are too advanced in civilization. There is one country, however, which has. Tha country is Germany.

A short time ago a merchant in one of the towns there advertised that his "entire stock consisted of the finest quality of brand new goods, and that it was utterly impossible for any house in town to come up to the price or quality of goods offered."

Another merchant in the town was of a dubious turn of mind. Perhaps he had "been there himself." He purchased some of the alleged extraordinary quality goods. And so confirmed was he in his doubts that he issued an information against his competitor, with the result that the latter had to pay a fine and shoulder all the costs.

But it pays to tell the truth, even where there is no law against untruthful advertising.

THE ESSENCE of the finest Coffee, combined with all the strength-giving qualities of the Kola Nut, produces...

Mackay's Kola Cafe

It is having a large sale, because everybody who has once tried it wants more.

YOU WILL FIND IT SO.

Packed in bottles containing 5 ounces and 10 ounces, to retail at 25c. and 45c., giving you a good margin.

TRY A CASE.

Sole Agents...

ROBT. GREIG & CO.

Montreal.

	Old.	New.
Absinthe	$2.25 per imp. gal.	$2.40 Im. gal.
Acetate of lime	20 p c	.....
Acetate and nitrate of lead, not ground	Free	Same
Acid, acetic and pyroligneous, n. e. s., and vinegar, of any strength, not exceeding a strength of proof, and for each degree of strength in excess of the strength of proof an additional duty of	2c. and 15c. per gal.	Same
Acid, acetic and pyroligneous of any strength, when imported by dyers, calico printers or manufacturers of acetates or colors, for exclusive use in dying or printing, or for the manufacture of such acetates or colors, in their own factories	25 p c	Same
Acid, muriatic and nitric, and all mixed acids	20 p c	Same
Acid, oxalic and boracic	Free	Same
Acid, phosphate	2c. per lb.	25 p c
Acid, sulphuric	4-10c. per lb.	25 p c
Acids used for medical, chemical or manufacturing purposes, not specially provided for in this Act	Free	Same
Aconite root	Free	Same
Acorns as nuts	2c. per lb.	Same
Advertising bills, stickers and folders	15c lb. & 25 p c	15c. per lb.
Advertising pamphlets, pictures and pictorial show cards, illus. advertising periodicals, illus. price lists, advertising calendars, advertising almanacs, tailors' and mantle-makers' fashion plates	6c. per lb. and 20 p c	15c. per lb.
Agaric	Free	Same
Alabaster, spar, terra cotta or composition ornaments	35 p c	Same
Ale, beer and porter, in bottles (6 q. or 12p. to Imp. gal.)	24c. Imp. gal.	Same
Ale, beer and porter. in casks, or otherwise than bottles	16c. Imp. gal.	Same
Albumenized and other papers chemically prepared for photographers' use	30 p c	Same
Albums, insides of paper	Free	Same
Albums or books of views, without reading matter	6c. per lb. and 20 p c	35 p c
Ale, ginger	20 p c	Same
Alkanet root, crude, crushed or ground	Free	free
Almonds, shelled	5c. per lb.	Same
Do. not shelled	3c. per lb.	Same
Almond paste as confectionery	35 p c	Same
Aloes, unground	Free	Same
Alum, in bulk only, ground or unground	Free	Same
Alum, burned or calcined	20 p c	Same
Aluminum, or aluminum and alumina and chloride of aluminum or chloralum, sulphate of alumina and alum cake	Free	Same
Chloralum	Free	Same
Ambergris	Free	Same
Ammonia, sulphate of	Free	Same
Anatomical preparations and skeletons or parts thereof	Free	Same
Anchors	Free	Same
Animals, living, n.e.s.	20 p c	Same
Animals, for improvement of stock	Free	Same
Animals, live hogs	1½c. per lb.	Same
Animals, brought into Canada temporarily and for a period not exceeding 3 months, for the purpose of exhibition	Free	Same
Aniline dyes and coal tar dyes, in bulk or packages of not less than one pound weight, including alizarine and artificial alizarine	Free	Same
Aniline oil, crude	Free	Same
Aniline salts, and arseniate of	Free	Same
Annato, liquid or solid, and seed	Free	Same
Antimony, not ground, pulverized or otherwise manufactured	Free	Same
Antiquities, collections of	Free	Same
Anvils	27½ p c	30 p c
Apricots, green	20 p c	Same
Apparatus and philosophical instruments, imported by and for use of colleges, schools, scientific and literary societies, such as are not manufactured in Canada	Free	Same
Apparatus for colleges and schools, which are manufactured in Canada, to be rated according to material.		
Apparel, wearing and other personal and household effects (not merchandise) of British subjects dying abroad, but domiciled in Canada	Free	Same
Apples, including the barrel	40c. per bbl.	Same
Apples, dried	25 p c	Same
Apple trees of all kinds	3c. each	Same
Argols, not refined	Free	Same
Artist color boxes, japanned	25 p c	Same
Arms, including muskets, rifles and other fire-arms, n.e.s.	20 p c	30 p c
Army and navy and Canadian military arms, clothing, musical instruments for bands, military stores and munition of war	Free	Same
Arrowroot	20 p c	Same
Artificial flowers	25 p c	Same
Arsenic	Free	Same
Arseniate of aniline	Free	Same

	Old.	New.
Articles for the use of Governor-General	Free	Same
Articles imported by and for the use of the Dominion Government or any of the Departments thereof, or by or for the Senate or House of Commons	Free	Same
Articles for personal use or Consuls-General, who are natives or citizens of the country they represent, and who are not engaged in any other business or profession	Free	Same
Articles ex-warehoused for ship's stores	Free	Same
Asbestos in any form other than crude, and all manufactures thereof	25 p c	Same
Ashes, pot and pearl, in packages of not less than 25 lbs. weight	Free	Same
Asparagus	25 p c	Same
Asphalt or asphaltum, and bone pitch, crude only	Free	Same
Awnings and tents	25 p c	Same
Axle grease	25 p c	Same
Babbit metal	10 p c	Same
Bacon and hams, shoulders and sides	2c. per lb.	Same
Bagatelle tables or boards, with cues and balls	35 p c	Same
Baggage, travelers'	Free	Same
Bags, cotton, seamless	20 p c	Same
Do. made up by the use of the needle	32½ p c	.....
Bags, carpet bags	30 p c	Same
Bags, paper seed bags, illustrated	6c. lb. & 20 p c	35 p c
Bags, paper	25 p c	Same
Bags, jute or hemp	20 p c	Same
Baking powders	6c. per lb.	Same
Bamboos, manufactured	Free	Same
Bamboo reeds, not further manufactured than cut into suitable lengths for walking sticks or canes, or sticks for umbrellas, parasols or sunshades	Free	Same
Barilla	Free	Same
Bark, oak and tanners'	Free	Same
Barley	30 p c	Same
Barometers	25 p c	Same
Barrels, Can. manuf., exp. filled and ret'd empty under such reg'ns as the Min. of Cus. shall direct	Free	Same
Barrels cont. petroleum or its products, or any mixt. of which petroleum is a part, when such contents are chargeable with a specific duty	20c. each	Same
Beads and bead ornaments	35 p c	30 p c
Beans	15c. per bush.	Same
Bean, tonquin, vanilla and nux vomica, crude only	Free	Same
Bed comforters, or quilts of cotton, white	25 p c	35 p c
Do. colored	30 p c	35 p c
Beef, salted in barrels, the barrel containing the same to be free of duty	2c. per lb.	Same
Bees	Free	Same
Belladonna leaves	Free	Same
Bells, when imported by and for the use of churches	Free	Same
.....	.....	.....
Belts, leather	30 p c	35 p c
Belts, silk	30 p c	35 p c
Belts, cotton	30 p c	35 p c
Belting of leather or other material, n.e.s.	20 p c	Same
Benzole, n.e.s.	6c. Imp. gal.	Same
Berries for dyeing, or used for composing dyes	Free	Same
Bicycles, tricycles or velocipedes	30 p c	Same
Billiard tables, with or without pockets, and bagatelle tables or boards, cues, balls and cue racks	35 p c	Same
Billiard balls, papier mache, when imported separately	35 p c	Same
Billiard balls, bone or ivory, when imported separately	35 p c	Same
Billiard balls, celluloid, when imported separately	35 p c	Same
.....	.....	.....
Birds, skins for taxidermic purposes	Free	Same
Bird cages	35 p c	Same
Biscuits of all kinds, not sweetened	25 p c	Same
Biscuits, sweetened	27½ p c	Same
Bismuth, metallic, in its natural state	Free	Same
Bitters (n.e.s.)	$2.25 Im. gal.	$2.40 Im. gal.
Blacking, shoe and shoemakers' ink, shoe, harness and leather dressing, and harness-soap	25 p c	Same
Black lead, plumbago manufacture	25 p c	Same
Black book muslin	30 p c	35 p c
Blackberries, gooseberries, raspberries, strawberries, cherries and currants, n.e.s. the weight of the package to be included in the weight for duty	2c. per lb.	Same
Bladders	20 p c	Same
Blanketing and lapping, and discs or mills for engraving copper rollers imported by cotton manufacturers, calico printers and wall paper manufacturers, for use in their own factories only	Free	Same
Blood albumen, tannic acid, antimony salts, tartar emetic and grey tartar	Free	Same
Blueing, laundry, of all kinds	25 p c	Same
Blue vitriol	Free	Same

	Old.	New.
Bolting cloth, not made up	Free	Same
Bone dust and ash for manufacture of phosphate and fertilizers	Free	Same
Bone dust, unmanufactured	Free	Same
Bone black	Free	Same
Bones, crude, not manufactured, burnt, calcined, ground or steamed	Free	Same
Bones, burnt, calcined	20 p c	free
Bone, manufactures of, fancy	35 p c	Same
Bone, manufactures of, n.e.s.	20 p c	Same
Bone pitch, crude only	20 p c	Same
Bone, cuttlefish	Free	Same
Bonnets, n.e.s.	30 p c	Same
Booklets, printed on paper, etc	6c. per lb.	20 p c
Book covers, illustrated paper	6c. lb. & 20 p c	20 p c
Books, n.e.s., printed in two languages, one of which is English or French	6c. per lb.	20 p c
Books, printed in any of the languages or dialects of any of the Indian tribes of the Dominion	Free	Same
Books, printed periodicals and pamphlets, n.e.s., not being foreign reprints of British copyright works, nor blank account books, nor books to be written or drawn upon, nor Bibles, prayer books, psalm and hymn books	6c. per lb.	20 p c
Books, Bibles, prayer books, psalm books and hymn books	Free	Same
Books, imported for the use of schools for the deaf and dumb, and blind, and embossed for the blind	Free	Same
Books, not being printed or reprinted in Canada, which are included and used as text books in the curriculum of any university or incorporated college in Canada for the use of students thereof	Free	Same
Books, British copyright works, reprint of	6c lb. & 12½ pc	10 or 20 p c
Books, printed by any Government or by any scientific association and supplied gratuitously, not for trade	Free	Same
Books, specially imported for use of public free libraries, not more than two copies of one book; and books which shall have been manufactured more than twelve years, bound or unbound	Free	Same
Books, blank books, account books, copy books, or books to be drawn or written upon	35 p c	Same
Bookbinders' cloth	Free	Same
Bookbinders' tools and implements, including ruling machines	10 p c	Same
Boots and shoes, leather or rubber	25 p c	Same
Boots and shoes, rubber, with tops or uppers of cloth, etc	30 p c	25 p c
Boot and shoe counters, made from leather board	20 p c	25 p c
Boot and shoe dressing	25 p c	Same
Boot, shoe and stay laces, of any material	30 p c	.....
Botanical specimens	Free	Same
Borax, ground or unground, in bulk of not less than twenty-five lbs. only	Free	Same
Boxwood rules	25 p c	Same
Boxes, paper boxes labelled, empty	15c lb. & 25 p c	.....
Boxes, paper boxes, empty, plain	35 p c	Same
Boxes, cash	25 p c	Same
Boxes and writing desks, fancy and ornamental	35 p c	Same
Braces or suspenders, and parts thereof	35 p c	Same
Braids of all kinds	30 p c	35 p c
Bran, mill feed	20 p c	Same
Brass, drawn, plain and fancy tubing not bent or otherwise manufactured in lengths not less than six feet	Free	Same
Brass, old, scrap, and in sheets or plates	Free	Same
Brass bars and bolts, drawn, plain and fancy tubing	Free	Same
Brass cups, being rough blanks, for the manufacture of brass and paper shells and cartridges for use in their own factories	Free	Same
Brass wire	10 p c	20 p c
Brass, ribs of iron or steel, runners, rings, caps, notches, ferrules, mounts and sticks or canes in the rough, or not further manufactured than cut into lengths suitable for umbrellas, etc., imported by manufacturers of umbrellas, parasols and sunshades for use in their factories in the manufacture of umbrellas, etc., only	Free	Same
Brass pumps	30 p c	Same
Brass, twisted brass and copper wire, when imported by manufacturers of boots and shoes for use in their factories	Free	Same
Brass, in strips, for printers' rules, not finished	Free	Same
Brass and copper nails, rivets and burrs	30 p c	Same
Brass tubing, cased	30 p c	Same
Brass, manufactures of, n.e.s.	30 p c	Same
Breadstuffs, grain and flour, and meal of all kinds, when damaged by water in transitu, upon the appraised value	20 p c	Same
Brick, hollow and porous	20 p c	Same
Brick, building	20 p c	Same
Brick, bath brick	20 p c	Same
Brick, fire brick, not to include stove linings	Free	20 p c
Brimstone, crude or in roll or flour	Free	Same
Brim moulds, for gold beaters	Free	Same
British gum, dextrine, sizing, cream and enamelled sizing	10 p c	Same
Bristles	Free	Same
Britannia metal in pigs and bars	Free	Same
manufactures of, if not plated	25 p c	Same
manufactures of, if plated	30 p c	Same
Bromine	Free	Same
Brooms	20 p c	Same
Brushes	25 p c	Same
Broom corn	Free	Same
Bronze or Dutch metal	30 p c	Same
Buckskins, tanned or dressed (glove leather)	10 p c	Same
Bronze statuettes	35 p c	Same
Buckwheat	10c. per bushel	Same
meal or flour	¼c. per lb.	Same
Buchu leaves	Free	Same
Buckles, tin, for suspenders.	35 p c	Same
Buckram, for the manufacture of hat and bonnet shapes	Free	Same
Builders' hardware	32½ p c	30 p c
Bulbs, flower	Free	Same
Bullion, gold and silver, in bars, blocks or ingots and bullion fringe	Free	Same
Burr stones, in blocks, rough unmanufactured, not bound up or prepared for binding into mill stones	Free	Same
Burgundy pitch	Free	Same
Butchers' steels	35 p c	30 p c
Butter	4c. per pound	Same
Butter triers	35 p c	Same
Butterine, or other substitute for butter, importation prohibited		
Buttons of vegetable ivory, pearl or horn	8c. per gross, and 20	35 p c
Buttons of hoof, rubber, vulcanite or composition	4c. per gross, and 20 p c	35 p c
Buttons, pantaloon, and all other, n.e.s	20 p c	Same
Buttons, shoe, papier mache	Free	Same
Cabinet of Coins, collection of medals and other antiquities, including collection of postage stamps	Free	Same
Cabinet ware or furniture (wood or iron)	30 p c	Same
Calcareous tufa	Free	Same
Calumba root	Free	Same
Camwood and Sumac, and extract of, for dyeing or tanning	Free	Same
Candied peel, lemon, orange and citron	½c. lb. and 35	35 p c
Candles, tallow	25 p c	Same
Candles, paraffine wax	4c. per lb.	30 p c
Candles and tapers, oil others, including sperm	25 p c	Same
Candle wick and lamp wicks	25 p c	Same
Cane or rattan, split or otherwise manufactured	17½	15 p c
Canton flannel, white	25 p c	Same
Canton flannel, printed or dyed	30 p c	35 p c
Canvas for manuf. of floor oil cloth, not less than 45 in. wide, and not pressed nor calendered	Free	Same
Canvas, "jute," when imported by manufacturers of floor oil cloth, for use in their factories	Free	Same
Canvas of flax or hemp and sail twine, to be used for boat and ship sails	5 p c	Same
Caoutchouc, unmanufactured	Free	Same
Caplins, unfinished leghorn hats	Free	Same
Caps, hats and bonnets, n.e.s	30 p c	Same
Caps, percussion, for guns, rifles and pistols	30 p c	Same
Caps, percussion copper for blasting	3 p c	Same
Capsules for bottles, to be rated according to material		
Carbons	$2.50 per 1,000	35 p c
Cardboard	35 p c	Same
Cards, show cards,	6c. lb. and 20	35 p c
Cards, for playing,	6cts. per pack	Same
Carpet bags, trunks, and valises	30 p c	Same
Carpet, treble ingrain, three-ply and two-ply carpets, composed wholly of wool	5c. per square yd and 25 p c	35 p c
Carpets, two-ply and three-ply ingrain carpets, of which the warp is composed wholly of cotton or other material than wool, worsted, the hair of the Alpaca goat, or other like animal	3c. per square yd. and 25 p c	35 p c
Carpets, Brussels, tapestry, Dutch, venetian and damask; carpet mats and rugs of all kinds, n.e.s.; and printed felts and druggets and other carpets and squares n.o.p.	30 p c	35 p c
Carpets, Smyrna mats and rugs	30 p c	35 p c
Carpeting, matting and mats of hemp, cocoa, jute and stair pads	25 p c	Same
Cartridges, for guns, rifles and pistols, and cartridge cases	30 p c	Same
Carriages, buggies and pleasure carts, and similar vehicles, n.e.s., costing not more than $50	$5 ea. & 25 p c	35 p c
Costing more than $50	35 p c	Same

	Old.	New.
Farm and freight wagons, carts, drays and similar vehicles	25 p c	Same
Carriages, children's carriages of all kinds	35 p c	Same
Carriages, parts of, or other manufactured articles, shall be charged with same rate of duty, on a proportionate valuation, as that chargeable upon the finished article.		
Carriage hardware	32½ p c	30 p c
Carriages of travellers, and carriages laden with merchandise, and not to include circus troupes or hawkers	Free	Same
Cart or wagon skeins or boxes	.....	30 p c
Cash boxes	25 p c	30 p c
Casts, as models for the use of schools of design	Free	Same
Catgut strings, or gut cord for musical instruments	Free	Same
Catgut or whipgut, unmanufactured	Free	Same
Caustic soda	Free	Same
Cases, for jewels, watches, silver and plated ware, cutlery, and other like articles of any material	5 cents each and 30 p c	35 p c
Celluloid, xylonite, or xyolite, in sheets, lumps, balls, or blocks, in rough	Free	Same
Celluloid moulded into sizes for handles of knives and forks, not bored nor otherwise manf	10 p c	Same
Celluloid balls and cylinders, coated with tinfoil, or not, but not finished or further manufactured	10 p c	Same
Celluloid collars	24c doz. & 25 pc	35 p c
Do. cuffs	4c pair & 25 p c	35 p c
Cement, hydraulic or water lime, ground, Portland or Roman, including barrels	40c. per barrel	12½c. 100 lbs.
Chalk stone, china or Cornwall stone, felspar and cliff stone, ground or unground	Free	Same
Chalk, manufactured	20 p c	.....
Chamomile flowers	Free	Same
Chamomile flowers, powdered	20 p c	Same
Chamois skins	17½ p c	Same
Charts, admiralty	Free	Same
Do. other	20 p c	Same
Charcoal	20 p c	Same
Cheese	3c. per lb.	Same
Cheese cloths, white	25 p c	Same
Do. colored	30 p c	35 p c
Cheques, pro. notes and drafts, printed	35 p c	Same
Cherry trees	3c. each	Same
Chewing gum, if sweetened	½c lb. & 35 p c	Same
Do. not sweetened	20 p c	Same
Chicory, raw or green	3c. per lb.	Same
Do. dried, roasted or ground	4c. per lb.	Same
China clay, natural or ground	Free	Same
Chloralum or chloride of alum	Free	Same
China and porcelain ware	30 p c	Same
Chloride of barium	20 p c	Same
Chloride of lime	Free	Same
Chronometer clocks, as clocks	25 p c	Same
Do. watches	25 p c	Same
Chronometers and compasses for ships	Free	Same
Chromos, chromotypes, oleographs and other cards, pictures or artistic works of similar kinds, produced by any process other than hand painting or drawing whether for business or advertising purposes or not, printed or stamped on paper, cardboard or other materials, n.e.s	6c. per lb. and 20 p c	20 p c
Church vestments	20 p c	Same
Churns, brooms, pails, tubs, pounders and rolling pins	20 p c	Same
Cider, not clarified or refined	5c. Im. gal.	Same
Do. clarified or refined	10c. Im. gal.	Same
Cigars and cigarettes	$2 lb. & 25 p c	$3 lb. and 25 p c
Cinchona bark	Free	Same
" powdered	20 p c	Same
Cinnabar	Free	Same
Citrons, rinds of, in brine	Free	Same
Citric acid	Free	Same
Clays	Free	Same
Cliff stone, unmanufactured	Free	Same
Do. manufactured	30 p c	Same
Clocks and clock cases of all kinds	25 p c	Same
Clock springs and clock movements other than for tower clocks, complete or in parts	25 p c	Same
Clothes wringers	25c. each and 20 p c	35 p c
Clothing, cotton, silk and linen	32½ p c	35 p c
Do. ready-made, and wearing apparel of every description, composed wholly or in part of wool, worsted, the hair of the alpaca goat or other like animal, n.o.p	5c. per lb. and 30 p c	35 p c
Clothing, donations of for charitable purposes	Free	Same
Clothing, imported by and for use of army and navy, or for Canadian militia. Dutiable according to material. Duty refunded upon reference to Department.		
Coal, and coal dust, anthracite	Free	Same
Coal, bituminous, per ton of 2,000 lbs	60c. per ton	53c. per ton
Coal dust and slack, bituminous	20 p c	Same
Coke	Free	Same
Coal tar and coal pitch	Free	Same

	Old.	New.
Cobalt, ore of	Free	Same
Cochineal	Free	Same
Cocoa mats and matting	25 p c	Same
Cocoanuts, imported from place of growth by vessel direct to a Canadian port	50c. per 100	Same
Cocoanuts, not imported direct	$1 per 100	Same
Cocoa paste and chocolate paste, cocoas and cocoa butter	4c. per lb.	Same
Cocoa shells and nibs, chocolate and other preparations of cocoa	20 p c	Same
Cocoanut, desiccated, sweetened or not	5c. per lb.	Same
Cocoa beans, not roasted, crushed or ground	Free	Same
Coffee, green, n.e.s	10 p c	Same
Coffee, green, imported direct from the country of growth and production, or purchased in bond in any country where coffee is subject to Customs duty	Free	Same
Coffee, roasted or ground, when not imported direct from the country of growth and production	2c. per lb. and 10 p c	Same
Coffee, roasted or ground, and all imitations of and substitutes for, n.e.s	2c. per lb.	Same
Coffee, extract of, or substitutes for, of all kinds	3c. per lb.	Same
Coffee and milk	30 p c	Same
Coffee mills or roasters	27½ p c	25 p c
Coffins and caskets, of any materials	25 p c	Same
Coins, silver coins from the U. S	25 p c	Same
Coins, gold and silver, except U. S. silver coins	Free	Same
Coir and coir yarn	Free	Same
Collars of linen, cotton, celluloid, xylonite, or xyolite	25c. per doz. and 25 p c	35 p c
Collars, lace collars	30 p c	35 p c
Collodion	20c. per Im. gal. and 20 p c	.....
Cologne water, alcoholic perfumes, and perfumed spirits, bay rum, and lavender waters, hair, tooth and skin washes and other toilet preparations containing spirits of any kind, when in bottles or flasks weighing not more than 4 oz. each	50 p c	Same
When in bottles, flasks, or other packages weighing more than 4 oz. each	$2.25 per gal. and 40 p c	$2.40 per gal. and 40 p c
Combs, dress and toilet, all kinds	35 p c	Same
Combs, curry combs, as saddlers' hardware	32½ p c	30 p c
Commercial blank forms	35 p c	Same
Communion plate imported by and for use in churches	Free	Same
Composition metal for the manufacture of filled gold watch-cases	10 p c	Same
Compasses for ships	Free	Same
Composition nails, spikes and sheathing nails	15 p c	Same
Composition fuel, in blocks	20 p c	Same
Concentrated lye	20 p c	Same
Condensed coffee	30 p c	Same
Condensed milk	3¼c. per lb.	Same
Confectionery and sugar candy	½c lb. & 35 p c	Same
Copper, old and scrap in pigs, bars, rods, bolts, over six feet in length, ingots and sheathing not planished or coated, and copper seamless drawn tubing	Free	Same
Copper wire	15 p c	Same
Do. twisted, for manufacture of boots and shoes	Free	Same
Copper rollers, for use in calico printing, when imported by calico printers for use in their factory in the printing of calico and for no other purpose, such rollers not being manufactured in Canada	Free	Same
Copper, in sheets	Free	Same
Do. bath, finished	30 p c	Same
Do. all manufactures of, n.e.s	30 p c	Same
Do. precipitate of, crude	Free	Same
Copperas, sulphate of iron	Free	Same
Copy books	35 p c	.....
Copying presses	30 p c	.....
Cords and tassels of silk or any other material	30 p c	.....
Cordage, cotton, of all kinds	25 p c	.....
Corduroy, white, 25 per cent. colored	30 p c	35 p c
Corn, Indian	7½c. per bush.	Free
" " when for feed	7¼c. per bush.	Free
Cornmeal	40c. per bbl.	25c. per bbl.
Corks and manufactures of cork-wood or cork-bark	20 p c	Same
Cork-wood or bark, unmanufactured	Free	Same
Corkscrews and cork drawers	27½ p c	30 p c
Cornice poles	30 p c	Same
Corsets	32½ p c	35 p c
Do. clasps, spoon clasps or busks, blanks, side steels and other corset steels, whether plain, japanned, lacquered, tinned or covered with paper or cloth; also back, bone or corset wires, covered with paper or cloth, cut to lengths and tipped with brass or tin, or untipped, or in coils	5c. lb. & 20 p c	35 p c
Cottolene, sub. for lard	2c. per lb.	Same
Cotton, raw	Free	Same
Do. covered wire	30 p c	25 p c
Do. seed in bulk	10 p c	Same
Do. bed quilts, white	25 p c	35 p c
Do. quilts with woven colored border	30 p c	35 p c

	Old.	New.
Cotton belting	20 p c	Same
Do. and jute tapestry	30 p c	25 p c
Do. and linen damasks	25 p c	30 p c
Do. grey or unbleached, fabrics	22½ p c	25 p c
Do. fabrics, white or bleached, n.e.s.	25 p c	Same
Do. fabrics, printed, dyed, or colored	30 p c	35 p c
Do. linen and silk clothing, corsets and other articles made from cotton fabrics	32½ p c	35 p c
Do. handkerchiefs, printed or plain	30 p c	35 p c
Do. or linen shirts, costing more than $3 per dozen	25 p. c. & sp. d. of $1 doz.	35 p c
Do. shirts, n.e.s	35 p c	Same
Do. undershirts and drawers knitted	35 p c	Same
Do. covered flat steel, cut to lengths, with brass on ends	5c. lb. & 20 p c	35 p c
Do. warps and cotton yarns, dyed or undyed, n.e.s	25 p c	Same
Do. yarns, number forty and finer	Free	Same
Do. lamp wicks	25 p c	Same
Do. or linen collars	24c. per doz. and 25 p c	35 p c
Do. parasols and umbrellas	35 p c	Same
Do. prunella	Free	Same
Do. pillow cases	32½ p c	35 p c
Do. seamless bags	20 p c	Same
Do. sewing thread, in hanks, black, bleached, or unbleached, three and six cord	12½ p c	15 p c
Do. sewing thread, and crochet cotton on spools or in balls	25 p c	Same
Do. thread, all other, n.e.s.	25 p c	Same
Do. twine	25 p c	Same
Do. towels and shawls	25 p c	30 p c
Do. velveteens, cotton velvets and cotton plush	30 p c	35 p c
Do. fire hose, lined with rubber	32½ p c	35 p c
Do. wadding, batting, batts dyed or not	22½ p c	25 p c
Do. warps and cotton yarns, dyed or undyed, n.e.s.	25 p c	Same
Do. jeans and coutilles, for corset and dress stay makers, for use in their factories	25 p c	20 p c
Do. manuf. of, n.e.s. (see cotton fabrics.)		
Do. waste and cotton wool	Free	Same
Do. seed cake	Free	Same
Cow hair, unmanufactured	Free	Same
Do. manufactured, n.e.s	20 p c	30 p c
Cracked corn and wheat	20 p c	Same
Cranberries, plums and quinces	25 p c	Same
Crapes, black	20 p c	Same
Crocus, composition	25 p c	Same
Crocks, earthenware, per gal. holding capacity	3c.	30 p c
Crop end of steel rails for the manuf. of steel	$4 per ton	$2 per ton
Crowbars	30 p c	Same
Cream of tartar, in crystals	Free	Same
Do. other, n.e.s.	20 p c	Same
Crucibles of plumbago	Free	Same
Do. earthenware	30 p c	Same
Cucumbers	25 p c	Same
Cuffs, of paper	35 p c	.....
Cuffs of linen, cotton, celluloid, xylonite or xyolite	4c. pr. & 25 p c	35 p c
Cultivators and parts thereof	20 p c	Same
Cups or other prizes won in bona fide competitions	Free	Same
Curry cards and combs	32½ p c	30 p c
Curry powders	25 p c	Same
Curling stones of granite	Free	Same
Curtains, trimmed or untrimmed	30 p c	35 p c
Cutlery—knives wholly or in part plated	35 p c	30 p c
Do. not elsewhere specified	25 p c	30 p c
Cut flowers	20 p c	Same
Damask of cotton, or linen	25 p c	30 p c
Decalcomanie, or transfer pictures	6c. lb. & 20 p c	30 p c
Deer (glove leather) tanned or dressed, colored or not colored	10 p c	Same
Deer hair	Free	Same
Degras	20 p c	Same
Degras and oleo-stearine, when imported by manufacturers of leather for use in the manufacture of leather in their factories	Free	Same
Dental instruments of all kinds	15 p c	Same
Diamonds, set	25 p c	Same
Diamonds, unset, dust or bort, and black diamonds for borers	Free	Same
Diamond drills for prospecting for minerals, not to include motive power	Free	Same
Dice, ivory or bone, fancy	35 p c	Same
Dogs	20 p c	Same
Doors, for safes and vaults, of iron or steel	30 p c	Same
Door knob tops	32½ p c	30 p c
Dragon's blood	Free	Same
Drain pipes, sewer pipes, chimney linings or vents, and inverted blocks, glazed or unglazed, and earthenware tiles	35 p c	Same
Draughts and chessmen of ivory or bone, fancy	35 p c	Same
Drawing paper, mounted	30 p c	Same
Drawings, n.e.s	20 p c	Same
Dried flowers	20 p c	Same
Dried roots, n.e.s	Free	Same
Dried vegetables	25 p c	Same
Druggets, dyed cotton	30 p c	35 p c
Drugs, in a crude state, used in dyeing or tanning	Free	Same
Dryer's japan	20c gal & 20 p c	Same
Dualin, dynamite, giant powder and nitro	4c. per lb.	3c. per lb.
Duck, for belting and hose, when imported by manufacturers of rubber goods for use in their factories	Free	Same
Dutch metal or bronze	25 p c	.....
Dye wood, ground logwood and fustic	Free	Same
Dyes, patent prepared	Free	Same
Dyes, aniline and coal tar dyes, in bulk or packages of not less than 1 lb. weight, including alizarine and artificial alizarine	Free	Same
Dyes, aniline, n.e.s., less than 1 lb.	20 p c	Same
Dye, jet black	Free	Same
Dyeing or tanning articles in a crude state, used in dyeing or tanning, n.e.s	Free	Same
Earth closets	30 p c	Same
Earthenware tiles	35 p c	Same
Earthenware drain tiles, not glazed	20 p c	Same
Earthenware and stoneware demijohns or jugs, churns and crocks, per gal. holding capacity	3c. per gal.	30 p c
Earthenware and stoneware, brown or col'd, and Rockingham ware, white granite or iron stoneware and C.C. ware, decorated, printed or sponged, and all earthenware n.e.s	30 p c	Same
Eggs	3c. per doz.	Same
Elastic rubber thread	Free	Same
Electric and galvanic batteries	25 p c	Same
Electric light apparatus, parts of, when imported separately	25 p c	Same
Electro-plated ware, wholly or in part electro or gilt	30 p c	Same
Electrotypes, stereotypes and celluloids of books, and bases and copper shells for the same, whether composed wholly or in part of metal or celluloid	Free	Same
Electrotypes, stereotypes and celluloids	2c. per sq. in.	1½c. pr sq. in.
Electrotypes, stereotypes and cellulolds of newspaper columns, and bases for the same, composed wholly or partly of metal or celluloid	⅜c. per sq. in.	¼c. per sq. in.
Matrices or copper shells of the same	2c. per sq. in.	1½c. pr sq. in.
Embalming boards	30 p c	Same
Embossed paper, extra heavy, for cracked and damaged walls	35 p c	Same
Embroideries, n.e.s.	30 p c	35 p c
Emery in bulk, crushed or ground	Free	Same
Emery and sand paper	20 p c	35 p c
Emery wheels	25 pc	Same
Enamelled iron hollow ware	35 p c	30 p c
Engines, locomotives	35 p c	Same
Engines, fire	35 p c	Same
Engines, fire, chemical	35 p c	Same
Engines, steam, of ships or other vessels built in any foreign country, etc	25 p c	Same
Engines, all others, and boilers, n.e.s	27½ p c	25 p c
Engravings and prints	20 p c	Same
Entomology, specimens of	Free	Same
Envelopes, paper, of all kinds	35 p c	Same
Ergot	Free	Same
Esparto, or Spanish grass, and other grasses and pulp of, including fancy grasses, dried, but not colored or otherwise manufactured	Free	Same
Essences or extracts, mixed with spirits	$2.25 per Im. gal. and 30 p c	$2.40 and 30 p c
Essential oils	10 p c	Same
Ether, sulphuric	5c. per lb.	25 p c
Excelsior, for upholsterers' use	25 p c	.....
Extract of logwood, fustic, oak, and of oak bark	Free	Same
Extract of malt, for medicinal purposes, n.e.s.	25 p c	Same
Extract of fluid beef, not medicated	25 p c	Same
Eyelets of brass	Free	Same
Eyeglasses, finished	30 p c	Same
Eyeglasses, unfinished, and parts of	20 p c	Same
Fancy grasses, dried, but not colored nor otherwise manufactured	Free	Same
Fancy workboxes, writing desks, glove boxes, handkerchief boxes, manicure cases, perfume cases, toilet cases and fancy cases for smokers' sets, and all similar fancy articles made of bone, shell, horn, ivory, wood, leather, plush, satin, silk, satinette or paper; dolls and toys of all kinds, including sewing machines, when not more than $2 in value; and toy whips, ornaments of alabaster, spar, amber, terra cotta or composition statuettes and bead ornaments, n.e.s	35 p c	Same
Fans, to be rated according to material.		
Farina	1½c. per lb.	Same
Feathers, undressed	20 p c	Same
Feathers, n.e.s	30 p c	Same
Feather beds, bolsters and pillows	30 p c	same
Felt, pressed, of all kinds, not filled or covered by or with any woven fabrics	17½ p c	20 p c
Felt, adhesive, for sheathing vessels	Free	same
Felt, printed as carpets	30 p c	same

	Old.	New.
Felt, roofing, tarred or coated	25 p c	same
Felt, roofing, not tarred	25 p c	same
Felt cloth, n.e.s	5c. lb. & 25 p c	.....
Ferro-manganese and ferro-silicon	5 p c	same
Fertilizers, artificial and mineral	10 p c	same
Fibre, Mexican, Tampico or Istle	Free	same
Fibreware, indurated fibreware, vulcanized fibreware and all articles of like material	25 p c	same
Fibre, vegetable, for manufacturing purposes	Free	same
Filicilla	Free	same
Filberts	2c. per lb.	same
Files and rasps	35 p c	30 p c
Fillets of cotton and rubber not exceeding 7 inches wide, for manufac. of card clothing	Free	same
Firearms	20 p c	30 p c
Fire bricks, for use exclusively in processes of manufactures, not to include stove linings	Free	same
Fire clay gas logs	20 p c	same
Fire clay gas retorts	20 p c	same
Fire clay retorts, crucibles	30 p c	same
Fire clay	Free	same
Fire works	25 p c	same
Fire hose, of cotton or linen, lined with rubber, or of rubber	32 p c	35 p c
Fire dogs, iron	27½	25 p c
Fish, and the products thereof, from Newfoundland	Free	same
Fish skins and fish offal	Free	same
Fish.—Mackerel, fresh	1c. per lb.	same
Herrings, pickled or salted	½c. per lb.	same
Salmon, pickled or salted	1c. per lb.	same
Salmon, fresh	Free	½c. per lb.
All other fish, pickled or salted, in bbls.	1c. per lb.	same
Foreign caught fish, imported otherwise than in bbls. or half bbls., whether fresh, dried, salted or pickled, n.e.s	50c. 100 lbs.	same
Smoked and boneless fish	1c. per lb.	same
Anchovies and sardines, packed in oil or otherwise, in tin boxes, measuring not more than 5 in. long, 4 in. wide, and 3½ in. deep	5c. per box	same
In half boxes, measuring not more than 5 in. long, 4 in. wide, and 1⅝ deep	2½c. half box	same
In quarter boxes, measuring not more than 4¾ in. long, 2½ wide and 1¼ deep	2c. per quarter box	same
Imported in any other form	30 p c	same
Fish preserved in oil, except anchovies and sardines	30 p c	same
Salmon and all other fish prepared or preserved, including oysters, n.e.s	25 p c	same
Oysters, shelled, in bulk	10c. per gal.	same
Oysters, canned, in cans not over one pint	3c. per can, including cans	same
Oysters in cans over one pint and not over one quart	5c. per can, including cans	same
Oysters in cans exceeding one quart	5c. for each qt. or fraction of a qt. of the capacity, including cans, 5c. qt.	same
Oysters in the shell	25 p c	same
Oysters, seed and breeding, imported for the purpose of being planted in Canadian waters	Free	same
Packages containing oysters or other fish not otherwise provided for	25 p c	same
Oils, spermaceti, whale and other fish oils, and all other articles the produce of the fisheries, n.e.s	20 p c	same
Cans or packages made of tin or other material, containing fish of any kind	.....	.....
Not exceeding one quart in contents.	1½c. on each can or pkg., and when exceeding one qt. an additional duty of 1½c. for each additional quart or fractional part thereof.	
Fish hooks, nets, seines, lines and twines, not to include sporting fishing tackle or hooks with flies, or trolling spoons, or threads or twines commonly used for sewing or manufacturing purposes	Free	same
Fish hooks, n.e.s	27½ p c	30 p c
Fish nets, seines	30 p c	same
Fishing rods	30 p c	same
Fishing hooks, with flies	30 p c	same
Flagstones, sawn or otherwise dressed	30 p c	25 p c
Flannels, of every description, n.e.s. (wool),	5c. lb. and 25	35 p c
Flax, fibre	Free	same
Flax, tow of	Free	same
Flax seed	Free	same
Flax sail twine	5 p c	same
Flax, manufactures of, n.e.s	20 p c	25 p c
Flint, flints and ground flint stones	Free	same
Floor earthenware tiles	35 p c	same
Florist stock, viz., palms, orchids, azaleas, cacti and flower bulbs of all kinds	Free	same

	Old.	New.
Flour, buckwheat or meal	¼c. per lb.	same
Flour of corn	1½c. per lb.	same
Flour of rye	50c. per bbl.	same
Flour of wheat	75c. per bbl.	same
Flour of rice or sago	25 p c	60c. per bbl.
Fluting machine, iron	27½ p c	same
Fly paper	35 p c	25 p c
Fog signals, detonating	30 p c	same
Folding machines	10 p c	same
Folia digitalis	Free	same
Food, milk, and all similar prep	30 p c	same
Foot grease, refuse of cotton seed, but not when treated with alkalies	Free	same
Forks, table cast iron, not handled nor ground, or otherwise further manufactured	10 p c	same
Fossils	Free	same
Fowls, domestic, pure bred, also homing or messenger pigeons, pheasants and quails for improvement of stock	Free	same
Fowls, other	20 p c	same
Frames, clasps and fasteners, for purses and chatelaine bags or reticules, not more than 7 inches in diameter, when imported by the manufacturers of same in their factories	20 p c	same
Fringes	30 p c	35 p c
Fruit syrups, lime juice, and fruit juices, n.o.p.	20 p c	same
Fruits, dried, desiccated, or evaporated apples, dates, figs, and other dried, etc., fruits, n.e.s.	25 p c	same
Fruits, dried, raisins, currants and prunes	1c. per lb.	same
Fruits, bananas, plantains, pineapples, pomegranates, guavas, mangoes, shaddocks; wild blueberries, strawberries and raspberries	Free	same
Fruits, green, grapes	2c. per lb.	same
Fruits, green, blackberries, gooseberries, raspberries, strawberries, cherries, and currants. The weight of the package to be included in the weight per duty, n.e.s	2c. lb.	same
Fruits in air-tight cans or other packages. The weight of the cans or packages to be included in the weight for duty	2¼c. per lb.	same
Fruits preserved in brandy and other spirits	$2 per Im. gal.	same
Fuller's earth	Free	same
Fuller's earth, prepared	30 p c	25 p c
Furniture, of wood, iron or any other material, for house, cabinet or office, fin. or in parts, including hair and spring and other mattresses, bolsters and pillows	30 p c	same
Fur skins, of all kinds, not dressed in any manner	Free	same
Fur skins, wholly or partially dressed	15 p c	same
Fur hats, caps, muffs, tippets, capes, coats, cloaks and other manufactures of fur	25 p c	30 p c
Galvanized Nails and Spikes, wrought and pressed	30 p c	same
Galvanized sheet iron, number 17 gauge and thinner	5 p c	same
Galvanic batteries	25 p c	same
Game	20 p c	same
Gannister	Free	same
Gas and coal oil, or kerosene fixtures, or parts thereof	27½ p c	30 p c
Gas coke	Free	same
Gas meters	35 p c	same
Gas, for dentists and others	20 p c	same
Gelatine	25 p c	same
Gentian and ginseng root	Free	same
German spirits of nitrous ether (sweet nitre),	$2.25 imp. gal. and 30 p c	$2.40 and 30 p c
German and nickel silver, manufactures of, not plated	25 p c	same
German and nickel silver, plated, n.e.s	30 p c	same
German silver, and silver in sheets	Free	same
Giant powder, dualin, dynamite and other explosives	4c. per lb.	3c. per lb.
Gilling twine, imported for the use of the fisheries	Free	same
Gilling twines, linen thread	20 p c	same
Gilt ware, of all kinds, except jewellery	30 p c	same
Ginger, preserved	30 p c	same
Glacier, window decorations	6c. per lb. and 20 p c	20 p c
Glass, crystal and decorated table-ware, made expressly for mounting with silver-plated trimmings, when imported by manufacturers of plated ware	20 p c	same
Glass, ornamented, figured and enamelled colored glass; painted and vitrified glass; figured, enamelled and obscured white glass, and rough rolled plate glass	25 p c	30 p c
Glass stained windows	30 p c	same
Glass, carboys and demijohns, empty or filled bottles and decanters, flasks and phials	30 p c	same
Glass, flasks and phials; telegraph and lightning rod insulators, jars and glass balls, and cut, pressed or moulded tableware	30 p c	same
Glass, lamp, gas and electric light shades, lamps and lamp chimneys, side lights and head lights, globes for lanterns, lamps, gas and electric lights, n.e.s	30 p c	same
Glass, all other, and manufactures of, n.o.p., including bent plate glass	20 p c	same

	Old.	New.
Glass bulbs for electric lights	10 p c	same
Glass, common and colorless window glass; and plain colored, stained, tinted or muffled glass in sheets	20 p c	same
Glass, imitation porcelain shades, and colored glass shades, not figured, painted, enamelled or engraved	30 p c	same
Glass and emery paper	20 p c	35 p c
Glass, German looking glass, unsilvered	17½ p c	20 p c
Glass, plate, not bevelled, in sheets or panes not exceeding 25 sq. ft. each, n.o.p	4 to 6c. sq. ft.	25 p c
Glass, plate, not bevelled, in sheets or panes, n.e.s	.....	35 p c
Glate plate, bevelled, in sheets or panes	.....	30 p c
Glass, silvered	27½ p c	30 p c
Glass, silvered, bevelled	32½ p c	30 p c
Glaziers' hacking and putty knives	35 p c	30 p c
Gloves and mitts of all kinds	35 p c	same
Glue, sheet, broken sheet and ground	25 p c	same
Glue, liquid	25 p c	same
Glucose and glucose syrup	1¼c. per lb.	¾c. lb.
Glycerine	20 p c	same
Goat hair, unmanufactured	Free	same
Gold beaters' moulds and skins	Free	same
Gold laces, gold and silver cloth or thread	30 p c	35 p c
Gold and silver bullion, in bars, blocks or ingots, and bullion fringe	Free	same
Gold and silver ware, plated, n.e.s	30 p c	same
Gold medals	25 p c	30 p c
Gold and silver leaf, and Dutch or schlag metal leaf	25 p c	25 p c
Gold and silver, manufactures of, n.e.s	25 p c	30 p c
Gongs for doors, as bells	25 p c	30 p c
Gooseberry bushes	20 p c	same
Grafting stock (see seedling stock)	Free	same
Grape vines	20 p c	same
Grain of all kinds when damaged by water in transitu (on appraised value)	20 p c	same
Granite ware, enamelled iron ware	35 p c	same
Grass, manilla and sea grass	Free	same
Grass, manufactures of, n.e.s	20 p c	same
Gravels	Free	same
Grease, rough, the refuse of animal fat, when imported by the manufacturers of soap for use in their own factory only	Free	same
Grease, axle	25 p c	same
Grease, foot, refuse of cotton seed after oil is pressed out	Free	same
Grease, other, n.e.s	20 p c	same
Grindstones, not mounted, and not less than 36 inches in diameter	.....	15 p c
Grindstones, n.e.s	.....	25 p c
Guano, and other animal and vegetable manures	Free	same
Gums, amber, Arabic, Australian, Elemy, Copal, Damar, Kaurie, Mastic, Sandarac, Senegal, and shellac; and white shellac in gum or flake, for manufacturing purposes; and gum Tragacanth, gum Gedda and gum Barberry	Free	same
Gum, British, Dextrine, sizing, cream and enamel sizing	10 p c	same
Gum, sappato and chicle, crude	Free	same
Gum, opium, powdered	$1.35 per lb.	same
Gum, opium, prepared for smoking	$5 per lb.	same
Gum, opium (drug)	$1 per lb.	same
Gums, assafœtida, camphor and others, n.e.s.	20 p c	same
Gunpowder, gun, rifle, sporting, cannon and musket, canister	3c. per lb.	same
Gunpowder, blasting and mining	2c. per lb.	same
Guns, rifles and muskets	20 p c	30 p c
Gut and worm gut, manufactured or unmanufactured, for whip and other cord	Free	same
Gutta percha clothing, or clothing made waterproof with guta percha	35 p c	same
Gutta percha, crude	Free	same
Gutta percha, manufactures of	25 p c	same
Gypsum, crude (sulphate of lime)	Free	same
Hair, cleaned or uncleaned, but not curled or otherwise manufactured	Free	same
Hair, curled	20 p c	same
Hair cloth of all kinds	30 p c	same
Hair mattresses	30 p c	same
Hair, plasterers' and manufactures of, n.e.s	20 p c	same
Hair oils, pomatums and pastes, and all other perfumed preparations used for the hair, mouth and skin	30 p c	same
Hair pins	30 p c	same
Hammers, blacksmith hammers	35 p c	30 p c
Hammers, other, n.e.s	35 p c	30 p c
Hammocks and lawn tennis nets and other like articles manufactured of twine, n.e.s	30 p c	same
Hams, salted, dried or smoked	2c. per lb.	same
Harness and saddlery of every description, and parts of same	30 p c	same
Hatchets, n.e.s	35 p c	30 p c
Hat boxes	30 p c	same
Hat covers of rubber	25 p c	same
Hats, caps and bonnets, n.e.s	30 p c	same
Hatters' plush, of silk or cotton, and furs not on the skin	Free	same
Hatters' bands, bindings, tips and sides; linings, both tips and sides; hat sweats; when imported by hat manufacturers for use in their factories in the manufacture of hats	Free	same
Hay	$2 per ton	same
Hemlock bark	Free	same
Hemp paper, made on four-cylinder machines and calendered to between .006 and .008 in. thickness, for manufacture of shot shells, primers for the manufacture of shot shells and cartridge and felt board, sized and hydraulic pressed and covered with paper or uncovered for the manufacture of gun wads, when such articles are imported by the manufacturers of shot shells, cartridges and gun wads, to be used for these purposes only in their own factories; provided always that the said articles when imported shall be entered only at such port or ports as may be named by the Controller of Customs, and at no other place	Free	same
Hemp, undressed	Free	same
Hemp, manufactures of, n.e.s	20 p c	25 p c
Hickory spokes, rough turned, not tenoned, mitred, throated, faced, sized, cut to length, round tenoned or polished	Free	same
Hides, raw, whether dried, salted or pickled	Free	same
Hob nails	30 p c	30 p c
Hoes	35 p c	25 p c
Holly	20 p c	same
Hominy, in barrels	40c. per barrel	same
Honey, in the comb or otherwise, and adulterations and imitations thereof	3c. per lb.	same
Hoofs, horns and horn tips	Free	same
Hoop skirts and similar goods, n.e.s	32½ p c	25 p c
Hops	6c. per lb.	same
Hop extract and hop roots	20 p c	same
Horns, in the rough	Free	same
Horn strips	Free	same
Horse clothing, shaped, n.o.p	5c. lb. & 30 p c	30 p c
Horse clothing of jute, shaped or otherwise manufactured	30 p c	same
Horses, n.e.s	20 p c	same
Hosiery, of silk	35 p c	same
House furnishing hardware, rated according to material.		
Hubs, rough hewn or sawn only	Free	same
Hymn books	Free	same
Hydrants, valves and watergates (iron)	27½ p c	25 p c
Ice	Free	same
Ice boxes	30 p c	same
Illuminating oils, composed wholly or in part of the products of petroleum, coal, shale or lignite, costing more than 30c. per gal	25 p c	same
Incense	20 p c	same
Indian corn of the varieties known as "Southern White Dent Corn," or horse tooth ensilage corn, and "Western Yellow Dent Corn," or horse tooth ensilage corn, when imported to be sown for soiling and ensilage only	Free	same [feed
Indian corn	7½c. per bush.	free when for
Indian corn meal	40c. per bbl.	25c. per bbl.
Indian corn and corn meal, when damaged by water in transitu on appraised value	20 p c	same
India rubber boots and shoes with tops or uppers of cloth or of material other than rubber	30 p c	25 p c
India rubber boots and shoes and other manufactures of India rubber, n.e.s	25 p c	same
India rubber clothing, or clothing made waterproof with India rubber, n.e.s	35 p c	same
India rubber hose, belting, packing, mats and matting, and cotton and linen hose, lined with rubber	32½ p c	35 p c
India rubber, unmanufactured	free	same
India rubber, crude and hard rubber in sheets, but not further manufactured, and re-covered rubber and rubber substitute	free	same
Indigo	free	same
Indigo auxiliary or zinc dust	free	same
Indigo paste and extract of	free	same
Infants' food, all kinds	30 p c	same
Ink, for writing	20 p c	same
Ink, for printing	20 p c	same
Inkstands, n.e.s	30 p c	same
Insect powder, n.e.s	20 p c	same
Iodine, crude	free	same
Iodine, resublimed	20 p c	same
Iris, orris root	free	same
Isinglass	25 p c	same
Iron sand or globules and dry putty, for polishing granite	20 p c	same
Iron borings	free	same
Iron liquor, solution of acetate of iron for dyeing and calico printing	free	same
Iron, oxide of, dry	25 p c	same
Iron and steel and manufactures of:—		
Adzes	35 p c	30 p c
Anchors	free	same
Angles for iron or composite ships or ves'ls	free	same

	Old.	New.
Angles, rolled iron or steel angles, channels, structural shapes and special sections, weighing less than 35 lbs. per lineal yard	35 p c, but not less than $10 ton	$7 per ton
Angles, rolled iron or steel angles, channels and special sections, weighing not less than 35 lbs. per lineal yard, and rolled iron or steel beams, joists, girders, column sections, trough sections and other building or bridge structural sections, weighing not less than 25 lbs. per lineal yard, and rolled iron or steel bridge plate not less than ⅜ of a inch thick, nor less than 15 inches wide, and flat eye bar blanks, not punched or drilled	12½ p c	10 p c
Axes, chopping axes	35 p c	25 p c
Axes of all kinds, adzes, hatchets and hammers, n.e.s,	35 p c	25 p c
Axles, springs and parts thereof, axle bars and axle blanks of iron or steel for railway or tramway vehicles	$20 per ton, but not less than 35 p c	35 p c
Axles, springs and parts thereof, axle bars and axle blanks of iron or steel, n.e.s..	1c. lb. & 20 p c	35 p c
Balances	30 p c	same
Bars, crowbars	30 p c	same
Bar iron, rolled or hammered, comp. rounds, squares and bars and shapes of rolled iron or steel, not more than four inches in diameter, and flats not thinner than No. 16 gauge, whether in coils, bundles, rods or bars, n.e.s	$10 per ton	$7 per ton
Barbed wire and other wire for fencing...	¼c. per lb.	15 p c till Jan. 1, '98, then free
Steel rails, weighing not less than 45 lbs. per lineal yard, for use in railway tracks; but this item shall not extend to rails for use in the tracks of railways used or intended for private purposes only, nor shall it extend to rails which are not used or intended to be used in connection with the business of common carrying of either goods or passengers, nor shall this item extend to rails for use in the tracks of street railways or tramways	free	same
Iron or steel railway bars or rails of any form, punched or not punched, n.e.s., for railways, which term for the purposes of this item shall include all kinds of railways, street railways and tramways, even although the same are used for private purposes only, and even although they are not used or intended to be used in connection with the business of common carrying of goods for passengers	30 p c	same
Boiler tubes of wrought iron or steel, including corrugated tubes or flues for marine boilers	7½ p c	5 p c
Bowls for cream separators (steel)	free	same
Bolts with or without threads or nuts, and bolt blanks	1c. lb. & 20 p c	35 p c
Bridges, iron and structural iron works ..	30 p c, but not less than 1c. lb.	35 p c
Bridge plate not less than ⅜ of an inch thick, nor less than 15 inches wide	12½ p c	10 p c
Canada plates	5 p c	same
Cast iron vessels, plates, stove plates and irons, sad irons, hatters' irons, tailors' irons	27½ p c.	25 p c
Castings, other, n.e.s., iron	25 p c	same
Chain traces, iron	30 p c	30 p c
Chains, iron or steel, 5-16 of an inch in diameter	5 p c	same
Chains, other, n.e.s.	27½ p c	.....
Clock springs	25 p c	same
Clock springs and corset steels, to be flat wire of steel of No. 16 gauge or thinner, to be used in the manufacture of dressed stays, crinoline and corset wire; steel of No. 20 gauge and thinner, but not thinner than No. 30 gauge, to be used in the manufacture of corset steels, clock springs and shoe shanks, when imported by the manufacturers of such articles for use in their factories	free	same
Crowbars	30 p c	same
Crucible cast steel wire	free	same
Crucible sheet steel, 11 to 16 gauge, 2½ to 18 in. wide, when imported by manufacturers of mower and reaper knives for the manufacture of such knives in their own factories	free	same
Wrought scrap iron and scrap steel, being waste or refuse wrought iron or steel, fit only to be re-manufactured, the same having been in actual use, not to include cuttings or clippings which can be used as iron or steel without re-manufacture, and steel bloom ends and crop ends of steel rails, $3 per ton, and on and after the 1st day of January 1895	$4 per ton	$1.00 per ton
Iron or steel, being pieces, punchings or clippings of boiler plate or other plates, sheets or bars of iron or steel, whether the same have had the ragged or cropped ends or edges sheared off or not, and crops from iron or steel rails having both ends sawn or sheared off, the same not having been in actual use and being fit for re-rolling or re-manufacture only	$4 per ton	$1.00 per ton
Engines, locomotive	35 p c	same
Engines, steam engines, boilers and machinery, composed wholly or in part of iron or steel, n.e.s	27½ p c	25 p c
Fencing, buckthorn and strip, iron or steel.	½c. per lb.	15 p c
Ferro manganese, ferro silicon, speigel..	5 p c	same
Files and rasps	35 p c	30 p c
Files, steel, for the manufacture of, when imported by file manufacturers for use in their factories	free	same
Fish plates, railway fish plates and tie plates	$10 per ton	$8 per ton
Forgings of iron and steel, of whatever shape, or in whatever stage of manufacture, n.e.s., 35 per cent, but not less than	$15 per ton	30 p c
Forks, table, cast iron, not handled or ground or otherwise further manufactured	10 p c	same
Furniture of any material	30 p c	same
Garden rakes, hay knives, scythes, lawn mowers, rakes, n.e.s., pronged forks of all kinds and hoes	35 p c	25 p c
Hinges, T and strap, and hinge blanks..	1c. per lb. and 20 p c	¼c. per lb. and 25 p c
Hollowware, of cast or wrought iron, n.e.s.	27½ p c	30 p c
Hollowware, enamelled	35 p c	same
Horseshoes and horseshoe nails	30 p c	same
Hoop iron, not exceeding ⅜ of an inch in width and being No. 25 gauge or thinner, used for the manufacture of tubular rivets	free	same
Iron or steel sheets, hoops, bands and strips, n.e.s., other iron or steel of all widths, sheet iron, common or black, smoothed, polished, coated or galvanized, and Canada plates, No. 17 gauge and thinner	5 p c	same
Iron or steel hoops, bands and strips, 8 inches and less in width, No. 18 gauge and thicker	$10 per ton	$7 per ton
Iron or steel plates or sheets, sheared or unsheared, and skelp iron or steel sheared or rolled in grooves, and iron or steel of all widths thicker than No. 17 gauge, n.e.s	$10 per ton	$7 per ton
Iron or steel ingots, cogged ingots, blooms and slabs, billets and puddled bars, loops or other forms less finished than iron or steel bars, but more advanced than pig iron, except castings..	$5 per ton	$2 per ton
Iron or steel beams, sheets, plates, angles and knees, for iron or composite ships or vessels	free	same
Iron masts for ships, or parts of	free	same
Wrought iron or steel nuts and washers, iron or steel rivets, bolts with or without threads, nut and bolt blanks, less than ⅜ of an inch in diameter	1c. per lb. and 25 p c	¾c. per lb. and 25 p c
Wrought iron or steel nuts and washers, iron or steel rivets, bolts with or without threads, nut and bolt and hinge blanks, n.e.s., and T and strap hinges	1c. per lb. and 20 p c	¾c. per lb. and 25 p c
Iron, all articles rated as iron or manufacture of iron shall be chargeable with the same rate of duty, if made of steel, or of steel and iron combined, unless otherwise provided for		
Knife blades or knife blanks in the rough, for use by electro-platers	10 p c	same
Knives, reapers' and mowers' knives....	20 p c	25 p c
Locks	32½ p c	30 p c
Locomotive and car wheel tires of steel, in the rough	free	same
Manufactured articles of iron, brass or steel which at the time of their importation are of a class or kind not manufactured in Canada, imported for use in the construction or equipment of ships or vessels	free	same
Manufactures, articles or wares not specially enumerated or provided for, composed wholly or in part of iron or steel, and whether partly or wholly manufactured	27½ p c	30 p c
Mattocks	35 p c	30 p c
Nails and spikes, wrought and pressed, galvanized or not, horseshoe nails, and all other wrought iron or steel nails, n.e.s., and horse, mule or ox shoes	30 p c	same
Nails, cut nails and spikes of iron or steel, including railroad spikes	¾c. per lb.	½c. per lb.

	Old.	New.
Nail rods, Swedish rolled iron, under ½ inch in diameter, for the manufacture of horse shoe nails and Swedish rolled iron rods, under ½ inch in diameter and of not less than 1¾c. per lb. in value	15 p c	same
Nails, composition, spikes and sheathing nails	15 p c	same
Name plates, enamelled	35 p c	30 p c
Needles, steel, viz., cylinder needles, hand frame needles and latch needles	30 p c	same
Needles, steel, n.o.p.	30 p c	same
Other steel, n.e.s.	27½ p c	30 p c
Picks, mattocks, grub-hoes, adzes, hatchets, and eyes or poles for same, and tools of all descriptions, n.e.s.	35 p c	30 p c
Pig iron, iron kentledge and scrap iron	$4 per ton	$2.50 per ton
Pipes, cast iron, $10 per ton, but not less than	35 p c	$8 per ton
Planing mills, and parts of, in any stage of manufacture	30 p c	25 p c
Plates, scraper plates	27½ p c	.....
Plates, engraved on steel	20 p c	.....
Plates, steel plates less than 30 in. wide and not less than ¼ of an inch thick	12½ p c	10 p c
Plates, cast-iron plates, and stove plates, and irons, sad irons, hatters' irons and tailors' irons	27½ p c	25 p c
Plate, Canada plate	5 p c	same
Plates, saw plates, cut to shape only, not otherwise manufactured	free	same
Plough plate, mould boards and land sides, and other plates for agricultural implements, when cut to shape from rolled plates of steel, but not moulded, punched, polished or otherwise manufactured, and being of a greater value than 4c. a pound	5 p c	same
Portable steam engines, threshers, separators, horse power, portable saw mills and planing mills, and parts of	30 p c	25 p c
Puddled bars	$5 per ton	$2 per ton
Pumps of all kinds and wind mills	30 p c	25 p c
Railway bars and rails, iron or steel, for railways and tramways. (See steel rails)		
Rivets, iron or steel, bolts with or without threads, or nut or bolt blanks. (See wrought iron or steel nuts, etc.)		
Rods of steel, rolled, under half an inch in diameter, or under half an inch square, imported by knob or lock manufacturers, or cutlers, for use exclusively in such manufacture in their own factories	free	same
Rolled iron tubes, not welded, under 1½ in. in diameter; angle iron, 9 and 10 gauge, not over 1½ in. wide; iron tubing, lacquered or brass covered, not over 1½ in. diameter, all of which are to be cut to lengths for the manufacture of bedsteads, and to be used for no other purpose; when imported for the manufacturers of iron bedsteads, to be used for these purposes only, in their own factories, until such time as any of the said articles are manuf'd in Canada	free	same
Rope, raw hide, as belting, being so used.	20 p c	same
Safes, doors for safes and vaults, scales, balances and weighing beams of iron or steel	30 p c	same
Saws of all kinds	32½ p c	30 p c
Scrap iron and scrap steel, old, and only fit to be remanufactured, being part of or recovered from any vessel wrecked in water subject to the jurisdiction of Canada	free	same
Screws, commonly called wood screws— 2 inches or over in length	3c. per lb.	35 p c
1 inch and less than 2 inches in length.	6c. per lb.	35 p c
Less than 1 inch, 8c. per lb., provided that the duty shall not be less than	35 p c	35 p c
Screws, iron, steel, brass, or other metals, n.e.s.	30 p c	35 p c
Scythes.	35 p c	25 p c
Sheet iron, common or black, No. 17 gauge and thinner	5 p c	same
Sheet iron signs, not framed	25 p c	30 p c
Sheet iron. (See iron or steel sheets, etc.)		
Sheet iron, for iron or composite ships	free	same
Sheets, crucible sheets, steel, 11 to 16 gauge, 2½ to 18 inches wide, imported by manufacturers of mower and reaper knives for manufacture of such knives in their own factories	free	same
Shoes, horse, mule and ox shoes	30 p c	same
Shovels and spades, shovel and spade blanks, and iron or steel cut to shape for same	50c. per doz. and 25 p c	35 p c
Skates	10c. per pair 30 p c	35 p c
Skates, steel for, valued at 2½c. lb. & over	free	same
Sledges	30 p c	same
Steels, table and butchers' steels	35 p c	30 p c
Steel of No. 12 gauge and thinner, but not thinner than No. 30 gauge, imported by manufacturers of buckle clasps and ice-creepers, to be used in the manufacture of such articles only in their own factories	free	same
Steel for the manufacture of hammers, augers, and auger bits, when imported by the manufacturers of such articles for use in their own factories only	free	same
Steel, Nos. 24 and 17 gauge, in sheets 63 inches long and from 18 inches to 32 inches wide for the manufacture of tubular bow sockets, when imported by the manufacturers for their own factories only	free	same
Steel, manufactures of, or parts of iron and parts steel, n.e.s.	27½ p c	30 p c
Stoves	27½ p c	25 p c
Stove plates	27½ p c	25 p c
Swords	27½ p c	30 p c
Wedges	30 p c	same
Iron and manufactures of, or part iron and part steel, n.e.s.	27½ p c	30 p c
Strips specially imported for the manufacture of buckthorn and plain strip fencing for use in their factories	free	same
Tacks, cut, brads or sprigs, not exceeding 16 ounces to the thousand	1½c. per 1,000	35 p c
Tacks, shoe, ½ to 4 oz. to the thousand	1c. per 1,000	35 p c
Tacks, cut, brads or sprigs, exceeding 16 oz. to the thousand	1½c. per lb.	35 p c
Track tools, wedges, crowbars and sledges	30 p c	30 p c
Traps	27½ p c	30 p c
Tubing, wrought iron, over 2 inches in diameter	15 p c	same
Tubing, of lap-welded iron, threaded and coupled or not, one and one-quarter to two inches inclusive in diameter, for use exclusively in artesian wells, petroleum pipe lines and petroleum refineries	20 p c	.....
Tubes not welded nor more than 1½-inch in diameter of rolled steel	15 p c	10 p c
Tubes or pipes, either wrought iron or steel	5-10c. & 30 p c	30 p c
Washers, n.e.s.	1c. lb. & 20 p c	25 p c
Provided that on all iron and steel bars, rods, strips or steel sheets of whatever shape, and on all iron or steel bars of irregular shape or section, cold rolled, cold hammered or polished in any way, in addition to the ordinary process of hot rolling or hammering, there shall be paid one-sixth of one cent per pound in addition to the rate imposed on the said materials.		
And provided, further, that all articles rated as iron or manufactures of iron shall be chargeable with the same rate of duty if made of steel, or of steel and iron combined, unless otherwise specially provided for.		
Ivory knives and folders and fancy manufrs	35 p c	30 p c
Ivory and ivory nuts, unmanufactured and veneers, sawn only	free	same
Ivory veneer, other	20 p c	.....
Ivory, manufactures of, n.e.s.	20 p c	same
Ivory vaccine points	free	same
Jack Screws of every description, n.e.s.	35 p c	same
Jalap root	free	same
Jams, jellies and preserves	3¼c. per lb.	same
Japanned and stamped tinware, etc	25 p c	same
Jerseys, ladies'	5c. lb. and 30 p c	35 p c
Jewellery and manufactures of gold and silver	25 p c	30 p c
Jews' harps	35 p c	same
Junk, old	free	same
Jute and jute butts	free	same
Jute, carpeting or matting and mats	25 p c	same
Jute cloth, as taken from the loom, neither pressed, mangled, calendered, nor in any way finished	free	same
Jute, colored fabrics, part cotton, yarns or other material	30 p c	25 p c
Jute, manufactures of, n.e.s.	20 p c	25 p c
Jute yarn, flax or hemp, plain dyed or colored, when imported by manufacturers of carpets, rugs, mats, jute webbing or cloth, and twines, for use in their own factories	free	same
Kainite, or German potash salts for fertilizers	free	same
Kelp	free	same
Kerosene and coal oil fixtures or parts thereof	27½ p c	30 p c
Knives, oyster knives	35 p c	30 p c
Knitting machines	27½ p c	25 p c
Knitting needles and machine needles and needles of all kinds	30 p c	same
Kryolite or cryolite	free	same

(Continued on page 33.)

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, July 29, 1897.

GROCERIES.

IN many lines during the past week business has materially improved. This is particularly noticeable in sugar, both in yellow and granulated varieties, but more especially in the former brands. Canned goods are receiving more attention, and new packs are weekly being expected for shipment. Continued advices in regard to the outlook for dried fruits, etc., show that there will be no famine in this line, but that the crops will likely be larger than they were last year. The prices on imported rices and sagos have advanced. English prices show in some cases an advance of two shillings. Retail prices, however, are not materially altered. Cheap fruit, and particularly raspberries, have had an enormous effect on the consumption of a great many different lines of groceries.

CANNED GOODS.

Business in canned goods has noticeably improved during the week. The new pack promises to be in large demand, as the new goods now in are being ordered freely. Tomatoes are daily becoming scarcer and the lowest price at which they are now obtainable is 85 cents. By the time of the arrivals of the new tomatoes the stock will likely be exhausted. In canned salmon there have been no further developments during the last two weeks; canners on the Coast still do not quote for futures, so that it is to be inferred that they themselves cannot predict the results of the various things that are tending to restrain a large pack. Gallon apples are rapidly advancing in price, the price now ranging from $1.50 to $1.60 a dozen. For present delivery the market in canned salmon is firm. Orders for cherries are now being taken for shipment on August 1. Dealers claim to have had a satisfactory trade so far. Peas are not on the market yet. Corn is firm and strawberries are selling well. Canned beefs are firm. We quote as follows: Tomatoes, 85c.; corn, 55 to 75c.; peas, 75c. for ordinary; sifted select, 90 to $1; extra sifted, $1.25 to $1.40; beans, 65 to 95c;. peaches, $2.50 to $3 for 3's, $1.65 to $2 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.50 to $1.60, according to brand and quality; blackberries, $1.40 to $1.70; cherries, $2 to $2.25; apples, 3's, 70 to 95c.; gallons, $1.50 to $1.60; salmon, "Horseshoe," $1.50; ditto, new season's, to arrive, $1.25 in 5-case lots and $1.30 in less quantities; cohoes, $1.10 to $1.25; canned mackerel, $1.20 to $1.30; lobsters, $2.40 to $2.50 for tall tins; 1-lb. flats, $2.70; ½-lb. flats, $1.60 to $1.70; Canadian canned beef, 1's, $1.25 to $1.35; 2's, $2.30 to $2.45; 6's, $7.75 to $8.25; 14's, $15 to $16.

COFFEES.

The situation in coffees has not materially changed during the last two weeks. The only thing worthy of notice is that Rios are rather firmer. Jobbers quote green in bags as follows: Rio, 9½ to 13c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 18 to 20c.; Jamaica, 19 to 22c.

SYRUPS.

The syrup market is still quiet and featureless. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

Molasses is dull and without feature. We quote: New Orleans, barrels, 23 to 35c.; ditto, half-barrels, 25 to 37c.; ditto, fancy, 50 to 55c., in barrels and half-barrels; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGARS.

Dealers here report an active trade in sugar this week. This is most likely due to the preserving and pickling season. So far retailers have been able to supply the demand from their own stocks, as quite a few of them purchased heavily before the tariff went into effect, but now this stock has to be replenished. A good many orders for carload lots are coming in. Yellows, too, are moving freely. There has been no alteration in prices, however. We quote for Toronto as follows: Granulated—St. Lawrence and Redpath's, 4 7-16c. for single barrel lots and 4⅜c. for 5-barrel lots; Acadia, 4⅜c. for single barrel lots, and

BUTTER TUBS

....Ex Warehouse or direct from Factory

Prompt Shipment
Best Goods . . .

WALTER WOODS & CO.
HAMILTON

DRINK : : :
:: Chocolate for Breakfast
It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES

But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier

The world-renowned French Vanilla Chocolate.

HUNDREDS OF IMITATORS
NO EQUAL TO
"SALADA"
CEYLON TEA

No Departmental Store selling it.
No Pedlars. . . . .

AGENCIES . . :
25 Front Street East - - TORONTO
318 St. Paul Street - - MONTREAL
15 Niagara Street - - - BUFFALO
347 and 349 Fifth Ave. - - PITTSBURG
206 State Street - - - BOSTON
13 Exchange Street - - ROCHESTER
219 Cambie Street - - - VANCOUVER

P. C. LARKIN & CO.

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

4 5-16c. for 5-barrel lots; yellows, 3½ to 4⅛c. per lb.; German granulated, in 100-lb. sacks, 4⅛ to 4¼c. per lb.; Demerara crystals, 3⅞c.

SPICES.

The heavy orders noted last week continue to flow in freely. Not only are duplicate orders arriving, but large orders are frequently received. We quote as follows: Pure Singapore black pepper, ground, 11c. in kegs, pails and boxes, and 13c. in 5-lb. cans; ditto, whole, 10c. per lb.; pure white pepper, ground, 18c. in kegs, pails and boxes and 20c. in 5-lb. cans; ditto, whole, 15 to 17c., according to quality; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 23 to 25c.; do. best, 28 to 30c. per lb.; allspice, 13 to 16c.; cassia, 20 to 25c. per lb. for ground and 40c. for Saigon.

NUTS.

Trade continues to be quiet and featureless. The prices for the new crop of Tarragona almonds are not yet fixed. According to advices the crop promises to be large everywhere, and this has been largely discounted as regards shippers' ideas of price, by some shippers even too largely. If anything, prices will be higher than those now looked for. We quote as follows: Brazil nuts, 11 to 12½c.; Valencia shelled almonds, 18 to 22c.; Tarragona almonds, 9½ to 11c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12½c.; Marbot walnuts, 9½ to 11c.; Bordeax walnuts, 8 to 9c.: Sicily filberts, 10c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, ETC.

The trade in rice continues to have a steady volume. Although we quote no changes, the dealers say that polished Patna rice has advanced in England in some cases to the extent of two shillings. What effect the change is going to have here cannot as yet be exactly estimated. We quote: Standard "B," broken lots, 3⅞c.; 1 to to 5 sacks, 3¾c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5c.; Patna, 4¾ to 5¼c.; tapioca, 3¼ to 4½c.; sago, 3½ to 4½c.

TEAS.

The samples of Japan teas, which we mentioned last week as being on the way here, have arrived, and on being tested have shown good drawing qualities, and have proved this season's shipments as fully equal to those of last year. Dealers say that Ceylon and India teas are being largely enquired for, and it is reasonably certain that this year these brands will, to a great extent, push the China brands out of the market. Some shipments of Japan teas are coming in, and the dealers receiving them quote them at 18 to 22c. The trade in teas is as yet quiet. Ruling prices on the Toronto market to retailers are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

The indications are now that not a pound of old fruit will be on the market when the new shipments arrive, and, as a consequence, the prices of the first two or three arrivals will be high. Reports now are to the effect that the currant crop is not going to be as large as was expected. Some advices say that the damage by rain will affect both quality and price. However, the letters received are conflicting, and the true condition of the crop cannot be guaranteed till after the drying season is past. Advice from Hancock & Wood, Patras, is to the effect that complaints are daily becoming louder of the damage done by the peronosporos, but in some districts the malady has not appeared. They express the hope that plenty

BUTTER AND EGGS

Are in good demand. We can place any quantity at highest prices, and assure you prompt returns.

J. A. McLEAN,

Successor to GRAHAM, McLEAN & CO.

77 Golborne St. TORONTO.

As Gold is to Silver

SO ARE

GOLDEN HADDIES

compared with some other brands. Only the **BEST** fish are used, and they are cured, smoked and canned immediately on being caught.

By this process they retain their **DELICATE FLAVOR** and rich, **GOLDEN COLOR.**

Every Can Guaranteed

Packers' Agents **NORTHRUP & CO.**

23 and 24 South Wharf - - ST. JOHN, N. B.

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses.

CUT TOBACCOS . . . .

OLD CHUM.

SEAL OF NORTH CAROLINA.

OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

ATHLETE. DERBY.

TO CANADIAN MANUFACTURERS AND IMPORTERS

If not represented in WINNIPEG

"For sale of your goods to jobbers will be pleased to have you write me."

E. NICHOLSON

124 Princess Street, **Winnipeg, Man.**

Successor to

W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

11 years' experience. Established 1882

ORANGES AND LEMONS

Now is the time to buy your summer stock. Write us for prices. We can please you.

CLEMES BROS., - Toronto

51 Front Street East.

of good currants will be found to supply all demand. We quote as follows: Provincials, 5½ to 5⅜c. in bbls.; ditto, half-bbls., 5½ to 5⅝c.; fine Filiatras, in bbls., 5⅝ to 5¾c.; do., half-bbls., 5⅝ to 5¾c.; Patras, 5⅞ to 6⅛c. in bbls., 5⅞ to 6⅛c. in half-bbls., and 6⅛ to 6¼c. in cases; Vostizzas, cases, 7 to 8c.

Latest advices in regard to the crop of Valencia raisins give a very satisfactory account, and if rain does not fall during the drying season a good crop and good fruit are assured. The first Valencias were shipped on the Soto, via Liverpool, on the 23rd July, and will arrive here about the 25th August. We quote: Off-stalk, 4¾ to 5½c.; fine off-stalk, 5½ to 6c.; selected, 6 to 6½c.; layers, 6½ to 7c.

In regard to Sultana raisins, a letter from C. Whittall & Co., Smyrna, gives an idea of the present outlook. They report that appearances now are the cause of hopes for a satisfactory yield. If the weather proves favorable during the drying season the quality also should be fine. They say, however, that there are reports of some vines shedding their fruit. With favorable conditions henceforward the crop will exceed last year's 38,000 tons. At present the local demand is steady, and prices are firm.

A few transactions in California loose muscatel raisins are reported, but business on the whole is dull. We quote: 3-crown, 7¼c.; 4-crown, 8 to 8¼c.

Advices from C. Whittall & Co., Smyrna, in regard to figs, are to the effect that the outlook is favorable. The weather has improved, and cool and dry winds have developed the fruit, and soundness is now assured. Present estimates are 70,000 to 75,000 loads, against 67,000 loads in '96. Figures for August and September shipment are now to be had. We quote spot goods. 10 oz., 7½c.; 10 lb., 9 to 10c.; 18 lb., 10 to 12c.; 28 lb., 11 to 13c.; taps, 3¼ to 3½c. net; natural, 4½c. in bags, and 6 to 6½c. in boxes.

The outlook for California apricots is good, and prices will likely be lower this year. As yet trade is quiet. We quote: Peaches, 7 to 10½c. per lb., according to quality; apricots, 6½ to 15c.; pears, 5½ to 10½c.; egg plums, 5½ to 11c.; silver prunes, 8½ to 13½c.

The prune trade is still very quiet, owing to the abundance of fresh fruits. Advices from Trieste re Turkish prunes advise prospects of a good crop. The outlook for California prunes is also good, and there is a probability that this year's brand will be cheaper. We quote: Bosnias, U's (110 to 113 half kilo), 6 to 6½c.; C's (85 to 90 half kilo), 7 to 7½c. per lb. California, 90 to 100's, 6½c. per lb.; 70 to 80's, 7½c.; 60 to 70's, 7½ to 8c.; 50 to 60's, 8 to 8½c.; 40 to 50's, 9½ to 10½c.; 30 to 40's, 12½ to 13c.; "Ruby" prunes, 7½ to 8c.; French, 4½ to 5c.

Dates are neglected. We quote: 5½ to 6c. for Hallowee and 5 to 5¼c. for Kadrowee.

GREEN FRUITS.

Lemons are not moving as briskly as they were, hot weather being necessary to create a heavy demand. During the week we have seen a few pickling onions on the market, but there were only a few. Nearly all fruit has dropped a few cents in price this week. Cabbage is becoming more plentiful and the demand is good. Mississippi tomatoes have been replaced by those from Illinois, and the Canadian variety will soon be in the dealers' hands. Water-

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

MORROW & EWING

General Commission Merchants

13 St. John St., MONTREAL

We beg to notify the Wholesale Grocery Trade that we have to offer best values in

Rio, Santos, Maracaibo and Mocha Coffees

also have on hand full lines of

Japan, Congou, Indian, Ceylon and Gunpowder Teas

Samples and particulars on application. Wholesale supplied only.

EGGS

Market steady and firm at 9½ to 10

BUTTER

Brisk demand for all good Tubs, Pails and Rolls now at 11 to 14 cents.

RUTHERFORD, MARSHALL & CO.

62 Front St. East, TORONTO

G.F.& J.GALT PACKERS OF THE CELEBRATED **BLUE RIBBON TEAS**

42 SCOTT St TORONTO.

melons are coming in freely and are going out just as freely. Cherries, raspberries and currants have been the principal features during the week. The crop of raspberries has been exceedingly large this year and the prices ranged low accordingly. Cherries have been selling at low prices and the quantity coming in has been larger than was at one time anticipated. Some shipments of apples from Chicago arrived this week. California fruit, especially pears, has an active demand. Oranges—Sorrentos, 200's and 300's, $4.25 to $4.50 per box; 180's, $2.75 to $3, three-quarter boxes. Lemons, $5 to $5.50 per case. Cocoanuts, $4.50 a sack and 60c. per doz. Onions, 2½ to 2¾c. per lb. for Egyptians. Bananas, $1 to $1.50. New cabbage, $1 to $1.25 per bbl. Illinois tomatoes, 80 to 90c. per case of 4 baskets. Watermelons, 22 to 35c. California peaches, $1.60 to $1.80 per box; Canadian gooseberries, 30 to 50c. per 12-quart basket; Canadian cherries, 50 to 75c. per basket; red currants, 50 to 60c. per basket; California plums, $1.50 to $1.90 box; California pears, $2.25 to $2.50 per box; muskmelons, $2 to $2.50 per crate of 2 doz.; cucumbers, 35 to 45c. per 12-quart basket; black raspberries, 5c. per quart; red do., 5c. per quart; black currants, 75c. to $1; harvest apples, $2.50 to $3.50 per barrel; Canadian tomatoes, 90c. to $1.

BUTTER AND CHEESE.

BUTTER—The receipts of butter continue to show the effects of the hot weather. Many of the tubs in which the quality of the butter has been uniform are, when they arrive, off flavor on the top. Some butter that has recently come forward was practically in oil when received. Some of the country merchants do not seem to have acquainted themselves with the fact that the railways have placed refrigerator cars on the different lines. This service has been a great boon to a number of shippers who have availed themselves of it. The price of dairy butter is easy and very little trading is being done. Creamery is in good demand and exporters are buyers. There is no quotable change in price. We quote: Dairy—Tub, 12c. for best, and others, 7 to 9c.; pound prints, 11 to 13c. Creamery—Tubs, 16½ to 17½c.; prints, 17 to 18½c.

The rarest morsels to be found
Are manufactured in Owen Sound.
They are "Graham Crackers" pure and grand,
McLauchlan's name's on every brand.

J. McLAUCHLAN & SONS,

Biscuit Manufacturers, - **Owen Sound, Ont.**

CHEESE—A very little light trading business is reported for this week. Exporters are buying sparingly, and are also particular as to quality. In some factories, where no ice has been provided, the heat has had a considerable effect on quality, and cheese has had to be rejected from some of these factories. Prices are easy at about 7½ to 7⅞c. and selling at 8½ to 8¾c.

SALT.

Trade is brisk. The hot weather has caused an increased demand in all lines. Prices are unchanged. Quoted at Toronto, carload lots go at $1 per bbl. and 60c. per sack; less than carload lots, $1.05 per bbl. and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

FISH.

The trade in fish has continued of a steady nature all week. The weather has not been so warm and the consumption has increased a little. We quote: Pickerel, 6c. per lb.; pike, 5½c. per lb.; whitefish, 6½c.; trout, 6½c.; perch, 3c. per lb., fresh herring, 3½c. per lb.; haddies, 7½c. per lb.; Labrador herring, $3 to $4 per bbl. and $2.25 per half-bbl.; split herring, $4.50 per bbl. and $2.50 per half-bbl.; boneless fish, 3½ to 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg.

PROVISIONS.

There is still another advance in live hogs, $6 now being paid on the Toronto market. This makes the feeling in provisions very firm and higher prices prevail. An advance in some lines, particularly in heavier class of meats, which are in light supply, is quoted. The majority of the light lean cuts are now used for export, Canadian bacon being in great favor at present and at a premium.

DRY SALTED MEATS—Long clear bacon, 7½c. for carload lots, and 7¾ to 8c. per lb. for ton lots and cases; backs, 8¾c.

SMOKED MEATS—Breakfast bacon, 11½ to 12c.; rolls, 9½ to 10c.; hams, large, 11 to 11½c.; 12 to 12½c. for small and 12c. for medium; shoulder hams, 9c.; backs, 11 to 11½c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 5¾c.; tubs, 6 to 6¼c.; pails, 6¼ to 6½c.

BARREL PORK—Canadian heavy mess, $13 to $13.50; Canadian short-cut, $16; clear shoulder mess, $12.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—We quote: Red wheat, 72c.; white, 73c.; oats, 22½ to 23½c.; peas, 45 to 47c.

FLOUR—Trade is fair. We quote in carloads on track, Toronto: Manitoba patents, $4.35; Manitoba strong bakers', $3.85; Ontario patents, $3.90 to $4.30; straight roller, $3.30 to $3.40, Toronto freights.

BREAKFAST FOODS—Trade is moderate. We quote as follows: Standard oatmeal and rolled oats, $3.10 in bags and $3.20 in bbls.; rolled wheat, $2.60 in 100-lb. bbls.; cornmeal, $2.30 to $2.40; split peas, $3 to $3.25; pot barley, $3 to $3.25.

COUNTRY PRODUCE.

EGGS—The quantity coming forward is not liberal, but sometimes we hear of insufficient supplies. The consumptive demand is just fair, some say it is better than it has been for years at this season. We quote 9 to 10c.

POTATOES—The supply of new potatoes has become exhausted, and the variety coming forward now is inferior. Dealers are now paying 75c. per bush. willingly and selling at 90c. per bush. Old potatoes are 20c. by the carload and 30c. a bag out of store.

HONEY—The trade in new light clover honey is active. Buckwheat is dull at about

WE ARE
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FOR
DRIED APPLES

W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. Toronto

Drink, and the World Drinks With You

PEERLESS

"KOLONA"

Pure Ceylon Tea.

Retails at 25, 30, 40, 50, 60 and 80c. lb.
½-lb. and 1-lb. Lead Packages.

CRUSHED

JAVA AND MOCHA

COFFEE

25-lb. and 50-lb. Air-Tight Tins.

Banishes the frown from the cynic's brow.—Satisfies the thirsty.—Refreshes the wearied.—
HEALTH and **PLEASURE** done up in Temperance Style.

The ***EBY, BLAIN CO.*** *Limited*

Wholesale Importing and Manufacturing Grocers. TORONTO

3c. We quote light at: 60-lb. tins, 6 to 6½c.; 5 and 10-lb. tins, 6½ to 7c.; comb, $1.50 to $1.75 per dozen.

DRIED APPLES—Are in considerably better demand. There has also been a rise in price, which we predicted last week. The idea as to price now is 2½ to 3c. f.o.b. The local jobbing price ranges from 2¼c. upward.

EVAPORATED APPLES—Are in exceptionally good demand. Buyers are paying 3¾ to 4c. f..o.b. Jobbers are selling at 5 to 5½c.

HIDES, SKINS AND WOOL.

HIDES—Trade is quite brisk. Cowhides: Dealers pay 8½c. for No. 1, 7½c. for No. 2 and 6½c. for No. 3. Steerhides: 60 lbs. and up, 8½c. for No. 1, 7½c. for No. 2 and 6½c. for No. 3.

CALFSKINS—Trade is brisk and prices are firm. No. 1 veal, 8 lbs. and up, 10c. lb.; No. 2, 8c.; Dekins, from 30 to 35c.; culls, 15 to 20c. each.

SHEEPSKINS — We quote: Lambskins, 50c.; pelts, 30c.

WOOL—Trade continues about the same as it was last week. Buyers are paying 19 to 20c.

PETROLEUM, ETC.

The time is drawing near for the orders for fall stocks in oils to come in. The trade in lubricating oil is fully up to the average. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 14½c.; carbon, safety, 16½c.; Canadian water white, 17c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

The first arrivals of Japan teas have shown good quality.

J. A. Maclean has lately increased his cold storage facilities.

Dry salted meats have advanced ¼c. a lb., owing to the high value of live hogs.

A cable to Mr. E. Fielding from Denia, Spain, quotes fine off-stalk and selected 1s. 6d. lower for immediate shipment.

The Toronto Fruit Auction Market is receiving several cars of California fruit every two weeks and is selling them by auction.

If retailers find that they are not having their orders filled as quickly as usual by the Canadian Specialty Co. they may attribute it to repairs being made in their office.

D. Gunn, Bros. & Co. say that the sale of dairy butter so far this season has not been as active as past seasons. They are, however, still buying dairy, as they know that it can be better cared for in their refrigerator than in a country store. They prefer buying from the dealers who make regular shipments every week or two.

QUEBEC MARKETS.

MONTREAL, July 29, 1897.

GROCERIES.

THE week has not developed any radical change in the local situation of the grocery market. There is a fair trade doing in sugar both from first and second hands, and prices are steady here despite the pronounced easiness in raws in Europe. Molasses continue much as they were, while advices on tea from Japan are of a firmer nature and have given holders more confidence in the future. There has been no fresh news regarding dried fruit except some quotations on new crop currants for early shipment. Raisins furnished nothing either from Valencia or California. Canned goods remain much as they were.

SUGAR.

Despite continued easiness in raw material in Europe, prices there having touched the record low price, there is no symptom of decline either in New York or Canada, values both here and in the States ruling steady. Demand for refined on spot is good for all grades, from granulated to cheap yel-

lows, an active business being transacted from second as well as from refiners' hands. Stocks in both these connections are light. We quote: Granulated steady, at 4⅛c. for 1 to 9 barrels and 4 1-16c. for 10 barrels and over, with yellows ranging from 3⅜ to 3¾c., as to quality.

SYRUPS.

There has been no change in syrups, demand continuing slow at 1⅜ to 1⅞c. per lb., as to grade.

MOLASSES.

There has been no new feature in the molasses market. Demand has been of a fair character, and quite a few good-sized lots have left first hands during the week on the basis of 20 to 21c. for Barbadoes ex wharf. In a jobbing way values are steady at 22 to 23c. for Barbadoes and Porto Rico, 29c. for fancy, 25c. for choice and 22c. for prime.

RICE.

There is a fair demand for rice, and the tone of the market is distinctly steady. We quote: Crystal Japan, $4.50 to $5; standard B, $3.50 to $3.75; Patna, $4.50 to $5; Carolina, $6.75 to $7.75; choice Burmah, $4 to $4.25, and Java kinds, $4.25 to $4.50.

SPICES.

There has been a fair jobbing inquiry for spices. We quote as follows: Black pepper, 9c.; pure white, 14 to 17c.; pure Jamaica ginger, 20 to 25c.; cloves, 15c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do., best, 28 to 30c. per lb.; allspice, 12 to 14c.; nutmegs, 50 to 90c.

COFFEES.

Business in coffee remains quiet, and there is absolutely nothing to report. We quote: Maracaibo, 16 to 19c.; Santos, 12 to 15c.; Rio, 12 to 16c.; Mocha, 24c., and Java, 25c.

TEAS.

Advices regarding tea from Japan have been of a much firmer character, and holders of stock here and elsewhere on this continent believe that the situation will develop more steadiness as time passes. There was quite a fair enquiry this week for new crop Japan teas from first hands to jobbers, individual agents reporting sales of 500 packages up at a range of 16 to 20c. We quote as follows: Young Hysons, 13 to 18c. for low grades, 25 to 28c. for mediums, and 30 to 45c. for high grades; China Congous, 12 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 21c. for mediums, and 28 to 40c. for high grades; Indians and Ceylons, 16½ to 20c. for mediums, and 30 to 65c. for high grades.

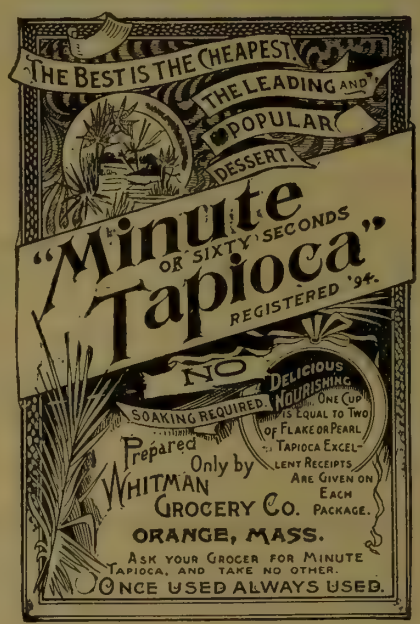
CANNED GOODS.

There has been little to report in canned goods during the week, business continuing quiet. Advices regarding salmon from the Coast are of a very conflicting character. We quote as follows: Tomatoes, 80c.; corn, 50 to 80c.; peas, 80c.; peaches, $1.75 to $1.90 for 2's; raspberries, $1.40 to $1.90; strawberries, $1.75 to $2, according to brand and quality; cherries, $2.30; apples, 3's, 85 to 90c.; gallons, $1.55 to $1.65; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.40 to $1.45; "Clover Leaf," $1.35; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.30, in tall tins; canned mackerel, $1.25; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.30; lobsters, $11 per case; French sardines, $10.25 to $11 extra brands; ordinary brands, $8 to $9; Canadian brands, $4.25.

DRIED FRUIT.

There has been nothing additional to report in connection with Valencia raisins since last week. Spot prices are purely nominal at 4¼c. off-stalk, 4¾c. fine do., 5½ to 6c. selected, and 6¼ to 6½c. for layers.

The currant market is steady and first offers were made this week as follows: Vostizzas, 22s.; Patras, 18s., and Provincials, 15 to 16s., c.i.f. We quote the spot range



Cause and Effect

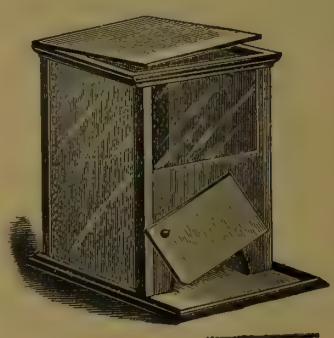
Cause. We have placed "MINUTE TAPIOCA on the market claiming that we had the best, purest, most convenient and fastest-selling tapioca ever shown, and by judicious advertising and guaranteeing the high quality of our goods got the people to try it.

Effect. The rapidly increasing sales of the "MINUTE TAPIOCA" prove that the people know a good thing when they see it, and appreciate our efforts to help them place a delicious and nourishing menn upon their tables.

You can't afford not to handle it.

WHITMAN GROCERY COMPANY

ORANGE, MASS.



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Saratoga Potato

CHIPS.

Grocers sell them.

Manufactured by . .

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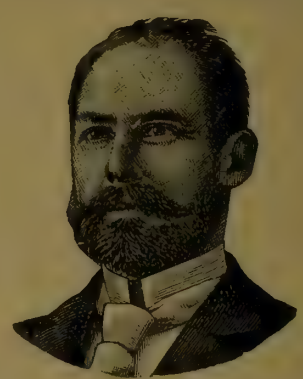
Agent in Montreal.



ENAMELLED MEASURES

In ½ pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.

GOVERNMENT STAMPED

Superior to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode . . . .

The McCLARY MFG. CO.

LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER.

WANTED Consignments of
BUTTER. EGGS & POULTRY
Quick returns guaranteed.
CHAS. J. GRAHAM, Produce and Commission Merchant
88 Front Street East, TORONTO.

Cottams Seed . .

The fact that this brand is protected by six patents may not directly interest grocers, though it affects them materially. It explains why no other seed can be as good, and why, for birds, Cottams is double the value of any other. You want to sell the best. We want you to be in possession of the facts. Truth is bound to win.

HONEST BIRD FOOD cannot allow the profit of the other kind, but it pays better in the end. Customers find birds easier to keep. They don't have to buy a bird every few months. They keep more birds. They buy more seed. The grocer makes up on extra sales the legitimate reduction of profit. Makes it up twenty times over. And wonders what becomes of all the Cottams Seed he sells.

Cottams Seed is sold by all wholesalers.

DAWSON & CO.
FRUIT, PRODUCE AND COMMISSION MERCHANTS,
32 WEST MARKET STREET
TORONTO.

FRUIT
Large quantities are now being handled by
McWILLIAM & EVERIST
WHOLESALE COMMISSION MERCHANTS
25 and 27 Church street,
TORONTO, ONT.
Consignments promptly and carefully handled.
All orders receive our best attention.
Telephones:—Office, 645. Fruit Market, 2746.

PURE
LARD
. . OF THE . .
Best Quality.
Special Prices This Week Get Our Figures.
IN 5 TUB AND 15 PAIL LOTS.
F. W. FEARMAN - HAMILTON

on old crop 4 to 4¾c., as to quality and package.

California raisins have furnished nothing new during the past week. Prices on spot are nominal at 6¼ to 6¾c. for 2-crown; 7 to 7½c., for 3-crown, and 8 to 8¼c. for 4-crown.

Prunes are steady and unchanged and the same can be said of dates.

NUTS.

Business in these continues without special feature. We quote: Grenoble walnuts, 10 to 11c.; Brazils, 11c.; almonds, 10 to 10½c.; do shelled, 17 to 18c.; filberts, 8½ to 9c.; peanuts, 7 to 9c.; and cocoanuts, $3.50 to $3.75 per 100.

DRIED APPLES.

Remain quiet at 2 to 2½c., with evaporated 3¾ to 4¼c.

GREEN FRUIT.

There have been heavy receipts of both domestic and California fruit during the week, but prices generally are pretty steady. Lemons ruled strong owing to the warm weather, while oranges, though quiet, were steady. We quote as follows: Valencia oranges, $6 per case; bloods, $2.50 to $3 per half-box, and Messinas, $3 to $3.50 per box; lemons, $3.75 to $4.50 per box for choice, and $2.75 to $3.50 for common; bananas, $1.25 to $1.65 per bunch; Canadian cherries, 40 to 75c. per basket; apricots, $1.25 to $1.50 per box; California peaches, $1 to $1.25 per box; do plums, $1.25 per box; pineapples, 10c. each; Canadian strawberries, 7 to 10c.; raspberries, 5½ to 10c.; blueberries, $1 per box. Egyptian onions, 4c. per lb., and Bermuda ditto, 3c. per lb., and $3 per crate.

COUNTRY PRODUCE.

EGGS—There continues to be a good demand for eggs, and the market is fairly active and firm, with no change in prices to note. Selected near-by stock sold at 10½ to 11c.; ordinary No. 1 at 9 to 9½c., and No. 2 at 8 to 8½c. per dozen.

MAPLE PRODUCT—In maple product there is no improvement, sales being extremely slow. We quote: Maple syrup, 4¾ to 5c. per lb., and 45 to 55c. per tin; sugar, 6 to 6½c. per lb.

HONEY — The demand for honey is exceedingly slow and prices are nominal. White clover comb is offering at 10c., and dark at 7c.; bright extracted at 6½ to 7c., and dark at 4 to 5c. per lb.

BEANS — Beans continue quiet, with car

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.
$2.50 per case; 80c. gallon.
THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

BROCK'S BIRD SEED

is the standard by which all good bird seeds are judged To say it is equal to "Brock's" is the highest praise that can be bestowed. 1-lb. and ½-lb. pkts. All wholesalers. See you get it.
NICHOLSON & BROCK - TORONTO

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

LARD, HAMS
Long Clear Bacon
Write for prices.
THE WM. RYAN CO. LIMITED
70 and 72 Front St. East, - TORONTO

S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
76 COLBORNE ST.,
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Smoked Backs
Special Prices for two weeks. Write for sample order. Full lines of all Smoked Meats and Lard. Quality and prices always right.
D. GUNN, BROS. & CO.
Pork Packers and Commission Merchants,
TORONTO, ONT.

FANCY ORANGES
All Varieties
Extra Fancy Lemons, Finest Bananas Grown, Pineapples, Strawberries, Tomatoes, Etc., Arriving daily.
HUGH WALKER & SON
GUELPH, ONT.

lots offering at 55 to 60c., and small lots at 65 to 70c.

PROVISIONS.

A fairly active business was done in provisions, and the tone of the market is firm for all lines. We quote as follows: Canadian pork, $14.50 to $15 per bbl.; pure Canadian lard, in pails, at 6¾ to 7¼c., and compound refined at 5¼ to 5½c. per lb.; hams, 11 to 13c., and bacon, 11 to 12c. per lb.

FLOUR AND MEAL.

In flour millers reported business active, there being a good demand from local and country buyers at firm prices. There was also considerable enquiry from abroad for Manitoba grades, but no sales were effected, as bids were not quite up to the mark. In Ontario brands dealers reported trade quiet. We quote: Winter wheat patents, $4 to $4.25; straight rollers, $3.65 to $3.80, and in bags, $1.75 to $1.85; best Manitoba strong bakers', $4; second do., $3.50, and low grades, $1.90; Hungarian patents, $4.30 to $4.40.

The demand for feed is good, but the supply of Manitoba grades is small and values are firm at $13 to $13.50 for bran, and at $14 to $14.50 for shorts per ton, including bags.

Oatmeal has ruled easier, being quiet and of a jobbing character. Rolled oats are quoted at $3.65 to $3.75 per barrel, $1.75 to $1.80 per bag; standard, $3.50 to $3.60 per barrel, and $1.70 to $1.75 per bag.

BALED HAY.

With increased receipts there has been a decline in baled hay of fully $1 per ton. We quote: No. 1, $12, and No. 2, $10.50.

CHEESE AND BUTTER.

The cheese market continues to boom along in the same old groove, high prices on this side in the face of little response from the other. If all accounts are to be believed, however, the nominal prices paid at the wharf Monday morning do not represent the actual basis on which the cheese changed hands. Altogether, from 7,000 to 8,000 boxes were sold. The quality of the great bulk of the offerings was anything but desirable, as it was the output of the hot spell ten days ago, when the thermometer was at boiling point. Nominally the range was 7⅛ to 7¾c., and goods that really graded as finest easily fetched the outside figure, but there were lots that were cut pretty sharply in the warehouse; in fact, as low as 7c. was spoken of on some that showed the effects of the weather, and quite a lot were bought at 7½c. Finest Ontario cheese, 8⅜ to 8½c.; finest Townships cheese, 7⅞ to 8c.; finest Quebec cheese, 7¾ to 7⅞c.; under grades, 7⅜ to 7½c.

The butter market was quiet and unchanged to-day. Shippers who hold creamery state that they are sellers of it at 17½c., though there are further reports from the country of 17¼ to 17½c. being paid in the country. Finest creamery, 17¾ to 17½c.; seconds, 16 to 16½c.; dairy butter, 12 to 12½.

The stock of cheese in Liverpool on July 1, this year, was 40,096 boxes, against 36,607 on June 1, and 53,207 on July 1, 1896.

MONTREAL NOTES.

It appears to be undoubted that there will be a short catch in several of the Pacific Coast salmon rivers.

First offers on new crop currants were made this week. The figures will be found in the market report above.

According to mail advices received from Japan this week the second crop of new Japan tea is a great deal shorter than expected.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., July 29, 1897.

BUSINESS is beginning to be more active. The past week has been better than for some time past. This has been owing to advancing markets and the buying of fall goods rather than on account of country demands upon wholesale houses here. Tea merchants find demand dull. Samples of new teas are in from China. Quite a block of last season's China tea of particularly good value was placed with the dealers here this week. There is a growing demand for Ceylons. Our dealers are also giving more attention to blends and to teas in lead packages. Many dealers who bought rice in England since the change in duty are disappointed to find much of it was not English milled and so not entitled to the rebate in duty. Good samples of English milled rice are being offered rather lower. We are still having cool weather. The particularly interesting feature of the week has been flour, though sugar, oatmeal, oats and green fruit have been receiving attention.

OIL—There is an improved demand, though at this season both burning and lubricating are dull. Dealers are, however, beginning to give more attention to burning oil, as the time for taking fall orders is drawing near. Prices show no change. We quote: Best American burning oil, 17½ to 18½c.; Canadian water white, 16 to 17c.; Canadian, prime, 14 to 15c.

SALT—The week has been a quiet one, there being no arrivals of English salt, and further arrivals not being expected for some little time. The market, both here and through the country, is being well supplied. There continue to be the regular arrivals of Canadian salt, but there is nothing of particular interest. We quote as follows: Coarse, 44 to 47c.; Liverpool factory-filled, 90c. to $1; Canadian fine, $1 to $1.05 per bag.; 5-lb. bags, in bbls., $3 to $3.25; 10-lb. bags, in bbls., $2.85 to $3; butter and cheese salt, bulk, $2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, $2 per case of 2 doz.; rock salt, $5 to $6 per ton.

CANNED GOODS—Packers are quoting full lines of futures, but are not pushing sales, and hold close to quotations. There is some little range in prices between them. A large quantity of last season's corn arrived this week. There have been arrivals of new peas and strawberries. Except in the old corn, which would seem good stock at the price paid for it, dealers are not buying as largely as last season owing to the very small profits they are able to get. In new salmon, on the whole, the market seems higher, though some packers have shaded quotations. Lobsters are very scarce, as other markets are offering canners better prices than our people are willing to pay. Haddies are rather lower. Oysters are firm and likely to be higher. There is a fair demand. Gallon apples are held rather firmer. They have been very low, and a short pack is looked for this year. We quote: Corn, 60 to 65c.; peas, 75 to 85c.; tomatoes, 85 to 90c.; gallon apples, $1.75 to $1.80; corned beef, Canadian, $2.20 to $2.30; American, 2-lb tins, $2.40 to $2.50; 1-lb tins, $1.30 to $1.50; oysters, 2's, $2.10 to $2.25; 1's, $1.40 to $1.50; peaches, 3's, Canadian, $2.75 to $3; 2's, $1.75 to $1.85; American, 3's, $2 to $2.25; pineapple, $2.25 to $2.75; salmon, $1.25 to $1.40; lobsters, $2.50 to $2.60; haddies, $1 to $1.15; clams, $5 for 4 doz; chowder, $2.60 to $2.75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

DRIED FRUIT—California raisins have had some attention paid to them. The sharp advance from opening prices attracted the interest of the dealers, and several offers at old prices were made, but would not carry. The advance has been about ¼c. in two and three-crown and about ¾c. in fours. Cleaned loose muscatels will be quoted direct this fall. California prunes, which have opened quite low, are expected to go higher. There is little direct demand here. In Valencias prices are little different from last year. A good crop is reported, and it is said quality will be better this year. It is necessary that it should be. Our buyers are somewhat to blame in regard to the quality, as they persist in buying low-priced goods. Demand out of store in all lines is light. A

(Continued on page 42)

(Continued from page 24.)

	Old.	New.
Labels, for fruit, vegetables, meat, fish, confectionery, and other goods, also tickets, posters, advertising bills and folders, whether lithographed or printed	15c. per lb. and 25 p c	35 p c
Lac-dye, crude, seed, button, stick and shell.	free	same
Laces, boot, shoe and stay	30 p c	same
Laces, braids, fringes, embroideries, cords, tassels, and bracelets, elastic, round or flat, including garter elastic, braids, chains or cords of hair; lace collars and all similar goods, lace nets and nettings of cotton, silk, linen or other materials, table cloths and curtains, when made up, trimmed or untrimmed, and belts of all kinds	30 p c	35 p c
Lamb and sheepskins, tanned, dressed, waxed or glazed	17½ p c	same
Lamp reflectors	30 p c	same
Lamp shades, made of paper	35 p c	same
Lamp wicks	25 p c	same
Lamp springs	10 p c	same
Lamp black and ivory black	free	same
Lap robes, rubber	35 p c	same
Lard and lard compound, and similar substances, cottolene and animal stearine of all kinds, n.e.s	2c. per lb.	same
Lard oil	20 p c	25 p c
Lastings, mohair cloth or other manufactures of cloth when imported by manufacturers of buttons for use in their own factories and woven or made in patterns of such size, shape or form, or cut in such manner as to be fit for covering buttons exclusively	free	same
Lava, unmanufactured	free	same
Lava, manufactures of, fancy	35 p c	same
Lead bars, blocks and sheets	60c. 100 lbs.	25 p c
Lead, old scrap and pig	40c. 100 lbs.	15 p c
Lead pipe and shot	4-10c. lb. and 25 p c	35 p c
Lead, nitrate and acetate of, not ground	free	same
Lead pencils of all kinds, in wood or otherwise	25 p c	same
Lead, manufactures of, n.e.s	30 p c	same
Leather, upper, including dongola, cordovan, kid, lamb, sheep, kangaroo, alligator, chamois, and calf, dressed, waxed or glazed	17½ p c	same
Leather and skins, n.o.p., tanned, belting leather and sole leather	15 p c	same
Leather belting or other material, n.e.s	20 p c	same
Leather board and leatheroid, and boot and shoe counters made therefrom	20 p c	25 p c
Leathers, glove, when imported by glove manufacturers for use in their factories in the manufacture of gloves, viz., lamb, kid, buck, deer, antelope and water-hog, tanned or dressed, colored or uncolored	10 p c	same
Leather, morocco skins, tanned, but not further manufactured	15 p c	same
Leather, patent, japanned or enamelled, and morocco leather	22½ p c	25 p c
Leather, sole, tanned, but rough or undressed	10 p c	15 p c
Leeches	free	same
Lentils, fresh	25 p c	same
Lime juice and fruit juices containing not more than twenty-five per cent. of proof spirits	60c. per gal.	same
When more than 25 per cent	$2 per gal.	same
Lime juice and other fruit juices, n.o.p	20 p c	same
Lime juice, crude only	free	same
Lime	20 p c	same
Lime, chloride of	free	same
Linen, damask	25 p c	30 p c
Linen canvas, when to be used for boats and ships' sails	25 p c	same
Licorice paste	20 p c	same
Licorice root, not ground	free	same
Licorice, stick or roll	20 p c	same
Litharge	free	same
Lithographic presses	10 p c	same
Lithographic stones, not engraved	20 p c	same
Litmus and all lichens, prepared and not prepared	free	same
Lobsters, preserved	25 p c	same
Lobsters, alive	20 p c	same
Locks, other, n.e.s	32½ p c	30 p c
Locomotives and railway passenger, baggage and freight cars, being the property of railway companies in the U. S. running upon any line of road crossing the frontier so long as Canadian locomotives and cars are admitted free under similar circumstances into the U.S., under regulations to be prescribed by the Controller of Customs	free	same
Locust beans and locust bean meal	free	same
Logwood, fustic, oak and oak bark, extracts of	free	same
Logwood, compound extracts of	20 p c	same
Logs and round unmanufactured timber, n.e.s.	free	same
Mace and nutmegs	25 p c	same
Macaroni and vermicelli	25 p c	same
Machines, dating	27½ p c	25 p c
Machinery, n.e.s	27½ p c	25 p c
Machinery, mining and smelting, imported prior to the 16th day of May, 1896, which is at the time of its importation of a class or kind not manufactured in Canada	free	same
Madder and munjeet, or Indian madder, ground and prepared, and all extracts of	free	same
Magic lanterns and slides therefor, philosophical, photographic, mathematical and optical instruments, n.e.s	25 p c	same
Magnesia	20 p c	25 p c
Magnesia fluid	50 p c	same
Malt, upon entry for warehouse, subject to Excise regulations	15c. per bush.	same
Malt, extract of (non-alcoholic), for medical purposes, n.e.s	25 p c	same
Manganese, oxide of	free	same
Mangles	27½ p c	25 p c
Manilla hoods	20 p c	same
Mantels, slate	30 p c	same
Manures, guano and other manures	free	same
Manuscripts and insurance maps	free	same
Maps, charts, for the use of schools for the blind, and globes, geographical, topographical and astronomical, n.e.s	free	same
Marble blocks from the quarry, in the rough	free	same
Maple sugar	20 p c	same
Marble blocks and slabs, sawn on more than two sides	20 p c	same
Marble slabs, sawn on not more than two sides	10 p c	20 p c
Marble, finished, and all manufs. of, n.e.s	30 p c	35 p c
Matches, wax or wood	25 p c	same
Mattresses, hair, spring and other	30 p c	same
Matting, cocoa	25 p c	same
Meats, fresh, n.e.s	3c. per lb.	same
Meats, canned, and canned poultry and game		
Mand soups	25 p c	same
eats, extract of fluid beef not medicated	25 p c	same
Meats, n.e.s. When in barrel, the barrel to be free.	2c. per lb.	same
Meat stuffers	27½ p c	25 p c
Meats, poultry and game, n.o.p.	20 p c	same
Meats, mutton and lamb, fresh	35 p c	same
Medals, gold or silver	25 p c	30 p c
Medals, German or nickel silver	25 p c	same
Medals, brass, bronze or plated	30 p c	same
Medicines, patent, proprietary, viz: All tinctures, pills, powders, troches or lozenges, syrups, cordials, bitters, anodynes, tonics, plasters, liniments, salves, ointments, paste, drops, waters, essences, oils, and all medicinal, chemical and pharmaceutical preparations, when compounded of more than one substance, n.o.p., all liquids, 50 per cent.; provided that this item shall not be held to include drugs and preparations recognized by the British and the United States Pharmacopœia and French Codex as official.		25 and 50 p c
Medicines, patent, all other, n.e.s	25 p c	same
All medicinal preparations, whether chemical or otherwise, usually imported with the name of the manufacturer, shall have the true name of such manufacturer, and the place where they are prepared, permanently and legibly affixed to each parcel by stamp, label or otherwise, and all medicinal preparations imported without such names so affixed shall be forfeited.		
Meerschaum, crude or raw	free	same
Menageries, horses, cattle, carriages and harnesses of, under regulations prescribed by the Controller of Customs	free	same
Mercury or quicksilver	free	same
Metal composition, n.e.s.	20 p c	same
Metal, yellow metal in bars, bolts, and for sheathing	free	same
Mica	20 p c	same
Microscopes	25 p c	same
Milk food and other similar preparations	30 p c	same
Milk, condensed	3¼c. per lb.	same
Coffee, condensed, with milk	30 p c	same
Mill board, not straw board	10 p c	same
Mineral waters, natural, not in bottles	free	same
Mineral waters, n.e.s.	20 p c	same
Mineral and bituminous substances, n.e.s	20 p c	same
Mineralogy specimens	free	same
Models (original) of inventions and other improvements in the arts; but no article or articles shall be deemed a model which can be fitted for use	free	same
Molasses, produced in the process of the manufacture of cane sugar from the juice of the cane, when imported in the original packages from the district where produced in the country where the cane was grown, and which has not been subjected to any process of treating or mixture after leaving the country from which originally shipped.		
(a) Testing by polariscope, 40° or over, a specific duty of 1¾c. per gal		same
(b) When testing less than 40°, and not less than 35°, a specific duty of 1¾c. per		

	Old.	New.
gal., and in addition thereto 1c. per gal. for each degree or fraction of a degree less than 40°.		same
The packages (when of wood) in which imported to be exempt from duty.		
Molasses gates	27½ p c	.....
Molasses and syrups of all kinds, n.o.p., the product of the sugar cane or beet root, n.e.s., and all imitations thereof or substitutes therefor	¼c. per lb.	same
Moss, Iceland and other mosses, and seaweed and seagrass, crude or in their natural state, or cleaned only	free	same
Moss, other, n.e.s.	20 p c	same
Mouldings of wood, plain	20 p c	25 p c
Mouldings of wood, gilded, or otherwise further manuf. than plain	25 p c	25 p c
Mowing machines, self-binding harvesters, harvesters without binders, binding attachments, reapers, sulky and walking ploughs, harrows, cultivators, seed drills and horse rakes	20 p c	same
Muslin, plant bed muslin, white cotton	25 p c	same
Music, printed, bound or in sheets	10c. per lb.	10 p c
Musical instruments, n.o.p.	25 p c	30 p c
Musk, in pods or in grains	free	same
Mustard cake	15 p c	same
Mustard, ground	25 p c	same
Mustard, French mustard, liquid, as sauce	35 p c	same
Naphtha, wood naphtha, or wood alcohol	$2.25 Im. gal.	$2.40 Im. gal.
Naphtha, n.e.s.	6c. Im. gal.	5c. Im. gal
Needles, knitting	30 p c	same
Needles, steel, all other	30 p c	same
Newspapers or supplemental editions or parts thereof, partly printed and intended to be completed and published in Canada	25 p c	same
Newspapers and quarterly, monthly and semi-monthly magazines, and weekly literary papers, unbound	free	same
Newspapers and magazines, if bound	6c. per lb.	20 p c
Nickel	free	same
Nickel anodes	10 p c	same
Nickel and German silver, manf. of, not plated	25 p c	same
if plated	30 p c	same
Nitrate of soda or cubic nitre	free	same
Nitrate of soda	free	same
Nitrate of lead, not ground	free	same
Nitro glycerine	4c. per lb.	3c. per lb.
Noils, being the short wool which falls from the combs in worsted factories	free	same
Numbering machines, not to be classed with printing presses	27½ p c	25 p c
Nuts, shelled, n.e.s.	5c. per lb.	same
Nuts, almonds, walnuts, Brazil nuts, pecans and shelled peanuts, n.e.s.	3c. per lb.	same
Nuts, cocoa	$1 per 100	same
Nuts, cocoa, when imported direct	50c. per 100	same
Nuts, all kinds, n.o.p.	2c. per lb.	same
Nutgalls	free	same
Oakum	free	same
Oak bark	free	same
Oats	10c. per bush.	same
Oat flour	20 p c	same
Oatmeal	20 p c	same
Oil, aniline, crude	free	same
Oil, coal, illuminating oils composed wholly or in part of the products of petroleum, coal, shale or lignite costing more than 30c. per gal.	25 p c	same
Oil, coal and kerosene, distilled, purified or refined, naphtha, petroleum and products of, n.e.s.	6c. Im. gal.	5c. imp. gal.
Oils, petroleum, crude, fuel and gas oils (other than naphtha, benzine or gasoline, when imported by manufacturers other than refiners) for use in their factories for fuel purposes or for the manufacture of gas	3c. per gal.	2½c. per gal.
Oil, carbolic or heavy oil	free	same
Oil, castor	20 p c	same
Oil, cod liver	20 p c	same
Oils, cocoanut and palm, in their natural state	free	same
Oil, colza	20 p c	same
Oil, flax seed or linseed, raw or boiled	20 p c	25 p c
Oil, hair, perfumed	30 p c	same
Oil, lard oil	20 p c	25 p c
Oils, lubricating, composed wholly or in part of petroleum, costing less than 25c. Im. gal.	6c. Im. gal.	5c. imp. gal.
Oils, lubricating, all other	25 p c	same
Oils, neatsfoot	20 p c	25 p c
Oil, olive, for manufacturing purposes	free	same
Oil, olive, prepared for salad purposes	30 p c	20 p c
Oil, sesame seed	20 p c	25 p c
Oil, tallow	20 p c	same
Oil, all other, n.e.s.	20 p c	same
Oil cake and meal, cotton seed cake and meal, palm nut cake and meal	free	same
Oil cloths and silk India rubbered, flocked or coated with rubber, n.o.p.	27½ p c	30 p c
Oil cloth, table and shelf, enameled floor, cork matting or carpet and linoleum	30 p c, but not less than 4c. per sq. yd.	30 p c
Oiled paper	35 p c	.....
Oleo-stearine and degras, when imported by manufacturers of leather for use in the manufacture of leather in their factories	free	same
Opium, crude	$1 per lb.	same
The outward ball or covering	free	same
Opium, prepared for smoking	$5 per lb.	same
Opium, powdered	$1.35 per lb.	same
Optical instruments, n.e.s.	25 p c	same
Oranges, lemons and limes, in boxes of capacity not exceeding 2½ cubic feet	25c. per box	same
In half boxes, capacity 1¼ cubic feet	13c. per box.	same
In cases and all other packages	10c. per cu. ft. capacity	same
In bulk	$1.50 per 1,000	same
In barrels not exceeding in capacity that of the 196 lb. flour barrels	55c. per bbl.	same
Ores of metals, of all kinds	free	same
Organs, cabinet	30 p c	same
Organs, sets or parts of sets of reeds for cabinet organ	25 p c	same
Organs, pipe organs	25 p c	30 p c
Ornaments of alabaster, spar, amber and terra cotta, or composition	35 p c	same
Osiers	free	same
Osiers and willow furniture	30 p c	same
Ottar of roses and oil of roses	free	same
Oxide of copper, black and platinum, for use in the manufacture of chlorate	free	same
Pails, tubs, churns, brooms, washboards, pounders and rolling pins	20 p c	same
Paints and colors, ultramarine blue, dry or in pulp, metallic colors, viz.: oxides of cobalt, copper and tin, n.e.s.	free	same
Ochres, ochrey earths, raw siennas and colors dry, n.e.s.	20 p c	same
Oxides, dry fillers, fire-proofs, umbers and burnt siennas, n.e.s.	25 p c	same
Fire-proof paint, dry	25 p c	same
Paints and colors, rough stuff and fillers, n.e.s.	25 p c	same
Ground in spirits, and all spirit varnishes and lacquers	$1.12½ gal.	same
Paris green, dry	10 p c	same
Dry white and red lead, orange mineral and zinc white	5 p c	same
White lead in bulk, not mixed with oil	25 p c	same
Painters' metal graining combs	35 p c	same
Painters' pallet knives	35 p c	30 p c
Paintings in oil or water colors, by artists of well-known merit, or copies of Old Masters by such artists	free	same
Paintings in oil or water colors, production of Canadian artists	free	same
Paintings, prints, engravings, drawings and building plans, photos and pictures, n.e.s.	20 p c	same
Palm leaf, unmanufactured	free	same
Palm leaf, when manufactured, n.e.s.	20 p c	same
Paper weights, glass	30 p c	same
Paper cutters and printing presses	10 p c	same
Paper bags, plain, n.e.s.	25 p c	same
Paper boxes, with chromos, but without any printed matter	6c. lb. & 20 p c	35 p c
Paper boxes, labelled empty	15c. lb. & 25 pc	35 p c
Paper, drawing, mounted, enamelled or parchment	35 p c	same
Paper hangings, all other, and borders, per roll of 8 yds. and under, and proportionately for greater lengths	1½ roll & 25 pc	35 p c
Paper, wall, not including borders, printed on plain ungrounded paper, and colored with any material except bronze, gilt or flitter	35 p c	35 p c
Paper files, clips	30 p c	same
Papier mache, manufactures of	35 p c	same
Paper of all kinds, n.e.s.	25 p c	same
Paper kites, as toys	35 p c	same
Paper, ruled, oiled or waxed	35 p c	same
Paper, tarred	25 p c	same
Paper, union collar cloth, in rolls or sheets, not glossed or finished	15 p c	same
Paper, union cloth, in rolls or sheets, glossed or finished	20 p c	same
Paper, filter paper, in sheets	25 p c	same
Paper, fly paper	35 p c	25 p c
Paper letters, gummed, plain or colored, in bulk	35 p c	same
Paper letters, gummed, put up in envelopes, with printed descriptions for special advertising purposes, signs or labels	15c. lb. & 25 pc	15c. lb.
Paper sacks or bags of all kinds, printed or not	25 p c	same
Paper, waste or clippings	free	same
Paper, pressed, in sheets	35 p c	same
Paper, glazed, plated, marbeled, enamelled paper, and card board, similarly finished n.e.s	35 p c	same
Paper, manufactures of, including ruled and bordered papers, papeteries, boxed papers and envelopes and blank books	35 p c	same
Parasols. (See umbrellas)		
Patterns of brass	30 p c	same

	Old.	New.
Passover bread for free distribution among the Hebrew community in connection with their religious rites.	free	same
Patterns of iron or steel	27½ p c	30 p c
Paving blocks, made from slag of blast furnace	20 p c	same
Peaches, n.o.p., the weight of the package to be included in the weight for duty	1c. per lb.	same
Peach trees	3c. each	same
Pears, green fruit	20 p c	same
Pear trees of all kinds	3c. each	same
Peas	10c. bush.	same
Pearl, mother of, not manufactured	free	same
Pearl card cases	35 p c	same
Pearl collar buttons or studs as jewel'ry	25 p c	30 p c
Pearl, manufactures of, fancy	35 p c	same
Pelts, raw	free	same
Pencils, lead, wood or otherwise	25 p c	same
Pencils, slate	25 p c	same
Penholders, wood	25 p c	same
Pens, steel	27½ p c	30 p c
Pens, gold	20 p c	same
Pen racks, iron	27½ p c	25 p c
Perfumery, including toilet preparations (non-alcoholic), viz : Hair oils, tooth and other powders and washes, pomatums, pastes and all other perfumed preparations used for the hair, mouth and skin	30 p c	same
Perfumed spirits in bottles or flasks not weighing more than 4 oz	50 p c	same
Perfumed spirits in bottles, flasks or other packages, weighing more than 4 oz	$2.25 Im.gal and 40 p c	$2.40 gal. and 40 p c
Persis or extract archill and cudb'r	free	same
Petroleum, crude, fuel and gas oils (other than naphtha, benzine or gasoline), when imported by manufacturers (other than refiners), for use in their factories for fuel purposes, or for the manufacture of gas	3c. per gal.	2½c. gal.
Petroleum. (See Oils.)		
Pheasants for improvement of stock	free	same
Pheasants, other	20 p c	same
Philosophical instruments and apparatus, not manufactured in the Dominion, and when imported by or for the use of universities, colleges and schools and scientific societies	free	same
Philosophical, photographic, optical and mathematical instruments and apparatus, n.e.s.	25 p c	same
Phosphorus	free	same
Phosphor bronze in blocks, bars, sheet and wire	10 p c	same
Photograph albums	35 p c	same
Album insides of paper	free	same
Photographers' albumenized paper	30 p c	same
Photographic dry plates	30 p c	same
Piano covers, rubber and cotton	27½ p c	35 p c
Piano stools	30 p c	same
Pianofortes	35 p c	30 p c
Pianofortes, parts of	25 p c	same
Pickers, raw hide, for cotton looms	20 p c	25 p c
Pickles, sauces and catsups, including soy	35 p c	same
Pictorial illustrations of insects, etc., when imported by and for the use of colleges and schools, scientific and literary societies	free	same
Picture and photographic frames, of any material	30 p c	same
Picture nails	32½ p c	30 p c
Pictures, framed	30 p c	same
Pillows and bolsters	30 p c	same
Pins, manufactured from wire of any metal	30 p c	same

	Old.	New.
Pipe clay, unmanufactured	free	same
Pitch, Burgundy	free	same
Pitch, pine, in packages of not less than 15 gals	free	same
Pitch, pine, other	20 p c	same
Pitch coal, for roofing	free	same
Pitch, bone, crude only	free	same
Plaits, straw, Tuscan, grass, chip, manilla, cotton and mohair	free	same
Planing mills and parts of, in any stage of manufacture	30 p c	25 p c
Plants, viz.: Fruit, shade, lawn and ornamental trees, shrubs and plants, n.e.s.	20 p c	same
Plaster of Paris or gypsum, ground not calcined	15 p c	same
Plaster of Paris, calcined or manufactured	40c. per bbl. of 300 lbs.	12½c. 100 lbs.
Plasters, medicated, all kinds	25 p c	same
Plated ware and gilt ware, of all kinds, whether plated wholly or in part	30 p c	same
Platinum and black oxide of copper for the manufacture of chlorate	free	same
Plates, engraved on wood, steel or other metal, and transfers taken from the same	20 p c	same
Playing cards	6c. per pack	same
Plum trees, of all kinds	3c. each	same
Plumbago, crude	10 p c	same
Plumbago, all manufactures of, n.e.s.	25 p c	same
Plush, of cotton	30 p c	35 p c
Plush, silks, other	30 p c	same
Pocketbooks and purses	30 p c	same
Pomades, French or flower odors, preserved in fat or oil for the purpose of conserving the odors of flowers which do not bear the heat of distillation, when imported in tins of not less than 10 lbs. each	15 p c	same
Pomades, all others	30 p c	same
Pop corn, in cakes or balls	35 p c	same
Porcelain ware, n.e.s.	30 p c	same
Porcelain shades	30 p c	same
Portable machines, portable steam engines, threshers and separators, horse powers, portable saw mills and planing mills and parts thereof in any stage of manufacture	30 p c	25 p c
Potash, muriate and bichromate of, crude	free	same
Potash, chlorate of, in crystals or ground only, when imported for manufacturing purposes only	free	same
Potash, German mineral	free	same
Potash, red and yellow prussiate of	free	same
Potatoes, sweet	10c. bushel	same
Pork, barrelled in brine (barrels containing same to be free of duty)	2c. per lb.	same
Potatoes, other	25 p c	15c. bush.
Poultry and game of all kinds	20 p c	same
Precious stones, in the rough	free	same
Precious stones, also imitations, polished, but not set or otherwise manufactured, n.e.s.	10 p c	same
Printing presses and printing machines, such only as are used in newspaper, book and job printing offices ; folding machines and paper cutters used in printing and bookbinding establishments, and lithographic presses.	10 p c	same
Prunella	free	same
Pulp wood	25 p c	same
Pulp or grasses	free	same
Pumice or pumice stone, ground or unground	free	same
Pumps, of all kinds	30 p c	same
Pumps, steam	30 p c	25 p c

	Old.	New.
Putty	15 p c	same
Putty, dry, for polishing granite	free	same
Quills, in natural state or unpl'd	free	same
Quills, other	20 p c	same
Quince trees of all kinds	3c. each	same
Quinine, sulphate of, in powder	free	same
Rags of cotton, linen, jute, hemp and woolen, paper waste or clippings, and waste of any kind except mineral waste	free	same
Rags from Europe, except Great Britain, prohibited		
Railway rugs of all materials	30 p c	same
Raisins	1c. per lb.	same
Raspberry and blackberry bushes	20 p c	same
Rattans and reeds, manufactured or partly manufactured	17½ p c	15 p c
Rattans and reeds in their natural state	free	same
Red liquor for dying and calico printing	free	same
Refrigerators	30 p c	same
Rennet, raw or prepared	free	same
Resin, in pkgs, not less than 100 lbs	free	same
Resin or rosin oil	free	same
Resin, other, n.e.s	20 p c	same
Ribbons of all kinds and materials	30 p c	35 p c
Rice, uncleaned, unhulled or paddy, 3-10c. per lb., but not less than	30 p c	½c. per lb.
Rice, other	1¼c. lb.	same
Rice and sago flour and sago	25 p c	same
Rice, when imported by makers of rice starch, for use in their own factories.	¾c. lb.	same
Rope, iron wire	25 p c	same
Rope, or cordage	1¼c. lb. and 10 p c	20 p c
Roots, medicinal, viz., aconite, calumba, ipecacuanha, rhubarb, sarsaparilla, squills, taraxicum and valerian	free	same
The same ground or powdered	20 p c	same
Rose bushes	20 p c	same
Rotten stone	20 p c	same
Rove, when imported for the manufacture of twine for harvest binders	10 p c	5 p c
Ruling pens	10 p c	same
Rye (see grain)	10c. bush.	same
Rye flour	50c. bbl.	same
Saccharine or any product containing over one-half of one per cent. thereof.	20 p c	same
Saddlers' soap	25 p c	35 p c
Saddlery of every description	30 p c	same
Saffron and safflower, and extracts of, and saffron cake	free	same
Sago	25 p c	same
Sago flour	25 p c	same
Sails, for boats and ships, also tents and awnings	25 p c	same
Sal ammoniac and sal soda	free	same
Saleratus	20 p c	same
Salt, imported from the United Kingdom or any British possessions, or imported for the use of the sea or the gulf fisheries, n.e.s	free	same
Salt, fine, in bulk, and coarse salt, n.e.s	5c. 100 lbs.	same
Salt, in bags, barrels, or other packages (packages same duty as if imported empty)	7½c 100 lbs	same
Saltpetre	free	same
Salt cake (sulphate of soda), crude	free	same
Sand	free	same
Sand, colored	20 p c	same
Sand cloth	20 p c	35 p c
Sand (iron) or globules for polishing granite	free	same
Sand, glass, flint and emery paper	20 p c	35 p c
Satchels	30 p c	same
Sausage casings, n.e.s	20 p c	same
Sateens, for use of corset manufacturers, etc	25 p c	same
Sauces, catsups and pickles, including soy	35 p c	same
Sausage skins or casings, not cleaned	free	same
Sawdust, of the following woods: amaranth, cocoboral, boxwood, cherry, chestnut, walnut, gumwood, mahogany, pitch pine, rosewood, sandal wood, sycamore, Spanish cedar, oak, hickory, whitewood, African teak, black heart ebony, lignum vitæ, red cedar, red wood, satin wood, white ash, persimmon and dogwood	free	same
Scales, and weighing beams	30 p c	same
Scenery, theatrical and other	20 p c	same
School ink wells	30 p c	same
School bags	30 p c	same
Screws, commonly called wood screws, 2 in. and over in length	3c. lb.	35 p c
1 in. and less than 2	6c. lb.	35 p c
Less than 1 in., 8c. lb., provided that duty shall not be less than	35 p c	same
Screws, of brass or other metals, n.e.s.	30 p c	35 p c
Screw jacks of every description	35 p c	same
Seeds—beet, carrot, turnip, annatto, flax, mangold and mustard	free	same
Seeds—flower, garden, field and other seeds for agricultural or other purposes, when in bulk or large parcels, n.o.p.	10 p c	same
The same in small parcels	25 p c	same
Seeds—aromatic, which are not edible and are not in a crude state, and not advanced in value or condition by grinding or refining, or by any other process of manufacture, anise, anise star, caraway, cardamom, coriander, cummin, fennel and fenugreek	free	same
Seed peas—imported from the United Kingdom for the purpose of seed	free	same
Seedling stock for grafting, viz., plum, pear, peach and other fruit trees	free	same
Senna leaves	free	same
Settlers' effects	free	same
Sewing machines, or parts of	30 p c	same
Shades, glass and porcelain, for lamps and gaslights	30 p c	same
Shawls and traveling rugs of all kinds.	25 p c	30 p c
Shawls, silk	25 p c	30 p c
Sheep, for improvement of stock	free	same
Sheep skins, tanned only	15 p c	same
Sheep skins, dressed and waxed, or glazed	17½ p c	same
Shellac, white, for manuf'g purposes	free	same
Shells of all kinds, unmanufactured	free	same
Shells, manufactured, fancy	35 p c	same
Sheet music	10c. lb.	10 p c
Sheet iron signs, not framed	25 p c	30 p c
Ships, built in a foreign country, on application for Canadian register, except machinery	10 p c	same
Machinery on same	25 p c	same
Shirts, costing more than $3 per doz	$1 doz. and 25 p c	35 p c
Shirts, n.e.s	35 p c	same
Shoemakers' pitch and wax	20 p c	same
Show cases	35 p c	same
Show cards, framed	30 p c	35 p c
Silex or crystallized quartz	free	same
Silk, clothing	32½ p c	35 p c
Silk hosiery	10c. doz. prs. and 35 p c	35 p c
Silk, raw, or as reeled from the cocoon, not being doubled, twisted or advanced in any way, silk cocoons, and silk waste	free	same
Silk twist, sewing and embroidery silk.	25 p c	same

	Old.	New.
Silk, in the gum or spun, not more advanced than singles, tram, and thrown organizine, not colored	15 p c	same
Silk velvets, and all manufactures of silk or of which silk is the component part of chief value, n.e.s., except church vestments	30 p c	same
Silver leaf	25 p c	same
Silver-plated ware	30 p c	same
Skins, bird, and skins of animals not native to Canada for taxidermic purposes, not further manufactured than prepared for preservation	free	same
Slates, roofing	30 p c	25 p c
provided that the duty on roofing slate shall not exceed 75c. per square for black or blue slate, and 90c. for slate of other colors.		
Slates, school and writing	30 p c	25 p c
Slate mantels	30 p c	same
Slate pencils	25 p c	same
Slates and manufactures of, n.e.s.	30 p c	same
Sledges	30 p c	same
Sleighs	30 p c	35 p c
Soap, common or laundry, not perfumed	1c. per lb.	same
Soap, castile, mottled or white	2c. lb.	same
Soap, n.e.s., pearline and other soap, powders, pumice, silver and mineral soaps, sapolio and other like articles	35 p c	same
Socks or stockings of cotton, wool, worsted, the hair of the alpaca goat or other like animal	10c. doz. prs. and 35 p c	35 p c
Soda ash caustic in drums; silicate in crystals or in solution; bichromate nitrate or cubic nitre, sal soda, sulphate of soda, arseniate, binarseniate, bisulphate, chlorate, chloride and stannate of soda	free	same
Soda, bicarbonate of	20 p c	same
Soda, nitrite of	free	same
Solder	30 p c	same
Soups	25 p c	same
Soy	35 p c	same
Spectacles and eyeglasses	30 p c	same
Spectacles and eyeglass frames, parts of	20 p c	same
Spelter, in blocks and pigs	free	same
Spermaceti	20 p c	same
Spices of all kinds, except mace and nutmegs, unground	12½ p c	same
Spices, ground	25 p c	same
Spices, mace and nutmegs	25 p c	same
Spirituous or alcoholic liquors distilled from any material, or containing, compounded from or with distilled spirits of any kind and any mixture thereof with water, for every gallon thereof of the strength of proof, and when of a greater strength than that of proof at the same rate on the increased quantity that there would be if the liquors were reduced to the strength of proof. When the liquors are of less strength than that of proof, the duty shall be at the rate herein provided, but computed on a reduced quantity of the liquors in proportion to the lesser degree of strength; provided, however, that no reduction in quantity shall be computed or made on any liquors below the strength of 15 per cent. under proof, but all such liquors shall be computed as of the strength of 15 per cent. under proof as follows, viz.:		
Ethyl alcohol or the substance commonly known as alcohol, hydrated oxide of ethyl, or spirits of wine; gin of all kinds, n.e.s.; rum, whiskey, all spirituous or alcoholic liquors, n.o.p.	$2.25 gal.	$2.40 gal.
Amyl alcohol or fusil oil, or any substance known as potato spirit or potato oil	$2.25 gal.	$2.40 gal.
Methyl alcohol, wood alcohol, wood naphtha, pyroxylic spirit, or any substance known as wood spirit or methylated spirit; absinthe, arrack or palm spirit, brandy, including artificial brandy and imitations of brandy; cordials and liqueurs of all kinds, n.e.s.; mescal, pulque, rum shrub, schiedam and other schapps, tafia, angostura, and similar alcoholic bitters or beverages	$2.25 gal.	$2.40 gal.
Spirits and strong waters of any kind mixed with any ingredient or ingredients and being or known or designated as anodynes, elixirs, essences, extracts, lotions, tinctures, or medicines, n.e.s.	$2.25 gallon and 30 p c	$2.40 and 30 p c
Alcoholic perfumes and perfumed spirits, bay rum, cologne and lavender waters, hair, tooth and skin washes and other toilet preparations containing spirits of any kind, when in bottles or flasks weighing not more than 4 oz. each	50 p c	same
When in bottles, flasks or other packages weighing more than 4 oz. each	$2.25 gal. and 40 p c	$2.40 and 40 p c
Nitrous ether, sweet spirits of nitre and aromatic spirits of ammonia.	$2.25 gal. and 30 p c	$2.40 gal. and 30 p c
Vermouth, containing not more than 30 per cent., and ginger wine, containing not more than 26 per cent. of proof spirits	80c. gal.	90c. gal.
If containing more than these percentages, respectively, of proof spirits	$2.25 gal.	$2.40 gal.
Sponges	20 p c	same
Spurs and stilts, used in the manufacture of earthenware	free	same
Square reeds and rawhide centres, textile leather or rubber heads, thumbs and tips, and steel, iron or nickel caps for whip ends, when imported by whip manufacturers for use in the mfr. of whips in their own factories.	free	same
Starch, including farina, corn starch or flour, and all preparations having the qualities of starch. (The weight of the package to be included in the weight for duty)	1½c. lb.	same
Stones, burr, in blocks, rough or unmanufactured and not bound up or prepared for binding into millstone.	free	same
Stone, rough freestone, flag stones, granite, sandstone, and all building stone, except marble, from the quarry, not hammered or chiselled	20 p c	15 p c
Stone, granite, flagstones and freestones, dressed, all other building stone dressed, eqcept marble, and all manner of stone, n.e.s.	30 p c	20 p c
Stone, lithographic, not engraved	20 p c	same
Stone, grindstones, not mounted and not less than 36 inches in diameter	$1.75 ton.	15 p c
Straw and manufactures of, n.e.s.	20 p c	same
Straw boards in sheets or rolls, plain or tarred	30c. 100 lbs.	25 p c

	Old.	New.
Sugar of milk	20 p c	same
Sugar of milk tablets, not further sweetened	20 p c	same
Sugar, glucose or grape sugar	1¼c. lb.	¾c. lb.
Sugar, all above No. 16, Dutch standard in color, and all refined sugars of whatever kinds, grades or standards, the usual packages in which they are imported to be free	1 14-100c. lb	1c. lb.
Sugar, all under 16 Dutch standard	½c. lb.	same
Sugar candy, brown or white, and confectionery, including sweetened gums, candied peels, and pop corn	½c. lb. and 35 p c	same
Sulphate of quinine (in powder)	free	same
Sulphate of iron (copperas) and sulphate of copper (blue vitriol)	free	same
Sulphur and brimstone, in roll or flour.	free	same
Sulphuric ether	5c. lb.	25 p c
Surgical belts or trusses and suspensory badges of all kinds	25 p c	20 p c
Surgical and dental instruments and surgical needles	25 p c	10 p c
Syrup, glucose syrup and corn syrup, or any syrup containing any admixture thereof	1¼c. lb.	¾c. lb.
Tags, tin, for plug tobacco	25 p c	same
Tagging, metal, plain, japanned or coated, in coils, not over 1½ inches in width, when imported by manufacturers of shoe and corset laces, for use in their own factories	free	same
Tails, undressed	free	same
Tape measures	25 p c	same
Tapioca	20 p c	25 p c
Taraxicum root	free	same
Tarpaulin, cotton, plain or coated with oil, paint, tar or other composition	30 p c	same
Tar, pine, in packages of not less than 15 gallons each	free	same
Tassels	30 p c	35 p c
Teas and green coffees, imported direct from the country of growth and production	free	same
This item shall include teas and coffees purchased in bond in any country where tea and coffee are subject to Customs duty, provided there be satisfactory proof that the tea or coffee so purchased in bond is such as might be entered for home consumption in the country where the same is purchased.		
Tea and green coffee, n.e.s	10 p c	same
Teasels	free	same
Telephones and telegraph instruments: telegraph, telephone and electric light cables; electric and galvanic batteries, electric motors, generators, dynamos, sockets and electric apparatus, n.e.s	25 p c	same
Telescopes	25 p c	same
Tents and awnings	25 p c	same
Terra japonica, gambier or cutch	free	same
Terra cotta panels, mouldings and cornices	30 p c	same
Terraline, vases and plaques	35 p c	same
Thermometers, all kinds	25 p c	same
Terra alba	20 p c	same
Thimbles, steel	27½ p c	25 p c
Thimbles, brass	30 p c	same
Thread, linen, n.e.s	20 p c	35 p c
Tin, in blocks, pigs, bars and sheets, plates and tinfoil and tin strip waste.	free	same
Tin, crystals and tea lead	free	same
Tin plates in sheets or strips, decorated	25 p c	same
Tin whisk holders, lacquered	25 p c	same
Tinned iron kettle ears	27½ p c	25 p c
Tinware, stamped, japanned ware and galvanized iron ware	25 p c	same
Tinware, and manufactures of tin, n.e.s.	25 p c	same
Tobacco, cigars and cigarettes	$2 per lb. and 25 p c	$3 lb 25 p c
Tobacco, manufactured, and snuff	35c. per lb. and 12½ p c	50c. lb.
Tobacco, cut	45c. per lb and 12½ p c	55c. lb.
Tobacco pipes of all kinds, pipe mounts, cigar and cigarette holders and cases for the same	35 p c	same
Tools, mechanics' and edge tools, n.e.s.	35 p c	30 p c
Towels of every description	25 p c	30 p c
Towel racks and rollers	30 p c	same
Toys, all kinds and materials	35 p c	same
Tracing cloth	30 p c, but not less than 4c. sq. yard	30 p c
Travelers' baggage, under regulations to be prescribed by the Minister of Customs	free	same
Trees, n.e.s	free	same
Tree nails	free	same
Tripoli	20 p c	same
Trunks	30 p c	same
Trunk trimmings	30 p c	same
Turmeric	free	same
Turpentine, raw or crude	free	same
Turpentine, spirits of	5 p c	same
Turtles	free	same
Twine for harvest binders, of hemp jute, manilla or sisal, and of manilla and sisal mixed	12½ p c	10 p c until Jan. '98 then free
Type, for printing	20 p c	same
Type metal	10 p c	same
Type writers	27½ p c	25 p c
Type-making accessories for printing presses	30 p c	10 p c
Typewriters, tablets with movable figures, geographical map and musical instruments, when imported by and for the use of schools for the blind, and being and remaining the sole property of the governing bodies of said schools, and not of private individuals, the above particulars to be verified by special affidavit on each entry when presented	free	same
Ultramarine Blue, dry or in pulp	free	same
Umbrellas, parasols and sunshades of all kinds and materials	35 p c	same
Umbrella and parasol, steel and iron or brass ribs, runners, rings, caps, notches, tin caps and ferrules, for the use of manufacturers of umbrellas	free	same
Umbrella, parasol and sunshade sticks or handles, in the rough, not further manufactured than cut into suitable lengths	free	same
Unenumerated articles	20 p c	same
Vaccine and ivory vaccine points	free	same
Valerian root	free	same
Varnishes, n.e.s	20c. gal. and 20 p c	same
Varnish, black and bright for ship use.	free	same
Varnish and colors ground in spirits	$1.12½ gal.	same
Vaseline, and all similar preparations of petroleum for toilet, medicinal or other purposes	35 p c	same
Vases, glass, plain or fancy	20 p c	same
Vases, china and porcelain	30 p c	same
Vases, earthenware	30 p c	same
Vegetables, when fresh or dry salted, n.e.s.	25 p c	same
Vegetables, tomatoes, fresh	20c. bush. and 10 p c	same

	Old.	New.
Vegetables, sweet potatoes and yams	10c. bush.	same
Vegetables, tomatoes and other vegetables, including corn and baked beans, in cans or other packages, n.e.s. The weight of the can or other package to be included in the weight for duty	1½c. lb.	same
Vegetables, onions, sets for planting, not fit for table use	20 p c	same
Velveteens and cotton velvets and cotton plush	30 p c	30 p c
Veneers of wood, not over 3-32 of an inch in thickness	.....	7½ p c
Veneers of wood, not over 1-16 of an inch thick, made from woods native to Canada	10 p c	.....
Velocipedes	30 p c	same
Veneers, ivory, sawn only	free	same
Veneers, ivory, other, n.e.s	20 p c	same
Vente, fireclay chimney linings, glazed or sunglazed	35 p c	same
Verd igris or sub-acetate of copper (dry)	free	
Vinegar, of any strength not exceeding the strength of proof; for each deg. of strength in excess of the strength of proof an additional duty of 2c.	15c.imp.gal.	same
Vices	35 p c	30 p c
Wagon and cart brushes	35 p c	25 p c
Wall decorations, Lincrusta Walton	1½c. roll of 8 yds. and 25 p c	35 p c
Walking sticks and canes of all kinds, n.e.s.	25 p c	30 p c
Washing crystal	20 p c	same
Watches	25 p c	same
Watch cases	35 p c	30 p c
Watch, composition metal for the manufacture of filled gold watch cases	10 p c	same
Watch keys, of brass	30 p c	25 p c
Watch keys, of steel	27½ p c	25 p c
Watch actions or movements	10 p c	same
Water meters	30 p c	same
Wax, parafine, and animal stearine of all kinds	2c. lb.	30 p c
Wax, manufactures of, other	20 p c	same
Webbing, elastic	20 p c	same
Webbing, non-elastic	20 p c	same
Whalebone, unmanufactured	free	same
Whalebone, manufactures of, n.e.s.	20 p c	same
Wheat	15c. bush.	12c. bush.
Wheat flour	75c. bbl.	60c. bbl.
Wheels, parts of, hubs and spokes, in the rough	free	same
Wheelbarrows and other like articles	30 p c	same
Whips of all kinds, including thongs and lashes	35 p c	same
Whiting or whitening, gilders' whiting and Paris white	free	same
Willow for basket makers	free	same
Willow and osier works, n.e.s.	25 p c	same
Window curtain poles	30 p c	same
Window blind rollers, finished or mounted	35 p c	same
Window shades, made of paper	35 p c	same
Wines of all kinds, except sparkling wines, including orange, lemon, strawberry, raspberry, elder and currant, containing 26 per cent. or less of spirits of strength of proof, imported in wood or bottles	25c.imp.gal. and 30 p c	same
Wines of every degree above 26 up to 40 p. c., 3c. more for each degree of strength and	30 p c	same
Champagne and all other sparkling wines, in bottles containing each not more than 1 quart and more than 1 pint.	$3.30 dozen bottles	same
In bottles containing not more than a pint and more that ½ pint	$1.65 dozen	same
In bottles containing ½ pint each or less	82c. doz.	same
In bottles containing more than 1 quart each shall pay, in addition to $3.30 per dozen bottles, at the rate of $1.65 per gallon on the quantity in excess of 1 quart per bottle, the quarts and pints in each case being old wine measure; in addition to the above specific duty, there shall be an ad valorem duty of	30 p c	same
Wire cloth of brass or copper	20 p c	25 p c
Wire cloth, iron or steel	30 p c	same
Wire, of all metals and kinds, n.e.s.	25 p c	20 p c
Wire ferrules, iron or steel	27½ p c	25 p c
Brass	30 p c	same
Wire phosphor, bronze blocks, sheets and wire	10 p c	same
Wire, covered with cotton, linen, silk or other material	30 p c	same
Wire rigging for ships and vessels	free	same
Wire, barbed wire fencing	¾c. lb.	(see above)
Wire, buckhorn and strip fencing	½c. lb.	15 p c
Wire, brass and copper wire, twisted, when imported by manufacturers of boots and shoes for use in their own factories	free	same
Wire, crucible cast steel	free	same
Wire, of iron or steel, Nos. 13 and 14 gauge, flattened and corrugated, used with the wire grip machine for the manufacture of boots, shoes and leather belting, imported by manufacturers of such articles to be used for these purposes only in their own factories	free	same
Wire rods, brass copper, iron or steel, rolled round, under ⅜ in. in diameter, when imported by wire manufacturers making wire for use in their own factories	free	same
Wire, soft drawn Bessemer spring steel wire of Nos. 10, 12 and 13 gauge, and Homo spring steel wire of Nos. 11 and 12 gauge respectively, when imported by manufacturers of wire mattresses, to be used in their own factories	free	same
Wire, flat strip and flat steel, when imported into Canada by manufacturers of buckthorns, plain strip or other fencing, and safety barb wire fencing, for use in their own factories in the manufacture thereof	free	same
Wire screw hooks and eyes, iron	27½ p c	.....
Wire, platinum sheets; retorts, pans, condensers, tubing and pipe made of platinum, imported by manufacturers of sulphuric acid for use in the manufacture or concentration of sulphuric acid	free	same
Wire nails	1c. lb.	3-5c. lb.
Wire, brass rods cut to special length	30 p c	same
Wire rope, of iron and steel, n.o.p	25 p c	same
Wire work, and manufactures of iron wire, n.e.s	27½ p c	20 p c
Wood, cordwood	20 p c	same
Wire window screens	30 p c	same
Wood furniture, house, cabinet or office, including bedsteads, hair, spring and other mattresses, bolsters and pillows, and picture frames	30 p c	same
Wood caskets and coffins	25 p c	same
Wood for fuel	free	same
Wooden mallets	35 p c	30 p c

	Old.	New.
Wood pumps	30 p c	25 p c
Wood hubs, spokes, felloes and parts of wheels, rough hewn or sawn only	free	same
Wood, felloes of hickory, rough sawn to shape only, or rough sawn and bent to shape, not planed, smoothed or otherwise manufactured	free	same
Wood, shingles	20 p c	free
Wood, pails. tubs and churns, brooms, washboards, pounders and rolling pins	20 p c	same
Wood pulp	free	25 p c
Wood, manufactures of, n.e.s	25 p c	same
Wood, lumber and timber, manufactured	20 p c	25 p c
Wood, lumber and timber, planks and boards, amaranth, boxwood, cocoaboral, rosewood, cherry, walnut, chestnut, gumwood, mahogany, pitch pine, redwood, sandalwood, sycamore, Spanish cedar, oak, hickory, whitewood, African teak, black heart, ebony, lignumvitæ, red cedar, and satinwood and white ash, when not otherwise manufactured than rough sawn or split; or creosoted, vulcanized or treated by any other preserving process; and the wood of the persimmon and dogwood trees, hickory billets and hickory lumber sawn to shape for spokes of wheels, but not further manufactured; and hickory spokes, rough, turned but not tenoned, mitred, throated, faced, sized, cut to length, round tenoned or polished	free	same
Wood, sawed boards, planks and deals, planed or dressed on one or both sides, when the edges thereof are pointed or tongued and grooved. Provided that such lumber may be imported free of duty upon proclamation of the Governor-in-Council, which may be issued whenever it appears to his satisfaction that similar lumber from Canada may be imported into the U.S. free of duty.	25 p c	same
Wood, logs, and round unmanufactured timber	free	same
Wool, and hair of the alpaca goat, camel, unmanufactured, and other like animals, not further prepared than washed, n.e.s	free	same
Wool and woolen, manufactures of, composed wholly or in part of wool, worsted, hair of alpaca goat, or other like animals, viz.: Blankets and flannels of every description, cloths, doeskins, cassimeres, tweeds, coatings, overcoatings, felt cloth, n.e.s.	5c. lb. and 25 p c	35 p c
Wool and woolens—All fabrics composed wholly or in part of wool, worsted, hair of alpaca goat, or other like animal, n.e.s	30 p c	35 p c
Wool clothing, ready-made, and wearing apparel of every description, composed wholly or in part of wool, worsted, the hair of the alpaca goat or other like animal, n.o.p.	5c. lb. and 30 p c	35 p c
Wool knitted goods of every description, including knitted underwear, n.e.s	53 p c	same
Wool, viz.: Leicester, Cotswold, Lincolnshire, South Down combing wools, or wools known as lustre wools, and other like combing wools, such as are grown in Canada	3c. lb.	same
Wool hosiery, shirts, etc	35 p c	same
Wool noils	free	same
Woolen shawls and shawls of all kinds	25 p c	30 p c
Woolen socks and stockings	10c. doz. prs. and 35 p c	35 p c
Woolen waste, fit only for the manufacture of paper	free	same
Xyolite, or celluloid, in sheets, lumps or blocks, in the rough, n.e.s	free	same
Yarns, cotton and cotton warps, dyed or undyed, n.e.s	25 p c	same
Yarns, composed wholly or in part of wool, worsted, the hair of the Alpaca goat, or other like animal, costing 5c. lb. and 30c. lb. and under	20 p c	20 p c
Yarns, woolen and worsted, n.e.s	30 p c	same
Yarn, jute, flax or hemp, plain, dyed or colored, when imported by the manufacturers of carpets, rugs and mats, and of jute webbing or jute cloth, and twines for use in their factories	free	same
Yarn, spun from the hair of the Alpaca or Angora goat, when imported by manufacturers of braids, for use exclusively in their factories in the manufacture of such braids only, under such regulations as may be adopted by the Controller of Customs	free	same
Yarns, cotton, No. 40 and finer	free	same
Yarn of wool or worsted, when genapped, dyed and finished, and imported by the manufs. of braids, cords, tassels and fringes, for use in their factories in the manufacture of such articles only	free	same
Yarns, mohair	free	same
Yeast, compressed yeast, not over fifty pounds weight, the weight of the package to be included in the weight for duty	6c. lb.	same
Yeast cakes and baking powders, the weight of the package to be included in the weight of duty	6c. lb.	same
Yeast, compressed, in bulk or mass of not less than fifty pounds	3c. lb.	same
Yellow metal, in bolts, bars and for sheathing	free	same
Zinc, chloride, and sulphate of	free	same
Zinc, in blocks, pigs and sheets	free	same
Zinc, seamless drawn tubing	free	same
Zinc, manufactures of, n.e.s	25 p c	same
Zinc dust	free	same

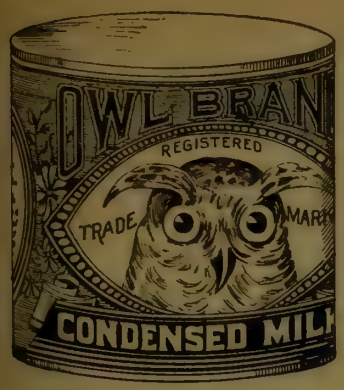
SCHEDULE D — RECIPROCAL TARIFF.

On all the products of countries entitled to the benefits of this Reciprocal Tariff, under the provisions of section sixteen, the duties mentioned in Schedule A shall be reduced as follows:

On and after the twenty-third day of April, 1897, until the thirtieth day of June, 1898, inclusive, the reduction shall in every case be one-eighth of the duty mentioned in Schedule A, and the duty to be levied, collected and paid shall be seven-eighths of the duty mentioned in Schedule A.

On and after the first day of July, 1898, the reduction shall in every case be one-fourth of the duty mentioned in Schedule A, and the duty to be levied, collected and paid shall be three-fourths of the duty mentioned in Schedule A.

Provided, however, that these reductions shall not apply to any of the following articles, and that such articles shall in all cases be subject to the duties mentioned in Schedule A, viz.: Wines, malt liquors, spirits, spirituous liquors, liquid medicines and articles containing alcohol; sugar, molasses and syrups of all kinds, the product of the sugar cane or beet root; tobacco, cigars and cigarettes.



"ONE COW'S MILK"

is often prescribed for infants, but the prescription is seldom honestly filled. Mothers and nurses are led to believe that milk delivered to them is the daily product of the same animal, but this is rarely true except in cases where one cow constitutes the whole dairy.

For infants' food there is nothing superior to **"OWL BRAND" CONDENSED MILK** diluted with sterilized water. It is absolutely pure **full cream milk** from the famous pasture lands in the highlands of Nova Scotia. To be obtained from any wholesaler or from . . . .

Canada Milk Condensing Co., Limited,
Antigonish, N. S.

The Club Coffee

Clubmen always want the best. That is how this Coffee gets its name. There are still a few towns unrepresented. Do you want a ***good thing?*** Write

Ewing, Herron & Co.
Coffee and Spices
Montreal.

Ask our Travellers to show you our LEADERS in BULK

Ceylon and Young Hyson

TEAS

SPLENDID VALUES.

Agents in Canada for ENGLISH BREAKFAST HOP TEA.

Pounds and Half Pounds. ✦ Once Tried Always Used.

BALFOUR & CO., HAMILTON

Does your Vinegar Stock Come from Lytle's?

If not, why not?

Our WHITE WINE VINEGAR equals anything in Canada.

T. A. LYTLE & CO.
Vinegar Manufacturers
TORONTO

Gold Medal Refined

SUGAR

Extra Bright Grainy Yellow, in 112 lb. bags. Bargain price.

WARREN BROS. & CO.
TORONTO.

Extra Choice

Hams Bacon
Pure Lard
Mess Pork

PARK, BLACKWELL & CO. Limited
Pork and Beef Packers,
TORONTO

Dominion Cocoa Mills

. . . Headquarters . . .

Genuine Cocoas
Chocolates
High Grade Coffees
Pure Spices
Pickle Spice

Todhunter, Mitchell & Co.
Coffee Importers and Roasters
TORONTO

BUY

Ivory Bar Soap

THE BEST MADE

New Season's

Moning Congous
. . AND . .
Young Hysons

A shipment just arriving.

PERKINS, INCE & CO.
TORONTO.

(Continued from page 32.)

somewhat better enquiry is noted for dried and evaporated apples, and prices are rather firmer. Onions show a continued demand and hold their price. We quote: Raisins, Valencias, 5¼ to 6c.; California L. M. 3-crown, 7 to 7¼c.; London layers, $1.75 to $2; currants, cases, 5¾ to 6c.; bbls., 5¼ to 5½c.; cartoons, cleaned, 7¾ to 8c.; bulk, cleaned, 6½ to 7c.; prunes, boxes, 5 to 10c.; dates, 4½ to 5c.; dried apples 2½ to 3c.; evaporated apples, 4¼ to 4½c.; onions, 2¾ to 3c. per lb.; cocoanuts, $3.50 to $3.75 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 7½ to 9c.; Valencias, layers, 6 to 7c.; Malaga loose muscatels, 6 to 6½c.; 4-crown L. M. Californias, 7¾ to 8c.; seeded muscatels, 1-lb. cartoons, 12 to 13c.

GREEN FRUIT—Business is very active. Oranges are scarce and of but fair quality. Price is rather higher. In lemons prices are also higher and a good active demand characterizes the trade. Pineapples are about out of the market, good quality being difficult to get. The car of melons spoken of last week found a good sale. A car of California fruit, the first full car to arrive here, came to hand this week. These goods are having an increased sale here, particularly pears, which are one of the most active lines in fruit at present. Apples have some sale, but at this season it is small. Tomatoes are lower and native grown are beginning to come in. Strawberries are about out of the market. There are fair receipts of raspberries. We quote: Lemons, $4 to $5.50; oranges, $4 to $4.50; bananas, $1.25 to $2; pineapples, 10 to 12c.; raspberries, 10 to 12c.; green apples, $4; California peaches, $1.55 to $1.75; California plums, $1.50; melons, 30 to 40c.; California pears, $2 to $2.50.

SUGAR—The market is firmer, with better local demand. Refineries begin to find enquiry for yellows, but little for granulated, the larger holders of which through the country are supplying the wholesale demand rather under refiners' prices. They are not caring to hold their present stocks. We quote: Granulated, 4 to 4¼c.; yellows, 3¼ to 3⅜c.; Paris lump, 5¼ to 5½c.; powdered, 5 to 5¼c.

MOLASSES—A steadier tone prevails. Demand is not remarkably large, but there is a good steady sale. Porto Rico is more firmly held than Barbadoes, for which the demand is light. A small lot of very fine Demerara is offered here. Stocks all round are not heavy and holders are not, particularly in best grades, pushing sales. We quote: Barbadoes, 22 to 23c.; Porto Rico, 26 to 30c.; New Orleans, bbls., 25 to 27c.; Antigua, 22 to 23c.; syrup, 36 to 38c.; St. Croix, 20 to 22c.

DAIRY PRODUCE—The movement in this line is not large. Butter is very plentiful and low in price. There is little creamery moving; in fact, the trade in this line is dull. In eggs for stock there is a steady but not large demand. In cheese, prices are rather easier. Buyers are now waiting for later cheese. Many of our factories have sold their futures for export. This will help to keep up the price. We quote: Dairy butter, 13 to 16c.; creamery, 17 to 18c.; prints, 18 to 20c.; cheese, 9½ to 9¾c.; eggs, 9½ to 10c.

FISH—Prices except in pickled fish tend rather higher. The stock of medium dry cod is at present very light. The hot weather prevents the fish from being cured. Pollock are dull. In pickled fish the only herring to hand are bay, and they are low and dull. Pickled shad while on the market show little life. In smoked herring we quote prices higher. This is on account of light stocks rather than on account of an increased demand, the price having been so low that the fishermen would not bring in catches. In fresh fish trade keeps growing smaller. A few salmon and shad still move, but halibut are, you might say, done. We quote as follows: Large cod, $2.75 to $2.85; medium, $2.80 to $3; pollock, $1 to $1.15; bay herring, $1.25 to $1.30 per half-bbl.; smoked, new, 7 to 8c.; shad, half-bbl., $4.50; boneless, 2½ to 8c.; Barrington, $3 per bbl.; Shelburne, $3.25 per bbl.; halibut, 9 to 10c. per lb.; salmon, 25 to 28c.; boneless, 3½ to 4c.; cod, 6 to 6½c.; shad, 25c. each.

PROVISIONS—The hot weather is affecting the demand. A fair trade is being done in hams, for which the price is high. In fact, they are somewhat hard to get. These goods somewhat felt the effect of the new tariff. Thinking the duty might be lowered their sale was pushed at low prices by some dealers. When it was found the duty was not changed, the price at once began to advance. Pork and beef show no change. Lard keeps very low. We quote: Clear pork, $13 50 to $14.50; mess, $12 to $13; plate beef, $11.50 to $13; hams 13 to 13½c.; rolls, 9½ to 10c.; pure lard, 6¾ to 7¼c.; compound, 6¼ to 6½c.

FLOUR, MEAL AND FEED—The week has seen quite a movement in flour, the wholesale dealers buying quite freely. It is a pleasant change. It is hoped prices will hold. Dealers are firm. Oatmeal is also quoted higher, with a good demand. Oats show an improved demand, but are hard to get at buyers' prices. In cornmeal sales keep large, with prices low. Hay is rather easier, the crop prospects being better than they were a few weeks ago. This is one of the few things in which crop prospects are good. Bran is more freely offered, but middlings are scarce. The demand is not large. Beans are still in large stock. Western people do not seem to push sales. Market here shows little change. We quote as follows: Manitoba flour, $4.75 to $4.80; best Ontario, $4.45 to $4.50; medium, $4.10 to $4.25; oatmeal, $3.35 to $3.50; cornmeal, $1.80 to $1.85; middlings, car lots, in bulk, $15 to $16; bran, do, do, $13.50 to $14.50; hand-picked beans, 85 to 90c.; prime, 75 to 80c.; oats, 33 to 34c.; hay, $12.50 to $13; barley, $2.75 to $3; round peas, $1.15; split peas, $2.85 to $3; yellow eye beans, $1.50; timothy seed, Canadian, $2 to $2.25; do. do., American, $1.75 to $2; clover, 8¾ to 9c.; alsike, 8½ to 9c.

ST. JOHN NOTES.

C. & E. Macmichael are finding a good demand for Heinz's pickles, which they have just added to their stock. They claim that

ARTICLES FOR SALE.

FOR SALE, UNDER PRICE, A NO. 79 CHEQUE Printing National Cash Register; in use but a very short time; will be sold on account of the former owner going out of business at $75 less than the amount paid for it; guaranteed in perfect condition. Blanchard & Co., Windsor, N.S. (t.f.)

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An ideal laundry soap, that will remove tea, coffee or fruit stains, and will not injure the most delicate fabric. . . . .

Unequalled for any Household Purpose.
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A. E. RICHARDS & CO., Selling Agents, HAMILTON.

Pickles.

Push Picnic Goods.

The camp fire burns brighter, the woods are greener and the breeze more refreshing when the lunch is good. Heinz's Baked Beans make it good.

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MEDALS--
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The GENUINE always bear this Keystone trade-mark.

H. J. HEINZ Co. KEYSTONE PICKLING & PRESERVING WORKS TRADE MARK PITTSBURG, U.S.A.

these are the finest goods packed in the United States. Their pickles in kegs are particularly popular, sweet pickles being in greatest favor.

It is said 1,500 new bicycles were sold this season in Halifax.

There is a new paper in Dorchester, N.B., a weekly called The Spectator.

A. L. Goodwin received the first full car of California green fruit to come to this market. It consisted of pears, peaches and plums.

The ship chandlery partnership between S. W. Milligan and John Splaine has been dissolved. Mr. Splaine continues the business.

Few banks get the premium for their stock which the Bank of New Brunswick does. One share at auction this week sold ex dividend brought 161½ per cent. premium.

On the 20th the thermometer in Moncton stood as high as 96 in the shade. A few days previous St. Stephen reported it at 100. A little St. John fog would be in order.

Mr. Robert Noble, of Norval, Ont., the well-known miller, has been in the city this week and has placed a large quantity of his flour. Mr. Noble is represented here by I. C. Bowman.

The Maritime Pure Food Co., Woodstock, N.B., of which Wm. Green is manager, gave their friends a picnic on the factory grounds this week. The greatest interest was in the new canning factory.

H. F. Baker, Esq., of Halifax, called on THE GROCER this week. He was in the city chiefly in the interests of Crosse & Blackwell, for whom he is the Maritime representative. Messrs. Geo. Robertson & Co., wholesale grocers, handle these goods largely here.

The steamer Tiber, from Montreal, arrived here this week. This is her second trip. The venture is proving a success, as she had a full cargo this trip. Among it was upward of 3,500 bbls. of flour and 1,500 cases canned goods. She will be due again in about three weeks.

Fifteen cheese factories in Kings county, N.B., report receiving up to the last of June 1,807,500 lbs. milk, which would mean about 90 tons cheese, which, at 8½c., an average price, would mean $15,300. The Sussex factory, which is the largest included in the above, during June received 256,292 lbs. milk. One of the largest factories in P. E. Island received 24,000 lbs. in one day.

During the past week 27,000,000 superficial feet of lumber cleared from St. John, 21,000,000 for British ports. Beside this a large quantity of laths, shingles and piling has been shipped. The French demand, while not large, is larger than usual. A number of very large cargoes have been shipped, there being many over two million, and some as high as three and four. One was over four million. Other shipping points, as Hopewell, Grinstone Island, West Bay, and the Miramichi, all report extra large shipments.

THE TOBACCO TARIFF.

Under the new tariff, foreign raw leaf tobacco is subject to a Customs duty. For the convenience of the trade, Customs bonded warehouses are authorized for the storage of such tobacco, and no charge is to be made for the privilege of using as a Customs bonded warehouse any premises licensed for the manufacture of tobacco or cigars. The Minister of Customs has been authorized by order-in-council to employ excise officers to act as Customs lockers on these premises. The excise officers are to be required to perform this duty without any other or extra remuneration.

'TWAS TOO COOL.

There are various ways of getting cool and staying so for a while, says an exchange, but the plan adopted by a retail butcher and grocer in a suburb of Chicago, though efficacious, is probably the least to be commended of all. This dealer, suffering severely from heat, walked into his ice-chest, and, the spring lock snapping to, he was made a prisoner for nearly an hour. When he was released he fell in a faint, and at last accounts was confined to his bed. It is better to pour the coolness into one in the shape of certain beverages than to crawl into a place where ice is kept.

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.]

A SHIPMENT of Phillipe, Canaud & Cie.'s sardines is in stock with the Eby, Blain Co., Limited.

Clark's canned meats are having a heavy sale with the Eby, Blain Co., Limited.

Noble's 1897 pack lobsters, talls and flats, are in store with the Eby, Blain Co., Limited.

The Eby, Blain Co., Limited, have in stock an excellent sample of fine Sultana raisins.

S.S. Tyree is now unloading choicest Barbadoes molasses at Montreal for Laporte, Martin & Cie.

Orders are being taken for delivery during fall for "Victoria" brand canned salmon by Laporte, Martin & Cie.

"Yes, salmon is selling fast," say Lucas, Steele & Bristol. "To arrive we are moving a good quantity of 'Empire,' 'Horseshoe,' 'Seal' and 'Nimpkish.'"

Canned gallon apples, although generally scarce and firm, have been shipped in considerable quantities the past week by the Eby, Blain Co., Limited.

Several lots of new season's Japans have been sent out by Lucas, Steele & Bristol, and for future delivery they are offering the "Uriba" and "Kiji" brands.

T. A. Lytle & Co. have put a new brand of pickles on the market. "Sterling" is the trade mark. If they are as good as other lines made by this firm they should find ready sale.

D. Gunn, Bros. & Co. report that they are still having a good demand for backs, which seem to be superseding breakfast bacon. This change in favor applies particularly to the larger cities.

W. H. Gillard & Co. claim that their Seville orange marmalade is meeting with a large sale this season, due, they say, to the fact that nothing but extra standard sugar and the pure fruit is used in its manufacture.

LATE ADVERTISEMENTS.

[The following items arrived too late for insertion in the regular advertising space. Reading notices inserted in this column at 5c. per word.]

Some good values in Scotch sugars are offering by Lucas, Steele & Bristol. Get their prices before buying.

W. H. Gillard & Co. have in store and arriving shortly some lines of May-picked Japans, bought at advantageous prices and showing good values.

The Eby, Blain Co., Limited, are offering special values in "Blue Pearls" Vostizza currants in quarter-cases, which they claim are the finest goods imported.

THE SUMMER STORE.

THE summer store should present an appearance in marked contrast to the store in winter. Everything about the window displays, the counters and the stock should remind one of the season. The general effect should be to impress customers that the store is clean, cool and captivating. The stock should appeal to capricious appetites, invite indulgence in dainty delicacies and summer beverages. "It always makes me hungry to come into your store," remarked a woman to Grocer B. What greater compliment could be paid a purveyor of food?

A few handsome palms and rubber trees may be made very effective in giving the store a cool look. Keep a current of fresh air circulating in the store and in the cellar. It robs the room of that oppressive odor which comes from food kept in a close room with a high temperature, and which takes away the appetite.

Show windows should be neatly and artistically arranged with summer delicacies—olives, capers, olive oil, pickles, lime juice, sauces, sardines, lobster, clams, shrimp, pickled lambs' tongue, potted meats and poultry, curried fowl, luncheon beef, catsups and scores of other articles more in favor in July than January. Do not place maple syrup in a show window in July, for it reminds one of pancakes and winter diet. Rather have all the things which enter into salad making and such as are suggestive of dishes adapted to hot weather. Canned vegetables and fruits in the season when fresh fruits and vegetables are abundant and cheap should be made an effective background until October, when they should change places with the summer specialties.

Summer beverages ought to be in every grocer's stock. A neat display of the various summer drinks can be very effectively arranged inside the store and near the entrance. And let there be a reminder of iced tea and coffee, even if you have to serve the same free to customers as an object lesson of how much comfort can be had at trifling expense.

Cereals and crackers are in favor, the former to be served hot as a summer breakfast dish with berries or other fruits, and cold for luncheon or supper. Crackers are in request for luncheons and for outing parties, and should be prominently displayed in great variety. The stock should be kept fresh—i.e., crisp. Avoid giving prominence to sticky cakes or such sort of biscuits as are identified with oyster suppers and other winter pastimes.

Hams and tongues are in favor in July and August, and therefore they should have a special setting, such as will tend to make the observer long for a sandwich and a bottle of ginger ale or root beer. Have everything about the summer meats clean and appetizing.

The floor ought to be kept as clean and bright as the deck of a man-of-war, and the windows sparkling and spotless. Fly specks, cobwebs, sticky scales or untidy counters are appetite killers. Flies can be kept out of a store if they are persistently fought. Drive them out and keep them out, even though screen doors are required.

When the store presents a seasonable and alluring appearance, than advertise in a cool and breezy fashion. Let the colors and the type used in your circulars, billheads, cards, signs, etc., be suggestive of a cool retreat, where physical comforts are to be freely had. There are what are designated "warm" colors, such as are suggestive of a log fire, instead of an ocean breeze or a cool grove. Be fertile in hints likely to prove acceptable to summer pleasure seekers and to all who seek comfort at the table. Remember that eternal vigilance is the price of a profitable summer trade.—American Grocer.

Three Points to help your painters' trade on Flat Brushes. One—send now for our illustrated catalogue. Two—look at the picture of our Flat Bridled Brush. Three—see at once why there can be no more bulging in the centre, use the brush as long as the painter may or will.

Boeckh's Bridled Brush For Painters.

Chas Boeckh & Sons, Mfrs.
Toronto, Ont.

A BACK LOG

THAT KEEPS BUSINESS BRIGHT

SERVED EXCLUSIVELY TO

OVER
TWENTY-ONE MILLION
PEOPLE

AT THE WORLD'S FAIR

MONTREAL
BOSTON
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THE . . .
IMPORTERS

HAMILTON GROCERS' PICNIC.

NIAGARA FALLS never wanes in popularity as a point of attraction for excursionists, and fully 3,000 people took in the annual grocers' picnic at Queen Victoria Park last week. By actual count there were 2,500 paid passengers on the excursion trains and there were about 500 children who traveled without tickets.

The excursion was on the T. H. & B. line, and it was more successful than any of its predecessors, which is saying a good deal for a grocers' outing. The arrangements at the park were excellent, and only chronic grumblers could complain about them. The checking business was conducted as well as it could possibly have been done, considering the big crowds on the trains, and the impatience of some who could not wait their turn.

Tea, coffee and milk were served with great liberality to the picnickers at the park.

The weather behaved itself till 5 o'clock, when it rained, and in consequence there was a big rush for the station. During the afternoon the Thirteenth Band, under the leadership of Bandmaster George Robinson, played numerous selections, and Miss Fraser sang "Where the Sugar Maple Grows."

The first train left the Falls about 6.30, fourteen coaches being packed with people, and about twenty minutes later another equally long train left with a big crowd. The first train was delayed a long time at the Welland Canal, owing to boats being locked through, and the second train was there some time before the first resumed its journey. The second train was held at Grassey's Corners to allow the first one to come down the mountain without any danger of a pitch-in, and while the delay caused some complaint, it was a wise thing to do. All the excursionists reached the city in safety, the last train getting in about 10.30.

Following was the committee whose efforts caused the picnic to be so successful : C. H. Peebles, chairman ; W. R. Harvey, secretary ; C. Bremner, treasurer ; John O. Carpenter, president of the Grocers' Association ; Adam Ballentine, G. Hunt, J. C. Bolligan, R. E. Wales, F. R. Close, John Ronan, D. Brown, Wm. Smye, W. Durance, T. Hazell.

CALIFORNIA PRUNE SITUATION.

ONE of the chief features in the California dried fruit market at the present time is the export demand for new crop prunes. The opening price of 2½c. for the four sizes is not looked upon as excessive by foreign buyers, who, having small crops of their own, have turned to California for supplies. It is claimed, however, that the quality of the Pacific Coast fruit has had as much to do with its increased consumption on the other side as the comparatively low prices at which it can be bought or the shortage in European crops. It is reported, but not absolutely confirmed, that within the past week or ten days some fifteen carlots of California prunes have been sold to Europe on the basis of 2½c. per pound f. o. b.

Domestic buyers, however, do not seem to have been quite so anxious to secure early supplies. Reports from the Coast as to the condition and prospects for the current crop seem to have imbued them with the idea that by holding off they may be able to do better latter on and as there seems to be little prospect of any change in an upward direction and the consuming demand is rather slow, most buyers seem inclined to wait. Latterly, reports of a heavy drop in some sections as a result of excessively hot weather have been received here, but have failed to influence the market to any extent, though for a time it was said that some sellers had withdrawn quotations or declined to guarantee early shipments. However, all reports from the Coast indicate that under such adverse conditions as may erise from this time until the end of the drying season a very full crop may be expected, owing to the large number of trees coming into bearing this year. The uncertainty as to the future has had little or no effect upon prices for spot goods, as the stock here is comparatively small, well concentrated and moving out fairly in a jobbing way.—N. Y. Journal of Commerce.

ANTISEPTIC FIBRE PACKAGE.

A NEW article which ought to receive great favor from this Dominion, which is striving to establish a wider trade in dairy products, is the Antiseptic Fibre Package, made for the purpose of holding butter and lard and of preserving

them in all their freshness for an indefinite period. This adds one more article to the long list of manufactures of wood fibre, for it is out of this material, treated so as to render it impervious to grease and water and antiseptic, that this patented invention is made.

Its shape is similar to that of the ordinary tin lard pail that is now in use, and is, on this account, handy for shipping goods as well as for keeping them on the shelf. Moreover, the packages can be made in any size that the market may require. Their cost is much below that of the tin packages.

They are commendable to the wholesalers, too, and, therefore, to the exporters, because on the package may be printed the dealer's name and trade mark.

It has long been an unsolved problem to keep butter sweet for an indefinite time, and the importance of a solution has lately been attracting even the Canadian Government and railway companies, who have provided refrigerator service on cars and boats, so that if the package is all that its patentees claim for it, and it has been recommended by the officials of both the Federal and Ontario Governments, it certainly ought to be a boon to the dairy trade.

At present it is manufactured in Grand Rapids, Mich., but Mr. H. J. Fogg, 37 Victoria street, Toronto, tells THE GROCER that when the organization is completed the goods to supply the Canadian trade will be manufactured in Canada.

HOW THEY DIE.

According to the newspapers very few persons merely "die." The banker "passes in his checks," the cashier "goes to his last account," the mugwump "joins the great majority," the bartender "seeks the spirit land," the gambler "shuffles off," the stableman "kicks the bucket," the spiritualist "gives up the ghost," the accountant "goes to his long reckoning," the printer "joins the heavenly quire," and the editor of a daily paper "goes to claim a pair of golden scissors lying on a table near the throne."—Wyoming Tribune.

THE DINGLEY AND WILSON TARIFFS.

COMPARATIVE RATES IN THE TWO BILLS.

Articles.	Old Rate of Duty.	New Rate of Duty.
Boracic acid	3c. per lb.	5c. per lb.
Salicylic acid	Free of duty.	10c. per lb.
Alcoholic perfumery, including toilet waters	$2 gal. and 50 p. c.	60c. lb. and 45 p c.
Alkalies and alkaloids, and their combinations	25 per cent.	25 per cent.
Argols or crude tartar	Free of duty.	1c. per lb.
Bleaching powder	Free of duty.	1-5 of a cent per lb.
Coal tar colors or dyes	25 per cent.	30 per cent.
Opium, crude or unmanufactured	Free of duty.	$1 per lb.
Chlorate of potash	Free of duty.	2½c. per lb.
Medicinal preparations containing alcohol	50c. per lb.	55c. lb., but not less than 25 per cent.
Medicinal preparations without alcohol	25 per cent.	25 per cent.
Soda ash	¼c. per lb.	⅜c. per lb.
Roman, Portland and other hydraulic cements	8c. per 100 lbs.	8c. per 100 lbs.
China clay or kaolin	$2 per ton.	$2.50 per ton.
Plain white earthen and crockery ware	30 per cent.	55 per cent.
China, porcelain and other ware, decorated	35 per cent.	60 per cent.
Glass, cut, engraved or painted	35 per cent.	60 per cent.
Common window glass, not exceeding 10 by 15 inches square	1c. per lb.	1⅜c. per lb.
Cast polished plate glass, silvered, not exceeding 16 by 24 inches	6c. per sq. ft.	11c. per sq. ft.
Marble, in block	50c. per cubic ft.	65c. per cubic ft.
Iron in pigs	$4 per ton.	$4 per ton.
Bar iron, not less than one inch wide nor less than three-eighths of an inch thick	6-10 of a cent per lb.	6-10 of a cent per lb.
Ties for baling cotton	Free of duty.	5-10 of a cent per lb.
Tin plate, lighter than 63 lbs. per 100 sq. ft.	1 1-5c. per lb.	1½c. per lb.
Penknives or pocket knives, valued at not more than 50c. per dozen	25 p. c. (up to 30c. value) and 12c. per doz. and 25 p.c.	40 p.c. (up to 40c. in value) and 12c per doz. and 40 p.c.
Copper plates, bars, ingots or pigs	Free of duty.	Free of duty.
Lead contained in silver ore	¾c. per lb.	1½c. per lb.
Machinery	35 per cent.	45 per cent.
Boards of hemlock, white pine, etc	Free of duty.	$2 per 1,000 feet.
Toothpicks	35 per cent.	2c. 1,000 and 15 p.c.
Furniture, cabinet or house	25 per cent.	35 per cent.
Sugar, not above No. 15 Dutch standard	40 per cent.	95-100c. lb. at 75 deg and 35-1000c. for each additional deg
Tobacco suitable for cigar wrappers	$1.50 per lb.	$1.85 per lb.
Tobacco, for filling cigars	35c. per lb.	35c. per lb.
Cigars and cheroots	$4 lb and 25 p.c.	$4.50 lb. and 25 p.c.
Hogs	20 per cent.	$1.50 per head.
Horses, valued at $150 or less	20 per cent.	$30 per head.
Rice, cleaned	1½c. per lb.	2c. per lb.
Wheat	20 per cent.	25c. per bushel.
Wheat flour	20 per cent.	25 per cent.
Butter	4c. per lb.	6c. per lb.
Milk, fresh	Free of duty.	2c. per gallon.
Eggs	3c. per doz.	5c. per doz.
Hay	$2 per ton.	$4 per ton.
Potatoes	15c. per bushel.	25c. per bushel.
Mackerel, pickeled or salted	¾c. per lb.	1c. per lb.
Oranges and lemons	8c. per cubic ft.	1c. per lb.
Pineapples, in barrels and other packages	20 per cent.	7c. per cubic ft.
Beef	20 per cent.	2c. per lb.
Salt, in bulk	8c. per 100 lbs.	8c. per 100 lbs.
Champagne, in quarts	$8 per dozen.	$8 per doz., but no separate duty shall be levied on the bottles.
Still wines, in quarts	$1.60 per dozen	$1.60 per dozen.
Malt liquors, in bottles or jugs	30c. per gallon	40c. per gallon.
Mineral waters, natural, in quarts	Free of duty	30c. per doz. bottles.
Cotton yarn, up to and including No. 15, valued at not exceeding 25c. per lb	3c. per lb.	3c. per lb.
Cotton thread, on spools	5½c. per doz.	6c. per dozen.
Cotton cloth, not exceeding 50 threads to the square inch, not bleached nor dyed	1c. per square yard.	1c. per square yard.
(Nearly all the duties on cotton cloth, except the finest grades, are the same under both Acts.)		
Corsets, not elsewhere specified	40 per cent.	50 per cent.

Ready-made clothing of cotton	40 per cent.	50 per cent.
Cotton hosiery, valued at not more than $1 per dozen pairs	50 per cent.	50c. doz. and 15 p.c.
Shirts and drawers, valued at not more than $1.50 per dozen	50 per cent.	60c. doz. and 15 p.c.
Hemp and tow of hemp	Free of duty.	$20 per ton.
Floor mattings, including Chinese and Japanese valued at not more than 10c. per yard	Free of duty	3c. per square yard.
Collars and cuffs of linen	30c. doz. and 30 p.c.	40c. doz. and 20 p.c.
Linen laces, embroideries, etc	50 per cent.	60 per cent.
Manufactures of flax containing more than 180 threads to the square inch	35 per cent.	9c. per sq. yd. and 30 per cent.
Wool of class 1	Free of duty.	11c. per lb.
Wool of class 2	Free of duty.	12c. per lb.
Wool of class 3, valued at not more than 12c.	Free of duty.	4c. per lb.
Wool of class 3, valued at more than 12c	Free of duty.	7c. per lb.
Woolen dress goods, valued at not more than 70c. per lb	40 p. c. or 50 p. c.	11c. and 50 per cent.
Aubusson and moquette carpets	40 per cent.	60c. sq.yd. & 40 p.c.
Silk velvets and chenilles	$1.50 per lb.	$1.50 lb. & 15 p. c.
Silk laces	50 per cent.	60 per cent.
Wood pulp, mechanically ground	10 per cent.	1-12 of a cent per lb.
Printing paper, valued above 5c per lb	15 per cent.	15 per cent.
Agate buttons	25 per cent.	1-12 of a cent per line per gross & 15 p.c.
Coal, bituminous	40c. per ton.	67c. per ton.
Hides of cattle	Free of duty.	15 per cent.
Pencils of wood and lead	50 per cent.	45c. gross & 25 p. c.
Coffee	Free of duty.	Free of duty.
Tea	Free of duty.	Free of duty.
Paintings and statuary	Free of duty.	20 per cent.

A GOOD-HEARTED DRUMMER.

A CORRESPONDENT who was interested in the anecdote related under the title, "A Charming Act," on page 140 of The Companion for March 25, 1897, sends us an account of an incident which is worthy to go on record with the other :

"From 1889 to 1893," the correspondent writes, "I was postmaster at Huntington, West Virginia. A day or two before the Christmas of 1889 a stranger appeared at the post-office and asked if we had any letters or packages which could not be forwarded for lack of proper postage.

"'Many,' I answered.

"'Bring them all out, and let us send them on their way,' said he, at the same time taking a bank note from his pocket.

"The accumulations 'held for postage' were produced, were properly stamped, and were sent to the cancelling table, the stranger paying for the necessary stamps.

"'Now,' said he, 'I will leave two dollars more in your hands to be expended for stamps, in case other matter should be deposited during the holidays with insufficient postage. You can keep a record of the amount, and we will settle when I call again.'

"'Will you leave your name?' I asked.

"'Oh, that's not necessary ; I'm only a drummer,' he answered.

"This act he repeated every year at the beginning of the season until 1893, when, being unable to reach Huntington before the holidays, he enclosed five dollars in a letter to the postmaster, asking that it be expended, if necessary, in the same way. The letter was signed 'The Crank Drummer.'

"After his second visit he was traced to a hotel, and his name learned from the register. I give it to you privately, but it is perhaps not best to reveal it. Whether he has continued his 'crank' practice I do not know."—Youths' Companion.

BUSINESS NINETY-SIX YEARS AGO

Not only was the field of business enterprise thus restricted, but the transaction of business within that field was slow and difficult. The merchant kept his own books, or, as he would have said, his own accounts, wrote all his letters with a quill, and, when they were written, let the ink dry or sprinkled it with sand. There were then no envelopes, no postage stamps, no letter boxes in the street, no collection of the mail. The letter written, the paper was carefully folded, sealed with wax or a wafer, addressed and carried to the post office, where postage was prepaid at rates which would now seem extortionate. To send a letter, which was a single sheet of paper, large or small, from Boston to New York or Philadelphia, cost eighteen and one-half cents, and to Washington twenty-five cents, and this at a time when the purchasing power of a cent was five times what it is at present. To carry a letter from Philadelphia, then the capital of the United States, to Boston and bring back an answer by return mail would have consumed from twelve to eighteen days, according to the season of the year and the weather.—Atlantic Monthly.

WHICH IS THE BEST POLICY?

THE fierceness of competition in the grocery trade to-day, due partly to a forced increase of the sales of the grocers (necessitated by the reduction of prices and profits) and partly to the introduction of a grocery department in the bazar stores and the multiplication of branch stores of cash "cutters," has caused the retailers to seek a remedy, and they have looked for it in two different directions.

Some of them have joined in the movement to regulate prices of certain goods—to try to keep them as high as possible—while others have entered into combinations for the purchase of supplies—for the purpose of keeping prices as low as possible.

Able and enterprising men can be found in both classes of dealers, yet a search in that direction for the shining lights of the business would be a waste of time. They do not travel in crowds, but "go it alone;" at least they do so as soon as they can command sufficient capital.

Buying exchanges and card systems are well enough for the common run of dealers —those with no ambition beyond a competency—but the true American spirit is hampered by such bonds, and eventually must break loose and work out its manifest destiny alone. Each system may be of use in helping the beginner to get his foot upon the bottom rounds of the ladder of success, but afterwards it may prevent him from getting any higher.

The big prizes of the mercantile world are for the bold and enterprising merchant who plays a "lone hand." —Merchants' Review.

A NEW CLOTHES WRINGER.

There is being introduced by the Dowswell Manufacturing Co., Limited, of Hamilton, something new in clothes wringers. It is known as the "New Leader," and has some special features that are not only new but are claimed to accomplish results not attainable by any other wringer in the market. The advantages claimed for this machine over others is that it is driven by an internal gear, which reduces the amount of power required by about 50 per cent. It has also a new clamping attachment that is said to be very much quicker than anything of the kind in use, and can be readily adjusted to square or round tubs.

The clamping attachments are made of malleable iron and are therefore strong and durable. The rolls are made of an extra heavy quality of rubber. The machine generally is gotten up in first-class style throughout and is guaranteed by the manufacturers.

We are just receiving a cargo of

Choice No. 1

BARBADOES MOLASSES

Finest quality received this year. . .

We are booking orders for future delivery of our

"Victoria"

BRAND

CANNED SALMON

Quality second to none in the market . .

Laporte, Martin & Cie., Montreal

HOW TO RUIN A TOWN.

A VERY pointed and practical article appears in The Orangeville, Ont., Advertiser, on the possible results of townspeople doing all their buying in the city. We quote it for the merchant to show it to intelligent customers, who are reasonable enough to see that city-buying, if carried out to its extreme limit, can empty a town of both trade and prosperity :

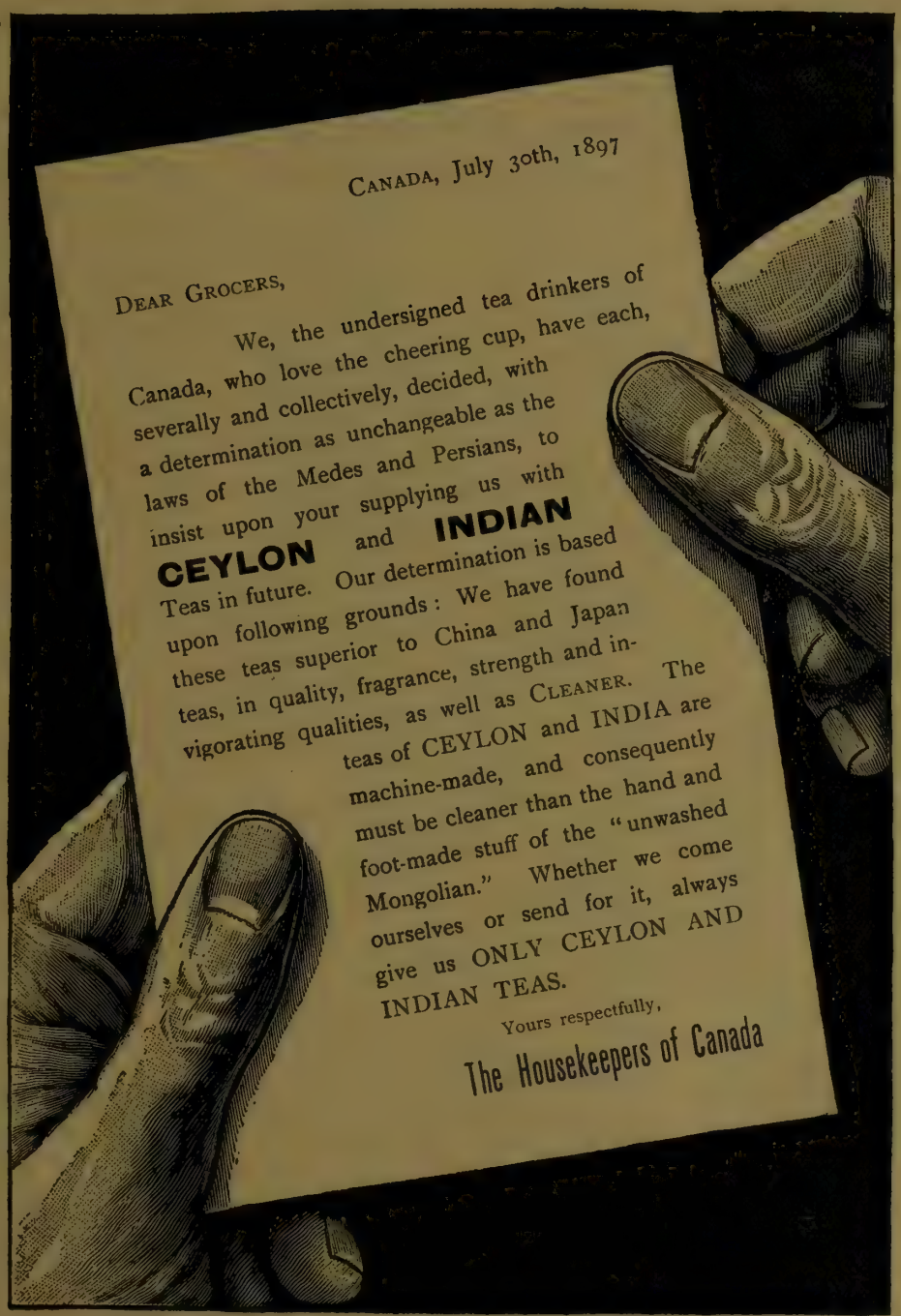
"Let us assume that a town which lacks local pride and spirit and whose inhabitants send much of their cash to departmental stores, carries the thing to its logical conclusion and buys everything away from home, and what follows? The merchants put up their shutters and quit. The main street has gone out of business. The post office and express office are the local branches of the departmental store and are busy sending off orders and handling parcels. The merchants with their families, and their clerks, scatter to the four corners of the earth. There are, perhaps, two banks in the town and one closes at once, but the other waits to see how business will be. The editor of the local paper looks over his field and peers into the future, and then removes his plant to some place far from an overshadowing city. Those who owned property along the main street find it almost valueless. One of the local lawyers moves away. One of the doctors sells out to the other. The farmers of the surrounding country rise at 3 a.m. and drive on through the village to the city to sell their produce and make their purchases. They consult a city doctor, or lawyer, or dentist, if they need advice or treatment. Their farms, once worth $100 an acre because adjacent to a living town, decline in value until they are worth only $30 or $40 an acre, because no living town and market are near. The owner of the big mill or factory, which was bonused years ago, will now hearken to the offers he gets to locate in other places, and the town having now no future, no prospect of better shipping facilities, the factory will pack up and go away. In short, the town will have no excuse for existing. The surrounding country does not need it ; it doesn't need itself ; its people might as well move away and get into the city to which they really belong. Logically, this is the outcome—a whole province with no industry or trade in it but places for tinkering and repairing in a small way ; a whole province in which only rich cities and rich men can thrive at all, all retailing passing into the hands of millionaire men and companies strong enough to practise any trick or to resort to any tyranny, and none being strong enough to resist them."

An article on these lines should appear in every local paper in Canada this summer. Merchants cannot afford to drift in this matter. They must act promptly, appealing to the common sense of property owners in a town not to set the example of buying outside. If the owners of property will not themselves buy in the place which returns them interest on their investment, of course the case is pretty hopeless. But try what can be done by some vigorous protests, and your local editors are the men to help you.

HE PUSHED GUM.

You know the well-known adage "There's a tide in the affairs of men, which, taken at the flood, leads on to fortune," says a writer in Grocery World. I have been very much struck with the truth of that, as illustrated in the case of a retail grocer who is a friend of mine. While the tide he took at the flood has not brought him a fortune by any means, it has netted him a comfortable little sum of money. When the chewing-gum fad broke loose three or four years ago, this retailer expressed to me the opinion that it was to be a fad which would last for several years. So believing, he laid in a supply, and began to push it for all he was worth. Ever since that time he has constantly added to his stock every good new thing in chewing gum which has come out, and at present has as large a stock of gum as all the other dealers in his town put together. When anybody in that place wants chewing gum they go to my friend's. A month ago he told me he had cleared in 1896 nearly $250 from chewing gum alone.

AN OPEN LETTER TO THE GROCERS OF CANADA.



BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

HAMLIN & BURK, general merchants, Emsdale, Ont., have assigned to E. J. Henderson, Toronto.

George McGarry, pork packer, Montreal, has assigned.

O. W. Trenholm, grocer, Grand Pre, N.S., has assigned.

Alfred Masse, grocer, Montreal, has assigned to Chas. Desmarteau.

F. Tremblay, general merchant, Les Eboulements, Que., has assigned.

Jas. McFatridge, lobster packer, Bay St. George, Newfoundland, has assigned.

John Hyde has been appointed curator of the estate of J. P. Landry, general merchant, Hull, Que.

Therien & Co., general merchants, St. Remi, Que., are offering to compromise at 50c. on the dollar.

A meeting of the creditors of Moore & Kerr, general merchants, Orillia, Ont., was held on the 29th inst.

Royer & Burrage have been appointed curators of the general business of G. H. Kerr, Lake Megantic, Que.

A meeting of the creditors of L. Beaudet, general merchant, St. Jean des Chaillons, Que., was held on the 23rd inst.

Goddu Freres, grocers, St. Hyacinthe, Que., have assigned. A meeting of creditors will be held on the 3rd prox.

PARTNERSHIPS FORMED AND DISSOLVED.

Laramee & Co., hay and grain dealers, Montreal, have dissolved.

Garceau & Gilmore, beer bottlers, Rock Island, Que., have dissolved.

F. Lavoie & Cie., grain merchants, St. Martin, Que., have dissolved.

MacWillie Bros., grocers, Toronto, advertise dissolution dating from August 1st.

Burls & Banckham, tobacco and billiards, Toronto, have dissolved. Fred Banckham continues.

A. C. Buchanan & Co., grocers, Nelson, B.C., have dissolved. Mabbe retires and C. J. Wilson is admitted.

Alex. L'Hote and J. B. D. Legare have formed a partnership to do business in Montreal as manufacturers of wines.

The firm of McDonald & Dunning, general merchants, Cumberland, Que., has been dissolved. D. N. McDonald continues.

Harry C. Organ and Peter A. Carpenter have formed a partnership in Montreal, Que., to carry on a grocery business under the style of Organ & Carpenter.

In connection with the firm Rimer, Leewen & Co., general merchants, Otterburne, Man., N. T. Carey has been admitted and Rimer retires. Style now is N. T. Carey & Co.

J. A. Bancroft, W. C. Healey, W. H. Winchester, Chas. Spurr, S. E. Bancroft, James and Edward McDormand, James and Wm. McLaughlin, George and Frederick Armstrong, have formed a partnership in Roundhill, N.S., to run a general store under the style S. E. Bancroft & Co.

Clark's PATÉS

Fine Quality. Handsome Packages.

Veal and Ham
Chicken
Partridge
Wild Duck
Assorted

Key Openers.
4 doz. Cases.
♦♦♦
RETAIL AT
15c.

FOR SALE by all Wholesale Trade

THE ARCTIC REFRIGERATOR

All sizes; sweetest, driest, coldest, with least amount of ice. Send for catalogue. . . . .

John Hillock & Co. 165 Queen St. E. Toronto

SALES MADE AND PENDING.

Geo. Genser, grocer, Montreal, has sold out.

The Windsor Brewing Co., Windsor, Ont., have sold out.

The assets of A. Masse, grocer, Montreal, are to be sold to day.

The general stock of W. J. Pepper, Shedden, Ont., has been sold.

E. H. Suffel, general merchant, Vienna, Ont., has advertised his stock for sale.

The assets of C. L. Begin, grocer, Levis, Que., are advertised to be sold August 2.

J. White, general merchant, Oak Lake, Man., is advertising his business for sale.

E. B. Morgan & Son, grocers, Oshawa, Ont., are advertising their business for sale.

The assets of Paul Prozesky, manufacturer of cigars, Montreal, are to be sold today.

The general stock of James Gillies, Metapedia, Que., has been sold at 51c. on the dollar.

R. Stafford, general merchant, Joliette, Que., has sold his stock at 65c. on the dollar.

The general stock of the late Clara Laidlaw, St. George, Ont., is advertised for sale by tender.

The grocery stock of E. Bergeron & Frere, Montreal, has been sold at 45c. on the dollar.

The immovable assets of Hunt, Barnes & Co., wholesale fish dealers, Montreal, have been sold.

The assets of H. Blanchette, general merchant, Valracine, Que., are to be sold the 3rd prox.

The assets of Jos. Comfoltez, general merchant, St. Michel, Que., are advertised to be sold August 2.

The general stock of C. H. Gerbig, Ayr and Woodstock, Ont., is advertised to be sold by auction August 3.

CHANGES.

Frank C. Doctor, Ottawa, is commencing a grocery business.

C. B. Shaw, grocer, Windsor, N.S., has sold out to John Riley.

T. J. Doak, grocer, Stratford, Ont., has sold out to J. W. McCabe.

E. A. Smith, grocer, St. Thomas, Ont., has sold out to A. J. Woods.

H. Hankinson is commencing a grocery business in St. Thomas, Ont.

P. Adelstein & Co. have commenced a grocery business in Montreal.

Charles J. Lindstone has opened out a general store at O'Leary, P.E.I.

R. Thomas Vooght, Baddeck, N.S., has opened out in a general business.

Apps & Hankinson, grocers, St. Thomas, Ont., have sold out to E. A. Smith.

Henry Cook, pork dealer, Lunenburg, N.S., has sold out to Capt. McCulloch.

H. Giegerich, general merchant, Sandon, B.C., has sold out to D. W. French & Co.

Alonzo Smith & Son, Mountain, Ont., have removed their saw, flour and shingle mill to Kemptville.

Mrs. E. O. Taylor, general storekeeper, Burk's Falls, Ont., has sold out to Jackson Bros., Gore Bay, Ont.

Maria M. Guay, wife of C. L. Begin, is registered proprietress of the grocery business of C. L. Begin, Levis, Que.

The Toronto Biscuit and Confectionery Co. has been succeeded by the Toronto Biscuit and Confectionery Co., Limited.

The Ambrose & Winslow Brewing and Malting Co., Limited, Port Hope, Ont., are applying for permission to change their style to The Port Hope Brewing and Malting Co. of Port Hope, Limited.

FIRES.

J. T. Goldthorpe, general merchant, Saltford, has been burnt out.

Charles Hackett, Ahouset, B.C. has had his general stock burnt out. It was insured.

J. H. Fielding, grocer and fruiter, Wiarton, Ont., has been burned out.

Sadleir Bros., general merchants, Wiarton, have been burned out.

J. A. Blondin, general merchant, St. Maurice, Que., has been burnt out. Partially insured.

DEATHS.

Isaac Marsten, general merchant, Eel River, N. B., has died.

John J. Nolan, of A. Nolan & Co., grocers, Montreal, is dead.

E. G. Butler, general merchant, Chester, N. S., is dead.

DO YOU?

WISH THUS TO BUILD an advertisement in the CONTRACT-RECORD. TORONTO will bring you tenders from the best contractors

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT

We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples. . . . . .

VERRET, STEWART & CO., Montreal - Quebec.

HELLO ! ! ! YES,

Certainly we sell

"WHITE MOSS" COCOANUT

Everybody is asking for it, 'tis so fresh and tender. Sells so quickly. The Ladies prefer it to any other. Try it and be convinced of its superior quality.

Manufactured ONLY by . . .

Canadian Cocoanut Co.

(J. Albert McLean, Prop.)

MONTREAL

AN AUTOMATIC SELLING MACHINE . . .

To sell

Adams' Tutti Frutti

For full particulars, apply . .

Globe Automatic Selling Co.

13 Jarvis Street, - TORONTO, ONT.

PACKAGE TEA.

IN the Connecticut correspondence of The New England Grocer, we notice the following in the matter of retail tea packages :

It seems to be the style to buy tea in packages wrapped in sheet lead and having pretty pictures on the outer paper. Several of the first-class groceries and nearly all of the fancy grocery stores sell tea in this fashion. Some of the places have tea in square tin boxes with covers that can be taken off and put on at will. The different packages hold ¼ lb., ½, 1 and 5 lbs. Selling tea in this manner is due to a demand created by the more particular class of people who desire to buy tea in individual wrappings rather than in paper bags. The object is to obtain tea that has not been exposed to the air and will not be after purchasing. This country has become such a tea drinking commonwealth that the people are becoming to discriminate as to the delicacy of flavor. In the larger cities the department stores serve free tea at certain portions of the year. As a result of the tea law which has recently gone into effect the people are drinking a better grade of tea than they used to.

We do not think package tea is in favor elsewhere, and are surprised to learn that this method of retailing has made such headway in Connecticut, There is no good reason why tea should not be sold in packages. It seems, indeed, the very article which should be handled in this way. But buyers are conservative and suspicious, and it is a most difficult matter to alter the traditions of the counter.

We remarked this a short time ago in referring to the street sales of India tea which were being tried in New York. This city is decidedly peculiar in the matter of package goods, having known practically no package coffee trade until the Arbuckle sugar fight began. Before that event hardly a single Ariosa package stayed here ; and it was only the big cut in prices and the free advertising which the daily press gave that started these and competing goods into use in New York.

Some goods, like chocolate, are not known except in packages. We are glad to see package tea coming, and we expect to see package sugar some time, for there seems to be both economy and cleanliness in handling the goods in this way.

The Retail Grocers of Montreal are to hold their annual picnic at Ste. Rose on the 29th inst. The following week we shall give a report of it.

Toronto's Greatest Celebration.

FULLY alive to the times, the management of the Toronto Exhibition, or, as the title runs this year, "Canada's Great Victorian-Era Exposition and Industrial Fair," is to be conducted on a scale, from August 30th to September 11th, that will even transcend any former effort made to promote this, the most popular, most comprehensive and most attractive annual show held on this continent. Already a sufficient number of applications for space and of notifications of entries have been received to warrant the highest expectations. The management have increased the number of medals to be awarded, and have made many improvements to the buildings and grounds, showing that they are resolved to leave nothing undone that will enhance the pleasure and comfort of both patrons and exhibitors. They have also determined on a special feature that promises to prove the greatest outdoor spectacle in the way of entertainment that Toronto or any other city has ever known, outside the world's metropolis itself. This spectacle will take the form of a reproduction of the wondrous Diamond Jubilee procession in London. Agents are now across the water hiring and buying the necessary properties and costumes, which will be an exact replica of the uniforms and costumes worn by the soldiery, the sailors, the nobility and the Yeomen of the Guard in the magnificent procession. Scenes will also be reproduced of the ceremonies at Buckingham Palace, St. Paul's Cathedral and other places along the line of route. Many interesting specialties will also be introduced, while at night the effect will be heightened and magnified by brilliant illuminations and fireworks. Not only will spectators have brought home to them the grandeur and unity of the Empire, but they will be practically taken home to Old London. While dwelling on this grand feature the material aspect of the Exhibition must not be lost sight of, therefore it is well to mention that entries of live stock, and the majority of the departments, close on Saturday, August 7th. Programmes containing all details of the attractions will be issued about the 10th of August. (advt.)

Our New Line . . .

"GOOD LUCK" BROOMS

Freight paid on lots of 6 dozen.

The H. A. NELSON & SONS CO., LIMITED, Toronto - Montreal.

NOTHING LIKE IT!!

For Quality and Flavor

SOUTHWELL'S ORANGE MARMALADE

. . . LEADS THEM ALL . . .

It is especially prepared for export.

CURRENT MARKET QUOTATIONS

Toronto, July 29, 1897.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
¼ lb. tins, 4 doz. in case.....per doz.	$ 0 75
¼ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes.....per lb.	16
30 b. pails..... "	16

PURE GOLD.

5 lb. cans, 1 doz. in case.....	19 80
1 lb. cans, 1 doz. in case.....	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case.....	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
4oz. cans, 4 and 6 doz, in case.....	1 25
10 cent can.....	0 90
Ocean Wave—	
No 10 (5 oz.) 4 doz. cases, round or square.....	0 75
½ lb., 3 doz. cases, round	1 20
No. 1 (14 oz.), 2 doz. cases, round.....	1 80
1 lb., 2 doz. cases, round.....	2 00
3 lb., ½ " " "	5 75
5lb., ½ " " "	9 00

Prices of cheaper goods or special brands on application

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes.....	$ 2 40
" 10, in 4 doz. boxes.....	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ " "	14 00
Diamond— W. H. GILLARD & CO.	
1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 " " ..... "	90
¼ lb. tins, 4 " " ..... "	60
MAPLE LEAF BAKING POWDER.	
½ lb. glass jars.....$1	25
1 lb. glass jars.....	2 00
1 lb. sealer jars.....	2 25
THE F. F. DALLEY CO.	
Silver Cream, ¼ lb. tins, 4 to 6 doz. per doz. cases $0	75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases.....	2 00
Kitchen Queen, ¼ lb, tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING.	per gross
⅛ No. 4 .....$	4 00
¼ No. 6	4 50
½ No. 8	7 25
¼ No. 10	8 25
THE F. F. DALLEY CO.	
English Army Blacking, ¼ gross cases $	9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
No. 5 " " " "	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
	per doz
New York Dressing, 1 doz. cases.....	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing.....	2 00
BERRY'S ENGLISH BLACKING.	
No. 1 Bronze Tins, per gross.....$	2 60
No. 2 Bronze Tins, per gross .....$	3 40
" 3 " " "	5 60
" 4 " " "	10 00
" 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases.	Per Gross
French Oil in 3-doz. cases.....$	22 00
Reliable Shoe Dressing.....	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood....	12 00
" Chocolate....	12 00
Alpha Chemical Co. French Castor Oil...	9 00
Alpha Chemical Co. Refined Sweet Oil...	9 00
Alpha Chemical Co. Turpentine.....	7 80
Moody's Non-Corrosive Inks.....	4 50

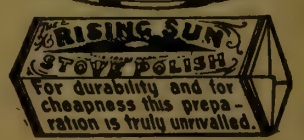
Shoe Blacking— in ¼ gross cases.	
Reliable French Blacking, No. 5	9 00
" " " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
Alpha Metal Polish No. 2.....	9 00
Patent Stove Polish—	
Sunlight Lead Bar.....	4 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases...	10 80
Moody's Black Lead	4 25
½ gross cases	
Reliable Stove Pipe Varnish	15 00
¼ gross cases 6-oz. bottles	
Quickshine Pipe Varnish.....	12 0
¼ gross cases, pressed top tins.	

Stove Polish— per gross

Quickshine Polish	00
Reliable Paste..	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar.....	1 80

BLACK LEAD.

Reckitt's Black Lead, per box.....	$1 15
Each box contains either 1 gross, 1 oz., ½ gro. 2 oz., or ¼ gro. 4 oz.	
Dixon's Carburet of Iron Stove Polish, 70c doz .....Per gr	7 25



STOVE POLISH.

	Per gros
Rising Sun, 6 ounce cakes. alf-gross boxes.....	$ 8 50
Rising Sun, 3 ounce cakes, gross boxes.....	
Sun Paste, 10c. size, ¼ gross boxes....	10
Sun Paste, 5c. size, ¼ gross boxes.....	5

Worth Works Wonders

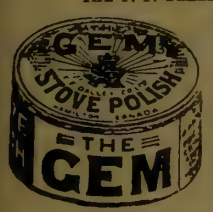
And yet it's no wonder that Edwardsburg Starch has been a success ever since the first package was put on the market. Quality has done the whole thing. Quality is our talisman.

Every day sees our sales increase because the quality of our goods is right, and because they are worth the money asked for them.

For sale by all wholesalers.

Edwardsburg Starch Co., Cardinal, Ont.

THE F. F. DALLEY CO.



Gem Stove Polish, ¼ gross cases		$9 00
	per	doz
Stovepipe Varnish, 4 oz. bottles		1 00
6 oz. bottles		1 25
Boston Brunswick Black, 8 oz. bottles		1 75

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05¾
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05¼
German X, with Cuttlefish Bone	0 04¾
German, with Cuttlefish Bone	0 04¼
London Bird Seed, bulk 25 lb. cases	0 04½
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " 5c. " 48 " "	0 03

CORN BROOMS

CHAS. BOECKH & SONS.	per doz. net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE

KEEN'S OXFORD.	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS.

	per doz.	
Apples, 3's	$0 70	$0 95
" gallons	1 65	2 25
Blackberries, 2	1 40	1 70
Blueberries, 2	0 75	0 85
Beans, 2	0 65	0 95
Corn, 2's	0 50	0 75
Cherries, red pitted, 2's	2 00	2 25
Peas, 2's	0 75	0 85
" Sifted select	0 90	1 00
" Extra sifted	1 25	1 40
Pears, Bartlett, 2's	1 65	1 75
" " 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 50	2 60
Peaches, 2's	1 65	2 00
" 3's	2 50	3 00
Plums, Green Gages, 2's	1 55	1 80
" Lombard	1 50	1 70
" Damson Blue	1 10	1 40
Pumpkins, 3's	0 70	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 50	1 80
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	0 75	0 80
Lobster, talls	2 40	2 50
" flats	....	2 70
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 35	1 50
" " Horseshoe	....	1 50
" " do. to arrive	1 25	1 30
" Cohoes	1 15	1 20
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, Sportsmen, ½'s	....	0 21
Sardines, key opener, ½'s	0 16	0 18½
" " " " ¼'s	0 10½	0 11
" " " " ⅛'s	0 18½	0 19
Sardines, other brands 9¾	0 16	3 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36
Sardines, Amer., ¼'s "	0 04½	0 09
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10	1 15
Kippered Herring, 1-lb.	1 60	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans	$1 20	$1 35
" " " 2 "	2 30	2 50
Comp Corn Beef 4-lb. can	....	....
" " " "	7 75	8 25
" " " 14 "	15 00	16 00
Minced Callops 1 "	....	2 60
" " 2 "	2 60	2 65
Lunch Tongue 1 "	3 40	3 50
" " 2 "	....	6 00
English Brawn 2	2 75	2 80
Camb Sausage 1 "	....	2 50
" " 2 "	....	4 00
Soups, assorted 1 "	....	1 50
" " 2 "	....	2 25
Soups and Boull. 2 "	....	1 80
" 1 "	....	4 50

Acme Sliced Beef. No. 1 tins, key, 2 doz., per doz. $2.75.

Beardsley's Boneless Herring. per doz 2 doz. 1 40

ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb.	1 40	1 50
" 2 lb.	2 60	2 75
" 4 lb.	5 50	5 80
" 6 lb.	8 50	8 80
" 14 lb.	17 50	18 00
Roast Beef, 1 lb.	1 40	1 50
" 2 lb.	2 60	2 75
Luncheon Beef, 1 lb.	1 60	1 70
" 2 lb.	2 75	2 85
Brawn 1 lb.	1 30	1 40
" 2 lb.	2 35	2 50
" 6 lb.	6 60	6 80
" 14 lb.	14 50	15 00
Ox Tongue, 1½ lb.	7 00	7 20
" " 2 lb.	8 50	8 80
" " 2½ lb.	10 75	11 00
Lunch Tongue, 1 lb.	3 35	3 50
" " 2 lb.	6 50	6 80
Chipped Beef, ½ lb.	1 60	1 70
" " 1 lb.	2 65	2 80
Pigs' Feet, 1 lb.	1 65	1 75
" " 2 lb.	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb.	70	75
Potted Meats, Tongue or Ham ½ lb.	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb.	70	75
Potted Deviled Ham or Tongue, ½ lb.	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt.	3 00	3 15
" " 1 pt.	2 00	2 10
Gelatine of Boar's Head, 2 lb.	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00	3 10
Plover Roast	5 00	....
liced Gold Band Bacon	3 00	...

Codfish.	per doz
Beardsley's Shredded, 2 doz. pkgs.	0 90

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	0 75
Flirtation Gum (English or French wrappers) 115 1c pieces	0 65
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE "DIAMOND"

OIL BLACKING

TRADE OIL MARK

Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and Stove Varnish. Harness Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**

COWAN'S

Hygienic and Perfection — **Cocoas** and Cocoa Essence

Queen's Dessert, Royal Navy and Perfection — **Chocolates**

Chocolate, Pink, White, Lemon Color — **Icings** A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LIMITED TORONTO

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb. Boxes.

Special Agent, **C. E. COLSON, MONTREAL**

STONEWARE

QUALITY THE BEST.
PRICES RIGHT.
TRY US.

HART BROS. & LAZIER

Belleville, Ont.

Send for price list. Mention GROCER.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & CO. HALIFAX, N.S. ESTABLISHED 1844 — IS THE BEST.

ASK FOR

MOTT'S

Always the Same. The Best on the Market.

Have you got it in stock?

Chard, Jackson & Co.

Agents for the Dominion

10 Lemoine St.

MONTREAL

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 " "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, ackages	1 40

CHOCOLAT MENIER.

	In 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Van a— per lb.			
Yellow wrapper, Unsweetened—	$ 0 32	$ 0 34	$ 0 36
Blue Premium	C 35	0 37	0 39
		Per case.	Less than case
Pastilles—			
Yellow wrapper, 108 bxs. to the case		$20 00	0 20
Croquettes—			
Yellow wrapper, 9 bxs. of 12 packages		$20 00	0 20

FRY'S.
(A. P. Tippet & Co., Agents.)

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	
" ½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'S.

Chocolate—	
emium No. 1, boxes, 12 lbs. each	
Baker's Vanilla in boxes, 12 lbs. each.	50
Caraccas Sweet, in boxes, 6 lbs. each.	38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, ½ lb., tins.	0 50

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ½ " " "	0 28
" ¼ " " "	0 29
" ⅛ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	
Feather Strip, " " " "	
Special Shred, " " " "	
Macaroon, " " " "	
Crown Desic., 12, 20 or 25 lb. "	
Special, " " " "	
Barrels, 2c. per lb. less.	

Terms, 3 p.c. off 30 days.

DID YOU EVER...

consider that a full line of Biscuits paid the Grocer good money? Keep them well to the front. Draw the attention of your customers to them. Show them our VICTORIA. It is a nice, light morsel to eat with fruits at this season of the year. You can recommend our Cream Sodas, of course.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President. **7 Front Street East, Toronto.** S. R. Parsons, Vice-President.

COFFEE.

Green.	per lb
Mocha	0 27½ 0 30
Old Government Java	0 30 0 33
Rio	0 09½ 0 13
Plantation Ceylon	0 29 0 31
Porto Rico	0 24 0 28
Guatemala	0 24 0 26
Jamaica	0 18 0 22
Maracaibo	0 16 0 20

JAMES TURNER & CO.

Mocca	0 34
Damascus	0 30
Cairo	0 25

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 34
Our Own "	0 32
Jersey "	0 30
Laguaya "	0 26
Mocha and Java	0 32 0 34
Old Government Java	0 30 0 32 0 35
Arabian Mocha	0 32 0 34
Maracaibo	0 26 0 28
Santos	0 22 0 25
Crushed East India	0 20

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25

Crown Brand (Robert Greig & Co.)—

1	oz. Bottle, per doz.	0 90
2	" " "	1 50
2½	" " "	2 00
4	" " "	3 00
8	" Bottle "	6 00
4	" Glass Stop'r "	3 50
8	" " "	7 00

Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles, gross	12 00
Ketchup, Screw Top, "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

BOVRIL.

	per doz.
Bovril—1 oz. bottles	$2 00
2 oz. "	3 75
4 oz. "	6 50
8 oz. "	11 25
16 oz. "	18 25
Small bottles, (to make one cup)	1 00
Invalid Bovril—2 oz. jars	3 85
4 oz. jars	6 55

FRUITS.

FOREIGN.	per lb
Currants—Provincials, bbls	0 05½ 0 05¾
" " ½ bbls	0 05½ 0 05¾
" Filiatras, bbls	0 05¾ 0 06
" " ½ bbls	0 05⅞ 0 06½
" Patras, bbls	0 05¾ 0 06
" " ½ bbls	0 05¾ 0 06
" " cases	0 06½ 0 06¾
" Vostizzas, cases	0 07 0 08
" Blue Pearls	0 08¼ 0 08½
Dates, Hallowee boxes (new)	0 05¼ 0 06
Figs—Eleme, 10 oz	0 07½ 0 00
" " 10 lb	0 09 0 12
" " 18 lb	0 11 0 13
" " 28 lb	0 13 0 14
" taps	0 03 0 04
" natural, boxes	0 05 0 06
" ditto, bags	0 04½
Prunes—Bosnia, cases	0 06 0 07
" Bordeaux	0 04½ 0 06½
Raisins—Valencia off stalk	0 04¾ 0 05½
" Fine, off stalk	0 05½ 0 06
" Selected	0 06½ 0 07
" Layers	0 06½ 0 07
" Sultanas	0 07 0 10
" Cal. Loose Muscatels 50 lb. bxs., 3 & 4 cr.	0 07¼ 0 08¼

Malaga	per box.	
" London Layers	1 60	1 80
" Dehesa Clusters	3 50	4 00
" Imp. Russian Clusters	5 00	5 50

DOMESTIC		
Apples, dried, per lb	0 02	0 03½
" evaporated	0 04	0 05

FOOD.

	per brl.	
Split Peas	3 25	$3 50
Pot Barley	3 25	3 50
Pearl Barley, XXX, 49-lb. pkt.		2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50

(Sold by all wholesale grocers.)

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.

1 oz. Packages, White, per doz	95
1 " " Red, "	1 00

COX'S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—50 to 60 dy, $1.74 Pittsburgh, duty included, or $1.95 Toronto.

WIRE NAILS—$2.04 delivered, Toronto.

HORSE NAILS—
Canadian, dis. 50 per cent.

HORSE SHOES—
From Toronto, per keg 3 35

SCREWS—Wood—
Flat-head bright, 87½ and 10 p. c. dis.
Round-head bright, 80 and 10 p. c. dis.
Flat-head brass, 82½ and 10 p. c. dis.
Round-head brass, 75 and 10 p.c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	1 20	1 25
ROPE—Manilla	0 07½	0 08⅝
Sisal	0 05⅝	0 06⅞
AXES—Per box	5 25	9 00

SHOT—Canadian, dis, 17½ per cent.

HINGES—
Heavy T and strap, 70 per cent.
Screw, hook and strap 2 40 3 50

WHITE LEAD—Pure Association guarantee, ground in oil.

	per 100 lbs.
25 lb. irons	5 15
No. 1	4 77½
No. 2	4 35
No. 3	4 02

TURPENTINE—
Selected packages, per gal. 0 41
2c. extra outside points.

LINSEED OIL—

Raw, per gal	0 41	
Boiled, "	0 44	

2c. extra outside points.

GLUE—Common per lb 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.	$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.
Frank Magor & Co., Agents.

range Marmalade		1 50
Clear Jelly Marmalade		1 80
Strawberry W. F. Jam		2 00
Raspberry " "		2 00
Apricot " "		1 75
Black Currant "		1 85
Other Jams " "	1 55	1 90
Red Currant Jelly		2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $11 00

WINES, LIQUORS AND MINERAL WATERS.

CHARD, JACKSON & CO., MONTREAL, AGENTS.

Watson's Scotch—		
1 Star Glenlivet, in cases	$8 50	$9 00
3 " " "	9 50	10 00
Old Liqueur "	15 00	15 50
Old Glenlivet, in wood, p.gal.	4 25	6 00
Watson's Irish—		
Old Irish	7 50	8 00
Banagher	9 50	10 00
" in wood, per gal.	4 25	5 25
Geo. Sayer & Co. Cognac—		
I Star, in cases	11 50	12 00
V.S.O.P "	16 50	17 00
In wood, per gal	4 50	6 50
Warter & May, Oporto—		
Ports	2 10	6 50
Wisdom & Warter—		
Sherries	2 00	6 00

J. & R. M'LEA, MONTREAL.

Cockburn very old Highland	8 75	9 25
" Special Scotch	9 50	10 00
" Special Liqueur. 14 years old	15 50	16 50
In wood—Fine old Scotch		4 40
Special old Scotch		5

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb.
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

	per gross.		per gross.
Pony size	$7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard, bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

RICE, ETC.

Rice—	per lb.	per lb
Rangoon, imported	0 03⅝	0 03⅞
Patna	0 04¾	0 05¼
Japan		0 05
Imperial Seeta		0 05½
Extra Burmah	0 04¼	0 04⅜
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

SODA.

Bi-carb, stand'rd, per 100-lb. keg	2 40	2 50
Sal soda, per bbl	0 85	0 90
Sal soda, per keg	0 95	1 00

ROOT AND GINGER BEER.

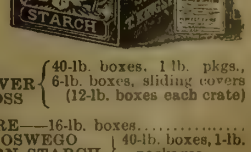
Adams' 10c. size, per doz	$ 80
" " " gross	9 00
" 25 " " doz	1 60
" " " " gross	18 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin cannisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06½
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch—	
Edwardsburg No.1 white,1-lb.cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 7½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1 lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08½
PURE—16-lb. boxes		0 07
OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½

New and Attractive in Design

Matchless in finish. What?
Why our new . . . . . .

No. 1 White 3-lb. Cartoon.

It contains the finest quality of laundry starch, and is a second edition to our 6-lb. fancy enamelled tin. Have you seen it? If not, include it in your next order for Starch, for it is a rapid seller, and is a capturing the trade.

THE BRANTFORD STARCH CO., Limited, - BRANTFORD, ONT.

For puddings, custards, etc.

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs..	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs....	0 05¼
Bbls., 175 lbs.....	0 04¾
Kegs, 100 lbs.....	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs....	0 09
Canadian Electric Starch—	
40 packages in case.....	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 05½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 06½

SUGAR.

	per lb.
Granulated—	
Redpath and St. Lawrence, single barrels....	0 04 7-16
Redpath and St. Lawrence, 5-barrels.....	0 04⅜
Acadia, single barrels....	0 04⅜
" 5 "	0 04 5-16
Paris Lump. bbls. and 100-lb. boxes	0 05⅜
" in 50 lb. boxes....	0 05½
Extra Ground, bbls. Icing....	0 05⅝
Powdered, bbls	0 05
Very bright refined	0 03¾
Bright Yellow.....	0 00
Dark Yellow	0 03½
Demerara.....	0 03¾
Raw, in bags	....

	0 05⅜	0 05½
	0 05½	0 05⅝
	0 05⅝	0 05½
	0 05	0 05¼
	0 03¾	0 04
	0 00	0 03⅝
	0 03½	0 03⅝
	0 03¾	0 03⅞
	....	0 03¼

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark.....per gallon.	0 23	0 25
Medium.....	0 28	0 35
Bright.....	0 32	0 42
Honey (com)	....	0 40
" 2 gal. pails.....	....	1 00
" 3 gal. pails.....	1 35	1 40

MOLASSES.

Barrels.....	0 23	0 35
Half-barrels	0 25	0 37

SOAP.

Babbitt's "1776" Soap Powder $3 50

Box Lot.....	4 20
Box Lot.....	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

RAM LAL'S (lead packages)

Cases, each 60 1-lbs.....	....	0 35
" " 60 ½-lbs.....	....	0 35
" " 30 1-lbs.....		
" " 120 ½-lbs.....	....	0 36

BLACK.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes.....	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong.....	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14

Young Hyson— PING SUEYS.

Half Chests, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds	0 16	0 19

Half Chests— JAPAN.

Finest May pickings.....	0 38	0 40
Choice	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" ½ Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

LIPTON'S TEAS.

No. 1 Ceylon, retailed at....	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON.

	Wholesale	Retail
Brown Label, 1s and ⅛s.....	0 20	0 25
Green Label, 1s and ⅛s.....	0 22	0 30

Blue Label, 1s and ⅛s and ¼s...	0 30	0 40
Red Label, 1s and ⅛s.....	0 36	0 50
Gold Label, ⅛s.....	0 44	0 60

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label, retail at 30c.....	0 22
Green Label " 40c.....	0 28
Red Label " 50c.....	0 35
Orange Label, retail at 60c.	0 42
Gold Label, " 80c.	0 58

Terms, 3 per cent. off 30 days.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold	
Bar, 8's	....
Ingots, rough and ready, 8's.....	....
Laurel, 3's.....	....
Brier, 7's	....
Index, 7's.....	....
Honeysuckle, 8's	....
Napoleon, 8's	....
Victoria, 12's	....
Brunette, 12's.....	....
Prince of Wales, in caddies.....	....
" " in 40-lb. boxes.....	....

WASHING POWDER.

"SILVER DUST"

Case.....	72 1-lb. cartoons	5 00
Half case..	36 1-lb. "	2 50
Case.....	24 3-lb. "	4 25
Half case..	12 3-lb. "	2 12
Case.....	100 5-cent packages	3 50
Half case..	50 5-cent packages	1 60

WOODENWARE.

		per doz
Pails, 2 hoop, clear, No. 1....	....	$ 1 45
" 3 " "	....	1 60
" 2 " " 2....	....	1 40
" 3 " " 2....	....	1 55
" " painted " 2....	....	1 40
Tubs, No. 0.....	....	6 00
" 1.....	....	5 50
" 2.....	....	5 50
" 3.....	....	4 50

THE E. B. EDDY CO.

Washboards, Planet	....	1 60
" XX	....	1 40
" X	....	1 25
" Special Globe..	....	1 50

Matches—	5-Case Lots,	Single Cas
Telegraph	$3 50	$3 70
Telephone	3 30	3 50
" ⅛ gro. bxs	3 50	3 70
Parlor	1 40	1 45
Red Parlor.....	1 40	1 45
Safety	4 00	4 20
Flamers	2 25	2 35
Tiger.....	3 15	3 35

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross.....$	2 00
" 10 " "	1 10
" 2 Tiger, ...	5 00
" 4 " "	2 00

Young & Smylie's

Newest...
Specialty

MINT ... PUFF-STRAPS

RECOGNIZING the great popularity of peppermint with the sweets-loving public, we are the first to introduce to the trade Pliable Licorice containing this flavor.

The delicious quality of our Pliable Licorice is well known; it is matchless in this respect as well as in its flavor and finish.

Our Triple Tunnel Tubes and Navy Plugs are great favorites also, and are made of the same material, although flavored differently. . . . . .

We recommend all these goods as suitable for Summer Trade; they will please the most exacting taste as wholesome, smooth and palatable confections. . . .

For .....

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto. Limited

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

THE BEST CANADIAN LAMP OIL MADE IN CANADA

Car Loads or Less. Write for Prices.

THE QUEEN CITY OIL CO., Limited

Samuel Rogers, President. TORONTO

WANZER.

IMPROVED **WANZER** LAMP AND OVEN

Best Light	Non-Explosive
Roasts	Broils
Bakes	Steams

without impairing the light.

Several hours Lighting and Cooking for one cent. We want to reach the public through the trade. Liberal discounts. For prices and information write The

WANZER LAMP & MFG. CO.

HAMILTON.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by...

Chas. Boeckh & Sons, Toronto.

The H. A. Nelson & Sons Co., Montreal.

THE

Oakville Basket Co.

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer $3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO .... MONTREAL

Established 1780.

Walter Baker & Co. LTD.

Dorchester, Mass.

The Oldest and Largest Manufacturers of

PURE, HIGH GRADE **COCOAS** AND **CHOCOLATES**

on this Continent.

Trade-Mark.

No Chemicals are used in their manufactures.

Their **Breakfast Cocoa** is absolutely pure, delicious, nutritious, and costs less than one cent a cup.

Their **Premium No. 1 Chocolate**, put up in **Blue Wrappers and Yellow Labels**, is the best plain chocolate in the market for family use.

Their **German Sweet Chocolate** is good to eat and good to drink. It is palatable, nutritious, and healthful; a great favorite with children.

Buyers should ask for and be sure that they get the genuine goods. The above **trade-mark** is on every package.

Walter Baker & Co. Ltd.,

Dorchester, Mass.

N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

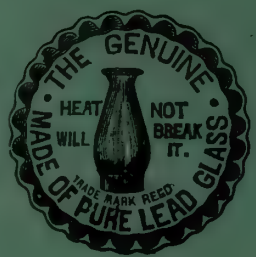
Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse, Winnipeg.

THE "GENUINE"

Is the King of all Lamp Chimneys. Made of the finest quality of Pure Lead Glass. . . . .

HEAT WILL NOT BREAK IT.



EVERY CHIMNEY NICELY WRAPPED AND LABELLED.

There are a number of so-called Pure Lead Glass Chimneys on the market, and we would warn dealers to beware of imitations of our "Genuine" Lead Glass Chimney.

COWANS, KENT & CO., - TORONTO

I Want Every Grocer

Who Wants a Handsome

DELIVERY WAGON FREE

And every Grocer's Clerk who wants a

CAMERA FREE

to send me his name and address on a Postal Card that I may tell him how to get it by merely speaking a good word for **KNOX'S GELATINE.**

THE ONLY PURE GELATINE MADE.

C. B. KNOX, Mfr.

JOHNSTOWN, N. Y.

AGENTS

A. E. Richards & Co. - Hamilton
William H. Dunn - - - Montreal
Beattie & Elliot - - - - Quebec
C. & E. MacMichael - - St. John
Alfred D. Hossack, Vancouver, B.C.
H. F. Baker - - - - Halifax, N.S.

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES—**McKinnon Building**
Cor. Jordan and Melinda Sts.
THOS. C. IRVING, Superintendent.

GENERAL MERCHANTS

and other Dealers who are regular subscribers to THE CANADIAN GROCER wishing copies of:

The Canadian Hardware and Metal Merchant.
The Canadian Dry Goods Review.
The Bookseller and Stationer.
The Paper and Pulp News.
The Canadian Printer and Publisher.
Plumbing and Steamfitting.

May have a single copy of them sent free at any time they wish to consult the advertising columns. Special clubbing rates on application. . . . . .

MacLean Publishing Co. Limited

Montreal : : Toronto

"GILT EDGE"

The only Ladies' Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful finish. Once tried, always used. Largest quantity. Finest quality. Retails at 25 cents.

"NOBBY" BROWN COMBINATION

Package contains a 4-oz. bottle of Nobby Brown Dressing and a full-size box of Nobby Brown Polishing Paste for renovating all shades of Brown and Chocolate shoes. The brown dressing cleans and renews the surface of the leather, and the paste adds a brilliant, durable and waterproof polish. Retails at 25 cents.

"JEWEL" BROWN COMBINATION

Package contains a 2-oz. bottle of Brown Dressing and a small decorated tin box of Brown Polishing Paste. The dressing cleans and renews the surface of the leather and the paste adds a brilliant, durable and waterproof polish. Retails at 10 cents.

BOSTON LIQUID WATERPROOF BLACKING

For men's and boys' shoes, produces a brilliant jet black polish without brushing, thus saving time, labor and money. Retails at 25c.

PATENT LEATHER POLISHING PASTE

For giving patent leather shoes a quick, BRILLIANT and WATERPROOF lustre without INJURY to the leather.

For sale by—

All Wholesale Grocers.

Aubin's Patent Refrigerator

The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:
JOHN FORMAN, 650 Craig Street
MONTREAL

THE CANADIAN GROCER

VOL. XI MONTREAL AND TORONTO, AUGUST 6, 1897. No. 32

QUALITY..

When a salesman talks price to you
Ask him about QUALITY

When he talks quantity . . .
Ask him about QUALITY

When he talks merit to you . . .
Ask him about QUALITY

That's the
STRONG POINT
in
Colman's Mustard

PEEK FREAN & Co's

BISCUITS AND CAKES.

Have obtained great Celebrity for their
→PURITY & EXCELLENCE←

Factory—LONDON. Sample Room—Schepp Building, Hudson and Duane Sts., NEW YORK.

Try

COCKBURN'S SCOTCH WHISKY

Nothing Finer in the Market

This firm was established in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are . . . . . .

J. & R. McLEA, Montreal

AGENTS FOR THE DOMINION

Cockburn's Special Liqueur
Cockburn's Special Scotch
Cockburn's Very Old Highland

TANGLEFOOT

SEALED STICKY FLY PAPER

YOUR JOBBER SELLS IT...

STILL FURTHER IMPROVED.

BORDER	STRONGER AND MORE PLIABLE
STICKY	STICKIER AND MORE ENDURING
DESIGN	NEW AND PRETTIER
PRICE	LOWER
PROFIT	LARGER

Prices for 1897.

REGULAR 45 CENTS A BOX (10 boxes in a case)
$3.80 PER CASE

"LITTLE" 18 CENTS A BOX (15 boxes in a case)
$2.10 A CASE

HOLDERS: $1.00 per Box of 50

YOU CAN REACH SUCCESS

and make some money, of course, by selling goods of inferior or uncertain quality, but your money making won't last long.

Folks are too shrewd now-a-days to keep on trading with a grocer who thinks mostly of his profits without regard to quality.

These goods set the standard of highest quality years and years ago. They never vary from that standard, and they still maintain their position as leaders. Our increasing yearly sales prove it beyond a question. They are good

Business Builders.

SOLD BY WHOLFSALE GROCERS EVERYWHERE.

Bi-Carb. Soda

Made by The United Alkali Company of Great Britain. For absolute purity—greatest strength—unvarying evenness of grade, unequalled.

Hand in Hand Brand

Fry's Cocoa

The "Medal Cocoa." Simply pure cocoa, but because of this it has great strength—and delicacy of flavor.

Easily soluble. A strong point with housekeepers.

Finnan Haddies

This season's pack right from the water side where they were cured, packed, canned, and sealed. Real Haddies. The flavor is fine. Ask for the reliable brand —the

"Thistle Brand"

Stephens' Pickles

Clean — carefully selected—put up in genuine Malt Vinegar and packed in air-tight bottles, to ensure the original freshness and piquancy.

Absolutely free from poisonous acids or coloring matter.

Jelly Tablets

All ready flavored and sweetened. The quality of the flavoring used is highest quality and it never varies in its delicacy. Great time savers in the household. Made in England. Remember the name when ordering:

"Lazenby's"

Agents:

A. P. Tippet & Co., Montreal and Toronto.

F. H. Tippet & Co., St. John, N.B.

Dried Apples Wanted...

Highest cash prices paid.

Pure Fruit Vinegars

Now is the time you want good Vinegar, and I have it pure and right in price. Send for a sample barrel.

Jams and Jellies..

Don't forget that we are headquarters for these goods.

R. J. GRAHAM - BELLEVILLE, ONT.

BOOKS FOR THE RETAILER

Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.

The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

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Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

Buying, Selling and Handling of Teas

Three valuable articles full of ideas and suggestions for grocery men.

Causes of Failure in the Hardware Trade

and how avoided. Three comprehensive prize essays reprinted from HARDWARE AND METAL.

Necessary Books for a Retailer

By a practical accountant. This treatise deals with systems of bookkeeping and checking calculated to reduce mistakes and omissions, etc., etc., to a minimum. A most useful book for any retailer.

Any one of the above mailed for . . . **10 cents**

Address

The MacLean Publishing Co.
Limited
Toronto and Montreal

Crosse & Blackwell

NEW 18

SEASON'S 97

Candied and Drained Peels.

Now is the time for ordering for Fall shipment.

C. E. COLSON, - MONTREAL.

IF you want absolutely Pure Cream of Tartar, free from any foreign matter

...ASK FOR **Dalley's Cream of Tartar**

Sold in ¼-lb., ½-lb., and 1-lb. packages.

Send for Sample Order.

THE F. F. DALLEY CO., Limited - HAMILTON, CANADA

"BUY AT FIRST HANDS."

Putting good groceries into poor bags is like putting new wine into old bottles: and we are enjoined not to do so.

Our Bag Manilla is bleached. We have but one standard quality. Our Paper Bags are of the strongest texture, and in Bags our position is unique.

We can afford to maintain this high quality, for the paper, the bag, and the printing are all done by us. Only one profit asked and earned.

WRITE US FOR DISCOUNTS.
WE PROTECT THE JOBBER.

The E. B. EDDY CO. Limited

HULL, QUE.

61 Latour St - - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.

NEW YORK GINGER ALE

That delightful, palate-tickling summer drink!
Refreshing, Healthful, Invigorating.
Every ingredient the purest and best.

Over 5000 cases sold last season. 1 doz. in case, 5 case lots and over 80 to 85 cents delivered, according to distance. We are wholesale agents.

W. H. GILLARD & CO.

John Mouat
Northwest Rep., Winnipeg

Wholesalers Only, ***Hamilton***

PUREST AND BEST

WINDSOR SALT

Answers the requirements of the most fastidious. Perfect in quality, and shipped in the neatest and most attractive packages.

YOUR WHOLESALE HOUSE WILL SUPPLY YOU.

THE

WINDSOR SALT CO. Limited. Windsor, Ont.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XI. (Published Weekly) MONTREAL AND TORONTO, AUGUST 6, 1897 ($2.00 per Year) No. 32

THE FISHERIES OF GEORGIAN BAY.*

IMPORTANT FISHES.

WHITEFISH.—The records of the Canadian inland fisheries show that a larger catch of whitefish has been made in the Georgian Bay than in all the Canadian waters of the remainder of the geat lakes system combined. The yield has been more constant, and, in spite of the extent of the fishery and the appliances used, it is only within the last few years that any decided decrease has been shown. The catch reached its zenith about 1890; it remained about the same up to 1892, though the amount of gear used had more than doubled. Since this last date it has fallen off steadily, though the amount of gear employed has been greatly increased. Whitefish are found all over the Georgian Bay and north channel, and they follow here the same shoreward migrations in the spring and fall that they do in the other inland waters. The fishery begins as soon as the ice is clear of the shores, generally some time in May, earlier or later as the seasons vary. During May and June the gill nets are set not far off shore in shoal water, but as the season advances the fish move into deeper water or farther offshore. The offshore fishing lasts through July and August and part of September, when the shoreward movement of the fish begins, culminating with the close of the season at the end of October. Up to 1892 the catch of whitefish was usually greater than that of trout, but since that date the whitefish have fallen off, and now more trout are being taken. Many spawning grounds are known to the fishermen among the islands and on the offshore reefs, the principal ones being about the Western Islands and Bustards and on the reefs off the Squaws. The spawning season extends through the month of November.

Trout.—The trout have certainly not decreased to anything like the same extent as the whitefish. Fishing for this species begins about the same time as for the whitefish, but during the spring and early summer the proportion of trout taken is not so great, while after September the most of the fish taken in the gill nets are trout. Fishermen claim to recognize two classes of trout, one a smaller fish caught on the offshore reefs and in the deeper water about them, the other a much larger fish always taken inshore. Trout are not as abundant in the north channel as they are south of Grand Manitoulin Islands and around the Ducks. The spawning season is everywhere said to be considerably earlier than that of the whitefish, and the offshore trout are reported to spawn earlier than the larger fish found inshore. The spawning grounds are distributed all round the shores of the bay among the islands, and on the outer reefs and shoals. Trout are mostly caught in the gill nets, comparatively few being taken in the pounds.

Wall-eyed pike.—When seines were used, the best fishing for wall-eyed pike was made early in the spring, near the mouths of the rivers; in many places this seining was done under the ice, the fish being then on their way into the rivers to spawn. An extensive fishery of this kind was carried on at the head of the Nottawasaga Bay and at the Waubashene. At the present time wall-eyed pike are mostly taken in the pounds in the north channel. These fish are rarely caught in the gill nets when fished offshore, but during the spring and fall, and particularly in the latter season, when the gill nets are being used inshore, a considerable proportion of wall-eyed pike is obtained by that means. The wall-eyed pike are distributed all along the coast, but are most abundant in the neighborhood of the large rivers which discharge into the bay and north channel. Large catches are known to have been made in the trap nets which have been fished illegally among the islands on the eastern shore of the bay. The pounds fished in the north channel take a fair amount, but not so many are caught in those set off the south shore of Manitoulin and the Ducks. The spawning season of this species is said to be during the latter part of April and the early part of May. As pound nets are not fished in the Georgian Bay proper, and the attention of the fishermen is almost entirely paid to the trout and whitefish, there is really no very extensive fishery made for the wall-eyed pike over the greater part of the bay, and no decrease in the abundance of this fish has been detected.

Lake herring.—This species is abundant all over the Georgian Bay region, but as, until quite recently, there has been no falling off in the fishery for trout and whitefish, no inducement existed to engage in the herring fishery, particularly as the herring taken in the bay are small in size, not averaging over a quarter of a pound each in weight. No fishing is done for them in the spring or summer, at which seasons they are not found inshore, but they are caught to a small extent by means of gill nets in October and November, when they are in shoal water.

Sturgeon.—In the early days sturgeon were very abundant in the Georgian Bay and north channel, particularly in the shoaler bays into which certain of the large rivers discharge. Here, as elsewhere, they had no commercial value, and were simply rolled out of the seines and destroyed as a nuisance. At present they are mostly taken at the head of Nottawasaga Bay and at Grande Batture. As far as we have been able to ascertain, the only method by which they have been taken in this region is by means of seines and pounds, gill nets and set lines never having been tried, certainly not on any large scale. The returns indicate that

* Extract from the Report of the Joint Commission relative to the preservation of the fisheries in waters contiguous to Canada and the United States.

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a great decrease in their abundance has occurred, as shown by the three annual catches given in the following table :

	Lbs.
1885	478,000
1890	127,050
1894	90,265

Black Bass.—This game fish is not by any means abundant in the Georgian Bay region. A good deal of sport fishing is said to be carried on by summer visitors about Waubashene and among the islands north of that place, but elsewhere on the northern shores of the bay and along the north channel bass are seldom or never seen. They have never been taken in the nets fished for whitefish and trout and form no part whatever of the commercial catch.

CAUSES OF DECREASE.

For many years the Georgian Bay has been one of the principal sources of the market supply of whitefish, as already stated, and the fishery has here been carried on with more vigor and enterprise than anywhere else in Canadian fresh waters. Whitefish and trout are found over the entire area of the bay and north channel, and furnish almost the sole object of the fishery. Prior to 1885 the amount of apparatus employed had not varied much for about 20 years, and the output has been constant. As, however, the whitefish supply from other sources began to fail, increased efforts were put forth by the fishermen of the bay to meet the demand, fishing tugs were more largely employed and the amount of gill netting was greatly increased. As the result of this, we find that between 1885 and 1890 the quantity of whitefish caught was quadrupled. The fishing kept up for a couple of years after 1890, the amount of gear being steadily increased, but here, as elsewhere, the thing had been overdone, and in 1893 and 1894 we find a sudden drop in the catch. The following table shows the amount of apparatus in use at intervals of five years beginning with 1870, together with the catch of whitefish, trout, herring and wall-eyed pike at the same time :

Year.	No. of Fishing Tugs.	No. of Boats.	Gill Nets, Fathoms.	No. of Pounds.	Whitefish.	Trout.	Herring.	Wall-eyed Pike.
					Lbs.	Lbs.	Lbs.	Lbs.
1870	.....	.....	298,049	.....	990,000	723,000	.....	41,000
1875	6	264	431,174	.....	2,346,800	2,551,400	53,800	.....
1880	9	166	405,619	.....	1,042,000	1,001,800	12,600	10,400
1885	15	253	380,163	62	1,421,160	3,369,860	187,600	353,442
1890	28	256	941,600	29	5,498,800	3,496,240	78,400	635,150
1894	32	345	1,086,715	62	2,509,436	3,583,607	263,400	402,610

Reports since received show that the decrease has continued in 1895 and 1896. For several seasons back complaints have been made by all who handle Georgian Bay whitefish at market, that the fish have been undersized. This sudden and alarming decrease in the catch of whitefish has been due mainly to overfishing with gill nets. Although the returns show that 1,086,715 fathoms of gill net were licensed in 1894, it is everywhere admitted by the fishermen that much more than that quantity was being fished. The great bulk of the whitefish is caught in the bay with gill nets, fished by boats which operate from the various stations on the mainland or from the islands, about which the summer fishery is carried on. The nets are supposed to have a 4½-inch mesh.

That the depletion has been caused by the excessive use of this class of net is evident from the fact that no other method of fishing for this species has been here employed; and if the whitefish now shipped to market are undersized, as they undoubtedly are, this can only be because the mesh in use is too small. In the north channel pound nets, as well as gill nets, are fished, and the blame for the failure in this particular region must be shared by the two methods. The gill net fishery in the north channel has not been as extensive as in the bay. The decrease there evidently began about 1885, when areas were licensed without regard to the number of pounds fished or the size of their mesh. Fishermen in all parts of the region agree in saying that to the extensive and wasteful fishing by this means then carried on in the north channel, on the south side of Grand Manitoulin and at the Ducks, must be attributed the falling off in both whitefish and trout. When this system of licensing areas was abolished the number of pound nets fished was reduced, as is shown by the statistics for 1890 in the above table. The number has, however, been again increased.

As the species taken in these pounds are whitefish, trout, wall-eyed pike and sturgeon, there can be no object in using a small mesh in the pot, such as is required when the catch consists in great proportion of the smaller grades of fishes. We were present at Detour, Michigan, when various parcels of fish from some of these pounds were brought there to be marketed, and can speak of our own knowledge as to the condition of affairs existing. The following table shows the weights of four lots of whitefish :

				Lbs.
Lot No.	1	consisted of 65 fish,	weighing	100
"	2	" 74	"	100
"	3	" 74	"	100
"	4	" 59	"	60

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¾ pound each. The other species represented were trout and wall-eyed pike.

Most of the Georgian Bay fishermen claim that there has been no decrease in the trout, and the returns do not show that there has been, but a much larger outfit is required to maintain the catch. The trout are taken on the same grounds as the whitefish, and generally with the same nets, though some men use a stronger and larger meshed net. The same complaints are made regarding the trout from the bay as about the whitefish, namely, that they are too small to bear transport and be handled profitably. Large quantities of undersized trout are undoubtedly being sent to market from both the Georgian Bay and north channel, and it is only by the capture of these sizes that the volume of the catch is being kept up. They are obtained to some extent in the pounds, but mainly by the gill nets.

It is well understood that some small trout are always taken in the gill nets, no matter how large the mesh may be, as they get caught by the teeth and become entangled in the net, but the proportion of fish thus taken is always small. In the case of the Georgian Bay, however, the small trout constitute an important part of the supply and are difficult to dispose of, as they invariably reach the market in poor condition. The bulk of these undersized trout are secured in the smaller meshed gill nets, fished for whitefish.

Among the minor causes to which we may attribute the failure in the whitefish and trout is the deposition of bark from the rafts of saw logs which are constantly being towed across the bay and north channel from some of the larger rivers, especially French River and Spanish River, to the milling ports on the Michigan side of Lake Huron. The grinding of the logs against each other in the booms sets free the fine inner bark which settles on the bottom, forming a thick covering. When this happens to occur on the spawning or feeding grounds of the fish there can be no doubt that a serious injury is caused.

Some of the inshore spawning grounds are said to have suffered from the the sawdast and other mill refuse which has been carried down the streams from the mills; but little injury can have been done in this way, as many of the spawning grounds are affshore or remote from the neighboroood of the mills, and of late years the regulation prohibiting the letting adrift of this refuse has been well observed. The fishermen seem to have been careful about the disposition of refuse fish and fish offal and have generally landed it on the rocks. As the shores of the bay are not extensively settled other pollutions cannot have occurred.

FISHING METHODS.

General Account—The principal methods of fishing are by means of pound nets and gill nets. Pound nets are not allowed to be fished east of a line running from Cape Hurd to Spanish River; that is to say, they are only permitted in that part of the north channel west of Spanish River, on the south side of Manitoulin Island, west of the line before mentioned, and at the Duck Islands. They are prohibited in the bay proper. This arrangement was made at the request of a large majority of the fishermen of the region. In all 62 pound nets were employed in 1894. Gill nets are fished over all parts of the bay, the quantity licensed in 1894 having been 1,086,715 fathoms, operated from 32 tugs and 345 sail boats. Seines were at one time extensively used in some of the bays and channels and near the mouths of some of the rivers, but they are now prohibited. Fyke nets, although permitted, have never been employed except to a very slight extent. Trap nets, small submerged pounds with a covered pot, are not permitted, but they have been extensively fished by poachers, and whenever found they have been confiscated. The manner in which the bay, particularly along its eastern and northern shores, is cut up with channels, inlets and deep creeks, facilitates the use of these engines and makes it difficult to detect them. Trawl line fishing and hook and line fishing are not practised.

Gill Nets—The gill nets used in Georgian Bay are similar to the trout and whitefish nets of Lake Huron, and the rigs employed are about the same. The most of them have a 4½-inch mesh, but a few of 6-inch mesh are fished at certain times for trout only.

The gill net fishery in Georgian Bay began about 1835 or 1838. It was prosecuted from canoes and small boats of not over 14-feet keel, and the man who possessed a half-dozen short home-made nets was counted rich. Nothing under a 5-inch mesh was employed; stones were used on the nets for sinkers, and thin strips of cedar for floats.

Most of the catch was whitefish, and all was salted. The traders came around in schooners supplying the fishermen with salt and barrels, and taking the fish in exchange for general supplies. During the period of the Civil War in the United States, from 1861 to 1865, there was a great demand for salted fish, and the prices then received were better than ever since. This demand, no doubt, forced the development of the fishery, as by 1868, when the first official report by the Canadian Department of Marine and Fisheries was issued, it seems to have already attained considerable proportions, the returns of that year showing that 451 men engaged in the fishery, with 144,750 fathoms of gill nets, the catch amounting to 1,884,386 pounds of whitefish, 767,400 pounds of trout and 7,800 pounds of wall-eyed pike. Gill nets continued to be, practically, the only method used until 1881, when pounds were intrroduced in the north channel, although a few seines were occasionally employed.

The following table shows the length of gill nets fished since 1870 at intervals of five years:

	Fathoms.
1870	298,049
1875	431,174
1880	405,619
1885	380,163
1890	941,600
1894	1,086,715

Between 1870 and 1875, tugs were introdnced into the gill net fishery, and their

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number increased until 32 were employed in 1894. The fishery is prosecuted mainly from Wiarton, Owen Sound, Collingwood, the vicinity of Waubashene and Midland, Killarney and Thessalon. The tugs and boats located at the Duck Islands fish entirely in Lake Huron.

In the summer, after the shore fishery falls off, the tugs from the southern and southeastern parts of the bay fish at the western islands and the Minks, and around the islands and banks lying north of Parry Sound; and at the same season the fishermen from Killarney and other mainland ports move out to Squaw Island Bank, Grand Bank and Lonely Island.

The fishery for whitefish and trout is carried on simultaneously. From the time the ice leaves, early in May, until July, the nets are set inshore, but during July and August they are moved into deeper water, and upon the banks and around the outlying islands. In September they are again brought closer to shore, where they are used until the beginning of the close season, 1st November. In the spring and summer the catch consists principally of whitefish, but in the fall more trout are caught.

Pound Nets—The pound nets are similar in construction to those used elsewhere in the great lakes. The leaders are mostly short, with the mesh 6 or 7 inches in extension. The cribs are 40 to 50 feet square, and when the fishery first began a mesh of less than 2½ inches was used, but afterwards a uniform 4-inch mesh throughout was adopted. In 1894 the Dominion Government voluntarily reduced the size, but the fishermen had not all taken advantage of this privilege at the time of our visit. There appears to have been no good reason for the change, and we consider that its effect will be disastrous to the whitefish.

Pound nets have never been fished extensively in any part of the bay, except the north channel and on the outer side of Grand Manitoulin Island. The latter region is really in Lake Huron, but as the fish caught there are shipped from Wiarton the statistics usually regard this locality in connection with Georgian Bay.

In 1894 62 pound nets were fished in this region. They were all in stands of one each, and were located in the north channel, both on the main shore and on the numerous islands, and also on the southern shore of Grand Manitoulin Island at its western end, and on the neighboring Duck Islands. The pound net fishery began at the Duck Islands about 1881, and at Indian Island and near Killarney at about the same time. After several years, however, these nets were forbidden in the region east of a line passing from Cape Hurd to Spanish River. The maximum number was reached about 1889, since which time there has been a gradual reduction. This appears to have taken place mostly on the outer side of Grand Manitoulin Island east of the Duck Islands; it is estimated that there were at one time at least 40 pounds between Massissagua Strait and Providence Bay, where there are now but 9.

The pounds are set as early as possible after the water is free from ice; the time varies with the season, being sometimes in April and sometimes even as late as May 24. The season lasts until November 1. The principal fish taken in this region is the whitefish. It is present during the entire season, but June and July witness the largest catches. Wall-eyed pike also occur throughout the year: if the nets are in early a good run may be had in the spring, but the best month is August. Trout are caught in May, June and July, and again from September to the close of the fishery. Several species of suckers, perch, grass pike and a few sturgeon are also taken.

Seines—Seines were never employed extensively for whitefish as the bottoms to which this species resort for spawning are generally so stony and rough as to prevent the use of this form of apparatus. The small amount of seining which has been carried on was mainly for sturgeon and wall-

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eyed pike at Waubashene, Nottawasaga Bay and Killarney. The total length of the seines used has been as follows: 1870, 440 fathoms; 1880, 137 fathoms; 1890, 2,466 fathoms. These nets are now prohibited in the bay.

RECOMMENDATIONS.

The principal fisheries in the Georgian Bay and north channel are those for whitefish and lake trout, and as the decrease in the abundance of those species has apparently been due to two causes, over-fishing and the taking of immature fish, two remedies naturally suggest themselves, namely, a reduction in the amount of fishing and such an increase in the size of the mesh employed as will prevent the capture of an undue amount of the undersized fish.

Although it is understood that the present close season during the month of November does not fully cover the spawning season of the trout, yet it is believed, as this species has not decreased to anything like the same extent as the whitefish, that a reduction in the amount of gill netting fished and an increase in the size of the mesh will afford it all the protection now necessary.

In view of the fact that the fishery with pound nets is carried on mainly for whitefish, trout, wall-eyed pike and sturgeon, it is considered important that only a large-sized mesh be allowed in the cribs. As there can be no objection to the capture of wall-eyed pike and coarse fishes in the bays and among the islands we deem it advisable to allow a limited amount of fishing with trap nets and fyke nets along the eastern shore of the bay.

We would, therefore, recommend as follows:

1. That the amount of gill netting now used for whitefish and trout be considerably reduced, and that means be taken to insure that not more than the amount licensed be fished by any tug or boat.

2. That the minimum size of gill net mesh fished for whitefish and trout be fixed at 5 inches, extension measure.

3. That the number of pound nets now fished west of the line from Cape Hurd to Spanish River be not increased; that the regulation which prohibits the use of such nets east of that line be continued; and that the minimum size of mesh in the crib of the pounds be fixed at 4 inches.

4. That a limited number of trap nets and fyke nets be licensed to be fished along the eastern and northern shores of the bay between Waubashene and Killarney.

5. That gill nets having a mesh large enough to prevent the capture of individuals less than 4 feet long, and also set lines with baited hooks, be licensed for the catching of sturgeon.

6. That all sturgeon taken under 4 feet in length be returned alive to the water.

7. That the close season during which whitefish and trout shall not be taken shall be the month of November.

8. That herring may be fished for at all seasons with gill nets having a mesh of not less than 2⅜ inches.

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THE DENOUNCED TREATIES.

ON principle it was proper that Great Britain should give the year's notice necessary to the abrogation of the treaties with Germany and Belgium.

These treaties were the relic of a by-gone age—an age when the Motherland did the thinking and the law-making for the colonies—the age preceding the dawn of responsible government.

The treaty with Belgium was made in 1862, and article XV of that instrument provides that articles the produce and manufacture of Belgium shall not be subject in the British colonies to other or higher duties than those which are or may be imposed upon similar articles of British origin.

The treaty with Germany came into existence in 1865 and contained a similar provision, commonly known as the most favored nation stipulations.

Through these treaties there are more than a score of countries besides which enjoy the provisions of these favored nation clauses and which through them will also lose the privileges they impart. They are: Argentine, Austria-Hungary, Bolivia, Chili, Colombia, Corea, Costa-Rica, Denmark, Dominica, France, Liberia, Madagascar, Morocco, Muscat, Persia, Portugal, Russia, Sandwich Islands, Siam, South African Republic, Spain, Sweden and Norway, Swiss Confederation, Tunis, Uruguay and Venezuela.

This list might have been a great deal larger but for the fact that for some years Great Britain has allowed Canada to decide for herself as to whether or not she would share in the provisions of the treaties being made. The result of this is that since 1880 she has declined in twelve instances and acceded in two. The last treaty to which Canada refused to accede was that between Great Britain and Japan. The decision to do this was arrived at a few months ago, it will be remembered.

The trouble with these favored nation treatment clauses, as far as Canada is concerned, is that they in one important particular limited her power: She was denied the right of framing a Customs tariff giving a preference to imports the product of the United Kingdom. The Dominion could accord such favors to any of the other colonies and Great Britain could to Canada or any other of her possessions. But Canada was denied the right of doing unto Great Britain what she would she should do unto her.

Under the system of responsible government now obtaining in Canada it is natural that such an anomalous condition could not exist forever. The strange thing about it is that it has existed so long.

Interest in the question became active about ten or twelve years ago, when the agitation was revived for a return to the preferential trade which existed up to the time of England's adoption of free trade.

The Macdonald, the Abbott, the Thompson, the Bowell and the Tupper administrations were all in favor of the denunciation of the treaties with Germany and Belgium.

In 1892 a joint resolution from the House of Commons and the Senate was presented to the Imperial Government in regard to the matter. Two years later, at the meeting of the Colonial Conference at Ottawa, the question came in for a great deal of attention. There were representatives present from all the self-governing colonies, as well as Lord Jersey of the Imperial Government, and the outcome was the adoption, unanimously, of this resolution:

> That this conference is of opinion that any provision in existing treaties between Great Britain and any foreign power which prevents the self-governing dependencies of the Empire from entering into agreements of commercial reciprocity with each other or with Great Britain should be removed.

This resolution, being the expression of the self-governing portions of the Empire, was undoubtedly the most important deliverance which had up to that time been made. It created a great deal of talk. But still it was apparently not a strong enough aperient to move the home authorities. And probably there would have been no movement yet had not the action of the present Dominion Government placed the Imperial authorities in the peculiar position it did by its preferential tariff treatment of British goods.

The position they were thus placed in left them three alternatives: (1) Compel Canada to observe the treaties, (2) refuse to do anything, (3) denounce the treaties.

To have taken the former course would not only have been foreign to the latter-day policy of the Imperial Government toward the self-governing colonies, but would have been tantamount to chastising a child for exhibiting a natural preference for its parents. The second would have been unbecoming, and so it did the right and proper thing of denouncing the treaties.

These treaties were cords which fastened the self-governing colonies to an unsavory past.

Great Britain, by refusing, a century and a quarter ago, to relax certain commercial restrictions, lost thirteen of her North American colonies; she has just, by removing certain anomalous commercial restrictions, bound closer to her colonies which have each within themselves the possibilities of a great empire.

And a gratifying feature about it is that Canada created the instrument which was at the same time a knife to cut and a shuttle to weave.

FRAUDULENT JAPAN TEAS.

It is said that a great deal of Japan tea is being put upon the market, which, while being sold for this season's growth, is really a combination of last as well as this season's production.

THE CANADIAN GROCER'S informant is a well-known Japan tea expert, and he avers that the fraudulent practice is being carried on more extensively than ever before.

The mixing, it appears, is done in the country of production, and a good many of these manipulated teas have been sold on the Canadian market, principally, it is claimed, at from 14 to 15½c. per pound.

These teas have been highly fired in an attempt to cover up the fraud, but the mixed teas can be discerned by making a comparison, either by leaf or in the cup, with those known to be new season's produc-

tion. Of course, the latter is the most reliable way of making the test. Indeed, the mixed tea cannot be missed in the cup, for the old leaf naturally brings down the quality of the new.

As no house which values its reputation would be guilty of a practice which is foolish as well as dishonest, it is obvious that as a first precaution grocers should be careful from whom they purchase their Japan teas.

Because there is perspiration on the brow of the merchant and his clerks these days, it is no reason that dust should be on the counters and shelves.

NEW DRIED FRUITS.

FURTHER offers, both on California and Valencia dried fruit, have been received in Montreal during the week. As a rule, however, sales agents of reliable brands exhibit a disinclination to be bound down to a definite price, and most of the business transacted has been on open orders. This applies both to Valencia and California fruit, the understanding being that prices will be definitely named by the 15th of the month, and that if they are not suitable the purchaser is at liberty to endorse or to cancel his order as he sees fit.

Offers so far made on Valencias have ranged all the way from 14s. 6d. to 16s. for fine off-stalk, cost and freight Montreal.

For California the prices mentioned in a previous issue have not been altered, but many packing firms will not quote at all.

Advices state that the outlook is favorable for a good crop and also for early shipment, and the probabilities are that prices will open at a slightly lower range than last year, but no reliable quotations can be made before the middle of August.

The outlook for California prunes is equally favorable at the present time, and prices will apparently rule at quite reasonable rates.

Present indications on apricots favor buyers, as the crop is good and sales agents state that prices have never been lower, genuine choice royal apricots being quoted at prices that would land them here duty paid at less than 9c. per pound.

In other goods, peaches, pears, etc., no fruit have yet been procured, and no genuine prices have yet been made.

THE SALMON PACK.

A RATHER better feeling has developed during the past few days in regard to canned salmon. This is due to the advices which have been received from the Coast.

On the Fraser, canning operations appear to be going on under favorable conditions. Up to August 2 the pack on that river was 350,000 cases. This is within about 7,000 cases of the whole of last year's pack there. The exact output on the Fraser last year was 356,984 cases.

But, while the pack on the Fraser has been good, that on the northern rivers appears to have been disappointing.

A telegraphic advice states that on the Skeena River the shortage is 80,000 cases and at Rivers Inlet 30,000 short up to August 2.

The pack at these two points last year was 100,140 and 107,468 cases respectively. A private letter received in Toronto on Tuesday, bearing date of July 27, stated that the run of salmon at Rivers Inlet and on the Skeena River was a complete failure.

It is estimated, as far as THE CANADIAN GROCER can gather, that the total pack in British Columbia will be about the same as last year. As the pack last year was the largest on record—601,570 cases—there need be no fear of a famine of canned salmon.

In London, Eng., the price of salmon has taken an upward turn, and the demand is good. An English paper of the date of July 24 is of opinion that prices there are about "as low as they can be forced." "The most interesting feature in the market at the moment," it says, "is the value offering in flat tins, and as the choicest grades of this shape are only at the price of talls, it is worth the attention of the retail trade as to whether a revision of prices would not result in a largely increased business."

In Canada there do not appear to be many transactions between packers and wholesalers, but retailers are still placing orders for futures.

HIDES ARE TOO DEAR.

Toronto dealers in hides and skins have, of late, been expressing great dissatisfaction at the existing high prices they are forced to pay and at the unhealthy condition which at present prevails in the market.

Ever since the rise of a cent in hides of a short time ago, business has not been profitable. Dealers are losing money, for they cannot get ¼c. a pound advance on the prices they are forced to pay. Tanners, too, claim that present prices are too high for the manufacture of leather. In all lines of the trade business is not healthy and is dull.

Easier prices in the near future are expected by those engaged in the trade.

CANNED VEGETABLES LATE.

THE first offers on new pack canned tomatoes and corn were made to the wholesale trade in Montreal this week. For the former from 70 to 75c. is being asked, and the latter 55c. These prices are generally considered to be very low. In fact, a canner, if he gives the farmer a fair price at all, has little or no margin when he sells tomatoes at 70c.

The above prices apply only to Ontario brands, as there have been no quotations made yet in Quebec tomatoes.

It is considered very probable that there may be an advance on the above figures. The recent rains have done a lot of damage to not only tomatoes and corn, but all other vegetables in Ontario, and it is now estimated that the pack will be quite small, as a poor crop is now considered a certainty. The pack of strawberries, for instance, is placed at under 10,000 cases for the whole of Canada, which is 30 per cent. less than the usual pack. Last week's rains have destroyed corn and tomatoes in Ontario, besides drowning what peas were left unpicked.

A Quebec packer, also, who had just got back from a driving tour through the tomato-producing districts of his own province, states that the heavy spring frosts that prevailed seriously curtailed the growth of tomatoes in the eastern province, and that what is left will be very late, fully two or three weeks.

NEW GREEN TEAS.

Toronto received its first shipment of new season's China green teas on Thursday of last week. It contained 232 packages, and were shipped by Peek Bros. & Winch, Limited.

They show good quality, and met with a ready sale. Prices are about the same as a year ago.

THE PACK OF LOBSTERS.

THE CANADIAN GROCER has called attention before to the possibility of a short pack of lobsters. The fishing season is now over for several weeks, and these expectations have been more than realized.

Besides the constantly diminishing proportions of the catch, the rough weather this spring further curtailed it, and it is estimated that the pack will be only a little over half what it was last year. It has to be borne in mind also that last year's pack was fully 50 per cent. short of that of 1895.

Despite the short pack, many of the most reliable canners were opposed to any extension of time this season. They are so, because any lobsters caught and packed after the 15th of July they do not consider fit for food. The fish after that date are commencing to cast their shells and should not be packed, especially those caught in the creeks and harbors, which are practically soft shell fish. To be plain, the opponents of the extension hold that the privilege of catching fish up to the 24th is only a benefit to the small canners who don't care very much what they put up.

As a matter of fact, if the letter of the law regarding lobsters were strictly observed there would not be a cannery in operation. As it is, people in the business state that there are altogether too many.

The Government has refused to issue any more permits for salmon fishing stands down in the Gulf and elsewhere on the Atlantic coast, because it believes that there are already too many.

The same stand is absolutely necessary in the case of lobsters if the industry is to be preserved. The constantly diminishing pack each year shows this.

It is difficult to believe, therefore, that what private letters assert is correct, namely: that the canners on the Prince Edward Island and Northumberland Strait coasts will be allowed to pack all fall.

Another point that the native Canadian canners are beginning to cogitate over is whether the American packing concerns, which are entirely alien, should be allowed by the Government to deplete our already small supply of fish.

Prices average $2 per case above those ruling last season, no talls being obtainable under $9.50, while flats are hard to get at any price, $10.50 to $11 being asked for them.

If a holiday is not a good investment do not take it. A merchant should eschew everything that does not pay.

EVILS IN HOLIDAYING.

Take a holiday, but take it right. A great many people get more harm than good from a holiday, because they have been foolish and not wise in the manner of taking it.

One of the most common things which attack merchants, as well as other people, when they go away for a holiday at the seaside, lakeside or countryside is hunger. They boast that they can "eat like a horse." And herein is where one of the chief causes of after-holiday illness is to be found.

People go holidaying, or should do so, with the object of obtaining physical and mental rest. Yet when they overfeed themselves they give their stomach more work to do than it is either accustomed to or is able to perform. And when the stomach is overworked and in trouble little benefit comes to the hand or the head from the holiday.

May as well expect an engine to work when the boiler which supplies it with steam is disabled as to expect a man to enjoy good health with his stomach disabled.

It is not the quantity of food a man eats that builds up his body; it is what he digests.

Another holidaying evil is over-indulgence in bathing. People quite unused to it will think nothing of remaining in the water for half an hour or an hour while sojourning at a watering place, when a few minutes is quite sufficient.

Take a holiday, but take care of yourself while you are taking it.

FROM GROCERIES TO MISSIONS.

On August 1 notice was given of the dissolution of the firm of MacWillie Bros., grocers, Yonge street, Toronto, Mr. John MacWillie retiring. The business will be carried on under the old style by Mr. Alex. MacWillie. It is Mr. John MacWillie's purpose to become a medical missionary, and he has been studying for some time with that object in view.

FURTHER ADVANCE IN JAPAN TEAS.

Instead of tending downward, as was anticipated by a good many, the Japan tea market is still tending upward.

Early in the week a cable was received stating that there had been a further advance of $2 per picul within the previous six or seven days.

As quotations were previously about $5 per picul above those of a year ago, this meant an additional $2 in favor of the present season. The actual gain, however, is not $7 per picul, silver being cheaper now than it was a year ago.

The actual difference in price, compared with 1896, is about two cents and a half per pound.

Shippers in Japan claim they are unable to supply low-grade leaf. If this be true, the outlook is obviously for the continuance of a strong market for Japan teas.

The market in Canada is in an unusually healthy condition in regard to Japan teas, the demand from the United States having cleaned up this market of old season's goods.

THE PEA PACK.

A special meeting of the Canadian Packers' Association was held in Toronto on Thursday. President Ferguson presided, and among those present were: A. C. Miller, W. Boulter, D. McAuley, Picton; H. I. Matthews, Lakeport; Thos. Owens, Trenton.

The object of the meeting was to receive reports regarding the pack of peas, strawberries and raspberries.

It was shown that about half a dozen of the members had each packed about seven thousand cases, and one member about 10,000 cases, while the aggregate pack was in the neighborhood of 25,000 cases less than last year.

The strawberry pack was reported to be about the same as last year.

It was the general opinion that the tomato crop was about two weeks later than usual.

The result of the report on peas was a firmer feeling as to prices. Sales had been made as low as 60c., but 65c. now appears to be the idea, although some claim to be holding at 70c. per dozen, which is the figure wholesalers are holding some brands at.

THE ESSENCE of the finest Coffee, combined with all the strength-giving qualities of the Kola Nut, produces...

Mackay's Kola Cafe

It is having a large sale, because everybody who has once tried it wants more.

YOU WILL FIND IT SO.

Packed in bottles containing 5 ounces and 10 ounces, to retail at 25c. and 45c., giving you a good margin.

TRY A CASE.

Sole Agents...

ROBT. GREIG & CO.

Montreal.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, August 5, 1897.

GROCERIES.

NOTHING particularly new has developed during the week. Business, on the whole, is fairly good, and merchants are looking for a healthier trade this fall than has been enjoyed for some years. The canned goods situation appears to be a little stronger than a week ago. This applies particularly to salmon and peas. In sugar a good trade is still being done, although the refineries are not, perhaps, experiencing as heavy a demand as a week or two ago. The feature of the tea trade is a further advance in the primary market of Japan tea. The tea business on the spot is quiet. The market has been bare of "Prince of Wales" and "Brier," but it is now a little better supplied, a shipment having been received on Friday last. Currants are still in demand and scarce.

CANNED GOODS.

In consequence of the talk of a short pack of peas a firmer feeling exists in the trade in regard to this commodity. In fact, higher prices are being asked, as a rule, by the packers. An effort is being made to create a similar condition of affairs in regard to tomatoes. Canned fruits are receiving little or no attention. There is a wide range in the value of strawberries, some of the canners quoting very low figures, but the quality is held to be inferior. Advices from the Coast indicate a good pack of salmon on the Fraser River, but on some of the northern rivers the pack has so far not been satisfactory. This latter condition has given the market a little better tone, although no actual advances have taken place. We quote as follows: Tomatoes, 80 to 85c.; corn, 55 to 75c.; peas, 70 to 75c. for ordinary; sifted select, 90 to $1; extra sifted, $1.25 to $1.40; beans, 65 to 95c;. peaches, $2.50 to $3 for 3's, $1.65 to $2 for 2's; raspberries, $1.40 to $1.80; strawberries, $1.50 to $1.80, according to brand and quality; blackberries, $1.40 to $1.70; cherries, $2 to $2.25; apples, 3's, 70 to 95c.; gallons, $1.50 to $1.60; salmon, "Horseshoe," $1.50; ditto, new season's, to arrive, $1.25 in 5-case lots and $1.30 in less quantities; cohoes, $1.10 to $1.25; canned mackerel, $1.20 to $1.30; lobsters, $2.40 to $2.50 for tall tins; 1-lb. flats, $2.70; ½-lb. flats, $1.60 to $1.70; Canadian canned beef, 1's, $1.25 to $1.35; 2's, $2.30 to $2.45; 6's, $7.75 to $8.25; 14's, $15 to $16.

COFFEES.

The market is quiet. The Rio market is weak on account of heavy receipts. Jobbers quote green in bags as follows: Rio, 9½ to 13c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 18 to 20c.; Jamaica, 19 to 22c.

SYRUPS.

There is plenty offering, but only an odd barrel or two is wanted. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

Advices from New Orleans state that there is a good enquiry there for molasses. Locally the market is quiet and uninteresting. We quote: New Orleans, barrels, 23 to 35c.; ditto, half-barrels, 25 to 37c.; ditto, fancy, 50 to 55c., in barrels and half-barrels; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGARS.

There is still a great deal of sugar going out, although the refiners report that the demand has eased off a little temporarily. July was a decidedly heavy sugar month. The demand was chiefly for granulated, although a good many yellows are selling. Cables announce a firmer market in London, prices for Java being 1½d. dearer, while beet for August shipment gained ¾d. In New York the market is quiet. The Trust is holding off and wholesalers are only purchasing to supply present requirements. We quote for Toronto: Granulated—St. Lawrence and Redpath's, 4 7-16c. for single barrel lots and 4⅜c. for 5-barrel lots; Acadia, 4⅜c. for single barrel lots, and 4 5-16c. for 5-barrel lots; yellows, 3½ to 4⅛c. per lb.; German granulated, in 100-lb. sacks, 4⅛ to 4¼c. per lb.; Demerara crystals, 3⅞c.

SPICES.

Business is seasonably fair. We quote as

BUTTER TUBS

....Ex Warehouse or direct from Factory

Prompt Shipment
Best Goods . . .

WALTER WOODS & CO.
HAMILTON

DRINK : : :
:: Chocolate for Breakfast
It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES

But to get a good cup of Chocolate, you want to use the best of all
VANILLA . .
CHOCOLATES

CHOCOLAT MENIER
And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.
Ask your grocer for Chocolat Menier
The world-renowned French Vanilla Chocolate.

HUNDREDS OF IMITATORS
NO EQUAL TO
"SALADA"
CEYLON TEA
No Departmental Store selling it.
No Pedlars. . . . .

AGENCIES . . .
25 Front Street East - - TORONTO
318 St. Paul Street - - MONTREAL
15 Niagara Street - - - BUFFALO
347 and 349 Fifth Ave. - - PITTSBURG
206 State Street - - - BOSTON
13 Exchange Street - - ROCHESTER
219 Cambie Street - - - VANCOUVER

P. C. LARKIN & CO.

Offer the Best Soap

Which means the best value for sale.

IT PAYS.

SURPRISE SOAP ON WASH DAY

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

follows: Pure Singapore black pepper, ground, 11c. in kegs, pails and boxes, and 13c. in 5-lb. cans; ditto, whole, 10c. per lb.; pure white pepper, ground, 18c. in kegs, pails and boxes and 20c. in 5-lb. cans; ditto, whole, 15 to 17c., according to quality; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 23 to 25c.; do. best, 28 to 30c. per lb.; allspice, 13 to 16c.; cassia, 20 to 25c. per lb. for ground and 40c. for Saigon.

NUTS.

There is a steady feeling in regard to nuts on account of the expected short crop in some descriptions. Locally there is nothing of interest to note. We quote: Brazil nuts, 11 to 12½c.; Valencia shelled almonds, 18 to 22c.; Tarragona almonds, 9½ to 11c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12½c.; Marbot walnuts, 9½ to 11c.; Bordeax walnuts, 8 to 9c.: Sicily filberts, 10c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, ETC.

A faitly good demand is to be noted for rice and prices rule steady. We quote: Standard "B," broken lots, 3⅞c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5c.; Patna, 4¾ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½ to 4½c.

TEAS.

The feature of the market is the strength of Japan descriptions, the cable announcing a further advance of $2 per picul. Prices are now from 2½ to 3c. per lb. dearer than this time last year. In other teas there are no special features worthy of note. Ruling prices on the Toronto market to retailers are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

Currants are scarce on the spot, and in some descriptions wholesalers are only able to partially fill orders. The scarcity is chiefly in Filiatras and Amalias. In another week or ten days this scarcity will be relieved somewhat, as shipments are due to arrive then from Patras. The first lot of new season's currants will likely rule high on account of the bareness of the market of old fruit. Local wholesalers report a good demand for currants at firm prices. We quote as follows: Provincials, 5¾ to 6c. in bbls.; ditto, half-bbls., 5¾ to 6c.; fine Filiatras, in bbls., 5⅞ to 6c.; do., half-bbls., 5⅞ to 6⅛c.; Patras, 6¼c. in cases; Vostizzas, cases, 7 to 8c.

Valencia raisins are quiet and featureless. We quote: Off-stalk, 4¾ to 5½c.; fine off-stalk, 5½ to 6c.; selected, 6½ to 7c.; layers, 6 to 7c.

Latest mail advices regarding Malaga raisins state that the crop prospects continue good and that prices are likely to rule fully as low as last year.

In an advice bearing date of July 15 C. Whittall & Co., of Smyrna, state that their reports from several districts are not as sanguine as they were. It is the general complaint that the vines are showing poorly on account of the rainy weather of the winter and spring. The evil, they say, may not be as great as reported, but estimates of the yield are already being lowered, some people anticipating a shortage on last year's production. Ruling prices on spot are from 7½ to 10c. per lb.

California loose muscatel raisins are experiencing a better demand for export, and in consequence of this a better feeling obtains as to prices. We quote: 3-crown, 7¼c.; 4-crown, 8 to 8¼c.

Advices regarding figs continue favorable, although the ultimate result of the yield will depend a great deal upon the weather during the next few weeks. Heavy rains or a

BUTTER AND EGGS

Are in good demand. We can place any quantity at highest prices, and assure you prompt returns.

J. A. McLEAN,

Successor to GRAHAM, McLEAN & CO.

77 Golborne St. TORONTO.

As Gold is to Silver

SO ARE

GOLDEN HADDIES

compared with some other brands. Only the **BEST** fish are used, and they are cured, smoked and canned immediately on being caught.

By this process they retain their **DELICATE FLAVOR** and rich, **GOLDEN COLOR.**

Every Can Guaranteed

Packers' Agents **NORTHRUP & CO.**

23 and 24 South Wharf - - ST. JOHN, N. B.

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses.

CUT TOBACCOS . . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY.

TO CANADIAN MANUFACTURERS AND IMPORTERS

If not represented in WINNIPEG

"For sale of your goods to jobbers will be pleased to have you write me."

E. NICHOLSON

124 Princess Street, **Winnipeg, Man.**

Successor to

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Wholesale Commission Merchants and Brokers.

11 years' experience. Established 1882

ORANGES AND LEMONS

Now is the time to buy your summer stock. Write us for prices. We can please you.

CLEMES BROS., - Toronto

51 Front Street East.

spell of abnormal heat might lead to a modification of present anticipations. We quote spot goods nominally as follows : 10 oz., 7½c. ; 10 lb., 9 to 10c.; 18 lb., 10 to 12c.; 28 lb., 11 to 13c.; taps, 3¼ to 3½c. net; natural, 4½c. in bags, and 6 to 6½c. in boxes.

Apricots are going out in good supply and the quality is good Prices will be cheaper than last year. We quote California evaporated fruits as follows : Peaches, 7 to 10½c. per lb., according to quality ; apricots, 6½ to 15c.; pears, 5½ to 10½c. ; egg plums, 5½ to 11c. ; silver prunes, 8½ to 13½c.

A cable received this week from Trieste by P. L. Mason & Co. reports the Bosnia prune crop short. California prunes have advanced about ¼c. per lb, from the opening price. Prices are, however, expected to be reasonable, as there is a good crop. We quote as follows : Bosnias, U's (110 to 113 half kilo), 6 to 6½c.; C's (85 to 90 half kilo), 7 to 7½c. per lb. California, 90 to 100's, 6½c. per lb. ; 70 to 80's, 7½c.; 60 to 70's, 7½ to 8c.; 50 to 60's, 8 to 8½c.; 40 to 50's, 9½ to 10½c.; 30 to 40's, 12½ to 13c.; "Ruby" prunes, 7½ to 8c.; French, 4½ to 5c.

Dates are dull. We quote : 5½ to 6c. for Hallowee and 5 to 5¼c. for Kadrowee.

GREEN FRUITS.

The demand for lemons has fallen off to some extent and prices are easier. Oranges are also easier than they have been. The abundance of other fruit has caused a decrease in demand for bananas and prices range low. California fruit continues to arrive and is finding quick sale. Watermelons are attracting considerable attention. Raspberries are about done, and Latton berries are taken their place ; some black raspberries are still to be had, however. Canadian tomatoes are beginning to arrive freely. Huckleberries are now the principal feature on the market ; dealers say that they are arriving in good shape. Peaches are now coming in from the Niagara district plentifully. Judging by the abundance of the early cheap fruit, this crop will likely be very heavy this year. We quote as follows : Oranges—Sorrentos, 300's, $3.50 to $4 per box ; 180's, $2.25 to $2.50 per three-quarter box. Lemons, 300's, 360's, repacked, $4.75 to $5.25 ; original packing, $4.25 to $4.50. Cocoanuts, $4.50 a sack and 60c. per doz. Onions, 2½ to 2¾c. per lb. for Egyptians. Bananas, $1 to $1.50. New cabbage, $1 to $1.25 per bbl. Watermelons, 22 to 30c. California peaches, $1.60 to $1.80 per box; Canadian gooseberries, 25 to 50c. per 12-quart basket ; Canadian cherries, 50 to 75c. per basket ; red currants, 30 to 50c. per basket ; California plums, $1.50 to $1.90 box ; California pears, $2.25 to $2.50

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Is the Best Burning Oil in the Market.

ROYAL OIL COMPANY

SOLE MANUFACTURERS

Geo. Anderson, Manager. Toronto

OTHER FIRMS

Are not content with copying our package, but are using the identical words on our labels. Imitation is the sincerest flattery, but do not be deceived, as Meadow Sweet Cheese has the largest sale of any package cheese in England and United States, and the sales in Canada are growing every day.

Sold retail in 10c. packages, and 15 and 20c. pots, allowing 30 per cent. profit to the Grocer.

Write to

Meadow Sweet Cheese Co.

P.O. Box 2321, Montreal

For Price List.

MORROW & EWING

General Commission Merchants

13 St. John St., MONTREAL

We beg to notify the Wholesale Grocery Trade that we have to offer best values in

Rio, Santos, Maracaibo and Mocha Coffees

also have on hand full lines of

Japan, Congou, Indian, Ceylon and Gunpowder Teas

Samples and particulars on application. Wholesale supplied only.

EGGS

Market steady and firm at 9½ to 10

BUTTER

Brisk demand for all good Tubs, Pails and Rolls now at 11 to 14 cents.

RUTHERFORD, MARSHALL & CO.

62 Front St. East, TORONTO

G.F.& J.GALT PACKERS OF THE CELEBRATED **BLUE RIBBON TEAS**

42 SCOTT ST TORONTO

per box; muskmelons, $2 to $2.50 per crate of 2 doz.; cucumbers, 35 to 45c. per 12-quart basket; black raspberries, 5c. per quart; red do., 5c. per quart; black currants, 75c. to $1; harvest apples, $2.50 to $3.50 per barrel; Canadian tomatoes, 60c. to 70c. per basket. Latton berries, 6 to 7c. per quart; huckleberries, 60 to 70c. per basket; Canadian peaches, 30 to 50c. per 10 and 12-quart basket.

BUTTER AND CHEESE.

BUTTER—Buyers are not at all eager to take butter at present prices, owing to the large proportion of inferior quality. Owing to this fact, a number of dealers have withdrawn their buyers and the country merchant was not prepared to accept market values. He also wanted to sell his butter as a straight lot, while buyers were in favor of taking selections, for which they were paying usual prices. Lower grades were quoted at much lower prices. Best quality is worth about 11½ to 12½c.; cheaper is plentiful at 8 to 9c. Creamery continues firm and in good demand for both local and export purposes. Prices are unchanged: Tubs, 16½ to 17½c.; prints, 17 to 18½c.

CHEESE—Local trade is quiet, retailers taking only for their immediate requirements. The truth of the matter is that there is a disposition on the part of all to buy lightly, as lower prices are looked for. Prices easy at 7½ to 7⅞c. and selling at 8½ to 8¾c.

SALT.

Trade in salt fell off during the week, and dealers attribute the change to the weather. An immediate improvement is looked for. Prices are unchanged. Quoted at Toronto, carload lots go at $1 per bbl. and 60c. per sack; less than carload lots, $1.05 per bbl. and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

FISH.

The demand is not quite so steady as it was last week. Prices are unchanged. We quote: Pickerel, 6c. per lb.; pike, 5½c. per lb.; whitefish, 6½c.; trout, 6½c.; perch, 3c. per lb., fresh herring, 3½c. per lb.; haddies, 7½c. per lb.; Labrador herring, $3 to $4 per bbl. and $2.25 per half-bbl.; split herring, $4.50 per bbl. and $2.50 per half-bbl.; boneless fish, 3½ to 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg.

PROVISIONS.

An active demand continues in all lines, and we learn of a number of lines having been sold out, among which are spiced rolls, picnic hams and backs. In other lines stocks are very light, and from continued high price of live hogs and brisk export demand it looks as if every line would be far short.

The rarest morsels to be found
Are manufactured in Owen Sound.
They are "Graham Crackers" pure and grand,
McLauchlan's name's on every brand.

J. McLAUCHLAN & SONS,

Biscuit Manufacturers, - **Owen Sound, Ont.**

DRY SALTED MEATS—Long clear bacon, 7½c. for carload lots, and 7¾ to 8c. per lb. for ton lots and cases; backs, 8¾c.

SMOKED MEATS—Breakfast bacon, 12 to 12½c.; rolls, 9½ to 10c.; hams, large, 11 to 11½c.; 12 to 12½c. for small and 12½c. for medium; shoulder hams, 9c.; backs, 11½ to 12c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 5¾c.; tubs, 6 to 6¼c.; pails, 6¼ to 6½c.

BARREL PORK—Canadian heavy mess, $13 to $13.50; Canadian short-cut, $16; clear shoulder mess, $12.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—We quote: Red wheat, 75c.; white, 76c.; oats, 22½ to 23½c.; peas, 43 to 45c.

FLOUR—Trade is active. We quote in carloads on track, Toronto: Manitoba patents, $4.75; Manitoba strong bakers', $4.30; Ontario patents, $4.40 to $4.50; straight roller, $3.80 to $3.90, Toronto freights.

BREAKFAST FOODS—Trade has improved slightly. We quote as follows: Standard oatmeal and rolled oats, $3.10 in bags and $3.20 in bbls.; rolled wheat, $2.60 in 100-lb. bbls.; cornmeal, $2.30 to $2.40; split peas, $3 to $3.25; pot barley, $3 to $3.25.

COUNTRY PRODUCE.

EGGS—There are still more eggs coming forward than are required for local consumption, and there is also a good deal of complaint about quality, so that it is necessary to divide the receipts into two classes. No. 2 are selling at 8 to 9c., and No. 1 at 9½ to 10½c.

POTATOES—The scarcity in new potatoes is over; plentiful supplies are now coming in. Dealers are paying $1.25 per bbl. and selling at $1.50. Old potatoes are firm at 30c. a bag.

HONEY—Trade in the light variety continues active. Retailers are buying freely. Buckwheat is dull at 3c. We quote light at: 60-lb. tins, 6 to 6½c.; 5 and 10-lb. tins, 6½ to 7c.; comb, $1.50 to $1.75 per dozen.

DRIED APPLES—Requirements are much lighter than they were last week. There is no alteration in prices. The idea as to price now is 2½ to 3c. f.o.b. The local jobbing price ranges from 2¼c. upward.

EVAPORATED APPLES—The market is firmer, although there is no demand. Buyers are paying 3¾ to 4c. f.o.b. Jobbers are quoting 4½c. upward.

HIDES, SKINS AND WOOL.

HIDES—Trade is quite brisk. Cowhides: Dealers pay 8½c. for No. 1, 7½c. for No. 2 and 6½c. for No. 3. Steerhides: 60 lbs. and up, 8½c. for No. 1, 7½c. for No. 2 and 6½c. for No. 3.

CALFSKINS—Trade is brisk and prices are firm. No. 1 veal, 8 lbs. and up, 10c. lb.; No. 2, 8c.; Dekins, from 30 to 35c.; culls, 15 to 20c. each.

SHEEPSKINS—We quote: Lambskins and pelts, 50c.

WOOL—The fact that there is hardly any wool coming forward is enough in itself to keep up the price. Dealers predict that as soon as trade picks up the price of wool can do nothing but drop. Price now is 19 to 20c.

PETROLEUM, ETC.

Lubricating oils are moving out lively, and illuminating oils are dull. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 14½c.; carbon, safety, 16½c.; Canadian water white, 17c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

Canned peas are being held higher.

Japan tea is cabled $2 per picul higher.

There is a strong tendency to easier prices in cheese.

California prunes have advanced ¼c. per lb. in the primary market.

It is expected that a small quantity of Valencia raisins will be ready for shipment by August 1.

Telegraphic advices from Turner, Beeton & Co. state that the salmon pack on the Fraser River up to August 2 was 350,000 cases.

J. F. Ramsay & Co., tea merchants, have removed from Mincing lane to the Gooderham building, where they have a suite of handsome offices on the second flat.

WE ARE *PAYING CASH* FOR DRIED APPLES

W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. **Toronto**

"Sharp" 's the Word! Japan Slugs.

10cts. Good Leaf. Sweet Draw.

A small shipment only. ORDER PROMPTLY.

FIT FOR A KING!

Cudahy's "Rex"
VIENNA SAUSAGE
½-lb. and 1-lb. Tins.

Burnham's "Hasty"
JELLICON
A DELICIOUS DESSERT.

The EBY, BLAIN CO. Limited
Wholesale Importing and Manufacturing Grocers. TORONTO

QUEBEC MARKETS.

MONTREAL, August 5, 1897.

GROCERIES.

THERE has been quite an active business in heavy and staple groceries during the past week. Activity in sugar has been a dominant fact and the free purchasing by jobbers at the refineries indicates that stocks are not large. Dried fruit news is of much the same character as it was last week. First offers came to hand this week on new canned tomatoes and corn that are considered very low, in fact an advance on the opening price is confidently expected by many. Teas have shown a fair degree of activity during the week and there has been more doing in molasses.

SUGAR.

The sugar market continues active and strong on spot, while there has been an improved feeling noted also in raws abroad. Stocks generally are light, both in first and second hands here, and the active demand experienced on preserving account makes this all the more marked. Values are held firm at the refineries, who are sending out carload lots quite freely, while in a jobbing way we quote: Granulated steady, at 4⅛c. for 1 to 9 barrels and 4 1-16c. for 10 barrels and over, with yellows ranging from 3⅜ to 3¾c., as to quality.

SYRUPS.

There has been little to report in syrups since last report, and we quote as before, 1⅜ to 1⅞c. as to quality.

MOLASSES.

There has been an active inquiry for Barbadoes and other molasses since last report, and besides several round lots have changed hands, as jobbers found that their stocks were getting down altogether too low. In round lots Barbadoes has commanded 22½c. ex store, and Porto Rico, 24c. In a jobbing way values are steady at 23c. for Barbadoes and Porto Rico, 29c. for fancy, 25c. for choice and 22c. for prime.

RICE.

Business in rice is of a quiet but steady character. We quote: Crystal Japan, $4.50 to $5; standard B, $3.50 to $3.75; Patna, $4.50 to $5; Carolina, $6.75 to $7.75; choice Burmah, $4 to $4.25, and Java kinds, $4.25 to $4.50.

SPICES.

There has been no material change in spices, business ruling fairly active. We quote as follows: Black pepper, 9c.; pure white, 14 to 17c.; pure Jamaica ginger, 20 to 25c.; cloves, 15c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do., best, 28 to 30c. per lb.; allspice, 12 to 14c.; nutmegs, 50 to 90c.

COFFEES.

Demand for coffee is exceedingly slow and prices would very likely be shaded in the case of a good round order. We quote: Maracaibo, 16 to 19c.; Santos, 12 to 15c.; Rio, 12 to 16c.; Mocha, 24c., and Java, 25c.

TEAS.

There has been a fair demand for tea from first hands, jobbers operating quite freely in new crop Japans during the week at a range of 15½ to 18½c. as to quality. In a jobbing way also quite a fair enquiry has been experienced for Japans, blacks, etc. We quote as follows: Young Hysons, 13 to 18c. for low grades, 25 to 28c. for mediums, and 30 to 45c. for high grades; China Congous, 12 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 21c. for mediums, and 28 to 40c. for high grades; Indians and Ceylons, 16½ to 20c. for mediums, and 30 to 65c. for high grades.

CANNED GOODS.

Advices regarding new pack vegetables are of a firmer character. First offers on new pack corn and tomatoes were made to the trade here this week by Ontario pack-

ers, corn being offered at 55c. and tomatoes at 70c. These prices are considered very low, and if the intelligence this week is subsequently borne out higher prices seem assured, as the figures named leave the packers little or nothing to work on. It is also estimated that the strawberry pack will be light, and the scarcity of lobsters is now assured by all the ruling circumstances. We quote as follows: Tomatoes, 80c.; corn, 50 to 80c.; peas, 80c.; peaches, $1.75 to $1.90 for 2's; raspberries, $1.40 to $1.90; strawberries, $1.75 to $2, according to brand and quality; cherries, $2.30; apples, 3's, 85 to 90c.; gallons, $1.55 to $1.65; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.40 to $1.45; "Clover Leaf," $1.35; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.30, in tall tins; canned mackerel, $1.25; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.30; lobsters, $11 per case; French sardines, $10.25 to $11 extra brands; ordinary brands, $8 to $9; Canadian brands, $4.25.

DRIED FRUIT.

Though further offers have been received here on Valencia raisins many agents refuse to quote a hard and fast figure, but are accepting open orders which may be endorsed or cancelled as thought proper after the middle of the present month, by which time values at primary markets will be on a definite basis. Offers so far received range all the way from 14s. 6d. to 16s. for fine off-stalk, cost and freight Montreal.

California raisins continue steady and sales agents of these also refuse to name a fixed price, but are accepting open orders for early shipments based on the prices that may be ruling on and after August 15. There is little to trade in on spot and prices are nominal.

Currants are quiet but firm here, and foreign advices continue of a very steady character.

Prunes are quiet and nominal, and dates are without feature.

NUTS.

The same as last reported. We quote: Grenoble walnuts, 10 to 11c.; Brazils, 11c.; almonds, 10 to 10½c.; do shelled, 17 to 18c.; filberts, 8½ to 9c.; peanuts, 7 to 9c.; and cocoanuts, $3.50 to $3.75 per 100.

DRIED APPLES.

Dried apples are quiet at 2 to 2½c., and evaporated at 3¾ to 4¼c.

GREEN FRUIT.

An active business has been transacted in green fruit during the past week. We quote: Valencia oranges, $6 per case; bloods, $2.50 to $3 per half-box, and Messinas, $3 to $3.50 per box; lemons, $3.75 to $4.50 per box for choice, and $2.75 to $3.50 for common; bananas, $1.25 to $1.65 per bunch; Canadian cherries, 40 to 75c. per basket; apricots, $1.25 to $1.50 per box; California peaches, $1 to $1.25 per box; do plums, $1.25 per box; pineapples, 10c. each; Canadian strawberries, 7 to 10c.; raspberries, 5½ to 10c.; blueberries, $1 per box. Egyptian onions, 4c. per lb., and Bermuda ditto, 3c. per lb., and $3 per crate.

COUNTRY PRODUCE.

EGGS—There was no change in the situation of the egg market. The demand is good and prices rule firm. Selected near-by stock sold at 10½ to 11c.; ordinary No. 1 at 9 to 9½c., and No. 2 at 8 to 8½c. per dozen.

MAPLE PRODUCT—Business in maple product shows no improvement, and values are unchanged. We quote: Maple syrup, 4¾ to 5c. per lb., and 45 to 55c. per tin; sugar, 5 to 6c. per lb.

HONEY — The demand for honey is exceedingly slow and prices are nominal. White clover comb is offering at 10c., and dark at 7c.; bright extracted at 6½ to 7c., and dark at 4 to 5c. per lb.

BEANS—Are also slow of sale at this season, and car lots are offering at 55 to 60c., and small lots at 65 to 70c.

PROVISIONS.

A fairly active trade is reported in provisions, the demand being still good for smoked meats, and pork and lard are moving fairly well. Prices rule firm, with an upward tendency, owing to the steady advance in hogs of late, they selling ¼c. per lb. higher again to-day. We quote: Canadian pork, $14.50 to $15 per bbl.; pure Canadian lard, in pails, at 6¾ to 7¼c., and

Cause and Effect

Cause. We have placed "MINUTE TAPIOCA on the market claiming that we had the best, purest, most convenient and fastest-selling tapioca ever shown, and by judicious advertising and guaranteeing the high quality of our goods got the people to try it.

Effect. The rapidly increasing sales of the "MINUTE TAPIOCA" prove that the people know a good thing when they see it, and appreciate our efforts to help them place a delicious and nourishing menn upon their tables.

You can't afford not to handle it.

WHITMAN GROCERY COMPANY

ORANGE, MASS.

MARSHALL'S

Saratoga Potato

CHIPS.

Grocers sell them.

Manufactured by . .

JOHN E. MARSHALL

118 Commercial St.,

Boston.

D. H. RENNOLDSON,
Agent in Montreal.

ENAMELLED MEASURES

In ½ pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.

GOVERNMENT STAMPED

Superior to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode . . . .

The McCLARY MFG. CO.

LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER.

WANTED Consignments of
BUTTER, EGGS & POULTRY
Quick returns guaranteed.
CHAS. J. GRAHAM, Produce and Commission Merchant
88 Front Street East, TORONTO.

"We believe in Cottams Seed."

We know of no grocer, wholesale or retail, whose profit on bird food has not largely increased when handling Cottams Seed. The literature in connection with this celebrated brand is a great encouragement for your customers to keep birds. It keeps up their interest in feathered pets, and induces them to keep a greater number—It keeps them on the right track in attending to their birds—Keeps their birds in health, song and beautiful plumage—And, best of all, keeps the customers running to the grocer for Cottams Seed.

We urge you to handle Cottams Seed, because it's a good thing—pays us—pays you—pays all who handle it.

Cottams Seed is sold by all wholesalers.

DAWSON & CO.
FRUIT, PRODUCE AND COMMISSION MERCHANTS,
32 WEST MARKET STREET
TORONTO.

FRUIT
Large quantities are now being handled by
McWILLIAM & EVERIST
WHOLESALE COMMISSION MERCHANTS
25 and 27 Church street,
TORONTO, ONT.
Consignments promptly and carefully handled.
All orders receive our best attention.
Telephones:—Office, 645. Fruit Market, 2746.

PURE
LARD
. . OF THE . .
Best Quality.
Special Prices This Week Get Our Figures.
IN 5 TUB AND 15 PAIL LOTS.
F. W. FEARMAN - HAMILTON

compound refined at 5¼ to 5½c. per lb.; hams, 11 to 13c., and bacon, 11 to 12c. per lb.

FLOUR AND MEAL.

There continues to be an active demand for flour, and millers state that the volume of business is large at the full advance in prices. The demand from abroad was also good, and some large sales will likely be put through by to-morrow. The tone of the market on the whole is strong, and another advance of 25c. per barrel is expected in the near future. Sales reported were: 16 carloads strong bakers'; 1,500 bags choice Ontario straight roller, at $1.85; 500 do., at $1.90, and 500 barrels at $3.85. We quote: Winter wheat patents, $4.10 to $4.25; straight rollers, $3.75 to $3.85, and in bags, $1.80 to $1.90; best Manitoba strong bakers', $4 25; second do., $3.75, and low grades, $2.15; Hungarian patents, $4.65.

A good enquiry is experienced for Manitoba feed, but owing to the small offerings at present the volume of business is curtailed and prices are firmly held at $13 to $13.50 for bran, and at $14 to $14.50 for shorts, including bags.

The decline in prices for meal was no inducement to buyers, as holders state they offered rolled oats to-day freely at $3.50 per barrel without meeting with buyers. We quote: Rolled oats, $3.50 per barrel, $1.70 per bag; standard meal, $3.40 per barrel, and $1.65 per bag.

BALED HAY.

The easy feeling noted in hay last week continued this week, but at the present writing prices are steady. We quote: No. 1, $11.50 to $12; No. 2, $10 to $10.50, car lots on track.

CHEESE AND BUTTER.

The cheese market was without any new feature of note. There was some enquiry for finest and undergrade goods, but the volume of business was small. The tone of the market is steady in sympathy with country advices, and values show no important change. Finest Ontario cheese, 8¼ to 8½c.; finest Townships cheese, 7⅞ to 8c.; finest Quebec cheese, 7¾ to 7⅞c.; under grades, 7⅜ to 7½c.

There was some enquiry from shippers to-day for finest creamery, and a round lot was placed at 17½c. and a bid of 17¼c. was made for another lot, but the holder had not accepted it up to late in the day. Finest creamery, 17¼ to 17½c.; seconds, 16 to 16½c.; dairy butter, 12 to 12½.

MONTREAL NOTES.

Cable offers on Valencia raisins range all the way from 14s. 6d. to 16s., cost and freight Montreal.

Jobbers here have been quite active buyers of new crop Japan teas at a range of 15½ to 18½c. as to grade.

First offers on new pack tomatoes and corn were made to jobbers here by Ontario

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.
$2.50 per case; 80c. gallon.
THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

BROCK'S BIRD SEED

is the standard by which all good bird seeds are judged To say it is equal to "**Brock's**" is the highest praise that can be bestowed. 1-lb. and ½-lb. pkts. All wholesalers. See you get it.
NICHOLSON & BROCK - TORONTO

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

LARD, HAMS
Long Clear Bacon
Write for prices.
THE WM. RYAN CO. LIMITED
70 and 72 Front St. East, - TORONTO

S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
76 COLBORNE ST.,
TORONTO, ONT.

Smoked Backs
Special Prices for two weeks. Write for sample order. Full lines of all Smoked Meats and Lard. Quality and prices always right.
D. GUNN, BROS. & CO.
Pork Packers and Commission Merchants,
TORONTO, ONT.

FANCY ORANGES
All Varieties
Extra Fancy Lemons, Finest Bananas Grown, Pineapples, Strawberries, Tomatoes, Etc., Arriving daily.
HUGH WALKER & SON
GUELPH, ONT.

packing concerns this week. They are considered pretty close prices.

The regular meeting of the Montreal Grocery Clerks' Association was held in St. Joseph's Hall on Aug. 1, President Beauvais in the chair. Two new members were proposed and accepted. It was decided to call a special meeting for Aug. 15 to make arrangements for holding a concert.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Aug. 5, 1897.

BUSINESS during the week has been rather quiet. New teas are to hand. The quantity bought is much less than last year, owing to the large quantity bought in the spring. Demand for tea is quiet. There is less life in the lumber business, the market in England having become overstocked. It is now thought quite a quantity of the lumber shippers have bought will be wintered on this side. Shipments as yet remain heavy. Markets have shown little change during the week. Flour, the active feature of last week, is firm, with Manitoba rather higher. Dry fish have shown quite an advance. In lard the price keeps low. Cheese and butter are easier. The West India steamer brought quite a little Barbadoes molasses this trip, a larger proportion than usual of which was in bbls. The price is low. Green fruit is active. There is, however, a noticeable shortage of Nova Scotia cherries, which at this season are usually very plentiful.

OIL—The demand is quiet in all lines. There is, however, a better outlook for burning oil as the days are becoming shorter. In cod oil small quantities continue to arrive. Market shows little life. It is difficult to get it good, fishermen putting dogfish oil with it. We quote: Best American burning oil, 17½ to 18½c.; Canadian water white, 16 to 17c.; Canadian, prime, 14 to 15c.

SALT—There is a fair demand, but little of real interest to report. The steamer which is to load at Liverpool with general cargo for St. John will, no doubt, bring out a quantity of coarse and factory-filled. Parties wanting to buy in the near future would do well to keep this lot in mind, as the price from the ship's side will be lower than regular market price. Canadian salt for dairy and table use is in steady demand. We quote as follows: Coarse, 44 to 47c.; Liverpool factory-filled, 90c. to $1; Canadian fine, $1 to $1.05 per bag.; 5-lb. bags, in bbls., $3 to $3.25; 10-lb. bags, in bbls., $2.85 to $3; butter and cheese salt, bulk, $2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, $2 per case of 2 doz.; rock salt, $5 to $6 per ton.

CANNED GOODS—There is little new. Dealers are anxiously waiting for new peas. They will, no doubt, be in the market before this report is read. Peas are held firm. Packers say they will soon have to advance prices owing to short pack. For the same reason packers are firm on corn. Business is not as active, either from the standpoint of buyer or seller, as last year. Salmon is offered delivered at a little lower price, owing largely to a reduction in freight. Oysters are becoming difficult to get in Balimore, and holders here are firmer. Canned meats show good steady demand at even prices. We quote: Corn, 65 to 70c.; peas, 75 to 85c.; tomatoes, 85 to 90c.; gallon apples, $1.75 to $1.80; corned beef, Canadian, $2.20 to $2.30; American, 2-lb. tins, $2.40 to $2.50; 1-lb tins, $1.30 to $1.50; oysters, 2's, $2.10 to $2.25; 1's, $1.40 to $1.50; peaches, 3's, Canadian, $2.75 to $3; 2's, $1.75 to $1.85; American, 3's, $2 to $2.25; pineapple, $2.25 to $2.75; salmon, $1.25 to $1.40; lobsters, $2.50 to $2.60; haddies, $1.15 to $1.25; clams, $5 for 4 doz; chowder, $2.60 to $2.75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

We cannot

change Advertisements in this paper after 5 o'clock p. m. Tuesday of week of issue. Advertising copy which reaches us later will have to be held over till following week.

GREEN FRUIT—There is the regular large summer business doing. The demand is for bananas and pears chiefly. Oranges are poor. Lemons are quoted rather higher. There is always at this season a large sale. Pines are about out of the market. The melon trade has been somewhat pushed owing to large arrivals. This is the active season; prices easy. California peaches and plums have a good sale. Very few native tomatoes and cucumbers yet to hand. The market is supplied from Boston. Raspberries are short crop this year. In wild berries less are being shipped than usual. Cherries, which are usually so plentiful at this season, are an entire failure. Apples and plums, particularly the latter, will be light crop. We quote as follows: Lemons, $5 to $5.50; oranges, $5 to $5.50; bananas, $1.25 to $2; pineapples, 10 to 12c.; raspberries, 10 to 12c.; new apples, $4 to $5 per bbl.; California peaches, $1.75 to $2; California plums, $1.75 to $2; California pears, $2.50 to $3; melons, 30 to 40c.; lettuce, 25 to 30c. per doz.; cucumbers, 35 to 40c. per doz.; tomatoes, $2.50 to $3.

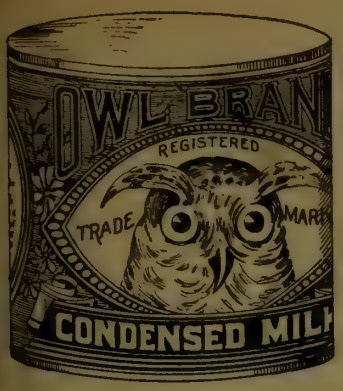
DRIED FRUIT—Quite a few dealers have placed their orders this week for peels. In California raisins there is nothing yet doing in new. The old fruit continues to come in in small quantities to fill present needs, the market being bare. Some Valencias for early shipment have been ordered, but not in large quantities. Currants are hardly as strong, but, owing to short stock, prices are maintained. In evaporated and dried apples stocks here are not large, and prices are firmer. There are a good many dried in Nova Scotia, but it is said there will not be many new ones. In onions, those from Malta are now taking the place of the Egyptian. The price is about the same. Peanuts are rather higher. We quote: Raisins, Valencias, 5¼ to 6c.; California L. M. 3-crown, 7 to 7¼c.; London layers, $1.75 to $2; currants, cases, 5¾ to 6c.; bbls., 5¼ to 5½c.; cartoons, cleaned, 7¾ to 8c.; bulk, cleaned, 6½ to 7c.; prunes, boxes, 5 to 10c.; dates, 4½ to 5c.; dried apples 3½ to 4c.; evaporated apples, 4½ to 5c.; onions, 2¾ to 3c. per lb.; cocoanuts, $2.50 to $3.50 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 7½ to 9c.; Valencias, layers, 6 to 7c.; Malaga loose muscatels, 6 to 6½c.; 4-crown L. M. Californias, 7¾ to 8c.; seeded muscatels, 1-lb. cartoons, 12 to 13c.

SUGAR—There is a good steady demand. Refineries are principally selling yellows here, stocks of granulated being still quite large. Prices are firm. We quote: Granulated, 4⅛ to 4¼c.; yellows, 3¼ to 3⅝c.; Paris lump, 5¼ to 5½c.; powdered, 5 to 5¼c.

MOLASSES — Quite a little Barbadoes arrived this week by steamer. There is but a fair demand. While the price keeps low, market is firmer, largely because of the short supply of Porto Rico, which is the grade now having the demand. Its price is quoted rather higher. There was a small quantity of St. Kitts molasses brought by the last steamer. This grade sells low here. We quote: Barbadoes, 22 to 24c.; Porto Rico, 26 to 30c.; New Orleans, bbls., 25 to 27c.; Antigua, 22 to 23c.; syrup, 36 to 38c.; St. Croix, 20 to 22c.

FISH—There is a fair, active demand for dried cod. The stocks are small and the higher prices are firmly held, particularly medium. Even pollock is rather firmer. Smoked herring hold their advance. There is always quite a sale here, and receipts have been light of late. Pickled herring keep dull and low. Fresh fish season, except haddock and shad, is about over. The catch of shad at this season here is never large. Large catches have been made in Nova Scotia at up-bay points. In salmon, while very few are being received, prices are lower owing to western salmon coming into the American market. We quote as follows: Large cod, $3.15 to $3.25; medium, $2.90 to $3.10; pollock, $1.15 to $1.25; bay herring, $1.20 to $1.30 per half-bbl.; smoked, new, 6½ to 7½c.; shad, half-bbl., $4.50; boneless, 2½ to 8c.; Barrington, $3 per bbl.; Shelburne, $3.25 per bbl.; halibut, 9 to 10c. per lb.; salmon, 18 to 20c.; boneless, 3½ to 4c.; cod, 6 to 6½c.; shad, 9 to 10c. each.

DAIRY PRODUCE—Cheese, of which the make in these lower provinces will be very large this season, tend lower, particularly the early made cheese. There is a fair, steady demand. Butter is dull, and coming in much too freely to please dealers.



The Weather Forecast

for the month of August is "Hot and Dry." Cool, dainty desserts will be the order of the day with housekeepers. For blanc mange, custard, ice cream, etc., nothing surpasses

OWL BRAND CONDENSED MILK

Guaranteed pure, full cream milk, from the best producing pasture land in Canada.

Canada Milk Condensing Co., Limited,
Antigonish, N. S.

The Club Coffee

Clubmen always want the best. That is how this Coffee gets its name. There are still a few towns unrepresented. Do you want a ***good thing ?*** Write

Ewing, Herron & Co.
Coffee and Spices
Montreal.

Ask our Travellers to show you our LEADERS in BULK

Ceylon and Young Hyson

TEAS

SPLENDID VALUES.

Agents in Canada for ENGLISH BREAKFAST HOP TEA.

Pounds and Half Pounds. ✦ Once Tried Always Used.

BALFOUR & CO., HAMILTON

There's not a Pickle Demand we cannot supply . . .

CHOW-CHOW
ONIONS
MIXED
CAULIFLOWER
CUCUMBERS
CABBAGE

In Wood or Glass

T. A. LYTLE & CO.
Vinegar Manufacturers, TORONTO

Lobsters

Noble's ½-lb. Flats
XXX quality

NOW IN STORE.

WARREN BROS. & CO.
TORONTO.

Extra Choice

Hams Bacon
Pure Lard
Mess Pork

PARK, BLACKWELL & CO. Limited
Pork and Beef Packers,
TORONTO

There's a something that fascinates about that

"Most Excellent" COFFEE

It's a Pure, High-Grade Berry, at a popular price

BUY

Ivory Bar Soap

THE BEST MADE

New Season's

Moning Congous
. . AND . .
Young Hysons

A shipment just arriving.

PERKINS, INCE & CO.
TORONTO.

The low price and large supply of dairy butter has so affected the sale of creamery that it hardly has a place in the market. Eggs, while stocks are not large, are dull at quotation. We quote : Dairy butter, 13 to 16c. ; creamery, 17 to 18c. ; prints, 18 to 20c. ; cheese, 9¼ to 9½c. ; eggs, 9 to 9½c.

PROVISIONS—In pork and beef, while there is but small sale, the price is well kept up to quotation. Hams are higher, but the demand is hardly as active. Lard is a little firmer, but still very low. Dealers are well supplied. We quote as follows : Clear pork, $13.50 to $14.50 ; mess, $12 to $13 ; plate beef, $12 to $13 ; hams 13 to 13½c. ; rolls, 9½ to 10c. ; pure lard, 6¾ to 7¼c. ; compound, 6¼ to 6½c.

FLOUR, FEED AND MEAL—The advance of last week in Ontario flour is maintained. In Manitoba there is a small further advance. There is a good steady demand. In oatmeal the price keeps high, and many brokers find it impossible to sell at the prices asked by the millers they represent. Oats and feed keep high. Cornmeal is not as plentiful, and there is a slight advance. The price of hay is easier, with the prospect of a fair crop. We quote : Manitoba flour, $4.85 to $4.90 ; best Ontario, $4.45 to $4.50; medium, $4.10 to $4.25; oatmeal, $3.60 to $3.70 ; cornmeal, $1.85 to $1.90; middlings, car lots, in bulk, $15 to $16 ; bran, do, do, $13.50 to $14.50; hand-picked beans, 85 to 90c. ; prime, 75 to 80c. ; oats, 33 to 34c. ; hay, $12.50 to $13 ; barley, $2.75 to $3 ; round peas, $1.15; split peas, $2.85 to $3 ; yellow eye beans, $1.50 ; timothy seed, Canadian, $2 to $2.25 ; do. do., American, $1.75 to $2 ; clover, 8¾ to 9c. ; alsike, 8½ to 9c.

ST. JOHN NOTES.

Str. Treasure will take Manchester and Liverpool freight for St. John direct, leaving the other side about April 10.

Mr. Fred Tippet is now offering Courtenay's Worcestershire sauce to the trade, having been appointed their agent.

It is said Mr. Harry R. M'Lellan, of this city, intends buying a tract of land and building a lumber mill in Labrador.

W. A. Porter has in his fine retail grocery store an excellent display of Heinz's pickles. These goods are becoming popular here.

Shad have been caught in large quantities at Scot's Bay, N.S. In one night upward of 40,000 were taken. This, however, was an unusually large catch.

Str. Halifax City brought a box of New Zealand apples of early varieties this trip, which had been in cold storage sixty days. They arrived in splendid condition.

Retail druggists report a noticeable increase in the demand for Robinson's patent barley, even in parts of the city where a few months ago it had really no sale.

THE GROCER regrets very much to have to report the death of Thomas H. Foster, who for so many years was on the road for the Eastern Oil Co. Few men traveling through these provinces had as many friends as he.

Dulse is having a large sale now. Some very fine is in the market. The best comes from Grand Manan. Thos. Gorman, the well-known wholesale grocer, is one of the largest handlers here. Large quantities are shipped west.

The West India steamer did not have a very large cargo this trip. It included 640 bags cocoanuts from Trinidad, 300 casks and 300 bbls. of Barbadoes molasses, 73 bbls. Barbadoes sugar, and 10 casks and 28 bbls. St. Kitts molasses.

The trade was quite surprised this week by W. C. McDonald making a further advance in the price of his tobaccos of from one to three cents. This, added to the large profit holders are making on account of the increased duty, means a big thing.

St. John lost, in the death last week of Mr. Ira Cornwall, secretary of the Board of Trade, a gentleman who has been active in all efforts to advance the city's interest, giving perhaps more time than he could afford. THE GROCER wishes to join the late Mr. Cornwall's many friends is extending to his family its sympathy in this the time of their great sorrow.

TWO BROTHERS.

IT is usually a source of gratification to a merchant when his sons express a desire and exhibit aptitude for his own particular business. His feelings are somewhat akin to those of a monarch unto whom an heir is born. Merchants, like monarchs, like to see the line of succession maintained.

The accompanying cuts are from photographs of the two sons of Mr. Joseph F. Eby, of the Eby, Blain Co., of Toronto, Limited, who have recently been advanced to important positions in the firm of which their father is the president. And no doubt Mr. Eby feels just as any other sensible parent would under the circumstances.

W. Percy Eby entered the firm's warehouse about four years ago, having come there from a year spent at the Toronto University, previous to which he had passed through Upper Canada College, the Alma Mater of so many of Canada's business men. Originally his intention was to become a lawyer, but during his year at the University he changed his mind.

W. Percy Eby.

"I have," he explained, when announcing to a relative his decision to give up Blackstone for business, "during my year at Varsity, met so many briefless lawyers that I have decided on a mercantile career."

He was then a young man of about 21, but he had to take a position at the lowest rung in the ladder. He gradually worked his way through the office, the shipping room into the sample room. In the last-named department he has been for a year or two performing various offices, until the resignation of Mr. Seyler a couple of weeks ago left vacant the management of that department, into which he was forthwith placed, under the superintendence of Mr. Joseph F. Eby, who, of course, has always been the presiding genius in the sample room.

Mr. Percy Eby is a pleasant and even-tempered young man. "During the four years he has been here I never saw him lose his temper," said one of the firm's travelers. He is in love with his work, and consequently takes a delight in doing it. He is energetic and is indefatigable in his efforts to please the customers of the firm.

Hugh Douglas Eby.

Hugh Douglas Eby, like his brother Percy, passed through Upper Canada College and put in one year at Varsity. But unlike his brother, he, from the beginning, had set mercantile pursuits as his goal, and all through his college days kept that goal in view. He, too, entered the warehouse about four years ago. In fact, he and his brother made their bow together. His sphere has been confined to the office, for which he has a special aptitude. This department is under the special supervision of Mr. Hugh Blain, the vice-president of the company, and although Douglas, as his friends call him, had to begin at the foot of the ladder, he has gradually worked his way up through the various positions until a few months ago he was made manager. How much warranted the company was in putting him into that position is proven by the results : The work has become more systematized and is done with less labor. Although he has only been in the position about six months, he has got all the accounts at his fingers' ends. "He is the best office man we have ever had," said one of the members of the company. He also possesses the qualities so essential to a man in his position : A cool head and a pleasant manner.

The two brothers are to be congratulated on their promotion, and Mr. Eby is to be congratulated upon the fact that he has sons worthy of being promoted to the positions they now fill.

Robertson, Lindsay & Wilcox have purchased the Cochrane foundry property, St. Thomas, and will open out a large department store therein. About $10,000 will be spent in remodelling. It is expected that the new premises will be ready for occupation in September.

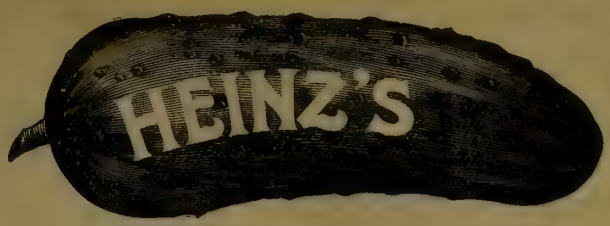
EAST INDIA PICKLES

There are none other so nice. . .

During the picnic season grocers should buy the half-pints.

Your wholesaler keeps them.

A. E. RICHARDS & CO., Selling Agents, HAMILTON.



Pickles.

Push Picnic Goods.

Why should a woman spend a whole day over a hot stove baking Beans when Heinz's are ready baked and better?

GROCERS SHOULD PUSH THEM.

Other Popular Specialties

SWEET PICKLES **TOMATO CHUTNEY**
INDIA RELISH **TOMATO KETCHUP**
ETC.

For sale by

Hudon, Hebert & Cie., Montreal.
H. P. Eckardt & Co., Toronto.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE always bear this Keystone trade-mark

H. J. HEINZ Co. KEYSTONE PICKLING & PRESERVING WORKS TRADE MARK PITTSBURG, U.S.A.

LONDON GROCERS' PICNIC.

THE seventh annual picnic of the Retail Grocers' Association of London, was held last Thursday in Queen's Park. A large number of citizens joined the merry picnickers and spent an enjoyable day. The threatening sky, however, deterred many from turning out to witness the sports.

The main attraction of the day was the procession of decorated wagons which paraded from the Market Square at 10 a.m. along Dundas street to Queen's Park. The Musical Society Band led, and there were about twenty decorated rigs in line, followed by nearly the same number of carriages, containing the grocers and their clerks. Piper Angus was present in his Highland costume. The marshal was Mr. J. C. Trebilcock. Messrs. Thomas Gillean and W. H. Ferguson were the judges of the turnouts, and awarded prizes for the best decorated horse and rig as follows: First, F. H. Harley; second, T. A. Rowat; third, A. McCormick; fourth, N. McLeod; fifth, T. M. Shoebottom; sixth, W. T. Stenberg.

On arriving at the park a baseball match between the grocers and travelers was played. During the noon hour parties grouped in various parts of the park and lunched in true picnic style. At 2 o'clock the track events, that numbered about 20, were run off successfully.

Taking into consideration the threatening weather, which prevented a larger crowd from attending, the Managing Committee can congratulate themselves on having arranged for such an enjoyable time. This committee consisted of: F. Harley, president; R. A. Jones, vice-president; E. Sutton, secretary, and W. H. Branton, treasurer.

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.]

The Davidson & Hay, Limited, have Montserrat lime juice in stock.

W. H. Gillard & Co. are offering cohoe salmon in flat tins at low prices.

The Davidson & Hay, Limited, report a good sale for Gillard's Relish.

The Eby, Blain Co., Limited, report the arrival of 200 sacks green Rio coffee ex ss. Flaxman.

Another car of cheap salmon is to hand this week for the Davidson & Hay, Limited.

Cudahy's "Rex" Vienna sausage, in ½-lb. and 1-lb. tins, is in stock with the Eby, Blain Co., Limited.

W. H. Gillard & Co. are showing some good lines of new season's May picked Japan teas.

"Anchor" salmon to arrive, the firm's own brand, is being booked freely by the Eby, Blain Co., Limited.

D. Gunn, Bros. & Co. state that there has not been such an active demand for all lines of hog products for many years as there is at present. This is due doubtless to the great favor Canadian bacon is finding on the British market.

LATE ADVERTISEMENTS.

[The following items arrived too late for insertion in the regular advertising space. Reading notices inserted in this column at 5c. per word.]

T. A. Lytle & Co. have won an enviable reputation as vinegar manufacturers. White wine, malt and cider are what they make.

"'Le Roy' salt, from the celebrated salt district in northern New York, is specially adapted for table use, and we are moving it freely," say the Eby, Blain Co., Limited.

"New York" ginger ale, for which W. H. Gillard & Co. are wholesale agents, is making for itself an enviable reputation in the Lower Provinces, where large shipments have been made this season.

MONTREAL GROCERS' PICNIC.

THE Grocers' Association of Montreal do not appear to be on good terms with the clerk of the weather. The date chosen for their annual picnic was July 14, but so unfavorable was the weather that it had to be postponed until July 29. The grocers, however, were equally unfortunate as regards weather on the second date. Torrents of rain fell in the early morning, and at 9 o'clock, the hour at which the excursion was to leave, it showed no sign of clearing. Notwithstanding this, a large crowd was on hand and everyone evidently intended to enjoy himself in spite of the downpour.

On the arrival at the picnic grounds of Ste. Rose, at about 11.15, the voting contest to decide who was the most popular grocer in Montreal took place. Great interest had been taken in this, and the rival candidates were kept busy canvassing their friends. Some of the aspirants to honor had issued election cards soliciting support, while others trusted to their personal charms alone. The result of the voting was as follows: 1st. Mr. V. Raby; 2nd. Mr. De Repentigny; 3rd. Mr. N. Lapointe; 4th. Mr. S. Demers; 5th. Mr. S. D. Vallieres; 6th. Mr. J. H. Howard; 7th. Mr. J. B. Vanier.

After the result had been announced the various candidates addressed their friends and created much amusement by their timely hits.

A banquet was given during the afternoon in a large tent erected on the grounds, and was well attended. President Vallieres presided and seated with him as guests of honor were: Mr. P. A. Chauvin, M.P.; Ald. Laporte; Hon. P. E. Leblanc, Speaker of the Legislative Assembly of Quebec; Dr. Ouimet, Mayor of Ste. Rose; Ald. Grothe, M.P.; Dr. Rodier, Mr. John Robertson, Ex-Ald. Thos. Gauthier, H. Dupre, M.P., Ald. Jacques, Mr. J. MacBeth Taylor and others.

In graceful language Mr. Vallieres proposed "The Queen" which was drunk with the usual honors.

Dr. Rodier proposed the health of "The Federal Government." He spoke in high terms of Sir Wilfrid Laurier and said that if French Conservatives did not agree with Laurier, they were proud of him. Mr. Chauvin responded in a neat and witty speech.

"The Local Government" was proposed by Mr. H. Dupre and was responded to by Hon. P. E. Leblanc in a happy speech. He considered grocers the most charitable of men. It was seldom that a hungry man or woman was turned away empty-handed by a grocer.

The toast of "The Mayor and City Council of Montreal" brought forth an amusing speech from Mr. John Robertson. He thought the city's law makers were much abused. They were accused of

New Customs Tariff

Alphabetically arranged and revised and corrected from the official copy as assented to by the Governor General, June 29, 1897, including the old Tariff by way of comparison. Also comparative rates of the Dingley and Wilson (United States) Tariffs.

PRICE 25 CENTS.

The MacLean Publishing Co. Limited

TORONTO or MONTREAL.

Trustworthy

You can depend upon the quality and workmanship of our Household Brushes. They are just as represented. Our prices are low—for the quality. We believe in selling the best of each kind at a small margin of profit. We rely upon obtaining the confidence of buyers. It pays us to do business on this basis.

Boeckh's Household Brushes

Chas. Boeckh & Sons, Mfrs.
Toronto, Ont.

A BACK LOG

THAT KEEPS BUSINESS BRIGHT

SERVED EXCLUSIVELY TO

OVER
TWENTY-ONE MILLION
PEOPLE

AT THE WORLD'S FAIR

MONTREAL
BOSTON
CHICAGO

CHASE & SANBORN

THE . . .
IMPORTERS

boodling, but the revenue of the city of Montreal had doubled itself ten times over in the last forty years, and he did not believe there was a dollar more boodled now than then. Replies were made by Ald. Laporte and Turner.

In a few well chosen words Mr. John Robertson proposed "Our Guests," to which Ald. Laporte made a suitable reply.

A toast to "The Grocery Clerks' Association" and "The Grocery Travelers' Association" evoked amusing speeches from Mr. H. J. Cloran, Mr. S. Demers and Mr. A. F. Hodge.

"The Wholesale Grocery Trade of Montreal" was proposed by Mr. John Robertson. In responding Mr. Laporte referred to that gentleman as one of the most popular grocers in Montreal.

Mr. Vallieres, in a pleasing speech, then proposed the health of "The Mayor and Council of Ste. Rose." A witty reply was made by Dr. Ouimet, Mayor of the town. Hon. Mr. Leblanc also spoke.

In a speech full of humor and eloquence Mr. S. Demers proposed the ever-popular toast of "The Ladies." He was followed by Mr. J. P. Dixon, who, in proposing the health of "The Press," said many nice things of the newspapers.

With the singing of the National Anthem the gathering dispersed.

The complete programme of sports was carried out in spite of wet weather and a bad track. The following are the winners in the various competitions :

100 yards race, open to book-keepers and salesmen in retail trade—G. Hamilton, 1 ; J. E. Hutton, 2 ; J. McIntyre, 3.

100 yards race, open to drivers and storemen in retail trade—J. Sauve, 1 ; D. Black, 2 ; M. Haugh, 3.

100 yards race, open to grocers' sons only, 15 years and under—M. O'Brien, 1; Albert Vallieres, 2 ; Sam Upton, 3.

Running hop, step and leap, open to grocers and their employes, wholesale and retail—L. Campbell, 1 ; P. Lalonde, 2; J. McIntyre, 3.

100 yards race, open to boys 12 years and under—H. Sanderson, 1; L. Watson, 2; A. Locheleau, 3; F. Carroll, 4.

75 yards race, open to young ladies 18 years and under—Eva Cussac, 1 ; Maggie Weir, 2 ; Florence Gannon, 3 ; Blanche Vallieres, 4.

100 yards race, open to grocery travelers and manufacturers' agents—E. Landry, 1 ; W. E. Sullivan, 2 ; C. A. Corrigan, 3 ; D. Lapointe, 4.

100 yards race, open to bread, biscuit, cake and flour drivers and biscuit travelers —W. Hickie, 1 ; F. J. Hodgson, 2 ; J. Lonergan, 3 ; M. J. Hickie, 4.

220 yards race, open to ale and ginger ale drivers—P. Creamer, 1 ; W. Creamer, 2 ; J. P. McEntee, 3 ; P. McEntee, 4.

50 yards race, open to married ladies, wives of grocers or their clerks—Mrs. V. Raby, 1 ; Mrs. H. Belisle, 2 ; Mrs. Smith, 3.

100 yards race, open to grocers, wholesale and retail, 200 lbs. ond over — M. Courtois, 1 ; D. Prud'homme, 2 ; W. E. Farrell, 3.

100 yards race, open to bona fide grocers in the city of Montreal—N. Fortier, 1 ; A. Laniel, 2 ; P. Lalonde, 3 ; G. T. Vincent, 4.

100 yards race, open to members of the Retail Grocery Clerks' Association—O. Langlois, 1 ; Jos. Fortier, 2 ; E. Turgeon, 3.

100 yards race, open to retail grocers, members of committee, exclusive of chairman—G. T. Vincent, 1 ; C. A. Corrigan, 2 ; R. P. Laprairie, 3 ; P. O'Brien, 4.

Potato race, 50 yards, open—W. Farrell, 1 ; P. Creamer, 2 ; W. Creamer, 3.

Quarter-mile race, open to amateurs—W. Creamer, 1 ; G. Hamilton, 2 ; W. Farrell, 3.

100 yards race, open to chairmen of committees—J. P. Dixon, 1 ; S. Demers, 2 ; J. O. Levesque, 3 ; E. Upton, 4.

One mile bicycle race, open to those connected with the wholesale or retail grocery trade—J. H. Connolly, 1 ; F. Gerard, 2 ; W. Monteith, 3.

Three-legged race, open—W. and P. Creamer, 1 ; Messrs. Franklyn and Roland, 2.

75 yards race, open to girls 12 years and under—Bertha Vallieres, 1 ; Mabel Robinson, 2 ; Grace Wray, 3.

In the chase after the greasy pig, J. Lonergan was the successful competitor.

Consolation race—W. Carter, 1 ; H. Provencher, 2 ; F. Dowse, 3.

A competition for the most popular grocery traveler or manufacturers' agent resulted in a victory for Mr. E. Massicotte, traveler for Hudon & Orsali, of Montreal.

Excellent music having been provided in the pavilion, dancing was enjoyed during the afternoon.

Over six hundred people were present and all agreed that in spite of the rain the day had been a most enjoyable one.

STALACTITIC TANNING.

ABOUT twelve months ago, not far from Streitberg, in Bavaria, during a search for minerals in ground containing stalactites, a number of skins were found which must have lain buried in the soil some thousands of years. Nothing can, of course, be ascertained as to how the skins came there, but it is more than probable that the place in which they were found was in olden times a stalactite cave, and it might have been the intention of the people dwelling near to prepare the skins for clothing. The skins were entrusted to a tanner in the neighborhood of Streitberg, who informed us in confidence of what had been discovered, and submitted one of the skins for our inspection, on the understanding that the matter should be kept secret for a time. The skins had evidently been tanned by a most peculiar process. They possessed the softness and toughness of mineral (chrome) leather, were wonderfully elastic, and on attempts to dye them being made it turned out that they were capable of receiving the finest tints. But in the dyeing process a very striking peculiarity manifested itself. On the grain surface of the skins appeared a strange kind of marking, such as is seen in the case of stalactites in the stalactite cave. It was essentially a mineral tannage, the effect, partially, of calcareous spar, and partially of aragonite. The tanner who had the custody of the skins immediately commenced a series of experiments with other skins, with the view of manufacturing leather on a large scale in a similar way. The abundance of stalactites in the neighborhood of Streitberg afforded him every opportunity of carrying out his experiments. After several failures he has now met with perfect success, and we have seen several hundred skins of this new stalactite leather, the peculiar marking and coloring of which appear to make it eminently adapted for a variety of purposes, such as upholstering work, carpets, portfolio leather, dress shoes, etc. A number of experts and capitalists have interested themselves in this novelty, and as the judgment pronounced upon it is unanimously favorable, and a great future is foreseen for it, a company with abundant capital is being formed to work it, to be called the "Stalactite Leather Company," having its seat at Frankfort-on-the-Main.

The announcement respecting stalactite leather made in our last week's number has deservedly attracted a great deal of attention, and quite a flood of enquiries has been received by us in consequence. The execution of the stalactite tanning process is, however, an unsolvable riddle for many practical people. One of the best authorities writes us that it will be impossible to carry it out without warmth as an accessory, and we are inclined to think he is right. The new company mentioned last week has, it now appears, even before it has definitely seen the light, found a competitor. We learn from Bielefeld that a "First German Stalactite Leather Company" has been formed in Delbruck. Another innovation to be worked by the syndicate is a preparation of "Polar Leather Grease." Arctic explorers have often noticed that the polar snow is soft and greasy to the touch. The reason for this is to be sought in the fact that the fatty exhalations from the carcases of seals, fish, etc., which come to their end in immense numbers every year in the Arctic regions, form a chemical combination with the snow in the upper regions, and in this state of combination return again to the earth. From this snow, by means of a peculiar process, is produced the polar leather grease, the properties of which far transcend those of degras or fish oil. The difficulties in the way of erecting works in the Arctic regions for the manufacture of this grease are naturally too great to be attempted, and therefore the raw material—the polar snow—will have to be brought here, and this is the first problem to be solved in connection with this matter. In order, therefore, to afford time for a solution of this problem, the definite constitution of the new company has been postponed to the 1st of April next year.—Kuhlow's German Trade Review.

PROFIT ON TEA.

A summary of the returns made to investors by 94 Indian and Ceylon tea companies shows a total paid-up share capital of £7,261,635, on which last year a net profit of £719,426 was made, or an average return of 9.90 per cent. The Indian companies, the teas of which last year sold at an average price of 8¾d. per pound, are represented by a capital of £4,730,523, and made last year a net profit of 9.45 per cent. The Ceylon teas, the average price of which in 1896 was 8¼d. per pound, made a return of £272,229 on a capital of £2,531,112, or 10.75 per cent. It is further noted that the cheapest of the Ceylon teas, those which sold under the average of 8¼d. per pound, were the most remunerative from the investor's point of view, giving a return of 12½ per cent. against 9.10 per cent obtained from those selling above the average price, and against 11.62 per cent. made by the best class of Indian teas—those which realized an average of over 10½d. per pound.

PERSONAL MENTION.

Mr. H. T. Wilson, of J. L. Watt & Scott, left on Tuesday for a two-weeks' holiday tour.

TRADE CHAT.

THE Woodstock, N.B., Board of Trade are communicating with the railway authorities and with the Boards of Trade in Montreal and Toronto in regard to having the passenger rates between Woodstock and western points reduced. Now the return rate to Boston is $18, and return to Montreal is $26, although Boston is about 30 miles farther away than Montreal.

Eighty-three pounds of tobacco was seized at London last week by Officers Minhinnick and Murphy. It had been smuggled from Detroit.

Last week the Staffordville cheese factory shipped 600 boxes of cheese. The Kirby cheese factory sold 250 boxes of its June cheese at 7⅞c.

The establishment of a pork-packing business is being agitated in Guelph, Ont. It has been proposed to utilize the Laughlin-Hough establishment, but the health authorities did not favor the situation.

G. A. Deadman, the noted bee raiser, of Brussels, reported fair prospects for a good honey yield, with plenty of swarms. The largest number in one day has been fifteen. He has now over 250 colonies, or upwards of 5,000,000 bees.

Thomas Conners, a broker, of Paris, Ont., is missing and is "wanted" for about $4,800. He went to Buffalo last week, and Paris operators, who held sugar, wanted to close out and take the profits, which were about $3,500.

Gordon & Ironside, Winnipeg, are making large shipments of cattle. The grass-fed cattle are now ready for shipment, and as prices are good, many herds are being secured for export. By this firm alone, 10,000 head were exported in June.

U.S. SUGAR TARIFF.

The new tariff bill reduces the American refiners' protection on Dutch granulated and other non-bounty sugars from .281 to .139 cent, or, say, 50 per cent. reduction, and on fine German granulated the reduction is from .324 cent to .189 cent per pound, or, say, 41 per cent. reduction, and on first marks granulated the protection is reduced from .2632 cent to .189 cent per pound, or 28 per cent reduction. This statement gives the actual status of the new bill as regards refiners' protection from a strictly business standpoint, without assumptions or theories of any kind. Actual business is being put through or can be put through on the basis of the figures given. Under these circumstances it is difficult to see wherein the American refining industry has received adequate protection for the safety of its business.—Willett & Gray's Statistical.

MANITOBA MARKETS.

WINNIPEG, Aug. 5, 1897.

THE Crow's Nest Pass Railway has helped to brighten things in the grocery and provision line, and the C.P.R. deserve credit for the way in which they have thrown these contracts into the hands of Winnipeg merchants. Almost every wholesale house in town has had more or less business for the new railway. In canned goods the offerings from eastern houses are very brisk, but few purchases are being made. Dealers are still shy, waiting for prices to settle. The market here is pretty well cleared out in the lines of corn, tomatoes and peas, with the exception of peas, of which two carloads, fresh pack, were received last week. Tomatoes are particularly bare; in fact, only one wholesale house has any stock on hand, and it bas become a question as to whether or no the jobbers will meet the trade until the new pack comes in. No doubt, owing to the construction west, the cured meat market is exceptionally firm and prices have advanced. Eggs have also taken a step up and the supply is not equal to the demand. Butter is about where it was last week. Prices for the week run about as follows:

CURED MEATS—Hams, 11½ to 12c.; breakfast bacon, bellies, 11½ to 12c.; backs, 10c.; shoulders, 7 to 7½c.; short spiced rolls, 8 to 8½c.; clear dry salt, 7 to 7½c.; smoked, 1c. advance, and canvassed ½c. extra. Barrel pork, clear mess, $13 to $13.50 per barrel.

EGGS—Supply more scarce; quality first-class; price, 13 to 13½c.

BUTTER—Dairy market rather dull. Some large sales have been made west, but the price is very low at 10 to 12c. for the best dairy. Creamery—The market here is firm and shows a slight advance, 15 to 15¼c. f.o.b. factories being paid. The entire product, however, is being held and not shipped.

CHEESE—The market is steady, but the price rules so low that it is becoming a question whether factories will continue making; 6¼ to 6½c. was realized last week, with 5¾c. for some off grades.

CEREALS—Have advanced slightly. We quote: Rolled oats, 80-lb. sacks, $1.55 to $1.70; granulated, $1.80 to $2; standard, $1.80 to $2; pot barley, $1.75 per sack; pearl barley, $3.50; cornmeal, $1.30 per 98-lb. sack.

TEA—Advices are to hand of the first direct shipment of both China and Japan tea. The stocks should arrive within the next few days. Both markets have been fairly favorable to purchasers. One house reports exceptional values in China tea.

COFFEE—Market very quiet and very little doing.

CANNED GOODS—As already stated, eastern manufacturers are offering futures freely. Strawberries, $1.35 to $1.40; tomatoes, 60 to 65c. per dozen; raspberries have been quoted as low as $1, and corn, 50 to 60c.

SUGAR—Market is normal, with a fair trade. Prices remain about the same. Granlated, 4⅞c., and yellows, 4 to 4½c.

DRIED FRUITS—California apricots are expected daily, and as the price is low a very fair trade should result. New Valencia raisins are expected to arrive about Sept. 1, and prices for fine off-stalk will be about as follows: 4 crown off-stalk, $1.90; fine off-stalk, $1.65. Other California fruits will not arrive for some time yet.

RICE—Owing to jobbers not being able to purchase "B" rice from the Mount Royal mills, a quantity of this product is being brought from England. Price varies according to quality. Quotations are: Equal to "B," 4¼ to 4⅜c.; No. 1 Crystal Japan, 4⅝c.; China No. 1, 4⅝c.

TOBACCO—As the T. & B. factory is now manufacturing the plugs 4 to the lb., dealers are all anxious to get rid of their 3s. The 4s. will be on the market about the 15th of this month. McDonald's "Prince of Wales" is very short in this market and jobbers are not able to obtain sufficient stock to keep them going. It is, however, anticipated that in a few days sufficient will arrive to meet the demand.

GREEN FRUITS—The stock which arrived from the south on the trains delayed by flood was in a bad condition, but has now been got rid of. An abundant supply of peaches and pears are coming, but the shipments of plums are still a little slow. Pineapples are out of the market, but blueberries are again with us. It is a fact worthy of note that 400 tons of these berries were shipped from the stations of Keewatin and Rat Portage last season. It is reported that the Minnesota crop is short this year, and as the western Ontario crop is good there will likely be some heavy shipments south. The price was high for the first, ranging at 12½ to 13c. per lb. However, that will not last long, unless the famine to the south is greater than at present reported. Lemons are very firm, both as to price and quality, the latter having improved this last week. Concord grapes are in, and selling for 75c. the small basket. Prices generally are as follows: California late Valencia oranges, $6 to $6.50 box; Messina lemons, $6 to $6.50; bananas, $1.75 to $2.50 per bunch; California lemons, $6 to $6.50; tomatoes, $1.50 to to $1.65 per crate of 4 baskets; California plums, $1.75; California Bartlett pears, $3.50 to $3.75 per box; watermelons, $5 to $5.50 per doz.

SUGAR PRODUCTION.

Willett & Gray say in their weekly circular: "The latest reliable statistics show that in the year 1896 the world produced of can sugar, 2,747,500 tons, and of beet sugar 4,900,000 tons. Of this enormous quantity the United States produced only about 275,000 tons of cane and 40,000 tons of beet sugar. The consumption of sugar in this country in 1896 was about 1,960,000 tons, of which quantity 1,670,000 tons were imported, and for which we paid to foreign countries fully $110,000,000. More than 500,000 tons of raw beet sugar were imported by the sugar refineries. It is sometimes said that beet sugar is inferior to cane, but the refined product made from raw beet sugar cannot be distinguished from that made from cane. The refineries are continually using both varieties of raw sugar, and always turn out the same quality of refined product.

LAPORTE, MARTIN & CIE.

Agents for

IMPORTERS AND WHOLESALE GROCERS

P. Richard's Brandy Mitchell's Scotch and Irish Whiskeys
Vve Amiot Champagnes

72 to 78 St. Peter Street, MONTREAL

AMONG THE RETAILERS.

Campers' Supplies. I hear from some grocers that there is considerable summer trade going on between the Toronto retailers and Muskoka and other summer resorts. I should think that such trade could be made very valuable by a little attention, for summer campers who are going to places distant from any business locality must necessarily take a large quantity of supplies. Care must be taken, however, to have the supplies put up in baskets, open to the inspection of the railway authorities, in order that they may be taken free as baggage, these excursionists being allowed a few more privileges than are granted to the public. Last year, one grocer that I heard of packed goods bound for a camp in a barrel, but when the proprietor went to get his goods at his destination he found that freight charges were demanded, simply because his groceries were packed too nicely out of sight. "Rub it into the railway people for such rules," said this grocer to me, "it would be far more handy for both the packer and the carrier if barrels were allowable containers."

Business on Holidays. As most Civic Holidays come on Monday, it is not an easy matter for grocers who are trying to oblige their customers to refrain from opening their stores an such an occasion. Unaccustomed to looking ahead more than one day at most, the housekeeper finds it difficult on Saturday to gauge her purchases to accommodate herself till Tuesday. Again, in the hot weather people are canny about laying in a large stock of perishable goods such as vegetables and fruits, and bread that is baked on Saturday becomes hard eating about Monday evening. Often, too, people forget on Saturday that no business is to be done at the grocery store on Monday and neglect to purchase a double supply. To aid the customers' memories I noticed in one store that temporary signs had been placed in conspicuous positions in the shop with a warning of the coming holiday on each. They afforded a chance of advertising an article not well known by combining some advertisement of the article with the advice to purchase twice the amount of goods that day. Civic Holidays are not statutory holidays, and on that account they are not looked forward to with as great an interest as other holidays, and indeed, in cases, so little interest is taken that the fact of their existence is not known till a day or two before their arrival. For this reason, then, the storekeepers who have enterprise enough to put up such notices are to be commended for obliging not only themselves, but also their customers. After seeing them up, I came to the conclusion that they were a necessity to a shop that would not be opened on the holiday. For a store that has a large trade in fruit, bread and such things that need replenishing to be palatable, it would seem advisable to keep open a couple of hours at least on the holiday morning.

A Vinegar Display. A vinegar display in the window, or rather in the store, of Mr. R. Donald, King street east, Toronto, has just lately been attracting considerable attention by its unique and elaborate appearance. The window has no raised floor, and consquently a counter can be placed slanting across one-half of the store, with one end in the window and with the other in the middle of the shop. On this counter are placed seven barrels of vinegar, each of which is tapped, and on each of which is placed a piece of cardboard, which gives the name and price of the vinegar. It cannot be said that the barrels are very handsome, but the style is a departure from the usual custom, and as the demand for vinegar is heavy at this time of year, it serves to make the trade easier to handle.

Buying Large Quantities. A question of great concern among retailers in these speculative days is: Should retail grocers buy large lots? In the grocery business the large buyer has to bear the same expense that a large buyer endures in any other trade. Interest, insurance, storage and taxes must all be paid on a large stock, and these amount to such a sum that unless the buyer is a large distributor he will reap little advantage from heavy purchases. Then there are losses that are peculiar to the grocery trade. In every line of business there is some depreciation in looks and quality through the ravages of time, but in no line has the trade to reckon on a heavier percentage of loss than has the grocer. Nearly all his staple articles are put on the market fresh every year, and when the new stock is available the old variety is discounted. He has to be in the market every day and turn his goods over often or he will make no showing. The wise policy for retail grocers is to buy frequently, and, if possible, for net cash. Lately I heard of a man who keeps a store in a western Ontario town and who laid in a stock of tea that would likely be on his hands for two years and a half. Now, in an experienced man's opinion it was the extremest folly to pursue such a speculative policy in such a small business. The quality is sure to become somewhat inferior and he runs the risk of the brand going out of use entirely. In talking to a wholesaler on the subject, his advice, he said, to all retailers was to stick to the rule of buying for cash. Not only then does he feel no weight on his shoulders, but he receives discounts that are valuable—just as valuable as if he bought quantity on credit—he keeps a good reputation and he gets all the bargains and secrets the wholesalers have to give.

RAMBLER.

TOMATOES IN THE STATES.

The market on spot tomatoes is strong and advancing owing to unfavorable crop reports. Telegrams received from Baltimore this morning state that spot goods have been advanced to 60c. there, and that 57½c. net cash in the country seems to be the best that can be done on futures. The wet weather has caused a rank growth, and present indications are that the output from the vines will be small. Jersey spot have advanced in sympathy to 70 to 72½c.—N.Y. Journal of Commerce.

ARTICLES FOR SALE.

FOR SALE. UNDER PRICE, A NO. 79 CHEQUE Printing National Cash Register; in use but a very short time; will be sold on account of the former owner going out of business at $75 less than the amount paid for it; guaranteed in perfect condition. Blanchard & Co., Windsor, N.S. (t.f.)

IF YOU WANT TO
ADVERTISE anything, ANYWHERE
in Canada, we can do it for you.
MacLEAN PUBLISHING CO. Ltd.
ADVERTISING DEPARTMENT
MONTREAL - - TORONTO

The **QUEEN CITY OIL CO., Ltd.**
SAMUEL ROGERS, President. TORONTO, ONT.
Importers of the very finest PRATT'S ASTRAL and
WATER WHITE AMERICAN OIL
CAR LOADS OR LESS. — WRITE FOR PRICES.
Best Canadian Lamp Oil Made in Canada.

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.
Agents for Canada:
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

HELLO ! ! ! YES,
Certainly we sell
"WHITE MOSS" COCOANUT
Everybody is asking for it, 'tis so fresh and tender. Sells so quickly. The Ladies prefer it to any other. Try it and be convinced of its superior quality.
Manufactured ONLY by...
Canadian Cocoanut Co.
(J. Albert McLean, Prop.)
MONTREAL

LIKE "Rip van Winkle"

there are many Grocers who are just waking from their 20 years' sleep. Like Rip, they are painfully crawling down the mountain side of trade to find that THINGS HAVE CHANGED in the world below and **CHINA** is no longer mistress of the tea table, but in place of the characterless and unsatisfying Teas of China, they find the **strong, pungent, fragrant, clean, healthy, economical** and **profitable** teas of **CEYLON** and **INDIA** in the homes of the people. Prejudices die hard, but the wise grocer rubs his eyes, throws off the apathy that has held him so long, and sells what his customers are bound to have, namely

Ceylon and Indian Teas.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

ABBS & McCLIVE, grocers, Niagara Falls South, Ont., have assigned to Geo. E. Buckley.

Stanislas Toupin, grocer, Montreal, has assigned.

John S. Maloney, grocer, St. Andrew's, N.B., has assigned.

D. Henripin, fruiter, Montreal, has assigned to Bilodeau & Renaud.

Margaret Rose, grocer, Petrolia, Ont., has assigned to Marshall Sanders.

John McKinstry, grocer, Ottawa, is offering to compromise at 50c. on the dollar cash.

R. M. Foran, general merchant, Inkerman, N.B., is offering to compromise at 25 per cent.

McCulloch & Co., grocers, Toronto, have assigned to Walter Freeman. A meeting of creditors was held August 3.

PARTNERSHIPS FORMED AND DISSOLVED.

Vincelette & Peltier, grocers, Lawrenceville, Que., have dissolved.

McNeil & McKinnon, general merchants, Little Glace Bay, Que., have dissolved.

The firm of J. S. Reaume & Co., general merchants, McGregor, Ont., has been dissolved. J. S. Reaume continues.

John Magor & Son, wholesale flour and commission merchants, Montreal, have dissolved. Victor E. Magor has retired.

Leon Belle and Joseph Belle have formed a partnership in Ste. Cunegonde, Que., to trade as grocers under the style of Belle Freres.

Adelard Grenier and Nazaire Boisvert have formed a partnership in Shawenegan to do a business as beer-bottlers, under the style A. Grenier & Cie.

S. Lemire and Zotique Hamel have formed a partnership in St. Jean des Chaillons, Que., to conduct a general store under style of G. S. Lemire & Co.

Alfred Labranche and Phileas Labranche have formed a partnership in Levis, Que., to do a beer-bottling business, trading under the style P. Labranche & Frere.

Marcellus G. Edson, and Walter H. Edson have formed a partnership in Montreal to do a business as manufacturers of chocolates, under the style of M. G. Edson & Co.

In the issue of July 24 of THE CANADIAN GROCER it was noted that Roach & Gilles, of Little Glace Bay, N.B., were engaged in a grocery and liquor business. It should have read only grocery business, as the firm do not handle liquors and do not purpose doing so.

SALES MADE AND PENDING.

Hugh Murdoch, baker, Erin, Ont., is advertising his business for sale.

The assets of Alcide Masse, grocer, Montreal, have been sold.

Wm. Watson, confectioner, Ottawa, is offering his business for sale.

The assets of Louis Carle, miller, Ste. Ursule, Que., have been sold.

The stock of tobacco and cigars of Paul Prozesky, Montreal, have been sold.

The general stock of J. E. Lessard, East Broughton, Que., has been sold at 40c. on the dollar.

The assets of James O'Shaughnessy, grocer, Montreal, are to be sold by auction on the 10th inst.

CHANGES.

J. D. Leitch, baker and confectioner, Toronto, has sold out to Edward S. Shier.

John Foley has been registered proprietor of the tobacco business conducted by W. L. Ross, Montreal.

Jacob Zurbrigg, grocer and miller, New Hamburg, Ont., has been succeeded in the grocery business by Fred Goebel.

Philomene Laroche, wife of Maxime Pageau, is registered proprietress of the grocery business of Maxime Pageau, Montreal.

Dame Luciana Lecavalier, wife of Eugene Bergeron, has been registered proprietress of the grocery business carried on by Bergeron & Frere.

L. A. Brochu, St. Isidor (Dorchester), Que., has purchased the bankrupt general stock of J. E. Lessard, East Broughton, at 41c. on the dollar.

Dame Philomene Charbonneau, wife of Dosithee Henripin, has been registered proprietress of the business of D. Henripin & Cie., fruiters, Montreal.

J. L. Roberge & Co., general merchants, Thetford Mines, Que., have purchased the stock of men's furnishings from James Lawlor, Levis, Que., at 50c. on the dollar.

FIRES.

J. R. Shannon, wine and liquor merchant, Lindsay, Ont., has sustained damage by water.

Why Don't You Sell

CLARK'S
Potted Meats?

TONGUE, HAM, BEEF, CHICKEN, TURKEY, DUCK, GAME, HARE, AND ASSORTED.

Easy Sellers; Good Profits

THE ARCTIC REFRIGERATOR

All sizes; sweetest, driest, coldest, with least amount of ice. Send for catalogue. . . . .

John Hillock & Co. 165 Queen St. E. Toronto

A GOOD BUSINESS SCHOOL.

Few fathers wish their sons to follow their own trade or profession, says Merchants' Review, probably because they magnify its difficulties and overlook the obstacles in other pursuits, but grocers and general storekeepers can afford to take a more philosophical view, for the reason that the grocery store and general merchandise emporium have proved so good a school for the business training of young men. The list of famous men, bankers, manufacturers, merchants and statesmen, who graduated from these establishments is very long, and the inference is that the training which a boy commonly receives while employed therein is the right sort of training for a career of great usefulness.

THAT GAME OF BALL.

By a Victor.

The grocers and the travelers played a jolly game of ball
At the stirring town of Cobourg on the lake,
'Twas a gala sight to see, and from far and near they came,
Watching which of them would deftly take the cake.

The fun is now over, and the travelers took a drop,
And around the city streets now may be seen
A few men with hollow eyes for whom life has lost its charms,
And who sadly muse on things that might have been.

They will seldom talk of ball, but of sugar not at all,
From this melancholy bearing you may see
That the grocers were the cause, and the man who broke the laws
Of combine great, he sells "Salada" tea.

Cheer up quickly then my boys, for all sorrows have an end,
If you'll only bear them bravely and repent;
Shake off your ragged players and just bear yourselves like men,
And from sugar quickly drop a quarter cent.

WHAT THE DRESS DEPICTS.

Too many of our young men consider themselves well-dressed nowadays with the lurid colored shirt as part of their toilette. A young man's birth, his training, his tastes, his tendencies, his thoughts, his inner character—all are depicted in his dress with unerring accuracy. Men do not look for nor expect a cold and rigid severity in a young man's attire. But they do expect a quiet effect; a costume which retreats instead of obtrudes. The colored shirt of violent color or design is not the young man's friend, it is his enemy.—Ladies' Home Journal.

"GILT EDGE"

The only Ladies' Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful finish. Once tried, always used. Largest quantity. Finest quality. Retails at 25 cents.

"NOBBY" BROWN COMBINATION

Package contains a 4-oz. bottle of Nobby Brown Dressing and a full-size box of Nobby Brown Polishing Paste for renovating all shades of Brown and Chocolate shoes. The brown dressing cleans and renews the surface of the leather, and the paste adds a brilliant, durable and waterproof polish. Retails at 25 cents.

"JEWEL" BROWN COMBINATION

Package contains a 2-oz. bottle of Brown Dressing and a small decorated tin box of Brown Polishing Paste. The dressing cleans and renews the surface of the leather and the paste adds a brilliant, durable and waterproof polish. Retails at 10 cents.

BOSTON LIQUID WATERPROOF BLACKING

For men's and boys' shoes, produces a brilliant jet black polish without brushing, thus saving time, labor and money. Retails at 25c.

PATENT LEATHER POLISHING PASTE

For giving patent leather shoes a quick, BRILLIANT and WATERPROOF lustre without INJURY to the leather.

For sale by—

All Wholesale Grocers.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT

We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples. . . . . .

VERRET, STEWART & CO., Montreal - Quebec.

AN AUTOMATIC SELLING MACHINE . . .

To sell

Adams' Tutti Frutti

For full particulars, apply . .

Globe Automatic Selling Co.

13 Jarvis Street, - TORONTO, ONT.

THE MAN AND THE OPPORTUNITY.

HE who improves an opportunity sows a seed which will yield fruit in opportunity for himself and others. Everyone who has labored honestly in the past has aided to place knowledge and comfort within the reach of a constantly increasing number.

Avenues greater in number, wider in extent, easier of access than ever before existed, stand open to the sober, frugal, energetic and able mechanic, to the educated youth, to the office boy and to the clerk—avenues through which they can reap greater successes than ever before within the reach of these classes within the history of the world. A little while ago there were only three or four professions—now there are fifty. And of trades, where there was one there are a hundred now.

"Opportunity has hair in front," says a Latin author; "behind she is bald. If you seize her by the forelock you may hold her, but if suffered to escape not Jupiter himself can catch her again."

But what is the best opportunity to him who cannot or will not use it?

"It was my lot," said a shipmaster, "to fall in with the ill-fated steamer Central America. The night was closing in, the sea rolling high, but I hailed the crippled steamer and asked if they needed help. 'I'm in a sinking condition,' cried Captain Herndon. 'Had you not better send your passengers on board directly?' I asked. 'Will you not lay by me until morning?' replied Captain Herndon. 'I will try,' I answered; 'but had you not better send your passengers on board now?' 'Lay by me till morning,' again shouted Captain Herndon.

"I tried to lay by him, but at night, such was the heavy roll of the sea, I could not keep my position, and I never saw the steamer again. In an hour and a half after the captain said 'Lay by me till morning,' his vessel, with its living freight, went down. The captain and crew and most of the passengers found a grave in the deep."

Captain Herndon appreciated the value of the opportunity he had neglected when it was beyond his reach, but of what avail was the bitterness of his self-reproach when his last moments came? How many lives were sacrificed to his unintelligent hopefulness and indecision? Like him the feeble, the sluggish and the purposeless too often see no meaning in the happiest occasions, until too late they learn the old lesson that the mill can never grind with the water which has passed.

Such people are always a little too late or a little too early in everything they attempt. "They have three hands apiece," said John B. Gough; "a right hand, a left hand and a little behind-hand." As boys they were late at school and unpunctual in their home duties. That is the way the habit is acquired; and now, when responsibility claims them, they think that if they had only gone yesterday they would have obtained the situation, or they can probably get one to-morrow. They remember plenty of chances to make money, or know how to make it some other time than now; they see how to improve themselves or help others in the future, but perceive no opportunity in the present. They are always at the pool, but somehow when the angel troubles the water there is no one to put them in. They cannot seize their opportunity.—Pushing to the Front.

THE OLD, OLD STORY.

A Connecticut man, who was earning small wages, wanted a bicycle. He did not have enough cash on hand to pay the first instalment on a wheel, but he had credit at his grocer's. So off he went and bought a barrel of flour, some sugar and other standard articles "on tick," sold them at a discount for spot cash to a friend, and thus raised money for the initial payment on the wheel. He rides, the grocer walks. —New England Grocer.

OUR GREAT-GRANDPARENTS

MUST HAVE USED

Keen's Mustard

And found it good . .

We will do the same

N.B.—Keen's Mustard has a Reputation of One Hundred and Fifty-Five Years.

CURRENT MARKET QUOTATIONS

Toronto, Aug. 5, 1897.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—

¼ lb. tins, 4 doz. in case.....per doz.	$ 0 75
½ " 3 " "	
1 " 2 " " "	2 00
3 " 1 " " "	6 50
5 " ½ " " "	10 00
10 lb. boxes.....per lb.	16
30 lb. pails..... "	16

PURE GOLD.

5 lb. cans, 1 doz. in case.....	19 80
4 lb. cans, 1 doz. in case.....	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case.....	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
4oz. cans, 4 and 6 doz, in case.....	1 25
10 cent can.....	0 90

Ocean Wave—

No 10 (15 oz.) 4 doz. cases, round or square.....	0 75
½ lb., 3 doz. cases, round	1 20
No. 1 (14 oz'), 2 doz. cases, round.....	1 80
1 lb., 2 doz. cases, round.....	2 00
3 lb., ½ " " "	5 75
5lb., ½ " " "	9 00

Prices of cheaper goods or special brands on application

Cook's Friend—

Size 1, in 2 and 4 doz. boxes.....	$ 2 40
" 10, in 4 doz. boxes.....	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ " "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 " " ..... "	90
¼ lb. tins, 4 " " ..... "	60

MAPLE LEAF BAKING POWDER.

½ lb. glass jars.....$1 25	
1 lb. glass jars.....	2 00
1 lb. sealer jars.....	2 25

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. per doz. cases $0 75	
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases.....	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING. per gross

¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$3 00
No. 2 Spanish " " " "	3 60
No. 3 " " " "	4 50
No. 5 " " " "	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
	per doz
New York Dressing, 1 doz. cases.....	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing.....	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross.....$	2 60
No. 2 Bronze Tins, per gross .....$	3 40
" 3 " " "	5 60
" 4 " " "	10 00
" 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases. Per Gross

French Oil in 3-doz. cases.....$	22 00
Reliable Shoe Dressing.....	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood....	12 00
" Chocolate....	12 00
Alpha Chemical Co. French Castor Oil...	9 00
Alpha Chemical Co. Refined Sweet Oil...	9 00
Alpha Chemical Co. Turpentine.....	7 80
Moody's Non-Corrosive Inks.....	4 50

Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½.....	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
Alpha Metal Polish No. 2.....	9 00

Patent Stove Polish—

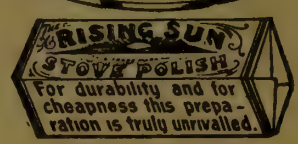
Sunlight Lead Bar.....	4 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases...	10 80
Moody's Black Lead	4 25
½ gross cases	
Reliable Stove Pipe Varnish	15 00
¼ gross cases 6-oz. bottles	
Quickshine Pipe Varnish.....	12 0
¼ gross cases, pressed top tins.	

Stove Polish— per gross

Quickshine Polish	00
Reliable Paste..	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar.....	7 80

BLACK LEAD.

Reckitt's Black Lead, per box.....	$1 15
Each box contains either 1 gross, 1 oz., ½ gro. 2 oz., or ¼ gro. 4 oz.	
Dixon's Carburet of Iron Stove Polish, 70c doz .....Per gr	7 25



STOVE POLISH.

	Per gros
Rising Sun, 6 ounce cakes. alf-gross boxes.....	$ 8 50
Rising Sun, 3 ounce cakes, gross boxes.....	
Sun Paste, 10c. size, ¼ gross boxes....	10
Sun Paste, 5c. size, ¼ gross boxes.....	5

Worth Works Wonders

And yet it's no wonder that Edwardsburg Starch has been a success ever since the first package was put on the market. Quality has done the whole thing. Quality is our talisman.

Every day sees our sales increase because the quality of our goods is right, and because they are worth the money asked for them.

For sale by all wholesalers.

Edwardsburg Starch Co., Cardinal, Ont.

THE F. F. DALLEY CO.

Gem Stove Polish, ¼ gross cases	$9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05¾
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05¼
German X, with Cuttlefish Bone	0 04¾
German, with Cuttlefish Bone	0 04¼
London Bird Seed, bulk 25 lb. cases	0 04½
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " 5c. " 48 " "	0 03

CORN BROOMS

CHAS. BOECKH & SONS.

	per doz net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS.

	per doz.	
Apples, 3's	$0 70	$0 95
" gallons	1 65	2 25
Blackberries, 2	1 40	1 70
Blueberries, 2	0 75	0 85
Beans, 2	0 65	0 95
Corn, 2's	0 55	0 75
Cherries, red pitted, 2's	1 75	2 25
Peas, 2's	0 75	0 85
" Sifted select	0 90	1 00
" Extra sifted	1 25	1 40
Pears, Bartlett, 2's	1 65	1 75
" " 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 50	2 60
Peaches, 2's	1 65	2 00
" 3's	2 50	3 00
Plums, Green Gages, 2's	1 55	1 80
" Lombard	1 50	1 70
" Damson Blue	1 10	1 40
Pumpkins, 3's	0 70	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 50	1 80
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	0 80	0 85
Lobster, talls	2 40	2 50
" flats	2 70	2 85
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 35	1 50
" " Horseshoe	....	1 50
" " do. to arrive	1 25	1 30
" Cohoes	1 15	1 20
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, Sportsmen, ½'s	....	0 21
Sardines, key opener, ½'s	0 16	0 18½
" " " " " ¼'s	0 10½	0 11
" " " " " ½'s	0 18½	0 19
Sardines, other brands 9¾	11 0 16	0 17
" P. & O., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36
Sardines, Amer., ¼'s "	0 04½	0 09
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10 1 15
Kippered Herring, 1-lb.	1 6) 1 90
Herrings in Tomato Sauce	1 70 1 90
Herrings in Shrimp Sauce	2 00 ....
Herrings in Anchovy Sauce	2 00 ....
Herrings a la Sardine	2 40 ....
Preserved Bloaters	1 85 1 90
Real Findon Haddock	1 85 1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans	$1 20 $1 35
" " " 2 "	2 30 2 50
Comp Corn Beef 4-lb. can	....
" " " "	7 75 8 25
" " " 14 "	15 00 16 00
Minced Callops 2 "	.... 2 60
" " 2 "	2 60 2 65
Lunch Tongue 1 "	3 40 3 50
" " 2 "	.... 6 00
English Brawn 2 "	2 75 2 80
Camb Sausage 1 "	.... 2 50
" " 2 "	.... 4 00
Soups, assorted 1 "	.... 1 50
" " 2 "	.... 2 25
Soups and Boull. 2 "	.... 1 80
" 6	.... 4 50

Acme Sliced Beef. No, 1 tins, key, 2 doz., per doz. $2.75.

Beardsley's Boneless Herring. per doz 2 doz.... 1 40

ARMOUR PACKING CO.—HELMET BAND

Corned Beef, 1 lb.	1 40 1 50
" 2 lb.	2 60 2 75
" 4 lb.	5 50 5 80
" 6 lb.	8 50 8 80
" 14 lb.	17 50 18 00
Roast Beef, 1 lb.	1 40 1 50
" 2 lb.	2 60 2 75
Luncheon Beef, 1 lb.	1 60 1 70
" 2 lb.	2 75 2 85
Brawn 1 lb.	1 30 1 40
" 2 lb.	2 35 2 50
" 6 lb.	6 60 6 80
" 14 lb.	14 50 15 00
Ox Tongue, 1½ lb.	7 00 7 20
" " 2 lb.	8 50 [illegible]
" " 2½ lb.	10 75 11 00
Lunch Tongue, 1 lb.	3 35 3 50
" " 2 lb.	6 50 6 80
Chipped Beef, ½ lb.	1 60 1 70
" " 1 lb.	2 65 2 80
Pigs' Feet, 1 lb.	1 65 1 75
" " 2 lb.	2 45 2 60
Potted Meats, Tongue or Ham ¼ lb.	70 75
Potted Meats, Tongue or Ham ½ lb.	1 20 1 25
Potted Deviled Ham or Tongue, ¼ lb.	70 75
Potted Deviled Ham or Tongue, ½ lb.	1 20 1 25

WHITE LABEL.

Soups Assorted, 1 qt.	3 00 3 15
" " 1 pt.	2 00 2 10
Gelatine of Boar's Head, 2 lb.	3 00 3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00 3 10
Plover Roast	5 00 ....
liced Gold Band Bacon	3 00 ...

Codfish.

	per doz
Beardsley's Shredded, 2 doz. pkgs.	0 90

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher)36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	0 75
Flirtation Gum (English or French wrappers) 115 1c pieces	0 65
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE "DIAMOND"

OIL BLACKING

TRADE OIL MARK

Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. has numerous imitators, but continues to outshine them Ask for the original, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and Stove Varnish. Harness Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**

COWAN'S

Hygienic and Perfection **Cocoas** and Cocoa Essence

Queen's Dessert, Royal Navy and Perfection **Chocolates**

Chocolate Pink, White, Lemon Color **Icings** A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LIMITED TORONTO

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb. Boxes.

Special Agent, **C. E. COLSON, MONTREAL**

A PERFECT FILTER

Convenient in size; neat in appearance. Should be in every office and dwelling. For prices, etc., write—

HART BROS. & LAZIER

Stoneware Manufacturers **Belleville, Ont.**

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & CO. HALIFAX, N.S. ESTABLISHED 1844 IS THE BEST.

ASK FOR

MOTT'S

Always the Same. The Best on the Market.

Have you got it in stock?

Chard, Jackson & Co.

Agents for the Dominion

10 Lemoine St.

MONTREAL

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs.	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

CHOCOLAT MENIER.

	In 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Vanilla—per lb.			
Yellow wrapper, Unsweetened—	$ 0 32	$ 0 34	$ 0 36
Blue Premium	0 35	0 37	0 39
		Per case.	Less than case
Pastilles—			
Yellow wrapper, 108 bxs. to the case		$20 00	0 20
Croquettes—			
Yellow wrapper, 9 bxs. of 12 packages		$20 00	0 20

FRY'S.
(A. P. Tippet & Co., Agents.)

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½ s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
" ½ lbs. 12 lb. boxes	....

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'S.

Chocolate—	
emium No. 1, boxes, 12 lbs. each	
Baker's Vanilla in boxes, 12 lbs. each.	50
Caraccas Sweet, in boxes, 6 lbs. each.	38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, ½ lb., tins.	0 50

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ¼ " " "	0 28
" ½ " " "	0 29
" ⅞ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macaroon, " " " "	....
Crown Desic., 12, 20 or 25 lb. "	....
Special, " " " "	....

Barrels, 2c. per lb. less.
Terms, 3 p.c., off 30 days.

DID YOU EVER...

consider that a full line of Biscuits paid the Grocer good money? Keep them well to the front. Draw the attention of your customers to them. Show them our VICTORIA. It is a nice, lighr morsel to eat with fruits at this season of the year. You can recommend out Cream Sodas, of course.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President. **7 Front Street East, Toronto.** S. R. Parsons, Vice-President.

COFFEE.

Green.	per lb
Mocha	0 27½ 0 30
Old Government Java	0 30 0 33
Rio	0 09½ 0 13
Plantation Ceylon	0 29 0 31
Porto Rico	0 24 0 28
Guatemala	0 24 0 26
Jamaica	0 18 0 22
Maracaibo	0 16 0 20

JAMES TURNER & CO.

Mecca	0 34
Damascus	0 30
Cairo	0 25

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 34
Our Own "	0 32
Jersey "	0 30
Laguaya "	0 25
Mocha and Java	0 32 0 34
Old Government Java 0 30	0 32 0 35
Arabian Mocha	0 32 0 34
Maracaibo	0 26 0 28
Santos	0 18 0 22
Crushed East India	0 18

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25

Crown Brand (Robert Greig & Co.)—

1	oz. Bottle, per doz.	0 90
2	" " "	1 50
2½	" " "	2 00
4	" " "	3 00
8	" Bottle "	6 00
4	" Glass Stop'r "	3 50
8	" " "	7 00

Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles, gross	12 00
Ketchup, Screw Top, "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

BOVRIL.

	per doz.
Bovril—1 oz. bottles	$2 00
2 oz. "	3 75
4 oz. "	6 50
8 oz. "	11 25
16 oz. "	18 25
Small bottles, (to make one cup)	1 00
Invalid Bovril—2 oz. jars	3 85
4 oz. jars	6 55

FRUITS.

FOREIGN.

	per lb
Currants—Provincials, bbls	0 35¾ 0 06
" " ½ bbls	0 05¾ 0 06
" Filiatras, bbls	0 05⅞ 0 06
" " ½ bbls	0 05⅞ 0 06½
" Patras, bbls	....
" " ½ bbls	....
" " cases	.... 0 06¾
" Vostizzas, cases	0 07 0 08
" Blue Pearls	0 08¼ 0 08½
Dates, Hallowee boxes (new)	0 05¼ 0 06
Figs—Eleme, 10 oz	0 07½ 0 00
" 10 lb	0 09 0 12
" " 18 lb	0 11 0 13
" " 28 lb	0 13 0 14
" taps	0 03 0 04
" natural, boxes	0 05 0 06
" ditto, bags	.... 0 04½
Prunes—Bosnia, cases	0 06 0 07
" Bordeaux	0 04½ 0 06½
Raisins—Valencia off stalk	0 04¾ 0 05½
" Fine, off stalk	0 05½ 0 06
" Selected	0 06½ 0 07
" Layers	0 06 0 07
" Sultanas	0 07½ 0 10
" Cal. Loose Muscatels 50 lb. bxs., 3 & 4 cr.	0 07¼ 0 08¼

Malaga	per box.
" London Layers	1 60 1 80
" Dehesa Clusters	3 50 4 00
" Imp. Russian Clusters	5 00 5 50

DOMESTIC.

Apples, dried, per lb	0 02 0 03½
" evaporated	0 04 0 05

FOOD.

	per brl.
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50

(Sold by all wholesale grocers.)

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.

1 oz. Packages, White, per doz	95
1 " " Red, "	1 00

COX'S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—50 to 60 dy, $1.74 Pittsburgh, duty included, or $1.95 Toronto.

WIRE NAILS—$2.04 delivered, Toronto.

HORSE NAILS—

Canadian, dis. 50 per cent.

HORSE SHOES—

From Toronto, per keg 3 35

SCREWS—Wood—

Flat-head bright, 87½ and 10 p. c. dis.
Round-head bright, 80 and 10 p. c. dis.
Flat-head brass, 82½ and 10 p. c. dis.
Round-head brass, 75 and 10 p.c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	1 20 1 25
ROPE—Manilla	0 07½ 0 08½
Sisal	0 05⅞ 0 06⅞
AXES—Per box	5 25 9 00

SHOT—Canadian, dis, 17½ per cent.

HINGES—

Heavy T and strap, 70 per cent.
Screw, hook and strap 2 40 3 50

WHITE LEAD—Pure Association guarantee, ground in oil. per 100 lbs.

25 lb. irons	5 15
No. 1	4 77½
No. 2	4 35
No. 3	4 02

TURPENTINE—

Selected packages, per gal. 0 41
2c. extra outside points.

LINSEED OIL—

Raw, per gal	0 41
Boiled, "	0 44

2c. extra outside points.

GLUE—Common per lb 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams " " 1 55	1 90
Red Currant Jelly	2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $11 00

WINES, LIQUORS AND MINERAL WATERS.

CHARD, JACKSON & CO., MONTREAL, AGENTS.

Watson's Scotch—	
1 Star Glenlivet, in cases	$8 50 $9 00
3 " " "	9 50 10 00
Old Liqueur "	15 00 15 50
Old Glenlivet, in wood, p.gal.	4 25 6 00
Watson's Irish—	
Old Irish	7 50 8 00
Banagher	9 50 10 00
" in wood, per gal.	4 25 5 25
Geo. Sayer & Co. Cognac—	
1 Star, in cases	11 50 12 00
V.S.O.P "	16 50 17 00
In wood, per gal	4 50 6 50
Warter & May, Oporto—	
Ports	2 10 6 50
Wisdom & Warter—	
Sherries	2 00 6 00

J. & R. M'LEA, MONTREAL.

Cockburn very old Highland	8 75 9 25
" Special Scotch	9 50 10 00
" Special Liqueur. 14 years old	15 50 16 50
In wood—Fine old Scotch	4 40
Special old Scotch	5

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb.
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

per gross.		per gross.
Pony size	$7 50	Beer Mug 16 20
Small Med.	7 50	Tumbler 11 50
Medium	10 80	Cream Jug 21 00
Large	12 00	Sugar Bowl 22 00
Spoon	18 00	Caddy 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard, bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " "	1 20
1 lb. jars, per doz	2 40
4 lb. "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

RICE, ETC.

Rice—	per lb.	per lb
Rangoon, imported	0 03⅝	0 03⅞
Patna	0 04¾	0 05⅛
Japan		0 05
Imperial Seeta		0 05½
Extra Burmah	0 04¼	0 04⅜
Java Extra	0 06½	0 06⅝
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

SODA.

Bi-carb, stand'rd, per 100-lb. keg	2 40	2 50
Sal soda, per bbl	0 85	0 90
Sal soda, per keg	0 95	1 00

ROOT AND GINGER BEER.

Adams' 10c. size, per doz	$ 80
" " " " gross	9 00
" 25 " " doz	1 60
" " " " gross	18 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch—	
Edwardsburg No.1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 7½

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb. boxes, 1 lb. pkgs.	0 08
	6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08½
PURE—16-lb. boxes		0 07
OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½

New and Attractive in Design

Matchless in finish. What?
Why our new . . . . . .

No. 1 White 3-lb. Cartoon.

It contains the finest quality of laundry starch, and is a second edition to our 6-lb. fancy enamelled tin. Have you seen it? If not, include it in your next order for Starch, for it is a rapid seller, and is capturing the trade.

THE BRANTFORD STARCH CO., Limited, - BRANTFORD, ONT.

For puddings, custards, etc.

ONTARIO STARCH } 38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS } Silver Gloss	0 07½
Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs..	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs....	0 05¼
Bbls., 175 lbs.	0 04¾
Kegs, 100 lbs.	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs....	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.	0 05½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06½

SUGAR.

	per lb.
Granulated—	
Redpath and St. Lawrence, single barrels....	0 04 7-16
Redpath and St. Lawrence, 5-barrels.	0 04⅜
Acadia, single barrels....	0 04⅜
" 5 "	0 04 5-16
Paris Lump, bbls. and 100-lb. boxes	0 05⅞ 0 05½
" in 50 lb. boxes....	0 05½ 0 05⅝
Extra Ground, bbls. Icing....	0 05⅝ 0 05½
Powdered, bbls	0 05 0 05¼
Very bright refined	0 03¾ 0 04
Bright Yellow	0 03⅝
Dark Yellow	0 03½ 0 03⅝
Demerara	0 03¾ 0 03⅞
Raw, in bags	0 03¼

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark, per gallon.	0 23	0 25
Medium	0 28	0 35
Bright	0 32	0 42
Honey (com)		0 40
" 2 gal. pails		1 00
" 3 gal. pails	1 35	1 40

MOLASSES.

Barrels	0 23	0 35
Half-barrels	0 25	0 37

SOAP.

Babbitt's "1776" Soap Powder $3 50

Box Lot	4 20
Box Lot	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

RAM LAL'S (lead packages)

Cases, each 60 1-lbs.	....	0 35
" " 60 ½-lbs. }	....	0 35
" " 30 1-lbs. }		
" " 120 ½-lbs.	....	0 36

BLUE.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14

Young Hyson— PING SUEYS.

Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

Half Chests— JAPAN.

Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

LIPTON'S TEAS.

No. 1 Ceylon, retailed at....	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices,

"SALADA" CEYLON.

	Wholesale	Retail
Brown Label, 1s and ½s	0 20	0 25
Green Label, 1s and ½s	0 22	0 30

Blue Label, 1s and ½s and ¼s...	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label, retail at 30c		0 22
Green Label " 40c		0 28
Red Label " 50c		0 35
Orange Label, retail at 60c		0 42
Gold Label, " 80c		0 58

Terms, 3 per cent. off 30 days.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	....
Ingots, rough and ready, 8's	....
Laurel, 3's	....
Brier 8's	....
Index, 7's	....
Honeysuckle, 8's	....
Napoleon, 8's	....
Victoria, 12's	....
Brunette, 12's	....
Prince of Wales, in caddies, 8's	....
" " in 40-lb. boxes	....

WASHING POWDER.

"SILVER DUST"

Case	72 1-lb. cartoons	5 00
Half case	36 1-lb. "	2 [illegible]
Case	24 3-lb. "	4 25
Half case	12 3-lb. "	2 12
Case	100 5-cent packages	3 [illegible]
Half case	50 5-cent packages	1 [illegible]

WOODENWARE.

	per doz
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " "	1 [illegible]
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	8 00
" 1	6 50
" 2	5 50
" 3	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots,	Single Cas
Telegraph	$3 50	$3 70
Telephone	3 30	3 50
" ½ gro. bxs	3 50	3 70
Parlor	1 40	1 45
Red Parlor	1 40	1 45
Safety	4 00	4 20
Flamers	2 25	2 35
Tiger	3 15	3 35

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross	$ 2 00
" 10 " "	1 10
" 2 Tiger,	5 00
" 4 " "	2 00

Young & Smylie's

Newest...
Specialty

MINT ... PUFF-STRAPS

RECOGNIZING the great popularity of peppermint with the sweets-loving public, we are the first to introduce to the trade Pliable Licorice containing this flavor.

The delicious quality of our Pliable Licorice is well known; it is matchless in this respect as well as in its flavor and finish.

Our Triple Tunnel Tubes and Navy Plugs are great favorites also, and are made of the same material, although flavored differently. . . . . .

We recommend all these goods as suitable for Summer Trade; they will please the most exacting taste as wholesome, smooth and palatable confections. . . .

For .....

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.
26 Front St. West, Toronto. Limited

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by...
Chas. Boeckh & Sons, Toronto.
The H. A. Nelson & Sons Co., Montreal.

THE
Oakville Basket Co.

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

WESTERN ASSURANCE COMPANY

Incorporated 1851.

Fire and Marine

Capital, subscribed	$2,000,000.00
Capital - - -	1,000,000.00
Assets, over - -	2,320,000.00
Annual Income -	2,300,000.00

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C. C. Foster, Secretary.

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Send for Samples.

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TORONTO .... MONTREAL

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The right man

to fill a responsible place in business is the one who looks ahead and provides for future contingencies.

The right man

to have the responsibility for the welfare of his wife and family is he who makes provision for their comfort in case of his death. . . . . .

The right man

knows that to insure his life is the only way to make such provision, and he knows that . .

The right policy

is the UNCONDITIONAL ACCUMULATIVE Policy of the

CONFEDERATION LIFE ASSOCIATION

It contains one condition only--that is the payment of the premium. Rates and full information will be sent on application to the Head Office or to any of the Agents of the Association. . . .

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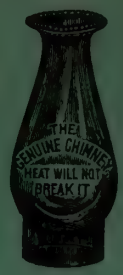
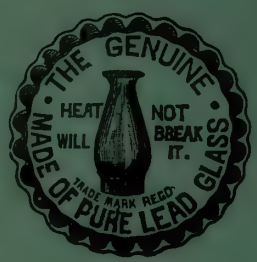
W. C. MACDONALD, Actuary.
J. K. MACDONALD, Managing Director.

THE "GENUINE"

Is the King of all Lamp Chimneys. Made of the finest quality of Pure Lead Glass. . . . .



HEAT WILL NOT BREAK IT.



EVERY CHIMNEY NICELY WRAPPED AND LABELLED.

There are a number of so-called Pure Lead Glass Chimneys on the market, and we would warn dealers to beware of imitations of our "Genuine" **Lead** Glass Chimney.

GOWANS, KENT & CO., - TORONTO

I Want Every Grocer

Who Wants a Handsome

DELIVERY WAGON FREE

And every Grocer's Clerk who wants a

CAMERA FREE

to send me his name and address on a Postal Card that I may tell him how to get it by merely speaking a good word for **KNOX'S GELATINE.**

THE ONLY PURE GELATINE MADE.

C. B. KNOX, Mfr.

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William H. Dunn - - - Montreal
Beattie & Elliot - - - - Quebec
C. & E. MacMichael - - St. John
Alfred D. Hossack, Vancouver, B.C.
H. F. Baker - - - - Halifax, N.S.

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is now printed in blue ink diagonally across the OUTSIDE WRAPPER

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The Original and only Genuine Preparation for Cleaning Cutlery.

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Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

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JOHN FORMAN, 650 Craig Street
MONTREAL

THE CANADIAN GROCER

VOL. XI MONTREAL AND TORONTO, AUGUST 13, 1897 No. 33

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TO THE COURT OF HOLLAND AND THE KING OF ITALY

PURVEYORS TO H.R.H. THE PRINCE OF WALES

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

Bull's Head Trade Mark

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

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Only Medal Dublin 1865.

Only Silver Medal Paris 1875
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PEEK FREAN & Co's BISCUITS AND CAKES.

Have obtained great Celebrity for their PURITY & EXCELLENCE

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HIGHLAND WHISKY.

GOLD MEDAL CALCUTTA EXHIBITION

Cockburn & Co.

ESTABLISHED 1796. *Leith & London.*

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COCKBURN'S SCOTCH WHISKY

Nothing Finer in the Market

This firm was established in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are . . . . . .

J. & R. McLEA, Montreal

AGENTS FOR THE DOMINION

Cockburn's Special Liqueur
Cockburn's Special Scotch
Cockburn's Very Old Highland

Tanglefoot

SEALED

STICKY FLY PAPER

The only kind that fulfils all requirements and expectations

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EVERY WHOLESALE DRUGGIST IN CANADA SELLS IT.

SUPPLIES FOR EVERYDAY NEEDS
Ask Your Wholesaler For Them.
Highest Quality. Standard Goods. Money Makers.
Hand in Hand Brand Bicarb. Soda
Of Unequalled Strength.
98 50/100 Pure.
Lazenby's Jelly Tablets
Quick. Sure. Delicious.
Fry's Cocoa
Faultless. 200 Medals.
Stower's Lime Juice
Double Refined. Absolutely Pure.
Stower's Peptonized Sauce
A Perfect Digestive. A Trade Stimulant.
Thistle Brand Finnan Haddies
Real Haddies. Delicate Flavor.
Leaders for 14 years.
A. P. Tippet & Co., Agts.
Montreal and Toronto
F. H. Tippet & Co., Agts.
St. John, N.B.

VINEGAR

I have pure Fruit Vinegar five years old, of choice quality, at a right price. Only a limited quantity of this age left. Place your order before it is all closed out. Write for samples and price. . . .

R. J. GRAHAM - BELLEVILLE, ONT.

FAC SIMILE OF CASK LABEL.

PURNELL & Co BRISTOL PURE MALT VINEGAR

PURNELL'S

PURE

PLAIN and SPICED

MALT VINEGARS

FOR PICKLING and TABLE USE.

Brewery, Bristol, England.

AGENTS

St. John, N.B.—W. S. CLAWSON & CO.
Montreal—J. M. KIRK, Imperial Buildings, St. James St.
Toronto—J. WESTREN & CO., 73 Carlton St.
Hamilton—W. H. GILLARD & CO., Wholesale Grocers.
Winnipeg—A. STRANG & CO., Portage Avenue.
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FOR A QUICK SHINE
FOR A LASTING SHINE
FOR A BLACK SHINE
FOR AN EASY SHINE

Get

English Army Blacking

Sold the World over.

THE F. F. DALLEY CO., Limited - HAMILTON, CANADA

We do not make or list several qualities of paper bags—one grade to show and to confuse our customers with, and another to fill the order with—our light bags and our heavy grocer bags are invariably of the same quality of paper, varying only in weight.

Our MANILLA PAPER is always Bleached.

Under practical tests our Paper Bags stand more strain than any others, and they are:

FULL COUNT
FULL SIZE
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MADE ON HONOR
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At LIBERAL DISCOUNTS

The E. B. EDDY CO. Limited

HULL, QUE.

61 Latour St - - - MONTREAL
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AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.

Values

RIGHT IN STYLE
RIGHT IN DRAW
RIGHT IN PRICE

In New Season's **JAPANS**

Every line a bargain and profit-maker, well worth the attention of keen buyers and judges of value. See travellers' samples.

W. H. GILLARD & CO.

John Mouat
Northwest Rep, Winnipeg

Wholesalers Only, **Hamilton**

PUREST AND BEST

WINDSOR SALT

Answers the requirements of the most fastidious. Perfect in quality, and shipped in the neatest and most attractive packages.

YOUR WHOLESALE HOUSE WILL SUPPLY YOU.

THE

WINDSOR SALT CO. Limited. Windsor, Ont.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XI. (Published Weekly) MONTREAL AND TORONTO, AUGUST 13, 1897 ($2.00 per Year) No. 33

PRINCIPLES IN FINANCE—VALUE.

Henry D. Parmelee, M. A., in Business.

IN the transaction of business there is great need of careful definition and a proper use of words in constant usage. Such terms as value, price and credit demand careful study and a strict observance of their proper use. It is easy to escape fine distinctions of meaning absolutely essential to an adequate understanding of terms. There are few terms which cannot have several applications. The only way to confine a term to a specific and not a general meaning is to be careful, and limit it to its proper signification.

The term value has, as a basis of meaning, a fixed standard of price as distinguished from a merely temporary phenomenon, and yet the term has many different meanings. When one says he possesses something of greater value to him than what he could sell it for, he uses value in the sense of "utility." When one says that a possession has value, not knowing what its price might be, he uses value meaning purchasing power in the abstract.

The value of a thing usually exists before barter. Barter is the act which usually fixes value. It is very necessary to keep in mind the distinction between value and price. These terms are very often misunderstood, if understood at all, by a great majority of people. Price may be considered as a fact, and value looked upon as an estimate of what that price ought to be.

Things may have two kinds of values, namely: intrinsic value and exchangeable value. While labor is usually thought of as determining value, other things may determine it also, as supply and demand create value. "A proper and legitimate price," where such price is not extortionate and unfair, is the best and most accepted definition of value.

The word "worth" corresponds to "value" in this definition. Where one practises extortion, he charges and obtains more than a thing is worth. Price is the amount of money asked, paid or offered for commodities or services. Value is the amount of money which may be properly asked, paid, or offered for commodities or services. If we deal with prices, we deal with commercial transactions in concrete. If we deal with values, we judge the advisability and moral aspect of the same transactions. In reality, ethics enter greatly into a discussion of value.

There are many different views of value, but all may be resolved under two heads: the commercial or competitive theory, and the socialistic theory.

THE COMMERCIAL THEORY.

The commercial theory of value is where price is determined and regulated by free and open competition, and not the result of special bargaining, or misrepresentations. The market price of an article represents only a temporary value; its normal price a permanent value under this view. The arguments for and against free and open competition are many and long. An exposition of them would require much space, and even if possible here, they are not essential.

THE SOCIALISTIC THEORY.

The dissenters of the commercial theory say that any possible good which free competition may do for society as a whole is overweighed by the disastrous effects it has on individual members. Very often, they say, the members of society who have the hardest work to accomplish receive the least remuneration and resultant enjoyment from their labors.

They maintain that price and expense of production should receive more careful adjustment in order to result in a fair and equitable apportionment of the world's enjoyments as rewards of labor.

Cost of production when measured in privations and labor, is a different thing than expense of production which is measured in money. Modern trade, from the socialistic standpoint, consists in buying goods for less than their value, and selling them for more than their value. The socialists contend that cost of production should regulate price, and not the usual and natural causes.

There are many undeniable facts in these assertions, for there is apparent inequality in the returns of labor. Some who do the most disagreeable work have the smallest amount of comfort to show for it.

A positive theory of value formulated upon the above claims, if carried into practice, would cause great inconsistency with our political doctrines and the opportunities of happiness granted by our existing system.

Any attempt to reward every one in proportion to his labor brings us in the presence of a grave danger; namely, the wrong things would be manufactured.

Freedom of choice under this system would result in a superfluity of musicians and actors, with a scarcity of farmers and day laborers. Government regulation as to the number who could go into a profession would be necessary. The disastrous results of such a system would far outweigh any possible advantages. A man of real ability, under the present system, can choose his field of employment. He is free to move wherever he wishes, and seek employment in the most remunerative lines. No one is forced to hold one position unless he is mentally circumscribed, and if that is the case, it is better for society that he remain where he is.

The reward for efficiency is taken away under the socialistic theory, as a man's returns depend upon how he spends his time, and not what he has done for others. There is an opportunity to waste time, as it counts for as much as time used in labor.

There is no inducement offered for the

ARRIVING THIS . . . WEEK . .

RIO COFFEES

We are offering great values in Green Rios. See our travellers' samples.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers - TORONTO.

far-sighted investment of capital, which is a great factor under the commercial theory, if articles which can be produced with little labor or much labor, as the case may be, are paid for according to the socialistic theory. There would be an unwise application both of labor and capital, and, as has been said above, the wrong things would be done.

A motive is given a man, under the commercial theory, for efficiency in his work, aided by the most improved and economical methods. His power in the community, and his success as a business man depends on doing all he possibly can while reducing waste to a minimum. Large fortunes have been made by men in supplying just what society needed at the time it was needed, and in doing their work they learned how to economise social necessities.

In the commercial theory we find that collective efficiency is the keynote of success, and it is best maintained by the free and open competition which is the essence of that theory.

ANOTHER NEW SOAP.

Turpentine soaps, which are very popular in Austria, are, explains a contemporary, made of palm-kernel oil, with a little tallow and 20 per cent. of resin, saponified with 25-degree lye, and brought to a clear paste. From 5 to 6 per cent. of the black tar obtained by distillation in the manufacture of stearine is added and boiled therewith, the soap being salted out with strong lye or salt. After removing the lye the soap is ground with hot water to make it transparent, and 2 or 3 per cent. of oil of turpentine crutched into the cold soap in the frames. The product, which may also be filled with water-glass, has a fine, dark, almost black color, and a pleasant odor of tar or turpentine.

The Creamery Association is to be congratulated upon the good quality and large quantities of butter manufactured at this point.—Progress, Qu'Appelle, Man.

AN ANTI-CUTTING SCHEME.

AT a recent conference at Liverpool of the Federation of Grocers' Associations of the United Kingdom, Mr. Glyn-Jones, secretary of the Proprietory Articles Trade Association, unfolded to the conference the working of his anti-cutting scheme.

The idea was to have the price of articles fixed; and an assurance obtained from every dealer in them not to sell below that price. Should the rule be broken through the offender would have his supplies stopped by the wholesale houses.

In explaining the scheme, Mr. Glyn-Jones said that many of those who cut prices did so in order to induce customers to enter their shops, when an entirely different article, on which there was a good profit, was sold to them. Consequently, the cutter was the manufacturer's worst enemy. The main difficulty in its operation was the co-operative stores. Manufacturers knew that co-operative trading was co-operative manufacturing; and that when the stores could do without the manufacturer they would do so, and consequently it was the duty of the retailer and manufacturer to combine.

In reply to several questions the proposer said that the rate of profits would be decided by the Grocery Section only, and they would say whether the profit should be 10, 12½ or 20 per cent. Any discount would constitute "cutting" and the supplies would be stopped. He further pointed out that the legality of the scheme was assured on high authority, and that, therefore, there need be no fear of putting it into operation.

A resolution favoring the adoption of the scheme by the association was passed.

PESSIMISTIC TRAVELERS.

There are too many pessimists in the commercial world, even among the commercial travelers, for the peace and comfort of the individual who would like to glide through this life in a happy frame of mind. I have heard of people whose souls were so small that eight of such could dance a cotillon on the point of a cambric needle, and they rattled in their bodies as they walked. Could someone invent an inflating process to round out this class to a compass that their vision would extend beyond the selfish and sordid limits they occupy, society at large would bless the inventor.—Ohio Merchant.

A FISH STORY.

As the fish stories of the amateurs begin to drift in and render the joy of living at least a doubtful quantity, a writer in The Philadelphia Record claims attention with this one:

Quite an odd find was happened upon one day last week by Jack Lopez, who is spending the summer at Swarthmore, Penn. The house which has been taken by the family is used in the winter as a boarding school for girls, but was originally a private house. While taking a look over the place Lopez found in the cellar an old well that was boarded over and had a trapdoor, with an old-fashioned padlock. Thinking the place might be utilized as a cold storage, he tried to raise the trap, that had evidently not been touched for years. Not before breaking the lock was he able to get it open, and then he found the well too deep to see the bottom. With the aid of a rope and lantern he discovered that there was something moving in the water, and after keeping quiet for a moment saw what looked like fish swimming near the surface. As an experiment he decided to do some angling, and soon had a piece of string with a bent pin and a worm down the well. In ten minutes he had caught twenty-one fish, and then decided to go out of the dark cellar and examine his catch. They proved to be fish of the trout variety, but the oddest part of it all was that all were eyeless and snow white. How they came there and what kept them alive is a mystery that none of the residents seem able to solve, but the fish are plentiful and are good eating, so Mr. Lopez is satisfied.

SEE our

... SPICES ...

TRAVELERS CARRY SAMPLES.

LUCAS, STEELE & BRISTOL - - Hamilton

'PHONES 447, 1258

NEW FRUITS

1897 Pack

THE FINEST IN THE MARKET

HORSE SHOE
RED RASPBERRIES
BLACK RASPBERRIES
BLACKBERRIES
PITTED BLACK CHERRIES
PITTED RED CHERRIES
PITTED WHITE WAX CHERRIES

EXCELLED BY NONE . . .

James Turner & Co., Hamilton

As good as ever.

REINDEER BRAND

CONDENSED MILK

Freight prepaid on 5 case lots to points east of and including Port Arthur and Fort William.

CROWN BLEND CEYLON TEA

In
Lead
Packets.

Lbs. and ½ lbs.

has no equal

at 25cts., 40cts. and 50cts. per lb.

In offering this tea you need not hesitate to guarantee satisfaction.

Sole Agents for Canada... **T. KINNEAR & CO.** 49 FRONT STREET EAST **TORONTO**

COPPER IN PICKLES.

AT a recent meeting of the Society of Chemical Industry, Manchester, England, Dr. Schnuch, the president, spoke in part as follows regarding coloring of pickles with copper :

"Much discussion has of late arisen as regards the real or supposed injurious consequences of imparting to pickles and other articles of food the much admired vivid color so often seen in them. Since the points to be considered are connected more or less with the chemistry of chlorophyll, it can hardly be expected that the public in general, perhaps not even the majority of medical men, whether analysts or not, can arrive at correct conclusions on the matter. The opponents of the so-called adulteration say this : 'The bright green color so frequently seen in pickles is communicated by the addition of some salt or compound of copper. Now, copper compounds are poisonous, therefore the coloring or dyeing of vegetables by means of copper in any shape must be injurious.' To this it may be replied that copper salts taken internally are no doubt injurious, even poisonous, though probably far less so than compounds of some other metals. The practical question to be determined, however, is whether the quantity of copper actually present in the colored articles is really as injurious as has been represented. The green color seen, say in a pickled gherkin, after the addition of some compound of copper is that of a derivative of chlorophyll ; it is that of cupric phyllocyanate, the compound already referred to, which has a considerable tinctorial power. If we consider how little chlorophyll most vegetables contain, probably not 1 per cent.; that chlorophyll yields by decomposition a not very large amount of phyllocyanin, and that the cupric phyllocyanate contains, according to my determination, only 9 per cent. of copper, and when we consider moreover that the copper is contained in the cupric phyllocyanate in a form in which it cannot be detected by ordinary reagents, then I think we may arrive at the conclusion that the small quantity of copper contained in a green pickle or vegetable cannot be very injurious—it probably does not exceed the amount we are supposed to swallow daily with our food. The mischief, however, consists in this, that the pickling vinegar, containing usually an excess of copper salt, is allowed to stand in contact with the pickles, and may be consumed to some extent with the latter. If the vinegar is poured off and the vegetable washed with water, which is also poured off before adding fresh vinegar, then I feel convinced any quantity of the product may be eaten with impunity. An eminent physiological chemist, Prof. Tschirch, of Berne, who has undertaken an exhaustive examination of the subject, has arrived at a similar conclusion. From his experiments, which agree with those of others, it follows (1) that copper, or rather the salts of copper, are by no means innocuous, as has sometimes been asserted, but that a tolerably large dose is required in order to produce injurious effect ; (2) that for a human being weighing 60 kilos the quantity of copper that may with safety be taken per day amounts to 0.1 grm.; (3) that as regards the artificial green coloration of vegetables with compounds of copper 50 mgrms. of copper may be allowed to 1 kilo of vegetable without fear of any injurious consequences. These are precise and definite conclusions, derived from accurate experiments, and I cannot conceive what objection there can be in establishing in this case the exact percentage beyond which the adulteration, if it may be so called, shall go, and so avoiding the unseemly disputes which sometimes take place in courts of justice between those who maintain that cupric compounds being poisonous should on no account be permitted in the preparation of food, and those who assert that the use of such compounds may, to a certain extent, be allowed. All that need be ascertained in any doubtful case would be whether the limit in regard to the amount of copper is transgressed or not. For the information of those to whom this view of the matter is not acceptable, and who still feel anxious about copper in food, I may say that all pickles—that is pickled vegetables—that show a grass green color, however slight, certainly contain copper. I lately bought a bottle of gherkins, of a pale grass green, prepared, according to the label, by a first-class firm in London, and 'warranted free from copper' ; but, notwithstanding the assurance given, they did contain copper. Pickles, prepared in vinegar only, are always, and without exception, olive green. For my part I quite fail to understand the pleasure and satisfaction derived from the eating of a bright green article of food. An olive colored gherkin, if well prepared, is quite as toothsome as a bright green one, and I am inclined to think more so. Should a substitute be required for the copper salts hitherto employed in cooking, which shall be both bright and innocuous, I think it might easily be found among the numerous green coloring matters of artificial origin now occurring in commerce."

DON'T BE A MACHINE.

The National Advertiser is of the opinion that "there is no moral law of any decalogue that obliges a retail merchant to forego the opportunity of having the last chance at a customer. It is an advertising advantage he is rightfully entitled to. Let him use it rightfully and nobody has an equitable ground of complaint. The store is his ; the goods are his ; his whole outfit, himself included, is a standing advertisement for the goods he wants to sell. He is there to make money. He is a fool if he doesn't try to make as much as he honestly can. If he conscientiously believes goods of his own make to be 'just as good' as any other sold for the same purpose, why, in the name of common sense, shouldn't he say so ? If he doesn't believe it or doesn't know anything about it, and yet says so for the sake of a little profit, then, of course, he lies, and that certainly is immoral enough. But this business of giving a customer 'just what he calls for,' if pushed to the logical conclusion to which apparently you wish to push it, would turn every retail storekeeper into a mere sort of 'nickel-in-the-slot' machine."

CURRANTS IN NEW YORK.

Speaking of the currant situation, a prominent broker said to-day : "The quantity received at the port of New York of the crop of 1896 shows a deficiency of equal to about 12,500 barrels, as compared with the crop of 1895, and with the small stock on the spot, about one-quarter of the usual requirements, it is evident there will be an insufficient quantity to meet the demand and prices must necessarily advance, as the first new stock by direct steamer is not expected to arrive until early in October."—N.Y. Journal of Commerce.

"Banner Brand"

Japan Tea

The best tea in Canada to retail at 25c.

SALMON

Red Sockeye

(new pack) just arriving.

T. B. Escott & Co.

Wholesale Grocers
Tea Importers

LONDON

An Important Feature

And one that will do more than anything else to build up your trade.

CHEESE is used more or less in every household. The trouble is to get the right article.

You can overcome this difficulty and satisfy and retain your customers by supplying them with

ABSOLUTE...

Purity
AND
Uniform
Quality
Guaranteed

FOR..

Cottage
AND
Palace
Cruise
AND
Camp

A. F. MacLAREN & CO.

TORONTO, CANADA.

THE J. W. LANG & CO. FAILURE.

MATTERS appertaining to the estate of J. W. Lang & Co., wholesale grocers, Toronto, are in a fair way of being settled.

Mr. Mitchell, of Todhunter, Mitchell & Co., to whom Mr. Lang had handed over the proceeds of the sale of the business, in payment of money borrowed by the firm, has generously come forward and offered to pay $10,000 into the hands of the assignee for the benefit of the creditors. This offer the committee appointed to investigate the estate have recommended for acceptance, provided the $500 for legal proceedings were also paid.

In regard to the sugars purchased shortly before J. W. Lang & Co. disposed of their stock and business the committee has reported as follows: "Your committee have had produced to them the sale notes of the greater part of the sugars, and these show the purchases and sales to have been bona fide, and that the sales were made at a small profit."

Another clause in the report reads: "Only such trade creditors as execute assignments of their claims by August 16 are to be paid their proportion of the sum to be distributed. As to those who decline to assign their claims their proportion is to be held by Mr. Clarkson for one month and then paid back to Mr. Mitchell unless the necessary assignments are sooner made."

Subjoined is the statement of liabilities and assets:

LIABILITIES.

Trade creditors	$26,423	
Standard Bank		
Firm's paper	6,500	
Customers' paper, $78,367.39		
	$32,923	
Surplus	18,689.41	
		$51,612.41

ASSETS.

Real estate, per list	$40,191	
Less encumbrances	16,000	
		$24,191
Book accounts		
Schedule 1	9,687 30	
" 2	2,961.32	
" 3	14,572.79	
		$27,421.41

	Good.	Doubtful.	Bad.	
Schedule 1,	$3,107.61	$ 930.53	$5,849.16	
" 2,	2,961.32			
" 3,	5,500.00	2,950.00	6,122 79	
	11,568.93	3,880.53	11,971.95	
			3,880 53	
			11,568.93	
			$27,421 41	$51,612.41

Present nominal surplus	$18,689.41
Loss on sale of stock	4,000.00
Loss on furniture and horses account	1,000.00
Life insurance, ($6,500) held by bank	4,892.00
Board of Trade debenture	200.00
Utterson loss	14,057.00
Park loss	10,848.00
Excelsior Insurance Company stock	1,746.00
Real estate	5,710.00
	$61,142.41
Surplus as per balance sheet February 1, 1897	$62,955.00

Where it was thought a couple of weeks ago that the creditors would get little or nothing, it is now expected that the estate will pay from 35 to 40c. on the dollar.

It will be noticed from the above statement that the firm had sustained some heavy losses in outside concerns, namely, $14,057 in the Utterson failure and $10,848 through W. W. Park, who is now in financial trouble, making from these two sources alone a loss of nearly $25,000.

THE LEFEBVRE FAILURE.

The failure of M. Lefebvre & Co., vinegar manufacturers, which transpired last week, was not entirely unexpected by the trade. The firm has been in deep water ever since the suspension of the People's Bank, and though it was hoped that they might weather the stress, it was felt that the task was too difficult for them.

So far, it is not known what the estate will pay, but the general belief is that the failure will be a bad one. The total liabilities are $175,000.

RETURNING THE COMPLIMENT.

The regular meeting of the Montreal Retail Grocers' Association was held on Thursday, Aug. 5. The three most popular grocers, who won the prizes at the annual picnic, intend giving a banquet to the members of the association and the press. Photographs of these popular gentlemen are to be found elsewhere in this issue.

A Business Pointer

We offer no premiums or prize packages as inducements. We make and sell first-class goods, and find this all the intelligent public require. Merchants, beware of goods that take premiums to sell them. Our goods are endorsed as being the best in the market.

For sale by all leading Wholesale Grocers.

Manufactured by **THE ALPHA CHEMICAL CO., BERLIN, ONT.**

TORONTO GROCERS' ASSOCIATION.

AN interesting and well-attended meeting of the Toronto Retail Grocers' Association was held in St. George's Hall Monday evening. In the words of the president, Mr. J. S. Bond, "it was the best meeting held for some years." Doubtless the large attendance was due to the successful picnic held on July 21. It is claimed that the interests of the association have never received such a stimulus for a long time.

Before the business of the association was begun, a gentleman addressed the association in the interests of a joint stock company that is to apply for a charter. He gave the members present considerable advice on the credit and cash systems and explained that his company had in view the purchase of bankrupt stocks through the country. These they would place within the retail grocers' reach in order that they might be gobbled up by these merchants who would then not have to withstand the ever-present competition from such sources.

The secretary presented his report in regard to the excursion. As far as he could learn, he said, all the attendants had thoroughly enjoyed themselves, and, with the exception of the accident that had befallen Mr. Sanderson, everything had passed off in capital style.

In regard to the financial aspect of the affair he stated that the sale of tickets had brought in $482.50, and that after all expenses had been paid $243.75 was the surplus.

Mr. Dave Clark then moved that the report be adopted and that $200 be put in a special fund and the balance in the general fund. This motion caused considerable discussion and was withdrawn. Mr. Booth then moved that $175 be placed in a special fund and the balance in the general fund. This was carried.

Mr. White, on behalf of a special committee appointed some time ago, gave a report on the steps that had been taken to have the hucksters about the Customs House removed. Mr. Bond also stated that he had been before the Property Committee twice, that the aldermen had promised to have them removed, and that now there were only two left.

Mr. Kelly moved that the secretary be authorized to write to Mr. Sanderson, thanking him for his valuable services in baseball, sympathising with him and offering to pay his doctor bill. After some discussion the president appointed a special committee of Messrs. Kelly, Marmion and Sykes to visit Mr. Sanderson and communicate to him the sense of the resolution.

Vice-president Marmion said that Mr. White had introduced an interesting subject by enquiring why the association had not been a paying concern. He himself, he said, was at sea, and would like to have the matter looked into and answered. The president said that members should have a financial statement every six months, and would suggest that this be done. After some discussion Mr. Sykes gave notice of motion that the by-laws be so amended that the annual fee be $1 instead of $2.

A sum of $25 was presented to Mr. Hawes, the secretary, for his services in connection with the picnic.

An offer from P. C. Larkin to supply the association with a carload of sugar at 4⅛c. was then discussed. The temper of the meeting was well shown by a resolution which was proposed to the effect that while the association was in favor of a fixed price on the part of the wholesalers in regard to sugar, yet the members will, as long as any discrimination is made between outside and city grocers, buy for the lowest price possible. Others did not wish to accept the offer under any circumstances, while others would not consider the consequences of acceptation. The offer was accepted and the meeting adjourned.

OUTFIT FOR THE KLONDYKE.

Dixi H. Ross & Co., of Victoria, B.C., who style themselves Klondyke outfitters, have issued a list of supplies necessary for one man for one year going to the mines. The list is as follows :

Flour	400 lbs.	Stove	1
Corn meal, 2-10s	20 "	Gold pan	1
Rolled oats, 4-9s	36 "	Granite buckets	2
Rice	25 "	Knives and forks	1 each
Beans	100 "	Spoons	3 tea and 3 table
Sugar	75 "	Quaker bread pan	1
Dr'd fruits(apples, peaches, apricots)	75 "	Cups	2
Yeast cakes	6 pkgs.	Plates (tin)	3
Candles	20 lbs.	Whet stone	1
Dry salt pork	50 "	Coffee pot	1
Evap. potatoes	25 "	Sleds	
Evap. onions	5 "	Picks and handles	1
Butter		Hatchet	1
Bacon	150 "	Saws, whip	1
Extract of beef (4 ozs.)	½ doz	Saws, hand	1
Baking powder	10 lbs.	Shovels	1
Soda	3 "	Nails	20 lbs.
Salt	20 "	Files (assorted)	½ doz
Pepper	1 "	Axes and handles	1
Mustard	½ "	Draw knife	1
Ginger	½ "	Planes	1
Coffee	25 "	Brace and bitt	1
Tea	10 "	Chisels (assorted)	3
Condensed milk	2 doz.	Butcher knife	1
Soap (laundry)	5 lbs.	Compass	1
Matches	can of 60 pkgs.	Revolver	1
Tobacco		Evap. vinegar	1 qt.
Compressed soup vegetables	10 lbs.	Rope (½ in.)	100 ft.
Jamaica ginger (4 oz.)	2	Medicine case	
		Pitch	
		Oakum	
		Fry pan	1

On the firm's envelope is this inscription:

REMEMBER—That Clondyke, Yukon, is in Canadian territory, and that all goods from the United States must pay duty at port of entry. Goods purchased in Canada enter free.

Dixi H. Ross & Co. are up to date.

HIS JAW WAS BROKEN.

During the baseball match on the day of the grocers' picnic at Cobourg, Mr. J. W. Sanderson, 601 Dundas street, Toronto, was hit in the jaw by a ball thrown by the pitcher. At first he thought the injury was not serious, but he has since found that his jaw was fractured. He is, however, improving rapidly.

Mr. Sanderson is an exceedingly clever player, and feels sore at being hurt in amateur company.

On Time

You may have noticed that the successful man who takes advantage of his opportunities, is always on time. He doesn't wait for others to set the example, but simply "gets there."

Were you caught napping on this advance in the oat market? You had fair warning. We think prices will go higher yet. Supposing they don't—you'll have the very best kind of a staple on hand, if you send your order in now for those absolutely clean—easily digested—rich, nutty-flavored

Tillson's Pan Dried Rolled Oats

FROM MANUFACTURER TO RETAILER DIRECT.

The Tillson Co. Limited
Tilsonburg, Ont.

MINERS' SUPPLIES.

IT is to be regretted that so many Canadians en route for the Klondyke gold fields should get their outfits in and take their passage at Seattle and other cities in the United States.

One explanation of it is probably due to the fact that the favored cities have been the centres from which have come the press despatches which have day after day for some weeks been filling column after column of the newspapers. But that is only an explanation. It is not a justification.

Victoria, Vancouver and other cities in British Columbia are quite able to provide both outfits for and transportation to the Klondyke.

Loyalty to the home market demands that Canadians going to the now-famous gold fields should patronize Canadian merchants and Canadian transportation companies.

But if that be not a sufficient reason there is another: Canadians who purchase their outfits in foreign cities will be compelled to pay a Customs tax on them when they cross the border.

A good many Canadians en route to the Klondyke probably thought that outfits could be purchased in no other places but Seattle, Tacoma and other Coast cities in the United States. And, unfortunately, business men and the press in the Canadian cities where miners' outfits are obtainable have not been as prompt in undertaking to remove the illusion as they might have been. Now they are bestirring themselves, and good results will doubtless accrue therefrom.

Miners, like other people, need to be told where and how they can get their supplies. The way to tell them is by advertising, and, judging from the announcements which are appearing in the columns of the Victoria newspapers, the business men of at least that place realize the fact.

FIRST SHIPMENT OF VALENCIAS.

The first shipment of new crop Valencia raisins was made from Denia on July 23. It goes by way of Liverpool. The fruit is fine off-stalk, and will probably sell to the trade here at about 6 to 6½c. per pound.

All authorities seem to agree that the crop will be larger than last year. J. D. Arguimbau thinks it will be 100,000 quintals larger. "It it is housed in good weather," adds the authority named, "prices are expected to be lower than last year."

Trenor & Co. state that owing to the long continued drouth the fruit will be unequal in size, but will be sound. Large fruit for fine selected will be scarce and naturally dear.

2 Good Things

They are good sellers

Because they are good.
Because the public know they are good.

Every grocer should have them

Because he can make a good profit.
Because he will have quick sales.
Because his customers will be pleased with them.

PURE GOLD MFG. CO.
TORONTO

Have we your order?

Marshall's and Morton's

FRESH HERRINGS

HERRINGS IN TOMATO SAUCE
KIPPERED HERRINGS

. . . for Prompt Shipment.

H. P. ECKARDT & CO.

Wholesale Grocers — TORONTO

10 GOLD MEDALS

Awarded at the Great Pure Food Expositions held in Great Britain

To Gillard's New Pickle

Incomparably the best in the world.
Compounded from the finest known ingredients.

GILLARD'S NEW SAUCE

A relish of superior excellence, of world-wide reputation.

Single dozen lots	**$1.90**
Barrel lots of 12 dozen	**1.75**

Packed 2 dozen in case.

Single case lots, $3.40 per doz.
5 case lots and over, 3.30 " "

GILLARD & CO. Makers, London, Eng.

THE CANADIAN GROCER

J. BAYNE MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

THE MacLEAN PUB. CO. Limited

Fine Magazine Printers and Trade Newspaper Publishers

TORONTO: 26 Front St. W. Telephone 2148.
MONTREAL: Board of Trade Bldg. Telephone 1255.

John Cameron, General Subscription Agent.
Major A. G. Campbell, General Subscription Agent.

THE LAW OFFICERS' DECISION.

A DECISION has been given by the law officers of the Crown to the effect that the most favored nation clause in the Belgian and German treaties apply to Canada, and that therefore the products of these countries as well as all others enjoying favored nation treatment must be allowed to come into the Dominion under the minimum tariff accorded to Great Britain.

This decision is the result of a submission of the matter to the law officers by the Canadian Government.

When the minimum tariff was brought down on April 22 last the Government hung its case for refusing to accord its privileges to Germany, Belgium, or any other country with whom Great Britain had favored nation treaties on the fact that nothing was offered to Great Britain alone, but to any and all nations ready to comply with certain conditions.

"If," said the Finance Minister in his budget speech, "they (other nations) do not see fit to accept them (the conditions) the responsibility rests upon them and not upon Canada."

Then in another place in the same speech, he said: "We recognize that it is a question upon which we shall ultimately have to consult with Her Majesty's Government, and I need not say that any view that may be taken by Her Majesty's Government will be considered by the Government of Canada with the respect that is due to any representation that may be made upon any subject, but above all, on a question of an international character."

Most people who gave the matter consideration felt that the ground upon which the Government rested its case was doubtful. And from the remarks of the Finance Minister above quoted and from those of other Ministers which might be quoted, it is obvious that the members of the Government thought so too.

But dubious and all as people were about its legality, the move was a popular one both in Canada and Great Britain.

Although the law officers of the Crown have decided that the products of the most favored nations must enjoy the same privileges as those of the Motherland, Canada can after all congratulate herself that she did the right thing, paradoxical as it may seem to say so. For once at least the end justified the means.

For years Canada had ineffectually sought to have denounced the favored nation treaties with Belgium and Germany which bound her to conditions which were incompatible with her status as a self-governing colony. Even when her efforts had been seconded by the other colonies, vide resolution passed at the Colonial Conference at Ottawa, the results were the same. They did not wake up the English people.

What, however, years of agitation, memorials of the House of Commons and Senate and resolutions of the Colonial Conference did not, the minimum tariff of April 22 did. Daily newspapers, from the Times down, devoted columns of space to it, weekly papers and magazines dwelt upon it, while press and people declared that if the treaties with Germany and Belgium prevented Canada from giving the products of the Motherland preferential treatment, then the obstacle must be removed. Then in the midst of this acclaim the colonial premiers met in London and unanimously passed a resolution calling upon the Government to denounce the objectionable treaties. The outcome is known to all men.

But, had Canada not taken the step she did, it is unlikely notice of the abrogation of the treaties would yet have been given. It certain Canada would not have been lionized as she was at the Jubilee celebration. It is certain she would not have received the world-wide attention she has.

The nations entitled to the minimum tariff are Belgium, Germany, Argentine, Austria-Hungary, Bolivia, Chili, Colombia, Corea, Costa Rica, Denmark, Dominica, Liberia, Madagascar, Morocco, Muscat, Persia, Portugal, Russia, Sandwich Islands, Siam, South African Republic, Spain, Sweden and Norway, Swiss Confederation, Tunis, Uruguay and Venezuela.

But with a great many of these we do no business whatever, and with others, again, but very little. Germany is easily the first in importance, and our imports of dutiable goods from that country in 1896 were valued at $5,118,245. Our imports of dutiable goods from the other favored nation countries with which we do business are as follows: Belgium, $836,693; Austria, $192,677; Denmark, $1,294; Portugal, $46,563; Russia, $2,921; Sandwich Islands, $281; Norway and Sweden, $39,561; Persia, $515; Spain, $346,208; Switzerland, $326,231; Venezuela, $657. The sum total of these dutiable imports is $6,911,846, or about 10⅓ per cent. of our total dutiable imports during the year given. The amount of duty collected on these imports was $1,867,030, or about 9 per cent. of the $20,219,037 collected on the total dutiable imports.

According to the provisions of the minimum tariff, it will be remembered the rate of duty was to be, until June 30, 1898, one-eighth below that of the general tariff, and one-fourth on and after that date. So that until June 30 next these favored nation-treaty countries will have the benefit of the one-eighth reduction and of one-fourth for the month remaining before these treaties expire.

Taking into consideration the fact that the duty collected on the importations from the countries in question was less than two millions of dollars, it is obvious that the loss of revenue to Canada by the decision of the law officers of the Crown will not be more than one-third, or, at the outside, one-half, of a million dollars. And that is not, after all, a high figure to pay for being freed from a burdensome condition.

REDUCTION IN STARCH.

A reduction has been made in starch by the Canadian manufacturers. It went into effect on the 4th inst. In laundry starches the reduction is one-quarter of a cent per pound, and in culinary starch one-half cent per pound.

It is some time since a change was made in the price of starch. That previous to the

present was about 16 months ago, when culinary was changed from 7¼ and 6¾c. to 6½ and 5½c., while it is something like three years since any alteration was made in the quotations on laundry starch, when figures were marked down one-quarter of a cent per pound.

THE CURRANT SITUATION.

VARIOUS reports received in Toronto this week regarding the situation of currants in Greece agree in the most important features. The crop has been progressing favorably, but will be late.

The crop itself will, it is generally believed, be at least as large as that of last year, with the probability of its being larger, while the quality is fine. Nothing but rain will now prevent the fruit from being marketed in good condition.

One letter, under date of July 27, stated that cutting had begun in Calamata on the west coast, and that by the first week in August the cutting would be general.

One report states that shipments will begin during the third week in August, while another says it is doubtful whether any general steamer, carrying a selection of various growths, can sail before the end of August or early in September.

A cable was received in Toronto within the last few days approximately maintaining the high prices recently asked for old season's Filiatra fruit, which is now selling on the Canadian market at about 6c. per pound. Local dealers, however, state that the new crop will, generally speaking, sell cheaper than the figures now ruling on the old fruit, as it will, of course, be in a great number of hands and not confined to a few, as is now the case with the little fruit of last season's growth that is still in existence.

THE FIG CROP.

The crop of figs is a good one, but importers are buying very cautiously. This is no doubt due to the abundance of domestic fruits in Canada last year, which compelled merchants to carry over figs till this spring, losing money thereby.

There is no danger, however, of short importations, as it is now the custom of certain shippers of figs to consign goods to the Canadian market, and the quantity they consign is only limited by the ability of the market to absorb.

SCARCITY OF CANADIAN PORK.

A FEATURE in the markets this summer is the scarcity of all kinds of pork products. Weekly from the first of the season THE CANADIAN GROCER has been remarking the bareness of many lines in this market, and has been predicting the continued rise in prices. Gradually the price of live hogs has continued to rise, and now dealers in Toronto are paying $6 for live weights that would bring hardly $4 in Chicago. And yet this price will not bring forward enough stock to supply the market, for every dealer in Toronto says he has to refuse orders on account of the inability to fill them. This week we hear of packers being forced to lay off some hands because pork is not coming forward in quantity sufficient to keep the employes engaged.

The reasons for this scarcity are varied. The low price of hogs early in the spring did not make the venture of raising hogs a commendable one to the Canadian farmer, and as a consequence he cannot now supply the demand. The uncertainty of the tariff last fall and winter made the matter of packing a purely speculative policy on the part of the packers, and on that account a light supply only was stored away for the summer's consumption.

But the chief cause of this scarcity is the demand for export to England. Never before have Canadian pork products found so much favor on the English market. The fact, too, that it is not every kind of pork that can be shipped there has gone far to make the matter worse. To tickle the palate of the English a light, lean cut is necessary, and, as farmers who did grow hogs made a specialty of this line, the heavier varieties are not now obtainable. The "Wiltshire sides" that are so much in favor in England take up most of the body of the hog, and dealers say that this uses up many of the other cuts, and the latter are rendered scarce.

The only way of explaining the favor of the Canadian provisions on the English market over the varieties from the United States is to consider the feed. Most Canadian hogs are fed on bran and peas, while the farmers of the States give their hogs corn, because it is cheap. Corn renders pork fat but oily, and the Englishmen would rather pay the difference in price between the hogs from Canada and the United States to get the pea-fed variety.

What effect free corn will have on the Canadian hogs is hard to determine. If it is used extensively by the Canadians their pork will be likely to lose its flavor and favor, while experts say if it is fed moderately in conjunction with bran and peas, no harm, but rather a further improvement, will be found in the quality of the provisions.

JAPAN TEA ADVANCING.

INTELLIGENCE to hand at Montreal regarding Japan tea has been of a conflicting character. In the first place, despite strong advices from primary markets, low offers have been made on Japans lately, 15c. and under being mentioned. It is not specified, however, whether the goods in question are new or old crop, but the belief prevails that they are the latter, and that they consist of lots that were unloaded on a New York house during the rush for tea in the early spring. At any rate, many of the commission men, who ought to be in a position to know, protest that they cannot sell at such a figure.

In one case, cables from reliable sources stated that the market in Japan had advanced $1 to $2 per picul, that new supplies were temporarily exhausted and that the outlook was for shorter supplies than anticipated.

Later intelligence stated that teas which graded from $14 to $17 were about $3 per picul over what they were last year, and that owing to the dry weather and low price which had ruled a decrease in the second crop was confidently expected, while no third crop might be picked at all.

This cannot be agreeable news to Canadian importers, because it is not unlikely that the supplies will be short.

It is well known that the Yankees bought up most of the higher grades, and if the second and third crops are to be short it means that there will be so much less to come to Canada.

Existing stocks in jobbers' hands throughout the country are light also, and altogether the outlook for the future is full of interesting possibilities.

CANNED GOODS.

[Contributed.]

THE canned goods trade during the last few months has manifested a marked change for the better. The season of 1896 will long be a lesson to the Canadian packers, not from causes of overproduction, but mainly from their haste in rushing into the market to sell futures before the crop had matured.

Many of the packers attempt to do too much by aiming to put up more goods than their means will warrant, and are obliged, therefore, to rush to the jobbers to seek shelter in disposing of a portion of their goods at a loss with the hope of unloading the balance at a profit on some other man later in the season. This mode of doing business has been a curse to the trade, and is bound to meet with disaster if continued.

It shakes the confidence of the wholesale trade and his customers to maintain a minimum rate of price from day to day, and places travelers in a false position in treating their customers. This state of demoralization will continue as long as the Canadian packer persists in putting up too many goods, one-third of which he has to sell at a loss with the hope of disposing of the balance at a profit later in the season.

The season of 1897 is now on, but it dawns under different auspices. The force of circumstances has helped to right matters in bringing about a short crop, coupled with the fact that the packers have had ample time to look over their bank book and console themselves with the fact that the depletion of same was caused by their own imprudence in giving their goods away and completely destroying the possibility of themselves, the wholesale trade, or the retail man making an honest, legitimate profit.

The cold and backward weather during the months of April, May and June has not been beneficial to the maturing of the crop of tomatoes, corn and peas, and has already manifested itself in peas. The pack, which is over, is upwards of 20,000 cases short of last year, the hot and parching weather of July partially destroying the crop. The same may be said of corn. In consequence of over production the year before a small acreage was planted, and owing to cold weather in the seeding time the shoots did not come up, and in many cases had to be replanted, which will mean a short crop. Tomatoes, the most staple vegetable in canned goods, is undergoing a change. Owing to the heavy rains the plants have grown at the expense of the fruit. Under the most favorable weather from now out the crop cannot but be a small one, in consequence of which the packers are not forcing sales.

The small fruits have been an abundant crop. The same may be said of peaches, pears and plums, but much will depend from now out for the successful husbanding of the crop.

THE NUT SITUATION.

A good deal of business in Tarragona almonds for direct importation has been done on the Toronto market during the past week or two. The reason is, that some exceptionally favorable offers have been made, notwithstanding that the fruit is still upon the trees, and will be for another few weeks.

No one can say whether the actual prices after the opening of the market will be as cheap as the very low figure named by some exporters, but the buyers here have acted on the principle that the prices are low enough to speculate upon.

In regard to walnuts, E. M. Dadelszan, of Bordeaux, reports the crop looking well, and showing excess over last year of about 10 per cent. This refers particularly to walnuts in the Bordeaux district.

Grenoble walnuts are reported to be a good crop.

In regard to filberts, the market has simply fluctuated within a shilling per bag, and is now at about the figure at which Canadian merchants placed their orders.

The business of the merchant who has not time to read his trade paper is likely to die of shortness of breath.

REBATE ON GERMAN GOODS.

The collectors of Customs at the various ports have been this week instructed to admit the products of Germany and Belgium under the minimum tariff of 12½ per cent. Nothing has yet been said in regard to the French treaty.

The Customs officials will be kept busy for a while fixing up the rebates which will have to be made on Belgian and German goods passed since April 22 last.

NEW SULTANA RAISINS.

SAMPLES of new season's Sultana raisins reached the Toronto market early this week. They were drawn from the first sample lot of one hundredweight which arrived at Smyrna, and are the first to put in an appearance in Canada this season.

The fruit shows good quality, although the berry is not large, which is usual with the first arrivals.

The crop of Sultana raisins will fall slightly below that of last year, according to the best estimates. Notwithstanding, however, there will be a larger quantity for exportation, as a large portion of last year's crop was rendered unfit for such purpose owing to the damage done by rain.

A copy of The Journal de Smyrne, under date of July 20, states that the vine growers entertain serious apprehensions on the subject of the peronosporos, which has been attacking the vines this year. Following the late rains, The Journal said it was the opinion that the disease will increase its ravages, and that the crop in some districts will be next to nothing.

The crop this year is estimated at 34,000, against 33,000 in 1896, and prices will be about the same as last year.

It is not believed that the first shipments for Canada can arrive before the end of August or September 1.

THE SALMON RUN.

WHILE advices this week corroborate previous reports to the effect that the run of salmon on the Fraser River is a large one and the pack extensive, the circumstance is offset to a large extent by the shortage on the Skeena, Inlet and Naas rivers. The total result, it is believed by many in the trade, will be that the aggregate output will be little if any larger than that of 1896.

There is an improved demand from Great Britain to be considered also, and some of the most conservative traders state that it will not surprise them to see an advance in prices.

The fact that salt salmon can be laid down in the east also at a cost of $10 per barrel or $5.25 per half barrel is another influence. At these low prices it is quite likely that the consumption of fish in this shape will be larger than usual.

When it is a question of FLAVORINGS **we are the people** who can supply you with . . .

THE BEST.

GREIG'S . . .
CROWN EXTRACTS

are, without exception,
the finest in the land.

OUR SALES PROVE IT.

If you have not yet begun to handle this well-known brand, write us at once regarding our special advertising features whereby we create an immediate demand on you for the goods.

IT WILL PAY YOU WELL.

ROBERT GREIG & CO.

Montreal.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Aug. 12, 1897.

GROCERIES.

THE wholesale grocery trade does not this week exhibit any particularly new features. A nice business is, on the whole, being done, and the general tone of the market is healthy. Sugar, as far as the demand is concerned, is still the leading feature of the market, and values both at home and abroad are firm. Canned goods are in much about the same condition as a week ago, except it be that peas have gained more strength. Canned salmon is still being offered at last week's figures. Currants are cabled firm. Fair attention is being paid to Rio coffees, and there have been some fair transactions in pepper. Rice is dearer in the primary markets. Teas are dull, with Japan growths firm in price.

CANNED GOODS.

Although advices from the Coast report a better feeling there as to the price of canned salmon, yet agents here are quoting the same figures as during the past couple of weeks. As far as can be learned, with one or two exceptions, Toronto wholesalers have purchased liberally for future delivery, which may account for the fact that not many transactions between packers and jobbers are taking place. Retailers seem, however, to be fairly liberal buyers. Wholesalers are quoting red salmon for future delivery all the way from $1.15 to $1.30 per case, and cohoes at from 95c. to $1. Lobster is scarce and dear, and a good many anticipate that stocks in first hands will be exhausted by next spring. Canned meats are in good demand, and Clark, of Montreal, has advanced his prices 10c. per dozen all round. The feeling in regard to peas seems to be stronger than a week ago, some of the packers now asking 70 to 75c. per dozen. There is not much business transpiring in canned vegetables. Canned fruits are quiet and featureless. We quote as follows: Tomatoes, 80 to 85c.; corn, 55 to 75c.; peas, 70 to 75c. for ordinary; sifted select, 90 to $1; extra sifted, $1.25 to $1.40; beans, 65 to 95c;. peaches, $2.50 to $3 for 3's, $1.65 to $2 for 2's; raspberries, $1.40 to $1.80; strawberries, $1.50 to $1.80, according to brand and quality; blackberries, $1.40 to $1.70; cherries, $1.75 to $2.25; apples, 3's, 70 to 95c.; gallons, $1.50 to $1.80; salmon, "Horseshoe," $1.50; ditto, new season's, to arrive, $1.25 in 5-case lots and $1.30 in less quantities; other red salmon, $1.15 upwards, according to quality and brand; cohoes, 95c. to $1; canned mackerel, $1.20 to $1.30; lobsters, $2.40 to $2.50 for tall tins; 1-lb. flats, $2.70; ½-lb. flats, $1.60 to $1.70; Canadian canned beet, 1's, $1.25 to $1.35; 2's, $2.30 to $2.50; 6's, $7.75 to $8.25; 14's, $15 to $16.

COFFEES.

A fairly good demand is reported for green Rio coffee, but there is not much doing in other kinds. Jobbers quote green in bags as follows: Rio, 9½ to 13c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 18 to 20c.; Jamaica, 19 to 22c.

SYRUPS.

Still quiet. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

Dull. It seems to be the opinion that present prices ruling on New Orleans molasses are likely to be at least maintained. We quote: New Orleans, barrels, 23 to 35c.; ditto, half-barrels, 25 to 37c.; ditto, fancy, 50 to 55c., in barrels and half-barrels; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGARS.

The sugar market continues in a satisfactory condition. Beets for August delivery have advanced 3¾d. from the lowest point, and the figures ruling on beet are ¼d. above the parity of cane sugar. The Canadian refiners have been in New York trying to buy raws. They offered 1-16c. for centrifugals more than the recent high figures, and could not buy, importers demanding another 1-16c. Locally the demand is brisk and prices firm and unchanged. We quote for Toronto: Granulated—St. Lawrence and Redpath's, 4 7-16c. for single barrel lots and 4⅜c. for 5-barrel lots;

BUTTER TUBS

....Ex Warehouse or direct from Factory

Prompt Shipment
Best Goods . . .

WALTER WOODS & CO.
HAMILTON

DRINK : : :
:: Chocolate for Breakfast
It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES

But to get a good cup of Chocolate, you want to use the best of all
VANILLA . .
CHOCOLATES

CHOCOLAT MENIER
And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.
Ask your grocer for Chocolat Menier
The world-renowned French Vanilla Chocolate.

Send it Back
if it is not the most satisfactory tea you have ever handled. This is what we say of . . .
"SALADA"
CEYLON TEA

WHOLESALE AGENCIES . . .
25 Front Street East - - TORONTO
318 St. Paul Street - - MONTREAL
219 Cambie Street - - - VANCOUVER, B.C.
206 State Street - - - BOSTON, Mass.
15 Niagara Street - - - BUFFALO, N.Y.
Chronicle Telegraph Bldg., PITTSBURG
P. C. LARKIN & CO.

Offer the Best Soap

Which means the best value for sale.

IT PAYS.

SURPRISE SOAP ON WASH DAY

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

Acadia, 4 3/8c. for single barrel lots, and 4 5-16c. for 5-barrel lots; yellows, 3½ to 4⅛c. per lb.; German granulated, in 100-lb. sacks, 4⅜ to 4¼c. per lb.; Demerara crystals, 3⅞c.

SPICES.

Jamaica ginger is still scarce, and some houses are unable to procure any. There has been a little more buying of pepper, chiefly of Penang. We quote as follows: Pure Singapore black pepper, ground, 11c. in kegs, pails and boxes, and 13c. in 5-lb. cans; ditto, whole, 10c. per lb.; pure white pepper, ground, 18c. in kegs, pails and boxes and 20c. in 5-lb. cans; ditto, whole, 15 to 17c., according to quality; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 23 to 25c.; do. best, 28 to 30c. per lb.; allspice, 13 to 16c.; cassia, 20 to 25c. per lb. for ground and 40c. for Saigon.

NUTS.

A good deal of business has been done in Tarragona almonds for importation by direct steamer. Some exceptionably favorable offers have been made, although the crop is still on the trees, and will be for another month. We quote: Brazil nuts, 11 to 12½c.; Valencia shelled almonds, 18 to 22c.; Tarragona almonds, 9½ to 11c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12½c.; Marbot walnuts, 9½ to 11c.; Bordeax walnuts, 8 to 9c.: Sicily filberts, 10c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, ETC.

The rice market is stronger. A local house cabled for a lot of Japan and Patna rice, but an advance of one shilling per cwt. was demanded and the house in question had to buy at the higher figure. The demand is good for rice, tapioca and sago. We quote: Standard "B," broken lots, 3⅞c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5c.; Patna, 4¾ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½ to 4½c.

TEAS.

There is a little doing in Japan teas, but as a rule the market is dull. The brokers are practically doing nothing. Ruling prices on the Toronto market to retailers are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

The cable announces that the currant market remains firm in Patras, and that prices being asked for new fruit are much about the same as those now obtaining on spot for old goods. The crop is progressing favorably, and will be fully as large as that of last year. We quote: Provincials, 5¾ to 6c. in bbls.; ditto, half-bbls., 5¾ to 6c.; fine Filiatras, in bbls., 5⅞ to 6c.; do., half-bbls., 5⅞ to 6⅛c.; Patras, 6¼c. in cases; Vostizzas, cases, 7 to 8c.

The first shipment of new season's Valencia raisins was made on the ss. Soto via Liverpool at the early date of July 23. They will probably sell to the trade at about 6 to 6½c. for fine off-stalk. We quote: Off-stalk, 4 to 5c.; fine off-stalk, 5 to 6c.; selected, 6½ to 7c.; layers, 5½ to 6½c.

There is nothing new to mention in regard to California loose muscatel raisins. Wholesalers quote from 7 to 8c. as the ruling figures.

Local wholesalers are placing orders for new figs cautiously, their purchases last season having exceeded the supply. We quote spot goods nominally as follows: 10 oz., 7½c.; 10 lb., 9 to 10c.; 18 lb., 10 to 12c.; 28 lb., 11 to 13c.; taps, 3¼ to 3½c. net; natural, 4½c. in bags, and 6 to 6½c. in boxes.

California evaporated fruits are without special feature. We quote California

BUTTER AND EGGS

Are in good demand. We can place any quantity at highest prices, and assure you prompt returns.

J. A. McLEAN,

Successor to GRAHAM, McLEAN & CO.

77 Golborne St. TORONTO.

As Gold is to Silver

SO ARE

GOLDEN HADDIES

compared with some other brands. Only the **BEST** fish are used, and they are cured, smoked and canned immediately on being caught.

By this process they retain their **DELICATE FLAVOR** and rich, **GOLDEN COLOR.**

Every Can Guaranteed

Packers' Agents **NORTHRUP & CO.**

23 and 24 South Wharf - - ST. JOHN, N. B.

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses.

CUT TOBACCOS . . . .

OLD CHUM.

SEAL OF NORTH CAROLINA.

OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

ATHLETE. DERBY.

TO CANADIAN MANUFACTURERS AND IMPORTERS

If not represented in WINNIPEG

"For sale of your goods to jobbers will be pleased to have you write me."

E. NICHOLSON

124 Princess Street, **Winnipeg, Man.**

Successor to

W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

14 years' experience. Established 1882.

ORANGES AND LEMONS

Now is the time to buy your summer stock. Write us for prices. We can please you.

CLEMES BROS., - Toronto

51 Front Street East.

evaporated fruits as follows : Peaches, 7 to 10½c. per lb., according to quality ; apricots, 6½ to 15c.; pears, 5½ to 10½c. ; egg plums, 5½ to 11c. ; silver prunes, 8½ to 13½c.

A cable from Trieste to P. L. Mason & Co. indicates a slight change in the value of Bosnia prunes. The larger sizes are a little easier, while the smaller are a little higher than a week ago. California prunes are offering at low figures. We quote as follows : Bosnias, U's (110 to 113 half kilo), 6 to 6½c.; C's (85 to 90 half kilo), 7 to 7½c. per lb. California, 90 to 100's, 6½c. per lb. ; 70 to 80's, 7½c.; 60 to 70's, 7½ to 8c.; 50 to 60's, 8 to 8½c.; 40 to 50's, 9½ to 10½c.; 30 to 40's, 12½ to 13c.; "Ruby" prunes, 7½ to 8c.; French, 4½ to 5c.

Dates are dull. We quote : 5½ to 6c. for Hallowee and 5 to 5¼c. for Kadrowee.

GREEN FRUITS.

The fruit trade has been far ahead of previous years, not only in sales and receipts, but also in the quality of goods offered. The trade in lemons has been better the past week, but prices are easy at quotations. Oranges, too, are not exceedingly brisk. Bananas are moving freely and are firmer. The trade in these continues satisfactory. Watermelons are a good quality this year and are selling readily. California fruit continues to come forward and be auctioned off at firm prices, for it is arriving in good shape. All Canadian berries but the Latton berries are about out of the market ; the latter variety are still selling freely. The principal features in the market this week are the Canadian varieties of peaches, tomatoes, and apples. All are cheap this year and moving freely, and are good stock to handle. We quote as follows : Oranges—Sorrentos, 300's, $3.50 to $4 per box ; 180's, $2.25 to $2.50 per three-quarter box. Lemons, 300's, 360's, repacked, $4.75 to $5 ; original packing, $4 to $4..25. Cocoanuts, $4.50 a sack and 60c. per doz. Onions, 2½ to 2¾c. per lb. for Egyptians. Bananas, $1 to $1.75. New cabbage, $1 per bbl. Watermelons, 20 to 30c. California peaches, $1.50 to $1.75 per box; California plums, $1.50 to $2 per box ; California pears, $2.75 to $3.75 per box ; muskmelons, $2 to $2.50 per crate of 2 doz.; cucumbers, 20 to 30c. per 12-quart basket ; black currants, 75c. to $1 ; Canadian tomatoes, 50 to 60c. per basket. Latton berries, 5 to 7c. per quart ; huckleberries, 60 to 75c. per basket ; Canadian

ROYAL JUBILEE OIL

Is the Best Burning Oil in the Market.

ROYAL OIL COMPANY

SOLE MANUFACTURERS

Geo. Anderson, Manager. Toronto

THE QUEEN CITY OIL CO. LTD.

SAMUEL ROGERS, President, - TORONTO.

Sales Agents for the Standard Oil Co.'s Oils and SPECIALTY GOODS.

See that you get the genuine brands. Boston Coach Oil, Harness Oil, Sewing Machine, Bicycle, Lantern and Gun Oil, Hoof Ointment, Axle Grease, Paraffin Wax Candles, Electric Light and Granite Candles, Coach Candles, Christmas Candles, Plain and Decorated, Cordova Wax Candles. Enquire for prices.

Use PEERLESS OIL for Machinery.

HELLO ! ! ! YES,

Certainly we sell

"WHITE MOSS" COCOANUT

Everybody is asking for it, 'tis so fresh and tender. Sells so quickly. The Ladies prefer it to any other. Try it and be convinced of its superior quality.

Manufactured ONLY by...

Canadian Cocoanut Co.

(J. Albert McLean, Prop.)

MONTREAL

MORROW & EWING

General Commission Merchants

13 St. John St., MONTREAL

We beg to notify the Wholesale Grocery Trade that we have to offer best values in

Rio, Santos, Maracaibo and Mocha Coffees

also have on hand full lines of

Japan, Congou, Indian, Ceylon and Gunpowder Teas

Samples and particulars on application. Wholesale supplied only.

EGGS

Market steady and firm at 9½ to 10

BUTTER

Brisk demand for all good Tubs, Pails and Rolls now at 11 to 14 cents.

RUTHERFORD, MARSHALL & CO.

82 Front St. East, TORONTO

G.F.& J.GALT PACKERS OF THE CELEBRATED **BLUE RIBBON TEAS**

42 SCOTT St TORONTO

peaches, 25 to 35c. per 10 and 12-quart basket; Canadian apples, $2.50 to $3 per barrel and 25 to 30c. per basket.

BUTTER AND CHEESE.

BUTTER—Trade has been only fair during the week; rather small quantities have been bought for either local or export purposes. A large proportion of the butter coming forward is much off condition, and buyers are critical and select all parcels carefully. Good butter is moving freely, but poor qualities are a drug on the market. Country merchants are now holding butter, expecting dealers to buy as round lots. There is not thought to be much accumulation of stock in the city. Best quality is worth about 11½ to 12½c.; cheaper is plentiful at 8 to 9c. The outside feeling in creamery continues firm: Tubs, 17 to 17½c.; prints, 17½ to 19c.

CHEESE—Is firm and prices are a shade higher. The export demand is good, and prices have gone up from ⅛ to ¼c. Exporters do not themselves pretend to understand the advance; it seems to be largely a speculative advance. Many dealers are of the opinion that there will be a reaction. Price is 7¾ to 8¼c., and selling price is 8¾ to 9c.

SALT.

Demand has been steady. This season's business appears to be in advance of that of last year. Quoted at Toronto, carload lots go at $1 per bbl. and 60c. per sack; less than carload lots, $1.05 per bbl. and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

FISH.

Trade has been only moderate during the week. The supply is equal to the demand. We quote: Pickerel, 6c. per lb.; pike, 5½c. per lb.; whitefish, 6½c.; trout, 6½c.; perch, 3c. per lb., fresh herring, 3½c. per lb.; haddies, 7½c. per lb.; Labrador herring, $3 to $4 per bbl. and $2.25 per half-bbl.; split herring, $4.50 per bbl. and $2.50 per half-bbl.; boneless fish, 3½ to 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg.

PROVISIONS.

A very steady demand, with steady prices, characterizes the trade. Stocks are light and some lines are completely sold out. This is principally true in regard to backs, breakfast bacon and short-cut barrel pork. All lines are in short supply, however, and in one dealer's words: "Packers would not shade prices to their brothers."

DRY SALTED MEATS—Long clear bacon, 8c. for carload lots, and 8 to 8¼c. per lb. for ton lots and cases; backs, 8¾c.

SMOKED MEATS—Breakfast bacon, 12 to 12½c.; rolls, 9½ to 10c.; hams, large, 11 to 11½c.; 12 to 12½c. for small and 12½c. for medium; shoulder hams, 9c.; backs, 11½ to 12c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 5¾c.; tubs, 6 to 6¼c.; pails, 6¼ to 6½c.

BARREL PORK—Canadian heavy mess, $13 to $13.50; Canadian short-cut, $16; clear shoulder mess, $12.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—We quote: Wheat, No. 1 hard, 93c.; winter wheat, 83c.; oats, 22 to 23c.; peas, 43 to 44c. The market in wheat is very excited; in the other lines it is dull.

FLOUR—Although flour is dearer, yet the millers and dealers are finding that the price of wheat is advancing quicker than they can their figures. Some transactions on export account are reported this week. We quote in carloads on track, Toronto: Manitoba patents, $4.90; Manitoba strong bakers', $4.50; Ontario patents, $4.50 to $4.60; straight roller, $3.80 to $3.90, Toronto freights.

BREAKFAST FOODS—Trade is moderate. We quote as follows: Standard oatmeal and rolled oats, $3.10 in bags and $3.20 in bbls.; rolled wheat, $2.60 in 100-lb. bbls.; cornmeal, $2.30 to $2.40; split peas, $3 to $3.25; pot barley, $3 to $3.25.

COUNTRY PRODUCE.

EGGS—There has been a decided improvement in quality. Prices also are moving up. The demand far the good variety is quite brisk. We quote No. 1 selling at 10 to 11c.; No. 2 at 8 to 9c.

POTATOES—Again the scarcity of new potatoes has revealed itself. Something seems to affect the supply at times. We quote slightly higher prices than last week. Old potatoes are about out of the market. Dealers are paying 60c. per bushel for new variety and selling at 70c. a bushel.

HONEY—The new honey is not moving very actively this week. Dealers are holding firm at quotations. Buckwheat is dull at 3c. We quote light at: 60-lb. tins, 6 to 6½c.; 5 and 10-lb. tins, 6½ to 7c.; comb, $1.50 to $1.75 per dozen.

DRIED APPLES—There have not been very many enquiries this week. Prices, however, are firm. The idea as to price now is 2½ to 3c. f.o.b. The local jobbing price ranges from 2½c. upward.

EVAPORATED APPLES—Dealers are firm at quotations, but requirements have not increased. Buyers are paying 3½ to 4c. f.o.b. Jobbers are quoting 4½c. upward.

HIDES, SKINS AND WOOL.

HIDES—Business has yet the unhealthy aspect that has characterized it for some time. Cowhides: Dealers pay 8½c. for No. 1, 7½c. for No. 2 and 6½c. for No. 3. Steerhides: 60 lbs. and up, 8½c. for No. 1, 7½c. for No. 2 and 6½c. for No. 3.

CALFSKINS—Trade is only moderate; prices, however, are firm. No. 1 veal, 8 lbs. and up, 10c. lb.; No. 2, 8c.; Dekins, from 30 to 35c.; culls, 15 to 20c. each.

SHEEPSKINS—We quote: Lambskins and pelts, 50c.

WOOL—Arrivals continue to be inadequate to lessen the price. Dealers are still paying 19 to 20c.

PETROLEUM, ETC.

Lubricating oils have been in heavy demand during the whole of the week. Some larger fall orders have also arrived this

The rarest morsels to be found
Are manufactured in Owen Sound.
They are "Graham Crackers" pure and grand,
McLauchlan's name's on every brand.

J. McLAUCHLAN & SONS,
Biscuit Manufacturers, - Owen Sound, Ont.

WE ARE PAYING CASH FOR DRIED APPLES

W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. Toronto

"KOLONA"
Pure
Ceylon Tea

Salmon

"ANCHOR."— Our Own Brand.

Finest Fish Packed.

"Clover Leaf," Talls and Flats.
"Horse Shoe," Talls and Flats.
ALL PRIME SOCKEYE FISH.

COHOES, Talls only.
TO ARRIVE ✦✦✦✦ SPECIAL PRICES.

REIN & CO.'S
LOOSE MUSCATELS
Choicest Malaga Fruit.
Boxes 22 lbs. EXCEPTIONAL VALUES

TRADE

LIME JUICE
STOWER'S
Pints and Quarts.

Contains neither **Acid nor Alcohol.** Keeps in perfect condition after being opened. . . . .

"KOLONA"
Pure
Ceylon Tea

California Evaporated Fruits
Apricots, Peaches,
California Prunes, boxes 25 lbs.
CLOSE PRICES.

THE EBY, BLAIN CO.
Limited

TORONTO, Ont.

Currants
Cleaned and Stemless

"Kalamos," "Royal Vonitsa,"
"Morea," "Black Pearls,"
"Blue Pearls."
Best Value in Canada.

In store. Full stock of
MORTON'S AND MARSHALL'S
Kippered and Fresh Herrings,
Herrings in Tomato,
Shrimp and
Anchovy Sauce.
Preserved Bloaters,
etc., etc.

"KOLONA"
Pure
Ceylon Tea

BUILDERS

Cocoa
Bensdorp's Royal Dutch
FINEST GOODS IN THE MARKET.
Tins, ¼, ½ and 1 lb.

Coffee
"Crushed"
JAVA AND MOCHA
(XTR)

Reduced to 20c. lb.
Tins 25 lbs. and 50 lbs.
✦✦
GRAND VALUE

"KOLONA"
Pure
Ceylon Tea

week. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 14½c.; carbon, safety, 16½c.; Canadian water white, 17c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

Japan and Patna rice is cabled 1s. per cwt. dearer.

Clark's canned meats have been advanced 10c. per dozen all round.

No difficulty is now being experienced in filling orders for tobacco, although the demand is still good.

New season's salt B.C. salmon is offering at $10 in barrels and $5.25 in half-barrels, delivered, in carload lots.

The first samples of new season's Sultana raisins to arrive in Canada were received by J. L. Watt & Scott early this week. The quality is good.

P. L. Mason & Co. are in receipt of a cable from Trieste which states that the larger sizes of Bosnia prunes are easier, while the smaller are firmer.

QUEBEC MARKETS.

MONTREAL, Aug. 12, 1897.

GROCERIES.

THE week has not exhibited much change in the actual spot situation. An active business has been transacted in both granulated and yellow sugars, and values are steady. Syrups continue dull, while molasses have advanced somewhat sharply. Coffees and spices remain much the same. Primary advices on Japan tea continue of a firm character, and point to still higher prices. Dried fruit news is of an indefinite character as yet. Canned goods are generally steady with nothing new to report since last week.

SUGAR.

In sympathy with strong advices from outside markets the sugar market maintains its steady feeling, especially as the demand both for granulated and yellows has been quite active during the week. Both in London and New York the markets for raw are firmly held; in fact, prices have an upward tendency. Offers of German granulated sugar made since last report here have not met a very favorable reception as the trade do not seem to care much for it even at the reduced price. Commission men have been placing some cargo lots of raw with refiners at firm prices. We quote: Granulated, 4⅛c. for 1 to 9 barrels and 4 1-16c. for 10 barrels and over, with yellows ranging from 3⅜ to 3¾c., as to grade. At the refineries quite a few car lots of granulated have been moved forward during the week at 4c. net f.o.b. Montreal.

SYRUPS.

The syrup market continues without change, there being absolutely no movement. We quote: 1⅜ to 2c. as to quality.

MOLASSES.

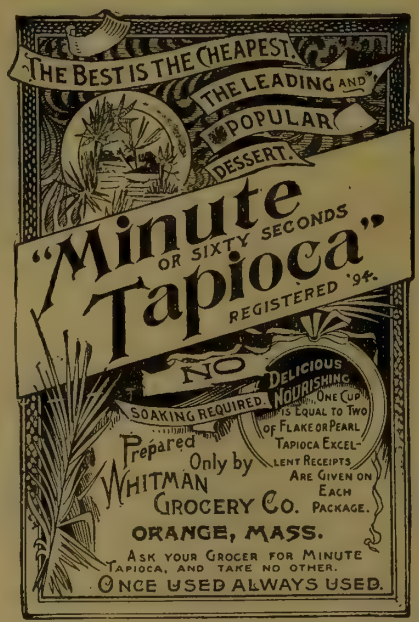
There has been no actual change in the molasses market, but a firmer tone characterizes the market, and holders are confident of higher prices in the future. As a result they are not urging sales, no Barbadoes now being available under 22c. in a wholesale way, while in jobbing lots 23 to 25c. is asked for it, which is an advance of 2c. per gallon. Porto Rico ex store is held firm at 25 to 26c. for choice and 29c. for prime.

RICE.

There is no change in the rice market, business ruling quiet. We quote: Crystal Japan, $4.50 to $5; standard B, $3.50 to $3.75; Patna, $4.50 to $5; Carolina, $6.75 to $7.75; choice Burmah, $4 to $4.25, and Java kinds, $4.25 to $4.50.

SPICES.

There has been little doing in spices during the week, with values generally unchanged. We quote: Black pepper, 9 to 10c.; pure white, 11 to 16c.; pure Jamaica ginger, 20 to 25c.; cloves, 15c.; pure



Cause and Effect

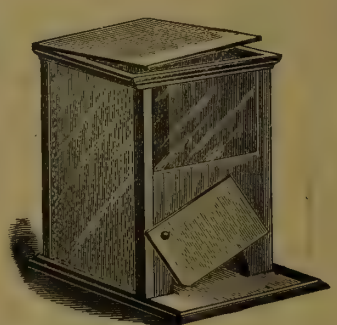
Cause. We have placed "MINUTE TAPIOCA on the market claiming that we had the best, purest, most convenient and fastest-selling tapioca ever shown, and by judicious advertising and guaranteeing the high quality of our goods got the people to try it.

Effect. The rapidly increasing sales of the "MINUTE TAPIOCA" prove that the people know a good thing when they see it, and appreciate our efforts to help them place a delicious and nourishing menn upon their tables.

☞ **You can't afford not to handle it.**

WHITMAN GROCERY COMPANY

ORANGE, MASS.



MARSHALL'S

Saratoga Potato

CHIPS.

Grocers sell them.

Manufactured by . .

JOHN E. MARSHALL

118 Commercial St.,

Boston.

D. H. RENNOLDSON,

Agent in Montreal.

ENAMELLED MEASURES

In ½ pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.

GOVERNMENT STAMPED

Superior to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode . . . .

The McCLARY MFG. CO.

LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER

WANTED Consignments of
BUTTER, EGGS & POULTRY
Quick returns guaranteed.
CHAS. J. GRAHAM, Produce and Commission Merchant
88 Front Street East, TORONTO.

Department of Aviculture

Did you know that for years there has been a Department of Aviculture in the Dominion, and that millions of bulletins have been gratuitously distributed from time to time, in which the subject of bird keeping has been set forth in a most attractive and persuasive manner; and that advice has been constantly given free of cost to all applicants? Such a department has, nevertheless, been in existence for years, working quietly, but so effectively, that to-day there are ten birds kept where one was a few years ago. The expense of this work has been defrayed entirely by Bart. Cottam & Co., and while "Cottams," from its pre-eminent and undisputed position as the best bird food, has naturally benefitted to a large extent, all handlers of bird food in any form owe more than they generally admit to the widespread educational work done by the packers of Cottams Seed. It pays to handle Cottams Seed.

Cottams Seed is sold by all wholesalers.

DAWSON & CO.
FRUIT, PRODUCE AND COMMISSION MERCHANTS,
32 WEST MARKET STREET
TORONTO.

FRUIT
Large quantities are now being handled by
McWILLIAM & EVERIST
WHOLESALE COMMISSION MERCHANTS
25 and 27 Church street,
TORONTO, ONT.
Consignments promptly and carefully handled.
All orders receive our best attention.
Telephones:—Office, 645. Fruit Market, 2746.

PURE
LARD
. . OF THE . .
Best Quality.
Special Prices This Week Get Our Figures.
IN 5 TUB AND 15 PAIL LOTS.
F. W. FEARMAN - HAMILTON

mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do., best, 28 to 30c. per lb.; allspice, 12 to 14c.; nutmegs, 50 to 90c.

COFFEES.

The coffee market is without change. We quote: Maracaibo, 16 to 19c.; Santos, 12 to 15c.; Rio, 12 to 16c.; Mocha, 24c., and Java, 25c.

TEAS.

The failure of a commission house here has somewhat unsettled the market, but inherently the tendency of the market is steady, as supplies are light and advices from primary markets are steady to strong. We quote as follows: Young Hysons, 14 to 18c. for low grades, 25 to 28c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15½ to 21c. for mediums, and 28 to 40c. for high grades; Indians and Ceylons, 17 to 20c. for mediums, and 35 to 65c. for higher grades.

CANNED GOODS.

The canned goods market generally is steady, and advices from the Coast on salmon are fairly steady, while the tendency on vegetables, especially on corn, tomatoes and other staple lines is distinctly steady. We quote as follows: Tomatoes, 80c.; corn, 50 to 80c.; peas, 80c.; peaches, $1.75 to $1.90 for 2's; raspberries, $1.40 to $1.90; strawberries, $1.75 to $2, according to brand and quality; cherries, $2.30; apples, 3's, 85 to 90c.; gallons, $1.55 to $1.65; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.40 to $1.45; "Clover Leaf," $1.35; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.30, in tall tins; canned mackerel, $1.25; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.30; lobsters, $11 per case; French sardines, $10.25 to $11 extra brands; ordinary brands, $8 to $9; Canadian brands, $4.25.

DRIED FRUIT.

There has been a fair demand for Valencia raisins in the shape of open orders and early shipments of them via New York or Liverpool are quoted at 15s. to 16s. For the direct steamers it is impossible to quote reliable figures.

An active business for forward delivery has been transacted in California raisins, but all the orders taken are at open prices, but it is expected that 3-crown will cost about 5½c., duty paid, and 4-crown 6½c.

Reports regarding new crop currants are very conflicting, both as regards quality

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.
$2.50 per case; 80c. gallon.
THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

BROCK'S BIRD SEED

is the standard by which all good bird seeds are judged To say it is equal to "**Brock's**" is the highest praise that can be bestowed. 1-lb. and ½-lb. pkts. All wholesalers. See you get it.
NICHOLSON & BROCK - TORONTO

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

LARD, HAMS
Long Clear Bacon
Write for prices.
THE WM. RYAN CO. LIMITED
70 and 72 Front St. East, - TORONTO

S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
76 COLBORNE ST.,
TORONTO, ONT.

Smoked Backs
Special Prices for two weeks. Write for sample order. Full lines of all Smoked Meats and Lard. Quality and prices always right.
D. GUNN, BROS. & CO.
Pork Packers and Commission Merchants,
TORONTO, ONT.

FANCY ORANGES
All Varieties
Extra Fancy Lemons, Finest Bananas Grown, Pineapples, Strawberries, Tomatoes, Etc., Arriving daily.
HUGH WALKER & SON
GUELPH, ONT.

and price, offers on Vostizzas recently having been 22s., Filiatras 15s. 6d. to 16s. and Provincials 15s. to 15s. 6d., cost and freight Montreal. Spot quotations are purely nominal, as the above figures are for shipment via British ports. Reports also state that the quality of the crop is very doubtful.

Evaporated California apricots are much firmer in tone, and 9c. is now asked for carload lots Montreal, which is an advance on the figures quoted last week.

Advices from Smyrna on Sultana raisins state that prices will not be as low as at first expected but will be about the same as last year.

NUTS.

There has been little change in the nut market, except that Grenoble walnuts are rather firmer than they were. We quote: Grenoble walnuts, 11 to 12c.; do. shelled, 20c; Brazils, 11c.; almonds, 10 to 10½c.; do shelled, 17 to 18c.; filberts, 8½ to 9c.; peanuts, 7 to 9c.; pecans, 9 to 10c.; and cocoanuts, $3.50 to $3.75 per 100.

DRIED APPLES.

A new feature has been the active enquiry on country account for evaporated apples, and they have advanced ½ to ¾c. per lb., to 4 to 5c. Dried apples are unchanged at 2 to 2½c.

GREEN FRUIT.

There has been a good business in all kinds of green fruit during the week. One of the notable facts of the week was the active demand from American buyers for watermelons, which are firm in consequence. We quote: Valencia oranges, $6 per case; bloods, $2.50 to $3 per box; Messinas, do., $3 to $3.50; lemons, $3.50 to $4 per box for choice, and $2 to $3 for common; Naples lemons, $6 to $7 per chest; bananas, $1.25 to $1.65 per bunch; Canadian cherries, 40 to 75c. per basket; California apricots, $1.25 to $1.50 per box; do., peaches, $1.75 to $2, and pears, $2.75 to $3, and plums, $1.75 to $2 per box; pineapples, 10c. each; raspberries, 6 to 8c.; blueberries, $1.75 to $2 per box. Egyptian onions, 3c. per lb., and watermelons 20 to 25c. for choice and 15 to 20c. for common.

COUNTRY PRODUCE.

EGGS—Business in eggs continues fairly active, there being a good demand, and prices are firmly held. Selected near-by stock sold at 10½ to 11c.; ordinary No. 1 at 9 to 9½c., and No. 2 at 8 to 8½c. per dozen.

MAPLE PRODUCT—In maple product there is no change to note. We quote: Maple syrup, 4¾ to 5c. per lb., and 45 to 55c. per tin; sugar, 5 to 6c. per lb.

HONEY — The demand for honey is slow and prices are unchanged. White clover comb is offering at 10c., and dark at 7c.; bright extracted at 6½ to 7c., and dark at 4 to 5c. per lb.

BEANS—Beans continue slow of sale at 55 to 60c. in car lots, and 65 to 70c. in a small way.

PROVISIONS.

The feature of the provision market has been the continued strength in pork, which is 50c. per barrel higher than it was a week ago. Lard and smoked meats are in fair enquiry and steady. We quote: Canadian pork, $15 to $15.50 per bbl.; pure Canadian lard, in pails, at 6¾ to 7¼c., and compound refined at 5¼ to 5½c. per lb.; hams, 11 to 13c., and bacon, 11 to 12c. per lb.

FLOUR AND MEAL.

The flour market has ruled active and strong since last report, there being an extensive turnover both on export and local account, while prices are 5 to 10c. higher on Ontario and 25c. on Manitoba grades than they were a week ago. We quote as follows: Winter wheat patents, $4.15 to $4.25; straight rollers, $3.90 to $4, and in bags, $1.90 to $2; best Manitoba strong bakers', $4 50; second do., $4, and low grades, $2.40; Hungarian patents, $4.90.

We cannot

change Advertisements in this paper after 5 o'clock p. m. Tuesday of week of issue. Advertising copy which reaches us later will have to be held over till following week.

Business in feed was quiet, but prices rule firm. Manitoba bran is quoted at $13 to $13.50, and shorts at $14 to $14.50 per ton, including bags.

The oatmeal market has continued easy since last report and prices are 5c. lower than they were last week. We quote: Rolled oats, $3.40 to $3.50 per barrel, $1.65 to $1.70 per bag; standard meal, $3.30 to $3.40 per barrel and $1.60 to $1.65 per bag.

BALED HAY.

There is no change in baled hay, the demand being fair at $11.50 to $12 for No. 1 and at $10 to $10.50 for No. 2 per ton in car lots on track.

CHEESE AND BUTTER.

The cheese market has developed another sharp advance during the past eight days and there has been extensive purchasing both in the country and on spot at an advance of ¼ to ½c. per pound. For instance, on Monday here receipts from the French sections were much heavier, being 9,000 boxes, an increase of 5,000, but demand was brisk and all were taken at a range of 8⅛ to 8¼c., with some special lots fetching 8⅜c. This is an advance of ⅜ to ½c. per pound on the prices paid last Monday, and is proportionately higher than what was realized in Ontario. In addition to this trading, a leading Ottawa Valley combination turned over 1,200 to 1,500 boxes at 8⅜c. On the whole, therefore, the market on this side is an active and firm one. Finest Ontario cheese, 8½ to 8¾c.; finest Townships cheese, 8⅜ to 8½c.; finest Quebec cheese, 8⅛ to 8⅜c.; under grades, 8c.

The butter market exhibited nothing special to-day. Trading was quiet and values were much the same. Finest creamery, 17 to 17¼c.; seconds, 16 to 16½c.; dairy butter, 12 to 12½c.

MONTREAL NOTES.

There have been offerings of Naples lemons on the market this week, the quality being remarkably good.

An active demand for evaporated apples on country account has led to an advance of ¼ to ½c. per lb. this week.

The easiness in oatmeal noted last week has continued and values show a further decline this week of 5c. per bbl.

A rather firmer tendency is noted in old stocks of Grenoble walnuts here, and 1c. per pound advance is asked this week.

Advices from Smyrna state that the increase in the crop of Sultana raisins over last year will only be about 1,000.

Active speculative demand throughout the country districts has advanced the price on July cheese from ¼ to ½c. per lb. on last week.

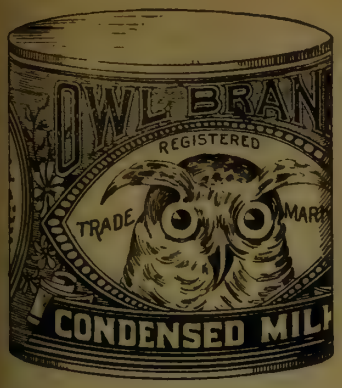
Continued strength has characterized the flour market. Ontario grades have advanced 5 to 10c. and Manitoba 25c. per bbl. on the figures ruling a week ago.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Aug. 12, 1897.

BUSINESS during the week has been but fair, the farmers being too busy at this season to buy goods. If markets will but hold firm as they now are, a good and profitable fall business is looked for. The samples of new teas, which have been received from China, show better values than the samples received last year. The teas themselves are daily expected. They are chiefly the better grades. The market is firm. The large stocks which were held here are getting worked off, and an improved movement is looked for. Cream



Everlasting Milk . . .

OWL BRAND CONDENSED MILK

will keep almost for ever while the can is unopened. We guarantee it in any climate. Purchasers need have no fear of disappointment upon opening a can. It is always the same.

Canada Milk Condensing Co., Limited,

Antigonish, N. S.

The Club Coffee

Clubmen always want the best. That is how this Coffee gets its name. There are still a few towns unrepresented. Do you want a ***good thing?*** Write

Ewing, Herron & Co.

Coffee and Spices

Montreal.

Ask our Travellers to show you our LEADERS in BULK

Ceylon and Young Hyson

TEAS

SPLENDID VALUES.

Agents in Canada for ENGLISH BREAKFAST HOP TEA.

Pounds and Half Pounds. ✦ Once Tried Always Used.

BALFOUR & CO., HAMILTON

The Vinegar You Want...

whether it be

WHITE WINE MALT . . . . or CIDER

will be shipped promptly on receipt of order. We'll guarantee the quality to be right. . . . . .

T. A. LYTLE & CO.

Vinegar Manufacturers, **TORONTO**

MORTON'S HERRINGS

Fresh Kippered— ... Now in Stock.

In Tomato Sauce.

WARREN BROS. & CO.

TORONTO.

BUY

Ivory Bar Soap

THE BEST MADE

Extra Choice

Hams Bacon
Pure Lard
Mess Pork

PARK, BLACKWELL & CO. Limited

Pork and Beef Packers,

TORONTO

New Season's

Moning Congous

. . AND . .

Young Hysons

A shipment just arriving.

PERKINS, INCE & CO.

TORONTO.

There's a something that fascinates about that

"Most Excellent" COFFEE

It's a Pure, High-Grade Berry, at a popular price

of tartar shows little change ; if anything, prices are easier. The run of summer travel continues large. The weather has been beautiful.

TOBACCOS—There are quite large stocks still held here. The further advance made by McDonald was a surprise to the trade, and a pleasant one to the holders of stocks, on some lines of which they are now getting a clear profit of 17c. The demand for native grown tobacco is improving. The following are the 30-day prices on some of the best known brands of tobacco selling in this market : Brier, 8's, 20-lb. cads, 63c.; Index, 8's, 20-lb. cads, 60c.; Napoleon, 20-lb. cads, 65c.; Prince of Wales, 4's, 8's and 16's, 20-lb. cads, 53c.; Crown, 8's and 16's, 20-lb. cads, 61c.; Pilot, 8's, 40-lb. cads, 62c.; Myrtle Navy, 4's, 74c.; Mahogany, 8's and 16's, 62c.; Crescent, 8's, 58c.; Myrtle cut, 84c.

OIL—The receipts here of cod oil continue light, with prices still low. At Halifax better receipts are reported. In burning oil, prices show no change ; a rather better demand is noted. Contracts for fall will soon begin to be made. Lubricating oil is dull. We quote : Best American burning oil, 17½ to 18½c.; Canadian water white, 16 to 17c.; Canadian, prime, 14 to 15c.

SALT—Market is getting in better condition, both as regards stocks here and at outside points, except, perhaps, some places in Nova Scotia, where there are still ample supplies. Prices on coarse are held rather firmer, and a good demand is expected for the cargo due to arrive here about the last of the month. In Canadian salt there is nothing new to report. We quote : Coarse, 45 to 48c.; Liverpool factory-filled, 85c. to $1 ; Canadian fine, $1 to $1.05 per bag.; 5-lb. bags, in bbls., $3 to $3.25; 10-lb. bags, in bbls., $2.85 to $3; butter and cheese salt, bulk, $2.50 per bbl.; 20-lb. wood boxes, 20c. each ; 10-lb. wood boxes, 12c. each ; cartoons, $2 per case of 2 doz ; rock salt, $5 to $6 per ton.

CANNED GOODS—Very little for future delivery has yet been sold. Packers are firm, particularly in peas, prices of which have advanced fully 5c. per doz., and in some cases even more. New corn is held at a large figure above prices lately paid by dealers here for that packed last season. Fruits have been lightly bought as yet; prices are about as last year. In California fruits higher prices are asked, and it is said the Baltimore pack will not be as large as usual. Some Baltimore packers have withdrawn tomatoes. Salmon continues to be offered low, but sales are not up to last year ; quite a few old still here. When it is remembered that the price is 20 per cent. below last year's, and that there are no lobsters to be had, large sales during the season may be expected. We quote as follows : Corn, 65 to 70c.; peas, 75 to 85c.; tomatoes, 85 to 90c.; gallon apples, $1.75 to $1.80; corned beef, Canadian, $2.20 to $2.30; American, 2-lb. tins, $2.40 to $2.50; 1-lb tins, $1.30 to $1.50; oysters, 2's, $2.10 to $2.25 ; 1's, $1.40 to $1.50 ; peaches, 3's, Canadian, $2.75 to $3 ; 2's, $1.75 to $1.85 ; American, 3's, $2 to $2.25 ; pineapple, $2.25 to $2.75 ; salmon, $1.25 to $1.40; lobsters, $2.50 to $2.60; haddies, $1.15 to $1.25 ; clams, $5 for 4 doz ; chowder, $2.60 to $2.75 for 2 doz. ; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUIT—There continues to be large sale. Pears are perhaps the most active here. The sale of California fruit so far has been large, a second car having been received this week. Oranges are about out of the market, as are pines. Some large cases of Naples lemons have been received ; while fruit is large, our dealers prefer the other grades. Apples continue to improve in quality and they cheapen in price. Native tomatoes now supply the trade. Melons have a steady sale. Cucumbers are marked lower. There are no cherries this season. Plums, of which the crop in Nova Scotia is usually so large, are also largely a failure, and the apple crop will also be below the average. We quote as follows : Lemons, $5 to $5.50 ; oranges, $5 to $5.50; bananas, $1.50 to $2 ; Bartlett pears, per bbl., $6 to $8 ; tomatoes, 6c. per lb. ; cucumbers, 25c. per doz. ; raspberries, 10 to 12c.; new apples, $3.50 per bbl.; California peaches, $1.50 to $1.75; California plums, $1.75 to $2; California pears, $2.25 to $2.50; melons, 30 to 40c.; lettuce, 25 to 30c. per doz.

DRIED FRUIT—The market is still a quiet one. The stock of raisins is light here. Small quantities of California loose muscatels continue to arrive. While future prices are quoted no business has yet been done. Currants are also a limited stock here. At this season the demand is light, being chiefly for cleaned in 1-lb. packages. Prunes and such lines are dull. Onions have a good sale and prices are firm. Evaporated and dried apples are held higher, and further advances looked for later when demand improves. We quote as follows : Raisins, Valencias, 5¼ to 6c.; California L. M. 3-crown, 7 to 7¼c.; London layers, $1.75 to $2 ; currants, cases, 5¾ to 6c.; bbls., 5¼ to 5½c.; cartoons, cleaned, 7¾ to 8c.; bulk, cleaned, 6½ to 7c.; prunes, boxes, 5 to 10c.; dates, 4½ to 5c.; dried apples 3½ to 4c.; evaporated apples, 5 to 5½c.; onions, 2¾ to 3c. per lb.; cocoanuts, $2.50 to $3.50 per 100 lbs. ; figs, 10 to 12c.; Sultana raisins, 7½ to 9c.; Valencias, layers, 6 to 7c.; Malaga loose muscatels, 6 to 6½c.; 4-crown L. M. Californias, 7¾ to 8c.; seeded muscatels, 1-lb. cartoons, 12 to 13c.

SUGAR—While the market keeps quite firm as regards refiners' quotations, the feeling here, in granulated at least, is still below their prices. They have had no demand from this market for some time. There is a good enquiry for yellows. Prices show no change. We quote : Granulated, 4⅛ to 4¼c.; yellows, 3¾ to 3⅞c.; Paris lump, 5¼ to 5½c.; powdered, 5 to 5¼c.

MOLASSES—Another small cargo of Porto Rico is expected here. The market on this grade is firm. Barbadoes can still be bought low. Stocks of molasses are not large. Continued firm prices are expected. We quote : Barbadoes, 22 to 24c.; Porto Rico, 26 to 30c.; New Orleans, bbls., 25 to 27c.; Antigua, 22 to 23c. ; syrup, 36 to 38c. ; St. Croix, 20 to 22c.

DAIRY PRODUCE—In speaking to a large dealer the other day he said : "If the market was as strong as the butter we would be better off." There is no doubt the market would be stronger if the butter was better quality. Receipts are large and sales dull. In eggs, the feeling is easy, a fair demand only ruling. Cheese shows little, if any, change, although prices may be a little easies. So far the factories have had a good season. All the June cheese is about sold, and July make is well sold up. We quote : Dairy butter, 13 to 16c.; creamery, 17 to 18c.; prints, 18 to 20c.; cheese, 9 to 9½c.; eggs, 9 to 9½c.

FISH—Dry cod are quoted higher. Receipts of new are hardly enough to supply the present demand. Mediums bring about the same price as large. Pollock is also quoted higher. In pickled herring demand is still dull. A few thousand smoked herring to hand this week have somewhat relieved the market, which was about bare. Prices are still low. A few salmon are still being received. Shad have been a fair catch during the week. Some present catch pickled shad are now offered. While rather higher than earlier caught fish they are much better. At this season smoked shad are a favorite fish here. We quote as follows : Large cod, $3.25 to $3.50 ; medium, $3.25 to $3.35 ; pollock, $1.25 to $1.30 ; bay herring, $1.25 to $1.30 per half-bbl. ; smoked, new, 6½ to 7½c.; shad, half-bbl., $4.50 to $5; boneless, 2½ to 8c.; Barrington, $3 per bbl.; Shelburne, $3.25 per bbl.; salmon, 20 to 22c.; boneless, 3½ to 4c.; cod, 6 to 6½c.; shad, 10c. each.

PROVISIONS— There is little doing, The low price of lards helps the sale. The feeling in pork is upward, and beef is held

EAST INDIA PICKLES

There are none other so nice. ...

During the picnic season grocers should buy the half-pints.

Your wholesaler keeps them.

A. E. RICHARDS & CO., Selling Agents, HAMILTON.

Pickles.

LIGHT HOUSEKEEPING.

Heinz's Baked Beans make it bright as well as light.

GROCERS SHOULD SUPPLY THEM

Other Popular Specialties

SWEET PICKLES **TOMATO CHUTNEY**
INDIA RELISH **TOMATO KETCHUP**
ETC.

For sale by

Hudon, Hebert & Cie., Montreal.
H. P. Eckardt & Co., Toronto.

MEDALS—
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE always bear this Keystone trade-mark.

H. J. HEINZ Co. TRADE KEYSTONE PICKLING & PRESERVING WORKS MARK PITTSBURG, U.S.A.

more firmly, but there is little or no change in prices. Smoked meats are firm at the higher price, but rather less attention is being paid to them. We quote as follows: Clear pork, $13 50 to $14.50; mess, $12 to $13; plate beef, $12 to $13; hams 13 to 13½c.; rolls, 9½ to 10c.; pure lard, 6¾ to 7¼c.; compound, 6¼ to 6½c.

FLOUR, FEED AND MEAL—The firm feeling still continues, and in some lines higher prices are asked, but buyers have been rather more backward during this week. In oatmeal and oats, the higher prices lately quoted are hardly as well maintained. Feed is dull. Beans have a rather better enquiry. Canned is quoted a little higher; it has been scarce during the week. The dealers depend largely on the two local mills, and one has been shut down on account of accident, and the other is short of corn. We quote as follows: Manitoba flour, $5 to $5.10; best Ontario, $4.60 to $4.70; medium, $4.25 to $4.35; oatmeal, $3.55 to $3.65; cornmeal, $1.90 to $2; middlings, car lots, in bulk, $15 to $16; bran, do, do, $13.50 to $14.50; hand-picked beans, 85 to 90c.; prime, 75 to 80c.; oats, 33 to 34c.; hay, $12.50 to $13; barley, $2.75 to $3; round peas, $1.15; split peas, $2.85 to $3; yellow eye beans, $1.50; timothy seed, Canadian, $2 to $2.25; do. do., American, $1.75 to $2; clover, 8¾ to 9c.; alsike, 8½ to 9c.

ST. JOHN NOTES.

Merritt Bros. expect a cargo of Porto Rico molasses within the next week.

The Bank of New Brunswick has reduced its rate of interest to special depositors to 3 per cent.

Returns for over $24,000 worth of cheese shipped to England have been received by the shippers in Prince Edward Island.

Customs returns for July show a decrease of $10,701, as compared with last year's, the figures for last year being $59,921, and for this year $49,220.

It is expected two pulp mills will be started in or near St. John within the near future. The outlook for successful business at this point in this line is good.

Dearborn & Co. received this past week a shipment of canned goods from New Zealand, the first to come to this market. It consisted of canned mutton, preserved rabbit and sheeps' tongues. The selling price is $4 per doz.

The new D.A.R. steamer, the Prince Edward, will soon be on between Boston and Yarmouth. She will leave Yarmouth Mondays and Thursdays in the afternoon, due in Boston by six the next morning. Returning, will leave Boston Wednesday and Saturday afternoons. Passengers will be able to make the trip from Boston to Halifax, via Yarmouth and the Annapolis Valley, in less than twenty-four hours.

Besides the competition the railways have in the direct steamer from Montreal, the bringing of flour via Boston continues; 600 barrels arrived this week. The freight trains on the C.P.R. are making much better time than formerly, the time being about 36 hours between St. John and Montreal.

Mr. L. C. Archibald, of the Canada Milk Condensing Co. Antigonish, N.S., called on THE CANADIAN GROCER this week. He is well satisfied with the reception his milk, the "Owl" brand, is receiving at the hands of the trade. It is his intention to put it up in the self-opening can, which will be found particularly convenient by those who use this excellent article.

D. Gunn, Bros. & Co. report a continued active demand for smoked backs. "This line continues to please," they say.

G. F. & J. Galt say that low-priced Japan teas are features in their trade just now and that they will give quotations on application.

J. A. Maclean says he can't get enough of his "C4th" brand of smoked meats to fill his orders. He quotes his lines at 1c. higher than our market quotations.

AMONG THE RETAILERS.

Tax Paying.

This week I can hardly refrain from encroaching upon territory other than my own. At nearly every place in Toronto I called this week the main topic of conversation was civic matters. This shows a commendable public spirit, but it did not give me any

V. Raby, 1st in the grocery contest.

arguments on topics in connection with the grocery trade. In some cases I was asked to discuss these municipal matters in print; indeed I was requested to take both sides of the questions. Then again I might notice their changed humor this week; this was tax paying week. One gentleman jokingly remarked that he used to be able to pay all his taxes at once, but that now he had to

De Repentigny, 2nd in the grocery contest.

make partial payments. These are the days when a business man can determine without the aid of books how profitable a business he has been doing for some time past. Considering everything, I guess I ought to lodge no complaints in regard to this humor, but rather congratulate the unfortunate on the commendable manner in which they bore their [illegible] $1.[illegible] Am.

Grocery Brokers.

Not many years ago a person could have counted the grocery brokers of Toronto on the fingers of one hand. Now, however, there must be 30 or 40 men in this business in the city. While in conversation with a dealer of considerable experience, who watches closely gradual changes in connection with the grocery trade, either wholesale or retail, he gave me the causes which in his opinion had brought about the popularity of the brokerage business. First, he told me of an occurrence that was not uncommon, and which had happened in connection with his trade only a few days before. "A wholesale grocer," said he, "came into my establishment with a brand of green coffee, of which on being questioned he confessed to have found the market bare, and of which he had imported samples, and was now taking orders. He had not ordered any supply forward, but was in the brokerage business in this line for the time being." "It is this lack of speculative policy," continued my informant, "that is driving the wholesale grocery trade to the wall. They seem to lack the courage and the confidence in themselves and customers which are requisites for the management of a good wholesale grocery business. As a consequence some of the foreign producers and manufacturers are gradually placing their goods in brokers' hands."

Pedlar Competition.

Grocers in Toronto are recognizing this summer that there is an evil in existence on the streets of the city that is even more dangerous and harmful than the department stores; that is the competition of pedlars. For several years the numbers of these pedlars have been steadily increasing, and they have gradually been taking fruit patronage out of the grocers' hands until this summer it is an indisputable fact that the bulk of the fruit trade has been done from these pedlars' wagons and push-carts. A short time ago a deputation from the Merchants' Benefit Association waited on the civic authorities with the purpose of requesting the $10 fee to be increased, but as yet no action has been taken in the matter. It is certainly nothing but right that this license fee should be raised, for why should men who, to say nothing of the quality of the fruit they sell and the way it is handled, live just outside the city limits and pay no taxes, compete with merchants who take an interest in the welfare of the city, and who pay a heavy share of the taxes—far more than 225 or 250 licenses at $10 each will amount to?

The loss of this trade affects the grocers' interests to a great extent. Not only does fresh fruit take the place of many proprietary articles, but the sales for preserving purposes are of even greater moment. Of course the increasing trade in this line is due to the growing craze for cheapness. In the pedlar's wagon the customer does not see what he is buying, while in the grocery store he wouldn't buy cheap fruit just because he has an opportunity of seeing the better variety.

This trade cannot be stopped in the same way as the department stores can, by the refusal of the wholesalers to sell to them. The wholesale fruiters have the goods on commission and must dispose of them at any price rather than let them go to waste. The only apparent method is to have the license increased, and to have this done

N. Lapointe, 3rd in the grocery contest.

concerted action on the part of the grocers is necessary to elect a council that will do as requested. When this plan is carried out the grocers on the main streets of the city will not have a pedlar at each of the nearest corners on Saturday night selling berries at a cent a quart less than the storekeeper's ticket calls for.

RAMBLER.

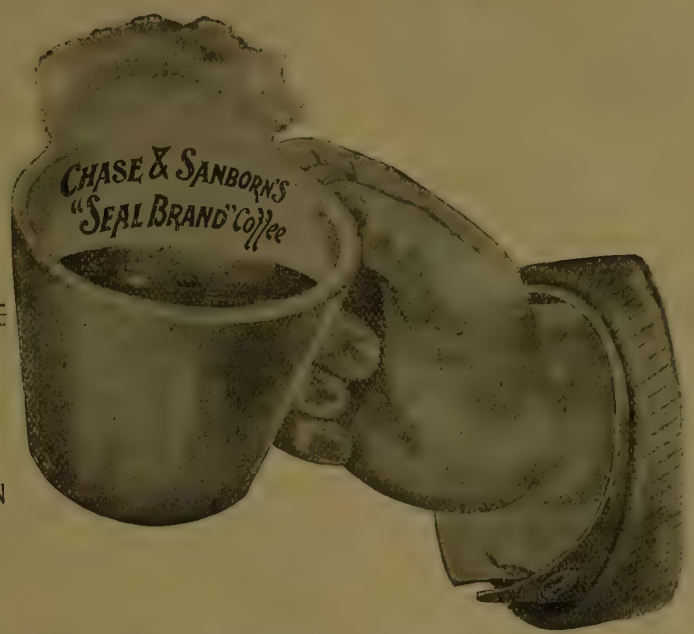
FOUR POPULAR MEN.

At the recent picnic of the Retail Grocers' Association of Montreal, it will be remembered, a vote was taken as to the most popular grocer and also as to the most popular city traveler. We last week gave the names of the successful contestants and this week we give their photos.

E. Massicotte, the most popular traveler.

A BACK LOG

THAT KEEPS BUSINESS BRIGHT



SERVED EXCLUSIVELY TO

OVER
TWENTY-ONE MILLION
PEOPLE

AT THE WORLD'S FAIR

MONTREAL
BOSTON
CHICAGO

CHASE & SANBORN

THE . . .
IMPORTERS

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.]

THE Eby, Blain Co., Limited, is in receipt of a shipment of Demerara sugar in bags. It is a nice grainy sugar, good in color and sells at 3½c. per lb.

The Davidson & Hay, Limited, report large sales of Buffalo corn starch.

T. Kinnear & Co. are offering 3-crown California raisins at low figures.

Car lot of green Rio coffee to hand this week for the Davidson & Hay, Limited.

T. Kinnear & Co. report the arrival of a shipment of their "Goat" brand Japan tea.

W. H. Gillard & Co. are this week showing exceptional values in new season's Japan teas.

T. A. Lytle & Co. report this to be an exceptionally good season for pickles of all kinds.

New pack Albert sardines, ¼'s and ½'s, are in stock with the Davidson & Hay, Limited.

T. B. Escott & Co: "We carry a very large stock of black teas and we have a large shipment of Ceylons on the way at present, which was bought at the very lowest point of the market. We are prepared to offer at a small margin above cost."

Keopff's family gelatine is having a big sale, so say the Canadian agents, Robert Greig & Co.

Medicated toilet soap, three cakes in a box, is having a ready sale with the Eby, Blain Co., Limited.

While stock lasts, Robert Greig & Co. are giving special discounts on Carr's English biscuits.

The Eby, Blain Co., Limited, are offering a special line of Castile and oatmeal soap, in twin bars; boxes, 2 doz.

Robert Greig & Co. report an enormous sale for their "Crown" extracts during the past few weeks.

A shipment of fresh herrings, kippered herrings and herrings in tomato sauce is to hand with T. Kinnear & Co.

The Eby, Blain Co., Limited, has just received into stock a cargo of Rio coffee, direct shipment, ex ss. Flaxman.

The Davidson & Hay, Limited: "Another car lot of salmon, fine pink fish, has arrived, which we quote at tempting figures."

"'Daisy' caramels, an imported confection in 25-lb. pails, finds a ready sale with us," so say the Eby, Blain Co., Limited.

Robert Greig & Co. have just landed an extensive shipment of Mackay's "Kola Cafe." This preparation, combining the essence of the finest coffee with the stimulating properties of the West African kola nut, is becoming more popular in Canada every day.

A shipment of Marshall's herrings in tomato sauce, preserved bloaters and kippered herrings arrived this week for the Eby, Blain Co., Limited.

"New York" ginger ale, for which W. H. Gillard & Co. are wholesale agents, is meeting with a large sale this season, over 4,000 cases having already been disposed of.

The Eby, Blain Co., Limited, report the arrival of a shipment of Morton's fresh herrings, herrings in tomato sauce, kippered herrings and preserved bloaters.

T. B. Escott & Co. have, en route from Japan, two carloads of "Banner" brand Japan tea. This tea is packed exclusively for their trade and is selected with a due regard to the wants of the tea consumer in Western Ontario.

The Eby, Blain Co., Limited, report the arrival of a shipment of fine Filiatra currants in cases, and they can now fill all orders for "Kalamos" cleaned currants.

T. B. Escott & Co.: "We have arriving in a few days a carload of new red sockeye salmon which will be the first car to arrive in this market. We have several carloads to follow week after week and ask our friends to get our prices."

The Eby, Blain Co., Limited, are offering something new in canned mutton, canned rabbit and sheeps' tongues, packed in New Zealand. They claim that these are very fine, and will sell much below Canadian goods of the same character.

CLERKS' SUMMER DUTIES.

IT is quite a reasonable difficulty for clerks in a grocery store to adapt their method of work to the wants of customers and employer which vary widely with the different seasons. In some cases strict attention must be paid to the interior arrangement and management of the store, in others the waiting on customers should engross all the time of the clerk, and sometimes duties in regard to both branches of the business have to be performed alternately.

To clerks in stores whose customers are diminished in numbers during the holiday season by the general exit to summer resorts, the departure of this custom is often a signal for relaxation from strict attention to business, mainly because they do not recognize this necessity of varying their method of work. When a considerable number of the customers have, during this season, withdrawn their patronage, many spare moments are left on the hands of the clerk to be disposed of in a way very different to the one that has been employed all winter. What renders the probability of their not being put to their proper use are the increased attractions of sports.

However, if the condition of grocery stores in the summer time were pointed out to those clerks who are prone to consider all summer as a holiday, it is reasonably certain that much time, which, as far as the grocer is concerned, is now wasted, would be employed by them to advantage. Indeed, if the clerks would see what is demanded of them in these months they would soon be grateful for the custom of going to summer resorts, and for the time that is thus granted to attend to the various duties to which the hot weather gives rise.

It has been said that there are two kinds of clerks : One class comprises those who try to satisfy the wants of customers and to please them, and the other is composed of those who are careless in endeavors to make themselves pleasant. But in a summer grocery store there seems to be a far more important classification. To put clerks into two classes only, we would classify the clerks who frequently inspect the condition of the syrup barrels and keep them free from anything that flies can attack, and regularly dust both goods and shelves, as one class, and in the other we would put those clerks whose attention is not attracted to the removal of such nuisances and who may be good or bad salesmen or saleswomen.

It is in the grocery store that this classification is peculiarly necessary in the summer season. In many of these stores vegetables are handled, which means that a good deal of time has to be spent in keeping them fresh, and a good deal of attention has to be given to guard against an overstock. The sugar barrels must be covered, so as not to attract flies. Canned goods must be prevented from becoming heated too highly and provisions must be shipped often, to prevent spoiling. In fact, there are a thousand and one things which must be attended to in July that do not bother the grocer in January.

AN OBLIGING GROCER.

THE customer of a retail grocer in Toronto went into his store the other day for a small article costing ten cents.

The grocer did not have it in stock. He offered, however, to get it and send it to the boat a mile away, which left an hour later, the aforesaid customer and his family having taken up their residence for the summer on the other side of the lake.

The customer declared that he would not think of putting the grocer to so much trouble for so small an order, but, the grocer insisting, the order was taken and the goods were awaiting the buyer when he reached the boat.

The grocer in question has one of the largest retail grocery businesses in Canada, and it is no wonder. The incident above given is no doubt characteristic of his whole business career, which has been a lengthy one.

It is true the customer mentioned in connection with this incident had been dealing with the merchant for some years. But had the latter not been obliging he could easily have got out of filling the ten-cent order, particularly when the customer demurred against troubling him.

A merchant never loses anything by being obliging. The obliging business man is all the time weaving cords which not only fasten regular customers to him, but draw others to him.

Be obliging. It pays.

A DUTY FOR MERCHANTS.

The fire which destroyed one of Oshawa's chief business blocks the other day should set business men thinking in other towns whose water supply for fire purposes is obtained from tanks.

When the brigade reached the fire in question and opened the tank for the purpose of inserting the suction hose of the engine it was found that the vessel was empty, causing a delay of about forty minutes. With nothing to oppose it, the fire naturally spread rapidly until all hope of saving the block was dissipated.

Thus, through somebody's carelessness, a business block lies in ruins and the merchants affected are temporarily compelled to cease from their labors.

It is not at all improbable that Oshawa is not the only town in the country which has tanks filled with air instead of water. And in order to avoid a repetition elsewhere of the Oshawa occurrence merchants should see that not only the water tanks, but all other fire-fighting appurtenances in their several towns are in an efficient condition.

TEES, WILSON & CO.

THE wholesale trade generally, on Thursday last, learned with regret that the firm of Tees, Wilson & Co. had found it necessary to suspend payment and will be compelled to go into liquidation.

The firm did a commission business, chiefly in tea, and the sole remaining partner, Mr. D. T. Tees, has made a voluntary abandonment to the trustees appointed by the creditors, placing his services at their disposal with a view to wind up the business without loss.

Although there must be some difference of opinion as to whether Mr. Tees was justified in continuing his efforts to carry on the business when the difficulty of doing so must have been transparent, more than the usual sympathy is felt for him in view of the strenuous efforts he made to succeed, and the creditors have the satisfaction of knowing that if their money was lost it was not through any fault of their debtor aside from the business difficulties that proved too much for him.

The liabilities are in the vicinity of $22,000, and the assets are estimated to be about $9,000.

AN IMPROVEMENT IN APPLES.

R. J. Graham, Belleville, says that apples, waste and chop, are in active demand for export for shipment during October, November and December at much higher prices than were paid last year. He is open, he says, to contract for the entire Canadian pack.

PERSONAL MENTION.

Mr. J. C. Hazard, of the T. B. Escott Co., wholesale grocers, London, was in Toronto this week.

Mr. Emila Poliwka, of the Canadian Specialty Co., is on a combined pleasure and business trip to Michigan, where he is visiting the firms for whom he is agent.

Aubin's Patent Refrigerator

The "Grocer's Standard" is the Favorite.
Send for Catalogue and Price List.
C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

MANITOBA MARKETS

WINNIPEG, Aug. 12, 1897.

THINGS are moving along fairly well and trade is in a healthy condition. The first shipment of Canadian butter to the Klondyke was made last week and consisted of 10,000 lbs., put up in 5,000 boxes, made on the principle of the French butter boxes for shipment to Oriental countries. The shipment was made by the Parsons Produce Co., and they guarantee every pound to retain full flavor for at least two years. Last week also saw the first shipment of flour for the same destination. In this case it was the Lake of the Woods Milling Co. who were the shippers. This enterprising firm evidently aim at having the entire world as a market, as very recently they made a heavy shipment to Australia. The appointing of Customs collectors all along the line west is having a healthy effect in checking the shipment of American produce into the mining regions, and it looks as if we would have all the market we need for our food products. There has been little or no change in grocery markets during the week and prices remain unchanged in many lines.

BUTTER—Creamery is firmer and slightly advanced. The purchasing is nearly all on speculation and the price being now paid is 15½ to 16c. f.o.b. factories where car rates can be taken advantage of. Dairy butter is bringing from 10 to 11½c. for round lots and the demand is fairly maintained.

CHEESE—This product is still low, 6¼ to 6¾c. being paid at the factories.

EGGS—Are on the upward road, and strictly fresh eggs are again 20c. per doz. retail. Dealers are paying 12c. and selling candled eggs to jobbers at 14c. The supply is not as large as could be desired.

POULTRY—Is still scarce and dear.

CURED MEATS—Market still very firm, with some shipments from the United States owing to the shortage in hams. The imported goods are all smoked.

GREEN FRUITS—This market is active and well supplied. No British Columbia fruit has yet arrived, but dealers are anticipating a supply from that province and are trusting it will arrive in better condition than last year when, owing to carelessness in packing and lack of ice, the fruit arrived here almost pulp. Washington and Oregon plums are coming in, though in plums, pears and peaches preserving fruit has not yet arrived, the stocks now shown being principally fine table fruit, rather too expensive for the housewife's canning and jam-making operations. The fruit coming in from these territories is in excellent condition. Peaches and plums run at $1.50 to $1.60 per crate, and pears, $2.50 to $3. A few Georgia grapes have arrived, and are being sold at 65c. per 10-lb. basket. Bananas run from $1.25 to $2.25 per bunch, according to size and quality. Watermelons, fancy, 24-lb. weight, are $4 per doz. New apples in barrels are 4.50 to $5, and a very good quality. Tomatoes, 75c. per 4-basket crate; these are Crystal Springs. Crab apples are in from Washington, and a very fine sample; they sell at $1 to $1.15 per crate of 30 lbs. net. Lemons, California—Very satisfactory goods are coming in, and are likely to supersede the Messinas; they sell at $6 per crate. A carload of late Valencia oranges reported to arrive this week; they are smaller, and will find ready sale at $6.

CANNED DANDELIONS.

Some time ago when The Evening Missoulian, of Montana, complained of an overproduction of dandelions in Missoula, The Independent suggested that they be canned for food. The Philipsburg Call thought the suggestion a great joke, and said: "Please pass the canned dandelions, Mr. Independent." The request of The Call was shown to Frank K. Turner, who immediately took a can of dandelions from his shelf and mailed it to the editor of The Call, with the compliments of himself and The Independent. Recently The Independent received the following telegram from The Call:

"Editor The Independent, Helena, Mont; We confess ignorance and acknowledge the dandelions.

"Lon R. Hoss."

There are several stories to account for the presence in the state of as many dandelions as are now to be found here. It is said that the pestiferous flower is not indigenous to the climate and soil, and that it owes its presence here to the industry of some one who took the trouble to send abroad for the seed and sowed it in Helena, to be forever a menace to the beauty of lawns and parks, and to be wafted by varying winds from one point to another until the surface of the entire state was covered. The canning of dandelions opens a field of usefulness for the pest, but will not lessen the general interest manifested in the story of their origin. Who can tell it? —Ex.

HE GOT HIS ANSWER.

THE Philadelphia Times relates this story of a commercial traveler who was answered, but the answer was very different from what he had expected:

As the train pulled out of Chicago, a quiet, gentlemanly-looking man entered the buffet car, and, ensconcing himself in a comfortable chair, drew out a long cigar and entered deeply into his paper. He remained so quiet and retained his seat so long that another passenger, whose bearing distinctly stamped him as a commercial traveling man, one of the kind full of chatter and curiosity, could no longer restrain himself. Addressing the quiet gentleman, he enquired, "Traveling east?"

Slowly removing his cigar, the gentleman turned and looked at his questioner with slightly elevated eyebrows, replying, "Yes." "New York?" "Yes." "Pleasure?" "Yes and no." "Great place, New York. Ever been there before?" "No." "I'm going home this trip—New York, you know."

The gentleman made no reply, but resumed his paper. After a little silence the commercial man began again:

"I'm with C. & Co.. on Broadway. If you drop in I'll show you over the city." "Thank you, it will not be necessary!" "Excuse me, but might I ask what you're going to New York for?"

By this time most of the other passengers were interested. The gentleman, who was extremely annoyed at the drummer's curiosity, laid down his paper and exclaimed: "I'm going to New York, first, because the train is taking me there; second, because I've got lots of money and can afford it, and, last, because if I like the place I intend to buy it."

The commercial man subsided amid a roar of laughter.

LAPORTE, MARTIN & CIE.

Agents for

IMPORTERS AND WHOLESALE GROCERS

P. Richard's Brandy Mitchell's Scotch and Irish Whiskeys

Vve Amiot Champagnes

72 to 78 St. Peter Street, MONTREAL

INDUCEMENTS.

If common sense were as common as its name implies there would be no question as to the profitableness of gift schemes in the retail branches of business, for no one would dream of leaving his or her regular dealer because some fellow up the street or around the corner was giving a china cup and saucer or a trading stamp with every pound of tea or ten cents' worth of any article sold to a consumer. But fools abound, unfortunately, and the grocers and general storekeepers, well aware of the fact, sometimes find that it pays them to use the bait of a present or prize.

It is astonishing how far a gift scheme will draw trade to retail grocers' stores. Not long ago the writer, while waiting to have his wants attended to in an up-town store, overheard a lady tell one of the clerks that she had been drawn to the store by the reputation it enjoyed for its fine china; she had come at least three miles that morning, she said, and was glad she had done so because the china was so "elegant," but she hadn't a word to say about the quality of the tea with which the cups and saucers were given —that, evidently, was a trivial point, not worth notice.

This old world will roll through many cycles of time before the class of people which gift schemes attract disappear from its surface, and as long as they exist it is natural to suppose that there will be people to trade upon their weakness and cajole them with chinaware and other "inducements."

Nevertheless, we cannot recommend the adoption of such schemes, because we have noticed that the custom best worth having relies upon old-fashioned "inducements," such as good goods, fair prices, prompt attendance and delivery, courteous treatment, etc., and the tendency usually is for gift scheme "inducements" to be substituted for the other kind, instead of being used in combination with them.—Merchants' Review.

A NEW BROOM.

The H. A. Nelson & Sons Co., Limited, have just added another line of brooms to their "Good Luck" brand. The first three varieties have proved such a success that they found the necessity of a No. 4. It is sewed with four strings; is made of fine brush, has the same kind of a handle as the numbers in the "Good Luck" brand, but has a plain finish. It retails at 20c.

Mr. Greene, one of the Canning Factory Company has been visiting districts below Woodstock to ascertain the condition of corn and pea crops, and he says there are good prospects.—Dispatch, Woodstock, N.B.

New Customs Tariff

Alphabetically arranged and revised and corrected from the official copy as assented to by the Governor General, June 29, 1897, including the old Tariff by way of comparison. Also comparative rates of the Dingley and Wilson (United States) Tariffs.

PRICE 25 CENTS.

The MacLean Publishing Co. Limited

TORONTO or MONTREAL.

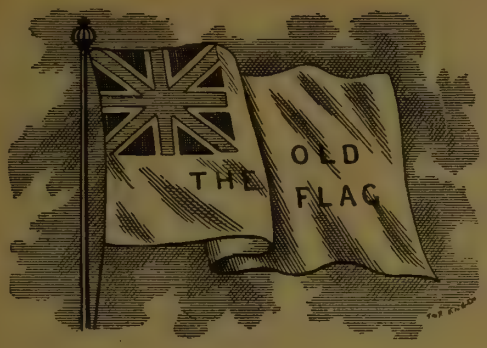
How's Broom Trade

Sales falling off a little? A single complaint on quality may lose you lots of trade. . . .

Boeckh's Brooms

are backed by a strong guarantee. There never can be even one little chance of dissatisfaction because we say: "Your money back if you want it." You can repeat this from us to every broom customer you have. . . . . .

Chas. Boeckh & Sons, Mfrs.
Toronto, Ont.



THE

OLD FLAG

flies o'er the lands whence
come the purest **TEAS**
the world has yet produced.

India and Ceylon

The old flag commands
respect where'er it floats

and the teas of India and Ceylon
command respect and admiration
wherever sold

And make Money for Dealers.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

BILODEAU & RENAUD have been appointed curators of the business of Stanislas Toupin, grocer, Montreal.

Thomas F. Burke, grocer, Yarmouth, N.S., has assigned.

N. Desnoyers, grocer, Montreal, has assigned to Bilodeau & Renaud.

Denis Gauthier, general merchant, Roberval, Que., has obtained an extension.

E. A. Loney, grocer, Maxville, Ont., has assigned to J. Skelton, Cornwall, Ont.

J. O. Clermont, grocer and liquor merchant, has assigned to Kent & Turcotte.

Lefebvre, Michel & Co., manufacturers of vinegar, etc., Montreal, have assigned.

A. Paie, general merchant, South Roxton, Que., has assigned to Lamarche & Benoit.

Joseph Fee, jr., grocer, Toronto, has called a meeting of creditors for the 11th inst.

Joseph Lapierre, general merchant, St. Antoine, Que., has assigned to Lamarche & Benoit.

Charles Lundy, general merchant, Newmarket, Ont., has assigned to A. E. Widdifield, Newmarket.

H. F. McQuire & Co., general merchants, Webbwood, Ont., is offering unsecured creditors 25c. on the dollar cash.

A chattel mortgage has been foreclosed on Pearson & Armstrong, grocers, New Westminster, B.C. Stock is sold.

A meeting of the creditors of Tees, Wilson & Co., wholesale tea merchants, Montreal, has been held. Business is to be liquidated.

An order has been granted to wind up the affairs of The John Eaton Co., Limited E. R. C. Clarkson has been appointed interim liquidator.

Charles M. Deverell, general merchant, Ravenshoe, Ont., has assigned to A. E. Widdifield, Newmarket. A meeting of creditors was held on the 5th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

D. G. McBean & Co., wholesale dealers in hay, etc., have dissolved.

Cantin & Bresse, tanners, Quebec, have dissolved. M. Cantin continues alone.

Lanctot & Forgues, hay and grain merchants, St. Constant, Que., have dissolved.

Howard & Warren, fruiters, Rat Portage, Ont., have dissolved. R. A. Warren continues.

R. & S. Rankin, general merchants, Falding, Ont., have dissolved. S. A. Rankin continues.

Eliza Prevost, wife of Joseph Collette, has been registered proprietress of the commission business of Joseph Collette & Co., Montreal.

The firm of Heath, Strachan & Co., general merchants, Huntsville, Ont., ha been dissolved. Albert Heath has retired. Harry L. Heath and W. B. Strachan have formed a new partnership and will continue the business under the style of Heath & Strachan.

George Delisle and Felix Delisle have formed a partnership in Montreal to do business in hides under the style of Delisle & Fils.

Love & Tryon, general merchants and lumber dealers, Grenfell, N.W.T., have admitted T. T. W. Bready in the grain business.

John A. and John E. Macdonald have formed a co-partnership in Westville, N.S., to run a general store under the style of Macdonald & Macdonald.

A new co-partnership in connection with the firm of Kirkpatrick & Demont, grocers, Windsor, N.S., has been formed Oscar Kirkpatrick and Archibald Demont are the partners now.

SALES MADE AND PENDING.

The assets of N. Desnoyers, grocer, Montreal, are to be sold by auction.

The assets of Stanislas Toupin, grocer, Montreal, are to be sold by auction.

The assets of D. Henripin, fruiter, Montreal, were sold by auction on the 12th inst.

The stock of C. L. Begin, grocer, Levis, Que., has been sold at 45c. on the dollar.

J. A. Desaulniers, provision merchant, Montreal, has been sold out by the bailiff.

The general stock of Therien & Co., St. Remi, Que., has been sold at 55c. on the dollar.

J. C. Morrison, grocer, Toronto, has advertised his stock for sale by auction on the 9th inst.

The general stock of H. Blanchette, Valracine, Que., has been sold at 43½c. on the dollar.

The stock in connection with the estate of C. H. Gerbig, Ayr and Woodstock, Ont., has been sold.

James Walker & Co., manufacturers of soap, Hamilton, have advertised their property, etc., for sale.

The general stock of Jos. Comfoltez, St. Michel (Belle Chasse Co.), Que., has been sold at 51½c. on the dollar.

CHANGES.

A. B. Trites is opening out a general store at McLeod, N.W.T.

Hector Fournier, Amgui, Que., is opening out a general store.

J. P. Norman, Rat Portage, is opening out in a produce business.

J. B. Charette, general merchant, Amqui, Que., is giving up business.

Moses Simon is opening out a grocery business in Alexandria, Ont.

Theophile Paquette has commenced a grocery business in Montreal.

Fred Magee is commencing a general business in Port Elgin, N.B.

Duquette & Co. are opening out a general store at Whitewood, N.W.T.

J. S. Lackner, grocer, Chesley, Ont., has been succeeded by J. McTavish.

D. J. Cantelou, general merchant, Leslie, N.W.T., has removed to Saltoun.

R. & S. Graham & Kerr are opening out a general store at Neepawa, Man.

David Mitchell is registered proprietor of the commission business of Robert Mitchell & Co.

The store of C. Berger & Co., provision merchants, Montreal, is closed. Business is being wound up.

The general stock of Riddell & Davidson, Langley Prairie, B.C., has been sold to Coulter, Berry & Co.

W. G. Cowan & Co., grocers, Norman, Ont., have sold their stock at 66c. on the dollar to Davies & Co.

The stock of Pearson & Armstrong, grocers, New Westminster, B.C., has been sold to Parnell & Gunn.

Marks, Thomas & Co., general merchants, Port Arthur, Ont., have sold out their liquor business to M. Downing & Co.

Allan D. Gillis, grocer, Sydney, N.S., has registered a consent for his wife, Mary A. Gillis, to do business in her own name.

Hedwidge Charland, wife of Omer Hebert, is registered proprietress of the grocery and butcher business of O. Hebert & Co., Montreal.

FIRES.

Jennie E. Beaton, grocer, Oshawa, Ont., has been burned out.

The mill of H. & F. D. Swim, general merchants, Doaktown, N.B., has been burned. Estimated loss, $15,000.

DEATHS.

O. G. Voceller, Quebec, is dead.

WORTH INVESTIGATING !

The Excellent Quality
The Reasonable Prices of
The Complete Variety

Clark's Canned Meats

All the Wholesale Trade Carry Them in Stock.

BOOKS FOR THE RETAILER

Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.

The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

Pitfalls of the Dry Goods Trade

Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

Buying, Selling and Handling of Teas

Three valuable articles full of ideas and suggestions for grocery men.

Causes of Failure in the Hardware Trade

and how avoided. Three comprehensive prize essays reprinted from HARDWARE AND METAL.

Necessary Books for a Retailer

By a practical accountant. This treatise deals with systems of bookkeeping and checking calculated to reduce mistakes and omissions, etc., etc., to a minimum. A most useful book for any retailer.

Any one of the above mailed for . . . **10 cents**

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GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT

We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples. . . . . .

VERRET, STEWART & CO., Montreal - Quebec.

AN AUTOMATIC SELLING MACHINE . . .

To sell

Adams' Tutti Frutti

For full particulars, apply . .

Globe Automatic Selling Co.

13 Jarvis Street, - TORONTO, ONT.

DON'T GIVE UP.

JONAH was an unwilling guest. He wanted to get out. However much he may have liked fish he did not want it three times a day and all the time. So he kept up a fidget and a struggle and a turning over, and gave the whale no time to assimilate him. The man knew that if he was ever to get out he must be in perpetual motion. We know men who are so lethargic they would have given it up, and lain so quietly that in a few hours they would have gone into flukes and fish bones, blow hole and blubber.

Now we see men all around us who have been swallowed by monstrous misfortunes. Some of them sit down on a piece of whalebone and give up. They say: "No use! I will never get back my money or restore my good name or recover my health." They float out to sea and never again are heard of. Others, the moment they go down the throat of some great trouble, begin to plan for egress. They make rapid estimate of the length of the vertebrate, and come to the conclusion how far in they are. They dig up enough spermacetti out of the darkness to make a light and keep turning this way and that, till the first you know they are out.

Determination to get well has much to do with recovered invalidism. Firm will to defeat bankruptcy decides financial deliverance. Never surrender to misfortune or discouragement. You can, if you are spry enough, make it as uncomfortable for the whale as the whale can make it uncomfortable for you. There will be some place where you can brace your feet against his ribs, and some large upper tooth around which you may take hold, and he will be as glad to get rid of you for a tenant as you will be glad to get rid of him for a landlord.—Christian Herald.

COFFEE ESSENCES.

A retailer said to me the other day, says a writer in Grocery World: "It's astonishing what a fine class of people use coffee essence. You'd naturally think that such preparations would be used to cheapen the cost of coffee—as an adulterant, in other words—but such is not always the case. I serve a family able to keep their carriage and coachman, and they use it altogether. The head of the house is a German, which may account for it, but they buy it of me regularly, and say they use it all the time. I asked one of the servants the other day how they used it, and she said her orders were to add about one-fourth part to the coffee. She said the family all thought it added considerable to the flavor, even of fine Java and Mocha."

SAUSAGE RECIPES.—SALAMI DI VERONA.

Use as follows for each 100 pounds:

Thirty-six pounds lean beef free from sinews; 36 pounds lean pork free from sinews; 28 pounds back lard sliced into pieces about one-half inch thick.

For spicing use: 63.5 ounces salt, 5¾ ounces white pepper, 5 ounces fine powdered cane sugar, 2 1-5 ounces powdered potas. saltpetre, 4 ounces old French cognac.

The spicing is carefully blended together before adding to the mass.

First chop the beef, then all the meat and lard as directed, to about half a walnut size; now add the salt and spice mixture, and continue chopping and turning the mass until about the size of a pea. The knife should be frequently wiped off in order to remove particles of meat adhering which would cause inequality. Before chopping, the block should be well rubbed with five or six pieces of good garlic until the block is well permeated with the same.

Use beef middle guts or butts, to be tied after stuffing with two-threaded twine from thick to thin ends. Next treat like cervelat sausage, but do not smoke, drying the sausage instead, for from four to five weeks.—National Provisioner.

Our New Line . . .

"GOOD LUCK" BROOMS

Freight paid on lots of 6 dozen.

The H. A. NELSON & SONS CO., LIMITED, Toronto - Montreal.

NOTHING LIKE IT!!

For Quality and Flavor

SOUTHWELL'S ORANGE MARMALADE

. . . LEADS THEM ALL . . .

It is especially prepared for export.

CURRENT MARKET QUOTATIONS

Toronto, Aug. 12, 1897.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—

¼ lb. tins, 4 doz. in case.....per doz.	$ 0 75
¼ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes.....per lb.	16
30 b. pails..... "	16

PURE GOLD.

5 lb. cans, 1 doz. in case.....	19 80
4 lb. cans, 1 doz. in case.....	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case.....	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
4oz. cans, 4 and 6 doz, in case.....	1 25
10 cent can.....	0 90

Ocean Wave—

No 10 (15 oz.) 4 doz. cases, round or square.....	0 75
½ lb., 3 doz. cases, round	1 20
No. 1 (14 oz'), 2 doz. cases, round.....	1 80
1 lb., 2 doz. cases, round.....	2 00
3 lb., ½ " " "	5 75
5lb., ½ " " "	9 00

Prices of cheaper goods or special brands on application

Cook's Friend—

Size 1, in 2 and 4 doz. boxes.....	$ 2 40
" 10, in 4 doz. boxes.....	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ " "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins,2 doz. in case.....per doz.	1 20
½ lb. tins, 3 " " ..... "	90
¼ lb. tins, 4 " " ..... "	60

MAPLE LEAF BAKING POWDER.

½ lb. glass jars.....$1	25
1 lb. glass jars.....	2 00
1 lb. sealer jars.....	2 25

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. per doz. cases $0	75
English Cream, ½ lb. tins, 4 to 6 doz. cases 1	25
1 lb. tins, 2 to 4 doz. cases..... 2	00
Kitchen Queen, ¼ lb, tins, 4 to 6 doz. cases 0	55
½ lb. tins, 4 to 6 doz. cases 0	80
1 lb. tins, 2 to 4 doz. cases 1	15
English Cream, glass tumblers 0	75
½ lb. jellies 1	25
1½ lb. jellies 2	25
1½ lb. Crown sealers 2	25

BLACKING.

P. G. FRENCH BLACKING. per gross

⅛ No. 4 .....$4	00
¼ No. 6 4	50
½ No. 8 7	25
¼ No. 10 8	25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases $9	00
No. 2 Spanish " " " " 3	60
No. 3 " " " " 4	50
No. 5 " " " " 7	20
No. 10 " " " " 9	00
Yucan Oil Blacking, 1 doz. cases, liquid 2	00
	per doz
New York Dressing, 1 doz. cases..... 0	75
Spanish Satin Gloss, " " 1	00
Crescent Ladies' Dressing, 1 doz. cases. 1	75
Spanish Glycerine Oil Dressing..... 2	00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross.....$ 2	60
No. 2 Bronze Tins, per gross .....$ 3	40
" 3 " " " 5	60
" 4 " " " 10	00
" 1 Enamelled Tins " 2	50
" 2 " " " 3	75
" 3 " " " 4	00
" 4 " " " 4	50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases. Per Gross

French Oil in 3-doz. cases.....$	22 00
Reliable Shoe Dressing.....	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood....	12 00
" Chocolate....	12 00
Alpha Chemical Co. French Castor Oil...	9 00
Alpha Chemical Co. Refined Sweet Oil...	9 00
Alpha Chemical Co. Turpentine.....	7 80
Moody's Non-Corrosive Inks.....	4 50

Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½.....	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
Alpha Metal Polish No 2.....	9 00

Patent Stove Polish—

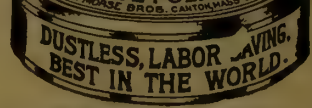
Sunlight Lead Bar.....	4 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases...	10 00
Moody's Black Lead	4 25
½ gross cases	
Reliable Stove Pipe Varnish	15 00
¼ gross cases 6-oz. bottles	
Quickshine Pipe Varnish.....	12 0
¼ gross cases, pressed top tins.	

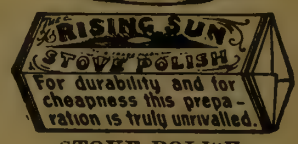
Stove Polish— per gross

Quickshine Polish	00
Reliable Paste..	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar.....	7 80

BLACK LEAD.

Reckitt's Black Lead, per box.....	$1 15
Each box contains either 1 gross, 1 oz., ½ gro. 2 oz., or ¼ gro. 4 oz.	
Dixon's Carburet of Iron Stove Polish, 70c doz .....Per gr	7 25





STOVE POLISH.

Per gros

Rising Sun, 6 ounce cakes. alf-gross boxes.....	$ 8 50
Rising Sun, 3 ounce cakes, gross boxes.....	
Sun Paste, 10c. size, ¼ gross boxes....	10
Sun Paste 5c. size, ¼ gross boxes.....	

"JUST AS GOOD"

means taking chances. Taking chances in business matters is poor policy. There's no such thing as taking chances with

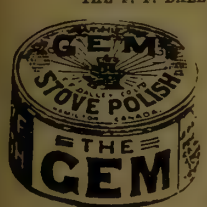
Edwardsburg Starch

because it is recognized as the Standard Starch of Canada. There's no other "just as good" or nearly as good. Quality has put our Starch where it is.

ALL WHOLESALERS HANDLE IT.

Edwardsburg Starch Co., Cardinal, Ont.

THE F. F. DALLEY CO.



Gem Stove Polish, ¼ gross cases	$9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75

BIRD SEEDS

BART, COTTAM & CO.

"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05¾
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05¼
German X, with Cuttlefish Bone	0 04¾
German, with Cuttlefish Bone	0 04¼
London Bird Seed, bulk 25 lb. cases	0 04½
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " 5c. " 48 " "	0 03

CORN BROOMS

CHAS. BOECKH & SONS.

Carpet Brooms—	per doz net.
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS.

	per doz.	
Apples, 3's	$0 70	$0 95
" gallons	1 50	1 80
Blackberries, 2	1 40	1 70
Blueberries, 2	0 75	0 85
Beans, 2	0 65	0 95
Corn, 2's	0 55	0 75
Cherries, red pitted, 2's	1 75	2 25
Peas, 2's	0 75	0 85
" Sifted select	0 90	1 00
" Extra sifted	1 25	1 40
Pears, Bartlett, 2's	1 65	1 75
" " 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 50	2 60
Peaches, 2's	1 65	2 00
" 3's	2 50	3 00
Plums, Green Gages, 2's	1 55	1 80
" Lombard	1 50	1 70
" Damson Blue	1 10	1 40
Pumpkins, 3's	0 70	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 50	1 80
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	0 80	0 85
Lobster, talls	2 40	2 50
" flats	2 70	2 85
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 35	1 50
" " Horseshoe	....	1 50
" " to arrive	1 15	1 30
" Cohoes "	0 95	1 00
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, Sportsmen, ½'s	....	0 21
Sardines, key opener, ½'s	0 16	0 18½
" " " " " ⅛s	0 10½	0 11
" " " " " ½s	0 18½	0 19
Sardines, other brands 9¾	11 0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36
Sardines, Amer., ¼'s "	0 04½	0 09
" " ⅛'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10 1 15
Kippered Herring, 1-lb.	1 60 1 90
Herrings in Tomato Sauce	1 70 1 90
Herrings in Shrimp Sauce	2 00 ....
Herrings in Anchovy Sauce	2 00 ....
Herrings a la Sardine	2 40 ....
Preserved Bloaters	1 85 1 90
Real Findon Haddock	1 85 1 90

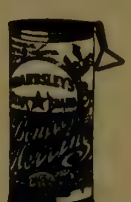
CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans	$1 25 $1 35
" " " 2 "	2 30 2 50
Comp Corn Beef 4-lb. can	....
" " " 14 "	7 75 8 25
Minced Callops 2 "	15 00 16 00
" " 2 "	.... 2 60
Lunch Tongue 1 "	2 60 2 65
" " 2 "	3 40 3 50
English Brawn 2 "	.... 6 00
Camb Sausage 1 "	2 75 2 80
" " 2 "	.... 2 50
Soups, assorted 1 "	.... 4 00
" 2 "	.... 1 50
Soups and Boull. 2 "	.... 2 25
" 6 "	.... 1 80
	.... 4 50

Acme Sliced Beef. No. 1 tins, key, 2 doz., per doz. $2.75.

Beardsley's Boneless Herring. per doz 2 doz. 1 40



ARMOUR PACKING CO.—HELMET BAND

Corned Beef, 1 lb.	1 40 1 50
" 2 lb.	2 60 2 75
" 4 lb.	5 50 5 80
" 6 lb.	8 50 8 80
" 14 lb.	17 50 18 00
Roast Beef, 1 lb.	1 40 1 50
" 2 lb.	2 60 2 75
Luncheon Beef, 1 lb.	1 60 1 70
" 2 lb.	2 75 2 85
Brawn 1 lb.	1 30 1 40
" 2 lb.	2 35 2 50
" 6 lb.	6 60 6 80
" 14 lb.	14 50 15 00
Ox Tongue, 1½ lb.	7 00 7 20
" " 2 lb.	8 50 8 80
" " 2½ lb.	10 75 11 00
Lunch Tongue, 1 lb.	3 35 3 50
" " 2 lb.	6 50 6 80
Chipped Beef, ½ lb.	1 60 1 70
" " 1 lb	2 65 2 80
Pigs' Feet, 1 lb.	1 65 1 75
" " 2 lb	2 45 2 60
Potted Meats, Tongue or Ham ¼ lb.	70 75
Potted Meats, Tongue or Ham ½ lb.	1 20 1 25
Potted Deviled Ham or Tongue, ¼ lb.	70 75
Potted Deviled Ham or Tongue, ½ lb.	1 20 1 25

WHITE LABEL.

Soups Assorted, 1 qt.	3 00 3 15
" " 1 pt.	2 00 2 10
Gelatine of Boar's Head, 2 lb.	3 00 3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00 3 10
Plover Roast	5 00 ....
liced Gold Band Bacon	3 00 ...

Codfish.

	per doz
Beardsley's Shredded, 2 doz. pkgs.	0 90

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 6c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	0 75
Flirtation Gum (English or French wrappers) 115 1c pieces	0 65
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 7

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE "DIAMOND"

OIL BLACKING

TRADE OIL MARK

Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and Stove Varnish. Harness Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**

COWAN'S

Hygienic and Perfection and Cocoa E... **Cocoas**

Queen's Dessert, Royal Navy and Perfection **Chocolates**

Chocolate Pink, White, Lemon Color **Icings** — A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LIMITED TORONTO

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb. Boxes.

Special Agent, **C. E. COLSON, MONTREAL**

STONEWARE

QUALITY THE BEST.
PRICES RIGHT.
TRY US.

HART BROS. & LAZIER

Belleville, Ont.

Send for price list. Mention GROCER.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1844. IS THE BEST.

ASK FOR

MOTT'S

Always the Same.

The Best on the Market.

Have you got it in stock?

Chard, Jackson & Co.

Agents for the Dominion

10 Lemoine St.

MONTREAL

McLAREN'S

COOK'S FRIEND BAKING POWDER.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers make a point of Keeping it always in Stock.

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ½'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ½'s—6 and 12 lbs	0 26
Diamond, ½'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs.	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

CHOCOLAT MENIER.

	In 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Van —per lb.	$ 0 32	$ 0 34	$ 0 36
Yellow wrapper, Unsweetened—			
Blue Premium	0 35	0 37	0 39
		Per case.	Less than case
Pastilles—			
Yellow wrapper, 108 bxs. to the case		$20 00	0 20
Croquettes—			
Yellow wrapper, 9 bxs. of 12 packages		$20 00	0 20

FRY'S.
(A. P. Tippet & Co., Agents.)

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ½'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ½'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
" ½ lbs. 12 lb. boxes	....

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'S.

Chocolate—	
emium No. 1, boxes, 12 lbs. each	
Baker's Vanilla in boxes, 12 lbs. each.	50
Caraccas Sweet, in boxes, 6 lbs. each.	38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, ½ lb., tins.	0 50

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ½ " " "	0 28
" ¼ "	0 29
" ⅛ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macaroon, " " " "	....
Crown Desic., 12, 20 or 25 lb. "	....
Special, " " " "	....
Barrels, 2c. per lb. less.	

Terms, 3 p.c., off 30 days.

SCHOOL DAYS

will soon be here and the children all want nice fresh confectionery. Let us have your orders now. Have everything in readiness for the rush. Remember the last time the schools opened you did not have your stock of Candy just as you hoped to have it. Don't repeat the mistake. Your future trade with the little people will depend on how you begin, and remember the little people will soon be big people, and they have long memories, and are keen judges.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President. **7 Front Street East, Toronto.** S. R. Parsons, Vice-President.

COFFEE.

Green.		per lb
Mocha	0 27½	0 30
Old Government Java	0 30	0 33
Rio	0 09½	0 13
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 18	0 22
Maracaibo	0 16	0 20

JAMES TURNER & CO.

Mecca	....	0 34
Damascus	....	0 30
Cairo	....	0 25

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	....	0 34
Our Own "	....	0 32
Jersey "	....	0 30
Laguaya "	....	0 25
Mocha and Java	0 32	0 34
Old Government Java	0 30	0 35
Arabian Mocha	0 32	0 34
Maracaibo	0 26	0 28
Santos	0 18	0 22
Crushed East India	....	0 18

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles gross	12 00
Ketchup, Screw Top "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

BOVRIL.

	per doz.
Bovril—1 oz. bottles	$2 00
2 oz. "	3 75
4 oz. "	6 50
8 oz. "	11 25
16 oz. "	18 25
Small bottles, (to make one cup)	1 00
Invalid Bovril—2 oz. jars	3 85
4 oz. jars	6 55

FRUITS.

FOREIGN.

		per lb
Currants—Provincials, bbls	0 35¾	0 06
" " ½ bbls	0 05¾	0 06
" Filiatras, bbls	0 05⅞	0 06
" " ½ bbls	0 05⅞	0 06½
" Patras, bbls	....	....
" " ½ bbls	....	....
" " cases	....	0 06¾
" Vostizzas, cases	0 07	0 08
" Blue Pearls	0 08¼	0 08½
Dates, Hallowee boxes (new)	0 05½	0 06
Figs—Eleme, 10 oz	0 07½	0 00
" " 10 lb	0 09	0 12
" " 18 lb	0 11	0 13
" " 28 lb	0 13	0 14
" taps	0 03	0 04
" natural, boxes	0 05	0 06
" ditto, bags	....	0 04½
Prunes—Bosnia, cases	0 06	0 07
" Bordeaux	0 04½	0 06½
Raisins—Valencia off stalk	0 04	0 05
" Fine, off stalk	0 05	0 06
" Selected	0 06½	0 07
" Layers	0 05½	0 06½
" Sultanas	0 07½	0 10
" Cal. Loose Muscatels 50 lb. bxs., 3 & 4 cr.	0 07	0 08

Malaga	per box.	
" London Layers	1 60	1 80
" Dehesa Clusters	3 50	4 00
" Imp. Russian Clusters	5 00	5 50

DOMESTIC.

Apples, dried, per lb	0 02¾	0 03½
" evaporated	0 05¼	0 05½

FOOD.

	per brl.	
Split Peas	3 25	$3 50
Pot Barley	3 25	3 50
Pearl Barley, XXX, 49-lb. pkt.	....	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50
(Sold by all wholesale grocers.)	

KROPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz	95
1 " " Red, "	1 00

COX'S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—50 to 60 dy, $1.74 Pittsburgh, duty included, or $1.95 Toronto.

WIRE NAILS—$2.04 delivered, Toronto.

HORSE NAILS—
Canadian, dis. 50 per cent.

HORSE SHOES—
From Toronto, per keg | 3 35

SCREWS—Wood—
Flat-head bright, 87½ and 10 p. c. dis.
Round-head bright, 80 and 10 p. c. dis.
Flat-head brass, 82½ and 10 p. c. dis.
Round-head brass, 75 and 10 p.c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	1 20	1 25
ROPE—Manilla	0 07⅛	0 08⅝
Sisal	0 05⅞	0 06⅞
AXES—Per box	5 25	9 00

SHOT—Canadian, dis, 17½ per cent.

HINGES—
Heavy T and strap, 70 per cent.
Screw, hook and strap | 2 40 | 3 50

WHITE LEAD—Pure Association guarantee, ground in oil.

	per 100 lbs.
25 lb. irons	5 15
No. 1	4 77½
No. 2	4 35
No. 3	4 02

TURPENTINE—
Selected packages, per gal. | 0 41
2c. extra outside points.

LINSEED OIL—

Raw, per gal	0 41	....
Boiled, "	0 44	....

2c. extra outside points.

GLUE—Common per lb | 0 07¾ | 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.
Frank Magor & Co., Agents.

Orange Marmalade	....	1 50
Clear Jelly Marmalade	....	1 80
Strawberry W. F. Jam	....	2 00
Raspberry " "	....	2 00
Apricot " "	....	1 75
Black Currant "	....	1 85
Other Jams " "	1 55	1 90
Red Currant Jelly	....	2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net | $11 00

WINES, LIQUORS AND MINERAL WATERS.

CHARD, JACKSON & CO., MONTREAL, AGENTS.

Watson's Scotch—		
1 Star Glenlivet, in cases	$8 50	$9 00
3 " " "	9 50	10 00
Old Liqueur "	15 00	15 50
Old Glenlivet, in wood, p.gal.	4 25	6 00
Watson's Irish—		
Old Irish	7 50	8 00
Banagher	9 50	10 00
" in wood, per gal	4 25	5 25
Geo. Sayer & Co. Cognac—		
1 Star, in cases	11 50	12 00
V.S.O.P "	16 50	17 00
In wood, per gal	4 50	6 50
Warter & May, Oporto—		
Ports	2 10	6 50
Wisdom & Warter—		
Sherries	2 00	6 00

J. & R. M'LEA, MONTREAL.

Cockburn very old Highland	8 75	9 25
" Special Scotch	9 50	10 00
" Special Liqueur. 14 years old	15 50	16 50
In wood—Fine old Scotch	....	4 40
Special old Scotch	....	5

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb.
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

per gross.		per gross.
Pony size	$7 50	Beer Mug 16 20
Small Med.	7 50	Tumbler 11 50
Medium	10 80	Cream Jug 21 00
Large	12 00	Sugar Bowl 22 00
Spoon	18 00	Caddy 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard, bulk, per lb	0 12
½ lb. tins, 4 doz. in case, per doz	0 65
⅛ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

RICE, SAGO, TAPIOCA.

Rice—	per lb.	per lb
Rangoon, imported	0 03⅝	0 03⅞
Patna	0 04¼	0 05¼
Japan	.....	0 05
Imperial Seeta	.....	0 05½
Extra Burmah	0 04¼	0 04⅜
Java Extra	0 06¼	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

SODA.

Bi-carb, stand'rd, per 100-lb. keg	2 40	2 50
Sal soda, per bbl	0 85	0 90
Sal soda, per keg	0 95	1 00

ROOT AND GINGER BEER.

Adams' 10c. size, per doz	$ 80
" " " " gross	9 00
" 25 " " doz	1 60
" " " " gross	18 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 05
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 7½

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb. boxes, 1 lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 / 0 08½
PURE OSWEGO CORN STARCH	16-lb. boxes	0 07
	40-lb. boxes, 1-lb. packages	0 07½

To Our Grocery Friends.

In the short time that our **New No. 1 White 3-lb. Cartoon** has been placed before the Trade, we find that it is rapidly becoming a **Popular Package,** as evidenced by the very large demand for it, and we would strongly advise all **Up-To-Date Grocers** who require the finest quality of Starch contained in the newest and most attractive package to **consider** this. Be sure you get the **New** No. 1 White 3-lb. Cartoon.

THE BRANTFORD STARCH CO., Limited, - BRANTFORD, ONT.

For puddings, custards, etc.

ONTARIO STARCH 38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS Silver Gloss	0 07½
Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04¼
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05
Bbls., 175 lbs.	0 04½
Kegs, 100 lbs.	0 04½
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.	0 05
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06

SUGAR.

	per lb.
Granulated—	
Redpath and St. Lawrence, single barrels	0 04 7-16
Redpath and St. Lawrence, 5-barrels	0 04⅜
Acadia, single barrels	0 04⅜
" 5 "	0 04 5-16
Paris Lump, bbls. and 100-lb. boxes	0 05¾ 0 05½
" in 50 lb. boxes	0 05½ 0 05⅝
Extra Ground, bbls. Icing	0 05⅝ 0 05⅞
Powdered, bbls	0 05 0 05¼
Very bright refined	0 03¾ 0 04
Bright Yellow	0 00 0 03⅝
Dark Yellow	0 03½ 0 03⅝
Demerara	0 03½ 0 03¾
Raw, in bags	0 03¼

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark, per gallon.	0 23	0 25
Medium	0 28	0 35
Bright	0 32	0 42
Honey (com)		0 40
" 2 gal. pails		1 00
" 3 gal. pails	1 35	1 40

MOLASSES.

Barrels	0 23	0 35
Half-barrels	0 25	0 37

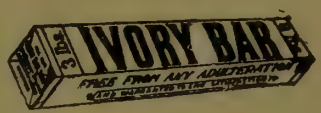
SOAP.

Babbitt's "1776" Soap Powder $3 50

Box Lot	4 20
Box Lot	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

RAM LAL'S (lead packages)

Cases, each 60 1-lbs.	0 35
" " 60 ½-lbs.	0 35
" " 30 1-lbs.	
" " 120 ½-lbs.	0 36

BLACK.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14

Young Hyson— PING SUEYS.

Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

Half Chests— JAPAN.

Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07½	0 11

LIPTON'S TEAS.

No. 1 Ceylon, retailed at	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON.

	Wholesale	Retail
Brown Label, 1s and ½s	0 20	0 25
Green Label, 1s and ½s	0 22	0 30

Blue Label, 1s and ½s and ⅛s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 58

Terms, 3 per cent. off 30 days.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	
Ingots, rough and ready, 8's	
Laurel, 7's	
Brier 8's	
Index, 7's	
Honeysuckle, 8's	
Napoleon, 8's	
Victoria, 12's	
Brunette, 12's	
Prince of Wales, in caddies, 8's	
" " in 40-lb. boxes	

WASHING POWDER.

"SILVER DUST"

Case	72 1-lb. cartoons	5 00
Half case	36 1-lb. "	2 50
Case	24 3-lb. "	4 25
Half case	12 3-lb. "	2 12
Case	100 5-cent packages	3 50
Half case	50 5-cent packages	1 60

WOODENWARE

	per doz
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	6 00
" 1	5 50
" 2	5 50
" 3	4 50

THE E. B. EDDY CO.

Washboards, Planet		1 60
" XX		1 40
" X		1 25
" Special Globe		1 50
Matches—	5-Case Lots,	Single Case
Telegraph	$3 50	$3 70
Telephone	3 30	3 50
" ⅛ gro. bxs	3 50	3 70
Parlor	1 40	1 45
Red Parlor	1 40	1 45
Safety	4 00	4 20
Flamers	2 25	2 35
Tiger	3 15	3 35

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross	$ 2 00
" 10 " "	1 10
" 2 Tiger,	5 00
" 4 " "	2 00

Young & Smylie's

Newest...
Specialty

MINT ... PUFF-STRAPS

RECOGNIZING the great popularity of peppermint with the sweets-loving public, we are the first to introduce to the trade Pliable Licorice containing this flavor.

The delicious quality of our Pliable Licorice is well known; it is matchless in this respect as well as in its flavor and finish.

Our Triple Tunnel Tubes and Navy Plugs are great favorites also, and are made of the same material, although flavored differently. . . . . .

We recommend all these goods as suitable for Summer Trade; they will please the most exacting taste as wholesome, smooth and palatable confections. . . .

For .....

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The **MacLean Publishing Co.**

26 Front St. West, Toronto. Limited

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.

The goods are hooped with Corrugated Steel Hoops. sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by...

Chas. Boeckh & Sons, Toronto.
The H. A. Nelson & Sons Co., Montreal.

THE

Oakville Basket Co.

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

WANZER.

IMPROVED

WANZER

LAMP AND OVEN

Best Light Non-Explosive
Roasts Broils
Bakes Steams

without impairing the light.

Several hours Lighting and Cooking for one cent. We want to reach the public through the trade. Liberal discounts. For prices and information write The

WANZER LAMP & MFG. CO.

HAMILTON.

IF YOU WANT TO

ADVERTISE anything, ANYWHERE

in Canada, we can do it for you.

MacLEAN PUBLISHING CO. Ltd.

ADVERTISING DEPARTMENT

MONTREAL - - TORONTO

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer **$3.00**

Send for Samples.

THE DRY GOODS REVIEW

TORONTO .... MONTREAL

Established 1780.

Walter Baker & Co. LTD.

Trade-Mark.

Dorchester, Mass.
The Oldest and
Largest Manufacturers of

PURE, HIGH GRADE COCOAS AND CHOCOLATES

on this Continent.

No Chemicals are used in their manufactures.

Their Breakfast Cocoa is absolutely pure, delicious, nutritious, and costs less than one cent a cup.

Their Premium No. 1 Chocolate, put up in **Blue Wrappers and Yellow Labels**, is the best plain chocolate in the market for family use.

Their German Sweet Chocolate is good to eat and good to drink. It is palatable, nutritious, and healthful; a great favorite with children.

Buyers should ask for and be sure that they get the genuine goods. The above **trade-mark** is on every package.

Walter Baker & Co. Ltd.,
Dorchester, Mass.

N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

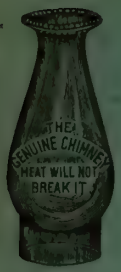
ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

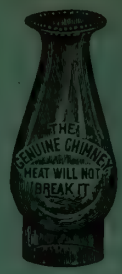
Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co,, Montreal.
" Tees & Persse, Winnipeg.

THE "GENUINE"



Is the King of all Lamp Chimneys. Made of the finest quality of Pure Lead Glass. . . . .



HEAT WILL NOT BREAK IT.

THE GENUINE · HEAT WILL NOT BREAK IT. · MADE OF PURE LEAD GLASS · TRADE MARK REGD

EVERY CHIMNEY NICELY WRAPPED AND LABELLED.

There are a number of so-called Pure Lead Glass Chimneys on the market, and we would warn dealers to beware of imitations of our "Genuine" **Lead** Glass Chimney.

GOWANS, KENT & CO., - TORONTO

I Want Every Grocer

Who Wants a Handsome

DELIVERY WAGON FREE

And every Grocer's Clerk who wants a

CAMERA FREE

to send me his name and address on a Postal Card that I may tell him how to get it by merely speaking a good word for **KNOX'S GELATINE.**

THE ONLY PURE GELATINE MADE.

C. B. KNOX, Mfr.

JOHNSTOWN, N. Y.

AGENTS

A. E. Richards & Co. - Hamilton
William H. Dunn - - - Montreal
Beattie & Elliot - - - - Quebec
C. & E. MacMichael - - St. John
Alfred D. Hossack, Vancouver, B.C.
H. F. Baker - - - - Halifax, N.S.

GENERAL MERCHANTS

and other Dealers who are regular subscribers to THE CANADIAN GROCER wishing copies of:

The Canadian Hardware and Metal Merchant.
The Canadian Dry Goods Review.
The Bookseller and Stationer.
The Paper and Pulp News.
The Canadian Printer and Publisher.
Plumbing and Steamfitting.

May have a single copy of them sent free at any time they wish to consult the advertising columns. Special clubbing rates on application. . . . . .

MacLean Publishing Co. Limited

Montreal : : Toronto

"GILT EDGE"

The only Ladies' Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful finish. Once tried, always used. Largest quantity. Finest quality. Retails at 25 cents.

"NOBBY" BROWN COMBINATION

Package contains a 4-oz. bottle of Nobby Brown Dressing and a full-size box of Nobby Brown Polishing Paste for renovating all shades of Brown and Chocolate shoes. The brown dressing cleans and renews the surface of the leather, and the paste adds a brilliant, durable and waterproof polish. Retails at 25 cents.

"JEWEL" BROWN COMBINATION

Package contains a 2-oz. bottle of Brown Dressing and a small decorated tin box of Brown Polishing Paste. The dressing cleans and renews the surface of the leather and the paste adds a brilliant, durable and waterproof polish. Retails at 10 cents.

BOSTON LIQUID WATERPROOF BLACKING

For men's and boys' shoes, produces a brilliant jet black polish without brushing, thus saving time, labor and money. Retails at 25c.

PATENT LEATHER POLISHING PASTE

For giving patent leather shoes a quick, BRILLIANT and WATERPROOF lustre without INJURY to the leather.

For sale by—

All Wholesale Grocers.

CHARLES F. CLARK, President. J. CHITTENDEN, Treasurer

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices. PROPRIETORS.

NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES—McKinnon Building
Cor. Jordan and Melinda Sts.
THOS. C. IRVING, Superintendent.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL

THE CANADIAN GROCER

VOL. XI MONTREAL AND TORONTO, AUGUST 20, 1897. No. 34

COLMAN'S
MUSTARD

BEST ON EARTH

PEEK FREAN & Co's

BISCUITS AND CAKES.

Have obtained great Celebrity for their
PURITY & EXCELLENCE

Factory—LONDON. Sample Room—Schepp Building, Hudson and Duane Sts., NEW YORK.

Try

COCKBURN'S SCOTCH WHISKY

Nothing Finer in the Market

This firm was established in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are . . . . . .

J. & R. McLEA, Montreal

AGENTS FOR THE DOMINION

Cockburn's Special Liqueur
Cockburn's Special Scotch
Cockburn's Very Old Highland

CRESCENT BRAND

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Limited

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums.
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

Our New Line . . .

"GOOD LUCK" BROOMS

Freight paid on lots of 6 dozen.

The H. A. NELSON & SONS CO., LIMITED, Toronto - Montreal.

Satisfying

a customer on quality pleases that customer and creates permanent trade. Experimenting with inferior quality loosens the foundation stones of business.

Fry's Cocoa

The cocoa that inspires confidence in the quality of all other goods you sell. Absolutely pure. Upwards of 200 medals and awards taken by the manufacturers.

"Thistle Brand" Finnan Haddies

Real Finnan Haddies. Packed in all their original freshness.

The flavor is unequalled for its delicacy.

Leaders for 14 years.

Matchless in its purity and strength.

$98\frac{50}{100}$ pure Bicarbonate of Soda.

Made by the United Alkali Company of Great Britain.

Bi-Carb. Soda
Hand in Hand Brand

Leading wholesalers throughout the Dominion sell these three standard sellers.

Agents:

A. P. Tippet & Co.
Montreal and Toronto

F. H. Tippet & Co.
St. John, N.B.

VINEGAR

I have pure Fruit Vinegar five years old, of choice quality, at a right price. Only a limited quantity of this age left. Place your order before it is all closed out. Write for samples and price. . . .

R. J. GRAHAM - BELLEVILLE, ONT.

"Banner Brand"

Japan Tea

The best tea in Canada to retail at 25c.

SALMON

Red Sockeye

(new pack) just arriving.

T. B. Escott & Co.

Wholesale Grocers
Tea Importers

LONDON

FOR

CRUISE and CAMP

nothing will take the place of MacLaren's Imperial Cheese. It is without exception the most delicious and appetizing morsel that finds its way into the camper's outfit. Don't let your customers go anywhere else to buy it.

A. F. MacLAREN & CO.

For sale by grocers in all parts of the world.

TORONTO

English Army Blacking

IS A READY SELLER.

Everybody that tries it, likes it.

THE F. F. DALLEY CO., Limited - HAMILTON, CANADA

Victoria Victoria

Victoria Parlor Matches

Short Matches in neat wooden boxes---for household use and for carrying in the pocket. Warm weather or climatic changes will not affect them.

The E. B. EDDY CO., Limited

HULL
MONTREAL
TORONTO

Victoria Victoria

Japan Teas

EARLY MAY PICKED
HIGH and MEDIUM GRADES

Every line a bargain. These teas have been bought right and will be sold at prices to enable the merchant to make a good margin, steadily increase his trade and give the utmost satisfaction to consumers. What more can be asked?

VALENCIA RAISINS Good fruit, in prime condition. Our stock is too large; will sell at a SNAP PRICE.

OUR TRAVELLERS HAVE SAMPLES

W. H. Gillard & Co.

Wholesalers Only, HAMILTON

JOHN MOUAT,
Northwest Rep., Winnipeg.

PUREST AND BEST

WINDSOR SALT

Answers the requirements of the most fastidious. Perfect in quality, and shipped in the neatest and most attractive packages.

YOUR WHOLESALE HOUSE WILL SUPPLY YOU.

THE

WINDSOR SALT CO. Limited. Windsor, Ont.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XI. (Published Weekly) MONTREAL AND TORONTO, AUGUST 20, 1897 ($2.00 per Year) No. 34

A SUCCESSFUL BUSINESS MAN.

MANY of the most successful business men in the United States have received their early commercial training in Canada. Thomas Martindale, of the firm of Thomas Martindale & Co., Philadelphia, is one of them, and the following reference to him in The Trade Magazine will probably interest some of his old friends in Canada and prove beneficial to those who are young either in experience or years.

Mr. Martindale is by birth an Englishman, his eyes having first opened to the light in Ling Riggs, Weardale, County Durham, England. This was on Dec. 15, 1842. While he was yet a little lad his parents removed to this country, spending first a year in Canandaigua, N.Y., and then, in 1854, removing to London, Canada. His father, although by no means rich in this world's goods, was, to use the words of his more fortunate son, "as industrious, as plucky and nervy a man as ever lived; really and truly in his sphere and in his way, a hero." His mother was a fitting wife for such a man. There were twelve children in the family, of whom Thomas was the eldest, and we may well believe that the severest economy and the most unflagging industry on the part of everyone capable of work were required to make both ends meet, when the father's wages were but a dollar and a quarter a day.

Shoes and clothing for the entire family were made at home. Vegetables raised on the little garden spot surrounding the house went far towards supplying the table. A cow and a few chickens added not only to the home bill of fare, but brought in a little income in money. The mother and daughters were able to realize something from their needles. And so, by dint of the most careful saving and continual labor, the family not only lived in comfort, but throve as well, and most of the boys and girls grew to mature years with such a fund of good common sense and vigorous health as no other childhood could have insured them.

It was a most valuable training for the subject of this sketch. He learned the necessity for economy, the importance of hard work, the value of a dollar, the healthfulness of a plain diet and the joy of a good digestion with that thoroughness that prepared him for the distinguished life that lay before him. And realizing almost from infancy the responsibility of doing what he could for the support of the family developed that sturdy independence in thought and action which is one of his most marked characteristics.

It must not be supposed that he was in any wise particularly unlike the average boy of his day. He was just as full of fun and just as much given to sport as he is at present, even now admitting the delight with which he used to watch a certain gamecock belonging to the family thrash the neighbors' roosters, while the gardening committed to his care by the elder Martindale was adjourned until the battle was over, or the father happened to observe the neglect of the work. He could never have posed as the goody-goody boy of the Sunday school books, a fact which may explain his subsequent success.

At thirteen years of age he sought and found employment as boy in a dry goods store. His initial salary was a dollar and a half a week. It did not remain at that figure very long, for he was both capable and ambitious, as well as industrious, and by the time he was twenty years of age he not only had superintending charge of the largest mercantile establishment of the kind in Canada, but was president of the Dry Goods Salesmen's Association of Toronto. Certainly this was a magnificent record to make in seven years.

How did he do it? He had no influential friends, no superior educational advantages, no social prestige. He was only one of twelve rosy youngsters who used to romp in the humble London cottage. But there he had learned common sense, tireless industry and those principles of sterling morality which, after all, are the true secrets of all enduring success. And these lessons, drilled into him through the wholesome poverty of his childhood, did more for him when once he faced life for himself than would a multitude of those advantages which young men often prize so highly.

In 1869 he abandoned the dry goods business finally. He was at that time employed in Boston, Mass., whither he had gone from Canada. His reasons were obvious. To use his own words, "I had been thirteen years in the dry goods business and was heartsick of its worriments and trials, and anxious to get out of it. My spirit rebelled against standing behind the counter space of three feet, and from morning until night answering questions for a never-ending procession of female shoppers, the greater number of whom asked for 'samples' and then passed on. And as the policy of the firm I was clerking for would not permit salesmen to attempt to influence sales by argument, the position was devoid of excitement and wearying to the utmost."

It was about this time that the velocipede craze was sweeping the country. This vehicle, it will be remembered, while crude and clumsy, beside the modern bicycle, was phenomenally popular, and men who had enough means to hire a hall and buy a few velocipedes to hire to those who desired to ride literally coined money. When, therefore, a friend proposed to Mr. Martindale that they go out west and start a "rink," he eagerly accepted the proposition and abandoned the dry goods business. Each had saved a little money. The friend remained in Boston to purchase the wheels, and Mr. Martindale started west to secure a

'Phone **399** if you want quick delivery of . . .

NEW VALENCIAS

WE HAVE THEM IN STORE

Fine Off-Stalk Fruit ⊛ **Best Packers**

THE DAVIDSON & HAY, LIMITED Wholesale Grocers **Toronto**

hall in some suitable locality. Going to Pittsburg, he had no difficulty in securing the proper building in an eligible location. This done, he settled down to wait for the velocipedes. They never came. The courage of the friend weakened. He concluded not to invest, and so informed Mr. Martindale, who, after paying his expenses and the rent of the hall, found himself a good deal poorer than he had been, and, what was worse, entirely out of employment.

In this dilemma, he concluded to return to Canada. Fortunately, a friend gave him a pass to Oil City, wishing to help him that far on his way, and the journey to Canada was not completed. Those were the palmy days in that city, and Mr. Martindale, captivated by the bustle and stir which everywhere met his view, decided to remain a while and try his fortune. Seeking the most successful oil operator there, Mr. John S. Rich, he applied for work.

"What can you do?" asked Mr. Rich.

"I can do anything that any other man can do."

"Well, can you dress tools, bits and reamers?"

"No, sir."

"Can you drill?"

"No, sir."

"Can you run an engine?"

"No, sir; but I can learn to do any of these things."

"My good man, I am not hiring learners," was Mr. Rich's reply; but recognising the pluck of this new applicant for employment, he directed him to a boarding house on Charley Run, some two miles distant, promising to come up himself in a day or so and see what he could do.

He was as good as his word. He gave Mr. Martindale a pick, shovel, mattock and axe, and ordered him to cut out a road in the side of the mountain, between two wells of the Union Oil Co. Here was a little more "excitement" and lack of "monotony" than the young clerk had bargained for when he left Boston. A good many dry goods clerks under similar circumstances would have taken the first train out of Oil City. But Thomas Martindale accepted the work and the implements, and in two weeks' time had completed the road. Instead of retiring to rest after his hard day's work was done, he studied the stationary engine with the assistance of a kindly foreman, and learned it so thoroughly that by the time his road was completed he was installed as engineer at one of the wells on a salary of three dollars a day.

He, himself, has told this portion of his experience: "I boarded myself, carried my groceries and other necessaries from Oil City two miles over the mountain, did my own cooking, built a music stand with a gas jet in front of it, practised my scales, sang, laughed and gamboled across the mountains (when off 'tower') like a ten-year-old boy. I was happy, and as that is the ultima thule of all mortals, I was to be envied."

It is to be noted, however, that this happiness was not of a nature which enabled him to settle down content with three dollars a day for life. It was not long before he had accumulated a little money, which he invested in a half interest in a dingy little grocery store at Oil City. At last he was in his proper sphere of business. After buying out his partner, he proceeded to bring the store up to his ideals in such a transformation as made the eyes of the customers open with wonder. The whole establishment was brightened up. The quality of the stock was greatly improved; fair prices were affixed; a delivery system was introduced; it was only a few months until the "checkered store," so called from the fact that its front was painted in red, white and blue, was too small. The "blue store" was then rented, and by methods already adopted, supplemented by liberal and judicious advertising, it, too, was speedily outgrown. He was therefore compelled to move into a commodious brick building at the river bridge, and found himself in the "Mammoth," the leading grocery in the thriving city.

His career was one of uninterrupted prosperity; but having a fine opportunity to sell out and being desirous of doing business in a large city, he disposed of his stock, and in 1875 removed to Philadelphia, where, at the corner of Tenth and Market streets, he opened the first "California" store.

From that time to the present Thomas Martindale has been among the leaders in the retail grocery trade of the great city. This is a high compliment to pay him, but it is safe to say that he has always been among the leaders in every great interest touching the politics or the charities of Philadelphia.

This latter statement leads to a consideration of a side of his career which has not been noticed thus far. He was born with a good voice and a taste for music, both of which he found time to cultivate, in spite of the arduous labors incident to his busy life. He possesses, too, a high grade of ability as a public speaker. These gifts naturally brought him into public notice, more or less, very early in his history. Naturally broad in his views, and always interested in the great movements whose end is the uplifting of public morals or the amelioration of evil conditions in municipal government, it is not strange that he has been forced into prominence as a citizen. And certainly it reflects lasting credit upon his character that, unlike so many able business men, he has been ever willing to devote his time and talents to the public weal.

On March 23, 1891, he was the speaker at a public meeting in the Council chamber, which resulted in the organization of the Trades League of Philadelphia, and henceforth as chairman of its principal committees, he was one of the most potent leaders in accomplishing the important

BURNHAM'S JELLYCON A Tempting Dessert

Bayles' Celebrated Horseradish Mustard and English Sandwich Mustard

DELICIOUS TABLE CONDIMENTS.

LUCAS, STEELE & BRISTOL - - HAMILTON

'PHONES 447, 1258

NEW FRUITS

1897 Pack

THE FINEST IN THE MARKET

HORSE SHOE
RED RASPBERRIES
BLACK RASPBERRIES
BLACKBERRIES
PITTED BLACK CHERRIES
PITTED RED CHERRIES
PITTED WHITE WAX CHERRIES

EXCELLED BY NONE . . .

James Turner & Co., Hamilton

As good as ever.

REINDEER BRAND

CONDENSED MILK

Freight prepaid on 5 case lots to points east of and including Port Arthur and Fort William.

CROWN BLEND CEYLON TEA

In Lead Packets.

Lbs. and ½ lbs.

has no equal

at 25cts., 40cts. and 50cts. per lb.

In offering this tea you need not hesitate to guarantee satisfaction.

Sole Agents for Canada... **T. KINNEAR & CO.** 49 FRONT STREET EAST **TORONTO**

measures by which that organization has done so much to advance the material interests of the city. In platform addresses, in terse and vigorous newspaper articles, in strong representations before committees of the Legislature at Harrisburg or the National Congress at Washington, by all means known to an acute, resourceful, able business man, he worked for Philadelphia, and with such success, too, that it is altogether likely that if his business cares could have been laid aside to that extent, he would have been Mayor long before now.

He has been no less prominent in charitable movements, for he has a big heart as well as a level head. Of what he has done in a private way nothing need be said, for no one would deprecate public mention of such deeds more severely than he himself. It is only just, however, to state that he has been most active and liberal in those great charitable enterprises that have touched the heart of the nation. For instance, in 1881 he was chairman of the Merchandise Committee of the Irish relief movement. When news of the terrible disaster at Johnstown, Pa., was flashed over the wires he was the first man in Philadelphia to deliver a wagon-load of goods for shipment to the stricken city. He was the first man, too, to propose action for the relief of the famine sufferers in Russia, organizing the movement in Philadelphia, and leading it to most gratifying success. These are but isolated instances indicating the course which he has pursued throughout his entire career, and in conjunction with his public life seem to demonstrate that he holds his ability and his fortune in trust for the benefit of society.

Mr. Martindale insists upon taking time for recreation, and, in addition to music, of which he is passionately fond, spends much of the time in hunting. He is a fine shot and keen sportsman. He has bagged nearly every kind of game in which this country abounds, and truth compels the statement that while he is reticent as to his business success and modest about his public work, he can't help talking pretty largely about a successful hunting trip. Indeed, most of the literature from his pen, which, it is to be hoped, will some day be collected in book form, is descriptive of his various hunting excursions.

If one should ask for the secrets of the success which has been described in this little sketch, the answer is not difficult.

(1) There is native ability of a high order, developed by an early life whose privations and necessities called for its utmost exercise.

(2) There is energy, persistent industry, and ambition.

(3) There is the rigid honesty that pays cash and expects cash payment in the transaction of business.

(4) There is a good heart and a thorough relish for the brightness that there is in life.

(5) There is that broad patriotism and recognition of human brotherhood which gladly sacrifices self in the interests of others.

These qualities, exercised with the homely common sense of the man, have made Thomas Martindale what he is, and assure him of the bright future that his hosts of friends so earnestly desire in his behalf.

THE CUTTING OF PRICES.

Editor GROCER,—I have paid for your journal for quite a number of years, but do not know how long I will be able to do so if I have to make a price to suit every customer who comes in. We have about three stores in this city. Merritton and Thorold are also connected with us and they do the cutting for us. Sometimes it is sugar, fruit jars, raisins, currants and any number of other lines. I see all of the best wholesale houses of the country advertise in your journal. I think it is about time they should take time and agree that such dealers could get no goods in the regular way or any other way. Your department stores in Toronto are giving dealers quite an idea how to run business on the crooked plan.

Yours, etc.,

ARCH. WILSON.

St. Catharines, August, 1896.

BARGAINS ON THE TABLE.

I EMPHATICALLY endorse the bargain table idea. It is a natural outgrowth of any business, and the more sides or departments a business has the more need is there for the bargain outlet. Clean stocks are manifestly the proper stocks. Broken lots, orphan pieces, ends of varieties, the waifs and strays that must result from active selling, are things that clutter up shelves and debase regular lines. The quicker all these stragglers are cleaned out the better. They can be sold with regular goods, but never to the advantage of either.

Gathered on a bargain table, however, and conspicuously marked, they become a special attraction. If certain days are named as those on which these tempting bits will be handed out, the public soon comes to look for those occasions and to profit by them. The dullest mind can understand that the merchant wants to be rid of remnants, no matter what the kind. It is reasonable that considerably reduced prices should be put upon them. And so the bargain table becomes a magnet.

This illustrates one of the great features of any successful advertising—the statement, to be a drawing one, must be reasonable. The bright advertiser catches up every point that will appeal to the public as giving a reason for better prices or for quick coming, and the success of his work is then half assured.—Gillam in Brains.

AN IMPROVED CASH REGISTER.

The National Cash Register Co., of Dayton, Ohio, U.S.A., have just added some improvements to their No. 79 registers, which make them available in stores where it is sometimes necessary to register single transactions amounting to more than $100. The registering capacity of these machines has been increased from $99.99 to $999.99, while at the same time it is possible to keep a separate account of the sales in the different departments of the store, or to keep separate the sales of each clerk in the store. This should open up a new field for the use of the cash register.

A Business Pointer

We offer no premiums or prize packages as inducements. We make and sell first-class goods, and find this all the intelligent public require. Merchants, beware of goods that take premiums to sell them. Our goods are endorsed as being the best in the market.

For sale by all leading Wholesale Grocers.

Manufactured by **THE ALPHA CHEMICAL CO., BERLIN, ONT.**

NEW MATERIAL IN MATCHES.

IT is predicted by The Pittsburg Dispatch that paper is the coming material for matches. The prospect of the wooden match industry being appreciably affected by a new process for manufacturing matches of paper is held to be extremely probable, particularly as the best wood for this purpose is constantly growing scarcer and more costly. The new matches are considerably cheaper than the wooden product and weigh much less, which counts for much in exportation. The sticks of the matches consist of paper rolled together on the bias. The paper is rather strong and porous, and when immersed in a solution of wax, stearine and similar substances sticks well together and burns with a bright, smokeless and odorless flame.

Strips ½ inch in width are first drawn through the combustible mass and then turned by machinery into long, thin tubes, pieces of the ordinary length of wood or wax matches being cut off automatically by the machine. When the sticks are cut to size they are dipped into phosphorus, also by machinery, and the dried head easily ignites by friction on any surface. There is some talk of utilizing the new invention in the manufacture of matches on an extensive scale for export to India. The invention involves no waste whatever, and the paper is delivered in rolls like the telegraph tape and converted at one operation into match sticks, and by a second into matches that would dry without storing for a large part of the year in India. One thing, however, must be made sure of—that a wax is used which will harden at a shade temperature of 140 deg. Fahr. at least.

LONG FELT WANT MET.

EVERY grocer and dealer, large or small, has experienced the difficulty there is in keeping dried fruit open in a presentable condition and preventing it from drying up and losing its appearance, and at the same time losing in weight by evaporation. Who does not know the unattractive look of a box of raisins, especially of Valencias or Malagas, which have laid open in a warm store, or the dried-up look of prunes which seem, peculiarly susceptible in this direction?

Hitherto no satisfactory means appear to have been discovered of overcoming this difficulty. The large increase in the use of evaporated fruits, however, has resulted in the production of a case or cabinet that seems entirely to meet the want. These cabinets are so constructed that they will keep the contents in a moist and fresh condition, and they not only keep the fruit fresh and full size, but afford a perfect circulation of fresh air charged with just such a degree of moisture as is necessary to the keeping of the articles.

These cases work on the principle of evaporation, and cold water only is used, consequently no expense whatever is involved after purchasing the case. Upwards of 2,000 of these are already in use in the United States and the patent right for Canada has been acquired by the Globe Furniture Co., who are now turning out these cases, not only for dried and evaporated fruits, but also for bakers' goods, dried fish, cheese, and they manufacture a special case for tobacco and cigars.

A representative of THE CANADIAN GROCER had the pleasure of fully examining the working of one of these cases in the hands of Arthur P. Tippet & Co., the selling agents in Montreal, and the results were really remarkable. Prunes placed in the case in a sugared condition after a few days not only had assumed their original appearance of freshness but showed an actual gain in weight. The same applied to raisins, currants, etc., and while the manufacturers do not claim any virtue in the way of increasing the weight of goods, we understand from the firm above named that various fruits placed in the cabinet show varying gains of from 2 to 4 per cent. in weight, while in every case goods in a good condition when placed in the cabinet maintain their appearance. There is but little doubt these cases only need to be known to have a very large sale throughout Canada.

An advertisement and illustration appear in this week's issue.

NONSUCH JUBILEE STOVE ENAMEL

The most popular Stove Polish in the Market.

SAVES TIME ENERGY MONEY and WORRY IS A **PERFECT** PASTE POLISH **PURE** LUMBAGO **FREE** FROM FOREIGN MATTER

A beautiful Jubilee Souvenir with every Box.

FOR SALE by the Wholesale Trade and...

FIRST MONTH'S SALES OVER 35,000

The Nonsuch Mfg. Co., Limited, Toronto.

TOBACCO REGULATIONS AND DRAWBACKS.

THE following are the regulations just issued by order-in-council for the manufacture of tobacco, cigars and cigarettes from foreign and raw domestic leaf tobacco used in combination :

1. Such manufacture shall only be carried on in a factory specially licensed to use such leaf tobacco in combination.

2. Not less than twenty-five per cent. of both foreign and domestic raw leaf tobacco shall be used in each description of manufactured tobacco, cigars or cigarettes produced in such factory.

3. No tobacco, cigars or cigarettes, the product solely of either foreign or of domestic leaf tobacco shall be manufactured in such licensed factory.

4. All foreign raw leaf tobacco when taken for use in such tobacco manufactory, except when used in the manufacture of cigarettes, shall, in addition to the duty of Excise or of Customs paid thereon, pay as an additional Excise duty the sum of 20c. per pound actual weight.

5. All foreign raw leaf tobacco when taken for use in such licensed tobacco manufactory in the manufacture of cigarettes, shall, in addition to the duty of Excise, or of Customs duty thereon, pay as an additional duty of Excise the sum of 37½c. per pound actual weight.

6. All foreign raw leaf tobacco when taken for use in such licensed cigar manufactory, shall, in addition to the duty of Excise or of Customs paid thereon, pay as an additional duty of Excise the sum of 16c. per pound, actual weight.

7. The resultant manufactured product of factories licensed to use foreign and domestic leaf tobacco in combination, shall, in addition to the duties herein provided, be subject to an Excise duty at the same rate as imposed by the Inland Revenue Act on such articles when manufactured solely from domestic raw leaf tobacco.

8. The manufacture of cigarettes in such tobacco factory licensed to use foreign and raw leaf tobacco in combination shall be carried on in a compartment specially provided therefor, in which the whole process of manufacture shall be carried on, into which no material in a partially manufactured condition shall be received and wherein no other article than cigarettes shall be produced. All raw material shall be taken into such compartment only in the presence of an officer of Inland Revenue. In addition to the regular books of the manufactory the manufacturer shall keep in such compartment a book wherein he shall record as the transactions occur the description and quantity of foreign and domestic raw leaf tobacco brought into and taken for use therein.

9. All descriptions of manufactured goods produced in a tobacco or cigar factory licensed to use foreign and domestic raw leaf tobacco in combination shall have attached thereto an Inland Revenue stamp of a distinctive color.

10. No raw leaf tobacco which has been entered for use in a factory licensed to use foreign raw leaf tobacco only shall be brought into any factory licensed to use foreign and domestic raw leaf tobacco in combination.

Any person contravening any of the provisions of these regulations shall be liable to the penalties provided by section 102 of the Inland Revenue Act.

The regulations in regard to drawback of duty paid on foreign leaf tobacco contained in manufactured tobacco and cigars exported in bond direct from the factory where produced are as follows :

1. A drawback of 12½c. per pound shall be allowed on all foreign raw leaf tobacco which has paid the duty of Excise, contained in manufactured tobacco or cigars, wherein the stem of the leaf is not used.

2. A drawback of 10c. per pound shall be allowed on all foreign raw leaf tobacco which has paid the duty of Excise contained in manufactured tobacco wherein the stem or any portion thereof of the leaf is used.

3. No drawback shall be allowed on any manufactured tobacco containing more than 25 per cent. of stems, nor on any description of manufactured tobacco of a class not approved by the Department of Inland Revenue.

4. No claim for drawback shall be entertained until the official certificate of the receipt of the goods at the foreign port to which consigned, has been furnished the Department of Inland Revenue.

5. No refund is to be allowed on the exportation of scraps or cuttings, stems or waste.

6. Proof of the quantity of foreign raw leaf tobacco so contained in the manufactured product and of the payment of the duty thereon shall be produced by the exporter to the satisfaction of the Department of Inland Revenue.

WHY MERCHANTS FAIL.

BRADSTREET'S, than which there is no better authority on general business subjects, assigns the following causes for business failures :

	Per Cent.
Incompetence	16.4
Inexperience	6.1
Lack of capital	33.5
Unwise credits	4.7
Speculation (outside)	1.2
Neglect of business	3.2
Extravagance	1.3
Fraudulent disposition	7.4
Disaster (commercial crisis)	22.3
Failures of others	2.9
Undue competition	1.2

Few business men ascribe to the so-called little things of business the importance which seems to belong to them. From this table it appears that twelve out of every thousand fail because they speculate. They may, aside from this, be good business men, they may have good stores, but outside speculation brings twelve to the thousand.

LAPORTE, MARTIN & CIE.

Agents for

IMPORTERS AND WHOLESALE GROCERS

P. Richard's Brandy Mitchell's Scotch and Irish Whiskeys

Vve Amiot Champagnes

72 to 78 St. Peter Street, MONTREAL

Only One Profit

between our mills and your customer—YOU make that. The profit that the middleman usually makes, we put into quality, because there is no middleman to pay.

You and your customers gain everyway. Think of the advantages of relying absolutely on the freshness (right from the mills, you know) of those clean, rich, nutty-flavored

Tillson's Pan Dried Rolled Oats.

FROM MANUFACTURER TO RETAILER DIRECT.

The Tillson Co. Limited
Tilsonburg, Ont.

to the dust. Thirteen out of the thousand is the proportion which fail because of extravagance—failure to look after the little leaks, to keep expenses within a reasonable limit. Forty-seven of the thousand go to the wall because of unwise credits.

There is another lesson in this table for that class of grocers who regard sharp competition as an influence against which they are hopeless. Such grocers argue that there is no use contending against hopeless odds and give up at once, where in many cases a stiff fight would have won the day. No competitor yet ever had all the good points on his side. Now, this table shows that only twelve out of a thousand fail because of undue competition, which is an exceedingly small percentage in view of the large number of merchants who look upon brisk competition as an unassailable force, meaning their own collapse as surely as night means the shadowing of day.

IT MAY WORK.

To keep out flies, suggests The Portland Oregonian, near the tops of the screen doors and window screens punch several holes from the inside with some instrument about the size of a lead pencil, thus leaving slightly funnel-shaped apertures, having a rough, jagged edge on the outside. This renders it impossible for the flies to enter through these holes, while the flies which have strayed into the house the first time they light on one of the screens crawl to the upper part, and, seeing the holes, imagine there is some place where they are not wanted on the other side, and out they go.

A LIBERAL OFFER.

If this is your first season with Tanglefoot, you may not know that every sheet of it is guaranteed. It is not likely you ever will, but if by any chance you should, find a sheet, or a box, or a case of it unsalable, write to the makers, sending sample sheet, and if they find that the trouble can in any way be attributed to any fault of the paper the same will be replaced at once.

A HINT.

If the brickwork of your new shop front shows a nasty white appearance—it is really an effervescence of sulphate of magnesia—you can get rid of it by washing the surface with a solution of muriatic acid applied with a sponge.

The Canadian Specialty Co. have just received shipments of a new gum of Frank H. Fleer & Co.'s production. It is a pepsin put up especially for the Canadian market, and is called the "Queen" gum. A box of 20 packages sells at 68c., or at 5 for $3.

"All selling nicely, thanks."

PURE GOLD MFG. CO.
TORONTO

Have we your order ?

RETURNED Oct 5/97

Valencias

We offer for immediate shipment

NEW PACK. **Trenor's and Rogers' F.O.S. Valencias**

H. P. ECKARDT & CO.

Wholesale Grocers TORONTO

Gillard's New Sauce

In single case lots, $1.90.
Barrels of 12 dozen, $1.75.

Compounded from the purest and most appetising ingredients: possesses plenty of body, and imparts a delicious flavor to soups, gravies, etc. . . . .

Gillard's New Pickle

Packed 2 Dozen in Case.
Single case lots, $3.40.
5 case lots and over, $3.30.

The liquor of this pickle is a happy blending of piquancy, sweetness and acidity, forming a most delightful table adjunct.

10 Gold Medals Awarded at the Great Pure Food Expositions held in England.

For Sale by all Wholesale Grocers in Canada.

GILLARD & CO. Makers, London, Eng.

THE CANADIAN GROCER

J. BAYNE MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

THE MacLEAN PUB. CO. Limited

Fine Magazine Printers and Trade Newspaper Publishers

TORONTO: 26 Front St. W. Telephone 2148.

MONTREAL: Board of Trade Bldg. Telephone 1255.

John Cameron, General Subscription Agent.
Major A. G. Campbell, General Subscription Agent.

THE FRENCH TREATY AND THE MINIMUM TARIFF.

THE regulations which have been sent out by the Dominion Government, instructing the collectors at the various Customs ports to allow the products of France the same privileges under the minimum tariff as the products of Germany and Belgium, have set at rest a question which has been debated to a more or less extent since the recent decision of the law officers of the Crown was given out.

Briefly, the question was as to whether the French Republic was so entitled, and it is not surprising there should have been a difference of opinion thereon.

France, first of all, is not a favored treaty nation. The privileges which certain products of that country have enjoyed in Canada since 1894 are accorded by special treaty negotiated on our behalf by Sir Charles Tupper and Lord Dufferin, who were appointed plenipotentiaries by Her Majesty for the purpose; the Dominion, of course, not having the power to make treaties.

But while France is not a favored treaty nation, there is an article in the treaty between that country and Canada which reads:

> Any commercial advantage granted by Canada to any third power, especially in tariff matters, shall be enjoyed fully by France, Algeria and the French colonies.

The French treaty, it will be remembered, specified certain articles which were to be admitted into Canada at a reduced rate, ranging all the way from 30 to 50 per cent. And some people were in doubt as to whether the extract from the treaty above given was intended merely to govern the specified articles or applied to French products of any kind whatsoever.

If the clause applied only to the articles specified in the tariff, it seemed clear that the ruling of the law officers would not disturb the existing condition of affairs, for even after the discriminating duty of 25 per cent. in favor of British products came into force, the articles named in the treaty would still have an advantage of from 5 to 25 per cent. over those from any and all countries.

But if the article in question did not apply to the general imports of France before the decision of the law officers, why should it afterwards?

The article in question declares, as we have already shown, that any commercial advantage granted to any third power shall be enjoyed fully by France.

It is obvious that under the reciprocal tariff a "commercial advantage" was given a third power. But the Dominion Government time and again declared that France, like Belgium and Germany, was not entitled to share in the advantages accorded Great Britain.

Attached to the French treaty was a schedule known as Schedule B. It was really the Canadian tariff on the specified articles named in the treaty at the time that instrument was ratified, and it was at the rate of duty therein set forth that these articles were to be assessed no matter if Parliament were to subsequently increase the general tariff on them to any extent whatsoever. And this principle has been faithfully observed under the new tariff, which does levy a higher rate on one or more of the articles enumerated in the French treaty. But thus far and no farther would the Government go.

That in now going farther the Government has done the righteous thing no one will probably gainsay. At any rate, it is obvious there is no country more entitled to the minimum tariff than the French Republic. The treaty with France is of our own making, although negotiated through Great Britain. The German and Belgian treaties, on the other hand, were made and their conditions imposed upon us without our even being consulted.

Our total dutiable imports from France in 1896 were $2,487,133, on which duty to the amount of $1,020,804 was collected. Included within these amounts were goods to the value of $284,414 which came in under the provisions of the treaty, and the duty collected on this amount was $82,235.

On the basis of last year's figures, minus the duty collected on the goods specified in the treaty, Canada's loss of revenue upon French imports from April 1897 to August 1, 1898, when the treaties with Germany expire, will probably be in the neighborhood of $175,000, all but one month of the sixteen included in these dates being under the one-eighth reduction.

Taking Germany, Belgium, France, and all the nations interested, the loss of revenue will probably not much exceed five or six hundred thousand dollars.

THE CROP OF VALENCIA RAISINS.

A few orders for Valencias for prompt shipment have been placed this week. Prices are a little reduced from those for earlier shipment.

No general buying has set in owing to the fact that foreign markets are being well maintained and that even an advance is being talked of, whereas Canadian buyers have been looking for a falling market. Some dealers fear now that prices will not be nearly so low as their expectations called for.

NEW SULTANA RAISINS.

THE Smyrna mail of July 31 brought this week samples of fruit which was then on the market. These samples show a rather good, bright quality, and in point of size a slight improvement on the first sample referred to in our last issue. On this sample a price of 33s. 6d. is named, which is at least 30 per cent. above the usual price at which such goods are sold. As Canadian buyers never respond very quickly to high prices, and as there is practically no old stock on hand, the market is expected to be bare for some time.

Other advices from C. Whittall & Co., Smyrna, are to the effect that the earlier anticipations of the Sultana yield are not being borne out. The vines in many localities are suffering from disease, and though it is now certain that the production as a whole will be affected, no two estimates appear to coincide as to the probable result. The least sanguine talk of a yield of only

26,000 to 28,000 tons; others anticipate a minimum of 33,000.

Two tons of Sultanas reached Smyrna on July 30. This early lot was taken up by a shipper from Trieste at 27s. f.o.b. A sample of these shown here indicate immature fruit.

CURRANTS HIGHER.

THE first offers on new crop currants for direct shipment were made in Montreal this week. The goods were Provincials, the figure being 14s. cost and freight Montreal. This is about 4 to 5s. higher than last year, or 1 to 1¼c. per pound advance on last year's cost.

D. Pasqua, Patras, writing under date August 2nd, says: "The weather has continued to be fine and favorable to the crop. I have just returned from an inspecting tour through the principal currant districts. In some parts of Calamatta and Messina, peronosporos and hail have made sensible damage, but the greater part seems to be free from the disease, and promises a yield much superior to last year's, both in volume and quality. The Trifillian district (Filiatra, etc.), has also been affected, principally in the high grounds, and it is questionable whether the yield will be equal to last year's. In Pyrgos there are considerable complaints concerning the effects of the disease, but I expect we shall have there the same crop as the previous one. The same can be said of Campos and Amalias, where quality is satisfactory so far. In Patras the effects of the peronosporos are more evident, and a considerable falling off will result. The good prospects held out for the Vostizza and Corinthian fruit seem to wane with the progress of the maturity, and the upland quality will not equal that of the preceding year. On the whole we must reckon upon a yield similar to that of the preceding season, which has proved to have reached 154,000 tons. In Calamatta the cutting has been in progress for the past ten or twelve days, and a good deal of new fruit, principally from the high grounds, has already come upon the market. The quality is satisfactory. The vintage has also commenced in the Trifillian (Filiatra) district, and by the end of this week the cutting will be general all over the country. The wine grapes, generally, have suffered from peronosporos to a much larger extent than currants, and our wine crop this year will be the smallest on record. This will bring into consumption for wine making a good percentage of the currant grapes. Prices—The excitement for high prices is gaining ground throughout the country, and early shipments will have to yield to growers' exactions. It is to be hoped that Government, taking into consideration the bareness of stocks and the very limited new crop of currants, will not subscribe to the popular clamor for parairatissis (retention) which will become a disturbing element in the regulation of prices."

LARGE CONTRACTS IN CANNED VEGETABLES.

SOME extensive contracts for the future delivery of new canned vegetables have been one of the features of the week in Montreal. Some time ago the possibility of higher prices was intimated in these columns owing to short crops. Recent intelligence and the business under consideration bears this out. Altogether, during the past eight or ten days sales aggregating 30,000 cases have been put through, the time of delivery being spread out to some extent. One commission man was responsible for the sale of 150,000 cases of this quantity, consisting of tomatoes, corn, peas, and beans. The prices realized for tomatoes and peas show an advance of 7½ to 10c. per dozen over the opening prices last year, while corn is 5c. per dozen lower, but fully 5 to 7½c. higher than the closing prices. Another commission man closed 10,000 cases tomatoes at 70c.; corn, 55c.; peas, 67½c., and golden wax butter beans at 70c. On the whole, the market is said to be in a strong position for tomatoes, corn and peas, and values have an upward tendency. The pack of the latter will, it is claimed, be at least 25,000 cases short of last year, and some packers have already withdrawn prices from the market and refuse to sell any more at present. Several packers have also instructed brokers not to offer any more tomatoes at current prices.

Mr. A. S. Hallman, Berlin, has these good things to say of THE GROCER: "I have been a reader of your paper for the last eight or ten years and must congratulate you on the continued help it has given me and on the effort you are putting forth to keep it an up-to-date paper, which no merchant should be without." There are others.

THE ADVANCE IN CHEESE.

WHEN the month opened it was confidently predicted that there would be a sharp slump in cheese values as soon as the short contracts in July make were filled. These short contracts have been filled, yet the decline has not materialized. On the contrary, the market has pursued a directly opposite course. Two weeks ago the ruling range, according to section of production, was 8 to 8⅛c. To-day it is 8½ to 8⅞c., or ½ to ¾c. per pound higher than it was at the opening of the month. The short contracts, no doubt, were, as they have been ever since the season opened, a strong influence in sustaining prices, but there were other causes at work. It has transpired that the short selling was not, as many imagined, confined to operators on this side the water. British houses took a hand, to a large extent, and it has been developed beyond a doubt that the movement of cheese into consumption in Great Britain, owing to this and other causes, has been more rapid than in former seasons. In fact, the accumulations of cheese at distributing points across the water is not heavy, the declared stocks at Liverpool, for instance, on the 1st only being 60,000 boxes, or less than two weeks' consumption.

This condition is particularly encouraging in view of the heavy exports from Canada this year. To date they exceed those of last year by 212,000 boxes, the total to date being 964,039 boxes. This total has been poured into Great Britain at the rate of from 50,000 to 100,000 per week, and that prices have held up under this downpour shows clearly that the Englishmen have larger appetites this year than last. This is the only reasonable explanation, and it is the more acceptable in view of the fact that general trade conditions in Great Britain were never more prosperous than they are at present. This, of course, leads to a freer circulation of money. It is not cheese alone that is benefitting. Hams and bacon, wheat; in fact, all sorts of foodstuffs, are experiencing an increased demand. In the meantime the Canadian farmer is receiving an increased amount of money that will eventually go into circulation in other channels of trade. Prices this year for cheese have averaged almost 1c. per pound higher than they were last year. To date, therefore, the farmers have not only sold considerably more cheese, but they have got more money for it.

AMONG THE RETAILERS.

A Window Dressing Hint.

I heard of a very suggestive method of dressing a window for the week, in which flour is a specialty. On one side of the window place a barrel of flour in a suitable position, have a part of the lid out and have the flour spilling out as much as desired. Don't waste the flour, however. It isn't necessary. On the other side of the window place a can of baking powder, and in the centre of the window have a plate of biscuits. The idea struck me as being suggestive, and is subject to the rule that ought to be followed by window dressers: Don't put too much in. A card might be hung up, too, saying that the recipe for making the biscuits will be given inside, and that flour is a specialty in that week or month, as the grocer may determine. Probably the idea is more suitable for fall windows than for those dressed just now, but as grocers are thinking of attractions for Fair time I give it. Flies, too, would be a bother in such a window.

Ruptures With Customers.

The hot weather of the summer months is often the indirect cause of a rupture between the retail grocer and his customer. This indirect cause calls for a great deal of patience and courage on the part of the grocer if he wishes to avoid making the direct cause of this rupture. During the summer months a grocer often has reported to him sales of bad goods by his customers, and accompanying each report is the demand for a substitute. These spoiled goods may be a cause of displeasure on the part of the customer, but it is not necessary that it should cut off relations between the contracting parties. Still it takes a great deal of courage and patience on the part of the grocer to accomplish the "smoothing over" that is required. The query is how is it to be done. The only way that is apparent is for the grocer to say he is sorry and give the substitute, but many a tradesman will say that the grocery trade cannot afford such a policy. My reply is that it has to and can. If a grocer will not give good value for good value he will have to drop out of the procession. For instance, the merchant may have laid in a stock of lobsters which he considered a first-class brand. However, a customer comes in the next week with the assertion that the contents of a can which she or he had purchased had turned out black. These contents will not injure a person, but yet the person does not feel safe in using them, and, accordingly, lays a complaint. The grocer may say that it is not his fault, that they were of the best brand, that he himself cannot get a substitute, and, therefore, he cannot give one. If he says this he loses his customer, and if he gives this reply every time these circumstances occur he will soon be out of business. The rules governing the dealings between the wholesaler and retailer do not necessarily govern the transactions of the consumer with the retailer. The only way open for the grocer to pursue is to either ask the customer to send the can back and to promise if he finds it bad to give a substitute or else tell him or her to throw out the contents and take another can. If this course is to be pursued take the latter, as the former method savors of distrust. Eggs, too, are frequently troublesome. Of course the merchant must know his customer and must be confident that he or she is acting honestly. But even when he is sure of his customer's honesty it is a difficult policy to pursue, but it is the wisest in the long run. It takes a long time to acquire the determination that is necessary. When this method of dealing with such difficulties is adopted, loss is not the only consequence. It holds the customer's confidence, and this brings an ample reward. But if anything will increase the carefulness in buying this will. A grocer is often tempted to buy cheap brands; they never pay. If he is of the right stamp and follows this plan he will never handle shoddy, for he will never wish to increase the number of substitutes that he gives. This is one time that it pays to be obliging.

Displaying Fruit.

The best means of showing and selling fruit is a subject upon which the views of grocers differ widely. I have before urged the desirability of displaying fruit in the window only, and I notice that the best of grocers agree with me. However, there are some who do not, and their reason for displaying fruit outside is to keep the crowd there. Many people, they say, like to look at the fruit and admire it without buying. Well, this isn't very profitable for the grocer. He doesn't please for the pleasure he obtains by doing so, he pleases in order to sell. But yet these people could look at the fruit in the window; they wouldn't have to come inside to see it. Certainly, if all who stop to look at fruit were to go into the shop, the grocer in a medium-sized store would be inconvenienced, but, if only the intending buyers entered, the merchant would not likely see any necessity of a larger store. Clerks, too, would not have so much work. Much fatigue caused by running in and out of the store would be prevented. However, circumstances alter the advisability of such procedure. If a merchant is dependent on the street traffic for a trade he would perhaps do well to take advantage of all his privileges and place some of his fruit outside. But it seems to me that such a display gives an appearance of cheapness to the place. At any rate, none of the good dealers put their fruit outside. They have a sure trade and their patronage will not buy fruit which has been exposed to catch all the dust on the street. It is a very serious question with fruiters, especially to those on streets which are dusty or on which the cars run.

RAMBLER.

EUROPEAN PRUNES HIGHER.

Indications generally point to a firm opening for all kinds of new crop prunes this season. Advices to hand this week in Montreal regarding staple sizes of Bosnia fruit quote them at 23s. 6d., cost and freight. Last year the same fruit was offered for 18s. This is a difference of 5s. 6d. per cwt., or 1¼c. per pound, in the cost of the fruit. Bordeaux letters state that there are no Imperial French plums to be had at all this year, and that French prunes are offered at 12s. 6d. to 23s., according to size, from 110's to 70's. On the smaller sizes the advance over last year is 1s. 6d. and on the others 3s. per cwt., or from ⅜ to ¾c. per pound on last year.

THE NEW BROKER.

MR. W. H. SEYLER, whom we announced a few weeks ago as being away on a business and holiday trip combined, has returned to Toronto and has taken up his quarters with Mr. Morley, the tea broker, in Room 100, Board of Trade building.

By a glance at his face one can see that his holidays were physically beneficial, and from his report regarding his business, one learns that he has been successful in his recent departure into a trade which is to be run on a brokerage and commission basis. Among the many houses that he is to represent are the following important ones: J. Lewenz & Hauser Bros., London, Eng., teas; Tellier, Rothwell & Co., Montreal, "Royal" black lead and blues; Hecker-Jones-Jewell Milling Co., New York; German Gelatine Works, Hoechst am Main, Germany. He is also in correspondence with other foreign and domestic firms, and soon he will have a general grocery line to handle.

Mr. Seyler's intellectual attainments, including his ability to converse in the French, German and Spanish languages, remove any difficulty he may find in obtaining foreign agencies, for on that account he will be able to keep thoroughly posted on the foreign market. His general popularity here will also assure him a good trade and the houses which he will represent can consider themselves fortunate in having such a reliable salesman.

His office in the Board of Trade building is on the ground floor near the southern entry, is roomy, and is very nicely fitted up. His new office furniture, presented to him by his old employers, is much to be admired.

When it is a question of FLAVORINGS **we are the people** who can supply you with . . .

THE BEST.

GREIG'S . . .
CROWN EXTRACTS

are, without exception,
the finest in the land.

OUR SALES PROVE IT.

If you have not yet begun to handle this well-known brand, write us at once regarding our special advertising features whereby we create an immediate demand on you for the goods.

IT WILL PAY YOU WELL.

ROBERT GREIG & CO.

Montreal.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Aug. 19, 1897.

GROCERIES.

A FIRM and healthy tone continues to prevail throughout the entire grocery trade. Sugar is yet the main article that is being shipped, but as this week is between seasons in the preserving line, the demand dropped off toward the end of the week. The St. Lawrence Sugar Refineries have advanced their prices 1-16c. all round. Canned goods have not altered much. Peas seem to have been entirely disposed of by the canners, and a yet firmer feeling prevails. There are some whispers to the effect that the supply of old corn will be inadequate to run out the season. Canners that wished to sell a little while ago refuse to do so now. Foreign rice continues firm. Currants have become very scarce, and a supply is in the hands of of a few dealers only. There has been no improvement in teas.

CANNED GOODS.

Latest advices from the Coast say that owing to the scarcity of laborers about the canning factories all along the Fraser River there is a probability that there will be quite a lengthy delay in shipping. In regard to the position here there is not much change to report. Packers are still in the market offering futures, but they are not so eager to sell as they were a couple of weeks ago. On the street this week there are rumors of a probability of a shortage in peas. Most factories have already sold out, and those that have not are advancing prices. Lobsters, too, have all gone out of the canners' hands and the supply is limited. Canned meats have taken another advance of 10 cents on lowest figures. The trade in vegetables is not exceedingly brisk. The tomato crop is not as large as was expected and canners are not anxious to sell at the present time. California fruits are this year being put up in 1 gal. cartoons. They are very attractive. We quote as follows: Tomatoes, 80 to 85c.; corn, 55 to 75c.; peas, 70 to 75c. for ordinary; sifted select, 90 to $1; extra sifted, $1.25 to $1.40; beans, 65 to 95c;. peaches, $2.50 to $3 for 3's, $1.65 to $2 for 2's; raspberries, $1.40 to $1.80; strawberries, $1.50 to $1.80, according to brand and quality; blackberries, $1.40 to $1.70; cherries, $1.75 to $2.25; apples, 3's, 70 to 95c.; gallons, $1.50 to $1.80; salmon, "Horseshoe," $1.50; ditto, new season's, to arrive, $1.25 in 5-case lots and $1.30 in less quantities; other red salmon, $1.15 upwards, according to quality and brand; cohoes, 95c. to $1; canned mackerel, $1.20 to $1.30; lobsters, $2.40 to $2.50 for tall tins; 1-lb. flats, $2.70; ½-lb. flats, $1.60 to $1.70; Canadian canned beef, 1's, $1.35 to $1.40; 2's, $2.35 to $2.45; 6's, $7.75 to $8.25; 14's, $15 to $16.

COFFEES.

Trade in Rios has been quite brisk and the feeling is considerably stronger. This week a syndicate was formed in New York which bought up 400,000 bags of Rio, and has been the chief cause of this firmness. It is a matter of speculation as to whether there will be enough stock to withstand this purchase. Jobbers quote green in bags as follows: Rio, 9½ to 13c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 18 to 20c.; Jamaica, 19 to 22c.

SYRUPS.

Quiet and featureless. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

Still continues dull. We quote as follows: New Orleans, barrels, 23 to 35c.; ditto, half-barrels, 25 to 37c.; ditto, fancy, 50 to 55c., in barrels and half-barrels; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGARS.

The trade in sugars has not been so brisk this last week as it was formerly. The St. Lawrence Sugar Refineries have advanced their prices of sugars 1-16c. all round, both yellows and granulated. The agent here of the Canada Sugar Refineries has not as yet been notified of a similar action on the part of the company. This is probably due to the reasons given last week. We quote for Toronto: Granulated—St. Law-

BUTTER TUBS

....Ex Warehouse or direct from Factory

Prompt Shipment
Best Goods . . .

WALTER WOODS & CO.
HAMILTON

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY
whereas Tea and Coffee
SLOWLY RUIN THE NERVES

But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier

The world-renowned French Vanilla Chocolate,

Send it Back

if it is not the most satisfactory tea you have ever handled. This is what we say of . . .

"SALADA"
CEYLON TEA

WHOLESALE AGENCIES . . .
25 Front Street East - - TORONTO
318 St. Paul Street - - MONTREAL
219 Cambie Street - - - VANCOUVER, B.C.
206 State Street - - - BOSTON, Mass.
15 Niagara Street - - - BUFFALO, N.Y.
Chronicle Telegraph Bldg., PITTSBURG

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Offer the Best Soap

Which means the best value for sale.

IT PAYS.

SURPRISE SOAP ON WASH DAY

BRANCHES—
MONTREAL: Board of Trade Building.
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WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

rence and Redpath's, 4 7-16c. for single barrel lots and 4⅜c. for 5-barrel lots; Acadia, 4⅜c. for single barrel lots, and 4 5-16c. for 5-barrel lots; yellows, 3½ to 4⅛c. per lb.; German granulated, in 100-lb. sacks, 4⅛ to 4¼c. per lb.; Demerara crystals, 3⅞c.

SPICES.

Nothing new has developed during the week. Trade is brisk. We quote as follows: Pure Singapore black pepper, ground, 11c. in kegs, pails and boxes, and 13c. in 5-lb. cans; ditto, whole, 10c. per lb.; pure white pepper, ground, 18c. in kegs, pails and boxes and 20c. in 5-lb. cans; ditto, whole, 15 to 17c., according to quality; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 23 to 25c.; do. best, 28 to 30c. per lb.; allspice, 13 to 16c.; cassia, 20 to 25c. per lb. for ground and 40c. for Saigon.

NUTS.

Shelled walnuts have all been sold out here. As a consequence prices are firm. Some more filberts have been taken at unchanged prices for shipment from Messina during October. We quote: Brazil nuts, 11 to 12½c.; Valencia shelled almonds, 20 to 22c.; Tarragona almonds, 9½ to 11c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12½c.; Marbot walnuts, 9½ to 11c.; Bordeax walnuts, 8 to 9c.: Sicily filberts, 10c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, ETC.

Standard rice has dropped back into the same prices that it had before the rise. Japan and Patna, however, still continue firm at the advanced figures. The demand for all lines is good. We quote: Standard "B," broken lots, 3⅞c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5c.; Patna, 4¾ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½ to 4½c.

TEAS.

Japan teas are the only varieties that are moving. In Japan prices have advanced, but as yet prices here have not responded. However, dealers look for higher prices here, as any quantities that are imported will have to pay the advance. The medium grades of Japans are arriving this week. Ruling prices on the Toronto market to retailers are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

The crop of Vostizza currants is reported as progressing favorably, but it will be late. Bulk shipments for Canada will not likely be effected before the first week in September. Samples of new crop received here showed good quality. Old currants have become very scarce. Only a few houses hold stocks and they are sharing them up with friends. We quote: Provincials, 5¾ to 6c. in bbls.; ditto, half-bbls., 5¾ to 6c.; fine Filiatras, in bbls., 5⅞ to 6c.; do., half-bbls., 5⅞ to 6⅛c.; Patras, 6¾c. in cases; Vostizzas, cases, 7 to 8c.

As mentioned elsewhere, a few orders have been placed for Valencia raisins for prompt shipment. Prices are a little reduced from those set on earlier shipments, but they are as yet too high to invite a general activity in buying. However, prices are not likely to come down. Wholesalers received shipments of earliest new Valencias this week. We quote: Off-stalk, 4 to 5c.; fine off-stalk, 5 to 6c.; selected, 6½ to 7c.; layers, 5½ to 6½c.

There is nothing new to mention in regard to California loose muscatel raisins. Wholesalers quote from 7 to 8c. as the ruling figures.

Advices re crop of Eleme figs continue favorable, and shippers express the hope that the final outcome may prove satisfactory, both as regards quality and quantity.

BUTTER AND EGGS

Are in good demand. We can place any quantity at highest prices, and assure you prompt returns.

J. A. McLEAN,
Successor to GRAHAM, McLEAN & CO.
77 Golborne St. TORONTO.

As Gold is to Silver
SO ARE
GOLDEN HADDIES

compared with some other brands. Only the **BEST** fish are used, and they are cured, smoked and canned immediately on being caught.

By this process they retain their **DELICATE FLAVOR** and rich, **GOLDEN COLOR.**

Every Can Guaranteed

Packers' Agents **NORTHRUP & CO.**
23 and 24 South Wharf - - ST. JOHN, N. B.

The Following Brands Manufactured by
The American Tobacco Co.
OF CANADA, Limited.
Are sold by all the Leading Wholesale Houses.

CUT TOBACCOS . . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.
CIGARETTES
RICHMOND STRAIGHT CUT.
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TO CANADIAN MANUFACTURERS AND IMPORTERS

If not represented in WINNIPEG

"For sale of your goods to jobbers will be pleased to have you write me."

E. NICHOLSON
124 Princess Street, **Winnipeg, Man.**
Successor to
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Wholesale Commission Merchants and Brokers.
11 years' experience. Established 1882

Eat Fruit in Summer

Your customers will if you

SHOW A NICE DISPLAY

You can get it from

CLEMES BROS. - TORONTO

We quote spot goods nominally : 10 oz., 7½c. ; 10 lb., 9 to 10c.; 18 lb., 10 to 12c.; 28 lb., 11 to 13c.; taps, 3¼ to 3½c. net; natural, 4½c. in bags, and 6 to 6½c. in boxes.

California fruit is without any special feature this week. Apricots will be lower than they were last year ; in fact, nearly all lines of evaporated fruit will be low-priced, and demand here should be much better on account of the smaller quantity of apples and other fruit. We quote California evaporated fruits as follows : Peaches, 7 to 10½c. per lb., according to quality ; apricots, 6½ to 15c.; pears, 5½ to 10½c. ; egg plums, 5½ to 11c. ; silver prunes, 8½ to 13½c.

A cable to P. L. Mason & Co. re Turkish prunes indicates slightly lower values for the larger sizes and a little firmer tendency for smaller sizes. We quote as follows : Bosnias, U's (110 to 113 half kilo), 6 to 6½c.; C's (85 to 90 half kilo), 7 to 7½c. per lb. California, 90 to 100's, 6½c. per lb. ; 70 to 80's, 7½c.; 60 to 70's, 7½ to 8c.; 50 to 60's, 8 to 8½c.; 40 to 50's, 9½ to 10½c.; 30 to 40's, 12½ to 13c.; "Ruby" prunes, 7½ to 8c.; French, 4½ to 5c.

Dates are dull. We quote : 5½ to 6c. for Hallowee and 5 to 5¼c. for Kadrowee.

GREEN FRUITS.

First shipments of new lemons arrived here this week. They show good quality and are selling readily. In fruits this has been rather a quiet week, owing to its being between seasons. Next week, however, good peaches and plums will be on the market and trade will be brisk. Some final auctions of California fruit, including pears, peaches and plums, were made this week. Prices were not at all high. The banana trade is brisk this week, while early apples and peaches attract strict attention. The apples coming forward seem to be of good quality. Latton berries also find ready sale, but prices are low. A few Canadian plums have been on the market, but they were not ripe and were of not much consequence. Muskmelons are also being disposed of freely. We quote : Oranges — Sorrentos, 300's, $3.50 to $4 per box; 180's, $2.25 to $2.50 per three-quarter box. Lemons, 300's, 360's, repacked, $4; choice, $4.25 to $4.50 ; new fancy, $4.75 to $5. Cocoanuts, $4.50 a sack and 60c. per doz. Onions, 2½ to 2¾c. per lb. for Egyptians. Bananas, $1 to $1.75. New cabbage, 90c. to $1 per bbl. Watermelons, 20 to 25c.

Aubin's Patent Refrigerator

The "Grocer's Standard" is the Favorite.
Send for Catalogue and Price List.
C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

HELLO ! ! ! YES,
Certainly we sell
"WHITE MOSS" COCOANUT

Everybody is asking for it, 'tis so fresh and tender. Sells so quickly. The Ladies prefer it to any other. Try it and be convinced of its superior quality.

Manufactured ONLY by...
Canadian Cocoanut Co.
(J. Albert McLean, Prop.)
MONTREAL

MORROW & EWING
General Commission Merchants
13 St. John St., MONTREAL

We beg to notify the Wholesale Grocery Trade that we have to offer best values in

Rio, Santos, Maracaibo and Mocha Coffees

also have on hand full lines of

Japan, Congou, Indian, Ceylon and Gunpowder Teas

Samples and particulars on application.
Wholesale supplied only.

EGGS
Market steady and firm at 9½ to 10
BUTTER
Brisk demand for all good Tubs, Pails and Rolls now at 11 to 14 cents.
RUTHERFORD, MARSHALL & CO.
62 Front St. East, TORONTO

G.F.& J.GALT PACKERS OF THE CELEBRATED **BLUE RIBBON TEAS**
42 SCOTT St TORONTO

California peaches, $1.50 to $1.75 per box; California plums, $1.25 to $2 per box; California pears, $2 to $3.25 per box; muskmelons, $2 to $2.50 per crate of 2 doz.; cucumbers, 15 to 20c. per 12-quart basket; black currants, 50 to 60c.. Canadian tomatoes, 50 to 60c. per basket. Latton berries, 5 to 7c. per quart; huckleberries, 60 to 75c. per basket; Canadian peaches, 30 to 40c. per 10 and 12-quart basket; Canadian apples, $2.50 to $3 per barrel and 25 to 30c. per basket; Canadian muskmelons, 60c. per basket; pickling onions, 75c. per basket; Canadian plums, 60 to 85c.

BUTTER AND CHEESE.

BUTTER—Receipts of butter continue to increase. The quality, however, is still much unsatisfactory, although the low grades find ready sale at low prices. Although the export demand for dairy is not at all active, yet stocks are kept pretty well cleared. Consignments are not numerous, and country dealers still want dealers to buy as round lots. Best quality brings 12 to 13c., and lower grades 8 to 9c. Creamery continues firm: Tubs, 17 to 17½c.; pound prints, 18 to 19c.

CHEESE—The local market does not appear to have advanced in sympathy with outside prices. Dealers claim that prices are now too high. Local price is 8¾ to 9c. The export demand is fairly active, with prices a shade higher, 8¼ to 8½c. on nearly all boards.

SALT.

The trade in salt has not been so brisk lately as it has been, but trade is expected to be brisk very soon. Quoted at Toronto, carload lots go at $1 per bbl. and 60c. per sack; less than carload lots, $1.05 per bbl. and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

FISH.

The demand for fish is improving and now exceeds the supply. As a consequence prices are firm. We quote as follows: Pickerel, 6c. per lb.; pike, 5½c. per lb.; whitefish, 7c.; trout, 6½c.; perch, 3c. per lb., fresh herring, 3½c. per lb.; haddies, 7½c. per lb.; Labrador herring, $3 to $4 per bbl. and $2.25 per half-bbl.; split herring, $4.50 per bbl. and $2.50 per half-bbl.; boneless fish, 3½ to 4c. per lb.; pure cod, 6¼ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg.

The rarest morsels to be found
Are manufactured in Owen Sound.
They are "Graham Crackers" pure and grand,
McLauchlan's name's on every brand.

J. McLAUCHLAN & SONS,

Biscuit Manufacturers, - **Owen Sound, Ont.**

PROVISIONS.

Demand is active and prices continue to advance as the scarcity becomes more apparent. It is difficult to advance prices in proportion to the rising price in hogs.

DRY SALTED MEATS—Long clear bacon, 8c. for carload lots, and 8 to 8¼c. per lb. for ton lots and cases; backs, 8¾c.

SMOKED MEATS—Breakfast bacon, 12 to 12½c.; rolls, 10 to 10½c.; hams, large, 11 to 11½c.; 12 to 12½c. for small and 12½c. for medium; shoulder hams, 9½c.; backs, 11½ to 12c.; all meats out of pickle, 1c. less than above.

LARD — Pure Canadian, tierces, 5¾c.; tubs, 6 to 6¼c.; pails, 6¼ to 6½c.

BARREL PORK—Canadian heavy mess, $13 to $13.50; Canadian short-cut, $16; clear shoulder mess, $12.50.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—We quote: Wheat, No. 1 hard, $1; winter wheat, 86c.; oats, 21 to 22c.; peas, 44c. The market in wheat continues to have an excited advance.

FLOUR—With the price of wheat, flour, in all lines, has had sharp advances. Several export transactions are noted also. We quote in carloads on track, Toronto: Manitoba patents, $5.40; Manitoba strong bakers', $5; Ontario patents, $4.90 to $5; straight roller, $4.10 to $4.20, Toronto freights.

BREAKFAST FOODS—All the wheat goods have advanced 25c. a barrel. Trade is fair. We quote as follows: Standard oatmeal and rolled oats, $3.10 in bags and $3.20 in bbls.; rolled wheat, $2.85 in 100-lb. bbls.; cornmeal, $2.30 to $2.40; split peas, $3 to $3.25; pot barley, $3 to $3.25.

COUNTRY PRODUCE.

EGGS—Receipts are increasing, and the quality has also improved. New laid bring 12c., general stock 10c., and low grades, 8 to 9c.

POTATOES—Dealers are paying 50c. for new potatoes and are selling at 60c. a bushel. There are this week enough potatoes marketed to supply the demand, but prices are firm and they are not plentiful.

HONEY—There are not many enquiries for new honey yet, but a demand is expected to arise soon. We quote light at: 60-lb. tins, 6 to 6½c.; 5 and 10-lb. tins, 6½ to 7c.; comb, $1.50 to $1.75 per dozen.

DRIED APPLES—There have not been very many enquiries this week. Prices, however, are firm. The idea as to price now is 2½ to 3c. f.o.b. The local jobbing price ranges from 2½c. upward.

EVAPORATED APPLES — Dealers are firm at quotations, but requirements have not increased. Buyers are paying 4c. f.o.b. Jobbers are quoting 4½c. upward.

HIDES, SKINS AND WOOL.

HIDES—There has been no noticeable improvement during the week. Business continues dull. Cowhides: Dealers pay 8½c. for No. 1, 7½c. for No. 2 and 6½c. for No. 3 Steerhides: 60 lbs. and up, 8½c. for No. 1, 7½c. for No. 2 and 6½c. for No. 3.

CALFSKINS — Trade is fair and shows no change. We quote; No. 1 veal, 8 lbs. and up, 10c. lb.; No. 2, 8c.; Dekins, from 30 to 35c.; culls, 15 to 20c. each.

SHEEPSKINS — We quote: Lambskins and pelts, 50 to 55c.

WOOL — Trade is peculiarly regular in this trade, which is considered to be very uncertain just now. Arrivals are no more numerous than they were last week, and so prices are yet from 19 to 20c.

PETROLEUM, ETC.

Trade is only moderate. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Can-

WE ARE
PAYING
CASH
FOR
DRIED APPLES
W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. Toronto

CORN STARCH

"Perfection" and "No. 1 Pure"

Guaranteed Finest Quality ONE POUND PACKAGES 4 c. lb.

LAUNDRY STARCH

"CRYSTAL GLOSS"

Handsome Packages ONE POUND NET 5½ c. lb.

THE EBY, BLAIN CO. Limited

Wholesale Importing and Manufacturing Grocers. TORONTO

adian, 14½c.; carbon, safety, 16½c.; Canadian water white, 17c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

A cable from Liverpool quotes rice at an advance of ⅛c.

Clark's canned meats have taken another advance of 10c. per dozen all round.

John Hallam says that if only more wool would come forward the price would soon drop.

The condition of the eggs coming forward is a considerable improvement on that of last year.

The peculiar outside upward tendency in cheese continues. Market here is not in sympathy, however.

J. L. Watt & Scott have a second sample of Sultana raisins. They are bright and an improvement in size on the first samples.

P. L. Mason & Co. received a sample of Vostizza currants this week from Messrs. Hancock & Wood, Patras. The quality is very fine indeed.

Dealers here complain that in some instances the ice is not replenished carefully in the refrigerator cars, and on that account some butter does not arrive in the proper condition.

QUEBEC MARKETS.

MONTREAL, Aug. 19, 1897.

GROCERIES.

THE grocery trade does not present any material change in its situation. The volume of business in sugar is not so large as it was, as buyers here during the recent activity anticipated current and immediate future wants. Molasses is very firmly held owing to the fact that stocks in first hands are extremely light. Spices and rice are firm outside, but there is no change on spot. Coffee rules dull, while the tea market is quite buoyant in its disposition, though business is inactive in a regular jobbing sense. Canned goods are generally steady, and vegetables especially have exhibited a firmer disposition. Old corn and gallon apples are very scarce on spot. Dried fruit generally exhibits steadiness, and cables this week on currants and Austrian and French prunes report higher prices than for the opening last year.

SUGAR.

The sugar market has exhibited a fair degree of activity during the week, but the volume of business is not as great as it was last week. Buyers have been operating pretty freely of late, and have anticipated future wants. Values generally rule firm, and there are no indications of any change in the direction of decline. It is worthy of mention also that German granulated has been advanced ⅛c. per pound, and no round lots are now available under 3¾c. In London the disposition has been firm also until Monday, when it eased up a trifle to 8s. 8½d. on beet, for August and September. Cane, however, was firm, Java being held at 10s. 7½d., and fair refining, 9s. In New York, raw has ruled firm, and refined has also maintained its price. Locally we quote the jobbing range: Granulated, 4⅛c. for 1 to 9 barrels and 4 1-16c. for 10 barrels and over, with yellows ranging from 3⅜ to 3¾c., as to grade.

SYRUPS.

The syrup market is absolutely motionless and prices are nominal at a range of 1½ to 2c. as to grade.

MOLASSES.

Molasses remains much the same as it was last week. Enquiry is experienced for choice Barbadoes, but offers made here have not been high enough to suit holders' views. The latter consider that stocks in first hands on spot are very light for the season, and that all will be wanted at full prices when the demand sets in in earnest after the close of the month. Choice Bar-

badoes, accordingly, is firmly held at 23c. in round lots, and Porto Rico 24c. In a jobbing way we quote the former 25c. and the latter 26 to 28c.

RICE.

The rice market continues very firm abroad, but there is no change on spot. A fair average trade is doing. We quote: Crystal Japan, $4.50 to $5; standard B, $3.50 to $3.75; Patna, $4.50 to $5; Carolina, $6.75 to $7.75; choice Burmah, $4 to $4.25, and Java kinds, $4.25 to $4.50.

SPICES.

The spice market rules extremely firm outside, but there is little change on spot. We quote as follows: Black pepper, 9 to 10c.; pure white, 11 to 16c.; pure Jamaica ginger, 20 to 25c.; cloves, 15c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do., best, 28 to 30c. per lb.; allspice, 12 to 14c.; nutmegs, 50 to 90c.

COFFEES.

The demand for coffee is slow, only a few lots of Maracaibo having moved during the week. We quote: Maracaibo, 16 to 19c.; Santos, 12 to 15c.; Rio, 12 to 16c.; Mocha, 24c., and Java, 25c.

TEAS.

There has been little change in the tea market in the matter of business, but a much firmer feeling prevails, and holders are looking forward to higher prices. Supplies of Japans and greens are short here. We quote as follows: Young Hysons, 14 to 18c. for low grades, 25 to 28c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15½ to 21c. for mediums, and 28 to 40c. for high grades; Indians and Ceylons, 17 to 20c. for mediums, and 35 to 65c. for higher grades.

CANNED GOODS.

There has been quite a large volume of business in canned vegetables from first to second hands for future delivery, and prices realized in the majority of cases on the contracts put through were full ones. Details are given specially elsewhere. In a jobbing way the market is without feature, except that old corn is impossible to procure; old gallon apples are also very scarce. We quote: Tomatoes, 80c.; corn, 60 to 80c.; peas, 80c.; peaches, $1.75 to $1.90 for 2's; raspberries, $1.40 to $1.90; strawberries, $1.75 to $2, according to brand and quality; cherries, $2.30; apples, 3's, 95c.; gallons, $1.65 to $1.75; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.40 to $1.45; "Clover Leaf," $1.35; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.30, in tall tins; canned mackerel, $1.25; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.30; lobsters, $11 per case; French sardines, $10.25 to $11 extra brands; ordinary brands, $8 to $9; Canadian brands, $4.25.

DRIED FRUIT.

The only news in regard to dried fruit has been in relation to currants for direct shipment, offers having been made of Provincials at 14s. cost and freight Montreal, which is higher than the corresponding figures last year.

There was little new to report in Valencia raisins. Offers on stock to arrive range from 14 to 16s. for fine off-stalk.

California raisins are firmly held and no reliable quotations are yet to hand.

Advices on Bosnia prunes are firmer, offers on staple sizes for this market being 23s. 6d. No Imperial French plums are to be had, and French prunes are firm at 12s. 6d. to 23s. according to grade from 110's to 70s.

According to offers made this week, California prunes will cost 2½ to 5¾c. for 120's to 40's for the first half of October shipment.

The above figures are, of course, the net prices for straight invoice lots and are exclusive of duty.

Cause and Effect

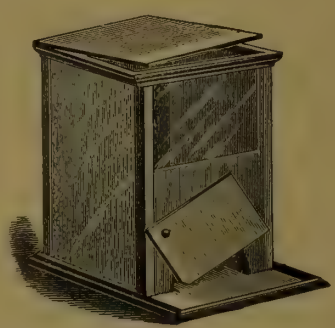
Cause. We have placed "MINUTE TAPIOCA on the market claiming that we had the best, purest, most convenient and fastest-selling tapioca ever shown, and by judicious advertising and guaranteeing the high quality of our goods got the people to try it.

Effect. The rapidly increasing sales of the "MINUTE TAPIOCA" prove that the people know a good thing when they see it, and appreciate our efforts to help them place a delicious and nourishing menn upon their tables.

You can't afford not to handle it.

WHITMAN GROCERY COMPANY

ORANGE, MASS.



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Saratoga Potato

CHIPS.

Grocers sell them.

Manufactured by . .

JOHN E. MARSHALL

118 Commercial St.,

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D. H. RENNOLDSON,
Agent in Montreal.

ENAMELLED MEASURES

In ½ pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.

GOVERNMENT STAMPED

Superior to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode . . . .

The McCLARY MFG. CO.

LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER

WANTED Consignments of
BUTTER, EGGS & POULTRY
Quick returns guaranteed.
CHAS. J. GRAHAM, Produce and Commission Merchant
88 Front Street East, TORONTO.

Department of Aviculture

Did you know that for years there has been a Department of Aviculture in the Dominion, and that millions of bulletins have been gratuitously distributed from time to time, in which the subject of bird keeping has been set forth in a most attractive and persuasive manner; and that advice has been constantly given free of cost to all applicants? Such a department has, nevertheless, been in existence for years, working quietly, but so effectively, that to-day there are ten birds kept where one was a few years ago. The expense of this work has been defrayed entirely by Bart Cottam & Co., and while "Cottams," from its pre-eminent and undisputed position as the best bird food, has naturally benefitted to a large extent, all handlers of bird food in any form owe more than they generally admit to the widespread educational work done by the packers of Cottams Seed. It pays to handle Cottams Seed.

Cottams Seed is sold by all wholesalers.

DAWSON & CO.
FRUIT, PRODUCE AND COMMISSION MERCHANTS,
32 WEST MARKET STREET
TORONTO.

FRUIT
Large quantities are now being handled by
McWILLIAM & EVERIST
WHOLESALE COMMISSION MERCHANTS
25 and 27 Church street,
TORONTO, ONT.
Consignments promptly and carefully handled.
All orders receive our best attention.
Telephones:—Office, 645. Fruit Market, 2746.

PURE
LARD
. . OF THE . .
Best Quality.
Special Prices This Week Get Our Figures.
IN 5 TUB AND 15 PAIL LOTS.
F. W. FEARMAN - HAMILTON

NUTS.

There has been no change in nuts We quote: Grenoble walnuts, 11 to 12c.; do. shelled, 20c; Brazils, 11c.; almonds, 10 to 10½c.; do shelled, 17 to 18c.; filberts, 8½ to 9c.; peanuts, 7 to 9c.; pecans, 9 to 10c.; and cocoanuts, $3.50 to $3.75 per 100.

DRIED APPLES.

The brisk enquiry for evaporated apples has continued, and prices are firmly maintained at 4 to 5c. Dried are unchanged at 2 to 2½c.

GREEN FRUIT.

Receipts of green fruit were quite heavy lately, over twelve carloads being offered on Monday also. Demand, however, was good, and prices generally are pretty well maintained. We quote: Valencia oranges, $6 per case; bloods, $2.50 to $3 per box; Messinas, do., $3 to $3.50; lemons, $3.50 to $4 per box for choice, and $2 to $3 for common; Naples lemons, $6 to $7 per chest; bananas, $1.25 to $1.65 per bunch; California peaches, $1 to $1.50, and pears, $2.75 to $3, and plums, $2 per box; pineapples, 10c. each; blueberries. $1.50 to $1.75 per box. Egyptian onions, 3c. per lb., and watermelons 20 to 25c. for choice and 15 to 20c. for common.

COUNTRY PRODUCE.

EGGS—In eggs an active trade continues to be done, and prices are firmly held. We quote: Selected near-by stock, 10½ to 11c.; ordinary No. 1, 9 to 9½c., and No. 2, 8 to 8½c. per dozen.

MAPLE PRODUCT—Business in maple products was dull. We quote: Maple syrup, 4¾ to 5c. per lb., and 45 to 55c. per tin; sugar, 5 to 6c. per lb.

HONEY — The demand for honey is exceedingly slow. White clover comb is offering at 10c., and dark at 7c.; bright extracted at 6½ to 7c., and dark at 4 to 5c. per lb.

BEANS—Beans in car lots are offering at 55 to 60c., and in a small way at 65 to 70c.

TALLOW—Rules steady at 1½ to 2c. for rough and 3½ to 4c. for extracted.

HOPS—Continue dull but steady at 6½ to 8c. for ordinary 1896 crop.

FLOUR AND MEAL.

The strength noted in flour last week has continued, and prices are again from 10 to 25c. higher than they were, while demand continues active. We quote: Winter wheat patents, $4.40 to $4.50; straight rollers, $4.15 to $4.25 and in bags, $2.10 to $2.15; best Manitoba

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.
$2.50 per case; 80c. gallon.
THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

BROCK'S BIRD SEED

is the standard by which all good bird seeds are judged To say it is equal to "**Brock's**" is the highest praise that can be bestowed. 1-lb. and ½-lb. pkts. All wholesalers. See you get it.
NICHOLSON & BROCK - TORONTO

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

LARD, HAMS
Long Clear Bacon
Write for prices.
THE WM. RYAN CO. LIMITED
70 and 72 Front St. East, - TORONTO

S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
76 COLBORNE ST.,
TORONTO, ONT.

Smoked Backs
Special Prices for two weeks. Write for sample order. Full lines of all Smoked Meats and Lard. Quality and prices always right.
D. GUNN, BROS. & CO.
Pork Packers and Commission Merchants,
TORONTO, ONT.

Extra Fancy Maiori and Sorrento Lemons. Finest Bananas. California Bartlett Pears. Crawford Peaches, Plums, Grapes.
HUGH WALKER & SON
Wholesale Commission Merchants
GUELPH, ONT.
CANADIAN Peaches, Pears, Plums, Apples, Tomatoes, Huckleberries, etc.
Large shipments arriving daily. Sold at lowest price, and all orders promptly and carefully executed.

strong bakers', $5; second do., $4.50, and low grades, $2.65; Hungarian patents, $5.40.

Business in feed on spot continues quiet, and values rule about steady. We quote; Manitoba bran at $12.50 to $13, and shorts at $13.50 to $14 per ton, including bags. Ontario bran, in bulk, is offering at $11 per ton.

There was no change in meal, the market being quiet and sales slow. We quote: Rolled oats, $3.40 per barrel, $1.65 per bag; standard meal, $3.30 per barrel and $1.60 per bag.

PROVISIONS.

There was no change in the provision market, and a fairly active tarde is reported at firm prices. We quote: Canadian pork, $15 to $15.50 per bbl.; pure Canadian lard, in pails, at 6¾ to 7¼c., and compound refined at 5¼ to 5½c. per lb.; hams, 11 to 13c., and bacon, 11 to 12c. per lb.

BALED HAY.

The demand for hay is fair, and prices are unchanged at $11.50 to $12 for No. 1, and at $10 to $10.50 for No. 2 per ton in car lots on track.

CHEESE AND BUTTER.

The cheese market has displayed continued firmness since last report, and under brisk buying prices have advanced ¼ to ½c. per pound all round. The enquiry over the cable, however, is not following the rise on this side as promptly as some traders wish. Last Saturday limits were advanced a trifle, but the advance that ensued in the country has again caused the cost on spot to run away from the increased cable limits. We quote: Finest Ontario cheese, 8¾ to 8⅞c.; finest Townships cheese, 8⅝ to 8¾c.; finest Quebec cheese, 8½c.; undergrades, 8⅛c.

The butter market exhibited a somewhat steadier feeling to-day, and exporters paid a fractional advance, finest creamery realizing 17½c. to-day. We quote: Finest creamery, 17¼ to 17½c.; seconds, 16 to 16½c.; dairy butter, 12 to 12½c.

MONTREAL NOTES.

The advancing tendency of flour continues this week and prices have scored another gain of 10 to 25c. per bbl.

Cheese has gone up another ¼ to ½c. per pound on last week under brisk buying by exporters throughout the country.

Cables from Patras quote Provincial currants at 14s. cost and freight Montreal. This is about 1 to 1¼c. per pound over the opening last year.

Advices from Barbadoes received this week state that Imperial French plums are not to be had this year. New French prunes have opened at ⅜ to ¾c. per pound higher according to grade than last year.

Old canned corn is very hard to get in Montreal and local jobbers have advanced their prices now, asking 60c. as the inside price, an advance of 10c.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Aug. 19, 1897.

AT this season there is but quiet business. The market keeps firm and dealers are hopeful. There is fair business through the country and all obligations are being met quite promptly. In some sections it has been rather wet for hay making, but crops are fully up to expectation. The strengthening of the market in canned goods has caused more enquiry from dealers. The further advance in flour and sugar is a pleasing feature. In tea the demand is still dull. The large stock here and through the country moves slowly. In cream of tartar there have ruled rather higher prices during the week. Dried apples, which have been so dull, have taken an upward turn and holders are not eager to sell. Beans also, which have been a dull feature, are held higher and stocks are in such a state that holders are not anxious to sell except at advanced prices.

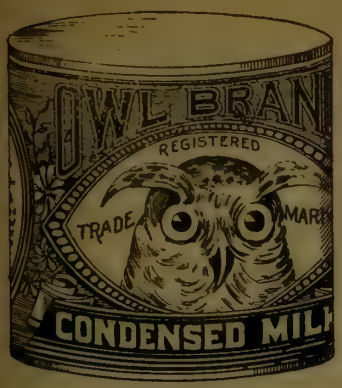
OIL—There is no change in price of illuminating oil except that a better demand is noted. Dealers are preparing for fall business, and orders for later delivery will soon be the order of the day. There is a steady demand for lubricating oils. We quote: Best American burning oil, 17½ to 18½c.; Canadian water white, 16 to 17c.; Canadian, prime, 14 to 15c.

SALT—The market shows improvement, a more active demand being noted. Holders of coarse are firmer in price and are not pushing sales except at full figures. A cargo is shortly expected and buyers will do well to place orders early so as to get right prices. Factory filled keeps low. There is a good demand for Canadian grades. We quote as follows: Coarse, 45 to 48c.; Liverpool factory-filled, 85c. to $1; Canadian fine, 90c. to $1 per bag.; 5-lb. bags, in bbls., $3 to $3.25; 10-lb. bags, in bbls., $2.85 to $3; butter and cheese salt, bulk, $2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, $2 per case of 2 doz; rock salt, $5 to $6 per ton.

CANNED GOODS — Peas are a matter of peculiar interest. Prices show an advance, and higher prices are looked for. Tomatoes have been offered at low prices by some packers this week, but others are firm and an advance is fully expected. Quantities bought, except corn, are well below last year. In peaches packers hold firmly to prices, with some range between them. Salmon are easy, with all orders for futures about placed. Canned meats are higher. Canadian goods are more largely used than ever this season. Oysters are held firm. Such lobsters as arrive here are for shipment. There are practically none held in this market. We quote: Corn, 65 to 70c.; peas, 75 to 85c.; tomatoes, 80 to 90c.; gallon apples, $1.75 to $1.80; corned beef, Canadian, $2.20 to $2.30; American, 2-lb. tins, $2.40 to $2.50; 1-lb tins, $1.30 to $1.50; oysters, 2's, $2.10 to $2.25; 1's, $1.40 to $1.50; peaches, 3's, Canadian, $2.75 to $3; 2's, $1.75 to $1.85; American, 3's, $2 to $2.25; pineapple, $2.25 to $2.75; salmon, $1.25 to $1.40; lobsters, $2.50 to $2.60; haddies, $1.15 to $1.25; clams, $5 for 4 doz; chowder, $2.60 to $2.75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUIT—California fruit continues to be the favorite. To the list this week is added grapes. Pears, however, have still the largest demand, and those being received this season are very fine. Other grades of pears received up to the present are but fair. The California peaches do not equal the pears in quality. In lemons prices are rather easier, and there is more range as regards quality. Melons have but fair sale. Cucumbers, now that the native ones are here, are much lower, as are also tomatoes. While bananas have large sale, pears have somewhat taken their place. A few early Malaga grapes have been received. There is but light sale of apples for best quality; price is firm. We quote as follows: Lemons, $4.50 to $5; case lemons, $6 to $7; bananas, $1.50 to $2; new apples, $3 to $4 per bbl.; California peaches, $1.75 to $2; California plums, $1.75 to $2; California pears, $2.25 to $2.50; melons, 30 to 40c.; cucumbers, $1 per 100; tomatoes, $2 to $2.10; pears, $5 to $8 per bbl.; keg grapes, $5; California grapes, $2 to $2.50.

DRIED FRUIT—Raisins attract chief attention. Present stocks are very light. New Valencias are expected shortly. Prices of early shipment always rule high. In California there are no sales for future yet reported. In fact, many packers have for the present withdrawn prices. Quality this season, it is said, will be particularly good. The present feeling is higher. Seeded raisins are quoted from the Coast this year in cartoons. Currants are in very light stock, and the market will be bare before new arrive. Evaporated apples are in light stock and higher prices are asked. Dried are quoted higher. Onions show no change. We quote: Raisins, Valencias, 5¼ to 6c.; California L. M. 3-crown, 7 to 7¼c.; London layers, $1.75 to $2; currants, cases, 5¾ to



The Fresh Milk

that, after being condensed, goes into **OWL BRAND** cans is subjected to severe tests before it is used. We are sure it is pure and in healthy condition before it is passed on to consumers. Perfect cleanliness, unremitting care and strictly fresh milk combine to make **OWL BRAND** the best on the market. Ask your wholesaler for it.

Canada Milk Condensing Co., Limited,
Antigonish, N. S.

The Club Coffee

Clubmen always want the best. That is how this Coffee gets its name. There are still a few towns unrepresented. Do you want a ***good thing ?*** Write

Ewing, Herron & Co.
Coffee and Spices
Montreal.

Ask our Travellers to show you our LEADERS in BULK

Ceylon and Young Hyson

TEAS

SPLENDID VALUES.

Agents in Canada for ENGLISH BREAKFAST HOP TEA.

Pounds and Half Pounds. ✦ Once Tried Always Used.

BALFOUR & CO., HAMILTON

ORANGE MARMALADE

Made from finest fruit according to a thoroughly tested Scotch recipe.

Everybody says it equals Scotch Marmalade.

Write for quotations.

T. A. LYTLE & CO.
Vinegar Manufacturers, **TORONTO**

Rio Coffees

Ex. S.S. Wordsworth.
Now in stock ....

Extra Fine Selection

Special Quotations for Lots.

WARREN BROS. & CO.
TORONTO.

Extra Choice

Hams Bacon
Pure Lard
Mess Pork

PARK, BLACKWELL & CO. Limited
Pork and Beef Packers,
TORONTO

There's a something that fascinates about that

"Most Excellent" COFFEE

It's a Pure, High-Grade Berry, at a popular price

BUY

Ivory Bar Soap

THE BEST MADE

New Season...

VALENCIA RAISINS

SELECTED FINE OFF-STALK

A shipment just arriving.

PERKINS, INCE & CO.
TORONTO.

6c.; bbls., 5¼ to 5½c.; cartoons, cleaned, 7¾ to 8c.; bulk, cleaned, 6½ to 7c.; prunes, boxes, 5 to 10c.; dates, 4½ to 5c.; dried apples 3½ to 4c.; evaporated apples, 5 to 5½c.; onions, 2¾ to 3c. per lb.; cocoanuts, $2.50 to $3.50 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 7½ to 9c.; Valencias, layers, 6 to 7c.; Malaga loose muscatels, 6 to 6½c.; 4-crown L. M. Californias, 7¾ to 8c.; seeded muscatels, 1-lb. cartoons, 12 to 13c.

SUGAR—For some time the refineries have made but few sales here, but stocks are getting well down, particularly in yellows. Prices all round are higher and firm. There is a good demand. We quote: Granulated, 4¼ to 4⅜c.; yellows, 3 ⅜ to 3¾c.; Paris lump, 5¼ to 5½c.; powdered, 5 to 5¼c.

MOLASSES—The market continues to gain strength. The small cargo of Porto Rico spoken of last week is to hand. Stocks are, however, still light in both Porto Rico and Barbadoes, and for best grade prices are firmly held. It is but a question of time when higher prices must rule. We quote as follows: Barbadoes, 22 to 24c.; Porto Rico, 27 to 30c.; New Orleans, bbls., 25 to 27c.; Antigua, 22 to 23c.; syrup, 36 to 38c.; St. Croix, 20 to 22c.

FISH—The week has been a quiet one. In fresh shad catch has been light. Salmon are out of the market. Receipts of dried have been so light and prices so high that some larger dealers have brought green cod from Quebec and cured them here. Some of the fish are very fine. Medium cod continue to keep about equal price, while large pollock hold the advance. Pickled herring are dull. Very few new are arriving. In pickled shad the fall catch, best grade, are firmly held, but quality is extra. Smoked herring are easy. There is a good demand for boneless fish. We quote as follows: Large cod, $3.25 to $3.50; medium, $3.25 to $3.30; pollock, $1.25 to $1.30; bay herring, $1.25 to $1.30 per half-bbl.; smoked, new, 6½ to 7½c.; shad, half-bbl., $4.50 to $5; boneless, 2½ to 8c.; Barrington, $3 per bbl.; Shelburne, $3.25 per bbl.; boneless, 3½ to 4c.; cod, 6 to 6½c.; shad, 9 to 10c. each.

DAIRY PRODUCE—Cheese are firmer than was expected and outlook is good. While the make is a large one it is well sold up at good figures. Our market here is a small one, very little exporting being done and the local sale being small. Wholesale men find that the customers through the country buy from the local factories. Butter keeps dull and quality is largely poor, which is one reason for the dull market. Eggs have fair sale at quotations. We quote: Dairy butter, 12 to 15c.; creamery, 17 to 18c.; prints, 18 to 20c.; cheese, 9 to 9½c.; eggs, 9 to 9½c.

PROVISIONS—The market is firmer, with an upward tendency. A fair trade is doing in meats. Both pork and beef are slightly advanced. It is rather strange, but the Ontario houses which sell lard here sell little of the smoked meat, and the house which sells most of the hams does not, as a rule, sell the roll bacon. In lard prices keep very low, very little compound sold. We quote: Clear pork, $14 to $14.50; mess, $12.50 to $13.50; plate beef, $12.50 to $13.50; hams, 13 to 13½c.; rolls, 9½ to 10c.; pure lard, 6¾ to 7¼c.; compound, 6¼ to 6½c.

FLOUR, FEED AND MEAL—There is a good demand in flour, with but average stocks, and market is advancing. Our market now takes about equal quantities of Manitoba and of Ontario flour. The former shows the sharper advance. In oatmeal the price is, perhaps, a shade lower, with fair sales. Cornmeal is still scarce, and the advance is maintained. In oats there are light sales at even prices. Beans are higher but still low; stocks are being worked off and market is in better shape than for some time. Hay is rather easier on account of crops turning out better than was expected. We quote as follows: Manitoba flour, $5.35 to $5.40; best Ontario, $4.70 to $4.80; medium, $4.40 to $4.45; oatmeal, $3.50 to $3.60; cornmeal, $2 to $2.10; middlings, car lots, in bulk, $15 to $16; bran, do, do, $13.50 to $14.50; hand-picked beans, $1 to $1.10; prime, 85 to 90c.; oats, 33 to 34c.; hay, $12.50 to $13; barley, $2.75 to $3; round peas, $1.15; split peas, $2.85 to $3; yellow eye beans, $1.50; timothy seed, Canadian, $2 to $2.25; do. do., American, $1.75 to $2; clover, 8¾ to 9c.; alsike, 8½ to 9c.

ST. JOHN NOTES.

The outlook for the cranberry crop in Nova Scotia is said to be good.

As many as 32,000 small boxes of blueberries were forwarded to Boston from Yarmouth one day this week.

The Canadian Drug Co. received this week the first shipment of Abbey's effervescent salts to come to this market.

Visitors at St. Andrews find good fishing at the wharves. A large number of good sized pollock have been caught there.

The cornmeal milling firm of Fowler & Calhoun has been dissolved. The business will be continued by Mr. W. H. Fowler.

The steamer Tiber, on her third direct trip from Montreal, will arrive this week. She brings a large general cargo of flour, canned goods, etc.

Mr. T. J. Dillon, of Charlottetown, Prince Edward Island, is shipping large quantities of cheese to the English market. The steamer Campana this week took 79,500 lbs. He ships New Brunswick cheese as well as those of the Island. He has shipped, or engaged to ship, so far this season $250,000 worth. The make on the Island is large.

There is another steamer in the bay service, the Beaver, which will make weekly trips between St. John, Parrsboro, Windsor, Wolfville and Canning.

Flour dealers are much pleased at the new arrangement regarding unloading cars of flour. They are to be allowed 10 days instead of three as formerly.

Heinz's sweet mixed pickles, in kegs, which were but recently introduced into this market, are meeting with a splendid sale. C. & E. Macmichael received a shipment this week.

Mr. I. C. Bowman, one of St. John's best known brokers, is spending a well-earned holiday in Halifax. His large interests here are being looked after by his son, Mr. W. E. Bowman.

Jam has for some time been freely sold here in pail. The sale of jellies in this style of package has had up to this year little or no attention. During the last few months, however, R. J. Graham, of Belleville, has sold quite a large quantity. It is cheaper than the jam, and is splendid goods either for table or bakers' use, particularly the latter.

It is expected that the grocers' picnic this week will be a great success. There will be a band in attendance. They go to Watters Landing, on the St. John River. Two steamers, if necessary three, will be provided to take the party up the river. Handsome prizes will be given for the usual sports. A large number of the grocers will close their stores for at least a half day.

Our retail and wholesale grocery trades, at least those who have come in close contact with the matter, are somewhat excited about what they think is the very unfair action of the Government in fining dealers for selling spice not up to the standard, particularly as there was no warning of any kind. One dealer was fined $62 for selling impure mustard. Now all the mustard of commerce is a mixture. Even Keen's or Colman's best grades are admixtures. They say: "Why should a mustard sold in bulk, being an admixture, be the subject of a fine when the same style of goods in packages are not?" Another case was a similar fine imposed because a ginger was not up to standard. The dealer claims it was a pure ground ginger. The question they are asking is: When are they safe?

THE BEST CANADIAN LAMP OIL MADE IN CANADA

Car Loads or Less. Write for Prices.

THE QUEEN CITY OIL CO., Limited
Samuel Rogers, President. TORONTO

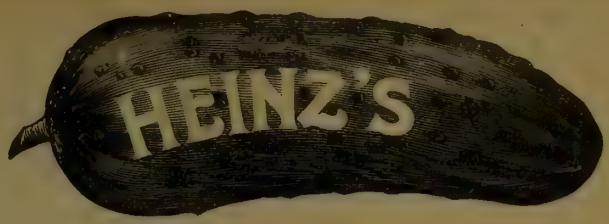
EAST INDIA PICKLES

There are none other so nice. . .

During the picnic season grocers should buy the half-pints.

Your wholesaler keeps them.

A. E. RICHARDS & CO., Selling Agents, HAMILTON.



Pickles.

EASY HOUSEKEEPING.

Heinz's Baked Beans make the housewife's work easier.

GROCERS SHOULD PUSH THEM.

Other Popular Specialties

SWEET PICKLES **TOMATO CHUTNEY**
INDIA RELISH **TOMATO KETCHUP**
ETC.

For sale by

Hudon, Hebert & Cie., Montreal.
H. P. Eckardt & Co., Toronto.

MEDALS—
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE always bear this Keystone trade-mark

H. J. HEINZ Co. TRADE KEYSTONE PICKLING & PRESERVING WORKS MARK PITTSBURG U.S.A.

MANITOBA MARKETS

WINNIPEG, Aug. 18, 1897.

THE change in the situation here since last week is very slight indeed. Business is fair all round. Harvesting has begun in some parts of the province and will be general by the middle of next week. The crop is not phenomenal, but is a good average and will run a high grade. The frost predicted at the full of the moon did not eventuate and the danger is now considered past. The market for cured meats remains very firm with a slight rise. California evaporated fruits are coming in gradually. Apricots are offering freely, but peaches are just making an appearance. The chief feature of interest is the tendency of dealers to speculate in butter and the consequent stiffening of the price. With the exception of the shipments made to the Klondyke and a few cars sent east, butter is being held for a rise in price. Prices for the week are as follows :

CURED MEATS—Hams, 12 to 12½c. Breakfast bacon, bellies, 12 to 12½c.; backs, 10½c.; shoulders, 7½ to 8c.; short spiced rolls, 8½ to 9c.; clear dry salt, 7½ to 8c.; smoked, 1c. advance and canvassed ½c. extra.

EGGS—Supply is fair, but price is slightly advanced, being 14c. per doz.

BUTTER—Dairy market normal, with price at 12 to 12½c. Creamery has stiffened, and one firm is reported to have paid 16½c. for a choice lot. General price, however, is 15½ to 16c. f.o.b. at factories.

CHEESE—Market is fair. Stiffening of eastern market has had no appreciable result here at present ; price, 6½c.

CEREALS—Prices remain unchanged from last week and are quoted as follows : Rolled oats, 80-lb. sacks, $1.55 to $1.70 ; granulated, $1.80 to $2 ; standard, $1.80 to $2 ; pot barley, $1.75 per sack ; pearl barley, $3.50 ; cornmeal, $1.30 per 98-lb. sack.

TEA—New China tea has arrived and appears to be excellent value. Prices range from 16½ to 30c. per lb., according to quality. Japan teas have not yet arrived, but are expected daily.

COFFEE.—Market quiet but steady. Very few stocks are held, but several carloads are momentarily expected. Rios, No. 5, are worth about 13½c.

TOBACCOS—All the new sizes are now in the market, and prices remain the same as before, with the advance of 15c. per lb. additional duty.

DRIED FRUITS—Currants are now being bought by all dealers, and it is expected prices will be about the same as last year. It is anticipated that Valencia raisins will be on the market earlier this year than any previous season, but exact price will not be known for a few days yet. California evaporated fruits are arriving. Apricots are offering freely at the Coast as low as 5¾c.; peaches are just coming on the market, and plums and nectarines are not yet offering. Winnipeg is a heavy market for these goods. Contractors' supplies have weakened stocks, and those holding do not seem inclined to sacrifice their goods.

SUGAR — This market has not varied through the week; granulated, 4¾ to 4⅞c.; yellows, 4 to 4¼c.

RICE—New stock of China rice has just been received and is selling at 4⅝c., but Japan rice is very scarce.

CANNED GOODS—Tomatoes grow scarcer and are worth $2.30 per case. Corn is quiet but steady at $1.60 per case. Peas are reported scarce, although so far no difficulty has been experienced in purchasing from eastern houses ; price is $1.80. Strawberries are worth $1.35 per dozen. Raspberries are reported on the road, and will probably be $1.45 per dozen. No other lines of canned goods are yet in the market.

GREEN FRUIT—This market is well supplied with foreign fruits, but the small domestic fruits continue scarce and crops are reported very light, especially blueberries. Oregon crabs are plentiful and of good quality, and, as Ontario crabs are reported short, the Oregon fruit will, no doubt, have a large sale. The last Valencia oranges came in this week. Melons have dropped. California peaches and plums are not too plentiful yet. Prices generally are as follows : California late Valencia oranges, $6 to $6.50 per box ; bananas, per bunch, $1.75 to $2.50 ; California lemons, $6 a box ; pie plants, 1½c. per lb.; tomatoes, $1.25 per crate of 4 baskets ; California plums, $1.50 to $1.85 ; California peaches, $1.50 to $1.75 per box ; California Bartlett pears, $3 to $3.25. Washington pears, Clapp's Favorites, $3 to $3.25 per box; onions, $4 per 100 lbs.; watermelons, $3.25 to $4 per doz. ; Washington crabs, $1.75 per box of 30 lbs net ; blueberries, 8 to 10c. lb. ; apples, $3.75 to $4.50 per barrel ; nutmeg melons, $1.20 basket ; Osage melons, $2 per crate.

SULTANA CROP IN ASIA MINOR, SEASON 1897-8.

By Matteo Chrussachi, Smyrna.

THE philoxera first made its appearance in our country in the vineyards of the village of Kooklondga in the year 1884, and during the first few years following the outbreak of the disease, no very serious damage was done. However, five years ago, the philoxera made great progress and spread with alarming rapidity in all directions, until to-day, most of the districts producing Sultanas have been visited by this terrible disease, but fortunately the loss thus occasioned has been covered by the increase of the area under cultivation and especially in Magnesie, Lassalar, Axarie, Salichlie and Alacheir.

The Smyrna District.—This district has been quite ruined by the philoxera and whereas the produce was formerly as much as 85,000 cwt., to-day it is only 30,000 cwt. In some parts of the Smyrna district, as Boudga, Bournadat and Sevdikeni, the cultivation of American vines, which are not attacked by philoxera, was commenced three or four years ago; and, year by year, the cultivation of these vines is increasing.

The Nymphio District. — The philoxera has attacked more especially the vineyards of Loudjak and of the village of Nymphio, ruining one-half of the former and one-fourth of the latter vines; but, in the remainder of the districts, viz., Kridjalie, Armoutlou, Cranie, Parsa, etc., the disease is only just making its appearance, and so, up to the present, no damage has been done. The planting of American vines was begun in Loudjak two years ago, but in the other parts of the district no steps have been taken in this direction up to to-day. The decrease, which you will notice in the accompanying statistics in the production of this district, has not been caused by the philoxera, but by the anthrax, a disease fostered by the continual rains of the year. The Sultanas grown in the Nymphio district are preferred by the English buyers as they are of the best quality.

The Magnesie District.—This district has also been visited by the philoxera, but for the most part the damage has been slight and the diminution of the produce has not been occasioned by this disease but by peronosperous, which would have entirely ruined the crop if the rains had not stopped, and the north wind began to blow. Lassalar and Alacheir have not yet been touched by the philoxera, and, as you will see from the statistics, there is an increase of more than 10 per cent. on the last season's crop, due to the increased area under cultivation.

The Vourla District.—Lastro, Tchiflik, Sivrisar, Guilhacksay and Vourla have all been touched during the last years by the philoxera, which has, as yet, had but little influence on the crops, but damage has been occasioned by anthrax and peronosperous. In the Vourla they are going to commence this year replacing the destroyed vines by American plants. This season's crop will be about 40 per cent. above the last one, because the vines are loaded with fruit, whereas last year, on the contrary, they bore little fruit and some damage was occasioned by heavy dews.

The Chesme and Carabourno District.—This district has not been attacked by the philoxera, and in Chesme the crop will be above 30 per cent. in excess of last year.

Generally speaking, the cultivation of the American vines is increasing year by year, and, in our opinion, the vines will be gradually replaced by American plants, so that the crop will never be very small, or, at least, only for a year or two.

It is a very difficult matter, in a country where there are no regular statistics made, to say what the exact quantity of the crop will be, but in the figures we give below we think that we shall be very near the mark, as every district has been examined with great care and attention by a competent man.

We give also the figures of last year's crop to establish a comparison.

STATISTICS SULTANA CROP 1896-7, AND PROBABLE QUANTITY OF CROP 1897-8.

	Cwt. 1896-7	Cwt. 1897-8
Olourjak	9,570	6,600
Nymphio	41,800	33,000
Kridjalie	43,450	33,000
Armoutlou, Cranie, Parsa	70,400	68,200
Magnesie	192,500	125,400
Chobalisia, Karoulagnia	29,700	38,500
Cassabar, Alacheir	86,900	101,200
Soma, Kirkaratz, Akhissar	23,100	22,000
Fokes, Menemen	16,500	143,000
Cordelio, Bournabat	14,300	11,000
Smyrna, Aiden	66,000	60,500
Castro, Tchiflik, Kilisman	49,500	68,200
Vourla, Tivisar, Guilbacksay	82,500	110,000
Carabourno	26,400	26,400
Chesme	26,400	33,000
Total	779,020	751,300
Probable decrease in crop of 1897-8		27,720

As you will see by the foregoing report this season's crop will be very nearly equal to that of last year, say, season 1896-7, 779,020 cwt.; season 1897-8, 751,300 cwt.

This is as near as we can possibly foretell.

ADVANCE IN CIGARETTES.

A sharp advance in the price of cigarettes has been made in New York, and will be felt all over the States. The American Tobacco Co. raised the price of their principal brands from $3.80 to $4.10 a thousand. This company practically controls the cigarette market, and the increase was therefore universal.

Five cent packages are now worth 8c. and 10c. ones bring 15c.

THE SALT OF THE EARTH....

Rice's Pure Salt

Special grains for all purposes, and shipped in **first-class, neat** and **attractive** packages. . . .

YOU WANT IT AND WE WANT YOU

Sole Makers:

The North American Chemical Co.

GODERICH, ONT. Limited

Boeckh's Brooms

are best told about in their illustrated catalogue. Every grocer ought to have one of 'em (the catalogues.) Every grocer's customer ought to have the privilege of examining the brooms. We will make prices right. Send for a catalogue to-day—it's free—128 pages in it.

Chas. Boeckh & Sons, Mfrs.
Toronto, Ont.

Brushes, Brooms, Woodenware.

A BACK LOG

THAT KEEPS BUSINESS BRIGHT

SERVED EXCLUSIVELY TO

OVER
TWENTY-ONE MILLION
PEOPLE

AT THE WORLD'S FAIR

MONTREAL
BOSTON
CHICAGO

CHASE & SANBORN

THE . . .
IMPORTERS

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.]

W. H. GILLARD & CO. report special values in high and medium grades of May picked Japan teas well worth the attention of wide-awake merchants.

H. P. Eckardt & Co. report large sales of "Ludella" Ceylon tea.

There was 3,000 pounds of "Salada" shipped to Boston last week.

New season's Young Hysons are arriving for the Davidson & Hay, Limited.

T. Kinnear & Co. are finding ready sale for "Perfection" corn starch at 4¼c.

Laporte, Martin & Cie. report heavy orders for "Victoria" brand canned salmon.

Morton's preserved pineapples in syrup, 2½-lb. tins, are in store with the Eby, Blain Co., Limited.

T. A. Lytle & Co. have booked heavy orders for catsups and jellies for the late summer trade.

Salada Tea Co. report that the week ending August 7 was the largest week's business they ever had.

H. P. Eckardt & Co. are just in receipt of some new scaled herrings, boneless fish and quail on toast.

Laporte, Martin & Cie. are offering a full line of raw sugars at prices which render enquiring worth while.

Trenor's and Rogers' new f.o.s. Valencia raisins are offered by H. P. Eckardt & Co. for prompt shipment.

The Davidson & Hay, Limited, are awaiting the early arrival of another shipment of Gillard's pickles.

A fine lot of new crop Valencia, off-stalk, selected and 4-crown raisins, have just been received by Laporte, Martin & Cie.

The Davidson & Hay, Limited, are showing their first shipments of new crop Valencia raisins, which arrived this week.

Orders are now taken "to arrive" by Laporte, Martin & Cie. for all kinds of canned goods, best known brands.

One of the "Ideal" packers has been shipped to T. J. Lipton, London, Eng. P. C. Larkin is the patentee of this tea packer.

A fresh importation of "Lion" castile soap, in 3-lb. bars and 200's cakes, has come to hand with the Eby, Blain Co., Limited.

D. Gunn, Bros. & Co. say that they have been written to the effect that the "Maple Leaf" brand of meats is giving excellent satisfaction.

Seville orange marmalade, manufactured from nothing but the luscious Seville orange and extra standard granulated sugar, is having a steady sale with W. H. Gillard & Co., wholesale agents.

W. H. Gillard & Co. will have arriving shortly a large shipment direct from Rio de Janeiro of Rio coffee, which will be sold at a close margin.

A full stock of Burnham's goods, including hasty jellycon, clam bouillon and clam chowder, has been received by the Eby, Blain Co., Limited.

T. Kinnear & Co. report that they have new canned goods in stock, including pitted cherries, red, white and black; red raspberries and strawberries.

D. Gunn, Bros. & Co. advise all grocers to handle lard in 3, 5 and 10-lb. packages. These are desirable for the summer trade and are meeting with increased favor.

The Eby, Blain Co., Limited, call the attention of the trade to a special drive in culinary and laundry starches in this issue, which they guarantee of the best quality.

Another car of Heinz's pickles has just arrived for H. P. Eckardt & Co. This makes 14 cars inside of ten months. The sales are ever increasing for these goods.

"We have a stock of Demerara crystal sugar in sacks of about 2 cwt., which is especially adapted for fruits requiring a heavy syrup," say the Eby Blain Co., Limited.

A large consignment of new season's Japan teas will arrive early next week for the Davidson & Hay, Limited. These teas were bought early at the bottom of the market.

The Davidson & Hay, Limited, report large sales during the past three weeks of canned salmon, both for spot delivery and to arrive. They are quoting close on round lots of Fraser River and sockeye, best packs.

HOW TO MANAGE A GROCER.

THERE are few people who study, ever so briefly, the daily irritating cares of a grocer's life. The large trials he bears with a quietness that approaches the calm of despair. As for the smaller ones, no one knows of them.

He does not tell the vexing cares of a cold morning, when everything that should pour remains solid and unyielding; when corks will persist in coming forth and bringing with them fluids which should stay quietly in their glass or stone bottles. When eggs, fruits and vegetables are frost-bitten or frozen into uselessness and when butter and cheese crumble to atoms under the sharpest knife-blade.

Nor does he mention the trying spring and summer days that abound in busy life, when the fly, maggot, the roach and red ant infest every article, from biscuit to molasses. Fancy how great a patience is necessary to meet and overcome these trifles and don a smiling countenance to meet customers.

There was once a boy who asked his father whether there were two or three s's in customers. "Only two" growled the father, who was a long-suffering grocer, "but if I made a dictionary it should have three, and I'd put two in the first syllable."

Grocers here in Montreal differ in their business ways quite as much as do our friends in the States. There is a shop that we frequent, because it has a flavor of independence, which is ever attractive to a Yankee.

It is kept by three brothers, great lanky sons of Tipperary, who are mild enough to contradict the fighting reputation of that celebrated county. They are quiet, respectful, and yet sufficiently self-assertive to gain the confidence of a stranger. Sometimes they are approved, quite as often they are not, but their shop is thoroughly clean, the quality of their goods even, they seem fair, and we like to trade there.

Said one brother to me:

"We don't do much speech making, but we'll give ye satisfaction if ye trade with us" and they have done so.

One morning I stepped in to order some groceries. The shop was full, and I had to wait a while. When all were served I approached the counter, and was about to give my order when in rushed a tiny, excited old Irish woman. She was clad in a black gown and blue checked apron. Her small, keen, wrinkled face had the tint and surface of an old-fashioned dried apple. Her lips were thin and well turned down at the corners, and her shrewd little blue eyes showed cleverness and the fire of a termagant. She wore a fluted lace cap inside her bonnet, and the white frame work showed her peculiarities perfectly.

She was excited, for every point of her lace frill quivered indignantly, and a small pink spot burned on each cheek. In one hand she carried an uncovered bottle of some sort of sauce—in the other a small paper bag. She swept up to the counter, and I utterly forgot my errand in the breeze of indignation she brought along with her.

"Yees call yerselves honest min," she snorted.

"Oh, come now, Mrs. Mullany," mildly protested the grocer.

"Now an' now; I want none of yere palaver. Look at that sarse." She shook it in his face. "Oi sint for Wor-ces-ter-shire sarse, and ye sint me that Canajin stuff, and said it was as good as Wor-ces-ter-shire. It is as good, is it? Ah! hah! Very well thin, yees can take the bottle back, and ate it on yere own mate. It's not fit fer me ould man nor me."

"But I can't take back an opened bottle."

"Ye can't?" Oh, the sarcasm of that tone. "Well, ye will, or I'll shtop tradin' wid yees."

She planted the bottle on the counter and drew off to watch the effect of her threat. The grocer sighed. Scenting victory she plunged her hand in the paper bag and drew forth a broken, boiled egg of antique color and superannuated flavor, adding:

"Ye might as well gimme a good egg for this while ye're about it. Me ould man an' me likes our chickens after they do be hatched"; and she chuckled as she noticed a flush on the grocer's face."

All he said was:

"All right, Mrs. Mullany; I'll fix things for you after I take this lady's order." He turned to me with a chagrined look and said, "Well, ma'am?"

I could scarcely restrain my laughter. It was as good as a comedy to see the big "roaring Tip" cowed and downed by a little human wasp. She looked triumphant and forgiving; almost humble, then, and turned her attention to me. She sniffed slightly, picked a speck off her shoulder and drew the corners of her mouth a shade farther down. Oh, the dreadful little woman!

"Have you good potatoes?" said I to the grocer.

"Yes, ma'am."

"Shure that's not the way," broke in the old woman; "Divil 'scure him, he'll chate ye. I'd not trust him. Ye must name the sort, ask the proice and luk at the pratees."

The grocer tremblingly brought up the potatoes for my scrutiny.

"He's askin' ye too much for thim. Oid not pay it," continued the little Tartar.

"Now give me two pounds of the best butter," I commanded.

"Ah, ma'am," said she of the frilled cap, "ye luk young, an' O'il jist give ye a bit of advice. Don't trust that man. He's bad." The grocer blushed like a boy. "Ask the price of the butther; thin schmell it and taste it. Thin make him take off three cints a pound. He's a chate, ma'am, an' it's the only way to aven up on him."

I thanked her as well as my choked voice would allow, paid my bill, and without an answer to the unfortunate man's protest that this would not influence his trade, made my way to the street and freedom.

A few moments later I met the same little woman coming smilingly up street.

"Look at this, ma'am," holding up her exchanges; "Oi med him gimme two eggs, a new bottle o' sarse, an' a bunch o' fat raisins fer me waste o' toime. That's the way to manage thim grocers, ma'am. Thry it!"—Elvira Floyd Froemcke, of Montreal, in N.E. Grocer.

W. H. Seyler & Co.

Brokers and Commission Merchants

Room 100, Board of Trade,

Toronto

Manufacturers and Importers wishing to have their products introduced to the jobbing trade are respectfully requested to communicate with us.

English, German and French Goods a specialty.

Representing

J. Lewenz & Hauser Bros., London, Eng.—Teas.

Tellier, Rothwell & Co, Montreal—"Royal" Black Lead and Blues.

Hecker-Jones-Jewell Milling Co., New York.

German Gelatine Works, Hoechst am Main Germany.

OTHER FIRMS

Are not content with copying our package, but are using the identical words on our labels. Imitation is the sincerest flattery, but do not be deceived, as Meadow Sweet Cheese has the largest sale of any package cheese in England and United States, and the sales in Canada are growing every day.

Sold retail in 10c. packages, and 15 and 20c. pots, allowing 30 per cent. profit to the Grocer.

Write to

Meadow Sweet Cheese Co.

P.O. Box 2321, Montreal

For Price List.

From $15 to $375.

The idea is prevalent that we do not sell low-priced cash registers. On the contrary, our line embraces registers as low as $15, ranging from that figure up to $375.

We study the needs of each individual purchaser and recommend that register which will best suit his business, whether it be the $15 or the $375 register.

No. 17 Register—Price $15.

Registers amounts up to $1,000.

No. 99 National Cash Register—Price $375.

Our new total-adding, check and detail-strip printing registers will now:

1. Register and indicate, at one operation, any amount from 1 cent to $999.99.
2. Add into one total all the sales made during the day.
3. Automatically issue at the same time a paper check, on which is printed the date, consecutive number of the sale, amount of the sale, initial of the clerk who made it, and the proprietor's business card. On the back of the checks the register prints any advertisement desired.
4. Tell how many sales have been made each day.
5. Tell what time your store was opened in the morning.
6. Keep each clerk's sales or the sales in each department separate.
7. Take care in the same way of credit sales, money paid out and money received on account.
8. Print on a strip of paper inside the register, under lock, a complete detailed record of each transaction as it occurs.

With more than 90 kinds and sizes of registers, at as many different prices, we feel sure we can suit the needs of any merchant.

Send a postal card to any of the addresses named below, and one of our salesmen will call and talk the matter over with you. The National Cash Register Company, Dayton, Ohio, U. S. A. Offices in Canada: 6 Rossin Block, King Street, W., Toronto; 1685 Notre Dame Street, Montreal, and Vancouver, British Columbia.

FOUND AT LAST

THE . . .

"PRAESERVO"

CASE

A Perfect Cabinet for

RAISINS
PRUNES
CURRANTS
EVAPORATED FRUITS
etc., etc.

No shrinkage
No drying up
No loss in weight

Fruit kept Moist and Fresh always.

Height, 76 in.; width, 41 in.; depth, 28 in.

Write us for Descriptive Catalogue.

ARTHUR P. TIPPET & CO., MONTREAL

CURRANT STATISTICS.

THE following report, bearing date of July 31, is from Patras: "Our last report was dated the 5th ult. We append list of currant shipments, which will be our final one, as far as 1896 crop is concerned, as stocks on this side are practically exhausted, and what little remains will be shipped off with 1897 crop. Taking said list into consideration, adding 20,000 tons retained by the Government, and deducting 10,000 tons which had remained over from 1895, we have a total production of 150,000 tons for 1896, and, according to our estimate attached, coming crop is likely to reach the same figure, unless damage should accrue between this and harvest time.

"There is no doubt that the peronosperos has caused damage in several districts, but as it has been the cause of reducing what would have been an enormous crop into more manageable proportions, the malady cannot be looked upon as an unmixed evil; what its effects upon the quality will be remains to be seen, but as some districts have not suffered at all, there is no doubt that plenty of good currants will be obtainable. The crop is backward, but we think this is due more to the effects of the gradual change in the climate than to any special climatic causes. General shipments, consisting of an assortment of various growths, are not likely to commence before last week in August, although cutting has already been started in Messina and other southern provinces. Prices, owing to the smallness of stocks in all markets, are expected to rule considerably higher than during the past two or three seasons. It seems doubtful whether the Greek Government will renew the Retention Law for this year; general opinion in this country is in favor of the measure, but the Government would like to obtain the sanction of the Chamber of Deputies, whereas other considerations are adverse to the calling together of this body."

SHIPMENTS ASCERTAINED TO DATE AS COMPARED TO LAST YEAR'S ARE:

	Tons to date.	Tons in 1896
To London	31,194	33,213
Liverpool	23,477	18,826
Outports	7,638	6,171
United States	11,622	13,526
Canada	1,220	1,446
Marseilles	1,974	10,529
North of France	3,950	15,707
North of Europe	30,934	33,774
Trieste	3,147	3,567
Australia	2,672	1,755
Russia	21,553	24,206
	139,381	162,720

APPROXIMATE ESTIMATE OF CURRANT CROP, 1897.

	Tons.		
Morea.			
Gulf	9,500	to	10,000
Vostizza	11,000	—	12,000
Patras and Achaia	9,000	—	9,500
Campos	11,500	—	12,500
Pyrgos and Olympia	35,000	—	37,000
Filiatra, Gargaliano and Kyparissia	18,500	—	19,500
Pylos, Corone and Modene	11,500	—	12,000
Calamata and Nisi	22,000	—	23,000
Messolonghi, Lepanto, Nauplia, etc.	2,500	—	3,000
Total Morea crop	130,500	to	138,500
Islands.			
Cephalonia, Sta. Maura, and Ithica	9,000	—	9,500
Zante	6,500	—	7,000
Total currant crop	146,000	to	155,000

PERSONAL MENTION.

Mr. Tarrant, of Tarrant, Henderson & Co., Colombo, is in Toronto this week. He is here in the interests of Ceylon tea.

Mr. A. P. Tippet, of Tippet & Co., of Toronto, Montreal and St. John, Canadian representatives of Lazenby's, Fry's, etc., was in Toronto this week.

MR. W. DANE HAS RETURNED.

Mr. Wm. Dane, who is a pioneer Indian tea broker on the Toronto market, and who has been for some years in the Old Country, has now returned and is again in his former business.

This happy man didn't have to go to

KLONDIKE

among the Bears and

THE Icebergs, and rough it over dreary ice wastes on a dog train

to pick up **Gold**---He stayed at home selling

Ceylon and India Teas

"GO THOU AND DO LIKEWISE."

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

PEARCE & CO., general merchants, Petrolea, Ont., are offering to compromise at 75c. on the dollar, cash.

Joseph Darveau, tea and coffee dealer, Quebec, has assigned.

Hall Bros., grocers, Harbor Grace, Newfoundland, have suspended.

Catherine Hartling, general merchant, Hazel Hill, N.S., has assigned.

George Glass, grocer, Port Hope, Ont., has assigned to G. E. Henwood.

Edgar Judge, wholesale flour merchant, Montreal, is offering to compromise.

Didas Bouchard, St. Anne des Monts, Que., general merchant, has assigned.

J. B. Stapleton & Co., general merchants, Port Hawkesbury, Que., have assigned.

Angus McAskill, general merchant, St. Peters, Que., is offering to compromise.

A. A. Hunter, general merchant, Brome, Que., is offering to compromise at 25c. on the dollar.

L. H. Timmins & Bro., general merchants, Mattawa, Ont., have assigned to D. A. Dunlop.

Jones & Co., grocers, Port Perry, Ont., are offering to compromise at 75c. on the dollar, cash.

Charles Deverell, general merchant, Ravenshoe, Ont., is offering to compromise at 40c. on the dollar.

John McD. Hains has been appointed curator of the business of Geo. McGarry, pork packer, Montreal.

The assignment of E. A. Loney, grocer, Maxville, Ont., has been transferred to Henry Barber, Toronto.

Tees, Wilson & Co., wholesale dealers in teas, Montreal, are offering to compromise at 15c. on the dollar, cash.

Thomas M. Fraser, general merchant, Lower Southampton, N.B., has sold out and is offering to compromise at 30c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

Scott & Goddard, butter tub makers, Knowlton, Ont., have dissolved.

Wilson & Smith, grocers, St. Catharines, Ont., have dissolved. A. Wilson continues.

Rudolph and Hector Lajoie have formed a partnership in Montreal to trade as grocers under the style of Gravel Frere.

Mary U. Sheppard, widow of J. R. Clogg, of J. R. Clogg & Co., wholesale fruiters, Montreal, is doing business under the same style.

John A. Wright and John D. Murray have formed a co-partnership in Truro, N.S., to trade as grocers under the style of Wright & Murray.

James M. Mitchell and Angus MacLean have formed a partnership in Old Bridgeport, N. S., to trade as general merchants under the style of Mitchell & MacLean.

Fowler & Calhoun, millers, St. John, N.B., have dissolved. W. H. Fowler continues.

Guillaume Laroche and Isaie Cote have formed a partnership in St. Antoine de Tilly, Que., to trade as manufacturers of cheese under the style of Isaie Cote & Co.

H. M. Dinning & Co., tea merchants, Montreal, have dissolved. A new partnership has been formed composed of Harry L. Dinning and Chas. H. Pegg. Style is unchanged.

SALES MADE AND PENDING.

Sinclair & Co., grocers, Toronto, have sold out.

Mrs. F. W. Odell, cigar dealer, Montreal, has sold out.

The general stock of Moore & Kerr, Orillia, has been sold.

Casimir Valiquette, cigar merchant, Montreal, has sold out.

The assets of M. Elliott & Co., grocers, Montreal, have been sold.

G. H. Gardner, flour and feed merchant, Tilsonburg, Ont., has sold out.

The assets of F. X. Bayard, grocer, Montreal, are to be sold at auction.

The general stock of Alf. Caron, St. Pamphile, Que., has been sold at 51½c.

The stock of D. Henripin, fruiter, Montreal, has been sold at 30c. on the dollar.

S. J. Wetmon, dealer in cooked meats, Montreal, is offering his business for sale.

The grocery stock of Joseph Fee, jr., Toronto, is advertised to be sold by auction on the 19th inst.

The general stock of Mrs. W. A Sherwood, Bristol, N.B., is advertised for sale under bill of sale.

James Cordery, manufacturer of ginger beer, St. Thomas, Ont., is advertising his business for sale.

The assets of Joseph Lapierre, general merchant, St. Antoine, Que., are to be sold at auction on the 20th inst.

CHANGES.

George Pimentel is commencing a cigar business in Montreal.

Mabel L. Zeller, general merchant, Merlin, Ont., is removing to Zurich.

A. Methot & Co., general merchants, St. Roch des Aulnais, Que., has bought the stock of A. Caron, St. Pamphile, Que.

Lea Brien dit Desrochers, wife of Adrien Latour, is registered proprietor of the business of Adrian Latour, butter maker, Montreal.

DEATHS.

Wm. Ryan, liquor merchant, Musquash, N.B., is dead.

Thomas Cahallane, grocer and liquor merchant, Halifax, is dead.

Pierre Prefontaine, hay and grain merchant, St. Hilaire, Que., is dead.

Octave L. Lapointe, general merchant, St. Rose du Degale, Que., is dead.

Clark's Meats are Growing in POPULARITY.

We Know It because we sell more each year.

The Wholesaler sells more !
The Retailer sells more !
The Consumer buys more !

It Pays to handle such goods.

Ask your Wholesale House for Them.

MODERN BUSINESS METHODS.

Editor GROCER,—Having read with interest your article, "It is the Best Who Succeed," I am tempted to offer you a few thoughts on the subject of success in business. Your first proposition may, perhaps, be accepted as a sound axiom. The best all round men can scarcely fail to reach the pinnacle. But, to your second proposition, I demur. While it may be true that in some respects business methods and practices have undergone a complete metamorphosis, it is not equally true that these changes have all been improvements.

Many of the changed business methods are the result of that innate love of change which is such a striking characteristic of human nature in this age, and do not represent any real advance or progress, but oftimes retrogression.

I will cite one instance of what appears to me a retrograde movement among retail grocers in cities, towns and many villages: it is the practice of sending out for orders. It has no doubt become a positive necessity in most of the larger towns, because of the universality of the practice; but I submit that the old-time custom of calling at the grocers' or butchers' and leaving the order for delivery was decidedly better, both as affording opportunity for better acquaintance between merchant and customer, and for knowing the class of stock carried by the merchant. As a country merchant I find that my business relations are very much pleasanter and more satisfactory with those customers who come personally to make purchases than with those who chiefly do so by proxy. Then it entails more or less additional expense for the extra trip to get the orders, while there is

no corresponding additional profit. I will cite one other practice characteristic of modern business methods, which is generally conceded to be injurious to trade, and which is not by any means confined to the retail grocery trade. I refer to the selling of certain lines at or below cost as leaders, I presume that means to lead people to believe that you are selling all your goods on that basis. Poor deluded creature. (I don't mean the customer, but the other party). What's his competitor doing, if he has any brains, but meeting him on the same line or another line, and perhaps going him one better.

Time and space forbid that I should enumerate all the points of retrogression, but permit me to refer to the ancient custom of apprenticeship and ask, is the present system of business training (if there be such), an improvement on that custom ?

As I think of the many staunch and stable concerns that have been founded and built up under that system, and then wrecked in a few short years by those of newer ideas and more up-to-date methods, I am constrained to say with Pat: "Show me the modern house that has stood as long as the ancient ones."

If I may be allowed an opinion as to the most prevalent cause of failure in business, particularly retail, I would say that it is the lack of apprenticeship or training, and consequent ignorance of true business principles, and the substitution therefor of that fool's pastime "cutting prices." It is lowering to one's dignity and a tacit admission of lack of business tact and ability, when one resorts to price-cutting either to hold or extend his business. So long as any Tom, Dick or Harry with a few hundred dollars and a cranium full of conceit, but no business training, can get all the goods he wants from wholesalers and all the credit he wants from the bank, so long must we expect the present percentage of failures.

Yours, etc.,

J.

EGG CANDLING.

The various stages of decay of eggs are thus described :

1. Fresh eggs, which are clear, with air cell in the large end of the egg very small, the germinal spot only faintly visible.

2. Old and stale eggs, with air cell very large, yolk darker in color and the germinal spot plainly visible. These eggs are inferior in flavor and worth less than a fresh egg, but can be used for food purposes.

3. The floater, with air cell large and germinal spot encircled by a round, dark cloud. This egg may be used for food if the yolk holds together when the egg is broken and if used immediately.

4. Spot, or first stage of decay. The yolk has penetrated the white and fastened itself to the shell, showing a dark spot, which does not move when the egg is turned. The egg is worthless for food, but can be used for manufacturing purposes.

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT
We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples. . . . . .
VERRET, STEWART & CO., Montreal - Quebec.

AN AUTOMATIC SELLING MACHINE . . .
To sell
Returned Aug 24/97
Adams' Tutti Frutti
For full particulars, apply . .
Globe Automatic Selling Co.
13 Jarvis Street, - TORONTO, ONT.

Crosse & Blackwell
NEW 18
SEASON'S 97
Candied and Drained Peels.
Now is the time for ordering for Fall shipment.
C. E. COLSON, - MONTREAL.

OUR GREAT-GRANDPARENTS

MUST HAVE USED

Keen's Mustard

And found it good . .

We will do the same

N.B.—Keen's Mustard has a Reputation of One Hundred and Fifty-Five Years.

CURRENT MARKET QUOTATIONS

Toronto, Aug. 19, 1897.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—

¼ lb. tins, 4 doz. in case.....per doz.	$ 0 75
¼ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes.....per lb.	16
30 b. pails..... "	16

PURE GOLD.

5 lb. cans, 1 doz. in case.....	19 80
4 lb. cans, 1 doz. in case.....	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case.....	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
4oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0 90

Ocean Wave—

No 10 (15 oz.) 4 doz. cases, round or square.....	0 75
½ lb., 3 doz. cases, round	1 20
No. 1 (14 oz.), 2 doz. cases, round.....	1 80
lb., 2 doz. cases, round.....	2 00
1lb., ½ " " "	5 75
5lb., ½ " " "	9 00

Prices of cheaper goods or special brands on application

Cook's Friend—

Size 1, in 2 and 4 doz. boxes.....	$ 2 40
" 10, in 4 doz. boxes.....	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ " "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 " " ..... "	90
¼ lb. tins, 4 " " ..... "	60

MAPLE LEAF BAKING POWDER.

½ lb. glass jars.....$1 25	
1 lb. glass jars.....	2 00
1 lb. sealer jars.....	2 25

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. per doz. cases $0 75	
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases.....	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING. per gross

⅛ No. 4 .....$4 00	
¼ No. 6	4 50
½ No. 8	7 25
¼ No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases $9 00	
No. 2 Spanish " " " "	3 60
No. 3 " " " "	4 50
No. 5 " " " "	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
	per doz
New York Dressing, 1 doz. cases.....	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing.....	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross.....$ 2 60	
No. 2 Bronze Tins, per gross .....$ 3 40	
" 3 " " " 5 60	
" 4 " " " 10 00	
" 1 Enamelled Tins " 2 50	
" 2 " " " 3 75	
" 3 " " " 4 00	
" 4 " " " 4 50	

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases. Per Gross	
French Oil in 3-doz. cases.....$ 22 00	
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood....	12 00
" Chocolate....	12 00
Alpha Chemical Co. French Castor Oil...	9 00
Alpha Chemical Co. Refined Sweet Oil...	9 00
Alpha Chemical Co. Turpentine.....	7 80
Moody's Non-Corrosive Inks.....	4 50

Shoe Blacking— in ¼ gross cases.	
Reliable French Blacking, No. 5	9 00
" " No. 4	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½.....	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
Alpha Metal Polish No. 2.....	9 00

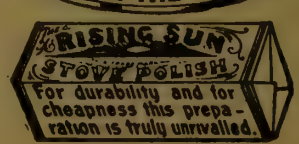
Patent Stove Polish—	
Sunlight Lead Bar.....	4 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases...	10 80
Moody's Black Lead	4 25
½ gross cases	
Reliable Stove Pipe Varnish	15 00
¼ gross cases 6-oz. bottles	
Quickshine Pipe Varnish.....	12 0
¼ gross cases, pressed top tins.	

Stove Polish— per gross

Quickshine Polish	00
Reliable Paste..	00
Electric Crown Paste	00
Electric Crown Lead Bar.....	7 80

BLACK LEAD.

Reckitt's Black Lead, per box.....	$1 15
Each box contains either 1 gross, 1 oz., ½ gro. 2 oz., or ¼ gro. 4 oz.	
Dixon's Carburet of Iron Stove Polish, 70c doz .....Per gr	7 25



STOVE POLISH.

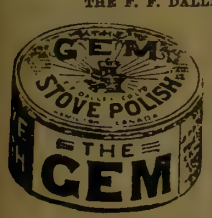
	Per gros
Rising Sun, 6 ounce cakes.	alf-gross boxes..... $ 8 50
Rising Sun, 3 ounce cakes,	gross boxes.....
Sun Paste, 10c. size, ¼ gross boxes....	10
Sun Paste 5c. size, ¼ gross boxes.....	

There's Lots of Money Thrown Away

these days on stuff that is easy to buy but hard to sell. Discriminating starch buyers prefer "Edwardsburg" to all others, because of its purity and excellent quality. Uniformity is one of its noticeable features. It always turns out just the same as the last, and is constantly in demand. Sold by all wholesalers.

Edwardsburg Starch Co., Cardinal, Ont.

THE F. F. DALLEY CO.



Gem Stove Polish, ¼ gross cases	$9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05¾
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05¼
German X, with Cuttlefish Bone	0 04¾
German, with Cuttlefish Bone	0 04¼
London Bird Seed, bulk 25 lb. cases	0 04½
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " 5c. " 48 " "	0 03

CORN BROOMS

CHAS. BOECKH & SONS.

Carpet Brooms—	per doz net.
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS.

	per doz.	
Apples, 3's	$0 70	$0 95
" gallons	1 50	1 80
Blackberries, 2	1 40	1 70
Blueberries, 2	0 75	0 85
Beans, 2	0 65	0 95
Corn, 2's	0 55	0 75
Cherries, red pitted, 2's	1 75	2 25
Peas, 2's	0 75	0 85
" Sifted select	0 90	1 00
" Extra sifted	1 25	1 40
Pears, Bartlett, 2's	1 65	1 75
" " 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 50	2 60
Peaches, 2's	1 65	2 00
" 3's	2 50	3 00
Plums, Green Gages, 2's	1 55	1 80
" Lombard	1 50	1 70
" Damson Blue	1 10	1 40
Pumpkins, 3's	0 70	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 50	1 80
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	0 80	0 85
Lobster, talls	2 40	2 50
" flats	2 70	2 85
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 35	1 50
" " Horseshoe	....	1 50
" " to arrive	1 15	1 30
" Cohoes "	0 95	1 00
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, Sportsmen, ½'s	....	0 21
Sardines, key opener, ½'s	0 16	0 18½
" " " " ¼s	0 10½	0 11
" " " " ½s	0 18½	0 19
Sardines, other brands 9¾	11 0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36
Sardines, Amer., ¼'s "	0 04½	0 09
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10 1 15
Kippered Herring, 1-lb.	1 60 1 90
Herrings in Tomato Sauce	1 70 1 90
Herrings in Shrimp Sauce	2 00 ....
Herrings in Anchovy Sauce	2 00 ....
Herrings a la Sardine	2 40 ....
Preserved Bloaters	1 85 1 90
Real Findon Haddock	1 85 1 90

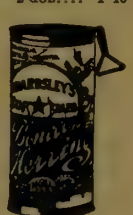
CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans	$1 25	$1 35
" " " 2 "	2 30	2 50
Comp Corn Beef 4-lb. can	....	....
" " " "	7 75	8 25
" " " 14 "	15 00	16 00
Minced Callops 2 "	....	2 60
" " 2 "	2 60	2 65
Lunch Tongue 1 "	3 40	3 50
" " 2 "	....	6 00
English Brawn 2 "	2 75	2 80
Camb Sausage 1 "	....	2 50
" 2 "	....	4 00
Soups, assorted 1 "	....	1 50
" 2 "	....	2 25
Soups and Boull. 2 "	....	1 80
" 6 "	....	4 50

Acme Sliced Beef. No. 1 tins, key, 2 doz., per doz. $2.75.

Beardsley's Boneless Herring. per doz 2 doz.... 1 40



ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb.	1 40 1 50
" 2 lb.	2 60 2 75
" 4 lb.	5 50 5 80
" 6 lb.	8 50 8 80
" 14 lb.	17 50 18 00
Roast Beef, 1 lb.	1 40 1 50
" 2 lb.	2 60 2 75
Luncheon Beef, 1 lb.	1 60 1 70
" 2 lb.	2 75 2 85
Brawn 1 lb.	1 30 1 40
" 2 lb.	2 35 2 50
" 6 lb.	6 60 6 80
" 14 lb.	14 50 15 00
Ox Tongue, 1½ lb.	7 00 7 20
" " 2 lb.	8 50 8 80
" " 2½ lb.	10 75 11 00
Lunch Tongue, 1 lb.	3 35 3 50
" " 2 lb.	6 50 6 80
Chipped Beef, ¼ lb.	1 60 1 70
" " 1 lb.	2 65 2 80
Pigs' Feet, 1 lb.	1 65 1 75
" " 2 lb.	2 45 2 60
Potted Meats, Tongue or Ham ¼ lb.	70 75
Potted Meats, Tongue or Ham ½ lb.	1 20 1 25
Potted Deviled Ham or Tongue, ¼ lb.	70 75
Potted Deviled Ham or Tongue, ½ lb.	1 20 1 25

WHITE LABEL.

Soups Assorted, 1 qt.	3 00 3 15
" 1 pt.	2 00 2 10
Gelatine of Boar's Head, 2 lb.	3 00 3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00 3 10
Plover Roast	5 00 ....
liced Gold Band Bacon	3 00 ...

Codfish.

	per doz
Beardsley's Shredded, 2 doz. pkgs.	0 90

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	0 75
Flirtation Gum (English or French wrappers) 115 1c pieces	0 65
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE "DIAMOND"

OIL BLACKING

TRADE OIL MARK

Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and Stove Varnish. Harness Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**

COWAN'S

Hygienic and Perfection Cocoas and Cocoa Essence

Queen's Dessert, Royal Navy and Perfection Chocolates

Chocolate Pink, White, Lemon Color Icings

A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LIMITED TORONTO

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb. Boxes.

Special Agent, **C. E. COLSON, MONTREAL**

STONEWARE

QUALITY THE BEST.
PRICES RIGHT.
TRY US.

HART BROS. & LAZIER

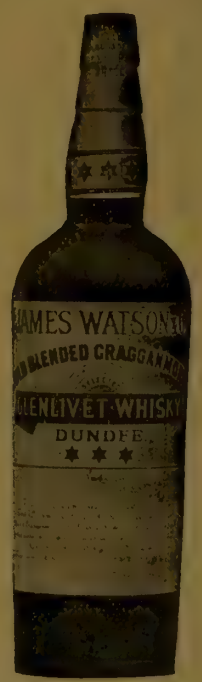
Belleville, Ont.

Send for price list. Mention GROCER.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & CO. HALIFAX, N.S. ESTABLISHED 1844 — IS THE BEST.

ASK FOR

MOTT'S



Always the Same. The Best on the Market.

Have you got it in stock?

Chard, Jackson & Co.

Agents for the Dominion

10 Lemoine St.

MONTREAL

McLAREN'S COOK'S FRIEND BAKING POWDER

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers make a point of Keeping it always in Stock.

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs.	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

CHOCOLAT MENIER.

	In 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Vanilla—per lb.			
Yellow wrapper,	$ 0 32	$ 0 34	$ 0 36
Unsweetened—			
Blue Premium	C 35	0 37	0 39
		Per case.	Less than case
Pastilles—			
Yellow wrapper, 1C8 bxs. to the case		$20 00	0 20
Croquettes—			
Yellow wrapper, 9 bxs. of 12 packages		$20 00	0 20

FRY'S.
(A. P. Tippet & Co., Agents.)

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ½'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ½'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
" ½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

WALTER BAKER & CO.'S.

Chocolate—	
Premium No. 1, boxes, 12 lbs. each	
Baker's Vanilla in boxes, 12 lbs. each.	50
Caraccas Sweet, in boxes, 6 lbs. each.	38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate	
In canisters, 1 lb., 4 lb. and 10 lb.	0
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, ½ lb., tins.	0

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ½ " " "	0 28
" ⅓ " " "	0 29
" ⅛ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macaroon, " " " "	....
Crown Desic., 12, 20 or 25 lb. "	....
Special, " " " "	....
Barrels, 2c. per lb. less.	

Terms, 3 p.c., off 30 days.

GROCERS

never make a mistake when they keep full lines of our Biscuits on sale. They are great trade inducers. If you have not paid attention to this branch of the grocery business just give it a trial. "Goods well bought are half sold," and to do this you should either drop us an order or see our travellers. Our **Cream Sodas** in tins are always fresh and tasty.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President. **7 Front Street East, Toronto.** S. R. Parsons, Vice-President.

COFFEE.

Green.	per lb
Mocha	0 27½ 0 30
Old Government Java	0 30 0 33
Rio	0 09½ 0 13
Plantation Ceylon	0 29 0 31
Porto Rico	0 24 0 28
Guatemala	0 24 0 26
Jamaica	0 18 0 22
Maracaibo	0 16 0 20

JAMES TURNER & CO.

Mecca	0 34
Damascus	0 30
Cairo	0 25

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 34
Our Own "	0 32
Jersey "	0 30
Laguaya "	0 25
Mocha and Java	0 32 0 34
Old Government Java	0 30 0 32 0 35
Arabian Mocha	0 32 0 34
Maracaibo	0 26 0 28
Santos	0 18 0 22
Crushed East India	0 18

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles gross	12 00
Ketchup, Screw Top "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

BOVRIL.

	per doz.
Bovril—1 oz. ottles	$2 00
2 oz. "	3 75
4 oz. "	6 50
8 oz. "	11 25
16 oz. "	18 25
Small bottles, (to make one cup)	1 00
Invalid Bovril—2 oz. jars	3 85
4 oz. jars	6 55

FRUITS.

FOREIGN.	per lb
Currants—Provincials, bbls	0 05¾ 0 06
" ½ bbls	0 06¼ 0 06
" Filiatras, bbls	0 05⅞ 0 06
" ½ bbls	0 05⅞ 0 06½
" Patras, bbls	....
" ½ bbls	....
" cases	0 06¾
" Vostizzas, cases	0 07 0 08
" Blue Pearls	0 08¼ 0 08½
Dates, Hallowee boxes (new)	0 05¼ 0 06
Figs—Eleme, 10 oz	0 07½ 0 00
" " 10 lb	0 09 0 12
" " 18 lb	0 11 0 13
" " 28 lb	0 13 0 14
" taps	0 03 0 04
" natural, boxes	0 05 0 06
" ditto, bags	.... 0 04½
Prunes—Bosnia, cases	0 06 0 07
" Bordeaux	0 04½ 0 06½
Raisins—Valencia off stalk	0 04 0 05
" Fine, off stalk	0 05 0 06
" Selected	0 06½ 0 07
" Layers	0 05½ 0 06½
" Sultanas	0 07½ 0 10
" Cal. Loose Muscatels 50 lb. bxs., 3 & 4 cr.	0 07 0 08
Malaga	per box.
" London Layers	1 60 1 80
" Dehesa Clusters	3 50 4 00
" Imp. Russian Clusters	5 00 5 50

EVAPORATED.	
Apples, dried, per lb	0 02¾ 0 03½
" evaporated	0 05¼ 0 05½

FOOD.

	per brl.
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	.... 2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50
(Sold by all wholesale grocers.)	

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz	95
1 " " Red, "	1 00

COX'S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—50 to 60 dy, $1.74 Pittsburgh, duty included, or $1.95 Toronto.

WIRE NAILS—$2.04 delivered, Toronto.

HORSE NAILS—
Canadian, dis. 50 per cent.

HORSE SHOES—
From Toronto, per keg | 3 35

SCREWS—Wood—
Flat-head bright, 87½ and 10 p. c. dis.
Round-head bright, 80 and 10 p. c. dis.
Flat-head brass, 82½ and 10 p. c. dis.
Round-head brass, 75 and 10 p.c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	1 20 1 25
ROPE—Manilla	0 07½ 0 08½
Sisal	0 05⅜ 0 06⅞
AXES—Per box	5 25 9 00

SHOT—Canadian, dis, 17½ per cent.

HINGES—
Heavy T and strap, 70 per cent.
Screw, hook and strap | 2 40 3 50

WHITE LEAD—Pure Association guarantee, ground in oil. per 100 lbs.

25 lb. irons	5 15
No. 1	4 77½
No. 2	4 35
No. 3	4 02

TURPENTINE—
Selected packages, per gal. | 0 41
2c. extra outside points.

LINSEED OIL—

Raw, per gal	0 41
Boiled, "	0 44

2c. extra outside points.

GLUE—Common per lb | 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.
Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams " " 1 55	1 90
Red Currant Jelly	2 75
(All the above in 1 lb. clear glass pots.	

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $11 00

WINES, LIQUORS AND MINERAL WATERS.

CHARD, JACKSON & CO., MONTREAL, AGENTS.

Watson's Scotch—	
1 Star Glenlivet, in cases	$8 50 $9 00
3 " "	9 50 10 00
Old Liqueur "	15 00 15 50
Old Glenlivet, in wood, p.gal.	4 25 6 00
Watson's Irish—	
Old Irish	7 50 8 00
Banagher "	9 50 10 00
" in wood, per gal.	4 25 5 25
Geo. Sayer & Co. Cognac—	
I Star, in cases	11 50 12 00
V.S.O.P "	16 50 17 00
In wood, per gal	4 50 6 50
Warter & May, Oporto—	
Ports	2 10 6 50
Wisdom & Warter—	
Sherries	2 00 6 00

J. & R. M'LEA, MONTREAL.

Cockburn very old Highland	8 75 9 25
" Special Scotch	9 50 10 00
" Special Liqueur. 14 years old	15 50 16 50
In wood—Fine old Scotch	4 40
Special old Scotch	5

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb.
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

per gross.	per gross.
Pony size	$7 50
Small Med.	7 50
Medium	10 80
Large	12 00
Spoon	18 00
Beer Mug	16 20
Tumbler	11 50
Cream Jug	21 00
Sugar Bowl	22 00
Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard, bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " "	1 20
1 lb. jars, per doz	2 40
4 lb. "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

RICE, SAGO, TAPIOCA.

Rice—	per lb.	per lb
Rangoon, imported	0 03⅝	0 03⅞
Patna	0 04¾	0 05¾
Japan		0 05
Imperial Seeta		0 05½
Extra Burmah	0 04¼	0 04⅜
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

SODA

Bi-carb, stand'rd, per 100-lb. keg	2 40	2 50
Sal soda, per bbl	0 85	0 90
Sal soda, per keg	0 95	1 00

ROOT AND GINGER BEER.

Adams' 10c. size, per doz	$ 80
" " " " gross	9 00
" 25 " " doz	1 60
" " " " gross	18 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 05
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 7½

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb. boxes, 1 lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 0 08½
PURE—16-lb. boxes		0 07
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 07½

To Our Grocery Friends.

In the short time that our **New No. 1 White 3-lb. Cartoon** has been placed before the Trade, we find that it is rapidly becoming a **Popular Package**, as evidenced by the very large demand for it, and we would strongly advise all **Up-To-Date Grocers** who require the finest quality of Starch contained in the newest and most attractive package to **consider** this. Be sure you get the **New** No. 1 White 3-lb. Cartoon.

THE BRANTFORD STARCH CO., Limited, - BRANTFORD, ONT.

For puddings, custards, etc.

ONTARIO STARCH } 38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS } Silver Gloss	0 07½
Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs..	0 04¼
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs....	0 05
Bbls., 175 lbs	0 04½
Kegs, 100 lbs	0 04½
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs....	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs	0 05
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06

SUGAR.

	per lb.
Granulated—	
Redpath and St. Lawrence, single barrels	0 04 7-16
Redpath and St. Lawrence, 5-barrels	0 04⅜
Acadia, single barrels	0 04⅜
" 5 "	0 04 5-16
Paris Lump, bbls. and 100-lb. boxes	0 05⅜ 0 05½
" in 50 lb. boxes	0 05½ 0 05⅝
Extra Ground, bbls. Icing	0 05⅝ 0 05½
Powdered, bbls	0 05 0 05¼
Very bright refined	0 03¾ 0 04
Bright Yellow	0 00 0 03⅝
Dark Yellow	0 03½ 0 03⅝
Demerara	0 03½ 0 03¾
Raw, in bags	0 03¼

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark.....per gallon.	0 23	0 25
Medium	0 28	0 35
Bright	0 32	0 42
Honey (com)		0 40
" 2 gal. pails		1 00
" 3 gal. pails	1 35	1 40

MOLASSES.

Barrels	0 23	0 35
Half-barrels	0 25	0 37

SOAP.

Babbitt's "1776" Soap Powder $3 50

Box Lot	4 20
Box Lot	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

RAM LAL'S (lead packages)

Cases, each 60 1-lbs	0 35
" " 60 ½-lbs. }	0 35
" " 30 1-lbs. }	
" " 120 ½-lbs	0 36

BLACK.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14

Young Hyson— PING SUEYS.

Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

Half Chests— JAPAN.

Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ⅓ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07½	0 11

LIPTON S TEAS.

No. 1 Ceylon, retailed at	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices,

"SALADA" CEYLON.

	Wholesale	Retail
Brown Label, 1s and ½s	0 20	0 25
Green Label, 1s and ½s	0 22	0 30

Blue Label, 1s and ½s and ¼s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets· black or mixed.

Blue Label, retail at 30c		0 22
Green Label " 40c		0 28
Red Label " 50c		0 35
Orange Label, retail at 60c		0 42
Gold Label, " 80c		0 58

Terms, 3 per cent. off 30 days.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	
Ingots, rough and ready, 8's	
Laurel, 3's	
Brier 8's	
Index, 7's	
Honeysuckle, 8's	
Napoleon, 8's	
Victoria, 12's	
Brunette, 12's	
Prince of Wales, in caddies, 8's	
" " in 40-lb. boxes	

WASHING POWDER.

"SILVER DUST"

Case..... 72 1-lb. cartoons	5 00
Half case.. 36 1-lb. "	2 50
Case..... 24 3-lb. "	4 25
Half case.. 12 3-lb. "	2 13
Case.....100 5-cent packages	3 50
Half case.. 50 5-cent packages	1 90

WOODENWARE

	per doz
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " " "	1 70
" 2 " " painted " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	7 00
" 1	6 50
" 2	5 50
" 3	4 50

THE E. B. EDDY CO.

Washboards, Planet		1 60
" XX		1 40
" X		1 25
" Special Globe		1 50
Matches—	5-Case Lots,	Single Case
Telegraph	$3 50	$3 70
Telephone	3 30	3 50
" ⅛ gro. bxs	3 50	3 70
Parlor	1 40	1 45
Red Parlor	1 40	1 45
Safety	4 00	4 20
Flamers	2 25	2 35
Tiger	3 15	3 35

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross	$ 2 00
" 10 " "	1 10
" 2 Tiger,	5 00
" 4 " "	1 00

Young & Smylie's

Newest...
Specialty

MINT ... PUFF-STRAPS

RECOGNIZING the great popularity of peppermint with the sweets-loving public, we are the first to introduce to the trade Pliable Licorice containing this flavor.

The delicious quality of our Pliable Licorice is well known; it is matchless in this respect as well as in its flavor and finish.

Our Triple Tunnel Tubes and Navy Plugs are great favorites also, and are made of the same material, although flavored differently. . . . . .

We recommend all these goods as suitable for Summer Trade; they will please the most exacting taste as wholesome, smooth and palatable confections. . . .

For . . . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.
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DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoop, expand and contract with the wood. BEST GOODS MADE.

Represented by...
Chas. Boeckh & Sons, Toronto.
The H. A. Nelson & Sons Co., Montreal.

THE
Oakville Basket Co.

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

GENERAL MERCHANTS

and other Dealers who are regular subscribers to THE CANADIAN GROCER wishing copies of:

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The Canadian Dry Goods Review.
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in Canada, we can do it for you.

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ADVERTISING DEPARTMENT
MONTREAL - - - TORONTO

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ESTABLISHED 1725.

Agents for Canada:
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D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

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TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

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Send for Samples.

THE DRY GOODS REVIEW
TORONTO . . . . MONTREAL

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The right man
to fill a responsible place in business is the one who looks ahead and provides for future contingencies.

The right man
to have the responsibility for the welfare of his wife and family is he who makes provision for their comfort in case of his death. . . . . .

The right man
knows that to insure his life is the only way to make such provision, and he knows that . .

The right policy
is the UNCONDITIONAL ACCUMULATIVE Policy of the

CONFEDERATION LIFE ASSOCIATION

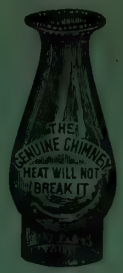
It contains one condition only--that is the payment of the premium. Rates and full information will be sent on application to the Head Office or to any of the Agents of the Association. . . .

HEAD OFFICE—TORONTO.

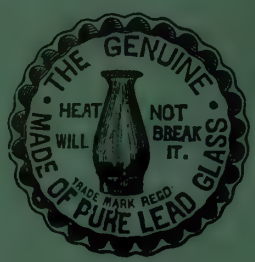
W. C. MACDONALD, Actuary.
J. K. MACDONALD, Managing Director.

THE "GENUINE"

Is the King of all Lamp Chimneys. Made of the finest quality of Pure Lead Glass. . . . .



HEAT WILL NOT BREAK IT.



EVERY CHIMNEY NICELY WRAPPED AND LABELLED.

There are a number of so-called Pure Lead Glass Chimneys on the market, and we would warn dealers to beware of imitations of our "Genuine" **Lead** Glass Chimney.

COWANS, KENT & CO., - TORONTO

I Want Every Grocer

Who Wants a Handsome

DELIVERY WAGON FREE

And every Grocer's Clerk who wants a

CAMERA FREE

to send me his name and address on a Postal Card that I may tell him how to get it by merely speaking a good word for **KNOX'S GELATINE.**

THE ONLY PURE GELATINE MADE.

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Beattie & Elliot - - - - Quebec
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Causes of Failure in the Hardware Trade

and how avoided. Three comprehensive prize essays reprinted from HARDWARE AND METAL.

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Toronto and Montreal

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The only Ladies' Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful finish. Once tried, always used. Largest quantity. Finest quality. Retails at 25 cents.

"NOBBY" BROWN COMBINATION

Package contains a 4-oz. bottle of Nobby Brown Dressing and a full-size box of Nobby Brown Polishing Paste for renovating all shades of Brown and Chocolate shoes. The brown dressing cleans and renews the surface of the leather, and the paste adds a brilliant, durable and waterproof polish. Retails at 25 cents.

"JEWEL" BROWN COMBINATION

Package contains a 2-oz. bottle of Brown Dressing and a small decorated tin box of Brown Polishing Paste. The dressing cleans and renews the surface of the leather and the paste adds a brilliant, durable and waterproof polish. Retails at 10 cents.

BOSTON LIQUID WATERPROOF BLACKING

For men's and boys' shoes, produces a brilliant jet black polish without brushing, thus saving time, labor and money. Retails at 25c.

PATENT LEATHER POLISHING PASTE

For giving patent leather shoes a quick, BRILLIANT and WATERPROOF lustre without INJURY to the leather.

For sale by—

All Wholesale Grocers.

CHARLES F. CLARK, President. J. CHITTENDEN, Treasurer

ESTABLISHED 1849.

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MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

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Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

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The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL

THE CANADIAN GROCER

VOL. XI MONTREAL AND TORONTO, AUGUST 27, 1897. No. 35

QUALITY . .

When a salesman talks price to you
Ask him about QUALITY
When he talks quantity
Ask him about QUALITY
When he talks merit to you
Ask him about QUALITY

That's the STRONG POINT in

Colman's Mustard

PEEK FREAN & Co's

BISCUITS AND CAKES.

Have obtained great Celebrity for their
PURITY & EXCELLENCE

Factory—LONDON. Sample Room—Schepp Building, Hudson and Duane Sts., NEW YORK.

VERY OLD
HIGHLAND WHISKY.

Cockburn & Co.

ESTABLISHED 1796. *Leith & London.*

Try

COCKBURN'S SCOTCH WHISKY

Nothing Finer in the Market

This firm was established in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are . . . . . .

J. & R. McLEA, Montreal

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THE DOMINION

Cockburn's Special Liqueur
Cockburn's Special Scotch
Cockburn's Very Old Highland

PUREST AND BEST

WINDSOR SALT

Answers the requirements of the most fastidious. Perfect in quality, and shipped in the neatest and most attractive packages.

YOUR WHOLESALE HOUSE WILL SUPPLY YOU.

THE

WINDSOR SALT CO. Limited. Windsor, Ont.

Trade Winners.

Profit Makers.

Fry's Cocoa

Concentrated.

Easily Soluble. Absolutely Pure. 200 Medals.

Hand in Hand Brand

$98\frac{50}{100}$ pure Bi-Carbonate of Soda.
For strength, unequalled. The grade never varies from one standard of quality—the highest.

Bi-Carb. Soda.

Lazenby's Jelly Tablets.

13 varieties.
Absolutely pure flavorings. The economical housekeeper's friend. Great friend-makers for the store.

Lazenby's Soup Squares.

11 varieties.
Quick soup makers. The quality is fine. Each one makes a pint and a half of rich, nutritious soup.

Sold by leading Wholesalers.

Agents:

A. P. Tippet & Co.
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I have pure Fruit Vinegar five years old, of choice quality, at a right price. Only a limited quantity of this age left. Place your order before it is all closed out. Write for samples and price. . . .

R. J. GRAHAM - BELLEVILLE, ONT.

"Banner Brand"

Japan Tea

The best tea in Canada to retail at 25c.

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Red Sockeye

(new pack) just arriving.

T. B. Escott & Co.

Wholesale Grocers
Tea Importers

LONDON

The Camper's . . . . . Hampers

are not complete unless they contain

MacLaren's Imperial Cheese

Fresh air and out-door exercise produce keen appetites, and keen appetites appreciate nothing more than

MacLaren's Imperial Cheese

For sale by grocers in all parts of the world.

SPICES SPICES SPICES

JUST ARRIVED—A LARGE CONSIGNMENT OF WHOLE SPICES.

If you want the finest ground spices, ask for **DALLEY'S,** and be sure you get them. They are put up in barrels, pails, ten pound tins, boxes, and packages ranging from one ounce to one pound.

THESE SPICES ARE VERY FINE.

THE F. F. DALLEY CO., Limited - HAMILTON, CANADA

Victoria 4 cuts returned 7/5/00 Victoria

Victoria Parlor Matches

Short Matches in neat wooden boxes---for household use and for carrying in the pocket. Warm weather or climatic changes will not affect them.

The E. B. EDDY CO., Limited

HULL
MONTREAL
TORONTO

Victoria Victoria

Japan Teas

Have you been studying the Market?

It will be difficult to get A-1 value for a **25c. line.** These lines are short crop and are rapidly advancing. We have, by a streak of good fortune, secured some extraordinary values at from **17½** to **19 cents,** and our offerings cannot be repeated when our present supplies are sold.

Don't miss the opportunity to get values that will bring you new business.

W. H. GILLARD & CO.

Wholesalers Only **Hamilton.**

JOHN MOUAT,
Northwest Rep., Winnipeg.

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New Customs Tariff

Alphabetically arranged and revised and corrected from the official copy as assented to by the Governor General, June 29, 1897, including the old Tariff by way of comparison. Also comparative rates of the Dingley and Wilson (United States) Tariffs.—**15 cents.**

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THE SALT OF THE EARTH....

RICE'S PURE SALT

All kinds of Salt

Write for prices and samples. All packages first-class. Prompt shipment guaranteed.

Sole Makers:

The North American Chemical Co.
GODERICH, ONT. Limited

A Clean Sweep.

We do not slight the smallest details in our broom-making. We believe that what is worth doing at all is worth doing well. All uncertainties are swept aside.

Our brooms will please your customers because they are made on honor. Our prices will please you because they are low for the quality represented.

Boeckh's Brooms.

Chas. Boeckh & Sons, Mfrs.
Toronto, Ont.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

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AN INDIAN TEA GARDEN.

IT is not a particularly eastern scene—according to what the home standard of what the east should be like. There are no marble palaces with flat roofs showing through a tracery of palm leaves, no minarets, no domed buildings, no fountains playing in shady courtyards. At first sight one may feel a little disappointed, and overlook the buffaloes ploughing in the foreground, the bullocks walking in line, each with a chest of tea on either side, the heavy jungle covering the hills up to the very top. Yet none of these sights are common in the west. In this hot, steamy, luxuriant quarter of the north-eastern corner of India the land is flat on my one hand and hilly on my other. The hills hereabouts are not more than two or three thousand feet high, and their precipitous sides are hidden in heavy tree jungle until they merge in the rich rice-bearing plain, where the eye travels over a waving sea of long green grass. Far away the view is stopped by a belt of bamboo forest on some river bank. Here and there dotted over the plain some clumps of bamboo, separi trees and palms give sufficient shade and shelter to the few thatched houses in their midst.

Tea is an accommodating shrub, and grows at various elevations, but a description of a garden embracing the lower slopes of the hills and extending into the rich terai at their feet will suffice for all. The tea plant was originally imported into India from China, and the old Chinese name "cha" is the one used in the vernacular. It was many years before the discovery that the plant was indigenous to India was made. Then the small China leaf began to be superseded by the larger and darker leaves borne on a plant having its home not very distant from Manipur. This, or its immediate descendants, may be claimed to be the variety commonly planted now. In the old China days the sides of hills represented to the planter the desirable land, but nowadays the rich low-lying flats are more favored. In appearance the tea shrub is not unlike an evergreen. Its size and the color of its leaves vary according to the nature of the soil and the exposure of the situation. That grown on a dark peaty soil will be darker than if grown on a higher and drier plane, and the bush itself will be larger. A tolerably damp climate is necessary for the production of tea, and in some of the districts the rainfall averages as much as 140 or more inches in the year. The maximum shade temperature according to the season runs from 63 deg. to 103 deg.

All gardens present certain similarities of appearance. In all we see the long undulating stretches of flat land, the slopes and the steeper hillsides covered with rows on rows of dark bushes. Where the slope is really acute these sides are cut into terraces, on which the tea is planted. In every garden are one or more bungalows for the European staff. To be as far out of malaria as possible they are placed on high ground. Should this not be possible the bungalow must be erected on posts. Its first storey, for there is no ground floor, is elevated some eight feet, and entrance is provided by a flight of steps. All have on one or more sides verandahs. In every garden there must be a factory, and round this the store go-downs, offices, and withering-houses are situated. The coolies are housed in rows of thatched huts known as "lines." These stand wherever well-drained ground and good water offer advantages. Every garden must have a hospital, and should a European doctor not live within a certain radius a certificated native must be kept.

The bungalows are constructed of brick, galvanized iron, or a kind of lath and plaster work with wood framing. The factory, the most important building on the estate, is generally made of galvanized sheeting ; the long black chimneys of the drying stoves projecting through the roof.

Let us start from the beginning and follow the plant to its end. About October the seed is collected from the bushes kept for the purpose, which are allowed to run up until they resemble small trees. After the outer skin has been peeled off, the seed looks like a small brown nut, and it is in this form it is sold. These little brown nuts are tested by being put into water ; those which float are rejected as inferior, and those which sink are collected, dried on trays, and afterwards buried in sand until they are required to plant out or to forward to some other garden. The good seed when wanted is taken out and put in square holes cut in the ground, in a shady spot, and a layer of seed is thrown in and covered with a layer of loose soil. This is repeated until the hole is full, when over the last layer of soil long grass or leaves are placed to keep all thoroughly moist. From time to time the grave is opened to see the progress towards germination. By and bye the seeds split, and a little tail is pushed out from between the two halves. Now is the time to take the seed up and drop each into a hole made in long beds of carefully-loosened earth. These in turn are covered with a light machan or framework to guard against the spring hailstorms. Gradually tips begin to show, and when the seedlings are from six to eighteen months old (according to opinion) they are planted out in their proper places in the garden. Five feet by five is a common planting distance, and the lines run diagonally. In this manner a greater number of plants are got into the same area than if the lines were made to run in squares. The method is called triangular planting, and it was many years before its advantages were recognized. We may leave our plant for three years, only hoeing up the soil at intervals, and not allowing grass or creepers to grow up and throttle its life. After three years it is expected to come into

Arriving this Week...

CHEAP CONGOUS

Splendid Liquoring Teas.
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OUR TRAVELLERS ARE CARRYING SAMPLES.

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bearing, and may be plucked lightly until it acquires sufficient strength and sap to stand the regular routine

The garden is divided into many divisions. Each of these is plucked once in, say, seven or more days according to the system in vogue. Only the young shoots are taken. In the interval, while the other sections are being plucked, the plant in that first plucked is throwing out more buds to be ready in turn. This work is usually done by the women on an estate. In the manner of its doing, as in the quantity plucked, there is plenty of opportunity of showing individual merit. The artiste may pluck twenty, thirty or more pounds of leaf in a day while the amateur is picking five. In spite of the child slung in a fold of the sari, both hands move so fast it is impossible to follow the movements of the fingers. As the leaf is plucked it is dropped into a cloth slung as an apron, and this from time to time is emptied into the basket. Green leaf yields one quarter its weight in manufactured tea. After the day's work is over the leaf is weighed and spread evenly on trays placed in racks. The trays are made of wicker or wire netting, to admit of a free circulation of air round the leaf. In the hot season tea is frequently brought in at mid-day and weighed then as well as at night. The leaf if it remains too long in the baskets is apt to get over-heated. When it has remained on the trays until it is withered, so that a handful crushes like soft kid, none of the stalks cracking, it is ready to be rolled. The roller is a machine with a rotatory motion, which turns the mass of leaf over and over till each little leaf is only a tiny roll of green. The mass is then loosened and again placed on trays in a cool situation to ferment. Now it begins to lose the natural color, fermentation turning it from green to a coppery red. It is then ready to be fired.

The firing stoves are so constructed that the smoke is drawn off, and only the hot air passes up and through the tea. Through slots cut in the outer casing the tea is passed on trays into the current of air. Many stoves are complicated pieces of machinery, working automatically, driving the air by fans and dispensing as far as possible with manual labor. During the firing operation the tea assumes the dull black color so well known. No stage can be proceeded with while a former one remains incomplete. Thus tea, like time and tide, waits on no man, and in the season the relays of leaf keep two sets of men going day and night. It remains now to pass the tea through sieves that the fine may be separated from the coarse. Broken Pekoe, Pekoe and Souchong are three very ordinary sortings. All do not believe that any name would be good enough for a rose, so we have orange Pekoe, flowery orange Pekoe, etc. Of course, the finer the qualities you sort out the less strength will there be in the remainder. The coarser kinds are passed through a cutting machine, which cuts the leaf up into smaller pieces. That is all. Pack it up now in leaded boxes and send it off to the auctions in Calcutta or home to Mincing lane.

On the garden the labor force may be divided into three sections—the European establishment, the native and the coolies. The European establishment on an average-sized garden will consist of three—a manager, assistant and an engineer. The manager directs all the different work, and the books and money are in his charge. The assistant looks after the tea in cultivation, and sees that the manager's orders are carried out. The engineer has charge of all the machinery, and, as a rule, of the tea during manufacture. The native establishment includes one or two baboos for accounts, a doctor baboo in charge of the hospital, "sirdars" to look after the coolies while outside, "chowkidars" to watch them in the lines, peons, and perhaps one or two native "maistris" or carpenters. The coolie does all the actual manual work in connection with the estate save the carpentering, etc. The men hoe, prune, weed, fire the tea—anything and everything. The women in the season pluck the leaves, and at other times do light hoeing or pruning, as may be required. The coolie is not a native of the tea districts. The hillmen, on the one hand, will no more leave their jungle to work on an estate than the ryot in the plains will leave his crops. At odd seasons both may give some assistance, but their labor is too uncertain to depend on.

The coolie comes from the jungles round Giridah, Central and Northwest Provinces. The former are the best, and the latter only suitable for healthy districts. They are brought up usually on a three years' agreement. Wages for the men are from three annas per day upwards and for the women from two. During the busy season at task work they can earn much more. The system of recruiting these laborers is a curious one, open to many abuses, so much so that there is now on foot a scheme for restricting recruiting to one central agency. At present there are many private firms, and their arkattis go hither and thither among the villages bringing what coolies they can to the depot. At the depot they are medically inspected, and then before a magistrate the terms of agreement are explained and the statements as to name, caste, age, etc., verified. The cost of procuring these coolies and taking them to the tea districts runs from 40 rupees to over 100 rupees per head. Practically none of this reaches the coolie, and the temptation to make money by fraudulent recruiting is the chief abuse. It is not a nice trade. In the Bengal tea districts the labor is mostly free, the men going and returning at will. When the three years expire the coolie either re-engages under a local Act for one year (for this a bonus in rupees is given), or settles in coolie villages set up in the plains. Only the minority return to their country to stay, though many pay short visits and return to their villages or gardens, bringing their relatives with them.

The number of Europeans engaged in tea

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We are now in a position to offer our celebrated "Uriba" and "Kiji" Brands of Japan Tea for delivery end of the month.

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HILLWATTEE TEA
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Have them in HALF CHESTS
20-lb. CADS
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The Mecca, Damascus and Cairo

in 2-pound tins, full weight, hermetically sealed (whole or ground coffee as desired). This is the most popular way of selling coffee. Our tins are attractively labelled and will assist in decorating counter, or shelves; packed 15 tins to a case.

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As good as ever.

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Freight prepaid on 5 case lots to points east of and including Port Arthur and Fort William.

CROWN BLEND CEYLON TEA

In Lead Packets.

Lbs. and ½ lbs.

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In offering this tea you need not hesitate to guarantee satisfaction.

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cultivation is limited by the number of gardens. Personal influence is the usual medium for obtaining a billet. An assistant on coming out is provided with a bungalow, medical attendance and one or two servants; a horse and syce are also kept for him by the garden. The actual cost of living is little, but the Indian climate calls for many necessities which elsewhere would be reckoned luxuries. These necessitous luxuries soon mount up, and the pay unsupplemented is barely sufficient. The life for those who can stand the climate is a pleasant one.

R.G.B., in Glasgow Herald.

OUTLOOK FOR CANNED GOODS.

WHEN Mr. Boulter, Mayor of Picton and head of the firm of W. Boulter & Sons, the canners of the "Lion" brand, was in the city last Friday, he was seen by THE GROCER and interrogated as to his opinion of the canning prospects for this season.

"The situation," he said, "was admirably described in an article in your issue of August 13, and the outlook has not changed much since that time."

"Last year," he continued, "we packed 15,000 cases of peas, this year not half that amount. The hot weather in July completely dried up this year's production, and we were canning only two weeks. I hear that nearly all the canners are sold out, but," with a little smile, "we disposed of only 500 cases as yet, and are now refusing 75c. We intend to make up for last year's losses, if possible. We disposed of our peas last season for 57½c.

"From the present prospects we will not be canning corn or tomatoes before September 1. Last year we were handling tomatoes full blast on August 12. As pointed out in that article of yours, the tomato vines have grown at the expense of the vegetable; now each covers from 4 to 6 feet of ground, and is loaded with small tomatoes. Unless hot weather comes, the pack will certainly be very small. We have sold no futures and will not under any circumstances. Prices will certainly advance. This is no 'peach scare.' These are the facts, and anyone who will take the trouble to drive through the country can see them," he enthusiastically remarked. "The reason of this backwardness is the fact that the pollen were prevented from being distributed by the wet weather in the spring.

"Corn, too, will be scarce," he concluded. "The spring weather was also the cause of this."

He ended his business-like conversation by saying that business in the canning line was likely to be far more satisfactory to canner, jobber and retailer on account of the high price.

THE PROSPECT FOR TRADE WITH NORWAY.

Editor GROCER,—As the time is drawing near when the wholesale grocers here will be looking around for their supply of fresh and evaporated apples, we thought it might be well to call the attention of the Canadian evaporators and exporters to the fact that the apple crop will be a failure this year in the Scandinavian countries, and that large quantities both of fresh and evaporated apples will very likely be wanted to supply the demand.

We do not omit to state at the same time that the kind of fresh apples wanted are "red Baldwins," packed in nice clean barrels, well assorted, and that only the best evaporated apples (prime and choice) packed in cases of 50 lbs. net each are salable. The duty is rather high, having been increased lately from 25 ores to 40 ores ($1 = 375 ores) per kilogramme, and is the same for both good and inferior qualities, which makes the latter come unproportionately high.

U. S. packers are introducing a new style of packing, viz.: 1-lb paper cartoons, which is well received here. We also think this a very good plan, as, with the packer's name on every cartoon, this serves to make the brand known quickly.

Of other articles which are selling here steadily, and as yet principally imported from the U.S., we will mention rolled oats, wheat flour and corn for cattle feed. During the last two years we have had regular shipments of rolled oats from the Tillson Co., of Tilsonburg, Ont., and are pleased to say that their goods are giving entire satisfaction and successfully take up the competition with the U.S. article. As a fact, we have not up to this date had a single complaint. The principal time for the rolled oats import is during the fall and winter months.

Pure Manitoba wheat flour is regarded as a superior article and would find a ready sale. We have had some shipments, which we have bought in firm account, but the mill informed us some time ago that they were so heavily engaged in filling orders for the English market, that it would be impossible for them to ship any flour to the Scandinavian countries until further notice. We would therefore like to hear from some mill desirous of having their flour permanently introduced here, and shall be pleased to receive samples with c.i.f. quotations on best patents and bakers'.

Corn for cattle feed is imported whole and ground here on account of the duty. It is only about a year ago that the import of this became of any importance, but since then it has been gaining steadily until now almost every steamer from the United States brings hundreds of sacks. We shall be pleased to hear from Canadian exporters in this line. We solicit correspondence with Canadian exporters in general.

Without anything further at this writing, we remain, Yours respectfully,

C. E. SONTUM & Co.,
Commercial agents for the Canadian Government.

Christiania, Norway, Aug. 9, 1897.

A Business Pointer

We offer no premiums or prize packages as inducements. We make and sell first-class goods, and find this all the intelligent public require. Merchants, beware of goods that take premiums to sell them. Our goods are endorsed as being the best in the market.

For sale by all leading Wholesale Grocers.

Manufactured by **THE ALPHA CHEMICAL CO., BERLIN, ONT.**

WHY HE ADOPTED THE CASH SYSTEM.

A WESTERN merchant who appreciates the advantages of the cash system has addressed the following letter to his trade :

We want your trade in our line, and propose to make prices an inducement. Beginning with the first day of June, 1897, we are going to close our books and mark all goods in the house down to a cash basis, and from that time onward do a strictly cash business. We are convinced beyond a doubt that this is the only fair way to do business, because the people then get the benefit of close prices and do not pay long profits, which must be made in order to offset bad debts in doing a credit business. We have been doing a credit business for the past 16 years, and notwithstanding the fact that we have been careful in selecting and extending a line of credit to the people, we find every now and then that a certain account is worthless. We have fought and reasoned with ourselves for several years why we should make such a radical change in our business, but finally jotted down some of the reasons that brought us to it.

1. We will save the salary of a bookkeeper and collector, which amounts to $500 per year, and by taking advantage of discounts on all bills can save money and sell goods closer.

2. Because we will save in stamps and stationery about $300 per year.

3. We will always have from $3,000 to $5,000 more merchandise in the store in place of having it on the books and in notes, and can therefore serve customers better.

4. Because we will have no bad debts and can therefore afford to sell goods much cheaper.

5. With the above savings we can save customers from 10 to 25 per cent. on every article sold.

6. Because the cash system is the only system, and quick sales and small profits is the secret of success.

7. Last, but not least, we have been in the credit business for 16 years and are sick of it.

You can readily see that all these expenses, losses and troubles can be avoided by us in doing a cash business, and a saving of a neat per cent. to the customers.

To parties indebted to us we wish to state that we are not going to crowd the collection of their accounts, but will give them a reasonable time to settle, and kindly ask them to continue their patronage, but must insist on cash payment for everything bought from said date. Coupons, which we will issue, will be considered as cash. The fact that goods will be sold close will not allow of their being charged.

THE CALIFORNIA FRUIT CROP.

MUCH has already been said in regard to the abundance of the California fruit crop. A correspondent in The Mercantile Record writes thus from California :

Southern California has never seen its like and growers are embarrassed to know what to do with the luscious fruit, it is so abundant. A little of the fruit is packed whole and shipped to outside markets and a little more is disposed of in local markets, but the greater part of it is dried where it is possible to procure the necessary help. But there is not a fruit-drying establishment in Southern California that is not running shorthanded, although the work is unskilled and much of it can be done by children.

Speaking of the apricot harvest reminds one of the harvest time for the other fruits, of which lemons and oranges are the most bountiful in this section of the state. The harvest time for lemons is all the time, one might say, but the principal times for gathering them are during the months of March and September.

Contrary to the general belief among eastern people lemons do not have to get ripe to be picked. They must attain a certain size—2½ inches in diameter is the standard—and then, whether green or ripe, they are cut from the boughs and stored in a dark room until they assume a feeling to the touch somewhat akin to that of a piece of kid leather. They are then supposed to be properly cured and suitable for shipment. From four to six weeks is required for the curing process, the green lemons taking on the characteristic lemon hue during that period.

Lemon-growers usually go over their orchards about every 40 days, gathering such as have approximated the standard size. In winter nearly all of the lemons plucked have already assumed their yellow color, but in summer the reverse obtains, and the harvester gathers the fruit when it is as green as the foliage which surrounds it. This is due to the fact that there is a free flow of sap in the summer, while the flow is small in the winter.

TO THE WHOLESALE TRADE IN GENERAL VIA THE CANADIAN GROCER.

GENTLEMEN, — Is it possible that the wholesale trade cannot place us merchants on a level with those department stores who advertise and sell Dodds' Pills for 30c. and Chase's Pills for 12½c. when they cost us more money. Why, the best of our trade is handicapped so that we cannot do a profitable business just because the wholesale trade is selling at cut rates to those who are slowly doing away with the retail trader. The wholesale trade is driving a nail into its own coffin. Do the manufacturers make those cut rates to large wholesalers and do the small wholesalers pay an advance price? Where are the following who catered for the cut-throat trade, viz., Samson, Kennedy & Co., McMaster & Co., R. Linton & Co., J. W. Lang & Co. and many others who within the last few years have had to step out and let the assignee wind up their estate?

A. MERCHANT.

THE CUBAN WAR AND BANANAS.

ONE curious result of the Cuban war is the complete revolution of the banana industry. Three years ago one could feel reasonably certain that a banana seen in the United States was grown in Cuba. Now we do not get a single bunch from the island. Cuba formerly sent us over 2,000,000 bunches of the rich tropical fruit every season. The principal firms engaged in the importation of bananas had great plantations of thousands of acres in extent and eastern Cuba was rapidly becoming one huge banana farm. In fact, the raising of bananas had grown to be one of Cuba's most important industries. Twenty vessels were continually occupied in carrying the fruit to the United States. During 1895 the crop was not seriously affected, but last year banana traders found it impossible to load their vessels in Cuba. During the season a large part of the plantations was destroyed, and now nothing grows where once was the most fertile and highly productive spot in Cuba.

The destruction of the banana plantations has incidentally involved the loss of considerable American capital, but the trade itself has not been allowed to languish, although it is almost true that not a banana comes out of Cuba to-day. The amount of this fruit used in America this season will be more than double what it was in the year before the Cuban war. Cuba, the great banana raiser, has disappeared from this line of work, but her place has been taken by Jamaica, Porto Rico and surrounding islands, Mexico and Central America. Natives, blacks and American planters have gone into the business in all these places, and the result is that bananas are now cheaper than ever, and the supply is large enough to meet the rapid increase in demand. This increase has been very remarkable during the past few seasons. It is probable that this year between 15,000,000 and 20,000,000 bunches will be brought into this country. Of this amount nearly one-half comes by way of New Orleans, one-third by New York and the remainder through other ports.

It is only within the past few years that the handling of bananas has been worthy the name of a distinct trade. Previously it was only a part of the fruit trade, and like most kinds of fruit, the banana was counted on as good for its season. The banana season was "on" when apples, berries and other native fruits were "off." As time went on, however, and greater familiarity with the banana taught people that it was the most excellent and adaptable of fruits, a steady demand grew up which persists the year around. Physicians took up the banana and recommended it for its healthful and nourishing qualities, and altogether the banana has come into high favor. That is briefly why the people of the United States will eat this year some 20,000,000 bunches of bananas, or roughly one bunch, averaging 200 bananas, to every family in the country.

The great bulk of bananas brought into this country are the yellow kind, but a good many of the red variety from Lower California and Central America are also used. There is no other kind of fruit that can be served in so many different ways as the banana, and this in great measure accounts for its growth in popularity and the great ncrease in its use.—Commercial Appeal.

WATCH FOR IT.

Keen's hansom cab, which excited so much talk in Montreal when it first appeared, has again been placed on the road after a complete overhauling, and in its re-varnished condition it will be sent to Toronto for Exhibition week.

All Toronto grocers will be welcomed at the Exhibition stand, where Mr. J. H. Magor will be in charge of Keen's exhibit.

If you would be remembered by a bald headed bachelor, send him a comb, for he will never be able to part with it.

This Will Interest You...

Just In.—Our second lot of Rogers' "Caravel" brand 250 boxes Valencia Raisins. Extra fine quality.

A Special Line.—3,000 x 1-lb loaves Maple Sugar. Bright and guaranteed pure.

This Will Please You.—We are receiving our third car-load of Pickles, sweet and sour, Catsup, Baked Beans (plain and in tomato sauce), Prepared Mustard, etc., from Williams Bros. & Charbonneau, Detroit. If you have not tried these yet, do so, they are the best values offered.

Ask for our PRICES, they are always THE LOWEST.

L. CHAPUT, FILS & CIE. - Montreal.

Sharp Points

and strong reasons why Tillson's Pan Dried Rolled Oats are good business builders. We are advertising them liberally. We reach the consumer direct in the daily press. WE ARE CREATING A DEMAND FOR THEM, but we are advertising them exactly as they are because we aim to obtain the confidence of those who buy them. Consumers will find them just as we say they are—absolutely clean—with a rich nutty flavor—very healthful.

You won't have to PUSH the sale of because their high qualities are becoming better known every day.

Tillson's Pan Dried Rolled Oats

FROM MANUFACTURER TO RETAILER DIRECT.

The Tillson Co. Limited, Tilsonburg, Ont.

MAKING COFFEE.

ALMOST everybody makes coffee, or at least they think they do, but the connoisseur is scarcely willing to admit that the beverage which passes under the name of coffee has any right to such a title. The world is full of poor coffee—exceedingly poor—and while there is unquestionably a great deal of trash that is called coffee put upon the market, the cook is largely responsible for it, because, as everybody knows, the very finest grade of this article may be spoiled in the making.

Expert coffee makers sometimes roast their own coffee. This is easily done with the regular roaster, which works very much on the same principle as the peanut roaster one sees on the vendor's stand. It is extremely easy to manage, and the wonder is why more housekeepers do not make use of it. If may be placed on the kitchen range immediately over the coals, the coffee put in and slowly and steadily turned until it smokes. A few times trying will teach the operator just the proper point to which the roasting should be carried.

Unroasted coffee keeps longer than that which is cooked, and when it is desirable to purchase in large quantities the roaster has a manifest advantage. A pound or so of coffee may be done at one time, and if, as many people think, the coffee is better when freshly roasted, the gain is apparent.

It is customary in some households to make coffee with egg. This process is somewhat more troublesome than the drip, but it has the advantage that it can be made in any ordinary vessel, while the drip must have a special pot for this purpose. One of the very best coffee makers, however, prepares what he calls drip coffee by putting the ground coffee into a small bag of cheesecloth, tieing it closely and hanging it from a string held in place by the cover of the coffee pot. The bag is let down into the water several times, then raised and held up by the string as described.

Whatever may be the process of coffeemaking a few things are absolutely necessary. The vessel must be thoroughly clean and free from all flavor of any other article; the water must be boiling and the coffee must be ground very finely. Few housekeepers realize that they waste half their coffee by coarse grinding. The particles must be as fine as the best granulated cornmeal. It will make at least one-third difference in the strength of drip coffee whether the particles are fine or coarse. The flavor of the pulverized berry is much better than when it is merely cracked into large pieces.

It seems strange, with as much discussion as there is in public and private on the subject of coffeemaking, that the majority of families should place such an inferior beverage on their tables.—N. Y. Ledger.

"All selling nicely, thanks."

PURE GOLD MFG. CO.

TORONTO

Have we your order ?

An Invitation

is cordially extended to all our customers visiting the city during the Industrial Fair to use our offices while here---you will be entirely welcome.

H. P. ECKARDT & CO.

Wholesale Grocers — TORONTO

GILLARD'S NEW PICKLE...

10 GOLD MEDALS awarded at the great Pure Food Expositions held in Great Britain.
Compounded from the finest known ingredients.
Incomparably the best in the world.

PACKED 2 DOZEN IN CASE.

Single case lots - $3.40.
5 case lots and over - $3.30.

GILLARD'S NEW SAUCE

A relish of superior excellence, of world-wide reputation.

Single dozen lots	$1.90
Barrel lots of 12 dozen	1.75

SOLD BY ALL WHOLESALE GROCERS IN CANADA.

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THE CANADIAN GROCER

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A FAVORABLE OUTLOOK.

THE farming community are the fundamental basis of the economic structure in Canada. Accordingly, when the farmers are prosperous, it is obvious that the conditions should favor prosperity in all other branches of business. If there ever was a year when fortune smiled on the agriculturist the present is one, and for this reason the business outlook is considered very bright. In almost every branch of produce in which the farmer is interested, high prices are the rule. He is getting more for his cattle, for the produce of these same cattle, for the fruits of the earth, in fact, everything that he markets.

Live stock and their produce are perhaps; apart from the growing of grain, the most important department of farming in Canada; to the provinces of Ontario and Quebec the most important. Take the production of dairy produce, a leading subdivision, and it is found that the year is a record one. The exports of cheese since the first of May from Montreal exceed those of last year by 212,000 boxes. In other words, the farmers have marketed so far this year 964,000 boxes of cheese which at the average price, 8½c., returned them $5.95 per box, or $5,754,800. Last year, during the same time, they exported 751,000 boxes at an average price of 7½c., or $5.25 per box, and realized $3,942,750. They have, therefore, increased their earnings this year by $1,812,000 in this one item alone. Butter has the same favorable showing. The exports this season from Montreal since the 1st of May exceed those of last year by 18,264 packages, and the average price has been 1¼c. per lb. higher. Butter has returned to the farmer, for the four months of the present year, about $586,700, the average price being 17c. per lb., against an average price last year of 15½c. and a return of $356,964. On cheese and butter alone, therefore, the farmers of Ontario and Quebec have made in four months $6,1345,00, or almost $2,000,000 more than for the same four months of 1896.

These figures are certainly very encouraging, and all the more so as they are strongly supplemented by favorable conditions in other directions. For instance, Ontario red wheat sold at 95c. for export the other day in Montreal, whereas it was offering freely for 50c. and less a year ago. Flour is almost $2 per barrel higher than it was this time last year. Oats realize 28¼c. to-day against 26c. a year ago. Eggs 11c., against 9c., and so on throughout the list.

In other directions signs of revival are not wanting. The bank statement for the past month is an illustration of this. The statement for July presents the rather unusual condition of a large increase in circulation being accompanied by a reduction in the volume of loans to the public. This can only be accounted for on the supposition that the shortening of credits in many lines of wholesale trade, and the more general adoption of the cash system in retail business, has caused more ready cash and less banking accommodation to be called for in the transaction of the country's business. The circulation has this year reached the highest figure since the year 1893, when it stood at $33,573,468, against $32,709,475 for the present year.

Another striking feature about the bank statement is the continued increase in deposits. This movement in the accumulation of deposits has been peculiar, inasmuch as it has steadily progressed ever since the year 1890. Each month of the year since that time has witnessed an increase over the corresponding month of the preceding one. They now show a total of $205,108,185, a growth of over $18,000,000 in the twelve months. Another sign of confidence is the increase in the amount of balances due from foreign countries from $16,713,630 a year ago to $22,745,589. There are also heavier balances due from Great Britain by $3,312,174 than a year ago.

MOLASSES POINTING HIGHER.

OPERATORS in molasses in Montreal are figuring on the possibility of a shortage during the present fall and winter. It is well known that the consumption of molasses in the province of Quebec is largely confined to Barbadoes; the French-Canadian habitant, being accustomed to this, will have nothing else. This is not what was expected during the spring and early summer, for owing to the very heavy receipts of Barbadoes stock it was expected that a large quantity would have to be carried over. The receipts this season, however, graded very high under testing, and made the molasses a profitable purchase for the sugar refiners, who, as noted from time to time, were heavy buyers in the Montreal market as well as at the Islands. The result of this condition of affairs has been a decided improvement in prices and a strong possibility of their going still higher. This is all the more likely as advices state that there is no more to be had at the Islands, and now it is doubtful if a buyer could even secure a round lot from first hands in Montreal even at 23c. which is fully 3c. higher than what the goods were offering at less than a fortnight ago.

MERCHANTS AND INFLUENCE.

The force of example in a merchant no one can measure, for upon what manner of man he is will largely depend what manner of men the clerks are he turns out.

It does not necessarily follow that because a certain merchant is dishonest in his methods of doing business his clerks will be likewise afflicted, but his influence will certainly tend to make them such.

It does not necessarily follow that because a merchant's business methods are bad his clerks will become bad business men, but his influence will tend to make them such.

It does not follow that because a merchant is lazy his clerks shall become so, but his influence will tend to make them such.

A thing molded takes the shape of the mold in which it is cast, and the clerk the form and shape to which he is fashioned by his employer.

Merchants, be careful of your influence.

CHINA TEAS.

THERE is nothing in which the trade has seen a greater change in the Victorian era than in the item of tea. China teas have reigned supreme during most of the period. In the early part of the age tea was a luxury, but with the progress of the world came cheaper transportation, and a greater consumption, so that now tea is almost a necessity. But it is no longer China tea that is the necessity as it was a few years ago. The herbs from India, Ceylon and Japan bid fair to exclude the Chinese products from the market altogether. This fact is more noticeable this year than ever. The public favor appears to have materially changed.

The Chinese, it would seem, are making some effort to regain their ascendency, but we are afraid the attempts will be futile. The producers of the teas that have taken their place will never be found napping as the Chinese were.

Last year was particularly disastrous to the Chinese exporters, for losses resulted from transactions both in Europe and Australia, where the bulk of their tea has been consumed. The losses to the native tea men are estimated at $1,500,000. With many the retirement from business is necessary, their funds and their credit being exhausted, while others would retire from the business if it were not for the hope that is held out from the attempts being made to improve the quality of the tea.

For some years past the Chinese have been recommended to abandon their system of curing in favor of that practised in Indian gardens, but they are naturally conservative and could not be induced to mend their ways. It has long been evident that Chinese-cured tea was growing into disfavor in Great Britain and Australia, and that unless something was done the trade would dwindle into insignificance.

The seriousness of the outlook, and the recognition of the impossibility of inducing the native growers to introduce a reformation into their methods of curing, gave the necessary impulse to a body of foreign merchants to form themselves into a company, to acquaint themselves with the details of the Indian processes, and to import some machinery to do curing under similar treatment. Last fall some shipments were made by this company, and the experiment proved so successful with the third or fourth crop leaf that it is anticipated with the first crop leaf complete satisfaction will be given this year.

Difficulties, however, will be encountered for some time at least that will prevent the Chinese tea from regaining its former ascendancy. Prejudices are sure to be aroused by the introduction of machinery, even if tea-firing is carried on by only the better class of Cantonese. If such prejudices do spring up it is to be hoped that the officials will recognize the seriousness of the situation and will do nothing to prevent the resuscitation of the tea trade. The other obstacles—over-taxation and want of communication—are even more dangerous, and cannot be removed without a complete revolution. Those two things keep the Chinese in the same state both in regard to individual intellectuality and to system of government and prevent their sharing in the universal progress.

PRICES WITHDRAWN ON CALIFORNIA RAISINS.

Advices to hand this week regarding new California raisins are much firmer. Orders wired this week to the Coast on the basis of 4c. f.o.b. on the cars there for 3-crown fruit, October shipment, have been turned down by shippers. The latter state that they will fill only original orders at the price, and have instructed their agents in Montreal not to enter into any new negotiations pending further instructions. Eight or ten days ago offers from the same shippers were made on the basis of 3½ to 3¾c. f.o.b. Coast, but the conditions have evidently changed since then. This higher tendency has been apparent ever since the first prices were quoted. These were very low, being fully 1c. below what is being asked to-day, but the generally bullish tendency in all lines of produce and fruits was too strong to be resisted and there has been a steady appreciation in the price of fruit as well as in other foodstuffs on the Coast. As a matter of fact mail advices state that prices are very unsettled owing to the fact that the growers and packers generally can't make up their minds what their goods are really worth. This applies not only to raisins, but to other kinds of fruit, as brokers have tried to get quotations on standard brands of California prunes and have been unable to do so.

TOMATO PRICES WITHDRAWN.

LAST week reference was made to some extensive contracts in canned vegetables, especially peas, corn and tomatoes. This week packers, if advices to hand are a fair criterion, would be just as well satisfied if they had not been in so great a hurry. At any rate, some of them would not be averse to cancelling any existing contracts for new pack tomatoes, if not in other lines. One packer wrote his agent in Montreal this week to withdraw all offers. Instead of his usual pack of 26,000 cases he would feel satisfied if his output amounted to 6,000. The vines looked healthy enough, but the trouble was that they had no fruit on them. It is, of course, natural under these circumstances that all sorts of fancy prices are being predicted, some talking of $1 tomatoes as well as $1 wheat, but it is worthy of note that jobbers do not appear to be very anxious buyers. "Once bit, twice shy," applies to their case. They have loaded up often before at high prices, and then had to carry these high-priced goods over. They are disposed to go slow this year, following a very conservative policy, although they do not doubt the possibility of high prices.

A COMPLAINT AGAINST CANADA.

A gentleman with the elaborate name of Arthur de Noe Walker has a letter in The London Chronicle of August 4, in which he sets forth a not very high opinion of Canada.

Mr. Arthur de Noe Walker, be it known, is writing about something regarding which he possesseth knowledge: He has two sons in Canada, one at Calgary and another at Vancouver.

But so meagre are the resources of this Dominion of ours that Mr. Arthur de Noe Walker's two offspring would not be able to live were it not for the financial aid they receive from "at home."

Here are his exact words: "I may remark that neither of them could live out there without a yearly sum sent out to them."

Poor little dears! Papa should call them home.

What Canada wants more than anything else is population, but we could well afford to give Mr. Arthur de Noe Walker back his two sons. The trouble is not with the country but with them.

Canada is no place for "remittancers" pure and simple. We want men with brawn

and muscle, men with energy and enterprise. If in addition to these qualities they bring money they are still more welcome. But we do not court those who are rich in money and poor in brains and brawn. They are hindrances rather than helps to the development of the country.

If it were possible to place an order with the Creator to make us another Dominion of Canada we could scarcely ask Him to make it different from what it is.

We have untold wealth of sea, lake and stream, of forest, field, and mine.

Generally speaking, no country is more richly blessed in those natural resources necessary to the foundation of a great country, and the man who cannot make his living here is either an idiot or an idler.

THE APPRENTICESHIP SYSTEM.

A correspondent, signing himself "J.," expressed the opinion in last week's issue that the most prevalent cause of failure in business was lack of apprenticeship. THE CANADIAN GROCER is quite prepared to endorse this opinion.

There was a time within the memory of those of middle age when apprenticeships to such businesses as groceries, hardware and dry goods were the rule. But to-day we seldom if ever hear of such a thing.

There is no virtue in the mere indenturing of a youth for a term of years to a certain business. The virtue lieth in the fact that a training in the particular business to which one is indentured is assured.

A boy who decides upon following a certain line of business for a livelihood may obtain proficiency without being apprenticed to anyone, but the likelihood of obtaining the proficiency by being apprenticed is greater.

Apprenticeship is really only a synonym for training, and it does not matter by whatsoever name the factor is called so long as it obtains the desideratum.

Unfortunately there are all the time men going into business who have had no prior experience. It is an unpleasant thing to say this, but it is true, nevertheless. And the proof of it is to be seen in the incapacity with which one meets only too often.

If a man does not understand his business he cannot be expected to succeed. In order to know his business he must have training. And the most reliable way in which to secure a proper training is through the apprenticeship system.

A good many people do not favor an apprenticeship because it keeps in subjection their desire to jump around from pillar to post; but these are the very ones who, above all others, should be apprenticed to the business which they propose to follow.

AMONG THE RETAILERS.

Signs.

For two or three months I have seen the following sign printed on a strip of cotton about 16x4 hung up over the windows of a shop on one of the main streets of Toronto: "Here's the place to buy your ——— and all goods manufactured here." What nonsense! If it had been there on Nov. 1 only I would have guessed at the reason of its existence for the time being, but its presence on the front of the shop for a couple of months seems to indicate that it was purposely hung by the proprietor of the place. Although there are not many signs that are so nonsensical, there are a great many that are no more attractive or suggestive.

Another Hint.

As I was passing along the street one day this week I espied a window that did not appear to me to be very nicely dressed; in fact, it rather jarred on my powers of appreciation, so I stopped to see just what was the matter with it. I don't think that anyone but myself would have stopped. The window consisted of three or four large bags of sugar and a similar number of sheets of "Tanglefoot." Unless it was dressed to advertise the latter, the window was of no account, and even in that case it did not fulfil its purpose, for it was nigh impossible for the paper to gather all the flies. This is why I objected to the window: Because the bags of sugar showed that the grocer sold German sugar—an inferior variety; because the sugar melted somewhat with the heat, and gave the window a dirty appearance; because flies were attracted by the sugar; fly paper was thus necessitated, and this gave the worst possible appearance; and because the window is no store room, but should rather be a place of display. Some merchants don't seem to know even this last rudiment in the principles of modern business.

A Model Window.

Some of the nicest and most striking grocery windows in Toronto are to be seen in the store of Mr. D. Bradshaw, King street east. He has had a very nice display of canned goods just lately that seemed to me to be very artistic. It is rather difficult to describe how a window such as that, and to say just why, it is rendered striking, but a few of the precautions that were taken in dressing it are visible. First of all the background of cases of goods serves to set off the display. In the forepart of the window are several varieties of canned goods, piled up into different shapes, and do not give that monotonous appearance common to most grocery windows. One reason for this is that the goods are not huddled together so as to appear as if they could not bear examination, nor do the piles of cans gradually diminish in size from the back to the front of the window. They are different in size, but are so arranged that all can be easily seen, and the view is not wearisome. It requires a person with an eye for the beautiful to dress such a window. There may be others in Toronto just as good, but I take this one as a type. It illustrates some important ideas.

Ruptures With Customers.

Continuing my remarks of last week on this subject it seems to be worth while to consider the payment of bills as another frequent indirect cause of rupture between the retailer and his customer. This is a subject of great concern to grocers who do business on either the credit or so-called cash basis, for all grocers must at least run monthly accounts. The matter under consideration is, then, how must a grocer act and what must he say to a customer who comes in with a bill which the grocer has sent out feeling sure that it hadn't been settled, but which the customer is as firmly convinced that he has paid? It is a delicate position for the merchant, for there is nothing that can hurt a person's feelings more than to have his or her word doubted or to think that he or she has to pay for a thing thice. The worst position he can take in the matter then is to be firm in his opinion that the account had not been settled and to insist on payment. He is just as liable to be mistaken as his customer—in fact more so, if his customer is honest. Mistakes of that nature must be frequent in a store where so many accounts are run, and the dealer or clerk cannot rely on his memory. The payment or non-payment of an account is always more forcible to the memory of a customer than to the dealer, and allowances should be made for this fact by the latter, He may think he is right, but to retain his customer's patronage, which is generally more valuable than the amount of the bill concerned, he must "crawl" out of the difficulty second best, attributing the mistake to forgetfulness or carelessness upon his own or his clerk's part. It is very annoying, too, to have this customer bring down a receipted bill the day after the merchant had insisted that it wasn't paid for.

Talking to an experienced grocer on the subject, he told me that he once lost the confidence of a good customer by insisting on the payment of a 20c. bill. He said that he was yet sure that the amount had not been paid, but he was also certain that his actions then cost him a good deal. Such a method of treatment is difficult to have instilled into a person's every-day actions, but in these days of keen competition, many merchants do not need any hints in this line, and if their competitors do not see fit to adopt the same tactics, they may consider they are not fit for to-day's business life.

RAMBLER.

Up-to-date Grocers must sell Good Goods.

Here are a few lines, each one a leader in its own class:

Greig's Crown Extracts

Of unvarying excellence, purity and strength. The demand is daily increasing, and with good reason.

Tryphosa Jelly Powder

A delicious dessert. A universal favorite.

Keopff's Family Gelatine

In ounce packages. Red and White. NOTHING LIKE IT.

Your stock is incomplete without these goods.
It is our business to supply you.

Robert Greig & Co., Montreal.

In Pickles, Jams
Marmalades
Fresh Herrings

Kippered Herrings
Findon Haddocks
Fish Pastes, etc.

Those made and packed by
MACONOCHIE BROS., LONDON,
cannot be surpassed.

ROBERT GREIG & CO., Import Agents for Ontario and Quebec

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Aug. 26, 1897.

GROCERIES.

THE firm feeling that has governed prices in all groceries generally has broken out in a sharp advance, more particularly in primary markets. Dealers consider this due to the rapidly-increasing quotations on wheat and other staples, and say that most lines which have not yet felt the heightening influence will soon do so unless there are counterbalancing forces in action. The trade in sugar is good, and ⅛c. of an advance has taken place this week, making an increase of 3-16c. a pound in the last ten days In canned goods canners have withdrawn all quotations on the three staples, corn, tomatoes and peas. In California evaporated fruit prices are bullish in the primary market. Foreign quotations on tapioca and sago have advanced sharply. New currants are quoted 1s. 6d. higher for new shipment, and Valencias have advanced 2s. Cable advices from Colombo are to the effect that Ceylon teas have risen ¼d. in price.

CANNED GOODS.

The new pack of salmon will arrive in a few days. Although canners as a general rule are not taking orders for futures, yet nearly all the houses will be supplied with the first shipments. In vegetables, too, canners have ceased taking large orders. They will supply their regular customers, but will not make any large contracts. Peas are already hardly obtainable; the stock is in very few hands, and canners refuse 75c. for them. The lobster shortage is also quite a feature in the market. California fruits are moving well, but Canadian vegetables are rather dull. We quote as follows: Tomatoes, 80 to 85c.; corn, 55 to 75c.; peas, 75 to 80c. for ordinary; sifted select, 90 to $1; extra sifted, $1.25 to $1.40; beans, 65 to 95c;. peaches, $2.50 to $3 for 3's, $1.65 to $2 for 2's; raspberries, $1.40 to $1.80; strawberries, $1.50 to $1.80, according to brand and quality; blackberries, $1.40 to $1.70; cherries, $1.75 to $2.25; apples, 3's, 70 to 95c.; gallons, $1.50 to $1.80; salmon, "Horseshoe," $1.50; ditto, new season's, to arrive, $1.25 in 5-case lots and $1.30 in less quantities; other red salmon, $1.15 upwards, according to quality and brand; cohoes, 95c. to $1; canned mackerel, $1.20 to $1.30; lobsters, $2.40 to $2.50 for tall tins; 1-lb. flats, $2.70; ½-lb. flats, $1.60 to $1.70; Canadian canned beef, 1's, $1.35 to $1.40; 2's, $2.35 to $2.45; 6's, $7.75 to $8.25; 14's, $15 to $16.

COFFEES.

A fair trade has been doing in coffees this week and the feeling continues quite firm in Rios. Advices from Brazil say that dealers there are holding stocks in anticipation of higher prices. New York dealers are jubilant over the difference in prices between green and roasted. Jobbers quote green in bags as follows: Rio, 9½ to 13c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 18 to 20c.; Jamaica, 19 to 22c.

SYRUPS.

Are still quite quiet. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

There is a little firmer feeling in Barbadoes on account of a scarcity, but there is no marked advance. We quote as follows: New Orleans, barrels, 23 to 35c.; ditto, half-barrels, 25 to 37c.; ditto, fancy, 50 to 55c., in barrels and half-barrels; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGARS.

A good business has been done this week. Several large orders have been received. Within the last ten days sugar has advanced 3-16c. per lb. On Wednesday, Redpath's was quoted at ⅛c. of an advance on the quotations of the week before. The feeling is quite firm. We quote as follows for Toronto: Granulated—St. Lawrence and Redpath's, 4 9-16c. for single barrel lots and 4½c. for 5-barrel lots; Acadia, 4⅜c. for single barrel lots, and 4 5-16c. for 5-barrel lots; yellows, 3½ to 4⅛c. per lb.; German granulated, in 100-lb. sacks, 4⅛ to 4¼c. per lb.; Demerara crystals, 3⅞c.

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Prompt Shipment
Best Goods . . .

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HAMILTON

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES

But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier

The world-renowned French Vanilla Chocolate,

Send Back
... ANY ...
"SALADA"
CEYLON TEA

you have in stock, if it is not giving you better satisfaction than any tea you have ever handled.

AGENCIES . . .

25 Front Street East - - TORONTO
318 St. Paul Street - - MONTREAL
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Offer the Best Soap

Which means the best value for sale.

IT PAYS.

SURPRISE SOAP ON WASH DAY

BRANCHES—
MONTREAL: Board of Trade Building.
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THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

SPICES.

Another sharp advance in pepper is noted in New York; in fact, the quotations there have advanced over ½c. per lb. in the last few days. Cloves are higher, too. The prices here for the ground varieties are not yet materially changed. Trade is quite brisk. We quote: Pure Singapore black pepper, ground, 11c. in kegs, pails and boxes, and 13c. in 5-lb. cans; ditto, whole, 10c. per lb.; pure white pepper, ground, 18c. in kegs, pails and boxes and 20c. in 5-lb. cans; ditto, whole, 15 to 17c., according to quality; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 23 to 25c.; do. best, 28 to 30c. per lb.; allspice, 13 to 16c.; cassia, 20 to 25c. per lb. for ground and 40c. for Saigon.

NUTS.

The situation in nuts has not materially altered during the week. We quote: Brazil nuts, 11 to 12½c.; Valencia shelled almonds, 20 to 22c.; Tarragona almonds, 9½ to 11c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12½c.; Marbot walnuts, 9½ to 11c.; Bordeax walnuts, 8 to 9c.: Sicily filberts, 10c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, ETC.

Advices from primary markets show that tapioca and sago have advanced from 6d. to 9d, according to quality. Business has improved slightly. We quote: Standard "B," broken lots, 3⅞c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5c.; Patna, 4¾ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½ to 4½c.

TEAS.

Rumors on the street are to the effect that prices in Colombo have advanced the equivalent of 4c. a lb. on Ceylon teas. Indian teas are also higher. Congous are arriving freely. Japan teas are considerably higher this week, but it is doubtful if the advance will hold, as the low-priced India and Ceylon teas are gradually driving them out of the market. Young Hysons are also coming on now, and they will also have a similar effect. Ruling prices on the Toronto market to retailers are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

There is not much new to report in regard to the new crop of currants. In about a week intelligence re shipments to Patras will be received; meanwhile we await the doings of the weather. New currants for shipment are this week quoted 1s. 6d. higher. This may be on account of a foreboding of some spoiling of new fruit. Old currants continue very scarce. We quote: Provincials, 5¾ to 6c. in bbls.; ditto, half-bbls., 5¾ to 6c.; fine Filiatras, in bbls., 5⅞ to 6c.; do., half-bbls., 5⅞ to 6⅛c.; Patras, 6¾c. in cases; Vostizzas, cases, 7 to 8c.

The supplies of Valencia raisins have been coming into Denia very slowly since the early shipments were effected and cables are to the effect that the market is temporarily bare. It is expected, however, that before long supplies will be coming in. New Valencias have advanced 2s. One large shipper has withdrawn all offers on account of the uncertainty of saving the crops in good condition. We quote: Off-stalk, 4 to 5c.; fine off-stalk, 5 to 6c.; selected, 6½ to 7c.; layers, 5½ to 6½c.

Advices from California state that prices there are rapidly advancing and that all futures that were made in raisins have shown a loss on present quotations. The crop has suffered considerably in many districts, and will likely be about the same size as it was last year. Wholesalers quote from 7 to 8c. as the ruling figures.

BUTTER AND EGGS

Are in good demand. We can place any quantity at highest prices, and assure you prompt returns.

J. A. McLEAN,

Successor to GRAHAM, McLEAN & CO.

77 Golborne St. TORONTO.

As Gold is to Silver

SO ARE

GOLDEN HADDIES

compared with some other brands. Only the **BEST** fish are used, and they are cured, smoked and canned immediately on being caught.

By this process they retain their **DELICATE FLAVOR** and rich, **GOLDEN COLOR.**

Every Can Guaranteed

Packers' Agents **NORTHRUP & CO.**

23 and 24 South Wharf - - ST. JOHN, N. B.

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OLD CHUM.

SEAL OF NORTH CAROLINA.

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CIGARETTES

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

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If not represented in WINNIPEG

"For sale of your goods to jobbers will be pleased to have you write me."

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174 Princess Street, **Winnipeg, Man.**

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14 years' experience. Established 1882

Eat Fruit in Summer

Your customers will if you

SHOW A NICE DISPLAY

You can get it from

CLEMES BROS. - TORONTO

No further advices in regard to figs have been received this week. Trade is quiet. We quote spot goods nominally : 10 oz., 7½c.; 10 lb., 9 to 10c.; 18 lb., 10 to 12c.; 28 lb., 11 to 13c.; taps, 3¼ to 3½c. net; natural, 4½c. in bags, and 6 to 6½c. in boxes.

Since our last issue a great boom has set in in California and in many varieties of dried goods prices are advancing, so that it is doubtful if the expected low prices will be realized. We quote California evaporated fruits as follows : Peaches, 7 to 10½c. per lb., according to quality; apricots, 6½ to 15c.; pears, 5½ to 10½c.; egg plums, 5½ to 11c.; silver prunes, 8½ to 13½c.

Cables received this week giving opening quotations on Sultana raisins indicate a high range of prices. It is difficult at present to say whether these will be maintained, but there is no doubt but that much higher prices will rule this year than last.

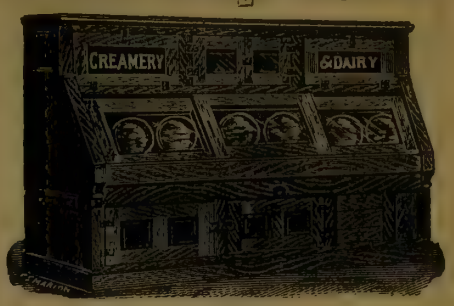
Prunes are quiet, with no further advices re new crop this week. We quote as follows : Bosnias, U's (110 to 113 half kilo), 6 to 6½c.; C's (85 to 90 half kilo), 7 to 7½c. per lb. California, 90 to 100's, 6½c. per lb.; 70 to 80's, 7½c.; 60 to 70's, 7½ to 8c.; 50 to 60's, 8 to 8½c.; 40 to 50's, 9½ to 10½c.; 30 to 40's, 12½ to 13c.; "Ruby" prunes, 7½ to 8c.; French, 4½ to 5c.

Dates are dull. We quote : 5½ to 6c. for Hallowee and 5 to 5¼c. for Kadrowee.

GREEN FRUITS.

The new Messina lemons are showing extra good quality. Oranges are dull. Bananas are selling exceedingly freely; in fact the way trade in this line has been sustained all summer is a revelation. Watermelons are moving freely and are not dragging to any extent. The last shipments of California fruit are arriving, and prices are now ranging considerably lower. This fruit has arrived in good shape this year and dealers are well satisfied. Canadian tomatoes are not so plentiful this year, but still the Niagara district is furnishing a considerable quantity. The huckleberry market is difficult to gauge; whether the last of the supply is coming forward now cannot be ascertained. Some shipments came in this week and brought good figures. Peaches and plums are now about to be the main features on the market, and the crop of both appears to be plentiful. Good qualities are now coming in of both fruits. We quote : Oranges — Sorren-

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

HELLO ! ! ! YES,

Certainly we sell

"WHITE MOSS" COCOANUT

Everybody is asking for it, 'tis so fresh and tender. Sells so quickly. The Ladies prefer it to any other. Try it and be convinced of its superior quality.

Manufactured ONLY by...

Canadian Cocoanut Co.

(J. Albert McLean, Prop.)

MONTREAL

MORROW & EWING

General Commission Merchants

13 St. John St., MONTREAL

We beg to notify the Wholesale Grocery Trade that we have to offer best values in

Rio, Santos, Maracaibo and Mocha Coffees

also have on hand full lines of

Japan, Congou, Indian, Ceylon and Gunpowder Teas

Samples and particulars on application. Wholesale supplied only.

EGGS

Market steady and firm at 9½ to 10

BUTTER

Brisk demand for all good Tubs, Pails and Rolls now at 11 to 14 cents.

RUTHERFORD, MARSHALL & CO.

62 Front St. East, TORONTO

G.F.& J.GALT PACKERS OF THE CELEBRATED **BLUE RIBBON TEAS**

42 SCOTT St TORONTO

tos, 300's, $3.50 to $4 per box; 180's, $2.25 to $2.50 per three-quarter box. Lemons, 300's, 360's, repacked, $4; choice, $4.25 to $4.50; new $4 to $5. Cocoanuts, $4.50 a sack and 60c. per doz. Onions, 2 to 2½c. per lb. for Egyptians. Bananas, $1 to $1.75. New cabbage, 90c. to $1 per bbl. Watermelons, 20 to 25c. California peaches, $1.40 to $1.50 per box; California plums, $1.40 to $1.60 per box; California pears, $2.65 to $3 per box; muskmelons, $1.75 to $2 per large crate; cucumbers, 15 to 20c. per 12-quart basket; Canadian tomatoes, 30 to 40c. per basket. Latton berries, 5 to 6c. per quart; huckleberries, 90 to $1 per basket; Canadian peaches, 30 to 40c. per 10 and 12-quart basket; Canadian apples, $2.50 to $3 per barrel and 25 to 30c. per basket; Canadian muskmelons, 40 to 50c. per basket; pickling onions, 75c. per basket; Canadian plums, 60 to 85c.

BUTTER AND CHEESE.

BUTTER—Dairy; any good quality of butter that is coming in brings outside prices and sells readily. The poorer qualities are slow sale and still continue to accumulate. Best quality sells at 12 to 13½c.; low-grade brings 8 to 10c. Creamery is active, and the export demand is brisk. Although there is a good trade for pound prints locally, yet recently the market has been overdone. Sales are consequently a little more difficult to effect at former prices. Tubs are worth 18c. and prints 19 to 19½c.

CHEESE — The local market is much firmer in sympathy with higher export prices. Very few local houses seem to be holding any stocks, and not many are able to speculate in the advance; 9¾ to 10c. is the ruling price, while jobbers pay from 9½ to 9¾c.

SALT.

The rise in the price of salt in Toronto does not seem to have affected the trade materially. It is still moving freely although not briskly. Quoted at Toronto, carload lots go at $1 per bbl. and 65c. per sack; less than carload lots, $1.05 per bbl. and 70c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

The rarest morsels to be found
Are manufactured in Owen Sound.
They are "Graham Crackers" pure and grand,
McLauchlan's name's on every brand.

J. McLAUCHLAN & SONS,

Biscuit Manufacturers, - **Owen Sound, Ont.**

FISH.

The demand for fish is improving and now exceeds the supply. As a consequence prices are firm. We quote as follows: Pickerel, 6c. per lb.; pike, 5½c. per lb.; whitefish, 7c.; trout, 6½c.; perch, 3c. per lb., fresh herring, 3½c. per lb.; haddies, 7½c. per lb.; Labrador herring, $3 to $4 per bbl. and $2.25 per half-bbl.; split herring, $4.50 per bbl. and $2.50 per half-bbl.; boneless fish, 3½ to 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg.

PROVISIONS.

A very active demand still characterizes this trade. There is no cessation in the numerous orders that arrive. No matter what the price is people will take the goods. Long clear has taken a sharp advance, 9c. being now asked and obtained. The demand in this line for lumbermen's requirements is particularly active this season. Pure lard is firmer this week. Although there is no quotable advance, yet dealers are looking for higher prices.

DRY SALTED MEATS—Long clear bacon, 8½ to 9c. for carload lots, and 8 to 8¼c. per lb. for ton lots and cases; backs, 9½c.

SMOKED MEATS—Breakfast bacon, 12½ to 13c.; rolls, 10 to 10½c.; hams, large, 11 to 11½c.; 12 to 13c. for small and 12½c. for medium; shoulder hams, 9½ to 10c.; backs, 12 to 12½c.; all meats out of pickle, 1c. less than above.

LARD — Pure Canadian, tierces, 5¾c.; tubs, 6 to 6¼c.; pails, 6¼ to 6½c.

BARREL PORK—Canadian heavy mess, $13 to $13.50; Canadian short-cut, $16; clear shoulder mess, $12.50.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—We quote: Wheat, No. 1 hard, $1.10; winter wheat, 93c.; oats, 21 to 22c.; peas, 44c. The market in wheat continues to have an excited advance.

FLOUR—With the price of wheat, flour, in all lines, has had sharp advances. Several export transactions are noted also. We quote in carloads on track, Toronto: Manitoba patents, $5.90; Manitoba strong bakers', $5.50; Ontario patents, $5 to $5.25; straight roller, $4.60 to $4.70, Toronto freights.

BREAKFAST FOODS—Trade is fair. We quote as follows: Standard oatmeal and rolled oats, $3.10 in bags and $3.20 in bbls.; rolled wheat, $2.85 in 100-lb. bbls.; cornmeal, $2.30 to $2.40; split peas, $3 to $3.25; pot barley, $3 to $3.25.

COUNTRY PRODUCE.

EGGS—Continue firm for best qualities, 11 to 12c. being obtainable. No. 2 brings about 8 to 9c., and checks 7c. Receipts are large and stock is unusually good.

POTATOES—Dealers are paying 50c. for new potatoes and are selling at 60c. a bushel. There are this week enough potatoes marketed to supply the demand, but prices are firm and they are not plentiful.

HONEY—There are not many enquiries for new honey yet, but a demand is expected to arise soon. We quote light at: 60-lb. tins, 6 to 6½c.; 5 and 10-lb. tins, 6½ to 7c.; comb, $1.50 to $1.75 per dozen.

DRIED APPLES — Enquiries are not numerous, but prices are very firm. Local price runs from 3 to 3½c. f.o.b., and jobbing price ranges about 3½c.

EVAPORATED APPLES—Requirements are no heavier, but prices are advancing. Buyers are paying 4c. f.o.b. Jobbers are quoting 4½ to 5c.

HIDES, SKINS AND WOOL.

HIDES—There has been no noticeable improvement during the week. Business continues dull. Cowhides: Dealers pay 8½c. for No. 1, 7½c. for No. 2 and 6½c. for No. 3 Steerhides: 60 lbs. and up, 8½c. for No. 1, 7½c. for No. 2 and 6½c. for No. 3.

CALFSKINS — Trade is fair and shows no change. We quote; No. 1 veal, 8 lbs.

WE ARE
PAYING CASH
FOR
DRIED APPLES
W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. Toronto

Coming to the Fair?

If so, we shall be glad to welcome you at our Sample Room, which we place at your disposal during your visit, and where our travellers and staff will show you every attention.

Our Exhibit of

"KOLONA" PURE Ceylon Tea

will be at the Eastern Entrance, Main Exhibition Building, and will be well worth inspection.

THE EBY, BLAIN CO. LIMITED

Wholesale Importing and Manufacturing Grocers. Toronto

and up, 10c. lb.; No. 2, 8c.; Dekins, from 30 to 35c.; culls, 15 to 20c. each.

SHEEPSKINS — We quote: Lambskins and pelts, 55 to 60c.

WOOL — Prices are unexpectedly firming up, but there is no quotable alteration. Dealers are paying from 19 to 20c.

PETROLEUM, ETC.

Trade is only moderate. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 14½c.; carbon, safety, 16½c.; Canadian water white, 17c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

Wool is slightly firmer.

Currants are advancing.

The rice market abroad is firm.

Smoked meats have advanced again.

The new pack of salmon arrives in a week.

Tarragona almonds have advanced a shilling abroad.

Young Hysons are the latest arrival on the tea market.

Canners have withdrawn quotations on all canned vegetables.

D. Gunn, Brothers & Co. are making extensive changes in their office.

China green teas are opening up about 25 per cent. dearer this year. Blacks are about 40 per cent. short of last year's production.

Grenoble walnuts are this year quoted at ½c. a pound advance on last year's quotations.

QUEBEC MARKETS.

MONTREAL, Aug. 26, 1897.

GROCERIES.

BUSINESS in the grocery market has not been particularly active during the past week. Trading has been mostly confined to small lots for actual wants, and there is no general disposition manifested either by jobbers or retailers to operate for future wants just now despite the fact that values in many staple lines point to a higher level. Sugar remains much as it was, though refiners are asking a fraction more for round lots. Molasses continue very firm in tone. Rice, spices and coffee remain as last reported, while there has been rather more enquiry for low-grade teas, which continue very scarce. Canners' agents have in several instances withdrawn quotations on tomatoes, and there is a generally unsettled feeling regarding values on staple lines of these at present. But though values point higher buyers are not very urgent. They also exhibit the same disposition in regard to dried fruit, though offers made both on Valencia and California hint at an advance in the near future.

SUGAR.

There has been little change in the sugar market, business continuing quiet on the whole. Refiners are asking 1-16c. more for granulated and yellows, but there has been no change in jobbing prices, as the demand is not quite as brisk as it was, retailers having supplied their wants pretty well for the time being. Foreign advices on the raw material exhibit very little change, and we quote prices locally unchanged as follows: Granulated, 4⅛c. for 1 to 9 barrels and 4 1-16c. for 10 barrels and over, with yellows 3⅜ to 3¾c., as to grade.

SYRUPS.

Entirely without motion, and prices nominal at 1⅝ to 2c. as to grade.

MOLASSES.

Molasses is assuming a stronger position each week as stocks in first and second hands are being rapidly reduced. Values as a result are very firm, and no round lots of Barbadoes are now available under 23c., while Porto Rico is held firm at 25 to 26c. in round lots. In a jobbing way we quote choice Barbadoes 25c. and Porto Rico 26 to 28c.

RICE.

There has been no change in the rice market, which rules quiet and steady. We quote: Crystal Japan, $4.50 to $5; standard B, $3.50 to $3.75; Patna, $4.50 to $5; Carolina, $6.75 to $7.75; choice Burmah, $4 to $4.25, and Java kinds, $4.25 to $4.50.

SPICES.

Trade is moderately brisk in spices and there is no change to report. We quote as follows: Black pepper, 9 to 10c.; pure white, 11 to 16c.; pure Jamaica ginger, 20 to 25c.; cloves, 15c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do., best, 28 to 30c. per lb.; allspice, 12 to 14c.; nutmegs, 50 to 90c.

COFFEES.

Business in coffee continues quiet and the market generally steady. We quote: Maracaibo, 16 to 19c.; Santos, 12 to 15c.; Rio, 12 to 16c.; Mocha, 24c., and Java, 25c.

TEAS.

There has been more enquiry for teas during the past eight days and buyers are exhibiting more disposition to operate, though the volume of business is still small. Enquiry is chiefly for low-grade Japan Pingsueys and blacks, the latter being very scarce. Advices from primary points on all descriptions also continue steady in their character. We quote: Young Hysons, 14 to 18c. for low grades, 25 to 28c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15½ to 21c. for mediums, and 28 to 40c. for high grades; Indians and Ceylons, 17 to 20c. for mediums, and 35 to 65c. for higher grades.

CANNED GOODS.

Business in canned goods has been of decreased volume for the reason that canners' agents are withdrawing offers for forward delivery, having been instructed to do so. This applies especially to tomatoes and corn, in which it now seems pretty certain that the Ontario crops will be short. Prices are very firmly held in consequence and may go higher before the week is out. We quote as follows: Tomatoes, 80c.; corn, 60 to 80c.; peas, 80c.; peaches, $1.75 to $1.90 for 2's; raspberries, $1.40 to $1.90; strawberries, $1.75 to $2, according to brand and quality; cherries, $2.30; apples, 3's, 95c.; gallons, $1.65 to $1.75; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.40 to $1.45; "Clover Leaf," $1.35; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.30, in tall tins; canned mackerel, $1.25; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.30; lobsters, $11 per case; French sardines, $10.25 to $11 extra brands; ordinary brands, $8 to $9; Canadian brands, $4.25.

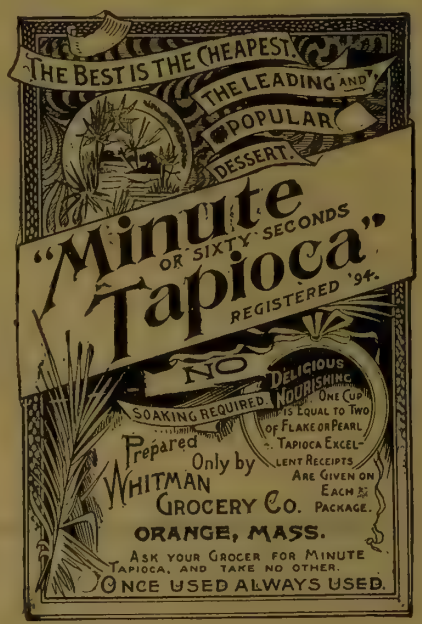
DRIED FRUIT.

Currants have not furnished anything special during the week. Advices regarding new crop continue of a conflicting character, and neither buyers nor sales agents of reliable brands appear in a hurry to operate ahead. Cable advices from Patras this week quoted market 6d. easier.

In Valencia raisins offers are on the basis of 14s. to 14s. 6d. for fine off-stalk, cost and freight Montreal. This is rather lower than last year, but it may be remarked that sellers will not contract ahead at these prices, but only for prompt shipment.

California raisins are very strong in tone on the Coast, and some shippers there have entirely withdrawn quotations. In one case we know where bids of 4c. f.o.b. Coast for 3-crown were turned down because the seller was not sure of the market for October shipment For 4-crown 5c. is asked and 2-crown, 3¼c. f.o.b. Coast.

There has been nothing new to report in regard to French or Austrian prunes this week, and as regards California no prices are obtainable as yet on the Coast.



Cause and Effect

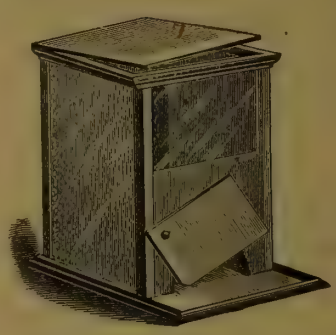
Cause. We have placed "MINUTE TAPIOCA on the market claiming that we had the best, purest, most convenient and fastest-selling tapioca ever shown, and by judicious advertising and guaranteeing the high quality of our goods got the people to try it.

Effect. The rapidly increasing sales of the "MINUTE TAPIOCA" prove that the people know a good thing when they see it, and appreciate our efforts to help them place a delicious and nourishing menn upon their tables.

You can't afford not to handle it.

WHITMAN GROCERY COMPANY

ORANGE, MASS.



MARSHALL'S

Saratoga Potato

CHIPS.

Grocers sell them.

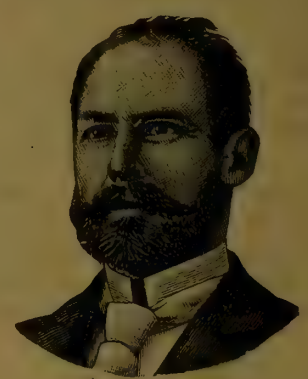
Manufactured by . .

JOHN E. MARSHALL

118 Commercial St.,

Boston.

D. H. RENNOLDSON,
Agent in Montreal.



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In ½ pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.

GOVERNMENT STAMPED

Superior to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode . . . .

The McCLARY MFG. CO.

LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER

WANTED Consignments of
BUTTER, EGGS & POULTRY
Quick returns guaranteed.
CHAS. J. GRAHAM, Produce and Commission Merchant
88 Front Street East, TORONTO.

Department of Aviculture

Did you know that for years there has been a Department of Aviculture in the Dominion, and that millions of bulletins have been gratuitously distributed from time to time, in which the subject of bird keeping has been set forth in a most attractive and persuasive manner; and that advice has been constantly given free of cost to all applicants? Such a department has, nevertheless, been in existence for years, working quietly, but so effectively, that to-day there are ten birds kept where one was a few years ago. The expense of this work has been defrayed entirely by Bart. Cottam & Co., and while "Cottams," from its pre-eminent and undisputed position as the best bird food, has naturally benefitted to a large extent, all handlers of bird food in any form owe more than they generally admit to the widespread educational work done by the packers of Cottams Seed. It pays to handle Cottams Seed.

Cottams Seed is sold by all wholesalers.

DAWSON & CO.
FRUIT, PRODUCE AND COMMISSION MERCHANTS,
32 WEST MARKET STREET
TORONTO.

FRUIT
Large quantities are now being handled by
McWILLIAM & EVERIST
WHOLESALE COMMISSION MERCHANTS
26 and 27 Church street,
TORONTO, ONT.
Consignments promptly and carefully handled.
All orders receive our best attention.
Telephones:—Office, 645. Fruit Market, 2746.

PURE
LARD
. . OF THE . .
Best Quality.
Special Prices This Week Get Our Figures.
IN 5 TUB AND 15 PAIL LOTS.
F. W. FEARMAN - HAMILTON

California evaporated peaches are offered at the equivalent of 10 to 10½c. laid down here in car lots, and a few contracts have been put through at this cost. Jobbing prices on them are not yet quotable.

NUTS.

There has been no change in nuts, business ruling quiet. We quote as follows: Grenoble walnuts, 11 to 12c.; do. shelled, 20c; Brazils, 11c.; almonds, 10 to 10½c.; do shelled, 17 to 18c.; filberts, 8½ to 9c.; peanuts, 7 to 9c.; pecans, 9 to 10c.; and cocoanuts, $3.50 to $3.75 per 100.

DRIED APPLES.

Evaporated apples continue firm at 4 to 5c., while dried are dull and nominal at 2 to 2½c.

GREEN FRUIT.

The green fruit market has been fairly active and prices generally are steady. We quote as follows: Valencia oranges, $6 per case; bloods, $2.50 to $3 per box; Messinas, do., $3 to $3.50; lemons, $3.50 to $4 per box for choice, and $2 to $3 for common; Naples lemons, $6 to $7 per chest; bananas, $1.25 to $1.65 per bunch; California peaches, $1 to $1.50, and pears, $2.75 to $3, and plums, $2 per box; pineapples, 10c. each; blueberries. $1.50 to $1.75 per box. Egyptian onions, 3c. per lb., and watermelons 20 to 25c. for choice and 15 to 20c. for common.

COUNTRY PRODUCE.

EGGS—The demand for eggs continues good, and the market rules active and ½c. higher. We quote: Selected near-by stock, 11 to 11½c.; ordinary No. 1, 9½ to 10c., and No. 2, 8½ to 9c. per dozen.

MAPLE PRODUCT—The market for maple products is dull and without change. We quote: Maple syrup, 4¾ to 5c. per lb., and 45 to 55c. per tin; sugar, 5c. per lb.

HONEY — There is no change in honey, sales being slow. White clover comb is offering at 10c., and dark at 7c.; bright extracted at 6½ to 7c., and dark at 4 to 5c. per lb.

BEANS—The demand for beans is almost nil at 55 to 60c. in car lots, and at 65 to 70c. in a small way.

HOPS—Rule steady to firm at 7 to 8c. for 1896 crop.

TALLOW—Quiet and firm at 1½ to 2c. for rough, and 3½ to 4c. for rendered.

PROVISIONS.

The tone of the provision market is firm, and under a good demand for the season a fairly active trade is doing. We quote: Canadian pork, $15 to $15.50 per bbl.; pure

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.
$2.50 per case; 80c. gallon.
THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

BROCK'S BIRD SEED

is the standard by which all good bird seeds are judged To say it is equal to "**Brock's**" is the highest praise that can be bestowed. 1-lb. and ½-lb. pkts. All wholesalers. See you get it.
NICHOLSON & BROCK - TORONTO

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

EGGS AND BUTTER
Strictly fresh eggs are selling at 11 to 11½c. Held stock 10 to 10½c. Choice butter scarce and good prices can be realized. Correspond with
THE WM. RYAN CO. LIMITED
70 and 72 Front St. East, - TORONTO

S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
76 COLBORNE ST.,
TORONTO, ONT.

Smoked Backs
Special Prices for two weeks. Write for sample order. Full lines of all Smoked Meats and Lard. Quality and prices always right.
D. GUNN, BROS. & CO.
Pork Packers and Commission Merchants,
TORONTO, ONT.

Extra Fancy Maiori and Sorrento Lemons. Finest Bananas. California Bartlett Pears. Crawford Peaches, Plums, Grapes.

HUGH WALKER & SON
Wholesale Commission Merchants
GUELPH, ONT.

CANADIAN Peaches, Pears, Plums, Apples, Tomatoes, Huckleberries, etc.
Large shipments arriving daily. Sold at lowest price, and all orders promptly and carefully executed.

Canadian lard, in pails, at 6¾ to 7¼c., and compound refined at 5¼ to 5½c. per lb.; hams, 11 to 13c., and bacon, 11 to 12c. per lb.

FLOUR AND MEAL.

The advancing tendency in flour noted last week continues and prices are firm at 25 to 75c. higher than they were a week ago, while demand continues active at the rise. We quote: Winter wheat patents, $5 to $5.25; straight rollers, $4.85 to $5, and in bags, $2.25 to $2.35; best Manitoba strong bakers', $5.50; second do., $5, and low grades, $3.15; Hungarian patents, $5.90.

There was no change in feed, business being quiet at steady prices. We quote: Manitoba bran at $12.50 to $13, and shorts at $13.50 to $14 per ton, including bags. Ontario bran, in bulk, is offering at $11 per ton.

The feature of the meal market was the decline in prices of 10c. per barrel in spite of the advance in oats. We quote: Rolled oats, $3.30 per barrel, $1.60 per bag; standard meal, $3.20 per barrel and $1.55 per bag.

BALED HAY.

A fair trade continues to be done in hay, and prices are unchanged at $11.50 to $12 for No. 1, and at $10 to $10.50 for No. 2 per ton in car lots on track.

CHEESE AND BUTTER.

The boom in cheese continues, high prices again being paid at country points to-day. On spot also 9½c. was freely made, and some holders refused that price, asking 9¾c. for finest western cheese. We quote: Finest Ontario cheese, 9¾ to 9⅞c.; finest Townships cheese, 9⅝ to 9¾c.; finest Quebec cheese, 9¼ to 9⅜c.; under grades, 8½c.

The activity in butter continues, and reports to-day indicated still higher prices, as very fancy figures were reported. In fact it is claimed that more than 19½ to 20c. has been paid for August creamery at country points and that one or two exporters are scooping in all the butter they can lay their hands on. Stocks of butter, it may be remarked also, are not heavy. We quote: Finest creamery, 19½ to 20c.; seconds, 18½c.; dairy butter, 12 to 12½c.

MONTREAL NOTES.

Jobbers have marked up the price of flour 25 to 50c. per bbl. on the prices ruling a week ago.

Finest grocery butter has been advanced 1½c. per lb. in this market and it now costs 20c. in car lots.

Brokers here report that they find it impossible to get a quotation on California prunes for forward shipment.

Canners' agents here in several instances have withdrawn their prices on tomatoes. Their principals state that the pack is going to be a severe disappointment this season.

Cables from Patras quote the currant market 6d. easier than it was a week ago, but no business is being transacted.

First quotations on California evaporated peaches were made this week and the fruit costs 10 to 10½c. in car lots laid down in Montreal.

Advices from the Coast on California raisins are very firm and shippers are refusing to accept ruling prices, demanding an advance.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Aug. 26, 1897.

MARKETS are still moving up, and the outlook, from the standpoint of the wholesale grocer, for a good fall business is particularly good. Dealers are not speculating to any great extent. Perhaps the reason is they have been disappointed so many times in the near past. Buying on the part of dealers has not been as free this week, as prices are moving up rather too quickly. Our market is not a large one, and only so many goods can be turned over where the profit is large enough to allow the paying of freight to outside points. This is a principal reason why our people do not buy more freely on an advancing market. Reports from the country are not as good as could be wished for in regard to money matters. The chief interest during the week has been in regard to flour, though canned goods, sugars, etc., have had considerable attention. A marked feature is the advance in evaporated apples, which are in light stock and not replaceable except at much higher prices.

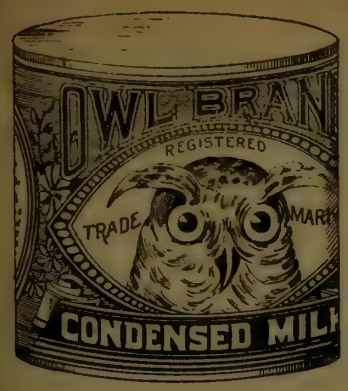
OIL—In linseed oil the price is quoted rather higher. Turpentine, which has ruled low, is held firmer. In cod oil receipts here are rather larger and prices low, there being no American demand. The price there is too low to allow for the high duty now charged. In lubricating oil the demand is but fair. At best it is inclined to be a hand-to-mouth business. Burning oil, while there is no change in price and no particular firmness, is, owing to season, much improved in demand, and many orders for later shipment have been taken. We quote: Best American burning oil, 17½ to 18½c.; Canadian water white, 16 to 17c.; Canadian, prime, 14 to 15c.

SALT—There is but a fair demand and present stock is fully ample. A cargo from Liverpool is expected shortly. Landing prices should be rather easier. Of cheese salt the supply is very light, but other Canadian grades are in good supply. We quote: Coarse, 45 to 48c.; Liverpool factory-filled, 90c. to $1; Canadian fine, 90c. to $1 per bag.; 5-lb. bags, in bbls., $3 to $3.25; 10-lb. bags, in bbls., $2.85 to $3; butter and cheese salt, bulk, $2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, $2 per case of 2 doz; rock salt, $5 to $6 per ton.

CANNED GOODS—There is still a good deal of interest in this line. Prices are moving upward; in fact, one large packer has withdrawn prices for the present. Stocks are not large, but there is enough for present needs. At present prices of corn the market is higher than at this time last season. In new goods, peas still have considerable enquiry. At present, the stock of tomatoes is very light, and full prices are asked. In corned beef we advance prices about 20c. In other lines there is little or no change, except in, perhaps, salmon, which tends easier. We quote as follows: Corn, 65 to 70c.; peas, 75 to 85c.; tomatoes, 80 to 90c.; gallon apples, $1.80 to $1.85; corned beef, Canadian, $2.40 to $2.50; American, 2-lb. tins, $2.60 to $2.70; 1-lb tins, $1.40 to $1.50; oysters, 2's, $2.10 to $2.20; 1's, $1.40 to $1.50; peaches, 3's, Canadian, $2.75 to $3; 2's, $1.75 to $1.85; American, 3's, $2 to $2.25; pineapple, $2.50 to $2.75; salmon, $1.25 to $1.40; lobsters, $2.50 to $2.60; haddies, $1.15 to $1.25; clams, $5 for 4 doz; chowder, $2.60 to $2.75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUIT— Business continues very active. Apples are now having more attention paid to them. New Brunswick apples, which are the first native fruit to come to this market, are being quite freely received. A few Nova Scotia apples have been here, but the quality is poor. The chief berry business is the shipping to the States of wild raspberries and blueberries, of which quite large quanties have gone forward. California fruit is in active demand. The peaches this week are particularly fine. In pears rather higher prices are asked. Plums have good sale. Grapes are freely received. Lemons show wide range in quality. We quote as follows: Lemons, $4.50 to $5.50; oranges, $4 to $4.50; bananas, $1.50 to $2; Bartlett pears, per bbl. $4 to $6; tomatoes, $2 per crate; cucumbers, 18c. per doz.; apples, $4 to $4.50 per bbl.; California peaches, $1.60 to $1.95; California plums, $1.75 to $2; California pears, $3.25 to $3.50; melons, 40 to 45c.; grapes, $2.50 to $3 per crate.

DRIED FRUIT—Valencias are daily expected. The stock will be light and the new variety will come on a bare market; so high prices will rule. Reports from Denia show an advance there. In California raisins shipments are earlier this year than



There's Money in Milk

if you keep the right brand. The merits of **OWL BRAND** are becoming better known each day. Housekeepers find it reliable and much safer to use than fresh milk from unknown sources. Owl Brand is guaranteed to be perfectly pure milk from healthy cows. **Examine a sample can.**

Canada Milk Condensing Co., Limited,
Antigonish, N. S.

The Club Coffee

Clubmen always want the best. That is how this Coffee gets its name. There are still a few towns unrepresented. Do you want a ***good thing ?*** Write

Ewing, Herron & Co.
Coffee and Spices
Montreal.

Ask our Travellers to show you our LEADERS in BULK

Ceylon and Young Hyson

TEAS

SPLENDID VALUES.

Agents in Canada for ENGLISH BREAKFAST HOP TEA.

Pounds and Half Pounds. ✦ Once Tried Always Used.

BALFOUR & CO., HAMILTON

We're Well Known

as being the best makers of

WHITE WINE VINEGAR

in Canada. Are you one of our customers ?

T. A. LYTLE & CO.
Vinegar Manufacturers, **TORONTO**

Rio Coffees

Ex S.S. Wordsworth.
Now in stock . . . .

Extra Fine Selection

Special Quotations for Lots.

WARREN BROS. & CO.
TORONTO.

BUY

Ivory Bar Soap

THE BEST MADE

Extra Choice

Hams Bacon
Pure Lard
Mess Pork

PARK, BLACKWELL & CO. Limited
Pork and Beef Packers,
TORONTO

New Season...

VALENCIA RAISINS

SELECTED FINE OFF-STALK

A shipment just arriving.

PERKINS, INCE & CO.
TORONTO.

There's a something that fascinates about that

"Most Excellent" COFFEE

It's a Pure, High-Grade Berry, at a popular price

last, but for September shipment prices are too high for this market. It is expected that October prices will rule lower. If these can be bought at fair prices they will affect the import of Valencias this season more than ever. In evaporated apples the supply is light and prices must go higher; new will rule high compared with the spring price. In peels, orange and lemon are offered at about last year's prices. Citron is rather higher. We quote as follows: Raisins, Valencias, old, 5¼ to 6c.; California L. M. 3-crown, 7 to 7¼c.; London layers, $1.75 to $2; currants, cases, 5¾ to 6c.; bbls., 5¼ to 5½c.; cartoons, cleaned, 7¾ to 8c.; bulk, cleaned, 6½ to 7c.; prunes, boxes, 5 to 10c.; dates, 4½ to 5c.; dried apples 3½ to 4c.; evaporated apples, 5½ to 6c.; onions, 2¾ to 3c. per lb.; cocoanuts, $2.50 to $3.50 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 7½ to 9c.; Valencias, layers, old, 6 to 7c.; Malaga loose muscatels, 6 to 6½c.; 4-crown L. M. Californias, 7¾ to 8c.; seeded muscatels, 1-lb. cartoons, 12 to 13c.; new Valencias, about 7 to 7½c.; do. layers, 8 to 8½c.

SUGAR—This line is not having so much attention paid to it. The market, however, tends higher and improves from week to week as the stocks are getting worked off. We quote: Granulated, 4¼ to 4⅜c.; yellows, 3⅜ to 3¾c.; Paris lump, 5¼ to 5½c.; powdered, 5 to 5¼c.

MOLASSES—The market is stronger, though prices show little change. Barbadoes can still be bought low. There is a shortage of upward of 6,000 packages in the imports this year as compared with last in St. John and Halifax. All signs point to higher prices—certainly in regard to better grades. We quote: Barbadoes, 22 to 24c.; Porto Rico, 27 to 30c.; New Orleans, bbls., 25 to 27c.; Antigua, 22 to 23c.; syrup, 36 to 38c.; St. Croix, 20 to 22c.

DAIRY PRODUCE—There has been an increased interest in cheese during the week. Merchants are on the lookout for little lots and are more inclined to meet holders' prices. No feature of the upward market means so much to these provinces in general as this. In butter the supply keeps large and the old cry of poor quality is heard. Prices are still low. Eggs are firmer, with receipts not large. Care needs to be taken in regard to quality. We quote: Dairy butter, 12 to 15c.; creamery, 17 to 18c.; prints, 18 to 20c.; cheese, 9 to 9½c.; eggs, 9½ to 10c.

FISH—In dry fish the feeling is rather easier, chiefly owing to the arrival of some bank fish from Yarmouth, which, while not equal in quality to our own, tend to ease the market. Shad have been a very poor catch, and in pickled the price is firmly held. Pickled herring, particularly the best qualities, are firm but dull. Smoked show no change. We quote as follows: Large cod, $3.25 to $3.50; medium, $3.15 to $3.25; pollock, $1.25 to $1.30; bay herring, $1.25 to $1.30 per half-bbl.; smoked, new, 6 to 7c.; shad, half-bbl., $4.50 to $5; boneless, 2½ to 8c.; Barrington, $3 per bbl.; Shelburne, $3.25 per bbl.; boneless, 3½ to 4c.; cod, 6 to 6½c.; shad, 12c. each.

PROVISIONS — The whole market is firmer. We mark barrelled meats up half a dollar. Hams, which did seem easier, have again advanced. While lard is still quoted low, prices are firm. We quote: Clear pork, $14.50 to $15; mess, $12.50 to $13; plate beef, $13 to $13 50; hams, 13 to 13½c.; rolls, 9½ to 10c.; pure lard, 6½ to 7c.; compound, 6¼ to 6½c.

FLOUR, FEED AND MEAL—The market in flour is excited. Prices have advanced quickly and much more than was expected. Outlook is firm. Some landing shows a profit since bought and it was shipped promptly. Dealers are backward about buying at present prices, they having bought quite freely during the advance. Beans are arousing more interest than for some time. Prices are higher and a further advance is looked for. Good stocks are still held. Cornmeal has also moved upward a little, though it is still low. Split and blue peas tend higher. Feed is given but little attention. We quote: Manitoba flour, $5.75 to $5.90; best Ontario, $5 to $5.10; medium, $4.75 to $4.85; oatmeal, $3.60 to $3.65; cornmeal, $2.10 to $2.15; middlings, car lots, in bulk, $15 to $16; bran, do, do, $13.50 to $14.50; hand-picked beans, $1 to $1.10; prime, 85 to 90c.; oats, 33 to 34c.; hay, $12.50 to $13; barley, $2.75 to $3; round peas, $1.15; split peas, $2.95 to $3.10; yellow eye beans, $1.50; timothy seed, Canadian, $2 to $2.25; do. do., American, $1.75 to $2; clover, 8¾ to 9c.; alsike, 8½ to 9c.

ST. JOHN NOTES.

Exports of canned lobsters continue. A late steamer took 13,000 cases from Halifax.

Bank of New Brunswick stock sold this week as high as 168½ per cent. premium.

New teas are arriving quite freely. Upward of 4,000 packages arrived one day during the past week.

Mr. Frank O. Allison has been appointed secretary of the St. John Board of Trade in the place of the late Mr. Ira Cornwall.

Messrs. C. & E. Macmichael and Thos. Gorman received this week shipments of Sutton's Worcestershire sauce. No better value has ever been offered here.

The Sussex Dairying Co. are shipping large quantities of cheese. Within the past two weeks three carloads have been forwarded to the English market.

Quite large quantities of flour are being received by water, some 1,700 barrels arriving by schooner via Boston, and over 2,000 barrels by the steamer from Montreal. Besides flour, the steamer Tiber brought two cars canned goods and a lot of general cargo.

The Quoddy Fish Co., of White Head, Grand Manan, intend to store in their cold-storage warehouse from a million to a million-and-a-half herring during the fall. This will ensure an ample supply of bait during the winter and spring.

The particular attention of the collectors of Customs has been drawn by the Department to the fact that no lobsters can be exported without the Government label being attached to the cases. Any without are liable to be seized and the owner fined forty dollars.

The grocers' picnic proved a great success. In matter of arrangement it was much ahead of the first one, which was held last year. The retail grocers were very largely represented, they closing their stores for a half day. The wholesale grocers in most cases closed up for the full day.

MANITOBA MARKETS

WINNIPEG, Aug. 25, 1897.

TRADE is very brisk in almost all lines, and stocks have been so closely cleaned up in some lines that there is a shortage. The brightening of trade is due to a variety of causes. The harvest is now well on with every indication that it will be a large one, harvested in first-class condition; the Crow's Nest Pass Railway construction is being pushed forward rapidly and this has created a great demand for supplies; and parties are going to the Klondyke by the Edmonton route, and considerable quantities of goods are being shipped up to that point; so that altogether there is a good deal of business going. Prices are higher in a number of lines, with indications of still further advances.

BUTTER—In dairy there is not much movement. The market is nominal; 10 and 11c. are being paid for round lots of dairy, but all purchases are going into storage. In creamery the market has made a further advance. Buyers are making purchases at from 15 to 16½c. f.o.b. at factories, and 17c. is known to have been paid for some choice lots, where the balance of the season's make is bargained for.

CHEESE—This product has also advanced a little, the price now being 7 and 7¼c. for choice new made. The indications are that the market will be short in this line. The very low price in the early part of the season no doubt accounts for this.

EGGS—This product is bringing 12 to 12½c. per dozen, and selling from 14 to 14½c. after candling. The supply is not equal to the demand.

FRESH FRUIT—This market is lively and is well supplied. Prices are fair. Peaches

EAST INDIA PICKLES

There are none other so nice. . .

During the picnic season grocers should buy the half-pints.

Your wholesaler keeps them.

A. E. RICHARDS & CO., Selling Agents, HAMILTON.

Pickles.

A TIME SAVER.

Heinz's Baked Beans save many an hour over a hot stove.

GROCERS SHOULD PUSH THEM.

Other Popular Specialties

SWEET PICKLES **TOMATO CHUTNEY**
INDIA RELISH **TOMATO KETCHUP**
ETC.

For sale by

Hudon, Hebert & Cie., Montreal.
H. P. Eckardt & Co., Toronto.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE always bear this Keystone trade-mark

H. J. HEINZ Co. KEYSTONE PICKLING & PRESERVING WORKS TRADE MARK PITTSBURG, U.S.A.

are arriving more freely and bring from $1.25 to $1.50 for the 20-lb. crate of California Freestones. In plums the Washington and Oregon stocks are arriving in excellent condition, and are ruling at $1.25 to $1.50 per crate of 20 lbs. Very fine pears are now on the market. These generally arrive in 40-lb. crates, and sell at from $1.50 to $2 per crate. Oranges, late Valencias, are quite scarce. The price is $6 to $6.50 per crate. California lemons, very choice stock, bring $5.50 to $6. The first Tokay and Muscat grapes are now in and are selling at $4 per crate of 20 lbs. South Ives bring 55c. for the 8-lb. basket. The South Concords are in transit and will arrive here next week. The market is very bare of tomatoes, but a fresh supply will probably arrive in the early part of the week. The price is $1.50 per 25-lb. crate. Bananas have been scarce for a few days, but a shipment will arrive next week. The price is higher, $2.25 to $3 per bunch, according to size and quality, being asked. Blueberries are very scarce; not half enough will be received to fill orders. The price is correspondingly high, being from 8 to 10c. per lb.

APPLES—Are arriving in large quantities, and the quality is exceptionally good. Prices range from $3.25 to $4.25 per bbl., according to variety.

CURED MEATS—This market has again stiffened and advanced, and it looks as if next week might see a still further increase of price. Shoulders are particularly hard to obtain. Some large shipments of these products are being brought in from the American markets. Prices rule ½c. higher all round and now stand: Hams, assorted, 12 to 12½c. per lb.; bellies, 12 to 12½c.; do, backs, 10 to 10½c.; short spiced rolls, 8 to 8½c.; shoulders, 7 to 7½c.; smoked, long clear, 8½ to 9c.; fancy clear, 9 to 9½c.; canvassed meats, ½c. advance.

CANNED GOODS—Tomatoes are extremely firm, prices from the east being stiff at 80c. per doz., and until the new pack comes in, which is being quoted at 65 to 70c., there is no likelihood of the price being any less, in fact it will in all probability touch $2.50 per case. At present the prices are $2.30 to $2.35. Corn commands a good figure. A good deal of the pack is of indifferent quality, still good prices are being obtained. We quote $1.60 per case. Peas do not appear to be a heavy pack, and the indications point to good prices being maintained, although it is difficult in this market to get accurate and reliable information as to the actual amount of the pack. Present prices are $1.75 to $1.85. In peaches and pears and plums the market is unsteady. The new pack of beans, stringless and wax, will arrive this week, and the price will be about $1.60.

EVAPORATED FRUITS—In all lines show a sharp advance from the Coast. Apricots and peaches are 1c. higher; plums and prunes are not yet quoted, but from present indications supply will be fully up to the demand.

DRIED FRUITS—Currants are now selling at 18s. 4d. f.o.b. New York or Montreal. This is slightly higher than the quotations at which the market opened last year. The market is almost bare of this article and higher prices have been, and will be, paid until the new pack comes in.

RAISINS—New Valencia will arrive here earlier this season than ever before. A few shipments are expected within the next two weeks; the price will run about $1.85 per box.

TOBACCOS — Fours are selling almost altogether now, though a small stock of 3's remains, and dealers are trying to get rid of it. Enough of Macdonald's "Prince of Wales" has arrived to meet the demands of the market.

SUGAR—Prices are unchanged and market about the same. Advices have reached here, however, that the Vancouver refineries are now quoting for delivery east of Regina and this may make some slight change. We quote: Granulated, 4 to 4¾c.; yellows, 4 to 4⅜c.

CEREALS — This product has advanced sharply. This, no doubt, is due to the rumored shortage of the oat crop. We quote: Rolled oats, $1.60 to $1.75; granulated, $1.85 to $2.05; standard, ditto.; pot barley, $1.75; pearl barley, $3.50; cornmeal, $1.40.

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

W. H. GILLARD & CO. have in stock some exceptional values in Japan teas to retail at 25c. The market in Japans is rapidly stiffening, and teas of this description are short crop and hard to get.

Burnham's Hasty Jellycon is selling rapidly with the Eby, Blain Co., Limited.

The Davidson & Hay, Limited, report good demand for Buffalo corn starch.

Pure codfish in 1-lb. blocks are in stock with T. Kinnear & Co.

New codfish and scaled herring are in stock with the Davidson & Hay, Limited.

T. Kinnear & Co. have boneless fish, quail-on-toast and scale herrings now in stock.

The Davidson & Hay, Limited, are showing good values in Nagasaki, Japan, teas.

T. Kinnear & Co. say that they will have new pack of "Horseshoe" salmon in stock in a few days.

A shipment of "La Vierge" and "Grapes" castile soap arrived this week for the Eby, Blain Co., Limited.

D. Gunn, Bros. & Co. report that butter rules about 1c. lower this week, and eggs about 1c. higher.

"New Valencia raisins are having a large sale with us," so said one of the firm of the Eby, Blain Co., Limited.

Rogers' and Trenor's raisins, which Lucas, Steele & Bristol made delivery of last week, have proven very satisfactory.

Jams, jellies and marmalade have kept selling in greater quantities than usual during the summer season. So say T. A. Lytle & Co.

The counter spice bottles which Lucas, Steele & Bristol are giving away are very attractive and much appreciated by their friends.

D. Gunn, Bros. & Co. report that their shipments of long clear bacon, barrel pork and lard have been larger than for years past.

The Davidson & Hay, Limited, are receiving this week a large consignment of Congou teas, which they offer at very low figures.

Chas. Southwell & Co., London, England, write their agents, Frank Magor & Co., Montreal: "There has already been an advance in strawberry and raspberry jam, owing to scarcity of fruit, and prices have advanced. We are holding a reserve stock for export and hope our friends will order without delay."

"We are keeping the wires busy with car orders for 'Windsor' salt, for which we make special delivery arrangements," say the Eby, Blain Co., Limited.

The Eby, Blain Co., Limited, are in receipt of a large number of orders for starch as the result of the drive advertised by them in last week's GROCER.

A large shipment of molasses in barrels and half-barrels has just been received by W. H. Gillard & Co. Being purchased at a low figure they are enabled to sell at a bargain price.

The Eby, Blain Co., Limited, report big sales of Batger's drained lemon peel in casks. They claim that this is the most economical peel on the market, as there is no loss on account of excessive sugar.

W. H. Gillard & Co. have some good Valencia raisins which are being sold at a snap price, as their stock is too heavy. The retailer requiring Valencias will do well to communicate with this firm.

"A gratifying proof to us of the estimation in which 'Kolona' Ceylon tea is held by the trade is the number of complimentary references accompanying re-orders which reach us unsolicited," say the Eby, Blain Co., Limited.

A shipment of new season's Southwell's strawberry, raspberry, greengage and apricot jams, just in per ss. Ormiston from London for Frank Magor & Co., Montreal, the Canadian agents. The reports from England say that all fruits for jam were scarce this season, especially strawberry and raspberry.

OPENED WITH PRAYER.

At the dinner recently given by the Authors' Club to the poet, Richard Henry Stoddard, ex-Judge Henry E. Howland, president of the Century Club, who spoke for that club, set the diners howling by telling this story at Mr. Stoddard's expense:

"Stoddard," said Judge Howland, "was opening a can of tomatoes one night. Sounds that came from the kitchen convinced Mrs. Stoddard that her husband was not accomplishing his task without a struggle. Finally she called to him:

"'What are you doing, dear?'

"'Opening this can of tomatoes,' came the rather gruff answer.

"'What are you opening it with?'

"'With a knife. Did you think I was using my teeth?'

"'Not at all, dear,' came the answer. 'I thought from your language you were opening it with prayer.'"

RETAIL ADVERTISING.

IT IS due to the enterprise of the advertising packer and the retail grocer, more especially that of the grocer, that the mass of the population of this country is not still feeding upon cornmeal, salt pork, dried codfish, molasses and a few other staples, as they were feeding several generations ago in many parts. How long would it have taken if the course of events had been governed by the average grocer, whose ads., if he advertises at all, merely enumerate in stereotyped terms certain staples which everybody knows that he keeps in stock? Or how long if some of the more enterprising dealers had been given the helm—those dealers who advertise with more judgment and use the bait of modern prices, but who also fight shy of the novelties? Such dealers as advertise a list like that which follows, and which is clipped from a bona fide ad.:

Coal oil, per gallon	8c.
Three-pound bucket lard	20c.
Coffee, per pound	12c.
Corn starch, per pound	4c.
Buttermilk soap, three boxes	5c.
Granulated sugar, per pound	5c.
Cornmeal, per pound	1c.
Rival condensed milk, two cans	15c.
Oatmeal, two-pound package	6c.
Mustard sardines	6c.
Hires' root beer	15c.
Best broom in town	8c.
Pure pepper, per pound	15c.
Cincinnati Oleine soap	4c.
Lenox soap (3 bars)	10c.
Good corn, per can	5c.
Still have some fine tea, a pound	20c.
Soapine, only	3½c.
Sugar-cured shoulders, per pound	8c.
Rumford's yeast powder (large size)	10c.

We have seen much worse selections than the foregoing—on the other hand, we have seen much better ones, selections which do not include sugar, coal oil, cornmeal and soap, but which appeal with more force to the public for the simple reason that these staples are missing.

The mention of mustard sardines shows a regard for the proprieties, that is to say, the article is seasonable and so is the root beer, and smoked shoulders, too, perhaps, and the tea and coffee, but why waste time and paper and ink on sugar, soap and cornmeal, when olives, olive oil, salad dressing, jams, pates de foie gras, potted meats, etc., are in season.

The public don't use them in our vicinity, we hear the grocer say. Of course not, the average consumer never will use them if you don't give him a chance to read about them and see the labels and packages.

Keep harping on sugar, soap and cornmeal in your ads., and you will always have a sugar, soap and cornmeal patronage, and you know that sugar, soap and cornmeal do

"SEAL BRAND"

Coffee is the business BACK LOG of thousands of successful grocers.

MONTREAL
BOSTON
CHICAGO
CHASE & SANBORN

not pay the profits that the fancy goods do. Why not frame your ad. in this way :

QUALITY HIGH! PRICES LOW!

Don't take our word, but examine our goods. Money always returned if you are not satisfied.

NEW CAIRNS' PAISLEY JAMS,
20c. per Jar.

The very finest canned vegetables packed :
L. A. PRICE BRAND, BORDEAUX.
All Kinds. Various Sizes.
HIRES' ROOT BEER. ROSS'S GINGER ALE.
All groceries suitable for hot weather. Picnic and camping supplies furnished promptly and estimates given.
SMITH & BROWN.

No need to follow it slavishly, but the goods mentioned will surely pay better for advertising than coal oil. Here is another sample :

WE OFFER OUR BEST!
No one can do more, especially if lowest prices accompany the offer as in our own case. A hot-weather necessity :
DURKEE'S FAMOUS SALAD DRESSING
20c. per Bottle.
Here are a few articles that we can recommend for best family trade :

Ardenter Mustard, per ¼ lb	10c.
Barker's Hasty Lunch Chocolate, per lb	45c.
Marshall's Potato Chips, per lb	25c.
West of England Sauce, per bottle	10c.
Sherwood's Pickles, delicious, per bottle	20c.

TAZA CHAR CEYLON TEA.
This tea is a delicious blend which is rapidly winning its way into popular favor. Try a sample package—25c.
JONES & ROBINSON.

The foregoing prices are added for the purpose of making the ads look shipshape, but we do not vouch for their accuracy. Prices always help advertisers to make the desired impression, provided they are not exorbitant.

Tea ads. are common enough, yet are preferable to the stereotyped "Choice Family Groceries" and similar announcements. Here is a model that could be followed more or less closely with some advantage to the more conservative dealers :

SUITS 'EM TO A T.....
Great hopes of improvement of the demand for tea are based upon the enforcement of the new tea inspection Act, which keeps out adulterated and grossly inferior leaf, but our customers will probably notice no difference, because we have always taken pains to procure the best blend for the money. Our
GARDEN PICKED FORMOSA AT 60c.
suits the public, because it is a careful blend of really choice tea which is properly stored and packed. Have you tried the American Food Co.'s
ENGLISH SOUPS?
They are selling well and giving complete satisfaction.
CASH GROCERY CO.

Mention such articles as the following when you advertise at this season : Beverages, raspberry and other fruit juices, lemons and lemon sugar, jams and jellies, potted and sandwich meats and game, salad oil and dressing, olives, sardines, canned lobster, salmon and mackerel, clam bouillon, Florida water, fancy crackers, gelatine, fine ham and breakfast bacon, French vegetables, etc., and leave the ordinary staples for cooler weather ads., if you must mention them at all.—The Merchants' Review.

LITTLE THINGS.

In business it is the little things that count. The loss of a small discount on a bill is in itself a little thing, but the sums total of these little losses reach large sums.

The giving of a fraction overweight is a small loss in itself, but the daily transactions of the store are numerous and the little overweight soon makes a big loss.

The loss of a single customer is, perhaps, viewed as a single loss, unimportant, but the influence of the lost customer exerted against the store will cause the loss of other customers.

The failure to deliver an order at the time specified is a little thing, but the customer's plans may have been upset by the delay, and a seed of dissatisfaction sown that may result in the loss of a customer.

The failure to fill an order correctly or the omission of a single article may be a little thing, but the unused article may have been the most needed and an angry customer is the result.

Little losses and little errors should be avoided —Grocers' Review.

THE COFFEE SITUATION.

IT perhaps has been fortunate for the warning coffee roasters that the Brazilian supply of the berry has been very large of late and the price of the article very low, but it has also been unfortunate for the grocers. It has been easy to cut the price of roasted package coffee when the price of the green article has been steadily sinking, but the fall of the values of East India kinds and the better grades of South and Central America having been much less than the decline in Brazils, has helped to give the proprietary brands a wider sale and restricted the output of the private blends of the retail and wholesale grocers. A year ago the price of No. 7 Rio was almost double what it is to-day, but Java coffee has hardly changed a fraction. Consider what this means in view of the fact that the brands of the "cutting" roasters are largely composed of coffee of about the grade of No. 7 Rio.

This advantage of the big roasters comes at a time when it is desirable that retail grocers push their own blends of coffee in self-defence, yet it will not do for them to attempt to take advantage of the low prices of Brazil grades, as the big roasters have done, because no permanent family trade of much value can be built that way, for it is plain that no retail grocer can compete with big corporations. The only hope of the latter is to offer a better article than the established proprietary brands. This is what many of them have done, but their task is rendered harder by the big discrepancy between the values of Javas and Brazils.—Merchants' Review.

NO PRIZES WITH TOBACCO.

The New Tariff Act of the United States, as applied to tobacco, cigars and cigarettes, makes a new definition of cigars and cigarettes. The latter, which have been called "all tobacco cigarettes," are now designated as cigars. The tax on cigarettes weighing not more than three pounds per 1,000 is double the old rate. Manufacturers will not be allowed to remove from the factory cigarettes which are not properly stamped under the new law. The new law says :

None of the packages of smoking tobacco and fine cut chewing tobacco and cigarettes prescribed by law shall be permitted to have packed in, or attached to, or connected with them, any article or thing whatsoever, other than the manufacturers' wrappers and labels, the internal revenue stamp and the tobacco or cigarettes, respectively, put up therein, on which tax is required to be paid under the internal revenue laws ; nor shall there be affixed to, or branded, stamped, marked, written, or printed upon, said packages, or their contents, any promise or offer of, or any order or certificate for, any gift, prize, premium, payment, or reward.

The Department gives warning that they will seize tobacco or cigars found on the market contrary to the provisions of this clause.

OTHERS ARE HAVING TROUBLE.

It will be seen by the following from The Retail Grocers' Advocate, that unpleasant results are following the introduction of schemes in other cities besides Toronto :

"The fight between the Brooklyn grocers and the trading stamp concern has already begun and one grocer has been sued for damages. The wording of the contract will have a good deal to do with the outcome. If the contract is too tight, the only defence will be that unlawful methods, such as misrepresentations, were used in getting the signatures, and, if that fails, that amount of damages may be disputed. It will be difficult enough to find out the proper damages and the real amount will be very small ; in fact, it will be in proportion to the loss of profits sustained by the trading stamp concern from not giving out the stamps, and the grocer's books would show what amount of stamps he might have given out with his sales. On the other hand, cannot the grocer, in some cases, prove damages sustained by the use of the system, and if the contract was the result of misrepresentation would not the grocer be entitled to the damages sustained ?

"A contract containing the clause that verbal agreements shall not be recognized, may hold good against verbal misrepresentation, but if the contract was the result of verbal misrepresentation, which can be proven by witnesses, would not the grocer be entitled to damages for any loss arising from entering into such a contract ?

"Vinegar which one gets for nothing is sweeter than honey."—Nothing in a trade way pleases a woman more than to think that she is getting a bargain—something desirable at less than its full value.

SITUATION WANTED.

THOROUGH RELIABLE GROCER GONE OUT of retail business is desirous of securing a position on the road ; age 35 ; good address ; temperate habits ; not afraid of work. Address, Box 8, THE CANADIAN GROCER.

BUSINESS WANTED.

WANTED—A GROCERY BUSINESS IN A GOOD town in Canada or United States where there is a good chance for a young man. Apply, Box 3, THE CANADIAN GROCER. (36)

The QUEEN CITY OIL CO., Ltd.
SAMUEL ROGERS, President. TORONTO, ONT.
Importers of the very finest PRATT'S ASTRAL and
WATER WHITE AMERICAN OIL
CAR LOADS OR LESS. — WRITE FOR PRICES.
Best Canadian Lamp Oil Made in Canada.

W. H. Seyler & Co.
Brokers and Commission Merchants
Room 100, Board of Trade,
Toronto

Manufacturers and Importers wishing to have their products introduced to the jobbing trade are respectfully requested to communicate with us.

English, German and French Goods a specialty.
Representing
J. Lewenz & Hauser Bros., London, Eng.—Teas.
Tellier, Rothwell & Co, Montreal—"Royal" Black Lead and Blues.
Hecker-Jones-Jewell Milling Co., New York.
German Gelatine Works, Hoechst am Main, Germany.
Wholesale agent for **Grape Wine Vinegar Co.**, Toronto.

LAPORTE, MARTIN & CIE.
Agents for
IMPORTERS AND WHOLESALE GROCERS
P. Richard's Brandy Mitchell's Scotch and Irish Whiskeys
Vve Amiot Champagnes
72 to 78 St. Peter Street, MONTREAL

From $15 to $375.

The idea is prevalent that we do not sell low-priced cash registers. On the contrary, our line embraces registers as low as $15, ranging from that figure up to $375.

We study the needs of each individual purchaser and recommend that register which will best suit his business, whether it be the $15 or the $375 register.

No. 17 Register—Price $15.

Registers amounts up to $1,000.

No. 99 National Cash Register—Price $375.

Our new total-adding, check and detail-strip printing registers will now:

1. Register and indicate, at one operation, any amount from 1 cent to $999.99.
2. Add into one total all the sales made during the day.
3. Automatically issue at the same time a paper check, on which is printed the date, consecutive number of the sale, amount of the sale, initial of the clerk who made it, and the proprietor's business card. On the back of the checks the register prints any advertisement desired.
4. Tell how many sales have been made each day.
5. Tell what time your store was opened in the morning.
6. Keep each clerk's sales or the sales in each department separate.
7. Take care in the same way of credit sales, money paid out and money received on account.
8. Print on a strip of paper inside the register, under lock, a complete detailed record of each transaction as it occurs.

With more than 90 kinds and sizes of registers, at as many different prices, we feel sure we can suit the needs of any merchant.

Send a postal card to any of the addresses named below, and one of our salesmen will call and talk the matter over with you. The National Cash Register Company, Dayton, Ohio, U. S. A. Offices in Canada: 6 Rossin Block, King Street, W., Toronto; 1685 Notre Dame Street, Montreal, and Vancouver, British Columbia.

FOUND AT LAST

THE . . .

"PRAESERVO"

CASE

A Perfect Cabinet for

RAISINS
PRUNES
CURRANTS
EVAPORATED FRUITS
etc., etc.

No shrinkage
No drying up
No loss in weight

Fruit kept Moist and Fresh always.

Height, 76 in.; width, 41 in.; depth, 28 in.

Write us for Descriptive Catalogue.

ARTHUR P. TIPPET & CO., MONTREAL

ST. JOHN GROCERS' PICNIC.

THE grocers had a gala day at Watters' Landing on Aug. 17. Last year under most auspicious circumstances they inaugurated their outing, and on that day the anniversary of that most pleasant event they duplicated. Early in the morning the weather was not of the most inviting kind for a day in the country, and consequently it was not until the afternoon that the big crowd went to the scene of the festivities. The steamer Aberdeen was crowded and the Hampstead was called to carry the goodly number who could not board the regular steamer. The David Weston, after her arrival from Fredericton, took a good crowd up to the picnic grounds, and between the two steamers the return was made in good time.

At the grounds everything was well arranged and well looked after. The weather was all that could be asked for and the sports provided well contested.

The ladies' archery was won by Mrs. Davis, with Mrs. W. S. Power second. Gents' archery, S. M. Sewell, 1st; S. McCormick, 2nd. Air gun, O. E. Hughes, 1st; James Galey, 2nd. 100 yards dash (12 entries), J. O'Neill, 1st; Fred Shannon, 2nd. 220 yards dash, J. O'Neill, 1st; J. Sullivan, 2nd. Three-legged race, O'Neill and Shannon, 1st; Irvine and Rutter, 2nd. Fat man's race, D. Speight, 1st; D. Connolly, 2nd. Sack race, Fred Shannon, 1st; J. O'Neill, 2nd. Excelsior game, J. Galey, 1st; Sandy Martin, 2nd. Putting shot, W. S. Potts, 1st; C. H. Elliott, 2nd.

The baseball match between the Roses and St. Johns was the star attraction of the day, and was witnessed by nearly everybody present, and was an excellent game, considering the grounds. The score by innings was as follows:

Roses	1	0	2	0	0	2	—	5
St. Johns	0	1	1	0	1	1	—	4

JAPAN TEAS.

Lucas, Steele and Bristol are believers in high-priced Japan tea this year, and this is their reason: The first crop of Japan tea was of fairly good quality, but, owing to duty agitation, prices advanced very much. Later on, when the market eased off a little, growers became careless and did not give the amount of attention to the second crop they should have given. Prices for the low grades are thus abnormally high. The balance of the crop to be picked in Japan this month will be considerably less than was anticipated, as high cost labor makes tea-growing unprofitable. Orders for desirable teas for this country cannot be duplicated either in same quality or in same price.

CANADA'S GREAT FAIR.

As the time approaches for the opening of the Victorian-Era Exposition and Industrial Fair at Toronto next week, interest in its success throughout the country increases and it is safe to say that the attendance will be greater than ever. The great Diamond Jubilee Procession, and the numerous other incidents connected therewith, will prove a great attraction. All the paintings, uniforms, costumes and state paraphernalia have arrived from England, and every preparation has been made even to the cream-colored horses which are to draw Her Majesty's carriage. Such a grand spectacle and opportunity to see the soldiers of the British Empire has never before been placed before the people of Canada, and should not be missed. Cheap excursions will be run the first week as well as the second, and everything will be complete both weeks of the Fair.

When Visiting **CANADA'S GREAT FAIR** during

the next two weeks

don't Forget to ask for a cup
of **delicious CEYLON** and **INDIA Tea.**

Every Tea Booth of any importance will demonstrate the superiority of Ceylon and Indian Teas over all other teas in the world.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

A MEETING of the creditors of Wm. Harley, baker, Cornwall, Ont., is to be held on the 28th inst.

Vancouver (B.C.) Biscuit Co. are in liquidation.

— Valentine, general merchant, Quebec, has assigned.

Maggie A. Spurr, general merchant, Torbrook, N.S., has assigned.

J. A. Plamodon & Co., crockery merchants, Quebec, have assigned.

Edmund Ruelland, grocer, Quebec, has called a meeting of his creditors.

C. S. Thomson & Co., general merchants, Ymir, B.C., are reported assigned.

Kearney & McCracken, grocers, Brussels, Ont., have assigned to Alex. Hunter.

W. R. Hipwell, general merchant, Camborne, Ont., has assigned to David Haig.

James H. Buckley & Co., general merchants, Guysboro, N.S., have suspended.

Edmund Ruelland, grocer, Quebec, is offering to compromise at 25c. on the dollar.

H. Girard, general merchant, Lacolle, Que., has assigned to Lamarche & Benoit.

J. O. Clermont, grocer, Montreal, is offering to compromise at 20c. on the dollar, cash.

Timmins Bros. & Co., general merchants, Baie des Peres, Que., have assigned.

P. G. Miller, general merchant, St. Felix de Valois, Que., has assigned to Bilodeau & Renaud.

Didace Bouchard, general merchant, St. Anne des Monts, has compromised at 50c. on the dollar.

The chattel mortgagee is in possession of the grocery business of J. R. Martin & Co., Rossland, B.C.

Joseph Lapierre, general merchant, St. Antoine, Que., is offering to compromise at 40c. on the dollar.

J. E. Edwards, grocer, Ottawa, has assigned. A meeting of creditors was called for the 26th inst.

H. F. McQuire & Co., general merchants, Webbwood, Ont., have compromised at 25c. on the dollar, cash.

PARTNERSHIPS FORMED AND DISSOLVED.

Amors Bros., general merchants, Pubnico, N.S., have dissolved.

Shields Bros., general merchant, Lyndhurst, Ont., have dissolved.

Wilson & Paterson, general merchants, Salmon River, B.C., have dissolved. Theo. Paterson continues.

John A. Manley is reported retiring from the firm of Manley, Averill & Co., general merchants, Grand Forks, B.C.

Urgen Beaucage as general partner and George Snelling as special partner for $1,000 till Oct. 1, 1898, have formed a partnership in Montreal to deal in hides under the style U. Beaucage.

Ingersoll, Hunt & Co., apple dealers, Thornbury, Ont, have dissolved.

A co-partnership has been registered in Yarmouth, N.S., for Allan D. Jost to trade under the style the Whole Wheaten Meal Co.

Francois Vezina and Moise Vezina have formed a partnership in Montreal to deal in hay and grain under the style Vezina & Frere.

Lefebvre, Michel & Co., manufacturers of vinegar, Montreal, have dissolved. Michel Lefebvre is now registered proprietor.

SALES MADE AND PENDING.

E. R. Ingram, miller, Aylmer, Ont., has sold his mills.

J. T. Bolles, fruiter, Rossland, B.C., is offering to sell out.

H. M. Wilson, fruiter, etc., St. Thomas, Ont., is offering business for sale.

The assets of J. A. Racette, general merchant, Lake Megantic, Que., are to be sold.

W. Laughton, general merchant, Bothwell, Ont., is advertising his business for sale.

The stock of E. A. Loney, grocer, Maxville, Ont., is advertised to be sold by auction on the 31st inst.

The immovables of the general store of J. R. Andrews, Marbleton, Que., are advertised for sale by tender.

The stock of George Glass, grocer, etc., Port Hope, Ont., is advertised for sale by auction on the 27th inst.

The assets of Joseph Lapierre, general merchant, St. Antoine (Vercheres county), were sold on the 20th inst.

CHANGES.

Wm. Taylor, baker, Orangeville, Ont., has sold out to Alex. Hall.

Louis Komiensky has opened out in general business in Annapolis, N.S.

E. Chrysler, grocer, Brantford, Ont., has been succeeded by A. Carman.

D. W. McNaughton, grocer, Westville, N.S., has sold out to Daniel Johnston.

James R. Orman, grocer, Dartmouth, N.S., has sold out to George A. Orman.

Olivine Theriault, widow of Louis A. Papineau, is registered proprietress of the grocery and butcher business of L. A. Papineau, St. Henri de Montreal, Que.

C. S. Bridgeman & Co., bakers, etc., Aylmer, Ont., have sold out to —. Freemantle.

R. D. Martin, general merchant, McGregor, Man., has been succeeded by Peter W. Martin.

Frank Layman, general merchant, Kingsville, Ont., is giving up business and going to Merlin.

Skinner Bros., general merchants, West Lorne, Ont., have been succeeded by Duncan McPherson.

Pierre Marc Larose has been registered proprietor of the grocery business of Larose Freres, Montreal.

Joseph Lefebvre is now registered proprietor of the hay and grain business of Lefebvre & Co., St. Constant, Que.

FIRES.

D. R. Purdy, confectioner, London, Ont., has sustained damage by fire.

John Clement, general merchant, Pespebiac, Que., has been burnt out.

P. Grace & Co., wholesale grocers, Montreal, have had their stock slightly damaged by fire ; insured.

DEATHS.

Isidore Papillon, grocer, Quebec, is dead.

John T. Brown, general merchant, Cottam, Ont., is dead.

Ferdinand Des Marchais, grocer, Notre Dame des Neiges, Que., is dead.

Charles Taggart, of the firm of Charles Taggart & Co., confectioneries, Vancouver, B.C., is dead.

Buy **CLARK'S** Meats

BECAUSE

They are The Best in the Market.
Good Goods are an Advertisement.
They will win you trade.
Consumers want them.
You can sell them and make money.

FOR SELLING KNOX'S GELATINE.

The grocers or grocers' clerks who intend sending in the coupons or labels in the contest in connection with Knox's gelatine should attend to the matter at once. There are to be 301 cameras and 5 high-grade grocers' wagons given away to those who push this gelatine. Besides this inducement the manufacturers are willing to refund all money paid for unsatisfactory gelatine of their manufacture. In the last contest nearly all the contestants were prize-winners. It's no humbug. Enquire from C. B. Knox, Johnstown, N. Y. Contest closes June 1, 1898.

CANADIAN CHEESE IN ENGLAND.

THIS paragraph from The Grocers' Journal under the title "The Branding of Cheese" shows why our cheese trade with Britain is increasing so rapidly.

One of our daily contemporaries remarks that while considering the claims of meat to be marked, the House of Commons Committee have not forgotten cheese, which ought to be marked in order to demonstrate the superiority of the home product and save the immense profits now going into the pocket of the retailer. This is of a piece with all the information on trade subjects which the ill-informed daily press occasionally inflicts on its unfortunate readers. It may be true that many besides the consumer would like to see all produce marked ; but the assumption that great profits are made by retailers through selling as English cheese made in the colonies and abroad is entirely unwarranted by the facts, and indeed is quite contrary to the truth. The trade here, both wholesale and retail, are not unfavorable to the marking of whole cheeses or of whole sides of bacon. What they object to is the idiotic demand that every chunk of cheese and rasher of bacon should bear a certificate of origin. As a matter of fact, most foreign and colonial cheese does bear a brand, either on the box or on the cheese itself, and the trade here have been active in an endeavor to get senders to brand their produce on the cheese itself. As Canada is the chief country sending this necessity to us, Canada it must be which is chiefly aimed at in the endeavor to get branding, and she must be meant when allusions are made to "foreign" cheese being sold as English. Nothing could be more contrary to fact, or against the evidence which anyone's eyes can daily afford them, if they care to open them in a market thoroughfare. As to the substitution for English, Canadian has got such a name amongst both trade and public that the former have found a genuine demand for it from the latter, and while none would attempt to substitute, many announce the fact that they sell Canadian cheese, and ticket it so, and it is a fact that once a customer has bought Canadian cheese by name he comes back for that particular cheese again. The truth is there is no real call in any quarter for the marking about which we hear so much. A little party can make a great noise. And in the event of that little party —as so often happens—gaining their way, would those whose interests they profess to desire to serve be benefited ? Probably they would reap no benefit at all. On the contrary, loss would most likely be their portion. Australian butter proves this. With no Act to enforce it, grocers sold Australian by name. Consumers bought it because it was cheap. They found it was good and bought again, and so the great Australasian trade was built up. It would be the same with cheese. Indeed, it promises to be the case ere long without any special way.

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT
We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples. . . . . .
VERRET, STEWART & CO., Montreal - Quebec.

A HANDSOME
quadruple plated Berry Dish given with 5 boxes of Globe Gum. For lithographed circulars, address
GLOBE AUTOMATIC SELLING CO.
13 Jarvis Street, - TORONTO, ONT.

A WINNIPEG OUTING.

Winnipeg can justly claim to be the banner city of the Dominion in regard to successfully managing and attending picnics. Last Thursday the caterers of that city held their annual picnic this year at Portage la Prairie. The four trains that left Winnipeg that day carried 3,500 people to the ideal picnic town. Needless to say it was the largest excursion that ever left the city.

It was an ideal trip in an ideal season, the principal feature being the sight of the broad fields of grain which are being rapidly garnered. Nature seemed to have assumed her most gracious aspect for the occasion.

It is reported that the caterers of the Portage managed to feed the thousands of excursionists, but how they did so is a mystery. They deserve credit for their accomplishment.

In the afternoon Island Park was the sporting ground. Here the people were entertained, not only by the various athletic and speeding contests, but music was supplied by several bands, and dancing was also indulged in.

The principal sport of the afternoon was the lacrosse match between the two city clubs, Winnipegs and Victorias, and, after an extended struggle, was won by the former by 4 goals to 3.

The committee who made this the most successful picnic yet held by the caterers was : B. H. Holman, president ; H. G. Spurgeon, vice-president ; E. Tugwell, secretary ; K. J. Johnston, treasurer ; and J. W. Horne, marshall. They were all the right men for the several positions.

THOSE STORES VS. SCHEMES.

An ingenious Chicago salesman, says The Grocery World, has suggested that the best way to deal with department stores would be to have local ordinances passed prohibiting the transaction of retail business above the ground floor. The ostensible reason for this regulation would be the protection of life from accidents such as would occur in case of a fire in one of these many-floored warehouses while crowded with clerks and purchasers ; but incidentally it is anticipated that on account of the high value of ground rents in central positions the retail business would naturally spread itself over a much-increased area and the combination now found in these central establishments would then be no longer possible.

Our New Line . . .

"GOOD LUCK" BROOMS

Freight paid on lots of 6 dozen.

The H. A. NELSON & SONS CO., LIMITED, Toronto - Montreal.

We Sell the Best.

SOUTHWELL'S ORANGE MARMALADE

New Season's 1897.

Write for Quotations....

FRANK MAGOR & CO. 16 St. John Street Montreal

CURRENT MARKET QUOTATIONS

Toronto, Aug. 26, 1897.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—

¼ lb. tins, 4 doz. in case.....per doz.	$ 0 75
¼ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes.....per lb.	16
30 b. pails..... "	16

PURE GOLD.

5 lb. cans, 1 doz. in case.....	19 80
4 lb. cans, 1 doz. in case.....	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case.....	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
4oz. cans, 4 and 6 doz, in case.....	1 25
10 cent can.....	0 90

Ocean Wave—

No 10 (5 oz.) 4 doz. cases, round or square.....	0 75
½ lb., 3 doz. cases, round	1 20
No. 1 (14 oz.), 2 doz. cases, round.....	1 80
1 lb., 2 doz. cases, round.....	2 00
3 lb., ¼ " " "	5 75
5 lb., ½ " " "	9 00

Prices of cheaper goods or special brands on application

Cook's Friend—

Size 1, in 2 and 4 doz. boxes.....	$ 2 40
" 10, in 4 doz. boxes.....	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ " "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 " " ..... "	90
¼ lb. tins, 4 " " ..... "	60

MAPLE LEAF BAKING POWDER.

½ lb. glass jars.....$1 25	
1 lb. glass jars.....	2 00
1 lb. sealer jars.....	2 25

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	per doz. $0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases.....	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1 lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING. per gross

⅛ No. 4	$4 00
¼ No. 6	4 50
½ No. 8	7 25
1 No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
No. 5 " " " "	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
	per doz
New York Dressing, 1 doz. cases.....	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing.....	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross.....$	2 60
No. 2 Bronze Tins, per gross .....$	3 40
" 3 " " "	5 60
" 4 " " "	10 00
" 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases.	Per Gross
French Oil in 3-doz. cases.....$	22 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood....	12 00
" Chocolate....	12 00
Alpha Chemical Co. French Castor Oil...	9 00
Alpha Chemical Co. Refined Sweet Oil...	9 00
Alpha Chemical Co. Turpentine.....	7 80
Moody's Non-Corrosive Inks.....	4 50

Shoe Blacking— in ¼ gross cases.	
Reliable French Blacking, No. 5	9 00
" " " No. 4	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½.....	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
Alpha Metal Polish No. 2.....	9 00

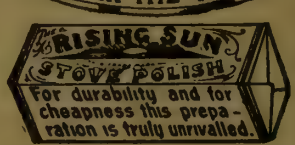
Patent Stove Polish—	
Sunlight Lead Bar.....	4 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases...	10 80
Moody's Black Lead	4 25
½ gross cases	
Reliable Stove Pipe Varnish	15 00
¼ gross cases 6-oz. bottles	
Quickshine Pipe Varnish.....	12 0
¼ gross cases, pressed top tins.	

Stove Polish— per gross

Quickshine Polish	00
Reliable Paste..	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar.....	7 80

BLACK LEAD.

Reckitt's Black Lead, per box.....	$1 15
Each box contains either 1 gross, 1 oz., ½ gro. 2 oz., or ¼ gro. 4 oz.	
Dixon's Carburet of Iron Stove Polish, 70c doz .....Per gr	7 25



STOVE POLISH.

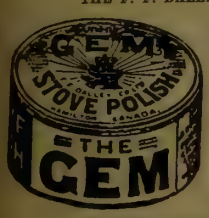
	Per gros
Rising Sun, 6 ounce cakes. alf-gross boxes.....	$ 8 50
Rising Sun, 3 ounce cakes, gross boxes.....	
Sun Paste, 10c. size, ¼ gross boxes....	10
Sun Paste 5c. size, ¼ gross boxes.....	

There's Lots of Money Thrown Away

these days on stuff that is easy to buy but hard to sell. Discriminating starch buyers prefer "Edwardsburg" to all others, because of its purity and excellent quality. Uniformity is one of its noticeable features. It always turns out just the same as the last, and is constantly in demand. Sold by all wholesalers.

Edwardsburg Starch Co., Cardinal, Ont.

THE F. F. DALLEY CO.



Gem Stove Polish, ¼ gross cases	$9 00
per doz	
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75

BIRD SEEDS

BART, COTTAM & CO.

"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05¾
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05¼
German X, with Cuttlefish Bone	0 04¾
German, with Cuttlefish Bone	0 04¼
London Bird Seed, bulk 25 lb. cases	0 04½
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " 5c. " 48 " "	0 03

CORN BROOMS

CHAS. BOECKH & SONS.

	per doz. net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS.

	per doz.
Apples, 3's	$0 70 $0 95
" gallons	1 50 1 80
Blackberries, 2	1 40 1 70
Blueberries, 2	0 75 0 85
Beans, 2	0 65 0 95
Corn, 2's	0 55 0 75
Cherries, red pitted, 2's	1 75 2 25
Peas, 2's	0 75 0 85
" Sifted select.	0 90 1 00
" Extra sifted	1 25 1 40
Pears, Bartlett, 2's	1 65 1 75
" " 3's	.... 2 40
Pineapple, 2's	1 75 2 40
" 3's	2 50 2 60
Peaches, 2's	1 65 2 00
" 3's	2 50 3 00
Plums, Green Gages, 2's	1 55 1 80
" Lombard	1 50 1 70
" Damson Blue	1 10 1 40
Pumpkins, 3's	0 70 0 90
" gallons	2 10 2 25
Raspberries, 2's	1 50 1 80
Strawberries, 2's	1 65 1 95
Succotash, 2's	.... 1 15
Tomatoes, 3's	0 80 0 85
Lobster, talls	2 40 2 50
" flats	2 70 2 85
Mackerel	1 20 1 30
Salmon, Sockeye, talls	1 35 1 50
" " Horseshoe	.... 1 50
" " to arrive	1 15 1 30
" Cohoes "	0 95 1 00
Sardines, Albert, ¼'s tins	.... 0 13
" " ½'s tins	0 20 0 21
" Sportsmen, ¼'s genuine French high grade, key opener	.... 0 12½
Sardines, Sportsmen, ½'s	.... 0 21
Sardines, key opener, ½'s	0 16 0 18½
" " " " " ¼s	0 10½ 0 11
" " " " " ½s	0 18½ 0 19
Sardines, other brands 9¾	11 0 16 0 17
" P. & C., ¼'s tins	0 23 0 25
" " ½s "	0 33 0 36
Sardines, Amer., ¼'s "	0 04½ 0 09
" " ½'s "	0 09 0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00 11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10 1 15
Kippered Herring, 1-lb	1 62 1 90
Herrings in Tomato Sauce	1 70 1 90
Herrings in Shrimp Sauce	2 00 ....
Herrings in Anchovy Sauce	2 00 ....
Herrings a la Sardine	2 40 ....
Preserved Bloaters	1 85 1 90
Real Findon Haddock	1 85 1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans	$1 25 $1 35
" " " 2 "	2 30 2 50
Comp Corn Beef 4-lb. can	....
" " " "	7 75 8 25
" " " 14 "	15 00 16 00
Minced Callops 2 "	.... 2 60
" " 2 "	2 60 2 65
Lunch Tongue 1 "	3 40 3 50
" " 2 "	.... 6 00
English Brawn 2 "	2 75 2 80
Camb Sausage 1 "	.... 2 50
" " 2 "	.... 4 00
Soups, assorted 1 "	.... 1 50
" " 2 "	.... 2 25
Soups and Boull. 2 "	.... 1 80
" 6	.... 4 50

Acme Sliced Beef. No. 1 tins, key, 2 doz., per doz. $2.75.

Beardsley's Boneless Herring. per doz 2 doz.... 1 40

ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb	1 40 1 50
" 2 lb	2 60 2 75
" 4 lb	5 50 5 80
" 6 lb	8 50 8 80
" 14 lb	17 50 18 00
Roast Beef, 1 lb	1 40 1 50
2 lb	2 60 2 75
Luncheon Beef, 1 lb	1 60 1 70
2 lb	2 75 2 85
Brawn 1 lb	1 30 1 40
" 2 lb	2 35 2 50
" 6 lb	6 60 6 80
" 14 lb	14 50 15 00
Ox Tongue, 1½ lb	7 00 7 20
" " 2 lb	8 50 8 80
" " 2½ lb	10 75 11 00
Lunch Tongue, 1 lb	3 35 3 50
" " 2 lb	6 50 6 80
Chipped Beef, ½ lb	1 60 1 70
" " 1 lb	2 65 2 80
Pigs' Feet, 1 lb	1 65 1 75
" " 2 lb	2 45 2 60
Potted Meats, Tongue or Ham ¼ lb	70 75
Potted Meats, Tongue or Ham ½ lb	1 20 1 25
Potted Deviled Ham or Tongue, ¼ lb	70 75
Potted Deviled Ham or Tongue, ½ lb	1 20 1 25

WHITE LABEL.

Soups Assorted, 1 qt	3 00 3 15
" " 1 pt	2 00 2 10
Gelatine of Boar's Head, 2 lb	3 00 3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb	3 00 3 10
Plover Roast	5 00 ....
liced Gold Band Bacon	3 00 ...

Codfish.

	per doz
Beardsley's Shredded, 2 doz. pkgs	0 90

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	0 75
Flirtation Gum (English or French wrappers) 115 1c pieces	0 65
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE "DIAMOND"

OIL BLACKING

TRADE OIL MARK

Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and Stove Varnish. Harness Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**

COWAN'S

Hygienic and Perfection **Cocoas** and Cocoa Essence

Queen's Dessert, Royal Navy and Perfection **Chocolates**

Chocolate Pink, White, Lemon Color **Icings** — A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LIMITED TORONTO

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb. Boxes.

Special Agent, **C. E. COLSON, MONTREAL**

STONEWARE

QUALITY THE BEST.
PRICES RIGHT.
TRY US.

HART BROS. & LAZIER

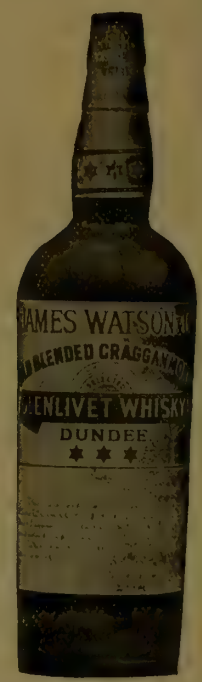
Belleville, Ont.

Send for price list. Mention GROCER.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & CO. HALIFAX, N.S. ESTABLISHED 1844 — IS THE BEST.

ASK FOR

MOTT'S



Always the Same. The Best on the Market.

Have you got it in stock?

Chard, Jackson & Co.

Agents for the Dominion

10 Lemoine St.

MONTREAL

McLAREN'S

COOK'S FRIEND BAKING POWDER.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers make a point of Keeping it always in Stock.

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ½'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

CHOCOLAT MENIER.

	In 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Vanilla—per lb.	$ 0 32	$ 0 34	$ 0 36
Yellow wrapper, Unsweetened—			
Blue Premium	C 35	0 37	0 39
		Per case.	Less than case
Pastilles—			
Yellow wrapper, 108 bxs. to the case		$20 00	0 20
Croquettes—			
Yellow wrapper, 9 bxs. of 12 packages		$20 00	0 20

FRY'S.
(A. P. Tippet & Co., Agents.)

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ½'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
" ½ lbs. 12 lb. boxes	....

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate.	0 21 0 43
Mott's Sweet Chocolate Liquors.	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

WALTER BAKER & CO.'S.

Chocolate—	
Premium No. 1, boxes, 12 lbs. each	
Baker's Vanilla in boxes, 12 lbs. each.	50
Caraccas Sweet, in boxes, 6 lbs. each.	36
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	1 50
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate	
In canisters, 1 lb., 4 lb. and 10 lb.	0
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, ½ lb., tins.	0

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ½ " " "	0 28
" ¼ " " "	0 29
" ⅛ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macaroon, " " " "	....
Crown Desic., 12, 20 or 25 lb. "	....
Special, " " " "	....

Barrels, 2c. per lb. less.
Terms, 3 p.c. off 30 days.

VISITORS

to the Great Victorian Era Exposition are invited to inspect our exhibit.

Location: Main Building, immediately adjoining eastern entrance. Will be pleased to see our customers at 7 Front St. East.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President. **7 Front Street East, Toronto.** S. R. Parsons, Vice-President.

COFFEE.

Green.		per lb
Mocha	0 27½	0 30
Old Government Java	0 30	0 33
Rio	0 09½	0 13
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 18	0 22
Maracaibo	0 16	0 20

JAMES TURNER & CO.

Mecca	....	0 34
Damascus	....	0 30
Cairo	....	0 25

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	....	0 34
Our Own "	....	0 32
Jersey "	....	0 30
Laguaya "	....	0 25
Mocha and Java	0 32	0 34
Old Government Java	0 30	0 32 0 35
Arabian Mocha	0 32	0 34
Maracaibo	0 26	0 28
Santos	0 18	0 22
Crushed East India	....	0 18

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	5 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles gross	12 00
Ketchup, Screw Top "	21 00
S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

BOVRIL.

	per doz.
Bovril—1 oz. ottles	$2 00
2 oz. "	3 75
4 oz. "	6 50
8 oz. "	11 25
16 oz. "	18 25
Small bottles, (to make one cup)	1 00
Invalid Bovril—2 oz. jars	3 85
4 oz. jars	6 55

FRUITS.

FOREIGN.

		per lb
Currants—Provincials, bbls	0 35¾	0 06
" ½ bbls	0 06¾	0 06
" Filiatras, bbls	0 05⅞	0 06
" ½ bbls	0 05⅞	0 06⅛
" Patras, bbls	....	....
" ½ bbls	....	....
" cases	....	0 06¾
" Vostizzas, cases	0 07	0 08
" Blue Pearls	0 08¼	0 08½
Dates, Hallowee boxes (new)	0 05¼	0 06
Figs—Eleme, 10 oz	0 07½	0 09
" " 10 lb	0 09	0 12
" " 18 lb	0 11	0 13
" " 28 lb	0 13	0 14
" taps	0 03	0 04
" natural, boxes	0 05	0 06
" ditto, bags	....	0 04½
Prunes—Bosnia, cases	0 06	0 07
" Bordeaux	0 04½	0 06½
Raisins—Valencia off stalk	0 04	0 05
" Fine, off stalk	0 05	0 06
" Selected	0 06½	0 07
" Layers	0 05½	0 06½
" Sultanas	0 07½	0 10
" Cal. Loose Muscatels 50 lb. bxs., 3 & 4 cr.	0 07	0 08

Malaga	per box.	
" London Layers	1 60	1 80
" Dehesa Clusters	3 50	4 00
" Imp. Russian Clusters	5 00	5 50

DOMESTIC:

Apples, dried, per lb	0 02¾	0 03½
" evaporated	0 05¼	0 05½

FOOD.

	per brl.	
Split Peas	3 25	$3 50
Pot Barley	3 25	3 50
Pearl Barley, XXX, 49-lb. pkt.	....	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50
(Sold by all wholesale grocers.)	

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz	95
1 " " Red, "	1 00

COX'S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—50 to 60 dy, $1.74 Pittsburgh, duty included, or $1.95 Toronto.

WIRE NAILS—$2.04 delivered, Toronto.

HORSE NAILS—
Canadian, dis. 50 per cent.

HORSE SHOES—
From Toronto, per keg 3 35

SCREWS—Wood—
Flat-head bright, 87½ and 10 p. c. dis.
Round-head bright, 80 and 10 p. c. dis.
Flat-head brass, 82½ and 10 p. c. dis.
Round-head brass, 75 and 10 p.c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	1 20	1 25

ROPE—Manilla 0 07½ 0 08⅝
Sisal 0 05⅞ 0 06⅞

AXES—Per box 5 25 9 00

SHOT—Canadian, dis, 17½ per cent.

HINGES—
Heavy T and strap, 70 per cent.
Screw, hook and strap 2 40 3 50

WHITE LEAD—Pure Association guarantee, ground in oil.

	per 100 lbs.
25 lb. irons	5 15
No. 1	4 77½
No. 2	4 35
No. 3	4 02

TURPENTINE—
Selected packages, per gal. 0 41
2c. extra outside points.

LINSEED OIL—

Raw, per gal	0 41	....
Boiled, "	0 44	....

2c. extra outside points.

GLUE—Common per lb 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.
Frank Magor & Co., Agents.

Orange Marmalade	....	1 50
Clear Jelly Marmalade	....	1 80
Strawberry W. F. Jam	....	2 00
Raspberry " "	....	2 00
Apricot " "	....	1 75
Black Currant "	....	1 85
Other Jams " "	1 55	1 90
Red Currant Jelly	....	2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $11 00

WINES, LIQUORS AND MINERAL WATERS.

CHARD, JACKSON & CO., MONTREAL, AGENTS.

Watson's Scotch—		
1 Star Glenlivet, in cases	$8 50	$9 00
3 " " "	9 50	10 00
Old Liqueur "	15 00	15 50
Old Glenlivet, in wood, p.gal.	4 25	6 00
Watson's Irish—		
Old Irish	7 50	8 00
Banagher	9 50	10 00
" in wood, per gal	4 25	5 25
Geo. Sayer & Co. Cognac—		
I Star, in cases	11 50	12 00
V.S.O.P "	16 50	17 00
In wood, per gal	4 50	6 50
Warter & May, Oporto—		
Ports	2 10	6 50
Wisdom & Warter—		
Sherries	2 00	6 00

J. & R. M'LEA, MONTREAL.

Cockburn very old Highland	8 75	9 25
" Special Scotch	9 50	10 00
" Special Liqueur. 14 years old	15 50	16 50
In wood—Fine old Scotch	....	4 40
Special old Scotch	....	5

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb.
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

per gross.		per gross.	
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ⅛ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard, bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

RICE, SAGO, TAPIOCA.

Rice—	per lb.	per lb
Rangoon, imported	0 03⅝	0 03⅞
Patna	0 04¼	0 05¾
Japan	.....	0 05
Imperial Seeta	.....	0 05½
Extra Burmah	0 04¼	0 04⅜
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

SODA.

Bi-carb, stand'rd, per 100-lb. keg	2 40	2 50
Sal soda, per bbl	0 85	0 90
Sal soda, per keg	0 95	1 00

ROOT AND GINGER BEER.

Adams' 10c. size, per doz	$ 80
" " " gross	9 00
" 25 " " doz	1 60
" " " gross	18 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin cannisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 05
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 7½

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb boxes, 1 lb. pkgs	0 08
	6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08½
PURE	—16-lb. boxes	0 07
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 07½

To Our Grocery Friends.

In the short time that our **New No. 1 White 3-lb. Cartoon** has been placed before the Trade, we find that it is rapidly becoming a **Popular Package**, as evidenced by the very large demand for it, and we would strongly advise all **Up-To-Date Grocers** who require the finest quality of Starch contained in the newest and most attractive package to **consider** this. Be sure you get the **New** No. 1 White 3-lb. Cartoon.

THE BRANTFORD STARCH CO., Limited, - BRANTFORD, ONT.

For puddings, custards, etc.

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs..	0 04¼
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs....	0 05
Bbls., 175 lbs.....	0 04½
Kegs, 100 lbs.....	0 04½
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs....	0 09
Canadian Electric Starch—	
40 packages in case.....	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 05
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 06

SUGAR.

	per lb.
Granulated—	
Redpath and St. Lawrence, single barrels....	0 04 7-16
Redpath and St. Lawrence, 5-barrels.....	0 04⅜
Acadia, single barrels....	0 04⅜
" 5 "	0 04 5-16
Paris Lump, bbls. and 100-lb. boxes	0 05⅜ 0 05½
" in 50 lb. boxes....	0 05½ 0 05⅝
Extra Ground, bbls. Icing....	0 05⅝ 0 05½
Powdered, bbls	0 05 0 05¼
Very bright refined	0 03¾ 0 04
Bright Yellow.....	0 00 0 03½
Dark Yellow	0 03½ 0 03⅝
Demerara.....	0 03½ 0 03¾
Raw, in bags	.... 0 03¼

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark.....per gallon.	0 23	0 25
Medium.....	0 28	0 35
Bright.....	0 32	0 42
Honey (com)	....	0 40
" 2 gal. pails.....	....	1 00
" 3 gal. pails.....	1 35	1 40

SILVER.

Barrels.....	0 23	0 35
Half-barrels	0 25	0 37

SOAP.

Babbitt's "1776" Soap Powder $3 50

Box Lot.....	4 20
Box Lot.....	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

RAM LAL'S (lead packages)

Cases, each 60 1-lbs.....	....	0 35
" " 60 ½-lbs.....	....	0 35
" " 30 1-lbs.....		
" " 120 ½-lbs.....	....	0 36

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes.....	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong.....	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14

Young Hyson— PING SUEYS.

Half Chests, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds	0 16	0 19

Half Chests— JAPAN.

Finest May pickings.....	0 38	0 40
Choice	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

LIPTON S TEAS.

No. 1 Ceylon, retailed at....	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON.

	Wholesale	Retail
Brown Label, 1s and ½s.....	0 20	0 25
Green Label, 1s and ½s.....	0 22	0 30

Blue Label, 1s and ½s and ¼s...	0 30	0 40
Red Label, 1s and ½s.....	0 36	0 50
Gold Label, ½s.....	0 44	0 60

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label, retail at 30c.....		0 22
Green Label " 40c.....		0 28
Red Label " 50c.....		0 35
Orange Label, retail at 60c.		0 42
Gold Label, " 80c.		0 58

Terms, 3 per cent. off 30 days.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold	
Bar, 8's	....
Ingots, rough and ready, 8's.....	....
Laurel, 3's.....	....
Brier 8's	....
Index, 7's.....	....
Honeysuckle, 8's	....
Napoleon, 8's	....
Victoria, 12's	....
Brunette, 12's.....	....
Prince of Wales, in caddies, 8's.....	....
" " in 40-lb. boxes.....	....

WASHING POWDER.

"SILVER DUST"

Case..... 72 1-lb. cartoons		5 00
Half case.. 36 1-lb. "		2 50
Case..... 24 3-lb. "		4 25
Half case.. 12 3-lb. "		2 12
Case.....100 5-cent packages		4 50
Half case.. 50 5-cent packages		2 25

WOODENWARE.

	per doz
Pails, 2 hoop, clear, No. 1....	$ 1 45
" 3 " " "	1 60
" 2 " " " 2....	1 40
" 3 " " " 2....	1 55
" " " painted " 2....	1 40
Tubs, No. 0.....	4 00
" 1.....	5 00
" 2.....	5 50
" 3.....	4 50

THE E. B. EDDY CO.

Washboards, Planet		1 60
" XX		1 40
" X		1 25
" Special Globe..		1 50
Matches—	5-Case Lots,	Single Cas
Telegraph	$3 50	$3 70
Telephone	3 30	3 50
" ⅛ gro. bxs	3 50	3 70
Parlor	1 40	1 45
Red Parlor.....	1 40	1 45
Safety	4 00	4 20
Flamers	2 25	2 35
Tiger.....	3 15	3 35

BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross.....			$ 2 00
" 10 " "			1 10
" 2 Tiger, ...			5 00
" 4 " "			2 00

Young & Smylie's

Newest...
Specialty

MINT ... PUFF-STRAPS

RECOGNIZING the great popularity of peppermint with the sweets-loving public, we are the first to introduce to the trade Pliable Licorice containing this flavor.

The delicious quality of our Pliable Licorice is well known; it is matchless in this respect as well as in its flavor and finish.

Our Triple Tunnel Tubes and Navy Plugs are great favorites also, and are made of the same material, although flavored differently. . . . . .

We recommend all these goods as suitable for Summer Trade; they will please the most exacting taste as wholesome, smooth and palatable confections. . . . .

For . . . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The **MacLean Publishing Co.**
26 Front St. West, Toronto. Limited

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoop, expand and contract with the wood.
BEST GOODS MADE.

Represented by...
Chas. Boeckh & Sons, Toronto.
The H. A. Nelson & Sons Co., Montreal.

THE
Oakville Basket Co.

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

WANZER.

Improved Wanzer Lamp

Non-explosive, no chimney, best light, burns Canadian oil perfectly. Soon saves its cost in oil and chimneys. Liberal discounts to the Trade. Every Lamp tested.

WANZER LAMP & MFG. CO.
HAMILTON.

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ADVERTISE anything, ANYWHERE
in Canada, we can do it for you.

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ADVERTISING DEPARTMENT
MONTREAL TORONTO

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

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D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

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Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . . MONTREAL

Established 1780.

Walter Baker & Co. LTD.

Trade-Mark.

Dorchester, Mass.
The Oldest and Largest Manufacturers of

PURE, HIGH GRADE COCOAS AND CHOCOLATES

on this Continent.

No Chemicals are used in their manufactures.

Their Breakfast Cocoa is absolutely pure, delicious, nutritious, and costs less than one cent a cup.

Their Premium No. 1 Chocolate, put up in **Blue Wrappers and Yellow Labels**, is the best plain chocolate in the market for family use.

Their German Sweet Chocolate is good to eat and good to drink. It is palatable, nutritious, and healthful; a great favorite with children.

Buyers should ask for and be sure that they get the genuine goods. The above **trade-mark** is on every package.

Walter Baker & Co. Ltd.,
Dorchester, Mass.

N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known orands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

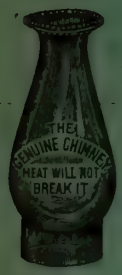
ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

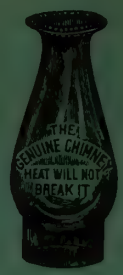
Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse, Winnipeg.

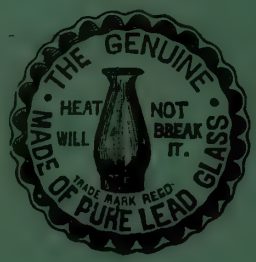
THE "GENUINE"



Is the King of all Lamp Chimneys. Made of the finest quality of Pure Lead Glass. . . . .

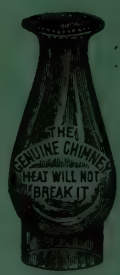


HEAT WILL NOT BREAK IT.



EVERY CHIMNEY NICELY WRAPPED AND LABELLED.

There are a number of so-called Pure Lead Glass Chimneys on the market, and we would warn dealers to beware of imitations of our "Genuine" **Lead** Glass Chimney.



COWANS, KENT & CO., - TORONTO

I Want Every Grocer

Who Wants a Handsome

DELIVERY WAGON FREE

And every Grocer's Clerk who wants a

CAMERA FREE

to send me his name and address on a Postal Card that I may tell him how to get it by merely speaking a good word for **KNOX'S GELATINE.**

THE ONLY PURE GELATINE MADE.

C. B. KNOX, Mfr.

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Beattie & Elliot - - - - Quebec
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Alfred D. Hossack, Vancouver, B.C.
H. F. Baker - - - - Halifax, N.S.

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and other Dealers who are regular subscribers to THE CANADIAN GROCER wishing copies of:

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The Bookseller and Stationer.
The Paper and Pulp News.
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May have a single copy of them sent free at any time they wish to consult the advertising columns. Special clubbing rates on application. . . . . .

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Montreal : : Toronto

"GILT EDGE"

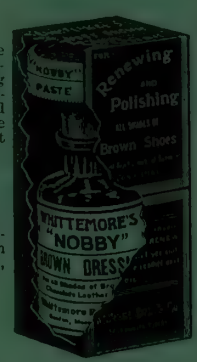
The only Ladies' Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful finish. Once tried, always used. Largest quantity. Finest quality. Retails at 25 cents.

"NOBBY" BROWN COMBINATION

Package contains a 4-oz. bottle of Nobby Brown Dressing and a full-size box of Nobby Brown Polishing Paste for renovating all shades of Brown and Chocolate shoes. The brown dressing cleans and renews the surface of the leather, and the paste adds a brilliant, durable and waterproof polish. Retails at 25 cents.

"JEWEL" BROWN COMBINATION

Package contains a 2-oz. bottle of Brown Dressing and a small decorated tin box of Brown Polishing Paste. The dressing cleans and renews the surface of the leather and the paste adds a brilliant, durable and waterproof polish. Retails at 10 cents.



BOSTON LIQUID WATERPROOF BLACKING

For men's and boys' shoes, produces a brilliant jet black polish without brushing, thus saving time, labor and money. Retails at 25c.

PATENT LEATHER POLISHING PASTE

For giving patent leather shoes a quick, BRILLIANT and WATER-PROOF lustre without INJURY to the leather.

For sale by—

All Wholesale Grocers.

CHARLES F. CLARK, President. J. CHITTENDEN, Treasurer

ESTABLISHED 1849

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MERCANTILE AGENCY

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Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

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THOS. O. IRVING, Superintendent.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:
JOHN FORMAN, 650 Craig Street
MONTREAL

THE CANADIAN GROCER

VOL. XI MONTREAL AND TORONTO, SEPTEMBER 3, 1897. No. 36

Manufacturers To Her Majesty the Queen by Special Warrant

To the Court of Holland and the King of Italy · Purveyors to H.R.H. the Prince of Wales

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

Bull's Head Trade Mark

1873 Cross of the Legion of Honour

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 — Only Silver Medal Paris 1875

Only Medal Dublin 1865. — Grand Gold Medal Moscow 1872. &c &c

Ready for Fall Trade?

Do you remember how early in the season, folks began to buy Rolled Oats last year? We do—our books show it plainly. Some grocers lost trade because they failed to have a good supply on hand.

Naturally, their customers bought elsewhere. It's so easy for your competitor to take trade away from you if your customer once gets into his store. It pays to be ready for the demand for

Tillson's Pan Dried Rolled Oats.

The Tillson Co. Limited,
Tilsonburg, Ont.

FROM MANUFACTURER TO RETAILER DIRECT.

Try

COCKBURN'S SCOTCH WHISKY

Nothing Finer in the Market

This firm was established in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are . . . . . .

J. & R. McLEA, Montreal

AGENTS FOR THE DOMINION

Cockburn's Special Liqueur
Cockburn's Special Scotch
Cockburn's Very Old Highland

PUREST AND BEST

WINDSOR SALT

Answers the requirements of the most fastidious. Perfect in quality, and shipped in the neatest and most attractive packages.

YOUR WHOLESALE HOUSE WILL SUPPLY YOU.

THE

WINDSOR SALT CO. Limited. Windsor, Ont.

The "Hand in Hand" Brand of

Bicarbonate of Soda

You rely on the merit of the goods you sell, for increasing your yearly sales. Absolute merit of the highest quality here. The "Hand in Hand" Brand will never disappoint your customers, because no other Brand can possibly equal it in purity—strength—uniformity of grade, $98\frac{50}{100}$ Pure Bicarbonate of Soda.

Fry's Cocoa

You can increase the confidence that your customers have in you and your store, by selling Fry's Cocoa. Unrivalled in its enlarged sales everywhere. Concentrated — absolutely free from impurities—of great strength—easily soluble. With a flavor unsurpassed for delicacy.

Stower's Peptonized Sauce

Peptonized! Thoroughly Peptonized. It fills a long-felt want among consumers everywhere. Peculiarly stimulating, and very effective as a digestive. Piquant—appetizing. A good profit in handling it.

Trade Winners

and sold by Wholesale Grocers everywhere.

Agents:

A. P. Tippet & Co.
Montreal and Toronto

F. H. Tippet & Co.
Ottawa.

VINEGAR

I have pure Fruit Vinegar five years old, of choice quality, at a right price. Only a limited quantity of this age left. Place your order before it is all closed out. Write for samples and price. . . .

R. J. GRAHAM - BELLEVILLE, ONT.

BOOKS FOR THE RETAILER

Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.

The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

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Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

Buying, Selling and Handling of Teas

Three valuable articles full of ideas and suggestions for grocery men.

Causes of Failure in the Hardware Trade

and how avoided. Three comprehensive prize essays reprinted from HARDWARE AND METAL.

Necessary Books for a Retailer

By a practical accountant. This treatise deals with systems of bookkeeping and checking calculated to reduce mistakes and omissions, etc., etc., to a minimum. A most useful book for any retailer.

Any one of the above mailed for . . . 10 cents

New Customs Tariff

Alphabetically arranged and revised and corrected from the official copy as assented to by the Governor General, June 29, 1897, including the old Tariff by way of comparison. Also comparative rates of the Dingley and Wilson (United States) Tariffs.—**15 cents.**

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TORONTO and MONTREAL

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what a difference when you handle

RICE'S PURE SALT

THE SALT OF THE EARTH.

For Table, Dairy, Cheese, Farm and General Use.

Packed in first-class packages.
Write for prices and samples.

PROMPT SHIPMENT GUARANTEED

The North American Chemical Co., Limited, Goderich, Ont.
SOLE MAKERS.

It Helps You Think.

Our 128-page illustrated Book suggests many ideas in Brooms and Brushes that may be entirely new to you. Some of them will be very helpful in building up your Broom and Brush trade.

You will find it handy to have in the store. It is nicely bound and has a leather back. You may have it free by addressing

Chas. Boeckh & Sons, Mfrs.,
Toronto, Ont.

ASK FOR

Dalley's Package Sulphur

This is the Finest Sulphur, of full strength, and free from any foreign matter.

Put up in ¼-lb., ½-lb. and 1-lb. packages

THE F. F. DALLEY CO., Limited - HAMILTON, CANADA

When the paper-bag
salesman talks to you
about cheapness,
ask him about

about **QUALITY,**

about **COUNT,**

about **SIZE.**

With some you may touch a sore spot—
but they are subjects we like to discuss.

The E. B. Eddy Company, Limited

HULL, QUE.

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To retail at 25 and 40c.

Latest cable advices from country of growth report: **Short crop and rapidly advancing market, with a great scarcity of lines combining good style and liquor.**

At no other time throughout the season will prices rule as low as at present.

Our purchases were made early, and the values we show are exceptional; compare with others, and note the difference.

W. H. GILLARD & CO. Wholesalers Only **HAMILTON.**

John Mouat, Northwest Representative, Winnipeg.

"Banner Brand"

Japan Tea

The best tea in Canada to retail at 25c.

SALMON

Red Sockeye

(new pack) just arriving.

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Wholesale Grocers
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MacLAREN'S

For Cottage or Palace

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IMPERIAL CHEESE

We have yet to hear

of anyone who, having tried Imperial Cheese, preferred another brand. It is without doubt the most popular cheese—not because we say so, but because consumers say so. Purity and uniform quality guaranteed.

A. F. MacLAREN & CO., TORONTO

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XI. (Published Weekly) MONTREAL AND TORONTO, SEPTEMBER 3, 1897 ($2.00 per Year) No. 36

PRINCIPLES IN FINANCE—MONEY.

Henry Douglas Parmelee, in Business.

IN attempting to give in a narrow scope an adequate idea of the essence, forms, functions, laws, and different theories in regard to money, one is faced with many difficulties. The different theories in regard to what really constitutes money, and what laws should regulate the world's circulations, make it impossible to confine the subject to a short article and give a thorough presentation.

It is not intended to attempt anything beyond a mere statement of fundamental principles. There is much literature upon the subject, and many works which give very fully the history and laws of money. It will only be necessary in this article to suggest lines of thought to the reader and encourage a desire upon his part to further investigation. If the article serves its purpose in inspiring such investigation, the writer will consider that his object has been fully accomplished.

THE ESSENCE OF MONEY.

We saw, as the commerce of the world began to increase and extend, that the use of a basis for obligations in commercial transactions became necessary. In order to bring producers and consumers together there was need of an agent, and the agent used was called "money." In barter it was very difficult to do away with the double coincidence of wants and possessions, and in order to facilitate transactions a medium of exchange was necessary.

In defining money, economists have expressed widely different views. All fallacies in relation to monetary systems and currency schemes have risen from an inadequate understanding of the real essence of money. The definition which the writer wishes to quote, and one which he believes will clear up many discussions, is the following: "Money is best defined as a thing which, by common consent of the business community, is used as a basis of commercial obligations."

The value of money depends upon the number of other commodities which can be bought by a unit of money. This may be best illustrated by saying that when prices are exceedingly high, it takes a larger number of units to purchase commodities, and the purchasing power of money is said to be low. When prices are exceedingly low, more things can be purchased by the same unit of money, and hence we say the purchasing power of money is high. As value in almost all things is determined, so the value of money is determined by its supply and its demand. The different schemes for determining the general price level ought really to be taken up here, but it will be impossible to deal with them in the space to which this article is confined.

DIFFERENT FORMS OF MONEY.

We know that at a certain period in the history of the world, wood, iron, and lead were used as media of exchange. They had a value then just as gold and silver have to-day. To depart from the older forms of money and adopt those which more fully accomplish the work has always been the tendency demanded by the increasing interests of the world.

In our own country tobacco, wampum, nails, and skins were used as money, but all these things have given way to the larger needs of advancing civilization.

Jevons enumerates the necessary qualifications of a medium of exchange as being: Indestructibility, homogeneity, stability of value, cognizability, portability, divisibility, utility, and value.

METALS.

Gold and silver have been chosen alone for their higher intrinsic value, and gold to-day is the real measure of value and standard of deferred payments.

It is necessary to distinguish what rightly constitutes money. Many believe, and among them a well-known economist, that "whatever does the money work is the money thing." This view is rejected by the majority, however. Money is a commodity, and as such it is governed by the same laws as other commodities, and in like manner its value is determined by supply and demand. It is not always the quantity of money in circulation that determines its value, but the surplus over and above what is actually needed for the transaction of business. A careful distinction should be made between "money" and "currency." Media of exchange have two classifications, the commodity, money, and its representative, currency, always based upon the commodity for its value. The distinction between the commodity and its representatives, which are always certificates of that money being held in deposit, is often lost sight of, and the result is that many misapprehensions arise.

The immense amount of transactions which are carried on yearly by the nations of the world without money being transferred in any way, is simply enormous. Those transactions, amounting to millions of dollars, are often settled by the payment of a small balance. The fact that this balance is always paid in gold is the strongest proof of the universality of that metal as the standard of value.

No government nor group of people can give value to currency, and here are meant promises to pay money. It is possible for a government to decree that certain media of exchange be used as money, and to that end we have created legal tenders, but outside of the domains of the Government these legal tenders may be of no value, unless those to whom they are offered place reliance and faith in the integrity, honesty, and ability of the Government which issues them, to accept them as equivalent to money.

The old expression, "a thing and a pro-

All live grocers sell it. Do you?

KURMA

Ceylon Tea

The Finest Package Tea in Canada.

THE DAVIDSON & HAY, LIMITED Wholesale Agents **Toronto**

mise to pay a thing," really defines the difference between money and currency. Government notes, treasury certificates, bank notes, bills of exchange and cheques are all forms of currency, but their value rests wholly upon credit, and they are called "credit instruments." Because they do "the money work" is not a sufficient reason why they should be called the "money thing."

All money is currency, but all currency is by no means money. The complex currency system of our country containing, as it does, different forms of media of exchange, has given rise to great apprehension upon the part of the business men of the nation. It is made up of many forms of promises to pay. Stable business conditions cannot be expected until the system is simplified. No laws nor enactments can increase the credit of our country, which is now as good as any in the world, but they can take away the liability of periodic disturbances caused mainly by apprehensions in regard to the Government's ability to redeem its pledges.

MONEY OF ACCOUNT.

Many transactions are settled by what is known as "money of account." This simply means that commodities are used in settlements which are not universally used as money. Long-time contracts are very often made payable in the cereals, because it is maintained that the value of the cereals from century to century fluctuates very little. It is almost impossible to have a universal famine. Pestilences which destroy the cereals are not world wide, and for that reason the quantity of grain produced in the world varies but little from year to year. The suggestion that long-time contracts can be made to advantage to the contracting parties provided the settlement of such contracts was made in grain, is a good one. There are, however, more chances of temporary fluctuations in grain than in gold, so that much trouble might arise owing to the fluctuations.

Stability of value, in the long run, is found to lie in wheat to a greater extent than in gold. The world's production of the latter very often fluctuates owing to the discovery of large deposits.

In the international settlements gold bullion is often used instead of coin. This is done to prevent melting coin, especially if its bullion value is a trifle higher in one country than in another.

THE NATURAL LAW OF MONEY.

Sir Thomas Gresham (1519-1579) noticed that the circulation of England contained large volumes of chipped and abraded coins and that the new products of the mints were fast disappearing from circulation. He accounted for this in such a way as to have had his observation become a law. Gresham's Law, briefly stated, is that "bad money always drives out good money." As soon as currencies become debased through abrasion or wilful demolition of coins, the bullion value is very much reduced, and the currency immediately depreciates. The crime of abrading coins is very severely punished whenever detected, and governments throughout the world have taken every precaution to prevent the practice. The milled edges and raised surfaces of well-made coins prevent their being debased to a great extent.

CURRENCY.

In order to facilitate exchange and as a matter of convenience in the settlement of large balances, credit instruments play a most important part. Most forms of credit instruments take their value from their redeemable qualities in coin, and this is usually understood to mean gold. It has been demonstrated very often during the past four years that the least suspicion or distrust in regard to the ability of our Government to keep its promises and redeem its pledges created disastrous disturbances in the business community. A great deal has been said about patriotism, and about true Americans trusting in the integrity of the Government's promise, but at the same time, sentiment does not seem to rule very strongly when the depletion of the treasury reserve excites fears little short of panics. None but the ignorant conceive intrinsic value in a promise to pay: the value of such promises lies solely in the amount of confidence which one places in the promiser.

FORMS OF CREDIT INSTRUMENTS.

There are five forms of credit instruments in use in United States' currency. They are, the Notes, commonly called "greenbacks," Gold Certificates, Silver Certificates, and Treasury Notes.

The fifth form of currency used is the national bank note. The national banks of the country, under an Act of 1863, were allowed to issue their own notes up to 90 per cent. of the face value of Government bonds, which were bought by it and deposited with the Government as a trust and a firm basis of the circulating notes. These bonds were issued in order to raise money to carry on the war. The Secretary of the Treasury, Mr. Chase, conceived the plan of creating a market for the United States bonds in the form of the national banks. The history of the national banks of the United States is very interesting.

The laws at the present time are not favorable to an increase of national bank circulation. There are those who believe that the Government should be taken out of the banking business and should no longer issue its own notes to be used for circulation. The argument is based mainly upon the so-called "endless chain" in reference to the continuous redemption of the United States notes. Those who believe that the Government should be taken out of the banking business are the advocates of a circulation created by the national banks. They desire to accomplish their ends by having more advantageous laws passed, and they promise a more elastic currency, or in other words, a currency which will expand to local needs more rapidly than our present currency.

Those who disapprove of the retirement

Burnham's "Hasty" Jellycon

In six flavors — Orange, Lemon, Strawberry, Raspberry, Calfsfoot, Wild Cherry. It is absolutely pure, and can be prepared for immediate use with great **quickness** and certainty.

LUCAS, STEELE & BRISTOL - - HAMILTON

CLAM CHOWDER

Burnham's Clam Chowder, put up by an expert; only Little Neck Clams used; in 3-pound tins, handsomely labelled. A most delicious preparation.

We have all that is required in Spices for the pickling season: our Popular Pickling Package of Whole Spices; also 10-lb. boxes.

We are also showing elegant values in

NEW JAPAN TEAS

James Turner & Co. - Hamilton

As good as ever.

REINDEER BRAND

CONDENSED MILK

Freight prepaid on 5 case lots to points east of and including Port Arthur and Fort William.

CROWN BLEND CEYLON TEA

In Lead Packets.

Lbs. and ½ lbs.

has no equal

at 25cts., 40cts. and 50cts. per lb.

In offering this tea you need not hesitate to guarantee satisfaction.

Sole Agents for Canada... **T. KINNEAR & CO.** 49 FRONT STREET EAST **TORONTO**

of the "greenbacks" say that no individual or private institution could supply the demand for gold in times of stringency as well as the Government, and they point to the crisis of 1893, when the banks refused to pay out gold. There are many arguments upon both sides, and opinion at the present time seems to be pretty evenly divided.

It is not essential to go into detailed discussions in reference to the gold standard on the one hand and free silver coinage on the other. The subject is receiving daily attention by the best financial journals in the country.

It is upon such subjects as these that the future of our currency depends. Their careful study is necessary in order to minimize the periodic disturbances which have caused great distress in our country. It is needless to refer to the efforts of the present administration toward currency reform. What can be said is little, to be sure, but that public opinion is loudly demanding reform of our cumbersome system is without question.

In 1867 the International Monetary Conference, which was held at Paris, decided almost unanimously to adopt an international coinage such as would be sufficient to transact international business and pass as legal tender in all countries. In seeking a basis for ulterior negotiations, the members of the conference chose the 5-franc gold piece as a common denominator and favored the coinage of a 25-franc gold piece for larger transactions. The proposal was to be put before the different governments represented and the power of reconvening was left with France. Owing to the fall of the Second Empire, the matter was never taken up again. If the efforts which are now being uselessly expended in trying to bring about international agreements, which recent developments have rendered ridiculous, would only be put in an attempt to bring about what the conference of 1867 formulated, the objects now being sought would be put aside as entirely unworthy further serious consideration.

In attempting to give a few of the fundamentals in regard to money and currency, the writer must apologize for falling far short of what he really would wish to accomplish.

BIBLIOGRAPHY.

Much has been written upon the subject of money, both of a controversial and a scientific character. The works of to-day are apt to be written to excite rather than to enlighten the masses upon the complex subject. An unprejudiced opinion is what should be sought for, and this is to be found in very few works.

CALIFORNIA CURED FRUITS.

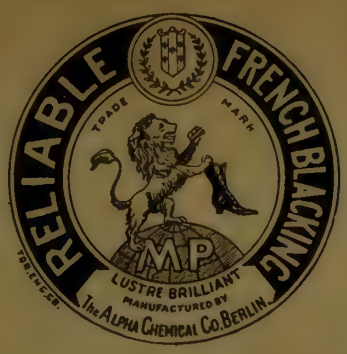
THE California Fruit Grower reviews the situation in cured fruits on the Coast on August 21 as follows: "Market active and prices firm. Some lines show an advance in prices over last week. Cured peaches are higher and in good demand owing to the expected shortage of peaches for curing. The crop of peaches will fall far below early estimates, and the extra good demand and prices in the Eastern States for fresh California peaches have induced heavy shipments. This will naturally reduce the output of cured peaches. In addition to these natural conditions several early short sellers have been on the market buying to cover their short sales, hence the activity and excitement in the peach market. Apricots are more or less neglected, but prices are steady for good stock. Pitted plums are being offered quite freely, but buyers are not anxious. Pears are coming in and samples are being shown, but prices have not been established. Apples are not plentiful yet, and prices continue firm. The output of Vina Chinese peaches is placed at 45 to 50 cars, when with a full crop there should be upwards of a hundred cars. The eastern trade that is looking for choice peaches to retail at 10c. per pound will be disappointed this season. Spot stocks are so light that trade is entirely confined to local wants: hence we have decided to discontinue the publication of quotations on old fruits and have substituted our new revised price list, which will be completed as fast as new goods come to hand and prices are made.

ARTIFICIAL TAPIOCA.

The fecula of the potato at various times has come into the market as artificial arrowroot or tapioca. The French, at least, sold it openly under the name of "native tapioca," and the manner of preparation made it a comparatively expensive product, costing perhaps two-thirds of the price of a good quality of the real thing. Copper plates heated to a high temperature were used to dry it, and the artificial tapioca often contained traces of this metal. The so-called tapioca prepared from potato fecula is in round, almost regular, fragments with an ungranulated structure. It is whiter, less opaque and easier to break within the teeth than real tapioca, and it is much more insipid when prepared as a food. The copper, of course, can be very easily detected by chemical means. The reasonable price of true tapioca inclines us to think that this adulteration is very uncommon in England, but it is more common in France, where there is a greater difference in price between the native and the exotic products. Indeed cases have been known where dealers in "native tapioca" have gone one step further and even adulterated the potato fecula with such inert and weighty bodies as chalk, plaster and pipeclay.—Grocers' Monthly, London.

WOULDN'T BE SWINDLED.

A lady who closely watches "bargain sales" at a department store was recently attracted to the fruit department, and, in seeing California cherries marked thirteen cents per half pound, yelled out: "It's an outrage! The idea of charging thirteen cents for one-half pound." "Under the circumstances, madam," said the floorwalker, who had been attracted to the counter, "we will make it two pounds for fifty cents." "Ah!" she said, as she opened her pocketbook, "that's more like it."



A Business Pointer

We offer no premiums or prize packages as inducements. We make and sell first-class goods, and find this all the intelligent public require. Merchants, beware of goods that take premiums to sell them. Our goods are endorsed as being the best in the market.

For sale by all leading Wholesale Grocers.

Manufactured by **THE ALPHA CHEMICAL CO., BERLIN, ONT.**

SALMON FISHING ON THE FRASER.

IN the report of the Joint Commission relative to the preservation of the fisheries in waters contiguous to Canada and the United States, the following reference to the salmon fisheries on the Fraser will doubtless prove interesting, particularly at this time of the year.

Commercial fishing for salmon on the Fraser River has been carried on more or less extensively during about 20 years. It is restricted by law to tidal waters, the upper limit of which is placed at Whonnock Creek, some 40 miles above the mouth of the river. Drift gill nets are the only form of net permitted to be used for that purpose both here and elsewhere throughout British Columbia, with two exceptions, seines being allowed in one of the small northern rivers and trap nets in the Canadian part of Boundary Bay. Above the influence of the tide the Indians may take salmon for their own use by means of spears and dip nets, and hooks and lines may be employed.

The length of the drift nets is restricted to 150 fathoms. Two sizes of mesh are recognized. The larger, intended especially for the quinnat salmon, measures 7¾ inches in extension, and may be used from March 1 to September 15. The smaller, designed for the sockeye, silver salmon, etc., measures 5⅞ inches, and may legally be employed from July 1 to August 25, and again from September 25 to October 31. In 1894, owing to the lateness of the run of sockeye, the open season for the small-meshed nets was extended to September 1. Between September 15 and 25, and between November 1 and March 1, all salmon fishing with nets is prohibited.

Drift net fishing is actually carried on only to a limited extent above the town of New Westminster, which is situated about fourteen miles from the mouth of the river. This is especially the case with respect to the sockeye, for which species only a small proportion of the nets are set above that place, to a distance of three or four miles, nearly all of the fishing being conducted in the lower part of the river and in the adjacent open waters. The outside grounds which have been much resorted to during the past two or three years extend from Point Grey, at the north, to the international boundary line at the south, and offshore a distance of five miles or more.

Until 1891, inclusive, the number of drift nets employed was limited to 500. Since then, however, licenses have been issued to all bona fide fishermen, British citizens and residents, who make application. The canneries and other establishments dealing in salmon are allowed several nets apiece, but each independent fisherman is entitled to only a single net. The number of drift net licenses issued and the total length of the nets employed each year since 1891 has been as follows :—

Year.	Number of Nets.	Total Length of Nets.
1892	702	123,250 fathoms.
1893	1,072	176,000 "
1894	1,666	250,000 "
1895	1,733	260,000 "

The licenses do not define the ground which each fisherman may occupy, but it is provided that the nets shall be kept at least 250 yards apart, and shall not be used so as to obstruct more than one-third the width of the river. Fishing is carried on both day and night, the highly discolored water which prevails throughout the fishing season serving to obscure the presence of the nets in the day-time.

We could obtain no definite information respecting the rate of movement of the sockeye up the Fraser River. A weekly close season is observed from six o'clock Saturday morning until six o'clock Sunday evening, immediately following which better fishing, as a rule, is obtained in the neighborhood of New Westminster than at other times of the week. This fact would seem to indicate that fish are able to cover the distance from the mouth of the river in considerable numbers during the 36 hours of uninterrupted passage.

Our New Line . . .

"GOOD LUCK" BROOMS

Freight paid on lots of 6 dozen.

The H. A. NELSON & SONS CO., LIMITED, Toronto - Montreal.

STOCKS OF BUTTER AND EGGS.

THE Chicago Daily Trade Bulletin presents its third annual report of the stocks of butter and eggs in cold storage in the west, and also at some of the principal points in the east, where the stocks could be obtained.

Inquiries were sent out to some 400 points and replies were received from the majority of the places, but as the quantities at some points were too small to be used, and others reported no stocks at all, the report comprises only about 132 points.

The storing of butter and eggs at the leading markets, instead of the smaller towns, is becoming more general and quite a number of points which in former years had some of these commodities stored are not receiving any now. One reason for this is that the holders of the goods are able to make quicker sales and take advantage of any favorable turn in the market sooner, with their goods at a regular trading market, than if they were hundreds of miles away. Another reason is that some of the smaller places which have ice-cooling facilities do not always give as good satisfaction as those where the latter and more improved methods are used.

One thing holders of storage butter will have to offer this season is probably the finest butter put away at any time for years past. Merchants claim the quality on the whole has seldom averaged as well, and the fancy grades are simply perfect. This will be a great inducement for buyers next fall and winter, and will certainly be an incentive to draw orders from all quarters, and may be instrumental in continuing and maintaining the demand which has sprung up between this and foreign countries.

For comparison we publish the prices paid for extras in creameries in this market during the months when the bulk of the storage butter is bought :

	1897.	1896.	1895.	1894.
May	13½a16	15 a15½	16 a17½	15 a16½
June	a14½	14½a15	17 a17½	16½a17½
July	a14½	14 a14½	16½a17½	17 a23
August	14½a16½	14 a16½	17½a20	23 a23½

A recapitulation of the stocks of butter at the points given makes the following exhibit:

	1897.	1896.	1895.
Wisconsin	20,200	19,490	20,450
Iowa	18,000	9,600	12,900
Michigan	5,250	7,250	5,000
Minnesota	11,000	21,700	16,000
Missouri	2,000	4,500	6,200
Illinois	215,800	175,400	150,400
Indiana	600	.....	.....
Kansas	1,550	1,000	500
Nebraska	1,200	.....	350
New York	290,000	243,200	190,400
Massachusetts	206,600	246,000	189,000
Ohio	2,000	.....	600
Pennsylvania	16,525	49,800	36,800
Rhode Island	15,000	No report	No report
Maryland	22,000	No report	No report
Totals	827,725	777,940	628,600

Regarding eggs the outlook just now is not quite so favorable. The supply put away is a large one, larger than in past seasons, and high prices are not expected. It was fortunate that the eggs were put away at low figures, so that merchants can afford to place them on the market at reasonable prices—no doubt the stock will have to be pushed on close margins this year. The eggs this season were put into storage probably at an average cost of 1c. per dozen less than last year. Cold and stormy weather, and snow, blizzards, etc., help to advance prices. But irrespective of severe winter weather, it is expected that with low prices ruling a larger quantity of eggs will be used, especially as meats this year are higher than last year.

A recapitulation of the stocks of eggs at the points given makes the following showing :

	1897.	1896.	1895.
Illinois	457,050	378,000	389,500
Indiana	9,350	3,800	4,660
Wisconsin	90,610	70,495	74,750
Minnesota	60,500	58,500	38,600
Nebraska	20,000	15,800	16,200
Iowa	180,440	154,300	148,700
Missouri	38,135	22,250	34,200
Michigan	13,100	19,300	23,800
Kansas	10,500	1,000	1,600
Ohio	23,000	25,900	28,100
Maryland	25,000	10,000	10,100
New York	336,000	256,000	194 000
Massachusetts	128,000	90,000	89,000
Pennsylvania	201,500	148,000	168,868
Rhode Island	40,000	.....	.....
Totals	1,633,185	1,253,345	1,221,978

THE NEW TOBACCO REGULATIONS.

The regulations recently issued by the Government for controlling the manufacture of tobacco are giving rise to comment on the part of those engaged in that industry. Mr. J. M. Fortier said a few days ago that it would be impossible to do business under these regulations, and he looked upon it as most unreasonable that the Government should dictate how much foreign and how much domestic leaf should be used in manufacturing cigars, cigarettes, etc., whilst a further injustice was that the manufacture of these products should be carried on in separate compartments. Each manufacturer, Mr. Fortier pointed out, had his special brands of cigars, and to have to comply with a hard and fast blending regulation would prove a most serious matter, whilst the fitting up of separate compartments would involve a very large expenditure of capital. Then, there was the per lb. tax, in addition to the excise duty, which on cigarette leaf is 35½c., and on other leaf 16c. Mr. Fortier considers that a uniform tax on all leaf would be much better, and holds that when that tax and the excise duty have been paid a manufacturer should be at liberty to take the leaf to his factory and put it to what uses he thinks best. If an inland revenue duty is wanted, in addition, it could be easily levied.

CATALOGUES, BOOKLETS, ETC.

PAMPHLET OF SPECIALTIES.

Robert Greig & Co., St. Paul street, Montreal, have issued a handsome little pamphlet of specialties for grocers and confectioners. It contains full price lists on flavoring extracts, essential oils, French mustard, nuts, etc., in fact, all the extensive list of articles the firm handles ; so extensive that it takes 46 pages to catalogue all of them. The whole is bound in a tasty lithograph cover. These will be sent on application.

FACSIMILES OF CANNED GOODS.

W. Clark, Amherst street, Montreal, has got up some tasty japanned tin facsimiles of the packages of canned goods which he puts up. "Partridge Pate," "Potted Chicken," "Tomato Soup" and "Corned Beef" are among the lot. They are handy advertising devices for a retailer to have in his store, descriptive of these goods. They are now being distributed to the trade.

NEW PRICE LIST.

About two years ago the Canadian Specialty Co. issued a price list of grocers' and druggists' supplies. Just lately this enterprising firm has had another pamphlet printed for the same purpose. This is intended, however, to go only to the druggists directly, but still it is a handy book of reference for grocers, containing, as it does, quotations in many staple lines of the grocer's stock. It is intended to issue in the near future a price list of the grocers' supplies handled by this firm. The new book is a very handsome one, and is quite handy for reference. Prices on many new lines have been added, while a few articles are no longer quoted. One may be had on application to the firm.

EPPS'S COCOA.

FEW readers of THE CANADIAN GROCER have not enjoyed a refreshing cup of Epps's cocoa. And if there are any the Messrs. Epps are determined that they shall not long live in ignorance of the the pleasure they are missing. To obviate this the firm's Canadian agent, C. E. Colson, 22 St. John street, Montreal, is now placing with the retail trade handy sample packages for distribution among consumers. There is enough in each packet for a cup or so, and if the recipients, after they have partaken of it, do not become regular consumers it will be because they do not know a good thing when they get it. C. E. Colson, jr., has just returned to Montreal from a tour through Ontario. He found business very good everywhere. Mr. Colson, sr., will make a trip during September. A handsome souvenir that the Eppses are giving to their friends through Mr. Colson is a neat Jubilee medal in aluminum. It bears the usual legends referring to Her Majesty, as well as her portrait, and, of course, does not forget Epps's cocoa.

ones, quarters, remarkably delicate fish, say the Eby, Blain Co., Limited.

The Davidson & Hay, Limited, expect arrival, next Monday or earlier, of second shipment new f. o. s. Valencia raisins.

The Canadian Specialty Co. have this week added another new line of gums to their already large variety. This is the "Tiger" pepsin gum, and is put up by Frank H. Fleer & Co., Philadelphia. The only difference between this and the more [illegible] time during the season, according to authorities, will prices be as low as at the present time. W. H. Gillard & Co. are showing a very fine range to retail at 25 and 40c., which, they state, will make money for the retailer.

LATE ADVERTISEMENTS.

[The following items arrived too late for insertion in the regular advertising space. Reading notices inserted in this column at 5c. per word.]

"We have caught the attention of the trade with our special values in laundry and of last week's sales for immediate shipment, and has been exacting fairly high prices. Sales have been reported at 208dr. per 1,000 litres f.o.b. in bags, being equal to mks. 22.50 pr 100 kgr. c.i.f. Trieste, or 11/6 in cases f.o.b. Calamatta.

Retention.—The Government has not yet taken any decision respecting these dues, and it is possible that it will wait the meeting of the Chamber, and submit the question to its decision. The Chamber will meet after the preliminaries of peace have been signed by the great powers.

"All selling nicely, thanks."

PURE GOLD MFG. CO.
TORONTO

Have we your order ?

10 Gold Medals Awarded

GILLARD'S NEW PICKLE

AND

GILLARD'S NEW SAUCE

The best, beyond comparison. Of world-wide reputation.

NEW PICKLE---Packed 2 doz. in case. Single case lots, $3.40; 5-case lots and over, $3.30 per doz.

NEW SAUCE---Single doz. lots, $1.90; barrel lots of 12 doz., $1.75.

SOLD BY ALL WHOLESALE GROCERS IN CANADA.

GILLARD & CO. Manufacturers, **LONDON, ENGLAND**

THE CANADIAN GROCER

J. BAYNE MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

THE MacLEAN PUB. CO. Limited

Fine Magazine Printers and Trade Newspaper Publishers

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John Cameron, General Subscription Agent.
Major A. G. Campbell, General Subscription Agent.

BETTER TIMES.

BETTER times are with us. There is no question about it. Some people of a rather pessimistic turn of mind will admit that the outlook has improved a great deal, but they are not so ready to admit that business itself is better. The point of view from which the pessimistically inclined, as a rule, look at the situation is prices. Unquestionably profits are and have been unsatisfactory for several years, but it by no means follows that because they are not what they used to be good times are not upon us.

When times are good profits are undoubtedly better than they are when times are bad, but we fear that if we are to judge whether times are good or no by the percentage of profits which ruled a decade ago good times we shall never have.

In a good many instances the profits of ten or more years ago will never be experienced again. The rapidity with which the factories now produce and the number of merchants there are to cater for the order of every consumer precludes it.

We are in a new era of economical conditions. That era means small profits and quick returns. And he only who is able to do business under these conditions will be successful—will have good times.

For the manufacturer or merchant who is up to date, who is ready to conform to the conditions, the prospect is pleasing.

We at the moment see what we were told we should never see again, namely, "dollar wheat." And what is most gratifying is the fact that Canada has an excellent wheat crop as well as the prospect of a good price. Ontario has eleven million bushels more wheat than last year, and Manitoba has something like half that quantity more.

In Ontario the yield of fall wheat is estimated by the Department of Agriculture at 25.5 bushels per acre, and the quantity 24,268,158 bushels, against 17.2 and 15,078,441, respectively, last year, and of spring wheat 17 bushels per acre, and the quantity 5,489,821 bushels, against 13.8 and 3,519,322 respectively in 1896. Barley, both in regard to acreage and yield per acre, is slightly less than a year ago. In oats and rye there is an increase all round. In peas there is a decrease in both acreage and yield per acre. Beans, while smaller in acreage, show a larger yield per acre. Hay, as everyone knows, is an abundant crop. Although the acreage is smaller the total yield is estimated at 3,811,518 tons, or per acre, 1.63 tons, compared with .93 in 1896 and an average of 1.35 tons per acre for the period from 1882 to 1896.

All told, it is estimated that the receipts of the farmers of Ontario and Manitoba from their cereal crops will be something like twenty million dollars more than last year.

According to the report of the Government, just issued, it is expected the yield of wheat in Manitoba will be in the neighborhood of 21,284,274 bushels, or about 16½ to the acre. The yield of oats is 12,517,112 bushels, and of barley 3,644,788 bushels.

In the Northwest Territories the crop conditions are also good.

Besides the good crops and the better prices that are likely to be obtained for them, there are the dairying and mining industries to be taken into account. They were never in the flourishing condition they are to-day, and both promise further material expansion.

Then further gratifying features in the trade situation are to be found in the steadily increasing railway earnings and the clearing house returns.

The condition of the lumber industry is not, on the whole, satisfactory, although some of the loss of trade which we are likely to experience through the Dingley tariff promises to be made up by the improved trade with Great Britain.

Canada has indeed entered upon another cycle of prosperity, and he must be a pessimist who fails to recognize it.

BUYING AWAY FROM HOME.

THE practice which has become so common of residents of villages and smaller towns throughout the country getting various supplies from the departmental stores, etc., of the large commercial centres is an undoubted evil.

But lamentations or appeals to the loyalty of the residents who thus offend will not bring about a remedy.

The big stores in the large cities get the business chiefly because (1) they advertise attractively and (2) because they do business on the principle of small profits and quick returns.

Some of us may hold different views, both as to the efficacy of advertising and as to the wisdom of "small profits and quick returns," but there will scarcely be any difference of opinion as to the influence of those factors in drawing trade to the big departmental stores.

Not long since THE CANADIAN GROCER was conversing with a well-known retailer in regard to the evil effects of the departmental stores, when the latter remarked with some warmth: "The trouble with the beggars is that they do so much advertising." This same retailer, as far as we know, does no advertising. But he nevertheless paid a high tribute to advertising as a business getter.

And what is sauce for the goose is sauce for the gander. Lamentations and appeals for loyalty to home merchants may do nothing; but judicious advertising and up-to-date business methods will do a great deal.

Country merchants, do what they may, will not be able to turn aside into their own stores all the trade of local customers which now goes elsewhere, but if they go about it in the right way they undoubtedly can so turn a great deal of it.

People in outside villages and towns do not spend their money with city departmental stores because of any particular love for these stores: They do so because, rightly or wrongly, they believe they can there get better value for their money. Disabuse their minds of this, and the local and not the city merchants will get their trade. And to this task each merchant in each country town should apply himself.

In applying himself to this task it is no forlorn hope either that the country mer-

chant is entering upon. If he will sell his goods under the same cash conditions he can, as a rule, part with his goods just as cheaply as can the city departmental store man. He, too, can pick up bargain lots to be utilized as leaders.

In advertising, give prices; and adopt the same course in regard to goods in the window. It is one of the most effective ways in which one can advertise. Figures, like a worm on a hook, attract.

A great many merchants, it is true, are averse to giving figures. It gives a cue to competitors, it is urged. This, it seems to us, is a narrow way of looking at the matter. The fact that they attract customers should outweigh all concern regarding their effects upon competitors.

There are too many merchants, in the city as well as in the country, whose carelessness in regard to up-to-date business methods is surprising. They pay little or no attention to window dressing, advertising, or anything else that attracts customers. They are more dead than alive.

The merchants who are to-day successfully competing with the departmental stores are the merchants who advertise and advertise prices, who secure and offer bargains, who devote attention to their window displays, and who hustle persistently for business. And what one merchant does another can do.

SHARP DECLINE IN MATCHES.

A reduction equal to fifty cents per case has been made in the price of all sulphur matches by the E. B. Eddy Co., Limited.

As far as THE CANADIAN GROCER can learn, the reduction has been made with a view to meeting the competition of certain cheap matches which are upon the market.

"Telegraph" matches are now under quoted at $3 to $3.20 in 5 and 1 case lots, respectively; "Telephone" at $2.80 to $3; and "Tiger" at $2.65 to $2.85.

The new prices went into operation on the 1st inst., and their effect on the market will be watched with interest.

VALENCIAS HIGHER.

Cables from Denia received in Montreal and Toronto this week stated that Valencia raisins had advanced 1s. and that the market was firm at the advance.

CUTTING IN SUGAR.

THE jobbing scale on granulated sugar was marked up ⅛c. by the Montreal Wholesale Grocers' Guild on Thursday last, the basis now being 4¼c. up to 10 bbls. and for larger quantities 4 3-16c. Despite this decision, there is no doubt at all that sugar is being sold for less money.

The trouble lies with firms outside the Guild, who, it is reported, are offering granulated for less than the refiners are selling it at, viz., $4.05 per 100 lbs., whereas the refiners' price to-day is 4⅛c., which is a little more than $4.12 per 100 lbs. It is claimed also that the people who have been cutting are not confining themselves to the local market, but have been offering to deliver sugar at Ontario points at the same figure. This has aroused the ire of western houses, and they threaten to carry the war into Italy and sell sugar in Montreal at even less money. So far they have not done so, and it is to be hoped that matters will modify themselves between the two factions without the necessity of actual warfare, as it would only mean serious losses on both sides.

It might be well for buyers to bear in mind also, in the case of low offers on sugar, that there is some German granulated knocking around the market. It is far from being equal to our fine domestic granulated, being altogether a coarser and more inferior article Buyers who are tempted by any offers below the regular scale cannot be blamed if in view of the low price they make sure that it is not some of this inferior German sugar that is being unloaded on them.

An evidence of the celerity with which the Canadian Government statistics are compiled is the fact that reports for July business have not yet been published.

INDIA AND CEYLON TEAS.

Last week Toronto brokers of India and Ceylon teas received notice to the effect that Ceylon teas had taken a marked advance. At first the intelligence was incredible, but this week the reports have been confirmed and holders are now asking an advance of 2 to 4c. per lb. over the prices of ten days ago. Lower grades have gone up 1d. and the market is firm, while higher grades have advanced 2d. per lb.

The market is strong. One dealer in Toronto sold over 400 chests at 14½c., which showed exceptional value. Good sound teas about this price are exceedingly scarce, and anything below that figure is held to be poor quality.

The cause of this advance is the damage done to the herb in Ceylon by the earthquake of a short time ago.

Some holders of Ceylon tea have withdrawn samples altogether, and London houses refuse to sell all Ceylon teas unless at an advance of from 1d. to 2d. per lb.

If the anticipations of certain people are verified the Klondike will be rich in deaths as well as in gold the coming winter.

WORK WELL, BUT REST.

It is overwork and not hard work that kills. Every man, whatsoever his business or profession, is justified in working hard. Work keeps the body in health as well as the wolf from the door. But no man is justified in over-working and under-resting himself.

Over-working and under-resting are to-day common experiences. And the concomitant is broken down, debilitated and prematurely old men

Man, like a piece of machinery, can be over-worked, and, like a piece of machinery, he must pay the penalty therefor.

It is often not until a piece of machinery has collapsed that the injury done by overwork has been realized. It is the same with the over-worked man.

He is a deluded man who imagines he can over-strain his brain and his muscle for fifty weeks in a year and then recuperate in the two remaining weeks.

It is an excellent thing for a man to take a few weeks' respite every year from business or professional cares; but it is better still for him to daily take that rest which nature demands he should.

He is a foolish engineer who is so sparing in the use of oil upon his engine that its bearings are not properly lubricated. And he is an unwise man who robs his body of that recreation and rest which are necessary to keep it from rusting and breaking down.

Work well, but rest well.

COLD STORAGE FOR FRUIT EXPORTS.

THE steamship Castalia, to Glasgow, and the Numidian, to London, took forward from Montreal experimental shipments of early Canadian fruits, the results of which on the other side will be awaited with keen interest.

It is the first time that fruit shippers have taken advantage of the cold storage accommodation that is now provided on most of the Montreal boats for the transportation of perishable freight.

If the experiment gives even the slightest encouragement fruit operators in Montreal state that it means the inception of a big export business.

At present Canada grows more early fruit than she knows exactly what to do with, and if it can only be laid down in the British markets in anything like the condition in which it arrives in Montreal the advantages and opportunities for development of the new outlet for our early fruit are almost incalculable.

It is just possible indeed that our exports of fall apples will be equalled by those of the earlier varieties, while our delicious pears, peaches and plums will demonstrate to the British palate in the most unmistakable way that "Our Lady of the Snow" grows as delicate fruit as even sunny Italy or Spain, despite her much maligned climate.

Mr. G. E. Fisher, of Burlington, Ont., is the enterprising shipper who is exploiting the London market, his shipment on the Numidian comprising Canadian pears, plums and tomatoes. The fruit is neatly packed in square fifty-pound boxes.

The Castalia's shipment to Glasgow consists of 300 barrels of our rosy Canadian apples of the early varieties, such as Fameuse and St. Lawrence. These apples have been so delicate that they could not stand ocean transportation, but it is hoped that the cold storage compartment will obviate this difficulty. That they will prove palatable if they arrive in condition is a certainty. They are the equal of any table food in the world for delicacy and flavor.

WHOLESALE GROCERS ORGANIZE.

What is in effect a National Association of Wholesale Grocers was lately organized in New York. It comprises the territory east of the Rocky Mountains, and is in form a national executive committee composed of representatives from the various state organizations.

It is not definitely known what the purposes of the association are; indeed, it is not certain that the minor associations will enter the arrangement. The object of the establishment of an executive committee was said to be to promote in general the interests of the wholesale grocery trade, and that the various factors' agreements now employed in the grocery trade will be important matters for consideration. It was reported that prices on sugar and coffee would be advanced, but the report was not confirmed.

Heretofore similar attempts have been unsuccessful, but the National Association hopes to overcome former difficulties of state organizations.

JAPAN TEAS.

We are in receipt of a letter from a firm of tea merchants which criticises our Montreal market report of last week, but which besides contains some valuable information. It reads as follows:

DEAR SIR,—We read in your paper of 27th inst., under heading "Teas," "advices from primary points on all descriptions continue steady." We think you will find on further enquiry that all advices from Japan for the past three weeks have been of a steady advance in prices there with a quick falling off in the quality of offerings. Many Canadian buyers still say that they expect a drop of 1d. to 2d. in teas, but where this is to come from those in close touch with Japan fail to see. The probability is that those jobbers who have bought have done better than others can. Canada may have a full supply of low-grade, poor drawing teas from all countries on account of the new law in the States, though of good drawing Japan teas to retail at 25c. (the great demand in Canada), we think the Canadian trade will later find that the scarcity is greater than has been known for years.

WHOLESALERS AND DEPARTMENT STORES.

Editor CANADIAN GROCER: "A Merchant" writes to THE CANADIAN GROCER of 27th inst. re complaints of the wholesale trade selling department stores. As an instance of this he gives the names of several firms who have presumably collapsed from this cause. He might further add the names of about half the wholesale grocery trade to his list. I mean those who are selling department stores. You know, there are many wholesale grocers to-day that are directly selling department stores and are keeping it dark from their retail customers. In proof of this I could mention a prominent grocery house in Hamilton which claims to be pure from the taint of department stores and yet is selling goods pell-mell to a department store in our own little Guelph. It may surprise "A Merchant" to know that the very house he is doing business with is selling department stores as well. I cannot verify this for him beyond the fact that I have lived to learn that the houses that are not selling department stores are as far apart as white crows.

Yours, etc.,

ANOTHER UNFORTUNATE GROCER.

Guelph, Aug. 31, '97.

LATE MR. HUDON.

THE death occurred at 9 o'clock Friday evening of Mr. Firmin Hudon, of the wholesale grocery firm of Hudon & Orsali, St. Paul street, Montreal, at his residence, 90 Cherrier street. The deceased gentleman was widely known in business circles, and was highly respected for his integrity. His ability in commercial pursuits was of a high order, and enabled him to build up a successful business. He was held in high esteem by those who enjoyed his acquaintance for many good qualities of head and heart, and his family have the sympathy of a large circle of friends and acquaintances in Montreal and throughout the province. The deceased was born on April 27, 1840, and was one of the first students at the Jesuits' College, then at the corner of Dorchester and Alexander streets. At an early age he entered upon commercial pursuits with the firm of V. & E. Hudon, subsequently entering into partnership with his father, under the firm name of E. Hudon & Fils. In 1869 he went into the wine and grocery business with Messrs. Alphonse and Charles Boyer, under the firm name of Boyer & Hudon. In 1875 he founded the firm of Hudon & Orsali, whose business he conducted up till recently. In the year 1864 he was married to the eldest daughter of the late Dr. d'Orsonnens, formerly president of Victoria University, in Montreal, and by this marriage 16 children were born, 12 of whom are still living. Mrs. Hudon also survives her husband. The deceased had been in poor health for eight or nine months past, being confined to his bed for a long time before his demise.

It takes a great deal of hard work to build up a business, but a little carelessness will cause it to tumble.

When at the

TORONTO FAIR

be sure and see our exhibit

COMPRISING

Greig's Crown Extracts

All flavors. Of the greatest strength and finest flavor.

Mackay's Kola Cafe

An extract of the finest coffee and chicory, combined with all the nourishing and invigorating qualities of the African kola nut. It is a delicious beverage for the breakfast table.

Tryphosa Jelly Powder

Unsurpassed as a dainty and tasty dessert.

You will be made most welcome at our stand and an opportunity afforded you of proving our statements regarding the excellence of these goods.

ROBERT GREIG & CO.

MONTREAL

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Sept. 2, 1897.

GROCERIES.

ALTHOUGH, as a general rule, trade is not exceedingly brisk, yet the tendency continues towards higher prices. Several houses are making special drives in their various lines for Exhibition week and have been very busy in preparation for the reception of their customers. The feeling in canned goods continues to gain strength and peas this week advanced 5c. Packers of tomatoes and corn have withdrawn quotations altogether. The principal feature of the week was the firm advance in Ceylon teas; from 2 to 4c. a pound is the increase. All California fruits have advanced 2s. 6d. a hundredweight, or nearly ¼c. a pound. A very firm feeling characterizes the sugar market. Great improvements have been made in the process of milling in connection with the Royal Rice Mills, Montreal, and it is hoped that Canadian milled rice will improve in quality.

CANNED GOODS.

A fairly brisk trade has been done during the past week, but the fall activity has not yet appeared. The new pack of salmon is not on this market yet, but a car will be here in about a week. This first shipment will be divided among the different Toronto houses. The canners of vegetables have withdrawn all quotations, and will not now sell futures of tomatoes and corn to even their regular customers. The shortage in lobsters continues. California fruits remain fairly active. Canadian canned meats are very firm in price. The strong feeling in canned peas has developed into an advance of 5c. this week, and the market is very strong at the present quotations. We quote as follows: Tomatoes, 80 to 85c.; corn, 60 to 75c.; peas, 75 to 80c. for ordinary; sifted select, 90 to $1; extra sifted, $1.10 to $1.25; beans, 65 to 95c;. peaches, $2.50 to $3 for 3's, $1.65 to $2 for 2's; raspberries, $1.40 to $1.80; strawberries, $1.50 to $1.80, according to brand and quality; blackberries, $1.40 to $1.70; cherries, $1.75 to $2.25; apples, 3's, 75 to 95c.; gallons, $1.40 to $2; salmon, "Horseshoe," $1.50; ditto, new season's, to arrive, $1.25 in 5-case lots and $1.30 in less quantities; other red salmon, $1.15 upwards, according to quality and brand; cohoes, 95c. to $1; canned mackerel, $1.25 to $1.30; lobsters, $2.40 to $2.50 for tall tins; 1-lb. flats, $2.70; ½-lb. flats, $1.60 to $1.70; Canadian canned beef, 1's, $1.35 to $1.40; 2's, $2.35 to $2.45; 6's, $7.75 to $8.25; 14's, $15 to $16.

COFFEES.

The coffee situation remains in about the same condition as it was a week ago. Business is rather steady, and enquiries for Rio are frequent. The New York market is also firm. Jobbers quote green in bags as follows: Rio, 9½ to 13c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 18 to 20c.; Jamaica, 19 to 22c.

SYRUPS.

The trade is quite dull. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

There has been no change in the market this week. We quote as follows: New Orleans, barrels, 23 to 35c.; ditto, half-barrels, 25 to 37c.; ditto, fancy, 50 to 55c., in barrels and half-barrels; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGARS.

The Toronto agents of the Montreal refineries report very firm prices, and that the refiners will not accept any offers. The volume of business increased slightly this week. We quote as follows for Toronto: Granulated—St. Lawrence and Redpath's, 4 9-16c. for single barrel lots and 4½c. for 5-barrel lots; Acadia, 4⅜c. for single barrel lots, and 4 5-16c. for 5-barrel lots; yellows, 3½ to 4⅜c. per lb.; German granulated, in 100-lb. sacks, 4⅛ to 4¼c. per lb.; Demerara crystals, 3⅞c.

SPICES.

Black pepper is still strong in New York, and consequently here. The trade in spice continues of fair dimensions. We quote: Pure Singapore black pepper, ground, 11c. in kegs, pails and boxes,

THOROUGH. CLEAN. FAST.

Positively removes every seed.
WE have them. YOU ought to have them.
Walter Woods & Co. - Hamilton.

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES

But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier

The world-renowned French Vanilla Chocolate.

Send Back

... ANY ...

"SALADA"

CEYLON TEA

you have in stock, if it is not giving you better satisfaction than any tea you have ever handled.

AGENCIES . . .

25 Front Street East - - TORONTO
318 St. Paul Street - - MONTREAL
411 Cordova Street - - - VANCOUVER, B.C.
15 Niagara Street - - - BUFFALO, N.Y.
206 State Street - - - BOSTON, Mass.
347-349 Fifth Avenue - - PITTSBURG

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Offer the Best Soap

Which means the best value for sale.

IT PAYS.

SURPRISE SOAP ON WASH DAY

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

and 13c. in 5-lb. cans; ditto, whole, 11 to 12c. per lb.; pure white pepper, ground, 18c. in kegs, pails and boxes and 20c. in 5-lb. cans; ditto, whole, 15 to 20c., according to quality; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 23 to 25c.; do. best, 28 to 30c. per lb.; allspice, 13 to 16c.; cassia, 20 to 25c. per lb. for ground and 40c. for Saigon.

NUTS.

No new features have developed this week with the exception that Tarragona almonds have advanced 1s. per bag. We quote: Brazil nuts, 11 to 12½c.; Valencia shelled almonds, 20 to 22c.; Tarragona almonds, 9½ to 11c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12½c.; Marbot walnuts, 9½ to 11c.; Bordeax walnuts, 8 to 9c.: Sicily filberts, 10c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, ETC.

In the primary markets tapioca, as well as sago, has advanced 6d. in sympathy with all other cereals, and is now at least ⅜c. a pound higher than a month ago. The Royal Mills, of Montreal, have at length received supplies of raw material, and are now prepared to give a good quality of their own milled rice in bags of 250 lbs. During their shut-down they have added new machinery, and can now produce a polished and glace rice. When the required raw material can be obtained several more new lines will be added to their list of varieties. We quote: Standard "B," broken lots, 3⅞c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5c.; Patna, 4¾ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½ to 4½c.

TEAS.

Both Indian and Ceylon teas have advanced; low grades have risen 1d., and higher varieties about 2d. The market is now very firm here at an advance of from 2 to 4c. a pound. Good sound teas are very scarce also, and bring good figures. The demand is more active than it has been for six weeks. Arrivals of new Indian teas are very light, and the quality is not good compared with last autumn's teas. Some holders of Ceylon teas have withdrawn samples altogether, and London houses have withdrawn all Ceylon teas unless sold at an advance of from 1d. to 2d. per lb. There are many enquiries for Young Hysons. The supply is scarce. In Congous the values are very fine, and the style is good; they look like the cheapest in the market. Ruling prices on the Toronto market to retailers are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

A further advance of 6d has been cabled in currants, which brings the price of new, to arrive, ⅛c. above the price last paid for old at the highest point of the market. We quote: Provincials, 5¾ to 6c. in bbls.; ditto, half-bbls., 5¾ to 6c.; fine Filiatras, in bbls., 5⅞ to 6c.; do., half-bbls., 5⅞ to 6⅛c.; Patras, 6¾c. in cases; Vostizzas, cases, 7 to 8c.

A cable received this week re Valencia raisins advises that the crop prospects are only fair, and that in view of an expected improved demand the market is very firm. Fruit is arriving in very moderate quantities The prices of Valencias continue upward. Considerable business has been done at an advance of 2s. per 100 lbs. There has been some difficulty in getting Spanish houses to make firm offers, owing to the scarcity of fruit in Denia. We quote: Off-stalk, 4 to 5c.; fine off-stalk, 5 to 6c.; selected, 6½ to 7c. layers, 5½ to 6½c.

Sultana raisins continue high, and there does not seem to be much indication of a decline. The stocks in the United Kingdom and on the continent being almost exhausted

BUTTER AND EGGS

Are in good demand. We can place any quantity at highest prices, and assure you prompt returns.

J. A. McLEAN,

Successor to GRAHAM, McLEAN & CO.

77 Golborne St. TORONTO.

As Gold is to Silver

SO ARE

GOLDEN HADDIES

compared with some other brands. Only the **BEST** fish are used, and they are cured, smoked and canned immediately on being caught.

By this process they retain their **DELICATE FLAVOR** and rich, **GOLDEN COLOR.**

Every Can Guaranteed

Packers' Agents **NORTHRUP & CO.**

23 and 24 South Wharf - - ST. JOHN, N. B.

The Following Brands Manufactured by

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OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses.

CUT TOBACCOS . . . .

OLD CHUM.

SEAL OF NORTH CAROLINA.

OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

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FIRST-CLASS IN

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If you want to reach the **WINNIPEG** Wholesale Trade with your goods **WRITE ME,** with Samples and Prices. Letters and Telegrams promptly replied to.

E. NICHOLSON

124 Princess Street, **Winnipeg, Man.**

Successor to

W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

15 years' experience. Established 1882

Eat Fruit in Summer

Your customers will if you

SHOW A NICE DISPLAY

You can get it from

CLEMES BROS. - TORONTO

and the prospects for the season's production being unfavorable, it is certain that the level of prices this year will be high. The old fruit in this market has advanced fully 1c. a pound already.

There has been considerable difficulty experienced by dealers here in having the California raisin packers hold to their agreements made before the advance took place. If they follow up their contracts they will sustain a very heavy loss by it.

Figs are very quiet. We quote spot goods nominally: 10 oz., 7½c.; 10 lb., 9 to 10c.; 18 lb., 10 to 12c.; 28 lb., 11 to 13c.; taps, 3¼ to 3½c. net; natural, 4½c. in bags, and 6 to 6½c. in boxes.

All California fruits have advanced 2s. 6d. a hundredweight. This means nearly ¼c. a pound. Those who are in touch with the market say that lower prices need not be looked for. We quote California evaporated fruits as follows: Peaches, 7 to 10½c. per lb., according to quality; apricots, 6½ to 15c.; pears, 5½ to 10½c.; egg plums, 5½ to 11c.; silver prunes, 8½ to 13½c.

Quotations have been received on Bosnia prunes, but owing to their high price little attention has been paid to them. We quote as follows: Bosnias, U's (110 to 113 half kilo), 6 to 6½c.; C's (85 to 90 half kilo), 7 to 7½c. per lb. California, 90 to 100's, 6½c. per lb.; 70 to 80's, 7½c.; 60 to 70's, 7½ to 8c.; 50 to 60's, 8 to 8½c.; 40 to 50's, 9½ to 10½c.; 30 to 40's, 12½ to 13c.; "Ruby" prunes, 7½ to 8c.; French, 4½ to 5c.

Dates are quiet. We quote: 5½ to 6c. for Hallowee and 5 to 5¼c. for Kadrowee.

GREEN FRUITS.

The market is exceedingly busy this week and the activity is in sharp contrast to the rather quiet feeling of last week. The reason for this is the arrival of the season for some of the staple fruits and the hanging on to the market of some others. The briskness of the trade in other lines does not seem to materially weaken the demand for bananas. The trade in this fruit is very satisfactory. Watermelons are coming forward in large quantity and are finding rather a ready sale. California fruit is about out of seeson and pears are the only California fruit on the market. Canadian muskmelons are to be had now and are very cheap. Tomatoes are cheapening. Some large shipments of huckleberries changed hands this week at rather lower figures. Some cheap peaches are still com-

SITUATION WANTED.

THOROUGH RELIABLE GROCER GONE OUT of retail business is desirous of securing a position on the road; age 35; good address; temperate habits; not afraid of work. Address, Box 8, THE CANADIAN GROCER.

BUSINESS WANTED.

WANTED—A GROCERY BUSINESS IN A GOOD town in Canada or United States where there is a good chance for a young man. Apply, Box 3, THE CANADIAN GROCER. (36)

MORROW & EWING

General Commission Merchants

13 St. John St., MONTREAL

We beg to notify the Wholesale Grocery Trade that we have to offer best values in

Rio, Santos, Maracaibo and Mocha Coffees

also have on hand full lines of

Japan, Congou, Indian, Ceylon and Gunpowder Teas

Samples and particulars on application. Wholesale supplied only.

W. H. Seyler & Co.

Brokers and Commission Merchants

Room 100, Board of Trade,

Toronto

Manufacturers and Importers wishing to have their products introduced to the jobbing trade are respectfully requested to communicate with us.

English, German and French Goods a specialty.

Representing

J. Lewenz & Hauser Bros., London, Eng.—Teas.

Tellier, Rothwell & Co, Montreal—"Royal" Black Lead and Blues.

Hecker-Jones-Jewell Milling Co., New York.

German Gelatine Works, Hoechst am Main, Germany.

Wholesale agent for **Grape Wine Vinegar Co.**, Toronto.

EGGS

Market firm, receipts light, selling readily at 12 to 13 cents.

BUTTER

Market bare of good tubs and pails which are in good demand at from 12 to 14 cents. Ship forward while fresh.

RUTHERFORD, MARSHALL & CO.

62 Front St. East, TORONTO

G.F.& J.GALT PACKERS OF THE **BLUE RIBBON TEAS**

42 SCOTT St TORONTO. CELEBRATED

ing forward, but the Crawfords are gradually displacing them. They give promise of being very cheap this year. Plums are coming forward in exceedingly large quantities already and dealers say they will likely become as cheap as 15c. a basket. We quote: Oranges — Sorrentos, 300's, $3.50 to $4 per box; 180's, $2.25 to $2.50 per three-quarter box. Lemons, $2.50 to $3.50 per box. Cocoanuts, $4.50 a sack and 60c. per doz. Onions, 2 to 2½c. per lb. for Egyptians. Bananas, $1 to $1.75. New cabbage, 90c. to $1 per bbl. Watermelons, 20 to 25c. California pears, $2.65 to $3 per box; muskmelons, Canadian, 60c. to $1 per large crate; cucumbers, 15 to 20c. per 12-quart basket; Canadian tomatoes, 20 to 30c. per basket. Latton berries, 5 to 6c. per quart; huckleberries, 90 to $1 per basket; Canadian peaches, 30 to 40c. per 10 and 12-quart basket; Crawford peaches, 60 to 90c. per basket; Canadian apples, $2 to $2.50 per barrel and 25 to 30c. per basket; pickling onions, 75c. per basket; Canadian plums, 25 to 50c.; Spanish onions, 85c. to $1 per case, according to quantity taken. Blue grapes, 25 to 30c. per 10-lb. basket.

BUTTER AND CHEESE.

BUTTER—Receipts continue fairly liberal, but there has not been much improvement in quality. Good butter is selling readily, while inferior grades are accumulating and are difficult to move. Best quality sells at 12 to 13½c.; low-grade brings 8 to 10c. Creamery is not quite so active, and is easing off in export demand. There is no special change in last week's quotations. Tubs are worth 18c. and prints 19c.

CHEESE—An easier feeling prevails this week. The larger exporters are not following the advance, which they consider too rapid and unwarranted. Sales could not be effected within ¼ to ½c. of the price at which some factories sold last week; 9¾ to 10c. is the ruling price, while jobbers pay 9½ to 9¾c.

SALT.

The fall trade in salt is beginning to appear, but as yet business is not brisk. Quoted at Toronto, carload lots go at $1 per bbl. and 65c. per sack; less than carload lots, $1.05 per bbl. and 70c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

The rarest morsels to be found
Are manufactured in Owen Sound.
They are "Graham Crackers" pure and grand,
McLauchlan's name's on every brand.

J. McLAUCHLAN & SONS,

Biscuit Manufacturers, - **Owen Sound, Ont.**

FISH.

The supply is not yet equal to the demand, and the feeling is quite firm. We quote as follows: Pickerel, 6c. per lb.; pike, 5½c. per lb.; whitefish, 7c.; trout, 6½c.; perch, 3c. per lb., fresh herring, 3½c. per lb.; haddies, 7½c. per lb.; Labrador herring, $3 to $4 per bbl. and $2.25 per half-bbl.; split herring, $4.50 per bbl. and $2.50 per half-bbl.; boneless fish, 3½ to 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg.

PROVISIONS.

The active trade and higher prices still continue. A number of lines are sold out, and dealers find them difficult to replace owing to the light delivery of hogs. Some packers fear that they will be compelled to import some United States goods to fill requirements. Lard has advanced from ¼ to ½c. all round. This is due to a shortage of stocks. Prices are now on an export basis. Another advance is looked for in the near future.

DRY SALTED MEATS—Long clear bacon, 8½ to 9c. for carload lots, and 8 to 8¼c. per lb. for ton lots and cases; backs, 9½c.

SMOKED MEATS—Breakfast bacon, 12½ to 13c.; rolls, 10 to 10½c.; hams, large, 11 to 11½c.; 12 to 13c. for small and 12½c. for medium; shoulder hams, 9½ to 10c.; backs, 12 to 12½c.; all meats out of pickle, 1c. less than above.

LARD — Pure Canadian, tierces, 6c.; tubs, 6¾ to 7c.; pails, 7¼c.

BARREL PORK—Canadian heavy mess, $13 to $13.50; Canadian short-cut, $16; clear shoulder mess, $12.50.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—We quote: Wheat, No. 1 hard, $1.10; winter wheat, 93c.; new winter, 85c.; oats, 26 to 29c.; peas, 46c.

FLOUR—With the price of wheat, flour, in all lines, has had sharp advances. Several export transactions are noted also. We quote in carloads on track, Toronto: Manitoba patents, $5.90; Manitoba strong bakers', $5.50; Ontario patents, $4.75 to $5; straight roller, $4.45 to $4.55, Toronto freights.

BREAKFAST FOODS—Trade is fair. We quote as follows: Standard oatmeal and rolled oats, $3.10 in bags and $3.20 in bbls.; rolled wheat, $2.85 in 100-lb. bbls.; cornmeal, $2.30 to $2.40; split peas, $3 to $3.25; pot barley, $3 to $3.25.

COUNTRY PRODUCE.

EGGS—Receipts continue sufficient for requirements, and some dealers are receiving more than they can job, while, on the other hand, others are not getting enough. Any surplus stock is going into cold storage. Prices remain firm. For choice stock, 11 to 13c.; No. 2, 8 to 10c.

POTATOES — The prices of potatoes are varying from day to day as the quantities brought forward vary. The quality is not exceedingly good and the quantity is not large. Dealers are paying 30 to 35c. a bag and are selling at 40 to 45c.

HONEY — Trade is picking up considerably, but is not brisk. We quote light at: 60-lb. tins, 6 to 6½c.; 5 and 10-lb. tins, 6½ to 7c.; comb, $1.50 to $1.75 per dozen.

DRIED APPLES — There is really nothing doing just now. Prices, however, are firm in anticipation of a short crop. Local price runs from 3 to 3½c. f.o.b., and jobbing price ranges about 3½c.

EVAPORATED APPLES—Requirements are no heavier. Buyers are paying 4c. f.o.b. Jobbers are quoting 4½ to 5c.

HIDES, SKINS AND WOOL.

HIDES—There has been no noticeable improvement during the week. Business continues dull. Cowhides: Dealers pay 8½c. for No. 1, 7½c. for No. 2 and 6½c. for No. 3.

WE ARE *PAYING CASH* FOR DRIED APPLES

W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. **Toronto**

Special Bargains

DURING OUR JUBILEE EXHIBITION

New Season's	*Young Hysons*	*12½c.*
	Ceylons	*13½c.*
	Do	*15c.*

PERFECTION CORN STARCH — **4c.**
Guaranteed Equal to the Finest

CRYSTAL GLOSS STARCH — **5½c.**
In Handsome 1-lb. Packages

LAYER VALENCIAS, Oliver's — **5c.**
Fine Old Stock

FINE OFF-STALK VALENCIAS — **4c.**
Prime Condition

Special Quotations for New Valencias.
Fine Off-Stalk—Selected—Layers. In lots for future delivery.

It Draws--- A Clear Wine Colored Infusion of Surpassing Richness and Flavor; also a crowd of appreciative callers at our Exhibit, Main Exhibition Building.

"KOLONA" CEYLON TEA.

THE EBY, BLAIN CO. LIMITED

Wholesale Importing and Manufacturing Grocers.

Toronto

Steerhides: 60 lbs. and up, 8½c. for No. 1, 7½c. for No. 2 and 6½c. for No. 3.

CALFSKINS — Trade is fair and shows no change. We quote; No. 1 veal, 8 lbs. and up, 10c. lb.; No. 2, 8c.; Dekins, from 30 to 35c.; culls, 15 to 20c. each.

SHEEPSKINS — We quote: Lambskins and pelts, 55 to 60c.

WOOL—The demand from local factories is increasing slightly and is giving a better feeling to the market. The quantity of wool in the country is increasing; in fact, from the natural course of events an improvement in the condition of affairs cannot long be postponed. Dealers are still paying 19 to 20c.

PETROLEUM, ETC.

The demand is fair and improving slightly. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 14½c.; carbon, safety, 16½c.; Canadian water white, 17c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

Rice is ¼c. per lb. higher in the primary markets.

The E. B. Eddy Co. have reduced the price of their sulphur matches 50c. per case.

J. L. Watt & Scott received some quotations on Bosnia prunes. The figures were too high to attract attention.

L. S. Mason & Co. are advised from Montreal of arrivals ex ss. Labrador and ss. Carthaginian of Arguimbau Valencia raisins.

Lard has advanced from ¼ to ½c. a pound. It was feared that there would be an over-production, but a shortage is now predicted.

It is feared that some provisions will have to be imported from the United States to meet the requirements of the local trade in smoked meats, etc. There is a duty of 2c. a pound on these products.

McWilliam & Everist have secured the sole Toronto agency for Boulters' canned goods. All of this pack that are sold to either the retailer or wholesaler in Toronto must now pass through this firm's hands.

The scarcity of canary seed has caused the New York quotations to advance ½c. What effect this appreciation will have on the local prices will depend on quality and mixture. Some effect will be evidenced, however.

CALIFORNIA CANNED GOODS.

Advices from California report a strong and advancing market on canned fruits, sellers being unwilling to go ahead on the basis of present prices. Peaches especially are said to be in small stock, and the crop is decreasing. A shortage in canned apricots is reported, as on account of the low prices obtainable in past seasons, packers took little stock in this fruit this year.

QUEBEC MARKETS.

MONTREAL, Sept. 2, 1897.

GROCERIES.

THE week, though contributing no general change in the grocery situation, has been of more interest than the previous one. In the first place, both the refiners' and jobbers' price on granulated sugar has been advanced ⅛c. per lb. and the staple has experienced more demand. Molasses maintain their firm feeling and prices point upward, if anything. Spices and rice rule quiet and steady, while buyers of tea are evidently convinced that the market is going higher, for they exhibit considerable nervousness regarding future supplies, all the more so as the stocks in hand are much lighter than usual. Canned goods rule firm, especially vegetables, and dried fruits give many indications of firmness, California shippers, for instance, withdrawing their quotations on raisins this week. Advices have been received regarding new Grenoble walnuts and they state that the new crop will be an unusually fine one. In domestic green fruit, receipts from Ontario have been very heavy, but the

"I never use Tapioca"

was a common expression among housekeepers before

"MINUTE TAPIOCA"

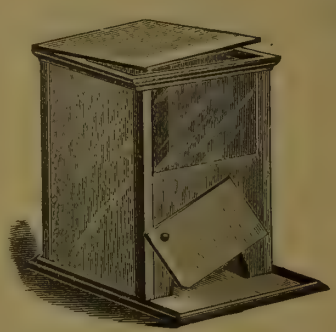
was put on the market. The tedious soaking necessary and the low quality of a great deal of the tapioca sold kept it in the background as a food article.

The introduction of "Minute Tapioca" changed all this, and people everywhere who would not touch the old tapioca are our most enthusiastic customers. "Minute Tapioca" requires no soaking, is absolutely pure and very delicious.

Whitman Grocery Co.

ORANGE, MASS.

Get it of your wholesaler or direct.



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Saratoga Potato

CHIPS.

Grocers sell them.

anufactured by . .

JOHN E. MARSHALL

118 Commercial St., Boston.

D. H. RENNOLDSON, Agent in Montreal.

ENAMELLED MEASURES

In ½ pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.

GOVERNMENT STAMPED

Superior to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode . . . .

The McCLARY MFG. CO.

LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER

WANTED Consignments of
BUTTER, EGGS & POULTRY
Quick returns guaranteed.
CHAS. J. GRAHAM, Produce and Commission Merchant
88 Front Street East, TORONTO.

Department of Aviculture

Did you know that for years there has been a Department of Aviculture in the Dominion, and that millions of bulletins have been gratuitously distributed from time to time, in which the subject of bird keeping has been set forth in a most attractive and persuasive manner; and that advice has been constantly given free of cost to all applicants? Such a department has, nevertheless, been in existence for years, working quietly, but so effectively that to-day there are ten birds kept where one was a few years ago. The expense of this work has been defrayed entirely by Bart Cottam & Co., and while "Cottams," from its pre-eminent and undisputed position as the best bird food, has naturally benefitted to a large extent, all handlers of bird food in any form owe more than they generally admit to the widespread educational work done by the packers of Cottams Seed. It pays to handle Cottams Seed.

Cottams Seed is sold by all wholesalers.

DAWSON & CO.
FRUIT, PRODUCE AND COMMISSION MERCHANTS,
32 WEST MARKET STREET
TORONTO.

FRUIT
Large quantities are now being handled by
McWILLIAM & EVERIST
WHOLESALE COMMISSION MERCHANTS
25 and 27 Church street,
TORONTO, ONT.
Consignments promptly and carefully handled.
All orders receive our best attention.
Telephones:—Office, 645. Fruit Market, 2746.

PURE
LARD
. . OF THE . .
Best Quality.
Special Prices This Week Get Our Figures.
IN 5 TUB AND 15 PAIL LOTS.
F. W. FEARMAN - HAMILTON

market took care of most of the offerings readily.

SUGAR.

The sugar market has furnished rather more activity during the past week, and prices are ⅛c. higher than they were last reported, as the Wholesale Guild put up the price on granulated that much last Thursday. This advance is a result of a similar rise in the price at the refineries, their inside price now being 4⅛c. Notwithstanding this rise, however, cutting is reported by jobbers outside the Guild, who, it is reported, are offering granulated for less than the refiners' price. This does not apply to the general run of traders, who stick to the new prices, which are: 4¼c. up to 10 barrels of granulated, and 4 3-16c. for larger quantities than that, while yellows range from 3½ to 3¾c. Outside markets continue firm, and it is worthy of remark that the New York level on granulated is fully ¾c. per pound above ours.

SYRUPS.

There has been little change in syrups during the week, and prices are purely nominal at 1⅝ to 2⅛c. as to grade.

MOLASSES.

The firm feeling already reported in regard to Barbadoes molasses is accentuated, if anything, and round lots have sold at 23c. We quote Barbadoes, 25c., and Porto Rico, 25 to 27c.

RICE.

There is little change in rice, business continuing quiet. We quote: Crystal Japan, $4.50 to $5; standard B, $3.50 to $3.75; Patna, $4.50 to $5; Carolina, $6.75 to $7.75; choice Burmah, $4 to $4.25, and Java kinds, $4.25 to $4.50.

SPICES.

There is no change in the local market, but outside advices are of a firm character, especially on pepper. We quote as follows: Black pepper, 9 to 10c.; pure white, 11 to 16c.; pure Jamaica ginger, 20 to 25c.; cloves, 15c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do., best, 28 to 30c. per lb.; allspice, 12 to 14c.; nutmegs, 50 to 90c.

COFFEES.

The coffee market continues quiet, and there is no change in price. We quote: Maracaibo, 16 to 19c.; Santos, 12 to 15c.; Rio, 12 to 16c.; Mocha, 24c., and Java, 25c.

TEAS.

The activity in tea referred to last week continues, and buyers are at last convinced

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.
$2.50 per case; 80c. gallon.
THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

BROCK'S BIRD SEED

is the standard by which all good bird seeds are judged. To say it is equal to "**Brock's**" is the highest praise that can be bestowed. 1-lb. ½-lb. pkts. All wholesalers. See you get it.
NICHOLSON & BROCK - TORONTO

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

EGGS AND BUTTER
Strictly fresh eggs are selling at 11 to 11½c. Held stock 10 to 10½c. Choice butter scarce and good prices can be realized. Correspond with
THE WM. RYAN CO. LIMITED
70 and 72 Front St. East, - TORONTO

S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
76 COLBORNE ST.,
TORONTO, ONT.

Smoked Hams
are scarce with other packers. For ten days we will give special inducements in barrel lots. Write for prices. . . .
D. GUNN, BROS. & CO.
Pork Packers and Commission Merchants,
TORONTO, ONT.

Extra Fancy Maiori and Sorrento Lemons. Finest Bananas. California Bartlett Pears. Crawford Peaches, Plums, Grapes.

HUGH WALKER & SON
Wholesale Commission Merchants
GUELPH, ONT.

CANADIAN Peaches, Pears, Plums, Apples, Tomatoes, Huckleberries, etc.
Large shipments arriving daily. Sold at lowest price, and all orders promptly and carefully executed.

that fresh supplies are going to cost more money than they expected, and are freer buyers as a result. All advices from primary markets confirm intelligence previously given in these columns, that teas at points of production were going to be higher. In fact, the situation all round is very strong, and some holders are getting really nervous about the question of future supplies. We quote: Young Hysons, 14 to 18c. for low grades, 25 to 28c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15½ to 21c. for mediums, and 28 to 40c. for high grades; Indians and Ceylons, 17 to 20c. for mediums, and 35 to 65c. for higher grades.

CANNED GOODS.

There is nothing new or striking in canned goods since last week, when canners withdrew prices on staple lines of vegetables. We quote as follows: Tomatoes, 80c.; corn, 60 to 80c.; peas, 80c.; peaches, $1.75 to $1.90 for 2's; raspberries, $1.40 to $1.90; strawberries, $1.75 to $2, according to brand and quality; cherries, $2.30; apples, 3's, 95c.; gallons, $1.65 to $1.75; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.40 to $1.45; "Clover Leaf," $1.35; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.30, in tall tins; canned mackerel, $1.25; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.30; lobsters, $11 per case; French sardines, $10.25 to $11 extra brands; ordinary brands, $8 to $9; Canadian brands, $4.25.

DRIED FRUIT.

The currant market continues firm, and first supplies will cost a good deal more this fall than in 1896. Late quotations on provincials are 15s. 3d., which is about equal to 4¾c. laid down here. Patras are offered at 19s. and Filiatras at 15s. 9d. No quotations have yet been named on Vostizzas for direct shipment.

In Valencia raisins prices are very firmly held, and on Californias packers have withdrawn prices this week, as there is too much difference between their ideas and growers' at present to quote for early shipment. Four-crown raisins promise to be scarce and high compared with other grades.

Offers were made this week for October shipment on California prunes. They will cost the importers about 7 to 9c., according to size, laid down in Montreal in car lots.

NUTS.

There has been little change in nuts. Advices from Grenoble state that the new crop of walnuts appears to be very plentiful and shippers believe that the fruit will be of an unusually good quality. First offers quote a range of 74 francs to 75 francs f. o. b. Havre. We quote as follows: Grenoble walnuts, 11 to 12c.; do. shelled, 20c; Brazils, 11c.; almonds, 10 to 10½c.; do shelled, 17 to 18c.; filberts, 8½ to 9c.; peanuts, 7 to 9c.; pecans, 9 to 10c.; and cocoanuts, $3.50 to $3.75 per 100.

DRIED APPLES.

The enquiry for evaporated apples has been fair and prices are steady at 4 to 5c., with dried 2 to 2½c.

APPLES.

Receipts of early apples have been fair during the week and prices have an easy tendency, Duchess selling at $1.50 to $1.80 and Red Astrakans at $1.35 to $1.60.

GREEN FRUIT.

The chief feature of the week has been the exceptionally heavy receipts of new Canadian green fruit, peaches, pears, grapes and plums, especially the latter, which have amounted to as much as 4,000 baskets of plums per day. The market has absorbed this downpour remarkably well, however, though, of course, prices were more or less affected. We quote: Oranges—Valencia, $6 per case; Messinas, $3 to $3.50 per box; lemons, $2.50 to $3 per box; Naples lemons, $6 to $7 per chest; bananas, $1 to $1.25. California fruit—peaches, $1 to $1.25; pears, $2 to $2.50, and plums, $1 to $1.50 per box; pineapples, 10c. each; blueberries. $1.20 to $1.50 per box. Canadian fruit—Crawford freestone peaches, 50 to 60c.; clingstone, do., 30 to 40c.; plums, 35 to 50c.; grapes, 10-lb. baskets, 30 to 40c.; 5-lb. do., 20 to 25c., and Bartlett pears, $3 to $4 per bbl., and 35 to 50c. per basket; Egyptian onions, 3c. per lb., and Spanish, $2.50 per case; watermelons, 20 to 25c. each, for good to choice.

COUNTRY PRODUCE.

EGGS—An active business continues to be done in eggs, there being a good demand from local and foreign buyers, and prices are firmly held, with an upward tendency. New-laid eggs sold at 12c., No. 1 at 11c., and No. 2 at 9½c. per dozen.

BEANS—There is a firmer feeling in the bean market and prices have an upward tendency, owing to an improved demand. Car lots are quoted at 65 to 80c.

POTATOES—The demand for potatoes is only moderate at 80c. per bbl.

HONEY—The honey market is without change. White clover comb is offering at 10c., and dark at 7c.; bright extracted at 6½ to 7c., and dark at 4 to 5c. per lb.

PROVISIONS.

A fair trade continues to be done in provisions, and the market is moderately active and firm. We quote: Canadian pork, $15 to $15.50 per bbl.; pure Canadian lard, in pails, at 6¾ to 7¼c., and compound refined at 5¼ to 5½c. per lb.; hams, 11 to 13c., and bacon, 11 to 12c. per lb.

FLOUR AND MEAL.

The flour market was without any new feature. The demand for Ontario grades was somewhat slow, but Manitoba brands continue to be well enquired for at full prices. There were a good many enquiries received from the Maritime Provinces, and some fair sized lots were placed. The stock at present is said to be the smallest ever known in the history of the trade. On the whole, the tone of the market is firm. We quote: Winter wheat patents, $5 to $5.25; straight rollers, $4.85 to $5, and in bags, $2.25 to $2.35; best Manitoba strong bakers', $5.50; second do., $5, and low grades, $3.15; Hungarian patents, $5.90.

The tone of the market for feed is weak, and prices have declined fully $1 per ton. The demand is slow and trade is quiet. We quote: Manitoba bran at $11 to $11.50, and shorts at $12 to $12.50 per ton, including bags. Ontario bran, in bulk, is offering at $10.

The demand for meal continues slow, and prices are unchanged. We quote: Rolled oats, $3.30 per barrel, $1.60 per bag; standard meal, $3.20 per barrel and $1.55 per bag.

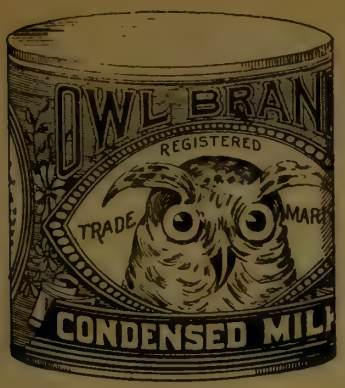
BALED HAY.

The tone of the market for baled hay is weaker, and prices have declined 50c. to $1 per ton owing to larger receipts, for which there is only a fair demand. We quote: No. 1, $11 to $12 and No. 2, $9 to $10 per ton in car lots on track.

CHEESE AND BUTTER.

Cheese has lost some of the buoyancy that it displayed last week, and though the level of prices is higher than a week ago, the market has not the same snap. The general impression seems to be that the market should let off a little steam or the pressure will reach the danger point, with the accompanying result of a disastrous slump. That this disposition should rule after the recent bull turn is quite natural, and in the meantime business is very moderate. There is no actual decline in quotations, however, and a buyer could not secure finest Ontario under 9¾c., while Quebec goods are held around 9½c. At the wharf Monday morning 3,500 boxes were offered and the range was from 9¼ to 9⅜c., the outside being the ruling, while one pet combination got a ⅛c. premium on the highest point. We quote: Finest Ontario cheese, 9¾ to 9⅞c.; finest Townships cheese, 9⅝c.; finest Quebec cheese, 9⅜ to 9½c.

There was little change to the butter market to-day. Business was less active, buyers not being as keen purchasers as last week, but prices were unchanged for finest creamery. The Liverpool cable quoted



An excellent milk

for infants and invalids is prepared from Owl Brand Milk. It is guaranteed perfectly pure, of best quality and free from the germs which render fresh milk so unsafe.

Canada Milk Condensing Co., Limited,
Antigonish, N. S.

The Club Coffee

Clubmen always want the best. That is how this Coffee gets its name. There are still a few towns unrepresented. Do you want a *good thing?* Write

Ewing, Herron & Co.
Coffee and Spices
Montreal.

Ask our Travellers to show you our LEADERS in BULK

Ceylon and Young Hyson

TEAS

SPLENDID VALUES.

Agents in Canada for ENGLISH BREAKFAST HOP TEA.

Pounds and Half Pounds. ✦ Once Tried Always Used.

BALFOUR & CO., HAMILTON

LYTLE'S PICKLES

prepared from vegetables in prime condition and purest vinegar and spices, are favorites everywhere. In Glass or Bulk.

T. A. LYTLE & CO.
Vinegar Manufacturers, TORONTO

Crosse & Blackwell's

NEW SEASON'S

PEELS

Now in store.

WARREN BROS. & CO.
TORONTO.

Extra Choice

Hams Bacon
Pure Lard
Mess Pork

PARK, BLACKWELL & CO. Limited
Pork and Beef Packers,
TORONTO

"How to sell Coffee"

. . . BUY . . .

Excelsior Blend

It sells itself, because it excels the others. Highest grade MOCHA and JAVA. Satisfaction guaranteed.

Todhunter, Mitchell & Co.
TORONTO

BUY

Ivory Bar Soap

THE BEST MADE

COFFEE BLENDS

Roasted, Whole or Ground.

"P. I. & CO."
"CRESCENT"
"CROWN"
"BEE HIVE"

Send for samples and quotations.

PERKINS, INCE & CO.
TORONTO.

choice 90s. and fine 60s. We quote: Finest creamery, 19½ to 20½c.; seconds, 18½ to 19c.; dairy butter, 12½ to 13c.

MONTREAL NOTES.

Receipts of Canadian plums have been as high as 4,000 baskets per day, but the demand absorbs all offerings with a fair promptitude.

First offers on new crop Grenoble walnuts are 74 to 75 francs f.o.b., Havre, while the crop promises to be an unusually fine one.

There have been no quotations yet received here on new Vostizza currants, but the general expectation is for a much higher opening than last season.

California packers withdrew their quotations on California raisins this week, and now refuse to name any quotation. Fourcrown promise to be very scarce and difficult to obtain.

Both the refiners and the Wholesale Grocers' Guild price on granulated sugar has been advanced ½c. per pound on last week.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Sept. 2, 1897.

A FAIR business for the week is reported. The firm markets continue. The offering on this market of American hams is something new; it seems they can be landed duty paid somewhat below the price of Canadian. Our lumber interests, which are so important to our city, are not as brilliant a feature as in the spring. The business seems to have been overdone. Outside markets show no demand, and many mills are closing down. There are, however, a number of fortunate ones who have sold ahead, first for the English market and afterward for that of South America. Those who held back are disappointed. In tea the demand is rather better, but the market has not yet recovered from its overstock of the spring. Rice is quoted higher by English houses. Stock here is light. In spice prices keep low. Many dealers find they can buy to better advantage in the American market than in the English.

OIL—The market in cod oil continues very flat and the outlook is not very hopeful. Lubricating is rather dull. Orders for winter supply are now being taken to be shipped before the close of navigation. Prices on burning oil in the city are lower than at outside points. We quote: Best American burning oil, 17½ to 18½c.; Canadian water white, 16 to 17c.; Canadian, prime, 14 to 15c.; cod oil, 22 to 24c.

SALT—Stocks are quite light in coarse, and higher prices are asked. There is, however, a cargo about due, when prices will again fall off. It is noticeable how the price of fine in the last few years has declined, while there is but little change in coarse. The large sales of Canadian have no doubt been one cause of this. Cheese salt, of which for a few days the market was bare, is again in supply. We quote: Coarse, 47 to 50c.; Liverpool factory-filled, 90c. to $1; Canadian fine, 90c. to $1 per bag.; 5-lb. bags, in bbls., $3 to $3.25; 10-lb. bags, in bbls., $2.85 to $3; butter and cheese salt, bulk, $2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, $2 per case of 2 doz; rock salt, $5 to $6 per ton.

CANNED GOODS—The market has quieted down. The outlook for a profit this year is good. There is hardly a packer but has withdrawn his prices on vegetables. In baked beans quite a few American packed are seen in the retail stores. They are being packed in tomato sauce. There are very few tomatoes in this market, and prices are firm. Salmon is easy. Lobsters are almost impossible to get. We quote as follows: Corn, 65 to 70c.; peas, 75 to 85c.; tomatoes, 85 to 90c.; gallon apples, $1.80 to $1.85; corned beef, Canadian, $2.40 to $2.50; American, 2-lb. tins, $2.60 to $2.70; 1-lb tins, $1.40 to $1.60; oysters, 2's, $2.10 to $2.20; 1's, $1.40 to $1.50; peaches, 3's, Canadian, $2.75 to $3; 2's, $1.75 to $1.85; American, 3's, $2 to $2.25; pineapple, $2.50 to $2.75; salmon, $1.25 to $1.40; lobsters, $2.50 to $2.60; haddies, $1.15 to $1.25; clams, $5 for 4 doz; chowder, $2.60 to $2.75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUIT — Business is very active. Apples are beginning to share in the chief attention. In apples, some very nice New Brunswicks have been on the market and brought full prices. Ontario apples are having a fair sale. Those which arrive from Nova Scotia are as yet poor. California fruit continues to arrive, sales reaching two cars a week. Plums are very fine. Grapes have but fair sale. Melons are quiet. Cucumbers are very low. A few West India oranges were received by the last steamer. We quote: Rhodi oranges, $5 per box; lemons, $4.50 to $5; case lemons, $6 to $7; bananas, $1.50 to $2; new apples, $2 to $4 per bbl.; California peaches, $1 to $1.25; California plums, $1 to $1.25; California pears, $2.50 to $2.75; melons, 35 to 40c.; cucumbers, $1.25 per bbl.; tomatoes, $1.50 to $1.70; pears, $4 to $6 per bbl.; California grapes, $2 to $2.50.

DRIED FRUIT—A few new Valencias are to hand. From the present outlook it would almost seem as if our people would have to buy more of this grade than they expected, as Californian are keeping so high. It is thought, however, that by the time the Californias are ready to be shipped they will be lower. A few Malaga loose muscatels were sold here last year and if the Californias should continue to hold high more of these may be brought here. Currants are higher; orders for two cars from here were turned down owing to the sharp advance. In evaporated apples stocks are getting low and higher prices are expected. This will help the sale of Nova Scotia dried which have been very dull. Very little is yet doing in prunes. Prices are higher than they were last year, particularly French. We quote: Raisins, Valencias, old, 5¼ to 6c.; California L. M. 3-crown, 7 to 7¼c.; London layers, $1.75 to $2; currants, cases, 5¾ to 6c.; bbls., 5¼ to 5½c.; cartoons, cleaned, 7¾ to 8c.; bulk, cleaned, 6½ to 7c., prunes, boxes, 5 to 10c.; dates, 4½ to 5c.; dried apples 3½ to 4c.; evaporated apples; 5½ to 6c.; onions, $3.50 to $3.75 per bbl.; cocoanuts, $2.50 to $3.50 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 7½ to 9c.; Valencias, layers, old, 6 to 7c.; Malaga loose muscatels, 6 to 6½c.; 4-crown L. M. Californias, 7¾ to 8c.; seeded muscatels, 1-lb. cartoons, 12 to 13c.; new Valencias, about 7 to 7½c.; do. layers, 8 to 8½c.

SUGAR—There is no change. Business with the refineries is still light. Many have not had to buy owing to large stocks, which are not yet worked off, and those who have had to buy have, in most cases, found that they could buy lower from dealers here than from refineries. We quote: Granulated, 4¼ to 4⅜c.; yellows, 3⅜ to 3¾c.; Paris lump, 5¼ to 5½c.; powdered, 5 to 5¼c.

MOLASSES—Stocks here are light and prices are more firmly held. The first sales of New Orleans for the season are reported. We quote: Barbadoes, 22 to 24c.; Porto Rico, 27 to 30c.; New Orleans, bbls., 25 to 27c.; Antigua, 22 to 23c.; syrup, 36 to 38c.; St. Croix, 20 to 22c.; Demerara, 33 to 34c.

FISH — Business is quiet. The usual quantity of dry cod is moving. Owing to quite large arrivals of new fish, prices are rather lower. Bay herrings are scarce. This and the fact that there are no eastern herring has caused a firmer market. Fall shad, pickled, are firmly held. There are still a few fresh coming in. We quote as follows: Large cod, $3.10 to $3.25; medium, $3 to $3.10; pollock, $1.20 to $1.25; bay herring, $1.35 to $1.40 per half-bbl.; smoked, new, 6 to 7c.; shad, half-bbl., $4.50 to $5; boneless, 2½ to 8c.; shad, 12c. each.

DAIRY PRODUCE—Butter is very dull. Good is difficult to get, but even it will not bring much advanced price over quotations. Cheese is tending higher, but there is not much change in the local market. Factories are finding it difficult to get box stuff. Eggs are quite scarce and higher prices are asked. We quote: Dairy butter, 12 to 15c.; creamery, 17 to 18c.; prints, 18 to 20c.; cheese, 9 to 9½c.; eggs, 10½ to 11c.

PROVISIONS—There is in clear pork quite a range in price, as some old is still offered. In mess, the market is about bare. In hams, some American are being sold here, prices even after duty is paid being less than Canadian. Lard keeps very low, but an

HELLO ! ! ! YES,

Certainly we sell

"WHITE MOSS" COCOANUT

Everybody is asking for it, 'tis so fresh and tender. Sells so quickly. The Ladies prefer it to any other. Try it and be convinced of its superior quality.

Manufactured ONLY by...

Canadian Cocoanut Co.

(J. Albert McLean, Prop.)

MONTREAL

EAST INDIA PICKLES

There are none other so nice. . .

During the picnic season grocers should buy the half-pints.

Your wholesaler keeps them.

A. E. RICHARDS & CO., Selling Agents, HAMILTON.

Pickles.

May be it's the tomato sauce that makes Heinz's Baked Beans so good. Yes, partly. The better they are, the better for the Grocer.

Other Popular Specialties

SWEET PICKLES
INDIA RELISH
TOMATO CHUTNEY
TOMATO KETCHUP
ETC.

For sale by

Hudon, Hebert & Cie., Montreal.
H. P. Eckardt & Co., Toronto.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE always bear this Keystone trade-mark.

H. J. HEINZ Co. KEYSTONE PICKLING & PRESERVING WORKS TRADE MARK PITTSBURG, U.S.A.

advance is daily expected. We quote: Clear pork, $14.50 to $16; mess, $12 50 to $13; plate beef, $13 to $13 50; hams, 13 to 13½c.; rolls, 9½ to 10c.; pure lard, 6½ to 7c.; compound, 6¼ to 6½c.

FLOUR, FEED AND MEAL — The flour market is quieter and somewhat uncertain. Stocks are light. Oatmeal shows no change in price here, but tends higher. Oats are somewhat hard to get, and rather higher prices are asked. In feed, while sales are light it is difficult to fill orders. Cornmeal is rather higher and there is a good demand. In barley, quite a few sales have been made. The market shows strength and prices have been advanced. Peas are hard to get, both split and blue. Beans are also moving up. We quote: Manitoba flour, $6.25 to $6.30; best Ontario, $5.50 to $5.60; medium, $5.10 to $5.25; oatmeal, $3.60 to $3.65; cornmeal, $2.10 to $2.15; middlings, car lots, in bulk, $15 to $16; bran, do, do, $13.50 to $14.50; hand-picked beans, $1.10 to $1.20; prime, 95c. to $1; oats, 34 to 36c.; hay, $12.50 to $13; barley, $3 to $3.10; round peas, $1.25; split peas, $3 to $3.25; yellow eye beans, $1.50; timothy seed, Canadian, $2 to $2.25; do. do., American, $1.75 to $2; clover, 8¼ to 9c.; alsike, 8½ to 9c.

ST. JOHN NOTES.

A farmer was lately fined $35 for selling watered milk to a Kings County cheese factory.

Mr. W. D. Shipley, representing the H. J. Heinz Co., of Pittsburg, has been doing the trade here in company with the local representative, J. Hunter White. Mr. Shipley has been through Western Canada and to Halifax, and reports a very large increase in the sales of his house.

The price of biscuits and cake has been advanced 1c. per lb., following the advance in flour.

Mr. J. B. Myers, who succeeded Mr. Derby as American consul here, will enter upon his duties Sept. 1.

Lumbermen are beginning to buy their supplies. They find quite a difference in prices as compared with last year owing to recent advances.

THE GROCER wishes to extend its congratulations to Mr. Joseph Merritt, senior member of the firm of Merritt Bros. & Co., who was married this week to Miss Oaks, of Digby.

A large party of Eastern Township newspaper men and women have been in our city, on their way through these lower provinces. They appeared particularly well pleased with their trip.

THE GROCER regrets to report the death of Mr. T. B. Barker, for many years the active head of the large wholesale drug house of T. B. Barker & Sons. He will be particularly missed by the older citizens, among whom he had many friends of long standing.

NEW VINEGAR INDUSTRY.

We call the attention of the Canadian grocers to the advertisement, in another column, of the Grape Wine Vinegar Co., 25 Front street west, Toronto. This company is the only concern in America manufacturing the pure grape wine vinegar which obtained highest awards at the World's Fair, Chicago, 1893, Cologne, 1889, and Berlin, Germany, 1896, for absolutely pure vinegar. The vinegar has the special merit of being free from all foreign or metal acids and alcohol, and contains nothing of acid but what is produced by natural fermentation.

The Concentrated grape wine vinegar is put up in demijohns of 4 1-6 gallons Imp. and will produce, with the addition of water, 100 Imp. gallons of XXX vinegar, and purchasers in this form can readily see what an enormous saving of freight is made—to say nothing of extra charges for barrels, packages, and the trouble and annoyance usually had with empties. The analysis of Dr. A. R. Pyne speaks for itself and is a reliable recommendation of absolute purity and safety. Though but lately introduced into Canada, this vinegar is already meeting with excellent acceptation, and the leading grocers speak highly of it. Another and one of its greatest virtues is that it can be shipped with absolute safety during the winter months, and grocers buying the Concentrated vinegar need not lay in a large stock before the frost sets in. It is simple, safe, absolutely pure and economical, and every thinking grocer will readily see the advantages of handling same. For full particulars we refer to the advertisement.

NONSUCH JUBILEE STOVE ENAMEL

The most popular Stove Polish in the Market.

SAVES TIME ENERGY MONEY and WORRY IS A **PERFECT PASTE POLISH** **PURE LUMBAGO** **FREE FROM FOREIGN MATTER**

FOR SALE by the Wholesale Trade and...

A beautiful Jubilee Souvenir with every Box.
FIRST MONTH'S SALES OVER 35,000

The Nonsuch Mfg. Co., Limited, Toronto.

AMONG THE RETAILERS.

An Up-to-date Window.

The People's Supply Co., King street east, Toronto, had an attractive, seasonable and up-to-date window this week. The only articles in the window were samples of a new blend of Ceylon tea, on each package of which the firm's name was printed. The red paper binding on each package harmonizes nicely with the leaden covering on the tea, and the two colors give an appropriate "blending." However, the coloring wasn't so nice but that artistic taste was needed to make the window as attractive as it at present appears. The floor of the window is entirely covered with packages of this tea, and in the centre is built a mound, about 1½ feet each way, which reaches from the back of the window half way to the front; this is capped by a suitable, differently arranged pile of packages. From each of the four corners of the mound runs another lower pile of packages to the nearest corner. The front rows are straight, the rear ones are in the form of a semi-circle. This is only a brief outline of the plan of the window; merchants can introduce many fancy arrangements. The dresser showed remarkably good taste and knowledge of that science with which few have much acquaintance. It certainly will give that tea a good advertisement, and it will pay all who can to see it. Use it not only for tea; other things can be used in a similar way. The grocer has a great many articles that permit piling; soap is one of them. By the way, some dealers will put boxes of soap in the window. Now those boxes don't, in my opinion, look exceedingly pretty. It is an easy method of filling a window, but surely merchants know by this time that care should be taken. If a grocer hasn't time to arrange his window carefully or hasn't enough clerks to have it done, it would pay him to advertise under "Help wanted."

"The Day is Done."

With the advent of better times and the development of the long visible favorable outlook, there are some attending changes that grocers should impress on their minds, and according to which they should act. One of these is the disappearance of the desire for cheapness. A few years ago the one recommendation of an article to the middle classes, who are mostly affected by such changes, was the cheapness of it. Now, however, quality is the first consideration. This is no mere theory; the evidences are visible in every trade, including the grocery, too. The department stores are, and have been, recognizing this fact, and have been gradually working off their cheap stock and laying in better grades of goods, until now a person can obtain there as expensive an article in any line as he may require. One man told me this week that the danger from the department stores had disappeared. If a department store now handles cheap goods it cannot exist; if a higher grade of goods comes into demand there will be no evil that it can commit.

Some grocers, I see, are still advertising those startling bargains, and it is to them that this warning is particularly applicable. People now do not want that grade of sugar of which a merchant can advertise at 25 pounds for a dollar and on which he can still make profit; hams at 13c a pound, even though advertised as the best brand, will not find ready sale. Indeed, people know that that grocer is "manufacturing facts" when he advertises so. One wholesale dealer with whom I am acquainted says that he charges a cent a pound more for his smoked meats than anybody else and that yet he cannot supply his demand. And this is not the only convincing proof of the exact condition of affairs; it is but a sample. If a customer now goes into a store to purchase some of that "best" sugar at 25 pounds for a dollar, she will recognize that she is duped and withdraw her custom. Formerly, she was prepared for cheapness and was willing to put up with it, now she won't. A grocer

CRESCENT BRAND

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Limited

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums.
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

"SEAL BRAND"

Coffee is the business BACK LOG of thousands of successful grocers.

MONTREAL
BOSTON
CHICAGO

CHASE & SANBORN

in Toronto told me a few days ago that he had customers come from all parts of the city to him for sugar, simply because he sold nothing but a good grade of that article. He knew it was so, too. The time has seemingly passed for advertising low prices. Advertise high qualities now.

Advice at Home.

When advice is given to whomsoever seems to need it, it is an invariable custom to quote the advice of some distinguished man. How often have we heard of the number of hours in a day that Edison or Darwin has spent over his work, and how frequently have we heard of the honesty of Bright and Cobden? It seems to me, however, that more impressive lessons in business can be drawn from successful men whom we know. Aged people, too, are not required in order that advice may be reasonable. Not many days ago I was in conversation with a young business man when he suddenly branched off to talk on his methods of business, and while in conversation with him he told me that while in business he had never lost half a day's attendance at his store since he had opened up for himself. Well, I was surprised, for I knew he was quite a sport and took a great interest in sports. "No," he said. "I don't believe in this careless way of doing business. We close up every holiday and every grocer's excursion day. We don't leave half our staff behind to do twice their usual work and thus fail to give the usual amount of attention to our customers. If our store is open, all our staff is there. We close at eight o'clock in the evening, and whatever fun we get we get between eight o'clock and bed-time. We run our business systematically and our customers can depend on us. We never do business in a half-hearted sort of fashion. Our motto is: What's worth doing is worth doing well. It pays." There is a great deal of sound argument in what he said and a great deal more practical advice than is contained in the fairy tales about Edison, etc. I might add that this gentleman belongs to the Retail Grocers' Association, and some grocers might take advice from this business man and attend the meetings of their local association and co-operate with the members in promoting the grocers' interests.

RAMBLER.

JAPAN TEA SHIPMENTS.

Mail advices received from Yokohama report the shipments of tea from May 7 to July 30 inclusive as follows: To New York, 7,328,267; do. via Suez Canal, 1,240,311; San Francisco, 3,315,872; Chicago and West, 10,605,740; Canada, 4,209,770; total, 26,699,960; last year the total for the same period was 19,731,628, and in 1895, 26,676,819.

HEAVY LOSSES ON LEMONS.

New York importers of lemons are decidedly dissatisfied over the conditions prevailing in their business during the past few weeks. The delay and inconvenience attributed to the assessment of the duty on fruit by weight, as provided for in the new tariff, have already been mentioned in these columns. Aside from this inconvenience many importers claim that the new duty has caused heavy actual losses. The new rate is 1c. per pound, which would mean about 80c. per box for Sicily fruit and 95c. to $1.15 per box for Sorrento lemons, the latter being put up in larger packages.

The old duty, which was based upon measurement, varied from about 20 to 30c. Notwithstanding this material advance in the duty, however, the first sale under the new tariff showed a decline of from 25 to 50c. per box, as compared with the previous sales, so that the whole amount of the duty, it is argued, came out of the importer or the shipper. In subsequent sales there were further declines. As a result importers claim that there is almost nothing left for the grower after expenses and duty are paid.

MANITOBA MARKETS

WINNIPEG, Sept. 1, 1897.

GROCERIES.

THE whole trade is brisk, with prices on the advance. About three-fourths of the harvest is now cut, and the quality and quantity are alike good. Some reports have been sent out, by parties interested in depreciating the yield, to the effect that the crop is not good, but this is wrong. We have our information from the most reliable source in the province, and the crop is in first-class condition, with every indication that it will be so harvested. From this time on it will be possible to furnish brief but accurate accounts of the grain market here, which will, no doubt, be interesting to eastern wholesale houses. The only crop likely to be short is the oat crop, and this will, no doubt, raise the price of oatmeal a little, but as the crop in Ontario is abundant, it will be easy to import any shortage from that province. Prices for the week run about as follows:

CURED MEATS—Market is stiff and very active. Hams, assorted, 13c per lb.; breakfast bacon, 12 to 12½c.; do, backs, 10 to 10½c.; shoulders, 8½c.; short spiced rolls, 9c.; dry salted, long clear bacon, 8½c.; do, smoked, 9½c.; square cut shoulders, 8c.; backs, 8½c. Half-cent extra for canvassed goods.

BUTTER—In dairy there is little or no change. Prices are purely nominal, being 11 to 12c. delivered at Winnipeg, for round lots. Creamery—The market is very active. Factory men are holding at 18c. f.o.b. factories; 35,000 lbs. of Northwest Government creamery was purchased the other day by one Winnipeg house, but the exact figure remains a secret, though it is understood the price was extremely satisfactory.

CHEESE—In sympathy with the Montreal market, the price of this product has increased and dealers are paying from 7½ to 8c. for late July and August make.

EGGS—Receipts are very light. Jobbers are purchasing at 13c. and selling candled at 14½c. On the city market this morning the retail price was 21c.

CEREALS—Are a little higher and the market is firm. Rolled oats, 80-lb. sacks, $1.65 to $1.70; granulated, $2; Standard, $1.90; pot barley, $1.75 per sack; pearl barley, $3.50. Cornmeal market, slightly advanced, though jobbers' price to retailers is still $1.30 per 98-lb. sacks.

DRIED AND EVAPORATED FRUITS—The first Valencia raisins have been received. This arrival is fully one month in advance of any previous year. Fine off-stalk will sell at $2 per box. Apricots were offered so freely and so cheaply in the first of the season that there was a rush to buy and a consequent stiffening of the price. The price has advanced 1c. this week, and they are now selling at 10c. Peaches are arriving, but so far in small quantities. This will be an exceptionally heavy market for these goods this year.

RICE—Japan rice is very scarce; in fact, there are not ten sacks in the city. The price would be 5¼c. if there was any on the market. China rice is still selling at 4⅝c.

CANNED GOODS — Tomatoes are still scarce; in fact, there is likely to be a stringency in this market until it is definitely known what the pack will be, though it is now thought that the price will not exceed the present figure, $2.30 per case. Peas are selling at $1.75. This is a slight drop, but in this line also the pack is short. Beans are about the same as last year, $1.60 per case. Raspberries also appear to be a small pack and the price is still $1.45.

SUGAR—Has advanced ⅛c., and as the preserving season is now in full swing, the market is active.

GREEN FRUIT — The fruit from British Columbia did not arrive in satisfactory condition, whether due to indifferent packing or to the large amount of moisture in the fruit is not yet definitely known. Fruit from Ontario is very little better, and it seems as if we will have to depend on Uncle Sam for fruit. Winnipeg is a great market for fruit and also a critical one. Peaches and plums are coming in freely, and the price remains at $1.25 to $1.40 for 20-lb. crates. Pears are also the same as last week, $2 to $2.25 for 40-lb. crates, though a drop is expected in this fruit. Bananas are growing daily scarcer and are selling for $1.75 to $2.50 per bunch, according to size. Lemons are unchanged. Tomatoes—The market is for the moment bare; nominally the price is $1.50 for 20-lb. crates. Watermelons are $3 per doz. Oranges are nearly cleared up; late Valencias, $6 to $6.50. Apples—All southern stock is in fine condition; prices, $3.75 to $4.25, according to condition and variety. There is a heavy demand for crab apples. The Washington and Oregon supplies found ready sale, but for a week none have been on the market. Another car, this time from Montana, is expected in about a week or ten days.

DOES GENEROSITY PAY?

I HAVE caught myself wondering during the last few weeks whether it pays to be charitable or not. It is a question of getting the respect or affection of your neighbors, as against a certain percentage of this world's goods.

To illustrate my meaning I will cite two cases. In a small town which I have visited at least once in two months for 15 years, there are two grocers, both of whom are middle-aged men, and have been in business there for a term of years commencing before I started to go there.

If you search the country over you won't find two men more absolutely different than those. They are the antipodes of each other in every respect—personal appearance, personal traits, business methods and also in financial standing. The fact that they are both grocers is about the only point of resemblance they have.

One of these grocers we'll call Smith and the other Jones. Smith is a deacon in a Baptist church, a member of several of the organizations in the town, and a good and valued citizen, yet he has few, if any, friends. He is an intensely close man, and has never been known to give anything in charity. Whenever he gives anything away—but as a matter of fact, he never does give anything away; if he allows anything to leave the store without a cash equivalent, there has got to be some equivalent for it, direct or indirect, in the case somewhere. Nobody goes to Smith for a contribution for a church festival. No poor woman in need of food goes to him for a loaf of bread or an egg or two. Smith has never been known

LAPORTE, MARTIN & CIE.

Agents for IMPORTERS AND WHOLESALE GROCERS

P. Richard's Brandy Mitchell's Scotch and Irish Whiskeys

Vve Amiot Champagnes

72 to 78 St. Peter Street, MONTREAL

to do any such foolish things. Neither he nor his wife would think of calling at a house where a person lay sick, or of sending around or leaving any little delicacies. Why, if Smith were seen committing any such indiscretions the whole town would be aroused and his sanity would at once be questioned. He is a cold, narrow, uncharitable man. If a family has lost its only breadwinner by death, and they owe Smith a bill, the fact of their destitute circumstances won't weigh in the least with him. His bill goes in, and if it isn't paid pretty soon he'll call at the house and sternly enquire why. This is no romancing. I've known him to do it. Everything is straight, cold business with Smith. There must be no sentiment in your dealings with him. Like Shylock, he wants his pound of flesh, and neither death nor disaster can stop his efforts to get it.

Now, let us see what recompenses there are in Smith's case. I said he had probably been in business 17 or 18 years. I happen to know that when he started he had nothing. He even opened his store on borrowed capital. To-day Smith owns the store he trades in, the house he lives in and six or eight houses besides. In addition, he is accredited with owning about $8,000 worth of Pennsylvania Railroad stock, which nets him a comfortable little dividend every few months. Smith is well fixed. He has made money by being stingy and uncharitable, but he has made it—and every cent of it out of his business.

Now, take Jones. As I said, Jones is Smith's perfect opposite. He is probably about the same age—say 55 years. He has been a grocer in that town for maybe 20 years, and is just about as well known as Smith. Yet he isn't worth a cent. He does a fair trade, probably 75 per cent. as large as that done by Smith, and it would seem as if he ought to have saved something out of it. But he hasn't. I know that he even has to hustle at times to get the money he owes his wholesale grocer.

Jones is a born philanthropist. He is what the flippant call "easy." I'll guarantee that any tramp on earth can go into that man's store, and even the flimsiest tale of hard luck will elicit crackers and cheese, and often something better. Poor people short of money go there and get their groceries, and very often Jones never thinks of sending them a bill. They bless him fervently, but families are not easily raised on naked blessings. Not a person in that town gets sick that Jones, if he hears of it, don't happen to drop in "as he was passing," to see how they are. More often than not he carries a box or two of especially choice strawberries, or a jar of jam, or something else to tempt the sick appetite.

Jones is a good fellow—to everybody but Jones. His clothes never fit him and he always needs a new suit. So does his wife, as a rule. But that makes no difference. He is just as happy, and so is his wife. There are no people in that town more popular than the Joneses. Everybody likes them, and everybody depends on them, after a fashion. And yet Smith is worth probably $30,000, while Jones owns barely enough to keep his head above water.

Now, there are the two cases. Here's Jones, with nothing to show after a lifetime of labor but an always uncertain living and hosts of friends, who are all right in their way, but who are neither bread nor butter.

Ask anybody in that place, man or woman, what they think of him, and every one of them will praise him. But he's worth nothing.

Take Smith, without a real warm friend —a man with neither charity nor generosity in his nature—a man whom needy women shun and church solicitors pass by. And yet he owns probably $30,000—a fortune for a country town. Which, after all, is to be most envied?—The Stroller, in Grocery World.

HAVE A LOOK AT THEM.

There will be exhibited in the window of Ellis, the jeweller, King st. east, Toronto, on Monday next, four of the handsomest gold medals produced in this country. They are given by the Windsor Salt Works for the best exhibit at the Toronto and London Fairs of creamery and dairy butter.

Don't Pay Freight on Water

BUY CONCENTRATED VINEGAR

Awarded Three Gold Medals

Cologne, Germany, 1889
Chicago, U.S. - 1893
Berlin, Germany - 1896

No Experiment

THREE PROFITS for grocers who handle our goods:

First is the difference in freight.
Second, the ordinary margin.
Third, extra demand for Pure Grape Vinegar.

PUT UP IN DEMIJOHNS AND BOTTLES. **One Demijohn** of 4⅓ Imp. Gallons will make **100** Imp. Gallons XXX Standard; requires merely the addition of water to reduce to XXX or XX strength. **Think for a moment the saving to you in freight between one Demijohn, 65 lbs., and 3 bbls., 1200 lbs. Only two Barrels required**—One for light concentrated (light color grapes)—One for dark concentrated (dark grapes). **No empty barrels to return and make claims for.** Put up for shelf trade in 16-oz., 8-oz. and 4-oz. bottles. Each will make respectively **2 Gallons, 1 Gallon and ½ Gallon.** Less work for the Grocer. More time to think over ordering our concentrated.

READ WHAT THE DOMINION ANALYST SAYS:

This is to certify that on analysis of the above-named GRAPE WINE VINEGAR, I found it a purely **concentrated Wine Vinegar,** made from the Grape fruit, free from **mineral acids, metallic substance and alcohol.** After dilution with pure water it should prove a most wholesome and palatable commodity, either for table or pickling purposes. A very important thing not to be lost sight of in using this article is, that by procuring the vinegar in the concentrated form in bottles, it ensures perfect cleanliness and a regular standard strength.

Signed,
A. R. PYNE, M.B., Dominion Analyst.
Analyst Medical Health Office, Toronto.

For sale by Wholesale Grocers.

Prices lower than the best of other Vinegars. Write for particulars to the only manufacturers of concentrated vinegar in Canada.

GRAPE WINE VINEGAR CO., 25 Front Street West TORONTO

FOUND AT LAST

THE . . .

"PRAESERVO"

CASE

A Perfect Cabinet for

RAISINS
PRUNES
CURRANTS
EVAPORATED FRUITS
etc., etc.

No shrinkage
No drying up
No loss in weight

Fruit kept Moist and Fresh always.

Height, 76 in.; width, 41 in.; depth, 28 in.

Write us for Descriptive Catalogue.

ARTHUR P. TIPPET & CO., MONTREAL

DEATH OF MR. GEO. PALMER.

MR. GEORGE PALMER, of the firm of Messrs. Huntley and Palmers, the famous biscuit makers, died on August 19th, at the age of seventy-nine. He was, says The Daily Mail, London, England, the son of the late Mr. William Palmer, a Somersetshire yeoman. It was his staunch adherence to Quaker principles, added to undoubted genius and remarkable business capacity, that made George Palmer the great merchant, manufacturer and inventor that he was. It was he who invented and perfected not only the first machine ever used in the making of biscuits, but most of the machinery now in use at Reading.

His cousin and partner, Thomas Huntley, regarded this machine as the most dangerous of innovations. "George will ruin us!" he exclaimed; and lived to see more money come to his till in twelve months than he had hoped to amass in a lifetime.

George, as the oldest and most gifted of the brothers, was chosen to represent the Palmer politics is Parliament. These were somewhat peculiar. The Quaker ideal forbade the striving for the usual goal of coronet or Ulster badge, which is the ambition of most millionaire manufacturers.

No one more keenly understood the power of money than they did; nor did any one less realise that money cannot purchase taste or wisdom of a sort superior to that required for conducting a marvellous biscuit-baking business. Holding themselves aloof in this way from peers and people, from the artistic and literary as from the fashionable and frivolous worlds, they came to form a clique of their own, despising and despised, which is remarkable in having no parallel. George, like his brothers, gave liberally, if cautiously, of his abundance.

Their principle was to give only if asked. For the most part they gave to the folk of the town to which they had brought prosperity: as its public parks, hospital, municipal buildings, and so forth, stand to prove. But they gave something, however small—a half-crown was the unit of their charity—to whosoever asked. Hence Reading has been for decades the Mecca of vagabondage; there must be few tramps in England who have not made a periodical return to its red-brick suburbs. For this charity George Palmer, at least, has had some tangible reward in the erection during his lifetime of a statue to his honor in the main street of the place, a distinction seldom accorded to a commoner. Nor has that other reward, the esteem and confidence and, indeed, the affection, of his fellow-townsmen been lacking. In Parliament he was always a silent member, and, despite his riches, but one of his eight children married into Debrett. His eldest son, Mr. George William Palmer, represented Reading as a Gladstonian from 1892-95.

They were admired and loved by their employes, as they were respected by the Berks and Oxon farmers from whom they bought their grain, and whom in bad seasons they were never unwilling to help with substantial advances for the purchase of seed corn and manure. Many a prosperous tradesman and man of business owes his present position to the assistance and advice which, once assured of his sobriety and integrity, they were only too willing to bestow on the man whose lack of capital was the only drawback to his success in life.

The postal service of the United States costs $9,000,000 a year above receipts, while that of Great Britain yields a profit of over $14,000,000, that of France nearly $10,000,000, that of Germany $6,000,000, that of Russia $8,000,000, and those of even India and Japan $1,500,000.

When Visiting **CANADA'S GREAT FAIR** during

the next two weeks

don't Forget to ask for a cup
of delicious **CEYLON** and **INDIA** Tea.

Every Tea Booth of any importance will demonstrate the superiority of Ceylon and Indian Teas over all other teas in the world.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

AN assignment has been demanded of W. T. Costigan & Co., tea commissioners, Montreal.

Alphonse Chouinard, grocer, Quebec, has assigned.

Carlyle Bros., fruiters, Rossland, B.C., have assigned.

S. S. Dakin, general merchant, Trout Cove, N.S., has suspended.

Stit & Mills, general merchants, Slocan City, B.C., are reported assigned.

A meeting of the creditors of J. E. Casson, grocer, Toronto, was held on Sept. 2.

T. Montpetit, grocer, Montreal, is offering to compromise at 25c. on the dollar, cash.

A meeting of creditors of J. O. Clermont, grocer, Montreal, is called for the 31st inst.

Elizabeth Potts, general storekeeper, Little Current, Ont., has assigned to T. J. Patton.

Paradis & Jobin have been appointed curators of the estate of R. Huot, grocer, Quebec.

Joseph Lapierre, general merchant, St. Antoine, Que., has compromised at 40c. on the dollar.

The crockery stock of J. C. Primeau, St. Henri de Montreal, Que., is under seizure by landlord.

Tremblay Freres, general merchants, Les Eboulements, Que., are offering to compromise at 40c. on the dollar.

David A. Dunlap, Mattawa, has been appointed curator of the general business of Timmons Bros. & Co., Baie des Peres, Que.

PARTNERSHIPS FORMED AND DISSOLVED.

Armour & Cunningham, grocers, Brockville, Ont., are about dissolving.

Nicholls & Ferguson, general merchants, Gorrie, Ont., have dissolved. T. J. Nicholls continues.

Cross & Hicks, general merchants, Killarney, Man., have dissolved. Cross & Carson continue.

Forsyth & Tremaine, grocers, Hamilton, Ont., have dissolved partnership. W. H. Forsyth continues.

Geo. A. Jenkins and Jacob Boyd have formed a partnership in Yarmouth, N.S., to do a grocery business under the style of the Northern Grocery.

Ephrem Dumontel and Ernest Dumontel have formed a partnership in Montreal to do a grocery business under the style of Dumontel & Frere.

Herbert H. Beck and E. G. Hicks have formed a partnership in Winnipeg to trade under the style of The Manitoba Produce and Commission Co.

Thomas Hodgson and George Townsend have formed a partnership in Winnipeg and will trade under the style of The Winnipeg Fresh Meat and Packing Co.

Napoleon Adam dit Laramee and Arthur Nadeau have formed a partnership in Montreal to trade as dealers in hay and grain under the style of N. Laramee & Co.

SALES MADE AND PENDING.

F. J. Bayard, grocer, Montreal, has sold his real estate.

The T. stock ofMontpetit, grocer, Montreal, is to be sold by tender.

The grocery business of W. B. Spencer, Halifax, N.S., is advertised for sale.

R. W. and J. H. Smith, millers, Jarvis, Ont., are advertising their mills for sale.

The general stock of G. H. Kerr, Lake Megantic, Que., was sold at 59½c. on the dollar.

The assets of Cloutier & Frere, general merchants, St. Jacques, Que., were sold at auction Sept. 1.

The general stock of the estate of C. W. Deverell, Ravenshoe, Ont., was sold by auction 1st prox.

The general stock of the estate of W. R. Hipwell, Camborne, Ont., is advertised to be sold by auction 8th prox.

The assets of Lefebvre, Michel & Co., manufacturers of vinegar, Montreal, were sold by auction on Sept. 2.

CHANGES.

Alexander McDonald, baker, Duart, Ont., has sold out to J. W. Kennedy.

J. A. Odell, commission merchant, Montreal, has discontinued business.

C. C. Emmert, grocer, Grand Forks, B.C., has sold out to A. B Hall.

Jane Simpson, general merchant, Waldemar, Ont, has sold out to E. Groskurth.

Reid & Co., general merchants, Neepawa, Man., have sold out to Stevenson & Clair.

J. H. Tuer, baker and confectioner, Stratford, Ont, has sold out to Annie Pethick.

MacWillie Bros., grocers, Toronto, have been succeeded by the MacWillie Co., Limited.

McLaughlin Bros., general merchants, Gorrie, Ont., have been succeeded by Joseph Ferguson.

Joseph Lafortune is now registered proprietor of the crockery business of Joseph Lafortune & Cie., Montreal.

D. G. Ripley, Westport, Ont., is advertising his grist mill for rent.

G. McIntyre, general merchant, Wingham, Ont., advertises going out of business.

H. E. Reed, general merchant, Middleton, N.S., has sold out to Geo. Armstrong.

Charles T. Bailey is reported to be opening out a general store at Qu'Appelle, N.W.T.

Joseph W. Hetherington, general merchant, Lawrence Station, Ont., is removing to Teeterville.

Robins, Newkirk & Co., general merchants, Port Rowan, Ont., have been succeeded by Newkirk & Co.

Judson D. Shaw, flour merchant, Windsor, N.S, has registered consent for his wife, Sophia H., to do business in her own name.

FIRES.

Turcot J. Valiquette, grocer, Montreal, has been burnt out.

DEATHS.

Robert Rich, produce dealer, London, is dead.

James Fenney, grocer, Brantford, Ont., is dead.

R. J. Tyhurst, grain merchant, Blenheim, Ont., is dead.

Chas. Begin, of Begin & Lebrecque, grocers, Levis, Que., is dead.

Edward Parris, of E. Parris & Co., general merchants, Slocan City, B.C., is dead.

Patrick O'Toole, of the firm of P. O'Toole & Sons, general merchants, Louisburg, N.S., is dead.

Firmin Hudon, of Hudon & Orsali, wholesale grocers and liquor merchants, Montreal, is dead.

Buy **CLARK'S** Meats

BECAUSE

They are The Best in the Market.
Good Goods are an Advertisement.
They will win you trade.
Consumers want them.
You can sell them and make money.

THINGS THAT COUNT.

Promptness counts. Most clerks are boys, and most boys like to fool, and when a customer comes in there is sometimes delay—customers should never be called upon to wait unless there is very evident reason.

Accuracy counts. A system that insures prompt and accurate delivery makes friends of customers—and that counts a good deal—inaccurate charges count the other way.

Nothing counts more in retaining the good-will of customers and solving whatever difficulties may present themselves than uniform and unvarying good nature.—From But—.

THE QUEEN CITY OIL CO. LTD.

SAMUEL ROGERS, President, - TORONTO.

See that you get the genuine brands. Boston Coach Oil, Harness Oil, Sewing Machine, Bicycle, Lantern and Gun Oil, Hoof Ointment, Axle Grease, Paraffin Wax Candles, Electric Light and Granite Candles, Couch Candles, Christmas Candles, Plain and Decorated, Cordova Wax Candles. Enquire for prices.

Use PEERLESS OIL for Machinery.

OTHER FIRMS

Are not content with copying our package, but are using the identical words on our labels. Imitation is the sincerest flattery, but do not be deceived, as Meadow Sweet Cheese has the largest sale of any package cheese in England and United States, and the sales in Canada are growing every day.

Sold retail in 10c. packages, and 15 and 20c. pots, allowing 30 per cent. profit to the Grocer.

Write to

Meadow Sweet Cheese Co.

P.O. Box 2321, Montreal

For Price List.

"GILT EDGE"

The only Ladies' Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful finish. Once tried, always used. Largest quantity. Finest quality. Retails at 25 cents.

"NOBBY" BROWN COMBINATION

Package contains a 4-oz. bottle of Nobby Brown Dressing and a full-size box of Nobby Brown Po ishing Paste for renovating all shades of Brown and Chocolate shoes. The brown dressing cleans and renews the surface of the leather, and the paste adds a brilliant, durable and waterproof polish. Retails at 25 cents.

"JEWEL" BROWN COMBINATION

Package contains a 2-oz. bottle of Brown Dressing and a small decorated tin box of Brown Polishing Paste. The dressing cleans and renews the surface of the leather and the paste adds a brilliant, durable and waterproof polish. Retails at 10 cents.

BOSTON LIQUID WATERPROOF BLACKING

For men's and boys' shoes, produces a brilliant jet black polish without brushing, thus saving time, labor and money. Retails at 25c.

PATENT LEATHER POLISHING PASTE

For giving patent leather a quick, BRILLIANT and WATERPROOF lustre without INJURY to the leather.

For sale by—

All Wholesale Grocers.

GRIMBLE'S VINEGAR

English Malt

Six GOLD Medals

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT

We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples. . . . . .

VERRET, STEWART & CO., Montreal - Quebec.

A HANDSOME

quadruple plated Berry Dish given with 5 boxes of Globe Gum. For lithographed circulars, address

GLOBE AUTOMATIC SELLING CO.

13 Jarvis Street, - TORONTO, ONT.

Crosse & Blackwell

NEW 18

SEASON'S 97

Candied and Drained Peels.

Now is the time for ordering for Fall shipment.

C. E. COLSON, - MONTREAL.

OUR GREAT-GRANDPARENTS

MUST HAVE USED

Keen's Mustard

And found it good . .

We will do the same

N.B.—Keen's Mustard has a Reputation of One Hundred and Fifty-Five Years.

CURRENT MARKET QUOTATIONS

Toronto, Sept. 2, 1897.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—

¼ lb. tins, 4 doz. in case.....per doz.	$ 0 75
½ " 3 " "	
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
10 lb. boxes.....per lb.	16
30 lb. pails..... "	16

PURE GOLD.

5 lb. cans, 1 doz. in case.....	19 80
4 lb. cans, 1 doz. in case.....	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case.....	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
4oz. cans, 4 and 6 doz, in case.....	1 25
1 cent can.....	0 90

Ocean Wave—

No 10 (5 oz.) 4 doz. cases, round or square.....	0 75
½ lb., 3 doz. cases, round	1 20
No. 1 (14 oz.), 2 doz. cases, round.....	1 80
1 lb., 2 doz. cases, round.....	2 00
3 lb., ½ " " "	5 75
5 lb., ½ " "	9 00

Prices of cheaper goods or special brands on application

Cook's Friend—

Size 1, in 2 and 4 doz. boxes.....	$ 2 40
" 10, in 4 doz. boxes.....	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ " "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 " ..... "	90
¼ lb. tins, 4 " ..... "	60

MAPLE LEAF BAKING POWDER.

½ lb. glass jars.....$1	25
1 lb. glass jars.....	2 00
1 lb. sealer jars.....	2 25

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. per doz. cases $0	75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases.....	2 00
Kitchen Queen, ¼ lb, tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING. per gross

¼ No. 4 .....$	4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " " "	3 60
No. 3 " " " "	4 50
No. 5 " " " "	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
	per doz
New York Dressing, 1 doz. cases.....	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing.....	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross.....$	2 60
No. 2 Bronze Tins, per gross .....$	3 40
" 3 " " "	5 60
" 4 " " "	10 00
" 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases. Per Gross

French Oil in 3-doz. cases.....$	22 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood....	12 00
" Chocolate....	12 00
Alpha Chemical Co. French Castor Oil...	9 00
Alpha Chemical Co. Refined Sweet Oil...	9 00
Alpha Chemical Co. Turpentine.....	7 80
Moody's Non-Corrosive Inks.....	4 50

Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½.....	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
Alpha Metal Polish No. 2.....	9 00

Patent Stove Polish—

Sunlight Lead Bar.....	4 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases...	10 80
Moody's Black Lead	4 25
½ gross cases	
Reliable Stove Pipe Varnish	15 00
¼ gross cases 6-oz. bottles	

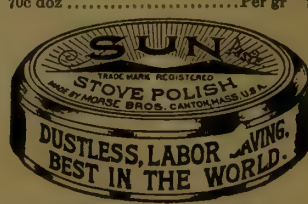
Quickshine Pipe Varnish..... 12 0
¼ gross cases, pressed top tins.

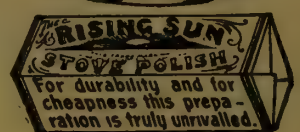
Stove Polish— per gross

Quickshine Polish	0
Reliable Paste..	6 00
Electric Crown Paste	0
Electric Crown Lead Bar.....	7 80

BLACK LEAD.

Reckitt's Black Lead, per box.....	$1 15
Each box contains either 1 gross, 1 oz., ½ gro. 2 oz., or ¼ gro. 4 oz.	
Dixon's Carburet of Iron Stove Polish, 70c doz .....Per gr	7 25





STOVE POLISH.

Per gros

Rising Sun, 6 ounce cakes. alf-gross boxes.....	$ 8 50
Rising Sun, 3 ounce cakes, gross boxes.....	
Sun Paste, 10c. size, ¼ gross boxes....	10
Sun Paste 5c. size, ¼ gross boxes.....	

There will be icycles on the sun

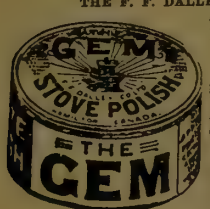
when a better starch is offered than Edwardsburg Starch. No one believes that there will ever be icycles on the sun, and when we make the above assertion, it is our way of saying that there can never be a better starch than

EDWARDSBURG STARCH

It is the acme of perfection and cannot be improved upon. All wholesalers have it.

Edwardsburg Starch Co., Cardinal, Ont.

THE F. F. DALLEY CO.



	per doz
Gem Stove Polish, ¼ gross cases	$9 00
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05¾
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05¼
German X, with Cuttlefish Bone	0 04¾
German, with Cuttlefish Bone	0 04¼
London Bird Seed, bulk 25 lb. cases.	0 04½
Bird Gravel, 10c. pkts., 24 in case,	0 [illegible]
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases.	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 " "	0 03

CORN BROOMS

CHAS. BOECKH & SONS.

Carpet Brooms—	per doz. net.
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS.

	per doz.	
Apples, 3's	$0 70	$0 95
" gallons	1 50	1 80
Blackberries, 2	1 40	1 70
Blueberries, 2	0 75	0 85
Beans, 2	0 65	0 95
Corn, 2's	0 55	0 75
Cherries, red pitted, 2's	1 75	2 25
Peas, 2's	0 75	0 85
" Sifted select	0 90	1 00
" Extra sifted	1 25	1 40
Pears, Bartlett, 2's	1 65	1 75
" " 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 50	2 60
Peaches, 2's	1 65	2 00
" 3's	2 50	3 00
Plums, Green Gages, 2's	1 55	1 80
" Lombard	1 50	1 70
" Damson Blue	1 10	1 40
Pumpkins, 3's	0 70	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 50	1 80
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	0 80	0 85
Lobster, talls	2 40	2 50
" flats	2 70	2 85
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 35	1 50
" " Horseshoe,	....	1 50
" " to arrive	1 15	1 30
" Cohoes "	0 95	1 00
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, Sportsmen, ½'s	....	0 21
Sardines, key opener, ½'s	0 16	0 18½
" " " " " ⅛s	0 10½	0 11
" " " " " ¼s	0 18½	0 19
Sardines, other brands 9¾	11 0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36
Sardines, Amer., ¼'s "	0 04½	0 09
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10	1 15
Kippered Herring, 1-lb.	1 80	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans	$1 25	$1 35
" " " 2 "	2 30	2 50
Comp Corn Beef 4-lb. can	....	....
" " " "	7 75	8 25
" " " 14 "	15 00	16 00
Minced Callops 2 "	....	2 60
" " 2 "	2 60	2 65
Lunch Tongue 1 "	3 40	3 50
" " 2 "	....	6 00
English Brawn 2	2 75	2 80
Camb Sausage 1 "	....	2 50
" " 2 "	....	4 00
Soups, assorted 1 "	....	1 50
" " 2 "	....	2 25
Soups and Boull. 2 "	....	1 80
" 6	....	4 50

Acme Sliced Beef. No, 1 tins, key, 2 doz., per doz. $2.75.

Beardsley's Boneless Herring. per doz 2 doz.... 1 40

ARMOUR PACKING CO.—HELMET BAND

Corned Beef, 1 lb.	1 40	1 50
" 2 lb.	2 60	2 75
" 4 lb.	5 50	5 80
" 6 lb.	8 50	8 80
" 14 lb.	17 50	18 00
Roast Beef, 1 lb.	1 40	1 50
" 2 lb.	2 60	2 75
Luncheon Beef, 1 lb.	1 60	1 70
" 2 lb.	2 75	2 85
Brawn 1 lb.	1 30	1 40
" 2 lb.	2 35	2 50
" 6 lb.	6 60	6 80
" 14 lb.	14 50	15 00
Ox Tongue, 1½ lb.	7 00	7 20
" " 2 lb.	8 50	8 80
" " 2½ lb.	10 75	11 00
Lunch Tongue, 1 lb.	3 35	3 50
" " 2 lb.	6 50	6 80
Chipped Beef, ½ lb.	1 60	1 70
" " 1 lb.	2 65	2 80
Pigs' Feet, 1 lb.	1 65	1 75
" " 2 lb.	2 45	2 60
Potted Meats, Tongue or Ham ½ lb.	70	75
Potted Meats, Tongue or Ham ½ lb.	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb.	70	75
Potted Deviled Ham or Tongue, ½ lb.	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt.	3 00	3 15
" " 1 pt.	2 00	2 10
Gelatine of Boar's Head, 2 lb.	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00	3 10
Plover Roast	5 00	....
liced Gold Band Bacon	3 00	...

Codfish.

	per doz
Beardsley's Shredded, 2 doz. pkgs	0 90

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	0 75
Flirtation Gum (English or French wrappers) 115 1c pieces	0 65
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE "DIAMOND"

OIL BLACKING

TRADE OIL MARK

Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind as it preserves and imparts to leather a brilliant jet black finish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and Stove Varnish. Harness Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**

COWAN'S

Hygienic and Perfection **Cocoas** and Cocoa Essence

Queen's Dessert, Royal Navy and Perfection **Chocolates**

Chocolate Pink White Lemon Color **Icings** A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LIMITED TORONTO

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb. Boxes.

Special Agent, **C. E. COLSON, MONTREAL**

STONEWARE

QUALITY THE BEST.
PRICES RIGHT.
TRY US.

HART BROS. & LAZIER

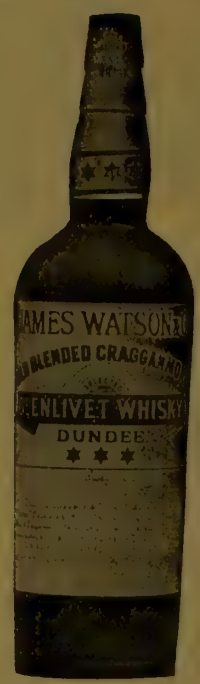
Belleville, Ont.

Send for price list. Mention GROCER.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844 IS THE BEST.

ASK FOR

MOTT'S



Always the Same. The Best on the Market.

Have you got it in stock?

Chard, Jackson & Co.

Agents for the Dominion

10 Lemoine St.

MONTREAL

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ½'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

CHOCOLAT MENIER.

	In 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Vanilla—per lb.	$ 0 32	$ 0 34	$ 0 36
Yellow wrapper, Unsweetened—			
Blue Premium	C 35	0 37	0 39
		Per case.	Less than
Pastilles—			
Yellow wrapper, 108 bxs. to the case		$20 00	0 20
Croquettes—			
Yellow wrapper, 9 bxs. of 12 packages		$20 00	0 20

FRY'S.
(A. P. Tippet & Co., Agents.)

Chocolate—	per lb.
Caraccas, ½'s, 6-lb. boxes	0 42
Vanilla, ½'s	0 42
"Gold Medal" Sweet, ½'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ½'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, ½'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
" ½ lbs. 12 lb. boxes	....

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'S.

Chocolate—	
Premium No. 1, boxes, 12 lbs. each	
Baker's Vanilla in boxes, 12 lbs. each.	50
Caraccas Sweet, in boxes, 6 lbs. each.	38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate	
In canisters, 1 lb., 4 lb. and 10 lb.	0
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, ½ lb., tins.	0

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ½ " " "	0 [illegible]
" ¼ " " "	0 29
" ⅛ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macaroon, " " " "	....
Crown Desic., 12, 20 or 25 lb. "	....
Special, " " " "	....
Barrels, 2c. per lb. less.	
Terms, 3 p.c., off 30 days.	

GRAHAM WAFERS

In a beautifully labelled tin, that can be retailed profitably for 25c. Saves handling, saves breaking biscuits. Keeps the Wafers crisp and tasty. Your customers will appreciate these advantages. Try a dozen. The label is a work of art.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President. **7 Front Street East, Toronto.** S. R. Parsons, Vice-President.

COFFEE.

Green.	per lb
Mocha	0 27½ 0 30
Old Government Java	0 30 0 33
Rio	0 09½ 0 13
Plantation Ceylon	0 29 0 31
Porto Rico	0 24 0 28
Guatemala	0 24 0 26
Jamaica	0 18 0 22
Maracaibo	0 16 0 20

JAMES TURNER & CO.

Mecca	0 34
Damascus	0 30
Cairo	0 25

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 34
Our Own "	0 32
Jersey "	0 30
Laguaya "	0 25
Mocha and Java	0 32 0 34
Old Government Java	0 30 0 32 0 35
Arabian Mocha	0 32 0 34
Maracaibo	0 26 0 28
Santos	0 18 0 22
Crushed East India	0 18

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	4 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles, gross	12 00
Ketchup, Screw Top, "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

BOVRIL.

	per doz.
Bovril—1 oz. bottles	$2 00
2 oz. "	3 75
4 oz. "	6 50
8 oz. "	11 25
16 oz. "	18 [illegible]
Small bottles, (to make one cup)	1 00
Invalid Bovril—2 oz. jars	3 85
4 oz. jars	6 55

FRUITS.

FOREIGN.	per lb
Currants—Provincials, bbls	0 05¾ 0 06
" " ½ bbls	0 05¾ 0 06
" Filiatras, bbls	0 05⅞ 0 06
" " ½ bbls	0 05⅞ 0 06⅛
" Patras, bbls	
" " ½ bbls	
" " cases	0 06¾
" Vostizzas, cases	0 07 0 08
" Blue Pearls	0 08¼ 0 08½
Dates, Hallowee boxes (new)	0 05½ 0 06
Figs—Eleme, 10 oz	0 07½ 0 09
" " 10 lb	0 09 0 12
" " 18 lb	0 11 0 13
" " 28 lb	0 13 0 14
" taps	0 03 0 04
" natural, boxes	0 05 0 06
" ditto, bags	0 04½
Prunes—Bosnia, cases	0 06 0 07
" Bordeaux	0 04½ 0 06½
Raisins—Valencia off stalk	0 04 0 05
" Fine, off stalk	0 05 0 06
" Selected	0 06½ 0 07
" Layers	0 05½ 0 06½
" Sultanas	0 07½ 0 10
" Cal. Loose Muscatels 50 lb. bxs., 3 & 4 cr.	0 07 0 08

Malaga	per box.
" London Layers	1 60 1 80
" Dehesa Clusters	3 50 4 00
" Imp. Russian Clusters	5 00 5 50

DOMESTIC	
Apples, dried, per lb	0 02¾ 0 03½
" evaporated	0 05¼ 0 05½

FOOD.

	per brl.
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50

(Sold by all wholesale grocers.)

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents. 1 oz. Packages, White, per doz	95
1 " " Red, "	1 00

COX'S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—50 to 60 dy, $1.74 Pittsburgh, duty included, or $1.95 Toronto.

WIRE NAILS—$2.04 delivered, Toronto.

HORSE NAILS—
Canadian, dis. 50 per cent.

HORSE SHOES—
From Toronto, per keg 3 35

SCREWS—Wood—
Flat-head bright, 87½ and 10 p. c. dis.
Round-head bright, 80 and 10 p. c. dis.
Flat-head brass, 82½ and 10 p. c. dis.
Round-head brass, 75 and 10 p.c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	1 20 1 25
ROPE—Manilla	0 07½ 0 08⅝
Sisal	0 05⅜ 0 06⅞
AXES—Per box	5 25 9 00

SHOT—Canadian, dis, 17½ per cent.

HINGES—
Heavy T and strap, 70 per cent.
Screw, hook and strap 2 40 3 50

WHITE LEAD—Pure Association guarantee, ground in oil. per 100 lbs.
25 lb. irons 5 15
No. 1 4 77½
No. 2 4 35
No. 3 4 02

TURPENTINE—
Selected packages, per gal. 0 41
2c. extra outside points.

LINSEED OIL—
Raw, per gal 0 41
Boiled, " 0 44
2c. extra outside points.

GLUE—Common per lb 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.
Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant " "	1 85
Other Jams " "	1 55 1 90
Red Currant Jelly	2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $11 00

WINES, LIQUORS AND MINERAL WATERS.

CHARD, JACKSON & CO., MONTREAL, AGENTS.

Watson's Scotch—		
1 Star Glenlivet, in cases	$8 50	$9 00
3 " " "	9 50	10 00
Old Liqueur "	15 00	15 50
Old Glenlivet, in wood, p.gal.	4 25	6 00
Watson's Irish—		
Old Irish	7 50	8 00
Banagher	9 50	10 00
" in wood, per gal.	4 25	5 25
Geo. Sayer & Co. Cognac—		
I Star, in cases	11 50	12 00
V.S.O.P "	16 50	17 00
In wood, per gal	4 50	6 50
Warter & May, Oporto—		
Ports	2 10	6 50
Wisdom & Warter—		
Sherries	2 00	6 00

J. & R. M'LEA, MONTREAL.

Cockburn very old Highland	8 75	9 25
" Special Scotch	9 50	10 00
" Special Liqueur. 14 years old	15 50	16 50
In wood—Fine old Scotch		4 40
Special old Scotch		5

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb.
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)	per gross.		per gross.
Pony size	$7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard, bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

RICE, SAGO, TAPIOCA.

Rice—	per lb.	per lb
Rangoon, imported	0 03⅝	0 03⅞
Patna	0 04¾	0 05¾
Japan		0 05
Imperial Seeta		0 05½
Extra Burmah	0 04½	0 04⅝
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

SODA.

Bi-carb, stand'rd, per 100-lb. keg	2 40	2 50
Sal soda, per bbl	0 85	0 90
Sal soda, per keg	0 95	1 00

ROOT AND GINGER BEER.

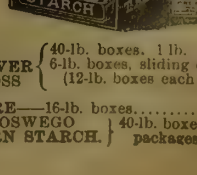
Adams' 10c. size, per doz	$ 80
" " " " gross	9 00
" 25 " " doz	1 60
" " " " gross	18 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin cannisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 05
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 7½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes. 1 lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 0 08½
PURE—16-lb. boxes		0 07
OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07

To Our Grocery Friends.

In the short time that our **New No. 1 White 3-lb. Cartoon** has been placed before the Trade, we find that it is rapidly becoming a **Popular Package**, as evidenced by the very large demand for it, and we would strongly advise all **Up-To-Date Grocers** who require the finest quality of Starch contained in the newest and most attractive package to **consider** this. Be sure you get the **New** No. 1 White 3-lb. Cartoon.

THE BRANTFORD STARCH CO., Limited, - BRANTFORD, ONT.

For puddings, custards, etc.

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs..	0 04¼
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs....	0 05
Bbls., 175 lbs.	0 04½
Kegs, 100 lbs.	0 04½
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.	0 05
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06

SUGAR.

	per lb.
Granulated—	
Redpath and St. Lawrence, single barrels	0 04 7-16
Redpath and St. Lawrence, 5-barrels	0 04⅜
Acadia, single barrels	0 04⅜
" 5 "	0 04 5-16
Paris Lump, bbls. and 100-lb. boxes	0 05¾ 0 05½
" in 50 lb. boxes	0 05½ 0 05⅝
Extra Ground, bbls. Icing	0 05⅝ 0 05½
Powdered, bbls	0 05 0 05¼
Very bright refined	0 03¾ 0 04
Bright Yellow	0 00 0 03⅝
Dark Yellow	0 03½ 0 03⅝
Demerara	0 03⅜ 0 03¾
Raw, in bags	0 03¼

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark, per gallon.	0 23	0 25
Medium	0 28	0 35
Bright	0 32	0 42
Honey (com)		0 40
" 2 gal. pails		1 00
" 3 gal. pails	1 35	1 40

MOLASSES.

Barrels	0 23	0 35
Half-barrels	0 25	0 37

SOAP.

Babbitt's "1776" Soap Powder $3 50

Box Lot	4 20
Box Lot	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

RAM LAL'S (lead packages)

Cases, each 60 1-lbs.	0 35
" " 60 ½-lbs.	0 35
" " 30 1-lbs.	
" " 120 ½-lbs.	0 36

BLACK.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14

Young Hyson— PING SUEYS.

Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

Half Chests— JAPAN.

Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07½	0 11

LIPTON'S TEAS.

No. 1 Ceylon, retailed at	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices,

"SALADA" CEYLON.

	Wholesale	Retail
Brown Label, 1s and ⅛s	0 20	0 25
Green Label, 1s and ⅛s	0 22	0 30

Blue Label, 1s and ⅛s and ¼s	0 30	0 40
Red Label, 1s and ⅛s	0 36	0 50
Gold Label, ⅛s	0 44	0 60

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label, retail at 30c		0 22
Green Label " 40c		0 28
Red Label " 50c		0 35
Orange Label, retail at 60c		0 42
Gold Label, " 80c		0 58

Terms, 3 per cent. off 30 days.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	....
Ingots, rough and ready, 8's	....
Laurel, 3's	....
Brier 8's	....
Index, 7's	....
Honeysuckle, 8's	....
Napoleon, 8's	....
Victoria, 12's	....
Brunette, 12's	....
Prince of Wales, in caddies, 8's	....
" " in 40-lb. boxes	....

WASHING POWDER.

"SILVER DUST"

Case	72 1-lb. cartoons	5 00
Half case	36 1-lb. "	2 50
Case	24 3-lb. "	1 85
Half case	12 3-lb. "	2 12
Case	100 5-cent packages	3 50
Half case	50 5-cent packages	1 60

WOODENWARE.

	per doz
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " "	1 60
" 2 " " painted	1 40
" 3 " " "	1 55
" " " painted	1 40
Tubs, No. 0	4 00
" 1	5 50
" 2	5 50
" 3	4 50

THE E. B. EDDY CO.

Washboards, Planet		1 60
" XX		1 40
" X		1 25
" Special Globe		1 50
Matches—	5-Case Lots,	Single Cas
Telegraph	$3 50	$3 70
Telephone	3 30	3 50
" ⅛ gro. bxs	3 50	3 70
Parlor	1 40	1 45
Red Parlor	1 40	1 45
Safety	4 00	4 20
Flamers	2 25	2 35
Tiger	3 15	3 35

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross	$ 2 00
" 10 " "	1 10
" 2 Tiger,	5 00
" 4 " "	2 00

Young & Smylie's

Newest...
Specialty

MINT ... PUFF-STRAPS

RECOGNIZING the great popularity of peppermint with the sweets-loving public, we are the first to introduce to the trade Pliable Licorice containing this flavor.

The delicious quality of our Pliable Licorice is well known; it is matchless in this respect as well as in its flavor and finish.

Our Triple Tunnel Tubes and Navy Plugs are great favorites also, and are made of the same material, although flavored differently. . . . . .

We recommend all these goods as suitable for Summer Trade; they will please the most exacting taste as wholesome, smooth and palatable confections. . . .

For .....

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

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and other Dealers who are regular subscribers to THE CANADIAN GROCER wishing copies of:

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ADVERTISE anything, ANYWHERE

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ESTABLISHED 1725.

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D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by...

Chas. Boeckh & Sons, Toronto.
The H. A. Nelson & Sons Co., Montreal.

THE

Oakville Basket Co.

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

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The Dry Goods Review and The Canadian Grocer $3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . . MONTREAL

INSURE YOUR LIFE IN THE CONFEDERATION LIFE ASSOCIATION

The right man

to fill a responsible place in business is the one who looks ahead and provides for future contingencies.

The right man

to have the responsibility for the welfare of his wife and family is he who makes provision for their comfort in case of his death. . . . . .

The right man

knows that to insure his life is the only way to make such provision, and he knows that . .

The right policy

is the UNCONDITIONAL ACCUMULATIVE Policy of the

CONFEDERATION LIFE ASSOCIATION

It contains one condition only--that is the payment of the premium. Rates and full information will be sent on application to the Head Office or to any of the Agents of the Association. . . .

HEAD OFFICE—TORONTO.

W. C. MACDONALD, Actuary.

J. K. MACDONALD, Managing Director.

Fruit Jars

We have a full stock of all sizes, in Wine and Imperial Measures. . . .

Jelly Tumblers and Jar Rubbers.

GOWANS, KENT & CO.

TORONTO

I Want Every Grocer

Who Wants a Handsome

DELIVERY WAGON FREE

And every Grocer's Clerk who wants a

CAMERA FREE

to send me his name and address on a Postal Card that I may tell him how to get it by merely speaking a good word for **KNOX'S GELATINE.**

THE ONLY PURE GELATINE MADE.

C. B. KNOX, Mfr.

AGENTS

A. E. Richards & Co. - Hamilton
William H. Dunn - - - - Montreal
Beattie & Elliot - - - - Quebec
C. & E. MacMichael - - St. John
Alfred D. Hossack, Vancouver, B.C.
H. F. Baker - - - - Halifax, N.S.

JOHNSTOWN, N. Y.

LEA AND PERRINS'

Observe that the SIGNATURE

Lea & Perrins

Is now printed in blue ink diagonally across the OUTSIDE WRAPPER

Of every Bottle of the

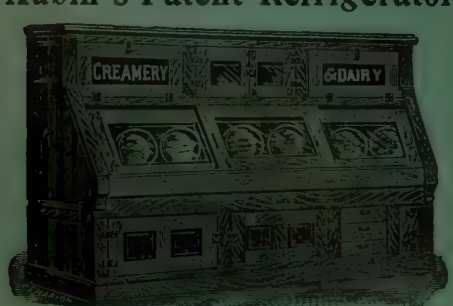
ORIGINAL . . . WORCESTERSHIRE **SAUCE.**

Sold Wholesale by the Proprietors, Worcester; Crosse & Blackwell, Limited, London; and Export Oilmen generally,

RETAIL EVERYWHERE.

AGENTS—J. M. Douglas & Co., and Urquhart & Co. Montreal

Aubin's Patent Refrigerator



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Send for Catalogue and Price List.

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CHARLES F. CLARK, President. J. CHITTENDEN, Treasurer

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MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

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Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

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Cor. Jordan and Melinda Sts.

THOS. O. IRVING, Superintendent.

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The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL

THE CANADIAN GROCER

VOL. XI MONTREAL AND TORONTO, SEPTEMBER 10, 1897. No. 37

COLMAN'S MUSTARD

BEST ON EARTH

What Norway says

Extract from a letter from Messrs. C. E. Sontum & Co., of Christiania, Norway, published in THE CANADIAN GROCER, of August 27th. Messrs. Sontum & Co. are commercial agents for the Canadian Government:

"During the last two years we have had regular shipments of rolled oats from the Tillson Co., of Tilsonburg, Ont., and are pleased to say that their goods are giving entire satisfaction and successfully take up the competition with the U.S. article. As a fact, we have not up to this date had a single complaint."

Tillson's "Pan Dried" Rolled Oats.

FROM MANUFACTURER TO RETAILER DIRECT.

THE TILLSON CO. Limited, TILSONBURG, ONT.

Returned Oct 9/97

VERY OLD
HIGHLAND WHISKY.

GOLD MEDAL
CALCUTTA EXHIBITION

Cockburn & Co.

ESTABLISHED 1796. *Leith & London.*

Try——

COCKBURN'S SCOTCH WHISKY

Nothing Finer in the Market

This firm was established in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are . . . . . .

J. & R. McLEA, Montreal

AGENTS FOR
THE DOMINION

Cockburn's Special Liqueur
Cockburn's Special Scotch
Cockburn's Very Old Highland

PUREST AND BEST

WINDSOR SALT

Does not harden like other salts because it is **GRANULATED,** being manufactured by a process similar to that used in the manufacture of granulated sugar.

For prices, etc., write to your WHOLESALE GROCER.

THE

WINDSOR SALT CO. Limited. Windsor, Ont.

Fry's Cocoa

has the unequalled strength of absolute purity. All cocoa, through and through. The cocoa of highest quality. It will influence trade for progressive grocers.

Upwards of 200 medals and diplomas attest its superiority.

Stephens' Pickles

Hermetically sealed in Simon-pure Malt Vinegar —hence the original crisp, piquant, delicate flavor remains unchanged.

Pickles of highest quality for your most particular customers. Quality counts — if you're after more business.

"Hand in Hand" Brand

Bi-Carb. Soda

$98\frac{50}{100}$

Pure

Made by the United Alkali Company
of Great Britain.

Lazenby's Soup Squares

Good, quick sellers—sure profit-makers. Matchless, as customer-keepers for the store. They draw trade. Economical—delicious. 13 varieties—each one absolutely unvarying in point of highest quality. Nothing but absolutely pure flavoring extracts used.

All of the above sold by leading wholesalers throughout the Dominion.

Agents:

A. P. Tippet & Co.
Montreal and Toronto

F. H. Tippet & Co.
Ottawa.

VINEGAR

I have pure Fruit Vinegar five years old, of choice quality, at a right price. Only a limited quantity of this age left. Place your order before it is all closed out. Write for samples and price. . . .

R. J. GRAHAM - BELLEVILLE, ONT.

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Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.

The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

Pitfalls of the Dry Goods Trade

Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

Buying, Selling and Handling of Teas

Three valuable articles full of ideas and suggestions for grocery men.

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and how avoided. Three comprehensive prize essays reprinted from HARDWARE AND METAL.

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By a practical accountant. This treatise deals with systems of bookkeeping and checking calculated to reduce mistakes and omissions, etc., etc., to a minimum. A most useful book for any retailer.

Any one of the above mailed for . . . 10 cents

New Customs Tariff

Alphabetically arranged and revised and corrected from the official copy as assented to by the Governor General, June, 29, 1897, including the old Tariff by way of comparison. Also comparative rates of the Dingley and Wilson (United States) Tariffs.—**15 cents.**

Credits, Collections and their Management

a most complete and comprehensive work of great importance to any business man.—**$1.50.**

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RICE'S PURE SALT

THE SALT OF THE EARTH.

Table, Dairy, Cheese, Factory Filled, Packers', Ordinary Fine, Coarse, and Land Salt. . . .

Shipped in first-class, neat and attractive packages.

PROMPT SHIPMENT GUARANTEED

SOLE MAKERS.

The North American Chemical Co., Limited, Goderich, Ont.

Good Brooms

Vacation time is over—sweeping time about the house is just beginning. Stock up with Brooms that will satisfy your customers' ideas of economy—brooms that will wear well and stand the extra work that is demanded of them.

Chas. Boeckh & Sons, Mfrs. Toronto, Ont.

When placing an order for Corn Starch ask for a case of

TOLEDO CORN STARCH

Manufactured from the very best American White Corn.
Every package is warranted to give satisfaction.

THE F. F. DALLEY CO., Limited - HAMILTON, CANADA

When the paper-bag
salesman talks to you
about cheapness,
ask him about

about **QUALITY,**

about **COUNT,**

about **SIZE.**

With some you may touch a sore spot--
but they are subjects we like to discuss.

The E. B. Eddy Company, Limited

HULL, QUE.

61 Latour St - - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.

Japan Teas

Have advanced 2cts. per lb. in the last few days . . . .

This means, in most instances, a much poorer quality of tea to retail at a certain price. To a great extent this advance has been overcome by us. We made very full purchases early in the season, and the values shown are exceptional.

Compare our values to retail at 25 and 40cts. with others. We leave the rest with you.

W. H. GILLARD & CO. Wholesalers Only **HAMILTON.**

John Mouat, Northwest Representative, Winnipeg.

"Banner Brand"

Japan Tea

The best tea in Canada to retail at 25c.

SALMON

Red Sockeye

(new pack) just arriving.

T. B. Escott & Co.

Wholesale Grocers
Tea Importers

LONDON

All the first-class hotels

and restaurants serve MacLaren's Imperial Cheese, making special mention of it on their bills of fare.

There's nothing to be wondered at in that. Hotel proprietors know the public taste better than any one else, and, of course, give the public what they want.

Treat your own customers in the same way.

A. F. MacLaren & Co.

TORONTO.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XI. (Published Weekly) MONTREAL AND TORONTO, SEPTEMBER 10, 1897 ($2.00 per Year) No. 37

TO WHOM SHALL WE EXTEND CREDIT?*

By B. G. McMechen.

THE average credit man needs no advice as to how this important question should be answered. He knows full well how to judge of a man's credit standing when the facts are clearly spread before him and fully realizes his plain duty and to what extent, if at all, he should extend credit.

The question asked is propounded to the National Association of Credit Men in convention here assembled, and it occurs to me that good results might be derived from an open and thorough discussion of this subject by the convention. Are the members of this association prepared to join in formulating and will they abide by methods which will properly protect the honest debtor, and likewise protect the creditor as against the schemes of the dishonest debtor? Will they be honest in the exchange of information concerning their customers, reporting actual facts where they are at liberty to do so?

What will the members of this association do towards establishing a higher standard of credit! Credit is too cheap. It has become a drug in the market, and credit men, or the firms and stock companies with which they are connected, are responsible for this condition. When the unscrupulous or the irresponsible merchant comes to you and wants to buy your goods on time, you have your goods in your warehouse and you are master of the situation. Fill his order, transfer the goods to him, and the situation is reversed; he has your goods in his store and nine cases out of ten he is master of the situation.

If, upon investigation, your conscience and your experience tell you that the man seeking credit is not entirely worthy of it, say No, and stand firmly by your decision.

The goods in your store make better assets than worthless accounts, and the former will, at least, net you a good percentage of the cost, while the latter will, in all probability, net you nothing; with, perhaps, an attorney's fee thrown in by way of premium.

Eagerness to sell goods and increase sales over those of previous years frequently gives the fraudulent debtor an opportunity to lay his plans for another dishonest failure and may lead the man with insufficient capital to overstock himself beyond his ability to pay, thereby compelling him to secure extensions from his creditors or to make an assignment.

Let each credit man stand firm in his own honest convictions of rights and duty and dispense credit only where it is merited, compelling the irresponsible and the dishonest merchant to pay cash for his goods, or go without.

Educate your customers to understand that you are not speculating on their accounts, that you are selling them goods because you know you will get your pay. Keep their accounts well in hand and command their respect as well as their trade, by holding them to their promises, while you keep your promises to them.

When it is necessary to have a property statement there should be no trouble to procure one. The man who refuses to give a property statement, when asked for one, has his own good reasons for refusing, and in that case the wise credit man will keep his goods and let the other man keep his reasons.

Let the trade understand that your house is not run on philanthropic principles, and that the credit man is not the patron of a foundling hospital where infant industries are nursed.

Business men can be and should be public spirited, and may even be philanthropists, but you will always note that the successful business men do not dispense philanthropy from their credit departments.

The man who has sufficient capital in his business to enable him to conduct it properly, who is honest, and possesses the necessary ability for the successful management of his business, does not cause the credit man to worry.

The people who worry the credit man are the men who are trying to do a large credit business on too small a capital, the reckless buyer who does not keep a clean and well-trimmed stock, the man who is careless of his promise to pay, and allows his creditors' drafts to be returned, the man who is reckless as to whom he trusts and negligent in the matter of making collections, the man who is extravagant in his living and business methods, the all-round incompetent man and the man who is always asking for more time.

These are the kind of merchants with whom the credit man must labor and over whose accounts he must keep close vigil.

But so far as the habitual fraud is concerned, the man who is known to be dishonest and has, perhaps, one or more dishonest failures to his credit, the honest and sterling credit man will not consider him for a moment, except on a cash basis. Life is too short to justify our worrying over the trade of this class of people.

Of course, we are all liable to err in our judgment, and through misrepresentation the dishonest man sometimes creeps in on our books. As soon as we find that we were deceived, and are obliged to take steps to save our account we should give our fellow members the benefit of our experience to the end that the fraud may not impose upon them, and that he may be held up to the world as an object totally unworthy of credit.

The ideal and most valuable credit man is the one who will authorize the least amount of credit where credit should not be

*Address delivered at the Kansas City Convention of National Association of Credit Men.

Arriving in a Few Days

NEW SEASON'S

Young Hysons

OUR TRAVELLERS ARE CARRYING SAMPLES.

THE DAVIDSON & HAY, LIMITED Wholesale Grocers **Toronto**

given, and with the son of Erin I wish to say that the best way to save an undesirable account is not to create it. In many large concerns the credit and collection departments are handled under separate heads, but usually all are under the direction of the head of the credit department.

It is not my purpose here to touch upon collection methods or collection laws, although God knows they need to be touched upon.

But I do desire to impress upon your minds the great value you can be to yourself, your house, and to this association by declining to fill, in every instance, orders from merchants whom you know to be unworthy of credit; at the same time informing this association, through its secrerary, of your actions and your reasons for the same.

This to my mind is the greatest good that we can accomplish for each other and for the association.

I do not mean that we should become a general reporting body, nor that we should compete with our commercial agencies in the matter of furnishing reports, but that we should co-operate in the matter of shutting out as credit customers all those who are known to be dishonest, or for other good reasons are known to be unworthy of credit.

A system for disseminating information of this character could be made very simple and would not require the outlay of much money by the association, or entail a lot of unnecessary machinery.

Weekly or semi-weekly bulletins could be issued by the secretary and mailed to local associations and individual members. Forms to be used for this purpose need not be elaborate, nor the reports long drawn out. All we would want would be the actual facts, and those members who were interested in any particular case should know how to appreciate the information, and the proper use to make of it.

Let there be no deception practised in furnishing this information, but let us be honest, and let us have the truth, the whole truth, and nothing but the truth, or else withhold the information altogether.

The time usually granted the retail dealer should be shortened; the practice of long dating is pernicious, and has, of itself, caused many good men to fail. The members of this association should use their influence with their respective houses to have this evil corrected.

If you are to be held morally responsible for the sales you approve, you should have something to do with the regulating the time on which goods are sold, and the matter of time granted should be carefully considered by you while passing upon the credits.

The average man in business would rather do right than wrong, and would not obligate himself beyond his ability to pay if allowed to use his own judgment, but he is sometimes misled by the eager salesman, who tells him that he will not be crowded for the pay, that he can have all the extra time he wants if he will just write to the firm and ask for it.

Under these and other verbal promises the retail dealer is frequently induced to buy twice as many goods as trade conditions would warrant, and when the bill is due the credit man has trouble on his hands for which he is not responsible, and the dealer gets his extension.

This is one of the little irregularities that the credit man can and should correct, and in so doing render a service to his house as well as to the dealer.

There are other matters that are considerably out of joint in the present system of jobbing goods, which materially interfere with the proper settlement of accounts, and unnecessarily complicate the work of the credit man and bring harm instead of good to the retailer. It may not come within the province of this association to take action on these matters, but the individual credit man has the right and should lose no opportunity to urge reform wherever needed, in matters affecting the handling of credits in his own department.

The past year has been a campaign of education for credit men; they seem to have awakened to a new life and new hope; all of us have profited more or less by the instructions we have had, and the examples that have been set for us.

Let us, therefore, continue in the good work; let us have confidence in each other, and in our association; let us give credit only to those who in our best judgment are worthy of credit; and let us build up a great bulwark of protection to the end that we may establish the highest possible standard of credit throughout the land, and prove by our great achievements that this association was born for a noble purpose.

HIGH FIGURES IN RAISINS.

In its issue of August 28 The California Fruit Grower reviews the situation in raisins on the Coast as follows: "The situation is much the same, except that those with goods to offer are asking ¼c. above last week's prices. We learn that a few contracts are being made at 3½c. for well cured stock in the sweatbox. Packers generally are not buying or selling. Curing is under way and fixed prices will not be generally made until growers are ready to make deliveries. Last season at this time three-fifths of the crop was under contract to packers; hundreds of cars had been sold to eastern buyers, and all early deliveries were packed and shipped at once to fill orders. This had the tendency to strengthen the market for later deliveries in the sweatbox, hence as the season advanced prices advanced. The situation is reversed this season. Prices have reached high figures, with very few crops under contract and with the eastern trade yet to be supplied. This is a growers' market and they will have to keep a watchful eye upon prices at time of delivery, or there is sure to be a slump owing to the anxiety of growers to all sell at once at the high prices. Those who have raisins to fill orders with are asking 3¼c., 4¼c. and 5¼ to 5½c. f.o.b. for 2, 3 and 4-crown, respectively. These prices are about ½c. above eastern buyers' views, hence business in future raisins is quiet at this time."

FORESIGHT . . .

We were sure **JAPAN TEAS** would prove good property---therefore advised liberal purchases which have turned up "trumps." Get samples of our KIJI and URIBA Brands before buying.

LUCAS, STEELE & BRISTOL - - HAMILTON

CLAM CHOWDER

Burnham's Clam Chowder, put up by an expert; only Little Neck Clams used; in 3-pound tins, handsomely labelled. A most delicious preparation.

We have all that is required in Spices for the pickling season: our Popular Pickling Package of Whole Spices; also 10-lb. boxes.

We are also showing elegant values in

NEW JAPAN TEAS

James Turner & Co. - Hamilton

As good as ever.

REINDEER BRAND

CONDENSED MILK

Freight prepaid on 5 case lots to points east of and including Port Arthur and Fort William.

CROWN BLEND CEYLON TEA

In Lead Packets.

Lbs. and ½ lbs.

has no equal

at 25cts., 40cts. and 50cts. per lb.

In offering this tea you need not hesitate to guarantee satisfaction.

Sole Agents for Canada... **T. KINNEAR & CO.** 49 FRONT STREET EAST **TORONTO**

FUN OR BUSINESS.

THERE is a proper time to do everything that is ever properly done. A time for fun exists, and some people seem to think they could not exist long without fun, but there is such a thing as being too funny, or funny at the wrong time. "Have you seen the new clerk down at Brown's?" a young lady remarks to a friend. Why, he's just perfectly jolly; makes you feel just as if you had always been acquainted with him." But this is how it was a month later, when the new had worn off: "Say, ma, can't I get these things just as well at Smith's? I don't like to trade with that idiot down at Brown's; he's too full of gas. Don't you think he's awfully familiar?"

People can't get over the idea that the demeanor of clerks while they are in the store is on their account. If the clerk is polite and attentive, confining his conversation almost wholly to the business in hand, the customer is sure to be pleased. Very often it occurs that a good customer is deeply offended at a show of jesting and mirth between clerks where she is trading, because she thinks she is the object of their half-concealed fun-making. She was wrong, and they were not making fun of her at all; but their "fooling" was out of place, and they will have no opportunity to make an explanation. By a simple indiscretion a good customer is lost.

Merchants should hire their help for business. It should not be expected that a clown or practical joker will draw trade by these special qualifications. It is the quality, assortment and price of the goods which attract trade, when coupled with uniformly respectful and attentive treatment. Your smart young man, who attempts to show his own keenness by talking faster than you can and criticising all your neighbors to your face, only incites your disgust. You feel sure that to the next customer he criticises you.

Clerks should have a clear idea what they were hired for, what part is properly theirs in the numerous transactions taking place every day, and let business be the main object during business hours. No other manner shows so much ability, or is so satisfactory to employer and patrons. The every-day transactions of the ordinary country store combine sufficient opportunities for any young man or woman to reveal their true worth.

Customers will be doing no injustice to anyone, and may very often be of valuable service to a merchant who deserves their support, by letting their likes and dislikes be known to the proprietor himself. "Mr. Brown," said a rather particular lady, "won't you please wait upon me this time. I can never seem to make Green understand what I want as well as I do you." Or, on the other hand, one says: "Mr. Brown, is Charley in the store this morning? I always trade with him when I can." Ordinary expressions like these are not uncommon, and by just these slight incidents the correct or injudicious clerk is revealed. This is a practical matter, and one involving profit or loss to every retail merchant.—Bulletin and Trade.

GROCERY CLERKS' CONCERT.

The regular meeting of the Montreal Retail Grocery Clerks' Association was held at St. Joseph's Hall Sept. 5, with President Beauvais in the chair. It was decided to hold their fourth annual concert at Le Monument Nationale Hall on Tuesday evening, Sept. 21. The proceeds are to go for the support of the library. The concert will be under the direction of Mr. L. Petitjean.

Two strong companies will strive to secure the contract for supplying Chatham with natural gas for lighting and heating. One is a local company, the other is composed of Windsor and Kingsville capitalists, and apparently the race between the rival syndicates will be interesting.

FRONTIER HONESTY.

"WELL, there is one thing," said the old Kansas man, as he tipped back his chair and put his feet up on the register, "I don't believe people are as honest now as when the country was new.

"Now, there was the case of Pete Lampton and the eggs. This Pete was sometimes accused of rustling a few cattle, but he was found to be square in little matters. Eggs were selling at 25c. a dozen, and Pete took two dozen to his camp. The next day he returned to the store, threw down $2.25, and started to walk out. The storekeeper asked the reason for the deposit of currency, which Pete explained in this way: 'Well, Sheldon, there was just an even dozen of them eggs I got of you yesterday that had chickens in 'em. Eggs is worth 25c. a dozen and chickens $2.50 a dozen. I figured it out that I must owe you $2.25. You can't afford to sell chickens for 25c. a dozen, and I says, to square myself, says I, Pete, the square thing for you to do is go right back there and pay old Sheldon chicken price for them eggs.' You may say what you please," continued the old-timer as he sliced up another pipeful of plug tobacco, "but for downright square dealin' in small matters, I've never seen the country that come up to Western Kansas in the early days."

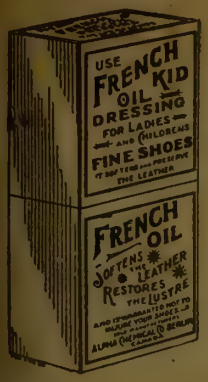
"My son," said the graybeard, "you are about to go forth to do battle with the world."

"Yes, father," answered the young man.

"One of the first things you should learn, my boy," the old man continued, "is to learn to say 'no.'"

"I think I understand."

"I dunno whether you do or not. The point I am trying to get at is that the habit of saying 'naw' and 'nit' was all right while you were in college, but it ain't the correct thing for a business man."—Cincinnati Enquirer.



BUY THESE GOODS

Why? They will make you money. They are all trade winners. They don't require Premium to make them sell. Quality is their greatest advertisement. Their sales are increasing daily. What better could you want?

For sale by all leading Wholesale Grocers.

Manufactured by **THE ALPHA CHEMICAL CO., BERLIN, ONT.**

LEGITIMATE ENTHUSIASM.

THE following letter of John McKenzie, corresponding director of the Owen Sound Sugar Manufacturing Co., Limited, to the editor of the Owen Sound Times, shows with what confidence his company is beginning operations in that fertile belt about the Georgian Bay. Mr. McKenzie prophesies great changes for Canada in ten or twenty years' time, and the least important of these will not be the development of the beet sugar industry. His letter reads as follows :

To The Times :

Sir,—Standing on the bridge of the steamship Alberta, in June last, with Mr. Zurborn, of Cologne, Germany, and looking out over our beautiful bay, we pointed out to him a coast line to the right of about 150 miles, down by Leith, Vail's Point, Cape Rich, Meaford, Thornbury, Collingwood, Nottawa Bay, round the Tiny and Tay shores by the Christian Islands to Penetanguishene, Midland and Waubaushene, and to the left 400 miles by Presqu'Isle, Big Bay, Oxenden, Wiarton, Colpoy's, Cape Croker, Lion's Head, Tobermory to Southampton, and round Manitoulin Island. Within all this coast line beets can be freighted in large scows and barges to Owen Sound for an average of 50c. per ton, while we have the C.P.R. and G.T.R. for 75 miles where beets can be delivered at the factory by car for an average of 50c. per ton. Mr. Zurborn said that of the 400 sugar factories in Germany, only one possessed the advantages that our Owen Sound factory had, and that one was the largest factory in the world, grinding 2,000 tons of beets per day. It is built at a large lake, and has railway and barge advantages for freighting, but to a much less extent than our factory will have. Mr. Zurborn was quite enthusiastic over our advantages in this respect.

We have facilities at Owen Sound for a two thousand ton per day factory, but can commence with one of three hundred tons per day, and increase in the future to the extent of our advantages. Citizens of Owen Sound, rise to the height of your privileges, look at your position to-day, look at the possibilities of the next ten years, and then look back less than thirty years, when the little steamer Waubuno did all the trade of the Georgian Bay, and the steamer Algoma that of Lake Superior. The cargo of the City of Naples, that unloaded her 100,000 bushels of corn in your elevator last week, would have loaded the steamers Waubuno or Algoma half the season. Now fleets of the finest steamships on fresh waters trade to and make your magnificent harbor their headquarters, bringing millions of bushels and tons of freight to and from your harbor every season.

Then what will be your position ten or twenty years hence? Just what you help to make it. Everything is in your favor. The Northwest is only in its swaddling clothes, its thirty millions of bushels of wheat will be two hundred millions of bushels. Britain has taken hold of this Canada of ours and we are bound to go ahead. We will stop rafting logs to the States. The Ontario Government must put in force, on the old limits sold, the same mandate as in the sale of limits last week—all timber to be cut to lumber in Ontario. Then no need of export duties. We will export no logs. Then we will bring back the good times we had up to ten years ago, when every boat was loaded with supplies for the logging camps and mills on the North Shore. We will make saws to suit ourselves, as our dear Yankee brothers are doing. We are a nation of freemen. We will truly be the Greater Britain, owing allegiance to none but the Grand Old Land and our noble Mother Queen. We will make our own beet sugar, and not continue growing eleven acres of grain to send to Germany for one acre of beet sugar to the extent of twelve millions of dollars each year, as we are and have been doing. We have a home market in Canada for the sugar of fifty factories such

Our New Line . . .

"GOOD LUCK" BROOMS

Freight paid on lots of 6 dozen.

The H. A. NELSON & SONS CO., Limited, Toronto - Montreal.

as we are building. The sugar of our factory will be as salable as Klondike gold. The factory will expend in Owen Sound and country round for beets and labor a quarter million of dollars each year. The farmers are taking the lead, eight hundred of them having taken stock to the extent of twenty thousand dollars, agreeing to grow thirty thousand (30,000) tons of sugar beets, and the directors could get as many more to grow beets if we could use them. The seed imported was good, and the beets are growing well. The directors secured a county grant of $75 to pay expenses of the county committee of two ex-wardens, Messrs. Sing and Anderson, and Banker John McDonald to assist the directors in measuring quantities and selecting samples for sugar and purity tests, to satisfy the German manufacturers of sugar plant that our beets are all right. The farmers are with us, the County Council of Grey is with us, the German Manufacturing Co. is with us with the sugar plant. The directors are confident as to quantity and quality of the beets now growing. The prospects of the sugar factory being established in 1898 are first-class. One thing we lack—the co-operation and assistance of many of the business and moneyed men of Owen Sound.

The annual meeting will be held on Wednesday, September 8, at 10 a.m. in the town hall, Owen Sound, when a new Board of Directors will be elected. The present board are eligible for re-election, but if better men with lots of money will take hold, elect the best. We must have this factory in operation in September 1898. Canadians cannot afford to continue to grow some eleven acres or so of grain to buy the sugar of one acre of beets, when we can grow them ourselves as well as the Germans, Belgians or Swedes, whose land rents for more than ours will sell for. The United States are growing sixteen acres of corn in Nebraska alongside of one acre of sugar beets for the same money; but their eyes are open, they are building segar factories so fast that in five or ten years they will make all the $100,000,000 worth of sugar they now import from beet sugar countries. Canada must and will grow and make our $12,000,000 of beet sugar. We are in the best beet sugar belt in America and the world. The Owen Sound factory will be the first and the other forty-nine factories will soon follow.—John McKenzie.

WHAT MAKES GOOD CREDIT?

WHILE commercial agencies are a necessity in this age of electricity, there are too many merchants who attach too much importance to their reports. The reports are probably correct in the main, but it is practically impossible for any one concern, no matter how well represented in every county in the United States, to thoroughly grasp the financial condition of all merchants, with the changes in that condition that are constantly occurring.

A good credit is not always determined by a rating in Dun's or Bradstreet's. Where jobbers or manufacturers know their man personally, or where their trade with that man has been intimate and honorable for years, no agency report on earth could jeopardize the credit standing of that man. Sometimes a dealer worth $10,000 is less desirable as a customer than the man worth $1,000. It is the man himself, not the money he possesses, that in most cases determines the extent of the credit he can obtain. If the dealer is known to be rigidly honest, careful in buying and extending credit, firm in collecting, and pays his bills when due, or when forced by unforeseen circumstances to fall behind, explains his situation fully and frankly, he can buy all the goods he needs and few questions will be asked him.

It is the custom of many large concerns not to ask how much property a man has or how much he can pay on short notice, but to demand to know the habits of the man, both as regards business and morals. If they learn that a dealer is doing a good business, but is engrossed in horse racing or loves poker too well, they limit his credit at once. If, on the other hand, they learn that the dealer is a young man of limited capital, sober, earnest, able, anxious to ceed and careful in all his conduct, they never hesitate to sell him more goods than he could pay for if pushed. Many a merchant has often wondered why his credit was not commensurate with his rating by the commercial agencies, but if he will take into consideration the fact that it is the man and not the money that jobbers and manufacturers sell to when credit is a part of the transaction, the solution of the problem will be plain to them.—St. Louis Grocer.

PERSONAL MENTION.

D. S. Austin, Wooler, Ont., holidayed at the Industrial Exhibition.

J. A. Macfarlane, Shakespeare, Ont., was seen in this week's Exhibition crowd.

D. Gillespie, Stayner, is another grocer who visited Toronto during these important days.

Mr. Tindale, of Tindale Bros., Arthur, Ont., called on THE GROCER during the week.

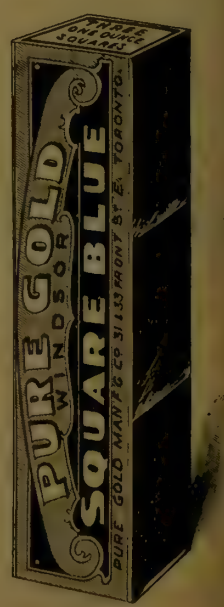
Mr. Craig, of G. W. Craig & Co., Winnipeg, was in Toronto during Exhibition week.

Mr. Ewing, of Morrow & Ewing, Montreal, was in Toronto this week on his way to the west.

"All selling nicely, thanks."

PURE GOLD MFG. CO.
TORONTO

Have we your order?



"SEAL BRAND"

Coffee is the business **BACK LOG** of thousands of successful grocers.

MONTREAL
BOSTON
CHICAGO

CHASE & SANBORN

SALMON

To arrive shortly.

400 cases Nice Red Sockeye (do overs) Salmon, a special 10c. line.

Retailers handling them will give the best value and make money.

Order at once. We cannot replace it.

L. CHAPUT, FILS & CIE. - - - MONTREAL

LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

"Princess Louise" Japan Tea. **"Victoria" Japan Tea**

"P. Richard's" Brandy. **"Mitchell's" Whiskeys**

72 to 78 St. Peter Street, MONTREAL

New Arrivals....

HORSE SHOE SALMON
FINE FILIATRA CURRANTS (cleaned)

Get our quotations on Canned Vegetables.

H. P. ECKARDT & CO.

Wholesale Grocers — TORONTO

10 Gold Medals Awarded

GILLARD'S NEW PICKLE

AND

GILLARD'S NEW SAUCE

The best, beyond comparison. Of world-wide reputation.

NEW PICKLE---Packed 2 doz. in case. Single case lots, $3.40; 5-case lots and over, $3.30 per doz.

NEW SAUCE---Single doz. lots, $1.90; barrel lots of 12 doz., $1.75.

SOLD BY ALL WHOLESALE GROCERS IN CANADA.

GILLARD & CO. Manufacturers, LONDON, ENGLAND

THE CANADIAN GROCER

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THE CHEESE OUTLOOK.

THE boom that started in cheese about eight or ten days ago just following the rise in wheat was checked last week, and it is not at all surprising that it was, considering all the circumstances. In less than two weeks, despite extraordinarily heavy shipments, values rose over 1¼c. per pound, and there was active demand at the advance, between 120,000 and 125,000 boxes of cheese leaving first hands between the 15th of August and the 1st of September at an average price of 9¼c., against an average price of 8½c. for the previous fortnight. Had the market acted directly contrary to this it would have been quite natural, considering the statistics bearing on the case, but, as frequently happens, demand moved entirely irrespective of the conditions.

From Montreal alone the exports to date amount to 1,213,145 boxes, against 970,362 boxes last season, an increase of 342,783 boxes, while the exports from the entire continent have been 1,602,772 boxes, against 1,228,750 for the same period last year, an increase of 374,022 altogether. That prices have advanced in the face of this enormous increase is pretty conclusive evidence that the consumption of North American has been much greater this year than last in Great Britain, and also that the deficiency in the British make was exceptionally heavy.

The present lull to the market, therefore, is quite reasonable; indeed, had there been a sharp reaction the producers could hardly have been surprised. The trade on the other side had to have time to digest the enormous meal they have taken during the past week or so, and when they have done so demand will make its influence felt again. That is, providing the salesmen and speculators on this side do not hoist prices to a point where the demand will be checked.

At present, encouraged by the unprecedented business, the season and high prices, producers have of late exhibited a disposition to put too high a value on their cheese. They, no doubt, argue that if last half July and first half August fetched 9¼ to 9⅜c., the last half August and first half of September are worth more money. This may be quite true, but they must also bear in mind that markets are not governed by sentiment, but by the demand. If the demand won't stand pressure prices have to come down and that is the long and the short of it. Another fact worthy of notice in this connection is the disposition already shown by some factory men to contract their fall make ahead. This, no doubt, proves profitable in very many instances, but it is not the proper method of doing business.

Another fact that the market has to consider is that despite the heavy increase in shipments the present accumulation of cheese is greater in Canada this year than it was last. This is due to the larger production. To date the receipts at Montreal have been 1,515,596 boxes, and deducting exports from this leaves a stock in Montreal of 302,451 boxes. Last year at the same period the receipts were 1,052,506 against exports of 970,362, which left a stock in Montreal of 82,144 boxes. In other words, there are 220,000 boxes more cheese in Montreal awaiting shipment now than there were at the same time last year. This is a fact that cannot be ignored.

CHINA TEAS.

During the last couple of weeks there has been a very noticeable increase in the demand for China blacks both in England and the United States. Canada also has participated in the change that seems rather strange to the dealers in tea, for numerous enquiries have been coming forward this last week or two. Those who are in touch with the market say that appearances would now lead one to believe that China teas are returning to favor.

The reasons for this unforeseen change are hard to specify. It may be, however, that the fact of the likely cessation of the manufacture of the low-grade varieties on account of the prohibitive clause of the new American tariff has given the public more confidence as to the quality of tea they are likely to purchase. Yet Canadian importers were never large purchasers of these sweepings, and it is doubtful if the absence alone of the cheap green grades would restore the better qualities to favor.

China blacks will, in all probability, sympathize with the rise in India and Ceylon teas. This year the crop of these China teas is 40 per cent. less than the crop last year, and this shortage, combined with the improving demand, will not be long in affecting quotations; in fact, prices are already advancing.

THE CRANBERRY CROP.

WE will probably see higher prices in cranberries throughout the coming season. The following reports of the prospective fall's harvest in the New England States show a material falling off from last year's crop.

In the Cape Cod district the present indications point to a yield about the same as that of 1895—say from 150,000 to 175,000 barrels; this is considerably lighter than the Cape crop of last year, when the shipments from Cape Cod amounted to about 200,000 barrels, and when at least 25,000 barrels were left unmarketed. There has been some damage this season from the fireworm, but the season for this pest is now over and little further damage is to be feared from this source. There is not much danger from scald in the Cape Cod crop. The early varieties have matured already, and some of the bogs are showing fair color. Shipments are expected to some extent late in August.

Reports from New Jersey indicate a comparatively light yield; very rainy weather occurring when the bogs were in blossom did considerable damage, and present indications point to a much smaller yield of berries this year than last.

The Wisconsin crop is not now a factor of very much importance. Some years ago forest fires destroyed a large part of the wild bogs in that state. Previous yields for several years had met a disappointing market, and there was little encouragement to increase cultivation of cranberries. There

are some cultivated bogs in that state, however, but the total yield from the Wisconsin crop does not now figure much in the estimation of the probabilities.

It seems that the yield of early berries in the east is relatively somewhat larger than that of the later varieties. The prospect for demand is fairly favorable. Receivers are generally looking for a comparatively low range of values during September.

Had the new tariff law of the United States not been passed, Canadian cranberries would have gone into American markets this year in competition with the American, as the latter crop is short and the former large. Under the new Tariff Act, however, Canadian berries will be almost entirely excluded. The Wilson bill admitted berries free, while the Dingley law makes them pay 25 per cent. ad valorem.

THE PRICE OF LARD.

WHILE the prices of wheat and meats have gone up considerably, and while hogs are scarce, and the quotations for pork higher than they have been for some time, the pork product, lard, has not till lately sympathized with the appreciation, and even now has not done so to the extent that it should. However, prices bid fair to advance soon. Last week quotations were ¼ to ½c. a pound higher than they were the previous week, and a continued strong feeling is predicted.

This stagnation is not peculiar to Canada; exchanges in the United States tell of the same situation there in lard and cattle products such as tallow and grease. The consumption of tallow has somewhat decreased, no doubt through the use of oils and old stocks of greases which were used by soap makers in the place of tallow. But the price of lard in the States is regulated more by the export European demand than is the price of Canadian product. A good deal of lard consumed by the Germans is taken from the American Republic, and the light or heavy consumption of it by the Germans renders the price in the States low or high. This demand, however, is regulated to an extent by the plum and apple crop, strange to say. If the latter be large the Germans make a sort of plum and apple sauce in great profusion, and use it on their bread, replacing lard. Still, it cannot be said that the demand from Germany has fallen off to a very appreciable extent, and it is still a question why the price was so low. The only way left to account for the state of affairs is to measure the production. If this is done it will be found that it has been increased by new outputs, more than the regular consumptive demand increased by that on European account could succeed in reducing.

The price of Canadian lard is hardly regulated by the same forces; in fact, they are very much different. Canada imports far more lard than she exports, so we must look in other directions for the causes of this stagnation.

In the year ending June 30, 1890, Canada imported over 4,800,000 pounds of this pork product. Since then, however, a duty has been placed on provisions. This influx was gradually lessened, and in the year ending June 30, 1896, we imported only 425,000 pounds. It is to be inferred that Canada has gradually increased her production till she last year turned out just about enough to fill her wants. Still, it can't be said that the increase in production ceased last year. It must have gone on, and this year more than home requirements have been provided for. Is this not a fair reasoning as to the cause of the low prices and stagnation? Canada, as yet, has not acquainted herself with the exporting of lard, and the overproduction could not be removed by this means. From June 30, 1895, to June 30, 1896, only 30,000 pounds of lard were exported.

But there have also been forces at work diminishing the home consumption. The price of butter has been fully one cent a pound lower this year than last, and as soon as the supply price is lowered the consumption is increased. We may then assume with tolerable certainty that butter replaced pure lard in many of its uses. Cottonseed oil is coming into use in the baking of pies where lard was formerly used, although it has not yet come into such universal employment as in the States.

This accounts for the low price of lard; but why has it advanced lately and why does such a strong feeling prevail? In this respect Canada, too, seems to have her peculiar reasons. In the Lower Provinces, and particularly in Quebec, there is considerable of this compound lard consumed by the French Canadians. Just as butter is used in the place of lard when the former is cheap, so pure lard is substituted for the compound stuff when the pure variety is cheap. This the people of Quebec have done and from the accounts of dealers the consumption of lard in Quebec has been wonderfully increased. Of course the substitution has been made elsewhere than Quebec, but it is in this province that it is particularly noticeable. By combining the increased consumption of all the provinces it will be found that it is by this method that the over production, apparent a little while ago, has been removed. Better times and the consequent demand of pure goods may have further tended to have the same removing effect.

At any rate the stock has been so much reduced that a shortage is now feared. The whole country seems to be bare, and a strong feeling prevails. Prices are very bullish.

However, the possibility of an export trade ought to be impressed on the provision dealers' minds by this experience. Prices on an export basis will be higher than have prevailed this summer.

SCARCITY OF DRIED APPLES.

ANOTHER sharp advance in the price of both dried and evaporated apples has been an interesting feature of the week. The former have advanced 1 to 1½c., and the latter 1 to 2c. per pound. This rise is due to a remarkably active demand experienced lately on foreign account. In fact, buying on behalf of Germany has practically cleaned up the market of the bulk of the stock of both descriptions, and now no dried are obtainable under 3 to 4c., while evaporated are held firmly at 6c. This condition of affairs is an unusual one, for for the past three seasons both dried and evaporated apples have been a regular drug on the market. There was little or no home demand for them owing to the increasing use of fresh green fruit, and as a result the growers stopped the process of drying and evaporating, with the natural result of a decreased output. The present scarcity is a development of these conditions, and also of the fact that offerings of early apples this summer promise to be much lighter than usual, especially of really desirable fruit.

LITTLE THINGS.

IF any grocer is in need of a motto to hang on his wall let him put one up that will read this way: Take care of the little things and the big things will take care of themselves. But after hanging it there, he should not think he is through with it. Have it hung where it can often be read, and read it often. If there is any one warning that the grocer of to-day needs, it is caution as to his carelessness of little things. In these days of keen competition and small profits he ought to act according to this motto in every transaction of his business. It should be so impressed on his mind that he should never forget it.

We often hear the question asked: Does generosity pay, and the answer comes in eloquent language that it does. How beautifully do the theorists develop their reasoning on a practical basis. But, after all, it's only theory. Proofs of the validity of the argument are given from the experience of some hero, but never are there any exceptions quoted to prove the rule. Those examples that the theorists give are experiences of lucky ones only. If any one should have an opportunity of taking a close view of the common every-day business, it is reasonably certain that afterwards he would not pursue a policy of winning trade by mere generosity. In modern business a man is forced to keep a close guard on his belongings; he can't recklessly throw his goods about in order merely to gain a reputation of being generous. It is twice as hard to keep that reputation as it is to win it.

For a long time department stores were reputed all over the land as being the only places where big profits were not made. They adopted the policy of being generous in a few lines and of making this loss up in others, but now the public has recognized the dupe and already the mail-order patronage is decreasing in volume. A business gained by such methods has only a fleeting patronage and cannot last.

If the failure of some grocers were traced to the cause, it would be found due to their generosity in weighing or to the use of scales so lacking in sensitiveness that a fraction of a cent, sometimes even more than a cent, was lost on every draft. Because this loss is in goods and not in money, it is not generally considered. A grocer or his clerk would be sure to pick up a penny found lying on the counter, but goods representing that amount are often swept off the counter without a thought of the value they represent, and, as a general rule, the arm of the balance containing goods is heavier than the weights in the other pan. A pound is a pound and should never exceed nor fall short of 16 ounces. One ounce is over 3 per cent. of a pound and to reduce many profits by 3 per cent. of the selling price makes a great difference. A grocer owes it to his customer to give no less, and self preservation demands that he give no more, than 16 ounces.

However, the lack of generosity is not to be reduced to stinginess. A merchant does not need to be generous to retain his customers, but above all things he must not be stingy. Rules cannot be laid down and followed strictly; each merchant must adapt himself to circumstances.

Then, again, the dealer has to be careful of many little things when he is liable to lose his customer's confidence. The loss of a single customer is perhaps, viewed as a single loss, unimportant, but the influence of the lost customer exerted against the store will cause the loss of other customers. The failure to deliver an order at the time specified is a little thing, but the customer's plans may have been upset by the delay and a seed of dissatisfaction sown that may be reaped as the loss of a customer. The failure to fill an order correctly or the omission of a single article may be a little thing, but the forgotten article may have been the one most needed and—well the results are known.

IS IT A FRAUD?

THE T. Eaton Co., Limited, the big departmental store concern, of Toronto, has recently been selling at five cents a bottle a sauce purporting to be that well-known delicious sauce, Worcestershire.

Being something like 80 to 85 per cent. below the regular retail price of the genuine Worcestershire sauce as put up by Lea & Perrins, the low figure at which the departmental store offered the article naturally excited interest in the grocery trade.

One well-known retail house in Toronto, in order to satisfy its curiosity, purchased a bottle. The label was not the label of Lea & Perrins. In fact, there was nothing on the label to indicate who was the maker of the contents, but a discovery was made which may lead to some interesting results.

It was discovered that blown into the bottle was the name of Lea & Perrins. And, as the agents for the Lea & Perrins condiment are emphatic in their declaration that this particular article being sold by the T. Eaton Co. is not the product of their firm, it follows that deception is being practised somewhere. Who is responsible for the deception investigation only will reveal.

The law in regard to matters of this kind is so explicit that it does not require a Philadelphia lawyer to propound it. Here, for example, is a clause from the Trade Marks Act:

All marks, names, brands, labels, barrels, or other devices which are adopted for use by any person in his trade, business, or occupation, or calling, for the purpose of distinguishing any manufactured product of any description, manufactured product compounded, packaged or offered for sale by him, applied in any manner whatever to such manufactured product or article, or to any package, barrel, case, box, or other vessel or receptacle of any description whatever containing the same, shall, for the purposes of this Act, be considered and known as trade-marks and may be registered for exclusive use of the person registering same in manner herein provided; and thereafter such person shall have the exclusive right to use the same to designate manufactures or articles manufactured or sold by same.

A bottle of the sauce which the T. Eaton Co. is selling, together with bill proving sale, has been expressed to Crosse & Blackwell, the general agents. What the outcome will be remains to be seen.

In the meantime grocers and general merchants throughout the country will do well to see that it is the genuine Lea & Perrins' Worcestershire sauce which they buy. It is dangerous to handle obvious imitations.

A WELL-EARNED HOLIDAY.

Mr. W. A. Rutherford, of the firm of Rutherford, Marshall & Co., of Toronto, has just returned from an extended holiday trip to Washington, Baltimore, Philadelphia, New York, and Atlantic City, and is looking healthy and sunburned after two weeks spent in sight-seeing and sea bathing.

"Will" reports having had a first-class time at each point visited, but was particularly fascinated with the salt water and sea breezes of the Atlantic.

On being asked as to the condition of business in the commission houses, for of course he couldn't relax his attention to business even when out of town, he said that trade was hardly so healthy as reported by the papers, in fact not nearly so good as it is in Toronto. He further remarked that an evidence of this latter fact was the 30-days payment system which is in force there. Attempts are being made to introduce a system of weekly payments similar to that used in Canadian commission houses to-day. This they intend to attempt when those good times are felt. Even Washington, with its 20,000 Government employes, has not seen fit to inaugurate the system, and is waiting for those long-looked-for developments.

Summing up his trip, Mr. Rutherford says: "Washington for beauty, Philadelphia for a home, New York for business, but give me Toronto for an ideal city in which to live, with the proper combination of business, comfort and pleasure."

WE KNOW

that Flavoring Extracts form but a small proportion in the stock of a grocer, but it is largely on these little things that the appearance and reputation of the store depends.

The dealer who handles the best goods will always command the trade of the best customers.

It pays, therefore, to handle the

Crown Extracts

BECAUSE

The goods are right.
The packages are ornamental.
The profit is good.
The people want them.

Experience proves that the housekeeper who has once used any of the **CROWN** flavors always wants more. This is because these extracts are of the greatest strength, finest flavor, and of unvarying excellence.

If you have not yet placed this brand in stock, write for our special advertising plan, whereby we create an immediate demand on you for the goods. . . . .

Robert Greig & Co.

Have you a copy of our catalogue? If not, send a post card.

MONTREAL

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Sept. 9, 1897.

GROCERIES.

THIS is Exhibition week and all the attending conditions of trade are present. Wholesalers say that trade has surpassed their expectations, and that the very fact that customers who are here, not only from Ontario, but from the Maritime Provinces and Manitoba and the N.W.T., are ordering heavy supplies of staples, and are taking an interest in any specialties, points to the looked-for revival of business. There have not been many things of note in this week's trade. Canned goods remain in just about the same firm condition Sugar, if anything, maintains a stronger feeling, but there has been no advance. Teas also still share in the prevailing strengthening feeling. The Japan market is very strong and is advancing; Ceylon and Indian advanced over a penny in Colombo this week, and the increasing demand for China blacks leads one to expect a stiffened feeling in this line. Green fruits, especially peaches and plums, are a feature in regard to cheapness in this week's markets.

CANNED GOODS.

Nothing further has developed this week. The very strong feeling continues and it is expected that it will do so. Nearly all of the tomatoes, corn and peas are, or will be, in a few hands, and higher prices will be asked. However, this is as it should be, as crops and pack will be light and, indeed, uncertain at best. Those in touch with the market claim that this year's business will be far more satisfactory than the trade connected with last year's pack. California canned fruits, especially water peaches, are also advancing in the primary market. We quote as follows: Tomatoes, 80 to 85c.; corn, 60 to 75c.; peas, 75 to 80c. for ordinary; sifted select, 90 to $1'; extra sifted, $1.10 to $1.25; beans, 65 to 95c;. peaches, $2.50 to $3 for 3's, $1.65 to $2 for 2's; raspberries, $1.40 to $1.80; strawberries, $1.50 to $1.80, according to brand and quality; blackberries, $1.40 to $1.70; cherries, $1.75 to $2.25; apples, 3's, 75 to 95c.; gallons, $1.40 to $2; salmon, "Horseshoe," $1.50; ditto, new season's, to arrive, $1.25 in 5-case lots and $1.30 in less quantities; other red salmon, $1.15 upwards, according to quality and brand; cohoes, 95c. to $1; canned mackerel, $1.25 to $1.30; lobsters, $2.40 to $2.50 for tall tins; 1-lb. flats, $2.70; ½-lb. flats, $1.60 to $1.70; Canadian canned beef, 1's, $1.35 to $1.40; 2's, $2.35 to $2.45; 6's, $7.75 to $8.25; 14's, $15 to $16.

COFFEES.

The trade in coffee has been rather active and a good many wants for coffee are being filled in the general orders. Rios are moving freely. The market both here and in New York is strong. Jobbers quote green in bags as follows: Rio, 9½ to 13c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 18 to 20c.; Jamaica, 19 to 22c.

SYRUPS.

No improvement is noted as yet. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

Reports from the Barbadoes advise splendid weather for the full development of the heavy crop, and both sugar and molasses will likely be plentiful. We quote as follows: New Orleans, barrels, 23 to 35c.; ditto, half-barrels, 25 to 37c.; ditto, fancy, 50 to 55c., in barrels and half-barrels; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGARS.

The strong feeling that has prevailed in sugar for the month past is holding. The New York market advanced 1-16c. this week, and while there has been no change in the Canadian refiners' prices, it is expected that another advance may occur in the near future. It is assured that an easier feeling will not set in, at least all cereals are stiffening in price, and sugar must feel the effect of the advance. A heavy trade is doing. We quote as follows for Toronto: Granulated—St. Lawrence and Redpath's, 4 9-16c. for single barrel lots and 4½c. for 5-barrel lots; Acadia, 4⅜c. for single barrel lots, and

THOROUGH. CLEAN. FAST.

Positively removes every seed.
WE have them. YOU ought to have them.

Walter Woods & Co. - Hamilton.

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES

But to get a good cup of Chocolate, you want to use the best of all

VANILLA . . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier

The world-renowned French Vanilla Chocolate.

Send Back

... ANY ...

"SALADA"

CEYLON TEA

you have in stock, if it is not giving you better satisfaction than any tea you have ever handled.

AGENCIES . . .

25 Front Street East - - TORONTO
318 St. Paul Street - - MONTREAL
411 Cordova Street - - - VANCOUVER, B.C.
15 Niagara Street - - - BUFFALO, N.Y.
206 State Street - - - BOSTON, Mass.
347-349 Fifth Avenue - - PITTSBURG

P. C. LARKIN & CO.

"What we have we'll hold"

said Mr. Chamberlain last spring in a speech on the defence of the British Empire. So say we in regard to our position as manufacturers of

SURPRISE SOAP

We occupy the foremost position in Canada, and we intend to hold it. Surprise Soap has been assailed many times by many competitors, but has always proved its claim to be superior to all others.

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

4 5-16c. for 5-barrel lots; yellows, 3½ to 4⅜c. per lb.; German granulated, in 100-lb. sacks, 4⅛ to 4¼c. per lb.; Demerara crystals, 3⅞c.

SPICES.

The only feature to note in spices this week is that black pepper is higher and that a reported short crop of cloves is attracting attention. A number of nice orders are being shipped this week. We quote: Pure Singapore black pepper, ground, 11c. in kegs, pails and boxes, and 13c. in 5-lb. cans; ditto, whole, 11 to 12c. per lb.; pure white pepper, ground, 18c. in kegs, pails and boxes and 20c. in 5-lb. cans; ditto, whole, 15 to 20c., according to quality; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 23 to 25c.; do. best, 28 to 30c. per lb.; allspice, 13 to 16c.; cassia, 20 to 25c. per lb. for ground and 40c. for Saigon.

NUTS.

Tarragona almonds have advanced a further shilling in London this week. There is not much doing in the trade here. We quote: Brazil nuts, 11 to 12½c.; Valencia shelled almonds, 20 to 22c.; Tarragona almonds, 9½ to 11c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12½c.; Marbot walnuts, 9½ to 11c.; Bordeax walnuts, 8 to 9c.: Sicily filberts, 10c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, ETC.

The market in Liverpool is very firm. Millers report that the quality will not be very satisfactory nor in full supply till next year's crop arrives, which will not be till February. We quote as follows: Standard "B," broken lots, 3⅞c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5c.; Patna, 4¾ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½ to 4½c.

TEAS.

Ceylons and Indians have advanced a further penny in Colombo and Calcutta this week, and the London market, which never jumps, is following steadily and surely, with hardening prices from week to week. There has been comparatively little buying effected, and it looks as if, when our buyers are ready to operate, they will have to do so at much fuller prices than the range of the last few months. In Japan teas the market is also very strong, and is likely to remain so. The third crop will be poor and short, and it is quite probable that the fourth crop will not be picked, consequently the first and second yields are maintaining high prices. There has been a much increased demand for China blacks in England and in the United States, and during the last week or two a great deal of enquiry in Canada, and it looks as if these teas are returning to favor. The low grades of China greens are extremely scarce, owing to the fact that these low grades are being rejected in the States. Natives are making higher qualities. Reports tend to say that they will be unprocurable. Ruling prices on the Toronto market to retailers are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

The currant market is still higher. The first steamer direct from Montreal left Patras on the 7th. Buying on the boat was not as heavy as is usual, owing to the higher prices, but the quotations for the second steamer are 1s. higher still, so that nothing has been gained by delay. The prices on old stock continue firm and goods are about sold out. We quote: Provincials, 5¾ to 6c. in bbls.; ditto, half-bbls., 5¾ to 6c.; fine Filiatras, in bbls., 5⅞ to 6c.; do., half-bbls., 5⅞ to 6⅛c.; Patras, 6¼c. in cases; Vostizzas, cases, 7 to 8c.

Valencia raisins are in about the same position, except that the steamer will not leave Denia till the 13th, but there are very

BUTTER AND EGGS

Are in good demand. We can place any quantity at highest prices, and assure you prompt returns.

J. A. McLEAN,

Successor to GRAHAM, McLEAN & CO.

77 Golborne St. TORONTO.

"GOLDEN" HADDIES

are pure Haddock, cured and canned immediately after being caught, thereby retaining all the delicate flavor, which is one reason Golden Haddies are so popular.

Every Can Guaranteed

Packers' Agents **NORTHRUP & CO.**

23 and 24 South Wharf - - ST. JOHN, N. B.

Write us for price on Canned Clams.

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses.

CUT TOBACCOS . . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY.

BUSINESS OUTLOOK

FIRST-CLASS IN

MANITOBA

If you want to reach the **WINNIPEG** Wholesale Trade with your goods **WRITE ME,** with Samples and Prices. Letters and Telegrams promptly replied to.

E. NICHOLSON

124 Princess Street, **Winnipeg, Man.**

Successor to

W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

15 years' experience. Established

Eat Fruit in Summer

Your customers will if you

SHOW A NICE DISPLAY

You can get it from

CLEMES BROS. - TORONTO

few sellers for this boat. The shippers of popular brands have contracted already for all that they can pack up to that time. We quote : Off-stalk, 4 to 5c. ; fine off-stalk, 5 to 6c. ; selected, 6½ to 7c. layers, 5½ to 6½c.

The first shipment of Sultana raisins arrived in Toronto a week ago to-day. Further supplies of larger quantities will be here about the 15th, costing 9½ to 12½c. for importation. Although the goods are still at high prices, these figures can be shaded about 1c. a pound.

The same strong feeling prevails in California raisins. Eastern buyers' prices are about ¼ to ½c. below the packers' ideas in California, and, as a consequence, not many transactions are being made.

The fig trade has shown a little improvement this week. We quote spot goods nominally : 10 oz., 7½c. ; 10 lb., 9 to 10c.; 18 lb., 10 to 12c.; 28 lb., 11 to 13c.; taps, 3¼ to 3½c. net; natural, 4½c. in bags, and 6 to 6½c. in boxes.

No alteration to note in the California dried fruit market. The feeling continues very strong. We quote California evaporated fruits as follows : Peaches, 7 to 10½c. per lb., according to quality ; apricots, 6½ to 15c.; pears, 5½ to 10½c. ; egg plums, 5½ to 11c. ; silver prunes, 8½ to 13½c.

Prunes cost about 2c. more than the average price ruling the last two years. They are too high, indeed, to attract due attention. We quote as follows : Bosnias, U's (110 to 113 half kilo), 6 to 6½c.; C's (85 to 90 half kilo), 7 to 7½c. per lb. California, 90 to 100's, 6½c. per lb. ; 70 to 80's, 7½c.; 60 to 70's, 7½ to 8c.; 50 to 60's, 8 to 8½c.; 40 to 50's, 9½ to 10½c.; 30 to 40's, 12½ to 13c.; "Ruby" prunes, 7½ to 8c.; French, 4½ to 5c.

Dates are quiet. We quote : 5½ to 6c. for Hallowee and 5 to 5¼c. for Kadrowee.

GREEN FRUITS.

Some of the finest exhibits of fruit this year were to be seen on the market this week. The immense crops of peaches and plums have caused a tremendous downpour; on Wednesday there must have been 10,000 baskets of peaches arrived at this market ; these were all absorbed, but prices were sacrificed somewhat. The quality of the Crawfords is not quite so good as last year. The tremendous crop has rendered a diminished size, and as yet the quality is not up to first-class. Some of the dealers say that only the trimmings are coming yet

SITUATION WANTED.

THOROUGH RELIABLE GROCER GONE OUT of retail business is desirous of securing a position on the road ; age 35 ; good address ; temperate habits ; not afraid of work. Address, Box 8, THE CANADIAN GROCER.

RIVERSIDE CANNING WORKS

Wallaceburg, Ont.

Eagle Brand Tomatoes, Corn and Catsup

THE BEST IN THE MARKET.

No coloring in Tomatoes ; no bleaching in Corn. All goods warranted pure and to possess natural flavor.

W. J. BADDER, Prop.

MORROW & EWING

General Commission Merchants

13 St. John St., MONTREAL

We beg to notify the Wholesale Grocery Trade that we have to offer best values in

Rio, Santos, Maracaibo and Mocha Coffees

also have on hand full lines of

Japan, Congou, Indian, Ceylon and Gunpowder Teas

Samples and particulars on application.
Wholesale supplied only.

W. H. Seyler & Co.

Brokers and Commission Merchants

Room 100, Board of Trade,

Toronto

Manufacturers and Importers wishing to have their products introduced to the jobbing trade are respectfully requested to communicate with us.

English, German and French Goods a specialty.

Representing

J. Lowenz & Hauser Bros., London, Eng.—Teas.

Tellier, Rothwell & Co., Montreal—"Royal" Black Lead and Blues.

Hecker-Jones-Jewell Milling Co., New York.

German Gelatine Works, Hoechst am Main, Germany.

Wholesale agent for **Grape Wine Vinegar Co.**, Toronto.

EGGS

Market firm, receipts light, selling readily at 12 to 13 cents.

BUTTER

Market bare of good tubs and pails which are in good demand at from 12 to 14 cents. Ship forward while fresh.

RUTHERFORD, MARSHALL & CO.
62 Front St. East,
TORONTO

G.F.& J.GALT PACKERS OF THE CELEBRATED **BLUE RIBBON TEAS**
42 SCOTT ST TORONTO

and that these are picked too green, and as a consequence are hard. If this is so the market will be flooded next week. Plums, too, are very abundant and 40c. is about the highest price obtainable. Bananas have come in rather too fast lately and some bunches have been sold very cheap. They are rather dull when so much other fruit is on the market. Grapes are very late this year, and although some are coming in now they will not come forward in any quantity till next week. The crop promises to be a large one, if warm weather stays to do the ripening. The prevailing cold nights at present prevent a fast ripening. We quote as follows: Oranges — Sorrentos, 300's, $3.50 to $4 per box; 180's, $2.25 to $2.50 per three-quarter box. Lemons, $2.50 to $3.50 per box. Cocoanuts, $4.50 a sack and 60c. per doz. Onions, 2 to 2½c. per lb. for Egyptians. Bananas, $1 to $1.50. New cabbage, 90c. to $1 per bbl. Watermelons, 20 to 25c. California pears, $2.65 to $3 per box; muskmelons, Canadian, 60c. to $1 per large crate; cucumbers, 15 to 20c. per 12-quart basket; Canadian tomatoes, 15 to 25c. per basket. Huckleberries, 90 to $1 per basket; Crawford peaches, 40 to 75c. per basket; Canadian apples, $2 to $2.50 per barrel and 25 to 30c. per basket; pickling onions, 75c. per basket; Canadian plums, 20 to 40c.; Spanish onions, 85c. to $1 per case, according to quantity taken. Blue grapes, 25 to 30c. per 10-lb. basket; common pears, 15 to 25c. per basket; Bartlett pears, 30 to 40c. per basket.

BUTTER AND CHEESE.

BUTTER—Better grades continue firm. The quantity coming forward is just about sufficient for requirements in both grades, although dealers say that they could handle more if it were coming forward. There is a good local demand with some additional enquiry from the eastern provinces. There is practically no call for dairy on export account. Prices remain about the same as they were last week. Best quality sells at 12 to 14c, while the medium grades move freely at 9 to 10c. Pound prints are worth 14 to 15c. Creamery seems to be holding its own in the British markets, as the export demand for pound prints is good, although that for tubs is only moderate. Tubs sell at 17 to 18c., and prints, 18 to 19c.

The rarest morsels to be found
Are manufactured in Owen Sound.
They are "Graham Crackers" pure and grand,
McLauchlan's name's on every brand.

J. McLAUCHLAN & SONS,

Biscuit Manufacturers, - **Owen Sound, Ont.**

CHEESE—There has been nothing special to report this week. Factory men seem to be holding for higher prices and exporters do not seem disposed to follow. As the make continues very large, some of the factories will have to unload, as many will not be able to carry cheese much longer, and it is a question whether it is desirable to do so. Our advice is to sell at market price while in fine condition; 9¾ to 10c. is the ruhng price, while jobbers pay 9½ to 9¾c.

SALT.

The trade in salt is not materially changed. Orders are coming in steadily but not freely. Quoted at Toronto, carload lots go at $1 per bbl. and 65c. per sack; less than carload lots, $1.05 per bbl. and 70c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

FISH.

The supply is still inadequate for the existing demand; however, stocks are no shorter than usual at this time of year. It is expected that soon larger supplies will be forthcoming and that an easier feeling will prevail. We quote as follows: Pickerel, 6c. per lb.; pike, 5½c. per lb.; whitefish, 7c.; trout, 6½c.; perch, 3c. per lb., fresh herring, 3½c. per lb.; haddies, 7½c. per lb.; Labrador herring, $3 to $4 per bbl. and $2.25 per half-bbl.; split herring, $4.50 per bbl. and $2.50 per half-bbl.; boneless fish, 3½ to 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg.

PROVISIONS.

The market continues steady. The higher prices do not seem to have affected the demand. Bacon and lard have been particularly active. No further advance has taken place in the price of the latter article this week; in fact, some dealers who are holding large stocks are shading our quotations. Otherwise prices are very firm.

DRY SALTED MEATS—Long clear bacon, 8½ to 9c. for carload lots, and 8 to 8¼c. per lb. for ton lots and cases; backs, 9½c.

SMOKED MEATS—Breakfast bacon, 12½ to 13c.; rolls, 10 to 10½c.; hams, large, 11 to 11½c.; 12 to 13c. for small and 12½c. for medium; shoulder hams, 9½ to 10c.; backs, 12 to 12½c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 6⅛c.; tubs, 6¾ to 7c.; pails, 7¼c.

BARREL PORK—Canadian heavy mess, $13 to $13.50; Canadian short-cut, $16; clear shoulder mess, $12.50.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The feverish state still prevails in the grain market. We quote: Wheat, No. 1 hard, $1.12; winter wheat, 93c.; new winter, 90c.; oats, 26 to 28c.; peas, 45 to 46c.; barley, 24 to 27c.

FLOUR—The price of flour keeps climbing in proportion to that of wheat. We quote in carloads on track, Toronto: Manitoba patents, $5.90; Manitoba strong bakers', $5.50; Ontario patents, $4.75 to $5; straight roller, $4.50 to $4.65, Toronto freights.

BREAKFAST FOODS—Trade is fair. We quote as follows: Standard oatmeal and rolled oats, $3.30 in bags and $3.40 in bbls.; rolled wheat, $2.85 in 100-lb. bbls.; cornmeal, $2.40 to $2.50; split peas, $3 to $3.25; pot barley, $3 to $3.25.

COUNTRY PRODUCE.

EGGS—There is nothing new to report this week. Receipts continue fairly free for this season of the year. We learn of one or two small lots having gone forward for export. The British export price remains firm, but it is doubtful if a profit can be obtained on shipments at present values. New laid candled brings 12 to 13s., and No. 2, 9 to 10c.

WE ARE
PAYING CASH
FOR
DRIED APPLES

W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. **Toronto**

The Events of a Busy Week

Have left us with facilities and determination stronger than ever to cater to the wants of the Trade at the **CLOSEST PRICES.**

Among this week's **Special Values** are :

GREEN MARACAIBO COFFEE — FINE SAMPLE

NEW SULTANA RAISINS — FIRST IN THE MARKET
Protopazzi's 3 Star

NEW VALENCIA RAISINS — SECOND SHIPMENT Selected and Fine Off-Stalk
Arguimbau's, Trenor's and Rogers'

THE EBY, BLAIN CO. LIMITED

Wholesale Importing and Manufacturing Grocers. Toronto

POTATOES — There have been more potatoes marketed this week, but the quantity still continues small. The scare of the rot does not seem to be great. Dealers pay 30 to 40c. a bag and sell at 40 to 50c.

HONEY—At present it is only the dealers that are buying honey. The consumptive demand has not opened up. We quote light at : 60-lb. tins, 6 to 6½c.; 5 and 10-lb. tins, 6½ to 7c.; comb, $1.50 to $1.75 per dozen.

DRIED APPLES — Trade is quite dull. Prices for sound goods are firm in anticipation of a shorter crop. A large percentage of the stocks now remaining in the market are badly affected by fly and worm, and only salable at a large discount. Local price runs from 3 to 3½c. f.o.b., and jobbing price ranges about 3½c.

EVAPORATED APPLES — No transactions of any account have been reported this week. Buyers are paying 4c. f.o.b. Jobbers are quoting 5 to 5¼c.

HIDES, SKINS AND WOOL.

HIDES—Trade is picking up considerably, and appearances point to a good fall trade. Cowhides: Dealers pay 8½c. for No. 1, 7½c. for No. 2 and 6½c. for No. 3. Steerhides : 60 lbs. and up, 8½c. for No. 1, 7½c. for No. 2 and 6½c. for No. 3.

CALFSKINS — Trade is fair and shows no change. We quote; No. 1 veal, 8 lbs. and up, 10c. lb.; No. 2, 8c.; Dekins, from 30 to 35c.; culls, 15 to 20c. each.

SHEEPSKINS — We quote : Lambskins and pelts, 55 to 60c.

WOOL—The demand from local factories is increasing slightly and is giving a better feeling to the market. The quantity of wool in the country is increasing; in fact, from the natural course of events an improvement in the condition of affairs cannot long be postponed. Dealers are still paying 19 to 20c.

PETROLEUM, ETC.

The demand is fair and improving slightly. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto : Canadian, 14½c.; carbon, safety, 16½c.; Canadian water white, 17c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

It is a long time since plums were so cheap.

It is estimated that about 10,000 baskets of peaches were sold on this market on Wednesday.

Mail advices from California state that the crop of walnuts will fall about 50 cars short of that of last year, the yield of hard shells being about a fourth of the 1896 output, according to present estimates.

A considerable amount of the dried apples coming forward are full of fly and worm, and dealers through the country should be careful of the goods they buy. When thus affected they are worth about 1 cent a pound.

It is doubtful whether the stock of canary seed in this country ever was smaller than at present, and there are no additions known to be on the way, while no decent qualities can reach this market from the other side before the middle to the end of November.

QUEBEC MARKETS.

MONTREAL, Sept. 9, 1897.

GROCERIES.

THE grocery market has exhibited considerably more activity during the past week, and trade, especially in the staple lines, is brisk Sugar is the most striking instance in this particular, demand being so active from jobbers that the refineries have all they can do to keep up with orders. An increased demand for syrups is one of the new features of the week, while molasses shows a higher tendency, and jobbers generally admit that supplies are much lighter than they expected they would be. Rice also shows an upward tendency abroad,

and the same disposition is strongly in evidence in the tea market, while the strength in canned goods and dried fruit is fully maintained. Altogether the general grocery situation is a very buoyant one.

SUGAR.

There has been an active demand locally for sugar, and prices are steadily held at both refineries at the advance quoted last week. Both granulated and yellows share in the enquiry, and it seems evident that jobbers' stocks require replenishing if there is any meaning at all in the present conditions, for both the refineries are compelled to run to their full capacity to attend to all their orders. Refiners also have been operating in the raw sugar market for supplies both of beet and cane, and, in a word, the disposition is generally buoyant, and we hear of less desire to cut prices on the staple than was the case a week or so ago. We quote: Granulated, 4⅛c. up to 10 barrels, and 4 3-16c. for larger quantities. Yellows range from 3½ to 3¾c., and creams, 3⅞c.

SYRUPS.

There has been an improved demand for syrups lately, and the small stocks in refiners' hands have been appreciably reduced; in fact, high-grade syrup is difficult to get at all here, as the refiners are completely sold out of them for the present. As a result of the demand, values, which have ruled stationary and nominal in the absence of business, present a stronger feeling, stiffening fully ¼c. per pound to 1¾ and 2¼c., as to quality.

MOLASSES.

Business in molasses has been more active during the past week, local jobbers being in the market freely for any supplies that are offering, as it is now clear that supplies are lighter than many anticipated. Round lots of Barbadoes have changed hands at 22c. ex store, but most holders refuse that figure, being firm at 22½ to 23c. In a jobbing way we quote: Barbadoes, 24 to 25c., and Porto Rico, 25 to 27c.

RICE.

Advices continue of a very strong character on rice, cables quoting sharp advances in both Patna and India grades 6d. per cwt. higher being asked. Canadian mills are again in the market with supplies of their own domestic refined and prices are firmer than they were, as follows: Crystal Japan, $5; standard B, $3.50 to $3.75; Patna, $5 to $5.50; Carolina, $6.75 to $7.75; choice Burmah, $4 to $4.25, and Java kinds, $4.25 to $4.50.

SPICES.

There has been no change in spices, business ruling quiet and prices steady. We quote as follows: Black pepper, 9 to 10c.; pure white, 11 to 16c.; pure Jamaica ginger, 20 to 25c.; cloves, 15c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do., best, 28 to 30c. per lb.; allspice, 12 to 14c.; nutmegs, 50 to 90c.

COFFEES.

Coffee has met a better enquiry lately and the volume of business is sensibly enlarged, while values also have a firmer tone. We quote: Maracaibo, 16 to 19c.; Santos, 12 to 15c.; Rio, 12 to 16c.; Mocha, 24c., and Java, 25c.

TEAS.

There has been rather more activity in tea during the week, though jobbers, as a rule, are not disposed to operate extensively. This disposition on their part is curious, in view of the fact that all advices from primary points, especially Japan, the facts of which are dealt with elsewhere, indicate increasing firmness in values. It seems unlikely, therefore, that buyers will gain anything by holding off. We quote: Young Hysons, 14 to 18c. for low grades, 25 to 28c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15½ to 21c. for mediums, and 28 to 40c. for high grades; In-

"I never use Tapioca"

was a common expression among housekeepers before

"MINUTE TAPIOCA"

was put on the market. The tedious soaking necessary and the low quality of a great deal of the tapioca sold kept it in the background as a food article.

The introduction of "Minute Tapioca" changed all this, and people everywhere who would not touch the old tapioca are our most enthusiastic customers. "Minute Tapioca" requires no soaking, is absolutely pure and very delicious.

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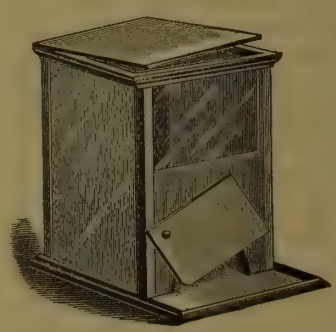
Get it of your wholesaler or direct.



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Saratoga Potato

CHIPS.

Grocers sell them.

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118 Commercial St., Boston.

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ENAMELLED MEASURES

In ½ pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.

GOVERNMENT STAMPED

Superior to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode . . . .

The McCLARY MFG. CO.

LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER

WANTED Consignments of
BUTTER, EGGS & POULTRY
Quick returns guaranteed.
CHAS. J. GRAHAM, Produce and Commission Merchant
88 Front Street East, TORONTO.

A PACKET OF SEED is valuable only when it provides nourishment for birds. To sell the stuff often marketed as bird seed is worse than selling bad bread. With the bread the customer soon sees the bad value. With the seed his bird sickens and dies before the bad value is known. It may take longer in some cases than others, but such seed eventually gets in its work. Lump sugar with rat poison would be more merciful. Then the bird's suffering would not be prolonged.

An honest packet of bird food cannot allow the profit of the other kind. But it pays better in the end. Customers and birds easier to keep. They don't have to buy a bird every few months They keep more birds. They buy more seed. The grocer make up on extra sales the legitimate reduction of profit Makes it up twenty times over. And wonders what becomes of all the Cottams seed he sell.

Cottams Seed is sold by all wholesalers.

DAWSON & CO.
FRUIT, PRODUCE AND COMMISSION MERCHANTS,
32 WEST MARKET STREET
TORONTO.

FRUIT
Large quantities are now being handled by
McWILLIAM & EVERIST
WHOLESALE COMMISSION MERCHANTS
25 and 27 Church street,
TORONTO, ONT.
Consignments promptly and carefully handled.
All orders receive our best attention.
Telephones:—Office, 645. Fruit Market, 2746.

PURE
LARD
. . OF THE . .
Best Quality.
Special Prices This Week Get Our Figures.
IN 5 TUB AND 15 PAIL LOTS.
F. W. FEARMAN - HAMILTON

dians and Ceylons, 17 to 20c. for mediums, and 35 to 65c. for higher grades.

CANNED GOODS.

Canned goods generally maintain their firm tone, especially vegetables, while salmon are steady also. We quote as follows: Tomatoes, 80c.; corn, 60 to 80c.; peas, 80c.; peaches, $1.75 to $1.90 for 2's; raspberries, $1.40 to $1.90; strawberries, $1.75 to $2, according to brand and quality; cherries, $2.30; apples, 3's, 95c.; gallons, $1.65 to $1.75; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.40 to $1.45; "Clover Leaf," $1.35; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.30, in tall tins; canned mackerel, $1.25; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.30; lobsters, $11 per case; French sardines, $10.25 to $11 extra brands; ordinary brands, $8 to $9; Canadian brands, $4.25.

DRIED FRUIT.

The feeling in currants continues quite as firm as previously noted, cable quotations showing advances of 1s. 6d. to 2s. over what was asked ten days ago. Values range from 15s. 6d. on Provincials to 19s. on Patras. First quotations on Vostizzas are on the basis of 24s. On spot we quote: Barrels, 3¾ to 4c.; half-bbls., 4 to 4¼c., and cases, 4½ to 4¾c., and the stock of old is rapidly being exhausted.

Valencia raisins are firm, and definite quotations come to hand for the first time this week. They range from 14s. for off-stalk, and 16 to 17s. fine off-stalk, to 20s. for selected, while layers are quoted at 22 to 23s. The stock of old fruit on spot is almost exhausted and prices are largely nominal, ranging from 4¼c. for off-stalk to 5c. for selected.

There is the same firm feeling on California raisins, and prices are strongly held, with shippers undecided what to ask owing to the unsettled feeling on the Coast. To lay any fruit down in Montreal, however, would cost jobbers, at the very least, 6¼ to 6½c., landed in here.

Business has transpired in California prunes at the equivalent of 7 to 9c. as to grade, laid down in Montreal.

NUTS.

There has been nothing special to report in nuts. Demand is quiet. We quote: Grenoble walnuts, 11 to 12c.; do. shelled, 20c; Brazils, 11c.; almonds, 10 to 10½c.; do shelled, 17 to 18c.; filberts, 8½ to 9c.; peanuts, 7 to 9c.; pecans, 9 to 10c.; and cocoanuts, $3.50 to $3.75 per 100.

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.
$2.50 per case; 80c. gallon.
THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

BROCK'S BIRD SEED

is the standard by which all good bird seeds are judged To say it is equal to "**Brock's**" is the highest praise that can be bestowed. 1-lb. ½-lb. pkts. All wholesalers. See you get it.
NICHOLSON & BROCK - TORONTO

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

EGGS AND BUTTER
Strictly fresh eggs are selling at 12 to 12½c. Held stock 10 to 10½c. Choice butter scarce and good prices can be realized. Correspond with
THE WM. RYAN CO. LIMITED
70 and 72 Front St. East, - TORONTO

S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
76 COLBORNE ST.,
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Smoked Hams
are **scarce** with other packers. For ten days we will give special inducements in barrel lots. Write for prices. . . .
D. GUNN, BROS. & CO.
Pork Packers and Commission Merchants,
TORONTO, ONT.

Extra Fancy Maiori and Sorrento Lemons. Finest Bananas. California Bartlett Pears. Crawford Peaches, Plums, Grapes.

HUGH WALKER & SON
Wholesale Commission Merchants
GUELPH, ONT.

CANADIAN Peaches, Pears, Plums, Apples, Tomatoes, Huckleberries, etc.
Large shipments arriving daily. Sold at lowest price, and all orders promptly and carefully executed.

DRIED APPLES.

Foreign buyers have been heavy purchasers of both dried and evaporated apples, and prices have advanced sharply in consequence to 6c. on evaporated and 3 to 4c. on dried.

APPLES.

Receipts of apples are very light and supplies of really choice fruit difficult to obtain. Prices have stiffened in consequence, and this week $2 to $3 per barrel was easily obtainable.

GREEN FRUIT.

There have been heavy receipts of green fruit here, but, despite what poorly informed daily papers have stated, Montreal is far from being a mere dumping ground. On the contrary, the extraordinarily heavy receipts lately have been absorbed with surprising promptitude and the prices realized fair. For instance, over 12,000 baskets of fruit arrived on Monday last. The auction sales had disposed of all of them before Wednesday. We quote: Oranges—Valencia, $6 per case; Messinas, $3 to $3.50 per box; lemons, $1.25 to $3 per box; Naples lemons, $6 to $7 per chest; bananas, $1 to $1.25. California fruit—peaches, $1 to $1.25; pears, $1.50 to $2, and plums, $1 to $1.50 per box; blueberries, $1.25 to $1.50 per box. Canadian fruit—Crawford freestone peaches, 50 to 60c.; clingstone, do., 30 to 40c.; plums, 25 to 45c.; grapes, 10-lb. baskets, 30 to 40c.; 5-lb. do., 20 to 25c., and Bartlett pears, $2.50 to $4 per bbl., and 35 to 50c. per basket; Egyptian onions, 3c. per lb., and Spanish, $2.50 per case.

COUNTRY PRODUCE.

BEANS—A leading feature in the market for country produce has been the demand for these, and prices have advanced pretty sharply as a consequence to 70 to 80c. for prime and 90c. to $1 for hand picked. Numerous enquiries have been received here from the Maritime Provinces asking for quotations.

EGGS—The demand for eggs to-day was only fair, and the market in consequence was quiet, but prices as yet show no change, although receipts continue liberal. We quote: Choice candled, 12½ to 13c.; No. 1, 11½ to 12c., and No. 2, 9½ to 10c. per dozen.

HONEY—There is no change in honey. White clover comb is offering at 10c. and dark at 7c.; bright extracted at 6½ to 7c., and dark at 4 to 5c. per lb.

PROVISIONS.

A good, steady business continues to be done in provisions, the demand being fair for all lines, and prices for smoked meats are higher. We quote: Canadian pork, $15 to $15.50 per bbl.; pure Canadian lard, in pails, at 6¾ to 7¼c., and compound refined at 5¼ to 5½c. per lb.; hams, 12 to 14c., and bacon, 12 to 13c. per lb.

FLOUR AND MEAL.

The feature of the flour market was the active demand from foreign buyers for Manitoba grades at an advance of 2s. over what they bid on Friday last week. The Lake of the Woods Milling Co. sold 1,000 sacks for shipment to London and 1,000 sacks to Glasgow, and W. W. Ogilvie sold 4,000 sacks for shipment to Liverpool, Glasgow and Manchester. It might be stated that the above sales were made at much higher prices than foreign buyers were willing to pay when cash wheat in Chicago sold at $1.02. The instructions coupled with the above first two sales were to rush shipments forward, to which the miller stated it looks as if the Englishmen were caught short of this grade of flour this time, and export prices are about on a par with local values at present. There was also a better demand from Quebec buyers, and sales aggregating 2,000 sacks were reported. Locally trade was fairly active, but sales are principally in small lots, to fill actual wants. We quote: Winter wheat patents, $5 to $5.25; straight rollers, $4.85 to $5, and in bags, $2.25 to $2.35; best Manitoba strong bakers', $5.50; second do., $5, and low grades, $3.15; Hungarian patents, $5.90.

The demand for feed continues slow, and the market is dull, with no change in prices to note. We quote: Manitoba bran at $11 to $11.50, and shorts at $12 to $12.50 per ton, including bags. Ontario bran, in bulk, is offering at $10.

The tone of the meal market was steady, but sales are slow, as buyers have ample supplies on hand. We quote: Rolled oats, $3.30 per barrel, $1.60 per bag; standard meal, $3.20 per barrel and $1.55 per bag.

BALED HAY.

The demand for old hay is fair, and the tone of the market is firm at the recent advance. We quote: No. 1, $11.50 to $12.50, and No. 2, $9.50 to $10.50 per ton in car lots on track.

CHEESE AND BUTTER.

Cheese was firm but quiet during the past week. We quote: Finest Ontario cheese, 9⅝ to 9¾c.; finest Townships cheese, 9⅜ to 9½c.; finest Quebec cheese, 9⅜c.

The butter market ruled fairly steady, though the enquiry from exporters is not as brisk as it might be. To move any strictly finest would necessitate 19½c. at the least. We quote: Finest creamery, 19 to 19½c.; seconds, 18½c.; dairy butter, 12½ to 13c.

MONTREAL NOTES.

Enquiry for beans from the Maritime Provinces has been a feature lately on this market.

Both dried and evaporated apples have advanced very sharply under extensive buying for foreign export.

Advices on tea from primary markets, especially Japan, infer that buyers will gain nothing by holding off.

Cables state that both Patna and India grades of rice have advanced 6d. per cwt. with prospects of still higher prices.

Flour continues firm at the advance and local millers, as noted in the regular report, have been heavy exporters to Great Britain.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Sept. 9, 1897.

THERE has been a quieter business during the past week. The firm feeling continues, and except in flour, there is a tendency to a further advance. Oatmeal particularly has strengthened. The millers who had held back have now advanced their prices. Wholesale dealers have been buying lard freely owing to firmer prices and some packers advancing slowly. Dried fruit has a place of interest; dealers are surprised at the strength shown by California raisins in the face of a large output. The increased American duty on foreign raisins is the chief cause of their having shown a steady advance since opening. The retailers are looking for a good trade during Exhibition week, and the wholesale men hope to see many of their customers and to receive good orders. The Exhibition opens on the 14th, and from present prospects will be one of the best ever held here.

OIL—With the decline in the demand for lumber comes a corresponding decline in the demand for lubricating oil from the mills. There is, however, a fair business, and the increased sale for burning oil makes the want of the other business felt less. Cod oil is very low and dull. There being no United States demand our market is overstocked. We quote: Best American burning oil, 17½ to 18½c.; Canadian water white, 16 to 17c.; Canadian, prime, 14 to 15c.

SALT—Stocks of coarse are getting light, while there continues to be a fair sale. A cargo should be now here. It is about all sold to arrive, so that in coarse salt prices are likely to rule firmer. In factory-filled, there are ample stocks and prices are easy. Canadian has the usual large demand for table and dairy use. We quote as follows: Coarse, 47 to 50c.; Liverpool factory-filled, 85c. to $1; Canadian fine, 90c. to $1 per bag.; 5-lb. bags, in bbls., $3 to $3.25; 10-lb. bags, in bbls., $2.85 to $3; butter and cheese salt, bulk, $2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, $2 per case of 2 doz.; rock salt, $5 to $6 per ton.

A tree is known

by its fruit ; so is a cow judged according to its milk. The milk which we use is carefully tested and proved to be full cream milk, the product of healthy cows before it is finally accepted. We have no dealings with doubtful or unhealthy cows. Constant vigilance ensures a supply of pure, good milk, and our condensing process is so complete that **OWL BRAND MILK** is pronounced a perfect article.

Canada Milk Condensing Co., Limited,
Antigonish, N. S.

The Club Coffee

Clubmen always want the best. That is how this Coffee gets its name. There are still a few towns unrepresented. Do you want a ***good thing ?*** Write

Ewing, Herron & Co.
Coffee and Spices
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Ask our Travellers to show you our LEADERS in BULK

Ceylon and Young Hyson

TEAS

SPLENDID VALUES.

Agents in Canada for ENGLISH BREAKFAST HOP TEA.

Pounds and Half Pounds. ✦ Once Tried Always Used.

BALFOUR & CO., HAMILTON

DO YOU SELL

Tomato Catsup ?

And do you sell the best ?

It is made by . . .

T. A. LYTLE & CO.
Vinegar Manufacturers, **TORONTO**

Crosse & Blackwell's

NEW SEASON'S

PEELS

Now in store.

WARREN BROS. & CO.
TORONTO.

BUY

Ivory Bar Soap

THE BEST MADE

Extra Choice

Hams Bacon
Pure Lard
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PARK, BLACKWELL & CO. Limited
Pork and Beef Packers,
TORONTO

COFFEE BLENDS

Roasted, Whole or Ground.

"P. I. & CO."
"CRESCENT"
"CROWN"
"BEE HIVE"

Send for samples and quotations.

PERKINS, INCE & CO.
TORONTO.

"How to sell Coffee"

. . . BUY . . .

Excelsior Blend

It sells itself, because it excels the others. Highest grade MOCHA and JAVA. Satisfaction guaranteed.

Todhunter, Mitchell & Co.
TORONTO

CANNED GOODS—St. John houses have bought freely at the lowest prices, and most factories have withdrawn quotations. It is said that there is nothing like a combination among them. Our dealers are looking for nice profits in canned goods. It will be the first for some years. Spot tomatoes are very scarce, as also are lobsters. In salmon the feeling is easy. Oysters have light demand; prices are firm. Clams and scallops show a good sale. We quote as follows: Corn, 65 to 70c.; peas, 75 to 85c.; tomatoes, 85 to 90c.; gallon apples, $1.80 to $1.85; corned beef, Canadian, $2.40 to $2.50; American, 2-lb. tins, $2.60 to $2.70; 1-lb tins, $1.40 to $1.60; oysters, 2's, $2.10 to $2.20; 1's, $1.40 to $1.50; peaches, 3's, Canadian, $2.75 to $3; 2's, $1.75 to $1.85; American, 3's, $2 to $2.25; pineapple, $2.50 to $2.75; salmon, $1.25 to $1.40; lobsters, $2.50 to $2.60; haddies, $1.15 to $1.25; clams, $5 for 4 doz; chowder, $2.60 to $2.75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUIT—There is a large demand. In almost every case prices are quoted lower. This is particularly true of California fruit, which continues to have very large sale, except, perhaps, grapes, which as yet are in but fair demand. Apples are coming in more freely, and many are of poor soft quality, so that some prices are low. Lemons, with a good demand, are quoted lower. Oranges have the least attention in the fruit line. Melons are about out of the market, the season for demand being over. Eastern pears still show great range in quality. Canadian plums are arriving freely and sell low; they help to fill the place of the Nova Scotia variety, which are very scarce. Good apples will bring high prices this season. It is said that the crop of Gravensteins in Nova Scotia, while not at all as large as last season, will be better than latter fruit. We quote: Lemons, $4 to $4.50; oranges, $4.50 to $5; bananas, $1.50 to $2; Bartlett pears, per bbl. $4 to $6; tomatoes, 75c. to $1 per crate; cucumbers, $1 per bbl.; apples, $1.50 to $3.50 per bbl.; California peaches, $1 to $1.25; California plums, $1 to $1.25; California pears, $2 to $2.50; grapes, $1.50 to $2.25 per crate.

DRIED FRUIT—Prices are all high. California loose muscatels continue to advance and are now 1½c. above opening prices; in fact, 4-crown are about 2c. above first price named here. As yet no orders have been placed; it is thought prices will fall off somewhat. In Valencias a few new are here and further shipments are expected. The quantity bought to arrive is not large. Stocks of all kinds of dried fruit are very low. Currants both here and abroad are higher. In evaporated apples the stock is very small and prices are advancing. Efforts to buy old stock at outside points are unsuccessful. Dried are higher but have little attention. American onions are being received in quantity and prices are held firm. We quote: Raisins, Valencias, old, 5¼ to 6c.; California L. M. 3-crown, 7 to 7¼c.; London layers, $1.75 to $2; currants, cases, 5¾ to 6c.; bbls., 5¼ to 5½c.; cartoons, cleaned, 7¾ to 8c.; bulk, cleaned, 6½ to 7c., prunes, boxes, 5 to 10c.; dates, 4½ to 5c.; dried apples 3½ to 4c.; evaporated apples; 6 to 6¼c.; onions, $3 to $3.50 per bbl.; cocoanuts, $2.50 to $3.50 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 7½ to 9c.; Valencias, layers, old, 6 to 7c.; Malaga loose muscatels, 6 to 6½c.; 4-crown L. M. Californias, 7¾ to 8c.; seeded muscatels, 1-lb. cartoons, 12 to 13c.; new Valencias, about 7 to 7½c.; do. layers, 8 to 8½c.

SUGAR — While the market shows no change for the week, refineries are finding a much better enquiry, and prices are firmly held. Dealers are finding their stocks of granulated, which have been so ample, slipping away, until now they find themselves sold out, or nearly so. We quote: Granulated, 4¼ to 4⅜c.; yellows, 3⅜ to 3¾c.; Paris lump, 5¼ to 5½c.; powdered, 5 to 5¼c.

MOLASSES—Some New Orleans has been placed here, the first for some time. Barbadoes is still offered low. Where quality is good at present prices it is particularly good stock. In Porto Rico prices are rather firmer. Stocks are not large. We quote: Barbadoes, 23 to 24c.; Porto Rico, 27 to 30c.; New Orleans, barrels., 25 to 28c.; Antigua, 22 to 23c.; syrup, 36 to 38c.; St. Croix, 20 to 22c.; Demerara, 33 to 34c.

DAIRY PRODUCE — Eggs show quite a firmness, and prices have advanced. They have been scarce, but at present figures they seem to be more plentiful. Butter, while coming in freely, and while yet quiet, tends firmer. Cheese is higher, but is still below outside figures. Stocks are light and a further advance looked for. We quote: Dairy butter, 15 to 17c.; creamery, 17 to 18c.; prints, 18 to 20c.; cheese, 9½ to 10c.; eggs, 12 to 13c.

FISH — There is a better demand, particularly in pickled herring. Bay and Grand Manan are the only grades to hand. There is a demand for larger fish, but they are not to be had. Prices on present stocks have been advanced. Dry cod show good business and firm prices. In hake prices are also higher. Smoked herring keep dull. Pickled shad are firm; fresh shad are about out of the market. Boneless fish show steady sale. We quote as follows: Large cod, $3.15 to $3.25; medium, $3 to $3.10; pollock, $1.25 to $1.30; bay herring, $1.45 to $1.50 per half-bbl.; smoked, new, 6 to 7c.; shad, half-bbl., $4.50 to $5; boneless, 2½ to 4c.; cod, 6 to 6½c.

PROVISIONS—As in other lines, values are higher. Some old clear pork is still in the market. Quotations are lower than stock could be placed at. Mess is very scarce and is tending higher. Prices of smoked meats are firm. Lard, which dealers have bought freely and which has been so very low, is moving up. We quote: Clear pork, $14.50 to $15.50; mess, $13 to $14; plate beef, $13 50 to $14; hams, 13 to 13½c.; rolls, 9½ to 10c.; pure lard, 6¾ to 7c.; compound, 6¼ to 6½c.

FLOUR, FEED AND MEAL—Flour, which tended to slip off from highest points, seems to gain strength and firm prices are looked for. While the advance has been so considerable prices are not high. In oatmeal the upward tendency continues and prices are marked higher. Oats are somewhat hard to get at present; new will soon be offered. Prices are very firm. Cornmeal, which has been so low, shows quite an advance and is firm. Beans are good stock, the advance being maintained. While there is but little demand for feed, it is scarce. Barley is higher. The crop is much below that of last year. Split peas and other grades are marked up, they being hard to get. Hay is easy. We quote as follows: Manitoba flour, $6.25 to $6.35; best Ontario, $5.40 to $5.50; medium, $5.25 to $5.35; oatmeal, $3.65 to $3.75; cornmeal, $2.20 to $2.25; middlings, car lots, in bulk, $15 to $16; bran, do, do, $13.50 to $14.50; hand-picked beans, $1.20 to $1.25; prime, $1 to $1.10; oats, 34 to 36c.; hay, $12 to $13; barley, $3 to $3.25; round peas, $1.25; split peas, $3.15 to $3.20; yellow eye beans, $1.75; timothy seed, Canadian, $2 to $2.25; do. do., American, $1.75 to $2; clover, 8¾ to 9c.; alsike, 8½ to 9c.

ST. JOHN NOTES.

The new D.A.R. steamer Prince Edward is now running between Yarmouth and Boston.

W. Frank Hatheway has received a shipment of Maconochie's pickles in the large bottle with patent stopper. They are the first to come here.

Two St. John boys are soon going to Montreal: Henry Duffell to take a position with the Canada Calcium Carbide Co., and Chas. Nevins to go with the Abby Effervescent Salt Co.

The steamer St. Croix, running direct to Boston, took a very large cargo of sardines forward this week, having upward of 22,000 cases. She loaded them at Lubec and

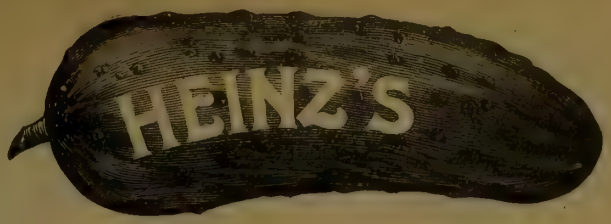
EAST INDIA PICKLES

PIQUANT
APPETIZING
DELICIOUS

There are none other so nice.

Ask your wholesaler.

A. E. RICHARDS & CO., Agents, HAMILTON.



Pickles.

Home cooking is not very good—beg pardon—comparatively. Heinz's Baked Beans make some of it unnecessary.

Other Popular Specialties

SWEET PICKLES
INDIA RELISH
TOMATO CHUTNEY
TOMATO KETCHUP
ETC.

For sale by

Hudon, Hebert & Cie., Montreal.
H. P. Eckardt & Co., Toronto.

H. J. HEINZ Co. KEYSTONE PICKLING & PRESERVING WORKS TRADE MARK PITTSBURG, U.S.A.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE always bear this Keystone trade-mark

Eastport. She brought them here, as she does not stop at those points on her regular trip, but made a special run from St. John there and back in order to load them. The season for sardines there so far has not been successful.

Cold storage is again being talked about here. It has been a subject of some interest for the last few years. At present it would look as if next spring would see a good modern cold storage warehouse built in St. John.

We have the following notes from Prince Edward Island: "The wheat harvest is the best in years, but fruit is a failure. Mackerel are at some points a large catch; one schooner reports taking 100 barrels last week."

THE GROCER regrets to report the death of Mr. James E. Barnes, the head of the well-known book-binding and stationery house of Barnes & Co. Few men in this city held the respect of his fellow citizens as did Mr. Barnes.

Mrs. Corcas—"Our league of emancipated women is going to have a lecture on the social equality of the sex. You must be sure to come."

Mrs. Cobwigger—"Certainly, my dear, I shall bring Miss Manners with me, as she believes in social equality."

Mrs. Corcas—"Not for the world. You know she isn't in our set."

TROPICAL FRUIT EXPERIMENTS.

We understand that the United States Government contemplates the establishment of an experimental tropical station in the lower part of Florida.

For several years the department has been experimenting with the pineapple, and has at last succeeded in bringing out many new varieties from the seeds of different varieties crossed. These plants are small, but it is expected that when they come into bearing there will be among them many choice varieties. These may supersede the varieties now in cultivation. These experiments have extended to the citrus family, guavas, etc. The great obstacle that has been in the way was the location of these Government experimental stations. They have been so far north that all the careful and painstaking labor of the experimenters was liable to be wiped out by cold. The establishment of the station in Florida below the danger line will enable those who have charge of this important branch of the Government to experiment with the most tender fruits, plants and shrubs.

CANNED AND DRIED FRUITS.

A writer in a New England paper expresses the opinion that in time dried fruits will supersede the canned variety entirely. We never expect this to come to pass, unless a vast improvement is made in the methods of drying. Canned fruit stands in a category of its own. It is no more like dried fruits than a peach is like a pear. Both are fruits, but there the resemblance ceases. The dryers of fruits, whether in this country or abroad, have never succeeded in drying or evaporating so well that their product could pass for anything but what it is—dried fruit. The extraction of the juices in order that the fruit may be made to an extent imperishable, changes its whole character and alters both flavor and appearance.

On the other hand, a good can of fruit admirably counterfeits the natural, fresh fruit. Take a can of fancy California yellow peaches, and it is practically impossible to say when eating it whether it is prepared at the moment or canned two years ago. This is one reason why the dried and canned fruits can never, in our opinion, conflict. They are two separate and distinct products.—Grocery World.

Q.—"Why is a dog longer at night than it is in the morning?"

A.—"Because it is let out at night and taken in in the morning."

Grocer (suggestively)—"You haven't paid that little bill of mine yet."

Legislator (pensively)—"No, it has only just passed its second reading."

FOUND AT LAST

THE . . .

"PRAESERVO"

CASE

A Perfect Cabinet for

RAISINS
PRUNES
CURRANTS
EVAPORATED FRUITS
etc., etc.

No shrinkage
No drying up
No loss in weight

Fruit kept Moist and Fresh always.

Height, 76 in.; width, 41 in.; depth, 28 in.

Write us for Descriptive Catalogue.

ARTHUR P. TIPPET & CO., MONTREAL

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

SHREDDED Whole-Wheat Biscuit, the product of the entire wheat berry, claimed to be a natural food, is in stock with the Eby, Blain Co., Limited.

The Davidson & Hay, Limited, report good sales of "Shredded Wheat Biscuit."

T. Kinnear & Co. have Arguimbau fine off-stalk and select Valencia raisins now in stock.

Shipments of Crosse & Blackwell's goods are arriving this week for Davidson & Hay, Limited.

A shipment of new season's Ceylons and Young Hysons is in store with the Eby, Blain Co.

Laporte, Martin & Cie have received another consignment of fine off-stalk Valencia raisins.

T. A. Lytle & Co. expect to have their new stock of tomato catsup ready for shipment in a few days.

An exceptionally early arrival of new sultana raisins is announced in this issue by the Eby, Blain Co., Limited.

Clemes Bros. received a direct shipment of Arguimbau Spanish onions this week. They are fine quality this year.

D. Gunn, Bros. & Co. say that their special prices in hams and bacon for these two weeks are bringing a good trade.

Robert Greig & Co. have made some heavy shipments of "Crown" flavoring extracts to maritime points this week.

"'Princess Louise' Japan tea is a favorite, judging by the constant and increasing demand we have for it," write Laporte, Martin & Cie.

W. H. Gillard & Co. have just received a further consignment of Gillard's new pickle and Gillard's new sauce from the manufacturers in England.

The Davidson & Hay, Limited, are showing a very fine sample of new Sultana raisins. This is the earliest arrival of this fruit on this market.

T. Kinnear & Co. have a shipment in this week of Canadian kippered herring. These are something new in this market; they bring $1 per dozen.

Greig's "Crown" extracts have had an immense sale this season. The firm are enlarging their manufacturing department to keep up with the demand.

W. H. Gillard & Co. have in store a large and varied stock of Japans, high and medium grades, bought early in the market, and showing splendid values.

"We have had good sales of cheap Congous as advertised in THE GROCER last week," report Davidson & Hay, Limited. These are splendid liquoring teas, and are moving out quickly.

Robert Greig & Co. have advice from Germany that the price of Keopff's family gelatine is likely to advance shortly. While stock on hand lasts the agents will not increase the price here.

John Mouat, W. H. Gillard & Co.'s Northwest representative, states that during the past year he has sold over twice the quantity of their standard black teas than during the former season. This argues well for their merit.

"Yes, 'Kolona' tea has more than held its own at our Exhibition exhibit—which was equipped for work, not for display—and the prospective number of new consumers which will result is a source of much satisfaction to us," was remarked by one of the members of the Eby, Blain Co.

Perfectly wonderful, the success of the business and the growth of the tea trade since the introduction of **CEYLON** and **INDIAN** Teas. Every wide-awake, progressive grocer should study the special qualities of **CEYLON** and **INDIAN** Teas, they are purer, cleaner, healthier, more invigorating and more economical than the weak characterless teas of Japan and China. **Try Ceylon and Indian Teas.**

A WORD OF WARNING.

MERCHANTS throughout the country who are in the habit of buying dried apples should be careful at this time of year in the choice of the fruit that they purchase. Many lots are coming forward which, although apparently free from the fly and worm pest, yet when explored are found to be fit for only certain purposes, where they value about a cent a pound. Not that the condition of the fruit is any worse this year than previous years; still it is no better, and the weather just now seems to be very favorable for the breeding of the maggot, so that any of these goods that are still roaming around the country, and there are quite a few, are liable to be affected. All the more care is needed, as the eggs deposited by these flies hatch out the maggot in a few hours. Purchases should be immediately shipped to the commission houses.

The chief mischief-maker of this pest is the fly. In spite of great care in packing, one or two of these flies may obtain admission to a barrel of dried apples; we will suppose he does. At first no havoc is committed, but with the advent of warm weather eggs are deposited, and in a few hours of suitable conditions maggots are hatched out. These maggots attack the apples and turn them into very dust. The drier the apples are the worse is the pest and the quicker they eat up the fruit. These maggots seem to be turned into flies by nature just as the butterfly is formed, and thus the whole barrel or case is attacked by the pest.

Merchants can generally avoid any loss from such conditions by shipping their fruit as soon as it is purchased, in winter or in summer. The pest is not generally bred in winter; in fact, the conditions favorable for breeding are not precisely defined, but the damage begins in the early summer and it is as well to accept the market quotations as to wait for better ones and run the risk of having the goods spoiled altogether.

CHINESE EGGS.

"Fresh eggs from China" is a conspicuous sign posted in the windows of the Chinese stores and restaurants in Chicago. But it is stated that the wording is in Chinese characters, and that the eggs are a delicacy that only appeals to Chinese natives. Each is wrapped in a mass of black mud that retains its putty-like consistency for months, even when exposed to the air. They come in boxes holding 25 Chinese dozen—that is, 10. Everything that comes from China is purchased by tens. The eggs keep absolutely fresh. Peeling the mud coating from them, the faint blue tint of the shell is disclosed. The only difference between the eggs of an American duck and a Chinese fowl, and an unfailing mark that keeps the dealer from practising a deception, is that the yolk, instead of being yellow, has the color of an American Beauty rose.—The Chef.

MANITOBA MARKETS.

WINNIPEG, Sept. 8, 1897.

WHEAT, wheat, wheat, is the cry in Manitoba. Fully 90 per cent. of the harvest is now stooked and threshing is general. This is from two to three weeks earlier than usual; in some places the yield is below anticipation, and in others above, so that it is as yet too early to make an estimate of the total yield. Samples so far received show the quality to be excellent and the color good. The price in the country is 80c. on 18 and 19c. freight rate. In groceries there has not been any change for the week. Business in all lines is very good indeed, and the tone of trade is healthy.

GREEN FRUITS—Oranges are really out of market. Lemons are all coming in from California; the supply is good and price is a little easier, being now $5 to $5.50 per case. A small consignment of Ontario peaches, plums and tomatoes came in by express last week, but were in an unsatisfactory condition; in fact, a number of the 20-lb. baskets of plums were sold as low as 60c. The plums, peach and pear market is well supplied with American fruit, the stocks coming in from Washington, Oregon and California. The goods are arriving in first-class condition. Plums and peaches, $1.40 to $1.45 per case of 20 lbs.; pears, $1.75 to $2 for the 40-lb. crates California Tokay grapes are now in, and quoted at $3.25 to $3.50 per 20-lb. crate. Quite a supply of Illinois Concords have arrived, and are selling at 55c. per basket. These baskets are called 10-lb., but really average only 8 lb. Bananas are growing scarcer; small lots are sold at $1.75 to $2 per bunch. Apples are arriving in large quantities, but so far they are all southern fruits. They are arriving in excellent condition and are selling from $3.75 to $4.25 per bbl., according to size and quality.

BUTTER—Eleven cents for round lots at point of shipment is the latest return. Creamery: the market is still rising; 18½c. f.o.b. factories was paid last week, and many factories are now holding for higher figures.

CHEESE—Also continues to climb; 7¾c. for large and 8¾c. for small being now the price paid. The quality is very good and the demand is steady.

EGGS—This product is growing scarcer and the price is increasing; 13c. is being paid in Winnipeg, and the price to jobbers after candling is now 14½c.

THE SALMON PACK.

The Grocer and Country Merchant, of San Francisco, says: "The British Columbia pack closed on the 24th inst. with a total of 900,000 cases, which, though the largest on record, is yet much less than the million and a half that was expected and prepared for, but for which the run of fish was too irregular. The Puget Sound and Point Roberts spring sockeye pack has also closed with a total of 275,000 cases. The Point Roberts contingent of this, 125,000, has been sold for the English and Australian markets. Outside packers expected three times the 150,000 that they actually realized, and prices on this description have been advanced to 90c.; 42,000 cases arrived this week from Karluck, but were all previously sold. The pack of red fish will be lighter this year in Southeastern Alaska, but of pink there will be a good supply. Generally the Alaskan pack of the association will be a full one, but of others it will be light. The Columbia River spring pack has been 475,000 cases. Leading packers, such as Warren, Farrel and Hanton, are sold out of Chinook talls, and have but a small surplus of flats. Steel heads are about cleaned up. Fall packing commences on the 10th of next month, and heavy sales of the same have been made in advance."

Sutherland & Campbell, the wholesale grocers and tea importers, Winnipeg, have received a carload of the new season's Japan tea.

THE BEST CANADIAN LAMP OIL MADE IN CANADA

Car Loads or Less. Write for Prices.

THE QUEEN CITY OIL CO., Limited
Samuel Rogers, President. TORONTO

FOR SALE

A GROWING BUSINESS

Groceries and Crockeryware

In a prosperous town on Main Line C.P.R, in British Columbia. Annual turnover over $20,000. Good reasons for selling. Apply to K.A.M., CANADIAN GROCER, Toronto. (40)

Buy Concentrated

VINEGAR

We claim a saving of 20 per cent. and a vinegar superior to any other brand.

Awarded Three Gold Medals.

Put up in demijohns and bottles, (smallest package contains 1 gallon) One gallon will make 23 gallons of vinegar that will keep pickles in prime condition.

Read the Dominion Analyst's Report in last week's issue. Ask other vinegar manufacturers to have their goods analyzed, (compare reports and buy the best).

Write for prices and full particulars of contents of different sized cases.

GRAPE WINE VINEGAR CO.
25 Front St. West
Sole Manufacturers. TORONTO

Our Importations of Molasses for This Season.

BARBADOS

	Puns.	Hhds.	Bbls.
Barkentine "Peerless," loaded by Da Costa & Co.....	665	71	50
Schooner "Elma," loaded by S. P. Musson, Son & Co.....	772	58	71
Schooner "Cheslie," loaded by Da Costa & Co.....	807	75	84
Brigantine "R.L.T.," loaded by S. P. Musson & Co.	910	78	97
Total.....	3,154	282	302

PORTO RICO

Schooner "Sir Hibbert," loaded by A. Hartmann & Co., **400** Puns.

HUDON, HEBERT & CIE.

Wholesale Grocers and Wine Importers'

MONTREAL

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

A MEETING of the creditors of Elizabeth H. Potts, general merchant, Little Current, Ont., was held on the 6th inst.

John E. Casson, grocer, Toronto, is offering to compromise.

Tees, Wilson & Co., wholesale tea merchant, Montreal, have assigned.

W. R. Lenontine, general merchant, Southampton, N.S., has assigned.

V. St. Pierre, general merchant, Sayabec, Que., is offering to compromise at 40c.

The Slocan News Co., grocers, Sandon, B.C., are reported in financial difficulties.

Mayhew & Farquharson, general merchants, Admaston, Ont., are asking an extension.

The stock of cigars of W. H. Tolbutt, Halifax, has been taken possession of under bill of sale.

Moise Mesnard, general merchant, St. Justine de Newton, Que., has assigned to Kent & Turcotte.

W. T. Gibbons, grocer, Toronto, has assigned to J. P. Langley. A meeting of the creditors was held on the 9th inst.

Daniel & Agatha Mahony, grocers, Hamilton, have assigned to G. Burkholder, Hamilton. A meeting of creditors was held on the 4th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Henderson & Omerod, dealers in lubricating oil, Winnipeg, Man., have dissolved partnership.

Jacques Chalou and Alexina Chalou have formed a partnership in Montreal to trade as grocers under the style of Chalou & Co.

John Mullin and Edouard Pinsonnault, general merchants, Waterloo, Que., have formed a partnership to do business as general merchants, under the style of Smythe, Mullin & Co.

SALES MADE AND PENDING.

George Cobley, grocer, East Toronto, Ont, has sold out.

George Rennie, Toronto, has sold out his flour and feed business.

Catharine Herringer, grocer, Mildmay, Ont., is advertising business for sale.

The stock of T. Montpetit, grocer, Montreal, has been sold at 52½c. on the dollar.

The general stock of the estate of C. M. Deverell, Ravenshoe, Ont., has been sold.

E. A. Loney, general merchant, Maxville, Ont., has sold his stock at 62½c. on the dollar.

The assets of J. O. Clermont, grocer, Montreal, were sold at auction on the 8th inst.

J. B. Boutin, general merchant, Lauzon, Que., has sold his stock at 55c. on the dollar.

Buy **CLARK'S** Meats

BECAUSE

They are The Best in the Market.
Good Goods are an Advertisement.
They will win you trade.
Consumers want them.
You can sell them and make money.

The assets of James O'Shaughnessy, grocer, Mantreal, are to be sold at auction on the 10th inst.

The assets of P. G. Miller, general merchant, St. Felix de Valois, Que., were sold at auction on the 9th inst.

The stock of Lefebvre, Michel & Co., manufacturers of vinegar, Montreal, were sold at 21½c. on the dollar.

CHANGES.

Rosaree Martel has commenced a grocery business in Montreal.

E. Allard, cigar merchant, Montreal, has sold out to Claude Genin.

Silver Allen, general merchant, Pugwash, N.S., has opened out in business.

T. M. Studam, crockery dealer, Quebec, has sold his stock to Nap. Tessier.

Alfred Vidito has opened a meat and provision business in Springhill, N.S.

D. W. French & Co., general merchants, Sandon, B.C., have been succeeded by H. Giegerich.

George Percival has started business in Montreal as a commission merchant of wines and liquors, trading under the style of George Percival & Co.

Mary Ann Buchanan, wife of Arthur A. Cooper, is registered proprietress of the business of M. A. Cooper, manufacturer of aerated waters, Montreal.

FIRES.

Thomas Steele & Co., general merchants, Ridgetown, have sustained loss by fire.

The stock of J. H. D. Turner, dealer in fish, St. John, N.B., has been damaged by water. Insurance, $2,000.

SITUATION IN PRUNES.

THE past three or four days has developed decidedly more interest in all lines of California dried fruits for forward shipment among eastern buyers, and a considerable amount of business has been done. Much more, it is understood, could have been sold for distribution in the eastern markets, but for the fact that buyers at this end generally entertain views lower than those of the sellers on the Coast. The latter seem to be very confident of a large market for this season's crops, both at home and abroad, and while they might make large sales readily by making some slight concessions, are disposed to hold for full prices. The result has been that a majority of the orders telegraphed to California within the past few days have been turned down on the ground that the buyers' bids were below sellers' ideas. When the sharp advance in California prices occurred a week or so since the eastern trade expressed an unwillingness to pay the higher prices, but with the consuming markets closely cleaned up and the season of consumption approaching, they are beginning to show greater readiness to meet the views of sellers.

After raisins prunes seem to be the subject of chief interest at present. Notwithstanding the fact that the crop which is now about to be shipped is said by some authorities to be one of the largest, if not the largest, California has so far produced, and that Washington and Oregon have had very full crops this season, prices have shown a steady upward tendency of late. This is in part due to the fact that there is not only little prospect of important competition from abroad, but that the foreign outlet for Pacific Coast goods is steadily extending and has already reached important proportions, while with all of the principal domestic markets practically bare of supplies, and the season of largest consumption close at hand the sellers on the Coast look for a large consuming demand. So long, therefore, as they are not forced to sell to obtain ready money they are indifferent to bids which fall below the quotation they have made, and these are one-half to three-quarters of a cent above the prices based on the four sizes that were made at the beginning of the season.

The 1896 crop of prunes was a fair average one, while the carryover from 1895 was considerable, nearly all of the larger distributing centres having more or less, this market alone, it is said, carrying some 75 carloads. Nearly all of these goods, we understand, have gone into consumption, and what remains is in the hands of strong holders. The 1896 season opened at 2⅞ to 3c. for the four sizes f.o.b., but subsequently advanced to 3½ to 3¾c., with rather free sales at the higher figures. Owing to the competition of evaporated and sun-dried apples, which were in excessive supply and offered at unprecedentedly low prices, the higher rate on prunes lasted but a short time, the market receding to about the opening figures. Then trade started up again and stocks were rapidly absorbed. The concentration of the small remaining stock and the exceptionally good home and export demand for the summer season have, during the past six weeks, resulted in a considerable advance in spot prices. Opening prices this year, notwithstanding this and the higher prices for evaporated apples, were lower than ever before, but gone up somewhat as stated and a further advance in the quotations is looked for and according to some of the representatives in the trade seems to be warranted by the better prospects for trade during the coming season.

Good Advertising

For Wide Awake Retailers

By F. James Gibson.

From the Dry Goods Review.

IN connection with the Good Advertising Department we have opened a Criticism Department and a Question Drawer Department. Knowing the great importance to the retail dealer of good advertising, and desiring to help our subscribers to become good advertisers, we have secured the services of Mr. F. James Gibson. Mr. Gibson, who is one of the leading advertising experts of the day, will be ready to answer all questions relating to advertising sent to our question drawer. He will also criticise any advertisements sent for that purpose and give the benefit of his advice on advertising subjects generally.

It is also our desire that our readers will help along this good work by sending to us for publication any advertisements which they have found to be particularly good for drawing business. In this way this department of The Dry Goods Review will become a sort of clearing house for good advertising, and we will be helping one another to better things in the way of advertising.

The services of Mr. Gibson are entirely free to our subscribers.

Good advertising will not, in itself, make a retail business successful—it is only one of several things necessary to success. Good buying, good selling, good store management and able financing are each as important as good advertising, and no dealer is likely to succeed in these days of keen competition without all these five aids to success.

But what is good advertising? Advertising, in the commercial sense, has for its ultimate object the selling of something. Good advertising is that which accomplishes this result economically and well. It was the complaint of the young general, Bonaparte's, opponents that he did not fight his battles according to the rules of war as then understood. Napoleon's reply to this, when he heard of it, was: "But I win battles." Good advertising is something like good fighting, and the man who "gets there" probably is the one who doesn't lie awake nights thinking about rules. But for all this, war, as usually carried on, is a science, and the man who has studied it the most and knows most about its fundamental principles has, other things being equal, the advantage of his opponent.

* * *

It is a well-known fact that only a very small percentage of business men succeed in business. How many of the vast number of commercial wrecks which dot Canada (and all other countries) from end to end are due to a lack of knowing how to advertise? It is, of course, impossible to know. It is safe, however, to say that there is no branch of business effort more necessary for success to the retail dealer to-day than is advertising. A dealer who does not know how to secure the publicity necessary for his business is badly handicapped. There are at the present time throughout Canada thousands of retail dealers who are doing nothing more than making both ends meet. And yet these men have success quite within their grasp except for one thing: They don't know how to advertise. They'll die poor men. These men are, as I know from experience, keen and careful buyers. They are good salesmen also and attentive to their customers' wants, as well as economical in their expenditures. So far as their business gives them play, they are also good financial managers. But there is something lacking somewhere. Nine times out of ten the thing lacking is good advertising. These dealers either refuse bluntly to advertise at all, saying they don't believe in it, or else they go about it in such a haphazard, half-hearted way that no good can come of it. In the meantime, the business that perhaps properly belongs to them goes to some big department store or other place of business which advertises. By-and-bye the day of awakening comes, and they all start in and kick the man who advertises. But he can stand it; he has the business.

* * *

The department store question, which has lately been so extensively discussed in Canada and in other countries, is very closely allied to this subject of good advertising. The great growth during the past 25 years of the daily newspaper press has put a powerful instrument of warfare into the hands of the aggressive and enterprising dealer, and he has not been slow to avail himself of it. Without the daily papers the great department stores could not exist. It is clear, then, that they owe much of their success to advertising. What are you going to do about it, Mr. Retailer? Are you going to let your business be gobbled up and yourself be reduced to the rank of a clerk? There may be a remedy for you in the careful perusal of this good advertising department each month. In the meantime just bear this in mind: Good advertising is the bridge that has carried many a successful man over the river.

* * *

Of course, not one dealer in a hundred knows how to do good advertising, but the trouble is that most of them think that they know it all. They freely and frankly admit that they don't understand law or medicine. The average grocer will confess that he knows nothing about dry goods or hardware, or, indeed, about any other business but his own. And so with the average man in other lines of trade. But get these people on the subject of advertising and it is surprising how much they think they know about it. And yet advertising is as much a science as medicine or law. There are certain fundamental principles that underlie the art of advertising.

To be a successful advertiser it is as necessary to understand these fundamentals as for a doctor or lawyer to understand the fundamentals upon which their respective professions are builded. To be a good advertiser it is clearly necessary, then, to learn the business. To most advertisers this learning process has been a very expensive one. But this is an age of progress, and there are other ways of learning than through the bitter school of experience. Advertising has to-day its teachers and exponents in colleges and universities, as well as among a number of really excellent publications devoted entirely to the science of publicity. It is also one of the most useful provinces of trade journals to teach its underlying

principles to those of their readers who are willing to lend an attentive ear. There are also advertising experts whose services can be procured in the most instances for a very moderate cost. The dealer who is really anxious to acquire information regarding this most important subject will find no great difficulty is obtaining it.

* * *

About the very first snag the novice runs up against is the advertising fakir. The woods are full of these fakirs, and the schemes they spring on the unwary are almost like the stars of heaven in multitude. It is safe to say that one-fourth to one-third of the amount spent in advertising in Canada and the United States is thrown away on useless schemes. And most of this vast sum of money is squandered on these same fakirs. The advertising fakir, for the sake of convenience, we will divide into two classes. First, there is the fellow who knows that he has a fake scheme. Then there is the man who really thinks (perhaps) that he has a good thing. But it all comes to the same thing in the end, so far as the victim is concerned—his money is gone where it will do him little or no good. The safest plan is to have nothing at all to do with an advertising scheme, no matter who presents it. If the devil, when he tempts us, were always to appear with cloven hoofs and horns and the smell of sulphur, we would easily know him for the devil and be on our guard. It's the same way with the advertising fakir. If he were to come to us with a sign outside of the front of his hat reading: "I am an advertising fakir, beware of me!" we would not often be fooled. But when he, like the devil, appears as an angel of light we are in a dangerous position. It may be easy for us to turn the cold shoulder to the man who wants to sell us space in a hotel register, or who maybe has a scheme for sending up a balloon laden with circulars, which, at certain intervals, are to be cast forth to the earth, or he perhaps has some other equally attractive (?) plan for coaxing money out of our pockets. But when a church fair or a picnic programme comes along and we are requested by one of our best customers to take a $5 or $10 space in it, what are we to do? If we are wise we will refuse. I don't believe that any advertiser ever yet traced one dollar's worth of business to this kind of advertising. And yet thousands of intelligent dealers spend most of their advertising appropriations in just such schemes as these. They think that they are smart business men and good advertisers, when, at most, all they have done is to gain the favor of two or three individuals. In the meantime the great public all around them remains in blissful ignorance of the bargains they have to offer. The result is that the department store man, or some other fellow who knows how to advertise in the right way, gets the business. And probably too, Mr. Dealer, he gets the business of the very woman to whom you gave that $10 contract for space in the church fair programme last week.

The Leading Furniture and Undertaking House

If you want CHEAP and GOOD

Furniture!

Just call and get our prices. If you want a Good Set of

PARLOR FURNITURE,

In which there is no deception and will last a life time, call on

JAS. B. WARREN,

BEAVERTON.

Here is an advertisement taken from a Beaverton paper which seems to have pretty much all the bad points in it which it is possible to get into an ad. I have purposely selected it as an example of a kind of advertising which is very prevalent. Mr. Warren is doubtless an enterprising man, seeing that he advertises, but he will never make any money out of advertisements like this. And yet, take up almost any paper you like, you will find shrewd and intelligent men spending their money in just this way. And the worst of it is that they think they are

Down Goes Goods

Down goes the price of goods at the Beaverton Woolen Mill. To meet the low price of wool we have made a bona fide reduction in the price of all woolen goods.

Pure all-wool, two and three-ply skeined yarn at 37½c. per pound. A good pair of double blankets for $3.25, Flannel and Tweed at correspondingly low prices and 2c. per pound extra for all wool exchanged for goods.

Bring your WOOL to the Beaverton Woolen Mill.

Beaverton, June 15th, 1897. C. T. YOUNG, Beaverton.

advertising. This Beaverton ad. has all the earmarks of a "standing" ad.—one of those kind which is changed every six months or thereabouts. Who is responsible for this kind of advertising? The publishers of the papers in which they appear, as much as anyone. The space occupied by Mr. Warren's ad. might be made of real value if some specific article, with the description and the price attached to it, had been placed there. As it is, when Mr. Warren finds out that his advertising doesn't pay him, he will probably order it discontinued, and the paper will lose a customer. But Beaverton is not without its advertising genius. Here is an advertisement of C. T. Young's, which is about something in particular and which will surely sell goods, provided the prices are low enough. Mr. Young is a man who evidently knows very little of the Queen's English, and yet there is ten times as much horse sense in his ad. as there is in the Warren ad. This simply shows how much better horse sense is than a knowledge of grammar, when it comes to practical business.

Now, here is an ad. that has plenty of horse sense in it and all the grammar that's necessary. The man who wrote it knows how to pen an advertisement. He also knows a good deal about how an ad. should be set up typographically. Notice the other strong points of this advertisement. The language is simple and modest; it is therefore convincing. It gives you something definite about shirt waists and linens, and leaves the impression on the mind that back of these things there are plenty of other bargains awaiting the customer who steps into "The White House."

DUGGAN'S

STRATFORD, Tuesday, Aug. 17, 1897.

August Store Talk.

We ought to make more noise with our array of bargains, do more talking about the exceptional values we have to offer these last days of summer selling, but we don't. Simple facts suffice, enough to know that what you see advertised you can buy.

The Last of the Shirt Waists.

1 dozen only, good quality Print and Muslin Shirt Waists, in white and colored. They go at 25c.

3 dozen only, best quality Cambric Shirt Waists, in stripes with white collar. Were 75c They go at 50c.

3½ dozen only, the season's best, were selling at 95c., $1.15 and $1.39. They go at 75c.

Special Linen Sale.

Including Fine Damask Tablings (bleached and unbleached), Table Napkins, Towels, Towellings, Sideboard Drapes, Centre Pieces, Tray Cloths, etc.

You'll find it to your advantage to buy here when you compare p ices and quality.

The White House.

Here's another Stratford advertisement which narrowly escapes being one of the best that could be written. In fact, so far as it goes, it really could not be improved upon. As an introduction to

Improved Wanzer Lamp

Non-explosive, no chimney, best light, burns Canadian oil perfectly. Soon saves its cost in oil and chimneys. Liberal discounts to the Trade. Every Lamp tested.

WANZER LAMP & MFG. CO.
HAMILTON.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT

We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples. . . . . .

VERRET, STEWART & CO., Montreal - Quebec.

HELLO ! ! ! YES,
Certainly we sell
"WHITE MOSS" COCOANUT

Everybody is asking for it, 'tis so fresh and tender. Sells so quickly. The Ladies prefer it to any other. Try it and be convinced of its superior quality.

Manufactured ONLY by...
Canadian Cocoanut Co.
(J. Albert McLean, Prop.)
MONTREAL

A HANDSOME

quadruple plated Berry Dish given with 5 boxes of Globe Gum. For lithographed circulars, address

GLOBE AUTOMATIC SELLING CO.
13 Jarvis Street, - TORONTO, ONT.

We Seek

a larger result than mere notoriety. We mean to have it understood that this is a first-class clothing store. Not only because one's money goes farthest here; but also because the things we sell are new and stylish and right.

Our name already stands for a certain forwardness in trade. We mean to have it stand for thoroughness in every way. Everything belonging to summer will sell now, regardless of cost, for the sake of clean stocks. We carry nothing over, never do ! and nothing makes us more in favor to-day than the fact that everything is new and thoroughly up-to-date.

No use of startling prices and panicky advertisements. Present values are unquestionably the best ever offered. See for yourself.

Thornton & Douglas
STRATFORD and GUELPH.

ads., and they are surely glaring enough. This advertisement, while a model of dignity and straightforwardness, is so general in its nature that it would be almost impossible to trace any results to a quantity of prices and other detailed information it leaves nothing to be desired. If the last paragraph had been omitted and a dozen, say, of specific clothing items run in instead of it, it would have been better. Once in a while an advertisement of glittering generalities is all right, but as a steady diet it is not "in it" with the ad. that gives something definite in the way of prices and other particulars.

The accompanying advertisement of Knox, Morgan & Co.s, which has been reduced from a full page ad. in The Review, is, of course, not a retailer's ad. but its faults are the faults of many retail it. Now, an advertisement to which no business can be traced is not the right kind of an advertisement. A business house which does much of this kind of advertising is taking great chances. For all it knows it may be throwing its money away. This is not good business. If I were doing the advertising of Messrs. Knox, Morgan & Co. I would take some specific article of dry goods and advertise it by itself. I would show a cut of the article where possible. I would also tell the price. In the absence of a cut I would give a written description. I would change the article for each issue of the journal used. I have tried this plan for a large wholesale house and it works very successfully. Of course, where competition is very keen the average jobber does not feel like giving his prices away to his competitor. But almost every house of any importance has certain lines of goods which no one can beat for values. These are the kind to use in an advertisement. Besides, business got in this way costs less to get than through a traveling salesman.

Knox, Morgan & Co.
Wholesale Dry Goods
HAMILTON

OUR representatives are now covering Western Ontario, Manitoba and Northwest Territories with a collection of carefully selected samples which for value and style will interest all merchants.

The stock will be well forward by middle of July, and we respectfully solicit an inspection of the values now offering by our representatives, and a share of your FALL ORDERS.

Customers know that we fill orders in rotation, and that goods are shipped promptly and equal to samples.

During the warm summer days we shall be pleased to have want lists by mail.

LETTER ORDERS FILLED WITH PARTICULAR ATTENTION.

CRESCENT BRAND

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Limited

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drum.
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

WE ARE HEADQUARTERS FOR

JAMS, JELLIES and MARMALADES

SOUTHWELL'S

New Season's Goods.

Write for Quotations.

Now arriving ex London Steamers.

FRANK MAGOR & CO.

16 ST. JOHN STREET, Montreal

CURRENT MARKET QUOTATIONS

Toronto, Sept. 9, 1897.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
½ lb. tins, 4 doz. in case.....per doz.	$ 0 75
¼ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes.....per lb.	16
30 b. pails..... "	16

PURE GOLD.

5 lb. cans, 1 doz. in case.....	19 80
4 lb. cans, 1 doz. in case.....	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case.....	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
4oz. cans, 4 and 6 doz, in case.....	1 25
10 cent can.....	0 90
Ocean Wave—	
No 10 (5 oz.) 4 doz. cases, round or square.....	0 75
½ lb., 3 doz. cases, round	1 20
No. 1 (14 oz.), 2 doz. cases, round.....	1 80
1 lb., 2 doz. cases, round.....	2 00
3 lb., ½ " " "	5 75
5 lb., ½ " "	9 00

Prices of cheaper goods or special brands on application

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes.....	$ 2 40
" 10, in 4 doz. boxes.....	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ " "	14 00
Diamond— W. H. GILLARD & CO.	
1 lb. tins,2 doz. in case.....per doz.	1 20
½ lb. tins, 3 " " ..... "	90
¼ lb. tins, 4 " " ..... "	60
MAPLE LEAF BAKING POWDER.	
½ lb. glass jars.....$1 25	
1 lb. glass jars.....	2 00
1 lb. sealer jars.....	2 25
THE F. F. DALLEY CO.	
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases .....per doz. $0 75	
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases.....	2 00
Kitchen Queen, ¼ lb, tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING.	per gross
⅛ No. 4	$4 00
⅛ No. 6	4 50
⅛ No. 8	7 25
¼ No. 10	8 25
THE F. F. DALLEY CO.	
English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " " "	3 60
No. 3 " " " "	4 50
No. 5 " " " "	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
	per doz
New York Dressing, 1 doz. cases.....	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing.....	2 00
BERRY'S ENGLISH BLACKING.	
No. 1 Bronze Tins, per gross.....$	2 60
No. 2 Bronze Tins, per gross .....$	3 40
" 3 " "	5 60
" 4 " "	10 00
" 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

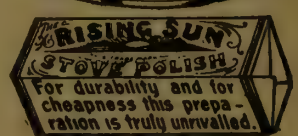
Shoe Dressing— in ¼ gross cases.	Per Gross
French Oil in 3-doz. cases.....$	22 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood....	12 00
" Chocolate....	12 00
Alpha Chemical Co. French Castor Oil...	9 00
Alpha Chemical Co. Refined Sweet Oil...	9 00
Alpha Chemical Co. Turpentine.....	7 80
Moody's Non-Corrosive Inks.....	4 50

Shoe Blacking— in ¼ gross cases.	
Reliable French Blacking, No. 5	9 00
" " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½.....	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
Alpha Metal Polish No. 2.....	9 00
Patent Stove Polish—	
Sunlight Lead Bar.....	4 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases...	10 80
Moody's Black Lead	4 25
½ gross cases	
Reliable Stove Pipe Varnish	15 00
¼ gross cases 6-oz. bottles	
Quickshine Pipe Varnish.....	12 0
¼ gross cases, pressed top tins.	

Stove Polish—	per gross
Quickshine Polish	00
Reliable Paste..	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar.....	7 80

BLACK LEAD.

Reckitt's Black Lead, per box.....	$1 15
Each box contains either 1 gross, 1 oz., ½ gro. 2 oz., or ¼ gro. 4 oz.	
Dixon's Carburet of Iron Stove Polish, 70c doz .....Per gr	7 25



STOVE POLISH.

	Per gros
Rising Sun, 6 ounce cakes.	alf-gross boxes..... $ 8 50
Rising Sun, 3 ounce cakes,	gross boxes.....
Sun Paste, 10c. size, ¼ gross boxes....	10
Sun Paste 5c. size, ¼ gross boxes.....	

I am . . . most particular

that the only starch used in my house shall be

EDWARDSBURG STARCH

EDWARDSBURG STARCH CO., Cardinal, Ont.

THE F. F. DALLEY CO.

Gem Stove Polish, ¼ gross cases	$9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05¾
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05¼
German X, with Cuttlefish Bone	0 04¾
German, with Cuttlefish Bone	0 04¼
London Bird Seed, bulk 25 lb. cases	0 04½
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " 5c. " 48 " "	0 03

CORN BROOMS

CHAS. BOECKH & SONS.

Carpet Brooms—	per doz net.
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS.

	per doz.	
Apples, 3's	$0 70	$0 95
gallons	1 50	1 80
Blackberries, 2	1 40	1 70
Blueberries, 2	0 75	0 85
Beans, 2	0 65	0 95
Corn, 2's	0 55	0 75
Cherries, red pitted, 2's	1 75	2 25
Peas, 2's	0 75	0 85
" Sifted select	0 90	1 00
" Extra sifted	1 25	1 40
Pears, Bartlett, 2's	1 65	1 75
" " 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 50	2 60
Peaches, 2's	1 65	2 00
" 3's	2 50	3 00
Plums, Green Gages, 2's	1 55	1 80
" Lombard	1 50	1 70
" Damson Blue	1 10	1 40
Pumpkins, 3's	0 70	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 50	1 80
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	0 80	0 85
Lobster, talls	2 40	2 50
" flats	2 70	2 85
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 35	1 50
" " Horseshoe	....	1 50
" " to arrive	1 15	1 30
" Cohoes "	0 95	1 00
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, Sportsmen, ½'s	....	0 21
Sardines, key opener, ½'s	0 16	0 18½
" " " " ⅛s	0 10½	0 11
" " " " 1/16s	0 18½	0 19
Sardines, other brands 9¾	11 0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36
Sardines, Amer., ¼'s "	0 04½	0 09
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10	1 15
Kippered Herring, 1-lb.	1 60	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

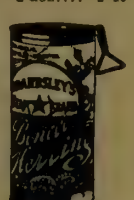
CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans	$1 25	$1 35
" " " 2 "	2 30	2 50
Comp Corn Beef 4-lb. can	....	....
" " " "	7 75	8 25
" " " 14 "	15 00	16 00
Minced Callops 2 "	....	2 60
" " 2 "	2 60	2 65
Lunch Tongue 1 "	3 40	3 50
" " 2 "	....	6 00
English Brawn 2	2 75	2 80
Camb Sausage 1 "	....	2 50
" " 2 "	....	4 00
Soups, assorted 1 "	....	1 50
" " 2 "	....	2 25
Soups and Boull. 2 "	....	1 80
" 6 "	....	4 50

Acme Sliced Beef. No, 1 tins, key, 2 doz., per doz. $2.75.

Beardsley's Boneless Herring. per doz 2 doz.... 1 40



ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb.	1 40	1 50
" 2 lb.	2 60	2 75
" 4 lb.	5 50	5 80
" 6 lb.	8 50	8 80
" 14 lb.	17 50	18 00
Roast Beef, 1 lb.	1 40	1 50
2 lb.	2 60	2 75
Luncheon Beef, 1 lb.	1 60	1 70
" 2 lb.	2 75	2 85
Brawn 1 lb.	1 30	1 40
" 2 lb.	2 35	2 50
" 6 lb.	6 60	6 80
" 14 lb.	14 50	15 00
Ox Tongue, 1½ lb.	7 00	7 20
" " 2 lb.	8 50	8 80
" " 2½ lb.	10 75	11 00
Lunch Tongue, 1 lb.	3 35	3 50
" " 2 lb.	6 50	6 80
Chipped Beef, ½ lb.	1 60	1 70
" " 1 lb.	2 65	2 80
Pigs' Feet, 1 lb.	1 65	1 75
" " 2 lb.	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb.	70	75
Potted Meats, Tongue or Ham ½ lb.	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb.	70	75
Potted Deviled Ham or Tongue, ½ lb.	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt.	3 00	3 15
" 1 pt.	2 00	2 10
Gelatine of Boar's Head, 2 lb.	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00	3 10
Plover Roast	5 00	....
liced Gold Band Bacon	3 00	...

Codfish.

	per doz
Beardsley's Shredded, 2 doz. pkgs.	0 90

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	0 75
Flirtation Gum (English or French wrappers) 115 1c pieces	0 65
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE "DIAMOND"

OIL BLACKING

TRADE OIL MARK

Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and Stove Varnish. Harness Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**

COWAN'S

Hygienic and Perfection — **Cocoas** and Cocoa Essence

Queen's Dessert, Royal Navy and Perfection — **Chocolates**

Chocolate Pink, White, Lemon Color — **Icings** A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LIMITED TORONTO

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb. Boxes.

Special Agent, **C. E. COLSON, MONTREAL**

STONEWARE

QUALITY THE BEST.
PRICES RIGHT.
TRY US.

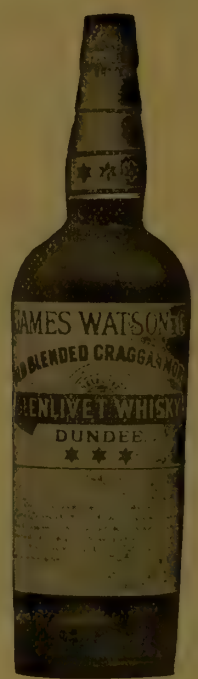
HART BROS. & LAZIER

Belleville, Ont.

Send for price list. Mention GROCER.

ASK FOR

MOTT'S



Always the Same.

The Best on the Market.

Have you got it in stock?

Chard, Jackson & Co.

Agents for the Dominion

10 Lemoine St.

MONTREAL

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'s.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

CHOCOLAT MENIER.

Va —per lb.	In 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Yellow wrapper, Unsweetened—	$ 0 32	$ 0 34	$ 0 36
Blue Premium	C 35	0 37	0 39
		Per case.	Less than case
Pastilles— Yellow wrapper, 108 bxs. to the case		$20 00	0 20
Croquettes— Yellow wrapper, 9 bxs. of 12 packages		$20 00	0 20

FRY'S.
(A. P. Tippet & Co., Agents.)

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
" ½ lbs. 12 lb. boxes	....

JOHN P. MOTT & CO.'s.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

WALTER BAKER & CO.'s.

Chocolate—	
Premium No. 1, boxes, 12 lbs. each	50
Baker's Vanilla in boxes, 12 lbs. each.	50
Caraccas Sweet, in boxes, 6 lbs. each.	38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate In canisters, 1 lb., 4 lb. and 10 lb.	0
Breakfast Cocoa— In bxs, 6 and 12 lbs. each, ½ lb., tins.	0

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ¼ " " "	0 28
" ½ " " "	0 29
" ⅛ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macaroon, " " " "	....
Crown Desic., 12, 20 or 25 lb. "	....
Special, " " " "	....

Barrels, 2c. per lb. less.
Terms, 3 p.c., off 30 days.

GRAHAM WAFERS

In a beautifully labelled tin, that can be retailed profitably for 25c. Saves handling, saves breaking biscuits. Keeps the Wafers crisp and tasty. Your customers will appreciate these advantages. Try a dozen. The label is a work of art.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President. **7 Front Street East, Toronto.** S. R. Parsons, Vice-President.

COFFEE.

Green.		per lb
Mocha	0 27½	0 30
Old Government Java	0 30	0 33
Rio	0 09½	0 13
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 18	0 22
Maracaibo	0 16	0 20

JAMES TURNER & CO.

Mecca	....	0 34
Damascus	....	0 30
Cairo	....	0 25

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	....	0 34
Our Own "	....	0 32
Jersey "	....	0 30
Laguaya "	....	0 25
Mocha and Java	0 32	0 34
Old Government Java	0 30	0 32 0 35
Arabian Mocha	0 32	0 34
Maracaibo	0 26	0 28
Santos	0 18	0 22
Crushed East India	....	0 18

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 30
2 " " "	1 50
2½ " " "	1 80
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles, gross	12 00
Ketchup, Screw Top	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

BOVRIL.

	per doz.
Bovril—1 oz. ottles	$2 00
2 oz. "	3 75
4 oz. "	6 50
8 oz. "	11 25
16 oz. "	18 25
Small bottles, (to make one cup)	1 00
Invalid Bovril—2 oz. jars	3 85
4 oz. jars	6 55

FRUITS.

FOREIGN.

		per lb
Currants—Provincials, bbls	0 35¾	0 06
" ¼ bbls	0 05¾	0 06
" Filiatras, bbls	0 05⅞	0 06
" ½ bbls	0 05⅞	0 06⅛
" Patras, bbls	....	....
" ½ bbls	....	....
" " cases	....	0 06¾
" Vostizzas, cases	0 07	0 08
" Blue Pearls	0 08¼	0 08½
Dates, Hallowee boxes (new)	0 05¼	0 06
Figs—Eleme, 10 oz	0 07½	0 00
" " 10 lb	0 09	0 12
" " 18 lb	0 11	0 13
" " 28 lb	0 13	0 14
" taps	0 03	0 04
" natural, boxes	0 05	0 06
" ditto, bags	....	0 04½
Prunes—Bosnia, cases	[illegible]	0 07
" Bordeaux	0 04½	0 06½
Raisins—Valencia off stalk	0 04	[illegible]
" Fine, off stalk	[illegible]	[illegible]
" Selected	0 06½	0 07
" Layers	0 05½	0 06½
" Sultanas	0 07½	0 10
" Cal. Loose Muscatels 50 lb. bxs., 3 & 4 cr.	0 07	0 08

Mixed	per box.	
" London Layers	1 60	1 80
" Dehesa Clusters	3 50	4 00
" Imp. Russian Clusters	5 00	5 50

DOMESTIC.

Apples, dried, per lb	0 02¾	0 03½
" evaporated	0 05¼	0 05½

FOOD.

	per brl.	
Split Peas	3 25	$3 50
Pot Barley	3 25	3 50
Pearl Barley, XXX, 49-lb. pkt.	....	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS. per doz.

Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size (Sold by all wholesale grocers.)	1 50

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz	95
1 " " Red, "	1 00

COX'S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—50 to 60 dy, $1.74 Pittsburgh, duty included, or $1.95 Toronto.

WIRE NAILS—$2.04 delivered, Toronto.

HORSE NAILS—
Canadian, dis. 50 per cent.

HORSE SHOES—
From Toronto, per keg 3 35

SCREWS—Wood—
Flat-head bright, 87½ and 10 p. c. dis.
Round-head bright, 80 and 10 p. c. dis.
Flat-head brass, 82½ and 10 p. c. dis.
Round-head brass, 75 and 10 p.c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	1 20	1 25
ROPE—Manilla	0 07½	0 08½
Sisal	0 05⅜	0 06⅞
AXES—Per box	5 25	9 00

SHOT—Canadian, dis, 17½ per cent.

HINGES—
Heavy T and strap, 70 per cent.
Screw, hook and strap 2 40 3 50

WHITE LEAD—Pure Association guarantee, ground in oil. per 100 lbs.

25 lb. irons	5 15
No. 1	4 77½
No. 2	4 35
No. 3	4 02

TURPENTINE—
Selected packages, per gal. 0 41
2c. extra outside points.

LINSEED OIL—

Raw, per gal	0 41	....
Boiled, "	0 44	....

2c. extra outside points.

GLUE—Common per lb 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.
Frank Magor & Co., Agents.

Orange Marmalade	....	1 50
Clear Jelly Marmalade	....	1 80
Strawberry W. F. Jam	....	2 00
Raspberry " "	....	2 00
Apricot " "	....	1 75
Black Currant " "	....	1 85
Other Jams " "	1 55	1 90
Red Currant Jelly	....	2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $11 00

WINES, LIQUORS AND MINERAL WATERS.

CHARD, JACKSON & CO., MONTREAL, AGENTS.

Watson's Scotch—		
1 Star Glenlivet, in cases	$8 50	$9 00
3 " " "	9 50	10 00
Old Liqueur "	15 00	15 50
Old Glenlivet, in wood, p.gal.	4 25	6 00
Watson's Irish—		
Old Irish	7 50	8 00
Banagher	9 50	10 00
" in wood, per gal	4 25	5 25
Geo. Sayer & Co. Cognac—		
I Star, in cases	11 50	12 00
V.S.O.P "	16 50	17 00
In wood, per gal	4 50	6 50
Warter & May, Oporto—		
Ports	2 10	6 50
Wisdom & Warter—		
Sherries	2 00	6 00

J. & R. M'LEA, MONTREAL.

Cockburn very old Highland	8 75	9 25
" Special Scotch	9 50	10 00
" Special Liqueur. 14 years old	15 50	16 50
In wood—Fine old Scotch	....	4 40
Special old Scotch	....	5

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb.
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)	per gross.		per gross.
Pony size	$7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard, bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

RICE, SAGO, TAPIOCA.

Rice—	per lb.	per lb
Rangoon, imported	0 03⅝	0 03⅞
Patna	0 04¾	0 05¼
Japan	.....	0 05
Imperial Seeta	.....	0 05¼
Extra Burmah	0 04¼	0 04⅜
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

SODA.

Bi-carb, stand'rd, per 100-lb. keg	2 40	2 50
Sal soda, per bbl	0 85	0 90
Sal soda, per keg	0 95	1 00

ROOT AND GINGER BEER.

Adams' 10c. size, per doz	$ 80
" " " gross	9 00
" 25 " " doz	1 60
" " " " gross	18 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—		
No. 1 White or Blue, cartoons	0 05	
Canada Laundry	0 04¼	
Silver Gloss, 6-lb. draw-lid boxes	0 07	
Silver Gloss, 6-lb. tin canisters	0 07	
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07	
Silver Gloss, large crystals	0 06	
Benson's Satins, 1-lb. cartoons	0 07½	
No. 1 White, bbls. and kegs	0 04½	
Benson's Enamel, per box	3 00	
Culinary Starch—		
W. T. Benson & Co 's Prep. Corn	0 06	
Canada Pure Corn	0 05	
Rice Starch—		
Edwardsburg No. 1 white, 1-lb. cart.	0 09	
Edwardsburg No. 1 White or Blue, 4-lb. lumps		0 7½

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb. boxes, 1 lb. pkgs.	0 08
	6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08½
PURE—16-lb. boxes		0 07
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 07

To Our Grocery Friends.

In the short time that our **New No. 1 White 3-lb. Cartoon** has been placed before the Trade, we find that it is rapidly becoming a **Popular Package**, as evidenced by the very large demand for it, and we would strongly advise all **Up-To-Date Grocers** who require the finest quality of Starch contained in the newest and most attractive package to **consider** this. Be sure you get the **New** No. 1 White 3-lb. Cartoon.

THE BRANTFORD STARCH CO., Limited, - BRANTFORD, ONT.

For puddings, custards, etc.

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs..	0 04¼
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs....	0 05
Bbls., 175 lbs.....	0 04½
Kegs, 100 lbs.....	0 04½
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs....	0 09
Canadian Electric Starch—	
40 packages in case.....	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 05
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 06

SUGAR.

	per lb.
Granulated—	
Redpath and St. Lawrence, single barrels....	0 04 7-16
Redpath and St. Lawrence, 5-barrels.....	0 04⅜
Acadia, single barrels....	0 04⅜
" 5 "	0 04 5-16
Paris Lump, bbls. and 100-lb. boxes	0 05⅝ 0 05½
" in 50 lb. boxes....	0 05½ 0 05⅝
Extra Ground, bbls. Icing....	0 05⅝ 0 05⅞
Powdered, bbls	0 05 0 05¼
Very bright refined	0 03¾ 0 04
Bright Yellow.....	0 00 0 03⅝
Dark Yellow	0 03½ 0 03⅝
Demerara.....	0 03½ 0 03¾
Raw, in bags	.... 0 03¼

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark.....per gallon.	0 23	0 25
Medium.....	0 28	0 35
Bright.....	0 32	0 42
Honey (com)	....	0 40
" 2 gal. pails.....	....	1 00
" 3 gal. pails.....	1 35	1 40

MOLASSES.

Barrels.....	0 23	0 35
Half-barrels	0 25	0 37

SOAP.

Babbitt's "1776" Soap Powder $3 50

Box Lot.....	4 20
Box Lot.....	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

RAM LAL'S (lead packages)

Cases, each 60 1-lbs.....	....	0 35
" " 60 ½-lbs.....	....	0 35
" " 30 1-lbs.....		
" " 120 ½-lbs.....	....	0 36

BLACK.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes.....	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong.....	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 [illegible]
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14

Young Hyson— PING SUEYS.

Half Chests, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds	0 16	0 19

Half Chests— JAPAN.

Finest May pickings.....	0 38	0 40
Choice	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 [illegible]
" Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

LIPTON'S TEAS.

No. 1 Ceylon, retailed at....	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices,

"SALADA" CEYLON.

	Wholesale	Retail
Brown Label, 1s and ⅛s	0 20	0 25
Green Label, 1s and ⅛s.....	0 22	0 30

Blue Label, 1s and ⅛s and ¼s...	0 30	0 40
Red Label, 1s and ⅛s.....	0 36	0 50
Gold Label, ½s.....	0 44	0 60

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label, retail at 30c.....		0 22
Green Label " 40c.....		0 28
Red Label " 50c.....		0 35
Orange Label, retail at 60c.		0 42
Gold Label, " 80c.		0 56

Terms, 3 per cent. off 30 days.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold	
Bar, 8's	....
Ingots, rough and ready, 8's.....	....
Laurel, 3's.....	....
Brier 8's	....
Index, 7's.....	....
Honeysuckle, 8's	....
Napoleon, 8's	....
Victoria, 12's	....
Brunette, 12's.....	....
Prince of Wales, in caddies, 8's.....	....
" " in 40-lb. boxes.....	....

WASHING POWDER.

"SILVER DUST"

Case.....	72 1-lb. cartoons	5 [illegible]
Half case..	36 1-lb. "	2 50
Case.....	24 3-lb. "	4 25
Half case..	12 3-lb. "	2 13
Case.....	100 5-cent packages	5 50
Half case..	50 5-cent packages	2 [illegible]

WOODENWARE.

		per doz
Pails, 2 hoop, clear, No. 1....	....	$ 1 45
" 3 " " " "	....	1 [illegible]
" 2 " " " 2....	....	1 60
" 3 " " " 2....	....	1 55
" " " painted " 2....	....	1 40
Tubs, No. 0.....	....	5 [illegible]
" 1.....	....	6 50
" 2.....	....	5 [illegible]
" 3.....	....	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 [illegible]
" XX	1 40
" X	1 25
" Special Globe..	1 [illegible]

Matches—	5-Case Lots.	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Parlor	1 30	1 40
Red Parlor	1 50	1 60
Safety, No. 1, wall box	1 40	1 50
" No. 2, slide box	2 80	2 [illegible]
" No. 3, capital....	2 75	2 85
Flamers, slide boxes....	2 25	2 35
" wax stems.....	3 20	3 30
Tiger.....	2 65	2 35

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross.....$	2 00
" 10 " "	1 10
" 2 Tiger, ...	5 00
" 4 " "	2 00

Young & Smylie's

Newest...
Specialty

MINT ... PUFF-STRAPS

RECOGNIZING the great popularity of peppermint with the sweets-loving public, we are the first to introduce to the trade Pliable Licorice containing this flavor.

The delicious quality of our Pliable Licorice is well known; it is matchless in this respect as well as in its flavor and finish.

Our Triple Tunnel Tubes and Navy Plugs are great favorites also, and are made of the same material, although flavored differently. . . . . .

We recommend all these goods as suitable for Summer Trade; they will please the most exacting taste as wholesome, smooth and palatable confections. . . . .

For .....

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.
26 Front St. West, Toronto. Limited

GENERAL MERCHANTS

and other Dealers who are regular subscribers to THE CANADIAN GROCER wishing copies of:

The Canadian Hardware and Metal Merchant.
The Canadian Dry Goods Review.
The Bookseller and Stationer.
The Paper and Pulp News.
The Canadian Printer and Publisher.
Plumbing and Steamfitting.

May have a single copy of them sent free at any time they wish to consult the advertising columns. Special clubbing rates on application. . . . . .

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ADVERTISE anything, ANYWHERE
in Canada, we can do it for you.

MacLEAN PUBLISHING CO. Limited
ADVERTISING DEPARTMENT
MONTREAL - - TORONTO

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by...
Chas. Boeckh & Sons, Toronto.
The H. A. Nelson & Sons Co., Montreal.

The Dry Goods Review

CLUBBING RATES

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

The Dry Goods Review and The Canadian Grocer $3.00

Send for Samples.

THE DRY GOODS REVIEW
TORONTO . . . . . MONTREAL

THE
Oakville Basket Co.

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

Established 1780.

Walter Baker & Co. LTD.

Dorchester, Mass.
The Oldest and Largest Manufacturers of
PURE, HIGH GRADE COCOAS AND CHOCOLATES
on this Continent.

Trade-Mark.

No Chemicals are used in their manufactures.

Their **Breakfast Cocoa** is absolutely pure, delicious, nutritious, and costs less than one cent a cup.

Their **Premium No. 1 Chocolate**, put up in **Blue Wrappers and Yellow Labels**, is the best plain chocolate in the market for family use.

Their **German Sweet Chocolate** is good to eat and good to drink. It is palatable, nutritious, and healthful; a great favorite with children.

Buyers should ask for and be sure that they get the genuine goods. The above **trade-mark** is on every package.

Walter Baker & Co. Ltd.,
Dorchester, Mass.

N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse, Winnipeg.

Fruit Jars

We have a full stock of all sizes, in Wine and Imperial Measures. . . .

Jelly Tumblers and Jar Rubbers.

GOWANS, KENT & CO.

TORONTO

I Want Every Grocer

Who Wants a Handsome

DELIVERY WAGON FREE

And every Grocer's Clerk who wants a

CAMERA FREE

to send me his name and address on a Postal Card that I may tell him how to get it by merely speaking a good word for **KNOX'S GELATINE.**

THE ONLY PURE GELATINE MADE.

C. B. KNOX, Mfr.

JOHNSTOWN, N. Y.

AGENTS

A. E. Richards & Co. - Hamilton
William H. Dunn - - - Montreal
Beattie & Elliot - - - - Quebec
C. & E. MacMichael - - St. John
Alfred D. Hossack, Vancouver, B.C.
H. F. Baker - - - - Halifax, N.S.

Aubin's Patent Refrigerator

The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

"GILT EDGE"

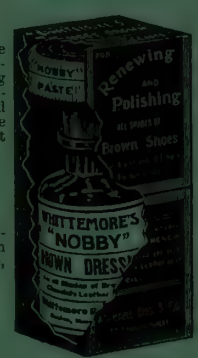
The only Ladies' Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful finish. Once tried, always used. Largest quantity. Finest quality. Retails at 25 cents.

"NOBBY" BROWN COMBINATION

Package contains a 4-oz. bottle of Nobby Brown Dressing and a full-size box of Nobby Brown Polishing Paste for renovating all shades of Brown and Chocolate shoes. The brown dressing cleans and renews the surface of the leather, and the paste adds a brilliant, durable and waterproof polish. Retails at 25 cents.

"JEWEL" BROWN COMBINATION

Package contains a 2-oz. bottle of Brown Dressing and a small decorated tin box of Brown Polishing Paste. The dressing cleans and renews the surface of the leather and the paste adds a brilliant, durable and waterproof polish. Retails at 10 cents.



BOSTON LIQUID WATERPROOF BLACKING

For men's and boys' shoes, produces a brilliant jet black polish without brushing, thus saving time, labor and money. Retails at 25c.

PATENT LEATHER POLISHING PASTE

For giving patent leather shoes a quick, BRILLIANT and WATERPROOF lustre without INJURY to the leather.

For sale by—

All Wholesale Grocers.

CHARLES F. CLARK, President. J. CHITTENDEN, Treasurer

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS.

NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES—McKinnon Building Cor. Jordan and Melinda Sts.

THOS. C. IRVING, Superintendent.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street

MONTREAL

THE CANADIAN GROCER

VOL. XI MONTREAL AND TORONTO, SEPTEMBER 17, 1897. No. 38

SELL ONLY THE BEST!

In Competition with the World we have received the

Highest Awards Made. . .

These substantiate our claim that : : : : :

Colman's Mustard

IS THE BEST IN THE WORLD

Your Customers' Interests

FROM MANUFACTURER TO RETAILER DIRECT.

You have the interests of your customers at heart, of course. See what a customer writes us about our Pan-Dried Rolled Oats.

"Your Rolled Oats are decidedly the best I have ever eaten. I have tested them carefully and compared them with all other brands. They are freer from hulls, better flavored and I find them by far the MOST ECONOMICAL TO USE. I attribute as one reason for their most excellent qualities, the thorough manner in which they are kiln-dried. I put eleven of the leading brands in comparison with yours."

Tillson's "Pan-Dried"
(Registered)
Rolled Oats.

THE TILLSON CO'Y, Limited - - - - TILSONBURG, ONT.

Try

COCKBURN'S SCOTCH WHISKY

Nothing Finer in the Market

This firm was established in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are . . . . . .

J. & R. McLEA, Montreal

AGENTS FOR THE DOMINION

Cockburn's Special Liqueur
Cockburn's Special Scotch
Cockburn's Very Old Highland

PUREST AND BEST

WINDSOR SALT

Does not harden like other salts because it is **GRANULATED**, being manufactured by a process similar to that used in the manufacture of granulated sugar.

For prices, etc., write to your WHOLESALE GROCER.

THE

WINDSOR SALT CO. Limited. Windsor, Ont.

Quality Counts

The quality of the Bi-Carbonate of Soda you sell often determines your customers' interest in you and your store—for good, bad, indifferent. Impure soda fails in the very point your customers have in mind—strength.

The "Hand in Hand" Brand is warranted to contain

98 50/100 Pure Bi-Carbonate Soda

CHOICEST JELLY TABLETS

Lazenby's

Jelly Tablets appeal to your women customers everywhere. From the point of economy, usefulness, convenience, and absolute purity of the ingredients used they are beyond comparison with imitations. 13 varieties. Made in England.

CHOICEST JELLY TABLETS

Fry's Cocoa

The Household Cocoa. Of recognized value as a business helper. Easily soluble. Absolutely pure. Rich — nutritious. 200 medals and diplomas awarded to it.

Concentrated

"Lion Rouge"

Direct from Marseilles. Absolutely pure oils used in making it. White or mottled. Pays you a larger profit than any other brand on the market.

Castile Soap

All of the above are sold by the leading wholesalers throughout the Dominion.

Agents:

A. P. Tippet & Co.
Montreal and Toronto

F. H. Tippet & Co.
Ottawa.

VINEGAR

I have pure Fruit Vinegar five years old, of choice quality, at a right price. Only a limited quantity of this age left. Place your order before it is all closed out. Write for samples and price. . . .

R. J. GRAHAM - BELLEVILLE, ONT.

BOOKS FOR THE RETAILER

Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.
The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

Pitfalls of the Dry Goods Trade
Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

Buying, Selling and Handling of Teas
Three valuable articles full of ideas and suggestions for grocery men.

Causes of Failure in the Hardware Trade
and how avoided. Three comprehensive prize essays reprinted from HARDWARE AND METAL.

Necessary Books for a Retailer
By a practical accountant. This treatise deals with systems of bookkeeping and checking calculated to reduce mistakes and omissions, etc., etc., to a minimum. A most useful book for any retailer.

Any one of the above mailed for . . . 10 cents

New Customs Tariff
Alphabetically arranged and revised and corrected from the official copy as assented to by the Governor General, June, 29, 1897, including the old Tariff by way of comparison. Also comparative rates of the Dingley and Wilson (United States) Tariffs.—**15 cents.**

Credits, Collections and their Management
a most complete and comprehensive work of great importance to any business man.—**$1.50.**

Address:
The MacLean Publishing Co. Limited
TORONTO and MONTREAL

YOU'LL BE TICKLED INTO NEW LIFE IF YOU BUY

RICE'S PURE SALT

THE SALT OF THE EARTH.

Table, Dairy, Cheese, Factory Filled, Packers', Ordinary Fine, Coarse, and Land Salt. . . .

Shipped in first-class, neat and attractive packages.

PROMPT SHIPMENT GUARANTEED

SOLE MAKERS.

The North American Chemical Co., Limited, Goderich, Ont.

Good Brooms

Vacation time is over—sweeping time about the house is just beginning. Stock up with Brooms that will satisfy your customers' ideas of economy—brooms that will wear well and stand the extra work that is demanded of them.

Chas. Boeckh & Sons, Mfrs.
Toronto, Ont.

When placing an order for Corn Starch ask for a case of

TOLEDO CORN STARCH

Manufactured from the very best American White Corn.
Every package is warranted to give satisfaction.

THE F. F. DALLEY CO., Limited - HAMILTON, CANADA

Of Course

A great factor in Paper Bags is

Cheapness.

There are other factors ; for instance,

FULL SIZE
FULL COUNT
BEST QUALITY

Comparison of our Paper Bags with other makes generally results in a revelation—and people who use ours don't wonder that we lay stress on these points.

The E. B. Eddy Company, Limited

HULL, QUE.

61 Latour St - - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec ; A. Powis, Hamilton ; J. A. Hendry, Kingston ; Schofield Bros., St. John ; J. Peters & Co., Halifax ; Tees & Persse, Winnipeg ; James Mitchell, Victoria and Vancouver, B.C. ; John Cowan, St. John's, Nfld.

JAPAN TEA MARKET

Strong and advancing—based upon the fact that the third crop will be short and poor in quality, with probably no fourth crop. This directly enhances the value of first and second pickings.

We purchased early, high and medium grades, first and second crops, our range showing marked values

To Retail at 25 and 40cts.

We show lines that must attract the attention of keen-sighted merchants.

W. H. GILLARD & CO. Wholesalers Only **HAMILTON**

John Mouat, Northwest Representative, Winnipeg.

Lion Flavoring Extracts

A large round bottle handsomely labeled and kid-topped, equal to any 25c. bottle in Canada. You can sell it for 10c.

Hasty Jellycon

(MANY FLAVORS)

Makes a mould of Jelly in three minutes. Pure, natural flavors.

Agents –

T. B. Escott & Co.

Wholesale Grocers

LONDON

The cheese of the refined . .

Maclaren's Imperial Cheese is to be found on the tables of the most refined and cultured people all over Canada—we might almost say, all over the world. We are constantly shipping to ports in Europe, Asia and Africa, which shows how **Imperial Cheese** is growing in popularity.

Manufactured by

A. F. MacLaren & Co.

TORONTO.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XI. (Published Weekly) MONTREAL AND TORONTO, SEPTEMBER 17, 1897 ($2.00 per Year) No. 38

HISTORY OF DEPARTMENT STORES.

THE idea of department stores was originated in New York City by a firm dealing in dry goods. They had a small store or shop at what was then a central retail corner, but with a floor space not much greater than that occupied by the average dry goods merchant in a town of 10,000 or 15,000 inhabitants. They confined their business to their own line for a few years and then they branched out into house-furnishings, as these firms always do. Their trade in these goods was successful, and from time to time they added other goods and gradually enlarged their establishment, until now they sell almost every article of retail merchandise and have the second largest store in New York. Incidentally, the largest store building there is occupied by a rival firm from the west which has recently opened up a branch house and strives to divert a considerable part of the other's trade. But the house first mentioned was not permitted, even from the start, to monopolise the department business. Other dry goods firms increased their lines in order to meet the competition thus presented, and their numbers grew until now there is not one large dry goods house in New York that does not carry additional lines. In due time the idea was developed throughout the country, and now every one of our large cities has its own department store or several of them. Chicago has a dozen or more and St. Louis six. There is but one large dry goods store in St. Louis that attends strictly to its own business, and there are a great many people who prefer to patronize it on this account.

What these stores are in their effect on distributed business may best be ascertained by a description of one of the largest. Its name and location need not be given, since it is merely an illustration of the others. The firm occupies a building covering one-half of a city square, and pays an annual rental in excess of $400,000. The floor space is equal to about sixteen acres. About 3,500 clerks, most of them being women, are employed, but this number does not include the office force, nor the 300 assistant cashier or check girls. The total number employed is in the neighborhood of 4,000, and while the figures on the pay-roll can only be estimated it is safely within the limits of conservatism to place them at $50,000 a week, or $2,600,000 a year. The statement is made by a business man in a position to know of what he speaks that the firm must take in no less than $24,000 a day before it can realize any profit. On this basis, it must do a business aggregating at least $13,000,000 yearly, but that it does more than this is shown by the fact that its methods are systematized so as to ensure a profit on the total amount transacted, and by the more general statement that the partners are not in the business for their personal health. Financial health is the one consideration, and it is a reasonable estimate that the amount of their sales has averaged $16,000,000 annually during the last three or four years.

How much of this vast amount has been diverted from the smaller retail trade in the adjacent or contributing territory? Let each dealer figure it out for himself, basing his estimates on his diminished receipts.

There is nothing new under the sun, and there is nothing within the range of human, living wants that cannot be obtained under this roof. It has meats and the apparatus to cook them; groceries and the utensils for their preparations. Heating stoves and furnaces are sold, with the fuel to supply them. The carpenter can buy his tools and his other metal goods with as much ease as he can provide himself with a suit of clothes, or his wife with a dress, or his children with shoes. The stove and hardware dealer can supply his personal wants in any direction —if he cares to go away from his own neighborhood—and there is no line of retail trade that is not here represented. It is a vast aggregation of all lines, under one roof and one management, with a heavy cash capital that is used to influence if not to control the output of many manufacturers, and, in consecutive course, to act as a menace to the smaller retail trade and to tempt the public patronage under the guise, most successfully veiled, of "cut-throat prices and bargains." Its success, then, depends upon these conditions, namely, the yielding of the manufacturers, the gullibility of the public and the loss to the smaller trade. These conditions are assured, since the establishment is a pronounced success.

Do the manufacturers care to be controlled? Does the public wish to be deluded? Will the retail trade submit to a loss? Let each class answer in its proper turn, and the retailer should come first.

It should not be understood that bargain sales or lower prices are not made at these department stores. These can be obtained every day, in certain lines, on every day of the week. But are they legitimate? As a rule, no! One illustration will suffice. A department store advertised last week that it would sell certain lines of cooking utensils at prices below the cost of manufacture. Investigation by a well-posted buyer, who was acquainted with the list and discounts of the manufacturers, showed that the advertisers had told the truth. They were actually selling these goods at from 15 to 40 per cent. below the net price fixed by the makers, and at proportionately less figures than those representing first cost. They had a right to do this; they even had a right to give away the goods and attach a dollar bill, or a ten or a twenty, to each article sold. But what was the object of their seemingly sacrificial sale for the good of humanity? Nothing less than to draw the crowds to the store, with the bait of low prices on one line to conceal the hook on

Arriving in a Few Days

NEW SEASON'S

Young Hysons

OUR TRAVELLERS ARE CARRYING SAMPLES.

THE DAVIDSON & HAY, LIMITED Wholesale Grocers **Toronto**

the higher prices of others, to check the competition of the smaller dealers in cooking utensils and to increase their orders to the manufacturers so that the latter might be induced to sell them the goods because they were supposedly profitable customers. This is but one instance, yet it is repeated every day.

As has been stated, the business of these department stores is not confined to their immediate locality nor to the city in which they are allowed to exist. Their sales are as large and as well distributed as their influence is hurtful upon trade. They not only injure or destroy the business of the smaller dealers in their own city, but through a well-arranged mail order system they extend their sales throughout the adjacent and, in some cases, the distant trade territory, advertising in the local papers, sending circulars, catalogues and price lists to the better known people, and, in at least one instance, having an agent in each of the larger towns whose business it is to drum up trade and take it away from the local merchants. They have an undisputed legal right to adopt this policy in their business, even though its effect on the retail trade may be to drive it away from the communities where it exists and to deprive such communities of the capital and enterprise which are justly their own.

This matter is now thoroughly well understood. Now for the remedy. Legislation cannot be effective. Special taxation is unconstitutional when levied by the State. It is even doubtful if any Legislature would enact the necessary measure, whether unconstitutional or not. A city ordinance might provide a partial relief, but the cities will not enact one. In short, the resources of the law are exhausted before they are tried. Yet there is a remedy, and it is one which the retailers everywhere should be the first to employ. It is not found in a combination, nor in the justly hated and un-American boycott, but in a firm and continued purpose with every retail dealer, in all lines and wherever located, to patronize his trade neighbors and to use every legitimate effort to induce these neighbors to deal with him. Of almost equal use and importance is the making of an effort with the non-mercantile buyers in or about his town to confine their purchases to the dealers in that town, himself included, and by so doing to build up and perpetuate that unity of commercial interest which is always essential to the success of any community.

Help your neighbor and he will help you! Reciprocity in business is the keystone of the arch. Remove it, and you destroy the entire fabric. There is, there must be, such an arch in every town or village. You are a part of it, Mr. Dealer. So are your trade neighbors, so are your fellow townsmen. They are, with you, constituent parts of a structure that is held in place by the common bond of self-interest, at once the strongest and weakest trait of human nature. But you and they can make it strong in the present case, and, in so doing, build up what others may seek to destroy.—Stoves and Hardware Reporter.

SEEDLESS FRUITS.

More important probably than eliminating the thorns on trees and bushes is the extermination of objectionable seeds. The seeds of oranges, grapes, apples, pears and similar fruits are no longer absolutely necessary for the production of plants and trees. Nature slowly and grudgingly relinquishes her right to mature seeds—the secret that she has guarded so carefully for perpetuating many of her choicest species. Before horticulture was reduced to a science, most plants depended upon the seeds for their existence, but in these modern days, when budded and grafted stock give more satisfaction than seedlings, they are superfluous to a degree. We might not be able to get along without any seeds; for seedling stock must continue to be raised so long as fruit trees are in demand, but, as all choice stock is budded or grafted, the seeds of our leading varieties of oranges, lemons, grapes and apples could be easily dispensed with.—Lippincott's.

TEXAS FIGS.

THE fig industry of Texas is developing into a paying industry. The following from The Galveston News' Alvin, Texas, article gives some interesting particulars: "The fig industry is being much discussed at present, as this season has demonstrated the value of the crop, and in a year or two more the output will be large. Notwithstanding the long drouth, considerable money was made on the crop this season and the demand largely exceeded the supply. The fig being a surface rooter, it can be planted between the pear trees and will yield a good crop the second year without materially injuring the growth of the pear trees. Thousands of fig bushes were planted around here last winter, which are now bearing some fruit, and next season will bear heavily. The prices have held up well during the season, averaging $1.50 per bushel, and the supply not enough for the local demand. The fig can be planted in the fence corners and between the trees in the orchard row, really occupying no land that could be otherwise used and requiring no special cultivation. The magnolia fig has proven the most hardy and surest cropper, being a showy fruit, palatable and ships well. There are a number of varieties planted and giving good returns, but the magnolia is in the lead as yet. This fruit can be crated the same as strawberries and shipped for a long distance in condition. The demand is increasing as they are introduced into distant markets."

Tennessee has probably raised a larger crop of watermelons than ever before—1897 being the record breaker, melons weighing 60 pounds being ordinary size, and the prices are so low that it does not pay to market them.

Liebig's
EXTRACT OF
Beef
SOUTHWICK BRAND

Terms 30 days net.
Cash discount 1 per cent.

Canadian Price List.

2-ounce Jars, solid	$ 3.00 per dozen.
4-ounce Jars, solid	5.75 " "
1-pound Jars, solid	18.00 " "
5-pound Tins, solid	1.20 per lb. net.

Concentrated Liquid.

4-ounce Bottles	$ 3.50 per dozen.
8-ounce Bottles	6.50 " "
16-ounce Bottles	12.50 " "

Discounts.

6-dozen lots	5 per cent. discount.
1 gross 2-ounce, or equivalent (18 lbs.)	10 per cent. discount.

Manufactured by SOUTHWICK MANUFACTURING CO., New York.

For sale by **LUCAS, STEELE & BRISTOL** Wholesale Grocers **HAMILTON, ONT.**

Japan Teas

are now interesting the grocers. We have a large range to select from, new lines arriving every day.

See travellers' samples and prices or write us for particulars.

James Turner & Co. - Hamilton

A Live Seller

"REINDEER" BRAND

CONDENSED COFFEE

There is no chance of spoiled coffee.
A child can prepare "Reindeer."
It never fails to please.

CROWN BLEND CEYLON TEA

In Lead Packets.

Lbs. and ½ lbs.

has no equal

at 25cts., 40cts. and 50cts. per lb.

In offering this tea you need not hesitate to guarantee satisfaction.

Sole Agents for Canada... **T. KINNEAR & CO.** 49 FRONT STREET EAST **TORONTO**

OATMEAL MILLING IN CANADA.

SOME twenty years ago in Ontario the success of a few experienced oatmeal millers caused a sudden and overwhelming rush into the business from outsiders, says The Commercial, of Winnipeg. Flour millers even added oatmeal milling to their trade, and some of the most miserably inadequate plants were laid down only to produce a correspondingly inferior article even for those days. The markets were soon glutted, and competition for the comparatively small demand reduced prices to a ruinous figure.

Most of the new beginners were soon closed out and the ruins of their mills are a monument of their imitative rashness to-day. The experienced remained, though sorely crippled, for experience alone can give the knowledge necessary in the economical production of any article in order to secure a margin of profit on a price that would mean ruin to the inexperienced.

The fact that of some 65 oatmeal mills in Ontario and Quebec only nine are now being profitably run is sufficient proof of the truth of the foregoing. This should be a warning to those men who are now looking with inexperienced and greedy eye on the success of one or two oatmeal millers in this province. Success has its secrets which the uninitiated cannot fathom. We can hardly hope that our warning will be effectual, as men seldom profit by the disastrous experience of others.

As to oatmeal milling in Manitoba, the province has four mills, two of which are running with fair success. Any one of these mills could supply the demands of the province if run its full capacity. Such being the case, where is the demand to come from to permit business for any more enterprises in this direction.

It is announced that three or four flour millers in this province have an idea of adding small oatmeal mills to their establishments. To these men we would offer "Punch's" advice to those about to marry, "don't," for though they could sell their meal, they could not do it at paying prices, as a small mill takes just as much machinery and attendance as a 200-barrel mill, besides being a most complicated and difficult business to handle successfully. We are credibly informed that so fine are prices of oatmeal cut that it is only by the most perfect management and the keenest eye to economy that a bare profit can be secured, and this with undivided attention.

AN INTERNATIONAL GROCERS' CONFERENCE.

IN the year 1900, says The Grocer's Advocate, the influx of strangers into the French capital will be greater than usual, owing to the fact that the world's fair will be added to the many attractions of the city. It has been suggested that the time and place are suitable for the holding of a grocers' international conference in Paris while the fair is open, and already an attempt has been made to feel the pulse of the grocers in the different countries as to the expediency of such a gathering. Below we print an excerpt from a report of an address on this subject, delivered at the recent conference of the Federation of Grocers of the United Kingdom and published in The Manchester Grocers' Review.

These are some of the questions which occur to one's mind as being subjects which would in all probability be amongst the foremost for discussion at such a conference. There are many other questions dealing with the internal management of our business which might be very profitably discussed, and the various nations would be able to give each other some practical assistance in discussion; but beyond these questions there is a further advantage, which would be derived from the social intercourse which takes place at such a gathering. The policy of isolation we have by this time learned is a bad one, whether for traders as a class or for the individual. If Tennyson is right when he says, "Ground in yonder social mill we rub each other's angles down," then surely it would be desirable that we who are so insular in our thought and habit should have our ideas broadened by contact with men who dwell in a great continent like America, where it has been said, "Everything is big, everybody is big and lives big" Whether this be true with reference to the American grocery trade I am unable to say, but there is no doubt that there are many things which they with advantage could teach us, whilst perhaps there are one or two things we could teach them, big as they may be, whilst acquaintances would be formed that might be valuable in many ways.

THE SONG OF THE GROCER.

"Oh teas me not," the maiden cried,
"Such things I do despice,
I wish you really would go weigh,
and from your knees would rice."

"I cannot help this coffee said,
For you have chilled me through;
Though you to me have given the sack
No fairer flour e'er grew.

"This soap has slipped away from me,
That I can call you mine;
But if the barrel be removed
Please drop to me a line.

"I'd scale the highest grade for you,
Or grind my way so fine;
Whatever else gets mixed, you'll see
My heart will round you twine.

"I shall not strive you to appeas,
Though this is butter blow,
I still must think what might have bean
Had you not said me no."

—Maritime Merchant.

They send no glittering statements out,
When a bank goes to smash in China;
To show 'tis solvent beyond a doubt,
When a bank goes to smash in China;
No pitying tears you see them shed,
But they take a big cheeseknife instead
And amputate the president's head;
And banks never break in China.

—Michigan Tradesman.

BUY THESE GOODS

Why? They will make you money. They are all trade winners. They don't require Premium to make them sell. Quality is their greatest advertisement. Their sales are increasing daily. What better could you want?

For sale by all leading Wholesale Grocers.

Manufactured by **THE ALPHA CHEMICAL CO., BERLIN, ONT.**

LOW PRICES FOR CODFISH.

THE price of our grand staple—the codfish—is at present lower than it has been for many years. Large merchantable codfish is now quoted at $2.80 per quintal, and the inferior grades are, of course, in proportion. The demand is so slack that there is difficulty in disposing of it even at this low figure. It is possible that as the season advances the price may improve; but at present there are no signs of an increased demand, and the current price may not go beyond the figures quoted. Of course, the fall here is caused by the depression in European markets. We have been losing ground in the markets of Spain, Portugal and Italy for the last ten years, as the following table of exports to these countries, which has been recently compiled, sufficiently proves. The figures show the number of quintals exported from here in the years named:

	Spain.	Portugal.	Italy.
1885	92,336	262,084	58,441
1886	115,300	370,257	51,529
1887	139,535	215,518	30,680
1888	123,672	560,520	27,922
1889	87,735	367,231	17,822
1890	65,574	208,485	21,374
1891	90,660	219,129	39,773
1892	86,696	198,568	35,394
1893	70,841	190,903	27,575
1894	29,546	187,335	20,111

What is the cause of this serious decline? Mainly the competition of the French-caught fish. Aided by bounties, they can afford to sell at a lower price than we. But that is not the whole truth. We have allowed ourselves to be beaten in these markets by sending fish inferior in cure to that of the French. In many instances the cure has been very bad. The French fish is cleaner and presents a more attractive appearance, and consequently sells better. However, we must go a step farther back. Why do not Newfoundland fishermen take greater care in curing their fish and in making it attractive to purchasers? It is not from want of skill. It is owing to the supplying system on which the fisheries have been conducted. The fishermen obtain their supplies on credit at the beginning of the season, and bring in their fish as payment at the close. The supplier has to take the fish, no matter what may be the cure, otherwise he will lose his advances. As a rule, the exporting firms, in a too eager competition with each other, have been in the habit of taking over the fish without much care in "culling." The fishermen find that their fish is taken at the same price whether well or ill-cured. It is no wonder that under such a system the cure of fish has degenerated.

Codfish is at the same price as thirty-seven years ago. But even at this price the fishermen of to-day are much better off than their predecessors of forty years ago, because food, clothing and all the necessaries of life are now from 30 to 50 per cent. cheaper than thirty-seven years since. Take the articles of flour, butter, sugar, tea, these are 40 per cent. cheaper now than forty years ago. Clothing of all kinds is 30 to 40 per cent. cheaper. Luxuries and comforts once beyond the reach of the fishermen are now within their means.

There is another very important consideration favorable to the fishermen of to-day. Thirty years ago the lobster fishery was unknown; now it is worth $600,000 annually, and the price is steadily rising.—Letter from St. John's, Nfld., in Montreal Gazette.

WHAT DOLLAR WHEAT IS DOING.

The merchant among the farms "is stocking up"; the wholesale dealers are thus compelled to increase their orders; the manufacturers fill their shops with men to fill these orders; the railroads buy more cars and employ more men to move the products and the goods; the men thus employed buy more goods from the local dealers and the local producers of goods sell where they could not sell before. The last named in turn buy more goods, and the ascending scale of purchase and production begins again. This is what dollar wheat means, not only in the wheat belt, but throughout a full half of the country.

Our New Line . . .

"GOOD LUCK" BROOMS

Freight paid on lots of 6 dozen.

The H. A. NELSON & SONS CO., LIMITED, Toronto - Montreal.

We are making this week a

SPECIAL OFFER OF SUGARS

SUCH AS

FOUR grades of Raw Sugars in bags.
FIVE grades of Refined Sugar in barrels.
TWO grades of "GERMAN" granulated in bags and barrels.
TWO grades of "AUSTRIAN" granulated in bags.

Our prices for above are worth inquiring. The above sugars will be found of a great value to wine manufacturers.

Just write for Prices and Samples.

ALWAYS IN STOCK.

"St. Lawrence" AND "Redpath's" Granulated Sugars

We have just received some "HORSESHOE" Salmon.

LAPORTE, MARTIN & CIE.

Wholesale Grocers

72 to 78 St. Peter Street . . . MONTREAL

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

D. GUNN, BROS. & CO. report an active trade in hams since the special quotations have been issued. These are good for another week, when stock-taking commences.

The Eby, Blain Co. are showing a fine sample of Grenoble walnuts.

T. Kinnear & Co. have another shipment of Filiatra currants in stock.

Almond paste, for macaroons, etc., is in stock with the Eby, Blain Co.

H. P. Eckardt & Co. now have "Plymouth Rock" gelatine in store.

The Eby, Blain Co. have desirable values in Patna and Japan rice at close figures in lots.

H. P. Eckardt & Co. report a shipment of new-pack "Clover Leaf" salmon just to hand.

"Butter Fly" chop Japan tea is reported by Warren Bros. & Co. to be in good demand.

H. P. Eckardt & Co. report a shipment of No. 1 Labrador herring, in barrels and half-barrels, just to hand.

Robert Greig & Co. have just received a nice line of Craven's English boiled candies in 5-lb. jars.

Fine Filiatra currants, owing to their scarcity, have been moving freely with the Eby, Blain Co., Limited.

"We had our share of the influx of visitors during Exhibition weeks. Buyers were present often at the same time from points at the extreme eastern part of Ontario and the Northwest Territories, and the extent of the purchases augurs well for the continued improvement in trade," said the Eby, Blain Co.

T. B. Escott & Co. expect shipment of new currants early in October, bought at the lowest point in the market.

McWilliam & Everist have this week received a carload of bananas which, owing to the rush of other fruit, they are selling cheap.

T. B. Escott & Co. have just received a carload of fine grainy raw sugar in bags, which they quote at low prices.

Any dealer who has not yet received a copy of Robert Greig & Co.'s catalogue of grocers' specialties will be supplied on application.

T. B. Escott & Co.: "We have sole control of Jellycon for London district. Please look at our advertisement."

W. H. Gillard & Co. report large sales of Japans to retail at 25 and 40c. There appears to be an increasing demand for these goods.

T. B. Escott & Co.: "We wish to call the attention of the trade to our stock of fruit jars, and can quote low prices."

Warren Bros. & Co. are showing a special line of Young Hyson tea, polished points, which is said to show exceptionally good value.

T. B. Escott & Co. have one or two carloads of lard on hand, bought before the recent advance, which they quote at low figures.

As a result of their exhibit at the Toronto Fair, Robert Greig & Co. have booked extensive orders for "Tryphosa" jelly, "Kola-cafe" and "Crown" extracts.

W. H. Gillard & Co. have just received a large shipment of Rio coffee, comprising some very fine lines. The coffee is in double sacks, and the price is low.

The Eby, Blain Co., Limited, report the arrival of new pack salmon this week, among which is their own registered brand, "Anchor."

H. P. Eckardt & Co. have just received a small shipment of '97-pack "Connoiseur Cluster" and "Ex. Dessert" Malaga table raisins and shelled almonds.

W. H. Gillard & Co. are selling large quantities of Gillard's new pickles and new sauce, a shipment of which they have just received from the makers, Gillard & Co., of London, Eng.

Lytle & Co., Richmond street west, Toronto, are well pleased at the way in which "Sterling" pickles have jumped into favor with the public. Orders for them are being repeated from all parts of the country.

A full assortment of French goods packed by Dandicolle & Gaudin, Limited, Bordeaux, has just been landed by Robert Greig & Co. The shipment consists of peas, mushrooms, haricots, all in glass and tin, sardines, olives, truffles, capers, etc.

Griffin & Shelley's agents in Montreal are offering the trade a new package that bids fair to be very popular. The packages consist of apricots and peaches packed in 1-lb. cartoons, and in addition to the well-known good quality of the fruit the packages themselves are very handsome.

KNOX'S GELATINE CONTESTS.

C. B. Knox, Johnstown, New York, says that grocers can make this promise to their customers: "If you are not satisfied with Knox's gelatine, return it, and I shall refund your money. Also, if you will save the signature sides of the No. 1 box or the fronts of the No. 3, or acidulated box, and mail C. B. Knox 75 of either one of them, or of both, he will send you a 2x2 pocket camera, all complete, free." This promise works in with the grocers' and grocers' clerks' contests.

These goods are giving complete satisfaction to the consumer because the quality is right, and the dealer also is pleased because margins are good.

Have we your order ?

Pure Gold Mfg. Co.
Toronto

RETURNED
Oct 5/97

New Arrivals....

HORSE SHOE SALMON
FINE FILIATRA CURRANTS (cleaned)

Get our quotations on Canned Vegetables.

H. P. ECKARDT & CO.

Wholesale Grocers — TORONTO

BEST IN THE WORLD

This is no idle boast.

10 GOLD MEDALS AWARDED at the great Pure Food Expositions held in Great Britain attest the accuracy of this statement.

Gillard's New Pickle

... AND ...

Gillard's New Sauce

are of world-wide reputation.

NEW PICKLE--Packed 2 doz. in case. Single case lots, $3.40; 5-case lots and over, $3.30 per doz.

NEW SAUCE--Single doz. lots, $1.90; barrel lots of 12 doz., $1.75.

SOLD BY ALL WHOLESALE GROCERS IN CANADA.

GILLARD & CO. Sole Manufacturers London, England

THE CANADIAN GROCER

J. BAYNE MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

THE MacLEAN PUB. CO. Limited

Fine Magazine Printers and Trade Newspaper Publishers

TORONTO: 26 Front St. W. Telephone 2148.

MONTREAL: Board of Trade Bldg. Telephone 1255.

John Cameron, General Subscription Agent.

Major A. G. Campbell, General Subscription Agent.

A UNIFORM PRICE FOR SUGAR.

THERE was an important conference of the leading wholesale grocers of the Dominion at Montreal last Monday. The conference was, of course, strictly private, but THE CANADIAN GROCER has gathered sufficient to know that some very important matters were discussed and a friendly understanding arrived at between the Montreal and Western houses.

The following gentlemen took part in the conference: Messrs. Turner and Gillard, of Hamilton; Elliott and Dillon, of London; Davidson, Blain, Warren, Eckardt, Sloan, Kinnear and Ince, of Toronto, and Chaput, Laporte, C. P. Hebert, A. Hebert, H. F. Hughes, Carter, Brosseau and Quintal, of Montreal.

The chief topic of discussion at the gathering was the method of sale for the great staple, sugar. As pointed out before in these columns, there has been a lot of misunderstanding on this particular subject. Western houses accused Montreal firms of entering their territory and offering sugar below the refiners' price, and threatened retaliation. When the matter was sifted to the bottom, however, it was learned that members of the Montreal Wholesale Guild were not offenders, but parties outside that body.

The primary object of the conference was to discuss the means to be adopted to meet the competition of these people, and though it was not officially stated, it is generally agreed that the conference decided to give the free lances a Roland for their Oliver, and beat them at their own game until the offenders got tired of their unbusiness-like tactics.

It is understood also that the refiners have been approached with a view to their co-operation. What they, the wholesalers, want the jobbers to do is to allow them at the end of a certain period a rebate of a quarter of a cent per pound, similar to the system in vogue in the United States. This granted, the wholesalers would sell the retailer at the refiners' prices, relying upon the rebate for their profit. It is estimated that this would give the wholesaler a profit of about 6 per cent., taking yellows and granulated together.

Other matters of general interest to the trade were discussed. For instance, the firms represented agreed to sell tobacco 30 days less 1 per cent., and not as some firms have been doing, three months. Dried fruit also is to be sold 30 days, or 10 days less 1 per cent.

Exaggerations may sell goods in the first instance, but they are just as certain to lose customers in the second.

CHINA GREEN TEAS FIRM.

THE market for China green teas occupies a more than usually interesting position.

Advices to hand state that Moyune growths have sold at from 6 to 7 taels above the figures ruling at the opening of the market last year, or equal to about 1c. per pound. Teenkais teas have realized 20 to 25 per cent. more than in 1896. Even Pingsuey teas have sold as high as 34½ taels, which is a quarter of a tael above the maximum figure obtained for Teenkai, which is, of course, a much higher grade tea.

Teamen in China assert that the crop of green tea in that country will be about 10 per cent. less than last year.

The chief factor in bringing about the strength of the market is generally ascribed to the new inspection law of the United States, the tea grower having adopted more careful methods, realizing that a great deal of his product might otherwise be refused entrance to one of his chief markets. This has naturally led to a diminished crop, particularly of the cheaper grades.

NO MORE HUMILIATION.

SIR LOUIS DAVIES, Minister of Marine and Fisheries, stated a few days ago during the course of a speech delivered in Charlottetown, P.E.I., that he "strongly hoped that in the not distant future negotiations would be renewed, probably within the next few months, which might result in much freer trade relations between Canada and the United States."

Canada has always courted closer trade relations with the United States. Our people possess business common sense: They know that the more customers they have the more goods they will sell. But Canadians are in no frame of mind to bow meekly to Uncle Sam for the desideratum. Time and again, to our humiliation, have we done so, only to receive rebuffs instead of reciprocity.

We are just as willing probably as we ever were to do business with the United States. But the desire for business does not demand our humiliation. Humiliation is not business.

Canada has importuned the United States already too many times. The duty of this country is to cease importuning. It is now the turn of the United States to take the initiative. One thing is certain, we shall be only weakening our case if we do so.

The affairs of the United States are controlled by a type of politicians who are actuated by party exigencies and not by business ethics. Such well-known and important publications as The New York Journal of Commerce recognize that the Dominion of Canada is a much more valuable market than that of all the Central and South American countries combined. But the politicians either will not or cannot recognize this. It pays them better to twist the British lion's tail and snub everything British. And as long as these conditions exist it is foolishness, aside altogether from its unmanliness, to ask for bread where we may expect nothing but a stone.

The United States does not supply us with the breath which is necessary to our national existence. The politicians over there think otherwise. And the best course for Canada to pursue is to allow them to learn by experience that greater illusion never had any man.

The people of the United States are keen for business. No people are more so.

By-and-bye, when they realize what certain well known trade journals already do, the barrier now existing will be removed and Canada and the United States will have closer trade relations. Until then we may as well expect the heavens to rain rum as the United States to accord freer trade to Canada. In the meantime, therefore, it is to be hoped no Government of this Dominion will again bring humiliation upon this country.

GLUT IN BANANAS.

The cheapness of peaches and other fruit on the Toronto market has this week caused a perfect glut in bananas. They could hardly be got rid of at any price, and not a few were thrown in the scavenger barrel.

The price for fine large bunches ranged from 35 to 50 cents, and the Italian fruit pedlars could hardly find street purchasers at 5 cents a dozen.

This glut is seemingly not peculiar to the Toronto market, for when the situation of affairs was telegraphed to New York and the importers there were informed that the freight rates could hardly be obtained, another carload was immediately sent fortorward. The dealers here hardly know what to do with them when they arrive.

This condition is hardly to be wondered at when the quantity of other fruit moved is taken into consideration. One large firm handled about 35,000 baskets last week.

In spite of the great quantity of peaches already on the market, the trees in the Niagara district are still so heavily laden that they are breaking down, and sufficient men to pick the crop cannot be obtained. The cool nights, which prevent the too rapid ripening of the fruit, is alone preventing the going to waste of fruit both under the trees and on the different markets.

WILL SELL DIRECT TO THE TRADE.

A decision of interest to general merchants as well as to dry goods dealers has been arrived at by the Dominion Cotton Co.

The decision is to the effect that hereafter white and grey cottons will be sold to the trade direct, instead of through selling agents, as formerly.

Colored goods or Magog prints will, however, be sold as before.

ANALYSIS OF MUSTARD.

A BULLETIN has been prepared by the laboratory of the Inland Revenue Department which has created more than usual interest in the grocery trade of the Dominion. It relates to mustard. So far the information regarding it comes through the Ottawa correspondent of one of our daily papers, the bulletin not yet having been distributed, and the information thus obtained is both ambiguous and misleading.

Out of 66 samples analyzed only three are alleged to be pure, and of these two were from Keen's and one from Colman's, although other samples of both these firms were found to be adulterated with farinacious substances. Some manufacturers of mustard are claimed to have adulterated the product to the extent of 50 per cent.

There is no doubt a great deal of mustard on the market which is unduly adulterated in order that it may undersell the product of reputable houses, but it should be remembered that while pure mustard is possible, it is not feasible, and for two reasons: (1) Pure mustard from the best seed would be too powerful to be palatable; and (2) pure mustard without an admixture of farinaceous substances would not keep.

Such world-renowned mustard makers as J. & J. Colman and Keen, Robinson & Co., do not profess to put up a condiment made from mustard seed and nothing else. On every tin of Colman's double superfine is to be found this inscription: "Take Notice. This preparation is an admixture of pure mustard with farina and choice condiments." On that of Keen's this is to be found; "This is an admixture in which no injurious ingredient is used." And both these firms' mustards are made to comply with the British Foods and Drugs Act, whose rigorous character is well-known.

We take these two firms as an example merely because the reputation of their goods is so high.

It is well that the public should be protected. Mustard which contains admixtures, and yet is alleged to be free from foreign substances, should be sold for what it really is, but it is as reprehensible for a a public analyst or a newspaper to mislead the public as it is for the manufacturer of a certain condiment to do so.

There are two kinds of adulterations which the law should not brook: (1) When injurious substances are used; (2) when foreign substances, not injurious, are used to deceive or take advantage of the public.

THAT MUSTARD ANALYSIS.

A REPRESENTATIVE of THE CANADIAN GROCER had a chat a few days ago with a couple of mustard men in regard to the recent analysis by the Inland Revenue Department.

Mr. S. H. Ewing, of Ewing & Herron, pointed out that the despatches in question were unjust, inasmuch as they conveyed the impression that the firms named sold the goods for pure mustard. This was not the case. Pure mustard was an almost unknown quantity in the business world, for the very good reason that wheat flour was used in the preparation of all mustards put on the market to preserve them. He did not believe that any spice man in Canada sold mustard as pure. Most of the goods put on the Canadian market contained about 50 per cent. of mustard and the balance of uninjurious articles such as wheat flour. The consumer in Canada wanted this kind of goods, as the pure mustard was too sharp. Besides, in the Canadian climate, pure mustard had to be almost immediately disposed of, or it turned rancid. He was quite willing that the law should compel manufacturers to state expressly on their labels the exact percentage of pure mustard contained in a particular preparation, but objected to being accused of selling goods and representing them as pure when they were doing no such thing.

Frank Magor & Co., who represent Keen's mustard in Canada, said that some time ago, his firm had, at the request of certain customers in Canada, supplied an absolutely pure mustard to them. In a very little while the same people sent in complaints that the goods were turning sour, and he had to take back a large percentage of the shipments. Keen's mustard generally contained 12½ per cent. of foreign matter, such as wheat flour, as a preservative, and this mixture was absolutely necessary in the Canadian climate. But it was sold for what it was, and not for pure mustard, the proportion of foreign matter being clearly stated on the label on each package.

PROBABLE ADVANCE IN BROOMS.

ALTHOUGH wild reports to the effect that broom corn will this year rule $30 or $40 per ton higher in the States than last season are in circulation, the market is in a state of too much uncertainty to foretell what quotations will rule on the crop when it reaches the market.

Nearly every fall a scare of somewhat the same nature occurs, and it is generally supposed that it will not receive any more of an advance this season than that required to keep it in sympathy with the rising quotations on other farm produce. That advance, however, will be considerable.

The American Broom and Brush Company have already raised the prices of their brooms 25c. a dozen and whisks $1.50 per gross. Canadian manufacturers have not as yet followed suit, but if their past actions are to be regarded as a precedent, they will not be long in revising their price lists.

Some United States papers have taken up the cry and attributed the higher quotations to a shortage in the crops, but according to advices received in Toronto, these fears do not seem to be well founded. The crop is short in Kansas and perhaps in Nebraska and the other western states, but that in Illinois is estimated to be much larger than last year. The acreage in this latter state can be inferred to be more extensive this year, for it has been steadily increasing, a few years ago there being only a couple of counties producing this article. Taking the crop as a whole, those who can be relied upon say that the quantity and quality will be fully up to the average.

What is generally regarded as a main cause of this advance is the fact that the farmers, on account of the general high prices of produce, are this year more able to hold their corn and wait for developments. Last year, too, much of the surplus 1895 stock was in the farmers' hands, and they were not able to keep it off the market, as the dealers who have the surplus 1896 stock stowed away are now doing. Although there is always a great quantity of corn in Chicago and other western city storehouses, the hundreds of tons held this year show an increase, and perhaps this is a reason for the present inordinate advance.

The stocks in Canada are small and the likelihood of a drop in quotations is agitating the minds of the dealers, as purchases will soon have to be made. It is reasonably certain that the price of brooms will be advanced, as corn will at least share in the advance of other products, but the doubt as to whether other influences will be brought to bear on the market makes the situation decidedly interesting.

TORONTO GROCERS' ASSOCIATION.

AN interesting, though rather slimly attended, meeting of the Toronto Retail Grocers' Association was held in St. George's Hall, Elm street, on Monday evening, September 13.

In accordance with the request made at the last meeting, the secretary, Mr. Hawes, presented his financial report. It read as follows: "At the commencement of the present year there were 50 fully-paid-up members. During this year there have been 11 new names added to the membership of the association. At the present date there are 39 members who have paid their dues to the end of the current year; nine members either failed or sold out their businesses during the same period. The financial condition of the association is as follows:

Balance on hand in special fund.....	$537.83
Balance on hand in general fund.....	63.67
Total to date.....	$601.50

Messrs. Sykes, Marmion and Kelly, who were appointed as a special committee to interview Mr. J. W. Sanderson, who was hurt in the baseball match at the picnic this summer, presented their report through Mr. Marmion. They had visited Mr. Sanderson and found he was improving nicely.

The association has come to the determination to continue buying goods either from wholesalers or manufacturers whenever an opportunity occurs for obtaining them appreciably cheaper in quantity. It will be remembered that the members of the association lately combined and bought a car of sugar at such a reduction, that on every lot of 20 barrels the saving was $11.50. As long as this saving can be made, it is proposed to continue to buy sugar by the carload, and the president, secretary, and treasurer were appointed to comprise a Purchasing Committee, to find out what reductions in goods can be obtained by buying in quantities, and to use the funds of the association to purchase the goods where an appreciable saving can be made.

Discussion then ensued over the motion which Mr. Sykes introduced last meeting to reduce the membership fees from $2 to $1. It was contended by most of those present that the association could ill afford to make this reduction, since now the fees were not sufficient to cover the running expenses. Mr. Sykes' contention was that the membership would be doubled, but most of the members did not think so and the motion was withdrawn.

The Purchasing Committee were then instructed to procure a souvenir for each of the members of the baseball team that administered two defeats to the travelers' team and thus won the coveted cup.

A letter from Mr. Ed. Guillett, Cobourg, was read, thanking the association for the resolution passed at last month's meeting recognizing his valuable services in connection with the preparation for the picnic at his town. It was largely due to his influence with his townspeople that the park was secured for the day and that such a welcome was given to the grocers of the Toronto Association. An even heartier reception is promised should the association ever see fit to choose any park at Cobourg as the picnic grounds for another of the annual outings.

THE TOMATO PACK.

The warm weather of the past few weeks has somewhat re-awakened interest in the canned tomato situation.

That the weather is favorable to the ripening process is evident from the fact that tomatoes are coming into the factories in large quantities, while many of the latter are working day and night to take care of them.

The season, however, is about three weeks late, and some of the larger canners assert that unless they are enabled to keep the packing going till October they will be unable to put up their usual quantity.

One thing, however, is certain, the ripening process of the past few weeks has lessened materially the chance of a short pack of tomatoes. The pack in the United States, however, is a short one, and the Canadian market is still being firmly held, although no one appears to be either offering tomatoes or bidding for them.

NEW CALIFORNIA PRUNES.

Samples of new season's California prunes are being shown on the market this week. The quality is good. The skin is exceptionally thin and the flavor fine. Shipments will be here about the middle of October. The market is firm and prices are about 20 per cent. higher than a year ago.

TO REDUCE our stock we are offering special inducements to buyers of

Carr's English Biscuits

in case lots, during the balance of September. **This is a snap** and good only for a few days longer.

ROBERT GREIG & CO.

THE

Crown... Flavoring Extracts

represent the highest standard of unvarying excellence, purity, and strength.

IN . . .

Worcester Sauce

you want something, at once

PURE, PIQUANT
WHOLESOME
APPETISING

All these qualities are found in **LORIMER'S SAUCE,** in addition to which the **Price is Right.** Try a sample case.

Robert Greig & Co.

MONTREAL

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Sept. 16, 1897.

GROCERIES.

THE situation as far as the wholesale grocery trade is concerned is much about the same as a week ago. The conditions are, on the whole, healthy, and a nice fall trade is looked for. Payments are fairly good. Shipments of canned salmon are coming forward, and wholesalers are busy filling orders previously booked. Canned vegetables and fruits are naturally quiet. Sugar is in good demand, with the market steady. Valencia raisins are 1s. 6d. dearer in the primary market. Samples of California prunes are being shown this week on the local market, and the shipments will soon arrive. Coffees are meeting with a fair request. Spices generally are higher in the primary markets. There has been a little enquiry for gallon apples for export. New season's Japan teas are arriving, and wholesalers are busy filling orders.

CANNED GOODS.

Shipments of new season's canned salmon have been coming forward freely during the past week and wholesalers are busy filling orders booked for future delivery. A rather better feeling is reported in canned salmon, in sympathy with an improved demand in England. For some of the cheap brands prices have advanced. The favorable tomato weather is being taken advantage of by the packers, who are working night and day, but, so far, prices are unaffected, as the season is about three weeks late. Naturally, however, the favorable weather has not tended to stiffen prices. Lobsters are still scarce and dear. We quote as follows : Tomatoes, 80 to 85c. ; corn, 60 to 75c.; peas, 75 to 80c. for ordinary ; sifted select, 90 to $1 ; extra sifted, $1.10 to $1.25 ; beans, 65 to 95c;. peaches, $2.50 to $3 for 3's, $1.65 to $2 for 2's ; raspberries, $1.40 to $1.80 ; strawberries, $1.50 to $1.80, according to brand and quality; blackberries, $1.40 to $1.70; cherries, $1.75 to $2.25 ; apples, 3's, 75 to 95c.; gallons, $1.40 to $2; salmon, "Horseshoe," $1.50 ; ditto, new season's, to arrive, $1.25 in 5-case lots and $1.30 in less quantities ; other red salmon, $1.15 upwards, according to quality and brand ; cohoes, 95c. to $1 ; canned mackerel, $1.25 to $1.30 ; lobsters, $2.40 to $2.50 for tall tins ; 1-lb. flats, $2.70 ; ½-lb. flats, $1.60 to $1.70 ; Canadian canned beef, 1's, $1.35 to $1.40 ; 2's, $2.35 to $2.45 ; 6's, $7.75 to $8.25 ; 14's, $15 to $16.

COFFEES.

Rio coffee is rather firmer in the primary market, about ½c. per lb. more being asked than a week ago. Quite a little coffee has changed hands lately. Jobbers quote green in bags as follows : Rio, 9½ to 13c., according to grade ; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 27½ to 30c. ; Maracaibo, 18 to 20c.; Jamaica, 19 to 22c.

SYRUPS.

Prices have been advanced ¼c. per lb. during the past week by some of the refineries. The movement is fair. We quote : Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

A little firmer feeling obtains in regard to New Orleans molasses. We quote as follows : New Orleans, barrels, 23 to 35c. ; ditto, half-barrels, 25 to 37c.; ditto, fancy, 50 to 55c., in barrels and half-barrels ; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGARS.

The demand for sugar is good and during the past week appears to have increased rather than decreased. In New York the refiners are holding off, but no change in prices has been made. In London, beets are rather easy. The Canadian market is steady and unchanged. German sugar is reported to be higher. We quote as follows for Toronto : Granulated—St. Lawrence and Redpath's, 4 9-16c. for single barrel lots and 4½c. for 5-barrel lots ; Acadia, 4½c. for single barrel lots, and 4 7-16c. for 5-barrel lots ; yellows, 3¾ to 4⅛c. per lb. ; Canadian German granulated, in 100-lb. sacks, 4¼c. in single barrels, and 4 5-16c. in 5-bbl. lots . Demerara crystals, 3⅞c.

THOROUGH. CLEAN. FAST.

Positively removes every seed.
WE have them. YOU ought to have them.

Walter Woods & Co. - Hamilton.

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES

But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier

The world-renowned French Vanilla Chocolate.

Send Back

... ANY ...

"SALADA"

CEYLON TEA

you have in stock, if it is not giving you better satisfaction than any tea you have ever handled.

AGENCIES . . .

25 Front Street East - - TORONTO
318 St. Paul Street - - MONTREAL
411 Cordova Street - - - VANCOUVER, B.C.
15 Niagara Street - - - BUFFALO, N.Y.
206 State Street - - - BOSTON, Mass.
347-349 Fifth Avenue - - PITTSBURG

P. C. LARKIN & CO.

SURPRISE SOAP Best for Wash Day

Surprise Soap has friends all over, and they are constantly proving their friendship by pointing out its virtues to others.

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

SPICES.

Pepper, cloves, cassia, and, in fact, all spices are dearer in the primary markets. The advance in Singapore pepper is due to a short crop and light stocks. We quote: Pure Singapore black pepper, ground, 11c. in kegs, pails and boxes, and 13c. in 5-lb. cans; ditto, whole, 11 to 12c. per lb.; pure white pepper, ground, 18c. in kegs, pails and boxes and 20c. in 5-lb. cans; ditto, whole, 15 to 20c., according to quality; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 23 to 25c.; do. best, 28 to 30c. per lb.; allspice, 13 to 16c.; cassia, 20 to 25c. per lb. for ground and 40c. for Saigon.

NUTS.

The feature of the nut market is an advance in Tarragona almonds 1s. per bag of 110 lbs. since last week. The bulk of the business on wholesale account has, however, been done. We quote as follows: Brazil nuts, 11 to 12½c.; Valencia shelled almonds, 20 to 22c.; Tarragona almonds, 9½ to 11c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12½c.; Marbot walnuts, 9½ to 11c.; Bordeax walnuts, 8 to 9c.: Sicily filberts, 10c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, ETC.

New season's Japan rice has been offered in New York for December shipment at prices about 1s. above those ruling last year for similar shipments. We quote: Standard "B," broken lots, 3⅞c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5c.; Patna, 4¾ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½ to 4½c.

TEAS.

Japan teas continue to gather in strength, 16½c. being asked for teas which a couple of weeks ago could have been bought at 15c. per pound. China green teas, according to latest mail advices, are also dearer. Shipments of new season's Japan teas are now arriving freely on the local market, and the wholesalers are rapidly shipping them out again to fill orders previously booked. In Indian and Ceylon teas the market is without special interest. Ruling prices on the Toronto market to retailers are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

The currant market rules firm and advices from the primary market state that the yield is not as heavy as anticipated. We quote: Provincials, 5¾ to 6c. in bbls.; ditto, half-bbls., 5¾ to 6c.; fine Filiatras, in bbls., 5⅞ to 6c.; do., half-bbls., 5⅞ to 6⅛c.; Patras, 6¾c. in cases; Vostizzas, cases, 7 to 8c.

Valencia raisins are cabled 1-16c. dearer. Locally the conditions are much as before. We quote: Off-stalk, 4 to 5c.; fine off-stalk, 5 to 6c.; selected, 6½ to 7c. layers, 5½ to 6½c.

In Sultana raisins, prices are firm for anything to arrive during the next month, but for shipments to arrive here about Christmas, figures can be shaded about 1c. per pound.

Figs are in much about the same condition as a week ago. We quote spot goods nominally: 10 oz., 7½c.; 10 lb., 9 to 10c.; 18 lb., 10 to 12c.; 28 lb., 11 to 13c.; taps, 3¼ to 3½c. net; natural, 4½c. in bags, and 6 to 6½c. in boxes.

California apricots, new season's growth, are now in stock here. We quote California evaporated fruits as follows: Peaches, 7 to 10½c. per lb., according to quality; apricots, 6½ to 15c.; pears, 5½ to 10½c.; egg plums, 5½ to 11c.; silver prunes, 8½ to 13½c.

Samples of new season's California prunes are being shown here this week.

BUTTER AND EGGS

Are in good demand. We can place any quantity at highest prices, and assure you prompt returns.

J. A. McLEAN,

Successor to GRAHAM, McLEAN & CO.

77 Golborne St. TORONTO.

"GOLDEN" HADDIES

are pure Haddock, cured and canned immediately after being caught, thereby retaining all the delicate flavor, which is one reason Golden Haddies are so popular.

Every Can Guaranteed

Packers' Agents **NORTHRUP & CO.**

23 and 24 South Wharf - - ST. JOHN, N. B.

Write us for price on Canned Clams.

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses.

CUT TOBACCOS . . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY.

BUSINESS OUTLOOK

FIRST-CLASS IN

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If you want to reach the **WINNIPEG** Wholesale Trade with your goods **WRITE ME,** with Samples and Prices. Letters and Telegrams promptly replied to.

E. NICHOLSON

174 Princess Street, **Winnipeg, Man.**

Successor to

W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

15 years' experience. Establishe 1

Eat Fruit in Summer

Your customers will if you

SHOW A NICE DISPLAY

You can get it from

CLEMES BROS. - TORONTO

The quality is excellent and prices about 20 per cent. above those of last year. We quote as follows: Bosnias, U's (110 to 113 half kilo), 6 to 6½c.; C's (85 to 90 half kilo), 7 to 7½c. per lb. California, 90 to 100's, 6½c. per lb.; 70 to 80's, 7½c.; 60 to 70's, 7½ to 8c.; 50 to 60's, 8 to 8½c.; 40 to 50's, 9½ to 10½c.; 30 to 40's, 12½ to 13c.; "Ruby" prunes, 7½ to 8c.; French, 4½ to 5c.

Dates are quiet. We quote: 5½ to 6c. for Hallowee and 5 to 5¼c. for Kadrowee.

GREEN FRUITS.

There are scarcely any oranges left on this market, and none will arrive till the new crop arrives in November. Lemons are selling readily, and offerings are fair. During most of the summer the trade in bananas has been good. The last couple of weeks, however, they have proved decidedly unsatisfactory. Prices this week ranged from 35 to 60c., and they were difficult to move at even those quotations. The main articles on the market this week were, of course, peaches and plums; some days 10,000 baskets of peaches were handled. The peach this year is rather small owing to the abundant crop. Plums are coming forward plentifully, with the quality good. Grapes are arriving in large quantities. The warm weather of last week ripened a sufficient number to cause some fairly large shipments. Huckleberries have not been coming forward for some days. Dealers have also handled a large number of baskets of plums. The plentiful supply of domestic fruit has completely driven the foreign variety out of the market. We quote as follows: Lemons, $2.50 to $3.50 per box. Cocoanuts, $4.50 a sack and 60c. per doz. Onions, 2 to 2½c. per lb. for Egyptians. Bananas, $1 to $1.50. New cabbage, $1 to $1.25 per 100. Watermelons, 20 to 25c.; muskmelons, Canadian, 60c. to $1 per large crate; cucumbers, 15 to 20c. per 12-quart basket; Canadian tomatoes, 15 to 25c. per basket. Crawford peaches, 40 to 75c. per basket; Canadian apples, $2 to $2.50 per barrel and 25 to 30c. per basket; pickling onions, 75c. per basket; Canadian plums, 20 to 40c.; Spanish onions, 85c. to $1 per case, according to quantity taken. Blue grapes, 25 to 30c. per 10-lb. basket; Niagara grapes, 3 to 4c. a pound; common pears, 15 to 25c. per basket; Bartlett pears, 30 to 40c. per basket. Celery, 25 to 30c. a dozen.

BUTTER AND CHEESE.

BUTTER—There is nothing special to

SITUATION WANTED.

THOROUGH RELIABLE GROCER GONE OUT of retail business is desirous of securing a position on the road; age 35; good address; temperate habits; not afraid of work. Address, Box 8, THE CANADIAN GROCER.

RIVERSIDE CANNING WORKS

Wallaceburg, Ont.

Eagle Brand Tomatoes, Corn and Catsup

THE BEST IN THE MARKET.

No coloring in Tomatoes; no bleaching in Corn. All goods warranted pure and to possess natural flavor.

W. J. BADDER, Prop.

MORROW & EWING

General Commission Merchants

13 St. John St., MONTREAL

We beg to notify the Wholesale Grocery Trade that we have to offer best values in

Rio, Santos, Maracaibo and Mocha Coffees

also have on hand full lines of

Japan, Congou, Indian, Ceylon and Gunpowder Teas

Samples and particulars on application. Wholesale supplied only.

W. H. Seyler & Co.

Brokers and Commission Merchants

Room 100, Board of Trade,

Toronto

Manufacturers and Importers wishing to have their products introduced to the jobbing trade are respectfully requested to communicate with us.

English, German and French Goods a specialty.

Representing

J. Lewenz & Hauser Bros., London, Eng.—**Teas.**

Tellier, Rothwell & Co, Montreal—"Royal" Black Lead and Blues.

Hecker-Jones-Jewell Milling Co., New York.

German Gelatine Works, Hoechst am Main, Germany.

Wholesale agent for **Grape Wine Vinegar Co.,** Toronto.

EGGS

Market firm, receipts light, selling readily at 12 to 13 cents.

BUTTER

Market bare of good tubs and pails which are in good demand at from 12 to 14 cents. Ship forward while fresh.

RUTHERFORD, MARSHALL & CO.

62 Front St. East, TORONTO

G.F.& J.GALT PACKERS OF THE CELEBRATED **BLUE RIBBON TEAS**

42 SCOTT St TORONTO

report this week. The quantity coming forward has been sufficient for requirements. Prices remain steady, especially for the better grades. The export demand for creamery has not been so active and so far as we can learn there is no export demand for dairy. The figures for the export from Montreal, which show a large increase in the export of butter for the season, are somewhat misleading. We understand that probably one-half of the butter reported as shipped from the port of Montreal is United States butter, which has been put through this port in bond. It is generally conceded that there is no increase in the manufacture of Canadian butter this season. This can be well accounted for, as the price of cheese has continued high and the relative values of cheese and butter during the season seem to lead the farmers to think that cheese pays better than butter. Dairy, best quality, sells at 12 to 14c., and medium grade at 9 to 10c. Pound prints are worth 14 to 15c. Creamery, early make, June and July, tubs, 17 to 18c., and prints, 18 to 19c.; later make, tubs, 19 to 20c., and prints, 19 to 19½c.

CHEESE—The market has been exceedingly dull during the week. Buyers and sellers continue apart in their views and very little goods have changed hands. What the outcome will be is difficult to determine. It seems to be a case of "survival of the fittest;" 9½c. is the price generally bid, and factories are holding out for 10c.

SALT.

Trade during the past week has improved somewhat, and the fall demand is coming on briskly. Some heavy orders have been received. Quoted at Toronto, carload lots go at $1 per bbl. and 65c. per sack; less than carload lots, $1.05 per bbl. and 70c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

FISH.

The supply, which has heretofore been inadequate for the demand, has increased this week. In consequence of this pike dropped ½c. a pound, and prices on trout and whitefish are easier. We quote as follows: Pickerel, 6c. per lb.; pike, 5½c. per lb.; whitefish, 7c.; trout, 6½c.; perch, 3c. per lb., fresh herring, 3½c. per lb.; haddies, 7½c. per lb.; Labrador herring, $3 to $4 per bbl. and $2.25 per half-bbl.; split herring, $4.50 per bbl. and $2.50 per half-bbl.; boneless fish, 3½ to 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg.

The rarest morsels to be found
Are manufactured in Owen Sound.
They are "Graham Crackers" pure and grand,
McLauchlan's name's on every brand.

J. McLAUCHLAN & SONS,

Biscuit Manufacturers, - **Owen Sound, Ont.**

PROVISIONS.

The past week's trade has been active and steady, with all lines selling at full prices. We understand that there have been some lots of United States long clear bacon and barrel pork coming on the market. There is no speculation going on, but some dealers, finding their decks bare, have been compelled to import to retain their customers. The lower prices prevailing on the other side have allowed them to to do this and pay the 2c per lb. duty. Many dealers think that lard will not tend much higher, for the fall killing will start soon, and the consequent increased supply will be coming on the market.

DRY SALTED MEATS—Long clear bacon, 8¾c. for carload lots, and 9 to 9¼c. per lb. for ton lots and cases; backs, 9½c.

SMOKED MEATS—Breakfast bacon, 12½ to 13c.; rolls, 10½ to 11c.; hams, large, 11 to 11½c.; 12½ to 13c. for small and 12½c. for medium; shoulder hams, 9½ to 10c.; backs, 12 to 12½c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 6¼c.; tubs, 6½ to 6¾c.; pails, 6¾c.

BARREL PORK—Canadian heavy mess, $14.50 to $15; Canadian short-cut, $17; clear shoulder mess, $13.50.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Prices of wheat have dropped a couple of cents from last week's quotations. We quote: Wheat, No. 1 hard, $1.10; winter wheat, 91c.; new winter, 90c.; oats, 27½ to 28½c.; peas, 51c.; barley, 24 to 27c.

FLOUR—Although there is no alteration in prices, yet flour is somewhat easier this week. We quote in carloads on track, Toronto: Manitoba patents, $5.90; Manitoba strong bakers', $5.50; Ontario patents, $4.75 to $5; straight roller, $4.50 to $4.65, Toronto freights.

BREAKFAST FOODS—Trade has picked up considerably lately, and manufacturers are looking for a good fall trade. The demand from the south is likely to be quite heavy. We quote as follows: Standard oatmeal and rolled oats, $3.30 in bags and $3.60 in bbls.; rolled wheat, $2.75 in 100-lb. bbls.; cornmeal, $2.50; split peas, $3.25; pot barley, $3.

COUNTRY PRODUCE.

EGGS—Receipts during the week have been liberal, but in many cases not too much so. On the whole, however, the demand has been only moderate, due no doubt to the low price of fruit. There is no change in values, but it is rather difficult to keep decks cleared up, especially of No. 2 stock, as there is a good deal of this grade coming forward from outside exporters. Prices have not changed much. We quote: No. 1, 12½ to 13½., and No. 2, 9 to 11c.

POTATOES — There has been a visible scarcity in this vegetable during the week and prices have risen considerably. As yet there has been no indication on this market of rot prevalent elsewhere. By the carload potatoes are costing 45 to 50c., and by the bag 65c.

HONEY—About the only business being done in honey is the buying by the commission houses for the fall trade. The consumptive demand is not expected till the fruit season is past. We quote light at: 60-lb. tins, 6 to 6½c.; 5 and 10-lb. tins, 6½ to 7c.; comb, $1.50 to $1.75 per dozen.

DRIED APPLES—The fly and worm pests continue to affect a large percentage of the goods coming forward from the different points of the province, and for that reason

WE ARE
PAYING
CASH
FOR
DRIED APPLES

W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. **Toronto**

CURRANTS "KALAMOS"

Fine Filiatra—"Cleaned and Stemless."

GRENOBLE WALNUTS

Finest—
—Quality

Just received from place of growth.

SALMON NEW PACKS

"Anchor"—The finest in the market.
Our Own **BRAND** Registered.—Every Tin Guaranteed.

Horseshoe—Tall tins.

Special Quotations

FOR OCTOBER DELIVERY.

NEW VALENCIA RAISINS
NEW MALAGA RAISINS
NEW SULTANA RAISINS
NEW CALIFORNIA RAISINS
NEW CALIFORNIA PRUNES
NEW CURRANTS, Barrels, Half-Barrels, Cases, Half-Cases.
NEW PEELS, Imported and Domestic.

THE EBY, BLAIN CO. LIMITED

Wholesale Importing and Manufacturing Grocers.

Toronto

not much business is being done. Prices are firm for satisfactory fruit in anticipation of a short crop, but not much stock is being held, and business is dull. Local prices run from 3 to 3½c. f.o.b., and jobbing price ranges about 3½c.

EVAPORATED APPLES—Trade in this line is quiet and featureless. Hardly any goods have been moved this week. Choice stock is nominally worth about 5½c.

HIDES, SKINS AND WOOL.

HIDES—The demand has not been as good as was expected; in fact, trade has been quite dull during the week. Cowhides: Dealers pay 8½c. for No. 1, 7½c. for No. 2 and 6½c. for No. 3. Steerhides: 60 lbs. and up, 8½c. for No. 1, 7½c. for No. 2 and 6½c. for No. 3.

CALFSKINS — Business is only steady. We quote; No. 1 veal, 8 lbs. and up, 10c. lb.; No. 2, 8c.; Dekins, from 30 to 35c.; culls, 15 to 20c. each.

SHEEPSKINS — We quote: Lambskins and pelts, 65 to 75c.

WOOL—The higher prices looked for in wool have not developed, supposedly because trade was upset by the Exhibition. Business has been rather dull relatively to the expected trade. Neither is the anticipated quantity coming forward nor are the local factories creating an exceedingly heavy demand. Dealers are paying 19 to 20c.

PETROLEUM, ETC.

The demand for fall stocks of illuminating oils is being felt now, but the trade in lubricating oils is the biggest factor in the trade. In the course of a month, however, the heaviest orders for illuminating oils will be arriving. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 14c.; carbon, safety, 16½c.; Canadian water white, 17c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

Valencia raisins are cabled 1s. 6d. dearer.

Shipments of "Horseshoe" salmon are arriving.

Tarragona almonds are 1s. per bag of 110 lbs. dearer.

Japan tea is about 1½c. per lb. dearer than a couple of weeks ago.

The price of leather advanced about 1½c. within the past week or two.

QUEBEC MARKETS.

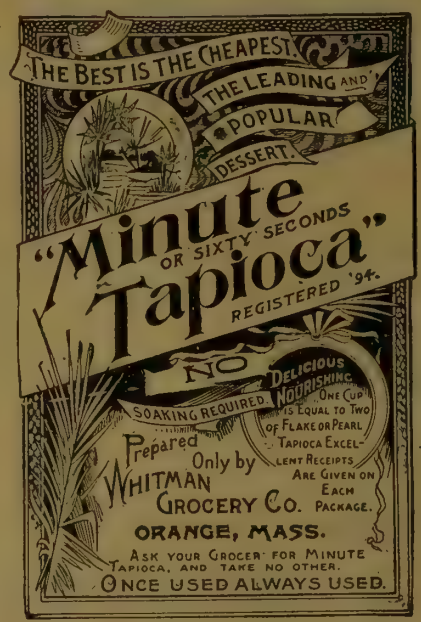
MONTREAL, Sept. 17, 1897.

GROCERIES.

THE week has been a fairly brisk one in the general grocery market, and prices generally have a distinctly firm tendency, though buyers seem slow to recognize the fact. This tendency is most noticeable in the case of Japan tea and it is now practically established beyond a doubt that these will average fully 2c. per pound higher than they did last season. Sugar has contributed a brisk trade and values are firm, while strength is very noticeable in all kinds of dried fruit, both Californian and European, for, with the exception of currants, advanced prices are asked in the case of all new contracts. Molasses and syrups maintain their strength, and the tendency toward general buoyancy is more marked than before.

SUGAR.

The sugar market has been quite active during the past week, and Ontario jobbers have been unusually large buyers in the current week's operations. Values are steady, and a conference that was held this week between Ontario and Quebec wholesale men has resulted in a more definite understanding regarding the sale of the staple. The standard basis is to be more strictly observed, and pledges have been entered into not to cut prices in each other's territory except in the case of firms outside the guilds, and with them the fight is to be carried on to the bitter end. Cable intelligence lately regarding the raw material has been of a steady character on the whole, and



"I never use Tapioca"

was a common expression among housekeepers before

"MINUTE TAPIOCA"

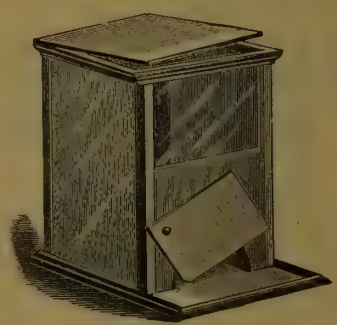
was put on the market. The tedious soaking necessary and the low quality of a great deal of the tapioca sold kept it in the background as a food article.

The introduction of "Minute Tapioca" changed all this, and people everywhere who would not touch the old tapioca are our most enthusiastic customers. "Minute Tapioca" requires no soaking, is absolutely pure and very delicious.

Whitman Grocery Co.

ORANGE, MASS.

Get it of your wholesaler or direct.



MARSHALL'S

Saratoga Potato

CHIPS.

Grocers sell them.

Manufactured by

JOHN E. MARSHALL

118 Commercial St., Boston.

D. H. RENNOLDSON, Agent in Montreal.

ENAMELLED MEASURES

In ½ pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.

GOVERNMENT STAMPED

Superior to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode . . . .

The McCLARY MFG. CO.

LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER

FOR SALE

A GROWING BUSINESS

Groceries and Crockeryware

In a prosperous town on Main Line C.P.R., in British Columbia. Annual turnover over $20,000. Good reasons for selling. Apply to K.A.M., CANADIAN GROCER, Toronto. (40)

COTTAMS SEED.

The only packet bird food in this country that has made for itself an enviable reputation. **The only one that others care to imitate.** The only one that is put up under six patents, by an experienced fancier, and that can be relied upon to keep birds in health and song. It is the only bird food that will satisfy your customers.

All wholesalers.

DAWSON & CO.

FRUIT, PRODUCE AND COMMISSION MERCHANTS,
32 WEST MARKET STREET
TORONTO

FRUIT

Large quantities are now being handled by

McWILLIAM & EVERIST

WHOLESALE COMMISSION MERCHANTS

25 and 27 Church street,
TORONTO, ONT.

Consignments promptly and carefully handled. All orders receive our best attention.

Telephones:—Office, 645. Fruit Market, 2746.

PURE

LARD

. . OF THE . .

Best Quality.

Special Prices This Week Get Our Figures.

IN 5 TUB AND 15 PAIL LOTS.

F. W. FEARMAN - HAMILTON

there are no indications of any change in values in the near future. We quote: Granulated, 4 1/16c. up to 10 barrels, and 4 3-16c. for larger quantities. Yellows range from 3 1/2 to 3 3/4c., and creams, 3 7/8c.

SYRUPS.

The improved demand already noted for syrups continues, and values are firmly held at the advance quoted last week, an active trade passing both from the refiners and second hands. We quote 1 3/4 to 2 1/4c. per pound, as to quality.

MOLASSES.

The strong disposition of this staple is fully maintained, and 23c. has been refused lately for some round lots, whereas 22 1/2c. would have been accepted for the same goods a week or so ago. In fact, still higher prices are looked for, as holders are not urging sales at all, being perfectly satisfied that all the goods on the market will be wanted at full prices. We quote: Barbadoes, 24 to 25c., and Porto Rico, 25 to 27c. in jobbing parcels.

RICE.

The firm feeling in rice reported last week continues, prices being strongly held at the recent advance. We quote: Crystal Japan, $5; standard B, $3.50 to $3.75; Patna, $5 to $5.50; Carolina, $6.75 to $7.75; choice Burmah, $4 to $4.25, and Java kinds, $4.25 to $4.50.

SPICES.

Business in spices rules quiet, but values are held steady, while it would cost a considerable advance on ruling figures to lay down fresh supplies here based on current prices outside. We quote: Black pepper, 9 to 10c.; pure white, 11 to 16c.; pure Jamaica ginger, 20 to 25c.; cloves, 15c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do., best, 28 to 30c. per lb.; allspice, 12 to 14c.; nutmegs, 50 to 90c.

COFFEES.

This market has ruled quiet, demand being chiefly for small lots. We quote: Maracaibo, 16 to 19c.; Santos, 12 to 15c.; Rio, 12 to 16c.; Mocha, 24c., and Java, 25c.

TEAS.

The strength of the tea market is unmistakable, especially for Japan stock, which will certainly be 2c. higher all round than the trade expected, as round lots, which could have been bought at 12 1/2c. a fortnight ago, are difficult to obtain at 14c. today from first hands. In spite of this strength buyers, as a general rule, seem hard

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.

$2.50 per case; 80c. gallon.

THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

BROCK'S BIRD SEED

is the standard by which all good bird seeds are judged To say it is equal to "**Brock's**" is the highest praise that can be bestowed. 1-lb. ½-lb. pkts. All wholesalers. See you get it.

NICHOLSON & BROCK - TORONTO

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

EGGS AND BUTTER

Strictly fresh eggs are selling at 13 to 14c. Held stock 12c. Choice butter scarce and good prices can be realized. Correspond with

THE WM. RYAN CO. LIMITED

70 and 72 Front St. East, - TORONTO

S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,
TORONTO, ONT.

Smoked Hams

are **scarce** with other packers. For ten days **we** will give special inducements in barrel lots. Write for prices. . . .

D. GUNN, BROS. & CO.

Pork Packers and Commission Merchants,
TORONTO, ONT.

Extra Fancy Maiori and Sorrento Lemons. Finest Bananas. California Bartlett Pears. Crawford Peaches, Plums, Grapes.

HUGH WALKER & SON

Wholesale Commission Merchants

GUELPH, ONT.

CANADIAN Peaches, Pears, Plums Apples, Tomatoes, Huckleberries, etc.

Large shipments arriving daily. Sold at lowest price, and all orders promptly and carefully executed.

to convince, and the demand lacks snap as a consequence. In a retail distributing way the movement is moderately good. We quote: Young Hysons, 14 to 18c. for low grades, 25 to 28c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15½ to 21c. for mediums, and 28 to 40c. for high grades; Indians and Ceylons, 17 to 20c. for mediums, and 35 to 65c. for higher grades.

CANNED GOODS.

There has been a fair enquiry for canned goods, and prices are firmly held all round. This is especially so in the case of domestic vegetable staples like tomatoes and corn. We quote as follows: Tomatoes, 80c.; corn, 60 to 80c.; peas, 80c.; peaches, $1.75 to $1.90 for 2's; raspberries, $1.40 to $1.90; strawberries, $1.75 to $2, according to brand and quality; cherries, $2.30; apples, 3's, 95c.; gallons, $1.65 to $1.75; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.40 to $1.45; "Clover Leaf," $1.35; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.30, in tall tins; canned mackerel, $1.25; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.30; lobsters, $11 per case; French sardines, $10.25 to $11 extra brands; ordinary brands, $8 to $9; Canadian brands, $4.25.

DRIED FRUIT.

This week's cables in some instances quoted currants 6d. lower for shipment by the second direct steamer, but as a general thing values are steady. It is understood that considerable contracts have been closed on the first boat, but the terms are kept private, and no offers of stock to arrive are yet noted in this market. For spot prices the range is unchanged. We quote: Barrels, 3¾ to 4c.; half-bbls., 4 to 4¼c., and cases, 4½ to 4¾c., and the stock of old is rapidly being exhausted.

Valencia raisins continue as firm as ever, and buyers who held off expecting lower offers by the second steamer from Denia have been dissapointed, as more money is being asked than by the first boat. In fact, bids of 14s. were refused for ordinary off-stalk. Prices for stock on spot are largely nominal at 4¼c. for off-stalk and 5c. for selected. Very few layers are to be had.

Values point still higher on California raisins this week, and now the very lowest quotation at which car lots of 3-crown fruit could be landed in Montreal is 6¾c. With this cost in view, jobbers are naturally firm in their views, and the prospect of still higher prices has led to some extensive orders being closed this week.

California prunes are strong and advancing, also. In fact, advices to hand this week from the Coast state that 40's and 50's are not to be had at any price, being practically out of the market, and in some orders that have been executed the fruit will cost the importers from 9 to 10c. in carloads laid down in Montreal. This is an advance of 1 to 2c. on previous prices. Cables on French prunes also report firmness, 3d. higher being asked this week. In Bosnia fruit no change is reported.

Advices state that California evaporated apricots are very strong and active on the Coast, with a rising market, owing to the scarcity of peaches, and that they are generally considered to be good stock to hold for higher prices. Evaporated peaches are practically unquotable, as the asking price is too high to be seriously considered.

NUTS.

The market continues without special feature. We quote as follows: Grenoble walnuts, 11 to 12c.; do. shelled, 20c; Brazils, 11c.; almonds, 10 to 10½c.; do shelled, 17 to 18c.; filberts, 8½ to 9c.; peanuts, 7 to 9c.; pecans, 9 to 10c.; and cocoanuts, $3.50 to $3.75 per 100.

DRIED APPLES.

The strength noted in dried and evaporated apples last week is fully maintained, prices on the former being stiff at 3 to 4c. and the latter 6c.

APPLES.

Receipts of these continue light and prices steady at $2 to $3 per bbl.

GREEN FRUIT.

The receipts of Canadian green fruit have been enormous lately, running from 5,000 to 20,000 packages per day. As a result they have driven California and other fruit out of the running, trade being almost wholly confined to the domestic article. California fruit has stopped arriving, as many carloads only sold for the bare charges. Bananas are dull and cheap. Quotations to-day are: Peaches 15 to 25c.; plums, 15 to 30c.; pears, 15 to 30c., and grapes, 17 to 25c. per basket; bananas, 40c. to $1 per bunch and lemons $2 to $3 per box.

COUNTRY PRODUCE.

EGGS—There was an improved demand for eggs to-day, and the market was more active with a larger volume of business. The receipts continue liberal, but prices are well maintained at 17 to 18c. for new laid, and at 13½ to 14c. for choice candled stock per dozen.

BEANS—A fair business is doing in beans, and prices are unchanged at 70 to 80c. for primes, and 90c. to $1 for choice hand picked per bushel.

HONEY—The demand for honey is still slow. White clover comb is offering at 10c. and dark at 7c.; bright extracted at 6½ to 7c., and dark at 4 to 5c. per lb.

PROVISIONS.

The demand for provisions in a jobbing way continues good, and the market is fairly active and firm. We quote: Canadian pork, $15 to $15.50 per bbl.; pure Canadian lard, in pails, at 6¾ to 7¼c., and compound refined at 5¼ to 5½c. per lb.; hams, 12 to 14c., and bacon, 12 to 13c. per lb.

FLOUR AND MEAL.

The flour market was without any new feature to note. We quote: Winter wheat patents, $5 to $5.25; straight rollers, $4.85 to $5, and in bags, $2.25 to $2.35; best Manitoba strong bakers', $5.50; second do., $5, and low grades, $3.15; Hungarian patents, $5.90.

There was no change in the feed market, the demand being slow. We quote: Manitoba bran at $11 to $11.50, and shorts at $12 to $12.50 per ton, including bags. Ontario bran, in bulk, is offering at $10.

The demand for meal is slow and the market is quiet. We quote: Rolled oats, $3.30 per barrel, $1.60 per bag; standard meal, $3.20 per barrel and $1.55 per bag.

BALED HAY.

A fairly active trade was done in baled hay, and prices are without change. We quote: No. 1, $11.50 to $12.50, and No. 2, $9.50 to $10.50 per ton in car lots on track.

CHEESE AND BUTTER.

Cheese continues firm, but buyers protest that extreme views held by sellers check the movement, and will, unless the Britishers advance their limits, eventually lead to a slump in prices. However, though factorymen are holding back and buyers complaining of unworkable limits, a fair quantity of business is being done and sufficient purchases made to prevent factorymen from modifying their views. Aside from the dealing in French country cheese at the wharf Monday there was little doing on spot. The offerings of these comprised 4,000 boxes, and they were all sold around 9⅜c. with a few pet factories at a fraction more. These figures are ⅛ to ¼c. more than was paid a week ago, which does not look much like any immediate decline in value. We quote: Finest Ontario cheese, 9¾ to 9⅞c.; finest Townships cheese, 9½ to 9⅝c.; finest Quebec cheese, 9⅜ to 9½c.

Butter was fairly steady, and most of the current trading is with local jobbers, who are paying full prices here and also bidding good figures in the country, it is understood. This has a sustaining influence on values, and offsets the fact that exporters have not been active operators of late. We quote: Finest creamery, 19½ to 20c.; seconds, 18½c.; dairy butter, 12½ to 13c.

MONTREAL NOTES.

Cables from Bordeaux this week quoted French prunes 3d. higher than they were six days ago.

Daily receipts of fresh fruit have been enormous, ranging from 5,000 to 20,000 packages per day.

California prunes are quoted from 1 to 2c. higher than they were a week ago, and sellers are not anxious to close.

Patras cables state that lower offers are being made on currants for shipment by the

NONSUCH JUBILEE STOVE ENAMEL

The most popular Stove Polish in the Market.

SAVES TIME ENERGY MONEY and WORRY IS A **PERFECT** PASTE POLISH **PURE** LUMBAGO **FREE** FROM FOREIGN MATTER

A beautiful Jubilee Souvenir with every Box.
FIRST MONTH'S SALES OVER 35,000

FOR SALE by the Wholesale Trade and...

The Nonsuch Mfg. Co., Limited, Toronto.

The Club Coffee

Clubmen always want the best. That is how this Coffee gets its name. There are still a few towns unrepresented. Do you want a ***good thing?*** Write

Ewing, Herron & Co.
Coffee and Spices
Montreal.

Ask our Travellers to show you our LEADERS in BULK

Ceylon and Young Hyson

TEAS

SPLENDID VALUES.

Agents in Canada for ENGLISH BREAKFAST HOP TEA.
Pounds and Half Pounds. ✦ Once Tried Always Used.

BALFOUR & CO., HAMILTON

The Best of Vinegar

is none too good for pickling uses.

Lytle's White Wine Vinegar

is the equal of any and superior to most vinegar in the market. Write for quotations to

T. A. LYTLE & CO.
Vinegar Manufacturers, TORONTO

Rio Coffees

Large shipment now arriving ex ss. Trojan Prince.

Exceptionally good selection at low prices.

WARREN BROS. & CO.
TORONTO.

Extra Choice

Hams Bacon
Pure Lard
Mess Pork

PARK, BLACKWELL & CO. Limited
Pork and Beef Packers,
TORONTO

"How to sell Coffee"

. . . BUY . . .

Excelsior Blend

It sells itself, because it excels the others. Highest grade MOCHA and JAVA. Satisfaction guaranteed.

Todhunter, Mitchell & Co.
TORONTO

BUY

Ivory Bar Soap

THE BEST MADE

NEW SEASON'S

Valencia Raisins

ARGUIMBAU'S

SELECTED LAYERS SELECTED
FINE OFF-STALK OFF-STALK

Now in store.

PERKINS, INCE & CO.
TORONTO.

second steamer than by the first this week, figures representing a decline of 6d.

California fresh fruits have been driven out of the market, as car loads have been sold here that hardly paid the charges.

Cables state that sulphur is much higher abroad, and also that there has been a sharp advance in washing soda in Great Britain.

On the basis of offers made this week it will cost an advance of ¼ to ½c. on last week's figures to lay down California raisins in Montreal.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Sept. 17, 1897.

THE week has been quite a busy one. The opening of the Exhibition brought a large number of people to the city. Both the retail and the wholesale trade have felt the benefit. The Exhibition, while not as large as those held in the larger cities of the west, was a success, and all visiting it were well pleased. In many features it was the best ever held here. In general, the markets are well maintained. Stocks tend to be light. Cream of tartar shows quite an advance for the week. Rice also holds firm at the advanced figure. Spices show firmer figures. A feature of the week was the arrival of a large cargo of Porto Rico molasses. It was entirely unexpected, and has created an easier feeling, though the cargo has been well taken up, the market being short on Porto Rico. In tea, the new China and Ceylons are of extra value and better demand is noted than for some time. There is a steady increase in the sale of Ceylons and packet teas here.

OIL—The demand for lubricating oil is small. In burning oil there continues to be an improved business, with great effort being put forth by those who handle Canadian oil as against those who sell American to secure the trade. In linseed oil, markets are higher and stocks light. We quote: Best American burning oil, 17½ to 18½c.; Canadian water white, 16 to 17c.; Canadian, prime, 14 to 15c.; cod oil, 22 to 24c.

SALT—Stocks, which have been quite low, are again ample, though not large for the season. Some 8,000 sacks of coarse arrived this week and found a ready sale; also upward of 400 fine by way of Boston. Large quantities of Trapani salt is now being bought by the fishermen through Charlotte Co. They buy it in Boston. They prefer it very much to the Turk's Island product. We quote as follows: Coarse, 47 to 50c.; Liverpool factory-filled, 85c. to $1; Canadian fine, 90c. to $1 per bag.; 5-lb. bags, in bbls., $3 to $3.25; 10-lb. bags, in bbls., $2.85 to $3; butter and cheese salt, bulk, $2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, $2 per case of 2 doz; rock salt, $5 to $6 per ton. hams, 12 to 14c., and bacon, 12 to 13c. per lb.

CANNED GOODS—The market is rather quiet. Our dealers are fairly well supplied if they get their orders filled. The main doubt is with tomatoes, quite a quantity of which were sold here at the lowest prices. Prices are held firm and a good profit is being made. Our dealers could even now sell their corn, peas and tomatoes at a good profit in the west. This season has seen more Canadian canned meat used here than ever, and the demand for it is growing. It is sold about 20c. per doz. below the American article. A much larger business is being done this year in shipping sardines to the west than ever before. This is also a business which is growing. The stock of tomatoes is very light and higher prices are asked. New salmon is shortly expected. We quote as follows: Corn, 70 to 75c.; peas, 80 to 85c.; tomatoes, 95 to $1; gallon apples, $1.80 to $1.85; corned beef, Canadian, $2.40 to $2.50; American, 2-lb. tins, $2.60 to $2.70; 1-lb tins, $1.40 to $1.60; oysters, 2's, $2.10 to $2.20; 1's, $1.40 to $1.50; peaches, 3's, Canadian, $2.75 to $3; 2's, $1.75 to $1.85; American, 3's, $2 to $2.25; pineapple, $2.50 to $2.75; salmon, $1.25 to $1.40; lobsters, $2.50 to $2.60; haddies, $1.15 to $1.25; clams, $5 for 4 doz; chowder, $2.60 to $2.75 for 2 doz.; scallops, $6 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUIT—The supply of Canadian fruit has been large and low prices have ruled. Pears find large sale and are of good quality. The amount of Canadian fruit has very much affected the sale of California peaches and grapes. In plums large quantities of Canadian are to hand and of good quality. The few Nova Scotias which have been received have brought but low figures. It is perhaps as well the crop is short. In apples there are plenty of soft stock being received. Sweet potatoes have fair sale. We quote: Rhodi oranges, $5 per box; lemons, $4.50 to $5; case lemons, $6 to $7; bananas, $1.50 to $2; new apples, $1.50 to $2.50 per bbl.; California peaches, $1 to $1.25; California plums, $1 to $1.25; California pears, $2 to $2.50; melons, 35 to 40c.; cucumbers, $1.25 per bbl.; grapes, 40 to 60c. per basket; pears, $2 to $4 per bbl.; California grapes, $2 to $2.60; plums, Canadian, 50 to 75c.

DRIED FRUIT—There are a few new Valencia layers to hand from New York, and direct shipments are daily expected. It was thought they would have been here before. Stocks of Valencias bought are not large. A few bought before the advance show fair profit. Some small orders are still going forward. Our dealers have not yet bought California raisins, and from the outlook it would seem they have done right, as movement is toward lower prices. At fair figures a good trade will be done here. Seeded raisins are being pushed this year, but prices are rather high. All kinds of California dried and evaporated fruits are offered in 1-lb. cartoons. In currants, prices tend higher. Onions are rather lower as Canadian onions are now coming on the market. In evaporated and dried apples prices tend higher, with light stocks, particularly the former. Prunes and dates quiet. We quote as follows: Raisins, Valencias, old, 5¼ to 6c.; California L. M. 3-crown, 7 to 7¼c.; London layers, $1.75 to $2; currants, cases, 5¾ to 6c.; bbls., 5¼ to 5½c.; cartoons, cleaned, 7¾ to 8c.; bulk, cleaned, 6½ to 7c., prunes, boxes, 5 to 10c.; dates, 4½ to 5c.; dried apples 3½ to 4c.; evaporated apples; 6 to 6½c.; onions, $2.50 to $3 per bbl.; cocoanuts, $2.50 to $3.50 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 7½ to 9c.; Valencias, layers, old, 6 to 7c.; Malaga loose muscatels, 6 to 6½c.; 4-crown L. M. Californias, 7¾ to 8c.; seeded muscatels, 1-lb. cartoons, 12 to 13c.; new Valencias, about 6½ to 7c.; do. layers, 7 to 7½c.

SUGAR—There is a good demand, and refineries find improved sale, particularly in yellows, stocks of which are light. Prices show no change. We quote: Granulated, 4¼ to 4⅜c.; yellows, 3⅜ to 3¾c.; Paris lump, 5¼ to 5½c.; powdered, 5 to 5¼c.

MOLASSES — The market got quite a surprise this week. A cargo of upward of one thousand packages landed here from Porto Rico. It was altogether unexpected. As the stock of Porto Rico was short it will

The QUEEN CITY OIL CO., Ltd.
SAMUEL ROGERS, President. TORONTO, ONT.
Importers of the very finest PRATT'S ASTRAL and
WATER WHITE AMERICAN OILS
CAR LOADS OR LESS. — WRITE FOR PRICES.
Best Canadian Lamp Oil Made in Canada.

OTHER FIRMS

Are not content with copying our package, but are using the identical words on our labels. Imitation is the sincerest flattery, but do not be deceived, as Meadow Sweet Cheese has the largest sale of any package cheese in England and United States, and the sales in Canada are growing every day.

Sold retail in 10c. packages, and 15 and 20c. pots, allowing 30 per cent. profit to the Grocer.

Write to
Meadow Sweet Cheese Co.
P.O. Box 2321, Montreal
For Price List.

EAST INDIA PICKLES

PIQUANT APPETIZING DELICIOUS

There are none other so nice.

Ask your wholesaler.

A. E. RICHARDS & CO., Agents, HAMILTON.

Pickles.

Every one makes mistakes sometimes; never in buying Heinz's Baked Beans—Grocers should push them.

Other Popular Specialties

SWEET PICKLES **TOMATO CHUTNEY**
INDIA RELISH **TOMATO KETCHUP**
ETC.

For sale by

Hudon, Hebert & Cie., Montreal.
H. P. Eckardt & Co., Toronto.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE always bear this Keystone trade-mark

H. J. HEINZ Co. KEYSTONE PICKLING & PRESERVING WORKS TRADE MARK PITTSBURG, U.S.A.

not affect the price, but the upward tendency will be checked. Barbadoes is still offered low. We quote: Barbadoes, 23 to 24c.; Porto Rico, 27 to 30c.; New Orleans, barrels., 25 to 28c.; Antigua, 22 to 23c.; syrup, 36 to 38c.; St. Croix, 20 to 22c.; Demerara, 33 to 34c.

FISH—There is little new. The advance in pickled herring is the chief feature. The market is firm in Grand Manan fish, and there are no eastern shore fish arriving. Dry cod keep firm, with fair supply. Smoked fish is still dull. Shad are in fair supply; some very nice ones in the market, which bring full prices. Boneless, which have improved sale, tend higher. We quote: Large cod, $3.15 to $3.25; medium, $3 to $3.10; pollock, $1.25 to $1.30; bay herring, $1.50 to $1.60 per half-bbl.; smoked, new, 6 to 7c.; shad, half-bbl., $4.50 to $5; boneless, 2½ to 4c.; cod, 6 to 6½c.

DAIRY PRODUCE — Eggs keep quite scarce, and higher prices are asked. In cheese the market here moves up slowly, but stocks are light and through the country the factories are selling for export. Stock here is likely to be short and prices are likely to go higher. There is but fair local demand. Butter is dull and plentiful. Where quality is good there is fair movement, but otherwise it is a drug. We quote: Dairy butter, 15 to 17c.; creamery, 17 to 18c.; prints, 18 to 20c.; cheese, 9½ to 10c.; eggs, 12 to 13c.

PROVISIONS—The whole market tends higher, except it be hams. The Canadian curers have had to lower prices to meet American competition, but a further advance is looked for. Lard shows a good ½c. advance, and higher prices are looked for. Mess pork is scarce. Market is largely supplied at present from P.E. Island. We quote: Clear pork, $14.50 to $15.50; mess, $13 to $14; plate beef, $14 to $14.50; hams, 13 to 13½c.; rolls, 9½ to 10c.; pure lard, 7 to 7½c.; compound, 6¼ to 6½c.

FLOUR, FEED AND MEAL—Our dealers are not as well supplied with flour as they should have been. The advance came quicker than expected, and they did not have confidence to buy at the advanced prices, though they continue to climb, particularly Ontario flour. In oatmeal the figures move upward, as do oats. Beans are firm at the advance, with fair stocks. Barley is quite a little higher, and is not freely offered. Split peas are hard to get. We quote as follows: Manitoba flour, $6.25 to $6.35; best Ontario, $5.40 to $5.50; medium, $5.25 to $5.35; oatmeal, $3.65 to $3.75; cornmeal, $2.20 to $2.25; middlings, car lots, in bulk, $15 to $16; bran, do, do, $13.50 to $14.50; hand-picked beans, $1.20 to $1.25; prime, $1 to $1.10; oats, 34 to 36c.; hay, $12 to $13; barley, $3.10 to $3.20; round peas, $1.25; split peas, $3.25 to $3.30; yellow eye beans, $1.75; timothy seed, Canadian, $2 to $2.25; do. do., American, $1.75 to $2; clover, 8¾ to 9c.; alsike, 8½ to 9c.

"We have bargains in sugars this week," write Laporte, Martin & Cie.

"'Horseshoe' salmon is now in stock, and we have begun to fill our orders," say Laporte, Martin & Cie.

TO PUSH TRADE IN CANADA.

MR. H. V. ROBINSON, representing Brand & Co., manufacturers of invalids' specialties, etc., London, Eng., is making a tour of Canada in the interests of his firm. Mr. Robinson was in Toronto this week and reported having done a nice business. His expectations for the Canadian market are high.

Brand & Co.'s sauces, essences of beef, etc., have an extensive sale in Great Britain, and an effort is being made to push them more vigorously in Canada. One of the firm's specialties is a meat lozenge. It has the consistency of a gelatine drop and the flavor of beef tea.

"Two days before the Jubilee," remarked Mr. Robinson, "Our firm advertised these lozenges, and the sale was so great that the firm was unable to supply the demand." It takes about two weeks for these lozenges to dry.

This is Mr. Robinson's first visit to Canada and he reports himself highly pleased with what he has seen of the country.

PERSONAL MENTION.

Mr. G. E. Geoffrion, of Chaput, Fils et Cie., Montreal, was in Toronto this week.

Mr. P. C. Larkin, of the Salada Tea Co., is visiting the various branches of the company in the United States.

Laporte, Martin & Cie. have completed their assortment of ports and sherries and expect a large demand at the price they offer them.

SULTANA RAISINS AND FIGS.

MR. FRANCIS A. SOLARI, of Smyrna, under date of August 20th, writes THE CANADIAN GROCER as follows :

"During my last visit in Canada I had the opportunity of calling at your offices in Toronto, where I had the honor of meeting one of the representatives of your valuable journal.

"I remember giving at the time some information regarding our Sultana raisin crop, which information, I was pleased to notice, was published in the following issue of THE CANADIAN GROCER.

"Referring you to this article you will notice that at that time, weather reports being favorable in Smyrna, we all hoped for a fine and large crop that would sell at moderate prices. Unfortunately, the situation has completely altered since. Heavy rains came on during June, closely followed up by excessive warm weather, the combination proving most disastrous to the crop. A sort of disease originated, believed to be the peronospora, which has attacked the vines, causing a large portion of the fruit to drop from the trees. Thus, several of the largest producing and best districts, such as Magnesia, Vourla, Nymphio, etc,, had their average yield considerably reduced.

"Prospects previous to damage to the crop were for a total crop of about 43,000 tons, as against 37,000 for last season ; but now it can almost be ascertained that the total yield will in no case exceed 30,000 to 33,000 tons.

"We know by past experience that this quantity, say 33,000 tons, of Sultanas is not sufficient to supply the wants of European and American markets.

"Last year the crop was below the average, and a large portion of it being rain damaged, prices were maintained high all through the season. It is further reported from all quarters that dealers, both in Europe and America, are bare of old stocks, this meaning an active demand for new fruit during this season, and also higher prices.

"Since our market opened here some 500 tons of fruit have arrived, mostly from the Kastro district (being the earlier to produce), and although the quality of it was as usual thin and dark, it found ready purchasers that paid from 29s. to 33s. f.o.b., whilst last season prices for the same grade ranged from 17s. to 24s. f.o.b. Smyrna ; this illustrating an enormous difference of 10s. to 12s. more for this season's fruit.

"A few parcels of Magnesia and Yerli fruit lately arrived realized up to 37s. f.o.b. Smyrna. This difference in price for the two last denominations is explained by the fact of this fruit keeping better and for a longer period, both its substance and color, which is bright, whilst the early producing districts do not keep well and soon turn dark.

"I give you these facts thinking they may interest your readers, and especially a good many of those interested in this matter who, I dare say, have never had an opportunity of getting acquainted with such peculiarities.

"Arrivals are very slow ; at least they are not what they should be at this period of the season, and this fact causes competition amongst buyers who are anxious to secure some fruit, especially since the first steamer, the Pavia, arrived in Liverpool with about 3,000 boxes, which sold at a profit of fully 2 to 3s. per cwt.

"We are not, therefore, given to hope for a decline in prices in the near future, whilst the present demand lasts, and is likely to last for a good time to come.

"At the same time I must state that weather reports are not at all favorable. Small showers are reported at intervals from several districts since last fortnight, and as we are approaching the thick of the drying season this unsettled weather is a standing menace to our crops.

"Figs—In regard to these, the outlook is favorable. Northerly winds prevailing of late have hastened the development of the fruit, which is expected to turn out fine and substantial. The crop will be an average one—from 70,000 to 75,000 loads, as against 72,000 loads in 1896. First new fruit is expected for to-day. Prices will rule to the level of those of last season.

GROCERS AND BICYCLES.

Have you ever considered how many bicycles the grocers pay for indirectly ? One of the members of the association was almost knocked into eternity a short time ago by one of these fiends of the road, and after picking himself up and feeling if he was all there, he discovered that the wheelman was

Buy Concentrated
VINEGAR
We claim a saving of 20 per cent. and a vinegar superior to any other brand.
Awarded Three Gold Medals.
Put up in demijohns and bottles, (smallest package contains 1 gallon) One gallon will make 23 gallons of vinegar that will keep pickles in prime condition.
Read the Dominion Analyst's Report in last week's issue. Ask other vinegar manufacturers to have their goods analyzed, (compare reports and buy the best).
Write for prices and full particulars of contents of different sized cases.
GRAPE WINE VINEGAR CO.
25 Front St. West
Sole Manufacturers. TORONTO

HELLO ! ! ! YES,
Certainly we sell
"WHITE MOSS" COCOANUT
Everybody is asking for it, 'tis so fresh and tender. Sells so quickly. The Ladies prefer it to any other. Try it and be convinced of its superior quality.
Manufactured ONLY by...
Canadian Cocoanut Co.
(J. Albert McLean, Prop.)
MONTREAL

ANTOINE SOLARI
HEAD OFFICES:
GRAND VEZIR HAN, - - SMYRNA
Importer and Exporter of
DRIED FRUIT, SMYRNA FIGS and SULTANA RAISINS. . . .
All orders executed at lowest prices.
Agent for Toronto :
E. FIELDING
34 Yonge Street, TORONTO

RETURNED
Sept 27/97
J. Alexander

"SEAL BRAND"

Coffee is the business BACK LOG of thousands of successful grocers.

MONTREAL
BOSTON
CHICAGO

CHASE & SANBORN

one of his choicest "dead beats." Naturally the grocer felt very much hurt from the tumble, and many things went through his mind as he grasped the situation—Words not found collectively in the Bible. But what was to be done? The wheel was somewhat injured in the collision, and unless he kept mum it was more than likely he would be called upon to pay for the damages to the wheel which he had once paid for, and other imaginary injuries. Time was when the trolley car was looked upon as a veritable demon of the streets, but the bicycle discounts the trolley. Evidently it has come to stay, and we will have to grin and bear it. But something should be done to stop this monopolizing the main streets for the almost exclusive use of wheelmen. It is a rule that no one under 15 years of age shall drive a wagon. Such being the case, why isn't a child on a wheel and under that age amenable to the law just the same as the regular driver of a wagon? Isn't the child under these conditions a "driver" in as full a sense as one driving a horse? I am not opposed to children enjoying themselves, but since so many accidents happen by children riding wheels recklessly on the same ground where wagons, etc., are driven, it is time that something is done to check that part of it at least.—Merchants' Review.

VALUE OF ECONOMY.

Our people realize, as never before, the value of economy, remarks Mercantile Journal. The hard times of the last five years have been an object-lesson on this subject that should never be forgotten. People who save nothing from their wages must expect to suffer when wages cease.

A valuable lesson in economy comes from Belgium. Some time ago the children in one of the public schools in Brussels were requested by their teachers to gather up all the waste and apparently useless articles that they could find, on their way to and from school and to deliver them to their respective teachers.

For eight months the work of collection went on. Such objects as tin foil, tin cans, paint tubes, bottle capsules and refuse metal were especially looked after. The result was astonishing. Nineteen hundred and twenty-five pounds of tin foil rewarded the children's efforts, together with 1,200 pounds of metal scraps, 4,400 pounds of bottle capsules and old paint tubes that in the aggregate weighed 220 pounds.

But it was when the articles were disposed of and the money applied to useful objects that the full force of this economy was manifest. The proceeds completely clothed 500 poor children, and sent 90 invalid children to recuperation colonies, and there was a goodly balance left to be distributed among the sick poor of the city.

MONTREAL GROCERS' OFFICERS.

The annual meeting of the Montreal Grocers' Association was held in the Monument National on Thursday, September 9. The attendance was somewhat below the average, and, after the usual routine business had been transacted, the election of officers for the ensuing year was proceeded with.

Mr. Jno. Scanlon, who for the past year has held the office of 1st vice-president, was elected president by acclamation. The other officers elected were Messrs. J. O. Levesque, 1st vice-president; Ald. R. Turner, 2nd vice-president; V. Raby, hon. secretary; J. P. Dixon, treasurer; Peter Gannon, acting secretary; directors—Messrs. S. D. Vallieres, J. B. Deschamps, P. Daoust, P. O'Brien, A. B. Hall, J. E. Manning; auditors—Messrs. S. D. Vallieres and P. O'Brien.

In accordance with their usual custom, the association then voted the sum of $25 each to the Montreal General Hospital and to Notre Dame Hospital.

The new lager beer brewing firm of McCormick & Johnston, London, have their new brewery almost completed. They expect to have the first batch of beer in their new quarters out in a few weeks.

MANITOBA MARKETS

WINNIPEG, Sept. 16, 1897.

THE wheat trade is now getting into swing, and by next week will be in full blast. Not much wheat is being sold as yet in the country; the amounts being threshed are being stored. Prices ranged from 78 to 82c. per bushel at the country points during the past week. The sample is good, but the wheat is not threshing out quite as high an average as expected. Grades have not yet been struck. Business of all kinds is good. The fruit market is active at present, and this is likely to continue. The first shipment of Ontario grapes will reach here about the 25th. Crab apples will be scarce this year. Another carload from Montana and Washington is coming in this week.

GREEN FRUIT—Peaches, $1.40 and $1.25 per crate, according to quality; plums about the same price; crab apples, $2.50 for 50-lb. boxes; pears, $2 and $1.85 per 40 lbs, according to quality; apples, southern fruit, $3.75 to $4.25 per bbl.; California grapes, Tokay, $3; muscats, $2.50 per crate; Southern Concord, 45 to 50c. for 10-lb. baskets. Oranges are out of the market.

BUTTER—Dairy is in little better demand, and considerable is held here by two or three firms. Round lots were purchased last week at 13c. In creamery there is very little in the country at present, as the season will soon close. The price is higher, the general figure last week being 19c., and it is doubtful if any can be bought this week for that price.

CANNED GOODS—In all lines canned goods are very firm. Eastern houses are offering new pack of tomatoes at 75 to 80c. per dozen, corn at 50 to 55c., and peas at 70c. Strawberries are worth about $3.25 per case, and raspberries, $2.85 to $3.

EVAPORATED FRUITS—Apricots are now worth 11c. here, peaches 12c.

DRIED FRUITS—The first shipment of raisins proved to be in excellent condition, and sold for $1.90 per box for fine off-stalk. Layer raisins have not yet appeared on this market. Quotations for currants have not been satisfactory, and buyers have only secured small quantities, hoping for an improvement. It now looks as if this policy had been unwise, as the price appears to be ascending rather than descending.

RICE—Market firm. China rice, 4½c., and Japan not to be obtained.

THERE'S NO BETTER MILK

than **OWL BRAND CONDENSED MILK** for Tea, Coffee, Cocoa or general household purposes. It is always the same and of course always reliable. Pure full cream milk from cows grazed on the best pasture lands in Canada. Test a sample. All wholesalers can supply you.

Canada Milk Condensing Co., Limited,
Antigonish, N. S.

SPECIAL LINES

For the Connoisseurs . . .

THE CELEBRATED SCOTCH WHISKEY

"DUKE OF CAMBRIDGE"

The Finest Old Whiskey distilled.

The Choicest Sardines . . .

"P. LINEC" **"FISHING CLUB"**

Cooked in Pure Olive Oil.

Just arrived—2 Cars of New Salmon

One **"HORSESHOE"** One **OUR OWN** L C C F

Ask for our Prices. We are Leaders.

L. CHAPUT, FILS & CIE. - MONTREAL

A VALUABLE INFORMATION

In response to an enquiry for a **further quantity** of . . . .

1,000 Half-Chests Japan Tea

our correspondents in Japan advise their agents, under date 6th Sept., as follows:

"We are in receipt of your wire of this a.m., and would say that the markets in Japan are in such shape that it is doubtful if our firm could secure '500' HALF-CHESTS OF TEA under 14 to 15c., and if anything is offering cheap in Canada, Messrs. Hudon, Hebert & Cie. had better secure it. THEIR IMPORTATIONS THROUGH US WOULD COST EASILY 2c. MORE NOW."

Whilst regretting that we cannot procure this further quantity of 1,000 Half-Chests, our importations have been large, have been made at the very lowest point of the market, and we offer these Teas now arriving at **our usual advance upon the cost,** not upon the basis of to-day's advanced market.

HUDON, HEBERT & CIE.

Wholesale Importers and Wine Merchants . . . .

....*MONTREAL*

FOUND AT LAST

THE . . .

"PRAESERVO"

CASE

A Perfect Cabinet for

RAISINS
PRUNES
CURRANTS
EVAPORATED FRUITS
etc., etc.

No shrinkage
No drying up
No loss in weight

Fruit kept Moist and Fresh always.

Height, 76 in.; width, 41 in.; depth, 28 in.

Write us for Descriptive Catalogue.

ARTHUR P. TIPPET & CO., MONTREAL

TOBACCO IN A GROCERY.

A LONDON grocers' paper advises the grocers to keep tobacco, and gives the following reasons for it :

"Nothing is more easy or compact to stock, and, given a dry place, the herb keeps well in its tinfoil or metal covering, and it is impossible for it to affect in any way the edible wares in whose company it finds itself.

"This general plan on the part of the manufacturers of putting their tobaccos up in tasteful packages of from one ounce to half a pound in weight has revolutionized the tobacco trade. The majority of smokers purchase nothing else, and if the prices are very much cut, as undoubtedly they are, nevertheless the husband's weekly supply of tobacco is as regular a purchase as the housewife's tea.

"It may be argued that the names of the proprietary tobaccos is legion, and that it would be difficult for a grocer to add such a long list of tins and packages to his ordinary stock. It is certainly true that there is a bewildering array of packed tobaccos on the market, but nevertheless it is equally certain that a few manufacturers have the pull of the trade, and that the large proportion of smokers keep to a few well-known brands. The grocer will find, in fact, that a few particular sorts are repeatedly asked for in his district, to the exclusion of all others. It is extraordinary how tastes in tobacco agree in a neighborhood.

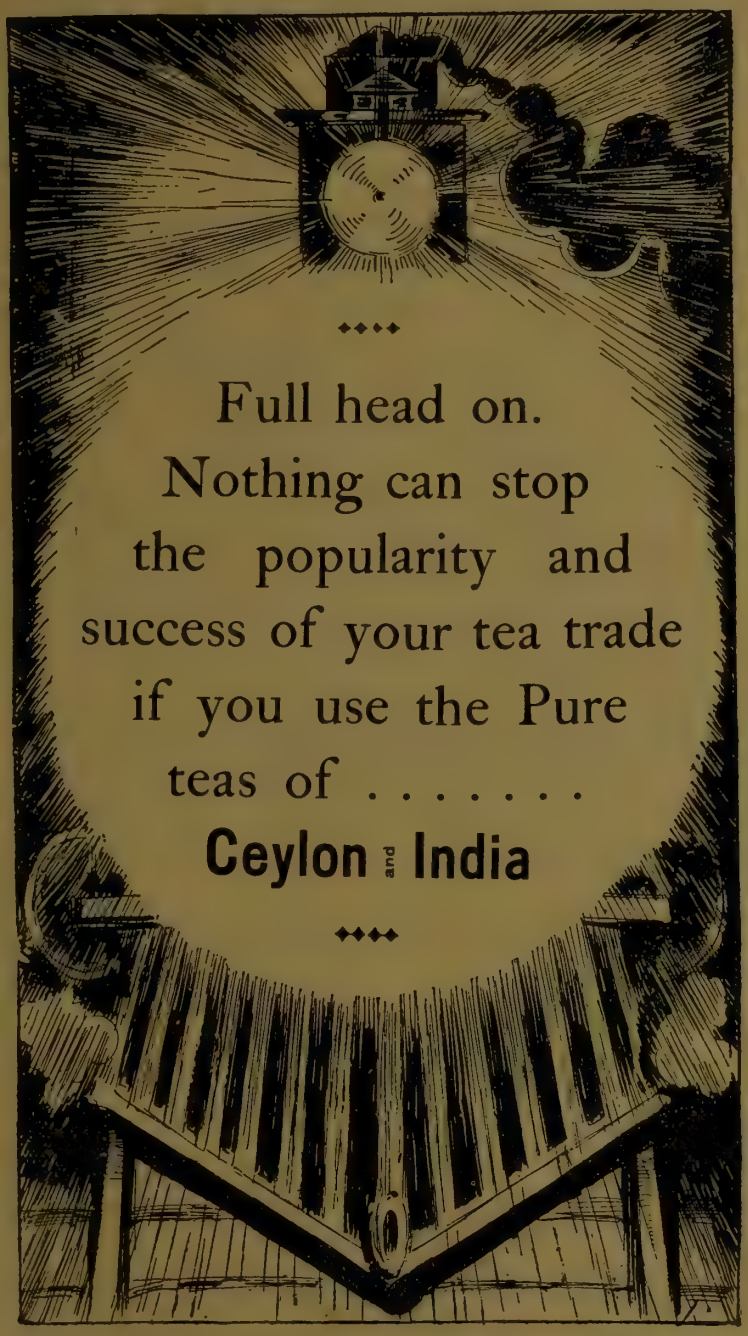
"The true enjoyment of tobacco is in puffing the weed with a friend, and this sociability of the 'vice' probably influences each man in the choice of his tobacco by the opinion of his friend. However that may be, we could name a coterie of smokers in a little village not far from London, among whom most certainly not more than half a dozen tobaccos are customarily smoked. There is no reason, therefore, why tobacco should not be a standing order at the grocer's, to be regularly delivered with the week's supply of necessaries.

"The influence of the personal equation, of course, comes in in getting the business in the first instance, but in many cases it only needs asking for. Man is a creature of habit, and if the grocer once secures a tobacco customer there is little difficulty in keeping him."

As The Retail Grocers' Advocate says : It hardly applies to the metropolitan grocers here. Most men buy their tobacco themselves, and the ladies who patronize the grocery stores would hardly buy much tobacco for their husbands. The latter are more inclined to patronize cigar stores.

PORK PACKING IN MANITOBA.

That there is a great future in pork packing in Canada is daily being more generally believed. This year so many new channels of trade have opened up for prime hog products and the appreciation of Canadian hams and bacon has become so great that Canadians were unable to supply the demand. It is expected, however, that the supply will be much increased next year, and Manitoba will not give the least increase in the supply. As a proof of this contention is the fact that J. Y. Griffin & Co, of Winnipeg, are expending $50,000 in increasing their capacity and inaugurating an almost entirely new plant. When the establishment is completed this firm hopes to be able to handle all the hogs that the Manitoba farmers can produce, and to make Winnipeg a great packing centre. The work is to be begun this fall and will be completed next spring. New engines, new boilers and a system of mechanical refrigeration are being put in. When finished it will be the third largest building of its kind in Canada.


Full head on.
Nothing can stop
the popularity and
success of your tea trade
if you use the Pure
teas of .....
Ceylon and India

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

JOSEPH LACASSE, general merchant, St. Hermas, Que., has assigned to Lamarche & Benoit.

F. G. Morris, grocer and baker, Halifax, has assigned.

Jules Parent, general merchant, Beauport, Que., has assigned.

Alfred Duchene, general merchant, Roberval, Que., has assigned.

O. Themens, grocer, Montreal, has assigned to Gagnon & Caron.

L. Hoppins, late grocer, Deseronto, Ont., has assigned to G. E. Deroche.

George Audet, general merchant, Les Eboulements, Que., has assigned.

W. T. Costigan & Co., tea commissioners, Montreal, have assigned.

James Cameron, general merchant, Springhill, N. S., has assigned.

The Slocan News Co., Sandon, B.C., deny being in financial difficulties.

R. G. Crawford, grocer, Fort Erie, Ont,, has assigned to Benjamin F. Matthews.

Hessian & Devine, wholesale and retail fruiters, Halifax, are offering to compromise.

Joseph Major, general merchant, Orleans, Ont., is offering to compromise at 45c. on the dollar.

Zeete Brandon, grocer, Sault Ste. Marie, Ont., has assigned to H. J. Moorehouse, Sault Ste. Marie.

H. Girard, general merchant, Lacolle, Que., is offering to compromise at 50c. on the dollar, cash.

PARTNERSHIPS FORMED AND DISSOLVED.

Gravel Freres, grocers, Montreal, have dissolved partnership.

Bergeron & Frechette, manufacturers of cheese, St. Antoine de Tilly, Que., have dissolved.

Hubert Bernard and Marie E. Blouin have formed a partnership in Quebec to trade as grocers under the style of H. Bernard & Co.

Eusebe Tardif and L. O. Tardif have formed a partnership in Levis, Que., to trade as general merchants under the style of E. Tardif & Fils.

Aaron G. Clough and Leon L. Clough have formed a partnership in Ayers' Falls, Que., to trade as general merchants under the style Clough Bros.

Wm. H. Forsyth and A. Claude Thomas have formed a partnership in Montreal to trade as commission merchants under the style of Forsyth & Thomas.

Benjamin Schwartz and Mrs. Levi Taule have formed a partnership in St. Casimir, Que., to trade as general merchants under the style of B. Schwartz & Co.

Felix Arthur Langlois, Mendoza Langlois and Emery Cleophas Savignac have formed a partnership in Montreal to trade in grain, flour, etc., under the style of F. A. Langlois & Co.

J. Leblanc has ceased doing his wholesale coffee and spice business alone. Under the style of Marotte, Leblanc & Co., Samuel Marotte has been admitted as partner.

N. Quintal & Fils, wholesale grocers and liquor merchants, Montreal, have dissolved. A new firm has been registered, composed of Joseph Edmond Quintal, Alfred Marien, and Charles J. M. C. Havard.

Arthur Boisseau and Achille Roberge have formed a partnership in St. Henri de Montreal to do a flour and grain business under the style of Boisseau & Roberge.

SALES MADE AND PENDING.

Wm. Tigh, Leskard, Ont., is advertising his general business for sale.

The assets of estate of P. Huot, grocer, Quebec, were sold on the 20th.

The assets of James O'Shaughnessy, grocer, Montreal, have been sold.

The assets of Alphonse Chouinard, grocer, Quebec, were sold on the 14th inst.

Gedeon Dufour, Les Eboulements, Que., has sold his stock at 40 cents on the dollar.

The stock of J. O. Clermont, grocer, Montreal, has been sold at 60c. on the dollar.

The grocery stock, etc., of Kearney & McCrackin, Brussels, Ont., is advertised for sale.

The stock of P. G. Miller, grocer, St. Felix de Valois, Que., were sold at 40c. on the dollar.

The assets of C. Berger & Co , groceries and provisions, Montreal, were sold at auction on the 16th inst.

CHANGES.

H. Aldous, Lorlie, N.W.T., is opening out a general business.

Dewar Bros., grocers, Milltown, N.B., have opened out in business.

W. A. Mabee, grocer, Port Rowan, Ont., has been succeeded by James Hutchison.

J. G. Rosborough, tea and chinaware merchant, Halifax, has opened out in business.

A. O. Bilodeau, general merchant, Kingsley Falls, Que., has removed to Windsor Mills.

Love & Tyron, general merchants, Grenfell, N.W.T., have sold out to B. Frank, Pheasant Forks.

F. Cloutier, Winnipeg, has sold his grocery business to H. L. Chabot.

F. Germain, wholesale and retail liquor merchant, St. Boniface, Man., has sold out to A. Couture.

E. Walmsley & Co., wholesale grocers, Belleville, Ont., have been succeeded by Galbraith, Walmsley & Co.

John Paul, general merchant, Burin, Newfoundland, has sold out to H. J. Paul and S. C. Hussey as Paul & Co.

Mary Ann Upham Shepherd, wife of Joseph Richard Clogg, has been registered proprietress of the wholesale fruit business of J. R. Clogg & Co.

FIRES.

John Itter, grocer, Port Elgin, Ont., has been burned out.

Charron & Frere, grocers, Magog, Que., have been burned out.

B. E. Goyette, general merchant, Magog, Que., has been burned out.

W. A. Campbell, general merchant, St. Martins, N.B., has sustained $2,500 loss by fire. No insurance.

DEATHS.

Jeremiah Collins, grocer, Montreal, is dead.

Mrs. E. M. Currie, of E. M. Currie & Son, general merchants, West Dublin, N.S., is dead.

Buy **CLARK'S** Meats

BECAUSE

They are The Best in the Market.
Good Goods are an Advertisement.
They will win you trade.
Consumers want them.
You can sell them and make money.

THE TENDENCY TO SPECIALIZE.

While there is a tendency to concentrate different lines of business under one roof, there is also the opposite tendency to specialize and split up certain lines of business. There is an analogy to the department store system in the old style trade papers, which represented different lines of business in one town. A paper could be devoted to the hardware trade, the drug trade, the grocery and dry goods under one cover, by devoting certain space to each trade, but as soon as a special grocers' paper is started the grocery department in the composite paper loses its value, and as the cities grow the various trades represented in one paper are finally all represented by a special paper devoted to one line. The old style grocery store in this city has also been affected by the tendency to specialize them. There are fruit stores, butter and egg stores, delicatessen, buttermilk and pot cheese stores by the score in this city, where formerly only the grocer was to be found and the occasional fruit peddler. —Merchants' Review.

HONEY HELPS DIGESTION.

Much of the difficulties which people suffer from indigestion would be removed if honey were more generally eaten than it is, says an exchange. Cheap as this sweet has lately become, we are surprised that people do not have more of it on their tables. In combination with starchy foods like bread, honey enables them to be digested much better than is possible with other more common combinations of flour, sugar and butter made into cake. These are all carbonaceous, and, because of that fact, hard to digest. Honey is also a sweet carbon, but it is the nectar of flowers partially mixed with gastric juices by the bee which gathered it. The honey is, therefore, a sweet that is partly prepared for digestion, and to that extent relieves the labor of the stomach.

It will be objected that honey is found very hard to digest by many people. But this is usually either because the honey is eaten with the comb, which is almost indigestible, or the person thus suffering from the dislike of this sweet has, at some time in his or her life, eaten far too much, and thus has created a dislike that did not originally exist. Strained honey eaten moderately with whole wheat or graham bread is not likely to injure any normal stomach. The very white bread made from the starch only of wheat flour is not so good and should be eaten in moderation. Both the honey and flour are exclusively carbonaceous, and though the honey is a help to digestion, it may not be quite sufficient help for so big a task. In the graham or whole wheat bread the nitrogenous parts of the wheat, the gluten and germ, are preserved. They give strength, which the white wheat flour will not, and thus enable all the bodily organs to perform their work. Excellent as honey is, it cannot furnish strength directly, though it will do so if eaten with such nitrogenous food as the system requires and which the honey helps to digest.

COFFEE CROPS—1897-98.

It is estimated by W. H. Crossman & Bro. that the coffee crops of the world in 1897-98 will be about the same as during the 1896-97 crop—that is, a total of 14,000,000 bags, divided by about 8,500,000 for Rio and Santos and 5,500,000 for all other countries, with the possibility that one may be more and the other less, but the total not far from the figure mentioned.

If low prices stimulate consumption this year as much as they appear to have done in 1896-97, it will tend to check a decline to the low prices of 1882, when a record of 5¼c. was made for ordinary, and No. 3 (or fair Rio) sold at 7½c. If this year's total supply is as large as estimated it may be that the market will drop to prices made 15 years ago.—The American Grocer.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT

We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples. . . . . .

VERRET, STEWART & CO., Montreal - Quebec.

A HANDSOME

quadruple plated Berry Dish given with 5 boxes of Globe Gum. For lithographed circulars, address

GLOBE AUTOMATIC SELLING CO.

13 Jarvis Street, - TORONTO, ONT.

Crosse & Blackwell

NEW 18

SEASON'S 97

Candied and Drained Peels.

Now is the time for ordering for Fall shipment.

C. E. COLSON, - MONTREAL.

OUR GREAT-GRANDPARENTS

MUST HAVE USED

Keen's Mustard

And found it good . .

We will do the same

N.B.—Keen's Mustard has a Reputation of One Hundred and Fifty-Five Years.

CURRENT MARKET QUOTATIONS

Toronto, Sept. 16, 1897.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
¼ lb. tins, 4 doz. in case.....per doz.	$ 0 75
½ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes.....per lb.	16
30 lb. pails..... "	16

PURE GOLD.

5 lb. cans, 1 doz. in case.....	19 80
4 lb. cans, 1 doz. in case.....	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case.....	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
4oz. cans, 4 and 6 doz, in case.....	1 25
6 cent can.....	0 90
Ocean Wave—	
No 10 (5 oz.) 4 doz. cases, round or square.....	0 75
½ lb., 3 doz. cases, round	1 20
No. 1 (14 oz'), 2 doz. cases, round.....	1 80
1 lb., 2 doz. cases, round.....	2 00
3 lb., ½ " " "	5 75
5 lb., ½ " " "	9 00

Prices of cheaper goods or special brands on application

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes.....	$ 2 40
" 10, in 4 doz. boxes.....	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ " "	14 00
Diamond— W. H. GILLARD & CO.	
1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 " " "	90
¼ lb. tins, 4 " " "	60
MAPLE LEAF BAKING POWDER.	
½ lb. glass jars.....	$1 25
1 lb. glass jars.....	2 00
1 lb. sealer jars.....	2 25
THE F. F. DALLEY CO.	
Silver Cream, ¼ lb. tins, 4 to 6 doz. per doz. cases .....per doz.	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases.....	2 00
Kitchen Queen, ¼ lb, tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING.	per gross
⅛ No. 4	$4 00
⅛ No. 6	4 50
⅛ No. 8	7 25
⅛ No. 10	8 25
THE F. F. DALLEY CO.	
English Army Blacking, ¼ gross cases	$9 00
No. 2 Spahish " " " "	3 60
No. 3 " " " "	4 50
No. 5 " " " "	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
	per doz
New York Dressing, 1 doz. cases.....	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing.....	2 00
BERRY'S ENGLISH BLACKING.	
No. 1 Bronze Tins, per gross.....$	2 60
No. 2 Bronze Tins, per gross .....$	3 40
" 3 " "	5 60
" 4 " "	10 00
" 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases. Per Gross	
French Oil in 3-doz. cases.....$	22 00

Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood....	12 00
" Chocolate....	12 00
Alpha Chemical Co. French Castor Oil...	9 00
Alpha . Chemical Co. Refined Sweet Oil...	9 00
Alpha Chemical Co. Turpentine.....	7 80
Moody's Non-Corrosive Inks.....	4 50
Shoe Blacking— in ¼ gross cases.	
Reliable French Blacking, No. 5	9 00
" " No. 4	4 50

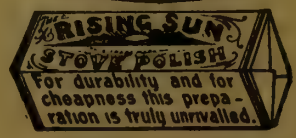
United Service Blacking No. 4	8 00
United Service Blacking No. 1½.....	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
Alpha Metal Polish No. 2.....	9 00
Patent Stove Polish—	
Sunlight Lead Bar.....	4 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases...	10 00
Moody's Black Lead	4 25
½ gross cases	
Reliable Stove Pipe Varnish	15 00
¼ gross cases 6-oz. bottles	
Quickshine Pipe Varnish.....	12 0
¼ gross cases. pressed top tins.	

Stove Polish—	per gross

Quickshine Polish	00
Reliable Paste..	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar.....	7 80

BLACK LEAD.

Reckitt's Black Lead, per box.....	$1 15
Each box contains either 1 gross, 1 oz., ½ gro. 2 oz., or ¼ gro. 4 oz.	
Dixon's Carburet of Iron Stove Polish, 70c doz .....Per gr	7 25



STOVE POLISH.

	Per gros
Rising Sun, 6 ounce cakes. alf-gross boxes.....	$ 8 50
Rising Sun, 3 ounce cakes, gross boxes.....	
Sun Paste, 10c. size, ¼ gross boxes....	10
Sun Paste 5c. size, ⅛ gross boxes.....	

THE F. F. DALLEY CO.

Gem Stove Polish, ¼ gross cases	$9 00
per doz	
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread	0 07
Warbler, with Song Restorer	0 05¾
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05¼
German X, with Cuttlefish Bone	0 04¾
German, with Cuttlefish Bone	0 04¼
London Bird Seed, bulk 25 lb. cases	0 04½
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 " "	0 03

CORN BROOMS

CHAS. BOECKH & SONS.

Carpet Brooms—	per doz. net.
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS.

	per doz.	
Apples, 3's	$0 70	$0 95
" gallons	1 50	1 80
Blackberries, 2	1 40	1 70
Blueberries, 2	0 75	0 85
Beans, 2	0 65	0 95
Corn, 2's	0 55	0 75
Cherries, red pitted, 2's	1 75	2 25
Peas, 2's	0 75	0 85
" Sifted select	0 90	1 00
" Extra sifted	1 25	1 40
Pears, Bartlett, 2's	1 65	1 75
" " 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 50	2 60
Peaches, 2's	1 65	2 00
" 3's	2 50	3 00
Plums, Green Gages, 2's	1 55	1 80
" Lombard	1 50	1 70
" Damson Blue	1 10	1 40
Pumpkins, 3's	0 70	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 50	1 80
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	0 80	0 85
Lobster, talls	2 40	2 50
" flats	2 70	2 85
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 35	1 50
" " Horseshoe	....	1 50
" " to arrive	1 15	1 30
" Cohoes "	0 95	1 00
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, Sportsmen, ½'s	....	0 21
Sardines, key opener, ½'s	0 16	0 18½
" " " " ¼'s	0 10½	0 11
" " " " ½'s	0 18½	0 19
Sardines, other brands 9¾	0 16	0 17
" P. & O., ¼'s tins	0 23	0 25
" ½'s "	0 33	0 36
Sardines, Amer., ¼'s "	0 04½	0 09
" ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10 1 15
Kippered Herring, 1-lb.	1 60 1 90
Herrings in Tomato Sauce	1 70 1 90
Herrings in Shrimp Sauce	2 00 ....
Herrings in Anchovy Sauce	2 00 ....
Herrings a la Sardine	2 40 ....
Preserved Bloaters	1 85 1 90
Real Findon Haddock	1 85 1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans	$1 25 $1 35
" " " 2 "	2 30 2 50
Comp Corn Beef 4-lb. can	....
" " " "	7 75 8 25
" " " 14 "	15 00 16 00
Minced Callops 2 "	.... 2 60
" " 2 "	2 60 2 65
Lunch Tongue 1 "	3 40 3 50
" " 2 "	.... 6 00
English Brawn 2 "	2 75 2 80
Camb Sausage 1 "	.... 2 50
" " 2 "	.... 4 00
Soups, assorted 1 "	.... 1 50
" " 2 "	.... 2 25
Soups and Boull. 2 "	.... 1 80
" 6	.... 4 50

Acme Sliced Beef. No, 1 tins, key, 2 doz., per doz. $2.75.

Beardsley's Boneless Herring. per doz 2 doz.... 1 40

ARMOUR PACKING CO.—HELMET BAND

Corned Beef, 1 lb.	1 40 1 50
" 2 lb.	2 60 2 75
" 4 lb.	5 50 5 80
" 6 lb.	8 50 8 80
" 14 lb.	17 50 18 00
Roast Beef, 1 lb.	1 40 1 50
" 2 lb.	2 60 2 75
Luncheon Beef, 1 lb.	1 60 1 70
" 2 lb.	2 75 2 85
Brawn 1 lb.	1 30 1 40
" 2 lb.	2 35 2 50
" 6 lb.	6 60 6 80
" 14 lb.	14 50 15 00
Ox Tongue, 1½ lb.	7 00 7 20
" " 2 lb.	8 50 8 80
" " 2½ lb.	10 75 11 00
Lunch Tongue, 1 lb.	3 35 3 50
" 2 lb.	6 50 6 80
Chipped Beef, ½ lb.	1 60 1 70
" 1 lb	2 65 2 80
Pigs' Feet, 1 lb.	1 65 1 75
" 2 lb	2 45 2 60
Potted Meats, Tongue or Ham ½ lb.	70 75
Potted Meats, Tongue or Ham ½ lb.	1 20 1 25
Potted Deviled Ham or Tongue, ¼ lb.	70 75
Potted Deviled Ham or Tongue, ½ lb.	1 20 1 25

WHITE LABEL.

Soups Assorted, 1 qt.	3 00 3 15
" " 1 pt.	2 00 2 10
Gelatine of Boar's Head, 2 lb.	3 00 3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00 3 10
Plover Roast	5 00 ....
liced Gold Band Bacon	3 00 ....

Codfish.

	per doz
Beardsley's Shredded, 2 doz. pkgs.	0 90

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	0 75
Flirtation Gum (English or French wrappers) 115 1c pieces	0 65
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE "DIAMOND"

OIL BLACKING

TRADE OIL MARK

Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and Stove Varnish. Harness Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**

COWAN'S

Hygienic and Perfection — **Cocoas** and Cocoa Essence

Queen's Dessert, Royal Navy and Perfection — **Chocolates**

Chocolate Pink, White, Lemon Color — **Icings** A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LIMITED TORONTO

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb. Boxes.

Special Agent, **C. E. COLSON, MONTREAL**

STONEWARE

QUALITY THE BEST.
PRICES RIGHT.
TRY US.

HART BROS. & LAZIER

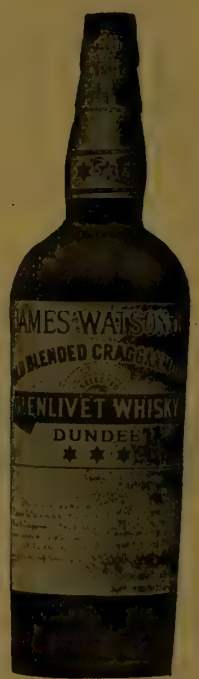
Belleville, Ont.

Send for price list. Mention GROCER.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & CO. HALIFAX, N.S. ESTABLISHED 1844 IS THE BEST.

ASK FOR

MOTT'S



Always the Same.

The Best on the Market.

Have you got it in stock?

Chard, Jackson & Co.

Agents for the Dominion

10 Lemoine St.

MONTREAL

McLAREN'S

COOK'S FRIEND BAKING POWDER.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers make a point of Keeping it always in Stock.

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

	per lb
Chocolate—	
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ½'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

CHOCOLAT MENIER.

	In 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Vanilla—per lb.	$ 0 32	$ 0 34	$ 0 36
Yellow wrapper, Unsweetened—			
Blue Premium	C 35	0 37	0 39
		Per case.	Less than case
Pastilles—			
Yellow wrapper, 108 bxs. to the case		$20 00	0 20
Croquettes—			
Yellow wrapper, 9 bxs. of 12 packages		$20 00	0 20

FRY'S.

	per lb.
Chocolate—	
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14lb. bxs.	0 24
	per doz.
Cocoa—	
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, " "	4 50
" 1 lbs. " "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
" ½ lbs. 12 lb. boxes	....

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate.	0 21 0 43
Mott's Sweet Chocolate Liquors.	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

WALTER BAKER & CO.'S.

Chocolate—	
Premium No. 1 boxes 12 lbs. each	
Baker's Vanilla in boxes, 12 lbs. each.	50
Caraccas Sweet, in boxes, 6 lbs. each.	38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate In canisters, 1 lb., 4 lb. and 10 lb.	0
Breakfast Cocoa— In bxs, 6 and 12 lbs. each, ½ lb., tins.	0

COCOANUT.

CANADIAN COCOANUT CO,

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ½ " " "	0 28
" ¼ " " "	0 29
" ⅛ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macaroon, " " " "	....
Crown Desic., 12, 20 or 25 lb. "	....
Special, " " " "	....

Barrels, 2c. per lb. less.
Terms, 3 p.c., off 30 days.

GRAHAM WAFERS

In a beautifully labelled tin, that can be retailed profitably for 25c. Saves handling, saves breaking biscuits. Keeps the Wafers crisp and tasty. Your customers will appreciate these advantages. Try a dozen. The label is a work of art.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President. **7 Front Street East, Toronto.** S. R. Parsons, Vice-President.

COFFEE.

Green.	per lb
Mocha	0 27½ 0 30
Old Government Java	0 30 0 33
Rio	0 09½ 0 13
Plantation Ceylon	0 29 0 31
Porto Rico	0 24 0 28
Guatemala	0 24 0 26
Jamaica	0 18 0 22
Maracaibo	0 16 0 20

JAMES TURNER & CO.

Mocha	0 34
Damascus	0 30
Cairo	0 25

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 34
Our Own "	0 32
Jersey "	0 30
Laguaya "	0 25
Mocha and Java	0 32 0 34
Old Government Java	0 30 0 32 0 35
Arabian Mocha	0 32 0 34
Maracaibo	0 26 0 28
Santos	0 18 0 22
Crushed East India	0 18

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles, gross	12 00
Ketchup, Screw Top, "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

BOVRIL.

	per doz.
Bovril—1 oz. ootles	$2 00
2 oz. "	3 75
4 oz. "	6 50
8 oz. "	11 25
16 oz. "	18 25
Small bottles, (to make one cup)	1 00
Invalid Bovril—2 oz. jars	3 85
4 oz. jars	6 55

FRUITS.

FOREIGN.	per lb
Currants—Provincials, bbls	0 35¾ 0 06
" " ½ bbls	0 05¾ 0 06
" Filiatras, bbls	0 05⅞ 0 06
" " ½ bbls	0 05⅞ 0 06⅛
" Patras, bbls	....
" " ½ bbls	....
" " cases	.... 0 06¾
" Vostizzas, cases	0 07 0 08
" Blue Pearls	0 08¼ 0 08½
Dates, Hallowee boxes (new)	0 05¼ 0 06
Figs—Eleme, 10 oz	0 07½ 0 00
" " 10 lb	0 09 0 12
" " 18 lb	0 11 0 13
" " 28 lb	0 13 0 14
" taps	0 03 0 04
" natural, boxes	0 05 0 06
" ditto, bags	.... 0 04½
Prunes—Bosnia, cases	0 06 0 07
" Bordeaux	0 04½ 0 06½
Raisins—Valencia off stalk	0 04 0 05
" Fine, off stalk	0 05 0 06
" Selected	0 06½ 0 07
" Layers	0 05½ 0 06½
" Sultanas	0 07½ 0 10
" Cal. Loose Muscatels 50 lb. bxs., 3 & 4 cr.	0 07 0 08

Malaga	per box.
" London Layers	1 60 1 80
" Dehesa Clusters	3 50 4 00
" Imp. Russian Clusters	5 00 5 50

Apples, dried, per lb	0 02¾ 0 03½
" evaporated	0 05¼ 0 05½

FOOD.

	per brl.
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	.... 2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50
(Sold by all wholesale grocers.)	

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz	95
1 " " Red, "	1 00

COX'S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—50 to 60 dy, $1.74 Pittsburgh, duty included, or $1.95 Toronto.

WIRE NAILS—$2.04 delivered, Toronto.

HORSE NAILS—
Canadian, dis. 50 per cent.

HORSE SHOES—
From Toronto, per keg | 3 35

SCREWS—Wood—
Flat-head bright, 87½ and 10 p. c. dis.
Round-head bright, 80 and 10 p. c. dis.
Flat-head brass, 82½ and 10 p. c. dis.
Round-head brass, 75 and 10 p.c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]
1st break (25 in. and under) | 1 20 1 25

ROPE—Manilla | 0 07½ 0 08½
Sisal | 0 05⅝ 0 06⅞

AXES—Per box | 5 25 9 00

SHOT—Canadian, dis, 17½ per cent.

HINGES—
Heavy T and strap, 70 per cent.
Screw, hook and strap | 2 40 3 50

WHITE LEAD—Pure Association guarantee, ground in oil. per 100 lbs.

25 lb. irons	5 15
No. 1	4 77½
No. 2	4 35
No. 3	4 02

TURPENTINE—
Selected packages, per gal | 0 41
2c, extra outside points.

LINSEED OIL—

Raw, per gal	0 41
Boiled, "	0 44

2c. extra outside points.

GLUE—Common per lb | 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.
Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams "	1 55 1 90
Red Currant Jelly	2 75
(All the above in 1 lb. clear glass pots.	

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net | $11 00

WINES, LIQUORS AND MINERAL WATERS.

CHARD, JACKSON & CO., MONTREAL, AGENTS.

Watson's Scotch—	
1 Star Glenlivet, in cases	$8 50 $9 00
3 " " "	9 50 10 00
Old Liqueur "	15 00 15 50
Old Glenlivet, in wood, p.gal.	4 25 6 00
Watson's Irish—	
Old Irish	7 50 8 00
Banagher	9 50 10 00
" in wood, per gal.	4 25 5 25
Geo. Sayer & Co. Cognac—	
1 Star, in cases	11 50 12 00
V.S.O.P "	16 50 17 00
In wood, per gal	4 50 6 50
Warter & May, Oporto—	
Ports	2 10 6 50
Wisdom & Warter—	
Sherries	2 00 6 00

J. & R. M'LEA, MONTREAL.

Cockburn very old Highland	8 75 9 25
" Special Scotch	9 50 10 00
" Special Liqueur. 14 years old	15 50 16 50
In wood—Fine old Scotch	4 40
Special old Scotch	5

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb.
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

per gross.		per gross.
Pony size	$7 50	Beer Mug 16 20
Small Med.	7 50	Tumbler 11 50
Medium	10 80	Cream Jug 21 00
Large	12 00	Sugar Bowl 22 00
Spoon	18 00	Caddy 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard, bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

RICE, SAGO, TAPIOCA.

Rice—	per lb.	per lb
Rangoon, imported	0 03⅝	0 03⅞
Patna	0 04¼	0 05¾
Japan	.....	0 05
Imperial Seeta	.....	0 05½
Extra Burmah	0 04¼	0 04⅜
Java Extra	0 06¼	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03¼	0 05
Tapioca	0 03¼	0 05½

SODA.

Bi-carb, stand'rd, per 100-lb. keg	2 40	2 50
Sal soda, per bbl	0 85	0 90
Sal soda, per keg	0 95	1 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 05
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 7¼

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb. boxes, 1 lb. pkgs.	0 08
	6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08½
PURE	16-lb. boxes	0 07
OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	07

To Our Grocery Friends.

In the short time that our **New No. 1 White 3-lb. Cartoon** has been placed before the Trade, we find that it is rapidly becoming a **Popular Package**, as evidenced by the very large demand for it, and we would strongly advise all **Up-To-Date Grocers** who require the finest quality of Starch contained in the newest and most attractive package to **consider** this. Be sure you get the **New** No. 1 White 3-lb. Cartoon.

THE BRANTFORD STARCH CO., Limited, - BRANTFORD, ONT.

For puddings, custards, etc.

ONTARIO STARCH 38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS Silver Gloss	0 07½
STARCH IN BARRELS Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs..	0 04¼
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs....	0 05
Bbls., 175 lbs	0 04½
Kegs, 100 lbs	0 04½
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs....	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs	0 05
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06

SUGAR.

	per lb.
Granulated—	
Redpath and St. Lawrence, single barrels	0 04 7-16
Redpath and St. Lawrence, 5-barrels	0 04⅜
Acadia, single barrels	0 04⅜
" 5 "	0 04 5-16
Paris Lump, bbls. and 100-lb. boxes	0 05¾ 0 05½
" in 50 lb. boxes	0 05½ 0 05⅝
Extra Ground, bbls. Icing	0 05⅝ 0 05½
Powdered, bbls	0 05 0 05¼
Very bright refined	0 03¾ 0 04
Bright Yellow	0 00 0 03⅝
Dark Yellow	0 03½ 0 03⅝
Demerara	0 03⅜ 0 03¾
Raw, in bags	0 03¼

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark per gallon.	0 23	0 25
Medium	0 28	0 35
Bright	0 32	0 42
Honey (com)		0 40
" 2 gal. pails		1 00
" 3 gal. pails	1 35	1 40

MOLASSES.

Barrels	0 23	0 35
Half-barrels	0 25	0 37

SOAP.

Babbitt's "1776" Soap Powder $3 50

Box Lot	4 20
Box Lot	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

RAM LAL'S (lead packages)

Cases, each 60 1-lbs.		0 35
" " 60 ½-lbs.		
" " 30 1-lbs.		0 35
" " 120 ½-lbs.		0 36

BLACK.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14

Young Hyson— PING SUEYS.

Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

Half Chests— JAPAN.

Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07½	0 11

LIPTON'S TEAS.

No. 1 Ceylon, retailed at	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON.

	Wholesale	Retail
Brown Label, 1s and ⅛s	0 20	0 25
Green Label, 1s and ⅛s	0 22	0 30

Blue Label, 1s and ⅛s and ¼s	0 30	0 40
Red Label, 1s and ⅛s	0 36	0 50
Gold Label, ⅛s	0 44	0 60

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label, retail at 30c		0 22
Green Label " 40c		0 28
Red Label " 50c		0 35
Orange Label, retail at 60c		0 42
Gold Label, " 80c		0 58

Terms, 3 per cent. off 30 days.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	....
Ingots, rough and ready, 8's	....
Laurel, 7's	....
Brier 8's	....
Index, 7's	....
Honeysuckle, 8's	....
Napoleon, 8's	....
Victoria, 12's	....
Brunette, 12's	....
Prince of Wales, in caddies, 8's	....
" " in 40-lb. boxes	....

WASHING POWDER.

"SILVER DUST"

Case 72 1-lb. cartoons	5 00
Half case.. 36 1-lb. "	2 50
Case 24 3-lb. "	4 25
Half case.. 12 3-lb. "	2 12
Case 100 5-cent packages	3 50
Half case.. 50 5-cent packages	1 60

WOODENWARE.

	per doz
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	3 00
" 1	2 50
" 2	2 50
" 3	1 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots.	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Parlor	1 30	1 40
Red Parlor	1 50	1 60
Safety, No. 1, wall box	1 40	1 50
" No. 2, slide box	2 80	2 90
" No. 3, capital	2 75	2 85
Flamers, slide boxes	2 25	2 35
" wax stems	3 20	3 30
Tiger	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross	$ 2 00
" 10 " "	1 10
" 2 Tiger,	5 00
" 4 " "	2 00

Young & Smylie's

Newest...
Specialty

MINT ... PUFF-STRAPS

RECOGNIZING the great popularity of peppermint with the sweets-loving public, we are the first to introduce to the trade Pliable Licorice containing this flavor.

The delicious quality of our Pliable Licorice is well known; it is matchless in this respect as well as in its flavor and finish.

Our Triple Tunnel Tubes and Navy Plugs are great favorites also, and are made of the same material, although flavored differently. . . . . .

We recommend all these goods as suitable for Summer Trade; they will please the most exacting taste as wholesome, smooth and palatable confections. . . . .

For . . . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.
26 Front St. West, Toronto. Limited

GENERAL MERCHANTS

and other Dealers who are regular subscribers to THE CANADIAN GROCER wishing copies of:

The Canadian Hardware and Metal Merchant.
The Canadian Dry Goods Review.
The Bookseller and Stationer.
The Paper and Pulp News.
The Canadian Printer and Publisher.
Plumbing and Steamfitting.

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ADVERTISE anything, ANYWHERE
in Canada, we can do it for you.

MacLEAN PUBLISHING CO. Limited
ADVERTISING DEPARTMENT
MONTREAL - - TORONTO

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood.
BEST GOODS MADE.

Represented by...
Chas. Boeckh & Sons, Toronto.
The H. A. Nelson & Sons Co., Montreal.

THE
Oakville Basket Co.
MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES
The Dry Goods Review and The Canadian Grocer **$3.00**

Send for Samples.

THE DRY GOODS REVIEW
TORONTO . . . . MONTREAL

INSURE YOUR LIFE IN THE
CONFEDERATION LIFE ASSOCIATION

The right man
to fill a responsible place in business is the one who looks ahead and provides for future contingencies.

The right man
to have the responsibility for the welfare of his wife and family is he who makes provision for their comfort in case of his death. . . . . .

The right man
knows that to insure his life is the only way to make such provision, and he knows that . .

The right policy
is the UNCONDITIONAL ACCUMULATIVE Policy of the

CONFEDERATION LIFE ASSOCIATION

It contains one condition only--that is the payment of the premium. Rates and full information will be sent on application to the Head Office or to any of the Agents of the Association. . . .

HEAD OFFICE—TORONTO.

W. C. MACDONALD, Actuary.
J. K. MACDONALD, Managing Director.

Fruit Jars

We have a full stock of all sizes, in Wine and Imperial Measures. . . .

Jelly Tumblers and Jar Rubbers.

GOWANS, KENT & CO.

TORONTO

I Want Every Grocer

Who Wants a Handsome

DELIVERY WAGON FREE

And every Grocer's Clerk who wants a

CAMERA FREE

to send me his name and address on a Postal Card that I may tell him how to get it by merely speaking a good word for **KNOX'S GELATINE.**

THE ONLY PURE GELATINE MADE.

C. B. KNOX, Mfr.

AGENTS

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C. & E. MacMichael - - St. John
Alfred D. Hossack, Vancouver, B.C.
H. F. Baker - - - - Halifax, N.S.

JOHNSTOWN, N. Y.

WESTERN

Incorporated 1851.

ASSURANCE COMPANY

Fire and Marine

Capital, subscribed	$2,000,000.00
Capital - - -	1,000,000.00
Assets, over - -	2,320,000.00
Annual Income -	2,300,000.00

Head Office: TORONTO, ONT.

Hon. Geo. A. Cox, President. J. J. Kenny, Vice-President
C. C. Foster, Secretary.

Aubin's Patent Refrigerator

The "Grocer's Standard" is the Favorite.

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C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

"GILT EDGE"

The only Ladies' Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful finish. Once tried, always used. Largest quantity. Finest quality. Retails at 25 cents.

"NOBBY" BROWN COMBINATION

Package contains a 4-oz. bottle of Nobby Brown Dressing and a full-size box of Nobby Brown Polishing Paste for renovating all shades of Brown and Chocolate shoes. The brown dressing cleans and renews the surface of the leather, and the paste adds a brilliant, durable and waterproof polish. Retails at 25 cents.

"JEWEL" BROWN COMBINATION

Package contains a 2-oz. bottle of Brown Dressing and a small decorated tin box of Brown Polishing Paste. The dressing cleans and renews the surface of the leather and the paste adds a brilliant, durable and waterproof polish. Retails at 10 cents.

BOSTON LIQUID WATERPROOF BLACKING

For men's and boys' shoes, produces a brilliant jet black polish without brushing, thus saving time, labor and money. Retails at 25c.

PATENT LEATHER POLISHING PASTE

For giving patent leather shoes a quick, BRILLIANT and WATERPROOF lustre without INJURY to the leather.

For sale by—

All Wholesale Grocers.

CHARLES F. CLARK, President. J. CHITTENDEN, Treasurer

ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY, PROPRIETORS.

Executive Offices,

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Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES—McKinnon Building
Cor. Jordan and Melinda Sts.
THOS. O. IRVING, Superintendent.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL

THE CANADIAN GROCER

VOL. XI MONTREAL AND TORONTO, SEPTEMBER 24, 1897. No. 39

QUALITY..

When a salesman talks price to you
Ask him about QUALITY

When he talks quantity . . .
Ask him about QUALITY

When he talks merit to you . .
Ask him about QUALITY

That's the
STRONG POINT
in
Colman's Mustard

THIS TRADE MARK

MACLAREN'S IMPERIAL
TRADE MARK.
REGISTERED.
CHEESE.

CANNOT BE IMITATED.

NEITHER CAN

THE CHEESE

Ox Tongues

No housekeeper has the facilities for producing such an exquisitely flavored meat as our Canned Ox Tongue (Helmet Brand with Yellow Label). And no competitor, either, has mastered the secret, as we have, of securing the delicious juices which make the Ox Tongue famous. We want the trade of the wide-awake grocer, who knows a good article, and who buys it for the purpose of leading his competitors. Ask your jobbers for the Helmet Brand Yellow Label Ox Tongue.

J. L. Watt & Scott, Toronto and Montreal
W. S. Clawson & Co., St. John, N.B.
Spratt & Macauley, Victoria, B.C.

Or address— **Manufacturers' Agents**

ARMOUR PACKING CO. - **Kansas City**
U. S. A.

ANTOINE SOLARI

HEAD OFFICES:

GRAND VEZIR HAN,

SMYRNA

Importer and Exporter of

DRIED FRUIT
SMYRNA FIGS
AND
SULTANA RAISINS.

All orders executed at lowest prices.

Agent for Toronto:

E. FIELDING

34 Yonge Street, TORONTO

PUREST AND BEST

WINDSOR SALT

Does not harden like other salts because it is **GRANULATED,** being manufactured by a process similar to that used in the manufacture of granulated sugar.

For prices, etc., write to your WHOLESALE GROCER.

THE

WINDSOR SALT CO. Limited. Windsor, Ont.

The Soda of Certainty

Made by particular people for particular people. $98\frac{50}{100}$ pure Bicarbonate of Soda.

The Soda of confidence and strength.

Stower's Peptonized Sauce

Stimulating—appetising—yet it acts as a digestive.

It occupies a field of its own.

Progressive grocers handle it for the trade—and profit it brings.

Fry's Cocoa

Matchless—above competition—it is the standard by which all other Cocoas are judged.

Recognized everywhere as a ready seller.

Easily soluble—concentrated—absolutely pure.

Lazenby's Jelly Tablets

Friend-makers for the store—household necessities—economical to use.

Made in England—made on honor.

13 varieties. Absolutely pure in the flavoring.

Sold by leading Wholesale Grocers everywhere.

Agents :

A. P. TIPPET & CO.
Montreal and Toronto.

F. H. TIPPET & CO.
Ottawa.

FRUIT VINEGAR

I have pure Fruit Vinegar five years old, of choice quality, at a right price. Only a limited quantity of this age left. Place your order before it is all closed out. Write for samples and price. . . .

R. J. GRAHAM - BELLEVILLE, ONT.

BOOKS FOR THE RETAILER

Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.
The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

Pitfalls of the Dry Goods Trade
Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

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Three valuable articles full of ideas and suggestions for grocery men.

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By a practical accountant. This treatise deals with systems of bookkeeping and checking calculated to reduce mistakes and omissions, etc., etc., to a minimum. A most useful book for any retailer.

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New Customs Tariff
Alphabetically arranged and revised and corrected from the official copy as assented to by the Governor General, June, 29, 1897, including the old Tariff by way of comparison. Also comparative rates of the Dingley and Wilson (United States) Tariffs.—**15 cents.**

Credits, Collections and their Management
a most complete and comprehensive work of great importance to any business man. - **$1.50.**

Address:
The MacLean Publishing Co. Limited
TORONTO and MONTREAL

YOU'LL BE TICKLED INTO NEW LIFE IF YOU BUY

RICE'S PURE SALT

THE SALT OF THE EARTH.

Table, Dairy, Cheese, Factory Filled, Packers', Ordinary Fine, Coarse, and Land Salt. . . .

Shipped in first-class, neat and attractive packages.

PROMPT SHIPMENT GUARANTEED

SOLE MAKERS.

The North American Chemical Co., Limited, Goderich, Ont.

Boeckh's Name

guarantees the goodness of every Broom and Brush that Boeckh makes. Boeckh's name is stamped on all of Boeckh's Brooms and Brushes because Boeckh is not afraid to let folks know who makes 'em.

Brooms--Brushes.

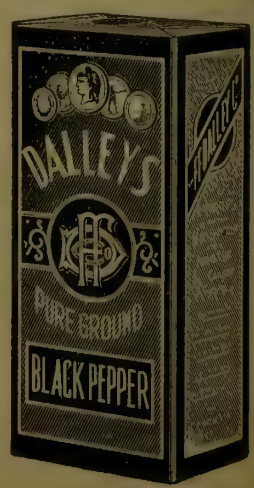
Chas. Boeckh & Sons, Mfrs.
Toronto, Ont.

Dalley's Pure Spices

"QUALITY" IS OUR MOTTO.

We put up only pure spices in our packages. The packages are all air-tight and keep the goods in first-class order. Besides this, they make handsome shelf goods. They are put up in 1-oz., 2-oz., 4-oz., 8-oz., and 16-oz. packages. All spices in our packages are guaranteed absolutely pure. Every one bears our name plainly: "Dalley's Pure Spices." Send us a trial order and you will be satisfied.

THE F. F. DALLEY CO., Limited, Hamilton, Canada



Of Course

A great factor in Paper Bags is

Cheapness.

There are other factors ; for instance,

FULL SIZE
FULL COUNT
BEST QUALITY

Comparison of our Paper Bags with other makes generally results in a revelation—and people who use ours don't wonder that we lay stress on these points.

The E. B. Eddy Company, Limited

HULL, QUE.

61 Latour St - - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec ; A. Powis, Hamilton ; J. A. Hendry, Kingston ; Schofield Bros., St. John ; J. Peters & Co., Halifax ; Tees & Persse, Winnipeg ; James Mitchell, Victoria and Vancouver, B.C. ; John Cowan, St. John's, Nfld.

JAPAN TEA

TO RETAIL AT 25 AND 40 CENTS

A Grand Assortment
Early May Pickings
High and Medium Grades
Beautiful Liquoring Goods

The Japan Market is steadily advancing. Our stock was purchased early, and to advantage, and prices are such as to be worthy the attention of keen buyers and judges of value. . . . . .

W. H. GILLARD & CO. WHOLESALERS ONLY **HAMILTON**

Lion Flavoring Extracts

A large round bottle handsomely labeled and kid-topped, equal to any 25c. bottle in Canada. You can sell it for 10c.

Hasty Jellycon

(MANY FLAVORS)

Makes a mould of Jelly in three minutes. Pure, natural flavors.

Agents –

T. B. Escott & Co.

Wholesale Grocers — *LONDON*

Our New Line . . .

"GOOD LUCK" BROOMS..

Freight paid on lots of 6 dozen.

The H. A. Nelson & Sons Co.

Limited

Toronto - Montreal

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XI. (Published Weekly) MONTREAL AND TORONTO, SEPTEMBER 24, 1897 ($2.00 per Year) No. 39

VALUE OF COMMERCIAL PAPER AS QUICK ASSETS.

By William H. Peck, Scranton, Pa.

COMMERCIAL paper may be defined as notes given in mercantile transactions, or to raise money to be used in such transactions, and in either case to be paid when due without request for renewal. The term is one that would be differently understood in various regions. In our own city (Scranton) we would be asked if it were the same as business paper. In the northwest we would be told that elevator and wheat paper are the best, such being made for the purpose of buying wheat and storing it in elevators.

In the cotton belt, commercial paper would be considered by many to be notes given for the preparation or marketing of the cotton crop. In Kentucky notes are considered by some to be desirable when secured by warehouse certificates for barreled liquids, and some of my bank friends have assured me that the collateral becomes more valuable as the notes gain age. The most desirable commercial paper is such as is given with well-founded reason of ability to turn the money into channels of business and then out again, by the time the notes become due.

It is reasonable to believe that a bank cannot very creditably pass through such times as we have had in recent years if it loans all its capital, surplus and deposits, excepting the amount required for reserve, to parties who expect to use the money as permanent capital, and hence will desire to renew the notes. As a bank's deposits are expected to be payable on demand, it is quite desirable that it have some form of

QUICK ASSETS

as part of its investments, by which it can at times raise money without disturbing the loans to its customers.

We all still have in mind the bank panic of 1893 and the ante-election stringency of last year. The banks that could reinforce their reserves without calling in their home loans passed through those times with the least anxiety; and it pays to be well prepared for such occasions, even though the preparation be not called into use more than once in ten or a dozen years. It is to be assumed that all bankers desire to have a large portion of their assets upon which they can quickly realize, even though the income from them may be less than that received from more permanent investments. For that purpose some invest in mortgages on local real estate; others buy municipal bonds; others lay away gilt-edge bonds that are listed on the exchanges of the great cities; and still others buy commercial paper. Of these four forms of investment, local mortgages pay the highest income, and yet would not be legal investments for all the members of this group. But can they be depended on as quick assets in time of panic? Would not the local situation be made worse by insisting at such a time on the payment of any that might be due?

Municipal bonds would scarcely find a market in time of panic, but would have to be peddled out.

Listed bonds, which are almost entirely of railroads, and are supposed to be quoted daily on the exchanges, run down to a very narrow market in time of panic, and to prices that are sometimes ten or fifteen or more points off from their usual quotations. In 1893 there were times when the total daily bond sales at the New York Stock Exchange only amounted to $300,000, and that is a very small amount of daily sales when we consider that there are upwards of $188,000,000 of investment bonds held by National banks alone, any of which are liable to be thrown on the market at such a time, in addition to the holdings of State banks and alarmed individuals.

I know of an institution that for some years has kept a large amount of its funds invested in commercial paper so as to have quick assets, and on May 1, 1893, stopped buying because its management saw indications of stringency, and at that time had in its pocket-book $640,000 of such paper, as well as $1,000,000 of its customers' notes. The result was that in a short time, on account of the payment of its purchased notes as they fell due, its reserve was run largely above the legal requirement; and although that panic is said to have been the most severe in the history of banking in the United States, still that institution was able to announce that its customers need not pay any loans, but, on the contrary, could have additional ones where their responsibility would warrant and the value of their accounts would entitle, and that any townsmen who were customers of other banks, but who were fortunate enough to have loans with it, could renew without question. This it could not have done if it had been depending on local mortgages, municipal bonds, or listed bonds.

In time of stringency a bank's commercial deposits are quite certain to decline, because business men cannot make collections, and must use their balances to meet maturing obligations. For a bank to be able at such times to be of service to the community in which it is located is no small matter, and I claim that

CAREFULLY SELECTED NOTES

most readily furnish such means. You may ask if the institution referred to lost any money in 1893 by such a policy, and, in reply, I would say that in March, 1894, it had no past due notes and had not lost a dollar since December, 1892; and in the last four years has loaned in all ways $22,000,000, with losses of only $2,250. Could a better record be shown at such a time with any other form of investment of equal amount?

There are numerous sources from which

Arriving in a Few Days

NEW SEASON'S

Young Hysons

OUR TRAVELLERS ARE CARRYING SAMPLES.

THE DAVIDSON & HAY, LIMITED Wholesale Grocers **Toronto**

commercial paper can be obtained, but in buying, it is well to select the brokers as carefully as one would select the notes. Some brokers will offer all kinds of notes—good, bad and indifferent—not seeming to use judgment themselves in getting together their assortment, and to select from such a lot requires time and is tiresome. It reminds one of the man who had a quantity of apples in his cellar that required sorting because some were specked and many were rotten. He said afterwards that he did not like the job because it was too great a strain on the judgment.

Some brokers will offer to endorse the paper they have for sale, without appearing to know that if they do much business their contingent liabilities from such a source will be enormous, and must make their endorsement of little value. Other brokers will have a cleaner lot of paper from which one can more easily make selections.

In any event it must be understood with one's brokers that the quality is the first consideration, and that being decided on, the rate and the time of maturity comes next. But the rate should never be allowed to be the first influence in making the selections.

Many times the rate will be lower than that charged by a bank to its customers, and occasionally it will be higher; still a customer paying the regular rate has the advantage over him who may place his notes at the lower rate, for, by virtue of his account, he has reason to expect his bank to carry his loans as long as he requires, while the maker of commercial paper has to pay his notes when due, and cannot ask for renewal no matter whether times are good or bad.

So far as a low rate may be concerned, I see no more objection to low-rate paper than to low rate bonds. The difference of per cent. is

IN FAVOR OF THE PAPER

for it will average higher, and this difference will be still greater in the future. For are not the really desirable bonds rapidly getting on a 3½ per cent. basis, as is evidenced by recent funding operations of the Lake Shore, the New York Central and the Northwestern railroads, and as will be shown soon by the Delaware, Lackawanna and Western in funding maturing 7's?

Every bank that invests its surplus funds in commercial paper should have a credit department connected with the institution. Just how much time should be given to such a department will depend on the amount invested. It may commence in a small way, as one did with a little memorandum book labeled "Credit Impressions;" then it can be added to by getting mercantile agency reports, and yearly statements of resources and liabilities and other information as it becomes accessible. By keeping envelopes properly labeled and all records filed away in them, they will be at hand when desired for use.

Questions are sometimes asked as to the means of ascertaining the correctness of annual statements issued by parties who sell their paper, and the assertion is occasionally made that they are not as reliable as the statements published annually by railroads. We must cease to do business unless we are willing to believe that the

GREAT MAJORITY OF PEOPLE ARE HONEST

and truthful, and by closely analyzing a debit and credit mercantile statement, and considering with it all the information one can obtain, a very safe calculation can be made as to the desirability of taking what may appear to be a legitimate risk. We are favored in our region by having railroads that are under most excellent management, but the same cannot be said of all railroads; and when a road that has stood as did the Atchison, Topeka and Sante Fe can carry on its statement as assets over $2,000,000 of rebates, and such a state of things not be known, it is evident that the commercial statements compare well with the average railroad statement. Attention might also be called to the Baltimore and Ohio Railroad Co.'s affairs, in regard to which Expert Accountant Little is said to have reported that in four years ending June, 1895, they had paid over $5,000,000 in unearned dividends, and had largely overstated their profits, and had a floating debt of many millions, all of which was not previously known. Also the Canadian Pacific Railroad might be mentioned, which carried on its statements a large amount of assets to be used in keeping up dividends, when a period of business depression might reduce its earnings. When such a time came a short time ago, it was found that these assets had otherwise been used, and could not be of service, and dividends were suspended.

It seems to me to be more legitimate banking for a commercial institution to have its funds invested in notes representing the buying and selling of merchandise, or its productions, than to invest in obligations which represent permanent investment on the part of the borrower, and which the majority of corporations issuing never expect to pay, except with new ones.

The question constantly before bankers is: How can the institutions of which we have charge be so conducted as to earn dividends for stockholders, roll up a surplus for their protection and the protection of depositors, and at the same time be prepared when panics come, as come they will, so that their banks shall be "as an hiding place from the wind and a covert from the tempest; as rivers of water in a dry place, as the shadow of a great rock in a weary land?" If I have helped to the solution of the question I shall be gratified.

SULTANA RAISIN SHIPMENTS.

The shipments of Sultana raisins for London on the Caduceus were as follows, in boxes: M. N. Elliadi, 1,566; Beliozian, 357; D. Sidi, 473; C. Elliadi, 236; P. T. Barff, 1,228; Edgard Aliotti, 466; Simon Milch, 949; Cousinery & Fils, 293; Bon, 1,000; Ant. Solari, 3,270; Ellmasian, 374; Marcopulo, 710; M. L. Varda, 527; Prottopazzi, 616; Franghia, 256; J. Kuegg, 271; D. T. Mainetty, 312; Barry Freres, 4,529. Total, 17,428 boxes.

ARRIVING . . . .

New Provincial Currants in Barrels
" Ideal " " Cases
" Perfection " " "
" Jupiter " " "
" Olympic " " "
" Mat Figs
" Labrador Herrings

LUCAS, STEELE & BRISTOL Wholesale Grocers **HAMILTON, ONT.**

Japan Teas

are now interesting the grocers. We have a large range to select from, new lines arriving every day.

See travellers' samples and prices or write us for particulars.

James Turner & Co. - Hamilton

A Live Seller

"REINDEER" BRAND

CONDENSED COFFEE

There is no chance of spoiled coffee.
A child can prepare "Reindeer."
It never fails to please.

New Goods Now in Store

SALMON { Horseshoe Brand / Mayflower " / Harlock " }

VALENCIA RAISINS { ARGUIMBAU'S — Fine Off-Stalk and Selected. }

Scaled Herrings and Boneless Fish of all kinds. Get our prices before you buy.

THOS. KINNEAR & CO. WHOLESALE GROCERS 49 FRONT STREET EAST **TORONTO**

HOW A CUTTER HELPED A COMPETITOR.

A STORY was told to a Grocery World representative last week which illustrates the undermining process to which some cutters, in their ill-advised schemes, lay themselves open. There is in the city of Philadelphia a small retail grocer who some years ago got behind in his accounts with a local jobber to the extent of somewhat over $1,000. The jobber became a little uneasy and requested the retailer to call at his office, when an arrangement was effected by which the retailer was to pay a few dollars every week on the old account, paying cash for all new stock that he bought. Since that time, which was nearly four years ago, that retail grocer has struggled manfully with his incubus of debt, paying the prescribed number of dollars every week, until to-day the account is nearly paid off. This four years' period has been one of hardship and of rigid economy, but the satisfaction of knowing that the debt is being surely lifted is a reward well worth the struggle.

Some time ago this retailer had a talk with the jobber to whom he owed the sum mentioned, and in the course thereof he revealed some of the methods which he had used during the past four years in order to keep himself afloat. In this struggle a cutter who did business within a few squares of this man, unconsciously, but very materially, assisted. The rest of the story may be related in the retailer's own language :

" That cutter didn't know it, but he did me a good turn time and time again, and I don't know whether if it hadn't been for him I would have been afloat to-day. There wasn't a single drive made by that cutter that I didn't take advantage of. One time he advertised a drive on tomatoes at 4 cents a can. Well, that was 48 cents a dozen, while they would have cost me at least 75 or 80 cents if I had bought them of you, so I sent boys to the cutter's store and bought up several cans—enough to keep me going for quite a while, and I bought them far below the jobber's price.

" Another case was on Ivory soap. I know that is contract goods all right, but when this cutter advertised it for about two cents a cake less than I could buy it of the jobber, I sent some more boys there and bought as much as I could. I saved a good deal of money on that, too.

Another time this fellow advertised granulated sugar at 3 cents a pound, while the wholesale price was 5 cents. I bought enough of that, too, to last me for several days. I had been paying 4 cents a loaf for bread all along, but this fellow thought he could sell it at the rate of three loaves for 5 cents, so I let him sell a lot of it at that price to some boys I sent there, and I was able to sell it at a very low price and still make a good profit. I got 8 or 9 cents a can for the tomatoes and about the same margin for the other goods."

Thus did a cut-price grocer assist in paying off an old debt incurred by one of his competitors. A fit ending to the story is that a few weeks ago this cutter failed.—Grocery World.

A FEATURE OF SUGAR.

Willett & Gray say of refined sugar that the fact that the refiners have not increased their output has made the conditions appear much stronger than they actually are, as with less production refiners are compelled to stipulate for considerable delay in deliveries. The reason why the production is not increased to meet the demand with prompt deliveries is probably owing to the fact that refiners still hold a large amount of refined product in the different markets of the country, which, as soon as disposed of, must lead to an increase of meltings here ; but, in the meantime, the Standard refinery in Boston is shut down and the refineries in New York and in Philadelphia are running only about 50 to 60 per cent. capacity. This explains also why the stock of raw sugars is not being more largely reduced.

HUSTLING GROCERS IN RICHMOND.

Fame, Artemas Ward's bright monthly, thus describes some of the advertising efforts of a firm of wholesale grocers, of Richmond, Va., who are sending out some circular advertising that contains a number of novel ideas.

They use a large envelope printed in purple and buff. After the name of the firm there is a big purple rooster rampant, and the words : " We Are Not Crowing, But We Are Showing A Nice Line Tea." Inside, the sheet devoted to molasses and syrups, is headed with a parlor match glued to the paper, " Can you match it ? " is the idea.

" Everybody needs soap now ! In toilets we have got any kind you want. And for the laundry ; well, the warmer it gets the more Cameo you sell. Best of all, you pay but $3 and make $2 on each box. Satisfaction or money back."

" There will be more Tea used this summer than ever before. We'er in line with the movement. Fresh, New Stocks."

" Chewing Gum—When dinner oppresses one."

" Jamaica Ginger—For this relief, much thanks."

" Cigars and Cigarettes—Charm every anxious thought away."

" Sweets and Fruits—I'm quite ashamed, 'tis mighty rude to eat so much, but all's so good."

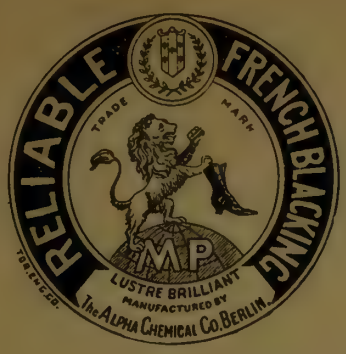
A pretty girl with winning grace
Can get along upon her face ;
But the washerwoman's surest hope
Is elbow grease and—
MOONSHINE SOAP.

" Give us the luxuries of life, and we will dispense with its necessities."

Under the picture of a breakfast table scene are the lines :

The turnpike road to pocketbooks, you'll find,
Lies through men's mouths, or we mistake mankind.

This sort of hustling is unusual among southern wholesalers. It is only another evidence of the newness of the New South.



BUY THESE GOODS

Why? They will make you money. They are all trade winners. They don't require Premium to make them sell. Quality is their greatest advertisement. Their sales are increasing daily. What better could you want?

For sale by all leading Wholesale Grocers.

Manufactured by **THE ALPHA CHEMICAL CO., BERLIN, ONT.**

SIGN OF A LOW-GRADE HOUSE.

WHEN you see a traveling salesman, says The Commercial Bulletin, who depends on getting his share of the trade by making prices below all his competitors, you may set it down that he is traveling for a low-grade house, or that he himself is a low-grade traveling salesman. Such a salesman is likely to work not longer than one year for any one house. The same rule will apply to any retail merchant. The pestilence of price cutting is more likely to attach to the grocer than to any other class of retail merchants. There are reasons why this is necessarily true, but there is no reason in much of the indiscriminate price cutting that is common among grocers.

It will go without proof that the retail grocer must make a profit on something that he sells. If he is cutting prices below the cost of the article, he must add to the legitimate profit of some other item on his list, or he must run behind on his total of profits for the purpose of selling that one item. No consumer is much fooled by the sale of goods below a profitable figure. They always expect to have to pay the cut on some other item. Their shrewdness is shown in going about from store to store and buying those items that are sold at less than cost, and letting alone those that are sold at the added profit.

An example is shown in two small country towns of this state, in which the grocers are now selling sugar at prices that range from 18 to 23 pounds for a dollar. At 18 pounds the merchants are losing money. They have been making this kind of war on themselves for several months, and yet they have not done well under the plan, neither have their customers shown any great degree of appreciation of their self-sacrifice. They are growing tired of this kind of self-clubbing, but they are not yet at the point where they can agree to throw sugar at each other.

In this city not long ago, continues The Bulletin writer, some of the bright concerns, who make money every day, got to selling sugar at low prices. But they had the wit to offer it in a combination of goods that brought the profits to an average. The buying public thought they saw a profit to the grocer in the combination, and the offer was not much sought after. If the grocer who desires to do business for life in his town attempts to run the little rat grocer out of business, he will find that he has had his chase after a flea or a yellow dog. The little, irresponsible grocer can throw away money as fast as can the legitimate merchant, for he is usually throwing away other people's money. When he reaches the end of his rope he can turn a somersault, liquidate and go on under a new name, or at least with a new stock that some jobber has been persuaded to sell him.

Reasonable profits, cleanliness, courtesy, honesty, good assortment, promptness, quality—these are the sure supports of the man who wants to do business in groceries next year, and the next and the next. Price cutting for competition's sake is fighting with a two-edged razor without a handle. —Ohio Merchant.

TWO BUSINESS METHODS.

It is odd how the business ideas of different men differ, especially on the matter of profits. Now, I know a cutter in Philadelphia who invariably regulates his prices by the market. If he has bought tomatoes at 84c. a dozen, or 7c. a can, and is selling them at 9c. a can, and the market should sag to 60c., or 5c. a can, he will drop his price to 7c. If it should go even lower, he will drop his retail price even further, notwithstanding the fact that he may have paid —before the drop—more than he gets. Especially does he do this with standard proprietary articles that are usually bought ahead in fairly large lots. Now, on the other hand, I know another grocer, not a cutter, who believes that a retail price should be regulated entirely by the cost to the dealer. If he pays 84c. a dozen for tomatoes and the market drops to 60, he will continue to charge just as much for the balance of the lot he paid 84c. for as when the price was that much. He believes everything he sells should pay him a profit on what he paid, even though that sum that he paid is twice as much as the cost when he sells. Which is right?—Grocery World.

THE MUSTARD ANALYSIS.

Editor CANADIAN GROCER,—We notice in your paper of September 17, under the heading of "That Mustard Analysis," certain statements with regard to Keen's mustard which are misleading.

We have not at any time brought out absolutely pure mustard to oblige certain of our customers, neither did we have complaints sent us that goods were turning sour and consequently have to take back a large percentage of the shipments. We mentioned during conversation with your representative that another house had endeavored to put a genuine mustard upon the Canadian market some years back, and that owing to want of sale and climatic influences the goods gradually went bad, and were eventually returned to England, exchange being made for the ordinary selling quality, namely, "D.S.F."

Then, again, we did not say that the proportion was stated upon every package, because it is well known that the English houses shipping mustard to Canada, send usually the "D.S.F." brand, which has complied with the British Foods and Drugs Act by having marked on the tin that the "contents are a compound containing no injurious ingredients."

In conclusion, we would like you to ask our many customers throughout Canada whether they have at any time returned any Keen's mustard for the causes mentioned in your editorial, or for any other cause.

Yours, etc.,

FRANK MAGOR & Co.

Agents in Canada for Keen, Robinson & Co., Limited.

Montreal, Sept. 17, 1897.

THE WIFE AS ASSISTANT.

THE class of man is slowly dying out who, with strident voice and air of tyranny, cows womankind or relegates them to the background of life as inferior creatures, writes Elvira Floyd Froemcke in N.E. Grocer. Average man has discovered that woman is evoluting into another creature than the fainting, hysterical heroine of an eighteenth century novel. That she not only is on speaking terms with many professions, but has a clear head for business, and many a well-to-do grocer has to thank his wife for being prime factor in his success.

Many years ago a grocer in one of our middle states had failed in business several times. Each time he had started he had a tidy little sum for capital. These moneys had been legacies. Now he had nothing more to expect, was bankrupt and thoroughly discouraged. He had worked faithfully, had left no stone unturned; still there seemed nothing but failure for him.

His wife was a happy, healthy woman; she never questioned his ability, yet she saw his weakness, though she never voiced those opinions. She was so thoroughly domestic that he came to think of her as mother, cook and comforter, and looked aghast when she said:

"The boys are all in school now, John; I'll come into the store. I can help you with sales on busy days. I can take the cash and keep your books."

"You," said he, "why, you could not keep books; you don't know how."

"Oh, don't I?" and she quietly took out a neat little set of books, in which her housekeeping accounts had been carefully kept.

John was amused, then interested, and finally respectful when he noted that she had deposited over five hundred dollars in the bank.

"I would begin business to-morrow, if I knew how to get re-stocked," said he. Then the wife gave up her five hundred dollars, and bade him ask credit for the rest. "Surely they will trust you after all the goods you have purchased?"

John could hardly believe this eager intelligent woman was the same docile creature who had lived at his side all these years; but he bestirred himself as he had never done before.

For months their positions changed. She took the initiative, and started by directing everything except his purchases. They hired a new clean shop in an untried neighborhood. She helped with sales, had a comforting word for grumblers, a helping one for young housewives, and a tender one for children. She took the cash and insisted on a prompt payment of accounts. If people refused to pay on second presenting of bill, their account was closed and in future they could only trade for cash with that house.

Ten years after this start, they built and owned a fine shop perfectly stocked. In five years more they owned three beautiful stone houses. The wife then resigned her position as bookkeeper to a worthy needy young girl, and took up her old one of the home-maker.

When these worthy people died their sons were rich, through the comfortable fortune they left, and they have ample cause to bless their unselfish provident mother.

There is a grocer here on Dorchester street, Montreal, who has just built himself a fine shop opposite the leading club house in the city. It is large, and finely finished in polished wood. Its large plate glass windows are ever shining clean, and the tasteful arrangement of fruits and vegetables shows a woman's hand. Inside neatness prevails, the large, well-chosen stock being in perfect order.

Recently I chanced to be served by the grocer's wife. She was a dark-eyed, pleasant-faced little body, and I asked her if her husband owned the shop. "Yes," replied she proudly, "we own the shop, and will try to please any new customers we may get." She noticed my interest, and told me their story.

Thirteen years ago she and her husband, then newly married, talked of starting in business. They were both Irish-Canadians, though his education in the seminary of French Jesuits gave him a thorough knowledge of French, together with many of their mannerisms. This was a great advantage to them, as it brought French-speaking people to their shop.

She was wise, fairly educated, and they had each saved a few hundred dollars. They each put their little money into a capital, and went to work. He did the buying and delivering, she kept the books, took the cash and assisted in sales.

She was a wise little woman and saw that the long trust business was a quick-sand which they must avoid; and a cash business was the only sort in which she would consent to labor. He tried to reject the idea, because he feared in this city of trusts the practice would make them unpopular. At last he agreed to do as his wife insisted. They hired a small shop and a small boy, and used the upper floor of the shop as a dwelling house. They worked and persevered, and never deviated from their cash system but in one instance. The little woman smiled as she told me this.

"You see, we trusted our landlady because it was safe. Had she not paid us, we could have deducted her bill from the rent. People who do not like our ways must go elsewhere. We tell them so very plainly."

"Two pounds of butter, sir! Yes, it is gist in and sweet as a rose"—this to a new customer.

Well, thought I, you are not "gist in," but you are "sweet as a rose," even though you wear only a cotton gown and linen collar. In passing out I managed to say, "If your husband does not appreciate you he must be dull."

She laughed and, with an added touch of color, answered, "He isn't dull, ma'am." It takes a shrewd man to make a successful grocer.

WHEN DE WATERMILYUN'S RIPE.

By Phil. H. Brown.

O, dar's glory in de 'possum
An' de sweet potato, too;
Dar am sweetness in de chicken
An' de steamin' rabbit stew,
But de time we been expectin'
An' ouah moufs we 'gin to wipe,
Am de middle of de summah
When de watermilyun's ripe.

Den de 'possum's out o' season
An' we pass de chicken by—
Doan make a bit of diffunce
Ef he roos' a little high,
'Cause he ain't such mighty eatin'
An' he ain't wuth while to swipe
In de middle ob de summah
When de watermilyun's ripe.

Tell yo' how to soun' a milyun,
Ef yo' shuah would want a know,
Knock it wid you middle fingah
Jest a coaxin' little blow.
Ef de soun' dat comes up from it
Am a sort o' hollow like,
Yo' mus' get yo' razah ready,
Kase dat watermilyun's ripe.

Ef yo' likes de watermilyun,
An' yo' eats into de rine,
Cholry mo'bus sho' to take yo'—
Take yo' way befo' yo' time.
Den dey'll print yo' 'bituary
In de colest kin' o' type,
Kaze yo'll fin' dat yo'll be missun'
When de watermilyun's ripe.

HOW TO CLEAN BLACK SILK.

Free the dress from dust (a soft brush or clean cloth will do); then sponge it on both sides with gin, to which a lump or two of sugar or a little gum water may be added with advantage if a slight stiffness be desired. Have a clothes horse ready on which to hang the breadths, singly, as soon as sponged; then, while still damp, iron them on the side that is to be the wrong when made up; then hang on the horse again until dry, but do not place it close to the fire. If the silk is very dirty or greasy, it should be first cleaned with a solution of ammonia, then finished as above. If expense is an object, clear, cold coffee, made very strong, and strained through muslin, can be used instead of gin.

Cost is a Secondary Point

an argument, to be sure, but it often covers groceries! Our Rolled Oats are now practically free from hulls—black specks—dirt. The flavor is fine in . . .

with us. If we can reach perfection in quality—quality will do the rest.

Quality is the one vital thing that helps your business grow—same with us—same everywhere. Price is up inferior quality. That won't do in

Tillson's Pan-Dried Rolled Oats.

THE TILLSON CO'Y, Limited

FROM MANUFACTURER TO RETAILER DIRECT.

Tilsonburg, Ont.

AT THE MARKET.

IN a busy public market a young housewife dictates to a clerk, who writes on an order stub: "One package of cocoa, a jar of—" She is touched on the arm from behind. "Oh, Mrs. Rathbone! How do you do?" They shake hands elaborately, and fall to talking commonplace. The clerk leans forward. "One jar of—"

"Oh, yes; of orange marmalade."

Mrs. Rathbone starts. "My dear Mrs. Miles, don't. My little May was made very sick from eating orange marmalade once. I don't believe the fruit was ever meant to be cooked."

The clerk coughs. Mrs. Miles exclaims excitedly:

"Not orange marmalade. How is May, anyway, my dear?

"I must tell you all about her mysterious case; but it is a long story, so I will give you first, before I forget it, my new receipt for peach marmalade, which you will like much better than the orange. You just take one pound of—"

Clerk interrupts.

"Is that all of your order, madame?"

"Of course not. I haven't got to olives yet. Why, here is Mrs. Turner. I must congratulate you at once on your son's engagement. Such a happy choice. But I haven't told either of you my own bit of good news. Baby took his first step yesterday. We think his walk is just like an uncle on father's side—a man who has been twice State Senator and almost spoken of for President."

Chorus—"What an honor!"

"Isn't it? Why, there is Laura Seymour! She's just been around the world (not in that hat I hope). My dear Laura, how do—"

Clerk calls loudly:

"How large a jar of olives did you say, madame?"

"I didn't say. Now Laura Seymour, tell us every word about your trip."

"But where shall I begin?"

"With the very first day. Well, of all things! Look there! If the clerk who started out to take my order isn't waiting upon somebody else." She swept majestically toward the door.

The clerk rushed forward, swathed in his most obsequious manner.

"Is there anything else, madame?"

"Not in this place. I shall go where I can get waited upon."—Lynn Item.

These goods are giving complete satisfaction to the consumer because the quality is right, and the dealer also is pleased because margins are good.

Have we your order?

Pure Gold Mfg. Co.
Toronto

ENGLISH PACKAGE CEYLON TEAS SHUT OUT.

THE Treasury Department at Washington last week made a decision which will vitally affect the market for several English package Ceylon teas, which are imported into this country in large quantities. and which are advertised very heavily all over the United States.

The decision of the Treasury Department was given in the matter of the contention of the Ceylon tea importers that a good part of their tea was what is known as "needle leaf," which had been unjustifiably excluded by the tea inspectors as dust. They claimed that their tea, being machine made, was equally good both in the large and small leaf, and that the "needle leaf" should not be discriminated against and placed in the same forbidden category with dust. The United States authorities decide that the Ceylon tea must come in under the same restrictions as all other teas. The decision, however, will allow the Ceylon people to bring "needle leaf" into this country, but it insists that dust must be removed from the tea before its entry is allowed.

During the examination, which was a part of the case, the committee took samples of some of the leading package Ceylon teas and removed all of the "needle leaf," finding, when this was done, that there was still a decided excess of dust over the percentage allowed by the law. While the Ceylon people admitted this after its presence was revealed to them, they claimed that their dust was good in every respect, and that there was no reason why it should be excluded. This claim was overruled by the Government.

The principal effect of this decision will be to compel the English packers of Ceylon tea to change the quality of their product, under penalty of total exclusion from this country. In some of the English Ceylon package teas there is considerable broken leaf and dust. The packers will be forced to leave out both of these, and to ship a cleaner tea to this country. This will not necessarily advance the price, as it is said that other varieties of Ceylon tea, costing little, if any, more, can be used.

It looks very much as if the day of tea dust was over. It may be sold right along at a very low price, simply as dust, but it will hardly be used to any extent as an adulterant from now on.—Grocery World.

HEAVIER TAX ON CUBAN TOBACCO.

Advices from Havana state that an increase in the export tax upon tobacco from Cuba went into effect on Tuesday. The increase is about 6½c. per pound on filler leaf and 16c. per lb. on wrapper stock, making the new taxes about 10c. and 20c. respectively, there having been formerly a uniform rate of 3½c. per pound. It is also provided that any bale containing 10 per cent of wrapper stock shall be assessed at the wrapper rate for all of its contents. It is claimed, however, that it is practically impossible for even experts to distinguish between 10 and 15 per cent. of wrapper in a bale.

Last year Canada imported from the Spanish West Indies 142,820 pounds of tabacco, valued at $34,874, so that Canada is not altogether uninterested in this measure.

CANADIAN FLOUR SUPPLANTED.

OF all the influences which have tended to the development of Canada's trade, both export and home, none have probably been greater than that of freight rates.

For a number of years Canada has been endeavoring to build up a trade in flour with the West Indies, and particularly those owned by Great Britain. But now the Canadian agent at Trinidad advises the Dominion Government that Canadian brands of flour have been driven out of the island by those from United States mills. And the cause is ascribed, not to any superiority of United States flour, but to the advantage in freights which the latter obtains.

From the Canadian agent's report it appears that the freight rate, which used to be 30c., alike from Halifax and United States ports, was reduced to 25c. from the latter ports, while Halifax has remained unchanged at 30c. with the result that not a single barrel of Canadian flour was imported by Trinidad during the period covered by the report.

Trinidad's imports of flour are between six and seven hundred dollars' worth annually. While this is not a great quantity, yet Canada would like to get a share of it. And the knowledge that we are not, through the unfavorable freight rates of our own steamship lines, is, to say the least, irritating.

This is a matter which ought to receive the attention of the Department of Trade and Commerce. And there is work, too, for the Boards of Trade to do, for if they are not the guardians of the commercial interests of the country, who is?

ADVERTISING JAPAN TEA.

From Japan comes the news that the Japan Government will begin a system of advertising the country's teas in Canada and the United States. Evidently the success of the Ceylon Tea Planters' Association's advertising has driven the Japan Government to this course.

AN ANOMALOUS TEA LAW.

ONLY too often laws of a commercial character are badly bungled by their makers. And the tea inspection law, which went into operation in the United States on May 1 last, is another evidence of this fact.

In many respects the law is a good one, but it has one defect, which is fatal. And that defect is the clause which declares that all teas which contain more than 10 per cent. of dust, when sifted through a No. 16 sieve, shall be condemned, and, unless exported, shall be destroyed.

The absurdity of such a provision was pointed out in THE CANADIAN GROCER shortly after the law went into operation. And the results have proved it to be such, the finest broken leaf teas of India and Ceylon growths having been refused entrance into the country. Some of the importers appealed to the Board of United States General Appraisers, but that Board, in a decision given out a few days ago, has sustained the ruling of the examiners.

Some of the teas which sell in London, Eng., as high as 75c. per pound, could not, it is said, enter the United States under the present law. Such a state of affairs as this must be most irritating to importers who desire to bring in Indian and Ceylon teas of the finest grades.

As the law does not prohibit the importation of tea dust we here witness the anomalous condition of the prohibition of a fine tea, 10 per cent. of which will pass through a No. 16 sieve.

It is obvious that such an anomalous law cannot long remain on the statute books of the United States, if the business men of that country have any influence whatever with Congress.

The United States, however, does not stand alone in the matter of unsatisfactory tea inspection laws. Canada is in the same boat with her.

Here the test is made by a chemist whose analysis frequently does not agree with that of the leading analysts of the country.

There is only one proper way to test tea, and that is the way a practical tea man tests it, namely, by the cup. It is only there that the real quality of the tea can be ascertained. All other methods are insufficient and productive of no end of irritation.

If the Governments of both the United States and Canada would appoint an expert tea man, nominated by the trade, and pay a fair salary, no spurious teas would enter either country, while the present anomalous conditions would be removed.

DRIED FRUITS CROP 1897

We offer, **without engagement,** per SS. "Avlona," first direct vessel of the season, from the Ports of Patras and Denia, and expected to arrive here beginning of October, viz. :—

Valencia Raisins

		Our Last Week's Prices.	Our Prices This Week.
FINE OFF STALK	Alameda - -	4¼c.	4½c.
	J. Mayans Grustan -	4¾	4¾
	J. D. Arguimbau -	5	5¼
SELECTED	J. Mayans Grustan -	5½	5½
	J. D. Arguimbau -	6	6⅛
4 CROWN LAYERS	J. Mayans Grustan -	5¾	5¾
	J. D. Arguimbau -	6⅜	6½

Currants

FINE PROVINCIALS	Barrels - - -	5 c.
	Half Barrels - -	5⅛
	Half Cases (70 lbs.) - -	5½
FILIATRA	Barrels - -	5¼
	Half Barrels - -	5⅜
PATRAS	Half Cases (70 lbs.) -	6

Terms : 30 days, or 1 p.c. 10 days, F.O.B. Montreal.
Last Cable advice on Currants : Market advanced one shilling.
Our advice is to Buy Promptly.

HUDON, HEBERT & CIE.

....MONTREAL

WE ARE HEADQUARTERS FOR

LUDELLA Ceylon Tea in lead packages
Heinz's Famous Mince Meat in tins and pails
Diamond Crystal Salt

New Connoiseur Clusters
New Extra Dessert Clusters
New shelled Almonds
For prompt shipment.

Write us before buying **PEELS,** we can interest you. . . . .

H. P. ECKARDT & CO.

Wholesale Grocers — TORONTO

BACKED By 10 Gold Medals

Gillard's New Pickles

Are acknowledged by users to be superior to all others. Compounded from the finest known ingredients; in daily use on the tables of over 6,000 of the principal hotels and restaurants throughout Great Britain. Packed 2 dozen in case. Single case lots, $3.40 per dozen. 5-case lots and over, $3.30 per dozen.

GILLARD'S NEW SAUCE

A relish of superior excellence, of world-wide reputation.

Single dozen lots - - $1.90 per dozen
Barrel lots of 12 dozen 1.75 " "

SOLD BY ALL WHOLESALE GROCERS IN CANADA.

GILLARD & CO. Sole Manufacturers **London, England**

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IT IS BUSINESS COMMON SENSE.

DURING the course of his speech in Montreal on Thursday, Sir Wilfrid Laurier made use of these words: "Tariff revolution, I will say more, tariff reform, is always more or less dangerous."

The Premier never spoke truer words; and it is to be hoped, not only that he will not forget them, but that politicians of all shades of politics will adopt them among such articles of belief as they may possess.

Whatever our political predilections may be most of us will doubtless acknowledge that in this age at least, and under the present economical conditions, a Customs tariff is necessary. We will all probably be just as ready to acknowledge that tariff reform is at times necessary.

Trade conditions are changing, and tariffs, like everything else mundane, must be made to conform to these conditions or they will become antiquated and a drag upon the commercial interests of the country.

But tariff reform should not be undertaken when it is unnecessary, or when it is merely with a view to satisfying the demands of this or that party or interest. It should only be undertaken in order to comply with the necessities of the country. And when it is undertaken it should be characterized by efficiency and expedition.

The Canadian tariff was revised in the present year, and, at least to some extent, because the work was not properly done in 1894. But the last attempt was neither as well done nor as expeditiously done as it might have been.

The weakness of politicians, as a rule, is, we believe, more in the head than in the heart: The greater part of them try to do what is right, but they lack the business quality necessary to the performance of it.

Inefficiency on the part of tariff makers not only produces an inefficient tariff, but it causes the work of revision to occupy much more time than is necessary. This latter feature is the most prolific source of evil; for tariff revision, whether in the direction of an increase or a reduction in the duties, retards trade, and the longer trade is retarded the greater must necessarily be the injury wrought to the commercial interests of the country. Canada has yet to be as great a transgressor in this respect as the United States, but that she is a transgressor is known to all men.

As we have said before: tariffs we must have. So must we have tariff revisions. But there should only be tariff revisions when public exigencies demand them. And then the work should be performed as expeditiously and efficiently as possible.

How to secure the desideratum is a question which has received attention time and again in THE CANADIAN GROCER. We have contended, and still contend, that the framing of a tariff can only be done in any way approaching proficiency by an independent commission, composed of business men, agriculturists, etc., nominated by the boards of trade and other organizations.

The tariff cannot be taken out of politics for the reason that it cannot be taken out of the House of Commons. But a tariff framed by an independent commission and then submitted to Parliament for approval would (1) be a conformation to the business interests of the country and not to the political exigencies of any one party, and (2) few politicians would dare to attempt to do anything which would at least vitally change its provisions.

This is the gospel of business common sense, and it is to be hoped that the business men of the country will, in the future, be more aggressive in spreading it than they have in the past.

A Camden, N. J., man claims to be able to make a pound of butter from half a pound of milk. It is not said how much he is depending upon the public gullibility to float his scheme.

CANADIAN FRUITS FOR BRITAIN.

SHIPMENTS were made last week from Montreal of half a dozen carloads of small fruits for the British market. The shipments are of an experimental nature, and the results will be watched with a great deal of interest. The fruits include grapes, pears, plums, peaches and tomatoes. They are packed in shallow boxes or trays of seven to eight pounds, and are from the Grimsby district. To ensure their arrival in good condition they are placed in refrigerator cars.

It is ardently to be hoped that the venture will prove successful. Canada is yearly becoming a greater fruit producing country. Already the supply exceeds the consumptive requirements of the home market, and it is imperative we should find customers abroad.

The United States has hitherto been our best customer for small fruits, our exports of berries alone to that country in 1896 being valued at nearly $150,000, but the tariff is now such that we must look for a decreased instead of an increased trade with our neighbors to the south. We have practically, therefore, no other country than Great Britain to which we can go.

We feel assured, no matter whether this trial shipment turns out well or not, that the export of Canadian fruits to the British market can eventually be made a large and lucrative one.

As to the quality of our fruit there is no question. If never before, the high character of Canadian fruit was established at the World's Fair in Chicago, where it carried off so many honors.

It is no exaggeration to say, generally speaking, that for keeping and flavoring qualities no country in the world can excel us.

Richly, however, as Nature has blessed us in this respect, the success of our export trade of small fruits to Great Britain will largely depend upon ourselves.

There must be no slipshod or dishonest packing, and the goods must be put up not to suit our fancy but the tastes of the British public. The British public is fastidious, and once bitten it will be twice shy.

The Government has seen to it that the necessary cold storage facilities are provided; it devolves upon the fruit men to do the rest.

JAPAN TEA AND ITS FUTURE.

THE future and possibilities of Japan in a commercial sense, as well as in a military sense, are still the subject of a great deal of newspaper discussion. And the discussion is not without reason.

The progress which Japan has made commercially during the last generation has been surprising, but that which she has made during the past two or three years is more so : It is simply astounding.

Whatever Japan may court as a military power, one thing is certain, she is determined to become a great nation commercially. Nearly every movement she makes points to that.

Japan realizes that in order to ensure a good superstructure the foundation must be good. Actuated by this principle, it is sparing no pains to ground the ethics of business into its boys and young men. And they get these ethics practically as well as theoretically.

After a certain number of years spent in what may be termed a preparatory course, the Japanese student is "finished off" in a "business exchange." Here he plays at business, or, what seems a more proper term, works at business. A large room is provided, and in this room are various departments which are make-believe foreign countries and important ports. With these foreign countries the student is taught, under rigorous discipline, to carry on business. As this work is practical and not theoretical, it is certain to have its good effects.

As we have already noted, Japan is determined to take a place among the great commercial nations of the world. And in pursuance of this determination it may be depended upon to look after the interests of its tea industry.

Tea producing is one of Japan's chief industries. But during the last few years its development has been threatened by the vigorous campaign in the United States and Canada of the producers of Indian and Ceylon teas.

In Canada we know this Indian-Ceylon campaign has resulted in great inroads being made into the territory formerly occupied by tea of Japan growth ; and in the United States Indian and Ceylon teas have begun to press the lines.

That a part of the aggressive commercial policy of Japan is to retrieve what of its tea trade has been lost on the North American continent is undoubted.

Under letters patent from the Government commissioners from Japan have for some months been going up and down and through this continent spying out the situation and laying plans for an active campaign.

As noted in a previous issue it has already been decided to expend the sum of $70,000 in advertising Japan teas on this continent. And this is only the beginning. What other steps may be taken remains to be seen. The Japanese are sharp, shrewd business men, and one thing is certain : They will leave no stone unturned to push business in tea as well as other things which they are able to produce and export.

Geographically Canada is favorably situated for trading with Japan. And then there is the direct line of steamers—of which no better exists—that ply regularly between Vancouver and Yokohama. An enlarged trade between Canada and Japan is beyond question.

NO DISCRIMINATION.

United States Attorney-General McKenna on Tuesday announced his opinion in the matter of Section 22 of the new tariff law. He holds in effect that goods coming directly into the United States from foreign countries through Canadian ports are not subject to the discriminating duty of 10 per cent. He also holds that foreign goods shipped from countries other than British possessions in British vessels are not subject to the discriminating duty.

The decision of the Attorney-General will do much to soften the feelings of Canadians towards the United States. The discriminating clause was inserted in the Tariff Bill surreptitiously. It could not be done otherwise. And Congress, in its haste to adjourn, did not notice it.

It was a conspiracy mean and contemptible, and the United States, to its honor, has nipped it in the bud.

Good times are undoubtedly upon us, but its advantages to the full will only be enjoyed by those merchants who are energetic and up-to-date. The man who drifts with the tide makes some progress, but he who plys his oars with vigor makes still better headway.

THE RECENT MUSTARD ANALYSIS.

INTEREST in the recent report of the Inland Revenue Department on the analysis of mustard has not yet died out. On Tuesday last, I had an interesting chat with a well-known mustard manufacturer in regard to the matter. He would not, however, allow his name to be used for publication.

"I do not," he said, "agree with the statement made by a manufacturer in THE CANADIAN GROCER last week that pure mustard had to be almost immediately disposed of or it turned rancid. There are certain low grades of pure mustard which will not keep. But, then, it does not follow that all pure mustard is the same, because there are lots of pure mustard that will keep."

"There is just as much variety in pure mustard as in pure coffee, or in tea. You can buy tea from 15 to 70c. per pound or even higher, and still purity can be obtained in the low as in the high-priced article. Then there is ginger ; pure can be obtained wholesale as low as 8c. per pound, while for good 25c. or more would have to be paid. I am speaking of goods before they are ground.

"Now, mustard is in much the same position : You can buy all grades of it. If you buy low, inferior grades of seed you only get common mustard, while if you buy fine grades you get fine mustard. There are some mustards which are exceedingly pungent ; in fact, too much so for anyone to use at the table. At the same time you can buy a high-grade mustard which is not very pungent and has a very fine flavor.

"The best pure mustards suitable for table use are obtained by blending different seeds without an admixture of flour. Here is another point : You can buy low-grade pure mustard that can be sold wholesale as low as ten cents per pound. You can also buy a pure mustard that sells as high as forty cents per pound. Both are pure, but the difference is on account of quality."

"Then, it is better to buy a good compound than a cheap low-grade pure mustard?"

"Yes ; mustard made from first-class seed and reduced in strength by the admixture of flour will make a very much better

article at a low price than the lower grades of pure mustard, because the high-grade mustard mixed with flour will keep, while the low-grade pure mustard will not keep. I have been offered pure mustard in New York as low as six cents a pound, but although pure it had no strength."

"Where is the best mustard seed produced?"

"In England. It produces the best seed in the world, although Austria grows a good seed, named Trieste, which has a good pungent flavor; but it is not equal to the best English brown seed. California is drawn upon largely for cheap mustard seed."

The recommendation of Chief Analysis McFarlane that a standard be fixed by Order-in-Council stipulating that what are sold as pure mustards should not contain less than 30 per cent. of fixed oil, and compounds or mixtures not less than 22 per cent., my informant denounced as absurd. "Analysts may know how to analyze," he added, "but they do not know how to run our business. I do, however, believe that a certain strength should be fixed for mustard for plasters; but that is after all a matter which the doctors should take up," he concluded.

Chicago is to have the greatest biscuit manufacturing plant in the world. Chicago is a great city for big things.

POWER OF CONFIDENCE.

The secret of many a business success lies in the little word "confidence." The patient who has faith in his doctor's remedies is already under way to recovery; the merchant who believes in himself, not from blindness or egotism, but from a happy-hearted, jolly-spirited, sunny-natured belief that "whatever is is right" will succeed, where a man of moods and shadows will fail with the same opportunities.

As the saying is, "cofidence begets confidence." Do not approach a customer with a suggestive wonder-if-I-can-sell-you-anything expression, but rather with a happy-to-serve-you air. The man full of confidence has a foil against failure, adverse criticism and mediocre success. Never say die until the undertaker comes.

INCREASED EXPORTS OF BUTTER.

THE growth of the export butter trade this summer has been remarkable, and the favorable development is attributable to the cold storage facilities that have been provided for the transportation of butter to Montreal in refrigerator cars and its transhipment across the Atlantic in chilled chambers on board ship.

To date the exports of butter from Canada have almost doubled what they were last year; and it has to be borne in mind also that the increase last year was quite large.

So far there have been 158,326 packages of butter sent to Great Britain, against 90,000 odd for the same period last year. The prices realized this year also, it is satisfactory to note, have been from 1½ to 2c. per pound above what the farmers received last year. In other words, the farmers last year at this time had shipped to Great Britain butter to the value of a little over $1,000,000; whereas this year they have sent forward considerably over one and a half million dollars' worth.

At this writing there is considerable speculation as to whether the present prices will hold in view of the large stocks carried in Montreal.

It has been a year of surprises in relation to the values on all farm products; but even if prices do decline now, the butter producer, when he averages up, will find that he has had a most successful year of it.

He has demonstrated, for one thing, that with the proper transportation facilities there is a ready and constantly expanding market for Canadian creamery butter in Great Britain.

The Danes supply most of the demand now, but some facts which have been appearing in the British press uncontradicted, regarding the unsanitary arrangements of the Danish dairy farms, will be certain to operate in favor of Canadian butter, always providing that its standard of quality is kept up.

According to the statements regarding Danish butter, the water is drawn from wells that are nothing more than sink pots for the drainings of the manure heap. When this fact permeates into the British consumer's mind, as it will be certain to do, fine, clean Canadian creamery will have the innings that it should have had long ago in the British market.

When it has, instead of a paltry shipment of two million dollars' worth, we should ship quadruple that amount, for we have the facilities for manufacturing it quite as profitably as the Danes, and, let us hope, cleaner.

SITUATION OF CURRANTS.

CURRANTS have fluctuated somewhat during the week. At first there was a decline of 3d. per cwt., but this was followed a few days later by an appreciation of 6d.

The decline naturally caused an easing off in the demand, local buyers practically ceasing to operate. As soon, however, as prices took an upward turn they were again in the market.

The figures now ruling in the primary market are the highest touched this season. Some shippers who advised probable lower prices later are now reported to have acknowledged they were mistaken, and indications point to a steady market.

The local market was never as bare of currants as it is at present. Practically all there are to be had are a few cases of Filiatras and Vostizzas, and the demand exceeds the supply.

The first shipment of the new season's fruit will probably be here about the end of this month or the first week in October. And in the meantime retailers may expect to only get their orders partly filled.

The first shipment to arrive in New York is due this week via Liverpool, and it is being sold to arrive at 6¼c. per pound. The market there is also practically exhausted.

DEATH OF MANITOBA DAIRYMAN.

Manitoba mourns to-day the loss of John Hettle, M.P.P., of Boissevain, and for many years president of the Manitoba Dairy Association. Mr. Hettle sat in the Local House many years, and was a valued member of that body. Having been engaged in the dairy business in the east, he went into it heart and soul in Manitoba, and to his untiring efforts is due much of the success of that industry in the Prairie Province to-day. At the time of his death he was running three creameries—one at Manitou, one at McGregor and one at Ninga. As a legislator he was one of the solid men of the province. Not easily moved to enthusiasm, he took sober, serious views of all questions, and never gave an ill-considered vote.

YOU WILL MAKE MONEY

BY HANDLING

GREIG'S CROWN FLAVORING EXTRACTS

Not because you will make a larger profit than on other brands, but because your customers can always depend on their unvarying excellence,

PURITY RICHNESS AND STRENGTH

Experience proves that the housekeeper who has once used any of the CROWN flavors always wants more. Your customers, therefore, having confidence in the goods, have confidence in the man who sells them.

Robert Greig & Co.

MONTREAL

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Sept. 23, 1897.

GROCERIES.

TRADE conditions continue to improve. This is the verdict of every wholesale merchant. The colder weather has increased the interest in the canned tomato situation, but prices are without change. Canned salmon is moving fairly well, but there is no great confidence in evidence on account of the large pack. Currants were a little easier, but the market has since taken a firmer turn. Valencia raisins are sixpence dearer in the primary market. California fruits generally are stronger. McDonald's chewing tobaccos have been advanced one cent per pound. Sugar is in good demand, and firm in both the home and the foreign markets. There is some movement in Japan and Young Hyson teas, but in other kinds there is very little going. As to price, the tea market generally is firm.

CANNED GOODS.

The cold snap of the early part of the week has created fresh interest in tomatoes, but up to the time of writing nothing authentic has been heard as to whether the cold was sufficient to cut off the supply and put a stop to canning operations. The feeling in regard to tomatoes is strong. Some of the packers are refusing to offer pending more definite knowledge as to the pack. A telegram received in Toronto on Saturday from a packer in the west stated that he had only so far packed about 500 cases, when at the corresponding date last year three-fourths of his pack was put up. Wholesalers report a good demand for canned vegetables, particularly peas. Gallon apples are still being enquired after, and we hear of a transaction of 5,000 cases in one lot. New pack pears are offering, and at low prices. We quote: Tomatoes, 80 to 85c.; corn, 60 to 75c.; peas, 75 to 80c. for ordinary; sifted select, 90 to $1; extra sifted, $1.10 to $1.25; beans, 65 to 95c;. peaches, $2.50 to $3 for 3's, $1.65 to $2 for 2's; raspberries, $1.40 to $1.80; strawberries, $1.50 to $1.80, according to brand and quality; blackberries, $1.40 to $1.70; cherries, $1.75 to $2.25; apples, 3's, 85 to 95c.; gallons, $1.85 to $2; salmon, "Horseshoe," $1.50; ditto, new season's, to arrive, $1.25 in 5-case lots and $1.30 in less quantities; other red salmon, $1.15 upwards, according to quality and brand; cohoes, 95c. to $1; canned mackerel, $1.25 to $1.30; lobsters, $2.40 to $2.50 for tall tins; 1-lb. flats, $2.85 to $2.95; ½-lb. flats, $1.60 to $1.70; Canadian canned beef, 1's, $1.35 to $1.40; 2's, $2.35 to $2.50; 6's, $7.75 to $8.25; 14's, $15 to $16.

COFFEES.

A good business is being done in Rios, and offers are about ¾c. per lb. firmer than a couple of weeks ago for selections. Jobbers quote green in bags: Rio, 9½ to 13c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 18 to 20c.; Jamaica, 19 to 22c.

SYRUPS.

Syrups are scarce and dear. Some of the refineries have none and some are sold ahead. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

There is not much to note. Advices from New Orleans state that receipts there are cut off on account of the quarantine against that place by the surrounding country. We quote: New Orleans, barrels, 23 to 35c.; ditto, half-barrels, 25 to 37c.; ditto, fancy, 50 to 55c., in barrels and half-barrels; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGARS.

The sugar market continues to occupy a favorable position. The demand is good, and for a larger proportion of granulated sugar than ever before. The quantity of sugar moving is larger than it was a year ago at this time. Prices are firm both at home and abroad. Two cargoes of Muscovados of '89 test sold in New York for shipment to Halifax at equal to 3 3/16c. per lb., duty paid. This is reputed to be the highest price paid this season. A few days ago beet sugar advanced ¼d. in London. We quote as follows for Toronto: Granulated — St. Lawrence and Redpath's, 4 9-16c. for single barrel lots and 4½c. for 5-barrel lots; Acadia, 4½c. for single barrel lots, and

THOROUGH. CLEAN. FAST.

Positively removes every seed.
WE have them. YOU ought to have them.

Walter Woods & Co. - Hamilton.

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES

But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier

The world-renowned French Vanilla Chocolate.

WE INVITE YOU

to send us any

"SALADA"

CEYLON TEA

you have in stock, if it is not giving your customers and yourself the very best satisfaction of any tea you have ever handled.

WHOLESALE AGENCIES . . .

25 Front Street East	TORONTO
318 St. Paul Street	MONTREAL
411 Cordova Street	VANCOUVER, B.C.
15 Niagara Street	BUFFALO, N.Y.
206 State Street	BOSTON, Mass.
347-349 Fifth Avenue	PITTSBURG, PA.
59-61-63 Jefferson Ave.	DETROIT
15 Exchange Street	ROCHESTER, N.Y.

P. C. LARKIN & CO.

SURPRISE SOAP

That name "Surprise" is stamped on every cake—a guarantee of quality. . . . . .

No reasoning or arguing is necessary to convince people it is the best soap. That "Surprise" stamp is known to all housekeepers. It means the article everyone asks for, is an easy seller.

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

4 7-16c. for 5-barrel lots; yellows, 3¾ to 4⅛c. per lb.; Canadian German granulated, in 100-lb. sacks, 4¼c. in single barrels, and 4 5-16c. in 5-bbl. lots. Demerara crystals, 3⅞c.

SPICES.

There is no change to note, prices still being firm, with the demand fair. We quote: Pure Singapore black pepper, ground, 11c. in kegs, pails and boxes, and 13c. in 5-lb. cans; ditto, whole, 11 to 12c. per lb.; pure white pepper, ground, 18c. in kegs, pails and boxes and 20c. in 5-lb. cans; ditto, whole, 15 to 20c., according to quality; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 23 to 25c.; do. best, 28 to 30c. per lb.; allspice, 13 to 16c.; cassia, 20 to 25c. per lb. for ground and 40c. for Saigon.

NUTS.

Shelled almonds continue to advance. The first shipment of new season's Valencia almonds reached Toronto market last week. They are selling at 22c. per lb. We quote: Brazil nuts, 11 to 12½c.; Valencia shelled almonds, 20 to 22c.; Tarragona almonds, 9½ to 11c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12½c.; Marbot walnuts, 9½ to 11c.; Bordeax walnuts, 8 to 9c.: Sicily filberts, 10c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, ETC.

There is nothing new to note. We quote: Standard "B," broken lots, 3⅞c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5c.; Patna, 4¾ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½ to 4½c.

TEAS.

The strength previously noted in the Japan market has been maintained, and transactions are reported at the recent advance. Some China green teas, which could not pass inspection in the States, are being offered on this market. They are good liquoring teas, and suitable for blending. They are, however, firmly held at an advance of 2c. per lb. over the figures ruling last year. Indian and Ceylon teas are quiet but firm. Ruling prices on the Toronto market to retailers are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

The currant market declined 3d. the latter part of last week, but early cables this week noted an advance of 6d. per cwt. in the primary market. The local market is bare of all currants except a few Filiatras and Vostizzas in cases, and it will probably be another couple of weeks before the new season's fruit will reach here. We quote Filiatras, in cases, at 6½c., and Vostizzas at 7 to 8c. The demand is principally for cleaned currants.

Since our last issue some packers of reliable brands of Valencia raisins have been asking an advance of 6d. per cwt., but generally speaking buyers have been able to secure from them without paying this advance. Local wholesalers report the demand fair. We quote: New goods—Fine off-stalk, 5¾ to 6c.; selected, 6¼ to 6¾c. Old goods—Off-stalk, 4c.; fine off-stalk, 4½c.; layers, 5c. The printer last week made us say that Valencia raisins were cabled 1-16c. dearer. It should have been 1s. 6d. dearer. The figure was correctly given in the market notes.

Small lots of new season's Malaga raisins were brought on by a couple of houses last week. They were shipped by W. C. Bevan & Co., and consist of "London Layers," "Connoisseur Clusters" and "Extra Dessert." W. C. Bevan & Co. write that they believe the figures ruling to-day are lower than the average prices of the season will be, the crop having proved shorter than was anticipated.

BUTTER AND EGGS

Are in good demand. We can place any quantity at highest prices, and assure you prompt returns.

J. A. McLEAN,

Successor to GRAHAM, McLEAN & CO.

77 Colborne St. TORONTO.

"GOLDEN" HADDIES

are pure Haddock, cured and canned immediately after being caught, thereby retaining all the delicate flavor, which is one reason Golden Haddies are so popular.

Every Can Guaranteed

Packers' Agents **NORTHRUP & CO.**

23 and 24 South Wharf - - ST. JOHN, N. B.

Write us for price on Canned Clams.

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses.

CUT TOBACCOS . . . .

OLD CHUM.

SEAL OF NORTH CAROLINA.

OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

ATHLETE. DERBY.

BUSINESS OUTLOOK

FIRST-CLASS IN

MANITOBA

If you want to reach the **WINNIPEG** Wholesale Trade with your goods **WRITE ME,** with Samples and Prices. Letters and Telegrams promptly replied to.

E. NICHOLSON

124 Princess Street, **Winnipeg, Man.**

Successor to

W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

15 years' experience. Establishe t

ONIONS Spanish, in Crates Domestic, in Bags

Fancy Jersey Sweet Potatoes

Special

Have a few packages left

Commandre Figs, in Taps

Eleme Figs, in 10-lb. Boxes

Dates . . . .

SEASON 1896

CLEMES BROS. - TORONTO

There are a few new season's Sultana raisins on the market and they are selling at about 11c. The quantity is only limited. There are also a few of last season's production, fine goods, which are selling at 10½c. Further shipments of new season's goods are not expected for a week or two. The market opened strong, but receded about 2s., but since then there has been an advance, and the packers say that, judging from appearances, we shall not see lower prices.

Good orders for first shipments of California evaporated fruit are reported by local representatives and prices continue strong.

Prospects are that the smaller sizes of Santa Clara California prunes will be scarce, the fruit this season running large. Last year the crop was large, but the fruit small. Silver prunes are reported from the Coast to be also scarce in the standard qualities. The feature of the California prune trade this season is that shipments are this season being made to France. Local wholesalers report that new California prunes will sell at from about 6¼ to 12½c. per lb. according to grade.

GREEN FRUITS.

The trade in green fruits, although yet exceedingly heavy, is not so active as it was last week. Business in lemons is steady, but not many are changing hands, due, doubtless, to the abundance of other fruit. The situation in bananas has not changed much. Shippers are not sending any forward, and trade will soon become more satisfactory. Most bunches were sold at 30 to 50c., but these sales were forced by the ripeness of the fruit. Watermelons have not moved so freely this week. Musk melons are about done. It is feared that the cold weather will prevent a sufficient supply from being gathered. Dealers here have not yet been able to fill their orders. Apples are quiet. Although the low figures on peaches of last week ranged the first few days of this week, the prices ruling now are considerably higher. The big rush is over, and whatever are coming forward now are of good quality and demand high figures. Plums can hardly be moved. Pears are not very good quality this year. If the cold weather in the grape district holds off an enormous crop is assured. We quote as follows: Lemons, $2.50 to $3.50 per box. Cocoanuts, $4.50 a sack and 60c. per doz. Bananas, $1 to $1.50. New cabbage, $1 to $1.25 per 100. Watermelons, 20 to 25c.; cucumbers, 15 to 20c. per 12-quart basket; Canadian tomatoes, 15 to

SITUATION WANTED.

THOROUGH RELIABLE GROCER, GONE OUT of retail business is desirous of securing a position on the road; age 35; good address; temperate habits; not afraid of work. Address, Box 8, THE CANADIAN GROCER.

RIVERSIDE CANNING WORKS

Wallaceburg, Ont.

Eagle Brand Tomatoes, Corn and Catsup

THE BEST IN THE MARKET.

No coloring in Tomatoes; no bleaching in Corn. All goods warranted pure and to possess natural flavor.

W. J. BADDER, Prop.

MORROW & EWING

General Commission Merchants

13 St. John St., MONTREAL

We beg to notify the Wholesale Grocery Trade that we have to offer best values in

Rio, Santos, Maracaibo and Mocha Coffees

also have on hand full lines of

Japan, Congou, Indian, Ceylon and Gunpowder Teas

Samples and particulars on application. Wholesale supplied only.

W. H. Seyler & Co.

Brokers and Commission Merchants

Room 100, Board of Trade,

Toronto

Manufacturers and Importers wishing to have their products introduced to the jobbing trade are respectfully requested to communicate with us.

English, German and French Goods a specialty.

Representing

J. Lewenz & Hauser Bros., London, Eng.—Teas.

Tellier, Rothwell & Co, Montreal—"Royal" Black Lead and Blues.

Hecker-Jones-Jewell Milling Co., New York.

German Gelatine Works, Hoechst am Main, Germany.

Wholesale agent for **Grape Wine Vinegar Co.**, Toronto.

EGGS

Market firm, receipts light, selling readily at 14 cents.

BUTTER

Market bare of good tubs and pails which are in good demand at from 14 to 15 cents. Ship forward while fresh.

RUTHERFORD, MARSHALL & CO.

62 Front St. East, TORONTO

G.F.& J.GALT 42 SCOTT St TORONTO. PACKERS OF THE CELEBRATED **BLUE RIBBON TEAS**

25c. per basket. Crawford peaches, 40 to 75c. per basket; Canadian apples, $2 to $2.50 per barrel and 25 to 30c. per basket; Canadian plums, 20 to 40c.; Spanish onions, 85c. to $1 per case, according to quantity taken; Egyptian onions, 2 to 2½c. per lb.; pickling onions, 75c. per basket; common pears, 15 to 25c. per basket; Bartlett pears, 30 to 40c. per basket. Celery, 25 to 30c. a dozen; blue grapes, small baskets, 20 to 25c.; large baskets, 30 to 35c.; Niagras, ditto.

BUTTER AND CHEESE.

BUTTER—Receipts have not been so plentiful during the past week, and the demand has noticeably increased. Real choice butter cannot be obtained in sufficient quantities to fill orders, and this has necessitated the bringing out of some goods which have been carried in cold storage. Prices have stiffened, and 14 to 15c. is obtainable for choice grades. The inferior lines are almost as scarce as the choice varieties. Some firms have been holding stocks, and these are now being thrown on the market, but there is not enough goods coming forward to supply the demand. These are worth 9 to 11c. Creamery is firm, although prices have not altered very much. We quote: June and July make, tubs, 18 to 18½c., and prints, 19 to 19½c.; late make, tubs, 19½ to 20c., and prints, 19½ to 20½c.

CHEESE—The market is weak and very little trade is being done. Exporters' and buyers' and factory prices are all apart and very few boxes are changing hands. These conditions cannot continue long, and we would not be surprised to see a scoop made some of these days when the prices have eased. Factories certainly cannot hold out much longer; 9½c. is the price bid and factories are holding out for 10c.

SALT.

Business in this article is getting quite brisk just now, as packers of all kinds of meat are preparing for their fall work. Large orders continue frequent. Quoted at Toronto, carload lots go at $1 per bbl. and 65c. per sack; less than carload lots, $1.05 per bbl. and 70c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

The rarest morsels to be found
Are manufactured in Owen Sound.
They are "Graham Crackers" pure and grand,
McLauchlan's name's on every brand.

J. McLAUCHLAN & SONS,

Biscuit Manufacturers, - **Owen Sound, Ont.**

FISH.

The fish market has not changed since last week; the supply is about equal to the demand. We quote as follows: Pickerel, 6c. per lb.; pike, 5½c. per lb.; whitefish, 7c.; trout, 6½c.; perch, 3c. per lb., fresh herring, 3½c. per lb.; haddies, 7½c. per lb.; Labrador herring, $3 to $4 per bbl. and $2.25 per half-bbl.; split herring, $4.50 per bbl. and $2.50 per half-bbl.; boneless fish, 3½ to 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg.

PROVISIONS.

Market continues steady. Packers say that the demand for hams has recently increased considerably. Other lines are firm and are selling well. Canadian long clear is about exhausted, and supplies of these have to be imported from the States as hogs of the heavy variety have not yet been offered to supply this class of meat. Lard continues steady and firm.

DRY SALTED MEATS—Long clear bacon, 8¾c. for carload lots, and 9 to 9¼c. per lb. for ton lots and cases; backs, 9½c.

SMOKED MEATS—Breakfast bacon, 12½ to 13c.; rolls, 9½ to 10c.; hams, large, 11 to 11½c.; 12 to 12½c. for small and 12c. for medium; shoulder hams, 9½ to 10c.; backs, 12c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 6¼c.; tubs, 6½c.; pails, 6¾c.

BARREL PORK—Canadian heavy mess, $14.50 to $15; Canadian short-cut, $17; clear shoulder mess, $13.50.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Wheat has eased off a few cents during the week, but the market is still excited. Other grains are firm. We quote: Winter wheat, 90c.; new winter, 88c.; oats, 27 to 29c.; peas, 51 to 52c.; barley, 30 to 31c. No. 1 hard wheat is quoted at $1.05, Toronto freights.

FLOUR—Quotations on flour have fallen this week in sympathy with the drop in wheat. Business is active, with some trade on foreign account. We quote in carloads on track, Toronto: Manitoba patents, $5.60; Manitoba strong bakers', $5.20; Ontario patents, $4.75 to $5; straight roller, $4.50 to $4.65, Toronto freights.

BREAKFAST FOODS — Prices have not changed this week. Business is moderately good, although none on export account is reported. We quote as follows: Standard oatmeal and rolled oats, $3.50 in bags and $3.60 in bbls.; rolled wheat, $2.75 in 100-lb. bbls.; cornmeal, $2.50; split peas, $3.25; pot barley, $3.

COUNTRY PRODUCE.

EGGS—Prices in eggs are about 1c. higher this week. Receipts are apparently not so large, especially in strictly new laid. Exporters are eager purchasers these days, for Liverpool quotations are about 17c. Some dealers are shipping their limed eggs already. Exporters are paying good prices at outside points. New laid eggs are worth 14 to 15c. Some dealers report a surplus of the second grade of eggs, but even these varieties appear to be well cleared up. They bring 11 to 12c.

POTATOES —With the exception of those grown in sandy spots, nearly all the potatoes are affected with the prevalent rot. This was caused by the heavy rains of July and August. The scarcity noted last week is not visible this week. Price for car lots is 45 to 50c., and by the bag, 65c.

HONEY—Dealers are buying tons of honey, more particularly in 60-lb. tins, in which they make heavy shipments. The consumptive demand has not started yet. We quote light at: 60-lb. tins, 6 to 6½c.;

WE ARE PAYING CASH FOR DRIED APPLES

W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. **Toronto**

Snap Shots for Shrewd Buyers.

JAPAN TEAS AND JAPAN DUSTS

Prompt Enquiry will secure many lines

BELOW PRESENT MARKET VALUES.

Samples and prices on application.

THE EBY, BLAIN CO. LIMITED

Wholesale Importing and Manufacturing Grocers. Toronto

5 and 10-lb. tins, 6½ to 7c.; comb, $1.50 to $1.75 per dozen.

DRIED APPLES—Dull and nominally 4 to 5c. for choice fruit, wholesale price.

EVAPORATED APPLES — There are none offering. The few old fruit there was on the market has been withdrawn, as better prices prevail outside. Local wholesalers quote 5½ to 6c., nominally.

HIDES, SKINS AND WOOL.

HIDES—The market is almost bare of hides, and shipments to the United States keep the market up. Local tanners have to pay within 15 per cent. of what tanners in the States are paying. There is no alteration in prices. The demand which is good is about equal to the supply. Cowhides: Dealers pay 8½c. for No. 1, 7½c. for No. 2 and 6½c. for No. 3.

CALFSKINS — Trade is about the same; a steady volume of business is doing. We quote; No. 1 veal, 8 lbs. and up, 10c. lb.; No. 2, 8c.; Dekins, from 30 to 35c.; culls, 15 to 20c. each.

SHEEPSKINS — We quote: Lambskins and pelts, 65 to 75c.

WOOL — An increased demand has exceeded the supply and as a consequence prices are considerably firmer. Dealers are paying fully 1 to 1½c. more than they paid last week. This is contrary to the expectations of those in touch with the markets a month or so ago. Fleece wool now brings 20 to 20½c.

SEEDS.

This fall the markets are late in opening, a condition of affairs caused doubtless by the general late harvest, which prevents the early threshing of alsike. Qualities of the new crop of alsike do not compare with those of past seasons, and wherever a superior lot is available it will command a premium. Values now range from $3 to $4.50 per bushel. Red clover has not yet been marketed here, and prices will be governed by foreign values. Everything just now indicates that prices will be lower than for some time. Timothy is perhaps the largest crop ever known in Canada, which means that values will have to be computed upon an entirely different basis. Instead of home-grown seed being worth about what it costs to import from foreign countries, we will most likely now have to compete in foreign markets, and prices will range accordingly. At present offered goods range from 90c. to $1.25 per bushel for machine threshed; flail threshed is somewhat higher.

PETROLEUM, ETC.

Some nice orders for illuminating oil have been received this week. Trade in this line, however, will be heavier in a few weeks' time. Lubricating oils are still being called for, although the trade has fallen off considerably. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 14c.; carbon, safety, 16½c.; Canadian water white, 17c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

Glucose has advanced recently in the United States nearly 100 per cent.

McDonald's chewing tobaccos have been advanced 1c. per pound. Bright's are as before.

Currants, which receded 3d. in price the latter part of last week, have advanced 6d. this week.

Tallow is easier again and is now quoted at 3c. The recent flurry in the States did not last long.

Contrary to expectations wool has risen 1 to 1½c. per lb., and is now quoted at 20 to 20½c. for fleece.

Butter is fully 1c. higher this week, as are also eggs. The supply of the former is quite short on this market, and dealers cannot fill orders.

P. C. Larkin & Co. have shipped this week four "Ideal" packers. One goes to Australia, two to England and one to the United States.

QUEBEC MARKETS.

MONTREAL, Sept. 23, 1897.

GROCERIES.

THE week has witnessed a fair volume of trade in groceries, the general conditions being much the same as they were a week ago. There is a good enquiry for sugar and syrups, while molasses is held so firm that buyers find difficulty in getting orders filled. In dried fruit the generally firm tendency is maintained, and this is especially the case in both Valencia and California raisins. The same applies to French and California prunes and other evaporated fruits. Spices are generally firm, and the strong tendency of the tea market is as pronounced as ever, though buyers are acting as indifferently as ever in the face of the rising market.

SUGAR.

There has been a good demand for sugar during the past week, and both here and elsewhere the feeling is steady. Both yellow and granulated have shared in the increased enquiry experienced of late. In raw sugar the feeling also is steady. We quote: Granulated, 4⅛c. up to 10 barrels, and 4 3-16c. for larger quantities. Yellows range from 3½ to 3¾c., and creams, 3⅞c.

SYRUPS.

The enquiry for syrup has been quite active during the past week and a good business transacted, while prices have a very firm tendency, ranging from 1¾ to 2¼c., as to grade.

MOLASSES.

There is no abatement in the firm tendency of late displayed by the molasses market, and business is light, for the reason that the small stocks held in first and second hands here are so firmly held that buyers find it difficult to get their orders filled. We quote: Barbadoes, 24 to 25c., and Porto Rico, 25 to 27c.

RICE.

The rice market rules firm at the advance and business has been fairly active. We quote: Crystal Japan, $5; standard B, $3.50 to $3.75; Patna, $5 to $5.50; Carolina, $6.75 to $7.75; choice Burmah, $4 to $4.25, and Java kinds, $4.25 to $4.50.

SPICES.

There has been more demand for spices this week, but the aggregate movement is still light and advices from abroad continue firm on all lines. We quote: Black pepper, 9 to 10c.; pure white, 11 to 16c.; pure Jamaica ginger, 20 to 25c.; cloves, 15c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do., best, 28 to 30c. per lb.; allspice, 12 to 14c.; nutmegs, 50 to 90c.

COFFEES.

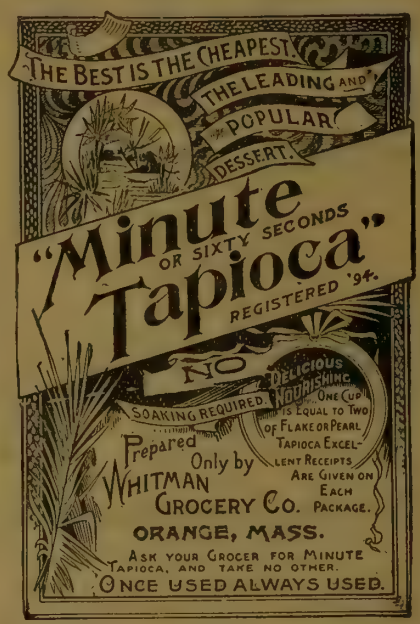
There has been a moderate demand for coffee from first hands during the week, chiefly Rio and Maracaibo. Prices are steady and unchanged as follows: Maracaibo, 15 to 19c.; Santos, 12 to 16c.; Rio, 12 to 16c.; Mocha, 24 to 28c., and Java, 25 to 26c.

TEAS.

The firm feeling in tea is fully maintained, but buyers, despite further confirmation of the strong position at primary points, are not disposed to operate with any freedom. Advices from Japan state that the best price at which low-grade Japans can be laid down is 14½c. cost and freight here. Some lots of Japans have changed hands on spot at prices ranging from 17 to 18c., and blacks at 14 to 16c. We quote: Young Hysons, 14 to 18c. for low grades, 25 to 28c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15½ to 21c. for mediums, and 28 to 40c. for high grades; Indians and Ceylons, 17 to 20c. for mediums, and 35 to 65c. for higher grades.

CANNED GOODS.

There has been no change in the canned goods market. Salmon is being dealt in



"I never use Tapioca"

was a common expression among housekeepers before

"MINUTE TAPIOCA"

was put on the market. The tedious soaking necessary and the low quality of a great deal of the tapioca sold kept it in the background as a food article.

The introduction of "Minute Tapioca" changed all this, and people everywhere who would not touch the old tapioca are our most enthusiastic customers. "Minute Tapioca" requires no soaking, is absolutely pure and very delicious.

Whitman Grocery Co.

ORANGE, MASS.

Get it of your wholesaler or direct.

MARSHALL'S

Saratoga Potato

CHIPS.

Grocers sell them.

Manufactured by

JOHN E. MARSHALL

118 Commercial St., Boston.

D. H. RENNOLDSON, Agent in Montreal.

ENAMELLED MEASURES

In ½ pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.

GOVERNMENT STAMPED

Superior to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode . . . .

The McCLARY MFG. CO.

LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER

FOR SALE

A GROWING BUSINESS

Groceries and Crockeryware

In a prosperous town on Main Line C.P.R., in British Columbia. Annual turnover over $20,000. Good reasons for selling. Apply to K.A.M., CANADIAN GROCER, Toronto. (40)

3c. profit each.

Is it better to sell 10 packets at a profit of 4 or 5c. each and then have your customer's bird die; or is it better to sell a food which keeps a bird in health and active appetite for years, devouring, say 30 or 40 packets at 3c. profit each? Many birds fed on Cottams Seed and Bird Bread (six patents) live to eat hundreds of packets.

All wholesalers.

DAWSON & CO.

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

32 WEST MARKET STREET

TORONTO.

FRUIT

Large quantities are now being handled by

McWILLIAM & EVERIST

WHOLESALE COMMISSION MERCHANTS

26 and 27 Church street, TORONTO, ONT.

Consignments promptly and carefully handled. All orders receive our best attention.

Telephones:—Office, 645. Fruit Market, 2746.

PURE

LARD

. . OF THE . .

Best Quality.

Special Prices This Week Get Our Figures.

IN 5 TUB AND 15 PAIL LOTS.

F. W. FEARMAN - HAMILTON

for future delivery from jobbers here on a steady basis, and considerable enquiry is also noted for vegetables. As a general thing, the tendency of all values is steady. We quote as follows: Tomatoes, 80c.; corn, 60 to 80c.; peas, 80c.; peaches, $1.75 to $1.90 for 2's; raspberries, $1.40 to $1.90; strawberries, $1.75 to $2, according to brand and quality; cherries, $2.30; apples, 3's, 95c.; gallons, $1.65 to $1.75; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.40 to $1.45; "Clover Leaf," $1.35; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.30, in tall tins; canned mackerel, $1.25; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.30; lobsters, $11 per case; French sardines, $10.25 to $11 extra brands; ordinary brands, $8 to $9; Canadian brands, $4.25.

DRIED FRUIT.

The currant market continues much the same as it was last week, except that old stock on spot is held rather firmer, as there is little or none of it to be had now. Sales of Provincials in barrels have been made at 5¼ to 5½c., and other packages are firm in proportion. Cables from Patras report nothing new since the decline of 6d. reported last week.

In Valencia raisins the firm feeling noted last week continues, and it is understood that some large contracts have been put through since last report for shipment via the second direct steamer. Values for stock on spot range from 4½ to 5c. for off-stalk, according to quality.

The firm tendency noted previously on California raisins continues and the market is active and strong.

California prunes continue strong at the advance quoted last week, and it is difficult to get orders for the large sizes confirmed on the Coast. French prunes continue firm abroad also.

California evaporated apricots are strong, prices running up to 10c., while peaches at the Coast are scarce and prices nominal at 10 to 11c., duty paid.

NUTS.

There is little to report in this market. We quote: Grenoble walnuts firm at 11 to 12c.; do. shelled, 20c; Brazils, 11c.; almonds, 10 to 10½c.; do shelled, 17 to 18c.; filberts, 8½ to 9c.; peanuts, 7 to 9c.; pecans, 9 to 10c.

DRIED APPLES.

There has been no change in these, business ruling quiet, but prices being very

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.

$2.50 per case; 80c. gallon.

THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

BROCK'S BIRD SEED

is the standard by which all good bird seeds are judged To say it is equal to "Brock's" is the highest praise that can be bestowed. 1-lb. ½-lb. pkts. All wholesalers. See you get it.

NICHOLSON & BROCK - TORONTO

E. T. STURDEE

Mercantile Broker, Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

EGGS AND BUTTER

Strictly fresh eggs are selling at 13 to 14c. Held stock 12c. Choice butter scarce and good prices can be realized. Correspond with

THE WM. RYAN CO. LIMITED

70 and 72 Front St. East, - TORONTO

S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,

TORONTO, ONT.

Smoked Hams

are scarce with other packers. For ten days we will give special inducements in barrel lots. Write for prices. . . .

D. GUNN, BROS. & CO.

Pork Packers and Commission Merchants,

TORONTO, ONT.

Extra Fancy Maiori and Sorrento Lemons. Finest Bananas. California Bartlett Pears. Crawford Peaches, Plums, Grapes.

HUGH WALKER & SON

Wholesale Commission Merchants

GUELPH, ONT.

CANADIAN Peaches, Pears, Plums Apples, Tomatoes, Huckleberries, etc.

Large shipments arriving daily. Sold at lowest price, and all orders promptly and carefully executed.

firmly held at 3 to 4c. for dried and 6c. for evaporated.

APPLES.

Receipts of apples are still light and prices steady at $2 to $3 per bbl.

GREEN FRUIT.

Receipts of all kinds of Canadian fruits have been heavy during the week, but the market has absorbed all the offerings with surprising promptitude considering their quality. Lemons have been in larger offering this week, and prices are somewhat lower. Bananas are cheaper for the same reason. Canadian pears are easier under heavy supplies, while peaches have sold steady, as receipts were not exceptionally heavy. The same can be said of plums and grapes. Quotations to-day are: Peaches, 30 to 40c.; plums, 20 to 30c.; pears, 15 to 30c., and grapes, 17 to 25c. per basket; bananas, 40c. to $1 per bunch and lemons $1.50 to $3 per box.

COUNTRY PRODUCE.

EGGS—There was no change in the situation of the egg market. The demand continues good from local buyers for small lots, and further sales of new laid were made to-day on export account. We quote: New laid, 17 to 18c. and choice candled stock at 13½ to 14c. per dozen.

BEANS—In beans a fair amount of business was done, and prices rule firm at 70 to 80c. for prime, and 90c. to $1 for choice hand picked per bushel.

HONEY—The demand for honey is still limited. White clover comb is offering at 10c. and dark at 7c.; bright extracted at 6½ to 7c., and dark at 4 to 5c. per lb.

PROVISIONS.

In provisions a good steady trade is reported, and the tone of the market is firm. We quote as follows: Canadian pork, $15 to $16 per bbl.; pure Canadian lard, in pails, at 7 to 7½c., and compound refined at 5¼ to 5½c. per lb.; hams, 12 to 14c., and bacon, 12 to 13c. per lb.

FLOUR AND MEAL.

There was a decided improvement in the demand for flour from foreign buyers this week, and a large business is expected. Locally there was a better demand. We quote as follows: Winter wheat patents, $5 to $5.25; straight rollers, $4.85 to $5, and in bags, $2.25 to $2.35; best Manitoba strong bakers', $5.25 to $5.50; second do., $4.75 to $5, and low grades, $2.90 to $3.15; Hungarian patents, $5.65 to $5.90.

The tone of the feed market is firm, with a good demand. We quote: Manitoba bran, bags included, $11.50 to $12.50, and shorts $12.50 to $13.50 per ton.

The demand for meal is slow, and the market is quiet but firm. We quote: Rolled oats, $3.40 per barrel, $1.65 per bag; standard meal, $3.30 per barrel and $1.60 per bag.

BALED HAY.

There was no change in hay, the demand being fair at steady prices. We quote: No. 1, $11.50 to $12.50, and No. 2, $9.50 to $10.50 per ton in car lots on track.

CHEESE AND BUTTER.

The cheese market was without any important change. The demand for western goods was slow, and business, on the whole, was quiet at steady prices. We quote: Finest Ontario cheese, 9⅝ to 9¾c.; finest Townships cheese, 9½c.; finest Quebec cheese, 9⅜c.

The demand for butter was confined principally to the wants of the local trade, consequently the market was quiet and prices have an easy tendency. We quote: Finest creamery, 19¼ to 19½c.; seconds, 18½c.; dairy butter, 12½ to 13c.

MONTREAL NOTES.

There have been further strong advices regarding the strength in California raisins this week.

Advices on prunes are equally strong, prices being ½c. higher than they were eight days ago.

Large orders for Valencia raisins for shipment by the second direct steamer have been cabled this week at an advance.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Sept. 23, 1897.

THE Exhibition has been the feature of the week. The weather has been good and large numbers of people have been in the city. While the wholesale men have had very many of their customers call on them, they havenot, as a rule, left large orders, travelers keeping them well stocked. There are many advantages to be gained from the intercourse. The Exhibition itself was much enjoyed by all. The presence of Sir Wilfrid Laurier, Sir Louis Davies, Hon. J. Israel Tarte and the Hon W. S. Fielding on the opening day added much to the interest. The exhibits from Ontario were a feature of the show, and we feel sure they will find good results will follow.

In markets there has been less change noted than for some time past. Cream of tartar has shown quite an advance. Dried fruits occupy considerable attention. New raisins, canned salmon and tea arrived freely this week.

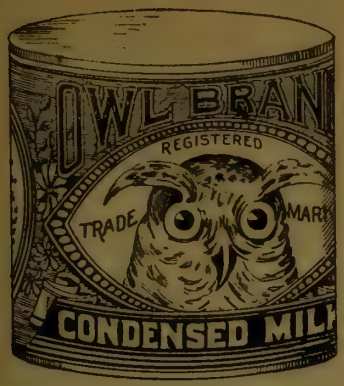
OIL—At this season there is but little change from week to week. Sales of burning oil are large. In non-freezing cod liver oil the druggists are buying at very low prices. The very low price of Norway oil is affecting the sale of Newfoundland, though the latter oil is particularly good, and is quoted lower than the Norway article. We quote: Best American burning oil, 17½ to 18½c.; Canadian water white, 16 to 17c.; Canadian, prime, 14 to 15c.

SALT—There is not much demand, but stocks are not large. There is, however, considerable Liverpool coarse salt on the way. Prices ex store are firmly held. This is a large salt market in Liverpool coarse. There is but little change in price from time to time, except as freights may alter. We quote: Coarse, 47 to 50c.; Liverpool factory-filled, 85c. to $1; Canadian fine, 90c. to $1 per bag.; 5-lb. bags, in bbls., $3 to $3.25; 10-lb. bags, in bbls., $2.85 to $3; butter and cheese salt, bulk, $2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, $2 per case of 2 doz; rock salt, $5 to $6 per ton.

CANNED GOODS—All prices are held firm. New salmon are now being received. This is the weak spot in canned goods. As first cost was about 20 per cent. below last year quite a few old are carried over. Some two or three grades of fish are offered, so quality as well as price should be considered when buying. Flat tins are offered more freely than last season. Market is almost bare of tomatoes and full prices are obtained. Lobsters are so scarce as hardly to be a factor. We quote: Corn, 70 to 75c.; peas, 80 to 85c.; tomatoes, 95 to $1; gallon apples, $1.80 to $1.85; corned beef, Canadian, $2.40 to $2.50; American, 2-lb. tins, $2.60 to $2.70; 1-lb tins, $1.40 to $1.60; oysters, 2's, $2.10 to $2.20; 1's, $1.40 to $1.50; peaches, 3's, Canadian, $2.75 to $3; 2's, $1.75 to $1.85; American, 3's, $2 to $2.25; pineapple, $2.50 to $2.75; salmon, $1.15 to $1.25; lobsters, $2.50 to $2.60; haddies, $1.15 to $1.25; clams, $5 for 4 doz; chowder, $2.60 to $2.75 for 2 doz.; scallops, $6 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUIT — The sale has quite changed now. The fruit offered is all Canadian, or almost so, while a few weeks ago it was almost all California. Except grapes, there is but very little California fruit now offered, and they are not large sellers. In oranges there are very few here. California will be the next on the market. Lemons are rather easier in price, with quite a wide range in quality. Canadian fruit has been plentiful, and a good deal has spoiled on dealers' hands, particularly plums and peaches. Prices have been low, it being necessary to push sales. The peaches are but fair, being mostly small. The pears bring fair prices. In Nova Scotia fruit sales are poor. The pears can hardly be sold,

THERE IS SOME SATISFACTION



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OWL BRAND CONDENSED MILK

than to try it at your own home. Then decide for yourself. It is excelled by none.

Canada Milk Condensing Co., Limited,
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The Club Coffee

Clubmen always want the best. That is how this Coffee gets its name. There are still a few towns unrepresented. Do you want a ***good thing ?*** Write

Ewing, Herron & Co.
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Ask our Travellers to show you our LEADERS in BULK

Ceylon and Young Hyson

TEAS

SPLENDID VALUES.

Agents in Canada for ENGLISH BREAKFAST HOP TEA.

Pounds and Half Pounds. ✦ Once Tried Always Used.

BALFOUR & CO., HAMILTON

Lytle's List of Relishes

Includes . . .

Orange Marmalade
Jams and Jellies Made from Finest Fruits
Pickles, Sauces and Catsup

and grocers who handle them find there's profit in doing so.

Send a trial order to

T. A. LYTLE & CO.
Vinegar Manufacturers, **TORONTO**

Young Hysons

NEW SEASON'S TEAS

Great Value in Ping Sueys and Low Grade Moyunes

WARREN BROS. & CO.
TORONTO.

BUY

Ivory Bar Soap

THE BEST MADE

Extra Choice

Hams Bacon
Pure Lard
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PARK, BLACKWELL & CO. Limited
Pork and Beef Packers,
TORONTO

AYLMER

"HONEY DROP"

CORN

The choicest Corn on the market.

Now in store.

PERKINS, INCE & CO.
TORONTO.

"How to sell Coffee"

. . . BUY . . .

Excelsior Blend

It sells itself, because it excels the others. Highest grade MOCHA and JAVA. Satisfaction guaranteed.

Todhunter, Mitchell & Co.
TORONTO

and the apples so far received are poor in quality. New Brunswick apples have a good demand, and where quality is good bring full figures. The banana season is about over. We quote: Lemons, $4 to $5; oranges, $4.50 to $5; bananas, $1.50 to $2; Bartlett pears, per bbl., $3 to $4.50; tomatoes, 75c. to $1 per crate; cucumbers, $1 per bbl.; apples, $1.50 to $2.50 per bbl.; N. B. apples, $2 to $2.25; grapes, $1.50 to $2.50 per crate; Ontario plums, 50 to 60c.; do grapes, 25 to 40c.; Nova Scotia pears, $1 to $1.50 half-bbl.; do apples, $1 to $2.

DRIED FRUIT—New raisins are now plentiful. The Valencias to hand, while showing quite a range in quality, are ahead of last year. Stocks are not large, and prices are firmly held. The Denia market is hardly as high. Quite a few orders have been given for Malaga loose muscatels. In California raisins prices asked are still high, but late advices point to lower figures. They are too high for this market, and so far no sales have been made. Currants are firmly held. There begins to be enquiry for new evaporated apples, but prices asked west are considered too high. Stocks of old here are very light, and quotations are firmly held. Dried are ruling higher. Onions now in the market are Canadian; prices are rather lower than the American were held at. We quote as follows: Raisins, Valencias, new, 5¾ to 6c.; California L. M. 3-crown, 7 to 7¼c.; London layers, $1.75 to $2; currants, cases, 5¾ to 6c.; bbls., 5¼ to 5½c.; cartoons, cleaned, 7¾ to 8c.; bulk, cleaned, 6½ to 7c., prunes, boxes, 5 to 10c.; dates, 4½ to 5c.; dried apples 3½ to 4c.; evaporated apples; 6 to 6½c.; onions, $2.50 to $2.75 per bbl.; cocoanuts, $3 to $3.50 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 7½ to 9c.; Valencias, layers, 6¾ to 7c.; Malaga loose muscatels, 6 to 6½c.; 4-crown L. M. Californias, 7¾ to 8c.; seeded muscatels, 1-lb. cartoons, 12 to 13c.

SUGAR—There is a steady sale. Prices are firmly held, but show no advance. Stocks are still quite large here, but chiefly granulated. We quote: Granulated, 4¼ to 4⅜c.; yellows, 3⅜ to 3¾c.; Paris lump, 5½ to 5¾c.; powdered, 5¼ to 5½c.

MOLASSES—Porto Rico, which has best demand here, is at least no higher. The late arrivals have somewhat relieved the otherwise short market. Barbadoes molasses is still offered low, though quite firmly held. There is a better enquiry for New Orleans; stocks very light. We quote: Barbadoes, 23 to 24c.; Porto Rico, 27 to 29c.; New Orleans, barrels., 25 to 28c.; Antigua, 22 to 23c.; syrup, 36 to 38c.; St. Croix, 20 to 22c.; Demerara, 33 to 34c.

DAIRY PRODUCE—Eggs continue to be quite scarce, and sell freely at quotation. Cheese we quote rather higher. Our market has been very slow to respond to the advance. Demand is rather better. Our factories, or at least the larger ones, are well sold up, having sold freely for export. Butter is still a drag. Creamery is rather too high to have much demand. We quote: Dairy butter, 15 to 17c.; creamery, 18 to 22c.; prints, 20 to 22c.; cheese, 10 to 10½c.; eggs, 12 to 13c.

FISH—In pickled herring a few large fish have been received, and prices are held quite high. In Grand Manan the advanced prices are firmly held, but higher prices not looked for. Dried cod is being more freely received and prices are quoted a little lower. Smoked herring is still low. The new bring rather better prices than the old. Dry pollock are firmer. We quote as follows: Large cod, $3 to $3.15; medium, $2.90 to $3; pollock, $1.30 to $1.35; bay herring, $1.50 to $1.60 per half-bbl.; smoked, new, 6 to 7c.; shad, half-bbl., $4.50 to $5; boneless, 2½ to 4c.; cod, 6 to 6½c.; Shelborne, half-bbl., $1.90 to $2; Canso, per bbl., $5.50; do. half-bbl., $3.

PROVISIONS—American hams and bacon are still being received. They are well liked. Very few rolls selling. Lard is held firm and shows a good demand. Mess pork is scarce and firm; also plate beef. Very little ex. plate is now sold here. Clear pork holds its own. We quote: Clear pork, $14.50 to $15; mess, $13 to $14; plate beef, $14 to $14.50; hams, 13 to 13½c.; sides, 12 to 13c.; pure lard, 7¼c.; compound, 6½ to 6¾c.

FLOUR, FEED AND MEAL—Flour shows no advance; in fact, Ontario is rather easier. Not much change is expected. There is a good demand. Oatmeal and oats are rather firmer. Cornmeal is quoted a little lower this week. There is large sale. Feed shows improved demand even at the higher prices asked. Beans are firmly held. Barley is marked up. Split and blue peas are higher and hard to get. Hay is easy. We quote: Manitoba flour, $6.25 to $6.35; best Ontario, $5.40 to $5.50; medium, $5.25 to $5.35; oatmeal, $3.65 to $3.75; cornmeal, $2.15 to $2.20; middlings, car lots, in bulk, $15.50 to $16; bran, do, $14 to $14.50; hand-picked beans, $1.20 to $1.25; prime, $1 to $1.10; oats, 34 to 36c.; hay, $11.50 to $12.50; barley, $3.10 to $3.20; round peas, $1.25; split peas, $3.25 to $3.30; yellow eye beans, $1.75; timothy seed, Canadian, $2 to $2.25; do. do., American, $1.75 to $2; clover, 8¾ to 9c.; alsike, 8½ to 9c.

ST. JOHN NOTES.

The firm of Morgan & Bent, Amherst, has been dissolved.

J. E. Whittaker & Co. have a new factory at Hampton for the manufacture of stamped tinware.

Geo. H. White has bought out the business of John S. Trites, Sussex, who, owing to ill-health, has had to retire.

The clearing house transactions for the last three months show a balance of $836,893 in favor of the three months' period of 1897 against that of 1896.

During the last week in August over 400 hogsheads of small herring were shipped from Back Bay, Charlotte county, to Eastport. They brought about $3 per hogshead.

Ontario fruit has been very plentiful this week. Beside that received by the wholesale dealers, McPherson Bros., one of our larger retail firms, received a full car.

THE CANADIAN GROCER regrets to report the serious illness of Mr. I. C. Bowman, one of our best known brokers. Ernest Barbour, who is with his father, Geo. L. Barbour, wholesale grocer, is also very sick.

T. Rankine & Sons, biscuit manufacturers here, had their office broken into and upward of $400 in cash and upward of $15,000 bonds, deeds, etc., stolen. This is the most serious robbery which has taken place here in years.

C. & E. Macmichael, the wholesale agents of Knox's gelatine, are feeling the effect of Miss Hattie Noos' visit to our Exhibition, where she showed the superior quality of these goods to all interested, and compelled their acknowledgment of the same by the excellent jellies she served to all.

"Surprise" soap had one of the leading displays at our Exhibition, a leading feature of which was the display of the premiums they give for so many wrappers and so much cash. This soap, on account of its coninued good quality, has for years had the best of the laundry soap trade of the city.

PERSONAL MENTION.

Mr. Harry A. Hunter, of Durham, is now occupying a lucrative position with a large firm of brokers in Minneapolis, Min.

Mr. J. C. Stewart, managing editor of The Maritime Merchant, Halifax, has been spending a few days in Toronto. He was accompanied by Mrs. Stewart and returned home on Tuesday.

WANTED

Manufacturers' Agent. An active, energetic man in each of the followi g cities: Toronto, London, Hamilton, Ottawa Quebec, St. John N. B., Halifax, N. S., to push a staple line of English goods. Must have a good connection with the wholesale and retail trade. A man operating other agencies preferred. Address with particulars and references to Box 8, CANADIAN GROCER, Montreal. (39)

EAST INDIA PICKLES

PIQUANT
APPETIZING
DELICIOUS

There are none other so nice.

Ask your wholesaler.

A. E. RICHARDS & CO., Agents, HAMILTON.

Pickles.

When dinner time comes and baby is cross, how happy for mother to know that Heinz's Baked Beans with Tomato Sauce are prepared in a minute or so. Grocers should push them.

Other Popular Specialties

SWEET PICKLES
INDIA RELISH
TOMATO CHUTNEY
TOMATO KETCHUP
ETC.

For sale by

Hudon, Hebert & Cie., Montreal.
H. P. Eckardt & Co., Toronto.

H. J. HEINZ Co. KEYSTONE PICKLING & PRESERVING WORKS TRADE MARK PITTSBURG, U.S.A.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE always bear this Keystone trade-mark.

TRADE CHAT.

CHILD & LANDER, Regina, are having alterations made in their establishment to increase their facilities for pork packing.

The Aylmer Canning Co. put up over 220,000 cans of corn last week.

The London Oil Co., Limited, has been incorporated with a capital of $3,000 in $50 shares.

The London correspondent of The Trade Bulletin says there is not enough Canadian bacon on the market.

The potato crop in Waterloo county this year is almost a failure. Owing to the wet weather the greater part is rotted.

A large army of beanpickers are kept busy at the warehouses around Rodney, where large shipments of beans are being made.

Mowat & Co., who keep a departmental store at Napanee, are offering to compromise at 35c. on the dollar. Liabilities are said to be $30,000 ; assets, $20,000.

The Assessment Commissioners of London have prepared a table of the population of the city, which shows a net increase of 1,153 in population since the assessors last went their rounds.

The statement has been made in connection with the game report that the season for shooting quail opened on the 15th inst. This statement is erroneous, as the close season for quail does not close until the 15th of October. A prominent sportsman states that at the present time the younger broods of quail are not yet fit to be slaughtered, and that it will be in the interests of true sport if the quail are let alone until the 15th of October, as the law calls for.

While the outlook for the onion crop in the United States some few months ago gave promise of a good yield, the opinion now prevails that this commodity will be much lighter than for several seasons.

The large general store of Peck & Co., Essex Centre, was burned out in July last, and a stock of considerable value was destroyed. In all, about six insurance companies had risks on the property, and they appointed an appraiser, who, with two more, representing Mr. Peck and others interested in the estate, were to fix the award. The amount decided upon by the appraisers was between $10,000 and $11,000, but the company's appraiser appeared unwilling to sanction the payment of this amount, and up to the present time Mr. Peck has not got a cent of his insurance.

H. P. Eckardt & Co. are daily receiving fine lines of Japan teas.

H. P. Eckardt & Co. report increasing demand for "Diamond Crystal" salt.

CHEESE MEN CONFER.

The directors of the Eastern Butter and Cheese Association, including President D. Derbyshire, of Brockville, and Secretary G. F. Murphy, of Elgin, met at the Rossin House, Toronto, Wednesday. A resolution was passed that all factories making cheese should be asked not to manufacture after the last day of October in each year in order to provide against a deterioration of quality, such as is sometimes found in winter products. It was also resolved to meet in Lindsay on January 11-13 next year.

MONTREAL GROCERY CLERKS.

The Montreal Retail Grocery Clerks' Association held their annual dramatic entertainment Tuesday evening, Sept. 21, in the Monument Nationale Hall. The association were successful in having a full house, and all seemed to enjoy the performance. There was a series of nine tableaux taken from incidents that occurred in the reign of Louis XIV. The music was supplied by Le Cercle Jeanne d' Arc. They gave some selected French airs between acts. The association was formed in 1893, and in 1894 turned into a benefit society.

H. P. Eckardt & Co. have a line of fine jams and marmalade in glass and pails.

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

CANNED goods of every description and brand are now offered by Laporte, Martin & Cie. They state they can quote at close figures.

The Eby, Blain Co., Limited, have new season's Malaga raisins in stock.

The Davidson & Hay, Limited, are delivering "Flag Ship" brand of new season's canned salmon.

"Clover Leaf" salmon, new pack, talls and flats, is in store with the Eby, Blain Co., Limited.

"Do you want chipped beef in pounds and halves? If so, write us."—Lucas, Steele & Bristol.

Choice dust in 1-lb. packets is being offered by Lucas, Steele & Bristol. They also have Kiji Japan in same style.

Japan teas, bought at the lowest point, are offered at prices below present market values by the Eby, Blain Co., Limited.

Barateria shrimps, large and small sizes, are in store with Lucas, Steele & Bristol. Also assortment of Liebeg's extracts.

The Eby, Blain Co., Limited, have in stock the finest quality canned mackerel, supply of which is exceedingly limited.

W. H. Gillard & Co. have some excellent lines of Japan teas, high and medium grades, well worth the attention of buyers.

The Eby, Blain Co. report a steady demand for Bensdorp's "Royal Dutch" cocoa, for which they are sole agents for Toronto.

Laporte, Martin & Cie. report large sales of raw sugars during last week. They have but little left in stock, which will be quoted low.

W. H. Gillard & Co. have in stock a few boxes of old selected Valencias, in prime condition, which are offered low to the trade.

Rutherford, Marshall & Co. are buying tons of light honey in 60-lb. tins. Holders of honey will do well to correspond with them.

The Davidson & Hay, Limited, report they were the first Toronto firm to receive Valencia raisins this season; also Malaga raisins.

Perkins, Ince & Co. are in receipt of another shipment of Young Hysons. A shipment of scented orange Pekoe is also to hand.

Lucas, Steele & Bristol are offering their well-known brands of molasses, "Tiger" and "Bargain," in barrels and halves. They also offer exceptional values in sugar syrups.

W. H. Gillard & Co. advise the trade that they are showing a very superior line of pickling spice, which is bound to give satisfaction.

Warren Bros. & Co. report they have some special values in Young Hyson (low, medium and extra first-grades), and Ceylons and Japans.

D. Gunn, Brothers & Co. say that just lately they have received numerous letters testifying to the excellent qualities of their sugar-cured hams.

Pickle season is here again, and T. A. Lytle & Co. find orders for their white wine vinegar coming in almost more rapidly than they can fill them.

The Davidson & Hay, Limited, have large supplies of new season's Young Hysons, which they report having bought when the market was low.

Any tea dealer who has not yet tried Laporte, Martin & Cie.'s "Victoria" or "Princess Louise" Japan teas should do so at once. It will pay them.

D. Gunn, Brothers & Co. report an active demand for butter, and say that they will be pleased to hear from any persons who have any choice lots of dairy tubs to offer.

The demand for butter on both local and shipping account is brisk. Rutherford, Marshall & Co. say that they will buy in either large or small quantities, or receive on consignment.

Warren Bros. & Co. report that the demand for "Butter Fly" Japan tea has exceeded the supply, notwithstanding that their purchases this season were double those of last. The straight leaf of this brand is put up in two and four pound packages, while the siftings are in one pound packages and in bulk. The firm was disappointed in not getting the new bright label for the facing of the bulk packages of the first shipments, but arrangements have been made whereby they will accompany the second shipment.

TOMATOES IN THE STATES.

While there seems to be in some quarters a disposition to bear the market for 3-lb. tomatoes, and some low quotations have been put out, dealers who have predicted higher prices appear to be backing their opinion by purchasing everything of good quality they can find at shadings on spot prices. Quite a few goods, said to be of Baltimore city packing, have been turned down when tendered as deliveries because of poor quality, it is reported. A lot of 5,000 cases Jersey sold on spot late yesterday at $1, and an equal quantity of Marylands at 80 to 82½c. f.o.b.—N.Y. Journal of Commerce.

THE QUEEN CITY OIL CO. LTD.

SAMUEL ROGERS, President, - TORONTO.

See that you get the genuine brands. Boston Coach Oil, Harness Oil, Sewing Machine, Bicycle, Lantern and Gun Oil, Hoof Ointment, Axle Grease, Paraffin Wax Candles, Electric Light and Granite Candles, Coach Candles, Christmas Candles, Plain and Decorated, Cordova Wax Candles. Enquire for prices.

Use PEERLESS OIL for Machinery.

ROYAL JUBILEE OIL

Is the Best Burning Oil in the Market.

ROYAL OIL COMPANY

SOLE MANUFACTURERS

Geo. Anderson, Manager. **Toronto**

CANADA'S CANNED FISH

SARDINES, Oils, Mustard, Tomato, Spiced
CLAMS
CLAM CHOWDER
SCALLOPS
FINNAN HADDIES
SEA CHICKENS

Sales have doubled this season. They will keep for years. Every can guaranteed.

JOHN SEALY

SAINT JOHN, N. B.

HELLO ! ! ! YES,

Certainly we sell

"WHITE MOSS" COCOANUT

Everybody is asking for it, 'tis so fresh and tender. Sells so quickly. The Ladies prefer it to any other. Try it and be convinced of its superior quality.

Manufactured ONLY by...

Canadian Cocoanut Co.

(J. Albert McLean, Prop.)

MONTREAL

Buy Concentrated

VINEGAR

We claim a saving of 20 per cent. and a vinegar superior to any other brand.

Awarded Three Gold Medals.

Put up in demijohns and bottles, (smallest package contains 1 gallon) One gallon will make 23 gallons of vinegar that will keep pickles in prime condition.

Read the Dominion Analyst's Report in last week's issue. Ask other vinegar manufacturers to have their goods analyzed, (compare reports and buy the best).

Write for prices and full particulars of contents of different sized cases.

GRAPE WINE VINEGAR CO.

25 Front St. West

Sole Manufacturers. **TORONTO**

CANNED GOODS

Your choice amongst the following brands of :

Corn, Peas and Tomatoes, viz.,

"Log Cabin" "Perth Canning Co."
"Little Chief" "Delhi Canning Co."
"Lakeport Preserving Co.," etc.

CANNED FRUITS, such as

Apples Plums Cherries
Strawberries Peaches Blueberries
Raspberries Pears

of following packers :

"Simcoe," "Log Cabin," "Bowlby," "Delhi,"
"Little Chief," "Windsor," "Dunmore," etc.

Our stock of **CANNED SALMON** will not fail to call your attention, with such brands as . . . . .

"Horse Shoe," "Clover Leaf," "Victoria,"
"Flag Ship," "North Star," "British Columbia,"
also "Empress" in ½ flat tins.

Our prices are always right---TRY US!

LAPORTE, MARTIN & CIE.

Wholesale Grocers MONTREAL

MANITOBA MARKETS.

WINNIPEG, Sept. 23, 1897.

THE present position of wheat in the country is that the farmers are storing and not selling, hoping for better prices. Threshing has been a little disappointing, the yield not being quite as much as expected. The sample continues very fine. Prices in the country are maintained fairly well, notwithstanding a falling market, the price generally being a little higher than outside markets warrant. Trade generally is about where it was last week—good steady demand in all staple lines of supplies. In the grocery trade there have been three changes of importance during the week. Prince of Wales chewing tobacco (the one principally used here) has advanced a cent per pound; this is due, it is claimed, to a better understanding of the new tariff regulations. The second feature is the drop in Eddy's matches from $3.60 for "Telegraph," $3.40 for "Telephone" and $3.25 for "Tiger." In the dried fruit trade there is a marked scarcity of prunes.

BUTTER—Creamery, very little in country; price, 20 to 21c. per lb. Dairy in small demand at 13c.

CHEESE—Prices and market firm; high prices are being paid at factories to secure balance of the season's make; price, 8½ to 9c.

EGGS—This market is also firm and 14 to 14½c. is the price this week.

CURED MEATS—Prices continue firm, and stocks are well cleared up. Smoked hams, assorted sizes, 12½ to 13c.; breakfast bacon, bellies, 12 to 12½c.; ditto, backs, 10½ to 11c.; short spiced rolls, 9½ to 10c.; shoulders, 8½ to 9c.; smoked long clear, 9½ to 10c.

VEGETABLES—Potatoes, 25c. per bushel. Tomatoes are abundant and the prices lower, the amount of local product offering being exceptionally large.

GREEN FRUIT—Market very brisk. Crab apples are certainly going to be very scarce. Wires from Washington Territory stated that large part of crop has been destroyed by storms. Plums and peaches continue to come in freely. First car of Ontario grapes arrived Saturday and are reported in first-class condition. Prices are as follows: Bananas scarce at $2 to $2.50 per bunch; California lemons, $5 to $5.50 per box; tomatoes, $2.50 per bushel basket; Pacific Coast plums, $1.25 to $1.40 per 4-basket crate; California peaches, $1.25 to $1.40 per case; Washington and Oregon pears, $1.75 to $2 per box; apples, $3.75 to $4.25 per barrel; Southern grapes, 50c. per 8-lb. basket; California grapes, $3 per crate for Tokays, and $2 to $2.50 for Muscats.

CIGAR MANUFACTURERS MEET.

THE Dominion Cigar Manufacturers' Association, an organization which was formed in May last, in response to a letter addressed to all Canadian cigar manufacturers, looking to an amalgamation for the mutual protection and welfare of the cigar industry, held its first annual convention in Montreal this week.

In his opening address on Monday the president, Mr. J. Bruce Payne, Granby, said he looked with confidence to the future of the association and the ultimate good which it would as an organized force be able to accomplish. One thing which he conceived they would seek to press upon the Government was the necessity of a change in the standard weights. What was required was the imposition of a tax on the actual weight of the tobacco and not on the moisture, which it might have absorbed while in the store. He refuted the statement that the object of the association was to lay down rules so that each member of the association would do business in a certain way. The objects of the association were concerned with broader matters whereby the interests of the whole trade were involved.

Much dissatisfaction prevails among the trade in regard to the method of levying the duty on raw leaf tobacco, and they decided to demand from the Government that a duty of 10c. a pound on raw leaf tobacco be collected upon standard weight, as now compiled by the Inland Revenue Department.

The question of securing a rebate on cuttings exported out of Canada was also considered, and it was decided to "request and demand that the Government allow the cigar manufacturers, who are working in their factories imported tobaccos solely, a rebate of 10c. a pound, less 10 per cent. on all leaf cuttings containing no stems, when exported from Canada."

By a further resolution it was decided to ask the Government to take more stringent measures to prevent the smuggling of tobacco and cigars now going on.

The association as a body was in favor of a new insolvency law.

An interesting paper dealing with the fraudulent practices carried on in the cigar business in substituting inferior cigars under the seals of good brands, and the methods to be adopted to prevent this, was read by Mr. E. N. Curzon. He advocated a system of stamping the wrapper of the cigar itself as the surest and best way of putting a stop to such deceptions.

MANITOBA APPLES.

As beautiful an apple as was ever plucked from a tree in Ontario or anywhere, was brought into The Free Press office. It was of a delicate rosy tint, large in size and firm in texture. That such an apple could have been grown on a Manitoba farm without special culture or protection is most surprising. The fruit was grown in Munitoba by Mr. J. Uniac, of Rathwell, and the tree is nicely loaded with fruit. The tree is a dwarf of the Duchess of Oldenburg variety, purchased a few years ago from an eastern nursery. The only protection the tree had was what was afforded by a group of Manitoba maples. That the apple should mature its fruit is all the more noteworthy when all small fruits were killed this spring by the late frosts. Apples have now been successfully grown in three parts of the province, Portage la Prairie, Gladstone and Rathwell, and there can be little doubt but that in a few years Manitobans will be growing apples generally. There was some difficulty in growing apples in certain parts of Ontario, when the country was first settled, which has now disappeared. There is no reason why in the case of Manitoba history should not repeat itself.—Free Press, Winnipeg.

N. O. MOLASSES

Only 53 barrels fine N. Orleans Molasses left. . . . .

This little lot will be closed out at the old price, regardless of the advance in the value of all molasses. . . . .

Get our samples and our prices.

L. CHAPUT, FILS & CIE. - MONTREAL

"SEAL BRAND"

Coffee is the business BACK LOG of thousands of successful grocers.

MONTREAL
BOSTON
CHICAGO

CHASE & SANBORN

A LITTLE OUT OF THE USUAL.

THAT the circulation of THE CANADIAN GROCER is of value to its advertisers must be most pleasantly recognized by one of our oldest patrons, viz., The Tillson Company, Limited, of Tilsonburg, Ontario.

In our issue of August 27th we published a letter from one of the commercial agents of the Canadian Government, C. E. Sontum & Co., Christiania, Norway, in which it was stated that while that country imports a great part of its breadstuffs from the United States there has been a steadily increasing demand for the Canadian rolled oats made by the Tillson Company and sold under the registered trade mark "Pan-Dried Rolled Oats."

Their remarks are the more interesting in view of the fierce competition existing among the various manufacturers of rolled oats, and, further than this, it goes to show that Canadians are not allowing the grass to grow under their feet when it comes to a question of all-round highest quality in this cereal.

Our readers will remember that the Tillson Company have hammered away persistently through the columns of THE GROCER at one fact, which they have always claimed was of vital importance in the preparation of rolled oats, and that is their method of pan-drying every pound of oats that enters their mill. They have always claimed—and we believe they have backed up every statement—that pan-drying brings out the natural flavor of the oat better than any other process possibly can do and also imparts a rich, nutty flavor alone peculiar to their process.

The editor of THE GROCER well remembers another point strongly impressed upon his memory in a visit to this mill some years ago, viz., the extreme care manifested that there should be absolute cleanliness in the manufacture of their cereals.

The Tillson Company is to be congratulated upon this endorsement, coming as it does from a point so remote, and showing from a competitive point of view that they have so far out-distanced in quality all preparations of the kind.

A BUSINESS MAN'S VIEW.

Editor GROCER: Your article entitled "No More Humiliation" is a very timely one and quite to the point. It is to be hoped the Government of this Dominion will act on the lines mentioned by you. There is no doubt that Canada has in the past held out the olive branch too often, and our people have been placed in very humiliating positions by the actions of our neighbors. At the moment there is very little prospect of the United States according freer trade to Canada, and on this account we must keep a stiff upper lip. Now that we have been put on our mettle we are finding markets abroad for our produce, and in many cases better ones than we ever had in the United States. As you say, the affairs of the States are controlled by politicians, and wholly and solely by the party exigencies, and while the business men of the United States recognize our valuable market, they are in such a "small minority" that they carry no weight. So long as such a state of things exists it is not manly for us to approach them, and as a nation we are far too broad-minded for them to appreciate our actions. Yours, etc.,

CANADIAN.

SACCHARIN A FAILURE.

Saccharin, which soon after its introduction was highly vaunted as a substitute for cane sugar, being represented as possessing from 300 to 600 times the sweetness of the natural sugar, is beginning to disappoint its friends, declares an exchange. The confectioners complain of the disagreeable behavior of the substance when combined with fruit flavors to form soda syrups. It is claimed that saccharin has a nasty trick of decomposing into a sulphur compound, which communicates to the solution the well-known odor of sulphuretted hydrogen, something not far removed from the odor of rotten eggs.

AMONG THE RETAILERS.

Department Store Mail Ordering.

Travelers, as a general rule, are more thoroughly acquainted with business questions than are most members of the trade. Going about the country, as they do, they not only scour their regions for orders, but all the possible information in connection with the trade is extracted from their customers. For this reason, while in conversation with a traveler the other day, I questioned him in regard to the headway the mail ordering system of the department stores was making. The question I asked him was: "Do you find that the department stores are hurting your particular business to any great extent?" "No," he said, "and I don't think that many travelers will tell you they do. I don't say but that they once did threaten to cut our throats, but I am thankful to say that that day seems to be drawing to a close. The same means that worked up a mail ordering trade for them is now bringing about the downfall of that method of doing business. That means is personal advertising.' Department stores," he explained, "did not acquire their large trade through their many columns of newspaper advertising, nor through the reputation of their bargain days; it was this personal advertising that developed their trade through the post office. Most people in the country do not read those advertisements because they know that they cannot send in quickly enough to secure the bargains. But some person, perhaps, heard about these bargains and determined to risk an order. Low prices were unknown to him and he regarded them as a great discovery. He immediately let all his neighbors know about them and thus the department store received personal advertising. However, the duping schemes of these stores are being advertised even more quickly, and have now become so well known that they are standing jokes. Thus, then, their competition is gradually fading away, and promises soon to be of no account, especially with the advent of better times. This does not apply to the city trade, where the advertised bargains can be obtained, but it is now believed through the country that it pays to deal at department stores only on the occasion of a visit to the city. This," he said, "savors much of theory, but it has worked out practically. I think that most travelers will tell you the same thing."

A Matter of Brands.

Hard and fast lines in regard to what grades of goods grocers should buy cannot be laid down. The customers of two grocers vary as a class almost invariably. There are high and low grade grocers in each and every town, and these must buy different lines of goods and must trade with different wholesale houses. But even the goods of highest grade grocers must differ in quality. Because two grocers are the best grocers in their own towns is no indication that they should deal in the same class of goods. One town may be a place of manufactures, while the other may be composed mainly of retired farmers. The people may not always be so different, but their tastes are bound to vary somewhat. For this reason each dealer must make a study of the tastes of his customers. He must know whether the best quality of any article will be called for or whether the cheaper grade will sell. He must know whether many brands of the same goods must be kept in stock or whether his customers can be induced to buy any one brand that he may choose. Grocers cannot buy, as a general rule, to suit their own taste. People are particular about what they eat, above all things, and the grocer must sell what they want. Most well-advertised brands must be kept in stock, however. People hear and see so much about these goods that they are determined to have them. This trying to substitute for a well-known article some brand which affords a better profit does not always pay. It annoys the buyer, who not infrequently will ask for many articles, and if you attempt on each to substitute a brand other than that asked for, you disgust your customer with your importunity. On some lines it is a wise policy to keep some brands of whose merits you are confident and which will gradually work their way into favor, but you must not discriminate against popular brands. If this course is followed the question of profit adjusts itself. Every well-advertised article is half sold. The manufacturer by judicious general advertising not only creates demand, but begets confidence in the quality of his goods. All attempts to change the character of demand generally fail. The dealer who sells bulk coffee can hardly expect to abruptly thwart the demands of his customers and induce them to buy the proprietary article, and he who sells bird seed in bulk cannot be expected to acquire a business in the package variety in a short time.

Window Dressing.

It seems to me that a great many grocers when they visit the city during the Exhibition weeks, when the business men of Toronto or Montreal have arranged the best displays that the inventive genius of themselves or employes can produce, think that the only benefit they can derive from these displays is that pleasure obtained by admiring them. It seems that most of them can admire these displays, but they don't seem to know that these city men are in for business when they themselves are taking holidays. Else why are so many of the pretty arrangements visible at exhibitions not copied on the return home of the retailers? True, many of them are too elaborate to permit reproduction, but many of the methods of display can well be introduced into the retail establishment. If merchants only knew that this is a time when beneficial practical instruction in window dressing and internal store arrangement of the highest order can be obtained, I think they would derive more benefit from this, their fall trip. At the same time, these displays would be the more interesting when closely observed for the purpose of reproduction. Most retailers make a visit to the city, at some time other than during Exhibition week, for the purpose of making heavy purchases and picking up bargains, and I have often wondered how it is that these grocers do not adopt similar methods to those of the wholesale establishments in regard to the showing of goods. Take, for instance, sugar. How many grocers have any device for showing the different qualities of sugar? Why can they not have little tin boxes with glass covers made in which the customer can pick out the grade he or she may want. The grocer would save time, for he would not have to run back and forward bringing samples to his customer.

RAMBLER.

A machine for blowing glass jars has been invented, and one is already in successful operation. When in general use it will displace about four-fifths of the employes and will make glass jars cheaper than tin.

TO RENT.

A FIRST-CLASS BUILDING, LARGE AND COMmodious, with modern improvements, suitable for Dry Goods, Groceries or Hardware. Apply to A. Warnock, Galt, Ont.

GROCERS IN B. C.

buying JAMS, JELLIES, VINEGARS, PICKLES, PEELS or CANDIES, can have the best by getting

OKELL & MORRIS GOLD MEDAL BRANDS

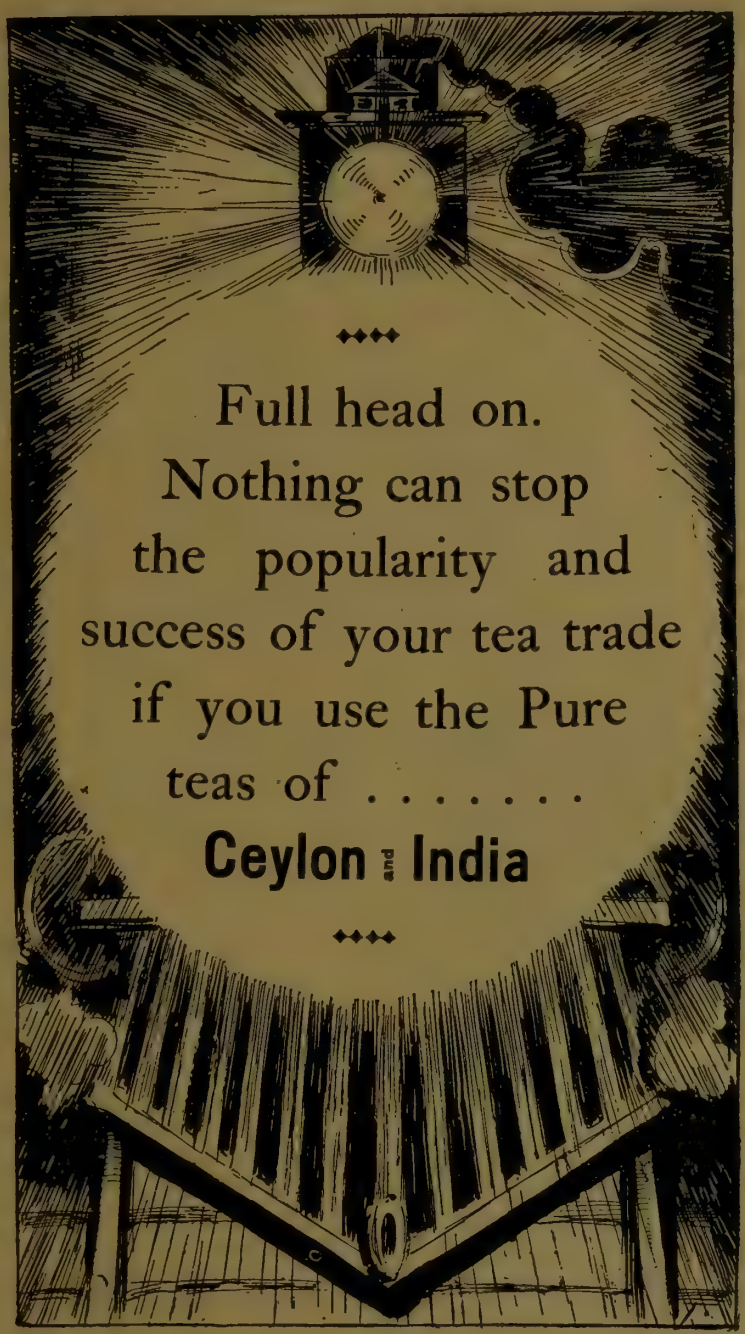
Sold by every wholesale man in B. C.

WANZER.

Improved Wanzer Lamp

Non-explosive, no chimney, best light, burns Canadian oil perfectly. Soon saves its cost in oil and chimneys. Liberal discounts to the Trade. Every Lamp tested.

WANZER LAMP & MFG. CO.
HAMILTON.


Full head on.
Nothing can stop
the popularity and
success of your tea trade
if you use the Pure
teas of .....
Ceylon and India

BOYS WITH NO CHANCE.

THE famous English artist, Martin, went to the baker's with his last shilling, to buy a loaf of bread. The baker snatched the loaf from his hands and told him the shilling was counterfeit. Martin returned to his home, and finding a dry crust in his trunk, went about his work with that determination which knows no defeat.

A poor colored woman in a log cabin in the South had three boys, but could afford only one pair of trousers for the three. She was so anxious to give them an education that she sent them to school by turns. The teacher, a Northern girl, noticed that each boy came to school only one day out of three, and that all wore the same pantaloons. The poor mother educated her boys as best she could. One became a professor in a Southern college, another a physician, and the third a clergyman. What a lesson for boys who plead "no chance" as an excuse for wasted lives!

"I want a Greek Testament," said John Brown, of Carpow, Scotland, to a bookseller at St. Andrew's. The dealer stared at the shepherd boy, rough and unkempt from a night walk of twenty miles to buy a book, and had begun to make sport of so strange a request from a small country lad, when a college professor entered. "Now," said the professor, after learning what John wanted, "If you will read a verse of that Testament and translate it to me, you shall have the book for nothing." The boy translated several verses with ease, and marched proudly home with his prize. He had mastered both Greek and Latin while tending his flock, and laid the foundation for the ripe scholarship for which he became noted.

Sam Cunard, the whittling Scotch lad of Glasgow, wrought out many odd inventions with brain and jack-knife, but they brought neither honor nor profit until he was consulted by Burns & McIvor, who wished to increase their facilities for carrying foreign mails. The model of a steamship which Sam whittled out for them was carefully copied for the first vessel of the great Cunard Line, and became the standard type for all the magnificent ships since constructed by the firm. When Samuel Cunard was knighted, he did not forget that he owed his honors and his wealth to conscientious whittling.

Lord Eldon might well have pleaded "no chance" when he was a boy, for he was too poor to go to school or even to buy books. But no; he had grit and determination, and was bound to make his way in the world. He rose at four o'clock in the morning and copied law books which he borrowed, "Coke upon Littleton" among others. He was so eager to study that sometimes he would keep it up until his brain refused to work, when he would tie a wet towel about his head, to enable him to keep awake and to study. His first year's practice brought him but nine shillings, yet he was bound not to give up. The Master of Rolls once decided a law point against him; but on his appeal the House of Lords reversed the decision. When Eldon was leaving the chamber, the solicitor tapped him on the shoulder and said: "Young man, your bread and butter's cut for life." The boy with "no chance" became Lord Chancellor of England, and one of the greatest lawyers of his age.

Stephen Girard had "no chance." He left his home in France when ten years old, and came to America as a cabin boy, His great ambition was to get on and to succeed at any cost. There was no work, however hard and disagreeable, that he would not undertake. Midas like, he turned to gold everything he touched, and became one of the wealthiest merchants of Philadelphia. His abnormal love of money cannot be commended, but his thoroughness in all he did, his public spirit at times of national need, and willingness to risk his life to save strangers sick with the deadly yellow fever, are traits of character well worthy of imitation.—Pushing to the Front.

BUSINESS RATS AND MICE.

Mr. B. G. Bevan, grocer, of Cardiff, has been examined in the local court of bankruptcy, and many of his statements were of an edifying character. He had a great deal to say about rats. "A lot of cheese," he mentioned, "was destroyed by rats and mice;" whereupon the official receiver remarked, "Oh, you had the rats! It is getting quite fashionable now to put down losses by rats."—London (Eng.) Grocer.

It is fashionable to take a text when you desire to preach. The above text from The London Grocer, on "Rats," is a good one. The creditors undoubtedly ejaculated "Rats!" when they heard the excuse. It was a case of rats from the start to the finish. The rats, however, were not the familiar rodents that infest old and dilapidated buildings, but all the same they were two-legged rats and two-legged mice. The vicious long-tailed, long-toothed rat, with the predatory instinct, and the nibbling, timid mouse with the instinct and desire to spoil, but which hurries and scurries away at the slightest alarm. There is the rat of intemperance with a large concurrent following of vicious rodents. The rat of slothfulness and shiftlessness. The ignorant mercantile rat who cuts prices to increase his trade at the expense of his creditors. The egotistic rat who knows it all and will take no advice. The gambling rat—in fact, the rats that predate in business are as numerous as those which followed the "Pied Piper of Hamelin" into the river.

Then, the mice—the nibbling mice. Careless clerks. Down weight. Loose extension of credit. Poorly-kept stock. Waste in paper. No cash register. Poorly-kept accounts, and so on ad infinitum.

There are didatic articles enough, however, in the trade press, and some bored reader will be sure to ejaculate "Oh, rats!" —St. Louis Grocer.

HE WILL NOW RISE EARLY.

Philip D. Armour is in his office by 6.30 every morning. He leaves his car and walks down Adams Street to the Home Insurance building just as the sun's first kiss of the day lights upon the tall buildings. His gait is steady and elastic, and he looks as if he had enjoyed a hearty meal.

As he was passing the Lansing Hotel one day, a porter who was washing the sidewalk stepped politely out of his way and begged pardon for the water that lay in puddles through which he must walk. He did not know whom he was addressing.

The gentleman reached in his pocket in a hasty sort of way, and among a lot of loose silver drew forth two half dollars, which he handed to the porter and passed on. As he did so I asked the servant if he knew the donor's name. He did not. When I told him he was the richest man in Chicago he seemed astounded.

"An' you say he passes 'long dis'er way every day 'bout dis time? Well, sah, you sho' gwine fin' me washin' dis her' sidewalk reg'lar after dis mitey early in de mawnings."—Chicago Times-Herald.

COCOANUT OIL SOAPS.

The best kind of frames for cocoanut oil soaps are wooden ones, holding about 4 cwt., since in iron frames the soap cannot combine and heat so regularly that the entire block is fit for use, the lower portion cooling by radiation to such an extent as to impair the quality, a defect unnoticable when wooden frames are used.

Another cause of imperfection is the use of strong lye (40° B.), whereby less regular saponification is effected, and rancidity frequently results. It is therefore advisable not to have the lye stronger than 35° B.

When fat is used in conjunction with this oil, the best proportion is from 33 to 50 per cent., the soap thereby acquiring a more permanent lather and increased economy in use, so that it is able to rival the majority of those prepared by milling. By the judicious use of sugar, potash and salt, these soaps can be increased by 100 per cent., without their appearance differing from that of unfilled soap.—Seifenfabrikant.

HOW PATES DE FOIE GRAS ARE PRODUCED.

THE famous French delicacy pate de foie gras is a dish made from the enlarged livers of over-fed geese, and is much relished by epicures. But everybody does not know how and with what cruelty the enlargement of these livers is procured. The "pates" come, for the most part, from Strasbourg, and, as a result, in all the country round about Strasbourg geese are raised by tens of thousands. Every farmer has many geese, and some have many hundreds. The normal liver contains a little less than 4 per cent. of fat. The liver, artificially prepared by steadily diseasing it, contains over 50 per cent. of fat. To bring this condition of affairs about the peasants, late in the autumn of every year, get together all the geese that they can spare for the liver market. If they have plenty of room and a dark cellar, they put these geese in little cages in the dark cellar. If not, they put out their eyes and nail their feet to the floors of the living rooms of their cottages. The geese are usually nailed in a long row in front of the open fire, so near that they suffer intensely from the heat. For six long months these geese stand or squat in the same place before the fire. Three times a day their mouths are forced open, and large balls of corn meal are stuffed and rammed down their throats until each goose is full clear up to the bill. The livers thus enlarged sell for 6 or 8 francs each, and the carcasses for 5 or 6 francs more.—Food and Sanitation.

WHAT GLUCOSE IS.

Glucose is a white, mobile, sweet syrup, weighing 11.70 pounds per gallon. It has a pleasant, sweet taste, and is considered a valuable demulcent, also a fat-producing food, containing more nutriment per pound than butter. All medical extracts of malt which are prescribed for producing fat rapidly are glucose.

This then, is the basis of the business. In 1867 the first glucose factory was constructed in the United States with a capacity of 50 bushels per day. The present capacity is over 100,000 bushels per day. Again, while formerly but 22 pounds of glucose could be secured from one bushel of corn, there is now produced about 40 pounds.

The present use of glucose, grape sugar and its by-products are manifold, and their commercial importance is outranked by few industries in this country.—Mercantile Journal, Pittsburg.

EXPORTS OF CEYLON TEA.

The following table, furnished by Gow, Wilson & Stanton, giving the distribution of the exports of tea from Ceylon for six months ending 30th June, 1897, 1896, 1895, is interesting, as it shows that, almost without exception, each country that had previously been using Ceylon tea in appreciable quantity during that period in 1895 and 1896, required an increased supply in the first six months of 1897.

	1897.	1896.	1895.
United Kingdom	50,132,235	48,897,533	45,571,453
Austria	1,755	28,714	1,970
Belgium	5,895	19,147	4,206
France	45,066	37,726	24,036
Germany	144,696	45,075	138,407
Holland	14,505	3,889	10,781
Italy	3,400	6,777	3,873
Russia	176,257	165,657	136,196
Spain	9,100	29,800	23,325
Turkey	4,220	10,692	5,517
India	349,853	539,315	414,526
Australia	6,419,361	5,751,452	4,836,422
America	423,877	262,238	204,561
Africa	111,787	45,264	58,968
China	259,705	86,603	124,207
Singapore	13,401	43,377	14,754
Mauritius	.....	48,884	71,799
Malta	39,110	67,800	22,795
Sweden	25,140	.....	.....
Total lbs	58,179,363	56,089,943	51,667,796

FOUND AT LAST

THE . . .

"PRAESERVO"

CASE

A Perfect Cabinet for

RAISINS
PRUNES
CURRANTS
EVAPORATED FRUITS
etc., etc.

No shrinkage
No drying up
No loss in weight

Fruit kept Moist and Fresh always.

Height, 76 in.; width, 41 in.; depth, 28 in.

Write us for Descriptive Catalogue.

ARTHUR P. TIPPET & CO., MONTREAL

Buy **CLARK'S** Meats

BECAUSE

They are The Best in the Market.
Good Goods are an Advertisement.
They will win you trade.
Consumers want them.
You can sell them and make money.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

GILBERT McINTYRE, general merchant, Wingham, Ont., has assigned to R. G. Hector, Toronto. A meeting of creditors is called for the 28th inst. in Toronto.

Oscar Themens, grocer, Montreal, has obtained an extension.

L. Nadelman, general merchant, Steveston, B.C., has assigned.

John McClung, grocer, Arden, Man., has assigned to S. A. D. Bertrand.

A. J. Toupin, grocer, Montreal, has assigned to Lamarche & Benoit.

James Cameron, general merchant, Spring Hill, Que., has assigned.

A. G. Lang, general merchant, Hespeler, Ont., has assigned to H. Hawthorn.

Joseph Letang, general dealer, Killaloe, Ont., has assigned to Thomas W. McGarry.

Joseph Bourgeois, general storekeeper, Ste. Angele de Laval, Que., has assigned.

T. M. Shoebotham & Co., grocers, London, Ont., have assigned to Alf. Robinson, London.

W. R. Lementine, general merchant, Southampton, N.B., has been closed up by the sheriff.

T. M. Shoebotham & Co., grocers, London, Ont., have called a meeting of creditors for the 22nd inst.

Paradis & Jobin have been appointed curators of the general business of Alfred Duchaine, Roberval, Que.

Lefaive and Taschereau have been appointed curators of the general business of Jules Parent, Beauport, Que.

W. R. Lementine, general merchant, Southampton, N.B., is offering to compromise at 30c. on the dollar.

A meeting of the creditors of Tremblay & Larouche, general merchants, Mille Vaches, Que., was called for the 22nd inst.

Two demands of assignment have been fyled against Jos. Bourgeois, general merchant, Doucet's Landing, Que.; one by A. Lesperance & Cie., and the other by Carter, Galbraith & Co.

PARTNERSHIPS FORMED AND DISSOLVED.

Paradis & Gingras, general merchants, Etchemin, Que., have dissolved partnership.

Joseph and Charles Baril have formed a partnership in Montreal to trade as grocers under the style of J. Baril & Co.

Joseph and Vincent O'Toole have formed a partnership in Louisburg, N.S., to trade as general merchants under the style of P. O'Toole & Sons.

H. H. Walker and Stanley F. Maling have formed a partnership in Halifax to do business as victuallers under the style of Walker & Maling.

S. Larer & Co., grocers, Montreal, have dissolved partnership. A new partnership has been formed composed of Simon Larer and Hannah Sperling as general partners and Jacob Franklin as special partner for $400.

Peter Adelstein and Samuel Bazar have formed a partnership in Montreal, to trade as grocers under the style of Adelstein & Bazar.

Josephine M. Comeau, wife of J. F. Trudeau, has been registered proprietress of the grocery business of J. F. Trudeau & Co., St. Johns, Quebec.

Joseph E. Lalonde and L. Evariste Malette have formed a partnership in Point Fortune, Que., to do a general business under the style of Lalonde & Malette.

SALES MADE AND PENDING.

W. H. Payzant, grocer, Windsor, N.S., has sold out.

The assets of Charles Berger & Co., grocers, Montreal, have been sold.

Alphonse Chouinard, grocer, Quebec, has sold his stock at 70c. on the dollar.

The general stock of Moise Menard, Ste. Justine de Newton, Que., has been sold.

The stock of Joseph Lebarge, grocer, Toronto, was sold by auction on the 21st inst.

The stock of the estate of Phidyme Hunt, grocer, Que., has been sold at 77c. on the dollar.

CHANGES.

W. Battel, Oil City, Ont., is closing up his general business.

Horton Bros., Silverton, B. C., have ceased their general business.

Charles Doyle has opened out a business in meats in Kensington, P.E.I.

Thomas V. Sears, grocer, Antigonish, N.S., has opened out in business.

R. H. McGrath, has opened out a grocery business in Dorchester, N.B.

John S. Trites, general merchant, Sussex, N.B., has sold out to George H. White.

T. C. Moore & Son, grocers and fruiters, Acton, Ont., advertise giving up business.

Thomas Hill, general merchant, Flesherton, Ont., is about removing to Russell, Man.

Mrs. Oliver Brabant is registered proprietress of the provision business of Oliver Brabant, Montreal.

Louis J. Godreau has commenced a business in Farnham, Que., to trade as manufacturer of ginger ale, etc., under the style of the Monarch Bottling Co.

J. C. Edwards, general merchant, Trail, B.C., is out of business.

Philip Conley, Stirling, Ont., is commencing a grocery business.

The Dominion Fish and Oyster Export Co., Montreal, are starting business.

Joseph Prescott, Baieverte, N.B., has sold his general business to R. C. Goodwin.

E. B. Morgan & Son, grocers, Oshawa, Ont., have been succeeded by McDowell & Co.

The grocery stock of the estate of T. F. Brooke, Weymouth, N.S., has been sold to Edward Gaudet.

J. M. Chisholm, general merchant, Lion's Head, Ont., is to be succeeded by R. Dealy on 1st prox.

Adam S. Allan, grocer, Montreal, has sold out to Mrs. A. H. Bradshaw, who continues under the old style.

Emanuel Laroche, jr., has commenced a grocery and liquor business in Quebec, under the style of E. Laroche.

A. M. Bigelow, grocer, Bridgewater, N.S., has registered consent for his wife, Florence L., to do business in her own name.

Ida Rheume, wife of Treffle Montpetit, is registered proprietress of the business carried on by T. Montpetit & Co., grocers, Montreal.

Jane E. Mann, wife of John W. Short, is proprietress of the general business now carried on in Montreal South, under the style of Jane E. Short.

FIRES.

The Empire Oil Co., London, has sustained loss by fire.

George Armstrong, South March, Ont., has been burned out.

A. Sly, confectioner, Teeterville, Ont., has been burned out.

Cyrille Fortier, general merchant, Lake Megantic, Que., has been burned out.

J. W. Hetherington, general merchant, Teeterville, Ont., has been burned out.

The stock of Adolphe Brunet, grocer, Montreal, has been damaged by fire. Insured.

DEATHS.

George Vermette, fruit dealer, Montreal, is dead.

T. J. McManus, general merchant, Bathurst, N.B., is dead.

G. H. Falconer, general merchant, Streetsville, Ont., is dead.

James C. Harris, of Harris & Co., cigar manufacturers, St. Catharines, Ont., is dead.

BUTTER PLACATING LARD.

INFORMATION comes to us that some of the large western packers have made arrangements with creameries to ship butter to Europe on a very extensive scale. This is taking the bull by the horns in good fashion. Butter is certainly a very desirable article and a very clean one, so desirable that many attempts have been made to imitate it and replace it, but the farmers would not allow imitations, although in many instances they were superior to the original article. Butter is certainly the strongest competitor of lard, consequently if packers go into the butter business, it will in the first place make the farmers happy, but this we do not suppose is the ulterior motive of the packers, who make this move, in our opinion, purely as a matter of business. Butter brings more money in Europe than it does in the United States, and the purchase of butter in large quantities and the contracting for the entire output of large creameries may have the practical result of advancing the price of butter close to European figures, and, consequently, lard may have a chance to advance in sympathy.

Lard is certainly neglected. It would have shown more strength this week had it not been for the yellow fever scare, which made buyers cautious, while packers were afraid that a spread of yellow fever would lessen the southern demand, which is expected to begin next month and to continue during the fall. We believe that it is too late in the season for yellow fever or any other disease to spread in any dangerous degree, consequently the south will buy lard, and will buy more of it as the cooler season sets in. We still believe that lard is low, and will sell at higher figures. The Chicago packers have been buying in this week on all reactions. Europe will buy again as soon as it is higher and stronger. It is a peculiarity with the German buyer that he never gives an order to purchase in a weak market, but as soon as the market is strong, he is in line and buys. Rising markets always bring out buying orders. It is well to consider the fact again that in spite of very heavy slaughtering, the stocks of lard continue to decrease in an encouraging way, and that whatever there is of stocks is largely old lard, hardly fit for export and not desirable. Europe holds about 30,000 tierces less than it did a year ago, and the only increase that can be seen is in the stock that is afloat, which, in view of the decrease in European stocks, shows, what we have plainly predicted for some time, that the European demand and consumption are constantly on the increase. After all, the consumptive demand will regulate prices, and with the increasing prosperity the consumption will continue to increase, and to all appearances sales will exceed supplies by far. Corn is looking up, and dearer corn means higher prices for cattle and for hogs. We still believe in a very steady and healthy advance of all cattle and hog products. The markets in tallow and lard have so far justified our prediction, and we would advise buying on all reactions.—National Provisioner.

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT
We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples. . . . . .
VERRET, STEWART & CO., Montreal - Quebec.

A HANDSOME
quadruple plated Berry Dish given with 5 boxes of Globe Gum. For lithographed circulars, address
GLOBE AUTOMATIC SELLING CO.
13 Jarvis Street, - TORONTO, ONT.

ANALYSIS OF GINGER.

The Inland Revenue Department have just sent out from Ottawa a report of the results of the analysis of 98 samples of ginger. These samples were collected in the months of August and September, 1896, and the results of the analysis were reported to the Commissioner in November last. Since then a large amount of microscopic work has been done on these samples by the assistant analyst, Mr. McGill, and twelve photographs have been taken direct from the objects as shown by the microscope, and are therefore more trustworthy than the usual drawings given in the text books. These results of analysis and photographs, together with some memoranda on the subject, make up Bulletin No. 48. There were 26 cases of adulteration reported, 22 being flagrant instances. Wheat flour, turmeric, husks, maize and cayenne were the adulterants chiefly used.

JAPAN RICE CROP.

Mail advices from Kobe, Japan, dated Aug. 18, say: "As reported from the interior, favorable weather has continued throughout the districts where rice is grown for export. Up to date the young rice plants are doing well, and farmers are hopeful that the weather will continue fine during the first ten days of September; this is the critical time for the crop, the rice plant then being in flower. Prospects for the new crop are very good and the yield will in all probability be greatly in excess of last season's. There has been up to the present only a very slight decline in prices, and only small parcels have been shipped to Australia."

A REORGANIZED FIRM.

Notice has been given under the Ontario Companies' Act incorporating Alexander MacWillie, Arthur Clifton Neff, James Wood, George Henry Kilmer, of Toronto, and James Douglas Moore, St. Mary's, Ont., under the name of the MacWillie Co., of Toronto, Limited, to carry on business as grocers and produce dealers. The business heretofore carried on by MacWillie Brothers, Yonge street, Toronto, has been acquired. The total capital stock amounts to $40,000, divided into 800 shares of $50 each.

CRESCENT BRAND

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Limited

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums.
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

WE ARE HEADQUARTERS FOR

JAMS, JELLIES and MARMALADES

SOUTHWELL'S

New Season's Goods.

Write for Quotations.

Now arriving ex London Steamers.

FRANK MAGOR & CO.

16 ST. JOHN STREET, Montreal

CURRENT MARKET QUOTATIONS

Toronto, Sept. 23, 1897.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
⅛ lb. tins, 4 doz. in case.....per doz.	$ 0 75
¼ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes.....per lb.	16
30 b. pails..... "	16

PURE GOLD.

5 lb. cans, 1 doz. in case.....	19 80
4 lb. cans, 1 doz. in case.....	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case.....	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
4oz. cans, 4 and 6 doz, in case.....	1 25
10 cent can.....	0 90
Ocean Wave—	
No 10 (5 oz.) 4 doz. cases, round or square.....	0 75
½ lb., 3 doz. cases, round	1 20
No. 1 (14 oz.), 2 doz. cases, round.....	1 80
1 lb., 2 doz. cases, round.....	2 00
3 lb., ⅓ " " "	5 75
5 lb., ⅔ " " "	9 00

Prices of cheaper goods or special brands on application

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes.....	$ 2 40
" 10, in 4 doz. boxes.....	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ " "	14 00
Diamond— W. H. GILLARD & CO.	
1 lb. tins,2 doz. in case.....per doz.	1 20
½ lb. tins, 3 " " ..... "	90
¼ lb. tins, 4 " " ..... "	60
MAPLE LEAF BAKING POWDER.	
½ lb. glass jars.....$1	25
1 lb. glass jars..... 2	00
1 lb. sealer jars..... 2	25
THE F. F. DALLEY CO.	
Silver Cream, ¼ lb. tins, 4 to 6 doz. per doz. cases $0	75
English Cream, ½ lb. tins, 4 to 6 doz. cases 1	25
1 lb. tins, 2 to 4 doz. cases..... 2	00
Kitchen Queen, ¼ lb, tins, 4 to 6 doz. cases 0	55
½ lb. tins, 4 to 6 doz. cases 0	80
1 lb. tins, 2 to 4 doz. cases 1	15
English Cream, glass tumblers 0	75
½ lb. jellies 1	25
1½ lb. jellies 2	25
1½ lb. Crown sealers 2	25

BLACKING.

P. G. FRENCH BLACKING.	per gross
⅛ No. 4	$4 00
⅛ No. 6	4 50
⅛ No. 8	7 25
⅛ No. 10	8 25
THE F. F. DALLEY CO.	
English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " " "	3 60
No. 3 " " " "	4 50
No. 5 " " " "	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
	per doz
New York Dressing, 1 doz. cases.....	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing.....	2 00
BERRY'S ENGLISH BLACKING.	
No. 1 Bronze Tins, per gross.....$	2 60
No. 2 Bronze Tins, per gross .....$	3 40
" ½ " " "	5 60
" ¼ " " "	10 00
" 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" ½ " " "	4 00
" ¼ " " "	4 50
THE ALPHA CHEMICAL CO.	
Shoe Dressing— in ¼ gross cases. Per Gross	
French Oil in 3-doz. cases.....$	22 00

Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood.... Chocolate....	12 00
Alpha Chemical Co. French Castor Oil...	9 00
Alpha Chemical Co. Refined Sweet Oil...	9 00
Alpha Chemical Co. Turpentine.....	7 80
Moody's Non-Corrosive Inks.....	4 50
Shoe Blacking— in ¼ gross cases.	
Reliable French Blacking, No. 5	9 00
" " No. 2	4 50

United Service Blacking No. 4	8 00
United Service Blacking No. 1½.....	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
Alpha Metal Polish No 2.....	9 00
Patent Stove Polish—	
Sunlight Lead Bar.....	4 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases...	
Moody's Black Lead	4 25
½ gross cases	

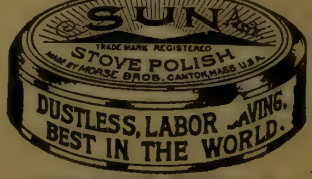
Reliable Stove Pipe Varnish	15 00
¼ gross cases 6-oz. bottles	
Quickshine Pipe Varnish.....	12 0
¼ gross cases, pressed top tins.	

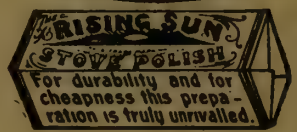
Stove Polish— per gross

Quickshine Polish	00
Reliable Paste..	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar.....	7 80

BLACK LEAD.

Reckitt's Black Lead, per box.....	$1 15
Each box contains either 1 gross, 1 oz., ½ gro. 2 oz., or ¼ gro. 4 oz.	
Dixon's Carburet of Iron Stove Polish, 70c doz .....Per gr	7 25





STOVE POLISH.

	Per gros
Rising Sun, 6 ounce cakes. alf-gross boxes.....	$ 8
Rising Sun, 3 ounce cakes, gross boxes.....	
Sun Paste, 10c. size, ¼ gross boxes....	10
Sun Paste 5c. size, ¼ gross boxes.....	

THE F. F. DALLEY CO.

Gem Stove Polish, ¼ gross cases $9 00

per doz

Stovepipe Varnish, 4 oz. bottles 1 00
6 oz. bottles..... 1 25

Boston Brunswick Black, 8 oz. bottles..... 1 75

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer.....	0 05¾
Belgian, with Bird Improver.....	0 05½
International, with Bird Treat.....	0 05¼
German X, with Cuttlefish Bone.....	0 04½
German, with Cuttlefish Bone.....	0 04¼
London Bird Seed, bulk 25 lb. cases..	0 04½
Bird Gravel, 10c. pkts., 24 in case,....	0 06
Bird Gravel, 5c. pkts., 48 in case.....	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases.....	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed.....	0 06
Maple Leaf Bird Seed.....	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " 5c. " 48 " "	0 03

CORN BROOMS

CHAS. BOECKH & SONS.

	per doz net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings..	$3 65
" " 7, 4 strings..	3 45
" " 6, 3 strings..	3 25
"Victoria," fine, No. 8, 4 strings..	3 30
" " 7, 4 strings..	3 10
" " 6, 3 strings..	2 90
"Standard," select, 8, 4 strings..	2 90
" " 7, 4 strings..	2 75
" " 6, 3 strings..	2 60
" " 5, 3 strings..	2 40

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box.....	0 17
Reckitt's Square Blue, 5 box lots....	0 16

CANNED GOODS.

	per doz.	
Apples, 3's	$0 70	$0 95
" gallons.....	1 50	1 80
Blackberries, 2.....	1 40	1 70
Blueberries, 2.....	0 75	0 85
Beans, 2.....	0 65	0 95
Corn, 2's.....	0 55	0 75
Cherries, red pitted, 2's.....	1 75	2 25
Peas, 2's.....	0 75	0 85
" Sifted select.....	0 90	1 00
" Extra sifted.....	1 25	1 40
Pears, Bartlett, 2's.....	1 65	1 75
" " 3's.....	....	2 40
Pineapple, 2's.....	1 75	2 40
" 3's	2 50	2 60
Peaches, 2's.....	1 65	2 00
" 3's	2 50	3 00
Plums, Green Gages, 2's.....	1 55	1 80
" Lombard.....	1 50	1 70
" Damson Blue.....	1 10	1 40
Pumpkins, 3's.....	0 70	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 50	1 80
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's.....	0 80	0 85
Lobster, talls.....	2 40	2 50
" flats.....	2 70	2 85
Mackerel.....	1 20	1 30
Salmon, Sockeye, talls.....	1 35	1 50
" " Horseshoe.		1 50
" " to arrive ...	1 15	1 30
" Cohoes "	0 95	1 00
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, Sportsmen, ½'s.....	....	0 21
Sardines, key opener, ¼'s...	0 16	0 18½
" " " " " ¼'s	0 10½	0 11
" " " " " ½'s	0 18½	0 19
Sardines, other brands 9¾	11 0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36
Sardines, Amer., ¼'s "	0 04½	0 09
" ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100.....	10 00	11 00

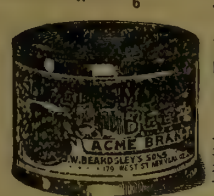
MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.....	1 10 1 15
Kippered Herring, 1-lb.....	1 60 1 90
Herrings in Tomato Sauce....	1 70 1 90
Herrings in Shrimp Sauce....	2 00 ....
Herrings in Anchovy Sauce ..	2 00 ....
Herrings a la Sardine.....	2 40 ....
Preserved Bloaters.....	1 85 1 90
Real Findon Haddock.....	1 85 1 90

CANNED MEATS.

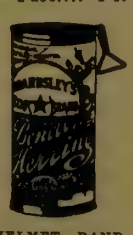
(CANADIAN.)

Comp Corn Beef, 1-lb. cans..		$1 25	$1 35
" " " 2 " ..		2 30	2 50
Comp Corn Beef	4-lb. can ..	....	....
" " "	" ..	7 75	8 25
" " " 14	" ..	15 00	16 00
Minced Callops	2 " ..	....	2 60
" "	2 " ..	2 60	2 65
Lunch Tongue	1 " ..	3 40	3 50
" "	2 " ..	....	6 00
English Brawn	2 ..	2 75	2 80
Camb Sausage	1 " ..	....	2 50
" "	2 " ..	....	4 00
Soups, assorted	1 " ..	....	1 50
"	2 " ..	....	2 25
Soups and Boull.	2 " ..	....	1 80
"	6 ..	....	4 50



Acme Sliced Beef. No. 1 tins, key, 2 doz., per doz. $2.75.

Beardsley's Boneless Herring. per doz 2 doz.... 1 40



ARMOUR PACKING CO.—HELMET BAND

Corned Beef, 1 lb.....	1 40 1 50
" 2 lb.....	2 60 2 75
" 4 lb.....	5 50 5 80
" 6 lb.....	8 50 8 80
" 14 lb.....	17 50 18 00
Roast Beef, 1 lb.....	1 40 1 50
" 2 lb.....	2 60 2 75
Luncheon Beef, 1 lb.....	1 60 1 70
" 2 lb.....	2 75 2 85
Brawn 1 lb.....	1 30 1 40
" 2 lb.....	2 35 2 50
" 6 lb.....	6 60 6 80
" 14 lb.....	14 50 15 00
Ox Tongue, 1½ lb.....	7 00 7 20
" " 2 lb.....	8 50 [illegible]
" " 2½ lb.....	10 75 11 00
Lunch Tongue, 1 lb.....	3 35 3 50
" " 2 lb.....	6 50 6 80
Chipped Beef, ½ lb.....	1 60 1 70
" " 1 lb	2 65 2 80
Pigs' Feet, 1 lb.....	1 65 1 75
" " 2 lb	2 45 2 60
Potted Meats, Tongue or Ham ¼ lb.....	70 75
Potted Meats, Tongue or Ham ½ lb.....	1 20 1 25
Potted Deviled Ham or Tongue, ¼ lb.....	70 75
Potted Deviled Ham or Tongue, ½ lb.....	1 20 1 25

WHITE LABEL.

Soups Assorted, 1 qt.....	3 00 3 15
" " 1 pt.....	2 00 2 10
Gelatine of Boar's Head, 2 lb...	3 00 3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.....	3 00 3 10
Plover Roast.....	5 00 ....
liced Gold Band Bacon.....	3 00 ...

Codfish.

	per doz
Beardsley's Shredded, 2 doz. pkgs....	0 90

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c. bars.....	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs..	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages.....	3 75
Pepsin Tutti Frutti, 23 5c packages..	0 75
Round Pepsin, 30 5c packages.....	1 00
Cash Register, 390 5c bars and pkgs..	15 00
Cash Box, 160 5c bars.....	6 00
Tutti Frutti Show Case, 180 5c bars and packages.....	6 50
Variety Gum (with book in each box) 150 1c pieces.....	1 00
Banner Gum (English or French wrappers) 115 1c pieces.....	0 75
Flirtation Gum (English or French wrappers) 115 1c pieces.....	0 85
Mexican Fruit, 36 5c bars.....	1 20
Sappota, 150 1c pieces.....	0 50
Orange Sappota, 150 1c pieces.....	0 75
Black Jack, 115 1c pieces.....	0 75
Red Rose, 115 1c pieces.....	0 75
Magic Trick, (English or French wrappers) 115 1c pieces.....	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each.....	0 35
Smaller quantities.....	0 37½

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE "DIAMOND"

OIL BLACKING

TRADE OIL MARK

Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and Stove Varnish. Harness Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**

COWAN'S

Hygienic and Perfection **Cocoas** and Cocoa Essence

Queen's Dessert, Royal Navy and Perfection **Chocolates**

Chocolate Pink, White, Lemon Color **Icings** — A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LIMITED TORONTO

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb. Boxes.

Special Agent, **C. E. COLSON, MONTREAL**

STONEWARE

QUALITY THE BEST.
PRICES RIGHT.
TRY US.

HART BROS. & LAZIER

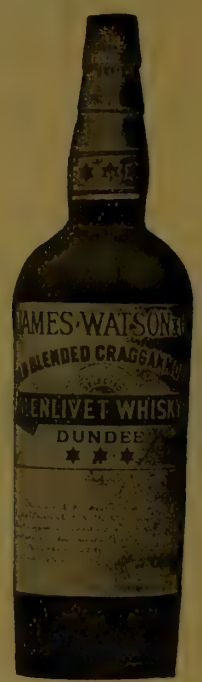
Belleville, Ont.

Send for price list. Mention GROCER.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1844 IS THE BEST.

ASK FOR

MOTT'S



Always the Same. The Best on the Market.

Have you got it in stock?

Chard, Jackson & Co.

Agents for the Dominion

10 Lemoine St.

MONTREAL

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER

The Best Grocers make a point of Keeping it always in Stock.

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

	per lb
Chocolate—	
French, ¼'s—6 and 12 lbs	0 30
Caracoas, ½'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ½'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ½'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 16 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

CHOCOLAT MENIER.

	In 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Vanilla—per lb.	$ 0 32	$ 0 34	$ 0 36
Yellow wrapper, Unsweetened—			
Blue Premium	C 35	0 37	0 39
		Per case.	Less than case
Pastilles—			
Yellow wrapper, 108 bxs. to the case		$20 00	0 20
Croquettes—			
Yellow wrapper, 9 bxs. of 12 packages		$20 00	0 20

FRY'S.

	per lb.
Chocolate—	
Caracoas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ½'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14lb. bxs.	0 24
	per doz.
Cocoa—	
Concentrated, ½'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
" ½ lbs. 12 lb. boxes	....

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracoas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ¼ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

WALTER BAKER & CO.'S.

Chocolate—

Premium No. 1 boxes 12 lbs. each	
Baker's Vanilla in boxes, 12 lbs. each.	50
Caracoas Sweet, in boxes, 6 lbs. each.	38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate	
In canisters, 1 lb., 4 lb. and 10 lb.	0
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, ½ lb., tins.	0

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ½ " " "	0 28
" ⅓ " " "	0 29
" ⅛ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macaroon, " " " "	....
Crown Desic., 12, 20 or 25 lb. "	....
Special, " " " "	....
Barrels, 2c. per lb. less.	

Terms, 3 p.c., off 30 days.

GRAHAM WAFERS

In a beautifully labelled tin, that can be retailed profitably for 25c. Saves handling, saves breaking biscuits. Keeps the Wafers crisp and tasty. Your customers will appreciate these advantages. Try a dozen. The label is a work of art.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President. **7 Front Street East, Toronto.** S. R. Parsons, Vice-President.

COFFEE.

Green.	per lb	
Mocha	0 27½	0 30
Old Government Java	0 30	0 33
Rio	0 09½	0 13
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 18	0 22
Maracaibo	0 16	0 20

JAMES TURNER & CO.

Mecca	....	0 34
Damascus	....	0 30
Cairo	....	0 25

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	....	0 34
Our Own "	....	0 32
Jersey "	....	0 30
Laguaya "	....	0 25
Mocha and Java	0 32	0 34
Old Government Java	0 32	0 35
Arabian Mocha	0 32	0 34
Maracaibo	0 26	0 28
Santos	0 18	0 22
Crushed East India	....	0 18

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles, gross	12 00
Ketchup, Screw Top "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

BOVRIL.

	per doz.
Bovril—1 oz. bottles	$2 00
2 oz. "	3 75
4 oz. "	6 50
8 oz. "	11 25
16 oz. "	18 25
Small bottles, (to make one cup)	1 00
Invalid Bovril—2 oz. jars	3 85
4 oz. jars	6 55

FRUITS.

FIGATELLI.	per lb	
Currants—Provincials, bbls	....	....
" " ½ bbls	....	....
" Filiatras, bbls	....	....
" " ½ bbls	....	....
" " cases	....	0 06½
" Patras, bbls	....	....
" " ½ bbls	....	....
" " cases	....	....
" Vostizzas, cases	0 07	0 08
" Blue Pearls	0 08¼	0 08½
" cleaned, Kalamos, cases	....	0 06¾
" " Morea "	....	0 07
" " Vonitza "	....	0 07½
Dates, Hallowee boxes (new)	0 05¼	0 06
Figs—Eleme	0 09	0 12
" taps	0 03	0 04
" natural, boxes	0 05	0 06
" ditto, bags	....	0 04½
Prunes—Bosnia, cases	....	....
" Bordeaux	....	....
Raisins—Valencia off stalk (old)	....	0 04
" Fine, off stalk	....	0 04½
" Selected	....	....
" Layers	....	0 05
" Sultanas	....	0 10½
" Cal. Loose Muscatels 50 lb. bxs., 3 & 4 cr.	0 06½	0 07
Malaga	per box.	
" London Layers	....	....
" Dehesa Clusters	....	....
" Imp. Russian Clusters	....	....

DOMESTIC:

Apples, dried, per lb	0 04	0 05
" evaporated	0 06	0 07

FOOD.

	per brl.	
Split Peas	3 25	$3 50
Pot Barley	3 25	3 50
Pearl Barley, XXX, 49-lb. pkt.	....	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS. per doz.

Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50
(Sold by all wholesale grocers.)	

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz.	95
1 " " Red, "	1 00

COX'S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—50 to 60 dy, $1.85 Toronto.

WIRE NAILS — $1 90 Toronto, Hamilton, London.

HORSE NAILS—
Canadian, dis. 50 per cent.

HORSE SHOES—
From Toronto, per keg 3 35

SCREWS—Wood—
Flat-head bright, 87½ and 10 p. c. dis.
Round-head bright, 80 and 10 p. c. dis.
Flat-head brass, 82½ and 10 p. c. dis.
Round-head brass, 75 and 10 p.c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	0 00	1 30
ROPE—Manilla	0 07½	0 08⅝
Sisal	0 05⅞	0 06⅞
AXES—Per box	5 25	9 00
SHOT—Canadian, dis, 17½ per cent.		
HINGES—		
Heavy T and strap, 70 per cent.		
Screw, hook and strap	2 40	3 50

WHITE LEAD—Pure Association guarantee, ground in oil.

	per 100 lbs.
25 lb. irons	5 50
No. 1	5 22½
No. 2	4 70
No. 3	4 37

TURPENTINE—
Selected packages, per gal. 0 44
2c. extra outside points.

LINSEED OIL—

Raw, per gal	0 43	....
Boiled, "	0 45	....
2c. extra outside points.		
GLUE—Common per lb	0 07¾	0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.
Frank Magor & Co., Agents.

Orange Marmalade	....	1 50
Clear Jelly Marmalade	....	1 80
Strawberry W. F. Jam	....	2 00
Raspberry " "	....	2 00
Apricot " "	....	1 75
Black Currant "	....	1 85
Other Jams " "	1 55	1 90
Red Currant Jelly	....	2 75
(All the above in 1 lb. clear glass pots.		

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $11 00

WINES, LIQUORS AND MINERAL WATERS.

CHARD, JACKSON & CO., MONTREAL, AGENTS.

Watson's Scotch—		
1 Star Glenlivet, in cases	$8 50	$9 00
3 " " "	9 50	10 00
Old Liqueur "	15 00	15 50
Old Glenlivet, in wood, p.gal.	4 25	6 00
Watson's Irish—		
Old Irish	7 50	8 00
Banagher	9 50	10 00
" in wood, per gal.	4 25	5 25
Geo. Sayer & Co. Cognac—		
I Star, in cases	11 50	12 00
V.S.O.P "	16 50	17 00
In wood, per gal	4 50	6 50
Warter & May, Oporto—		
Ports	2 10	6 50
Wisdom & Warter—		
Sherries	2 00	6 00

J. & R. M'LEA, MONTREAL.

Cockburn very old Highland	8 75	9 25
" Special Scotch	9 50	10 00
" Special Liqueur. 14 years old	15 50	16 50
In wood—Fine old Scotch	....	4 40
Special old Scotch	....	5

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb.
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD
Crown Brand—(Robert Greig & Co.)

per gross.		per gross.
Pony size	$7 50	Beer Mug 16 20
Small Med.	7 50	Tumbler 11 50
Medium	10 80	Cream Jug 21 00
Large	12 00	Sugar Bowl 22 00
Spoon	18 00	Caddy 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard, bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

RICE, SAGO, TAPIOCA.

Rice—	per lb.	per lb
Rangoon, imported	0 03⅝	0 03⅞
Patna	0 04¼	0 05¾
Japan	....	0 05
Imperial Seeta	....	0 05½
Extra Burmah	0 04¼	0 04⅝
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06½	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

SODA.

Bi-carb, stand'rd, per 100-lb. keg	2 40	2 50
Sal soda, per bbl	0 85	0 90
Sal soda, per keg	0 95	1 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 05
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 7½

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb. boxes, 1 lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 / 0 08½
PURE—16-lb. boxes		0 07
OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	07

To Our Grocery Friends.

In the short time that our **New No. 1 White 3-lb. Cartoon** has been placed before the Trade, we find that it is rapidly becoming a **Popular Package**, as evidenced by the very large demand for it, and we would strongly advise all **Up-To-Date Grocers** who require the finest quality of Starch contained in the newest and most attractive package to **consider** this. Be sure you get the **New** No. 1 White 3-lb. Cartoon.

THE BRANTFORD STARCH CO., Limited, - BRANTFORD, ONT.

For puddings, custards, etc.

ONTARIO STARCH } 38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS } Silver Gloss	0 07½
Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs..	0 04¼
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs....	0 05
Bbls., 175 lbs	0 04½
Kegs, 100 lbs	0 04½
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs....	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs	0 05
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06

SUGAR.

	per lb.
Granulated—	
Redpath and St. Lawrence, single barrels....	04 9-16
Redpath and St. Lawrence, 5-barrels	0 04½
Acadia, single barrels....	0 04½
" 5 "	04 7-16
Paris Lump. bbls. and 100-lb. boxes	0 05¾ 0 05½
" in 50 lb. boxes....	0 05½ 0 05½
Extra Ground, bbls. Icing....	0 00 0 05¼
Powdered, bbls	0 00 0 05¼
Very bright refined	0 03¾ 0 04
Bright Yellow	0 00 0 03½
Dark Yellow	0 03½ 0 03½
Demerara	0 03½ 0 03¾
Raw, in bags	0 03¼

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark.....per gallon.	0 23	0 25
Medium	0 28	0 35
Bright	0 32	0 42
Honey (com)	....	0 40
" 2 gal. pails	....	1 00
" 3 gal. pails	1 35	1 40

MOLASSES.

Barrels	0 23	0 35
Half-barrels	0 25	0 37

SOAP.

Babbitt's "1776" Soap Powder $3 50

Box Lot	4 20
Box Lot	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 120 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

RAM LAL'S (lead packages)

Cases, each 60 1-lbs	....	0 35
" " 60 ½-lbs. / " " 30 1-lbs.	....	0 35
" " 120 ½-lbs	....	0 36

BLACK.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14

Young Hyson— PING SUEYS.

Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

Half Chests— JAPAN.

Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

LIPTON S TEAS.

No. 1 Ceylon, retailed at....	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices,

"SALADA" CEYLON.

	Wholesale	Retail
Brown Label, 1s and ⅛s	0 20	0 25
Green Label, 1s and ⅛s	0 22	0 30

Blue Label, 1s and ⅛s and ¼s...	0 30	0 40
Red Label, 1s and ⅛s	0 36	0 50
Gold Label, ⅛s	0 44	0 60

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c.	0 42
Gold Label, " 80c.	0 58

Terms, 3 per cent. off 30 days.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 73
Ingots, rough and ready, 8's	0 71
Laurel, 3's	0 68
Brier 8's	0 63
Index, 7's	0 60
Honeysuckle, 8's	0 72
Napoleon, 8's	0 66
Victoria, 16's	0 63
Prince of Wales, in caddies, 8's	0 64
" " in 40-lb. boxes	....

WASHING POWDER.

"SILVER DUST"

Case..... 72 1-lb. cartoons	5 00
Half case.. 36 1-lb. "	2 50
Case..... 24 3-lb. "	4 25
Half case.. 12 3-lb. "	2 12
Case.....100 5-cent packages	3 50
Half case.. 50 5-cent packages	1 80

WOODENWARE.

	per doz
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 65
" " " painted " 2	1 40
Tubs, No. 0	8 00
" 1	6 50
" 2	5 50
" 3	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots.	Single Cases
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Parlor	1 30	1 40
Red Parlor	1 50	1 60
Safety, No. 1, wall box	1 40	1 50
" No. 2, slide box	2 80	2 90
" No. 3, capital	2 75	2 85
Flamers, slide boxes	2 25	2 35
" wax stems	3 20	3 30
Tiger	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross	$ 2 00
" 10 "	1 10
" 2 Tiger,	5 00
" 4 " "	2 00

Young & Smylie's

Newest...

Specialty

MINT... PUFF-STRAPS

RECOGNIZING the great popularity of peppermint with the sweets-loving public, we are the first to introduce to the trade Pliable Licorice containing this flavor.

The delicious quality of our Pliable Licorice is well known; it is matchless in this respect as well as in its flavor and finish.

Our Triple Tunnel Tubes and Navy Plugs are great favorites also, and are made of the same material, although flavored differently. . . . . .

We recommend all these goods as suitable for Summer Trade; they will please the most exacting taste as wholesome, smooth and palatable confections. . . . . .

For . . . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.
26 Front St. West, Toronto. Limited

GENERAL MERCHANTS

and other Dealers who are regular subscribers to THE CANADIAN GROCER wishing copies of:

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COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood.
BEST GOODS MADE.

Represented by...
Chas. Boeckh & Sons, Toronto.
The H. A. Nelson & Sons Co., Montreal.

THE
Oakville Basket Co.

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

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THE DRY GOODS REVIEW

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Established 1780.

Walter Baker & Co. LTD.

Dorchester, Mass.
The Oldest and Largest Manufacturers of

PURE, HIGH GRADE
COCOAS
AND
CHOCOLATES
on this Continent.

Trade-Mark.

No Chemicals are used in their manufactures.

Their **Breakfast Cocoa** is absolutely pure, delicious, nutritious, and costs less than one cent a cup.

Their **Premium No. 1 Chocolate**, put up in **Blue Wrappers and Yellow Labels**, is the best plain chocolate in the market for family use.

Their **German Sweet Chocolate** is good to eat and good to drink. It is palatable, nutritious, and healthful; a great favorite with children.

Buyers should ask for and be sure that they get the genuine goods. The above trade-mark is on every package.

Walter Baker & Co. Ltd.,
Dorchester, Mass.

N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse, Winnipeg.

Fruit Jars

We have a full stock of all sizes, in Wine and Imperial Measures. . . .

Jelly Tumblers and Jar Rubbers.

GOWANS, KENT & CO.

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I Want Every Grocer

Who Wants a Handsome

DELIVERY WAGON FREE

And every Grocer's Clerk who wants a

CAMERA FREE

to send me his name and address on a Postal Card that I may tell him how to get it by merely speaking a good word for **KNOX'S GELATINE.**

THE ONLY PURE GELATINE MADE.

C. B. KNOX, Mfr.

AGENTS

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Beattie & Elliot - - - - Quebec
C. & E. MacMichael - - St. John
Alfred D. Hossack, Vancouver, B.C.
H. F. Baker - - - - Halifax, N.S.

JOHNSTOWN, N. Y.

Aubin's Patent Refrigerator

The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

"GILT EDGE"

The only Ladies' Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful finish. Once tried, always used. Largest quantity. Finest quality. Retails at 25 cents.

"NOBBY" BROWN COMBINATION

Package contains a 4-oz. bottle of Nobby Brown Dressing and a full-size box of Nobby Brown Polishing Paste for renovating all shades of Brown and Chocolate shoes. The brown dressing cleans and renews the surface of the leather, and the paste adds a brilliant, durable and waterproof polish. Retails at 25 cents.

"JEWEL" BROWN COMBINATION

Package contains a 2-oz. bottle of Brown Dressing and a small decorated tin box of Brown Polishing Paste. The dressing cleans and renews the surface of the leather and the paste adds a brilliant, durable and waterproof polish. Retails at 10 cents.

BOSTON LIQUID WATERPROOF BLACKING

For men's and boys' shoes, produces a brilliant jet black polish without brushing, thus saving time, labor and money. Retails at 25c.

PATENT LEATHER POLISHING PASTE

For giving patent leather shoes a quick, BRILLIANT and WATERPROOF lustre without INJURY to the leather.

For sale by—

All Wholesale Grocers.

CHARLES F. CLARK, President. J. CHITTENDEN, Treasurer.

ESTABLISHED 1849

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

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Cor. Jordan and Melinda Sts.
THOS. C. IRVING, Superintendent.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL

THE CANADIAN GROCER

VOL. XI MONTREAL AND TORONTO, OCTOBER 1, 1897. No. 40

Manufacturers to Her Majesty the Queen by Special Warrant

To the Court of Holland and the King of Italy

Purveyors to H.R.H. the Prince of Wales

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

Bull's Head Trade Mark

ONLY GOLD MEDAL PARIS 1878

1878 Cross of the Legion of Honour

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 — Only Silver Medal Paris 1875

Only Medal Dublin 1865. — Grand Gold Medal Moscow 1872. &c. &c

When two Articles look alike the better is proved by use.

Our package has been imitated as closely as possible, within the limits of the law, so now, imitation jars LOOK like ours. There is a big difference in the contents, however, because no imitation can begin to compare with .....

MacLaren's Imperial Cheese

WHITE LABEL BRAND

Braised Beef

with Gumbo and Rice.

A daintily prepared dish of braised beef, with a delicious sauce, garnished with rice gumbo and tomatoes. Done to a turn as only our chef knows how to do it.

This is one of our best selling dainties. Busy housekeepers appreciate it thoroughly—but not more so than their guests. Each can contains sufficient for five portions.

Varieties—Braised Beef with Vegetables.
" " " Piquant Sauce.
" " " Gumbo and Rice.

Agents:
J. L. Watt & Scott, Toronto.
Watt, Scott & Goodacre, Montreal.
Or
ARMOUR PACKING CO. - Kansas City
U. S. A.

ANTOINE SOLARI'S
TRADE MARK
SULTANAS

ANTOINE SOLARI'S
ELÉMÉ TRADE MARK ERBEILI
FIGS

Antoine Solari

HEAD OFFICES:
GRAND VEZIR HAN,
SMYRNA

Importer and Exporter of
DRIED FRUIT, SMYRNA FIGS and SULTANA RAISINS.

All orders executed at lowest prices.

Agent for Toronto:
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34 Yonge Street, TORONTO

PUREST AND BEST

WINDSOR SALT

Does not harden like other salts because it is GRANULATED, being manufactured by a process similar to that used in the manufacture of granulated sugar.

For prices, etc., write to your WHOLESALE GROCER.

THE
WINDSOR SALT CO. Limited. Windsor, Ont.

With this Brand You're Safe

Your permanent customers will stand by you —you will gain their increased confidence—if you sell the Brand that never varies in its purity and strength.

$98\frac{50}{100}$ pure Bi-Carbonate of Soda. It has the strength of highest quality. Absolutely matchless in its purity. The leading Brand in all the markets of the world.

and with this

Cocoa you can satisfy the most particular and economical customer you have. Concentrated—easily soluble—rich—absolutely pure. 200 medals and awards attest its unequalled excellence. The Household Cocoa.

Fry's Cocoa

and this

is the Vinegar that is filtered and cleared so carefully. Real Malt Vinegar of the finest quality. Pungent. Good every way. Packed only in barrels of one size—25 gallons.

Stephens' Malt Vinegar

Sold by leading Wholesalers everywhere.

Agents :

A. P. TIPPET & CO.
Montreal and Toronto.

F. H. TIPPET & CO.
. . . . Ottawa.

FRUIT VINEGAR

I have pure Fruit Vinegar five years old, of choice quality, at a right price. Only a limited quantity of this age left. Place your order before it is all closed out. Write for samples and price. . . .

R. J. GRAHAM - BELLEVILLE, ONT.

BOOKS FOR THE RETAILER

Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.
The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

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Alphabetically arranged and revised and corrected from the official copy as assented to by the Governor General, June, 29, 1897, including the old Tariff by way of comparison. Also comparative rates of the Dingley and Wilson (United States) Tariffs.—**15 cents.**

Credits, Collections and their Management
a most complete and comprehensive work of great importance to any business man.—**$1.50.**

Address:
The MacLean Publishing Co. Limited
TORONTO and MONTREAL

Crosse & Blackwell

NEW 18

SEASON'S 97

Candied and Drained Peels.

Now is the time for ordering for Fall shipment.

C. E. COLSON, - MONTREAL.

English Army Blacking

QUALITY IS OUR MOTTO.

This Blacking stands alone for a beautiful polish and a lasting shine. It is easy to polish with.

THE F. F. DALLEY CO., Limited, - - - Hamilton, Canada

"To gild refined gold,

to paint the lily." Somehow laudatory adjectives appear to be a surfeit of words in describing E. B. Eddy's Matches. These words "E. B. Eddy's Matches" seem to embrace all excellence, and to which any words of eulogy would be almost superfluous.

ARE YOU SUPPLIED WITH 5 CASE LOTS?

The E. B. Eddy Company, Limited

HULL, QUE.

61 Latour St - - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.

CURRANTS

Grown in a specially selected and favored district, renowned for the high grade goods produced.

Most of our customers know the brands and can vouch for the great satisfaction they give to consumers.

These goods are the very finest you can buy on the Canadian market, and are being offered by us at almost the price of common grades.

W. H. GILLARD & CO. WHOLESALERS ONLY **HAMILTON**

Maizola and Wheat

In packages. Retails at 15c.

Self-Rising Flour

The very nicest thing for pancakes.

Aunt Polly Flour

In packages. Retails 15c. a package. Self rising flour makes the nicest gems and pancakes. Good profits for the retailer, and will give agency for either one of the above to one dealer in a town.

WRITE US FOR AGENCY.

T. B. Escott & Co.

Wholesale Grocers ***LONDON***

Our New Line . . .

"GOOD LUCK" BROOMS..

◆◆◆◆◆◆

Freight paid on lots of 6 dozen.

◆◆◆◆◆◆

The H. A. Nelson & Sons Co.

Limited

Toronto - Montreal

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XI. (Published Weekly) MONTREAL AND TORONTO, OCTOBER 1, 1897 ($2.00 per Year) No. 40

A COCOANUT WINDOW—THE LIFE OF A DISPLAY.

THERE is great uncertainty in the mind of the average merchant as to the rules which ought to govern the making of a regular series of window displays, says J. B. Richardson in Grocery World. Many retailers consider that if they make one display a month, allowing each display to remain in the window until the next is made, that they are using their window to the best possible advantage, and they will agree with everything you say about the value of window-display advertising. Yet these merchants are very little better than those who make no effort to make use of their windows at all. Exactly the same rules which govern newspaper advertising govern window-display advertising. Like a newspaper advertisement, a window display should never be allowed to grow stale, for if it does its good effect is not only lost, but the window space is being wasted.

The length of time during which a window display should be allowed to remain in the window varies with the different circumstances. I should strongly advise, if it is at all possible, to make one new display every week, and I should strain a point if necessary to do this, as the good results of window-display advertising are much more likely to be secured from this method. Some large city grocers change their window displays twice every week, and have a special man to do it. It would be impossible to convince them that they were devoting too much time to the dressing of their window, because they well recognize the selling force which exists in a good window display. If a display is made every week none of the exhibits made have a chance to get stale. If they are good at all they should be able to attract attention for five or six days.

The idea which I have devised for this week's display is a very simple one, and can be worked out by any grocer. Even the largest stores will find a display made on this plan to be a very striking one, and one calculated to sell large quantities of the goods advertised. I have called this display a "cocoanut window," and it is to be devoted to pushing some brand of shredded package cocoanut, which every grocer has now come to keep. For this the window should be draped in dark crimson or garnet cheese cloth or other similar material. On each side of the window should be arranged a pyramidal pile of selected cocoanuts, these piles being arranged so as to present a good appearance and both being about the same height. They need not be very large, and, in fact, should be small enough to allow a space between them. This latter space is to be occupied by a pile of shredded cocoanut in bulk. You can very easily induce the shredded cocoanut manufacturer or manufacturers who supplies you with package goods, which goods you intend to exhibit in this display, to furnish you with a small quantity of bulk goods at a nominal price. Manifestly, it will be to the advantage of the manufacturer or manufacturers to assist in making a display of his or their own goods attractive.

This will give you three piles across the front of the window, all about the same height, and all in line, the two piles of rough nuts on the ends and the pile of shredded goods in the centre. After this is done build across the back of these piles a heap of the package shredded cocoanut in its regular boxes. The shape of this pile is not particular, but it should be arranged so as to show plainly above the three piles in front of it. The idea is to show in three exhibits the evolution of the cocoanut—first in the shell, then in the shredded form, but unpacked, and finally in the regular package shape, as it is sold. Attached to the pile of the package goods should be a neat card giving the price.

On the back of the window, high enough to clear the display, should be a sign printed in black on a white card. On this sign may be printed the following :—

> Shredded cocoanut offers freedom from the bother of preparing the rough nut, while it retains all the strength and flavor of the fresh nut. Yields elegant and dainty desserts, cakes and confections.

THE RICE MARKET.

Wm. G. Hale & Co., writing from Saigon, August 21st, say of rice : "Supplies of grain during the period under review have not averaged more than 7,000 piculs daily, of somewhat inferior mixed quality. Prices, although high enough, would have still advanced further were it not for the present lack of demand ; even the actual low rates of freight do not induce shipments to China; for the Straits business continues upon a moderate scale, while Java requirements seem to be pretty well filled ; as for Europe, there has been next to nothing done although there have been occasional inquiries. The weather has been fairly seasonable and field work is being carried on under favorable circumstances ; the prospect, so far, is encouraging ; but it is, of course, much too early to foretell what the new crop may be. At the close the tone of our market is decidedly firmer, with a rising tendency."

THE HUSTLING GROCER.

This grocer, says Merchants' Review, personally canvasses for trade—in other words, goes "gunning" for "biz"—and frequently makes life-long customers in this way. He often carries samples of goods he is pretty certain no rival can touch him on, and asks the ladies at whose doors he calls to please give them a trial. While other dealers in his neighborhood are idling away the quiet hours of the day, killing flies and "cussing" departmental stores, this young man is laying the foundations of a very prosperous business.

New Peel

IN STOCK

Jno. Gray & Co.'s - Crosse & Blackwell's

Our heavy shipments of these splendid Peels are to hand this week.
Close quotations on round lots.

THE DAVIDSON & HAY, LIMITED Wholesale Grocers **Toronto**

CREDIT.

"Kings may come and kings may go,
But Credit rules for ever."

CREDIT means confidence—trust. Our language acquired the word from the Latin word "credo," I believe.

Confidence worthily bestowed is like mercy. "It blesses him that gives and him that receives." It has built up our vast industries and snatched the world from the slough of chaos and placed it in the mountain of order. Remove it, and the world slides backward a thousand years and our mills would no longer send their busy humming through the peaceful valleys. Man would again assume his barbaric state and regard every neighbor his enemy. It is necessary to our progress and adds each year to our commercial importance, but, like many essential things, it is easily abused; too freely given, it acts like a boomerang on the man who has been courageous enough to entrust himself to its subtle blandishments, hoping to win favor, fame or fortune.

Bounds must be laid; limitations drawn. Knowledge must perforce go hand in hand with credit and see that she avoids snares and pitfalls.

Knowledge brings power, strength of mind, judgment; and credit gathers up the skein where knowledge leaves it and weaves it into a fabric of success.

All men who are interested in granting credit find that knowledge is elusive and hard to secure. He who is able to lay at the credit man's door this knowledge is truly a benefactor.

Knowledge as applied to granting of credit must be absolute and not indefinite. Heresay opinion is valueless. Facts must be established.

How can this be done? Experience is a fact It is truth, therefore cannot mislead. What one credit man has experienced in granting credit to a customer will indicate to any other man what his experience is likely to be. The experience of ten such men must therefore be regarded as an almost infallible guide to the future action of any man called upon to spend his goods and his labor to benefit one who has come to him for this priceless boon—credit. It would seem, therefore, that co-operation is necessary in order to reach this end. Each man must grant to all his fellows the benefit of his wisdom acquired through experience. This can be done through organization. It has been done to a large extent, and those who have been wise enough to take advantage of the chance to become identified with the movement will find no fault with the essential features of this article.

They have learned by experience that "knowledge brings power"—and they have woven their fabrics of success.—W. S. Lassell, in Lawyer and Creditman.

WHAT "GOOD WILL" MEANS.

We frequently hear the term "good will" used in describing a benefit or advantage existing as a part of or in connection with a business, says an exchange. It is defined in several cases as the advantage or benefit which is acquired by an establishment beyond the mere value of the capital, stock, funds, or property employed therein, in consequence of the general public patronage and encouragement which it receives from constant or habitual customers on account of its local position, or common celebrity, or reputation for skill or affluence, or punctuality, from other accidental circumstances or necessities, or even from ancient partialities or prejudices. This is a definition given by Story and followed in several cases. Boiled down, this definition would seem to mean simply that the good will of a business consists in the probability that customers will continue to come to the old place of business. At best it is a sale of a mere chance, which vests in the purchaser nothing but the possibility that a preference which has usually been extended may continue.

QUALIFICATION FOR HEAD CLERKSHIP.

How long a clerk must be in the business to be competent as head clerk depends entirely upon his mental calibre and his chances for learning. Some will learn more in a year than others do in five years. If he spends all his time in one place where he delivers orders, he will not make much progress; but if he changes places, or if he has a good boss who knows how to teach him, he can learn a great deal in a year, and if he is bright and old enough when he starts in he may be more competent to run a store within two years than some others are in ten years. The clerk who begins his career at 15 naturally has to work four or five years before he can be a good head clerk, because he must be old enough for it; but the intelligent man, who starts in at 20, can become competent very rapidly, and he shows very little spirit if he should want to go through the usual routine of working for $5, $6 or $7 a month for the first year; for $7, $8 or $9 the second, and, finally, after four or five years, become head clerk at a salary of $18 or $20 per month, as so many do in this city.

The writer knows of a clerk who conducted a large store as head clerk after an experience of only five months, although it was after serving an apprenticeship in Germany.—Retail Grocers' Advocate.

TOBACCO GROWING IN ESSEX.

Lewis Wigle says the tobacco crop of South Essex this year will probably be worth about three-quarters of a million dollars. There is more tobacco grown this year in Essex than ever before, and if the weather holds favorable for a couple of weeks longer the crop will be harvested. The price will probably run from 6 to 10 cents a pound. Mr. Wigle has five acres of tobacco of his own, which he says will run about a thousand or twelve hundred pounds to the acre.

ARRIVING . . . .

New Provincial Currants in Barrels
" Ideal " " Cases
" Perfection " " "
" Jupiter " " "
" Olympic " " "
" Mat Figs
" Labrador Herrings

LUCAS, STEELE & BRISTOL Wholesale Grocers **HAMILTON, ONT.**

Japan Teas

are now interesting the grocers. We have a large range to select from, new lines arriving every day.

See travellers' samples and prices or write us for particulars.

James Turner & Co. - Hamilton

A Live Seller

"REINDEER" BRAND

CONDENSED COFFEE

There is no chance of spoiled coffee.
A child can prepare "Reindeer."
It never fails to please.

New Goods Now in Store

SALMON { Horseshoe Brand / Mayflower " / Harlock " }

VALENCIA RAISINS { ARGUIMBAU'S Fine Off-Stalk and Selected. }

Scaled Herrings and Boneless Fish of all kinds. Get our prices before you buy.

THOS. KINNEAR & CO. WHOLESALE GROCERS 49 FRONT STREET EAST **TORONTO**

A WORD WITH THE HELPERS.

RECENTLY the senior member of a very prominent and successful firm remarked: "It is imperative that we have helpers. Whenever we find men that are reliable, worthy of confidence and helpful to the business, they are encouraged and pushed forward, for we cannot afford to part with men upon whom we can depend. Helpers that you can lean upon add to the pleasures of mercantile life and relieve the strain, and, therefore, it is only natural that the head of a house should tie up to helpers that are a comfort."

Boys! Are you of that sort? Or do you serve in a half-hearted way, having no other object in view than to secure your salary? Do you object to pushing the business, and have you enlisted in the ranks of those who have to be pushed?

In Gen. Forsyth's story of Sheridan's famous ride, told in the July Harper's, he says that Sheridan as he pushed to the front motioned the retreating soldiers to turn and follow. They did, and under his superb leadership won a great victory. They helped their leader; obeyed without comment or criticism; they pushed to the front. Is not that the business of every helper, from office boy to partner? Should not such service be a pleasure as well as duty?

Each person in a store or factory is part of a great machine, and unless each part does its full share of the work there will be trouble.

The salary should be the least thing in the helper's thought; the business his supreme thought. He must put his heart into his work, if he is to win position and a competency.

Just as soon as a leader finds that any helper is an aid, and is furthering his interests, just then he will take measures to make their interests identical. The worthy man—the profitable helper—does not have to beg or demand proper recognition. Almost every member of the leading wholesale grocery firms worked their way up from the ranks. Some began as office boys, being of the tireless sort, whose minds are fixed on their work, and not on outside matters. They sought to render more than an equivalent for their wage, having faith in their leader and themselves. They kept pushing to the front.

It is a mistaken notion that there is not still "room at the top;" that the helper has no chance in a big house. The opportunities of to-day are more numerous than they have ever been. The trouble is to find men able to grasp the opportunity. Success is in the boy or man and not in somebody else.

When Gen. Forsyth led the troops in the charge at Winchester, he told the color-bearer to let him carry the flag, because he was mounted and the troops could see it better and be influenced to push along to the front. The color-sergeant obeyed, but he put his hand on the saddle and pushed to the front alongside the flag. Let every helper do the same thing. If your leader is a success, if his place has been won, trust him to push along without criticism. Don't stop to find fault. Don't talk about the hardships of your work with your fellow helpers. Don't growl about your salary. Don't be impatient, "for the race is not always to the swift, nor the battle to the strong."

Remember that work—steady, incessant work—is the secret of success in life. There is not a leader at the bar, in politics, at the head of any of the professions, that does not work, work, work; not eight hours, but oftener sixteen hours every day. Leaders always hold fast to the workers.—American Grocer.

TELL WHAT YOU ARE DOING.

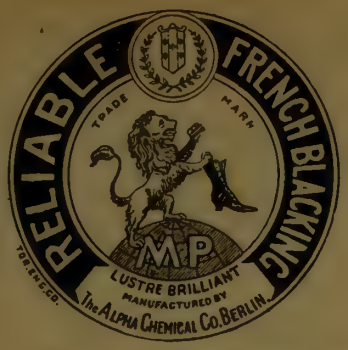
The man who makes and the man who sells the best things has not done his duty when he stops with making and selling, says Michigan Tradesman. He must tell the people what he is doing. It is a duty he owes himself. It is a duty he owes the people. The makers and sellers of good things are not doing their full duty to society. They cannot expect people to come and hunt them out. They cannot expect people to think and become educated along lines when it is their duty to do this for them. The most of the people do things because others tell them to do it—not in response to command, but as a result of appeals to them in such a manner as plays to best advantage upon the foundations of activity, the emotions, the passions and ambitions.

A SMALL POINTER.

Practically all grocery stores handle different grades of goods, otherwise they could cater for but a small patronage, yet the way some salesmen, wholesale and retail, push goods one might judge that their employers sold only one grade and that one a mighty poor grade, says Merchants' Review. These clerks and traveling men conceive the notion that cheapness will suit their purposes better than superiority of quality, and therefore they continually bring to the front the low-grade, low-priced goods, and the ultimate consequences are not conductive to the elevation of the reputation of their employers.

Sometimes these misguided persons will meet some customer in seach of a first-class article with a remark like the following: "Yes, we have the brand, but here's something I can let you have at a bargain—only —— cents" (or dollars as the case may be). This, begging the reader's pardon, is what may be termed damphool "substitution" for absolutely nothing is to be gained by it. Yet, apparently under the impression that they are doing the customer a favor, they try to foist something cheap and probably nasty upon some one who doesn't want it.

It will pay grocers, wholesale and retail, to keep an eye on salesmen for the purpose of learning whether they are "bearing" or "bulling" the standard of quality, as it were.



BUY THESE GOODS

Why? They will make you money. They are all trade winners. They don't require Premium to make them sell. Quality is their greatest advertisement. Their sales are increasing daily. What better could you want?

For sale by all leading Wholesale Grocers.

Manufactured by **THE ALPHA CHEMICAL CO., BERLIN, ONT.**

NEWFOUNDLAND'S FISH TRADE.

THE St. John's, Nfld., correspondent of The Montreal Gazette writes as follows: "The low price of fish ($2.80 for the best merchantable) continues, and it is not expected there will be any improvement this year. It is, however, confidently anticipated by the best judges here that next spring will bring an advance. By that time the glut in the fish-consuming countries will have disappeared, and the approach of Lent will create a demand. At present we are suffering in common with all fish-exporting countries. The French and Norwegians feel the pinch as well as ourselves, and are obliged to part with their fish at unremunerative prices. One cause of the depression is the poverty of the people in the European fish-consuming countries—Spain, Portugal, Italy and Greece—caused by war and taxation. They are no longer in a condition to purchase fish—their favorite food—so freely as formerly; but this will pass away as better times are restored.

"Our people appear to be at last convinced that it will not pay to send badly-cured fish to compete with an article properly cured in European markets, and we shall see a marked improvement in future. Meantime, however, our fishermen are disheartened by these low prices. Numbers of them will feel the pinch of poverty this winter, the rise in flour being unfortunately coincident with the drop in fish. Many of them are keeping back the delivery of their fish to the exporters, hoping for a rise ere long; but I fear, without any good grounds. In consequence, a difficulty in filling orders is experienced, as cargoes cannot be made up. Exporters say they are unable to offer better prices unless by incurring heavy losses. There is no doubt we have hard times before us this winter; but I would warn outsiders to allow a large discount in reading telegrams and newspaper articles, at this season, about the condition of the country and the people. Many of them are wildly exaggerated for purely sensational purposes. Then a general election is at hand; and, of course, those who are 'out' and want 'in' picture the country as in the last extremity—the patient rapidly sinking, and that the proper doctor must be at once summoned or death will ensue. I suppose this game is played in all countries, but here it is followed in peculiarly wild fashion. Till the elections are over it is not desirable to accept the statements in the papers, on either side, except with the addition not merely of 'grains' but bushels of salt. The same hold good in regard to the telegraphic despatches to the press.

"We shall have hard times, but there is nothing at all alarming in the state of the country or its general business. The fall importations, I am told, will be about the same as formerly—no doubt, however, with a slight curtailment. Business is brisk at present. One of the best signs of the times is the fact that 40 new houses are just now in course of erection within the city limits. This indicates confidence in the future. Some of these houses are costly mansions. Money cannot be scarce, one would suppose, or employment either. We are a wonderful people for publishing our woes and shouting 'blue ruin' which never comes. In reality the financial condition of the colony is thoroughly sound, and but for the fall in the price of fish the commercial outlook would have been excellent. As it is we shall come out all right. The short catch of this year will tend to raise price next spring."

CUBAN SUGAR.

The only estates that will grind sugar this season in Cuba will be a few of those that are around Cienfuegos. According to a merchant well identified with the Cuban trade, in about ten days a comparatively accurate report from the island will be received as to the number of sugar plantations that intend to grind. "At present," this merchant says, "judging from the few plantations that have been repaired, the Cuban sugar crop will be very small. Another disadvantage is that there is no cane, the fields having been sadly neglected."—N. Y. Journal of Commerce.

NONSUCH JUBILEE STOVE ENAMEL

The most popular Stove Polish in the Market.

SAVES TIME ENERGY MONEY and WORRY IS A PERFECT PASTE POLISH PURE LUMBAGO FREE FROM FOREIGN MATTER

FOR SALE by the Wholesale Trade and...

A beautiful Jubilee Souvenir with every Box.
FIRST MONTH'S SALES OVER 35,000

The Nonsuch Mfg. Co., Limited, Toronto.

NOT ABSOLUTELY NECESSARY, BUT—

A TRADE paper is not absolutely necessary to the guidance of a hardwareman, any more than a compass is absolutely necessary to a mariner who desires to cross the Atlantic.

The office of the trade paper is to register the temperature of the markets and record all news of interest or of value to the particular line of business in whose interests it is published. To these things it is called and these things it sets itself to perform.

The daily paper cannot—or at any rate it does not—cover this ground. Its forte is general news and politics.

The trade paper, on the other hand, is a specialist. It studies one particular thing. And that is the commercial world.

It is obvious then that if the trade journal devoted to a particular branch of business is conducted with any degree of efficiency merchants engaged in this particular line cannot afford to be without it.

They can rely on hearsay for information regarding the markets, methods of doing business, etc., but it is possible that the information may come through a prejudiced channel. And one thing is certain, they can only in this way get an infinitesimal part of the whole.

If gossip or letter had been efficient news disseminators the newspapers of to-day might not have had a being. An invention is usually the outcome of a need.

Hardware and Metal has been induced to make these remarks by an incident drawn to its attention recently. There is in Toronto a large retail hardware firm which has repeatedly refused to become a subscriber to Hardware and Metal. It relied for its information as to markets, etc., upon one of the heads of a certain wholesale house, who telephoned weekly. That was all the firm wanted. A trade paper it had no need of.

More than two months ago an advance of from 15 to 20 per cent. took place in a certain staple article of hardware. This firm's market mentor forgot to notify it of the change, and it, therefore, continued to sell the article at the old figures. It discovered the loss it had thus incurred when it had to buy. And then there was weeping and gnashing of teeth.

"Why did you not telephone us of the change?" indignantly remarked one of the partners to the aforesaid market mentor.

"My dear sir, I cannot begin to remember everything; I told you I would do the best I could," was the rejoinder. "But, say," he added, "do you not take Hardware and Metal?"

"No."

"You don't? Well, then, you ought to be ashamed of yourself. Hardware and Metal had an article in about the change several weeks ago. Why, my dear fellow, you should not be without that paper. It records all the changes, and is right up to date."

"Is that so? Say, If you see a representative of Hardware and Metal you had better send him down."

Thus was a firm made to feel its need of a trade paper after having lost on one article alone, through ignorance of the condition of the market, enough money to pay for several years' subscription. And what it hitherto lost on other lines no one will ever know.

Although Hardware and Metal is so generally subscribed to by the retail trade of the Dominion, yet there is a firm here and there who, like the one cited, does not take it. We have one such now in mind which supplied a certain article to a wholesale house that wanted it to complete an order.

"There," remarked a member of the wholesale house to a representative of Hardware and Metal, "we have bought that thing a great deal cheaper than we could have from the manufacturer. It evidently does not know that the price advanced several weeks ago."

This change, too, it might be mentioned, was recorded in Hardware and Metal.

A mariner can navigate by the pole star; but it is better for him to have a compass. A merchant can get along without his trade paper, but it is better for him to have it.—Hardware and Metal.

CALIFORNIA CURED FRUITS.

Regarding the situation in evaporated fruits on the Coast The California Fruit Grower says in its issue of the 18th inst.: "As was to be expected, the cured fruit market shows signs of weakness owing to a lull in the wholesale demand. Trade set in early, and was unusually active for the season of the year. Dealers generally through the east and west have satisfied their immediate wants, and from now on until cold weather sets in the demand will be light, as buyers are not inclined to speculate at present prices. The supply in the east and on the way will not cut much of a figure when people commence to use cured fruits in earnest. The crop of California cured fruits, apricots excepted, will not prove more than 50 per cent. of an average crop. Of cured pears there will not be one car this season where there were twenty last season. Peaches will be a short crop. The plum crop will make a good showing, and of apricots the output will be large compared with last year; prices are being shaded a fraction in the absence of an active demand. Peaches are weaker in a wholesale way. A good jobbing demand exists for choice fruit in nearly all lines. Brokers are well supplied with samples and are pushing sales."

MARITIME BOARD OF TRADE.

THE third annual meeting of the Maritime Board of Trade was held last Tuesday and Wednesday at Charlottetown, P.E.I., with a good attendance The delegates present were: From Halifax—James Hall, Geo. Mitchell, G. E. Faulkner, Jas. Morrow, and H. L. Chipman. From St. John—C. B. Lockhart, W. M. Jarvis. From Truro—Dr. H. D. Muir, G. A. Hall, R. J. Turner, Wm. Craig and J. E. Bigelow. From New Glasgow — D. McDearmid and Harvey Graham. From Kentville—M. G. DeWolf and R. W. Eaton.

A communication was read during the first session from S. Schofield, with suggestions regarding discussion of fire insurance forms, to the effect that standard policy forms be adopted and accompanied by a copy of the resolution of the St. John Board of Trade that their use be ratified by Act of Parliament.

The Standing Committee election resulted in the choice of the following: Jarvis, Morrow, Muir, DeWolf, Graham and Hazzard.

At the Wednesday evening session, after an interesting discussion pro and con regarding commercial travelers' tax, G. E. Faulkner moved the following resolution, seconded by Mr. Turner and carried:

Whereas, the policy of free and unhampered commerce between various provinces of the Dominion of Canada is one of the fundamental principles upon which the union of the provinces was consummated; and whereas, the Legislature of P.E.I. has enacted a law placing a tax on commercial travelers and a proposal to enact a similar law has been before the Legislature of one of the other provinces;

Resolved, that the Board of Trade of the Maritime Provinces place itself on record as against legislation of this character and commends to the commercial public of P.E.I. the desirability for having the Act repealed.

A resolution regarding discrimination in coal rates to manufacturers as against Truro and other towns similarly situated and praying the Minister of Railways that it be removed, carried on the motion of G. A. Hall, as a resolution also carried to memorialize the Dominion Government to place another winter boat on the route to maintain the winter communication.

Mr. Jarvis moved the following resolution which carried:

Resolved, that this board desires to impress on the various local boards the importance of doing all in their power to encourage tourist travel in their respective localities.

Also, resolved, that this board submit to the Government the importance of providing a bylaw that each can or package be marked with nett weight of article contained therein and suitable penalties be imposed for infractions in putting up such goods.

Also, resolved, that this board urge the Dominion Government to take over the telegraph service connecting P.E.I. as a Government work or bring about a re-adjustment of the rates.

A Cold= Weather Seller

And a good one —a safe one to stock up with—now.

Clean—rich nutty flavor—PAN DRIED!

Tillson's Pan Dried Rolled Oats

The Tillson Company Limited
Tilsonburg, Ont.

A REMEDY FOR CUTTING.

AN evil common with purveyors of food and of growing importance is the advertising of proprietary and other goods at less than the lowest wholesale price, and often below the cost of manufacture. Generally the goods selected are such as are extensively advertised, and hence well known; or some leading staple, such as sugar, flour or butter.

It is claimed by those who do this sort of thing that it is justifiable, as being a very cheap and profitable method of advertising. There is an axiom in law that a person has a right to use his property as he sees fit, provided he does not use it to injure others. There is also a quasi misrepresention or false pretence involved, inasmuch as cunningly worded advertisements suggest that these cutters sell all goods equally low, when, in fact, they are simply baits to draw in the unwary. The principle involved is one of injury to the rights of others. For instance, there are 10,000 grocers in New York and Brooklyn, and double that number within thirty miles of City Hall—hard-working, honest, industrious dealers, equitably entitled to a fair profit for the service they render their respective neighborhoods. The law protects their property from injury by reason of a nuisance; their good name against slander; provides means for the collection of debts; guards their health against unseen dangers. Why, then, cannot the law be invoked to prevent the reckless cutting of prices, whereby a few work a great loss to many dealers and demoralize an entire trade?

Is it not feasible to frame a statute making it illegal for any dealer in patented articles, or such as are protected by trade mark, from selling such goods below a minimum price to be fixed by the manufacturer or owner of a trade mark?

Men often endeavor to put an end to their life, claiming they have a right to do with their person whatsoever they elect; but the law says that any attempt at suicide is a crime, and does so because the good of society demands that human life should be sacred, and must be protected under all circumstances. And why cannot a law be made which will apply to the cutters that ignore the rights of the many for the benefit of a few individuals? In this vicinity there are, perhaps, 40,000 merchants in the various lines of business (and at least 200,000 persons dependent upon them for support), whose business is seriously injured by the irregular, if not dishonest, practice of a few, who claim they have a right to sell their merchandise at any price they choose; give it away if they elect. It seems feasible to devise some legal protection against such an abuse of power as we have outlined. This is a live topic for discussion in the retail grocers' associations. —American Grocer.

These goods are giving complete satisfaction to the consumer because the quality is right, and the dealer also is pleased because margins are good.

Have we your order?

Pure Gold Mfg. Co.
Toronto

RETURNED Oct 5/97 RETURNED Oct 5/97 RETURNED Oct 5/97

This is interesting to all Grocers...

A list of articles, which are never peddled nor sold by gift stores, and are money makers for the grocers; all are well known and need no introduction.

RAM LAL'S PURE INDIAN TEA (never sold in BULK) in ½ lb. and 1 lb. packages, also in 5 lb. sealed tins.

GOLDEN AGE BLEND OF TEAS, in lead packages, ½ lb. and 1 lb.

MASCOT BLEND OF TEAS, in lead packages, 1 lb. only, and 100 lb. tin lined chests.

"THE MECCA" COFFEE, in 100 lb. kegs; 50 lb., 25 lb. and 2 lb. tins.

DAMASCUS COFFEE, in 100 lb. kegs; 50 lb., 25 lb. and 2 lb. tins.

CAIRO COFFEE, in 100 lb. kegs; 50 lb., 25 lb. and 2 lb. tins.

COCOA, BENSDORP'S ROYAL DUTCH, ¼ lb., ½ lb. and 1 lb. tins.

CANADA BAKING POWDER, in 1 lb. tins only.

James Turner & Co. - Hamilton, Ont.

IMPORTERS, WHOLESALE GROCERS AND MANUFACTURERS.

HE SELLS CHICORY.

MR. E. RIEMENSCHNEIDER, representing Heinrich Franck, Sohne & Co., the famous manufacturers of chicory, Germany, is in Toronto in the interests of his firm, and is being introduced to the trade by Mr. W. H. Seyler.

The firm of Heinrich Frank, Sohne & Co., which is best known as the manufacturers of the "Genuine Franck" brand, have sixteen factories in different parts of Europe. Twelve of them are situated in the following places: Bretten, Eppingen, in Baden; Ludwigsburg, Grossgartach, Marbach, in Wurtemberg; Basel, in Switzerland; Komatau, in Bohemia; Agram, in Croatia; Mailand, in Italy; Koehan, in Hungary; Bucharest, in Roumania; Linz, in Austria. The output of these factories is 140,000,000 pounds per annum, and the number of employes is 2,800. The firm has been in business 75 years, and has earned 36 medals.

The firm has decided to make a special effort to push its goods in Canada, and Mr. Riemenschneider is here with that object in view. Mr. Riemenschneider is an interesting conversationalist and an enthusiastic believer in the goods which he sells. "No cheap coffee is drunk in Germany," he explained during a conversation. "The people, however, drink large quantities of pure chicory, which they call coffee. And a merchant will carry in his stock 99 per cent. of chicory to 1 per cent. of coffee."

Mr. Riemenschneider explained that the laws in Germany in regard to manufactured commodities are very strict, before a manufacturer starting into business it being necessary for him to submit to the Government a statement as to the ingredients of the commodity he proposes to make.

"Then," he added, "the law demands that when an article is delivered it must be equal to the sample by which it was sold. If it is not you cannot make an allowance on it; you must make a new transaction if the buyer is to take the article."

"Now," said Mr. Seyler, as he pulled out his patent gun-metal watch which never requires to be wound, "we must go, Mr. Riemenschneider." And Mr. Riemenschneider went to look up more business.

PERSONAL MENTION.

Mr. John Leslie, representing the Cowan Co., Limited, is in British Columbia and reports business good. He is pushing the Cowan Co.'s goods from ocean to ocean.

Laporte, Martin & Cie. report large arrivals of currants and Valencia raisins this week. They can quote low.

"We have had heavy orders for canned goods," write Laporte, Martin & Cie., "our prices must have something to do with it."

Fine Sultana raisins can be had at low figure at Laporte, Martin & Cie's. They have just received a large consignment.

THE COAST RAILWAY.

THE Halifax Board of Trade has strongly resolved in favor of the early construction of a line of railway between Halifax and Yarmouth, touching at the most populous sections along the coast. The specific and business-like resolution was passed last Tuesday evening.

It expresses the opinion that a line of railway along the southwestern coast would be of great benefit to the province generally and to the city of Halifax in particular. It approves of the road taking the shore route, thus serving a thickly-populated section of country which has the additional advantage of having diversified attractions for tourists. It recommends the providing of the usual subsidies by both local and federal Governments, and it expressly stipulates that the road should start at a point not further from the city than Bedford.

The Coast Railway Co. have a charter to build a road along the south-western shore from Yarmouth to Halifax. Thirty-one miles of that road are now completed, and the contract has been awarded for the construction of another twenty miles, which will bring the road to Barrington. They hope to have that work completed by the end of the year. They propose, if they receive the necessary encouragement, to push the work on to Halifax through the principal shore settlements. The operating of the thirty odd miles at the other end of the line is doing a big thing for the business men of Yarmouth, and to begin at Halifax would mean advantages for this city.

GOOD LINES

PORTO RICO RAW SUGAR **Good Quality**

Hogsheads, 1500 lbs. - -	2 7/8 c.
Barrels, 300 lbs. - - -	3 1/8 c.

If a Hogshead is too much to try, order a barrel as sample.

MIXED PICKLES, **in bulk, of the renowned**

"Lion L Brand"

Kegs of 5 gallons - - -	37 1/2 c.
Kegs of 10 gallons - -	32 1/2 c.

All oak kegs charged and returnable at invoiced prices.

CANNED SALMON ON THE SPOT

"Caribou" (Cohoe) - - -	$1.00
"Holly-Leaf" (Sockeye) - - -	1.10

Horse Shoe **Clover-Leaf**

HUDON, HEBERT & CIE.

. . MONTREAL . .

To the Grocery Trade.

The fire which occurred in our premises last Friday was of small proportions. Our business is in full swing, and orders are being filled promptly, as usual.

H. P. ECKARDT & CO.

Wholesale Grocers — TORONTO

10 GOLD MEDALS AWARDED

Gillard's New Pickle and Gillard's New Sauce

The best beyond comparison. Of world-wide reputation.

NEW PICKLE—Packed 2 dozen in case, single case lots, $3.40; 5 case lots and over, $3.30.

NEW SAUCE—Single dozen lots, $1.90; barrel lots of 12 doz., $1.75.

SOLD BY ALL WHOLESALE GROCERS IN CANADA.

GILLARD & CO. Manufacturers London, England

THE CANADIAN GROCER

J. BAYNE MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

THE MacLEAN PUB. CO.
Limited

Fine Magazine Printers
and
Trade Newspaper Publishers

TORONTO: 26 Front St. W. Telephone 2148.
MONTREAL: Board of Trade Bldg. Telephone 1255.

John Cameron, General Subscription Agent.
Major A. G. Campbell, General Subscription Agent.

EXCITEMENT IN APPLES.

ALL indications point to comparatively high prices being realized for fine varieties of winter apples this season. But while this is so, and while even the most confirmed bears admit the fact, there is grave danger that excited speculators will carry prices so high in the country that there will be little profit on a lot of the fruit, even admitting the undeniable bull conditions prevailing.

Advices received this week from producing sections in Ontario to exporters in Montreal stated that buyers were tumbling over one another to get the fruit, and that prices ranging all the way from $1.50 to as high as $3 per barrel had been paid for the fruit unpicked on the trees.

These are pretty high prices, and some of the more conservative operators are of the opinion that there is altogether too much steam on.

The bull element are banking on the admittedly great shortage in this year's crop.

Last year Canada produced in the vicinity of 3,000,000 barrels of winter apples. This season the crop is only estimated at 300,000 barrels.

Another thing that had a good deal to do with the high prices paid lately was the fact that certain shippers had to have some fruit, no matter what the price was. When they tried to buy, they ascertained that besides the short crop, some fortunate operators had bought the output of several of the leading orchards at a lump sum for each.

As matters stand, these purchases promise to be remarkably profitable ones, and the other orchards, knowing that they were bought up, and the crop away below the average, demanded fancy prices, and have been encouraged in so doing by the scramble that has set in to buy their stocks.

With regard to the position in Great Britain, the account sales that have been received on the shipments of early apples are the reverse of encouraging. Returns of the lots ex ss. Numidian state that the fruit landed in very poor condition, being soft and slack, and was sold simply for what it could fetch, averaging about 50c. per barrel.

Cables on Monday regarding the shipments ex ss. Lake Superior were equally unsatisfactory. What was sold only realized 6s. 6d., and, as shippers had to get at least 8s. to make the bare cost, it will be seen that the loss was considerable. Fully one-third of the cargo of 2,100 barrels was slack. Anything tight was withdrawn and will be offered later in the week, but the trade in Montreal do not believe that anything will be gained by this course, rather the reverse, as the fruit is not of a keeping kind.

First receipts of winter apples are expected in Montreal this week, but advices regarding their quality are disappointing. The agent of one leading house wrote on Monday that he was making up a car, but that out of 23 barrels he only got three that graded really first-class quality. Lots of Greenings, that two weeks ago promised to be excellent, are going bad and cannot be classed as finest. In fact, altogether the expectation is for disappointing quality in the first receipts of winter stock at Montreal.

TERMS ON DRIED FRUITS.

New terms have been decided upon by the wholesale trade in Canada for governing the sale of all such foreign dried and evaporated fruits as currants, raisins, figs, dates, peaches, apricots, etc.

The terms heretofore have been 90 days or 3 per cent. 10 days. Now the basis has been fixed at 30 days or 1 per cent. 10 days.

As the trade is well aware, the wholesalers have to pay cash without discount for foreign fruits, and in many instances bills of lading are attached to drafts which have to be paid before the goods are delivered.

It is these conditions which the wholesalers aver have induced them to make the said change in the terms.

INDIAN AND CEYLON TEA TRADE.

RECENT mail advices from London show a steady development of the export tea trade, particularly of Indian and Ceylon growths.

Taking the period from Jan. 1 to Aug. 31 we find the exports to be as follows: Indian, 3,281,688 pounds; Ceylon, 6,837,476; China, 13,858,591; other countries, 681,027 pounds.

This, compared with the same period of 1896, is an increase of 57 per cent. in the exports of Indian tea, 31 per cent. in Ceylon tea and 14 per cent. in China teas.

The exports to the various countries were: Indian tea—Countries in Europe, 1,490,719 pounds, against 853,639 in 1896; United States, 444,587, against 236,484; British North America, 792,012, against 481,798; other countries, 554,370, against 491,796. Ceylon—Countries in Europe, 3,692,683, against 2,826,899 pounds in 1896; United States, 1,337,406 pounds, against 950,229; British North America, 1,095,543, against 825,553; other countries, 711,844, against 603,854 pounds. China—Countries in Europe, 8,066,031 pounds, against 6,818,043 in 1896; United States, 2,059,838 pounds, against 565,400; British North America, 1,329,541 pounds, against 1,529,695; other countries, 2,403,181 pounds, against 3,185,036.

In every instance the exports of both Indian and Ceylon teas show an increase, while the increase in the exports of China tea is confined to countries in Europe and to the United States. The enormous increase in exports of China teas to the United States is no doubt in part due to the demand created by the possibility of an import duty being put on by the Dingley bill and to the new tea inspection law. To this cause may likewise, in part at least, be attributed the increase in the export of all teas to the United States.

None of the figures above given include transhipments of tea at London for the various parts of the world.

In addition to the increase in the exports the home consumption in the United Kingdom for the period named shows a material expansion in both Indian and Ceylon teas and a decrease in China tea.

Business, unless it is watched, will take wings.

GOVERNMENT APATHY.

THERE are certain things which any Government is warranted in keeping secret. There are others which it is not.

As everyone knows, the minimum tariff of Canada is now, since the decision of the law officers of the Crown, enjoyed by about a score of nations having favored treaties with Great Britain.

On July 31st next the treaties with Germany and Belgium will expire. What the Canadian Government will do then is a question. Will it continue the preferential tariff in favor of Great Britain or will it not?

Since the treaties with Belgium and Germany were denounced two months have elapsed, but not one word has yet come from the Government as to its policy. It is time that a pronunciamento of some kind was made.

The preferential tariff was launched in the belief that the treaties with Germany and Belguim did not prevent Canada from giving the products of the Motherland a preference in the home market. That belief the ruling of the law officers of the Crown dissipated, and the dissipation of that belief created a condition which demanded a new statement of its policy in this particular matter.

That the need of the Government expressing its intention is not supposititious is evident from the action of the London Chamber of Commerce. That body has gone to the trouble of issuing a circular "designed," the cable tells us, "to remove the uncertainties of English shippers as to the Canadian tariff," while it is further remarked that "uncertainty as to the Canadian Government's intention after August next also tends to retard trade."

This is no political matter, directly at any rate. It is first and foremost a purely business matter, and as such should be dealt with in a business-like way. This it can hardly be said the Government has done. It has delayed; and delay is not business.

The Government should "speak now." It is no local interest that demands it. No, nor even the country's interest solely. It is demanded in the interest of inter-imperial trade as represented by Canada on the one hand and Great Britain on the other.

Apathy toward the business interests of the country in a great measure caused the downfall of the late Government. And the present Administration is by no means free from the same complaint. Energy is a sure antidote, and the Government will be wise if it takes copiously of it.

A business is built up by a chain of circumstances. See there are no weak links in the chain.

MOLASSES STILL ADVANCING.

THE possibility of extremely high prices being realized on Barbadoes and other molasses this fall has been predicted before. At present there are distinct signs that these predictions are on the eve of fulfilment. In fact, it will surprise no one if, inside of a month at the latest, Barbadoes, now selling around 25c., will be worth 29 to 31c. This week 26c. was refused for round lots in Montreal, while one holder of a cargo lot in store who was bid 25c. for it, remarked that he was in no hurry to sell at present.

The present conditions may be attributed to the late unprecedentedly low prices. These have, in the estimation of careful observers, increased the country demand in the country districts of the province of Quebec threefold.

This demand and the heavy purchases by the Montreal refiners, offset, to a great extent, the exceptionally heavy importations this season.

Some firms, misled by these heavy imports, put off supplying their wants earlier in the season, as they anticipated lower prices. It stands to reason that they are badly disappointed at the turn the market has taken. They are now in the market trying to fill their wants, and it is the knowledge of this fact that has had a lot to do recently with strengthening holders' views.

DISCREPANCIES IN RATES.

There is a lot of dissatisfaction among cheese exporters at Montreal regarding the discrepancies in ocean freight rates from Montreal. The rate to Bristol, for instance, is 30s., whereas space to Liverpool and London is obtainable at 20s.

There certainly, to the lay mind, seems to be no reason why a shipment to the former port should pay 10s. more than to the two latter.

Another complaint is that Montreal is being discriminated against as a shipping point by the railway companies. For instance, they carry cheese to Boston from any point in Ontario for 2c. more than they will land it in Montreal. As ocean rates from the New England port have been only half what they were from Montreal, quite a large quantity of Canadian cheese has been drawn to Boston for shipment. Exporters have got rates of 12s. 6d. from Boston, whereas the same shipments would have cost 25s. to 30s. from Montreal.

SULTANA RAISINS.

Advices a short time ago reported an easier feeling in Sultana raisins, but since then there has been a reaction, and prices are now about two shillings per cwt. above the lowest point.

It is worthy of note that the first deliveries this year were made on August 31, the earliest on record. The quantities then delivered were, however, unimportant; but since then no other goods arrived in Canada until Saturday last, ex the Scotsman.

The prices asked for these goods are high, and something like 50 per cent. above the of figures last year. It is likely there will be no cheap Sultana raisins in Canada this year, it being the opinion that prices will rule from 10 to 15c. per pound, according to quality.

SPICES VERY STRONG.

There has been quite a boom in the London spice market, and buyers who returned from New York this week state that the fact has caused keen excitement in that city, where whole spices have gone up within the past fortnight or so 15 to 20 per cent.

A scarcity of cassia is one of the notable features, the spice being almost impossible to obtain. In London, cloves, pepper, and nutmegs have advanced 1d., and buyers in Canada who tried to close cable contracts for white Penang pepper found it difficult to do so.

Latest asking prices on these were 6¼ to 6½d., cost and freight Montreal. This strength has not affected the spot prices for ground spices yet, but it has led to more demand.

A MAN FROM REGINA.

MR. E. McCARTHY, one of Regina's general merchants, has been spending some days in Toronto. Mr. McCarthy went from near Guelph to the capital of the Northwest Territories about fifteen years ago, and it is seven years since he paid a visit to the east. He is a man who reads a great deal of commercial literature and keeps well abreast of the times. Like all Northwest people, his faith in the future of that part of the Dominion is strong.

"Trade, he said in answer to a question, "will be better than it ever was. Prices for produce are good, and the farmers will be able to pay off their back indebtedness. Then the people in that country have had a lesson within the last few years which they have profited by: They do not buy implements so indiscriminately, while they have overcome many of their difficulties in regard to farming."

"Credits, too, are improving, are they not?"

"Yes, eight or nine years ago business was done on unlimited credit, but it is now nearly cash. What has helped us a great deal is the fact that the Government has undertaken to run the creameries. They buy the cream from the farmers and pay them cash for it every month. It has given quite a boom to the country. Now in regard to butter. Naturally, if there is a large amount of butter upon the market there is a glut of this article, which ultimately becomes of inferior quality. Now, however, the farmers in our part of the country are sending their milk to the creameries; and instead of getting 8 to 10c. per lb. they are getting 20 to 24c., and are paid in cash. They are thus able to pay cash for the goods required for the summer season. Then if the crops should happen to fail they are out of debt at any rate. In our part of the country is to be found the finest grazing ground in the world, and a good many people have made money raising cattle."

One drawback to the country, Mr. McCarthy contended, was the distance the farmers were apart. "There is only," he said, "about one farm, on an average, in about every five square miles. Out of thirty-six square miles there are only about fourteen square miles that can possibly be considered as open for homesteads, all the rest being reserved for the C.P.R., the Hudson Bay Co., schools, etc. As a result of this great distance between the farms the farmers cannot exchange work as they do in Ontario, which necessarily increases the cost of farming."

Mr. McCarthy, during the conversation he had with THE CANADIAN GROCER, rerred to the departmental store evil, and said that even in Regina the merchants frequently had to regulate their prices by the catalogues of some of the Toronto departmental stores. He strongly urged that the departmental, and in fact all, stores, should be assessed on their turn over and not on their stocks. "Then," he added, "these department stores would be more careful in regard to cutting prices."

CURRANTS STILL HIGHER.

THE tendency of the currant market is still upward, cables which have been received during the past week quoting a further advance of from 1s. to 1s. 6d. per cwt. in Patras.

Prices are over 80 per cent. higher than a year ago. And thus has been upset the theory which obtained among some a month or so ago that the value of currants would depreciate shortly. Those who believed it and withheld their purchases are now doubtless wishing they had not.

The first arrival of new season's currants via Liverpool reached Montreal on Saturday, and merchants in Toronto and the west received their consignments on Wednesday. The quantity, however, is not sufficient, in the face of the strong demand and the entire absence of old fruit, to make the market at all easy, particularly as the next deliveries ex Avlona, cannot be made till about the middle of October.

The quantity of currants on board the Avlona, according to figures furnished by J. L. Watt & Scott, of Toronto and Montreal, is 740 tons, comprising 1,090 barrels, 1,120 half-barrels, 3,410 cases, 6,260 half-cases and 59 quarter-cases.

The quantity on board is only about of an average character, and will arrive on a bare market. As importers cannot duplicate their purchases except at an advance of from ¼ to ½c. per lb., it is unlikely that easy prices will rule, and it looks as though the trade will be compelled to pay 6 to 6½c. per lb. throughout the season for currants of suitable grades.

A SHORTCOMING OF EXPORTERS.

ONE of Canada's greatest needs is an enlarged export trade. That the need is recognized is evident from the efforts which are being made by manufacturers and others. In some lines the development has been most satisfactory; in others it has not.

It is worthy of note that the lines with which we have met with so much success are chiefly those the quality of which excels that of our competitors. Cheese may be cited as an example of this.

It is also worthy of note that in a great many articles in which the attempts to build up an export trade have not proved successful, the cause of partial or total failure has not been quality.

It has been want of advertising.

We have before us the last quarterly report of the Department of Trade and Commerce, and therein contained are the reports of the various commercial agents of the Dominion. Three of these reports are from Mr. J. S. Larke, the Canadian agent in Australasia. And it is the perusal of his reports that has induced the remarks we have made.

In his reports he enumerates certain articles of Canadian manufacture which have not so far taken hold upon the Australasian market, and in every instance he ascribes want of advertising as one of the chief causes of the failure. One or two firms, we are told, induced agents to do a little advertising by allowing them a little extra commission, but, as is usually the case, this did not prove satisfactory.

The English, the German, and the United States manufacturers who are doing business in Australasia recognize the value of advertising and employ it. Some of these manufacturers, Mr. Larke tells us, advertise magnificently.

If Canadian manufacturers are to find a market in Australasia or any other country, they must advertise them. If they are not prepared to do this it is evident failure and not success will be the rule.

The Dominion has spent a great deal of money in subsidizing steamers, maintaining agents, etc., to build up a trade with Australasia, and it is to be regretted that our manufacturers who essay to do business at the Antipodes do not employ as they should one of the most powerful of trade-building factors.

GROCERS looking for an article that can be absolutely recommended to their best trade, will find it in

Greig's Crown Extracts

Hundreds of dealers from Newfoundland to Vancouver are handling these extracts in quantities that grow larger with each order.

We could have no better testimonial than just this fact. Your customers cannot find fault with perfection. That's why our trade is growing so rapidly.

You will get a copy of our Catalogue for the asking.

You can always depend on the **Crown Flavors** to do the work right every time.

Robert Greig & Co.

MONTREAL

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Sept. 30, 1897.

GROCERIES.

THE first direct shipment of Mediterranean fruit reached the warehouses of the wholesale trade this week, and the trade may now be said to be well into the foreign fruit season. Both currants and Valencia raisins have advanced in price during the week in the primary market. Dates are dearer than a year ago, and Sultana raisins are firm. A few cases of figs are to hand and more are due next week. Canned vegetables are not receiving much attention, but prices rule firm. Canned salmon is in much the same condition as a week ago. The demand continues good for sugar, and while the outside markets have been a little easier, figures are firm and unchanged in Canada. Syrups are still scarce. In spices, the feature is an increased firmness in pepper. Teas are quiet and firm.

CANNED GOODS.

There has been no material change in canned goods during the week. Tomatoes are the most talked about just now, and prices, if anything, are being more firmly held than a week ago. The idea with packers appears to be 80c., but we hear of a sale of 2,000 cases at 75c. Peas and corn are being both steadily held. There is, if anything, a little better feeling in canned salmon on account of prices having been withdrawn by a couple of firms that were making low offers. Canned fruits are offering by the packers, but values at present appear to be largely nominal. We quote as follows: Tomatoes, 80 to 85c.; corn, 60 to 75c.; peas, 75 to 80c. for ordinary; sifted select, 90 to $1; extra sifted, $1.10 to $1.25; beans, 65 to 95c;. peaches, $2.50 to $3 for 3's, $1.65 to $2 for 2's; raspberries, $1.40 to $1.80; strawberries, $1.50 to $1.80, according to brand and quality; blackberries, $1.40 to $1.70; cherries, $1.75 to $2.25; apples, 3's, 85 to 95c.; gallons, $1.85 to $2; salmon, "Horseshoe," $1.50; ditto, new season's, to arrive, $1.25 in 5-case lots and $1.30 in less quantities; other red salmon, $1.15 upwards, according to quality and brand; cohoes, 95c. to $1; canned mackerel, $1.25 to $1.30; lobsters, $2.40 to $2.50 for tall tins; 1-lb. flats, $2.85 to $2.95; ½-lb. flats, $1.60 to $1.70; Canadian canned beef, 1's, $1.35 to $1.40; 2's, $2.35 to $2.50; 6's, $7.75 to $8.25; 14's, $15 to $16.

COFFEES.

Nothing particularly new has developed in regard to coffees, and business is much about the same as a week ago. Jobbers quote green in bags: Rio, 9½ to 13c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 18 to 20c.; Jamaica, 19 to 22c.

SYRUPS.

Syrups are still scarce and firm. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

Business is quiet and featureless. We quote: New Orleans, barrels, 23 to 35c.; ditto, half-barrels, 25 to 37c.; ditto, fancy, 50 to 55c., in barrels and half-barrels; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGARS.

Being at the end of the month, the demand for sugar on the part of wholesalers has fallen off a little, but refiners' agents report that a good business is still being done. In London on Saturday beet sugar declined 1½ to 2¼d. per cwt., and on Monday this was followed by a further drop of 3-16d. These declines appear to have had no effect upon New York, the market there being relatively lower than the London market. Fine granulated was advanced 1-16c. per pound in New York on Monday. We quote as follows for Toronto: Granulated—St. Lawrence and Redpath's, 4 9-16c. for single barrel lots and 4½c. for 5-barrel lots; Acadia, 4½c. for single barrel lots, and 4 7-16c. for 5-barrel lots; yellows, 3¾ to 4⅛c. per lb.; Canadian German granulated, in 100-lb. sacks, 4¼c. in single barrels, and 4 5-16c. in 5-bbl. lots. Demerara crystals, 3⅞c.

SPICES.

White pepper is fully 1d. per lb. dearer than it was a month ago, and black pepper is strong. It is understood the

THOROUGH. CLEAN. FAST.

Positively removes every seed.
WE have them. YOU ought to have them.

Walter Woods & Co. - Hamilton.

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES

But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier

The world-renowned French Vanilla Chocolate.

WE INVITE YOU

to send us any

"SALADA"

CEYLON TEA

you have in stock, if it is not giving your customers and yourself the very best satisfaction of any tea you have ever handled.

WHOLESALE AGENCIES . . .

25 Front Street East - -	TORONTO
318 St. Paul Street - -	MONTREAL
411 Cordova Street - - -	VANCOUVER, B.C.
15 Niagara Street - - -	BUFFALO, N.Y.
206 State Street - - -	BOSTON, Mass.
347-349 Fifth Avenue - -	PITTSBURG, PA.
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P. C. LARKIN & CO.

SURPRISE SOAP

is

an easy seller.

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

local market is fairly well supplied with pepper. Ginger keeps firm. We quote as follows: Pure Singapore black pepper, ground, 11c. in kegs, pails and boxes, and 13c. in 5-lb. cans; ditto, whole, 11 to 12c. per lb.; pure white pepper, ground, 18c. in kegs, pails and boxes and 20c. in 5-lb. cans; ditto, whole, 15 to 20c., according to quality; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 23 to 25c.; do. best, 28 to 30c. per lb.; allspice, 13 to 16c.; cassia, 20 to 25c. per lb. for ground and 40c. for Saigon.

NUTS.

Brokers report that business is practically finished as far as the placing of orders is concerned. Almonds, walnuts and filberts will cost less than last year's importations. Shelled almonds, on the other hand, are costing fully 4c. per pound more than last year. We quote as follows: Brazil nuts, 11 to 12½c.; Valencia shelled almonds, 20 to 22c.; Tarragona almonds, 9½ to 11c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12½c.; Marbot walnuts, 9½ to 11c.; Bordeax walnuts, 8 to 9c.: Sicily filberts, 10c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, ETC.

The rice market is steady, with business locally moderate. We quote: Standard "B," broken lots, 3⅞c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5c.; Patna, 4¾ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½ to 4½c.

TEAS.

Some business is reported in teas of China and Japan growths, but in general wholesalers are not buying extensively. Mail advices received in Toronto on Tuesday quote China low grade green teas equal to from 1 to 2c. per lb. dearer and the finest green teas 3 to 4c. per lb. dearer. In Japan teas each mail shows poorer values. Ruling prices on the Toronto market to retailers are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

CURRANTS—The first direct shipment of new season's fruit reached the Toronto market on Wednesday. It came by the Scotsman, which arrived in Montreal on Saturday last. A small shipment of Hancock & Wood's pack reached this market on Monday via New York. The market is firmer than it was a week ago, cables announcing an advance of 1s. to 1s. 6d. per cwt. in the primary market. We quote new fruit as follows: Provincials, 5½ to 5¾c., in barrels; 5⅝ to 5⅞c., in half barrels. Filiatras, 5¾ to 6c., in barrels; 5⅞ to 6⅛c., in half-barrels and cases. Patras, 6¼ to 6½c., in barrels. Vostizzas, 7 to 8c., in cases.

VALENCIA RAISINS — The shipment of new season's fruit ex Scotsman arrived in Toronto on Wednesday. Although there was a slightly easier feeling on the market after the Scotsman left Denia, this has given place to firmness, prices since then having appreciated about 1s. 6d. per cwt We quote: New goods—Fine off-stalk, 5¾ to 6c.; selected, 6¼ to 6¾c. Old goods—Off-stalk, 4c.; fine off-stalk, 4½c.; layers, 5c.

MALAGA RAISINS—The small lot of Malaga raisins brought in the other day from New York have been cleaned out at $1.65 for London layers; $2.25 for Connoisseur Clusters, and $3.50 for Extra Dessert.

FIGS — Owing to the cool and moist weather the quality of early arrivals of Eleme figs has turned out to be disappointing. The first shipment of new season's figs reached the Toronto market on Wednesday. It only consisted of about 26 cases.

SULTANA RAISINS— The market is firm, and it is expected that this season prices will

BUTTER AND EGGS

Are in good demand. We can place any quantity at highest prices, and assure you prompt returns.

J. A. McLEAN,
Successor to GRAHAM, McLEAN & CO.
77 Golborne St. TORONTO.

CANADA'S CANNED FISH

SARDINES, Oils, Mustard, Tomato, Spiced
CLAMS
CLAM CHOWDER
SCALLOPS
FINNAN HADDIES
SEA CHICKENS

Sales have doubled this season. They will keep for years. Every can guaranteed.

JOHN SEALY
SAINT JOHN, N. B.

The Following Brands Manufactured by
The American Tobacco Co.
OF CANADA, Limited.
Are sold by all the Leading Wholesale Houses.

CUT TOBACCOS . . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.
CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY.

BUSINESS OUTLOOK
FIRST-CLASS IN
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If you want to reach the WINNIPEG Wholesale Trade with your goods WRITE ME, with Samples and Prices. Letters and Telegrams promptly replied to.

E. NICHOLSON
174 Princess Street, Winnipeg, Man.
Successor to
W. F. Henderson & Co.
Wholesale Commission Merchants and Brokers.
15 years' experience. Established 1882

ONIONS Spanish, in Crates
Domestic, in Bags
Fancy Jersey
Sweet Potatoes
Special
Have a few packages left
Commandre Figs, in Taps
Eleme Figs, in 10-lb. Boxes
Dates . . . .
SEASON 1896
CLEMES BROS. - TORONTO

rule at from 10 to 15c. per lb., according to quality.

PRUNES—Limited sales have been made of Bosnia prunes for shipment via Hamburg, the goods to arrive here during November. Sales via Hamburg will cost importers about 6¾c. per lb.

DATES—Crop is late and the first shipments are not expected to arrive in Canada before December. Some transactions have taken place at about 1c. per lb. above last year's figures.

GREEN FRUITS.

The trade in lemons has been only moderate this week, although it is somewhat larger than it was last week. Several large shipments of Sorrentos, Rhodis and Maioris were received here this week. The lemons are of exceptionally fine quality, and are bringing high prices. The cold weather of the past week has had a bad effect on the bananas in stock, and many a dealer has come to the conclusion just lately that the banana is about the tenderest fruit on the market. Watermelons have not been coming forward lately, and cucumbers, too, are about out of the market. It is claimed that the frost has killed all the small pickling cucumbers. The supply of tomatoes is entirely dependent on the weather. Late varieties of peaches continue to arrive in large quantities. Apples also are commandtng more attention. Plums are not nearly so plentiful now. Grapes appear to be an exceedingly large crop. We quote as follows: Lemons, fancy, $2.50 to $3.50 per box; extra fancy, $4.50 to $5; Rhodi, $5.50 to $6.50. Cocoanuts, $4.50 a sack and 60c. per doz. Bananas, $1 to $1.50. New cabbage, $1 to $1.25 per 100; cucumbers, 15 to 20c. per 12-quart basket; Canadian tomatoes, 15 to 25c. per basket. Crawford peaches, 40 to 75c. per basket; Canadian apples, $2 to $2.50 per barrel and 25 to 30c. per basket; Canadian plums, 20 to 40c.; Spanish onions, 85c. to $1 per case, according to quantity taken; Egyptian onions, 2 to 2½c. per lb.; pickling onions, 75c. per basket; yellow Danvers, 80 to 85c. per bag of 80 lbs.; common pears, 15 to 25c. per basket; Bartlett pears, 35 to 45c. per basket. Celery, 25 to 30c. a dozen; blue grapes, small baskets, 20 to 25c.; large baskets, 30 to 35c.; Niagras, ditto.; Rogers' pink, 35 to 45c. per large basket.

BUTTER AND CHEESE.

BUTTER—Still the supply of butter coming forward is inadequate to supply the demand, and dealers are only waiting for further supplies to fill quite a number of

GROCERS IN B. C.

buying JAMS, JELLIES, VINEGARS, PICKLES, PEELS or CANDIES, can have the best by getting
OKELL & MORRIS GOLD MEDAL BRANDS
Sold by every wholesale man in B. C.

RIVERSIDE CANNING WORKS
Wallaceburg, Ont.
Eagle Brand Tomatoes, Corn and Catsup
THE BEST IN THE MARKET.
No coloring in Tomatoes; no bleaching in Corn. All goods warranted pure and to possess natural flavor.
W. J. BADDER, Prop.

MORROW & EWING
General Commission Merchants
13 St. John St., MONTREAL

We beg to notify the Wholesale Grocery Trade that we have to offer best values in
Rio, Santos, Maracaibo and Mocha Coffees
also have on hand full lines of
Japan, Congou, Indian, Ceylon and Gunpowder Teas
Samples and particulars on application.
Wholesale supplied only.

W. H. Seyler & Co.
Brokers and Commission Merchants
Room 100, Board of Trade,
Toronto
Manufacturers and Importers wishing to have their products introduced to the jobbing trade are respectfully requested to communicate with us.

English, German and French Goods a specialty.
Representing
J. Lewenz & Hauser Bros., London, Eng.—Teas.
Tellier, Rothwell & Co, Montreal—"Royal" Black Lead and Blues.
Hecker-Jones-Jewell Milling Co., New York.
German Gelatine Works, Hoechst am Main, Germany.
Wholesale agent for Grape Wine Vinegar Co., Toronto.

EGGS
Market firm, receipts light, selling readily at 14 cents.
BUTTER
Market bare of good tubs and pails which are in good demand at from 14 to 15 cents. Ship forward while fresh.
RUTHERFORD, MARSHALL & CO.
62 Front St. East, TORONTO

G.F. & J. GALT PACKERS OF THE CELEBRATED **BLUE RIBBON TEAS**
42 SCOTT ST. TORONTO

orders that they have booked. As a consequence of this scarcity prices have advanced, and 14 to 15c. is now obtainable for choice lots. Inferior grades are not accumulating, although the scarcity of this class is not so keenly felt as that of the better grades. Any supplies that the dealers have are picked up for local purposes. Prices are firm at 9 to 11c. There is no noticeable change in the price of creamery butter. Prices are firm, however. We quote: Early make, tubs, 17 to 18c.; late make, tubs, 18 to 19c.; prints, 19 to 20c.

CHEESE—The market is easier this week. Factories are coming to the time when they cannot hold out much longer and many makers think now they would have been wise to sell at 9½c. when offered instead of holding off for 10c. Some transactions at 9¼c. and 9⅜c. were reported this week, but only a few boxes changed hands as the buyers and sellers continue apart in their views. Stocks here are rather light, as those in touch with the market think that prices will fall, claiming that the market has been altogether too high. There does not seem to be much cessation in the export trade, however.

SALT.

Trade is good. Fall orders are this year exceedingly heavy. Quoted at Toronto, carload lots go at $1 per bbl. and 65c. per sack; less than carload lots, $1.05 per bbl. and 70c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

FISH.

Trade has noticeably slackened this week. People are eating less fish and more meat now that cooler weather has come. Stocks, however, keep pretty well cleared up as the supply has also been less. We quote: Pickerel, 6c. per lb.; pike, 5½c. per lb.; whitefish, 7c.; trout, 6½c.; perch, 3c. per lb., fresh herring, 3½c. per lb.; haddies, 7½c. per lb.; Labrador herring, $3 to $4 per bbl. and $2.25 per half-bbl.; split herring, $4.50 per bbl. and $2.50 per half-bbl.; boneless fish, 3½ to 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg.

The rarest morsels to be found
Are manufactured in Owen Sound.
They are "Graham Crackers" pure and grand,
McLauchlan's name's on every brand.

J. McLAUCHLAN & SONS,
Biscuit Manufacturers, - **Owen Sound, Ont.**

PROVISIONS.

Trade is in about the same condition as it was a week ago. Breakfast bacon and backs cannot be obtained fast enough to fill orders, while long clear is also about exhausted. Packers have not yet begun to pack, as hogs are too high priced to warrant speculation. Lard remains steady at foreign quotations, but it is predicted that after the fall killing this product cannot long hold these figures.

DRY SALTED MEATS—Long clear bacon, 8¾c. for carload lots, and 9 to 9¼c. per lb. for ton lots and cases; backs, 9½c.

SMOKED MEATS—Breakfast bacon, 12½ to 13c.; rolls, 9½ to 10c.; hams, large, 11 to 11½c.; 12 to 12½c. for small and 12c. for medium; shoulder hams, 9½ to 10c.; backs, 12c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 6¼c.; tubs, 6½c.; pails, 6¾c.

BARREL PORK—Canadian heavy mess, $14.50 to $15; Canadian short-cut, $17; clear shoulder mess, $13.50.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The market in wheat has been rather steady during the past week, and, if anything, is a little easier. Oats also are a little firmer. Peas and barley are almost unchanged. We quote: Winter wheat, 85c.; new winter, 80c., at outside points, freights to Toronto are about 3 to 5c.; barley, 29 to 34c.; peas, 50 to 51c.; oats, 25 to 26c., Toronto freights, and No. 1 hard wheat is quoted at $1.05, Toronto freights.

FLOUR—Again the market has eased considerably. The unsettled feeling causes dealers in flour, both here and in the other provinces, to refrain from buying heavily. Purchases for immediate consumption are alone being made. At present, stocks in dealers' hands are extremely light. Trade has been rather slack this week. We quote in carloads on track, Toronto: Manitoba patents, $5.30; Manitoba strong bakers', $5.; Ontario patents, $4.50 to $4.75; straight roller, $4.35 to $4.50, Toronto freights.

BREAKFAST FOODS—Quotations remain unchanged. The volume of trade is fairly large. We quote as follows: Standard oatmeal and rolled oats, $3.50 in bags and $3.60 in bbls.; rolled wheat, $2.75 in 100-lb. bbls.; cornmeal, $2.50; split peas, $3.25; pot barley, $3.

COUNTRY PRODUCE.

EGGS—Continue to advance in price, and yet supplies are not sufficient to meet the demand. Exporters, too, are buying heavily, Montreal houses paying 14c. through the country. New laid eggs are worth 15c., and the second grade brings 11 to 13c.

POTATOES—Deliverers of potatoes claim that the pototo rot has not materialized to the extent that it was feared it would. It seems that good care after digging will counteract any tendency to rotting. Carload lots are worth 50c., while on the market they are worth 65c. a bag.

HONEY—Quite large quantities are coming forward. Dealers' quotations here are: Light 60-lb. tins, 6 to 6½c.; 5 and 10-lb. tins, 6½ to 7c.; comb, $1.50 to $1.75 per dozen, and are selling clover honey at 7c. and buckwheat at 5c.

BEANS—Some transactions in hand-picked beans on the basis of 90 to 92c. were reported this week, while prime beans are quoted at 85c. a bushel.

DRIED APPLES—Some sales of good, sound fruit have been made at 4 to 4½c. per lb. f.o.b. point of shipment.

HIDES, SKINS AND WOOL.

HIDES—Market is firm owing to the scarcity of hides, and it is only this fact that can keep the price up, as tanners find the present quotations too high to handle many.

WE ARE
PAYING
CASH
FOR
DRIED APPLES

W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. Toronto

Profit Pointers

PRESENT BUYERS WILL BE FUTURE LEADERS.

MOLASSES—Finest New Orleans.
Barrels and Half Barrels—In Store.

CANNED GOODS—Best Packs. Special prices
for Lots ex Factory, East or West.

NEW CURRANTS—"Cleaned and Stemless."
FINE FILIATRA VOSTIZZA
FINE PATRAS
Ex "Scotsman"—In Store.

THE EBY, BLAIN CO. LIMITED
Wholesale Importing and Manufacturing Grocers. Toronto

Cowhides: Dealers pay 8½c. for No. 1, 7½c. for No. 2 and 6½c. for No. 3.

Calfskins — Trade continues fair. Not much stock is coming forward. We quote; No. 1 veal, 8 lbs. and up, 10c. lb.; No. 2, 8c.; Dekins, from 30 to 35c.; culls, 15 to 20c. each.

Sheepskins — We quote: Lambskins and pelts, 65 to 75c.

Wool — Trade in wool is quiet, and it will not recover from the severe strain that has been imposed on it this year till next season. The factories in Canada are causing an increased demand, and as this demand comes on a bare market, prices are firm and high. Dealers are paying 20 to 20½c. for pulled wools.

SEEDS.

The week has developed nothing new in the seed line. Some few lots of last year's alsike changed hands at high figures, while sales of this year's crop are also reported. Values of alsike range from $3 to $4.50 per bushel. Red clover is now quoted on the basis of $3.25 to $3.50 per bushel. This is determined by foreign values. Timothy, as was stated last week, will be exported this year, and consequently prices will be lower to compete in foreign markets. Formerly timothy was imported, and thus the difference in the price this year and that of former years will be twice the freight rates. At present, offered goods range from 90c. to $1.25 per bushel for machine-threshed, and flail-threshed is somewhat higher.

PETROLEUM, ETC.

The demand for all grades of petroleum is increasing, and fall orders are arriving freely. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 14c.; carbon, safety, 16½c.; Canadian water white, 17c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

White pepper is 1d. dearer than a month ago.

Dates will be about 1c. per lb. dearer than last year.

A cable to P. L. Mason & Co. quotes currants 1s. 6d. dearer.

H. P. Eckardt & Co. report the arrival of tapnets Comadra figs.

Butter and eggs continue on the advance. The advance in eggs is particularly marked.

The Scotsman, with the first direct shipment of Mediterranean fruit, arrived in Montreal on Saturday.

Buyers and sellers of cheese are gradually coming to agreements and the holders are having to give way.

H. P. Eckardt & Co. have new fine Filiatra currants in half-bbls., cases and half-cases now in store.

The first currants to arrive on the Toronto market were packed by Hancock & Wood and came by New York.

Almonds, walnuts and filberts are cheaper than last year, but shelled almonds are costing fully 4c. per lb. more.

QUEBEC MARKETS.

Montreal, Sept. 30, 1897.

GROCERIES.

The grocery market generally rules much the same as it was a week ago, the ruling conditions in all the leading staples being unchanged. Sugar is active and firm, and jobbers are asking more money. There is a brisk enquiry for syrups, while molasses promises to be a much scarcer article this fall than many expected this summer. Rice is firm with an advancing tendency abroad, and there is considerable excitement noted outside in unground spices with advances of all the way from 15 to 20 per cent. Dried fruits remain strong, especially California and Valencia raisins, and there is no change in canned goods, the strength in all staple vegetables being unabated.

SUGAR.

The sugar market continues fairly active and steady. Values both here and outside are firm in their tendency, and the majority of the trade agree that there is a larger quantity of sugar moving at present than at the same time last fall. Even at the late advance Canadian prices on refined are 1c. lower than they are at New York, so that it is not surprising that holders are confident of full prices. In raw sugar the market continues strong at New York, while beet sugar in London was rather easier, September selling at 8s. 9d. on Monday, fair refining, 8s. 7½d., and cane also was easier, though not quotably lower. On spot jobbers are firmer in their demands, at 4¼c. for granulated up to 10 bbl. lots and 4⅛c. for larger quantities. Yellows range from 3½ to 3⅞c., as to quality.

SYRUPS.

The enquiry for syrup is fully maintained. Some difficulty is experienced in filling orders, as the immediately available stock in refiners' hands here is light. Prices are firmly held at the advance, sales being made on a basis ranging all the way from 2⅛ to 2⅜c., as to grade, at the factory here. In a jobbing way ⅛c. advance is asked.

MOLASSES.

The molasses market continues very strong as buyers both here and in the country are anxious to lay in supplies. In car lots Barbadoes has sold at 25c. and of course for ordinary jobbing lots a substantial advance is demanded, 26c. being an extreme inside price, in fact, it was refused the other day for a fair-sized lot of goods. Porto Rico is also in light supply, and goods grading between choice and fancy are held at 26c. net cash in straight lots.

RICE.

There has been a good demand for rice, and as advices from abroad continue strong values have a very firm tendency. We quote: Crystal Japan, $5; standard B, $3.50 to $3.75; Patna, $5 to $5.50; Carolina, $6.75 to $7.75; choice Burmah, $4 to $4.25, and Java kinds, $4.25 to $4.50.

SPICES.

The spice market is active and strong in its tendency on almost every line. Values on ground goods are not appreciably changed except a somewhat firmer feeling in pepper, but if the advance in whole goods continue, outside local spice men say that they will have to mark up their prices. We quote: Black pepper, 10 to 12c.; pure white, 13 to 17c., as to grade; pure Jamaica ginger, 20 to 25c.; cloves, 15c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do., best, 28 to 30c. per lb.; allspice, 12 to 14c.; nutmegs, 50 to 90c.

COFFEES.

The coffee market is quiet, and aside from a few transactions in Santos and Rios in round lots there is nothing to report. There is no change in values. We quote: Maracaibo, 15 to 19c.; Santos, 12 to 16c.; Rio, 12 to 16c.; Mocha, 24 to 28c., and Java, 25 to 26c.

TEAS.

Advices from all tea producing points continue very strong. The strength in Japans is unmistakable, and now cables from Colombo, Ceylon, report the market there decidedly stronger with an upward tendency. In spite of all this, the local demand is of an indifferent kind. Buyers and sellers are apart and business is dull as a result, but it looks as if the former will be forced to advance their bids ere long, as they must want some tea. We quote as follows: Young Hysons, 14 to 18c. for low grades, 25 to 28c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15½ to 21c. for mediums, and 28 to 40c. for high grades; In-

"I never use Tapioca"

was a common expression among housekeepers before

"MINUTE TAPIOCA"

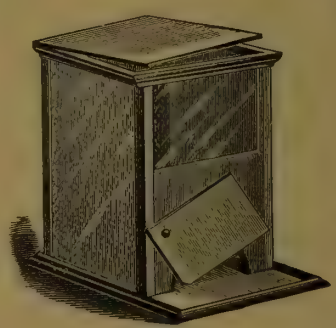
was put on the market. The tedious soaking necessary and the low quality of a great deal of the tapioca sold kept it in the background as a food article.

The introduction of "Minute Tapioca" changed all this, and people everywhere who would not touch the old tapioca are our most enthusiastic customers. "Minute Tapioca" requires no soaking, is absolutely pure and very delicious.

Whitman Grocery Co.

ORANGE, MASS.

Get it of your wholesaler or direct.



MARSHALL'S

Saratoga Potato

CHIPS.

Grocers sell them.

Manufactured by

JOHN E. MARSHALL

118 Commercial St.,

Boston.

D. H. RENNOLDSON,

Agent in Montreal.

ENAMELLED MEASURES

In ½ pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.

GOVERNMENT STAMPED

Superior to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode . . . .

The McCLARY MFG. CO.

LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER

Help us help you

When selling Cottams Seed always ask how the birds are getting on. Your interest will be appreciated. If ill, suggest writing to Cottams for advice; ask that your name be mentioned and a stamp enclosed for the answer. We will give the case our very best attention, and you may depend upon your customer's gratitude for the suggestion. Every day we answer inquiries of this nature, and are glad to do so, free.

Cottams Seed is handled by all wholesalers.

FOR SALE

A GROWING BUSINESS

Groceries and Crockeryware

In a prosperous town on Main Line C.P.R., in British Columbia. Annual turnover over $20,000. Good reasons for selling. Apply to K.A.M., CANADIAN GROCER, Toronto. (40)

DAWSON & CO.

FRUIT, PRODUCE AND COMMISSION MERCHANTS,
32 WEST MARKET STREET
TORONTO.

FRUIT

Large quantities are now being handled by

McWILLIAM & EVERIST

WHOLESALE COMMISSION MERCHANTS

25 and 27 Church street,
TORONTO, ONT.

Consignments promptly and carefully handled. All orders receive our best attention.

Telephones:—Office, 645. Fruit Market, 2746.

PURE

LARD

. . OF THE . .

Best Quality.

Special Prices This Week Get Our Figures.

IN 5 TUB AND 15 PAIL LOTS.

F. W. FEARMAN - HAMILTON

dians and Ceylons, 17 to 20c. for mediums, and 35 to 65c. for higher grades.

CANNED GOODS.

There has been a fair trade in canned goods during the week. The firmness in staple vegetables, such as tomatoes, corn and peas, continues unabated, while new pack salmon are being taken to a considerable extent. We quote: Tomatoes, 80 to 90c.; corn, 60 to 75c.; peas, 75c. to $1.25; peaches, $1.75 to $1.90 for 2's; raspberries, $1.50 to $1.90; strawberries, $1.75 to $2, according to brand and quality; cherries, $2.30; apples, 3's, 95c.; gallons, $1.65 to $1.75; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.25 to $1.45; "Clover Leaf," $1.25 to $1.45; "Lion," $1.25 to $1.40; Lowe Inlet, $1.20, in tall tins; canned mackerel, $1.25; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.30; lobsters, $11 per case; French sardines, $10.25 to $11 extra brands; ordinary brands, $8 to $9; Canadian brands, $4.25.

DRIED FRUIT.

The currant market has exhibited little change during the week. Recent advices on the steamer Bellona now loading quote cost and freight Montreal: Provincials, 17s. 3d.; Filiatra, 17s. 9d., and fine Vostizza, 22s., with 6d. extra added on these to interior western points. To arrive by the first steamer, Patras have been quoted at 6c. in cases on spot; Provincials, 5c. in barrels, 5⅜c. in cases and 5½c. in half cases, with Filiatras ⅛c. more.

The same conditions as noted last week rule in Valencia raisins, which are firmly held, and it is the general belief that they will hold good during the entire autumn. Recent cables quote cost and freight, Montreal: Off-stalk, 15s.; fine do., 16s. 6d.; selected, 18s. 6d., and layers, 20s. To arrive by the first steamer the trade here are offering off-stalk, 4¾c., fine off-stalk, 5¼ to 5½c.; selected, 6¼ to 6½c., and layers, 6¾ to 7c.

In California raisins the situation remains about the same. Here new 3-crown fruit are offered to arrive at 7¾c., and 4-crown, 8¾c.

The strength in California prunes is maintained and the same can be said of French and Bosnia fruit.

There is nothing special to report in regard California evaporated goods.

NUTS.

There is nothing new in this market except that Jordon almonds are offered in 25-

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.

$2.50 per case; 80c. gallon.

THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

BROCK'S BIRD SEED

is the standard by which all good bird seeds are judged To say it is equal to "**Brock's**" is the highest praise that can be bestowed. 1-lb. ½-lb. pkts. All wholesalers. See you get it.

NICHOLSON & BROCK - TORONTO

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Mercantile Broker,
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ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

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We are buyers of Choice Butter and Fresh Eggs. Highest prices paid. Correspond with us.

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Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,
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Smoked Hams

are scarce with other packers. For ten days we will give special inducements in barrel lots. Write for prices. . . .

D. GUNN, BROS. & CO.

Pork Packers and Commission Merchants,
TORONTO, ONT.

Agents for A. Booth Packing Co'y, Baltimore Fresh Oysters. Nova Scotia and Portland Cured Finnan Haddies received daily.

HUGH WALKER & SON

Wholesale Commission Merchants

GUELPH, ONT.

Extra Fancy Maiori and Sorrento Lemons, Bananas, Cocoanuts, Sweet Potatoes, Spanish Onions, Cranberries, Peaches, Pears, Apples, Grapes, etc.

lb. boxes at 27s. and Malaga Valencia in 28-lb. boxes at 19s. cost and freight Montreal. We quote: Grenoble walnuts firm at 11 to 12c.; do. shelled, 20c; Brazils, 11c.; almonds, 10 to 10½c.; do shelled, 17 to 18c.; filberts, 8½ to 9c.; peanuts, 7 to 9c.; pecans, 9 to 10c.

DRIED APPLES.

There is no change in these, prices being firmly held at 3 to 4c. for dried and 6c. for evaporated.

APPLES.

Receipts of fall apples are light, and prices unchanged at $2 to $3 per bbl. As noted specially elsewhere returns on the exports to Liverpool of these early fruit have been very disappointing.

GREEN FRUIT.

Receipts of all kinds of green fruit were heavy during the week, but demand was good and the market was well cleaned up. There was a distinct improvement in the quality of the stock offered also, and as a result of this prices generally are higher than they were a week ago. Quotations to-day are: Peaches, 30 to 75c.; plums, 30 to 50c.; pears, 20 to 50c., and grapes, 15 to 20c. per basket; bananas, 40c. to $1 per bunch, and lemons $1.50 to $3 per box; Bartlett pears, in bbls., $4 to $6.

COUNTRY PRODUCE.

EGGS—The demand for eggs from local buyers was better to-day and a fairly active trade was done at steady prices. We quote: New laid, 17 to 18c. and choice candled stock at 13½ to 14c. per dozen.

BEANS—There was no change in the bean market. The demand is fair at 70 to 80c. for primes, and at 90c. to $1 for choice hand picked per bushel.

HONEY—The honey market continues quiet and about steady. White clover comb is offering at 10c.; dark at 7c.; bright extracted at 6½ to 7c., and dark at 4 to 5c. per lb.

POTATOES—The receipts of potatoes are only fair, and car lots for future delivery are offering at 55 to 60c. per bag.

PROVISIONS.

A fair trade continues in provisions, and the market is moderately active, with no change in prices to note. We quote: Canadian pork, $15 to $16 per bbl.; pure Canadian lard, in pails, at 7 to 7½c., and compound refined at 5¼ to 5½c. per lb.; hams, 12 to 14c., and bacon, 12 to 13c. per lb.

FLOUR AND MEAL.

The flour market was without any change of note. The tone is about steady, but the demand is chiefly from local buyers for small lots to fill actual wants. Outside buyers stocked up pretty well when prices were advancing, and until such is worked off some, not much activity is anticipated. On the whole, the market is somewhat quiet. We quote as follows: Winter wheat patents, $5 to $5.25; straight rollers, $4.85 to $5, and in bags, $2.25 to $2.35; best Manitoba strong bakers', $5.25 to $5.50; second do., $4.75 to $5, and low grades, $2.90 to $3.15; Hungarian patents, $5.65 to $5.90.

There continues to be a a good demand for bran and shorts from both local and eastern Ontario buyers, and the market is fairly active. We quote: Mantoba bran, bags included, $11.50 to $12.50, and shorts at $13.50 per ton.

The demand for meal does not improve any, and the market rules quiet and steady. We quote: Rolled oats, $3.40 per barrel, $1.65 per bag; standard meal, $3.30 per barrel and $1.60 per bag.

BALED HAY.

With increased receipts there has been a decline in baled hay, No. 1 selling at $11 to $11.50, and No. 2, $9 to $10 per ton in car lots on track.

CHEESE AND BUTTER.

There is no sign of any improvement in the cheese market, and, so far as the bulk of the stock in the country is considered, it is a stand-off between buyers and sellers. Which party will make the first move only the future will decide. At present, with large stocks in view, the tone is unmistakably easy, and cheese can be bought on spot for less money than a week ago. This was proved by transactions in Ontario makes, chiefly Augusts, at 9½c., which did not net the seller any money. At the wharf also on Monday morning 3,000 Quebec makes sold at 9⅛ and 9¼c., the great bulk at the inside figure, so that as regards these cheese prices are ⅛c. lower than they were. The public cable is unchanged at 45s., but private advices give reduced limits. We quote: Finest Ontario cheese, 9½ to 9⅝c.; finest Townships cheese, 9⅜c.; finest Quebec cheese, 9⅛ to 9¼c.

Butter rules quiet, with a heavy tone. Factorymen, as a rule, are still holding their September creamery for full figures, but exporters will not give anything like the prices asked. The most that a seller could realize to-day on a full line of goods would be 19¼c., and they would have to be something fancy. There is quite a demand for western dairy at present and shippers are buyers at 13½ to 14c. Liverpool cable quotes finest unchanged at 90s., with good, 60s. We quote: Finest creamery, 19 to 19¼c.; seconds, 18½c.; dairy butter, 13½c.

MONTREAL NOTES.

Advices from Colombo, Ceylon, were very strong regarding the failure of the tea market there.

The advance for shipments of Valencia raisins via the second steamer has been maintained, and business has been put through at it.

While receipts of all kinds of green fruit have been liberal, demand has kept the market well cleaned up.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Sept. 30, 1897.

THE close of the Exhibition has left business rather quiet. The Exhibition was a success; the attendance was about the same as last year. It was hoped it would have been more, but the weather was somewhat against best results. The market here is hardly large enough to bring the results exhibitors look for, though many have informed THE GROCER of a large increase in sales, the result of their display. In markets there is little of change to note; neither buyers nor sellers seem to be pushing business. Prices generally are firm. Buyers incline to be careful, remembering the falling markets of last winter, and holders are hopeful. Collections are but fair.

OIL—The dealers in burning oil are very busy. There is little or no movement in other lines. Lubricating is particularly dull, owing to the quietness in the lumber market, which has caused many mills to close down. We quote: Best American burning oil, 17½ to 18½c.; Canadian water white, 16 to 17c.; Canadian, prime, 14 to 15c.; cod oil, 22 to 24c.

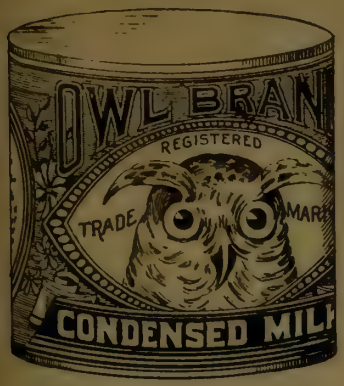
SALT—There is the usual steady demand, though the light catch of herring down the bay has made itself felt. Prices are steady. There is both fine and coarse now due from Liverpool. Those needing salt in quantities should always have their orders in to be filled while landing, as there is always a substantial difference between price ex vessel and ex store. In Canadian salt, the spring always shows the best demand. There are, however, steady sales. We quote: Coarse, 47 to 50c.; Liverpool factory-filled, 85c. to $1; Canadian fine, 90c. to $1 per bag.; 5-lb. bags, in bbls., $3 to $3.25; 10-lb. bags, in bbls., $2.85 to $3; butter and cheese salt, bulk, $2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, $2 per case of 2 doz.; rock salt, $5 to $6 per ton.

CANNED GOODS—The feeling is very firm. Some new tomatoes are to hand; they came on a bare market. They have made little difference in the prices, as they cannot now be replaced at anything like

Going to Retire? Want to Sell Out?

If so, say so in THE CANADIAN GROCER. It reaches the most likely buyers. Two cents a word each insertion.

One Reason Why



OWL BRAND CONDENSED MILK is of such high quality—

It is manufactured by the latest and most approved machinery from full cream milk produced from cows grazed on the white clover highlands of eastern Nova Scotia, near the sea shore where the atmosphere is salt laden. Every pasture contains a brook of pure spring water, so essential to the production of good keeping milk.

Canada Milk Condensing Co., Limited,
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The Club Coffee

Clubmen always want the best. That is how this Coffee gets its name. There are still a few towns unrepresented. Do you want a ***good thing ?*** Write

Ewing, Herron & Co.
Coffee and Spices
Montreal.

Ask our Travellers to show you our LEADERS in BULK

Ceylon and Young Hyson

TEAS

SPLENDID VALUES.

Agents in Canada for ENGLISH BREAKFAST HOP TEA.

Pounds and Half Pounds. ✦ Once Tried Always Used.

BALFOUR & CO., HAMILTON

Lytle's White Wine Vinegar
Lytle's Plain and Mustard Pickles . . .
Lytle's Jams, Jellies and Marmalade . . .
Lytle's Sauces and Catsup

are goods that every up-to-date Grocer keeps. They sell well and always please.

T. A. LYTLE & CO.
Vinegar Manufacturers, **TORONTO**

Van Camp's

Delectable Preparations

BOSTON BAKED BEANS with Tomato Sauce.

MACARONI AND CHEESE with Tomato Sauce.

PURE TOMATO CATSUP.

Wholesale Agents
WARREN BROS. & CO.
TORONTO.

BUY

Ivory Bar Soap

THE BEST MADE

Extra Choice

Hams Bacon
Pure Lard
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PARK, BLACKWELL & CO. Limited
Pork and Beef Packers,
TORONTO

NEW CURRANTS NOW IN STORE

Our Famous "CRESCENT" Brand. Our quality "FINE FILIATRA." Half-cases, cases, half-barrels, barrels.

PERKINS, INCE & CO.
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"How to sell Coffee"

. . . BUY . . .

Excelsior Blend

It sells itself, because it ex cels the others. Highest grade MOCHA and JAVA. Satisfaction guaranteed.

Todhunter, Mitchell & Co.
TORONTO

their cost. So that the high prices continue that ruled while stock was low. New salmon are freely offered, and quite a few old are carried over. Stocks, however, are not large, and full prices should rule. Gallon apples tend higher. We quote haddies a little lower. California canned goods are tending higher, but in fruits the Canadian market shows little change from last year. We quote: Corn, 70 to 75c.; peas, 80 to 85c.; tomatoes, 95 to $1; gallon apples, $1.80 to $1.85; corned beef, Canadian, $2.40 to $2.50; American, 2-lb. tins, $2.60 to $2.70; 1-lb tins, $1.40 to $1.60; oysters, 2's, $2.10 to $2.20; 1's, $1.40 to $1.50; peaches, 3's, Canadian, $2.75 to $3; 2's, $1.75 to $1.85; American, 3's, $2 to $2.25; pineapple, $2.50 to $2.75; salmon, $1.15 to $1.20; lobsters, $2.50 to $2.60; haddies, $1.05 to $1.15; clams, $5 for 4 doz; chowder, $2.60 to $2.75 for 2 doz.; scallops, $6 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUIT—Ontario fruit is still being largely received. Prices are ruling low. Some of the peaches received this week are the best yet to hand. Grapes also show improved quality. Plums are about done. The few of the latter received from Nova Scotia brought fair prices. The packages are much smaller than those from Ontario. There are very few oranges on the market. Lemons show less demand, as do bananas; prices are rather lower. Malaga grapes are now quoted. A few California are offered, though hardly in a wholesale way. In apples Gravensteins now have the demand. Fair quantities are being received; prices are firmer. Other kinds of Nova Scotia fruit now show good quality. There is, however, but fair sale. We quote: Oranges, $5 per box; lemons, $4.50 to $6; Gravenstein apples, $2.25 to $2.75; other kinds, $1.50 to $2; bananas, $1.50 to $2; Canadian pears, 50 to 60c. per basket; plums, 40 to 50c.; grapes, 25 to 40c.; peaches, 75 to 80c.; Malaga grapes, $5; native bog cranberries, $4.50 to $5 per bbl.; American pears, $3.50 per bush.; sweet potatoes, $3.25 to $3.50 per bbl.

DRIED FRUIT—There is but little doing. Valencia raisins to hand are splendid quality but cost quite high. The market is about bare of Californias and none are bought. Prices on the Coast keep high. Buyers look for lower prices. Currants are high and very scarce. Very little has so far been done in prunes and dates. Prunes have been dull during the past season. In dried apples higher prices are asked. Evaporated show a continued advance in offers for future delivery. There are very few old held here. Lower Canadian onions are coming in freely and give good satisfaction. We quote as follows: Raisins, Valencias, 5½ to 6c.; California L. M. 3-crown, 7 to 7¼c.; London layers, $1.75 to $2; currants, cases, 5¾ to 6c.; bbls., 5¼ to 5½c.; cartoons, cleaned, 7¾ to 8c.; bulk, cleaned, 6½ to 7c., prunes, boxes, 5 to 10c.; dates, 4½ to 5c.; dried apples, 3½ to 4c.; evaporated apples, 6 to 7c.; onions, $2.20 to $2.30 per bbl.; cocoanuts, $3 to $3.50 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 7½ to 9c.; Malaga loose muscatels, 6 to 6½c.; 4-crown L. M. Californias, 7¾ to 8c.; seeded muscatels, 1-lb. cartoons, 12 to 13c.; new Valencias, layers, 6½ to 7c.

SUGAR—Prices are firmly held. There is a good steady demand. In granulated, stocks, which have been large, are getting reduced, and refineries report more enquiry. Sugars from Montreal refineries are being sold here quite freely. We quote: Granulated, 4¼ to 4⅜c.; yellows, 3⅜ to 3¾c.; Paris lump, 5½ to 5¾c.; powdered, 5¼ to 5½c.

MOLASSES—The demand for Barbadoes is quiet, and prices are still low. Where quality is good it is looked upon as good stock. Porto Rico shows good sale, and while prices are well maintained, the market is hardly as firm as a few weeks ago. A small quantity of Demerara arrived by last steamer. There begins to be a demand for New Orleans. We quote: Barbadoes, 22 to 24c.; Porto Rico, 27 to 29c.; New Orleans, barrels., 25 to 28c.; Antigua, 22 to 23c.; syrup, 36 to 38c.; St. Croix, 20 to 22c.; Demerara, 33 to 34c.

FISH—Prices are more firmly held, and in dry cod quite an advance is noticed. The quality of some of the fish to hand is extra. There is good demand for dry cod, and but fair receipts. Pollock are quiet. In pickled herring, the few Canso that have been received are very firmly held, being hard to get. Shelburne are very scarce. A few wolves herrings are to hand. Pickled shad are in small stock. New herring, smoked, bring much better figures than old; very few are being brought in. Boneless show an improved sale. We quote: Large cod, $3.35 to $3.50; medium, $3 to $3.25; pollock, $1.30 to $1.35; bay herring, $1.50 to $1.60 per half-bbl.; smoked, new, 8 to 9c.; shad, half-bbl., $4.50 to $5; boneless, 2½ to 4c.; cod, 6 to 6½c.; Shelburne, half-bbl., $1.90 to $2; Canso, $5.25 to $5.50 per bbl.; do. half-bbl., $3 to $3.25; wolves, $2.25 to $2.50 half-bbl.

DAIRY PRODUCE—There is no particular stir in business. Eggs, where quality is good, bring full figures and show a fairly active demand. Butter, for the best stock, tends to a better price, but there are lots here that are a drug at any figure. Cheese show an improved demand, and are firmly held at quotations. The output of this province will be well ahead of last year. Most of the factories are sold up into September. There has been some difficulty to get large box stuff; one trouble is our factories leave their orders till too late in the season. Box stuff, on account of the large output of cheese, together with the fact that many mills turned out a small quantity because of the fact that the boxes were selling at a price that left no profit, are scarce all over Canada. We quote: Dairy butter, 15 to 17c.; creamery, 19 to 21c.; prints, 20 to 22c.; cheese, 10 to 10½c.; eggs, 13 to 13½c.

PROVISIONS—Lard, which was so low, has taken quite a turn upward. Pork is quoted higher, and is really worth more than quoted price shows. Local packers usually supply our market with mess pork, but it is a little early for them to get the pork, so that meanwhile it is being imported from Prince Edward Island. Hams and sides are still freely received from Boston. We quote: Clear pork, $15 to $16; mess, $13 to $14; plate beef, $13.50 to $14.50; hams, 13 to 13½c.; rolls, 9½ to 10c.; pure lard, 7 to 7½c.; compound, 6¼ to 6½c.

FLOUR, FEED AND MEAL—While Ontario flour is hardly as firm as Manitoba, there can hardly be said to be any change in the market. There is fair sale. Cornmeal, which during the last few weeks has shown about 10 per cent. advance, has eased off a little. Oatmeal and oats are moving up with but fair stocks here. Beans west are quoted rather lower. There are still a good many held here, and buyers will be careful, remembering the falling markets of last season. Advices do not, however, point to such low prices this season. Both barley and split peas are quoted higher.. We quote: Manitoba flour, $6.25 to $6.35; best Ontario, $5.30 to $5.40; medium, $5.20 to $5.25; oatmeal, $3.65 to $3.75; cornmeal, $2.05 to $2.10; middlings, car lots, in bulk, $15.50 to $16; bran, do, $14 to $14.50; hand-picked beans, $1.20 to $1.25; prime, $1 to $1.10; oats, 34 to 36c.; hay, $11.50 to $12.50; barley, $3.15 to $3.25; round peas, $1.25; split peas, $3.25 to $3.30; yellow eye beans, $1.75; timothy seed, Canadian, $2 to $2.25; do. do., American, $1.75 to $2; clover, 8¾ to 9c.; alsike, 8½ to 9c.

ST. JOHN NOTES.

At the three booms near Fredericton, on the St. John River, there were rafted 128,000 joints this season.

The Bank of New Brunswick stock continues to be quoted high. Some sold this week at 173 to 176 premium.

The show of stock at our Exhibition was the best ever seen in these lower provinces. Many who should know say it was the best in Canada. There were 368 cattle, 124

Happy Thought Soap

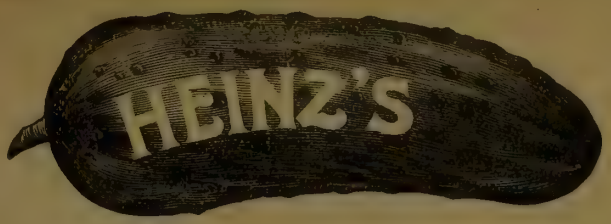
Handsome Package

Retails 5c. per Bar

An ideal laundry soap, that will remove tea, coffee or fruit stains, and will not injure the most delicate fabric. . . . .

Unequalled for any Household Purpose.
Unexcelled for the Bath. Ask for Sample.

A. E. RICHARDS & CO., Selling Agents, HAMILTON.



Pickles.

If you "can't sell baked beans" try Heinz's. One order will convince.

Other Popular Specialties

SWEET PICKLES
INDIA RELISH
TOMATO CHUTNEY
TOMATO KETCHUP
ETC.

For sale by

Hudon, Hebert & Cie., Montreal.
H. P. Eckardt & Co., Toronto.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE always bear this Keystone trade-mark.

H. J. HEINZ Co. KEYSTONE PICKLING & PRESERVING WORKS TRADE MARK PITTSBURG, U.S.A.

sheep, and 109 pigs, and besides there were 950 fowls and birds. In cattle the Ayrshire had the lead. The Jerseys were particularly fine.

Ontario fruit continues to arrive in large quantities. S. F. Estabrook & Son received a car of upward of 1,200 baskets this week.

Fire at Point du Chene this week destroyed the Point du Chene Hotel, the Seaside House and the general store of Mrs. Johannesens.

Messrs. Collas, Whitman & Co., of Annapolis, who have a patent fish evaporator, are beginning to make their regular shipments south. A quantity went forward to Brazil this week.

The Maritime Board of Trade meeting at Charlottetown elected the following officers: President, C. E. Bentley, Truro; vice-presidents, H. Haszard and W. M. Jarvis; secretary-treasurer, G. A. Hall.

There is dissatisfaction here regarding the inspection of pickled fish, because it is not compulsory. Our inspector refuses to brand some fish that come here because of their being not up to the mark. They are then sold below the market price to some dealer who brands them as he wishes. It is felt that this is hurting our trade. The Maritime Board of Trade, which met this past week at Charlottetown, took the matter up and it is hoped something will be done.

THE POTATO ROT.

IT now appears that the potato rot will not be so general and so injurious as was expected a couple of weeks ago. At that time nearly every lot of the vegetable that was marketed had a great number of potatoes with a black streak through the centre which in time spoiled the entire product. This was particularly true of those grown on any but sandy ground.

The rot was said to have been caused by the excessive rains of July and August, but every person did not think alike. In some places a blight seemed to have come suddenly upon the crop. The fact, however, that sandy districts escaped the rot is a rather direct proof that the evil was caused by the lengthened wet season. Even that district down about Lake Champlain, which supplies New York City with the bulk of the potatoes that it consumes, did not escape the injury.

On the Toronto market this last week the rot has not been nearly so common as it has been earlier in the fall. This seemingly has been due to the extra care taken by the farmers in taking the crop out of the ground.

It is claimed that if the vegetable, when turned out, is left on the ground till thoroughly dry and is then kept in a cool, dry place, that if free from the evil, it will remain so.

About three weeks ago the rot was so bad in Toronto that good, sound potatoes were worth 97c. a bag. Now, however, they are selling at 65 cents. At that time it was predicted that $2 a bushel would be the figure at which potatoes would sell during the winter, but in most minds that fear seems to have been dispelled.

SURPRISE SOAP CONTEST.

Nearly fifty thousand guesses were made as to the size of the huge cake of Surprise Soap exhibited at the Western Fair, at London. Of this number four made guesses that were an ounce and a half from the actual weight. Three of the four were over the weight and one under.

The correct weight of the cake was 522 lbs. 6½ ozs. The most successful guessers were Pearl McKenzie, Union; Alex. Power, Stewart Fisher, and Roy Freeland, London. The four winners met one morning last week and the Bell piano valued at $450 was taken by Roy Freeland who paid a cash consideration to the other three.

It took Mr. James S. Wallace, with three assistants, a week to examine the guesses.

The London Advertiser says: "The Surprise Soap Co. are well known to carry out to the letter what they advertise, and the result of this guessing contest is but another proof of their reliability."

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

LUCAS, STEELE & BRISTOL'S advices from Japan are very firm. Good liquoring teas at reasonable prices are not to be had. Same applies to nibs and dust.

Lucas, Steele & Bristol delivered new mat figs last Monday.

McWilliam & Everist have some new figs in tapnets in this week.

The attention of the trade is drawn to the advertisement of T. B. Escott & Co.

McWilliam & Everist received some good Rhodi lemons this week.

A carload of proof spirit vinegar has just been received by T. B. Escott & Co.

"Enameline," in 5 and 10c. tins, is being offered by Lucas, Steele & Bristol.

Two lines of choice scented orange pekoe are to hand with the Eby, Blain Co., Limited.

T. B. Escott & Co. report they have new Labrador and Bay herrings just to hand at low figures.

The Eby, Blain Co., Limited, have received a car of "Anchor" salmon, their own brand.

Fine values in Ceylon tea, half-chests, are being offered by Lucas, Steele & Bristol at 17 to 18c.

W. H. Gillard & Co. have a fine line of bulk pickles, in one, two, three, and five-gallon packages.

Heavy advance sales of imported drained peels, of which they make a specialty, are reported by the Eby, Blain Co., Limited.

W. H. Gillard & Co. wish to advise that this year, as usual, they will have their "Paradise" and "Haycastle" currants in stock.

Robert Greig & Co. report a good demand for Mackay's Kolacafe, which is claimed to be superior to any coffee essence on the market.

A specially select line of whole pickling spice, blended expressly for their trade, has met with ready sale by the Eby, Blain Co., Limited.

T. A. Lytle & Co., vinegar manufacturers, Richmond street west, report an unusually good season in all lines, with prospects of still better orders for fall.

"We have been asked by so many customers for some of Keen's fortune-telling fishes, presented by the makers of Keen's mustard, that as long as our supply lasts we will send one by mail to all users of Keen's goods who give their names and addresses" ;—Frank Magor & Co., 16 St. John street, Montreal.

Full stocks of new codfish, boneless fish, Labrador herrings and scaled herrings are in store with the Eby, Blain Co., Limited.

Robert Greig & Co. are showing an exceedingly handsome range of samples in Christmas goods, both from English and German makers.

Another invoice of Hillwattee tea is to hand with Lucas, Steele & Bristol. It is packed in cases, pounds and half-pounds, also all pounds and all half-pounds.

So great has been the demand for Robert Greig & Co.'s extracts this season that they have had to largely increase the staff in their manufacturing department.

Rutherford, Marshall & Co. say that they will either buy or sell honey, either clover or buckwheat, in 60-lb. tins. Parties will do well to correspond with them.

Clemes Bros. say that the shipment of Rhodi, Maiori and Sorrento lemons that they received this week comprises some of the best stock that they ever had.

T. B. Escott & Co. report that their advertisement in THE CANADIAN GROCER enabled them to sell out their first large shipment of Jellycon within two weeks.

The Eby, Blain Co., Limited, state that they are quoting specially low prices for canned goods in round lots, shipped direct to buyers from factories in Eastern and Western Ontario.

W. H. Gillard & Co. have arriving this year a wide range of Mediterranean fruits and figs. "Our customers will be assured of the highest grades at low prices," they write.

"Currants," say the Eby, Blain Co., "are the most interesting feature of the market at present, and with heavy shipments in stock and on the way, our widely known and popular brands of cleaned and stemless fruit give us the key to the situation."

A GENEROUS GROCER.

A Connecticut grocer inserts this advertisement in the papers of his city :

Notice is hereby given that if you will come to my store three times a day during the next year and buy a drink of whisky each time, paying 10 cents a drink, at the end of the year I will donate to you

Five barrels of my best flour.
100 pounds of fine granulated sugar.
100 pounds of rice.
10 pounds of coffee.
10 gallons of syrup.
50 yards calico.
3 pairs of shoes.

One $10.50 cloak for your wife and $20 to pay for the liquor you drank.

INCOMPETENCY IN SALESMANSHIP

Employing grocers, both jobbing and retail, are often blamed by competitors for cutting prices and remorselessly sacrificing profits, when they do not really deserve such blame. In spite of the utmost watchfulness and the most rigid rules, prices tend to work downwards and profits to disappear, simply because salesmen of inferior calibre cannot effect sales in the ordinary way and in despair sacrifice a fraction of the profit. The next salesman that comes along has in self-defence to meet the cut rate, and it is found impossible to get back to the old and safe margin of profit. It was to check this constant tendency to the destruction of profits that the limited price system was invented, but as it does not cover a very large number of articles, the drawbacks of incompetent salesmanship are often very apparent.

Among the retailers the cutting of prices by clerks is perhaps less common than the giving of overweight, but in either case the employer's pocket suffers, and when one considers the loss of possible sales to which the retailer is liable owing to the failure of stupid clerks to properly urge new goods upon the attention of customers, it is doubtful whether they do not suffer more from incompetent salesmanship than the jobbers. —Merchants' Review.

TO RENT.

A FIRST-CLASS BUILDING, LARGE AND COMmodious, with modern improvements, suitable for Dry Goods, Groceries or Hardware. Apply to A Warnock, Galt, Ont.

AGENCY WANTED.

AGENCY WANTED FOR MONTREAL AND Province of Quebec, to represent Manufacturing or other firm, by energetic experienced man with good connection amongst Grocers and Druggists. Box 5, THE CANADIAN GROCER. (40)

ROYAL JUBILEE OIL

Is the Best Burning Oil in the Market.

ROYAL OIL COMPANY

SOLE MANUFACTURERS

Geo. Anderson, Manager. Toronto

HELLO ! ! ! YES,

Certainly we sell

"WHITE MOSS" COCOANUT

Everybody is asking for it, 'tis so fresh and tender. Sells so quickly. The Ladies prefer it to any other. Try it and be convinced of its superior quality.

Manufactured ONLY by...

Canadian Cocoanut Co.

(J. Albert McLean, Prop.)

MONTREAL

Yours Exclusively . . .

QUOTATION FROM LETTER RECEIVED FROM WATERLOO, P. Q.

"We handle your coffees exclusively, and have thereby worked up a large trade."

Chase & Sanborn

BOSTON **MONTREAL** CHICAGO

LONDON BOARD OF TRADE.

THE London Board of Trade had a short meeting last Friday night, and several matters in the hands of the secretary were disposed of.

The secretary read a letter from the Government announcing receipt of the communication from the Board of Trade in regard to the importance of improving Port Stanley harbor.

Mr. Gunn wanted the secretary instructed to address another letter to Mr. Tarte on the subject, drawing his attention to the fact that the harbor, as it at present stood, was of no practical benefit. A motion to this effect carried.

Mr. Nelles explained that Mr. Bland had drawn his attention to the fact that the mail for Montreal and the east was now closed at 3.50 p.m., as previous to the last meeting. He had received a communication from the postmaster stating that a supplementary mail for Montreal would be kept open until 4 o'clock.

It was the opinion of the board that the mail for Montreal could be kept open until 4.15. In some places certain bags were kept open until just about train time. If there was not enough help in the London post office, more could be secured, and then one man could attend to the mail for Montreal. It was resolved to bring this matter before the Postmaster-General.

In connection with presenting these petitions to the Government, Mr. Pearce said the mail department of the Customs House opened at 9 o'clock and closed at 4. This was continually a source of great inconvenience, and last fall he had lost $30 through being unable to a get a sample of timothy seed at 4.30.

A motion passed to request the Minister of Customs to have this department kept open until 6 o'clock.

A communication from John Earls, of the Freight Agents' Association, re car service, was read and filed.

F. Edworthy, secretary of the Victoria, B.C., Board of Trade, in a lengthy communication, requested the co-operation of the local board in diverting the mining trade from San Francisco and Seattle to British Columbia. The Klondike being in Canada, no duty is charged miners for their supplies. This is not the case when the supplies are purchased across the border, in American ports.

Mr. W. A. Gunn said he had received a similar letter from one of his western customers, and moved the following resolution :

"That this board notes with pleasure the steps taken by the Government to develop the all-Canadian routes to the further North-West and the Klondike territory. They trust their efforts may be fully successful, and they feel that expense incurred in this direction is amply justified by the volume of business already obtained in that section of our country, and the prospects of an enlarged trade. They should suggest that the fullest publicity be given to the fact of the development of the Canadian routes, and the advantages that all supplies can be purchased in Canada more cheaply and equally as good as in the United States, and by this means obviating the necessity of paying duty when entering the country ; also that a copy of this resolution be sent to the Minister of the Interior."

DEATH OF A BUSINESS MAN.

Thomas Stone, a prominent man in Calgary, N.W.T., business circles died last Saturday of a complication of diseases. Mr. Stone first came to Canada from England in 1880 with Sir John Lister Kaye, and in 1892 became general manager of the Kaye farms. Afterwards he engaged in the pork packing and cold storage business in Calgary. He was interested in politics and was strongly urged to contest Alberta at the last general elections.

MANITOBA MARKETS.

WINNIPEG, Sept. 30, 1897.

FARMERS' deliveries of wheat are heavier than they have ever been before at this season of the year, but a great deal of this wheat is going into store, and not being sold. Elevators are filling up rapidly and cars are very scarce; it is greatly feared that a blockade will occur. This rushing in of the wheat is caused by the exceptionally fine weather for threshing, there not having been a single broken day since the machines went on the road this season, and, of course, as a result, there is more wheat in a position to be marketed. The C.P.R. are making strenuous efforts to meet the demands of the trade. Prices paid to farmers are higher this season compared with the outside market than ever before, and the wheat is being handled on a smaller margin than ever before, owing to the keen competition. The business outlook generally continues to improve. R. A. Lister, of Dursley, England, manufacturer of the "Alexandria" cream separators, arrived here recently, and in conversation with your correspondent said that the whole tone of trade was entirely different to what it was during his visit to this country during this month last year. Then there was an element of doubt and uncertainty, now, everybody you speak to seems confident and hopeful. There are no idle men around the city; everybody appears to have something to do and to be doing it.

EVAPORATED FRUIT—One of the marked changes of the season is seen in evaporated dried apples. Last year they were a drug on the market all the season and you could hardly give them away; now evaporated apples command 10c. per lb. and dried from 9 to 9½c. Raspberries are 22 to 24c. and peaches 11c. Nectarines have not yet reached this market. Every line of evaporated fruit is much higher than last year.

RAISINS—Valencias are selling for $2 per box, fine off-stalk, but it is thought that when the next shipment is received they will be a little easier.

CURRANTS—Are not yet in, but are going to be very high. The first shipments will sell at 7c., and lower prices are not looked for in this line.

CANNED GOODS—Are very firm. This has always been a very heavy market for canned tomatoes, and housekeepers are regarding the increased prices with dismay. Already the wholesale price here is $2.50 per case for the new pack, with every indication that packers will not be able to fill their contracts, and that prices will rise proportionately. In other lines of canned goods there is nothing new to report.

CEREALS—In rolled oats it is thought that though the crop is short in the province the exceptionally heavy crop in the Territories will make up our deficiencies, and that the present price will hardly be maintained. At any rate there will be no further increase. This, however, remains to be proven. We quote $1 65 for 80-lb. sacks; rolled wheat, $2; corn meal, $1.35; pot barley, $1.50; pearl do., 4c. per lb., and 5c. for extra brands.

GREEN FRUIT—Oranges are a thing of the past. Bananas are very scarce. The outbreak of yellow fever has stopped the importation. The supply on hand when the embargo was enforced is rapidly diminishing; dealers here find difficulty in getting stocks. California lemons of fine quality are being brought in; the price is $5 to $5.50 per case.

APPLES — The remarks made as to the evaporated apples apply with equal force to green fruit. Every indication goes to show increasing prices. At present prices range from $3.75 to $4.25 per bbl. The bulk of stock arriving is from the south. A few small shipments of Canadian apples have been received, but only in fair condition.

BUTTER—Situation is unchanged. Factories are selling balance of season's make at 20c., and the output from this time on will be small. Dairy is now selling at 13c.

CHEESE—Price is firm at 9 to 9½c. Only small lots are coming in.

EGGS—Supplies are small. Price to jobbers is 14c. Fresh laid eggs sell retail at 25c.

EAST INDIA

PICKLES

PIQUANT

APPETIZING

DELICIOUS

There are none other so nice.

Ask your wholesaler.

A. E. RICHARDS & CO.

Agents, HAMILTON.

LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

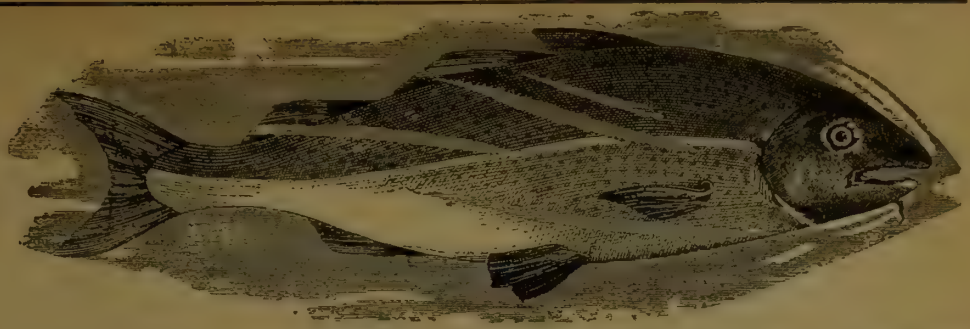
"Princess Louise" Japan Tea. **"Victoria" Japan Tea**

"P. Richard's" Brandy. **"Mitchell's" Whiskeys**

72 to 78 St. Peter Street, MONTREAL

Retail Grocers, paste this sheet up for reference.

SALMON



If the retail trade of Canada want QUALITY—the best—**THE VERY BEST**—of this season's pack, they can ensure satisfaction to their most critical customers by buying any of the following brands :—

NIMPKISH RIVER	EMPRESS	PEERLESS	RED SOCKEYE	EMPIRE	VIKING	MONOGRAM
LILY	ANCHOR	VICTORY	RED CROSS	ENCORE	SIGNAL	IMPERIAL
NATIONAL	"VICTORIA"	MAYFLOWER	CITADEL	SILVER CROSS		SILVER CROWN

They are all (except Nimpkish) the choicest Selected FRASER RIVER SALMON—not Rivers' Inlet, but Fraser Sockeye.

RAISINS . . .

Be on the lookout, and ask your grocer for either brands—
JUAN FERCHEN J. MAYANS GRUSTAN

SULTANAS AND FIGS

Ask for goods shipped by
ANTOINE SOLARI, SMYRNA

We guarantee to the retail trade absolute satisfaction with any of the above.

Lightbound, Ralston & Co.

Importers and Commission Merchants

MONTREAL. TORONTO. LONDON. VICTORIA, B.C.

TABLE RAISINS

RECEIVED FROM W. C. BEVAN & CO.
EX. STR. "PARISIAN."

Imperial Cabinet,	¼ boxes
Bull or Connoisseurs Clusters,	boxes and ¼ boxes
Tiger or Extra Dessert Clusters,	" "
Lion or Buckingham Clusters,	" "

OUR prices are low considering quality.

We also offer New Sultanas (selected), and New Valencias of all grades,

L. CHAPUT, FILS & CIE., Montreal.

AMONG THE RETAILERS.

High-Class Goods. According to the statements of several reputable Toronto retail grocers, the tide of trade has this fall turned in favor of those retailers who deal in high-class goods. Last year customers seemed eager to purchase cheap grades only, and the prices on the higher class of goods were cut so fine, to meet the competition of the cheap stores, that there really was no profit in handling them. The inducement to join the crowd and handle shoddy was great, but those who resisted the temptation are now reaping their reward. A visit to these stores will reveal that fact. Merchants can, therefore, draw the conclusion that it will not pay now to sell a low-grade article or to have even bargain days. Not long ago cheap grades induced every kind of purchasers, but now they will bring a class of customers to whom it does not pay to cater for trade. It does not pay to deal with those customers who want bargains in good times. They are sure to demand credit, and it takes more time and trouble to collect their accounts than it does to sell them goods. Cheap goods give an air of cheapness to the store, and it is shunned by customers whose patronage is the most profitable. This is a fact at all times to a more or less extent, but it is a more frequent one just now. Merchants should take notice and vary their purchases.

Retail Advertising. The small profits on goods going out of a grocer's establishment ought to make this class of retailers very cautious against extravagant advertising. Such a large trade has to be gained by advertising to make it pay with the grocer's profits that much of it cannot be done at a gain. For instance, according to a grocer, a good profit now-a-days is 5 per cent. on sales, above expenses. Thus the gain is one-twentieth of the selling price, and to make advertising pay for itself the additional trade gained by it must total 20 times the amount paid for the advertisement. This is the reason then that many a man finds that advertising does not pay. It pays to advertise, but it does not pay to advertise extravagantly. It must be done judiciously. Some merchants contract for a space for a certain length of time and then set themselves to fill up that space every day or every week, or as often as circumstances shall determine. If there is no news at hand, it is filled up with untruths and flatteries on the goods in stock. Such advertisements as these, needless to say, are not read, and consequently do not bring in a sufficient trade to warrant a continuance of that procedure. When a merchant advertises he should advertise facts and not manufactured facts. People should be able to believe your writings as well as your verbal statements.

A Good Window Display. Mr. D. Bradshaw, a grocer on King street east, Toronto, has a very attractive window of breakfast foods that seems worthy of attention. In the centre of the window is placed a comical figure of a clown sitting at a small table. In his hand is a spoon, and he is conveying some of this food to his mouth. The table cloth has the name of the food worked in with silk. Then all around this figure are arranged boxes of this food. A picture advertising this particular article is another relief. The high columns of boxes arranged in a semi-circle make the figure look very much at home. Such windows as these show what a little care and attention can do in this line. It isn't often that grocers' goods present of themselves an attractive appearance; they need something to enliven the scene. This the figure does in Mr. Bradshaw's window, and this such figures could do more often. How much more attractive would a display of chinaware be if it were arranged in the window as it should be in the house. How different is the appearance of a set of dinner dishes set out on the floor of a window from that of the same set arranged on a small table as they would be in use. People can appreciate the good appearance of the dishes in this latter case.

Wholesalers' Bargains. A Toronto grocer with whom I was conversing the other day asked me how it was that the bargains of the wholesale houses were never condemned as were those of retailers. On asking him for an explanation in regard to these bargains he went on to say that when commutation tickets could be obtained merchants thought they made enough direct profit on bargains they were able to obtain by a visit to the city to pay their way thither. "Surely," he said, "if the bargains of retailers were condemned as an injury to value in general, these bargains of the wholesalers, which are of far more consequence, ought to receive some share of attention from the complaining ones." However, I did not think as he did about the wholesalers cutting prices. In fact, it seemed to me that the general impression of the retailers was that the wholesalers kept prices too high. As to the bargains, I don't think that they are numerous enough to warrant a great deal of attention. A wholesaler may cut prices to clear out a certain line of goods, but such an action can be excused.

RAMBLER.

The QUEEN CITY OIL CO., Ltd.
SAMUEL ROGERS, President. TORONTO, ONT.
Importers of the very finest PRATT'S ASTRAL and
WATER WHITE AMERICAN OIL
CAR LOADS OR LESS. — WRITE FOR PRICES.
Best Canadian Lamp Oil Made in Canada.

You make no mistake
when you buy . . . .

RICE'S PURE SALT

"THE SALT OF THE EARTH."

We guarantee every package to give entire satisfaction.

PROMPT SHIPMENT GUARANTEED

SOLE MAKERS
THE North American Chemical Co. LIMITED
GODERICH, ONT.

OTHER FIRMS

Are not content with copying our package, but are using the identical words on our labels. Imitation is the sincerest flattery, but do not be deceived, as Meadow Sweet Cheese has the largest sale of any package cheese in England and United States, and the sales in Canada are growing every day.

Sold retail in 10c. packages, and 15 and 20c. pots, allowing 30 per cent. profit to the Grocer.

Write to
Meadow Sweet Cheese Co.
P.O. Box 2321, Montreal
For Price List.

British Grown Tea

in 1887 first reached 50% of the total consumption in Great Britain and Ireland, and all indications are that in 1897 it will supply **50%** of the **total consumption of the World,** exclusive of producing countries. This amounts to about

500,000,000 pounds

nearly half of which is grown in British Dependencies.

CEYLON AND INDIAN TEAS

practically rule the world---and it is to their clean methods of preparation, purity, and healthfulness that this position is due.

Every Grocer should handle Ceylon and Indian Teas

THE MAN AND THE OPPORTUNITY.

JOE STOKER, rear brakeman on the ———accommodation train, was exceedingly popular with all the railroad men. The passengers liked him, too, for he was eager to please and always ready to answer questions. But he did not realize the full responsibility of his position. He "took the world easy," and occasionally tippled; and if anyone remonstrated, he would give one of his brightest smiles, and reply in such a good-natured way that the friend would think he had overestimated the danger: "Thank you. I'm all right. Don't you worry."

One evening there was a heavy snowstorm, and his train was delayed. Joe complained of extra duties because of the storm, and slyly sipped occasional draughts from a flat bottle. Soon he became quite jolly; but the conductor and engineer of the train were both vigilant and anxious.

Between two stations the train came to a quick halt. The engine had blown out its cylinder head, and an express was due in a few minutes upon the same track. The conductor hurried to the rear car, and ordered Joe back with a red light. The brakeman laughed and said: "There's no hurry. Wait till I get my overcoat." The conductor answered gravely, "Don't stop a minute, Joe. The express is due." "All right," said Joe, smilingly. The conductor then hurried forward to the engine.

But the brakeman did not go at once. He stopped to put on his overcoat. Then he took another sip from the flat bottle to keep the cold out. Then he slowly grasped the lantern and, whistling, moved leisurely down the track.

He had not gone ten paces before he heard the puffing of the express. Then he ran for the curve, but it was too late. In a horrible minute the engine of the express had telescoped the standing train, and the shrieks of the mangled passengers mingled with the hissing escapé of steam.

Later on, when they asked for Joe, he had disappeared; but the next day he was found in a barn, delirious, swinging an empty lantern in front of an imaginary train, and crying, "Oh, that I had!"

He was taken home, and afterward to an asylum, for this is a true story, and there is no sadder sound in that sad place than the unceasing moan, "Oh, that I had!" "Oh, that I had!" of the unfortunate brakeman, whose criminal indulgence brought disaster to many lives.

"There are moments," says Dean Alford, "which are worth more than years. We cannot help it. There is no proportion between spaces of time in importance nor in value. A stray, unthought-of five minutes may contain the event of a life. And this all-important moment—who can tell when it will be upon us?"

"What we call a turning-point," says Arnold, "is simply an occasion which sums up and brings to a result previous training. Accidental circumstances are nothing except to men who have been trained to take advantage of them." An opportunity will only make you ridiculous unless you are prepared for it.

The trouble with us is that we are ever looking for a princely chance of acquiring riches, or fame, or worth. We are dazzled by what Emerson calls the "shallow Americanism" of the day. We are expecting mastery without apprenticeship, knowledge without study and riches by credit. Because the politician acquires power by bribing the caucus, influence by "standing in" with the saloon-keeper, wealth by fraud and immunity from conviction by packing the jury, we are cozened into looking at life through a distorted lens. These are opportunities to be shunned like the cholera. They appear to rest upon a solid foundation, but they lead to infamy, and crime, and harmfulness to mankind, and perhaps suicide.

Young men and women, why stand ye here all the day idle? Was the land all occupied before you were born? Has the earth ceased to yield its increase? Are the seats all taken? the positions all filled? the chances all gone? Are the resources of your country fully developed? Are the secrets of nature all mastered? Is there no way in which you can utilize these passing moments to improve yourself or benefit another? Is the competition of modern existence so fierce that you must be content to simply gain an honest living? Have you received the gift of life in this progressive age, wherein all the experience of the past is garnered for your inspiration, merely that you may increase by one the sum total of purely animal existence?—Pushing to the Front.

BUTTER THAT SMELLS OF ROSES.

Perfumed butter on the table is the latest fad of wealthy people in London, according to an exchange. The dairies where this butter is made are as odorous as a florist's shop or the laboratory of a perfumer.

In the first place, the butter is made in small pats like those in ordinary use. Each pat is wrapped in a bit of fine muslin and placed on a bed of rose leaves specially prepared in an earthen jar. On top another layer of the fresh and delicate rose leaves is placed before the jar is filled with a solid chunk of ice. Then the jar is placed in a refrigerator and allowed to remain there for 10 hours, when the pats are ready for the customer.

Manufacturer's Agents Wanted.

In view of the constant inquiries from manufacturers and merchants for names of good representatives in leading centres in Canada we are preparing a typewritten list of all the firms open for agencies.

This will be held at our offices for use of such inquirers.

It is important that the list be as complete as possible, and we will be glad to include everyone interested.

There will of course be no charge.

The following information is necessary:

Name.

Address.

List of agencies now held.

References.

Address replies to———

THE CANADIAN GROCER

Montreal or Toronto

"GILT EDGE"

The only Ladies' Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful finish. Once tried, always used. Largest quantity. Finest quality. Retails at 25 cents.

"NOBBY" BROWN COMBINATION

Package contains a 4-oz. bottle of Nobby Brown Dressing and a full-size box of Nobby Brown Polishing Paste for renovating all shades of Brown and Chocolate shoes. The brown dressing cleans and renews the surface of the leather, and the paste adds a brilliant, durable and waterproof polish. Retails at 25 cents.

"JEWEL" BROWN COMBINATION

Package contains a 2-oz. bottle of Brown Dressing and a small decorated tin box of Brown Polishing Paste. The dressing cleans and renews the surface of the leather and the paste adds a brilliant, durable and waterproof polish. Retails at 10 cents.

BOSTON LIQUID WATERPROOF BLACKING

For men's and boys' shoes, produces a brilliant jet black polish without brushing, thus saving time, labor and money. Retails at 25c.

PATENT LEATHER POLISHING PASTE

For giving patent leather shoes a quick, BRILLIANT and WATERPROOF lustre without INJURY to the leather.

For sale by—

All Wholesale Grocers.

THE KNOW-IT-ALL DRUMMER.

YOU have all, remarks a contemporary, met the drummer who knows it all. His are the best goods, no other line approaches them in quality or variety, and as to price, well, the others are simply not in it !

That is, when he tells it.

He rushes into your place with his hat on the back of his head, allows nothing for the fact that you may be engaged for a moment and commences his little spiel.

He came down to sell you goods and he seems a little surprised that you do not offer him two chairs, four cigars, and a $1,000 order in five minutes. He has actually condescended to call on you and offer you this opportunity of a life time and must sell you goods if he has to knock you down to do it.

That is, again, let him tell it.

I heard about one of these men the other day and how his pride went before his fall not much of a distance, yea verily.

He was a flour man, selling the best brand of flour ever made, nothing ever touched it in quality or price, it would make more bread, better bread and so on, and so on. He approached the manager of one of the leading bakeries of the city, a man who was born with a biscuit in his mouth and knows bread from the flour up and the flour from the bread down.

And the drummer found his match there, too.

His air gave the inference that in his opinion the baker knew nothing about flour ; of course he didn't if he was using any other brand than that handled by the drummer. Why didn't the baker get up to date and buy good flour, and again ad finitum.

But about that time the baker did get up.

"See here," he said, "you seem to know all about flour and say I am using poor stuff. I'll try you."

So, obtaining a sample of the drummer's much-lauded brand, he went back into his bakery and procured samples of three other makes. The drummer's brand he marked A, the others B, C and D, respectively.

Bringing them back he placed them before the confident gentleman with the large and powerful think tank, and invited his inspection and judgment.

The drummer gave them a most critical analysis for color, weight, grain and all the qualities possessed by good flour, and then, with an exultant air, pointed to sample A and declared :

"That's the poorest of the lot."

He had condemned his own flour.

He took his throbbing brain in his hand and deposited it in a cracker barrel outside the door and kicked himself industriously with both feet.

CALIFORNIA PRUNE SITUATION.

The crop situation in California is thus summed up from the report of the United States Weather Bureau for the California section for the week ending Sept. 13. "Early peaches are gone. Late peaches are beginning to ripen. Grape cutting is in full blast and the weather has favored raisin making, though the curing progresses slowly owing to the cool weather. Prunes have been harvested in large quantities and are either upon the curing trays or on the way to the markets. The apple crop is large, but in the southern part of the state the codlin moth has materially damaged the fruit. Walnuts are doing nicely, as are also almonds. The orange crop promises to be the largest ever grown in the state and will be two weeks earlier than last year ; the fruit begins to show color. Sugar beets are coming along nicely and promise a satisfactory yield. Hop picking is progressing and bean harvesting is in full blast."

FOUND AT LAST

THE . . .

"PRAESERVO"

CASE

A Perfect Cabinet for

RAISINS
PRUNES
CURRANTS
EVAPORATED FRUITS
Etc., Etc.

No shrinkage
No drying up
No loss in weight

Fruit kept Moist and Fresh always.

Height, 76 in.; width, 41 in.; depth, 28 in.

Write us for Descriptive Catalogue.

ARTHUR P. TIPPET & CO., MONTREAL

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

JOSEPH SUGDEN, confectioner and cigar dealer, Cornwall, Ont., is offering to compromise at 40c. on the dollar.

Robert Crawford, grocer, Winnipeg, has assigned.

J. M. Thibaudeau & Co., grocers, Quebec, have assigned.

Adam & Co. general merchants, Dauphin, Man., have assigned.

Joseph Germain, grocer, St. Bazile (Portneuf), Que., has assigned.

T. Graham Fraser, grocer, etc., New Glasgow, N.S., has assigned.

H. C. Pickles, general merchant, New Germany, N.S., has assigned.

Geo. A. Whittaker, general merchant, Oak Point, N.B., has assigned.

A. J. Allaire, general merchant, St. Guillaume D'Upton, Que., has assigned.

Wm. T. Pellow, grocer, Ashfield Township, Ont., has assigned to L. E. Dancey.

D. S. McLellan, grocer and butcher, Erin, Ont., has assigned to D. McKechnie.

J. A. Dupras, grocer, St. Louis de Mile End, Que., has assigned to Gagnon & Caron.

Mrs. F. Parent, general merchant, St. Jerome, Que., has assigned to Alexandre Desmarteau.

Marceau & Lemelin, general merchants, Lake Megantic, Que., have compromised at 75c. on the dollar.

John Hyde has been appointed curator of the business of W. T. Costigan & Co., commission merchants, Montreal.

John P. Graham, wholesale and retail grocer, Windsor, N.S., has assigned to W. H. Mosher. Preferences amount to $6,000 or $7,000.

PARTNERSHIPS FORMED AND DISSOLVED.

Lally & Cavanagh, fruiters and confectioners, Cornwall, Ont., have dissolved. Each continues.

Hill & Joyner, flour and feed merchants, Clinton, Ont., have dissolved. J. W. Hill continues.

Simpson & Young, general merchants, Crystal City, Man., are dissolving. P. A. Young & Co. continue.

Thomas & Greiger, liquor dealers, Rossland, B.C., have dissolved. They have been succeeded by D. Thomas & Co.

Rodolphe and Hector Lajoie have formed a partnership in Montreal to trade in groceries and liquors under the style of Gravel Freres.

Marie Begin and Emile Labrecque have formed a partnership in Levis, Que., to trade as grocers under the style of Begin & Lebrecque.

Clark's Sliced Smoked Beef

IS Perfect in Quality
Moderate in Price
Handsomely Packed
A Trade Winner.

1's Retail at - 25c.
½'s Retail at - 15c.
KEY OPENERS.

All WHOLESALE HOUSES carry these goods in stock.

SALES MADE AND PENDING.

Stitt & Mills, general merchants, Siocan City, B C., have sold their stock.

Croil & McCullough, general merchants, Wales, Ont., are about selling out.

The assets of H. Girard, general merchant, Lacolle, Que., have been sold.

The real estate of A. Laroche, flour dealer, Quebec, was sold on the 27th inst.

The general stock of Jules Parent, Beauport, Que., has been sold at 52c. on the dollar.

Jane A. Johnston, general merchant, Newbridge, Ont., is advertising her business for sale.

The assets of J. A. Dupras, grocer, St. Louis de Mile End, were sold at auction on the 30th inst.

The general stock of the estate of A. G. Lang, Hespeler, Ont., was advertised to be sold by auction 29th inst.

CHANGES.

E. W. Watt has started a grocery business in Ottawa.

Azaire Nault, Paris, Que., is commencing a general business.

R. S. Witzer has started a grocery and fruit business in Ottawa.

Thomas Daly, grocer, Seaforth, Ont., has sold out to Peter Dill.

The premises of L. N. Mainguy, grocer, Quebec, have been closed.

C. S. Cooke, Boissevain, Man., is commencing a general business.

David Stadelbauer, grocer, Berlin, Ont., has sold out to Norman Reist.

Horn & Trainer, Deloraine, Man., are commencing a general business.

Fisher & Co., general merchants, Russell, Man., have sold out to — Hill.

Ridley & Cleland are about starting a general business in Wales, Ont.

M. E. Roy, liquor merchant, Rossland, B.C., has removed to Lethbridge.

Hermisdas Viau, grocer, Montreal, has ceased trading under the name of S. Desy.

Robert Hill, general merchant, Glen Annan, Ont., has sold out to James Fleming.

Josephine E. Archer, grocer, Mitchell, Ont., has been succeeded by Hill & McLaren.

McDonald & McDonald, general merchants, Westville, N.S., have gone out of business.

W. C. Schlueter, general merchant, Preston, Ont., has been succeeded by C. Schlueter.

Mary Frances Culhane is registered proprietress of the grocery business of James O'Shaughnessy, Montreal.

John J. Campbell, general merchant, Little Glace Bay, N.S., has registered consent for his wife, Mary, to do business in her own name.

FIRES.

M. H. Howson, grocer, Teeswater, Ont., has been burned out.

Mrs. Johnston, grocer, Port Duchene, N.B, has been burned out.

Jess. Applegath, tobacco merchant, Toronto, has sustained damage by fire.

H. P. Eckardt & Co., wholesale grocers, Toronto, have sustained loss by fire and water. Insured.

Thomas Stewart, confectioner, St. Henri de Montreal, has had his premises damaged by fire. Insured.

M. Bouthillier, barber and cigar dealer, Montreal, has had his stock damaged by fire and water. No insurance.

DEATHS.

Geo. D. Dawson, of G. D. Dawson & Co., wine and liquor merchants, Toronto, is dead.

VALUE OF EARLY INDUSTRY.

Success in business begets success, and failure begets failure, says Retail Grocers' Advocate. The young man who has made a few thousand dollars at the age of 25 usually has an easy road to travel and seldom meets with failures afterwards; but those who have met with failures until 30 or 35, usually have failures afterwards. Their difficulties increase in the same proportion as they grow older, while the difficulties of the early successful man grow less and less with the advance of his years. The man in advanced years finds it harder to save than the younger man, and as it becomes more difficult to accumulate money, he is in danger of starting on insufficient capital and he naturally starts in smaller and less remunerative enterprises than his younger brother who had success early in life and more capital. While he whose career begins late has a struggle to earn the increasing necessities of life, the younger man is more likely to make more than he needs for his living, because he needs less, and naturally accumulates more capital.

CRANBERRY AND APPLE CROP.

An Auburn, Kings Co., N.B., despatch to The Halifax Chronicle says: Cranberry picking commenced this week, and the berries are looking well. Small lots have been sold at Auburn at $6 per barrel of 96 quarts. Most of the growers are packing in the new flat hoop barrel manufactured at Lequille, Annapolis county. The crop will probably average 2,000 barrels. The principal bogs at Auburn are owned by Judge Chipman, of Kentville; Dr. Balcom, of Aylesford; Rev. W. Ryan, Joseph Palmer and J. Spurgeon Bishop, of Auburn.

Fruit growers are selling their apples this year to speculators and not shipping themselves, and orchards have been bought, taking all grades throughout, at $2 per barrel, the farmer picking and packing under the supervision of the buyer. Gravensteins have been sold from $2 to $2.25 for the English market. Prices are steadily advancing. Speculators are offering 10c. a barrel more for apples packed in the new soft wood flat hoop barrel introduced by the Annapolis Manufacturing Co., Limited, of Lequille, and reports of sales from St. John, N.B., state that a shipment of Astrachans from Nova Scotia of equal quantities in flat hoop barrels and those put up in the antiquated split pole birch hoop barrel realized 20c. more on the flat hoop barrel.

A SMART TRICK.

They are telling a good story on my friend, the grocer next door. The other day a woman came in and said: "I want two dozen hens' eggs. They must all be eggs laid by black hens." The grocer said: "Madam, I am willing to accommodate you, but you have got the best of me this time. I don't know how to tell the eggs of a black hen from those of a speckled or white one." Said she: "I can tell the difference mighty quick." "If that is so, madam, will you kindly pick out the eggs for yourself?" She did so, and when the two dozen were counted into her basket the grocer looked at them and said suggestively: "Well, madam, it seems as though the black hens laid all the big eggs." "Yes," said she, "that's the way you tell them."—Ex.

PERSIAN DATE SITUATION.

In a circular issued to the trade, Mr. G. F. Nixon points out the position of Persian dates, stating that present market rates are fully ⅝c. per lb. below cost of import based on the chief holders' prices in London; also stating that no direct steamer will be run from Bussorah to the United States this year. The first tide from Bussorah this year will be on Oct. 10, as against Oct. 3, 1896, making it impossible to have any new crop here in time for the Thanksgiving demand. The new crop prospects are said to be not by any means satisfactory. From this position it would seem that spot stocks will have to supply the main demand before Christmas.—N.Y. Journal of Commerce.

WESTERN ASSURANCE COMPANY
Incorporated 1851.

Fire and Marine

Capital, subscribed	$2,000,000.00
Capital - - -	1,000,000.00
Assets, over - -	2,320,000.00
Annual Income -	2,300,000.00

Head Office: TORONTO, ONT.

Hon. Geo. A. Cox, President. J. J. Kenny, Vice-President
C. C. Foster, Secretary.

Buy Concentrated
VINEGAR

We claim a saving of 20 per cent. and a vinegar superior to any other brand.

Awarded Three Gold Medals.

Put up in demijohns and bottles, (smallest package contains 1 gallon) One gallon will make 23 gallons of vinegar that will keep pickles in prime condition.
Read the Dominion Analyst's Report in last week's issue. Ask other vinegar manufacturers to have their goods analyzed, (compare reports and buy the best).
Write for prices and full particulars of contents of different sized cases.

GRAPE WINE VINEGAR CO.
25 Front St. West
Sole Manufacturers. TORONTO

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT
We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples. . . . . .
VERRET, STEWART & CO., Montreal - Quebec.

AN AUTOMATIC SELLING MACHINE . . .
To sell———
Adams' Tutti Frutti
For full particulars, apply . . .
Globe Automatic Selling Co.
13 Jarvis Street, = TORONTO, ONT.

Boeckh's Brushes
are the standard of excellence in quality and workmanship, from which all other brands are judged. Your customers will judge your brush stock by the name of the makers. Our name or trade mark is recognized as guaranteeing the workmanship. Most folks know it well.
Chas. Boeckh & Sons, Mfrs., Toronto, Ont.

KEEN'S D.S.F. MUSTARD.

There's a Mustard as old as the hills
Far better than potions or pills,
Which will make your digestion
Quite strong, without question,
And cure you of numberless ills.

For a hundred and fifty-five years
It has flourished—lives still, and wears
A mark that is known,
From the pole to the zone,
KEEN'S name is the brand that it bears.

CURRENT MARKET QUOTATIONS

Toronto, Sept. 30, 1897.

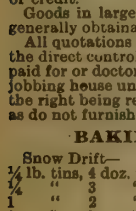
This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
¼ lb. tins, 4 doz. in case.....per doz.	$ 0 75
¼ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes.....per lb.	16
30 b. pails..... "	16



PURE GOLD.

5 lb. cans, 1 doz. in case.....	19 80
4 lb. cans, 1 doz. in case.....	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case.....	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
4oz. cans, 4 and 6 doz, in case.....	1 25
10 cent can.....	0 90
Ocean Wave—	
No 10 (5 oz.) 4 doz. cases, round or square.....	0 75
½ lb., 3 doz. cases, round	1 20
No. 1 (14 oz'), 2 doz. cases, round.....	1 80
1 lb., 2 doz. cases, round.....	2 00
3 lb., ½ " " "	5 75
5 lb., ½ " "	9 00

Prices of cheaper goods or special brands on application

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes.....	$ 2 40
" 10, in 4 doz. boxes.....	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ " "	14 00
Diamond— W. H. GILLARD & CO.	
1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 " " ..... "	90
¼ lb. tins, 4 " " ..... "	60
MAPLE LEAF BAKING POWDER.	
½ lb. glass jars.....$1 25	
1 lb. glass jars..... 2 00	
1 lb. sealer jars..... 2 25	
THE F. F. DALLEY CO.	
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases .....per doz. $0 75	
English Cream, ½ lb. tins, 4 to 6 doz. cases 1 25	
1 lb. tins, 2 to 4 doz. cases..... 2 00	
Kitchen Queen, ¼ lb, tins, 4 to 6 doz. cases 0 55	
½ lb. tins, 4 to 6 doz. cases 0 80	
1 lb. tins, 2 to 4 doz. cases 1 15	
English Cream, glass tumblers 0 75	
½ lb. jellies 1 25	
1½ lb. jellies 2 25	
1½ lb. Crown sealers 2 25	

BLACKING.

P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	8 25
THE F. F. DALLEY CO.	
English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
No. 5 " " " "	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
	per doz
New York Dressing, 1 doz. cases.....	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing.....	2 00
BERRY'S ENGLISH BLACKING.	
No. 1 Bronze Tins, per gross.....$	2 60
No. 2 Bronze Tins, per gross .....$	3 40
" 3 " "	5 60
" 4 " "	10 00
" 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50
THE ALPHA CHEMICAL CO.	
Shoe Dressing— in ¼ gross cases.	Per Gross
French Oil in 3-doz. cases.....$	22 00

Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood....	12 00
" Chocolate....	12 00
Alpha Chemical Co. French Castor Oil...	9 00
Alpha Chemical Co. Refined Sweet Oil...	9 00
Alpha Chemical Co. Turpentine.....	7 80
Moody's Non-Corrosive Inks.....	4 50
Shoe Blacking— in ¼ gross cases.	
Reliable French Blacking, No. 5	9 00
" " No. 4	4 50

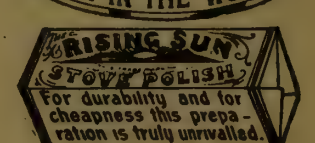
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
Alpha Metal Polish No 2.....	9 00
Patent Stove Polish—	
Sunlight Lead Bar.....	4 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases...	10 80
Moody's Black Lead	4 25
½ gross cases	
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	15 00

Quickshine Pipe Varnish.....	12 0
¼ gross cases, pressed top tins.	

Stove Polish—	per gross
Quickshine Polish	00
Reliable Paste..	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar.....	7 80

BLACK LEAD.

Reckitt's Black Lead, per box.....	$1 15
Each box contains either 1 gross, 1 oz., ½ gro. 2 oz., or ¼ gro. 4 oz.	
Dixon's Carburet of Iron Stove Polish, 70c doz .....Per gr	7 25



STOVE POLISH.

	Per gross
Rising Sun, 6 ounce cakes. alf-gross boxes.....	$ 8
Rising Sun, 3 ounce cakes, gross boxes.....	
Sun Paste, 10c. size, ¼ gross boxes....	10
Sun Paste 5c. size, ¼ gross boxes.....	

THE F. F. DALLEY CO.

Gem Stove Polish, ¼ gross cases	$9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05¾
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05¼
German X, with Cuttlefish Bone	0 04¾
German, with Cuttlefish Bone	0 04¼
London Bird Seed, bulk 25 lb. cases	0 04½
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " 5c. " 48 " "	0 03

CORN BROOMS

CHAS. BOECKH & SONS.

	per doz net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS.

	per doz.	
Apples, 3's	$0 70	$0 95
" gallons	1 50	1 80
Blackberries, 2	1 40	1 70
Blueberries, 2	0 75	0 85
Beans, 2	0 65	0 95
Corn, 2's	0 55	0 75
Cherries, red pitted, 2's	1 75	2 25
Peas, 2's	0 75	0 85
" Sifted select.	0 90	1 00
" Extra sifted	1 25	1 40
Pears, Bartlett, 2's	1 65	1 75
" " 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 50	2 60
Peaches, 2's	1 65	2 00
" 3's	2 50	3 00
Plums, Green Gages, 2's	1 55	1 80
" Lombard	1 50	1 70
" Damson Blue	1 10	1 40
Pumpkins, 3's	0 70	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 50	1 80
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	0 80	0 85
Lobster, talls	2 40	2 50
" flats	2 70	2 85
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 35	1 50
" " Horseshoe.	....	1 50
" " to arrive	1 15	1 30
" Cohoes "	0 95	1 00
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, Sportsmen, ½'s	....	0 21
Sardines, key opener, ½'s	0 16	0 18½
" " " " " ¼'s	0 10½	0 11
Sardines, other brands 9¾ 11	0 16	0 19
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36
Sardines, Amer., ¼'s "	0 04½	0 09
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00

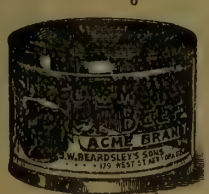
MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10 1 15
Kippered Herring, 1-lb	1 60 1 90
Herrings in Tomato Sauce	1 70 1 90
Herrings in Shrimp Sauce	2 00 ....
Herrings in Anchovy Sauce	2 00 ....
Herrings a la Sardine	2 40 ....
Preserved Bloaters	1 85 1 90
Real Findon Haddock	1 85 1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans	$1 25 $1 35
" " " 2 "	2 30 2 50
Comp Corn Beef 4-lb. can	....
" " " "	7 75 8 25
" " " 14 "	15 00 16 00
Minced Callops 2 "	.... 2 60
" " ‖ "	2 60 2 65
Lunch Tongue ‖ "	3 40 3 50
" " 2 "	.... 6 00
English Brawn 2 "	2 75 2 80
Camb Sausage 1 "	.... 2 50
" "	.... 4 00
Soups, assorted 1 "	.... 1 50
" " 2 "	.... 2 25
Soups and Boull. 2 "	.... 1 80
" 6 "	.... 4 50



Acme Sliced Beef.
No. 1 tins, key, 2 doz., per doz. $2.75.

Beardsley's Boneless Herring. per doz
2 doz.... 1 40

ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb	1 40 1 50
" 2 lb	2 60 2 75
" 4 lb	5 50 5 80
" 6 lb	8 50 8 80
" 14 lb	17 50 18 00
Roast Beef, 1 lb	1 40 1 50
" 2 lb	2 60 2 75
Luncheon Beef, 1 lb	1 60 1 70
" 2 lb	2 75 2 85
Brawn 1 lb	1 30 1 40
" 2 lb	2 35 2 50
" 6 lb	6 60 6 80
" 14 lb	14 50 15 00
Ox Tongue, 1½ lb	7 00 7 20
" " 2 lb	8 50 8 80
" " 2½ lb	10 75 11 00
Lunch Tongue, 1 lb	3 35 3 50
" " 2 lb	6 50 6 80
Chipped Beef, ½ lb	1 60 1 70
" " 1 lb	2 65 2 80
Pigs' Feet, 1 lb	1 65 1 75
" " 2 lb	2 45 2 60
Potted Meats, Tongue or Ham ¼ lb	70 75
Potted Meats, Tongue or Ham ½ lb	1 20 1 25
Potted Deviled Ham or Tongue, ¼ lb	70 75
Potted Deviled Ham or Tongue, ½ lb	1 20 1 25

WHITE LABEL.

Soups Assorted, 1 qt	3 00 3 15
" " 1 pt	2 00 2 10
Gelatine of Boar's Head, 2 lb	3 00 3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb	3 00 3 10
Plover Roast	5 00 ....
Sliced Gold Band Bacon	3 00 ...

Codfish.

	per doz
Beardsley's Shredded, 2 doz. pkgs	0 90

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	0 75
Flirtation Gum (English or French wrappers) 115 1c pieces	0 65
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

	per lb.
Cocoa— EPPS'S.	
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE "DIAMOND"

OIL BLACKING

TRADE OIL MARK

Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and Stove Varnish Harness Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**

COWAN'S

Hygienic and Perfection — **Cocoas** and Cocoa Essence

Queen's Dessert, Royal Navy and Perfection — **Chocolates**

Chocolate Pink, White, Lemon Color — **Icings** A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LIMITED TORONTO

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb. Boxes.

Special Agent, **C. E. COLSON, MONTREAL**

STONEWARE

QUALITY THE BEST.
PRICES RIGHT.
TRY US.

HART BROS. & LAZIER

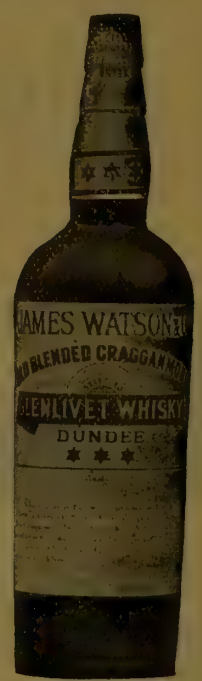
Belleville, Ont.

Send for price list. Mention GROCER.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1844 — IS THE BEST.

ASK FOR

MOTT'S



Always the Same.

The Best on the Market.

Have you got it in stock?

Chard, Jackson & Co.

Agents for the Dominion

10 Lemoine St.

MONTREAL

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

CHOCOLAT MENIER.

	In 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Vanilla—per lb.	$ 0 32	$ 0 34	$ 0 36
Yellow wrapper, Unsweetened—			
Blue Premium	0 35	0 37	0 39
		Per case.	Less than case
Pastilles—			
Yellow wrapper, 108 bxs. to the case		$20 00	0 20
Croquettes—			
Yellow wrapper, 9 bxs. of 12 packages		$20 00	0 20

FRY'S.

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ½'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
" ½ lbs. 12 lb. boxes	....

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

WALTER BAKER & CO.'S.

Chocolate—	
Premium No. 1 boxes 12 lbs. each	
Baker's Vanilla in boxes, 12 lbs. each.	50
Caraccas Sweet, in boxes, 6 lbs. each.	38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate	
In canisters, 1 lb., 4 lb. and 10 lb.	0
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, ½ lb., tins.	0

COCOANUT.

CANADIAN COCOANUT CO,

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ½ " " "	0 28
" ⅓ " " "	0 29
" ⅙ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macaroon, " " " "	....
Crown Desic., 12, 20 or 25 lb. "	....
Special, " " " "	....

Barrels, 2c. per lb. less.
Terms, 3 p.c., off 30 days.

CENTURY RUN

is our new biscuit. When ordering don't overlook this line. It will be something new to offer your customers. They naturally get tired of the same old lines, so we keep adding new ones to our list and you are thereby enabled to offer "the latest" when you deal with us.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President. **7 Front Street East, Toronto.** S. R. Parsons, Vice-President.

COFFEE.

Green.		per lb
Mocha	0 27½	0 30
Old Government Java	0 30	0 33
Rio	0 09½	0 13
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 18	0 22
Maracaibo	0 16	0 20

JAMES TURNER & CO.

Mocha	....	0 34
Damascus	....	0 30
Cairo	....	0 25

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	....	0 34
Our Own "	....	0 32
Jersey "	....	0 30
Laguaya "	....	0 25
Mocha and Java	0 32	0 34
Old Government Java	0 30	0 32 0 35
Arabian Mocha	0 32	0 34
Maracaibo	0 26	0 28
Santos	0 18	0 22
Crushed East India	....	0 18

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25

Crown Brand (Robert Greig & Co.)—

1	oz. Bottle, per doz.	0 90
2	" " "	1 50
2½	" " "	2 00
4	" " "	3 00
8	" Bottle "	6 00
4	" Glass Stop'r "	3 50
8	" " "	7 00

Parisian Essence, per gross		21 00
Ketchup, Fluted Bottles	gross	12 00
Ketchup, Screw Top	"	21 00
" S. & L. "High Grade" per doz		3 50
Pepper Sauce, per gross		15 00

BOVRIL.

	per doz.
Bovril—1 oz. bottles	$2 00
2 oz. "	3 75
4 oz. "	6 50
8 oz. "	11 25
16 oz. "	18 25
Small bottles, (to make one cup)	1 00
Invalid Bovril—2 oz. jars	3 85
4 oz. jars	6 55

FRUITS.

FOREIGN.		per lb
Currants—Provincials, bbls	....	....
" ½ bbls	....	....
" Filiatras, bbls	....	....
" ½ bbls	....	....
" cases	....	0 06½
" Patras, bbls	....	....
" ½ bbls	....	....
" cases	....	....
" Vostizzas, cases	0 07	0 08
" Blue Pearls	0 08¼	0 08½
" cleaned, Kalamos, cases	....	0 06¾
" " Morea "	....	0 07
" " Vonitza "	....	0 07½
Dates, Hallowee boxes (new)	0 05¼	0 06
Figs—Eleme	0 09	0 12
" tape	0 03	0 04
" natural, boxes	0 05	0 06
" ditto, bags	....	0 04½
Prunes—Bosnia, cases	....	....
" Bordeaux	....	....
Raisins—Valencia off stalk (old)	....	0 04
" Fine, off stalk	....	0 04½
" Selected	....	....
" Layers	....	0 06
" Sultanas	....	0 10½
" Cal. Loose Muscatels 50 lb. bxs., 3 & 4 cr.	0 06½	0 07

Malaga		per box.
" London Layers	....	....
" Dehesa Clusters	....	....
" Imp. Russian Clusters	....	....

DOMESTIC:		
Apples, dried, per lb	0 04	0 05
" evaporated	0 06	0 07

FOOD.

	per brl.	
Split Peas	3 25	$3 50
Pot Barley	3 25	3 50
Pearl Barley, XXX, 49-lb. pkt.	....	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50

(Sold by all wholesale grocers.)

KEOFFE'S FAMILY GELATINE.

Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz.	95
1 " " Red, "	1 00

COX'S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—50 to 60 dy, $1.85 Toronto.

WIRE NAILS — $1 90 Toronto, Hamilton, London.

HORSE NAILS—
Canadian, dis. 50 per cent.

HORSE SHOES—
From Toronto, per keg 3 35

SCREWS—Wood—
Flat-head bright, 87½ and 10 p. c. dis.
Round-head bright, 80 and 10 p. c. dis.
Flat-head brass, 82½ and 10 p. c. dis.
Round-head brass, 75 and 10 p.c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	0 00	1 30
ROPE—Manilla	0 07½	0 08½
Sisal	0 05⅜	0 06⅞
AXES—Per box	5 25	9 00

SHOT—Canadian, dis, 17½ per cent.

HINGES—
Heavy T and strap, 70 per cent.
Screw, hook and strap 2 40 3 50

WHITE LEAD—Pure Association guarantee, ground in oil. per 100 lbs.

25 lb. irons	5 50
No. 1	5 22½
No. 2	4 70
No. 3	4 37

TURPENTINE—
Selected packages, per gal. 0 44
2c, extra outside points.

LINSEED OIL—

Raw, per gal	0 43	....
Boiled, "	0 45	....

2c. extra outside points.

GLUE—Common per lb 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.
Frank Magor & Co., Agents.

Orange Marmalade	....	1 50
Clear Jelly Marmalade	....	1 80
Strawberry W. F. Jam	....	2 00
Raspberry " "	....	2 00
Apricot " "	....	1 75
Black Currant "	....	1 85
Other Jams " "	1 55	1 90
Red Currant Jelly	....	2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $11 00

WINES, LIQUORS AND MINERAL WATERS.

CHARD, JACKSON & CO., MONTREAL, AGENTS.

Watson's Scotch—		
1 Star Glenlivet, in cases	$8 50	$9 00
3 " " "	9 50	10 00
Old Liqueur "	15 00	15 50
Old Glenlivet, in wood, p.gal.	4 25	6 00
Watson's Irish—		
Old Irish	7 50	8 00
Banagher "	9 50	10 00
" in wood, per gal	4 25	5 25
Geo. Sayer & Co. Cognac—		
I Star, in cases	11 50	12 00
V.S.O.P "	16 50	17 00
In wood, per gal	4 50	6 50
Warter & May, Oporto—		
Ports	2 10	6 50
Wisdom & Warter—		
Sherries	2 00	6 00

J. & R. M'LEA, MONTREAL.

Cockburn very old Highland	8 75	9 25
" Special Scotch	9 50	10 00
" Special Liqueur, 14 years old	15 50	16 50
In wood—Fine old Scotch	....	4 40
Special old Scotch	....	5

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb.
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

per gross.		per gross.
Pony size	$ 7 50	Beer Mug 16 20
Small Med.	7 50	Tumbler 11 50
Medium	10 80	Cream Jug 21 00
Large	12 00	Sugar Bowl 22 00
Spoon	18 00	Caddy 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard, bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

RICE, SAGO, TAPIOCA.

Rice—	per lb.	per lb
Rangoon, imported	0 03⅝	0 03⅞
Patna	0 04¾	0 05¾
Japan	....	0 05
Imperial Seeta	....	0 05½
Extra Burmah	0 04¼	0 04⅜
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

SODA.

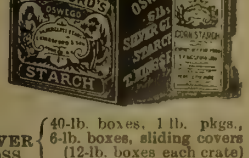
Bi-carb, stand'rd, per 100-lb. keg	2 40	2 50
Sal soda, per bbl	0 85	0 90
Sal soda, per keg	0 95	1 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—		
No. 1 White or Blue, cartoons	....	0 05
Canada Laundry	....	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	....	0 07
Silver Gloss, 6-lb. tin canisters	....	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	....	0 07
Silver Gloss, large crystals	....	0 06
Benson's Satins, 1-lb. cartoons	....	0 07½
No. 1 White, bbls. and kegs	....	0 04½
Benson's Enamel, per box	....	3 00
Culinary Starch—		
W. T. Benson & Co 's Prep. Corn	....	0 06
Canada Pure Corn	....	0 05
Rice Starch—		
Edwardsburg No. 1 white, 1-lb. cart.	....	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	....	0 7½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1 lb. pkgs.	0 08
	6-lb. boxes, sliding covers	
	(12-lb. boxes each crate)	0 08½
PURE—16-lb. boxes		0 07
OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	07

To Our Grocery Friends.

In the short time that our **New No. 1 White 3-lb. Cartoon** has been placed before the Trade, we find that it is rapidly becoming a **Popular Package**, as evidenced by the very large demand for it, and we would strongly advise all **Up-To-Date Grocers** who require the finest quality of Starch contained in the newest and most attractive package to **consider** this. Be sure you get the **New** No. 1 White 3-lb. Cartoon.

THE BRANTFORD STARCH CO., Limited, - BRANTFORD, ONT.

For puddings, custards, etc.

ONTARIO STARCH — 38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS — Silver Gloss	0 07½
" Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs..	0 04¼
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs....	0 05
Bbls., 175 lbs	0 04½
Kegs, 100 lbs	0 04½
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs....	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs	0 05
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06

SUGAR.

	per lb.
Granulated—	
Redpath and St. Lawrence, single barrels	04 9-16
Redpath and St. Lawrence, 5-barrels	0 04½
Acadia, single barrels	0 04½
" 5 "	04 7-16
Paris Lump, bbls. and 100-lb. boxes	0 05¾ 0 05½
" in 50 lb. boxes	0 05½ 0 05⅝
Extra Ground, bbls. Icing	0 00 0 05¼
Powdered, bbls	0 00 0 05¼
Very bright refined	0 03¾ 0 04
Bright Yellow	0 00 0 03⅝
Dark Yellow	0 03½ 0 03⅝
Demerara	0 03½ 0 03¾
Raw, in bags	0 03¼

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark, per gallon	0 23	0 25
Medium	0 28	0 35
Bright	0 32	0 42
Honey (com)		0 40
" 2 gal. pails		1 00
" 3 gal. pails	1 35	1 40

MOLASSES.

Barrels	0 23	0 35
Half-barrels	0 25	0 37

SOAP.

Rabbitts "1776" Soap Powder $3 50

Box Lot	4 20
Box Lot	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

RAM LAL'S (lead packages)

Cases, each 60 1-lbs		0 35
" " 60 ½-lbs		0 35
" " 30 1-lbs		
" " 120 ½-lbs		0 36

BLACK.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14

Young Hyson— PING SUEYS.

Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

Half Chests— JAPAN.

Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07½	0 11

LIPTON S TEAS.

No. 1 Ceylon, retailed at	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices,

"SALADA" CEYLON.

	Wholesale	Retail
Brown Label, 1s and ½s	0 20	0 25
Green Label, 1s and ½s	0 22	0 30

Blue Label, 1s and ½s and ¼s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label, retail at 30c		0 22
Green Label " 40c		0 28
Red Label " 50c		0 35
Orange Label, retail at 60c		0 42
Gold Label, " 80c		0 58

Terms, 3 per cent. off 30 days.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 73
Ingots, rough and ready, 8's	0 71
Laurel, 3's	0 68
Brier 8's	0 63
Index, 7's	0 60
Honeysuckle, 8's	0 72
Napoleon, 8's	0 66
Victoria, 16's	0 63
Prince of Wales, in caddies, 8's	0 64
" " in 40-lb. boxes	....

WASHING POWDER.

"SILVER DUST"

Case 72 1-lb. cartoons	5 00
Half case.. 36 1-lb. "	2 50
Case 24 3-lb. "	4 25
Half case.. 12 3-lb. "	2 12
Case 100 5-cent packages	3 50
Half case.. 50 5-cent packages	1 80

WOODENWARE.

	per doz
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	3 00
" 1	2 50
" 2	2 00
" 3	1 50

THE E. B. EDDY CO.

Washboards, Planet	1 70
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots.	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Parlor	1 30	1 40
Red Parlor	1 50	1 60
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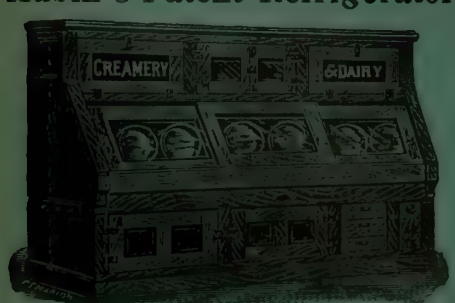

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VOL. XI MONTREAL AND TORONTO, OCTOBER 8, 1897. No. 41

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THE CANADIAN GROCER

Vol. XI. (Published Weekly) MONTREAL AND TORONTO, OCTOBER 8, 1897 ($2.00 per Year) No. 41

THE PRUNE INDUSTRY IN CALIFORNIA.

THE growth of the prune industry in California is one of the marvels of the state. Along with its monster rose bushes, enormous trees, towering mountains, fields of wheat of thousands of acres each, big hotels, and monstrous sea fish, it has by far the greatest prune orchards in the world. While prune orchards of 10 and 12 acres in France and Italy are considered large, there are a dozen in the Santa Clara and Sacramento valleys that comprise more than 120 acres each and 12,000 trees. One or two cover 500 acres, and comprise 50,000 trees. Several individuals and firms have each more than $175,000 invested in prune orchards in Central California. In 1880 there were less than 4,000 acres of prune orchards in California. When the census was taken in 1890 it was found there were 13,000 acres and 1,300,000 prune trees planted. That year there was a dearth of fruit in the Eastern States caused by blasting frosts late in the spring, and there never was such a season of money-making among the fruit growers in California. Hundreds of growers in 1890 sold prunes on the trees for $60 a ton. A dozen men made $5,000 clear that year from ten-acre orchards of prunes, and men who got $4,000 from such orchards were common. That condition of the market and the McKinley tariff law, which put an extra duty on French and Turkish prunes in the same year, gave a phenomenal boom for prunes. In the following winter and spring more than 24,000 acres were planted to the fruit, and in 1892 some 16,000 more acres were planted. The Los Angeles Times recently estimated that there are now 53,000 acres of bearing prune orchards in this State, where there were 4,000 seventeen years ago. Besides this there are about 13,000 acres yet to come into bearing. Last year the product of prunes in California was 91,000 tons, and but for frosts that damaged the crop last April when the trees were in full bloom, the total product would probably be more than 110,000 tons this summer. The Los Angeles Times reckons that about $20,000,000 is invested in the prune industry. That estimate includes the value of land, trees, irrigation systems, tools, packing houses, and harvesting devices.

This is the noon of the prune harvest in California, and although the crop is a short one, the daily scenes in the great prune orchards are lively and interesting. Many thousands of men, women and children throughout the valleys of Central and Southern California are busy in the prune orchards and at the fruit-packing houses. A prune orchard in itself is one of the most beautiful things in horticulture. The thousands of trees are planted in long rows, in such symmetry that one may look in any direction among them and the alignment is perfect. The ground is soft and even, and years of cultivation and care have made it so smooth that not a pebble or a clod, a blade of grass or the smallest weed may be seen anywhere. The sweet scent of the ripened fruit, the music of the birds, the laughter and songs of the workers, all combine to make a harvest scene in an extensive prune orchard a mixture of romance and commercial thrift.

When the fruit grower, who has been daily watching the process of ripening of his crop, finds that the fruit is soft to the touch, he employs a force of workers. Great sheets of cloth are laid on the ground beneath the trees, while strong men shake the trees and boys shake the branches so that the prunes fall. The sheets are gathered up at the ends, and the fruit is poured into padded boxes, so as to avoid much handling. Tree after tree is treated in this way once each day until the crop is gathered. The operation is repeated once each day for twenty days on some trees before all the prunes are harvested. Meanwhile, the gathered fruit is carried to the washing boxes and the dipping caldrons. The prunes are put into heavy wire cages holding several hundred pounds each, and are first dipped into running water, where the dirt and dust are washed away. In a moment more the cage is elevated on a crane and then let down into a caldron of hot water, heavy with concentrated lye. The purpose of this is to remove the bloom and to crack the skin that envelops the flesh of the prunes, in order that the drying process may take place more rapidly. In its natural state the skin is so smooth and tough that it would take a week to dry the fruit properly for the market. From the caldrons of hot lye water the cages of prunes are lifted again and once more plunged into hot clean water containing a clear white syrup, so that the lye may be washed away and a gloss be given the fruit.

Then comes the drying process. Girls and boys come with shallow wooden trays a yard square, and as the prunes pour down from a hopper into which they are dumped from the cages, deft hands spread the product over the trays in the twinkling of an eye. A little tramway carries the trays and fruit out into the drying yard every minute, and there on ground covered for two or three acres with some cheap fabric the prunes are placed for drying by the sun. There is a strong sunshine twenty-nine days out of thirty in each summer month in the valleys of Central and Southern California, and so it is the rule that prunes are well dried in two and a half or three days. A little army of workers is always busy in the prune harvesting season in gathering the dried product from the trays and carrying it in baskets to the sweat boxes, where, after a week or ten days, the dampness that arises from quickly dried fruit has evaporated. Often a prune grower on an extensive scale may have in bins, at the close of the harvesting of the crop, 600 or 700 tons of dried prunes, while his drying yard of several acres may be so completely covered with trays as to look as

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Close quotations on round lots.

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if smeared a purple black. The more extensive prune growers in California handle as many as seventy tons of prunes in a day. It takes from two and one-half to three pounds of the green fruit to make one of the dried product.

The active work of the harvest over, the grower looks about for buyers for his yield. There are always scores of purchasing agents for eastern wholesale fruit dealers and commission houses throughout the horticultural regions of California in the fruit season, and there are hundreds of local fruit shippers in the state. The fruit is sampled and tested for its saccharine qualities, the firmness of the flesh, and the gloss of the skin. Little bags of sample fruit are sent here and there. When a sale is made it is done on the basis of the sizes of the dried prunes. Thus there are six sizes: 1. Those ranging from 40 to 50 to the pound; 2, 50 to 60 to the pound; 3, 60 to 70; 4, 70 to 80; 5, 80 to 90, and 6, all above 90. An experienced prune grower and buyer can tell at a glance what size of fruit he is looking at, and, of course, the size of 50 to 60 is the most marketable.

Then come the grading and sacking or boxing of the prunes. The fruit is shoveled into a hopper with a prodigality that makes one who has been used only to buying a pound or two of prunes at a time open wide his eyes, and allowed to run through a patent machine that grades the fruit into the six sizes. The best grades of prunes are packed carefully in wooden boxes, while the smaller and cheaper grades are put up in white muslin sacks.

A host of people who have bought prunes all their lives will be surprised to know that there are thirty-two distinct varieties of prunes in Europe and America and as many more varieties that are classified as plums. There is a perennial argument at all the conventions of horticulturists as to what are prunes and what plums, for the two fruits are very closely related members of the same family. While there are eleven varieties of prunes in California, the rank and file of the orchardists know but four. The variety known as the California, or petite prune d'Agen, is by far the most generally grown in this state and forms the bulk of the product sent to the eastern markets in the dried form. It originated in the south of France eighty years ago, and was brought to California in 1870. In California soil and climate the fruit grows larger than in France, and many horticultural experts used to believe it was an entirely new variety of the fruit. The prune d'Agen grows as large as a common hen's egg; it is exactly ovoid, its flesh is yellow, tender and firm, and it is very rich in saccharine juice. The silver prune—known to the fruit trade as Cal's Golden Drop—is one of the best varieties in California for green fruit shipments. It originated in Oregon thirty years ago, and grows larger than the prune d'Agen, and is therefore not so easy to dry as the other varieties. Then there is the Bulgarian prune, which originated in Bulgaria many years ago. It has grown prolifically in California, and it is the largest and most regular bearer of any variety of prunes on this coast. It has an unusually firm, hard flesh, and is a favorite with canners.

The most recent variety of prune among the orchardists of California is that known as the Tragedy. It was originated in this state and is a cross between the famous German prune of the Old World and the Duane plum of New York state. Several thousand acres were planted to this variety of fruit three years ago, and it is believed it will be the most important prune of commerce in America in another decade. The trees grow large and fast. The fruit is a little larger than a hen's egg, the skin is a dark purple, the flesh a yellowish green, and it is the sweetest of all the prunes grown in this state. The crop begins to ripen in June, and for that reason it is a favorite with shippers of green fruits.

The age at which prune orchards come into bearing in California is a matter of wonder among horticulturists the world over. No where else do prune trees come to full development and fruition so quickly as in this state. While it is rare to have prune trees in France and Turkey come into bearing before seven years old, the same varieties of trees will bear at three years of age in California, and at five years will produce 60 and 70 pounds of fruit to the tree. When eight years old a prune orchard that has been well watered and cultivated will be in full bearing and may be relied upon to yield from 200 to 300 pounds of fruit annually. But the horticulturists believe that this extraordinary prolificness will shorten the period of a prune tree's bearing ability. In Europe the average period of a prune tree's service is 45 years. There is reason to believe that it will be less than half that in California.

The largest importation of foreign prunes into the United States was in the year 1887, when the quantity of the dried product imported was 92,000,000 pounds. That same year California produced 5,825,000 pounds of dried prunes. In 1892 the importation of dried prunes was 6,471,000 pounds, and the California product 41,265,000 pounds. The Horticultural Commission of this state has studied the reports of the importation of dried prunes and the shipments by railroad of the product for some years, and it finds that the average yearly consumption of prunes in the United States, when business is healthy and the people have employment, is 74,260,000 pounds. It is found that the working people in the cities are the best consumers of California prunes, and that hundreds of tons of the fruit are eaten by seamen and on board the naval vessels of the world.—New York Sun.

Business in the C.P.R. Land Department continues good, and the increase of the current month, compared with corresponding periods of previous years, is equal to the record of the first months of the year.

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THOS. KINNEAR & CO. WHOLESALE GROCERS 49 FRONT STREET EAST **TORONTO**

WHAT IS KNOWN OF MACKEREL.

THE most important contribution to the just issued Journal of the Marine Biological Association is a report on the present state of knowledge with regard to the habits and migrations of the mackerel, prepared by Mr. E. J. Allen, the energetic director of the Plymouth Laboratory, for use of H.M. Inspectors of Irish Fisheries. It may not be generally known that the Treasury, when last promising its usual grant of £1,000 a year, made a condition that the association should give what help it could to the Irish inspectors in this matter, and Mr. Allen's report is in all respects excellent and alone worth more than the cost of The Journal. It seems that no one has thought it worth while to observe the manner in which mackerel keep together in shoals, but it is suggested that their iridescent color may aid in this object. Our mackerel (scomber scomber) and allied species are found in most waters, but Mr. Allen does not mention Australasia in this connection ; and the breeding season varies in different localities—in the Mediterranean as early as January, off Ireland in May and June, off Plymouth in June and July, and off Norway in the first half of July, and so on. Mr. Matthias Dunn's observations in Cornwall on the rate of growth gives ⅞cm. at three months, 16-17cm. at six and 21-23cm. at twelve ; Mr. Cunningham's off the British coast generally 1.35 to 1.925cm. at one or two months, 22-23cm. at twelve and 14-20cm. at 16 months. Further research is needed to clear up this important point. Practically nothing is known, Mr. Allen says, with regard to the size at which the mackerel begins to breed. In its early stages this fish lives upon the small organisms of the plankton, including larval fish. Like the herring, it obtains its food by straining the sea-water through its gill-rakers, as it swims open-mouthed through the sea. Toward the close of the summer and in the autumn, however, it feeds chiefly on young herring, sprats, pilchards and rockling, hunted by sight. Hence the fine condition of the autumn fish. The subject of the migration of mackerel is one of perennial interest, and Mr. Allen's analysis of all known information is very useful, and he discusses the matter in a most methodical manner month by month with regard to both Europe and America. Under the heading of the present month Mr. Allen notes that there appears to be a general idea among the fishermen that the autumn fish, both on the southwest of Ireland and elsewhere, belong to a different race from those taken in the spring, but no successful attempt has ever been made by naturalists to prove or disprove this contention. The autumn fish, it may be noted, are all immature. Where do the mackerel go when they leave the coast? Mr. Allen suggests two alternatives :

First—The mackerel may live near the surface of the ocean at considerable distances from the land, in regions where they find a suitable sea temperature.

Second—They may live in deeper layers of the sea, at a greater or less distance—possibly never at a very great distance—from their summer localities, where it is possible that they may find the conditions favorable.

There is no record of their being caught down south in the winter months, unlike the swallow and other migratory birds, nor have they been seen at the surface in the warmer regions of the open ocean at any time of the year. Mr. Allen thinks the facts point to the latter conclusion. The facts in question as regards America are pretty clear ; but on this side the herring pond 'tis mere speculation. There is no information as to the temperature of likely parts of the Atlantic lying off the European coasts, but it seems to be a fact that the mackerel migrate through the English Channel to the North Sea, and return in the autumn. Our readers by this time will have gathered that Mr. Allen's report is of exceptional interest, but it makes it painfully evident that our scientists have paid very little attention to mackerel, and are woefully ignorant about one of the most important of our food fishes. In America, where the value of the sea fisheries is better appreciated, more has been done in this direction. Mackerel remains for our young men a terra incognita, well worthy of exploration.—Fish Trades Gazette.

MONTREAL GROCERY TRAVELERS.

At the regular meeting of the Wholesale Grocery Travelers' Association of Montreal, at the residence of the president, Mr. E. Massicotte, the most important business of the evening was the election of officers for the ensuing year, the following gentlemen being elected :

Hon. President—Mr. H. Laporte, of Laporte, Martin & Cie.
President—Mr. E. Massicotte (re-elected).
1st vice-president—J. N. Crepeau.
2nd vice-president—W F. Leclerc.
Treasurer—A. E. Cardinal.
Assistant treasurer—J. O. Mercier.
Secretary—P. Gannon.
Assistant secretary—J. Charbonneau.
Directors—W. H Dunn, W. E. Sullivan, A Orsali, G. Lamoureaux, J. A. Prudhomme, J. H. Archambault, A. Lagarde, J. E. Renaud, L. Larue, J. Malette, J. Z. Goulet, P. Daoust, L. Archambault. E. Upton, J. O. Deziel, J. E. Levesque, H. Poirier, P. Brumault and A. Martin.

Dr. Plouffe was appointed medical officer of the association.

It was decided to hold a banquet early in January, and a committee was appointed to look after the necessary arrangements.

TROUT A LA HOTELIERE.

Have one fish, weighing a quarter of a pound, for each person; split it through the entire length of the back, take out the middle bone, and lay it on the flesh side on a buttered dish. Pour over some oil, season, and set into a quick oven. When done put inside of each trout a spoonful of maitre d'hotel butter, close, dress and garnish with potatoes, English style.

These English patatoes are potatoes cut the same size and shape as a pigeon's egg, then steamed for about 15 minutes. Serve a separate sauce, made of espagnole and meat glaze, finishing it at the last moment with a piece of good butter and lemon juice ; run it through tamis ; then add chopped parsley

To Satisfy You

"The proof of the pudding is in the eating." An inferior quality of Rolled Oats may LOOK all right, but appearances sometimes deceive your customer. So we look to quality first—cleanliness—freedom from hulls—rich nutty flavor. It is all these little things that keep the permanent customer.

Hence—we aim to keep your permanent customers, permanent by satisfying you, you see, with

Tillson's Pan Dried Rolled Oats

The Tillson Company Limited
Tilsonburg, Ont.

BOYS WITH NO CHANCE.

IN another log-cabin, in the backwoods of Ohio, a poor widow is holding a boy eighteen months old and wondering if she will be able to keep the wolf from her little ones. The boy grows, and in a few years we find him chopping wood and tilling the little clearing in the forest, to help his mother. Every spare hour is spent in studying the books he has borrowed, but cannot buy. At sixteen he gladly accepts a chance to drive mules on a canal towpath. Soon he applies for a chance to sweep floors and ring the bell of an academy, to pay his way while studying there.

His first term at Geauga Seminary cost him but $17. When he returned the next term he had but a sixpence in his pocket, and this he put into the contribution box at church the next day. He engaged board, washing, fuel and light of a carpenter at $1.06 a week, with the privilege of working nights and Saturdays all the time he could spare. He had arrived on a Saturday and planed fifty-one boards that day, for which he received $1.02. When the term closed he had paid all expenses and had $3 over. The following winter he taught school at $12 a month and "board around." In the spring he had $48, and when he returned to school he boarded himself at an expense of 31 cents a week.

Soon we find him in Williams College, where in two years he is graduated with honors. He reaches the State Senate at twenty-six and Congress at thirty-three. Twenty-seven years from the time he applied for a chance to ring the bell at Hiram College, James A. Garfield became President of the United States. The inspiration of such an example is worth more to the young man of America than all the wealth of the Astors, the Vanderbilts, and the Goulds.

Among the world's greatest heroes and benefactors are many others whose cradles were rocked by want in lowly cottages, and who buffeted the billows of fate without dependence, save upon the mercy of God and their own energies.

With five chances on each hand and one unwavering aim, no boy, however poor, need despair. There is bread and success for every youth under the American flag, who has energy and ability to seize his opportunity. It matters not whether the boy is born in a log-cabin or in a mansion; if he is dominated by a resolute purpose, and upholds himself, neither men nor demons can keep him down.—Pushing to the Front.

The insolvent stock of T. M. Shoebottom & Co., retail grocers, Dundas street, London, valued at $2,439.88, has been sold to A. E. Shoebottom at 70c. on the dollar.

Calls will now be frequent for

SEEDS in bulk, of which we have fine qualities in the following :—

Cardamon
Carraway
Celery
Coriander
Mustard

HERBS powdered from the finest grades of whole goods, sealed in tin cans immediately after grinding, thus preserving all the finest flavors. . . . .

Sage
Thyme
Mint
Summer Savory
Sweet Marjoram
Parsley

Have we your order?

PURE GOLD MFG. CO.
Toronto

BUY THESE GOODS

Why? They will make you money. They are all trade winners. They don't require Premium to make them sell. Quality is their greatest advertisement. Their sales are increasing daily. What better could you want?

For sale by all leading Wholesale Grocers.

Manufactured by **THE ALPHA CHEMICAL CO., BERLIN, ONT.**

CALIFORNIA ORANGES AND LEMONS.

THE Arlington Heights Fruit Co., of California, write W. G. A. Lambe & Co., Toronto, regarding the prospects for the orange and lemon crop as follows:

Oranges—It is estimated by some that the orange crop of Southern California will reach 14,000 carloads, or about four and a half million boxes. This, in our estimation, is excessive, and we think that a fair estimate of the coming crop will be about 11,000 carloads, or about three and a half million boxes.

From present indications the fruit will be of the very finest quality and the sizes will be regular. We believe that the fruit will be as well colored for shipment for the Christmas trade and as early as last season, particularly if the hot weather that we are now having should continue for some little time.

Lemons.—The crop of lemons is estimated at about 300,000 boxes, which we think about correct, and as the heavy importation of foreign lemons into the United States is rapidly decreasing in volume and we understand from a reliable source that shipments have almost entirely ceased, hence, we take it that as soon as the present supply of foreign lemons in the eastern markets is pretty well cleaned up that there will be quite an active demand during the months of October and November for California lemons, and in regard to this we wish to advise our brokers that we will be prepared to ship large quantities of lemons between now and the 1st of January next. So far this season we have had very satisfactory results from lemons picked in the green state, held a few days in the packing house, then packed and shipped in ventilated cars with instructions to R. R. Co. to keep the vents closed to destination, and to open the side doors at different points along the line to allow the fruit to cool off. As a result of this we find that our lemons shipped in this manner and with these instructions have reached the purchasers in good condition and fairly well colored. We will employ this method for the next two or three months, and we are satisfied from the reports received from purchasers and our brokers that this is the best method so far introduced for the shipment of California lemons to the eastern markets during the summer and autumn months.

SAUSAGE RECIPES.

HOW TO MAKE BEST METT SAUSAGE.

We distinguish between Brunswick or Thuringian Mett sausage and the Dutch sausage. The former is finer. For both kinds the residues left from making cervelat sausage are used, which owing to their sinewy and fatty nature are not well adapted for other kinds of sausage. We will begin with the second class of sausage.

To each 100 lbs half at pork, use 63½ oz. salt, 5 6-10 oz. white ground pepper, 4 oz. cane sugar, 2 oz. powdered potass. saltpetre. Mix all this before chopping, then chop the meat to about half a walnut size, add the spice and continue chopping, frequently turning the mass upside down on the block, to about pea size; then break it open several times from right to left. Stuff tightly into narrow hog casings, to weigh about 1 lb to 1½ lb per piece, and tie the ends round together; dry for about a week and then smoke in cold light smoke until reddish yellow.

BRUNSWICK METT SAUSAGE.

For Brunswick Mett sausage, use less sinewy meat; select about two-thirds lean, one-third fat pork from the hind or fore leg, or from sides. Use the same quantities as above, i. e., for 100 lbs of meat, 63½ oz. salt, 5 6-10 oz. white pepper, finely ground; 4 oz. cane sugar, 2 oz. ground saltpetre. Mix and add same when the mass is chopped to about pea size, and chop up latter as fine as cervelat sausage. Treat altogether like cervelat sausage, but fill into so called narrow hog casings of larger size, to weigh about 1½ to 2 lbs apiece. Dry and smoke just as cervelat sausage. The casings should be fresh and well salted, and not too narrow.

FRENCH CODFISH.

More than three-fourths of the codfish consumed in France come from St. Pierre and Miquelon. But if France consumed the whole of their catch we should not complain of their rivalry, says The St. John's Herald. The Government of France for a long period has given a large bounty for the fish caught here that are exported to foreign countries. This has led to the invasion of European markets by the products of these bounty-sustained fisheries, to the great injury of our fish trade. It is a matter of much interest to know what is the annual export of codfish from St. Pierre and Miquelon. The following table, compiled from the French Year Book published at St. Pierre, shows the exports and their values in the years named:

Date.	Dry and green Cod (cwts.)	Value.
1885	822,236	$3,265,526
1886	909,953	1,498,412
1887	856,144	2,943,376
1888	550,529	2,443,205
1889	531,467	2,388,146
1890	505,595	2,270,257
1891	411,887	2,131,815
1892	434,858	1,794,075
1893	522,056	1 950,183
1894	486,586	1,767,493
1895	593.008	2,117,685
1896	734,124	.....

The foregoing figures, which are perfectly reliable, being taken from French sources, show that within the last dozen years there has been no marked increase in the French export of codfish from St. Pierre—contrary to what we are accustomed to belive and are frequently told. On the contrary, taking the years 1885 and 1886 (inclusive), there has been a steady decline in their exports since the latter date. Another noteworthy fact is that from 1887 to 1890 the Bait Act was in operation. On looking at their exports for these years there does not appear to have been any serious falling off as compared with the years following 1891, when the Bait Act was suspended. This seems to indicate that the operation of this costly Act did not make much difference in the French catch.

Decrease In Price, Increase In Profits

CHANGE IN THE PRICE OF

SURPRISE SOAP

WE HAVE pleasure in announcing a change in the price of "Surprise" Soap. At the present prices the retailer's profit will be larger—selling at 5cts., costing 4cts. a cake, realizing a full cent on every bar of "Surprise" Soap sold, which is 25% profit. This change is made to more fully meet the requirements of the present conditions of trade and to enlist the full sympathy and support of all dealers, by making the sale of "Surprise" more profitable. We feel sure this move will be appreciated by all the trade. "Surprise" Soap occupies the foremost position in Canada, and we intend to maintain it. Good value, extensive advertising, liberal treatment placed "Surprise" where it is.

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

WINDOW DRESSING IN SMALL PLACES.

AT a meeting of merchants in Chicago recently the fact was brought out that in towns of about 2,000 inhabitants many merchants do not give window dressing much attention. The Chicago Dry Goods Reporter makes some remarks on this subject which apply with equal force in this country. It seems that there are still merchants, thousands of them, who do not believe, or who have not yet had it proved to their satisfaction, that the benefit in dollars and cents resulting from fresh, attractive window displays is not worth the small addition to the store expense and the necessary time and thought.

They say that it may pay in cities and large towns, where people lay much importance to style and appearances, but that in small towns it would be of no avail as a trade winner, for there is no style there; customers are satisfied if they have their plain food and plain dry goods served to them in a plain fashion, and to make any extra effort in the way of window displays and store decorations is like "casting pearls before swine."

If it were not a fact that there are merchants in all kinds of towns and cities who attribute a good share of their success to the way in which they keep their windows, it might be conceded that there are exceptions to the rule that "window dressing pays." The abundance of cases of this kind and the scarcity or absolute non existence, so far as we know, of a case where window trimming has been given a fair trial without building up the trade and reputation of the store, leaves, it would seem, little to be said in order to convince several thousand merchants of the error of their way.

Not a few who admit the value of window displays do not attempt anything of the kind themselves because they have an exaggerated idea of the skill and artistic ability it takes to produce them. As a matter of fact, anyone who has had experience in handling dress goods and merchandise ought to be able to put in a window display that would be a credit to the store. Practice makes perfect, and if the same person is given the work to do steadily there is no question that the displays will improve, and in time bring recognition from the public. A display does not have to be as good as the best that are seen in the largest cities to be of value as a trade winner. There may be many degrees of excellence, and because it is impossible to produce displays of the first degree it is absurd to suffer the windows to fall into neglect.

If any merchant chances to read this article who is among the number that are now awake to the possibilities of window-dressing, let us urge you to do something—no matter how little—in this line before the decline of the fall trade. The size of the town has not a great deal to do with it No matter if the store is located at a cross-corners, it would be strange if there were not someone who would appreciate a neat window display.

In every small town there are people who are lured away to larger places to do part of their trading. In a great many instances they can do no better than at home, but they are impressed with the idea somehow or other that their home merchants are not up-to-date. It may be discovered that it is not the lack of goods so much as it is the poor way in which the goods are displayed that drives trade to other towns. This is an old, old truth, and it ought not to be necessary to repeat it and discuss it so often, yet this space is not begrudged if it gives anyone a better appreciation of the art of window trimming.

DEAL THAT FAILED.

THE foundation for the mystery was developed in the department store in New York.

"Do you wish to have it charged?" said he.

"No, thank you," said the lady.

"Shall we send it to you?"

"It is so small that it is hardly worth while."

"It's no trouble, and you will avoid waiting while the package is being wrapped up."

"But I must wait for my change, anyway."

"Not at all; we can send it C.O.D."

"But it's only 63 cents."

"That makes no difference. It will be delivered this evening, sure."

"Very well," and the lady sauntered away, wondering why the clerk was so anxious to send so small a package to Brooklyn and put the establishment to the trouble of collecting 63 cents.

The mystery deepened at the home of the lady in Brooklyn.

"A package for Miss Blank," said the driver of the delivery waggon, and hurried to leave.

"He's forgotten to collect the 63 cents," cried the lady. "Stop him, Bridget!"

"Hey!" cried Bridget.

"That's all right," rejoined the driver, and disappeared around the corner.

The mystery was explained at the office of the father of the lady in New York.

"Are you Mr. Blank?" asked the dapper young man.

"Yes," said the father.

"The father of a large family of daughters in Brooklyn?"

"Yes."

"A C.O.D. package was sent to your house the other day. That suggests that perhaps you would like to open an account for your family at our store."

"Eh?"

"The advantage would be mutual. On our side we would have the trade of a large family of young ladies."

"So?"

"Large families of young ladies are in great demand as charge customers."

"Huh?"

"And so we would be very glad to open the account. On your side the advantage would be equally great. Our store is a long way from Brooklyn."

"H-m-m."

"And so your daughters would not be apt to buy so much as they would if they had an account in a Brooklyn store. Therefore you would save money."

"Yes?"

"Yes."

The father looked over his glasses at the dapper young man, and the dapper young man waved his hand and bowed. The father stretched out his legs, thrust his hands into his trousers pockets and began:

"So, then, you make it a business to search out large families of daughters?"

"Yes."

"And omit to collect money on C.O.D. packages so as to have a basis for starting an account?"

"Yes."

"The plan is ingenious. But it is not ingenious enough to succeed with the father of a large family of daughters. How old are you?"

"Twenty-seven."

"I am 57. If you are the father of a large family of daughters when you are 57 you will know more than you do now."

"Yes?"

"You will have learned that if one store is twice as far away as another a woman will feel herself obliged to buy twice as much as at the other to make up for the difference in distance."

"Yes?"

"You will have learned also that she will feel herself obliged to keep on buying as much as ever at the near store just because it is nearer than the other."

"Yes?"

"So that the net result would be that my daughters would buy three times as much as before if I opened an account with you."

"Yes?"

"Ordinary reasoning won't apply to women."

"Then you don't want to open the account?"

"No."

"Good day."

"Good day."—New York Sun.

LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

"Princess Louise" Japan Tea. "Victoria" Japan Tea

"P. Richard's" Brandy. "Mitchell's" Whiskeys

72 to 78 St. Peter Street, MONTREAL

AMONG THE RETAILERS.

Buying Farm Produce.

A housekeeper of large experience recently told me that not one grocer in ten knew how to buy farm produce; that among all the grocers in her neighborhood, but one really knew how to buy. "His butter," said she, "is always just what he buys and sells it for, never worse; his potatoes are always good ones, his eggs are always fresh, and he buys them all so well that he sells as cheaply as his competitors." Further conversation brought out the fact that she dealt with him almost exclusively, paying often higher prices for some articles. There is a point in this for many grocers, for if one does not judge butter, eggs, etc., correctly, he undoubtedly is at a disadvantage as compared with his more careful competitor, and loses trade thereby.

A Practical Suggestion.

While having a chat with a couple of retail grocers the other day the Retail Association was brought under discussion, and though both grocers agreed the association was in efficient hands, they were of the opinion that it was not fulfilling the object of its existencce. The object of such an association, said they, is to do some financial good to its members, and that object is not attained. The suggestion was made that the association should pay its secretary a sufficient salary to enable him to devote his time entirely to the association, and that some arrangement should be made whereby more buying would be done by him for the members. It was further suggested that he should be furnished regularly with a list of "dead head" customers by each member and that a full report should be made out and sent to each member.

Spoiled Salmon.

There is a little matter that often bothers every grocer, namely, that of canned salmon being returned from customers as "spoiled." The amount each dealer has at one time is generally so small that instead of returning it to the wholesalers (who are willing to exchange spoiled salmon), he generally bears the loss himself. At least that is what is contended. There seems to be a desire among the retailers for some system by which all salmon spoiled might be returned simultaneously to the wholesalers, when the aggregate amount would be so large that more care would be taken in future at the factories. This is the view of a well-known retailer.

Sociable Sign.

I was walking down Queen street the other afternoon, and, looking into the dainty window of Porter Bros., I was pleased to see a neatly printed card bearing the invitation to "Come In and See Us Anyway." Going in, I was not surprised when one of the firm laughingly told me that this sign had that morning brought them a fair amount of business from an old lady passing. Porter Bros. have just opened up on Queen street, it might be stated.

RAMBLER.

THE BUSINESS TAX.

Mr. L. Munson, who opened a new meat store on South Railway street last week, has resolved to contest the legality of the civic bylaw passed by the Town Council last month, imposing a fine of $25 upon any or every one who opens out in business in Regina. The bylaw is a species of kind invitation to men who may be thinking of establishing new businesses in town that their room is preferred before their company. When the inspector nudged Mr. Munson and hinted about payment, Mr. Munson mildly intimated that he did not propose to pay. So a summons was issued, and on Tuesday (Mr. Mackenzie appearing for the town and Mr. Secord for the defendant) Magistrate Trant essayed to look into the question. Finally the magistrate and opposing counsel agreed that the case should go to Judge Richardson, by whom it will be heard next month, taking the form of a motion to quash the bylaw.—Leader, Regina.

Merchants should sell popular goods; goods that their customers know all about; goods that their clerks don't have to spend precious time talking up.

THAT IS WHAT

Enameline

The Modern STOVE POLISH

is. Hundreds of thousands of Dollars are being expended yearly to educate the public in regard to Enameline. It sells on sight. It puts dollars into the pockets of dealers who handle it.

New Fruits

Our shipments of Dried Fruits are now on the way and arriving, and we can confidently ask buyers to get our prices before placing orders.

H. P. ECKARDT & CO.

Wholesale Grocers — TORONTO

10 GOLD MEDALS AWARDED

Gillard's New Pickle and Gillard's New Sauce

The best beyond comparison. Of world-wide reputation.

NEW PICKLE—Packed 2 dozen in case, single case lots, $3.40; 5 case lots and over, $3.30.

NEW SAUCE—Single dozen lots, $1.90; barrel lots of 12 doz., $1.75.

SOLD BY ALL WHOLESALE GROCERS IN CANADA.

GILLARD & CO. Manufacturers London, England

THE CANADIAN GROCER

J. BAYNE MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

THE MacLEAN PUB. CO. Limited

Fine Magazine Printers and Trade Newspaper Publishers

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Major A. G. Campbell, General Subscription Agent.

BRITISH GOODS UNDER THE PREFERENTIAL TARIFF.

THE result of the first four months' operation of the Canadian minimum tariff has not been altogether satisfactory, from a British point of view at any rate.

According to the figures compiled in Great Britain the aggregate exports from that country to Canada for the months of May, June, July and August were £1,044,170, against £1,215,735 for the same period of 1896, a decrease of 14 per cent.

Cotton piece goods decreased £9,000; jute, £10,000; linen, £7,000; woolen fabrics, £22,000; carpets, £5,000; pig iron, £9,000; bar iron, £5,000; railroad iron, £90,000; galvanized sheets, £8,000; tin plates, £67,000; cast and wrought iron, £10,000; steel, £16,000; haberdashery, £10,000; oil seed, £9,000.

Naturally, with a tariff giving British goods a preference of one-eighth on the regular duty, an increase rather than a decrease was to be looked for. And because it was the unexpected and not the expected which happened, it was also natural there should be disappointment in the Motherland.

For the explanation of it British journals have been diligently searching, but not even to their own selves has this searching proved satisfactory.

Although the imports of the Dominion from all countries during the four months in question show a slight decrease in value—only about one and one-half per cent.—it is obvious the cause of the decreased imports of British goods is not therein to be found. But, then, while the total imports of the Dominion for the four months fell off, the opposite was the case in some of the lines in which the exports to this country from Great Britain showed such a marked falling off.

It is obvious, then, that in those lines which we bought more largely of and the exports of which to this country from Great Britain exhibit a decrease, that we must have transferred a part of our patronage from the Motherland to some other country or countries.

The following table gives the chief imports of dutiable goods into Canada during May, June, July and August, in which there were increases, together with a comparison of the same months last year:

	1896.	1897.
Iron and steel and manufactures of—		
May	$796,551	$ 906,014
June	784,772	1,086,410
July	706,979	1,025,967
August	651,222	1,098,408
	$2,939,524	$4,116,799
Lead and manufactures of—		
May	$38,083	$28,958
June	15,694	30,783
July	12,447	28,833
August	16,543	21,449
	$82,767	$110,023
Metals and manufactures of—		
May	$23,934	$33,222
June	28,519	29,221
July	26,073	25,154
August	20,811	40,825
	$93,337	$128,422
Hats and caps, etc.—		
May	$ 60,144	$ 66,015
June	32,646	42,918
July	45,291	60,519
August	139,577	151,458
	$277,658	$320,910
Silk and manufactures of—		
May	$ 68,340	$122,290
June	116,519	89,933
July	188,439	193,857
August	275,911	266,333
	$649,209	$672,413
Cottons, clothing, thread, etc.—		
May	$115,211	$125,088
June	105,520	121,364
July	129,343	157,130
August	143,713	144,234
	$493,787	$547,816

The above figures show an increase of about 40 per cent. in iron and steel, nearly 33 per cent. in lead, 37.50 per cent. in metals, 15.50 per cent. in hats, caps, etc., nearly 40 per cent. in silks, nearly 11 per cent. in cottons clothing, thread, etc. Although no detailed statement of The Trade and Navigation Returns is yet procurable in order to obtain access to details, there is no question but that these increases have been obtained at the cost of British to the advantage largely of United States products. The fact, however, must not be overlooked that Canada is gradually increasing the proportion of goods which she supplies the home market.

Four months is, of course, a period too short to put an instrument like the minimum tariff on its trial. But this fact is evident: A difference of one-eighth in the duty is not enough to affect the importation of British goods in competition with those from the United States.

Proximity to the Canadian market more than counterbalances the advantage of one-eighth difference in the duty, while it must be remembered that manufacturers in the United States have, within the last few months, showed increased aggressiveness in their desire to capture the Canadian market.

The one-eighth reduction has not hindered the importation of British goods into Canada, but it certainly has not yet appreciably helped it. After August 1 next, when the the one-fourth reduction goes into operation, it is to be hoped that the result will be more favorable to British goods.

Great Britain puts no barrier in the way of the importation thereto of Canadian goods. The United States, on the other hand, studies to have no dealings with Canadians except of the jug-handled kind: They want to sell to us, but they do not want to buy from us.

As long as the United States refuses to give the quid pro quo it is obviously the duty of Canadians to give the products of Great Britain all the preference in this market they can afford to give.

At the moment, Canada no doubt appears to Great Britain in much the same light as a customer who had professed to a merchant to have made arrangements whereby he would increase his purchases from him, but the results had shown that either the arrangements were inadequate or that the customer was insincere. We must show the business men of the United Kingdom not only that we are sincere but that we mean business.

It is not altogether the length of time a young man serves at a certain occupation that determines his knowledge of the same. Application is a factor without which length of service does not count for much.

TURN IN TORONTO REAL ESTATE.

THE millstone around the neck of Toronto during the last five or six years has been the depression in real estate due to the collapse of the boom of ten years ago. And many are the business men who were dragged down to bankruptcy, while many others have been brought near enough to destruction to be made to tremble.

There are now, however, signs that this millstone is gradually slipping off the neck which it has so peristently held down for several years. And the signs cannot be mistaken.

THE CANADIAN GROCER has it from unquestionable authority that during the past four or five weeks there were more transactions in Toronto real estate than there were during the two years previously.

Sites for factories have been sold, and in at least one instance the work of taking out the foundation was begun the day after the land had been acquired. And besides the actual transactions there have been enquiries for land and offers made thereon which a year or two ago could not be sold at any price.

It is true the prices at which the transactions were as a rule made were low, but the fact that properties have sold for which a short time ago a purchaser could not be found at any figure is certainly a gratifying sign. Then, the eager way in which certain properties have been picked up at prices named before the Court of Revision, when assessments were being appealed against, is another striking feature of the situation.

As far as residential property is concerned a decided improvement is to be noted. It is not that rents are any higher or that properties have appreciated in value; it is in the fact that there are not nearly as many vacant houses, while there is an increased difficulty of securing dwellings to rent. There are houses which, after being vacant for two years or more, have quickly found tenants after being overhauled a little. Anyone who will look about him will notice the tendency there is to overhaul premises which have for some years been unoccupied. And the owners would not do this unless they saw a rift in the cloud.

Of the different descriptions of real estate the slowest to feel the turn in the tide is store property. This class of property, in addition to the general depression, has suffered from the effects of the department stores. But even store property has improved. By actual count about a year ago one hundred and thirty-seven stores were found to be vacant within a distance of about two miles on one of the principal streets of the city, while an inspection of the same thoroughfare within the past few weeks found a most material reduction in the number.

No one will be more pleased than the business men that Toronto is at last emerging from the hard times brought upon it by an unfortunate real estate boom.

PEPPER STILL ADVANCING.

Pepper continues to advance, mail advices received this week in Toronto noting a further appreciation in the value of all kinds. White particularly is strong, being 1¾c. per pound dearer.

The advance in peppers during the past few months is marked. Since June last Singapore white pepper has appreciated fully 4c. per lb., and from the lowest point it is up 5c. or more per pound.

Speculation is to some extent the cause of the bullish character of the market, but speculation, in turn, was induced by the smallness of the stocks in the primary market and in London.

When some time ago the market was going in the opposite direction from what it now is wholesalers in Canada allowed their stocks to run rather low, but lately they have been freer purchasers, and are now fairly well supplied with pepper.

There should be no Fall in business. It should always be either spring or summer. When Fall comes in business the Winter of Death is near at hand.

LUMBER CAMP SUPPLY TRADE.

The provision dealers of Toronto unite in reporting quite a revival in trade with the lumber camps in the northern parts of Ontario this fall.

Wages are much higher this year, and as a consequence many more men are attracted to the camps. Consequently, there is need for more provisions.

CHEESE TOP HEAVY.

THE cheese situation throughout the country has certainly become top heavy during the past week. With matters as they stand at present it is difficult to say what the actual decline has been, but it is undoubted that factorymen within the past eight or ten days have become tired of holding and are letting go for prices that they would have laughed at during September. In other words, by not selling as they had their goods ready for market, they have lost all the way from ¼ to ½c. per pound, and probably more, on their September and some of their August cheese. The factorymen, therefore, who sold out in the latter month for 9½ to 10c. caught the market right on Augusts.

The high-priced sales in question had a good deal to do with the stubborn way factorymen have hung on lately.

The change in the temper of the market can be attributed to the fact that the speculators who were short for early September shipment filled these contracts with the high-priced August purchases above referred to, and have been leaving the market alone until very recently.

Last year also the big operators in England bought their cheese early in the season, and were thus able to continue to retail at 6d, when other dealers who bought later could not compete with them. This caused heavy purchases of cheese in June and July this year in order to have cheap cheese for competition, and many dealers are so thoroughly stocked with the early make of this season that they will want but little supplies until well on into next spring.

These facts render the trade dull in England and will tend to check any tendency to a marked advance in fall cheese this season.

Then, again, the estimates of the home make in Great Britain state that it will be 100,000 tons greater than last year, and also that the Dutch make will be some 12,000 tons more than 1896. This also conduced to indifference among buyers on the other side. The country situation in Canada is also a bear argument. In Quebec factorymen are sold as closely to date as there is any necessity of, but in Ontario they are not. Some factorymen in that province have closed out their August

make, but the large number still have both August and September yet on hand, and all of them the make of the latter month, or the larger portion of it, yet to market. They cannot hold on much longer; and if demand does not improve, and it becomes a question of a forced sale, prices are bound to go lower.

THE FIRMNESS OF TOBACCO.

THE tobacco situation is surrounded with a great deal more than usual interest. It is chiefly due to the shortness of the crop in the United States.

It is asserted that the acreage in the tobacco belt is about 60 per cent. less than a year ago, while, to make matters worse, the crop itself is almost a total failure.

The leaf market has been steadily advancing for about eight years, and the shortage of the crop the present campaign has naturally accelerated matters.

Canada uses a great deal of American leaf, and prices here have naturally followed the outside markets in their upward movement. Canada, in fact, has been the scene of some marked advances, what with those due to the tariff and to the influence of the outside markets.

First of all, in May last there was an advance of a clear 14c. per pound due to the Customs duty of that amount placed on the imported stemmed leaf. Then there have since that been three distinct advances of 1c. per pound each on chewing tobaccos, while on smoking tobaccos there has been a gain of 2 to 5c. per pound, according to make or brand. Chewing tobaccos of imported leaf were advanced the latter part of last week, the manufacturers leading and the wholesalers following. Honeysuckle, 8's, are now quoted at 73c.; Napoleon, 8's, at 67c.; Prince of Wales, 8's, at 65c. No change was made in smoking tobaccos, nor, up to the time of going to press, was there in chewing tobaccos made from Canadian leaf.

Canadian grown tobacco has now a better chance than it probably ever had. Taking into account the excise and Customs duties it has a protection of 39c. per pound, while, in addition to this, there is the dearness of the foreign leaf to be taken into account.

PRICE DOWN, PROFIT UP.

A STEP has been taken by the St. Croix Soap Manufacturing Co., makers of "Surprise" soap, which will interest the grocery trade throughout the Dominion.

The step is none other than a reduction of from 10 to 20c. per box in the price of "Surprise."

The price is now $4 per box to the retail trade for one, five or any number of boxes.

The St. Croix Co. know what the factors of success are. They know the article they turn out must be first class, that those who make it must keep abreast of the times, and that the wholesalers and retailers through whom it is placed on the market must be treated in a liberal spirit. And what they know to be right the St. Croix people put into practice. Their action in the present instance is an example of this.

Trade conditions in soap, as in nearly everything else, are changing. And because of these changes the makers of "Surprise" are now enabled to supply the trade with this soap at a price which will enable retailers who sell it to earn a profit of 25 per cent.

This action on the part of the St. Croix Manufacturing Co. will, doubtless, enlarge that sympathy and increase that support which the company already receive and have from the grocery trade of the country.

GOOD WINDOW FRONTS.

Some grocers give as an excuse for not having an attractive window display that they have poor fronts, that their windows are not bright enough. In such a case, rather than lose much custom by an old-time unattractive window, it would in every case, almost without exception, be advisable to improve the front, even though it does cost a little money. Be up-to-date if you would succeed.

CANADIAN RICE MILLS.

Domestic milled rice is again on the market, after an absence of several months. Samples were distributed to the trade this week, and they are being well spoken of by the trade.

The mills at Montreal have taken a new departure. During the months they have been closed new machinery has been placed therein, with the result that the company is now able to place a polished rice on the market. The purpose appears to be to cater for a better class of trade than was the wont heretofore.

It is the opinion of the trade that the Canadian mills will now be able to hold the home market against the imported cheap rices.

WHOLESALE PRICE OF SUGAR.

A movement is on foot among the wholesale grocery trade to revise prices. As is well known, prices in Toronto are uniform, while in the country they are open.

The proposition is to reduce the wholesale price in Toronto one-eighth cent per pound, the opinion being that it is that much higher than it should be, and to advance the prices for country points, where prices are lower than the condition of the market warrants. In fact, there has been a good deal of dissatisfaction lately with country business in sugar on account of a house here and there cutting prices, in some instances to a point which has brought the figures down to actual cost.

What success is likely to crown the movement remains to be seen.

SILK WORMS INSTEAD OF TEA.

Tea cultivation in Japan appears to be getting in much the same condition as wheat culture was in certain countries a year or two ago.

While tea, like other things, has been cheap, labor on the other hand has appreciated a great deal in Japan since the war with China, with the result that many of the farmers in that country have found it necessary to turn their attention to the cultivation of other things or reduce their tea acreage.

One of the most paying substitutes for tea cultivation to which the Japanese farmers are turning their attention is the raising of silk worms. This industry is said to pay much better than tea growing.

Cereal cultivation has also come in for a larger share of attention lately.

Private advices from Japan say it is the general opinion that the low prices which prevailed for tea the early part of 1896 will never be seen again.

GOODS YOU WANT

These are a few lines that have all been proved as trade winners.

Greig's Crown Extracts
Greig's French Mustard
Keopff's Family Gelatine
Sheet Gelatine, all grades
Lorimer's Worcester Sauce
Mackay's Kola Cafe
Mackay's Essence of Coffee
Hubbard's Rusks
Bryant & May's Matches
Buchanan's Candied Peels
Tryphosa Jelly Powder
Dandicolle & Gaudin's French Preserved Goods
Rowntree's Cocoa and Chocolate
Carr's English Biscuits

Your old customers will stand by you.

New customers will be gained if you handle goods of such recognized merit as these.

ASK FOR OUR PRICE LIST

Robert Greig & Co.

MONTREAL

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Oct. 7, 1897.

GROCERIES.

PROBABLY the feature of the wholesale grocery trade this week is the increased interest which is being taken in canned tomatoes. Some of the packers are quoting fabulous prices, but the transactions which have taken place have been at much about the same figures that ruled a week ago, although they are this week held firmer. Peas and corn are firm to steady. Salmon is reported to be a little firmer on the Coast. A further advance of one shilling per cwt. has taken place in the price of Valencia raisins. All such foreign dried fruits as currants and raisins are in good demand with prices firm. Coffee has been moving fairly well. In rice, the feature is the presence on the market of domestic rice again, the Canadian mills again offering samples. A further advance is to be noted in pepper. A good many sugars are going out, but the demand is not as heavy as it was. Teas are quiet, but firm. Generally speaking, the volume of business is not as large as it was a week or two ago, but it is still of fair proportions.

CANNED GOODS.

Tomatoes are the feature of the cannned goods trade. The market is strong, but as long as the weather is mild and some of the factories continue to pack a certain amount of uncertainty exists. There have been transactions at 77½ and 80c. this week, but the latter figure is the ruling one with the packers, and some have had the temerity to ask $1 per dozen. The ruling wholesale prices are 85 to 90c., and sales are being made at these figures. Peas are selling at from 80 to 90c., with 82½c. as the ruling figure. Salmon is in fair demand for the season. Prices on the Coast are reported to be a little firmer, and some of the local wholesalers have advanced their prices on cohoe salmon 2½c. per dozen for future delivery. We quote: Tomatoes, 85 to 90c.; corn, 65 to 70c.; peas, 75 to 80c. for ordinary; sifted select, 90 to $1; extra sifted, $1.10 to $1.25; beans, 65 to 80c;. peaches, $2.50 to $3 for 3's, $1.65 to $2 for 2's; raspberries, $1.40 to $1.80; strawberries, $1.50 to $1.80, according to brand and quality; blackberries, $1.40 to $1.70; cherries, $1.75 to $2.25; apples, 3's, 85 to 95c.; gallons, $1.85 to $2; salmon, "Horseshoe," $1.25 in 5-case lots and $1.30 in less quantities; other red salmon, $1.15 upwards, according to quality and brand; cohoes, 97½c. to $1; canned mackerel, $1.25 to $1.30; lobsters, $2.40 to $2.50 for tall tins; 1-lb. flats, $2.85 to $2.95; ½-lb. flats, $1.60 to $1.70; Canadian canned beef, 1's, $1.35 to $1.40; 2's, $2.35 to $2.50; 6's, $7.75 to $8.25; 14's, $15 to $16.

COFFEES.

A good deal of Rio coffee is moving. Cables in regard to the Brazilian crop have been somewhat irregular. Some transactions in carload lots for future delivery are reported. Jobbers quote green in bags: Rio, 9 to 12½c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 12½ to 18c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 16 to 20c.; Jamaica, 19 to 22c.

SYRUPS.

Nothing new has developed. There is still practically none offering and prices are firm. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

A fair trade is reported. The market remains in much about the same condition as a week ago. We quote: New Orleans, barrels, 23 to 35c.; ditto, half-barrels, 25 to 37c.; ditto, fancy, 50 to 55c., in barrels and half-barrels; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGARS.

Now the new crop is coming to hand and more abundant supplies of ready sugars exist, easier prices rule in the outside markets. The future of the market greatly depends upon the weather during October. It is the opinion that as long as Cuba remains the minimum factor she now is it will be impossible to get along with a smaller production of beet sugar than at present. The estimate of the crop of beet sugar for Europe is 4,951,000 tons, which is only some 700,000 tons over the figures of last year.

THOROUGH. CLEAN. FAST.

Positively removes every seed.
WE have them. YOU ought to have them.
Walter Woods & Co. - Hamilton.

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES

But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier

The world-renowned French Vanilla Chocolate.

WE INVITE YOU

to send us any

"SALADA"

CEYLON TEA

you have in stock, if it is not giving your customers and yourself the very best satisfaction of any tea you have ever handled.

WHOLESALE AGENCIES . . .

25 Front Street East - - TORONTO
318 St. Paul Street - - MONTREAL
411 Cordova Street - - - VANCOUVER, B.C.
15 Niagara Street - - - BUFFALO, N.Y.
206 State Street - - - BOSTON, Mass.
347-349 Fifth Avenue - - PITTSBURG, PA.
59-61-63 Jefferson Ave. - DETROIT
15 Exchange Street - - ROCHESTER, N.Y.

P. C. LARKIN & CO.

That name, **SURPRISE,** guarantees the finest quality. . . .

SURPRISE SOAP

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

In Canada the demand is not as brisk as it was, although there is still a good deal of sugar going out, and prices are unchanged. We quote as follows for Toronto: Granulated —St. Lawrence and Redpath's, 4 9-16c. for single barrel lots and 4½c. for 5-barrel lots; Acadia, 4½c. for single barrel lots, and 4 7-16c. for 5-barrel lots; yellows, 3¾ to 4⅛c. per lb.; Canadian German granulated, in 100-lb. sacks, 4¼c. in single barrels, and 4 5-16c. in 5-bbl. lots. Demerara crystals, 3⅞c.

SPICES.

Mail advices bring information of further advances in pepper, Singapore being about 1¾c. higher. Spices generally continue steady and business is fair. We quote as follows: Pure Singapore black pepper, ground, 11c. in kegs, pails and boxes, and 13c. in 5-lb. cans; ditto, whole, 11 to 12c. per lb.; pure white pepper, ground, 18c. in kegs, pails and boxes and 20c. in 5-lb. cans; ditto, whole, 15 to 20c., according to quality; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 23 to 25c.; do. best, 28 to 30c. per lb.; allspice, 13 to 16c.; cassia, 20 to 25c. per lb. for ground and 40c. for Saigon.

NUTS.

Shipments of Grenoble walnuts, season 1896, were received in Toronto this week. We quote as follows: Brazil nuts, 11 to 12½c.; Valencia shelled almonds, 20 to 22c.; Tarragona almonds, 9½ to 11c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12½c.; Marbot walnuts, 9½ to 11c.; Bordeax walnuts, 8 to 9c.: Sicily filberts, 10c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, ETC.

The Montreal rice mills are again in the market, and the samples they are offering are of better quality than they formerly made. They are now making a polished rice. Tapioca is 6d. to 9d. dearer in London. We quote: Standard "B," broken lots, 3⅞c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5c.; Patna, 4¾ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½ to 4½c.

TEAS.

The chief attention is still being devoted to Japans and China greens, although not a great many of these are going out. In teas from London there is at the moment very little doing. Mail advices from Japan state that an early closing of the season is expected owing to the poor quality of the teas. Ruling prices on the Toronto market to retailers are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

CURRANTS—The market is strong at the recent advance. Stocks in Patras are light and the tendency of the market is toward still higher prices. The Avlona is due in Canada with currants about the end of this week, and the Bellona, the last direct steamer, has sailed from Patras. We quote as follows: Filiatras, 6c. in barrels; 6⅛c. in half-barrels and 6¼c. in cases. Patras 6½c. in barrels; 6¾c. in half-barrels, and 6¾ to 7c. in cases. Vostizzas, 7 to 8c. in cases.

VALENCIA RAISINS—Two cables received in Toronto on Monday quoted an advance of 1s. per cwt. in Valencia raisins. Local wholesalers report the demand for future delivery brisk. We quote: New goods—Fine off-stalk, 5¾ to 6c.; selected, 6¼ to 6¾c. Old goods—Off-stalk, 4c.; fine off-stalk, 4½c.; layers, 5c.

MALAGA RAISINS—Further small lots have arrived on the local market. We quote: London layers, $1.70 to $1.90; black baskets, $2.30 to $2.50; blue baskets, $2.50 to $2.75; Connoisseur Clusters, $2.40

BUTTER AND EGGS

Are in good demand. We can place any quantity at highest prices, and assure you prompt returns.

J. A. McLEAN,

Successor to GRAHAM, McLEAN & CO.

77 Colborne St. TORONTO.

CANADA'S CANNED FISH

SARDINES, Oils, Mustard, Tomato, Spiced
CLAMS
CLAM CHOWDER
SCALLOPS
FINNAN HADDIES
SEA CHICKENS

Sales have doubled this season. They will keep for years. Every can guaranteed.

JOHN SEALY

SAINT JOHN, N. B.

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses.

CUT TOBACCOS . . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY.

BUSINESS OUTLOOK

FIRST-CLASS IN

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If you want to reach the **WINNIPEG** Wholesale Trade with your goods **WRITE ME,** with Samples and Prices. Letters and Telegrams promptly replied to.

E. NICHOLSON

174 Princess Street, **Winnipeg, Man.**

Successor to

W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

15 years' experience. Established 1882

ONIONS Spanish, in Crates
Domestic, in Bags

Fancy Jersey Sweet Potatoes

Special

Have a few packages left

Commandre Figs, in Taps
Eleme Figs, in 10-lb. Boxes
Dates . . . .

SEASON 1896

CLEMES BROS. - TORONTO

to $2.50; Dessert Clusters, $3.60 to $3.80; quarter flats, 75 to 90c.

FIGS — The new season's figs which arrived on the market a few days ago are meeting with a ready sale. The next to arrive are those ex ss. State of California, which left Liverpool on September 30. This vessel will bring a larger assortment. Skeleton cases of from 5 lbs. upward are now on the market. The quality is as a rule fine. One lot is in two-foot boxes, one row to the box, which is something new for this market. We quote: 4-crown, 10 to 11c.; 5-crown, 11 to 13c.; 7-crown, 13 to 14c.; 9-crown, 15 to 16c., natural figs, in bags, 4½ to 5c.

SULTANA RAISINS—The market has been steadily gaining in strength since our last report, and quotations are now nearly as high as they were at the very top of the market, with no indication of low prices in the future. A shipment is arriving this week. This is the first, with the exception of a small lot via Liverpool. New fruit is quoted at 10 to 12c. by local wholesalers.

PRUNES—There is nothing new to note. A few old prunes are to be had on this market at 5c. for French (120's), and Bosnias (Sphinx U) at 6½c.

CANDIED PEELS — Shipments of new goods are arriving. We quote: Citron, 19c.; orange, 13c.; lemon, 12½c.

CALIFORNIA EVAPORATED FRUITS—The market continues firm. The few evaporated apricots which were on the local market have all been sold.

GREEN FRUITS

The lemon market is unchanged; an increased demand for the finer qualities is likely to send prices higher. The watermelon and cucumber trade is done. Grapes have been arriving in exceptionally great quantities and have fallen slightly in price. Bartlett pears are nearly off the market, but the later varieties are still coming in in fair quantities. The outside demand for Spanish onions is so great that the price has risen to $1 a crate, and as there are few holders the price is liable to increase. Egyptian onions are out of the market. We quote as follows: Lemons, fancy, $2.50; fancy $4.50 to $5; extra fancy Rhodi, $5.50 to $6. Cocoanuts, $4.50 a sack and 60c. per doz. Bananas, $1 to $1.50. New cabbage, $1 to $1.25 per 100; Canadian tomatoes, 20 to 25c. per basket. Crawford peaches, 35 to 50c.; Canadian apples, $1.75 to $2.50 per barrel and 25 to 35c. per basket;

GROCERS IN B. C.

buying JAMS, JELLIES, VINEGARS, PICKLES, PEELS or CANDIES, can have the best by getting

OKELL & MORRIS GOLD MEDAL BRANDS

Sold by every wholesale man in B. C.

RIVERSIDE CANNING WORKS

Wallaceburg, Ont.

Eagle Brand Tomatoes, Corn and Catsup

THE BEST IN THE MARKET.

No coloring in Tomatoes; no bleaching in Corn. All goods warranted pure and to possess natural flavor.

W. J. BADDER, Prop.

MORROW & EWING

General Commission Merchants

13 St. John St., MONTREAL

We beg to notify the Wholesale Grocery Trade that we have to offer best values in

Rio, Santos, Maracaibo and Mocha Coffees

also have on hand full lines of

Japan, Congou, Indian, Ceylon and Gunpowder Teas

Samples and particulars on application. Wholesale supplied only.

W. H. Seyler & Co.

Brokers and Commission Merchants

Room 100, Board of Trade,

Toronto

Manufacturers and Importers wishing to have their products introduced to the jobbing trade are respectfully requested to communicate with us.

English, German and French Goods a specialty.

Representing

J. Lewenz & Hauser Bros., London, Eng.—Teas.
Tellier, Rothwell & Co., Montreal—"Royal" Black Lead and Blues.
Hecker-Jones-Jewell Milling Co., New York.
German Gelatine Works, Hoechst am Main Germany.
Wholesale agent for **Grape Wine Vinegar Co.,** Toronto.

EGGS
Market firm, receipts light, selling readily at 15 to 16 cents.
BUTTER
Market bare of good tubs and pails which are in good demand at from 15 to 16 cents. Ship forward while fresh.
RUTHERFORD, MARSHALL & CO.
62 Front St. East, TORONTO

G.F.& J.GALT PACKERS OF THE **BLUE RIBBON TEAS**
42 SCOTT ST. TORONTO. CELEBRATED

Spanish onions, $1 per case, pickling onions, 75c. per basket; yellow Danvers, 80 to 85c. per bag of 80 lbs.; Bartlett pears, 45 to 55c.; fall and winter, 35 to 60c.; celery, 25 to 30c. a dozen; grapes, 10-lb. Concords, 13c.; 10-lb. Niagaras, 15c. Concords, large baskets, 1 to 1½c. per lb.; Niagaras, large baskets, 1½ to 2c. per lb.; sweet potatoes, $3.25 per bbl.

COUNTRY PRODUCE.

EGGS—Continue firm for good stock. The quality offered is only fair, as many are held stock. They are still coming forward. New laid eggs are worth 15 to 16c., and the second grade brings 11 to 13c.

POTATOES—This week potatoes have been coming in in good quantities. The market was so full on Tuesday that some producers had to sell at reduced prices. Carload lots are quoted at 50c., while on the market they are worth 65c. a bag.

HONEY—Quite large quantities are still coming forward. Dealers' quotations here are: Light colored, in 60-lb. tins, 6 to 6½c.; 5 and 10-lb. tins, 6½ to 7c.; comb, $1.50 to $1.75 per dozen, and are selling clover honey at 7c. and buckwheat at 5c.

BEANS — Hand-picked beans are now offered in abundant quantities, and can be now had readily at 85c. Prime beans are quoted at 80c.

DRIED APPLES—The market is much as before: 4 to 4½c. per lb. f.o.b. point of shipment.

BUTTER AND CHEESE.

BUTTER—The supply of butter coming forward is still very short of demand. Dealers are still waiting for further supplies to fill quite a number of orders that they have booked. This has caused a further advance, prices now being 15 to 16c. for choice. Inferior is quoted at 10 to 11c. Creamery butter is offered in sufficient quantities to meet the demand. We quote: Early make, tubs, 17 to 18c.; late make, tubs, 18 to 20c.; prints, 19 to 20c.

CHEESE — The dull market continues, there being little or no trade, as factorymen are holding for higher prices than dealers are willing to pay. The local trade is also light. Local quotations are 9½ to 9¾c., according to month's make.

SALT.

Trade is fair, business having not yet opened thoroughly. Toronto quotations

The rarest morsels to be found
Are manufactured in Owen Sound.
They are "Graham Crackers" pure and grand,
McLauchlan's name's on every brand.

J. McLAUCHLAN & SONS,

Biscuit Manufacturers, - **Owen Sound, Ont.**

are: Carload lots, $1 per bbl., and 65c. per sack; less than carload lots, $1.05 per bbl., and 70c. per sack. At the wells we quote: F.O.B., barrels, 70c.; sacks 50c.

FISH.

As the cooler weather approaches the demand for fish decreases, meat taking its place. We quote: Pickerel, 6c. per lb.; pike, 5½c. per lb.; whitefish, 7c.; trout, 6½c.; perch, 3c. per lb., fresh herring, 3½c. per lb.; haddies, 7½c. per lb.; Labrador herring, $3 to $4 per bbl. and $2.25 per half-bbl.; split herring, $4.50 per bbl. and $2.50 per half-bbl.; boneless fish, 3½ to 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg; ciscoes, 75c. to $1.

PROVISIONS.

Good trade still continues. Many packers have active demand from lumber camps, causing quite a revival in this line of business. Lard is firm, selling ¼ to ½c. higher in all grades.

DRY SALTED MEATS — Long and short clear bacon, 8¾c. for carload lots, and 9 to 9¼c. per lb. for ton lots and cases; backs, 9½c.

SMOKED MEATS—Breakfast bacon, 12½ to 13c.; rolls, 10c.; hams, large, 11 to 11½c.; 12 to 12½c. for small and 12c. for medium; shoulder hams, 9½ to 10c.; backs, 12c.; all meats out of pickle, 1c. less than above.

LARD — Pure Canadian, tierces, 6½c.; tubs, 6¾c.; pails, 7c.

BARREL PORK—Canadian heavy mess, $14.50 to $15; Canadian short-cut, $17; clear shoulder mess, $13.50.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The wheat market is still steady. Oats and peas are easier, and barley is yet unchanged. We quote: Winter wheat, 85c.; new winter, 80c., at outside points; freights to Toronto are about 3 to 5c.; barley, 29 to 34c.; peas, 41 to 48c.; oats, 22 to 23c., Toronto freights, and No. 1 hard wheat is quoted at $1.05, Toronto freights.

FLOUR—The market is still easy, not having become settled yet, and dealers are only buying for present requirements. We quote in carloads on track, Toronto: Manitoba patents, $5.30; Manitoba strong bakers', $5.; Ontario patents, $4.50 to $4.75; straight roller, $4.35 to $4.50, Toronto freights.

BREAKFAST FOODS—Quotations remain unchanged. The volume of trade is fairly large. We quote as follows: Standard oatmeal and rolled oats, $3.40 in bags and $3.50 in bbls.; rolled wheat, $2.70 in 100-lb. bbls.; cornmeal, $2.50; split peas, $3.25; pot barley, $3.

HIDES, SKINS AND WOOL.

HIDES — Market is easier in sympathy with decline in Chicago, but prices are yet unchanged. Quotations are: Cowhides: Dealers pay 8½c. for No. 1, 7½c. for No. 2 and 6½c. for No. 3.

CALFSKINS — The season is about over, not many offering. Prices are: No. 1 veal, 8 lbs. and up, 10c. lb.; No. 2, 8c.; Dekins, from 30 to 35c.; culls, 15 to 20c. each.

SHEEPSKINS — Best fresh taken off are quoted at 75 to 85c.; country lots from 75c. down.

WOOL—Little or no Canada fleece wool left, all being disposed of. Pulled wools are in fair demand, and foreign wools also find a ready sale as substitute for Canada fleece. Dealers are paying 20 to 20½c. for pulled wools.

SEEDS.

There is quite a lull in the market, the number of enquiries of ten days or so ago having largely subsided. Values remain same for alsike and timothy. The low market for red clover in the United States will reduce prices here. Alsike is quoted

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CLEANED and STEMLESS

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"KALAMOS" *"FANCY MOREA"*

"FANCY VONITSA" *"BLUE PEARLS"*

In Cases and Half-Cases.

EVERY LINE A BUSINESS MAKER AND KEEPER.

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE IMPORTING AND MANUFACTURING GROCERS.

TORONTO

at $3.50 to $4.50 per bushel, superior grades bringing higher figure. Red clovers, $3.10 to $3.25 per bushel. Timothy, machine threshed, 90 to $1.25, and choice unhulled brings a slightly higher figure.

PETROLEUM, ETC.

The market is unchanged, fall orders still coming in. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 14c.; carbon, safety, 16½c.; Canadian water white, 17c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

Tapioca is 6 to 9d. dearer in London.

Lard is ¼c. dearer than last week for all grades.

Valencia raisins were cabled a shilling per cwt. dearer on Monday.

White Singapore pepper shows a further advance of equal to 1¾c.

The Bellona, the last direct steamer with currants for Canada, has sailed from Patras.

Spanish onions are rising in price, few holding, and the season of importing is over.

The price of cohoe salmon for future delivery has been advanced 2½c. per dozen by some of the local wholesale houses.

Advices by cable report a steady market for figs in Smyrna. Holders in England, according to advices received here, are declining to fill orders from Continental buyers at the prices they have been accepting since the opening of the season, owing to the prospect of an advance in the primary market.—N.Y. Journal of Commerce.

QUEBEC MARKETS.

MONTREAL, Oct. 7, 1897.

GROCERIES.

THE general grocery market has ruled much the same during the past week, the tendency to firmness noted in values on many leading staples continuing. This, as will be noted in the appended reports, is especially marked in the case of molasses and Japan teas. Dried fruits, also, of all kinds are strong in tone, and the indications point to a maintenance of ruling values for some time to come. Canned vegetables are the same way, and, in fact, the general situation this fall is one of buoyancy. The volume of trade is generally of a satisfactory kind.

SUGAR.

Though not exceptionally active, refined sugar has contributed a fair business during the past week, both yellows and granulated receiving attention. The tone is steady and values are held steady, both at the refineries and from second hands. Outside, the raw article has been easier and still continues so, but the fact it is not believed will affect spot values, in which no change is anticipated in the immediate future, while the New York market for refined continues as strong as it is. We quote granulated at 4¼c. up to 10-bbl. lots and 4⅛c. for larger quantities, and yellows 3⅜ to 3⅝c., and creams 3¾ to 3⅞c.

SYRUPS.

There has been a fair business doing in syrups, but jobbers are having some trouble in filling orders promptly, as they find it difficult to get all the supplies they want at the refineries, which are run out of stock at the moment. Naturally under this condition prices are firm, and nothing is obtainable at the factory under 2⅛ to 2⅜c., as to grade, while jobbers ask an advance of ⅛c. per lb. on that price.

MOLASSES.

The molasses market continues to steadily gather strength, and prices of choice Barbadoes stock are held 1c. per gallon higher than they were, 26c. being asked this week for car lots of this grade. Holders of new Porto Rico are indifferent about selling at present market values, and one holder refused a bid of 27½c. the other day, demanding 28c. Stocks both in first and second hands, as already noted, are light,

and as buyers are far from well supplied the predictions made last week of higher prices have strong prospects of being fulfilled.

RICE.

While prices of rice show no actual change, the market has a very firm tone, and it will not be surprising if they do advance shortly. Buyers, however, stocked up well with imported stock early in the summer, and until this is worked off prices are not likely to show any material alteration. Japan advices state that the market there continues strong, and the same intelligence comes from England, where values have a strong upward tendency. We quote: Crystal Japan, $5; standard B, $3.50 to $3.75; Patna, $5 to $5.50; Carolina, $6.75 to $7.75; choice Burmah, $4 to $4.25, and Java kinds, $4.25 to $4.50.

SPICES.

The news from abroad continues as strong as ever regarding all kinds of spices, and prices are held very firm on any fresh orders. On spot the demand for nutmegs, cloves and pepper has been good, as the mills have been making some large purchases of supplies. In a jobbing way prices are firm as follows: Black pepper, 10 to 12c.; pure white, 13 to 17c., as to grade; pure Jamaica ginger, 20 to 25c.; cloves, 15c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do., best, 28 to 30c. per lb.; allspice, 12 to 14c.; nutmegs, 50 to 90c.

COFFEES.

The coffee market at New York ruled easy recently, but there has been no special change on spot. We quote: Maracaibo, 15 to 19c.; Santos, 12 to 16c.; Rio, 12 to 16c.; Mocha, 24 to 28c., and Java, 25 to 26c.

TEAS.

There has been no change in the tea market, the firm feeling, especially in Japans, being fully maintained. Advices from Yokohama continue of the same bullish character, and the complaints about the quality of the leaf shown by the later receipts continue, one letter stating that it had become so poor that buyers did not feel disposed to operate. Ceylons are firm in this market, several round lots changing hands between 15 to 20c. and low-grade Congous at 12c. In Gunpowders, some 200 package lots changed hands between 14 and 16c. as to grade. We quote as follows: Young Hysons, 14 to 18c. for low grades, 25 to 28c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15½ to 21c. for mediums, and 28 to 40c. for high grades; Indians and Ceylons, 17 to 20c. for mediums, and 35 to 65c. for higher grades.

CANNED GOODS.

Demand for canned goods continues fair, and prices are generally strong for staple vegetables and fish, supplies of which are firmly held. We quote: Tomatoes, 80 to 90c.; corn, 60 to 75c.; peas, 75c. to $1.25; peaches, $1.75 to $1.90 for 2's; raspberries, $1.50 to $1.90; strawberries, $1.75 to $2, according to brand and quality; cherries, $2.30; apples, 3's, 95c.; gallons, $1.65 to $1.75; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.25 to $1.45; "Clover Leaf," $1.25 to $1.45; "Lion," $1.25 to $1.40; Lowe Inlet, $1.20, in tall tins; canned mackerel, $1.25; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.30; lobsters, $11 per case; French sardines, $10.25 to $11 extra brands; ordinary brands, $8 to $9; Canadian brands, $4.25.

DRIED FRUIT.

There has been little actual change in the currant situation here since last report, though the primary markets have shown more or less fluctuation, the latest advices being firmer in their character. To arrive by the Avlona, prices are unchanged, as quoted last week. Patras, at 6c. in cases; Pro-

"I never use Tapioca"

was a common expression among housekeepers before

"MINUTE TAPIOCA"

was put on the market. The tedious soaking necessary and the low quality of a great deal of the tapioca sold kept it in the background as a food article.

The introduction of "Minute Tapioca" changed all this, and people everywhere who would not touch the old tapioca are our most enthusiastic customers. "Minute Tapioca" requires no soaking, is absolutely pure and very delicious.

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PURE LARD

. . OF THE . .

Best Quality.

Special Prices This Week Get Our Figures.

IN 5 TUB AND 15 PAIL LOTS.

F. W. FEARMAN - HAMILTON

vincials, 5c. in barrels, 5⅜c. in cases and 5½c. in half cases, with Filiatras ⅛c. more.

There has been very little change in the Valencia raisin market since last week. The strong feeling still exists at Denia, and it looks, as we remarked last week, as if present values would hold and shipments by the second direct steamer cost as much, if not more, than those ex Avlona. To arrive by that vessel, which is expected this week, we quote: Off-stalk, 4¾c., fine off-stalk, 5¼ to 5½c.; selected, 6¼ to 6½c., and layers, 6¾ to 7c.

California raisins continue firm, as it is expected that the Pacific coast fruit will have to supply more of the United States demand this year than usual, as the new Dingley tariff operates against the importation of Mediterranean fruit. First receipts of California fruit are expected this week, and prices on them are held firm at 6¾c. for 2-crown and 7¾c. for 3-crown, and 8¾c. for 4-crown fruit.

NUTS.

There is nothing new to report in this line. We quote: Grenoble walnuts firm at 11 to 12c.; do. shelled, 20c; Brazils, 11c.; almonds, 10 to 10½c.; do shelled, 17 to 18c.; filberts, 8½ to 9c.; peanuts, 7 to 9c.; pecans, 9 to 10c.

DRIED APPLES.

There is no change in dried apples, and we quote 3 to 4c., with evaporated steady at 6c.

APPLES.

The apple market is strong and active under light receipts and a brisk demand at $2 to $3.50 per bbl. as to grade, which is an advance of 50c. per bbl. for the outside figure.

GREEN FRUIT.

There has been a fair business doing in green fruits, while receipts have not been as heavy as they were a few weeks ago. Prices generally rule as last quoted. Peaches, 30 to 75c.; plums, 30 to 50c.; pears, 20 to 50c., and grapes, 15 to 20c. per basket; bananas, 40c. to $1 per bunch, and lemons $1.50 to $3 per box; Bartlett pears, in bbls., $4 to $6.

COUNTRY PRODUCE.

EGGS—The tone of the egg market was weaker Monday, and prices declined, which is due to the continued liberal receipts for the season and the falling off in the demand from foreign buyers. A cable received from Glasgow stated that no Canadian stock was wanted at present and the market was dull. Locally the demand is principally for

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.

$2.50 per case; 80c. gallon.

THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

BROCK'S BIRD SEED

is the standard by which all good bird seeds are judged To say it is equal to "**Brock's**" is the highest praise that can be bestowed. 1-lb. ½-lb. pkts. All wholesalers. See you get it.

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EGGS AND BUTTER

We are buyers of Choice Butter and Fresh Eggs. Highest prices paid. Correspond with us.

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Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

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Our Sales of

SMOKED HAMS

have been very large. We will hold special prices good for a short time longer. . .

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Pork Packers and Commission Merchants,
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Agents for A. Booth Packing Co'y, Baltimore Fresh Oysters. Nova Scotia and Portland Cured Finnan Haddies received daily.

HUGH WALKER & SON

Wholesale Commission Merchants

GUELPH, ONT.

Extra Fancy Malori and Sorrento Lemons, Bananas, Cocoanuts, Sweet Potatoes, Spanish Onions, Cranberries, Peaches, Pears, Apples, Grapes, etc.

single case lots, for which 17c. is paid, but for export dealers say 15c. is the very outside that could be obtained for new laid. We quote: New laid, 15 to 16c.; choice candled, 12½ to 13½c., and culls, 10 to 11c. per dozen in round lots.

BEANS—There was no material change in the situation of the bean market. The demand is fair and prices rule firm at 80 to 90c. for primes, and at 90c. to $1 for choice hand picked per bushel.

GAME—The receipts of partridge continue small, for which there is an active demand, and a sharp advance in prices has taken place, sales to-day being made freely at 70c. per brace, which is 10 to 15c. higher than what was realized on Friday last.

POTATOES—The demand for potatoes was slow and the market rules quiet and about steady at 55 to 60c. per bag, in car lots.

PROVISIONS.

The demand for all lines of provisions in a small way continues good, and the market is moderately active and steady. We quote: Canadian pork, $15 to $16 per bbl.; pure Canadian lard, in pails, at 7 to 7½c., and compound refined at 5¼ to 5½c. per lb.; hams, 12 to 14c., and bacon, 12 to 13c. per lb.

FLOUR AND MEAL.

A weaker feeling has ruled in flour since last report, and both Ontario and Manitoba grades have declined 25 to 50c. per barrel. We quote as follows: Winter wheat patents, $4.75 to $5; straight rollers, $4.50 to $4.65, and in bags, $2.15 to $2.25; best Manitoba strong bakers', $5 to $5.25; second do., $4.50 to $4.75, and low grades, $2.65 to $2.90; Hungarian patents, $5.40 to $5.65.

A fair business was done in feed and the market is moderately active and steady. Ontario bran sold at $11, and shorts at $12 per ton in bulk; Mantoba bran, bags included, at $11.50 to $12.50, and shorts at $13.50 per ton.

Business in meal continues quiet, and prices show no change. We quote: Rolled oats, $3.40 per barrel, $1.65 per bag; standard meal, $3.30 per barrel and $1.60 per bag.

BALED HAY.

There was a much steadier feeling in the hay market, owing to the improved demand and decreased receipts. No. 1 sold at $11 to $11.50, and No. 2 at $9 to $10 per ton, in car lots on track.

CHEESE AND BUTTER.

Cheese continues heavy and the chances of the factorymen receiving higher prices for the August and September make that they are holding are not encouraging. The only visible effect of their policy so far is, that buyers are bidding all the way from ⅛ to ½c. less per pound than they did a fortnight ago, and seem inclined to cut down present prices. On spot the bulk of the business is confined to Quebec makes, for the reason that Ontario finest cheese are not on the market to any extent at current values. As noted yesterday transactions have been put through in Ontario August make at 9½c., but it is impossible to quote a reliable figure for Septembers. In Quebec fall makes prices range from 9 to 9¼c. and business was put through at the range to-day to a fair extent both for Bristol and Liverpool account. The cable is unchanged. We quote: Finest Ontario cheese, 9⅜ to 9½c.; finest Townships cheese, 9⅜c.; finest Quebec cheese, 9 to 9¼c.

The butter market continues quiet, for demand is not brisk. Exporters are moderate buyers from 19 to 19¼c., but find it impossible to get the quality of creamery they want at these prices. According, the amount of business passing is small. Trading was noted in western dairy stock for Maritime Provinces and also for Glasgow account at 13½ to 14c. We quote: Finest creamery, 19¼ to 19½c.; seconds, 18½ to 19c.; dairy butter, 13½ to 14c.

MONTREAL NOTES.

An advance of 50c. per barrel has been established on finest varieties of early fall apples.

The first carload of California raisins are expected here this week, and prices are firmly held as last quoted.

The first receipts of Mediterranean dried raisins, currants and prunes are expected here this week ex ss. Avlona.

Advices from primary markets on currants have been very conflicting, but recent cables quoted an advance of 3d.

Refiners' stocks of syrup are so low that they are having difficulty in executing their orders as promptly as buyers wish.

The prices on both Manitoba and Ontario grades of flour have been cut down 25 to 50c. per barrel this week in this market.

Holders of Barbadoes molasses this week demanded an advance of 1c. per gallon, and 26c. is now the ruling idea for round lots.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

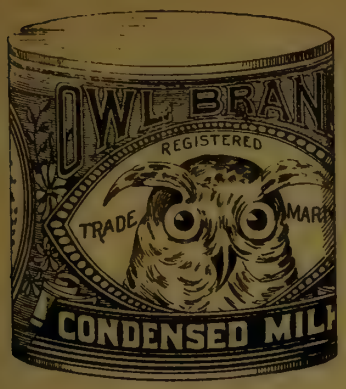
ST. JOHN, N.B., Oct. 7, 1897.

THE week has seen no particular stir in grocery lines. The dry goods men have been busy with their millinery openings. This is now a large business here, dealers going into the branch more largely than before. The winter port matter is a subject of general interest. It was thought the Government would again grant subsidies to steamers using Portland, Maine, as their winter port. The feeling here is strong against any further Canadian money going to build up an outside port. We look confidently toward Ontario and Quebec to aid us with their influence to see that Canadian subsidies shall only be granted to such steamers as use Canadian ports. While some lines of goods are rather easier, such as flour and cornmeal, the general movement is still upward. Pickles, both Canadian and American, show quite an advance, particularly keg goods, in which the advance is over a dollar for 10-gallon kegs. Potatoes are higher, and as the season advances, so will the price.

OIL.—There is a continued increasing demand for burning oil, largely for later shipment. Prices show no change. In other lines business is dull, particularly in lubricating and cod oil. We quote: Best American burning oil, 17½ to 18½c.; Canadian water white, 16 to 17c.; Canadian, prime, 14 to 15c.; cod oil, 22 to 24c.

SALT.—There is little new to report; while there is a good demand stocks are ample and further arrivals about due. The salt having chief demand here is Liverpool coarse, the large demand for which is from the fishermen. The Liverpool fine salt has a very large sale and affects the demand for Canadian. We quote: Coarse, 47 to 50c.; Liverpool factory-filled, 85c. to $1; Canadian fine, 90c. to $1 per bag.; 5-lb. bags, in bbls., $3 to $3.25; 10-lb. bags, in bbls., $2.85 to $3; butter and cheese salt, bulk, $2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, $2 per case of 2 doz.; rock salt, $5 to $6 per ton.

CANNED GOODS—Prices tend higher, particularly tomatoes, which show an advance of 20c. above price at which most of the new were sold. Stocks here are not large, and higher prices are looked for. In corn, market is well supplied, and there is a fair stock of peas held. We quote chowder and scallop a little lower, but market is firm. There is an increased sale for domestic sardines, but chief demand is from the west. Clams show a larger sale. Gallon apples are quoted higher. There are light stocks, and later, when there is more demand, still higher prices are likely to rule. We quote: Corn, 65 to 70c.; peas, 75 to 85c.; tomatoes, 95 to $1; gallon apples, $1.90 to $2; corned beef, Canadian, $2.40 to $2.50; American, 2-lb. tins, $2.60 to $2.70; 1-lb tins, $1.40 to $1.60; oysters, 2's, $2.10 to $2.20; 1's, $1.40 to $1.50; peaches, 3's, Canadian, $2.75 to $3; 2's, $1.75 to $1.85; American, 3's, $2 to $2.25; pineapple, $2.50 to $2.75; salmon, $1.15 to $1.20; lobsters, $2.50 to $2.60; haddies, $1.05 to $1.15; clams, $5 for 4 doz; chowder, $2.50 to $2.75 for 2 doz.; scal-



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Ask our Travellers to show you our LEADERS in BULK

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TEAS

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Agents in Canada for ENGLISH BREAKFAST HOP TEA.

Pounds and Half Pounds. ✦ Once Tried Always Used.

BALFOUR & CO., HAMILTON

Do you sell Sterling Pickles?

If you do your customers get a thoroughly good pickle at a low price. . . . . .

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All in neat bottles suitable for family trade. . . . .

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DUST (bulk)
" (1-lb. packages)
STRAIGHT LEAF (half-chests)
GUNPOWDER (boxes)

The best value in the market.

WARREN BROS. & CO.
TORONTO.

Extra Choice

Hams Bacon
Pure Lard
Mess Pork

PARK, BLACKWELL & CO. Limited
Pork and Beef Packers,
TORONTO

Candied Peels

Crosse and Blackwell

CITRON
ORANGE
LEMON

PERKINS, INCE & CO.
TORONTO.

"How to sell Coffee"

. . . BUY . . .

Excelsior Blend

It sells itself, because it excels the others. Highest grade MOCHA and JAVA. Satisfaction guaranteed

Todhunter, Mitchell & Co.
TORONTO

BUY

Ivory Bar Soap

THE BEST MADE

lops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUIT—Outside of Canadian fruit in baskets, business is rather quiet. There is nothing here in oranges, except a few West Indian of fair quality. Some good lemons are offered at firm prices. Apples show quite an advance, both English and American markets showing better returns. Best fruit, which at present is Gravensteins, is held high. Other grades have good demand, but at lower prices. Bananas are easy, and have light sale. Ontario plums are about over. Grapes are very plentiful. In cranberries, Cape Cods are firm and likely to be higher. Native bog berries are quite plentiful. We quote: Lemons, $5 to $5.50; oranges, $4 to $4.50; bananas, $1 to $2; Bartlett pears, per bbl., $3 to $4.50; tomatoes, 75c. to $1 per crate; cucumbers, $1 per bbl.; apples, $2 to $4 per bbl.; Ontario grapes, 25 to 35c.; Ontario peaches, 60 to 70c.; pears, 40 to 60c.; cranberries, Cape Cod, $7.50; do. native, $4 to $6.

DRIED FRUIT—There is but little doing. Stocks are light here. Arrival of Valencias so far has been light; prices show no change. In California raisins, quotations from the Coast are rather lower. No business has yet been done. In currants, the stock is very small, and new to arrive will cost high. Seeded muscatel raisins were introduced here last winter. They were considered rather high. Some demand is, however, now noticed for them. New dates will cost rather higher than last year. It is almost impossible to get them here for Christmas trade. New figs will cost rather lower that last season. Very little, if anything, has yet been done in new prunes. In onions, it is a matter of surprise how many more are sold than a few years ago. Canadian stock is good this year and price this week is rather lower. Evaporated apples are scarce; the higher prices are affecting the demand. Dried are firmly held. We quote as follows: Raisins, Valencias, 5½ to 6c.; California L. M. 3-crown, 7 to 7¼c.; London layers, $1.75 to $2; currants, cases, 5¾ to 6c.; bbls., 5¼ to 5½c.; cartoons, cleaned, 7¾ to 8c.; bulk, cleaned, 6½ to 7c., prunes, boxes, 5 to 10c.; dates, 4½ to 5c.; dried apples, 3½ to 4c.; evaporated apples, 6 to 7c.; onions, $2.25 to $2.35 per bbl.; cocoanuts, $3 to $3.50 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 7½ to 9c.; Malaga loose muscatels, 6 to 6½c.; 4-crown L. M. Californias, 7¾ to 8c.; seeded muscatels, 1-lb. cartoons, 12 to 13c.; new Valencias, layers, 6½ to 7c.

SUGAR—There is little to note. Stocks are lighter here. Market is firmly held. There is a fair, steady demand. We quote: Granulated, 4¼ to 4⅜c.; yellows, 3⅜ to 3¾c.; Paris lump, 5½ to 5¾c.; powdered, 5¼ to 5½c.

MOLASSES—There is a steady sale, but prices show no change. The feeling favors a firmer market. There is less New Orleans here than last season, though there is some demand. The difficulty is in the price at which the right grade can be bought here. We quote: Barbadoes, 22 to 24c.; Porto Rico, 27 to 29c.; New Orleans, barrels., 25 to 28c.; Antigua, 22 to 23c.; syrup, 36 to 38c.; St. Croix, 20 to 22c.; Demerara, 33 to 34c.

DAIRY PRODUCE—In butter the market is still slow. For best quality there is a fair demand at quotations. Creamery has but limited sale. In eggs there is a steady demand. Buyers are particular about quality. Cheese, for which the local demand is not large, seems, if anything, to be a little easier. We quote: Dairy butter, 15 to 17c.; creamery, 19 to 21c.; prints, 20 to 20c.; cheese, 10 to 10½c.; eggs, 13½ to 14c.

FISH—The firm feeling continues. Best dry cod are in good demand at quotations. In pickled herring, rather more Grand Manan fish are offering, but owing to light stock of other grades, prices are fully maintained. Only small quantities of new smoked herring are yet to hand. Quite a few Canso pickled herring arrived this week. Pickled shad are in limited supply. We quote: Large cod, $3.40 to $3.50; medium, $3.25 to $3.30; pollock, $1.25 to $1.35; bay herring, $1.50 to $1.60 per half-bbl.; smoked, new, 8 to 9c.; shad, half-bbl., $4.50 to $5; boneless, 2½ to 4c.; cod, 6 to 6½c.; Canso, per bbl., $5.25 to $5.50; do. half-bbl., $3 to $3.25; wolves, $2.25 half-bbl.

PROVISIONS—Lard is the active line. Our dealers are well stocked. Prices show about 1c. advance over lowest figures. Clear and mess pork and beef are all rather higher, though little change is noted here. Smoked meats are firm. Stock of mess pork is light. We quote: Clear pork, $14.50 to $15.50; mess, $13.50 to $14; plate beef, $14 to $14.50; hams, 13 to 13½c.; sides, 12 to 13c.; pure lard, 7¼c.; compound, 7 to 7¾c.

FLOUR, FEED AND MEAL—Such changes as have been noted are lower. This is particularly noticed in Ontario flours, which have been moving off all week. Stocks in the city are not large. In feed price is high and it is hard to get. There is a fair demand only. Oatmeal and oats hold their price. The latter tend higher. There is no particular demand. Cornmeal is tending lower again, and is selling freely. Beans have rather better movement. There are a good many still held here. Prices are rather easier. We quote: Manitoba flour, $6.10 to $6.20; best Ontario, $5.15 to $5.20; medium, $5 to $5.10; oatmeal, $3.65 to $3.75; cornmeal, $2.05 to $2.10; middlings, car lots, in bulk, $16 to $16.50; bran, do, $14.50 to $15; hand-picked beans, $1.20 to $1.25; prime, $1 to $1.10; oats, 34 to 36c.; hay, $11.50 to $12.50; barley, $3.15 to $3.25; round peas, $1.25; split peas, $3.25 to $3.30; yellow eye beans, $1.75; timothy seed, Canadian, $2 to $2.25; do. do., American, $1.75 to $2; clover, 8¾ to 9c.; alsike, 8½ to 9c.

ST. JOHN NOTES.

The Campobello Fish Fair will be held on the 20th.

Bridgetown, N.S., elected H. Ruggles as its first mayor this past week.

J. Edward Doyle, of the Doyle Commercial Agency of this city, is dead.

H. E. Reed, of Middleton, has sold out his grocery and general business.

Dearborn & Co. received a large consignment of jelly in 14-lb pails from R. J. Graham, of Belleville, this week.

Canadian fruit is still being received in large quantities. A. L. Goodwin, wholesale fruit merchant, received two cars this week.

W. Hanson & Son, Fairville, have assigned to C. B. Lockhart and W. C. Cross. Liabilities about $3,300; assets about $1,500.

Hon. A. F. Randolph, of the firm of A. F. Randolph & Sons, wholesale grocers, Fredericton, has given $5,000 to Acadia College, Wolfville, N.S.

Mr. James Kennedy, president of the Canada Drug Co., sailed for Liverpool this week in the ship Creedmore, of which he is owner. His son is captain.

The Customs revenue for September is a little ahead of that for September last year. The receipts this year are $79,224, while those for last year were $78,414.

THE CANADIAN GROCER learns with regret, from Smith & Tilton, agents of J. F. Morton & Co, London, Eng., of the death of Mr. Morton. The business will be carried on by the sons of the deceased.

Country pork is bringing a better price this year than last. A car of hogs was shipped from Hartland to Montreal last week and it is understood the price paid was 4c. per lb. A car of sheep was shipped from the same station during the week.

It is said W. Malcolm Mackay, of our city, is the largest lumber shipper, not only in Canada, but in the world. Out of 600 million shipped from the Maritime Provinces this year he shipped about 300 million. The total shipments this year exceeded those of last by 100 million, and of 1895 200 million. It is said in these provinces almost 100 million of manufactured lumber will be carried over till spring.

WILLIAMS BROS. & CHARBONNEAU'S

PICKLES

EAST INDIA PICKLES
FANCY SWEET MIXED
FANCY SPICED CHOW
FANCY SPICED MIXED
FANCY SWEET GHERKINS
FANCY SPICED ONIONS
FANCY SPICED GHERKINS
MRS. JONES CATSUP

½ pints and pints.

The BEST VALUE offering.

Ask your wholesaler.

A. E. RICHARDS & CO. Agents, HAMILTON

Pickles.

Heinz's Pickles and Food Products are the output of the largest, cleanest and best equipped establishment of its kind in the world, result of a quarter of a century experience.

Other Popular Specialties

SWEET PICKLES
INDIA RELISH
TOMATO CHUTNEY
TOMATO KETCHUP
ETC.

For sale by

Hudon, Hebert & Cie., Montreal.
H. P. Eckardt & Co., Toronto.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE always bear this Keystone trade-mark

H. J. HEINZ Co. KEYSTONE PICKLING & PRESERVING WORKS TRADE MARK PITTSBURG, U.S.A.

MANITOBA MARKETS.

WINNIPEG, Oct. 7, 1897.

THE city is rather in gloom owing to the heavy fires that prevailed south and east of the city Friday and Saturday. Already lives are reported lost, and more will no doubt be added to the number as communication is again established. The prospects have been so bright during the entire fall that this calamity has come like a thunder-clap. In addition to loss of life the loss of property is heavy.

Trade otherwise is very much the same as last week; in fact, there are no changes of importance to report. The wheat situation is about the same. Deliveries to elevators were very large, and the closing price Saturday in the country was 89c. Macdonald tobaccos show another advance of 1c. This makes a total advance of 16c. per lb. since April last.

BUTTER—The trade is quiet. All lots being made at creameries are being sold at about 20c., dealers refusing, except in rare cases, to go over that figure. All butter being purchased is going into store. The quality of the late butter is good, but the dryness of the season has diminished the quantity. In spite of this fact, however, the make is larger than it has ever been before. Dairy is selling in round lots at 12 and 14c., according to quality.

CHEESE—Market is firm, and high prices are being paid to factories to secure balance of season's make. Prices, 9 to 9½c.

EVAPORATED FRUITS—The high prices are being maintained and prunes have not yet reached this market, though California prunes are expected this week.

GREEN FRUIT—Is scarce this week. Freestone peaches are just about over and no large lots of plums will now arrive, though small consignments come in almost daily, and it is doubtful if any more crabs will come in. Tokay grapes are lower, $2.50 per crate being accepted. Plums are still $1.25. Lemons, $5.50, with signs of easement. Ontario pears, 65 to 85c. per 20-lb. basket. Apples, $2.50 to $2.75 per bbl. Washington and Oregon pears, $1.75 to $2 per box of 40 lbs.

CURED MEATS—Market has eased a very little in the east, but it does not yet affect the market here. There is absolutely no change in prices from last writing.

GRENOBLE WALNUT HARVEST.

Late advices state that there will be a good crop of Grenoble walnuts, and that it will be harvested somewhat earlier than usual. The first shipment from Havre will probably be made about the end of this month, arriving here about a week later. The first shipments of new crop Naples walnuts for New York are expected to be made some time this week from Sorrento.

CATALOGUES, BOOKLETS, ETC.

We have received from H. Roberts & Co., Strathclair, Man., a copy of their attractive fall circular. It is printed in blue and gold on cardboard of a delicate pink color, and is made up as a folder of four pages. The front cover bears the title, and but two, though very suggestive, words, "Good Times." On the back is displayed the firm name, while the two inside sheets contain the short, pithy statement of the firm's intended business during the coming season. Enclosed is also a coupon offering a ticket to an agricultural exhibition to be held in the Strathclair Hall this week to every person buying $1 worth of goods in the firm's store.

PERSONAL MENTION.

Manager Madden, of the W. Ryan Co., Limited, is making arrangements for a week or two's recreation from business.

Wm. H. Dunn has resigned the Montreal agency of the Pure Gold Mfg. Co. in order that he may devote more time to the sale of "Enameline" stove polish. Mr. Fred. D. Hughes has been appointed to succeed Mr. Dunn.

Lucas, Steele & Bristol offer an assortment of Van Camp's macaroni and cheese, in tins, also their pork and beans and catsup.

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

D. GUNN, BROS. & CO. report an active demand for all smoked meats, especially hams, the latter still selling at special prices.

Warren Bros. & Co. are expecting a shipment of canned sea chicken.

Perkins, Ince & Co. have a shipment of California apples arriving.

Warren Bros. & Co. have a large shipment of Valencia raisins arriving.

A shipment of Crosse & Blackwell's new candied peels is to hand for Perkins, Ince & Co.

Warren Bros. & Co. are in receipt of another shipment of green Rio coffee.

Perkins, Ince & Co. have a shipment of "Crescent" brand Valencia raisins just to hand.

Another shipment of fine New Orleans molasses is in store with the Eby, Blain Co., Limited.

A hot fire does not burn off "Quickshine" stove polish like it does cheap paste polishes.

D. Gunn, Bros. & Co. are developing a large trade for dairy and creamery butter in pound prints.

Mainetty's Sultana raisins, 4 and 5 crown, and extra choice, have just arrived with the Eby, Blain Co., Limited.

Warren Bros. & Co. have been appointed agents in Toronto for Van Camp's canned goods and tomato catsup.

T. B. Escott & Co: "Fine Filiatra currants arrived over a week ago, and they are going out very rapidly."

This is fall, and you want the best stove polish and stove pipe varnish. Then write the Alpha Chemical Co.

Advance shipments of figs, Mainetty's layers, from choice to superfine, have been received by the Eby, Blain Co.

T. Kinnear & Co. have a shipment of New Orleans molasses in stock, which they report they are offering at reasonable prices.

The Eby, Blain Co. have a special line of Smyrna Natural figs, "Diova," in 35-lb. boxes in store—the first on the market.

T. Kinnear & Co. report the arrival of a shipment of new currants in barrels, half-barrels, cases and half cases; also mat figs.

The F. F. Dalley Co., Limited, of Hamilton, write: "Owing to the great demand for 'English Cream' baking powder in glass bottles, our stock of jars has been entirely used up and the glass factory has not been able to supply us with jars as fast as we wanted them. This put us back for a few days with some of our customers and we hope they will bear with us, and all orders will be filled just as promptly as possible."

Perkins, Ince & Co. have a consignment of Rio coffee due to arrive in a couple of weeks which is showing exceptional value.

T. B. Escott & Co. are offering a handsome wood bracket for papers, beautifully finished, with a pound of "Lion" baking powder.

Rutherford, Marshall & Co. state that a small item of theirs in THE CANADIAN GROCER was the means of attracting much business.

T. A. Lytle & Co. are well stocked with jams and jellies of this season's make. They're ready, too, to ship tomato catsup in large or small quantities.

Rutherford, Marshall & Co. are experiencing a brisk demand for all grades of butter. They report themselves willing to buy or receive on consignment.

The Eby, Blain Co., Limited, report that shredded whole wheat biscuit, which they introduced recently, has become permanently established as a staple among good retailers.

The Alpha Chemical Co. wish to remind the trade that they have a heavy stock of ink and mucilage that they are offering special prices on to large buyers. Write for samples and prices.

T. Kinnear & Co. report they secured new season's Japan tea at a time when the market was at its lowest point, and consequently that they are in a position to offer better value than they otherwise would.

"We are constantly shipping car lots of Windsor salt, fine and dairy, direct from the factory, and the number of re-orders we receive shows that the trade appreciate it as a quick and profitable seller," say the Eby, Blain Co., Limited.

The Alpha Chemical Co. would remind the trade generally that they can always rely on getting fresh goods by purchasing goods bearing their name. "We allow no goods to get stale or shabby with the wholesale trade," they write.

The Alpha Chemical Co. inform us that they are rapidly booking orders for "Quickshine" stove polish and stove pipe varnish for fall trade, and as there promise to be large sales in these lines this fall, intending purchasers are requested to send in their orders early.

MR. CHAPUT OFF FOR EUROPE.

Mr. Charles Chaput, president of the Montreal Wholesale Grocers' Association and member of the Board of Trade Council, left on Thursday for New York, where he will take steamer for Europe. Mr. Chaput was accompanied by Mrs. and Miss Chaput and expects to be away about six months. In that interval he will visit England, France and the countries of the Mediterranean, spending six weeks in Algiers.

AGENCY WANTED.

AGENCY WANTED FOR MONTREAL AND Province of Quebec, to represent Manufacturing or other firm, by energetic experienced man with good connection amongst Grocers and Druggists. Box 5, THE CANADIAN GROCER. (40)

Improved Wanzer Lamp

Non-explosive, no chimney, best light, burns Canadian oil perfectly. Soon saves its cost in oil and chimneys. Liberal discounts to the Trade. Every Lamp tested.

WANZER LAMP & MFG. CO.
HAMILTON.

Buy Concentrated

VINEGAR

We claim a saving of 20 per cent. and a vinegar superior to any other brand.

Awarded Three Gold Medals.

Put up in demijohns and bottles, (smallest package contains 1 gallon). One gallon will make 23 gallons of vinegar that will keep pickles in prime condition.

Read the Dominion Analyst's Report in last week's issue. Ask other vinegar manufacturers to have their goods analyzed, (compare reports and buy the best).

Write for prices and full particulars of contents of different sized cases.

GRAPE WINE VINEGAR CO.
25 Front St. West
Sole Manufacturers. TORONTO

At the

PREMIER'S BANQUET

the crowning piece on the table was a 5-storey cake covered with . . .

White Moss Cocoanut

Which ought to be sufficient guarantee for you to recommend it to your customers. The best goods command the best trade. Ask your jobber, or write us for samples.

Canadian Cocoanut Co.
MONTREAL

Retail Grocers ...

Paste this Sheet up for reference.

SALMON

If the retail trade of Canada want QUALITY—the best—**THE VERY BEST**—of this season's pack, they can ensure satisfaction to their most critical customers by buying any of the following brands :—

Nimpkish River
Empress
Peerless
Red Sockeye
Empire
Viking
Monogram
Lily
Encore
"Victoria"
Anchor
Signal
Mayflower
Silver Crown
Victory
Imperial
Citadel
Red Cross
National
Silver Cross

They are all (except Nimpkish) the choicest **Selected FRASER RIVER SALMON**—not Rivers' Inlet, but Fraser Sockeye.

RAISINS . . .

Be on the lookout, and ask your grocer for either brands—

JUAN FERCHEN **J. MAYANS GRUSTAN**

SULTANAS AND FIGS

Ask for goods shipped by

ANTOINE SOLARI, SMYRNA

We guarantee to the retail trade absolute satisfaction with any of the above.

Lightbound, Ralston & Co.

Importers and Commission Merchants

MONTREAL. TORONTO. LONDON. VICTORIA, B.C.

HOW A PANIC WAS AVERTED.

SHE came home with a lagging step and a heavy heart. In vain had she striven for weeks and even months to stem the tide of ruin that had slowly but surely overwhelmed them.

Her splendid business powers, her clear head and 20th century progressiveness had long ago been recognized by her husband, and their growing mercantile business had been intrusted absolutely to her control, while he had devoted himself to their home and children.

For years she had managed the business without even a suggestion from him, and her splendid financial ability and energy had built up a trade second to none in the city, but somehow—she could scarcely understand it—disaster had overtaken her and everything was lost.

For herself she did not care, but her heart was torn with pity for the tender and devoted husband who was always waiting for her at home like a ray of sweet sunshine, and it was upon him she dreaded to see the blow fall.

When she entered the house and came forward for his usual kiss, he fancied she looked more worried than usual, and said:

"Come, dear, don't bother about that horrid old business. See, I've made you some nice hot waffles for supper. Sit down and rest and I'll tell you the cutest thing the baby said to-day."

How could she tell him? And yet it must be done.

After supper she took him on her knee and ran her fingers carelessly through the tendrils of his whiskers.

"Little one," she said, in a strange, harsh voice, "you must bear up and be brave. I have some bad news to tell you. The business has gone under, and every dollar we had in the world is lost. Except the roof over our heads, which is in your name, we have nothing—the poorest beggar that walks the streets has as much. Can you ever forgive me for bringing this misery upon you?"

She bowed her head upon her hands, and, strong woman that she was, a tear trickled through her fingers. How would her gently-nurtured, delicate husband receive the sad tidings? She dared not look at him.

She felt him slip from her lap and heard him cross the room. As he returned she looked up. He was bringing in his hands a large, old-fashioned tea urn that had belonged to his mother. He took the top from the urn and poured out upon the table a large pile of money—gold and silver coins and rolls of bank notes.

"See," he said with a sweet smile, "here is $3,967.45. That'll kind of ease things up a little, won't it, old girl?"

"Where—where did it come from?" she gasped.

"It's all ours," he said; "yours and mine. For years I have been a silent partner in the ice-cream saloon next door to your place of business."—New York Journal.

CALIFORNIA RAISINS EALIER.

Up to the present time forward sales of new crop California loose muscatel raisins have, according to advices from the Coast and statements made by receivers at this end, fallen considerably short of the quantity of new goods under engagement at the same time a year ago. Although the spot market is virtually rare of California raisins and competition with foreign growers has been curtailed, partly because of the higher rates of duty and partly because of the comparatively higher prices ruling in the foreign primary markets, comparatively little forward business in California new crop has yet been done. There has been an almost total absence of speculative buying. The comparatively high prices demanded this season, coupled with the apparent indifference of consumers, is said to be responsible for this. Now that the season is advancing and the consuming demand continues to be sluggish, holders in California are said to be becoming anxious to make sales, and, with this object in view, have been disposed to make concessions, especially on October shipments. Some buyers who have wants to cover have taken advantage of the concession, but the majority, it is stated, are still holding off in the expectation of a further change in their favor.

The lack of important demand from the consuming trade has, it is reported, caused some uneasiness to the Coast sellers and, unless there is some improvement in this respect at an early date, it is intimated that the practice of making consignments throughout the eastern trade may be resumed. However, it is believed by some of the best informed in the trade that the very unsatisfactory experiences of the year before last will deter shippers from making use of this method of placing goods except as a last resort.—N.Y. Journal of Commerce.

"Shinon," the metal polish being introduced by Lucas, Steele & Bristol, is largely used by clubs, hotels and yachtsmen in the United States. The Hamilton Yacht Club recommends it highly.

HARD ON DEPARTMENT STORES.

It seems that with the advent of higher prices for most everything in the grocery line, the big department stores have pulled in their "horns" somewhat, for there were, with a single exception, no groceries advertised in the whole page "ads" of the so-called "Big Stores" in the last Sunday newspapers; and the exception only offered the usual bargains in liquor, coffee, tea, and an obscure soup in cans. We will gamble that similar goods can be had as cheap, and better, in the first grocery store we come to. With flour at $6.35 a barrel, sugar at 5⅛c. a pound, tomatoes at 95c. a dozen and oatmeal and farinaceous goods advanced 50 per cent., there seems small satisfaction in faking people to the belief that they are offering these goods at cost.—Retail Grocers' Advocate, New York.

A LIQUID POLISH.

Lucas, Steele & Bristol, Hamilton, have added a new liquid polish to their line of goods. It has been given the suggestive name of "Shinon," and is specially adapted for use on metal exposed to the air or great heat, giving a brilliant lustre with little labor. The trade is assured that it contains no acids, grease or grit. The polish is put up in cans ranging in size from 1-6 pint to a gallon.

HAMILTON GROCERS IN LINE.

The Hamilton Retail Grocers' Association appointed a committee on Tuesday to draft a resolution to the Government protesting against the exemption of Government employes from garnishment. It was also instructed to ask the co-operation of the Toronto and London corporations.

POTATOES AND APPLES
Wm. Hannah & Co.
TORONTO——and——MONTREAL
Board Trade Building. 14 St. Nicholas St.
We are always open to buy or sell car lots.
Write or Wire us for Prices.

Going to Retire?
Want to Sell Out?
If so, say so in THE CANADIAN GROCER. It reaches the most likely buyers. Two cents a word each insertion.

J.M. Douglas & Co. . .
Montreal
AGENTS

FLORIDA'S ORANGE CROP.

THE prospects are bright for the reappearance on the market of the once familiar and popular Florida orange. Since the disastrous freeze a few years ago, which destroyed nearly all the trees as well as the crop in the peninsula, they have almost entirely disappeared. For a time none were shipped north, and last year Florida exported only 146,000 boxes. This gave California her opportunity, and it seemed for a time that her oranges had completely supplanted the Florida product. California is preparing to ship the largest crop she has ever produced this year, and it is estimated that 4,000,000 boxes will come east from the Pacific coast. A great many of these will be exported, as they have been received abroad with much favor.

California pins her faith to her great seedless navel orange, and claims that it has permanently supplanted the Florida fruit. This is denied by the Florida growers and dealers, however, who say that as soon as their fruit, of which they expect to ship 500,000 boxes this year and over 1,000,000 boxes next year, reappears, it will quietly take its place again, though, perhaps, at lower prices, on account of the California competition.

There is very little probability of a large importation of oranges from the West Indies and Mexico. A number of Florida growers went to Jamaica after the freeze and set out groves there, but it is understood that the Dingley tariff will force them to ship their fruit to Europe, where it will come in competition with the California crop. The same conditions apply to Mexico. Some time ago a Mexican fruit dealer contracted with a Florida box-making concern for 200,000 orange boxes in which to ship fruit to the United States. After the passage of the Dingley bill this order was cancelled, but afterward renewed for only 40,000 boxes. This number of boxes, it is understood, will be shipped to northern ports.—N.Y. Commercial Enquirer.

A CORRECTION.

Among the list of factories of Heinrich Franck, Sohne & Co., of Germany, which appeared in last week's issue, the name of the factory in Hungary was given as "Koehan." This was an error. It should have read "Kaschau."

"Circle" tea is a steady seller. Not a day passes without a shipment being made. This is what Lucas, Steele & Bristol report.

"Yes," say Lucas, Steele & Bristol, "we delivered our new currants and raisins last week; quality is away ahead of last year."

CARELESS FRUIT PACKERS.

It is understood the Dominion Government has decided not to assist fruit exporters who do not pack their fruit properly.

We are told in Holy Writ that if a man does not work neither shall he eat. So if a man will not take the trouble to prepare his fruit for export neither should the Government assist him to get his product across the Atlantic.

In the trial shipments which have been made to Great Britain the fruit which was picked at the right time and properly packed arrived in good condition, while the contrary was the case where the precautions had been ignored.

Careless packers, like bad companions, should be avoided.

DID BUT LITTLE DAMAGE.

There is not much around the warehouse of H. P. Eckardt & Co. to indicate a fire was there two weeks ago. The damage done was small compared with what it was first thought it would be. In the office, sample and shipping rooms no signs of the fire are to be seen. Business is being carried on as usual; in fact there was, fortunately, not one day's interference with it, the fire having been confined to the rear of the building.

PRUNES

TO ARRIVE SHORTLY

100 x 27½-lb. boxes Pinard's Prunes, 40's to the lb.
100 x 27½-lb. boxes " 50's "
100 x 27½-lb. boxes " 60's "

These are the best goods imported and equal to prunes in bottles.

ALSO—

250 ½-boxes, 50 lbs. each, Dufour Prunes, about 100's to the lb.
250 ¼-boxes, 25 lbs. each, " " "

IN STOCK---Best brands of New Peels, New Valencia and Malaga Raisins.
Ask for our Prices. We Lead.

L. CHAPUT, FILS & CIE., - Montreal.

SUGAR PRODUCTION.

THE last number of The Louisiana Planter publishes some interesting statistics compiled by a French technical journal, called Le Journal des Fabricants de Sucre, which furnish some very important data concerning the rapid growth of the sugar industry.

The figures below indicate the production of beet sugar and cane sugar, and their totals in thousands of tons for the ten seasons enumerated are as follows:

Season.	Beet.	Cane.	Total.
1887-88	2,407	2,541	4,948
1888-89	2,708	2,359	5,067
1889-90	3,563	2,138	5,701
1890-91	3,640	2,597	6,237
1891-92	3,445	2,785	6,230
1892-93	3,344	2,769	6,113
1893-94	3,786	3,260	7,046
1894-95	4,691	3,137	7,828
1895-96	4,232	2,556	6,788
1896-97	4,773	2,432	7,204

"It will be seen," says The Planter, "that the production of 1887-8 was about 5,000,000 tons, while nearly 8,000,000 were reached in 1894-5, the last year, 1896-7, indicating a production of 7,250,000 tons." The figures, moreover, show that the increase has been entirely in beet sugar, the production of cane being actually less at the end of the decade than at the commencement. This gradual ascendancy of beet sugar is shown very clearly by the following figures, also taken from the French paper above quoted:

	Beet. Per cent.	Cane. Per cent.
1887-88	48.6	51.4
1888-89	53.4	46.6
1889-90	62.5	37.5
1890-91	58.3	41.7
1891-92	55.2	44.8
1892-93	54.6	45.4
1893-94	53.7	46.3
1894-95	59.8	40,2
1895-96	62.3	37.7
1896-97	66.2	33.8

It will thus be seen that two-thirds of the sugar production of the world are now of beet sugar. The Cuban war has greatly cut down the cane-sugar production.

PRAISES THE CASH SYSTEM.

Mr. John Barclay, general merchant, Oakville, Ont., has just issued his fall circular. It is a bright advertisement, and shows evidence of being issued from an enterprising firm. In it there is a significant paragraph which reads: "Our experience of the cash system during the past three years has demonstrated it as the fairest and most advantageous to both buyer and seller. Let us take you a little into our confidence here. Selling for cash enables us to buy for cash at the lowest available prices. It secures having brought to notice any article offering at less than current prices, and obtains a liberal trade discount—advantages which we share with our customers."

Another paragraph reads: "A word about buying away from home. The gain is more imaginary than real. Loyalty to local trade would benefit both purchaser and seller."

A DIRECT BOAT.

The Coast Railway Co. is pushing matters along the south shore in real earnest. Between four and five hundred Italian laborers are expected to arrive from Boston the last of the week and will be added to the construction gang already at work. The right of way for the fourth ten-mile section of the road has been cleared and work on the fifth section was commenced Wednesday. It is expected the road will be in operation as far as East Pubnico early in October. The bridge at Hipson's Brook has been completed, the ballasting has been all completed to the brook and the track laid as far as the thirty-first mile. The company contemplate running a fast passenger and freight steamer between Shelburne and Halifax early next season, giving daily service. This boat will not make any stops, but will run direct. Another boat, probably the City of St. John, will be used as a local boat and will ply between Halifax and Shelburne, stopping at shore ports. It is expected that with the line in operation to Shelburne, and with fast steamship connection between Shelburne and Halifax, the company will control a large share of the traffic. The route will be well advertised, and we cannot see why it should not be successful.—Yarmouth News.

HAS FAITH IN ROSSLAND.

W. Boulter, Mayor of Picton, Ont., was in the city several days last week inspecting several of the mines, and was much impressed with the general air of prosperity and the future outlook of Rossland. Being an outsider he could look at it impartially. He says that in the past too much booming of properties not thoroughly investigated had a tendency to retard the proper development of this great mining centre, but he thinks, to a great extent, this is now over, and a better feeling and understanding now prevails in the east regarding the richness of many well developed mines, which have proved to investors their wisdom in putting their faith in the Trail Creek district, and from information he has received more capital will be invested here. Mr. Boulter is the head of the large canning industry at Picton, Ont., and feels confident from a business standpoint that Rossland will be one of the great mining cities of British Columbia.—Miner, Rossland.

Manufacturer's Agents Wanted.

In view of the constant inquiries from manufacturers and merchants for names of good representatives in leading centres in Canada we are preparing a typewritten list of all the firms open for agencies.

This will be held at our offices for use of such inquirers.

It is important that the list be as complete as possible, and we will be glad to include everyone interested.

There will of course be no charge.

The following information is necessary:

Name.
Address.
List of agencies now held.
References.

Address replies to

THE CANADIAN GROCER
Montreal or Toronto

You make no mistake when you buy . . . .

RICE'S PURE SALT

"THE SALT OF THE EARTH."

We guarantee **every** package to give entire satisfaction.

SOLE MAKERS

THE

North American Chemical Co.
LIMITED

GODERICH, ONT.

Facts for thoughtful Business Men

During the last ten years Australasia has displaced 50 per cent. of her Chinese Tea consumption by that grown on British soil, and continues to increase the proportion of the latter.

North America annually consumes over 100,000,000 lbs. of tea---Hardly anything of this quantity was British grown ten years ago. Now over 10,000,000 lbs. is consumed and the increasé annually is growing enormously.

Canada is rushing ahead in its consumption of Ceylon and India teas.

Quality is telling . . . .
Cleanliness and Purity will prevail

CEYLON and INDIA TEAS

ARE THE BEST.

FOUND AT LAST

THE . . .

"PRAESERVO"

CASE

A Perfect Cabinet for

RAISINS
PRUNES
CURRANTS
EVAPORATED FRUITS
Etc., Etc.

No shrinkage
No drying up
No loss in weight

Fruit kept Moist and Fresh always.

Height, 76 in.; width, 41 in.; depth, 28½ in.

Write us for Descriptive Catalogue.

ARTHUR P. TIPPET & CO., MONTREAL

TRADE CHAT.

A NEW tariff on gas went into force in Winnipeg on Saturday. It is $2.50 per 1,000 cubic feet, with 10 per cent. off for illumination, while to those using gas as fuel the discount is 20 per cent. where the quantity used does not exceed 1,000 cubic feet, and when between 1,000 and 2,000, 25 per cent., and in excess of 2,000, 30 per cent.

Pedlars in Springwells township, Ont., will be charged $15 in future.

The growing tobacco in the vicinity of Duart, Ont., has been badly damaged by frosts.

The failure of the Labrador fishery is complete. The catch is below even that of last year.

Parkhill's basket factory is being run night and day to supply baskets for the fruit trade.

It is estimated that up to the beginning of the week six million bushels of wheat have been marketed in Manitoba.

A number of Hudson's Bay Co.'s officials are at present in the city from northern posts. Among the number are: J. K. Macdonald, chief trader, Norway House; Geo. McKenzie, of Abitibbi, north of Lake Temiscamingue, in the Ottawa River district, and John Christie, accountant at Isle a la Crosse, who has been spending two months with his parents in Ontario, and leaves for home Friday.—Free Press, Winnipeg.

Canadian frozen salmon is arriving in London, and sells at 1s. the pound, Scotch salmon costing from 1s. 8d. upwards.

There is a big falling off in the Ottawa lumber export trade. For the month of September there was a decrease of about $100,000.

W. Calcott, merchant and postmaster, Talbotville, has purchased the Smith Hotel at that place and will convert it into a general store.

The general stock of A. G. Lang, of Hespeler, valued at $1,846, was sold to Amanda Lang, of that place. The price paid was 46 cents on the dollar.

The stock and fixtures, valued at $1,057, of Mr. J. Wilkinson, boot and shoe dealer, of Windsor, were sold by auction. The stock brought 55 cents on the dollar.

Exports of tea from the ports of Yokohama and Hiogo to the United States this season, up to August 29, have been 25,989,589, including 9,916,564 to New York, 12,425,449 to Chicago, and 3,647,576 to San Francisco. Shipments to Canada for the the same period have been 5,817,471; total, 31,807,060, against 26,400,578 for the same period last year, and 37,412,467 do. in 1895.

The California olive crop, it is reported, will be shorter this season than was expected. The output will probably not fall much, if any, below that of last year, however, owing to the increased acreage coming into bearing.

Fire destroyed the Norwood cheese factory on Monday evening. About $2,800 worth of cheese, which was insured for $1,500, was lost by the Patrons. The building and machinery were insured for $1,200, which will almost cover the loss.

A PAYING FARM.

One of the best crops that has been reported this year was that of Mr. A. J. Cotton, of Treherne, who threshed from 475 acres over 12,350 bushels of No. 1 hard wheat. The yield on the whole field averaged 26 bushels to the acre. In addition to this Mr. Cotton succeeded in marketing quite a large bulk of the grain early in the season, and will realize from it about $9,500. He will clear by the crop $6,000 or $7,000 for his year's work.—Free Press, Winnipeg.

LIVER SAUSAGE WITH ONIONS.

This sausage, which is much liked for restaurants and saloons, is prepared as follows : For 100 pounds use 28 pounds liver cut into slices, well washed and scalded a little with hot water ; 20 pounds cooked soft lard (preferably gut lard); 12 pounds bacon cut into fine dice, but slightly boiled ; 40 pounds lean meat. For this latter use one part soft-boiled beef lungs, one part well scalded calf's lungs or hearts, one part boiled meat of calf's head, calf's neck or breast, the latter not too soft. First chop the liver fine, then chop 10 or 12 onions, boil the gut fat, cut into pieces about bean size ; now roast the onions slowly in the gut lard in an enameled dish until the onions are light yellow, keeping the mass constantly stirred. Add the roast to the whole mass and chop all up fine. Spice with 53 ounces fine salt, 5 3-10 ounces white ground pepper, 2¾ ounces finest ground marjoram, 1 ounce mace rubbed fine. Mix and knead into the mass. The bacon is scalded ; more can be taken if desired. The mass when finished will be perfectly white. Fill into beef middle guts or bung guts, or into white hog casings of desired width and length. Boil at about 210 degs. F. for 25 to 30 minutes. Leave in cold water after boiling until perfectly cool, renewing the water constantly. The lungs, heart, kidneys, etc., used for this sausage should be well watered the day before and scrupulously cleaned.—National Provisioner.

HAD KEPT STORE FOR 30 YEARS.

He was, says an exchange, a man who never minced his words. He ran a wholesale store in one part of the town and a retail department in the other. In the retail department he employed a clerk who had decided and conscientious objections to tobacco and cigars. Still the store carried them and he sold them, but not without an inward protest. He thought it over and finally nailed a sign in a conspicuous position on a post in the centre of the store. The sign read :

NO SMOKING
ALLOWED HERE.

It hadn't been long up when the proprietor strolled in and began glancing around with a critical eye. After a time he noticed the new sign. Stepping closer, he folded his hands behind him and regarded its bold lettering attentively, Then his hands reached out, mechanically tore the new sign from its place and ripped it into a dozen pieces. "Boy," he said, with the utmost calmness, "I've kept store for thirty years without a sign like that and I guess we'll try it a little longer."

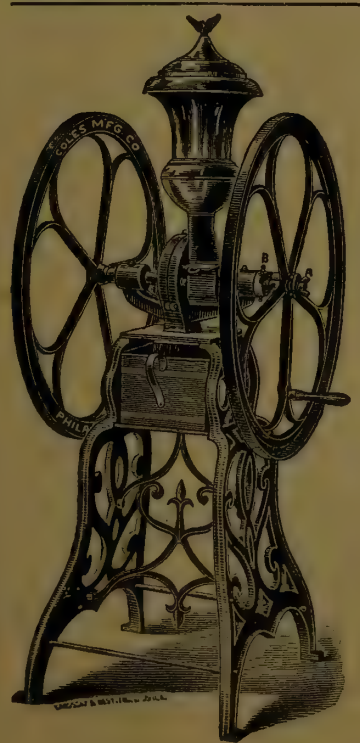
ROYAL JUBILEE OIL
Is the Best Burning Oil in the Market.
ROYAL OIL COMPANY
SOLE MANUFACTURERS
Geo. Anderson, Manager. Toronto

THE BEST CANADIAN LAMP OIL MADE IN CANADA
Car Loads or Less. Write for Prices.
THE QUEEN CITY OIL CO., Limited
Samuel Rogers, President. TORONTO

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT
We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples. . . . . .
VERRET, STEWART & CO., Montreal - Quebec.

AN AUTOMATIC SELLING MACHINE . . .
To sell
Adams' Tutti Frutti
For full particulars, apply . . .
Globe Automatic Selling Co.
13 Jarvis Street, - TORONTO, ONT.



Grocers !
Being specialists in the manufacturing of Coffee Mills, we know what is required in a mill.
Therefore : Why not blend your own coffee and grind it in a COLES MILL ? You cannot fail to give the highest satisfaction.
Thousands of Grocers have added to their worldly goods by doing this ; why not you ?
Agents { TODHUNTER, MITCHELL & CO., Toronto
DEARBORN & CO., St. John, N. B.
Coles Manufacturing Co.
PHILADELPHIA, PENN'A.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

WIGLE & CO., general merchants, Leamington, Ont., have assigned. A meeting of creditors will be held on the 11th inst.

Adam & Co., general store, Dauphin, Man., have assigned.

A. A. Hunter, general merchant, Brome, Que., has compromised.

Hanson, William & Son, grocers, Fairville, N.B., have assigned.

Gouin & Frere, grocers, Montreal, have assigned to Kent & Turcotte.

T. J. Monahan, grocer, Arnprior, Ont., has assigned to J. W. Tierney.

David Goldblatt, merchant, Tara, Ont., has assigned to Nathan Brenner.

B. Damien & Co., grocers, Montreal, have assigned to Lamarche & Benoit.

John Leece, baker and grocer, Hillsdale, Ont., has assigned to Moses Howarth.

A. F. Beaudry & Co., grocers and fruits, Waterloo, Que., have compromised at 25c.

A demand of assignment has been filed against Louis Boulet, grocer, Beauport, Que.

Henri Garon, general merchant, Causapscal, Que., has suspended, and assignment has been demanded.

Joseph Bourgeois, general merchant, St. Angele De Laval, Que., held a meeting of his creditors on the 4th inst.

T. Anthony's Sons, hardware and grocers, Berwick, N.S., are offering to compromise at 50c. on the dollar.

Auguste Leclerc, general merchant and lumber dealer, Riviere a La Martre, Que., has compromised at 65c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

A. Bowes & Co., wholesale fruits, Montreal, have dissolved partnership.

Mann & Bent, general merchants, Amherst, N.S., have dissolved partnership.

Leveille & Gagnon, general merchants, St. Laurent, Que., have dissolved partnership, and a partnership has been registered as Leveille & Cie.

M. S. Taylor & Co., general merchants, Mansonville, Que., have dissolved. A new partnership has been registered, composed of Edward C. Perkins, Marcus S. Taylor and Chas. W. Banfield.

SALES MADE AND PENDING.

James Shaw, grocer, Kingston, has sold out to T. Baird.

The assets of A. J. Toupin, grocer, Montreal, Que., are to be sold.

W. T. Maxwell, grocer, Stratford, Ont., has sold out to Emma J. Farrow.

J. A. Plamondon & Co., crockery dealers, Quebec, has sold his stock en bloc.

The stock of Gilbert McIntyre (estate of), general merchant, Wingham, Ont., was advertised to be sold by auction on the 6th inst.

J. A. Dupras, grocer, St. Louis de Mile End, Que., has sold his book debts.

Valentin St. Pierre, general merchant, Sayabec, Que., sold his assets on October 2.

John Handley, general merchant, Wolseley, Man., has sold out to Frank Hockin.

The stock in the general store of A. G. Lang (estate of), Hespeler, Ont.. has been sold.

The stock of T. M. Shoebotham & Co. (estate of), grocers, London, Ont., has been sold.

G. E. Wallace & Co., grocers and butter dealers, Halifax, N.S., have sold their grocery business to J. H. Fraser & Co.

CHANGES.

R. Strutt, grocer, Ingersoll, Ont., has sold out to —. Dundass.

Bruneau & Guenette, grocers, Montreal, have commenced business.

Robert Moxley, tea merchant, has removed from Lansdowne to Kingston.

P. J. Magnant has commenced business as a general merchant in Plessisville, Que.

Thomas Moulton has commenced business as general merchant in Lansdowne, Ont.

Herbert Horton, general merchant, is closing up his business in Lansdowne, Ont.

F. S. Fowke, general merchant, Oshawa, Ont., has been succeeded by Isaac Goodheart.

D. Hay, general merchant, Sandfield, Ont., has been succeeded by F. G. R. Bradbury.

Archibald Bowes has registered as proprietor of the wholesale fruit firm, A. Bowes & Co., Montreal.

Chisholm & Copeland, general store, Grenfell, N.W.T., succeed Love & Tryon, of that place.

Hedwidge Robitaille has registered as proprietor of the firm, A. Chouinard & Cie, grocers, Quebec.

John Campbell has registered as proprietor of the firm of Wm. Rourke & Co., grocers, Montreal.

Mrs. Wm. Rourke, grocer, Montreal, has ceased doing business under the firm name of Wm. Rourke & Co.

The firm of W. R. Brock & Co., wholesale dry goods, Toronto, are making application for charter, the firm name to be W. R. Brock & Co., Limited.

Manley & Averill, general merchants, Grand Forks, B.C., have been succeeded by Averill & Ballantyne.

Enoch Buzzell and Robert H. Arthur have registered as proprietors of the firm, E. Buzzell & Co., butter and cheese, Montreal.

FIRES.

G. Gagnon, general store, Thurso, Que., has been burned out.

Jas. W. Hammond, grocer, Thurso, Que., has been burned out.

John W. Toogood, grocer, fruits, etc., was burned out, but is reported insured.

Mrs. Jane L. Stewart, general store, Prince Albert, N.W.T., had her stock damaged by fire.

The Hamilton Coffee and Spice Co., Limited, Hamilton, Ont., has been damaged by fire.

DEATHS.

J. B. Michaud, jr., flour dealer, Montreal, is dead.

Jas. G. Black, of the firm of J. & G. Black, general store, Thurso, Que., is dead.

Robert Crawford, of Crawford & Co., general merchants, Indian Head, N.W.T., is dead.

Clark's Sliced Smoked Beef

IS

Perfect in Quality
Moderate in Price
Handsomely Packed
A Trade Winner.

1's Retail at - 25c.
½'s Retail at - 15c.
KEY OPENERS.

All WHOLESALE HOUSES carry these goods in stock.

FOOLED THE DETECTIVE.

A detective in a well-known retail store is engaged in the mental process of kicking himself whenever he thinks of a certain transaction which took place last week. At a time of day when the store was crowded the detective, who was keeping a sharp look-out for evil-doers, was approached by a well-dressed, intelligent-looking man, who informed him that he was employed as detective in another store and had followed a shoplifter from his firm's store to the present place, where they would find her at the glove counter stealing gloves. "Let her alone," said the strange detective, "and when she loads up I will follow her home, and we then can make a big haul." Consent was given to this plan, and the shoplifter stole two or three hundred dollars' worth of goods unmolested. Then she went out, followed by the strange detective. That was the last ever seen of the pair, and the detective wonders how on earth he was duped so easily.—Philadelphia Record.

Yours Exclusively . . .

QUOTATION FROM LETTER RECEIVED FROM WATERLOO, P. Q.

"We handle your coffees exclusively, and have thereby worked up a large trade."

Chase & Sanborn

BOSTON **MONTREAL** CHICAGO

CRANBERRY CROP A FAILURE.

THE growers of cranberries in Barnstaple and Plymouth counties are very much discouraged over the prospects of this season's harvest, which will not be much, if any, over that of a year ago.

Chief among the causes of the failure of the crop is the damage done by worms, which this year got in their work more disastrously than ever before.

The crop of one bog owner, who three months ago figured on a harvest to the amount of $30,000, is a total failure. There are many similar instances wherein the loss will be somewhat smaller.

The work of picking has already begun on many of the bogs, but the growers are seriously handicapped by the exceedingly warm weather. With the thermometer ranging in the eighties, it is no time to pick the fruit, and yet, the berries must be harvested to save the crop. If the weather continues as it has the past week the larger crop of the "early blacks" will be almost an entire loss.

The later berry, which comes to its full maturity the latter part of September, is not what it should be. The berries are much smaller than they should be at this time. Yet, with the early blacks at a loss this year, there is every prospect for those who ship the later berry to the markets getting good prices for the first quality of stock, and with this crop much smaller than in years past they feel quite hopeful to get through the season about whole.

The failure of the crop will be materially felt among the thousands who are annually engaged in picking.—New England Grocer.

CONTRARIES IN CLERKS.

A clerk in one of the branch stores of Lipton, the English grocer and provision dealer, was recently so persuasive and convincing in his praise of a certain specimen of poultry that he succeeded in selling the article to his employer, who ordered it sent to his residence. The clerk's astonishment when he found that his supposed customer was no other than Mr. Lipton himself quickly changed to satisfied delight upon receiving an increase of salary.

Another instance not quite so pleasant to the clerk contains an important lesson. A few words of quiet instruction given by Mr. Wanamaker as he walked through his store met with the following reply: "Mr. Wanamaker, it is impossible to keep this department in the order that you wish."

Mr. Wanamaker smiled and said nothing, but the following day a more efficient clerk held the place.

THE HOP SITUATION.

Mr. John A. Morton, of Toronto, has recently made his annual tour of the hop districts of Canada and the United States, and reports a considerable reduction in acreage under cultivation in Ontario, but a larger average yield will be gathered from the well cultivated plantations. The crop on neglected "yards" will be light, but the quality will be choice if well cared for, as owing to excessive rains there is danger of slack, heated, or scorched hops. Similar conditions exist in New York. Oregon and Washington crops have suffered from "black mould" blight, and the quality in those states is expected to be poor. California, however, has had a choice quality of crop.

QUEER IN SHAPE, BUT PLENTIFUL.

John Broder tells a remarkable story of a most remarkable fish which was caught by some one out of the Kaweah River, near the river bridge, on the mineral King Road. According to the story, the fish was in the shape of a Maltese cross, having three tails and one head, and was covered with dark spots about the size of a 10-cent piece. It is unnecessary to go into further details in describing this fish. If you will only bait your hook with a gallon jug of 50-cent whiskey you can catch them any place.—"Powhot" in Visalia Delta.

CRESCENT BRAND

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Limited

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums.
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

WE ARE HEADQUARTERS FOR

JAMS, JELLIES and MARMALADES

SOUTHWELL'S

New Season's Goods.

Write for Quotations.

Now arriving ex London Steamers.

FRANK MAGOR & CO.

16 ST. JOHN STREET, Montreal

CURRENT MARKET QUOTATIONS

Toronto, Oct. 7, 1897.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
¼ lb. tins, 4 doz. in case.....per doz.	$ 0 75
¼ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes.....per lb.	16
30 b. pails..... "	16

PURE GOLD.

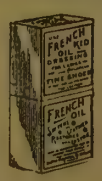
5 lb. cans, 1 doz. in case.....	19 80
4 lb. cans, 1 doz. in case.....	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case.....	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
4oz. cans, 4 and 6 doz, in case.....	1 25
10 cent can.....	0 90
Ocean Wave—	
No 10 (5 oz.) 4 doz. cases, round or square.....	0 75
½ lb., 3 doz. cases, round	1 20
No. 1 (14 oz.), 2 doz. cases, round.....	1 80
1 lb., 2 doz. cases, round.....	2 00
3 lb., ½ " " "	5 75
5 lb., ½ " " "	9 00

Prices of cheaper goods or special brands on application

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes.....	$ 2 40
" 10, in 4 doz. boxes.....	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ " "	14 00
Diamond— W. H. GILLARD & CO.	
1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 " " ..... "	90
¼ lb. tins, 4 " " ..... "	60
MAPLE LEAF BAKING POWDER.	
½ lb. glass jars.....$1	25
1 lb. glass jars.....	2 00
1 lb. sealer jars.....	2 25
THE F. F. DALLEY CO.	
Silver Cream, ¼ lb. tins, 4 to 6 doz. per doz. cases.....$0	75
English Cream, ½ lb. tins, 4 to 6 doz. cases.....	1 25
1 lb. tins, 2 to 4 doz. cases.....	2 00
Kitchen Queen, ¼ lb, tins, 4 to 6 doz. cases.....	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	8 25
THE F. F. DALLEY CO.	
English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
No. 5 " " " "	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
	per doz
New York Dressing, 1 doz. cases.....	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing.....	2 00
BERRY'S ENGLISH BLACKING.	
No. 1 Bronze Tins, per gross.....$	2 60
No. 2 Bronze Tins, per gross .....$	3 40
" 3 " " "	5 60
" ½ " " "	10 00
" 1 Enamelled Tins "	2 50
" ½ " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50
THE ALPHA CHEMICAL CO.	
Shoe Dressing— in ¼ gross cases. Per Gross	
French Oil in 3-doz. cases.....$	22 00



Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood....	12 00
Chocolate....	12 00
Alpha Chemical Co. French Castor Oil...	9 00
Alpha Chemical Co. Refined Sweet Oil...	9 00
Alpha Chemical Co. Turpentine.....	7 80
Moody's Non-Corrosive Inks.....	4 50
Shoe Blacking— in ¼ gross cases.	
Reliable French Blacking, No. 5	9 00
" " " No. 4	4 50

United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
Alpha Metal Polish No. 2.....	9 00
Patent Stove Polish—	
Sunlight Lead Bar.....	4 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases...	10 80

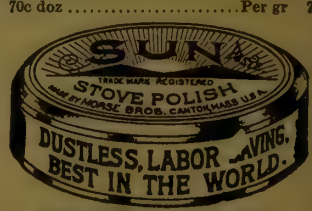
Moody's Black Lead	4 25
½ gross cases	
Reliable Stove Pipe Varnish	11 05
¼ gross cases 6-oz. bottles	
Quickshine Pipe Varnish.....	12 0
¼ gross cases, pressed top tins.	

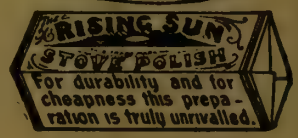
Stove Polish— per gross

Quickshine Polish	00
Reliable Paste..	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar.....	7 80

BLACK LEAD.

Reckitt's Black Lead, per box.....	$1 1
Each box contains either 1 gross, 1 oz., ½ gro. 2 oz., or ⅛ gro. 4 oz.	
Dixon's Carburet of Iron Stove Polish, 70c doz .....Per gr	7 25

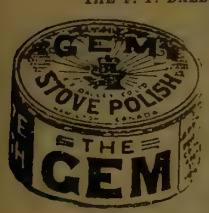




STOVE POLISH.

	Per gros
Rising Sun, 6 ounce cakes. alf-gross boxes.....	$ 8
Rising Sun, 3 ounce cakes, gross boxes.....	
Sun Paste, 10c. size, ¼ gross boxes....	10
Sun Paste 5c. size, ¼ gross boxes.....	

THE F. F. DALLEY CO.



Gem Stove Polish, ¼ gross cases	$9 00
per doz	
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread	0 07
Warbler, with Song Restorer	0 05¾
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05¼
German X, with Cuttlefish Bone	0 04¾
German, with Cuttlefish Bone	0 04¼
London Bird Seed, bulk 25 lb. cases	0 04½
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " 5c. " 48 " "	0 03

CORN BROOMS

CHAS. BOECKH & SONS.

Carpet Brooms—	per doz net.
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	[illegible]
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS.

	per doz.	
Apples, 3's	$0 70	$0 95
gallons	1 50	1 80
Blackberries, 2	1 40	1 70
Blueberries, 2	0 75	0 85
Beans, 2	0 65	0 95
Corn, 2's	0 55	0 75
Cherries, red pitted, 2's	1 75	2 25
Peas, 2's	0 75	0 85
" Sifted select	0 90	1 00
" Extra sifted	1 25	1 40
Pears, Bartlett, 2's	1 65	1 75
" " 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 50	2 60
Peaches, 2's	1 65	2 00
" 3's	2 50	3 00
Plums, Green Gages, 2's	1 55	1 80
" Lombard	1 50	1 70
" Damson Blue	1 10	1 40
Pumpkins, 3's	0 70	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 50	1 80
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	0 80	0 85
Lobster, talls	2 40	2 50
" flats	2 70	2 85
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 35	1 50
" " Horseshoe	....	1 50
" " to arrive	1 15	1 30
" Cohoes "	0 95	1 00
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, Sportsmen, ½'s	....	0 21
Sardines, key opener, ½'s	0 16	0 18½
" " " " " ¼'s	0 10½	0 11
" " " " " ⅛'s	0 18½	0 19
Sardines, other brands 9¾	11 0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36
Sardines, Amer., ¼'s "	0 04½	0 09
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10	1 15
Kippered Herring, 1-lb.	1 60	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

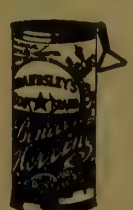
CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans	$1 25	$1 35
" " " 2 "	2 30	2 50
Comp Corn Beef 4-lb. can	....	....
" " " 14 "	15 00	16 00
Minced Callops 2 "	....	2 60
" " 2 "	2 60	2 65
Lunch Tongue 1 "	3 40	3 50
" " 2 "	....	6 00
English Brawn 2 "	2 75	2 80
Camb Sausage 1 "	....	2 50
" " 2 "	....	4 00
Soups, assorted 1 "	....	1 50
" 2 "	....	2 25
Soups and Boull. 2 "	....	1 80
" 6	....	4 50

Acme Sliced Beef. No. 1 tins, key, 2 doz., per doz. $2.75.

Beardsley's Boneless Herring. per doz 2 doz.... 1 40



ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb.	1 40	1 50
" 2 lb.	2 60	2 75
" 4 lb.	5 50	5 80
" 6 lb.	8 50	8 80
" 14 lb.	17 50	18 00
Roast Beef, 1 lb.	1 40	1 50
2 lb.	2 60	2 75
Luncheon Beef, 1 lb.	1 60	1 70
" 2 lb.	2 75	2 85
Brawn 1 lb.	1 30	1 40
" 2 lb.	2 35	2 50
" 6 lb.	6 60	6 80
" 14 lb.	14 50	15 00
Ox Tongue, 1½ lb.	7 00	7 20
" " 2 lb.	8 50	8 80
" " 2½ lb.	10 75	11 00
Lunch Tongue, 1 lb.	3 35	3 50
" " 2 lb.	6 50	6 80
Chipped Beef, ½ lb.	1 60	1 70
" " 1 lb.	2 65	2 80
Pigs' Feet, 1 lb.	1 65	1 75
" " 2 lb.	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb.	70	75
Potted Meats, Tongue or Ham ½ lb.	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb.	70	75
Potted Deviled Ham or Tongue, ½ lb.	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt.	3 00	3 15
" " 1 pt.	2 00	2 10
Gelatine of Boar's Head, 2 lb.	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00	3 10
Plover Roast	5 00	....
liced Gold Band Bacon	3 00	...

Codfish.

	per doz
Beardsley's Shredded, 2 doz. pkgs	0 90

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	0 75
Flirtation Gum (English or French wrappers) 115 1c pieces	0 65
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

RECKITT'S Blue and Black Lead ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE "DIAMOND"

OIL BLACKING

TRADE OIL MARK

Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and Stove Varnish. Harness Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**

COWAN'S

Hygienic and Perfection **Cocoas** and Cocoa Essence

Queen's Dessert, Royal Navy and Perfection **Chocolates**

Chocolate Pink, White, Lemon Color **Icings** — A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LIMITED TORONTO

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb. Boxes.

Special Agent for the entire Dominion, **O. E. COLSON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba, **Buchanan & Gordon, Winnipeg**

Butter Pots

GOOD FOR

40 YEARS

HART BROS. & LAZIER

Stoneware Manufacturers,

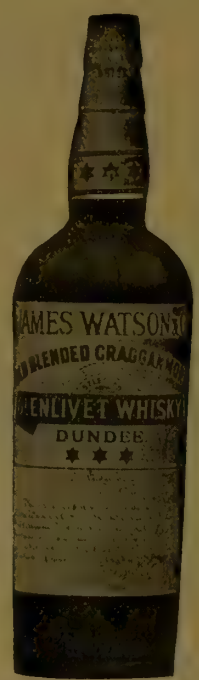
Belleville, Ont.

Mail Orders promptly filled.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & CO. HALIFAX, N.S. ESTABLISHED 1844 — IS THE BEST.

ASK FOR

MOTT'S



Always the Same. The Best on the Market.

Have you got it in stock?

Chard, Jackson & Co.

Agents for the Dominion

10 Lemoine St.

MONTREAL

McLAREN'S

COOK'S FRIEND BAKING POWDER.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers make a point of Keeping it always in Stock.

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. tins, boxes 4 doz.	2 40
½ " " " 2 "	4 50
1 " " " 1 "	8 50
	per lb.
Ralston Health Club, boxes 6 lbs.	45

CHOCOLAT MENIER.

	In 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Vanilla—per lb.			
Yellow wrapper,	$ 0 32	$ 0 34	$ 0 36
Unsweetened—			
Blue Premium	C 35	0 37	0 39
		Per case.	Less than case
Pastilles—			
Yellow wrapper, 108 bxs. to the case		$20 00	0 20
Croquettes—			
Yellow wrapper, 9 bxs. of 12 packages		$20 00	0 20

FRY'S.

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ½'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ½'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ½'s, 1 doz. in box	2 40
" ¼'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
" ½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'S.

Chocolate—	
Premium No. 1 boxes 12 lbs. each	
Baker's Vanilla in boxes, 12 lbs. each.	50
Caraccas Sweet, in boxes, 6 lbs. each.	38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate	
In canisters, 1 lb., 4 lb. and 10 lb.	0
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, ½ lb., tins.	0

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ½ " " "	0 28
" ½ " " "	0 29
" ⅞ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macaroon, " " " "	....
Crown Desic., 12, 20 or 25 lb. "	....
Special, " " " "	....
Barrels, 2c. per lb. less.	

Terms, 3 p.c., off 30 days.

CENTURY RUN

is our new biscuit. When ordering don't overlook this line. It will be something new to offer your customers. They naturally get tired of the same old lines, so we keep adding new ones to our list and you are thereby enabled to offer "the latest" when you deal with us.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President. **7 Front Street East, Toronto.** S. R. Parsons, Vice-President

COFFEE.

Green.	per lb
Mocha	0 27½ 0 30
Old Government Java	0 30 0 33
Rio	0 09½ 0 13
Plantation Ceylon	0 29 0 31
Porto Rico	0 24 0 28
Guatemala	0 24 0 26
Jamaica	0 18 0 22
Maracaibo	0 16 0 20

JAMES TURNER & CO.

Mocca	0 34
Damascus	0 30
Cairo	0 25

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 34
Our Own "	0 32
Jersey "	0 30
Laguaya "	0 25
Mocha and Java	0 32 0 34
Old Government Java 0 30	0 32 0 35
Arabian Mocha	0 32 0 34
Maracaibo	0 26 0 28
Santos	0 18 0 22
Crushed East India	0 18

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles gross	12 00
Ketchup, Screw Top "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

BOVRIL.

	per doz.
Bovril—1 oz. ottles	$2 00
2 oz. "	3 75
4 oz. "	6 50
8 oz. "	11 25
16 oz. "	18 25
Small bottles, (to make one cup)	1 00
Invalid Bovril—2 oz. jars	3 85
4 oz. jars	6 55

FRUITS.

FOREIGN.

	per lb
Currants—Provincials, bbls	
" ½ bbls	
" Filiatras, bbls	0 06
" " ½ bbls	0 06½
" " cases	0 06¼
" Patras, bbls	0 06½
" " ½ bbls	0 06¾
" " cases	0 06¾
" Vostizzas, cases	0 07 0 08
" Blue Pearls	0 08¼ 0 08½
" cleaned, Kalamos, cases	0 06¾
" " Morea "	0 07
" " Vonitza "	0 07½
Dates, Hallowee boxes	0 05¼ 0 06
Figs—Eleme	0 09 0 12
" taps	0 03 0 04
" natural, boxes	0 05 0 06
" ditto, bags	0 04½
Prunes—Bosnia, cases	
" Bordeaux	
Raisins—Valencia off stalk (old)	0 04
" Fine, off stalk	0 04½
" Selected	
" Layers	0 05
" Sultanas	0 10 0 12
" Cal. Loose Muscatels 50 lb. box, 3 & 4 cr.	0 06½ 0 07

Malaga	per box.
" London Layers	
" Dehesa Clusters	
" Imp. Russian Clusters	

DOMESTIC.

Apples, dried, per lb	0 04½ 0 05¼
" evaporated	0 07½ 0 09

FOOD.

	per brl.
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50
(Sold by all wholesale grocers.)	

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.

1 oz. Packages, White, per doz	95
1 " " Red, "	1 00

COX'S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—50 to 60 dy, $1.85 Toronto.

WIRE NAILS — $1 90 Toronto, Hamilton, London.

HORSE NAILS—
Canadian, dis. 50 per cent.

HORSE SHOES—
From Toronto, per keg 3 35

SCREWS—Wood—
Flat-head bright, 87½ and 10 p. c. dis.
Round-head bright, 80 and 10 p. c. dis.
Flat-head brass, 82½ and 10 p. c. dis.
Round-head brass, 75 and 10 p.c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	0 00 1 30

ROPE—Manilla 0 07½ 0 08⅝
Sisal 0 05⅝ 0 06⅞

AXES—Per box 5 25 9 00

SHOT—Canadian, dis. 17½ per cent.

HINGES—
Heavy T and strap, 70 per cent.
Screw, hook and strap 2 40 3 50

WHITE LEAD—Pure Association guarantee, ground in oil.

	per 100 lbs.
25 lb. irons	5 50
No. 1	5 12½
No. 2	4 70
No. 3	4 37

TURPENTINE—
Selected packages, per gal. 0 46
2c. extra outside points.

LINSEED OIL—

Raw, per gal	0 44
Boiled, "	0 46

2c. extra outside points.

GLUE—Common per lb 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.
Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams " "	1 55 1 90
Red Currant Jelly	2 75
(All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $11 00

WINES, LIQUORS AND MINERAL WATERS.

CHARD, JACKSON & CO., MONTREAL, AGENTS.

Watson's Scotch—	
1 Star Glenlivet, in cases	$8 50 $9 00
3 " " "	9 50 10 00
Old Liqueur "	15 00 15 50
Old Glenlivet, in wood, p.gal.	4 25 6 00
Watson's Irish—	
Old Irish	7 50 8 00
Banagher	9 50 10 00
" in wood, per gal.	4 25 5 25
Geo. Sayer & Co. Cognac—	
I Star, in cases	11 50 12 00
V.S.O.P "	16 50 17 00
In wood, per gal	4 50 6 50
Warter & May, Oporto—	
Ports	2 10 6 50
Wisdom & Warter—	
Sherries	2 00 6 00

J. & R. M'LEA, MONTREAL.

Cockburn very old Highland	8 75 9 25
" Special Scotch	9 50 10 00
" Special Liqueur. 14 years old	15 50 16 50
In wood—Fine old Scotch	4 40
Special old Scotch	5

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb.
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

per gross.	per gross.	per gross.
Pony size	$7 50	Beer Mug 16 20
Small Med.	7 50	Tumbler 11 50
Medium	10 80	Cream Jug 21 00
Large	12 00	Sugar Bowl 22 00
Spoon	18 00	Caddy 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard, bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

RICE, SAGO, TAPIOCA.

Rice—	per lb.	per lb
Rangoon, imported	0 03⅜	0 03⅞
Patna	0 04¾	0 05¼
Japan		0 05
Imperial Seeta		0 05½
Extra Burmah	0 04¼	0 04⅜
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

SODA.

Bi-carb, stand'rd, per 100-lb. keg	2 40	2 50
Sal soda, per bbl	0 85	0 90
Sal soda, per keg	0 95	1 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co 's Prep. Corn	0 06
Canada Pure Corn	0 05
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 7½

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb. boxes, 1 lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 0 08½
PURE OSWEGO CORN STARCH.	16-lb. boxes 40-lb. boxes, 1-lb. packages	0 07 07

To Our Grocery Friends.

In the short time that our **New No. 1 White 3-lb. Cartoon** has been placed before the Trade, we find that it is rapidly becoming a **Popular Package**, as evidenced by the very large demand for it, and we would strongly advise all **Up-To-Date Grocers** who require the finest quality of Starch contained in the newest and most attractive package to **consider** this. Be sure you get the **New** No. 1 White 3-lb. Cartoon.

THE BRANTFORD STARCH CO., Limited, - BRANTFORD, ONT.

For puddings, custards, etc.

ONTARIO STARCH — 38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS — Silver Gloss	0 07½
STARCH IN BARRELS — Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs..	0 04¼
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs....	0 05
Bbls., 175 lbs	0 04½
Kegs, 100 lbs	0 04½
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs....	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs	0 05
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06

SUGAR.

	per lb.
Granulated—	
Redpath and St. Lawrence, single barrels....	04 9-16
Redpath and St. Lawrence, 5-barrels	0 04½
Acadia, single barrels....	0 04½
" 5 "	04 7-16
Paris Lump, bbls. and 100-lb. boxes	0 05⅝ — 0 05½
" in 50 lb. boxes....	0 05½ — 0 05⅝
Extra Ground, bbls. Icing....	0 00 — 0 05¼
Powdered, bbls	0 00 — 0 05¼
Very bright refined	0 03¾ — 0 04
Bright Yellow	0 00 — 0 03⅝
Dark Yellow	0 03½ — 0 03⅝
Demerara	0 03½ — 0 03¾
Raw, in bags	0 03¼

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark, per gallon.	0 23	0 25
Medium	0 28	0 35
Bright	0 32	0 42
Honey (com)	....	0 40
" 2 gal. pails	....	1 00
" 3 gal. pails	1 35	1 40

MOLASSES.

Barrels	0 23	0 35
Half-barrels	0 25	0 37

SOAP.

Babbitt's "1776" Soap Powder $3 50

Box Lot	4 20
Box Lot	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 120 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

RAM LAL'S (lead packages)

Cases, each 60 1-lbs.	0 35
" " 60 ½-lbs. / " " 30 1-lbs.	0 35
" " 120 ½-lbs.	0 36

BLACK.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 13	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14

Young Hyson— PING SUEYS.

Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

Half Chests— JAPAN.

Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07½	0 11

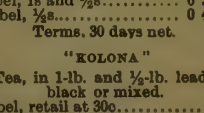
LIPTON'S TEAS.

No. 1 Ceylon, retailed at	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON.

	Wholesale	Retail
Brown Label, 1s and ½s	0 20	0 25
Green Label, 1s and ½s	0 22	0 30



Blue Label, 1s and ½s and ¼s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c.	0 42
Gold Label, " 80c.	0 58

Terms, 3 per cent. off 30 days.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 73
Ingots, rough and ready, 8's	0 71
Laurel, 3's	0 68
Brier 8's	0 63
Index, 7's	0 60
Honeysuckle, 8's	0 73
Napoleon, 8's	0 67
Victoria, 16's	0 63
Prince of Wales, in caddies, 8's	0 65

WASHING POWDER.

"SILVER DUST"

Case 72 1-lb. cartoons	5 00
Half case.. 36 1-lb. "	2 50
Case 24 3-lb. "	4 25
Half case.. 12 3-lb. "	2 12
Case 100 5-cent packages	5 00
Half case.. 50 5-cent packages	2 50

WOODENWARE.

	per doz
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	5 00
" 1	6 50
" 2	5 50
" 3	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots.	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Parlor	1 30	1 40
Red Parlor	1 50	1 60
Safety, No. 1, wall box	1 40	1 50
" No. 2, slide box	2 80	2 90
" No. 3, capital	2 75	2 85
Flamers, slide boxes	2 25	2 35
" wax stems	3 20	3 30
Tiger	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross	$ 2 00
" 10 " "	1 10
" 2 Tiger, "	5 00
" 4 " "	2 00

Young & Smylie's

Newest...
Specialty

MINT ... PUFF-STRAPS

RECOGNIZING the great popularity of peppermint with the sweets-loving public, we are the first to introduce to the trade Pliable Licorice containing this flavor.

The delicious quality of our Pliable Licorice is well known; it is matchless in this respect as well as in its flavor and finish.

Our Triple Tunnel Tubes and Navy Plugs are great favorites also, and are made of the same material, although flavored differently. . . . . .

We recommend all these goods as suitable for Summer Trade; they will please the most exacting taste as wholesome, smooth and palatable confections. . . .

For .....

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

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Always Trustworthy.

ESTABLISHED 1725.

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DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by...

Chas. Boeckh & Sons, Toronto.
The H. A. Nelson & Sons Co., Montreal.

THE

Oakville Basket Co.

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

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THE DRY GOODS REVIEW

TORONTO . . . . . MONTREAL

Established 1780.

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Dorchester, Mass.
The Oldest and Largest Manufacturers of

Trade-Mark.

PURE, HIGH GRADE COCOAS AND CHOCOLATES

on this Continent.

No Chemicals are used in their manufactures.

Their **Breakfast Cocoa** is absolutely pure, delicious, nutritious, and costs less than one cent a cup.

Their **Premium No. 1 Chocolate**, put up in **Blue Wrappers and Yellow Labels**, is the best plain chocolate in the market for family use.

Their **German Sweet Chocolate** is good to eat and good to drink. It is palatable, nutritious, and healthful; a great favorite with children.

Buyers should ask for and be sure that they get the genuine goods. The above **trade-mark** is on every package.

Walter Baker & Co. Ltd.,

Dorchester, Mass.

N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse, Winnipeg.

Fruit Jars

We have a full stock of all sizes, in Wine and Imperial Measures. . . .

Jelly Tumblers and Jar Rubbers.

GOWANS, KENT & CO.

TORONTO

I Want Every Grocer

Who Wants a Handsome

DELIVERY WAGON FREE

And every Grocer's Clerk who wants a

CAMERA FREE

to send me his name and address on a Postal Card that I may tell him how to get it by merely speaking a good word for **KNOX'S GELATINE.**

THE ONLY PURE GELATINE MADE.

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Alfred D. Hossack, Vancouver, B.C.
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JOHNSTOWN, N. Y.

"GILT EDGE"

The only Ladies' Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful finish. Once tried, always used. Largest quantity. Finest quality. Retails at 25 cents.

"NOBBY" BROWN COMBINATION

Package contains a 4-oz. bottle of Nobby Brown Dressing and a full-size box of Nobby Brown Polishing Paste for renovating all shades of Brown and Chocolate shoes. The brown dressing cleans and renews the surface of the leather, and the paste adds a brilliant, durable and waterproof polish. Retails at 25 cents.

"JEWEL" BROWN COMBINATION

Package contains a 2-oz. bottle of Brown Dressing and a small decorated tin box of Brown Polishing Paste. The dressing cleans and renews the surface of the leather and the paste adds a brilliant, durable and waterproof polish. Retails at 10 cents.

BOSTON LIQUID WATERPROOF BLACKING

For men's and boys' shoes, produces a brilliant jet black polish without brushing, thus saving time, labor and money. Retails at 25c.

PATENT LEATHER POLISHING PASTE

For giving patent leather shoes a quick, BRILLIANT and WATER-PROOF lustre without INJURY to the leather.

For sale by—

All Wholesale Grocers.

CHARLES F. CLARK, PRESIDENT. J. CHITTENDEN, TREASURER

ESTABLISHED 1849.

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Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

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Aubin's Patent Refrigerator

The "Grocer's Standard" is the Favorite.

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The Original and only Genuine Preparation for Cleaning Cutlery.

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Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

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MONTREAL

THE CANADIAN GROCER

VOL. XI MONTREAL AND TORONTO, OCTOBER 15, 1897. No. 42

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In Competition with the World we have received the

Highest Awards Made. . .

These substantiate our claim that : : : : :

Colman's Mustard

IS THE BEST IN THE WORLD

Don't be misled

by appearances

Other jars look like ours on the outside, but you'll find a big difference in the inside. Buy only

MacLaren's Imperial Cheese

Lunch Tongue

You've no idea of the delicate and delicious flavor of our Lunch Tongue till you've tried it yourself. Our way of preparing is vastly different from the ordinary way and the result is that **White Label** brand is vastly different from ordinary brands.

Carefully selected tongues free from skin and waste.

Agents:

J. L. Watt & Scott, Toronto.
Watt, Scott & Goodacre, Montreal.
George De Forest & Sons, St. John, N.B.
Or
ARMOUR PACKING CO. - Kansas City
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SULTANAS

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SMYRNA

Importer and Exporter of

DRIED FRUIT, SMYRNA FIGS and SULTANA RAISINS.

All orders executed at lowest prices.

Agent for Toronto:

E. FIELDING

34 Yonge Street, TORONTO

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WINDSOR SALT

Is packed in a large variety of packages for table use, but for those who require an extra fine salt we suggest our four pound **CARTOONS.** The package is most attractive, and the salt is the purest and whitest it is possible to manufacture.

THE

WINDSOR SALT CO. Limited. Windsor, Ont.

Fry's

Diamond Chocolate.

Concentrated Cocoa.

and Fry's Homeopathic Cocoa and Fry's Chocolate Cream Tablets. The most cross-grained customer you have can't find fault with perfection.

A Few Suggestions.

Lazenby's Soup Squares and Jelly Tablets. Stephens' Pickles and Real Malt Vinegar. Codou's Macaroni. Stower's Peptonized Sauce. Thistle Brand Finnan Haddies. Lion Rouge Castile Soap. McUrquarht's Worcestershire Sauce.

You and your customers can pin your faith to its matchless strength—98.$\frac{50}{100}$ pure Bicarbonate of Soda. As true as steel in the evenness of its grade.

The Hand in Hand Brand.

Bi-Carb. Soda

All of the above are sold by the leading wholesalers throughout the Dominion.

Agents :

A. P. Tippet & Co.
Montreal and Toronto.

F. H. Tippet & Co.
St. John, N.B.

FRUIT VINEGAR

I have pure Fruit Vinegar five years old, of choice quality, at a right price. Only a limited quantity of this age left. Place your order before it is all closed out. Write for samples and price. . . .

R. J. GRAHAM - BELLEVILLE, ONT.

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Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.
The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

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Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

Buying, Selling and Handling of Teas
Three valuable articles full of ideas and suggestions for grocery men.

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By a practical accountant. This treatise deals with systems of bookkeeping and checking calculated to reduce mistakes and omissions, etc., etc., to a minimum. A most useful book for any retailer.

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New Customs Tariff
Alphabetically arranged and revised and corrected from the official copy as assented to by the Governor General, June, 29, 1897, including the old Tariff by way of comparison. Also comparative rates of the Dingley and Wilson (United States) Tariffs.—**15 cents.**

Credits, Collections and their Management
a most complete and comprehensive work of great importance to any business man.—**$1.50.**

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Bamboo Handled Brooms

You depend largely for the trade you get upon your women customers.
Here's something that will please 'em and give you a good profit too.
Bamboo is so light and yet so strong. Quality, workmanship, finish, are just as you would have them—right. "Your money back" to prove this statement absolutely true.

Chas. Boeckh & Sons, Mfrs.
Toronto, Ont.

Capable Agents REQUIRED

throughout Canada by a large firm of English Manufacturers of high-class...

TOILET SOAPS
AND
HOUSEHOLD SOAPS

Apply, stating districts covered and giving full particulars, to
Box 30, THE CANADIAN GROCER

DALLEY'S PURE FRUIT FLAVORING EXTRACTS

Stand Alone

FOR THEIR

Rich, Delicate Flavor, Purity and Strength

We use nothing but prime Mexican Beans for our Pure Fruit Vanillas. Do not be deceived by representatives who have Extracts "just as good."

THE F. F. DALLEY CO. Limited - Hamilton, Can.

"To gild refined gold,

to paint the lily." Somehow laudatory adjectives appear to be a surfeit of words in describing E. B. Eddy's Matches. These words "E. B. Eddy's Matches" seem to embrace all excellence, and to which any words of eulogy would be almost superfluous.

ARE YOU SUPPLIED WITH 5 CASE LOTS?

The E. B. Eddy Company, Limited

HULL, QUE.

61 Latour St - - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.

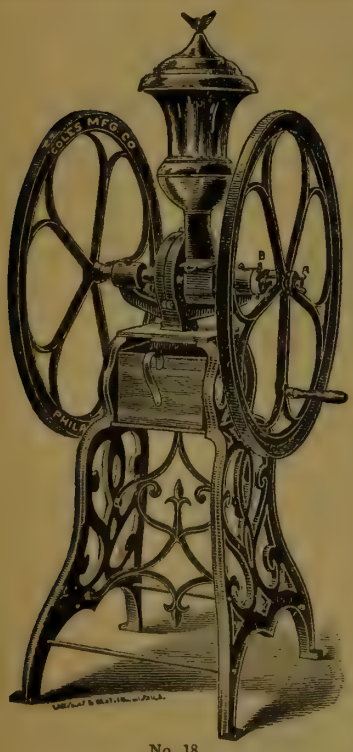
CURRANTS

Grown in a specially selected and favored district, renowned for the high grade goods produced.

Most of our customers know the brands and can vouch for the great satisfaction they give to consumers.

These goods are the very finest you can buy on the Canadian market, and are being offered by us at almost the price of common grades.

W. H. GILLARD & CO. WHOLESALERS ONLY **HAMILTON**



No. 18

Grocers!

Being specialists in the manufacturing of Coffee Mills, we know what is required in a mill.

Therefore: Why not blend your own coffee and grind it in a COLES MILL? You cannot fail to give the highest satisfaction.

Thousands of Grocers have added to their worldly goods by doing this; why not you?

Agents TODHUNTER, MITCHELL & CO., Toronto
DEARBORN & CO., St. John, N. B.

Coles Manufacturing Co.
PHILADELPHIA, PENN'A.

Notice...

The fire at our Broom Factory on 4th inst., having totally destroyed our stock of Brooms and Whisks, will delay the execution of orders from four to six weeks. We would respectfully ask such of our customers who cannot wait that length of time to order as **lightly as possible** in the meantime. Every effort is being made to have **new machinery** in operation at the earliest possible moment, and as the **equipment** of the factory will be the **most modern** that can be procured, we will shortly be in a better position than ever to meet the requirements of the trade. Outside of **Brooms and Whisks** the fire has **not interfered** in the slightest with the various other branches of our business.

The H. A. Nelson & Sons Co.
Limited
MONTREAL AND TORONTO

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XI. (Published Weekly) MONTREAL AND TORONTO, OCTOBER 15, 1897 ($2.00 per Year) No. 42

THE ART OF WINDOW DRESSING.

WE will devote this week's talk to a few suggestions about a branch of window dressing which is very seldom, if ever, utilized by a retail grocer, and that is the working up of some local feature into a window display, says a writer in Grocery World. Occasionally one sees in a drug store window a local baseball or football game worked out with little dolls, but the retail grocer, as a rule, sticks very close to the conventional window-display idea, which means the arranging in his window of the various goods which he handles.

We would not advise making displays such as these very frequently, because, while if properly made they invariably bring people to the window, their direct selling power is nowhere near as great as that of a display made actually of goods. Occasionally, however, the taking off of some local hit in a window display will prove both interesting and profitable.

The way to make these local displays is this: Suppose that in your town has been played a baseball or football game, or other sports, which, as is often the case in a country town, attracts universal local attention. Very often these games and other similar sports become the talk of the town for the time being. If you were to use this idea, for example, getting a number of little dolls, which you can get at or through any toy store, and, arranging your window in the semblance of a baseball diamond, placing the players in their proper positions and filling the grand stand, and then labeling the dolls with the names of the local players, the effect will be amusing and interesting, and everybody who passed your window would stop and examine. The effect of a window display like this is, of course, not direct. There is no inducement in it to buy any particular line of goods, but it is all in the line of that indirect advertising which lies in getting one's store continually talked about.

One of the best window displays of this character which the writer ever saw was made by a druggist in a town of about 5,000 inhabitants. There was in the town a local character who was well known to everybody, and as he was the stoutest man for miles around he was more or less the butt of the town, although in a perfectly good-natured way. In almost every town there are characters of this kind. They are seldom taken seriously, and everything they do or say is laughed at.

It happened that this particular man visited Philadelphia on one occasion and accidently missed the last train home at night. Instead of going to an hotel he walked the streets until morning. On this basis the druggist mentioned worked out an exceedingly spicy window display, and labelled it "Fatty ——'s trip to Philadelphia." The display gave the different scenes of the trip, the getting left on the train and the various other incidents which went to make up an occasion which long gave amusement to the people of the town. The display was worked out with little dolls, dressed appropriately, and the druggist told me at the time that the whole display did not cost over $5. The effect of it upon the the people of the town was electrical. Day and night a laughing crowd surrounded the window, and the store certainly must have secured considerable business in consequence.

This will explain the dominant idea of a display which takes advantage of some local feature. Of course, it must be borne in mind that the hit which is illustrated by the display must be of a character which will be readily recognized by everyone.

AMONG THE RETAILERS.

Breakfast Foods.

In my rambles the other morning I noticed in many of the retailers' windows displays of breakfast foods. On investigation I found the trade in this line of goods to be picking up as the cool weather advances. Some dealers find the trade in foods put up in packages to be larger than usual, but the general opinion is that the meals, etc., will sell more readily in bulk during the fall and winter months. During the summer the foods put up in packages were more liable to keep well, their air-tight qualities preventing moths from getting into them, and as a consequence sold better.

Large Pumpkin and Squash.

Mr. J. F. Yates, grocer, Queen street east, Toronto, has had on exhibition lately two remarkable products of the farm of his brother, A. Yates, Simcoe County, Ont., in the shape of a mammoth pumpkin weighing 172 lbs. and a great squash of 130 lbs. weight. These are all the more remarkable from the fact that Simcoe County is many miles north of Toronto, and the spring is much more backward there than in the southern counties. Mr. Yates also states that neither pumpkin nor squash were "fed." It is often the custom with growers to feed a "giant" with milk, the method being to stick one end of a piece of yarn through the stem of the pumpkin vine and to put the other end in the milk, when the plant sucks the milk through the yarn. Watermelons are often fed in this way with water, a good-sized plant absorbing as much as a pint a day.

Neat Stores.

Retail grocers, as a rule, keep their stores in a neat and cleanly condition, but a few (generally none too successful) grocers have not yet become cognizant of the fact that a dainty housewife likes to deal in a dainty store.

KURMA

Ceylon Tea

Your customers appreciate **THE BEST.** That is why our sales of Kurma have trebled in the past eight months. Do **YOU** handle it ?

THE DAVIDSON & HAY, LIMITED Wholesale Agents Toronto

One cannot be surprised that a woman particular about her kitchen's cleanliness is not willing to deal with a retailer whose store bears many unmistakable signs of carelessness or uncleanliness.

Business Tact. All men are not endowed with an equal amount of that blessing of the business man, tact; but many do not make use of what they have got. In these days of bargain hunting and rate cutting it is hard to keep a good number of regular customers and yet harder to regain a lost customer. It is also hard to keep some customers who run up a credit account to buy all they can pay cash for in the same store. Yet these are not impossibilities. One dealer who does not cut rates has a habit of taking his customers into his confidence, and giving them full information as to wholesale prices, etc., and showing how, if a dealer cuts rates on one article, he makes it on another. This dealer says his customers are numerous enough to make a good business, and they are smart, wide-awake people who buy the best goods, thus making their business a profitable one.

THE RAMBLER.

NEW SCHEME TO SELL LEMONS.

Consumption of lemons can be largely increased by a plan suggested by a correspondent of a New York fruit-trade paper, who is either an enthusiast on the value of the lemon or who becomes sarcastic because others write so much of its uses. He says : "We call upon 10,000,000 individuals to use one lemon each per day, which would ensure the sale annually of 10,000,000 boxes of this delicious citrus fruit, which has the immense advantage over other fruits in the use it can be put to : as a beverage in hot and cold water, with or without sugar, plain without any water, a little alcohol, if recommended by the doctor ; wines of all kinds ; on oysters, in their season ; as an addition to the lettuce or tomato salad, and, in fact, in nearly every style, and a lemon per diem would not involve a large amount of expenditure.

JOBBER AND RETAILER.

MR. W. H. Preston, ex-president of the National Credit Men's Association of the United States, in a recent speech, gave utterance to some timely thoughts. He, after years' service in both the capacity of retailer and of jobber, could speak without bias either way.

The following are some principles he emphasized : "The jobber is an economic necessity from the fact that his buying in carloads from different factories, and placing them at some central distributing point enabled him to sell an assorted order of goods in small quantities at a better rate than the retailer could buy in small quantities direct from the different factories. Then the manufacturer needed an outlet for his goods upon which he can depend, and the jobber with his traveling men in every part of the country is a much more reliable outlet than the retailer would be.

"The jobber is under obligations to his natural outlet, the retailer, not to sell to the consumer direct, or even to catalogue stores, who through unfair methods of advertising, etc., are doing an all-round injury to the trade.

"Each retailer should be patriotic to the place wherein he does his business, should help build it up, and influence others to do the same. All money sent away weakens, all spent inside strengthens, the resources of the town, thus decreasing or increasing the possibilities for business.

"The organization of the retailers is advisable, not for the purpose of class legislation or persecution of any bodies, but for the adoption and encouragement of better business methods and the education of the consumer to loyalty to home industries and enterprises and also to the improvement, if not abolition, of the credit system.

"Exchange of goods for farm produce is an unbusinesslike system that should be ended at once. It would be of advantage also if all prices were put on a cash basis, and if credit must be had, an open and legitimate charge of interest should be made.

"Legislation is not necessary nor advisable in dealing with department stores, as the general stores are all department stores to a great extent. Unless the retailer convinces the consumer of the ultimate disadvantage of the catalogue stores, these stores will continue to encroach upon the business of the retailer."

THE SAFETY OF THE BAY OF FUNDY.

The following, addressed to the editor, recently appeared in The St. John, N.B., Daily Telegraph :

"SIR,—We are much interested in the efforts you are making to establish the reputation of St. John, N.B., as a safe winter port.

"You have drawn special attention to the fact that during the winter months fogs are not so frequent as during the summer months. We are very much pleased to be able to make the statement that during the summer months, since the year 1878 to this time, in the year 1897, we have shipped from the head of the Bay of Fundy 1,516 cargoes of manufactured and unmanufactured plaster. During this period we know of only one vessel coming to us for cargo which has been lost in the Bay of Fundy, and only one outward bound vessel from us which met with any mishap on the way down the bay.

"With this summer record, and all you claim for the winter season, one can feel justified in thinking that the Bay of Fundy is safe at all seasons for experienced and careful navigators.

"We are especially interested in the establishment of regular steamship service between St. John and British ports, as we look for increased opportunity for business both in manufactured and unmanufactured goods on the other side of the Atlantic in the near future.

"We remain, dear sir,

"Yours respectfully,

"Albert Manufacturing Co.,

"C. J. OSMAN.

"Hillsborough, Sept. 30, 1897."

JUST TO HAND--

Van Camp's

MACARONI AND CHEESE, prepared with Tomato Sauce.
PORK AND BEANS, prepared with Tomato Sauce.
PURE CARTOON CATSUP.

LUCAS, STEELE & BRISTOL - AGENTS - HAMILTON

Japan Tea Dust

We have just received the first of our new season's

Sailor Girl No. 4 in 1-lb. papers

HALF-CHESTS, EACH 80 LBS.

Let us have your order early.

JAMES TURNER & CO. - HAMILTON

A Sample Order

1 Case "Reindeer" Brand Condensed Milk
1 " " " Coffee and Milk, No. 1
1 " " " " " No. 2
1 " " " " " No. 3
1 " " " Evaporated Cream

5 CASES

Any assortment of "Reindeer" Brand Condensed Goods, in 5-case lots, Freight Prepaid to points East of and including Port Arthur and Fort William.

New Goods Now in Store

SALMON { Horseshoe Brand / Mayflower " / Harlock " }

VALENCIA RAISINS { ARGUIMBAU'S } Fine Off-Stalk and Selected.

Scaled Herrings and Boneless Fish of all kinds. Get our prices before you buy.

THOS. KINNEAR & CO. WHOLESALE GROCERS 49 FRONT STREET EAST **TORONTO**

IMPORTANT CHANGE IN COTTONS.

THE most interesting subject in trade circles recently has been the withdrawal of D. Morrice & Co. from the selling agency of the Dominion Cotton Mills Co. On Sept. 21 a circular was sent out to the wholesale houses of Canada doing business with the company, announcing the change and stating that their salesmen were now on the road and would wait on the trade.

WHAT DOES IT MEAN?

Behind this simple announcement there is endless discussion, many rumors, and a good deal of surprise in the trade generally. As far as The Review is able to ascertain the facts, it seems that the Dominion Company felt that the commission paid to the selling agents was larger than the company itself could sell the goods for. A proposition was made to reduce the amount of the commission, but no arrangement could be come to, and the selling agents resigned. The Dominion Company at once engaged two salesmen, Messrs. Cochran and Hardy, and will engage, it is said, three more. Offices were opened at 316 St. James street, Montreal, and Mr. C. R. Whitehead was appointed general manager to succeed Mr. James Jackson, who resigned. Mr. Leslie Craig, the secretary-treasurer, devotes his time to the financial management, while Mr. Whitehead controls the manufacturing entirely.

It was rumored in Montreal and elsewhere that the Dominion Cotton Co. proposed to sell direct to the trade, but this has since been denied. There appears, if rumors can be relied upon, to have been some discussion on this point before Messrs. Morrice resigned the selling agency. But it was not any difference of opinion as to this policy that led to the change in selling. In fact, positive assurances have been given to the jobbing trade that there will not be any direct dealings with the retail. Certain wholesalers were prepared to unite in not selling Canadian white and grey cottons if the retail trade were dealt with direct. For the present, therefore, there is nothing new in the situation, except that the Dominion Company is selling by its own representatives. The seven mills controlled by the Dominion Cotton Co. are as follows: Hochelega, Magog (where the Canadian prints are made), Coaticook, Brantford, Kingston, Windsor, N.S., Moncton, N.B., and Halifax, N.S. (where prints are also made). When this combination of mills was effected it was arranged that they should manufacture white and grey cottons and not compete with the mills grouped under the name of the Canadian Colored Cotton Mills Co., the selling agents of which are still D. Morrice & Co.

NO COMPETITION JUST NOW.

The break, therefore, does not necessarily mean competition. At the same time there is always a possibility of this. The mills controlled by the Canadian Cotton Co., the selling agency of which D. Morrice & Co. still retain, are St. Croix (where colored goods are made), Merritton and the Lybster Cotton Co. (making cotton blankets, etc.), the Canada Cotton Co.'s and Stormont Co.'s mills at Cornwall, the Ontario Cotton Co. and Hamilton Cotton Co. (situated at Hamilton), the Dundas Cotton Co. and the Gilson Cotton Co. at Marysville, N.B. (where flannelettes are made). Of the above mills those at Dundas and the Lybster mill at Merritton are closed down under the arrangement with the syndicate. These mills could be used for the making of grey cottons by the addition of bleacheries, so that the Canadian Colored Cotton Co. could easily compete with the other concern in making white and grey cottons if a policy of competition were resolved upon.

THE NEW MANAGER.

Mr. Whitehead, the new manager of the Dominion syndicate of mills, is a young man of 28, but experienced and capable. He still retains the management of the Montmorenci mill. The Montmorenci mill withdrew from the syndicate about two years ago. It has for years been making cottons for the China market and has apparently done well since its withdrawal, as a new addition is being built by it. This mill, during the past few years, has been selling grey cottons to the Canadian trade as well as to China, and is acknowledged by the trade to make very nice goods. The Chinese trade compels exactness as to weight, etc., so that the Montmorenci cottons are noted as being carefully made. It is also said of this mill that in every detail their business is carefully run; even their bills are carefully made out, so that the appointment of Mr. Whitehead is warranted not only by his experience, but by his record in the mill at Quebec.

WHAT ONLOOKERS SAY.

The above are the bare facts, as far as they can be ascertained when the principal interests concerned make no statement for publication. The public, therefore, are left pretty much to draw their own conclusions. The Review has heard a great many theories advanced to account for the break between the selling agents and the Dominion Company. It is generally supposed that the severance of relations was not altogether amicable, and that competition between the two syndicates may come sooner or later. For the present, as stated above, "all is quiet on the Potomac."

Then, as to the profits enjoyed by the selling agents, an experienced man said to The Review: "You must consider that if Messrs. Morrice got a profit yearly by means of a commission they also assumed the risk by guaranteeing large accounts and bearing the loss if any accrued. You know that in both the large failures of wholesalers in Toronto in recent years Messrs. Morrice sustained the loss; the mills lost nothing."

"But that argument does not apply in this case," declared a bystander who overheard this remark; "it is understood that D. Morrice & Co. did not guarantee the account for the Dominion Company, but received 2 per cent. commission. The accounts of the Colored Company were

"Better the Grade Bigger the Trade"

An old axiom, but a good and a true one. Right to the point on our Rolled Oats. Right, now—for your Fall and Winter trade. Think it over—"the better the grade the bigger YOUR trade will be." While thinking, drop us a line for quotations on those absolutely clean—free from hulls—rich, nutty-flavored . . . .

Tillson's "Pan Dried"
Registered
Rolled Oats

The Tillson Company, Limited
Tilsonburg, Ont.

guaranteed and the commission therefore was higher, being 3 per cent."

Another point of far more general importance is that of selling direct to the retail. On this matter The Review has heard many opinions. One gentleman said: "I have no doubt that there are two sides to this question. The mills could not possibly distribute as cheaply all round as the jobbers can. The latter send their travelers into the back townships and are content to sell cotton in small quantities, because they are handling other lines. Canadian cottons, many lines of them anyway, are not sold in the large centres at all. They are specially manufactured for country trade. Take lines like colored shirtings, denims, cottonades, etc.: these are exchanged for the butter, eggs or poultry of the farmer, so that the manufacturer could not pay the cost of direct distribution for such goods. I have, of course, heard the rumors that the mills would go direct to the retail trade, but from the assurances given by the mills, evidently there is nothing in it. Will they do so later? Well, it is hard to read the future, but it seems to me that, as there are ways now by which a large retail store by placing an immense order can buy direct, it is probable that in time a certain fixed quantity will be considered a wholesale order and sold accordingly. But there are so few firms in Canada which could place such an order, I do not expect, as long as I continue in business, to see such a system in common use."

"Depend upon it," said onother merchant, "this change will lead to others. Though the two syndicates do not compete now, the fact that their interests are separate may lead to competition. Where competition exists there is more or less uncertainty in prices. For instance, there is the recent cut of ⅛c. per yard in one line of flannelettes made by the Canadian Colored Cotton Co. While this does not directly affect the Parks flannelettes, it is done because of their being in the market. Meantime, I do not see how the mills could afford to court a breach with the jobbers. The latter can handle the large lots left over at the end of the season as the retailers could not do, so I do not expect any speedy change."

THE MORAL OF THE SITUATION.

The Review is inclined to think, after hearing all sorts of opinions, that the break between the Dominion Company and the selling agents is indirectly, but inevitably, the result of the old flannelette strife of last year. This produced friction and disagreement, and the policy of the Canadian Colored Cotton Co., being evidently to squeeze the Parks Co. of St. John out of the market, roused a feeling not easily quelled. The feeling has developed into a thorough discontent with the former arrange-

Calls will now be frequent for

SEEDS in bulk, of which we have fine qualities in the following:—

Cardamon **Coriander**
Carraway **Mustard**
Celery

HERBS powdered from the finest grades of whole goods, sealed in tin cans immediately after grinding, thus preserving all the finest flavors. . . . .

Sage **Summer Savory**
Thyme **Sweet Marjoram**
Mint **Parsley**

Have we your order?

PURE GOLD MFG. CO.
Toronto

RETURNED

Merchants should sell popular goods; goods that their customers know all about; goods that their clerks don't have to spend precious time talking up.

THAT IS WHAT

Enameline

The Modern STOVE POLISH

is. Hundreds of thousands of Dollars are being expended yearly to educate the public in regard to Enameline. It sells on sight. It puts dollars into the pockets of dealers who handle it.

ments. A policy that upset trade and flooded the market with flannelettes at less than cost was neither wise nor fair. Other elements contributed to raise discussion, and now we have the first step in what may eventually result in a complete reorganization of the cotton trade. The Review has much more to say on this subject, but contents itself at present with remarking that the interests of the retail and wholesale trade of this country must be protected by a wise and careful policy on the part of the manufacturing industries. If episodes like the flannelette war and the hideous farce of the unequal duties on cottons and shirts continue to be repeated, an upheaval cannot long be staved off.

THE CANADIAN PRINT SITUATION.

The sale of Magog prints is not affected by the change in selling agents. The old arrangement has been renewed between the mills and wholesale trade, and the jobbers have again acceded to the demand of the mills, which is: "We will continue to sell these goods only after receiving satisfactory assurances that the purchasers of the same will not sell, nor offer to sell, the goods, either directly or indirectly, at less than the regular price." The wholesale trade, therefore, cannot honorably offer these goods at less than the regular mill prices. The chief advantage to retailers seems to be that the big city stores cannot get these goods less than the country trade. The spring prices are as follows:

MAGOG PRINTS.

H. Cloth	4⅞c.
No. 1	6
No. 1 Aniline	6½
No. P.C.	6½
No. 2	7½
No. 2 Aniline Pomps and Embossed	8
No. 3	9
No. C.	9¾
No. C Aniline and Embossed	10
No. H.H.H. Heavy	8
No. 1 Indigo	6½
No. S.C. Indigo	8
No. D.C. Indigo	10
No. H.H.H. Indigo, Heavy	10
No. G.C. Indigo	12½
Light and Dark Challies	5
26-in. Muslin, Corded	5½
30-in. Muslin	8
A. Duck	8
A.A. Duck, Indigo	9½
C. Duck, Indigo	11 c.
Pique	8½
Pique Aniline	9½
Striped Satin Muslin	8
C.C. Crinkles	8½
Striped Leno	11
Sateen, 28-in.	10½
Welt Cords, 30-in.	10½
Henrietta, 30-in.	10½
Coburg Twill	12½
Lappet Weaves	15
Jacquard Sateen, Brocades	15
Summer Suitings, Salisburys	8
M.C. Cloth	10
38-in. Skirting	11½
Ladas Tweeds	10
Extra Heavy Moles	19
X.X.K. Skirting	10
Wrapperettes, H.T.N.	10½
Sleeve Linings—	
No. 11	7½
No. 22	8½
No. 22 X	9
No. 22 Embossed	10½
No. 33	10½
No. 44	12½
No. O.C.	12
No. O.C., Embossed	13½

—Dry Goods Review.

SAW THROUGH HIS LITTLE GAME.

THE man with the red necktie and the raveled shirt cuffs smiled brightly as he entered the grocery carrying a paper bag.

"Good morning," he said, cheerily; "you remember I bought two dozen eggs from you last night. Well, after I had reached home I found there had been a mistake, and——"

"Fritz," called the grocer, who was doing some figuring on a piece of wrapping paper with a stumpy pencil, "gif dis gentleman von dozen more of eggs righd qwick."

The grocer's boy started to obey, but the man with the red necktie beamingly interposed.

"No, no," he said, "you don't understand me. The mistake——"

"Fritz," said the grocer, without looking up, "gif dot gentleman two dozen eggs, und you don't better make any more mistakes, or I vire you."

"But, my dear sir, that isn't right yet. When I counted the eggs I found there was ——"

"Gif der gentleman dese fife dozen eggs vot you sheated him out mit righd avay, I dell you, Fritz," said the grocer, sternly, as he bit the end of his pencil and frowned, "or I discharge you at vonce."

The man with the red necktie laughed softly and looked sidewise at the canned goods on the shelves.

"The mistake was the other way," he said. "You gave me six eggs too many, and I have brought them back to you. It is a small matter, but it has always been my rule to be correct in small matters as well as in large. Your store is convenient on my way home, and we may be needing some more things in a day or two. Those hams, now, look very nice."

"Fritz," said the grocer, "you gif dis gentleman six dozen virst-class eggs in a bag, und drow in two oranges und a hantful of dose nice dried currants. Ve always corrects dose mistakes ven ve makes dem. You yoost trop in, mein friend, on your vay home as often as you blease, und buy dose hams und uder groceries, und you will blease remember dot dey vos spot cash on der counter efery time. I vos very sorry apout dot mistake ve make mit dose eggs. Ve dries to blease our cash gustomers in efery way dot ve can."

VALUE OF COLD STORAGE.

In connection with the circular issued from the Department of Agriculture lately on the need of ventilated chambers on steamships for the carriage of apples, the following is a case in point: A lot of 267 barrels of apples was carried lately in cold storage to Glasgow. They are reported as having averaged 18s. per barrel. At the same time a lot of 325 barrels of apples was shipped in the old way to Liverpool, without cold storage, and realized only 8s. per barrel. Both lots of apples were from the same stock. Of the 325 barrels of apples shipped in the old way, without cold storage, 124 barrels were reported "wet" and "slightly wet" and 81 barrels were reported as "slack." Thus, out of the total shipment of 325 barrels shipped in the old way, without cold storage, 205 barrels were reported as arriving in a damaged condition.

BUY THESE GOODS

Why? They will make you money. They are all trade winners. They don't require Premium to make them sell. Quality is their greatest advertisement. Their sales are increasing daily. What better could you want?

For sale by all leading Wholesale Grocers.

Manufactured by **THE ALPHA CHEMICAL CO., BERLIN, ONT.**

CREDITS AND COLLECTIONS.

THE following appeared in a price list sent out by a St. Louis wholesale grocery firm, and contains much wisdom :

Perhaps the most perplexing part of every business is that department which regulates credits and collections. The difficulties which surround the credit man of a grocery house are simply enormous. He has to contend not only with troubles that come to him from those who want facilities, favors and extensions, but he is burdened by adverse criticism from those in the sales department and who should of right know better.

Many merchants do not seem to realize that a man's credit depends largely on the promptness with which he meets his bills. Merchants will sooner or later have to come to understsnd that their lines of credit are regulated, not by their intentions, but by their means, their methods and their promptness. It will not do to put on airs with those from whom we wish to buy goods on credit. It will not do for salesmen to misrepresent ; to report that their customers discount, when in fact they do not discount. The credit man of a jobbing house is a matter-of-fact man. He takes nothing for granted ; he analyzes every statement that is made to him. He, like everyone else, can be imposed on once or twice, but in the long run he learns to place a just estimate on the value of statements made to him by salesmen, by merchants, by mercantile agencies and by all with whom he comes in contact regularly. Excuses may go occasionally, but they will not do as a rule. It is unjust to the close buyer to have the long-winded man buy goods as cheap as the one who meets his bills promptly. In a business like ours in which the selling prices of many goods are limited, in which all pay the same price, it is, as above stated, an injustice to the prompt man to sell goods to the long-winded man at the same price.

There is an element of risk in every account. He who discounts eliminates that element of risk and should buy for less money. He who pays promptly eliminates another portion of the risk, and should buy at close prices. The dealer who is habitually and chronically slow ; who is good only in his own estimation ; who thinks he can do as he pleases about paying, and still maintain his standing, is mistaken, and will sooner or later be forced to realize the position which he occupies in the mercantile community.

Selling goods on credit is the source of many evils with the retail merchants. The sooner they realize that they must cut down the lines of those of their customers who do not pay promptly, the sooner they will be abreast of the times and in line for promotion in the great struggle for prosperity.

We have made it a rule to collect for our bills when they mature, and we have neither the desire nor the means to do business on any other line. We do not wish to do a carrying business. We recognize that all merchants may be occasionally slow, but we do not wish to carry those that are chronically slow. Our salesmen know our wishes and our ideas, and those who act on them have no trouble in securing the trade of prompt-paying, responsible merchants. Those who depend on empty promises find their orders turned down, their trade dissatisfied, their sales decreasing, and their business unpleasant. We have no apologies to make when we ask for our money when it is due. Our customers have a right to stand for everything that we agree to do for them ; we, on the other hand, have the moral, the legal and the commercial right to ask of them to fulfil their part of the agreement and to pay for their goods as they mature.

WILL BRING BACK A GOLD BRICK.

Mr. H. N. Kittson, of the financial end of Messrs. W. H. Gillard & Co., wholesale grocers, Hamilton, passed through Toronto Tuesday last. Mr. Kittson is the secretary-treasurer of the now well-known Saw Bill Lake Gold Mining Co., and is on his way to the mine, and will bring back to Hamilton the result of the stamp mill's first fifteen days' run. The Saw Bill Company was floated and successfully managed under the supervision of Mr. Kittson and Mr. Beckett, of Gillard & Co., and the shareholders in partiular and the country in general owe a great deal to the integrity, enthusiasm and business ability of these gentlemen.

New Clerk—"I notice some of these barrels of apples are marked X and some Z. Are they different kinds ?"

Dealer—"No ; same kind, but differently packed. Some customers want a barrel opened at the bottom and some at the top." —N. Y. Weekly.

NONSUCH JUBILEE STOVE ENAMEL

The most popular Stove Polish in the Market.

SAVES TIME ENERGY MONEY and WORRY IS A PERFECT PASTE POLISH PURE LUMBAGO FREE FROM FOREIGN MATTER

A beautiful Jubilee Souvenir with every Box.

FOR SALE by the Wholesale Trade and ... FIRST MONTH'S SALES OVER 35,000

The Nonsuch Mfg. Co., Limited, Toronto.

THE MEMORY OF FISHES.

PROF. LUDWIG EDINGER, of Frankfort-on-the-Main, has raised the question if fishes have memory, and has sent his question all over the world. His doubts are based upon the fact that "until now we believed the function of memory to depend on the action of the brain cortex. All experience in man and in higher animals has led to that conclusion. During the last years it has been proved that fish have no brain cortex at all. They are the only existing vertebrates without a brain cortex. Now, if we could prove beyond the possibility of doubt that fish really have a memory, that they gain experience and can make use of it, then we shall have to give up the till now general opinion that memory has its seat in the brain cortex. Therefore it is extremely important to have an entirely new set of experiences."

We are not prepared to discuss the "brain cortex," but all fish culturists know that fishes have memories. When we had charge of trout ponds it was the duty of one man to feed the adult fish, and they would pay no attention to people walking about the ponds, but would become excited and leap in the air when the feeder appeared with a pan of chopped liver. They remembered him. At the State hatchery, at Caledonia, N.Y., a man used to chop liver in a room set on piles over the water, with which to feed the wild trout in the stream. As soon as the pounding of his heavy knife was felt—we use the word advisedly, because we do not wish to discuss the hearing of fishes at this time—the trout would gather by the hundred where not a fish could be seen a moment before. They remembered the jarring of the chopping which was conveyed through the floor and the piles to the water.

The fact that fish which have been hooked and got away will take the hook again is no evidence that they do not remember it. A hook gives a fish little, if any, pain, unless it may be when it tears the gills or stomach. A hook in the jaw is in a part where there is no feeling to speak of, and the fish evidently attaches little importance to it, having no knowledge of man and his devices.

As an angler we know that the largest and strongest trout in the brook takes possession of the most secure hole among the tree roots under the bank and keeps out all others. Drive him from there to-day and he will be found there to-morrow. Surely that is memory. Catch him and the next strongest fish takes the place that he knew of but could not get. What's that but memory?

The migratory salmon and shad return to the rivers where they were hatched or planted. There is no haphazard about that. They remember the river, whether by the flavor of its water, the instinct of direction or some other sense we cannot say; but they remember it. We cannot imagine what can be said on the other side of the question.

BOCK SAUSAGE.

The following recipe for bock sausage is given in response to numerous requests:

Take about equal parts of beef, veal and pork, chop up fine, add for 100 lbs. 42¼ oz. salt, 3½ oz. cayenne pepper, 3½ oz. white pepper, add some water and a few small dice of boiled bacon (about 10 lbs.). Fill into narrow sheep casings, twist off pairs of about 4 oz., and smoke hot to a light yellow.

Another recipe is to use 60 lbs. beef, 20 lbs. veal, freed from the thick sinews, all chopped up fine. Then 20 lbs. of pork, both fat and lean, are added. When all is uniform, add some water, sufficient salt (about 42¼ oz.) 2¾ oz. saltpetre, 6 3-10 oz. white pepper, 1¾ oz. cloves and some coriander or garlic. Knead with it also 12 lbs. finely cut lard, fill into narrow beef casings; make short sausages and smoke red-brown. To be boiled before eating.

A very good sausage is also obtained from the same mass as garlic sausage is made out of, horseradish being used, however, instead of garlic. Use 4 lbs. horseradish for 100 lbs.; scrape fine and mix up well with the mass. Fill into narrow hog casings, about 4 inches long. To be just cooked and eaten hot.—National Provisioner.

CANADIAN EGGS IN LIVERPOOL.

It will be pleasing news to Canadian egg shippers that their consignments are becoming more welcome than ever in Liverpool; but the reasons assigned by the Liverpool merchants for this growing favor will not be such cheerful reading in Ireland. It is not a matter of yesterday that complaints against the condition of eggs arriving in the Mersey from Ireland have been made. Their bad packing, their want of selection and their staleness have become so proverbial that grocers have declined to have anything to do with them. At a meeting of the merchants this week it was decided to circularise the Irish farmers with a view to getting the anomaly of the present situation redressed; for it is certainly, to say the least, curious that eggs which have traveled between 2,500 and 3,000 miles should arrive in Liverpool fresher than those which have only crossed the Irish Sea. Yet, so it is. French exporters could show our Irish friends the way to remedy this state of things—Grocers' Journal.

BIG DROP IN GLUCOSE.

MUCH to the surprise of syrup refiners and others who use glucose a cut of 40c. per 100 pounds has been made by the glucose trust. This reduction in price may be regarded as a direct stab at outside competition by the new combine. Only two glucose factories remain outside the trust, and these belong to Col. Pope who is the special object of the trust's designs. They cannot be misunderstood when they plainly say: "Sell out or do business at a loss." Col. Pope, however, is a fighter and the loss will not be all on one side as it affects the manufacturers. But the users of glucose! They are not in pleasant frame of mind. They bought a large stock of glucose last week when the price was $1.65 per 100 pounds net. Then the combine put into effect a rebate plan which is said to have cost the merchants $30,000. The price was then cut to $1.40. The cut of 40c. Tuesday is said to have cost the trade $50,000. The burden fell upon less than six houses that had bought 13,000,000 pounds on the verbal guarantee of the combine that no further reduction would be made. These houses will have to cut the retail price and lose considerable money. They are wondering whether they will have to make another cut. The Pope Glucose Co.'s factories have a capacity for only 5,000 bushels of corn a day. The combine uses 100,000 bushels a day. The consumption of glucose in the United States requires about 60,000 bushels of corn a day, and the export nearly 40,000 bushels.

BICYCLE ROAD RACE.

The staff of The Davidson & Hay, Limited, held their third annual road race last Saturday afternoon. The course was a five-mile one on the Don and Danforth road, the start being made at Heber's Hotel. Great interest was taken in the event and the handicappers' task was not an easy one. Limit allowed was 3 minutes. The contestants finished in the following order: Sid. Kennedy, Fred. Oakley, F. H. Oulcott, Jack Bremner, J. McKenzie, Don. Bremner, J. Caskie, A. Oakley, Johnnie Goldring, A. H. Paffard, C. Shields, F. J. Dixon, C. Newman, J. B. Robertson. Jno. Findlay.

Sid. Kennedy, who came home first, also wins the time prize. He started at scratch and covered the distance in 12.43

The prize list was a good one, being liberally contributed to by the members of the firm. The first prize was a handsome gold seal ring donated by Col. Davidson, and the second prize, a gold watch chain, from Major Hay. The presentation of prizes was made by Col. Davidson in the company's offices on Monday afternoon.

LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

"Princess Louise" Japan Tea. "Victoria" Japan Tea
"P. Richard's" Brandy. "Mitchell's" Whiskeys

72 to 78 St. Peter Street, MONTREAL

COMPETITION OF FOREIGN SUGAR.

A NOTABLE fact in connection with the sugar market is the increasing competition the domestic refined article has to meet from imported refined sugars, particularly German. This has become so keen that, as every trader knows, the domestic refiners have been compelled to manufacture a special grade of granulated sugar entirely from beet root to compete with the foreign article.

The imports of foreign refined sugar at Montreal for the three months ending September 30 show to what extent this trade in the imported article has grown.

In 1896 there were no imports at all of German refined sugar, whereas, this summer the imports at Montreal for the three months in question amount to 367,390 lbs., while from France and Great Britain the imports were 145,462 lbs., against 1,000 in 1896.

These figures show that this foreign sugar under the new tariff has already secured a hold that it is very likely to enlarge, for the indications point to its being entirely shut out of the United States.

With the present countervailing United States duty in force traders south of the line will be unable to import additional supplies, and this will, of course, divert more attention to the outlet which exists in Canada under present conditions.

Already reports state that stocks of foreign sugar in New York are steadily decreasing owing to the causes now at work.

DATE SHIPMENTS LATE.

THE first shipments of new dates will leave Bussorah on the 10th or 15th of the present month, according to cables received in Montreal this week. This means that they will not reach London much before the 10th of November, and that the first supplies will not reach Montreal until after the middle of November. This is about ten or fifteen days behind last year.

Advices from London state that owing to the small supply of old crop there the market is firm, and that high prices are expected to rule on the first arrivals on the turnover between shippers and the large London handlers. This is having its influence on the offers that have been made so far on this side.

Based on the prices named, dates should open between 6½ and 7c., which is about 1c. per pound higher than last season.

H. P. Eckardt & Co. are showing samples of Japan teas, which buyers are advised to see before purchasing.

THE CRANBERRY CROP.

The total crop of the United States a year ago was over 900,000 bushels, divided about as follows: Cape Cod and other New England districts, 650,000 bushels; New Jersey and Long Island, 225,000; Wisconsin and other western states, 40,000. Based on above figures the estimated crop for this year shows: Cape Cod and other New England districts, 487,500 bushels, decrease 25 per cent.; New Jersey and Long Island, 231,750 bushels, increase 3 per cent.; Western States, 60,000 bushels, increase 50 per cent.; estimated total crop in bushels, 779,250.

INDIAN TEA.

Shipments of India tea to the United Kingdom from April 1 to the middle of September were 58,150,000 pounds against 57,690,000 pounds for the same period in 1896.

The revised estimate of the present season's crop of Indian tea is 148,000,000 pounds, of which 130,000,000 pounds will be available for export to Great Britain.

H. P. Eckardt & Co. are offering a fine line of 3-lb. peaches, which can be retailed at 20c. a tin.

Looking 'round . . .

for better Mince Meat will bring you back again just where you started. You won't find a better article in the world than

WETHEY'S CONDENSED MINCE MEAT

because it combines the purest and best meat, fruits and spices procurable. Nothing second rate is used.

J. H. Wethey, Mfr., St. Catharines, Ont.

We Sell

HEINZ'S

Sauces and India Relish
Famous Sweet and Sour Pickles
Baked Beans in Tomato Sauce
Mincemeat in Tins and Pails.

These goods are the finest of their kind, and are a credit to any store. Write for illustrated catalogue.

H. P. ECKARDT & CO.

Wholesale Grocers — TORONTO

SCIENCE--in a Pickle

That is, a pickle manufactured on a strictly scientific principle; combining those delicious, palate-tickling requisites which make it by long odds the finest article of its kind put up, and superior to all others. Such is

Gillard's New Pickle

10 GOLD MEDALS have been awarded this pickle at the Great Pure Food Expositions held in England.

Packed 2 doz. in case. Single case lots, $3.40,
5 case lots and over, $3.30 per doz.

Gillard's New Sauce

A most delicious relish, of world-wide reputation.

Barrel lots of 12 doz, $1.75.
Single doz. lots, $1.90.

Sold by all Wholesale Grocers in Canada

GILLARD & CO. Manufacturers London, England

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UNIFORM PRICE OF SUGAR.

AS readers of THE CANADIAN GROCER will remember, the wholesale merchants have for some time been endeavoring to bring about a uniform price for sugar. We are this week enabled to announce that they have succeeded in their efforts, the wholesalers in Toronto, Hamilton and London having arrived at an agreement.

According to this agreement, all sugars, yellows as well as granulated, are to be sold at a uniform figure. Under the old agreement, which, it will be remembered, expired six or seven years ago, granulated sugar only was sold at a fixed price, any wholesaler being allowed to sell yellows at whatever figure he chose, as long as he did not sell below cost. As is well known, this was the cause of endless trouble, a cut frequently being made on yellows in order to induce a sale of granulated.

The wholesale price of granulated under the new order of things is now 4 5-16c. per pound for less than carload lots, and for carload lots the figure is one-sixteenth less. Yellows range from 3 9-16c. for dark to 3⅞c. for very bright. These prices are uniform for city and country alike. By this re-arrangement of prices Toronto grocers will obtain their granulated sugar one-fourth of a cent per pound cheaper than before.

On Monday last the refineries advanced their figures one-eighth cent per pound on granulated and yellows alike, making the price to the wholesaler 4 3-16c. per pound.

By an arrangement with the refiners the wholesalers are to be allowed a rebate of 2½ per cent. on all purchases up to 250 barrels, and 3½ per cent. on all lots ranging from 250 barrels and over.

Taking the margin of one-eighth and the rebate together, the wholesalers' profit will be, roughly speaking, from 5 to 6 per cent., not one at which anyone is likely to cavil.

What the retailers, as a rule, declaim against is not a uniform price of sugar, but an exorbitant price, and as long as the wholesale trade do not use the agreement as a lever for reaping big profits they are not likely to incur much enmity.

In addition to fixing the price, it has also been decided to change the regulations in regard to carload lots. Heretofore a traveler would make up a carload of sugar for a certain town at a carload price by accepting orders from two or more merchants. This, the wholesalers claim, not only gave them extra work, but often a great deal of trouble as well, for sometimes the orders for a certain point would not total a carload, and then, in order to fill the car, an additional number of barrels of sugar would have to be placed therein and stored in the particular town until such time as a customer could be found for them. Now, however, carloads will only be shipped to one order. This will not, however, prevent retailers clubbing together and ordering through one of their number.

It should be stated that the arrangement is an experimental one, being made only for thirty days. The question of its continuance will have to be decided at the expiration of that period.

COURTESY PAYS.

It is to the credit of the retail grocers that as a body they are courteous. Yet here and there we meet a man whose disposition is so far from sweet that we are glad to get through our business with him and are not in a hurry to return.

More often, however, it is a clerk who forgets to be courteous. Possibly a child or a poorer customer comes into the store, and sees himself or herself neglected, while some "more important" customer has attention lavished upon them. Such a clerk hurts his employer's business both ways: the poorer customer naturally feels the slight, and resents it, while the "more important" customer loses respect for the clerk, and loss of respect is always followed by loss of confidence and business.

CANADA AND GREAT BRITAIN.

EXPORTS from Great Britain during September decreased 7½ per cent. compared with the same month a year ago, and, according to the cable, the British press maintain that it is mainly due to the Dingley bill, which, in the words of The Times, "is to close the American markets very largely to British goods."

It is significant at this time for Canada that the Dingley law should have gone into operation and that the diminished exports from Great Britain should be ascribed to be, in the main, due to that law.

With John Bull business is business. Sympathy as a factor in trade counts for little. It does not matter to whom he sells goods so long as he is paid for them, or from whom he buys as long as he can buy right. But there is, nevertheless, a point where sympathy can be aroused.

Canada awoke it when she put the preferential tariff into operation, and the United States with its Dingley tariff stirred it into greater activity. To-day sympathy is a factor in Great Britain's trade with her colonial possessions.

Of all the goods the United States last year exported Great Britain took no less than $405,741,339 worth, or about 46 per cent. of the whole, while the British Empire took $511,326,162 worth, or near 57 per cent. of the total exports to all countries.

There is no question, then, that Great Britain alone, not taking the Empire into account at all, is incomparably the best customer the United States possesses to-day, a customer which, if it were to impose the same disabilities on United States goods as the latter has upon British goods, would cause Uncle Sam much concern.

A merchant or a manufacturer is never discourteous to his best customer, particularly if he takes 50 per cent. of his output. He is always courteous and solicitous for the maintenance of his trade.

Nations, who are aggregations of individuals, should do the same; but they do not always do so. The United States does not. Her best customer is the special object of her spleen. Her tariffs are designedly shaped to injure Great Britain and her chief colony, the Dominion of Canada, while treaties and awards affecting Canada

and the Mother Land are ignored with consistent impunity by Congress.

Canada long ago recognized the antipathy of the United States towards Great Britain and British institutions, because she was the first to feel it. And now Great Britain, unwilling as she is to do so, is feeling it too.

Canada always was, and probably always will be, willing to extend her trade relationship with the United States on equable grounds; but there is yet no indication that the day when such conditions shall exist is even near the dawning. The price at which we can get it is discrimination against Great Britain, and this is a price we never were nor probably never will be willing to pay. In fact, at present we are in less mood to do so than we were at any time in our history.

It is to be hoped the present Government, like its predecessor, will be just as quick to spurn closer trade relations under such conditions. Hon. Mr. Fielding, who is in Great Britain, stated on Friday last, according to the cable, that Canada's "willingness to meet reciprocity approaches from Washington would exclude discrimination against England, which was quite impossible." It is evident, therefore, that the present Government is actuated by the same spirit as its predecessor.

Canada's position in the British market was never as favorable as it is to-day, and her prestige was never as great. Within a few months she has developed, in the eye of Great Britain, from a colonial to a national status. More interest is being taken in her, more pride is felt in her, and more aggressive means are being taken by the manufacturers and merchants of the Motherland to do business with her. As a result of this, together with the inducements for investment which our wonderful natural resources hold out, will naturally follow an increased flow of British capital in the country.

It is to be hoped that the Government of the Dominion will employ itself with increased vigor to the task of increasing our trade with the Old Country, while at the same time carefully avoiding all semblance of double dealing, trickery, or any other improper thing which has become so characteristic of politicians on this side of the Atlantic. Even a semblance of these things might be dangerous, particularly just now.

THE TRADE SITUATION.

THE trade situation in Canada continues to bear the mark of a healthy improvement.

Nearly every wholesaler and manufacturer whom THE CANADIAN GROCER has questioned on the subject, has experienced, during the past four or five months, a steady increase in trade compared with the same period last year.

It is true prices are not yet on the whole satisfactory, but with the improved demand will naturally come better prices. But those who may be looking for the prices of long ago are likely to be disappointed.

The perfection of machinery and the rapidity with which goods are turned out will naturally have a minimizing influence upon prices, but that does not prevent money being made. It chiefly means that economical conditions are changed. Manufacturers and merchants who fail to conform to these conditions will not be able to do business under comfortable circumstances.

Another sign of the times is the manner of buying of the farmers. For some years, as every merchant knows, farmers, as a rule, have been the most conservative of buyers. Not only have they bought in a hand-to-mouth fashion, but they have commonly bought the cheapest goods, and could not be induced to buy anything better, the plea being hard times.

Within the last month or two this has all been changing. Merchants doing business in Toronto in localities where farmers congregate state that the agriculturists are not only buying larger quantities but they are buying goods of better quality.

There is every reason why they should: They are getting at least fair prices for their wheat, hogs, cattle, poultry, dairy produce, hay, etc. And while they are getting, compared with a year ago, more for that which they have to sell, there has been no increase in that which they have to buy.

Aside from the improved conditions being enjoyed by the wholesaler and the retailer, there are the signs of the times as seen in the clearing house returns. These have for some time been steadily increasing.

Taking the aggregate clearing house returns of last week for the three cities of Montreal, Toronto and Winnipeg, the increase, compared with the same week in 1896, was over 40 per cent., a most gratifying and reassuring result.

Then there are the railway returns. They are increasing week by week. And railway earnings only increase when there is the merchandise to induce them to do so.

The outlook for the lumbering industry, as far as trade with the United States is concerned, is not good, but it is bright as far as that with Great Britain is concerned. If our trade in lumber is decreasing with the United States it must not be forgotten that it is increasing with Great Britain. During the summer enormous quantities have been shipped across the Atlantic from the St. Lawrence and Maritime Province ports.

Now that good times are upon us business men can prolong their stay by consistently and persistently following good business methods, and by a judicious exercise of push and enterprise.

Because good times are upon us it would be foolishness to become careless in the scrutiny of accounts or injudicious in buying or in any other business particulur.

CIVIL SERVANTS' PRIVILEGES.

THE retail grocery associations of Toronto, Hamilton, and Montreal are doing well in reviving at this time the agitation for having the garnishee law extended to civil service employes: Parliament will meet in a few months, and there is nothing like being in time when legislation is sought for.

Civil servants as a class are not dishonest, but there are a great many of them who will not pay their debts, and the law, to the disgrace of the country, prevents such forces being put into operation to compel them to pay as are operative against all other classes of society.

The day when the civil servant was considered the special ward of the Crown and his person practically sacred passed away long ago, but the special privileges still exist. It is to the task of removing these that the retail merchants throughout the country are setting themselves, and they are entitled to the support of citizens of all sorts and conditions.

We would say to them, keep hammering away.

DRIED APPLE SITUATION.

THE position of the dried apple market is not at the moment altogether reassuring. There are several contributing causes to this.

Six months ago the extraordinary low price of the commodity induced, as the trade well know, an unusual speculative demand, but it is questionable whether the results will come up to anticipations, in spite of the fact that the apple crop in Canada is much smaller than it was anticipated it would be.

In the first place, while the crop of apples is a great deal less than a year ago, yet there is likely to be a good proportion of it turned into dried fruit on account of the small percentage of first-class apples there will be available. And our belief is based largely upon the fact that enquiries for prices are coming in freely from farmers and dealers in localities where the crop of apples is this year known to be light. We have seen a great deal of the correspondence and are not, therefore, speaking from mere hearsay.

Then as to the stocks of last year's dried apples speculatively held: Investigation by an expert has led to the discovery that there is at least 75 cars of 1896 fruit known to be held. A great deal of this held fruit is unfit for human food, worms having played havoc with it, and can only be used for manufacturing purposes. THE CANADIAN GROCER has examined a number of samples during the past few weeks and is fully persuaded that worms have done a great deal of damage to the fruit carried over from last season. And everybody knows what effect on the price of even a good article a superabundance of inferior and low-priced fruit has; so long as it is in evidence so long does it tend to bear the price of the first-class goods.

Now it is well known that Canada's consumptive capacity for dried apples is not large. Estimates place it at fifteen carloads annually. The chief sources from which the consumptive demand comes are the Ontario lumber camps and the Northwest. The eastern part of Canada is now able to about supply its own wants in this particular. Canada has to depend a great deal upon the foreign markets for its outlet for dried apples. Consequently its price for this commodity is largely regulated by the same markets. And the price in the foreign markets is regulated a great deal by the competition we meet there from the United States product.

What then is the outlook in the United States? On the whole it is for a good crop. California, we are told, has an abundant crop. So has Illinois, Kansas, Missouri and other states in the west, while New York has a good crop along the shores of the lakes. In the Southern States the crop is a large one. A private letter states that Illinois will have an immense crop of sun-dried apples.

As to what Canada may expect in the way of competition from the United States, we take the figures now ruling in San Francisco and New York for new fruit. In the former city they are quoted at 2¾ to 4c., and in the latter, according to The Journal of Commerce of Tuesday, at 3 to 4c. per pound for both sliced and quarters. Yet in spite of this fact holders in Canada are asking as high as 4 to 5c. per pound free on board. We hear of country merchants paying one dollar per bushel for dried apples, which is about equal to 4¾c. per pound.

It looks very much indeed as if prices in Canada are much inflated.

Last year a large quantity of California dried apples were brought into Manitoba and the Canadian Northwest in competition with the domestic article, and with the large crop of apples California has, together with the fact that the price of the Canadian dried article is ruling higher, it is quite likely the experience of last season will be repeated this season.

In Canada at the moment the great disturbing factor is the large stock of last season's damaged fruit there is on the market. Because of this fruit and the uncertainty of its effect on values exporters are afraid to attempt to operate, even if they could buy at prices which would allow them to compete with New York.

Were it not for the speculative demand which developed some months ago a great deal of the fruit which is now held and damaged would have been exported, for there was a demand for it at a price.

Nine times out of ten it pays to keep goods moving: to sell them when a market can be found. But people prefer to take the maximum of risk in order to try and secure the minimum of possibility.

A SENSIBLE CONCLUSION.

IN an interview in London, Eng., last week the Canadian Minister of Customs, Hon. Mr. Fielding, stated that "though the present tariff falls short of his free trade intentions and ideas, tariff tinkering is most harassing to trade. Hence, no material change will be made next session."

This may not be good news to politicians whose delight is to meddle with the tariff, but it will be good news for the business men of the country, and should be scattered broadcast over the Dominion.

Aside altogether from the merits of free trade or protection, to undertake any important change in the tariff at the next session of Parliament would be a mistake.

It does not matter whether the work be controlled by free traders or protectionists, tariff revision means, for the time being, quiet trade.

Just now the first step towards a revival of trade has been taken, and the general outlook in Canada is better than it has been for a number of years. To meddle, therefore, with the tariff at this juncture would not only be short-sighted: it would be positively foolish.

THE CANADIAN GROCER is glad the Government has decided to do the sensible thing, and it is to be hoped it will not allow theorists or impracticable persons to deter it from its purpose.

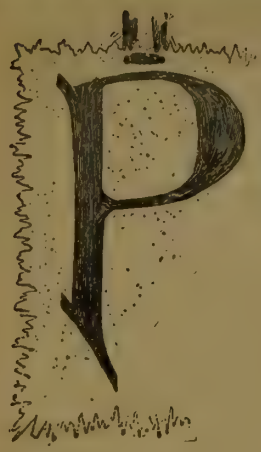
The tariff may have its anomalies, but it is better that there should be a few anomalies than that the whole country should suffer.

The merchant who is respectful towards his customers earns business as well as respect for himself.

ZANZIBAR CLOVES HIGHER.

Zanzibar cloves have been advancing sharply lately. Cables received in Toronto on Monday quoted an advance of ½c. per pound from the previous Friday. This makes the advance about 2c. per pound since June last.

The abolition of slavery in Zanzibar gave the market its first impetus, but now a syndicate is alleged to have got possession of the output, and its intention is to set aside a certain part of the crop not to be sold below a minimum price, and destroy the remainder.



PRATT'S POULTRY FOOD . . .

Is a guaranteed egg producer.

This is backed by countless testimonials from all parts.

You can supply all the demand for fresh eggs throughout the winter by having your poulterer feed Pratt's Food to his stock. Packed as follows:

26-oz. package, retails for 25c.;	24 in case, $4.20 per case.
5-lb. package, retails for 60c.;	10 in case, $4.20 per case.
12-lb. sacks, retails for $1.25.;	8 to the cwt., $7.00 per cwt.
25-lb. sacks, retails for $2.50.;	4 to the cwt., $7.00 per cwt.

Handsomely lithographed charts of different breeds of fowls with each case.

SOLE AGENTS FOR CANADA

Robert Greig & Co.

MONTREAL.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Oct. 14, 1897.

GROCERIES.

THE feature of the wholesale trade this week is the inauguration of a uniform price on sugar of all kinds in both city and country, while the refiners have advanced their figures ⅛c. per lb. all round. Wholesalers still report a good movement of merchandise, although the output of sugar is not as large as it was. Canned vegetables are strong and in good demand. The strength is particularly noticeable in tomatoes. Green coffees are meeting with a fair demand. The feature of the tea market is the increased strength of Indian and Ceylon growths in London. Zanzibar cloves are cabled dearer and the market is strong at the advance. Syrups are more plentiful, but the demand is poor. Currants are cabled dearer again this week and the market for all kinds of foreign dried fruits is firm.

CANNED GOODS.

Tomatoes are even exciting more attention than they were a week ago, and the feeling is decidedly bullish. Some of the packers report they are sold out, while others have advanced their views as to price. A bid of even 85c. was refused by one packer and 90c. asked, but no transactions are taking place at these figures, these being the prices at which the wholesalers are selling. The continued mild weather is, of course, favorable for the pack. There is also a firmer feeling in corn, and at least one of the packers has advanced his prices 2½c. per dozen. Peas continue strong. Canned salmon remain in much the same position as before. We quote: Tomatoes, 85 to 90c.; corn, 65 to 85c.; peas, 85 to 87½c. for ordinary; sifted select, 90 to $1; extra sifted, $1.25 to $1.40; beans, 65 to 80c;. peaches, $2.25 to $3 for 3's, $1.65 to $2 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.65 to $1.90, according to brand and quality; blackberries, $1.40 to $1.70; cherries, $1.75 to $2.25; apples, 3's, 80 to 95c.; gallons, $2 to $2.25; salmon, "Horseshoe," $1.25 in 5-case lots and $1.30 in less quantities; other red salmon, $1.20 upwards, according to quality and brand; cohoes, 95c. to $1.10; canned mackerel, $1.25 to $1.30; lobsters, $2.40 to $2.50 for tall tins; 1-lb. flats, $2.85 to $2.95; ½-lb. flats, $1.60 to $1.70; Canadian canned beef, 1's, $1.35 to $1.40; 2's, $2.35 to $2.50; 6's, $7.75 to $8.25; 14's, $15 to $16.

COFFEES.

Stocks of Rio on the spot are not heavy; in fact, they are lighter than they have been for some time. The demand is good. Jobbers quote green in bags: Rio, 9 to 12½c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 12½ to 18c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 16 to 20c.; Jamaica, 19 to 22c.

SYRUPS.

Syrups are more plentiful, particularly in the medium grades. One refinery has nothing but medium syrups to offer, while another has nothing but brights. Prices are unchanged at last week's advance. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

Advices from New Orleans state the prospects are for a late movement of the crop of molasses on account of the quarantine regulations. Locally there is nothing of interest to note. We quote as follows: New Orleans, barrels, 23 to 35c.; ditto, half-barrels, 25 to 37c.; ditto, fancy, 50 to 55c., in barrels and half-barrels; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

The wholesalers in Toronto, Hamilton and London have agreed upon a uniform price for granulated and yellow sugars, and the refineries have advanced their price ⅛c. per lb. all round. Further particulars are furnished in our editorial pages. The demand for sugar, while gradually easing off, is still of fair proportions. The outside markets are quiet but steady. The American Sugar Refining Co.'s refineries at Boston and Philadelphia have been temporarily closed down. Cable advices from London state that the market is strong, with beet sugar for November delivery ¾d.

THOROUGH. CLEAN. FAST.

Positively removes every seed.
WE have them. YOU ought to have them.

Walter Woods & Co. - Hamilton.

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES

But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier

The world-renowned French Vanilla Chocolate.

WE INVITE YOU

to send us any

"SALADA"

CEYLON TEA

you have in stock, if it is not giving your customers and yourself the very best satisfaction of any tea you have ever handled.

WHOLESALE AGENCIES . . .

25 Front Street East - -	TORONTO
318 St. Paul Street - -	MONTREAL
411 Cordova Street - - -	VANCOUVER, B.C.
15 Niagara Street - - -	BUFFALO, N.Y.
206 State Street - - -	BOSTON, Mass.
347-349 Fifth Avenue - -	PITTSBURG, PA.
59-61-63 Jefferson Ave. -	DETROIT
15 Exchange Street - -	ROCHESTER, N.Y.

P. C. LARKIN & CO.

That name, **SURPRISE,** guarantees the finest quality. . . .

SURPRISE SOAP

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

higher. Geisecker estimates the present crop of Europe at 4,850,000 tons. It is, however, believed that Licht's estimate will be close to 5,000,000 tons. Wholesalers' quotations for sugar are now as follows: Granulated, 4 5-16c. for less than carload lots, and 4¼c. for carload lots; yellows, 3 9-16 to 3⅞c. per lb.

SPICES.

The market still rules firm on all kinds of spices, particularly on Zanzibar cloves, which are cabled ½c. dearer. Spices are meeting with a fairly good demand. We quote as follows: Pure Singapore black pepper, ground, 11c. in kegs, pails and boxes, and 13c. in 5-lb cans; ditto, whole, 11 to 12c. per lb.; pure white pepper, ground, 18c. in kegs, pails and boxes and 20c. in 5-lb. cans; ditto, whole, 15 to 20c., according to quality; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 23 to 25c.; do. best, 28 to 30c. per lb.; allspice, 13 to 16c.; cassia, 20 to 25c. per lb. for ground and 40c. for Saigon.

NUTS.

Market is quiet and unchanged. We quote: Brazil nuts, 11 to 12½c.; Valencia shelled almonds, 20 to 22c.; Tarragona almonds, 9½ to 11c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12½c.; Marbot walnuts, 9½ to 11c.; Bordeax walnuts, 8 to 9c.: Sicily filberts, 10c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, ETC.

There is the usual trade doing. We quote as follows: Standard "B," broken lots, 3⅞c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5c.; Patna, 4¾ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½ to 4½c.

TEAS.

The London, Eng., market is firmer on Indian and Ceylon teas, the quantities coming forward to London being smaller than anticipated, while the quality of the goods is a shade better. A few lots of China green teas were cabled for a few days ago, and the reply was to the effect that the orders could not be filled, the market being bare. Teas held here in first hands are in consequence considered to be of good value. Japan teas continue firm. The volume of business in all kinds of tea is light. Ruling prices on the Toronto market to retailers are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

CURRANTS—Prices continue to advance in the primary markets, a cable this week announcing an appreciation of another shilling per cwt. Local quotations are unchanged. We quote: Filiatras, 6c. in barrels; 6⅛c. in half-barrels and 6¼c. in cases. Patras, 6½c. in barrels; 6¾c. in half-barrels, and 6¾ to 7c. in cases. Vostizzas, 7 to 8c. in cases.

VALENCIA RAISINS—The demand is good and prices are being well maintained. We quote: New goods—Fine off-stalk, 5¾ to 6c.; selected, 6¼ to 6¾c. Old goods—Off-stalk, 4c.; fine off stalk, 4½c.; layers, 5c.

MALAGA RAISINS—There is not much doing, and for the few lots on the market we quote as follows: London layers, $1.70 to $1.90; black baskets, $2.30 to $2.50; blue baskets, $2.50 to $2.75; Connoisseur Clusters, $2.40 to $2.50; Dessert Clusters, $3.60 to $3.80; quarter flats, 75 to 90c.

FIGS—The market is much about the same as a week ago. We quote: 4-crown, 10 to 11c.; 5-crown, 11 to 13c.; 7-crown, 13 to 14c.; 9-crown, 15 to 16c., natural figs, in bags, 4½ to 5c.

SULTANA RAISINS—Advices from Smyrna state that the market there is strong owing

BUTTER AND EGGS

Are in good demand. We can place any quantity at highest prices, and assure you prompt returns.

J. A. McLEAN,
Successor to GRAHAM, McLEAN & CO.
77 Golborne St. TORONTO.

CANADA'S CANNED FISH

SARDINES, Oils, Mustard, Tomato, Spiced
CLAMS
CLAM CHOWDER
SCALLOPS
FINNAN HADDIES
SEA CHICKENS

Sales have doubled this season. They will keep for years. Every can guaranteed.

JOHN SEALY
SAINT JOHN, N. B.

The Following Brands Manufactured by
The American Tobacco Co.
OF CANADA, Limited.
Are sold by all the Leading Wholesale Houses.

CUT TOBACCOS . . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.
CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
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BUSINESS OUTLOOK
FIRST-CLASS IN
MANITOBA
If you want to reach the **WINNIPEG** Wholesale Trade with your goods **WRITE ME,** with Samples and Prices. Letters and Telegrams promptly replied to.

E. NICHOLSON
194 Princess Street, **Winnipeg, Man.**
Successor to
W. F. Henderson & Co.
Wholesale Commission Merchants and Brokers.
15 years' experience. Established 1882

ONIONS Spanish, in Crates
Domestic, in Bags
Fancy Jersey Sweet Potatoes
Special
Have a few packages left
Commadre Figs, in Taps
Eleme Figs, in 10-lb. Boxes
Dates . . . .
SEASON 1896
CLEMES BROS. - TORONTO

to the backing given by some large operators who have confidence in the future of Sultana raisins, owing to the enlarged British and European demand. New fruit is quoted at 10 to 12c. by local wholesalers.

CANDIED PEELS—We quote as before: Citron, 19c.; orange, 13c.; lemon, 12½c.

CALIFORNIA EVAPORATED FRUITS—The market is quiet for apricots and peaches, with prices steady. Oregon prunes are unsettled.

CALIFORNIA RAISINS—Two-crown loose muscatels are reported easier on the Coast.

GREEN FRUITS.

Grapes are the chief article on the fruit market this week, great quantities of Niagara and Concord grapes still coming in. Crawford peaches, Bartlett pears and Canadian tomatoes are done, while cranberries, quinces and chestnuts have begun to arrive. We quote: Lemons, fancy, $4.50 to $5; extra fancy Rhodi, $5.50 to $6. Cocoanuts, $4.50 a sack and 60c. per doz. Bananas, $1 to $1.50. New cabbage, $1 to $1.25 per 100; peaches, 50 to 75c.; cranberries, $7 to $7.25 per bbl.; quinces, 20 to 30c.; chestnuts, $5 a bushel. Canadian apples, $1.75 to $2.50 per barrel and 25 to 35c. per basket; Spanish onions, $1 per case, pickling onions, 75c. per basket; yellow Danvers, 80 to 85c. per bag of 80 lbs.; fall and winter, 35 to 60c.; celery, 25 to 30c. a dozen; grapes, 10-lb. Concords, 13c.; 10-lb. Niagaras, 15c. Concords, large baskets, 1 to 1½c. per lb.; Niagaras, large baskets, 1½ to 2c. per lb.; sweet potatoes, $3.25 per bbl.

BUTTER AND CHEESE.

BUTTER—Receipts are not large, yet they are almost sufficient to meet requirements, the price still remaining for the best grade, 15 to 16c. Inferior butter can be purchased in abundant quantities for from 10 to 12c. Creamery butter is plentiful, especially in 1 lb. lots. We quote: Early make, tubs, 17 to 18c.; late make, tubs, 18 to 19c.; prints, 19 to 20c.

CHEESE—Offerings are liberal, but buyers and sellers still do not agree as to prices and little business is done. Local quotations are 9½ to 10c., according to month's make.

SALT.

Trade has begun to pick up well lately, and will continue to improve. Toronto prices are: Carload lots, $1 per bbl., and 65c. per sack; less than carload lots, $1.05 per bbl., and 70c. per sack. At the wells we quote: F.O.B., barrels, 70c.; sacks 50c.

GROCERS IN B. C.
buying JAMS, JELLIES, VINEGARS, PICKLES, PEELS or CANDIES, can have the best by getting
OKELL & MORRIS GOLD MEDAL BRANDS
Sold by every wholesale man in B. C.

RIVERSIDE CANNING WORKS
Wallaceburg, Ont.
Eagle Brand Tomatoes, Corn and Catsup
THE BEST IN THE MARKET.
No coloring in Tomatoes; no bleaching in Corn. All goods warranted pure and to possess natural flavor.
W. J. BADDER, Prop.

MORROW & EWING
General Commission Merchants
13 St. John St., MONTREAL
We beg to notify the Wholesale Grocery Trade that we have to offer best values in
Rio, Santos, Maracaibo and Mocha Coffees
also have on hand full lines of
Japan, Congou, Indian, Ceylon and Gunpowder Teas
Samples and particulars on application.
Wholesale supplied only.

W. H. Seyler & Co.
Brokers and Commission Merchants
Room 100, Board of Trade,
Toronto
Manufacturers and Importers wishing to have their products introduced to the jobbing trade are respectfully requested to communicate with us.
English, German and French Goods a specialty.
Representing
J. Lewenz & Hauser Bros., London, Eng.—Teas.
Tellier, Rothwell & Co, Montreal—"Royal" Black Lead and Blues.
Hecker-Jones-Jewell Milling Co., New York.
German Gelatine Works, Hoechst am Main Germany.
Wholesale agent for **Grape Wine Vinegar Co.,** Toronto.

EGGS
Market firm, receipts light, selling readily at 15 to 16 cents.
BUTTER
Market bare of good tubs and pails which are in good demand at from 15 to 16 cents. Ship forward while fresh.
RUTHERFORD, MARSHALL & CO.
62 Front St. East, TORONTO

G.F.& J.GALT PACKERS OF THE CELEBRATED **BLUE RIBBON TEAS**
42 SCOTT St TORONTO.

FRUITS ARRIVING

AND IN STOCK

Fine Filiatara Currants — Bbls., half bbls., cases and half cases.
Fine Campos Currants—Bbls., half bbls., cases and half cases.
Fine Amalias Currants—Cases and half cases.
Fine Vostizza Currants, Jupiter Brand—Cases and half cases.
Recleaned Currants, Gem Brand—Cases and half cases.
Recleaned Currants, Hercules Brand—Cases and half cases.
Recleaned Currants, Hercules Brand—3, 2½ and 1 lb. packages.
Recleaned Currants, Appollos Brand—Cases and half cases.
Recleaned Currants, Epicure Brand—Cases and half cases.

PEELS.

Lemon, Orange, Citron—Gray's, Batger's and Crosse & Blackwell's.

RAISINS.

½ boxes Fine Select Arguimbau Pack.
¼ boxes Fine Select Arguimbau Pack.
⅛ boxes Fine Layers Arguimbau Pack.
⅛ boxes Fine Layers Arguimbau Pack.
½ boxes Fine Select Trenor Pack.

FIGS.

Naturals—Bags, boxes and half boxes.
Layers—1's, 5's, 10's, 16's, 20's and 28's.

Bought before the recent advance. Ask for prices.

T. B. ESCOTT & CO. Wholesale Grocers **London**

FISH.

The demand this week has been so great that dealers have not been able to meet it, whitefish and trout especially being in demand. We quote: Pickerel, 6c. per lb.; pike, 5½c. per lb.; whitefish, 7c.; trout, 6½c.; perch, 3c. per lb., fresh herring, 3½c. per lb.; haddies, 7½c. per lb.; Labrador herring, $3 to $4 per bbl. and $2.25 per half-bbl.; split herring, $4.50 per bbl. and $2.50 per half-bbl.; boneless fish, 3½ to 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg; ciscoes, 75c. to $1.

PROVISIONS.

The demand is still good, supplies for lumber camps continuing active, especially in long clear bacon and barrel pork. Hams have also been in some demand in this quarter. Lard has fallen the ¼c. it advanced last week.

DRY SALTED MEATS — Long and short clear bacon, 8¾c. for carload lots, and 9 to 9¼c. per lb. for ton lots and cases; backs, 9½c.

SMOKED MEATS—Breakfast bacon, 12½ to 13c.; rolls, 10c.; hams, large, 11 to 11½c.; 12 to 12½c. for small and 12c. for medium; shoulder hams, 9 to 9½c.; backs, 12c.; all meats out of pickle, 1c. less than above.

LARD — Pure Canadian, tierces, 6¼c.; tubs, 6½c.; pails, 6¾c.

BARREL PORK—Canadian heavy mess, $14.50 to $15; Canadian short-cut, $17; clear shoulder mess, $13.50.

The rarest morsels to be found
Are manufactured in Owen Sound.
They are "Graham Crackers" pure and grand,
McLauchlan's name's on every brand.

J. McLAUCHLAN & SONS,

Biscuit Manufacturers, - **Owen Sound, Ont.**

COUNTRY PRODUCE.

EGGS—Plenty are now coming forward and the demand is good. New laid eggs are worth 15 to 16c., and the second grade brings 11 to 13c.; pickled eggs, 12 to 13c.

POTATOES—There is a fair demand for potatoes and the supply keeps well up to demand. Carload lots are quoted at 45c., while on the market they are worth 60c. a bag.

HONEY—Demand and supply both very good this week. Our quotations are: Light colored, in 60-lb. tins, 6 to 6½c.; 5 and 10-lb. tins, 6½ to 7c.; comb, $1.50 to $1.75 per dozen, and are selling clover honey at 7c. and buckwheat at 5c.

BEANS—Still coming in in good quantities. We quote hand-picked beans at from 85 to 95c. Prime beans are quoted at 80c.

DRIED APPLES—The market is fair; prices unchanged. We quote: 4 to 4½c. per lb. f.o.b. point of shipment.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The wheat market is firm, though tendency is to weaken. Oats and barley have dropped about 2c. bushel. Peas are firmer. We quote: Winter wheat, 80c.; No. 2 red, 77 to 79c. at outside points; freights to Toronto are about 3 to 5c.; barley, 27 to 31c.; peas, 44 to 46c.; oats, 20 to 21c., Toronto freights, and No. 1 hard wheat is quoted at $1, Toronto freights.

FLOUR — The market is firm, a good demand keeping prices unchanged. We quote in carloads on track, Toronto: Manitoba patents, $5.30; Manitoba strong bakers', $4.80; Ontario patents, $4.50 to $4.75; straight roller, $4.35 to $4.50, Toronto freights.

BREAKFAST FOODS—Trade is brisk, the only change of prices being split peas, which have advanced 10c. We quote: Standard oatmeal and rolled oats, $3.40 in bags and $3.50 in bbls.; rolled wheat, $2.70 in 100-lb. bbls.; cornmeal, $2.50; split peas, $3.35; pot barley, $3.

SEEDS.

As far as jobbing is concerned the seed trade is over. For export, business is fair, many samples of seed offering, but dealers not bidding up to buyers' expectations. Owing to low price in foreign markets, the holders are reluctant about selling. The

WE ARE ***PAYING CASH*** **FOR** **DRIED APPLES**

W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. **Toronto**

THE EBY, BLAIN CO., LIMITED

FRUIT ANNOUNCEMENT

VALENCIAS.

Trenor's F. O. S. and Selected.
Rogers' F. O. S. and Selected.
Arguimbau's O. S., F. O. S. and Selected.
Ferchen's F. O. S., Selected and layers.

SULTANAS.

Prime, Choice, Extra Choice.

MALAGA RAISINS.

London Layers, Black and Blue Baskets.
Connoisseur Clusters and Extra Dessert Clusters.

FIGS.

Eleme Layers, Natural in Bags, Comadra in Taps.

CURRANTS.

Our special brands cleaned and stemless "KALAMOS," "FANCY VONITSA," "FANCY MOREA," "BLUE PEARLS." Nothing to equal them in the market.

PEELS.

In stock and to arrive. Batger's DRY DRAINED in Kegs and Barrels---Special quotations. CRYSTALLIZED:---PRESERVED in fancy 1-lb. Drums, 6 doz. in Case. A splendid seller.

SPECIAL "DIOVA" TURKEY FIGS } **3 c. lb.**
35-lb. Boxes. Special quotations in Lots.

SULTANAS, 2,000 boxes } **8 c. lb.**
Arriving—Fine Old Fruit. Special quotations in Lots.

Wholesale Importing and Manufacturing Grocers, **TORONTO.**

quality of the alsike crop is rather poor generally. Alsike is quoted at $3.50 to $4.50 per bushel, superior grades bringing higher figure. Red clovers, $3 to $3.25 per bushel. Timothy, machine threshed, $1 to $1.25, and choice unhulled brings a slightly higher figure.

HIDES, SKINS AND WOOL.

HIDES—There is no change in prices here. In Chicago there has been a reaction, prices having recovered from ¼ to ½c. the decline of last week. Quotations are: Cowhides: Dealers pay 8½c. for No. 1, 7½c. for No. 2, and 6½c. for No. 3.

CALFSKINS—Few skins are now offered, the season having about finished. Prices are: No. 1 veal, 8 lbs. and up, 10c. lb.; No. 2, 8c.; Dekins, from 30 to 35c.; culls, 15 to 20c. each.

SHEEPSKINS—Local market quiet. Best fresh taken off are quoted at 75 to 85c.; country lots from 75c. down.

WOOL—Foreign wools are still being imported as a substitute for Canadian wool, all of which is disposed of. Pulled wool also are in fair demand, dealers paying 20 to 20½c. for pulled wools.

PETROLEUM, ETC.

Trade is brisk this week. Prices, however, remain unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 14c.; carbon, safety, 16½c.; Canadian water white, 17c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

Cream of tartar is 2s. per cwt. cheaper.

Indian and Ceylon teas are firmer in London.

Lard has lost the ¼c. per lb. it gained last week.

Currants are cabled another 1s. per cwt. dearer from Greece.

The Canadian refiners advanced the prices of all kinds of sugar ⅛c. per lb. on Monday.

Zanzibar cloves advanced ½c. per lb. between Friday and Monday last, according to cable advices.

QUEBEC MARKETS.

MONTREAL, Oct. 14, 1897.

GROCERIES.

THERE has been a moderate trade in general groceries during this week, but jobbers are not operating as extensively as they were except in the case of dried fruit. In this line continued advances abroad in Valencia raisins have led to a small-sized rush to place orders for the second steamer and fruit by it will cost all the way from 1s. to 1s. 6d. more than by Avlona, owing to the rise in values at primary points. Currants are firm also, and the same can be said of French and Bosnia prunes. Refiners have advanced their prices ⅛c. on sugar, and tea rules firm, though the demand is light. Molasses and syrups are steady, and spices of all kinds point in an upward direction.

SUGAR.

The sugar market has ruled firm and a more active business is noted than a week ago. The chief news of the week is the intelligence of the arrangement between the wholesalers and the refiners regarding the sale of sugar, the facts of which are given in our editorial columns. The new arrangement has necessitated an advance of ⅛c. in refiners' prices. Granulated is firmly held in a jobbing way as last quoted, with a good business doing, and the same can be said of yellows. In raws there is nothing new to report except that the market is steady, while in German granulated business is doing at 3¾c. in wholesale lots and the domestic refiners are meeting this by producing what they call a German granulated, made entirely from beet, which they sell to the wholesale trade at the same price. We quote granulated at 4¼c. up to 10-bbl. lots and 4⅛c. for larger quantities, yellows, 3⅜ to 3⅝c., creams, 3¾ to 3⅞c. and German granulated, 4c.

SYRUPS.

With very light stocks the syrup market is exceedingly firm, though business is quiet. Values here are firmly held at 2¼ to 2½c. per lb.

MOLASSES.

There is no new feature in this market, which rules quiet, but very firm. Demand is slack for the moment, and round lots of Barbadoes are held at 25c., and Porto Rico, 26c. Altogether it is estimated that the stocks of molasses here do not exceed 6,000 puncheons. We quote in a jobbing way: Barbadoes, 26c., and Porto Rico, 27½ to 28c.

RICE.

The strength in rice continues abroad, but no change is noted on the spot range, as old contracts still cover current business. We quote: Crystal Japan, $5; standard B, $3.50 to $3.75; Patna, $5 to $5.50; Carolina, $6.75 to $7.75; choice Burmah, $4 to $4.25, and Java kinds, $4.25 to $4.50.

SPICES.

The spice market continues active and excited outside, especially on pepper, but spot jobbing values on ground spices are unchanged. We quote as follows: Black pepper, 10 to 12c.; pure white, 13 to 17c., as to grade; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; allspice, 12 to 14c.; nutmegs, 50 to 90c.

COFFEES.

The coffee market is quiet, and buyers generally have the best of any negotiations now going on. We quote: Maracaibo, 17 to 18c.; Rio, 11 to 12c.; Santos, 13 to 14c.; Mocha, 24 to 25c., and Java, 24 to 25c.

TEAS.

The tea market is generally quiet but

MARSHALL'S
Saratoga Potato
CHIPS.
Grocers sell them.
Manufactured by
JOHN E. MARSHALL
118 Commercial St.,
Boston.
D. H. RENNOLDSON,
Agent in Montreal.

ENAMELLED MEASURES

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Superior to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode . . . .
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steady, the volume of wholesale business being light. In a jobbing way, demand is of a moderate kind for Gunpowders and Japans at a range of 14 to 17c. Advices continue strong from primary points, and it would cost an advance of 1 to 1½c. per lb. to-day to procure supplies compared with eight or ten days ago. We quote as follows: Young Hysons, 14 to 18c. for low grades, 25 to 28c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15½ to 21c. for mediums, and 28 to 40c. for high grades; Indians and Ceylons, 17 to 20c. for mediums, and 35 to 65c. for higher grades.

CANNED GOODS.

There is a fair jobbing enquiry for all kinds of canned goods, and prices generally are firmly held. This is especially the case in staple vegetables, such as tomatoes and corn. We quote: Tomatoes, 80 to 90c.; corn, 60 to 75c.; peas, 75c. to $1.25; peaches, $1.75 to $1.90 for 2's; raspberries, $1.50 to $1.90; strawberries, $1.75 to $2, according to brand and quality; cherries, $2.30; apples, 3's, 95c.; gallons, $1.65 to $1.75; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.25 to $1.45; "Clover Leaf," $1.25 to $1.45; "Lion," $1.25 to $1.40; Lowe Inlet, $1.20, in tall tins; canned mackerel, $1.25; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.30; lobsters, $11 per case; French sardines, $10.25 to $11 extra brands; ordinary brands, $8 to $9; Canadian brands, $4.25.

DRIED FRUIT.

The currant market is very firm in its tone and prices are steadily held, while to procure fresh goods ex the second steamer is costing quite as much, if not more, than ex ss. Avlona. We quote: Patras, in cases, 6 to 6¼c.; Filiatras, bbls., 5⅜c.; ½-bbls., 5½c., and cases, 5¾c.; Provincials, 5c. in bbls., 5⅜c. in cases and 5½c. in ½-cases.

Valencia raisins continue firm, prices at Denia having advanced 1s., the best offers on fine off-stalk now being 17s., and the advance has caught a lot of buyers short who declined to book by the first steamer because they thought they could get supplies for less by the second boat. As a result their stocks will cost from 1s. to 1s. 6d. more than the earlier purchases. Accordingly, firm values are looked for on Valencia raisins this fall, and prices are steady at 4½c. for off-stalk, 4¾ to 5c. for

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.

$2.50 per case; 80c. gallon.

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BROCK'S BIRD SEED

is the standard by which all good bird seeds are judged. To say it is equal to "**Brock's**" is the highest praise that can be bestowed. 1-lb. ½-lb. pkts. All wholesalers. See you get it.

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have been very large. We will hold special prices good for a short time longer. . .

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Agents for A. Booth Packing Co'y, Baltimore Fresh Oysters. Nova Scotia and Portland Cured Finnan Haddies received daily.

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Extra Fancy Malori and Sorrento Lemons, Bananas, Cocoanuts, Sweet Potatoes, Spanish Onions, Cranberries, Peaches, Pears, Apples, Grapes, etc.

fine off-stalk, 5¾ to 6c. for selected, and 6¾ to 7c. for 4-crown layers.

California raisins continue unsettled, and prices for forward shipment from the Coast vary considerably. In fact, the expectation is for a much smaller importation of California raisins this season than last, owing to the fact that they are disproportionately higher than Mediterranean fruit. The first carloads of new fruit are selling at 6½c. for 2-crown; 7½c. for 3-crown, and 8½c. for 4-crown.

Jobbers here will be quoting Malaga table raisins presently for prompt delivery. Based on the cable quotations, London layers should open in a jobbing way at $1.50 per box, Imperial Cabinets $1.75, and Empire Dehesa clusters, $2.

Malaga loose muscatels, in 50-lb. boxes, are also on the way, and they are expected to compete more successfully this fall with the California fruit owing to the high price of the latter. Their price will be much lower, and the quality, according to samples at hand, fully up to the standard.

French prunes are very firm, and shippers have withdrawn quotations this week, while no large sizes are obtainable at all. There are some now on the way that will cost from 4 to 4¼c. in jobbing lots.

Cables state that Bosnia prunes have advanced 1s. 6d., and they are expected to open in a jobbing way here at about 6¼c. for ordinary descriptions.

New figs were offered for the first time this week. They are selling at 12c.

NUTS.

Valencia shelled almonds are dearer at primary markets than they have been for four or five years, but Tarragona almonds open about the same as last year. Shelled walnuts are quoted for shipment on the 15th, and will cost in a jobbing way in Montreal about 16 to 17c. We quote: Grenoble walnuts firm at 11 to 12c.; do. shelled, 20c; Brazils, 11c.; almonds, 10 to 10½c.; do shelled, 17 to 18c.; filberts, 8½ to 9c.; peanuts, 7 to 9c.; pecans, 9 to 10c.

DRIED APPLES.

There is no change in dried apples, prices ruling steady at 3 to 4c., with evaporated at 6c.

APPLES.

The green apple market continues active and strong with brisk demand. New winter apples came to hand this week and are selling at $3.50 to $4 per bbl.

GREEN FRUIT.

The green fruit market has ruled quiet this week, but prices generally are steady. Peaches are still plentiful and rather in excess of the demand. Pears also are in over supply, while plums are only offering to the extent of a few odd lots. Receipts of grapes have been very heavy and prices are easier. Cranberries are now on the market and are selling at $7.50 for Cape Cod, and $6.50 to $7 for Nova Scotia. First receipts of Jamaica oranges are offering at $9.50 to $10 per bbl. We quote: Peaches, 30 to 40c.; plums, 25 to 40c.; pears, 20 to 40c., and grapes, 14 to 15c. per basket; bananas, $2 per bunch, and lemons $3 per box; Bartlett pears, in bbls., $2 to $4; cranberries, Cape Cod, $7 50, and Nova Scotia, $6.50 to $7 per bbl.; Jamaica oranges, $9.50 to $10 per bbl.

COUNTRY PRODUCE.

EGGS—Although the receipts of eggs continue very liberal for the season of the year, the market rules remarkably steady, and no immediate change in values is anticipated. The demand for small lots on local account is fair, and new laid in single cases are selling at 17c. per dozen. The demand for export, however, is not up to what it was at this time last year. We quote: New laid, 15 to 16c.; choice candled, 12½ to 13½c., and culls, 10 to 11c. per dozen in round lots.

BEANS—There was no change in beans, sales being chiefly in small lots at 80 to 90c. per bushel for primes, and at 95c. to $1 for choice hand-picked.

HONEY.—The supply of honey is ample, for which the demand is only moderate, and prices unchanged. Clover comb sold at 10 to 11c.; bright extracted, 7½ to 8½c.; and dark, 5 to 5½c.

GAME—The demand for partridge continues active, and any coming forward meet with a ready sale at 70 to 75c. per brace.

POTATOES—The market for potatoes is quiet, and prices are unchanged at 45 to 50c. per bag in car lots.

PROVISIONS.

A fairly active jobbing trade continues to be done in provisions, and the market is without any change in values to note. We quote: Canadian pork, $15 to $16 per bbl.; pure Canadian lard, in pails, at 7½ to 8c., and compound refined at 5½ to 5¾c. per lb.; hams, 12 to 14c., and bacon, 12 to 13c. per lb.

FLOUR AND MEAL.

The flour market was without any new feature. Business on local account continues moderately active, there being a fair demand for small lots, and values rule about steady. We quote: Winter wheat patents, $4.75 to $5; straight rollers, $4.50 to $4.65, and in bags, $2.15 to $2.25; best Manitoba strong bakers', $5 to $5.25; second do., $4.50 to $4.75, and low grades, $2.65 to $2.90; Hungarian patents, $5.40 to $5.65.

The receipts of meal were large, there being 2,800 barrels received on Monday, and if this is to be put on the market prices will probably be depressed. The demand was slow. We quote: Rolled oats, $3.40 per barrel, and $1.65 per bag; standard meal, $3.30 per barrel and $1.60 per bag.

There was no change in the feed market. The demand is good and business active. Ontario bran sold at $11, and shorts at $12 per ton in bulk; Mantoba bran, bags included, at $11.50 to $12.50, and shorts at $13.50 per ton.

BALED HAY.

The demand for hay continues good, and the market rules fairly active and steady. No. 1 sold at $11 to $11.50, and No. 2 at $9 to $10 per ton, in car lots on track.

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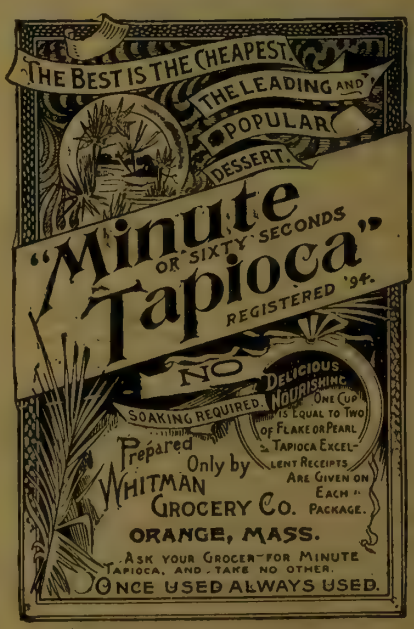

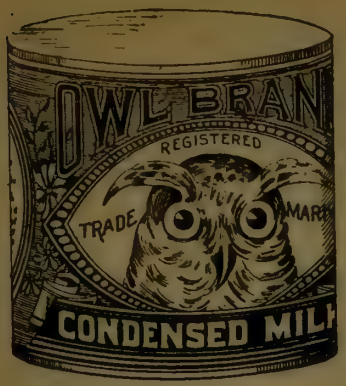

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Clubmen always want the best. That is how this Coffee gets its name. There are still a few towns unrepresented. Do you want a ***good thing ?*** Write

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Ask our Travellers to show you our LEADERS in BULK

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Pounds and Half Pounds. ✦ Once Tried Always Used.

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If you do your customers get a thoroughly good pickle at a low price. . . . . .

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Extra Choice, Bold, Bright Fruit

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THE ORIGINAL

"London Pearl" Cocoa

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In quarter pounds.

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THE BEST MADE

CALIFORNIA

Apricots and Prunes

all sizes.

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PERKINS, INCE & CO.
TORONTO.

CHEESE AND BUTTER.

Cheese is more active this week, and besides the trading on spot there were transactions in the country, which showed that buyers had started in again in earnest. The reaction from the high prices paid for August cheese early in September has been considerable, fully ¼c. per lb., and at prices now current fine fall cheese are cheap when compared with the top prices paid for August. This fact has a good deal to do with the present demand, which is divided, according to all accounts, between operators both on this and the other side of the water. In the Brockville district there has been some pretty heavy contracting, and private advices state that fully forty factories have been taken over on the basis of 9 to 9¼c. for September and October make. In the more eastern section, the Allan Grove and the Eager combinations, which constitute the bulk of the output in it, about 30,000 boxes, have been sold on private terms. These cheese, it is understood, are bought on English account. At St. Hyacinthe on Saturday, about 2,000 boxes sold at 9c., while at the wharf Monday morning, 4,000 boxes from down the river changed hands at 9c.. which is the same price as paid last week. In Ontario Septembers also business was done at 9½c., and altogether the demand is good at steady prices. We quote : Finest Ontario Septembers, 9½ to 9⅝c.; finest Townships Septembers, 9¼ to 9½c.; finest Quebec cheese, 9 to 9⅛c.

The butter market continues easy in tone, and it is understood that offers are being made over the cable for a figure that is less than 19c. on spot. This price represents the extreme bid that buyers are prepared to make on spot, but sellers are reluctant about accepting it as yet. Accordingly trading is dull aside from the local jobbing demand, which concedes full prices. The Liverpool cable quotes finest 90s., and good 60s. We quote: Finest creamery, 19 to 19¼c.; seconds, 18 to 18½c.; dairy butter, 13½ to 14c.

MONTREAL NOTES.

First receipts of Malaga table raisins are expected to arrive very shortly.

Cables from Patras on currants state that the market is 1s. 2d. higher and prices firm at the advance.

Advices state that shelled Valencia almonds are dearer at primary points than they have been for four or five years.

The first receipts of new dates cannot possibly arrive on this market before the middle of November.

Cables this week stated that Bosnia raisins had advanced 1s. 6d. at primary markets.

The first arrivals of new figs were offered on the market this week. They are selling at 12c. per pound.

Brokers here find it impossible to get any quotations on the larger sizes of French plums, for the reason that there is practically no supply.

Refiners have advanced prices on sugars ⅛c. per pound, and the jobbing range is expected to advance in proportion before the week closes.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Oct. 14, 1897.

THERE is a good wholesale demand. Fall orders are coming in freely. Supplies for lumbermen are always a large feature of the fall trade. While there is quite a demand in this way, there is rather less than usual, the lumber market is so flat, and made more so on account of the very high freights. Large quantities of logs and manufactured lumber will be wintered. From the present outlook many think they would get better results to give the trees a year's growth rather than cut a very large quantity this season. Of course, a certain quantity will be got out. Arrangements for handling the winter's export business are moving along with success, and the facilities this year will show great improvement and enlargement. The matter of most general interest in the markets this week is the continued decline in flour, particularly Manitoba.

OIL—In burning oil the demand is active. Prices remain unchanged. In the past two years fall contracts have expired rather earlier than formerly. This year deliveries have to be made previous to Dec. 1. The better terms allowed on those contracts encourage nearly all dealers to buy in this way. It is said the Standard Oil Co. is about to refine Canadian oil in Ontario in large quantities. We quote : Best American burning oil, 17½ to 18½c. ; Canadian water white, 16 to 17c.; Canadian, prime, 14 to 15c.; cod oil, 22 to 24c.

SALT—There is a rather better demand. Stocks here are getting quite light, owing to the delay in the arrival of shipments now on the way. There is quite a quantity now due. In Canadian salt the demand for small bags has very largely given place to that for the 10 and 20-lb. boxes. We quote: Coarse, 47 to 50c. ; Liverpool factory-filled, 85c. to $1 ; Canadian fine, 90c. to $1 per bag. ; 5-lb. bags, in bbls., $3 to $3.25; 10-lb. bags, in bbls., $2.85 to $3; butter and cheese salt, bulk, $2.50 per bbl.; 20-lb. wood boxes, 20c. each ; 10-lb. wood boxes, 12c. each ; cartoons, $2 per case of 2 doz ; rock salt, $5 to $6 per ton.

CANNED GOODS — The firm feeling in vegetables continues, and as far as tomatoes go quotations from some canners show an advance of 40c. over what standard packers sold for earlier. Our dealers are better supplied with corn than with either peas or tomatoes. Of late dealers have been selling quite freely. New Brunswick canners have no tomatoes to offer. The new factory at Woodstock offer quite a full line except tomatoes, but they want high figures, claiming extra quality for these goods. In apples there is some enquiry, but prices are held high, and the fruit is scarce. There is likely to be a better demand this year owing to the small receipts of green apples. A few lobsters are still offered, but at full figures. Other lines unchanged. We quote : Corn, 65 to 70c. ; peas, 75 to 85c.; tomatoes, 95 to $1 ; gallon apples, $2 to $2.15 ; corned beef, Canadian, $2.40 to $2.50; American, 2-lb. tins, $2.60 to $2.70; 1-lb tins, $1.40 to $1.60; oysters, 2's, $2.10 to $2.20 ; 1's, $1.40 to $1.50 ; peaches, 3's, Canadian, $2.75 to $3 ; 2's, $1.75 to $1.85 ; American, 3's, $2 to $2.25 ; pineapple, $2.50 to $2.75 ; salmon, $1.15 to $1.20; lobsters, $2.50 to $2.60; haddies, $1.05 to $1.15 ; clams, $5 for 4 doz ; chowder, $2.50 to $2.75 for 2 doz. ; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUIT — Canadian grapes have been plentiful this week. There have been a number of cars of Ontario fruit received, including upward of three cars of grapes, so that the retail and wholesale price have been about the same. This is the more the case, as some of the cars were consigned to retail grocers. Prices ruled low. Peaches, tomatoes, and pears fared better. In apples, the market shows increased strength. This is very different from last year. The present demand is for Gravensteins, many of which are going to the American market. Nova Scotia winter fruit will be scarce. Some few Ontario apples are being received. Malaga grapes are offered, but Canadians are too low to allow of much sale. Bananas and oranges are scarce. Quinces have fair sale. Lemons are without change. We quote : Oranges, $5 per box ; lemons, $4.50 to $5.50 ; Gravenstein apples, $3 to $4 ; other kinds, $2 to $3 ; bananas, $1.50 to $2 ; pears, 50 to 60c. per basket ; grapes, 20 to 25c; peaches, 40 to 60c.; Malaga grapes, $5 ; native bog cranberries, $4.50 to $5.50 per bbl.; sweet potatoes, $3.25 to $3.50 per bbl.; Cape Cod cranberries, $7 to $7.50 per bbl.

DRIED FRUIT—There is still but light trade doing. California raisins have more attention. The market seems unsettled. The lower prices of last week are still quoted, but reports are conflicting as to the future. The sale of Malaga in 50-lb. boxes has effected the demand for California here. Valencias, of which a fair stock is bought, are firmer. Some bought earlier from New York were landed very low and to better advantage than the larger part of those bought direct. Currants are scarce and dried and evaporated apples firm, particularly the latter, which are very scarce. It is said new dates will be later than usual this year. Demand for new prunes is light. There is no sale for California evaporated fruit. We quote as follows : Valencias, 5½ to 6c. ; California L. M. 3-crown, 7 to 7¼c. ; London layers, $1.75 to $2 ; currants, cases, 5¾ to 6c.; bbls., 5¼ to 5½c.; cartoons, cleaned, 7¾ to 8c.; bulk, cleaned, 6½ to 7c.; prunes, boxes, 5 to 10c. ; dates, 4½ to 5c.; dried apples, 3½ to 4c.; evaporated apples, 6 to 7c.; onions, $2.15 to $2.25 per bbl.; cocoanuts, $3 to $3.50 per 100 lbs. ; figs, 10 to 12c.; Sultana raisins, 7½ to 9c.; Malaga loose muscatels, 6 to 6½c.; 4-crown L. M. Californias, 7¾ to 8c.; seeded muscatels, 1-lb. cartoons, 12 to 13c.; new Valencias, layers, 6½ to 7c.

SUGAR — While there is no change, dealers hardly hold prices as firm. There have been good sales reported for the week. We quote : Granulated, 4¼ to 4⅜c.; yellows, 3⅜ to 3¾c.; Paris lump, 5½ to 5¾c.; powdered, 5¼ to 5½c.

MOLASSES—Prices are firmly held. Even Barbadoes, which has ruled so low this season, is looking up, and a better feeling is expected. In Porto Rico there is also a feeling favoring higher values. Some little Demerara which is here is very choice, and a stiff price is asked. We quote

WILLIAMS BROS. & CHARBONNEAU'S

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EAST INDIA PICKLES
FANCY SWEET MIXED
FANCY SPICED CHOW
FANCY SPICED MIXED
FANCY SWEET GHERKINS
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MRS. JONES CATSUP

½ pints and pints.

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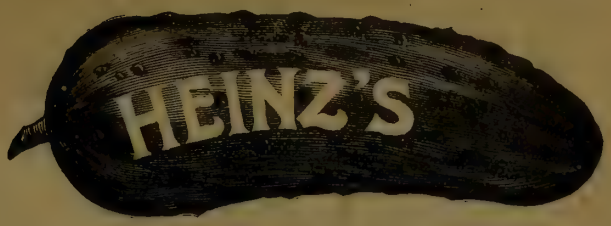
Ask your wholesaler.

A. E. RICHARDS & CO. Agents, HAMILTON



Pickles.

If Heinz's Baked Beans sell so well, there are Pickles. Grocers should be obliged for the hint.

Other Popular Specialties

SWEET PICKLES
INDIA RELISH
TOMATO CHUTNEY
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ETC.

For sale by

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MEDALS—
PARIS
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The GENUINE always bear this Keystone trade-mark

H. J. HEINZ Co. KEYSTONE PICKLING & PRESERVING WORKS TRADE MARK PITTSBURG, U.S.A.

as follows: Barbadoes, 23 to 24c.; Porto Rico, 27 to 29c.; New Orleans, barrels, 25 to 28c.; Antigua, 22 to 23c.; syrup, 36 to 38c.; St. Croix, 20 to 22c.; Demerara, 33 to 34c.

FISH—There is still a firm market. In dry cod, those to hand are of nice quality. Pollock, during the fall, have been moving up in price a little. Receipts are light. New smoked herring come upon a bare market. Some 15,000 boxes were received this week, and were at once shipped by the dealers, so stock is still light. Pickled bay herring is rather easier on account of somewhat larger arrivals. The Canso herring to hand is not as good as usual. In Shelburne, quite a few have come in during the week. They find a good sale. In boneless fish there is a good demand. Prices show quite a range. Persons buying pure cod should see they get it. We quote: Large cod, $3.25 to $3.50; medium, $3 to $3.15; pollock, $1.35 to $1.40; bay herring, $1.40 to $1.50 per half-bbl.; smoked, new, 7½ to 8c.; shad, half-bbl., $4.50 to $5; boneless, 2½ to 4c.; cod, 6 to 6½c.; Shelburne, bbls., $3.50; half-bbls, $1.85 to $1.90; Canso, $5 to $5.25 per bbl.,; do. half-bbl., $3 to $3.25; wolves, $2.25 to $2.50 half-bbl.

DAIRY PRODUCE—There is little new. In the local market there is no change in cheese. Buyers, however, are not as anxious. In butter, supply is still ample and the market is dull. It almost seems as if the quality of dairy butter got poorer from year to year. Much complaint is heard about the price, but the fault is with the butter. In eggs, for fresh stock there is a good demand at full figures, but held stock moves slowly. We quote: Dairy butter, 15 to 17c.; creamery, 19 to 20c.; prints, 20 to 22c.; cheese, 10 to 10½c.; eggs, 13½ to 14c.

PROVISIONS—Clear pork, which is sold here chiefly from Boston, shows rather less demand than usual at this season. There is still considerable old pork here, which keeps prices down. Mess is in light supply. It comes chiefly from Prince Edward Island. Beef is held firm and has a fair sale. The American ham still keeps its hold on the market. Prices are quoted lower. United States bacon, however, has had to give way to local cured. In lard, the market has shown more strength than was expected. This week has shown a further advance of ¼c. We quote: Clear pork, $14.50 to $15.50; mess, $13 to $14; plate beef, $13.50 to $14.50; hams, 12 to 13c.; rolls, 9½ to 10c.; pure lard, 8 to 8¼c.; compound, 6½ to 6¾c.

FLOUR, FEED AND MEAL — There has been quite a reaction in flour, particularly in Manitoban. We quote: Manitoba flour, $5.90 to $6; best Ontario, $5 to $5.10; medium, $4.75 to $4.85; oatmeal, $3.75 to $3.85; cornmeal, $2.05 to $2.10; middlings, car lots, in bulk, $16 to $16.50; bran, do, $14.50 to $15; hand-picked beans, $1.20 to $1.25; prime, $1 to $1.10; oats, 34 to 36c.; hay, $11.50 to $12.50; barley, $3.15 to $3.25; round peas, $1.25; split peas, $3.25 to $3.30; yellow eye beans, $1.75; timothy seed, Canadian, $2 to $2.25; do. do., American, $1.75 to $2; clover, 8¾ to 9c.; alsike, 8½ to 9c.

ST. JOHN NOTES.

Some salmon are still being shipped from the North Shore, two carloads going forward to New York this week.

Nova Scotia shippers are finding quite a demand for dry cod and pollock for shipment to Portland, Maine.

City manufacturers of biscuits, on account of the reaction in flour, have marked their goods down to the old prices.

Hops are again quoted higher, and it is said further advances may be expected. There does not appear to be any chance of a reaction.

It is said the steamer Havana, owned by E. Churchill & Sons, Hantsport, N.S., is to be purchased by a party for the Klondike She is a vessel of about 140 tons.

Buyers should note that boneless fish is not boneless cod fish. But John Sealey not only offers what is a pure boneless cod, but also a grade in which there are no bones. This cannot be said of all so-called boneless fish.

THE CANADIAN GROCER would extend congratulations to Mr. Herbert B. Schofield, of the large wholesale house of Schofield Bros., who this week arrived home with his bride. Messrs. Schofield Bros. represent the E. B. Eddy Co., Limited, here.

During the week Mr. Brittain, representing the William Davies Co, Limited, pork packers, of Toronto, has been in the city. It is said this company is talking about starting a factory here. At present quite a quantity of hogs are shipped from this province west.

MANITOBA MARKETS.

WINNIPEG, Oct. 11, 1897.

THE market here shows no marked change from last writing. In wheat the farmers are very generally holding for higher prices. Almost all the threshing is done, and, as before stated, the elevators are full. The price is 74 to 75c. for No. 1 hard on an 18c. freight rate. Business generally is good with steady demand in all staple lines. Payments are fairly well met.

BUTTER—A carload of creamery was forwarded to British Columbia this week, which practically cleared up the balance of the make of factories throughout the province. I understand that it was placed at 20c. f.o.b. point of shipment. In dairy butter the bulk of supply is held by dealers, there being little or none in the hands of country merchants, everything being pretty well picked up. The price, 14 to 16c., according to quality.

CHEESE—Market very firm and factories are holding at high figures. Dealers are of the opinion that there is going to be a shortage in the make and that the supply will not equal the demand. One dealer took a stock of 40,000 lbs. this week and the price was 10c. at the factory. Cheese is unquestionably cheese this year and the factories have all made good money, notwithstanding the low price at the beginning of the season.

EGGS—Owing to the extremely, and we might say unprecedentedly, fine weather for the past ten days, the egg market is slow. Dealers are buying at 15c. delivered at Winnipeg, and selling at 17c. The weather changed sharply Saturday night, and no doubt a few days' cold will improve the market.

GREEN FRUITS—Owing to short crop and inferior quality of Ontario apples the supplies for Winnipeg and the province generally are coming from the southern states. Canadian falls are selling at $4 to $4.50; American winters, $3.85 to $4.25. No Canadian winters as yet on this market. Pears made a sharp advance the other day, and are now selling from $2.25 to $2.50 for 40-lb. boxes, Washington and Oregon fruit. Ontario preserving pears, 50 to 75c. per basket, according to variety and condition; Concord grapes, (Canadian) 35c. per 10-lb. basket; Red Rogers and Niagaras, 35c. Sweet potatoes, $5 per bbl. Bananas are again on the market and selling for $2.50 per bunch. A few late peaches are offering at $1.15 to $1.25, according to condition. Plums are of the past. A few Cape Cod cranberries are finding ready sale at $9 to $9.50 per barrel. Lemons remain the same as last week, $5 to $5.50, for first-class California fruit. Oranges will again be on the market in a few days, though the price will be high and supply somewhat limited.

EVAPORATED FRUITS—This market is a little easier though no change in prices is yet reported.

CANNED GOODS—It looks as if tomatoes were going out of sight. Eastern packers are asking 85c. per dozen. At present the price here is $2.15 per case, but it will go higher almost immediately if these prices are maintained in the east.

RICE—Advices from Japan indicate that the price there has risen so that the Japanese commodity is still absent from this market, and likely to remain so.

TOBACCOS—Macdonald's black has shot up another cent. This is a rise of 3c. per lb. in a little over three weeks.

COFFEES—Rios (green) are a little easier and are now selling here at 11½c.

CURRANTS—This fruit is not yet on the market. Shipments are coming in by a steamer expected to arrive on the 10th, so they will be on this market about the 20th. Present indications are that the price will run 6¾ to 7c. per lb.

RAISINS—Advices from abroad show Valencias to have gone up 1s. per 100 since last week. The stocks here were all bought early, while raisins were cheap, and at present there is no rise, but it is expected there will be a general increase in price in sympathy with the foreign market.

FIGS AND DATES—Are not yet to hand.

TEA—Demand is steady and price unchanged.

SUGAR—Granulated, 4¾c.; yellows, 4 to 4⅛c.

CEREALS—In this line the market is somewhat easier. Rolled oats have dropped 10c. per bag and are now selling at $1.55. Split peas bring $2.25 per sack of 98 lbs.; barley, $1.75.

A LUNCHEON-FOOD DISPLAY WINDOW.

For a luncheon display the window should be draped in light blue, terra cotta, or some other delicate colored cheesecloth so as to resemble as nearly as possible the wall-paper of a dining room. In the centre of the window, or, if the window is deep, pretty far towards the back, should be placed a small tea table covered with a sunny cloth and set with glasses, dishes and all the appurtenances of a tea table. On the table, as if set for a meal, should be placed a number of light prepared foods, such as potted chicken, potted tongue or ham, anchovies, Saratoga chips, shrimps, olives, sardines, salmon, wafers or light cakes, salted nuts and something in the way of sweets. Care should be taken not to put too many of these on the table, and they should be arranged as attractively as possible. At every place on the table there might be a glass of iced tea, with a small section of lemon floating on the top. Chairs should also be put around the table in their proper form. Then at the back of the window, or at the sides, could be placed small cardboard signs bearing the names and prices of articles displayed on the table, or other appropriate remarks.—San Francisco Grocer.

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

"WE know that business throughout Canada is on the upward move," write Frank Magor & Co., Montreal, "because the goods we handle are more or less luxuries. Our travelers have brought in better orders by far for Southwell's marmalades and jams, Rae's olive oil, Cadbury's cocoas, chocolate and confectionery than during the same period last year."

Morton's arrowroot in 7-lb. tins is in stock with the Eby, Blain Co., Limited.

Morton's pickles, square bottles, are in store with Lucas, Steele & Bristol; also "Enameline."

D. Gunn, Bros. & Co. report a very active demand for dairy and creamery butter from outside dealers.

The Davidson & Hay, Limited, are clearing out a line of bright syrups in pails at "bargain" prices.

Warren Bros. & Co. report they are offering special value in Japan tea dust and low-grade Young Hysons.

"If you want A1 imported sardines cheap get our figures for some just to hand," write Lucas, Steele & Bristol.

Rutherford, Marshall & Co. are daily receiving orders for dairy and creamery butter from outside points.

Shipments of French peas, mushrooms and Castile soaps are to hand this week for the Davidson & Hay, Limited.

Rutherford, Marshall & Co. have orders for dried apples to such an extent that they report they are unable to fill them.

D. Gunn, Bros. & Co., report that their special prices for hams in barrel lots are causing an active demand for this line.

Full stocks of Labrador herrings, shore herrings, codfish, and boneless fish, are in store with the Eby, Blain Co., Limited.

The Davidson & Hay, Limited, report good sales of new fine off-stalk raisins, selected Valencias, to arrive next week.

"Keen's fortune-telling fishes have created quite an enquiry from Vancouver, B.C., to Halifax, N.S. We mail one free to all applicants as long as our supply holds

THE QUEEN CITY OIL CO. LTD.

SAMUEL ROGERS, President, - TORONTO.

See that you get the genuine brands. Boston Coach Oil, Harness Oil, Sewing Machine, Bicycle, Lantern and Gun Oil, Hoof Ointment, Axle Grease, Paraffin Wax Candles, Electric Light and Granite Candles, Coach Candles, Christmas Candles, Plain and Decorated, Cordova Wax Candles. Enquire for prices.

Use PEERLESS OIL for Machinery.

POTATOES AND APPLES

Wm. Hannah & Co.

TORONTO——and——MONTREAL

Board Trade Building. 14 St. Nicholas St.

We are always open to buy or sell car lots. Write or Wire us for Prices.

Going to Retire? Want to Sell Out?

If so, say so in THE CANADIAN GROCER. It reaches the most likely buyers. Two cents a word each insertion.

J. M. Douglas & Co. . .

Montreal

AGENTS

You make no mistake when you buy . . . .

RICE'S PURE SALT

"THE SALT OF THE EARTH."

We guarantee **every** package to give entire satisfaction.

PROMPT SHIPMENT GUARANTEED

SOLE MAKERS

THE

North American Chemical Co.

LIMITED

GODERICH, ONT.

out," write Frank Magor & Co., 16 St. John street, Montreal, agents for the proprietors of Keen's mustard.

Another carload of fine New Orleans molasses is in store with the Eby, Blain Co., Limited.

The Davidson & Hay, Limited, have in stock this week tapnets new Comadre figs, for which they report a good demand.

W. H. Gillard & Co. have arriving ex Avlona, due in a few days, Arguimbau's and Trenor's selected and fine off-stalk Valencias.

T. B. Escott & Co. have another carload of "Puritan" vinegar arriving, which they are quoting at the same price as previous shipments.

The attention of the trade is drawn to the list of Mediterranean fruits announced in our advertising columns by the Eby, Blain Co., Limited.

Warren Bros. & Co. are in receipt of shipments of Trenor's selected and fine off-stalk Valencia raisins; also a shipment of new Sultana raisins.

The Eby, Blain Co., Limited, have received a stock of Morton's table salt, in 2-lb. glass jars, and Morton's preserved pineapple, in 2½-lb. tins.

T. Kinnear & Co. have just arriving in stock "Maple Leaf" and "Clover Leaf" brands of canned salmon. They expect cohoes in two or three weeks.

The Eby, Blain Co., Limited, are making a specialty of Reins "Blue Basket" raisins, in 1-lb. fancy cartoons, which retails at 25c.; and is proving a rapid seller.

T. B. Escott & Co.: "We are making contracts for fruit jars for 1898, and believe the present a good time to buy, as we can arrange time of shipment to suit buyers."

When ordering goods from Lucas, Steele & Bristol don't forget "Empire" coffee, "Empire" tea, "Empire" extracts, "Empire" baking powder, "Empire" salmon.

T. Kinnear & Co. have two or three lines of Japan tea in stock, which can be retailed at 25c. per lb. They state the teas show exceptionally good value, having been bought before the advance.

Rose & Laflamme are again offering this year M. Campuzana's loose muscatel raisins in 50-lb. boxes. The prices ruling on these fruit this season are much lower than the California fruit.

T. B. Escott & Co.: "Our fruit ad. appears in this issue. These goods were bought before the recent advance and we are prepared to sell them at old prices for shipment in November.

T. B. Escott & Co. have a large shipment of blueberries which they state they are offering at reasonable prices. "Packers," they write, "report that prices have advanced materially, as large shipments are going to the United States."

ROYAL JUBILEE OIL

Is the Best Burning Oil in the Market.

ROYAL OIL COMPANY

SOLE MANUFACTURERS

Geo. Anderson, Manager. **Toronto**

Buy Concentrated

VINEGAR

We claim a saving of 20 per cent. and a vinegar superior to any other brand.

Awarded Three Gold Medals.

Put up in demijohns and bottles, (smallest package contains 1 gallon). One gallon will make 23 gallons of vinegar that will keep pickles in prime condition.

Read the Dominion Analyst's Report in last week's issue. Ask other vinegar manufacturers to have their goods analyzed, (compare reports and buy the best).

Write for prices and full particulars of contents of different sized cases.

GRAPE WINE VINEGAR CO.

25 Front St. West

Sole Manufacturers. **TORONTO**

At the

PREMIER'S BANQUET

the crowning piece on the table was a 5-storey cake covered with . . . .

White Moss Cocoanut

Which ought to be sufficient guarantee for you to recommend it to your customers. The best goods command the best trade. Ask your jobber, or write us for samples.

Canadian Cocoanut Co.

MONTREAL

OTHER FIRMS

Are not content with copying our package, but are using the identical words on our labels. Imitation is the sincerest flattery, but do not be deceived, as Meadow Sweet Cheese has the largest sale of any package cheese in England and United States, and the sales in Canada are growing every day.

Sold retail in 10c. packages, and 15 and 20c. pots, allowing 30 per cent. profit to the Grocer.

Write to

Meadow Sweet Cheese Co.

P.O. Box 2321, Montreal

For Price List.

THE COST OF RETAILING.

A MUCH-DEBATED subject, the cost of doing business in a general store, has been brought to the front by The Bulletin and Trade, of Minneapolis. It says :

"A subscriber from Litchfield, Minn., sends to The Bulletin and Trade the following query :

"'What do you consider as the minimum percentage of expense for selling goods in a general country store, such as store rent, living expenses of proprietor, clerk hire, taxes and insurance, and every incidental necessary to conduct business? How do expenses of retailing goods in the city compare with those in the country?'

"The answer to these questions can be nothing more definite than an estimate formed through the judgment of men who have been in the business and have estimated their own expenses in terms of a percentage on their goods. Several merchants in this city have been interviewed regarding this question, and several answers have been received. The result as obtained from these merchants is : Ten per cent. in the city will give the retail merchant, if he is exceedingly economical in his living and careful about his store, a bare living, with nothing to lay up as a profit over his living. This reckons the movement of the goods laid down at the door of the store to the homes of the consumers. This also reckons on a fair total of business.

"A merchant who has run a store on the 10 per cent. plan says it cannot be done, except in very good times, with more than the average of trade. When hard times come, a store run on such a per cent. is almost sure to fail. He says he would not think of doing business on less than 20 per cent. on the average goods he sells. The merchants seen on this question say they believe that a country store can be run at less expense than the city store. One merchant thinks that the country storekeeper can do as well on 7½ per cent. as the city storekeeper can on 10 per cent. The taxes, clerk hire and living of proprietor must be more in the city than in the country. Clerks of good ability cost $50 a month in the city. They can be hired for considerably less in the country. Insurance is higher in the country, but taxes are probably double in the city what they are in the average country town.

"In any case, the estimate must depend in a great measure on the amount of goods sold during the year. There are stores in the country that sell no more than $5,000 worth of goods in a year. The expenses of such a store would have to be painfully small to live on 10 per cent. On the other hand, the department store might be able to come out with a large margin on less than 10 per cent."

It seems to us that The Bulletin and Trade has not erred through extravagance of statement in fixing the percentage of cost of doing business, and we think the higher figures mentioned will commend themselves to the most careful investigator. But the point upon which the merchants' attention should be fixed, in a perusal of the foregoing article, is the relation of cost to sales. The man who can only sell $20,000 worth of goods with the same expense for rent, clerk hire, etc., as a rival incurs who sells $25,000 worth annually, will find that his percentage of cost is much larger than his more successful competitor will find his percentage to be.

If a merchant is in doubt whether it is costing him too much to sell goods, let him push the sales a bit, and keep on doing so whenever any doubts arise. If he does this he will never be alarmed by discovering that the cost of doing business on his plan is too heavy.—Merchants' Review.

PERSONAL MENTION.

Mr. Wellington Boulter, of Picton, has returned from his annual trip to the Coast. He reports having sold a large quantity of canned goods and at fair prices.

Messrs. S. Demers, N. Lapointe, John Johnston and R. Manning, of the Montreal Retail Grocers' Association, left on the 8th inst. for an extended pleasure trip through the eastern states, visiting New York, Boston and other points.

Mr. John Mouat, W. H. Gillard & Co.'s Northwest representative, reports business in that part of Canada "looking up" considerably, and states that his sales of their standard black teas in that locality this season have been more than double that of any previous year.

ORDER BROOMS LIGHTLY.

The H. A. Nelson & Sons Co., Limited, Montreal and Toronto, had their stock of brooms and whisks totally destroyed by fire on the 4th inst. at the Central Prison, causing a delay in the execution of orders of from four to six weeks. They request their customers to order as lightly as possibly in the meantime in these lines. The fire did not cause the slightest injury to any of the other branches of their business.

SHIPMENTS OF CHEESE.

The shipments of cheese to Great Britain have undergone a great increase, 1,495,469 boxes having been already sent over as compared with 1,168,220 boxes for the same period last year. Last week alone there was an increase of nearly 30,000 barrels in our shipments. The shipments of butter have also increased, 179,054 packages having been sent this year as compared with 107,492 packages last year.

THE TOBACCO CROP.

Ernst Muller & Co., Clarksville, Tenn., review the crop situation on October 1 as follows : "The new crop, which a month ago gave promise of turning out better than had been expected, had most unfavorable weather during September, and instead of being better than we expected, it will be the worst crop we have had for several years. We have had no rain to amount to anything for seven weeks now and the weather has been excessively hot, causing much tobacco of the early planting to be field-fired and dry-weather ripe. On the 20th of September about 40 per cent. of the crop was cut and housed—nearly all of it being of the first planting. The weather, which had been very hot up to that time, turned suddenly very cold, and that night we had frost, which damaged the tobacco in the low lands. Farmers cut their crops as fast as they could on the 21st, although green, with the hope of saving as much as possible, but were unable to get it all in the house, and on the night of the 21st we had a more severe frost, which did much damage to tobacco, both in the low lands and on the hills. Cutting went on furiously on the 22nd, but considerable tobacco was left out, and that night we had another frost, but not so severe as the one we had on the 21st. About 5 per cent. of the crop is still in the field and the balance is cut and housed in the following condition : 60 per cent. fairly good useful tobacco cut at maturity before frost, some of which was damaged by drouth ; 20 per cent. cut green, 15 per cent. damaged by frost. We think this a conservative estimate, as many claim that only 50 per cent. of the crop was cut before frost, but from all we can gather 60 per cent. is about right. Although the weather is very dry and the tobacco in the barns is not cured, the loose market in the country has been opened by the dealers, who are paying all the way from $10 to $15.50 round for the best crops. The whole Clarksville section has been ridden over by the local buyers and Regie agents and all the best crops have been bid upon. Farmers' views are very high in consequence, and many are holding for $20 round."

NOT IN DIFFICULTY.

An item appeared in our issue of September 10 to the effect that the Slocan News Co., grocers, etc., Sandon, B.C., were in financial difficulties. The information came from what we believed to be a reliable source ; but we have since learned that the statement was not true, and we tender our apology to the Slocan News Co. From enquiries we learn that the firm is composed of energetic men, and that, according to a recent statement, it shows a surplus of $12,000.

H. P. Eckardt & Co. report a large shipment of dried fruits received off steamer Avlona.

The demand for "Ludella" Ceylon tea is steadily increasing. H. P. Eckardt & Co. are agents for this tea.

ONE WAY TO GET GOODS.

MANY people often wonder how department stores manage to get goods made by manufacturers who constantly declare they do not sell such trade or permit their jobbers to do so, says an exchange. Sometimes there may be a leak somewhere which the maker or distributer may be instrumental in creating, but the following instance, given in The Reporter, which is especially worthy of quoting on account of its rather romantic nature, shows clearly how houses holding decidedly rigid views regarding the department store trade could be deceived, although in this case the makers involved happened to be regular sellers to the department stores

Down in the city of Mexico is a large importing house, one of the members of which is a fiery Spaniard and the other a native of the Emerald Isle. The latter married the former's sister, and the net result was a son who, as he grew into manhood, showed a judicious mingling of Celtic and Spanish characteristics that promised a rather aggressive career. The promise is on the the way to fulfilment. Last summer the young man took a little vacation from his desk in his father's office, and accompanied by a bag of money and a boom companion went up to Chicago.

He immediately visited the department stores and found two articles, sold by the hardware trade, which the department stores were pushing very energetically and having an immense sale on. He then went to the manufacturers, both of whom are in Chicago, and told them that he believed he could work up a big sale for their goods in Mexico. He would have to ask them to make him a very low price the first year, he said, as the cost of introduction in Mexico would be great, but that afterwards he would pay their regular quantity rates.

The manufacturers were suspicious, but the young man smoothly answered all questions, and as he was posted as to prices and had the cash with him it ended in their selling him several thousand dollars' worth of goods at a price considerably below that given the department stores, and which pretty nearly eliminated profits from their side of the transaction. The young man paid for the goods and had them shipped to St. Louis, where he said he would make up his car lots for Mexico. When the goods reached St. Louis he was there to receive them and shipped them immediately back to Chicago, where his companion had no difficulty in selling them to the department stores at about 75 cents a case below the manufacturers' quotations. Quite a neat little sum was realized by the operators, and when the manufacturers next visited their largest customers in Chicago they found them loaded up with their goods for several months ahead.

U.S. FILLED CHEESE LAW.

The "filled cheese" law appears to have operated as expected by the framers of the Act, notwithstanding that dissatisfaction has been expressed abroad that it has not entirely shut off the export trade in the filled goods, according to a New York paper. Statistics of the operations of the law from September 8, 1896, up to the end of the fiscal year, June 30, 1897, show a decided falling off in the number of factories and the production of artificial cheese. In that period 1,663,067 pounds of filled cheese were manufactured, upon which a tax of $16,630 was collected, against 12,000,000 pounds during the fiscal year 1896, 10,000,000 pounds in 1895, and 14,000,000 in 1893. The number of factories which paid the special tax of $400 during the fiscal year just ended was seven, all of which were in Illinois. They numbered an even hundred in the previous year, and in 1893 reached 265. Only one wholesale establishment paid the tax of $250 and sixty-two retail licenses were issued. Of the latter, four were in Illinois, three in Indiana, twenty-nine in Louisiana, nineteen in Maryland, two each in Missouri, Virginia and New Jersey and one in West Virginia. Within the period named no filled cheese was withdrawn for export.

CANADA'S FRUIT IN BRITAIN.

The Canadian Gazette (London) of Sept. 30, to hand by last mail, says, with respect to the shipment of Canadian fruit to England in cold storage: The first consignment consisted of 880 cases of pears, peaches and tomatoes, and were shipped to Bristol by steamer Merrimac. The ship arrived on Friday morning and the cargo was despatched in time to be disposed of at Covent Garden in the afternoon. The quality was described by the experts as excellent, both the Williams pears and the peaches being very fine, but the system employed in packing is such as would prevent the proper ventilation of the contents of the cases. As a result some of the fruit was more or less out of condition. Mr. Crandall, the representative of the Canadian Minister of Agriculture, inspected the fruit, and was much interested in the opinions expressed in the market as to the need of improved packing. There is no reason to doubt that the Canadian Government officials will take steps to instruct the producers as to a better method of packing. The best to follow is the system employed by the California shippers, and there should then be a good sale on the English markets of Canadian produce, especially as it can be brought here at a less cost than the greater part of the fruit from France. Considering the condition of fruit, the prices realized were regarded as very satisfactory.

MADE HIS PATH EASY.

Mr. George Mann, of Montreal, manager of the eastern branch of the Salada Tea Co., has just returned from a trip through New Brunswick, Nova Scotia and Prince Edward Island. "I saw," he said, "THE CANADIAN GROCER everywhere. The people in the Maritime Provinces are largely drinkers of China tea, but the advertisement of the Indian and Ceylon tea associations, which has been running in THE CANADIAN GROCER for some time, made it comparatively easy for me to open up accounts there for our tea."

RAW SUGAR

We offer at a special price in lots . . .

645 Barrels of Raw Sugar

First-class grain and bright color.

Just received from the West Indies.

ASK FOR SAMPLE.

L. Chaput, Fils & Cie., Montreal

MEETINGS OF RETAIL GROCERY ASSOCIATIONS.

TORONTO RETAIL GROCERS.

THE monthly meeting of the Toronto Retail Grocers' Association was held on Monday evening, 11th inst., in St. George's Hall, the president, J. S. Bond, in the chair. Letters were received from the Hamilton and the Montreal Associations asking for co-operation in a petition to the Federal Government asking for a repeal of the statute now in force by which the salaries of Government employes are not attachable for debt.

On motion it was decided to write the Hamilton and Montreal Associations that the Toronto members, Messrs. Wm. Lount and John Ross Robertson, had promised their aid to have the statute changed, and suggested that a joint deputation from the different associations should wait upon the Government in the matter.

The Purchasing Committee then brought in the report, and after much discussion arrangements were made whereby much more buying will be done this month than ever before.

It was also decided to meet in the future every fortnight instead of monthly.

Mr. W. J. Sykes gave notice of a motion that next year the association should give prizes for the best kept set of books among the smaller grocers of the city.

A committee was appointed to purchase souvenirs for the team winning the majority of the games in baseball series between the Retail Grocers' Association and the Travelers' Association.

HAMILTON RETAIL GROCERS.

The regular monthly meeting of the Retail Grocers' Association of Hamilton was held in their new board room, 100 King street east, Ladies' College building.

The meeting was well attended. President J. O. Carpenter occupied the chair.

The following grocers were admitted as members: A. Williamson, G. Hayes, D. Laverock, J. and A. Morris, J. Bews, L. Revell, B. Crysler, D. Sutherland, A. Swazie and J. Colvin.

The injustice of allowing Government employes' salaries to be exempt from garnishee was discussed at some length, and the co-operation of the other societies of the country will be asked with a view to bringing pressure to bear on both Governments to have the present law changed.

Mr. W. N. Warburton, general agent of the T., H. and B. Railway, wrote, advising the association that the Michigan Central Railway had agreed to build steps and a platform at the road crossing entering Queen Victoria Niagara Falls Park so that future excursions could be landed at that point and thus avoid the long walk from Niagara Falls station to Falls View.

The association instructed the secretary when replying to the letter to ask the officials of the road to call the new station Ballentine's Landing, because Mr. Adam Ballentine had taken so much interest in inducing the railways to make the desired concession.

The association will be pleased to receive framed show cards from any of the manufacturers with which to adorn the walls of their rooms.

WM. R. HARVEY, Secretary.

MONTREAL RETAIL GROCERS.

The regular meeting of the Montreal Retail Grocers' Association was held in the Mechanics' Hall Thursday evening, October 7, President Scanlan in the chair.

It was decided to have the secretary communicate with Toronto, Hamilton, London and Quebec Grocers' Associations to ask them to join in sending a delegation to Ottawa, to impress upon the Government the necessity of having the garnishee law extended, to apply to the Civil Service employes.

A QUEER PHASE OF ADVERTISING.

Most of the writers on advertising have to thresh out old straw nowadays, because there are no more new phases of the subject to handle, yet we do not remember to have ever seen in print any allusion to the curious operation of the law of chance in the selection of objects for advertising, remarks Merchants' Review. Some of the too, too prosy and verbose instructors of the art of advertising might enliven their lucubrations by glancing at this particular phase.

Why is it that cocoa and chocolate are so extensively advertised while tea and coffee are so seldom treated in the same manner? It is not because the former are novelties, for they have been on the market ror several generations, and for nearly the entire period have felt the magic stimulus of printer's ink. There are more private brands of coffee than of cocoa, and therefore more competition—then why the coy reluctance to use printer's ink among the coffee roasters and packers?

Why do soap and bicycles get such a "booming" in print and canned goods none at all? There are some rare things canned, such as dandelions, sweet potatoes, cabbage, carrots, beets, onions, turnips, parsnips, sauerkraut and frankfurters, which are not commonly known to some grocery editors, not to mention consumers—and surely here is a fine field for a trial of the magic properties of printer's ink, yet it is very seldom that one sees a canned goods ad. in a newspaper or magazine; indeed, the foolish canners have even cut off the trade journals.

Why is this thus?

HUMOROUS SIGNS.

Of unwittingly ludicrous or humorous signs there are plenty. A tinsmith near Exeter, England, has a sign which reads:

"Quart measures of all shapes and sizes sold here."

At a market town in Rutlandshire the following placard was affixed to the shutters of a watchmaker who had decamped, leaving his creditors mourning:

"Wound up and the mainspring broke."

Equally apposite was one in Thomaston, Ga. On one of the principal streets the same room was occupied by a physician and a shoemaker, the disciple of Galen in front, while he of St. Crispin worked in the rear. Over the door hung the sign:

"We repair both sole and body."

On the windows of a London coffee room there appeared the notice:

"This coffee room removed upstairs till repaired."

The proprietor of the place was not an Irishman, though the framer of the notice over the entrance to a French burying ground, "Only the dead who live in this parish buried here," must have been.

One may see in the windows of a confectioner in Fourth avenue, New York, "Pies Open All Night." A Bowery placard reads, "Home Made Dining Rooms, Family Oysters;" while a West Broadway restauranter sells "Home-Made Pies, Pastry and Oysters;" and still another caterer on East Broadway retails "Fresh Salt Oysters and Lager Beer."

"Boots Polished Inside" is a frequent sign in New York, and on Atlantic avenue, Brooklyn, there is a "Stationary Library."

The latter is really a circulating library, and the word "Stationary" adorns one window and "Library" the other.

Philadelphia has a sign reading "Ho Made Pies!" and a barber shop in the same city bears this inscription on the window: "G. Washington Smith, Tonsorial Abattoir."

Machinery is being put in the new grist mill at Goderich, now building by Mr. N. Dietrich, by the Stratford Mill Building Co. The mill is to have a capacity of 40 barrels per day.

This happy man didn't have to go to

KLONDIKE

among the Bears

and

THE Icebergs, and rough it over dreary ice wastes on a dog train

to pick up **Gold**---He stayed at home selling

Ceylon and India Teas

"GO THOU AND DO LIKEWISE."

FOUND AT LAST

THE . . .

"PRAESERVO"

CASE

A Perfect Cabinet for

RAISINS
PRUNES
CURRANTS
EVAPORATED FRUITS
Etc., Etc.

No shrinkage
No drying up
No loss in weight

Fruit kept Moist and Fresh always.

Height, 76 in.; width, 41 in.; depth, 28 in.

Write us for Descriptive Catalogue.

ARTHUR P. TIPPET & CO., MONTREAL

ENCOURAGED TO TRADE WITH CANADA.

We are glad to learn from several sources that, though uncertainties on some points of interpretation have hindered the good influence of the new Canadian tariff upon British exports to the Dominion, a decided stimulus is being given to Anglo-Canadian trade by the recent reduction in duties. At least half a dozen English houses of high standing have sent representatives to Canada, with a view, should expectations be realized, of establishing branches there. Traders in certain lines who have hitherto found the old tariff and the want of a satisfactory insolvency law insuperable obstacles to the promotion of their business in Canada, have been encouraged by the lower duties to once more turn their attention to Canada, with every prospect of good results. Much, too, must result from the visit to Canada of the members of such bodies as the British Association and the British Medical Association. They have seen with their own eyes and heard for themselves of the commercial revival which reduced taxation, good crops, gold discoveries and general development are bringing to Canada, and they cannot have failed to note the strong desire of the Canadian Ministry and people to do all in their power to quicken the trade relations between the Dominion and the Mother Land. As one small indication of this we may mention that the visit of the British doctors to Canada is giving a decided stimulus to the British export trade in surgical instruments.—Canadian Gazette, London, Eng.

HOW A BUYER WAS IMPRESSED.

I was going along a street in Edinburgh, on the way out to Leith, and a window display caused me to linger. The shop was not a large one, but the trimmer understood his business, for the goods were arranged with an eye to effect, and the dress and other materials which would not interest a man were set off by the tasteful display of some small articles. Price-tickets everywhere. I wanted to buy a present and entered. At once the eye noticed that the shop was a small one not likely to attract a casual purchaser except for the excellent window display. The first thought was to go out and try some larger place. But being in, enquiry was made to examine one of the smaller articles shown in the window—a pair of glove stretchers. The salesman knew his business, and the article was purchased. Sizing up his customer for a stranger, he produced one or two other things. The end was a purchase amounting to five shillings instead of one shilling, as at first intended. Perhaps good salesmanship was a strong factor, but the window display started the thing.

HE GOT HIS ANSWER.

Yesterday a gentleman from a rural district in the vicinity of Bangor come into town and went to the Bangor House with a fine lot of potatoes. The house steward didn't need potatoes that day, and the farmer was leaving the place with his load when a fresh young drummer approached and, winking at companions in the office, said: "I say, partner, how much for your potatoes?"

"Fifty cents," said the farmer, adding honestly, "they are old ones!"

"Why," said the drummer, with an affected Maine accent which did not bear the stamp of accuracy, "if you had them in New York you could get $1.50 for 'em easy."

The farmer eyed the drummer sharply. Then he picked up his load and walked on, remarking sarcastically as he went:

"Yes, and if I had a pail of ice water in hell I suppose I could get $10 a glass for it!"—Ex.

A CURIOSITY FROM AFRICA.

MR. J. L. WATT, of Watt & Scott, the other day received by parcel post from a brother in British East Africa, a curiosity in the shape of an elephant's foot. The flesh and bone has been removed, leaving only the skin and horny substance which served the late Mr. Elephant with toes. The skin is about quarter of an inch thick. Mr. Watt proposes to use it as a rest for a fern pot.

"I should suppose the bottom of the foot is about twelve inches across," I remarked as I picked up the curiosity to examine it.

"Yes, I suppose it is: it's a foot you know," was the pun Mr. Watt worked off as a reply.

"But isn't it a four foot," remarked another punster, who, by the way, is also a broker.

Then the toes of the foot, which had been the cause of the puns, worked as if with irritation, and there was no more punning.

EXCITING CONTEST.

At Sammy Stewart's fish market on Lisbon street the other day a barrel of big live green lobsters was turned out on the floor, preparatory to washing some of the big ones and putting them in the window for sale. One old father lobster, over two feet long, was found and tossed out of the pile. Mr. Stewart went out into the back room for a minute, and was startled by a great rattling and rumpus in the front shop. The giant mud turtle that he has had about the shop for a few days evidently didn't like the salt water fellows, and had snapped off a leg from the aldermanic lobster. He was about to nip off another when the green-eyed monster made a snap at him which surprised the old hero of Barkerville. The turtle's head was out of the shell several inches, when one of the angular arms of the sea monster caught him by the throat in a death-like grip. The other claw wrestled with one of the turtle's muscular legs, while the turtle caught the lobster's tail in its mouth and bit clean through it. The spectators stood back and held up their trousers' legs while salt brine and blood mingled on the floor. The turtle couldn't draw in its head, and the giant lobster, used, probably, to fierce battles in the ocean depths with monsters more terrible than the turtle, seemed to relish the fight. All at once the claw holding the turtle's head broke off short at the lobster's body, and the turtle, feeling he had enough, waddled away, his head still in the vise of the claw's hold. They broke off the claw with a hammer, and, after that, had only to shake a lobster at the turtle to make him draw in his head like a flash.—Lewiston Journal.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT
We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples. . . . . .
VERRET, STEWART & CO., Montreal - Quebec.

AN AUTOMATIC SELLING MACHINE . . .
To sell——
Adams' Tutti Frutti
For full particulars, apply . . .
Globe Automatic Selling Co.
13 Jarvis Street, - TORONTO, ONT.

Crosse & Blackwell

NEW 18

SEASON'S 97

Candied and Drained Peels.

Now is the time for ordering for Fall shipment.

C. E. COLSON, - MONTREAL.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

A MEETING of the creditors of J. A. Dupras, grocer, St. Louis de Mile End, Que., was held on the 14th inst.

J. P. Pothier, general merchant, Batiscan, Que., has assigned.

Henri Garon, general merchant, Causapscal, Que., has assigned.

D. A. Bishop & Co., crockery merchants, Truro, N.S., have assigned.

John A. Simpson, cigar jobber, Guelph, Ont., has assigned to C. Reinhart.

George Giller, general merchant, Berlin, Ont., has assigned to Charles C. Scott.

Gouin & Frere, grocers, Montreal, have compromised at 20c. on the dollar, cash.

Gonzague Gagnon, general merchant, Thurso, Que., has assigned to Kent & Turcotte.

Cyrille Fortier, general merchant, Lake Megantic, Que., has compromised at 50c. on the dollar.

Joseph Germain, grocer, St. Bazile, Portneuf Co., Que., is offering 20c. on the dollar, cash.

An assignment has been demanded of Drouin & Trudel, general merchants, Abenaquis, Que.

C. B. Parker, general merchant, Cole's Island, N.B., is offering to compromise at 25c. on the dollar.

Lamarche & Benoit have been appointed curators of the estate of B. Damien & Co., grocers, Montreal.

The property of H. A. Munro, late grocer, Bridgewater, N.S., has been sold by sheriff under foreclosure.

Lamarche & Benoit have been appointed curators of the firm of Joseph Bourgeois, grocer, Ste. Angele De Laval., Que.

A. Dury, general merchant, St. Jovite, Que., has assigned to Lamache & Benoit, and the stock has been sold at 50c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

Grenon & Ouellette, storekeepers, Sudbury, have dissolved.

Hudon & Orsali, wholesale grocers, have registered partnership.

L. N. Bergeron & Co., grocers, Quebec. have dissolved partnership.

McDonald & Mather, general merchants, Westville, N.S., have dissolved partnership.

Moore & Gardner, general merchants, Hawkestone, Ont., have dissolved ; George Moore to continue.

E. Noble & Co., grocers, etc., Sault Ste. Marie, Ont., have dissolved partnership; W. H. Ewing to continue.

Hillman & Mirault, manufacturers aerated waters, Ottawa, have dissolved; Eugene Mirault to continue.

John Gillard & Co., fruits, etc., Hamilton, have dissolved partnership ; James Thompson to continue the business.

Villeneuve & Co., Blackstone Cigar Factory, have dissolved ; Leonidas Villeneuve to continue and the style to be unchanged.

L. Marchand & Cie., flour dealers and bakers, Champlain, Que., have dissolved ; the firm to continue under the style E. Marchand & Cie.

SALES MADE AND PENDING.

The assets of L. N. Mainguy, Quebec, have been sold.

A. W. Miller, grocer, Ripley, Ont., has sold out to W. J. Crawford.

The assets of Alfred Duchesne, Roberval, Que., were sold on the 12th inst.

The Vancouver Biscuit Co., Vancouver, B.C., advertise their effects for sale.

The stock of the estate of Gilbert McIntyre, Wingham, Ont., has been sold.

The book debts of R. Stafford, general merchant, Joliette, Que., have been sold.

The assets of J. M. Thibaudeau & Co., grocers, Quebec, were sold on the 13th inst.

Wm. H. Scott, general merchant, Shawbridge, Que , has sold out to Henderson & Bell.

H. J. Lehman, general merchant, West Montrose, Ont., is advertising his business for sale.

The business of late G. H. Falconer, general merchant, Streetsville, Ont., is advertised for sale.

The assets of George Audet, general merchant, Les Eboulements, Que., were sold on the 11th inst. at 46¼c. on the dollar.

E. A. Baker & Co., hardware, groceries and grain dealers, Moose Jaw, N.W.T., have sold their grain business to T. D. Baker.

Laing & Meharry (estate of) general merchants, Port Perry, Ont., advertise their auction sale of stock to be on the 19th inst., instead of the 20th as previously advertised.

CHANGES.

H. N. Gillis, grocer, Dutton, Ont., is giving up business.

Aaron Brown, candy dealer, Victoria, B.C., is giving up business.

Wilfrid Touchette has opened up a general store in Rapides De L'Orignal, Que.

The estate of J. B. Michaud, jr. flour dealer, Montreal, is to be wound up.

R. J. Parkin has opened out in business as a victualler in St. John, N.B.

H. W. Legare has commenced business as a general merchant in Labelle, Que.

G. F. & J. Galt, wholesale teas, Winnipeg, are opening a branch in Montreal.

Charles J. Harper, Goderich, Ont., will succeed A. R. Allan in his fruit business.

Miss Josephine Marois has opened up a grocery business in L'Annonciation, Que.

Joseph Longpre has commenced business as a general merchant in St. Jovite, Que.

Joseph Berthiaume has commenced a grocery business in L'Annonciation, Que.

Napoleon Denis has re-commenced business as general merchant in L'Annonciation, Que.

The Abbey Effervescent Salt Co., Limited, Montreal, has obtained charter of incorporation.

Wm. Laughton, general merchant, Bothwell, Ont., has been succeeded by G. H. Walker.

Wilhelmina B. Allan, wife of George H. Holland, has registered as proprietress of the grocery firm, W. S. Holland & Co., Montreal.

Joseph Belisle and Arthur Racine have registered as proprietors of the firm, Belisle & Racine, grocers and grain dealers, Roxton Falls, Que.

Wm. F. Shores and Samuel Jamieson have registered as proprietors of the firm W. F. Shores & Co., commission merchants, Montreal.

FIRES.

Edwin Squier's cheese factory, Norwood, Ont., has been burned out.

V. H. English, grocer, Barrie, Ont., suffered damage from smoke and water.

The general store of J. C. Merkley, Casselman, has been burned out; no insurance.

The warehouse at Fletcher, Ont., of J. L. Scott, produce, coal and ice dealer, Chatham, Ont., was burned.

Joseph Benoit, Hurtubise & Co., and Pilon Bros., all general merchants, were burned out in South Casselman last week. All are partially insured.

Pierre Dorais, general merchant; F. Leveille, grocer, and Morris Shaver, general merchant, were burned out in South Indian last week. Morris Shaver was partially insured.

DEATHS.

John N. Murphy, grocer, St. Stephen, N.B., is dead.

DO YOU WISH to serve your customers with a strictly first-class

TOMATO SOUP ?

3's Handsomely labelled. Retail 25c.

If so, ask your WHOLESALE HOUSE for Clark's

He couldn't remember

QUOTATION FROM LETTER RECEIVED FROM HAGERSVILLE, ONT.

" For more than 10 years, in fact, I cannot call to mind when we began to use your Coffees exclusively for our trade."

Chase & Sanborn

BOSTON **MONTREAL** CHICAGO

A SUCCESSFUL MAN'S CAREER.

THE merchant prince leaned back in his revolving office chair and smiled cheerfully at a newspaper man. The former was rotund and complacent, the latter symmetrical, but weary. He had for years been ennuied by the sameness of things.

"So you want a brief history of my life," said the merchant prince. "Well, there isn't very much to tell."

"About the usual thing, I suppose," suggested the reporter, sorrowfully.

"Just about. You see, I was born in the country, and until I was sixteen I went to school——"

"I know," interrupted the reporter. "It was a little red schoolhouse with green blinds. It nestled in the shadow of the hills."

"It didn't nestle for a cent," said the millionaire; "it was on the top of a hill, and it was a five-storey brick building. When I was sixteen I left school——"

"To take care of your family—yes, of course, I understand," said the reporter.

"I was expelled for kissing the head taacher's pretty daughter," went on the rich man, ignoring the interruption.

"After that I went to another school, where I remained until I was twenty, when I ——"

"Embarked in your business career and began to lay the foundation for your great fortune," almost begged the reporter.

"No, I went to college."

"You did the four years' course in three years," pleaded the newspaper man.

"It took me six. You see, I was suspended three or four times for getting drunk, and I got into two or three other pretty nasty scrapes, but I finally managed to pull through. After I left college I went home."

"Your father was growing old and needed your help in his declining years," implored the writer.

"Not much he didn't. He told me I was no good at all and sent me to Europe for three years. My, my! but I did have good times there! While I was in Europe the old man died and I came home again."

"At last," murmured the reporter to himself. Aloud he said: "And took the burden of the family and business on your young shoulders."

"Well, you might call it that, I suppose. There wasn't any burden, because father left us comfortably off. Anyhow, I came to New York and managed the business."

"You toiled early and late," suggested the reporter.

"I toiled not at all. I had competent employes, and the business practically ran itself. All went along quietly until Black Friday, when——"

"You lost every dollar you had in the world," said the reporter hopefully.

"I was on the right side of the market and made nearly two millions. Then I went back to my former home."

"Your aged mother needed your loving care"

"I went home to be present at mother's second marriage," said the banker stiffly. "There I met———"

"Ah, yes, of course. All these years you had been haunted by the face of some childhood's friend."

"I met Miss Gertie MacMillions. We fell in love at first sight and were married six months later. I have always been very successful. Is there any other question you would like to ask?"—San Francisco Examiner.

Gross earnings of the Canadian Pacific Railway from January 1 to September 30 were $16,330,811, as against $14,628,712 in the corresponding period of 1896, and $12,595,538 in the corresponding period of 1895, showing an increase of $1,712,099, as compared with 1896, and an increase of $3,735,273 as compared with 1895.

What's in a name?

Everything, when the name is an honorable one ---

Keen's D. S. F. Mustard

.. and ..

Keen's Oxford Blue

Have an honorable record of . . . .

Over one hundred and fifty-five years

CURRENT MARKET QUOTATIONS

Toronto, Oct. 14, 1897.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.

5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4oz. cans, 4 and 6 doz. in case	1 25
10 cent can	0 90

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10 in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ " "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case, per doz.	1 20
½ lb. tins, 3 " " "	90
¼ lb. tins, 4 " " "	60

MAPLE LEAF BAKING POWDER,

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb, tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING.

	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
No. 5 " " " "	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00

	per doz
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross	$ 2 60
No. 2 Bronze Tins, per gross	$ 3 40
" 3 " " "	5 60
" 4 " " "	10 00
" 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases. Per Gross

French Oil in 3-doz. cases	$ 22 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50

Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " " No. 4	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
Alpha Metal Polish No. 2	9 00

Patent Stove Polish—

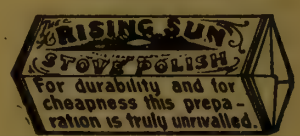
Sunlight Lead Bar	4 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead	4 25
½ gross cases	
Reliable Stove Pipe Varnish	15 00
¼ gross cases 6-oz. bottles	
Quickshine Pipe Varnish	12 0
¼ gross cases, pressed top tins.	

Stove Polish— per gross

Quickshine Polish	00
Reliable Paste	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

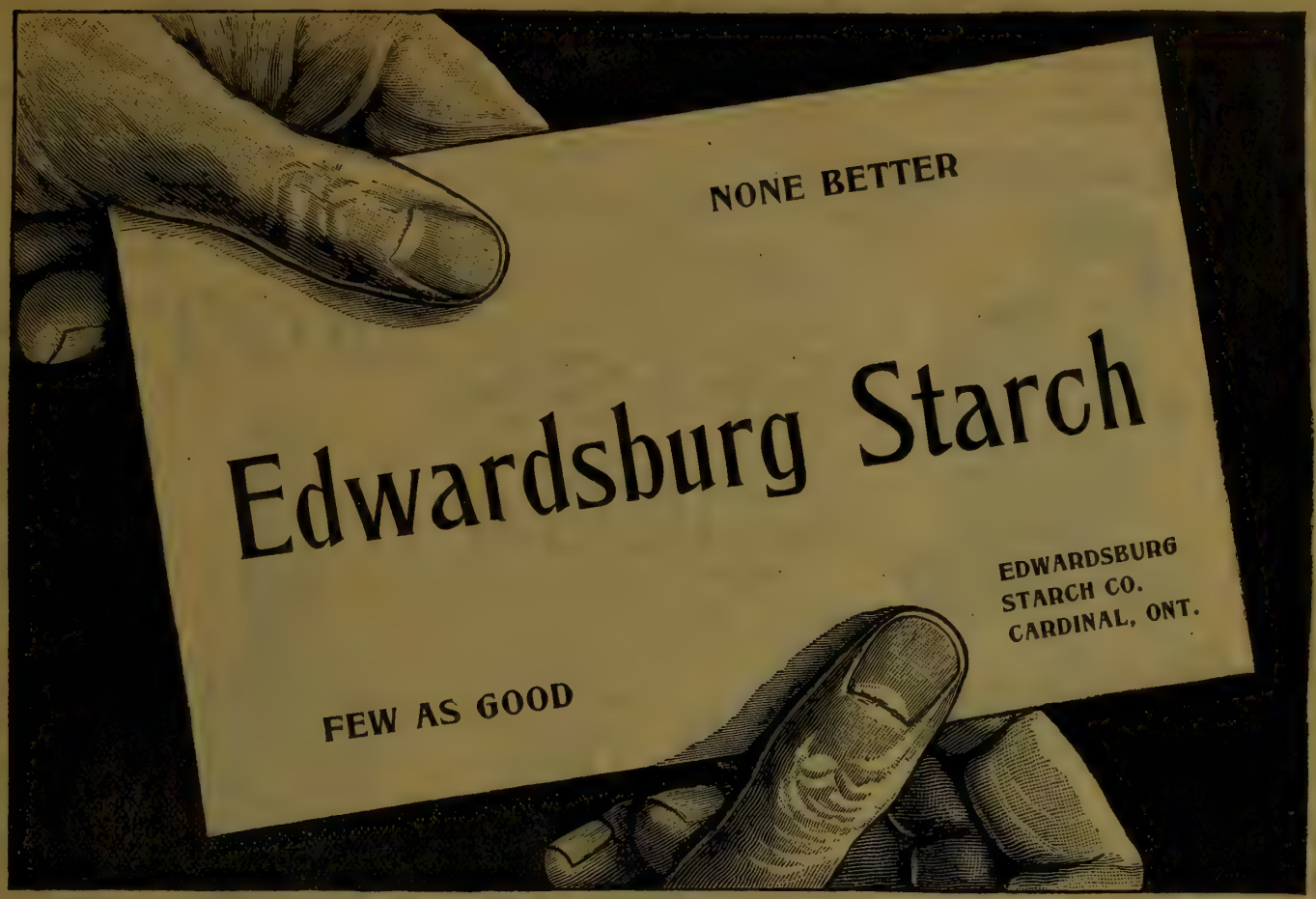
BLACK LEAD.

Dixon's Carburet of Iron Stove Polish, 70c doz	Per gr 7 25



STOVE POLISH.

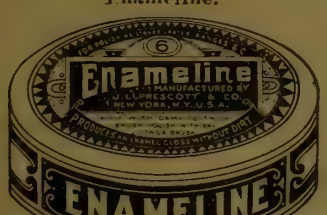
	Per gros
Rising Sun, 6 ounce cakes, half-gross boxes	$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste 5c. size, ¼ gross boxes	5 00



THE F. F. DALLEY CO.

	per doz
Gem Stove Polish, ¼ gross cases	$9 00
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75

Enameline.



No. 4—3 dozen in case	$4 50
No. 6—3 dozen in case	7 20

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05½
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05¼
German X, with Cuttlefish Bone	0 04½
German, with Cuttlefish Bone	0 04½
London Bird Seed, bulk 25 lb. cases	0 04½
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " 5c. " 48 " "	0 03

CORN BROOMS

CHAS. BOECKH & SONS.

	per doz net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS. per doz.

Apples, 3's	$0 80	$0 95
" gallons	2 00	2 25
Blackberries, 2	1 40	1 70
Blueberries, 2	0 75	0 85
Beans, 2	0 65	0 95
Corn, 2's	0 70	0 85
Cherries, red pitted, 2's	1 75	2 25
Peas, 2's	0 82½	0 85
" Sifted select	0 90	1 00
" Extra sifted	1 25	1 40
Pears, Bartlett, 2's	1 65	1 75
" " 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 50	2 60
Peaches, 2's	1 65	2 00
" 3's	2 25	3 00
Plums, Green Gages, 2's	1 55	1 80
" Lombard	1 40	1 70
" Damson Blue	1 10	1 40
Pumpkins, 3's	0 70	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 50	1 80
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	0 85	0 90
Lobster, talls	2 40	2 70
" flats	2 85	3 00
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 20	1 30
" " Horseshoe	1 25	1 30
" Cohoes "	0 95	1 10
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, Sportsmen, ½'s	....	0 21
Sardines, key opener, ½'s	0 16	0 18½
" " " " " ⅛s	0 10½	0 11
" " " " " ⅛s	0 18½	0 19
Sardines, other brands 9¾	0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ⅛'s "	0 33	0 36
Sardines, Amer., ¼'s "	0 04½	0 09
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 60	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans		$1 30	$1 35
" " " 2 "		2 35	2 50
Comp Corn Beef 4-lb. can		....	....
" " " "		7 75	8 25
" " " 14 "		15 00	16 00
Minced Callops	2 "	....	2 60
" "	2 "	2 60	2 65
Lunch Tongue	1 "	3 40	3 50
" "	2 "	....	6 00
English Brawn	2 "	2 75	2 80
Camb Sausage	1 "	....	2 50
" "	2 "	....	4 00
Soups, assorted	1 "	....	1 50
" "	2 "	....	2 25
Soups and Boull.	2 "	....	1 80
"	6	....	4 50

ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb	1 40 / 1 50
" 2 lb	2 60 / 2 75
" 4 lb	5 50 / 5 80
" 6 lb	8 50 / 8 80
" 14 lb	17 50 / 18 00
Roast Beef, 1 lb	1 40 / 1 50
" 2 lb	2 60 / 2 75
Luncheon Beef, 1 lb	1 60 / 1 70
" 2 lb	2 75 / 2 85
Brawn 1 lb	1 30 / 1 40
" 2 lb	2 35 / 2 50
" 6 lb	6 60 / 6 90
" 14 lb	14 50 / 15 00
Ox Tongue, 1½ lb	7 00 / 7 20
" " 2 lb	8 50 / 8 80
" " 2½ lb	10 75 / 11 00
Lunch Tongue, 1 lb	3 35 / 3 50
" " 2 lb	6 50 / 6 80
Chipped Beef, ½ lb	1 60 / 1 70
" " 1 lb	2 65 / 2 80
Pigs' Feet, 1 lb	1 65 / 1 75
" " 2 lb	2 45 / 2 60
Potted Meats, Tongue or Ham ¼ lb	70 / 75
Potted Meats, Tongue or Ham ½ lb	1 20 / 1 25
Potted Deviled Ham or Tongue, ¼ lb	70 / 75
Potted Deviled Ham or Tongue, ½ lb	1 20 / 1 25

WHITE LABEL.

Soups Assorted, 1 qt	3 00	3 15
" " 1 pt	2 00	2 10
Gelatine of Boar's Head, 2 lb	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb	3 00	3 10
Plover Roast	5 00	....
liced Gold Band Bacon	3 00	....

Codfish. per doz

Beardsley's Shredded, 2 doz. pkgs	0 90

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	0 75
Flirtation Gum (English or French wrappers) 115 1c pieces	0 65
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE "DIAMOND"

OIL BLACKING

TRADE OIL MARK

Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and Stove Varnish. Harness Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**

COWAN'S

Hygienic and Perfection — **Cocoas** and Cocoa Essence

Queen's Dessert, Royal Navy and Perfection — **Chocolates**

Chocolate, Pink, White, Lemon Color — **Icings** A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LIMITED TORONTO

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, **O. E. COLSON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba, **Buchanan & Gordon, Winnipeg.**

Butter Pots

GOOD FOR

40 YEARS

HART BROS. & LAZIER

Stoneware Manufacturers,

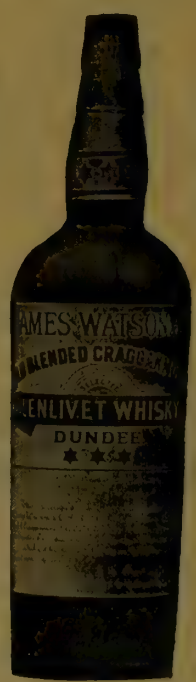
Belleville, Ont.

Mail Orders promptly filled.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844 — IS THE BEST.

ASK FOR

MOTT'S



Always the Same. The Best on the Market.

Have you got it in stock?

Chard, Jackson & Co.

Agents for the Dominion

10 Lemoine St.

MONTREAL

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs.	0 30
Caraccas, ¼'s—6 and 12 lbs.	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs.	0 26
Diamond, ¼'s—6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs..	0 30
Pearl, ½'s, " " " " ..	0 25
London Pearl, 12 and 18 " ..	0 22
Rock " " " " " ..	0 30
Bulk, in boxes	0 18
	per doz.
Royal Cocoa Essence, packages	1 40

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. tins, boxes 4 doz.	2 40
½ " " " 2 "	4 50
1 " " " 1 "	8 50
	per lb.
Ralston Health Club, boxes 6 lbs.	45

CHOCOLAT MENIER.

	In 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Vanilla—per lb.			
Yellow wrapper,	$ 0 32	$ 0 34	$ 0 36
Unsweetened—			
Blue Premium	C 35	0 37	0 39

	Per case.	Less than case
Pastilles—		
Yellow wrapper, 108 bxs. to the case	$20 00	0 20
Croquettes—		
Yellow wrapper, 9 bxs. of 12 packages	$20 00	0 20

FRY'S.

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ½'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, " "	4 50
" 1 lbs. " "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
" ½ lbs. 12 lb. boxes	....

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate.	0 21 0 43
Mott's Sweet Chocolate Liquors.	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

WALTER BAKER & CO.'S.

Chocolate—	
Premium No. 1 boxes 12 lbs. each.	
Baker's Vanilla in boxes, 12 lbs. each.	50
Caraccas Sweet, in boxes, 6 lbs. each.	38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate	
In canisters, 1 lb., 4 lb. and 10 lb.	0
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, ½ lb., tins.	0

COCOANUT.

CANADIAN COCOANUT CO,

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ¼ " " "	0 28
" ½ " " "	0 29
" ⅛ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macaroon, " " " "	....
Crown Desic., 12, 20 or 25 lb. "	....
Special, " " " "	....
Barrels, 2c. per lb. less,	

Terms, 3 p.c., off 30 days.

CENTURY RUN

is our new biscuit. When ordering don't overlook this line. It will be something new to offer your customers. They naturally get tired of the same old lines, so we keep adding new ones to our list and you are thereby enabled to offer "the latest" when you deal with us.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President. **7 Front Street East, Toronto.** S. R. Parsons, Vice-President

COFFEE.

Green.	per lb
Mocha	0 27½ 0 30
Old Government Java	0 30 0 33
Rio	0 09½ 0 13
Plantation Ceylon	0 29 0 31
Porto Rico	0 24 0 28
Guatemala	0 24 0 26
Jamaica	0 18 0 22
Maracaibo	0 16 0 20

JAMES TURNER & CO.

Mocca	0 34
Damascus	0 30
Cairo	0 25

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 33
Our Own "	0 31
Jersey "	0 29
Laguaya "	0 25
Mocha and Java	0 32
Old Government Java	0 30 0 33
Arabian Mocha	0 32
Maracaibo	0 25 0 27
Santos	0 16 0 20
Crushed East India	0 17

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles, gross	12 00
Ketchup, Screw Top, "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FRUITS.

FOREIGN.	per lb
Currants—Provincials, bbls	
" " ½ bbls	
" Filiatras, bbls	0 06
" ½ bbls	0 06½
" cases	0 06¼
" Patras, bbls	0 06½
" ½ bbls	0 06¾
" cases	0 06¾
" Vostizzas, cases	0 07 0 08
" Blue Pearls	0 08¼ 0 08½
" cleaned, Kalamos, cases	0 06¾
" Morea "	0 07
" " Vonuza "	0 07½
Dates, Hallowee boxes	0 05¼ 0 05½
Figs—Eleme	0 09 0 12
" taps	0 03 0 04
" natural, boxes	0 05 0 06
" ditto, bags	0 04½
Prunes—Bosnia, cases	
" Bordeaux	
Raisins—Valencia off stalk (old)	0 04
" Fine, off stalk	0 04½
" Selected	
" Layers	0 05
" Sultanas	0 10 0 12
" Cal. Loose Muscatels (old) 50 lb. bxs., 3 and 4 crown	0 06½ 0 07

Malaga	per box.
" London Layers	1 70 1 90
" Black Baskets	2 30 2 50
" Blue Baskets	2 50 2 75
" Connoisseur Clusters	2 40 2 50
" Dessert Clusters	3 00 3 25

DOMESTIC.

Apples, dried, per lb	0 04½ 0 05½
" evaporated	0 07½ 0 09

FOOD.

	per brl.
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50

(Sold by all wholesale grocers.)

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz	95
1 " " Red, "	1 00

COX'S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—50 to 60 dy, $1.85 Toronto.

WIRE NAILS — $1 85 Toronto, Hamilton, London.

HORSE NAILS—
Canadian, dis. 50 per cent.

HORSE SHOES—
From Toronto, per keg 3 35

SCREWS—Wood—
Flat-head bright, 87½ and 10 p. c. dis.
Round-head bright, 80 and 10 p. c. dis.
Flat-head brass, 82½ and 10 p. c. dis.
Round-head brass, 75 and 10 p.c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches. which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	0 00	1 30
ROPE—Manilla	0 07⅛	0 08⅝
Sisal	0 06	0 07
AXES—Per box	5 25	9 00

SHOT—Canadian, dis, 17½ per cent.

HINGES—
Heavy T and strap, 70 per cent.
Screw, hook and strap 2 40 3 50

WHITE LEAD—Pure Association guarantee, ground in oil. per 100 lbs.

25 lb. irons	5 50
No. 1	5 22½
No. 2	4 75
No. 3	4 27½

TURPENTINE—
Selected packages, per gal. 0 50
2c. extra outside points.

LINSEED OIL—

Raw, per gal	0 42	0 43
Boiled, "	0 45	0 46

2c. extra outside points.

GLUE—Common per lb 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.
Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams " "	1 55 1 90
Red Currant Jelly	2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $11 00

WINES, LIQUORS AND MINERAL WATERS.

CHARD, JACKSON & CO., MONTREAL, AGENTS.

Watson's Scotch—		
1 Star Glenlivet, in cases	$8 50	$9 00
3 " "	9 50	10 00
Old Liqueur "	15 00	15 50
Old Glenlivet, in wood, p.gal.	4 25	6 00
Watson's Irish—		
Old Irish	7 50	8 00
Banagher	9 50	10 00
" in wood, per gal.	4 25	5 25
Geo. Sayer & Co. Cognac—		
I Star, in cases	11 50	12 00
V.S.O.P "	16 50	17 00
In wood, per gal	4 50	6 50
Warter & May, Oporto—		
Ports	2 10	6 50
Wisdom & Warter—		
Sherries	2 00	6 00

J. & R. M'LEA, MONTREAL.

Cockburn very old Highland	8 75	9 25
" Special Scotch	9 50	10 00
" Special Liqueur, 14 years old	15 50	16 50
In wood—Fine old Scotch	4 40	
Special old Scotch	5	

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb.
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.) per gross.	per gross.		
Pony size	$7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard, bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

RICE, SAGO, TAPIOCA.

Rice—	per lb.	per lb
Rangoon, imported	0 03⅝	0 03¾
Patna	0 04¾	0 05¾
Japan		0 05
Imperial Seeta		0 05½
Extra Burmah	0 04½	0 04⅝
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

SODA.

Bi-carb, stand'rd, per 100-lb. keg	2 40	2 50
Sal soda, per bbl	0 85	0 90
Sal soda, per keg	0 95	1 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin cannisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co 's Prep. Corn	0 06
Canada Pure Corn	0 05
Rice Starch—	
Edwardsburg No.1 white, 1-lb.cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 7½

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb. boxes, 1 lb. pkgs.	0 08
	6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08½
PURE—16-lb. boxes		0 07
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	07

To Our Grocery Friends.

In the short time that our **New No. 1 White 3-lb. Cartoon** has been placed before the Trade, we find that it is rapidly becoming a **Popular Package**, as evidenced by the very large demand for it, and we would strongly advise all **Up-To-Date Grocers** who require the finest quality of Starch contained in the newest and most attractive package to **consider** this. Be sure you get the **New** No. 1 White 3-lb. Cartoon.

THE BRANTFORD STARCH CO., Limited, - BRANTFORD, ONT.

For puddings, custards, etc.

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs..	0 04¼
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs....	0 05
Bbls., 175 lbs.....	0 04½
Kegs, 100 lbs.....	0 04½
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07⅛
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs....	0 09
Canadian Electric Starch—	
40 packages in case.....	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 05
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 06

SUGAR.

		per lb.
Granulated.....	....	04 5-16
Paris Lump, bbls. and 100-lb. boxes	0 05¾	0 05¼
" in 50 lb. boxes....	0 05½	0 05⅝
Extra Ground, bbls. Icing....	....	0 05¼
Powdered, bbls	....	0 05¼
Very bright refined	....	0 03⅞
Bright Yellow.....	....	03 11-16
Dark Yellow	0 03½	03 9-16
Demerara.....	0 03½	0 03¾

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark.....per gallon.	0 23	0 25
Medium.....	0 28	0 35
Bright.....	0 32	0 42
Honey (com)	....	0 40
" 2 gal. pails.....	....	1 00
" 3 gal. pails.....	1 35	1 40

MOLASSES.

Barrels.....	0 23	0 35
Half-barrels	0 25	0 37

SOAP.

Babbitt's "1776" Soap Powder $3 50

Box Lot.....	4 20
Box Lot.....	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

RAM LAL'S (lead packages)

Cases, each 60 1-lbs.....	....	0 35
" " 60 ½-lbs.....	....	0 35
" " 30 1-lbs.....		
" " 120 ½-lbs.....	....	0 36

BLACK.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes.....	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong.....	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14

Young Hyson— PING SUEYS.

Half Chests, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds	0 16	0 19

Half Chests— JAPAN.

Finest May pickings.....	0 38	0 40
Choice	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

LIPTON'S TEAS.

No. 1 Ceylon, retailed at....	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices,

"SALADA" CEYLON.

	Wholesale	Retail
Brown Label, 1s and ⅛s	0 20	0 25
Green Label, 1s and ⅛s.....	0 22	0 30

Blue Label, 1s and ⅛s and ¼s...	0 30	0 40
Red Label, 1s and ⅛s.....	0 36	0 50
Gold Label, ⅛s.....	0 44	0 60

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ⅛-lb. lead packets. black or mixed.

Blue Label, retail at 30c.....		0 22
Green Label " 40c.....		0 28
Red Label " 50c.....		0 35
Orange Label, retail at 60c.		0 42
Gold Label, " 80c.		0 58

Terms, 3 per cent. off 30 days.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 73
Ingots, rough and ready, 8's.....	0 71
Laurel, 3's.....	0 68
Brier 8's	0 63
Index, 7's.....	0 60
Honeysuckle, 8's	0 73
Napoleon, 8's	0 67
Victoria, 16's	0 63
Prince of Wales, in caddies, 8's.....	0 65

WOODENWARE

	per doz
Pails, 2 hoop, clear, No. 1....	$ 1 45
" 3 " " "	1 60
" 2 " " " 2....	1 40
" 3 " " " 2....	1 55
" " " painted " 2....	1 40
Tubs, No. 0.....	8 00
" 1.....	6 50
" 2.....	5 50
" 3.....	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe..	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Parlor	1 30	1 40
Red Parlor	1 50	1 60
Safety, No. 1, wall box	1 40	1 50
" No. 2, slide box	2 80	2 90
" No. 3, capital....	2 75	2 85
Flamers, slide boxes....	2 25	2 35
" wax stems.....	3 20	3 30
Tiger.....	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross.....$	2 00
" 10 " "	1 10
" 2 Tiger, ...	5 00
" 4 " "	2 00

Young & Smylie's

Newest...
Specialty

MINT ... PUFF-STRAPS

RECOGNIZING the great popularity of peppermint with the sweets-loving public, we are the first to introduce to the trade Pliable Licorice containing this flavor.

The delicious quality of our Pliable Licorice is well known; it is matchless in this respect as well as in its flavor and finish.

Our Triple Tunnel Tubes and Navy Plugs are great favorites also, and are made of the same material, although flavored differently. . . . . .

We recommend all these goods as suitable for Summer Trade; they will please the most exacting taste as wholesome, smooth and palatable confections. . . .

For . . . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

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in Canada, we can do it for you.

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COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:
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DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by...
Chas. Boeckh & Sons, Toronto.
The H. A. Nelson & Sons Co., Montreal.

THE
Oakville Basket Co.

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

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Send for Samples.

THE DRY GOODS REVIEW
TORONTO . . . . . MONTREAL

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The right man
to fill a responsible place in business is the one who looks ahead and provides for future contingencies.

The right man
to have the responsibility for the welfare of his wife and family is he who makes provision for their comfort in case of his death. . . . . .

The right man
knows that to insure his life is the only way to make such provision, and he knows that . .

The right policy
is the UNCONDITIONAL ACCUMULATIVE Policy of the

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It contains one condition only--that is the payment of the premium. Rates and full information will be sent on application to the Head Office or to any of the Agents of the Association. . . .

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We have a full stock of all sizes, in Wine and Imperial Measures. . . .

Jelly Tumblers and Jar Rubbers.

GOWANS, KENT & CO.

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I Want Every Grocer

Who Wants a Handsome

DELIVERY WAGON FREE

And every Grocer's Clerk who wants a

CAMERA FREE

to send me his name and address on a Postal Card that I may tell him how to get it by merely speaking a good word for **KNOX'S GELATINE.**

THE ONLY PURE GELATINE MADE.

C. B. KNOX, Mfr.

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William H. Dunn - - - Montreal
Beattie & Elliot - - - - Quebec
C. & E. MacMichael - - St. John
Alfred D. Hossack, Vancouver, B.C.
H. F. Baker - - - - Halifax, N.S.

JOHNSTOWN, N. Y.

Manufacturer's Agents Wanted.

In view of the constant inquiries from manufacturers and merchants for names of good representatives in leading centres in Canada we are preparing a typewritten list of all the firms open for agencies.

This will be held at our offices for use of such inquirers.

It is important that the list be as complete as possible, and we will be glad to include everyone interested.

There will of course be no charge.

The following information is necessary

Name.
Address.
List of agencies now held.
References.

Address replies to_____

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Montreal or Toronto

"GILT EDGE"

The only Ladies' Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful finish. Once tried, always used. Largest quantity. Finest quality. Retails at 25 cents.

"NOBBY" BROWN COMBINATION

Package contains a 4-oz. bottle of Nobby Brown Dressing and a full-size box of Nobby Brown Polishing Paste for renovating all shades of Brown and Chocolate shoes. The brown dressing cleans and renews the surface of the leather, and the paste adds a brilliant, durable and waterproof polish. Retails at 25 cents.

"JEWEL" BROWN COMBINATION

Package contains a 2-oz. bottle of Brown Dressing and a small decorated tin box of Brown Polishing Paste. The dressing cleans and renews the surface of the leather and the paste adds a brilliant, durable and waterproof polish. Retails at 10 cents.

BOSTON LIQUID WATERPROOF BLACKING

For men's and boys' shoes, produces a brilliant jet black polish without brushing, thus saving time, labor and money. Retails at 25c.

PATENT LEATHER POLISHING PASTE

For giving patent leather shoes a quick, BRILLIANT and WATERPROOF lustre without INJURY to the leather.

For sale by—

All Wholesale Grocers.

CHARLES F. CLARK, President. J. CHITTENDEN, Treasurer

ESTABLISHED 1849

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MERCANTILE AGENCY

THE BRADSTREET COMPANY,
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Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

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THOS. C. IRVING, Superintendent.

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The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

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MONTREAL

THE CANADIAN GROCER

VOL. XI TORONTO AND MONTREAL, OCTOBER 22, 1897. No. 43

QUALITY . .

When a salesman talks price to you
Ask him about QUALITY
When he talks quantity . . .
Ask him about QUALITY
When he talks merit to you . . .
Ask him about QUALITY

That's the
STRONG POINT
in
Colman's Mustard

More Cobble-stones

SEE YOU GET THE GENUINE.

than diamonds in the world. There are many cheeses, but only one perfect one. That perfect one is

MacLaren's "IMPERIAL,"

and is so well-known, not only in Canada but in foreign parts, that it is sought for by dealers all over the world.

Our Package and Holder are being IMITATED as closely as possible, within the limits of the law.

Our Trade Mark cannot be Imitated.

A. F. MacLAREN & CO. - Toronto, Canada

Pressed Beef...

This is just the thing for your fall trade. Like all other goods of the **White Label** brand, it is made from carefully selected stock and is guaranteed to keep in any climate.

All our cans are soldered on the outside without the use of acids, thereby doing away with all criticism as to their formation.

Agents:

J. L. Watt & Scott, Toronto.

Watt, Scott & Goodacre, Montreal.

George De Forest & Sons, St. John, N.B.

Or

ARMOUR PACKING CO. - Kansas City
U. S. A.

ANTOINE SOLARI'S

SULTANAS

ANTOINE SOLARI'S

FIGS

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HEAD OFFICES:

GRAND VEZIR HAN,

SMYRNA

Importer and Exporter of

DRIED FRUIT, SMYRNA FIGS and SULTANA RAISINS.

All orders executed at lowest prices.

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E. FIELDING

34 Yonge Street, TORONTO

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WINDSOR SALT

Is packed in a large variety of packages for table use, but for those who require an extra fine salt we suggest our four pound **CARTOONS.** The package is most attractive, and the salt is the purest and whitest it is possible to manufacture.

THE

WINDSOR SALT CO. Limited. Windsor, Ont.

An Entering Wedge

for more business — the wedge of high quality. Three sharp points for success — three sharp suggestions follow.

Bi-Carb. Soda

matchless in the evenness of the grade and its great strength.

98 50/100 pure Bi-Carbonate of Soda. Made by the United Alkali Company of Great Britain. Absolutely

"Hand in Hand Brand"

Cocoas Chocolates

Diamond Chocolate. Household necessities—household economizers. Pure beyond question.

200 medals and awards for superiority over all other makes. Concentrated Cocoa—

Fry's

Macaroni

Russian wheat. Delicate — tender — best, because no other is quite so good. The highest quality bears this name, "P. Codou," on the package.

The genuine—made in Marseilles, and made only from

Codou's

Sold by the leading wholesalers.

Agents :

A. P. Tippet & Co. Montreal and Toronto.

F. H. Tippet & Co. St. John.

FRUIT VINEGAR

I have pure Fruit Vinegar five years old, of choice quality, at a right price. Only a limited quantity of this age left. Place your order before it is all closed out. Write for samples and price. . . .

R. J. GRAHAM - BELLEVILLE, ONT.

BOOKS FOR THE RETAILER

Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.
The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

Pitfalls of the Dry Goods Trade
Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

Buying, Selling and Handling of Teas
Three valuable articles full of ideas and suggestions for grocery men.

Causes of Failure in the Hardware Trade
and how avoided. Three comprehensive prize essays reprinted from HARDWARE AND METAL.

Necessary Books for a Retailer
By a practical accountant. This treatise deals with systems of bookkeeping and checking calculated to reduce mistakes and omissions, etc., etc., to a minimum. A most useful book for any retailer.

Any one of the above mailed for . . . 10 cents

New Customs Tariff
Alphabetically arranged and revised and corrected from the official copy as assented to by the Governor General, June, 29, 1897, including the old Tariff by way of comparison. Also comparative rates of the Dingley and Wilson (United States) Tariffs.—**15 cents.**

Credits, Collections and their Management
a most complete and comprehensive work of great importance to any business man.—**$1.50.**

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The MacLean Publishing Co. Limited
TORONTO and MONTREAL

Reminders

Good Brooms and Brushes, as usual. Bamboo Handle Brooms—a taking novelty. All kinds of Woodenware and Baskets. Let us send you a "silent helper"—our illustrated book of 127 pages. It's more than a mere catalogue and it's free.

Chas. Boeckh & Sons
Toronto, Ont.

DISTINGUISHED....

from other brands by its **purity** and **excellence.**

RICE'S PURE SALT

"THE SALT OF THE EARTH."

Every package guaranteed to give highest satisfaction.

SOLE MANUFACTURERS

The NORTH AMERICAN CHEMICAL CO. Limited
GODERICH, ONT.

BOSTON LAUNDRY STARCH

Made expressly for private family laundry work.

This Starch gives the linen that much-sought-for polish which laundrymen call the domestic finish, which is more refined looking than the Chinese glass finish which most of the laundries give, by using steel polishers.

Try a sample case, and you will be pleased with the results. Forty packages in a case.

SOLD BY

THE F. F. DALLEY CO. Limited - - Hamilton, Can.

"To gild refined gold,

to paint the lily." Somehow laudatory adjectives appear to be a surfeit of words in describing E. B. Eddy's Matches. These words "E. B. Eddy's Matches" seem to embrace all excellence, and to which any words of eulogy would be almost superfluous.

ARE YOU SUPPLIED WITH 5 CASE LOTS?

The E. B. Eddy Company, Limited

HULL, QUE.

61 Latour St - - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.

Japan Teas

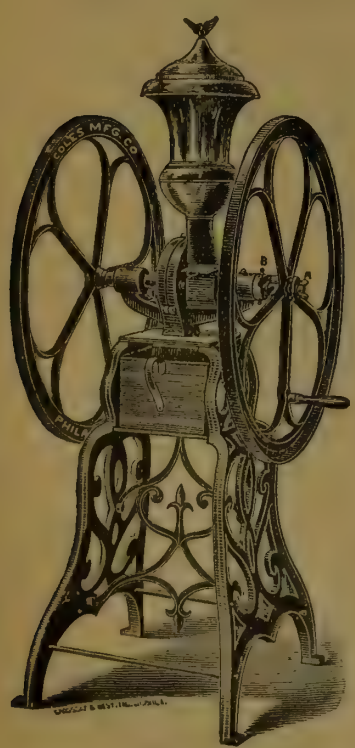
of A 1 Quality are Scarce.

The market is high, and, from present indications, will be higher. We bought at an advantageous time and have a wide range of choice, early picked teas. Just the right kind of style and draw to make trade and profit for you.

To Retail at 25 and 40c.

We offer lines that it will be difficult to match. You are judge of your own requirements. Drop us a card for samples, we will leave the result with you.

W. H. Gillard & Co. Wholesalers Only **Hamilton**



No. 18

Grocers!

Being specialists in the manufacturing of Coffee Mills, we know what is required in a mill.

Therefore: Why not blend your own coffee and grind it in a COLES MILL? You cannot fail to give the highest satisfaction.

Thousands of Grocers have added to their worldly goods by doing this; why not you?

Agents | TODHUNTER, MITCHELL & CO., Toronto
DEARBORN & CO., St. John, N. B.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

Notice...

The fire at our Broom Factory on 4th inst., having totally destroyed our stock of Brooms and Whisks, will delay the execution of orders from four to six weeks. We would respectfully ask such of our customers who cannot wait that length of time to order as **lightly as possible** in the meantime. Every effort is being made to have **new machinery** in operation at the earliest possible moment, and as the **equipment** of the factory will be the **most modern** that can be procured, we will shortly be in a better position than ever to meet the requirements of the trade. Outside of **Brooms and Whisks** the fire has **not interfered** in the slightest with the various other branches of our business.

The H. A. Nelson & Sons Co.

Limited

MONTREAL AND TORONTO

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XI. (Published Weekly) TORONTO AND MONTREAL, OCTOBER 22, 1897 ($2.00 per Year) No. 43

YOUR OVERDUE ACCOUNT.

THE following from the pages of The International Confectioner, of Chicago, is applicable also to Canada. You may have been one of that unhappy number of dealers who, on the first day of the current month, received a statement from some manufacturer or jobber with a foot-note remarking that "$—— of your account is overdue—please remit." This importuning for a remittance may have varied from this form; it may have been less politely worded; it may have been importuned in some more urgent tone; but at any rate you were reminded that some of your bills were overdue, and your creditor desired your prompt attention to the fact.

What did you do about it? What are you going to do about it? It is probably a more momentous epoch in your business career than you have regarded it.

Following up the questions it thus opened out, The Keystone proceeds as follows: We will not here discuss the question of loss in your not availing yourself of the advantages of the cash discount, even if you would have been compelled to make a loan for the purpose of discounting the bill; we will not debate that business proposition herein—for it may be the bill was net, without any cash discount, payable at a specified time. For the purposes of our argument, and to simplify the question—to remove all extraneous propositions—we will assume that the bill was "net," subject to no discount for prompt payment, and payable at a time stated on the bill. What, then, should have been your programme?

In the first place you should not have given the creditor the opportunity to remind you that the bill was overdue. When you found that the bill was overdue, when you found that the date of the maturity of the bill was near at hand, and you were unprovided with funds to meet it, you should have notified the creditor of the doubtful prospect, with such explanation of your circumstances as might extenuate your failure to conform to the terms on the bill—whether the reasons given are dull trade, poor collections, unexpected expense, or whatever they may be. You should state the facts honestly, so that the creditor could determine for himself whether the extenuating circumstances which you relate are of a character to cause him to revise his former estimate of the "credit risk" in your case; and you should tell him before the bill is due that you would be unable to meet it promptly, so that he might have time to make other provision to meet his own payments, in case he had been depending upon your payment to meet his own outstandings. Again, he is entitled to your explanation and apology, because it is fair to assume that the terms given you are the best he can afford; consequently, if the bill is not paid when due, he is the loser, in the accrued interest on the amount of the bill, for every day that payment is deferred after its maturity. He is deprived of that fractional part of the legitimate profit contemplated at the time of the sale. You unsettle his forecasts and estimates; you disturb his plan. The explanation and apology are the least you can offer in restitution.

So far, as to your duty to your creditor: what is your duty to yourself?

As to your own interests in the matter, there is no ground for debate. It is perfectly reasonable to assume that if the creditor has cause of complaint against you for failure in your duty to him, he will be influenced by that grievance in his subsequent transactions with you. Your credit with him has suffered a permanent impairment—slight, maybe, but none the less real, and subject to the constant menace of further impairment from the corroborating testimony for which he will now make inquiry among your other creditors. You do not know how cordially and constantly these manufacturers and jobbers exchange their experiences relating to you—how, whatever the keenness of their trade rivalries, they broadly recognize the value of confidential comparison of their "credit risks." Jones cannot be "slow" with a New York house and Chicago not be soon aware of it; or be doubtful in Boston and secure in Philadelphia or St. Louis; or be suspected in Cincinnati and respected in Attleboro. The science of credit is being more nearly perfected daily.

You may be one of those careless merchants who have abundant means and feel that your actual credit cannot be seriously impaired by "slowness." Very well—but you will suffer by your "slowness" in other ways, all the same. You will not get the "close" prices which the man who pays promptly, or on the exact date specified, will secure; you will not get the "scarce" items in the time of shortages of goods in the market; you will pay the tax on the extra time, which the creditor assumes you will take as usual, in some form or other; you will cheat yourself with the confident belief that you are on the "ground floor" of prices, but you do not occupy that comfortable abiding place. He only gets the best who gives the best in exchange. "Net profit" is the gauge of ultimate liberality on the part of creditors, the world over.

What are you going to do about your overdue account? Ignore it, until the creditor reminds you of it a second time? Let it go until he draws on you for the amount? Refuse the draft, "roast" the creditor in an impertinent letter, and finally pay with reluctance after he has threatened suit! You must do better for him—you must do far better for yourself.

Your duty to him requires, and your self-

FIGS

IN STORE

Extra Choice "5 Star" Eleme.
" " "4 Star" "
" " "3 Star" "
"Glove Box" 1 lb. "
"Choice" 14 oz. "
Taps of Finest Comadre

WRITE US.

THE DAVIDSON & HAY, LIMITED Wholesale Grocers Toronto

interest should suggest, this better way: Write him in advance of the maturity of the bill that you regret you will be unable to meet it in full—or in part; offer to pay the interest (to which he is of right entitled) from its maturity until (name a date) when you can meet it; offer to give a note, if he can use it; and wait in confident expectation of a considerate reply. Do this only after you have strained every possible effort to raise the money; make any reasonable sacrifice to provide means of payment; do the very best you can, before you decide that the payment must be deferred.

Above all things, do not be induced to divert the cash which you have accumulated toward the payment of the bill to a "spot cash" purchase from another house. Forego the advantages of the cash purchase, unless you have obtained his consent to an extension, after relating the circumstances. Thus will you square your business conscience, and thus only can you hope to be true to a right sense of duty.

A HINT FOR STOREKEEPERS.

A lesson which many a small storekeeper may learn to his advantage is that within the limits of his resources the same system and methods which prevail in the large store should be used by him. His window may be small and old-fashioned, but it should be as carefully trimmed as though it were of plate glass and larger than the front of his store. His stock may be limited and cheap, but for these very reasons unusual effort to arrange it tastefully should be made. He doesn't have a thousand dollars a day for advertising, nor a specialist to write his ads.; therefore, he should be all the more careful to make what little he does spend for publicity go just as far and be just as effective as possible. The very reasons which are oftenest urged by small dealers in excuse for their lack of intelligent and progressive methods are those which most convincingly prove the necessity of such methods.—Trade Magazine.

ATLANTIC COAST FISHERIES.

The fishing season on the American coast is very near its close and even under the most favorable conditions it can last but a few weeks longer; most of the vessels have already hauled up, as they have been meeting with such little success that it has not paid them to remain out. The catch to date by the New England fleet has been less than 9,000 bbls., while up to the same date last year it was 52,000 bbls. This year's record is said to be the smallest ever known. The receipts from Canadian points the past week have shown a marked falling off from the previous week, and advices from that section state that the catch has stopped and that practically all the mackerel that have been cured have come forward. The catch in Ireland continues light as compared with the last few years and the price of the raw fish has advanced, owing to the continued large demand for fresh fish in Ireland. Philadelphia has been the most favored port this fall as to the receipts of Irish mackerel, more having arrived there than at all the other ports of entry combined. The market being so bare of mackerel of No. 2 size, the receipts from Ireland have been promptly cleaned up on arrival of each steamer. There has been no accumulation of stock so far, and as the arrivals will probably not be in excess of the demand, a firm market is looked for in the future.—N. Y. Journal of Commerce.

GROWERS HOLD THE KEY.

In reviewing the raisin situation on the Coast The California Fruit Grower of Oct. 9th says: "Growers hold the key to the situation and are taking care of the raisins and the market as best they can. The packing houses are being operated in a limited way on early orders and a few sweatbox goods are being purchased at 3 to 3¼c. to fill the few orders that are coming to hand. Growers generally are holding for 3¼c. in the sweatbox, although a few sales are reported on the basis of 3, 4¼ and 5c. for two, three and four crown, in 50-pound boxes, respectively. It is claimed that these prices simply cover packing charges for 3¾c. sweatbox goods. The low-priced raisins sold early in the season are being distributed and answer nicely the purpose of demoralizing the market. Growers are evidently determined to prevent if possible the market from going lower, and at a meeting held in Fresno on Saturday last they very generally agreed to a plan of stemming and packing their loose raisins in 50-pound boxes, placing them in warehouses and accepting a loan from the local banks of 2, 2½ and 3c. per pound on two, three and four crown goods respectively. Packers are carrying a few raisins for which they paid 3¼ to 3½c. in the sweatbox, and they are evidently waiting for the trade to take hold."

A NOVEL DEPARTURE.

A credit bureau of a somewhat novel character has been established in Chicago, according to one of the papers there. It has been started "for the benefit of people of small means who desire to open an account at the department stores, where they can find everything of use in housekeeping or for clothing themselves. Of course, this bureau is not open to people who cannot give ample security in the way of names or reference, and even have the indorsement of some person of known credit, but, their credit once established, they can go to any store and buy anything they fancy, and have it all kept in one combination account at the bureau. Many people might perhaps have an account with one store, if it was a small one, but to be able to buy at any store on credit gives them the benefit of all the bargain sales, which is an object to everybody." The bureau obtains its patrons by advertising for them in the following fashion:

WANTED—Names of responsible people who would like to open an account in the department stores.

WANTED—Clients who are working on a salary and would like to buy on credit or borrow any sum of money on short time.

WANTED—Honest people to buy goods on weekly instalments.

Quick Shipment

is a necessity in business to-day. We are the "QUICK SHIPPERS"—
Try us. We are hearing from dozens of merchants every day.
Let us hear from you if you wish to compete. .. ..

LUCAS, STEELE & BRISTOL
Wholesale Grocers, HAMILTON

If you want something

that will make money and customers for you, buy only our Coffees, imported and blended under our personal supervision.

THE MECCA
DAMASCUS
CAIRO BLENDS

Put up in Barrels, Half Barrels, 100-lb., 50-lb. and 2-lb. tins.

JAMES TURNER & CO. - HAMILTON

A Sample Order

1	Case	"Reindeer"	Brand	Condensed Milk
1	"	"	"	Coffee and Milk, No. 1
1	"	"	"	" " No. 2
1	"	"	"	" " No. 3
1	"	"	"	Evaporated Cream

5 CASES

Any assortment of "Reindeer" Brand Condensed Goods, in 5-case lots, Freight Prepaid to points East of and including Port Arthur and Fort William.

New Goods Now in Store

SALMON { Horseshoe Brand / Mayflower " / Harlock " }

VALENCIA RAISINS { ARGUIMBAU'S — Fine Off-Stalk and Selected. }

Scaled Herrings and Boneless Fish of all kinds. Get our prices before you buy.

THOS. KINNEAR & CO. WHOLESALE GROCERS 49 FRONT STREET EAST **TORONTO**

CANADIAN FRUIT IN LONDON.

A CABLE despatch to The Toronto Globe, under date of October 18, says:

"The shipments of Canadian fruit sent by refrigerator service, while arriving here in fair shape, have not been delivered so far in that state of excellence that is to be desired, although fair sales have been made and there is an eager curiosity on the part of buyers to see just what manner of table fruit Canada can send here.

"On the arrival of the great shipment at Bristol, Mr. W. T. Crandall, agent of the Canadian Department of Agriculture, was on hand to receive it, and by the courtesy of the Bristol and the railway officials secured speedy transit to London, where the day after arrival at Bristol the cargo was disposed of by auction at Covent Garden at fair prices.

"The condition of this cargo was not such as had been expected, however, the fruit being a little over-ripe. Mr. Crandall, who is wonderfully in earnest, set to work to discover what there was lacking in the Canadian methods of packing and shipping which made this undesirable result possible, when California fruit, which had travelled by rail seven days before the ocean voyage, had been delivered at Covent Garden in excellent shape.

"It was found that in the first place the Canadian packages, while handsome and attractive, lacked sufficient ventilation. In addition they were too heavy, which induced careless handling on account of the weight, thus jolting the fruit, and were also unnecessarily expensive. In packing in the refrigerator compartments they were put in solidly, and each compartment filled to its utmost capacity, in some cases even butter, etc., being put into the same compartment as the fruit, when there was not enough fruit to fill it. Then again, by the records kept it was found that the temperature of the refrigerator compartments had not been kept at an even degree during the voyage, and in some cases not nearly low enough, the original temperature having been raised considerably by the heat in the packages of fruit as they were packed on board ship.

"It was found that, in packing the California fruits at New York, between the crates of fruit and the walls cleats were placed to give free air space all around, and that between the crates also on all sides these cleats were placed, thus giving free circulation around each crate. The compartments were not filled to their utmost capacity either, and so upon arrival the California fruit was in the best of condition, although naturally it has not the keeping qualities of the Canadian fruit.

"After thorough investigation, Mr. Crandall reported the result of his discoveries to Prof. Robertson in Canada, and no doubt changes will be made at once in the methods of packing, both in the crates themselves and in the system on which the refrigerator compartments are filled. It is naturally hard to arrive at exactly the proper methods of handling this new and much hoped for trade, but with the thoroughness and perseverance the Canadian officials are showing the shippers may be certain that their trade here will very soon be established firmly, with a pleasing tendency to grow."

A GROCER FINED.

The Sherbrooke Gazette says: "Hilaire Pineault, who keeps a corner-grocery in the south end of the city, was up before Judge Mulvena on Tuesday, on a charge of infringing the Quebec License Act by keeping intoxicating liquor at his place of business. The beverage complained of was that commonly known as hop bitter ale, and advertised as non-intoxicating. The case occupied upwards of two days, principally consumed in the cross-examination of the analyst, who proved that the beverage contained 3¼ per cent. of alcohol. A fine of $50 or thirty days was imposed."

THE CURRANT RETENTION LAW.

A despatch has been received with reference to the law, passed in 1895, and renewed in 1896, authorizing the retention of 15 per cent. of the currant crop. The amount retained was handed to the Government in lieu of taxation, and after having been so treated as to make it unfit for eating, was to be sold for distilling or similar purposes. This year the passing of a similar law has been demanded by currant-growers. As, however, the Chamber is not sitting, and a measure of this kind cannot be imposed by royal decree, the Minister of Finance, in order to meet the wishes of growers, has issued a circular dated the 10th-22nd August to the Custom-house authorities, by which they are instructed not to permit the export of currants unless the exporter deposits, in cash, a sum equivalent to 15 per cent. of the value of the amount exported; the value of the currants being calculated to 150 drs. (£3 9s. 9d.) per 1,000 lbs. When the Chamber meets and the Bill of Retention has been voted, the exporters will be entitled, within 30 days from the passing of the law, to withdraw their cash deposit, giving, instead, currants to the requisite amount. If not withdrawn within 30 days the exporter will be liable to the Treasury for the difference between the conventional price of 150 drs. per 1,000 lbs and the highest price at which the currants sold between the 28th August and the day on which the 30 days' delay expires. It is worth noting that the law of 1895 calculated the price of currants at 90 drs. (£2 1s. 3d.) per 1,000 lbs., whereas the present circular calculates it at 150 drs. (£3 9s. 9d.).—Imperial Institute Journal.

JAMAICA ORANGES.

The crop of Jamaica oranges is several weeks later than usual, but what is lacking in quantity is said to be more than made up in quality. The higher rate of duty is expected to keep out the trash, which in past seasons has had such a demoralizing influence upon the spot market.

The Words "PAN DRIED" are our Registered Trade Mark.

We have in hand direct proofs that some grocers are using the words "Pan Dried" on printed matter, referring to Rolled Oats other than Tillson's Pan Dried.

The words "Pan Dried" are registered as our Trade Mark.

We propose to protect the consumer and ourselves in every instance where these words "Pan Dried" are unlawfully used. No better proof is wanting that the Brand is popular—that consumers recognize its value—that it makes sales everywhere.

The Tillson Company, Limited
Tilsonburg, Ont.

SEPTEMBER'S TEA TRADE.

McMeekin & Co., of London, England, in their report of September's tea trade say:

Indian.—The offerings at public auction were 198,000 packages, against 185,000 packages in the same month of 1896. The quality generally was of a useful character, and considering the heavy quantities to be dealt with the market showed great steadiness. Common and undesirable liquoring teas were in rather slack demand during the month, but at the close they went off more readily. Some high quotations were realized for specially fine lots from Darjeeling and Assam. The average of public sale prices was 9d. per lb., against 10¼d. per lb. for the corresponding month of last year.

The imports were 21,135,000 lbs., and the deliveries 10,162,000 lbs., leaving in stock on 30th September 36,775,000 lbs.

The yield in India still looks backward, and to the end of September was probably short of that up to the same time in 1896, and revised estimates have been freely circulated showing a probable deficiency over the year in comparison. It must be remembered, however, that estates have frequently pulled up vigorously towards the close of the season, and any estimates now sent out should be regarded with great caution. On the other hand, a considerable expansion is shown in the figures, both for home consumption and export.

Ceylon.—The offerings at public auction were 91,000 packages, against 92,000 in the same month of 1896. The teas went easily right through the month with improving prices for all classes, partly because of the generally improved quality of the offerings.

The average of public sale prices was 8d. per lb., against 8½d. for the corresponding month of last year.

The imports were 6,867,000 lbs. and the deliveries 8,937,000 lbs., leaving in stock on Sept 30, 22,646,000 lbs.

Three thousand five hundred packages of Java teas sold at steady rates and attracted good competition. In China teas there was little doing, but rates for common teas showed a hardened tendency.

A WINNIPEG TEA FIRM.

Sutherland & Campbell, of Winnipeg, tea packers and wholesale grocers, are meeting with great success in the sale of their "Royal Shield" blend of teas. These goods are particularly suited to the hard water of Manitoba, and are put up in attractive packages of ½-lb., 1-lb., 3-lb. and 5-lb. canisters. The representative of THE CANADIAN GROCER recently spent a pleasant week traveling in Southern Manitoba with Mr. James Lant, who represents this firm.

Cool Weather---

Chills down your back ---
A cup of good coffee ---

---Comfort

"GOLDEN CROWN"—is unequalled.
"RECEPTION"—in milk pails
"JUBILEE"—with souvenir spoon
} Best Selling Brands in Canada.

Have we your order?

PURE GOLD MFG. CO.
Toronto

Merchants should sell popular goods; goods that their customers know all about; goods that their clerks don't have to spend precious time talking up.

THAT IS WHAT

Enameline

The Modern STOVE POLISH

is. Hundreds of thousands of Dollars are being expended yearly to educate the public in regard to Enameline. It sells on sight. It puts dollars into the pockets of dealers who handle it.

SITUATION IN CLOVES.

THE GROCERS' JOURNAL, of London, Eng., in an article on the clove situation, says: "It will be remembered that when the slavery regulations in Zanzibar were first agreed upon and it was settled to inhibit entirely the trafficking in flesh and also forbid the holding of any slaves after a certain date, we indicated an inevitable rise in the product of the only industry in the island, though it was not certain how long stocks would take to replete and hasten the event. The price was then about 2½d., low enough to attract the attention of the speculator, and, moreover, the conditions favorable for a rise were eminently better than when Colonel North made his unsuccessful raid on the spice market. It is difficult to get Arabs to combine for any purpose save fighting. They are apt to look with suspicion on attempts of outsiders to regulate their trade; and the chief difficulty to be encountered by a syndicate endeavoring to control the export was the liability of needy Shamba owners to plunge their produce at any moment. But the stars in their courses have fought for Sisera, and the omens point to the syndicate which is bulling cloves making money by their courage in fighting the battle from the first. When the price last week reached 3d., quite a flutter agitated the circles where for so long the spectacle of almost stationary prices has been watched, for between 2½d. and 2 15-16d. the spice has ranged for a considerable period, but 3½d. is a greater rise, and there be those who say this is only the beginning of much greater things.

"What is the position now? It is a most interesting one. Manumission has come into force. The erstwhile slaves want to taste what the sweets of freedom, of which they have heard so much, consist of; and, so rapidly march events now in the mighty continent, long given over to savagery, that the opportunity comes, as it were, unasked. The Mombassa Railway cannot be built without labor, and the freed slaves are just the men to fill the void. It is new work. They have gladly exchanged their old jobs for the new, refusing wages offered them to stay; and the cloves have been to a large extent left to drop off the trees. This must show itself in the exports, and already the statistical position is stronger than it has been for years. Imports this year are slightly in excess of last year, amounting to some 19,000 bales Zanzibar against 17,440, the total, including Penang and Amboyna, showing 19,741 bales and packages up to the second week of September, against 18,616 in 1896; yet stocks have not increased, but have, on the contrary, decreased, amounting to 77,506 bales Zanzibar, against 83,582 last year, the total import being 9,000 packages behind the 1896 figures. This is the more remarkable, having regard to the fact that imports in 1895 to the same date were remarkably heavy, being 52,983 packages. Some of this may have been taken off the market and held speculatively, and a quantity may likewise be held in Zanzibar by the controlling syndicate for a like purpose. But even so, it is unlikely the status quo ante in the clove gardens will be restored for some time, as it will be long ere the manumitted slaves settle down to work again and production goes ahead once more. Nobody will be hurt if prices do move up a little, and unless rates be raised too rapidly there will not be much damage done, though a handsome profit will accrue to the manipulators."

Many merchants instruct their employes to pay particularly careful attention to young children who may be sent to the store. The little ones are very sensitive and will notice the cheerful, smiling face and the apparent anxiety to please and wait on them, and they are glad to go to such a store again.

A preacher was holding forth to a wearied congregation when he noticed a boy in the gallery pelting the people with chestnuts. The clergyman was about to rebuke him when the youngster bawled out at the top of his voice, "You mind your preaching and I'll keep the folks awake."

THE TURNING OF THE WORM.

The driver of the ice wagon was surprised to see the occupant of the house sitting on the front doorstep as he drove up. As soon as the wagon stopped the householder was at the curbstone with his eyes fixed on the scales. The ice man paid no attention to him, but, after weighing a small chunk, started toward the house with it.

"Hold on," said the customer, "I'll take that in."

"You needn't bother."

"But I know just where to put it."

"All right. But you want to be quick, for it's a warm day, and we'll have to deliver the stuff in sponges if we let it stay out in the sun much longer."

The customer seized the tongs and disappeared. In a little while he came out of the house, and, seating himself on the doorstep, began to whistle.

"Well! well!" shouted the ice man. "I can't stay here till next winter."

"Are you waiting for anything?" inquired the customer, blandly.

"Of course, I'm waiting for something. I want my tongs."

"What tongs?"

"The tongs you just used to carry the ice in."

"Oh! I'm sorry; but I don't care to lend them."

"Well, whose tongs do you think they are?"

"Mine."

"Maybe you've gone down town unbeknown to anybody and bought out the ice company with all its furniture," was the sarcastic rejoinder.

"No. But I bought those tongs. I pay you so much a pound for your commodity, don't I?"

"Yes."

"Well, I noticed that the tongs were weighed in with the rest, and I'm not going to pay you for tongs at so much a pound and then not get them. I have been taking ice from you for the last three months, and that makes at least ninety pairs of tongs still due me. If you have any proposition ready, to trade off ice for tongs, I'm willing to listen to it."—Washington Star.

Why buy moth-eaten BRANDS of VALENCIA RAISINS

when you can procure THE VERY BEST—

J. MAYANS GRUSTAN and JUAN FERCHEN

MODERN, UP-TO-DATE

unsurpassed quality of Fine Off-stalk, Selected and Four-Crown Layers at much lower prices? These brands are now on the market, and they are equal to any—inferior to none.

SALMON

Now is the time to buy. The market in British Columbia is stiffer, and at present prices they are cheaper than dried apples at 2½c. or wheat at 50c. . . . .

CANNED GOODS

If you want to please your customers, ask for

Red Cross Brand

PORT HOPE PRESERVING AND CANNING COMPANY

LIGHTBOUND, RALSTON & CO.

IMPORTERS AND COMMISSION MERCHANTS

Montreal Toronto London Victoria, B.C.
Dawson City, Klondike

Samples of Gold Nuggets on Payment

Our Fall Importations

— OF —

DRIED FRUITS

The bulk of which are already sold.

VALENCIA RAISINS

10,000 boxes Alameda Fine Off-Stalk
1,000 boxes Aranda Fine Off-Stalk
6,500 boxes J. Mayans Grustan Fine Off-Stalk
2,000 boxes J. D. Arguimbau Fine Off-Stalk

3,000 boxes J. Mayans Grustan Selected
1,000 boxes J. D. Arguimbau Selected
1,500 boxes J. Mayans Grustan 4-Cr. Layers
500 boxes J. D. Arguimbau 4-Cr. Layers

CURRANTS

210 barrels Fine Provincials
100 half-barrels Fine Provincials
500 half-cases Fine Provincials
160 barrels Filiatras
100 half-barrels Filiatras
650 half-cases Filiatras

475 half-cases Fine Filiatras
460 half-cases Choice Filiatras
200 half-cases Patras
250 half-cases Choice Vostizzas
100 half-cases Fancy Vostizzas

MALAGA RAISINS

1,200 boxes Connoisseur Clusters
600 ¼-boxes Connoisseur Clusters
200 boxes Extra Dessert Clusters

150 boxes Royal Buckingham Clusters
100 ¼-boxes Royal Buckingham Clusters
50 Boxes Imperial Russian Clusters

M. CAMPUZANO

300 boxes 3-crown Empire Dehesa Clusters
300 ¼-boxes 3-crown Empire Dehesa Clusters
25 boxes 4-crown Royal Dehesa Clusters

300 boxes Choice Loose Muscatels, 50-lbs.
200 boxes Fancy Loose Muscatels, 50-lbs.

SULTANA RAISINS

750 boxes "Extra" Antoine Solari

250 boxes "Choicest" Antoine Solari

- *NUTS* -

200 bales Sicily Filberts
125 bales Pure Mayette Grenoble Walnuts
200 bags Tarragona Almonds

150 boxes Bevan's Bull Brand Valencia Shelled Almonds
50 boxes Campuzano's 2-crown Valencia Shelled Almonds

- *PRUNES* -

1,000 half-cases Dufour's French, 100's, 27½-lbs.
500 cases Ostrich Brand, Bosnia, G 104's, 55-lbs.

- *FIGS* -

500 bags Natural Figs, 56-lbs.

PEELS, ELEME FIGS, HALLOWEE DATES, CALIFORNIA PRUNES.

In connection with the above list, our purchases were made in every instance before the advance. We are giving all our customers an opportunity to purchase their Fall supplies before altering our prices. A cable from Smyrna quotes Choicest Sultanas advanced seven shillings per cwt. since our purchase was made.

HUDON, HEBERT & CIE., MONTREAL

OUR SHIPMENTS OF DRIED FRUITS ARE NOW ARRIVING . . .

Remember that we are sellers.
A card of enquiry will give you prices.

H. P. ECKARDT & CO.

Wholesale Grocers TORONTO

AMONG THE RETAILERS.

Coffee Roaster.

Caldwell & Hodgins, 250 Queen street west, have built for themselves one of the largest and best paying coffee and tea trades of the city. The reason for this, they explain, is that they cater to the trade of only such people as desire and are willing to pay for the best quality of goods. To illustrate to their customers the fact that their coffee is of the best quality, they import their coffee unroasted and roast it themselves on an imported coffee-roaster. This machine stands in the front of their shop, is about six feet high and is of such construction that a customer can see the full process of roasting. As the roasting only takes about twenty minutes, and three or four roasts a week are sufficient, the expense is light, and is more than made up by the difference between the price of the roasted and the unroasted article.

Canned Goods Windows.

This week seems to be the week for canned goods, and many retailers have expended their efforts to make a good showing in their windows, or in front of their shops. As a consequence there are a multitude of windows worthy of remark. Yet two stand out in my mind as a degree or so ahead of the rest. Brown Bros., 486 Queen street west, have a magnificent display of honey, canned goods, jams, catsup, Worcester sauce and pickles, arranged in symmetrical order at the back of their window. The Rossin House Grocery, corner King and York streets, has a fine display of peas, corn and tomatoes in the corner window. Boxes of peas and corn are built in a large pyramid in the centre of the window, and surmounted by single cans of tomatoes. Smaller pyramids are arranged around the larger one, and the floor is covered with the goods. In the central part of the pyramid is a neat card, "All this season's pack."

Saving Time.

There is an old saying that time is money. And to a man in business it is a fact, as was illustrated to me by looking into some of the time-saving methods of the Toronto grocers. I was sitting in the store of C. M. Webb, 273 Queen street west, when a customer came in for some flour.

"How much do you want?"

"Oh, about two or three pounds."

The clerk went to a shelf, handed out a package already tied up, the customer paid him and departed. The whole transaction occupied less than three minutes.

On enquiry I was informed that the firm is in the habit of having sugar, starches, currants, washing soda, in fact, everything possible, tied up in suitable packages during the quiet business hours, thus saving customers' time and their own.

The saving of the firm's time is such that on a Saturday evening two clerks can do as much work as four were in the habit of doing under the old system of wrapping up goods as ordered.

This is not a new idea in Toronto by any means, many of the leading retailers having followed this system for some years to their profit.

THE RAMBLER.

GROCERY DEBTS.

The Retail Grocers' Association of Cincinnati is making efforts to obtain legislation favorable to the business men of the state. At its first regular fall meeting the association, according to an exchange, decided upon the first of a series of measures that it desires to have presented to the Legislature. It will demand that the state exemption law be so amended that when a man who contracts a debt for groceries and other commodities while out of work, shall, when he secures work, be required to pay not less than 10 per cent. of his weekly wages toward liquidating such indebtedness.

During the past three years of hard times, it is said, many persons have run up large grocery bills while out of work, and then, when again employed, took advantage of the exemption law to evade payment of these debts.

THE CANADIAN GROCER

J. BAYNE MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

THE MacLEAN PUB. CO.
Limited

Fine Magazine Printers
and
Trade Newspaper Publishers

TORONTO: 26 Front St. W. Telephone 2148.
MONTREAL: Board of Trade Bldg. Telephone 1255.

John Cameron, General Subscription Agent.
Major A. G. Campbell, General Subscription Agent.

CANADA AND HER PROSPECTS.

CANADA'S greatest need is population. We are blessed with a wealth of forest, of fisheries, and of field. Our mining possibilities are enormous, while with a system of inland navigation we have been richly endowed. But population has to be brought in.

At present the area of Canada is 3,456,383 square miles, the largest of all the British colonies, but the head of population to each of these square miles is only 1.4, or about the smallest of any British colony. The last official estimate of the population of the Dominion places it at 5,083,424.

Before a man can be induced to emigrate from his native land he must be assured that there is some tangible reason for his so doing: He must be assured it will pay him; and not only that it will pay him, but that the general conditions of the country are inviting.

There are two chief causes why Canada in the past has not received as large a proportion of the immigrants which have left the Motherland and other European countries. The first is misconceptions regarding the climate of the Dominion and the second is due to the want of proper methods in presenting Canada to the world.

Canada has been looked upon by a great many people in Europe as a section of the North Pole, encircled with icebergs and covered with snow. A greater mistake was never made. Canada experiences some cold weather during the winter, but it is rarely cold enough to be unpleasant to a healthy man or woman.

If there was no other evidence of the avorable climatic conditions of Canada the variety and quality of the fruit the country produces is ample proof on that point.

But the outside world is gradually being seized of the facts concerning Canada, and as they get the knowledge we shall get the population.

The year 1897 has been to Canada probably the most auspicious since Confederation. Never before was she advertised as much, and never before were her resources as much revealed.

Knowledge of her cereal and fruit producing capabilities, and evidences of the enormous richness and vastness of her mineral resources has been disseminated all over the civilized globe. Then the prominence Canada assumed during the Jubilee celebration caused her nationality to blaze forth with such brightness that it was seen not only throughout the Empire, but foreign nations caught well-defined glimpses of it. And within the last few days its financial condition has been brought into strong and favorable relief (1) by the report of the Grand Trunk Railway, and (2) by the success with which the Canadian loan was floated in London.

With Canada's reputation high abroad, and good times upon us at home, the outlook is most encouraging. Canada has turned a lane in her history.

When a man boasts of the superior brand of his honesty see to it that your pockets are buttoned up.

U. S. EXPORTING PEPPER.

The steamer Lahn, which sailed last Tuesday from New York for Bremen, carried 100 tons of pepper for Hamburg, and an enquiry for another hundred tons is now in the New York market.

This is not altogether looked upon as the opening of trade in this article with Europe, but is a result of a low market in New York, prices ranging there about ¼ of a cent lower per pound than in London, and as the loading and discharging expenses are the same from London as from New York, the freight difference is not noticeable.

An enquiry from Hamburg for 1,000 bales of cloves is also due to the same cause.

A HINT TO BUSINESS MEN.

THE municipal reform advocates of New York in bringing out Seth Low for the mayorality have set an example which business men and men solicitous for good municipal government in Canada would do well to follow.

The man who is championing the cause of good municipal government in New York was selected for that purpose not merely because of his moral standing, but because to moral rectitude he has added superior business qualifications.

It is said that whatever some people touch turns to gold; but it has been proved beyond all peradventure that whatever Seth Low has touched has turned out to be a business success.

He had a college education, but he subsequently received a sound business training, and it is the education he received in the latter respect that has given him the reputation he possesses to-day; a reputation that is continental in its extent.

In a few months the electors in Canada will be called upon to choose men for mayorships, reeveships and councilships for cities, towns, villages and townships. Between this and that time the business men of the country should roll upon themselves the burden of searching out men of practical business experience to fill the various offices.

Municipalities, like mercantile institutions, should be managed on business principles. We know that at present this is the exception and not the rule. And it is because it is so that mismanagement is rife and taxation burdensome.

The business men are, to a great extent, responsible for this state of affairs. Very few take as live a personal interest in local municipal matters as they should, and fewer still are willing to allow the duties appertaining to the mayorality, reeveship, aldermanship or councilship to be rolled upon them. And they are getting their reward in municipal mismanagement, and its accompanying evils.

The only surprise is that matters are not worse, for if a business was conducted with the same persistent absence of ordinary business instinct as are the affairs of the average municipality its life would be short indeed.

NEW METHOD OF SENDING FRUIT TO ENGLAND.

SOME interesting experimental shipments of Canadian fruit to the British market are being made by Mr. Alexander Jardine, of the Pure Gold Manufacturing Co., Toronto.

Mr. Jardine is interested in a bed of sphagnum peat, or what is commonly known as peat moss, a feature of which is its peculiar absorbent qualities when dry. And the idea was conceived that this moss, dried and ground fine, would be a suitable substance in which to pack green fruit for shipment across the Atlantic. Accordingly, Mr. Jardine gathered some pears and tomatoes from his own garden in Dovercourt, just outside Toronto's city limits, wrapped them in tissue paper and then packed them in the ground peat moss in cases.

The fruit was shipped by cold storage and arrived in London in excellent condition. The pears sold at twelve shillings and the tomatoes at nine shillings per case, netting a profit of about three shillings on the tomatoes and four shillings per case on the pears.

Following this Mr. Jardine sent another shipment of pears, which, on arrival in Montreal could not be given a place in the steamer, all the cold storage space being taken up. The fruit was kept a week in Montreal and shipped by the next steamer; and this week Mr. Jardine received a telegram stating that even it had arrived in excellent condition.

On Tuesday of this week a third shipment of fruit left Toronto for the London market. It consists of grapes and pears bought upon the Toronto market and put up in the same way as the other shipments. But instead of putting the fruit in cold storage the bold venture is being made of sending it as ordinary freight, Mr. Jardine believing that the moss alone will preserve the fruit.

The outcome of this last venture will be watched with a great deal of interest, for if it is demonstrated that green fruit packed in peat moss can be safely shipped across the Atlantic without being put in cold storage it will mean an enormous saving in freight.

Mr. Jardine has kept cherries in good condition for three months in the sphagnum moss, and he has strong hopes that the shipment just sent forward will turn out well. It is to be hoped it will, for it will mean a great deal for Canada.

While bees may be strangers to idleness there are a good many men who are strangers to industry.

THOSE STEAMSHIP SUBSIDIES.

THE question of subsidies for carrying the Canadian mails across the Atlantic during the winter months is still undecided. In fact, it has become more complicated rather than otherwise.

The Government, it will be remembered, decided that no subsidies should be given to steamers which made United States and not Canadian ports their winter terminus. And tenders were invited under these conditions. A few days ago offers but not tenders were received from the Allan and Dominion Companies.

Their offer is to jointly give a partial service to St. John direct, but they maintain that the traffic is not such as to warrant their giving a weekly service as asked for by the Government. The very best, we are told, the companies will do is to provide a fortnightly service to St. John direct, and running each alternate week, as they do at present, to Portland, making Halifax a port of call.

The position the Government has taken is the right one. Canada has already too long contributed to the upbuilding of United States ports. But whether they can maintain it and still be serving the best interests of the country is another matter.

The people of Canada are, as far as we know, unanimously in favor of subsidies being granted only to such line or lines as will agree to make a port in this country the terminal port. And only upon the ground of expediency should the Government even compromise on the position it has taken.

TIMES ARE BETTER.

"No doubt times are better," remarked a well-known Toronto wholesaler on Tuesday. "I am among the retail trade a great deal, and even those who are chronic pessimists are compelled to acknowledge that business is improving. And those," he concluded, "who have good stocks on hand are particularly happy, values having appreciated since they bought."

REJECTED TEAS FOR CANADA.

AS a result of the inspection law which went into force in the United States a few months ago large quantities of teas have been rejected, all of which will be destroyed unless exported from the country within a certain period.

Canada being the nearest country, it is quite natural that an effort will be made to find therein a market for as much of this tea as possible. In fact we understand some has already been brought in.

Owing to the faulty character of the inspection law a great deal of the tea rejected is of first-class Indian and Ceylon descriptions; but a great deal of it has, no doubt, been righteously rejected. It is for this righteously rejected tea that the Customs authorities should be on the lookout.

We must confess that we have not much faith in the Canadian law governing the inspection of teas. It is not a tea man's test; it is a chemist's test. The only proper way to test tea is in the cup, as every tea expert tests it.

Let the Government appoint practical tea experts in place of the chemists and THE CANADIAN GROCER will guarantee that teas which are unfit for human consumption will be kept out of the country.

NEW CALIFORNIA PRUNES.

The first shipment of new season's California prunes reached the Toronto market this week. It came direct from the Coast.

The quality of the fruit is excellent, and better than a year ago, but prices are higher.

The prices which the wholesale houses are quoting are as follows: 40-50's, 9½ to 10½c. per lb.; 50-60's, 8½ to 9c.; 70-80's, 7½ to 8c.; 90-100's, 6½ to 7c. per lb.

ENTERPRISING, AT ANY RATE.

Yukon mining stocks are being pushed in far-off Japan. One company, whose head office is in Toronto, has a three-quarter column advertisement in The Japan Daily Advertiser, published in Yokohama, inserted by the agent for Japan and China who resides in Yokohama.

The company is to be commended for its enterprise, which reads a lesson to mercantile companies who are not as enterprising.

CURING THE TOBACCO CROP.

"METHODS of Curing Tobacco" is the title of a bulletin just prepared by Milton Whitney, chief of the division of soils of the United States Agricultural Department. The bulletin is considered especially appropriate just at this period, as the tobacco growers are nearly ready to cut, house and cure their crops. Missouri raises large quantities of tobacco of the heavier grades and as so much depends on the proper handling and curing of tobacco as to the grading and consequently the market value of this staple, these extracts from this bulletin will prove interesting to many. The process of curing these tobaccos is essentially as follows :

When ripe, the stalks are cut and split lengthwise and laid on the ground to wilt. They are then strung on sticks, four or six on a stick, and the sticks are hung on a low scaffold in the field. Within a week they are hauled into a well ventilated barn, hung in tiers and cured without the use of artificial heat. The process of curing must be gradual to produce a good and uniform color. This is regulated by the ventilator doors, according to the temperature and the humidity of the air. The crop can usually be cured in six weeks. The leaves are stripped from the stalk during the winter, graded as trash, lugs and bright, medium and dark leaf. These are tied into hands and bulked down for a short time, after which they are prized into hogsheads. The crop goes through a certain amount of fermentation in the bulk, and it must be examined occasionally to see that the temperature does not run too high. When it does, as seldom happens if the tobacco is in good condition when it is put down, the bulk is turned over and a new one built up.

In Virginia, however, there are districts where certain modified methods have been used to such an extent as to give character to the tobacco. These are local methods, however, and are not as prominently recognised now as they were a few years ago.

The bright yellow tobacco of Southern Virginia, North and South Carolina and East Tennessee is grown upon a certain type of very sandy soil. The planting is usually done from May 10 to June 10. The plant is topped to from eight to twelve leaves, depending upon the vigor of the plant and the character of the season. The more vigorous the plant and the wetter the season the more leaves can be left on to mature. The plant is regularly suckered every week if need be. There are various methods of harvesting the crop. Sometimes the entire stalk is cut, as with other tobaccos, usually only those which appear to be ripe being taken and the others being left to mature further. At other times the leaves are picked off as they mature and the rest of the plant is allowed to ripen further.

The second method has a decided advantage from the fact that the leaves of a plant do not ripen at the same time. There is less waste, and the leaves are all gathered at about the same stage of maturity. The plant should be thoroughly ripe when cut in order to give the finest texture and the brightest color. If the whole plant is cut, it is spread onto a stick, or, if the leaves only are stripped as they ripen, they are strung on a string or wire and attached to a lath. The leaves are sorted to a certain extent in the field, keeping those of a uniform color and ripeness together as much as possible. When cut, the tobacco is carried at once to the barn, without exposure to the sun, or without allowing it to wilt or lie upon the ground.

The tobacco barns are tight, with flues running across a short distance from the ground and returning to the chimney, which is built next to the furnace. In early days barns were built of logs, with the cracks completely stopped with mud or clay so as to make them perfectly tight. The barns are usually small, averaging from 16 to 22 feet square and of about the same height to the plate. Frequently as many as 18 to 20 of these barns are built together on a plantation, but never closer than about 100 feet apart on account of the great danger from fire. There are quite a number of different barns and of different flues and of arrangements for distributing the heat, many of them patented and all of them described with more or less minuteness in tobacco literature.

The tobacco is hung in the barn in as fresh a state as possible and the firing immediately begins, so that the heat will ascend into the tobacco while the leaves are stiff and the heat can be equally distributed throughout the space. Three days are needed to cure a barn, and it takes from two to three cords of wood. It requires very careful judgment and careful observation to cure this bright tobacco properly. The least inattention or wrong move is liable to reduce a barn of the finest yellow tobacco to a very inferior grade. No definite rules can be given, but the information must be acquired through experience, preferably under the direction of some person who has acquired skill in the method.

When the fires are started a thermometer is hung on a level with the bottom leaves, and is carefully watched day and night, while at the same time the plants themselves are carefully and frequently inspected. The heat must be increased very gradually, but it must never on any account be checked. It must never be so intense as to cause sweating. The first process in the curing is to maintain a temperature of 80 or 90 deg. until the leaf is yellowed properly. This requires from 18 to 36 hours, and must be very carefully managed. After the yellowing the heat is raised 5 or 10 deg. at a time and held at each stage for one or two hours, until it has attained a temperature of 115 or 120 deg., where it is held for several hours, until the leaf is thoroughly cured. After this the stalk has to be cured by raising the temperature to 160 to 175 deg. by stages of 5 to 10 deg. per hour, and keeping the temperature at this point until the stalk is thoroughly cured.

After the drying the barn is opened and the fires go out, and after 36 hours the leaf is usually in order for removal. It should not be exposed to very damp weather, as this is supposed to injure the color ; but if the air outside is too dry, a little wet straw may be thrown over the flues in order to slightly moisten the atmosphere of the barn. The tobacco is then taken down and bulked on the sticks in piles. It is left in this way for several days to straighten out the leaves and improve the appearance. It is then rehung, being crowded very close to prevent injury as far as possible from atmospheric changes, or it may be bulked down permanently to keep it in order for stripping.

The leaves are stripped from the stem and tied into hands after being sorted into six or eight grades of wrappers, fillers and smokers. The tobacco is then bulked down and left for one or two months, when the color becomes fixed and the slight greenish tingue which was left on removal from the barn is removed. The color is then no longer subject to change. Much of the tobacco is carried loose to the warehouse and sold in the open market. Some of it is packed in small hogsheads and shipped.

It is said to be very necessary to grade the tobacco properly according to the character of the leaf and its color.

GERMANY WANTS CURRANTS.

It is reported from Greece that Germany is in the market for currants to be used in wine making, and that the primary market is likely to be influenced more or less according to the degree of the success of the new undertaking.

A most wonderful phenomenon has recently occurred at Boston, Lincolnshire, England. A poultry-keeper placed a hen on 15 double-yolked eggs and 29 chickens were the result. It is said that the hen's bewilderment at this extraordinary brood from such an ordinary number of eggs was very pronounced.

The Successful Retailer

is one who handles . . .

The Good Things, The Best Things, The Purest Things.

The Crown Extracts

are the best flavoring extracts on the market. They are absolutely pure and unadulterated. If you handle them they will help you get and hold the best trade in your locality. You will build up a regular line of trade in these extracts, for shrewd housewives who use them once will use no other. Write us about it.

ROBERT GREIG & CO., MONTREAL

Lorimer's Worcestershire Sauce

IS . . . Pure, Piquant, Appetising

CHEAP

It's the best value in Sauces ever offered.
Try a Sample Case—3 dozen or 6 dozen.

SOLE AGENTS FOR CANADA:—

Robert Greig & Co.

. . . MONTREAL

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Oct. 21, 1897.

GROCERIES.

BUSINESS has flattened out this week somewhat compared with the past month or so. What may be termed the harvest trade is about satisfied and we are now between the seasons. At the same time, however, a fairly good volume of business is being done, and the outlook for trade continues bright. A feature of the situation is the continued firmness in values generally. The demand from retailers at the moment is chiefly for canned vegetables and foreign dried fruits. From first to second hands transactions in canned vegetables are light. Coffees are meeting with fair request, and wholesalers report a little improvement in the demand for tea. Syrups are in little better request at steady prices.

CANNED GOODS.

The canned vegetables situation has not changed materially during the week. There has not been much doing in tomatoes from first hands, holders not being disposed to seek business, and wholesalers do not appear anxious to sell in large quantities. We hear of a transaction in a good round lot of tomatoes at 85c., which appears to be the ruling figure with the packers. Some packers are, however, asking 90c. The wholesale price ranges from 85 to 90c. Advices from the Coast in regard to salmon state that the feeling is a little stronger. We quote as follows: Tomatoes, 85 to 90c.; corn, 65 to 85c.; peas, 85 to 87½c. for ordinary; sifted select, 90 to $1; extra sifted, $1.25 to $1.40; beans, 65 to 80c;. peaches, $2.25 to $3 for 3's, $1.65 to $2 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.65 to $1.90, according to brand and quality; blackberries, $1.40 to $1.70; cherries, $1.75 to $2.25; apples, 3's, 80 to 95c.; gallons, $2 to $2.25; salmon, "Horseshoe," $1.25 in 5-case lots and $1.30 in less quantities; other red salmon, $1.20 upwards, according to quality and brand; cohoes, 95c. to $1.10; canned mackerel, $1.25 to $1.30; lobsters, $2.40 to $2.50 for tall tins; 1-lb. flats, $2.85 to $2.95; ½-lb. flats, $1.60 to $1.70; Canadian canned beef, 1's, $1.35 to $1.40; 2's, $2.35 to $2.50; 6's, $7.75 to $8.25; 14's, $15 to $16.

COFFEES.

Further shipments of Rio coffee have been received during the week, and there is a good demand for coffee of that description. In other kinds there is not much doing. Advices from Brazil report that the movement of the crop is large, and there is rather an unsettled feeling in consequence, while the European markets are easier. Jobbers quote green in bags: Rio, 9 to 12½c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 12½ to 18c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 16 to 20c.; Jamaica, 19 to 22c.

SYRUPS.

Wholesalers report a little better enquiry for syrups, and a better trade than last year is expected on account of the lightness of the apple crop. Prices rule steady. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

There is a little movement to report. We quote; New Orleans, barrels, 23 to 35c.; ditto, half-barrels, 25 to 37c.; ditto, fancy, 50 to 55c., in barrels and half-barrels; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

There is very little doing, refiners and wholesalers alike reporting business quiet. For the time of year, however, business is fair. The English market declined fractionally on beet sugar early in the week, and the New York market is dull. Licht's estimate of the yield of the present beet crop of Europe was issued a few days ago. It was slightly smaller than generally expected, being 4,925,000 tons, against his estimate of 4,960,000 tons last year and an actual crop of 4,915,759. Wholesalers' prices are unchanged, being as follows, subject to a discount of 1 per cent. 10 days: Granulated, 4 5-16c. for less than carload lots, and 4¼c. for carload lots; yellows, 3 9-16 to 3⅞c. per lb.

NUTS.

Enquiries are beginning to come in for

Veneer Wood Pails

PINTS AND QUARTS

For handling Oysters, Pickles, Lard, Jams, Syrups, Paints, Oils, etc., etc.

Try a crate (250).

WALTER WOODS & CO.
HAMILTON

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES

But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier

The world-renowned French Vanilla Chocolate.

Busy Week?

Well, yes, rather. Repeat orders keep on the go all the time. Were it not for the fact that we are enthusiasts at our business, we should strike for shorter hours.

"SALADA"

CEYLON TEA

Leading the World's Tea Trade.

WHOLESALE AGENCIES . . .

25 Front Street East - - TORONTO
318 St. Paul Street - - MONTREAL
411 Cordova Street - - - VANCOUVER, B.C.
15 Niagara Street - - - BUFFALO, N.Y.
206 State Street - - - BOSTON, Mass.
347-349 Fifth Avenue - - PITTSBURG, PA.
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P. C. LARKIN & CO.

That name, **SURPRISE**, guarantees the finest quality. . . .

SURPRISE SOAP

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

quotations on nuts. Advices from the primary market state there is a probability of higher prices ruling on filberts when the demand sets in. Reports in regard to Tarragona almonds are also firmer. We quote: Brazil nuts, 11 to 12½c.; Valencia shelled almonds, 20 to 22c.; Tarragona almonds, 9½ to 11c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12½c.; Marbot walnuts, 9½ to 11c.; Bordeax walnuts, 8 to 9c.: Sicily filberts, 10c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, ETC.

No special feature to note. We quote as follows: Standard "B," broken lots, 3⅞c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5c.; Patna, 4¾ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½ to 4½c.

SPICES.

There has been an active demand for cloves during the week, and some good round lots have changed hands. We hear of one transaction of 400 bales. Peppers are still firmly held. Cassia stocks are light and prices are still tending upward in the primary markets. We quote as follows: Pure Singapore black pepper, ground, 11c. in kegs, pails and boxes, and 13c. in 5-lb. cans; ditto, whole, 11 to 12c. per lb.; pure white pepper, ground, 18c. in kegs, pails and boxes and 20c. in 5-lb. cans; ditto, whole, 15 to 20c., according to quality; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 23 to 25c.; do. best, 28 to 30c. per lb.; allspice, 13 to 16c.; cassia, 20 to 25c. per lb. for ground and 40c. for Saigon.

TEAS.

An improved demand for tea is reported by the wholesale houses, although, generally speaking, trade is on the quiet side. There is a fair demand for Indian and Ceylon teas, but that for Japan teas is limited. An increased enquiry is reported for China black teas, which are just now showing good value. The English market is firm on Indian and Ceylon teas. Brokers report some enquiry for Japan tea, but sellers are asking high prices and holding off. Ruling prices on the Toronto market to retailers are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

CURRANTS—Cables show that prices are being well maintained. The demand is good and shipments ex Avlona are arriving. We quote: Filiatras, 6c. in barrels; 6½c. in half-barrels and 6¼c. in cases. Patras, 6½c. in barrels; 6¾c. in half-barrels, and 6¾ to 7c. in cases. Vostizzas, 7 to 8c. in cases.

VALENCIA RAISINS—Continue in good demand. The Bellona, the second direct steamer, left Denia on Monday last, 18th inst. We quote: New goods — Fine off-stalk, 5½ to 6c.; selected, 6¼ to 6¾c.

MALAGA RAISINS — The bulk of the orders for this market are on the Bellona, which vessel arrived at Malaga on Tuesday to load. Locally there is nothing new to note. We quote as follows: London layers, $1.70 to $1.90; black baskets, $2.30 to $2.50; blue baskets, $2.50 to $2.75; Connoisseur Clusters, $2.40 to $2.50; Dessert Clusters, $3.60 to $3.80; quarter flats, 75 to 90c.

FIGS—No particular feature to note. We quote: 4-crown, 10 to 11c.; 5-crown, 11 to 13c.; 7-crown, 13 to 14c.; 9-crown, 15 to 16c., natural figs, in bags, 4½ to 5c.

SULTANA RAISINS—The demand is particularly good for Sultana raisins at prices ranging from 9½ to 12½c. per lb.

CANDIED PEELS—The demand is beginning to pick up. We quote: Lemon, 11 to 13c.; orange, 12 to 14c.; citron, 17 to 20c.

PRUNES—The first shipment of new sea-

BUTTER AND EGGS

Are in good demand. We can place any quantity at highest prices, and assure you prompt returns.

J. A. McLEAN,
Successor to GRAHAM, McLEAN & CO.
77 Golborne St. TORONTO.

CANADA'S CANNED FISH

SARDINES, Oils, Mustard, Tomato, Spiced
CLAMS
CLAM CHOWDER
SCALLOPS
FINNAN HADDIES
SEA CHICKENS

Sales have doubled this season. They will keep for years. Every can guaranteed.

JOHN SEALY
SAINT JOHN, N. B.

The Following Brands Manufactured by

The American Tobacco Co.
OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses.

CUT TOBACCOS . . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.
CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY.

E. NICHOLSON
Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers

Teas, Canned Goods, Molasses, Coffees, Dried Fruits, Syrups, Spices, Starches, Condensed Milk, Salmon, Bags, Beans, Canned Meats, Smoked Meats, Lard, Oatmeal, Rice, Tapioca, Sago, etc., etc.

Representing some of the leading houses in the world. Advances made against consignments. Storage—in Bond or Free. Wholesale Trade and Millers only supplied.

174 Princess Street, **Winnipeg, Man.**

Correspondence Invited.

ONIONS
Spanish, in Crates
Domestic, in Bags

Fancy Jersey Sweet Potatoes

Special
Have a few packages left

Commadre Figs, in Taps
Eleme Figs, in 10-lb. Boxes
Dates . . . .

SEASON 1896

CLEMES BROS. - TORONTO

son's California prunes reached this market early this week direct from the Coast. All the wholesale houses shared in the shipment, and some business is transpiring. We quote: 40 to 50's, 9½ to 10c.; 50 to 60's, 8½ to 9c.; 70 to 80's, 7½ to 8c.; 90 to 100's, 6½ to 7c.

CALIFORNIA EVAPORATED FRUITS—As peaches are higher than apricots, it is expected that sales of the latter will be large this season. Prices are higher on the Coast for apricots.

GREEN FRUITS.

The first shipment of this season's, Jamaica oranges has arrived, and a shipment of Mexican oranges is expected this week. New layer figs have also arrived. Grapes have dropped off this week, but the growers say there are lots to come yet. Canadian and Cape Cod cranberries are now on the market. We quote: Lemons, fancy, $4.50 to $5; extra fancy Rhodi, $5.50 to $6. Cocoanuts, $4.50 a sack and 60c. per doz. Mexican oranges, $4.25 to $4.50 per bbl.; Jamaica oranges, $9 per bbl. Bananas, $1 to $1.50. New cabbage $1 to $1.25 per 100; peaches, 50 to 75c.; Cape Cod cranberries, $7 to $7.50 per bbl.; Canadian cranberries, $5 per bbl.; quinces, 15 to 20c.; chestnuts, $5 a bushel. Canadian apples, $1.75 to $2.50 per barrel and 25 to 35c. per basket; Spanish onions, $1 per case, pickling onions, 75c. per basket; yellow Danvers, 80 to 85c. per bag of 80 lbs.; fall and winter, 35 to 60c.; celery, 25 to 30c. a dozen; grapes, 10-lb. Concords, 13c.; 10-lb. Niagaras, 15c. Concords, large baskets, 1 to 1½c. per lb.; Niagaras, large baskets, 1½ to 2c. per lb.; sweet potatoes, $3.25 per bbl.

BUTTER AND CHEESE.

BUTTER—No material change in the state of the market. The receipts are not yet nearly up to the demand, especially in both creamery and best dairy grades. Many points which formerly shipped dairy butter are now buying dairy and creamery from Toronto dealers. Second grade dairy butter is still offered in abundant quantities. We quote: Dairy, best grade, 15 to 16c.; second grade, 10 to 12c.; creamery, early make, tubs, 17 to 18c.; late make, tubs, 18 to 19c.; prints, 19 to 20c.

CHEESE. — Lots still offering, causing market to weaken. Local quotations are 9½ to 10c., according to month's make.

SALT.

Trade is still brisk throughout the province. The local demand is also good. We

GROCERS IN B. C.

buying JAMS, JELLIES, VINEGARS, PICKLES, PEELS or CANDIES, can have the best by getting

OKELL & MORRIS GOLD MEDAL BRANDS

Sold by every wholesale man in B. C.

RIVERSIDE CANNING WORKS
Wallaceburg, Ont.

Eagle Brand Tomatoes, Corn and Catsup

THE BEST IN THE MARKET.

No coloring in Tomatoes; no bleaching in Corn. All goods warranted pure and to possess natural flavor.

W. J. BADDER, Prop.

MORROW & EWING
General Commission Merchants
13 St. John St., MONTREAL

We beg to notify the Wholesale Grocery Trade that we have to offer best values in

Rio, Santos, Maracaibo and Mocha Coffees

also have on hand full lines of

Japan, Congou, Indian, Ceylon and Gunpowder Teas

Samples and particulars on application. Wholesale supplied only.

W. H. Seyler & Co.
Brokers and Commission Merchants
Room 100, Board of Trade,
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Manufacturers and Importers wishing to have their products introduced to the jobbing trade are respectfully requested to communicate with us.

English, German and French Goods a specialty.

Representing

J. Lewenz & Hauser Bros., London, Eng.—**Teas.**
Tellier, Rothwell & Co., Montreal—"Royal" Black Lead and Blues.
Hecker-Jones-Jewell Milling Co., New York.
German Gelatine Works, Hoechst am Main Germany.
Wholesale agent for **Grape Wine Vinegar Co.,** Toronto.

EGGS
Market firm, receipts light, selling readily at 15 to 16 cents.

BUTTER
Market bare of good tubs and pails which are in good demand at from 15 to 16 cents. Ship forward while fresh.

RUTHERFORD, MARSHALL & CO.
62 Front St. East,
TORONTO

G.F. & J. GALT
42 SCOTT ST TORONTO

PACKERS OF THE CELEBRATED **BLUE RIBBON TEAS**

FRUITS ARRIVING

AND IN STOCK

Fine Filiatara Currants — Bbls., half bbls., cases and half cases.
Fine Campos Currants—Bbls., half bbls., cases and half cases.
Fine Amalias Currants—Cases and half cases.
Fine Vostizza Currants, Jupiter Brand—Cases and half cases.
Recleaned Currants, Gem Brand—Cases and half cases.
Recleaned Currants, Hercules Brand—Cases and half cases.
Recleaned Currants, Hercules Brand—3, 2½ and 1 lb. packages.
Recleaned Currants, Appollos Brand—Cases and half cases.
Recleaned Currants, Epicure Brand—Cases and half cases.

PEELS.

Lemon, Orange, Citron—Gray's, Batger's and Crosse & Blackwell's.

RAISINS.

½ boxes Fine Select Arguimbau Pack.
¼ boxes Fine Select Arguimbau Pack.
½ boxes Fine Layers Arguimbau Pack.
⅛ boxes Fine Layers Arguimbau Pack.
½ boxes Fine Select Trenor Pack.

FIGS.

Naturals—Bags, boxes and half boxes.
Layers—1's, 5's, 10's, 16's, 20's and 28's.

Bought before the recent advance. Ask for prices.

T. B. ESCOTT & CO. Wholesale Grocers **London**

quote: Carload lots, $1 per bbl., and 65c. per sack; less than carload lots, $1.05 per bbl., and 70c. per sack. At the wells we quote: F.O.B., barrels, 70c.; sacks 50c.

FISH.

The demand is still good, though dealers are better able to meet it this week than they were last week. We quote as follows: Pickerel, 6c. per lb.; pike, 5½c. per lb.; whitefish, 7c.; trout, 6½c.; perch, 3c. per lb., fresh herring, 3½c. per lb.; haddies, 7½c. per lb.; Labrador herring, $3 to $4 per bbl. and $2.25 per half-bbl.; split herring, $4.50 per bbl. and $2.50 per half-bbl.; boneless fish, 3½ to 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg; ciscoes, 75c. to $1.

PROVISIONS.

There has been a slight reduction in the price of nearly all provisions. Trade in dry salted meats and barrel pork has been good, lard has been active, but smoked meats have moved slowly.

DRY SALTED MEATS — Long and short clear bacon, 8¾c. for carload lots, and 8¾ to 9c. per lb. for ton lots and cases; backs, 9c.

SMOKED MEATS—Breakfast bacon, 12 to 12½c.; rolls, 9½ to 10c.; hams, large, 10 to 11c.; medium, 11 to 11½c.; small, 11½ to 12c.; shoulder hams, 9 to 9½c.; backs, 12c.; all meats out of pickle, 1c. less than above.

LARD. — Pure Canadian, tierces, 6¼c.; tubs, 6½c.; pails, 6¾c.

BARREL PORK—Canadian heavy mess,

The rarest morsels to be found
Are manufactured in Owen Sound.
They are "Graham Crackers" pure and grand,
McLauchlan's name's on every brand.

J. McLAUCHLAN & SONS,

Biscuit Manufacturers, - **Owen Sound, Ont.**

$14 to $14.50; Canadian short-cut, $16; clear shoulder mess, $13.50.

DRESSED HOGS — Most packers have commenced operations, the producers sending them forward in large quantities. We quote: $5.75 to $6 for heavy, and $6 to $6.25 for light hogs.

COUNTRY PRODUCE.

EGGS—The demand for eggs is good, some dealers having trouble to fill orders. We quote: 15 to 16c., and the second grade brings 10 to 12c.; pickled eggs, 12½ to 13½c.

POTATOES—The local demand is not as great as supply, and the market shows a tendency to weakness. We quote carload lots at 40c. and small lots on the market 45 to 50c. a bag.

HONEY—Not as much business has been done this year as last. The market is firm. We quote: Clover honey, 7c.; buckwheat, 5c.; light color, in 60-lb. tins, 6 to 6½c.; 5 and 10-lb. tins, 6½ to 7c.; comb, $1.50 to $1.75 per dozen.

POULTRY—There is a fair business going on now, though the season has not rightly opened up for some lines. We quote: Geese, 5½c. per lb.; chickens, dressed, 25 to 50c.; alive, 35 to 45c.; ducks, 40 to 75c.; turkeys, 9 to 11c. per lb.

DRIED APPLES—The market is easy; prices unchanged. We quote: 4 to 4½c. per lb. f.o.b. point of shipment as the nominal price.

BEANS — Shipments are arriving. The idea as to price is 80c. for prime and 85c. for hand-picked at the point of shipment.

HIDES, SKINS AND WOOL.

HIDES — Market is steady, the demand being fair, and stocks pretty well cleared up. We quote: Cowhides—Dealers pay 8½c. for No. 1, 7½c. for No. 2, and 6½c. for No. 3. Steerhides—60 lbs. and up, 8½c. for No. 1, 7½c. for No. 2 and 6½c. for No. 3.

CALFSKINS—We quote: No. 1 veal, 8 lbs. and up, 10c. lb.; No. 2, 8c.; Dekins, from 30 to 35c.; culls, 15 to 20c. each.

SHEEPSKINS—We quote: Lambskins and pelts, 75 to 85c.

WOOL—Nothing doing in fleece wool: none on market. Pulled wools are fairly active. We quote super pulled wools at 21 to 22c.; extra at 22 to 23c.

WE ARE *PAYING CASH* FOR

DRIED APPLES

W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. **Toronto**

Mediterranean Fruits

FINEST IN THE MARKET

Figs — CHOICEST ERBEYLI LAYERS, NATURAL, BAGS AND BOXES.

Malaga Raisins — ROYAL BUCKINGHAM CLUSTERS, IMPERIAL CABINETS, IMPERIAL LONDON LAYERS.

VALENCIA SHELLED ALMONDS

GRENOBLE WALNUTS

Our prices will interest buyers. WRITE US.

THE EBY, BLAIN CO., LIMITED

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The market is quite firm. We quote: Winter wheat, 83c.; No. 2 red, 79 to 81c. at outside points; freights to Toronto are about 3 to 5c.; barley, 27 to 31c.; peas, 44 to 45c.; oats, 20 to 23c., Toronto freights, and No. 1 hard wheat is quoted at $1, Toronto freights.

FLOUR—The market is in very good condition. We quote in carloads on track, Toronto: Manitoba patents, $5.30; Manitoba strong bakers', $4.90; Ontario patents, $4.30 to $4.60; straight roller, $4.10 to $4.25, Toronto freights.

BREAKFAST FOODS—Trade is very good and market is quite firm. We quote: Standard oatmeal and rolled oats, $3.30 in bags and $3.40 in bbls.; rolled wheat, $2.75 in 100-lb. bbls.; cornmeal, $2.50; split peas, $3.25; pot barley, $3.

SEEDS.

Alsike is somewhat dull and is quoted at from $3 to $4.50 per bushel, superior grades bringing higher figures. Red clover and timothy still move fairly well. We quote: Red clover, $3 to $3.25 per bushel. Timothy, machine threshed, $1 to $1.25, and choice unhulled brings a slightly higher figure.

PETROLEUM, ETC.

Trade in all lines is good, especially in coal oil. Prices are unchanged. We quote in 1 to 10 bbl lots, imperial gallon, Toronto: Canadian, 14c.; carbon, safety, 16½c.; Canadian water white, 17c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

Cranberries have begun to arrive.

Potatoes have fallen slightly in price.

The price of sheepskins has advanced 10c. all round.

Pickled eggs have advanced ½c. per dozen this week.

All grades of flour except Manitoba patents have fallen in price.

Shipments of new season's California prunes are on the market.

The Bellona, the second direct fruit steamer, left Denia on Monday.

Jamaica oranges are on the market, and Mexican are expected this week.

Since confidential orders on Bosnia prunes were executed prices have advanced fully one shilling per cwt.

A shipment of Antoine Solari's Sultana raisins, in tin boxes, are on the way to this market. The goods are of high grade.

QUEBEC MARKETS.

MONTREAL, Oct. 21, 1897.

GROCERIES.

A FAIR volume of business continues to be done in groceries, there being a good sorting up demand, and the markets generally are fairly active with few changes in values to note. In dried fruit the strong feeling noted last week for Valencia raisins continues and the recent advance is fully maintained and the prospects are that still higher prices will rule. Sugar is firm at last week's advance, and the spice market is active with prices tending higher.

SUGAR.

The sugar market is without any new feature of note. The advance in prices noted last week has been sustained and the demand from refiners for round lots is fair, while the wholesale trade report a good distributing business doing. We quote granulated at 4¼c. up to 10-bbl. lots and 4⅛c. for larger quantities, yellows, 3⅜ to 3⅝c., creams, 3¾ to 3⅞c. and German granulated, 4c.

SYRUPS.

In syrups the feeling is very firm on account of the continued small supplies in first hands, and prices are quoted at 2¼ to 2½c. per lb.

MOLASSES.

This market continues quiet in a wholesale way, but a good jobbing trade is reported. Holders of large lots are very firm in their views, and 25c. for Barbadoes is the very inside figure that would be accepted for a round lot. We quote in a jobbing way : Barbadoes, 26c., and Porto Rico, 27½ to 28c.

RICE.

The demand for rice for the season is only fair, as buyers have ample stocks on hand. Advices are strong and prices rule firm. We quote : Crystal Japan, $5 ; standard B, $3.50 to $3.75 ; Patna, $5 to $5.50 ; Carolina, $6.75 to $7.75; choice Burmah, $4 to $4.25, and Java kinds, $4.25 to $4.50.

SPICES.

There is a good jobbing demand for all lines of spices, and in sympathy with the excitement in primary markets values are firmly held. We quote as follows : Black pepper, 10 to 12c.; pure white, 13 to 17c., as to grade ; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; allspice, 12 to 14c.; nutmegs, 50 to 90c.

COFFEES.

Business in coffee continues quiet, the demand being chiefly for small lots to fill actual wants at about steady prices. We quote : Maracaibo, 17 to 18c.; Rio, 11 to 12c.; Santos, 13 to 14c.; Mocha, 24 to 25c., and Java, 24 to 25c.

TEAS.

The situation of the tea market is unchanged from a week ago. In a wholesale way business is exceedingly quiet owing to the fact that buyers and sellers are apart in their views. The jobbing trade is fair, there being a better demand from country houses. We quote : Young Hysons, 14 to 18c. for low grades, 25 to 28c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades ; Japans, 15½ to 21c. for mediums, and 28 to 40c. for high grades; Indians and Ceylons, 17 to 20c. for mediums, and 35 to 65c. for higher grades.

CANNED GOODS.

A fair amount of business continues to be done in this branch, and the market is moderately active and firm. We quote as follows : Tomatoes, 80 to 90c.; corn, 60 to 75c.; peas, 75c. to $1.25; peaches, $1.75 to $1.90 for 2's ; raspberries, $1.50 to $1.90 ; strawberries, $1.75 to $2, according to brand and quality ; cherries, $2.30 ; apples, 3's, 95c. ; gallons, $1.65 to $1.75 ; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.25 to $1.45 ; "Clover Leaf," $1.25 to $1.45; "Lion," $1.25 to $1.40; Lowe Inlet, $1.20, in tall tins; canned mackerel, $1.25; Canadian canned beef, 1's, $1.20 to $1.25 ; 2's, $2.15 to $2.30 ; lobsters, $11 per case; French sardines, $10.25 to $11 extra brands ; ordinary brands, $8 to $9 ; Canadian brands, $4.25.

DRIED FRUIT.

There is no change in currants. The demand for fresh stock ex the second steamer is good. We quote : Patras, in cases, 6 to 6¼c. ; Filiatras, bbls., 5⅜c.; ½-bbls., 5½c., and cases, 5¾c.; Provincials, 5c. in bbls., 5⅜c. in cases and 5½c. in ½-cases.

The market for Valencia raisins is exceedingly firm, and the advance in Denia noted last week has been fully maintained, with prospects of still higher prices. Locally values are unchanged at 4½c. for off-stalk, 4¾ to 5c. for fine off-stalk, 5¾ to 6c. for selected, and 6¾ to 7c. for 4-crown layers.

NUTS.

A fair jobbing trade is doing in nuts, and some orders for new shelled walnuts have been placed on the basis of 16 to 17c. here. We quote : Grenoble walnuts firm at 11 to 12c. ; do. shelled, 20c; Brazils, 11c.; almonds, 10 to 10½c.; do shelled, 17 to 18c.; filberts, 8½ to 9c.; peanuts, 7 to 9c.; pecans, 9 to 10c.

DRIED APPLES.

The market for dried apples is quiet and prices are unchanged at 3 to 4c., with evaporated at 6c.

APPLES.

The tone of the market for green apples is very strong, and higher prices are anticipated. The demand for winter fruit is good, and an active trade is reported at $3.50 to $4 per bbl.

COUNTRY PRODUCE.

EGGS—There was some demand from foreign buyers for pickled eggs to-day, and several sales were made, including one lot of 500 cases for shipment to Liverpool, at a price equal to 13½c. per dozen here. There is little or no enquiry for new laid stock on account of the high prices ruling at present in this market. The local demand for small lots to fill actual wants continues fair and prices rule steady at 16½c. per dozen for single cases. We quote : New laid, 15 to 15½c.; choice candled, 12 to 13c., and culls, 10 to 10½c. per dozen in round lots.

BEANS—The demand for beans is chiefly for small lots and the market is quiet, but prices are sustained at 80 to 90c. for primes, and at 95c. to $1 for choice hand-picked per bushel.

HONEY—Business in honey is slow for the season, which is due to the mild weather. We quote : Clover comb, 10 to 11c. ; bright extracted, 7½ to 8½c.; and dark, 5 to 5½c.

POULTRY—Owing to the mild weather the feeling in the poultry market was weaker and prices are generally lower. We quote : Turkeys, 9c. ; chickens, 6c. ; ducks, 9c. ; and geese, 5c. per lb.

GAME— The receipts of partridges are increasing, and although the demand for such is good prices have a downward tendency, sales of firsts being made to-day at 60c. and seconds at 40c. per brace, which figures show a decline of 10 to 15c. per brace since Friday.

POTATOES—The market for potatoes is quiet and prices are unchanged at 45 to 50c. per bag in car lots.

PROVISIONS.

A fair jobbing trade continues to be done in provisions, and the market is without any material change to note. We quote : Canadian pork, $15 to $16 per bbl. ; pure Canadian lard, in pails, at 7½ to 8c., and compound refined at 5½ to 5¾c. per lb.; hams, 12 to 14c., and bacon, 12 to 13c. per lb.

FLOUR AND MEAL.

The export demand for Manitoba grades of flour was duplicated again on Tuesday, but millers in some cases stated that owing to the scarcity of ocean freight at present to Scotland ports it checked business, and no further sales were made. There was also some enquiry from London and it is expected that business will result in a day or two.

ENAMELLED MEASURES

In ½ pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.

GOVERNMENT STAMPED

Superior to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode . . . .

The McCLARY MFG. CO.

LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER

Refusing Orders

Cottams Seed is never sold direct to bird-keepers. We refuse hundreds of dollars' worth of orders every year to make the trade go through the grocer. The loss of immediate profit, we calculate, will eventually be made up by the increased loyalty of grocers to Cottams Seed. Six patents protect its health—and song—giving properties.

Cottams Seed is sold by all wholesalers.

"Brand Your Goods,"

and see that each Package leaves your establishment carefully addressed. Send to us for "Address Stencils," Stencil and other Brands.

The Hamilton Stamp and Stencil Works,
Toronto Office 38 Colborne Street. **Hamilton, Ont.**

DAWSON & CO.

FRUIT, PRODUCE AND COMMISSION MERCHANTS,
32 WEST MARKET STREET
TORONTO.

FRUIT

Large quantities are now being handled by

McWILLIAM & EVERIST
WHOLESALE COMMISSION MERCHANTS
25 and 27 Church street,
TORONTO, ONT.

Consignments promptly and carefully handled. All orders receive our best attention.

Telephones:—Office, 645. Fruit Market, 2746.

HAMS
ROLLS
SHOULDERS

BREAKFAST BACON All New Stock Perfection in cure

F. W. FEARMAN - HAMILTON

The demand from local buyers continues good, a fairly active trade is reported at steady prices. We quote: Winter wheat patents, $4.65 to $4.90; straight rollers, old wheat, $4.40 to $4.50; straight roller, new, $4.20 to $4.30; bags, $2.10 to $2.25; best Manitoba strong bakers', $5 to $5.25; second do., $4.50 to $4.75, and low grades, $2.65 to $2.90; Hungarian patents, $5.40 to $5.65.

There was no change in the meal market. The enquiry for rolled oats is fair, of which the offerings are light and prices firm. We quote: Rolled oats, $3.40 to $3.50 per barrel, and $1.65 to $1.70 per bag; standard meal, $3.30 per barrel and $1.60 per bag.

The demand for grain is good, both from local and country buyers, and the market is active and firm. Ontario bran sold at $11, and shorts at $12 per ton in bulk; Manitoba bran, bags included, at $11.50 and shorts at $12.50 per ton.

BALED HAY.

There is no change in the situation of the hay market, prices being steady with a fair demand. No. 1 sold at $11 to $11.50, and No. 2 at $9 to $10 per ton, in car lots on track.

CHEESE AND BUTTER.

CHEESE—The cheese market is rather firmer to-day, the decline inducing some demand from shippers. We hear of transactions on spot at 9c. for strictly finest of Quebec makes. In this connection 6,000 boxes were offered at the wharf this morning, and sold at 8 5/8 to 8¾c., subject to warehouse inspection. Private cables indicate nothing new in the situation and the public cable is unchanged. We quote: Finest Ontario Septembers, 9½c.; finest Townships Septembers, 9¼c.; finest Quebec cheese, 8⅞c.

BUTTER — The butter market is unchanged, sellers' ideas being too high. The only business doing is on local account, which has no bearing on the export situation. Creamery butter is firmly held at quotations. We quote: Finest creamery, 18½ to 18¾c.; seconds, 18 to 18¼c.; dairy butter, 14½ to 15c.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.
ST. JOHN, N.B., Oct. 18, 1897.

THERE are quieter times in wholesale grocery lines than are appreciated by the dealers. While there is a good steady business doing at this season, the volume of trade should be larger. Collections are not as good as they should be.

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.
$2.50 per case; 80c. gallon.
THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

BROCK'S BIRD SEED

is the standard by which all good bird seeds are judged To say it is equal to "**Brock's**" is the highest praise that can be bestowed. 1-lb. ½-lb. pkts. All wholesalers. See you get it.

NICHOLSON & BROCK - TORONTO

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

EGGS AND BUTTER

We are buyers of Choice Butter and Fresh Eggs. Highest prices paid. Correspond with us.

THE WM. RYAN CO. LIMITED
70 and 72 Front St. East, - TORONTO

S. K. MOYER,

COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,
TORONTO, ONT.

Our Sales of
SMOKED **HAMS**
have been very large. We will hold special prices good for a short time longer. . .

D. GUNN, BROS. & CO.
Pork Packers and Commission Merchants,
TORONTO, ONT.

Agents for A. Booth Packing Co'y, Baltimore Fresh Oysters. Nova Scotia and Portland Cured Finnan Haddies received daily.

HUGH WALKER & SON

Wholesale Commission Merchants
GUELPH, ONT.

Extra Fancy Malori and Sorrento Lemons, Bananas, Cocoanuts, Sweet Potatoes, Spanish Onions, Cranberries, Peaches, Pears, Apples, Grapes, etc.

While a fair share of paper is promptly met, there is enough returned unpaid to make it unpleasant for the business men. Even city retailers are in many cases slow in payment of accounts. Potatoes are being quite freely received; they bring good figures. In rice, the English, which has supplied the market for some time, is again giving place to the Canadian cleaned. Spices show upward movement, as does tapioca. Markets are hardly as firm as last week. Hops have again advanced and higher prices are looked for. The demand here is light and does not show any increase. Prospects for increased export business from St. John during the coming winter continue to improve.

OIL—There is no change in price of burning oil. Demand is good. A schooner with a cargo of American oil for the Fredericton trade went up the river this week. Lubricating oil continues in light demand. In cod oil, the demand for which has been very light and the price of which has been very low, there is an improved feeling, and prices are quoted about 2c. higher. We quote: Best American burning oil, 17½ to 18½c.; Canadian water white, 16 to 17c.; Canadian, prime, 14 to 15c.; cod oil, 23 to 26c.

SALT—There is a good demand. The arrivals, which have been expected for some time, are not yet to hand. Some via steamer will be sure to arrive this week. Stocks as yet have been ample for all needs. In Canadian salt there are no changes to note. There is continued steady sale. We quote: Coarse, 47 to 50c.; Liverpool factory-filled, 85c. to $1; Canadian fine, 90c. to $1 per bag.; 5-lb. bags, in bbls., $3 to $3.25; 10-lb. bags, in bbls., $2.85 to $3; butter and cheese salt, bulk, $2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, $2 per case of 2 doz.; rock salt, $5 to $6 per ton.

CANNED GOODS — These lines still have continued attention, and even at the increased prices asked by canners, small jobbing orders are being taken, chiefly from buyers who lost the chance of the low prices early in the season. Most dealers are making large profits in canned goods—better than for years. Quotations show quite a range. Many say they have a good demand at the highest figure. In canned fruits, new goods are being received. Prices will be about as last year. Spot peaches are scarce. Apples show advanced prices, and packers do not offer at all freely. A further advance is looked for. New oysters are quoted. Demand here is light. Salmon, while a good many of last season's at the high price are carried over, some low prices are heard. We quote: Corn, 65 to 75c.; peas, 75 to 90c.; tomatoes, $1 to $1.10; gallon apples, $2.10 to $2.25; corned beef, Canadian, $2.40 to $2.50; American, 2-lb. tins, $2.60 to $2.70; 1-lb tins, $1.40 to $1.60; oysters, 2's, $2.10 to $2.20; 1's, $1.40 to $1.50; peaches, 3's, Canadian, $2.75 to $3; 2's, $1.75 to $1.85; American, 3's, $2 to $2.25; pineapple, $2.50 to $2.75; salmon, $1.15 to $1.20; lobsters, $2.50 to $2.60; haddies, $1.05 to $1.15; clams, $5 for 4 doz; chowder, $2.50 to $2.75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUIT—The interest during the week has been in Canadian grapes. The market has been overstocked, and they have been offered at very low prices. Peaches have been quoted low, but have fared better than grapes. The pears to hand are poor. Quite a quantity of Ontario tomatoes continue to arrive. In oranges the market is quite bare, but West India fruit is expected this week. Lemons show fair sale at even prices. Bog cranberries hold firm and prices are likely to continue well above last year's figures. In apples prices keep higher. Arrivals from Nova Scotia are very much smaller than usual; a great difference from last year. Even crab-apples, which last year were almost given away, are scarce and high. A few Ontario apples are here, and enquiries are being made for Ontario winter fruit. There is quite a good demand for sweet potatoes. We quote: Lemons, $5 to $5.25; oranges, $4 to $4.50; Gravenstein apples, $3 to $4; other kinds, $2 to $3; bananas, $1.50 to $2, pears, 50 to 60c. per basket; grapes, 18 to 20c; peaches, 50 to 60c.; Malaga grapes, $5; native bog cranberries, $4 to $5; per bbl.; Cape Cod cranberries, $7 per bbl.; sweet potatoes, $3.25 to $3.50 per bbl.; tomatoes, 30 to 35c. per basket.

DRIED FRUIT—Our dealers are very slow to catch on to low quotations when offered early in the season. They are bears in the market and look for lower prices, often later in the season waking up to the fact that they have lost the chance of a good profit. In some cases this was the way in canned goods. It was so with Valencia raisins, and California fruit, also with peels. Valencia raisins are the only new dried fruit yet to hand. There is a steady sale at full figures. California raisins are now about 1c. above last year's prices, at which most of the stock was bought, though later they were the same price as now. Coast prices are about ½c. below the highest figure, but are not as low as at first offered. Two-crown are easy, but it is doubtful if there is much change in 3-crown; 4-crown goods are firm, and London layers tend higher. They will cost more than Malaga Londons and have small sale here. Quite a few seeded are sold direct from the Coast. Currants are very scarce and new are anxiously looked for. Peels are scarce and many dealers are as yet short bought. Prunes will range higher this year than last. Evaporated apples are paying holders a good profit, but stocks are light. New are high and tending higher. Dried are scarce. We quote onions lower, but the market is firmer. We quote: Valencias, 5½ to 6c.; California L. M. 3-crown, 7 to 7¼c.; London layers, $1.75 to $2; currants, cases, 5¾ to 6c.; bbls., 5¼ to 5½c.; cartoons, cleaned, 7¾ to 8c.; bulk, cleaned, 6½ to 7c., prunes, boxes, 5 to 10c.; dates, 4½ to 5c.; dried apples, 3½ to 4c.; evaporated apples, 6½ to 7½c.; onions, $2.15 to $2.25 per bbl.; cocoanuts, $3 to $3.50 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 7½ to 9c.; Malaga loose muscatels, 6 to 6½c.; 4-crown L. M. Californias, 7¾ to 8c.; seeded muscatels, 1-lb. cartoons, 12 to 13c.; new Valencias, layers, 6½ to 7c.

SUGAR — A fair demand only is to be noted. Refineries have made new terms, allowing an extra 1 per cent. discount on lots of 250 barrels or over. They are finding more demand here as the large stock that was here is getting worked off. We quote: Granulated, 4⅛ to 4¼c.; yellows, 3⅜ to 3¾c.; Paris lump, 5½ to 5¾c.; powdered, 5¼ to 5½c.

MOLASSES—Another small cargo of Porto

FANCY
MOUNT ROYAL MILLS
INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACÉ
D. W. ROSS CO.
Agents
RICES

We Control

the best dairies in the highlands of eastern Nova Scotia Special attention is given to feeding, stabling, care of milk, etc., etc., and only the best milk is used.

Canada Milk Condensing Co., Limited,
Antigonish, N. S.

The Club Coffee

Clubmen always want the best. That is how this Coffee gets its name. There are still a few towns unrepresented. Do you want a *good thing ?* Write

Ewing, Herron & Co.
Coffee and Spices
Montreal.

Ask our Travellers to show you our LEADERS in BULK

Ceylon and Young Hyson

TEAS

SPLENDID VALUES.

Agents in Canada for ENGLISH BREAKFAST HOP TEA.
Pounds and Half Pounds. ✦ Once Tried Always Used.

BALFOUR & CO., HAMILTON

Do you sell Sterling Pickles ?

If you do your customers get a thoroughly good pickle at a low price. . . . . .

ONIONS, CAULIFLOWER,
CUCUMBERS, MIXED, CHOW.

All in neat bottles suitable for family trade. . . . .

Write for prices to

T. A. LYTLE & CO.
Vinegar Manufacturers, TORONTO

Currants Valencias Sultanas

Every grade now in store at bottom prices.

WARREN BROS. & CO.
TORONTO.

Extra Choice

Hams Bacon
Pure Lard
Mess Pork

PARK, BLACKWELL & CO. Limited
Pork and Beef Packers,
TORONTO

BUY

Ivory Bar Soap

THE BEST MADE

CURRANTS

"Crescent" in cases.
"Fine Filiatra" (our quality.)
Barrels, ½ Barrels and ½ Cases.
Provincial (½ cases.)

Another large shipment now in store.

PERKINS, INCE & CO.
TORONTO.

THE ORIGINAL

"London Pearl" Cocoa

EXQUISITE

"French" Chocolate

In quarter pounds.

Todhunter, Mitchell & Co.
Manufacturers
TORONTO

Rico is to hand this week. This makes about one thousand more casks than it was expected earlier would be here. Still the market is not overstocked. Other grades are in light supply and the market had very little Porto Rico here before. Barbadoes is held firmer for best. A little old is still here that could be bought low. New Orleans is now on the market. Prices are higher. We quote: Barbadoes, 23 to 25c.; Porto Rico, 28 to 30c.; New Orleans, barrels, 28 to 30c.; Antigua, 22 to 23c.; syrup, 36 to 38c.; St. Croix, 20 to 22c.; Demerara, 33 to 34c.

DAIRY PRODUCE—Market seems dull. Butter is still dull. Very little sale for creamery, as buyers will not give the price. In eggs, sale is slow. Quite a quantity of held stock is offered and that affects the market. The local demand for cheese all through the season has been light. Fair stocks are held here, and prices are hardly as firm. Stock in the province unsold is not large, and little, if any, decline is looked for. We quote: Dairy butter, 15 to 17c.; creamery, 19 to 20c.; prints, 20 to 22c.; cheese, 10 to 10½c.; eggs, 13 to 13½c.

FISH—There have been a good many pickled herring arriving this week, and prices of bay herring are rather lower, though a good steady demand is expected. Shelburne and Canso are not turning out as well this season. Smoked herring are coming to hand, much better quality than last year; smaller, brighter fish, and not as salt. Some were shipped to Scotland this week. For that trade they are repacked into larger boxes. Boneless fish trade is now active, and prices are now about as last year, though the fish in the first place are higher. Dry cod fish hold their price. Pollock is higher. We quote: Large cod, $3.35 to $3.50; medium, $3.15 to $3.25; pollock, $1.35 to $1.50; bay herring, $1.40 to $1.50 per half-bbl.; smoked, new, 7½ to 8c.; shad, half-bbl., $4.50 to $5; boneless, 2½ to 4c.; cod, 6 to 6½c.; Shelburne, bbls., $2.75; half-bbls., $1.85 to $1.90; Canso, $5 to $5.25 per bbl., ; do. half-bbl., $2.75 to $3; wolves, $2.25 to $2.50 half-bbl.

PROVISIONS—There is a firmer market, but in clear pork there is still enough old here to keep the price down. Mess pork is light stock, and firm. Plate beef tends higher. Supplies are at present coming from Boston. In hams, American still have the advantage in price, but our local cured for retail trade are preferred. Lard is still moving up, although a good stock is held. We quote: Clear pork, $14.50 to $15.50; mess, $13 to $14; plate beef, $13.50 to $14; hams, 12 to 13c.; rolls, 9½ to 10c.; pure lard, 7¾ to 8c.; compound, 6½ to 6¾c.

FLOUR, FEED AND MEAL—In flour, trade is rather quiet with prices easy. Oatmeal shows no change. A further advance not looked for at present. Oats show quite a range. New Brunswick oats are now freely offered. They are lower than Ontario, the latter being preferred. Cornmeal is rather lower again. There is a good demand. In feed, prices are still high and it is difficult to get. Buyers are rather advised to postpone buying. Beans are easy and stocks ample. Hay is quiet. We quote as follows: Manitoba flour, $5.75 to $5.80; best Ontario, $4.90 to $5; medium, $4.75 to $4.80; oatmeal, $3.65 to $3.70; cornmeal, $2 to $2.05; middlings, car lots, in bulk, $16 to $16.50; bran, do, $14.50 to $15; hand-picked beans, $1.20 to $1.25; prime, $1 to $1.10; oats, 34 to 36c.; hay, $11.50 to $12.50; barley, $3.15 to $3.25; round peas, $1.25; split peas, $3.25 to $3.30; yellow eye beans, $1.75.

ST. JOHN NOTES.

A cargo of 343 pkgs. of Porto Rico molasses arrived this week from Fajardo.

C. & E. Macmichael have added Burnham's clam bouillon and Burnham's Hasty Jellycon to their stock.

A. H. Calhoun, late of Fowler & Calhoun, cornmeal millers here, is about to start a cornmeal mill in Wolfville, N.C.

The fire in Windsor, N.S., one of the large and progressive towns of the province, on the night of the 16th, destroyed about seven-eighths of the town, including the business portion. Upwards of 3,000 people are homeless. St. John, Halifax and other places were prompt with aid, but the winter season is near at hand and much will be needed during the next few months to prevent actual suffering. Western friends will no doubt do their part.

Notwithstanding the very low freights on flour, etc., from Ontario to Nova Scotia points, which allow this class of goods to be landed there at a lower rate than to St. John, large quantities of these goods still go to Nova Scotia points via Boston by schooner, which is what the low rates were intended to check. The following show the shipments in that way for a week, which was only an average one: 150 bbls. flour, 25 bbls. cornmeal, to Meteghan, per schooner Windsor Packet; 8,000 bushels corn, 350 bags bran, to Halifax, per schooner Neva; 455 bbls. flour, 300 bags oats, 150 bbls. rolled oats, 300 bbls. cornmeal, to Windsor, per schooner Marguerite; 100 bbls. flour, 40 bags mill feed, 45 bags oats, 44,891 feet pine plank, to Dorchester via Grand Manan, per schooner Glenera; 125 bbls. cornmeal, to Windsor, per schooner Grace Rice; 300 bbls. flour, 625 bbls. cornmeal, to Five Islands, N.S., per schooner Ava; 150 bbls. flour, 325 bbls. cornmeal, to Tusket, per schooner Sandolphon; 150 bbls. flour, 125 bbls. cornmeal, to Belleveau Cove, per schooner Mercedes.

MANITOBA MARKETS.

WINNIPEG, Oct. 18, 1897.

WITH regard to wheat, the markets in the country are very erratic, caused, no doubt, by small deliveries and the feeling of uncertainty as to what will be done. This makes people so anxious for wheat that some have paid a higher price for it than they can get. The great difficulty, however, is the scarcity of cars. Many of the elevators are full to the roof. The sample still continues excellent. A general price is 76c. on an 18c. freight rate. The light deliveries are caused now, not so much by eagerness on the part of farmers to hold for higher figures, but because they are busy fall ploughing and will not deliver more wheat until the roads freeze up. Business is brisk in all lines of food stuffs and groceries, and some changes of interest are noted in the different lines.

BUTTER—The situation here remains unchanged. A few factories are still making and are holding for 21c., which by experts is considered rather foolish, as the prices for creamery have been speculative all summer and are not likely to go higher, as most of the dealers have secured all the stock they want; but creamery butter is a very good seller at 20c. Dairy is just where it was last week.

EGGS—Market firm. Demand and supply just about equal at present. Dealers are paying 15c. and selling at 16 to 17c. Retail price is 25c. for a first-class article.

CURED MEATS—This market is very peculiar, possibly due to insufficiency of stock coming here, or from too high a price being paid to compete with American goods. Large quantities of the latter are being imported. Prices run about as follows: Breakfast bacon, backs, 10½ to 11c.; do., bellies, 12 to 12½c.; short spiced rolls, 9 to 10c.; hams, 16-lb. average, 11½c.; small shoulders, 9c.; dry salt, short clear, 8¼ to 8½c.

EVAPORATED FRUITS—Prunes are now on the market, and are in good demand, with prices about the same as last year. In fact, all kinds of evaporated fruits are in good demand. This may be attributed to the high price of apples. Evaporated apples, from jobbing houses, are 10 to 10½c. per lb. Dried apples are not offering freely, and it will in all probability be February or March before a reasonable price can be secured. There is no doubt

WILLIAMS BROS. & CHARBONNEAU'S

PICKLES

EAST INDIA PICKLES
FANCY SWEET MIXED
FANCY SPICED CHOW
FANCY SPICED MIXED
FANCY SWEET GHERKINS
FANCY SPICED ONIONS
FANCY SPICED GHERKINS
MRS. JONES CATSUP

½ pints and pints.

The BEST VALUE offering.

Ask your wholesaler.

A. E. RICHARDS & CO. Agents, HAMILTON

Pickles.

NEW CROP of Heinz Tomato Products now ready for the Trade.

TOMATO KETCHUP
TOMATO CHUTNEY
TOMATO SOUP
BAKED BEANS with Tomato Sauce

For sale by

Hudon, Hebert & Cie., Montreal.
H. P. Eckardt & Co., Toronto.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE always bear this Keystone trade-mark.

H. J. HEINZ Co. KEYSTONE PICKLING & PRESERVING WORKS TRADE MARK PITTSBURG, U.S.A.

that owing to the high price of green apples and raisins all classes of California evaporated fruits will be ready sellers on this market for some time to come.

CURRANTS—In barrels are on the market at 6½c., and in cases at 7 and 7½c.

RAISINS—Valencias, fine off-stalk, $1.70 to $1.75 per box, according to brand; layer raisins, $2. California raisins are behind importations of Malaga blue fruit. One house has already received Connoisseur clusters, extra dessert and fancy Buckingham clusters.

CANNED GOODS—Tomatoes still continue high and hard to obtain at reasonable figures. Eastern packers claim that their pack will not be heavy, in fact many of the factories are declining to fill contracts. Some of the buyers, however, are skeptical as to this report, thinking it just possible that the very fine fall in Ontario may have caused more of these goods to be put up than packers are willing to allow. Nevertheless, the fact remains that tomatoes are going to be high. Present prices are quoted at $2.20 for first pack, $2.10 for ordinary. Corn is without material change. It is evident that a sufficient quantity has been packed to meet the demand. New corn is freely quoted at $1.50 to $1.60 per case. Pears and peaches are cheap this year for good packs compared with former seasons. Crop seems to have been large and fine. Prices will not be settled for a few days yet. There seems little doubt that peas are a short pack and prices will be high. Beans, wax and string, supply good and prices about the same as last year at $1.65 to $1.75 per case.

RICE—Market firm and steady. The crop in Japan was reported as very large, but owing to a typhoon it is now doubtful what percentage of it will be realized. China rice is selling freely at about the usual price, 4¾ to 5c. per lb.

SYRUPS—Market is very firm, owing to the fact that it is hard to obtain a bright article from Montreal refiners at prices to compete with the American glucose. Heavy sales have been arranged with American houses within the last few days, and they are now quoting for fancy bright stuff 3c. lb.

NUTS — New Tarragona almonds have arrived and prices are low when compared with Valencia stock. It is believed that we have never had soft shell Tarragona almonds delivered in Winnipeg at the price quoted to-day—11 to 11½c. per lb. New Grenoble walnuts will arrive about the middle of November; the quality is unquestionably fine and prices about the same as last year. New filberts are not yet in, but they are expected daily. There is no change in Brazils, pecans or Virginia peanuts.

COFFEE—Rios are a little easier, there being a decline of about 1c. per lb. since last week. Mochas and Javas unchanged.

TOBACCOS—Market is in a peculiar position. Macdonald has advanced 3c., but Tuckett's prices remain unchanged. This may possibly lead to a change and something new within the next few days.

SALT—Nothing new in this product, except the rumor of a possible advance.

CEREALS—This market is very firm, with no indications of a decline.

LONG-SUFFERING MERCHANTS.

Editor GROCER,—Some little time ago it was impossible to get either jars or information from the manufacturers; consequently both farmers and consumers were great sufferers. Plenty could have been procured in the States, but retailers were afraid to bring them in for fear of heavy home supplies being dumped on the market. To-day the country wants syrup, but what is offering is poor stuff. No good table syrup obtainable and no variety. How long are manufacturers to have the "whip-handle?"

MIXED PICKLES.

A despatch from Vancouver, B.C., says that during the quarter just closed the value of exports to the United States from Vancouver Consular District amounted to $702,906. Of this sum $217,226 was matte, $311,403 galena, $94,508 bullion. Shipments of lumber and fish have fallen off.

BUY THESE GOODS

Why? They will make you money. They are all trade winners. They don't require Premium to make them sell. Quality is their greatest advertisement. Their sales are increasing daily. What better could you want?

For sale by all leading Wholesale Grocers.

Manufactured by **THE ALPHA CHEMICAL CO., BERLIN, ONT.**

LONDON RETAIL GROCERS.

THE London Retail Grocers' Association held its regular monthly meeting on Oct. 12, with Mr. F. Harley, president, in the chair.

The chairman of the Finance Committee, re picnic, reported that there was an account presented to him for some work done on the park and the account should be either paid or thrown out. It was ordered that the account be paid.

Mr. Branton, treasurer, reported that he had not prepared a detailed statement of the finances in connection with the picnic.

A communication from Hamilton association was read requesting co-operation in an effort to obtain a change in the present Act whereby civil service employes' salaries are exempt from garnishee.

This question has received considerable attention in the London association for several years past; in fact, the agitation for a change of the Act received its impetus from this association some three years ago, and the members are pleased to note that the several associations throughout the Dominion are taking the question up.

The secretary was instructed to reply to the communication from Hamilton association, informing them that London association are heartily in sympathy with the movement, and will do all in its power to assist in obtaining a change in the Act.

The question was asked as to the practice of the members regarding imperfect fruit jars returned by customers. Several of the members replied that in many cases they had found it policy to exchange, but that there is considerable loss in doing so.

The imperfections complained of were in the top of the jar, it not being evenly ground down, and when the rubbers are put on they do not make the jar air-tight.

The members could not suggest any redress, except to return them to the wholesale firms or manufacturers, as the case may be. It was thought that the manufacturers' attention should be called to the matter, but as the season is now about over no action was taken.

After a pleasant chat on the state of trade generally and the advance in the price of canned goods in particular, the meeting adjourned, the remark being made that such discussions or talks on live questions would benefit the trade, and more of it would do good and probably bring out some of the members who do not attend the meetings as they should. The next meeting will be held on Nov. 9.

E. SUTTON,
Secretary.

TWO STORES CONTRASTED.

ONE day last week the writer was riding along Market street in West Philadelphia when his attention was attracted by two retail grocery stores, one on the southwest corner of a certain square and the other on the southeast corner. These two stores embodied two as distinctly different types as it is possible to imagine. One was the branch store of a prominent Market street house, and the other a branch of a concern whose importance seems so great in its own eyes that it finds it necessary to use the names of both large oceans in describing itself.

The store which was the branch of the Market street store glittered with handsome lights, clean glasses and attractive displays. The windows were scrupulously clean, and the front was tinted in some dark, inconspicuous color. The glimpse of the store's interior afforded by the large windows disclosed the most modern appointments, the utmost cleanliness and the quintessence of up-to-dateness in every respect. It was an ideal high-grade grocery store.

The other store—the branch of the two oceans concern—was the very antipodes of this in every respect. The front was painted in a glaring red, and across it ran a row of dingy gas lights. The windows were small, none too clean, and gave but an imperfect view of the interior. From what one could see of the inside appointments, the manager's idea of good advertising runs largely to large gaudy posters, bearing signs in red paint or ink, exploiting the gigantic bargains which had been perpetrated "for that day only."

These two stores, though on opposite corners, probably do not conflict with each other to the slightest degree. The class of people attracted by one would have absolutely no use for the other. They are as wide apart as the classes of people whose trade they respectively draw.

The moral of this is that a grocery store which attempts to be so cosmopolitan in its character as to please everybody, is seldom, if ever, a success. The better classes demand a little more daintiness in the appointments, a different class of goods, a more exclusive service. The masses care nothing for these; what they are after is low prices.

The moral of this is that the grocer should deliberately select the class of people he expects and desires to reach, and should carefully aim at this class in all of his business acts. And it is well to bear in mind that if you aim for the better class you will get a certain proportion of the lower class, while if you aim at the latter you will probably get none of the better.—Grocery World.

FEDERAL FRUIT INSPECTOR.

The Montreal Grocers' Association have already secured 1,700 signatures of city grocers to the petition which they will present to Parliament, asking for the appointment of a Federal fruit inspector. The signatures comprise the names of nearly all the prominent fruit dealers in the city. The association has also decided to ask the Government to make the salaries of civil servants attachable, the same as the salaries of other members of the community. In this demand the Montreal grocers will be joined by delegations from Toronto, London, Ottawa, Kingston, and other cities.

Arrived

Solari's	Finest	"4 Stars"	Figs	10-lb. boxes
do.	Fine	"3 Stars"	"	10 " "
do.	Choice	"6 Stars"	"	10 " "
do.	Choice	"6 Stars"	"	20 " "
do.	Fine	"3 Stars"	"	14-oz. "
do.	Fine	"3 Stars"	"	10-oz. "
do.	Good	"Quality"	"	10 and 20-lb. boxes
do.	do.	do.	"	in bags

Fine "Filiatras" Currants

in barrel, ½ barrel, ½ case.

Solari's	Choicest	Sultana	Raisins
do.	Choice	do.	do.
do.	Extra	do.	do.
do.	Finest	do.	do.

ROGERS'	Fine	Off-Stalk	Valencia Raisins
do.	Finest	Selected	do. do.
do.	Finest	Ondora	Layer Raisins

OUR PRICES HAVE BEEN CUT AS CLOSE AS POSSIBLE.

We have Bargains in Japan and other grades of Teas

Write for Samples and Prices.

LAPORTE, MARTIN & CIE.

MONTREAL.

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

T. KINNEAR & CO. have in stock shipments of currants, consisting of fine Filiatras in cases and half-cases, and "Excelsior" Vostizzas.

H. P. Eckardt & Co. are offering great values in green Rio coffee.

Eleme figs in 10-lb. 4-row boxes are in store with T. Kinnear & Co.

Stephens' pickles, patent stopper, are in stock with the Davidson & Hay, Limited.

See Laporte, Martin & Cie's advertisement. There may be something you want.

H. P. Eckardt & Co. are offering extra fine value in Ceylon and Indian teas at 12c. per lb.

California prunes, 60-70's to 90-100's, have been received by the Eby, Blain Co., Limited.

H. P. Eckardt & Co. have received another shipment of Barataria shrimps in 1-lb. tins.

Laporte, Martin & Cie have received a consignment of fine figs, which they offer at close figures.

"Circle" tea books can be had on application to Lucas, Steele & Bristol by buyers of this brand.

Dawson & Co. have the first arrival of Jamaica oranges of this season. They are good and sweet.

The Davidson & Hay, Limited, report a shipment of sardines in tomato sauce to hand this week.

Dawson & Co. report special demand for apples. Holders might do well to communicate with them.

Grenoble walnuts and Valencia shelled almonds have just come to hand with the Eby, Blain Co., Limited.

"We have a complete stock of herrings and codfish at bottom figures," say the Davidson & Hay, Limited.

Rutherford, Marshall & Co. report that they need a large amount of first-class butter to supply immediate wants.

George Foster & Sons report that they are now in a position to ship all back orders for "Golden Leaf" Japan tea.

"Royal" salad dressing is in store with Lucas, Steele & Bristol. When looking for choice Roquefort cheese write them.

Lucas, Steele & Bristol: "Yes, our 'Something Sweet' in 2-lb. cans is pleasing every one. When required we pack our 'Tiger' and 'Bargain' molasses in 25 and 38-lb. pails."

Just to hand, George Foster & Sons, another car of "Atlas Brand" molasses, an extra fine sample at low prices.

The Eby, Blain Co., Limited, have in store fine, extra and choicest Sultanas, claimed to be the very finest goods packed.

A full assortment of Jergen's heliotrope, vegetine and assorted toilet soaps is in stock with the Eby, Blain Co., Limited.

T. Kinnear & Co. are in receipt of a shipment of new season's California prunes, consisting of 40-50's, 50-60's, 70-80's, 90-100's.

A full line of Burnham's preparations—clam bouillon, clam chowder and beef, iron and wine—is in store with the Eby, Blain Co., Limited.

The Eby, Blain Co., Limited, report heavy sales for syrups and molasses during the current month, special values proving the attraction.

The Davidson & Hay, Limited, received a shipment this week of Naples oblong filberts. These are particularly fine filberts and are selling off well.

Now in stock at George Foster & Son's, Brantford, new Eleme figs in 12 and 28-lb. boxes; Arguimbau's Valencia raisins in all grades, also new currants.

The Eby, Blain Co., Limited, report increasing sales for domestic kippered herrings—considered by some buyers as equal to the imported article.

D. Gunn, Bros. & Co. have been receiving orders for creamery and dairy butter from points which formerly were in the habit of shipping butter.

W. H. Gillard & Co. are offering a wide range of Japan teas, high and medium grades, which, considering the advanced market, should interest buyers.

D. Gunn, Bros. & Co. are figuring on a largely increased trade in pickled eggs during coming months. The quality this season of this line of eggs is unsurpassed.

All grades of Valencia, Malaga, Sultana, and California raisins can be had from Laporte, Martin & Cie. They are receiving large quantities and their prices are low.

Half-bbls. choice sockeye salmon are now arriving with Lucas, Steele & Brtstol. Their "Empire" brand of 1-lb. cans is handsomely packed — the "Old Flag" looks well.

H. P. Eckardt & Co. now have Griffin & Skelley's evaporated peaches and apricots in 1-lb. packages, which saves greatly in weighing out; also French prunes, all sizes, in 25-lb. boxes.

W. H. Gillard & Co. have some exceptionally fine jams and jellies in stock, in 7, 14 and 30-lb. pails. These goods, while of Canadian manufacture, compare favorably with any imported, and the price considerably lower.

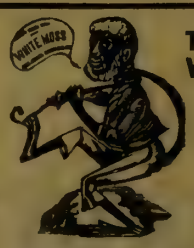
"We have an unsurpassed assortment of figs, comprising 1-lb. and 2-lb. glove boxes, 5's, 8's, 10's, 12's, 25's, 45's and 50's, finest Erbeyli layers imported from the best Smyrna growers, which we quote exceptionally close. We have also Naturals in 25-lb. boxes and 60-lb. bags, Comadres in taps and 'Diova' Turkey figs in 35-lb. boxes for those who require lower priced goods," say the Eby, Blain Co., Limited.

CALLED HIS FRIENDS TO THE OPENING.

Mr. Geo. S. Winter, grocer, Brantford, Ont., has had erected for his use one of the best equipped retail establishments in Western Ontario, including a very fine basement, which latter adds much to the general convenience of the establishment.

The Brantford Courier says: Mr. Winter has been in the grocery business in Brantford for the past eleven years and has had the pleasant satisfaction of seeing his business each year grow steadily larger. This is largely owing to the general excellence of his goods and the excellent service rendered. His stock of fancy groceries is probably the largest in Brantford to-day. Two wagons are used in delivering, and orders are called for and delivered each morning, with the exception of Saturday, to all parts of the city. With the more modern new premises and improved facilities for serving his customers this business will no doubt show the same substantial growth in the future that it has in the past.

To open his new store to the public, Mr. Winter held a reception on Thursday, Friday and Saturday last week, inviting the residents of Brantford and vicinity to see the new store and its equipment, and to partake of his best tea or coffee and biscuits. The reception was a great success, as Mr. Winter's enterprise well merited.



The Monkey Went up a Tree

and threw down a lot of Cocoanuts for shipment to Montreal to supply the fastidious taste of the best families in Canada with pure fresh made

WHITE MOSS COCOANUT

to be manufactured under the supervision of an expert of many years experience. Ask your jobber, or write us for samples.

Canadian Cocoanut Co.
MONTREAL

HE IS A TEA EXPERT.

MR. ROBERT D. ROSS, manager of the "Kolona" tea department of the Eby, Blain Co., Limited, has severed his connection with that company and assumed the management of "Monsoon" tea.

"Mr. Ross," remarked a well-known broker to THE CANADIAN GROCER, "has a particularly good knowledge of the requirements of the tea trade in Canada. We brokers consider him one of the best judges of tea on the street."

Package teas and tea blending Mr. Ross has made a specialty of, and during his career as a tea man he has been with such firms as the Salada Tea Co. and the Eby, Blain Co., Limited, to say nothing of his experience behind the retail counter.

Mr. Ross is a young man, and he has a bright future before him in the particular occupation in which he is engaged.

Prior to his departure, Mr. Ross was presented by his fellow employes in the Eby, Blain Co., Limited, with a handsome signet ring. He is evidently popular, as well as an expert tea man.

GROCERS AND MILLERS AGREE.

The millers and grocers of Grand Rapids, Mich., have got together in a common-sense agreement and are helping one another. The agreement is reciprocal and both sides profit by it. The grocers were caused much trouble by price-cutters, so the retailers' association pushes the sale of home-made flour and the millers refuse to supply flour to dealers who cut the established price. This is equitable and helps to keep the flour trade in a healthy condition, as well as to encourage the use of home-made flour. Price-cutting wars are of no advanatge to the grocer, and the miller often loses a large book account as the direct result of it, hence both parties to the agreement are interested in the maintenance of prices.—American Miller.

CANADIAN FLOUR IN THE WEST INDIES.

Our excellent contemporary, THE CANADIAN GROCER, gets wrathy over the report of the Canadian agent at Trinidad to the Dominion Government to the effect that Canadian brands of flour have been driven out of the island by United States flour, not because of superior quality, but by cheaper freight rates. It says Trinidad's imports of flour are not large, only between six and seven hundred thousand dollars' worth annually, but it wants the freight rates straightened out. The rate from Halifax is 30 cents, and from United States ports 25 cents, which seems a very small discrimination considering the difference in distance. And it seems only a question of a short time when even the United States Atlantic ports will have to abdicate much of their trade with the West Indies, Central and South America in favor of the Gulf cities. And this will be exactly for the same reason as prevents Halifax from exporting flour thither now. It is a question of proximity.—American Miller, Chicago.

LATE TRADE NEWS.

W. H. McCutcheon, grocer, London, has compromised at 50c.

Wintermute & Co., general store, Cayuga, have assigned to F. W. Wintermute.

The stock of Abbott Bros., Queen street east, Toronto, has been sold for $600.

Frank Kaiser has purchased George J. Smith's grocery and liquor business at the corner of Bold and Caroline streets, Hamilton.

TRADE CHAT.

MR. McKEE, store-keeper of Orton, owns a hen which is in the big egg laying business. Her latest production is a double egg, one inside of the other, and both perfectly formed. Mr. McKee, on finding the egg, broke it to see if it had a double yoke, and discovered the other egg inside.

In addition to the American withdrawals the Bank of England has lost sovereigns for shipment to Egypt recently.

Peter Clark & Co., Sarnia, are having a granolithic walk laid in front of their grocery store, which when completed will add much to the appearance of both the premises and the street.

A mysterious disappearance is that of Mrs. Elizabeth Ballard, who kept a grocery store in Windsor. On June 22 she left home to join her three children in London, and has not been seen since.

EUROPEAN CATFISH.

A large member of the catfish family is found in some European rivers, and it is a formidable beast. The Germans call it "wels," but do not eat it.

The Bohemians have a proverb, "Every fish has another for prey;" the wels (Silurus) has them all. Harper's Round Table says that it is the largest fresh water fish found in the rivers of Europe, except the sturgeon; it often reaches five or six feet in length. It destroys many aquatic birds, and we are assured that it does not spare the human species. On the 3rd of July, 1700, a peasant took one near Thorn that had an infant entire in its stomach. They tell in Hungary of children and young girls being devoured on going to draw water; and they even relate that on the frontiers of Turkey a poor fisherman took one that had in its stomach the body of a woman, her purse full of gold, and a ring. The fish is even reputed to have been taken sixteen feet long.

Distinguished...

from other brands by its **purity** and **excellence.**

RICE'S PURE SALT

"THE SALT OF THE EARTH."

Every package guaranteed to give highest satisfaction.

Sole Manufacturers

THE NORTH AMERICAN CHEMICAL CO. Limited

GODERICH, ONT.

HOW WORRY AFFECTS THE BRAIN.

MODERN science has brought to light nothing more curiously interesting than the fact that worry will kill. More remarkable still, it has been able to determine, from recent discoveries, just how worry does kill.

It is believed by many scientists who have followed most carefully the growth of the science of brain diseases, that scores of the deaths set down to other causes are due to worry, and that alone. The theory is a simple one—so simple that anyone can readily understand it. Briefly put, it amounts to this: Worry injures beyond repair certain cells of the brain; and the brain being the nutritive centre of the body, the other organs become gradually injured, and when some disease of these organs, or a combination of them, arises, death finally ensues.

Thus does worry kill. Insidiously, like many another disease, it creeps upon the brain in the form of a single, constant, never-lost idea; and, as the dropping of water over a period of years will wear a groove in a stone, so does worry gradually, imperceptibly, but no less surely, destroy the brain cells that lead all the rest—that are, so to speak, the commanding officers of mental power, health and motion.

Worry, to make the theory still stronger, is an irritant at certain points, which produces little harm if it comes at intervals or irregularly. Occasional worrying of the system the brain can cope with, but the iteration and reiteration of one idea of a disquieting sort the cells of the brain are not proof against. It is as if the skull were laid bare and the surface of the brain struck lightly with a hammer every few seconds, with mechanical precision, with never a sign of a let-up or the failure of a stroke.

Just in this way does the annoying idea, the maddening thought, that will not be done away with, strike or fall upon certain nerve cells, never ceasing, and week by week diminishing the vitality of these delicate organisms that are so minute that they can only be seen under the microscope.—Pharmaceutical Products.

WHY SWEAR AT ALL?

Washington and Beecher never swore but once, and Thomas Jefferson and U. S. Grant never swore. The Japanese and Indians have no oaths in their language. The North American Review once gave expression to the following: "The fierceness of men's profanity is in inverse ratio of the affluence of their ideas. The profanest men within the circle of your acquaintance are all afflicted with a chronic weakness of intellect. The utterance of an oath, though it may prevent a vacuum in sound, is no indication of sense. It requires no genius to swear." If this were known of all Americans henceforth there would not be any profanity outside our insane asylums. In his "Norwood" Beecher gives utterance to the following needed lesson: "There is much pious swearing. A bold man means swear, and says it. A timid man means swear, but says 'gracious.' All interjections are swearing—a kind of latent oaths. Legion is the name of methods used for breaking men of their profanity." Soldiers of our colonial days received for every oath 25 lashes. P. T. Barnum was cured of this habit by having to pay a fine of $20.

SARCASTIC.

"Whereas, The crop of wheat in the United States is said to be unusually large; and

"Whereas, The price of wheat has been advanced by the money power; be it

"Resolved, That the condition of the farmer can never be improved by large crops or large returns for the same due to the iniquitous machinations and manipulations of Wall street; and

"Resolved, That we view with alarm and denounce with indignation the alleged increase in the production of wheat and the demand for the same; and

"Resolved, That the alleged foreign demand for wheat is indubitably an artificial crisis produced by the Rothschilds; and

"Resolved, That the wheat crop and the price of wheat cannot be increased or made normal by natural and honest means until the free coinage of silver and the ratio of 16 to 1 has stimulated nature, boomed prices and relieved the downtrodden farmer from the clutch of the usurer and the money shark.

"Resolved, That in the present condition of things, large crops and large prices for the same are an outrage and a curse, and a distinct insult to the Popocrats and Populists"—New York Sun.

A BROOKLYN SODA WATER SIGN.

"In the borough of Brooklyn the other day," said a Manhattan Islander, "I saw standing on the sidewalk, in front of a drug store, a sign that read like this:

TRY OUR ORANGE PHOSPHATE.
IT IS SODA-LIGHTFUL.

"I did not try the orange phosphate, but if it is as good as the sign I am satisfied it is good enough."—New York Sun.

SEEDLESS FRUITS.

More important, probably, than eliminating the thorns on trees and bushes is the extermination of objectionable seeds. The seeds of oranges, grapes, apples, pears and similar fruits are no longer absolutely necessary for the production of plants and trees. Nature slowly and grudgingly relinquishes her right to mature seeds—the secret that she has guarded so carefully for perpetuating many of her choicest species. Before horticulture was reduced to a science most plants depended upon the seeds for their existence, but in these modern days, when budded and grafted stock give more satisfaction than seedlings, they are superfluous to a degree. We might not be able to get along without any seeds, for seedling stock must continue to be raised so long as fruit trees are in demand, but, as all choice stock is budded or grafted, the seeds of our leading varieties of oranges, grapes and apples could be easily dispensed with.—Lippincott's.

PRINCE EDWARD ISLAND POTATOES.

Our St. John, N.B., correspondent writes: "The present price for potatoes is causing large quantities to be brought to market. In Shediac dealers are buying freely at $1 per barrel. One buyer took in 2,000 barrels in one day. Contrary to reports from many other places, the potato crop on Prince Edward Island is an average one, and the quality particularly good. This is the more appreciated as good returns are expected, the American market taking most of the stock. Of course, the high American duty will somewhat affect the price, but it will be largely paid by the consumer. Prices at present on the Island are ranging from 20 to 25c. per bushel."

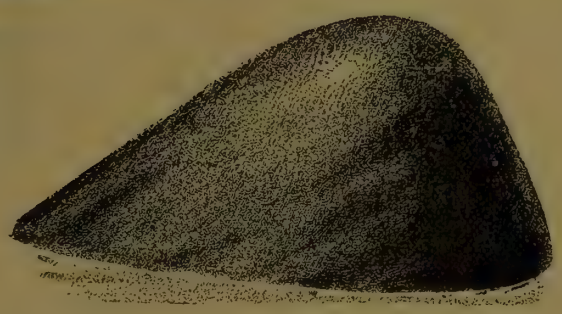
ROYAL JUBILEE OIL
Is the Best Burning Oil in the Market.
ROYAL OIL COMPANY
SOLE MANUFACTURERS
Geo. Anderson, Manager. Toronto

WANZER.
Improved Wanzer Lamp
Non-explosive, no chimney, best light, burns Canadian oil perfectly. Soon saves its cost in oil and chimneys. Liberal discounts to the Trade. Every Lamp tested.
WANZER LAMP & MFG. CO.
HAMILTON.

Ceylon and Indian Teas

don't taste

fishy, like those of Japan—
nor are they suggestive of



dirt

and uncleanly methods of preparation like the teas of China.

CEYLON AND INDIAN TEAS

are always pure, clean, healthful, invigorating and satisfying. Every merchant handling Ceylon and India teas finds his tea trade improving.

Do you sell Ceylon and India Teas?
If not, why not?

FOUND AT LAST

THE . . .

"PRAESERVO"

CASE

A Perfect Cabinet for

RAISINS
PRUNES
CURRANTS
EVAPORATED FRUITS
Etc., Etc.

No shrinkage
No drying up
No loss in weight

Fruit kept Moist and Fresh always.

Height, 76 in.; width, 41 in.; depth, 28 in.

Write us for Descriptive Catalogue.

ARTHUR P. TIPPET & CO., MONTREAL

AN IRON WILL.

"I CAN'T! it is impossible!" said a lieutenant to Alexander, after failing to take a rock-crested fortress. "Begone!" thundered the great Macedonian; "there is nothing impossible to him who will try." And at the head of a phalanx he swept the foe from the stronghold.

"You can only half will," Suwarrow would say to people who failed. He preached willing as a system. "I don't know." "I can't," and "impossible" he would not listen to. "Learn!" "Do!" "Try!" he would exclaim.

Napoleon in Egypt visited those sick with the plague, to show that a man who is never afraid can vanquish that scourge. A will power like this is a strong tonic to the body, and it will stimulate to almost superhuman undertakings. Such a will has taken many men from apparent death-beds, and enabled them to perform wonderful deeds of valor.

Aaron Burr was dangerously sick when he joined Arnold in leading the expedition against Canada. General Wolfe, sick with fever, led his troops up the heights of Abraham, defeated Montcalm and compelled impregnable Quebec to surrender. But five days before he wrote home to England: "My constitution is entirely ruined, and without the consolation of having rendered any considerable service to the state or without prospects of it."

After a sickness in which he lay a long time at death's door, Seneca said: "The thought of my father, who could not have sustained such a blow as my death, restrained me, and I commanded myself to live."

Prof. George Wilson, of Edinburgh University, was so fragile that no one thought he ever could amount to much; but he became a noted scholar in spite of discouragements which would have daunted most men of the strongest constitutions. Disaster, amputation of one foot, consumption, frightful hemorrhages—nothing could shake his imperious will. Death itself seemed to stand aghast before that mighty resolution, hesitating to take possession of the body after all else had fled.

At fifty-five years of age, Sir Walter Scott owed more than $600,000. He determined that every dollar should be paid. This iron resolution gave confidence and inspiration to the other faculties and functions of the body and brain. Every nerve and fibre said, "the debt must be paid;" every drop of blood caught the inspiration and rushed to the brain to add its weight of force to the power which wielded the pen. And the debt was paid. In his diary he wrote: "I have suffered terribly, and often wished that I could lie down and sleep without waking. But I will fight it out if I can." His imperious will worked on and on after it seemed that every other faculty had abandoned his mind.—Pushing to the front.

ROGOGESKI TEA.

Adulterated tea, which is being sold all over the continent, is described in a German medical paper. This preparation has long been known in Russia, where it is sold under the name of "rogogeski." It is made in the following way: "The manufacturers of this adulterate buy in the tea houses the residue of the tea pots—leaves which have already been used—and mix these leaves while still moist with other leaves and very little genuine tea. The mixture is heated with an addition of extract of caramel and campeche wood, in order to improve the color and the taste. The weight is also increased by the addition of sand or soil, and just before being dried, the leaves are rolled between the hands."

SULTANA RAISIN SITUATION.

THE following is extracted from The Journal de Smyrne, dated 28th ult.

"Since the commencement of the present season the prices ot Sultanas have been maintained firmly, and have given briskness to our market. The arrivals up to yesterday have risen to about 270,000 quintals, against 245,000 quintals for the corresponding period of last year.

"The actual stock is about 40,000 quintals, against 30,000 quintals in 1896. With regard to the prices, they have varied from 3¾ to 6 piastres per oke, according to quality, whilst in the past year it was from 1¾ to 4¾ per oke.

"It is curious to notice that, notwithstanding the heavy arrivals, and contrary to what usually happens in like circumstances, prices have been pushed up very high, to the profit of the cultivator. Is it so with the exporting merchants, who make sales for delivery? Some people explain the rise by the fact that the crop of this year will be less than that of last, over-calculated at 720,000 quintals. Others attribute it to speculations and 'bear' contracts. Now, in all probability the deficit, if there is one, will be some 50,000 quintals only, for one estimates that our crop will give, at a low figure, about 650,000 quintals. On the other hand, one very appreciable circumstance militates in favor of this year's crop, that is, that the drying process (la desiccation) was carried out under excellent conditions, whilst last year the rain spoilt it to a great extent; there is then ample compensation, the quality making up for the quantity even if we admit the deficit mentioned above.

"The consignments to England (London and Liverpool) have up to this day (September 28) been very important: they amount to 500,000 boxes or 120,000 quintals, against 260,000 boxes or 65,000 quintals for last year.

"No wonder, then, that these considerable arrivals upon the consumers' markets are producing a reaction that makes itself felt upon our market, and which will have later on very pronounced effects.

"However, one is able to ask if this congestion is reasonable, or if it does not contain for us factors of bitter miscalculation. Has prudence no longer a place in commercial transactions?"

A PURE FOOD EXPOSITION.

A syndicate has been formed which proposes to hold a pure food exposition in Toronto about the middle of November. The exposition, which will be similar to those held in Hamilton, Detroit, and other places lately, will include exhibits of cereals, coffees, teas, beef teas, etc., and a concert programme will be rendered in the evenings. The place will probably be the Mutual street Rink.

The QUEEN CITY OIL CO., Ltd.
SAMUEL ROGERS, President. TORONTO, ONT.
Importers of the very finest PRATT'S ASTRAL and
WATER WHITE AMERICAN OIL
CAR LOADS OR LESS. — WRITE FOR PRICES.
Best Canadian Lamp Oil Made in Canada.

POTATOES AND APPLES
Wm. Hannah & Co.
TORONTO——and——MONTREAL
Board Trade Building. 14 St. Nicholas St.
We are always open to buy or sell car lots.
Write or Wire us for Prices.

Going to Retire?
Want to Sell Out?
If so, say so in THE CANADIAN GROCER. It reaches the most likely buyers. Two cents a word each insertion.

J. M. Douglas & Co. . .
Montreal
AGENTS

IF YOU HAVE NOT TRIED
"CEYLINDIA" T
Let us send you a sample Chest with your next order.
A TRADE WINNER.
GEORGE FOSTER & SONS
BRANTFORD, ONT.

"BUILD TO-DAY THEN, STRONG AND SURE, WITH A FIRM AND AMPLE BASE." —Longfellow.
DO YOU?
WISH THUS TO BUILD an advertisement in the CONTRACT-RECORD, TORONTO will bring you tenders from the best contractors

GRIMBLE'S Six GOLD Medals English Malt VINEGAR
GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT
We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples. . . . . .
VERRET, STEWART & CO., Montreal - Quebec.

AN AUTOMATIC SELLING MACHINE . . .
To sell——
Adams' Tutti Frutti
For full particulars, apply . . .
Globe Automatic Selling Co.
13 Jarvis Street, - TORONTO, ONT.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

PILON FRERES, (Narcissus Pilon, deceased) general merchant, Alexandria and South Casselman, Ont., are offering to compromise at 50c. on the dollar.

Edmond J. Martin, confectioner, Montreal, has assigned.

Louis C. Fortin, grocer and liquor dealer, Montreal, has assigned.

Israel Masse, general merchant, MacNider, Que., has assigned.

Hugh McDonald, general merchant, Mahon, N.S., has assigned.

Ernest Cloutier, general merchant, Notre Dame Du Lac, Que., has assigned.

W. A. Warren, fruit dealer, Rat Portage, Ont., has assigned to Frank Gardiner.

The Dawson Co., grocers, Regina, N.W.T., have assigned to G. T. Marsh.

Thomas Barrie, general merchant, Pembroke, Ont., has assigned to J. J. O'Meara.

T. J. Monahan, grocer, Arnprior, Ont., is offering to compromise at 20c. on the dollar.

Hessian & Devine, fruit dealers, etc., Halifax, are offering to compromise at 25c. on the dollar.

John E. Black, general merchant, Springfield, Ont., has assigned to C. B. Armstrong, London, Ont.

Henri Garon, general merchant, Causapscal, Que., is offering to compromise at 60c. on the dollar.

Pierre Dorias, general merchant, South Indian, Ont., is offering to compromise at 20c. on the dollar.

Favila Gourre, crockery and fancy goods dealer, St. Jerome, Que., has submitted a statement to his creditors.

A meeting of the creditors of Gonzague Gagnon, general merchant, Thurso, Que., was held on the 14th inst.

A meeting of the creditors of Michael Hayes, general merchant, Sheenboro, Que., will be held on the 27th inst.

The property belonging to the estate of F. G. Morris, late grocer, Halifax, is advertised for sale by sheriff order foreclosure.

Elizabeth A. Bond, grocer and fruit dealer, Orillia, Ont., has assigned to Wm. Grant, and a meeting of her creditors was held on the 19th inst.

W. H. Thomson, general merchant, Schreiber, Ont., has assigned to J. M. Austin, Chapleau, Ont., and meeting of creditors was held on the 21st inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Pelletier & Cyr, general merchants, Windledge, N.B., have dissolved partnership.

James Reith & Co., grocers, Trail, B.C., have dissolved partnership; James Reith to continue.

A. L. Hibbard & Co., produce dealers, Montreal, have dissolved, and Albert Lewis Hibbard and Thomas A. Chadburn have registered as proprietors under the style Hibbard, Chadburn & Co.

Delorme & Boudrias, tea and crockery merchants, Montreal, have dissolved partnership.

Craig & Taylor, Freetown, P.E.I., have dissolved partnership as general merchants. Bert Craig will continue.

Tancrede and Alfred Barsalou have registered as proprietors of the firm T. Barsalou & Cie, grocers, Montreal.

Laclance Trudeau and Joseph M. Duchene have registered as proprietors of the Somo Spice Mill Co., Montreal.

Mantius Bull and James A. Mitchell, Winnipeg, have formed a partnership under the firm name of The Royal Soap Co.

The firm Kidd & Co., general merchants, Athlone, Ont., have dissolved, C. J. Kidd retiring, and a new firm has been formed by Bridget, Joseph and William Kidd; style unchanged.

SALES MADE AND PENDING.

Ellen Rutter, grocer, London, Ont., has sold out to J. H. O'Niel & Co.

E. H. Suffel, general merchant, Vienna, Ont., has sold out to J. Pedlow.

T. Rayment & Co., grocers, Chatham, Ont., have sold out to Jas. W. Graham.

The Atlas Canning Co., Steveston, B.C., have sold their cannery to Charles Nelson.

The assets of B. Damien & Co., grocers, Montreal, were sold by auction on the 19th inst.

The stock of J. O. Martel, confectioner, Quebec, has been sold at 65½c. on the dollar.

J. M. Thibaudeau & Cie., grocers, Quebec, have sold their stock at 75½c. on the dollar.

Wm. J. Stevenson, fruit dealer, etc., Dauphin, Man., has sold out to A. L. Bond.

St. Barthlemi L. Morand, general merchant, Farnham, Que., has sold out to Jacques Morand.

The stock of The John Eaton Co., Limited, Toronto, which was held in bond, will be sold by the liquidator.

Cote, Boivin & Co., general merchants, Chicoutimi, Que., have purchased the bankrupt stock of Alf. Duchene, Roberval, Que., at 65c. on the dollar.

The assets of A. J. Allaire, general merchant, St. Guillaume D'Upton, Que., were sold at auction on the 21st inst.

The assets of Wm. T. Costigan & Co., commission merchants, teas, etc., Montreal, are advertised for sale by tender.

Gagnon & Caron, St. Louis de Mile End, Que., have been appointed curators of the grocery business of J. A. Dupeas, and the assets are advertised to be sold at auction.

CHANGES.

John McCambridge has commenced business as a grocer in Iberville, Que.

A. M. Ellis has opened a dry goods and grocery business in Carberry, Man.

Massey, Knight & Co. are about to start a grocery business in Chatham, Ont.

H. M. Durkee, grocer, Otterville, Ont., has been succeeded by J. W. Secord.

Charles B. Kickusch has commenced a fruit, confectionery, etc., business in Winnipeg.

George Marsh, general merchant, Beulah, Man., is opening a branch store at Elkhorn, Man.

Philomene Denis has registered as proprietress of the grocery firm Vve. Isidore Voyer.

James Monteith, general merchant, Waverley, Ont., has been succeeded by F. H. Dale.

Arthur E. Fowler has registered as proprietor of the Excelsior Ceylon Tea Co., Montreal.

Alphonse Nadeau has commenced business as a general merchant at Lake Etchemin, Que.

John Inglis, grocer, has given up business in Barry's Bay, Ont., and left for Madawaska, Ont.

L. J. Godreau, general merchant, Abbotsford, Que., has registered as proprietor of the Monarch Blotting Co.

FIRES.

Nearly all the business men of Windsor, N.S., were burned out on the 17th inst.

L. C. Lowrie, general merchant, Bagot, Man., has been burned out. Loss, $4,500; insurance, $1,000.

J. F. McManus (estate of), general merchant and lumber miller, Bathurst, N.B., has suffered loss by fire; no insurance.

DEATHS.

Wm. P. Grace, of the firm of Grace

DO YOU WISH to serve your customers with a strictly first-class

TOMATO SOUP? 3's Handsomely labelled. Retail 25c.

If so, ask your WHOLESALE HOUSE for Clark's

He couldn't remember

QUOTATION FROM LETTER RECEIVED FROM HAGERSVILLE, ONT.

"For more than 10 years, in fact, I cannot call to mind when we began to use your Coffees exclusively for our trade."

Chase & Sanborn

BOSTON **MONTREAL** CHICAGO

Bros., general merchants in Bouchette and Maniwaki, Que., is dead.

David Manne, grocer, Mount Vernon, Ont., is dead.

John Collins, general merchant, Little River, N.S., is dead.

Albert Fader, of Fader & Co., fish dealers, Halifax, is dead.

Alex. Acheson, general merchant, Rosenfeld, N.W.T., is dead.

CORRECTED THE CLERK'S ERROR.

A Dorchester women tells me a good story of one of the grocerymen of that classic suburb, according to Boston Traveler. She received a bill for two pounds of "psalmon." When the dealer came to collect his bill, Mrs. B. called his attention to the incorrect spelling of salmon. The dealer exclaimed: "That's the work of my new bookkeeper. I am ashamed to have such bills sent out. He's a good bookkeeper, but he'll have to learn to spell if he wants to work for me. Let me correct the word." Taking out a pencil, the dealer drew a couple of lines through the word and wrote above it "sammon." "There," he said, "I'll teach that bookkeeper how to spell that word or get rid of him."

A RETAIL ORGANIZATION.

The retail merchants of South Dakota have organized in an association. We have received a copy of the report of their meeting and the constitution and bylaws of the new body. The object of organization, as set forth by the opening address, is for the purpose of confining trade within the state to its proper channels and for reforming such abuses as exist in such ways as the association think best. The speakers, without exception, disapproved of endeavoring to secure legislation to hurt department or any other stores, all agreeing it to be a better plan to improve their own businesses by doing away with the exchange of goods for farm produce, by doing a larger, if not a total, cash business and by the education of the consumer to loyalty to home enterprises and to the fact that supply houses are not cheaper than the up-to-date retail store.

The association passed the following resolution: Resolved, that we recommend that merchants do not purchase any goods, wares or merchandise from any jobber, broker or manufacturer who may be known to sell or supply goods, wares or merchandise to "supply" and "catalogue" houses or to sell at retail.

The secretary, in his preface to the report at this meeting, states that a bureau of information has been opened in the office of the secretary for the purpose of disseminating all knowledge helpful to the trade and invites all members to correspond freely with the bureau.

SALMON IN LONDON.

The market for salmon remains firm, but the demand for spot parcels shows the usual tendency to fall off at this time of the year. The inquiry for 1897 pack is brisk, and an extensive business has been done for arrival, it being generally thought that the present low prices may be considered practically safe. It is also natural to assume that with the reduced range of retail prices which must follow, the public will not be slow to recognise the wonderful value of canned salmon as compared with other goods, and that the consumption will, in consequence, be enormously increased. In reviewing the situation this latter point cannot be too strongly emphasized.—Produce Markets' Review.

"Yardsley donated a castor worth 97c. to the minister, and put a tag on it marked $16." "Yes?" "Well, the parson took the article to Yardsley's store yesterday and traded it for dry goods. Yardsley's smile won't be able to be out again for six weeks."—Harper's Bazar.

BRUNNER, MOND & CO.'S

BM&Co. TRADE MARK.

Bicarbonate of Soda
Soda Crystals
Concentrated Sal Soda
Caustic Soda
Bleaching Powder
Pure Alkali

BEST IN THE MARKET

WINN & HOLLAND
MONTREAL
SOLE AGENTS FOR CANADA

PUREST THAT CAN BE MADE

Looking 'round . . .

for better Mince Meat will bring you back again just where you started. You won't find a better article in the world than

WETHEY'S CONDENSED MINCE MEAT

because it combines the purest and best meat, fruits and spices procurable. Nothing second rate is used.

J. H. Wethey, Mfr., St. Catharines, Ont.

CURRENT MARKET QUOTATIONS

Toronto, Oct. 21, 1897.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.

5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4oz. cans, 4 and 6 doz, in case	1 25
10 cent can	0 90

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case, per doz.	1 20
½ lb. tins, 3 " " "	90
¼ lb. tins, 4 " " "	60

MAPLE LEAF BAKING POWDER.

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING.

	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
No. 5 " " " "	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00

	per doz
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross	$2 60
" 2 " " "	$ 3 40
" 3 " " "	5 60
" 4 " " "	10 00
" 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases. Per Gross

French Oil in 3-doz. cases	$ 22 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50

Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	6 00
" " " No. ½	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	6 00
Waterproof Dubbin No. 4	9 00
Alpha Metal Polish No. 2	9 00

Patent Stove Polish—

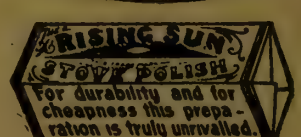
Sunlight Lead Bar	4 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead	4 25
½ gross cases	
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	15 00
Quickshine Pipe Varnish ¼ gross cases, pressed top tins.	12 0

Stove Polish— per gross

Quickshine Polish	00
Reliable Paste	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

BLACK LEAD.

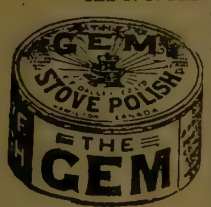
Dixon's Carburet of Iron Stove Polish, 70c doz ..... Per gr 7 25



STOVE POLISH.

	Per gross
Rising Sun, 6 ounce cakes. alf-gross boxes	$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste 5c. size, ¼ gross boxes	5 00

THE F. F. DALLEY CO.



Gem Stove Polish, ¼ gross cases	$9 00
per doz	
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75

Enameline.

No. 4—3 dozen in case	$4 50
No. 6—3 dozen in case	7 20

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05¾
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05¼
German X, with Cuttlefish Bone	0 04¾
German, with Cuttlefish Bone	0 04¼
London Bird Seed, bulk 25 lb. cases	0 04½
Bird Gravel, 10c. pkts., 24 in case,	0 02
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 05
Maple Leaf Bird Seed	0 03
Bird sea-gravel, 10c. pkts., 24 in case	0 02
" " " 5c. " 48 " "	0 03

CORN BROOMS

CHAS. BOECKH & SONS.

	per doz net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " " 7, 4 strings	3 45
" " " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " " 7, 4 strings	3 10
" " " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS. per doz.

Apples, 3's	$0 80	$0 95
" gallons	2 00	2 25
Blackberries, 2	1 40	1 70
Blueberries, 2	0 75	0 85
Beans, 2	0 65	0 95
Corn, 2's	0 70	0 85
Cherries, red pitted, 2's	1 75	2 25
Peas, 2's	0 82½	0 85
" Sifted select	0 90	1 00
" Extra sifted	1 25	1 40
Pears, Bartlett, 2's	1 65	1 75
" 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 50	2 60
Peaches, 2's	1 65	2 00
" 3's	2 25	3 00
Plums, Green Gages, 2's	1 55	1 80
" Lombard	1 40	1 70
" Damson Blue	1 10	1 40
Pumpkins, 3's	0 70	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 50	1 80
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	0 85	0 90
Lobster, talls	2 40	2 70
" flats	2 85	3 00
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 20	1 30
" " Horseshoe	1 25	1 30
" Cohoes "	0 95	1 10
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, Sportsmen, ½'s	....	0 21
Sardines, key opener, ½'s	0 16	0 18½
" " " ¼'s	0 10½	0 11
" " " ⅛s	0 18½	0 19
Sardines, other brands 9¾	11 0 16	0 17
" P. & O., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36
Sardines, Amer., ¼'s "	0 04½	0 09
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10	1 15
Kippered Herring, 1-lb.	1 60	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans	$1 30	$1 35
" " " 2 "	2 35	2 50
Comp Corn Beef 4-lb. can	....	....
" " " " "	7 75	8 25
" " " 14 "	15 00	16 00
Minced Callops 2 "	....	2 60
" " 2 "	2 60	2 85
Lunch Tongue 1 "	3 40	3 50
" " 2 "	....	6 00
English Brawn 2 "	2 75	2 80
Camb Sausage 1 "	....	2 50
" 2 "	....	4 00
Soups, assorted 1 "	....	1 50
" 2 "	....	2 25
Soups and Boull. 2 "	....	1 80
" 6	....	4 50

ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb.	1 40	1 50
" 2 lb.	2 60	2 75
" 4 lb.	5 50	5 80
" 6 lb.	8 50	8 80
" 14 lb.	17 50	18 00
Roast Beef, 1 lb.	1 40	1 50
" 2 lb.	2 60	2 75
Luncheon Beef, 1 lb.	1 60	1 70
" 2 lb.	2 75	2 85
Brawn 1 lb.	1 30	1 40
" 2 lb.	2 35	2 50
" 6 lb.	6 60	6 80
" 14 lb.	14 50	15 00
Ox Tongue, 1½ lb.	7 00	7 20
" " 2 lb.	8 50	8 80
" " 2½ lb.	10 75	11 00
Lunch Tongue, 1 lb.	3 35	3 50
" " 2 lb.	6 50	6 80
Chipped Beef, ½ lb.	1 60	1 70
" " 1 lb.	2 65	2 80
Pigs' Feet, 1 lb.	1 65	1 75
" " 2 lb.	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb.	70	75
Potted Meats, Tongue or Ham ½ lb.	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb.	70	75
Potted Deviled Ham or Tongue, ½ lb.	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt.	3 00	3 15
" " 1 pt.	2 00	2 10
Gelatine of Boar's Head, 2 lb.	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00	3 10
Plover Roast	5 00	....
Sliced Gold Band Bacon	3 00	....

Codfish. per doz

Beardsley's Shredded, 2 doz. pkgs.	0 90

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	0 75
Flirtation Gum (English or French wrappers) 115 1c pieces	0 65
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 30
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE "DIAMOND"

OIL BLACKING

TRADE OIL MARK

Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and Stove Varnish. Harness Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**

COWAN'S

Hygienic and Perfection — **Cocoas** and Cocoa Essence

Queen's Dessert, Royal Navy and Perfection — **Chocolates**

Chocolate Pink, White, Lemon Color — **Icings** A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LIMITED TORONTO

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, **O. E. COLSON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba, **Buchanan & Gordon, Winnipeg.**

Butter Pots

GOOD FOR

40 YEARS

HART BROS. & LAZIER

Stoneware Manufacturers,

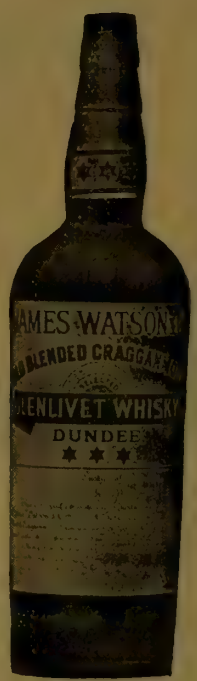
Belleville, Ont.

Mail Orders promptly filled.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1844 — IS THE BEST.

ASK FOR

MOTT'S



Always the Same.

The Best on the Market.

Have you got it in stock?

Chard, Jackson & Co.

Agents for the Dominion

10 Lemoine St.

MONTREAL

McLAREN'S

COOK'S FRIEND BAKING POWDER

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers make a point of Keeping it always in Stock.

CADBURY'S.
Frank Magor & Co., Agents.

	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz.
Royal Cocoa Essence, packages	1 40

BENSDORF'S ROYAL DUTCH COCOA.

¼ lb. tins, boxes 4 doz.	2 40
½ " " " 2 "	4 50
1 " " " 1 "	8 50
	per lb.
Ralston Health Club, boxes 6 lbs.	45

CHOCOLAT MENIER.

Vanilla—per lb.	In 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Yellow wrapper,	$ 0 32	$ 0 34	$ 0 36
Unsweetened—			
Blue Premium	C 35	0 37	0 39
		Per case.	Less than case
Pastilles—			
Yellow wrapper, 108 bxs. to the case		$20 00	0 20
Croquettes—			
Yellow wrapper, 9 bxs. of 12 packages		$20 00	0 20

FRY'S.

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ½'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
" ½ lbs. 12 lb. boxes	....

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

WALTER BAKER & CO.'S.

Chocolate—	
Premium No. 1 boxes 12 lbs. each	
Baker's Vanilla in boxes, 12 lbs. each.	50
Caraccas Sweet, in boxes, 6 lbs. each.	38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate	
In canisters, 1 lb., 4 lb. and 10 lb.	0
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, ½ lb., tins.	0

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ½ " " "	0 28
" ½ " " "	0 29
" ⅛ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macaroon, " " " "	....
Crown Desic., 12, 20 or 25 lb. "	....
Special, " " " "	....
Barrels, 2c. per lb. less.	
Terms, 3 p.c., off 30 days.	

JUST A SUGGESTION. . .

Send us the following order and see how your Biscuit trade will develop.

1 Glass Front Arrowroot Biscuits	1 Glass Front Jam Jams	1 Glass Front Pineapple Wafers
1 " Cracknels	1 " Lemon	1 " School Cake
1 " Chippewa Mixed	1 " Marsh Mallow Wafers	1 " Victoria
1 " Crisps, assorted	1 " Oyster Gems	1 Case Cream Sodas
1 " Ginger Bread, Fruit		

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President. **7 Front Street East, Toronto.** S. R. Parsons, Vice-President

COFFEE.

Green.

	per lb
Mocha	0 27½ 0 30
Old Government Java	0 30 0 33
Rio	0 09½ 0 13
Plantation Ceylon	0 29 0 31
Porto Rico	0 24 0 28
Guatemala	0 24 0 26
Jamaica	0 18 0 22
Maracaibo	0 16 0 20

JAMES TURNER & CO.

Mecca	0 34
Damascus	0 30
Cairo	0 25

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 33
Our Own "	0 31
Jersey "	0 29
Laguaya "	0 25
Mocha and Java	0 32
Old Government Java	0 30 0 33
Arabian Mocha	0 32
Maracaibo	0 25 0 27
Santos	0 16 0 20
Crushed East India	0 17

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)— 1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles gross	12 00
Ketchup, Screw Top "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FRUITS.

FOREIGN.

	per lb
Currants—Provincials, bbls	
" ½ bbls	
" Filiatras, bbls	0 06
" ½ bbls	0 06½
" cases	0 06¼
" Patras, bbls	0 06½
" ½ bbls	0 06¾
" cases	0 06¾
" Vostizzas, cases	0 07 0 08
" Blue Pearls	0 08¼ 0 08½
" cleaned, Kalamos, cases	0 06¾
" " Morea "	0 07
" " Vonitza "	0 07½
Dates, Hallowee boxes	0 05¼ 0 05½
Figs—Eleme	0 09 0 12
" taps	0 03 0 04
" natural, boxes	0 05 0 06
" ditto, bags	0 04½
Prunes—Bosnia, cases	
" Bordeaux	
Raisins—Valencia off stalk (old)	0 04
" Fine, off stalk	0 04½
" Selected	
" Layers	0 05
" Sultanas	0 10 0 12
" Cal. Loose Muscatels (old) 50 lb. box, 3 and 4 crown	0 06½ 0 07

Malaga	per box.
" London Layers	1 70 1 90
" Black Baskets	2 30 2 50
" Blue Baskets	2 50 2 75
" Connoisseur Clusters	2 40 2 50
" Dessert Clusters	3 60

DOMESTIC.

Apples, dried, per lb	0 04½ 0 05½
" evaporated	0 07½ 0 09

FOOD.

	per brl.
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50

(Sold by all wholesale grocers.)

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.

1 oz. Packages, White, per doz	95
1 " " Red, "	1 00

COX'S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—50 to 60 dy, $1.85 Toronto.

WIRE NAILS — $1.85 Toronto, Hamilton, London.

HORSE NAILS—

Canadian, dis. 50 per cent.

HORSE SHOES—

From Toronto, per keg 3 35

SCREWS—Wood—

Flat-head bright, 87½ and 10 p. c. dis.
Round-head bright, 80 and 10 p. c. dis.
Flat-head brass, 82½ and 10 p. c. dis.
Round-head brass, 75 and 10 p.c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under) 0 00 1 30

ROPE—Manilla 0 07½ 0 08⅝
Sisal 0 06 0 07

AXES—Per box 5 25 9 00

SHOT—Canadian, dis, 17½ per cent.

HINGES—

Heavy T and strap, 70 per cent.
Screw, hook and strap 2 40 3 50

WHITE LEAD—Pure Association guarantee, ground in oil. per 100 lbs.

25 lb. irons	5 50
No. 1	5 22½
No. 2	4 75
No. 3	4 37

TURPENTINE—

Selected packages, per gal. 0 50
2c, extra outside points.

LINSEED OIL—

Raw, per gal	0 42 0 43
Boiled, "	0 45 0 46

2c. extra outside points.

GLUE—Common per lb 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams " "	1 55 1 90
Red Currant Jelly	2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $11 00

WINES LIQUORS AND MINERAL WATERS.

HARD, JACKSON & CO., MONTREAL, AGENTS.

Watson's Scotch—		
1 Star Glenlivet, in cases	$8 50	$9 00
3 " " "	9 50	10 00
Old Liqueur "	15 00	15 50
Old Glenlivet, in wood, p.gal.	4 25	6 00
Watson's Irish—		
Old Irish	7 50	8 00
Banagher	9 50	10 00
" in wood, per gal	4 25	5 25
Geo. Sayer & Co. Cognac—		
I Star, in cases	11 50	12 00
V.S.O.P "	16 50	17 00
In wood, per gal	4 50	6 50
Warter & May, Oporto—		
Ports	2 10	6 50
Wisdom & Warter—		
Sherries	2 00	6 00

J. & R. M'LEA, MONTREAL.

Cockburn very old Highland	8 75	9 25
" Special Scotch	9 50	10 00
" Special Liqueur. 14 years old	15 50	16 50
In wood—Fine old Scotch		4 40
Special old Scotch		5

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb.
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

per gross.		per gross.
Pony size	$7 50	Beer Mug 16 20
Small Med.	7 50	Tumbler 11 50
Medium	10 80	Cream Jug 21 00
Large	12 00	Sugar Bowl 22 00
Spoon	18 00	Caddy 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard, bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

RICE, SAGO, TAPIOCA.

Rice—	per lb.	per lb
Rangoon, imported	0 03⅝	0 03⅞
Patna	0 04¼	0 05¾
Japan		0 05
Imperial Seeta		0 05½
Extra Burmah	0 04¼	0 04⅜
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

SODA.

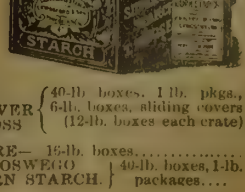
Bi-carb, stand'rd, per 100-lb. keg	2 40	2 50
Sal soda, per bbl	0 85	0 90
Sal soda, per keg	0 95	1 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin cannisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co 's Prep. Corn	0 06
Canada Pure Corn	0 05
Rice Starch—	
Edwardsburg No.1 white, 1-lb.cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 7½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb boxes, 1 lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08
		0 08½
PURE— 16-lb. boxes		0 07
OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	7

To Our Grocery Friends.

In the short time that our **New No. 1 White 3-lb. Cartoon** has been placed before the Trade, we find that it is rapidly becoming a **Popular Package**, as evidenced by the very large demand for it, and we would strongly advise all **Up-To-Date Grocers** who require the finest quality of Starch contained in the newest and most attractive package to **consider** this. Be sure you get the **New** No. 1 White 3-lb. Cartoon.

THE BRANTFORD STARCH CO., Limited, - BRANTFORD, ONT.

For puddings, custards, etc.

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs..	0 04¼
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs....	0 05
Bbls., 175 lbs.....	0 04½
Kegs, 100 lbs.....	0 04½
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs....	0 09
Canadian Electric Starch—	
40 packages in case.....	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 05
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 06

SUGAR.

	per lb.
Granulated.....	04 5-16
Paris Lump, bbls. and 100-lb. boxes.....	0 05⅝ 0 05½
" in 50 lb. boxes....	0 05½ 0 05⅝
Extra Ground, bbls. Icing....	0 05¼
Powdered, bbls	0 05¼
Very bright refined	0 03⅞
Bright Yellow.....	03 11-16
Dark Yellow	0 03½ 03 9-16
Demerara.....	0 03½ 0 03¾

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark.....per gallon.	0 23	0 25
Medium.....	0 28	0 35
Bright.....	0 32	0 42
Honey (com)	....	0 40
" 2 gal. pails.....	....	1 00
" 3 gal. pails.....	1 35	1 40

MOLASSES.

Barrels.....	0 23	0 35
Half-barrels	0 25	0 37

SOAP.

Babbitt's "1776" Soap Powder $3 50

Box Lot.....	4 20
Box Lot.....	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

RAM LAL'S (lead packages)

Cases, each 60 1-lbs.....	....	0 35
" " 60 ½-lbs.....	....	0 35
" " 30 1-lbs.....		
" " 120 ½-lbs.....	....	0 36

BLACK.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes.....	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong.....	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 [illegible]
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 [illegible]
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14

Young Hyson— PING SUEYS.

Half Chests, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds	0 16	0 19

Half Chests— JAPAN.

Finest May pickings.....	0 38	0 40
Choice	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

LIPTON'S TEAS.

No. 1 Ceylon, retailed at....	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices,

"SALADA" CEYLON.

	Wholesale	Retail
Brown Label, 1s and ⅛s	0 20	0 25
Green Label, 1s and ⅛s.....	0 22	0 30

Blue Label, 1s and ⅛s and ⅛s...	0 30	0 40
Red Label, 1s and ⅛s.....	0 36	0 50
Gold Label, ⅛s.....	0 44	0 60

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label, retail at 30c.....		0 22
Green Label " 40c.....		0 28
Red Label " 50c.....		0 35
Orange Label, retail at 60c.		0 42
Gold Label, " 80c.		0 58

Terms, 3 per cent. off 30 days.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 73
Ingots, rough and ready, 8's.....	0 71
Laurel, 3's.....	0 68
Brier 8's	0 63
Index, 7's.....	0 60
Honeysuckle, 8's	0 73
Napoleon, 8's	0 67
Victoria, 16's	0 63
Prince of Wales, in caddies, 8's.....	0 65

WOODENWARE.

	per doz
Pails, 2 hoop, clear, No. 1....	$ 1 45
" 3 " " " "	1 60
" 2 " " " 2....	1 40
" 3 " " " 2....	1 55
" " " painted " 2....	1 40
Tubs, No. 0.....	8 00
" 1.....	6 50
" 2.....	5 50
" 3.....	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX.....	1 40
" X.....	1 25
" Special Globe..	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Parlor	1 30	1 40
Red Parlor	1 50	1 60
Safety, No. 1, wall box	1 40	1 50
" No. 2, slide box	2 80	2 90
" No. 3, capital....	2 75	2 85
Flamers, slide boxes....	2 25	2 35
" wax stems.....	3 20	3 30
Tiger.....	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross.....$	2 00
" 10 " "	1 10
" 2 Tiger, ...	5 00
" 4 " "	2 00

Young & Smylie's

Newest...
Specialty

MINT ... PUFF-STRAPS

RECOGNIZING the great popularity of peppermint with the sweets-loving public, we are the first to introduce to the trade Pliable Licorice containing this flavor.

The delicious quality of our Pliable Licorice is well known; it is matchless in this respect as well as in its flavor and finish.

Our Triple Tunnel Tubes and Navy Plugs are great favorites also, and are made of the same material, although flavored differently. . . . . .

We recommend all these goods as suitable for Summer Trade; they will please the most exacting taste as wholesome, smooth and palatable confections. . . .

For . . . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.
26 Front St. West, Toronto. Limited

GENERAL MERCHANTS

and other Dealers who are regular subscribers to THE CANADIAN GROCER wishing copies of:

The Canadian Hardware and Metal Merchant.
The Canadian Dry Goods Review.
The Bookseller and Stationer.
The Paper and Pulp News.
The Canadian Printer and Publisher.
Plumbing and Steamfitting.

May have a single copy of them sent free at any time they wish to consult the advertising columns. Special clubbing rates on application. . . . . .

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IF YOU WANT TO
ADVERTISE anything, ANYWHERE
in Canada, we can do it for you.

MacLEAN PUBLISHING CO. Limited
ADVERTISING DEPARTMENT
MONTREAL - - TORONTO

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoop, expand and contract with the wood.
BEST GOODS MADE.

Represented by...
Chas. Boeckh & Sons, Toronto.
The H. A. Nelson & Sons Co., Montreal.

THE
Oakville Basket Co.

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer $3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . . MONTREAL

Established 1780.

Walter Baker & Co. LTD.

Dorchester, Mass.
The Oldest and Largest Manufacturers of
PURE, HIGH GRADE
COCOAS
AND
CHOCOLATES
on this Continent.

No Chemicals are used in their manufactures.

Their **Breakfast Cocoa** is absolutely pure, delicious, nutritious, and costs less than one cent a cup.

Their **Premium No. 1 Chocolate, put up in Blue Wrappers and Yellow Labels,** is the best plain chocolate in the market for family use.

Their **German Sweet Chocolate** is good to eat and good to drink. It is palatable, nutritious, and healthful; a great favorite with children.

Buyers should ask for and be sure that they get the genuine goods. The above **trade-mark** is on every package.

Walter Baker & Co. Ltd.,
Dorchester, Mass.

N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse, Winnipeg.

Compare Any Lamp With the "PITTSBURGH"

and see the Great Difference.

In every point you will see the vast superiority of the . . .

"PITTSBURGH"

THE central draft in one is perfect, the other you will find fault with. See the wick-screw in the "Pittsburgh," see if the other has anything like it. Which is the simpler? The "Pittsburgh," of course. A child can take it apart without any trouble.

WRITE FOR PRIMER.

COWANS, KENT & CO. Sole Agents for Canada.

TORONTO and WINNIPEG

I Want Every Grocer

Who Wants a Handsome

DELIVERY WAGON FREE

And every Grocer's Clerk who wants a

CAMERA FREE

to send me his name and address on a Postal Card that I may tell him how to get it by merely speaking a good word for **KNOX'S GELATINE.**

THE ONLY PURE GELATINE MADE.

C. B. KNOX, Mfr.

AGENTS

A. E. Richards & Co. - Hamilton
William H. Dunn - - - Montreal
Beattie & Elliot - - - - Quebec
C. & E. MacMichael - - St. John
Alfred D. Hossack, Vancouver, B.C.
H. F. Baker - - - - Halifax, N.S.

JOHNSTOWN, N. Y.

Manufacturer's Agents Wanted.

In view of the constant inquiries from manufacturers and merchants for names of good representatives in leading centres in Canada we are preparing a typewritten list of all the firms open for agencies.

This will be held at our offices for use of such inquirers.

It is important that the list be as complete as possible, and we will be glad to include everyone interested.

There will of course be no charge.

The following information is necessary

Name.
Address.
List of agencies now held.
References.

Address replies to_____

THE CANADIAN GROCER
Montreal or Toronto

"GILT EDGE"

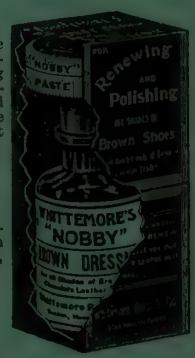
The only Ladies' Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful finish. Once tried, always used. Largest quantity. Finest quality. Retails at 25 cents.

"NOBBY" BROWN COMBINATION

Package contains a 4-oz. bottle of Nobby Brown Dressing and a full-size box of Nobby Brown Polishing Paste for renovating all shades of Brown and Chocolate shoes. The brown dressing cleans and renews the surface of the leather, and the paste adds a brilliant, durable and waterproof polish. Retails at 25 cents.

"JEWEL" BROWN COMBINATION

Package contains a 2-oz. bottle of Brown Dressing and a small decorated tin box of Brown Polishing Paste. The dressing cleans and renews the surface of the leather and the paste adds a brilliant, durable and waterproof polish. Retails at 10 cents.



BOSTON LIQUID WATERPROOF BLACKING

For men's and boys' shoes, produces a brilliant jet black polish without brushing, thus saving time, labor and money. Retails at 25c.

PATENT LEATHER POLISHING PASTE

For giving patent leather shoes a quick, BRILLIANT and WATERPROOF lustre without INJURY to the leather.

For sale by—

All Wholesale Grocers.

CHARLES F. CLARK, President. J. CHITTENDEN, Treasurer

ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY, PROPRIETORS.
Executive Offices,

NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES—McKinnon Building
Cor. Jordan and Melinda Sts.
THOS. C. IRVING, Superintendent.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:
JOHN FORMAN, 650 Craig Street
MONTREAL

THE CANADIAN GROCER

Special Autumn Edition

OCTOBER 1897.

"CROWN" EXTRACTS

UNEQUALLED IN PURITY STRENGTH & FLAVOUR.

ROBERT GREIG & Co.
MONTREAL.

CIRCULATING IN EVERY PROVINCE.

THE MAC LEAN PUBLISHING CO. LIMITED
TRADE NEWSPAPER PUBLISHERS
TORONTO & MONTREAL

TORONTO LITHOGRAPHING CO

..LOOK AT ME..

I am the last in from Japan, the largest out of a family of six,
Nos. 1, 2, 3, 4, and 50 already in the country.

We were picked as the best in the land,
And we will prove profitable in your hand.

If you want any one of us, write to

L. CHAPUT, FILS & CIE.

MONTREAL

While
HALF THE
WORLD
IS IN DARKNESS

THE OTHER HALF IS USING

Colman's Mustard

CAVERHILL, HUGHES & CO.

Wholesale Grocers

309, 311 and 313
Commissioners Street,

MONTREAL

AGENTS FOR

Spratt's Patent Dog Cakes and Medicines

Lipton's Gold Medal Teas

Bensdorp's Royal Dutch Cocoa

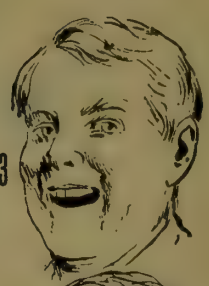
SPECIAL AGENTS FOR

Aunt Abbey's Rolled Oats

Our SALESMEN now on the road are offering New Crop Teas, New Pack Salmon, Canned Fruits and Vegetables, also a full assortment of New Dried Fruits.

One of our customers 1

Receives our salesman 2



Places his order 3

Goods come to hand 4

My! What a snap 5

WHEN IN . . DOUBT DON'T TAKE CHANCES

THIS is the season of the year when good goods can make new customers. . . . . .

It's the perfect satisfaction with even a small purchase that often turns a family's trade your way.

It doesn't pay to trifle with the quality of table supplies, as shrewd housekeepers and capable cooks soon detect any imperfection. . . . . .

It's the excellence of our goods that makes customers—and keeps them, too. . . . . .

Our business has grown because we never take any risks of losing steady trade among live grocers.

We never play pranks with the trade's confidence.

That's why our sale for

GREIG'S CROWN EXTRACTS

has multiplied so many times. It's only a question of merit. The CROWN flavors do the work right every time.

YOU RUN NO CHANCES by handling our lines.

SEND FOR PRICE LIST

Robert Greig & Co., Montreal

IT PAYS TO KEEP THE BEST.

Be sure that you have the following lines in stock and there is no danger of your customers going elsewhere. . . .

1897 . . .

ESTABLISHED 1796

Crosse & Blackwell

Pickles, Sauces, Jams, Marmalade, Candied Peels, Soups and Table Delicacies.

EPPS'S COCOA, "Grateful and Nourishing."

COCOA and COCOAINE, In ¼, ½, and 1-lb. tins.

JAS. EPPS & CO., Limited, London, England.

COX'S GELATINE, Always Reliable.

J. & G. COX, Edinburgh, Scotland. Established 1725.

ROBERTS' INVALID TABLE JELLIES, in all flavors.

Confectionery of all kinds.

EBENR. ROBERTS & SONS, Limited, London, England

For information about any of the above lines write the Canadian representative . . . . . .

C. E. COLSON, Montreal

Root Baskets . . .

You can sell quickly now if you have the right kind. We make them in one, two and three bushel sizes, and they are the kind that are wanted. They are made from finest selected elm and hickory, and are put together with every consideration for strength and lightness.

We also manufacture all kinds of . . .

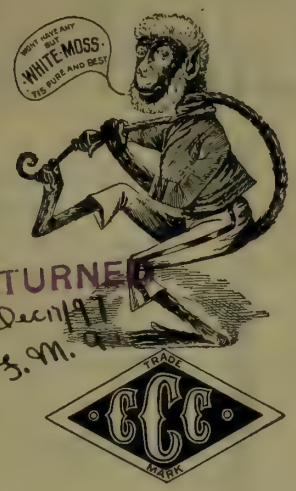
SATCHEL LUNCH, MARKET AND CLOTHES BASKETS

Our goods are sure to give your customers satisfaction.

To be had from any woodenware dealer.

OAKVILLE BASKET CO.

Oakville, Ont.



RETURNED Dec/97 3.M.

Have you tried it ??

If not, you are losing trade.

"WHITE MOSS" COCOANUT

is a winner and in demand. Made under the personal supervision of an expert, and as good as Cocoanut can be made. Always reliable, gives thorough satisfaction to Retailer and Consumer. Packed to suit the trade.

If your Jobber has none in stock write us for sample and price.

REGISTERED.

Canadian Cocoanut Co.

(J. Albert McLean, Prop.) ... MONTREAL

It pays to handle our Tobacco

WE can give you the best value in Canadian and American Tobaccos

Cut Tobaccos.

Royal Club — Gold Leaf
Old Turk — Le Huron

Plug Tobaccos.

Maple Leaf, 1-12 — Le Huron, 5's
Red Cross, 3's, 7's, 8's.

Canadian Tobaccos.

Quesnel, 1-8
Papineau, 1-6 — Sea Queen
Citadel, 1-10 — Smoking and Chewing
Plantation, 1-8 — 1-5 — 1-12

DEALERS IN ::: **SNUFF and LEAF TOBACCOS**

If your Wholesale House has not got the above lines, write to us for prices. IT WILL PAY YOU.

J. LEMESURIER & SONS

TOBACCO MANUFACTURERS

229 to 242 St. Paul Street, QUEBEC

Our Label says,

Ask your Wholesale House for Upton's Gilt Edge Jams, Jellies and Marmalade.

GILT EDGE JAMS

RASPBERRY
STRAWBERRY
RED CURRANT
BLACK CURRANT
PLUM
PEACH
APRICOT
GOOSEBERRY
BLUEBERRY

NEW SEASON'S FRUIT

"**Pure**" Jam and "**Pure**" Jelly; and our label tells the truth. Our goods are pure, whether in wood pails, tins or glass. Besides this we carefully inspect all fruits used, and exercise every precaution to reject any that are not perfectly fresh and sound. We put up nine different jams and five jellies, packed in 7, 14 and 30 lb. pails. In glass jars we put up a very attractive line of jams. Black and Red Currant, Raspberry, Strawberry, Gooseberry and Plum. 2 doz. in case.

We make a specialty of jams and jellies for Confectioners' use and put up a **special cheap line for Lumber Camps.**

Have you had Gilt Edge Marmalade?

Made from genuine Seville Oranges and pure granulated sugar according to an old and reliable recipe. If you are interested in these goods, drop us a line for samples and prices.

THOS. UPTON & CO. - HAMILTON

Ocean Wave Baking Powder

We are now entirely straightened up after the fire that took place in our premises, October 2nd, and are now filling orders promptly with a Fresh Stock of goods.

Hamilton Coffee and Spice Co.
Limited
Hamilton

SOLD ONLY IN CANS
PLEASES EVERYBODY

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,

MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL

PEEK FREAN & Co's

BISCUITS AND CAKES.

Have obtained great Celebrity for their
PURITY & EXCELLENCE

Factory—LONDON.

Sample Room—Schepp Building, Hudson and Duane Sts., NEW YORK.

Campbell & Brodie

MANUFACTURERS
IMPORTERS AND
WHOLESALE DEALERS IN

BOOTS, SHOES AND RUBBERS

The only strictly Wholesale Shoe House in the city of

QUEBEC

A large, complete and well assorted stock in all lines is continually kept on hand.

SOLE AGENTS in the city for the celebrated

C.A.B.
RETURNED

"Maple Leaf" and "Columbia" RUBBERS

THE BEST IN THE MARKET.

Correspondence solicited. We always have bargains to offer in special lines, which should interest live shoemen.

---

113 Mountain Hill **51 Notre Dame St.**

They have the REPUTATION

Le Caporal, 12s.
Count Dufferin, 12s.

The highest class Cigarette Tobaccos that money and skill can produce. Prices show a good profit to the retailer.

Cut Tobaccos:

MORNING DEW
. . . Virginia Flake Cut

CHAMPAIGN
. . . Virginia Cut Plug

GOLDEN LEAF
. . . Virginia Cut Plug

HUDSON (For Smoking or Chewing)
. . . Kentucky Curly Cut

These brands are pushed by all dealers who look for intrinsic value in the goods they handle. SNUFFS. We are the largest snuff manufacturers in Canada. All the standard makes. Jobbers in any locality will quote you prices.

Manufactured by the well-known firm....

B. HOUDE & CO., QUEBEC, QUE.

PRICES LOWERED

BUT NOT QUALITY

The low price prevailing on Paper Bags has not depreciated our high quality. The reduction in price has not been offset by us in any reduction in quality.

We may at times grow a little prosy about the **large size, full count** and **good quality** supplied by us, but the users of **Eddy's Paper Bags** know of their vast superiority over all other makes.

The E. B. Eddy Company, Limited

HULL, QUE.

61 Latour St - - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

PASSING THOUGHTS.

By W. L. E.

THINKING is the exercise which digests ideas, and matures them for practical everyday business purposes.

A well-dressed window is an illustrated address.

The will is the key which opens the way to success.

Dry rot is a sure foundation for business disintegration.

It is possible for a blind man to have a good eye for business.

Tarrying at the wine cup may dissipate heartache, but it induces headache.

A child can make a sand hill, but a mountain is the work of the Creator.

A needle will prick a bubble, but it takes a sword to pierce a coat of armor.

Advertising that is judicious and up-to-date is a never-failing business tonic.

A good many people who go into business hew their way out of it by cutting prices.

Saving money is the result of sacrifice. The man who cannot sacrifice cannot save.

Any movement which aims to dull the price-cutters should be favorably smiled upon.

Every bad article a merchant sends out of his store is a nail in the coffin of his business.

The man who gives is credited for it, but the man who gives credit is often discredited.

A merchant can get along for a while without his trade paper; so can a man without food.

Much depends on how an article is put in the window as well as what is put into the window.

Sour grapes may put an edge on the teeth, but sourness will not sharpen a business man's wits.

Do right no matter how many enemies you make, but do not try to make enemies.

It is lack of energy and not shortness of arm which causes so many to miss opportunities.

Men who cannot live by business truths will not find falsehoods life-lines to business success.

Waste is necessary to the lubrication of a car wheel, but in a business it courteth destruction.

A stands for association, a very good thing to help along such grocers who would go in and win.

Now that good times are upon us, it is to be hoped no one will kill them by bad business methods.

The merchant who cannot keep up with the times is certain to be overtaken by mercantile death.

Stinginess is carefulness gone mad. And the merchant who is in that condition is dealt with stingily.

Business is as exacting as the average maiden, and he who would win must pay proper attention to it.

The summer is ended, and the merchant who has not saved some time from it for relaxation is to be pitied.

Opportunities are not as plentiful as leaves in autumn, but more than one comes to every man during his lifetime.

A man with a hole in his character, like a ship with a hole in her hull, will experience difficulty in keeping afloat.

Cowardice and business are as incompatible as cowardice and war. There is only room for the courageous in either.

The medium may be good, but unless the advertisement is bright, and the article offered right, the results will be bad.

When a merchnnt cuts into his profits he is cutting into the very foundations upon which his business superstructure rests.

The early worm may get into trouble, but it is the late man to business and not the early one who is likely to be overtaken by financial troubles.

LICORICE AND A WELL-KNOWN FIRM WHO MAKE IT.

NOT one person in a thousand, including even grocers who sell it, have the remotest idea as to what licorice is, how it is prepared for the market, or where it comes from. At the same time the preparation of it for commercial ends, in other words, the manufacture of the crude product into the refined substance that the public are in the habit of purchasing, comprises one of the world's most important industries, being used medicinally chiefly as a demulcent, especially in bronchial affections, while it is also consumed in vast quantities in the manufacture of confections, tobacco, and for brewing purposes.

Licorice (liquorice) was in former times spelled lickorice, lickerice and licourize respectively; and licorice-plant, to give the literal Greek meaning, signifies "sweet-root." The plant is leguminous, and it is from the root that the licorice of commerce is taken. It is a perennial herbaceous plant, whose growth reaches from four to five feet; the branches are sparing, and bear pinnate leaves and bluish, pea-like flowers which grow in spikes. The length of the root is three to four feet. It will be remembered that Chaucer, in the "Miller's Tale," 1, 504, says:

"But first he cheweth greyn and lycorys,
To smellen sweete."

The great poet's familiarity with the plant was due to the fact that licorice was and is a product of Yorkshire, England, where it is made into a confection known as Pontefract cakes; and it is also an industry cultivated in Surrey, England. It is, properly speaking, however, a Southern European industry, the plant growing especially on the Mediterranean coast, and its geographical limits travel eastward throughout Central Asia and China. The quality best appreciated in England is made in Calabria, and is sold under the names of Solazzi and Corigliano juice. Spain, on account of its soil and climatic conditions, is peculiarly adapted to the cultivation of licorice. The Spanish root is used entirely by the best manufacturers of stick licorice, as it is sweeter and more delectable, while the Greek and kindred species of root are employed for making the mass used in the manufacture of tobacco, etc.

MR. CHAS. A. SMYLIE, BROOKLYN.

RETURNED Nov 9/97

Nothing but the root of the plant is utilized and its quality varies according to the soil. The root is pulled at intervals of three, four or five years, according to circumstances, by digging trenches and pulling the root until it breaks. After a year or two a stem appears above the ground and in the spring it flowers. From the time the stem shows, until the flowers have fallen, the root is not in condition to extract as the sap does not return to the root until then. From September to March the crop is gathered and is then cured or dried. It requires from four to five months to properly "cure" before becoming marketable, and a dry climate is necessary for this purpose. Asiatic Turkey, Greece, Italy and the Sicilies produce this plant as well, but with varying quantity and flavor in the extract.

Among the pioneer licorice manufacturers on the North American continent are Young & Smylie, of Brooklyn, N.Y. The business of this firm was established in 1845, just 52 years ago, and it has gradually developed until it is to-day the largest of the kind in the world. The output of the firm is from 25,000 to 30,000 pounds daily, and the number of hands employed is from 125 to 190.

The founder of the firm was Mr. Abel Smith, a brother-in-law of Mr. C. A. Smylie, deceased. In addition to Mr. George Young, the present head of the firm, its members comprise Mr. Thomas H. Bauchle, and Messrs. Charles A. and Adolphe E. Smylie, sons of the late Mr. Smylie.

The fact that the business has grown to what it is to-day is not due to the mere fact of age: It is because the firm has made quality the aim of its products. Even the very cheapest line the firm turns out is made of good, pure ingredients. Licorice in all its forms and specialties is manufactured by the firm, and it is sent to every city in America and to many of the South American and European centres of trade.

Among the styles of licorice made by Young & Smylie may be mentioned the "Y. & S." brand of stick licorice in various sizes; "Ringed" licorice, sticks averaging 17 to the pound; "Acme" licorice pellets, in handsomely decorated glass-front tin cans of 5 lbs. net, and in sliding boxes containing 5c. packages; tar, licorice and tulu wafers in handsomely decorated glass-front tins; licorice (Y. & S.) lozenges in glass jars; "Purity," a pure penny stick of licorice; "A B C" blocks, containing the firm's best lozenges; "Dulce," a large glazed penny stick; pliable licorice in plugs, with tin tags, an excellent seller; triple tunnel tubes of pliable licorice, etc.

In Canada the consumption of Young & Smylie's licorice is gradually increasing. Mr. Charles A. Smylie, whose portrait is given herewith, has represented the firm in Canada for about fifteen years, and is, no doubt, known to a great many of our readers.

We notice by a recent issue of a New York paper that Young & Smylie have been compelled to vacate their old quarters at 54 to 64 South Fifth street, Brooklyn, E.D. "The new East River bridge is to end here," says the journal in question, "and the blocks beginning on the river front, crossing Kent avenue and running eastward to within 100 feet of Wythe avenue, between South Fifth and South Sixth streets, are to be used as an anchorage. The river front block cost the city $350,000, and the portion of the other block will reach a trifle over $319,000. This, in addition to the $6,000,000 that the bridge will cost, and about $900,000 for the New York side approach and other expenses—a total of $7,500,000. Against such an array of figures the house of Messrs. Young & Smylie were obliged to throw up their hands. But the quarters which they will move into about November 1st will give them one of the largest factories in Greater New York. The premises comprise a plot covering an area of 125 x 300 feet, consisting of one building, 50 x 240 feet, four stories; one building, 50 x 100 feet, two stories, and one building, 25 x 50 feet, two stories. There are 375 horse-power engines and 400 horse-power boilers, and every modern facility will be afforded for manufacturing, including the increase of hands beyond the present staff of 125 persons. The plant is located in Lorimer, Bayard and Richardson streets in the Eastern District.

Good Advertising

For Wide Awake Retailers

By F. James Gibson.

Our "Good Advertising" department is to help our subscribers to do better advertising. The gentleman whom we have selected as its conductor is well known as one of the foremost advertising specialists of the day. Any of our readers who desire the benefit of Mr. Gibson's criticisms on advertisements or advertising methods, or his advice on any advertising subject, can have it or both entirely free of charge by writing to him in care of this journal.

If correspondents so desire, fictitious names or initials may be used for publication. But all requests should be accompanied by the subscriber's name.

From The Dry Goods Review.

THE first essential of good advertising is truthfulness. The man who lies in his advertising not only commits a moral wrong, but he makes a mistake that will ruin him if he keeps at it long enough and hard enough.

I know of a very large store in New York which is owned and conducted by a man whose morals are deplorable, according to common report. This man is smart enough to know that to be succesful he must conduct his business, which is a retail one, on the lines of the highest rectitude. One of the things he is most particular about is his advertising. No statement ever goes into an ad. of his that is not absolutely true. If he says that a certain line of silks has been marked down from $2 a yard to $1, the public can depend on the statement absolutely. The result is that every advertisement of the firm is believed. It is easy to see what a great "pull" a reputation like this gives a business house.

When you once fool a man or a woman (especially a woman, and women are the great retail buyers of goods,) it is difficult to command belief in future advertisements. The advertiser who is in the habit of fooling the community soon finds himself distrusted. And it doesn't need a prophet to foretell that success will never ride on a tandem bicycle with him unless, perhaps, he gets into the green goods business or something similar.

Clarke's Corned Beef in 2 lb tins, 25c. a tin.	Mens Caps, something choice at 25 and 35c.
Morton's fresh herring, the finest made.	Nobby four in hand ties at 2 for 25c.
Golden Finnan Haddie in flat tins, 2 tins for 25cts.	Gents Kid Gloves unlined in tans, 50, 75, 1.00 pr
York, free from bone and not too fat—specially.	Gents cotton drawers and shirts from 25cts. each up.

YOU SHOULD

Try Colman's Dairy Salt for Butter.

" Dwight's Cow Brand Baking Soda.

" A pound of Ludella Black Tea.

Cottonade Pants—A fresh arrival this week in good dark dressy patterns; also blue with bib attached.	Castile Soap—the genuine French manufacture, in 5c. cakes only.
	Oatmeal soap—Morse's best.
Deep skin Binding mitts with patent fastening at wrist.	Madame Roy's Complexion soap. A popular line for everyday toilet—only 5c. bar.

J. M. Steel - Clarksburg.

Fig. 1.

There was a time not long since when most advertisements were generally received with incredulity. "Oh, it's only an advertisement!" was then a common expression, and to some extent this distrust in advertising still exists. But it is gradually passing away under the influence of the truthful advertising, which advertisers are by degrees finding out to be the only kind that pays in the end.

I am asked to criticise the ad. of J. M. Steel's, Clarksburg, Ont. (Fig. 1).

I don't think much of this style of an advertisement. Of course, it is above the average country paper ad., but it has very serious

J. M. Steel | *J. M. Steel*

It pays to buy your goods from J. M. Steel

HONEST WEIGHT HONEST COUNT, HONEST MEASURE, and your money back if everything is not found just as represented. These are some of the many good things you are sure of, at Steel's. But don't take our say so for it, ask your neighbor Or better still, come and see for yourself We ask your special attention this week to

COLEMAN'S DAIRY SALT. The best butter salt we know of. A cent a pound more for your butter once in a while will pay for the extra expense of using the best salt many times over 15 lb bags, 20c.

LUDELLA BLACK TEA. We are the sole agents in Clarksburg for this tea. It is put up in air tight pound packages, which preserve the strength and flavor till required for use. A choice blend of Ceylon and India teas that pleases everyone who likes a good strong tea

DWIGHT'S SODA. The old reliable "Cow" brand. We sell no other soda because we know that Dwight's is the best. Regular size packages 5c.

CLARK'S CORNED BEEF, in 2 lb tins, 25c a tin. You can always depend on Clark's canned meats being good

CASTILE SOAP The genuine French article, 5c. a cake

GOLDEN FINNAN HADDIES, in 1-lb flat tins, 2 tins for 25c.

MEN'S KID GLOVES, unlined, in tan only, 50c, 75c., and $1.00 a pair

MORSE'S OATMEAL SOAP. We recommend it, 10c.

WE HAVE JUST RECEIVED A SPLENDID LINE OF COTTONADE PANTS. THEY ARE IN GOOD DARK DRESSY PATTERNS. SOME ARE IN BLUE WITH BIB ATTACHED

J. M. STEEL, CLARKSBURG

Fig. 2.

faults. In the first place, it leaves the impression on the mind that Mr. Steel is afraid to quote the prices on at least half the articles mentioned. Why should not the price of Morton's herrings be quoted as much as the price of Clark's corned beef? The three most important items in the ad., judging by the type, (salt, soda and tea,) certainly ought to have prices quoted for them, unless, perchance, Mr. Steel is sole agent for the three brands mentioned. Even then, prospective purchasers ought to be told how much money the things will cost. Neither are we told, for example, what Ludella tea is like—whether it is a Ceylon, India or a China tea; or whether it is a package tea or a bulk tea. Another fault of the ad. is the double rules run across both columns. These rules have the effect of fencing off the rest of the ad. from the name at the bottom.

Supposing that Mr. Steel's ad. had been written something like Fig. 2.

Here is an ad. (Fig. 3) from far-away Victoria, B.C., on which my criticism is desired. The man who wrote this ad. is evidently no

novice in ad.-writing. Taking it all round it is a pretty good ad. It would have been an improvement if the ad. had been all about clothing or all about underwear. Either of these subjects are quite large enough for even a much larger ad. than this. Ads. as a rule (especially those read by men) are quite hurriedly read. One line of goods or one idea is about as much as an ad. of this size ought to deal with. Of course, if the ad. were what is called a general ad. it would be all right to refer to more than one line of goods. In fact, all lines could with advantage be referred to in a general kind of way. But such an ad. is not likely to bring much of an immediate response. It is definite information about something in particular that attracts attention and brings the business. The item of serge suits mentioned by Mr. Cameron is of sufficient importance of itself for a whole advertisement.

Suitable Clothes

Mean comfort and peace of mind. You can't afford to wear unsuitable clothes. Our stock is full of suitable things in men's, youths' and boys' wearing apparel. Take Serge Suits; like all other clothes, there are good, medium and trash. "Our Kind," the good kind; prices $6.50, $8, $9 and $10 the suit.

Underwear.

Our underwear department is now complete. Underwear to be comfortable must fit. If your outfitter can't fit you, suppose you try us. We sell good underwear as low as 50 cents a garment. A special line of boys' fleece lined underwear, all sizes, $1 per suit.

CAMERON

The Cash Clothier, 55 Johnson Street.

Fig. 3.

I have taken the liberty of re-writing the ad. as I think it ought to have been written (Fig. 4):

Cameron's Clothing.

Something you can't afford to do.

You can't afford to wear poor clothes. It is a weakness of human nature to judge by appearances. Even a dog will bark and growl at a tramp while he will let a well-dressed man pass by unmolested.

There are two ways of getting good clothes. Go to a first-class make-to-order tailor, let him take his time and charge you what he likes; the other way—the best way—is to come here.

Take our serge suits for example: a make-to order tailor would probably charge you $15.00 to $20.00 for a suit that will fit you no better, look no better, and be no better than one of our $10.00 suits. Of course we have cheaper serge suits—$9 00, $8.00, and down to $6.50.

EVERYTHING IN BOYS' AND MEN'S CLOTHING AND UNDERWEAR.

CAMERON

The Cash Clothier; 55 Johnson St.

VICTORIA, B.C.

Fig. 4.

For the convenience of such of the readers of THE REVIEW as are in the clothing business I herewith offer a few suggestions in clothing-advertising literature.

It pays to wear good clothes. It pays for three reasons: First, you feel yourself to be a better man; secondly, you look to be a better man; and lastly, you ***are*** a better man. Is this not worth paying a little extra for?

You go to your tailor, you leave him an order, you wait a long time for the clothes and maybe they don't fit when you get 'em.

You come here, the clothes are ready to try on, we fit you in a few minutes and save you one-fourth to one-half the price.

But are the clothes as good? We say they are. If we are wrong we give you your money back. We can't afford to be wrong.

Come and try, anyway.

What proportion of his accounts does the make-to-order tailor fail to collect? Ask him and see if he'll tell you.

But whatever the proportion is, you are taxed your share of it when you buy from him.

But when you buy here you pay for what you get only. CASH IS YOUR FRIEND.

Cash is our friend, too, and that's why we stick to it in both buying and selling.

Have you decided yet where you are going to buy your spring suit of clothes?

Come in here, anyway, and see what we have. If we can't fit you at one-fourth to one-half less than your make-to-order tailor has been charging you, we'll tell you.

Another thing we do besides fitting you is to sell you ***good*** clothes.

Good fit, good clothes, and the low prices that go with cash dealings are a combination hard to beat.

Come and join the combine!

* * *

About the cheapest advertising, and a kind that comes pretty nearly being as good as any, is the putting of circulars or leaflets in parcels going out of the store.

These circulars ought not to be large; 5 inches by 3½ inches is quite large enough for the largest, and most of them can with advantage be smaller.

This form of advertising is good for the special reason that it has the ear, or, rather, the eye, of the buyer at a favorable moment. She has been to your store, she has been favorably impressed, and has made her purchases. At the moment she is feeling well disposed towards you. She reads the little circular, and ten to one it has a more favorable effect on her mind than if she had read the same ad. along with several others in the columns of a newspaper.

My observation leads me to believe that comparatively few retail dealers use this form of advertising to any extent.

Of course, it is not well to put too many of these circulars in one

New . . .

Wall Papers

for 1898

Our travellers are on the road; they are carrying a fine lot of samples, in more popular papers, at lower prices than ever have been shown. It will pay you to delay ordering until you've inspected our lines.

M. Staunton & Co. Manufacturers TORONTO

McAlpin Tobacco Company

TORONTO, CANADA.

Manufacturers of the following brands high-grade Tobaccos, viz.

BEAVER, Bright Plug Chewing, 9 to lb., 3 and 12-lb. Packages.

LUCKY STRIKE, Bright Plug Chewing, 7's and 8's to lb., 18 and 24-lb. Butts.

JUBILEE, Chocolate Chewing, 8 to lb., 5 and 12-lb. Butts.

WOODCOCK, Bright Smoking Plug, 4's and 8's to lb., 16-lb. Caddies.

SOLID COMFORT, Bright Smoking Plug, 7's to lb., 18-lb. Butts.

TONKA, Cut Smoking, ½'s, 1-5ths, 1-10ths and 1-12ths.

STANDARD KENTUCKY, Fine Cut Chewing, 5-lb. Pails.

APRICOT, Fine Cut Chewing, 5-lb. Pails.

APRICOT, Foil Packages, 12 to lb., 2-lb. and 5-lb. Boxes.

For sale by principal wholesale dealers throughout Canada.

FAC SIMILE OF CASK LABEL.

PURNELL'S

PURE

PLAIN and SPICED

MALT VINEGARS

For Pickling, Table Use and Export.

Brewery, Bristol, England.

AGENTS

MONTREAL:	TORONTO:	HAMILTON:	VANCOUVER, B. C.
J. M. KIRK,	J. WESTREN & CO.	W. H. GILLARD & CO.	C. E. JARVIS & CO.
Imperial Buildings, St. James St.	61 Colborne Street.	Wholesale Grocers.	101 Holland Block.

Winnipeg—A. STRANG & CO., Portage Avenue.

PALATE TICKLERS

GILLARD'S NEW PICKLE

Made from the choicest English Pickling Vinegar, and vegetables. Beyond a doubt, the most delicious pickle in the world. This is no idle boast, but is

Backed by

10 Gold Medals

Awarded at the Great Pure Food Expositions held in England. A single trial convinces the most skeptical of its peculiar and delightful merits.

Packed 2 doz. in case. Single case lots, $3.40.
5 case lots and over, $3.30 per doz.

GILLARD'S NEW SAUCE

Distinct from all others in its superior flavor. Prepared only from the finest selected ingredients.

Barrel lots of 12 doz., $1.75 per doz.
Single doz. lots, $1.90.

Sold by all Wholesale Grocers in Canada

Manufactured by

GILLARD & CO.

LONDON, ENGLAND

parcel. One, or two, or three small ones at the very most should be the limit.

Closely connected with this form of advertising is the use of wrappers with your advertisement on it. The majority of retail dealers seem to think that it's a good thing to have their firm names printed on the outside of these wrappers in flaring type. This is a mistake. Customers are often prevented from carrying their parcels home because of this same flaring type. They don't want to be walking advertisements for someone's dry goods store. The proper way is to have a nicely worded sentence or two, dealing with some nteresti ng feature of your business, printed in modest type. When the goods are wrapped up put the printed side of the paper inside. When the customer gets home she will be sure to see the ad. when she opens her parcel.

* * *

One of the pitfalls for the unwary advertiser is the temptation to say what he thinks are smart and funny things.

Even if ads. were mostly read by men this would be bad enough, for the reason that not one man in a million can write funny ads. that are any good as ads. Now, women do the most of the ad. reading and most of the buying at retail—75 to 90 per cent. of the total. It is a well-known fact that women take far too serious a view of the spending of their allowances to appreciate even genuine wit and humor when it is mixed up with the prices of dry goods, provisions and what not.

The safest and by long odds the best plan is to fill up your advertisements with plain, straightforward, business-like talk.

AN INSANE BUSINESS PRACTICE.

By David.

THERE is a prevailing idea that the majority of the managers of wholesale paint and oil firms are pretty shrewd business men. Let us hope that the houses given to the following insane methods of doing business are decidedly in the minority and that, for the benefit of all concerned, their number will "grow smaller and smaller, and more beautifully less."

A commercial traveler of repute, representing a large wholesale grocery firm in Ontario, relates his experience as follows: "I was driving, during the summer, through the County of Waterloo and, calling in one of the most prosperous villages, I displayed my samples of rich Mocha, Old Government Java and choice Lal-Ram tea and Acadia granulated before the merry eyes of my Pennsylvania-Dutch customer, whom we will call Mr. Dinkelpender. After growing eloquent on the virtues of my full-strength-up-to-date-anti-pyroligneous vinegar for making 'sauer-kraut' Mr. D. said:

"'Mine frent, Allspice, I vill gif you an order provided you take back all dose canned goots vich I have mit me dree years all-the-vile, and mail a gretted note chust the same as I pays!'

"Mr. Allspice vowed he could not exchange good, fresh groceries for shop-worn, three-year-old, antiquated tinned salmon and green corn, and demanded an explanation.

"The worthy storekeeper explained that he lately made an exchange of the whole of his stock of ready-mixed paints to a Toronto manufacturer, who replaced it, apparently, with a fresh line or possibly some newly labelled rubbish that had been transferred from some other dealer who, by making the 'trade,' thought he was getting a bargain.

"Our tea and coffee salesman respects his situation as well as his reputation, and refused to do business in such a slip-shod fashion.

"I investigated the above and found the facts strictly correct. In some instances the exchanged product has been resold in the same or neighboring towns at 60c. per gallon, the buyer of the job lot in turn selling at $1 per gallon to the demoralization of trade, seeing the retail price should be $1.40 to $1.50 per gallon."

A SOLUTION OF THE CUT-RATE EVIL.

ATTENTION is called to the success of the scheme to protect their goods, and the retailer from cut prices, employed by the Quickcure Co., Limited, of Quebec. Their plan shows they are in earnest in the matter, and have a shrewd business conception of the evil and its cure.

Their plan is two-fold, either of them being essential to the success of the other. (1.) They have only one price for their goods, in large or small quantities—so any dealer, no matter how little he buys, only pays the same rate as the largest buyer. (2.) Goods are only sold under their contract of sale not to sell or in any way dispose of the Quickcure Co.'s preparations at less than the regular retail prices; a breach of which contract would render a dealer liable for so doing and also liable "for obtaining goods under false pretences."

The abolishing of any better price, or larger discount, for their goods, when bought in large quantities, fills a double purpose: It enables the company, if necessary, to watch more closely a firm or individual who appears to be handling a quantity in excess of what appears to be legitimate sales, and thus check any that might find its way into the hands of those disposed to cut the price; it also establishes confidence between the dealers and the company, as it shows the latter only desire such sales as are made to those who adhere to the terms of the contract; in this they show their faith in their preparations, and the demand they are determined to create for their goods; to this end, we understand, they have increased the list of newspapers and magazines in which they advertise to over 500 in Canada; and they also have exhibited at 37 exhibitions all over Canada and distributed half a million pamphlets thereat.

That the scheme has been popular is testified to by over 900 dealers who keep their goods, and state "they give universal satisfaction to both themselves and their customers;" also the influential testimonials from people known all over Canada, which they publish, must create a widespread demand for their goods, which are put up as handsomely as any in the world. It would be well for those who do not yet keep these goods to lay in even a small supply, as it may create a bad impression among your customers if they have to go elsewhere for these goods, which are gradually finding their way into every house, where they become staple articles, as they are really possessed of unequalled merit. We believe this is the first proprietary medicine company in the world to establish only one price for all their goods, and which is looked on as a distinct advance towards protecting the retailer from the departmental store that sells at cut rates (as the small buyer buys as cheaply as the largest), and this, combined with a contract of sale, to be rigidly adhered to, may cause other manufacturers to adopt the two ideas which form the Quickcure Co.'s scheme to protect retailers from cut rates. Each one can hasten the day when other manufacturers will do this by making such a rapid success of the Quickcure Co.'s goods that all manufacturers will unite, the world over, on the same lines and protect their best customers, the upright retailers.

RIPE STRAWBERRIES IN OCTOBER.

A Kinmount, Ont., subscriber, signing himself "A Lover of Fruit," writes as follows: "Having read your articles re Canada as a fruit-growing country, I thought it might interest you to know that one of our business men, Mr. C. Wellstood, boot and shoe dealer, who takes a great interest in gardening and fruit growing, picked a ripe cultivated strawberry on October 7. Canada must be all right if she can grow two crops of strawberries in a garden one hundred miles north of Toronto."

DRINK

McNISH'S DOCTOR'S SPECIAL SCOTCH WHISKY

The Medical Whisky of the World.

Canadian Agents

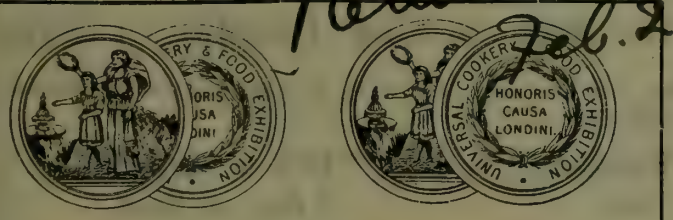
GEO. PERCIVAL & CO. = MONTREAL

Established 1820.

Delicious... **FORTT & SON'S** ...Digestive

FAMOUS

BATH OLIVER BISCUITS



Gained the
Special Gold Medal—Highest award at International Cookery and Food Exhibition, London, 1893.

UNRIVALLED as the best Wine and Cheese Biscuits ever offered to the public. In their wholesome character and digestive properties they are unique; unlike and superior to any other biscuit made.

Sold in tins, 1/2 and 2/- each

by the Leading Grocers and Stores throughout the world. . . . . .

Wholesale Agents Wanted.

CATER, STOFFELL & FORTT LIMITED

Proprietors

Bath Oliver Biscuit Factory

4 and 5 Milsom Street and John Street

BATH

THE DAVIDSON & HAY, Limited

HAVE NOW IN STOCK MAGNIFICENT LINES OF NEW

Raisins Currants Peels

CANNED Salmon Corn Peas Tomatoes

TEAS of such qualities and prices as must command the attention of all careful buyers. Our sales of **KURMA TEA** in 1-lb. and ½-lb. Lead Packets continue to increase amazingly, fully justifying our prediction of two years ago that it was bound to become the favorite package Tea on the Canadian Market. Quality and price must eventually tell. We still maintain our reputation for prompt shipment, all orders being despatched the same day as received. Write us for Samples or Quotations.

THE DAVIDSON & HAY, Limited, 36 Yonge St., TORONTO

BUCKWHEAT FLOUR

(SELF-RISING) **WE HAVE IT.**

Ready for immediate use.
Needs no Salt, Baking Powder or Eggs.

A perfect self-rising flour superior to all others for making delicious griddle cakes.

In 2½-lb Packages.
2 doz. per Case.

In 5-lb. Packages.
1 doz. per Case.

Order at once. Your customers will be delighted with it. We are ready to fill all orders promptly from this year's crop.

The Ireland National Food Co., Limited

TORONTO, CAN.

All Wholesale Grocers sell it.
Insist upon having our goods.
They are the best.

OPERATING the largest and most complete Breakfast Cereal Food Mills in the Dominion.

How's your Biscuit trade?

Are you satisfied? Don't you think it could be improved? By improving the quality of your stock, you will improve your trade. Unremitting care and close attention to the smallest details in every process of manufacture, has steadily raised the quality of our Biscuits, until to-day there are no higher class goods produced in Canada. QUALITY WINS. We have proved it, and now we sell the second bill of goods to a new customer more easily than the first.

Telfer's Biscuits

Our Cream Sodas in 3-lb. tins and cartoons cannot be beaten. They have won their way into public favor on their merits alone. Always of the same high quality.

Write for samples of our latest Sweet Biscuits.

Brooms are advancing.

Harvest reports show a light crop of Broom Corn, and the price of brooms is bound to take a jump. Neither the scarcity of corn nor the advance in price will affect the quality of our output. We will keep up to the high standard of past years and will see that our brooms are well worth every cent asked for them. Don't be misled by low quotations and consequent low quality. There's such a thing as paying so little for an article that it can't be good. There's nothing in our stock not thoroughly good. Nothing that has one cent on the price that does not honestly belong there. There isn't a better carpet broom made than "OUR BEAUTY." We make a specialty of **CURLERS'** brooms. "SOOPER-UP" is always a winner in that line.

Telfer's Brooms

Tell us about your needs, and we will give you quotations.

Telfer Bros. COLLINGWOOD

THE SCOTCH FISHERIES.

SCOTCH fish, such as herrings, etc., put up in cans in tomato sauce and other ways, have of recent years become a staple delicacy in Canada, and no first-class grocer's stock is now complete without a supply of these goods. Orders for these goods are usually taken during the fall and winter for shipment in the spring, so that the present is the period when jobbers place orders for supplies. Prices this year, owing to the exceptional conditions governing the Scotch fisheries during the season, promise to be higher than the average. It is estimated that existing stocks in packers' hands in Scotland will hardly supply the anticipated demand between now and next spring, and the new pack, for the above reasons, will be very small.

The Scotch herring fishing season this year on the east coast of Scotland, including also Orkney and Shetland, will stand unparalleled for its curious combination of unexpected record catches, general widespread disaster and unusually high prices.

From the opening of the season the fishing has been extremely fluctuating, and occasionally for days in succession almost whole fleets returned to the various ports either entirely blank or with a most meagre supply of fish. So discouraging did the state of matters become that fishermen during the latter part of August resolved to bring the season to a speedy close. It is believed that the deficiency, as compared with 1896, from Shetland to Berwick, amounts to fully 390,000 crans. Details given by the Scotch press regarding the take and prices during the season at Aberdeen and other ports fully confirm this. The season at Peterhead, although large catches were landed there during the last week of August, was practically closed by the middle of that month. Indeed all accounts agree that there has not been such a disastrous season for many years — not since 1888 — when at some of the leading ports the catch was only 95,000 crans, against 93,000 for the present year. The quality of the fish, as well as the price, has also varied exceedingly. Generally, the quality has been inferior and greatly mixed, a large proportion of the herrings being of small size. In spite of this, prices have risen sometimes beyond all precedent, in several instances exceeding £2 per cran. The average price for the season was about 29s. per cran. THE CANADIAN GROCER was supplied with the following figures regarding the different Scotch ports :

	1897.	1896.
Berwick	130,280	110,580
Fraserborough	93,500	201,224
Peterhead	66,000	151,000
Aberdeen	46,873	125,256
Wick	28,760	73,600
Berwick District	22,400	48,000
Helmsdale	10,380	14,163
Buckie	9,780	14,458
Montrose	3,460	34,607
Stonehaven	6,296	13,246
Macduff	5,200	7,200
Lossiemouth	5,330	8,169
Burghead	4,451	7,434
Boddam	3,416	9,012
Arbroath	2,400	1,300
Kirkwall	1,600	10,348
Total	445,126	829,597

The export of cured herrings from Scotland has not been large, but in spite of this fact prices have risen sharply, ruling at 38 to 40s. per barrel for large fulls. In addition to the Scotch, the Dutch herring fishing, it may also be stated, is far short of last year's results, the total to the end of August for the Low-Countries fleet being 38,496 barrels, against 84,853 for same period in the previous year.

With the large shortage in view, advices to commission men in Canada are firm, and buyers who are in the want of any supplies of Scotch fish delicacies will certainly gain nothing by holding off.

A SUCCESSFUL HOUSE.

THE duty of supplying grocery specialties has become of recent years an indispensable branch of the jobbing trade. In fact, many articles that are classed under the heading more properly belong to the category of staples, for the grocery bill of fare of the average consumer nowadays is as much unlike the good old days as it possibly could be.

A leading house in this branch of the trade in Montreal is Robert Greig & Co., who represent in Canada the following well-known firms : Bryant & May, Limited, London, Eng., matches and wax vestas ; Rowntree & Co., Limited, York, cocoa and chocolate ; Carr & Co., Limited, Carlisle, biscuits ; M. A. Craven & Son, York, confectionery ; J. Buchanan & Bros., Limited, Glasgow, jams, marmalade and peels ; John Mackay & Co., Edinburgh, essence of coffee ; Robinson & Wordsworth, Pontefract, liquorice ; A. J. Caley & Son, Norwich, chocolate confectionery ; Lorimer & Co., London, sauces, etc. ; Chancellor & Co., London, Mack's starch ; Walter Hubbard, Glasgow, rusks ; James Marshall, Glasgow, food preparations ; Blondeau & Cie., London, vinolia toilet preparations ; Dandicolle & Gaudin, Limited, Bordeaux, preserved vegetables, fruits and fish ; Maison Bordin, Paris, preserved goods ; J. Stauffer & Cie., Belgium, prepared soups, etc. ; Keopff Bros., Germany, gelatine ; E. Selbmann, Germany, fancy boxes ; S. Zinn & Co., Germany, fancy baskets ; Pratt Food Co., Philadelphia, poultry and cattle foods ; E. C. Rich, New York, jellies, etc. ; also agents for the provinces of Ontario and Quebec for Maconochie Bros., London, pickles, preserved fish, etc.

The reputation of these firms and the goods they manufacture requires no extended mention ; it is world-wide.

Mr. Greig, the sole partner in the house, got his business training with D. Morrice & Sons, one of the leading commission houses of the Dominion. When he left their employ he was at the top of the tree. This was in 1892, when he bought out the business he is now directing. One of the house's leading specialties is "Crown Brand" extracts. These are put up under Mr. Greig's personal supervision, as he prepares the formula himself. Everything that goes out, therefore, he is in a position to positively guarantee. The sale of these goods has increased many fold, and they took the only medal awarded for goods of this description at the Toronto Exhibition this fall.

That the quality of all the goods handled by the firm can be absolutely relied upon, the growth of the business clearly testifies. The second year, moreover, was double that of the first ; the third double that of the second, and the fourth double that of the third. This increase of 100 per cent. in volume each year speaks for itself.

There are eight travelers constantly on the road representing the house from Halifax to Vancouver.

"There is always a black spot in our sunshine," says Carlyle ; "it is the shadow of ourselves."

When you want Salt
For any purpose
Write
Verret, Stewart & Co.
Montreal.

Dealers in **SALT** exclusively.

NEW SUGAR-CURED

HAMS

Breakfast Bacon
Pure Lard
Etc., Etc.

Fresh Pork
SAUSAGE
Expressed to all parts.
Try a sample basket.

Park, Blackwell & Co.
LIMITED

Pork and Beef . . . Packers
TORONTO

Purest and Best

Windsor ...Salt

TABLE SALT
DAIRY SALT
ORDINARY FINE SALT

39 Cars ordered on 4th October

This demand has been caused by Excellence in Manufacture, Superiority of Product and Neatness of Package. . . .

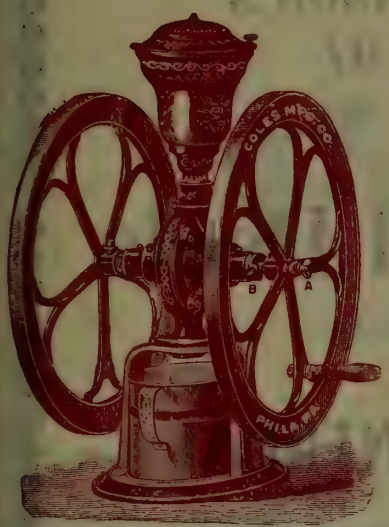
FOR SALE BY ALL WHOLESALE GROCERS.

WINDSOR SALT COMPANY, LIMITED
Windsor, Ont.

Coles' Coffee and Spice Mills

"THE LABOR-SAVERS."

The finest line of Mills made. **For either Granulating or Pulverizing.**



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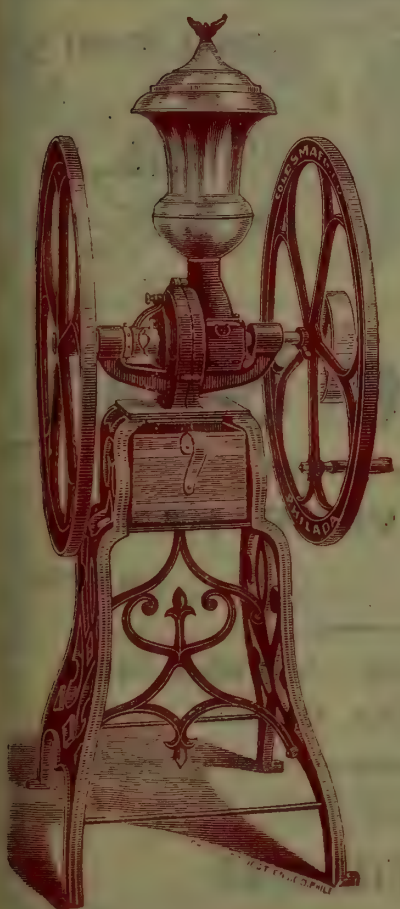

No. 18.

18 Sizes

For Hand or Power. **LIST, $1.25 -- $100.00.**

Patented Grinders and Adjustment.
Must be tried to be appreciated.

Grocers once using our Mills will have no others.
Our Pulverizing Mills are the only ONE MAN pulverizers.

Agents--{ **Todhunter, Mitchell & Co., TORONTO.**
Dearborn & Co. - ST. JOHN, N.B.

COLES MANUFACTURING CO.

PHILADELPHIA, PENN'A.

Crosse & Blackwell

NEW 18

SEASON'S 97

Candied and Drained Peels

Now is the time for ordering for Fall shipment.

C. E. COLSON, - ...MONTREAL

Lunch Tongue

You've no idea of the delicate and delicious flavor of our Lunch Tongue till you've tried it yourself. Our way of preparing is vastly different from the ordinary way and the result is that **White Label** brand is vastly different from ordinary brands.

Carefully selected tongues free from skin and waste.

Agents:

J. L. Watt & Scott, Toronto.
Watt, Scott & Goodacre, Montreal.
George De Forest & Sons, St. John, N.B.
Or
ARMOUR PACKING CO. - Kansas City
U. S. A.

ANTOINE SOLARI'S

SULTANAS

ANTOINE SOLARI'S

FIGS

Antoine Solari

HEAD OFFICES:

GRAND VEZIR HAN,

SMYRNA

Importer and Exporter of

DRIED FRUIT, SMYRNA FIGS and SULTANA RAISINS.

All orders executed at lowest prices.

Agent for Toronto:

E. FIELDING

34 Yonge Street, TORONTO

FRUIT CAKE FRUIT PUDDINGS

MAKE GOOD EATING

if prepared from

Wethey's Condensed Mince Meat

This mince meat is prepared from the finest fruits and the purest spices. The yearly increased demand is the best proof of satisfaction to retailer and consumer. Now is the time to lay in a supply. If your wholesaler cannot supply you write us direct.

J. H. WETHEY, Manufacturer, St. Catharines, Ont.

SACCHARINE AND ITS HISTORY.

HYDRA sugar is the commercial name of the expurgated and re-crystallized form of the article which has been known for nearly twenty years or more as saccharine, which while possessing to an intense degree the quality of sweetness, was so combined with objectionable impurities as to render it unfit, or not well adapted, for more than a very limited line of uses, says a German exchange.

Hydra sugar, the purified form, which is the pure sweet, 100 per cent. pure, is a most interesting product, inasmuch as it is capable of such extended use in the arts and manufactures, being perfectly wholesome, according to extended and thorough examinations by various experts in food products, and is therefore not open to the objection that is sometimes rightly urged against synthetic substitutes for long well-known substances.

The material was first produced in the laboratory of the Johns Hopkins University at Baltimore about twenty years ago, and when the announcement was first made that such a substance had been produced from coal tar with such marvelous sweetness it was received with incredulity by all, even by the renowned scientists of Europe, who jested over the matter, and suggested that, according to tradition, bread had been made from stones, and that the recent discovery probably heralded the re-approach of the age of miracles.

It did not take long, however, to convince the world that the sweetening power and other good qualities of this article, when it could be obtained in a perfectly pure state, had not been exaggerated. The trouble until recently has been to furnish an article free from objectionable impurities at a reasonable cost. This purely economical problem has now been solved satisfactorily, and the goods are offered under the name of hydra sugar, which is perfectly pure and 550 times sweeter than pure cane sugar. It has been tested and experimented with on human and animal life by innumerable well-known chemists, and is found to be perfectly wholesome. It has the indorsement of the German and American Governments, who use it in army rations. It is frequently prescribed by physicians, and is an absolute necessity for diabetic patients, by whom it is used in tablet form as a sweetener of beverages, tea, coffee, etc.

It has not to any considerable extent the food properties of sugar, but on the other hand, it lacks some of the undesirable properties; and this, taken in connection with the fact that comparative cost, relative strength considered, is considerably lower than even the now very low prices of pure cane sugar, makes it a most interesting article, not only to scientists, but to manufacturers and to the general public.

When told by his physicians that he must die, Douglas Jerrold said: "And leave a family of helpless children? I won't die!" He kept his word and lived for years.

Very large manufacturers of all kinds of POLISHES AND BLACKINGS. When in need of any write us for prices. THE ALPHA CHEMICAL CO., BERLIN, CANADA.

Smokers are Fastidious

They want good cigars—it will pay you to keep what they want.

YOUR CUSTOMERS WILL BE SATISFIED IF YOU GIVE THEM

"PHARAOH," the ten-cent leader
"PEBBLE," the five-cent leader

OTHER LEADERS

La Fameuse,
La Maya, Grit,
The Bird, Athena,
Sharpshooter,
Fascinator,
Baby Pearl, C.F.S.,
Etc., Etc.

No retailer ever handled these goods without increasing his trade.

The name "J. BRUCE PAYNE" on any box means satisfaction to retailer and consumer . . . .

RETURNED Nov 2nd 99 J.B.P.A.

My goods can be obtained from all the leading jobbers between Halifax and Klondyke.

J. BRUCE PAYNE - Granby, Que.

SEEKING A GROCERY CLERKSHIP IN LONDON.

IN HIS usual soulless manner, the editor seemed to think that if I did something for a change it would break the monotony of things. So he came to me with a suggestion.

"Every smart youth employed in the provinces," he said, "has one great ambition in life, and that is to come to London to work—to London, where the streets are paved with gold" (this is a thing I had never noticed, but the editorial eye is keener than that of the proverbial eagle), "and where," he continued oracularly, "every ambitious boy is a probable Dick Whittington."

"It would be an interesting thing, then, to find out what the country shop assistant—a grocer's assistant—has to expect when he comes to London in search of employment."

I applied first at a shop in Whitechapel. This was, without doubt, the most woefully dirty grocer's shop I had ever seen, and it simply reeked with the smell of warm candles and strong cheese.

At first glance I thought there was no one in possession, and I was rather startled to hear a shrill voice cry: "Ma! Wanted! Wan——ted!"

A little girl, with a long, single plait of hair down her back and a wonderfully dirty face, was sitting on a high chair "minding shop."

"May I see your father?" I said.

She did not vouchsafe a reply, but turned her head to a little window with a muslin curtain, and screamed again at her invisible parent: "Ma! come 'ere! 'Ere's a man wot's come after the place!"

"Ma," whose face was nearly as dirty as the little girl's, entered and eyed me suspiciously, then turned and screamed in a voice exactly like her daughter's, only louder:

"Jim! Jim! Come 'ere!"

Jim, a very small man, quite out of breath, presently revealed himself from the rear. He eyed me almost timidly for a few moments, then cast his eyes on a bunch of brooms that hung from the ceiling.

"Can't yer speak?" snarled his wife, pulling him by the shoulder. "Ask the man what he wants. What wages do you want, young man?" she said, turning savagely to me.

"Yes; what wages do you wan't?" echoed the little man.

"Twenty-five shillings a week to live out," I said.

"Well, you won't get it, then!" she answered snappishly.

Passing down the same street a few minutes later I saw a round-faced, jolly-looking grocer in a little shop by himself, and determined to see what he would offer me.

"Do you want a hand?" I said, entering.

"Can't afford it," he said; "trade's too bad."

He kept me there talking, however, and when a tiny girl not so high as his counter entered and squeaked "Farden's-worf of snuff," he told me that most of his trade was made up of halfpenny-worths of sugar, pennyworths of tea, and such-like things.

While he was talking, a smell of boiled beef steamed out through the glass door of the little sitting-room at the back. "That's my dinner," he said, noticing my glance.

"You might stay dinner with me," said the kindly fellow, apologetically looking in another direction. "Hungry work looking for a job. I know what it is."

I thanked him heartily, and went away.

My next venture was in Camden Town, down a street of warehouses.

Half-way down the street I came to an office with a brown wire blind, through which I could dimly see a young clerk scratching away in a big ledger. On the blind in gold letters were the words: "Messrs. X. & Co. Engaging Department." At various respectful distances I saw twenty or thirty serious-looking young men, who were evidently intent on getting a situation.

The advertisement, which stated that there were several vacancies, had told applicants to call between eleven and one. It now wanted ten minutes to eleven. None of us dared jeopardise his chances by applying before the stated hour.

The manager who engaged employes was picking his teeth with a wooden match, and giving directions to the youth with the big ledger.

By this time there were five or six young men sitting quietly round the room, and others came in at intervals, until all the chairs were occupied, and seven or eight men were standing.

The majority of the applicants were smart and tidy-looking, and wore brown bowlers to a man. There were several, however, who had a suspicious fringe about the bottoms of their trousers, and their clothes at the knees and elbows were painfully shiny.

The manager took the wooden toothpick out of his mouth, and, looking at the cadaverous individual, ejaculated "Well? Where do you come from?"

"Glasgie," he said. "I was foor years in the grocery and preveesions."

"Are you a good hand?"

"Weel, sir, I'm no' so bad. Ah couldna——"

"You won't do for us," said the manager.

Poor fellow! his accent had doomed him.

Two or three others went up and were dismissed. The manager, evidently tired of questioning, looked thoughtfully out of the window.

I knew it was my turn, but he had not yet called "Next!"

He turned from the window, and his gaze settled on me. I felt as if I were about to be tried at the Old Bailey, and shifted uneasily in my seat. I was deciding to put a bold front on it when he startled me.

"Now, then, hurry up!"

I stood before him.

"Well, where do you come from?"

"Birmingham, sir."

"Birmingham? Ha! provisions?"

"Can you wrap up?"

"Oh, yes," I replied.

"What can you wrap up?"

"Eggs, butter, cheese, lard, bacon," I said, mentioning at random all the provisions I could call to mind.

"Can you serve butter?" he interposed, evidently displeased.

I thought it best not to appear too brilliant, and answered modestly: "Yes, sir, I used to serve butter every day."

"London style?"

Of course I did not know that London had a style of wrapping different from any other style, and I answered "Yes."

"How?" he replied laconically.

I felt that he had me, and I tried to wriggle.

"Well, you see, sir, when a customer came in, of course she'd er—come in, and—and I'd say 'Butter, ma'am?' Then I'd"—he did not seem inclined to help me, so I plunged on—"I'd, you know—I'd take a piece of paper——"

"You didn't use a knife?" he interrupted, almost angrily.

"Oh, no," I said. "Oh, no; we never used a knife; we used a—a—one of those little——"

"You mean a pat?"

He must have thought that I was a paragon of a grocer, for he suddenly said: "Now, if you are really a good butter-hand, I will engage you. Come here on Wednesday morning. 24s. a week. You must live out."—Answers.

ASK FOR THE QUICKCURE

Co.'s preparations from your Wholesale Dealer.

These goods give universal satisfaction to all who use or sell them, as they are of undoubted merit and give a good profit.

"Quickcure"
"Quickheal"
"Q-C. Liquid Tooth Powder"

THE QUICKCURE CO., Limited
QUEBEC, CANADA

Fruit Jars

We have a full stock of all sizes, in Wine and Imperial Measures. . . .

Jelly Tumblers and Jar Rubbers.

GOWANS, KENT & CO.
TORONTO

I Want Every Grocer

Who Wants a Handsome

DELIVERY WAGON FREE

And every Grocer's Clerk who wants a

CAMERA FREE

to send me his name and address on a Postal Card that I may tell him how to get it by merely speaking a good word for **KNOX'S GELATINE.**

THE ONLY PURE GELATINE MADE.

C. B. KNOX, Mfr.

AGENTS

A. E. Richards & Co. - Hamilton
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and having been engaged continuously and successfully in the manufacture of SALT during that period, we surely must know something about its manufacture. We do not claim to be "the only turtle in the tank," but we do claim to manufacture an article that is positively unsurpassed in PURITY and EXCELLENCE on the market, and that article is

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25 MEDALS
12 Diplomas
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Rice's Pure Salt

"The Salt of the Earth."

It is the only Salt made under Rice's patent process, which process makes it an IDEAL Salt for BUTTER, CHEESE and TABLE use. It is beautiful and white in color. Is absolutely pure. Is perfect in grain, and crystals NOT being GROUND do not cake or harden like other salt in damp weather.

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Put up in neat and attractive packages for . . .

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THE NORTH AMERICAN CHEMICAL CO. Limited

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PROMPT SHIPMENT GUARANTEED

CANADA MUST HAVE AN INSOLVENCY LAW.

VIEWS OF THE TRADE ALL OVER CANADA.

WHOLESALER AND RETAILER, ALMOST WITHOUT EXCEPTION, IN FAVOR OF A CHANGE OF SYSTEM—DEFECTS AND ABUSES NOW EXISTING POINTED OUT—SUGGESTIONS FOR THE PROPOSED NEW MEASURE.

THE question of an insolvency law for the Dominion is again beginning to occupy the mercantile mind, and promises before many months to be a very live one. With a view to obtaining the opinions of business men appertaining to this question, THE CANADIAN GROCER has had correspondence and interviews with wholesalers, retailers, etc., in different parts of the country, and the results are subjoined.

A BLOT ON OUR NATION.

Mr. Hugh Blain, of the Eby, Blain Co., Limited, said: "I am in favor of an insolvency law—a law that would ensure a uniform procedure throughout the whole Dominion in punishing dishonesty and in equitably winding up insolvent estates. In this Jubilee year of lofty ideas of national life we should make up our minds to remove the cause of so many disgraceful blots on the business record of the country for a number of years past.

"It seems to me that some of the speakers in charge of the toast of 'Dominion Trade and Commerce' at the Board of Trade Banquet, might have said to Sir Wilfrid Laurier, in effect, but inspired by the occasion in more vigorous and eloquent language: 'I indorse all that has been said in favor of preferential trade with Great Britain, but let us see that we safeguard that preference when we give it. The British merchant, conscious that there is a preference given him to sell, will naturally suppose that he will at least get justice when he asks for payment. He will hardly expect a spider's parlor in a country professing such friendship; and yet such has unfortunately too often been the case. No country in the world could offer better facilities for fraudulent trading than this Canada of ours. The British seller has a preference in placing his goods with the Canadian buyer, but the Canadian buyer's relatives and local creditors have the preference in realizing the proceeds. And what is true with regard to the British seller can be applied with equal truth to the Canadian, when selling outside of his own province. Indeed, the law is so defective that the grossest frauds are perpetrated against you, even under your own eye and to your own knowledge, and yet you are utterly helpless to prevent it. The most pronounced free-trader would favor protection from such treatment. Will the Dominion Government give it? If so, it must practically say to the Provincial Legislatures: "We will pass an insolvency law and over-ride your iniquitous local Acts which permit and sanction such dishonesty.'" Sir Wilfrid might have said in reply: 'Your Board prepared an Act in 1893 which would doubtless have passed, but for dissensions among the members of your own Board.'

"This," continued Mr. Blain, "would have been correct. The Bankers' Section wanted special privileges, which the merchants could not agree to, and, in consequence, the bill was killed. Unfortunately, just demands are too frequently defeated in the Lobby. The Government should introduce the measure, be responsible for its provisions, and give us a just and equitable Act without fear or favor. Something must be done, and should be done speedily, if we are to stay the gradual declension of business morals. With the exception of Quebec, the most notoriously dishonest preferences are given in the other provinces. The law at present puts a premium on dishonesty. Our only safety in business is that the great majority of our traders are honest men; but this condition can hardly continue, because honesty cannot successfully compete with these dishonest methods. It is absolutely necessary that we should have either an insolvency law or our criminal law amended and made effective against these fraudulent practices.

"Looking at the subject from a national standpoint, it seems incredible that while since Confederation we have been successfully overcoming the barrier of race, creed and party, the provincial laws affecting interprovincial trade have been creating nothing but discord and animosity. It must be a source of sincere regret to every true Canadian to see the several members of Confederation enacting laws that in practice weaken the common bond which binds us together. Let the Dominion Government step in and give us a uniform law for all and it will tend to make us a more prosperous, a happier and a better people."

"In regard to a discharge clause, what are your views?"

"An insolvent, under proper conditions, should, in my opinion, receive a discharge. It must not, however, be too easily obtained or you will encourage insolvency and offset the benefits of the bill. In theory it may appear wrong to break the terms of a contract and compel one of the parties to take in full settlement less than agreed, but in practical business experience, where the insolvent has made a complete surrender of all his assets for the benefit of his creditors and has not been guilty of unworthy conduct, most people will agree that he is fairly entitled to a discharge.

"There should be a limit of time before the discharge could be granted. No one should be reinstated immediately in business, free of liability, without the consent of his creditors. The insolvent should be made to show that he kept books which contained a fair record of his business and that he acted honestly with his creditors.

"A discharge from the court should only be granted by a judge of the superior court. This would make the conditions entitling an insolvent to a discharge to a large extent uniform, and would eliminate local prejudice and the great variety of local opinion surrounding county courts, which were such a serious objection to the Act of 1875. The insolvent, whether opposed or

not, should be compelled to prove to the court that he was entitled to his discharge."

"How about assignees?"

"I would have no official assignees. That was one of the great objections to the old Act. Assignments, in my opinion, should be made to some official as interim assignee who would not be permitted to hold the estate longer than the first meeting of creditors, and whose duties would be restricted to calling the creditors together and to doing such things only as were absolutely necessary in the interests of the estate, and for which he should get only a nominal fee. The creditors at the first meeting should then appoint an assignee on the ground of fitness only, and not because he was labelled by a Government or other body as official assignee. This would effectually do away with canvassing for insolvent estates such as was the practice under the old Act of 1875.

"These are some of the salient features introduced in the Act prepared by the Board of Trade in 1893, which, as already intimated, would probably have been passed but for dissension among ourselves and which the Government should have passed in the interests of the trade and commerce of the country."

AGAINST AN INSOLVENCY LAW.

Mr. Wm. Ince, sr., of Perkins, Ince & Co., when asked for his opinion said: "I am not in favor of an insolvency law. I did, a good many years ago, in conjunction with Messrs. Henry W. Darling & E. W. Thompson, take a great deal of trouble in trying to frame an insolvency law which would be acceptable to the trade generally. Although it was before the Government, it never became law. But the late Sir John Abbott, then Minister of Justice, I think, took it in hand and promised to consider it when drawing up a bill of his own. It, however, came to nothing. Since then the Board of Trade has repeatedly made attempts to have a law passed, but all to no purpose. Although, as I have said, I helped to frame a bill, yet I have never been strongly in favor of a bankruptcy act. The part I took in framing the bill was merely in deference to the wishes of others, and particularly those of the dry goods trade.

"My reason for not supporting an insolvency law is that I feel it is utterly impossible to get the House of Commons to pass an insolvency act which would be satisfactory to the whole trade of the country, especially in regard to the granting of discharges, which, I think, should be left in the hands of a majority of the creditors, with, of course, a certain supervision by the judges. In our own business we have found that we can get along much better without an insolvency law than we could under the old insolvency act. I can recall but very few instances in which an insolvency act would have been any help to us. While I hold these views, still I would acquiese in a good insolvency act, but I am quite content to go on without one."

During a further conversation, Mr. Ince remarked, with some vigor: "The great trouble about all matters of insolvency is the apathy of creditors." And then he went on to illustrate his point: "At the first meeting probably every creditor will be represented, at the second there will be a marked decrease in the number, while at the third there probably will not be a quorum, and ultimately the matter is likely to be practically left in the hands of the assignee, and solicitor whose interest would, of course, be to make the most they could out of it."

THE EVILS OF THE PRESENT SYSTEM.

Mr. E. B. Greenshields, head of the old firm of S. Greenshields, Son & Co., said:

"You ask me for my views about the passage of an insolvency act for the Dominion of Canada. There is no doubt in my mind about the absolute necessity of this, if Canada wishes to give justice to her citizens, and to show to other nations with which she has trading relations that her desire is that all creditors should share equally and fairly when they are so unfortunate as to make bad debts in her land. When the object of an insolvency law is stated in this plain way, surely there is no person of ordinary moral sense but will say that we should all strive to obtain it. I have taken an active interest in this matter for years, and some time ago, with a little of the hopefulness of earlier years left in me, I thought we were on the eve of legislation. But the years have come and the years have gone and we are still in the "as you were" position. When Sir John Abbott was in office he told me that if the principal boards of trade of the country agreed on the main features of an insolvency law, the Government would bring in a measure. Acting on this the boards of trade of Montreal and Toronto prepared what I think is an admirable draft bill. This we presented to Sir John Thompson, and from the reception we received from the Government we thought our work was done. But no time has been found in the hurried business of Parliament from then till now for this important measure, though much has been wasted over many matters of little or no importance to the country.

"The present situation is about the following: In the province of Quebec the common law provides for fair treatment of all creditors, with, perhaps, the exception of preferences being given for rent and the ranking on business estates of marriage contracts. In all the other provinces the common law is as bad as it can be. Preferences of all kinds, especially transfers of book debts, chattel mortgages and sales of stocks when merchants are insolvent, are legal. In the Lower Provinces a man can, in the act of assigning, and in the deed of assignment, instruct his assignee (whom he himself appoints!) to pay certain of his creditors in full and divide the balance, if there is any, among the rest. Not long ago in New Brunswick a wholesale dry goods firm transferred all their assets to a limited company, with instructions that the assets were to be used in paying its creditors in, I think, two years if they were sufficient. The creditors, who were the real owners of this estate, were not consulted and had no voice in the unusual disposal of their own property! To-day, in Ontario, a merchant though insolvent can sell out his business and take the proceeds and pay his debts or not as he chooses. He usually has to pay, however, some one or more creditors, for the people he sells to, or through whom the arrangement is made, usually manage, before he is allowed to leave, to make him disgorge sufficient to pay their friends' claims. The immorality of this is beyond doubt. Its legality, as far as the payments to the preferred creditors are concerned, is, according to our antiquated laws, also equally beyond doubt. The transfers of book debts are also very objectionable. A debtor signs an agreement transferring his book debts, present and future, to a creditor. This document, without any publicity given to it, remains with the creditor till the debtor fails, when it is produced and has been held to be a legal lien on all the book debts of the estate. In New Brunswick they have amended the common law and the situation is improved. But even now perverse ingenuity can still favor one or more of the creditors of an estate. In a case the other day at St. John, as no chattel mortgage could be legally given in New Brunswick, a quantity of goods, it is said in their original packages, from the west, were sent over the border to a village in Nova Scotia and a chattel mortgage given on them there! In Ontario there is a Distribution of Assets Act, but it is often useless as there is no clause in it by which the creditors can compel an insolvent to assign, so that he can defend the suits brought against him through the courts, using the creditors' money to fight them, and make away if he choose with all the assets he can dispose of. This shows the weakness of provincial Acts, for the Privy Council of England has upheld the contention of the Dominion Parliament that it alone can deal with

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It has been cordially accepted by dealers everywhere as the handsomest model of the year.

Made in Quartered Oak or Walnut.

Special description sent upon application.

The Bell Organ and Piano Co., Limited

GUELPH, ONTARIO.

insolvency legislation, and has decided that the Ontario Act is valid, because it makes no provisions to compel an assignment, but is really a Distribution of Assets Act. By the same reasoning, the Province of Quebec Insolvency Act is invalid, for it provides machinery for compelling assignment, and arresting a debtor who in certain circumstances will not assign.

"This shows that the only relief the country can get for this state of affairs is from the Dominion Parliament, and the present Government should be urgently asked to bring in the measure that was submitted to the late Government. Its leading features are:

"1. Complete doing away with all preferences. This can be easily done with the exception of transfers of book debts and sales of assets when the merchant is really insolvent. An eminent commercial lawyer in Toronto told me it was difficult to prevent these when the proceeds were used in payment of debts, even if they all went to one or two creditors. But means can surely be found, such as compulsory notice to all creditors of such transfer or sale, and so many months given for objections before they would be legal.

"2. Equitable distribution of the assets with as little expense as possible.

"3. A reasonable discharge clause for honest debtors. It might be well to leave this to the creditors, and many people would prefer this, but the fact remains that no Insolvency Act can be carried at Ottawa without this clause. Indeed, I personally think it would be wrong not to have it, as we all know how sometimes from one motive or another a single creditor will refuse to give a discharge, even when he has no charge to lay against the insolvent except that he was unfortunate in business. But this clause should be a strict one, and safeguarded in every way so that no improper use could be made of it.

"4. No class of official assignees. Those who had charge of the Boards of Trade Insolvent Act were very particular in insisting on this. They wanted the present system under which the creditors employ any competent accountant they choose to wind up the estates. They were very much opposed to any class of assignees being officially appointed by the Government.

"It will be seen from what I have said that the country has a right to demand from this Government redress of the great grievances the mercantile community suffers from, and this on the broad ground of justice, 'the great standing policy of civil society.' If there is any duty specially laid on the Government it is to see that the laws of the country are equitable. It is a disgrace to Canada that in the end of the nineteenth century, when she is taking such a prominent place in the world, her commercial laws should be so iniquitous and so directly opposed to any system of right morality."

A TRAVELER'S APT ILLUSTRATION.

"We have too much law and not enough of common sense," remarked a well-known commercial traveler, when questioned. "At the same time, however, the Dominion of Canada is in need

THE INCOMPLETE ANGLER.

JOHN BULL: "I don't seem to be doing as well as I did."
JOE. CHAMBERLAIN.—"Well, if you want to get the better of those foreign chaps, you must choose your fly to suit the fish—as they do."—Punch.

"Tried---and not found wanting"

Fry's
Chocolates--Cocoa

Excelling in purity—strength—flavor—and so proved by over 200 medals and awards from the most eminent scientists of the world. The standards from which all other Cocoas and Chocolates are judged.

Bi-Carb. Soda
"Hand in Hand" Brand

$98\frac{50}{100}$ pure Bi-Carbonate of Soda. Made by the United Alkali Company of Great Britain. A leader in its great strength. As true as steel in the unvarying evenness of its grade. "Tried, and not found wanting" in a single vital part.

Lazenby's
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The highest type of table delicacies made. Absolutely unvarying in quality. Endorsed by England's nobility, including the Prince of Wales. The personal attention of the Messrs. Lazenby is given to every detail of the business. Perfection.

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of a good insolvency law. Under the existing state of affairs it is all too easy for a merchant, predisposed to dishonesty, to fail and get started in business again. This calls to my mind the story about the old Dutch grocer. It is an old one, and probably you have heard it before. This old Dutch grocer lived in a town where his competitors had, one after the other, failed, and in some instances more than once, but they usually managed to continue in business, much to his discomfort and annoyance. So one day he decided to fail too. He accordingly wrote to his creditors: 'I'm bust.' As he was a man known to be in good financial standing, the announcement surprised them, and some of them sent out representatives to investigate.

"'Why, what's the matter?' asked one of them.

"'O, I'm bust, I'm bust.'

"'How much do you owe?'

"Having told them, one of the creditors asked:

"'Do you own that farm over there?'

"'Yaw.'

"'Is it encumbered?'

"'Naw, not vif von cent.'

"'Cattle, stock and implements all yours?'

"'Yaw.'

"'Well, how about your other property? Is that all unencumbered?'

"'Yaw.'

"'But, my dear sir, you cannot fail; you have more than enough to pay five dollars for every fifty cents you owe.'

"'I don't care, I'm bust, I'm bust. I vill bay you vifty cents on ze dolla.'

"'We can't accept it. You are able and must pay one hundred cents on the dollar.'

"'I must! Vhy, my tear vrend, dose udder vellows all vail and bay you vifty cents on ze dolla. Me, your best customer, you make me bay von hundred cents on ze dolla. I tell you I'm bust.'

"And I tell you what it is," added the traveler, "he struck it about right. The present way of doing things is not fair to the honest merchant."

A BROKER'S VIEW.

Mr. Henry Wright, of Wright & Copp, did not care to be interviewed, but during a brief conversation he remarked: "There should undoubtedly be a uniform law for the Dominion. We are doing business from one end of Canada to the other, and what we want is a bankruptcy law which is the same in British Columbia as it is in the Dominion. But if we are going to have a law of this kind let it be a good one."

"What about a discharge clause?"

"O, I believe that every honest man should be granted a discharge."

In speaking of dishonest debtors, Mr. Wright related his experience with one. He had sold a certain article at 30 days. Two days afterwards he learned that the buyer was disposing of it at two cents per pound less than he had bought it for. In about a week that man assigned.

A WELL-KNOWN RETAILER'S VIEW.

"Do I favor an insolvency law? Why, yes. I think nearly every one does." This remark came from Mr. Henry Swan, of Swan Bros., the well-known retail grocers of King street east, Toronto. Mr. Henry Swan is a retailer of over thirty-four years' experience, and remembers well the old insolvency law.

"An insolvency law," he continued, "is fairer to the insolvent; it is fairer to the creditor."

"What do you think about the question of a discharge clause?" I asked.

"There has always been a difficulty regarding the discharge clause; but I am firmly of the opinion there should be one. I think there should be a certain amount which an insolvent should pay in order to obtain his discharge. And yet it would not do to have a law like unto that of the Medes and Persians. There would have to be some latitude. Circumstances should be taken into consideration. For instance, a merchant may allow, through forgetfulness, his insurance to run out, and he may have his premises destroyed by fire, as a result of which he may be compelled to assign. Now if he was an honest and upright fellow it would not be fair to deny him a discharge because he was unable to pay a certain amount on the dollar. Then there may be loss by flood and storm which may cause a man to fail. Leniency should be shown in instances of that kind. Of course there is this much to be said about a discharge: the higher the percentage of payment necessary to a discharge the fewer would be the failures.

"These questions are delicate, but that does not alter the fact that we should have a Dominion insolvency law; and the sooner we have it the better. Preferential treatment and chattel mortgages should not be allowed.

"Here," said Mr. Swan, in conclusion, "we are extending our trade with Great Britain and other countries, and we should certainly increase the security of the manufacturers and others in those places whom we want to do business with."

CHAIRMAN OF THE TORONTO BOARD'S INSOLVENCY COMMITTEE.

Mr. S. Caldecott, head of the firm of Caldecott, Burton & Spence, who is chairman of the committee of the Toronto Board of Trade on an insolvency law, spoke to THE REVIEW as follows:

"The committee of which I am chairman has met, and, after giving the matter consideration, deemed present action useless until an answer had been received from the Government, as to whether it was intended to pass an Act during the coming session or not. However, we invited the co-operation of other boards of trade, and have secured the approval of nearly every board in the country in favor of a proper bankruptcy law. The committee have had a number of schemes before them, but it was thought better not to formulate any plan just now, but wait to see the Government's measure and then seek to make such changes as the trade thought advisable.

"A number of safeguards ought to be introduced into a new law, especially in the way insolvents obtain discharges. Discharges should be guarded so as to make it difficult to fail, but if a merchant did fail he should not get a discharge if he had made false representations about his business in order to get goods, if he had exhibited recklessness in trading, or if it was shown that there had been extravagance in his personal expenditure. If not guilty of these things discharge could be obtained, provided the estate were handed over to the creditors."

"Did not the movement in favor of the last proposed law break down owing to a dispute between the banks and the mercantile interests?"

"Yes, to some extent; the point on which there was disagreement was the desire of the banks to rank fully on two estates. That is, if 'A' borrows from 'B' and the note is discounted in the bank, the bank in the event of both 'A' and 'B' failing, wanted to hold both lender and borrower for the money. The merchants resisted this contention, which is not even embodied in the present Ontario law."

"The impression now is, Mr. Caldecott, that the banks get a preference in an insolvent's estate by having the best of the assets transferred to them before the failure?"

"There is nothing in the Ontario law giving such a preference. It is only the weakness of a merchant who is in a tight corner for money which leads him to pledge the best of his assets to the bank in

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40 " " " Teas and Plates, " " " "
50 " " White Granite " " " "
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Splendid stock of Printed Tea Sets
" " " Dinner Sets
" " " Toilet Sets
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50 Crates Asst. Jugs, from 30c. to 75c. Set
600 China Clocks at less than usual importers' cost
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Magog	"	Lindsay	"
St. Johns	"	Guelph	"
Farnham	"	Cobourg	"
Arthabaska	"	Hamilton	"
Louiseville	"	Ingersoll	"
Yamachiche	"	London	"
L'Epiphanie	"	Owen Sound	"
Valleyfield	"	Port Hope	"
		Sarnia	"
Toronto	**Ont.**	St. Catharines	"
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Petrolea	"	Chatham	"
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Trenton	"	St. Stephen	"
Barrie	"		
Belleville	"	**Halifax**	**N. S.**
Brantford	"	Pictou	"
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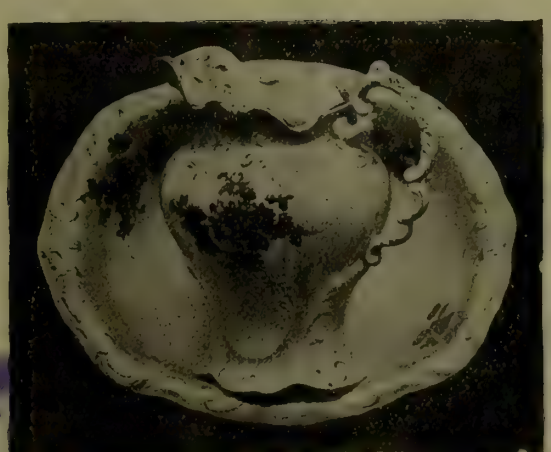

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BARNARD & HOLLAND, 329, 330, 331, 332 and 333 Board of Trade Building, **Montreal**

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order to get accommodation. If it were not for the general honesty of traders we could not get along under the present law.

"The reason we want a change is to prevent rogues from continuing in business and to make it more profitable for honest men to do business. In France they have a law whereby the merchant must take stock once a year, and if he finds himself insolvent he must immediately notify his creditors and call a meeting to decide what shall be done. If he continnes, knowing himself to be insolvent, it is a criminal offence, and he is liable to condign punishment.

"We want a clause in the new Canadian law forcing the merchant to keep an accurate account of all his cash transactions and all his personal expenditures. That would be a great check on a man's continuing in business after he was really insolvent. If an insolvent failed through extravagant personal expenditure it should be enacted that his discharge should be suspended for a length of time. We ought to have a uniform law in Canada. If intercolonial trade is to be developed on a sound basis there must be such a law. That is what merchants in the United States are agitating for. In Canada what we want is a law just to debtor and creditor, and one of the essential features of it should be that creditors would have the control of an estate, appointing their own officials to deal with it and not having an official assignee foisted upon them."

A FAVORABLE OPINION FROM P. E. I.

James Paton & Co., Charlottetown: "It is our opinion that an insolvency law for Canada should be passed immediately after the House sits. In that law we would propose that no preference whatever be given to any one, and even those holding bills of sale or judgments against the bankrupt should be compelled to share the same as any ordinary creditor."

NOVA SCOTIAN ADVOCACY OF A NEW LAW.

W. & C. Silver, Halifax, say: "We most emphatically second your agitation. It cannot be denied that we have in this country a larger proportion of honorable and high principled men engaged in trade than perhaps any other country in the world. If this were not the case it would simply be impossible to carry on a wholesale business with long credits at all. In justice to this happily predominating class, as well as to the wholesale merchants, there is an urgent demand to protect them from that class which fortunately is in the minority, who prey on the others like parasites—men who are either incompetent, idle, and extravagent, or else are weak in moral fibre, scheming and unscrupulous.

"We are strongly in favor of a bankrupt law modelled after the British, which on the whole works in a satisfactory manner. But, at all events, let us by all means have some provision that shall secure equitable distribution of assets without nefarious preferences.

"In fact, legislation in our country does not keep up to date. We require in these days of company promotions to have the same safeguards imposed as older countries like England have found necessary to prevent the guileless public from being shorn, or at least to make it more difficult. The field about here has lately been much cultivated in this direction, and, without any salutary checks on the directorate, it is likely to prove a happy hunting ground for the writer of the alluring company prospectus. At all events, the mercantile community should rise like one man and see to it that the man who proposes to settle at 50c. on the dollar should not unfairly compete with his neighbor who honestly pays 100c. without being compelled to make an honest division of all his assets under the light of a searching investigation by a qualified official, and under such common-sense provisions as required by the British Act, which originated in Mr. Joseph Chamberlain's fertile brain."

Joseph Luttrell & Co.

. . . Manufacturers of . . .

Biscuits . . . .
Confectionery and
Candied Peels

680 to 686 Albert Street,
Ste. Cunegonde of Montreal

Grocers will be consulting their interests in ordering their **CHRISTMAS SUPPLY OF CANDIED PEELS** from us, the quality of which we guarantee superior to most of the imported.

Concordia Vineyards

Sandwich, Essex Co., Ont.

E. GIRARDOT & CO., Grape Growers and Manufacturers of Canadian Wines. Our Celebrated Clarets and Sauternes are used extensively throughout the Dominion and give the greatest satisfaction. Communion or Altar Wine a specialty. For prices and other information write to

E. GIRARDOT & CO.

Sandwich, Ont.

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THE . . .

"PRAESERVO"

CASE

A Perfect Cabinet for

RAISINS
PRUNES
CURRANTS
EVAPORATED FRUITS
Etc., Etc.

No shrinkage
No drying up
No loss in weight

Fruit kept Moist and Fresh always.

Height, 76 in.; width, 41 in.; depth, 28 in.

Write us for Descriptive Catalogue.

ARTHUR P. TIPPET & CO., MONTREAL

J. F. SMYTH & CO.

Proprietors of the Celebrated Brand of

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Trade Mark

Japan and Ceylon Teas

WINDSOR, ONT.

Offer to the grocery trade . . .

SPECIAL VALUES IN

Japan, China and Ceylon

TEAS

Importers and Wholesale Grocers

THE TURPENTINE DISTRICT.

By William H. Evans.

THE pine tree, from whence what is commonly known as spirits of turpentine is produced—as far as the American continent is concerned—flourishes in the large sandy districts of the states of North and South Carolina, Georgia and some parts of Florida. Savannah is the chief shipping port, but large shipments are also made from Charleston and Wilmington.

The pinus australis, or long leaved pine, although comparatively still abundant in some sections, is being most unmercifully "farmed" or tapped for turpentine, and unless the woods are conserved one of the richest sources of the south will be seriously endangered. As is well known, turpentine is very extensively used in the manufacture of varnishes, japans and paints. It is also used medicinally, both internally in small doses and as a liniment in throat and lung complaints and in rheumatic and neuralgic cases. The rich odor emanating from the pine forests is also extremely beneficial in bronchial troubles, and there are several invalids' resorts among the pines in South Carolina and Georgia, especially for people affected with chest affections. Turpentine is obtained, to be brief, by making an incision or pocket in the pine tree, into which the crude "turps" or sap flows. This is gathered and transported to the stills for distillation. A visit to one of these stills in the pine forests or "piney woods," as they are locally termed, is extremely entertaining. The "works" are of a most simple and rough character, but those who delight in seeing nature yielding one of its most interesting products, even by crude artifice, are amply rewarded by a survey of the unique and interesting surroundings. The colored gentry who work at the "stills" are a jolly lot, and will meet the visitor cordially, especially if the "white gemmen from de north" is of a genial character and can crack a joke, produce a flask of "benzine" or has a pouch full of the fragrant weed. In this out-of-door life, producing turpentine and the various products which go under the head of naval stores, one sees the negro at his best, and I have seen some handsome "darkeys," magnificently proportioned, strong as lions and full of agility and "go." The country negro is far ahead of the town-bred article for physique. Before the war, although he had no luxury, the negro was reasonably comfortable, and his surroundings and mode of life were more healthy than they often are now. He lived in the country, whereas he now crowds into the towns; his log cabin let in more air than the houses in which he now often dwells. Stoves and furnaces were unknown in the south, with their dry and pernicious heat, cheery open fireplaces with resinous pine logs being mostly in vogue. Consumption was rare, but acting as waiters in super-heated rooms is killing their vitality rapidly. Sambo was fairly well fed in the old days and happy in his environment; he was debarred from many excesses in which he now indulges without stint. The pure Africans are becoming fewer in number, and the gradual admixture of white blood tends to deteriorate them and destroy their stamina. The pine district of the south is very much frequented in the winter season by visitors from the north who wish to escape the rigors of a northern climate. At certain seasons the character of the scenery is very picturesque, with the cotton fields, oaks, magnolias, myrtles and jasmines. The trailing arbutus, the creeping and climbing vines are profuse and lend a charm to the landscape.

There are a number of towns and resorts in which to spend a pleasant sojourn. Aiken, S.C., is a favorite resort. The surrounding country is somewhat hilly, the ground high and the air dry and healthful until about the first of May, when the heat becomes trying and the insects decidedly annoying. Savannah is the chief shipping point for turpentine, and is a beautiful place, well laid out, with some very pretty drives. Wilmington, North Carolina, and Charleston, South Carolina, are both coast towns from whence "spirits" are exported in large quantities, and are interesting places largely patronized by northern tourists on the journey to and from Florida who desire to get acclimatized by easy stages. Charleston is a nice stop-over point, and is full of historical reminiscences. Here is Castle Pinckney, the ancestral home of the author of the saying in revolutionary times "Millions for defence but not a cent for tribute." Fort Sumter, where the first gun was fired in the civil war, April 12, 1861, can be visited by ferry boat. A promenade on the battery or sea wall, which looks out into the harbor, is very enjoyable and refreshing on a cool spring evening. St. Michael's Church is a grand edifice, having numerous monuments and "brasses" inscribed with names and having associations dear to the heart of the hospitable southerner.

FROM A DRUMMER'S NOTE BOOK.

Eight of us dined one day this week at an hotel west of Toronto. One of us (a stranger, though, to the rest), was "kicking" a good deal about the bill of fare. When he had said about as much as the waiter would stand, an old, hard-shell traveler, turning to me, said :

"Say, talking about tough meals, you ought to have been with me last Sunday. Say, I had about as hard a lay-out as you could imagine."

Several of the boys said : "Where were you ?" (thinking he must have struck some far-off hotel).

"I was at home." Needless to say, the stranger tumbled.

In an hotel bus this week there happened to be six of the biggest travelers on the road, all weighing over 210 lbs., and one little fellow about 110 lbs. The little fellow was squeezed in between two of them and was very uncomfortable, and remarked :

"People ought to be charged by the pound for traveling like this."

"Shut up," said the big fellow on his left. "If that were the case the driver would never wait for you."

No. T12000.

MAYFLOWER TEAPOTS.

A single fact of authentic history may outweigh a long-held and sincerely-believed family tradition. Years ago, says a contemporary, a Philadelphia gentleman treasured as a family heirloom a china teapot, said to have been brought over by one of his ancestors in the Mayflower, in 1620. He was, in fact, so well pleased with this heirloom, that he had a dozen facsimiles of it made at a china factory, with an inscription on each telling its history. These he gave as souvenirs to valued friends. One of them was shown to the late Dr. J. Hammond Trumbull, the accurate historian. "You say," he asked, "that the original of that came over in the Mayflower? Well, that's singular, for tea was not used in England as a beverage until from twenty to thirty years after the Mayflower made her trips." The mention of that little fact affected the relative value of Mayflower teapots, although some of them are still shown with pride by the poorly informed. As late as 1650, tea was a rarity in England, costing from $30 to $40 a pound, and only used on rare occasions by the nobility. China teapots were obviously not in use by New England settlers in those days.

DUNN'S Malted Leaven

cannot be equalled for raising Hot Biscuits, Pie Crusts, etc., making them perfectly digestible.

Dunn's Mustards

We take only the choice flour of mustard seed; all shell is expelled.

Dunn's Baking Powder

"The Cook's Best Friend," gives general satisfaction to all cooking.

Dunn's Spices

are the best on the market and always please.

Dunn's Coffees

are of good value and roasted fresh every day or two.

We endeavor to give the best value possible for the price in all lines and the grocer will find it to his interest to handle our goods, as good value, and above all, good quality, please the consumer.

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Fine Groceries and Table Delicacies

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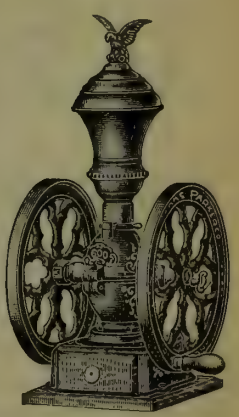
Bowlby's Peaches and Pears.
Belleville Tomatoes and Corn.
Griffin & Skelley's Prunes and Apricots.
Campuzano's Table Raisins.
Bosnia and French Prunes.

WRITE FOR QUOTATIONS.

PARKER COFFEE MILLS



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THEY HAVE STOOD THE TEST OF OVER FIFTY YEARS . . .

WE MANUFACTURE COFFEE MILLS OF EVERY DESCRIPTION TO SUIT EVERYBODY

No. 2140.

Every Grocer should have one. The BEST in the market.

Parker's Ball Bearing Rapid Grinding Mills are Par Excellence They have no Equal!!

No. 104.

Send for Catalogue

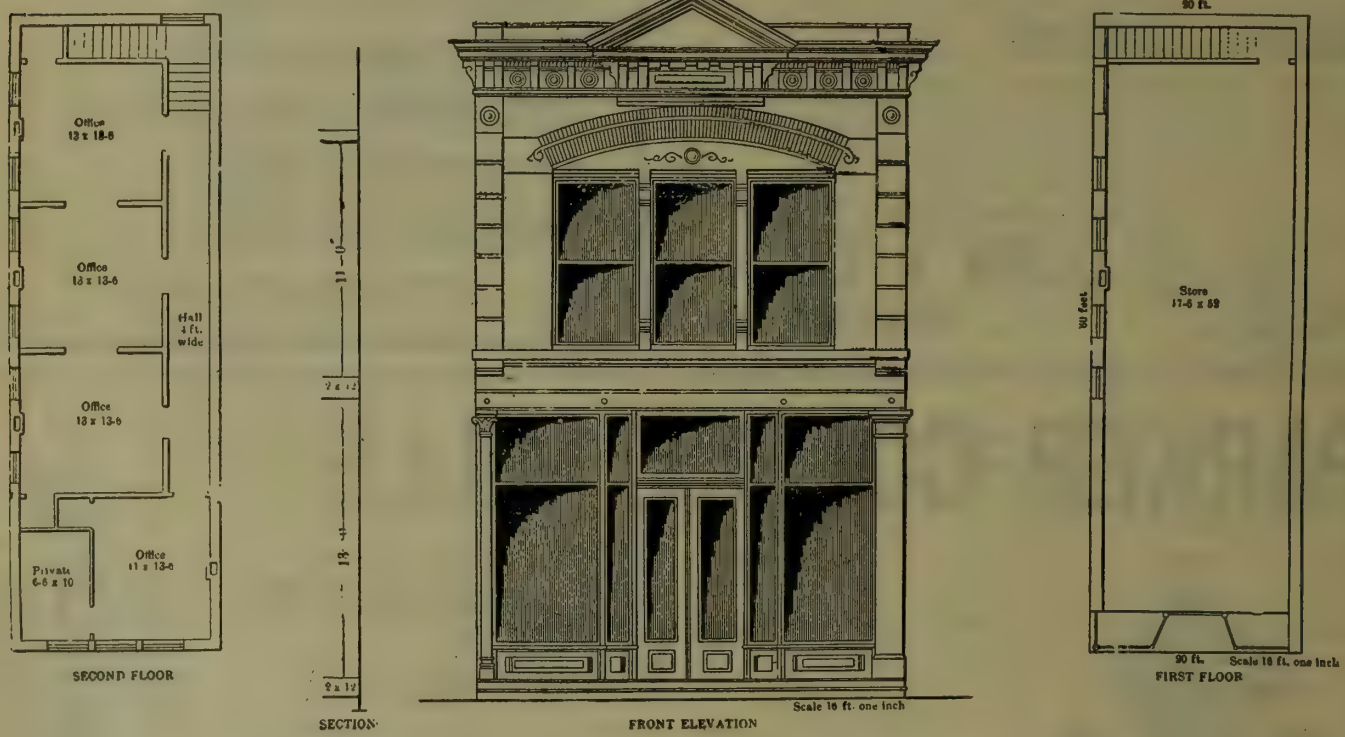
The Chas. Parker Co.

....Meriden, Conn., U.S.A.

PLANS FOR A COUNTRY STORE.

THE CANADIAN GROCER has on several occasions been asked to furnish plans suitable for country stores. Subjoined we present a design taken from The National Builder for a country store building, 20 feet wide, arranged for a corner, with a side or rear entrance to rooms in the second storey, either to be used as offices or apartments. The elevation shown is drawn to a scale of 16 feet per inch, and the floor plans are 32 feet to an inch. The building should be erected on a stone foundation wall, 18 inches thick, or a footing 18 x 24 inches, laid in lime mortar. The first storey wall should be 16 inches in thickness, and the second storey 12 inches thick, of good, hard-burned brick, all laid in good mortar.

The front of the second storey may be finished in selected or pressed brick, of a yellow or red tint, laid in black putty, rod joint. These bricks should have stone trimmings as caps and sills, as indicated by the signs of the elevation. The first storey store front should be constructed of iron columns, finished with oak sash and doors, the thickness being 2¼ inches, finished up in the usual manner with door-plates, imposts, panels, etc., of the style and workmanship indicated by the drawings accompanying this article.



The glass for the store front to be plate, all other glass double strength. The joist for first and second storeys of this building should be 2 x 14 inches, of pine, placed 12 inches from centres; the ceiling joist of second storey being 2 x 6 inches, set 16 inches from centres; the rafters being 2 x 10 inches, set 20 inch centres. All joist and rafters to be bridged twice with 2 x 2 inch cross bridging. The floors and roof to be covered with 1 x 4 inch mill-worked flooring, blind nailed. The first storey should have an extra hardwood floor of 1 x 3 inch maple. The flat roof may be covered with single sheets, flat lock, or with composition formed of four thicknesses of felt, covered with gravel, or, of course, with any other suitable material.

The building should be plastered in two-coat work, hard finished, or, the ceiling of first storey may be finished up with 1 x 3 inch fancy-beaded and matched pine, blind nailed. All doors of the second floor to be 2 feet 8 inches wide, by 7 feet 6 inches high, of pine, finished, five panels, O.G., all hung and trimmed with suitable hardware. The castings for all the doors and windows to be 1 x 5 inch molded pilaster, the base being 8 inches high, molded, all in clear pine. A building of this character, erected within good building centre, would cost $2,500 to $3,000. General merchants sometimes build such places for themselves, and even those who do not may sometimes be called upon to advise people who may desire some such cottage.

The attractiveness of a store depends a great deal on its style, and the style of this store's architecture is beyond question.

HE ACCOMMODATED HIS CLERK.

A NEWLY engaged clerk in the employ of the Standard Oil Co. was sent to work in a small room that contained a health lift. Every morning at about 10 o'clock, when this clerk was particularly busy with figures, a small, black-mustached man, quite diffident in manner, entered, said "Good morning," walked on tiptoe to the corner, and exercised for a quarter of an hour. It became a bore to the clerk, who at last one day remarked with considerable heat to the stranger:

"How do you expect me to do my work properly while you are fooling with that blasted machine? I'm getting tired of it. Why don't you put it where it won't worry a person to death?"

"I am very sorry it annoys you," said the stranger, flushing; "I will have it removed at once."

A porter took it away within an hour. A few days later the clerk was sent for by Mr. Flagler, whom he found in earnest conversation with the small, black-mustached man. The latter smiled at seeing him, gave Flagler some instructions, and left the room.

"Will you tell me who that gentleman is?" the young man asked, a light beginning to break upon him.

"That was Mr. Rockefeller," was the reply.

It was the clerk's first acquaintance with the head of the great corporation by which he was employed.—Boston Journal.

ROYAL DUTCH COFFEE

Is a selection of the finest Coffees grown, and is noted for its rich and delicious flavor. Prepared by the Beach Process (patented) which process eliminates all the unripe waters of vegetation, which produce heartburn, biliousness and certain forms of dyspepsia. The flavor is smooth and delicate and always uniform. The **ROYAL DUTCH is reliable** and just what is needed to complete the most fashionable menu. Satisfactory alike to guest and host, in camp, field and home. Sold in 2-lb. tins, 1 and 2-lb. cartons.

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FRASER, VIGER & CO.
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ALBANY, N. Y., U.S.A.

THE AYLMER ROLLER MILLS

STEPHEN PIERCE,
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AYLMER, ONT.

Do you sell flour? If so, have you any of the following brands in stock? If not, get a trial lot. The attention of Flour Dealers in the Maritime Provinces and Western Ontario is called to the following popular Brands :—

THE PRAIRIE CHIEF
All Manitoba No. 1 Hard Wheat—for Bakers.

THE JUBILEE
Part Manitoba Wheat—for Bakers.

THE ELGIN STAR
Ontario Fall Wheat—for Farmers.

THE LION
Ontario Fall Wheat—for Farmers.

THE HORSESHOE
Ontario Fall Wheat—for Farmers.

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We have extensive elevators and an expert buyer in the **Northwest always.** Our Mr. Pierce just returned from the West after making heavy purchases of No. 1 Hard Manitoba Wheat. . . . . .

Millers supplied with Car Lots No. 1 Hard Manitoba Wheat. **. . . SEND FOR QUOTATIONS.**

HER MAJESTY:— **THE REGAL BEVERAGE**

"Mr. President, may I offer you a cup of pure tea from Ceylon and India?"

To Attendant:
(In Hindustani) خشمگار صاحب تو ہندوستان و لنکا کا چا دو

"This is a reduced copy of an advertisement in two colors which occupied the entire back page of the Ladies' Home Journal for October. The price paid for this page was $4,000 for the one issue. When an article of such merit as Ceylon and India Tea is advertised in this manner, can any grocer afford to do without it?"

What Her Most Gracious Majesty Queen Victoria remarks to President McKinley, every person using Ceylon and Indian Teas can also truly say: "These Teas are pure — and purely made."

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Vol. XI. TORONTO AND MONTREAL, OCTOBER 29, 1897. No. 44

A GLARING INEFFICIENCY.

A COUNTRY without efficient commercial laws, like a country without efficient criminal laws, is not in an enviable position.

Canada is a country whose commercial laws in one particular are so glaringly eneffi-cient as to injure its financial standing among the merchants of Europe.

The particular deficiency is the absence of a Dominion insolvency law. Canada has [been] in this condition about eighteen years, notwithstanding that the Dominion Parliament, the only legislative body in the country having the power to enact an insolvency law, has been importuned again and again by the Boards of Trade and other commercial bodies to supply the desideratum.

The old insolvency law was created in 1875 and repealed in 1879. The reason for its repeal was its bad reputation ; and what was the cause of its removal from the statute book has no doubt helped to keep a successor off the statute book, well and carefully built as were most of the bills designed so to take its place.

Within the last few months the business men of the country who recognize the necessity for a Dominion insolvency law have again become aroused. They are no longer in the mood to importune. They are in the mood to demand what is an inalienable right.

In previous movements of the kind the motive was to secure the passage of a law for the benefit of the business men of the Dominion. While this motive is in evidence in the present movement, yet a new and an important one is being exercised. We have reference to the consideration of the interests of the manufacturers and merchants in Great Britain, with whom our desire to do a larger business was so greatly stimulated by the preferential tariff adopted some months ago. In another part of this issue we print interviews with a number of business men throughout the country and therein several of them specifically point out that if Canadians desire to extend their trade with Great Britain they should certainly place on the statute book laws which will protect their interests.

That the interests of the creditor class abroad doing business with Canada are not properly protected is known to all men.

Not long since an importer in a commercial centre in Canada wrote to his English creditors, told them he could only pay them 40c. on the dollar, and enclosed a cheque to each for the amount of his indebtedness minus 60 per cent., while to his creditors in Canada he paid 100c. on the dollar. This is only one of similar instances THE CANADIAN GROCER has heard of. But the creditors in these instances were fortunate indeed compared with some who never received one cent on the amounts due them, not forsooth because the debtors were always dishonest, but because the law was always deficient and allowed unscrupulous and selfish creditors to guard their own interests at the expense of their fellow creditors. For instance : A short time ago a retail merchant doing a large business in an Ontario town was induced by his chief creditor to give him a mortgage covering stock, real estate and everything in sight and out of sight. By-and-bye the mortgagee quietly sold out the business and pocketed the proceeds. When the other creditors became aware of what had been done and went to the mortgagee to try and get him to share with them the proceeds of the sale they were met with an emphatic No.

With such a state of affairs as this existing it practically means a reign of terror in a commercial sense. And it is a realization of this fact that is helping on the present movement.

A striking feature of the agitation now being carried on is the strong feeling in favor of the abolition of preferences. One thing is certain, the practice of giving one creditor a preference over another has been a great evil, but whether it should be made unlawful is another question. The practice has undoubtedly earned a bad name, and unless preferences can be surrounded with proper safeguards that will prevent a continuance of the abuse of the system now so common it would be infinitely better that it should be forbidden altogether in any future legislation that may be enacted.

Another thing that in future legislation great care should be taken in regard to, is the matter of assignees. In the interviews published elsewhere it will be noticed there is a general demand for the abolition of official assignees. Official assignees were the curse of the old insolvency law, and the lesson then taught should not be in vain. The insolvent should assign to the sheriff, whose duties would end after the first meeting of the creditors, the matter of the appointment of a permanent assignee being left in the hands of the latter.

The discharge of an insolvent is another delicate question. The man who is dishonest is entitled to no commiseration ; but it is not so with the honest but unfortunate merchant. Every honest insolvent who has surrendered everything to his creditors is, other things being equal, entitled to a discharge. The amount on the dollar he shall pay in order to qualify for a discharge is difficult to determine. It seems to us that the law in this respect should have some elasticity, and that while the creditors should have

a voice in either granting or denying a discharge, yet we think the final voice in the matter should be that of the court.

The snag which caused the destruction of the last insolvency bill introduced in Parliament was the opposition of the bankers, who seemed determined it should not become law unless they were given special privileges. They wanted to be doubly protected. In other words, they assayed to rank on two estates. Under the insolvency law of 1875 they did, with the result that they sometimes got more than one hundred cents on the dollar.

The banks, by playing the hog, wrecked one attempt to secure an insolvency law. They should not be permitted to stand in the way of any future attempt.

The demand for an insolvency law is a just one ; the demand of the banks to rank on two estates is an unjust one. The Government should be the judge in the matter, and at the next session of Parliament introduce and carry through an insolvency law applicable to the whole country.

FAMINE IN PULP.

THERE is almost a famine at the moment in pulp on the American continent. This one would think impossible, in view of the plentiful character of pulp wood on this continent, and in Canada particularly. But it is true, nevertheless. And an undoubted authority is THE CANADIAN GROCER'S informant.

The cause of the famine is not, however, the scarcity of pulp wood ; it is the want of water, which has prevented the mills from turning out their usual quantity.

So keenly is the shortage being felt that we know of mills that could not ship a carload of pulp, while it is understood that the manufacturers at the Sault are getting $25 per ton for what they can produce.

The people at the Sault Ste. Marie mills are daily receiving cable and telegraphic orders to ship every pound of pulp they can spare outside their contracts, regardless of the price. The cables and telegrams are, as a rule, from Great Britain and the United States, but some have come from far-off Japan.

Owing to the difficulty of securing pulp, some of the paper makers are refusing orders for wood-board.

CREATING OPPORTUNITIES.

He is a wise man who is able to grasp opportunities, but he is a still wiser man who is able to create opportunities for extending his business.

Opportunities are created by someone or somehow, and just as manufacturers are able to make their own machines for turning out certain articles, so business men should be able to turn out opportunities for increasing their trade.

When the farmer takes his plough into the field it is for the purpose of cultivating the soil that it in turn may cultivate wheat, or some other commodity.

Cultivating opportunities in business is really creating opportunities. The bright, energetic merchant, with his head ever evolving new ideas and his will-power ever putting them into operation, is really creating opportunities. He sows and he reaps. And a man usually reaps what he sows.

TEA MARKETS STRONG.

STRENGTH is still the predominating feature of the market for all growths of teas. This is evident from the advices which have been received during the past few days from various sources.

Ceylon teas which sell at from about 6 to 6½d. are 1 to 1¼d. per pound above the figures ruling two months ago, and teas which ruled at from 10½d. upward are from 1¾ to 2½d. from the lowest point. Teas, for example, which cost 25c. are now worth 30c., and teas costing 21c. are now valued at 25c.

We know of an instance where one house in Toronto offered another house an advance of 2c. per pound on a nice flavory Ceylon Pekoe, but failed to secure it.

A London, England, advice states that the market for Indian and Ceylon teas does not appear likely to be overweighted during the present season.

The consumption of Indian and Ceylon teas continues to increase. The consumption of Indian and Ceylon tea in the United Kingdom from January 1st to September 1st was 92,006,158 and 65,306,015 pounds respectively, against 88,080,621 and 59,861,211 respectively in 1896. The exports for the same period also show a marked increase. They were 3,758,006 pounds of Indian tea and 7,804,955 pounds of Ceylon tea, against 2,461,673 and 5,885,257 respectively in 1896.

Advices from Japan indicate a continuance of the strong conditions there. The market there is now about 2c. per pound above the quotations of two months ago, while, for teas which sold six weeks ago at 16½c., an advance of a cent and a half per pound is demanded.

The third crop of Japan tea is turning out poorly. Partly on account of this it is the opinion that prices will be maintained, as those holding the earlier and better quality teas will retain them until buyers want them.

The China market has closed and what are held to be the last shipments for the season are to hand, and prices rule firm, but there is not much business doing.

WILL THEY DECLINE ?

ADVICES recently from the Coast state that offers on California raisins and other dried fruit for November delivery are rather lower than those which governed the October shipments. This, however, is doubted by others who claim that they have not received any lower offers yet.

The decline, according to the advices to hand, is about equivalent to ¼c. per pound on California raisins as compared with the opening quotations.

Those who do not look for any radical decline in the near future state that heavy rains have seriously delayed shipments from the orchards. Their advices also state that the growers are as obstinate as ever about holding, and are trying to make arrangements with the banks to enable them to carry their fruit. Their reason for doing so is the belief that under the new tariff a much larger quantity of Pacific Coast fruit will be consumed in the Eastern United States markets, as the new scale is almost prohibitive against Mediterranean fruit.

THE W.C.T.U. AND LIQUOR-SELLING GROCERS.

ONE of the subjects discussed by the Women's Christian Temperance Union when in session in Toronto was liquor-selling grocers. The leader of the movement said that much progress had been made in inducing women not to buy groceries from men who sell alcohol, but some members of the Union could not be persuaded so to do, one woman claiming that she had saved thirty-six dollars a year by dealing at such a store. This latter remark created murmurs of indignation. Some asserted it was inconsistent, and one delegate declared she would "tear the white ribbon from the breast of anyone dealing with liquor-sellers," while still another asserted she had been obliged to give up her best milliner because that person dealt with a grocer who sold liquor. The question of boycotting grocers who sold cigars was also discussed.

The W.C.T.U. is an organization which is doing a noble work in the uplifting of fallen humanity, and in setting itself to the task of inducing legislators to enact laws which will make it less easy for coming generations to fall.

But neither the righteousness of their mission nor the good they are doing licenses them to employ arbitrary and illegal methods, such as boycotting, etc.

We believe it is better that the grocer should not handle liquors. This is an age of specialization, and the more irons a man has in the fire the farther away is he from accommodating himself to this specializing tendency. There was a time in the history of the country when practically every wholesale grocer not only had liquors in his stock, but nails as well, but now there are only a few, comparatively, who carry liquors, and none nails and other such articles appertaining to the hardware trade.

But the members of the W.C.T.U. are not doing their cause any good when they resort to irrational means of propagating it. A good cause is never served by the employment of bad methods, and when such are employed it savors of weakness rather than of strength.

Every W.C.T.U. woman has a right, if she so thinks fit, to transfer her patronage from a grocer who sells liquors to one who does not, but she has no right to tear the white ribbon from the breast of the member who does not see eye to eye with her on this question, or to boycott a milliner who deals with a liquor-selling grocer, for boycotting is illegal, let alone foolish.

THE SUGAR SITUATION.

THE sugar market is in rather a hesitating mood at the moment. Europe declined a little again, but there is still some uncertainty regarding the effect of the weather on the growing crop.

In New York the arrivals of cargoes of Java sugar at the refineries have made the latter independent of supplies on the spot. Consequently the feeling there is dull and weak.

The statistical position, however, is bullish rather than otherwise. During the past four years the world's increase in the consumption of sugar has been on an average about 200,000 tons annually, while it is generally estimated that the present yield will be no larger than that of last year. It has been estimated that, assuming the present stocks at 1,000,000 tons, and the prospective crops of cane and beet at 2,400,000 and 5,000,000 tons respectively, and that the consumption remains stationary, there will only be on September 30, 1898, a stock of 800,000 tons, which is 200,000 tons less than at present. Should there be the usual average increase, the difference would of course be 400,000 tons. The total supplies last year were 8,600,000 tons, or 200,000 more than the estimated supplies for the ensuing campaign.

The trouble is the diminution in the cane crop, Cuba's crop being estimated at last year's low figure, while in the West Indies there is a shortage, some of the islands having no cane sugar for export.

THE BEAN OUTLOOK.

The outlook for the bean market in Canada is much more favorable than it was a year ago as far as values are concerned.

During the last campaign, as every one in the trade knows, beans went a begging, good hand-picked stock being sold at ruinously low prices. In fact, during the greater part of the year the market was practically without a bottom.

So far this season, the conditions have been much more favorable. On the Toronto market during the past week there have been transactions in large lots at 85c. per bushel for prime beans, and for small lots 90c. seems to be the idea. Hand-picked would be worth about 5c. per bushel more. There has also been some enquiry on export account.

A FAKE ADVERTISING SCHEME.

THE advertising fakir goeth about as a roaring lion seeking whose dollars he may devour. He never sleeps and he is omnipresent. He may change his tactics, but behind the mask is the same old fakir. But everybody does not recognize him all the time, and consequently there are some people who are being victimized by him nearly all the time.

We have been induced to make these remarks by the receipt of a circular which a wild west hippodrome concern is distributing among manufacturers and merchants in Canada courting an advertisement from them. In return for good Canadian money the proprietors of the "wild and woolly west" show offer to paint in big letters on the top of their tents the advertisement of anyone whatsoever who will comply with the conditions demanded.

We do not know whether they have secured any victims. If they have not, they doubtless will, for to have one's name in large letters on a tent where thousands of people can see it from day to day is very alluring—to the man who does not think.

But the man who does think knows that faking is not advertising. And tent-top advertising is fake advertising.

People who go to "wild and woolly west" shows or any other shows go there for the purpose of seeing what is within the tents and not what may be on the top of them. They are not interested in groceries, hardware, dry-goods, etc. It is on the show their attention is centred.

The newspaper is the proper medium for advertising. And it is infinitely better to put an advertisement in a poor newspaper than on the roof of a good show. The columns of a newspaper is the natural medium ; the roof of the show is the unnatural medium.

The best thing for the circular in question is not consideration, but the waste paper basket.

CANADA SINCE CONFEDERATION.

MEASURING area by area Canadians are not at all disposed to feel humiliated when comparing themselves with the United States, but when comparisons as to population, manufacturing importance and material wealth generally are made between the two countries, too many of us in the Dominion are inclined to sit in sackcloth and ashes. And it is not altogether without some reason.

To every square mile of territory we have only 1.4 persons, while the United States has 18 persons, while in manufacturing industries and commercial interests Canada also occupies a much inferior position. But if those who confine their comparisons along these lines would only extend them and at the same time contemplate the possibilities of the Dominion, it is the loud timbrel they would be sounding and not throwing ashes upon their heads.

Our population, while only a little more than five millions, is composed of elements for nation-building which are decidedly of a good order. Across the border there are millions of people who we would not take under any consideration, and whom the United States would be only too glad to give to us, and with a premium thrown in. Then, as to agricultural possibilities, they are undoubtedly of a most promising character, while practically all the arable land in the United States has been taken up. To say nothing of the unlimited areas open for settlement in the Northwest Territories and the extensive areas in Ontario and Manitoba, there are 7,000,000 acres of surveyed but ungranted land in Quebec, and a like number in New Brunswick, while Nova Scotia has 1,500,000 ungranted acres and Prince Edward Island 45,000 acres.

Although Canada is essentially an agricultural country, we have really no reason to be ashamed of our position in respect to manufactures.

CANADA AS A PRIZE-WINNER.

At the last agricultural show at Sydney, New South Wales, Canadian exhibitors of manufactured goods took prizes in every display in which they entered and in which prizes were given. One firm took first for railway trolleys, first for farm wagons, second for wagons, third for dump drays; another took first and second for buggies, and a third took first for display of paints and varnishes. All the articles, too, came from stock, and were not specially prepared for the exhibition.

Canada is, however, in a national sense, but an infant. The Dominion was only born thirty years ago. And thirty years in the life of a nation is not even as a day in the life of a man.

Figures are, as a rule, dry things, but when they relate to one's own country they should not be uninteresting. And not only should they be interesting, but inspiring as well, particularly when, in the main, they are favorable, as are those relating to Canada from the day of her birth till the present.

Want of population is one of our chief causes of complaint. But even in this respect our cup is by no means all sorrow. The population in 1871 of what is now the Dominion of Canada was 3,635,000. Prince Edward Island did not come into the Confederation till 1873, but its population in 1871 is embodied in the figures we give above. In 1881 the population of the Dominion was 4,324,810; in 1891, 4,833,239, and it is at present officially stated to be 5,083,424. During the thirty years of our history as a confederation the increase in population has been about 40 per cent. And our outlook for population now is better than it ever was.

The exports of animal and agricultural products have steadily increased since Confederation, the value of the quantity we sent out in 1896 being, notwithstanding the fall in prices, over 118 per cent. larger than during the year of Confederation. The following table gives these exports of animal and agricultural products in ten-year periods; also the percentage taken by Great Britain and the United States, respectively:

Year.	Total Value.	Percentage Exported to G. B.	Percentage Exported to U. S.
1867	22,452,473	20.24	65.92
1877	27,587,236	49.76	44.75
1887	41,357,870	59.04	36.07
1896	48,791,344	85.45	12.65

The quantity of animal and agricultural products exported in 1896 to Great Britain was the largest, both in regard to value and in percentage to total exports.

WHEAT AND FLOUR EXPORTS.

Our total exports of wheat and flour in 1868 were equal to 4,201,422 bushels, and in 1896 they were 14,318,607 bushels, an increase of 250 per cent. Our exports of barley have fallen off enormously, thanks to the McKinley tariff. In 1882 our exports of that cereal reached 11,588,446 bushels, but last year they were less than one million bushels. Maize increased from 10,057 bushels to 2,499,080 bushels, and in 1894 the exportation of this grain reached over ten million bushels. Under the classification "other breadstuffs" the quantity exported in 1868 was 14,577,964 pounds, and in 1896 it was 38,723,905, or an increase of over 171 per cent.

According to the census returns there were 411,214 more horses in the country in 1891 than in 1881; in cattle, 686,597 more; in swine, 526,231 more. Sheep, on the other hand, decreased 484,897 during the ten years. Of horses we, in 1874, exported 5,339 and in 1896 the number was 21,852; of cattle, 39,623 and 104,451 respectively, and of sheep 252,081 and 391,490 respectively.

As in animal and agricultural products so in exports of cattle and sheep: those to Great Britain have gradually increased, while those to the United States have as steadily decreased. In 1875 we shipped to Great Britain 455 cattle and to the United States 34,651, but last year (1896) the number was 97,042 to Great Britain and 1,646 to the United States. In sheep practically the same results are shown. In 1874, 1875 and 1876 we sent no sheep to Great Britain, but in the first-named year we exported 248,208 to the United States. The year 1877 saw us ship 3,170 sheep to Great Britain and 198,820 to the United States, while in 1896 Great Britain took 219,810 head and the United States 162,775 head.

The increase in provisions, the product of Canada, has been most gratifying, as the following brief table will show. We also give the value of the quantities sent respectively to Great Britain and the United States:

Year.	Quantity in lbs.	To G. B. Value.	To U. S. Value.
1874	83,126,411	$ 7,084,349	$1,741,948
1884	106,433,119	9,598,004	2,038,230
1894	209,638,105	20,789,467	238,179
1896	246,881,998	20,805,579	133,718

In quantity the increase between 1874 and 1896 was nearly 200 per cent. The increase in the value of the exports to Great Britain

A Veteran's Tribute...

"Have been drawing teas all day, and your three samples come out ahead. I really don't know whether to order Uriba, Kiji A, or Kiji B."

THESE BRANDS ARE THE PROPERTY OF

CIRCLE TEA BOOKS SENT ON APPLICATION.

LUCAS, STEELE & BRISTOL Wholesale Grocers **HAMILTON**

JAMES TURNER & CO. - HAMILTON

IMPORTERS, MANUFACTURERS AND WHOLESALE GROCERS.

OUR LEADERS

***TEAS*--Ram Lal's Pure Indian**
Golden Age, Mascot

***COFFEES*--The Mecca**
Damascus, Cairo

***COCOAS*--Bensdorp's Royal Dutch**
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Why Not Handle the Very Best Blacking in the World?

WHICH IS

ENGLISH ARMY BLACKING

It will outshine, outlast and outwear all others, and keep the leather soft and pliable. No oil but Neatsfoot Oil used. . . . . .

Sold at 10c. a box the world over

THE F. F. DALLEY CO. LIMITED - **HAMILTON, CANADA**

was 193 per cent. and the decrease to the United States about 340 per cent.

CANADA'S GREAT FISHING INDUSTRIES.

One of Canada's chief assets is her fisheries, and the increase in the output of these has been as satisfactory as it is great. In 1869 the yield was valued at $4,376,526. Ten years later the total was $13,529,254, and in 1895, the last year for which we have figures to hand, the aggregate value was 20,185,298. The fisheries of Nova Scotia easily occupy the first place, while New Brunswick and British Columbia were in 1895 almost tie for second place. The number of fishermen employed in the Dominion in 1895 was 71,334, against 61,395 in 1879.

Of our total catch of fish we export more than 50 per cent., the total value of the exports for 1895 being $11,077,765, and of this amount $4,462,002 worth were taken by Great Britain, $3,301,671 by the United States and $1,088,824 by the British West Indies. The total amount taken by the British Empire was $5,794,961.

In the development of our mineral resources the progress has not been as marked as the character of these resources warranted; but, as everyone is aware, the prospects in this respect were never so bright as they are to-day, what with the gold fields of Kootenay, the Klondike and Ontario promising as they do. At the same time, however, the production in both 1895 and 1896 is a great deal above the average of previous years. Last year the production of metallic, non-metallic and sundry metals was valued at $23,627,305, or over 91 per cent. above the average of the three years of 1886-7-8.

THE MINING INDUSTRY.

It will thus be seen that, notwithstanding the comparatively little development of the mines that is going on, the value of the output already exceeds that of the fisheries. What it will be in another year or two no one can say, but that the output of gold alone will before long exceed in value last year's yield of minerals of all kinds is not at all improbable. Our exports of minerals last year were valued at $8,650,436, compared with $6,304,970 worth in 1891. The United States took all but about a million dollars' worth of this. Coal is the most valuable of our exports of minerals, as it also is in the matter of production, and the increase in the quantity exported since Confederation has been gradual, until in 1895 it reached 1,070,973 tons, as against 265,335 tons in 1868. Last year the quantity was scarcely as large, being 981,132 tons.

The foreign trade of the Dominion (exports and imports) has increased over 82 per cent. since Confederation, while the exports have increased about 112 per cent. and the imports by about 61 per cent. The following table gives the imports, exports and the total trade for ten-year periods :

A HINT AS TO THE AREA OF CANADA.

Its area exceeds that of Europe (minus Russia and Scandinavia) and Australia.

	Imports.	Exports.	Total trade.
1868	$73,459,644	$57,567,888	$131,027,532
1878	93,081,787	79,323,667	172,405,454
1888	110,894,630	90,203,000	201,097,630
1896	118,011,508	121,013,852	239,025,360

The exports last year were the largest on record. The aggregate foreign trade of the Dominion per head of population was $3.94 compared with $2.61 in 1868.

A BAROMETER OF MANUFACTURES.

One class of imports which may be taken as a sort of barometer of our manufacturing condition is that of articles in a crude state which enter into the manufacture of various goods. For the three fiscal years 1877-79 these averaged in value $9,012,196, but by 1896 they had swelled to $22,854,825, an increase of about 144 per cent. In articles imported wholly or partially manufactured for use as materials in the manufactures and mechanical arts an

BRONZE MEDAL, TORONTO, 1897 ✦ DIPLOMA, MONTREAL, 1897 ✦ DIPLOMA, OTTAWA, 1897

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FOR PURITY AND EXCELLENCE OF THEIR

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Famous Blend Coffee

We guarantee our goods absolutely pure, and of the finest quality.

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—that is Pan Dried (registered) means but one thing, of course—Tillson's Pan Dried Rolled Oats are popular. The public is not often wrong in its judgment of quality—"Pan Dried" (registered) proves this conclusively. But grocers who are using the words "Pan Dried" for the purpose of misleading their customers are treading on dangerous ground. Does it pay to juggle with their confidence? They can't help seeing our advertisement in the daily press. They know now that the words "Pan Dried" are registered.

Pan Dried (Registered) Rolled Oats

The Tillson Company, Limited, Tilsonburg, Ont.

"VIKING" BRAND

PURE

Norwegian Highland Milk

FREE FROM SUGAR or any addition whatever.

The highest grade of CONDENSED MILK that has ever been put into a can. Gold Medals at the leading Exhibitions in Europe.

PURE GOLD MFG. CO.

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NOW IN STORE

NEW DRIED FRUITS

ARGUIMBAU'S RAISINS — Select Layers, Selected, Fine Off-Stalk, Off-Stalk

CURRANTS — Cleaned and Uncleaned, In Cases and Half-Cases — Excelsior Vostizza, Patras, and Fine Filiatria

CALIFORNIA PRUNES — Size, 40-50, 50-60, 70-80, 90-100.

FIGS — Best Eleme in 10-lb. Boxes and Comadra in Taps.

CLOSE PRICES FOR ROUND LOTS

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increase is also to be noted, the total value of such goods brought into the Dominion in 1896 being $19,319,806, against $9,998,241 as the average for the three years 1877-79, or over 94 per cent. of an increase. On the other hand, imports of manufactured goods ready for consumption have remained almost stationary during the period covered from 1877 to 1896.

The following table gives the percentages of goods entered for home consumption imported from the United States and Great Britain to the total value of imports during the ten-year periods of 1875, 1885 and 1895 respectively:

	1875.	1885.	1895.
Great Britain	50.45	40.31	29.58
United States	42.47	45.91	51.91

Thus, in view of the fact that our export trade has fallen off enormously with the United States and increased enormously with Great Britain, the result shown in the above table is significant. What effect the preferential tariff of one-fourth will have in reducing the 22.33 per cent. that is now to the advantage of the United States, and transferring the balance of trade in favor of Great Britain, remains to be seen. In providing the minimum tariff Canada has done something towards bringing this about; and she may do more in this or some other way. But exporters in Great Britain can assist a great deal by bringing their goods more prominently before the Canadian public and energetically pushing for trade.

The following table gives the exports of the mine, fisheries, forest, animals and their products, agricultural products and manufactures for each year from 1891 to 1896 inclusive, and the figures are condensed from Statistical Year Book:

	1891.	1892.	1893.	1894.	1895.	1896.
Mine	$5,782,424	$5,905,628	$5,328,835	$5,799,337	$6,981,550	$8,056,047
Fisheries	9,715,431	9,675,393	8,743,050	11,102,692	10,692,247	11,077,765
Forest	5,434,912	5,288,087	5,592,893	6,834,184	5,517,342	6,067,741
Animals and their products	25,967,741	28,594,850	31,733,499	31,881,973	34,387,770	36,507,641
Agricultural products	13,666,858	22,113,284	22,049,490	17,677,649	15,719,128	14,083,361
Manufactures*	25,145,071	24,035,488	28,462,031	27,215,691	26,144,376	30,476,932

*Includes sawn lumber of all kinds, box shooks, shingles, ashes, treenails, staves, headings.

It should be remembered that these figures represent values. If they represented quantities the result would show larger increases for the later years, for, as everyone knows, prices have declined a great deal during the six years covered by the table, and still a great deal more since the year of Confederation. This fact should be borne in mind in considering all other figures besides those just quoted.

The banking institutions, like the commercial interests of the country, also show a steady expansion. This is evident from the following table, which is given for ten-year periods and 1896:

	1868.	1878.	1888.	1896.
Capital paid up	$30,507,417	$63,682,863	$80,345,035	$62,043,173
Notes in circulation	9,350,646	20,475,586	32,205,259	31,456,297
Total on deposit	33 653,594	70,856,253	125,136,473	193,616,049
Discounts to the people	52,299,050	119,682,659	141,002,373	213,211,996
Liabilities	45,144,854	95,538,831	163,990,797	232,338,086
Assets	79,860,976	175,450,274	243,504,164	320,937 643

The deposits in the various savings banks of the Dominion, including post office, other Government and special savings banks, for the same periods as given above were: 1868, $5,057,607; 1878, $14,128,185; 1888, $51,846,350; 1896, $61,259,152. The amount per head of population was in 1871, $2.96; in 1881, $5.44; in 1891, $10.39; in 1893, $11.04; in 1894, $11.17; in 1895, $11.36, and in 1896, $11.95.

CANADA'S RAILWAY SYSTEM.

The paid-up capital of the loan companies increased from $8,042,158 in 1874 to $40,504,504 in 1895; the reserve fund from $1,336,462 in 1874 to $11,131,307 in 1895; the deposits from $4,614,812 in 1874 to $19,945,944 in 1895; the total liabilities from $16,229,407 in 1874 to $141,834,490 in 1895; the total assets from $16,229,407 in 1874 to $142,781,369 in 1895.

In 1875 the number of miles of railway in operation in Canada was 4,856½, and in 1896 it was 16,270; in 1875 the train mileage was 17,680,168, and in 1896 it was 44,500,602; in 1875 the number of passengers carried was 5,190,416, and in 1896 it was 14,810,407; in 1875 the tons of freight carried were 5,670,836, and in 1896 they were 24,266,825; in 1875 the earnings were $19,470,539, and in 1896 they were $50,545,569; in 1874 the working expenses were $15,775,532, and in 1896 they were $35,042,655; in 1875 the passengers per head of population were 1.34, and in 1896 they were 2.88; in 1875 the tons of freight per head of population were 1.46, and in 1896 they were 4.73.

Canada has a canal system aggregating over 90 miles. In 1884 the tonnage through these canals was 3,393,928, and in 1895 it was 3,869,738. Canada's total expenditure on canals up to 1896 aggregated $80,925,522.

THE MARINE INDUSTRY.

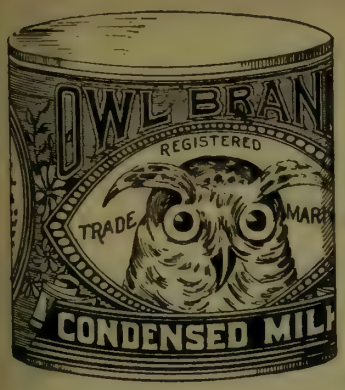
While her trade and commerce has been expanding Canada has not forgotten to guard the interests of her marine. In 1868 there were 198 light stations and 227 lighthouses in the country, but in 1896 the numbers were 629 and 770, respectively. The expenditure in the meantime increased from $371,071 to $854,690.

The tonnage of sea-going vessels which entered and cleared at Canadian ports was 4,319,321 in 1868 and 11,458,824 in 1896. Of this latter sum, 2,141,272 tons were contributed by Canadian vessels against 1,634,333 in 1876. In 1876 the number of Canadian vessels to thus clear was 8,554, and in 1896 13,462.

While the number of Canadian vessels which arrived at and departed from Canadian ports on inland waters was less in 1896 than in 1868, yet the tonnage register was larger. In 1868 the number was 26,682 and in 1896 16,355, while the tonnage was 4,826,780 and 5,967,917 respectively for the years named.

The tonnage of vessels, British and foreign, engaged in the coasting trade was 10,300,936 in 1876, and 27,431,753 in 1896.

One of the evidences of the development of Canada since Confederation is the post office statistics. In 1868 there were 3,638



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Canada Milk Condensing Co., Limited,
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Ewing, Herron & Co.
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The Canadian Dry Goods Review.
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May have a single copy of them sent free at any time they wish to consult the advertising columns. Special clubbing rates on application. . . . . .

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All in neat bottles suitable for family trade. . . . .

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THE BRADSTREET COMPANY,
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Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

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THE ORIGINAL
"London Pearl" Cocoa

EXQUISITE
"French" Chocolate
In quarter pounds.

Todhunter, Mitchell & Co.
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Ivory Bar Soap
THE BEST MADE

KIELLER'S MARMALADE
1 AND 2-LB. POTS
4-LB. JARS
7-LB. TINS

A full shipment now in store.

PERKINS, INCE & Co.
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SEELY'S

Flavoring Extracts

For 35 years the Standard Goods of America. They excel for Purity, Strength and Rich Flavor. All sizes—all flavors. Handled by the leading Jobbers throughout the Dominion. Illustrated price list mailed upon application.

SEELY MAN'F'G CO.

Detroit, Mich., U. S. A. - Windsor, Ont.

BUTTER EGGS POULTRY

Established 1892.

References –
Canadian Bank Commerce
Market Branch, **Toronto.**

BUTTER—Our market continues very firm and all grades sold up close. Shippers will do better to send forward while fresh, for when cheese factories close the make will increase.

EGGS—We look for continuous firm market for new laid and fresh gathered.

POULTRY—Some little is coming forward and finding ready sale. We would again impress shippers with the necessity of having their patrons dry pick (not scald) and never draw for this or any other market. Carefully pack in medium size boxes, also on each box mark contents, number of birds and weights. Following these instructions will avoid mistakes, and you can depend on getting market prices.

DRIED APPLES—We are developing this trade more extensively than in the past and would request holders to communicate with us when they have some for sale.

We invite correspondence and solicit consignments of anything pertaining to the produce line. . . . . .

RUTHERFORD, MARSHALL & CO.

Wholesale Produce and Commission Merchants
62 Front Street East, TORONTO.

post offices and in 1896 there were 9,103. Registered letters sent in 1868, 704,750; in 1896, 3,505,500. Total letters posted in 1868, 18,100,000; in 1896, 116,028,000. The number of post cards sent in 1876, the first year in which a separate record of them was kept, was 4,646,000; in 1896, 24,794,800. The number of letters per head of population was 5.37 in 1868, and 22.64 in 1896. The number of newspapers, periodicals, books, etc., per head of population sent through the mails in 1868 was 5.60, and in 1896 it was 19.57.

The ordinary revenue and expenditure of the country in 1868 was $13,687,928 and $13,486,092 respectively; in 1896 the figures were $36,618,591 and $36,949,142 respectively.

In 1869 the amount received as premiums by the fire insurance companies doing business in Canada was $1,785,539, and in 1896 it was $7,079,794. The amount of fire insurance at risk in 1869 was $188,359,809, and in 1896 it was $842,746,853.

The amount of life insurance effected in 1869 by Canadian, British and United States companies was $12,854,132, and in 1896 it was $42,951,991. The amount effected by the purely Canadian companies was $1,156,855 in 1869, and $26,176,830 in 1896. Thus while the life insurance business of Canada, foreign and home companies included, increased two and a half times, that of the Canadian companies increased about twenty-five times.

It will perhaps not be uninteresting to note that in 1868 there were 570 applications for patents in the Dominion, and in 1896 the number was 3,728. In 1868 there were 34 copyrights registered, and in 1896 the number was 653.

This article has been hurriedly prepared, but one can scarcely help, on a perusal of it, to recognize that the progress of Canada since Confederation has on the whole been remarkable.

THE PRINCIPLES OF BUSINESS.

NO calling requires a greater use of brain power than business, and few require a higher order of general ability, says an economist writer. The great secret of success in business—the secret in fact, of success on a large scale—is to conceive of it as a matter of principles, not merely as a series of transactions. There are great merchants as there are great statesmen, and there are small merchants as there are small politicians, and the difference between the great and the small men is very much the same in both. The small politician works by the day, and sees only one opportunity before him; the small merchant does the same thing—he is looking for the next dollar. The statesman, on the other hand, is master of the situation, because he understands the general principles which control events; this knowledge enables him to deal with large questions and to shape the future. The great merchant does the same thing. His business is not a mere money-getting affair, not a mere matter of barter, but a science and an art; he studies the general laws of trade, watches the general condition of the country, investigates present needs, foresees future wants and adapts his business to the broad conditions of his time and place. He puts as much brains into his work as does the statesman, and he ends by being not a money-getter, but a large minded and capable man. An eminently successful man of the statesman-like quality said the other day that the more he understood life the more clearly he saw that it was all done on business principles, by which he meant, not only that the universe is governed by unvarying laws, but that the promptness, exactness, thoroughness, and honesty are wrought in every fibre. On these business principles all life is conducted—if not by men, at least by that power which is behind man. It ought to be the ambition of every young man to treat his business from the point of view of the statesman, and not from that of the politician.

Refusing Orders

Cottams Seed is never sold direct to bird keepers. We refuse hundreds of dollars' worth of orders every year to make the trade go through the grocer. The loss of immediate profit, we calculate, will eventually be made up by the increased loyalty of grocers to Cottams Seed. Six patents protect its health—and song—giving properties.

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AMONG THE RETAILERS.

Making use of Space. It is surprising how great a quantity and variety of stock can be carried in a comparatively small store. Some dealers give as a reason for not carrying a great variety of stock that their store is not large enough, and that they cannot afford larger premises. J. F. Morrish, Yonge street, has not a large store, but one standing in the store for any length of time is soon impressed with the fact that he carries as great a variety as some of the much larger stores. Both sides and the back of the shop are laden with his wares, while one counter is entirely covered with goods. There is lots of room for customers, but every available corner of space not necessary for convenience in attending to customers is filled, and filled in such a way as to be quickly reached and also to be easily seen by customers.

Dried Apricots, Peaches, etc. The California dried fruit dealers are now putting up their dried apricots, peaches, etc., in 1-lb. boxes. There is considerable shrinkage in these goods, and when sold in bulk dealers have a certain shrinkage loss, which when the fruit is sold in boxes is not felt. The boxes, too, are of neat design, and, from all appearances, one would judge a greater demand will be felt for these fruits as now put up than was experienced for them in bulk.

Shelf Display. While a customer is waiting for articles ordered to be weighed and tied up, he or she naturally looks around the store to see what is to be seen. Many orders come in this way, as many people are impulsive and likely to buy something they see, even though they had no intention of purchasing it when they came into the store. To meet such people it would always be well to have a good, well-arranged shelf display, with suitable cards drawing attention to the most likely goods. In one store on Queen street east I was looking for an article, and not seeing it, asked why it was not kept in stock, and found that it was on the shelves all right, but out of sight. There are many articles in which quite a trade might be worked up if they were well displayed and pushed—articles which the public are not acquainted with.

Even Weight. Many years ago when I was an errand boy in a country store I got a good scolding from my employer for not giving "just enough over the weight to make the people think they were getting a little for nothing." It was my first lesson in the art of what P. T. Barnum was the greatest exponent: "making those you deal with think they are beating you," and I must confess the average grocer has learned the art. How accurately they weigh a purchase, always making the article sold weigh down the weight well, yet always taking it off the scales while it is sent up again by the reaction from the fall of the last article dropped into the bag. And the average customer goes away thinking she deals with a "nice, generous grocer."

THE RAMBLER.

Campbell & Brodie call the attention of the general store trade to their immense stock of boots, shoes, rubbers, etc. They manufacture and import all the latest novelties in footwear as well as the standard lines in all grades, both coarse and fine, in dongola, buff, split, calf, etc. in nailed, sewed and "Goodyear" work. Moccasins and driving shoes in all grades are a special feature with them, and their stock of these goods is complete. They handle the celebrated "Maple Leaf" and "Columbia" brands of rubbers.

JOTTINGS OF A HOLIDAY.

By W. L. E.

"A HOLIDAY IN BED" is the title of a sketch by J. M. Barrie, which I read a few years ago. In it the author discourses upon the enjoyments accompanying such holidays, the condition on which said enjoyments are obtained being that you are always to pretend to think you are going to get up in a few minutes. Well, I have had a sample of both this summer: Within a few months I had three holidays in bed because I had to and I had a couple of holidays abroad for the same reason. I do not want any more holidays abed; but I am prepared to take all I can get abroad.

I am a westerner (not from the "wild and woolly west" be it known, but from Western Ontario), and one of my holiday trips was down the St. Lawrence route. I am not going to write a description of that route. That would be superfluous, for other pens than mine have, in poetry and in prose, eloquently described its beauties, its peculiarities and its fascinations. All I feel inspired to do is to chronicle a few impressions, observations and incidents appertaining to the trip. I do not know what spirit inspired me. Perhaps it was the spirit born of the fact that it was my initial trip down the St. Lawrence. Others, I know, have felt it before, and men who have any soul whatever in their composition will so continue to feel as long as the world lasts.

Given fine weather, and I had that to perfection, a trip from Toronto to Quebec on one of the Richelieu and Ontario Navigation Company's steamers is one which every Canadian ought to take, at least, once in his lifetime, and as many times more as possible. It's a revelation, it's a tonic, it's a panorama of everchanging beauty and incident. And it is a great deal else; but you must go and see. August had just bid good-bye to us for a twelve-month when my journey began, and the fields along the lake shore were taking a rest after having yielded up their golden harvest. Overhead hung a cloudless sky which grew opal and then crimson as evening came on. The little bays and indentations along the lake shore seemed like havens of rest, while the glamor which hung over the hills in the distance was as a veil encircling our paradise and shutting out a coarser and more matter-of-fact world beyond.

By the time we were winding our way through the Thousand Islands the sun had begun its daily labor of imparting light and heat. The waves were dancing in glee thereat, although, between you and me, a stiff breeze made them clap their hands a little louder than they otherwise would have done. But the islands sat calmly and coldly on their dark rocky foundations and only permitted the scrubby trees they bore to gracefully bend their heads to us as we sped past them.

Thought Manitoba Couldn't Grow Wheat.

We had not many passengers on board, if comparison is made with the number who traveled earlier in the season. But still there were a good many more than the two or three necessary to a pleasant time on shipboard. At least seven out of every ten, I should say, were citizens of the United States. And pleasant company they were. The American who travels usually is, for he learns that the United States is not the only country that is "God's country." And when this knowledge comes in, spread-eagleism and other forms of offensiveness are crowded out. But there was one American on board who, although he was sixty, genial, and evidently an ordinarily intelligent man, did not know much about Canada. At any rate I gathered so from one remark of his. He was talking with a Winnipegger and the conversation had turned upon Manitoba.

"I suppose it is too cold in Manitoba to raise wheat," said he.

"What!" ejaculated the man from Winnipeg. "Too cold to raise wheat in Manitoba! Why, man dear, we raise the finest hard wheat in the world."

"Well," rejoined the American, "I always understood they couldn't."

"Well, you are wrong," continued the man from the Prairie City. Isn't he?" he added, as he turned to me.

"Yes, of course he is," I replied.

"Of course you are," persisted the westerner. "And, let me tell you, excellent wheat can be grown right within the Arctic circle."

A Purple Woman.

The man who thought wheat could not be grown in Manitoba was from Ohio, and when he saw the evidence was against him he stuck his hands deep into his pockets, pressed his lips firmly together and moved to where his wife was sitting. And a queer looking woman that wife was. You have probably noticed a plum which has fallen to the ground before it was mature. It is usually shriveled, and the part which has been towards the sun carries a light purple color. I can liken the face of the Ohio woman to nothing else. And if her husband did not know anything about Manitoba wheat I vow she knew nothing about the art of tasty dressing, for over her purple face she wore a flaring hat in which purple ribbons and purple flowers predominated. Her front teeth were prominent, and two of them were literally covered with gold, reminding me of veins of free gold in an upcropping of quartz, while, to complete her get-up, several of her fingers were loaded with rings of gold, diamonds, pearls, and I wot not.

Never saw Apples Growing Before.

The man from Winnipeg, to whom I have just referred, was accompanied by his wife, a woman with one of those kindly smiles, a remembrance of which a man carries with him through life, and a daughter of seventeen who was stepping for the first time out of her customary environment. My heart warmed toward them before our journey had long begun, and many were the interesting chats we had. During one of those chats with the head of the family I learned one thing that seemed almost incredible in this great apple-growing country of ours. It was to the effect that his seventeen-year-old daughter had never seen an apple on a tree until a few days before I met them. We had been talking about apples and the difficulty of cultivating them in Manitoba, when the father remarked:

"Why, there is my daughter, she never saw an apple on a tree until a few days ago, when we were coming down the Detroit River. Our boat was near the shore and I espied an orchard. Calling my daughter, I handed her the glasses and told her if she wanted to see apples on a tree there was her chance. But," he added, "we shall probably have apples in Manitoba yet. They are now trying a new scheme of protection. Heretofore the protection against the winter's storms has been placed on the north side of the trees. Now, they are going to try the south side. You know, sometimes in April we have warm days which are followed by a cold spell. It is this

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irregular weather which injures the apple trees, and it is thought that by putting the protection on the south side the evil results of the intermittent heat and cold will be minimized. The difficulty in Manitoba is to bring trees to maturity."

Newly Married Couples.

On board were five newly married couples, all Americans. And, like most married couples, they attracted a good deal of attention. I, like all others, was interested in them. And I was actuated by no idle curiosity either. Whenever I see a newly married couple, whether they are strangers to me or not, I always have a sympathetic feeling towards them. Whether the flowers bestrewing our pathway shall be roses or thistles depends largely upon our own sowing. Where in matrimony there is not a wise selection, the possibility of happiness is not bright. And an unhappy married life is hell. But no matter how much care may be exercised in the selection, there is, after all, a little bit of the lottery in matrimony. But I did not refer to the newly married couples with a view to moralizing ; it was with the intention of relating the experience of one of these couples in regard to their baggage. They had travelled all day from Detroit and their baggage had been sent on in bond to Kingston ahead of them, where they were to catch the boat at four o'clock in the morning. When, however, they arrived at the Limestone City, their baggage was there, to be sure, but there was no Customs officer on duty. They pleaded with the man in charge of the baggage to let them have their trunks, but he was obdurate. In the midst of the dilemma another man strolled into the office, and on hearing their story, exclaimed: "Oh, I'll pass it for you." "You have no right to do so," said the man who had already refused to pass the baggage ; "you are not a Customs officer." "Well, I don't care whether I am or not, I'm going to pass their baggage." And pass it he did. "I don't know what we should have done if he hadn't," declared the young bride as she related the incident to me.

Got a Little Astray.

As we glided down the St. Lawrence we were, of course, ever on the alert, guide book in hand, for places of interest, historical or otherwise. One place every Canadian on board wanted to catch a glimpse of was the famous windmill at Windmill Point, which Von Schultz and his fellow rebels held for a time in 1837 against the Canadian militia. Not having studied our guide books as closely as we should have done, and not having remembered history as well as we ought to have done, we got off the track a little and imagined that an old, partly roofless windmill on the bank of the river some distance above Prescott was the improvised fortress of 1837. Fortunately for myself, I espied the real and memorable windmill, now a lighthouse, situated about a mile below Prescott. I hastened to acquaint my Winnipeg friend of the fact, but Windmill Point was out of sight before I found him.

"O, why did you tell me!" he exclaimed with a touch of irritation. "I was satisfied."

But I do not think that ignorance in regard to matters historical is a bliss.

Pat Purcell's Grave.

At Cornwall we took on a citizen whose delight was to point out to a group of us who got around him places of interest as well as places of no interest. The church at St. Regis, in which hangs the bell of tragic history, was brought to our attention, as was the little graveyard at a sharp point in the river four miles below Cornwall, from which the body of Pat Purcell, late M.P. for Glengarry, was stolen one night for pelf, which the thieves never got. Our eyes were also directed to the marshy spot, on the opposite side of the river, where his body was found anchored a year afterwards. Neither did he forget to point out to us the plain mausoleum of heavy masonry, a stone's throw from the river, in which the remains of the late Mr. Purcell now rest embedded in cement, awaiting the Resurrection morn or the vagaries of the near-by river, which has already been their place of interment for a year.

From the Graveyard to Cheese.

From talking of Pat Purcell's body we took to discussing cheese, or rather a Pittsburger in our group did. And United States cheese was his Alpha and his Omega. We Canadians in the group exchanged glances, winks and smiles, but said nothing. We thought where ignorance was bliss it is folly to be wise. Shortly after the dinner bell rang, and as we sat at table the aforesaid Pittsburger began to munch cheese.

"Is this Canadian cheese?" he asked, as he approvingly smacked his lips.

"It is," came in a chorus.

"Why, it tastes just like American cheese," he acknowledged with surprise.

Impressions of Montreal.

Montreal—old as history is on this continent and modern in commerce—pleased me very much. It was in my young boyhood days I saw it last, and except for remembrance of Victoria bridge, was as if I had never seen it. It is so many years since I saw Liverpool that I scarce can remember anything about it except its broad river and handsome dray horses, and yet Montreal made me think of Liverpool. I cannot explain why it did. All I know is that it did. Perhaps it was its "shippy" appearance, its substantial warehouses, its numerous drays loaded with merchandise and its commercial importance and activity. Montreal is essentially a commercial city, and its cognomen "The Commercial Metropolis" is no misnomer. It is business here and business there and business everywhere. People, Canadians as well as foreigners, can have no adequate conception of Canada without visiting Montreal any more than they can describe a circle by continuing in a straight line. I do not propose to describe Montreal. Space will not allow it and necessity does not demand it. Like Max O'Rell, it is only my impressions I purpose to record. From what I had both heard and read in the west I had anticipated that three-fifths of the conversation I would hear would be in French. But my anticipations were wrong. In the hotels, along the streets, in the street cars, along the docks the predominating language I heard was the English. And when I thought of the man who fears for the survival of the English language I sighed ; sighed for his foolishness. Poor fellow, he ought to come and see in order that his blindness might be healed.

"Why," said a friend of mine who has been a resident in Montreal a year or two, and to whom I recited my impressions, "I know a number of business men who spoke altogether in French when I came here who have mastered the English language and use it a great deal."

I noticed, too, except in one instance, that when I was addressed in French and I intimated that I was not conversant enough with the language to speak it, that English was tendered me instead. And when I asked a question in English, in English came the reply, except, too, in one solitary instance.

A Crowd, but No Company.

Only once did I get in a crowd where everyone appeared to be speaking French, and that was on the boat for Quebec. I never felt so lost and forsaken before in a crowd ; not that I object to French. It is a delightful language, and my desire to master it is, after visiting

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the province of Quebec, greater than ever. But on this particular occasion I must say I was lost, although I was not at all disconsolate. And while I looked about on the sea of faces, for there was a large number of people on board, I thought of this passage from one of Bacon's essays: "For a crowd is not company, and faces are but a gallery of pictures, and talk but a tinkling cymbal * * * " But the night was a beautiful one. The moon shone brightly, and as she was scarcely to the full she seemed to be leaning her head sideways toward us, as if in the act of saying: "I see you people are having a good time down there." The face of the moon is in all lands and in all places a familiar one, and as I looked into it I began to feel a little more at home.

The View From Quebec.

If you want to get a delightful landscape view, and one the like of which you cannot get elsewhere, go to Quebec and get up into the Citadel, nearly four hundred feet above the river, and stand on the battlements. Watch the big Atlantic steamers wend their way down the river, take a sharp turn, and disappear. That's pretty. So is a view across to Point Levis. But these are all as nothing compared with the view eastward across the level, low country, thickly dotted with the picturesque, white-walled homes of the habitants glistening in the sun, to the Laurentides mountains, clothed in misty purple, which form the background. That is a picture which it is worth traveling from one end of the continent to the other to see. That is a picture that no artist could ever reproduce. It is transcendantly beautiful. Montreal, from "Lookout Point" in the mountain, is grand, imposing, but the smoke from factory, steamer and locomotive mar the picture. The Niagara River, from Queenston Heights, is glorious, thrilling, but the picture is narrow. It has neither the color nor the variety of striking features which are caught by a peep from the battlements of historic Quebec.

Bicycles in Quebec.

My companions during my sojourn in Quebec were two gentlemen from New York State. One was a physician, tall and thin, the other was a journalist, medium in height and rotund in figure. We assimilated in the stream of passengers getting off the boat. Two jollier fellows, two nicer companions I never met. Into the bus we clambered, and up the steep, winding hill we were towed by a team of knock-kneed horses, for be it known that all the horses in Quebec are knock-kneed, due to climbing the "Ancient City's" forty-five degree hills. Steep as are Quebec's streets it has not prevented the omnipresent bicycle from locating there. One of the first things we noticed, as our horse labored up Mountain Hill, was a bicyclist walking and vigorously pushing his wheel before him, much to the amusement of our party. And when the bicyclist, tired of pushing, lifted his wheel on his shoulder and took to a long flight of iron steps, put there to relieve the declivity of a side street, the amusement developed into a loud laugh.

Circumnavigating the Walls.

Quebec City we "did" afoot. At the Kent gate we mounted the walls which encircle the old city and wended our way around them to the Citadel. And, in passing, allow me here to remark that whenever you visit Quebec do what we did—tramp around the walls. It is bracing. It is delightful, and there is no other way you can get as good a conception of them. My American friends were lost in wonder, love and praise at the magnitude of the walls, and the labor entailed and the money involved in their construction. Within the Citidel walls a guard was placed at our disposal, and we were trotted around to the various points of interest within the enclosure to the music of a solitary bugler who was stationed in one of the embrasures in the walls, evidently for the discipline of himself or for the torture of somebody else, for the music had no charms for the savage or any other breast.

A Bunker Hill Cannon.

Stationed in the parade ground within the Citadel is an old bronze cannon about three or four feet long. It was captured from the Americans at Bunker Hill during the memorable engagement there in 1775, and on its breach is the coat of arms of the state of Massachusetts together with an inscription reciting its capture by the British. Of course it is in the Citadel for ornament and not for use, and was put on exhibition, the guard told us, at the request of the Montgomery Guards when some time ago on a visit to the "Ancient Capital." Previous to that it had laid in the storehouse and was in evidence only to a few.

"By gosh!" remarked my journalistic companion as he stroked the gun. "I do declare. Say, guard, how much will you take for it? I'd just like to have that out in front of my office door. I'll give you five hundred for it."

"She eez not for sale," replied the guard, who by the way was a French-Canadian. "But we were bid $1,000 for her ze o-thair day."

And then the guard told us an anecdote. A short time before a party of Americans were visiting the Citadel. They had with them a little boy not yet in his teens. While they were standing around the Bunker Hill cannon, one of the soldiers jocularly remarked to the little fellow:

"There; see what we British took from you Yankees at Bunker Hill."

"Ugh," grunted the youngster disdainfully, "you come down to Boston and we'll show you a whole country we took from the British."

The Canadian Thermopylae.

While up the Ottawa River I had the pleasure of spending a couple of hours at Carillon, celebrated in history as being in the vicinity of the Canadian Thermopylæ, where Dollard des Ormeaux and his 16 fellow heroes in 1660 withstood 800 Iroquois for several days and then perished in their effort to save the French settlement at Montreal. During my wanderings about the sleepy little village I ran across the parish priest, a dark-featured, pleasant-faced man of about 40. The Canadian Thermopylæ was the subject uppermost in my mind, and I forthwith began questioning him as to its location.

"The guide books," he said, "tell us it is about three miles farther up the river, but they are wrong. I have for some years made the matter the subject of special study, and although I have not yet been able to exactly locate the site, I am pretty sure it is somewhere around where this village stands to-day. I think it was either about where the steamboat lands or just about the spot we are now. (We were then about a mile north of the steamboat landing.) I have been over to London in regard to the matter and have searched the records of the War Office, but failed to find the plan which would give the location. There is, however, such a plan, and the authorities at the War Office have promised that if they ever come across it they will forward it to me." And before the worthy cure and I parted we had resolved ourselves, to the music of the water which rushed over the celebrated Carillon dam, into a Dollard des Ormeaux Admiration Society. It is to be hoped the exact site will some day be located and that a monument suitably commemorating the bravery of the heroes who died there will be erected thereon.

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SPECULATING IN CHEESE.

THE course of values in the cheese market during the past eight weeks or so constitutes an interesting object lesson to Canadian cheese producers. They have been advised time and again that in the aggregate it pays better to take the market price when their goods are ready than to speculate by holding for a possible rise. It is quite true that the latter course in special cases means a handsome profit. This fall it has not, and those factorymen who have indulged the gambling spirit, which is the bane of many commercial transactions nowadays, have lost pretty heavily for it.

It is easy to understand the basis of their reasoning. The exporters and operators in Montreal all speculate, and evidently, if their appearance and apparel count for anything, prosper by doing so. No doubt the latter do pay bigger tailor bills, and quaff more expensive liquors, than the man who produces the cheese in the country. It is pretty safe venturing, however, that the latter gets a better return on his investment than the former.

The operator in Montreal and elsewhere not only has a great deal larger capital invested, but he has to be content with a margin that would not give the producer his bread and butter. He is enabled to do so owing to his large turnover, and if he does realize big returns from some deals, they are quite as often offset by as heavy losses, as, for instance, the spring of 1895, when over 500,000 boxes of Canadian cheese sold in London at a dead loss of $3 per box. It has been the invariable rule also that the man who persistently speculates sooner or later goes to the wall. It is not necessary to mention names, but the history of the trade for the past fifteen years furnishes several instances of disastrous results, for which speculation carried to an extreme was alone responsible.

Of course in a literal sense all business is a speculation, and the cheese operator has to speculate by laying in supplies in anticipation of future calls from his customers on the other side. But this is no argument that the factorymen should do likewise. What is one man's meat is another man's poison.

The cheese exporter, owing to the very nature of his calling, and the competition of his rivals, has to provide ahead to a certain extent.

In other words, he has to carry a stock the same as any other trader. But he spends a lot of money to keep himself posted regarding the market. His yearly cable bill alone, would constitute a handsome competence. He is, therefore, ready for every move, and is better able in a sense to protect himself. That is part of his business training.

The producer's training and abilities are in another direction, and unless he is prepared to accept all the chances, and pay as liberally for information affecting his position, he should curb his gambling spirit.

The tables appended show how he has lost money by not doing so this fall. By them it will be noted that during June and July there was no wide fluctuation in prices. This was due to the absence of speculation. The factorymen were selling their cheese as it was ready for market. In August the speculative operators ran prices up to 10c., and bought quite a lot of that month's make around that figure. The pit was dug then into which factorymen fell. Demand slackened after these high-priced purchases, and prices steadily receded. The factorymen stubbornly refused to accept the situation. They held on firmly during September, and only commenced to let go this month. The result is a loss of ½ to ¾c. per pound on practically all their September and October make, and a portion of the August as well.

It will be noted by the tables that factorymen in the east, that is in Quebec, did not lose nearly as much as their western confreres. They sold steadily right along at the decline, and the difference between the highest and lowest, on eastern cheese during September and October, is much less than on western. By selling as their goods were ready for market they saved from ¼c. to ½c. per pound. The tables show the highest and lowest for several years for the sake of comparison :—

		1897.		1896.		1895.		1894.	
		High.	Low.	High.	Low.	High.	Low.	High.	Low.
May	West.....	10	8¼	7¾	6¼	7¼	6¼	10¾	9⅜
	East.....	8½	8	7½	6	7	6	10¼	9⅛
June	West.....	8¾	8	7⅜	6¼	8¾	7¼	9¼	8¾
	East.....	8⅜	7¾	7¼	6⅛	8½	7	9	8½
July	West.....	8¼	7¾	7	6¾	8⅜	7⅜	9½	9
	East.....	7¾	7⅜	6¾	6½	8¼	7¼	9¼	8⅞
Aug.	West.....	10⅛	8⅛	8½	7¼	8⅜	7⅜	10⅜	9⅜
	East.....	9½	7¾	8¼	7	8¼	7¼	10⅛	9
Sept.	West.....	9⅞	9	9¾	8¾	8¼	7½	11⅜	10½
	East.....	9½	9⅛	9½	8½	8	7¼	11⅛	10¼
Oct.	West.....	9⅜	8⅝	10⅜	10	9¼	7¾	10⅜	9¾
	East.....	9	8⅝	10¼	9⅞	9	7½	10⅛	9½

TORONTO RETAIL GROCERS' ASSOCIATION.

A MEETING of the Executive of the Toronto Retail Grocers' Association was held in St. George's Hall, Elm street, on Monday night, and was followed by a special meeting of the association to consider the Pure Food exhibit to be held in the Mutual street rink.

The chair was taken by Mr. R. Mills, in the absence of the president, Mr. J. S. Bond.

A report was heard from the Purchasing Committee, and after some discussion it was decided to purchase more goods.

Mr. Robinson, of Robinson's Musee, appeared before the association in regard to the Pure Food Exposition which is to be held in the Mutual street rink. Mr. Robinson had just returned from Detroit, where an exposition of this nature was being held, and which he had attended to study the management of such an affair. He urged the association to co-operate with the management of the exposition, as it would be of material benefit to the grocers and the public generally. The expenses of the show would be heavy, but all surplus would be distributed between six different charities, to be named by the Toronto dailies, all of which are in full sympathy with the proposal. The Lieutenant-Governor had promised to open the exhibition, and the Mayor will take the chair on the opening day.

Mr. Taylor, of The Mail and Empire, appeared on behalf of his paper, expressing its entire sympathy with the project.

Mr. A. G. Booth moved, and Mr. Frank Johnston seconded, the following resolution addressed to the management of the exposition : "Resolved, That this association, having heard the scheme of a proposed exposition of pure foods, and the various ways of cooking same, as brought before the association by Mr. Robinson, are in sympathy with the project, and believe that such an exposition would be productive of much good, not only to the grocers, but to the citizens generally. Furthermore, we hereby pledge the co-operation of the association in endeavoring to make your exposition a success."

The tickets of admission will be 25c., but grocers belonging to the association will be given tickets at 10c., which they may give to customers, either gratis, or with goods. These tickets may be had by members on application to Mr. Hawes, secretary of the association.

As answers had not been received from the Hamilton and Montreal associations in regard to the garnisheeing for debt of Federal employes, the matter was left over till the general meeting of the association.

FRUITS ARRIVING

AND IN STOCK

Fine Filiatara Currants — Bbls., half bbls., cases and half cases.
Fine Campos Currants—Bbls., half bbls., cases and half cases.
Fine Amalias Currants—Cases and half cases.
Fine Vostizza Currants, Jupiter Brand—Cases and half cases.
Recleaned Currants, Gem Brand—Cases and half cases.
Recleaned Currants, Hercules Brand—Cases and half cases.
Recleaned Currants, Hercules Brand—3, 2½ and 1 lb. packages.
Recleaned Currants, Appollos Brand—Cases and half cases.
Recleaned Currants, Epicure Brand—Cases and half cases.

PEELS.

Lemon, Orange, Citron—Gray's, Batger's and Crosse & Blackwell's.

RAISINS.

½ boxes Fine Select Arguimbau Pack.
¼ boxes Fine Select Arguimbau Pack.
½ boxes Fine Layers Arguimbau Pack.
⅛ boxes Fine Layers Arguimbau Pack.
½ boxes Fine Select Trenor Pack.

FIGS.

Naturals—Bags, boxes and half boxes.
Layers—1's, 5's, 10's, 16's, 20's and 28's.

Bought before the recent advance. Ask for prices.

T. B. ESCOTT & CO. Wholesale Grocers **London**

COMMISSION AGENTS WANTED

in touch with large Wholesale Houses in Montreal, Toronto, Winnipeg, Vancouver and Victoria, B.C., to push the sale of...

Mediterranean DRIED FRUITS

Apply with references to

COWLEY & CO.

Monument Buildings, LONDON, E.C.

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Chicory, Cocoa and Mustard Manufacturers

29 and 30 Ropemaker Street and Moor Lane...

Finsbury, LONDON, E.C.

Bonded Export Chicory Works,
GRAND SURREY WHARF, S.E.

Flour..

Why don't you improve your Flour Trade by selling a first-class Blended Flour, one that will bring you new customers every week?

OUR

"Diamond Flour"

is what you want. Ask us for prices. Put up in small cotton bags, barrels, or any way you want it.

HUNT BROS.

CITY MILLS LONDON, ONT.

FRUIT VINEGAR

I have pure Fruit Vinegar five years old, of choice quality, at a right price. Only a limited quantity of this age left. Place your order before it is all closed out. Write for samples and price. . . .

R. J. GRAHAM - BELLEVILLE, ONT.

BUILD A DAM

of protection across the stream that is carrying away your trade to other stores. Your competitor cannot outdo you if you have a line of

Pickles and Baked Beans

They are always in demand and win trade every time.

We manufacture the finest goods that it is possible to make, and we authorize you to refund the full purchase money to the consumer if our goods fail to give the most complete satisfaction.

Our main plant is at Pittsburg, Pa., and is the cleanest,

The Largest, Best Equipped Pickle and Food Product Works in the World.

Among our products are :

HEINZ SWEET PICKLES

INDIA RELISH, MINCE MEAT, TOMATO CHUTNEY
TOMATO KETCHUP, TOMATO SOUP, BAKED BEANS
EVAPORATED HORSE RADISH
PRESERVED FRUITS

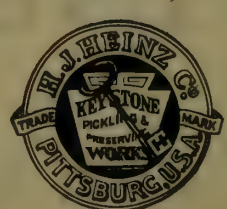
ORDER NOW FOR THE HOLIDAY TRADE.

For sale by

Hudon, Hebert & Cie. - Montreal
H. P. Eckardt & Co. - Toronto

MEDALS - - PARIS ANTWERP CHICAGO ATLANTA, ETC.

The GENUINE always bear this Keystone trade-mark



WITHOUT COST, WHAT?

THIS SECRETARY.

You can get it and $7.90 worth of Gum for **$6.50.** You make $1.40 on the Gum and have the Secretary for nothing.

Write me for cuts of New Schemes, always a large quantity on hand.

C. R. SOMERVILLE, Chewing Gum Mfr., **LONDON, CANADA.**

WE SELL THE CELEBRATED

"Ceylindia" Blend

TEAS

"Golden Leaf" Japan

THERE ARE OTHERS

T E A S

NONE SO GOOD

TRADE WINNERS

INDIANS **CEYLONS** **HYSONS**

New Fruits, Nuts, Peels, etc., now in Store.

GEORGE FOSTER & SONS

Wholesale Grocers

BRANTFORD, ONT.

LOBSTERS AND THE LOBSTER INDUSTRY.

AS an article of food lobsters in Canada promise soon to become a luxury which only people in comfortable circumstances can afford to have upon their table. But the possibility of the lobster being denied to the family of moderate means is not nearly as serious as is the threatened extermination of the lobster industry to Canada.

In spite of the fact that the lobster industry is not as prosperous as it once was, yet it ranks fourth in order of importance when compared with the other individual fisheries. The most important of all our fisheries is the cod fishery. It is valued at about four million dollars per annum. Then comes the salmon fishery, and after that the herring, while the lobster industry stands next, with a total value of $2,210,096, according to the figures for 1895. Of this latter amount $1,666,388 worth was in cans and $543,708 worth were live fish.

Canada has reason to be proud of her lobster industry. Her lobster grounds on the Atlantic are considered the most remarkable in the world. Prof. Edward E. Prince, commissioner and general inspector of fisheries for Canada, in a recent essay on the "Natural History of the Lobster," says in regard to the lobster grounds on the Atlantic: "Their extent and the abundant supplies of lobsters which, during the last twenty-five years, they have produced, are not to be paralleled elsewhere." Some years ago the lobsters on these grounds were so numerous that it was no uncommon thing to see, after a storm, miles of the shore strewn between tide-marks with lobsters. On the New Brunswick shore in 1873 after a storm as many as one thousand dead lobsters were counted within a distance of two rods. In those days lobsters were so common that their value was not appreciated. If fishermen and packers in those days of plenty imagined the supply was inexhaustible they may be pardoned, although if they had been conversant with lobster history they would have known that other countries had ages before found it necessary to enact laws to preserve this particular crustacean from extermination. Sweden 200 years ago enacted laws to protect its lobster fisheries, the earliest lobster regulations being adopted in 1686, and the Scandinavian lobster supply has outlasted that of all other European countries.

DEARNESS OF LOBSTERS.

Because of their diminished quantity lobsters in Canada to-day are enormously dearer than they were ten years ago. A live lobster of eleven inches in length could have been obtained from a fisherman for a couple of cents. They are now worth 10 to 20 cents, while a case of canned lobsters which sold in 1887 for $4 to $5 could not be bought now for less than about 100 per cent. in excess of those figures.

Among the causes assigned for the depletion of the lobster are its limited geographical range, its extremely local habits and migration, its perils when shelling, the dangers that threaten the lobster's eggs, and the delicate character of the young fry for many months of their life. Then there are the dangers caused by spreading baited traps over the grounds which the lobster haunts when it comes in from deeper water to hatch its young.

In Prof. Prince's essay, which has been issued by the authority of the Dominion Government, is a great deal that is interesting in regard to the history of lobster life. The lobster is an inshore creature and does not wander far out to sea. Its geographical range along the Atlantic shore is limited, as no lobsters are found north of Chateau Bay in Labrador, or south of Delaware Breakwater. Each particular bay or inshore area within the range above referred to may be said to have its own local supply of lobsters. Such localities, when once cleaned out, are not replenished in the way they should be, did schools of lobsters constantly move over extensive areas. Certain bays could be named which once abounded with lobsters, but reckless and illegal fishing cleaned them out, and lobsters from other localities have not migrated to take their place.

In the Dominion of Canada there remains the last great lobster fishery of the world, and, as we have already intimated, this fishery has reached a critical stage. The signs of exhaustion are unmistakeable. Small miniature lobsters five to nine inches long, which a few years ago we rejected, are now eagerly taken, and where once two or three lobsters were sufficient to fill a one-pound can, now all the way from five to ten are required. Ten years ago the average size of lobsters was 10 inches (2 lbs. weight), while 30 years ago an old fisherman has testified that 13 inches (3½ lbs.) was the average.

A prominent packer in Prince Edward Island publicly stated that in a certain cannery the number of cans packed, as compared with the number of traps fished from that factory, showed this startling decrease: During a period of six seasons at that factory, the average number of one-pound cans to each trap fished was in 1891, 24; in 1892, 16¾; in 1893, 13⅓; in 1894, 12½; in 1895, 7¾; in 1896, 5½.

HOW LOBSTERS TRAVEL.

When moving at leisure the lobster walks nimbly along on the tips of his toes, holding its nipping claws slightly raised in front, waving its long feelers aloft, while the short second pair is held straight to the front like rigid bayonets, and turning its protruding stalked eyes in every direction. The tail is held spread out behind so as not to touch the ground. When alarmed it swims backward by the convulsive and powerful strokes of its tail at the rate of 25 to 30 feet per second. The lobster is most active at night. As to food, the lobster is not very particular; it eats almost anything that comes in its way, from live or dead fish to seaweed, notwithstanding that it has a delicate sense of smell.

The dense armor of hard limy material which encases the lobster permits only of limited growth, so that the shell must be cast off repeatedly, as the lobster increases in size season after season. The shell consists of four layers, and all four are pierced by delicate canals. The shell undergoes peculiar changes when the "shelling" period arrives. Some of the salts, which impart hardness to it, begin to disappear in such places as the middle of the great shield covering the head and thorax, and along each side of the snout and other parts. This change gives the elasticity required to allow of the shell being the more easily thrown off. A thin skin forms underneath the shell, and the lobster then shows very evident signs of the painful process about to begin. A lobster about to moult loses its bright color, acquires a loose lax appearance, and becomes very uneasy and shy. It seeks the shelter of rocky clefts or immerses itself in a soft sandy bottom, lying sidewise. It bends upon itself so that the skin connecting the shield and tail bursts. The muscles of the legs tug vigorously, and the great claws, soft and pliable as India rubber, are withdrawn like the hand from a glove. The creature pushes itself through the gaping slit, the head being pulled out, leaving the tail to be drawn out last of all. The newly shelled lobster has a limp and collapsed appearance, but its colors are extremely fresh and brilliant. Water is so rapidly absorbed through the soft new shell that the lobster enlarges and swells up with surprising rapidity. It is not for seven or eight weeks after moulting that the lobster has again a hard shell. The process of shelling takes place every year, and it is usually during the summer months.

Lobsters which extrude their eggs in April, May and June

GREECE SPAIN and TURKEY

HAVE united in supplying us with their highest grade productions for our trade.

Again we are enabled to offer the celebrated "Haycastle" and "Paradise" Currants—as handsome in appearance and rich in flavor as ever.

Grown in a specially favored district and bought under our contract. These are the best value in currants on the Canadian market.

IN RAISINS

The Most Reliable Brands

Trenor's "Blue Eagle" Finest Selected Valencias,	28-lb. bxs.
" " " Fine Off-Stalk "	14 & 28-lb. "
Arguimbau's Finest Selected Valencias	28-lb. "
" Fine Off-Stalk "	28-lb. "

In Table Raisins—our stock is replete with many fine lines.

Our Fruit Importations

19 CARLOADS CURRANTS
7 " RAISINS
2 " FIGS

In addition to our complete stock of Nuts, Sultana Raisins, etc.

IN FIGS

The Finest Growths

Finest 4 Star Eleme Layer Figs, 4 rows,	2-in. Figs, 10-lb. bxs.
Extra Royal 5 Star Eleme Figs, 4 "	2¼" " 9-lb. "
Extra Choice 6 Star Eleme Figs, 4 "	2½" " 20-lb. "
Extra Choicest "Loucoms" Pulled Figs	5-lb. "

Figs in bags, matts, etc., etc.

IN PEELS

We offer **CROSSE & BLACKWELL'S AND YORK**—English Peels.

The Best Goods—The Best Trade—The Best Profit.
It Pays to Keep the Best.

ARD & CO.

Wholesalers Only

Place of business **HAMILTON**

accomplish the hatching of their fry in a few weeks, whereas late spawners, during the months of September, October and November, probably do not hatch their young for six or eight months. The adult lobster has been proved by actual observation to grow about two inches and a half in sixteen and a half months, and the larval lobster has been demonstrated to grow in three and a half months no less than half an inch, and these facts go to show that in four or five years it is quite possible for the mature size to be reached. Lobsters grow for many years, and have been known to attain an enormous size. This year a lobster was captured off the Jersey coast which measured three and a half feet in length, two feet around the body ; feelers, one foot and a half long ; small legs, one foot long ; felt claw, two feet long and ten inches wide ; tail, fourteen inches from end of tail to body.

PRODUCTIVENESS OF THE LOBSTER.

The lobster is, perhaps, the least productive of all the marine animals of economic importance. A herring deposits double the number of eggs produced on an average by the lobster ; a mackerel four times as many ; a cod four hundred times as many, and a Canadian oyster four thousand times as many. A ten-inch lobster carries, as a rule, 18,000 to 20,000 eggs. It is estimated that the lobster fishery of Canada annually destroys between sixty and one hundred millions of lobsters, a considerable portion of these being lobsters about to spawn or recently spawned.

The enemies of the lobster are legion. Almost every predaceous fish in the sea devours it, parasites and disease attack it and mackerel feed on its young.

With proper precautions lobsters may be carried alive and healthy great distances. Early this century some loyal Nova Scotians shipped in a sailing vessel several barrels of lobsters to King George III. They reached London safely and alive. And this has not been the only successful experiment of the kind.

Our exports of lobsters last year, according to the Trade and Navigation Returns, were as follows : Fresh, 42,540 barrels valued at $340,928 ; canned, 14,490,459 lbs. valued at $2,146,309.

Fortunately the Canadian Government is beginning to recognize the dangers which menace the lobster industry of the country, and conferences have been held in the Maritime Provinces to consider the matter. It is to be hoped that vigorous means will be taken for the preservation of the industry before it is too late. The artificial hatcheries are doing a great deal to augment the supply of young lobsters, since the Bay View hatchery at Pictou, N.S., was established in 1891, no less than 500,000,000 fry having been hatched. But something more needs to be done than is now done to conserve the lobster grounds along the shores of the Atlantic.

CIGARS IN THE GROCERY STORE.

The attention of our readers is called to the announcements of Mr. J. Bruce Payne, of Granby, whose name is familiar to the trade as a manufacturer of high-class cigars. Mr. Payne is offering a number of "leaders," which he claims are sure trade-winners, and will establish a reputation for the merchants handling them. Cigars are becoming more and more a necessary feature of an up-to-date grocer's stock, and merchants who handle these goods say they are an exceedingly profitable side line. Men who drop in "just to get a cigar" will often leave an order for other things. Mr. Payne's goods are known from one end of the Dominion to the other, and to him belongs the credit of being the first manufacturer to offer his goods in the frozen regions of Klondike.

DEWAR'S FAMOUS SCOTCH

can be had from

Geo. J. Foy
R. H. Howard & Co.
Perkins, Ince & Co.
Adams & Burns

and all ... first-class houses.

OTHER FIRMS

Are not content with copying our package, but are using the identical words on our labels. Imitation is the sincerest flattery, but do not be deceived, as Meadow Sweet Cheese has the largest sale of any package cheese in England and United States, and the sales in Canada are growing every day.

Sold retail in 10c. packages, and 15 and 20c. pots, allowing 30 per cent. profit to the Grocer.

Write to

Meadow Sweet Cheese Co.

P.O. Box 2321, Montreal

For Price List.

Save Expense

You can save extra freight charges if you buy your grocers' sundries of us. These little expenses count up.

Our illustrated book (127 pages—it's free) has 25 pages devoted to Woodenware, Grocers' Sundries and "Kitchen Things." Nearly 100 pages are given over to our Brooms and Brushes. It will save you money to have this book handy—in the store.

Chas. Boeckh & Sons., Mfrs., Toronto, Ont.

AN AUTOMATIC SELLING MACHINE . . .

To sell——

Adams' Tutti Frutti

For full particulars, apply . . .

Globe Automatic Selling Co.

13 Jarvis Street, - TORONTO, ONT.

Green Rio Coffee

500 Bags, Direct Shipment, arriving in a few days. **Wait For It** and GET OUR PRICES.

Pearl Tapioca

Direct shipment from Singapore, ex "Frey," due to arrive shortly. **SPECIAL QUOTATIONS** for lots of 5 Sacks and upwards.

Cleaned and Stemless Currants

"KALAMOS" **"FANCY VONITSA"**
"FANCY MOREA" **"BLUE PEARLS"**

The up-to-date Merchant now-a-days SPECIALIZES. And these are TRADE WINNERS above ALL COMPETITION.

California Evaporated Fruits

Prunes. 40/50, 50/60, 60/70, 70/80, 80/90, 90/100 —25-lb. Boxes.

Peaches and Apricots. Boxes 25 lbs., and Cases 48 1-lb. Cartoons. SPLENDID SELLERS.

Golden Plums. **Choice Egg Plums.**
Silver Prunes.

THE EBY, BLAIN CO., LIMITED

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO

MONSOON Tea

Your eye will see this ad.

Keep the customers you have and **Secure** new ones by giving them **MONSOON** Tea every time; they will thank you for calling their attention to this excellent tea. It is **pure, clean, healthful** and **delicious;** prepared with greatest care. Shows you a good profit.

Write for samples and quotations.

Packed in

¼-lb., ½-lb. and 1-lb. lead packages, Black and Mixed.

Cases 20-lb. 30-lb. 50-lb.

It Will Pay You.

The **Monsoon Tea Co., Toronto**

THE WONDERFUL INCREASE

IN SALES OF

"ROSE BRAND"

MEATS AND LARD

is explained by the fact that

Our Goods ARE OF Superior Quality

Manufactured expressly for HIGH-CLASS trade.

If our representative does not call on you, write direct to

The GEO. MATTHEWS CO. LIMITED

Pork Packers, Ham and Bacon Curers, Lard Manufacturers.....

Ottawa and Peterborough

TWO-THIRDS

of the Teas in the stock of the average American Tea Dealer must be . . .

JAPANESE TEAS

Because 61,000,000 pounds of the 93,000,000 pounds of tea imported into the United States and Canada last year were from Japan and Formosa. This indicates an established preference of the American tea consumer, and an established trade of the American tea dealer. This trade is to be increased by a campaign of judicious publicity. The Japanese Government has appropriated a large sum of money to be expended in America, under the direction of the Japan Tea Traders' Association, in presenting the merits of Japanese Tea, and the best methods for preparing it for drinking.

This plan will, without doubt, increase the demand for Japanese Teas—the kind that most dealers already handle, the kind that has given consumers the best of satisfaction.

The co-operation of dealers is invited.

Specify JAPANESE TEAS. Address

The Japan Tea Traders' Association

87 Front Street NEW YORK

GREEN VS. DRIED FRUIT.

By W. A. R., Montreal.

THE CONSUMPTION of fresh green fruit in Canada, both domestic and imported, has been steadily increasing of late years, but it was not until the present season that the increase became really remarkable.

There is, of course, no means of getting at the aggregate turnover of domestic green stock and the figures for the fiscal year in regard to imported have not yet been published at Ottawa. Some idea of the extent of the business can, however, be gathered from the daily receipts at leading centres like Montreal. That city this summer became one of the leading markets on the continent for green fruit. Receipts each day for a period extending over a fortnight in August ran all the way from 6,000 to 12,000 baskets per day, and although the volume has been sensibly decreased since the flush, the daily offerings are still of considerable dimensions, amounting to two or three carloads per week.

Most of this fruit consisted of domestic peaches, plums, pears and grapes from Ontario. In fact, a feature of the trade this summer was that our own Canadian fruit practically killed the trade in California stock. Carload after carload of the latter, after being sent all the way to Montreal, sold for less than the actual carrying charges, owing to the exceptionally keen competition from the home article.

Many people consider that there are still further possibilities in connection with this green fruit trade. They believe that with increased cold storage facilities throughout the country, and refrigerator transportation both on the cars and across the ocean, that the necessity of slaughtering the fruit simply for what it will bring will be obviated. If the fruit can be kept, and if an outlet can be found for a fair proportion of it in Great Britain, owing to its being shipped fresh in cold storage chambers, the chances of a congested market will be less than at present.

Another interesting development of this large business in green fruit is that wholesale grocers complain that it has interfered with the demand for dried fruits. It is but natural that it should do so; for if a consumer can get the fresh article he is hardly likely to put up with a dried substitute. It seems doubtful, however, as contended by some traders, that green fruit is destined to entirely replace dried. It is quite true that the seasons for green fruit are considerably longer than they were in our forefathers' days, owing to improved methods of communication, storage facilities and other advances. But while allowing for all this, there is still a considerable blank to fill. At any rate the Trade and Navigation Returns go to show that while the importations of green fruit have been considerable, the business in the dried article has also expanded.

A comparison of the returns of 1890 with those of 1896 affords a fair idea of the situation, for it was during that period that the increase in the volume of trade in green fruit commenced. The following table shows the position of green fruit in the two years :—

	1890.		1896.	
	Quantity.	Value.	Quantity.	Value.
Grapes, lbs	1,135,428	$ 79,008	1,118,759	$ 65,294
Oranges and lemons, pkgs	441,340	658,474	543,418	857,350
Peaches, lbs	35,939	2,309	3,810,004	99,629
Plums, bush	238	1,219	84,607	26,227
Strawberries, etc., lbs	225,916	23,692	361,892	32,903
Cherries, etc., lbs	38,156	7,453	75,014	7,661

The notable increases were in peaches, plums, and strawberries, the increase of last year over 1890 in these three lines alone being $131,639. This does not account for the business in the domestic article, but men in the trade assert that its volume was one-third greater. But while all this additional quantity of green fruit was being consumed in 1896 as compared with 1890, it does not seem to have materially checked the demand for dried fruit. On the contrary, if business in green fruit for 1896 was greater than in 1890, the same condition prevailed in dried fruit also. This is clearly demonstrated by the imports in the respective years under consideration :

	1890.		1896.	
	Quantity.	Value.	Quantity.	Value.
Currants, lbs	5,015,402	$159,370	6,727,072	$131,036
Dates "	1,155,814	38,239	923,202	25,281
Figs "	1,037,934	55,693	1,425,416	57,904
Prunes "	3,032,043	89,008	2,615,683	97,002
Raisins "	8,598,031	405,640	10,499,929	304,467
Other fruit	453,371	43,600	1,869,192	107,103

While the aggregate value of some of the lines is less for 1896 than 1890, it will be noted that the quantity imported is greater. This is the case in currants, raisins and figs, and the fact that the money involved in the turnover was smaller is due to the position of values in the respective years. In fact the only line that shows any sensible decrease is dates, which decreased from 1,000,000 odd pounds in 1890 to 900,000 odd in 1896.

On the whole, business in dried fruit seems to have been fully up to average, and the increased business in green fruit appears to have meant a larger appetite among consumers rather than an increase in one branch at the cost of the other. It is possible that the rule will not apply this year, owing to the exceptional trade in green, but the fact has yet to be demonstrated.

JAPAN'S GREAT ENTERPRISE IN AMERICA.

Several months ago the Japanese Tea Guild sent to America a special commission, composed of Mr. S. Mitsuhashi, president of Shizuoka Prefectural Assembly, and Mr. J. Ohara, member of Japanese Parliament, to investigate the condition of the Japanese tea trade in the United States and Canada, and to co-operate with Mr. T. Furuya and Mr. T. Mizutany, the American representatives of the Japanese Tea Guild, in giving publicity to the merits of Japanese teas and the method of preparing them for drinking which would insure the best results.

Mr. Furuya and Mr. Mizutany are planning to open tea bazars in many of the principal cities in the United States and Canada, where ladies can enjoy a cup of fine Japanese tea made by experts, and at the same time receive instructions which will enable them to make it equally well at home. It is believed by these gentlemen that, when Americans are in possession of the secret of making good tea, the consumption in this country will fully equal that of Europe, in proportion. The Japanese Government has appropriated a large fund to aid the Japanese tea growers and tea merchants in prosecuting this educational work, and it is hoped that American ladies will be apt students. The main bureau of the Japanese Tea Guild has issued an official recipe for making Japanese tea, the translation of which is as follows :

First—Use a small, dry and thoroughly clean porcelain teapot.

Second—Put in one teaspoonful of tea leaves for each cup of tea desired.

Third—When using Japanese teas pour on the required quantity of fresh boiled water, and let stand with closed lid from two to three minutes. Never boil the leaves. In order to retain the natural flavor, Japanese tea leaves should be kept in tight can or jar, free from moisture.

To thoroughly enjoy the natural, delicate and sweet flavor of Japanese teas neither sugar nor cream should be used.

"GILT EDGE"

The only Ladies' Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful finish. Once tried, always used. Largest quantity. Finest quality. Retails at 25 cents.

"NOBBY" BROWN COMBINATION

Package contains a 4-oz. bottle of Nobby Brown Dressing and a full-size box of Nobby Brown Polishing Paste for renovating all shades of Brown and Chocolate shoes. The brown dressing cleans and renews the surface of the leather, and the paste adds a brilliant, durable and waterproof polish. Retails at 25 cents.

"JEWEL" BROWN COMBINATION

Package contains a 2-oz. bottle of Brown Dressing and a small decorated tin box of Brown Polishing Paste. The dressing cleans and renews the surface of the leather and the paste adds a brilliant, durable and waterproof polish. Retails at 10 cents.

BOSTON LIQUID WATERPROOF BLACKING

For men's and boys' shoes, produces a brilliant jet black polish without brushing, thus saving time, labor and money. Retails at 25c.

PATENT LEATHER POLISHING PASTE

For giving patent leather shoes a quick, BRILLIANT and WATERPROOF lustre without INJURY to the leather.

For sale by—

All Wholesale Grocers.

INSURE YOUR LIFE IN THE CONFEDERATION LIFE ASSOCIATION

The right man

to fill a responsible place in business is the one who looks ahead and provides for future contingencies.

The right man

to have the responsibility for the welfare of his wife and family is he who makes provision for their comfort in case of his death. . . . . .

The right man

knows that to insure his life is the only way to make such provision, and he knows that . .

The right policy

is the UNCONDITIONAL ACCUMULATIVE Policy of the

CONFEDERATION LIFE ASSOCIATION

It contains one condition only--that is the payment of the premium. Rates and full information will be sent on application to the Head Office or to any of the Agents of the Association. . . .

HEAD OFFICE—TORONTO.

W. C. MACDONALD, Actuary.

J. K. MACDONALD, Managing Director.

LICORICE

We manufacture everything in the Licorice line carried by the Grocery, Drug, and Confectionery trades. We might mention---Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity and Dulce Brand one cent sticks; Bundled Licorice Root, etc. In **Pliable Licorice,** Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845

BROOKLYN, N.Y.

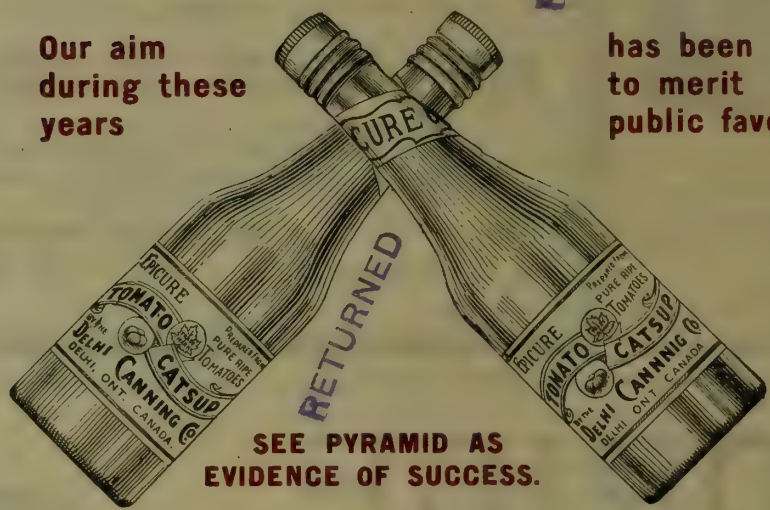
DELHI CANNING CO.

20 Years in Canning Business

RETURNED

Our aim during these years has been to merit public favor.

RETURNED



RETURNED

RETURNED

SEE PYRAMID AS EVIDENCE OF SUCCESS.

1878	50,000.	
79	65,000.	
80	100,000.	
81	100,000.	
82	125,000.	
83	130,000	
84	200,000.	ADDED JAM
85	225,000.	
86	275,000.	
87	300,000.	ADDED GLASS AND SPECIALTIES
88	350,000.	
89	500,000.	
90	800,000.	
91	850,000.	
92	900,000.	
STARTED 93 BRANCH	1,000,000.	AT NIAGARA STARTED CATSUP
94	1,150,000.	
95	1,200,000.	
96	1,500,000.	
97	1,300,000.	
	200,000.	

RETURNED

RETURNED

During all these years we have kept our trade mark the Maple Leaf prominently on our labels.

RETURNED

·A BIT OF HISTORY·

·NORTH BERWICK· Me· 1875·

·NORTH BERWICK· Me· 1870·

AT NORTH BERWICK· Me·

NORTH BERWICK· Me·
·1888·

THE MODERN STOVE POLISH.

SPRING OF 1896.

Enameline

J.L.PRESCOTT & Co.
MANUFACTURERS.

AT PASSAIC, N.J.

THE above bit of Pictorial history illustrates the growth and present development of the largest Stove Polish industry in this or any other country; the number of gross of Enameline sold annually being more than double that of any other Stove Polish. **QUALITY WINS.** Enameline is now regularly carried in stock by the wholesale trade of the United States, Canada, Great Britain, South Africa, Australia, Norway, Sweden and Germany, who are supplied from our

DISTRIBUTING DEPOTS AT

NEW YORK, CHICAGO, ST. LOUIS, SAN FRANCISCO, PITTSBURGH, CLEVELAND, CINCINNATI, MONTREAL, LONDON, LIVERPOOL, GLASGOW, CAPE TOWN, MELBOURNE, HAMBURG.

J. L. PRESCOTT & CO.,
11 Jay Street, NEW YORK.

A BIT OF HISTORY.

THE SIMPLE FACTS concerning the growth of a great business are of public interest. When any industry has reached such proportions as to become a real factor in the current history of the commercial world, the story of its development is worth reading. Such a story is told on this page.

The business of J. L. Prescott & Company, who now manufacture more stove polish than any other firm in the world, had its beginning in a humble way only a quarter of a century ago. In the Spring of 1870, in a small village in Maine, Mr. J. L. Prescott began the manufacture of stove polish. A one-story shed, about sixteen by eighteen feet in size, constituted the whole plant, and the output of about five gross per day was carried to the railroad station in a wheelbarrow. Year by year, solely through the merit of the goods made and [the personal effort of the manufacturer, the sales increased until in 1888 they reached about 18,000 gross, when Mr. A. L. Prescott and Mr. C. O. Littlefield, under the firm name of J. L. Prescott & Company, succeeded to the business. They soon prepared and put upon the market the first paste stove polish which ever proved to be a success, christening the new product, ENAMELINE, "The Modern Stove Polish." Confident that they now had what the world wanted, they began to make it known by extensive advertising. Their expenditure for the first year was equal to twice the amount of their capital at the beginning of the year. They believed in ENAMELINE, and were not disappointed, as the demand for their goods, resting primarily upon their real merit, which was made known by liberal advertising, soon made it necessary to run their plant night and day, and called loudly for larger facilities. The development of their business was the first purpose of the firm, and year by year the appropriations for advertising were larger and larger, until now the figures reach hundreds of thousands of dollars annually. Increased factory facilities were yearly provided, to handle the rapidly increasing volume of business.

It soon became evident that ENAMELINE was to be the world's stove polish, the demand even then reaching beyond the American market, and that a new location must be selected near one of the great centres of commerce, where adequate facilities for manufacture and shipping could be provided. The very logic of the situation, led to the selection of New York City for the new head-quarters, and in the Spring of 1896, an extensive factory, constructed after modern plans, was put in operation at Passaic, New Jersey. The five gross per day of 1870 had then grown to between three and four carloads daily, and the product was being distributed to every English speaking country on the globe, also to Germany and Scandinavia, from warehouses conveniently located as noted on the other side of this sheet.

The year 1896 has witnessed the largest growth of any in the history of ENAMELINE. Two additions to the main factory, and three separate buildings are now being erected at Passaic. The combined length of these new buildings is nearly four hundred feet, and when completed, will practically double the present capacity of the works. The sales for the year exceeded one-half the stove polish consumed in the entire world during the year and were nearly three times the amount made by any other single manufacturer.

The reader can better appreciate the phenomenal growth and magnitude of this business from the following facts. Nearly three million feet of pine lumber are now used annually for shipping cases. About five tons of tin plate are used each day in making the tin boxes in which ENAMELINE is packed. This amount of tin plate, when spread out, would cover nine acres. Paper labels are put upon each of these tin boxes. These labels are now bought in one hundred million lots. About fifty gallons of paste are used each day in putting the labels upon the boxes. All Wholesale and 97 per cent. of the Retail grocers, also nearly all House Furnishing, Stove and Hardware dealers of the United States sell ENAMELINE.

This brief sketch, which is a characteristic one of American enterprise, will do more to sustain the confidence of the trade, by its plain statement of facts concerning the history of ENAMELINE, than much vain boasting, which has no more substantial foundation than the fertile brain of the paid writer.

BLACKENE, "The Modern Benzine Paste Stove Polish," is made and guaranteed by the same firm, and is to the Stove Dealer what ENAMELINE is to the Housekeeper.

The trade are often imposed upon by irresponsible parties, who claim that *their* paste stove polish will not dry out or harden in the box. From such parties there is no redress when the goods spoil. There need be no loss on ENAMELINE, as it is guaranteed to keep perfectly, and should it in any case prove in the least defective, the manufacturers will gladly redeem it in *cash*.

WALL PAPER FOR GROCERS.

THE accompanying illustrations are half-tone engravings of two combinations of designs in wall paper which are proving to be good sellers with M. Staunton & Co., the well-known manufacturers, Yonge street, Toronto.

This firm are producers of so many designs that dealers desirous of getting a correct idea of the variety they make will require to look through the samples now shown to the trade by their salesmen.

Combination No. 1208.

The orders received so far indicate that M. Staunton & Co. have succeeded in bringing out just such a line as the trade are looking for, good everyday sellers, of popular designs, with prices to meet any competition.

This being Jubilee year, this firm made displays at the exhibitions held in Toronto, Montreal and Ottawa, at all of which places their exhibit received very flattering comment from both trade and public. These exhibits served to show Canadians that just as fine goods are produced in Canada as are made in other countries.

Diplomas were awarded them at Montreal and Ottawa, and a silver medal has been received from the Toronto Exhibition. These were the highest awards given.

Their business has of late been increasing to such an extent that they have found it necessary to add to their already large plant another printing machine, and accessories for the same, in order to ensure prompt delivery.

Quite a few grocers and the majority of general merchants find wall paper a desirable and profitable line of goods to handle, and there should be an opening for many more to go into the business. Any dealers who have not yet seen their samples should drop a card to them, when arrangements will be made for showing them samples.

PATTISONS LIMITED.

The annual meeting of the shareholders of Pattisons Limited was held on 5th inst. at Leith—Mr. Robert Pattison, chairman of the directors, presiding. The directors' report showed a profit amounting to £56,898 5s. 2d. Of this, £15,000 was carried to the reserve fund, £4,000 was applied to the reduction of the good-will account, £2,000 was appropriated to the reduction of property account, and, after paying preference shareholders their dividend and the ordinary shareholders 10 per cent. dividend, and providing for the interest due to the vendors, there was a balance of £3,361 4s. 1d. carried forward. The profits from the brewery had very largely exceeded the estimate, and the output was now over 600 barrels per week. Large extensions had been made to enable the directors to cope with the increased demand and the directors had thought it advisible to acquire additional ground adjoining the brewery with a view to yet further development of the brewery branch. The directors, along with Mr. Grant of Glenfarclas, had acquired on favorable terms the well-known Glenfarclas-Glenlivet Distillery, and were in course of extending the distillery at a cost of about £15,000, which would make it one of the largest in the Glenlivet district. The directors further reported a considerable extension in the general business; and in order to provide further accommodation, the directors had bought for £12,000 the property, covering two acres of ground, known as the Bonnington Sugar Refinery. The directors had decided to build another large warehouse of eight storeys about 200 feet square.—Distillers' Magazine, July.

Combination No. 1200.

We have mentioned in last week's issue a few lines of our Fall imports in . . .

DRIED FRUITS

WE make it our duty this week to enumerate the various lines we are offering at prices defying all competition. These Fruits have all been imported direct in the favorable time, and the trade is invited to benefit by the low prices at which they are now offered.

NUTS

Tarragona, in bags of 100 lbs.
Filberts, "Sicily," in bags of 200 lbs.
Walnuts, "Marbots," in bags of 100 lbs.
Grenobles "Mayettes," in bales of 220 lbs.
Pecans, "Polished," in barrels of 250 lbs.
Peanuts, "Extra," in bags of 100 lbs.

MALAGA RAISINS

Imperial London Layers, in 22-lb. boxes and ¼ boxes.
Empire Clusters, in 22-lb. boxes and ¼ boxes.

SULTANA RAISINS

Brand "A," fancy, in boxes of 25 lbs.
Brand "B," extra choice, in boxes of 25 lbs.
Brand "C," choice, in boxes of 25 lbs.
Brand "D," good quality, in boxes of 25 lbs.

CURRANTS

Provincial, in barrels of 300 lbs.
Provincial, in half-barrels of 200 lbs.
Provincial, in half-cases of 75 lbs.
Fine Vostizzas, in half-cases of 75 lbs.
Fine Vostizzas, in quarter-cases of 35 lbs.
Filiatras, in barrels of 300 lbs.
Filiatras, in half-barrels of 200 lbs.
Filiatras, in half-cases of 75 lbs.
Fine Filiatras, in barrels of 300 lbs.
Fine Filiatras, in half barrels of 200 lbs.
Fine Filiatras, in half-cases of 75 lbs.

CALIFORNIA PRUNES

VALENCIA RAISINS

4-Crown Layers of following brands:
"ABEL," "GUARDOLIA," "ROGERS," "MERLE."
Fine Off-stalk of following brands:
"ABEL," "ARANDA," "ROGERS," "ARGUIMBAU."
Selected of following brands: "ROGERS," "ARGUIMBAU."

CALIFORNIA RAISINS

Loose Muscatel, 2-Crown.
Loose Muscatel, 3-Crown.
Loose Muscatel, 4-Crown.

SPANISH RAISINS

Loose Muscatel, "CHOICE."
Loose Muscatel, "FANCY."

Prunes, Atlas Letter "A" brand in boxes, each 55 lbs.
Prunes, Atlas Letter "D" brand in boxes, each 55 lbs.
(To arrive about middle of November.)
Prunes, "FRENCH," "DUFOUR" brand in boxes, each 50 lbs.
Prunes, "FRENCH," "DUFOUR" brand in boxes, each 28 lbs.

ELEME FIGS

Layers, "3 Stars" in boxes, each 10 lbs.
Layers, "3 Stars" in boxes, each 15 oz.
Layers, "3 Stars" in boxes, each 13 oz.
Layers, "4 Stars" in boxes, each 10 lbs.
Layers, "6 Stars" in boxes, each 10 lbs.
Layers, "6 Stars" in boxes, each 20 lbs.
Natural, with top "Layers" in boxes, each 10 lbs.
Natural, with top "Layers" in boxes, each 20 lbs.
Natural, with top "Layers" in boxes, each 60 lbs.

PEELS

Orange, brand "BATGER."	Lemon, brand "L. M. C."
Orange, brand "C. & B."	Lemon, brand "CORSICAN."
Orange, brand "L. M. C."	Citron, brand "L. M. C."
Orange, brand "CORSICAN."	Citron, brand "CORSICAN."

Assorted cut and pressed peels "BATGER" in 1-lb. boxes.
6 dozen per case.

We think with such an assortment we can meet all demands, and our prices have been cut so low that we are assured to give full satisfaction to our numerous patrons.

LAPORTE, MARTIN & CIE.

Wholesale Grocers

Montreal

THE REPLY TO YOUR INQUIRY

The number of inquiries that have resulted from the publication of the list of our Fall Importations of Dried Fruits, which appeared in this paper last week, is so great that we must have recourse to the same Medium to answer them all promptly and properly.

We quote, without engagement, for immediate delivery from stock:

VALENCIA RAISINS

Fine Off-Stalk—Aranda	4¾c.
Fine Off-Stalk—Grustan	5c.
Fine Off-Stalk—Arguimbau	5¼c.
Selected—Grustan	5¾c.
Selected—Arguimbau	6¼c.
4-Crown Layers—Arguimbau	6¾c.

CURRANTS

Fine Provincials, half-cases (70 lbs.)	5½c.
Filiatra, barrels	5⅜c.
Filiatra, half-barrels	5½c.
Filiatra, half-cases	5¾c.
Patras, half-cases	6¼c.
Fancy Vostizzas, half-cases	8c.

ELEME FIGS

ANTOINE SOLARI

TO ARRIVE IN NOVEMBER

Sicily Filberts, bags 220 lbs.	7c.
Pure Mayette Grenoble Walnuts, bales 250 lbs.	10c.
Tarragona Almonds, bags 110 lbs.	8c.
Valencia Shelled Almonds, 28-lb. boxes, W. C. Bevan & Co.'s Extra Selected Bull Brand	22c.
M. Campuzano's 2-Crown	21c.
Prunes—Dufour, French, 100's, 27½-lb. boxes	4¼c.
Prunes—Ostrich, Bosnia, G. 104's, 55-lb. boxes	6½c.
Prunes—California, Griffin & Skelly Co., 25-lb. boxes, 50/60 prunes to the lb.	9c.
Prunes—California, Griffin & Skelly Co., 25-lb. boxes, 40/50 prunes to the lb.	10c.

MALAGA RAISINS

W. C. BEVAN & CO.

NATURAL FIGS

Natural Figs, in 56-lb. bags -	3½c.

ENGLISH PEELS

Boxes 7 lbs., cases 32/7, Lemon -	10c.
Boxes 7 lbs., cases 32/7, Orange -	10½c.

CORSICAN CITRON PEEL

GREGORY & CO.

Boxes 7 lbs., cases 48/7, - -	16c.

SULTANA RAISINS

ANTOINE SOLARI

Extra Quality - - -	9c.
Choicest Quality - - -	10c.

MALAGA RAISINS

M. Campuzano Loose Muscatels, 50-lb. boxes, Choice - - -	6c.
M. Campuzano Loose Muscatels, 50-lb. boxes, Fancy - - -	7c.
Extra Dessert Clusters, boxes -	2.00
Extra Dessert Clusters, ¼ boxes -	75
Royal Buckingham Clusters, boxes	3.25
Royal Buckingham Clusters, ¼-boxes	1.10
Imperial Russian Clusters, boxes	4.00

M. CAMPUZANO

Empire Dehesa Clusters, 3-Cr., boxes	1.75
Empire Dehesa Clusters, 3-Cr., ¼-boxes	.65
Royal Dehesa Clusters, 4-Cr. boxes -	2.50

VALENCIA RAISINS

Fine Off-Stalk—Alameda - -	4⅝c.
Fine Off-Stalk—Grustan - -	5¼c.
Selected—Grustan - -	5¾c.
Four Crown Layers—Grustan -	6c.

CURRANTS

All in Half-Cases.

Filiatras - - - -	5⅝c.
Fine Filiatras - - -	5¾c.
Choice Filiatras - - -	6c.
Choice Vostizzas - - -	6½c.

TERMS: 30 days net or 1% 10 days, F. O. B. Montreal.

HUDON, HEBERT & CIE. - Montreal

THE CASH REGISTER AND ITS DEVELOPMENT.

MUCH is heard in these days of the development of the telegraph, the telephone, electric lighting and various applications of electricity. None the less interesting is the story of the development of the cash register, which has become, in these days, almost an indispensable part of a merchant's equipment.

Some 12 or 15 years ago, the first cash register, in crude form, was shown to merchants. It originally consisted of a dial, showing two sets of figures for dollars and cents, and registering the amounts by the pointing of the hands of the dial. This was very crude, but was used by many merchants, because it was a decided advance upon the old methods of business.

The next step in invention was a paper strip, ruled in columns corresponding to definite amounts of money, which were indicated on the keys of the register. These keys when pressed, punched holes in the columns. It was necessary, to find the total of the day's business, at the close of the day to take from the register the strip of paper, count the number of holes in each column, multiply by the amounts represented by the columns, respectively, and then add the totals of these different columns.

Following this came the wheel register, in which the keys, when pressed, turned the wheels for each denomination. As they revolved they indicated the number of times each amount was sold. In order to find the total, the amount represented by each wheel must be multiplied by the number of sales indicated on the wheel and then the separate quantities must be added together. The next step in invention was to indicate on each wheel the actual total of the sales of that denomination. At a glance the operator can tell how much has been added on each wheel. These amounts must then be combined in order to obtain the total of the day's business. This machine is the detail-adder, so well known among merchants, and is still made. It served an excellent purpose, and was a very great improvement on all previous methods in retail business.

However, like the earlier telegraph and telephone, the detail-adder was satisfactory only for a time, because there was nothing better. Some merchants still use it, but with nearly all wide-awake dealers, both in the United States and Canada, it has become a back number and has given way to the later invention of the total-adder. This register, upon pressing the keys, adds into one amount all the sales of the different wheels. As a result, the total of cash receipts at any hour of the day may be seen at once. Special transactions, such as money paid out, money changed, money received on account, etc., are also taken care of by this register.

The latest development, however, is the register which combines the total-adder with the detail-printer and check-printer, giving a most excellent opportunity for complete system and for special forms of advertising, as well as showing a full history of the day's business.

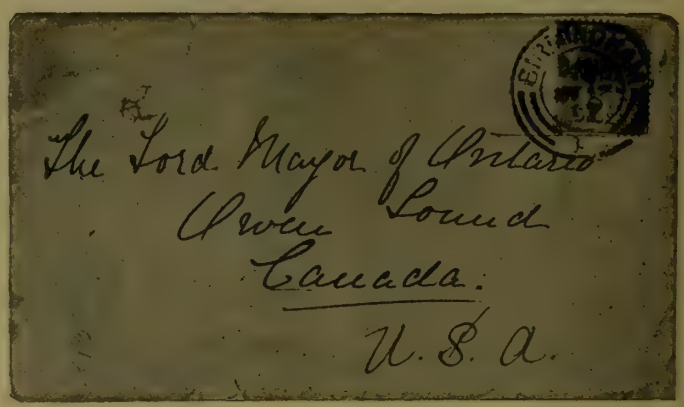
The advantages of registers of this class are that they add into one total all the sales made during the day, print a check showing the amount of the sale, as well as the date, consecutive number, clerk's initial and proprietor's card, tell how many sales have been made each day, keep each clerk's sales or the sales in each department separate, take care, in the same way, of credit sales, money paid out and money received on account, tell at what time in the morning the store was opened, and print on a strip of paper inside the register, under lock, a complete, detailed record of each transaction as its occurs.

These later developments of the cash register are remarkable for their precision and comprehensive character. The merchant who desires to keep pace with the system and business of to-day is no longer satisfied with the detail-adder, but finds necessary, for the most economical conduct of his business, the latest style of total-adder and check-printer. The various improvements made have placed the detail-adder far in the rear, so that the detai register that formerly cost $150 or more, is now supplemented by one that will do the same work satisfactorily at a cost of $50 or $60.

These steps in the development of this important adjunct to good business show the advancement of invention as fully as do the more frequently heard of improvements in the applications of electricity.

AN EXTRAORDINARY BLUNDER.

THE ignorance which abounds in Europe in regard to the geography of Canada and the flag to which the country owns allegiance is astonishing. Even in Great Britain, the parent state, grave mistakes are sometimes made in matters of this kind. The following cut, a reproduction of an envelope handed to THE CANADIAN GROCER by a subscriber, is an ocular demonstration of this :



There is no Lord Mayor of Ontario. In fact there are no Lord Mayors on this continent. We have mayors. Owen Sound, Ontario, has a mayor. His name is T. I. Thompson, and when he is not attending to his municipal duties he sells hardware. Into his hands the letter fell. It bears the postmark of "Birmingham, July 12, 1897," and was from a lady in that well-known city who desired the "Lord Mayor of Ontario, Owen Sound, Canada, U.S.A.," to supply her with certain information regarding certain real estate.

Judging from the chirography, the writer of the envelope had been taught to use the pen but not the book of geography, even of the British Empire.

Alas, alas ! And is that all the preferential tariff, the visit of Sir Wilfrid Laurier and the Canadian troops to Great Britain has done for Canada ? Talk about a father not knowing his own child, this doubly discounts it.

In the event of this reaching the eye of someone sitting in the same darkness as the Birmingham lady, we beg to remind them that Owen Sound is a town in the province of Ontario, that Ontario is a province in the Dominion of Canada, that Canada occupies the bigger half of the North American continent, covering an area of 3,456,383 square miles, and is the greatest of the British colonies and not a part of the United States.

A RE-ORGANIZED TEA FIRM.

The Monsoon Tea Co. is being re-organized. The new manager, Mr. Robert D. Ross, has ideas in regard to business as well as a knowledge of tea, and he is using these ideas in order to promote the interests of the company of which he is now the practical head. A part of the programme is the centring of the energies of the firm on lead package teas. Hereafter all "Monsoon" tea will be

It is a mistake to offer your friends inferior tea when you can just as easily give them Blue Ribbon.

in lead packages of quarter, half and one pound. And in this shape the tea will be vigorously pushed.

In order to the obtaining of more commodious premises, the company will in a few days remove its place of business from No. 13 Front street east to No. 7 Wellington street west. The new premises have a frontage of about 30 feet, are four storeys high and they will be fitted up with all the appurtenances necessary to the carrying on of a modern first-class tea package business.

A DOMINION SCALE ON SUGAR.

THERE was an important conference of wholesale grocers in Montreal Monday and Tuesday of this week. It was virtually a meeting of a Dominion Guild and various matters of detail were discussed.

The subject, however, that took up most of the time was the question of a uniform scale of prices to govern the sale of sugar throughout the Dominion. Practically the whole of the two days were consumed in discussing this difficult subject, and eventually an arrangement was arrived at which it is felt will be acceptable to the entire trade.

The representatives from the various cities in Ontario and Quebec will submit the proposed arrangement to the trade at their respective headquarters, and it is expected that it will be in force in the course of two or three weeks. Until it is an accomplished fact, the exact details are kept private, but THE CANADIAN GROCER is assured that it will not mean any material change in the existing price of sugar.

It is understood that it will provide for the division of the country into districts, the price to govern each district being the ruling figures at prominent points of distribution, as, for instance, Kingston, Toronto, Hamilton and London, in Ontario; and Montreal and Quebec, in the eastern province. The jobbers in the Maritime Provinces are also to be consulted, and the ruling price there is also to govern.

The fundamental principle in the scheme is that houses in one city will not undersell those of another in their own territory. The margin is to be fixed so low also that it will be no temptation to the more unscrupulous to embark in cutting expeditions.

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS
And all Grocers' Sundries

"Sold and highly recommended by all leading grocers. . . . . .

Sovereign Matches

The H. A. NELSON & SONS CO., Limited
Sample room ...MONTREAL, QUE.
56 and 58 Front West, TORONTO.

Do you want

High-grade goods at bottom prices?
Then order from us. Prompt shipment.

Raisins, Currants, Figs, etc.

Best Packers.

Reliability Our Motto.

RICH CEYLON BLEND, in 1-lb. packages. Put up in Colombo—specially for Canadian Tea Drinkers. To retail at 25c. per lb.

EXTRA CHOICEST, also in 1-lb. packages. To retail at 50c. per lb.

These Teas are pleasing everybody, and are the best on the market.

BALFOUR & CO.
.... HAMILTON.

HINTS TO BUYERS.

RUTHERFORD, MARSHALL & CO are daily receiving large shipping orders for tub butter, and advise holders to ship promptly while good prices are being realized.

Turn your money over quickly by handling "Enameline."

Warren Bros. & Co. are showing good values in Sultana raisins.

Perkins, Ince & Co. expect another car of Rio coffee in a week or so.

North Shore cranberries in barrels are in stock with the Eby, Blain Co., Limited.

Laporte, Martin & Cie are giving this week a list of their dried fruits, etc. See pages 84 and 85.

J. A. McLean is looking for round lots of butter, for which he is willing to pay the top price.

T. Kinnear & Co. report their sales in "Crown Blend" tea to be increasing very much.

Lucas, Steele & Bristol apologise for delay in shipping "Circle" tea, but the past week orders got ahead of packing.

Extra choice apricots and peaches in one-pound cartoons to retail at 15c. are being offered by H. P. Eckardt & Co.

Another importation of "La Vierge" Castile soap, in cakes and bars, has been received by the Eby, Blain Co., Limited.

Half-barrels of sockeye salmon are in store with Lucas, Steele & Bristol; also Labrador and choice No. 1 split herrings.

The Davidson & Hay, Limited, are showing a very fine sample of extra bright, new evaporated apricots in stock this week.

H. P. Eckardt & Co. are offering an Indian tea at 11c., which is showing good value. A sample will be sent on application.

Balfour & Co., wholesale grocers, Hamilton, write: "October was the largest and most satisfactory month's business we ever had."

Warren Bros. & Co. are just in receipt of a large shipment of California apricots in 50-lb. boxes which they are offering at a low price.

T. Kinnear & Co. have in stock a fine line of Eleme figs in 10-lb. boxes; also mat figs. They consider both lines show value.

The F. F. Dalley Co., Limited, of Hamilton, say that the sale of "English Army" blacking has increased 50 per cent. over 1896 output.

The Davidson & Hay, Limited, report a full stock on hand of new Sultana raisins, all grades, and California prunes 50-60 to 90-100.

"The increased sale of 'Ludella' Ceylon tea is the best indication that it is being appreciated by tea drinkers," say the packers.

H. J. Heinz & Co. have introduced an excellent mincemeat in tins and crocks, which their agents, H. P. Eckardt & Co., say is taking well.

George Foster & Sons report that they have now in stock Crosse & Blackwell's soups, Spanish olives, lucca oil and preserved ginger.

D. Gunn, Bros. & Co. are experiencing a good demand for their "Maple Leaf" smoked hams, for which they are quoting special prices.

The Dawson Commission Co., Limited, have a car of Mexican oranges on the way here, and expect to have them on the market in a few days.

The John L. Cassidy Co., Limited, are offering an eight-inch fruit bowl, which has every appearance of being cut glass. It is of a cut pattern and very heavy. As the price they ask is only $1.25 per dozen, any business man will know that they are not cut glass, but they look so much like it that they would be cheap if offered at double the price.

Perkins, Ince & Co. have just received samples of Young Hysons which show exceptional value, to arrive on the steamer Empress of Japan.

Foster & Sons: Now in store "Maple Leaf" and "Imperial" salmon; and expected in a few days "Holly Leaf" salmon; all popular, fast-selling lines.

A shipment of choicest "Golden-Tipped" Ceylon Pekoe—an exceptionally fine flavory tea—is to hand this week for the Davidson & Hay, Limited.

A complete range of California evaporated fruits, consisting of prunes, apricots, peaches and plums, are in store and selling rapidly with the Eby, Blain Co., Limited.

"When in a hurry for goods write, wire or phone us," write Lucas, Steele & Bristol. "We are the quick shippers, and get off all our orders the same day as received."

Laporte, Martin & Cie's stock of wines this fall is far superior both in quality and quantity to that of previous imports. Bought at very favorable prices, they are offered, we are told, at very low figures.

"Our daily average sales of 'Kurma' during the past two months are away ahead of the best previous two months' sale since we introduced this package tea," report the Davidson & Hay, Limited.

"Our brands of cleaned currants, we are pleased to say, are selling freely and repeatedly all over the province and beyond, and we can hardly keep pace with the demand," say the Eby, Blain Co., Limited.

The Griffin & Skelly Co. are putting up seeded raisins, choice evaporated peaches and choice evaporated apricots in one pound cartoons. The packages are attractive, and the goods are meeting with a good sale on the Toronto market.

The F. F. Dalley Co., Limited, are running their mills night and day to catch up to the increased demand they are having for "Toledo" corn starch, "Boston" laundry starch, self-rising flours and their package spices. They are now negotiating to put in more machinery to meet the increased demand for their goods.

THE QUALITY OF SYRUP.

Editor CANADIAN GROCER: I have read with some surprise the remarks of your correspondent "Mixed Pickles" in your issue of this date.

If the country wants syrup to-day of good quality, let it apply to the wholesale grocers of Toronto, who have the goods on hand and will be glad to supply its wants.

Your correspondent need not "suffer long." There is plenty of good syrup on the market for present requirements, and I trust "Mixed Pickles" will soon see a sample of it.

Yours truly,

WALLACE ANDERSON,

Toronto Agent Acadia Sugar Refining Co., Limited.

Toronto, Oct. 22, 1897.

A PATENT PROCESS COFFEE.

"Royal Dutch" coffee, advertised in this number of THE GROCER, is prepared by a patent process, which, it is said, removes by steam (before roasting) any tannic acid and unripe waters of vegetation in it, and produces a food beverage, strong, perfect in flavor and entirely free from those qualities which in many prepared coffees, they claim, produces headache, biliousness, indigestion, etc. "Royal Dutch" coffee is sold only in packages of one and and two pounds, sealed and branded with patentee's name on each package as a guarantee of its pure qualities. Fraser, Viger & Co., Montreal, have sold "Royal Dutch" coffee for the past five years.

People don't take long to find out the merits of an article — Ask your friends what they think of Blue Ribbon Tea.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Oct. 28, 1897.

GROCERIES.

NOTHING particularly new has developed in the wholesale grocery trade during the week. The volume of business is much about the same as it was at the last review. One of the features of the wholesale trade at the moment is the quantity of goods, bought for future delivery, which are now being shipped. The Avlona's cargo of foreign dried fruits is being taken into the various warehouses and is again being distributed among the retail trade. Canned goods are in much the same position as before, the price of vegetables ruling steady to firm. The improved demand for tea noted last week on retailers' account has been maintained, and advices from the primary markets reveal increased rather than decreased strength in Ceylon and Japan growths. The demand for currants is large and prices are firm with an upward tendency. The demand is also good for Valencia raisins, while Sultana raisins are higher in the primary market. On account of the higher prices ruling in the primary markets, some of the local mills have been compelled to advance their figures on pepper.

CANNED GOODS.

There is no change in the situation. Canned tomatoes are being held at the figures which have been ruling for several weeks. We hear of transactions in tomatoes from first hands at 85c,, but it is said the packer who sold at this figure has refused to accept any more orders except at an advance. Peas and corn are steady. The wholesalers report a fair demand for canned vegetables, but there is not much doing in other lines of canned goods. We quote as follows: Tomatoes, 85 to 90c.; corn, 65 to 85c.; peas, 85 to 87½c. for ordinary; sifted select, 90 to $1; extra sifted, $1.25 to $1.40; beans, 65 to 80c.; peaches, $2.25 to $3 for 3's, $1.65 to $2 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.65 to $1.90, according to brand and quality; blackberries, $1.40 to $1.70; cherries, $1.75 to $2.25; apples, 3's, 80 to 95c.; gallons, $2 to $2.25; salmon, "Horseshoe," $1.25 in 5-case lots and $1.30 in less quantities; other red salmon, $1.20 upwards, according to quality and brand; cohoes, 95c. to $1.10; canned mackerel, $1.25 to $1.30; lobsters, $2.40 to $2.50 for tall tins; 1-lb. flats, $2.85 to $2.95; ½-lb. flats, $1.60 to $1.70; Canadian canned beef, 1's, $1.35 to $1.40; 2's, $2.35 to $2.50; 6's, $7.75 to $8.25; 14's, $15 to $16.

COFFEES.

Coffees remain in much the same condition as a week ago. Jobbers quote green in bags: Rio, 9 to 12½c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 12½ to 18c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 16 to 20c.; Jamaica, 19 to 22c.

SYRUPS.

Wholesalers report a fair demand, but the representatives of the refineries are doing little or no business although they have good supplies to offer. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

Business is moderate only. We quote; New Orleans, barrels, 23 to 35c.; ditto, half-barrels, 25 to 37c.; ditto, fancy, 50 to 55c., in barrels and half-barrels; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

Sugar continues quiet locally, and prices unchanged. Europe suffered a slight decline, but there has been a recovery. The weakness in Great Britain is due to heavy deliveries of continental sugar for which no market can at the moment be found in the United States. The reason the refineries in the United States are not buying raw sugar in Europe is that they have been getting some supplies from Java. The statistical position, however, is bullish, as noticed in our editorial columns. Although the market locally is very much quieter than it was a few weeks ago, yet the demand is fair for this time of the year. Wholesalers' prices are unchanged,

Veneer Wood Pails

PINTS AND QUARTS

For handling Oysters, Pickles, Lard, Jams, Syrups, Paints, Oils, etc., etc.

Try a crate (250).

WALTER WOODS & CO.
HAMILTON

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES

But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier
The world-renowned French Vanilla Chocolate.

Is the Best

too good for your customers? Then why not sell

"SALADA"

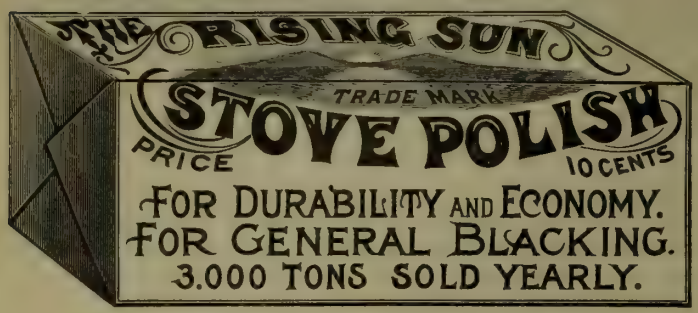
CEYLON TEA?

WHOLESALE AGENCIES . . .

25 Front Street East - - TORONTO
318 St. Paul Street - - MONTREAL
219 Cambie Street - - - VANCOUVER, B.C.
15 Niagara Street - - - BUFFALO, N.Y.
206 State Street - - - BOSTON, Mass.
347-349 Fifth Avenue - - PITTSBURG, PA.
59-61-63 Jefferson Ave. - DETROIT
15 Exchange Street - - ROCHESTER, N.Y.

P. C. LARKIN & CO.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers ; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

being as follows, subject to a discount of 1 per cent. 10 days : Granulated, 4 5-16c. for less than carload lots, and 4¼c. for carload lots ; yellows, 3 9-16 to 3⅞c. per lb.

NUTS.

An improved enquiry is noticeable this week, and an increased business from this out is looked for. We quote : Brazil nuts, 11 to 12½c.; Valencia shelled almonds, 20 to 22c.; Tarragona almonds, 9½ to 11c. ; peanuts, 10 to 12c. for roasted and 7 to 10c. for green ; cocoanuts, $4.50 to $5 per sack ; Grenoble walnuts, 12½c.; Marbot walnuts, 9½ to 11c.; Bordeaux walnuts, 8 to 9c.: Sicily filberts, 10c. for sacks and 10½ to 11c. for small lots ; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, ETC.

The demand for rice, tapioca and similar goods is just moderate. We quote as follows : Standard " B, " broken lots, 3⅞c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5c; Patna, 4¾ to 5¾c. ; tapioca, 3¼ to 4½c.; sago, 3½ to 4½c.

SPICES.

Owing to the continued advance of pepper in the primary market, some of the local mill men have found it necessary to advance their prices 1c. per lb. Prices in the primary market are about 3c. per lb. above the lowest point. Local dealers report a good demand for pepper and ginger. Business in pickling spice is falling off. We quote as follows : Pure Singapore black pepper, ground, 12c. in kegs, pails and boxes, and 14c. in 5-lb. cans ; ditto, whole, 11 to 12c. per lb.; pure white pepper, ground, 18 to 20c. in kegs, pails and boxes, and 20 to 22c. in 5-lb. cans ; ditto, whole, 18 to 20c., according to quality ; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 23 to 25c.; do. best, 28 to 30c. per lb. ; allspice, 13 to 16c.; cassia, 20 to 25c. per lb. for ground and 40c. for Saigon.

TEAS.

The position of the tea market is increasing rather than diminishing in strength. The Ceylon market is up from 1 to 1¼d. in some grades, and the Japan market is 1½c. per pound higher than it was six weeks ago. The quality of the third crop of Japan tea now coming forward is very poor. There is an enquiry for Japan tea, but buyers will not pay the prices asked. There have been some arrivals of Pekoe Souchong Ceylons at about 13 to 13½c., which show good value. Indian teas at about 15c. are being enquired after. New Indian teas are not showing uniformity. Local wholesalers report an improved demand for teas, particularly Indian and Ceylon growths. Ruling prices on the Toronto market to retailers are : Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades ; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades ; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades ; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

CURRANTS—The market is rather dearer on account of the fall in exchange in Greece, which, of course, makes the sterling exchange higher. There is still a scarcity of currants on spot, and prices are firm at quotations. We quote : Filiatras, 6c. in barrels ; 6⅛c. in half-barrels and 6¼c. in cases. Patras, 6½c. in barrels ; 6¾c. in half-barrels, and 6¾ to 7c. in cases. Vostizzas, 7 to 8c. in cases.

VALENCIA RAISINS—The demand for Valencia raisins continues good. There have been further arrivals ex Avlona, and the market is now supplied with the various grades. We quote : New goods—Off-stalk, 4¾ to 5c.; fine off-stalk, 5½ to 6c.; selected, 6¼ to 6¾c.; layers, 6½ to 7c.

CANDIED PEELS—Citron peel is rather firmer in the primary market. Locally there is nothing new to notice. We quote : Lemon, 11 to 13c.; orange, 12 to 14c. ; citron, 17 to 20c.

PRUNES—Shipments of California prunes are coming in freely, and they are meeting with a good demand. Some of the houses have already been cleaned out of certain sizes of the cheaper fruit. We quote : 40 to 50's, 10½c.; 50 to 60's, 8 to 8½c.; 60 to 70's, 7½ to 8c.; 70 to 80's, 7 to 7½c.; 80 to 90's, 6½ to 7c.; 90 to 100's, 6 to 6½c. Silver prunes, (fancy), 13½c.; egg plums, 9½c.

MALAGA RAISINS—There is little enquiry. We quote : London layers, $1.70 to $1.90; black baskets, $2.30 to $2.50; blue baskets, $2.50 to $2.75 ; Connoisseur Clusters, $2.40 to $2.50 ; Dessert Clusters, $3.60 to $3.80 ; quarter flats, 75 to 90c.

FIGS—Advices from Smyrna state that the crop of figs has been damaged by rain and that prices are in consequence higher. Some of the large packing houses have been compelled to shut down. We quote : 4-crown, 10 to 11c.; 5-crown, 11 to 13c.; 7-crown, 13 to 14c.; 9-crown, 15 to 16c., natural figs, in bags, 4½ to 5c.

SULTANA RAISINS—Prices in the primary market continue to advance. Locally quotations range all the way from 9½ to 12½c. per lb.

CALIFORNIA RAISINS—The rains have held back the crop very much in some districts, and it was difficult to get shipment during the first half of October.

CALIFORNIA EVAPORATED FRUITS—Shipments of evaporated apricots are fairly liberal and the local market is now well supplied. They are selling all the way from 9½ to 16c. in 25-lb. boxes and at 13 to 14c. in 1-lb. cartoon boxes. Evaporated peaches are also on the market in one-pound cartoon boxes, and they sell at 13c. per lb.

DATES—Are not likely to be here in the ordinary way before Christmas, but some shipments have been ordered by fast route, sea and rail, and they are due to arrive on this market about

BUTTER AND EGGS

Are in good demand. We can place any quantity at highest prices, and assure you prompt returns.

J. A. McLEAN,
Successor to GRAHAM, McLEAN & CO.
77 Golborne St. TORONTO.

CANADA'S CANNED FISH

SARDINES, Oils, Mustard, Tomato, Spiced
CLAMS
CLAM CHOWDER
SCALLOPS
FINNAN HADDIES
SEA CHICKENS

Sales have doubled this season. They will keep for years. Every can guaranteed.

JOHN SEALY
SAINT JOHN, N. B.

The Following Brands Manufactured by

The American Tobacco Co.
OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses.

CUT TOBACCOS . . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.
CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY.

E. NICHOLSON
Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers

Teas, Canned Goods, Molasses, Coffees, Dried Fruits, Syrups, Spices, Starches, Condensed Milk, Salmon, Bags, Beans, Canned Meats, Smoked Meats, Lard, Oatmeal, Rice, Tapioca, Sago, etc., etc.

Representing some of the leading houses in the world. Advances made against consignments. Storage—in Bond or Free. Wholesale Trade and Millers only supplied.

174 Princess Street, **Winnipeg, Man.**

Correspondence Invited.

We are selling

BIG VALUES
IN
Evaporated Apricots
Evaporated Prunes
Eleme Figs

CLEMES BROS. - Toronto

RIVERSIDE CANNING WORKS
Wallaceburg, Ont.

Eagle Brand Tomatoes, Corn and Catsup
THE BEST IN THE MARKET.

No coloring in Tomatoes; no bleaching in Corn. All goods warranted pure and to possess natural flavor.

W. J. BADDER, Prop.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,
Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.
Wellington Mills, London, England
REPRESENTATIVE IN CANADA:
JOHN FORMAN, 650 Craig Street
MONTREAL

BUSINESS CHANCE.

AGENT OR BROKER REQUIRED IN TORONTO, Hamilton and London, to represent a firm of Colonial Export Merchants. Address C B S, 10 and 11 Mincing Lane, London, Eng.

GROCERS IN B. C.

buying JAMS, JELLIES, VINEGARS, PICKLES, PEELS or CANDIES, can have the best by getting

OKELL & MORRIS GOLD MEDAL BRANDS
Sold by every wholesale man in B. C.

MORROW & EWING

General Commission Merchants
13 St. John St., MONTREAL

We beg to notify the Wholesale Grocery Trade that we have to offer best values in

Rio, Santos, Maracaibo and Mocha Coffees

also have on hand full lines of

Japan, Congou, Indian, Ceylon and Gunpowder Teas

Samples and particulars on application. Wholesale supplied only.

W. H. Seyler & Co.

Brokers and Commission Merchants
Room 100, Board of Trade,
Toronto

Manufacturers and Importers wishing to have their products introduced to the jobbing trade are respectfully requested to communicate with us.

English, German and French Goods a specialty.

Representing

J. Lewenz & Hauser Bros., London, Eng.—Teas.
Tellier, Rothwell & Co, Montreal—"Royal" Black Lead and Blues.
Hecker-Jones-Jewell Milling Co., New York.
German Gelatine Works, Hoechst am Main Germany.
Wholesale agent for **Grape Wine Vinegar Co.,** Toronto.

ENAMELLED MEASURES

In ½ pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.

GOVERNMENT STAMPED

Superior to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode . . . .

The McCLARY MFG. CO.
LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER

G.F.& J.GALT PACKERS OF THE **BLUE RIBBON TEAS**
42 SCOTT St TORONTO CELEBRATED

That name, **SURPRISE,** guarantees the finest quality. . . .

SURPRISE SOAP

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

December 1st. It is probable this fruit will not be sold under 6½c. per lb.

GREEN FRUITS.

The demand for green fruits is generally good, and the supply keeps well up in everything except Spanish onions, which are decidedly short. The demand for chestnuts is light. Fancy Rhodi lemons, quinces, Spanish onions, Canadian apples, bananas and grapes have advanced in price, and sweet potatoes and cocoanuts have fallen somewhat. We quote: Lemons, fancy Rhodi, $5 to $5.50; fancy Verdilli, $3.25 to $3.75; choice Verdilli, $2.50 to $3. Cocoanuts, $4 a sack and 60c. per doz.; Jamaica oranges, $9 per bbl.; bananas, $1.25 to $1.50; peaches, 50 to 75c.; Cape Cod cranberries, $7 to $7.50 per bbl.; Canadian cranberries, $5 per bbl.; quinces, 20 to 30c.; chestnuts, $5 a bushel; Canadian apples, $2.50 to $2.75 per barrel and 30 to 40c. per basket; Spanish onions, $1.25 per case; pickling onions, 75c. per basket; yellow Danvers, 75 to 80c. per bag of 80 lbs.; fall and winter, 35 to 60c.; celery, 25 to 30c. a dozen; grapes, 10-lb. Concords, 18 to 20c.; Niagaras, 20c.; Concords, large baskets, 1½ to 2c. per lb.; Niagaras, 2 to 2½c. per lb.; sweet potatoes, $3; winter pears, $3.50 per bbl.

SALT.

The market is quiet this week, the scarcity of cars preventing dealers from doing much business. We quote: Carload lots, $1 per bbl., and 65c. per sack; less than carload lots, $1.05 per bbl., and 70c. per sack. At the wells we quote: F.O.B., barrels, 70c.; sacks 50c.

BUTTER AND CHEESE.

BUTTER—All dealers still report a great scarcity of all grades of butter. We quote: Dairy, best grade, 10 to 17c.; second grade, 13 to 15c.; low grade, 11 to 12c.; creamery, early make, tubs, 17 to 18c.; late make, tubs, 18 to 19c.; prints, 20c.

CHEESE.—A round lot of first-class white cheese has been purchased in the west for 10c. per lb. Local quotaions are 9½ to 10c., according to make.

PROVISIONS.

There has been another reduction in the price of dry salted meats and smoked meats. Trade is brisk.

DRY SALTED MEATS—Long and short clear bacon, 8¼c. for carload lots, and 8¼ to 8½c. per lb. for ton lots and cases.

SMOKED MEATS—Breakfast bacon, 12 to 12½c.; rolls, 9½ to 10c.; hams, large, 10c.; medium, 11c.: small, 11½c.; shoulder hams, 9 to 9½c.; backs, 12c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 6¼c.; tubs, 6½c.; pails, 6¾c.

BARREL PORK—Canadian heavy mess, $14 to $14.50; Canadian short-cut, $16; clear shoulder mess, $13.50.

DRESSED HOGS—We quote: $5.75 to $6 for heavy, and $6 to $6.25 for light hogs.

COUNTRY PRODUCE.

EGGS—The demand for eggs is fair, though cold weather will likely increase it. We quote: 15 to 16c., and the second grade brings 10 to 12c.; pickled eggs, 12½ to 13½c.

POTATOES—The market is firmer this week, prices having risen, and demand keeping well up to supply. Carload lots are worth 50c. and small lots on the market 60 to 65c.

HONEY—Market is but moderate. We quote: Clover honey, 7c.; buckwheat, 4c.; light color, in 60-lb. tins, 6 to 6½c.; 5 and 10-lb. tins, 6½ to 7c.; comb, $1.50 to $1.75 per dozen.

POULTRY—Season is opening up slightly better on all lines. We quote: Geese, 6c. per lb.; chickens, dressed, 25 to 50c.; alive, 35 to 45c.; ducks, 40 to 75c.; turkeys, 9 to 11c. per lb.

DRIED APPLES—Business is quiet and prices unchanged. We quote: 4 to 4½c. per lb. f. o. b. point of shipment as the nominal price.

EVAPORATED APPLES—We hear of a transaction in last year's

DAWSON & CO.

FRUIT, PRODUCE AND COMMISSION MERCHANTS,
32 WEST MARKET STREET
TORONTO.

FRUIT

Large quantities are now being handled by

McWILLIAM & EVERIST

WHOLESALE COMMISSION MERCHANTS

25 and 27 Church street,
TORONTO, ONT.

Consignments promptly and carefully handled.
All orders receive our best attention.

Telephones:—Office, 645. Fruit Market, 2746.

HAMS
ROLLS
SHOULDERS

BREAKFAST BACON — All New Stock Perfection in cure

F. W. FEARMAN - HAMILTON

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood.
BEST GOODS MADE.

Represented by...
Chas. Boeckh & Sons, Toronto.
The H. A. Nelson & Sons Co., Montreal.

Balfour & Co.

Wholesale Grocers
Importers of Teas

HAMILTON, ONT.

We are open to buy Dried Apples of good quality. Write us.

To Hand

NEW SEASON'S TEAS

Extra Values. Young Hysons, Japans, Ceylons, Assams and Congous. . .

XMAS FRUITS . .

All kinds; best quality; including **BLACK PEARL CURRANTS,** the finest produced.

ROYAL JUBILEE OIL

Is the Best Burning Oil in the Market.

ROYAL OIL COMPANY
SOLE MANUFACTURERS
Geo. Anderson, Manager. Toronto

THE QUEEN CITY OIL CO. LTD.
SAMUEL ROGERS, President, - TORONTO.

See that you get the genuine brands. Boston Coach Oil, Harness Oil, Sewing Machine, Bicycle, Lantern and Gun Oil, Hoof Ointment, Axle Grease, Paraffin Wax Candles, Electric Light and Granite Candles, Coach Candles, Christmas Candles, Plain and Decorated, Cordova Wax Candles. Enquire for prices.

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GRIMBLE'S English Malt
Six GOLD Medals VINEGAR

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are the only harmless remedy that produces immediate results. Cough remedies are numerous, but McL. & S. Cough Drops excel them all.

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Poultry
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I SOLICIT A PATRONAGE OF YOUR CONSIGNMENTS.

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Eggs
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Agents for A. Booth Packing Co'y, Baltimore Fresh Oysters. Nova Scotia and Portland Cured Finnan Haddies received daily.

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Wholesale Commission Merchants

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Extra Fancy Maiori and Sorrento Lemons, Bananas, Cocoanuts, Sweet Potatoes, Spanish Onions, Cranberries, Peaches, Pears, Apples, Grapes, etc.

stock at 6½c. per lb. for shipment to the Northwest. A feature of the trade at the moment is the receipt of enquiries from the Northwest. The idea as to new season's fruit is 8c. f.o.b.

BEANS—Sales of large lots are reported at 85c. for prime beans, and 90c. for small lots. There is a little enquiry for export.

FISH.

The demand for cured fish is good, especially for cod. That for fresh fish is also brisk. The supply of the latter line is liberal, with the exception of whitefish, which is very scarce. We quote as follows: Pickerel, 6c. per lb.; pike, 5½c. per lb.; whitefish, 7c.; trout, 6½c.; perch, 3c. per lb., fresh herring, 3½c. per lb.; haddies, 7½c. per lb.; Labrador herring, $5.75 to $6 per bbl. and $3.25 per half-bbl.; split herring, $5 per bbl. and $2.75 per half-bbl.; boneless fish, 3½ to 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg; ciscoes, 75c. to $1.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The market has an upward tendency, and trade is brisk. We quote: Winter wheat, 83c.; No. 2 red, 80 to 82c. at outside points; freights to Toronto are about 3 to 5c.; barley, 27 to 31c.; peas, 44 to 45c.; oats, 20 to 23c., Toronto freights, and No. 1 hard wheat is quoted at $1, Toronto freights.

FLOUR—The market is firm. No dealers are stocking, as wheat shows an upward tendency. We quote in carloads on track, Toronto: Manitoba patents, $5.30; Manitoba strong bakers', $4.90; Ontario patents, $4.30 to $4.60; straight roller, $4.10 to $4.25, Toronto freights.

BREAKFAST FOODS—We quote: Standard oatmeal and rolled oats, $3.30 in bags and $3.40 in bbls.; rolled wheat, $2.75 in 100-lb. bbls.; cornmeal, $2.50; split peas, $3.25; pot barley, $3.

SEEDS.

Red clover is offering more freely, but little timothy is to be had. Alsike is still slow. We quote: Alsike, $3 to $4.50 per bushel, superior grades commanding higher figure; red clover, $3 to $3.25 per bushel; timothy, machine threshed, $1 to $1.25, and choice unhulled brings a slightly higher figure.

HIDES, SKINS AND WOOL.

HIDES — Market is still steady. We quote: Cowhides — Dealers pay 8½c. for No. 1, 7½c. for No. 2, and 6½c. for No. 3. Steerhides—60 lbs. and up, 8½c. for No. 1, 7½c. for No. 2 and 6½c. for No. 3.

CALFSKINS—The market is nominal, few or none offering. We quote: No. 1 veal, 8 lbs. and up, 10c. lb.; No. 2, 8c.; Dekins, from 30 to 35c.; culls, 15 to 20c. each.

SHEEPSKINS—We quote: Lambskins and pelts, 75 to 90c.

WOOL — Fleece wool is still dull. Pulled wools are fairly active. We quote super pulled wools at 21 to 22c.; extra at 22 to 23c.

PETROLEUM, ETC.

Business is brisk, a good all-round demand being experienced. Prices remain unchanged. We quote in 1 to 10 bbl lots, imperial gallon, Toronto: Canadian, 14c.; carbon, safety, 16½c.; Canadian water white, 17c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

Butter is still scarce.

Grapes of all kinds have advanced ½c. per lb.

Dry salted meats and smoked meats have declined in price.

Spanish onions are scarce, and have advanced 25c. per case.

Owing to the advances in the primary market, spice men in Toronto are quoting pepper 1c. per pound higher.

The Tait-Bredin Co., Limited, Toronto, has decided to retire from the manufacturing of biscuits, and will confine its attention to the bread-making branch of its business.

At the Food Fair now going on in Boston, Mass., the "Salada" Ceylon Tea Co. have a beautiful pagoda. Mr. McGuane is in charge, and is meeting with great success. It is pleasing to see a Canadian tea firm spreading.

QUEBEC MARKETS.

MONTREAL, Oct. 28, 1897.

GROCERIES.

THE general grocery market presents no radical change from the situation of a week ago. There has been some irregularity in the ruling jobbing price for refined sugar, but it is hoped that steps now in progress will surmount the difficulty and lead to a more settled basis. Syrups and molasses are steadily held. Advices on teas continue of a steady character, but jobbers are only operating in a conservative way. The demand from the retail trade is quite active for the season. Rice, spices and other staples are much the same. Dried fruits rule firm, and there have been some large operations between first and second hands in Valencias at firm values. California fruits still rule steady, but lower prices are looked for on two and three-crown for November shipment. Canned goods are steadily held on the whole.

SUGAR.

The sugar market rules fairly active in a local way, but values on refined during the past eight or ten days have been unsettled, and jobbers here have been practically selling for any price they considered proper. This is due to the action of those jobbers outside the Montreal Guild who have been supplying their customers with the staple practically at cost. This week, however, representatives of the Ontario and Montreal Guilds are in conference, and it is hoped that a universal Dominion basis will be agreed upon. Up to this writing values have been unsettled, prices ranging from 4 1-16 to 4¼c. on granulated, and 3½ to 3¾c. on yellows, according to quality. German granulated is selling in round lots here at 3⅝ to 3¾c., and this fact constitutes the unsettling factor. There is little change outside in the market for raw sugar, and refiners here also appear to be pretty well supplied.

SYRUPS.

There is no change in syrups, business ruling moderately active. Prices are unchanged at 2¼ to 2½c. per lb., and have a steady tendency, for stocks in jobbers' hands are light.

MOLASSES.

There is little doing in molasses at the moment in a large way,

WE ARE PAYING CASH FOR DRIED APPLES

W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. Toronto

as buyers and sellers stand apart regarding values. There is a good distributing trade, however, and as jobbers' stocks are light values in this connection are very steadily held. Altogether, the stock on spot is estimated as not exceeding 5,000 puncheons, or 3,000 less than this time last year, when over 8,000 puncheons were carried in store. In a round way Barbadoes has changed hands at 23½ to 24c., and in a jobbing way the best price that a buyer can secure is 26c.

RICE.

There has been a good volume of business in rice, and prices are firmly held under continued firm advices from primary markets. Letters from Japan stated the other day that everything indicated a late movement of the crop owing to unfavorable conditions. We quote: Crystal Japan, $5; standard B, $3.50 to $3.75; Patna, $5 to $5.50; Carolina, $6.75 to $7.75; choice Burmah, $4 to $4.25, and Java kinds, $4.25 to $4.50.

SPICES.

There is an active jobbing demand for spices, which has led to a large volume of business. Prices all round also are firmly maintained, especially in pepper. We quote as follows: Black pepper, 10 to 12c.; pure white, 13 to 17c., as to grade; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; allspice, 12 to 14c.; nutmegs, 50 to 90c.

COFFEES.

There has been little change in the coffee market, but a rather steadier feeling is noted in Rio outside, and nothing could be laid down here this week under 10c. In an ordinary way values remain

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.
Agents for Canada:
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

WANZER.
Improved Wanzer Lamp
Non-explosive, no chimney, best light, burns Canadian oil perfectly. Soon saves its cost in oil and chimneys. Liberal discounts to the Trade. Every Lamp tested.
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HAMILTON.

THE...
Wm. Ryan Co.
LIMITED
Pork Packers and Commission Merchants
70 AND 72 FRONT STREET EAST
...Toronto
Advances made on consignments.
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POTATOES AND APPLES
Wm. Hannah & Co.
TORONTO——and——MONTREAL
Board Trade Building. 14 St. Nicholas St.
We are always open to buy or sell car lots. Write or Wire us for Prices.

BROCK'S BIRD SEED

is the standard by which all good bird seeds are judged. To say it is equal to "Brock's" is the highest praise that can be bestowed. 1-lb. ½-lb. pkts. All wholesalers. See you get it.
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ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

S. K. MOYER,
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Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
76 COLBORNE ST.,
TORONTO, ONT.

Our Sales of
SMOKED HAMS
have been very large. We will hold special prices good for a short time longer. . .
D. GUNN, BROS. & CO.
Pork Packers and Commission Merchants,
TORONTO, ONT.

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.
$2.50 per case; 80c. gallon.
THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

FANCY
INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
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MOUNT ROYAL MILLS
D. W. ROSS CO. Agents
RICES

Buy " "
Concentrated Vinegar.
We claim a saving of 20 per cent. and a vinegar superior to any other brand.
Awarded Three Gold Medals.
Put up in demijohns and bottles, (smallest package contains 1 gallon). One gallon will make 23 gallons of vinegar that will keep pickles in prime condition.
Read the Dominion Analyst's Report in last week's issue. Ask other vinegar manufacturers to have their goods analyzed, (compare reports and buy the best).
Write for prices and full particulars of contents of different sized cases.
Grape Wine Vinegar Co.
25 Front St. West
Sole Manufacturers. TORONTO

as follows: Maracaibo, 17 to 18c.; Rio, 11 to 12c.; Santos, 13 to 14c.; Mocha, 24 to 25c., and Java, 24 to 25c.

TEAS.

Cable and other advices from Japan regarding teas continue strong and the feeling is also very firm at New York. A letter from Yokohama of the 7th states that most of the teas are poor in cup and will not pass the United States inspection, and also that picking on many of the plantations was stopped on the 31st of August. Advices from Foochow state that the small shipments of teas now on the way to this market cannot be matched, while it is predicted that scented Orange Pekoe will be much dearer than last season. Reports from Shanghai of the 24th were very strong on Congou, also stating that an advance equivalent to 1¼c. had been established and that the majority of the offerings at that date were sold. At Kobe, Japan, on the 4th, the market was described as quite active. The arrivals at both Yokohama and Kobe to the 4th were about 1,200 piculs in excess of arrivals last year at the end of November, while the settlements this year are about 4,000 piculs short of those last year at the same time. This is attributed to the fact that teas were rushed from the country earlier in the season on account of the demand for teas to fill orders ere the question of the American duty was settled. The expectations, however, that the crop this year will exceed that of last will hardly be realized, as farmers were obliged to stop picking on the 31st of August on account of the new regulation enforced by the Tea Guild. The stocks remaining at Kobe and Yokohama, as well as in the interior, are estimated as not exceeding 20,000 piculs purchasable teas, which, with the total arrivals to date, will be 347,009 piculs for the entire year, against 353,471 for last. This will show a shortage of about 6,400 piculs. The local demand here does not appear to be influenced, however, and business is quiet in a wholesale way. A fair distributive trade is doing, however, and prices are unchanged in this connection. We quote: Young Hysons, 14 to 18c. for low grades, 25 to 28c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15½ to 21c. for mediums, and 28 to 40c. for high grades; Indians and Ceylons, 17 to 20c. for mediums, and 35 to 65c. for higher grades.

CANNED GOODS.

There is a fair business doing in canned goods from jobbers' hands. The latter, however, appear to be satisfied with the supplies they have on hand for the time being. Representatives of several canners were in town this week, but they found the trade very indifferent buyers. We quote as follows: Tomatoes, 80 to 90c.; corn, 60 to 75c.; peas, 75c. to $1.25; peaches, $1.75 to $1.90 for 2's; raspberries, $1.50 to $1.90; strawberries, $1.75 to $2, according to brand and quality; cherries, $2.30; apples, 3's, 95c.; gallons, $1.65 to $1.75; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.25 to $1.45; "Clover Leaf," $1.25 to $1.45; "Lion," $1.25 to $1.40; Lowe Inlet, $1.20, in tall tins; canned mackerel, $1.25; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.30; lobsters, $11 per case; French sardines, $10.25 to $11 extra brands; ordinary brands, $8 to $9; Canadian brands, $4.25.

DRIED FRUIT.

There has been very little change in the Valencia raisin market. Practically all of the fruit ex Avlona has already been distributed and for what is left the holders are asking jobbers firm prices. In fact the latter could not fill any wants inside of 4¼c. for off-stalk. We quote: 4½c. for off-stalk, 4¾ to 5c. for fine off-stalk, 5¾ to 6c. for selected, and 6¾ to 7c. for 4-crown layers.

California raisins are firm, and though advices from the Coast in some cases speak of lower prices, brokers here are unable to quote any change, though they admit that it is likely that 2 and 3 crown fruit may possibly be obtained for November shipment for less money than October lots. They consider that 4 crowns will hold their price, as they are scarce on the Coast. We quote: 2 crown 5½c., 3 crown 6½, and 4 crown 7¾c.

Cable advices on Sultana raisins from London state that prices there are 3s. to 4s. higher, and that demand is active. There have been no sales to arrive yet of any moment.

The currant market continues steady. We quote: Patras, in cases, 6 to 6¼c.; Filiatras, bbls., 5⅜c.; ½-bbls., 5½c., and cases, 5¾c.; Provincials, 5c. in bbls., 5⅜c. in cases and 5½c. in ½-cases.

Prunes rule firm in tone, especially California stock, which are held as follows: 40 to 50s., 9¾ to 10c.; 50 to 60s., 8¾ to 9c.; 60 to 70s., 8¼ to 8½c., and 70 to 80s., 7½ to 7¾c. French and Austrian prunes continue steady.

Evaporated apricots are held very firm. Sales in one-pound cartoons are noted at 12c.

Peels are very strong, especially citron, which are costing 20 per cent. more than the opening prices. Cable quotations on English are equivalent to 17 to 18c. landed here. Orange and lemon peel are also firm, the cost price having advanced about 3s. on the opening prices.

New figs are offering in 14-oz. boxes at 9 to 10c.; in 10-lb. boxes at 10 to 11c., and in bags at 4c. per pound.

NUTS.

There is nothing special to report in this line. We quote: Grenoble walnuts firm at 11 to 12c.; do. shelled, 20c; Brazils, 11c.; almonds, 10 to 10½c.; do shelled, 17 to 18c.; filberts, 8½ to 9c.; peanuts, 7 to 9c.; pecans, 9 to 10c.

DRIED APPLES.

The dried apple market rules steady and unchanged at 3 to 4c., and evaporated, 6c.

APPLES.

There has been an active trade in winter apples, and prices are firmly held at $3.50 to $4 per barrel.

GREEN FRUIT.

Fairly active in some lines, but basket fruit, which has been all the go, is being worked off the market. New Almeria grapes are offering this week at $5 to $5.50 per cask, and other prices are unchanged. We quote: Lemons, $2.50 to $3 per box; Jamaica oranges, $8 to $8.75 per barrel; bananas, $2.25 per bunch; California peaches, $1.75 to $2 per box; Canadian do., 40 to 50c. per basket; Canadian pears, $2 to $5 per barrel; Almeria grapes, $5 to $5.50 per cask; do. California Tokays, $2.25 to $2.50 per crate; cranberries, $7.50 to $8 for Cape Cod, and $6 to $6.50 for Nova Scotia per barrel.

COUNTRY PRODUCE.

EGGS—Advices from abroad in regard to Canadian pickled eggs are very encouraging and the indications are that considerable business will be done yet before the close of navigation. Locally the demand is only fair and prices show no change. We quote: New laid, 15 to 15½c.; choice candled, 12 to 13c., and culls, 10 to 10½c. per dozen in round lots.

BEANS—There was no change in beans. The demand is principally for small lots at 80 to 90c. for primes, and at 95c. to $1 for choice hand-picked per bushel.

HONEY—The demand for honey is slow and the market rules quiet. We quote: Clover comb, 10 to 11c.; bright extracted, 7½ to 8½c.; and dark, 5 to 5½c.

POTATOES—In potatoes trade was quiet and prices are unchanged at 45 to 50c. per bag in car lots.

PROVISIONS.

There is no change in the local provision market. A fair trade continues to be done in a small way at steady prices. We quote:

Canadian pork, $15 to $16 per bbl.; pure Canadian lard, in pails, at 7½ to 8c., and compound refined at 5½ to 5¾c. per lb.; hams, 12 to 14c., and bacon, 12 to 13c. per lb.

FLOUR AND MEAL.

Demand for flour has been active recently, expecially on export account. Large transactions were put through this week on Glasgow and London account at an advance of 6d. to 1s. over bids made a fortnight ago. Demand locally and also from the Montreal provinces has been quite brisk. We quote: Winter wheat patents, $4.65 to $4.90; straight rollers, old wheat, $4.40 to $4.50; straight roller, new, $4.20 to $4.30; bags, $2.10 to $2.25; best Manitoba strong bakers', $5; second do., $4.50, and low grades, $2.65; Hunganan patents, $5.40.

There was no change in the situation of the meal market, business being quiet on account of light offerings. We quote: Rolled oats, $3.40 to $3.50 per barrel, and $1.65 to $1.70 per bag; standard meal, $3.30 per barrel and $1.60 per bag.

The demand for feed continues good, and the market is active and firm. Ontario bran sold at $11, and shorts at $12 per ton in bulk; Manitoba bran, bags included, at $11.50 and shorts at $12.50 per ton.

BALED HAY.

Increased receipts have led to a decline of 50c. to $1 per ton, and we quote $10.50 to $11 for No. 1, and $8.50 to $9 for No. 2 per ton, in car lots.

CHEESE AND BUTTER.

CHEESE—Does not seem to have any bottom at present, for prices continue to recede in a manner that is unprecedented, when it is considered that fine fall cheese is being offered. This week transactions were confined chiefly to the offerings of Quebec makes. About 3,000 of these were offered, and they sold around 8¼c, with some lots for a fraction less. This is a decline of over ⅜c. per lb. on the prices realized last week. Values on western makes are purely nominal, but buyers claim that if they had the orders they would have no difficulty in finding sellers willing to make substantial concessions, even from present prices, for the sake of realizing as soon as possible. We quote: Finest Ontario, fall makes, 9 to 9¼c.; finest Townships, fall makes, 8½ to 8⅞c.; finest Quebec, fall makes, 8¼ to 8⅜c.

BUTTER—Gives little prospect of any change for the better. Shippers are not willing to pay what holders ask; in fact, many of them are not in a position to name any price at all. Business, therefore, is confined to the local jobbing trade. Dairy butter, when fine, meets a fair sale, but the decline in the price of creamery is curtailing its chances. We quote: Finest creamery, 18¼ to 18½c.; seconds, 18c.; dairy butter, 14½ to 15c.

MONTREAL NOTES.

London cables state that citron peel is 20 per cent higher than the opening prices and firmly held at the advance.

The first arrivals of new Almeria grapes were offered on the market this week. They are selling at $5 to $5.50 per cask.

The steamship agents of the ss. Avlona closed out a lot of 4,000 boxes of Valencia raisins to J. A. Mathewson & Co. for 4½c.

Yokohama advices of the 7th predict that most of the teas which are of poor cup will not pass the United States inspection.

Cables state that Sultana raisins have advanced 3 to 4s. at London. Smyrna advices state that the rise there has been even greater.

W. Boulter, of W. Boulter & Sons, canners, Picton, Ont., was among some of the Ontario canners who called on the trade in Montreal this week.

Sales of "Salada" tea in Montreal last week were the largest since that tea was introduced in that city, reports Mr. Mann, the manager of the business there.

It is expected that 2 and 3-crown California raisins may be bought lower for November shipment than the October contracts, but firmness is anticipated on 4-crown fruit.

M. de Repentigny, of Montreal, has opened a branch grocery store, corner of Ann and William streets. M. de Repentigny intends to sell cheap and for cash only.

Advices from Kobe, Japan, October 4, state that the farmers were compelled to stop picking tea on the 31st August, owing to a new regulation enforced by the Japanese Tea Guild.

Demand for Lazenby's soup squares for the Klondike trade is quite extensive. The British Government has just placed a large contract for these goods for shipment to the Indian frontier.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Oct. 28, 1897.

A GOOD general business is doing, but it is hardly as active as it should be at this season. There is, however, a much better feeling throughout the city than at this time last year. In spite of the dull lumber market at present and that many have stocks they will have to carry over, the season has been a successful one in that line. In groceries, where last fall there seemed to be no bottom in the market, this fall a number of lines show a good profit. Farmers are feeling the effect of the better times. In cheese they have got a good price, and the output has been large. For pork the present market is good. Potatoes have brought a high figure, though the market has been somewhat weakened by the large quantities which have been hurried into it. The feature of the grocery trade is the profit canned goods are showing. Everything points to a good winter here. A large export trade will pass through here, which will give our people, those who a few years ago had little or no employment in the winter, good steady work.

OIL—The larger part of the orders for fall shipment have been booked. Dealers report a satisfactory business. They are, and will be for some time, busy filling orders. In cod oil the firmer feeling and improved price continues. We quote: Best American burning oil, 17½ to 18½c.; Canadian water white, 16 to 17c.; Canadian, prime, 14 to 15c.; cod oil, 23 to 26c.

SALT—Rather over seven thousand sacks Liverpool coarse salt arrived this week by steamer. It had been delayed, and stocks were getting light. It found ready sale. Another cargo about the same size is shortly expected. Salt from this out is likely to be in larger supply. At present, prices are low, and those in need will find it a good time to buy while these cargoes are landing. We quote: Coarse, 45 to 46c.; Liverpool factory-filled, 85c. to $1; Canadian fine, 90c. to $1 per bag.; 5-lb. bags, in bbls.,

It is poor economy to buy ordinary tea when Blue Ribbon can be had at a reasonable price.

$3 to $3.25; 10-lb. bags, in bbls., $2.85 to $3; butter and cheese salt, bulk, $2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, $2 per case of 2 doz.; rock salt, $5 to $6 per ton.

CANNED GOODS—Holders of vegetables are happy, particularly those who bought early. Tomatoes show best profit and best outlook. Our dealers, compared with the size of our market and the quantities bought other places, are fortunate. One factory sold 6,000 cases here, including fruits. In salmon the market has been weak, owing to new coming in so much lower than the old. A good demand from the west is noticed for sardines, clams and other canned fish. We quote: Corn, 65 to 75c.; peas, 75 to 90c.; tomatoes, $1 to $1.10; gallon apples, $2.10 to $2.25; corned beef, Canadian, $2.40 to $2.50; American, 2-lb. tins, $2.60 to $2.70; 1-lb tins, $1.40 to $1.60; oysters, 2's, $2.10 to $2.20; 1's, $1.40 $1.50; peaches, 3's, Canadian, $2.75 to $3; 2's, $1.75 to $1.85; American, 3's, $2 to $2.25; pineapple, $2.50 to $2.75; salmon, $1.15 to $1.20; lobsters, $2.50 to $2.60; haddies, $1.05 to $1.15; clams, $5 for 4 doz; chowder, $2.50 to $2.75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUIT—There is fair business doing. In apples the high prices have affected the demand. There have been but few auctions this fall, while last year they were about the only way you could sell them. Oranges are coming in more freely. They are received from the West Indies, but as yet are rather sour. Canadian grapes are higher, and not as plentiful as last week. Pears are scarce, as are peaches and tomatoes. Cape Cod cranberries are high. Native are looking better than usual. Lemons have good sale and hold their price. We quote: Lemons, $5 to $5.50; oranges, $4 per box; Gravenstein apples, $3 to $4; other kinds, $2 to $3; bananas, $1.50 to $2; pears, 50 to 60c. per basket; grapes, 25 to 35c; peaches, 60 to 70c.; Malaga grapes, $5; native bog cranberries, $5 to $6 per bbl.; Cape Cod cranberries, $7.50 to $8 per bbl.; sweet potatoes, $3.25 to $3.50 per bbl.; tomatoes, 30 to 35c. per basket.

DRIED FRUIT—New goods are now being freely received. Valencias show quite a range in quality. Some fine off-stalk here are the best for that grade ever seen. Currants, which come on a bare market, keep about the price of the old. In evaporated apples, there are a few here, but the high price is affecting the demand, and many think the ideas of many people west will have to come down or trade will be very light. Dried find light demand, and feeling is hardly as firm. Our dealers are buying peels lightly this fall. We quote: Valencias, 5½ to 6c.; California L. M. 3-crown, 7 to 7¼c.; London layers, $1.75 to $2; currants, cases, 5¾ to 6c.; bbls., 5¼ to 5½c.; cartoons, cleaned, 7¾ to 8c.; bulk, cleaned, 6½ to 7c., prunes, boxes, 5 to 10c.; dates, 4½ to 5c.; dried apples, 3½ to 4c.; evaporated apples, 7 to 7½c.; onions, $2 to $2.10 per bbl.; cocoanuts, $3 to $3.50 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 7½ to 9c.; Malaga loose muscatels, 6 to 6½c.; 4-crown L. M. Californias, 7¾ to 8c.; seeded muscatels, 1-lb. cartoons, 12 to 13c.; new Valencias, layers, 6½ to 7c.

SUGAR—Market shows no change. There is but fair business doing. Dark yellows have very light demand. We quote: Granulated, 4⅛ to 4¼c.; yellows, 3⅜ to 3¾c.; Paris lump, 5½ to 5¾c.; powdered, 5¼ to 5½c.

MOLASSES—Market is hardly as strong. The late arrivals of Porto Rico have upset the prospects of profit which dealers before had a fair right to expect. The decrease this year in demand for the lumber woods also affects the market. There is but little New Orleans here owing to the high prices asked for it. We quote: Barbadoes, 23 to 25c.; Porto Rico, 28 to 30c.; New Orleans, barrels, 28 to 30c.; Antigua, 22 to 23c.; syrup, 36 to 38c.; St. Croix, 20 to 22c.; Demerara, 33 to 34c.

FISH—Business has been good and prices fully maintained. In dry cod the market is firm and a good business doing. Pollock is scarce and dearer. Smoked herring come in slowly, and are having a large sale; Boneless show active demand. It is for western trade. Prices are firm on account of the high price of dried. Alewives are beginning to move off, but prices are low. Shelburne pickled herring is offered, but quality is but fair. A few Canso are here. We quote: Large cod, $3.35 to $3.40; medium, $3.10 to $3.25; pollock, $1.55 to $1.60; bay herring, $1.40 to $1.50 per half-bbl.; smoked, new, 8 to 8½c.; shad, half-bbl., $4.50 to $5; boneless, 2½ to 4c.; cod, 6 to 6½c.; Shelburne, bbls., $3.25; half-bbls., $1.75 to $1.80; Canso, $5 to $5.25 per bbl.,; do. half-bbl., $2.75 to $3; wolves, $2.25 to $2.50 half-bbl.

DAIRY PRODUCE—Butter keeps dull. It is received freely. Creamery shows very little sale. Cheese is rather easier with light demand. Eggs are dull with prices rather lower. We quote: Dairy butter, 15 to 17c.; creamery, 19 to 20c.; prints, 20 to 22c.; cheese, 10 to 10½c.; eggs, 12½ to 13c.

PROVISIONS—Clear pork is rather firmer, but the old, which is still held, keeps the price here still low. Mess pork, which is much smaller stock than clear, responds to the advance better. In beef the market is also lightly supplied. It shows more advance than either of the above. In hams local curers are now largely supplying the trade. Lard holds its advance, with good stock here. We quote: Clear pork, $14.50 to $15.50; mess, $13 to $14; plate beef, $14 to $14.50; hams, 12 to 13c.; rolls, 9½ to 10c.; pure lard, 7¾ to 8c.; compound, 6½ to 6¾c.

FLOUR, FEED AND MEAL—Flour has been quite active during the week, millers' agents making good sales. Stocks here have been light. The firmer feeling has affected buyers. Winter freight rates are now on; this, with an advance on the part of the millers, has moved prices up. We quote as follows: Manitoba flour, $6 to $6.10; best Ontario, $4.90 to $5; medium, $4.75 to $4.80; oatmeal, $3.65 to $3.70; cornmeal, $2; middlings, car lots, in bulk, $16 to $16.50; bran, do, $14.50 to $15; hand-picked beans, $1.20 to $1.25; prime, $1 to $1.10; oats, 34 to 36c.; hay, $11 to $12; barley, $3.15 to $3.25; round peas, $1.25; split peas, $3.25 to $3.30; yellow eye beans, $1.75.

ST. JOHN NOTES.

The output of cheese in Carleton Co., N.B., this season is estimated at 110 tons.

Merritt Bros. & Co. received about 7,000 sacks Liverpool coarse salt ex ss. Mantineau this week. They have another cargo near to hand.

Farmers are making a good thing out of potatoes, both in the state of Maine and in New Brunswick. One dollar is the prevailing price.

Reports from Prince Edward Island point to active business. S. Jones, of Summerside, shipped this week to Boston 1,600 live geese and over 2,000 lambs. There was also from the same place shipped for the English market 3,249 boxes cheese, valued at $19,178. Thos. Dillon was the shipper. Another factory shipped 568 boxes of cheese.

Don't buy Blue Ribbon if you prefer thin, artificially-flavored tea.

WE HOLD OUR OWN THROUGHOUT THE WORLD

"WHAT WE HAVE WE'LL HOLD."

MacLAREN'S IMPERIAL CHEESE—The recipient of highest awards from International and Local Expositions, and acknowledged to be the standard of the world, and commands special attention as the finest example of cheese production.

THAT DELICIOUS FLAVOR

possessed only by **"Imperial"** is owing to the conditions under which the cheese is treated in the scientific process of its manufacture. . . . . .

Easy to Buy
Easy to Eat
Easy to Digest
Easily the Best

Every jar bears name and trade mark (2 cows' heads and cheese testers). Sold by all grocers.

A. F. MacLAREN & CO. - Stratford and Toronto, Canada

A GOOD CUP OF COFFEE

IS VERY SATISFYING. IT IS
A PLEASURE TO DRINK IT...

Chase & Sanborn's

Seal Brand

POSSESSES REAL MERIT. . . . .
NO BETTER COFFEE IS GROWN.
PUT UP IN 1 AND 2 lb. TINS. . .

CURRENT MARKET QUOTATIONS

Toronto, Oct. 28, 1897.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.

5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4oz. cans, 4 and 6 doz, in case	1 25
10 cent can	0 90

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

W. H. GILLARD & CO.

Diamond—	
1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 " " ..... "	90
¼ lb. tins, 4 " " ..... "	60

MAPLE LEAF BAKING POWDER.

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. per doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb, tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING. per gross

¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
No. 5 " " " "	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00

	per doz
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross	$ 2 60
No. 2 Bronze Tins, per gross	$ 3 40
" 3 " " "	5 60
" 4 " " "	10 00
" 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases.	Per Gross
French Oil in 3-doz. cases	$ 22 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50

Shoe Blacking— in ¼ gross cases.	
Reliable French Blacking, No. 5	9 00
" " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
Alpha Metal Polish No. 2	9 00

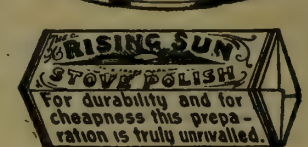
Patent Stove Polish—	
Sunlight Lead Bar	4 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead	4 25
½ gross cases	
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	15 00
Quickshine Pipe Varnish ¼ gross cases, pressed top tins.	12 0

Stove Polish— per gross

Quickshine Polish	00
Reliable Paste	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

BLACK LEAD.

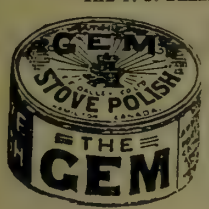
Dixon's Carburet of Iron Stove Polish, 70c doz	Per gr 7 25



STOVE POLISH.

	Per gros
Rising Sun, 6 ounce cakes. alf-gross boxes	$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	
Sun Paste, 10c. size, ¼ gross boxes	10 00
un Paste 5c. size, ¼ gross boxes	5 00

THE F. F. DALLEY CO.



Gem Stove Polish, ¼ gross cases	$9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75

Enameline.

No. 4—3 dozen in case	$4 50
No. 6—3 dozen in case	7 20

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05½
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05½
German X, with Cuttlefish Bone	0 04½
German, with Cuttlefish Bone	0 04½
London Bird Seed, bulk 25 lb. cases	0 04½
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " 5c. " 48 " "	0 03

CORN BROOMS

CHAS. BOECKH & SONS.

Carpet Brooms—	per doz net.
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS.

	per doz.	
Apples, 3's	$0 80	$0 95
" gallons	2 00	2 25
Blackberries, 2	1 40	1 70
Blueberries, 2	0 75	0 85
Beans, 2	0 65	0 95
Corn, 2's	0 70	0 85
Cherries, red pitted, 2's	1 75	2 25
Peas, 2's	0 82½	0 85
" Sifted select	0 90	1 00
" Extra sifted	1 25	1 40
Pears, Bartlett, 2's	1 65	1 75
" " 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 50	2 60
Peaches, 2's	1 65	2 00
" 3's	2 25	3 00
Plums, Green Gages, 2's	1 55	1 80
" Lombard	1 40	1 70
" Damson Blue	1 10	1 40
Pumpkins, 3's	0 70	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 50	1 80
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	0 85	0 90
Lobster, talls	2 40	2 70
" flats	2 85	3 00
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 20	1 30
" " Horseshoe	1 25	1 30
" Cohoes "	0 95	1 10
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, Sportsmen, ½'s	....	0 21
Sardines, key opener, ½'s	0 16	0 18½
" " " " " ¼s	0 10½	0 11
" " " " " ½s	0 18½	0 19
Sardines, other brands 9¾	0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36
Sardines, Amer., ¼'s "	0 04½	0 09
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10	1 15
Kippered Herring, 1-lb.	1 60	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans	$1 30	$1 35
" " " 2 "	2 35	2 50
Comp Corn Beef 4-lb. can	....	....
" " " " "	7 75	8 25
" " " 14 "	15 00	16 00
Minced Callops 2 "	....	2 60
" " 2 "	2 60	2 65
Lunch Tongue 1 "	3 40	3 50
" " 2 "	....	6 00
English Brawn 2 "	2 75	2 80
Camb Sausage 1 "	....	2 50
" " 2 "	....	4 00
Soups, assorted 1 "	....	1 50
" " 2 "	....	2 25
Soups and Boull. 2 "	....	1 80
" 6	....	4 50

ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb.	1 40	1 50
" 2 lb.	2 60	2 75
" 4 lb.	5 50	5 80
" 6 lb.	8 50	8 80
" 14 lb.	17 50	18 00
Roast Beef, 1 lb.	1 40	1 50
2 lb.	2 60	2 75
Luncheon Beef, 1 lb.	1 60	1 70
" 2 lb.	2 75	2 85
Brawn 1 lb.	1 30	1 40
" 2 lb.	2 35	2 50
" 6 lb.	6 60	6 80
" 14 lb.	14 50	15 00
Ox Tongue, 1½ lb.	7 00	7 20
" " 2 lb.	8 50	8 80
" " 2½ lb.	10 75	11 00
Lunch Tongue, 1 lb.	3 35	3 50
" 2 lb.	6 50	6 80
Chipped Beef, ½ lb.	1 60	1 70
" 1 lb	2 65	2 80
Pigs' Feet, 1 lb.	1 65	1 75
" " 2 lb	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb.	70	75
Potted Meats, Tongue or Ham ½ lb.	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb.	70	75
Potted Deviled Ham or Tongue, ½ lb.	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt.	3 00	3 15
" " 1 pt.	2 00	2 10
Gelatine of Boar's Head, 2 lb.	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00	3 10
Plover Roast	5 00	....
liced Gold Band Bacon	3 00	...

Codfish.

	per doz
Beardsley's Shredded, 2 doz. pkgs.	0 90

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c. bars	$1 20
" " (in cream pitcher) 36 5c bars	1 20
" " (in sugar bowl) 36 5c bars	1 25
" " (in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	0 75
Flirtation Gum (English or French wrappers) 115 1c pieces	0 65
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE "DIAMOND"

OIL BLACKING

TRADE OIL MARK

Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and Stove Varnish. Harness Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**

COWAN'S

Hygienic and Perfection — **Cocoas** and Cocoa Essence

Queen's Dessert, Royal Navy and Perfection — **Chocolates**

Chocolate Pink, White, Lemon Color — **Icings** A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LIMITED TORONTO

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, **O. E. COLSON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba, **Buchanan & Gordon, Winnipeg.**

Butter Pots

GOOD FOR

40 YEARS

HART BROS. & LAZIER

Stoneware Manufacturers,

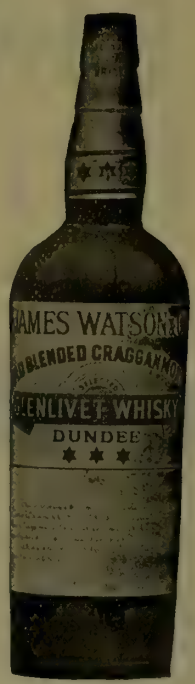
Belleville, Ont.

Mail Orders promptly filled.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844 IS THE BEST.

ASK FOR

MOTT'S



Always the Same. The Best on the Market.

Have you got it in stock?

Chard, Jackson & Co.

Agents for the Dominion

10 Lemoine St.

MONTREAL

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

CADBURY'S
Frank Magor & Co., Agents.

	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. tins, boxes 4 doz	2 40
½ " " " 2 "	4 50
1 " " " 1 "	8 50
	per lb.
Ralston Health Club, boxes 6 lbs	45

CHOCOLAT MENIER.

	In 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Vanilla—per lb.	$ 0 32	$ 0 34	$ 0 36
Yellow wrapper,	C 35	0 37	0 39
Unsweetened—			
Blue Premium		Per case.	Less than case
Pastilles—			
Yellow wrapper, 108 bxs. to the case		$20 00	0 20
Croquettes—			
Yellow wrapper, 9 bxs. of 12 packages		$20 00	0 20

FRY'S.

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ½'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14 lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, " "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14 lb. boxes	....
" ½ lbs. 12 lb. boxes	....

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate.	0 21 0 43
Mott's Sweet Chocolate Liquors.	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

WALTER BAKER & CO.'S.

Chocolate—	
Premium No. 1 boxes 12 lbs. each	..
Baker's Vanilla in boxes, 12 lbs. each.	50
Caraccas Sweet, in boxes, 6 lbs. each.	38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate	
In canisters, 1 lb., 4 lb. and 10 lb.	0
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, ½ lb., tins.	0

COCOANUT.

CANADIAN COCOANUT CO,

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ½ " " "	0 28
" ⅓ " " "	0 29
" ¼ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macaroon, " " " "	....
Crown Desic., 12, 20 or 25 lb. "	....
Special, " " " "	....
Barrels, 2c. per lb. less.	

Terms, 3 p.c., off 30 days.

CHRISTMAS GOODS.

It may seem early to talk of them, but as we have a lot of territory to cover our travellers will begin taking orders for Fancy Confectionery for Christmas trade on 1st Nov., not necessarily for immediate shipment. We have some really beautiful toys in the Candy line that it will pay you to handle.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President. **7 Front Street East, Toronto.** S. R. Parsons, Vice-President

COFFEE.

Green.	per lb	
Mocha	0 27½	0 30
Old Government Java	0 30	0 33
Rio	0 09½	0 13
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 18	0 22
Maracaibo	0 16	0 20

JAMES TURNER & CO.

Mecca	....	0 34
Damascus	....	0 30
Cairo	....	0 25

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	....	0 33
Bourbon Blend	....	0 32
Our Own "	....	0 31
Jersey "	....	0 29
Laguaya "	....	0 25
Rajah Blend	....	0 22
Mocha and Java	....	0 32
Old Government Java	0 30	0 32 0 34
Arabian Mocha	0 31	0 33
Marscaibo	0 25	0 27
Santos	0 16	0 20
Crushed East India	....	0 17

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25

Crown Brand (Robert Greig & Co.)—

1	oz. Bottle, per doz.	0 90
2	" " "	1 50
2½	" " "	2 00
4	" " "	3 00
8	" Bottle "	6 00
4	" Glass Stop'r "	3 50
8	" " "	7 00

Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles, gross	12 00
Ketchup, Screw Top, "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FRUITS.

FOREIGN.	per lb	
Currants—Provincials, bbls	....	....
" " ½ bbls	....	....
" Filiatras, bbls	....	0 06
" " ½ bbls	....	0 06½
" " cases	....	0 06¼
" Patras, bbls	....	0 06½
" " ½ bbls	....	0 06¾
" " cases	....	0 06¾
" Vostizzas, cases	0 07	0 08
" Blue Pearls	0 08¼	0 08½
" cleaned, Kalamos, cases	....	0 06¾
" " Morea "	....	0 07
" " Vonitza "	....	0 07½
Dates, Hallowee boxes	0 05¼	0 05½
Figs—4-crown	0 10	0 11
" 5-crown	0 11	0 13
" 7-crown	0 13	0 14
" 9-crown	0 15	0 16
" natural, bags	0 04½	0 05
Prunes—Bosnia, cases	...	....
" Bordeaux	....	....
Raisins—Valencia off stalk	0 04¾	0 05
" Fine, off stalk	0 05½	0 06
" Selected	0 06¼	0 06¾
" Layers	0 06½	0 07
" Sultanas	0 09½	0 12½
" Cal. Loose Muscatels (old) 50 lb. bxs., 3 and 4 crown	0 06½	0 07

Malaga	per box.	
" London Layers	1 70	1 90
" Black Baskets	2 30	2 50
" Blue Baskets	2 50	2 75
" Connoisseur Clusters	2 40	2 50
" Dessert Clusters	3 60	3 80

DOMESTIC

Apples, dried, per lb	0 04½	0 05½
" evaporated	0 08	0 09

FOOD.

	per brl.	
Split Peas	3 25	$3 50
Pot Barley	3 25	3 50
Pearl Barley, XXX, 49-lb. pkt.	....	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50

(Sold by all wholesale grocers.)

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz	95
1 " " Red, "	1 00

COX'S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—50 to 60 dy, $1.85 Toronto.

WIRE NAILS — $1.85 Toronto, Hamilton, London.

HORSE NAILS—
Canadian, dis. 50 per cent.

HORSE SHOES—
From Toronto, per keg 3 35

SCREWS—Wood—
Flat-head bright, 87½ and 10 p. c. dis.
Round-head bright, 80 and 10 p. c. dis.
Flat-head brass, 82½ and 10 p. c. dis.
Round-head brass, 75 and 10 p.c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	0 00	1 35
ROPE—Manilla	0 07⅛	0 08⅝
Sisal	0 06	0 07
AXES—Per box	5 25	9 00

SHOT—Canadian, dis, 17½ per cent.

HINGES—
Heavy T and strap, 70 per cent.
Screw, hook and strap 2 40 3 50

WHITE LEAD—Pure Association guarantee, ground in oil. per 100 lbs.

25 lb. irons	5 50
No. 1	5 22½
No. 2	4 75
No. 3	4 37

TURPENTINE—
Selected packages, per gal. 0 49
2c. extra outside points.

LINSEED OIL—

Raw, per gal	0 42	0 43
Boiled, "	0 45	0 46

2c. extra outside points.

GLUE—Common per lb 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

⅛ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.
Frank Magor & Co., Agents.

Orange Marmalade	....	1 50
Clear Jelly Marmalade	....	1 80
Strawberry W. F. Jam	....	2 00
Raspberry " "	....	2 00
Apricot " "	....	1 75
Black Currant "	....	1 85
Other Jams " "	1 55	1 90
Red Currant Jelly	....	2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $11 00

WINES LIQUORS AND MINERAL WATERS.

HARD, JACKSON & CO., MONTREAL, AGENTS.

Watson's Scotch—		
1 Star Glenlivet, in cases	$8 50	$9 00
3 " " "	9 50	10 00
Old Liqueur "	15 00	15 50
Old Glenlivet, in wood, p.gal.	4 25	6 00
Watson's Irish—		
Old Irish	7 50	8 00
Banagher	9 50	10 00
" in wood, per gal.	4 25	5 25
Geo. Sayer & Co. Cognac—		
I Star, in cases	11 50	12 00
V.S.O.P "	16 50	17 00
In wood, per gal	4 50	6 50
Warter & May, Oporto—		
Ports	2 10	6 50
Wisdom & Warter—		
Sherries	2 00	6 00

J. & R. M'LEA, MONTREAL.

Cockburn very old Highland	8 75	9 25
" Special Scotch	9 50	10 00
" Special Liqueur. 14 years old	15 50	16 50
In wood—Fine old Scotch	....	4 40
Special old Scotch	....	5

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb.
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0

FRENCH MUSTARD
Crown Brand—(Robert Greig & Co.)

per gross.		per gross.
Pony size,	$7 50	Beer Mug 16 20
Small Med.	7 50	Tumbler 11 50
Medium	10 80	Cream Jug 21 00
Large	12 00	Sugar Bowl 22 00
Spoon	18 00	Caddy 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard, bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

RICE, SAGO, TAPIOCA.

Rice—	per lb.	per lb
Rangoon, imported	0 03⅝	0 03⅞
Patna	0 04¾	0 05¾
Japan	....	0 05
Imperial Seeta	....	0 05½
Extra Burmah	0 04¼	0 04⅜
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03⅜	0 05½

SODA.

Bi-carb, stand'd, per 100-lb. keg	2 40	2 50
Sal soda, per bbl	0 85	0 90
Sal soda, per keg	0 95	1 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 05
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 7½

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb. boxes, 1 lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08
		0 08½
PURE—16-lb. boxes		0 07
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	7

HEAD OVER EARS IN WORK.

This expression does not emphasize too forcibly the position in which we have found ourselves, especially during the last two months, supplying the great rush from all quarters for Brantford Starch.

We thank our Grocery friends for remembering us so kindly, and we can only say that we will continue to treat our customers right, by maintaining the high quality of our Starches, by shipping all orders promptly, and by by answering all communications cheerfully and punctually.

THE BRANTFORD STARCH CO., Limited, - BRANTFORD, ONT.

For puddings, custards, etc.

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04¼
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05
Bbls., 175 lbs.	0 04½
Kegs, 100 lbs.	0 04½
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.	0 05
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06

SUGAR.

	per lb.	
Granulated		04 5-16
Paris Lump, bbls. and 100-lb. boxes	0 05¾	0 35½
" in 50 lb. boxes	0 05½	0 05¾
Extra Ground, bbls. Icing		0 05¼
Powdered, bbls		0 05¼
Very bright refined		0 03⅞
Bright Yellow		03 11-16
Dark Yellow	0 03½	03 9-16
Demerara	0 03½	0 03¾

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark.....per gallon.	0 23	0 25
Medium	0 28	0 35
Bright	0 32	0 42
Honey (com)		0 40
" 2 gal. pails		1 00
" 3 gal. pails	1 35	1 40

MOLASSES.

Barrels	0 23	0 35
Half-barrels	0 25	0 37

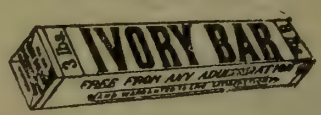
SOAP.

Babbitt's "1776" Soap Powder $3 50

1 box and less than 5	4 00
5 boxes and upward	4 00

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

RAM LAL'S (lead packages)

Cases, each 60 1-lbs.		0 35
" " 60 ½-lbs.		0 35
" " 30 1-lbs.		
" " 120 ½-lbs.		0 36

BLACK.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14

Young Hyson— PING SUEYS.

Half Chests, firsts	0 28	0 32
" seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

Half Chests— JAPAN.

Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07½	0 11

LIPTON'S TEAS.

No. 1 Ceylon, retailed at	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON.

	Wholesale	Retail
Brown Label, 1s and ½s	0 20	0 25
Green Label, 1s and ½s	0 22	0 30

Blue Label, 1s and ½s and ¼s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label, retail at 30c		0 22
Green Label " 40c		0 28
Red Label " 50c		0 35
Orange Label, retail at 60c		0 42
Gold Label, " 80c		0 58

Terms, 3 per cent. off 30 days.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 73
Ingots, rough and ready, 8's	0 71
Laurel, 3's	0 68
Brier 8's	0 63
Index, 7's	0 60
Honeysuckle, 8's	0 73
Napoleon, 8's	0 67
Victoria, 16's	0 63
Prince of Wales, in caddies, 8's	0 65

WOODENWARE.

	per doz
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	8 00
" 1	6 50
" 2	5 50
" 3	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Parlor	1 30	1 40
Red Parlor	1 50	1 60
Safety, No. 1, wall box	1 40	1 50
" No. 2, slide box	2 80	2 90
" No. 3, capital	2 75	2 85
Flamers, slide boxes	2 25	2 35
wax stems	3 20	3 30
Tiger	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross	$ 2 00
" 10 " "	1 10
" 2 Tiger,	5 00
" 4 " "	2 00

LEA AND PERRINS'

Observe that the SIGNATURE

Lea & Perrins

Is now printed in blue ink diagonally across the OUTSIDE WRAPPER

Of every Bottle of the

ORIGINAL . . . WORCESTERSHIRE **SAUCE.**

Sold Wholesale by the Proprietors, Worcester; Crosse & Blackwell, Limited, London; and Export Oilmen generally.

RETAIL EVERYWHERE.

AGENTS—J. M. Douglas & Co., and Urquhart & Co. Montreal

PATTISONS LIMITED

Highland Distillers

LEITH

And at EDINBURGH, KEITH, BALLINDALLOCH and LONDON.

The largest shippers of Fine Whiskies from Scotland.

ESTABLISHED 1849.

AULTMORE-GLENLIVET DISTILLERY, KEITH, N.B.

GLENFARCLAS-GLENLIVET DISTILLERY, BALLINDALLOCH, N.B.

EXPORT PRICE LIST—F.O.B. Glasgow.

SCOTCH WHISKY.

Old Matured Scotch Whiskies, Blended for Immediate Consumption. In Bond.

Mark	Name	Aver. Age	Strength	Price
S.S.	Scotch	—	10 o.p.	2/–
S.S.S.	Scotch	—	10 o.p.	2/3
S.S.S.S.	Scotch Craigmore	1 year	9 o.p.	2/6
H.	Highland Glenloch	2 years	8 o.p.	3/–
O.S.	Old Scotch	3 years	6 o.p.	3/6
O.H.	Old Highland	4 years	6 o.p.	4/–
V.O.H.	Very Old Highland	5 years	6 o.p.	5/–
O.S.S.	Old Special Scotch	5 years	5 o.p.	5/6
O.S.H.	Old Special Highland	6 years	3 o.p.	6/–
	Morning Dew	8 years	5 o.p.	6/6
V.O.S.H.	Very Old Special Highland	8 years	proof	7/–
	Liqueur	8 years	proof	7/6
S.L.	Special Liqueur	9 years	proof	8/–
E.S.L.	Extra Special Liqueur	10 years	2 u.p.	8/6
H.L.	Highland Liqueur	12 years	2 u.p.	10/6
E.S.H.L.	Ex. Specl. Highland Liqueur	16 years	8 u.p.	14/6

Above quotations are per regauge Liquid Gallon at date of shipment.

FINE BOTTLED SCOTCH WHISKIES.

		Per Doz.
Ronald Gordon *	Square Bottles	8/6
Ronald Gordon ***	"	9/6
O.B.G.—Old Blended Glenlivet	Clear	10/6
Very Old Scotch	Smuggler	12/–
Blended Glenfarclas-Glenlivet ***	Clear	16/–
Royal Gordon	Clear Bottles	15/–
Morning Dew	" "	16/–
Morning Dew Liqueur	" "	22/–
Royal Gordon Perfection, 15 years old	" "	32/–
Extra Liqueur, 20 years old	" "	42/–

Per Dozen Reputed Quarts, Bottles and Cases included.

REGISTERED BRANDS.

We do not bottle the following Brands of SCOTCH WHISKIES, but shall be pleased to supply appropriate Labels and Capsules for any or all of these Brands, either with our own name, or with our customer's name without ours appearing, as may be desired :—

Name	Aver. Age	Strength	Price
The Morning Galop Scotch	2 years	8 o.p.	2/4
The Admiral's Scotch	2 years	8 o.p.	2/8
The Enchantress Scotch	3 years	6 o.p.	3/–
The King of the Road Scotch	3 years	6 o.p.	3/4
Tarrycroy Old Scotch	5 years	5 o.p.	4/–
Glendrisaig Old Highland	5 years	5 o.p.	4/8
Glencruach Old Highland	5 years	5 o.p.	5/–
Glenachril Old Highland	5 years	5 o.p.	5/6
Rhuvaig Old Highland	8 years	proof	6/6
Lochlerrich Old Highland	8 years	proof	7/6

IRISH WHISKY.

Old Irish Whiskies, Blended for Immediate Consumption. In Bond.

Mark	Name	Aver. Age	Strength	Price
I.I.	Irish	1 year	21 o.p.	2/4
F.I.	Fine Irish	3 years	20 o.p.	2/10
O.I.	Old Irish	4 years	18 o.p.	3/6
C.I.P.	Choice Irish Pot	5 years	17 o.p.	4/6
F.D.	Fine Dublin	6 years	16 o.p.	5/6
F.O.D.	Finest Old Dublin	7 years	10 o.p.	6/6
I.L.	Irish Liqueur	8 years	8 o.p.	8/–
S.I.L.	Special Irish Liqueur	10 years	6 o.p.	10/–
E.S.I.L.	Extra Special Irish Liqueur	11 years	6 o.p.	12/–

Above quotations are per regauge Liquid Gallon at date of shipment.

FINE BOTTLED IRISH WHISKIES.

		Per Doz.
Rossmoyne	Square Bottles	9/–
Old Irish	Round	11/–
Old Irish ***	Square	13/–
*Dews of Slievemore ***	Round	16/–
Rossmoyne ***	Round Bottles	16/–
Special Liqueur Irish	" "	22/–
The Dews of Slievemore, Extra Liqueur, 15 years old	Smuggler "	32/–

SPECIAL BRANDS.

We do not bottle the following brands of IRISH WHISKIES, but shall be pleased to supply appropriate Labels and Capsules for any or all of these Brands, either with our own name, or with our customer's name without ours appearing, as may be desired :—

Name	Aver. Age	Strength	Price
The O'Hara's Leinster	3 years	20 o.p.	2/8
The O'Brien's Munster	4 years	18 o.p.	3/6
The O'Neil's Ulster	5 years	17 o.p.	4/6
The Enniskillen Special	6 years	16 o.p.	5/6

The above Whiskies we bottle in Flasks as under—

Round Pints	2/6 per Case of 2 Dozen Extra.	Half-Flasks	5/– per Case of 4 Dozen Extra.
Flasks	2/6 " 2 "	Quarter "	8/– " 8 "

Allowance for 50 Dozen or upwards—1/– per Dozen.

CHEAP SCOTCH and IRISH WHISKIES
Under SPECIAL LABELS from 6/- per Dozen Reputed Quarts.

SPECIAL ALLOWANCE FOR LARGE ORDERS.

RESERVE LABELS FOR IMPORTANT BUYERS. SAMPLES FREE ON APPLICATION.

Orders taken from Wholesale trade only. For further information, samples and specimen labels, address—

S. B. TOWNSEND & CO. BOX 1125 MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA.

Plain Proof for Buyers.

Clark's Canned Meats

Are used in the best homes in Canada, their sale is steadily increasing, growing because of their merit, people buy them because they want them.

Corned Beef.	Potted Meats.	Lunch Tongue.
Roast Beef.	Pâtés.	Ox Tongue.
Compressed Ham.	English Brawn.	Paragon Ox Tongue.
Veal & Ham.	Cambridge Sausage.	Tomato Soup.

Tasty to the Eye and Palate.

We refer you to any A.1 Wholesale Grocery House for confirmation.

THE CANADIAN GROCER

VOL. XI TORONTO AND MONTREAL, NOVEMBER 5, 1897. No. 45

Manufacturers to Her Majesty the Queen by Special Warrant

To the Court of Holland and the King of Italy

Purveyors to H.R.H. the Prince of Wales

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 — Only Silver Medal Paris 1875

Only Medal Dublin 1865 — Grand Gold Medal Moscow 1872 &c &c

Bull's Head Trade Mark

1878 Cross of the Legion of Honour

USE JUDGMENT

in what you buy. Don't buy in a hap-hazard way, taking anything that comes along, whether it's good or bad. If it's Cheese you are safe in ordering

MacLaren's "IMPERIAL,"

as everyone knows it is the best in the world.

COMPETITION HAS PROVED IT.

WRITE US FOR SAMPLE AND PRICES.

A. F. MacLAREN & CO. - Toronto, Canada

HELMET BRAND

Superior Cooked Tripe

There may be others, but none so good as the **Helmet Brand.** No competitor has mastered the secret. It is indispensable for luncheons, picnics, fishing parties, etc. No grocer can afford to be without it. Once used always used.

We guarantee prompt attention to all orders.

Agents:

J. L. Watt & Scott, Toronto.

Watt, Scott & Goodacre, Montreal.

George De Forest & Sons, St. John, N.B.

Or

ARMOUR PACKING CO. - Kansas City
U. S. A.

ANTOINE SOLARI'S

SULTANAS

ANTOINE SOLARI'S

FIGS

Antoine Solari

HEAD OFFICES:

GRAND VEZIR HAN,

SMYRNA

Importer and Exporter of

DRIED FRUIT, SMYRNA FIGS and SULTANA RAISINS.

All orders executed at lowest prices.

AGENTS:

Messrs.	LIGHTBOUND, RALSTON & CO.	Montreal.
	E. FIELDING	Toronto.
	T. H. HERRING	Hamilton.
	SEETON & MITCHELL	Halifax.
	E. T. STURDEE,	St. John.
	D. C. HANNAH	London, Ont.

PUREST AND BEST

WINDSOR SALT

Is packed in a large variety of packages for table use, but for those who require an extra fine salt we suggest our four pound **CARTOONS.** The package is most attractive, and the salt is the purest and whitest it is possible to manufacture.

THE

WINDSOR SALT CO. Limited. Windsor, Ont.

Trade Tonics
—five Good Ones

Fry's Cocoa

A leader of confidence—200 medals and awards for greatest merit, concentrated—easily soluble—delicate flavor.

Codou's Macaroni

Made from Russian wheat only—made from the only wheat that makes good Macaroni. "Codou" stamped on every package.

Lazenby's Soup Squares

The highest quality made anywhere by anybody. Made in England. Made "on the square." Absolutely unvarying in their general excellence.

Lion Rouge Castile Soap

White or mottled—nothing but the finest oils used in either kind. From Marseilles—for your profit nothing equals it.

"Hand in Hand" Brand Bi-Carb. Soda

$98\frac{50}{100}$ pure Bi-Carbonate of Soda—the highest percentage that science can extract, hence—strongest.

Leading wholesalers sell these five business builders.

AGENTS :

A. P. Tippet & Co. Montreal and Toronto

F. H. Tippet & Co. St. John, N.B.

PATTISONS LIMITED

Highland Distillers

LEITH

And at EDINBURGH, KEITH, BALLINDALLOCH and LONDON.

The largest shippers of Fine Whiskies from Scotland.

ESTABLISHED 1849.

AULTMORE-GLENLIVET DISTILLERY, KEITH, N.B.

GLENFARCLAS-GLENLIVET DISTILLERY, BALLINDALLOCH, N.B.

EXPORT PRICE LIST—F.O.B. Glasgow.

SCOTCH WHISKY.

Old Matured Scotch Whiskies, Blended for Immediate Consumption. In Bond.

Mark	Name	Aver. Age	Strength	Price
S.S.	Scotch	—	10 o.p.	2/-
S.S.S.	Scotch	—	10 o.p.	2/3
S.S.S.S.	Scotch Craigmore	1 year	9 o.p.	2/6
H.	Highland Glenloch	2 years	8 o.p.	3/-
O.S.	Old Scotch	3 years	6 o.p.	3/6
O.H.	Old Highland	4 years	6 o.p.	4/-
V.O.H.	Very Old Highland	5 years	5 o.p.	5/-
O.S.S.	Old Special Scotch	5 years	5 o.p.	5/6
O.S.H.	Old Special Highland	6 years	3 o.p.	6/-
	Morning Dew	8 years	5 o.p.	6/6
V.O.S.H.	Very Old Special Highland	8 years	proof	7/-
L.	Liqueur	8 years	proof	7/6
S.L.	Special Liqueur	9 years	proof	8/-
E.S.L.	Extra Special Liqueur	10 years	2 u.p.	8/6
H.L.	Highland Liqueur	12 years	2 u.p.	10/6
E.S.H.L.	Ex. Specl. Highland Liqueur	16 years	8 u.p.	14/6

Above quotations are per reguage Liquid Gallon at date of shipment.

FINE BOTTLED SCOTCH WHISKIES.

		Per Doz.
Ronald Gordon *	Square Bottles	8/6
Ronald Gordon ***	" "	9/6
O.B.G.—Old Blended Glenlivet	Clear "	10/6
Very Old Scotch	Smuggler "	12/-
Blended Glenfarclas-Glenlivet ***	Clear "	16/-
Royal Gordon	Clear Bottles	15/-
Morning Dew	" "	16/-
Morning Dew Liqueur	" "	22/-
Royal Gordon Perfection, 15 years old	" "	32/-
" " Extra Liqueur, 20 years old	" "	42/-

Per Dozen Reputed Quarts, Bottles and Cases included.

REGISTERED BRANDS.

We do not bottle the following Brands of SCOTCH WHISKIES, but shall be pleased to supply appropriate Labels and Capsules for any or all of these Brands, either with our own name, or with our customer's name without ours appearing, as may be desired :—

Name	Aver. Age	Strength	Price
The Morning Galop Scotch	2 years	8 o.p.	2/4
The Admiral's Scotch	2 years	8 o.p.	2/8
The Enchantress Scotch	3 years	6 o.p.	3/-
The King of the Road Scotch	3 years	6 o.p.	3/4
Tarrycroy Old Scotch	5 years	5 o.p.	4/-
Glendrisaig Old Highland	5 years	5 o.p.	4/8
Glencruach Old Highland	5 years	5 o.p.	5/-
Glenachril Old Highland	5 years	5 o.p.	5/6
Rhuvaig Old Highland	8 years	proof	6/6
Lochlerrich Old Highland	8 years	proof	7/6

IRISH WHISKY.

Old Irish Whiskies, Blended for Immediate Consumption. In Bond.

Mark	Name	Aver. Age	Strength	Price
I.I.	Irish	1 year	21 o.p.	2/4
F.I.	Fine Irish	3 years	20 o.p.	2/10
O.I.	Old Irish	4 years	18 o.p.	3/6
C.I.P.	Choice Irish Pot	5 years	17 o p	4/6
F.D.	Fine Dublin	6 years	16 o.p	5/6
F.O.D.	Finest Old Dublin	7 years	10 o.p	6/6
I.L.	Irish Liqueur	8 years	8 o.p	8/-
S.I.L.	Special Irish Liqueur	10 years	6 o.p.	10/-
E.S.I.L.	Extra Special Irish Liqueur	11 years	6 o.p.	12/-

Above quotations are per regauge Liquid Gallon at date of shipment.

SPECIAL BRANDS.

We do not bottle the following brands of IRISH WHISKIES, but shall be pleased to supply appropriate Labels and Capsules for any or all of these Brands, either with our own name, or with our customer's name without ours appearing, as may be desired :—

Name	Aver. Age	Strength	Price
The O'Hara's Leinster	3 years	20 o.p.	2/8
The O'Brien's Munster	4 years	18 o.p.	3/6
The O'Neil's Ulster	5 years	17 o.p.	4/6
The Enniskillen Special	6 years	16 o.p.	5/6

FINE BOTTLED IRISH WHISKIES.

		Per Doz.
Rossmoyne	Square Bottles	9/-
Old Irish	Round "	11/-
Old Irish ***	Square "	13/-
*Dews of Slievemore ***	Round "	16/-
Rossmoyne ***	Round Bottles	16/-
Special Liqueur Irish	" "	22/-
The Dews of Slievemore, Extra Liqueur, 15 years old	Smuggler "	32/-

*** The above Whiskies we bottle in Flasks as under—**

Round Pints	2/6	per Case of 2 Dozen	Extra.
Flasks	2/6	" 2 "	"
Half-Flasks	5/-	per Case of 4 Dozen	Extra.
Quarter "	8/-	" 8 "	"

Allowance for 50 Dozen or upwards—1/- per Dozen.

CHEAP SCOTCH and IRISH WHISKIES
Under SPECIAL LABELS from 6/- per Dozen Reputed Quarts.

SPECIAL ALLOWANCE FOR LARGE ORDERS.

RESERVE LABELS FOR IMPORTANT BUYERS. SAMPLES FREE ON APPLICATION.

Orders taken from Wholesale trade only. For further information, samples and specimen labels, address—

S. B. TOWNSEND & CO. BOX 1125 MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA.

Prices Lowered

BUT NOT QUALITY

The low price prevailing on Paper Bags has not depreciated our high quality. The reduction in price has not been offset by us in any reduction in quality.

We may at times grow a little prosy about the **large size, full count and good quality** supplied by us, but the users of **EDDY'S PAPER BAGS** know of their vast superiority over all other makes.

The E. B. Eddy Company, Limited

HULL, QUE.

61 Latour St - - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.

Ceylon Tea

Rich, heavy-bodied, fragrant and delightful.

To Retail at **25, 35, 45, 50** and **70c.**

Teas that cannot fail to satisfy the consumer and increase trade and profit.

A Japan

To Retail at 25c.

You are often asked for a tea at this price. Our range is varied and contains bargains unsurpassed.

W. H. Gillard & Co. Wholesalers Only **Hamilton**

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

And all Grocers' Sundries

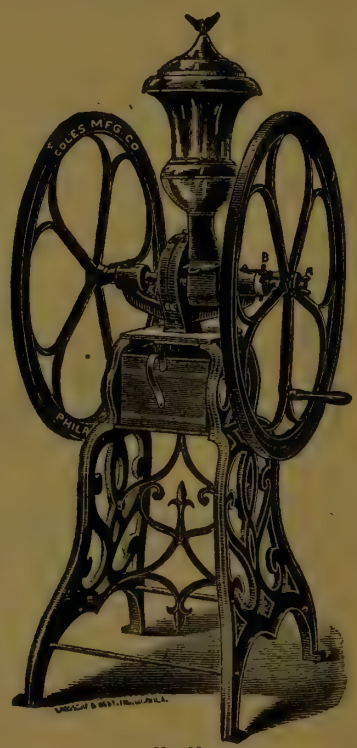
Sold and highly recommended by all leading grocers. . . . . .

Sovereign Matches

The H. A. NELSON & SONS CO., Limited

Sample room ...MONTREAL, QUE.

56 and 58 Front West, TORONTO.



No. 18

Grocers!

Being specialists in the manufacturing of Coffee Mills, we know what is required in a mill.

Therefore: Why not blend your own coffee and grind it in a COLES MILL? You cannot fail to give the highest satisfaction.

Thousands of Grocers have added to their worldly goods by doing this; why not you?

Agents { TODHUNTER, MITCHELL & CO., Toronto
DEARBORN & CO., St. John, N. B.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XI. (Published Weekly) TORONTO AND MONTREAL, NOVEMBER 5, 1897 ($2.00 per Year) No. 45

BUYING AND SELLING COFFEE.

COFFEE is a commodity which every grocer sells, but it is also a commodity with which every grocer is not as familiar as he ought to be. If properly handled coffee is an article which yields a fairly good profit, and the fact that comparatively few grocers make little or no effort to push it must be largely attributed to the fact that they do not know how to do so. Coffee is a delicious beverage, and as its consumption is smaller in Canada than in a good many other countries, it is obvious there is room for its expansion and money for the grocer who will undertake missionary work in this respect.

With a view to getting some data as to ways and means of building up a trade in coffees, I had a chat a few days ago with Mr. Stephen Hustwitt, the well-known tea and coffee expert.

"Now Mr. Hustwitt," I said, "what would you recommend in regard to buying coffees?"

"Well, in the first place," he replied, "it depends a great deal whether the grocer has a coffee mill. There is one thing it is very necessary every grocer should have, and that is a coffee mill. It is nice, too, that he should have a roaster; but of course you cannot expect every grocer to have one. In fact I only know of one or two retail grocers in Toronto who have one. Grocers who have not roasters should buy their coffee from a house which can be relied upon for keeping freshly roasted coffee. I would advise the grocer to buy his coffee weekly, or, better still, twice weekly, for the fresher coffee is the better."

"How about kinds of coffee to buy?"

"The most reliable coffees the dealer can depend upon are Javas and Mochas. They are the best coffees both in regard to color and flavor. They stand up more even than other growths. Such coffees as Rio and Santos do not run even. Jamaica and Maracaibo coffees rank next to Java and Mocha descriptions. The Indian coffees are not yet thoroughly understood. Coffees, you know, like teas, change, owing to the different districts in which they are grown. The Indian coffee is very heavy, and is of an oily nature. It is better, therefore, for grocers not to touch the Indian coffees unless they have had some experience with them."

"How would you advise the retailer in the matter of selling coffees?"

"Every retailer I would advise to sell his coffee whole, and grind it for his customers in his mill. Yet, here caution should be used by the retailer not to push too large a sale of coffee on each customer, and for this reason: where an article like coffee is to be used fresh you do not want to push too heavy a quantity at once, because the fresher the customer gets his coffee the better will he be satisfied, just as will the grocer who buys his coffee in small lots. It is all right to push apricots, peaches or articles which do not deteriorate in keeping."

"How about keeping coffee in the store?"

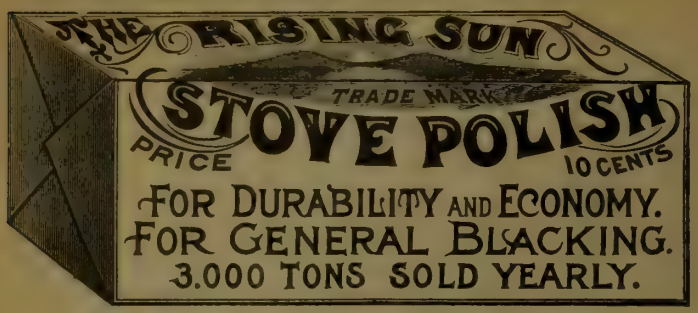
"Coffee can always be kept in tins. Roasted coffee should never be kept exposed, because atmospheric changes will quickly affect the bean. Grocers should make a display of coffee, but should purchase small quantities of green coffee for that purpose.

"Could you give me any pointers in regard to selling coffee?"

"Well, I will try. People, as a rule, as you know, ask for pure coffee when in very many cases the customer does not know what coffee he wants. Coffee drinkers require a little chicory, and yet they do not often know it. If you mention chicory they would shudder at the thought of it. Experienced grocers, recognizing this fact, always have near their mill a canister of root chicory, fresh roasted, which they can use a little of when grinding the coffee. They must, of course, use their judgment as to how much chicory they should put in. By thus judiciously using chicory they give their customer a more palatable coffee, and consequently please him. A grocer very often makes a mistake in putting up pure coffee when a customer comes into the store and asks for such. The coffee thus often put up without any chicory displeases the customer. On learning this the grocer should offer to take it back, and then in giving him fresh coffee should put in a little chicory. He will find, as a rule, that he has given satisfaction. On the building of a trade in coffee much depends upon the intelligence of the grocer. As a matter of fact, coffee with a little chicory is better than pure coffee. It is far better to tone down Java and Moca and reduce the cost with first-class chicory than to use the poorer grades of coffee, such as Rio and Santos. What I mean by that is this: I would rather put eight ounces of good Java coffee and eight ounces of first-class chicory than I would use eight ounces of Java and eight ounces of Rio. These are, of course, rather large proportions, but I merely use them as an illustration. Chicory does not deteriorate the quality of the coffee nearly as much as poor coffee would deteriorate the quality of good coffee. The Java flavor would be more distinct with chicory than with a poorer coffee. It is the same with coffees as it is with teas. In blending you have to be very careful that you do not smother the fine flavor by putting in a low grade article. Just here is where many grocers make a mistake, imagining that by mixing a high-priced tea with some low grades they want used up, the quality will be maintained, while the very contrary is the result. Good coffee will not bring up the quality of a low-grade coffee.

"Great care has to be taken in roasting

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto

coffee. It is so susceptible to influence. Take, for instance, a stock of 100 lbs. of coffee and divide that into twenty-five-pound lots, and put each parcel into a different roaster, and the chances are that you would not afterwards recognize them as being the same coffees. They would all seem to be different in flavor. A great dea depends upon the roasting of coffees; much more, in fact, than most people are ready to acknowledge."

"In regard to pushing the coffee trade, what would you recommend?"

"It would pay the grocer first of all to make a special coffee display in his window. The sample could, of course, be green coffee. A sample should also be placed on the counter in an attractive bowl. This people would not only see, but it would afford the grocer a good opportunity to introduce the subject of coffee and try to effect a sale."

"Do you think the coffee trade in Canada is increasing?"

"I think it is, and could be increased still more by a careful study of the trade. Let the grocers avoid using low-grade coffees. There is nothing that will injure the sale of any article as much as inducing the sale of poor goods."

"What do you think about package coffees?"

"I would caution the trade against them, because they are likely to become shelf goods, and when they become shelf goods they will, of course, deteriorate in quality and thus injure the coffee-drinking trade."

HAS NO AUTHORITY.

Mr. P. Gannon, secretary of the Retail Grocers' Association, Montreal, wishes to warn the public against a person who has been making the rounds of the wholesale houses soliciting advertisements for a publication, which is represented as coming out under the auspices of the association. This canvasser has no authority, he states, to use the name of the association.

TRADE CHAT.

MR. J. LONGPRE, the well-known and popular assistant of J. P. Beauchamp, general merchant, has, we understand, decided to enter business for himself at Lebret about the 5th of November.—Progress, Qu'Appelle.

Fall wheat around Tilsonburg is looking well in spite of the dry fall.

Large shipments of hogs and apples are being made daily from Blenheim, Ont.

Mr. Alex. Fraser has opened a grocery in the store formerly occupied by Mr. Wm. Beasley, at Point Edward.

Mr. Hawkins, Springfield, Ont., intends to place a new boiler in his grist mill at once and otherwise improve the mill.

The corn crop in the vicinity of Leamington, Ont., is the largest in many years, and the farmers are nearly through husking.

Mr. Leonard Lewis, of Point Edward, will shortly open a grocery in the building occupied by W. Whittaker, Front street.

Mr. J. R. Morris, of Toronto, has moved into Mr. S. H. Glassford's store, Cannington, and has opened out a stock of dry goods, groceries, and boots and shoes.

D. Cantelon, of Clinton, shipped 3,500 bushels of apples to Glasgow last week. He expects to handle about 51,000 barrels during the season.

J. H. Merrill, general merchant, Smith's Mills, Que., has sold out his store to E. M. Ernouf, who has already taken possession. Mr. Merrill is moving into the house by his saw-mill.

Mr. D. Ivor, of the firm of Ivor & Son, produce merchants, Strathroy, slipped on the pavement in front of their store and broke both bones of the right leg a few inches above the ankle.

A citizen called up the office of one of the gas companies on the telephone, and of the clerk who answered the call he asked: "When do the entries for the spring races close?" "You have the wrong number; this is the office of the —— Gas Company," replied the clerk. "That's right! I want to know when the entries for the spring races close?" "What do you mean?" "I want to enter my gas meter."—New York Evening Sun.

The Mackenzie Steam Navigation Company, head offices in Winnipeg, will put a through connection of three steamers on the waters of the Mackenzie in time for next season's trade via Edmonton.

The T., H. & B. are asking the Brantford Board of Trade to indorse a petition to the Government for the bonus of $3,000 per mile, which was once granted but not earned, because the road was not completed in specified time.

The Blenheim correspondent of The Chatham Banner writes: "Our merchants are receiving the largest and finest stock this season that Blenheim has ever had, and we bespeak for them the most successful fall and winter trade."

The Highgate correspondent of the Chatham Banner says:—The business stir in our village is very brisk. Every line of business now represented is steadily prospering and all that is needed to give us full representation is a better accommodation.

The McNaughton-Walker Co. are now making large shipments of eggs to various points. On Wednesday last the firm shipped 400 cases to Liverpool and to-day one car was sent to British Columbia and 500 cases to Glasgow.—Banner, Chatham, Oct. 30.

At the Wellington street Methodist parsonage last night, Mr. Thomas Janes, grocer, Wortley road, was united in marriage to Miss Tripp, daughter of Mr. David Tripp, Wellington street. Miss Annie Tripp was the bridesmaid and Mr. Bert Tripp the groomsman. Mr. and Mrs. Janes were afterwards tendered a reception by their numerous friends at their residence on the Wortley road. A very happy evening was spent. Many handsome and useful presents were the tokens of the young couple's popularity.—Advertiser, London.

SEVERAL IMITATIONS of our ***Empire*** brand have of late been put on the market. Below we give an exact copy of our certificate and will in future prosecute any person infringing on our right.

LUCAS, STEELE & BRISTOL

November 5th, 1897. Wholesale Grocers . . . . Hamilton

CANADA.

THIS IS TO CERTIFY that this **Trade Mark** (specific) to be applied to the sale of Teas, Coffees, Spices, and Baking Powders, Extracts, etc., and which consists of the word "**Empire,**" in combination with a representation of the Canadian National Flag, as per the annexed label and application, has been registered in the **Trade Mark Register** No. 25, **Folio** 5904, in accordance with "**The Trade Mark and Design Act**" by Robert Tasker Steele, of the City of Hamilton, Province of Ontario, on the 19th day of February, A.D., 1897.

Department of Agriculture.
(Copyright and trade mark branch.)

(Sgd.) W. B. SCARTH,
Deputy of the Minister of Agriculture.

Ottawa, Canada, this 19th day of February, A.D., 1897.

THE VERY LATEST THING OUT

Crystal Glass Washboards

Try a sample ½-dozen with your next order.

JAMES TURNER & CO. - HAMILTON

DRIED FRUITS

Headquarters

THE DAVIDSON & HAY,
Limited.
Wholesale Grocers
...Toronto

TRADE MATTERS IN BRANDON.

As Brandon is one of the recognized wheat centres of the province, and wheat at present such an absorbing topic, your correspondent thought a trip up here and some notes on the spot might be of interest. Coming up along the line of the Northern Pacific nearly the whole distance is through a good grain country and operations in wheat seemed to be very active. At almost every station some local man met some buyer, on the train, and the talk was all car lots, scarcity or supply of cars, rates, elevator space and the like. A very marked feature along the Northern Pacific is the amount of building done during the past season, and in fact many buildings are still in course of completion.

CHANGE IN THE BUSINESS SITUATION.

In the city of Brandon the whole business situation has changed. For a few years past this little city has been feeling the effects of a rather inflated growth, a good many houses and buildings stood empty and the general volume of business was small. Now all this is changed and one of the real estate men assured your correspondent there was not a vacant house in town and in fact many old buildings which had been discarded for years had been refitted and were now bringing good rents.

Saturday morning about 8.30 the loads of grain began to come in. By noon Rosser Avenue (the main street) was like a fair. The fact that 80c. was offering for wheat caused a rush, and a tremendous amount was bought and sold. Of course, much has been written aud printed about the combine, and at no point in the province has the war waged hotter than at Brandon. One man, R.E.A. Leech, secretary of Farmers' Institute, has gone on the street as a buyer on his own account, in opposition to the combine, and on Saturday bought 45,000 bushels at 80c. on a 19c. rate of freight.

80 PER CENT. OF CROP MARKETED.

It is generally thought here that fully 80 per cent. of this year's crop has already been moved, and that there will not be more than twelve million bushels for export, and some of the large millers will find themselves left when they come to look for Manitoba wheat. The perennial question of grading and mixing is well to the front this year, owing to the particularly fine sample of wheat offering, the Manitoba farmers feeling that if their wheat could only reach the millers and the English market without interference it would greatly enhance the reputation of the province. Many remedies are suggested. Perhaps one most frequently urged is that all outward inspection from Fort William be abolished and the grade given by Government inspectors at whatever point inspected be sufficient without the grain being again graded at Fort William. Rightly or wrongly, there is a strong feeling against the way matters are managed at Fort William.

BRANDON'S LARGE CREAMERY.

Another feature in the industrial life of Brandon is the establishment of a large creamery by the Whitelaw Trading Co. This creamery does not depend for its supply of cream on the immediate vicinity of Brandon, but has it brought in on all converging lines of railway. During the summer, contributions came from Reston, Pipestone, Finlay and Deleau, Napinka, Melita, Beresford and Lauder, Alexander, High Bluff and Poplar Point, Oak River, Pettypiece and Rapid City, Belmont, Hilton, Wawanesa and Roundthwaite. The rate by rail for cream is much cheaper than hauling by team and the district being heretofore almost exclusively a wheat country, a large territory has to be covered to secure a sufficient supply of cream. This firm has made on the average about 3,500 lbs. of butter per week, and will continue to manufacture until the end of December, if not later. The butter has been sold at an average price of 18½ cents per lb., and of course from this time on none will be sold under 21c. or 22c, there being a ready market in the city for all they can manufacture. The firm are much pleased with the result of their venture and will largely increase, and, if possible, double their business for next year. During the winter they will put in additional cold storage facilities. The advantages of a creamery at a strategetic point like Brandon are many. The district around Brandon is, and always will be, a great wheat country ; at the same time it is desirable, and, in fact necessary, to prosperity that each farm should have at least six or eight cows. These numbers are too small to make home dairying profitable, but if the cream from these cows finds a ready market at the creamery it means so much ready money every week during the season, plenty of the best kind of feed for pigs, always a profitable product, and eventually—as dairying and poultry keeping are such nearly allied industries—it will lead to increased interest in poultry keeping, of the profitableness of which too much can hardly be said. At the present time in Brandon, dealers are paying from 15 to 15½c. per doz. for eggs and the supply is short. The farmers reap the advantages named and the city has first-class butter of uniform color, quality and flavor put fresh on the market every morning, a blessing not to be lightly esteemed when one considers the resemblance between the dairy butter seen on grocers' counters and Joseph's coat of celebrated memory. In order that the cream be of the best quality and the farmers derive as much benefit as possible from the by-products, the Whitelaws are inducing their patrons to invest in cream separators and already 73 of those sending to this factory use them.

NEW GROCER FOR GUELPH.

Guelph is to have a new grocer. His name is A. W. Lawrence. Lately he has been with Mr. H. Stark, a Grand Valley merchant, but he is an old "Royal City" boy, so that he is not starting business among strangers. He will open up early next week and will carry a general line of groceries. Mr. Lawrence is a young man, and THE CANADIAN GROCER wishes him success in his new venture.

"VIKING" BRAND

PURE

Norwegian Highland Milk

FREE FROM SUGAR or any addition whatever.

The highest grade of **CONDENSED MILK** that has ever been put into a can. Gold Medals at the leading Exhibitions in Europe.

PURE GOLD MFG. CO.

31 and 33 Front Street East, TORONTO. - Agents in Canada.

September 3rd.

THE GROCER of that date had a good article under the heading "The Day is Done." It must have interested many readers because it hit the bullseye right in the centre. Speaking of the retail grocer's business the writer says at the close: "the time has seemingly passed for advertising low prices—advertise high quality now." If every grocer will read that article we believe that our Pan Dried (Registered) Rolled Oats will be on sale at three-quarters of all the grocery stores in Canada before Christmas.

From Manufacturer to Retailer Direct.

The Tillson Company, Limited
Tilsonburg, Ont.

IT'S A "SURE THING"

Rice's Pure Salt

"THE SALT OF THE EARTH."

Packed in first-class, neat and attractive packages.
For all purposes, and every package guaranteed to give highest satisfaction.

SOLE MANUFACTURERS—

The North American Chemical Co., Limited - Goderich, Ont.

NOW IN STORE

NEW DRIED FRUITS

ARGUIMBAU'S RAISINS { Select Layers, Selected, Fine Off-Stalk, Off-Stalk

CURRANTS { Excelsior, Vostizza, Patras, and Fine Filiatria
Cleaned and Uncleaned
In Cases and Half-Cases

CALIFORNIA PRUNES — Size, 40-50, 50-60, 70-80, 90-100.
FIGS — Best Eleme in 10-lb. Boxes and Comadra in Taps.

CLOSE PRICES FOR ROUND LOTS

THOS. KINNEAR & CO. WHOLESALE GROCERS 49 FRONT STREET EAST TORONTO

A UNIQUE SITUATION.

THE relative position of foreign dried and evaporated fruits and Canadian evaporated apples is somewhat unique at the moment.

As everyone in the trade is aware, the bull element has taken possession of the market for dried and evaporated apples, prices having been worked up to an enormous figure.

New season's evaporated apples are being quoted by jobbers as high as 10½c per pound; but that is not the most interesting feature of the situation, for California evaporated peaches are being quoted down as low as 9½c. per pound in 25-pound boxes on the Toronto market, while evaporated apricots in 50-pound boxes can be obtained as low as 9c. per pound. If California prunes are wanted, they can be secured from the wholesale houses at even 6c. per pound for the smallest sizes.

With prunes, apricots and peaches selling at these low figures it is evident evaporated apples will either have to come down in price or remain unsold.

The situation is indeed a unique one.

TORONTO'S OCTOBER TRADE.

The export returns for the port of Toronto for October this year are very satisfactory, showing an increase of $73,075, as compared with the corresponding month last year. The greatest increase is in meats of all kinds, of which $91,656 more were exported in October this year than in October last year. The increase in the value of horses exported is over $48,000, which is accounted for by the sale of race horses valued at $46,350. The export of lumber has decreased over $57,000, and no wool was exported at all, as against $30,383 last year. The value of bicycles exported has increased nearly $20,000, and manufactured goods exported have increased $37,861 in value. Agricultural products, eggs, etc., have decreased somewhat in value of export. The imports on free articles amounted to $644,442, compared with $503,896 last year.

GAME AND FISHING LAWS.

THE CANADIAN GROCER has received a copy of the digest of the Game and Fishing Laws, by A. H. O'Brien, M.A., assistant law clerk at the House of Commons. It is a complete epitome of the provincial and Dominion law affecting birds, animals and fish, alphabetically arranged, and giving references to the different statutes and orders-in-council now in force. It is a thoroughly standard and reliable work, having been issued under the authority of the Ontario fish and game commissioners, and should be in the hands of every sportsman and fisherman. It will be sent post free for price, 25c., on application to Mr. Geo. Rennardson, 74 Church street, or the Canada Law Journal Co., Toronto.

GOOD COFFEE MILL.

In these days of close competition and energetic business methods it is necessary that every retail grocer should have always on hand the best and cheapest in every line. For instance, in the case of coffee the general public are becoming more fastidious, yet desire it at the cheapest rate. In order to meet this demand every grocer should have a coffee mill which is up-to-date—one that is not slow and hard-running, for time is money. The mill of the Coles Manufacturing Co., 1615 North 23rd street, Philadelphia, after ten years of hard usage by thousands of grocers, has won for itself the reputation of being the quickest, easiest running and finest mill made. It has a most accurate adjustment of grinders, also an attachment whereby the grinders can be separated in case any foreign substance finds its way into them. The makers guarantee the mill in every respect.

R. C. Tait, Shediac, has so far this fall bought 30,000 bushels potatoes.

A U. S. TRIBUTE TO CANADA.

LAST week's issue of the New York edition of Bradstreet's has an interesting article in regard to the trade condition in Canada. In part it says:

It was pointed out in Bradstreet's last week that general trade in the Dominion of Canada is relatively more active and has made a proportionately greater advance since the beginning of the recent revival than business in the United States. This will prove in the nature of a surprise to those who have continued to look at affairs in the Canadian Dominion as of the slow-coach variety. But so pronounced is the revival, not only in agricultural but in commercial and industrial lines throughout the Dominion, that business men, merchants and bankers are confidently predicting an era of prosperity greater than they have ever previously experienced. The wheat crop of Ontario, like that of the United States, is large, but is relatively more satisfactory than here, as it is the largest in the history of the province. The higher price for wheat, coming in conjunction with the large crop, has done quite as much for the Canadian as for the American farmer, and the movement of grain from the Dominion to the mother country has been relatively quite as rapid as from this country. This has resulted in a marked increase in the demand from country storekeepers throughout the Dominion and has reflected that revival in almost all lines of trade, causing even an increased request for real estate. The Toronto correspondent of a London newspaper remarks that values of city property have advanced, that not only the Canadian Pacific Railway but other land corporations report large gains in the number of sales of far-off property in Ontario and even as far away as in Manitoba and the North-West Territory. Canadian bank statements in the early fall months are declared to have been the best for many years and their note circulation the largest for five years. There was also an increase in bank deposits, and balances due Canadian bankers from the United States, where the former loan large sums of money to aid in the movement of the crops, were $12,000,000 larger in September than in August, and if there were anything further needed to show that general commercial demand in the Dominion had risen to a high level, it is found in the statement by dry goods dealers and others that there has been a heavily increased movement into consumption of kid gloves, silks, satins, velvets and pianos.

Coming from a United States publication the article is most significant. It is, as a rule, odium and not praise we get from newspapers across the border, and Bradstreet's has fully earned the thanks of the business men of Canada for presenting the truth in so pleasing a form.

[illegible] our heads. Too high, no use firing. Now a small flock of five comes a little to the left, but lower than the first; will they notice the decoys? No, they head past, but when almost overhead swing around to the tin geese and flags. Deceived, they give a scream of disgust and prepare to resume their flight, but they are only thirty yards away. Bang! bang. First one barrel and then the other, and one slowly separates from the flock, flies a few yards and drops with a heavy thud in the stubble; bounces up a foot, falls back and with bill buried in the soil gives up the ghost.

The sport has begun and they come fast, flock after flock; first, a thin black streak appears on the horizon, which increases in size until each individual bird is seen. They are coming out against the wind, and many a shot is fired which apparently does no damage, the lead rattling against the breasts of the geese and dropping in the stubble like hail. Some thirty rounds were fired, which resulted in a bag of six. Others were seen to drop in the distance, some at least a mile away, and were probably secured by some other hunter.

When the morning flight was about over THE GROCER, standing up in the pit to survey the carnage, was startled by a "honk! honk!" close to his head, and a fat brant was alighting amongst the decoys. Now is the time! Give it to her before she gets away!

We wait for the flight back to the lake, but the wind has fallen and the birds are up in the clouds, with the exception of a few flocks that have been feeding near at hand. We succeed in knocking down two more, and, as the hired man is to drive us back to town, we gaze fondly on our game, and vow that goose shooting overtops any kind of sport known.

Windy, stormy days are the best, as the flight is near to the ground. The beauty of the sport is that you have so much shooting with so little hard work. The geese go out from the lake at daybreak to the feeding grounds on the stubble, and return at 9 in the morning. The second flight leaves the lake about 3 in the afternoon, and returns just before dark, so that if you are installed in the line of flight thousands of geese will pass over your head four times during the day.

Whitewater Lake is situated on the Deloraine branch of the C.P.R., between Boissevain station and Deloraine, and is one of the best spots in America for goose shooting. The geese remain from about Sept. 1 to Nov. 1. Thousands are shot every year, and should any of our eastern readers take a trip to Manitoba in the fall they can be sure of excellent sport at Whitewater Lake.

The farmers are always glad to see the hunters, and the best of accommodation and a hearty welcome is accorded visitors.

If intended for local use it is sold fresh; if shipped, it should be put into cold smoke. It is eaten cold with vinegar or oil, or with caper sauce. If not cooked snfficiently, it is liable when slicing to break.—National Provisioner.

INDIAN AND CEYLON TEA IN BOSTON.

Mr. P. C. Larkin returned on Tuesday from Boston where he has been visiting the Food Fair as well as the agency of his firm. "MacLaren's cheese and 'Salada' tea were much in evidence at the Show," he remarked to THE CANADIAN GROCER. "The Fair occupied a building about the size of the main building at the Toronto Exhibition and it was a great success."

"What about the prospect for Indian and Ceylon tea in Boston?"

"I think Boston is going to be a great field for Indian and Ceylon teas if it is well exploited. A large majority of the people who tasted our tea at the Food Show expressed a liking for it, and in a great many cases asked where it could be bought. 'Salada' is now on sale in about two hundred stores in Boston, besides many places outside that city."

The lobster factory of Woodman Bros., at Alberton, P.E.I., was burned on Monday; cause unknown.

Frank F. Humphries has purchased a half interest in the fruit, fish and oyster business of G. M. Kent & Co., 6 King street west, Hamilton.

FRUITS ARRIVING

AND IN STOCK

Fine Filiatara Currants — Bbls., half bbls., cases and half cases.
Fine Campos Currants—Bbls., half bbls., cases and half cases.
Fine Amalias Currants—Cases and half cases.
Fine Vostizza Currants, Jupiter Brand—Cases and half cases.
Recleaned Currants, Gem Brand—Cases and half cases.
Recleaned Currants, Hercules Brand—Cases and half cases.
Recleaned Currants, Hercules Brand—3, 2½ and 1 lb. packages.
Recleaned Currants, Appollos Brand—Cases and half cases.
Recleaned Currants, Epicure Brand—Cases and half cases.

PEELS.

Lemon, Orange, Citron—Gray's, Batger's and Crosse & Blackwell's.

RAISINS.

½ boxes Fine Select Arguimbau Pack.
¼ boxes Fine Select Arguimbau Pack.
⅛ boxes Fine Layers Arguimbau Pack.
⅛ boxes Fine Layers Arguimbau Pack.
½ boxes Fine Select Trenor Pack.

FIGS.

Naturals—Bags, boxes and half boxes.
Layers—1's, 5's, 10's, 16's, 20's and 28's.

Bought before the recent advance. Ask for prices.

T. B. ESCOTT & CO. Wholesale Grocers **London**

The Cream of it.

"REINDEER" BRAND

CONDENSED MILK

Contains all the cream of the original milk.

Guaranteed Pure.

Every pound of Milk is **tested for quality before manufacture**

THE CANADIAN GROCER

J. BAYNE MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

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BUSINESS MEN AND GOOD GOVERNMENT.

GOVERNING a country is no plaything. It is business. Real and earnest business if it is done right. True it is often made a comedy, and a comedy of errors at that. But that does not alter the fact that the foundation of good government as well as of good business management is the employment of sound business ethics.

Government by the politicians for the politicians at the expense of the country is unfortunately the rule instead of the exception.

Under this deplorable state of affairs we see offices created for party heelers and party heelers appointed to responsible positions for which their qualification is not fitness but faithfulness to party.

No one political party has a monopoly in this respect. Conservative as well as Liberal and Liberal as well as Conservative are in the same boat. A blind fate seems to possess them both. They may differ in every other line of policy, but in this one thing there is no dissimilarity. And it does not matter whether it be in Dominion or in Provincial politics, all are characterized by the same inherent sin.

Theorists, ward-heelers, professional men, are, as a rule, the predominating parts which go to make up a government, whether it be of the Dominion or of the several provinces. And whether they would or not, they are not qualified to transact business on business principles. Partisan principles are the paramount underlying motive forces.

The leaven which shall leaven this lump of unbusinesslike governments, parliaments and legislatures is the election to these parliaments and legislatures of a larger proportion of men endowed with practical business common sense. The duty of bringing this about devolves, of course, upon the practical business men of the country. And as this, what may be termed saving proportion, increases, the unbusinesslike legislation will naturally decrease.

It is not necessary that there should be a business party created. On the contrary, it is better there should be none. What is wanted is that business men throughout the country should sever the chains which bind them to their respective parties in order that as independent Conservatives or independent Liberals they may become a saving remnant and a guarantee for good government.

They have nothing to gain by being the servants of their respective parties in all their ramifications of evil as well as of good. On the contrary, they have a great deal to lose and the country a great deal to suffer by their so doing.

To follow party whithersoever it leadeth is a guarantee of the continuance of bad government.

Unbusinesslike government, bad government, cannot long continue where the business men speak through the ballot box as an independent business element and not as a unit in one or the other of the political organizations.

At the last Dominion elections, and later still, in the Quebec provincial elections, the business element was stirred up to independent action as it was never stirred before; and while it did much good, it might have done a great deal more good.

Before many months the business men in the province of Ontario will be given an opportunity of exercising their influence at the polls, for before next midsummer the present Legislature will have expired through lapse of time.

The determining influence which should guide every business man in marking his ballot is not whether the present Government should be retained in power or whether the present Opposition should remain on the Speaker's left: The determining influence should be, is the candidate a practical business man or is he a professional partisan like unto the average member which sat in the last House.

Good government is more to be desired than party success, and the welfare of the country than a particular cause. But unless business men work and vote for practical business men to the sacrifice of party fealty the results will be the very opposite from those desired.

BEET SUGAR MAKING IN CANADA.

EARLY last year the Owen Sound Beet Sugar Co., Limited, a corporation started for the purpose of making sugar from beet root, distributed seed among the farmers in that part of the country with a view to inducing them to provide the raw material necessary to keep their proposed refinery in operation.

Some time since the County Council of North Grey took the matter in hand and appointed a commission to investigate the product of this seed. This commission has discovered that in three districts the yield run from 5 to 24 tons to the acre, in another from 12½ to 35 tons to the acre, and in the third from 9 to 28 tons per acre. Specimens have been sent to both the Provincial and Dominion authorities for analysis. The result will be awaited with some interest.

So far attempts at sugar beet cultivation in Canada have proved abortive. The last practical effort at manufacturing sugar from beet was that made at Berthier, Que. At one time it appeared to promise well, but it eventually collapsed and a year or two ago the machinery was sold to a beet sugar factory in the United States and removed by the purchasers.

That sugar beets can be cultivated in Canada seems beyond all question, but why the industry has not yet proved a profitable one is difficult to determine. Perhaps it may be the want of knowledge either in regard to the cultivation of the beets or as to the process of manufacture into sugar. Probably both of these have been contributory causes, while inadequate capital has perhaps been a third deterrent.

It is said the cost of a successful factory is all the way from $200,000 to $1,000,000. And not only is much money involved, but patience and much experimenting as well.

It is to be hoped the Owen Sound Beet Sugar Co., Limited, will be able to demonstrate that which has not yet been done, namely, that beet-sugar manufacturing can successfully be carried on in Canada.

SMUGGLING IN MAIL BAGS.

ONE thing which every loyal Canadian must regret to see is the great number of sensational newspapers from New York, Chicago, Detroit, Buffalo and other points in the United States which are distributed every week in Western Ontario.

These papers are ever disseminating doctrines antagonistic to Great Britain and to Canada, and while they may make no impression upon the mind of the mature Canadian, it must be remembered that these same journals also fall into the hands of the young, whose minds are easily impressed.

It does not follow that all these young minds become imbued with anti-British and anti-Canadian notions, but where there is a steady bombardment week after week, year in and year out, it is certain that the national spirit is not strengthened any. And it is a strengthened nationality we need in this country. The opposite we cannot afford.

But the mail bags which bring this anti-Canadian literature into the country are, it is alleged, loaded besides with contraband goods, such as tobacco, etc.

No one, of course, charges the United States Government with being a party to any such practice, but it is gravely charged by merchants doing business in Western Ontario towns than those who handle these bags are.

One thing is certain : a great deal of laxity exists in the matter of inspection of these bags. The very fact that they come into the country in such great numbers induces superficial examination. The mail bags supposedly containing only United States literature are taking across from Detroit and Buffalo and bundled off at the different stations in a hurry ; and it is the simplest thing in the world for confederates to carry on an enormous smuggling trade with the newspaper mail bags as their medium.

The Dominion Government should certainly investigate the charges regarding smuggling and in future establish a closer scrutiny of the newspaper mail bags coming from the chief centres of the United States, no matter how much or how little delay in the delivery of their contents may be entailed.

It may not be politic for the Government to stop the incoming of objectionable United States newspapers into the Dominion, but it is its duty to see that bags which bring in this objectionable literature do not also contain contrabrand goods which injure the trade of the legitimate merchants and manufacturers of the country.

The clerk is the private in the business army, and if he does not do his duty how can the battle be won ?

THE DISCHARGE CLAUSE.

IN each of the attempts which have been made to introduce a Dominion insolvency law the discharge clause has proved a bone of contention ; and in the attempt which in all likelihood will be made at the next session of Parliament there may be expected a repetition in this respect.

Practically everybody is agreed that there should be a discharge clause, but it is not everybody who is agreed as to the ways and means of the insolvents obtaining it.

When the last insolvency bill was before the House the bankers contended for 66⅔c. on the dollar as the amount an insolvent should pay before he could be entitled to a discharge, but the Senate fixed the amount at 50c. on the dollar.

It seems to us that a fixed statutory amount should only be embodied in an insolvency law after the most careful consideration and after it had been demonstrated that the best net results would be thus obtained.

The object of a discharge clause is chiefly two-fold : (1) to relieve honest but unfortunate insolvents from the burden of their misfortunes, and (2) to prevent dishonest insolvents from again resuming business in their own name.

To fix, however, the amount which shall be paid in order to obtain a discharge would often shut the door against a worthy case and open it to an unworthy.

A merchant who is honest, capable, but unfortunate, and who has surrendered all his assets to his creditors, is entitled to a discharge even if he is unable to pay twenty-five cents on the dollar. To keep such an one in bondage is only differing in degree from the now obsolete custom of putting a man in a debtors' prison until he was able to liquidate his liabilities.

On the other hand, fifty cents on the dollar, or any other fixed sum, would be no obstacle to the insolvent who failed designedly. Before he failed he would have provided the wherewithal for his discharge. A rogue fails in order that he may make money.

The more we are inclined to study this particular question the more are we inclined to the belief that the amount an insolvent shall pay should not be fixed by statute.

Of course, it would not be advisable to make the way of escape from the consequences of insolvency too easy. That would induce insolvency, and the last state might possibly be worse than the first. When a merchant finds himself in a tight corner financially it is better that he should exert himself to get out than he should passively allow himself to be squeezed into insolvency because of the knowledge that it would be the easiest way out of his difficulty.

But because the statute did not define the exact terms upon which an insolvent should get his discharge it does not necessarily follow that the demands upon him should be less onerous than if there was a statutory amount fixed, while, on the other hand, it is certain they would be less likely to be unduly irksome to the honest but unfortunate insolvent.

Let the matter of a discharge be first of all delegated to the creditors for consideration. After a careful investigation of the estate they would be the best qualified to determine the amount an insolvent should pay, or if he was entitled to a discharge under any condition whatsoever, even if he paid 90c. on the dollar.

Just as creditors now sometimes agree to a compromise when they should not, so in all probability would they sometimes agree to a discharge when they ought not. But eventualities of this kind could be guarded against by the question of a discharge being finally referred to the judge for adjudication.

Fixed statutory amount or no fixed statutory amount, the granting of a discharge should not be finally left in the hands of the creditors. To do so would sometimes result in justice being laxly administered in one instance and too rigorously in another. Spite and leniency are frequently in evidence at meetings of creditors, and therefore such a court cannot be said to be always qualified to mete out justice.

CURRANTS AGAIN ADVANCE.

CURRANTS continue to occupy a strong position, a further advance of 6d. being reported by cable this week.

The first laid-down cost of staple currants on the basis of this latest advance is something like 5¾c. per pound, and anything of quality costs, of course, more money.

Stocks which arrived by the Avlona have been pretty well used up, and there are many buyers for spot goods, but there are practically no sellers. One at least of the principal wholesale houses was this week compelled to send upon the street for currants to fill its orders.

The Bellona, the last direct steamer, will not arrive in Montreal till about the 15th inst., and deliveries cannot be made in the west till between the 20th and 25th inst. In the meantime the shortage will be more severely felt than at present, for the demand keeps brisk.

It will doubtless be remembered that the crop of currants is only about 135,000 tons, where 180,000 tons were expected by the early estimates.

NO BOTTOM TO CHEESE.

THE bottom seems to have dropped out of the cheese market, and in doing so has left a void so great that it will be difficult to fill.

Since the first of September the decline has been 2c. per pound, or $1.40 per box.

According to all precedent, finest fall cheese around 8½c. to 8¾c. ought to be cheap, but the rule does not apply this year. As one week passes into another, purchases, which looked cheap when made, become dear, and people are really wondering when rock bottom will be touched.

The keynote of the remarkable weakness at present ruling the market is the fact that every exporter on this side, as well as buyers on the other, are loaded up with cheese for the time being. Current daily demand is moderate, and traders having plenty of stock on hand for present and future wants, are independent regarding supplies. Accordingly, each successive week they have shaded their bids, and it is quite likely that they will continue to do so with the conditions as they are at present.

Another depressing influence has been the existing strike of the British engineers and a threatened lock-out of the cotton operatives. This would throw out 200,000 work-people in the northern district of Great Britain, where large quantities of cheese are consumed. Naturally, therefore, dealers on the other side, having large supplies in view, do not care to increase their obligations.

The statistical position, both hereand on the other side, is a strong bear argument. On the 1st of November the officially declared stocks at Liverpool were 125,000 boxes, against 80,000 at the same time last year. In Montreal the estimated stock at present is about 350,000 boxes, or 50,000 to 75,000 in excess of the same time last year. This weight of goods on both sides of the water is bound to influence buyers ; and until it has been reduced somewhat, demand is bound to drag.

THE PROSPECTIVE PROFITS IN MOLASSES.

OPERATORS in molasses in Montreal who have held on to their purchases all through the fall stand a good chance at present of making a handsome profit. There are only one or two who had the pluck to stay to the end, and as the market is at present they stand to make 1 to 1¾c. per gallon, the largest lots having cost 23¼c. laid down in store.

The action of jobbers during the past week is an indication that supplies in second hands are diminishing, and they will soon have to replenish. The bulls do not believe that they have anything to fear from the stocks held in the Maritime Provinces.

It would cost 27c. to lay down Barbadoes molasses in Montreal either from Halifax or St. John, and sellers would be quite content to realize for less than that figure. Besides, recent private advices state that all the molasses there is down at the seacoast will be wanted for domestic requirements and no consignments from there need be anticipated.

When a man goes into business he should go in for health as well as for wealth ; for wealth without health is not worth much.

A MERCHANT'S TEA PARTY.

ONE merchant in a town of 4,000 population, upon the receipt of a large and exceptionally good shipment of tea, had the town talking about it inside of a week. He put in, beside his regular advertisement, a local or two in each of the town's newspapers. Then he procured a table of as large dimensions as the window allowed, and set it as neatly as if he were laying a banquet for the mayor and council, putting on some of the daintiest table delicacies he carried, and had a "tea party" for children (accompanied by parents). One of the clerks, entering into the spirit of the display, offered his services as Mother Bountiful, and, donning a bulky, gaily-colored wrapper and bonnet, served tea and biscuits to the delighted children, all the time (in asides to parents) dilating on the value of the tea, the table delicacies, etc., displayed.

In order to keep the interest up the merchant advertised that the "party" would last only one hour each day, from four to five o'clock. The rest of the day the table stood in the window ready for the next "party," a splendid advertisement of his teas and table delicacies.

No tea was given to any but children, the wily merchant well understanding the weakness of womankind, curiosity, to be worth arousing, and he succeeded, fully 75 per cent. of the ladies entering the store buying some of the tea. Though not nearly to so great an extent, the merchant found the demand for his table delicacies also increased as the result of that "party."

But the chief result of the venture was the fact that the children afterwards seemed to come much more readily to his store.

That was his initial attempt at original window display, but since then he has had a "sandwich party" to advertise his ham, salmon, tongue, bologna, etc., a "plum pudding party" to advertise his raisins, currants, spices, etc., and is now contemplating a "bun feast" to spread the fame of his flour, meals, baking powders, flavoring extracts, etc.

Between parties he dresses his windows with the view to convince the public that he keeps nothing but the best goods, each display being accompanied by a card with a brief and sensible talk on the goods displayed.

YOU . . .

Won't Find It Hard

To Sell These Goods.

GREIG'S CROWN FLAVORING EXTRACTS.

They are the finest grade it is possible to make. Guaranteed to be absolutely pure and of the greatest strength. Sold by the leading retailers throughout Canada.

MACKAY'S KOLA CAFE. The essence of the finest coffee and chicory combined with all the health-giving properties of the African Kola Nut. It is a delicious breakfast beverage. Sells to the best trade.

LORIMER'S WORCESTERSHIRE SAUCE. At once pure, piquant and appetising. It is the best value on the market and has made a host of friends everywhere.

Send in your orders !

Have you a Price List ?

ROBERT GREIG & CO.

MONTREAL

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, NOV. 4, 1897.

GROCERIES.

LOCALLY no particularly new features have developed during the week. The volume of business is fair for this time of the year. Sugar is quiet, although for the season fair quantities are going out, and among the orders are several carload lots. One of the features of the trade is the scarcity in currants. All kinds of foreign dried fruits are meeting with a good demand. Canned goods are not meeting with a brisk demand, although quite a few are still going out. Rio coffees are in active request. The improved demand noted last week for tea has been maintained. Syrups and molasses are quiet.

CANNED GOODS.

The feeling in regard to tomatoes is hardly as strong as it was, for while some of the packers are quoting just as high as before, others are reported to be willing to take lower figures. The feeling, however, is by no means weak, but it is the opinion that values have touched their highest point. The demand for canned vegetables is fair only. Canned salmon is still going out, although the demand is not brisk. According to our exchanges the position of canned salmon on the London market is stronger than for some time past. Toronto wholesalers report the demand brisk for kippered herrings of Canadian pack. We quote: Tomatoes, 85 to 90c.; corn, 65 to 85c.; peas, 85 to 87½c. for ordinary; sifted select, 90c. to $1; extra sifted, $1.25 to $1.40; beans, 65 to 80c.; peaches, $2.25 to $3 for 3's, $1.65 to $2 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.65 to $1 90, according to brand and quality; blackberries, $1.40 to $1.70; cherries, $1.75 to $2.25; apples, 3's, 80 to 95c.; gallons, $2 to $2.25; salmon, "Horseshoe," $1.25 in 5-case lots and $1.30 in less quantities; other red salmon, $1.20 upwards, according to quality and brand; cohoes, 95c. to $1.10; canned mackerel, $1.25 to $1.30; lobsters, $2.40 to $2.50 for tall tins; 1-lb. flats, $2.85 to $2.95; ½-lb. flats, $1.60 to $1.70; Canadian canned beef, 1's, $1.35 to $1.40; 2's, $2.35 to $2.50; 6's, $7.75 to $8.25; 14's, $15 to $16; Canadian kippered herrings, $4.50 per case.

COFFEE.

There is a good supply of Rio coffee on the market and more is arriving, while the demand, on account of the lowness of prices, is more than usually brisk. Jobbers quote green in bags: Rio, 8½ to 12½c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 12½ to 18c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 16 to 20c.; Jamaica, 19 to 22c.

SYRUPS.

Business in syrups is quiet with prices firm. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

There is not much doing, but prices are firm at the recent advance. We quote. New Orleans, bbls., 23 to 35c.; ditto. half-bbls., 25 to 37c.; ditto, fancy, 50 to 55c. in bbls. and half-bbls.; Barbadoes, 31 to 35c.; half-bbls., 33 to 35c.

SUGAR.

The sugar market is in a somewhat uninteresting condition. Locally the demand is only fair, although some movement in carload lots is reported. The London and New York markets are still dull. In the latter place the refiners are out of the market for raws. Austrian granulated is receiving some attention on the local market, some good quantities having been sold at 4 3-16c. per lb. in bags for ordinary quanties. We quote, subject to a discount of 1 per cent. 10 days: Granulated, 4 5-16c. for less than carload lots, and 4¼c. for carload lots; yellows, 3 9-16 to 3⅞ per lb.; Austrian granulated, 4 3-16c. in bags for less than carload lots.

NUTS.

Grenoble walnuts are being offered from Havre en route for Canada. It is reported by cable that the man who some years ago cornered the market is now trying to corner the market for Grenoble walnuts, and is said to have secured 3,000 bales of the new

Veneer Wood Pails

PINTS AND QUARTS

For handling Oysters, Pickles, Lard, Jams, Syrups, Paints, Oils, etc., etc.

Try a crate (250).

WALTER WOODS & CO.
HAMILTON

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES

But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier
The world-renowned French Vanilla Chocolate.

"GROCERS WITH WISDOM"

ARE GLAD TO HANDLE

"SALADA"

CEYLON TEA

because it never gives them a moment's worry, pleases everybody, and induces trade. It is purchased without risk, as we buy it back from any dealer that so desires, paying him full first cost, and all freight or express charges. This ought to convince the most sceptical that we, at least, have faith in our line.

The sale is enormous. Have you tried it?

WHOLESALE AGENCIES . . .
25 Front Street East - - TORONTO
318 St. Paul Street - - MONTREAL

That name, **SURPRISE,** guarantees the finest quality. . . .

SURPRISE SOAP

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

crop. Sicily filberts are cabled dearer owing to bad weather in the interior and small arrivals at Messina. We quote: Brazil nuts 11 to 12½c.; Valencia shelled almonds, 20 to 22c.; Tarragona almonds, 9½ to 11c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12½c.; Marbot walnuts, 9½ to 11c.; Bordeaux walnuts, 8 to 9c.; Sicily filberts, 10c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, ETC.

Japan rice is firm in the primary market. We quote: Standard "B," broken lots, 3⅞c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5c.; Patna, 4¾ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½ to 4½c.

SPICES.

Trade is moderate for this time of the year. We quote: Pure Singapore black pepper, ground, 12c. in kegs, pails and boxes, and 14c. in 5-lb. cans; ditto, whole, 11 to 12c. per lb.; pure white pepper, ground, 18 to 20c. in kegs, pails and boxes, and 20 to 22c. in 5-lb. cans; ditto, whole, 18 to 20c., according to quality; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 23 to 25c.; ditto, best, 28 to 30c. per lb.; allspice, 13 to 16c.; cassia, 20 to 25c. per lb. for ground and 40c. for Saigon.

TEA.

The increased enquiry for teas noted last week has improved rather than otherwise, although the market is not yet by any means active. Ceylons and Japans are the descriptions most wanted. China teas are much as they were before. Prices for all kinds of tea, particularly for Japans and Ceylons, are decidedly strong. According to cables received in England two weeks ago the exports of India tea to the United Kingdom for the first half of October were 8,790,000 pounds against 9,200,000 the same time last year, and the total from April 1 as 77,840,000 pounds against 77,230,000 last year. The exports of Ceylon teas to the United Kingdom for the first half of October 2,100,000 pounds against 3,500,000 same time last year. Ruling prices on the Toronto market to retailers are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indias and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

CURRANTS—The cable announces another advance of 6d. per cwt. The demand on the local market is good, but there is a scarcity in supplies. The Bellona, the last direct steamer, will not be in Montreal till about the 15th inst. We quote: Filiatras, 6c. in bbls; 6⅛c. in half-bbls and 6¼c. in cases. Patras, 6½c. in bbls.; 6¾c. in half-bbls. and 6¾ to 7c. in cases. Vostizzas, 7 to 8c. in cases.

VALENCIA RAISINS—The situation, both in the home and foreign market, is much about the same as a week ago. We quote: New goods—Off-stalk, 4¾ to 5c.; fine off-stalk, 5½ to 6c.; selected, 6¼ to 6¾c.; layers, 6½ to 7c.

MALAGA RAISINS—Are costing such reasonable prices this season that the sale is sure to be large on the arrival of the Bellona. Their cheapness will be all the more marked in view of the fact that all other fruits are high in price. Bevan & Co., of Malaga, report that the size of the fruit is not quite as large as last year owing to the dryness of the season, but shipments already to hand show nice quality. We quote: Connoisseur clusters, $2.20; black baskets, $2.10 to $2.20; Imperial cabinets, $1.65 to $1.85; Royal Buckingham, $3.50 to $3.75; extra dessert clusters, $3.40 to $3.60.

CALIFORNIA LOOSE MUSCATELS — Shipments are arriving this week, and they are going out well in a small way. We quote: 3-crown, 7½c. per lb.; 4-crown, 8½c. per lb.; 1-lb. cartoons, 12c.

POULTRY
BUTTER
EGGS
HONEY

J. A. McLEAN,
77 Golborne St.
TORONTO.
Commission Merchant.

CANADA'S CANNED FISH

SARDINES, Oils, Mustard, Tomato, Spiced
CLAMS
CLAM CHOWDER
SCALLOPS
FINNAN HADDIES
SEA CHICKENS

Sales have doubled this season. They will keep for years. Every can guaranteed.

JOHN SEALY
SAINT JOHN, N. B.

The Following Brands Manufactured by
The American Tobacco Co.
OF CANADA, Limited.
Are sold by all the Leading Wholesale Houses.
CUT TOBACCOS . . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.
CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY.

E. NICHOLSON
Successor to W. F. Henderson & Co.
Wholesale Commission Merchants and Brokers
Teas, Canned Goods, Molasses, Coffees Dried Fruits, Syrups, Spices, Starches, Condensed Milk, Salmon, Bags, Beans, Canned Meats, Smoked Meats, Lard, Oatmeal, Rice, Tapioca, Sago, etc., etc.
Representing some of the leading houses in the world. Advances made against consignments. Storage—in Bond or Free. Wholesale Trade and Millers only supplied.
124 Princess Street, Winnipeg, Man.
Correspondence Invited.

We are selling
BIG VALUES
IN
Evaporated Apricots
Evaporated Prunes
Eleme Figs
CLEMES BROS. - Toronto

SULTANA RAISINS—Are meeting with fair demand. Something unique in the way of Sultana raisins on this market in the shape of fancy stock is 10-lb. tin boxes. This fruit is packed by Antoine Solari, and is branded "Diamond Jubilee." It sells wholesale at 14c. per lb.

DATES—There is a good demand at from 5 to 5½c. New dates, when they arrive several weeks hence, will probably sell at about 6½ to 7c. per lb.

FIGS—Natural figs are cabled 3s. per cwt. dearer. These figs, excepts taps of Comadra, are rather scarce on spot, and there are no more of fine quality to be had in Smyrna. The cause of the shortage is damage by rain. The finer goods are not held in abundant supply. We quote: 4-crown, 10 to 11c.; 5-crown, 11 to 13c.; 7-crown, 13 to 14c.; 9-crown, 15 to 16c.; natural figs, in bags, 4½ to 5c.

PRUNES—The small sizes of French prunes are offering, but the better grades are held too high for exportation. There will be practically no importation of European prunes this year, the supply coming from California. We quote: 40 to 50's, 10½c.; 50 to 60's, 8 to 8½c.; 60 to 70's, 7½ to 8c.; 70 to 80's, 7 to 7½c.; 80 to 90's, 6½ to 7c.; 90 to 100's, 6 to 6½c. Silver prunes (fancy), 13½c.; egg plums, 9½c.

CALIFORNIA EVAPORATED FRUITS.—The second shipment of new season's California fruits are on the market, and prices are now down to what is considered a proper basis. We quote: Apricots, 9 to 9½c. per lb. in 50-lb. boxes, 9½ to 16c. in 25-lb. boxes, and 13 to 14c. in 1-lb. cartoon boxes; Peaches, 9½ to 12½c. in 25-lb. boxes, and 13c. per lb. in 1-lb. cartoons.

GREEN FRUITS.

The market this week shows an all-round activity, the demand for all lines being quite brisk. Jamaica oranges are on the market in large quantities. The prices of bananas, celery, Canadian cranberries and Canadian apples have advanced. We quote as follows: Lemons, fancy Rhodi, $5 to $5.50; fancy Verdilli, $3.25 to $3.75; choice Verdilli, $2.50 to $3. Cocoanuts, $4 a sack and 60c. per doz.; Jamaica oranges, $9 per bbl.; bananas, $1.50 to $2; Cape Cod cranberries, $7 to $7.50 per bbl.; Canadian cranberries, $5 to $6.50 per bbl.; quinces, 20 to 30c.; chestnuts, $5 a bushel; Canadian apples, $2.75 to $3.25 per barrel and 40 to 50c. per basket; Spanish onions, $1.25 per case; pickling onions, 75c. per

GROCERS IN B. C.
buying JAMS, JELLIES, VINEGARS, PICKLES, PEELS or CANDIES, can have the best by getting
OKELL & MORRIS GOLD MEDAL BRANDS
Sold by every wholesale man in B. C.

RIVERSIDE CANNING WORKS
Wallaceburg, Ont.
Eagle Brand Tomatoes, Corn and Catsup
THE BEST IN THE MARKET.
No coloring in Tomatoes; no bleaching in Corn. All goods warranted pure and to possess natural flavor.
W. J. BADDER, Prop.

MORROW & EWING
General Commission Merchants
13 St. John St., MONTREAL
We beg to notify the Wholesale Grocery Trade that we have to offer best values in
Rio, Santos, Maracaibo and Mocha Coffees
also have on hand full lines of
Japan, Congou, Indian, Ceylon and Gunpowder Teas
Samples and particulars on application.
Wholesale supplied only.

W. H. Seyler & Co.
Brokers and Commission Merchants
Room 100, Board of Trade,
Toronto
Manufacturers and Importers wishing to have their products introduced to the jobbing trade are respectfully requested to communicate with us.
English, German and French Goods a specialty.
Representing
J. Lewenz & Hauser Bros., London, Eng.—Teas.
Tellier, Rothwell & Co, Montreal—"Royal" Black Lead and Blues.
Hecker-Jones-Jewell Milling Co., New York.
German Gelatine Works, Hoechst am Main Germany.
Wholesale agent for Grape Wine Vinegar Co., Toronto.

EGGS
Market firm, receipts light, selling readily at 15 to 16 cents.
BUTTER
Market bare of good tubs and pails which are in good demand at from 15 to 16 cents. Ship forward while fresh.
RUTHERFORD, MARSHALL & CO.
62 Front St. East,
TORONTO

G.F.& J.GALT
42 SCOTT St TORONTO
PACKERS OF THE CELEBRATED
BLUE RIBBON TEAS

basket; yellow Danvers, 75 to 80c. per bag of 80 lbs.; celery, 25 to 50c. a dozen; grapes, 10-lb. Concords, 18 to 20c.; Niagara, 20c.; Concords, large baskets, 1½ to 2c. per lb.; Niagara, 2 to 2½c. per lb.; sweet potatoes, $3; winter pears, $3.50 per bbl. and 30 to 50c. per basket.

PROVISIONS.

There has been a good steady demand this week for dry salted meat and barrel pork. Lard has advanced ¼c. all round. Dressed hogs are moving more freely at easier prices, and packers are taking all offered. Smoked meats, shoulder hams and rolls have fallen ½c. per lb. in price. We quote:

DRY SALTED MEATS—Long and short clear bacon, 8¼c. for carload lots, and 8¼ to 8½c. per lb. for ton lots and cases.

SMOKED MEATS—Breakfast bacon, 12 to 12½c.; rolls, 9 to 9½c.; hams, large, 10c.; medium, 11c.; small, 11½c.; shoulder hams, 8½ to 9c.; backs, 12c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 6½c.; tubs, 6¾c.; pails, 7c.

BARREL PORK—Canadian heavy mess, $14 to $14.50; Canadian short-cut, $16; clear shoulder mess, $13.50.

DRESSED HOGS—We quote: $5.50 to $5.75 for heavy, and $5.75 to $5.90 for light hogs.

COUNTRY PRODUCE.

EGGS—The demand is steady, dealers taking up all arriving although they are now coming forward freely. We quote: 15 to 16c., and the second grade brings 11 to 13c.; pickled eggs, 12½ to 13½c.

POTATOES—The supply is plentiful, and the demand is good. Carload lots are worth 50c. and small lots on the market 60 to 65c.

HONEY—Market is easy. We quote: Clover honey, 7½c.; buckwheat, 4c.; light color, in 60-lb. tins, 6 to 6½c.; 5 and 10-lb. tins, 7 to 7½c.; comb, $1.50 to $1.75 per dozen.

POULTRY—Turkeys are coming in very freely. Chickens are not so plentiful. Prices are unchanged. We quote: Geese, 6c. per lb.; chickens, dressed, 25 to 50c.; alive, 35 to 45c.; ducks, 40 to 75c.; turkeys, 9 to 11c. per lb.

DRIED APPLES—The demand is brisk, and many dealers report the supply to be meagre. We quote 4 to 4½c. per lb., f.o.b. point of shipment as the nominal price.

EVAPORATED APPLES—There is practically nothing doing. We quote this season's fruit at 8c. f.o.b., and as high as 10 to 10½c. is being asked by jobbers

BEANS—Quotations are 85c. for prime beans in quantities and 90c. for small lots.

BUTTER AND CHEESE.

BUTTER—Good dairy is not so scarce as it has lately been. Creamery is easier, from 19 to 20c. seeming to be about the leading price for pound prints. We quote: Dairy, best grade, 16 to 17c.; second grade, 13 to 15c.; low grade, 11 to 12c.; creamery, early make, tubs, 17 to 18c.; late make, tubs, 17 to 18c.; prints, 19 to 20c.

CHEESE—Market is easy. Local quotations are 9 to 10c., according to make.

HIDES, SKINS AND WOOL.

HIDES—Market unchanged, the demand continuing steady. We quote: Cowhides—Dealers pay 8½c. for No. 1, 7½c. for No. 2, and 6½c. for No. 3. Steerhides—60 lbs. and up, 9c. for No. 1, 8c. for No. 2 and 7c. for No. 3.

CALFSKINS—Stocks well cleared up. We quote as follows: No. 1 veal, 8 lbs. and up, 10c. lb.; No. 2, 8c.; Dekins, from 30 to 35c.; culls, 15 to 20c. each.

SHEEPSKINS—We quote: Lambskins and pelts, 75 to 90c.

WOOL—Fleece wool is quiet, there being none in the market. Pulled wools are fairly active. We quote super pulled wools at 21 to 22c.; extra at 22 to 23c.

SEEDS.

The trade for some time yet will be governed by values for export in competition with other markets. Red clover of ordinary average quality is moving just now at $3 to $3.20 per bushel at outside points, while for rich, bold seed a somewhat better figure

McLAUCHLAN'S COUGH DROPS

are the only harmless remedy that produces immediate results. Cough remedies are numerous, but McL. & S. Cough Drops excel them all.

Packed in Cartoons of 36 packages. Retailed 5c.

J. McLAUCHLAN & SONS Manufacturers and Wholesale Grocers **OWEN SOUND**

No. 1. North Shore Cranberries (100 quarts to the bbl.), $6 00 per bbl.
No. 1. Late fall caught Fresh Water Herring, heads on, $2.25 per keg
No. 1. Late fall caught Fresh Water Herring, heads off, $2 40 per keg

F. O. B. Midland, Ont. Prices subject to market change.

Send in your orders now to

The EBY, BLAIN CO., Limited, TORONTO, Ont., or
The PLAYFAIR, PRESTON CO., Limited, MIDLAND, Ont.

Balfour & Co.

Wholesale Grocers
Importers of Teas

HAMILTON, ONT.

We are open to buy Dried Apples of good quality. Write us.

To Hand

NEW SEASON'S TEAS

Extra Values. Young Hysons, Japans, Ceylons, Assams and Congous. . .

XMAS FRUITS . .

All kinds; best quality; including **BLACK PEARL CURRANTS,** the finest produced.

WE ARE PAYING CASH FOR DRIED APPLES

W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. **Toronto**

Up-to-date Grocers

Handle **J. Bruce Payne's Cigars.** They are profitable to the retailer and satisfactory to the consumer. Leading lines :

"PHARAOH"
The best 10c. cigar on the market.

"PEBBLE"
The best 5c. cigar on the market.

Other leaders : La Fameuse, La Maya, Grit, The Bird, Athena, Sharpshooter, Fascinator, Baby Pearl, C.F.S., etc.

These goods may be obtained from all the leading jobbers in Canada.

J. BRUCE PAYNE, - GRANBY, QUE.

FRUIT VINEGAR

I have pure Fruit Vinegar five years old, of choice quality, at a right price. Only a limited quantity of this age left. Place your order before it is all closed out. Write for samples and price. . . .

R. J. GRAHAM - BELLEVILLE, ONT.

Southwell's Whole Fruit Jams

Southwell's Jellies
In 1-lb. Clear Glass Jars.

Southwell's Bottled Fruits

Southwell's Orange Marmalade
In 1-lb. Glass Jars, 7-lb. Stone Jars or 7-lb. Tins.

Southwell's Candied Peels

Southwell's Drained Peels

The Perfection of

Olive Oil

Messrs. S. Rae & Co., of Leghorn, have made a specialty of the finest qualities of **LUCCA OIL** during the past half century.

We carry a full stock in all sizes :

Quarts, Finest Sublime
Pints " "
Half-Pints " "
Gallon Cans, Sublime
Gallon Cans, Finest Sublime

QUOTATIONS FOR THE ABOVE GOODS SOLICITED.

FRANK MAGOR & CO., Sole Agents for the Dominion. **16 St. John St., MONTREAL**

We have mentioned in preceding issues a few lines of our Fall imports in

DRIED FRUITS

WE make it our duty this week to enumerate the various lines we are offering at prices defying all competition. These Fruits have all been imported direct in the favorable time, and the trade is invited to benefit by the low prices at which they are now offered.

NUTS

Tarragona, in bags of 100 lbs.
Filberts, " Sicily," in bags of 200 lbs
Walnuts, " Marbots," in bags of 100 lbs.
Grenobles, " Mayettes," in bales of 220 lbs.
Pecans, " Polished," in barrels of 250 lbs.
Peanuts, " Extra," in bags of 100 lbs.

MALAGA RAISINS

Imperial London Layers, in 22-lb. boxes and 1/4 boxes.
Empire Clusters, in 22-lb. boxes and 1/4 boxes.

SULTANA RAISINS

Brand "A," fancy, in boxes of 25 lbs.
Brand "B," extra choice, in boxes of 25 lbs.
Brand "C," choice, in boxes of 25 lbs.
Brand "D," good quality, in boxes of 25 lbs.

CURRANTS

Provincial, in barrels of 300 lbs.
Provincial, in half-barrels of 200 lbs.
Provincial, in half-cases of 75 lbs.
Fine Vostizzas, in half-cases of 75 lbs.
Fine Vostizzas, in quarter-cases of 35 lbs.
Filiatras, in barrels of 300 lbs.
Filiatras, in half-barrels of 200 lbs.
Filiatras, in half-cases of 75 lbs.
Fine Filiatras, in barrels of 300 lbs.
Fine Filiatras, in half-barrels of 200 lbs.
Fine Filiatras, in half-cases of 75 lbs.

CALIFORNIA PRUNES

Empress Clusters, in 1-2 lb. boxes and ¼ boxes.

VALENCIA RAISINS

4-Crown Layers of following brands :
"ABEL," "GUARDOLIA," "ROGERS," "MERLE."
FineOff-Stalk of following brands :
"ABEL," "ARANDA," "ROGERS," "ARGUIMBAU."
Selected of following brands : "ROGERS," "ARGUIMBAU."

CALIFORNIA RAISINS

Loose Muscatel, 2-Crown.
Loose Muscatel, 3-Crown.
Loose Muscatel, 4-Crown.

SPANISH RAISINS

Loose Muscatel, "CHOICE."
Loose Muscatel, "FANCY."

Prunes, Austria "BOSNIA" brand in boxes, each 55 lbs.
Prunes, Atlas Letter "A" brand in boxes, each 55 lbs.
Prunes, Atlas Letter "D" brand in boxes, each 55 lbs.
(To arrive about middle of November.)
Prunes, "FRENCH," "DUFOUR" brand in boxes, each 50 lbs.
Prunes, "FRENCH," "DUFOUR" brand in boxes, each 28 lbs.

ELEME FIGS.

Layers, "3 Stars" in boxes, each 10 lbs.
Layers, "3 Stars" in boxes, each 15 oz.
Layers, "3 Stars" in boxes, each 13 oz.
Layers, "4 Stars" in boxes, each 10 lbs.
Layers, "6 Stars" in boxes, each 10 lbs.
Layers, "6 Stars" in boxes, each 20 lbs.
Natural, with top "Layers" in boxes, each 10 lbs.
Natural, with top "Layers" in boxes, each 20 lbs.
Natural, with top "Layers" in boxes, each 60 lbs.

PEELS

Orange, brand "BATGER."	Lemon, brand "L. M. C."
Orange, brand "C. & B."	Lemon, brand "CORSICAN."
Orange, brand "L. M. C."	Citron, brand "L. M. C."
Orange, brand "CORSICAN."	Citron, brand "CORSICAN."

Assorted cut and pressed peels "BATGER" in 1-lb. boxes.
6 dozen per case.

We think with such an assortment we can meet all demands, and our prices have been cut so low that we are assured to give full satisfaction to our numerous patrons.

LAPORTE, MARTIN & CIE.

Wholesale Grocers

Montreal

would be paid. Alsike covers a wide range in qualities this season, prices varying from $3 to $4.50 per bushel. Timothy, in sympathy with American markets, runs from $1 to $1.25 per bushel.

FISH.

The market is fairly good all round. Finnan haddie is in good demand, the price having fallen ½c. Pike has also fallen in price. We quote: Pickerel, 6c. per lb.; pike, 4c. per lb.; whitefish, 7c.; trout, 6½c.; perch, 3c. per lb.; fresh herring, 3½c. per lb.; haddies, 6½ to 7c. per lb.; Labrador herring, $5.75 to $6 per bbl. and $3.25 per half-bbl.; split herring, $5 per bbl. and $2.75 per half-bbl.; boneless fish, 3½ to 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg; ciscoes, 75c. to $1.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Market generally is firm. Wheat is quite strong, a rise of 2c. having taken place during the last week. We quote: Winter wheat, 83c.; No. 2 red, 83 to 84c. at outside points; freights to Toronto are about 3 to 5c.; barley, 27 to 31c.; peas, 44 to 45c.; oats, 20 to 23c., Toronto freights, and No. 1 hard wheat is quoted at $1, Toronto freights.

FLOUR—The demand is good. Prices have advanced in sympathy with the price of wheat. We quote in carloads on track at Toronto: Manitoba patents, $5.40; Manitoba strong bakers, $5; Ontario patents, $4.50 to $4.80; straight roller, $4.20 to $4.25, Toronto freights.

BREAKFAST FOODS—We quote: Standard oatmeal and rolled oats, $3.30 in bags and $3.40 in bbls.; rolled wheat, $2.75 in 100-lb. bbls.; cornmeal, $2.50; split peas, $3.25; pot barley, $3.

SALT.

Business would be brisk now if railroads could haul all goods ordered. We quote: Carload lots, $1 per bbl., and 65c. per sack; less than carload lots, $1.05 per bbl., and 70c. per sack. At the wells we quote: F.O.B.. barrels, 70c.; sacks, 50c.

PETROLEUM, ETC.

Business is fairly good this week. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 14c.; carbon safety, 16½c.; Canadian water white, 17c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

Clover honey has advanced ½c.

Currants are 6d. dearer in Patras.

Shoulder hams and rolls have dropped ½c. per lb. in price.

Dressed hogs have declined 25c. for both light and heavy stock.

There has been an all-round advance of 10 to 20c. per bbl. in flour.

According to mail reports from Liverpool, the receipts there of Valencia raisins from the beginning of the season to Oct. 12 amounted to 2.987 tons, against 1,806 tons for the same period last year.

Mr. P. C. Larkin shipped one of his "Ideal" tea packers to Buenos Ayres this week.

Cables to J. L. Watt & Scott, and E. Fielding, quote an advance of 3s. per cwt. in natural figs in bags.

The crop of Naples walnuts is reported to be small, but of fine quality. The crop is later than in former years.

Advices from Smyrna report a very firm market there for Sultana raisins, the stocks having been greatly reduced by the demand of consuming markets, and the prospects point to maintenance of present prices.

According to mail reports, receipts of currants at Liverpool to Oct. 12 amounted to 9,012 tons, against 5,688 tons for the same period last year. The estimated stock in bond in Liverpool on Oct. 12 was 4,628 tons, as compared with 3,700 tons on the same date in 1896.

QUEBEC MARKETS.

MONTREAL, Nov. 4, 1897.

GROCERIES.

THERE has been a fair volume of trade transacted in general groceries during the week, and values, as a general thing, exhibit no change. Sugar is steady, though the competition of cheap German granulated is becoming a strong factor of the situation. Syrups are steady, and with light stocks in first hands, and indications of increased demand from jobbers, firmer values are looked for in molasses. Spices are firm, and the coffee market is unchanged. The same applies to rice, while in tea jobbers have been around the market for supplies, and show more disposition to buy than heretofore. The tendency of the staple is very firm. Dried fruits are steady and unchanged from a week ago.

SUGAR.

In spite of easiness outside both in raw and refined there has been little change in the position here. This is not surprising, considering the fact that Canadian prices on refined have been all along away below those in the United States. There is a fair demand for the season, and the volume of business doing is considered satisfactory. Values here in a jobbing way range from 4 to 4⅛c., according to quantity, on granulated, and yellows 3⅜ to 3¾c. as to grade. If the proposed Dominion agreement is confirmed it may mean some advance in the price, but nothing will be decided in this connection for a week or so. Outside advices this week reflect little change, the market for raws continuing heavy. Mr. Licht's estimate of the total production in Europe is 98,500,000 cwt., of which Germany produces 38,500,000 cwt.

SYRUPS.

There is no new feature in syrups. Stocks in refiners' hands are very small and the market remains quiet with prices fully maintained at 2⅜ and 2½c. as to grade and quantity.

MOLASSES.

No actual change is to report in the molasses market. Enquiry in a wholesale sense is limited, but the demand in a jobbing way is more active than it was, and stocks in second hands are said to have melted away perceptibly during the past ten days. As they were lighter than usual a demand from first hands should follow as a natural result. Supplies here also are of limited compass, and prices are firmly held with the possibility of advances, as they cannot be replaced at the same cost. We quote Barbadoes 25 and 26c. in a jobbing way.

RICE.

There is a fair demand for rice, but jobbers being pretty well stocked up the volume of trade is not heavy, though it is of a steady character. In sympathy with foreign advices the tone continues firm. We quote: Crystal Japan, $5.00; standard B., $3.50 to $3.75; Patna, $5 to $5.50; Carolina, $6.75 to $7.75; choice Burmah, $4 to $4.25; and Java kinds, $4,25 to $4.50.

SPICES.

The strong feeling in pepper is the chief fact of the situation, no new supplies of white pepper being obtainable under 15c. in round lots. Jobbing demand for all kinds of spice is of a fairly active character, We quote: Black pepper, 10 to 12c.; pure white, 17 to 20c., as to grade; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar (French), 25 to 27c.; allspice, 12 to 14c.; and nutmegs, 50 to 90c.

COFFEE.

There has been little change in the coffee market, and a moderate business is doing at quotations. We quote: Maracaibo, 17 to 18c.; Rio, 11 to 12c.; Santos, 13 to 14c.; Mocha, 24 to 25c., and Java, 24 to 25c.

TEAS.

The tea market since last report has been more active, as jobbers have shown more disposition to operate, and as they have advanced their bids some business has been put through. In fact, more activity is confidently predicted, as stocks in second hands are pretty generally admitted to be light. Pingsueys were wanted during the week, and 350 package lots of Japans changed hands at 16c., while Congous were placed at 15c. and some lots at 16c., the same invoices being offered the previous week at 15 to

There's Comfort in the Cup

"That cheers but not inebriates"—these November days.

ARE **YOU** KEEPING PACE WITH THE SEASON'S WANTS?

3 Concentrated Values

3 SPECIALS

Sources of satisfaction:

3 PURITY—UNSURPASSED CUP RESULTS—A GOOD PROFIT.

"KOLONA"

Pure Ceylon Tea

"CRUSHED" COFFEE } JAVA and MOCHA

Bensdorp's "ROYAL DUTCH" COCOA

THE EBY, BLAIN CO., LIMITED

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO

Crockery Glassware

A FEW SPECIALTIES FOR NOVEMBER.

"Laurel" Dinner Set, 97 pieces.

We have the above new and beautiful shape in three colors—Pink, Brown and Pencil—made in a superior quality of Semi-Porcelain.

A specialty in the latest designs and shapes of Chamber Sets from the celebrated makers, J. & G. Meakin, Limited, Wedgwood's, Furnival's Limited, and Doulton's Ware.

A complete line of the newest and latest designs of Cut and Pressed Glassware always in stock.

The John L. Cassidy Co., Limited, - Montreal.

15½c., with no takers. We quote: Young Hysons, 14 to 18c. for low grades, 25 to 28c. for mediums and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums and 25 to 55c. for high grades; Japans, 15½ to 21c. for mediums and 28 to 40c. for high grades; Indians and Ceylons, 17 to 20c. for mediums and 35 to 65c. for higher grades.

CANNED GOODS.

There is little change in the situation. A fair jobbing demand is experienced, but jobbers are doing little buying, as they consider that they have enough to carry them along for some time yet. We quote: Tomatoes, 80 to 90c.; corn, 60 to 75c.; peas, 75c. to $1.25; peaches, $1.75 to $1.90 for 2's; raspberries, $1.50 to $1.90; strawberries, $1.75 to $2, according to brand and quality; cherries, $2.30; apples, 3's, 95c.; gallons, $1.65 to $1.75; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.25 to $1.45; "Clover Leaf," $1.25 to $1.45; "Lion," $1.25 to $1.40; Lowe Inlet, $1.20, in tall tins; canned mackerel, $1.25; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.30; lobsters, $11 per case; French sardines, $10.25 to $11 for extra brands; ordinary brands, $8 to $9; Canadian brands, $4.25.

DRIED FRUIT.

There is no change in Valencia raisins, but there is a fair jobbing enquiry for prompt and future shipment at steady prices. We quote: Off-stalk, 4½c.; fine do., 4¾ to 5c.; selected, 5¾ to 6c., and 4-crown layers, 6¾ to 7c. To arrive this month jobbers are quoting a fraction less money, but for prompt shipment the above figures hold.

The firm tone is maintained on California fruit, and for prompt delivery last week's quotations still govern, viz., 2-crown, 5½c., 3-crown, 6½c., and 4-crown, 7¾c.

The currant market is very firm, and though sales are being made at former prices for goods now in stock jobbers demand an advance on stock to arrive this month. We quote: Patras, half-cases, 6¼c.; Filiatra, do., 5¾c.; do. half-bbls, 5½c.; do., bbls., 5⅜c. Provincials, 5c. in bbls., 5⅜c. in cases, and 5½c. in half-cases, and Vostizzas, half-cases, 8c.

Loose muscatel Malaga raisins are offered at 6 to 7c. Layers and clusters are steady, ranging from $1.35 to $4, according to brand and package.

French prunes exhibit a very firm feeling, and on the small sizes an advance of ½ to ¾c. is demanded for fresh shipments. No quotations are obtainable from primary markets on the large sizes. No new French prunes are yet in stock, but for stock to arrive this month 4¼c. is asked. The Carlisle City brought in the first shipment of new Austrian prunes, which range from 6 to 7c., according to size. California prunes are firmly held, as quoted last week: 40 to 50s., 9¾ to 10c.; 50 to 60s., 8¾ to 9c.; 60 to 70s., 8¼ to 8½c., and 70 to 80s., 7½ to 7¾c.

Evaporated apricots are firm and selling at 11½ to 12c.

Peels continue strong, as quoted last week citron being offered at 16c. on spot, but fresh supplies cost more money.

Figs are offering at 9 to 10c. in 14-oz. boxes, 10 to 11c. in 10-lb. boxes and 4c. in bags.

NUTS.

Business in nuts is quiet on the whole. Sicily filberts are offered at 7c., Grenoble walnuts at 10c., Terragona almonds at 8c. and Valencia shelled almonds at 21 to 22c.

DRIED APPLES.

There is no change in dried apples, business ruling quiet and prices unchanged at 3 to 4c., while evaporated are held at 5½ to 6c.

APPLES.

There is a good demand for apples, and under the light supplies values rule steady. Firsts are held at $3 to $4 per bbl.; seconds, $2.50 to $3, and inferior, $1.50 to $2.

GREEN FRUIT.

Green fruit is moderately active for all lines, and prices are generally steady. We quote: Lemons, $2.50 to $3 per box; Jamaica oranges, $8 to $8.75 per barrel; bananas, $2.25 per bunch; California peaches, $1.75 to $2 per box; Canadian do., 40 to 50c. per basket; Canadian pears, $2 to $5 per bbl.; Almeria grapes, $5 to $5.50 per cask; do. California Tokays, $2.25 to $2.50 per crate; cranberries, $7.50 to $8 for Cape Cod, and $6 to $6.50 for Nova Scotia, per bbl.

COUNTRY PRODUCE.

EGGS—The egg market continues steady and a good business in pickled for export has been transacted. We quote: New-laid, 15 to 15½c.; choice candled, 12 to 13c., and culls, 10 to 10½c. per dozen, in round lots.

BEANS—There was no change in beans; the demand was quiet to-day at 80 to 90c. for primes, and at 95c. to $1 for choice hand-picked per bushel.

HONEY—Business in honey was very quiet and values were steady. We quote: Clover comb at 10 to 11c.; bright extracted at 7½ to 8½c., and dark at 5 to 5½c.

POTATOES—There is little doing in potatoes and the market rules quiet and steady at 45 to 50c. per bag, in car lots.

PROVISIONS.

The demand for provisions was slow to-day and trade was quiet, but prices show no change. We quote: Canadian pork, $15 to $16 per barrel; pure Canadian lard in pails, at 7½ to 8c., and compound refined at 5½ to 5¾c. per lb.; hams, 12 to 14c.; bacon, 12 to 13c. per lb.

FLOUR AND MEAL.

The flour market has exhibited some irregularity during the week, but on the whole values are firm in tone and Manitoba millers have advanced their prices 15c. per bbl. over last week's range. We quote: Winter wheat, patents, $4.75 to $5; straight rollers, $4.35 to $4.50; bags, $2.10 to $2.20; best Manitoba strong bakers', $5.15; second do., $4.65, and low grades, $2.80; Hungarian patents, $5.55.

The meal market was without any change. We quote: Rolled oats, $3.40 to $3.50 per barrel and $1.65 to $1.70 per bag: standard meal, $3.30 per barrel and $1.60 per bag.

In feed business is active, and prices are maintained. We quote: Ontario bran at $11, and shorts at $12 per ton, bulk; Manitoba bran, bags included, at $11.50.

BALED HAY.

A fair trade was done in hay, but the supply is far in excess of requirements and prices have an easy tendency. No. 1 sold at $10.50; No. 2 at $8 to $8.50 per ton, in car lots, on track.

CHEESE AND BUTTER.

There is no let-up to the decline in cheese. This was demonstrated at the wharf Monday morning, when 6,000 boxes were sold at 7½ to 7¾c., the outside price being made only in a few cases. It is quite true that the offerings were all October make, but even allowing that this was so, a clean slump of ½ to ¾c. per pound since the previous Monday is enough to dishearten even the most sanguine. Enquiry over the cable gives no sign of life and current daily business is of small dimensions, being confined to a process of averaging up, dealers who have dear goods on hand acquiring sufficient cheap stock to even up for the higher priced. Buyers in Great Britain are evidently nervous regarding the possible strike of the cotton operatives, and the effect it will have on the demand. In addition they have got enough to get along with for the time being, and both these circumstances tend to confine demand to immediate necessities. There was little trading on spot, aside from the boat goods, and values have a wide range, owing to the great difference between buyers' and sellers' views. On the average values were nominally ⅛c. lower than Saturday, and we quote: Finest Ontario Septembers, 8⅝ to 8⅞c.; finest Townships Septembers, 8⅜c.; finest Ontario Augusts, 8⅛ to 8¼c.; finest Quebec Septembers, 8⅛ to 8¼c.; finest Quebec Octobers, 7¾ to 7⅞c.

The only trading in creamery butter is on local account, local jobbers paying 18½c.

Bird Seed Points

Appreciate down weights, paper bags, twine, time, trouble, dirt, and other waste, and you'll educate customers to use packet bird seed instead of loose. Appreciate the peculiar properties protected by six patents, securing health, song, long life and active appetite to birds using Cottams Seed, and you'll never keep any other brand in stock. A bird's long life means a long bill for seed.

Cottams Seed is sold by all wholesalers.

ROYAL JUBILEE OIL

Is the Best Burning Oil in the Market.

ROYAL OIL COMPANY

SOLE MANUFACTURERS

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FRUIT, PRODUCE AND COMMISSION MERCHANTS,

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FRUIT

Large quantities are now being handled by

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WHOLESALE COMMISSION MERCHANTS

25 and 27 Church street, TORONTO, ONT.

Consignments promptly and carefully handled. All orders receive our best attention.

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FEARMAN'S

STAR BRAND F HAMS

Choice Canadian Pea Fed

Lean, Firm

Fine Flavor

For the BEST TRADE.

F. W. FEARMAN - HAMILTON

for moderate quantities. Exporters were not in the market to any extent, their bids being too low. They want finest fall creamery at 18c. now, and holders, while they have modified their views, are hardly prepared to accept this decline. There is still a fair quantity of stock remaining in factorymen's hands of the September and first half October make. We quote: Finest creamery, 18 to 18½c.; seconds, 17½ to 17¾c.; dairy butter, 14½ to 15c.

MONTREAL NOTES.

Manitoba grades of flour have been marked up 15c. per bbl. in this market during the week.

Valencia raisins on spot are held steady, but fractionally lower prices are quoted for future delivery this month.

Licht's estimate of the European sugar production is 98,500,000 cwt. of which Germany is credited with 38,500,000.

No quotations are obtainable on the larger sizes of French prunes from primary markets, and an advance equivalent to ½ to ¾c. is asked on the smaller sizes.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., Nov. 1, 1897.

THE week has shown fair business, though the dulness in lumber is making itself felt in general trade. Very few men are being sent into the woods compared with last year. This makes a very much less demand for such supplies as molasses, pork, beans, etc. It is said the cut this year will be at least a third less than that of last year. Potatoes have been a matter of interest during the last few weeks. Large quantities have been received here, and the market is rather easier. This is largely due to western potatoes coming into the Boston market and breaking the price there. In general lines there is little change as far as prices are concerned. Flour has been rather more active, owing to increased firmness. In spices there is an improved sale and prices tend upward. New dried fruit has been received freely during the week. Apples find but fair demand this fall, owing to high prices asked. Receipts from Nova Scotia are not large.

OIL—There is little to report. Any activity there is is confined to burning oil, and that to the shipping of orders previously booked. Lubricating oils are quiet. In

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.

$2.50 per case; 80c. gallon.

THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

BROCK'S BIRD SEED

is the standard by which all good bird seeds are judged To say it is equal to "Brock's" is the highest praise that can be bestowed. 1-lb. ½-lb. pkts. All wholesalers. See you get it.

NICHOLSON & BROCK - TORONTO

E. T. STURDEE

Mercantile Broker, Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

EGGS AND BUTTER

We are buyers of Choice Butter and Fresh Eggs. Highest prices paid. Correspond with us.

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Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,

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Our Sales of

SMOKED HAMS

have been very large. We will hold special prices good for a short time longer. . .

D. GUNN, BROS. & CO.

Pork Packers and Commission Merchants,

TORONTO, ONT.

Agents for A. Booth Packing Co'y, Baltimore Fresh Oysters. Nova Scotia and Portland Cured Finnan Haddies received daily.

HUGH WALKER & SON

Wholesale Commission Merchants

GUELPH, ONT.

Extra Fancy Malori and Sorrento Lemons, Bananas, Cocoanuts, Sweet Potatoes, Spanish Onions, Cranberries, Peaches, Pears, Apples, Grapes, etc.

Merchants should sell popular goods; goods that their customers know all about; goods that their clerks don't have to spend precious time talking up.

THAT IS WHAT

Enameline

The Modern STOVE POLISH.

is. Hundreds of thousands of Dollars are being expended yearly to educate the public in regard to Enameline. It sells on sight. It puts dollars into the pockets of dealers who handle it.

cod oil the firmer feeling continues. There is no large demand, but receipts are light. We quote: Best American burning oil, 17½ to 18½c.; Canadian water white, 16 to 17c.; Canadian, prime, 14 to 15c.; cod oil, 22 to 24c.

SALT—A cargo of Liverpool coarse was to hand this week, containing some 6,000 bags. The cargo of last week had supplied the more urgent demand, so that sale was less active than otherwise would have been the case. Another cargo is shortly expected, and after December 1 receipts by steamer will be regular. Prices are unchanged, but the feeling is easy. In Canadian salt there is nothing new. This salt has large, steady sale. We quote: Coarse, 47 to 50c.; Liverpool factory-filled, 85 to $1; Canadian fine, 90c. to $1 per bag; 5-lb. bags in bbls., $3 to $3.25; 10-lb. bags, in bbls., $2.85 to $3; butter and cheese salt, bulk, $2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, $2 per case of 2 doz.; rock salt, $5 to $6 per ton.

CANNED GOODS.—The strong feeling continues. Dealers find no trouble in getting the advanced prices. The trade here is short on gallon apples, for which there is sure to be a demand this year. In salmon there is quite a range in quotations on account of quite a quantity being carried over from last year which cost much higher than that imported this season and because of different grades in the market. As a rule, however, the prices quoted are lower than even the lower cost of this season warrant. Lobsters are scarce. Oysters as yet show very light sale. We quote: Corn, 70 to 75c.; peas, 75 to 90c.; tomatoes, $1 to $1.10; gallon apples, $2.20 to $2.25; corned beef, Canadian, $2.40 to $2.50; American, 2-lb. tins, $2.60 to $2.70; 1-lb. tins, $1.40 to $1.60; oysters, 2's, $2.10 to $2.20; 1's, $1.40 to $1.50; peaches, 3's, Canadian, $2.75 to $3; 2's, $1.75 to $1.85; American, 3's, $2 to $2.25; pineapple, $2.50 to $2.75; salmon, $1.10 to $1.20; lobsters, $2.50 to $2.60; haddies, $1.05 to $1.15; clams, $5 for 4 doz.; chowder, $2.50 to $2.75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUIT.—A good business is being done. In apples the high prices affect the sale. Receipts are away below last year. In oranges the best now on the market are Jamaica, the price of which is quite high. In lemons there is light sale. In Ontario fruit business is about over. A few grapes are still offered however. Malagas find better sale. Cranberries are good sale, with the native fruit in good supply. We quote: Lemons, $4 to $5.25; oranges, $6 to $8 per bbl.; apples, $3 to $4.50; bananas, $1.50 to $2; grapes, 25 to 40c.; Malaga grapes, $5 to $5.50; native bog cranberries, $5 to $6 per bbl., Cape Cod cranberries, $7 to $8 per bbl.; sweet potatoes, $3.25 to $3.50 per bbl.

DRIED FRUIT—This line is having more attention. New goods are coming to hand. Good stocks of Valencias are now here. New figs are to hand, and show splendid quality. The pound boxes are much better than usual. Stock held is quite large. New California raisins will soon be here. Stock bought to arrrive is small. The same is true of prunes. In prunes and evaporated fruits there should be a good demand this year on account of the high price of evaporated apples. Stock of this last named is very light here, and prices are out of sight. Dried apples tend upward, but have limited demand. Currants are good stock and hold their price. The large demand continues to be for cleaned. Onions are plentiful. We quote: Valencias, 5½ to 6c.; California L. M., 3-crown, 7 to 7¼c.; London layers, $1.75 to $2; currants, cases, 5¾ to 6c.; bbls., 5¼ to 5½c.; cartoons, cleaned, 7¾ to 8c.; bulk, cleaned, 6½ to 7c.; prunes, boxes, 5 to 10c.; dates, 4½ to 5c.; dried apples, 3½ to 4c.; evaporated apples, 7 to 8c.; onions, $2 to $2.15 per bbl.; cocoanuts, $3 to $3.50 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 7½ to 9c.; Malaga loose muscatels, 6 to 6½c.; 4-crown L. M. Californias, 7¾ to 8c.; seeded muscatels, 1-lb. cartoons, 12 to 13c.; new Valencias, layers, 6½ to 7c.

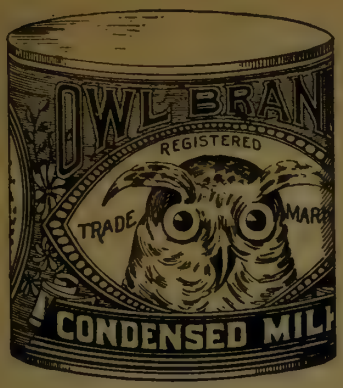
SUGAR—There is but fair business doing. Prices seem firm. We quote: Granulated, 4¼ to 4⅜c.; yellows, 3⅜ to 3¾c.; Paris lump, 5½ to 5¾c.; powdered, 5¼ to 5½c.

MOLASSES—The feeling seems easier as the season advances. The smaller demand than usual on lumbermen's account is much felt. Stocks are not large, and reports from outside points are favorable. Those holding stocks are sellers. The small cargo of Porto Rico mentioned in a previous report found much less demand than was expected. We quote: Barbadoes, 23 to 25c.; Porto Rico, 27 to 30c.; New Orleans, barrels, 28 to 30c.; Antiqua, 22 to 23c.; syrup, 36 to 38c.; St. Croix, 20 to 22c.; Demerara, 33 to 34c.

DAIRY PRODUCE—This is a quiet line. Butter is dull. A fair sale at a price for best stock, but it is in limited supply. Cheese is easier and local demand is not large. Stocks here, while not large, seem ample. Eggs are slow, except for strictly fresh, which find fair demand. We quote: Dairy butter, 15 to 17c.; creamery, 19 to 20c.; prints, 20 to 22c.; cheese, 10 to 10½c.; eggs, 13½ to 14c.

FISH—There is a good steady sale at firm prices. Receipts are not large. Dry cod fully hold last week's prices. In pollock the price is higher than for a long time, and on account of light catch is likely to remain so. Bay herring find ready sale. The price is steady, with stocks light. Bloaters and kippered herring are now being received and there is a steady sale. We quote: Large cod, $3.50 to $3.60; medium, $3.25 to $3.30; pollock, $1.55 to $1.60; bay herring, $1.40 to $1.50 per half-bbl.; smoked, new, 7½ to 8c.; shad, half-bbl., $4.50 to $5; boneless, 2½ to 4c.; cod, 6 to 6½c.; Shelburne, bbls., $2.75; half-bbls, $1.85 to $1.90; Canso, $5 to $5.25 per bbl.; do, half-bbl., $2.75 to $3; wolves, $2.25 to $2.50 half-bbl.; bloaters, 50 to 60c.; kippered herring, $1.

PROVISIONS—This is a line that also feels



There is no waste

Where Owl Brand Condensed Milk is used. It is absolutely pure and perfectly soluble. The sugar of milk found at the bottom of the tins (and which should be stirred up before using) is positive proof of its purity.

Canada Milk Condensing Co., Limited,
Antigonish, N. S.

The Club Coffee

Clubmen always want the best. That is how this Coffee gets its name. There are still a few towns unrepresented. Do you want a ***good thing ?*** Write

Ewing, Herron & Co.
Coffee and Spices
Montreal.

IF YOU HAVE NOT TRIED

"CEYLINDIA" T

Let us send you a sample Chest with your next order.

A TRADE WINNER.

GEORGE FOSTER & SONS
BRANTFORD, ONT.

Do you sell Sterling Pickles ?

If you do your customers get a thoroughly good pickle at a low price.

ONIONS, CAULIFLOWER, CUCUMBERS, MIXED, CHOW.

All in neat bottles suitable for family trade.

Write for prices to

T. A. LYTLE & CO.
Vinegar Manufacturers, **TORONTO**

California

Apricots

Choice bright fruit. Very low price.

WARREN BROS. & CO.
TORONTO.

BUY

Ivory Bar Soap

THE BEST MADE

Extra Choice

Hams Bacon
Pure Lard
Mess Pork

PARK, BLACKWELL & CO. Limited
Pork and Beef Packers,
TORONTO

KIELLER'S MARMALADE

1 AND 2-LB. POTS
4-LB. JARS
7-LB. TINS

A full shipment now in store.

PERKINS, INCE & CO.
TORONTO.

The EIGHTEEN NINETY SEVEN FAVORITE

"Since upwards a **Quarter Century,** we have used your exquisite Coffee Blends and won't use any other."—Extract.

the light demand for the lumber woods. Stocks of clear pork are still quite large, with price low, compared with present cost. Mess pork is firm with stock light. Beef has an upward tendency with fair sale. Hams are easier. Lard is also easier, though still well above the low price of a few weeks ago. We quote: Clear pork, $14.50 to $15.50; mess, $13 to $14; plate beef, $13.50 to $14; hams, 12 to 13c.; rolls, 9½ to 10c.; pure lard, 7½ to 8c.; compound, 6½ to 6¾c.

FLOUR, FEED AND MEAL—While there seems a firmer feeling in flour, dealers here are not free buyers, nor are stocks large. There is but a fair sale from store. Oatmeal shows a rather easier feeling. Cornmeal keeps low with good demand. Feed is very hard to get; there is not enough to supply demand; prices high. Beans seem to tend downward again. In oats there is fair sale at even prices. Market is being supplied largely from Ontario. Split peas are hard to get. Blue peas are easy. Hay, dull. Western grey buckwheat is freely offered. There is little beside yellow grown here. We quote as follows: Manitoba flour, $5.75 to $5.80; best Ontario, $4.90 to $5; medium, $4.75 to $4.80; oatmeal, $3.65 to $3.70; cornmeal, $1.90 to $2.00; middlings, car lots, in bulk, $16.50 to $17.00; bran, do, $15.50 to $16; hand-picked beans, $1.10 to $1.15; prime, 95c. to $1.00; oats, 34 to 36c.; hay, $11.50 to $12.50; barley, $3.15 to $3.25; round peas, $1.00; split peas, $3.25 to $3.30; yellow eye beans, $1.75.

ST. JOHN NOTES.

Robert Parkins has taken over the sausage business of Dunn & Co.

Large shipments of figs were received by the city dealers this week from Antoine Solari.

F. H. Tippet & Co. have been appointed agents for "Maypole" soap. This soap is used as a dye.

Game is very plentiful in the Lower Provinces this fall. It is said one hundred moose have been shot in Nova Scotia this season.

Tan bark, which is quite a large industry in this province, is low at present, lower than ever known, being worth but $4.50 per cord.

A. C. Smith & Co., commission merchants, West End, St. John, who do a large business in oats, feed and hay, are building a new warehouse 200 x 40 feet.

The giving in St. John for the Windsor people who suffered such a heavy loss by fire has been very generous. Mr. W. W. Turnbull, of the late firm of Turnbull & Co., gave $150. This is but one of the large money gifts, besides which large quantities of provisions and clothing were sent.

Mr. N. M. Markwell, president of the Boston Molasses Co., was in the city this week, and in company with the local representative, J. Hunter White, called on the wholesale trade.

Nova Scotia farmers are, where they have apples, getting a handsome profit. Gravensteins bring $3 to $3.50 freely right where grown. Winter fruit will be high. The export from the province last season was 400,000 bbls. This year, at the outside, it is not expected to reach one-quarter that quantity.

A GROCERY ASSIGNMENT.

It was announced Tuesday morning that the old and prominent grocery firm of Dufresne & Mongenais, No. 221 St. James street, Montreal, had consented to assign. The matter, which will be greatly regretted by Montrealers, was not altogether unexpected, as for several days past it has been rumored that an assignment was almost inevitable.

The culmination came on Tuesday morning, when Mr. J. B. Amadee Mongenais, the remaining partner in the firm, consented to assign at the instance of Hudon, Hebert & Cie., Mr. Charles P. Hebert being appointed provisional guardian.

What the liabilities are is not known at the present time, and though they are quite large it is thought likely that Mr. Mongenais' friends will come forward to his assistance, and in some manner straighten out so that the firm may continue.

The firm is one of the oldest in Montreal, and previous to 1876 did business under the title of Dufresne & McGarity. In May of that year this firm failed, and after a settlement was effected the business was continued under the present style, Mr. Mongenais buying an interest. It is only a few months since ex-Ald. J. M. Dufresne, the senior member of the firm, passed away.

AMONG THE RETAILERS.

McLean & McKay, general merchants, Underwood, report business rushing.

C. E. Mahon, grocer, of Paisley, has sold his stock and business to I. McClure.

Jas. Piesi, grocer, of Southampton, has added a fine new stock of dry goods to his business.

A. J. Campbell, late of Malcolm, who recently purchased the business of Ballantyne Bros., Tiverton, is booming.

S. F. Milligan, of Clifford, formerly school teacher, has opened out a nice new stock of groceries and provisions in Clifford.

LATE ADVERTISEMENTS.

[The following items arrived too late for insertion in the regular advertising space. Reading notices inserted in this column at 5c. per word.]

Robert Greig & Co.: "The month of October has been the biggest and most satisfactory in our business experience."

Say Lucas, Steele & Bristol: "'Shinon' glass and silver polish is just as fine a seller as the metal polish. Everyone pleased with it."

Rutherford, Marshall & Co.: "Parties holding or looking for dairy or creamery butter would do well to communicate with us, as we are daily receiving and shipping large quantities."

W. H. Gillard & Co. report their sales of "Diamond" and "Special Label" baking powders to have increased largely during the past year, and large shipments have been made to the Lower Provinces.

The Eby, Blain Co., Limited: "Crushed Java and Mocha coffee is in brisker demand than ever, many grocers finding it the best line to handle to ensure full aroma and perfect drinking quality without evaporation while in stock."

The Eby, Blain Co., Limited: "Kolona Ceylon tea has acquired a leading and permanent position among the trade. Not only are its sales increasing with our regular customers, but we are daily adding to their number in Ontario, Quebec and the Northwest."

PRINCE EDWARD ISLAND NOTES.

The potato market is rather easier, prices in Boston and Newfoundland having fallen off. The crop is hardly as large as last year, but quality is good.

Eggs are being shipped freely both to Montreal and to the English market; the price on the Island is about 12c. Large quantities of cheese are still being shipped to England, about one thousand boxes going forward last week. T. J. Dillon, of Charlottetown, is the principal shipper.

Both oysters and cranberries are moving freely. The price of oysters ranges from $2.50 to $3 per bbl. Fair quantities of butter are being shipped by the creamery at Summerside to the West Indies. It is packed in sealed tins.

The movement in sheep and lambs is large. One of the buyers out for S. H. Jones, of Summerside, last week bought two thousand.

PERSONAL MENTION.

Mr. R. S. Tyus, representing the Church & Dwight Co., manufacturers of "Cow" brand soda, visited the office of THE CANADIAN GROCER this week

Millar's Paragon Cheese

THE IDEAL FANCY CHEESE

First on the Market

First in Quality

Recognized at once by all who try it as incomparably the best of its kind.

AGENTS
FRANK MAGOR & CO. Montreal
A. E. RICHARDS & CO. Hamilton
JOSEPH CARMAN Winnipeg

T. D. Millar Cheese Company
INGERSOLL, ONT.

Pickles.

1897 CROP NOW READY FOR SHIPMENT

Sweet Pickles
Dill Pickles
Extra Spiced Pickles

For sale by
Hudon, Hebert & Cie., Montreal.
H. P. Eckardt & Co., Toronto.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE always bear this Keystone trade-mark.

H. J. HEINZ Co. KEYSTONE PICKLING & PRESERVING WORKS TRADE MARK PITTSBURG, U.S.A.

MOLASSES FOR CATTLE.

THE SOCIETY OF ARTS JOURNAL states that: "An interesting report has recently been made by H. M. Consul at Stettin, on the subject of feeding cattle on molasses, and the advisability of mixing it with peat dust or 'mull' for that purpose. The method of fattening cattle and sheep by feeding them with molasses has for a few years past been largely experimented on by agriculturists in Germany. One of the difficulties which had to be overcome was that of obtaining the raw molasses with 50 per cent. of sugar remaining in it, in consequence of the molasses being subjected to a further process for the extraction of the sugar, after passing out of the original factory.

"Another question of even greater moment was the difficulty of finding a proper medium with which to mix the molasses in order to counteract the purging effect which molasses alone, or in conjunction with some other feeding stuffs, exercises on cattle when fed with it even in small quantities.

"It is found that the molasses, which have up to the present been in the German market, contain injurious salts, which are prejudicial to the health of beasts. The latter difficulty has apparently been met (although some are of a contrary opinion) by a mixture of molasses with a dust (mull) obtained from the moss-turf (peat). The moss-turf—from which the dust or mull is obtained by being torn up or teased out by a machine for making moss litter, called a 'wolf'—is taken from the upper strata of high-lying peat moors, and consists largely of the dried but non-decomposed fibre of the sphagnum cuspidatum, and the eriophorum latifolium. The acids contained in the moss-turf, more especially the humic acids, neutralise the salts of proteine of potassium held by the molasses, and render them harmless; the action of the mull being to counteract the severe purging caused by the molasses alone, which is the chief objection to its use as a fodder.

"It is recommended by experts that molasses-mull-fodder should first be given in very small quantities, and gradually increased to the following amounts: Fattening cattle, 6 lbs. per head daily; milking cows, 5 lbs.; horses, 3 lbs.; sheep, for fattening, 1½ lbs.; sheep, 1 lb.; pigs (per 100 lbs. live weight) 1 lb.

"The following are the advantages stated by experimenters to accrue from the molasses-mull-fodder. It is 50 per cent. cheaper than the best fat-producing food, and yet equal in nourishment. It tends to keep the animal in health, helps the digestion, and whets the appetite. It is almost equal in nourishment to, and a good substitute for bran. It prevents colic and other sickness. It gives a glossy healthy appearance to the skin. In consequence of the large proportion of sugar it contains, it acts as a stimulant, and increases the working capabilities and stamina. With proper and careful use for milk cows, it increases the production of milk while improving the quality. When used for fattening it increases weight and improves the flavor of the meat. It lessens the expenses of the farmer both in respect to fodder and as a manure, the large proportion of alkali in the molasses being specially advantageous in the latter. It will keep stored for an unlimited time."

NEW WHOLESALE HOUSE.

St. John is to have a new wholesole grocery house, the first for some time. Jones & Schofield is the name of the firm. The first name in the firm is Simeon Jones, Jr., son of one of our wealthy citizens, and who was with the wholesale house of Geo. S. de Forest & Sons. The other partner, Fred Schofield, is the son of Mr. Geo. Schofield, manager of the Bank of New Brunswick. Joseph Rainnie, book-keeper for Geo. S. de Forest & Sons, goes with the new firm.

A shipment of Brazil nuts has just been received by H. P. Eckardt & Co.

BUY THESE GOODS

Why? They will make you money. They are all trade winners. They don't require Premium to make them sell. Quality is their greatest advertisement. Their sales are increasing daily. What better could you want?

For sale by all leading Wholesale Grocers.

Manufactured by **THE ALPHA CHEMICAL CO., BERLIN, ONT.**

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

THE WM. RYAN CO., LIMITED, have special orders for creamery butter in 1-lb. lots, and are willing to pay a fancy price.

T. Kinnear & Co. have Canadian kippered herrings in stock.

New Tarragona almonds are in stock with the Eby, Blain Co., Limited.

Beardsley's shredded codfish is in stock with the Davidson & Hay, Limited.

Batger & Co.'s crystalized peels are in store with the Eby, Blain Co., Limited.

D. Gunn, Bros. & Co. have an active demand for small hams and short rolls.

Perkins, Ince & Co. have a large shipment of Rio coffee, assorted grades, arriving.

Barataria Shrimps and Cove oysters are in stock with the Eby Blain Co., Limited.

Robert Greig & Co.'s "Crown" extracts are in great demand these days with the best trade.

The Davidson & Hay, Limited, have just received a large shipment of Brand's sauce, "A 1" brand.

New season's Ceylons and Assam Pekoes are arriving this week for the Davidson & Hay, Limited.

Warren Bros. & Co. are offering evaporated apricots at prices below those ruling for evaporated apples.

Several large shipments of Buchanan's candied peels have been landed lately by Robert Greig & Co.

The Dawson Commission Co., Limited, are expecting a car of oranges this week direct from Mexico.

The Eby, Blain Co., Limited, report that they have already sold one car of California evaporated fruits and are daily expecting another, consisting of prunes, all sizes from 30-40's to 90-100's, silver prunes, golden and egg plums, peaches and apricots, in boxes and 1-lb cartoons.

T. Kinnear & Co. have in stock California prunes in 25-lb. boxes, all sizes from 40-50's to 90-100's.

The Davidson & Hay, Limited, report the arrival of a fresh shipment of "Camellia" pancake flour.

Leporte, Martin & Cie. are repeating their ad. this week for the benefit of interested parties. See centre of paper.

D. Gunn, Bros. & Co. are doing an active trade in 1-lb. creamery lots at, they report, 1c. lower than general quotations.

Robert Greig & Co. are quoting close prices on Valencia shelled almonds and Grenoble shelled walnuts to arrive.

T. Kinnear & Co. are in receipt of a shipment of 3 and 4-crown California loose muscatel raisins; also seeded raisins.

W. H. Gillard & Co. invite inspection and test of their Ceylons and Japans, of which they have a large and well selected range.

The Eby, Blain Co., Limited, have received their fall importation, comprising a full assortment of Crosse & Blackwell's goods.

Burnham's Jellycon, Royal Salad Dressing, and Robinson's groats and barley are in stock again with Lucas, Steele & Bristol.

Warren Bros. & Co. have a large shipment of Sultana raisins arriving this week. The quality is reported choice and the value good.

Laporte, Martin & Cie. are offering at close figures vinegar in draught, also in 1, 2 and 4 imperial gallon jars, for immediate delivery.

Orange marmalade, "Seville" brand, put up specially for W. H. Gillard & Co., is this year reported to be better than ever. It is put up in 7-lb. pails, 6 to a crate.

Parties holding small quantities of apples may have them stored with the Dawson Commission Co., Limited, who have good storage facilities.

"We have 3 grades of raw sugars, 6 of yellow and 5 grades of granulated, which we are now offering at bargain prices," write Laporte, Martin & Cie.

Lucas, Steele & Bristol have a large assortment of early Japans, special lines, ranging from 16 to 19c. Their "Golden Key" brand is just in store.

The Eby, Blain Co., Limited, are quoting special prices for Georgian Bay herrings in 100-lb. kegs, f.o.b. Midland, for which they have the exclusive sale in this market.

Attention is called to Lucas, Steele & Bristol's advertisement. It is a pity the firm had to put forward in such a prominent way their well-known trade mark.

"We have sold the greater portion of the 500 bags of Singapore tapioca, advertised by us in THE CANADIAN GROCER last week, and have another consignment on the way," say the Eby, Blain Co., Limited.

C. H. Peebles, a prominent Hamilton grocer, speaking of Shinon, says: "I did not take much stock in the stuff at first, but I feel now it is the best shiner I ever saw. Just look at these scales."

MATCH OF A MATCH MAN.

The head office of the E. B. Eddy Co., Limited, Hull, appears to be a good place for matrimonial matches, as well as parlor matches. Twice within a period of two weeks has there been a marriage among the members of the staff. The second victim of what one member of the staff termed a fatal result of courtship is Mr. Alexander Burnett, who has had charge of the advertising department of the Eddy Company for some years. The bride was Marguerite, widow of the late Willie Howe, of the Department of the Interior, Ottawa. The marriage ceremony was performed in Montreal. Mr. Burnett is well known throughout Canada, and THE CANADIAN GROCER joins with them in tendering congratulations.

Ceylon India

May well clasp hands on the success their teas have attained in the markets of the world. They have practically forced out China Teas in Great Britain. In **Canada** *and the United States they are displacing China and Japan Teas as well. The Japanese Government is alarmed at the outlook and strenuous efforts are being made to regain the lost ground,* **But** *the* **Quality, Purity** *and* **Cleanliness** *of Ceylon and India Teas are hard to overcome, and these teas will Rule In Canada as they do wherever once introduced.*

If you have never tried Ceylon or India Teas, DO SO.

MANITOBA MARKETS.

WINNIPEG, Nov. 1, 1897.

WITH regard to the wheat situation, the whole country is practically paralyzed for want of cars. Prices have advanced from 3 to 4c. during the week, and the current price to farmers is 80c. per bushel. Farmers, having finished fall ploughing, are delivering wheat freely. Sample continues extra, and from 75 to 80 per cent. of the crop will grade No. 1 hard. The new arrangement with regard to sugars seems to be working fairly well. On lots under 250 barrels there is a discount of 2½ per cent., lots of 250 barrels and over, discount of 3½ per cent. The only people likely to complain are the refiners, as their agents here have to carry very heavy stocks to meet the demand for 250-barrel lots, and these stocks are taxed in Winnipeg. Trade on the whole is good and payments fairly well met. The weather is growing colder and this will tend to improve trade. There are a few changes of interest to report for the week. In green fruit there is a very decided change in this market, several new lines being in while some of the others are out entirely. Peaches are out of sight for this season; tomatoes, ditto. No more Concord and Red Rogers grapes will come forward and the stocks here are being very rapidly cleared out. Probably owing to unusually warm weather in the east the winter apples arriving from Ontario have not been in very satisfactory condition and it is thought American goods will be the safest for another month. However, Ontario winter fruit is arriving in great quantities at Fort William. Jamaica oranges are in and are a particularly fine sample. Price, in cases, $6.50 to $7 and in barrels, $13. Malaga grapes, medium weight, $8; heavy do., $8.50; California Tokay grapes, $2.75 to $3. Bananas—Few vessels have escaped the quarantine and these are selling at fancy prices. Lemons continue a good sample and are ranging from $5 to $5.50 per case. Cape Cod cranberries are not very plentiful and readily bring $13 per barrel. Arkansas and Missouri apples, $2 to $2.50 per barrel; Ontario winters, by carload, $4.25; in jobbing way, $4.50. Some dealers here are holding off until they feel more assured of the keeping qualities of the Ontario apples.

FISH—We are just beginning to have a market in this line. Finnan haddies are selling at 11c. and oysters at $2.50 per gallon.

EVAPORATED FRUITS—Apples are now being offered in limited quantities, some two or three cars of California evaporated stock having been sold in this market; the goods turned out much better than anticipated. Dried apples seem scarce and are only offering in very small quantities. Evaporated apples are jobbing here at 10½c., while no price has yet been fixed for new dried.

PRUNES—Prunes are about the same, namely 6 to 8c., according to size. Of course, all these goods are California, no Bosnia prunes having reached this market as yet, nor are they likely to do for some time. Evaporated raspberries, 18c.; fancy peeled peaches, 15c.; fancy unpeeled, 11 to 11½c.

DRIED FRUITS—In raisins, the market is firm and prices of Valencias unchanged. Fine off-stalk, $1.70 to $1.75, according to brand. Some new California muscatels have arrived and have turned out better than anticipated; price, 6½c. per lb. Figs of cooking variety not in; a few cases of Elemes have arrived, but quality is not suitable to first-class trade; they sell at 14½ to 15½c. Currants, cases, 6¾ to 7c.; barrels, 6½ to 6¾c.; no fancy Vostizzas in the market.

NUTS—Everybody wants Grenoble walnuts, but, as none are in the market, everybody has to go without. From latest advices it looks as if these nuts would not reach this market before December 1. Old stock is entirely cleared out, and it is doubtful if there is such a thing as a bag of Grenoble walnuts in Winnipeg. Tarragona almonds continue at prices last quoted, 11 to 11½c. Cocoanuts of a very extra quality are selling at $1 per doz. Ontario chestnuts, 15c. per lb.

RICE—Market about same. Japan not offering to any extent. Principal sales have been in Rangoon and China at 4¾ to 5c. per lb.

SYRUPS—Market strong and fairly active. A Montreal refinery is showing a nice fancy article, but the price is still a shade too high. Fancy bright stock is worth 3 to 3⅛c. per lb. according to size of package.

CHEESE—Market a little easier owing to Ontario offering at fairly reasonable rates.

BUTTER—Creamery, no stocks being held and almost all factories closed. Highest price paid, 20c. Dairy, not much moving, but now plowing is over fresh rolls and pats will begin to come in. Price 14 to 16, according to quality.

EGGS—Dealers are buying at 16 and selling to jobbers at 17 to 17½. Supply is not large.

CEREALS—Market very firm. A few cars of American rolled oats have been brought in to this market. The quality is good, but it is to be hoped that our millers will soon have sufficient stock to make the price such as to prevent the importation of an article which strictly belongs to Manitoba. Price of rolled oats, $1.60 for car lots.

CURED MEATS—Market steady and demand good, but owing to packing houses here being short of material, considerable is being brought in from the United States. Hams are worth 11c. Extra short clear, American, 7¾ to 8c.; shoulders, 8½c. Breakfast bellies are very scarce here and hard to obtain, most of the American packers having none to offer.

LARD—Market is firm. All the stock here is American. Local and farmer rendered not yet on the market. Price, $1.62 for 20-lb. pails, and $4.25 for 50-lb. pails.

DEATH OF G. I. WALKER.

George I. Walker, ex-Customs collector of Aylmer, died in that town a few days ago. Some years ago deceased had a paralytic stroke in Chicago, from which he never recovered. He leaves a widow and one son.

The Aylmer correspondent of The St. Thomas Journal, referring to the death of Mr. Walker, says: "He was an energetic business man, and had a wide reputation as a pork buyer and commission merchant. When Aylmer was in her infancy he bought the Van Patter farm, had it surveyed and laid out in town lots, which is now Ward No. 3, and familiarly known as Walkertown. In conjunction with his brother, Edward, he carried on an extensive cabinet and hardware business. Deceased was a Conservative in politics, a scholarly and fluent speaker and took a prominent part in the many electoral battles fought in East Elgin. His greatest delight, perhaps, was in the study of poetry, of which he was particularly fond. He was born in Monahan, Ireland, his parents coming to Canada when he was a mere lad. He was in the 55th year of his age. Besides his widow and son, Percy, his brothers, Edward, William and John, and sisters, Mrs. Alex. Love and Charlotte, survive him. Deceased carried life insurance to the amount of $3,500.

EXPORTS OF ALMONDS.

A letter from Malaga, dated October 14, from Rein & Co., states that exports of Jordan and Valencia almonds for the season of 1896-97 were 57,940 boxes. From July 1 to October 14, 1897, there were shipped 24,000 boxes. It was estimated that the stock remaining in Spain at the latter date was 15,000 to 16,000 boxes, making the visible supply for America nearly fifty per cent. less than last year.

H. P. Eckardt & Co. have just received another car of Heinz's pickles, sauces, etc.

H. P. Eckardt & Co. are offering a fine assortment of California dried and evaporated fruits.

A GOOD CUP OF COFFEE

IS VERY SATISFYING. IT IS
A PLEASURE TO DRINK IT...

Chase & Sanborn's

Seal Brand

POSSESSES REAL MERIT. . . . .
NO BETTER COFFEE IS GROWN.
PUT UP IN 1 AND 2 lb. TINS. . .

WHAT OIL WILL DO.

IN the good old days the powers of a man were measured by the depth of his potations and his ability to drink his fellows under the table. The gay blades of a century ago were designated by their bottle capacity, i.e., an ordinary sort of a fellow was a two-bottle man, a slightly superior one, a three-bottle man, and so on, until the six-bottle man really stood close to the top shelf of popularity.

While this public cognizance is no longer given to the consumption of liquor as a fine art, still it is not to be gainsayed that the man who "holds his liquor well" is still an individual envied by his fellows. In no place or profession is this liquor-carrying capacity more in evidence than when the officers on the men-of-war of the various nations entertain each other. In these affairs it becomes a mater of national and professional pride that the other fellow first seeks "the seclusion that his cabin grants," as the lamented and Pinaforeish Admiral Sir Joseph Porter has remarked.

For years the Russians have held undisputed supremacy in these naval bouts, with the British officers a very close second, while America was but an indifferent third. Failing in their liquor carrying capacity, either through inheritance or lack of early training, the American officers proceeded to make a close study of the situation and its demands. The result of this study was recently disclosed by an old retired admiral, who while sitting around a table at his club spun the yarn in this fashion:

"Let me give you a tip that I learned when I was on the China station. You are pretty good drinkers, and you can hold your own with anybody east, west, north or south who tries to put you under the table. But unless you carry out my plan don't you ever stack yourselves up against an Englishman and especially an army or naval officer.

"You could knock them out on whisky, but they don't drink it, except in the shape of smoky Scotch and Irish concoctions, but with champagne, Burgundy, claret, ale, sherry, Madeira, port, pulque in Mexico, saki in China, palm liquor in Africa, bamboos and shandygaff in India steer clear of them—that is, unless you have the good luck to meet a certain little yellow-faced, wizened creole from Louisiana, whose recipe is passed around the mess tables of the United States men-of-war to this day.

"It started in the old days when the British officers always had the pleasure of outstaying their American guests whenever two ships met on a foreign station. Then that little yellow devil came along with his trick and the Englishmen have never since come out better than second in any drinking bout. The secret? Olive oil. One wineglassful before the fun begins, and if possible, another later on, and you can keep your wit and legs throughout the dampest evening.

"I suppose one of two things happens. Either the oil coats the stomach and keeps the alcohol from being absorbed by the system, or else it floats on top and keeps the fumes from rising to the brain. But you'll have to ask the medicine men about that. All I know is its practical result, and that has enabled us Yankee Doodles to go home cheerful and clear-headed many an evening, when our foreign cousins were speechless."
—The Liquor Trades' Review.

BERWICK & CO.'S NEW STORE.

E. Berwick & Co., general merchants, Shelburne, Ont., have moved into their new store on the front street. The store is one of the finest in the northern district, and is up-to-date in all the essentials to the carrying on of such a business as that of Berwick & Co. The store is lit with electricity, and an excellent system of cash carriers has been put in. Berwick & Co. are to be congratulated.

H. P. Eckardt & Co. report large sales for "Ludella" Ceylon tea.

Several shipments of Japan dust and siftings have been received by H. P. Eckardt & Co. during the last week.

FOUND AT LAST

THE . . .

"PRAESERVO"

CASE

A Perfect Cabinet for

RAISINS
PRUNES
CURRANTS
EVAPORATED FRUITS
Etc., Etc.

No shrinkage
No drying up
No loss in weight

Fruit kept Moist and Fresh always.

Height, 76 in.; width, 41 in.; depth, 28 in.

Write us for Descriptive Catalogue.

ARTHUR P. TIPPET & CO., MONTREAL

"LIMITED."

We were amused the other day by a dispute we overheard regarding the use of this word in connection with the name of a certain business firm, says American Investments. One of the speakers was quite positive that it meant the firm was restricted by some peculiar and unknown law or some special agreement between the partners of which the public and creditors know absolutely nothing; that business was limited to certain specified transactions or lines, and that when these were transgressed the firm had no legal standing. The other was equally sure that it meant the number of persons equally interested in the business was confined to those publicly known and advertised as such.

The true import of the word "limited" when used in a commercial sense should be known by every business man, and this duty is all the more imperative because the term is so frequently met with in these days. The custom of using it was brought over from England many years ago, and may be said to have been comparatively unknown a quarter of a century since.

The term applies only to the extent of the liability of the members of a partnership or corporation. This limitation is not necessarily equally distributed among those concerned in the business, but may vary in amount as agreed upon, one being liable to one-half the capital stock and the remainder being distributed among a dozen or more of the remaining shareholders. In such cases the very law that gives authority or privilege of making these limitations also requires that the word "limited" shall always be used in connection with the firm or corporation. Wherever it is seen it stands as a post of warning to all that they must look out and satisfy themselves as to the liability of the firm members. There is nothing unfair in adopting it. On the contrary, it is eminently fair and just that outsiders should not presume that, because a man of means has become identified with a firm, his ability is equal to that of a less responsible member. One may desire to undertake a certain venture and be willing to risk his investment, but no more. His use of the word "limited" enables him to do so.

The authorities at the local Manitoba immigration office say that 8,000 settlers have gone to the Prairie Province this year, exclusive of the 6,000 farm laborers, a large number of whom will probably locate there. This breaks the record for many years past.

CONFIDENCES MAY NOT BE VIOLATED.

The Supreme Court of Michigan has just rendered a decision upholding the decision of Judge Adsit of the Circuit Court, which is of importance to all operators in new fields of invention, employers and employes, where of necessity the knowledge of secret processes is imparted to trusted assistants. The case decided was that of the O. & W. Thum Co., manufacturers of Tanglefoot Fly Paper, against one of its former employes who had threatened to impart to others the information he had acquired while in the employ of this company. It is of interest to all proprietors and inventors of specialties to know that their formulæ and methods, the product of their invention and labor, are considered by the courts as property with rights inviolable, and their employes who are taught and learn the process of manufacture and the composition of the product, are not free to part with such information to others for a consideration, nor even to engage in the manufacture of such specialties on their own account. The decision was based upon points of law and of common justice and will give eminent satisfaction to all engaged in the manufacture of such specialties.

RASPBERRIES IN OCTOBER.

Peter Clark & Co., grocers, purchased on Friday from Mr. Sitter, Sarnia Township, six baskets of ripe raspberries, part of a second crop picked this year. The berries are well formed, thoroughly ripe and almost equal to the best of the season's first crop. How is that for a Canadian climate: Ripe raspberries almost in November?—Observer, Sarnia.

FOR SALE.

BEANS, DRIED AND EVAPORATED APPLES. Apply, Jas. R. Shields & Co., Board of Trade, Toronto.

BUSINESS CHANCE.

AGENT OR BROKER REQUIRED IN TORONTO, Hamilton and London, to represent a firm of Colonial Export Merchants Address C B S, 10 and 11 Mincing Lane, London, Eng.

FANCY MOUNT ROYAL MILLS

INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACÉ

D. W. ROSS CO. Agents **RICES**

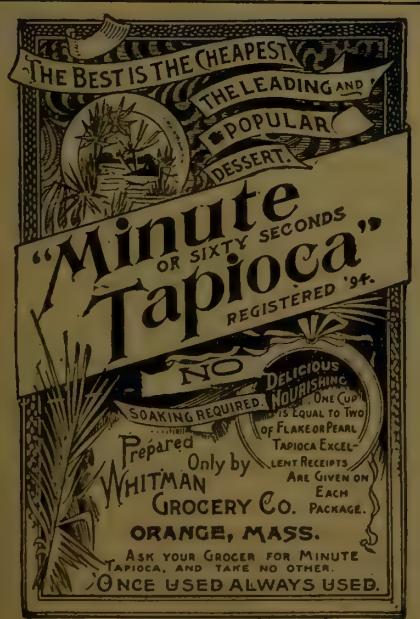
The Monkey Went up a Tree

and threw down a lot of Cocoanuts for shipment to Montreal to supply the fastidious taste of the best families in Canada with pure fresh made

WHITE MOSS COCOANUT

to be manufactured under the supervision of an expert of many years experience. Ask your jobber, or write us for samples.

Canadian Cocoanut Co.
MONTREAL



Going to Retire? Want to Sell Out?

If so, say so in THE CANADIAN GROCER. It reaches the most likely buyers. Two cents a word each insertion.

DEWAR'S FAMOUS SCOTCH

can be had from

Geo. J. Foy
R. H. Howard & Co.
Perkins, Ince & Co.
Adams & Burns

and all ... first-class houses.

THE BEST CANADIAN LAMP OIL MADE IN CANADA

Car Loads or Less. Write for Prices.

THE QUEEN CITY OIL CO., Limited

Samuel Rogers, Presiden — TORONTO

POTATOES AND APPLES

Wm. Hannah & Co.

TORONTO——and——MONTREAL

Board Trade Building. 14 St. Nicholas St.

We are always open to buy or sell car lots. Write or Wire us for Prices.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT

We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples. . . . . .

VERRET, STEWART & CO., Montreal - Quebec.

Mail Orders

An order that comes to us by mail gets exactly the same attention that it would if you gave it to us in person. There is no delay in getting it out. You can order from our Illustrated Catalogue every bit as well as from the Brooms themselves.

Chas. Boeckh & Sons, Mfrs.
Toronto, Ont.

Boeckh's Brooms

AN AUTOMATIC SELLING MACHINE . . .

To sell——

Adams' Tutti Frutti

For full particulars, apply . . .

Globe Automatic Selling Co.

13 Jarvis Street, - TORONTO, ONT.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

MUNRO & KILTY, general merchants, New Dundee, Ont., have assigned to T. A. Kilgour, Hamilton. A meeting of their creditors will be held in Hamilton on the 9th inst.

Cusson & Leduc, cigar dealers, Montreal, have assigned.

P. Gagnon, general merchant, Grand Baie, Que., has assigned.

Ed. Roy, general merchant, L'Anse St. Jean, Que., has suspended.

Rene Gagnon, general merchant, L'Anse St. Jean, Que., has assigned.

George M. Dalglish, grocer, Ottawa, has assigned to A. P. Muchmore.

The estate of Richard McShane, grocer, Montreal, is offering 25c. on the dollar.

Francis Savage, general merchant, Cape Cove, Que., is offering 25c. on the dollar.

J. A. Blondon, general merchant, St. Maurice, Que., is offering 70c. on the dollar.

V. B. Bromley, confectioner, Brockville, Ont., has assigned to James Smart, Brockville.

John Leece, baker and grocer, Hillsdale, Ont., is offering to compromise at 20c. on the dollar.

R. A. Elliott, general merchant, Roseneath, Ont., is offering to compromise at 75c. on the dollar.

The Edwards Trading Company, doing business in Maxville and South Indian in Ontario, and Thurso and Buckingham, Quebec, are offering to compromise at 50c. on the dollar. The liabilities amount to about $63,000.

The creditors of John Black, general merchant, Springfield, Ont., have been offered 30c. on the dollar by Ansley & Co., of Port Dover, Ont., who hold a chattel mortgage on the stock. The creditors are endeavoring to set aside the mortgage and have not accepted the offer.

The statement of the affairs of George Giller, general merchant, of Berlin, Ont., makes a good showing. The assets, exclusive of real estate, amount to $7,525,62, consisting of stock, book accounts and promissory notes. The total liabilities are only $3,456,47, leaving a surplus of $4,069.15.

PARTNERSHIPS FORMED AND DISSOLVED.

Pinon & Peron, general merchants, St. Flore, Que., have dissolved partnership.

Syer & Waller, fruit and confectionery dealers, Hamilton, have dissolved; George E. Waller to continue.

McGowan & McMurtry, general merchants, New Dundee, Ont., have dissolved partnership; B. McMurtry to continue.

A co-partnership has been registered between Breton M. Harlow and Randolph L. Harlow to run a general store in Caledonia, N.S., under the style Harlow Bros.

SALES MADE AND PENDING.

N. S. Clark, blacksmith, Ashcroft, B.C., is offering to sell out.

Roger Alaine, grocer, Quebec, has sold out at 50c. on the dollar.

DO YOU WISH to serve your customers with a strictly first-class

TOMATO SOUP? 3's Handsomely labelled. Retail 25c.

If so, ask your WHOLESALE HOUSE for Clark's

ENAMELLED MEASURES

In ½ pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.

GOVERNMENT STAMPED

Superior to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode . . . .

The McCLARY MFG. CO.

LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER

Isidore Papillon, grocer, Quebec, has sold out at 64c. on the dollar.

Thomas Fillmore, baker, Paisley, Ont., has sold out to —. Washburn.

Pierre Drouin, tobacconist, Quebec, has sold his stock at 60c. on the dollar.

E. Smith has purchased the confectionery business of H. M. Wilson, Sarnia, Ont.

A. J. Allaire, general merchant, St. Guillaume D'Upton, Que., has sold his stock.

The assets of Henri Ouellette, grocer, Montreal, have been sold at 40c. on the dollar.

J. C. Mills, fruit dealer, etc., Kamloops, B.C., has sold his restaurant to Thomas Isbister.

Eliza Anderson, general merchant, Riverstown, Ont., has sold out to John McGuire.

Joseph A. Chabot, grocer, Montreal, has purchased the stock of Joseph Picard, 271 St. Joseph street.

The stock of G. Bernier, general merchant, Beauport, Que., has been sold at 59c. on the dollar.

Morton & Co. general merchants, Fort William, Ont., have sold out their hardware business to T. Kenrick & Co.

CHANGES.

P. M. Welsh has commenced business as a baker in Montreal.

D. Evans is opening up a flour and feed store in Edmonton, N.W.T.

James Miller has commenced business as a grocer in Fort William, Ont.

E. C. Mahon, grocer, etc., Paisley, Ont., has been succeeded by Isaac McClure.

W. H. Young has commenced business as a general merchant in Wellwood, Man.

P. Plisson is removing his general merchandise business from Lebret to Indian Head, N.W.T.

McMillan & Hamilton, grocers, Nakusp, B.C., have admitted John Cholddich, and the firm will now continue under the style John Cholddich & Co., Nakusp, B.C.

Chabot & Drolet have commenced business as grocers in Quebec.

J. H. Applebe, grocer, Postville, Ont., has been succeeded by Charles Hall.

John H. Parson, fish and fruit dealer, etc., has opened a restaurant in Fredericton, N.B.

R. D. McNeely has been succeeded by Blanchfield & Co. in his grocery business in Vancouver, B.C.

Marie L. Milard, wife of Jos. Roy, has registered as proprietress of the firm Jos. Roy & Co., Montreal.

Ewing, Herron & Co., wholesale coffee and spices, Montreal, have been succeeded by S. H. Ewing & Sons.

Mathilde Beaupre, wife of Jean Pelletier, has registered as proprietress of the firm J. Pelletier & Cie., provision dealers, Montreal.

G. A. Masson and O. St. Germain have registered as proprietors of the firm, Masson & St. Germain, biscuit manufacturers, Quebec.

Philip Neil Esnouf and Ernest Davis have registered as proprietors of the firm P. N. Esnouf & Co., general merchants, Smith's Mills, Que.

Mary A. Campbell, widow of James McCaffrey, and Louis McCaffrey have registered as proprietors of the Excellence Cigar Co., Montreal.

Alphonsine Poisson, wife of Joseph Bourgeois, has registered as proprietress of the firm, Joseph Bourgeois & Cie., general merchants, Ste. Angele de Laval, Que.

FIRES.

The grocery stock of Marcel Langlois, Quebec, has been slightly damaged by fire.

DEATHS.

Benjamin Hines, general merchant, Argyle, N.S., is dead.

David Tessier, of Tessier & Petit, general merchants, Chicoutimi, Que., is dead.

COMMISSION MERCHANTS OF TORONTO.

COUNTRY merchants shipping produce to Toronto have probably never seen the commission merchants who find a market for the same, and consequently have little or no idea whether they are good-looking or bad-looking. With the object of supplying the desideratum, and also telling briefly the history of some of the principal firms, the following photogravures and sketches are supplied. We only regret that a limited space precludes more extensive references.

Mr. D. Gunn.

Mr. A. Gunn.

D. Gunn, Bros. & Co. have been in the produce commission business since early in the seventies, and the present senior partner, Mr. D. Gunn, has been in connection with the business from its foundation. He has always taken charge of the "outside" work, buying, selling, etc., till at present it is safe to say he is personally known in every town and village in Ontario. Mr. A. Gunn has been in the firm for about 10 years, during which time he has looked after the firm's correspondence, etc. Mr. John A. Gunn has been with the firm about 8 years, and was admitted into partnership two years ago, and now has charge of the book-keeping, etc.

The firm do an extensive business as pork packers, and a large trade as handlers and exporters of butter, eggs and cheese. They are also curers of the "Maple Leaf" cured meats and lard. They have fine cold storage facilities, and employ from about 25 hands in summer to over 50 hands in the winter.

Mr. Rutherford.

Sold to Rutherford & Marshall. Nov 9/98

Mr. Marshall.

The Wm. Ryan Co., Limited, Front street east, Toronto, was established in 1872 by the late Wm. Ryan, who controlled the business till his decease. Since last year the business has been carried on under the present firm name, and under the management of Mr. James T. Madden, who entered Mr. Ryan's employ in 1878, since which time he has been successively book-keeper, confidential clerk and manager. Though Mr. Madden is a native of Great Britain he has resided in Toronto for thirty-two years. The Wm. Ryan Co., Limited, do extensive business as pork packers, curers of fine classes of smoked meats, commission merchants, and handlers of all sorts of produce on consignment. They are also buyers and shippers of large quantities of dried and evaporated apples, butter, cheese and eggs; in fact do a general commission business.

Mr. James T. Madden.

The firm of Rutherford, Marshall & Co. was established in 1892, at 76 Front street east, and rapidly developed to such an extent that in 1895 they were compelled to seek larger and more commodious quarters, which were secured at No 62 Front street east, where they are now located. Mr. Rutherford successfully conducted a general store for fifteen years in Perth and Haldimand counties prior to opening out in Toronto; hence he is in a position to know the requirements of the country trade. Mr. Marshall was connected with the firm of W. R. Marshall & Son, of Stratford, for twenty years in buying and exporting butter, cheese, apples, etc., to European and other foreign markets, thus giving him a thorough training in this line. Besides its regular city trade the firm has an extensive shipping outlet reaching to every province in the Dominion, as well as to European markets.

Mr. John A. Gunn.

Mr. J. A. McLean, Colborne street, has been in the commission business for about ten years, commencing with D. Gunn, Flavelle & Co., Front street east, as driver of one of their delivery wagons, and rising till he held the responsible position of head book-keeper. About three years and a half ago he severed his connection with this firm, and opened up in his present premises in partnership with C. J. Graham, which partnership continued until last March, when Mr. Graham retired, and went into business for himself. Mr. McLean is doing a steadily increasing business in receiving goods on consignment or buying outright, handling eggs, butter, cheese, lard, smoked meats and poultry.

Mr. J. A. McLean.

Dawson & Co. begun business in Brampton thirty years ago, opening a branch in Toronto four years ago. This summer the Toronto branch of the firm were incorporated under a Dominion charter under the style, The Dawson Commission Co., Limited, with authorized capital of $60,000 and a subscribed capital of $32,000, but have just begun to act under this charter of incorporation. Their business is the handling of all kinds of foreign and domestic fruits, produce, butter, eggs and poultry on commission. The company is also an extensive exporter of apples and poultry to the British and continental markets. Mr. H. W. Dawson, manager of Dawson & Co., and who has been in the commission business since his childhood, will continue as manager of the new firm.

Mr. H. W. Dawson.

ENGLISH ARMY BLACKING

Best in the World.

Why Not Handle the Best?

THE F. F. DALLEY CO. LIMITED - HAMILTON, CANADA

Looking 'round . . .

for better Mince Meat will bring you back again just where you started. You won't find a better article in the world than

WETHEY'S CONDENSED MINCE MEAT

because it combines the purest and best meat, fruits and spices procurable. Nothing second rate is used.

J. H. Wethey, Mfr., St. Catharines, Ont.

CURRENT MARKET QUOTATIONS

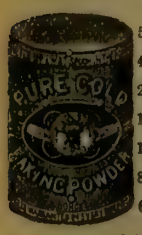
Toronto, Nov. 4, 1897.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



PURE GOLD.

5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4oz. cans, 4 and 6 doz. in case	1 25
10 cent can	0 90

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond—	W. H. GILLARD & CO.
1 lb. tins, 2 doz. in case, per doz.	1 20
½ lb. tins, 3 " " " "	90
¼ lb. tins, 4 " " " "	60

MAPLE LEAF BAKING POWDER.

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb, tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING.	per gross
⅛ No. 4	$4 00
⅛ No. 6	4 50
⅛ No. 8	7 25
¼ No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " " "	3 60
No. 3 " " " "	4 50
No. 5 " " " "	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00

	per doz
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross	$ 2 60
No. 2 Bronze Tins, per gross	$ 3 40
" 3 " " "	5 60
" 4 " " "	10 00
" 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

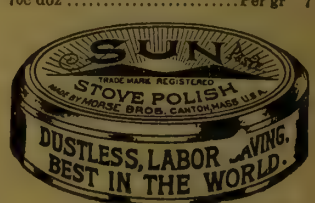
Shoe Dressing— in ¼ gross cases.	Per Gross
French Oil in 3-doz. cases	$ 22 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50

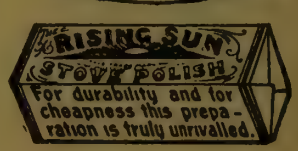
Shoe Blacking— in ¼ gross cases.	
Reliable French Blacking, No. 5	9 00
" " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
Alpha Metal Polish No. 2	9 00
Patent Stove Polish—	
Sunlight Lead Bar	4 25
Packed in ½ gross cases	
Sunlight Liquid, ½ gross cases	10 80
Moody's Black Lead	4 25
½ gross cases	
Reliable Stove Pipe Varnish	15 00
¼ gross cases 6-oz. bottles	
Quickshine Pipe Varnish	12 0
¼ gross cases, pressed top tins.	

Stove Polish—	per gross
Quickshine Polish	00
Reliable Paste	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

BLACK LEAD.

Dixon's Carburet of Iron Stove Polish, 70c doz	Per gr 7 25





STOVE POLISH.

	Per gros
Rising Sun, 6 ounce cakes.	alf-gross boxes $ 8 50
Rising Sun, 3 ounce cakes,	gross boxes
Sun Paste, 10c. size, ¼ gross boxes	10 00
un Paste 5c. size, ¼ gross boxes	5 00

NONE BETTER.

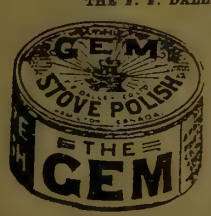
Edwardsburg Starch

Edwardsburg Starch Co.

FEW AS GOOD.

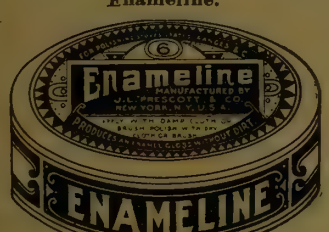
Cardinal, Ont.

THE F. F. DALLEY CO.



	per doz
Gem Stove Polish, ¼ gross cases	$9 00
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75

Enameline.



No. 4—3 dozen in case	$4 50
No. 6—3 dozen in case	7 20

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread	0 07
Warbler, with Song Restorer	0 05¾
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05¼
German X, with Cuttlefish Bone	0 04¾
German, with Cuttlefish Bone	0 04¼
London Bird Seed, bulk 25 lb. cases	0 04½
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " 5c. " 48 " "	0 03

CORN BROOMS

CHAS. BOECKH & SONS.	per doz net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " " 7, 4 strings	3 45
" " " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD.	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS.

	per doz.	
Apples, 3's	$0 80	$0 95
" gallons	2 00	2 25
Blackberries, 2	1 40	1 70
Blueberries, 2	0 75	0 85
Beans, 2	0 65	0 95
Corn, 2's	0 70	0 85
Cherries, red pitted, 2's	1 75	2 25
Peas, 2's	0 82½	0 85
" Sifted select	0 90	1 00
" Extra sifted	1 25	1 40
Pears, Bartlett, 2's	1 65	1 75
" " 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 50	2 60
Peaches, 2's	1 65	2 00
" 3's	2 25	3 00
Plums, Green Gages, 2's	1 55	1 80
" Lombard	1 40	1 70
" Damson Blue	1 10	1 40
Pumpkins, 3's	0 70	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 50	1 80
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	0 85	0 90
Lobster, talls	2 40	2 70
" flats	2 85	3 00
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 20	1 30
" " Horseshoe	1 25	1 30
" Cohoes "	0 95	1 10
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, Sportsmen, ½'s	....	0 21
Sardines, key opener, ½'s	0 16	0 18½
" " " " " ¼s	0 10½	0 11
" " " " " ½s	0 18½	0 19
Sardines, other brands 9¾	0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36
Sardines, Amer., ¼'s "	0 04½	0 09
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 60	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans		$1 30	$1 35
" " " 2 "		2 35	2 50
Comp Corn Beef 4-lb. can		....	....
" " "		7 75	8 25
" " " 14 "		15 00	16 00
Minced Callops 2 "		....	2 60
" " 2 "		2 60	2 65
Lunch Tongue 1 "		3 40	3 50
" " 2 "		....	6 00
English Brawn 2 "		2 75	2 80
Camb Sausage 1 "		....	2 50
" " 2 "		....	4 00
Soups, assorted 1 "		....	1 50
" " 2 "		....	2 25
Soups and Boull. 2 "		....	1 80
" 6 "		....	4 50

ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb	1 40	1 50
" 2 lb	2 60	2 75
" 4 lb	5 50	5 80
" 6 lb	8 50	8 80
" 14 lb	17 50	18 00
Roast Beef, 1 lb	1 40	1 50
2 lb	2 60	2 75
Luncheon Beef, 1 lb	1 60	1 70
" 2 lb	2 75	2 85
Brawn 1 lb	1 30	1 40
" 2 lb	2 35	2 50
" 6 lb	6 60	6 80
" 14 lb	14 50	15 00
Ox Tongue, 1½ lb	7 00	7 20
" " 2 lb	8 50	8 80
" " 2½ lb	10 75	11 00
Lunch Tongue, 1 lb	3 35	3 50
" 2 lb	6 50	6 80
Chipped Beef, ½ lb	1 60	1 70
" " 1 lb	2 65	2 80
Pigs' Feet, 1 lb	1 65	1 75
" " 2 lb	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb	70	75
Potted Meats, Tongue or Ham ½ lb	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb	70	75
Potted Deviled Ham or Tongue, ½ lb	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt	3 00	3 15
" " 1 pt	2 00	2 10
Gelatine of Boar's Head, 2 lb	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb	3 00	3 10
Plover Roast	5 00	....
liced Gold Band Bacon	3 00	...

Codfish.

	per doz
Beardsley's Shredded, 2 doz. pkgs	0 90

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher)36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	0 75
Flirtation Gum (English or French wrappers) 115 1c pieces	0 65
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE "DIAMOND"

OIL BLACKING

TRADE OIL MARK

Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and Stove Varnish Harness Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**

COWAN'S

Hygienic and Perfection **Cocoas** and Cocoa Essence

Queen's Dessert, Royal Navy and Perfection **Chocolates**

Chocolate Pink White Lemon Color **Icings** A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LIMITED TORONTO

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, **O. E. COLSON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba, **Buchanan & Gordon, Winnipeg.**

Butter Pots

GOOD FOR

40 YEARS

HART BROS. & LAZIER

Stoneware Manufacturers,

Belleville, Ont.

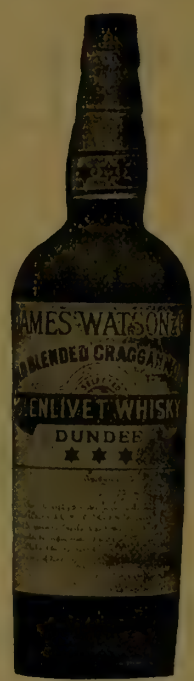
Mail Orders promptly filled.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844

IS THE BEST.

ASK FOR

MOTT'S



Always the Same. The Best on the Market.

Have you got it in stock?

Chard, Jackson & Co.

Agents for the Dominion

10 Lemoine St.

MONTREAL

McLAREN'S

COOK'S FRIEND BAKING POWDER.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers make a point of Keeping it always in Stock.

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caracoas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. tins, boxes 4 doz.	2 40
½ " " " 2 "	4 50
1 " " " 1 "	8 50
	per lb.
Ralston Health Club, boxes 6 lbs.	45

CHOCOLAT MENIER.

	In 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Vanilla—per lb.	$ 0 32	$ 0 34	$ 0 36
Yellow wrapper, Unsweetened—			
Blue Premium	C 35	0 37	0 39
		Per case.	Less than case
Pastilles—			
Yellow wrapper, 108 bxs. to the case		$20 00	0 20
Croquettes—			
Yellow wrapper, 9 bxs. of 12 packages		$20 00	0 20

FRY'S.

Chocolate—	per lb.
Caracoas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
" ⅛ lbs, 12 lb. boxes	....

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)	
Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate.	0 21 0 43
Mott's Sweet Chocolate Liquors.	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ⅓ lb. tins, per doz.	$3 75.
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

WALTER BAKER & CO.'S.

Chocolate—	
Premium No. 1 boxes 12 lbs. each	
Baker's Vanilla in boxes, 12 lbs. each.	50
Caraccas Sweet, in boxes, 6 lbs. each.	38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate	
In canisters, 1 lb., 4 lb. and 10 lb.	0
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, ½ lb., tins.	0

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs.	0 27
" ½ " " "	0 28
" ¼ " " "	0 29
" ⅛ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macaroon, " " " "	....
Crown Desic., 12, 20 or 25 lb. "	....
Special, " " " "	....
Barrels, 2c. per lb. less.	
Terms, 3 p.c., off 30 days.	

HOW ABOUT YOUR STOCK OF BISCUITS ?

The flies are gone for this year and it will pay you to give more prominence to your biscuits. Give them a good place in your store and see the result. A dozen of our Glass Fronted tins of fine biscuits would assist your trade. Give them a trial. Remember our **CREAM SODAS** in 3-lb. tins. They are reliable goods.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President. **7 Front Street East, Toronto.** S. R. Parsons, Vice-President

COFFEE.

Green.	per lb
Mocha	0 27½ 0 30
Old Government Java	0 30 0 33
Rio	0 09½ 0 13
Plantation Ceylon	0 29 0 31
Porto Rico	0 24 0 28
Guatemala	0 24 0 26
Jamaica	0 18 0 22
Maracaibo	0 16 0 20

JAMES TURNER & CO.

Mecca	0 34
Damascus	0 30
Cairo	0 25

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 33
Bourbon Blend	0 32
Our Own "	0 31
Jersey "	0 29
Laguaya "	0 25
Rajah Blend	0 22
Mocha and Java	0 32
Old Government Java... 0 30	0 34
Arabian Mocha	0 31 0 33
Maracaibo	0 25 0 27
Santos	0 16 0 20
Crushed East India	0 17

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles gross	12 00
Ketchup, Screw Top "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FRUITS.

FOREIGN.	per lb
Currants—Provincials, bbls	
" " ½ bbls	
" Filiatras, bbls	0 06
" " ½ bbls	0 06½
" " cases	0 06¼
" Patras, bbls	0 06½
" " ½ bbls	0 06¾
" " cases	0 06¾
" Vostizzas, cases	0 07 0 08
" Blue Pearls	0 08¼ 0 08½
" cleaned, Kalamos, cases	0 06¾
" " Morea "	0 07
" " Vonitza "	0 07½
Dates, Hallowee boxes	0 05¼ 0 05½
Figs—4-crown	0 10 0 11
" 5-crown	0 11 0 13
" 7-crown	0 13 0 14
" 9-crown	0 15 0 16
" natural, bags	0 04½ 0 05
Prunes—Bosnia, cases	
" Bordeaux	
Raisins—Valencia off stalk	0 04¾ 0 05
" Fine, off stalk	0 05½ 0 06
" Selected	0 06¼ 0 06¾
" Layers	0 06½ 0 07
" Sultanas	0 09½ 0 12½
" Cal. Loose Muscatels (old) 50 lb. bxs., 3 and 4 crown	0 06½ 0 07

Malaga	per box.
" London Layers	1 70 1 90
" Black Baskets	2 30 2 50
" Blue Baskets	2 50 2 75
" Connoisseur Clusters	2 40 2 50
" Dessert Clusters	3 00 3 80

DOMESTIC.

Apples, dried, per lb	0 04½ 0 05½
" evaporated	0 08 0 09

FOOD.

	per brl.
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50

(Sold by all wholesale grocers.)

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.

1 oz. Packages, White, per doz.	95
1 " " Red, "	1 00

COX'S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—50 to 60 dy, $1.85 Toronto.

WIRE NAILS — $1.85 Toronto, Hamilton, London.

HORSE NAILS—

Canadian, dis. 50 per cent.

HORSE SHOES—
From Toronto, per keg 3 35

SCREWS—Wood—

Flat-head bright, 87½ and 10 p. c. dis.
Round-head bright, 80 and 10 p. c. dis.
Flat-head brass, 82½ and 10 p. c. dis.
Round-head brass, 75 and 10 p.c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	0 00 1 35
ROPE—Manilla	0 07⅛ 0 08⅝
Sisal	0 06 0 07
AXES—Per box	5 25 9 00

SHOT—Canadian, dis, 17½ per cent.

HINGES—
Heavy T and strap, 70 per cent.
Screw, hook and strap 2 40 3 50

WHITE LEAD—Pure Association guarantee, ground in oil. per 100 lbs.

25 lb. irons	5 50
No. 1	5 22½
No. 2	4 75
No. 3	4 37

TURPENTINE—

Selected packages, per gal.	0 49

2c. extra outside points.

LINSEED OIL—

Raw, per gal	0 42 0 43
Boiled, "	0 45 0 46

2c. extra outside points.

GLUE—Common per lb 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant " "	1 85
Other Jams " " 1 55	1 90
Red Currant Jelly	2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $11 00

WINES LIQUORS AND MINERAL WATERS.

HARD, JACKSON & CO., MONTREAL, AGENTS.

Watson's Scotch—		
1 Star Glenlivet, in cases	$8 50	$9 00
3 " "	9 50	10 00
Old Liqueur "	15 00	15 50
Old Glenlivet, in wood, p.gal.	4 25	6 00
Watson's Irish—		
Old Irish	7 50	8 00
Banagher	9 50	10 00
" in wood, per gal.	4 25	5 25
Geo. Sayer & Co. Cognac—		
I Star, in cases	11 50	12 00
V.S.O.P "	16 50	17 00
In wood, per gal	4 50	6 50
Warter & May, Oporto—		
Ports	2 10	6 50
Wisdom & Warter—		
Sherries	2 00	6 00

J. & R. M'LEA, MONTREAL.

Cockburn very old Highland	8 75 9 25
" Special Scotch	9 50 10 00
" Special Liqueur. 14 years old	15 50 16 50
In wood—Fine old Scotch	4 40
Special old Scotch	5

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb.
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

	per gross.		per gross.
Pony size	$7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard, bulk, per lb.	0 12
¼ lb. tins, 4 doz. in case, per doz.	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz.	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz.	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

RICE, SAGO, TAPIOCA.

Rice—	per lb.	per lb
Rangoon, imported	0 03⅝	0 03⅞
Patna	0 04¼	0 05¾
Japan		0 05
Imperial Seeta		0 05½
Extra Burmah	0 04¼	0 04⅝
Java Extra	0 06½	0 06⅝
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

SODA.

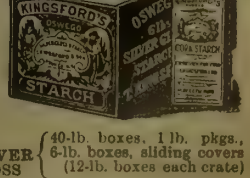
Bi-carb, stand'rd, per 100-lb. keg	2 40	2 50
Sal soda, per bbl	0 85	0 90
Sal soda, per keg	0 95	1 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 05
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 7½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1 lb. pkgs.,	0 08
	6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08½
PURE—16-lb. boxes		0 0
OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	

HEAD OVER EARS IN WORK.

This expression does not emphasize too forcibly the position in which we have found ourselves, especially during the last two months, supplying the great rush from all quarters for Brantford Starch.

We thank our Grocery friends for remembering us so kindly, and we can only say that we will continue to treat our customers right, by maintaining the high quality of our Starches, by shipping all orders promptly, and by answering all communications cheerfully and punctually.

THE BRANTFORD STARCH CO., Limited, - BRANTFORD, ONT.

For puddings, custards, etc.

ONTARIO STARCH 38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS Silver Gloss	0 07½
STARCH IN BARRELS Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs..	0 04¼
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs....	0 05
Bbls., 175 lbs.....	0 04½
Kegs, 100 lbs.....	0 04½
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs....	0 09
Canadian Electric Starch—	
40 packages in case.....	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 05
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 06

SUGAR.

	per lb.
Granulated.....	04 5-16
Paris Lump, bbls. and 100-lb. boxes.....	0 05¾ 0 05½
" in 50 lb. boxes....	0 05½ 0 05⅝
Extra Ground, bbls. Icing....	0 05¼
Powdered, bbls	0 05¼
Very bright refined	0 03⅞
Bright Yellow.....	03 11-16
Dark Yellow	0 03½ 03 9-16
Demerara.....	0 03⅞ 0 03¾

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark.....per gallon.	0 23	0 25
Medium.....	0 28	0 35
Bright.....	0 32	0 42
Honey (comb)	....	0 40
" 2 gal. pails.....	....	1 00
" 3 gal. pails.....	1 35	1 40

MOLASSES.

Barrels.....	0 23	0 35
Half-barrels	0 25	0 37

SOAP.

Babbitt's "1776" Soap Powder $3 50

1 box and less than 5.....	4 00
5 boxes and upward.....	4 00

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

RAM LAL'S (lead packages)

Cases, each 60 1-lbs.....	....	0 35
" " 60 ½-lbs.....	....	0 35
" " 30 1-lbs.....		
" " 120 ½-lbs.....	....	0 36

BLACK.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes.....	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong.....	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings.....	0 38	0 40
Choice	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

LIPTON'S TEAS.

No. 1 Ceylon, retailed at....	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices,

"SALADA" CEYLON.

	Wholesale	Retail
Brown Label, 1s and ½s	0 20	0 25
Green Label, 1s and ½s.....	0 22	0 30

Blue Label, 1s and ½s and ¼s...	0 30	0 40
Red Label, 1s and ½s.....	0 36	0 50
Gold Label, ½s.....	0 44	0 60

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets, black or mixed.

Blue Label, retail at 30c.....	0 22
Green Label " 40c.....	0 28
Red Label " 50c.....	0 35
Orange Label, retail at 60c.	0 42
Gold Label, " 80c.	0 58

Terms, 3 per cent. off 30 days.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 73
Ingots, rough and ready, 8's.....	0 71
Laurel, 3's.....	0 68
Brier 8's	0 63
Index, 7's.....	0 60
Honeysuckle, 8's	0 73
Napoleon, 8's	0 67
Victoria, 16's	0 63
Prince of Wales, in caddies, 8's.....	0 65

WOODENWARE.

	per doz
Pails, 2 hoop, clear, No. 1.....	$ 1 45
" 3 " " " "	1 60
" 2 " " " 2.....	1 40
" 3 " " " 2.....	1 55
" " " painted " 2.....	1 40
Tubs, No. 0.....	8 00
" 1.....	6 50
" 2.....	5 50
" 3.....	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe..	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Parlor	1 30	1 40
Red Parlor	1 50	1 60
Safety, No. 1, wall box	1 40	1 50
" No. 2, slide box	2 80	2 90
" No. 3, capital....	2 75	2 85
Flamers, slide boxes....	2 25	2 35
" wax stems.....	3 20	3 30
Tiger.....	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross.....$	2 00
" 10 " "	1 10
" 2 Tiger, ...	5 00
" 4 " "	2 00

LICORICE...

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. BROOKLYN, N.Y.

For . . . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

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The Canadian Hardware and Metal Merchant.
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in Canada, we can do it for you.

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Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
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D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood.
BEST GOODS MADE.

Represented by...
Chas. Boeckh & Sons, Toronto.
The H. A. Nelson & Sons Co., Montreal.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

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Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . . MONTREAL

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MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

Established 1780.

Walter Baker & Co. LTD.

Trade-Mark.

Dorchester, Mass.
The Oldest and Largest Manufacturers of
PURE, HIGH GRADE
COCOAS
AND
CHOCOLATES
on this Continent.

No Chemicals are used in their manufactures.

Their **Breakfast Cocoa** is absolutely pure, delicious, nutritious, and costs less than one cent a cup.

Their **Premium No. 1 Chocolate**, put up in **Blue Wrappers and Yellow Labels**, is the best plain chocolate in the market for family use.

Their **German Sweet Chocolate** is good to eat and good to drink. It is palatable, nutritious, and healthful; a great favorite with children.

Buyers should ask for and be sure that they get the genuine goods. The above **trade-mark** is on every package.

Walter Baker & Co. Ltd.,
Dorchester, Mass.

N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

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" Tees & Persse, Winnipeg.

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Before placing orders for next season, write us.

Our prices are interesting.

GOWANS, KENT & CO.

TORONTO and WINNIPEG

I Want Every Grocer

Who Wants a Handsome

DELIVERY WAGON FREE

And every Grocer's Clerk who wants a

CAMERA FREE

to send me his name and address on a Postal Card that I may tell him how to get it by merely speaking a good word for **KNOX'S GELATINE.**

THE ONLY PURE GELATINE MADE.

C. B. KNOX, Mfr.

JOHNSTOWN, N. Y.

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A. E. Richards & Co. - Hamilton
William H. Dunn - - - Montreal
Beattie & Elliot - - - - Quebec
C. & E. MacMichael - - St. John
Alfred D. Hossack, Vancouver, B.C.
H. F. Baker - - - - Halifax, N.S.

Manufacturer's Agents Wanted.

In view of the constant inquiries from manufacturers and merchants for names of good representatives in leading centres in Canada we are preparing a typewritten list of all the firms open for agencies.

This will be held at our offices for use of such inquirers.

It is important that the list be as complete as possible, and we will be glad to include everyone interested.

There will of course be no charge.

The following information is necessary

Name.
Address.
List of agencies now held.
References.

Address replies to——

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Montreal or Toronto

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Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.
The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

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Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

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Three valuable articles full of ideas and suggestions for grocery men.

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Necessary Books for a Retailer

By a practical accountant. This treatise deals with systems of bookkeeping and checking calculated to reduce mistakes and omissions, etc., etc., to a minimum. A most useful book for any retailer.

Any one of the above mailed for . . . 10 cents

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Alphabetically arranged and revised and corrected from the official copy as assented to by the Governor General, June, 29, 1897, including the old Tariff by way of comparison. Also comparative rates of the Dingley and Wilson (United States) Tariffs.—**15 cents.**

Credits, Collections and their Management

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ESTABLISHED 1849

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MERCANTILE AGENCY

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Executive Offices, PROPRIETORS.

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Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

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OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

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Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

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MONTREAL

THE CANADIAN GROCER

VOL. XI TORONTO AND MONTREAL, NOVEMBER 12, 1897. No. 46

COLMAN'S MUSTARD

BEST ON EARTH

"To the Victor Belongs the Spoils."

A TRIAL OF

MacLAREN'S IMPERIAL CHEESE

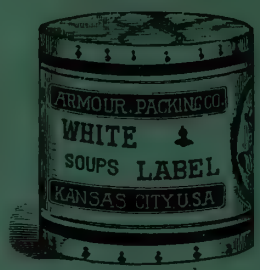
Spoils your customers for any other brand.

In competition with the world, the only cheese that scored **Perfection** at the World's Fair.

A. F. MacLaren & Co., TORONTO and STRATFORD . . . CANADA . . .

White Label Soups

Are you handling the above? If you send us a trial order, we feel sure that you won't regret it. They make a neat shelf package, sell quickly, and leave a good profit for the retailer.



Have you seen our Booklet on "Soup Etiquette?"

Agents:

J. L. Watt & Scott, Toronto.
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All orders executed at lowest prices.

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E. T. STURDEE,	St. John.
D. C. HANNAH	London, Ont.

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WINDSOR SALT

Purest **Most Soluble**
Whitest **Most Uniform**
Most in Demand

For Sale by all Wholesale Grocers.

THE
WINDSOR SALT CO. Limited. Windsor, Ont.

No "mark-down sale to close out" on these four business helpers—they are regular sellers, known everywhere as standard goods. You are safe in ordering them from your wholesaler—you turn your money often with standard goods like these.

No risk in buying—folks know them for what they are—highest quality through and through. You won't have to carry 'em over to another season.

"Hand-in-Hand" Brand Bi-Carb. Soda.

$98\frac{50}{100}$ pure Bi-Carbonate of Soda. No higher percentage known to science than this. Made by the United Alkali Company of Great Britain. A leader in strength and evenness of grade.

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13 varieties of each. Unvarying in the high quality of the ingredients used. They will please your women customers. They will increase your permanent trade.

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Packed in absolutely air-tight bottles. Packed in genuine Malt Vinegar of the highest quality. Packed on honor. You'll not have to use pickle persuasion to sell 'em a second time.

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The product of one of the largest businesses of its kind in the world. Concentrated—easily soluble—rich, delicate flavor. Over 200 medals and awards for its general excellence.

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Montreal and Toronto.

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If you did not see me two weeks ago look at me now,
for I am that celebrated

NO. 100 CHOP

Secure me before it is too late from - - -

L. CHAPUT, FILS & CIE. - MONTREAL

Not Much Money

. . . in . . .

PAPER BAGS

in these days of fierce competition, but dealers can always rely on the Eddy Bags being superior to ALL others, inasmuch as they are of

Large Size
Full Count
Good Quality

The unity of our plant makes this possible, for we make the paper, manufacture the bag and do the printing ourselves.

The E. B. Eddy Company, Limited

HULL, QUE.

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COFFEE DRINKERS

We will have in store now in about two weeks

Extraordinary Values in

Rio Coffees

Values that you are not accustomed to. Big money in it for big buyers. If you are on the look-out for a leader, write us.

W. H. Gillard & Co. Wholesalers Only **Hamilton**

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

And all Grocers' Sundries

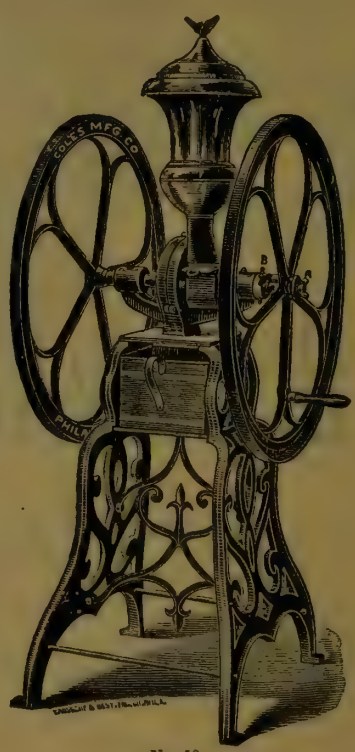
Sold and highly recommended by all leading grocers. . . . . .

Sovereign Matches

The H. A. NELSON & SONS CO., Limited

Sample room ...MONTREAL, QUE.

56 and 58 Front West, TORONTO.



No. 18

Grocers!

Being specialists in the manufacturing of Coffee Mills, we know what is required in a mill.

Therefore: Why not blend your own coffee and grind it in a COLES MILL? You cannot fail to give the highest satisfaction.

Thousands of Grocers have added to their worldly goods by doing this; why not you?

Agents { TODHUNTER, MITCHELL & CO., Toronto
DEARBORN & CO., St. John, N. B.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XI. (Published Weekly) TORONTO AND MONTREAL, NOVEMBER 12, 1897 ($2.00 per Year) No. 46

DISCOLORATION IN CANNED LOBSTERS.

THE discoloration in canned lobsters, the cause of the discoloration and the means to prevent the loss caused by it, have occupied a great deal of attention for some time, as has been frequently made mention of in THE CANADIAN GROCER.

The lobster industry occupies an important place among Canadian fishing industries, ranking fourth in importance, the cod, the salmon and the herring interest being the leaders. The exports of lobsters from Canada amounted to $2,489,995 last year.

The Canadian lobster grounds are the most remarkable in the world, but owing to the discoloration of Prince Edward Island goods, there has arisen a prejudice against canned lobsters from this province. Other provinces have not been entirely free from this evil either.

In May last year, the Canadian Government appointed Prof. McPhail, professor of pathology in the University of Bishop's College, Montreal, to make an inquiry into the causes leading to the deterioration in canned lobsters, a report of which enquiry has just been published.

MANNER OF INVESTIGATION.

Prof. McPhail communicated with packers, buyers and dealers in the Maritime Provinces, Great Britain and the United States, asking them the following questions :

1st. What do you consider the causes of the depreciation in the quality of canned lobsters?

2nd. What, in your opinion, is the annual loss to the lobster-packing industry through this deterioration?

In reply he received answers from many of the leading dealers in Great Britain and the United States, all of whom agreed that the loss was a very material one, some estimating it as high as $900,000 per annum. The deterioration in the quality of the goods was variously referred to as "blackening" or "smut," and other cans were known as "sour," "acid," "fermented" and "blown."

The various kinds of discoloration pointed to a variety of causes, and Prof. McPhail made a thorough search into these causes by visiting the canneries and personally conducting experiments to find these causes and the remedy, meeting throughout with entire success.

Seven different causes were found during these experiments, six of them due to wrong methods of preparing cans and canning the goods, the seventh due to bacterial action.

An exhaustive bacteriologic study was undertaken, in order to do which a laboratory was established in Charlottetown, P.E.I., where abundant material was accessible.

METHOD OF CANNING.

The present method of canning lobsters is given in Prof. McPhail's report. He says that, though the packers are using their best efforts to secure satisfactory results, their factories are "mere hovels, with inadequate appliances for ordinary cleanliness."

The factories are seated upon the shore, with stages leading into deep water for the accommodation of boats, or the buildings themselves are at the end of a stage connecting with the shore. Here the boats come, laden with lobsters from the traps, and they are then counted out. They are shovelled into casks and at once thrown into a vat and boiled fifteen minutes, though in many cases it is half an hour before all the lobsters are out. They are then thrown upon large tables to cool, and, whencool, the body is broken from the tail, and the claws removed by striking against the side of a barrel, into which they fall.

The tails are then taken to the "tail table," and the meat is either pushed out from behind with a suitable instrument or pulled out in front with a fork. The claws are cracked and the meat shaken out ; the "arms" are split lengthwise, and the "arm-meat" taken out with a fork. Next the tails are split and the gut removed. The blood which has coagulated in the claws and tails is removed by washing in sea water, care being taken to remove as much as possible of the "green gland," which, in boiling, has tinged the upper part of the tail. The meat is placed in strainers, and is soon ready to be packed.

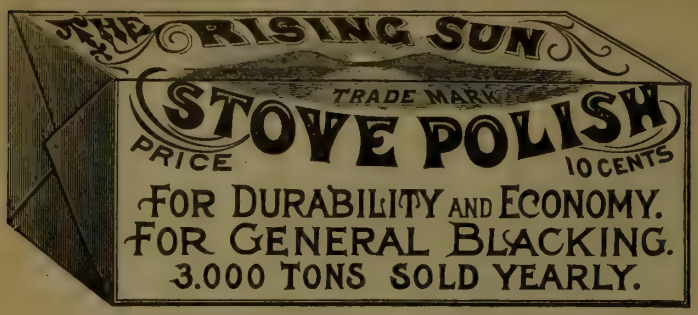
The cans are two sizes, namely, 1 lb. and ½ lb., and of two shapes, tall and flat. They are lined on the bottom and sides with vegetable parchment of suitable shape. The tails are curled up and placed in the bottom ; then comes a little arm meat, and the claws are laid in rows on top. Salt is added in various ways, before the meat and after, and either dry or in the form of pickle. The meat is then "pressed," the can "wiped," the paper lining is put on, and finally the can is covered and sealed.

When the day's catch is in the cans the "bathing" begins. A huge vat of water is kept boiling by a hardwood fire in a brick furnace, and the cans are swung into this on trays by a crane, and left about an hour and a half. The trays are then hoisted out and placed on a rack. The cans are now punctured, the steam and air rush out, and the opening is sealed. The ends of the cans are now "concaved" by atmospheric pressure. The trays are again lowered and left in the boiling water for an hour, and after cooling gradually are packed, 48 lb. or 96 ½-lb. cans to the case.

DEFECTS OF THE METHOD.

As has before been stated, this method in various ways was defective. Insufficient care had been taken to prevent dirt off the tables, cans, etc., from getting into the meat ; the manner of boiling did not sterilize the bacteria in the meat, and the

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers ; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

puncturing of the tins aided bacterial action, as bacteria thrives best in the absence of air. Often too, resin, used in soldering cans, was left in the tins, causing discoloration.

Prof. McPhail's experiments led him to adopt a method, which he followed in packing many cases, that have remained for 15 months quite free from discoloration, and have satisfied the British dealers.

METHOD OF CANNING RECOMMENDED.

The following is an abstract of the method of canning he recommends :

1. Boil the live lobsters 12 to 15 minutes in sea-water which is renewed daily.

2. Cool on lime-washed tables and break off as soon as possible.

3. Pull the tails, remove meat from arms and claws. Place separately in pans which have been cleansed in boiling freshwater.

4. Front split the tail, remove every trace of gut, wash off green gland in cold fresh water.

5. Wash a second time in fresh water which has been boiled and cooled. (If the water is taken from a spring or a deep, pure well, this boiling is unnecessary.)

6. Place in earthenware dishes and cover with clean cotton, which has just been boiled in fresh water.

7. Wash the claws in the same way, removing all coagulated blood and drain dry.

8. Cleanse all cans, removing resin with turpentine, and all other stains with methylated spirit or other suitable fluid, wash in cold fresh water and wipe dry with clean cloth. Do not touch inside of cans afterwards with fingers.

9. Insert linings, which must be kept free from dust in the original packages.

10. Place the salt in the can, one to two teaspoonfuls to the pound ; salt to be of the best quality.

11. Place the lobster in the cans by hand, handling the meat as little as possible, with absolutely clean hands. Let the meat be quite dry.

12. Cover, wipe and seal at once.

13. Concave the cover as much as possible, before the blow-hole is sealed, by pressing down the middle.

14. Bathe at once, the pound cans 50 minutes to one hour, the half-pound cans 45 to 50 minutes, in fresh water, renewed daily and boiling vigorously.

15. Remove and cool. Do not puncture. Keep cool.

16. After 12 to 15 hours bathe again, the pound cans 50 minutes, the half-pound 40 minutes.

17. Remove and keep cool. Do not puncture.

18. After 12 to 15 hours bathe again, the pound cans 40 minutes, the half-pounds half an hour.

19. Remove and keep cool. Do not puncture.

20. In very hot weather repeat No. 18 after another 12 hours.

21. Do over any leak and treat as a fresh can.

22. Before commencing "scald" in fresh water all vessels, tables, knives, forks, cloths, etc., which are likely to come in contact with the meat.

23. Let the shortest possible time elapse between breaking off and packing and between sealing and bathing. Bathe in small lots rather than wait till the day's catch, if large, is sealed.

24. Allow no bodies, refuse or other offal to accumulate about the factory, or to be thrown into the water around it. Factories built in water should have a free, clean flow at every tide ; those built on shore are to be kept clean as above mentioned, within and without.

CALIFORNIA PRUNES.

In reviewing the California prune market The California Fruit Grower, in its annual harvest number, says : "In 1887 the California output was only 1,825,000 pounds. In the same year the imports of foreign prunes aggregated over 92,000,000 pounds. In 1896 the California prune output, a very short one at that, was 55,200,000 pounds. In the fiscal year 1896-97 the imports of foreign prunes aggregated but 710,028 pounds. Of the California output of prunes in 1896 the Santa Clara Valley shipped about 39,000,000 pounds. This, or a better proportion, it maintains every year. It will be seen then that the Santa Clara Valley has the greatest interest in the future of the industry. The San Joaquin Valley and Sonoma, Solano, Sacramento and northern counties are also large prune growing sections. A considerable portion of the entire crop of the state reaches market in a fresh state—that is, not cured."

BAYONNE BLADDER HAM.

Cut the neck cutlets down to the sixth rib, take out the bones, remove the outer layer of fat, remove the meat from the five ribs down to the thick part, so as to leave the round, nice, lean lump of neck cutlet meat ; rub with fine salt and put layer of salt between each layer ; pour in sufficient aromatic brine to cover the meat, leaving an inch of the liquid on top yet, weigh down somewhat and allow to remain in the brine from 8 to 10 days, according to the thickness ; after that take out and, when not needed for immediate use, let them lie dry four or five days in a heap, to make them more juicy.

Press them with the hands to a nice round shape, put into a beef gut, not too wet ; tie lengthwise and then wind the string around them, beginning from the thicker end ; the rolls to be about one-third of an inch apart, having the casing fit tightly. Make a noose on one end, put a stick through the casing to avoid dropping out, and tie the stick also. Now put all the hams into boiling water for 8 to 10 seconds, taking care to pierce the casings previously for air.

Then hang up in a dry place until the hams appear like a dry bladder. In winter use a warmed room at about 68 to 70 deg. F. ; then put in smoke rather high. Smoke like cervelat sausage, adding juniper berries. When smoked the hams are kept in the store in an airy place. When sliced they look marbled, cherry-red, and have a nice and tender taste.

THE GROCER

finds it hard to suit his hundreds of customers with a score of miscellaneous coffees. The popular trade mark

L. S. & B.

is worth all in clinching trade. Some **customers** however may wish to try a **lower** than the **highest grade,** if so, offer them **EMPIRE,** a thoroughly good Coffee (price considered) and which leaves the retailer a good profit at **30** cents.

LUCAS, STEELE & BRISTOL - HAMILTON

THE VERY LATEST THING OUT

Crystal Glass Washboards

Try a sample ½-dozen with your next order.

JAMES TURNER & CO. - HAMILTON

HUNTING PARTIES--

Condensed Coffee and Milk
Evaporated Cream
Condensed Milk
} ARE INDISPENSABLE IN THE WOODS

"REINDEER" BRAND

"The Old Reliable"

DIED

Suddenly, at his residence, 43 St. George St., on Monday, Nov. 8th, 1897, John Dunlop Hay, Vice-president The Davidson & Hay, Limited, in his 43rd year.

AMONG THE RETAILERS.

Keeping Customers.

Every retail grocer has two classes of trade, that of regular customers and that of people who do not buy at any one particular place. The opinion of the best men in the business seems to be that the trade of the regular customers is the strength, the backbone, of the business. As this is the case, this cutting of rates to catch trade is not as beneficial as it may appear, for, although it may bring a few people into the store, these are generally bargain-hunters, and are hard to keep. It should always be remembered that after goods are bought the customer remembers where they were got, and if they are not as represented it is probably one customer lost. Another way customers are lost is through the feeling that they are not getting the value for their money they might get, and they leave their regular grocer to see if they can do better. Then they are ashamed to come back. A grocer might regain such customers as these by making it a point to see them, and in a friendly tone ask them if they are not going to call in and see him any more. If they are not satisfied with the change they had made this is very likely to bring them back.

A Neat Window.

Sometimes after a grocer has undressed his window he finds himself unable to take the time to re-dress it as he had intended. Often in such a case he contents himself with a careless display of some common article. There is no necessity for a poor window if one's time is limited, as was evidenced by a window I noticed on Queen street, Toronto, last week. The background of the window was brightened by a row of salmon cans piled one above the other. In front of these was a row of 1-lb. tea packages, and in the front of the window was a semi-circular row of corn starch, surmounted by lemon and vanilla, flavoring extracts, and a smaller row, also semi-circular, of vanilla standing closely together on the floor of the window. The whole display was simple and strikingly effective.

Being Oneself.

"Half the grocers who are not very successful are always kicking about one thing or another that their competitors are doing, while the fault is entirely with themselves," said a retailer. "If they would just be themselves and do what they thought best instead of waiting to see what the other fellow did they would come out ahead all right." There is a lot of truth in the point, for there are altogether too many men in business who are depending for their ideas on somebody else, instead of making use of their own sense and developing their own originality.

Rainy Day Brightness.

Many days during the last couple of weeks have been regular fall days. The rain has been falling, or rather, drizzling, all day, dampening the spirits as well as everything material exposed to it. But, as evening advances, and one after another the stores and offices throw their glittering light on the damp asphalt, where it is weirdly exaggerated, and as the brightly-lit street cars come along clanging their bells, there is indeed many a picture which for beauty and for suggestions of mysticism is rarely equalled in city life. As a rule, a night like one of these is not very good for business, but yet the fact remains that the store which is bright and attractive on such a night is the one that secures the bulk of the trade.

Produce Window.

I saw a window on King street west, Toronto, this week which caught my eye. The floor was covered with straw, and on this were a couple of Canadian dairy cheese and some bacon. The bacon was piled in the centre of the window with straw between the layers. The cheese were on either side, and on top of them were some English stilton, as dark and rich as one might imagine. Some Canadian stilton, but which lacked the "strength" of the English; MacLaren's "Imperial" cheese too, was in evidence, while pickles of many sorts, some canned goods, etc., were scattered around in a free and easy way that made the window an interesting one.

THE RAMBLER.

LUMBER IN SOUTH AMERICA.

W. L. Lovitt's steel barquentine Hillside finished loading lumber on Saturday for Buenos Ayres. She takes what is probably the largest cargo of spruce lumber ever shipped from the Maritime Provinces to a South American port. In her hold she carries 388,653 feet of boards from 12 to 16 feet long, and from 3 to 12 inches wide. Her deckload consists of 191,604 feet of spruce boards and scantling, making in all 580,257 feet. This load is 141,000 feet over her registered tonnage and is 78,000 feet more than her load from St. John on her last voyage. Her deckload is 7 feet 6 inches high. The cargo was furnished by Parker, Eakins & Co., and was loaded by Capt. John B. Crosby, of Tusket. Capt. C. says he could have stowed five or ten thousand feet additional under deck if the under deck cargo had partly been made up of scantling.—News, Yarmouth, N.S.

TEN CARLOADS OF STOVE POLISH.

Morse Bros. recently received orders for over ten carloads of "Rising Sun" and "Sun Paste" stove polish in one day. This gives some idea of the enormous consumption and great demand for these articles of household use. Morse Bros. claim their new "Sun Paste" stove polish is larger in quantity and as much better in quality than any other paste polish as their old reliable "Rising Sun" stove polish in cakes is better than any other dry polish. It is already commanding a large sale.

"VIKING" BRAND

PURE

Norwegian Highland Milk

FREE FROM SUGAR or any addition whatever.

The highest grade of **CONDENSED MILK** that has ever been put into a can. Gold Medals at the leading Exhibitions in Europe.

PURE GOLD MFG. CO.

31 and 33 Front Street East, TORONTO. - Agents in Canada.

Your Customers' Interests

FROM MANUFACTURER TO RETAILER DIRECT

You have the interests of your customers at heart, of course. See what a customer writes us about our Pan-Dried Rolled Oats.

"Your Rolled Oats are decidedly the best I have ever eaten. I have tested them carefully and compared them with all other brands. They are freer from hulls, better flavored and I find them by far the MOST ECONOMICAL TO USE. I attribute as one reason for their most excellent qualities, the thorough manner in which they are kiln-dried. I put eleven of the leading brands in comparison with yours."

Tillson's "Pan-Dried"
(Registered)
Rolled Oats.

THE TILLSON CO'Y, Limited - - - - TILSONBURG, ONT.

IT'S A "SURE THING"

Rice's Pure Salt

"THE SALT OF THE EARTH."

Packed in first-class, neat and attractive packages.
For all purposes, and every package guaranteed to give highest satisfaction.

SOLE MANUFACTURERS—

The North American Chemical Co., Limited - Goderich, Ont.

NOW IN STORE

NEW DRIED FRUITS

ARGUIMBAU'S RAISINS { Select Layers / Selected / Fine Off-Stalk / Off-Stalk

CURRANTS Cleaned and Uncleaned In Cases and Half-Cases { Excelsior / Vostizza / Patras / and / Fine Filiatria

CALIFORNIA PRUNES — Size, 40-50, 50-60, 70-80, 90-100.

FIGS — Best Eleme in 10-lb. Boxes and Comadra in Taps.

CLOSE PRICES FOR ROUND LOTS

THOS. KINNEAR & CO. WHOLESALE GROCERS 49 FRONT STREET EAST **TORONTO**

TRADE CHAT.

J. T. GORDON, of Gordon & Ironside, said to a Free Press representative that last week his firm did the largest cattle shipping business in the history of the Northwest trade, for any one week. Sixteen hundred head were sent to Chicago, 2,000 to the East and 500 stockers were brought up from Ontario for western ranches. Up to date the shipments for the year number 40,000 head and 4,000 more will be sent out before the season closes.—Free Press, Winnipeg.

George S. Fenwick, a leading wholesale grocer in Kingston, is dead.

The exports of Stratford district show an increase this year over last of $48,596.

H. Waddell, of Dresden, has opened up a small grocery in the west end on James street, Wallaceburg.

The entire tobacco crop of Essex county has been bought up by eastern cigarmakers at prices ranging from 9 to 22 cents.

The lobster factory of Woodman Bros., Alberton, situated at Kildare, P.E.I., was burned the other night. The cause of the fire is unknown.

The capital stock of the Soho Cheese and Butter Manufacturing Co., of Blenheim, has been increased from the sum of $2,500 to the sum of $3,000.

Shipments of potatoes to West India ports have been very heavy this fall. Big prices are prevailing, although falling slightly. One Shediac dealer claims to have shipped $30,000 worth of tubers.—Herald, Halifax.

Egan Bros.' west end grocery store, St. Thomas, was burglarized the other night. The thieves got away with $12—two $5 bills and some silver. Nothing else in the store was missed. Some person familiar with the building is suspected.

Elliott & Mitchell, apple buyers, have purchased 4,000 barrels in Huron county at $1.50 to $1.75 a barrel, while D. Cantelon, the Clinton apple king, made a shipment of 2,700 barrels of apples to the Glasgow market recently, and expects to follow it up with 3,500 barrels. He has 60 packers at work and by the time the season wanes will have sent abroad 15,000 barrels of prime Canadian fruit.

Mrs. Thomas Stanfield, Nolan street, brought into The Times office two sprays from red and black raspberry bushes grown in her garden on which were twenty or thirty of the finest berries. Very good for November 1.—Times, St. Thomas.

The Ingersoll correspondent of The London News, says: "Thomas Seldon, the local apple buyer, was in Delhi yesterday. It is understood that there is a very good crop of the fruit, although not as large as last season, and they were of a very fair variety."

Mr. Richard Butler, a Thamesford apple buyer, has shipped three carloads of apples to the Northwest, the selling price being $2.75 per barrel. The majority of his fruit, however, will be shipped to the Old Country. He expects to ship altogether about 3,000 to 4,000 barrels.

Shipments of winter apples from Eastern Canada to Manitoba are on the increase. The apples from the Southern States are not in great favor, and dealers prefer to buy Ontario apples at a higher price rather than depend altogether on Missouri and Kansas for the supply.—Free Press, Winnipeg.

The Beaver Line Steamship Co. notified the Government on Saturday that it was prepared to sign the contract for the Atlantic mail service. The call at Halifax both inwards and outwards during the winter service is made absolute, the company receiving for this over and above the regular subsidy a bonus of £500 per trip. The contract was passed at the Cabinet meeting Saturday.

Mr. James Stewart, of Lakeville, sent 15 barrels of Gravenstein apples to the London market early in the fall, and they returned him $40. Later on he sent 5 barrels of No. 1 and 5 barrels No. 2 Gravensteins, 2 barrels No. 1 Emperors and 6 No. 2, and for these 18 barrels he received £10 13s. 4d., or $51.65. This is a good sale for the kinds mentioned, as nearly half were Emperors. The fruit was of good quality and well packed, hence the good returns.

"I think the heaviest crops I saw in the province this fall," said a well-known loan company's manager, "were at Russell and north of Griswold. The wheat easily went 20 bushels to the acre. This is going to be a great country for banks, and, as you will notice, all the new branches that have been opened are managed by local men who are well acquainted with the residents of the district. A farmer of standing can easily get a loan from a bank, just as in Ontario assistance is given to a village or country merchant."—Free Press, Winnipeg.

JACK AND HIS UNCLE.

A young Irishman in want of $25 wrote to his uncle as follows:

"Dear Uncle—If you could see how I blush for shame while I am writing, you would pity me. Do you know why? Because I have to ask you for a few dollars, and do not know how to express myself. It is impossible for me to tell you. I prefer to die. I send you this by messenger, who will wait for an answer. Believe me, my dearest uncle, your most obedient and affectionate nephew.

"P.S.—Overcome with shame for what I have written, I have been running after the messenger in order to take the letter from him, but I cannot catch him. Heaven grant that something may happen to stop him, or that this letter may get lost."

The uncle was naturally touched, but was equal to the emergency. He replied as follows:

"My dear Jack—Console yourself and blush no longer. Providence has heard your prayers. The messenger lost your letter. Your affectionate uncle."

FRUIT . . VINEGAR

I have pure Fruit Vinegar five years old, of choice quality, at a right price. Only a limited quantity of this age left. Place your order before it is all closed out. Write for samples and price. . . .

R. J. Graham

BELLEVILLE, ONT.

Three Ruling Powers

Skill Quality Finish

Make

J. BRUCE PAYNE'S "PEBBLE"

the leading five cent cigar of Canada. Best quality tobacco. Skilled workmanship. Careful finish.

No Grocer's stock of cigars is complete without a supply of this celebrated brand. . . . . .

For sale by all leading jobbers in Canada.

J. BRUCE PAYNE - GRANBY, Que.

For a Waterproof, Self-Shining Blacking to give Universal Satisfaction

—SELL—

YUCAN OIL BLACKING

Contains fifty per cent. Castor Oil. Gives a handsome polish. No moisture can penetrate the leature when used.

THE F. F. DALLEY CO. LIMITED - HAMILTON, CANADA

BM&Co. TRADE MARK.

WINN & HOLLAND
MONTREAL

SOLE AGENTS FOR CANADA

BRUNNER, MOND & CO.'S

Bicarbonate of Soda
Soda Crystals
Concentrated Sal Soda
Caustic Soda
Bleaching Powder
Pure Alkali

BEST IN THE MARKET

PUREST THAT CAN BE MADE

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

D. GUNN, BROS & CO. are busy getting a large shipment ready before the close of navigation for western trade. They find a good demand for all lines of their goods.

H. P. Eckardt & Co. now have new Grenoble walnuts.

A car of "Flag Ship" salmon has been received by T. B. Escott & Co.

The Davidson & Hay, Limited, are quoting natural and Comadra figs at tempting figures.

The attention of the trade is drawn to the advertisement of "Grand Mogul" tea, on page 14.

A large shipment of Sultana raisins is to hand this week for The Davidson & Hay, Limited.

Philippe and Canaud sardines, quarters and halves, are in stock with the Eby, Blain Co., Limited.

The Davidson & Hay, Limited are showing a great value in a bright sugar syrup in half-bbls.

The Eby, Blain Co., Limited, are busy shipping advance orders for California dried fruits, now in store.

Choicest California seeded raisins, in 1-lb. cartoons, are selling well with The Davidson & Hay, Limited.

Crosse & Blackwell's lemon, orange, and citron peels have been received by the Eby, Blain Co., Limited.

"Syrup in 2-lb. tins is giving great satisfaction," say the packers, Lucas, Steele & Bristol. "It retails at 10c."

Three and 4-crown loose muscatels, Griffin & Skelly's pack, are among the last arrivals for H. P. Eckardt & Co.

Rutherford, Marshall & Co. report a brisk demand for all kinds of produce, and advise holders to market promptly.

Lucas, Steele & Bristol have received this week some fine liquoring Young Hysons, which they are selling at 17 to 18c.

Thomas Upton & Co. have had such a run on their "Gilt Edge" orange marmalade that their stock is about run out.

The Davidson & Hay, Limited, are expecting arrivals, about the 12th inst., of Malaga fruits and nuts ex ss. Bellona.

Frank Magor & Co., 16 St. John street, Montreal, are now handling a special line of Lucca oil, packed by S. Rae & Co., Leghorn, Italy, and guaranteed by them as pure olive oil of the finest quality. These goods have only recently been introduced into Canada, but repeat orders have already been received.

W. H. Gillard & Co. have just at hand a large shipment of Rio coffees showing excellent value.

The Eby, Blain Co., Limited, report the arrival of new Grenoble walnuts, new Tarragona almonds and new Brazil nuts.

T. B. Escott & Co. report they have ten tons of candied peels, which they desire to clear out between now and Christmas.

Thomas Upton & Co., jams, jellies, etc., Hamilton, have a fine line of pure plum jam which they can sell at a low figure.

H. P. Eckardt & Co. have bright apricots in 50-lb. cases. The high price of evaporated apples has made this line a good seller.

T. B. Escott & Co. have just in stock currants in half-cases; also "Hercules" currants in handsome 1, 2 and 3-lb. packages.

Warren Bros. & Co. have a shipment of Rio coffee which they state is showing the best value so far shown on this market this year.

T. Kinnear & Co. are in receipt of two or three lots of California evaporated apricots and peaches; also a shipment of Crosse & Blackwell's peels.

The Eby, Blain Co., Limited, have a shipment of green Rio coffee direct from place of growth, in transit, which they expect this week.

All lines of Southwell's jams, jellies and marmalades recently received into stock by Frank Magor & Co., Montreal, per steamers Montevidean and Ormiston.

"Our 'Gilt Edge' marmalade in pails is going fast," say Lucas, Steele & Bristol. "The glass pots of the same, packed 2 doz. in a case, are sellers at $1 per doz."

"The price at which we are selling 'Old Mill' 3-lb. peaches is bringing buyers every day," say Lucas, Steele & Bristol. "They are choice yellow and in heavy syrup."

Heinrich Franck & Sohnes' genuine German chicory, since its introduction by the Eby, Blain Co., Limited, among their coffee trade, has met with a good demand.

"Seville" orange marmalade in crates of six 7-lb. pails and cases of 2 doz. 1-lb. glass pots, manufactured expressly for their trade, is in stock with the Eby, Blain Co., Limited.

The following shows that people are already preparing stocks for a visit to the Klondike district. A telegram recently received by Frank Magor & Co., of Montreal, reads: "Ship twelve hundred pounds of preserved potatoes, seven-pound tins." The goods to be forwarded to Edmonton at once. These preserved potatoes are a line recently brought out, and already a run on them has been experienced. One pound weight will make from 6 to 7 lbs. of delicious mashed potatoes, by merely adding water and seasoning.

W. H. Gillard & Co. state they are showing splendid values in Ceylons and Japans, their stock being large, well assorted and bought at an advantageous point of the market.

T. B. Escott & Co. write: "We have too large stocks of Sultana raisins, and we are, in consequence, offering below market value." They are also offering natural figs in 25-lb. boxes.

The Eby, Blain Co., Limited, have received a second car of California evaporated fruits, enquiries for which they report having received from many points in Quebec and the Lower Provinces recently.

The Davidson & Hay, Limited, have in stock this week a large consignment of "Extra Selected" Ondara layer Valencias. This fruit is splendidly cured and of uniform grade through the box. Buyers should not miss this fruit.

"Talking about package tea," said the head of the Salada Ceylon Tea Co., "we are getting on now fortnightly from England a shipment of four tons and twelve hundredweight of sheet lead. This will give you an idea of what amount of tea we are packing."

THE CODFISH CATCH.

Concerning the catch of codfish, a St. Johns, Newfoundland, despatch to The Montreal Gazette says: "Now that the season's fishery has closed, it is possible to form an approximately accurate estimate of the results. The best judges reckon that the total catch of codfish (Labrador included) will not exceed a million quintals. The worst failure has been on Labrador and in the bays of the northeast coast. From Cape St. Francis to Cape Race the fishery has been the best known for many years, the cod being large and of fine quality and very abundant. As far as Cape St. Mary's the fishery was fairly good—and from Cape Ray to Quirpon good in some places, bad in many more. A good average catch is 1,400,000 quintals, so that we are short by about 400,000 quintals. The worst of it is that the price is the lowest for many years. It is, however, certain to rise with the advent of the new year, when the congestion in foreign markets will be relieved. As a set-off, the lobster fishery of this year will be much larger than last year, and the price has risen to $9.25 and $9.40 for No. 1 pack."

THE LATE JOHN D. HAY.

THE news that Major John D. Hay, the vice-president of the Davidson & Hay, Limited, wholesale grocers, Toronto, was dead came as a thunderbolt from a clear sky. No one scarcely knew that he was indisposed. Certainly his confreres in the grocery trade did not.

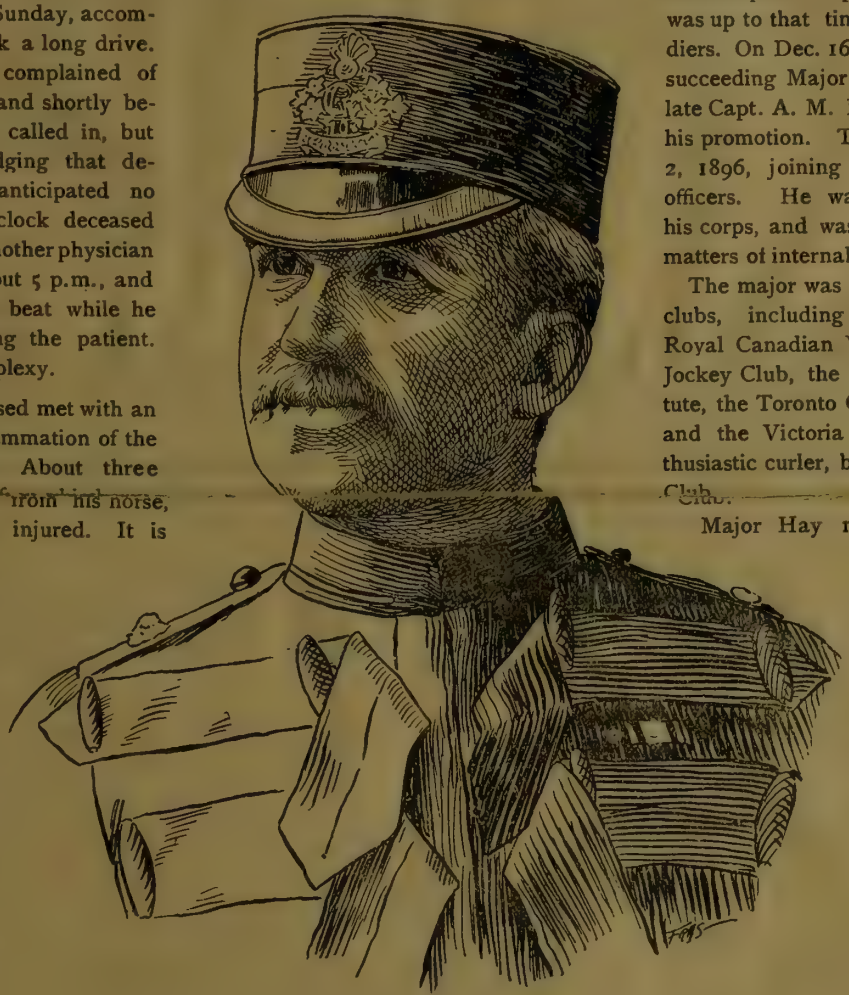
At a late hour on Friday night deceased was somewhat indisposed through what appeared to be a slight attack of inflammation of the bowels, but he felt well enough to visit the warehouse of the firm on Saturday morning. During the day he appeared to be as well as usual, and on Sunday, accompanied by Mrs. Hay, he took a long drive. On Monday morning he complained of shooting pains in his head, and shortly before noon a physician was called in, but the latter, while acknowledging that deceased was a sick man, anticipated no serious results. About 4 o'clock deceased became unconscious, when another physician was called. He arrived about 5 p.m., and Mr. Hay's heart ceased to beat while he was in the act of examining the patient. The cause of death was apoplexy.

A few years ago the deceased met with an accident which induced inflammation of the spine and a long illness. About three months ago he was thrown from his horse, when his spine was again injured. It is believed these accidents were the indirect cause of death.

In business he was energetic, and his grasp of trade matters was broader and deeper than a good many could boast of. In matters appertaining to trade and commerce he was a thinker; and few, if any, men could better gauge the commercial situation.

Among business men and men of all classes of society he was more than usually popular, while as an employer he was the ideal in the eyes of his employes. "He wasn't like a boss," sorrowfully remarked one of the firm's employes.

Major John Dunlop Hay was born on Nov. 13, 1854, and was, therefore, within five days of his 43rd birthday. He was the second and only surviving son of the late Mr. Robert Hay, M.P. for Centre Toronto, and a member of the well-known furniture firm of Jacques & Hay, afterwards R. Hay & Co. He was educated at the school kept by Mr. John Franks, first on Front street and afterwards on Adelaide street. From that school he went to Upper Canada College, where he completed his education. When a lad of about fifteen he went to Scotland, remaining for three or four years at Kinnoul, where he underwent a course of training in scientific stock-breeding. He also attended lectures for a while in the Ontario Veterinary College in Toronto, with the purpose of improving his efficiency as a stock-breeder. On his return from Scotland in the middle of the seventies he entered the firm of Hay & Paton, and went into the business of raising high-class stock at New Lowell, in the county of Simcoe. He devoted his attention chiefly to Galloways. He was also in partnership with his father in the lumber business at New Lowell. Early in the eighties he moved to Toronto, and was for some time connected with the furniture firm with which his father was so intimately associated. Then in 1886 he entered into partnership with Lieut.-Col. John I. Davidson in the firm of Davidson & Hay, which has only been broken by the major's death.



THE LATE MAJOR JOHN D. HAY.

Major Hay's military career began when on April 14, 1882, he was gazetted as second lieutenant in the Toronto Field Battery. Soon after the reorganization of the old Tenth Royals he went into the reconstructed Royal Grenadiers, his commission bearing date Jan. 4, 1884. As second lieutenant he went to the Northwest, and was present at both the Fish Creek and Batoche fights, winning the Northwest medal and clasp. He was in No. 2 Company of the battalion, under Capt., now Lieut.-Col. Mason. When Capt. Manley, the adjutant, was wounded at Batoche Lieut. Hay for some time discharged his duties. He became lieutenant on Oct. 16, 1885, in place of Lieut. Fitch. On Jan. 31, 1890, he became captain in place of his partner, who was up to that time captain in the Grenadiers. On Dec. 16, 1890, he became major, succeeding Major A. B. Harrison. The late Capt. A. M. Irving became captain on his promotion. The major retired on Dec. 2, 1896, joining the infantry reserve of officers. He was exceedingly popular in his corps, and was particularly efficient in matters of internal economy.

The major was a member of a number of clubs, including the Toronto Club, the Royal Canadian Yacht Club, the Ontario Jockey Club, the Canadian Military Institute, the Toronto Country and Hunt Club, and the Victoria Club. He was an enthusiastic curler, belonging to the Toronto Club.

Major Hay married Elizabeth, eldest daughter of Mr. William Hendrie, of Hamilton, and leaves three children. He had three sisters, Mrs. John I. Davidson, Mrs. Turnbull, of Hamilton, and Mrs. John Kay.

The remains were interred on Wednesday afternoon in the Necropolis, and although the funeral was private, a large number of friends turned out to pay their last respects to the departed. The pall bearers were the brothers-in-law, Col. John I. Davidson, Mr. Turnbull, of Hamilton, Mr. Kay, Major Hendrie, Capt. Wm. Hendrie, G. M. Henderson, J. W. Hendrie, and John Hendrie, of Hamilton.

BOILED OYSTERS, BREADED.

Have ready a cupful of cracker crumbs, broken very fine, seasoned with melted butter or best olive oil; then roll in the crumbs and boil in a double wire boiler, turning frequently. When the oysters are slightly browned transfer to a dish piping hot, and pour on melted butter. Garnish with watercress.

ABOUT SALMON...

Don't push Cohoe Salmon on your customers when you can give them fine red SOCKEYE at ten cents per tin ---and make a reasonable profit. Write us for particulars.

New Grenoble Walnuts arriving this week.

H. P. ECKARDT & CO., Wholesale Grocers, **Toronto**

Grand Mogul Tea

Coupons in every package entitling holder to heavy quadruple plate Silver free.

GRAND MOGUL stands head and shoulders above all other teas in flavor and strength. Test it with any other. Samples sent anywhere. ***Retail Prices, 25c., 30c., 40c., 50c., 60c. a lb.*** Black or mixed.

If you want the agency for your town, WRITE US.

Sole Agents for Canada **T. B. ESCOTT & CO.,** Wholesale Grocers, **LONDON, ONT.**

THEY HAVE THE REPUTATION

LE CAPORAL, 12's
COUNT DUFFERIN, 12's

The highest class Cigarette Tobacco that money and skill can produce. Prices show a good profit to the retailer. . . . . .

CUT TOBACCOS

MORNING DEW
CHAMPAIGN
GOLDEN LEAF
HUDSON

VIRGINIA FLAKE CUT
VIRGINIA CUT PLUG
VIRGINIA CUT PLUG
KENTUCKY CURLY CUT

For smoking or chewing.

These Brands are pushed by all dealers who look for intrinsic value in the goods they handle.

SNUFFS—We are the largest snuff manufacturers in Canada. All the standard makes. Jobbers in any locality will quote you Prices. . . . . .

Manufactured by the well-known firm

B. HOUDE & CO. - Quebec, Que.

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THE RECIPROCITY QUESTION.

RECIPROCITY between Canada and the United States is again being revived somewhat, although it is by no means yet a live issue.

An interesting feature of the subject is that the present movement had its origin in the United States. In official circles, as well as in the columns of the newspapers, there has been some consideration of the question lately.

Only a few days ago a despatch from Washington said that the Government was favorably considering the question of recurring to the system of reciprocity for encouraging commercial relations with Canada. The despatch also pointed out what is already known, namely, that Mr. Kasson, who has been specially charged with the arrangement of reciprocity plans under the Dingley tariff, is favorable to closer trade relations with Canada.

Now, on this side of the line interest has again been partially revived in a question which for some time has been as dead as the proverbial door nail, by the presence in Washington of Sir Wilfrid Laurier and Sir Louis Davies, who, while there, primarily in regard to the seal question, will not, we are told, turn a deaf ear to any just proposition for reciprocity.

The last and only purely trade treaty Canada had with the United States went into operation in 1855, and was terminated in 1866 by the action of the United States. This treaty, in the main, provided for mutual rights of fishing in certain Canadian and United States waters, for free interchange of the products of the sea, the soil, the forest and the mine. Since then several attempts have been made to establish another treaty, but the opposition of the United States Senate has always been an insurmountable obstacle. True, the Treaty of Washington was signed in 1871, but it had nothing to do with commercial matters, and the fishery clause of that treaty was terminated in 1886.

Canada has never been averse to a reciprocity treaty with the United States which was reasonable and just. On the contrary, we have in years past been too anxious in the matter. Instead of acting the part of men, we have at times been little short of mendicants in importuning for what a good many people imagined to be a necessity to our very existence.

The welfare of one nation does not depend upon the will of another; it depends upon the energy, intelligence and patriotism of its people. Canada has learned at least the rudiments of that lesson.

We have learned, at any rate, in spite of a practically stationary export trade with what was at one time held to be our best customer, that our sales abroad have continued to expand.

Since the McKinley tariff went into force the aggregate export trade of the Dominion has increased in value over 23 per cent.; and the McKinley Bill, a good many imagined, would wreck us.

This increase has not been due to an expansion in either one or a few lines. All have shared in the increase. The products of the mine, the fisheries, the forest, animals and their products, agricultural products and manufactured products, are all exported in larger quantities. At the same time, however, it should be noted that while the exports of agricultural products in 1896 were larger than during the year which preceded the McKinley bill, as well as the year it went into operation and the subsequent one, they were not as large as in 1892, 1893, 1894 and 1895.

Of course, the increase is chiefly on British account. In 1890, the year the McKinley bill went into force, the percentage of our exports of home products to Great Britain was 48.67 per cent., and that to the United States 42.48 per cent. Last year the proportions were 57.06 and 34.57 per cent. respectively.

Although the proportion to the total exports of all other countries grouped under one heading was scarcely as large in 1896 as in 1890, yet the value of the quantities sent them was nearly two million dollars greater.

It is thus evident that as a customer of the Dominion the United States has of late years been gradually getting less important. Quite naturally we have no desire to have this continue. A country as well as a merchant would rather that each customer should increase rather than decrease its purchases.

But Canadians are by no means in the spirit to importune for a reciprocity treaty. Indeed they are not willing to take even the first step in the direction of negotiating in the matter. Time and again has this country taken the first step only to be kicked back two.

If the United States desires a commercial treaty with Canada let it come to us; and a fair proposition will receive fair and courteous consideration. For the Dominion Government to make any advances would be decidedly unpopular, to say nothing of being impolitic. Sir Wilfrid Laurier and Sir Louis Davies would do well to remember this.

If, as the despatch says, the United States Government is favorably considering the matter, well and good. If not, Canada's duty is to wait until it is so disposed.

THE PREFERENCE QUESTION.

BASED upon the principles of justice, no one creditor should have a preference over another in the distribution of an estate. That such is not now the case is one of the strongest reasons why there should be an insolvency law for the Dominion.

The giving of one creditor preference over another is wrong in principle. It was conceived in the attempt of one creditor to secure himself at the expense of another, and induces people to loan their goods or their money to persons who in many instances they know to be unworthy of credit. The practice of giving preferences is the credit system gone mad.

But aside altogether from the moral aspect

of the question, there are other points from which a law forbidding preferences can be viewed.

There are, for instance, the rights of the creditor who has not been able to protect himself with a chattel mortgage or some other description of security.

But the paramount influence at the moment appears to be the desire to protect the interests of the creditor class in Great Britain, whose distance from the Canadian market has resulted in their commonly being the victim of the preference evil.

By our preferential legislation we have intimated to the British manufacturers and merchants that we desire to deal more extensively with them in the future than we have in the past. And certainly, if we are honest in the matter we should be just, as well, and exhibit our sense of justice by removing what is undoubtedly an obstacle to British trade with this country.

On account of the practice of giving preferences the British creditor has more than once suffered, and that severely. On account of this those thus victimized naturally have not a very high opinion of the commercial morality of Canadian business men.

A well-known Canadian who has been in Great Britain for some months writes: "I find a strong prejudice against Canadian business men; but I am sure it would vanish were an insolvency law enacted in which preferences were prohibited."

It is a disagreeable duty to publish statements of this kind; but our only object in doing so is to stir our people up to a sense of their duty and thereby induce them to strengthen the hands of those who are championing the cause of a Dominion insolvency law, which will not only minimize the chances of British creditors not being paid, but of Canadian creditors as well, whose business ramifications extend from one end of the Dominion to the other.

THE BELLONA'S CARGO.

Definite intelligence of the ss. Bellona's cargo was received in Montreal Wednesday. It consists of 700 tons of currants from Patras, 64,000 packages of raisins from Denia, 13,000 boxes of raisins, 2,500 boxes of almonds and 925 boxes figs from Malaga, and 500 boxes lemons from Palermo.

The bulk of the Denia raisins are sent out on order, and, of course, this may mean lower prices on Valencia raisins.

A LONDON EDITOR ASTRAY.

COMMERCE, a journal published in London, England, has some sarcastic reference to Canada and things Canadian in its issue of the 27th ult. An official volume issued by the Ontario Government giving information as to the resources of the province is the text which induces its sarcasm.

"At the present time," remarks Commerce," "when Canada looms so largely in the public estimation, and the craze for Klondike has not subsided, the book, official though it be, should be read with philosophic caution. Our Canadian brothers are uncommonly fine fellows, but with them the praise of their country has become a business. They are also sanguine with the hope of all new nations, and even their most sober utterances are not altogether free from poetry—the poetry of ingrained optimism. Our advice to all who have an idea of sampling the riches of Ontario is to make sure of sufficient means to come back if a personal acquaintance on the spot does not quite equal expectations held out. It is not everyone who is fitted to live in Canada, much less to work hard there."

Canada is thankful for all legitimate advertising she can get. Our chief weakness is that we have not advertised our country as we ought, and thus enlightened British editors who write about Canada and business men and others who, sitting in ignorance in regard to Canada's geographical position and her relation to the British Empire, address letters to "Toronto, United States of America."

Canada as a Dominion is only 30 years of age, but to our disgrace it is only within the last few years that a national sentiment has developed and that we have taken any pride in the rich and varied natural resources with which this country has been endowed. It has been foreigners, principally those from the United States, who have in many instances been the first to reveal these riches and hold them up to the gaze of the world, and not us ourselves. If "praise of their country has become a business" with Canadians THE CANADIAN GROCER is only too glad to know it.

As to optimism, God help us if we have not got it. It was optimism as to the powers of the British people to defeat its foes and "to make the rough places smooth and the valley to blossom like the rose" that made them the masters of the sea and the greatest colonizers the world has ever seen. If optimism is a sin, therefore, we got it from our forefathers. And our blood be upon their heads.

The advice to intending emigrants to take to Canada enough money to bring them back is a gratuitous insult to the Dominion. As also is the veiled insinuation that only a few persons are fittingly constituted to live in Canada.

There are practically only three classes of people this country has little desire or no desire to see step on its shores. The one is the young man who is deported from home by his father to Canada and fed on remittances from the parental treasure box. The other two classes are anarchists and paupers. None of these are "fitted to live in Canada."

What Canada courts most of all is men of brain and men of muscle. If, in addition to brain and muscle, they have money so much the better. But we would rather have men without money than men without brains. In fact the latter, be it known, are "not fitted to live in Canada."

It ill becomes the editor of Commerce, or of any other British paper, to emit venom in the form of sarcasm at Canada or things Canadian. For the position Canada occupies to-day little thanks is due to the Great Britain of years ago. When British politicians would not give a snap of their finger for the land of the maple leaf, Canada clung to the Motherland like the child to the parent who has disowned it. Canada is the important part of the British Empire she is to-day because of her loyalty, because of her sacrifice, and because of the blood she has spilt, and not because of the loyalty, the sacrifice or the blood spilt by the Motherland on our behalf.

But we have come off more than victors. Not only have we kept Canada for Britain, but we have compelled Britain to recognize and to give Canada her proper place in the Empire. Canada has forgiven the past and yields first place to no part of the British Empire in her allegiance to the Kingdom of Great Britain and Ireland.

In the slaughtering of prices merchants sometimes kill themselves.

STATISTICAL POSITION OF CURRANTS.

STATISTICAL information from Patras in regard to currants is interesting.

Shipments from there from October 1 to the 19th of the same month aggregated 17,000 tons, making the total shipments up to that time 58,000 tons. This quantity went to the following countries, a comparison with what these countries took last year during the same period being also given :

	1897. Tons.		1896. Tons.
To London	17,210	against	13,849
To Liverpool	15,520	"	9,136
To outports	3,850	"	6,366
To United States	6,250	"	5,895
To Canada	1,320	"	1,220
To France	475	"	553
To Germany, Belgium, Holland, Austria	10,905	"	7,340
To Australia	2,612	"	2,141
To Russia	....	"	1,392
Total	58,142	against	47,892

England, it will be noticed, is the chief purchaser, having taken about 36,000 tons.

Taking as the basis the average yearly consumption of the markets given in the above table, it is estimated that they will still want about 70,000 tons more currants than they have already secured. England, it is estimated, will want 27,000 tons more ; United States and Canada, 10,000 ; Australia, 1,000 tons ; Holland, Germany, Belgium and Austria, 30,000 tons, and France, 2,000 tons.

To supply this 70,000 tons, it was estimated on October 20 that there were only about 60,000 tons of fruit available for export in Greece.

DECEPTIVE FRUIT PACKERS.

Some attempts at deception are, it appears, being practised by dried and evaporated fruit shippers in the United States.

One of the most glaring is alleged to be in regard to California evaporated peaches. In order to produce a low-priced article, certain shippers have been improperly evaporating their apricots, thereby allowing them to retain a larger percentage of water than they should. Being thus heavier in weight they can be sold at a lower price than the properly evaporated apricots.

The trouble with this fruit is that while it may be all right in appearance now, it is only a matter of time before it becomes sour and ferments.

This improperly dried fruit can usually be detected by the size of the boxes containing it, the latter being smaller than those containing the properly cured fruit.

Another misleading practice is the branding of Oregon prunes as the product of the Santa Clara Valley district in California. The prunes from the latter state are better flavored and usually of a reddish color, and the trade is beginning to discover these facts.

GROCERS AND CIGARS.

J. Bruce Payne, one of Canada's best known cigar manufacturers, believes that every grocer should handle cigars. He argues that they are a line on which substantial profits may be made, while there is little or no extra trouble connected with them. A man who wants a cigar would probably sooner go to the grocer with whom he deals regularly than to a cigar store, if the former kept what he wanted. Mr. Payne recommends his "Pebble" as a very suitable five-cent cigar for ordinary trade, while the "Pharaoh" is just the thing for those who desire a higher-priced cigar. Mr. Payne has recently secured a new representative, Mr. Chas. Runk, to cover the ground between Toronto and Montreal. Mr. Runk has been visiting the trade in Ottawa this week and will go west very shortly.

Mr. C. H. Spencer, his Maritime Province traveler, had the misfortune to severely injure his foot and has been obliged to lay off for a couple of weeks. Mr. F. W. Taylor is taking his place.

Soap has been in use 3,000 years, but some people appear never to use it.

MANUFACTURE OF ALCOHOL.

There is a proposition before the Government from the Rathbun Lumber Co. for the manufacture of wood alcohol in Canada. This is a product that is not manufactured in the Dominion. It is used in the States and found to be very cheap and perfectly suited for the manufacture of methylated spirits, such as is not drinkable. The wood alcohol leaves a charcoal, which is disposed of at a profit in the United States for smelting purposes. Up to the present there has been no market for the charcoal in this country, but now it is said that since smelting has developed into an industry in Canada the charcoal might very easily be disposed of.

SHOWS AND EXHIBITIONS.

THE world is full of schemes designed to secure the minimum of benefits to the greatest number and the maximum of benefits to the smallest number. So-called pure food shows are often of this type.

The plea that they are designed to fill a long-felt want cannot always be advanced. The only want they are designed, as a rule, to fill is the pockets of the promoters. The average pure food show and the fake advertising scheme are twins : the one induces people to take space on the floor of some building which has been rented for the "show," and the other persuades people into taking space on the roof of his circus tent or in one of the other multitudinous schemes which have been fashioned and shaped by its promoter's wits.

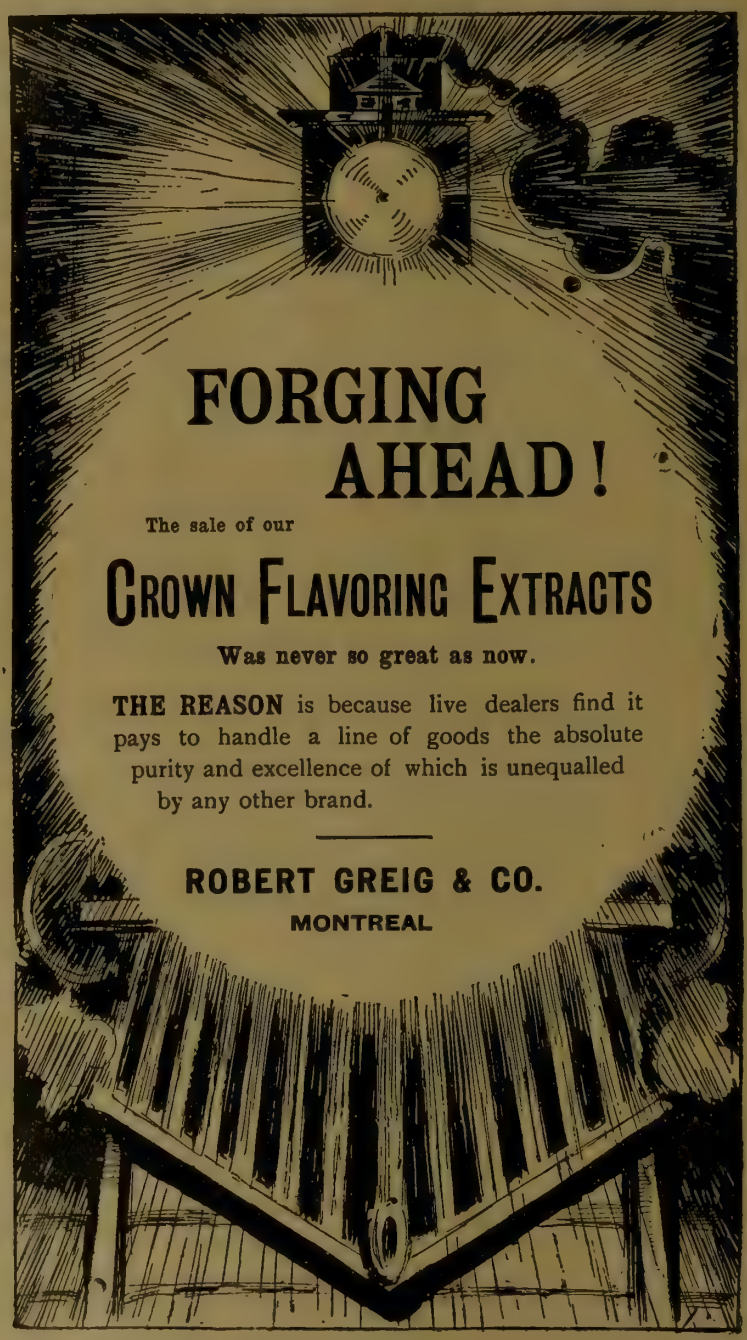
THE CANADIAN GROCER has for a long time been convinced that displays of manufactured goods at shows and exhibitions is money thrown away. For the time, attention and money involved in making them we are certain that any good which may accrue is dearly bought.

Just as in buying experience, so in getting good from displays at fairs, it often costs more than it is worth. As a rule, the same experience and the same measure of good results could have been obtained at one quarter the cost had ordinary business common sense been exercised before the first step was taken which led up to the particular results.

If those who are wedded to the idea that exhibits at shows, etc., are good, and they must act upon this belief, let them by all means exhibit at the Toronto, the Montreal, the Ottawa and other similar exhibitions, and not allow themselves to be deluded or persuaded into spending time and money for naught in other institutions.

One thing is certain, some pure food show promoters would never be able to float their schemes were it not for the fact that they are able to persuade business men into the venture. And the sooner these business men open their eyes to this fact and confine their energies to their own various interests the sooner will such "shows" cease to exist.

Let those who may be tempted to participate in pure food shows interview the grocers of Montreal as to their experience.


FORGING
AHEAD!
The sale of our
CROWN FLAVORING EXTRACTS
Was never so great as now.
THE REASON is because live dealers find it pays to handle a line of goods the absolute purity and excellence of which is unequalled by any other brand.
ROBERT GREIG & CO.
MONTREAL

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Nov. 11, 1897.

GROCERIES.

No strikingly new features have developed in the wholesale grocery during the week. On account of the competition of imported granulated sugar the price of the Canadian German granulated sugar has been reduced 3-16c. per lb., being now quoted at 3⅞c. in small lots, while the price of the foreign article has been fixed at 4 1-16c. The demand for sugar is fair for this time of the year. Canned goods remain steady in price and some efforts to get canned tomatoes at less than the ordinary figures quoted by the canners were not successful. There is a good demand for canned vegetables. Coffee is low in price, but is meeting with a fair demand from retailers. There is little doing in syrups or molasses. New Grenoble walnuts are now on this market, shipments having arrived by New York. In spices about the only feature is an easier feeling in cloves in the primary market. Teas are receiving a little more attention, but the volume of business is still light. Currants continue firm, but there is not a great deal of buying on the part of wholesalers. Valencia raisins are steady and meeting with a fair demand. The cable advises a firm market on Turkish prunes. California dried and evaporated fruits are meeting with a fair request. The lower grades of Sultana raisins are firm in the primary markets.

CANNED GOODS.

Some effort has been made during the past week, by one house in particular, to get lower offers on canned tomatoes than the packers have been offering lately, but the best he could do was 85c., while a good many were firm at 90c. He stated to THE CANADIAN GROCER that one half of the packers he wrote to, and he wrote to all as far as he knew, declared they had no goods to offer in that line. There is a moderate amount of business being done in canned goods for this time of the year. Our English exchanges note an increased demand for canned salmon in London, and prices there are ruling steady. On the local market there is nothing new to note in regard to canned salmon. We quote: Tomatoes, 85 to 90c.; corn, 65 to 85c.; peas, 85 to 87½c. for ordinary; sifted select, 90c. to $1; extra sifted, $1.25 to $1.40; beans, 65 to 80c.; peaches, $2.25 to $3 for 3's, $1.65 to $2 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.65 to $1 90, according to brand and quality; blackberries, $1.40 to $1.70; cherries, $1.75 to $2.25; apples, 3's, 80 to 95c.; gallons, $2 to $2.25; salmon, "Horseshoe," $1.25 in 5-case lots and $1.30 in less quantities; other red salmon, $1.20 upwards, according to quality and brand; cohoes, 95c. to $1.10; canned mackerel, $1.25 to $1.30; lobsters, $2.40 to $2.50 for tall tins; 1-lb. flats, $2.85 to $2.95; ½-lb. flats, $1.60 to $1.70; Canadian canned beef, 1's, $1.35 to $1.40; 2's, $2.35 to $2.50; 6's, $7.75 to $8.25; 14's, $15 to $16; Canadian kippered herrings, $4.50 per case.

COFFEE.

The primary market for Brazilian growths of coffee is easier, and much the same may be said in regard to Mocha coffees. We hear of quotations on the latter at about 7c. per lb. less than the figures ruling a couple of months ago. There have been some transactions in round lots during the week in Rio coffee, and wholesalers are experiencing a good demand for this description of coffee, the low price, as noted last week, stimulating the consumption. Jobbers quote green in bags: Rio, 8½ to 12½c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 12½ to 18c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 16 to 20c.; Jamaica, 19 to 22c.

SYRUPS.

More syrups are being offered by the refiners, but the demand is merely nominal. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

Nothing new has developed in regard to molasses, the demand being only

Veneer Wood Pails

PINTS AND QUARTS

For handling Oysters, Pickles, Lard, Jams, Syrups, Paints, Oils, etc., etc.

Try a crate (250).

WALTER WOODS & CO.
HAMILTON

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES

But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier

The world-renowned French Vanilla Chocolate.

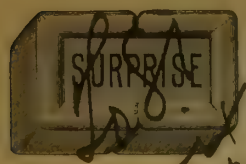
Up-to-Date Grocers

recognize the new conditions of things, and are doing a rushing trade in . . .

"SALADA"
CEYLON TEA

WHOLESALE AGENCIES . . .

25 Front Street East - - TORONTO
318 St. Paul Street - - MONTREAL
219 Cambie Street - - - VANCOUVER, B.C.
15 Niagara Street - - - BUFFALO, N.Y.
206 State Street - - - BOSTON, Mass.
347-349 Fifth Avenue - - PITTSBURG, PA.
59-61-63 Jefferson Ave. - DETROIT
15 Exchange Street - - ROCHESTER, N.Y.



That name, **SURPRISE,** guarantees the finest quality. . . .

SURPRISE SOAP

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

moderate. New Orleans advices report fairly large arrivals of molasses. We quote: New Orleans, bbls., 23 to 35c.; ditto. half-bbls., 25 to 37c.; ditto, fancy, 50 to 55c. in bbls. and half-bbls.; Barbadoes, 31 to 35c.; half-bbls., 33 to 35c.

SUGAR.

As a result of the large quantity of Austrian granulated sugar which has come upon this market during the last few weeks the Canadian refiners have seen fit to reduce slightly their price on what they term Canadian German granulated and wholesalers are now quoting this sugar at 3⅞c. per lb. in ordinary lots. Heretofore the foreign sugar has been sold at an open price, but within the last few days the wholesalers have agreed upon a uniform figure, and are now quoting ordinary lots at 4 1 16c. per lb. It might be stated that the reduction in the Canadian German granulated was 3-16c. per lb. The outside sugar markets have been somewhat unsettled during the past week. Local wholesale dealers report a fair demand for sugar for this time of the year. Quotations, except those already mentioned, are unchanged. We quote, subject to a discount of 1 per cent. 10 days: Granulated, 4 5-16c. for less than carload lots, and 4¼c. for carload lots; yellows, 3 9-16 to 3⅞ per lb.; Canadian German granulated, 3⅞c. per lb.; Austrian granulated, 4 1-16c. in bags for less than carload lots.

NUTS.

In our last issue it was stated that Grenoble walnuts en route for Canada were being offered. These walnuts have now arrived, coming into the hands of the wholesalers just as we go to press. These nuts came by New York ex ss. La Bretagne and constitute what is expected to be the supply for the Christmas trade. The bulk lot of Sicily filberts arrived in New York this week. Locally there is nothing of particular notice to note, and prices are much as before. We quote: Brazil nuts 11 to 12½c.; Valencia shelled almonds, 20 to 22c.; Tarragona almonds, 9½ to 11c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12½c.; Marbot walnuts, 9½ to 11c.; Bordeaux walnuts, 8 to 9c.; Sicily filberts, 10c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, ETC.

Business is moderate, and about the only feature is the continued firmness in Japan rice. We quote: Standard "B," broken lots, 3⅞c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5c.; Patna, 4¾ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½ to 4½c.

SPICES.

The bears appear to have got the upper hand for the time being in the clove market, prices having in the last few days declined. It is thought, however, that they have only temporary control of the market. The spice market generally is quiet. We quote: Pure Singapore black pepper, ground, 12c. in kegs, pails and boxes, and 14c. in 5-lb. cans; ditto, whole, 11 to 12c. per lb.; pure white pepper, ground, 18 to 20c. in kegs, pails and boxes, and 20 to 22c. in 5-lb. cans; ditto, whole, 18 to 20c., according to quality; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 23 to 25c.; ditto, best, 28 to 30c. per lb.; allspice, 13 to 16c.; cassia, 20 to 25c. per lb. for ground and 40c. for Saigon.

TEA.

The Japan tea market continues strong, although we hear of no further advances. It seems to be the general opinion that stocks of Japan tea in all hands are light. Shippers' agents report a good demand for China green tea, which is scarce. China black teas are not wanted. Mail advices from London report prices for all grades of Ceylon tea considerably dearer, but cable advices subsequently received here from Colombo report that on lower grades prices are easier.

POULTRY
BUTTER
EGGS
HONEY

J. A. McLEAN,
77 Golborne St.
TORONTO.
Commission Merchant.

CANADA'S CANNED FISH

SARDINES, Oils, Mustard, Tomato, Spiced
CLAMS
CLAM CHOWDER
SCALLOPS
FINNAN HADDIES
SEA CHICKENS

Sales have doubled this season. They will keep for years. Every can guaranteed.

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The American Tobacco Co.
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Are sold by all the Leading Wholesale Houses.

CUT TOBACCOS . . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
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CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
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Successor to W. F. Henderson & Co.
Wholesale Commission Merchants and Brokers

Teas, Canned Goods, Molasses, Coffees Dried Fruits, Syrups, Spices, Starches, Condensed Milk, Salmon, Bags, Beans, Canned Meats, Smoked Meats. Lard, Oatmeal, Rice, Tapioca, Sago, etc., etc.

Representing some of the leading houses in the world. Advances made against consignments. Storage—in Bond or Free. Wholesale Trade and Millers only supplied.

174 Princess Street, Winnipeg, Man.

Correspondence Invited.

We are selling
BIG VALUES
IN
Evaporated Apricots
Evaporated Prunes
Eleme Figs

CLEMES BROS. - Toronto

A little better demand from the wholesalers is reported for Indian and Ceylon teas. The grades chiefly wanted are low and medium. Ruling prices on the Toronto market to retailers are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indias and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

CURRANTS—The market continues firm and our quotations are unchanged. There is not a great deal doing on the local market from first hands. Statistical advices are still strong. We quote: Filiatras, 6c. in bbls; 6⅛c. in half-bbls and 6¼c. in cases. Patras, 6½c. in bbls.; 6¾c. in half-bbls. and 6¾ to 7c. in cases. Vostizzas, 7 to 8c. in cases.

VALENCIA RAISINS—There is a fair trade doing and prices are without a change. We quote: New goods—Off-stalk, 4¾ to 5c.; fine off-stalk, 5½ to 6c.; selected, 6¼ to 6¾c.; layers, 6½ to 7c.

MALAGA RAISINS—Importers are expecting their bulk importations of Malaga fruit ex Bellona. Our prices remain as before. We quote as follows: Connoisseur clusters, $2.20; black baskets, $2.10 to $2.20; Imperial cabinets, $1.65 to $1.85; Royal Buckingham, $3.50 to $3.75; extra dessert clusters, $3.40 to $3.60.

CALIFORNIA LOOSE MUSCATEL RAISINS—Are in moderate demand at unchanged prices. We quote: 3-crown, 7½c. per lb.; 4-crown, 8½c. per lb.; 1-lb. cartoons, 12c.

SULTANA RAISINS—The lower grades are firmly held, and shippers advise their agents here that they see no reason to expect any change in prices in this article for some time. According to these advices the crop is estimated at 35,000 tons.

FIGS—Advices from C. Whitall & Co., Smyrna, state that the total yield of figs is fully 15 to 20 per cent. less than last year. The later arrivals in the market in Canada have shown deterioration in quality, owing to the heavy rains in the country of production. We quote: 4-crown, 10 to 11c.; 5-crown, 11 to 13c.; 7-crown, 13 to 14c.; 9-crown, 15 to 16c.; natural figs, in bags, 4½ to 5c.

PRUNES—A cable advice received a few days ago in Toronto stated that the market for Turkish prunes was practically unchanged, and that prices were being firmly held. Owing to the extremely high price of French plums considerable business has

GROCERS IN B. C.
buying JAMS, JELLIES, VINEGARS, PICKLES, PEELS or CANDIES, can have the best by getting
OKELL & MORRIS GOLD MEDAL BRANDS
Sold by every wholesale man in B. C.

RIVERSIDE CANNING WORKS
Wallaceburg, Ont.
Eagle Brand Tomatoes, Corn and Catsup
THE BEST IN THE MARKET.
No coloring in Tomatoes; no bleaching in Corn. All goods warranted pure and to possess natural flavor.
W. J. BADDER, Prop.

MORROW & EWING
General Commission Merchants
13 St. John St., MONTREAL

We beg to notify the Wholesale Grocery Trade that we have to offer best values in
Rio, Santos, Maracaibo and Mocha Coffees
also have on hand full lines of
Japan, Congou, Indian, Ceylon and Gunpowder Teas
Samples and particulars on application. Wholesale supplied only.

W. H. Seyler & Co.
Brokers and Commission Merchants
Room 100, Board of Trade,
Toronto

Manufacturers and Importers wishing to have their products introduced to the jobbing trade are respectfully requested to communicate with us.

English, German and French Goods a specialty.

Representing
J. Lewenz & Hauser Bros., London, Eng.—Teas.
Tellier, Rothwell & Co, Montreal—"Royal" Black Lead and Blues.
Hecker-Jones-Jewell Milling Co., New York.
German Gelatine Works, Hoechst am Main Germany.
Wholesale agent for Grape Wine Vinegar Co., Toronto.

EGGS
Market dull, receipts heavier, selling in a limited way at 15 to 16 cents.
BUTTER
Market bare of good tubs and pails which are in good demand at from 15 to 16 cents. Ship forward while fresh.
RUTHERFORD, MARSHALL & CO.
62 Front St. East, TORONTO

G.F.& J.GALT
42 SCOTT St TORONTO
PACKERS OF THE CELEBRATED
BLUE RIBBON TEAS

been done in Turkish prunes on this market. The smaller sizes of Santa Clara California prunes are scarce and orders have been refused for this market. The price for these scarce prunes is firmer. We quote: 40 to 50's, 10½c.; 50 to 60's, 8 to 8½c.; 60 to 70's, 7½ to 8c.; 70 to 80's, 7 to 7½c.; 80 to 90's, 6½ to 7c.; 90 to 100's, 6 to 6½c. Silver prunes (fancy), 13½c.; egg plums, 9½c.

CALIFORNIA EVAPORATED FRUITS. — Prices are practically unchanged. Owing to the low price of apricots there has been a good demand for this commodity, and shippers have some difficulty in filling orders promptly for good quality fruit. We quote: Apricots, 9 to 9½c. per lb. in 50-lb. boxes, 9½ to 16c. in 25-lb. boxes, and 13 to 14c. in 1-lb. cartoon boxes; Peaches, 9½ to 12½c. in 25-lb. boxes, and 13c. per lb. in 1-lb. cartoons.

GREEN FRUITS.

The market is rather quiet this week, the unfavorable weather causing the demand to slacken somewhat. The first shipments of Mexican oranges are on the market. Very few grapes are now on the market in condition fit to ship. Sweet potatoes are in good demand just now. We quote as follows: Lemons, fancy Verdilli, $3.25 to $3.75; choice Verdilli, $2.50 to $3. Cocoanuts, $4 a sack and 60c. per doz.; Jamaica oranges, $8 to $9 per bbl., and $4.50 per box; bananas, $1.50 to $2; Cape Cod cranberries, $7 to $7.50 per bbl., and $2 to $2.25 per box; Canadian cranberries, $5 to $6.50 per bbl., and $1.75 per box; quinces, 20 to 30c.; chestnuts, $5 a bushel; Canadian apples, $2.75 to $3.25 per barrel and 40 to 50c. per basket; Spanish onions, $1.25 per case; pickling onions, 75c. per basket; yellow Danvers, 75 to 80c. per bag of 80 lbs.; celery, 25 to 50c. a dozen; grapes, 10-lb. Concords, 18 to 20c.; Niagara, 25 to 30c.; Concords, large baskets, 1½ to 2c. per lb.; Niagara, 2 to 2½c. per lb.; sweet potatoes, $3.25; winter pears, $3.50 to $5 per bbl. and 30 to 50c. per basket.

COUNTRY PRODUCE.

EGGS—There is a more liberal supply this week and prices are easier, though no quotable change has taken place. We quote: Fresh laid, 15 to 16c.; second grade, 11 to 13c.; pickled eggs, 12½ to 13½c.

Balfour & Co.

Wholesale Grocers
Importers of Teas

HAMILTON, ONT.

We are open to buy Dried Apples of good quality. Write us.

To Hand

NEW SEASON'S TEAS

Extra Values. **Young Hysons, Japans, Ceylons, Assams and Congous. . .**

XMAS FRUITS . .

All kinds; best quality; including **BLACK PEARL CURRANTS,** the finest produced.

CRANBERRIES and LAKE HERRINGS

No. 1 NORTH SHORE CRANBERRIES, 100 qts. to the bbl.
No. 1 FALL CAUGHT PICKLED HERRINGS, in kegs, heads off.
No. 1 FALL CAUGHT PICKLED HERRINGS, in kegs, heads on.

F.O.B. Midland, Ont. Subject to market changes.

Send your orders to

THE EBY, BLAIN CO., Limited, TORONTO, or
THE PLAYFAIR, PRESTON CO., Limited, MIDLAND, ONT.

McLAUCHLAN'S COUGH DROPS

are the only harmless remedy that produces immediate results. Cough remedies are numerous, but McL. & S. Cough Drops excel them all.

Packed in Cartoons of 36 packages. Retailed 5c.

J. McLAUCHLAN & SONS Manufacturers and Wholesale Grocers **OWEN SOUND**

POTATOES—Business is in a good condition. Carload lots are quoted at 55c. and small lots on the market 60 to 65c.

HONEY—Market is still easy. We quote: Clover honey, 7½c.; buckwheat, 4c.; light color, in 60-lb. tins, 6 to 6½c.; 5 and 10-lb. tins, 7 to 7½c.; comb, $1.50 to $1.75 per dozen.

DRIED APPLES—Only small lots are offering, and, if anything, the price is a little firmer, although no change in figures has taken place. Export business could be done at 4c. for choice stock, but holders' views range from that figure up to as high as 6c. in one or two instances. The idea as to price in a jobbing way is 4 to 4½c. per lb., although little or no business is being done.

EVAPORATED APPLES — There is practically nothing doing, and jobbers' prices are nominally 10 to 10½c. per lb.

BEANS—Quite a few transactions are reported at about 82½c. per bushel delivered in store for 50-bag lots of No. 1 prime.

POULTRY—The demand for all kinds has been such that dealers have kept well sold up. We quote: Geese, 6c. per lb.; chickens, dressed, 30 to 50c.; alive, 35 to 45c.; ducks, 40 to 65c.; wild ducks, widgeons, 20 to 25c.; bluebills, 30 to 35c.; mallard and black, 60 to 70c.; turkeys, 9 to 10c. per lb.

PROVISIONS.

Dressed hogs have come down greatly in price, several cars having been bought at a rate about 50c. lower than last week's quotations. The local butchers are paying about 25c. more than this for street deliveries. Lard is in good demand. Dry salted meats have declined ¼c. per lb. in price. We quote:

DRY SALTED MEATS—Long clear bacon, 7¾c. for carload lots, and 8 to 8¼c. per lb. for ton lots and cases.

SMOKED MEATS—Breakfast bacon, 12 to 12½c.; rolls, 9c.; hams, large, 10c.; medium, 11c.; small, 11½c.; shoulder

WE ARE *PAYING CASH* FOR DRIED APPLES

W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. Toronto

Proverbial Reliability

Messrs. W. C. Bevan & Co., of Malaga, have again this year given us a proof that the universal reputation their firm enjoys of being entirely reliable, is well deserved. Our documents just to hand for the 2,900 packages ordered of their renowned Table Raisins, show that they were all invoiced below our given limits and the prices agreed upon by Cable.

To pay the same compliment to our friends and customers, we promptly alter our previous quotations as follows :

Ex SS "BELLONA." W. C. BEVAN & CO.

Imperial London Layers - -	$1.32½
Connoisseur Clusters - - -	1.72½
Connoisseur Clusters, ¼'s - -	.62½
Extra Dessert Clusters - -	1.95
Extra Dessert Clusters, ¼'s - -	.70
Royal Buckingham Clusters - -	3.00
Royal Buckingham Clusters, ¼'s -	.95
Imperial Russian Clusters - -	3.90

On lots of 50 boxes or over, or equivalent, 2½ % TRADE DISCOUNT. Terms: 30 days net or 1 % 10 days F.O.B. Montreal.

All orders already booked with us will be executed at the above prices. . . .

HUDON, HEBERT & CIE.

MONTREAL

SPECIAL OFFERS OF

Dried Fruits

Although the fruit market is as firm as ever, we make the following offers, without engagement, to clear the balance of our importations by the first direct vessel, before the arrival of the "Bellona," the second and last direct steamer of the season, with a cargo of Dried Fruits from the Mediterranean ports and which is expected here next week.

VALENCIA RAISINS.

1,500 Boxes Fine Off-Stalk,	J. Mayans Grustan	4¾c.
1,000 Boxes Fine Off-Stalk,	J. D. Arguimbau	5c.
500 Boxes Selected,	J. D. Arguimbau	6c.

In carload lot, minimum 600 boxes, one kind or assorted, ONE-EIGHTH CENT per pound less than the above figures.

TERMS: 30 days net or 1 per cent. 10 days, F. O. B. Montreal.

These prices are below what the same goods would cost to-day to import.

-- CURRANTS --

Fine Provincials,	in half-cases - - -	5½c.
Filiatras,	in half-cases - - -	5¾c.

In lots of 50 half-cases or more, one kind or assorted, ONE-QUARTER CENT per pound less than the above figures.

TERMS: 30 days net or 1 per cent. 10 days, F. O. B. Montreal.

HUDON, HEBERT & CIE.

MONTREAL.

DRIED FRUITS! DRIED FRUITS!

ON THE SPOT

Currants

Filiatras, barrels	5⅜c.
Filiatras, half-barrels	5½c.
Patras, half-cases	6c.
Fancy Vostizzas, half-cases	8c.

Natural Figs

56-lb. bags	3½c.
25 bag lots	3¼c.

Sultana Raisins

"Extra"	9½c.

Bosnia Prunes

Ostrich	6½c.

Spanish Loose Muscatels

M. CAMPUZANO—50-lb. boxes

Choice	6c.
Fancy	7c.

EX SS. "BELLONA"

Shelled Almonds

In 28-lb boxes

Bevan's Extra	22c.
Campuzano 2-Crowns	21c.

Currants

Fine Vostizzas, half-cases	6½c.
Lots of 50 half-cases	6¼c.

Valencia Raisins

J. MAYANS GRUSTAN

Fine Off-Stalk	5c.
Finest Selected	5¾c.
4-Crown Layers	6c.

TO ARRIVE SHORTLY

Via Liverpool

Pure Mayette Grenoble Walnuts, bales, 250 lbs.	10c.
Dufour French Prunes, 27½ lbs.	4¼c.
Hallowee Dates	5½c.

TERMS:--Net 30 days, or 1 per cent. 10 days, F.O.B. Montreal.

HUDON, HEBERT & CIE. - MONTREAL

EN ROUTE from SAN FRANCISCO via VANCOUVER and C.P.R.
A CARLOAD—500 Cases—of the FINEST CALIFORNIA Canned FRUITS

All of the renowned and unrivalled brand

"CLOVER LEAF"

[2½ LB. CANS, CASES 2 DOZ.]

Apricots	$2.60 per doz.	Lemon Cling Peaches	$2.90 per doz.
White Cherries	3.75 "	White Heath Peaches	2.90 "
Red Cherries	2.90 "	Green Gage Plums	2.40 "
Bartlett Pears	2.75 "	Egg Plums	2.40 "

On lots of 10 cases or over, one kind or assorted, 2½ per cent Trade Discount.
TERMS:--30 days net, or 1 per cent. 10 days, F.O.B. Montreal.

HUDON, HEBERT & CIE. - MONTREAL

Millar's Paragon Cheese

THE IDEAL FANCY CHEESE

First on the Market

First in Quality

Recognized at once by all who try it as incomparably the best of its kind.

AGENTS
FRANK MAGOR & CO.
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T. D. Millar Cheese Company
INGERSOLL, ONT.

Pickles.

India Relish

One of our latest and most popular products. For cold meats, game, etc., it adds a most delicious and appetizing flavor.

Others of our Popular Specialties are:

Tomato Chutney **Evaporated Horse Radish**
Tomato Ketchup **Tomato Soup**
Baked Beans with Tomato Sauce

For sale by

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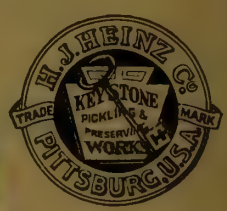

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ANTWERP
ATLANTA, Etc.

The GENUINE always bear this Keystone trade-mark

LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

"Princess Louise" Japan Tea. **"Victoria" Japan Tea**
"P. Richard's" Brandy. **"Mitchell's" Whiskeys**

72 to 78 St. Peter Street, MONTREAL

WESTERN ASSURANCE COMPANY

Incorporated 1851.

Fire and Marine

Capital, subscribed	$2,000,000.00
Capital - - -	1,000,000.00
Assets, over - -	2,320,000.00
Annual Income -	2,300,000.00

Head Office: TORONTO, ONT.

Hon. Geo. A. Cox, President. J. J. Kenny, Vice-President
C. C Foster, Secretary.

POTATOES AND APPLES

Wm. Hannah & Co.

TORONTO——and——MONTREAL

Board Trade Building. 14 St. Nicholas St.

We are always open to buy or sell car lots.
Write or Wire us for Prices.

The QUEEN CITY OIL CO., Ltd.

SAMUEL ROGERS, President. TORONTO, ONT.
Importers of the very finest PRATT'S ASTRAL and

WATER WHITE AMERICAN OIL

CAR LOADS OR LESS. —— WRITE FOR PRICES.
Best Canadian Lamp Oil Made in Canada.

Manitoba Produce and Commission Co.

WINNIPEG, MAN.

Wholesale Dealers

Butter, Eggs, Cheese, Poultry, Dried and Pickled Fish, and Fruit.

FOR SALE..

Grocery brokerage business. Calling on wholesale trade. Only $2,000 cash. Apply to "Broker,"

Care CANADIAN GROCER.

Always at The Front

With the Season's requirements. **AND OUR PRICES ARE RIGHT.**

CALIFORNIA DRIED FRUITS

Loose Muscatels, 3-Crown, 4-Crown
SEEDED RAISINS "Santa Clara"
1-lb. Handsome Cartoons "Clover Leaf"
LONDON LAYERS, 2½-lb. Cartoons
London Layers, Boxes
Fancy Clusters, Boxes

--RAISINS--

Valencia, Malaga, Sultana — ALL THE LEADERS PRIME VALUES

CALIFORNIA EVAPORATED FRUITS

APRICOTS—Extra Fancy Moorpark
Fancy, Choice, Boxes
and 1-lb. Cartoons
PEACHES—**Choice, 1-lb. Cartoons**
Silver Prunes
Golden Plums, Egg Plums

CURRANTS
Cleaned and Stemless.
"Kalamos," "Morea,"
"Vonitsa," "Star and Crescent."
Finest Goods in the Market.

NUTS and PEELS
NEW GRENOBLE WALNUTS
NEW TARRAGONA ALMONDS
NEW BRAZILS

BATGER'S — DRY-DRAINED PEELS
Crystallized Peels
PRESERVED MIXED AND CUT PEEL
In 1-lb. Drums—a gem.

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO

hams, 8½ to 9c.; backs, 12c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 6½c.; tubs, 6¾c.; pails, 7c.

BARREL PORK—Canadian heavy mess, $14 to $14.50; Canadian short-cut, $16; clear shoulder mess, $13.50.

DRESSED HOGS—We quote: $5 to $5.10 for heavy, and $5.25 to $5.35 for light hogs.

VENISON—Is now coming in freely. Whole carcases sell at 7 to 8c. per lb.; saddles, 9 to 11c.

BUTTER AND CHEESE.

BUTTER—Good dairy is offering in a little larger quantities and the demand is good, especially for large rolls. Creamery is still easy. We quote: Dairy, best grade, 16 to 17c.; second grade, 13 to 15c.; low grade, 11 to 12c.; creamery, early make, tubs, 17 to 18c.; late make, tubs, 18 to 19c.; prints, 20c.

CHEESE—The market is almost lifeless. Local quotations are 9 to 9½c., according to make.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Wheat is quiet, yet the market generally is firm. We quote: Winter wheat, 81 to 82c. at outside points; freights to Toronto are about 3 to 5c.; barley, 27 to 31c.; peas, 44 to 45c.; oats, 20 to 23c., Toronto freights, and No. 1 hard wheat is quoted at $1, Toronto freights.

FLOUR—The market is firm, with unchanged prices. We quote in carloads on track at Toronto: Manitoba patents, $5.40; Manitoba strong bakers, $5; Ontario patents, $4.50 to $4.80; straight roller, $4.20 to $4.25, Toronto freights.

BREAKFAST FOODS—Business is brisk, some manufacturers not being able to make foods fast enough to meet the demand. We quote: Standard oatmeal and rolled oats, $3.30 in bags and $3.40 in bbls.; rolled wheat, $2.70 in 100-lb. bbls.; cornmeal, $2.50; split peas, $3.25; pot barley, $3.

FISH.

The market this week is dull. This is the close season for whitefish and trout, so they are off the market. The demand for herring is good. We quote: Pickerel, 6c. per lb.; pike, 4c. per lb.; perch, 3c. per lb.; fresh herring, 3½c. per lb.; haddies, 6c. per lb.; Labrador herring, $5.75 to $6 per bbl. and $3.25 per half-bbl.; split herring, $5 per bbl. and $2.75 per half-bbl.; boneless fish, 3½ to 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg; ciscoes, 75c. to $1.

SEEDS.

If anything, the markets the past few days showed less activity, although, perhaps, no real change in values. Red clover is still salable upon a basis of $3 to $3.25 per bushel for average qualities, a little more being paid for really fancy lots. Alsike is not in such active demand, and values are nominally unchanged at $3 to $4.50 per bushel. Timothy shows very little movement as yet, values remaining at $1 to $1.25 per bushel. These prices are what are being paid to dealers at outside points.

SALT.

The scarcity of cars is not now so seriously felt as it has been, though dealers can not yet move all they would like to. Prices are unchanged. We quote: Carload lots, $1 per bbl., and 65c. per sack; less than carload lots, $1.05 per bbl., and 70c. per sack. At the wells we quote: F.O.B.. barrels, 70c.; sacks, 50c.

HIDES, SKINS AND WOOL.

HIDES—The market is pretty bare of stock, a good many hides going to the United States. We quote for both cowhides and steerhides: No. 1, 9c.; No. 2, 8c.; No. 3, 7c.

CALFSKINS — We quote as follows: No. 1 veal, 8 lbs. and up, 12c. per lb.; No. 2,

10c.; Dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—We quote: Lambskins and pelts, 75 to 90c.

WOOL—Fleece wool is entirely off the market. Pulled wools are fairly active. We quote super pulled wools at 21 to 22c.; extra at 22 to 23c.

PETROLEUM, ETC.

Business is brisk this week. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 14c.; carbon safety, 16½c.; Canadian water white, 17c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

Mexican oranges are on the market.

Dry salted meats are ¼c. lower in price.

This is the close season for whitefish and trout.

Venison is offered quite freely on the market.

Dressed hogs have declined about 50c. in price.

Wild ducks are now offered in good quantities.

The lower grades of Ceylon tea are cabled lower from Colombo.

The crop of Eleme figs is from 15 to 20 per cent. lower than last year.

The Monsoon Tea Co. has removed from No. 13 Front street east to No. 7 Wellington street west.

The steamer La Bretagne, which arrived in New York a few days ago, had Grenoble walnuts on board for both P. L. Mason & Co. and J. L. Watt & Scott, of Toronto.

Canadian German granulated sugar has been reduced 3-16c. per pound in price, and the price of Austrian granulated sugar has been made uniform at 4 1-16c. for ordinary lots.

QUEBEC MARKETS.

MONTREAL, Nov. 11, 1897.

GROCERIES.

THE grocery market has exhibited no new or striking features during the week. Sugar rules fairly steady, though the competition of the cheap German granulated is being felt more keenly. With small stocks in first hands values on syrups are firmly held, and in molasses the expectation of higher prices referred to last week is strengthened, if anything. Advances in rice at primary markets are also reported, and have a stiffening influence locally. Spices and coffees continue much the same, while demand for tea is steadily expanding, and prices generally are very firm on this important staple. Dried fruit exhibit no change on spot, though prices on Valencia raisins might be shaded for sales to arrive. Other dried fruits are steady to firm in their tendency, especially currants.

SUGAR.

The sugar market exhibits nothing striking this week, demand being fair on the whole and values steady. The sale of German granulated stock is increasing and local refiners are feeling the competition more and more. The consumers have a distaste to it, but it is alleged that some of the unscrupulous retailers are mixing it with the domestic granulated and so fattening their profits. There should be some method of putting a stop to this practice. There is little change in the outside markets except in the raw article, private cables from London reporting that it was rather firmer. For current business in refined domestic granulated ranges from 4 to 4⅛c., and yellow, 3⅜ to 3¾c. German granulated is selling at 3¾c. per lb., and for the reason above given the volume of business in it is increasing.

SYRUPS.

There is no change in the situation of the syrup market. Supplies in first hands continue light, and the fact leads to values being firmly held. We quote 2¼ to 2½c., as to grade.

MOLASSES.

Demand received during the week from outside points for molasses has tended to accentuate the firm disposition manifested by holders. These enquiries were from the New England States and Newfoundland, but they did not lead to anything, as the bids were considered too low. A fair local trade is doing in a jobbing way and round lots are firmly held at 25 to 26c. In a jobbing way 1c. advance on these prices is now asked.

RICE.

The firm advices from primary markets continue in rice, an advance equivalent to ½c. per lb. having been established on crystal Japan at producing points. The local enquiry has been active and prices are firmly held. We quote: Crystal Japan, $5.00; standard B., $3.50 to $3.75; Patna, $5 to $5.50; Carolina, $6.75 to $7.75; choice Burmah, $4 to $4.25; and Java kinds, $4.25 to $4.50.

SPICES.

There has been no important change in spices, but the strong feeling, especially in pepper, is firmly maintained. We quote: Black pepper, 10 to 12c.; pure white, 17 to 20c., as to grade; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar (French), 25 to 27c.; allspice, 12 to 14c.; and nutmegs, 50 to 90c.

COFFEE.

The coffee market has continued quiet, and, aside from a few lots of Rio, nothing has been doing in a wholesale way. Jobbing demand is of a quiet, steady sort. We quote: Maracaibo, 17 to 18c.; Rio, 11 to 12c.; Santos, 13 to 14c.; Mocha, 24 to 25c., and Java, 24 to 25c.

TEAS.

The improved demand for teas in a wholesale way noted last week is maintained, and it is evident that jobbers have made up their minds that prices are right, for they show every disposition to operate both for prompt and future delivery. Round lots of China greens and Ceylons have been placed to arrive at advances, and sales agents for Japans are firm, predicting an advance of 1½ to 2c. before long. Altogether the tea market gives promise of still greater activity. We quote as follows: Young Hysons, 14 to 18c. for low grades, 25 to 28c. for mediums and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums and 25 to 55c. for high grades; Japans, 15½ to 21c. for mediums and 28 to 40c. for high grades; Indians and Ceylons, 17 to 20c. for mediums and 35 to 65c. for higher grades.

CANNED GOODS.

There is a fair demand in a jobbing way for canned goods and values generally are steady. We quote as follows: Tomatoes, 80 to 90c.; corn, 60 to 75c.; peas, 75c. to $1.25; peaches, $1.75 to $1.90 for 2's; raspberries, $1.50 to $1.90; strawberries, $1.75 to $2, according to brand and quality; cherries, $2.30; apples, 3's, 95c.; gallons, $1.65 to $1.75; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.25 to $1.45; "Clover Leaf," $1.25 to $1.45; "Lion," $1.25 to $1.40; Lowe Inlet, $1.20, in tall tins; canned mackerel, $1.25; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.30; lobsters, $11 per case; French sardines, $10.25 to $11 for extra brands; ordinary brands, $8 to $9; Canadian brands, $4.25.

DRIED FRUIT.

There has been no change in the Valencia raisin market during the past week. The estimated quantity on the Bellona is about 70,000 boxes, the bulk of which is on order. For stock on spot prices are unchanged as follows: Off-stalk, 4½c.; fine do., 4¾ to 5c.; selected, 5¾ to 6c., and 4-crown layers, 6¾ to 7c.

Two or three carloads of California loose muscatels arrived since last report and prices on them are steadily held. We quote: 2-crown, 5½c.; 3-crown, 6½c.; and 4-crown, 7¾c.

Loose muscatel Malagas are steady at 6 to 7c., and table layers and clusters range from $1.35 to $4, according to brand and package.

There is no change in the currant market, the strong feeling at primary markets

Bird Seed Points

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Lean, Firm

Fine Flavor

For the BEST TRADE.

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continuing, and it seems probable that much higher prices will rule on stock now on the way and to arrive. On spot we quote: Patras, half-cases, 6¼c.; Filiatra, do., 5¾c.; do. half-bbls, 5½c.; do., bbls., 5⅜c. Provincials, 5c. in bbls., 5⅜c. in cases, and 5½c. in half-cases, and Vostizzas, half-cases, 8c.

There is nothing new to report in prunes except continued firmness in all descriptions. French, in the smaller sizes, are offered at 4¼c. to arrive. Austrian prunes are steady, as quoted last week, at 6 to 7c. according to size, and there has been no change in Californias. We quote: 40 to 50s., 9¾ to 10c.; 50 to 60s., 8¾ to 9c.; 60 to 70s., 8¼ to 8½c., and 70 to 80s., 7½ to 7¾c.

Evaporated apricots are selling steady at 11½ to 12c., and peaches 10 to 12c.

There is no change in figs, which rule steady to firm at 9 to 10c. in 14-oz. boxes, 10 to 11c. in 10 lb. boxes and 4c. in bags.

NUTS.

Advices on Grenoble walnuts and Sicily filberts have been firmer. We quote: Grenoble walnuts, 10c.; Sicily filberts, 7c.; Tarragona almonds, 8c.; Valencia shelled almonds, 21 to 22c.; shelled walnuts, 20c., and cocoanuts, $3.50.

FISH.

The feature of importance in the fish trade is the great scarcity of new Labrador salmon and No. 2 mackerel; in fact, there is no stock of the former on spot outside of one or two small lots of old No. 2 small fish, which are firmly held at $11 to $12 per bbl. The market for mackerel has been exceedingly strong and a sharp advance in prices of $4 per bbl. has taken place within the past week, recent sales of small lots having been made at $20 per bbl. Outside of the above there is nothing new to note, as supplies of all other kinds of fish are ample, for which the demand is fair for the season. We quote: Green cod—No. 1 large, $4 to $4.50; No. 1 ordinary, $3.50 to $3.75; No. 2, $2.25 to $2.50; herrings, No. 1 N.S. and N.B., $4.25 to $4.50 per bbl. and $2.25 to $2.40 per half-bbl.; B.C. salmon, $10.50 per bbl.; mackerel, No. 2 new, $20; 1896 pack, $10 to $11 per bbl.

A fair business continues to be done in smoked fish, of which supplies are ample and prices easy. Haddies are selling at 6 to 7c. per lb.; kippered herrings at $1.25 per box; Yarmouth bloaters at 90c. to $1 per box, and new smoked herrings at 11c. per box.

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.

$2.50 per case; 80c. gallon.

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is. Hundreds of thousands of Dollars are being expended yearly to educate the public in regard to Enameline. It sells on sight. It puts dollars into the pockets of dealers who handle it.

The demand for preserved fish is somewhat limited and sales are only in small lots to fill actual wants. Dressed codfish are selling at $4.25 per case of 100 lbs.; dried cod at $3.75 per cwt., and boneless codfish at 5 to 6c. per lb.

The supply of fresh fish is only moderate, for which the demand is fair and prices rule steady. Haddock are selling at 3 to 3½c. per lb.; B.C. salmon at 11 to 12c., and whitefish and pickerel at 6½ to 7c.

Shell oysters are arriving freely, but prices are higher than last season owing to the increased demand at producing points. Malpeques, common, $3 to $3.50; hand-picked, $4.50 to $5.50, and Miramichi, $3.50 per barrel.

DRIED APPLES.

The dried apple market continues without change, dried ruling slow at 3 to 4c., and evaporated 5½ to 6c.

APPLES.

There has been an active business in apples, and cables speak encouragingly of sound fruit, but inferior stock are not wanted in Great Britain at any price. Cables received here on Monday quoted Spies, Baldwins, Russetts, 17s. per barrel, mixed lots, 15s. and Greenings, 14s. In a local way values are held firm at $3 to $4 for No. 1 winter and Snows; seconds, $2 to $2.50, and inferior, $1.50 to $2.

GREEN FRUIT.

There is a fair demand for lemons, and the same can be said of Jamaica oranges. Cranberries also are in fair enquiry, though supplies are largely in excess of the demand. We quote: Lemons, $2.50 to $3 per box; Jamaica oranges, $8 to $8.75 per barrel; bananas, $2.25 per bunch; California peaches, $1.75 to $2 per box; Canadian pears, $3 to $6 per bbl.; Almeria grapes, $5 to $6.50 per cask; do. California Tokays, $2.25 to $2.50 per crate; cranberries, $7.50 to $8 for Cape Cod, and $6 to $6.50 for Nova Scotia, per bbl.

COUNTRY PRODUCE.

EGGS—The demand for eggs was only in small lots to fill actual wants, consequently the market was quiet and about steady. We quote: New-laid, 15 to 15½c.; choice candled, 12 to 13c., and culls, 10 to 10½c. per dozen, in round lots.

BEANS—Business in beans continues of a jobbing character, but prices are sustained at 80 to 90c. for primes, and at 95c. to $1 for choice hand-picked per bushel.

HONEY—The market for honey was quiet and featureless. We quote: Clover comb at 10 to 11c.; bright extracted at 7½ to 8½c., and dark at 5 to 5½c.

GAME—The supply of partridge was fair, and, as the demand was good, prices were steady at 55c. for firsts and 30c. for seconds, per brace.

POTATOES—There is no change in potatoes. The demand is quiet at 45 to 50c. per bag, in car lots.

PROVISIONS.

A fair jobbing trade continues to be done in provisions, and the market is moderately active, with no change in values. We quote: Canadian pork, $15 to $16 per barrel; pure Canadian lard in pails, at 7½ to 8c., and compound refined at 5½ to 5¾c. per lb.; hams, 12 to 14c.; bacon, 12 to 13c. per lb.

FLOUR AND MEAL.

A fair amount of business was transacted in flour and the market is moderately active and steady in spite of further decline in the prices of wheat. There were enquiries from Glasgow for Manitoba brands, but no business was done. We quote as follows: Winter wheat, patents, $4.75 to $5; straight rollers, $4.35 to $4.50; bags, $2.10 to $2.20; best Manitoba strong bakers', $5 to $5.15; second do., $4.60 to $4.70, and low grades, $2.80; Hungarian patents, $5.55.

The demand for meal in small lots continues and prices are unchanged. We quote: Rolled oats, $3.40 to $3.50 per barrel and $1.65 to $1.70 per bag; standard meal, $3.30 per barrel and $1.60 per bag.

There is no change in the feed market. A fair business was done, there being a good demand from both local and country buyers. We quote: Ontario bran at $11, and shorts at $12 per ton, bulk; Manitoba bran, bags included, at $11.50., and shorts at $12.50 per ton.

BALED HAY.

The demand for hay was only fair, of which supplies are large and prices easy at $10.50 for No. 1, and at $8 to $8.50 for No. 2, per ton, in car lots.

CHEESE AND BUTTER.

The cheese market continues in its dull rut, and there appears to be little prospect of any change between now and the close of navigation. At the wharf Monday morning 2,000 boxes were offered from down the river, and the buyers are willing to take over these tail ends only at a concession. Accordingly bids were shaded ⅛ to ¼c. per pound, compared with a week ago, the 2,000 being sold at 7¼ to 7⅜c. There was no news of moment from the country districts. We quote: Finest Ontario Septembers, 8¾ to 8⅞c.; finest Ontario Octobers, 8½ to 8⅝c.; finest Townships, 8¼ to 8⅜c.; finest Ontario Augusts, 8⅛ to 8¼c.; finest Quebec Octobers, 7⅝ to 7¾c.

The butter market ruled quiet, with demand of a very indifferent character. Exporters are not in the market for creamery, except at 18c. here, and holders want that price in the country. Dairy stock is held steady at 15½ to 16c. We quote: Finest creamery, 18¼ to 18½c.; seconds, 17½ to 17¾c.; dairy butter, 15½ to 16c.

MONTREAL NOTES.

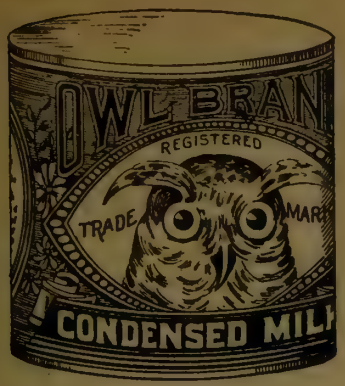
Cables on beet on Monday and Tuesday were rather easier, but cane ruled firmer.

The estimated receipts of raisins ex the ss. Bellona are 70,000 boxes, nearly all of which are on order.

The competition of the German granulated sugar is becoming more and more of a factor in this market.

Cables from Japan quote a rise in the first cost of crystal rice at producing points equivalent to ½c. per pound.

Refiners are still lightly supplied with syrup, and firm prices are expected to rule on account of this fact for some time.



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"Since upwards a Quarter Century, we have used your exquisite Coffee Blends and won't use any other."—Extract.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., Nov. 11, 1897.

YOUR correspondent has been particularly pleased by the great praise he has heard from all sides regarding the fall number of THE CANADIAN GROCER. It is admitted by all that nothing in its line received here has ever equalled it. The feature that is the subject of the most favorable comment is perhaps the manner in which the "ads." are displayed, though their number and the amount of general information in the paper all receive their due amount of praise. The winter export business occupies a large share of attention here. The action of the Government in asking the steamers to call at Halifax is generally condemned. Our city has spent a large amount in preparing for this business, and it is hoped the Government will do nothing to interfere with that trade which is justly ours. We now have accommodation for six steamers at the railway terminus, and except for the difficulty spoken of above, everything points to a very large quantity of goods passing through here this winter.

OIL—Except in burning oil little business is reported. In burning oil the chief stir is in the shipping of orders previously taken, which contracts extend through this month. A better demand for Canadian oil is noted this fall. Receipts of cod oil continue light, so that the price is firmly held. We quote: Best American burning oil, 17½ to 18½c.; Canadian water white, 16 to 17c.; Canadian, prime, 14 to 15c.; cod oil, 22 to 24c.

SALT—Another cargo of 7,000 sacks of Liverpool coarse salt arrived this week. It found but limited demand because of the two cargoes just preceding it. The market is now well supplied, quite a quantity being now in store here. For fine factory filled the demand is not large at this season. We quote: Coarse, 47 to 50c.; Liverpool factory-filled, 85 to $1; Canadian fine, 90c. to $1 per bag; 5-lb. bags in bbls., $3 to $3.25; 10-lb. bags, in bbls., $2.85 to $3; butter and cheese salt, bulk, $2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, $2 per case of 2 doz.; rock salt, $5 to $6 per ton.

CANNED GOODS—Gallon apples are about the only line in which our dealers are really short, and had it not been that demand for the last few years has been so dull they would likely have had at least much better stock than they have at present. At a fair price there would have been a good demand this year, but the price will affect the sale. Corn, peas and tomatoes are firm at the high prices, and even higher prices are looked for. Further arrivals of canned salmon are to hand this week. Prices are easy. There is quite a range in quality. More flat tins are offered than usual. Lobsters seem in rather better supply, but are still scarce and high. Oysters are dull. Western demand for local canned fish products, particularly sardines, is good. Canned fruits in glass have some demand at this season, but price prevents large sale. Canned peaches are rather lower. We quote: Corn, 70 to 75c.; peas, 75 to 90c.; tomatoes, $1 to $1.10; gallon apples, $2.20 to $2.25; corned beef, Canadian, $2.40 to $2.50; American, 2-lb. tins, $2.60 to $2.70; 1-lb. tins, $1.40 to $1.60; oysters, 2's, $2.10 to $2.20; 1's, $1.40 to $1.50; peaches, 3's, Canadian, $2.55 to $2.60; 2's, $1.60 to $1.65; American, 3's, $2 to $2.25; pineapple, $2.50 to $2.75; fruits in glass, $4 to $4.25; salmon, $1.15 to $1.20; ditto, flats, $1.25 to $1.30; lobsters, $2.50 to $2.60; haddies, $1.05 to $1.15; clams, $5 for 4 doz.; chowder, $2.50 to $2.75 for 2 doz,; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUIT.—Business is rather quieter. The price of apples is easier, with but fair demand, except Gravensteins, which seem fairly plentiful at the price asked for them. Little good fruit is coming here. The best apples are being sold for export. Oranges, West Indian, particularly Jamaicas, are of fair quality, but sale is not large. About the only bananas arriving are for retail trade. A few Canadian peaches are here, but they are small. Canadian grapes are still plentiful; the season, however, is about over. Malagas are having better sale. Cape Cod cranberries are rather higher. Quinces have fair sale. Lemons show quite a range in quality. We quote: Lemons, $3 to $5; oranges, $5 to $7 per bbl.; apples, $3 to $4.50; bananas, $1.50 to $2; grapes, 25 to 30c.; Malaga grapes, $5 to $6; native bog cranberries, $5 to $6 per bbl.; Cape Cod cranberries, $8 per bbl.; quinces, $5 to $6 per bbl.; sweet potatoes, $3.25 to $3.50 per bbl.

DRIED FRUIT—As usual at this season this is the line having chief attention. In raisins the market is well supplied. Upward of 6,000 Malagas are to hand this week. Prices of Malagas are low this year, particularly so in layers, with quality good. The first Malaga loose in 50-lb. boxes to be received here are to hand. Malaga loose in any shape have not been much sold here for years, but the high price of Californias this year has given them a large place in the market. Two cars of California raisins are to hand and give splendid satisfaction. Valencias are in good supply, and hold their price. California prunes and apricots have both been received. They are having a better demand this season on account of the high price of evaporated apples, which are scarce here. The high price is likely to kill the sale. A few dried are held, and bring full figures. Currants show good sale; stocks are not large. Fard dates from New York have been received. Other grades will be late. Figs are low and quality good. There seems a larger sale from year to year for natural figs, which sell at about half the price of the other kinds. Onions tend higher. Cocoanuts are scarce, and prices are likely to see quite an advance. In peels the stock held is light, and prices, particularly for citron, are firmly held. Seeded muscatels show an improved demand, but as yet sale is limited. We quote: Valencias, 5½ to 6c.; California L. M., 3-crown, 6¾ to 7c.; London layers, $1.50 to $1.65; currants, cases, 5¾ to 6c.; bbls., 5¼ to 5½c.; cartoons, cleaned, 7¾ to 8c.; bulk, cleaned, 6½ to 7c.; prunes, boxes, 5 to 10c.; dates, 5 to 7½c.; dried apples, 3½ to 4c.; evaporated apples, 7 to 8c.; onions, $2.10 to $2.25 per bbl.; cocoanuts, $4 to $4.50 per 100 lbs.; figs, 8 to 10c.; Sultana raisins, 7½ to 9c.; Malaga loose muscatels, 3-crown, 6¾ to 7c.; 4-crown L. M. Californias, 7¾ to 8c.; seeded muscatels, 1-lb. cartoons, 12 to 13c.; new Valencias, layers, 6¾ to 7c.; Imp. Cabinets, $1.75 to $1.80; black baskets, $2.40 to $2.50; Dehesa layers, $2.75 to $3; citron peel, 18c.; orange peel, 12c.; lemon peel, 11c.

SUGAR—Stocks here are not large, nor is business active. We quote: Granulated, 4¼ to 4⅜c.; yellows, 3⅜ to 3¾c.; Paris lump, 5½ to 5¾c.; powdered, 5¼ to 5½c.

MOLASSES—There is a good stock held here. While there is quite a sale at present, it is not as large as it should be at this season, which makes the market easy. The cargo of Porto Rico held here on consignment has been placed. The stock of syrup is very light, and such as is offered is of poor quality. The excessive duty prevents the importation of such syrup as at a fair price would find a large sale here. We quote: Barbadoes, 23 to 25c.; Porto Rico, 27 to 29c.; New Orleans, barrels, 28 to 30c.; Antiqua, 22 to 23c.; syrup, 36 to 38c.; St. Croix, 20 to 22c.; Demerara, 33 to 34c.; fancy Porto Rico, 30 to 32c.

DAIRY PRODUCE—Business is flat. In butter there is a fair demand where quality is right, but the large stock of poor keeps the price low. Cheese is easier, with but fair demand. There is more offering than a short time ago, and those who have held are likely to have to cut prices below what they are asking, particularly if they cannot sell for export. Eggs are a little better sale. Better stock is being received, and prices therefore firmer. We quote: Dairy butter, 15 to 17c.; creamery, 18 to 19c.; prints, 20 to 22c.; cheese, 9¾ to 10c.; eggs, 13½ to 14c.

FISH—The market holds its firm feeling. In dry cod there is good sale at the advanced figures. We again quote pollock higher. It is scarce, but no large demand is being experienced. Bay herring are rather firmer. They come in slowly and have large sale. They are likely to rule

high. Pickled shad are scarce. Large pickled herring are a small stock, and quality is but fair. In alewives the market keeps dull; a few have been sold at the low prices, but the larger quantity is held hoping for higher figures. They are all sold for export. Smoked herring are good sellers, particularly for western trade. Quite a quantity have gone to the English market. Bloaters and kippers have steady sale. We quote: Large cod, $3.45 to $3.50; medium, $3.20 to $3.25; pollock, $1.65 to $1.75; bay herring, $1.45 to $1.50 per half-bbl.; smoked, new, 7½ to 8c.; shad, half-bbl., $4.50 to $5; boneless, 2½ to 4c.; cod, 6 to 6½c.; Shelburne, bbls., $2.75; half-bbls, $1.85 to $1.90; Canso, $5 to $5.25 per bbl.; do, half-bbl., $2.75 to $3; wolves, $2.25 to $2.50 half-bbl.; bloaters, 50 to 60c.; kippered herring, $1; bloaters, 60c. per box; kippers, $1 per box.

PROVISIONS — The market seems easy. The stock of clear pork is still quite large, some old being still here. The sale is not as large as formerly, there being more beef and mess pork used. The latter, which is local packed, is much liked. Beef tends higher. Hams are easier. We quote: Clear pork, $14.50 to $15.50; mess, $13.50 to $14; plate beef, $13.50 to $14; hams, 12 to 13c.; rolls, 9½ to 10c.; pure lard, 7½ to 8c.; compound, 6½ to 6¾c.

FLOUR, FEED AND MEAL — Prices of flour, particularly Ontario, are rather firmer this week, and dealers show an inclination to buy. Oatmeal is also higher. Stocks are not large, and at shaded prices sales could be made. Oats are in fair sale at firm figures. Cornmeal holds its price. Feed, which is very light stock, is rather more freely offered, and prices are rather lower. Beans are also easier, with market well supplied. Hay continues dull. Barley scarce. Split peas are higher and hard to get. Blue peas are easy. We quote: Manitoba flour, $5.70 to $5.75; best Ontario, $5 to $5.10; medium, $4.80 to $4.85; oatmeal, $3.65 to $3.70; cornmeal, $2 to $2.05; middlings, car lots, in bulk, $16.00 to $16.50; bran, do, $14.50 to $15; hand-picked beans, $1.10 to $1.15; prime, 90c. to $1.00; oats, 34 to 36c.; hay, $11.50 to $12.50; barley, $3.15 to $3.25; round peas, $1.25; split peas, $3.25 to $3.30; yellow eye beans, $1.75.

ST. JOHN NOTES.

W. F. Hatheway received a car of "Crest" salmon this week.

The Bank of Nova Scotia has increased its stock from $1,500,000 to $2,000,000.

Theo. H. Estabrooks is to hand with a valuable souvenir—a card case inclosing a a memorandum book.

Mr. John Sealy is at present shipping large quantities of sardines west. These goods are packed by Connors Bros.

An effort is being made to start a central creamery at Sussex, N.B., with contributory skimming stations. Aid will be asked from both the Dominion and Provincial Governments.

Large quantities of oats have been shipped from Summerside, P.E.I. During the past week the Rita took 3,290 bushels to England. The steamer Greetland shipped 1,400 bushels for St. John's, Newfoundland.

THE CANADIAN GROCER is pleased to see Mr. Ernest Babour, whose sickness was referred to a few weeks ago, again at business.

Mr. J. H. King, manager in Canada for L. Schepp, was in the city this week with the local representative, J. Hunter White, and called on the wholesale trade. Mr. King was well pleased with the amount of business done. The demand for Schepp's cocoanut shows a gratifying increase.

EFFECT OF THUNDER ON FISH.

MR. R. B. MARSTON, editor of The English Fishing Gazette, who is a close observer of the ways of fishes and one of the best English authorities on angling, says:

"The other day I received a pressing invitation to fish a preserved trout stream, and with great anticipations of sport left London for the West of England by an express, which in a few hours landed me a my destination, where my friend, Mr. C. H. Gorrick, who had invited me to fish, met me. Mr. G. had been having excellent sport in the seven miles of water he preserves. Only an evening or two before he had killed 16 pounds of trout in a couple of hours. I certainly did not like the look of the weather conditions when we commenced fishing, after a capital lunch in the shade of a mill. Heavy steel-blue clouds were gathering all round. The air was oppressively close, and every now and then we could hear thunder in the distance.

"The thundery weather certainly affected the fish, for in the day and a half I fished I did not count half a dozen fish rising steadily. In the long, deep mill dam there was one rise now and then from a roving fish, but very few large fish showed themselves. It was so oppressively hot that my friends, who had traveled all over the world, said it was more like a day in the tropics. I fished hard, simply because I knew he wanted me to take a good sample of his fish, but it was all I could do to get nine trout—not one of them one pound—the first half day, and a friend of Mr. G.'s, who kindly insisted on my fishing first, could do nothing—the fish would not look at anything. Next day Mr. Gorrick and I went over the same excellent water, in which I saw an ample store of trout in the few places where it was shallow enough to see them. There was a slight breeze, though we could hear thunder all day round us, and we hoped for better luck. By working as hard as possible I got three and a half brace of rather large fish, the best being about one and a quarter pounds, but under the existing atmospheric conditions I did not expect to do much. I have had good sport in weather when there has been thunder about, but not often in the early days of a change from cloudless skies to a Turkish bath atmosphere of vapor and heat."

POULTRY
BUTTER
HONEY
EGGS
Are in good demand.
Chas. J. Graham
88 Front Street East .... Toronto

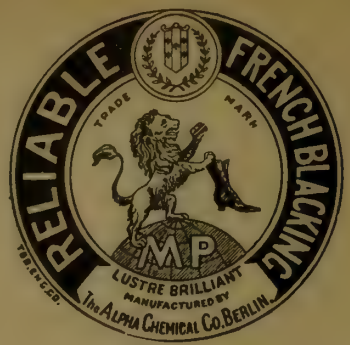
OTHER FIRMS
Are not content with copying our package, but are using the identical words on our labels. Imitation is the sincerest flattery, but do not be deceived, as Meadow Sweet Cheese has the largest sale of any package cheese in England and United States, and the sales in Canada are growing every day.
Sold retail in 10c. packages, and 15 and 20c. pots, allowing 30 per cent. profit to the Grocer.
Write to
Meadow Sweet Cheese Co.
P.O. Box 2321, Montreal
For Price List.

AN AD. SCRAP BOOK.

Take a sheet of heavy express paper; fold it lengthwise and crosswise; use it for the cover. Then take a quire of manilla wrapping paper, 24 x 36, and fasten it to your cover with about five brass paper fasteners. Cut out all your own ads. and all others that strike you as being good; date them and put the name of the paper on them and paste them into your scrap book. When one book gets full make another. Don't fail to paste in the ads. of your competitors. From this book you may "check up" your ad. bills and know that they are right; and you'll find it a "mighty handy thing" to have around when you have to get up an ad.—Ads.

Donald Sutherland, grocer, King street east, Hamilton, made an assignment on Monday for the benefit of his creditors to Assignee F. H. Lambe.

FOR SALE.
BEANS, DRIED AND EVAPORATED APPLES. Apply, Jas. R. Shields & Co., Board of Trade, Toronto.



BUY THESE GOODS

Why? They will make you money. They are all trade winners. They don't require Premium to make them sell. Quality is their greatest advertisement. Their sales are increasing daily. What better could you want?

For sale by all leading Wholesale Grocers.

Manufactured by **THE ALPHA CHEMICAL CO., BERLIN, ONT.**

RETAIL GROCERS' ASSOCIATIONS.

TORONTO.

THE Toronto Retail Grocers' Association held their regular monthly meeting on Monday, this week, in St. George's Hall, Elm street, with a very large attendance.

The president, J. S. Bond, was in the chair.

The Purchasing Committee reported progress in the matter of buying as an association.

The committee appointed some time ago to purchase badges for the victorious baseball team reported that they had not done their work, but would do it this week.

Letters were received from the Montreal and the Hamilton associations urging the adoption of resolutions and the securing of signatures to a joint petition to be presented to the Federal Government by delegations from the different associations, asking that all civil servants' salaries shall be garnisheeable. It was decided to co-operate.

MONTREAL.

The regular meeting of the Montreal Retail Grocers' Association was held in the Monument Nationale Hall Tuesday evening, Nov. 4, President Scanlan in the chair. Letters were received from Toronto, Hamilton, London and Quebec associations in reply to theirs asking them to join in trying to have the garnishee law so amended that civil service employes will be on the same footing as other citizens. The other associations expressed their sympathy, and are willing to help in having this old grievance rectified.

The grocers do not want to take the whole amount of an employe's salary. All they ask for is that one-quarter of it be paid to them, and then if he will not come to a settlement the same thing can be done next month.

HOW TO BOIL A HAM.

The following recipe taken from an English exchange will be of interest to delicatessen stores :

How to Boil a Ham.—Soak it in cold water from 6 to 12 hours; place it in a kettle and cover it with cold water; bring it very slowly to a boil; remove the scum and simmer it softly, allowing about 4 lbs. to the hour until the skin can easily be removed. After taking off the skin, replace the ham in the liquor and leave it there until it has become cold, then rasp it in the usual way. If the ham be not probed or cut it will retain all its juices and be very mellow.

VALENCIA RAISINS EASIER.

The Produce Markets' Review, London, in its issue of October 30th says: "The quantity of Valencias offered was largely in excess of the requirements of the trade, and, as might have been expected under such circumstances, a further decline has taken place. This amounts to 1s per cwt. on the lower kinds, and 1s to 2s per cwt. on the medium. What was a few weeks ago an exceedingly strong position has been unfortunately given away and spoilt by the forcing tactics which some few of the holders have adopted, and which have had to be followed by others. The opinions which were held alike by all merchants and dealers have thus been controverted, and the average price of the crop has been brought down to a distinctly lower level than appeared likely, or, indeed, necessary. Everyone must deplore such an unfortunate state of matters, which causes distrust, and interrupts the usual course of business. In the general interest of the article, the dealers and grocers are naturally inclined to go into stock when they regard the fruit as being statistically safe; but all their calculations are of course upset if the holders are, from one cause or another, induced to try to force off more than can fairly be expected to be taken."

Looking 'round . . .

for better Mince Meat will bring you back again just where you started. You won't find a better article in the world than

WETHEY'S CONDENSED MINCE MEAT

because it combines the purest and best meat, fruits and spices procurable. Nothing second rate is used.

J. H. Wethey, Mfr., St. Catharines, Ont.

THE BEST THAT SCOTLAND YIELDS.

ESTABLISHED 1849.

Pattisons' Whiskies

Of unrivalled quality and flavor; are the Oldest, Finest and Purest Whiskies shipped from Scotland.

Our Popular Brands:

O.B.G. Old Blended Glenlivet, 3 years old	**10s. 6d. Per Doz.**
Very Old Special, 5 years old	**12s. 0d.** "
Royal Gordon, 8 years old	**15s. 0d.** "
Morning Dew, 8 years old	**16s. 0d.** "
Morning Dew, "Special Liqueur," 12 years old	**22s. 0d.** "
Royal Gordon, Perfection, 15 years old	**32s. 0d.** "
Perfection, "Extra Liqueur," 15 years old	**42s. 0d.** "

(the very oldest and finest shipped from Scotland.)

Cheap Scotch and Irish Whiskies

under SPECIAL LABELS, from 6s. per doz. reputed quarts.

Special allowance for large orders.

Miniature Sample Bottles of Standard Brands FREE ON APPLICATION.

ORDERS TAKEN FROM WHOLESALE TRADE ONLY.

PATTISONS LIMITED

Highland Distillers — LEITH

And at EDINBURGH, KEITH, BALLINDALLOCH and LONDON.

The largest shippers of Fine Whiskies from Scotland.

S. B. Townsend & Co. Box 1125 **Montreal**

Sole Agents for the Dominion of Canada.

MANITOBA MARKETS.

WINNIPEG, Nov. 8, 1897.

WHEAT market in the country has had a downward tendency for the past week, in sympathy with the foreign market, except a few points where higher prices have been paid for wheat than can be realized for it. The deliveries are still fairly large, the roads being in almost perfect condition and the farmers very willing to sell. The dealers' great anxiety is the forwarding of wheat to Fort William before the close of navigation, and would much rather there was no more wheat marketed until after the lakes freeze. Markets in all lines of produce continue steady and with good prices. Payments are being well met, and both buyers and sellers seem in a cheerful frame of mind. Very few changes are to be noted in price for the week.

GREEN FRUIT—For the entire summer and fall this trade has been good and has given satisfaction to both the retailer and the jobber, as stocks generally have arrived in good conditon and prices have been very well sustained. From this time on, this market will consist entirely of winter fruits. Winter apples are arriving very freely, both from Ontario and the States. Those from Ontario are mostly Spies, and, though very good, show, as I said before, the effects of the unusually warm fall weather in Ontario. It is generally feared this will depreciate their keeping qualities to some extent, at least. From the south the stock is Ben Davis and Willow Twigs, and it is bright and clean and coming in good condition, but, of course, the flavor is not up to that of Ontario fruit, though it is thought by some dealers that it will this year keep better. Prices are: Canadian, $4 75; southern, $4.25 per barrel, with proportionate discounts for 10-barrel lots.

ORANGES—The early Mexicans were disappointing, but the Jamaicas are a fine sample, heavy, sweet and juicy, and with very thin skins. Jamaicas, in barrels, $13; in cases, $6.50. Lemons—The stocks coming in are all California fruit. The quality first-class, and the price, $5.50. Pears—The only stock coming in is from Washington, and these are selling at $2.25; the quantity is small, and they will soon be out of the market. Bananas are still short, and likely to remain so until the quarantine is over. They are selling at $2.50 to $3 per bunch according to size. Grapes—Fancy Malagas, in kegs, medium weight, $8; heavy weight, $8.50; California tokay, per 4-basket crate, $3. Sweet potatoes, $3.

FISH—A car of Buctouche Bay oysters in shell was received last week and is having a good sale. Finnan haddies are worth $3 per box.

DRIED FRUIT—In this market the only change of interest is the arrival of a carload of Oregon prunes, the first of this product from that state to reach Winnipeg. They are all large sizes, the smallest being 70 to 80's.

CANNED GOODS—Tomatoes keep going up, and it is thought they will reach $2.50 before January, the anticipation of a possibly larger pack than at first indicated not being realized. Peas are stiffer, being now $1.75, with indications of a further rise. In contrast to the canned vegetables all classes of canned fruit are cheap, plentiful and of unusually good quality. Apples, gallon, per case, $2.50; 3-lb. preserved, $2.25; red, white and black cherries, $4 per case; gooseberries, $3.75; thimbleberries, $2.25; plums, Green Gages, Lombards and Egg, $3 per case; pears, 2-lb., $3.25 to $3.50; 3-lb. ditto, $4.50 to $4.75; peaches, 3-lb ditto, $3 to $3.50; pineapples, grated, $5.25; extra dessert, sliced, $5.25; standard, $4; Singapore, 3-lb., $5.25; raspberries, $2.65 to $2.75; strawberries, $3.25 to $3.50.

COFFEE—Slightly easier this last week, there being a drop of 1c. per lb. on price list of Chase & Sanborn.

CHEESE—Market is stiff and steady. The supply in hands of jobbers is small. No further developments as to Ontarios.

BUTTER—Dairy, 17 to 18c. per lb. Supply so far is limited.

EGGS—Are coming in very slowly. Dealers pay 16c., and are selling, after candling, for 18c.

POULTRY—Dealers are paying 10c. for turkeys and 8c. for geese, ducks and chickens.

BUCKWHEAT.

BUCKWHEAT was doubtless so designated because of a resemblance which its seeds bear to the fruit of the beech, and the name by which it is known in Germany (heath-corn) was probably assigned to it because it thrives in sandy soil, where there is an abundance of heath, writes W. H. Suckling in The Practical Baker. The Bohemians call it "Pohanka," from "pohan," signifying a heathen. It is said to have been first introduced into Europe in the sixteenth century, and it was brought thither from Greece and Asia, and that the northern part of Asia is its native home. It was introduced into France in the middle of that century, and became the staple food of the poor. This grain must have been common in many parts of Germany early in the same century; for in a Bible printed in Low German, in 1522, are the words "er saet spelz" (he soweth spelt); in Isaiah, which Luther translated, "he seyet bockwete" he soweth buckwheat). According to Gerard, buckwheat was first cultivated in England, about the year 1597.

A new species of this grain has been made known under the appellation of Siberian buckwheat, which is said to have considerable advantage over the other. It was sent from Tartary to St. Petersburg by German botanists, who traveled through that country in the beginning of the eighteenth century, and has since been disseminated throughout Europe. Linnæus received some seeds from Gerber, the botanist, in 1737, and described the plant in his "Hortus Cliffortianus." In Siberia it sows itself for four or five years by the grains that drop, at the end of which time the land becomes choked with tares, and has to be sown afresh.

The cultivation of buckwheat has never been very extensive in England, owing to the frosts of our spring and the severity of some of our winters. The chief counties in which it is grown to a moderate extent are Norfolk and Suffolk, where it is called "brank." If a small patch is occasionally met with elsewhere, it is usually for the sake of encouraging game, more especially pheasants, which are extremely partial to it.

The seed of the buckwheat is said to be excellent for horses, the flowers for bees and the plant-green for bedding cows, cattle, sheep, or swine. No grain is so eagerly eaten by poultry, or induces so much to egg-laying. The flour is fine and white, but from a deficiency in gluten does not make good fermented bread; it serves well, however, for pastry and cakes, and in Germany and Holland is extensively used, especially by farmers, dressed in a variety of ways—among others as pancakes, which, if eaten hot, are light and pleasant, but become heavy as they cool. A hasty pudding made of the flour with water or milk, and eaten with butter and suger, is considered a very tasty dish, and forms a wholesome meal for children.

FAILURE IN SMYRNA.

The failure at Smyrna is announced of Mr. T. M. P. Mainetty, dried fruit exporter, and it is stated that this gentleman, within a few days before laying down the burden of his debts at the feet of his creditors, made extensive purchases from his competitors, and paid for them with a smile only. His liabilities are estimated at $25,000, and this is said to be the second time he has failed. It is not believed that any Canadians are losers directly by this failure, but there may be some consequential losses, and many congratulations that letters of credit were not issued.

PERSONAL MENTION.

George S. Fenwick, of the wholesale grocery firm of Fenwick, Hendry & Co., Kingston, died on the 7th inst of heart trouble, after a short illness, aged 67.

CULTIVATING GINGER.

ALTHOUGH the ginger plant has generally been considered a native of the hot parts of Africa and Asia, where it has been cultivated from an early period, yet it can be cultivated profitably at elevations of 5,000 feet in the tropics, or any location where the rainfall is abundant, the soil favorable and the temperature does not fall below 40 degrees Fahrenheit. It grows wild in the districts of Huachinango, State of Pueblo, and in the States of Guerrero and Chiapas, Mexico. It is not native to Mexico, but it is said was introduced by Francisco de Mendoza, who took it from the East Indies to New Spain about the year 1540. As early as 1547 considerable quantities were sent from the West Indies to Spain.

Its chief use is as a condiment or spice, and collected, in a green state, washed, scraped and preserved in syrup, it forms a delicious and wholesome preserve. Cut up in pieces like lozenges and preserved in sugar it makes a very agreeable sweetmeat. It is a valuable medicine, its stimulant, aromatic and carminative properties rendering it of much value in dyspepsia, while applied externally it relieves headache and toothache. Remarkable cures of chills and fever are attributed to its use by taking strong doses of the tincture in cold water before the appearance of the chill, and remaining covered up during the sweat that usually follows. In some places in the tropics it is considered the only reliable and infallible specific.

None but the richest and best soils will successfully grow ginger. It will not thrive in sands or clays, or in a dry soil, or in wet lands, but is partial to rich, black vegetable loams, providing they are well drained.

In planting, the soil should be well cleaned, all weeds and rubbish that the plough can cover turned under, the deeper the ploughing the better. March or April are the best months for planting in Mexico or Central America. The soil is raised in ridges, not too high, three or four feet apart, and the cuttings are set about one foot apart in these ridges. It is propagated entirely by divisions of the rhizomes (as the tuberous roots are known), care being taken to leave one shoot, bud or eye on each cutting. Each cutting or eye is planted at a depth of not more than three inches.

The cultivation is similar to the potato. When well-rotted manure is to be had it will pay to scatter it upon the rows and ridge up to it. Leaves, both fresh and half rotten, if strewed over the ground as a mulch, will keep down the weeds, keep the ground moist and cool, and as they rot give nourishment to the plant. Ginger is a crop which will amply repay manuring, in fact, after a few successive years in ginger, one must change to another piece of land unless manure is used. A little plaster is most beneficial.

It is the custom to change the ginger crop after a few years, but this is due more to the fact that in the tropics manuring and fertilizing are comparatively unknown arts. Northern methods applied to tropical crops would often double their yield.

Ginger must be kept well weeded, and cultivators, both horse and hand, are much needed in these countries.

The plant flowers in September and October, when the shoots or tops wither, and it is then the rhizomes make their best growth. By January, according to elevation and climate, the crop is ready to harvest. Harvesting is simple ; the plant is forked out of the soil, care being taken not to injure the "hands" or tubers. The "hands" vary in size, accoring to soil, climate and care in cultivation, but they run from 2 to 4 ounces each. The "hands" are divested of the fibrous roots, cleaned of adhering soil and plunged for a few minutes in boiling water to destroy their vitality and prevent their sprouting. They are then spread out in the sun to dry.

There are two distinct forms of ginger, known in commerce as "coated" and "uncoated." The sun-dried ginger described is the "coated." The "uncoated" ginger is produced by washing, scraping and then sun-drying, and frequently by bleaching with sulphur fumes or an immersion in chlorinated lime. The white-washed appearance that much of the ginger has, as seen in the drug stores, is due to its being washed in whiting and water, or being coated with sulphate of lime. This artificial coating is supposed by some to give the ginger a better appearance. It oftener covers an inferior quality, and can be detected by the ease with which it rubs off, or by its leaving a white powder at the bottom of the jar. The natural color is a pale buff, both outside and inside.

The official report on the returns from the ginger crop are as follows: "When cultivated under favorable conditions, the crops ought to be 4,000 pounds and upwards. The cost of cultivation, harvesting and curing is 1½ to 2c. per pound. The freight to ports in the fertile lands of the valleys of the Gulf Coast of Vera Cruz, Tabasco and Chiapas will not be over $1 per hundredweight, together with the cost of the bags. The price in New York and London fluctuates from 12 to 22c., gold, per pound. Thus, a man having a ten-acre patch would have an annual income of from $5,000 to $7,000."

It will thus be seen by the official statement that an acre will yield from $500 to $700 silver (then at two for one), or $250 to $350 gold. As it is a product entirely for exportation the price of silver does not affect it. As has been said, careful cultivation, and the generous use of manures or fertilizers, should greatly increase the yield, besides large, heavy "rhizomes" or "races" bring the top prices in the markets.

Taken as a whole, there is no single crop the northern farmer can raise which on ten acres will net him $2,500 to $3,500 gold. Besides, a northern farmer, with his thrift, would soon be preserving his ginger and making it into sweetmeats and packing it into the odd styles of Indian jars to be had so cheap and getting fully forty to fifty per cent. advance on the prices of the raw article at a very probable additional expense of fifteen to twenty per cent.

HUSTLING GONE MAD.

A WRITER in The San Francisco Grocer had the following in a recent issue of that publication :

"I remember several years ago spending a few months in the summer at a Southern California seaside resort. It was a typical summer resort—rushing in summer and dead in winter. To say that the grocers helped to keep up the reputation of the town during the summer in this respect would be putting it mildly. The first and last thing that one was reminded of in that town was grocers. Their clerks boarded all incoming trains and immediately began angling for orders. The result was that everybody knew them and what they were after.

"The first day I arrived I was taking a quiet stroll along on the principal promenade there. I was taking in the fresh sea air and my thoughts were far from stores and grocers—when crash ! and a horse and rig tore past me at what seemed less than a two-minute clip. I hadn't even time to recover from my surprise when lo, another crash, and this time I discovered a grocer's delivery wagon also on the dead run. I looked at the cloud of dust which was the only thing that seemed to prove I wasn't dreaming and then at a small boy who came up and said 'that's Mr. B.'s new horse. Mr. A.'s used to be the best, but now Mr. B.'s is knockin' spots out of everything in town.' 'But who is Mr. A. and Mr. B.?' I asked. The boy gave me a most awful stare and said, 'Grocers, of course.'

"After that I asked no more silly questions. Like everyone else, I became familiar with the tactics of the grocers and their order men. Many was the exciting race I saw—not between the two delivery wagons—but between the four all at once, which represented every grocery in town.

"I never evinced any surprise at what I saw. I have seen people stopped on the way to and from church. I have seen ladies while enjoying a bath in the surf called to the edge of the breakers.

"All this and much more I saw, but one thing I will say about these four grocers, and that is—they had good horses."

A GOOD CUP OF COFFEE

IS VERY SATISFYING. IT IS
A PLEASURE TO DRINK IT...

Chase & Sanborn's

Seal Brand

POSSESSES REAL MERIT. . . . .
NO BETTER COFFEE IS GROWN.
PUT UP IN 1 AND 2 lb. TINS. . .

A WINNIPEG GROCER WEDS.

ACCORDING to The Winnipeg Free Press, a pretty wedding was celebrated in St. Andrew's Church of that city on the 4th inst., when Mr. D. W. McLean, grocer, was married to Miss Christine Galbraith. The interior of the edifice was tastefully decorated with flowers and palms, and was filled with a large gathering of the friends of the young couple, At 10.15 the bridal party arrived at the church, the bride leaning on the arm of her brother, Mr. Galbraith, of Paisley, Ont., who was present to give his sister away. The bride was dressed in a beautiful satin gown, trimmed with lace and pearls, and wore the conventional bridal veil and orange blossoms, and carried a large bouquet of white roses. Miss Brown, of Portage la Prairie, was bridesmaid. She wore a white muslin dress, prettily trimmed, and carried a bouquet of pink roses, Mr. McLean was attended by Mr. C. J. Campbell as groomsman. Miss Isley McDonald made a very pretty maid of honor. Rev. Joseph Hogg performed the ceremony, and the wedding march was played at the close by the organist.

After the knot had been tied congratulations were in order, and the guests, which included only the immediate relatives, retired to Mr. and Mrs. Chas. May's residence on Dagmar street, Mrs. May being a sister of the bride, where the wedding breakfast was served, and the time-honored toasts proposed and graciously responded to by the groom and others. At noon the wedding party left for the C. P. R. depot, where the Atlantic express was taken for the east, where the honeymoon will be spent; returning via the States in about three weeks' time. Many beautiful wedding presents were received by the bride, including a set of costly carvers from the commercial travelers of Winnipeg.

BEATS THE MURPHY CRUSADE.

Chicago Grocer: There seems to be quite a rage for establishing beet sugar factories out west—and even east, too—and before many years elapse we shall probably find that the business has been overdone, like fruit-growing in California, which also has been artificially stimulated by the system of robbing Peter to make Paul rich. The Denver Commercial Tribune says:

It will become so, after a while, that every other smoke-stack you see will belong to a beet factory, if half the reports of this industry are to be believed. There are half a dozen factories projected for this state, and on every side we hear of farmers pledging themselves to raise so many thousand bushels of sugar beets. It beats the Francis Murphy crusade all hollow.

ITEMS ABOUT BUSINESS MEN.

W. J. Crawford, formerly in the drug business at Ripley, has just opened out a nice new stock of groceries in that place.

John Hiles, general storekeeper, Dungannon, who adopted the cash system (strictly) four and a halt years ago, says it is a success.

Sanderson Bros., of Wroxeter, who a few months since opened a fine new stock in general lines, report business entirely beyond expectations.

Geo. Stuthers, builder, Dungannon, has purchased the grocery and provision business of J. Morrow of that place. Mr. Morrow goes to Goderich.

Thos. Reid, late of the New York Store, London, has succeeded McCutcheon & Co., at the Checkered Store, corner Dundas and Clarence streets, that city. Mr. Reid, who has had many years of experience in the grocery business, opened up on Saturday morning with an excellent stock of all new groceries.

The grape crop of Pelee Island was very heavy this year. The fruit was all gathered before the frosts, and will mostly be used for making wine. Growers secured from $12 to $15 per ton for the grapes.

Knows All About It

and is thoroughly pleased to tell his customers about the superior qualities of

Ceylon and India Teas

IN A FEW WORDS

Ceylon and India Teas are

Purer, Healthier,
Cleaner, More Invigorating
and More Economical

than the hand-made, light, unsatisfactory productions of China and Japan.

Drop what is poor—Buy what is good.
—Buy Ceylon and India Teas.

FOUND AT LAST

THE . . .

"PRAESERVO"

CASE

A Perfect Cabinet for

RAISINS
PRUNES
CURRANTS
EVAPORATED FRUITS
Etc., Etc.

No shrinkage
No drying up
No loss in weight

Fruit kept Moist and Fresh always.

Height, 76 in.; width, 41 in.; depth, 28 in.

Write us for Descriptive Catalogue.

ARTHUR P. TIPPET & CO., MONTREAL

HALIFAX CORNER IN HERRING.

EVERYBODY is aware of the great corners that have been made in grain and other produce in the United States, and of the immense fortunes that have been made and lost in these attempts. Halifax has the distinction just now of being the scene of an effort to create a corner in herring, which bids fair to be successful. An average catch of herring for Nova Scotia is about 75,000 barrels. The catch this season has been small, probably not more than 30,000 barrels. Consequently there is an opportunity for a corner—for some merchants or syndicate of merchants to buy up the greater part of the supply, and thus become in a position to dictate the price.

A Halifax firm engaged in the business is actively at work buying up all the herring available. Of the 30,000 barrels, it is said they already have 15,000, stored in different parts of the city. They are paying a good price, generally offering $3, but frequently giving as high as $3.25. They stand to make a good thing by the speculation—if there is no further catch of herring this season. It is a speculation against the chances of no more herring on the coast this year. If none are caught, the price will rise and the firm in question will make a big profit; if the fish strike in, the prices will drop, the corner will be broken, and the firm will be out.

It looks now as if there would be no more herring this year, but the experience of last season was contrary to this. At this time, in 1896, the price of herring was $2.75 per barrel; at the end of the season it was down to $1.25. The catch made at the unusually late period of December was what brought the price down.

It will be seen, therefore, that the firm thus making a herring corner has taken a risk against a further catch either in this month or in December.

The Coast Guard of yesterday says:

"The largest haul of herring for this season at Cape Negro Island was made on Monday night."

The paper adds in another paragraph:

"The herring fishery at this place has far exceeded in volume and value the output of any previous year. The run of fish was large and steady withal, and the continued moderate weather was in the highest degree favorable to netting operations. Fishermen thought they would do well if they secured enough for lobster bait. Fully 8,500 bbls. have been taken here, nearly half of which has been reserved for the purpose. About 5,500 bbls. have been sold, principally in Halifax, at an average price of $3 for large. These shippings have cleared in the aggregate $10,000.—Herald, Halifax.

SUGAR GOES TO THE BOTTOM.

The sugar-laden ship John McLeod, from Idoilo for Halifax, with a cargo worth $90,000 for the Acadia Refining Co., struck the rocks off Sambro on Saturday and sank stern first. The crew got off, and not any too soon. The cargo was insured to nearly its full value.

The ship, which was worth $25,000, was owned by J. W. Purdy, St. John, the captain and others, and was not insured. The ship was 1,590 tons register.

TEA ADULTERATED WITH STRAW.

Owing to the fact that a sample of tea purchased in his store was discovered to be 90 per cent. charred straw, the manager of the Peoples' Tea and Spice Co., of Cincinnati has been arrested by order of the Food and Dairy Department. Pity the culprit did not put in another 10 per cent. of straw. The goods would then have been pure—straw.—Merchants' Review.

Going to Retire?
Want to Sell Out?

If so, say so in THE CANADIAN GROCER. It reaches the most likely buyers. Two cents a word each insertion.

DEWAR'S FAMOUS SCOTCH

can be had from

Geo. J. Foy
R. H. Howard & Co.
Perkins, Ince & Co.
Adams & Burns

and all ... first-class houses.

FANCY

INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACÉ

MOUNT ROYAL MILLS

D. W. ROSS CO. Agents

RICES

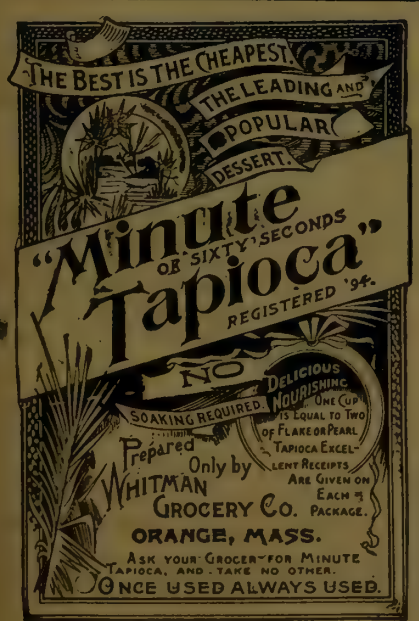
Ashamed of Canada?

No doubt you are proud of Canada, its resources, its climate, its able men. If so, why do you sell imported goods when you can get as good that are made in Canada?

WHITE MOSS COCOANUT

is equal to any that was ever manufactured by any man in any country. You make your living in Canada. **Patronize its industries.** Ask your jobber or write us for samples. . . . .

Canadian Cocoanut Co.
MONTREAL



ENAMELLED MEASURES

In ½ pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.

GOVERNMENT STAMPED

Superior to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode . . . .

The McCLARY MFG. CO.

LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER

GRIMBLE'S Six GOLD Medals English Malt VINEGAR

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT

We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples. . . . . .

VERRET, STEWART & CO., Montreal - Quebec.

"We'll just leave our card."

As we sell no goods at retail we employ no peddlers. As our traveller didn't find you in when he called we suggest that our mutual interests would gain every way if you would write us about acting as our agent for the distribution of our Brooms and Brushes direct to the consumer.

Chas. Boeckh & Sons, Mfrs.
Toronto, Ont.

AN AUTOMATIC SELLING MACHINE . . .

To sell——

Adams' Tutti Frutti

For full particulars, apply . . .

Globe Automatic Selling Co.

13 Jarvis Street, - TORONTO, ONT.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

LAMARCHE & BENOIT have been appointed curators of Cusson & Leduc, cigar dealers, Montreal.

Nazaire Lachance, grocer, Quebec, has assigned.

Henry Bauman, tobacconist, Rossland, has assigned.

James Powell, general merchant, Halifax South, Que., has assigned.

Eliza A. Sherwood, general merchant, Bristol, N.B., has assigned.

Godfroi Caron, general merchant, Cap St. Ignace, Que., has assigned.

A. S. Bertrand, grocer, etc., Hawkesbury, Ont., is offering 20c. on the dollar.

A. J. Toupin, grocer, Montreal, has compromised and will continue business.

W. Boult, tobacconist, Vancouver, has satisfied a chattel mortgage of $1,800.

Bilodeau & Renaud have been appointed curators of T. Desroches, jr., Montreal.

George F. Chambers, confectioner, Pembroke, Ont., is offering 25c. on the dollar.

Donald Sutherland, grocer, Hamilton, Ont., has assigned to F. H. Lamb, Hamilton.

M. & J. H. Garden, tea merchants, Vancouver, have satisfied a chattel mortgage of $1,520.

Dufresne & Mongenais, wholesale and retail grocers and liquor dealers, Montreal, have assigned.

PARTNERSHIPS FORMED AND DISSOLVED.

The Montreal Hide and Calf Skin Co. have dissolved.

The Montreal Wool and Sheep Skin Co. have dissolved.

Larivee & Hoolahan, provision dealers, Montreal, have dissolved.

Timmins & Urlin, general merchants, Ayr, Ont., have dissolved.

James Cahill & Co. have registered as partners to run a restaurant in Montreal.

Sanders & Devlin, fruit dealers, Kaslo, B. C., have dissolved, Sanders continuing.

C. C. McPhaden, dry goods and grocer, Cannington, Ont., has admitted F. Edwards into partnership. The style will be McPhaden & Edwards.

G. Kelly & Co., manufacturers of cigars, London, Ont., have dissolved, and a new firm has been formed, consisting of George Kelly and L. Davies.

Simeon A. Jones and F. B. Schofield have registered as co-partners of the firm, Jones & Schofield, who have commenced business as wholesale grocers in St. John, N.B.

A partnership has been registered in Montreal, composed of Samuel H. Ewing, Samuel W. Ewing and Andrew H. Ewing, under the style S. H. Ewing & Sons, wholesale tea, coffee and spice dealers.

SALES MADE AND PENDING.

W. J. Tippins, candy dealer, Victoria, is advertising to sell out.

J. H. Notter & Co., grocers, Paris, Ont., have sold out to Hugh Walker.

Robert Pierce, tobacconist, Creemore, Ont., has sold out to W. Rannie.

Healey & Smith, grocers, Amherstburg, Ont., have sold out to S. F. Wigle.

John T. Weeks, general merchant, Alberton, P.E.I., is advertising to sell out.

The stock belonging to the estate of A. Masters, Windsor, Ont., has been sold.

The assets of J. A. Dupras, grocer, St. Louis de Mile End, Que., have been sold.

The assets of L. C. Fortin, grocer, Montreal, have been sold at 60c. on the dollar.

G. A. Allan & Co., tobacconists, Calgary, N.W.T., have sold out to George Mitchell.

Wm. Lucas, general merchant, Middlemiss, Ont., has sold out to Showers & Leary.

J. M. Fernley & Co., grocers, butchers, etc., Brantford, have sold out to Richard Gowman.

Thomas Barry, general merchant, Pembroke, Ont., has sold his stock at 41c. on the dollar.

V. H. English, grocer, Barrie, Ont., has sold the balance of his stock, and has gone out of business.

CHANGES.

F. & F. Cawsey, grocers, Halifax, have commenced business.

Roome & Co., grocers, Halifax, have opened out in business.

Middlemiss & Co., grocers, Galt, Ont., are going out of business.

Burdett & Dyson, tobacconists, Calgary, have opened out in business.

Wallace, Kempton & Canfield will open out in business as general merchants in Middle Musquodoboit, N.S., on December 1st, 1897.

D. Stewart & Co., grocers, Montreal, have gone out of business.

D. D. Munroe & Co. have commenced business as grocers in Montreal.

E. Baribeau & Co., bakers, St. Anne De La Perade, have commenced business.

Arthur B. Smith, general merchant, Cocaigne, N.B., has removed to Buctouche.

Morton L. Davis, restaurant keeper, Amherst, Ont., has been succeeded by J. D. Wood.

The Kettle River Dressed Beef and Provision Co., Greenwood, B.C., has been incorporated.

H. N. Coursier, general merchant, Revelstoke and Trail, B.C., has discontinued his Trail branch.

McKinnon Bros., general merchants, Vankleek Hill, Ont., have opened a branch at Dalhousie Station.

Paul Neven and Louis Gariepy have registered proprietors of the firm Paul Neven & Cie., grocers, Montreal.

Samuel Smith and Wm. P. Ransom have registered as proprietors of the firm, Smith & Ransom, grocers, Montreal.

Henry Magnus and James Burns have registered as proprietors of the firm, Magnus & Burns, toy importers, Montreal.

Arline Herbert, wife of J. Octave Clermont, has registered as proprietress of J. O. Clermont & Cie., grocers, Montreal.

Nicholas Wolf, Geo. J. Sayer and Isidore Heller have registered as proprietors of the firm, Wolf, Sayer & Heller, Montreal.

FIRES.

The factory of Woodman Bros., lobster packers, Alberton, P.E.I., has been burned.

DEATHS.

E. T. L. Lafrance, grocer, Quebec, is dead.

F. M. Clarke, fruit and confectionery dealer, Yorkton, N.W.T., is dead.

George S. Fenwick, of Fenwick, Hendry & Co., wholesale grocers, Kingston, Ont., is dead.

J. B. Stapleton, of James B. Stapleton & Co., general merchants, Port Hawkesbury, N.S., is dead.

DO YOU WISH to serve your customers with a strictly first-class

TOMATO SOUP? 3's Handsomely labelled. Retail 25c.

If so, ask your WHOLESALE HOUSE for Clark's

GILT EDGE

PURE JAMS AND JELLIES

Put up in glass pots, 5-lb. tin pails, 7, 14 and 30-lb. pails. We have a very fine lot of Pure Plum Jam that we can sell cheap. Write us for quotations.

THOS. UPTON & CO.
HAMILTON, ONT.

The Counterfeit is Not so Good as the Original, and Costs More.

Buy only National Cash Registers—they are the best—and do not pay over $70 for good detail adders. If you want the latest forms, buy a total adder, or a total-adding check and detail printer.

WHAT DO YOU THINK OF THESE PRICES?

No. 17 Detail-Printing National Cash Register.
Price $15.

No. 18 Detail-Adding National Cash Register.
Price $25.

No. 301 1-2 Detail-Adding National Cash Register.
Price $50.

No. 322 Detail-Adding National Cash Register.
Price $70.

We make ninety kinds and sizes of cash registers, ranging in price from $15 to $350. Samples can be seen at any of the offices of The National Cash Register Company—6 Rossin Block, West King Street, Toronto, Ont.; 1685 Notre Dame Street, Montreal, P. Q.; Winnipeg, Manitoba; and Vancouver, B. C.

-- 1742--1897 --

We are always moving forward.

Keen's D. S. F. Mustard

in square tins

is the Perfection of Mustard.

It has 155 years splendid reputation.

Drop a line to your wholesaler when your stock of Keen's runs low.

CURRENT MARKET QUOTATIONS

Toronto, Nov. 11 1897.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.

5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4oz. cans, 4 and 6 doz, in case	1 25
10 cent can	0 90

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case, per doz.	1 20
½ lb. tins, 3 " " "	90
¼ lb. tins, 4 " " "	60

MAPLE LEAF BAKING POWDER,

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb, tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
No. 5 " " " "	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00

	per doz
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross	$ 2 60
No. 2 Bronze Tins, per gross	$ 3 40
" 3 " " "	5 60
" 4 " " "	10 00
" 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases.	Per Gross
French Oil in 3-doz. cases	$ 22 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50

Shoe Blacking— in ¼ gross cases.	
Reliable French Blacking, No. 5	9 00
" " No. 4	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
Alpha Metal Polish No. 2	9 00

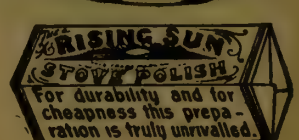
Patent Stove Polish—	
Sunlight Lead Bar	4 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead ½ gross cases	4 25
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	15 00
Quickshine Pipe Varnish ¼ gross cases, pressed top tins.	12 0

Stove Polish— per gross

Quickshine Polish	00
Reliable Paste	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

BLACK LEAD.

Dixon's Carburet of Iron Stove Polish, 70c doz	Per gr 7 25



STOVE POLISH.

	Per gros
Rising Sun, 6 ounce cakes.	alf-gross boxes $ 8 50
Rising Sun, 3 ounce cakes,	gross boxes
Sun Paste, 10c. size,	¼ gross boxes 10 00
un Paste 5c. size,	¼ gross boxes 5 00

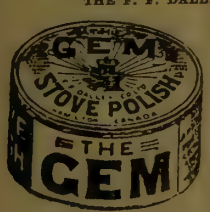
NONE BETTER.

Edwardsburg Starch

FEW AS GOOD.

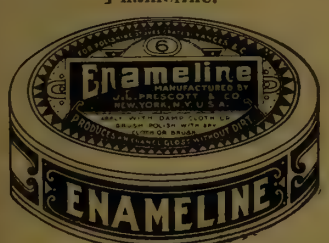
Edwardsburg Starch Co. Limited
Cardinal, Ont.

THE F. F. DALLEY CO.



Gem Stove Polish, ¼ gross cases	$9 00
per doz	
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75

Enameline.



No. 4—3 dozen in case	$4 50
No. 6—3 dozen in case	7 20

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05¾
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05¼
German X, with Cuttlefish Bone	0 04¾
German, with Cuttlefish Bone	0 04¼
London Bird Seed, bulk 25 lb. cases.	0 04½
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	[illegible]

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " 5c. " 48 " "	0 03

CORN BROOMS

CHAS. BOECKH & SONS.

	per doz net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	[illegible]
" " 7, 4 strings	2 75
" " 6, 3 strings	[illegible]
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD. per lb.

1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS. per doz.

Apples, 3's	$0 80	$0 95
" gallons	2 00	2 25
Blackberries, 2	1 40	1 70
Blueberries, 2	0 75	0 85
Beans, 2	0 65	0 95
Corn, 2's	0 70	0 85
Cherries, red pitted, 2's	1 75	2 25
Peas, 2's	0 82½	0 85
" Sifted select	0 90	1 00
" Extra sifted	1 25	1 40
Pears, Bartlett, 2's	1 65	1 75
" 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 50	[illegible]
Peaches, 2's	1 65	2 00
" [illegible]	[illegible]	3 00
Plums, Green Gages, 2's	1 55	1 80
" Lombard	1 40	1 70
" Damson Blue	1 10	1 40
Pumpkins, 3's	0 70	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 50	1 80
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	0 85	0 90
Lobster, talls	2 40	2 70
" flats	2 85	3 00
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 20	1 30
" " Horseshoe	1 25	1 30
" Cohoes "	0 95	1 10
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key	....	0 12½
[illegible]	....	[illegible]
Sardines, Sportsmen, ½'s	....	0 21
Sardines, key opener, ½'s	0 16	0 18½
" " " " " ¼'s	0 10½	0 11
" " " " " ⅛s	0 18½	0 19
Sardines, other brands 9¾	0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36
" " ⅛'s "	0 04½	0 09
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases		
50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10	1 15
Kippered Herring, 1-lb.	1 60	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans		$1 30	$1 35
" " " 2 "		2 35	2 50
Comp Corn Beef 4-lb. can		....	....
" " " "		7 75	8 25
" " " 14 "		15 00	16 00
Minced Callops 2 "		....	2 60
" " 3 "		2 60	2 65
Lunch Tongue 1 "		3 40	3 50
" " 2 "		....	6 00
English Brawn 2 "		2 75	2 80
Camb Sausage 1 "		....	2 50
" " 2 "		....	4 00
Soups, assorted 1 "		....	1 50
" " 2 "		....	2 25
Soups and Boull. 2 "		....	1 80
" 6 "		....	4 50

ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb.	1 40	1 50
" 2 lb.	2 60	2 75
" 4 lb.	5 50	5 80
" 6 lb.	8 50	8 80
" 14 lb.	17 50	18 00
Roast Beef, 1 lb.	1 40	1 50
" 2 lb.	2 60	2 75
Luncheon Beef, 1 lb.	1 60	1 70
" 2 lb.	2 75	2 85
Brawn 1 lb.	1 30	1 40
" 2 lb.	2 35	2 50
" 6 lb.	6 60	6 80
" 14 lb.	14 50	15 00
Ox Tongue, 1½ lb.	7 00	7 20
" " 2 lb.	8 50	8 80
" " 2½ lb.	10 75	11 00
Lunch Tongue, 1 lb.	3 35	3 50
" " 2 lb.	6 50	[illegible]
Chipped Beef, ½ lb.	1 60	1 70
" " 1 lb.	2 65	2 80
Pigs' Feet, 1 lb.	1 65	1 75
" " 2 lb.	2 45	[illegible]
Potted Meats, Tongue or Ham ¼ lb.	70	75
Potted Meats, Tongue or Ham ½ lb.	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb.	70	75
Potted Deviled Ham or Tongue, ½ lb.	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt.	3 00	3 15
" " 1 pt.	2 00	2 10
Gelatine of Boar's Head, 2 lb.	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00	3 10
Plover Roast	5 00	....
liced Gold Band Bacon	3 00	....

Codfish.

	per doz
Beardsley's Shredded, 2 doz. pkgs.	0 90

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	0 75
Flirtation Gum (English or French wrappers) 115 1c pieces	0 65
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE "DIAMOND"

OIL BLACKING

TRADE OIL MARK

Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and Stove Varnish. Harness Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**

COWAN'S

Hygienic and Perfection — **Cocoas** and Cocoa Essence

Queen's Dessert, Royal Navy and Perfection — **Chocolates**

Chocolate Pink, White, Lemon Color — **Icings** A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LIMITED TORONTO

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, **O. E. COLSON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba, **Buchanan & Gordon, Winnipeg.**

Butter Pots

GOOD FOR

40 YEARS

HART BROS. & LAZIER

Stoneware Manufacturers,

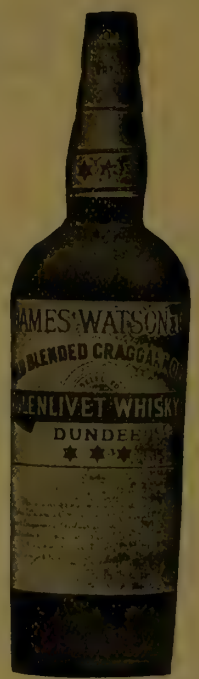
Belleville, Ont.

Mail Orders promptly filled.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844 IS THE BEST.

ASK FOR

MOTT'S



Always the Same. The Best on the Market.

Have you got it in stock?

Chard, Jackson & Co

Agents for the Dominion

10 Lemoine St.

MONTREAL

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs.	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. tins, boxes 4 doz.	2 40
½ " " " 2 "	4 50
1 " " " 1 "	8 50
	per lb.
Ralston Health Club, boxes 6 lbs.	45

CHOCOLAT MENIER.

	In 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Vanilla—per lb.	$ 0 32	$ 0 34	$ 0 36
Yellow wrapper, Unsweetened—			
Blue Premium	C 35	0 37	0 39
		Per case.	Less than case
Pastilles—			
Yellow wrapper, 108 bxs. to the case		$20 00	0 20
Croquettes—			
Yellow wrapper, 9 bxs. of 12 packages		$20 00	0 20

FRY'S.

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ½'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, ½'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
" ½ lbs. 12 lb. boxes	....

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate.	0 21 0 43
Mott's Sweet Chocolate Liquors.	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

WALTER BAKER & CO.'S.

Chocolate—

Premium No. 1 boxes 12 lbs. each.	
Baker's Vanilla in boxes, 12 lbs. each.	50
Caraccas Sweet, in boxes, 6 lbs. each.	38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate	
In canisters, 1 lb., 4 lb. and 10 lb.	0
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, ½ lb., tins.	0

COCOANUT.

CANADIAN COCOANUT CO,

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs.	0 27
" ½ " " "	0 28
" ⅓ " " "	0 [illegible]
" ¼ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macaroon, " " " "	....
Crown Desic., 12, 20 or 25 lb. "	....
Special, " " " "	....
Barrels, 2c. per lb. less.	
Terms, 3 p.c., off 30 days.	

MINCE MEAT (BULL'S HEAD BRAND)

Put up in 6, 12 and 26-pound pails, and 1-lb. tins, packed 3 doz. in case, 2-lb. tins packed 2 doz. in case. This is the best Mince Meat on the market. We warrant it to keep for months. "It is just as good as mother used to make."

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President. **7 Front Street East, Toronto.** S. R. Parsons, Vice-President

COFFEE.

Green.		per lb
Mocha	0 27½	0 30
Old Government Java	0 30	0 33
Rio	0 09½	0 13
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 18	0 22
Maracaibo	0 16	0 20

JAMES TURNER & CO.

Mecca	....	0 34
Damascus	....	0 30
Cairo	....	0 25

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	....	0 33
Bourbon Blend	....	0 32
Our Own "	....	0 31
Jersey "	....	0 29
Lauaya "	....	0 25
Rajah Blend	....	0 22
Mocha and Java	....	0 32
Old Government Java	0 30	0 34
Arabian Mocha	0 31	0 33
Maracaibo	0 25	0 27
Santos	0 16	0 20
Crushed East India	....	0 17

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles, gross	12 00
Ketchup, Screw Top "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FRUITS.

FOREIGN.		per lb
Currants—Provincials, bbls	....	....
" ½ bbls	....	....
" Filiatras, bbls	....	0 06
" ½ bbls	....	0 06½
" cases	....	0 06¼
" Patras, bbls	....	0 06½
" ½ bbls	....	0 06¾
" cases	....	0 06¾
" Vostizzas, cases	0 07	0 08
" Blue Pearls	0 08¼	0 08½
" cleaned, Kalamos, cases	....	0 06¾
" " Morea "	....	0 07
" " Vonitza "	....	0 07½
Dates, Hallowee boxes	0 05¼	0 05½
Figs—4-crown	0 10	0 11
" 5-crown	0 11	0 13
" 7-crown	0 13	0 14
" 9-crown	0 15	0 16
" natural, bags	0 04½	0 05
Prunes—Bosnia, cases	....	....
" Bordeaux	....	....
Raisins—Valencia off stalk	0 04¾	0 05
" Fine, off stalk	0 05½	0 06
" Selected	0 06¼	0 06¾
" Layers	0 06½	0 07
" Sultanas	0 09½	0 12½
" Cal. Loose Muscatels (old) 50 lb. bxs., 3 and 4 crown	0 06½	0 07

Malaga	per box.	
" London Layers	1 70	1 90
" Black Baskets	2 30	2 50
" Blue Baskets	2 50	2 75
" Connoisseur Clusters	2 40	2 50
" Dessert Clusters	3 60	3 80

DOMESTIC.

Apples, dried, per lb	0 04½	0 05½
" evaporated	0 08	0 09

FOOD.

	per brl.
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	.... 2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50

(Sold by all wholesale grocers.)

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.

1 oz. Packages, White, per doz.	95
1 " " Red, "	1 00

COX'S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—50 to 60 dy, $1.85 Toronto.

WIRE NAILS — $1.85 Toronto, Hamilton, London.

HORSE NAILS—
Canadian, dis. 50 per cent.

HORSE SHOES—
From Toronto, per keg 3 35

SCREWS—Wood—
Flat-head bright. 87½ and 10 p. c. dis.
Round-head bright, 80 and 10 p. c. dis.
Flat-head brass. 82½ and 10 p. c. dis.
Round-head brass, 75 and 10 p.c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	0 10	1 35
ROPE—Manilla	0 07½	0 08⅝
Sisal	0 06	0 07
AXES—Per box	5 25	9 00

SHOT—Canadian, dis, 17½ per cent.

HINGES—
Heavy T and strap, 70 per cent.
Screw, hook and strap 2 40 3 50

WHITE LEAD—Pure Association guarantee, ground in oil. per 100 lbs.

25 lb. irons	5 50
No. 1	5 22½
No. 2	4 75
No. 3	4 37

TURPENTINE—
Selected packages, per gal. 0 49
2c. extra outside points.

LINSEED OIL—

Raw, per gal	0 42	0 43
Boiled "	0 45	0 46

2c. extra outside points.

GLUE—Common per lb 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.
Frank Magor & Co., Agents.

Orange Marmalade	....	1 50
Clear Jelly Marmalade	....	1 80
Strawberry W. F. Jam	....	2 00
Raspberry " "	....	2 00
Apricot " "	....	1 75
Black Currant "	....	1 85
Other Jams " "	1 55	1 90
Red Currant Jelly	....	2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $11 00

WINES LIQUORS AND MINERAL WATERS.

HARD, JACKSON & CO., MONTREAL, AGENTS.

Watson's Scotch—		
1 Star Glenlivet, in cases	$8 50	$9 00
3 " " "	9 50	10 00
Old Liqueur "	15 00	15 50
Old Glenlivet, in wood, p.gal.	4 25	6 00
Watson's Irish—		
Old Irish	7 50	8 00
Banagher	9 50	10 00
" in wood, per gal	4 25	5 25
Geo. Sayer & Co. Cognac—		
1 Star, in cases	11 50	12 00
V.S.O.P "	16 50	17 00
In wood, per gal	4 50	6 50
Warter & May, Oporto—		
Ports	2 10	6 50
Wisdom & Warter—		
Sherries	2 00	6 00

J. & R. M'LEA, MONTREAL.

Cockburn very old Highland	8 75	9 25
" Special Scotch	9 50	10 00
" Special Liqueur. 14 years old	15 50	16 50
In wood—Fine old Scotch	....	4 40
Special old Scotch	....	5

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb.
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0

FRENCH MUSTARD
Crown Brand—(Robert Greig & Co.)

per gross.		per gross.
Pony size	$7 50	Beer Mug 16 20
Small Med.	7 50	Tumbler 11 50
Medium	10 80	Cream Jug 21 00
Large	12 00	Sugar Bowl 22 00
Spoon	18 00	Caddy 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard, bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	

PICKLES—STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

RICE, SAGO, TAPIOCA.

Rice—	per lb.	per lb
Rangoon, imported	0 03⅝	0 03⅞
Patna	0 04¾	0 05¾
Japan	....	0 05
Imperial Seeta	....	0 05½
Extra Burmah	0 04¼	0 04⅜
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

SODA.

Bi-carb, standard, per 100-lb. keg	2 40	2 50
Sal soda, per bbl	0 85	0 90
Sal soda, per keg	0 95	1 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06
Benson's Satins, 1-lb cartoons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 05
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 7½

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb boxes, 1 lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 0 08¼
PURE—16-lb. boxes		0 0
OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	

HEAD OVER EARS IN WORK.

This expression does not emphasize too forcibly the position in which we have found ourselves, especially during the last two months, supplying the great rush from all quarters for Brantford Starch.

We thank our Grocery friends for remembering us so kindly, and we can only say that we will continue to treat our customers right, by maintaining the high quality of our Starches, by shipping all orders promptly, and by answering all communications cheerfully and punctually.

THE BRANTFORD STARCH CO., Limited, - BRANTFORD, ONT.

For puddings, custards, etc.

ONTARIO STARCH 38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS Silver Gloss	0 07½
STARCH IN BARRELS Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs..	0 04¼
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs....	0 05
Bbls., 175 lbs	0 04½
Kegs, 100 lbs	0 04½
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs....	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs	0 05
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06

SUGAR.

	per lb.
Granulated	04 5-16
Paris Lump, bbls. and 100-lb. boxes	0 05⅜ 0 05½
" in 50 lb. boxes	0 05½ 0 05⅝
Extra Ground, bbls. Icing	0 05¼
Powdered, bbls	0 05¼
Very bright refined	0 03⅞
Bright Yellow	03 11-16
Dark Yellow	0 03½ 03 9-16
Demerara	0 03½ 0 03¾

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark, per gallon.	0 23	0 25
Medium	0 28	0 35
Bright	0 32	0 42
Honey (com)		0 40
" 2 gal. pails		1 00
" 3 gal. pails	1 35	1 40

MOLASSES.

Barrels	0 23	0 35
Half-barrels	0 25	0 37

SOAP.

Babbitt's "1776" Soap Powder $3 50

1 box and less than 5	4 00
5 boxes and upward	4 00

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

RAM LAL'S (lead packages)

Cases, each 60 1-lbs.		0 35
" " 60 ½-lbs.		0 35
" " 30 1-lbs.		
" " 120 ½-lbs.		0 36

BLACK.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07½	0 11

LIPTON S TEAS.

No. 1 Ceylon, retailed at	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON.

	Wholesale	Retail
Brown Label, 1s and ½s	0 20	0 25
Green Label, 1s and ½s	0 22	0 30

Blue Label, 1s and ½s and ¼s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label, retail at 30c	0 22	
Green Label " 40c	0 28	
Red Label " 50c	0 35	
Orange Label, retail at 60c	0 42	
Gold Label, " 80c	0 58	

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½s	0 35	0 50
Blue Label, 1-lb. and ½s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½s	0 19	0 25
Japan, 1's	0 19	0 25

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 73
Ingots, rough and ready, 8's	0 71
Laurel, 3's	0 68
Brier 8's	0 63
Index, 7's	0 60
Honeysuckle, 8's	0 73
Napoleon, 8's	0 67
Victoria, 16's	0 63
Prince of Wales, in caddies, 8's	0 65

WOODENWARE

	per doz
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	8 00
" 1	6 50
" 2	5 50
" 3	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Parlor	1 30	1 40
Red Parlor	1 50	1 60
Safety, No. 1, wall box	1 40	1 50
" No. 2, slide box	2 80	2 90
" No. 3, capital	2 75	2 85
Flamers, slide boxes	2 25	2 35
" wax stems	3 20	3 30
Tiger	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross	$ 2 00
" 10 " "	1 10
" 2 Tiger,	5 00
" 4 " "	2 00

LICORICE...

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. BROOKLYN, N.Y.

For . . . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.
26 Front St. West, Toronto. Limited

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The Canadian Hardware and Metal Merchant.
The Canadian Dry Goods Review.
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DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood.
BEST GOODS MADE.

Represented by...
Chas. Boeckh & Sons, Toronto.
The H. A. Nelson & Sons Co., Montreal.

THE
Oakville Basket Co.

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? One Pointer from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

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Send for Samples.

THE DRY GOODS REVIEW
TORONTO . . . . . MONTREAL

Crosse & Blackwell

NEW 18

SEASON'S 97

Candied and Drained Peels.

Now is the time for ordering for Fall shipment.

C. E. COLSON, - MONTREAL.

The . . .

"Pittsburgh" Is King.

The following unsolicited testimonial has just been received :

THORNDALE, Nov. 8th, 1897.

MESSRS. GOWANS, KENT & CO., Toronto.

SIRS,—We received your Pittsburgh Lamp all right on Saturday, and we are well pleased with it. After two nights trial we can safely say **it excels all others.** It is now giving a better light than the four ordinary lamps which it replaces.

Yours respectfully,
SALMON & WALKER.

The above is only one of many that have stated they are pleased with The Mammoth Pittsburgh. Write for prices.

GOWANS, KENT & CO.

TORONTO and WINNIPEG

I Want Every Grocer

Who Wants a Handsome

DELIVERY WAGON FREE

And every Grocer's Clerk who wants a

CAMERA FREE

to send me his name and address on a Postal Card that I may tell him how to get it by merely speaking a good word for **KNOX'S GELATINE.**

THE ONLY PURE GELATINE MADE.

C. B. KNOX, Mfr.

AGENTS

A. E. Richards & Co.	Hamilton
William H. Dunn	Montreal
Beattie & Elliot	Quebec
C. & E. MacMichael	St. John
Alfred D. Hossack	Vancouver, B.C.
H. F. Baker	Halifax, N.S.

JOHNSTOWN, N. Y.

Manufacturer's Agents Wanted.

In view of the constant inquiries from manufacturers and merchants for names of good representatives in leading centres in Canada we are preparing a typewritten list of all the firms open for agencies.

This will be held at our offices for use of such inquirers.

It is important that the list be as complete as possible, and we will be glad to include everyone interested.

There will of course be no charge.

The following information is necessary

Name.
Address.
List of agencies now held.
References.

Address replies to———

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Montreal or Toronto

BOOKS FOR THE RETAILER

Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.
The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

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Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

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Three valuable articles full of ideas and suggestions for grocery men.

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By a practical accountant. This treatise deals with systems of bookkeeping and checking calculated to reduce mistakes and omissions, etc., etc., to a minimum. A most useful book for any retailer.

Any one of the above mailed for . . . **10 cents**

New Customs Tariff

Alphabetically arranged and revised and corrected from the official copy as assented to by the Governor General, June, 29, 1897, including the old Tariff by way of comparison. Also comparative rates of the Dingley and Wilson (United States) Tariffs.—**15 cents.**

Credits, Collections and their Management

a most complete and comprehensive work of great importance to any business man.—**$1.50.**

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The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

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The Original and only Genuine Preparation for Cleaning Cutlery.

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Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

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MONTREAL

THE CANADIAN GROCER

VOL. XI TORONTO AND MONTREAL, NOVEMBER 19, 1897. No. 47

QUALITY..

When a salesman talks price to you
Ask him about QUALITY

When he talks quantity . . .
Ask him about QUALITY

When he talks merit to you . .
Ask him about QUALITY

That's the
STRONG POINT
in
Colman's Mustard

MacLaren's Imperial Cheese

is the cheese for your trade. There are many imitations—easy to buy, but hard to sell. Don't take them unless you are prepared to take chances with your cheese trade. There is only one that is sure to give satisfaction.

A. F. MacLaren & Co., Toronto, Canada

Cooked Compressed Luncheon Beef

HELMET BRAND

is one of the staple delicacies which people never grow tired of. It is neither Roast Beef nor Corned Beef, but is much more delicious than either. It is prepared ready for the table, and makes a delicious luncheon for clubs, hotels, families, tourists, etc. Remember, your stock is not complete without a full line of our Canned Goods.

Agents:

J. L. Watt & Scott, Toronto.
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George De Forest & Sons, St. John, N.B.
Or
ARMOUR PACKING CO. - Kansas City
U. S. A.

ANTOINE SOLARI'S
TRADE MARK
SULTANAS

ANTOINE SOLARI'S
ELÉMÉ TRADE MARK ERBEILI
FIGS

Antoine Solari

HEAD OFFICES:
GRAND VEZIR HAN,
SMYRNA

Importer and Exporter of
DRIED FRUIT, SMYRNA FIGS and SULTANA RAISINS.

All orders executed at lowest prices.

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E. T. STURDEE,	St. John.
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PUREST AND BEST

WINDSOR SALT

Purest **Most Soluble**
Whitest **Most Uniform**
Most in Demand

For Sale by all Wholesale Grocers.

THE
WINDSOR SALT CO. Limited. Windsor, Ont.

Telegraph your orders to us, if you are in a hurry for any of these standard goods and the time is too short to reach us by mail — we will bear the extra expense.

Cox's Gelatine

The brand folks know—tried and true in its purity and its strength. It makes a rich and a crystalline jelly, and it does its work quickly and surely. The economical housewife's gelatine—Cox's.

"Thistle Brand" Finnan Haddies

Real Finnan Haddies, cured, smoked and packed right at the waterside. Thus, they retain that delicate flavor that consumers like and yet so seldom get.

Packed at St. Mary's Bay, N.F.

Fry's Chocolates and Cocoa

The "Diamond Sweet Chocolate," and the pure concentrated, easily soluble Cocoa, are standards from which other preparations are said to be "just as good as Fry's." But please remember one thing —if the name "Fry" is on the package it stops all argument. It speaks for itself.

Lazenby's Jelly Tablets

13 varieties of already sweetened and absolutely pure, flavored jelly tablets. The field of their sales is widening—"quality counts" you see.

Lazenby's Soup Squares

Large orders recently filled in London for the Government for the Indian frontier. Competition is always out-distanced by quality —again we say "quality counts."

Agents: - - - A. P. Tippet & Co. Montreal and Toronto. F. H. Tippet & Co. St. John, N.B.

THE BEST THAT SCOTLAND YIELDS.

ESTABLISHED 1849.

Pattisons' Whiskies

Of unrivalled quality and flavor; are the Oldest, Finest and Purest Whiskies shipped from Scotland.

Our Popular Brands:

O.B.G. Old Blended Glenlivet, 3 years old	**10s. 6d. Per Doz.**
Very Old Special, 5 years old	**12s. 0d.** "
Royal Gordon, 8 years old	**15s. 0d.** "
Morning Dew, 8 years old	**16s. 0d.** "
Morning Dew, "Special Liqueur," 12 years old	**22s. 0d.** "
Royal Gordon, Perfection, 15 years old	**32s. 0d.** "
Perfection, "Extra Liqueur," 15 years old	**42s. 0d.** "

(the very oldest and finest shipped from Scotland.)

Cheap Scotch and Irish Whiskies

under SPECIAL LABELS, from 6s. per doz. reputed quarts.

Special allowance for large orders.

Miniature Sample Bottles of Standard Brands

FREE ON APPLICATION.

ORDERS TAKEN FROM WHOLESALE TRADE ONLY.

PATTISONS LIMITED

Highland Distillers

LEITH

And at EDINBURGH, KEITH, BALLINDALLOCH and LONDON.

The largest shippers of Fine Whiskies from Scotland.

S. B. Townsend & Co. Box 1125 **Montreal**

Sole Agents for the Dominion of Canada.

"A FULL STOCK OF MATCHES WITH EDDY ON THE BOXES."

Sulphur
Parlor
Safety
Wax
MATCHES

Their saleable qualities have long been known. The leading dealers handle

"EDDY'S"

exclusively, because they sell quicker and at better profits than any other.

The E. B. EDDY CO., Limited

HULL, QUE.

61 Latour St - - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.

PARADISE and HAY CASTLE CURRANTS

The finest growths of currants imported into Canada, at just a shade over the price of ordinary goods. You can guarantee every satisfaction to the consumer, and your trade will be sure to increase.

TRENOR'S and ARGUIMBAU'S Fine Off-Stalk and Selected Valencias.

NEW GRENOBLE WALNUTS
" ALMONDS
" FILBERTS
" SULTANAS
" FIGS OF ALL KINDS

Everything New, Bright and Attractive.

W. H. GILLARD & CO. WHOLESALERS ONLY . . . HAMILTON

JOHN MOUAT, NORTHWEST REPRESENTATIVE, WINNIPEG.

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

And all Grocers' Sundries

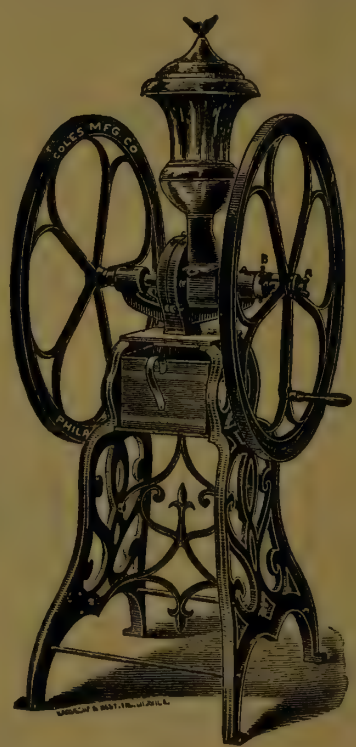
Sold and highly recommended by all leading grocers. . . . . .

Sovereign Matches

The H. A. NELSON & SONS CO., Limited

Sample room ...MONTREAL, QUE.

56 and 58 Front West, TORONTO.



No. 18

Grocers!

Being specialists in the manufacturing of Coffee Mills, we know what is required in a mill.

Therefore: Why not blend your own coffee and grind it in a COLES MILL? You cannot fail to give the highest satisfaction.

Thousands of Grocers have added to their worldly goods by doing this; why not you?

Agents { TODHUNTER, MITCHELL & CO., Toronto
DEARBORN & CO., St. John, N. B.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XI. (Published Weekly) TORONTO AND MONTREAL, NOVEMBER 19, 1897 ($2.00 per Year) No. 47

THE YOUNG GROCER'S START.

MANY hundreds of young men receive their diplomas in June and go forth to battle with the world, says The Boston Herald. For most of them the all-important question is: "How shall I succeed in business, and what line of business shall I choose?"

There seems to be very little room in the professions, except at the top, and the top may not be reached by every man. Agriculture, in some parts of the country, offers a fair field for executive ability and brains, but the average college man, after he has received his degree, looks askance at a farmer's life. He prefers to form a part of the bustle and excitement of a small city, even at the smallest of salaries, rather than to seek a competency in the country.

If the young man feels that he has not sufficient application to become a good doctor, or a sufficiently clear brain to become a lawyer, or enough taste for mathematics to enjoy the career of a civil engineer, or the moral qualities which would fit him for the ministry, he turns his attention to the world of general business.

If he cannot have a position with his father, and if he has or can command a hundred or two in cash, he looks about for something to do which will make him his own master. One young man decided to go into the grocery business in a small way. He had a very small capital, and was absolutely without experience, but he argued that he would succeed on the ground that "people must eat." There was, he knew, always a demand for groceries, and he believed that politeness and a tastefully arranged stock would carry him through until such times as he had a personal knowledge of the details of the business.

He sought out a locality which was not fashionable, but where a great many people were congregated within a small space, and he succeeded in leasing a corner store of minute dimensions.

Having the store, the question arose what to put in it. He called on a member of a big retail establishment and asked for advice. He was told that he would have to go to some wholesale grocer, and that there he would get both advice and stock, that the latter would be expensive, and that the former might be, unless he went to the right sort of a place.

The young man was fortunate in being introduced to the head of a wholesale firm which was noted for its integrity as well as its liberality. The senior partner listened to the young man's story and then summoned a grocery jobber.

The jobber explained to the candidate for grocery honors just what steps would be necessary to establish the latter in business.

"Ever had any experience in the grocery business?" asked the jobber.

"None whatever," was the reply.

"That's bad," said the jobber. "However, you seem to be a bright man, and if you will let me handle the business for you until you get fairly started, I fancy we can make a go of it."

The young man explained that he had a store, and explained the kind of locality in which it was situated. Then he asked the jobber what was the first step to be taken.

He was told that, in order to get his stock, he would have to pay cash on first orders. "Of course," said the jobber, "there are firms which, if you could satisfy them as to your honesty and good intentions, would stock your store and take their own chances, but none of the best firms will do business that way. We always demand cash for first orders, and it will cost you about $500 to open your store. After you get your first stock, we shall be willing to trust you for goods to the extent of about two-thirds the value of your stock. Now, I don't want to discourage you, but I might just as well tell you now that, unless you get acquainted with the business before you start on your own hook, there is but little probability of your success. Still, I have known inexperienced men to succeed when they employed a clerk who was thoroughly familiar with groceries.

"If you want to learn the business before you venture your capital, you can get a working knowledge in a year, but you will spend the next twenty years in learning how much there is that you don't know.

"If you go in for yourself at once, it will, as I have already said, cost you about $500 for your first stock. After that we will sell you goods on 30 days' time, and give you 1 per cent. discount for cash paid within 10 days.

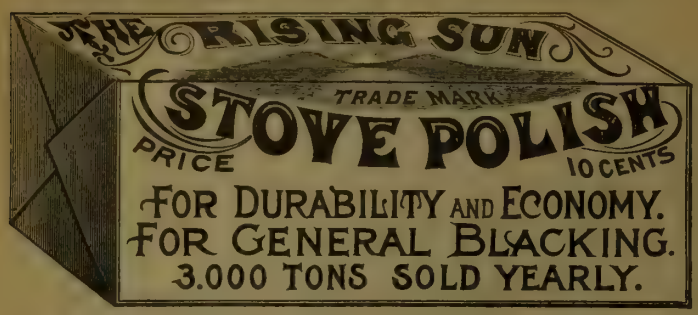
"If your capital invested is, say $600, you ought to have receipts of $50 a day, to make the thing pay. And you would have to do a cash business. You couldn't give long credits to your customers. You couldn't follow the custom of many of the large dealers and have twice as much on your books as in your safe.

"Supposing you think that you can't afford to hire an experienced clerk, then you must find some salesman connected with a wholesale house in whom you feel perfect confidence and on whose judgment you can rely.

"In nine cases out of ten, this salesman, if you choose him with care, will work for your interests because in so doing he is working for his own. He knows that if he cheats you in the beginning, you will find it out, when you have gained some experience for yourself, and, that it will then be impossible for him to retain you as a customer.

"For a man without experience, even when he is assisted by a good salesman,

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

there is but one chance of success, and that lies in the way in which he manages his store. If he has neat clerks, even though they know little about the business, and if his bundles are always carefully done up, and if his goods are always kept free from dust and are artistically and attractively arranged, and if his floor and windows are always scrupulously clean, it is very probable that all the women in the neighborhood will gradually come to patronize the new store.

"You ought to number at least 100 families among your customers if you expect to make money. Yon can't very well do business with a fewer number. For a family of five persons the average bill for groceries is $256 a year.

"It doesn't make much difference what kind of people your customers are, provided they possess an average amount of respectability. It will pay you to get the best groceries, for the difference in cost between the best and the poorest wouldn't be more than two per cent. Rather than try to add this small amount to his profits, it would pay a man better to put it into his service."

The jobber gave the young man true and wise advice regarding the establishment of a small grocery, but the large retail concerns are managed in quite a different way. Some of the largest ones have a capital invested of a good deal more than half a million, and each keeps a private stable, in which are kept perhaps a hundred horses, used in delivering goods. Such an establishment carries an enormous stock, which is stored in a warehouse of many storeys.

The customers are drawn from Europe as well as from America, and the goods for sale come from every part of the civilized globe. In a sense, a modern large grocery store is a sort of a museum, in which are displayed samples of the food products of the world. There are teas from Ceylon, China, India and Japan; coffees from Java; sugars from Paris and elsewhere; oatmeal from Ireland and Scotland; rice from Japan and the Southern States and from France; gelatine from Germany; mustard from England; nutmegs from Singapore and Java; and spices from the East Indies; cream tartar from Bordeaux; vanilla beans from Mexico; chocolate from South America and Venezuela; raisins from Spain, California and France; currants from Greece; citrons and lemons from Italy; dates from Persia and Arabia; prunes from Bordeaux, California and Wiesbaden; grape fruit from Jamaica and Florida; nuts from South America, New Orleans, Texas, California and Naples; lichis from China; chestnuts from Italy, and a host of other things from all points of the compass. The stock of a large grocery is purchased generally through the American agents of foreign firms.

Comparatively few people know that all the cream tartar, or practically all, that is used in the world comes from Bordeaux, and that it is the ground crystals which form on the sides of wine casks.

The Wiltshire ham has long been celebrated for the fineness of its flavor, but the modern Wiltshire is not generally the Wiltshire of the past. In the old days these hams were hung by the English farmers in the chimneys of their houses. The peculiar flavor was caused by burning oak chips from the cooper shops in the fireplaces.

Many a man who eats Roquefort cheese with his dinner is ignorant as to just where the cheese comes from and how it is made. It is the product of sheep's milk, and, after the cheese is formed, it is placed in one of the famous caves at Roquefort, where the temperature is kept at about 40 degrees, and where there is a moisture in the air that is supposed to come from some subterranean sea which has openings into the caves. The Brie cheese is also dependent upon a cave for its perfection. It is believed to have been in use since the second century. The odorous Limburger of Holland is consumed in enormous quantities in France, and England comes second in the list. It has been said that there are no less than 213 distinct kinds of cheese made in Europe and America.

Truffles, which grow wild in the ground in France, are hunted with dogs, the dog being trained to scent a truffle as it would a woodchuck.

In a modern grocery store one may find no less than 100 different kinds of mineral waters, not to speak of cigars and confectionery, and stove polish and matches.

MONEY IN MANITOBA.

From the best information obtainable it is calculated that at least 12,000,000 bushels of wheat have been marketed to date this fall by the farmers of the province and Territories. This should mean that about $9,000,000 has been placed in the hands of the wheat raisers in the Canadian west. The receipts at Fort William were 5,364,000 bushels during September and October, and the shipments during the same period were 4,306,000 bushels. This is the largest movement of wheat during those months to Fort William in the history of the Canadian Pacific line. The number of bushels of wheat in store at interior elevators is placed at 5,000,000.—Free Press, Winnipeg.

A GROCER'S JOKE.

A Bath, Me., grocer recently perpetrated what he supposed to be a practical joke on a competitor, and sent him, according to an exchange, a communication informing him that the master of a certain vessel in port desired to see him. His purpose was to put his competitor to a little trouble, and then laugh at him. Taking the letter for a genuine communication, the grocer called on the master of the vessel, and though informed that the letter was not genuine, he found the captain in a mood to lay in some supplies, as he was about starting on a voyage, and sold him $3,000 worth of goods for cash and delivered them. When the joke leaked out it was, in the opinion of the man who wrote the fictitious letter, not so much of a joke.

HOLD YOUR TEA TRADE

Don't allow others STEAL your profits.

HILLWATEE, KIJI, URIBA
AND OUR
CIRCLE TEAS
will do it for you.

Don't allow others STEAL your trade.

THE QUALITY SURPRISES OPPONENTS.

LUCAS, STEELE & BRISTOL - HAMILTON

ROYAL SALAD DRESSING

The finest prepared
Ingredients never separate
Not affected by temperature

Cases contain 1 dozen large size or 2 dozen small size.

. . . Try a sample case . . .

JAMES TURNER & CO. - HAMILTON

HUNTING PARTIES--

Condensed Coffee and Milk
Evaporated Cream
Condensed Milk

ARE INDISPENSABLE IN THE WOODS

"REINDEER" BRAND
"The Old Reliable"

FRUITS
NUTS
PEEL

NEW MALAGA FRUIT
AND NUTS IN STORE.

Get Our Prices

The Davidson & Hay, Limited.
Wholesale Grocers TORONTO

AMONG THE RETAILERS.

Dried Fruit Window.

Swan Bros., King street east, have the first window display of foreign dried fruits I have seen this season, and it is an excellent one. The display in shape is like a cone cut in four from top to bottom, and one quarter shown. The bottom is of currants, seedless and ordinary raisins in bulk. Above these are boxes of raisins and currants, then prunes in glass jars and boxes, then figs and citron, lemons and orange peel, and above these are 1-lb. boxes of dried apricots and peaches. Everything is clean and fresh-looking, and as the back of the window is of glass no dust can reach the display from the store.

Sawdust on the Floors.

There is quite a difference of opinion among retailers in regard to the advantage or disadvantage of sawdust on the floor of grocery stores. For the store where there is much walking (consequently much dirt coming into the store) the general verdict seems to be in favor of the sawdust. When put on about three times a week it is always cleanly in appearance, and keeps the floor clean for a great length of time, besides minimizing the rising of dust. Behind the counter it is especially useful, mixing up with paper, sugar, etc., that falls from the counter. Sawdust behind the counter should be swept out every morning.

Buying Goods.

In those parts of Toronto where cutting is carried on to the greatest extent, it generally follows that the worst price-cutters are shrewd buyers. They see how even ¼c. per lb. difference in price will attract or lose customers, so are ever on the lookout to secure the closest prices obtainable. One dealer, in speaking of cutting, made the remark that his neighbor was selling below cost. On enquiry this neighbor told me that he never sold anything below cost. Said he, "There is a class of people always looking for a snap, a bargain, and in order to satisfy these people I watch the markets, and there is always something offered by one wholesale or another that will catch these people, and I get pretty nearly everything I cut this way. If it is cheap, but not up to the standard, I would have it for general sale. I always tell my 'sensible' customers just what it is. As for the bargain-hunters, I leave it to themselves—their trade is not worth the risk of telling them that cheap goods are not always the best." This man says that a clerk is no good that cannot tell the difference between a bargain-hunter and a "sensible" customer.

Good Tea Display.

Michie & Co. have in their window this week a unique display of their teas. They have had made for their trade 1-lb. tea caddies, about six inches high and four inches wide. These caddies are lined with air-tight tinfoil, with a neat tin lid fitting neatly into the top. The outside of the caddies is of paper, neatly printed in combinations of such colors as light green, light and dark blue, pink and red. Michie & Co. cater to the trade of those who are willing to pay the price for the best goods, and the values of the teas shown in these packages range from 30c. per lb. to as high as $1 per lb. These caddies are displayed in pyramidal rows, the variety of shades in them creating a pretty effect. In the front of the window is a row of caddies, opened to display the variety of blends offered for sale.

THE RAMBLER.

BUSINESS ON KLONDIKE ACCOUNT.

The Hudson's Bay Co. is besieged with enquiries from persons desiring of going to Klondike by the routes familiar to the officials and servants of the company. Many persons are writing from United States cities, and from all indications a very large business in outfitting will be done this winter and spring by Canadian firms. A number of parties are being organized in the province to go out as soon as the trip is feasible.—Free Press, Winnipeg.

ARCTIC FRUITS.

IN spite of the latitude and the Arctic current, Labrador is the home of much that is delicious in the berry world, remarks an exchange. Even the outlying islands furnish the curlewberry and bake apple in profusion; and upon the mainland, in the proper month, September, a veritable feast awaits one.

There are three varieties of blueberries, huckleberries, wild red currants, having a pungent aromatic flavor, unequalled by the cultivated varieties; marshberries, raspberries, tiny white capillaire teaberries, with a flavor like some rare perfume, and having just a faint suggestion of wintergreen; squashberries, pearberries and curlewberries, the latter not so grateful as the others, but a prime favorite with the Eskimos, who prefer them to almost any other; and lastly, the typical Labrador fruit, which, excepting a few scattering plants in Canada and Newfoundland, is found no where else outside of the peninsula—the gorgeous bake apple.

These cover the entire coast from the St. Lawrence to Ungava. Their beautiful geranium-like leaves struggle with the reindeer moss upon the islands, carpet alike the low valleys and the highest hilltops, and even peep from banks of everlasting snow. Only one berry grows upon each plant, but this one makes a most delicious mouthful. It is the size and form of a large dewberry, but the color is a bright crimson when half ripe and a golden yellow when matured. Its taste is sweetly acid.

SENSIBLE BUSINESS MEN.

Mr. J. A. McKerchar, merchant, Main street north, has been approached by a number of ratepayers and has consented to run for school trustee in ward five. Mr. John McKechnie, who has served one term on the school board, has again consented to run for ward four. Mr. Angus Brown, a well-known city merchant, has also consented, upon the solicitation of a large number of friends, to stand in ward five. He has been a member of the board for several years.—Free Press, Winnipeg.

The Summer Fruits have had their day,
But Jelly Powders come to stay.

Your customers want it

Therefore you need it

Have we your Order?

PURE GOLD MFG. CO.

Toronto

Gold=Dust Corn Meal

is as ever—the Corn Meal of highest quality. Evenly cut—free from black specks—a rich golden yellow. Strong points for your Corn Meal trade.

Manufactured by the American process, than which no other process is quite so sure to cleanse Corn Meal so perfectly. Now is the time to look it up, if you never have. It will increase your winter sales beyond a question. What it has done for others it will do for you.

The Tillson Company, Limited
Tilsonburg, Ont.

From Manufacturer to Retailer Direct

TALK ABOUT QUALITY

Here is what a prominent Cheese Manufacturing Concern says about

Rice's Pure Salt

"The 'Cheese' Salt that we received from you is the **best** salt we have **ever** used, and **every** Cheese Maker **should use it.**"

The reason this Salt is so highly prized, is because of its **Purity, beautiful color, even** grain, and **ready** and **even solubility.**

Put up for all purposes, and **every** package guaranteed to give **highest** satisfaction.

SOLE MANUFACTURERS—

The North American Chemical Co., Limited - Goderich, Ont.

NOW IN STORE

NEW DRIED FRUITS

ARGUIMBAU'S RAISINS { Select Layers / Selected / Fine Off-Stalk / Off-Stalk

CURRANTS { Excelsior Vostizza / Patras / and / Fine Filiatria

Cleaned and Uncleaned
In Cases and Half-Cases

CALIFORNIA PRUNES — Size, 40-50, 50-60, 70-80, 90-100.

FIGS — Best Eleme in 10-lb. Boxes and Comadra in Taps.

CLOSE PRICES FOR ROUND LOTS

THOS. KINNEAR & CO. WHOLESALE GROCERS 49 FRONT STREET EAST **TORONTO**

LONDON RETAIL GROCERS.

THE above association held their regular meeting on Nov. 9. The attendance was up to the average, but not as large as should be. Communications from Montreal and Hamilton re petitioning Legislature in regard to the Garnishee Act were read, and the secretary was instructed to acknowledge the same and inform them that this association is heartily in sympathy with the movement, and would suggest that a petition be circulated at the same time asking for an amendment in the Act relating to inspection of weights and measures. The present system of charging fees is unjust, as the tax falls on the dealers, while the inspection is supposed to be in the interest of the public generally.

It was duly moved and seconded that the secretary prepare petitions asking the Legislative Assembly to amend the Garnishee Act and also place inspectors of weights and measures on salary paid from the general fund instead of collecting fees as at present. It was further resolved to ask all associations to co-operate. Carried.

The president called for election of officers, when the following were elected as the officers for the ensuing year :

President, R. A. Jones.
Vice-President, R. H. Cullis.
Treasurer, W. H. Branton.
Secretary, E. Sutton.
Guard, Mr. F. Ward.
Directors.—J. C. Trebilcock, T. A. Rowat, N. McLeod and R. W. Rolston.
Auditors, T. A. Rowat and J. C. Trebilcock.

Mr. T. Rowat remarked that he had been for some time past considering something that he thought would be a benefit to this association and the citizens generally. He felt that the association had not made the progress it should ; there should be more life in it. The picnics and "at homes" have been successful, but he thought a pure food exhibit, similar to those being held in other cities, would be more beneficial. It was moved that Mr. Rowat and the past president, Mr. W. H. Ferguson, be a deputation to attend the Pure Food Exhibit at Toronto and obtain information respecting conducting such an exhibition.

Mr. T. A. Rowat remarked that he had just one more motion to make. He would move that a hearty vote of thanks be tendered Mr. Harley, the retiring president. He felt that Mr. Harley had performed his duty as president faithfully, and while the association had not made as much progress during the past year it was no fault of his. The motion carried unanimously.

Mr. Harley replied, saying he would like to see the members take a more lively interest in the work of the association, and he hoped that the new president would be able to make the association more of a success this coming year. He said that if the members would take hold there would be no doubt of the success desired being assured.

The meeting adjourned to meet again on December 7.

SETTLING THE BOY'S CAREER.

An old Dutchman had a beautiful boy, of whom he was very proud, and he decided to find out the bent of his mind. He adopted a very novel method by which to test him. He slipped into the little fellow's room one morning and placed on his table a Bible, a bottle of whiskey and a silver dollar.

"Now," said he, "ven dot boy comes in, ef he dakes dot dollar, he's goin' to be a beesniz man ; ef he dakes dot Bible, he'll be a breacher ; et he dakes dot whiskey, he's no goot—he's goin' to be a drunkart," and he hid behind the door to see which his son would choose.

In came the boy, whistling, He ran up to the table and picked up the dollar and put it in his pocket ; he picked up the Bible and put it under his arm ; then he snatched up the bottle of whiskey and took two or three drinks and went out smacking his lips. The old Dutchman poked his head out from behind the door and exclaimed :

"Mein gracious ! he's goin' to be a bolitician."—Tit-Bits.

WESTERN FIRMS AMALGAMATE.

Thos. Marks & Co., Geo. Clavet and Dobie & Co., all carrying on business separate at Port Arthur, Ont., until recently, have formed a joint stock company under the name of the Marks, Clavet, Dobie Co., Limited, and in future will conduct a wholesale and retail hardware and grocery business, and in order to secure a fair share of the trade of the great mining district of Northern Algoma have placed a traveler on the road who will look after the company's interest from White River to Rat Portage.

If business experience counts for anything the new firm should be successful, as Mr. Marks, the president, has been in business 40 years ; Mr. Clavet, the managing director 25 years ; Mr. J. C. Dobie, the junior member, has conducted a successful business for a number of years, and Mr. Hourigan, the secretary and accountant, has been in the employ of the Ontario Bank for 11 years.

Last week THE CANADIAN GROCER called on the new firm, and, in conversation with the managing director, learned that it was their intention to buy in large quantities from manufacturers, etc., and to buy for cash only.

A DINNER TABLE IN JERUSALEM.

An American traveling in Jerusalem describes in The Hartford Courant a dinner he recently ate in Jericho. "We sat down on the porch of the hotel," he says, "after a dinner at which we were served with butter from Norway, cheese from Switzerland, marmalade from London, wine from Jerusalem diluted with water from the well of Elisha, raisins from Ramoth Gilead, oranges from Jericho (in no respect inferior to those from Jaffa or the Indian River, Florida), and almonds from the east of the Jordan, smoking Turkish tobacco, which, like the Turkish Empire, is inferior to its reputation, and a cup of coffee from—the corner grocery of Jericho."

FRUIT . . VINEGAR

I have pure Fruit Vinegar five years old, of choice quality, at a right price. Only a limited quantity of this age left. Place your order before it is all closed out. Write for samples and price. . . .

R. J. Graham

BELLEVILLE, ONT.

Profits

are quickly and easily made by selling . . . .

J. Bruce Payne's Celebrated

CIGARS

ASK YOUR JOBBER FOR

Pharaoh, Pebble, La Fameuse, Grit, The Bird, etc.

Known and smoked from Newfoundland to Klondyke.

J. BRUCE PAYNE - GRANBY, Que.

If you want the nicest, sweetest and most wholesome Buckwheat Flour for Pancakes, buy

DALLEY'S HYGIENIC SELF-RISING BUCKWHEAT FLOUR

Put up in 2½-lb. and 5-lb. packages, in handsome cartoons. Packed two and three dozen packages in a case. Every package guaranteed to give satisfaction. Made from this year's growth of Buckwheat.

THE F. F. DALLEY CO. LIMITED - HAMILTON, CANADA

Looking 'round . . .

for better Mince Meat will bring you back again just where you started. You won't find a better article in the world than

WETHEY'S CONDENSED MINCE MEAT

because it combines the purest and best meat, fruits and spices procurable. Nothing second rate is used.

J. H. Wethey, Mfr., St. Catharines, Ont.

NEW GOODS...

SHELLED WALNUTS
GRENOBLE WALNUTS
FANCY FIGS, in partitioned boxes
MALAGA MUSCATELS, choice and fancy
IMPORTED ¼ SARDINES

Write us for Prices

With Key. To retail at Ten Cents

H. P. ECKARDT & CO., Wholesale Grocers, **Toronto**

Grand Mogul Tea

Coupons in every package entitling holder to heavy quadruple plate Silver free. GRAND MOGUL stands head and shoulders above all other teas in flavor and strength. Test it with any other. Samples sent anywhere. ***Retail Prices, 25c., 30c., 40c., 50c., 60c. a lb.*** Black or mixed.

If you want the agency for your town, WRITE US.

Sole Agents for Canada **T. B. ESCOTT & CO.,** Wholesale Grocers, **LONDON, ONT.**

THEY HAVE THE REPUTATION

LE CAPORAL, 12's
COUNT DUFFERIN, 12's

The highest class Cigarette Tobacco that money and skill can produce. Prices show a good profit to the retailer. . . . . .

CUT TOBACCOS

MORNING DEW	VIRGINIA FLAKE CUT
CHAMPAIGN	VIRGINIA CUT PLUG
GOLDEN LEAF	VIRGINIA CUT PLUG
HUDSON	KENTUCKY CURLY CUT

For smoking or chewing.

These Brands are pushed by all dealers who look for intrinsic value in the goods they handle.

SNUFFS—We are the largest snuff manufacturers in Canada. All the standard makes. Jobbers in any locality will quote you Prices. . . . . .

Manufactured by the well-known firm

B. HOUDE & CO. - Quebec, Que.

THE CANADIAN GROCER

J. BAYNE MacLEAN, President. HUGH C. MacLEAN, Treasurer.

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CANADA'S WINTER PORTS.

DURING the course of an article on trade relations between Canada and the United States The N.Y. Journal of Commerce a few days ago made the extraordinary statement that in the winter months Canada can reach the sea only through the ports of the United States.

We take it for granted that our contemporary had reference only to the Atlantic coast, for on the Pacific coast of the Dominion there is no more winter than there is in the south of England. But it surely could not have been thinking what it was saying when it asserted that Canada was dependent upon the United States for an outlet to the Atlantic during the winter months. The Journal of Commerce has always been most fair in its treatment of Canada and we can explain its divergence from the truth in no other way.

But whatever may be the reason, to make such a sweeping assertion is inexcusable. As winter ports St. John, N.B., and Halifax, N.S., have been well-known for scores of years, and even in the columns of our contemporary items regarding these places as such have from time to time appeared.

We have not to hand at the moment the figures relative to the winter shipping trade of the two ports, but it is large. The steamship lines, however, which regularly run out of St. John and Halifax during the winter demonstrates that these ports are of no small importance.

From St. John the Beaver line gives a weekly winter service to Liverpool, the first boat sailing on December 8th. The boats of this line and their tonnage are: Gallia, about 6,400 tons cargo measurement; Lake Ontario, 4,660 tons; Lake Superior, 4,900 tons; Lake Huron, 4,100 tons; Lake Winnipeg, 2,300 tons. Then there is the Donaldson line with a fortnightly service to Glasgow, the Alcides, 4,500 tons; the Concordia, 4,500 tons, and the Keemun, 4,376 tons. The Allan line runs a fortnightly service to London, and the Head line a fortnightly service to Dublin and Belfast, while another line is being organized to run to Aberdeen and Newcastle. Then there is the Pickford and Black line to Bermuda, West Indies and Demerara, running monthly.

From Halifax there is the Furniss line to London. This is a fortnightly service. The boats of the Canada and Newfoundland Steamship Co. sail from Halifax for Liverpool via St. John's, Newfoundland, and arrangements are being made for running a direct line of steamers through from Halifax to Manchester, the first boat to sail early in December. The steamers of the Red Cross line ply regularly between Halifax and St. John's, Newfoundland, the year round. The Coastal is another line which runs to Newfoundland. Halifax is, of course, one of the winter ports of call for the Allan line, and out of this same port also regularly run the steamers of the Pickford and Black line to Bermuda, Turk's Island, Jamaica, St. Thomas, St. Croix, St. Kitts, Dominica, Martinique, St. Lucia, Barbadoes, Trinidad and Demerara.

In addition to the lines enumerated there are others which either make Halifax or St. John terminal ports or ports of call during the winter months, but we have gone quite enough into details to prove our case, if proof at all was necessary.

If there were not rivals in business there would be fewer survivals. Competition is the life of trade.

NEXT WEEK'S ISSUE.

On account of Thursday, the 25th inst., being Thanksgiving Day, THE CANADIAN GROCER of next week will go to press one day earlier than usual. Advertisers and others who may have copy for next week's issue will kindly govern themselves accordingly.

A TREATY WITH THE STATES?

THE value to Canada of a reciprocity treaty with the United States is not nearly as great as it was even five years ago.

Up to the time of the going into operation of the McKinley Tariff a good many people in Canada thought that with the higher tariff ruling against goods which the Dominion exported largely to the United States the country had received a blow commercially which threatened to produce dire consequences.

Everybody knows that the blow neither killed nor "nearly killed father." The worst it did was to compel us to seek markets elsewhere. And, what is more, we sought and found, with the result that our exports to all countries of goods the product of Canada were in 1896 over 30 per cent. larger than in 1890, when the McKinley Tariff went into force. Canadians will, therefore, always look back upon the McKinley Tariff as a sort of blessing in disguise.

Of course in the matter of breadstuffs the British market is more to us than the United States market ever can be. Great Britain, for instance, last year took $5,677,637 worth against $40,424 worth by the United States. In oats and peas the greater quantity also went to Great Britain. In barley, of course, we were all undone by the McKinley Tariff. We did try what we could do with Great Britain in this particular cereal, but, partly due to our own carelessness, our efforts were futile. And in spite of the almost prohibitive tariff, the United States is still our largest customer for barley, last year taking $297,438 worth against $15,483 worth by Great Britain. How enormous has been the decline in the exports of barley to the United States may be gathered from the fact that in 1890, the year the McKinley Tariff went into force, we shipped to that country $4,582,562 worth, while in one year the figures reach $7,000,000. Of flour we sent but $10,428 worth to the United States compared with $347,685 worth to Great Britain.

In horses, cattle, sheep and swine, the British market is incomparably better for us, our exports to Great Britain in any one of the class of animals enumerated exceeding those of the others to the United States put

together. Of horses, cattle, sheep and swine, all told, Canada did not last year export one million dollars' worth to the United States, while to Great Britain we sent over 10¼ million dollars' worth.

Exports of canned meats and all other meats also go nearly altogether to the Mother Country. It is the same with butter, while of course with cheese there is practically no comparison, Great Britain taking nearly fourteen million dollars' worth in 1896 against $10,359 worth by the United States. Our chief market for apples, dried or green, is also in Great Britain.

In manufactured goods the exports of the Dominion to the two countries are about equal.

As a market for fresh fish the advantage of course is with the United States, but the quantity of canned salmon and lobster we export to Great Britain is so much larger that the total value last year of the exports of the product of the fisheries was $4,462,002 to the latter and $3,301,671 to the former country. It may be noted that in 1890 the quantity we exported to Great Britain was valued at $2,707,422 and to the United States at $2,850,528.

Next to animals and their products, the most important class of our exports is that known as products of the forest. Here the difference between the quantities taken by the two countries is not great, Great Britain in 1896 taking $12,186,806 worth and the United States $13,528,047. In 1890 the figures were $14,098,865 and $10,247,640 respectively.

As to minerals, the market for them, at present at any rate, is decidedly the United States, our exports in 1896 being $175,512 worth to Great Britain and $7,437,814 worth to the United States. Of the latter total nearly three million dollars' worth was coal.

On all the articles we now export chiefly to the United States the Dingley Tariff imposes higher duties, and it is, of course, in regard to these lines that Canadians are most concerned. Naturally there is some concern in regard to animals and their products and agricultural products, but as we send of the one $32,523,071 worth to Great Britain against $3,341,275 worth to the United States, and of the other $9,551,316 to Great Britain and $3,232,793 worth to the United States, it is evident we have not so much to fear from hostile tariffs. We are beginning to realize that in these particulars they have about done their worst.

It is evident, therefore, that Canada is more interested in getting a freer market in the United States for coal, lumber, fish and barley than anything else, although its extension to animals and their produce and agricultural produce generally would by all means be welcome. It is worthy of note that The Toronto Globe on Monday authoritatively stated that the conference would discuss the abolition by the two countries of the duty on coal, lumber, barley, eggs, fish, potatoes and hay.

But it is one thing to want and another thing to get what we want. Canada has importuned the United States until she is no longer in the spirit to importune. We are told that the present tete-a-tete at Washington is the result of an agreement arrived at in London last summer between Lord Salisbury, Sir Wilfrid Laurier and Gen. Foster, the American Seal Commissioner. THE CANADIAN GROCER hopes it is.

But whoever made the advances, it is to be hoped that some sort of a reciprocity treaty will be secured, although it must not compromise us in the position we have taken in regard to Great Britain. Frankly we have little faith in the consummation of a treaty at present. The McKinley Administration may be favorable, but it is questionable whether the Senate will be. If that body has outlived its prejudice in regard to Canada we shall be only too glad to learn it. But Canadians generally are just now doubting Thomases.

With blood the same, language the same, Canada and the United States should not only be on friendlier terms than they now are, but they should also deal more freely with each other.

The only thing in Canada that has not reason for thankfulness this Thanksgiving Day is the turkey.

A HEAVY PEDLARS' TAX.

Moncton, N.B., has adopted a by-law taxing pedlars $8 per day, $15 per week, $45 per month or $80 a year. This does not apply to commercial travelers representing manufacturers or wholesale merchants selling to the retail trade.

HAVE REASON TO BE THANKFUL.

CANADIANS have often had good reason to be thankful, but during this coming Thanksgiving Day they have probably more reason than ever for so being.

Not only has our country been blessed with abundant crops, but in many other ways as well.

The year 1897 will undoubtedly be looked upon as a memorial one in Canadian history. In Great Britain, in the United States, in fact the civilized world over, Canada has in a few months assumed a prominence which one would have imagined would have taken years instead of months to accomplish.

The Klondike is in everybody's mouth in nearly every quarter of the globe, while the Kootenay and Northern Ontario gold fields are receiving scarcely less prominence.

As a field for agricultural settlers Manitoba and the Northwest Territories are at last being estimated at their proper value, not only in Europe but in the United States as well.

The exports the present year are the largest we ever had, and new markets are being opened up for Canadian fruit in Great Britain.

Canada can afford to be liberal in its thanksgiving and free in its disposal of turkey on Thursday next.

EVIDENCES OF BETTER TIMES.

The clearings at the Toronto banks last week aggregated $9,101,462, against $8,449,205 the same week last year and $6,573,720 the same week in 1895. In Winnipeg the clearings were $3,578,281 against $2,174,127 the same week last year and $1,981,395 in 1895. In Montreal the clearings were $15,099,019 against $13,462,176 in 1896 and $14,803,751 the same week in 1895.

The earnings of the Grand Trunk the first week in November were $521,770, against $486,913 the corresponding week of 1896, and the earnings of the Canadian Pacific were $627,000 against $522,000 last year.

The clearing houses and the railways are the recognized barometers of trade, and it needs no translation in order to understand their present reading.

ABOLITION OF SUGAR BOUNTIES.

A CABLE from London under date of the 15th instant, states that negotiations are pending between Austria, France and Germany in regard to the opportuneness of convening an international conference to secure a general agreement for the diminution or abolition of the sugar bounties.

This news will be received with pleasure by the sugar cane growers of the British West Indies.

It will be remembered that the Royal Commission appointed by the British Government to investigate the condition of the sugar industry submitted its report about six weeks ago.

The finding of this report was to the effect that the sugar industry in these islands was in danger of practical extinction. St. Vincent, Antigua, St. Kitts-Nevis, Dominica, Montserrat, Barbadoes, British Guiana and possibly St. Lucia and Trinidad all required assistance.

The cause of the deplorable condition of the sugar industry was ascribed to the "competition of other sugar-producing countries, and in a special degree to the competition of beet sugar produced under a system of bounties."

The commission consisted of Sir Henry Norman, Sir Edward Grey and Sir David Barbour, and while all agreed that the condition of the colonies, on account of the threatened destruction of their chief industry, was such as to demand assistance from the British Government, yet they were not so unanimous as to ways and means of rendering this assistance.

Sir Henry Norman's plan was to impose countervailing duties on bounty-aided sugar brought into the United Kingdom, but his fellow commissioners opposed this and favored financial aid from the Imperial Exchequer. All three, however, agreed that small plots of land should be provided for the laborers, that minor agricultural industries should be established and that steps should be taken to encourage an export trade in fruits to New York and London.

As far as we can gather from our exchanges the report by no means gives general satisfaction. If a countervailing duty is placed on bounty-fed sugar, remarks one authority, the jams, jelly and confectionery trades of the United Kingdom will be injuriously affected. But it is worthy of note that the Messrs. Keiller, of Dundee, and Gray, of Glasgow, both large manufacturers of jams and jellies, state that a countervailing duty would not interfere with their trade.

A Greenock paper, referring to the land grant proposition, asserts it cannot last. "The British purse is a long and a full one," it adds, "but it will soon be appreciably emptied if it has to fill the coffers of the planters, and, perhaps, keep the population from starving."

The idea of a countervailing duty finds favor with a great many as being the most practical way out of the difficulty, but in view of the strong free trade sentiment in the United Kingdom, few, if any, appear to have the courage to champion it.

If the negotiations said to be pending between Austria, Germany and France are successful the gordian knot will be severed and the British people delivered from their present dilemma which appears to have been increased rather than decreased by the report of the Royal Commission.

The bounties granted by France amount to £4 10s. per ton and to £1 5s. and £1 15s. in Germany. And they are getting burdensome to the people who give them as well as destructive to the people in the West Indies who suffer from them.

REMOVE THE FLY SPECKS.

The summer is ended and the flies which have made their home in the store of many a grocer are gone, but in a store here and there are still to be seen in profusion, on goods, shelving, show cases, windows and gas and lamp fixtures, the specks which they left behind them.

All the care in the world will not prevent flies from leaving their trade mark in grocery stores, but there would be fewer of these marks if more care had been exercised. Now, however, is the time to have removed these unsightly marks, and everything put into apple-pie order for the holiday trade.

THE DEER SEASON.

As, according to the Ontario Game Laws, it is unlawful to shoot deer after the 15th inst., and, as it is unlawful to transport or have in possession for that purpose any deer or raw skin thereof after the 22nd inst., it would be advisable to have all deer marketed as quickly as possible.

ADVANCE IN DRIED APPLES.

THE short apple crop this year has not only affected the price of green apples, causing fancy prices to be paid for them in the west, but it has naturally been instrumental in sending prices on other apple preparations higher.

This was evidenced this week when wholesale grocers in Montreal, who tried to procure fresh supplies of both dried and evaporated apples, were asked an advance of from 3 to 3½c. per pound on both descriptions of stock.

In one case a commission house, which had an order to fill, asked for a price from a country holder. The latter replied that he had not fixed on a figure, but that he considered his stock very good property as matters were at present. The broker made him a bid of 8c. for the evaporated and 5c. for the dried, but did not get the goods as the seller replied that he had already refused a bid of 8¼c. for his evaporated apples, because he believed that they were worth 9c.

This, of course, is an extreme view, but it is admitted at the same time among the trade in Montreal that dried and evaporated apples occupy an entirely different position this fall to what they did last. In 1896 both kinds of goods were a drug on the market owing to the enormous crops of green apples and the heavy daily receipts of other green fruit. This fall the shortage of the apple crop has been notorious, and while other green fruit has been plentiful, it is but natural to expect that the former circumstance will afford a more profitable outlet for the stocks of dried and evaporated goods carried throughout the country. The supplies of the latter also, owing to the highly unprofitable experiences of the past few seasons, are much lighter than is customary.

But it is not only dried apples that show an advancing tendency. Jobbers consider that their stocks of gallon apples are going to be highly profitable goods this season, and are asking from 20 to 25c. advance for them in the majority of instances.

According to the annual report of the Acadia sugar refinery, the loss for the year ending September 30, 1897, was $21,082.19. Competition and a decline in value of sugar are the causes ascribed for the loss.

LOOK AT THIS

TOMATOES

Log Cabin Brand
Delhi Brand
Victoria Bridge Brand

CORN

Lakeport Canning Co. Brand
Log Cabin "
Perth Canning Co. "
Aylmer " " "
Little Chief "

SALMON

Empress half-tin, flat
Clover Leaf flat tins
" " tall "
Horse Shoe " "
Victoria " "
May Flower " "
Flag Ship " "
British America, tall tins
North Star " "

PEAS (Canadian)

Delhi Marrowfat
Delhi Sweet Wrinkle
Delhi Early June
Little Chief Sifted June
Aylmer Canning Co. Marrowfat
Perth Canning Co. Sweet Wrinkle
West Lorne Canning Co. Sweet Wrinkle

PEAS (French)

Delory's Moyens
" Fins
" Tres Fins
" Sur-extra Fins
J. Lanovert Moyens

PEACHES

Dunmore Co. 2 lb. cans
Dunmore Co. 3 " "
Bowlby Co. 2 " "
Log Cabin 3 " "

STRAWBERRIES

Log Cabin, 3 lbs.
" 2 "

PEARS

Dunmore Co. 2 lb. cans
" " 3 " "
Bowlby " 2 " "
" " 3 " "
Log Cabin 3 " "

PINEAPPLES

Mortons, 3 lb. tins

STRING BEANS

Refugee Beans
Golden Wax Beans

PLUMS

Blue Plums, Dunmore, 2 lbs.
Lombard Plums, Dunmore, 2 lbs.
Greengage " " 2 "
" " Bowlby 2 "
" " I. C. B. 2 "
Lombard " " 3 "

B. BAKED BEANS

Princess, 3 lb. tins
Log Cabin, 3 lb. tins
" 2 " "
" a la Tomate, 2 lbs.

LOBSTERS

Cable Brand flat tin
Navy " tall "
Tanner " " "

RASPBERRIES

Log Cabin, 2 lbs.
" 3 "

BLUEBERRIES

Eagle Brand, 2 lbs.

APPLES

Little Chief, 1 gall. tin
Lakeport 1 " "
Red Cross 1 " "
" 3 " "

The very highest quality of goods, at the lowest possible prices. Write for quotations, we have large quantities and want to reduce our stock.

We take this opportunity to ask our numerous clients to be indulgent with us, if by this time, we delay somewhat, the delivery of orders, the great rush occasioned by the close of navigation is the cause of it.

LAPORTE, MARTIN & CIE., Montreal

SLUMP IN COFFEE.

PRICES of Brazil coffees are now ruling at about the lowest figures in the history of the trade. In December, 1882, Feburary delivery sold at 5.24c. Since that date until the current year the range has been between 6⅞c. and 19c. During this year, however, there has been a gradual decline and on the 9th inst., November was quoted on the Exchange at 4.45 to 4.60c. Since then the Exchange differences between No. 7 (the basis) and the other grades have been reduced, owing to the abundance of high grade coffees in the present crop, with the result that the November option has resumed a relatively more normal quotation, the closing figures yesterday being 5.50 to 5.60c. The matter of "differences" should be borne in mind while comparing Exchange quotations, as while the low record above quoted is over 60 points under that of December, 1882, the actual price of No. 7 coffee in the open market was somewhat higher than that ruling at the earlier date.

Mr. Herman Sielcken, of W. H. Crossman & Bro., said: "The decline is the result of a coffee production greater than the consumption. The quality of this crop in both Rio and Santos is the best that we have seen for twelve or fourteen years. The average is better than any crops, except the large ones of 1881-82 and 1882-83. It is proof positive that it is the product of young trees and not old trees. The quality of the old trees was so poor that during the years of 1893, 1894, 1895 and 1896, any coffee grading better than No. 7 commanded a heavy premium and resulted in the high differences made on the Coffee Exchange last year. The quality of this crop was certainly not expected by anybody. On the basis of the receipts up to date nobody can figure less than 5,250,000 to 5,500,000 bags Santos and 4,000,000 to 4,250,000 bags Rio. From two parties in Santos estimates have been received that the growing Santos crop is as large as 6,000,000 bags. In one case it was estimated that, including the new crop coffee, which comes in during May and June, the receipts for the 12 months could not be figured at less than 6,000,000 bags. And while this is a very high figure, actual receipts so far argue strongly in its favor. The coming crop has been estimated as high as 6,500,000 bags for Santos and 4,000,000 bags for Rio. And for the present crop, as there are new trees and a large number that will bear fruit for the first time next year, it does not seem so unreasonable. It will certainly, I should say, insure low prices for a long time to come."

The following may be accepted as the joint statement of two of the largest receivers. It was dictated by one and endorsed by the other:

"The decline in prices has resulted from two consecutive large crops and the promise of a third. The decline was started by the large crop in Brazil last year. The crop of Rio and Santos amounted to 8,680,000 bags, and receipts at Rio and Santos up to date during the present crop year, which began July 1, amount to about 5,800,000 bags, against 4,400,000 bags during the corresponding period last year, which receipts were the largest ever known. The previous largest crop was 7,397,000 bags in 1891-2. Intervening crops were 5,476,000 bags for 1895-6; 6,695,000 bags for 1894-5; 4,309,000 bags for 1893-4, and 6,202,000 bags in 1892-3. The current crop should be about 10,000,000 bags, if the receipts from this time forward equal those of last year. The receipts for the past seven years have averaged about 3,350,000 bags from this time until the end of the season, and the average of the crops during the same period has been 6,300,000 bags. With receipts no greater for the remainder of the season than the average already named (3,350,000 bags) the current crop will be about 9,100,000 bags. It is generally supposed that 7,000,000 bags will have been received by January 1.

"The world's visible supply is large. On November 1 it was 6,255,000 bags, against 3,845,000 bags last year, which in turn was the largest since 1890. The indications are for a further increase. Probably 7,000,000 bags will be reached by the first of January next. The reason for the great increase in the production in Brazil has been in large profits that have been made in growing coffee. This has influenced the planting of an immense number of new trees in the Santos district. These trees are now coming into bearing. It takes five years before a coffee tree produces.

"The Interior dealers, both in America and Europe have for some time bought very liberally in consequence of the low prices. The increased deliveries should not, therefore, be regarded as increased consumption. The question of interest in considering the future market is whether the trade by January 1 will conclude that the present Rio and Santos crop may be about 10,000,000 bags, and the next fully as large."—N.Y. Journal of Commerce, Nov. 17.

WISE COUNSEL.

When a young grocer buys goods largely on credit, he is often asked to make a statement concerning his standing. If his statement is not true, the wholesale dealer, who loses his money after giving credit on the strength of his statement, will have an action for getting goods under false pretences. The mercantile agency is resorted to for information very frequently. There is no doubt that the mercantile agency is unjust in many cases, and many people are "down on them;" but there must be mercantile agencies, and they cannot do justice in every case, for it is too difficult to obtain correct information. When a retailer is asked for information by a mercantile agency he should give it honestly, and if he has come to a point where he cannot obtain goods if the true facts are made known, it is about time to get out of business.—Retail Grocers' Advocate.

MIXED EGGS.

THE mixture of fresh and stale eggs, which is always troublesome during the fall months, has been specially so this season. The disadvantages of having our receipts of fresh-gathered eggs so largely mixed up with these old country-held goods are so great that it seems most unfortunate that shippers cannot separate the various qualities.

At this season of year the old eggs with which the fresh are mixed are of very irregular quality. Some of them—those which have been held but a short time and under especially favorable circumstances—are of more useful quality than long-held refrigerators, but a large part of them are so much shrunken and of so poor a quality that dealers cannot use them even in channels where good refrigerator eggs are acceptable.

When dealers, in order to obtain a supply of really fine fresh eggs, are obliged to buy them mixed with old eggs, it can be readily understood that the latter are of less value than they would be to other and less particular classes of trade, consequently the price of the whole lot is depressed, the shipper gets less for the defective goods, and the good eggs cost the dealer a considerable premium above the price he pays for the whole. With fresh-gathered eggs of so-called choice quality selling at 18c., for instance, the really fine eggs, when candled out, probably cost the buyer fully 20c., by reason of the reduced value of the old goods.

With this fact in view, it is evident that if the goods were separated when packed, so that a buyer for fancy eggs could get them free from mixture, he would be glad to pay at least as much for them as they cost now, and probably more, owing to the saving of labor. It is also evident that the stale eggs, if packed by themselves, would bring more sold to a cheaper class of trade than to dealers who have no satisfactory use for them.—N. Y. Produce Review.

NICE GOODS

Mackay's KOLA CAFE

The essence of finest coffee and chicory combined with all the invigorating qualities of the African Kola Nut. Put up in bottles containing five and ten ounces. It is a delightful beverage—a decided improvement on the old-fashioned essence of coffee. Will you have a trial case?

Buchanan's PEELS

Lemon, Orange and Citron Peels, just to hand. These goods have enjoyed the very highest reputation for many years with the best trade.

Keopff's Family GELATINE

The perfection of Packet Gelatines. In one-ounce packages. Red and white.

TRYPHOSA

This Jelly in powder form has had an immense sale both in Canada and the United States. Its deserved success is owing to the readiness with which it can be prepared and its delightful daintiness as a dessert.

Crown EXTRACTS

The acme of perfection in Flavoring Extracts. The constant repeat orders received from the best trade is sufficient evidence as to the merit of this brand.

YOUR ORDERS WILL BE APPRECIATED.

Robert Greig & Co.

MONTREAL

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Nov. 18, 1897.

GROCERIES.

THE present week in the wholesale grocery trade is about as an eventful one as we have experienced for some time. The volume of new business, while not as large as a few weeks ago, is fair for this time of the year, and particularly in view of the ruling wet weather, but the attention of the wholesale trade this week is being chiefly devoted to new goods. Shipments of foreign dried fruits, nuts and foreign sugars have been coming in freely, and, of course, going out again to fill orders previously taken. This has given the wholesale houses the appearance of a great deal of activity. About the only change in prices is an advance of one-sixteenth in yellow sugars, while all but one refinery are out of the market for what is termed Canadian German granulated sugar, and wholesalers have advanced their prices ⅛c. per lb. Canned goods are dull, although prices are being maintained. Such foreign dried fruits as currants and raisins are in good demand at firm and unchanged prices.

CANNED GOODS.

There is no change in the situation. Business is practically at a standstill, which is usually to be expected at this time of the year. There does not, however, appear to be any disposition on the part of either packers or wholesalers to shade prices. The market in England for both canned tomatoes and salmon appear to be improving, according to our exchanges from that country. We quote: Tomatoes, 85 to 90c.; corn, 65 to 85c.; peas, 85 to 87½c. for ordinary; sifted select, 90c. to $1; extra sifted, $1.25 to $1.40; beans, 65 to 80c.; peaches, $2.25 to $3 for 3's, $1.65 to $2 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.65 to $1 90, according to brand and quality; blackberries, $1.40 to $1.70; cherries, $1.75 to $2.25; apples, 3's, 80 to 95c.; gallons, $2 to $2.25; salmon, "Horseshoe," $1.25 in 5-case lots and $1.30 in less quantities; other red salmon, $1.20 upwards, according to quality and brand; cohoes, 95c. to $1.10; canned mackerel, $1.25 to $1.30; lobsters, $2.40 to $2.50 for tall tins; 1-lb. flats, $2.85 to $2.95; ½-lb. flats, $1.60 to $1.70; Canadian canned beef, 1's, $1.35 to $1.40; 2's, $2.35 to $2.50; 6's, $7.75 to $8.25; 14's, $15 to $16; Canadian kippered herrings, $4.50 per case.

COFFEE.

A few transactions are reported in Rio coffees, and there has been some buying of Maracaibo coffees by roasters. The outside markets are steadier. Jobbers quote green in bags: Rio, 8½ to 12½c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 12½ to 18c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 16 to 20c.; Jamaica, 19 to 22c.

SYRUPS.

Bright syrups are scarce and the supply is not equal to the demand. There are a few medium grades selling, but the demand is ligh. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

Advices from New Orleans report a better feeling there in regard to molasses. Locally the market is quiet and featureless. We quote: New Orleans, bbls., 23 to 35c.; ditto. half-bbls., 25 to 37c.; ditto, fancy, 50 to 55c. in bbls. and half-bbls.; Barbadoes, 31 to 35c.; half-bbls., 33 to 35c.

SUGAR.

A much better feeling has developed on the sugar market. Yellow sugars have been advanced 1-16c. per lb. by the Canadian refiners in sympathy with the outside market. Cananian German granulated is only now being put upon the market by one refinery, and in consequence of this the price has been advanced ⅛c. per lb., making the wholesale price for ordinary quantities 4c. per lb. On Friday last beet declined ¼d. in London for November and advanced ¼d. for December, and on Monday the cables noted an advance of 2¼d. in beet, 1½d. in Java and 1½d. for fair refining. On Tuesday there was a further advance of ¼d. to 1½d. in beet and 1½d. for Java. In New York on Tuesday No. 7 refined advanced 1-16c. per lb. We

Veneer Wood Pails

PINTS AND QUARTS

For handling Oysters, Pickles, Lard, Jams, Syrups, Paints, Oils, etc., etc.

Try a crate (250).

WALTER WOODS & CO.
HAMILTON

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES

But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier

The world-renowned French Vanilla Chocolate.

A Back-biter Converted

A dealer confessed to us the other day that he had always spoken unkindly of "Salada" because he considered our claims of superiority "all blow."

One day he tasted it at a friend's house, was converted, and doesn't care who knows it.

Quality overcame prejudice.

What are your feelings in the matter?

"SALADA"

CEYLON TEA

IS SUPREME IN VALUE AND FLAVOR

DON'T OVERLOOK

the fact, that your customers want

"SURPRISE SOAP."

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

If you are a first-class grocer you keep first-class Soap; that is **Surprise Soap.**

quote, subject to a discount of 1 per cent. 10 days: Granulated, 4 5-16c. for less than carload lots, and 4¼c. for carload lots; yellows, 3⅝ to 3⅞ per lb.; Canadian German granulated, 4c. per lb.; Austrian granulated, 4 1-16c. in bags for less than carload lots.

NUTS.

The trade is this week receiving shipments of Grenoble, Marbot and other descriptions of nuts for the holiday trade. We quote: Brazil nuts 11 to 12½c.; Valencia shelled almonds, 20 to 22c.; Tarragona almonds, 9½ to 11c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12½c.; Marbot walnuts, 9½ to 11c.; Bordeaux walnuts, 8 to 9c.; Sicily filberts, 10c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, ETC.

Trade is moderate in rice, with prices steady and unchanged. We quote: Standard "B," broken lots, 3⅞c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5c.; Patna, 4¾ to 5¼c.; tapioca, 3¼ to 4½c.; sago, 3½ to4½c.

SPICES.

Trade is quiet with prices steady and unchanged. We quote: Pure Singapore black pepper, ground, 12c. in kegs, pails and boxes, and 14c. in 5-lb. cans; ditto, whole, 11 to 12c. per lb.; pure white pepper, ground, 18 to 20c. in kegs, pails and boxes, and 20 to 22c. in 5-lb. cans; ditto, whole, 18 to 20c., according to quality; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 23 to 25c.; ditto, best, 28 to 30c. per lb.; allspice, 13 to 16c.; cassia, 20 to 25c. per lb. for ground and 40c. for Saigon.

TEAS.

There have been some transactions in spot teas of Indian and Ceylon growth, but there is very little doing in London teas. Low-grade Indian and Ceylon teas are stiff both in London and in the primary markets. There is no improvement in the scarcity of China green teas, and advices estimate the shortage in these teas at eight million pounds. Wholesalers report the demand they are experiencing is chiefly for Assam and Ceylon of medium grades at 16 to 19c. Ruling prices on the Toronto market to retailers are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indias and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

CURRANTS—Stocks of currants in Greece a couple of weeks ago had shrunk to about 40,000 tons, compared with 80,000 tons a year ago. Local wholesalers report a good demand at unchanged prices. A few barrels of Provincials have been brought on from New York to compete with Filiatra fruit, but the quality is reported to be poor. This fruit is quoted at 5½c. per pound up in barrels. We quote: Provincials, 5½ to 5¾c.; Filiatras, 6c. in bbls; 6⅛c. in half-bbls and 6¼c. in cases. Patras, 6½c. in bbls.; 6¾c. in half-bbls. and 6¾ to 7c. in cases. Vostizzas, 7 to 8c. in cases.

VALENCIA RAISINS — The demand is fairly good. Prices are much as before. We quote: New goods—Off-stalk, 4¾ to 5c.; fine off-stalk, 5½ to 6c.; selected, 6¼ to 6¾c.; layers, 6½ to 7c.

MALAGA RAISINS—The fruit ex Bellona is arriving, but, as the prices had not been made up at the time of going to press, we omit quotations.

CALIFORNIA LOOSE MUSCATEL RAISINS—There is not much doing, but stocks are light. We quote: 3-crown, 7½ to 7¾c. per lb.; 4-crown, 8½ to 9c. per lb.; 1-lb. cartoons, 12c.

FIGS—Quiet and unchanged. We quote as follows: 4-crown, 10 to 11c.; 5-crown, 11 to 13c.; 7-crown, 13 to 14c.; 9-crown, 15 to 16c.; natural figs, in bags, 4½ to 5c.

POULTRY
BUTTER
EGGS
HONEY

J. A. McLEAN,
77 Golborne St.
TORONTO.
Commission Merchant.

CANADA'S CANNED FISH

SARDINES, Oils, Mustard, Tomato, Spiced
CLAMS
CLAM CHOWDER
SCALLOPS
FINNAN HADDIES
SEA CHICKENS

Sales have doubled this season. They will keep for years. Every can guaranteed.

JOHN SEALY
SAINT JOHN, N. B.

The Following Brands Manufactured by
The American Tobacco Co.
OF CANADA, Limited.
Are sold by all the Leading Wholesale Houses.
CUT TOBACCOS . . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.
CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY.

E. NICHOLSON
Successor to W. F. Henderson & Co.
Wholesale Commission Merchants and Brokers
Teas, Canned Goods, Molasses, Coffees Dried Fruits, Syrups, Spices, Starches, Condensed Milk, Salmon, Bags, Beans, Canned Meats, Smoked Meats. Lard, Oatmeal, Rice, Tapioca, Sago, etc, etc.
Representing some of the leading houses in the world. Advances made against consignments. Storage—in Bond or Free. Wholesale Trade and Millers only supplied.
174 Princess Street, Winnipeg, Man.
Correspondence Invited.

NEW NUTS
Brazils
Almonds
Sicily Filberts
Grenoble Walnuts
Shelled Almonds
Write for Prices
CLEMES BROS. - Toronto

PRUNES — The market for California prunes is reported to be rather easier except on 40's and 90's, which are in light supply. Locally there is not much doing. We quote: 40 to 50's, 10½c.; 50 to 60's, 8 to 8½c.; 60 to 70's, 7½ to 8c.; 70 to 80's, 7 to 7½c.; 80 to 90's, 6½ to 7c.; 90 to 100's, 6 to 6½c. Silver prunes (fancy), 13½c.; egg plums, 9½c.

CALIFORNIA EVAPORATED FRUITS. — The demand continues good for apricots, but there is not much doing in other kinds of fruit. We quote: Apricots, 9 to 9½c. per lb. in 50-lb. boxes, 9½ to 16c. in 25-lb. boxes, and 13 to 14c. in 1-lb. cartoon boxes; Peaches, 9½ to 12½c. in 25-lb. boxes, and 13c. per lb. in 1-lb. cartoons.

GREEN FRUITS.

The market this week shows satisfactory activity, prices in many lines having an upward tendency. Almeria grapes and California navel oranges will be on the market this week. We quote as follows: Lemons, fancy Verdilli, $3.25 to $3.50; choice Verdilli, $2.50 to $3. Cocoanuts, $4.50 a sack and 60c. per doz.; Jamaica oranges, $8 to $8.50 per bbl., and $4.50 per box; Mexican oranges, $3.75 to $4 a box; bananas, $1.50 to $2; Cape Cod cranberries, $7 to $8 per bbl., and $2 to $2.25 per box; Canadian cranberries, $5.50 to $6.50 per bbl., and $1.75 per box; Nova Scotia cranberries, $7 to $7.50 per bbl.; quinces, 20 to 30c.; chestnuts, $5 a bushel; Canadian apples, $2 to $3.50 per barrel and 40 to 50c. per basket; Spanish onions, $1.25 per case; Canadian onions, red or yellow, in 80-lb. bags, 80c.; pickling onions, 75c. per basket; celery, 25 to 50c. a dozen; grapes, 10-lb. Concords, 18 to 20c; Niagara, 25 to 30c.; Concords, large baskets, 1½ to 2c. per lb.; Niagara, 2 to 2½c. per lb.; sweet potatoes, $3.50; winter pears, $3.50 to $4 per bbl. and 30 to 50c. per basket.

COUNTRY PRODUCE.

EGGS—The supply this week is good, and good demands keep stock well moving. We quote: Fresh laid, 16 to 17c.; second grade, 12 to 13c.; pickled eggs, 12½ to 13½c.

POTATOES—Business is good. We quote carload lots at 55c. and small lots on the market at 60c.

HONEY—Market is quiet. We quote: Clover honey, 7½c.; buckwheat, 4c.; light color, in 60-lb. tins, 6 to 6½c.; 5 and 10-lb. tins, 7 to 7½c.; comb, $1.50 to $1.75 per dozen.

DRIED APPLES—Offerings are still light, and no transactions in new season's fruit are reported. We hear, however, of some

POULTRY
BUTTER
HONEY
EGGS
Are in good demand.
Chas. J. Graham
88 Front Street East . . . . Toronto

MORROW & EWING
General Commission Merchants
13 St. John St., MONTREAL
We beg to notify the Wholesale Grocery Trade that we have to offer best values in
Rio, Santos, Maracaibo and Mocha Coffees
also have on hand full lines of
Japan, Congou, Indian, Ceylon and Gunpowder Teas
Samples and particulars on application. Wholesale supplied only.

W. H. Seyler & Co.
Brokers and Commission Merchants
Room 100, Board of Trade,
Toronto
Manufacturers and Importers wishing to have their products introduced to the jobbing trade are respectfully requested to communicate with us.
English, German and French Goods a specialty.
Representing
J. Lewenz & Hauser Bros., London, Eng.—Teas.
Tellier, Rothwell & Co., Montreal—"Royal" Black Lead and Blues.
Hecker-Jones-Jewell Milling Co., New York.
German Gelatine Works, Hoechst am Main Germany.
Wholesale agent for Grape Wine Vinegar Co., Toronto.

EGGS
Market dull, receipts heavier, selling in a limited way at 15 to 16 cents.
BUTTER
Market bare of good tubs and pails which are in good demand at from 15 to 16 cents. Ship forward while fresh.
RUTHERFORD, MARSHALL & CO.
62 Front St. East, TORONTO

G.F. & J. GALT
42 SCOTT ST. TORONTO
PACKERS OF THE CELEBRATED
BLUE RIBBON TEAS

transactions in prime old fruit on export account on the basis of 3½ to 4c. per lb. ex store.

EVAPORATED APPLES — Dull, with jobbers asking 10 to 10½c. per lb.

BEANS—Are moving, quoted at from 80 to 82½c. per bushel delivered in store for 50-bag lots of No. 1 prime.

PROVISIONS.

Business in all lines has been very much the same as last week. Lard is scarce, due largely to winter orders for shipments before navigation closes. We quote:

DRY SALTED MEATS—Long clear bacon, 7¾c. for carload lots, and 8 to 8¼c. per lb. for ton lots and cases.

SMOKED MEATS—Breakfast bacon, 12 to 12½c.; rolls, 9c.; hams, large, 10c.; medium, 11c.; small, 11½c.; shoulder hams, 8½ to 9c.; backs, 12c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 6½c.; tubs, 6¾c.; pails, 7c.

BARREL PORK—Canadian heavy mess, $14 to $14.50; Canadian short-cut, $16; clear shoulder mess, $13.50.

DRESSED HOGS—We quote: $5 to $5.10 for heavy, and $5.25 to $5.35 for light hogs.

VENISON—Is now coming in freely. Whole carcases sell at 7 to 8c. per lb.; saddles, 8 to 10c.

POULTRY—The demand for all kinds has been such that dealers have kept well sold up. We quote: Geese, 5½ to 6½c. per lb.; chickens, dressed, 30 to 50c.; alive, 35 to 45c.; ducks, 40 to 65c.; wild ducks, widgeons, 20 to 25c.; bluebills, 30 to 35c.; mallard and black, 60 to 70c.; turkeys, 8½ to 9½c. per lb.

BUTTER AND CHEESE.

BUTTER—There is now a good supply of dairy in large rolls and 1-lb. prints. Creamery is still quiet. We quote: Dairy, best grade, 16 to 17c.; second grade, 13 to 15c.; low grade, 11 to 12c.; creamery, early make, tubs, 17 to 18c.; late make, tubs, 18 to 19c.; prints, 20c.

CHEESE—There is little life yet in the market. Local quotations are 9 to 9½c., according to make.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN — The market is firm in all lines. We quote as follows: Winter wheat, 81 to 82c. at outside points; freights to Toronto are about 3 to 5c.; barley, 27 to 31c.; peas, 44 to 45c.; oats, 20 to 23c., Toronto freights, and No. 1 hard wheat is quoted at $1, Toronto freights.

FLOUR—Though dealers are doing but a hand-to-mouth business the market is firm. We quote in carloads on track at Toronto: Manitoba patents, $5.40; Manitoba strong bakers, $5; Ontario patents, $4.50 to $4.80; straight roller, $4.20 to $4.25, Toronto freights.

BREAKFAST FOODS — Business is still brisk. We quote: Standard oatmeal and rolled oats, $3.30 in bags and $3.40 in bbls.; rolled wheat, $2.70 in 100-lb. bbls.; cornmeal, $2.50; split peas, $3.25; pot barley, $3.

FISH AND OYSTERS.

The market is in fair condition this week. Fresh haddock and steak cod are now on the market. We quote:- Oysters, $1.25 per gal.; fresh haddock, 6c. per lb.; fresh steak cod, 7c. per lb.; pickerel, 6c. per lb.; pike, 4c. per lb.; perch, 3c. per lb.; fresh herring, 3½c. per lb.; haddies, 6c. per lb.; Labrador herring, $5.75 to $6 per bbl. and $3.25 per half-bbl.; split herring, $5 per bbl. and $2.75 per half-bbl.; boneless fish, 3½ to 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg; ciscoes, 75c. to $1.

SEEDS.

The demand from foreign markets has very much fallen off the past week or two, and this has a tendency to depress values here, in fact prices may be called nominal just now. Red clover, $3 to $3.25; alsike, $3 to $4.50, and timothy, $1 to $1.25 per bushel to shippers at outside points.

SALT.

Business this week is moving nicely, though enough cars for shipping are not yet

Balfour & Co.

Wholesale Grocers
Importers of Teas

HAMILTON, ONT.

We are open to buy Dried Apples of good quality. Write us.

To Hand

NEW SEASON'S TEAS

Extra Values. **Young Hysons, Japans, Ceylons, Assams and Congous. . .**

XMAS FRUITS . .

All kinds; best quality; including **BLACK PEARL CURRANTS,** the finest produced.

CRANBERRIES and LAKE HERRINGS

No. 1 NORTH SHORE CRANBERRIES, 100 qts. to the bbl.
No. 1 FALL CAUGHT PICKLED HERRINGS, in kegs, heads off.
No. 1 FALL CAUGHT PICKLED HERRINGS, in kegs, heads on.

F.O.B. Midland, Ont. Subject to market changes.

Send your orders to

THE EBY, BLAIN CO., Limited, TORONTO, or THE PLAYFAIR, PRESTON CO., Limited, MIDLAND, ONT.

McLAUCHLAN'S COUGH DROPS

are the only harmless remedy that produces immediate results. Cough remedies are numerous, but McL. & S. Cough Drops excel them all.

Packed in Cartoons of 36 packages. Retailed 5c.

J. McLAUCHLAN & SONS Manufacturers and Wholesale Grocers **OWEN SOUND**

WE ARE PAYING CASH FOR DRIED APPLES

W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. Toronto

To Continue the Parallel

Indicated in last week's issue, we offer for delivery ex SS. "BELLONA," due to arrive shortly :—

Rein & Co. —— **MALAGA RAISINS** ——W. C. Bevan & Co.

Selected London Layers.
Black Baskets. Boxes & ¼ flats.
Blue Baskets. Boxes & 1-lb. Cartoons
Choice Clusters. Boxes & ¼ flats.
Dehesa Clusters.
Royal Clusters.
Non Plus Ultra Clusters.

FINEST VALENCIA SHELLED ALMONDS.
"SWAN" VALENCIA SHELLED ALMONDS.

Imperial London Layers.
Connoisseur Clusters. Boxes.
Connoisseur Clusters. ¼ flats.
Extra Dessert Clusters. Boxes.
Extra Dessert Clusters. ¼ flats.
Royal Buckingham Clusters.

FINEST VALENCIA SHELLED ALMONDS.
FINEST JORDAN SHELLED ALMONDS.

"AND OUR PRICES ARE **RIGHT.**"

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO

at disposal of shippers. We quote : Carload lots, $1 per bbl., and 65c. per sack ; less than carload lots, $1.05 per bbl., and 70c. per sack. At the wells we quote : F.O.B.. barrels, 70c.; sacks, 50c.

HIDES, SKINS AND WOOL.

HIDES — The market is strong, with upward tendency for cured hides. We quote for both cowhides and steerhides : No. 1, 9c.; No. 2, 8c.; No. 3, 7c.

CALFSKINS — We quote as follows : No. 1 veal, 8 lbs. and up, 12c. per lb.; No. 2, 10c.; Dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—We quote: Lambskins and pelts, 75 to 90c.

WOOL—Pulled wools are moving satisfactory. We quote supers at 21 to 22c.; extras at 22 to 23c.

PETROLEUM, ETC.

Business is still brisk, with prices unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto : Canadian, 14c.; carbon safety, 16½c.; Canadian water white, 17c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

Advices from Bordeaux report a higher market for Grenoble walnuts.

Owing to the loss of the vessel with a large cargo of eastern sugars, the Acadia Sugar Refinery is unable to offer dark yellow sugars at present.

Canadian German granulated is quoted ⅛c. per lb. higher, and yellows are 1-16c. per lb. dearer.

Advices received in Toronto this week note an advance of from 7 to 8c. per lb. in the price of tobacco leaf in the United States.

Thanksgiving Day is Thursday, Nov. 25, and those who have produce to market for that day should have them on market two or three days before that date.

QUEBEC MARKETS.

MONTREAL, Nov. 18, 1897.

GROCERIES.

THE turnover in groceries during the week has been fair on the whole, all staple lines sharing in the attention. Sugar has not been moving as freely from refiners' hands this week, but there is a good distributive movement in progress. Prices generally are steady. Syrups and molasses are firm, the latter especially so, demand for it being brisk. Rices, spices and coffees are steady. The increased enquiry for tea continues and the upward tendency in Japans is quite as marked as it was last week. Some large lots have been put through and others are under offer at full values. Canned goods are steady and gallon apples are higher than they were with a strong upward tendency. Dried fruits are steady, while Grenoble walnuts are firmer in tone. Sharp advances have been scored by dried and evaporated apples and green apples are strongly held.

SUGAR.

The local sugar market has ruled quiet, and jobbers are not operating as freely this week as heretofore, having laid in supplies for some weeks ahead. As a result business from refiners to jobbers is not as brisk as it was, but there is a good distributive business going on. The feeling generally is strong on domestic refined sugar, and though the offers of German granulated continue sellers of it find it difficult to compete with the taste that exists for the standard domestic article. Standard domestic granulated is selling at 4 1-16 to 4⅛c., and yellows, 3⅜ to 3¾c., while the German granulated is offered at 3⅝ to 3¾c. The strong feeling outside in the raw article is firmly maintained both in London and New York. This is attributed to the reported formation of syndicates in Austria and Germany to maintain prices.

SYRUPS.

The syrup market is exceedingly quiet and prices are unchanged. We quote 2¼ to 2½c., as to grade in a jobbing way.

MOLASSES.

The molasses situation is undoubtedly becoming stronger each week and the sanguine ones are confidently expecting the higher prices that they have predicted. Demand from American points has not as yet resulted in any important transactions, but holders are not anxious in this particular as they believe that all the stock they have on hand and possibly more will be wanted on home account. This fact is evidenced by the increased demand that is coming from country points this week. Prices are firmly held 25 to 26c. for puncheons, 27½c. for tierces, and 28½c. for bbls. being realized this week.

RICE.

There is no material change in the rice market. Foreign advices rule strong and prices are firmly held here. We quote: Crystal Japan, $5.00; standard B., $3.50 to $3.75; Patna, $5 to $5.50; Carolina, $6.75 to $7.75; choice Burmah, $4 to $4.25; and Java kinds, $4.25 to $4.50.

SPICES.

There is a good jobbing trade in spices, and prices are firm, especially on pepper. We quote: Black pepper, 10 to 12c.; pure white, 17 to 20c., as to grade; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream jotartar (French), 25 to 27c.; allspice, 12 to 14c.; and nutmegs, 50 to 90c.

COFFEE.

The coffee market is quiet and generally unchanged. We quote: Maracaibo, 17 to 18c.; Rio, 11 to 12c.; Santos, 13 to 14c.; Mocha, 24 to 25c., and Java, 24 to 25c.

TEAS.

The tea market maintains its strong tone and buyers show more disposition to operate as time passes. The light stocks of Japans tend to firmness, and the upward tendency noted last week is, if anything, accentuated. Ping Sueys are strong in New York and this disposition is felt here also. Among the large operations since last report were sales of Gunpowders at 20c., several round lots of Ceylons at 15c., and Japans at 13½ to 15c. Several other round lots are under offer at this writing. We quote as follows: Young Hysons, 18c. for low grades, 24 to 28c. for mediums and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums and 25 to 55c. for high grades; Japans, 15 to 21c. for mediums and 28 to 40c. for high grades; Indians and Ceylons, 17 to 20c. for mediums and 35 to 65c. for higher grades.

CANNED GOODS.

There is a fair trade in canned goods for the season, both in vegetables, fish and fruit. A leading feature is the steady distributive demand for salmon, which amounts to considerable in the aggregate. This fish is supplying a lot of the demand that formerly was directed to lobsters, in consequence of the high price ruling on the latter. Gallon apples are another article that promises to be in active request, with higher values, and they are 35 to 50c. higher than they were. We quote as follows: Tomatoes, 80 to 90c.; corn, 60 to 75c.; peas, 75c. to $1.25; peaches, $1.75 to $1.90 for 2's; raspberries, $1.50 to $1.90; strawberries, $1.75 to $2, according to brand and quality; cherries, $2.30; apples, gallons, $2 to $2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.25 to $1.45; "Clover Leaf," $1.25 to $1.45; "Lion," $1.25 to $1.40; Lowe Inlet, $1.20, in tall tins; canned mackerel, $1.25; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.30; lobsters, $11 per case; French sardines, $10.25 to $11 for extra brands; ordinary brands, $8 to $9; Canadian brands, $4.25.

DRIED FRUIT.

There has been no change in Valencia raisins during the past week. The Bellona's cargo has now arrived, but it has not had any effect on values which rule steady as last quoted: Off-stalk, 4½c.; fine do., 4¾ to 5c.; selected, 5¾ to 6c., and 4-crown layers, 6¾ to 7c.

There are two or three carloads of California raisins near at hand, but their cost-price laid down does not permit of any change in values. We quote: 2-crown, 5½c.; 3-crown, 6½c.; and 4-crown, 7¾c.

Malaga raisins are steady. We quote: Loose muscatel, 6 to 7c., and table raisins, in layers and clusters, $1.32½ to $4, according to brand and package.

The currant market is steady and unchanged with values generally firm. We quote: Patras, half-cases, 6¼c.; Filiatra, do., 5¾c.; do. half-bbls., 5½c.; do., bbls., 5⅜c. Provincials, 5c. in bbls., 5⅜c. in cases, and 5½c. in half-cases, and Vostizzas, half-cases, 8c.

The prune market is steady. We quote: French, 4¼ to 4½c.; Austrian, 6 to 7c., and Californias, 40 to 50s., 9¾ to 10c.; 50 to 60s., 8¾ to 9c.; 60 to 70s., 8¼ to 8½c., and 70 to 80s., 7½ to 7¾c.

Evaporated fruit rules steady, apricots selling at 11½ to 12c., and peaches 10 to 12c.

Figs are unchanged at 9 to 10c. in 14-oz. boxes, 10 to 11c. in 10-lb. boxes and 4c. in bags.

NUTS.

A new feature in nuts consists of stronger advices on Grenoble walnuts, cables stating that the supplies of Mayettes are practically exhausted. The first supplies of new Grenobles were distributed last week ex ss. Carthagenian, and they are selling at 10 to 10½c. We quote: Grenoble walnuts, 10 to 10½c.; Sicily filberts, 7c.; Tarragona almonds, 8c.; Valencia shelled almonds, 21 to 22c.; shelled walnuts, 20c., and cocoanuts, $3.50 per 100.

FISH.

Arrivals of fish have been exceptionally large during the week, and the market is now well supplied in all lines. In pickled fish prices generally are steady all round. We quote: Green cod—No. 1 large, $4 to $4.50; No. 1 ordinary, $3.50 to $3.75; No. 2, $2.25 to $2.50; herrings, No. 1 N.S., $4.25 to $4.50 per bbl. and $2.50 per half-bbl.; N.B., $2.15 to $2.25 per half-bbl.; B.C. salmon, $10.50 per bbl.; mackerel, No. 2 new, $20; 1896 pack, $10 to $11 per bbl.

The demand for smoked fish continues fair. Receipts of haddies are liberal and prices have been reduced to 6c. both for city and country trade. Kippered herrings are selling at $1.25 per box; Yarmouth bloaters at 90c. to $1 per box, and new smoked herrings at 10 to 12c. per box.

There is no change in preserved fish to note and sales are slow. Dressed codfish are selling at $4.25 per case of 100 lbs.; dried cod at $3.75 per cwt.; boneless codfish at 5 to 5½c. per lb., and boneless fish 2¾c. per lb.

The market is pretty bare of fresh fish at present, haddock being about the only fresh sea fish offering which are selling at 3 to 3½c. per lb.

Shell oysters are scarce which is due chiefly to the fact that dealers here are accumulating stock for late fall and winter use, consequently prices are higher. Malpeques, common, $3.50 to $3.75; hand-picked to choice, $4.50 to $5.50, and Miramichi, $3.50 to $4 per barrel.

DRIED APPLES.

There has been a decided advance in these during the past eight days owing to the higher prices asked by holders in the country for supplies of new stock. Bids of 8¼c. have been refused for evaporated and we quote 9½ to 10c. while dried apples are held at 5 to 6c.

APPLES.

The active demand for winter apples is fully maintained. Cables from Liverpool contain complaints of unsatisfactory packing, latest quotations across the water being: Western States Ben. Davis, 12s. to 19s. 6d.; average, 16s.; Boston Baldwins, 9s. to 18s. 6d.; average, 14s.; Greenings, 6s. 6d. to 15s.; average, 10s. Locally prices are firm under a good demand at $3 to $4 for No. 1 winter stock and $2 to $2.50 for seconds.

GREEN FRUIT.

There has been little change in the green fruit market during the past week. We quote: Lemons, $2.50 to $3 per box; Jamaica oranges, $8 to $8.75 per barrel; bananas, $2.25 per bunch; California

Popularity...

The sales of Cottams Seed show a marked increase month after month ano year after year. Bird keepers may experiment with other seeds, but in most cases they come back to Cottams. A wide experience with birds—great care in selecting, recleaning and packing—Bird Bread and other advantages protected by six patents—liberal profit for dealers—partly explains the popularity of Cottams Seed.

Sold by all wholesalers.

ROYAL JUBILEE OIL

Is the Best Burning Oil in the Market.

ROYAL OIL COMPANY

SOLE MANUFACTURERS

Geo. Anderson, Manager. Toronto

DAWSON & CO.

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

32 WEST MARKET STREET

TORONTO.

FRUIT

Large quantities are now being handled by

McWILLIAM & EVERIST

WHOLESALE COMMISSION MERCHANTS

25 and 27 Church street,

TORONTO, ONT.

Consignments promptly and carefully handled. All orders receive our best attention.

Telephones:—Office, 645. Fruit Market 2746.

FEARMAN'S

STAR BRAND F HAMS

Choice Canadian Pea Fed

Lean, Firm

Fine Flavor

For the BEST TRADE.

F. W. FEARMAN - HAMILTON

peaches, $1.75 to $2 per box; Canadian pears, $3 to $6 per bbl.; Almeria grapes, $5 to $6.50 per cask; do. California Tokays, $2.25 to $2.50 per crate; cranberries, $7.50 to $8 for Cape Cod, and $6 to $6.50 for Nova Scotia, per bbl.

COUNTRY PRODUCE.

EGGS—The tone of the egg market was firm at an advance in prices. There was considerable enquiry for new-laid stock, of which the offerings were small, and the tendency of values for this class is still towards a higher level. The demand for limed and candled was only fair, but on the whole a moderately active business was done. We quote: New-laid, 17 to 18c.; Montreal limed, 13½ to 14c.; choice candled, 13½ to 14c., and culls, 11 to 12c. per dozen.

BEANS—The demand for beans in small lots is fair and prices rule steady at 80 to 90c. for primes, and at 95c. to $1 for choice hand-picked per bushel.

GAME—The receipts of partridge were again small, for which the demand continues good, and prices were firm at 65c. for firsts and at 35 to 40c. for seconds per brace.

HONEY—The market for honey was quiet and prices were unchanged. We quote as follows: Clover comb at 10 to 11c.; bright extracted at 7½ to 8½c., and dark at 5 to 5½c.

POTATOES—There was no change in potatoes, the demand for car lots being slow at 45 to 50c. per bag.

PROVISIONS.

There was no material change in the situation of the local provision market, lard and smoked meats being about steady. The demand for all lines is fair in small lots, and an average trade is doing for the season. We quote: Canadian pork, $15 to $16 per barrel; pure Canadian lard in pails, at 7 to 7½c., and compound refined at 5 to 5¼c. per lb.; hams, 11 to 13c.; bacon, 10 to 12c. per lb.

SALT.

There has been a good business in coarse salt during the week on the basis of 35 to 40c. per bag of 150 lbs., Liverpool, and $1 to $1.10 per bag of 215 lbs., Trepani.

FLOUR AND MEAL.

The demand for flour from local and country buyers was fair, and a moderately active business was transacted. The tone of the market was steadier, in sympathy with the firmer grain markets, but prices are unchanged, at the decline established on Saturday. There was some enquiry from London for round lots of Manitoba brands, but no sales were made. We quote: Winter wheat, patents, $4.75 to $5; straight rollers, $4.35 to $4.40; bags, $2.10 to $2.20; best Manitoba strong bakers', $4.90

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.

$2.50 per case; 80c. gallon.

THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

E. T. STURDEE

Mercantile Broker,

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ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

EGGS AND BUTTER

We are buyers of Choice Butter and Fresh Eggs. Highest prices paid. Correspond with us.

THE WM. RYAN CO. LIMITED

70 and 72 Front St. East, - TORONTO

S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,

TORONTO, ONT.

Our Sales of

SMOKED HAMS

have been very large. We will hold special prices good for a short time longer. . .

D. GUNN, BROS. & CO.

Pork Packers and Commission Merchants,

TORONTO, ONT.

Agents for A. Booth Packing Co'y, Baltimore Fresh Oysters. Nova Scotia and Portland Cured Finnan Haddies received daily.

HUGH WALKER & SON

Wholesale Commission Merchants

GUELPH, ONT.

Extra Fancy Malori and Sorrento Lemons, Bananas, Cocoanuts, Sweet Potatoes, Spanish Onions, Cranberries, Peaches, Pears, Apples, Grapes, etc.

to $5 ; second do., $4.50 to $4.60, and low grades, $2.70 ; Hungarian patents, $5.40.

A fair jobbing business was reported in meal, the demand being chiefly for small lots at steady prices. We quote : Rolled oats, $3.35 to $3.40 per barrel, and $1.62½ per bag ; standard meal, $3.25 per barrel, and $1.57½ per bag.

There continues to be a steady demand for feed, and in consequence supplies do not accumulate any, and values are fully maintained. We quote : Ontario bran at $11, and shorts $12 per ton, bulk ; Manitoba bran, bags included, at $11.50., and shorts at $13.50 per ton.

BALED HAY.

A fair trade was done in hay to-day, and the market is moderately active, with no change in prices to note. No. 1 sold at $10.50, and No. 2 at $8 to $8.50 per ton, in car lots on track.

CHEESE AND BUTTER.

The cheese market rules quiet but continues steady. Enquiry for cheap cheese is maintained, and goods running from 7½ to 8c. find ready purchasers. At the wharf Monday morning the offerings comprised 2,000 boxes. The quality was not exceptional and they sold at 7¼c. We quote as follows : Finest Ontario Septembers, 8⅝ to 8¾c. ; finest Ontario Octobers, 8⅜ to 8½c. ; finest Townships, 8¼ ; finest Quebec Octobers, 7½ to 7¾c.

The butter market continues without new feature. Local demand for creamery ranges from 18 to 18½c., but shippers are not buyers except at a concession of ¼ to ½c. from that range. There is little doing in dairy stock, which is scarce, and fine to finest goods of this kind find a ready sale. We quote : Finest creamery, 18 to 18½c. ; seconds, 17¼ to 17½c. ; dairy butter, 16 to 16½c.

MONTREAL NOTES.

The raw sugar market is still cabled firm from London, and it is also strong in New York.

There has been a sharp advance in both dried and evaporated apples since last report.

Cables from Bordeaux state that stocks of Grenoble walnuts are light and that Mayettes are almost exhausted.

The strength in tea at primary markets in Japan continues unabated, according to advices to hand this week.

The first arrivals of new Grenoble walnuts were distributed to the trade at the close of last week ex Carthagenian.

The ss. Bellona is discharging her cargo of dried fruits at this writing. Prices are entirely unaffected by the fact.

There have been sales of round lots of Barbadoes molasses during the past week at an advance of 1c. per gallon.

Two or three car loads of California raisins are near at hand here, but their cost price is such that spot prices will not be influenced.

A serious fire took place late Saturday night in a grocery kept by Adelard Chausse at 31 Rachel street. Mr. Chausse went into the annex of the store to turn off a leaky tap in a coal oil barrel, and threw the lighted match he had held in his hand to guide himself, into the barrel, a fierce flame at once shooting upwards to the ceiling. The fire brigade was at once summoned, but so rapidly did the flames spread that over $2,000 damage was done before the spread of the fire could be checked.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., Nov. 18, 1897.

THE wholesale grocers have had a busy week. The Annapolis Valley and St. John River Valley business is an important factor in wholesale business here, and access to both is largely cut off during the winter. Besides this the supplies for lumbermen, together with the Christmas business and the arrival of goods—particularly such lines of which the whole year's, or at least a large part of the whole year's supply, comes to hand in the fall—makes this the busy season. Winter port matters still occupy a first place in the attention of many. There is much disappointment that the steamers which have been running direct between St. John and Liverpool will have to call at Halifax both going and coming. There is no doubt, however, but that much more freight will be shipped from St. John than ever before, and there is every facility for handling the trade. Already a large quantity of goods are here waiting for the first steamer.

OIL—Little can be said this week. Large shipments of burning oil are being made in order to get contracts filled before December 1. Other lines are quiet. Cod oil comes in slowly, not enough to supply even the limited demand. Prices are held firm, and tend upward. We quote : Best American burning oil, 17½ to 18½c. ; Canadian water white, 16 to 17c. ; Canadian, prime, 14 to 15c. ; cod oil, 22 to 24c.

SALT—Market is well supplied with coarse salt. The extra American duty somewhat affects the demand from Maine, but only such as goes inland, as it does not affect that used in the fisheries. The trade to Eastport and Lubec and other coast points is a large factor in the salt trade here. Our merchants are also, somewhat from the same reason, importing less salt into and via Boston. The regular steamers coming direct from Liverpool during the winter inclines to keep this market overstocked and tends to lower prices and small profits. In fine salt there is a steady demand. We quote : Coarse, 47 to 50c. ; Liverpool factory-filled, 85 to $1 ; Canadian fine, 90c. to $1 per bag ; 5-lb. bags in bbls., $3 to $3.25 ; 10-lb. bags, in bbls., $2.85 to $3 ; butter and cheese salt, bulk, $2.50 per bbl. ; 20-lb. wood boxes, 20c. each ; 10-lb. wood boxes, 12c. each ; cartoons, $2 per case of 2 doz. ; rock salt, $5 to $6 per ton.

CANNED GOODS—The high prices continue, particularly tomatoes and Gallon apples. The latter will be short this season. The low price of peaches is causing a large sale. As noted last week, lobsters tend to be more freely offered, but it is said some have not the necessary Government stamp, and the risk of fine is such that dealers do not care to buy. In canned meats the feeling is firm. Lunch tongue shows quite an advance on packers' list, and it is said the whole list must advance soon. Oysters seem dull. Salmon are quoted low. The demand for sardines west continues. We quote: Corn, 70 to 75c. ; peas, 75 to 90c. ; tomatoes, $1 to $1.10 ; gallon apples, $2.20 to $2.25 ; corned beef, Canadian, $2.40 to $2.50 ; American, 2-lb. tins, $2.60 to $2.70 ; 1-lb. tins, $1.40 to $1.60 ; oysters, 2's, $2.10 to $2.20 ; 1's, $1.40 to $1.50 ; peaches, 3's, Canadian, $2.50 to $2.75 ; 2's, $1.50 to $1.75 ; American, 3's, $2 to $2.25 ; pineapple, $2.50 to $2.75 ; fruits in glass,

TO SMOKERS
THE OLD SIZE
T & B
MYRTLE NAVY 3's
IS STILL BEING
MANUFACTURED

IT PAYS
TO RECOMMEND
MONSOON
INDO-CEYLON TEA
to your customers. It shows a good profit and will give satisfaction.
Write for Samples
The Monsoon Tea Co.
TORONTO

Millar's Paragon Cheese

THE IDEAL FANCY CHEESE

First on the Market

First in Quality

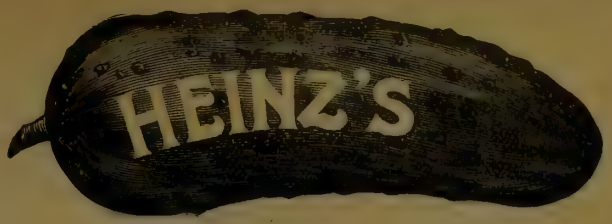
It is offered as the Finest Fancy Cheese on the market.

Rich and delicious in flavor.

Very handsomely packed.

AGENTS
FRANK MAGOR & CO.
Montreal
A. E. RICHARDS & CO.
Hamilton
JOSEPH CARMAN
Winnipeg

T. D. Millar Cheese Company
INGERSOLL, ONT.



Pickles.

Mince Meat . .

Prepared from the choicest ingredients with the most scrupulous cleanliness and skill 30 years' experience can suggest. Its enormous sale is proof of its popularity.

Other of our Popular Products are:

Baked Beans with Tomato Sauce
Evaporated Horse Radish
Tomato Chutney, Tomato Soup
India Relish, Tomato Ketchup

For sale by

H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE always bear this Keystone trade-mark.

$4 to $4.25; salmon, $1.15 to $1.20; ditto, flats, $1.25 to $1.30; lobsters, $2.50 to $2.60; haddies, $1.05 to $1.15; clams, $5 for 4 doz.; chowder, $2.50 to $2.75 for 2 doz,; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUIT — Demand for apples has been better during the week. Many buyers from outside towns have been in. They complain that even at the high prices asked it is impossible to get any quantity of good winter stock. Gravensteins are quite plentiful. In other lines a great deal of poor stock is to hand, and auction sales are quite frequent. Oranges sell slowly; they are not yet in season. Lemons have light sale. In cranberries the high price of Cape Cod berries has given the market to the native berries. They are of good quality. Very few bananas selling. Malaga grapes are higher and have better demand. Canadian are about over. We quote: Lemons, $4.50 to $5.25; oranges, $5.50 to $7 per bbl.; apples, $2 to $3.75; bananas, $2 to $2.25; grapes, 25 to 40c.; Malaga grapes, $5.50 to $7; native bog cranberries, $5.50 to $6 per bbl.; Cape Cod cranberries, $8 to $8.50 per bbl.; sweet potatoes, $3.25 to $3.50 per bbl.

DRIED FRUIT—Business is active. In raisins a large business is being done, Malaga layers particularly having a large sale. Prices rule low. More 2-crown loose Muscatels are on the market than usual. They are not a popular grade here. In California raisins the market is easier. Prices on the Coast are lower, and the market is tending downward, but no very low prices are expected. The decline is too late to effect sales here, and quantity of California loose for here is light. There is good sale for Valencias. In prunes, California continues to show good demand for the season, which usually does not begin till a month later. There is some demand for apricots. Prices are easy. In dried and evaporated apples there is light demand. Prices are high and stocks light. New figs are being freely received this week. Sales are large and prices low. Seeded raising are in demand. There is great difference in the quality. All kinds of nuts show demand. We quote: Valencias, 5½ to 6c.; California L. M., 3-crown, 6¾ to 7c.; London layers, $1.50 to $1.65; Imp. cabinets, $1.75 to $1.80; black baskets, $2.40 to $2.50; Dehesa layers, $2.75 to $3; currants, cases, 5¾ to 6c.; bbls., 5¼ to 5½c.; cartoons, cleaned, 7¾ to 8c.; bulk, cleaned, 6½ to 7c.; prunes, boxes, 5 to 10c.; dates, 5 to 7½c.; Fard. dates, 7 to 7½c.; dried apples, 3½ to 4c.; evaporated apples, 7 to 8c.; onions, $2.10 to $2.25 per bbl.; cocoanuts, $4 to $4.50 per 100 lbs.; figs, 8 to 10c.; Sultana raisins, 7½ to 9c.; Malaga loose muscatels, 3-crown, 6 to 7c.; 4-crown L. M. Californias, 7¾ to 8c.; seeded muscatels, 1-lb. cartoons, 12 to 13c.; new Valencias, layers, 6¾ to 7c.; citron peel, 18c.; lemon peel, 11c.; orange peel, 12c.

SUGAR—There is a steady demand, but values show no change. In foreign sugars, while very many samples have been received, our buyers are not inclined to take hold of them. Stocks of sugar here are not large, We quote: Granulated, 4¼ to 4⅜c.; yellows, 3⅜ to 3¾c.; Paris lump, 5½ to 5¾c.; powdered, 5¼ to 5½c.

MOLASSES—There is only a fair demand. Holders are somewhat disappointed, but stocks are not large, and the tendency at outside points is towards higher prices. There is some inquiry for New Orleans, but so far little has been imported on account of high prices asked. We quote: Barbadoes, 23 to 25c.; Porto Rico, 27 to 30c.; New Orleans, barrels, 28 to 30c.; Antiqua, 22 to 23c.; syrup, 36 to 38c.; St. Croix, 20 to 22c.; Demerara, 33 to 34c.

DAIRY PRODUCE—There is an easy feeling in the chesse market. As is usual at the end of the season, low prices have brought to light more cheese among the factorymen than it was thought they had. Our dealers are fairly well stocked, so there is little demand. Local sale at best is not large. In butter there is no change. Values are easy. Eggs are firmer, and stock light. Quality of those received is ruling better. Sale here is light for held stock at any time. We quote: Dairy butter, 15 to 17c.; creamery, 19 to 20c.; prints, 20 to 22c.; cheese, 9¾ to 10c.; eggs, 14½ to 15c.

FISH—There is a firm feeling here in all lines of fish. Dry cod is still firm and pollock is about out of the market. In bay herring the feeling is much firmer than was expected. Supplies are coming in slowly, and the lack of large herring in the market tends to keep the price of bay herring up. Shad are scarce. In finnan haddies there is now a large demand from outside points, and beside those cured here many are shipped through to this market from Digby

and other curing points. Smoked herring are in light supply, but there is enough to fill the demand. We quote: Large cod, $3.40 to $3.50; medium, $3.20 to $3.25; pollock, $1.65 to $1.70; bay herring, $1.45 to $1.50 per half-bbl.; smoked, new, 7½ to 8c.; shad, half-bbl., $4.50 to $5; boneless, 2½ to 4c.; cod, 6 to 6½c.; Shelburne, bbls., $2.75; half-bbls, $1.85 to $1.90; Canso, $5 to $5.25 per bbl.; do, half-bbl., $2.75 to $3; wolves, $2.25 to $2.50 half-bbl.; bloaters, 50 to 60c.; kippered herring, $1; bloaters, 60c. per box; kippers, $1 per box.

PROVISIONS—There is a good, fair business doing. Clear pork keeps low, and lower in proportion than mess. In plate beef, prices are held firm and have an upward tendency. Smoked meat is quiet with the wholesale trade, local curers supplying the demand. Some very low prices were quoted by western houses this week for hams. Lard seems rather firmer. We quote: Clear pork, $14.50 to $15.50; mess, $13.50 to $14; plate beef, $13.50 to $14; hams, 12 to 13c.; rolls, 9½ to 10c.; pure lard, 7½ to 8c.; compound, 6½ to 6¾c.

FLOUR, FEED AND MEAL—Our market is fairly well stocked in flour. At this season quite a quantity is kept moving. We quote Ontario a little higher. Our people prefer old wheat flour and will give it a preference at even higher figures than quoted for new. Feed stuff is rather lower and more freely offered. It is said the fact that western farmers are raising more pork is a reason why feed has been so scarce. In beans the feeling is easy and quotations from the west tend lower. There is no change here. Split peas are scarce and hard to get. Oatmeal and oats are more firmly held. Cornmeal is still very low and moving freely. We quote as follows: Manitoba flour, $5.70 to $5.75; best Ontario, $5 to $5.10; medium, $4.80 to $4.85; oatmeal, $3 65 to $3.70; cornmeal, $2 to $2.05; middlings, car lots, in bulk, $16.00 to $16.50; bran, do, $15 to $15.50; hand-picked beans, $1 to $1.10; prime 90 to 95c.; oats, 34 to 36c.; hay, $11.50 to $12.50; barley, $3.15 to $3.25; round peas, $1.25; split peas, $3.25 to $3.30; yellow eye beans, $1.75.

ST. JOHN NOTES.

Canadian canned meat is having an increased sale in this market.

E. L. Robertson, of St. John, has started a sausage factory at Amherst.

The Canadian Drug Co. have received a large supply of Keen's mustard in 4-lb. jars; also Robinson's barley.

Shipments of Finnan haddies from Digby are now passing through here in large quantities by express for Montreal.

Mr. Joseph Finley, one of our largest wholesale grocers, is just home from a well-earned vacation trip to Boston and New York.

Large quantities of produce continue to be shipped from Prince Edwards Islands ports, among which this week were the following: A cargo, including oats, potatoes, hay, horses, etc., for Bermuda; a cargo of 5,600 bushels potatoes for Lunenburg, N.S.; a cargo of 6,000 bushels potatoes for Rockland, Maine; 7,000 bushels potatoes and 1,800 bushels oats for Yarmouth, N.S., and a steamer and a brig with oats for the English market.

While Nova Scotia orchards have not large apple crops, some good sums are realized, three orchards near Granville Ferry for winter fruit alone netting between $700 and $800 each.

A number of Fredericton merchants were in the city this week, including G. T. Whelpley, S. L. Morrison and W. H. Vanwart. While buying general goods, their particular mission seemed apples.

LATE ADVERTISEMENTS.

[The following items arrived too late for insertion in the regular advertising space. Reading notices inserted in this column at 5c. per word.]

"Lemaire" (imported) sardines, ¼'s, are meeting with ready sale with the Eby, Blain Co., Limited.

D. Gunn, Bros. & Co. report quite an increase of receipts in 1-lb. prints and large rolls of good dairy butter.

Lucas, Steele & Bristol: "Circle" tea is packed in three grades. So is "Empire." "Hillwattee" brand is all red label.

Rutherford, Marshall & Co. report that large local and shipping orders enable them to give prompt returns for consignments in all lines.

Lucas, Steele & Bristol: The images Lucas, Steele & Bristol are distributing with their "Kiji," "Uriba" and "Circle" teas are quite a novelty.

D. Gunn, Bros. & Co. report the consignments of eggs and poultry larger than any previous season. However, the very large local and shipping trade enabled them to make prompt returns with good prices.

Frank Magor & Co.: "A thoroughly reliable article always takes with good people. Our traveler recently received repeat orders for Rae's olive oil, its quality having brought forth excellent recommendations from some of our best private houses."

EDMONTON ROUTE TO KLONDIKE.

A Calgary despatch says: "Another party of Klondikers, numbering ten, is in the city waiting for Monday's train to Edmonton. As the Edmonton route becomes more known its popularity increases. The police survey party, under Inspector Moodie, is making rapid headway. As soon as the snow falls they will kill their horses for dog meat and proceed by dog train. The grass along the route has been very plentiful this year and horses have no difficulty in finding sustenance for the journey. The American parties find they can outfit in every department cheaper here than in their native states. In some cases the initial cost is less in Calgary, in others the added freight makes it cheaper to purchase supplies here."

SITUATION WANTED.

WANTED—BY AN ENGLISHMAN WHO THOROUGHLY understands the grocery business, a situation as salesman or bookkeeper; active, industrious and not afraid of work; first-class references or testimonals; speaks Spanish. Address, E. B. P., THE CANADIAN GROCER, Toronto. (48)

THE QUEEN CITY OIL CO. LTD.
SAMUEL ROGERS, President, - TORONTO.
See that you get the genuine brands. Boston Coach Oil, Harness Oil, Sewing Machine, Bicycle, Lantern and Gun Oil, Hoof Ointment, Axle Grease, Paraffin Wax Candles, Electric Light and Granite Candles, Coach Candles, Christmas Candles, Plain and Decorated, Cordova Wax Candles. Enquire for prices.
Use PEERLESS OIL for Machinery.

GROCERS IN B. C.
buying JAMS, JELLIES, VINEGARS, PICKLES, PEELS or CANDIES, can have the best by getting
OKELL & MORRIS GOLD MEDAL BRANDS
Sold by every wholesale man in B. C.

RIVERSIDE CANNING WORKS
Wallaceburg, Ont.
Eagle Brand Tomatoes, Corn and Catsup
THE BEST IN THE MARKET.
No coloring in Tomatoes; no bleaching in Corn. All goods warranted pure and to possess natural flavor.
W. J. BADDER, P-op.

POTATOES AND APPLES
Wm. Hannah & Co.
TORONTO——and——MONTREAL
Board Trade Building. 14 St. Nicholas St.
We are always open to buy or sell car lots.
Write or Wire us for Prices.

Manitoba Produce and Commission Co.
WINNIPEG, MAN.
Wholesale Dealers
Butter, Eggs, Cheese, Poultry, Dried and Pickled Fish, and Fruit.

FOR SALE . .
BEANS, DRIED AND EVAPORATED APPLES
Apply JAS. R. SHIELDS & CO.,
Board of Trade Building, TORONTO.

FOR SALE . .
Grocery brokerage business. Calling on wholesale trade. Only $2,000 cash. Apply to "Broker,"
Care CANADIAN GROCER.

WANZER.

Improved Wanzer Lamp
Non-explosive, no chimney, best light, burns Canadian oil perfectly. Soon saves its cost in oil and chimneys. Liberal discounts to the Trade. Every Lamp tested.
WANZER LAMP & MFG CO
HAMILTON.

MANITOBA MARKETS.

WINNIPEG, Nov. 13, 1897.

THE snow has been falling steadily for hours, and there is small doubt that this time the beautiful has come to stay. The general feeling is that it is just as well to have snow now. The fall has been an exceptionally fine one. All classes of work are well advanced, and there is little to be gained by bare ground once it is frozen too hard to plough. Business is brisk, and steady payments are being promptly met, and a feeling of cheerful confidence prevails. Prices are good and are likely to be better, and this is encouraging. One of our leading wholesale grocers remarked this morning "It always makes a man feel good to buy in a rising market." The wheat market is almost unchanged. Deliveries are fully 50 per cent. less than last week, due, in some cases, to bad roads, but in others to the fact that prices are lower and farmers are preparing for winter. Cars are still very scarce and dealers much afraid that they will not get all their purchases delivered at Fort William before the navigation season closes. It is generally considered that 70 per cent. of the wheat is out of the farmers' hands.

The last steamer at Fort William brought 26 carloads of apples for Winnipeg dealers. This fruit is not altogether satisfactory, in fact, really first-class winter apples are not to be had this year from south or east, and the consumers may make up their minds to that. Of course the keeping qualities of the Ontario fruit have not yet been tested, but one peculiarity is very noticeable—a marked tendency to shrink in size as the middle of of the barrel is approached. There is comfort in this, however, as it shows that the end of the world is not yet, for according to Oliver Wendell Holmes there is no need of ordering Ascension robes until the apples are the same size all the way through the barrel. Some changes in price may be noted as of interest.

EVAPORATED AND DRIED FRUITS—The California market for apples has advanced ¼ of a cent, while offerings from Ontario are very limited. This looks as if evaporated stock was going to be still higher than at present. Price 10 to 10½c. per lb. Dried apples are still being offered in scant quantities and very few stocks are held here. Price 6 to 6½c. per lb. The indications are that the high price of evaporated and dried apples will increase the sale of apricots and prunes, both of which fruits are reasonable in price and of very fine quality. The Oregon prunes are turning out even better than expected, and it looks as if very shortly there would be no need to import any Bosnia prunes into this market. The two varieties shown are Italian and Hungarian, though it is on the Italian that the Oregon growers pride themselves particularly, and and they are certainly a most beautiful fruit and delicious to eat just as they are. Stewed prunes are going to mean something different for the future in boarding house bills of fare.

FRESH FRUIT—This market shows few changes for the week. Apples are: Canadian, $4.75 per bbl.; southern, $4.25. In addition to the varieties of southern apples, mentioned last week, one house has succeeded in securing a supply of Genotines, which look as if they would keep in good shape until March next. Oranges—Jamaicas still the only ones on the market of first-class quality, bbls., $13; cases, $6.50. Lemons are plentiful and good, $5.50 per case. Winter pears, fancy Washington, $2.25. Grapes — California Tokays, $3 per box. Small consignment of Emperor grapes at $3.50 per box. Bananas are a little more plentiful, price unchanged, $2.50 to $3, according to size and quality. Cranberries, Cape Cod, $9.50 per bbl.

NUTS—A few old Grenobles are in the city, and are very good quality, but new stock cannot arrive before 10th or 15th December. Canadian chestnuts are out of the market.

VEGETABLES—Potatoes are going up rapidly in price. The quality is good, but the supply is short. Price, 35 to 40c. per bushel for large quantities, and 45 to 50c. for small lots; onions, per cwt., $3.50.

FISH—This market is now well supplied. Finnan haddies have so far arrived by express, but owing to favorable weather future shipments will all come by fast freight. The quality has been fine. The price at present is 9 to 10½c., but it is expected that as soon as first freight shipment arrives it will go down to 7½ to 8c. in sympathy with the difference in carriage. Cod, pure, in 2-lb. bricks, 6½c. per lb.; whole fancy cod is 6c. per lb.; Beardsley's shredded, 90c. per doz. Digby chicks or scaled herrings, 17c. per box. Bloaters—No quantities have arrived, but they will come in with the first cars of finnan haddies, and will sell at about $1.25 per box. New Labrador herrings will not arrive for two weeks.

CURED MEATS—Market firm and prices unchanged. Hams are pleantiful and so is long clear, but breakfast bellies are decidedly short. Some lots are being brought in from the United States, but even from large packers the offerings are limited.

BUTTER—Dairy is pretty well cleared up. One commission house, supposed to be the largest holders, have order for two carloads to be shipped early in the week, and this will about exhaust the stock in town. It is expected, however, that fresh made rolls and tubs will soon be moving more freely. Price, 14 to 16c. per lb., for round lots of choice dairy. Creamery, very little held at present, supplies for British Columbia are now coming through from Ontario. It is understood that purchases have been made on a basis of 18½ to 19c. point of shipment.

CHEESE—This article is scarce and prices are maintained at 10½ to 11c. Though Ontario has offered here, no shipments have as yet come in and it is difficult to find if any have actually been purchased.

LARD—Pure, $1.80 for 20-lb. pails; composite, $1.50.

EGGS—Supply very limited. Dealers are paying 16c. for fresh Manitoba eggs delivered at Winnipeg. A number of carloads are being shipped from Ontario points to British Columbia, but the energetic character of our Manitoba winter will soon put a stop to that trade.

CEREALS—There is every indication that both oats and oatmeal will be higher. American goods are not yet in, though several carloads have been sold here.

COFFEES—Rios dull and weak; extra, 19c.; fancy do., 18½c.; choice do., 17c.; pure do., 16c.

THE DOMINION TRAVELERS.

THE Dominion Commercial Travelers' Association held their quarterly meeting at Montreal last Saturday, and the meeting was largely attended. The positions in the association's gift this year are more keenly sought for than usual, as there will be a contest for the offices of president and treasurer.

The Hon. J. D. Rolland and Max Murdoch are in the field for the presidency, while Fred. Birks and Thomas L. Paton are to have a friendly contest as to which is the fit and proper person to look after the association's bank account.

The elections by acclamation were: A. T. Le Sueur, vice-president; directors, Wm. Brewster, J. E. Wright, Gus Harris, J. L. Lauthier, and Geo. A. Mann, and auditors, Riddell and Common.

The poll for the election of officers will close on December 17 at 5 p.m., L. Lefebvre and G. A. Mann being the scrutineers.

The association will hold its annual meeting on December 18. It was decided to hold the annual dinner, the details of which were left to a special committee. There seems to be a feeling among the members that the annual dinner, which has so long been a feature, has outlived its usefulness, and this re-union, many think, will be the last.

ANOTHER DIVORCE

A WESTERN CUSTOMER WRITES US:

"It is our intention to **divorce** ourselves from all grades of Coffees other than the brands of **Chase & Sanborn.**"

Chase & Sanborn

BOSTON MONTREAL CHICAGO

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

CLEMES BROS. will have this week the first shipment of California navels, the earliest shipment of this fruit ever reaching Toronto.

In stock at Geo. Foster & Sons, California prunes of various grades.

The Davidson & Hay, Limited, are showing green Rio coffees at low figures.

McWilliam & Everist received this week 500 kegs of choice Almeria grapes.

T. Kinnear & Co. have a shipment of Grenoble and Marbot walnuts in stock.

Bradley's Yorkshire salt, in 2½-lb. and 14-lb. bags, is in stock with the Eby, Blain Co., Limited.

"Crown Derby" Ceylon tea in fancy 1-lb. caddies is offered by The Davidson & Hay, Limited.

"Fantasia Queen" olives, in 10, 16 and 27-oz. sizes, have been received by the Eby, Blain Co., Limited.

Domestic sardines, ¼'s, in tomato sauce, are among the recent arrivals with the Eby, Blain Co., Limited.

W. H. Gillard & Co. have a fine range of fruits, comprising Trenor's "Blue Eagle" and Arguimbau's fine off-stalk and selected Valencias, together with undoubted brands of figs, Sultanas, etc., and the trade will make no mistake in asking this firm for quotations.

Perkins, Ince & Co. have a specially large shipment of Malaga raisins, currants and nuts coming forward.

A choice line of Malaga loose muscatel raisins is being offered by Lucas, Steele & Bristol in 5-lb. boxes.

Choice evaporated apples can be procured from Lucas, Steele & Bristol. They also have dried apples for sale.

The Eby, Blain Co., Limited, state that "Sunnyside" tomato catsup, pints, is meeting with ready sale as a retailer at 15c.

The Eby, Blain Co., Limited, have a shipment of "North Star" salmon, choice cohoes, in store, which is selling rapidly.

Geo. Foster & Sons have another shipment of natural figs in taps on ss. Bellona just at hand. Special prices on large lots.

Geo. Foster & Sons are just in receipt of a large consignment of new season's Hysons, medium and high grades, bought before the advance.

North Shore cranberries and fresh water herring shipped from Midland, Ont., are moving freely with the Eby, Blain Co., Limited.

Geo. Foster & Sons report numerous repeat orders for their "Golden Leaf" Japans. Their quotations show extra value, being early bought teas.

The Davidson & Hay, Limited, have in store this week new Tarragona almonds, Grenoble and Marbot walnuts, ex s.s. Bellona.

W. H. Gillard & Co. are offering, they say, one of the finest ranges of Ceylon and Japan teas to be found in Canada, and at prices that should tempt buyers.

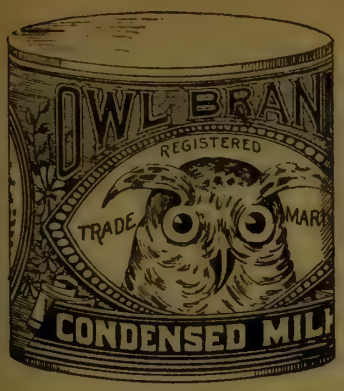
Some choice tea dust is held by Lucas, Steele & Bristol in bulk; also 1-lb. packets. They have "Kiji" and "Uriba" teas also in 1-lb., 4-lb., 5-lb. and 20-lb. packages.

"Vineyard," "Extra Club," and "Royal" Malaga clusters are magnificent fruit and away ahead of any clusters offered at the same figures. The Davidson & Hay, Limited.

The Eby, Blain Co., Limited, expect in a few days Rein's blue baskets, 1-lb. cartoons, and Batger's mixed preserved peel, cut ready for use in 1-lb. drums, which they have sold freely in advance of arrival.

"We have brought along with our Malaga shipment this year a few boxes of 'Empress' clusters, being the finest fruit obtainable and undoubtedly superior to any fruit heretofore imported into Canada," say The Davidson & Hay, Limited.

Some more new show cards have been sent out by the manufacturers of Keen's mustard and Oxford blue. Their Highland Lassie dipping the blue in a mountain stream, the Dusky Warrior's first idea of Civilization and a facsimilie of their London delivery wagon with four circus horses are among the best, and copies will be forwarded to all early applicants. Frank Magor & Co., 15 St. John street, Montreal.



It's a Sure Keeper

and will not become hard and insoluble. We have been making regular shipments to all parts of the world, and find that neither the HOT nor the COLD climate has any effect upon it.

If you are not at present handling it send us a trial order at once. It will not pay you to be without it.

Made only by

Canada Milk Condensing Co., Limited,
Antigonish, N. S.

The Club Coffee

Clubmen always want the best. That is how this Coffee gets its name. There are still a few towns unrepresented. Do you want a ***good thing ?*** Write

Ewing, Herron & Co.
Coffee and Spices
Montreal.

NEW GOODS

GRENOBLE WALNUTS
SHELLED WALNUTS
SOFT SHELL ALMONDS
SHELLED ALMONDS
LONDON LAYERS
IMPERIAL CABINETS
CHOICE CLUSTERS

GEORGE FOSTER & SONS
BRANTFORD, ONT.

Do you sell Sterling Pickles ?

If you do your customers get a thoroughly good pickle at a low price. . . . . .

ONIONS, CAULIFLOWER, CUCUMBERS, MIXED, CHOW.

All in neat bottles suitable for family trade. . . . .

Write for prices to

T. A. LYTLE & CO.
Vinegar Manufacturers, **TORONTO**

Valencia Shelled Almonds
Jordan " "
Malaga Muscatels
Malaga Blue Fruits

All grades now in store at lowest prices.

WARREN BROS. & CO.
TORONTO.

BUY

Ivory Bar Soap

THE BEST MADE

Extra Choice

Hams Bacon
Pure Lard
Mess Pork

PARK, BLACKWELL & CO. Limited
Pork and Beef Packers,
TORONTO

NEW GRENOBLE
WALNUTS
NOW IN STORE.

MALAGA ("Table")
RAISINS

A splendid assortment now arriving.

PERKINS, INCE & CO.
TORONTO.

The EIGHTEEN NINETY SEVEN FAVORITE

"Since upwards a **Quarter Century**, we have used your exquisite Coffee Blends and won't use any other."—Extract.

BUY THESE GOODS

Why? They will make you money. They are all trade winners. They don't require Premium to make them sell. Quality is their greatest advertisement. Their sales are increasing daily. What better could you want?

For sale by all leading Wholesale Grocers.

Manufactured by **THE ALPHA CHEMICAL CO., BERLIN, ONT.**

TRADE CHAT.

PICKERING, ONT., correspondent of The Whitby Chronicle. "Raspberries and roses have made their appearance hereabouts during the past fortnight. To be sure the crop is not very extensive, but the quality is good."

The merchants of Brandon, Man., report that their trade continues good and they look forward to its keeping up at least until after Christmas.

The stock of T. J. Nicholls, general merchant, Gorrie, was sold by auction to A. Dulmage, of Lakelet, for 67c. on the dollar. The stock was valued at $4.500.

The record of cars passed through the St. Clair tunnel during October indicates a good traffic. About 20,000 cars is a good average, but 22,763 went through during that month.

Mr. E. C. Henry is winding up his apple business at Tilsonburg for the season. Owing to the scarcity of the crop he has only shipped about 1,500 barrels, which is a mere fraction of the business done last year.

Campbell Bros., Rat Portage, are moving their grocery business over to the Clougher block. The premises they occupy at present on the corner of Second and Main streets are to be pulled down to make room for a new brick block.

W. A. Miner, St. Thomas, has disposed of his grocery business to J. Kingswood, and Mr. Kingswood has sold his grocery business to Mr. M. Hatch, who will conduct a butcher and grocery business in Kingswood's old stand.

Thamesville correspondent of The Chatham Banner: "Cards are out for two afternoon teas at H. E. Harrison's grocery on Monday and Tuesday, the 8th and 9th. Apples, fruits, India and Ceylon teas will be served. All ladies are invited."

The well-known firm of Hughes & Long, lumber dealers, Brandon, Man., will in future be known as Hughes, Long & Buchram. Mr. Buchram, a lumberman of Minnesota, has taken an interest in the business and becomes a partner in the firm.

The Morden, Man., correspondent of The Winnipeg Free Press: "Plowing is well advanced this fall. The past season, with the favorable price paid for wheat, has been a profitable one for farmers in general, and in consequence bank accounts have been increased, and existing encumbrances materially reduced."

Mr. E. H. Cowan, who keeps a grocery store at the corner of Richmond and Cheapside streets, London, was down town on business the other evening. Mrs. Cowan had occasion to go to the back yard. On her return she caught sight of an elderly man retreating through the store door. Hastening to the till Mrs. Cowan found that her purse, containing $52, had been opened and the money taken. The police are working on the case.

Mr. T. J. Scanlan, the well-known and justly popular young manager of McArthur's furniture store left this morning to embark in business for himself at Nelson, where he has a new building just completed, which he intends fitting up as a first-class grocery store. Mr. Scanlan has many friends in Kalso, who will wish him success in his new field. While deploring the loss to Kalso of a bright, energetic business man and a leader in social circles, we cannot but congratulate Nelson on her gain.—Kootenaian, Kaslo.

APPLES IN ILLINOIS.

Dealers who handle apples extensively are beginning to wake up to the fact that offerings of good sound stock, suitable for store trade, are comparatively light. There has been considerable inquiry, but the bulk of fruit is not up to the requirements of trade. Much of the stock from adjoining states is blighted and gnarly. Fine fruit is held at $2 to $2.50 per barrel, and this is generally regarded as a reasonable price in view of the fact that there is a shortage in the crop. —Chicago Grocer.

THE MAPLE.

(The Canadian National Tree.)

O maple, tall and slender,
Filled with the sun's rich wine,
Whether on open hillside
Or on the forest line,
You brim with your glad splendor,
The June-world's cup divine.

With warm light overflowing,
O strong and stately tree,
You spread your bounteous branches
To all glad airs that be.
O tree, of all trees growing
The dearest one to me.

All through the golden summer
Your leafy tents you spread,
When out by field and highway
The noon lies parched and red;
And out in the fields the cattle
Doze by the brook's dried bed.

When late in ripe September
Earth's fruits are gathered in,
And wealth of glowing plenty
O'erflows each brimming bin,
You with your flaming splendors
The autumn's triumphs win.

And when in bleak October
The frosty nuts do rain
And earth, more grave and sober,
Hath wrapped her pall again;
Through your great boughs the storm-wind
Goes roaring like the main.

O tree of mine own country,
I love your stately green;
Old memories of my childhood
Blow your warm leaves between,
And past your leafy radiance
Haunts each familiar scene.

Like you upon your hillside,
Filled with earth's golden glow,
Strong, towering proud to heaven
When happy June winds blow,
O tree, may my young country
In days to come outgrow.

Like you amid the forest
May she 'mid nations tower,
A Titan proud and mighty,
Filled with earth's gladdest dower,
While 'neath her widening branches
A people's hopes embower.

—Pall Mall Gazette.

The Cook—"Arrah, mum! Oi wish ye'd kape out av the kitchen entoirely!" The Mistress (faintly)—"I only wish to make a few biscuits for my husband's supper, Bridget—that's all." The Cook (bursting into tears)—"Oh! thot's all, is it? An' yishterday avening ye only wanted to 'make a few biscuits for me husban's supper;' an' Danny Brennan, the cop, got hold av wan av them boi mishtake an' ate ut; an' God only knows will he iver call here again ut all, ut all!"—Puck.

LIMITED PRICES AND CREDITS.

PRESIDENT G. WALDO-SMITH, of the Wholesale Grocers' Asssociation of New York and vicinity, recently submitted a report to his association in regard to limited prices and credits.

After outlining the work of the association during the year, the ninth in the history of the organization, the report continued in part as follows: "If the entire amount of cash rebates that has been secured from manufacturers whose goods we handle, and which has been secured solely and alone through the efforts of the association, is placed to its credit and only the annual dues charged against it, the balance to the credit of the association must be a very large one, and not only justifies the formation and continuance of the association, but would also justify far more interest in its work than has been manifested by most of our members.

"Of the many things that are needed to make the association as successful as it should be, I will only enumerate a few: It needs that every member should attend all of its meetings and participate in its deliberations; that everyone should be watchful over its interests and aid it in every way within their power; by watching his salesmen closely and seeing to it that limited prices are honestly maintained; by using his influence with manufacturers in endeavoring to procure better terms; by carefully investigating every alleged case of price-cutting on limited price goods, and by giving all the facts to the secretary in such cases, with names and dates. Complaints that come to the office nearly always close with something like the following, which is copied from a complaint recently received:

"'Please consider this thing confidential, and do not mention our name in connection with it; but call upon A.B.C. & Co., and let them understand that the jobber will not put up with such work. If they wish to continue the limited selling prices on sugars, they must immediately discontinue all such practices.'

"Of course, nothing can be done with such a complaint, and it is worse than useless for members to write them. Let us have the courage of our convictions, and be willing to lose a customer, if need be, sooner than return to the old practice of selling sugar for cost, or, in other words, of working for nothing and 'finding' ourselves. We all need to adopt the motto, 'The concern of one is the concern of all.' Remember that while cutting the price of staple goods may occasionally secure an order, no cut can be made that will not be immediately followed by all competitors, and thereafter the article must be placed on the list of goods that are handled at an entire loss of the cost of doing business.

THE PRICE-CUTTER MAKES THE MARKET.

"It is well known that the hundredth man, notwithstanding he may be a very small dealer, makes the price at which the ninety-nine must sell and that it is useless for the ninety-nine to attempt to obtain more for an article of uniform quality, quantity and cost than any competitor is willing to sell it for, unless he is protected by the manufacturer.

"Up to this time no better plan for maintaining a margin of profit on goods of the above class has ever been discovered than the one known as the rebate plan; and until some Columbus arises and discovers a better plan, our only hope of maintaining our business on a profitable basis must be found in some one of the various plans now in vogue. Whether the best plan for securing a rebate has been adopted as yet, I am not quite certain; but that a rebate in some form is absolutely necessary, in order that our business may be maintained on a profitable basis, I think no one will attempt to deny.

"The proportion of goods handled of fluctuating price and varying quality upon which a profit can always be obtained has become so small that the business cannot live on the profits which they alone afford. The interests of the manufacturer and the jobber are identical. The manufacturer needs the use of our plant to distribute his product, and we want to handle his goods —so long as it can be done at a profit, but not otherwise. To this end, I think, a meeting or convention should be held, where manufacturers and jobbers could meet together in a friendly way and discuss methods of handling goods that would be to the mutual advantage of both parties. The manufacturer certainly has a right to decide for himself whether he will distribute his product directly to the consumer or through the retailer only, or whether he will avail himself of the facilities offered by the plant of the jobber, but certainly if he does desire to avail himself of the facilities we have to offer, he should do so in a way and manner satisfactory to us.

"To show the power and efficacy of associated effort when properly directed, I will state that Mr. E. G. Leigh, president of the Southern Wholesale Grocers' Association, recently sent a circular letter to 548 jobbing houses in eleven southern states, all members of the association, asking them to agree to a certain plan for handling package coffee. Answers giving assent were received by return mail from 544, the other four not having been heard from at last advices.

EASE OF GETTING CREDIT.

"One of the great drawbacks to the prosperity of our business is the ease with which credit can be obtained. A case came to my knowledge recently in which a retail grocer, who never carried more than $400 worth of stock and never claimed to have more than that amount of capital, turned over his entire store to secure one creditor, and, subsequently, six judgments were placed on record against him, amounting to some $1,200. This was an entirely needless loss to the trade, and could have been prevented by reasonable care. The habit of demanding a statement over the signature of customers asking for credit is rapidly coming into vogue, and I trust it will not be long before the practice will be universal. If we could agree together not to open an account until the applicant for credit had filed a written statement over his own signature, it would put a stop to one of the principal sources of loss that we have to contend with."

EXPORTS OF FLOUR.

Owing to the active export grain movement nearly all ocean room out of Montreal has been taken by Toronto exporters, and large quantities of grain are now being sent forward for export via Portland, Me., and St. John, N.B., over 500,000 bushels, it is said, having been engaged. A large business in Ontario flour is being done by millers both to Great Britain and Newfoundland. Ontario millers have a special advantage in export trade, as they are buying their fall wheat at about eleven cents per bushel cheaper than it is selling in Toledo and Detroit, and seventeen to eighteen cents cheaper under the price of Manitoba wheat at Goderich and Owen Sound, and are, therefore, able to sell at forty to fifty cents per barrel less than Americans can lay down the same grades in Newfoundland. It is said that Ontario millers have exported four times as much spring wheat flour as they did last year. The total grain exports this season to the close of last month from Montreal were 23,476,904 bushels as compared with 15,693,784 bushels for the year previous.

The trade should pay special attention to Laporte, Martin & Cie.'s advertisement of canned goods. It may prove profitable.

"Our low prices for raisins, Malagas, Valencias, California, etc., have drawn heavy orders," write Laporte, Martin & Cie. "We have a few lines which we can still give at old prices."

WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

WE ARE ON TIME

These Goods are in Stock.

GRENOBLE WALNUTS ..

Although prices have advanced in France, we offer you at our first quotations, pure Mayette Grenoble Walnuts. We bought early and have them in stock. **We can fill your order at once.**

We have also a small shipment of Shelled Walnuts, 55-lb. boxes. **Order early.**

ALMONDS ..

S.S. Tarragonas, 110-lb. bags.
"Bull" brand, Valencia Shelled, 28-lb. boxes.

RAISINS .. ..

Sultanas---Choice, Fancy and Selected.
Valencias---We have the best brands, Trenor, Arguimbau, Gomez, Pedereya. Off-Stalk, Fine Off-Stalk, Selected and Layers.
Malagas---Campuzano, Bull, Tiger, Lion and Elephant Brands, boxes and quarter boxes.

FIGS .. .. ..

Fine Layer, in 11-lb. boxes.
Choice, in 14-oz. boxes. Natural, in 30-lb. boxes.

PEELS .. ..

Batger's 1-lb. assorted, 6 dozen in a case.
York--Lemon, Orange and Citron in 7-lb. boxes

PRUNES .. .. Pinard's, 27½ boxes, 40's, 50's, 60's.
The finest imported, same quality as put up in bottles.

- TO ARRIVE SHORTLY -

FRUIT .. .. .. The California luscious fruits from Griffin & Skelly.

Raisins, 50-lb. boxes, 3 and 4 crowns. Apricots, 25-lb. boxes, Choice Royal.
Prunes, 25-lb. boxes, 50 to 60 to the lb. Peaches, 25-lb. boxes, Choice.
Prunes, 25-lb. boxes, 80 to 90 to the lb. Pears, 25-lb. boxes, Choice.
250 boxes Dufour Prunes, 100's, 50-lb. boxes.
250 boxes Dufour Prunes, 100's, 25-lb. boxes.

PICKLES .. From Williams Bros. & Charbonneau of Detroit. Do not forget to order your supply of these fine goods before the cold weather comes to stay.

We have: Sweet and Sour Pickles, Fancy Mixed and Gerkins, etc.
Mrs. Jones Baked Beans, 1, 2 and 3-lb. Mustard in 1-lb. glass.
Mrs. Jones Catsup, pints and half-pints. Mince Meat in 2-lb. tins.

Try them, they will tickle your palate and please you. **NO FINER GOODS OFFERED.**

COME TO US--- Our stocks are large and well-assorted, our prices are low and **---WE SHIP QUICK**

L. Chaput, Fils & Cie.

MONTREAL.

TRANSPORTATION OF TROUT IN ICE WATER.

WATER that retains oxygen supports the life of the trout, writes S. E. Land in Fishing Gazette. The transportation of trout in water at a temperature of 34 degrees has met with marked success, and is now beyond an experiment. The old notion, for want of experience, of trying to keep water in fish cans at a temperature between 40 and 50 degrees while fry were in transit, is exploded. The colder the water is kept the fewer the respirations per minute of trout and the less the quantity of oxygen exhausted from the water. If trout fry or adult fish are kept 24 hours from food before they are placed in cans for shipment, they will travel in ice water for many days and nights without loss, and do not require the care of an attendant to aerate or change the water. By the use of the square-cornered refrigerator fish can, I have successfully transported many million trout fry and many thousand adult trout during the past five years, and at all times have found that the loss in transportation was caused only when the temperature of water was above 40 degrees in the cans during the shipment, which was the result of my not being able to get ice on long journeys. My plan has been to first prepare my fish by keeping them from food at least twenty-four hours before shipment, so their droppings will not contaminate the water in cans, so it will not be necessary to change water on the trip; then my next plan was to build cans with ice chest in lid, with perforated lid slide, so dripping ice water would aerate the water containing the fry, and cans were made with four corners so the water would splash while can was in motion and oxygen would be produced in the water as fast as the fish would consume it; then I found that so long as ice was kept it the ice chest in the lid the water in the can would at all times remain at a temperature below 40 degrees, no matter how warm the air in car or wagon shipments. By transporting trout in these cans—in cold water—it is not necessary to change the water on a journey, and the loss is not 1 per cent. This is an advance made in trout culture, and a long-felt want has been supplied for those who are in line with the practical methods of the art. The man who continues to use the old milk can to transport his fry, with a loss of at least 50 per cent. on each shipment, is now considered a back number, and both himself and his can should be relegated to the rear and those whom he represents should further prevent him from wasting public money. The fact is, a galvanized iron milk can with a lump of ice on top or put into the water with the fry answers the purpose of shipping trout so long as the ice lasts, but when the ice is exhausted and the temperature rises suffocation of the trout fry eventually ensues. It is, then, evident that an even temperature must be maintained in the water with the trout, or loss is the result. We know that the best results are obtained by packing the ova of the trout in ice and moss packing for long journeys, and we know that the trout and the salmon deposit their eggs in water under the ice in their natural habitat; the eggs incubate, the fry mature and become adult fish. When we know this to be a fact, it is the height of folly to think for a moment that trout cannot be transported in ice water, or that they must be shipped in water at the same temperature at which they have been reared.

ADDRESSING CUSTOMERS.

Have you ever tried to cure your clerks of the habit of calling your feminine customers "Lady," "Mrs. Lady," etc. If not, you should begin at once, and hit upon a uniform method of addressing them, instead of resorting to "Hi, say," "Missis" and "Ma'am," etc. The other day I happened in a store where one of the clerks had evidently been giving this subject some consideration, and he was getting on gloriously by the use of the word "Madam." But there is no rose without a thorn. Among the customers in the store that day was a colored girl, and, as she was not looking in the direction of the clerk as he finished tying up the package, he said: "Madam, here is your package." She at once gave him an angry look and said with marked severity: "Who's yer callin' madam? Watcher mean by insultin' me? I'd have you know I'm a lady, I am." With which she hustled indignantly to the street.

This is surely a case where ignorance was bliss; but try and get your boys to use the word "Madam," since it is never out of place and applicable to all situations. Then there need be no fear of calling an unmarried woman "Missis," or a a married woman "Miss;" and, furthermore, your feminine trade will feel honored.

"PLUGGING OUT."

The Louisville Times seems to have found a relative of the city girl who thought it must be cold work harvesting the winter wheat.

The young woman of whom The Times has heard belongs in the west, and was lately talking with a Kentuckian about tobacco and tobacco raising.

"I should like very much to see a tobacco-field," she said, "especially when it is just plugging out."

NEW LOW RECORD FOR COFFEE.

THE temporary upward movement shown at the close of last week in the local coffee market was succeeded Monday by a sharp decline, prices of nearly all options on the Coffee Exchange showing a falling off of 30 to 40 points from Saturday's closing figures. The new low record of 5.15c. established on the Exchange on Oct. 28 was further lowered by 40 points, the November delivery being offered yesterday at 4.75c. with 4.60c. bid, no sales for that option however being made. The quotations for the November option a year ago yesterday were 10.20c. bid and 10.25c. asked, which indicates the downward movement in prices on the current crop.

Yesterday's decline was mainly attributed to advices of heavy receipts at Rio and Santos, an estimate of a large Santos crop next season, and to heavy selling for both home and foreign account.

Hermann Sielcken, of W. H. Crossman & Bro., when questioned in reference to yesterday's decline, said: "The quotation for the spot months is not a criterion for previous values. When in November, 1882, the spot quotation was as low as 5.35c. the standard exchange difference between No. 7 and No. 4 was but 160 points, as against 250 points to-day. The price of No. 7 coffee was as low as 5½c., while it is to-day 6½c. When records of prices are looked up one should also look up the records of supplies, which to-day are nearly 1,000,000 bags ahead of all previous records with invisible supplies correspondingly large. If Brazil was selling coffee on a gold basis as it is sold in the United States and in Europe, it would be fair to presume that there was not much room for a further decline; but Brazil is selling on a depreciated currency basis and that depreciated currency has the same value as it has always had for paying debts in Brazil; interest and mortgages of planters and railway freights. The Brazil planter is therefore still receiving a price which is remunerative to him, and so long as this continues and the prospects of supplies are on the increase it is difficult to tell how much lower Brazil may sell. The first estimate on the next crop was received to-day from Holworthy & Ellis, naming 6½ million bags for Santos alone, which, it is needless to say, is extremely large. The growing crop is not yet out of danger, although so far everything points to another large yield. If such is the case coffee will undergo the same experience which this country is acquainted with in the case of corn and cotton, and will not stop declining until it is selling below the cost of production."—New York Journal of Commerce, Nov. 10.

Laporte, Martin & Cie. have now in store their winter stock of wines, sherries, ports, etc., which, we are told, is very complete. Qualities to suit all tastes. Prices as usual are right.

China and Japan Teas are dismissed in disgrace. Weighed and found wanting, in quality, purity, cleanliness and healthfulness. **Ceylon and India Teas** only are reliable. If you haven't tried them, **do so.**

FOUND AT LAST

THE . . .

"PRAESERVO"

CASE

A Perfect Cabinet for

RAISINS
PRUNES
CURRANTS
EVAPORATED FRUITS
Etc., Etc.

No shrinkage
No drying up
No loss in weight

Fruit kept Moist and Fresh always.

Height, 76 in.; width, 41 in.; depth, 28 in.

Write us for Descriptive Catalogue.

ARTHUR P. TIPPET & CO., MONTREAL

CANNING SALMON IN BRITISH COLUMBIA.

THE salmon canning industry is an important source of revenue for the inhabitants of British Columbia. The product of the rivers stands with the products of the forests and the mines as one of the three great staple industries of the Pacific Coast. The Vancouver World recently gave the following interesting account of the growth of this important business :

To Messrs. Turner and Beeton is given the title of pioneers of the salmon canning industry. Their first venture was on the Skeena, where they established the Inverness cannery in 1875. Charles Windsor, one of the old-time canners, says that a small cannery was operated at Browsville in 1872, and moved to New Westminster in 1873. On the Fraser two canneries were established in 1876, one by Alex. Ewen, who is still to the front as hale and hearty as ever on Lion Island, and the other, the Fraser River Cannery, on Dease Island, by the British Columbia Canning Co., of London, Eng.

In 1877 M. M. English, who was an American, despite his name, established the Phœnix cannery on Lulu Island. He passed away but recently, respected for his many good qualities, and admired for his enterprise. In 1878 P. Birrell, B. Douglas and H. Elliott started what is now commonly called the Birrell cannery, and in the same year R. P. Rithet and J. Laidlaw started the Delta. In 1879 A. Ewen, D. J. Munn, D. S. Hennessy and George Alexander started the Bon Accord. There has been a steady increase ever since, and at present there are some thirty-four firms engaged in canning salmon on the Fraser River, and twenty-two firms operate salmon-packing plants on other rivers of the province. When it is taken into account that a single company or canner often owns several factories, it will be readily seen that the industry brings returns to many different interests.

The process of canning the fish is very interesting. The receiving floor is made of asphalt, as is also that under the cutting and washing departments, which, being waterproof, cannot absorb any of the blood or the juices from the discarded offal, and as it is kept continually washed down, there is absolutely no possibility of the production of noxious odors. The fish are passed first from the receiving floor to the guillotines, which keep steadily at work decapitating. The fish then pass on to have their fins and scales removed, being kept all the time in running water. After being relieved of fins and scales the fish pass on to a revolving paddle-wheel, which carries them to a series of knives, which cut them into lengths to fit the cans. They then go into cans which pass through the automatic can-wiper, in which a jet of steam and a corrugated rubber roller combine to remove any particles of fish which may have adhered to the outside. Through the wiper they continue on an endless belt past operatives, who put a small square of tin on top of each can. This is to prevent the fish from filling up the blow-hole when the cans are tested later on. The tops are put on the cans by hand as they pass along, and then they go through a crimping machine, and then through a soldering machine. After the soldering, the hole in the top is filled up. The cans are then tested to see if they are air-tight. They then go into the retorts, where they are submitted to 256 degrees of steam heat for forty-five minutes. When taken out, the tops are again pierced and those that do not blow off steam are set aside as being leaky. These holes are then soldered up and the cans set aside to cool. When cool, they are ready to be lacquered, labelled and put on the grocers' shelves.

Going to Retire?
Want to Sell Out?

If so, say so in THE CANADIAN GROCER. It reaches the most likely buyers. Two cents a word each insertion.

DEWAR'S FAMOUS SCOTCH

can be had from

Geo. J. Foy
R. H. Howard & Co.
Perkins, Ince & Co.
Adams & Burns

and all ... first-class houses.

FANCY ✦✦ **MOUNT ROYAL MILLS**

INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACÉ

D. W. ROSS CO.
Agents

RICES

Ashamed of Canada?

No doubt you are proud of Canada, its resources, its climate, its able men. If so, why do you sell imported goods when you can get as good that are made in Canada?

WHITE MOSS COCOANUT

is equal to any that was ever manufactured by any man in any country. You make your living in Canada. **Patronize its industries.** Ask your jobber or write us for samples. . . . .

Canadian Cocoanut Co.
MONTREAL

ENAMELLED MEASURES

In ½ pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.

GOVERNMENT STAMPED

Superior to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode . . . .

The McCLARY MFG. CO.

LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT

We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples. . . . . .

VERRET, STEWART & CO., Montreal - Quebec.

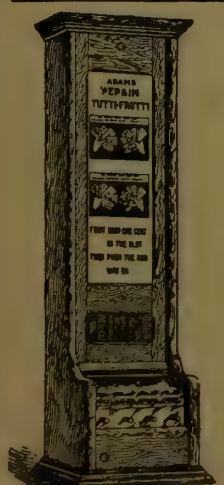
We sell no Brooms or Brushes at retail—they can only be purchased through the Trade.

Why can't you build up a nice little business on our Brooms and Brushes, making quality the corner stone for a future, permanent, Broom and Brush Trade?

Write us about it.

Chas. Boeckh & Sons
Mfrs. **Toronto, Ont.**

Only Through The Trade.



AN AUTOMATIC SELLING MACHINE . . .

To sell——

Adams' Tutti Frutti

For full particulars, apply . . .

Globe Automatic Selling Co.

13 Jarvis Street, - TORONTO, ONT.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

W. L. KEMPFFER, New Carlisle, Que., has been appointed curator of G. W. H. McKenzie, general merchant, New Richmond, Que.

W. H. Stimpson, grocer, Halifax, has assigned.

Jos. Lachance, grocer, Que., is offering 25c. on the dollar.

Jos. Hamel & Co., grocers, Pont Rouge, Que., have assigned.

McLachlan & McFerlane, merchants, Hall Siding, B.C., have assigned.

J. A. Francis, general merchant, Essex, Ont., is endeavoring to compromise.

The stock of E. Brosseau & Co., tobacconists, Quebec, has been sold for rent.

A. L. Stackhouse, general merchant, Masson, Que., has made an abandonment.

Hercule Chene, general merchant, Cheneville, has assigned to Lamarche & Benoit.

Louis Guay, general merchant, Malbaie, Que., has compromised at 60c. on the dollar.

A meeting to appoint a curator for Naz. Lachance, grocer, Que., has been called for the 19th inst.

Kent & Turcotte have been appointed curators of Dufresne & Mongenais, grocers and liquor dealers, Montreal.

O. Bush, M.P.P., cheese manufacturer, Kemptville, Ont., has declared a first and final dividend of 2¼c. on the dollar.

C. & G. J. Wilson, general merchants, Cumberland and Masson, Ont., have assigned to A. P. Muchmore, with liabilities amounting to about $45,000; the assets are about the same figure.

G. A. Marion, general merchant, Rockland, Ont., has assigned to James Piper, and a meeting of his creditors will be held in London on the 22nd inst.

PARTNERSHIPS FORMED AND DISSOLVED.

The Dominion Chicory Co., Montreal, has dissolved.

N. Chouinard & Co., grocers, Quebec, have registered dissolution.

Lovitt & Lovitt, wholesale grocers, Yarmouth, N.S., have dissolved.

H. J. Starforth, restaurant keeper, Golden, B.C., has admitted T. S. Bligh.

Theophile and Cyrille Notebaret have registered as proprietors of the Dominion Chicory Co., Dorval, Que.

Abraham J. Bloomfield and David Bloomfield have registered as proprietors of the Eureka Cigar Co., Montreal.

SALES MADE AND PENDING.

John McCormick, baker, Woodstock, has sold out to W. W. Fallis.

The stock of the estate of Munro & Kitley, general merchants, New Dundee, Ont., is advertised to be sold by auction on the 24th inst.

Jane Deshane, baker, Port Perry, Ont., has sold out to Charles Pearn.

James Foster, baker, Gladstone, Man., has sold out to R. Williscroft.

Fred. G. Palfrey, general merchant, Bridgetown, N.S., has sold out.

Isaac Kingswood has bought out W. A. Miner, grocer, St. Thomas, Ont.

G. M. Dalglish, grocer, Ottawa, has sold his stock at 61¼c. on the dollar.

Theo. Desroches, grocer, Montreal, has sold his stock at 55c. on the dollar.

M. B. Hatch, grocer, has bought out Isaac Kingswood, grocer, St. Thomas, Ont.

The assets of Cusson & Leduc, tobacconists, Montreal, are to be sold on the 19th inst.

Charles Street, flour and feed merchant, Carberry, Man., has sold out to T. H. Logan.

The stock belonging to the estate of T. J. Nicholls, general merchant, Gorrie, Ont., has been sold.

The stock belonging to the estate of Donald Sutherland, Hamilton, is advertised to be sold by auction on the 19th inst.

CHANGES.

Edward Carroll, has commenced business as grocer in Montreal.

Geo. H. Jones, jr., is starting business as a grocer in Asbestos, Que.

Charles C. Brown has opened out in business as grocer in Wolfville, N.S.

Fader, Hall & Co. have commenced business as victuallers in Halifax.

Margaret McMillan has gone out of business as cigar dealer in Wellington, B.C.

Robert McMillan has gone out of business as confectioner in Wellington, B.C.

S. Roach, baker and grocer, Dungannon, Ont., has been succeeded by W. Jackman.

F. W. Alexander, general merchant, Mascouche Rapids, Que., has sold out to Joseph Alexander, and has commenced business as grocer in Montreal.

T. L. Willis, general merchant, Malvern, Ont., has been succeeded by Harvey Willis.

Crawford & Deeves, grocers, etc., Brampton, Ont., have been succeeded by Deeves & Co.

F. E. Campbell, general merchant, Scotland, Ont., has been succeeded by I. L. Henry.

Gilbert E. Carters has commenced business as general merchant in Rosthern, N.W.T.

Lizzie Powers, dealer in groceries, etc., Markham, Ont., has been succeeded by E. H. Crosby.

F. S. Manning & Co. have commenced business as general merchants in Winchester, Ont.

Wm. Morrow, grocer and confectioner, Dungannon, Ont., has been succeeded by George Strothers.

Hessian & Divine (estate of), fruit dealers, etc., Halifax, have been succeeded by Gastonguay Bros.

Marie Louise Frechette has registered as proprietress of the firm, Augustin Paradis, grocer, Etchemin, Ont.

T. F. Burke, grocer, Weymouth, N.S., has registered consent for his wife, Eliza A., to do business in her own name.

G. W. Ray, general merchant and lumber dealer, Newdale, Man., has added to his business a furniture and undertaking department.

CORN PACK IN MAINE.

Concerning the Maine corn pack, The Portland Argus says: "The packing of sweet corn in this state ceased some two weeks ago, but shipping has been going on steadily ever since. It will take some little time yet before it is delivered, although nearly the whole pack is sold, and at prices on the average better than for years. A careful review and comparison gives as a fair estimate that the pack was between 400,000 and 450,000 cases. One season the packing rose to 700,000 cases, but 500,000 is about a fair average."

DO YOU WISH to serve your customers with a strictly first-class

TOMATO SOUP? 3's Handsomely labelled. Retail 25c.

If so, ask your WHOLESALE HOUSE for Clark's

GILT EDGE

PURE JAMS AND JELLIES

Put up in glass pots, 5-lb. tin pails, 7, 14 and 30-lb. pails. We have a very fine lot of Pure Plum Jam that we can sell cheap. Write us for quotations.

THOS. UPTON & CO.
HAMILTON, ONT.

Good Advertising

For Wide Awake Retailers

By F. James Gibson.

Our "Good Advertising" department is to help our subscribers to do better advertising. The gentleman whom we have selected as its conductor is well known as one of the foremost advertising specialists of the day. Any of our readers who desire the benefit of Mr. Gibson's criticisms on advertisements or advertising methods, or his advice on any advertising subject, can have it or both entirely free of charge by writing to him in care of this journal.

If correspondents so desire, fictitious names or initials may be used for publication. But all requests should be accompanied by the subscriber's name.

ONE of the most difficult things for the amateur advertisement writer to attain is the ability to write naturally. The thing to do is to write just as one talks—that is, if one knows how to talk. I have frequently observed that many men who are good salesmen are poor advertisement writers. Not long ago I stood alongside a salesman in a big New York retail store. I had noticed previously that he was a bright, intelligent young man and I knew that he had made somewhat of a mark as a salesman. On the occasion referred to, I observed that as the people came along he had a winning and otherwise attractive manner. I also noticed that he used plain, common, Anglo-Saxon words and that no attempt was made to be "high-falutin." His words came out easily and convincingly. In very many instances he effected sales. In fact, he was doing well. It occurred to me that he would be a good man to ask about the advertising of his goods. I found that he had some good ideas on the subject and finally I asked him to write up a short ad. dealing with his department. The next day he handed me what he had written. I found, however, instead of writing as he talked, that he had done just the opposite. Instead of using the plain, convincing, every-day language that characterized him as a salesman, he had attempted to use long and unusual words. The whole effect was one of "toploftyness" and bombast. The root of his failure lay in the fact that he lost his naturalness as soon as he took his pen in hand. This is the fault of half or more of the advertisements put out to-day by men of real business ability—men who are perhaps equal to anyone as salesmen and otherwise. But because they try to do something more impressive than usual they make a failure of it. The failure comes because they are not natural—because they do not write as they talk. Of course, there may be the highest art in being natural, as in the case of an actor. But it certainly requires no art in being one's natural self. A man meets a friend in the street and says: "By the way, Smith, I have just opened out a stock of dry goods down in the Thompson block. Give me a call when you want anything in my line. I'll be glad to see you." This is all right. But set that man to write an ad. about his new store. The chances are that he will get off something like this: "John Jones begs to notify his friends and the public generally that he has opened out a stock of staple and fancy dry goods in the Thompson block, where he will be pleased to be favored with a call from intending purchasers." In the one case Mr. Jones is easy and natural. In the other he gets up on stilts and loses his effectiveness.

When you write an ad. write as you talk.

* * *

Catch phrases and expressions are great helps to advertising. A phrase or an expression that slips smoothly off the tongue, that's easily remembered and that is really suitable, is worth many dollars to an advertising man who knows how to use it. Which of us is not familiar with the "grateful-comforting" of Epps's cocoa, or the "best and goes farthest" of Van Houten's cocoa? "Children cry for Pitcher's Castoria" has probably sold many thousands of dollars worth of Castoria. "You push the button, we do the rest," has been adopted into general use by the English-speaking world. It has come to mean a great deal more than its original application to kodaks. But whenever it is mentioned one naturally thinks of kodaks. Who can measure the value of such advertising as this. Hundreds of thousands of dollars worth of ordinary advertising wouldn't begin to compare with it in real value. A big department store, opened not long ago in New York, electrified the city by putting up sign boards all over the place reading, "Meet me at the Fountain," referring to the big fountain playing in the rotunda of the store. This phrase was also run, and is still being run, at the head of all the firm's ads. So extensively was it used by the firm in question that before three months had elapsed it was the talk of the town. It was copied and parodied by hosts of imitators. It was incorporated in topical songs in the theatres and music halls. It was in almost everyone's mouth. The firm's advertising man who invented the expression more than earned his year's salary (a big salary too) when he hit upon it. Another big New York house has made a great hit with "It pays to buy at Vantine's." A leading Boston dry goods store uses very successfully the expression "The busiest store on Boston's busiest street." Cases of successful advertising catch phrases could be multiplied indefinitely, but enough has been said to show their great value from an advertising standpoint. Let it not be supposed, however, that it is an easy thing to conjure up a really first-class advertising catch phrase. But with enough patience and diligence the ordinary advertiser can probably invent one more or less suitable. But having once found a good one, let him use it for all it is worth.

* * *

One of the snags that beset the feet of the unwary retail advertiser is the entering into contracts with publishers of papers. Many an advertiser finds that he has bound himself down to use a certain space in each issue of a paper. This compels him to use the exact space every time he advertises. Often it happens that he does not really need so much space. Sometimes it occurs he needs more space than his alotted amount. The result is that part of the time his advertisements have a crowded-up appearance and part of the time the printer is compelled to fill the space with big type. It is always best to resist making any contract at all. Say to the publisher that you are anxious to use all the space that you possibly can. Tell him that if he names you his lowest rate you will probably use more than any space you would contract for any way, but that the exact space you will use will depend on conditions wh you can't forecast. But if a contract must be made let it b

contract to use so many lines or inches as the case may be, within, say, one year. Another good arrangement and a fair one all around is to pay the publisher his regular rate and get a discount or rebate at the end of, say, each month or each three months. This discount, of course, would be graduated according to the amount of space used.

* * *

I am asked to say what I think of these two advertisements of Ramsay & Morlock's. I am also requested to handle them "without gloves." There can be no question as to which is the better ad. of the two. In fact the flannelette ad. is a good one while the dress goods ad. is a poor one. The reason why the flannelette ad. is good is because it gives plenty of specific information about the goods offered for sale. It is also a good ad. because the language is modest and there is no attempt to be smart or funny. It is just a plain and unvarnished business statement. It is convincing and interesting because of these things. The dress goods advertisement is much better, of course, than the average country merchant's ad. When I say that it is poor, I mean that it is poor as compared with the other. This ad. appears to me to be an instance of the common practice of trying to fill up a certain space in the paper. There seems to be no good reason why one-half the space occupied would not be enough and to spare. In other words, this ad. costs fully twice as much as it ought to. The head line "Dress Lengths," is not nearly so catchy as "Trade Winners" is. Besides this, not enough information is given. We are not told what kind of dress goods are for sale, what the colors are, what the patterns are like nor what the prices are between 50c. and $1.50 a yard. Both the ads. would be better without the ornaments. In fact, the plainer an ad. is set up the better it is as an ad. I think that Messrs. Ramsay & Morlock would do well to always use the same font of type in setting up their ads. This is especially desirable in the setting up of the firm name. Two different styles of gothic type are used for their firm name in the two ads. If they always used one particular kind of type for this purpose it would be better. A good plan for them would be to get an artist to draw their name in plain and distinct letters with the addition of the words "cash and one price" and the address. From this a plate could be made and duplicates sent to the various newspapers used by the firm for advertising purposes. The design could also be used on the firm's stationery and circulars. By-and-bye the public would become familiar with it. In this sense it would really be a trade mark and a valuable one. I notice that in these two advertisements the name of the town does not appear. In the case of country papers where so large a proportion of the circulation is outside of the places of publication it is probably better always to add the name of the town to all advertisements.

* * *

I have three advertisements of J. A. Hunter, also of Durham, Ont., which I am asked to criticise. I have only room to reproduce the two smaller of them. The head line, "A suit to

TRADE WINNERS

Are what our Flanneletts are proving these days. They were bought right and when you examine the quality and the prices you will agree with us that the selling price is at the lowest notch. For your benefit (and ours too) we quote the following prices.

10 pieces Fancy Stripe Flannelette 30 inch wide, regularly worth 7c for — 5c yd.
5 pieces Dark Stripe Flannelettes 32 inch wide, regularly worth 10c for — 7c yd.
10 pieces Heavy Dark Flannelettes, Double and Twited, regularly worth 15c for — 12½c yd.
8 pieces Dark Flannelette Wrapper Cloths, same on both sides, special at — 15c yd

MILLINERY DEPARTMENT
Re-opened this week with
Miss Farrer in charge.

Ramsay & Morlock
CASH and ONE PRICE
Calder's Block : Lower Town

DRESS LENGTHS

Just received
Twenty Five
Dress Lengths in prices ranging from 50c to $1.50 a yard in exclusive patterns.

RAMSAY & MORLOCK,
CASH and ONE PRICE
Calder's Block : Lower Town

A Suit To Order
$8.00, not much is it, the best of linings though.

Ready made Suits.
Tuesday next will see a heap of them leave this store Our Suits that were worth $6.00, go again at $3.89. Our Stock of Men's and Youths' Suits was as large as now. Boys' 3 piece Dark Tweed Suits, worth $4.50 for $2.99.
Children's 3 piece Dark Tweed Suits, worth $4.00 for $2.75.
Bicycle Suits, Caps, Hose, Sweaters, etc., etc.—
Finest Corn Starch, 4 lbs for 25c.
Best Ginger Snaps, 4 lbs for 25c.
Everything in Hardware at low prices.
Paints, Oils, etc.
Curtain Poles, complete, 25c each.
Table and School Desk Bells, handsomely mounted, regular 35c, Tuesday 12½c each.
Prints, usually 10c at 7½c a yd.
Flannelettes at 5c yd.
Remnants of Cotton, very heavy quality, usually 10c yd, in lengths of 5 to 8 yds. Take one while they last at 7½c a yd.
Fishing Tackle. Lines from 3½c up Hooks 3c doz up. Bamboo Fishing Poles.

BICYCLE LIVERY NOW RUNNING
Bicycles to rent by the Hour, Day or week. Our wheels are all bran new and include Cleveland and Cresents. Telephone No. 12. Repairs for Bicycles always in stock. Bicycle repairing (up stairs.)

Try a ½ lb Lead Packet of "Kolona Ceylon Tea." Positively the most delicious in the world. It costs less than other Teas,—worth 50c, ½ lb any day at 14c. Put this on your list.

Clevelands BICYCLES
LEADER OF THE HONEST HIGH GRADES

J. A. HUNTER
Dep't Store,
Upper Town, Durham.

Klondike
isn't in it with the endless list of bargains at
J. A. HUNTER'S

A Special business trip to Toronto last week has enabled us to offer the following bargains while they last:

310 yds extra heavy all-wool Tweeds, good patterns, reg 50c at 29c yd.
100 yds Heavy Union Grey Flannel, reg 15c at 9c yd.
8 pieces Fancy Dress Goods, double fold, reg 25c at 20c yd.
120 pr Extra Wool Socks, reg 25c pr, 2 prs for 30c.
50 men's unlaundried shirts (white) reg 60c at 37c each, when laundried are worth a dollar.
1000 Two Hundred Page Scribblers, 2c each or 3 for 5c.
400 yds Heavy Cottonade, reg 25c yd for 20c yd. This is a line worth seeing.
60 men's Heavy Grey Check Suits, worth $7.00, while they last at $6.00.
10 men's Suits odd colors, your choice at $3.25, some were sold as high as $8.00.
5 pieces Fancy Stripe Denims for Shirting at 15c a yd.
5 doz Weighty Shirts and Drawers go from the old price 40c down to a clearing price of 25c each

Buy a quart of Alligator Harness Oil for 20c. It will save you $ $ in harness.

DRINK ONLY **Kolona Ceylon Tea.**

J. A. HUNTER,
Dept. Store, Upper Town.

Merchants should sell popular goods; goods that their customers know all about; goods that their clerks don't have to spend precious time talking up.

THAT IS WHAT

Enameline

The Modern STOVE POLISH.

is. Hundreds of thousands of Dollars are being expended yearly to educate the public in regard to Enameline. It sells on sight. It puts dollars into the pockets of dealers who handle it.

order," indicates that the first part of the first of these two ads. is about clothing. The two cuts would seem to indicate quite a different line of goods. This is a deplorable lack of harmony. The lower section is much better, as the cut is in harmony with the head line. What this ad. really needs is to be divided into sections —say a clothing section, a grocery section, a dry goods section and a hardware section. A few items and prices ought to be quoted in each section. Each of these sections, by proper type arrangement, could be made to stand out by itself. Instead of the ad. having the mixed-up appearance it now presents it would be more artistic in appearance as well as business-like.

The other or "Klondike" ad. is a much better one. It is nearly all about one line of goods (dry goods), and this is better than the "mix up" of the other ad. The principal objection I have in connection with it is the use of the word "Klondike." As a matter of fact the word "Klondike" has been worked to death by advertisers anyway. In the second place, the use of such headlines is based on a wrong principle. The idea seems to be that people are more interested in gold mining in the Arctic circle than they are in where to buy dry goods, groceries, boots and shoes, hardware and such like goods. This is, I believe to be, all wrong. I believe that the people in every community are more interested in making their dollars go as far as possible than they are even in the Klondike mines. This I believe to be particularly true of women, and women, it is well known, comprise about 50 to 90 per cent. of the customers of the retail stores. What shortsightedness, then, for a dealer to go so far away for a subject matter for a headline for his advertisement when he has a whole store full of interesting things to write about. One of the great essentials is for the advertiser to firmly believe in the goods or the store or whatever it is which he is advertising. The fuller he is of it, the more saturated he is with it, the better he can advertise it. A merchant-advertiser who lives up to this standard is likely to think that his store or his business is the most interesting thing on earth, the Klondike not excepted. A natural and proper thing for such a man would be to say something about his store or his goods instead of something quite foreign. And this is the kind of man who succeeds as an advertiser. I was quite struck by a remark made to me recently by the man who so successfully advertises Sapolio. He said: "I think of Sapolio by day and I dream of it by night. I eat Sapolio and I drink Sapolio. I am Sapolio all through."

At the bottom this ad. says, "Drink only Kolona Ceylon Tea." Whether Kolona is a package tea or a bulk tea is not stated. If a package tea, whether it comes in pounds or half pounds or both is not stated. Yet these are all points on which the public need more or less instruction. I happen to know that Kolona is one of the numerous excellent brands of Ceylon tea on the Canadian market, but everyone within shopping distance of Durham does not know this. If I were a merchant in Durham and wanted to push the sale of Kolona tea, I would put out some advertising like this:

> Millions of pounds of tea are spoiled every year through being handled loose or in bulk.
>
> **KOLONA CEYLON TEA** is sold only in air-tight pound and half-pound packets, which preserve the strength and flavor.
>
> **60c. a pound, 30c. for halves.**
>
> ---
>
> Are you satisfied with the tea you drink?
>
> If not, why don't you try **KOLONA?** It is a pure, high-grade Ceylon tea.
>
> Put up in air-tight pounds and halves.
>
> **60c. a pound, 30c. a half.**
>
> ---
>
> One of the reasons why Ceylon teas are so much better than China teas is because they are cleaner.
>
> They are cleaner because in the picking, curing and packing of the leaf, the handling is done almost entirely by machinery.
>
> **KOLONA TEA** is a pure, high-grade Ceylon tea.
>
> In air-tight pounds and halves, **60c. and 30c.**

ACETYLENE LIGHTING COMPANY.

An application for letters patent for the incorporation of a company to be known as the Acetylene Lighting Co., Limited, London, Ont., will be shortly made to the Governor-General-in-Council. The purpose of the company is to manufacture and sell apparatus for the production and burning of acetylene gas for illuminating and heating purposes, and to buy and sell patents in regard to the manufacture or use of acetylene gas. The capital is to be $15,000, divided into 150 shares of $100.

The Quebec timber business seems to have enjoyed a very healthy season. The quantity of waney white pine culled at that port to date is 4,311,340 feet, or double that of last season at the same time. White pine reached 832,589 feet, nearly treble that of the preceding year; while red pine shows 211,217 feet, four times the quantity of last season. There is also an increase of about 25 per cent. in elm and ash, the figures being 622,577 and 132,425 respectively.

WE CARRY A FULL LINE OF

Rae's Finest Sublime Lucca Oil

The selection of the very finest qualities of **Lucca Oil** has been made a specialty by **S. Rae & Co.**, of Leghorn, for over half a century. **Rae's Finest Sublime Lucca Oil** is guaranteed the very finest Olive Oil that can be produced.

SOUTHWELL'S ORANGE MARMALADE
SOUTHWELL'S WHOLE FRUIT JAMS
SOUTHWELL'S JELLIES
SOUTHWELL'S CONFECTIONERY

Write for Price List and Particulars

FRANK MAGOR & CO. Sole Agents for Canada - 16 St. John St., MONTREAL

CURRENT MARKET QUOTATIONS

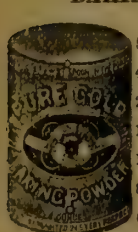
Toronto, Nov. 18, 1897.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



PURE GOLD.

5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4oz. cans, 4 and 6 doz, in case	1 25
10 cent can	0 90

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ⅓ "	14 00

W. H. GILLARD & CO.

Diamond—	
1 lb. tins, 2 doz. in case, per doz.	1 20
½ lb. tins, 3 " " "	90
¼ lb. tins, 4 " " "	60

MAPLE LEAF BAKING POWDER,

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. cases, per doz.	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb, tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING. per gross

¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	8 25

THE F. F. DALLEY CO.

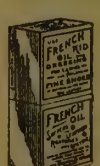
English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
No. 5 " " " "	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
	per doz
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross	$ 2 60
" 2 " " "	3 40
" 3 " " "	5 60
" 4 " " "	10 00
" 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases.	Per Gross
French Oil in 3-doz. cases	$ 22 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50
Shoe Blacking— in ¼ gross cases.	
Reliable French Blacking, No. 5	9 00
" " No. 4	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
Alpha Metal Polish No. 2	9 00
Patent Stove Polish—	
Sunlight Lead Bar	4 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead	4 25
½ gross cases	
Reliable Stove Pipe Varnish	15 00
¼ gross cases 6-oz. bottles	
Quickshine Pipe Varnish	12 0
¼ gross cases, pressed top tins.	

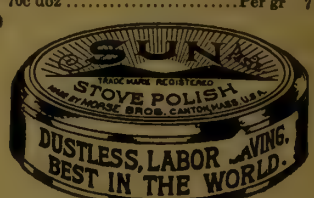


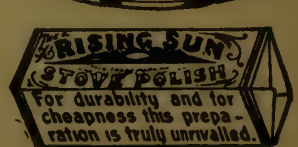
Stove Polish— per gross

Quickshine Polish	00
Reliable Paste	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

BLACK LEAD.

Dixon's Carburet of Iron Stove Polish, 70c doz ..... Per gr 7 25





STOVE POLISH.

	Per gros
Rising Sun, 6 ounce cakes. alf-gross boxes	$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	
Sun Paste, 10c. size, ¼ gross boxes	10 00
un Paste 5c. size, ¼ gross boxes	5 00

NONE BETTER.

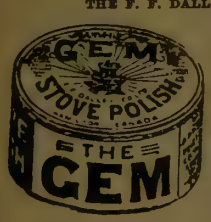
Edwardsburg Starch

Edwardsburg Starch Co. Limited

FEW AS GOOD.

Cardinal, Ont.

THE F. F. DALLEY CO.



	per doz
Gem Stove Polish, ¼ gross cases	$9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75

Enameline.

No. 4—3 dozen in case	$4 50
No. 6—3 dozen in case	7 20

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05½
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05½
German X, with Cuttlefish Bone	0 04½
German, with Cuttlefish Bone	0 04½
London Bird Seed, bulk 25 lb. cases	0 04½
Bird Gravel, 10c. pkts., 24 in case,	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " 5c. " 48 " "	0 03

CORN BROOMS

CHAS. BOECKH & SONS.

	per doz net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS.

	per doz.	
Apples, 3's	$0 80	$0 95
" gallons	2 00	2 25
Blackberries, 2	1 40	1 70
Blueberries, 2	0 75	0 85
Beans, 2	0 65	0 95
Corn, 2's	0 70	0 85
Cherries, red pitted, 2's	1 75	2 25
Peas, 2's	0 82½	0 85
" Sifted select	0 90	1 00
" Extra sifted	1 25	1 40
Pears, Bartlett, 2's	1 65	1 75
" " 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 50	2 60
Peaches, 2's	1 65	2 00
" 3's	2 25	3 00
Plums, Green Gages, 2's	1 55	1 80
" Lombard	1 40	1 70
" Damson Blue	1 10	1 40
Pumpkins, 3's	0 70	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 50	1 80
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	0 85	0 90
Lobster, talls	2 40	2 70
" flats	2 85	3 00
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 20	1 30
" " Horseshoe	1 25	1 30
" Cohoes "	0 95	1 10
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, Sportsmen, ½'s	....	0 21
Sardines, key opener, ½'s	0 16	0 18½
" " " " " ⅛s	0 10½	0 11
" " " " " ⅛s	0 18½	0 19
Sardines, other brands 9¾	11 0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36
Sardines, Amer., ¼'s "	0 04½	0 09
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10	1 15
Kippered Herring, 1-lb.	1 60	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans		$1 30	$1 35
" " 2 "		2 35	2 50
Comp Corn Beef 4-lb. can		....	....
" " " "		7 75	[illegible]
" " " 14 "		15 00	16 00
Minced Callops 2 "		....	2 60
" " 2 "		2 60	2 65
Lunch Tongue 1 "		3 40	3 50
" " 2 "		....	6 00
English Brawn 2 "		2 75	2 80
Camb Sausage 1 "		....	2 50
" " 2 "		....	4 00
Soups, assorted 1 "		....	1 50
" " 2 "		....	2 25
Soups and Boull. 2 "		....	1 80
" 6 "		....	4 50

ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb.	1 40	1 50
" 2 lb.	2 60	2 75
" 4 lb.	5 50	5 80
" 6 lb.	8 50	8 80
" 14 lb.	17 50	18 00
Roast Beef, 1 lb.	1 40	1 50
" 2 lb.	2 60	2 75
Luncheon Beef, 1 lb.	1 60	1 70
" 2 lb.	2 75	2 85
Brawn 1 lb.	1 30	1 40
" 2 lb.	2 35	2 50
" 6 lb.	6 60	6 80
" 14 lb.	14 50	15 00
Ox Tongue, 1½ lb.	7 00	7 20
" " 2 lb.	8 50	8 80
" " 2½ lb.	10 75	11 00
Lunch Tongue, 1 lb.	3 35	3 50
" " 2 lb.	6 50	6 80
Chipped Beef, ½ lb.	1 60	1 70
" " 1 lb.	2 65	2 80
Pigs' Feet, 1 lb.	1 65	1 75
" " 2 lb.	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb.	70	75
Potted Meats, Tongue or Ham ½ lb.	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb.	70	75
Potted Deviled Ham or Tongue, ½ lb.	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt.	3 00	3 15
" " 1 pt.	2 00	2 10
Gelatine of Boar's Head, 2 lb.	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00	3 10
Plover Roast	5 00	....
liced Gold Band Bacon	3 00	...

Codfish.

	per doz
Beardsley's Shredded, 2 doz. pkgs.	0 90

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	0 75
Flirtation Gum (English or French wrappers) 115 1c pieces	0 65
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS S.	per lb
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE "DIAMOND"

OIL BLACKING

TRADE OIL MARK

Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and Stove Varnish. Harness Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**

COWAN'S

Hygienic and Perfection Cocoas and Cocoa Essence

Queen's Dessert, Royal Navy and Perfection Chocolates

Chocolate Pink, White, Lemon Color Icings

A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LIMITED TORONTO

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, **C. E. COLSON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba, **Buchanan & Gordon, Winnipeg.**

Butter Pots

GOOD FOR

40 YEARS

HART BROS. & LAZIER

Stoneware Manufacturers,

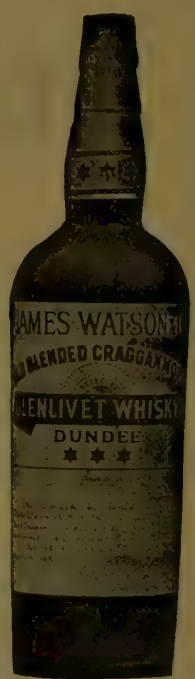
Belleville, Ont.

Mail Orders promptly filled.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1849. IS THE BEST.

ASK FOR

MOTT'S



Always the Same. The Best on the Market.

Have you got it in stock?

Chard, Jackson & Co

Agents for the Dominion

10 Lemoine St.

MONTREAL

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

CADBURY'S
Frank Magor & Co., Agents.

	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. tins, boxes 4 doz	2 40
½ " " " 2 "	4 50
1 " " " 1 "	8 50
	per lb.
Ralston Health Club, boxes 6 lbs	45

CHOCOLAT MENIER.

Vanilla—per lb.	In 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Yellow wrapper,	$ 0 32	$ 0 34	$ 0 36
Unsweetened—			
Blue Premium	C 35	0 37	0 39
		Per case.	Less than case
Pastilles—			
Yellow wrapper, 108 bxs. to the case		$20 00	0 20
Croquettes—			
Yellow wrapper, 9 bxs. of 12 packages		$20 00	0 20

FRY'S.

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14 lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14 lb. boxes	
½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

WALTER BAKER & CO.'S.

Chocolate—	
Premium No. 1 boxes 12 lbs. each	
Baker's Vanilla in boxes, 12 lbs. each.	50
Caraccas Sweet, in boxes, 6 lbs. each.	38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate	
In canisters, 1 lb., 4 lb. and 10 lb.	0
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, ½ lb., tins.	0

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ½ " " "	0 28
" ⅓ " " "	0 28
" ⅛ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	
Feather Strip, " " " "	
Special Shred, " " " "	
Macaroon, " " " "	
Crown Desic., 12, 20 or 25 lb. "	
Special, " " " "	
Barrels, 2c. per lb. less.	
Terms, 3 p.c., off 30 days.	

OYSTER CRACKERS . .

are in demand now. We make them in three different shapes, Square, Pearl, and Gems. The latter are only to be had from us. The *Gems* are much appreciated by those who have tried them.

Remember T. B & C. Co.'s Cream Sodas are sellers.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President. **7 Front Street East, Toronto.** S. R. Parsons, Vice-President

COFFEE.

Green.	per lb
Mocha	0 27½ 0 30
Old Government Java	0 30 0 33
Rio	0 09½ 0 13
Plantation Ceylon	0 29 0 31
Porto Rico	0 24 0 28
Guatemala	0 24 0 26
Jamaica	0 18 0 22
Maracaibo	0 16 0 20

JAMES TURNER & CO.

Mocca	0 34
Damascus	0 30
Cairo	0 25

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 33
Bourbon Blend	0 32
Our Own "	0 31
Jersey "	0 29
Laguaya "	0 25
Rajah Blend	0 22
Mocha and Java	0 32
Old Government Java	0 30 0 34
Arabian Mocha	0 31 0 33
Maracaibo	0 25 0 27
Santos	0 16 0 20
Crushed East India	0 17

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25

Crown Brand (Robert Greig & Co.)—

1	oz. Bottle, per doz.	0 90
2	" " "	1 50
2½	" " "	2 00
4	" " "	3 00
8	" Bottle "	6 00
4	" Glass Stop'r "	3 50
8	" " "	7 00

Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles, gross	12 00
Ketchup, Screw Top, "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FRUITS.

FOREIGN.	per lb
Currants—Provincials, bbls	0 05¾
" ½ bbls	
" Filiatras, bbls	0 06
" ½ bbls	0 06½
" cases	0 06¼
" Patras, bbls	0 06½
" ½ bbls	0 06¾
" cases	0 06¾
" Vostizzas, cases	0 07 0 08
" Blue Pearls	0 08¼ 0 08½
" cleaned, Kalamos, cases	0 06¾
" " Morea "	0 07
" " Vonitza "	0 07½
Dates, Hallowee boxes	0 05¼ 0 05½
Figs—4-crown	0 10 0 11
" 5-crown	0 11 0 13
" 7-crown	0 13 0 14
" 9-crown	0 15 0 16
" natural, bags	0 04½ 0 05
Prunes—Bosnia, cases	
" Bordeaux	
Raisins—Valencia off stalk	0 04¾ 0 05
" Fine, off stalk	0 05½ 0 06
" Selected	0 06¼ 0 06¾
" Layers	0 06½ 0 07
" Sultanas	0 09½ 0 12½
" Cal. Loose Muscatels, 3-Crown	0 07½ 0 07¼
" Ditto 4 Crown	0 08¾ 0 09

Malaga	per box.
" London Layers	1 70 1 90
" Black Baskets	2 30 2 50
" Blue Baskets	2 50 2 75
" Connoisseur Clusters	2 40 2 50
" Dessert Clusters	3 80

DOMESTIC:

Apples, dried, per lb	0 04½ 0 05½
" evaporated	0 08 0 09

FOOD.

	per brl.
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50

(Sold by all wholesale grocers.)

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.

1 oz. Packages, White, per doz	95
1 " " Red, "	1 00

COX'S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—50 to 60 dy, $1.85 Toronto.

WIRE NAILS — $1.85 Toronto, Hamilton, London.

HORSE NAILS—

Canadian, dis. 50 per cent.

HORSE SHOES—

From Toronto, per keg 3 35

SCREWS—Wood—

Flat-head bright, 87½ and 10 p. c. dis.
Round-head bright, 80 and 10 p. c. dis.
Flat-head brass, 82½ and 10 p. c. dis.
Round-head brass, 75 and 10 p.c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	0 00 1 35

ROPE—Manilla 0 07½ 0 08½
Sisal 0 06 0 07

AXES—Per box 5 25 9 00

SHOT—Canadian, dis, 17½ per cent.

HINGES—

Heavy T and strap, 70 per cent.
Screw, hook and strap 2 40 3 50

WHITE LEAD—Pure Association guarantee, ground in oil. per 100 lbs.

25 lb. irons	5 50
No. 1	5 22½
No. 2	4 75
No. 3	4 37

TURPENTINE—

Selected packages, per gal. 0 49
2c. extra outside points.

LINSEED OIL—

Raw, per gal 0 42 0 43
Boiled, " 0 45 0 46
2c. extra outside points.

GLUE—Common per lb 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.	$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry "	2 00
Apricot "	1 75
Black Currant "	1 85
Other Jams "	1 55 1 90
Red Currant Jelly	2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $11 00

WINES LIQUORS AND MINERAL WATERS.

HARD, JACKSON & CO., MONTREAL, AGENTS.

Watson's Scotch—	
1 Star Glenlivet, in cases	$8 50 $9 00
3 " "	9 50 10 00
Old Liqueur "	15 00 15 50
Old Glenlivet, in wood, p.gal.	4 25 6 00
Watson's Irish—	
Old Irish	7 50 8 00
Banagher	9 50 10 00
" in wood, per gal.	4 25 5 25
Geo. Sayer & Co. Cognac—	
1 Star, in cases	11 50 12 00
V.S.O.P "	16 50 17 00
In wood, per gal	4 50 6 50
Warter & May, Oporto—	
Ports	2 10 6 50
Wisdom & Warter—	
Sherries	2 00 6 00

J. & R. M'LEA, MONTREAL.

Cockburn very old Highland	8 75 9 25
" Special Scotch	9 50 10 00
" Special Liqueur. 14 years old	15 50 16 50
In wood—Fine old Scotch	4 40
Special old Scotch	5

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb.
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

per gross.		per gross.
Pony size	$7 50	Beer Mug 16 20
Small Med.	7 50	Tumbler 11 50
Medium	10.80	Cream Jug 21 00
Large	12 00	Sugar Bowl 22 00
Spoon	18 00	Caddy 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard, bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

RICE, SAGO, TAPIOCA.

Rice—	per lb.	per lb
Rangoon, imported	0 03½	0 03⅞
Patna	0 04¼	0 05⅜
Japan		0 05
Imperial Seeta		0 05½
Extra Burmah	0 04¼	0 04⅜
Java Extra	0 06¼	0 06⅜
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

SODA.

Bi-carb, stand'rd, per 100-lb. keg	2 40	2 50
Sal soda, per bbl	0 85	0 90
Sal soda, per keg	0 95	1 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co 's Prep. Corn	0 06
Canada Pure Corn	0 05
Rice Starch—	
Edwardsburg No.1 white, 1-lb.cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 7½

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb. boxes, 1 lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 0 08½
PURE OSWEGO CORN STARCH	16-lb. boxes 40-lb. boxes, 1-lb. packages	0 0

A Popular Starch.

All laundresses agree on this one point, that in order to obtain the best results, a **high-class starch is indispensable.** Celluloid has long been recognized as the **Laundresses' reliable friend,** whose verdict in its favor has been so unanimous that it has won for itself, as a **cold-water starch,** a reputation which is world-wide.

THE BRANTFORD STARCH CO., Limited, Selling Agents, BRANTFORD, ONT.

For puddings, custards, etc.

ONTARIO STARCH 38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS Silver Gloss	0 07½
Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs..	0 04¼
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs....	0 05
Bbls., 175 lbs.....	0 04½
Kegs, 100 lbs.....	0 04½
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs....	0 09
Canadian Electric Starch—	
40 packages in case.....	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 05
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 06

SUGAR.

	per lb.
Granulated.....	04 5-16
Paris Lump, bbls. and 100-lb. boxes.....	0 05⅝ 0 05½
" in 50 lb. boxes....	0 05½ 0 05⅝
Extra Ground, bbls. Icing....	0 05¼
Powdered, bbls	0 05¼
Very bright refined	0 03⅞
Bright Yellow.....	0 03⅞
Dark Yellow	0 03½ 0 03⅝
Demerara.....	0 03½ 0 03¾
Austrian granulated.....	C4 3-16

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark.....per gallon.	0 23	0 25
Medium.....	0 28	0 35
Bright.....	0 32	0 42
Honey (com)	....	0 40
" 2 gal. pails.....	....	1 00
" 3 gal. pails.....	1 35	1 40

MOLASSES.

Barrels.....	0 23	0 35
Half-barrels	0 25	0 37

SOAP.

Babbitt's "1776" Soap Powder $3 50

1 box and less than 5.....	4 00
5 boxes and upward.....	4 00

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

RAM LAL'S (lead packages)

Cases, each 60 1-lbs.....	0 35
" " 60 ½-lbs.....	0 35
" " 30 1-lbs.....	
" " 120 ½-lbs.....	0 36

BLACK.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes.....	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong.....	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14

Young Hyson— PING SUEYS.

Half Chests, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds	0 16	0 19

Half Chests— JAPAN.

Finest May pickings.....	0 38	0 40
Choice	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

LIPTON'S TEAS.

No. 1 Ceylon, retailed at....	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices,

"SALADA" CEYLON.

	Wholesale	Retail
Brown Label, 1s and ½s	0 20	0 25
Green Label, 1s and ½s.....	0 22	0 30

Blue Label, 1s and ½s and ¼s...	0 30	0 40
Red Label, 1s and ½s.....	0 36	0 50
Gold Label, ½s.....	0 44	0 60

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label, retail at 30c.....	0 22	
Green Label " 40c.....	0 28	
Red Label " 50c.....	0 35	
Orange Label, retail at 60c.	0 42	
Gold Label, " 80c.	0 58	

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½'s.....	0 35	0 50
Blue Label, 1-lb. and ½'s....	0 28	0 40
Green Label, 1-lb.....	0 18	0 25
Green Label, ½'s.....	0 19	0 25
Japan, 1's.....	0 19	0 25

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 73
Ingots, rough and ready, 8's.....	0 71
Laurel, 3's.....	0 68
Brier 8's	0 63
Index, 7's.....	0 60
Honeysuckle, 8's	0 73
Napoleon, 8's	0 67
Victoria, 16's	0 63
Prince of Wales, in caddies, 8's.....	0 65

WOODENWARE.

	per doz
Pails, 2 hoop, clear, No. 1.....	$ 1 45
" 3 " " " ".....	1 60
" 2 " " " 2.....	1 40
" 3 " " " 2.....	1 55
" " " painted " 2.....	1 40
Tubs, No. 0.....	8 00
" 1.....	6 50
" 2.....	5 50
" 3.....	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe..	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Parlor	1 30	1 40
Red Parlor	1 50	1 60
Safety, No. 1, wall box	1 40	1 50
" No. 2, slide box	2 80	2 90
" No. 3, capital....	2 75	2 85
Flamers, slide boxes....	2 25	2 35
" wax stems.....	3 20	3 30
Tiger	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross.....$	2 00
" 10 " "	1 10
" 2 Tiger, ...	5 00
" 4 " "	2 00

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We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

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BUYING SELLING AND HANDLING OF TEA

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1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

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No Chemicals are used in their manufactures.

Their Breakfast Cocoa is absolutely pure, delicious, nutritious, and costs less than one cent a cup.

Their Premium No. 1 Chocolate, put up in **Blue Wrappers and Yellow Labels,** is the best plain chocolate in the market for family use.

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EVERY CAN WARRANTED.

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SALMON & WALKER.

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that if they buy KNOX'S GELATINE and will save the signature side of the Calves Foot Gelatine box or the front of the Acidulated Gelatine box they can secure a nice Pocket Camera FREE.

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THE CANADIAN GROCER

VOL. XI TORONTO AND MONTREAL, NOVEMBER 26, 1897. No. 48

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Quality Never Varies

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"Hand in Hand" Brand Bi-Carb. Soda

$98\frac{50}{100}$ pure Bi-Carbonate of Soda. No greater purity than this can be extracted. Made by the United Alkali Company of Great Britain. It has great strength and absolute evenness of grade.

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Unvarying in the high quality of the ingredients used. Great friend makers for the store. Economical—convenient. Made in England. 13 varieties.

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The name "Fry" on Cocoa or Chocolate is a household word in England, because it stands for absolute purity. Fry's Cocoa is easily soluble—concentrated—best because no other is quite so good.

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BOTTLED SCOTCH WHISKIES.

PER DOZEN REPUTED QUARTS.

Craigmore - - - - -	6s. 0d.
Special Vat - - - - -	6s. 6d.
Glenloch - - - - - -	6s. 9d.
V.O.H., Very Old Highland -	7s. 6d.
O.B.G., Old Blended Glenlivet	10s. 6d.
V.O.S., Very Old Special -	12s. 0d.

THE ABOVE WHISKIES WE BOTTLE IN FLASKS AS UNDER—

Round Pints -	2s. 6d.	per Case of 2 Dozen Extra.	Half-Flasks -	5s. 0d.	per Case of 4 Dozen Extra.
Flasks - -	2s. 6d.	" 2 "	Quarter " -	8s. 0d.	" 8 "

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Mark	Name	Aver. Age	Strength	Price
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S.S.S.S.	Scotch Craigmore -	1 year -	9 o.p. -	2s. 6d.
H.	Highland Glenloch	2 years -	8 o.p. -	3s. 0d.
O.H.	Old Highland -	4 years -	6 o.p. -	4s. 0d.
V.O.H.	Very Old Highland	5 years -	5 o.p. -	5s. 0d.
O.S.S.	Old Special Scotch	5 years -	5 o.p. -	5s. 6d.

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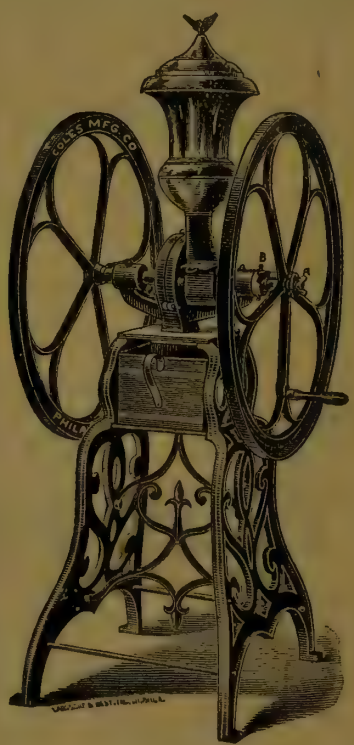

No. 18

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Thousands of Grocers have added to their worldly goods by doing this ; why not you ?

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THE CANADIAN GROCER

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THE FIRST THANKSGIVING IN AMERICA.

BY HENRY AUSTIN.

THE first Thanksgiving! This is a theme which even a flippant writer would perforce be compelled to approach with a feeling akin to reverence.

Even John Boyle O'Reilly, a man not born in the faith of our Pilgrim fathers, but representing an antagonistic creed, spoke always throughout his life with a certain enthusiasm in regard to this great original of a now historic and national ceremony.

For the festival of Thanksgiving to-day, though an American institution and a matter of proclamation on the part of the Administration, is a thing that goes deeper than its national significance, and finds its firm root, not merely in the affections and the customs of one people, but in that potent imagination everywhere that speaks the aspirations of mankind, and voices in no vague tones the triumph of common humanity.

To us individually Thanksgiving signifies a reunion of kinsfolk under the natal roof, at the hearthstone, which is the heartstone, and this reunion is for a joyous discussion of especially good cheer and a gentle rewelding of the old associations of consanguinity.

But to us collectively as a people Thanksgiving means more. It stands to-day for what it stood in that almost primeval wilderness, when the forlornly brave little band which came over on the Mayflower celebrated their gratitude to Him who had preserved them from the perils of the deep; when they performed the rights of hospitality to the savages whose minds had been inclined toward them in kindness; and when, furthermore, they gave shape and example to that spirit of co-operation and fraternal love which was destined to ripen in the following century into a republic broad-based on the rights of every man.

And now that we realize the wide significance in a historical way of the first Thanksgiving, let us understand it in detail and behold it in all the vitality of a picture as an event by itself.

The festival began about a year after the landing of the Pilgrims on Plymouth Rock, for it was on November 21, 1620, that the Mayflower with 102 Pilgrims cast anchor off Cape Cod.

Their voyage had taken about ten times the time which a crossing of the Atlantic now consumes, and the poem of Mrs. Hemans, that so many of us learned by heart in childhood, was no exaggeration of the storm and gloom which had companioned their flight across the sea and their landing where "the breaking waves dashed high."

The first half of their first year on the roaring ocean edge of the wilderness had been a period of deaths, of haunting doubts, of constant hardships and of danger; though not danger in any large degree from the hostility of the natives, because it is a curious fact that the New England Indians were originally well-disposed toward the white men.

It is of record that, shortly after their first landing, one of their exploring parties received the sudden salute of a flight of arrows from ambush; but these arrows did not kill anybody, and evidently were intended solely as a salute, or to apprise the strangers of the presence of the owners of the land.

Friendly relations were established with the Indians at the start, and might have continued undisturbed had the Government of the colony been supremely single, instead of general, or had the subsequent additions to the colony been of equally high character and benevolent intent with the first comers.

Their Indian friends had taught the Pilgrims how to plant and fertilize corn, and it is interesting to note that for this fertilization the bones of shad and other fish that abounded along the coast were used.

The first year of the Pilgrim settlement, in spite of that awful first winter when nearly half of them perished, had therefore been comparatively successful. They had planted themselves well, and it is easy to understand why this fact should have appealed to the pious mind of their second governor, William Bradford, as an especial reason for proclaiming a season of thanksgiving.

The exact date of this first Thanksgiving, which also might be considered as in some sense a natural evolution from the old harvest festivals in England, is not certain; but from the fact that it was an open-air feast, it is evident that it must have occurred in that lovely period of balmy calm, cool air and soft sunshine, which is called Indian summer, and which may be considered to range between the latter week of October and the latter week of November.

Edward Winslow, whose name stands third as a signer to the original compact in the cabin of the Mayflower and who was thrice made governor, 1633, 1636 and 1644, writes an account of it, supposedly to one George Morton, under date of December 11, 1621. This account runs as follows:

"You shall understand that, in this little time that a few of us have been here, we have built seven dwelling houses and four for the use of the plantation and have made preparation for diverse others.

"We set the last spring some twenty acres of Indian corn and sowed some six acres of barley and pease and, according to the manner of the Indians, we manured our ground with herrings, or, rather, shads, which we have in great abundance, and take with great ease at our doors.

"Our corn did prove well; and, God be praised, we had a good increase of Indian

ARE YOU ALIVE---TO REASON?

Yes, we think you are, and growing more so.
We received orders in a single day, recently, for more than Ten Carloads of

SUN PASTE AND RISING SUN STOVE POLISH

WHY? Because our goods are Larger in Quantity, more Attractive in Style, and Better in Quality, than any other, and give universal satisfaction everywhere they are sold.

MORSE BROS., Proprietors, Canton, Mass.

corn, and our barley indifferent good, but our pease not worth the gathering, for we feared they were too late down. They came up very well and blossomed ; but the sun parched them in the blossom.

"Our harvest being gotten in, our governor sent four men on fowling, that so we might, after a special manner, rejoice together after we had gathered the fruit of our labors.

"They four in one day killed as many fowl as, with a little help beside, served the company almost a week, at which time, amongst other recreations, we exercised our arms, many of the Indians coming amongst us, and among the rest their greatest king, Massasoyt, with some ninety men, whom for three days we entertained and feasted ; and they went out and killed five deer, which they brought to the plantation and bestowed on our governor, and on the captain and the others.

"And, although it is not always so plentiful as it was at this time with us, yet, by the goodness of God, we are so far from want that we wish you partakers of our plenty."

Certes, from this frank, straightforward letter, the four men sent out as gunners, or fowlers, for this was the word used in that day, by Governor Bradford, were veritable Nimrods, men of mark as marksmen ; or else the New England forest was more plentifully supplied with game than even the woods of Maine, New Hampshire and Vermont are to-day.

That they killed many wild turkeys, which the women, in dressing, probably stuffed with beech nuts, and that they brought home wood pigeons and partridges in abundance, is clear.

But it seems they must have lacked deer, since the Indian nobles in the train of King Massasoyt volunteered to go out and bring in the venison.

The Indians, of course, knew the haunts of the deer better than the Pilgrim fowlers.

What a cheerful spectacle it must have been when their Indian guests reappeared carrying a many-branched buck, slung downward on a pole, or a pretty little doe, possibly hung across the stalwart shoulders of some giant red man who, in endurance and activity, could have easily eclipsed one of our modern professional athletes !

Shall one doubt that the Pilgrim gravity of demeanor was for a moment dispelled, when the Indians returned with their delicious contribution to the fraternal feast, and that a welcoming cheer arose from the throat of many of the deep-lunged Englishmen, or that the younger of the women may have clapped their hands and beamed upon their red brothers with smiling eyes of Saxon blue ?

There was no prejudice then in English breasts against a man on account of the color God had given him. That feeling was to come later in some of the descendants of the English toward another dark-skinned race.

The men and women of the Mayflower met the copper-colored semi-savage as a man and brother on equal footing, though, of course, a pagan whose soul had to be saved.

And the religious exercises that accompanied every day of that first Thanksgiving season were doubtless intended to serve the double purpose of expressing their own gratitude to God and of impressing on the minds of the strangers in enjoyment of their hospitality the beauty and truth of a worship more suitable to the diversified human mind than the Indian's simple deism.

Between the feastings, in generous emulation, like the athletes of olden Greece or the knights in mediæval tourneys, many of the dusky suite of King Massasoyt contended with the younger Pilgrims in various games and races or in feats of strength and agility. Perhaps Massasoyt himself unbent from his kingly dignity to show how straight he could send an arrow at some improvised target. Maybe, some Puritan maiden, remembering her bowman ancestors at Hastings, laughingly tried her hand on an Indian bow.

Possibly, too, in the military drill and evolutions which Miles Standish, with his little regiment of twenty, went through, there was a sagacious intention on the part of that stout little warrior to give the Indians an idea what a formidable foe the white man might be, if provoked.

The feasting through those balmy days, and with such an army of unexpected guests, was doubtless mostly out in the open and the cooking done at huge fires.

Naturally, the deer, like the oxen of England at the old popular feasts, or like animals at our Southern barbecues, was in some cases roasted whole, though it is likely that, as they had barley flour, the cunning hands of the Puritan women composed some delicious venison pasties, and possibly some pies and puddings with wild fruit.

Fish, broiled to a rare brown turn; clams, roasted or stewed, and oysters, also brought in by the Indians and believed to be the first ever eaten by the Pilgrims, were likewise among the dainties.

Some "firewater," too, it is fair to infer, was passed about, for our Pilgrim fathers, there is abundant evidence to prove, though temperate, were not teetotalers.

Whether the Indians sat on settles at rude tables improvised for the occasion, or whether most of them stretched along the ground in the Roman fashion of dining, is a question for imagination to decide.

To their king, Massasoyt, it is presumable that a seat of honor must have been offered, and it would be a satisfaction of the mind to know whether were present on this occasion his two sons, Metacom and Wamsutta, or Philip and Alexander, as they were afterward styled, who, in the unfraternal years to follow, fell victims to the cruelty and greed of the white man.

The eye of imagination beholds at this feast the Puritan women handing about to their guests bowls of delicious food with a grave and simple courtesy that must have made its impression on the Indian mind.

Perhaps the memory of their grace and graciousness lingered long. We know that,

HOLD YOUR TEA TRADE

Don't allow others STEAL your profits.

HILLWATEE, KIJI, URIBA
AND OUR
CIRCLE TEAS
will do it for you.

Don't allow others STEAL your trade.

THE QUALITY SURPRISES OPPONENTS.

LUCAS, STEELE & BRISTOL - HAMILTON

Some Tempting Goods ...

Griffin & Skelly's California Prunes, 50/60's, boxes ea. 25 lbs.
" " 60/70's, " 25 lbs.
" " 70/80's, " 25 lbs.
Standard Apricots, in 1-lb. cartoons, ea. 48 lbs.
California Ripe Preserved Figs, picked from the trees and preserved while green, in tins.
Shrimps in Tomatoes, (very choice).

JAMES TURNER & CO. - HAMILTON

DAILY WANTS--

Condensed Coffee and Milk
Evaporated Cream
Condensed Milk

"REINDEER" BRAND
"The Old Reliable"

"CAMELLIA"

The finest package flour on the market. Fresh shipment just arrived.

REMEMBER our stock of new Malaga Fruits, Nuts, Peels, Figs, etc., is complete—AND FROM THE BEST PACKERS. We are Sellers.

THE DAVIDSON & HAY, Limited

WHOLESALE GROCERS TORONTO

in the frightful wars that subsequently occurred, the New England Indians, as a rule, treated well the white women who fell into their hands. There is the testimony of Mrs. Rowlandson, that even when held in captivity by King Philip, who had the deepest of reasons to hate the white man, she was always an object of most courteous consideration. The king even paid her a shilling for making a shirt for his little boy.

And the ear of imagination hears in that first season of Thanksgiving, along with the solemn music of the stern Pilgrim hymns, the ripple of feminine merriment and the deep laughter of the soldiers of Miles Standish.

And if Massasoyt and his ninety men did not forget momentarily their racial gravity and join audibly in this laughter, it still must be believed that their hearts laughed and leaped in their bosoms and their dark eyes brightened in conviviality and friendship. That friendship, hallowed by Thanksgiving hospitality, continued unbroken, though occasionally disturbed, for about half a century.

Contrary to the line in Mrs. Hemans', for poetry abhors the exactness of history, every day there was heard "the roll of the stirring drum;" but it summoned not to battle, simply to prayer; and at every set of sun, again with prayer and song, the gratitude of all hearts was poured forth.

And one of the leading cooks of this wonderful woodland banquet was none other than Priscilla, whom Captain Standish made the grand mistake of wooing through another man, instead of trying to take her heart like a true soldier, by storm, face to face.

She it was who presided over the largest kitchen, for some of the cooking of especial dishes was done inside.

What a picture is here for some historical painter: Priscilla at the fire or flitting through the throng outside with some dainty offering for Massasoyt, while the eyes of all the younger men follow her footsteps!

And what a noble, inspiring picture is the whole scene—a picture of piety, of human brotherhood and of poetry, for which the universal heart of man, when realizing its profound significance, must gladly and proudly give thanks.

A NEW TALLOW TREE.

The French journal, Revue Coloniale, gives the following description of a new tallow tree: The Myristica surinamensis Roland, of Guiana, and the Myristica Kombo H. Bn., of the Congo, yield a fatty substance very closely allied to tallow, which has caused the name of "tallow tree" to be given them. The tree to which we now draw attention, however, belongs neither to the same species nor to the same family. The tallow tree of East Africa must be placed in the family of Guttiferœ; at first the name of Stearine-tree (stearodendron) was given to it, and this was afterwards changed to Allanblackia. The Allanblackia Stuhlmanii Engler, known in Ussambara under the native name of Msambo, is a tall tree, whose rather large fruit-buds, fleshy and of a strange shape, immediately attract the attention of the traveler. The fruit, which attains the size of a human head, contains a considerable number of seeds, which are extraordinarily rich in a fatty substance. It is stated that the seeds of four of these fruits will yield as much as 1 to 1½ kilogrammes (say 2 to 3 pounds) of fat. This fat is of the same stiffness of tallow, and can be used for making candles. At Bagamoyo, indeed, this trade has reached considerable proportions. The wood of the tree, which is of a red color, could be utilized in house-building, and perhaps even for cabinet-making.

THE HARVEST.

So a small seed that in the earth lies hid
And dies, reviving, bursts her cloddy side,
Adorned with yellow locks, of new is born,
And doth become a mother great with corn,
Of grains brings hundreds with it, which, when old,
Enrich the furrows with a sea of gold.

—Sir William Drummond.

A VALUABLE NEEDLE.

The following story is told by an English paper:

"It is difficult for us of the present generation to realize the privations of the pioneers who first went to Canada, the straits to which they were at times reduced from lack of articles now as common as water and air, and the preposterous value they often set upon them.

"An aged resident of Fitzroy, Ontario, recently said that he well remembered the time when there was but one darning needle in that country and the only mill was a day's journey distant.

"One day Mrs. Dickson, who chanced to have temporary possession of the darning-needle, and had it carefully stuck to her apron in a holder, set off to the mill with a bag of grain laid on the back of a horse. The good lady had a rough road to travel, and unfortunately lost the darning-needle.

"This was really a public calamity in Fitzroy. Nearly 20 housewives depended upon that darning needle for repairing socks and other coarse mending. It passed from one log house to another, by special messenger, and every woman had the use of it one day in three weeks. Another darning needle could not be procured nearer than Perth, a matter of fifty miles away.

"Tidings of the disaster which had befallen Mrs. Dickson soon spread, and on the following morning a dozen women, some of them accompanied by their children, and some by their husbands, turned out to search three miles of forest path.

"It seemed to be a well-nigh hopeless task, but keen eyes were bent upon every portion of the highway, and at length one little girl espied it.

"A great shout was raised, and the good news was carried along the line of searchers. The party returned home, and the rejoicings in the newly settled Fitzroy that day was great."

TWO GOOD THINGS

Push them along. No, you don't need to, they push themselves.

Your customers want them
Therefore you need them

Have we your Order?

PURE GOLD MFG. CO.
Toronto

Golden Yellow, Clean, Evenly Cut

Can you think of any other points quite so sure to satisfy your customers who buy Corn Meal? These are the points in which "Gold Dust" Corn Meal excels. We ship it in paper-lined barrels to ensure its absolute cleanliness when it reaches you — in good, closely-woven bags though, if you prefer. Barrels are surest and safest. Bags get rough treatment en route, you know.

"Gold Dust"
(American Process)
Corn Meal.

From Manufacturer to Retailer Direct.

The Tillson Co., Limited, Tilsonburg, Ont.

TALK ABOUT QUALITY

Here is what a prominent Cheese Manufacturing Concern says about

Rice's Pure Salt

"The 'Cheese' Salt that we received from you is the **best** salt we have **ever** used, and **every** Cheese Maker **should use it.**"

The reason this Salt is so highly prized, is because of its **Purity, beautiful color,** even grain, and **ready** and **even solubility.**

Put up for all purposes, and **every** package guaranteed to give **highest** satisfaction.

SOLE MANUFACTURERS—

The North American Chemical Co., Limited - Goderich, Ont.

NOW IN STORE

NEW DRIED FRUITS

ARGUIMBAU'S RAISINS { Select Layers / Selected / Fine Off-Stalk / Off-Stalk

CURRANTS { Excelsior Vostizza / Patras / and / Fine Filiatria

Cleaned and Uncleaned
In Cases and Half-Cases

CALIFORNIA PRUNES — Size, 40-50, 50-60, 70-80, 90-100.
FIGS — Best Eleme in 10-lb. Boxes and Comadra in Taps.

CLOSE PRICES FOR ROUND LOTS

THOS. KINNEAR & CO. WHOLESALE GROCERS 49 FRONT STREET EAST **TORONTO**

THE HAY-MARKET OF MONTREAL

AMONG the antique landmarks of this beautiful Canadian city is the hay market. Situated in the central part of the town, near the river, is a large, open space two squares long by one wide. Before or after market time, it is most dreary and desolate looking. Fancy a tremendous plot of ground, the black soil unrelieved by a single blade of grass, unshaded by tree or shrub, with a gray stone weighing-house in the centre, and the hay-market lies before you.

The weighing house is quite modern. It has a turreted side like a fanciful ferry house, and over its most prominent doorway is cut in the stone :

HENRY STARNS, MAYOR.
Erected A.D. 1866.

Below this are six names of aldermen and councillors, all French or Irish, who were instrumental in bringing about the erection of this new building.

Facing the square are factories, a large depot for agricultural implements and two churches. These last, being of the Protestant order, have been subjected to many missiles from the lower prejudiced order of Catholics, and are much battered and mutilated, looking like time and battle-scarred warriors, still on duty. On St. Paul street a row of quaint little two-storey gable-windowed houses still hold up their smoky little faces. Quite a number being dining and luncheon places. Others drinking and sweetie shops, where the unwary farmer may easily spend his profits.

At the side of the turreted weighing-house is a covered scale where loads are weighed. Every fine day, winter or summer, is market day, and until noon the square is a scene of lively bustle. The farmers—to a man, swarthy, black-browed French Canadians—drive their loaded carts to their places in rotation, each cart having its number and consequent location.

Driving into market, their carts are weighed and they pass along to wait patiently for a buyer. Some of the men perch on top of the load, others sit on the ground, and some bring low, primitive camp chairs, where they sit in state till a purchaser arrives. When the hay or straw is sold they drive slowly to the buyer's establishment (the Canadian never does anything hastily), and then drive again to the weighing house so that tares may be perfectly estimated.

On the opposite side of the St. Lawrence lies the town of Longueuil. A ferry brings it in connection with Montreal, and most of the farmers who sell hay come from places back over the river. In winter they bring the hay over on sleighs. Sometimes the wind is too keen to risk open loads of unpacked material, and then they bring what they have baled or bundled.

The weigh-master was a pleasant Scotchman, with a keen eye and a melodious burr. He gossipped pleasantly about the easy, business ways of the people.

"Who fixes the prices on market days?" asked I. "Is it regulated on the Board of Trade?"

"Bless yeer hairt, no," answered he, with a smile at the innocence of my question. "Ye see, these folk dinna care owre much about method. They just bring in theer gudes, and like till sell and turn the siller in theer ain pockets. Theers verra leetle baled or bundled hay and straw. It a' makes a pother to prepare, an' that does na suit."

He went on to say that the Government tried to regulate prices by fixing hay at so much per ton, thinking to make business easier for buyer and seller. This received the most violent opposition from the producers, and beyond a few who were willing to bundle their hay, not an inch of advancement has been made in the business since the days of their grandfathers.

"Why," said I, "they are a regular set of old women."

"Maybe, maybe," quoth the old man, adding with a canny gleam from his calculating eye, "E'en an' auld wife kens hoo tae fill her stockin'."—Elvira Floyd Froemcke in New England Grocer.

WETTING THE PIPE.

"The practice of wetting the bowl of a new briarwood pipe before filling it with tobacco for the first time is an essentially German custom here in New York," remarked a tobacco dealer in lower Broadway the other day as a man who had just purchased a pipe walked over to the water cooler and filled the bowl with water. "A briar pipe is the easiest thing to hold between the teeth when you are working at a desk or on the street, and nine Germans out of ten smoke them during the day, though at night, when comfortably digesting dinner, they prefer to puff away at a long-stemmed affair.

"The reason for wetting the pipe first is simple enough. The wood gets bone dry after having been in the shop for months, as most pipes are, and if it was not wet it would burn out in a comparatively short time. If you allow a pipe to soak for a few minutes before lighting it for the first time the wood will char very gradually, and as time goes on it will absorb more evenly the nicotine, which will make it sweet to the hardened pipe smoker.

"Most people think that there is a vast difference in the quality of the wood between a briar pipe that costs $2 and one that costs 25c., and nearly every dealer is glad to foster this idea. But the fact is that the difference in price lies in the mouthpiece. The $2 pipe has a mouthpiece of amber, and the finer the quality of amber the higher the price. But the quality of the wood is about the same in a cheap pipe as in one that costs dollars. Of course, in a cheap pipe there may be flaws in the wood that have been deftly puttied up, but a careful buyer, when he has a number of pipes to choose from, can easily detect these if he looks sharply. A 25c. pipe, if judiciously selected, will smoke just as well and last as long as a more costly one."

FRUIT .. VINEGAR

I have pure Fruit Vinegar five years old, of choice quality, at a right price. Only a limited quantity of this age left. Place your order before it is all closed out. Write for samples and price. . . .

R. J. Graham

BELLEVILLE, ONT.

Profits

are quickly and easily made by selling . . . .

J. Bruce Payne's Celebrated

CIGARS

ASK YOUR JOBBER FOR

Pharaoh, Pebble, La Fameuse, Grit, The Bird, etc.

Known and smoked from Newfoundland to Klondyke.

J. BRUCE PAYNE - GRANBY, Que.

AMONG THE RETAILERS.

Canned Goods. Generally speaking, retailers report that the trade in canned goods is becoming a much better all-the-year-round trade, especially in such lines as peas, corn and tomatoes. Those whose trade is largely with boarding houses and restaurants find this remarkably true of their business. The cause assigned is that the goods are better put up, and that, at their present prices, housekeepers find they save more in time by using the canned goods than they save in money by buying and preparing the vegetable itself. Canned fish is generally found to meet with the same or a slightly increased sale. Lobsters, when put up in the flat tins, have proved lately to be more free from discoloration than formerly. There is an increase in the demand for canned meats, which are now offered in more varied forms than in the past.

Keeping Candy. The stores not on the busiest streets generally have for sale an assortment of candies to attract the younger population; and in every case the trade is spoken of as a profitable one. There is a good percentage of profit on the goods, a good demand, and what little is not readily sold is mixed up and put in grab-bags. Apart from the profit in the goods, one dealer said he would not part with his candy trade, for good reasons. He said: "I find that children who buy candies here bring me trade; that often they are sent for an article, and, with no instructions where to go, and as in such a case they always bring the cash, their trade is a desirable one. Besides, there is a pleasure in serving some children that makes me like to see them coming in my door." Evidently this man thinks there is some sentiment in business, and, if appearances are any criterion, such sentiment brings business to him.

Grab Bags. How early in life human nature exerts itself! Sometimes we are inclined to look upon the bargain-hunting spirit as an evolution of modern circumstances, but it is not so. There is in the make-up of the genuine bargain-hunter a certain love of mystery with a willingness to risk something in the hope of ultimate gain; a sort of gambling instinct. And this is not foreign to children—some children prefer to pay a set price and get what they want; others spend their coppers in grab bags, gum draws, etc., not knowing whether they will get their money's worth or not, but willing to risk it in the hope of getting more than the value of the cash invested.

Showing "The Grocer." Some grocers, I understand, are in the habit of showing their customers copies of THE CANADIAN GROCER, sometimes even lending it to them. Undoubtedly this paper is one calculated to interest the general public, but it is not intended for such circulation, and it is not to the interest of grocers to have it, with its market prices, wholesale advertisements, go into the hands of the general public. It is a mistake to leave THE GROCER lying around on the counter or any other place where curious customers may be tempted to seek for information wherewith to beat the dealer in his prices.

THE RAMBLER.

STEAMER ROUTE TO CHANGE.

The Owen Sound Times last week said that information had been received to the effect that next season the steamers of the Ogdensburg Transportation Co., eight in number, would run between Chicago, Duluth and Parry Sound, Ont., instead of between Chicago, Duluth and Ogdensburg, N.Y., as formerly. The Times says this and the improved facilities for the transportation of freight in Parry Sound will make that place Owen Sound's only rival for the commercial metropolis of the Georgian Bay, and that next season there will be a larger fleet of vessels on Georgian Bay than ever before.

A Few Lines

on which a
quick buyer can make money by writing for our prices:

DATES--Sairs and Hallowi, for 1st December delivery.

CURRANTS--Fine Amalia, in cases.
Fine Filiatra, in hf.-cases.

RAISINS--Grustan Selects and F.O.S, for 1st December delivery.
Malaga, 2 and 3-Cr. Loose Muscatels, in 50-lb. boxes.

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GRAND MOGUL stands head and shoulders above all other teas in flavor and strength. Test it with any other. Samples sent anywhere. ***Retail Prices, 25c., 30c., 40c., 50c., 60c. a lb.*** Black or mixed.

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Bicarbonate of Soda
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THE BASIS FOR RECIPROCITY.

THE statement made by the Premier since he returned from Washington, to the effect that there was no intention whatever of negotiating a reciprocity treaty with the United States which would affect Canada's preferential tariff on British goods, will doubtless assure a good many who were dubious as to where he was going to lead the country in the negotiations now pending.

Any other course would be unwise, to say nothing of its being dishonorable. Canada courted extended trade with the United States until she was black in the face, but she got a stone instead of bread for her pains. And now that Canada has in Great Britain a customer "to have and to hold," it would be short-sighted, indeed, to antagonize that customer by any species of double dealing whatsoever.

But there is no reason why Canada should not have closer trade relations with the United States without at all affecting our preferential relations with Great Britain, even if they come through the medium of a reciprocity treaty.

According to a statement made by the Premier the discussion at the recent conference in Washington was confined to the reciprocal abolition of the duties on coal, lumber, fish, hay, potatoes, barley, eggs and other similar articles. No matter to what extent trade between Canada and the United States developed in these articles it would have no effect upon the Canadian-British trade.

It will be interesting in this connection to notice the extent of the trade between Canada and the United States in the articles enumerated by Sir Wilfrid Laurier as being the subject of reciprocity discussion. The following table gives the imports of the articles in 1896 into Canada from the United States:

IMPORTED FROM THE UNITED STATES.

Coal, bituminous	$3,520,499
" anthracite	5,656,572
Logs and round manufactured timber	286,683
Lumber and timber, n.e.s.	14,581
" " " planks, boards, etc.	1,830,138
Fish	337,632
Hay	28,832
Potatoes	28,743
Barley	9,146
Eggs	35,090
	$11,747,916

The following table gives the exports of these same articles to the United States from Canada.

EXPORTS TO THE UNITED STATES.

Coal	$3,145,419
Wood and manufactures of, not including household furniture	....
Logs, all kinds	1,720,601
Deals, spruce and others	500,000
Planks and boards	7,041,074
Joists and scantling	270,425
Laths, paling and pickets	509,650
Staves and headings	604,912
Shingles	886,103
Sleepers and railroad ties	208,254
Stave bolts	34,672
Shooks	37,047
Wood for wood pulp	600,285
All other wood unmanufactured	662,570
Bark for tanning and firewood	399,319
Fish, and produce of	3,295,329
Hay	1,641,789
Potatoes	15,309
Barley	297,439
Eggs	97,313
	$18,825,091

It will be seen from the above tables that coal is the article which we purchase more of from the United States than we sell to that country, while our total purchases of the articles enumerated are valued at $11,747,906, against our sales of $18,825,091, or about 38 per cent. in favor of the latter.

The rates of duty in the two countries on the articles enumerated are:

	Canadian Tariff.	United States Tariff.
Coal, anthracite	Free.	Free.
Coal, bituminous (per ton 2,240 lbs.)	60c.	67c.
Logs	Free.	Free.
Sawed boards, etc.	25 p.c.	$1 to $2 m. ft.
Fish, packed in oil	2 to 5c. per box	1½c. per box to 40 p.c.
Herring, pickled or salted	½c. per lb.	½c. per lb.
Fish, fresh, smoked, etc.	1c. per lb.	¾c. per lb.
Salmon, fresh	½c. per lb.	1c. per lb
Salmon, pickled or salted	1c. per lb.	1c. per lb.
Hay	$2 per ton	$4 per ton
Potatoes	15c. per bu.	25c. per bu
Barley	30 p.c.	30 p.c.
Eggs	3c. per doz.	5c. per doz.

There are few peopele who are not ready to acknowledge that with the removal of these duties benefit would be received by both countries.

Western Ontario requires United States coal. She can use no other, from the fact that distance is a greater obstacle to the use there of Nova Scotia Scotia coal than is the tariff. Nova Scotia coal never came farther west than Belleville, Ont., and that was, if we remember rightly, one cargo. Then just as it is natural that Ontario should use Pennsylvania coal, so it is about as natural that the New England and Pacific States should use respectively Nova Scotia and British Columbia coal.

Notwithstanding that the United States Congress has seen fit to put a duty of $2 per thousand feet on Canadian pine, the people of the Eastern States are just about as much in need of Canadian lumber as the people of Ontario are in need of Pennsylvania coal. It may be quite true that, taking the country as a whole, Canada only supplies the United States with about 3½ per cent. of its total consumptive requirements, but a well-known authority has estimated that Canada supplies the State of New York and the New England States with at least 50 per cent. of their total requirements.

For hay and potatoes, the product of the Maritime Provinces, the New England States are the chief outlet. Then a market for Canadian eggs, which declined about $400,000 in four or five years, would be worth again possessing.

No matter what may be done, it is unlikely that Canadian barley will ever again occupy the place it did in the United States, but unquestionably a good many brewers would again use it if the conditions before obtaining were restored. The year the McKinley tariff went into force Canada exported over $4,500,000 worth of barley to the United States, against only $297,439 last year, so there is quite a margin to work upon and still we may be a long way from being where we were in the years gone by.

By excluding manufactured articles from the proposed reciprocity tariff the parties to the recent conference have been wise, for manufacturers in both Canada and the United States would be certain to exert their influence against any reciprocal arrangement which tended to upset the present conditions as far as they are concerned.

FOREIGN DEMAND FOR POULTRY.

LAST fall there was quite an active demand for Canadian poultry for export, and a good business was done in this connection. This year this outlet for the result of the farmwife's thriftiness will be even larger, if present indications are any criterion.

According to reports received in Montreal, there has been active buying in the country districts of Ontario and Quebec for two weeks back on this account. Turkeys have realized all the way from 7½ to 9c. at country points, and they point still higher.

The contracts now being entered into will be shipped via Portland so as to reach the British market to catch the Christmas demand.

Last year our plump Canadian turkeys were highly spoken of, and there is every reason for thinking that a large and increasing export business can be done in our poultry in England.

To satisfy the British trade, the birds have to be dry-plucked and nicely wrapped up in oil tissue paper. Farmers should exercise care in this particular.

Blistered birds, with unsightly patches of the skin torn off them here and there, will be bound to interfere with the sale of the more carefully prepared.

This foreign demand from England and the United States means an increased competition from jobbers on domestic account who will want supplies for their holiday trade, and of course the poultry raiser will benefit. An indication in this connection is the fact that the daily receipts of poultry so far in Montreal have been much lighter this fall than last.

SELLING TOBACCO ILLEGALLY.

The Canadian Inland Revenue officials have received information that American tobacco has been smuggled from Maine into New Brunswick, and an official was sent down to look into the matter. He found no traces of this smuggling, but found that the dealers were breaking the regulations regarding Canadian tobacco.

Every package of Canadian tobacco contains instructions to the dealer, and among the instructions are these: (1) this package is to be opened in such a manner as to break the stamp, (2) this package is not to be used for any other tobacco when the present contents are removed, (3) the contents are not to be removed except for immediate sale, (4) when the package is empty the stamp must be destroyed.

Five merchants, of Centreville and Florenceville, N.B., were charged with violating these regulations. Four of them did not put in a defence, and were fined $50 and costs apiece. The fifth merchant made a plea of ignorance of the law, and after a stirring fight regarding the matter, judgment was reserved.

MOTIVE POWER OF THE DOLLAR.

How mighty is the dollar. THE CANADIAN GROCER always thought its trade contemporaries were unanimously opposed to gift schemes. We have, however, learned that we were laboring under a delusion.

While perusing our exchanges a few days ago we came across an editorial in a New York trade journal favoring gift schemes under certain conditions.

Every editor has a motive for everything he writes, and the motive in this instance was found a few pages further on in the same journal.

It was the advertisement of a mustard firm which gave away a clock with every case of mustard.

CANADIAN ROAD HEADS THE LIST.

Railway earnings in Canada for the month of October were most remarkable in some respects, the increase in those of the C.P.R. being larger than those of any other railway system on the North American continent.

The earnings of this railway were $2,784,000 against $2,091,000 in October of 1896, an increase of $693,000, or a little over 33 per cent. The next largest increase was $197,000 behind the C.P.R., namely the Missouri Pacific system, its gain being $496,000.

The earnings of the Grand Trunk increased $17,704, the figures being $2,359,461 against $2,341,757 October of last year.

The earnings of the C.P.R. for the ten months of the year were $19,180,330 against $16,791,040 the same period last year, and those of the G.T.R. $19,108,868 and $18,811,769 respectively.

These figures require no comment.

BENEFICIAL TO OUR FISHERIES.

AS most of our readers are doubtless aware, the new Customs tariff of the United States contains a section specifically dealing with such imports as are bounty-fed in the country of production. This section is known as No. 5, and reads as follows:

That whenever any country, dependency or colony shall pay or bestow, directly or indirectly, any bounty or grant upon the exportation of any article or merchandise from such country, dependency or colony, and such article or merchandise is dutiable under the provisions of this Act, then upon the importation of any such article or merchandise into the United States, whether the same shall be imported directly from the country of production or otherwise, and whether such article or merchandise is imported in the same condition as when exported from the country of production, or has been changed in condition by manufacture or otherwise, there shall be levied and paid, in all such cases, in addition to the duties otherwise imposed by this Act, an additional duty equal to the net amount of such bounty or grant, however the same may be paid or bestowed.

This clause, it may not be generally known, is proving of some benefit to Nova Scotia fishermen.

Of late years, it appears, the Boston market has been supplied with dry codfish by French fishermen, but as France gives its fishermen a bonus for the cod they catch in North American waters, these fish have run counter to the provisions of the anti-bonusing section of the Dingley tariff, with the result that Nova Scotia fishermen are experiencing a demand from Boston for dry cod, and the first cargo for some years left Lunenburg, N.S., the other day for that market.

Under an Act passed by the Parliament of Canada in 1882, provision was made for distributing $150,000 annually among the fishermen and vessels employed in the deep sea fisheries, and in 1891 the amount was increased to $160,000. Vessels in 1895 were paid at the rate of $2.60 per ton, one-half to owner and one-half to crew, $3 per man to boat fishermen, and $1 per boat to the owners.

One unacquainted with the circumstances might conclude that this was at least an indirect species of bounty. It is, however, the method the Canadian Government adopted for distributing among the fishermen the interest on the five and a half millions of dollars awarded to this country by the Halifax Fisheries Commission as remuneration for the use of our Atlantic fisheries by fishermen of the United States from 1866 to 1871.

ST. JOHN'S WINTER PORT.

MR. W. S. FISHER, president of the St. John, N.B., Board of Trade, on Monday last addressed a meeting of business men and others at the Toronto Board of Trade in regard to St. John as a winter port.

Mr. Fisher, in his opening remarks, referred to the efforts made by the people of St. John themselves to improve their port. They had spent in the past two or three years $750,000 out of the taxes on new wharves. Their idea was not to make it a local but a national scheme, and St. John asked the co-operation of the people of the west in carrying out their idea. They had done their share in building up a highway across the continent, and they felt it was time they should profit. As showing how the port had developed, Mr. Fisher mentioned that the Beaver line, which, with a small subsidy, formerly gave a fortnightly service between St. John and Liverpool, were now running a weekly service, and there was a fortnightly service to London, Glasgow, Dublin and Belfast, while there would be three sailings during the winter to Aberdeen. Mr. Fisher pointed out that St. John could not be considered the rival of Halifax, although each port should take advantage of its geographical position. The true rival of St. John was Portland, and it was a question of whether Canadians were going to build up a foreign port at the expense of their own.

TRADE DEVELOPMENT.

When, Mr. Fisher said, the Canadian Government had refused to grant subsidies to steamers calling at foreign ports, the United States Government appropriated $800,000 to expend on Portland harbor, and hold Canadian trade. Mr. Fisher said he was authorized by the transportation companies to say that they would grant as low rates out of St. John as could be obtained from any other port. As instancing the increase in the lumber trade alone of St. John, Mr. Fisher stated that in 1895 63 sailing vessels and 55 steamers carried 129,000,000 feet of lumber to the Old Country; in 1896 52 sail and 95 steam craft carried 168,000,000 feet; and in the ten months of 1897, 52 sail and 180 steam craft carried 226,000,000 feet of lumber. The winter exports last year were 78,000 tons of general freight, 1,500,000 bushels of grain, 8,000 cattle, 3,000 sheep and lambs, and 1,288 horses. Mr. Fisher quoted from a railway rate sheet, showing that the import rate on first-class goods by the all-Canadian route was 36c., against 53c. by the American route. This was a striking difference.

WEST INDIAN TRADE.

Turning to trade with the West Indies, Mr. Fisher pointed out that there was a field for Canadian enterprise. The present was an admirable time for shippers of flour to secure a foothold in the West Indies, as he was informed that Canadian millers could undersell the American millers. Last year there were shipped out of New York 600,000 barrels of flour, which showed that there was the business to secure. So far as the facilities at St. John were concerned, Mr. Fisher promised that exporters would be given quick despatch.

Mr. Fisher also referred to the favorable position Canada had secured in the minds of the people of Great Britain, and now was the time for us to follow up the advantage we had gained. He said he cordially approved of the suggestion that a commercial agent should be appointed in the old country. He thought it a very good scheme. Some of the other colonies had business representatives in Great Britain, and he thought it strange that the Antipodeans were smarter than we were in that respect.

At the conclusion of Mr. Fisher's address the following resolution was moved by Mr. A. E. Kemp and seconded by Mr. B. E. Walker:

That this meeting reaffirms the policy of the board in the direction of using its influence in the fostering of export and import trade by the Canadian railways and seaports—Canada for the Canadians. That the hearty thanks of this meeting be tendered to the president of the St. John, N.B, Board of Trade, Mr. W. S. Fisher, for the very valuable and instructive manner in which he has laid before us the claims of St. John N.B., as a Canadian winter port.

WHAT SHIPPERS DESIRE.

One of the members of the Board of Trade, who explained that he was a flour exporter, stated to Mr. Fisher that there were a few matters he would like to bring to the attention of the steamship companies. The first was that unless they could give quick transportation they should not take the freight; also, when the stuff was loaded shippers should be notified. The steamship companies should be asked, also, not to load flour with chain hoists, and not to make platforms of sack flour on the other side to unload other goods over, as was sometimes done.

Mr. A. E. Kemp, in moving the resolution, expressed the thanks of the Board of Trade to Mr. Fisher. He said the tendency now was to send our own produce via Canadian ports, and he thought shippers should pay more attention to St. John as a winter port.

A BANKER'S VIEW.

Mr. B. E. Walker, who seconded the resolution, said he thought Canadians had largely themselves to blame that more was not known about Canada. There was no question as to the desirability of shipping goods via St. John in winter, but a business man must get just as good terms from there as he could obtain anywhere else. Canada desired that other countries should know her as one of the great shipping powers of the world, but for us to admit that we had no port from which we could ship goods in winter was an admission that we could not hold all the year round the position of a great shipping place.

Dr. Parkin, of Upper Canada College, referred to the fact that the Maritime Provinces had at first not prospered under Confederation, and the great effort St. John had made was really a struggle to get out of the depression that took place as a result of the changes of Confederation. He believed with Mr. Walker that Canada would never be able to take her proper place till she shipped goods through her own ports all the year round. People's views had changed very much lately in regard to the value of St. John as a winter port, and the results that would come from such a change of mind were well worth striving for. Dr. Parkin believed that the Government should back up St. John in its efforts, and grant it as much assistance proportionately as it was giving to Montreal. The motion was passed unanimously, and after Mr. Fisher had expressed his thanks to the members of the Board of Trade the meeting adjourned.

THE POULTRY MARKET.

Heavy receipts have left dealers in Toronto with an abundance of poultry in stock. Prices have been reduced materially as a consequence. Quite a number of inferior, thin birds, principally turkeys, chickens and ducks, have been placed upon the market.

Last Saturday tons of turkeys sold at 6c. per lb., while some were known to sell as low as 4½c., which was considered a good price for birds in such condition.

Some shippers seem to think that everything will meet with a good sale, but there can be little profit in handling such poor stuff.

It is important to see that poultry is in nice shape, that it is dry plucked, and the crops carefully removed Care in this regard will pay shippers 100 per cent.

A WINDSOR WHOLESALE FIRM.

Wall & Guppy, who about a year and a half ago branched out into the wholesale fruit, fish and provision business in Windsor, Ont., do not appear sorry they made the venture, a nice, steadily increasing trade being their experience. They have spacious premises, their warehouse consisting of two buildings turned into one. Mr. Wall looks after the inside part of the business and Mr. Guppy the outside. Wall & Guppy were formerly in the retail business, and are bright, enterprising fellows.

WE ARE THANKFUL

because our trade has been so good this season.

We believe this is owing only to the fact that our determination, to supply the best goods at the best prices, has been carried out.

Take for instance our

Crown Flavoring Extracts

This brand stands for the acme of perfection in essences. Our sale this year has been far and beyond any previous season's business. Our customers know that when they handle this brand they have something that can be absolutely depended upon.

We lay particular emphasis upon the fact that these extracts are **absolutely pure** and of the **greatest strength,** and will therefore afford the greatest satisfaction to housekeeper and dealer alike.

In selling

GREIG'S CROWN EXTRACTS

you have the best.

Robert Greig & Co.

MONTREAL

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Nov. 24, 1897.

GROCERIES.

GRANULATED sugars were advanced 1-16c. per lb. on Tuesday by the Canadian refiners. Canned tomatoes are also quoted higher. These are about the only changes in prices. Business is a little more active than it was a week ago, and the wholesalers all seem to be well employed. Notwithstanding this, however, it is the opinion that the volume of business this fall is not as large as some expected it would be, in spite of the fact that it is a great deal larger than it was a year ago at this time. The demand for canned goods is fair for this time of the year, and extra granulated sugar is selling rather better since the advance in the Canadian-made German article. Foreign dried fruits are all in brisk demand, with the price of currants showing a further advance in the primary market.

CANNED GOODS.

Wholesalers are, as a rule, quoting canned tomatoes about 5c. per doz. higher than they were a week ago. In other lines prices are unchanged. The demand for canned vegetables is fair, being especially so for tomatoes, and one feature of the market is the fact that retailers who purchased rather sparingly are now enquiring for goods. One wholesale house reports the sale of a round lot of tomatoes for shipment to the Klondike. We quote: Tomatoes, 90 to 95c.; corn, 65 to 85c.; peas, 90 to 95c. for ordinary; sifted select, 90c. to $1; extra sifted, $1.25 to $1.40; beans, 65 to 80c.; peaches, $2.25 to $3 for 3's, $1.65 to $2 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.65 to $1 90, according to brand and quality; blackberries, $1.40 to $1.70; cherries, $1.75 to $2.25; apples, 3's, 80 to 95c.; gallons, $2 to $2.25; salmon, "Horseshoe," $1.25 in 5-case lots and $1.30 in less quantities; other red salmon, $1.20 upwards, according to quality and brand; cohoes, 95c. to $1.10; canned mackerel, $1.25 to $1.30; lobsters, $2.40 to $2.50 for tall tins; 1-lb. flats, $2.85 to $2.95; ½-lb. flats, $1.60 to $1.70; Canadian canned beef, 1's, $1.35 to $1.40; 2's, $2.35 to $2.50; 6's, $7.75 to $8.25; 14's, $15 to $16; Canadian kippered herrings, $4.50 per case.

COFFEE.

The Brazilian coffee market is still weak and prices lower in country of production. Roasted coffees declined ½c. per lb. in New York on Monday. Jobbers quote green in bags: Rio, 8½ to 12½c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 12½ to 18c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 16 to 20c.; Jamaica, 19 to 22c.

SYRUPS.

A few transactions in bright syrups from first hands are reported at good prices and more is offering on the same basis. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

Although the deliveries of molasses at New Orleans are large, the price of the open-kettle description is firm, and in New York sales are reported at full prices. We quote as follows: New Orleans, bbls., 23 to 35c.; ditto. half-bbls., 25 to 37c.; ditto, fancy, 50 to 55c. in bbls. and half-bbls.; Barbadoes, 31 to 35c.; half-bbls., 33 to 35c.

SUGAR.

The feature of the Canadian sugar market is an advance of 1-16c. per lb. in the price of extra granulated. This took place late on Tuesday. The outside markets have been somewhat irregular the past week, and London cables on Monday announced a decline of ¾ to 1½c. in beet sugar. Licht has, however, reduced his estimate of the beet crop in France by 15,000 tons, which, with the reduced estimate of 10,000 tons in German crop, makes a total decrease of 40,000 tons in the European estimates, making the yield there 4,885,000 tons against 4,917,840 last year. We quote, subject to a discount of 1 per cent., 10 days: Extra granulated, 4 3/8c. for less than carload lots, and 4 5-16c. for carload lots; yellows, 3⅝ to 3⅞ per lb.; Canadian German granulated, 4c. per lb.;

THOROUGH CLEAN FAST

Positively removes every seed.
We have them. You ought to have them.

WALTER WOODS & CO. - Hamilton

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES

But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier

The world-renowned French Vanilla Chocolate.

Do you want Customers ?

Try as a Leader

"SALADA"

CEYLON TEA

Its custom drawing qualities may prove a revelation to you.

WHOLESALE AGENCIES . . .

25 Front Street East - - TORONTO
318 St. Paul Street - - MONTREAL
219 Cambie Street - - - VANCOUVER, B.C.
15 Niagara Street - - - BUFFALO, N.Y.
206 State Street - - - BOSTON, Mass.
347-349 Fifth Avenue - - PITTSBURG, PA.
59-61-63 Jefferson Ave. - DETROIT
15 Exchange Street - - ROCHESTER, N.Y.

DON'T OVERLOOK

the fact, that your customers want

"SURPRISE SOAP."

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

If you are a first-class grocer you keep first-class Soap; that is **Surprise Soap.**

Austrian granulated, 4 1-16c. in bags for less than carload lots.

NUTS.

Shipment ex Bellona are still arriving, and the wholesale trade is now pretty well supplied. Advices from Sicily state that shipments of almonds have been stopped. Tarragona almonds are reported to be lower. We quote: Brazil nuts 12½ to 14c.; Valencia shelled almonds, 25c.; Tarragona almonds, 9½ to 11c.; peanuts, 10 to 12c. for roasted and 8 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 11½ to 12c.; Marbot walnuts, 9½ to 11c.; Bordeaux walnuts, 8 to 9c.; Sicily filberts, 9½c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, ETC.

The rice market is quiet with prices steady and unchanged. We quote: Standard "B," broken lots, 3⅞c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5c.; Patna, 4¾ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½ to 4½c.

SPICES.

The spice market rules quiet with prices much as before. We quote: Pure Singapore black pepper, ground, 14c in kegs, pails and boxes, and 15c. in 5-lb. cans; ditto, whole, 12c. per lb.; pure white pepper, ground, 24 to 26c. in kegs, pails and boxes, and 20 to 22c. in 5-lb. cans; ditto, whole, 20 to 22c., according to quality; pure Jamaica ginger, 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25c.; ditto, best, 28 to 30c. per lb.; allspice, 16c.; cassia, 25c. per lb. for ground and 40c. for Saigon.

TEA.

The tocal tea market rules quiet, and the little that is being done is chiefly in spot goods, but a better business is looked for shortly, there having really been little buying since April last. A cable received in Toronto a few days ago from China stated that the market for Young Hysons had closed, and that there would in consequence be no more shipments except of such lots as may have been held over. These teas are scarce and prices higher. The markets in India and Ceylon has been strong for medium and low grade teas, and good profits have been made on shipments from these countries to Great Britain. Ruling prices on the Toronto market to retailers are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indias and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

CURRANTS—An advance of another 6d. is cabled from Patras, and orders for Filiatra fruit were placed this week by wholesalers at prices higher than those touched for years. The local demand continues good for currants. We quote: Provincials, 5½ to 5¾c.; Filiatras, 6c. in bbls; 6⅛c. in half-bbls and 6¼c. in cases. Patras, 6½c. in bbls.; 6¾c. in half-bbls. and 6¾ to 7c. in cases. Vostizzas, 7 to 8c. in cases.

VALENCIA RAISINS—Demand continues good with prices steady and unchanged. We quote: New goods—Off-stalk, 4¾ to 5c.; fine off-stalk, 5½ to 6c.; selected, 6¼ to 6¾c.; layers, 6½ to 7c.

MALAGA RAISINS—Quotations are lower since the fruit ex Bellona was taken into stock. We quote: London layers, $1.60 to $1.70; black baskets, $2.20 to $2.40; blue baskets, $2.30 to $2.50; Connoisseur clusters, $2.20 to $2.40; dessert clusters, $3.50 to $3.75.

CALIFORNIA RAISINS—Repeat orders of first shipments are reported this week. We quote: 3-crown, 7½ to 7¾c. per lb; 4-crown, 8½ to 9c. per lb.; 1-lb. cartoons, 12c.

FIGS—Business is moderate and prices unchanged. We quote as follows: 4-crown, 10 to 11c.; 5-crown, 11 to 13c.; 7-crown, 13 to 14c.; 9-crown, 15 to 16c.; natural figs, in bags, 4½ to 5c.

POULTRY
BUTTER
EGGS
HONEY

J. A. McLEAN,
77 Golborne St.
TORONTO.
Commission Merchant.

CANADA'S CANNED FISH

SARDINES, Oils, Mustard, Tomato, Spiced
CLAMS
CLAM CHOWDER
SCALLOPS
FINNAN HADDIES
SEA CHICKENS

Sales have doubled this season. They will keep for years. Every can guaranteed.

JOHN SEALY
SAINT JOHN, N. B.

The Following Brands Manufactured by

The American Tobacco Co.
OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses.

CUT TOBACCOS . . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.
CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY

E. NICHOLSON
Successor to W. F. Henderson & Co.
Wholesale Commission Merchants and Brokers
Teas, Canned Goods, Molasses, Coffees Dried Fruits, Syrups, Spices, Starches, Condensed Milk, Salmon, Bags, Beans, Canned Meats, Smoked Meats. Lard, Oatmeal, Rice, Tapioca, Sago, etc., etc.
Representing some of the leading houses in the world. Advances made against consignments. Storage—in Bond or Free. Wholesale Trade and Millers only supplied.
174 Princess Street, Winnipeg, Man.
Correspondence Invited.

WRITE OR WIRE
For
- SAMPLE ORDER -
New Messina Lemons.
California Navel Oranges.
Just Note.. Our Stock MALAGA GRAPES are the best
Clemes Bros., Toronto

PRUNES — The demand is good for California prunes, but there is nothing doing in other kinds. We quote as follows: 40 to 50's, 10½c.; 50 to 60's, 8 to 8½c.; 60 to 70's, 7½ to 8c.; 70 to 80's, 7 to 7½c.; 80 to 90's, 6½ to 7c.; 90 to 100's, 6 to 6½c. Silver prunes (fancy), 13½c.; egg plums, 9½c.

CALIFORNIA EVAPORATED FRUITS. — Apricots are in active demand. We quote as follows: Apricots, 9 to 9½c. per lb. in 50-lb. boxes, 9½ to 16c. in 25-lb. boxes, and 13 to 14c. in 1-lb. cartoon boxes; Peaches, 9½ to 12½c. in 25-lb. boxes, and 13c. per lb. in 1-lb. cartoons.

GREEN FRUITS.

Business this week has been good. Oranges are moving more freely, though the high prices this year have made trade a little slower in picking up. There is a brisk demand for cranberries, and as stocks are light, prices have advanced. Very few good grapes are now offered, and the few find ready sale. Apples are meeting with a good demand. Onions are moving slowly. We quote as follows: Almeria grapes, $5.50 to $7.50 per keg; Lemons, fancy Verdilli, $3.25 to $3.50; choice Verdilli, $2.50 to $3. Cocoanuts, $4.50 a sack and 60c. per doz.; oranges, California navels, $4 to $4.50 per crate; Jamaica oranges, $8.50 per bbl., and $4.50 per box; Mexican oranges, $3.75 to $4 a box; bananas, $1.50 to $1.75; Cape Cod cranberries, $8 to $8.50 per bbl., and $2.75 to $3 per box; Canadian cranberries, $6.75 to $7.50 per bbl., and $1.75 per box; Nova Scotia cranberries, $8 to $8.50 per bbl.; quinces, 20 to 30c.; chestnuts, $5 a bushel; Canadian apples, $2 to $3.50 per barrel and 40 to 50c. per basket; Spanish onions, $1.25 per case; Canadian onions, red or yellow, in 80-lb. bags, 80c.; pickling onions, 75c. per basket; celery, 25 to 50c. a dozen; grapes, 10-lb. Concords, 18 to 20c; Niagara, 25 to 30c.; Concords, large baskets, 1½ to 2c. per lb.; Niagara, 2 to 2½c. per lb.; sweet potatoes, $3.50; winter pears, $3.50 to $4 per bbl. and 30 to 50c. per basket.

COUNTRY PRODUCE.

EGGS—The supply has been good and the demand better, though many complaints are heard of held stock being mixed with the fresh laid. We quote: Fresh laid, 16 to 17c.; second grade, 12 to 13c.; pickled eggs, 13 to 13½c.

POTATOES—Business is brisk. We quote carload lots at 55c. and small lots on the market at 60c.

HONEY—Market is still quiet. We quote:

POULTRY
BUTTER
HONEY
EGGS
Are in good demand.
Chas. J. Graham
88 Front Street East . . . . Toronto

MORROW & EWING
General Commission Merchants
13 St. John St., MONTREAL
We beg to notify the Wholesale Grocery Trade that we have to offer best values in
Rio, Santos, Maracaibo and Mocha Coffees
also have on hand full lines of
Japan, Congou, Indian, Ceylon and Gunpowder Teas
Samples and particulars on application. Wholesale supplied only.

W. H. Seyler & Co.
Brokers and Commission Merchants
Room 100, Board of Trade,
Toronto
Manufacturers and Importers wishing to have their products introduced to the jobbing trade are respectfully requested to communicate with us.
English, German and French Goods a specialty.
Representing
J. Lewenz & Hauser Bros., London, Eng.—Teas.
Tellier, Rothwell & Co, Montreal—"Royal" Black Lead and Blues.
Hecker-Jones-Jewell Milling Co., New York.
German Gelatine Works, Hoechst am Main Germany.
Wholesale agent for Grape Wine Vinegar Co., Toronto.

EGGS
Market dull, receipts heavier, selling in a limited way at 15 to 16 cents.
BUTTER
Market bare of good tubs and pails which are in good demand at from 15 to 16 cents. Ship forward while fresh.
RUTHERFORD, MARSHALL & CO.
62 Front St. East, TORONTO

G. F. & J. GALT
42 SCOTT St TORONTO
PACKERS OF THE CELEBRATED
BLUE RIBBON TEAS

Clover honey, 7½c.; buckwheat, 4c.; light color, in 60-lb. tins, 6 to 6½c.; 5 and 10-lb. tins, 7 to 7½c.; comb, $1.50 to $1.75 per dozen.

DRIED APPLES—Some sales of new season's fruit are reported at from 4 to 4½c. per lb.

EVAPORATED APPLES — There is practically nothing doing, and jobbers are 9½ to 10c. per lb.

BEANS—The market is more lively this week with prices quoted at from 80 to 82½c. per bushel delivered in store for 50-bag lots of No. 1 prime.

POULTRY — The supply has more than equalled demand, and prices have fallen all round. We quote: Geese, 5 to 6c. per lb.; chickens, dressed, 25 to 40c.; ducks, 40 to 65c.; wild ducks, widgeons, 20 to 25c.; bluebills, 30 to 35c.; mallard and black, 50c.; turkeys, 7 to 8c. per lb.

PROVISIONS.

Business continues active. In many lines there is difficulty in keeping stocks, especially in heavier meats and lards. The cold weather will probably bring an increase in receipts of hogs. There are no special features in trade, though prices are firm, especially in hogs, which have advanced 25 to 50c. per cwt.

DRY SALTED MEATS—Long clear bacon, 7¾c. for carload lots, and 8 to 8¼c. per lb. for ton lots and cases.

SMOKED MEATS—Breakfast bacon, 12 to 12½c.; rolls, 9c.; hams, large, 10c.; medium, 11c.; small, 11½c.; shoulder hams, 8½ to 9c.; backs, 12c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 6½c.; tubs, 6¾c.; pails, 7c.

BARREL PORK—Canadian heavy mess, $14 to $14.50; Canadian short-cut, $16; clear shoulder mess, $13.50.

DRESSED HOGS—We quote: $5.25 to $5.50 for heavy, and $5.50 to $5.75 for light hogs.

BUTTER AND CHEESE.

BUTTER—The supply of dairy in large rolls and 1-lb. prints continues to increase, and it is now difficult to keep sold up. Prices are easier. The quantity of choice dairy in tubs is not large, and would sell readily at 15 to 16c. Creamery is more plentiful, quite a large number of winter creameries having commenced operations. We quote: Dairy, best, large rolls, 15 to 15½c.; pound prints, 16 to 17c.; tubs, best grade, 15 to 16½c.; second grade, 13 to 15c.; low grade, 11 to 12c.; creamery, early make, tubs, 17 to 18c.; late make, tubs, 18 to 19c.; prints, 20c.

CHEESE—The market is still quiet, with local quotations remaining at 9 to 9½c., according to make.

FISH AND OYSTERS.

Business is good, all lines moving nicely. Prices are unchanged. We quote: Oysters, $1.25 per gal.; fresh haddock, 6c. per lb.; fresh steak cod, 7c. per lb.; pickerel, 6c. per lb.; pike, 4c. per lb.; perch, 3c. per lb.; fresh herring, 3½c. per lb.; haddies, 6c. per lb.; Labrador herring, $5.75 to $6 per bbl. and $3.25 per half-bbl.; split herring, $5 per bbl. and $2.75 per half-bbl.; boneless fish, 3½ to 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg; ciscoes, 75c. to $1.

HIDES, SKINS AND WOOL.

HIDES—The market is still firm, with a tendency toward higher prices. We quote for both cowhides and steerhides: No. 1, 9c.; No. 2, 8c.; No. 3, 7c.

CALFSKINS — We quote as follows: No. 1 veal, 8 lbs. and up, 12c. per lb.; No. 2, 10c.; Dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—We quote: Lambskins and pelts, 75 to 90c.

WOOL — Pulled wools are very quiet, though prices are unchanged. We quote supers at 21 to 22c.; extras at 22 to 23c.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN — The market is still firm in all lines. We quote as follows: Winter wheat, 81 to 82c. at outside points; freights to Toronto are about 3 to 5c.; barley, 27 to 31c.; peas, 44 to 45c.; oats, 20 to 23c., Toronto freights,

Balfour & Co.

Wholesale Grocers
Importers of Teas

HAMILTON, ONT.

We are open to buy Dried Apples of good quality. Write us.

To Hand

NEW SEASON'S TEAS

Extra Values. **Young Hysons, Japans, Ceylons, Assams and Congous. . .**

XMAS FRUITS . .

All kinds; best quality; including **BLACK PEARL CURRANTS,** the finest produced

CRANBERRIES and LAKE HERRINGS

No. 1 NORTH SHORE CRANBERRIES, 100 qts. to the bbl.
No. 1 FALL CAUGHT PICKLED HERRINGS, in kegs, heads off.
No. 1 FALL CAUGHT PICKLED HERRINGS, in kegs, heads on.

F.O.B. Midland, Ont. Subject to market changes.

Send your orders to

THE EBY, BLAIN CO., Limited, TORONTO, or
THE PLAYFAIR, PRESTON CO., Limited, MIDLAND, ONT.

McLAUCHLAN'S COUGH DROPS

are the only harmless remedy that produces immediate results. Cough remedies are numerous, but McL. & S. Cough Drops excel them all.

Packed in Cartoons of 36 packages. Retailed 5c.

J. McLAUCHLAN & SONS Manufacturers and Wholesale Grocers **OWEN SOUND**

WE ARE PAYING CASH FOR DRIED APPLES

W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. Toronto

Thanksgiving, 1897.

Its keynote—PLENTY—and a share of the world's prosperity.
As with the country, so with us,

As, for Instance?

CANNED GOODS — BEST PACKS

EVERYTHING marketable, from Shrimps to Pumpkins.

CANADIAN—BRITISH—AMERICAN—FOREIGN

DRIED FRUITS — BEST BRANDS

An assortment UNSURPASSED IN THE TRADE in Mediterranean and California Products.

WRITE US. OUR PRICES, WITH PROMPT SHIPMENT, WILL DO THE REST.

THE EBY, BLAIN CO., LIMITED

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO

and No. 1 hard wheat is quoted at $1, Toronto freights.

FLOUR —Though the business done is just what is needed to supply present needs the market is firm. We quote in carloads on track at Toronto: Manitoba patents, $5.40; Manitoba strong bakers, $4.90 to $5; Ontario patents, $4.50 to $4.80; straight roller, $4.20 to $4.25, Toronto freights.

BREAKFAST FOODS — Trade is in excellent condition, with prices unchanged. We quote: Standard oatmeal and rolled oats, $3.30 in bags and $3.40 in bbls.; rolled wheat, $2.70 in 100-lb. bbls.; cornmeal, $2.50; split peas, $3.25; pot barley, $3.

SEEDS.

Foreign markets report a continued stagnant condition of trade in clover seeds, and this is confirmed by indifference in buying, liberal concessions in price on the part of shippers being necessary to induce business in alsike, values for which range from $3 to $4.50 per bushel, the latter only for really choice qualities. Red clover commands some attention for really fancy qualities, for which a fair price is being paid, prime to choice quoted at $3 to $3.25 per bushel at outside points. Timothy is unchanged at $1 to $1.25 per bushel for machine-threshed seed.

SALT.

Trade is still handicapped by the lack of transportation facilities. Otherwise trade is in a brisk condition. We quote: Carload lots, $1 per bbl., and 65c. per sack; less than carload lots, $1.05 per bbl., and 70c. per sack. At the wells we quote: F.O.B.. barrels, 70c.; sacks, 50c.

PETROLEUM, ETC.

Business is still good, with prices unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 14c.; carbon safety, 16½c.; American water white 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

Currants are cabled 6d. dearer in price.

Granulated sugar has been advanced 1-16c. per lb.

The N.Y. Journal of Commerce of Tuesday says: "Local independent and Canadian refiners appeared to be willing to make purchases of centrifugals 96 deg. test at 3⅞c., but this was below importers' ideas, who generally held for 4c., although in instances intimating that a bid of 3 15-16c. would buy."

"Door" and "store" rhyme, and so the door and the store should be harmonizing factors in inducing trade.

QUEBEC MARKETS.

MONTREAL, Nov. 24, 1897.

GROCERIES.

THE general grocery market has recorded no striking change during the week, demand being fair while prices generally are firm. This especially is the case in sugar, German granulated ruling strong at the advance, though standard is unchanged. Syrups are steady, and molasses is distinctly stronger in tone. Rice and spices are as last noted, while coffees are easier, owing to the position outside, and buyers here have been offered supplies at a material decline. Teas are steady to firm, and the same can be said of dried fruits, nuts and other lines.

SUGAR.

The stronger feeling that marked the sugar market abroad at the close of the week continues, the advance in the price of Canadian German granulated being a testimony to this fact. Standard granulated shows no change, but refiners assert that prices are well maintained. Demand, however, continues somewhat limited for the reasons outlined last week, but a steady jobbing movement is carried on. Advices from abroad state that Licht has reduced his

Continued on page 24.

ONE.....

of our purchases of '97 Pack, Canadian Canned Goods:

THE SIMCOE CANNING CO.

LYNN-VALLEY BRAND

8,000 Cases	3-lb.	Tomatoes
300 Cases	Gallon	Tomatoes
3,000 Cases	2-lb.	Cream Corn
2,000 Cases	2-lb.	English Garden Peas
100 Cases	2-lb.	Golden Wax Beans
100 Cases	2-lb.	Crystal Wax Beans
200 Cases	2-lb.	Refugee Beans
100 Cases	3-lb.	Baked Beans
50 Cases	2-lb.	Asparagus Tips
150 Cases	2-lb.	Yellow Peaches
100 Cases	3-lb.	Yellow Peaches
50 Cases	2-lb.	Bartlett Pears
25 Cases	3-lb.	Bartlett Pears
25 Cases	2-lb.	Strawberries
25 Cases	2-lb.	Red Raspberries
25 Cases	2-lb.	Greengage Plums
25 Cases	2-lb.	Lombard Plums
50 Cases	2-lb.	Sliced Pine-Apples
200 Cases	3-lb.	Apples
1,000 Cases	Gallon	Apples

15,525 Cases.

Hudon, Hebert & Cie., Montreal

ANOTHER....

of our purchases of '97 pack,
Canadian Canned Goods :

THE

Port Hope Preserving & Canning Co.

RED CROSS BRAND

3,000 Cases	3-lb.	Tomatoes
2,000 Cases	2-lb.	Corn
1,000 Cases	Gallon	Apples
100 Cases	3-lb.	Baked Beans

6,100 Cases

There are more. . . . .

Hudon, Hebert & Cie. - - Montreal

9,300 CASES SALMON

'97 Pack.

HUDON, HEBERT & CIE., Montreal

Continued from page 21.

estimate of the German beet yield 25,000 tons. We quote: Granulated, 4 1-16 to 4⅛c., and yellows, 3⅜ to 3¾c., with German granulated 3¾c.

SYRUPS.

There is little change in the syrup market, which rules quiet at 2¼ to 2½c., according to grade.

MOLASSES.

There has been a more active demand for molasses from first hands and cargo lots of Porto Rico have, it is understood, been placed this week, the terms being private. Transactions in round lots of old Barbadoes and mixed goods have also transpired on the basis of 23½c. in straight large lots. Stocks of new Barbadoes here are very small; in fact, only one firm has a respectable quantity, and they are firm in their views at 25 to 26c. Outside of this there are a few small lots of new Porto Rico, the balance of the supplies consisting principally of last year's crop. Demand from the country for jobbing quantities is good and supplies in second hands are said to be rapidly decreasing. Prices are firmly held, 25 to 26c. for puncheons, 27½c. for tierces, and 28½c. for bbls. being realized this week.

RICE.

There is a good enquiry for rice with no change in prices to report. We quote: Crystal Japan, $5.00; standard B., $3.50 to $3.75; Patna, $5 to $5.50; Carolina, $6.75 to $7.75; choice Burmah, $4 to $4.25; and Java kinds, $4.25 to $4.50.

SPICES.

The spice market has a strong upward tendency, in sympathy with the advices from abroad. Local enquiry is quite brisk, with prices generally steady. We quote as follows: Black pepper, 10 to 12c.; pure white, 17 to 20c., as to grade; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream jotartar (French), 25 to 27c.; allspice, 12 to 14c.; and nutmegs, 50 to 90c.

COFFEE.

The coffee market is decidedly easy in tone, owing to the immense yield in Brazil, and a sharp decline has taken place in Maracaibo and Rio, straight invoice lots of the former being offered at 11c. and the latter at 7c. Java coffee is nominal, though lower values are looked for, owing to the big break in prices in Holland. We quote: Maracaibo, 12 to 14c.; Rio, 8 to 12c.; Santos, 10 to 12c.; Mocha, 24c., and Java, 24c.

TEAS.

There is no new feature in tea, the market ruling quiet and firm. All grades of suitable stock are in light supply, and in the case of all negotiations sellers find no difficulty in obtaining full prices. Supplies of low-grade Gunpowders are especially light, and it is rather difficult to obtain supplies. Medium grades are fairly plentiful, but not so much asked for. Japans continue scarce and strong, while Ceylons have been placed at full prices. China greens have been asked for and have sold at 9½ to 11c. in round lots. We quote as follows: Young Hysons, 18c. for low grades, 24 to 28c. for mediums and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums and 25 to 55c. for high grades; Japans, 15 to 21c. for mediums and 28c. for high grades; Indians and Ceylons, 17 to 20c. for mediums and 35 to 65c. for higher grades.

CANNED GOODS.

There has been little change in this department, and prices generally are steadily held, both from first and second hands. We quote: Tomatoes, 80 to 90c.; corn, 60 to 75c.; peas, 75c. to $1.25; peaches, $1.75 to $1.90 for 2's; raspberries, $1.50 to $1.90; strawberries, $1.75 to $2, according to brand and quality; cherries, $2.30; apples, gallons, $2 to $2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.25 to $1.45; "Clover Leaf," $1.25 to $1.45; "Lion," $1.25 to $1.40; Lowe Inlet, $1.20, in tall tins; canned mackerel, $1.25; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.30; lobsters, $11 per case; French sardines, $10.25 to $11 for extra brands; ordinary brands, $8 to $9; Canadian brands, $4.25.

DRIED FRUIT.

The chief business since last report has been trading in round lots of Valencia raisins ex Bellona, round lots of these aggregating in the vicinity of 8,000 boxes at a range of 4½ to 4⅝c. for off-stalk and fine off-stalk, and 5½ to 5¾c. for selected. In a jobbing way demand has been very moderate. We quote: Off-stalk, 4½ to 4¾c.; fine do., 5 to 5¼c.; selected, 6 to 6¼c., and 4-crown layers, 6¾ to 7c.

California raisins continue firm with a stronger tendency, and higher prices are asked this week as follows: 2-crown, 6¼c.; 3-crown, 6½ to 7c.; and 4-crown, 8½ to 8¾c.

Malaga raisins are steady and unchanged.

Currants are firm, with but little business doing. We quote: Patras, half-cases, 6¼c.; Filiatra, do., 5¾c.; do. half-bbls., 5½c.; do., bbls., 5⅜c. Provincials, 5c. in bbls., 5⅜c. in cases, and 5½c. in half-cases, and Vostizzas, half-cases, 7½ to 8c.

The prune market is steady and unchanged. We quote: French, 4¼ to 4½c.; Austrian, 6 to 7c., and Californias, 40 to 50s., 9¾ to 10c.; 50 to 60s., 8¾ to 9c.; 60 to 70s., 8¼ to 8½c., and 70 to 80s., 7½ to 7¾c.

There is little doing in evaporated fruits and prices generally rule steady.

Figs are steady, but quiet, at 9 to 10c. in 14-oz. boxes, 10 to 11c. in 10 lb. boxes and 4c. in bags.

NUTS.

There has been no change in nuts, which rule steady. We quote: Grenoble walnuts, 10 to 10½c.; Sicily filberts, 7c.; Tarragona almonds, 8c.; Valencia shelled almonds, 21 to 22c.; shelled walnuts, 20c., and cocoanuts, $3.50 per 100.

FISH.

The severe weather on the coast has led to a scarcity of fresh fish in this market, supplies during the past few days being almost nil. Lately, however, receipts have been larger. Pickled, smoked and preserved fish continue in large supply, for which demand is fair. We quote: Green cod—No. 1 large, $4.25 to $4.50; No. 1 ordinary, $3.75 to $4; No. 2, $2.50; herrings, No. 1 N.S., $4.25 to $4.50 per bbl. and $2.50 per half-bbl.; N.B., $2.15 to $2.25 per half-bbl.; B.C. salmon, $11 per bbl.; mackerel, No. 2 new, $20; 1896 pack, $10 to $11 per bbl.

In smoked fish haddies are offering freely at 6c.; Yarmouth and Bay bloaters at 90c. to $1 per box; kippered herrings at $1.25 and smoked at 10 to 12c. per box.

The demand for preserved fish is limited, sales being only in small lots. Dressed codfish are selling at $4.25 per case of 100 lbs.; dried cod at $3.75 per cwt.; boneless codfish at 5 to 5½c. per lb., and boneless fish 2¾c per lb.

The market for shell oysters continues strong and prices show a further advance, 50c. per bbl, with a light demand. We quote: Malpeques, common, $4; hand-picked to choice, $5.50 to $6, and Miramichi, $3.50 to $4, and Buctouche, $5.

DRIED APPLES.

The firmness noted in dried apples during the past week continues and the advance is well maintained. Jobbers refused 10c. this week for evaporated and we quote 10 to 10½c. with dried 5½ to 7c.

APPLES.

The strong feeling in apples continues and prices are held at $3 to $4 for No. 1 and $2 to $2.50 for No. 2.

GREEN FRUIT.

There has been a quiet, steady trade in green fruit, and during the past day or so demand on city account has been better on account of Thanksgiving Day wants. We quote: Lemons, $2.50 to $3 per box; Jamaica oranges, $8 to $8.75 per barrel; bananas, $2.25 per bunch; California peaches, $1.75 to $2 per box; Canadian pears, $3 to $6 per bbl.; Almeria grapes, $5 to $6.50 per cask; do. California Tokays,

Popularity...

The sales of Cottams Seed show a marked increase month after month and year after year. Bird keepers may experiment with other seeds, but in most cases they come back to Cottams. A wide experience with birds—great care in selecting, recleaning and packing—Bird Bread and other advantages protected by six patents—liberal profit for dealers—partly explains the popularity of Cottams Seed.

Sold by all wholesalers.

ROYAL JUBILEE OIL
Is the Best Burning Oil in the Market.
ROYAL OIL COMPANY
SOLE MANUFACTURERS
Geo. Anderson, Manager. Toronto

The DAWSON Commission Co., Limited
FRUIT, PRODUCE AND COMMISSION MERCHANTS,
Cor. Market and Colborne Sts.,
TORONTO.

FRUIT
Large quantities are now being handled by
McWILLIAM & EVERIST
WHOLESALE COMMISSION MERCHANTS
25 and 27 Church street,
TORONTO, ONT.
Consignments promptly and carefully handled. All orders receive our best attention.
Telephones:—Office, 645. Fruit Market 2746.

FEARMAN'S
STAR BRAND HAMS
Choice Canadian Pea Fed
Lean, Firm
Fine Flavor
For the BEST TRADE.
F. W. FEARMAN - HAMILTON

$2.25 to $2.50 per crate; cranberries, $7.50 to $8 for Cape Cod, and $6 to $6.50 for Nova Scotia, per bbl.

COUNTRY PRODUCE.

EGGS—The tone of the egg market was firm and prices for new laid are higher. The demand is good and sales are readily made at 20c. per dozen. In other stock a fair trade was done at 14 to 15c. for choice candled and Montreal limed, and at 12½c. for western limed per dozen.

BEANS—A fair trade was done in beans, and prices are unchanged at 80 to 90c. for primes, and at 95c. to $1 for choice hand-picked per bushel.

GAME—The market for partridge was firm and the demand was active at 65 to 70c. for firsts, and at 40c. for seconds per brace.

POULTRY—The receipts of poultry have been small, which met with a ready sale at steady prices. Turkeys sold at 8½ to 9c.; chickens, 7 to 7½c.; ducks, 8 to 8½c.; geese, 5 to 6½c per lb.

HONEY—The demand for honey continues slow, and the market is quiet. We quote: Clover comb at 10 to 11c.; bright extracted at 7½ to 8½c., and dark at 5 to 5½c.

POTATOES—The demand for potatoes is still slow, and the market is quiet but firm at 50 to 60c. per bag in car lots.

PROVISIONS.

There is no material change in the provision market. The demand for small lots of all lines continues fair. We quote: Canadian pork, $15 to $16 per barrel; pure Canadian lard in pails, at 7 to 7½c., and compound refined at 5 to 5¼c. per lb.; hams, 11 to 13c.; bacon, 10 to 12c. per lb.

DRESSED HOGS.

A few small lots of dressed hogs have been coming forward, and are selling at $6.50 per 100 lbs.

SALT.

Business in salt continues about the same. Coarse Liverpool is selling at 35 to 40c. per bag of 150 lbs., and Trepani, $1.10 per bag of 215 lbs.

FLOUR AND MEAL.

The feature of the flour market was the demand from foreign buyers for Manitoba grades, and of several 1,000 sack lots was made for shipment to London via this port, and other lots were placed with a Glasgow buyer, which will go forward by the first vessel sailing to Glasgow from St. John, N.B. Locally the demand continues fair,

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.
$2.50 per case; 80c. gallon.
THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

BROCK'S BIRD SEED
This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.
NICHOLSON & BROCK - TORONTO

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

EGGS AND BUTTER
We are buyers of Choice Butter and Fresh Eggs. Highest prices paid. Correspond with us.
THE WM. RYAN CO. LIMITED
70 and 72 Front St. East, - TORONTO

S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
76 COLBORNE ST.,
TORONTO, ONT.

POULTRY . . .
BUTTER, EGGS
Your consignments of the above solicited. Our large local and shipping trade enable us to get best prices.
QUICK SALES. PROMPT RETURNS.
Prices the highest the market will afford.
D. GUNN, BROS. & CO.
Pork Packers and Commission Merchants,
TORONTO, ONT.

Agents for A. Booth Packing Co'y, Baltimore Fresh Oysters. Nova Scotia and Portland Cured Finnan Haddies received daily.

HUGH WALKER & SON
Wholesale Commission Merchants
GUELPH, ONT.

Extra Fancy Maiori and Sorrento Lemons, Bananas, Cocoanuts, Sweet Potatoes, Spanish Onions, Cranberries, Peaches, Pears, Apples, Grapes, etc.

and the market on the whole is moderately active and steady. We quote as follows: Winter wheat, patents, $4.75 to $5; straight rollers, $4.35 to $4.40; bags, $2.10 to $2.20; best Manitoba strong bakers', $4.90 to $5; second do., $4.50 to $4.60, and low grades, $2.70; Hungarian patents, $5.40.

A fair business in a jobbing way was transacted in meal, and prices are without change. We quote: Rolled oats, $3.35 to $3.40 per barrel, and $1.62½ per bag; standard meal, $3.25 per barrel, and $1.57½ per bag.

The tone of the feed market is steady under a fair demand from both local and country buyers. We quote: Ontario bran at $11, and shorts $12 per ton, bulk; Manitoba bran, bags included, at $11.50., and shorts at $13.50 per ton.

BALED HAY.

The situation of the hay market is unchanged. The demand for stock on spot is good and prices for such rule firm, but the demand for future delivery is limited, and as soon as the country roads improve in condition liberal receipts are expected and a lower range of prices is anticipated. We quote: No. 1 at $10.50, and No. 2 at $8 to $8.50 per ton, in car lots.

CHEESE AND BUTTER.

Cheese continued quiet to-day. There was some trading in medium grades between 7¼ and 7½c., but stock available at these figures is not plentiful, having been cleaned up previously this week. Good qualities available under 8c. are evidently wanted, but really desirable goods are difficult to obtain under this price. There is nothing new from the country or over the cable. West of Toronto the factorymen are still holding, and it is likely that supplies in first hands in that section will not be moved for some time unless buyers decide to meet sellers. We quote as follows: Finest Ontario Septembers, 8½ to 8¾c.; finest Ontario Octobers, 8¼ to 8⅜c.; finest Townships, 8¼; finest Quebec Octobers, 7½ to 7¾c.

Indifference is the most prominent fact in the butter market. Shippers are doing very little, and as factorymen are reluctant about accepting the lower bids made, the movement in a large way is practically nil. For local wants there is a quiet trade doing around 18¼ to 18½c., but these prices are impossible for export. We quote: Finest creamery, 18 to 18¼c.; seconds, 17¼ to 17½c.; dairy butter, 16 to 16½c.

MONTREAL NOTES.

California raisins are held firmer on thi market than they were last week.

Round lots of Valencia raisins have sold ex Bellona to jobbers at full prices.

Evaporated and dried apples maintain the advance established last week and point still higher.

Buyers here have been offered new supplies of Rio and Maracaibo coffees since last report at a material decline.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Nov. 24, 1897.

THE past week has been a busy one. Weather has set in cold, and orders are being hurried off before the closing of the river, and the withdrawing of the packets and also some of the smaller steamers running to bay points. Of late much dissatisfaction has been expressed by the merchants here because of the delay in getting goods from the west. The railway people claim lack of cars, but this does not remove the inconvenience. Volume of business this season seems to be hardly as large as last, but this month will make a better showing than last. The profits, however, both now and through the whole season, have been ahead of last year, particularly in tobacco and canned goods. Cream of tartar is easy. Coffee is also very low in price. There is no sale here whatever for Rio. In rice the market is well supplied and prices are held firm.

OIL—Dealers in burning oil have this week been shipping forward as fast as possible the last of the fall contracts. Prices are held firm. Lubricating is dull, and will be quiet during the winter. Cod oil is scarce, and prices are likely to go higher. Cod liver oil for medicinal purposes is higher, particularly Norway oil. The supply in Newfoundland is about exhausted. We quote: Best American burning oil, 17½ to 18½c.; Canadian water white, 16 to 17c.; Canadian, prime, 14 to 15c.; cod oil, 22 to 24c.

SALT—There have been no arrivals of English salt this week. Market is, however, well supplied. The partial failure of the herring fishing has made itself felt in the lack of demand. Regular weekly steamers will soon be arriving from Liverpool, and there will be no lack of stock. Canadian has a regular sale, particularly box salt. Rock salt has but light sale. We quote: Coarse, 47 to 50c.; Liverpool factory-filled, 85 to $1; Canadian fine, 90c. to $1 per bag; 5-lb. bags in bbls., $3 to $3.25; 10-lb. bags, in bbls., $2.85 to $3; butter and cheese salt, bulk, $2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, $2 per case of 2 doz.; rock salt, $5 to $6 per ton.

CANNED GOODS—Jobbers are still buyers in a light way. They report a good demand from the retail trade. There is little change in prices. The feeling all round is firm. Meats and vegetables are firmer. Some factories at the Coast are sold out. Lobsters are higher. Oysters are quoted higher this week. There is better demand. Gallon apples are in light stock. Cohoe salmon have very light sale in this market. Fruits are low and are likely to have a good sale. We quote: Corn, 70 to 75c.; peas, 75 to 90c.; tomatoes, $1 to $1.10; gallon apples, $2.20 to $2.25; corned beef, Canadian, $2.40 to $2.50; American, 2-lb. tins, $2.60 to $2.70; 1-lb. tins, $1.40 to $1.60; oysters, 2's, $2.10 to $2.20; 1's, $1.40 to $1.50; peaches, 3's, Canadian, $2.50 to $2.75; 2's, $1.50 to $1.75; American, 3's, $2 to $2.25; pineapple, $2.50 to $2.75; fruits in glass, $4 to $4.25; salmon, $1.15 to $1.20; ditto, flats, $1.25 to $1.30; lobsters, $2.50 to $2.60; haddies, $1.05 to $1.15; clams, $5 for 4 doz.; chowder, $2.50 to $2.75 for 2 doz,; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUIT — Apples continue high, While there are fair arrivals, good stock is hard to get. Some of the stock is such that in any year when apples were plentiful it

POULTRY WANTED

We are prepared to purchase Chickens, Turkeys, Geese and Ducks, dressed or dressed and drawn, delivered in good order at our factory in Hamilton.

For particulars, apply to

THE SIMCOE CANNING CO.

SIMCOE, ONT.

IT PAYS

TO RECOMMEND

MONSOON

INDO-CEYLON TEA

to your customers. It shows a good profit and will give satisfaction.

Write for Samples

The Monsoon Tea Co.

TORONTO

Millar's Paragon Cheese

THE FINEST YET

Will Suit the Most Fastidious

It Pays to Handle It

The rapidly increasing sale of Paragon Cheese proves that the people know a good thing when they see it.

You can't afford not to handle it.

AGENTS
FRANK MAGOR & CO. Montreal
A. E. RICHARDS & CO. Hamilton
JOSEPH CARMAN Winnipeg

T. D. Millar Cheese Company
INGERSOLL, ONT.

Pickles.

Baked Beans with Tomato Sauce

The choicest Beans, Pork and Tomato Sauce only used in the preparation of this most popular product.

A few of our Specialties:

Tomato Chutney
Tomato Ketchup
Tomato Soup
Evaporated Horse Radish
India Relish

For sale by

H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE always bear this Keystone trade-mark.

H. J. HEINZ Co. TRADE KEYSTONE PICKLING & PRESERVING WORKS MARK PITTSBURG U.S.A.

would not be brought to market at all. The stock of oranges is still confined to West India fruit. Lemons are in fair demand. Malaga grapes have a large sale. Prices tend rather higher. The quality is only fair this season. There is still a fair sale for quince. Cranberries are in fair demand at full figures. Cape Cods are scarce. Except for retail trade very few bananas are arriving. The effect of the cold weather in this line of business is much felt. Malaga lemons now supply this market. We quote: Malaga lemons, $6 to $7; oranges, $5.50 to $7 per bbl.; apples, $2 to $3.75; bananas, $2 to $2.25; grapes, 25 to 40c.; Malaga grapes, $5.50 to $7; native bog cranberries, $5.50 to $6 per bbl.; Cape Cod cranberries, $8 to $8.50 per bbl.; sweet potatoes, $3.25 to $3.50 per bbl.

DRIED FRUIT—Supplies are now well to hand and dealers are having a busy time. There is little new to report. The California raisin market tends easy. There is quite a range in quality of Canadian raisins. Some of those arriving are made from old raisins and cannot be compared with the new fruit. In California prunes and apricots the demand is good, particularly the former, which have a better sale than ever before. Prices are held firm. The evaporated peaches have as yet little demand. In dried and evaporated apples, while prices are h gh, there is enough as yet for the demand. No new fruit has yet been received. Malaga raisins move freely. Prices are low. Currants are firmly held. Stocks are not large. There is a larger demand than ever for cleaned goods. Figs are plentiful and quoted low. Peels are in light supply and hold their prices. Dates are plentiful. We quote: Valencias, 5½ to 6c.; California L. M., 3-crown, 6½ to 6¾c.; London layers, $1.50 to $1.65; Imp. cabinets, $1.75 to $1.80; black baskets, $2.25 to $2.30; Dehesa layers, $2.50 to $2.75; currants, cases, 5¾ to 6c.; bbls., 5¼ to 5½c.; cartoons, cleaned, 7¾ to 8c.; bulk, cleaned, 6½ to 7c.; prunes, boxes, 5 to 10c.; dates, 5 to 7½c.; Fard. dates, 7 to 7½c.; dried apples, 3½ to 4c.; evaporated apples, 7 to 8c.; onions, $2.10 to $2.25 per bbl.; cocoanuts, $4 to $4.50 per 100 lbs.; figs, 8 to 10c.; Sultana raisins, 7½ to 9c.; Malaga loose muscatels, 3 crown, 6½ to 6¾c.; 4-crown L. M. Californias, 7½ to 7¾c.; seeded muscatels, 1-lb. cartoons, 11½ to 12c.; new Valencias, layers, 6½ to 6¾c.; citron peel, 18c.; lemon peel, 11c.; orange peel, 12c.

SUGAR—Prices are firmly held. Stocks are lighter than for some time. Good sales reported. We quote: Granulated, 4¼ to 4⅜c.; yellows, 3⅜ to 3¾c.; Paris lump, 5½ to 5¾c.; powdered, 5¼ to 5½c.

MOLASSES AND SYRUPS—While fair quantities are moving, prices are held easy, and little change can be expected for some time. The local market has fair stocks. Good syrup is scarce and hard to get. The sale in this market is not large. New Orleans in barrels, which of late years has had a good sale, is in very light supply. Prices are higher than last year. We quote: Barbadoes, 23 to 25c.; Porto Rico, 27 to 30c.; New Orleans, barrels, 28 to 30c.; Antiqua, 22 to 23c.; syrup, 36 to 38c.; St. Croix, 20 to 22c.; Demerara, 33 to 34c.

DAIRY PRODUCE—Except in eggs, the market is dull. Eggs are light stock, and are quoted higher, with tendency still upward. Cheese is dull and rather lower. Quite a number of factories have a great deal to offer: in some cases early cheese, which should have been sold long ago, when prices were higher. Butter is quiet, and medium grades are low. For choice butter there is always a good demand at market prices. These provinces will turn out more creamery butter this winter than ever before. We quote: Dairy butter, 15 to 17c.; creamery, 18 to 20c.; prints, 20 to 22c.; cheese, 9¾ to 10c.; eggs, 14½ to 15c.

FISH—This continues a firm market. Dry cod hold their full quotation. The principal demand is for medium fish. Arrivals are light and no large demand. Pollock are scarce, and are quoted higher than for a long time. Pickled bay herring are in

light supply. Large pickled fish are scarce. Smoked herring are rather dull and rather easier. Bloaters and kippered herring, while in fair supply, are likely to be scarce. The later eatch of herring is light. Finnan haddies have large sale, particularly for the west. Supplies are ample. We quote : Large cod, $3.40 to $3.50; medium, $3.20 to $3.25; pollock, $1.85 to $2 ; bay herring, $1.65 to $1.80 per half-bbl. ; smoked, new, 6½ to 7c.; shad, half-bbl., $4.50 to $5; boneless, 2½ to 4c.; cod, 6 to 6½c.; Shelburne, bbls., $2.75 ; half-bbls, $1.85 to $1.90; Canso, $5 to $5.25 per bbl.; do, half-bbl., $2.75 to $3 ; wolves, $2.25 to $2.50 half-bbl.; bloaters, 50 to 60c.; kippered herring, $1 ; bloaters, 60c. per box ; kippers, $1 per box.

PROVISIONS—There is but light general movement. In pork and beef stocks are not large. Our market has been much hurt during the past season by old pork held here. The smoked meat trade is confined very largely to the retail trade. Lard, which is a good stock, is firmer again, after what was for a little while a rather easier feeling. We quote : Clear pork, $14.50 to $15.50 ; mess, $13.50 to $14 ; plate beef, $13.50 to $14.50 ; hams, 12 to 13c.; rolls, 9½ to 10c.; pure lard, 7½ to 8c. ; compound, 6½ to 6¾c.

FLOUR, FEED AND MEAL—Flour shows little change. If anything, there is a rather firmer feeling. Oatmeal tends higher. Stocks here are quite ample. Oats are much higher, with good demand. The higher price of Ontario oats is making a demand for those of our own province. If our farmers were more careful they should get as good price as is obtained for the western oats. Cornmeal is easy. Beans have but fair sale and market is easy. Barley tends higher. Split peas show quite an advance. Stocks here are light. We quote as follows : Manitoba flour, $5.65 to $5.75 ; best Ontario, $5 to $5.10 ; medium, $4.80 to $4.85 ; oatmeal, $3.65 to $3.75 ; cornmeal, $1.90 to $2 ; middlings, car lots, in bulk, $16.00 to $16.50 ; bran, do, $15 to $15.50 ; hand-picked beans, $1 to $1.10 ; prime 90 to 95c. ; oats, 34 to 36c.; hay, $11.50 to $12.50 ; barley, $3.15 to $3.25 ; round peas, $1.25 ; split peas, $3.45 to $3.50 ; yellow eye beans, $1.75.

ST. JOHN NOTES.

Local dealers are exporting a large part of the cheese output of Prince Edward Island.

Dearborn & Co. have bought the building next to them and will use it as a spice factory.

Winter port business has started, and a large quantity of goods has gone into the elevator. The first steamer to load will be the Alcides, of the Donaldson line. There are at least fifty-four sailings arranged for.

A St. John schooner with tin plate was seized this week at Eastport, Maine.

Robert Young, fish dealer, of Caraquet, Gloucester county, N.B., is trying to compromise. He offers 60c. on the dollar.

While the crop of apples in Nova Scotia is light, Messrs. Neiley & Co., of Aylesford, are packing upward of 300 barrels per week.

The wholesale house of Dunlap & Co., Moncton, suffered a small loss by fire last week. Loss was fully covered by insurance.

THE CANADIAN GROCER notices with pleasure the marriage of John Hughes, grocer, of Charlottetown, and extends best wishes.

The West Indian steamer arriving this week had a cargo largely of fruit, including a quantity of cocoanuts. She had upward of 300 bbls. oranges.

W. G. Lawton has resigned the agency of Armour & Co., Chicago, and gone west. Whittaker & Co. have been appointed agents for New Brunswick.

Str. Campanna this week made her last trip from Prince Edward Island to Montreal. She had a full cargo, including 2,000 cheese, 700 bbls. oysters and 12 tons starch.

The amount sent from St. John to Windsor for the aid of the fire sufferers was $5,000, beside which large quantities of clothing, bedding and provisions were sent.

THE CANADIAN GROCER notices with pleasure the promotion of Lieut. Ernest Macmichael to be captain in the 62nd Fusiliers. Mr. Macmichael is a member of the wholesale house of C. & E. Macmichael.

GROWING IN FAVOR.

The "White Moss" cocoanut, made by the Canadian Cocoanut Co., of Montreal, appears to have caught the public taste. The demand for it this season is simply unparalleled, and the manufacturers are compelled to ask the trade to give them a little more time to fill orders. The entire staff of the factory have been working both night and day, but the supply does not begin to equal the demand. Mr. J. Albert MacLean, manager of the company, hopes, however, to fill the balance of orders received by the end of another week, and asks the trade to have a little patience in the meantime.

GETTING TRADE FROM BRITAIN.

It is an old story that THE CANADIAN GROCER is read from the Atlantic to the Pacific in this country, but now it would seem that the trade in Great Britain are reached by it as well. The Canadian Cocoanut Co., of Montreal, received a letter a few days ago from a prominent Liverpool, Eng., firm referring to their advertisement in our special fall edition and asking further particulars as to their "White Moss" cocoanut.

SITUATION WANTED.

WANTED—BY AN ENGLISHMAN WHO THOROUGHLY understands the grocery business, a situation as salesman or bookkeeper ; active, industrious and not afraid of work ; first-class references or testimonials ; speaks Spanish. Address, E. B. P., THE CANADIAN GROCER, Toronto. (48)

FOR SALE. Boxes Choice Smoked Herrings and Half-Barrels Herrings - - Choice Prime Beans, Evaporated Apples. Apply JAS. R. SHIELDS & CO. Board of Trade, TORONTO

THE BEST CANADIAN LAMP OIL MADE IN CANADA

Car Loads or Less. Write for Prices.

THE QUEEN CITY OIL CO., Limited

Samuel Rogers, President. TORONTO

GROCERS IN B. C.

buying JAMS, JELLIES, VINEGARS, PICKLES, PEELS or CANDIES, can have the best by getting

OKELL & MORRIS GOLD MEDAL BRANDS

Sold by every wholesale man in B. C.

RIVERSIDE CANNING WORKS

Wallaceburg, Ont.

Eagle Brand Tomatoes, Corn and Catsup

THE BEST IN THE MARKET.

No coloring in Tomatoes ; no bleaching in Corn. All goods warranted pure and to possess natural flavor.

W. J. BADDER, Prop.

POTATOES AND APPLES

Wm. Hannah & Co.

TORONTO——and——MONTREAL

Board Trade Building. 177 McGill St.

We are always open to buy or sell car lots. Write or Wire us for Prices.

Manitoba Produce and Commission Co.

WINNIPEG, MAN.

Wholesale Dealers

Butter, Eggs, Cheese, Poultry, Dried and Pickled Fish, and Fruit.

FOR SALE . .

Grocery brokerage business. Calling on wholesale trade. Only $2,000 cash. Apply to "Broker,"

Care CANADIAN GROCER.

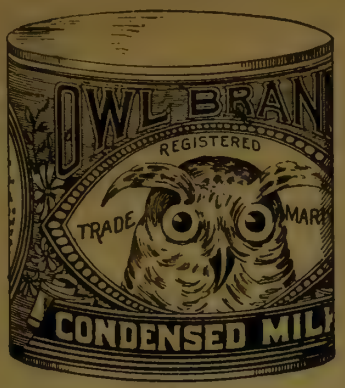
TO SMOKERS

THE OLD SIZE

T & B

MYRTLE NAVY 3's

IS STILL BEING MANUFACTURED



Not a Complaint

In all the time that we have been in the milk condensing business we have not received a single complaint, but many are the praises and congratulations extended to us for the fine quality and great lasting powers of **THE OWL BRAND CONDENSED MILK.**

Made only by

The Canada Milk Condensing Co., Limited,

Antigonish, N. S.

The Club Coffee

Clubmen always want the best. That is how this Coffee gets its name. There are still a few towns unrepresented. Do you want a ***good thing ?*** Write

Ewing, Herron & Co.

Coffee and Spices

Montreal.

NEW GOODS

GRENOBLE WALNUTS
SHELLED WALNUTS
SOFT SHELL ALMONDS
SHELLED ALMONDS
LONDON LAYERS
IMPERIAL CABINETS
CHOICE CLUSTERS

GEORGE FOSTER & SONS

BRANTFORD, ONT.

Do you sell Sterling Pickles ?

If you do your customers get a thoroughly good pickle at a low price. . . . . .

ONIONS, CAULIFLOWER, CUCUMBERS, MIXED, CHOW.

All in neat bottles suitable for family trade. . . . .

Write for prices to

T. A. LYTLE & CO.

Vinegar Manufacturers, **TORONTO**

We are offering

GREAT VALUE

. . IN . .

Valencias

All grades of the best brands.

WARREN BROS. & CO.

TORONTO.

BUY

Ivory Bar Soap

THE BEST MADE

Extra Choice

Hams Bacon
Pure Lard
Mess Pork

PARK, BLACKWELL & CO. Limited

Pork and Beef Packers,

TORONTO

NEW GRENOBLE

WALNUTS

NOW IN STORE.

MALAGA ("Table")

RAISINS

A splendid assortment now arriving.

PERKINS, INCE & CO.

TORONTO.

The

EIGHTEEN NINETY SEVEN FAVORITE

"Since upwards a **Quarter Century,** we have used your exquisite Coffee Blends and won't use any other."—Extract.

Quickshine

Bears an appropriate name. . . .
The long-felt want discovered in a

STOVE POLISH

For

Grates, Pipes, Furnace Fronts,
Etc.

It makes no Dust
Perfectly Free from Smell
Produces a Jet Black Lasting Enamel
Requires no Mixing
Always Ready for Use
Will Do the Work in Half the Time
Should be Used in Every Home
It is Really a Quick Shine
A Modern Discovery
Nothing to Equal it
The Only Genuine
Beware of Other Names. They are Imitators

For Sale by all Dealers. REMEMBER QUICKSHINE. The Neatest Package in the Market.

THE ALPHA CHEMICAL CO. - Berlin, Ont.

THE CYCLE PATH OF LIFE.

Let me moralize, and don't interrupt me unless you want to lend me money.

To-day we are an infant on the wheel, held up by some friendly hand, progressing slowly, filled with vague fears and soothing syrup.

To-morrow we can wabble a little, though we suffer many falls.

The next day our line is straighter, we call ourself a "wheelman," join the C.W.A. and own the sidewalk.

Then comes our rapid youth. We scorch—and sooner or latter are laid up for repairs.

Afterward we learn to ride more sedately, and we think seriously of life.

Now we begin to eschew the solitary path and seek the broad road where two may ride abreast. We try and discover to our delight that we can ride with one hand while the other encompasses the slender waist of a pretty girl.

Then we enter the holy state of tandem riding. In a sense we have to learn to ride over again. There is another period of wabbling, but eventually we do as well as the rest.

Now comes the period of caring tenderly for smaller wheels.

Finally we become so expert that we can ride the straight and narrow path.

And then we croak.—Yellow Book.

TO SELL TEA IN THE NORTHWEST.

Mr. T. H. Cairns, lately with Messrs. Steel, Hayter & Co., has made an engagement with the Consolidated Tea and Lands Co., Limited, to represent them in Winnipeg and west of that point. This is one of the wealthiest and most enterprising of the large English companies owning and operating large tracts of tea and coffee lands besides dealing extensively in cocoa, India rubber, etc., of their own production. Mr. Cairns' office and headquarters will be in Winnipeg and he will supply the wholesale trade only of that and the western cities.

Mr. Cairns is essentially a tea man, having spent the whole of his business career in handling that article, and there is probably no man better or more favorably known to the trade of Ontario and the western provinces. Being supplied by the growers direct from some of the finest Indian and Ceylon estates, Mr. Cairns should be able to compete with any one in the market. And we have no doubt that the success that has always followed him in the past will be increased under the favorable conditions attending his connection with the Consolidated Company.

"SURPRISE" SOAP MAN IN TOWN.

Mr. J. E. Ganong, manager of the St. Croix Soap Manufacturing Co., makers of "Surprise" soap, St. Stephen, N.B., spent a few days in Toronto this week, and, in company with Mr. Henry Wright, his Toronto agent, paid his respects to the grocery trade.

"The lumber trade is rather quiet in New Brunswick at present," said Mr. Ganong, in reply to a question, "but the general trade is good, and prices are now such that everyone is making a little money."

"'Surprise' soap people, too?" I interpolated.

"Well, competition is pretty keen in the soap trade, but we are well satisfied. Our trade is increasing steadily, and," he added with a laugh, "quality is still the key-note of 'Surprise' soap."

Mr. Ganong left for New York on Tuesday evening.

NEW FIRM IN MONTREAL.

Smith & Ramson have opened a grocery store at 4206 St. Catherine street, Montreal. They have taken great pains in selecting their stock, which, being neatly arranged, has the desired effect upon buyers.

Looking 'round . . .

for better Mince Meat will bring you back again just where you started. You won't find a better article in the world than

WETHEY'S CONDENSED MINCE MEAT

because it combines the purest and best meat, fruits and spices procurable. Nothing second rate is used.

J. H. Wethey, Mfr., St. Catharines, Ont.

LOOK AT THIS

TOMATOES

Log Cabin Brand
Delhi Brand
Victoria Bridge Brand

CORN

Lakeport Canning Co. Brand
Log Cabin "
Perth Canning Co. "
Aylmer " " "
Little Chief "

SALMON

Empress half-tin, flat
Clover Leaf flat tins
" " tall "
Horse Shoe " "
Victoria " "
May Flower " "
Flag Ship " "
British America, tall tins
North Star " "

PEAS (Canadian)

Delhi Marrowfat
Delhi Sweet Wrinkle
Delhi Early June
Little Chief Sifted June
Aylmer Canning Co. Marrowfat
Perth Canning Co. Sweet Wrinkle
West Lorne Canning Co. Sweet Wrinkle

PEAS (French)

Delory's Moyens
" Fins
" Tres Fins
" Sur-extra Fins
J. Lanovert Moyens

PEACHES

Dunmore Co. 2 lb. cans
Dunmore Co. 3 " "
Bowlby Co. 2 " "
Log Cabin 3 " "

STRAWBERRIES

Log Cabin, 3 lbs.
" 2 "

PEARS

Dunmore Co. 2 lb. cans
" " 3 " "
Bowlby " 2 " "
" " 3 " "
Log Cabin 3 " "

PINEAPPLES

Mortons, 3 lb. tins

STRING BEANS

Refugee Beans
Golden Wax Beans

PLUMS

Blue Plums, Dunmore, 2 lbs.
Lombard Plums, Dunmore, 2 lbs.
Greengage " " 2 "
" " Bowlby 2 "
" " I. C. B. 2 "
Lombard " " 3 "

B. BAKED BEANS

Princess, 3 lb. tins
Log Cabin, 3 lb. tins
" 2 " "
" a la Tomate, 2 lbs.

LOBSTERS

Cable Brand flat tin
Navy " tall "
Tanner " " "

RASPBERRIES

Log Cabin, 2 lbs.
" 3 "

BLUEBERRIES

Eagle Brand, 2 lbs.

APPLES

Little Chief, 1 gall. tin
Lakeport 1 " "
Red Cross 1 " "
" 3 " "

The very highest quality of goods, at the lowest possible prices. Write for quotations, we have large quantities and want to reduce our stock.

We take this opportunity to ask our numerous clients to be indulgent with us, if by this time, we delay somewhat, the delivery of orders, the great rush occasioned by the close of navigation is the cause of it.

LAPORTE, MARTIN & CIE., Montreal

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

THE DAWSON COMMISSION CO., Limited, expect a consignment of Valencia oranges early next week.

New shelled Grenoble walnuts are in stock with the Davidson & Hay, Limited.

McWilliam & Everist will receive a consignment of Valencia oranges this week.

California "Ruby" prunes are in stock this week with the Davidson & Hay, Limited.

Rein's and Bevan's table fruits have arrived ex ss. Bellona for H. P. Eckardt & Co.

The Davidson & Hay, Limited, are offer- finest Eleme figs in 10-lb. boxes at close prices.

H. P. Eckardt & Co. have another shipment of Comadra figs in taps arriving in a few days.

A fresh shipment of "Camellia" pancake flour arrived on Monday for the Davidson & Hay, Limited.

Frank Magor & Co., 16 St. John St., Montreal, have some very fine sardines in quarters and halves.

The Davidson & Hay, Limited, have to hand this week California prunes, 40-50, 50-60, 60-70, 70-80.

Another shipment of Trenor's layers and selected Valencia raisins has arrived for H. P. Eckardt & Co.

The Wm. Ryan Co., Limited, are now buying hogs, and would be pleased to communicate with holders.

New Tarragona almonds, Marbot and Grenoble walnuts arrived this week for the Davidson & Hay, Limited.

H. P. Eckardt & Co. have choice Eleme figs in boxes about 15 lbs., divided into 15 compartments. This saves loss in weighing out.

A second car of Griffin & Skelly's California prunes, sizes from 40-50s. to 90-100s., has been received by the Eby, Blain Co., Limited.

Chocolat-Menier has been highly recommended by physicians, and has become recognized as a fashionable drink by the European gentry and society.

Rutherford, Marshall & Co. are devoting special attention to the export of dried and evaporated apples, and would like to communicate with holders or buyers.

The Eby, Blain Co., Limited, have received their importation of "Anchor" Japan, choicest spring pickings, in 30-lb., 50-lb., and 100-lb. fancy canisters.

D. Gunn, Bros. & Co. report that owing to larger receipts of large roll choice dairy butter it is difficult to maintain prices on local market, but their large shipping demands have enabled them to keep well sold out at good prices.

"We have brought on with our Malaga fruits per Bellona a small stock of 'Non Plus Ultra,' the finest of all clusters, fit for the most exclusive trade," say the Eby, Blain Co., Limited.

Cleaned and stemless currants of their well-known brands are again in full supply with the Eby, Blain Co., Limited, who apologize to the trade for unavoidable delay in shipping in some cases.

Recent quotations advise an advance in jams and marmalades shortly. Frank Magor & Co. carry a full line of Southwell's goods which they will invoice at present figures until stock is run off.

W. H. Gillard & Co. have just received a large consignment of Gillard's new pickle and Gillard's new sauce, and can now supply their retail friends. These articles are made in Great Britain, and contain nothing but the choicest vegetables and pickling spices.

The note asking grocers to apply for Keen's new show cards in last week's CANADIAN GROCER brought enquiries from several towns in Western Canada. "We also sent some of these cards nearer home in the province of Quebec," write Frank Magor & Co., Montreal, agents for Keen, Robinson & Co., London, Eng.

LATE ADVERTISEMENTS.

[The following items arrived too late for insertion in the regular advertising space. Reading notices inserted in this column at 5c. per word.]

Snaps in coffee are being offered by W. H. Gillard & Co.

The Wm. Ryan Co., Limited, are experiencing a big demand for choice dairy butter in large rolls, and are thus able to pay outside prices.

W. H. Gillard & Co. are offering some special values in Ceylons and Japans, and it will pay the wide-awake retailer to make enquiries from them.

D. Gunn, Bros. & Co.: "The demand for smoked meats has been more active this year than for some years, due to the superior quality of our 'Maple Leaf' brands."

"Our stock of dried and evaporated fruits is now complete, and we can safely say that it is unsurpassed in the trade for extent and variety," say the Eby, Blain Co., Limited.

"Our last importation of green Rio coffee proves to be unusually good value, being remarkably even in color, fine style, and we have already sold some of the lines in competition," say the Eby, Blain Co., Limited.

WILL ADOPT THE CASH SYSTEM.

T. P. McGillicuddy, general merchant, Harriston, Ont., has decided to adopt the cash system, and he announces it in the following pointed manner, in a local paper:

On the first day of December next, we will change our system of doing business, put away all books, sell only for cash or produce, and are thoroughly convinced that it will be more profitable for our customers as well as for ourselves. A storekeeper must have the same prices for everybody or he will be continually getting into trouble. If he charges the credit customer more than the cash customer, he will offend him and lose his trade, therefore he must charge the same prices to the one who pays in one month, one or two years, or the one who never pays, and it is impossible for him to do justice to his cash customers. His profits must necessarily be large enough to pay running expenses, interest on the accounts he carries in his books, and to cover his bad debts. We know from experience that the great majority of the people of Harriston and surrounding country are strictly honest, will pay for everything they get, and any storekeeper will never lose a cent by selling to them on credit. But those are the people who have everything to gain and nothing to lose by buying for cash and getting their goods at the lowest prices. Every town and country have their dead beats, and every business man doing a large credit business will have bad debts. Where does the money come from that makes up for bad debts? Do you honest people ever think of that? You are the people. When you pay your bills, or buy goods for cash, you pay for the bad debts the storekeeper makes. You are working hard to pay for what the lazy, worthless, extravagant dead beat eats and wears. After the first of December our customers will pay no high prices—will pay nobody's debts. We will buy and sell for cash, keep down expenses, and give them such good values that they will find it to their advantage to pay the cash and deal with us as in the past.

SWEET CONTENT.

Sweet are the thoughts that savour of content;
The quiet mind is richer than a crown;
Sweet are the nights in careless slumber spent;
The poor estate scorns Fortune's angry frown:
Such sweet content, such minds, such sleep, such bliss,
Beggars enjoy, when princes oft do miss.

The homely house that harbours quiet rest,
The cottage that affords no pride nor care.
The mean that grees with country music best,
The sweet consort of mirth and modest fare—
Obscured life sets down as type of bliss:
A mind content both crown and kingdom is.

—Robert Greene.

NEW GROCERY IN GALT.

W. W. Lawrason, who was for several years in the employ of John Sloan, of Galt, has begun business on his own account in that town. His store is in the "Hotel" block and is up-to-date in every respect. The windows are plate glass, and the interior of the store is finished in oak. The fixtures are of the latest design, and a neat office is set apart for Mr. Lawrason's private use.

P. Dill, grocer, etc., Seaforth, has this week added a fine stock of staple dry goods to his business.

Going to Retire?
Want to Sell Out?

If so, say so in THE CANADIAN GROCER. It reaches the most likely buyers. Two cents a word each insertion.

DEWAR'S FAMOUS SCOTCH

can be had from

Geo. J. Foy
R. H. Howard & Co.
Perkins, Ince & Co.
Adams & Burns

and all ... first-class houses.

FANCY

INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACÉ

MOUNT ROYAL MILLS

D. W. ROSS CO. Agents

RICES

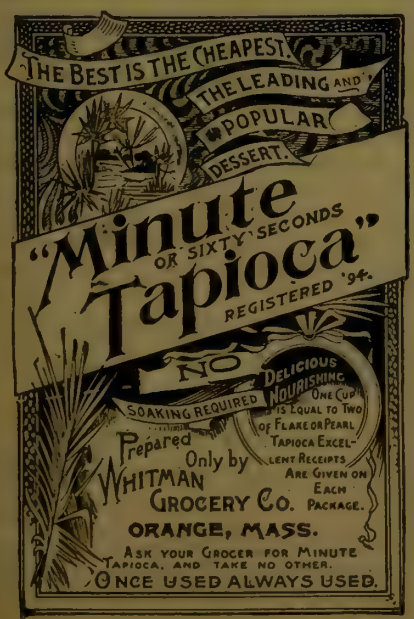
Ashamed of Canada?

No doubt you are proud of Canada, its resources, its climate, its able men. If so, why do you sell imported goods when you can get as good that are made in Canada?

WHITE MOSS COCOANUT

is equal to any that was ever manufactured by any man in any country. You make your living in Canada. **Patronize its industries.** Ask your jobber or write us for samples. . . . .

Canadian Cocoanut Co.
MONTREAL



ENAMELLED MEASURES

In ½ pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.

GOVERNMENT STAMPED

Superior to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode . . . .

The McCLARY MFG. CO.

LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT

We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples. . . . . .

VERRET, STEWART & CO., Montreal - Quebec.

How About Baskets?

We have all kinds of baskets for all sorts of purposes.

We do not aim to quote you prices—sell you one lot of baskets and stop there; we want your regular basket trade.

If low prices and reliable quality will do it, we shall win the basket trade we're after—yours.

Chas. Boeckh & Sons
Toronto, Ont.

AN AUTOMATIC SELLING MACHINE . . .

To sell——

Adams' Tutti Frutti

For full particulars, apply . . .

Globe Automatic Selling Co.

13 Jarvis Street, - TORONTO, ONT.

FOUND AT LAST

THE . . .

"PRAESERVO"

CASE

A Perfect Cabinet for

RAISINS
PRUNES
CURRANTS
EVAPORATED FRUITS
Etc., Etc.

No shrinkage
No drying up
No loss in weight

Fruit kept Moist and Fresh always.

Height, 76 in.; width, 41 in.; depth, 28 in.

Write us for Descriptive Catalogue.

ARTHUR P. TIPPET & CO., MONTREAL

TRADE CHAT.

THE largest canning factory in the United States is talking of establishing a branch factory in Ontario, and the Chatham Board of Trade is advocating its city as the proper place for such a business.

Mr. P. J. Watt has purchased the stock of P. J. Watt & Co., wine and spirit merchants, 428 Richmond street, London.

Mr. Thomas Paine, of Woodstock, Ont., has gone into the grocery business in Galt, having purchased the stock of a Mr. Volsey, in that place.

Wm. & J. Pridham, Mitchell, Ont., shipped last week two carloads of lambs to the English markets. The average price paid was $2.75.

If our fisheries were protected as well as those of Canada our fishermen would not be in such a chronic state of financial distress. —N.Y. Fishing Gazette.

Lambton county has two fields of wheat each of 100 acres, upon which have been grown fine crops. The Petrolia Advertiser says they presented a fine appearance this fall.

Brook correspondent of Owen Sound Times: Mr. and Mrs. Geo. Lethbridge have returned from their wedding trip and have opened a large grocery store on Market street.

A despatch from Hamilton says: "Mayor Colquhoun says the representatives of the Heinz Pickle Co. are satisfied with the concessions granted by the city, and he thinks a branch factory will be established here."

The London Advertiser says it has been shown a carrot 62 ounces in weight and 16 inches in circumference, and grown in that city, which is claimed to be the largest ever grown in that vicinity. London must be a great agricultural city.

A German doctor has started a theory that most drunkards can be cured by a very simple and pleasant course of treatment—namely, by eating apples at every meal. Apples, if eaten in large quantities, possess properties which entirely do away with the craving that all confirmed drunkards have for drink.—Guelph Herald.

The Ontario Department of Agriculture reports the number of sheep kept in the province in 1895 to have been 2,022,735 and the number kept this year to be 1,690,350, a decrease of 332,385. The English Live Stock Journal, commenting on these figures, says that "the small number of sheep kept in a province much larger than the United Kingdom, seems remarkable" England alone keeps nearly seventeen times the number of sheep that Ontario keeps.

J. B. Stringer & Co., our local exporters, have lately booked the largest single transaction for Canadian corn they have yet made. The sale is for 450,000 lbs., equal to fifteen carloads, and calls for No. 1 yellow inspection, to reach which grade they are required to give it attention of a special character. The grade gives it a value proportionately. Business of this volume has in the past been effected by Toronto and Montreal houses, while for the last couple of years now the enterprise of Chatham's shippers has centred the trade here. This applies also to Kent's enormous bean shipments and to the barley, oats, wheat, buckwheat, millet, hay, wool and dressed hogs, etc., that in the aggregate is an enormous trade and daily more controlled by Chatham's progressive shipping merchants. —Chatham Banner, Nov. 18.

MANITOBA BUTTER.

The output of Manitoba creameries this year exceeds in value that of 1896 by $105,000. This is a large increase, and indicates the rapid strides being made in this branch of agriculture. Nearly the whole of the output sold for consumption west of Port Arthur.

THE VINTAGE OF AUSTRALIA.

THE wine industry of Australia increases yearly as a consequence of the improved methods that have been adopted in the preparation of the wine produced, and, in bringing it on the market in good condition. It is not, perhaps, well known that Australia now ranks next to France, Spain and Portugal as an exporter of wines to England, having completely overtaken Germany and Italy.

In a recent letter to The Times, Mr. E. Burney Young, a commercial representative in London of the South Australian Government, gives some interesting information respecting the present condition of the vintage of Australia. Mr. Young says that, owing to the splendid climate of Australia, the vine-growers there have but little experience of the evils that have affected the vineyards of France. In some districts late frosts occasionally injure the vines in the spring, and oidium shows itself in a very modified manner, but the former are rare, and the latter easily coped with by the use of sulphur. No cryptogamic diseases of any kind have ever proved virulent in Australia; they have always been checked without difficulty or baneful results. Apart from an occasional thunderstorm, which, Mr. Young says, adds greatly to the yield, there is no climatic inclemency to interfere with the gradual and healthy ripening of the grape—warm, bright, settled weather always prevailing at this season. The same pertains to the weather at the time of the vintage, and, though sometimes warmer than is quite desirable, it is usually mild and bright. Many of the growers are counteracting the effects of hot weather by scientific methods of cooling their "must" with excellent results. Some attention, too, has been given to the question of adding wine-yeasts to the fermenting vats, though as yet it has not been studied to the extent which the subject deserves. The cooling of the "must," however, forms part of the question and is a long step in the right direction. The object of cooling is to give full play to the wine-yeasts or saccharine ferments, which propagate most rapidly at a temperature of about 65 to 80 degrees Fah., and dominate the fermentation to the exclusion of mischievous bacteria.

A somewhat new departure has been adopted by the Government of South Australia in establishing a bonded depot in London for the reception and treatment of the wines of the colony after their long and trying voyage. The effect of the voyage on wines shipped in bulk is that they frequently arrive in England in a state that is colloquially known as "sick." Such wines must not be neglected, and with proper care they not only quite recover, but are improved by the voyage. The depot is said to have proved so far a success, as many wine merchants are now considerable buyers of South Australian wines.

SOAP AT FOOD SHOWS.

Pure food shows are scarcer than usual this season, and the millers are not giving much support to those started. On the other hand, the manufacturers of soap and washing powders are well represented. The flour makers have learned their lesson and retired with that feeling of complete satisfaction which one experiences when he has enough and knows it.—American Miller.

A NERVY THIEF.

South Sudbury was visited by a cool and calculating burglar Thursday last week. The fellow opened a shutter in the rear of George H. Hunt's grocery and general store, carefully cut out a light of glass, opened the window and climbed in. Pulling down all the curtains in the front store, he barricaded the front door with a barrel of rolled oats, then made a complete change in his outfit, under-clothing and all, left the old clothes behind and wore away the new, including cuff buttons. Before leaving, however, he rifled the money drawers in the main store and in the post office, but got little for his pains. Needing a shave, he helped himself to the necessary razor, soap and other articles, and proceeded to complete the removal of his beard before he said good night. Things were stirred up generally in the store, and the amount of the loss is not yet fully estimated.—New England Grocer.

NEW GRAIN ELEVATOR.

Owen Sound now claims the best facilities for handling grain on Georgian Bay. The C.P.R. has lately erected there an elevator 240 feet long by 70 feet broad, with the main building 125 feet high and the tower or work end 161 feet high. Its capacity is 800,000 bushels, and is furnished throughout with the most modern appliances for the speedy transportation of grain from boats to its bins. The machinery, etc., when tested proved satisfactory all round, and The Owen Sound Times is enthusiastic in its description of the elevator's work, and is now advocating that Owen Sound should, if possible, secure the elevator which it is rumored the G.T.R. are about to build on Georgian Bay.

OTHER FIRMS

Are not content with copying our package, but are using the identical words on our labels. Imitation is the sincerest flattery, but do not be deceived, as Meadow Sweet Cheese has the largest sale of any package cheese in England and United States, and the sales in Canada are growing every day.

Sold retail in 10c. packages, and 15 and 20c. pots, allowing 30 per cent. profit to the Grocer.

Write to

Meadow Sweet Cheese Co.

P.O. Box 2321, Montreal

For Price List.

BIG FOUR

SELF-RISING BUCKWHEAT FLOUR
TOLEDO CORN STARCH
BOSTON LAUNDRY STARCH
PURE FRUIT EXTRACTS

They are all sellers because they give universal satisfaction to the consumer. It always pays to sell the very best goods. . . .

THE F. F. DALLEY CO., LIMITED, HAMILTON, CANADA

Merchants should sell popular goods; goods that their customers know all about; goods that their clerks don't have to spend precious time talking up.

THAT IS WHAT

Enameline

The Modern STOVE POLISH.

is. Hundreds of thousands of Dollars are being expended yearly to educate the public in regard to Enameline. It sells on sight. It puts dollars into the pockets of dealers who handle it.

SHOW WINDOW DISPLAY.

THEORETICAL authorities on the subject of window dressing generally advocate the use of few articles and only a small quantity of each when making a striking display, but practical window dressers do not seem inclined to follow the hints. On the contrary, the finest window displays of grocers, those which are the undoubted work of experienced and able dressers, are invariably produced by a massing of many different goods and a considerable quantity of each. It is the same plan that prevails across the Atlantic. The window displays that earned prizes at the recent Groceries Exhibition in London were all examples of the crowded or massed order of dressing.

The Manchester Grocers' Review, with commendable enterprise, publishes an illustration of the efforts of each of the prize winners, from which we gather that the best authority in Engiand favors giving a profitable staple the post of honor in the windows, the design that earned for its author the first prize being made up chiefly of tea in open and closed caddies and in small packages, with large and small show cards and placards. This tea, by the way, bore a proprietary label not the dealer's own. The tea was arranged in a row of open metal caddies, divided by pillars of pound packages and enormous show cards, along the bottom of the window, and each caddy was surmounted by a smaller show card. Two of the pillars of pound packages near the middle of the window were built up five or six feet, forming an arch, topped by a single pillar, and upon each side of this arch was displayed several pounds of white sugar, bearing a price ticket. At the extreme right and left of the window was shown a pile of canned meats and salmon, supported by jars and tumblers of jellies and jams. Near the top of the window, on a level with the piping bearing the gas-burners in ground glass globes, and forming the apex of the display were pyramids of canned goods and jams and jellies. Each description of tea and most of the other articles bore a price ticket.

The second prize window had an open chest or tray of Indian and Ceylon tea, blended, as the central attraction, resting upon small packages of tea bearing the retailer's own label. French coffee in tin and either canned goods or jellies in wrappers supported the package tea upon the extreme right and left, and above the tea, etc., reposed two small pans of sugar, catsup in bottles, canned fruits, jams and marmalade, coca wine in bottles and canned meats and fish. Across the top of the window was a strip of cardboard advertising a brand of ale and porter, and nearly every article was ticketed.

The third prize window contained several conspicuous loaves or "titlers" of pure white sugar standing up half a foot or eight inches above the surrounding articles, but not all on the same level, as this window display, like the two mentioned above, was built up in tiers, and the lower row exhibited five sugar-loaves and the uppermost one only two. Canned lobsters were piled up at each side of the lowest tier, about ten cans (flat) high and five cans wide, and the intervening space in the tier was filled with tea—tea in open caddies and in packages, with numerous show cards and price tickets—the sugar-loaves being set up at the back of the lobster and tea. Behind and above the goods just mentioned rose piles of canned goods of various kinds, but principally meats, fish and fruits, and also a couple of the sugar loaves, which against the darker background looked like marble minarets in an oriental city. Price tickets were in evidence, as usual.

We have given space to the description of these prize displays because Great Britain is noted as the home of elaborate grocery window dressers, and because the most successful windows that we have seen have been after the same general plan, our own grocers usually favoring an abundance rather than a scarcity of goods in their show windows.

There is no doubt as to the value of good window display, and as window dressing is always inexpensive, we recommend that grocers generally give more attention to the art.—Merchants' Review.

GOODS AT REDUCED PRICES.

The following appeared in The Harriston Review and was signed by John Waddell, a grocer of that town :

DEAR SIR,—I wish to call the attention of the public to methods certain merchants in the country have of conducting their business, by advertising and selling certain lines of seasonable and staple goods on certain days, at, as they say, greatly reduced prices, and in some cases, below cost. Is it just or honest to charge a higher price for the same goods in the same stores on any other day of the week, (in the absence of any legitimate advance in the cost of said goods). For instance: If certain goods are only a certain price, in certain stores, on Saturday, should those same goods be worth any more money on any other day of the week? In my opinion they should not. People would therefore be governed accordingly, and not allow themselves to be charged any higher prices in those stores on other days of the week than on Saturdays, or any other set day. I maintain that the only legitimate mode of doing business is one price for all on every day of the week. A little profit on everything, and not too much on anything. Of course, it naturally follows, that extra prices must be charged on other lines of goods sold, to make up the loss on special lines sold below cost on special days, for there is not enough profit on legitimate sales of any goods in the grocery line to make up the loss referred to, without an overcharge being made, either directly or indirectly, on lines not specially advertised. People would do well for themselves to purchase the special lines on special days, but be careful in making purchases in other lines of goods, either on those days or any other.

Go where you will, seek where you may,
Yet it will always follow
That loudest noises ever come
From vessels that are hollow.
And so, with men, it is the same;
He that is always blowing
Would, if good sense were measured, make
The very poorest showing.

ANOTHER DIVORCE

A WESTERN CUSTOMER WRITES US:

"It is our intention to **divorce** ourselves from all grades of Coffees other than the brands of **Chase & Sanborn.**"

Chase & Sanborn

BOSTON MONTREAL CHICAGO

POULTRY FOR EXPORT.

PROF. ROBERTSON, of the Dominion Experimental Farm, visited Great Britain this year in the interests of the Canadian Department of Agriculture. He has now issued a bulletin for the benefit of those interested in the exportation of poultry to Great Britain.

The exportation of turkeys from Canada to Great Britain is yet in the experimental stage, few dealers having gone into such trade regularly; yet if properly prepared, packed and shipped to suit the British market, a good demand will be found, with prices ranging from fivepence to ninepence per pound.

The time to ship is from the 1st December to the 1st March, but cock turkeys of large size should be marketed before Christmas.

Prof Robertson's bulletin gives directions for the dressing, packing and shipping of turkeys intended for this trade. It says the birds should be fasted twenty-four hours to empty the crop and intestines, and should be given a small quantity of water just before killing, which should be done by "wringing the neck," and not by knifing or sticking, and the birds should be plucked while still warm. The intestines should be removed from the rear of the bird, care being taken not to break the gall bag. Some British dealers recommend breaking down the breast bone by pushing it to one side with the two thumbs, the bird having its back pressed up by the knee. The wings should be twisted to the back of the bird, and may be held there by a string, which, however, should not encircle the body. As soon as the feathers are off the bird should be hung up by the feet and thoroughly cooled, not frozen. The cases for packing should be shallow, only deep enough to hold one layer of birds. (A size recommended is six feet long by twenty inches wide by from seven to eleven inches deep), and these cases should contain only birds of nearly the same weight, graded to to within two pounds, with cocks and hens in different cases. A quantity of wood pulp or clean straw should be on the bottom of the case, and on top of the birds, which should be each one wrapped in paper. The birds should be packed with backs down, heads to one side. No old, tough birds; in fact, no birds but which show a good, plump, white, broad breast should be exported. The cases should be marked plainly at both ends, giving on the upper left-hand corner the number of birds and whether cocks or hens, and on the upper right-hand corner gross, tare and net weight of the birds.

A few British importers speak favorably of turkeys with feathers on. These should be treated in a similar manner as the plucked turkeys, except that they should be killed by sticking the brain, through the roof of the mouth, taking care not to disturb the feathers. The head should be wrapped in thick paper to absorb the blood, and should be laid in the middle of the back, not under the wing. These birds should be packed in air-tight barrels or boxes.

Geese, ducks and fowl are not raised in Canada to such an extent as to much more than supply the home demand. But in cases where shipments are made, the fowl should be prepared in the same way as turkeys. Geese and ducks should be killed in the same way as feathered turkeys, and all feathers should be plucked off, except on the tips of the wings, leaving the down on if desirable. They should never be dipped in water. Entrails may be left in. No birds under nine pounds should be packed; the larger the birds sent the better. They should be packed ten in a case.

A story is told of the late Baron Hirsch that conveys a valuable lesson. After writing a message announcing the gift of a fortune to a school, the great millionaire went over the telegram carefully a second time, condensing it so as to save a franc.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

JAMES S. FAIRLEY, general merchant and miller, Boiestown, N.B., is offering to compromise.

W. H. Stimpson, grocer, Halifax, is offering to compromise.

D. M. Smith, grocer, Beaverton, Ont., is offering to compromise.

J. R. McDonald, grocer, Montreal, is offering 10c. on the dollar.

R. A. Logan & Co., general merchants, Bridgewater, N.S., have assigned.

J. A. Francis, general merchant, Essex, Ont., has assigned to Chas. F. Lobb.

James E. Clair, general merchant, Clair Station, N.B., is offering to compromise.

E. Duckett, general merchant, St. Gregoire, Que., is offering 40c. on the dollar.

Paradis & Jobin have been appointed curators of Nazaire Lachance, grocer, Quebec.

An assignment has been demanded of Wm. Genereux, general merchant, Grand Piles, Que.

An assignment has been demanded of Pierre Gelinas, general merchant, St. Alexis de Monts, Que.

Louis Bouchard, general merchant, St. Paul's Bay, Que., has been granted an extension of time.

Paradis & Jobin have been appointed curators of Epiphane McGee, general merchant, Rimouski, Que.

Pearce & Co., general merchants, Mitchell, Ont., have assigned to E. A. Lye, Toronto, and a meeting of creditors will be held on the 26th inst.

J. R. Jaynes & Co., general merchants, Alvinston, Ont., have assigned to John G. McIntosh, and their stock is advertised to be sold by auction on the 29th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

E. J. Smith & Co., grocers, Montreal, have dissolved.

O. Parizeau & Co., biscuit manufacturers, Montreal, have dissolved.

Riley & Burns are commencing business as grocers at St. Louis de Mile End, Que.

Bruneau & Guinette, grocers, Montreal, have dissolved, Leon B. Bruneau to continue.

J. F. Aikens, grocer, etc., Watford, Ont., has admitted Thomas Goodhand into partnership.

Pozer & Carter, general merchants, Duck Lake, N.W.T., have dissolved, Mr. Pozer continuing.

Robert Murdock, general merchant, Hepworth, Ont., has been succeeded by Murdock & McKenzie.

Delacour & Aumont have commenced business as general merchants in St. Pierre et Miquelon, Newfoundland.

DO YOU WISH to serve your customers with a strictly first-class

TOMATO SOUP? 3 Handsomely labelled. Retail 25c.

If so, ask your WHOLESALE HOUSE for Clark's

GILT EDGE

PURE JAMS AND JELLIES

Put up in glass pots, 5-lb. tin pails, 7, 14 and 30-lb. pails. We have a very fine lot of Pure Plum Jam that we can sell cheap. Write us for quotations.

THOS. UPTON & CO.
HAMILTON, ONT.

SALES MADE AND PENDING.

Mills Bros., grocers, Toronto, have sold out to L. C. Beattie.

Wm. Grover, grocer, Picton, Ont., has sold out to G. H. Eckert.

F. C. Morrow, grocer, Colborne, Ont., has sold out to G. W. Batty.

R. W. Neville, general merchant, Port Colborne, Ont., is advertising to sell out.

The stock of J. B. Prevost & Co., grocers, Quebec, has been sold at 73½c. on the dollar.

The stock of Cusson & Leduc, cigar dealers, Montreal, has been sold at 46c. on the dollar.

The stock of Drouin & Trudel, general merchants, Abenaquis, Que., has been sold at 65½c. on the dollar.

The stock of E. Cloutier, general merchant, Notre Dame du Lac, Que., has been sold at 57½c. on the dollar.

The stock belonging to the estate of W. H. Thomson, general merchant, Schreiber, Ont., is advertised for sale by tender.

The stock belonging to the estate of G. A. Marion, general merchant, Rockland, Ont., is advertised to be sold by auction on the 29th inst.

CHANGES.

The W. J. Boyd Candy Co., Limited, Winnipeg, has been incorporated.

George McKenny is opening out as general merchant in St. Laurent, Man.

Thomas Cole, general merchant, is moving from Strathroy to Glencoe, Ont.

Robert Smith is commencing business as a general merchant in Glencairn, Man.

Baller Bros. & Sons, wholesale and retail pork dealers, have registered in Quebec.

W. S. Cameron, is starting business as general merchant in Indian Head, N.W.T.

G. B. Crosby is about starting up as dealer in fruits and confectionery in Digby, N.S.

Francois Xavier Labelle and Alphonse Irenee Labelle have registered as proprietors of the firm, Labelle & Fils, biscuit manufacturers, Montreal.

S. Colclough, general merchant, Cumnock, Ont., has been succeeded by L. Flewelling.

F. Dufresne has commenced business as hotel keeper and grocer in Cote Des Neiges West, Que.

Archibald De L. Macdonald has registered as proprietor of The Rigaud Milling Co., produce dealers, Rigaud, Que.

Narcisse Gastonguay has commenced business in Halifax as dealer in fruit and confectionery, under the style Gastonguay Bros.

Marie L. Lajoie dit Barille, widow of Etienne Cote, has registered as proprietress of the firm J. Lebeau & Co., tea and crockery dealers, Montreal.

FIRES.

Weaver Bros., grocers, Elora, Ont., have suffered damage by fire and water.

A. J. Campbell and John McKellar, both general merchants, Tiverton, Ont., have been burned out.

The stock of Dunlap & Co., wholesale grocers, Moncton, N.B., has been damaged by smoke and water; loss estimated at $3,000—insured.

OYSTER BOUILLON.

Pick over and drain two dozen large oysters, then chop fine. Put in a double boiler and heat slowly, so as to draw out as much juice as possible. Turn into a fine sieve and press out every particle of the liquor. Return this to the fire in an agate saucepan, beating into it the white of one egg. Bring to the boiling point, boil one minuet, set aside without disturbing for five minutes, then strain through doubled cheesecloth. Season, add an equal quantity of hot milk and serve.

Thanksgiving

---The people of Canada
---have just reason for
---thanksgiving. Every-
---thing is taking on a
---brighter and more
---prosperous look.

In the matter of tea drinking the people are especially thankful for being freed from the **colored and uncleanly made teas of China and Japan.**

The introduction of the pure, clean, healthful, invigorating teas of **Ceylon and India** have practically driven out the unsatisfactory China and Japan teas, **"for which we are truly thankful."**

1742 1897

LOOKING BACKWARD

AND

LOOKING FORWARD

Keen's D. S. F. Mustard

has a grand reputation **in the past** and will have a greater still **in the future.**

CURRENT MARKET QUOTATIONS

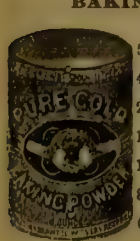
Toronto, Nov. 25, 1897.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



PURE GOLD.

5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4oz. cans, 4 and 6 doz, in case	1 25
10 cent can	0 90

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO

1 lb. tins, 2 doz. in case, per doz.	1 20
½ lb. tins, 3 " " "	90
¼ lb. tins, 4 " " "	60

MAPLE LEAF BAKING POWDER,

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb, tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING.	per gross
⅛ No. 4	$4 00
⅛ No. 6	4 50
⅛ No. 8	7 25
⅛ No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
No. 5 " " " "	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00

	per doz
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross	$ 2 60
No. 2 Bronze Tins, per gross	$ 3 40
" 3 " " "	5 60
" 4 " " "	10 00
" 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases. Per Gross	
French Oil in 3-doz. cases	$ 22 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50

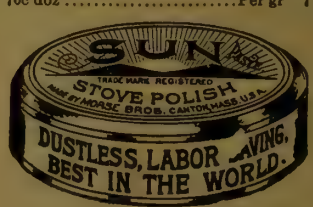
Shoe Blacking— in ¼ gross cases.	
Reliable French Blacking, No. 5	9 00
" " " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
Alpha Metal Polish No. 2	9 00
Patent Stove Polish—	
Sunlight Lead Bar	4 25
Packed in ½ gross cases	
Sunlight Liquid, ½ gross cases	10 80
Moody's Black Lead	4 25
½ gross cases	
Reliable Stove Pipe Varnish	15 00
¼ gross cases	
6-oz. bottles	
Quickshine Pipe Varnish	12 0
¼ gross cases, pressed top tins.	

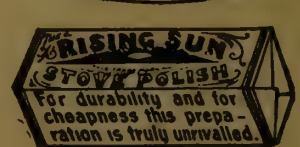
Stove Polish— per gross

Quickshine Polish	00
Reliable Paste	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

BLACK LEAD.

Dixon's Carburet of Iron Stove Polish, 70c doz	Per gr 7 25





STOVE POLISH.

	Per gros
Rising Sun, 6 ounce cakes. alf-gross boxes	$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste 5c. size, ¼ gross boxes	5 00

NONE BETTER.

Edwardsburg Starch

Edwardsburg Starch Co. Limited

FEW AS GOOD.

Cardinal, Ont.

THE F. F. DALLEY CO.

Gem Stove Polish, ¼ gross cases	$9 00
per doz	
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75

Enameline.

No. 4—3 dozen in case	$4 50
No. 6—3 dozen in case	7 50

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05¾
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05½
German X, with Cuttlefish Bone	0 04½
German, with Cuttlefish Bone	0 04½
London Bird Seed, bulk 25 lb. cases	0 04½
Bird Gravel, 10c. pkts., 24 in case	0 [illegible]
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " 5c. " 48 "	03

CORN BROOMS

CHAS. BOECKH & SONS.

	per doz net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	[illegible]

BLUM.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS.

	per doz.	
Apples, 3's	$0 80	$0 95
" gallons	2 00	2 25
Blackberries, 2	1 40	1 70
Blueberries, 2	0 75	0 85
Beans, 2	0 65	0 95
Corn, 2's	0 70	0 85
Cherries, red pitted, 2's	1 75	2 25
Peas, 2's	0 90	0 95
" Sifted select	0 90	1 00
" Extra sifted	1 25	1 40
Pears, Bartlett, 2's	1 65	1 75
" 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 50	2 60
Peaches, 2's	1 65	2 00
" 3's	2 25	3 00
Plums, Green Gages, 2's	1 55	1 80
" Lombard	1 40	1 70
" Damson Blue	1 10	1 40
Pumpkins, 3's	0 70	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 50	1 80
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	0 92½	0 95
Lobster, talls	2 40	2 70
" flats	2 85	3 00
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 20	1 30
" " Horseshoe	1 25	1 30
" Cohoes "	0 95	1 10
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, Sportsmen, ½'s	....	0 21
Sardines, key opener, ½'s	0 16	0 18½
" " " " " ¼s	0 10½	0 11
" " " " " ½s	0 18½	0 19
Sardines, other brands 9¾	11 0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " " ½'s "	0 33	0 36
Sardines, Amer., ¼'s "	0 04½	0 09
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10	1 15
Kippered Herring, 1-lb.	1 60	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans	$1 30	$1 35
" " " 2 "	2 35	2 50
Comp Corn Beef 4-lb. can	....	....
" " " "	7 75	8 25
" " " 14 "	15 00	16 00
Minced Callops 2 "	....	2 60
" " 2 "	2 60	2 65
Lunch Tongue 1 "	3 40	3 50
" " 2 "	....	6 00
English Brawn 2 "	2 75	2 80
Camb Sausage 1 "	....	2 50
" " 2 "	....	4 00
Soups, assorted 1 "	....	1 50
" " 2 "	....	2 25
Soups and Boull. 2 "	....	1 80
" 6	....	4 50

ARMOUR PACKING CO.—HELMET BRAND

Corn Beef 1 lb.	1 40	1 50
2 lb.	2 60	2 75
4 lb.	5 50	5 80
6 lb.	8 50	8 80
14 lb.	17 50	18 00
Roast Beef, 1 lb.	1 40	1 50
2 lb.	2 60	2 75
Luncheon Beef, 1 lb.	1 60	1 70
" 2 lb.	2 75	2 85
Brawn 1 lb.	1 30	1 40
" 2 lb.	2 35	2 50
" 6 lb.	6 60	6 80
" 14 lb.	14 50	15 00
Ox Tongue, 1½ lb.	7 00	7 20
" " 2 lb.	8 50	8 80
" " 2½ lb.	10 75	11 00
Lunch Tongue, 1 lb.	3 35	3 50
" " 2 lb.	[illegible]	[illegible]
Chipped Beef, ½ lb.	1 60	1 70
" " 1 lb.	2 65	2 80
Pigs' Feet, 1 lb.	1 65	1 75
" " 2 lb.	2 45	[illegible]
Potted Meats, Tongue or Ham ¼ lb.	70	[illegible]
Potted Meats, Tongue or Ham ½ lb.	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb.	[illegible]	[illegible]
Potted Deviled Ham or Tongue, ½ lb.	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt.	[illegible]	3 15
" 1 pt.	2 00	2 10
Gelatine of Boar's Head, 2 lb.	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00	3 10
Plover Roast	5 00	....
liced Gold Band Bacon	3 00	...

Codfish.

	per doz
Beardsley's Shredded, 2 doz. pkgs.	0 90

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	0 75
Flirtation Gum (English or French wrappers) 115 1c pieces	0 65
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

	per lb
Cocoa— EPPS'S.	
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

RECKITT'S Blue and Black Lead ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE "DIAMOND"

OIL BLACKING

TRADE OIL MARK

Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and Stove Varnish. Harness Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**

COWAN'S

Hygienic and Perfection **Cocoas** and Cocoa Essence

Queen's Dessert, Royal Navy and Perfection **Chocolates**

Chocolate, Pink, White, Lemon Color **Icings** — A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LIMITED TORONTO

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, **O. E. COLSON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba, **Buchanan & Gordon, Winnipeg.**

Butter Pots

GOOD FOR

40 YEARS

HART BROS. & LAZIER

Stoneware Manufacturers,

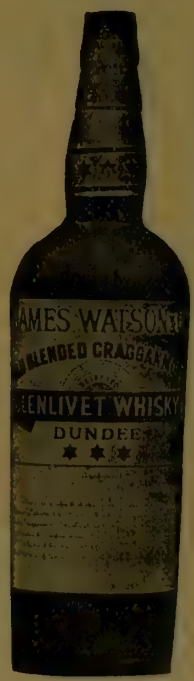
Belleville, Ont.

Mail Orders promptly filled.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & CO. HALIFAX, N.S. ESTABLISHED 1842. IS THE BEST.

ASK FOR

MOTT'S



Always the Same.

The Best on the Market.

Have you got it in stock?

Chard, Jackson & Co

Agents for the Dominion

10 Lemoine St.

MONTREAL

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER

The Best Grocers make a point of Keeping it always in Stock.

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. tins, boxes 4 doz.	2 40
½ " " " 2 "	4 50
1 " " " 1 "	8 50
	per lb.
Ralston Health Club, boxes 6 lbs.	45

CHOCOLAT MENIER.

Vanilla—per lb.	In 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Yellow wrapper,	$ 0 32	$ 0 34	$ 0 36
Unsweetened—			
Blue Premium	0 35	0 37	0 39
		Per case.	Less than case
Pastilles—			
Yellow wrapper, 108 bxs. to the case		$20 00	0 20
Croquettes—			
Yellow wrapper, 9 bxs. of 12 packages		$20 00	0 20

FRY'S.

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ½'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

WALTER BAKER & CO.'S.

Chocolate—	
Premium No. 1 boxes 12 lbs. each	
Baker's Vanilla in boxes, 12 lbs. each.	50
Caraccas Sweet, in boxes, 6 lbs. each.	38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate	
In canisters, 1 lb., 4 lb. and 10 lb.	0
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, ½ lb., tins.	0

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ¼ " " "	0 28
" ½ " " "	0 29
" ⅛ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macaroon, " " " "	....
Crown Desic., 12, 20 or 25 lb. "	....
Special, " " " "	....
Barrels, 2c. per lb. less.	
Terms, 3 p.c., off 30 days.	

TAFFY.

Who does not like Taffy? We make a big variety of it. Tastes differ of course. Some like Nut Taffy, others Plain. We can give you any kind you like. Our Royal Satin Taffy in boxes is just the thing for grocers to handle this time of the year; no waste, pays good profit. Try couple of dozen and be convinced. You can retail it at 10c. box, enough taffy for three people a whole evening. Cures sore throat too.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President. **7 Front Street East, Toronto.** S. R. Parsons, Vice-President

COFFEE.

Green.		per lb
Mocha	0 27½	0 30
Old Government Java	0 30	0 33
Rio	0 09½	0 13
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 18	0 22
Maracaibo	0 16	0 20

JAMES TURNER & CO.

Mecca	....	0 34
Damascus	....	0 30
Cairo	....	0 25

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	....	0 33
Bourbon Blend	....	0 32
Our Own "	....	0 31
Jersey "	....	0 29
Laguaya "	....	0 25
Rajah Blend	....	0 22
Mocha and Java	....	0 32
Old Government Java...	0 30	0 32 0 34
Arabian Mocha	0 31	0 33
Maracaibo	0 25	0 27
Santos	0 16	0 20
Crushed East India	....	0 17

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles gross	12 00
Ketchup, Screw Top "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FRUITS.

FOREIGN.		per lb
Currants—Provincials, bbls	....	0 05¾
" ½ bbls	....	....
" Filiatras, bbls	....	0 06
" ½ bbls	....	0 06½
" cases	....	0 06¼
" Patras, bbls	....	0 06½
" ½ bbls	....	0 06¾
" cases	....	0 06¾
" Vostizzas, cases	0 07	0 08
" Blue Pearls	0 08¼	0 08½
" cleaned, Kalamos, cases	....	0 06¾
" " Morea "	....	0 07
" " Vonitza "	....	0 07½
Dates, Hallowee boxes	0 05¼	0 05½
Figs—4-crown	0 10	0 11
" 5-crown	0 11	0 13
" 7-crown	0 13	0 14
" 9-crown	0 15	0 16
" natural, bags	0 04½	0 05
Prunes—Bosnia, cases	....	....
" Bordeaux	....	....
Raisins—Valencia off stalk	0 04¾	0 05
" Fine, off stalk	0 05½	0 06
" Selected	0 06¼	0 06¾
" Layers	0 06½	0 07
" Sultanas	0 09½	0 12½
" Cal. Loose Muscatels, 3-Crown	0 07½	0 07¾
Ditto 4-Crown	0 08¾	0 09

Mixed	per box.	
" London Layers	1 60	1 70
" Black Baskets	2 20	2 40
" Blue Baskets	[illegible]	2 50
" Connoisseur Clusters	2 20	2 40
" Dessert Clusters	3 50	3 75

DOMESTIC.

Apples, dried, per lb	0 05½	0 06
" evaporated	0 10	0 10½

FOOD.

	per brl.
Split Peas	$3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	.... 2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50
(Sold by all wholesale grocers.)	

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz	95
1 " " Red, "	1 00

COX'S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—50 to 60 dy, $1.85 Toronto.

WIRE NAILS — $1.90, freight equalized in Montreal.

HORSE NAILS—
Canadian, dis. 50 per cent.

HORSE SHOES—
F. O. B. Montreal | .... | 3 25

SCREWS—Wood—
Flat-head bright, 87½ and 10 p. c. dis.
Round-head bright, 80 and 10 p. c. dis.
Flat-head brass, 82½ and 10 p. c. dis.
Round-head brass, 75 and 10 p.c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	0 00	1 35
ROPE—Manilla	0 07½	0 08½
Sisal	0 06¼	0 07¾
AXES—Per box	5 25	9 00

SHOT—Canadian, dis, 17½ per cent.

HINGES—		
Heavy T and strap, per lb.	0 03¾	0 04¾
Screw, hook and strap	2 35	3 15

WHITE LEAD—Pure Association guarantee, ground in oil. per 100 lbs.

25 lb. irons	5 50
No. 1	5 25½
No. 2	4 75
No. 3	4 37

TURPENTINE—
Selected packages, per gal. 0 48
2c. extra outside points.

LINSEED OIL—

Raw, per gal	....	0 43
Boiled, "	....	0 46

2c. extra outside points.

GLUE—Common per lb | 0 07¾ | 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.
Frank Magor & Co., Agents.

Orange Marmalade	....	1 50
Clear Jelly Marmalade	....	1 80
Strawberry W. F. Jam	....	2 00
Raspberry " "	....	2 00
Apricot " "	....	1 75
Black Currant "	....	1 85
Other Jams " "	1 55	1 90
Red Currant Jelly	....	2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $11 00

WINES LIQUORS AND MINERAL WATERS.

HARD, JACKSON & CO., MONTREAL, AGENTS.

Watson's Scotch—		
1 Star Glenlivet, in cases	$8 50	$9 00
3 " " "	9 50	10 00
Old Liqueur "	15 00	15 50
Old Glenlivet, in wood, p.gal.	4 25	6 00
Watson's Irish—		
Old Irish	7 50	8 00
Banagher	9 50	10 00
" in wood, per gal.	4 25	5 25
Geo. Sayer & Co. Cognac—		
1 Star, in cases	11 50	12 00
V.S.O.P "	16 50	17 00
In wood, per gal	4 50	6 50
Warter & May, Oporto—		
Ports	2 10	6 50
Wisdom & Warter—		
Sherries	2 00	6 00

J. & R. M'LEA, MONTREAL.

Cockburn very old Highland	8 75	9 25
" Special Scotch	9 50	10 00
" Special Liqueur. 14 years old	15 50	16 50
In wood—Fine old Scotch	....	4 40
Special old Scotch	....	5

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb.
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)	per gross.		per gross.
Pony size	$7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard, bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

RICE, SAGO, TAPIOCA.

Rice—	per lb.	per lb
Rangoon, imported	0 03⅝	0 03⅞
Patna	0 04¼	0 05¾
Japan	....	0 05
Imperial Seeta	....	0 05½
Extra Burmah	0 04½	0 04⅝
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06½	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

SODA.

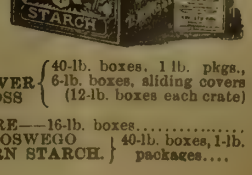
Bi-carb, stand'rd, per 100-lb. keg	2 40	2 50
Sal soda, per bbl	0 85	0 90
Sal soda, per keg	0 95	1 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin cannisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 05
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 7½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1 lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 0 08½
PURE—16-lb. boxes		0
OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	

A Popular Starch.

All laundresses agree on this one point, that in order to obtain the best results, a **high-class starch is indispensable.** Celluloid has long been recognized as the **Laundresses' reliable friend,** whose verdict in its favor has been so unanimous that it has won for itself, as a **cold-water starch,** a reputation which is world-wide.

THE BRANTFORD STARCH CO., Limited, Selling Agents, BRANTFORD, ONT.

For puddings, custards, etc.

ONTARIO STARCH } 38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS } Silver Gloss	0 07½
Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs..	0 04¼
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs....	0 05
Bbls., 175 lbs.....	0 04½
Kegs, 100 lbs.....	0 04½
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs....	0 09
Canadian Electric Starch—	
40 packages in case.....	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 05
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 06

SUGAR.

		per lb.
Granulated.....	....	04 5-16
Paris Lump, bbls. and 100-lb. boxes	0 05⅞	0 06¼
" in 50 lb. boxes....	0 05½	0 05⅝
Extra Ground, bbls. Icing....	....	0 05¼
Powdered, bbls	....	0 05¼
Very bright refined	....	0 03⅞
Bright Yellow.....	....	0 03¾
Dark Yellow	0 03½	0 03⅝
Demerara.....	0 03⅛	0 03¼
Austrian granulated.....	....	04 3-16

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark.....per gallon.	0 23	0 25
Medium.....	0 28	0 35
Bright.....	0 32	0 42
Honey (com)	....	0 40
" 2 gal. pails.....	....	1 00
" 3 gal. pails.....	1 35	1 40

MOLASSES.

Barrels.....	0 23	0 35
Half-barrels	0 25	0 37

SOAP.

Dahlia's "1776" Soap Powder $3 50

1 box and less than 5.....	4 00
5 boxes and upward.....	4 00

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

RAM LAL'S (lead packages)

Cases, each 60 1-lbs.....	....	0 35
" " 60 ½-lbs..... } " " 30 1-lbs..... }	....	0 35
" " 120 ½-lbs.....	....	0 36

BLACK.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes.....	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong.....	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14

Young Hyson— PING SUEYS.

Half Chests, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds	0 16	0 19

Half Chests— JAPAN.

Finest May pickings.....	0 38	0 40
Choice	0 32	0 35
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

"SALADA" CEYLON.

	Wholesale	Retail
Brown Label, 1s and ⅛s	0 20	0 25
Green Label, 1s and ⅛s.....	0 22	0 30
Blue Label, 1s and ⅛s and ¼s...	0 30	0 40
Red Label, 1s and ⅛s.....	0 36	0 50
Gold Label, ⅛s.....	0 44	0 60

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label, retail at 30c.....	0 22	
Green Label " 40c.....	0 28	
Red Label " 50c.....	0 35	
Orange Label, retail at 60c.	0 42	
Gold Label, " 80c.	0 58	

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retai
Red Label, 1-lb. and ½'s.....	0 35	0 50
Blue Label, 1-lb. and ½ s.....	0 28	0 40
Green Label, 1-lb.....	0 18	0 25
Green Label, ½'s.....	0 19	0 25
Japan, 1's.....	0 19	0 25

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 73
Ingots, rough and ready, 8's.....	0 71
Laurel, 3's.....	0 68
Brier 8's	0 63
Index, 7's.....	0 60
Honeysuckle, 8's	0 73
Napoleon, 8's	0 67
Victoria, 16's	0 63
Prince of Wales, caddies, 8's and 16's	0 65

WOODENWARE.

	per doz
Pails, 2 hoop, clear, No. 1....	$ 1 45
" 3 " " " "	1 60
" 2 " " " 2....	1 40
" 3 " " " 2....	1 55
" " " painted " 2....	1 40
Tubs, No. 0.....	8 00
" 1.....	6 50
" 2.....	5 50
" 3.....	4 50

THE E. B. EDDY CO.

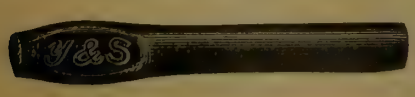
Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe..	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Parlor	1 30	1 40
Red Parlor	1 50	1 60
Safety, No. 1, wall box	1 40	1 50
" No. 2, slide box	2 80	2 90
" No. 3, capital....	2 75	2 85
Flamers, slide boxes....	2 25	2 35
" wax stems.....	3 20	3 30
Tiger	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross.....$	2 00
" 10 " "	1 10
" 2 Tiger, ...	5 00
" 4 " "	2 00



LICORICE...

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. BROOKLYN, N.Y.

For . . . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.
26 Front St. West, Toronto. Limited

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The Canadian Dry Goods Review.
The Bookseller and Stationer.
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The Canadian Printer and Publisher.
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ADVERTISING DEPARTMENT
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COX'S GELATINE

Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood.
BEST GOODS MADE.

Represented by...
Chas. Boeckh & Sons, Toronto.
The H. A. Nelson & Sons Co., Montreal.

THE
Oakville Basket Co.

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

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The Dry Goods Review and The Canadian Grocer $3.00

Send for Samples.

THE DRY GOODS REVIEW
TORONTO . . . . MONTREAL

Crosse & Blackwell

NEW 18

SEASON'S 97

Candied and Drained Peels.

Now is the time for ordering for Fall shipment.

C. E. COLSON, - MONTREAL.

FRUIT JARS

We are the Fruit Jar House of Canada and can therefore **always give you something better than the best.** Write or telegraph us for present prices.

GOWANS, KENT & CO.

TORONTO

Delivery Wagons
. . AND . .
Photograph Cameras
FREE

This will interest all grocers as well as their clerks. The delivery wagons and cameras are high grade and can readily be secured by speaking a good word for . . . .

The Best **KNOX'S GELATINE** Only Pure

Send me your name and address on a postal card for full particulars.

C. B. KNOX, Mfr.

AGENTS

A. E. Richards & Co. - Hamilton
William H. Dunn - - - Montreal
Beattie & Elliot - - - - Quebec
C. & E. MacMichael - - St. John
Alfred D. Hossack, Vancouver, B.C.
H. F. Baker - - - - Halifax, N.S.

JOHNSTOWN, N. Y.

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Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.
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THE CANADIAN GROCER

VOL. XI TORONTO AND MONTREAL, DECEMBER 3, 1897. No. 49

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for the Holiday Trade. Everyone knows the rare, delicate flavor which distinguishes our goods, so you take no risk whatever in purchasing from us.

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Is manufactured by the Vacuum Process, a process which ensures **PURITY**, and from the time the brine leaves the wells till the **PURE SALT** reaches the packages it is not handled except by machinery, which ensures **CLEANLINESS.**

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THE
WINDSOR SALT CO. Limited. Windsor, Ont.

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$98\frac{50}{100}$
Pure

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Sulphur
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NEW GRENOBLE WALNUTS
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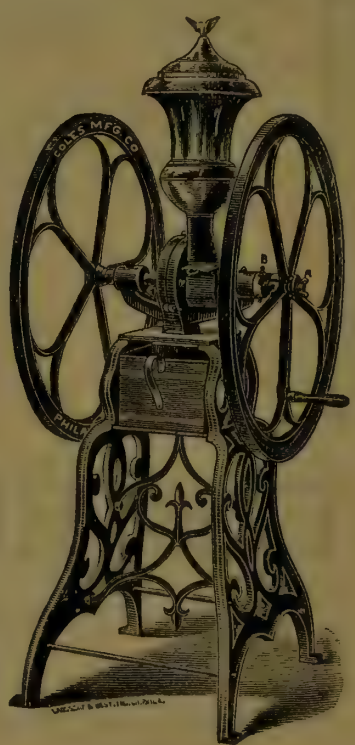

No. 18

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Therefore : Why not blend your own coffee and grind it in a COLES MILL ? You cannot fail to give the highest satisfaction.

Thousands of Grocers have added to their worldly goods by doing this ; why not you ?

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This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XI. (Published Weekly) TORONTO AND MONTREAL, DECEMBER 3, 1897 ($2.00 per Year) No. 49

THE MAKING OF A DOLLAR BILL.

BY ALEXANDER COLIN CAMPBELL.

ALTHOUGH those persons who feel that they have enough money for all their requirements are probably the rarest specimens of the human family, the receiving and spending of money is an experience common to more people than any other we enjoy as members of civilized communities. In Canada we have never troubled ourselves to make gold coins. Our silver and copper pieces are quite sufficient for the small transactions of daily life, and, in place of the gold of former times and other countries, we use the more convenient system of a paper currency. To the banks is remitted the privilege of issuing the $5, $10 and $20 bills which commonly liquidate debts between traders, while the Dominion Government monopolizes the issue of the $1, $2 and $4 bills, the humbler but more constant acquaintances of the common people, and the principal means of maintaining a good understanding between traders and their customers. There is a series of bills of high denomination—$50, $100, $500 and $1,000—which also are issued by the Dominion Government. These evidences of wealth are not without interest, but as they rarely come within the ken of the ordinary man or woman, but are used mainly in banking transactions, it is not necessary to say more about them.

Though the handling of the bills of the smaller denominations is a daily experience with everybody, few know how these pieces of paper money originate, or how they get into the hands of the people, or what becomes of them after their work is done. Let not the gentle reader turn from this brief article in dread of brain-wrenching complications concerning standards, media, and parities of values. The Dollar Bill is a Thing, and an interesting one, and to that we will confine ourselves.

To those who have visited Ottawa, the Eastern Block is a familiar memory. On the ground floor of this massive and beautiful building are the offices of the Finance Department. At the end of one of the lobbies, away from the track of the casual visitor, is a small suite of offices, the headquarters of the Currency Branch, the native home and final resort of the familiar $1, $2 and $4 bills. The head of the branch is Lt.-Col. Fred. Toller, whose official title is Controller of Dominion Currency. The total circulation of Dominion notes has been as high as $22,893,259, but it usually runs from eighteen to twenty millions of dollars, increasing in the fall when the moving of the crops causes the heavier business. Besides the care of this great circulation Lt.-Col. Toller is charged with the custody of millions of dollars of securities deposited with the Government by the insurance companies. Not only must these be kept so as to be accounted for at any moment, but, as they bear interest, the coupons must be clipped as they mature and sent to their owners. Dealing with slips of paper which are practically money, this is a business demanding absolute accuracy. It will be seen then that there is hard work for the small staff engaged.

But over and beyond this, there rests upon the head of the Branch a weight of responsibility which only the least nervous of mortals could endure. Lt.-Col. Toller has in marked degree that first necessary qualification for a specially trying position —he loves and takes pride in his work. An Englishman by birth, he had some experience in banking in his native country, which he extended by some years of work in banks in Canada. He has been twenty-five years in the service of the Dominion Government, and has been head of the Currency Branch ever since it was established fifteen years ago. The currency system of Canada is probably as perfect as that of any other country in the world. But such systems are not wholly automatic, and the better the laws the more honorable, intelligent and painstaking must be the officers who enforce them. Though the slightest hitch in the currency system would cause an instant and angry outcry on the part of the people, the fact is that, like the healthy man who is said not to know he has a stomach, the people of Canada hardly know they have a currency system. Year after year the appropriations for carrying out the work and paying the salaries of the Branch are passed in Parliament, and even the most inquisitive or querulous of the people's representatives rarely even ask for a formal explanation. This silence is the most eloquent praise that one in Lt.-Col. Toller's position could receive. The immunity from error and confusion is due, in the first place, to a thorough knowledge on the part of the head of the Branch of the duties of his position, and, in the second place, to the rigid adherence to rules that experience has proven to be wise. The Currency Branch works hard, but it distinctly declines to get "rattled."

There are agencies in Charlottetown, Halifax, St. John, Montreal, Toronto, Winnipeg and Victoria—one in each province. These are presided over by officers known as Assistant Receivers General, all of whom, except the one at Montreal, have duties also in connection with Government Savings Banks. These agencies deal with the ordinary banks in furnishing Dominion bills and receiving the worn-out bills which are unfit for further circulation. The Currency Branch at Ottawa performs similar functions in connection with the banks in that city. Thus there is one general source of supply, and there are eight reservoirs, so to say, which supply the banks which, in

Merchants should sell popular goods; goods that their customers know all about; goods that their clerks don't have to spend precious time talking up.

THAT IS WHAT

Enameline

The Modern STOVE POLISH.

is. Hundreds of thousands of Dollars are being expended yearly to educate the public in regard to Enameline. It sells on sight. It puts dollars into the pockets of dealers who handle it.

turn, supply the public. As more bills are required for the business of the country they are easily and quickly supplied, and as the changes of season or other circumstances lessen the demands, the currency system "hauls in the slack," as the steamboat men say, and thus not a dollar is forced out or kept back undesirably.

The printing of the bills is done under contract. This interesting process should be the subject of a separate article. To deal with it now would occupy too much space and would interrupt the consideration of the duties of the Currency Branch. Let us suppose that the printing is done and that the messenger has brought the bills to the Branch. They are in bundles of sheets, a thousand sheets to a bundle, and four bills in a sheet. First the sheets are counted and carefully examined. The officer receiving them must note carefully three things. First, he must see that the bills are accurately numbered. Any undetected mistake in this respect would lead to confusion, and dealing with merchandise which is soon to be turned into money at its face value, anything like the shadow of the possibility of a mistake must be avoided. Next, he must see that the sheets are all the same size; otherwise when the bundles go to the cutting machine some of the bills would be spoiled. In the third place, he must see that the printing is right, for upon uniformity and perfection in printing depends to a great extent the protection of the public against counterfeiters, and besides, the Dominion pays for first-class work and insists upon getting it. Very seldom, indeed, is anything found to be wrong, and the bundles of sheets are signed for by the officer receiving them.

The bills, as they come from the printer, bear one signature in fac-simile, that of Mr. J. M. Courtney, Deputy Minister of Finance. Another signature must be written in at the lower left-hand corner under the word "Countersigned." This work of signing the bills is relegated to a staff of nine ladies, who occupy a room by themselves. These clerks all sit at one large desk the surface of which is divided into compartments by glass partitions. Thus, while each clerk is in full view of the others, there is no danger of the precious documents they handle getting intermingled. The signer receives the bills in bundles of a thousand sheets, no second bundle being given until the previous one has been returned with signatures complete. Each delivery either way is signed for in a book kept for the purpose, the receipt for the signed bills being given by two officers. It is impossible for the most expert of the ladies to sign four thousand sheets in one regular working day, from 10 a.m. to 4 p.m., with an intermission for lunch, but by working overtime it has been done. The average time required for signing four thousand bills is from two and a half to three days. This is really rapid work. Let anybody who doubts it sit down and sign his name clearly and neatly four thousand times on a thousand separate sheets of paper. The ladies who sign the bills are not permanent but temporary clerks, and are paid only for the days of actual work. There are no employes of the Dominion Government who earn their money harder. The bundles that are not signed or not delivered back to the teller are put in a tin box which is made to just hold one bundle, each signer having a separate box the key of which she keeps. These boxes are placed in the vault with the other valuables.

With so many millions of dollars' worth of paper to be cared for, it can readily be understood that a secure receptacle is one of the features of the Currency Branch. There is not in Canada a more perfect safe than that whose ponderous doors open from Lt.-Col. Toller's private office. The body is of seven thicknesses of chrome steel and iron, there are double doors to open which the working of two combinations is necessary and each combination is in possession of a separate officer, and the time lock affords a further protection. Massive as a railway bridge, yet fine as a watch, such a safe is a thoroughly characteristic specimen of modern art.

The signed bills are sent to the Assistant Receivers General or handed to the representatives of the local banks as required. They are given out in sheets, again restored to the familiar thousand sheet package. Those sent out are sent by express in boxes specially designed for the purpose. Each delivery to the Express Company is attested by the signatures of two officers, who stand ready to declare that on the date and at the hour given the bills whose number appear in the book were duly delivered.

While the stream of new bills sets outward there is an almost equally large stream of worn, greasy defaced bills inward. These latter are destroyed. This seems a simple thing to say, and yet the destruction of a battered old hulk of a bill is attended with just as much form and just as much circumspection as the issue of a new one. If any one requires it he can get clean or new bills to any amount he cares to pay for from the Assistant Receivers General. It is the duty of bank tellers to retain and return Dominion bills that are unfit for further circulation, but the public are really their own protectors against disreputable looking paper currency. The Assistant Receivers General issue new notes in place of old ones, and it is through these officers that nearly all the worn bills are returned from the banks and from the public. Worn bills are cancelled in the offices of the Assistant Receivers General before they are sent to the Currency Branch, the cancellation being affected by cutting out two pieces from the lower side, like a hungry boy's two bites from a piece of bread and butter. These worn-out bills are placed in a special vault, practically as strong as the principal safe, there to await the day of their destruction.

When the work of signing bills has been carried somewhat in advance of the requirements of the country, the ladies in the big room are required to count the old bills and arrange them according to the office through which they were issued—Halifax, Montreal, Toronto, etc. On a day and at an hour appointed an officer of the Auditor General's Department attends and receives the old

WON'T BAKE that's the fault with so many of the brands of molasses on the market. To be on the safe side buy the

BARGAIN

THE KIND THAT WILL BAKE

It has been sold by the leading grocers of Ontario for years, and always gives satisfaction.

LUCAS, STEELE & BRISTOL - HAMILTON

Some Tempting Goods ...

Griffin & Skelly's California Prunes, 50/60's, boxes ea. 25 lbs.
" " 60/70's, " 25 lbs.
" " 70/80's, " 25 lbs.
Standard Apricots, in 1-lb. cartoons, ea. 48 lbs.
California Ripe Preserved Figs, picked from the trees and preserved while green, in tins.
Shrimps in Tomatoes, (very choice).

JAMES TURNER & CO. - HAMILTON

DAILY WANTS--

Condensed Coffee and Milk
Evaporated Cream
Condensed Milk

"REINDEER" BRAND

"The Old Reliable"

THIS WEEK we are making a big drive in

Eleme Figs

To Retail at 10c. per lb.

Choice bright fruit. Moving out quickly. Order early.

Also IN STOCK { New Shelled Walnuts " " Filberts " " Almonds

THE **DAVIDSON & HAY,** Limited Wholesale Grocers, **Toronto**

bills, and he and an officer of the Currency Branch together take the bills to a room in the basement in which is a furnace, a sort of annex to the general heating furnace of the building, and throw them into the fire. The furnace is then locked and the key borne away to the Auditor General's office. Bound in bundles as they are and covered with the dirt of their travels, the bills do not burn rapidly, and that is why the officers do not wait for their complete destruction. A whole day hardly suffices sometimes to reduce the last package to ashes.

There is a tradition current in Ottawa that on one occasion a number of bills were drawn up the chimney by the fierce draft of the furnace and scattered over the grounds. To hear the story one would suppose that the lawn was covered with these ragged refugees, and that the populace of the Capital had a finer opportunity for acquiring wealth than the traditional occupants of Tom Tiddler's ground. The fact is, however, that only two or three bills escaped through a crack in the furnace plate caused by the heat. The mistake is not likely to occur again. Still, the method of destruction is not quite satisfactory, and Lt.-Col. Toller looks forward to the time when the system in use in Washington will be adopted —that of boiling the bills to a pulp in the presence of responsible officers.— Canadian Magazine.

PADDY AND THE TERRAPIN.

The chef of the Lindell Hotel, St. Louis, sent Paddy Brennan, a recent importation, into the cellar for a couple of terrapin. Paddy hadn't heard the name before, but thought they must be some new kind of birds. The cellar was dark, and he lighted a candle, dribbled a little grease on a thing that looked like a stone and set his candle in the grease. Then he turned to look for the birds. To his horror the "stone" walked off with the candle. He called for help, and they found him on his knees praying for his sins. The laugh was on Paddy, and now when asked if he knows what terrapin are he replies: "Begobs, I does."

AMONG THE RETAILERS.

Christmas Trade. The general opinion prevails in Toronto that this week or next should see the opening of the Christmas fruit trade. Currants and raisins have already begun to sell freely in some parts of the city. I notice some dealers speak with great hope and confidence regarding the prospects of the season, while others are not making any special push for the season's trade. Wholesale dealers tell us that this season has been the largest for years, especially in Christmas novelties, etc. This means that the majority of retailers are confident, as they should be, for there is no trade which fluctuates more in sympathy with good or hard times than the Christmas trade. It is the season of the year when many a man who has, generally speaking, to content himself with the necessities of life, feels the greatest desire to partake conjointly with his family of life's luxuries, and, if times are good, his wife and his children have placed at their disposal the wherewithal to make Christmas Day a day of good cheer. And, as this is a special occasion, the supplies are not bought at the nearest store, but the money is judiciously (in the buyer's opinion, at least) expended, so that the man who has a good range of attractive goods will reap his reward.

Soap Display. Porter Bros., Queen street east, Toronto, have this week a striking display of soap in their window. Bars of soap (which, by the way, are made for Porter Bros., and have the firm name in large letters on each bar) about fourteen inches long and two by four inches around have been piled in cross rows with the tops curved to form an arch at the back and at the wall side of the window. In the doorway of the arch facing the street is a full size portrait of the head and shoulders of H. R. H. the Prince of Wales, in a large gilt frame, which picture is given away with soap. Leading up to the doorway of the arch on the floor of a window is a "walk" of small cakes of Old Brown Windsor. The rest of the floor is covered with soaps in quietly colored packages. A good feature of the display was the placing of price tags on the tickets.

THE RAMBLER.

NEW PROCESS OF MAKING BUTTER

Dr. D. E. Salmon, chief of the Bureau of Animal Industry of the Agricultural Department at Washington, has made a report to the Secretary of Agriculture on what is known as the Boardon process of making butter. The report describes the process, which consists of churning a certain quantity of butter with cream, and also the experiments conducted by the Department. The resulting compounds were sent to New York, where an expert was requested to score them. He reported as follows:

"In relation to the three boxes of butter marked 'X,' 'Y,' 'Z,' will say that, upon examination of the same, my opinion is that it is what is known on our market as 'process butter,' and on that class of butter I can neither place grade nor score, as I have no rule to govern grade on manufactured butter under this process. It cannot be classified as creamery, imitation creamery, factory or dairy butter, and we have no grading on any other kind of butter except these kinds. I find these samples poor of flavor, the grain is badly broken, showing that it has been much overworked, and is very salvy; consider it unfit for table use; only use that could be made of it would be to a cheap class of bakers' trade."

CANNED GOODS IN THE STATES.

The American Grocer says that on November 1 seven packing houses connected with the Western Packers' Canned Goods Association held about 40,000 cases of tomatoes, 118,000 cases of corn, 17,000 cases of peas and 10,000 cases of pumpkin. The pack of corn by members reporting to the association was about 675,000 cases, and of tomatoes, 338,000 cases.

TWO GOOD THINGS

Push them along. No, you don't need to, they push themselves.

Your customers want them
Therefore you need them

Have we your Order?

PURE GOLD MFG. CO.
Toronto

Tillson's Roller Process Buckwheat Flour . .

From Manufacturer to Retailer Direct.

is an absolutely pure Buckwheat Flour. Nothing but Buckwheat is in it. No spice essences to give it artificial strength and flavor. The quality of the Buckwheat used is the highest that money can buy.

Manufactured by the Roller Process because no other method will give your customers quite such perfect satisfaction. It is a very white flour and has the rich, strong, natural Buckwheat Flavor.

The Tillson Company, Limited
Tilsonburg, Ont.

TALK ABOUT QUALITY

Here is what a prominent Cheese Manufacturing Concern says about

Rice's Pure Salt

"The 'Cheese' Salt that we received from you is the **best** salt we have **ever** used, and **every** Cheese Maker **should use it**."

The reason this Salt is so highly prized, is because of its **Purity, beautiful color, even** grain, and **ready** and **even solubility.**

Put up for all purposes, and **every** package guaranteed to give **highest** satisfaction.

SOLE MANUFACTURERS—

The North American Chemical Co., Limited - Goderich, Ont.

NOW IN STORE

NEW DRIED FRUITS

ARGUIMBAU'S RAISINS { Select Layers / Selected / Fine Off-Stalk / Off-Stalk

CURRANTS { Excelsior / Vostizza / Patras / and / Fine Filiatria

Cleaned and Uncleaned
In Cases and Half-Cases

CALIFORNIA PRUNES — Size, 40-50, 50-60, 70-80, 90-100.

FIGS — Best Eleme in 10-lb. Boxes and Comadra in Taps.

CLOSE PRICES FOR ROUND LOTS

THOS. KINNEAR & CO. WHOLESALE GROCERS 49 FRONT STREET EAST **TORONTO**

PEANUT SITUATION.

A PEANUT firm in the United States has issued the following: "The season of 1896 and 1897 broke the record as to the quantity of peanuts sold into consumption. The crop of 1896 was generally poor quality and an unusual quantity went into shelled and low grades of cleaned goods; yet, contrary to general prediction, there was no lack of stock suitable for first-class hand-picked nuts, and there was carried into this season over 50,000 bags farmer's grade Virginia peanuts, most of them being refusals because of inferior quality. This year's crop suffered in some sections from drouth, while in other portions of the peanut belt there was sufficient rain for a large yield, and of good quality. Unfortunately for both growers and dealers there is no reliable data from which to obtain correct information as to the quantity of the crop of peanuts of any year, and it is because of this there is the constant story of a short crop, which has been told so often most dealers regard it as an idle tale. The area of cultivaton of Virginia peanuts this year was slightly reduced in North Carolina and correspondingly increased in Virginia, and we think the average yield per acre as large as in 1896, and a much larger quantity of fancy hand-picked goods would have been produced from the crop if a considerable portion of it had not been seriously damaged while in the shocks by a severe storm. This storm of rain and high winds commenced October 23rd and continued nearly a week and blacked or spotted the shells of about half the nuts in the shocks then standing in the fields; a few nuts had been picked from the vines, and a considerable portion of the crop not dug.

"The late harvested nuts are expected to be the choice of the crop if the weather is favorable for curing them. We estimate twenty to twenty-five per cent. of the crop to be black or spotted; some of these nuts will be fed to the pigs, but most of them will be worked into low grades of cleaned and hand-picked goods. Very probably some will be bleached, as was done with the similarly damaged crop of 1887, but this was only partially successful, because the process of whitening leaves more or less acid on the nuts that gives them a disagreeable odor which roasting greatly increases and age does not obliterate. These low-grade nuts will be a great factor to keep down prices (as was the case last season), and for this reason the damage to the present crop is regarded as a serious misfortune. The Spanish crop is generally conceded to be much larger and of better quality than last year; some well-informed persons say it is the largest ever grown. These nuts were also discolored by the storm, but the kernels received very little damage, and, as nearly all of them are shelled, but little loss will be sustained, except the increased supply of Virginia shelled will cause Spanish to sell at low prices. The Tennessee crop is reported to be somewhat less than last year, the quality averaging about the same; the quantity of old ones carried over is inconsiderable. Marketing of the new crop has been retarded by the stormy weather, and most of the nuts brought in have not been in condition to clean, but the weather has been more favorable recently, and good stock may now be obtained to supply all demands."

A SIGN OF BETTER TIMES.

Only a few cars of wheat have been received by the C.P.R. land department this year from settlers in payment for land purchased from the railway company. Last year, when wheat was 38 and 40 cents a bushel, the company offered 50 cents a bushel to all settlers who wished to apply their grain on land payments, but as the market is better this fall wheat growers prefer to receive the cash. The company made well on last year's purchases, as they retained the grain until the market went up and sold at a price which gave them a small margin of profit.—Free Press, Winnipeg.

THE BROKER AND HIS WAIL.

"Will you buy a little sugar?" said the broker with a wail,
"A boom is shortly coming, and it surely will not fail;
"See how short the crop in Cuba (p'raps in Germany and France),
"You cannot do much better, will you come and join the dance?
"Will you, won't you, will you, won't you, won't you take the chance?
"You only risk a brokerage, oh come and join the dance."

"What matters it how much you buy?" the broker further cried,
"There is at least a shilling on the turning of the tide;
"The farthest from the highest, the lowest prices come,
"So do not quail and do not fail, but anyhow buy some.
"Will you, won't you, will you, won't you grasp the splendid chance?
"Remember! just a brokerage! oh come and join the dance!

"You really have no notion how delightful it will be
"When you sell and take your profit, say, of shillings two or three."
But the client sighed, "Too much, too much," and gave a look askance,
And thanked the broker kindly, but he did not care to dance.
"Thank you, thank you so much, thank you, thank you for the chance,
"A brokerage! (and margin p'raps) it does not pay to dance!"

—Alice, in Mincing Lane.

MAKE THE PLUNGE.

Don't be afraid to climb the hill of life, remarks a contemporary. Nothing venture, nothing have, you know, and the man who is afraid to climb will never get into a bicycle saddle or reach the top rung in the ladder of success! Don't be chicken-hearted, and point out that "the reason why some men never fall is because they always stay at the bottom." What if you do have a fall or two, either off the wheel or in life! It won't hurt you, and will simply spur you on to higher deeds. Make the plunge. Faint heart never spelled success—either in life, love, or sport.

FRUIT . . VINEGAR

I have pure Fruit Vinegar five years old, of choice quality, at a right price. Only a limited quantity of this age left. Place your order before it is all closed out. Write for samples and price. . . .

R. J. Graham

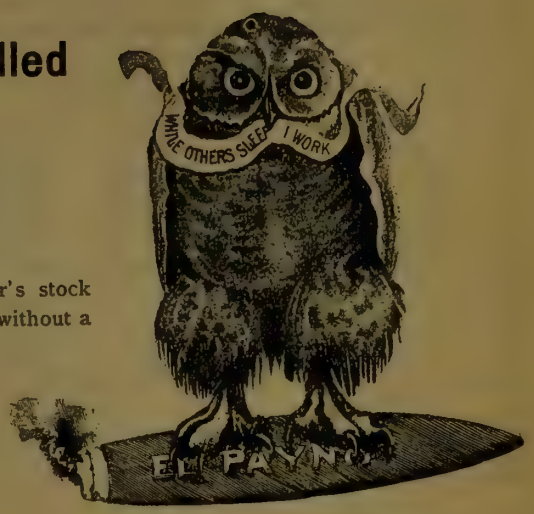
BELLEVILLE, ONT.

"PHARAOH"

An Unequalled Ten Cent Cigar

No Grocer's stock complete without a supply.

Can be supplied by all jobbers in Canada.



J. Bruce Payne

Granby, Que.

AN IRON WILL.

ONE secret of England's great power over her colonies and those of other nations has been her indomitable will ; her grasp is like that of Destiny. But she does not always remember that her children are of the same blood, or she would have hesitated to arouse the spirit voiced by Patrick Henry : "Is life so dear or peace so sweet as to be purchased at the price of chains and slavery? Forbid it, Almighty God ! I know not what course others may take ; but, as for me, give me liberty or give me death." Animated by such a spirit, the American colonies could not be conquered, as Chatham, himself a man of iron determination, clearly understood. It was the weak, vacillating, obstinate and stupid George III who precipitated the conflict, from which his Minister sought to dissuade him, "Four regiments will bring them (the colonies) to their senses ; they will only be lions while we are lambs."

"Impossible," said Napoleon, "is a word found only in the dictionary of fools." He would have melted the rocks of St. Helena before he would have remained a prisoner there had he not lost that imperious will before which all Europe trembled.

When General Grant took command of the Northern armies the Confederates knew that their doom was sealed, for in that mighty will they felt the grip of fate. "On to Richmond !" was his watchword. Old commanders shook their heads, but the silent man with the iron will, who never knew when he was beaten, swerved not a hair's breadth from his purpose until Lee surrendered his sword at Appomattox.

Garrison wrote in the very first issue of The Liberator : "I am in earnest. I will not equivocate. I will not excuse. I will not retreat a single inch ; and I will be heard." Such uncompromising determination was not only the making of himself, but also of such heroes as Lincoln and Grant, and the thousands of unknown heroes dead upon the field of honor. That was a will worth having.

At the close of the Revolutionary War, that consummate debater and unequalled master of sarcasm, the younger Pitt, began his long administration as Prime Minister of England. His policy was strongly opposed to the French Revolution. But, at the end of many successes, Austerlitz proved his death-blow. Hearing of Napoleon's victory, he pointed to a map of Europe and said, "Roll up that chart ; it will not be wanted these ten years." He then fell in a stupor, from which he awoke but once, murmuring faintly, "Alas, my country !" Napoleon's supreme will had overborne and crushed a mind and will of the very highest order ; a mind sagacious enough to measure very accurately the force of events, as it was, almost to a day, ten years to Waterloo.

Tupper may be a little old-fashioned, but he has written four lines which can never die :

Confidence in conqueror of men · victorious over them and in them ;
The iron will of one stout heart shall make a thousand quail ;
A feeble dwarf, dauntlessly resolved, will turn the tide of battle;
And rally to a nobler strife the giants that had fled.

—Pushing to the Front.

CANCELLING PATENTS.

The Dominion Government, through the Department of the Interior, is cancelling a large number of overdue time sales on land purchased in the early 80's, but which have been held principally by speculators, and not by bona-fide farmers. This is particularly true of the districts east of Emerson, around Stonewall, and north of Swan Lake, in Lorne municipality. The land agent in the latter district has notified all the parties this week that their land patents will be cancelled in a few days if some explanation is not forthcoming. Already 200 sections have been thus dealt with, and the policy will be continued until all such portions of the province are made suitable for settlement.—Free Press, Winnipeg.

New Dates . . . .

HALLOWEE AND SAIRS for immediate shipment.

Green Rio Coffee

200 bags very low price.

SAMPLES SENT ON APPLICATION.

We have received most of our shipments of Dried Fruits, Nuts, etc. Get our prices, we want your business.

H. P. ECKARDT & CO., Wholesale Grocers, **Toronto**

Grand Mogul Tea

Coupons in every package entitling holder to heavy quadruple plate Silver free. GRAND MOGUL stands head and shoulders above all other teas in flavor and strength. Test it with any other. Samples sent anywhere. ***Retail Prices, 25c., 30c., 40c., 50c., 60c. a lb.*** Black or mixed.

If you want the agency for your town, WRITE US.

Sole Agents for Canada **T. B. ESCOTT & CO.,** Wholesale Grocers, **LONDON, ONT.**

Dalley's Hygienic Self-Rising Buckwheat Flour

These flours are giving universal satisfaction to the trade. Every user of them is delighted with their delicious flavor. . . . . .

Sold by

The F. F. DALLEY CO., Limited - Hamilton, Can.

THE CANADIAN GROCER

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

CANADIAN PRODUCTS IN BRITAIN.

CANADA'S best foreign customer is Great Britain. This will be denied by no one. Our exports to that country in 1896 were valued at $66,690,288, against $44,448,410 to the United States, our next best foreign customer.

Taking it in another way, Great Britain takes about 60 per cent. of the goods exported from the Dominion. This is certainly a matter for congratulation. But a great deal of the satisfaction which induces this congratulation gives place to dissatisfaction in most instances when we begin to compare the value of the various articles we send to the Motherland with that of the same lines of goods the latter imports. The following table gives the value of some of the imports into Great Britain in 1896 and the amount contributed by Canada according to our own trade returns :

Article.	Imports into G.B from all countries.	Exports from Canada to G.B.
Cattle	$45,284,601	$6,816,361
Sheep	5,517,019	1,722,091
Bacon	38,225,306	3,799 428
Hams	15,262,300	570,921
Butter	74,674,537	958,649
Cheese	23,848,749	14,251,790
Eggs	20,364,892	704,768
Fruits	15,433,726	1,304,261
Barley	27,756,147	15,483
Beans	4,075,429	9,046
Peas	4,148,663	881,589
Oats	20,564 470	172,704
Wheat	105,503,026	7,891,874
Flour	44,851,433	347,685
Fish	15,635,198	3,710,378
Beef (fresh)	24,473,629	3,402

In compiling the above table we have only included such articles as Canada is qualified to supply. Of cheese, it will be noticed that Canada contributes about 60 per cent. of Britain's total importation of this article, and while we may hope for an enlargement of this proportion yet we have no reason to be chagrined if such is not accomplished. But when it comes to the making of comparisons in every other article it is evident there is a great deal that should stir us up to greater activity. Even in cattle Canada's contribution is only about 13 per cent. of the whole. Of wheat we supply less than 7 per cent. A proportion of 20 per cent. is not bad for fish, but this should be capable of enlargement. The quantity of flour we supply is enough to make us hide our head. Our proportion is only about three-fourths of one per cent. In eggs, butter, barley, oats and beef we are nowhere. In bacon our exports to Great Britain have increased enormously during the last few years, and it is to-day the favorite article on that market. During the five years ending 1896 the increase in the exports of bacon and hams to the Motherland was over 300 per cent. But even here it is evident there is room for improvement when it is remembered that in spite of the great increase our proportion is only 7 per cent. of the whole.

The reason Canada does not contribute a greater share of its products to Great Britain is obviously not because there is not the market there. Neither is it that we are not qualified to supply a larger proportion. It is simply because we have not taken advantage of our opportunities.

No matter how excellent may be the quality of goods which manufacturers turn out or merchants have upon their shelves they must be brought before the public if they are to be sold. In other words, they must be advertised, and, all other things being equal, the measure of success with which they meet will be in proportion to the judicious advertising which is employed. And what applies to individual business men applies with equal force to a nation assaying to do an export trade.

Canada has not been sufficiently advertised in Great Britain, or in any other country for that matter. In Sir Charles Tupper and Lord Strathcona Canada has had good High Commissioners, but their functions have been more of a diplomatic than of a business nature.

What Canada wants is one or more practical business men in Great Britain to represent her in a purely business capacity with what may be termed a sample room of products of the Dominion at their respective headquarters. It has paid some of the colonies in Australasia to do this and what has paid them will certainly pay Canada if business commonsense is exercised in their management.

Canada is the "white haired boy" in Great Britain at the moment and it is to be hoped the Government will act with business-like promptitude in supplying what is so obviously a necessity.

Certain physicians are now telling us that bread is no longer a staff to sustain life, but an influence for its destruction. It may be so; but most people will conclude that these iconoclastic physicians were bred in a bad school.

A HUNTER'S WINDOW.

Among the sportive grocers who visited the Muskoka region this year in search of big game was J. W. Sanderson, corner of Brock avenue and Dundas street, who on returning evolved, as a result of what he saw, a representation of a Muskoka log cabin and surroundings for a display in his window. A small but very accurate copy of a cabin such as are to be seen in those parts was placed in the window, with leaves scattered in and around it. A couple of rabbits moving about gave life to the scene, while guns, revolvers, harness and ammunition gave it the hunter's air, and canned goods, bottles of maple syrup, pickles, etc., gave evidence to the fact that the average hunter goes after more than big game when he goes north.

The whole scene was lifelike in its rurality and suggestive of a pleasant outing in the beautiful Canadian woods in the calm, mild days of Indian summer, and the first evening it was in the window it was found necessary to secure the assistance of the police to keep the boys from blocking the streets.

A clerk who can never get above his own interest will never have a high value set upon himself by those in whose employ he may from time to time find himself.

LOOK OUT FOR REJECTED TEAS.

THERE were rejected in New York in one day last week five thousand half-chests of Pingsuey and Japan teas, and it is estimated that about twenty-five thousand packages of various teas must be lying condemned at the various entry ports in the United States. This is not without more than a passing interest to Canadians.

According to the tea inspection law all teas rejected by the United States Customs officials must be shipped out of the country within six months or be destroyed.

As it is very improbable that any of these teas will be returned to the country of production it is certain an effort will be made to find a market for them in other consuming countries. And the market to be first prospected will certainly be that of Canada, in fact, teas rejected at San Francisco and Tacoma have already been shipped to Canada.

The tea inspection law in Canada is only such in name. The very principle underlying it is a farce. The idea of the technical work of tea inspection being delegated to chemists is absurd. A chemist may be able to determine the constituent elements of a parcel of tea, but even in this particular very often no two agree.

Not long since a lot of tea was rejected by one of the Government analysts. The importer of the tea was persuaded an error had been made, and so he submitted samples to a couple of well-known analysts, one of which was Prof. Ellis, of Toronto, and while these two did not agree in every particular, yet it was determined beyond all question that the teas should not have been rejected. The Government then very sensibly allowed the tea to pass.

What we have said many times before we say again : the only way to properly test tea is to test it as the expert tea man does. Tea experts may differ a little as to values, but there would be no difference in their views as to whether a tea was good or bad, and it is in this latter particular that a tea expert's capability would be called into requisition.

To delegate the duty of testing tea to any other than a tea expert is just about as sensible as to delegate to a butcher the duties of a surgeon.

It is obviously the duty of the Government to amend the present regulations, and that without delay. In the meantime, however, special instructions should be issued to the officers at the various ports of entry to enforce the present regulations as vigorously as possible.

In the interest of the health of the people as well as the interest of dealers in Canada who assay to do a trade in good teas it should be seen that this country is not made the dumping ground of teas rejected in the United States.

SPURIOUS JAPAN TEA.

INFORMATION, which should put the Customs authorities on the qui vive, has just been received in Canada by the representatives of reputable Japan tea houses.

According to this information, certain of the Japanese tea men in Yokohama and Kobe have seized the opportunity which the closing of the market there afforded of collecting the sweepings of the warehouses, the refuse of the gardens, leaves that have already been infused, and leaves which are not from the tea plant at all. This collection of rubbish has been re-fired, heavily colored, and packed in cases handsomely labelled as the finest uncolored tea.

But this action, while interesting in itself to Canadians, is still more so when it is stated that these fraudulent teas are to be shipped to the Canadian market. They were first offered to some at least of the English houses doing business in Japan, and it was when they refused to touch them that it was decided to send them to this country.

Naturally the reputable tea houses in Japan are alarmed at what is certainly a menace to the Japan tea trade, and they have accordingly sent out warnings to their representatives in Canada.

Of course these teas cannot go to the United States. The inspection law there is too rigorous. Canada, we are ashamed to say, is the only country into which it is possible to get them. One house in Japan writes: "Canada is the only country in the world which would admit such stuff. In England they would destroy it."

It is to be hoped the Canadian Customs Department will see that this spurious tea is at least kept out of the country.

NEW SEASON'S DATES.

THE first shipment of new season's dates are on the Toronto market. The fruit arrived in New York on Saturday ex the fast steamship Paris and reached their destination yesterday (Thursday).

The shipment is a special one, the regular direct lot not being due for a couple of weeks yet. This shipment might have been on this side of the Atlantic one week earlier had it not been for the perverseness of the shippers in not allowing the steamer which brought the fruit from the primary market to be unloaded for a week after she reached London. The object of this is said to have been a desire on the part of the owners of the cargo to allow last season's stock to be sold off before the new fruit was placed on the market. They are, however, alleged to have failed of their purpose.

Toronto wholesalers are quoting new Hallowee dates at 6½c. per pound, and Sairs at 5½c., which are accounted low figures in view of the general condition of the market and the fact that the fruit came by high-priced freight.

If a man cannot push himself to the front in business all the forces in the universe will be unable to drag him to the front and keep him there.

SPOT CEYLON TEAS.

Spot teas of Ceylon growth have been much in evidence on the Toronto market lately, some good sales having been effected, while little or nothing has been done in teas of this description from London. These teas were low-priced, were bought about three months ago and were imported direct from country of production.

These teas were sold at from ¼ to 1½d. per pound below the figure that similar teas could be laid down for to-day. Stocks now remaining on spot are held from 1 to 1½c. per pound higher than the figures at which the bulk of the goods changed hands.

The only London teas upon which there have been any bids or sales are fine broken Orange Pekoes at 1s. per pound and over, there being no teas of this description on the spot.

It is the opinion that if there were any Japan teas on spot customers could be found for them.

BARLEY AND RECIPROCITY.

THE knowledge that barley is one of the articles which it is proposed that Canada and the United States shall put upon the free list carries one back to the time when this commodity was one of Canada's chief articles of export and not one of the least, as it now is.

Fifteen years ago our exports of barley were valued at no less than $10,114,623, but in 1892, ten years later, they had dropped to $2,613,363, while last year they were only valued at $316,029, a decline since 1882 of about equal to $2 per head of population.

Of course the cause of this enormous decline in the export barley trade is the hostile tariffs of the United States instituted by the McKinley bill and perpetuated in the Dingley bill.

When the McKinley tariff went into operation it was realized that if the barley industry in Canada had to depend upon the United States for its existence it was doomed. An effort was accordingly made to cultivate two-rowed barley for the British market. Seed was secured by the Government and distributed among the farmers, and two-rowed barley was grown and exported, but whatever hope was entertained was in a couple of years blasted. Two-rowed barley is now almost a forgotten thing.

It is very doubtful, whatever we had done, whether Canada would have ever developed a trade of any great importance with the Motherland in barley, but we have no hesitation in asserting that this country did not do all it might have done in the premises.

One thing is certain, tricks were practised that throttled the movement in its infancy. We have reference particularly to the practice of unscrupulous persons in mixing with two-rowed barley that which was not of that description. Who was guilty of the practice we know not, but this we do know: Shipments which had been sold by sample were frequently found to have been adulterated when they arrived on the other side of the Atlantic.

The export barley trade to Great Britain might have died of itself, but that does not alter the fact that its death was hastened by the practices of dishonest Canadians.

The removal of the present tariff restrictions in the United States would, doubtless, stimulate Canada's defunct barley industry, but as to whether it will ever again assume its old-time importance is another question. It would, however, be agreeable to be given a chance to try what could be done, for the knowledge that the total exports of barley are about 80 per cent. less than they were even as far back as the year after Confederation, is humiliating to say the least.

WILL CHEESE PRICES IMPROVE ?

THE future course of cheese values is one of keen interest at present for the reason that a large percentage of the 450,000 boxes of cheese carried on this side the water this fall is owned by Canadians.

To the close of navigation the exports from Montreal were 2,102,000 boxes, against 1,726,000 last year, an increase of 376,000 boxes. Last year also the stocks in Canada at this time did not exceed 200,000, so that, taken altogether, there is 600,000 boxes more Canadian cheese to be consumed this year than last.

Prices are low at present, very low in fact, being fully 1c. per pound below the level of last year at this time. Whether they will improve or not depends entirely as to whether the low cost will encourage consumption sufficiently to offset the large increase in the make. Besides this the production of cheese in the United Kingdom this year is considered to be a fair average, which means about 143,000 tons, or 13,000 tons in excess of last year.

It was the great scarcity of cheese last year that caused prices to rise to such an uncommon figure, and by the same law the large supplies of this season will have the effect of reducing values to a very low level. This at least is the reasoning of many in the trade, but they are not without disputants, who believe that prices will improve after the turn of the year, and they are not anxious to sell as a result.

TRANSIENT TRADERS' LICENSES.

The people of Sarnia seem determined that transient traders shall pay for the privilege of doing business in their town, as the Sarnia Council, at a recent meeting, fixed the license for such tradesmen at $250, whether for a year or any portion thereof.

IT HAD ITS EFFECT.

The article which appeared in THE CANADIAN GROCER a few weeks ago, pointing out the menace which so much of last season's product was to the market for dried apples, had its beneficial effect.

It was therein asserted the presence of such a large quantity of old dried fruit, a great deal of which was of inferior quality, was a most serious disturbing element, and that this fruit should be got out of the way as soon as possible.

From reliable sources we have learned that this advice was acted upon, and practically all this old fruit has been exported, with the result that the market for new season's dried apples has assumed a healthy condition, prices being upon a firmer basis.

This is another illustration of the wisdom of keeping the market well cleaned up, not only in dried apples, but in every other commodity as well.

LECTURES FOR CLERKS.

The Montreal Retail Grocery Clerks' Association intend holding a series of lectures, one of which will be given each month during the ensuing winter.

The first one was held on the 28th ult. in St. Joseph Hall, and was given by Mr. S. Cote, secretary of the Chambre de Commerce. His subject was the products of the different provinces of Canada and what she exports. Mr. Cote wished to impress upon the clerks' mind that Quebec did not comprise the whole of Canada, but when one thinks of Canada he must take in all her provinces from the Atlantic to the Pacific. He stated that the first thing for a person to think of is what each of these provinces produces, and where it goes. He pointed out all the industries which Canada has. During his lecture he gave the clerks many useful hints on stock-taking and general arrangement of a store.

The next lecture will be on December 12.

GROCERS GO A-HUNTING.

A jovial party of Toronto grocers took advantage of the open season for deer this fall and wended their way to the hunting grounds of the Muskoka district. Among the grocers in the party were J. W. Sanderson, H. E. Snell, John Kelly, of Kelly Bros., James Simpson, Thos. Clark and W. J. Sykes. All the members of the party got game and had an excellent time.

Now in Stock

AND TO ARRIVE

BUCHANAN'S CELEBRATED CANDIED PEELS

Lemon
Orange
Citron

in 7-lb. wood boxes.

Shelled Valencia Almonds
Shelled Grenoble Walnuts
Shelled Marbot Walnuts

French Preserved Vegetables, etc.

Pack of DANDICOLLE & GAUDIN, Limited, Bordeaux.

French Peas - -	in tins and glass jars.
French Mushrooms - -	" "
French Beans - -	" "
French Mixed Vegetables	" "

Capers Olives Truffles
Sardines Anchovies Assorted Fruits in Syrup.

Pratt's Improved Dog Biscuits, in cases of 100 lbs.

ROBERT GREIG & CO.

Montreal.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Dec. 2, 1897.

GROCERIES.

IT is now just before the rush for the holiday trade sets in, and consequently there is a little lull in business, although up to the close of last week most of the wholesale houses were busily employed, being in some instances compelled to do night work in order to keep up with the orders. Interest is, of course, centred at the moment in foreign dried fruits and nuts, which are all going out rapidly. By the time this issue is in the hands of our readers some of the wholesale houses will have new season's dates in stock. There has been a little readjustment in the prices of Austrian granulated and Canadian German granulated sugars, the quotations now being uniform at 4 1-16c. per pound. Little or nothing is being done in canned vegetables, but prices rule firm. Canned fruits are being enquired after a little more. Coffees are meeting with a fair demand, and the feeling in regard to price is still easy. Retailers are, if anything, buying teas with a little more freedom than they were, but the same can scarcely be said in regard to the wholesalers.

CANNED GOODS.

The market is uninteresting. A few more enquiries are being heard this week for canned fruits, but canned vegetables and canned salmon are receiving scarcely any attention. Tomatoes and peas continue to rule firm. We quote as follows: Tomatoes, 90 to 95c.; corn, 65 to 85c.; peas, 90 to 95c. for ordinary; sifted select, 90c. to $1; extra sifted, $1.25 to $1.40; beans, 65 to 80c.; peaches, $2.25 to $3 for 3's, $1.65 to $2 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.65 to $1 90, according to brand and quality; blackberries, $1.40 to $1.70; cherries, $1.75 to $2.25; apples, 3's, 80 to 95c.; gallons, $2 to $2.25; salmon, "Horseshoe," $1 25 in 5-case lots and $1.30 in less quantities; other red salmon, $1.20 upwards, according to quality and brand; cohoes, 95c. to $1.10; canned mackerel, $1.25 to $1.30; lobsters, $2.40 to $2.50 for tall tins; 1-lb. flats, $2.85 to $2.95; ½-lb. flats, $1.60 to $1.70; Canadian canned beef, 1's, $1.35 to $1.40; 2's, $2.35 to $2.50; 6's, $7.75 to $8.25; 14's, $15 to $16; Canadian kippered herrings, $4.50 per case.

COFFEE.

A rather better feeling exists in regard to Rio coffee, presumably on account of the report that the Brazilian Government has arranged a loan. Jobbers quote green in bags: Rio, 8 to 12½c., according to grade; East Indian, 27 to 30c.; Santos, 12 to 18c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 12 to 20c.; Jamaica, 16 to 22c.

SYRUPS.

There are a few bright syrups offering, but there is practically no demand. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

The local market is quiet and featureless. The market in New Orleans rules steady. We quote as follows: New Orleans, bbls., 23 to 35c.; ditto. half-bbls., 25 to 37c.; ditto, fancy, 50 to 55c. in bbls. and half-bbls.; Barbadoes, 31 to 35c.; half-bbls., 33 to 35c.

SUGAR.

The wholesalers have made a slight rearrangement in the price of Austrian granulated and Canadian German granulated sugar, both now being quoted at 4 1-16c. per pound for ordinary quantities. In other lines prices are unchanged. The sugar market both at home and abroad rules steady, and there has been a further slight advance in beet sugar in London. We quote, subject to a discount of 1 per cent., 10 days: Extra granulated, 4⅜c. for less than carload lots, and 4 5-16c. for carload lots; yellows, 3⅝ to 3⅞ per lb.; Canadian German granulated, 4 1-16c. per lb.; Austrian granulated, 4 1-16c. in bags for less than carload lots.

NUTS.

Nuts are meeting with a good demand. Grenoble walnuts have advanced 3½ francs at point of shipment. We quote as follows: Brazil nuts, 12½ to 14c.; Valencia shelled almonds, 25c.;

THOROUGH CLEAN FAST

Positively removes every seed.
We have them. You ought to have them.

WALTER WOODS & CO. - Hamilton

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES

But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier

The world-renowned French Vanilla Chocolate.

TEN TONS OF

"SALADA"

CEYLON TEA

has been shipped this week to Boston, Buffalo, Pittsburg and Cleveland: one carload by the Canadian Pacific, balance by the Grand Trunk Railway.

WHOLESALE AGENCIES . . .

25 Front Street East - - TORONTO
318 St. Paul Street - - MONTREAL
219 Cambie Street - - - VANCOUVER, B.C.
15 Niagara Street - - - BUFFALO, N.Y.
206 State Street - - - BOSTON, Mass.
347-349 Fifth Avenue - - PITTSBURG, PA.
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15 Exchange Street - - ROCHESTER, N.Y.

DON'T OVERLOOK
the fact, that your customers want
"SURPRISE SOAP."

of any Grocer

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

If you are a first-class grocer you keep first-class Soap; that is **Surprise Soap.**

Tarragona almonds, 9½ to 11c.; peanuts, 10 to 12c. for roasted and 8 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 11½ to 12c.; Marbot walnuts, 9½ to 11c.; Bordeaux walnuts, 8 to 9c.; Sicily filberts, 9½c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, ETC.

There is not much doing. We quote: Standard "B," broken lots, 3⅞c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5c.; Patna, 4¾ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½ to 4½c.

SPICES.

Business in spices has eased off. We quote as follows: Pure Singapore black pepper, ground, 14c. in kegs, pails and boxes, and 15c. in 5-lb. cans; ditto, whole, 12c. per lb.; pure white pepper, ground, 24 to 26c. in kegs, pails and boxes, and 20 to 22c. in 5-lb. cans; ditto, whole, 20 to 22c., according to quality; pure Jamaica ginger, 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25c.; ditto, best, 28 to 30c. per lb.; allspice, 16c.; cassia, 25c. per lb. for ground and 40c. for Saigon.

TEA.

The London, England, market is strong on Indian and Ceylon teas of all classes, and no decline in prices is looked for at least until the New Year, and not necessarily then. A tea circular from London states that the moderate importations and the extensive consumption of these teas have contributed to reduce stocks by 5,000,000 pounds in three months, while grades which sold a year ago at 8⅝d. are now selling at 9d. The lowest priced teas on the London market are quoted at 5¾d., which, with cost, freight and insurance, would bring the laid down price here to about 13½c. per lb. On the Toronto market there is practically nothing doing in teas from London. There is, however, a demand for low-grade Ceylons on spot at about 13½ to 14c. per lb, but supplies are rather limited. Indian teas at 15 to 16c. are showing good value, but there are not many of these to be had. Ruling prices on the Toronto market to retailers are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indias and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

CURRANTS—Advices from Patras report the market strong, with an upward tendency, while stock in Greece was said to be down to 33,000 tons. We quote: Provincials, 5½ to 5¾c.; Filiatras, 6c. in bbls; 6⅛c. in half-bbls and 6¼c. in cases. Patras, 6½c. in bbls.; 6¾c. in half-bbls. and 6¾ to 7c. in cases. Vostizzas, 7 to 8c. in cases.

VALENCIA RAISINS — The demand is good, and prices unchanged. We quote: New goods—Off-stalk, 4¾ to 5c.; fine off-stalk, 5½ to 6c.; selected, 6¼ to 6¾c.; layers, 6½ to 7c.

MALAGA RAISINS—Are meeting with a fair request. We quote: London layers, $1.60 to $1.70; black baskets, $2.20 to $2.40; blue baskets, $2.30 to $2.50; Connoisseur clusters, $2.20 to $2.40; dessert clusters, $3.50 to $3.75.

CALIFORNIA RAISINS — A rather better feeling prevails on the Coast in regard to loose Muscatel raisins owing to freer buying on the part of purchasers in the east. Locally there is nothing new to note. We quote: 3-crown, 7½ to 7¾c. per lb; 4-crown, 8½ to 9c. per lb.; 1-lb. cartoons, 12c.

DATES—The first shipment of new season's dates reached the Toronto market on Thursday. The bulk of them had sold to arrive. Wholesalers quote 6½c. per lb. for Hallowee and 5½c. per lb. for Sairs.

FIGS—They are meeting with a fair

POULTRY
BUTTER
EGGS
HONEY

J. A. McLEAN,
77 Golborne St.
TORONTO.
Commission Merchant.

CANADA'S CANNED FISH

SARDINES, Oils, Mustard, Tomato, Spiced
CLAMS
CLAM CHOWDER
SCALLOPS
FINNAN HADDIES
SEA CHICKENS

Sales have doubled this season. They will keep for years. Every can guaranteed.

JOHN SEALY
SAINT JOHN, N. B.

The Following Brands Manufactured by
The American Tobacco Co.
OF CANADA, Limited.
Are sold by all the Leading Wholesale Houses.
CUT TOBACCOS . . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.
CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY

E. NICHOLSON
Successor to W. F. Henderson & Co.
Wholesale Commission Merchants and Brokers
Teas, Canned Goods, Molasses, Coffees Dried Fruits, Syrups, Spices, Starches, Condensed Milk, Salmon, Bags, Beans, Canned Meats, Smoked Meats, Lard, Oatmeal, Rice, Tapioca, Sago, etc., etc.
Representing some of the leading houses in the world. Advances made against consignments. Storage—in Bond or Free. Wholesale Trade and Millers only supplied.
124 Princess Street, Winnipeg, Man.
Correspondence Invited.

WRITE OR WIRE
For
- SAMPLE ORDER -
New Messina Lemons.
California Navel Oranges.
Just Note.. Our Stock MALAGA GRAPES are the best
Clemes Bros., Toronto

demand. We quote as follows: 4-crown, 10 to 11c.; 5-crown, 11 to 13c,; 7-crown, 13 to 14c.; 9-crown, 15 to 16c.; natural figs, in bags, 4½ to 5c.

PRUNES—California prunes are still meeting with brisk demand. We quote as follows: 40 to 50's, 10½c.; 50 to 60's, 8 to 8½c.; 60 to 70's, 7½ to 8c.; 70 to 80's, 7 to 7½c.; 80 to 90's, 6½ to 7c.; 90 to 100's, 6 to 6½c. Silver prunes (fancy), 13½c.; egg plums, 9½c.

CALIFORNIA EVAPORATED FRUITS. — Apricots are meeting with a brisk demand. We quote: Apricots, 9 to 9½c. per lb. in 50-lb. boxes, 9½ to 16c. in 25-lb. boxes, and 13 to 14c. in 1-lb. cartoon boxes; Peaches, 9½ to 12½c. in 25-lb. boxes, and 13c. per lb. in 1-lb. cartoons.

GREEN FRUITS.

Business is picking up well. The Thanksgiving trade proved good, and the Christmas season is beginning. Oranges and lemons are in good demand. Cranberries are selling rapidly, as stocks are light. Valencia oranges and Messina lemons are now on the market. Chestnuts have advanced $1 a bushel. We quote: Almeria grapes, $5 to $7.50 per keg; Lemons, Messina, $3.75 to $4.50 a box; fancy Verdilli, $2.50 to $3.50; choice Verdilli, $2 to $2.50. Cocoanuts, $4.50 a sack and 60c. per doz.; oranges, Valencia, $5.50 to $6 per case; California navels, $4 to $4.50 per crate; Jamaica oranges, $7.50 per bbl., and $4 per box; Mexican oranges, $3.50 to $4 a box; bananas, $1.50 to $1.75; Cape Cod cranberries, $8 to $8.50 per bbl., and $2.75 to $3 per box; Canadian cranberries, $6.75 to $7.50 per bbl., and $1.75 per box; Nova Scotia cranberries, $8 to $8.50 per bbl.; quinces, 20 to 30c.; chestnuts, $6 a bushel; Canadian apples, $2 to $3.50 per barrel and 40 to 50c. per basket; Spanish onions, $1.25 per case; Canadian onions, red or yellow, in 80-lb. bags, 70 to 80c.; pickling onions, 75c. per basket; celery, 25 to 50c. a dozen; grapes, 10-lb. Concords, 18 to 20c.; Niagara, 25 to 30c.; Concords, large baskets, 1½ to 2c. per lb.; Niagara, 2 to 2½c. per lb.; sweet potatoes, $3.50; winter pears, $3.50 to $4 per bbl. and 30 to 50c. per basket.

COUNTRY PRODUCE.

EGGS—The demand is improving and the supply still good, making business brisk. We quote: Fresh laid, 16 to 17c.; held, 12 to 13c.; pickled, 13 to 13½c.

POTATOES—Trade is good, the demand keeping well up to the supply. We quote carload lots at 60c. and small lots on the market at 65c.

POULTRY
BUTTER
HONEY
EGGS
Are in good demand.
Chas. J. Graham
88 Front Street East . . . . Toronto

MORROW & EWING
General Commission Merchants
13 St. John St., MONTREAL
We beg to notify the Wholesale Grocery Trade that we have to offer best values in
Rio, Santos, Maracaibo and Mocha Coffees
also have on hand full lines of
Japan, Congou, Indian, Ceylon and Gunpowder Teas
Samples and particulars on application. Wholesale supplied only.

W. H. Seyler & Co.
Brokers and Commission Merchants
Room 100, Board of Trade,
Toronto
Manufacturers and Importers wishing to have their products introduced to the jobbing trade are respectfully requested to communicate with us.
English, German and French Goods a specialty.
Representing
J. Lewenz & Hauser Bros., London, Eng.—Teas.
Tellier, Rothwell & Co, Montreal—"Royal" Black Lead and Blues.
Hecker-Jones-Jewell Milling Co., New York.
German Gelatine Works, Hoechst am Main Germany.
Wholesale agent for Grape Wine Vinegar Co., Toronto.

EGGS
Demand fair, receipts lighter, selling in a limited way at 15 to 16 cents.
BUTTER
Large roll, tubs and pails are in good demand at from 15 to 16 cents. Ship forward while fresh.
RUTHERFORD, MARSHALL & CO.
62 Front St. East, TORONTO

G. F. & J. GALT
42 SCOTT St. TORONTO.
PACKERS OF THE CELEBRATED
BLUE RIBBON TEAS

DRIED APPLES—Few are offering. Ruling prices are 4 to 4½c.

EVAPORATED APPLES — Nothing doing. Jobbers are asking 9½ to 10c. per lb.

BEANS—Trade is good, with prices quoted at from 80 to 82½c. per bushel delivered in store for 50-bag lots of No. 1 prime.

POULTRY — The supply has been exceedingly large, and, as demand has been good, business has been brisk, with prices firm. We quote: Geese, 5 to 5½c. per lb.; chickens, dressed, 25 to 40c.; ducks, 40 to 65c.; wild ducks, widgeons, 20 to 25c.; bluebills, 30 to 35c.; mallard and black, 50c.; turkeys, 7 to 8c. per lb.

PROVISIONS.

Business continues brisk, though dealers are wishing for colder weather, which is hoped to increase receipts of hogs. Prices are unchanged, with the exception of dressed light hogs, which are quoted slightly lower in price. We quote:

DRY SALTED MEATS—Long clear bacon, 7¾c. for carload lots, and 8 to 8¼c. per lb. for ton lots and cases.

SMOKED MEATS—Breakfast bacon, 12 to 12½c.; rolls, 9c.; hams, large, 10c.; medium, 11c.; small, 11½c.; shoulder hams, 8½ to 9c.; backs, 12c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 6½c.; tubs, 6¾c.; pails, 7c.

BARREL PORK—Canadian heavy mess, $14 to $14.50; Canadian short-cut, $16; clear shoulder mess, $13.50.

DRESSED HOGS—We quote: $5.25 to $5.50 for heavy, and $5.50 to $5.60 for light hogs.

BUTTER AND CHEESE.

BUTTER—The supply of dairy in large rolls and 1-lb. prints continues to increase, Butter is in good demand. Choice dairy in tubs is still sought for. Creamery is plentiful. We quote as follows: Dairy, best, large rolls, 14½ to 15½c.; pound prints, 16 to 17c.; tubs, best grade, 15 to 16½c.; second grade, 13 to 14c.; low grade, 11 to 12c.; creamery, early make, tubs, 17 to 18c.; late make, tubs, 18 to 19c.; prints, 20c.

CHEESE—The market is still quiet, with ocal quotations remaining at 8½ to 9c., according to make.

Balfour & Co.

Wholesale Grocers
Importers of Teas

HAMILTON, ONT.

We are open to buy Dried Apples of good quality. Write us.

To Hand

NEW SEASON'S TEAS

Extra Values — **Young Hysons, Japans, Ceylons, Assams and Congous. . .**

XMAS FRUITS . .

All kinds; best quality; including **BLACK PEARL CURRANTS,** the finest produced.

CRANBERRIES and LAKE HERRINGS

No. 1 NORTH SHORE CRANBERRIES, 100 qts. to the bbl.
No. 1 FALL CAUGHT PICKLED HERRINGS, in kegs, heads off.
No. 1 FALL CAUGHT PICKLED HERRINGS, in kegs, heads on.

F.O.B. Midland, Ont. Subject to market changes.

Send your orders to

THE EBY, BLAIN CO., Limited, TORONTO, or
THE PLAYFAIR, PRESTON CO., Limited, MIDLAND, ONT.

McLAUCHLAN'S COUGH DROPS

are the only harmless remedy that produces immediate results. Cough remedies are numerous, but McL. & S. Cough Drops excel them all.

Packed in Cartoons of 36 packages. Retailed 5c.

J. McLAUCHLAN & SONS Manufacturers and Wholesale Grocers **OWEN SOUND**

FISH AND OYSTERS.

Business is easier, supplies coming in larger quantities. We quote: Oysters, $1.25 per gal.; fresh haddock, 6c. per lb.; fresh steak cod, 7c. per lb.; pickerel, 6c. per lb.; pike, 4c. per lb.; perch, 3c. per lb.; fresh herring, 3½c. per lb.; haddies, 6c. per lb.; Labrador herring, $5.75 to $6 per bbl. and $3.25 per half-bbl.; split herring, $5 per bbl. and $2.75 per half-bbl.; boneless fish, 3½ to 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg; ciscoes, 75c. to $1.

SALT.

Trade has improved, as better transportation facilities make the filling of orders much easier. We quote as follows: Carload lots, $1 per bbl., and 65c. per sack; less than carload lots, $1.05 per bbl., and 70c. per sack. At the wells we quote: F.O.B.. barrels, 70c.; sacks, 50c.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN — The market is still firm, with price of wheat advanced slightly. We quote the street market as follows: Winter wheat, 82 to 83c; barley, 29 to 34c.; peas, 45 to 47½c.; oats, 25 to 26c., Toronto freights. No. 1 hard wheat is quoted at $1.04, Toronto freights.

FLOUR — The market is unchanged in price and quite firm in tone. We quote in carloads on track at Toronto: Manitoba patents, $5.40; Manitoba strong bakers, $4.90 to $5; Ontario patents, $4.50 to $4.80; straight roller, $4.20 to $4.25, Toronto freights.

BREAKFAST FOODS — Business is brisk with prices firm and unchanged. We quote: Standard oatmeal and rolled oats, $3.30 in bags and $3.40 in bbls.; rolled wheat, $2.70 in 100-lb. bbls.; cornmeal, $2.50; split peas, $3.25; pot barley, $3.

WE ARE *PAYING CASH* FOR DRIED APPLES

W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. Toronto

Some Lively Sellers

At CLOSE FIGURES to prompt buyers.

CALIFORNIA FRUITS

APRICOTS—Boxes and Cartoons.
PEACHES— " "
PRUNES—Boxes.
Seeded Raisins—Cartoons.

PEELS—Batger's Dry-Drained, Crystallized, Preserved 1-lb. Drums.

CLEANED
CURRANTS
"Kalamos," "Morea,"
"Vonitsa," "Star and Crescent."
THE FINEST THAT GREECE PRODUCES.
STEMLESS.

RAISINS

Trenor's, Arguimbau's, Rogers' and Ferchen's O.S., F.O.S., Selected and Layer **VALENCIAS.**
Rein's and Bevan's **MALAGA.**
NUTS—All Kinds.
FIGS—Eleme, Comadra, Natural.

THE **EBY, BLAIN CO.,** LIMITED
WHOLESALE IMPORTING AND MANUFACTURING GROCERS
TORONTO

SEEDS.

As there is but little foreign demand for alsike, it is moving slowly at from $3 to $4.50 a bushel. The better grades of red clover are somewhat in demand at $3 to $3.25 per bushel at outside points. Timothy is unchanged at $1 to $1.25 per bushel for machine-threshed seed.

HIDES, SKINS AND WOOL.

Hides—The market continues firm. We quote for both cowhides and steerhides: No. 1, 9c.; No. 2, 8c.; No. 3, 7c.

Calfskins — We quote as follows: No. 1 veal, 8 lbs. and up, 12c. per lb.; No. 2, 10c.; Dekins, from 30 to 35c.; culls, 15 to 20c.

Sheepskins—Trade is good with prices firm. We quote: Lambskins and pelts, 90 to 95c.

Wool — Pulled wools are very quiet, though prices are unchanged. We quote supers at 21 to 22c.; extras at 22 to 23c.

PETROLEUM, ETC.

Trade is fair, with prices unchanged. We quote as follows in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 14c.; carbon safety, 16½c.; American water white 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

Stocks of cranberries are light.

Chestnuts are $1 per bushel higher.

Messina oranges are on the market this week.

The tendency of the currant market is still upwards.

New season's Persian dates are on the Toronto market this week.

D. Gunn, Bros. & Co. find this week a better tone in the poultry market, with prices higher.

The wholesale houses have fixed the price of Austrian granulated sugar and Canadian No. 2 granulated at 4 1-16c. per lb. for both grades.

Have you received one of Keen's animated fishes? If not, write to Frank Magor & Co., Montreal, and you will be forwarded one free.

J. A. McLean states that receipts of poultry have been heavier this season than for many years, but that the average prices for all lines have kept higher than usual.

According to cable advices from Bordeaux, the primary market for Grenoble walnuts is under close control and the feeling is very firm. This report states that the effort made by Dadelszen to corner the market is likely to prove successful. Owing to the scarcity of pure Mayettes a difference of 13 francs per 100 kilos is made between the price of these goods and commercial, the former being quoted at 70 francs and the latter at 57 francs.

QUEBEC MARKETS.

Montreal, Dec. 2, 1897.

GROCERIES.

The general grocery market exhibits little change in its general conditions. There is little doing in sugar, but values are very firmly held, and the same strong feeling is conspicuous in the case of tomatoes, gallon apples and molasses, which are the points of great strength in the grocery situation. Syrups have met a fair enquiry, as have also dried fruit and nuts, which rule very firm. Otherwise there is little to report.

SUGAR.

The refined sugar market continues firm, but business has been of moderate volume, refiners reporting that jobbers are buying at present only in a hand-to-mouth way. Sales have comprised some round lots of granulated, chiefly on western account, on the basis of 4⅛c. for 250 bbl. lots, with the usual cash discount off this price. Yellows

are held steady, and there has been some enquiry in this province for low-grade yellows, but it has not led to much business. We quote in a jobbing way: Granulated, 4 1-16 to 4⅛c., and yellows, 3⅜ to 3¾c., with German granulated 3¾c.

SYRUPS.

There has been a fair demand for syrups and some good-sized lots have been moved at firm prices. Canadian in half-barrels runs from 2 to 2½c., as to grade and quantity.

MOLASSES.

The strength of the molasses market is fully retained, especially for Barbadoes, and with stocks slim and steadily diminishing holders want higher prices. In fact, it is doubtful if a jobber could go out on the market to-day and replenish his stock under 25c. if he wanted 1897 product. The strong disposition is shared by other kinds of molasses, the small stocks of Porto Rico on this market being steadily reduced. In a jobbing way values on Barbadoes are stiff at 25 to 26c. for puncheons, 27½c. for tierces, and 28½c. for bbls.

RICE.

The rice market rules steady under a good enquiry. We quote as follows: Crystal Japan, $5.00; standard B., $3.50 to $3.75; Patna, $5 to $5.50; Carolina, $6.75 to $7.75; choice Burmah, $4 to $4.25; and Java kinds, $4.25 to $4.50.

SPICES.

The strength abroad continues in spices, and though it has not led to any further changes in values, prices are very firm in their tone. Demand is quite active also. We quote: Black pepper, 10 to 12c.; pure white, 17 to 20c., as to grade; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar (French), 25 to 27c.; allspice, 12 to 14c.; and nutmegs, 50 to 90c.

COFFEE.

The unsettled feeling in coffee continues and it is difficult to quote stable figures as a consequence, as offers vary every day. We quote: Maracaibo, 12 to 14c.; Rio, 8 to 12c.; Santos, 10 to 12c.; Mocha, 24c., and Java, 24c.

TEAS.

Demand for tea is very moderate, despite the strength exhibited at points of supply, and buyers are only dealing in a hand-to-mouth way. Among the transactions noted this week from first to second hands were some 100 package lots of Japan at 18 to 19c., and some cheap Congous at 9c. China greens rule quiet and steady. We quote: Young Hysons, 18c. for low grades, 24 to 28c. for mediums and 30 to 45c. for high grades; China Congous, 10 to 17c. for mediums and 25 to 55c. for high grades; Japans, 15 to 21c. for mediums and 28c. for high grades; Indians and Ceylons, 17 to 20c. for mediums and 35 to 65c. for higher grades.

CANNED GOODS.

There has been more enquiry for canned goods in this market during the past week, and canners' agents have placed quite a quantity of corn, tomatoes and gallon apples, all three lines being in active enquiry and firm in tone. Bids of 83½c. were refused for tomatoes, and it is doubtful if they can be had under 90c. now in a jobbing way. Gallon apples are very firm also. We quote as follows: Tomatoes, 85 to 90c.; corn, 60 to 75c.; peas, 75c. to $1.25; peaches, $1.75 to $1.90 for 2's; raspberries, $1.50 to $1.90; strawberries, $1.75 to $2, according to brand and quality; cherries, $2.30; apples, gallons, $2 to $2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.25 to $1.45; "Clover Leaf," $1.25 to $1.45; "Lion," $1.25 to $1.40; Lowe Inlet, $1.20, in tall tins; canned mackerel, $1.25; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.30; lobsters, $11 per case; French sardines, $10.25 to $11 for extra brands; ordinary brands, $8 to $9; Canadian brands, $4.25.

DRIED FRUIT.

Valencia raisins are firmly held and demand is more active from retailers. We quote: Off-stalk, 4½ to 4¾c.; fine do., 5 to 5¼c.; selected, 6 to 6¼c., and 4-crown layers, 6¾ to 7c.

California raisins are firmly held and jobbing enquiry for them is also improved. We quote: 2-crown, 6½c.; 3-crown, 6¾ to 7c.; and 4-crown, 8½ to 8¾c.

Malaga raisins are steady with demand quite active in a jobbing way. The same can be said of Sultanas.

Currants are firm. We quote: Patras, half-cases, 6¼c.; Filiatra, do., 5¾c.; do. half-bbls., 5½c.; do., bbls., 5⅜c. Provincials, 5c. in bbls., 5⅜c. in cases, and 5½c. in half-cases, and Vostizzas, half-cases, 7½ to 8c.

Prunes are steady under a good enquiry. Large sizes are scarce. We quote: French, 4¼ to 4½c.; Austrian, 6 to 7c., and Californias, 40 to 50s., 9¾ to 10c.; 50 to 60s., 8¾ to 9c.; 60 to 70s., 8¼ to 8½c., and 70 to 80s., 7½ to 7¾c.

Figs are steady, at 9 to 10c. in 14-oz. boxes, 10 to 11c. in 10-lb. boxes and 4c. in bags.

NUTS.

There is a better demand for nuts. We quote: Grenoble walnuts, 10 to 10½c.; Sicily filberts, 7c.; Tarragona almonds, 8c.; Valencia shelled almonds, 21 to 22c.; shelled walnuts, 20c., and cocoanuts, $3.50 per 100.

FISH.

Pickled fish rule steady under moderate receipts and a fair enquiry. We quote: Green cod—No. 1 large, $4.25 to $4.50; No. 1 ordinary, $3.75 to $4; No. 2, $2.50; herrings, No. 1 N.S., $4.25 to $4.50 per bbl. and $2.50 per half-bbl.; N.B., $2.15 to $2.25 per half-bbl.; B.C. salmon, $11 per bbl.; mackerel, No. 2 new, $20; 1896 pack, $10 to $11 per bbl.

Smoked fish meet a quiet demand; haddies at 6c.; Yarmouth and Bay bloaters at 90c. to $1 per box; kippered herrings at $1.25 and smoked at 10 to 12c. per box.

Prepared fish sell quietly, as last quoted. Dressed codfish, $4.25 per case of 100 lbs.; dried cod, $3.75 per cwt.; boneless codfish, 5 to 5½c. per lb., and boneless fish 2¾c. per lb.

DRIED APPLES.

The firm feeling is maintained in these, and we quote dried apples, 5½ to 7c., and evaporated, 10c.

APPLES.

These show very little change, good sound keeping stock readily commanding full figures, viz., $3 to $4.50 for No. 1 and $2 to $2.50 for No. 2.

GREEN FRUIT.

Green fruit of all descriptions has ruled quiet and steady. We quote: Lemons, $2.50 to $3 per box; Jamaica oranges, $8 to $8.75 per bbl.; bananas, $2.25 per bunch; California peaches, $1 75 to $2 per box; Canadian pears, $3 to $6 per bbl.; Almeria grapes, $5 to $6.50 per cask; do. California Tokays, $2.25 to $2.50 per crate; cranberries, $7.50 to $8 for Cape Cod, and $6 to $6.50 for Nova Scotia, per bbl.

COUNTRY PRODUCE.

EGGS—The demand for eggs was good to-day and the market was more active, with a larger volume of business at firm prices. We quote: New-laid, 20c.; choice candled, 14 to 15c.; Montreal limed, 14 to 15c., and western limed, 12½c. per dozen.

BEANS—There was no change in beans, sales being in small lots at 80 to 90c. for primes, and at 95c. to $1 for choice hand-picked per bushel.

GAME—The demand for partridge was good and prices ruled firm at 70 to 75c. for firsts, and at 45c. for seconds per brace.

POULTRY—The receipts of poultry were smaller, and owing to the more favorable weather the tone was firmer and prices somewhat higher for turkeys and chickens. Turkeys sold at 8½ to 9c.; chickens, 7 to 7½c.; ducks, 8 to 8½c.; geese, 5 to 6c. per lb.

HONEY—The demand for honey was slow, and prices rule steady. We quote: Clover comb at 10 to 11c.; bright

Cottams Seed

It is the only packet seed prepared from the standpoint of the experienced fancier. It is not put up solely to get as much profit as possible regardless of the rubbish the birds have to eat. In Cottams Seed the birds' requirements are supplied first. Profit is a second consideration. Such a statement may not have the orthodox commercial ring. **But it's truth.** And truth is bound to win.

Cottams Seed is sold by all Wholesalers.

ROYAL JUBILEE OIL

Is the Best Burning Oil in the Market.

ROYAL OIL COMPANY

SOLE MANUFACTURERS

Geo. Anderson, Manager. Toronto

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

FRUIT

Large quantities are now being handled by

McWILLIAM & EVERIST

WHOLESALE COMMISSION MERCHANTS

25 and 27 Church street,

TORONTO, ONT.

Consignments promptly and carefully handled. All orders receive our best attention.

Telephones:—Office, 645. Fruit Market 2746.

FEARMAN'S STAR BRAND HAMS

Choice Canadian Pea Fed
Lean, Firm
Fine Flavor

For the BEST TRADE.

F. W. FEARMAN - HAMILTON

extracted at 7½ to 8½c., and dark at 5 to 5½c.

POTATOES—Trade in potatoes shows some improvement, there being more enquiry, and prices rule unchanged at 50 to 60c. per bag in car lots.

PROVISIONS.

The provision market was without any new feature. The demand was slow and the trade quiet, with no change in prices. We quote: Canadian pork, $15 to $16 per barrel; pure Canadian lard in pails, at 7 to 7½c., and compound refined at 5 to 5¼c. per lb.; hams, 11 to 13c.; bacon, 10 to 12c. per lb.

DRESSED HOGS.

Receipts of these are increasing and prices have declined as a result, the range this week being $5.75 to $6.25, as to grade.

SALT.

Continues quiet. Coarse Liverpool is selling at 35 to 40c. per bag of 150 lbs., and Trepani, $1.10 per bag of 215 lbs.

FLOUR AND MEAL.

A fairly active business was done in flour on local and country account, there being a good demand for small lots to fill actual wants at steady prices. We quote as follows: Winter wheat, patents, $4.75 to $5; straight rollers, $4.35 to $4.40; bags, $2.10 to $2.20; best Manitoba strong bakers', $4.90 to $5; second do., $4.50 to $4.60, and low grades, $2.70; Hungarian patents, $5.40.

The tone of the meal market was stronger for rolled oats, and prices advanced 10 to 15c. per bbl. under a fair demand. We quote: Rolled oats, $3.50 per barrel, and $1.75 per bag; standard meal, $3.25 per barrel, and $1.57½ per bag.

There was no change in feed, the demand being fair at steady prices. We quote: Ontario bran at $10.50; shorts $11.50 per ton, bulk; Manitoba bran, bags included, at $11.50, and shorts at $13.50 per ton.

BALED HAY.

The hay market is firm for choice grades, owing to the fact that supplies of such are small, while low grades are plentiful and easy. No. 1 is firmly held at $10.50, but holders of No. 2 would shade at $8 to $8.50 for round lots on track.

CHEESE AND BUTTER.

Cheese continues quiet and steady. The public cable declined 6d. to-day, but the fact caused little comment on the street, as holders do not appear to be anxious about doing business at present. Values, therefore, are mostly nominal. In the country cheese is gradually passing out of

WINE

Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.

$2.50 per case; 80c. gallon.

THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

EGGS AND BUTTER

We are buyers of Choice Butter and Fresh Eggs. Highest prices paid. Correspond with us.

THE WM. RYAN CO. LIMITED

70 and 72 Front St. East, - TORONTO

S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,

TORONTO, ONT.

POULTRY . . . BUTTER, EGGS

Your consignments of the above solicited. Our large local and shipping trade enable us to get best prices.

QUICK SALES. PROMPT RETURNS.

Prices the highest the market will afford.

D. GUNN, BROS. & CO.

Pork Packers and Commission Merchants,

TORONTO, ONT.

Agents for A. Booth Packing Co'y, Baltimore Fresh Oysters. Nova Scotia and Portland Cured Finnan Haddies received daily.

HUGH WALKER & SON

Wholesale Commission Merchants

GUELPH, ONT.

Extra Fancy Malori and Sorrento Lemons, Bananas, Cocoanuts, Sweet Potatoes, Spanish Onions, Cranberries, Peaches, Pears, Apples, Grapes, etc.

first hands, for we learn to-day that the London and Listowel districts had been practically cleaned up last week of what stock remains in first hands. We quote as follows: Finest Ontario Septembers, 8½ to 8¾c.; finest Ontario Octobers, 8¼ to 8⅜c.; finest Townships, 8¼; finest Quebec Octobers, 7½ to 7¾c.

The butter market is dull, and business is confined to trading in a small way on local account. For parcels of finest creamery for this demand full prices are realized, but shippers are doing little or nothing. Cables from Liverpool quote finest at 92s., and good at 60s. We quote: Finest creamery, 18 to 18¼c.; seconds, 17¼ to 17½c.; dairy butter, 16 to 16½c.

MONTREAL NOTES.

Canned tomatoes and gallon apples are held very firm on this market.

There has been an advance of 10 to 15c. in the price of rolled oatmeal this week.

The unsettled tendency continues in coffee, and prices are very irregular and difficult to quote reliably.

Barbadoes molasses is held much firmer under diminishing stocks, and some holders have refused an advance of 1c.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Nov. 29, 1897.

THE week has been a busy one. The holiday has aided in making it so. This is true of a holiday, particularly in a busy season and in wholesale houses. The day before there is extra work, so that no orders be held over, and the day after there is an accumulation of mail with orders demanding attention. The river is closed, and much of that business is over till spring, though to most up-river points connection can be made by rail, but freight rates are much higher. There is one business that is particularly active at this time. That is the candy manufacturing. The outlook is said by our local manufacturers to point to a larger output than last season. All factories are working overtime, and will continue to do so till well toward Christmas. In markets there have been no very marked changes. Prices are steady and in some cases firmly held. Wholesale people find their stocks about complete, and as little buying as possible will be done from now till after stock-taking.

OIL—The rush is somewhat over. The fall shipment of burning oil has been large. In Canadian oil the first quality is finding a very large sale. The cheaper oil, which they sold so largely a few years ago, is giving way to the better, which at the difference in price gives much better satisfaction. Lubricating is quiet. Spring orders are beginning to receive attention from some dealers. Cod oil is arriving in small quantities. We quote: Best American burning oil, 17½ to 18½c.; Canadian water white, 16 to 17c.; Canadian, prime, 14 to 15c.; cod oil, 22 to 24c.

SALT—There is but little movement. In coarse salt there is quite a little held in store. There have been large arrivals during the past few weeks, one house receiving upward of 24,000 bags. The price during the winter is likely to rule low. In other grades there is just fair demand. Some little rock salt is held here, but the sale is only limited. We quote: Coarse, 47 to 50c.; Liverpool factory-filled, 85 to $1; Canadian fine, 90c. to $1 per bag; 5-lb. bags in bbls., $3 to $3.25; 10-lb. bags, in bbls., $2.85 to $3; butter and cheese salt, bulk, $2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, $2 per case of 2 doz.; rock salt, $5 to $6 per ton.

CANNED GOODS—In these lines business is quiet. Prices in most lines remain firm with upward tendency. Some of our dealers failed to make the advance in vegetables, having sold freely at low prices to arrive. The new factory in New Brunswick, which came into the market with high prices, is now making sales freely. In oysters, prices have advanced and tend higher. Meats are held firm, but this is the dull season. We quote as follows: Corn, 70 to 75c.; peas, 75 to 90c.; tomatoes, $1 to $1.10; gallon apples, $2.20 to $2.25; corned beef, Canadian, $2.40 to $2.50; American, 2-lb. tins, $2.60 to $2.70; 1-lb. tins, $1.40 to $1.60; oysters, 2's, $2.10 to $2.20; 1's, $1.40 to $1.50; peaches, 3's, Canadian, $2.50 to $2.75; 2's, $1.50 to $1.75; American, 3's, $2 to $2.25; pineapple, $2.50 to $2.75; fruits in glass, $4 to $4.25; salmon, $1.15 to $1.20; ditto, flats, $1.25 to $1.30; lobsters, $2.50 to $2.60; haddies, $1.05 to $1.15; clams, $5 for 4 doz.; chowder, $2.50 to $2.75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUIT — The milder weather of the past few days has very much aided shippers. There is, however, no large business. Stocks are light. At this season there is little good fruit. Oranges, while quiet, are plentiful. There is quite a market for West India fruit in season, as a steamer comes here direct monthly. Beside oranges, there are now on the market shaddock, sweet and sour limes and grape fruit. In Malaga grapes prices are firmly held, and tend upward. Apples have but limited sale, and prices high and quality poor. Lemons and native cranberries are freely offered. We quote: Malaga lemons, $6 to $7; oranges, $5.50 to $7 per bbl.; apples, $2 to $3.75; bananas, $2 to $2.25; grapes, 25 to 40c.; Malaga grapes, $5.50 to $7; native bog cranberries, $5.50 to $6 per bbl.; Cape Cod cranberries, $8 to $8.50 per bbl.; sweet potatoes, $3.25 to $3.50 per bbl.. Shaddock, $3 per bbl.; grape fruit, $3 per bbl.; sour limes, $1.75 per box; sweet limes, $2.50 per box.

DRIED FRUIT — Movement continues quite large. The market is well supplied except perhaps in peels. In Malaga layers sales, owing to low prices, have been large. Another car of California raisins is to hand this week. California seeded raisins are having a good sale. In prunes the sale is much larger than usual at this season, small lots of Californias arriving almost daily. The first full car to be sold here was made up among the different dealers this week. The market is easy. In foreign prunes there are very few here. Evaporated apples are about out of the market. There is no particular demand. Dried are also quiet. There are no dates except a few Fard as yet here. The Valencia raisins were late arriving this season, resulting in delay in merchants filling orders. A few cleaned currants are still brought in here from the States. In nuts there is improved demand. We quote: Valencias, 5½ to 6c.; California L. M., 3-crown, 6½ to 6¾c.; London layers, $1.50 to $1.65; Imp. cabinets, $1.75 to $1.80; black baskets, $2.25 to $2.30; Dehesa layers, $2.50 to $2.75; currants, cases, 5¾ to 6c.; bbls., 5¼ to 5½c.; cartoons, cleaned, 7¾ to 8c.; bulk, cleaned, 6½ to 7c.; prunes, boxes, 5 to 10c.; dates, 5 to 7½c.; Fard. dates, 7 to 7½c.; dried apples, 3½ to 4c.; evaporated apples, 7 to 8c.; onions, $2.10 to $2.25 per bbl.; cocoanuts, $4 to $4.50 per 100 lbs.; figs, 8 to 10c.; Sultana raisins, 7½ to 9c.; Malaga loose muscatels, 3 crown, 6½ to 6¾c.; 4-crown L. M. Californias, 7½ to 7¾c.; seeded muscatels, 1-lb. cartoons, 11½ to 12c.; new Valencias, layers, 6½ to 6¾c.; citron peel, 18c.; lemon peel, 11c.; orange peel, 12c.

SUGAR—There is more of the second grade granulated being put on the market than at least for a long time, if not ever

Improved Wanzer Lamp

Non-explosive, no chimney, best light, burns Canadian oil perfectly. Soon saves its cost in oil and chimneys. Liberal discounts to the Trade. Every Lamp tested.

WANZER LAMP & MFG. CO
HAMILTON.

Millar's Paragon Cheese

SATISFACTION GUARANTEED

The Prettiest Pots

The Most Delicious Cheese

A trial is all that is necessary to win you in favor of Millar's. Its largely increasing sale is sufficient proof of its popularity.

HAVE YOU TRIED IT?

AGENTS
FRANK MAGOR & CO.
Montreal
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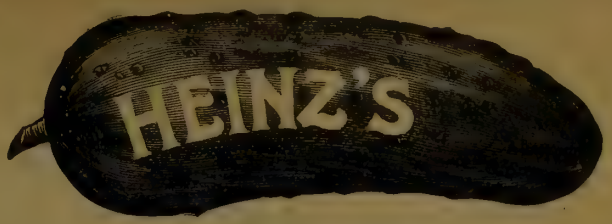
INGERSOLL, ONT.



Pickles.

Tomato Products

Their enormous sale is the best evidence of their superior qualities. The greatest care is taken in their preparation.

Tomato Ketchup
Tomato Chutney
Tomato Soup
Baked Beans with Tomato Sauce

Other Popular Specialties are:
India Relish **Sweet Pickles**
Evaporated Horse Radish **Chili Sauce**

For sale by
H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE always bear this Keystone trade-mark

H. J. HEINZ Co. TRADE MARK KEYSTONE PICKLING & PRESERVING WORKS PITTSBURG, U.S.A.

before. It gives better satisfaction than was expected. It answers splendidly for some grades of candy making. It is said to be a better value at the price than yellows. In sugar stocks are not large. We quote: Granulated, 4¼ to 4⅜c.; yellows, 3⅜ to 3¾c.; Paris lump, 5½ to 5¾c.; powdered, 5¼ to 5½c.

MOLASSES—In the face of light stocks and firmer prices at outside places, the market here is easy, and business is but fair. Holders are inclined to sell. Stocks here are about confined to Barbadoes and Porto Rico. There is some inquiry for New Orleans, but the price is against it. Syrups are scarce. We quote: Barbadoes, 23 to 25c.; Porto Rico, 27 to 30c.; New Orleans, barrels, 28 to 30c.; Antiqua, 22 to 23c.; syrup, 36 to 38c.; St. Croix, 20 to 22c.; Demerara, 33 to 34c.

DAIRY PRODUCE — Eggs continue to strengthen in price. Receipts not large, and there is a good demand for fresh stock. There is a better feeling in butter and rather better prices can be obtained for first quality. The market is, however, weakened by the quantity of poor held. Cheese is easy. Nearly all the different factories have a few yet to offer, but dealers here are not very free buyers. We quote: Dairy butter, 16 to 18c.; creamery, 18 to 20c.; prints, 20 to 22c.; cheese, 9½ to 9¾c.; eggs, 15½ to 16c.

FISH—Prices, except in smoked fish, are firm, and likely to remain so. Pollock particularly rule high. They are quoted at just double the price of last year. There is no particular demand, but there is no fish. In dry cod there are fair arrivals and a good steady trade is being done. Prices firm. Grand Manan pickled herring are again quoted higher and stocks are light. Prices expected to hold if they do not further advance. A few frozen cod and smelt have been handled; but the weather is too soft for much business. Smoked haddies are in good supply and have full sale. Pickled shad is scarce. We quote: Large cod, $3.40 to $3.50; medium, $3.20 to $3.25; pollock, $1.90 to $2; bay herring, $1.65 to $1.75 per half-bbl.; smoked, new, 6 to 7c.; shad, half-bbl., $4.50 to $5; boneless, 2½ to 4c.; cod, 6 to 6½c.; Shelburne, bbls., $2.75; half-bbls, $1.85 to $1.90; Canso, $5 to $5.25 per bbl.; elevator. The first steamer to load will bl do, half-bbl., $2.75 to $3; wolves, $2.25 to $2.50 half-bbl.; bloaters, 50 to 60c.; kippered herring, $1; smoked haddies, 4½c.

PROVISIONS—The market is quiet. Stocks not large. In mess pork there is fair sale. Our local packers largely supply the market. Beef is firmly held. The sale this season has been light. In smoked meat only a fair business is doing. Lard has turned firmer during the week. We quote as follows: Clear pork, $14.50 to $15.50; mess, $13.50 to $14; plate beef, $13.50 to $14.50; hams, 12 to 13c.; rolls, 9½ to 10c.; pure lard, 7½ to 8c.; compound, 6½ to 6¾c.

FLOUR, FEED AND MEAL—There has been quite a movement in flour during the week. Prices have tended higher, particularly in Ontarios. Oatmeal, while higher west, does not show much change here. A fair stock is held, and dealers offer as low as some of the millers quote. Western oats keep high, and this has made quite a demand for those of this province, which are offered under western prices. Cornmeal keeps low. In hay the market is easy and sale dull. Beans are easy and the market is well supplied. Barley is firm. Split peas are scarce and high. There is some demand for yellow-eye beans. We quote: Manitoba flour, $5.75 to $5.80; best Ontario, $5.10 to $5.25; medium, $4.80 to $4.90; oatmeal, $3.65 to $3.75; cornmeal, $1.90 to $2; middlings, car lots, in bulk, $16.00 to $16.50; bran, do, $15 to $15.50; hand-picked beans, $1 to $1.10; prime 90 to 95c.; oats, 34 to 36c.; hay, $11.50 to $12.50; barley, $3.15 to $3.25; round peas, $1.25; split peas, $3.45 to $3.50; yellow eye beans, $1.75.

ST. JOHN NOTES.

The Bank of Nova Scotia agency at Campbellton has moved into new quarters.

They now occupy a handsome brick and stone building.

Winter port matters are now active. The first steamer to arrive was the Alcides, of the Donaldson Line. She will take a full cargo from here.

The output of cheese on Prince Edward Island for the past season is valued at $300,000, thirty-two factories running. In the winter there are nineteen creameries in operation.

The Provincial Government are now running the Sussex creamery. Cream is supplied by outlying skimming stations, and the butter is manufactured at Sussex. A dairy school will be held in connection with the creamery after the New Year.

There is talk of a new steamship line next spring to run from St. John to Bridgetown via Digby. There are also two new lines of railway in contemplation, one for New Brunswick, to run from Campbellton to St. Leonard, and one for Nova Scotia, to run between Windsor and Truro.

Shipments of sheep and geese from P. E. Island to the American market have been very large of late. Three shipments from Summerside of sheep numbered 8,661, while one shipment of geese numbered 2,905; total value of all, $18,101. The shipments of geese are not as large this year as last. It is said to be due to quality.

Mr. A. F. Easty, of Clairmonte, Man & Co., Barbadoes, called on THE CANADIAN GROCER this week. The call was a particularly pleasant one. His firm have quite large business connections with our city. They do not ship as much molasses to this port as some other Barbadoes firms, but they receive large quantities of goods on consignment from here. Mr. Easty gives as a reason for the better quality ruling in Barbadoes molasses this year the perfecting of the production of a new grade sugar cane, which they find particularly suited to their island. He claims their molasses will run even better next year. He finds much fault with the steamers now running between here and Barbadoes, they not being properly ventilated for business in that hot climate, much goods being spoiled in the hot close holds of the steamer. He also thinks the steamers call at too many places to allow of the business being the success it should be. He holds the shippers largely responsible for low markets and poor returns, the consignment, often being goods which, because of quality, are unsalable at home. Such goods, besides not bringing satisfactory prices themselves, very much interfere with the sale of better stock. Shippers also often send goods not at all suited to the market, and of course are dissatisfied with the results. This could be avoided by writing to the island before shipping the goods and finding out the facts regarding their likely sale there. The market is not a large one, and shippers should be very careful not to overload it. Mr. Easty feels a much larger business should be done with Canada, particularly in flour. He says Manitoba flour is now sent there by New York houses, who rebrand it at New York. In fish he thinks the outlook for the spring is for better prices. He would have more attention given to the packages in which pickled fish are shipped, the fish often arriving there dry, this never being the case with Scotch and Irish shipments. Mr. Easty's visit to our city is sure to lead to increased business between our shippers and his firm.

COST OF GOOD COFFEE NOT REDUCED.

There has been an item in the papers lately to the effect that there has been a fall in the price of Java coffee of 9½ cents a pound. It has made considerable trouble for Boston coffee merchants, consumers demanding a reduction.

The fact is, that the item in question referred to an interior coffee raised on the island of Java which is sold entirely in Holland. The 9½ cents referred to is Dutch currency, equal to about 3 8-10 cents of our money. This grade of coffee is what is known as Malany, and corresponds to the grade Santos No. 3, a cheap South American coffee. The value is about 8½ cents a pound.

The Java coffee sold in this country ranges in price from 24 to 30 cents per pound raw. During the week, 2,000 mats of interior Java coffee were sold at 24 cents and about 200 mats or mandhelings at 30 cents per pound raw. This last-named coffee would cost over 36 cents, roasted, and the price for it is practically as high as it ever has been.

In short, good coffee is selling for what it usually sells.—Boston Herald, 23rd November, 1897.

LATE ADVERTISEMENTS.

The following items arrived too late for insertion in the regular advertising space. Reading notices inserted in this column at 5c. per word.

Money is quickly turned with profit, handling "Enameline."

Buyers will consult their interests by seeing samples and figures of "A1" and "Empire" blends of coffee offering by Lucas, Steele & Bristol.

The Eby, Blain Co., Limited, can interest early buyers in some desirable lines of Ceylons and Assams, which shrewd merchants will do well to investigate.

Seville orange marmalade is having a big run with W. H. Gillard & Co. This article is equal to any imported, and is manufactured from nothing but extra-standard granulated sugar and the Seville orange.

FOR SALE.

TO TEA BLENDERS.—A Savage's Tea Blender; capacity 500 lbs.; also a Savage's Tea Equalizer and an Iron Safe. P. R. Buchanan & Co., 11 and 13 Front St. East, Toronto.

FOR SALE. Boxes Choice Smoked Herrings and Half-Barrels Herrings - - Choice Prime Beans, Evaporated Apples. Apply JAS. R. SHIELDS & CO. Board of Trade, TORONTO

THE BEST CANADIAN LAMP OIL MADE IN CANADA

Car Loads or Less. Write for Prices.

THE QUEEN CITY OIL CO., Limited

Samuel Rogers, President. TORONTO

THE TRADE BUILDERS OF B.C.

ARE

OKELL & MORRIS' GOLD MEDAL BRANDS

OF **PURE** Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels.

We guarantee the purity of our manufactures. | Works: VICTORIA, B.C.

RIVERSIDE CANNING WORKS

Wallaceburg, Ont.

Eagle Brand Tomatoes, Corn and Catsup

THE BEST IN THE MARKET.

No coloring in Tomatoes; no bleaching in Corn. All goods warranted pure and to possess natural flavor.

W. J. BADDER, Prop.

POTATOES AND APPLES

Wm. Hannah & Co.

TORONTO——and——MONTREAL

Board Trade Building. 177 McGill St.

We are always open to buy or sell car lots. Write or Wire us for Prices.

THE MANITOBA PRODUCE AND COMMISSION COY.

WINNIPEG, MAN.

Wholesale Dealers

Butter, Eggs, Cheese, Poultry, Dried and Pickled Fish, and Fruit.

FOR SALE..

Grocery brokerage business. Calling on wholesale trade. Only $2,000 cash. Apply to "Broker,"

Care CANADIAN GROCER.

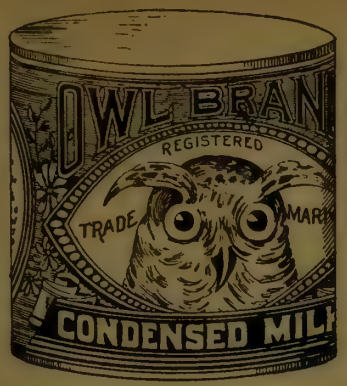
POULTRY WANTED

We are prepared to purchase Chickens, Turkeys, Geese and Ducks, dressed or dressed and drawn, delivered in good order at our factory in Hamilton.

For particulars, apply to

THE SIMCOE CANNING CO.

SIMCOE, ONT.



DON'T PAY FANCY PRICES

for imported milk when you can buy better HOME PRODUCED for much less money. Give **OWL BRAND CONDENSED MILK** a trial, if you have not already done so, and see if your customers will take any other brand after once using ours. One of the great beauties of it is, that it will keep in any climate, hot or cold. We can prove this from experience, as we make regular shipments as far south as Trinidad and as far north as the Klondyke, and receive nothing but praises as to the keeping qualities of our Condensed Milk.

Made only by

The Canada Milk Condensing Co., Limited,

Antigonish, N. S.

The Club Coffee

Clubmen always want the best. That is how this Coffee gets its name. There are still a few towns unrepresented. Do you want a ***good thing ?*** Write

Ewing, Herron & Co.

Coffee and Spices

Montreal.

NEW GOODS

GRENOBLE WALNUTS
SHELLED WALNUTS
SOFT SHELL ALMONDS
SHELLED ALMONDS
LONDON LAYERS
IMPERIAL CABINETS
CHOICE CLUSTERS

GEORGE FOSTER & SONS

BRANTFORD, ONT.

Do you sell Sterling Pickles ?

If you do your customers get a thoroughly good pickle at a low price. . . . . .

ONIONS, CAULIFLOWER, CUCUMBERS, MIXED, CHOW.

All in neat bottles suitable for family trade. . . . .

Write for prices to

T. A. LYTLE & CO.

Vinegar Manufacturers, **TORONTO**

"MALAGA"

LOOSE . . . MUSCATELS

CHOICE AND FINEST

50-lb. Boxes

WARREN BROS. & CO.

TORONTO.

Extra Choice

Hams Bacon
Pure Lard
Mess Pork

PARK, BLACKWELL & CO. Limited

Pork and Beef Packers,

TORONTO

BUY

Ivory Bar Soap

THE BEST MADE

MALAGA

RAISINS

Large consignment now in store.

PERKINS, INCE & CO.

TORONTO.

The EIGHTEEN NINETY SEVEN FAVORITE

"Since upwards a **Quarter Century**, we have used your exquisite Coffee Blends and won't use any other."—Extract.

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

T. KINNEAR & CO. are in receipt of Patras currants, selected and cleaned, in quarter cases.

New shelled filberts are in stock with the Davidson & Hay, Limited.

The quality of Chocolat-Menier is excellent, while the price is low.

Perkins, Ince & Co. have arriving a shipment of Rio coffee ex ss. Buffon.

H. P. Eckardt & Co. received a carload of new season's dates on Thursday.

Warren Bros. & Co. have to hand a shipment of extra choice flinty Rio coffee.

H. P. Eckardt & Co. have received a shipment of Austrian granulated in bags.

Choice September make Roquefort cheese is in stock with Lucas, Steele & Bristol.

T. Kinnear & Co. report they have some fine lines in California apricots and peaches.

The Davidson & Hay, Limited, are showing a pretty sample of Jamaica raw sugar now in stock.

Shelled walnuts are in store with Lucas, Steele & Bristol; also shelled Valencia and Jordan almonds.

The Davidson & Hay, Limited, have another shipment of 4-crown muscatels due to arrive in a day or so.

Several invoices choice Indian and Ceylon teas, ranging from 17 to 19c., are offering by Lucas, Steele & Bristol.

H. P. Eckardt & Co. have Marbot and Grenoble walnuts, Sicily filberts, Tarragona almonds and Brazil nuts in store.

For one dollar a dozen you can buy from Lucas, Steele & Bristol first-class marmalade in glass; also jams and jellies, including red currant.

Per ss. Ormiston and Rosarian, winter stock of Southwell's jams, jellies and marmalades. Write F. Magor & Co., Montreal, for quotations.

Rutherford, Marshall & Co. have a good demand for all kinds of butter, and would advise holders to let their supplies come forward while fresh.

H. P. Eckardt & Co. have this year a shipment of Griffin & Skelly's "Royal" apricots, which have turned out bright stock of excellent flavor.

The Alpha Chemical Co. reports brisk shipments in "Quickshine" stove polish to the wholesale trade. The demand for this polish is said to be large.

The Eby, Blain Co., Limited: "We have a fine assortment of fruits, etc., in cartoons, very effective for window display, such as California choice and fancy apricot and peaches; Griffin and Skelly's and 'Clover Leaf' seeded raisins; Rein's Malaga blue baskets, all in 1-lb. cartoons; California fancy cluster raisins in 2½-lb. cartoons; and Batger's 'London Cut' mixed preserved peel in 1-lb. drums."

"Sunnyside" tomato catsup, packed in Cincinnatti, O., in pint bottles to retail at 15c. is having rapid sale with the Eby, Blain Co., Limited.

Tarragona almonds, Grenoble and Marbot walnuts, new Brazils and filberts, fancy peanuts and polished pecans are in store with the Eby, Blain Co., Limited.

All lines of Christmas fruits, including finest Jordan, finest Valencia and "Swan" confectioners' shelled almonds are in stock with the Eby, Blain Co., Limited.

D. Gunn, Bros., & Co. report consignments of large roll butter still large, but that they have been enabled to keep well sold up by their large shipping orders.

Poultry dressing, sage, savory, thyme, sweet marjoram and pastry spice are being offered by Lucas, Steele & Bristol in handsome glass pots with screw tops, at $1 per dozen.

A full assortment of Rae's olive oil, in glass and tins, at Frank Magor & Co., 16 St. John street, Montreal. "This is the purest olive oil brought to Canada," write the firm.

The Davidson & Hay, Limited, draw the attention of the trade to their stock of Valencia raisins, which includes off-stalk, f.o.s., selected and layer fruit by the best-known packers.

Rutherford, Marshall & Co. report that receipts of poultry for Thanksgiving trade were far in excess of any previous season, and that the demand was so good that stocks were well sold up.

Many housekeepers prefer buying their mincemeat as wanted instead of making it. Storekeepers should therefore have a supply. H. P. Eckardt & Co. report a good demand for both Wethey's and Heinz mincemeat.

W. H. Gillard & Co. are now in receipt of their "Paradise" and "Haycastle" currants, and orders are being filled. Their sales of these two grades have this season greatly exceeded those of last year, showing that the quality and appearance of these goods are appreciated.

The F. F. Dalley Co., Limited, of Hamilton, say their trade for their self-rising buckwheat and tea biscuit flours has been fourfold the output of last year, and they were somewhat behind in filling some of their orders, but with their increased machinery, which they have just got in place, they will be able to catch up, and they hope their numerous patrons will bear with them for the delay that may have taken place in filling orders.

WORK ON CROW'S NEST PASS.

A gentleman who has returned from a trip along the Crow's Nest Railway, said yesterday that excellent progress was now being made by the contractors, mostly all of whom are Winnipegers, under the direction of Manager Haney. The grading is at present finished to the summit of the mountains, to Crow's Nest Lake, a distance of 72 miles from McLeod. Grading parties are strung out all along to the crossing of the Kootenay River. The rails are laid to Pincher Creek, 22 miles from McLeod, where the work is stopped by the construction of a big bridge, which is one of the heavy parts of the road. Work is also being pushed in an easterly direction from Kootenay Lake, and the wagon road has been made 30 miles. This is always the first part of railway construction, a road to bring in supplies to the camps.—Free Press, Winnipeg.

B. C. SALMON IN THE EAST.

The Herald of Trade, of San Francisco, says, in its issue of November 19: "Puget Sound advices report that sockeyes are all placed, and considerable of the fall pack. All the better grades of fish packed at all points on this coast are said to be practically sold to distributers, as is a large proportion of the second grades. It is stated that the sales of British Columbia fish east have interfered with the successful placing of as much Alaska as has been desired, and in consequence it is said that some cutting has been done east."

THE WALLACE KLONDIKE.

One of the greatest displays of gold nuggets in New York is shown in the window of Wallace & Co., 31 Cortland street. The nuggets are put up in canvas bags doubly sealed with green wax and tagged Wells, Fargo & Co.'s express. A ton and a half of these yellow nuggets are being put up daily for those ladies who cannot reach the Klondike regions before spring, and desire a fine chocolate as a tonic to their impatience.

BOARD OF TRADE FOR PICTOU, N.S.

Pictou, N.S., has organized a board of trade. Fifty years ago Fictou had a similar organization. The officers are:

President—H. H. Hamilton.
Vice-president—G. R. Chisholm.
Secretary—Chas. W. Ives.
Council—A. J. Craig, A. C. McDonald, Adam Carson, Fred McLennan, James Yorston, Jas. A. Fraser, John R. Davies, John A. Stalker.

Toronto flour exporters are taking advantage of the favorable conditions of the Old Country market and are sending a large amount to the Liverpool market. Two shipments this week were invoiced at $70,000, and the flour was sent via New York. Miller & Spink have been sending over on an average of 1,000 sacks a day.

Ex Steamer "LORD GOUGH," direct from Aberdeen, we have received our

FALL IMPORTATION OF

Morton's Preserved Herrings

which consists of

10 Casks Morton's Kippered Herrings, each 30 doz.
20 Casks Morton's Herrings in Tomato Sauce, each 30 doz.

SPANISH ONIONS *cases about 140 lbs., $2.40 per case.*

Only a few cases left. Order quickly, if you want shipment by freight, and thereby avoid the expensive Express charges, which will be inevitable in a few days. Onions fear the frost.

Our First Importation, 125 bales, of '97 Crop

PURE MAYETTE GRENOBLE WALNUTS

is almost all gone, but....**we have another shipment of 100 bales** on the way, which we expect here 10th to 15th December; in time for your Christmas Trade. As they say..! "Write for prices."

We handle no other grade or kind of Walnuts besides the GENUINE Pure Mayette Grenobles, which we buy only from the most reliable dealers in France, to make sure that we get "THE..ARTICLE."

. . To arrive in the First Half of December. . .

SHELLED WALNUTS *55-lb. cases. THE BEST QUALITY.*

100 Cases	E.M.D. Brand -	16c.
50 Cases	DUFOUR Brand	16c.

Terms: Net 30 days or 1 % 10 days F.O.B. Montreal.

HUDON, HEBERT & CIE., Montreal

CONDIMENTS AND SAUCES.

THOUGH there is much of science in cooking, we have now and then to give science the go-by and simply appeal to the senses. Therein lies the solution of the mystery that puzzles many a good soul, viz., the great variation in performance that is shown by a company of cooks who are given the same recipes, the same materials, and the same conditions to work with. But they do not all use their eyes to see with, they have not the touch to feel, a keen sense of smell, and a quickly perceptive taste. To succeed in flavoring, a cook must not only be active and tasteful in the preparation of dishes, but she must not allow defects to rise or flavors once present to escape.

While a perfectly sound and healthy palate may not crave condiments, yet the majority of digestions require to be humored and kept in order, and their peculiarities must be studied. Dr. Brunton says: "Savory food causes the digestive juices to be freely secreted. Well cooked and palatable food is, therefore, more digestible than the unpalatable. If food lacks savor, a desire naturally arises to supply it by condiments, not always well selected or wholesome."

In the fourteenth century spices were both costly and rare, most of them going from the Levant to the rest of the world. Chaucer mentions many by name—canella, macys, clowe (cloves), grains of Paradise, nutmegs, caraway and spikenard. The ancients, especially the Greeks and Romans, used condiments very freely. An old English historian, referring to the earlier Roman court, says: "The best magistrates of Rome allowed but the ninth day for the city and publick business; the rest for the country and the sallet garden." From this it would seem as though the education of taste was accounted of some moment in those days.

And nowadays the best chef de cuisine looks upon condiments as nothing less than necessities, depending upon them largely for the success of his pet creations; yet he uses them with the greatest discretion and sparingly.

The value of sugar as a condiment is not always sufficiently realized. It renders watery and insipid vegetables more digestible, and in unsuspected quantities it softens and heightens the flavor of sauces and ragouts.

The Belgian and Dutch housewives think very highly of the virtues of lemon peel, and depend upon the home-grown herbs rather than the warehousemen's stores.

The boquet garni is the mainstay of the French woman, and well it may be. It is more delicate and subtle than spices or dried condiments are apt to be. Usually the boquet garni is composed of sprigs of chevril, chives, thyme, bay leaves, tarragon and parsley.

Of the cruet sauces that are to be bought in these times too much cannot be said. There are mushroom, walnut and tomato catsups, anchovy, shrimp and other essences, with innumerable sauces that can be depended upon to make a very flat sort of a concoction expand into a delectable dainty, indeed.

Curry, really a condiment, is, strictly speaking, a mixture of many others. Perhaps only an Indian can make it to perfection, many of its ingredients being native to the country whose poorest peasantry look upon curry as a daily necessity.

As a condiment, pepper is valuable in heightening the flavor and giving piquancy to savory dishes, and it behooves a cook to know just what pepper shall be used and for what dish; for by the use or abuse of this sort of seasoning it is quite possible to make or mar the happiness of a dinner.

As a flavoring and digestive agent (hearken to this, sufferers from dyspepsia) vinegar holds a first place. But it must be of the best quality. A few drops of vinegar are of great value in the composition of stews and sauces, but, like onions, it is to be suspected only—not proclaimed.

While a fine and discriminating taste is natural to a few only, it may be cultivated in some degree by all. It is the fortune of the cook who possesses it; and possessin it not, he or she, though heavily handicapped, may, through plenty of experience, acquire a very fair semblance of it.—The Epicure.

CANADA AND THE CAPE TRADE.

Mr. G. H. Flint, of Montreal, who has just returned from an extended trip through the British and German colonies and the Transvaal, takes a most hopeful view of Canada's commercial prospects there. The United States does a considerable trade, but Canadian and British commercial methods were more acceptable. The Afrikanders do not like the general American way of drawing at sight on purchases. The sight drafts are sent by mail steamers, which necessitates paying for goods before the slower-going freight steamers arrive with them. British and Canadian traders show their faith in the people by delivering goods before demanding payment. This is fully appreciated, and there are comparatively few cases of bad faith. Mr. Flint believes there is a good opening for Canadian trade in grain, cheese, butter and such machinery as is made in the Dominion. It is almost impossible to get first-class butter or cheese in the country, and eggs are scarce and dear. The current price of eggs in Cape Town was equal to about 2s. a dozen, but that was regarded as exceptionally low, 3s. being the average rate.—London Financial News.

PERSONAL MENTION.

Messrs. W. H. Ferguson and T. A. Rowatt, representing the Retail Grocers' Association of London, were in Toronto this week inspecting the food show.

Major Oxley, of the wholesale grocery firm of Bauld, Gibson & Co., Halifax, visited some of the wholesale grocery warehouses in Toronto last week, and expressed himself at being well pleased with what he saw. He has been taking a course in cavalry at the Stanley Barracks and passed his examination on Saturday last. The firm of which he is a member was established in 1816.

LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

"Princess Louise" Japan Tea. "Victoria" Japan Tea

"P. Richard's" Brandy. "Mitchell's" Whiskeys

72 to 78 St. Peter Street, MONTREAL

Canadian Made and there is None Better.

GROCERS! Buy the Polish that will satisfy every customer.

QUICKSHINE

STOVE POLISH *IS THE ONLY ONE.*

Manufactured by

THE ALPHA CHEMICAL CO. - Berlin, Canada.

Be sure and see this space next week.

Looking 'round . . .

for better Mince Meat will bring you back again just where you started. You won't find a better article in the world than

WETHEY'S CONDENSED MINCE MEAT

because it combines the purest and best meat, fruits and spices procurable. Nothing second rate is used.

J. H. Wethey, Mfr., St. Catharines, Ont.

A few fine goods--

A full line of the well-known Franco-American SOUPS, in quarts and pints.

Windsor's Ice Castle LOBSTERS, flat tins, none better, very few equals.

Williams Bros. and Charbonneau's MINCE MEAT, in 2-lb. tins. It is the best.

Something to make the old man feel good, the very rare and old blend of the finest MALT WHISKY, "Duke of Cambridge." It is without a rival.

L. GHAPUT, FILS & GIE.

... Montreal

MANITOBA MARKETS.

WINNIPEG, Nov. 29, 1897.

DELIVERIES of wheat have almost entirely ceased owing to the bad roads and the fact that dealers show very little anxiety to purchase, being afraid of not getting grain out of Fort William before navigation closes. Dealers are now getting themselves in shape to buy on a May basis, which will naturally reduce the price several cents. The bulk of the wheat, which a few weeks ago was in country elevators, is now pretty well shipped to Fort William. At time of writing exporters are finding difficulty in obtaining boats. Not only have freight rates gone up, but owners of boats are seemingly reluctant to bring them to Fort William, no doubt afraid of getting them tied up there for the winter. A very great difference of opinion exists as to the amount of wheat still in the farmers' hands, some putting it at 5,000,000 while others estimate it at from 2,000,000 to 3,000,000. At a great many points the supplies are, without doubt, exhausted. Prices until Saturday have been ruling at 77c. on a standard rate of freight.

The oatmeal question is assuming rather an ominous aspect in Manitoba. The oat crop here has all along been known to be very short. In previous years the yield of oats was heavy, and a large and profitable trade in oatmeal was established; in fact, the Manitoba made oatmeal had attained considerably more than a local reputation. This year, owing to the scarcity of oats, the millers are confronted with this problem. Tariff on oats from the United States is $6 per ton, and the tariff on oatmeal is $4. This means, of course, that it is quite impossible to import oats and compete with American meal, and already some of the mills have closed down. Manufacturers of oatmeal are moving to induce the Government to arrange the tariff on a more equitable basis. As very large sums of money have been invested in this industry it is felt that Government should come to its assistance and save it from utter annihilation.

Trade generally continues very fair. Of course, wholesale houses have largely shipped their Christmas orders and there is a little lull, but business on the whole is very good, prices are maintained and payments are prompt. There are some few changes of interest.

BUTTER—Dairy is a little easier as regards supply, but there is not enough so far to affect the price, although it is anticipated that the price will fall as the supply increases. There is little or no creamery butter. First-class fresh creamery is being brought through from Ontario, the price paid being 18 to 18½c. at point of shipment.

EGGS—Dealers are paying 18c. per doz. delivered in Winnipeg. The supply is still short and likely to remain so for the next two months. In fact the egg situation reminds me strongly of a rhyme seen in the autograph album of a poultry expert:

"Mary had a little hen,
'Twas feminine and queer,
It laid like smoke when eggs were cheap
And stopped when eggs were dear."

POULTRY.—Market at present is firm. Trade for Thanksgiving was good. One firm have orders in from British Columbia for 160,000 lbs. to be delivered before Christmas, and of course Ontario will be requisitioned for much of this as well as for our own Christmas supply. Dealers are paying to producers 8c. for chickens, 9c. for ducks and geese, and 10 to 11c. for turkey, according to quality. It is thought, however, that as Ontario supplies arrive more freely these prices will go down.

CURED MEATS.—Market is firm and prices maintained. Breakfast bellies are coming in a little more plentifully, but are still a short market. Prices are about the same. Hams, 12c.; extra short clear American, 7¾ to 8c.; shoulders, 8½c.; short spiced rolls, 9 to 9½c.; dry salt, boneless, 8¼ to 8½c.; backs, 9 to 9¼c.

FRESH FRUIT—Mexican oranges are in and the lot are a fine sample; much ahead of the shipment received earlier in the season. Price, $5 to $5.50. Lemons have been short for a few days, but new stocks arrive early in week, price, $5 to $5.50. Apples, Canadian winter, $4.50; American ditto, $4.25; pears, $2.25; bananas, $2.50 to $3, according to size of bunch. Cape Cod cranberries have dropped to $8.50 to $9.

FISH — Finnan haddies, 8c. per lb. Oysters, $2 per gallon.

CANNED GOODS—Market very firm and prices in some lines advancing. Tomatoes are now $2.35 per case; corn, $1.60; peas, $1.75; beans, $1.75; pumpkin (of which large quantities are sold here) $2 per case; baked beans, 3-lb., $3 per case; pork, beans and tomatoes, 1's, $2.80 per case of 4 doz.; 2's, $2.25 per case of 2 doz.; 3's, $3 25 per case of 3 doz.; French peas, Petite pois Moyens, $15 per case of 100 tins; Petite pois Moyens, fin, $18 per case of 100 tins, and Petite pois Moyens, tres fin, $20 per case; mushrooms, 1st quality, $21 per case; buttons, $24; canned apples, (for which there is a good demand) 3's, 2 doz. in case, $2, gal., ½ doz. in case, per case, $1.25; peaches, Canadian, 3's, 2 doz. in case, $5.50; Cal., ditto, 2½'s, 2 doz. $4.75 to $5, according to brand; 2's, 2 doz. in case, $3.50; pears, 2's, 2 doz. in case, $3; plums, G.G., 2's, 2 doz., $3; egg, 2's, 2 doz. in case, $3.

EVAPORATED FRUITS—This market is firm and advancing. Dried apples, offerings very small and price 6c.; evaporated, 11c. per lb. This is an advance of 1c. during the week, and means that evaporated apples are now ½c. higher than California apricots and the same price as peaches. The evaporated apple market has gone so high as to be almost prohibitive, and in consequence there is large sale of apricots and peaches. Nectarines, yellows, 10c.; reds, 11c.; pears, 11c.; plums, 10c. Prunes, 40-50, 8½c.; 50-60, 8c.; 60-70, 7½c.; 70-80, 7c.; 80 90, 6½c.; 90-100, 6c.; 110-120, 5c.; small prunes, 4½c.; raspberries, 22c.

DRIED FRUITS—Raisins, ordinary off-stalk Valencias, $1.75; layer Valencias, $2; California loose muscatels, 2-crown, 6½c.; 3-crown, 7½c.; 4-crown, 8½c.; seedless, 7½c.; California Valencias, 6¾c.; loose muscatels, seedless, in 1-lb. packages, 11½c.; table raisins, 6c.; Crown Imperial clusters, $3.50 per box of 20 lbs.; 5-crown Dehesa clusters, $3 per box; 4-crown fancy clusters, $2.50; 3-crown London layers, $2; 5-lb. cartoons, $1 each; 2½-lb. cartoons, $4.50 per doz.

FIGS—New goods we quote at 14, 16 and 18c., according to number of crowns and size; quality good. Figs in glove boxes, $2; cooking figs, natural, 5½c. per lb.; 1st quality, 6c.; superior, 7c.; extra, 8c.

CURRANTS—This market is high and firm, with no signs of decline in price. Provincials, bbls., 6¼c.; half-bbls., 6½c.; cases, 6¾c.; Filiatras, ¼c. advance on these prices.

NUTS—Shelled almonds, 25c. per lb.; soft shelled Tarragona almonds, 12½c.; Brazils, 12½c.; filberts, Sicily, 10c.; Barcelona, 12c.; peanuts, green, 9c.; do, roasted, 11½c.; Grenoble walnuts (old stock), 12½c.; filberts, 12c.; hickory nuts, 10c.; butternuts, 9c.; cocoanuts, $1 per doz.

TOBACCOS—The situation still retains its peculiar feature of one manufacturer having advanced 3c. per lb. and the others remaining at the old figures. General prices of tobaccos here are: Prince of Wales, 3's, 4's, 8's or 16's, 65c. per lb.; British Consols, 80c.; T. & B, 3's or 4's, 78c.; Lily, 63c.; Crescent, 8's, 60c.; Derby, 4's, 66c.; do, 8's, 65c.; Woodcock, 4's, 67c.; Beaver, 9's, 73c.; Lucky Strike, 65c.

COFFEE—The price and situation remain unchanged.

CHARGED WITH FRAUD.

A despatch from Winnipeg, under date of Nov 30, says: "John A. Gaynor, agent for Marshall & Co., tea merchants, London, Ont., had drafts falling due this month. He did not have money to make payment, and hit his head against a telegraph post, rendering himself apparently unconscious. Doctors worked on him some time, and when he recovered he said he had been robbed of $600. It was subsequently discovered he was only shamming, and he confessed that he had concocted the story to avoid paying the drafts. He was arrested to-day charged with concealing money for the purpose of defrauding his creditors."

A BIG SHIPMENT OF TEA.

The Salada Tea Co.'s business with the United States is assuming nice proportions. This week the company is shipping ten tons of "Salada" in half-pound packages to Boston, while four additional tons are being forwarded for distribution in Buffalo and Pittsburg. It is said that this is the biggest lot of tea ever shipped to the United States by one firm in one week.

Going to Retire?
Want to Sell Out?

If so, say so in THE CANADIAN GROCER. It reaches the most likely buyers. Two cents a word each insertion.

DEWAR'S FAMOUS SCOTCH

can be had from

Geo. J. Foy
R. H. Howard & Co.
Perkins, Ince & Co.
Adams & Burns

and all ... first-class houses.

FANCY

MOUNT ROYAL MILLS

INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACÉ

D. W. ROSS CO. Agents

RICES

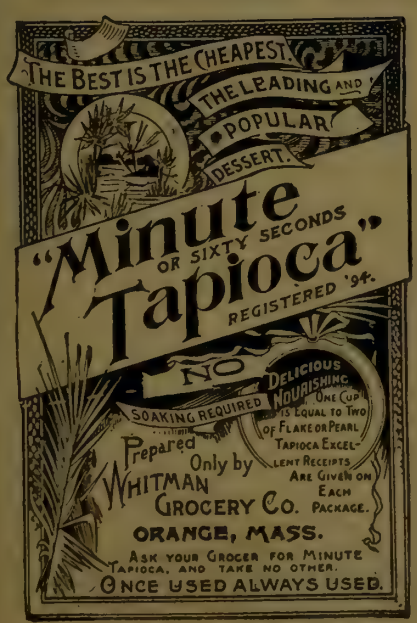
Ashamed of Canada?

No doubt you are proud of Canada, its resources, its climate, its able men If so, why do you sell imported goods when you can get as good that are made in Canada?

WHITE MOSS COCOANUT

is equal to any that was ever manufactured by any man in any country. You make your living in Canada. Patronize its industries. Ask your jobber or write us for samples. . . . .

Canadian Cocoanut Co.
MONTREAL



ENAMELLED MEASURES

In ½ pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.

GOVERNMENT STAMPED

Superior to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode . . . .

The McCLARY MFG. CO.

LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER

GRIMBLE'S Six GOLD Medals English Malt VINEGAR

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT

We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples. . . . . .

VERRET, STEWART & CO., Montreal - Quebec.

Money in Brooms

The quality of a broom is known by the name of the house that makes it. We spare no expense to secure the best material that money will buy. The workmanship is that of the highest class of skilful broom makers. BAMBOO-HANDLE BROOMS are one of our specialties—they are light, yet very strong. They never fail to please housekeepers. Illlustrated catalogue—free.

Chas. Boeckh & Sons, Mfrs.
Toronto, Ont.

AN AUTOMATIC SELLING MACHINE . . .

To sell——

Adams' Tutti Frutti

For full particulars, apply . . .

Globe Automatic Selling Co.

13 Jarvis Street, - TORONTO, ONT.

FOUND AT LAST

THE . . .

"PRAESERVO"

CASE

A Perfect Cabinet for

RAISINS
PRUNES
CURRANTS
EVAPORATED FRUITS
Etc., Etc.

No shrinkage
No drying up
No loss in weight

Fruit kept Moist and Fresh always.

Height, 76 in.; width, 41 in.; depth, 28 in.

Write us for Descriptive Catalogue.

ARTHUR P. TIPPET & CO., MONTREAL

HEALTH AND UTILITY OF THE LEMON.

So much has been written and said about the large quantity of lemons that have arrived at this port from the Mediterranean, that it is advisable, perhaps, to bring to the attention of the public in general the necessity for partaking of the juice of the Italian lemon, and give a few points as to its being marvelously beneficial to health. I have conversed with several eminent physicians in regard to the use of lemon juice. In the course of our conversation, facts developed which demonstrated most conclusively that for weak and debilitated people the free use of lemon juice is sure to produce good results. A bilious attack may be soon overcome by taking the juice of one or two lemons in a goblet of water before breakfast. When taken on an empty stomach, the lemon juice is rapidly absorbed by the system. Lemons are an excellent remedy in pulmonary diseases. When used for lung troubles, from six to nine a day should be used. For this complaint the lemons should be boiled. First place the lemon in cold water and bring slowly to a boil.

Permit them to boil slowly until they begin to soften, then remove them from the water, and when cool enough to handle, squeeze them until all the juice is extracted, after which strain the juice and add enough of loaf or crushed sugar to make it palatable, being careful not to make it too sweet. For feverish and unnatural thirst soften a lemon by rolling on a hard surface, cut off the top, add sugar and work it down into the lemon with a fork, then suck it slowly.

During the warm weather a sense of coolness, comfort and invigoration can be produced by a free use of lemonade. In the winter months, when colds are prevalent, hot lemonades will break them up sooner than anything else. Make them the same as ordinary lemonades, using boiling water.

A very nourishing drink for a convalescent is to add a fresh egg, beaten as light as possible, to a glass of strong lemonade. The lemon will destroy the raw animal taste that is so offensive to some.

The discomfort caused by sore and tender feet may be lessened, if not entirely cured, by applying slices of lemon to the feet.

Lemons will remove roughness and vegetable stains from the hands. Silverware, also, can be cleaned and will be kept in better condition by the use of lemon juice.—Laurence B. Contencin in The Fruitman's Guide.

WEST INDIA SUGAR QUESTION.

"Get rid of the foreign bounties." That, says Mr. Edward Kynaston, in his latest West India circular, is the gist of the 170 pages embodying the report of the West India Commissioners. The assertion made in London and elsewhere, that the growth of sugar in the West Indies was in a highly unsatisfactory condition, has, he declares, "been fully confirmed" in the report. "The whole volume rings with the same tune." Waxing warm with his subject, Mr. Kynaston, who may be said to express the opinion of Mincing-lane, goes on to say that "there can now be no excuse for allowing matters to come to such a crisis that the West India colonies will return to barbarism; and if it were possible to conceive such a course of action on the part of the Government, the fair name of England would be so stained that history could only write of this act as 'the great betrayal.'" Further, he asserts that the complications that would ensue on the sugar industry being abandoned in the West Indies are of such a nature that, sinking the shame of it, the cost to the Home Government would be on a colossal scale, such as this country would have reason to regret for many a year to come.—Grocers' Journal, London.

MISLEADING THE GROCERS.

THERE is a strong tendency observable among some of the leaders and trade organs to "jolly" the members of the grocers' associations—if the slang term is admissible. When some ineffably childish scheme is proposed for an incurable evil, these well-meaning advisers are apt to greet it with encouraging smiles and plaudits, with the results that great waste of time and energy ensue and an acuteness of disappointment that bodes ill for further usefulness of the association. It may seem to be the height of politeness and the shrewd thing to encourage one's readers or followers in some delusion which appears to be harmless, but the notion, say, that department stores and price cutting can be abolished by law is not likely to be followed by a mood that is favorable to useful work for the associations; indeed, we can think of few things so fatal to trade organizations as deep disappointment accentuated or sharpened by the belated perception that the search for a remedy must be hopeless.

Almost to a man the trade editors succumbed to the "jollying" temptation when the department store evil seemed to urgently call for a remedy, but since then, with few exceptions, they have recovered their self-respect and courage.

But the "jollying" will still go on. When one topic loses its interest, and there is no longer any necessity to remain in a deceitful attitude toward it, some other evil or subject will bob up and the process be repeated.

The true friends of the grocers will never urge them to seek remedies the use of which can do nothing but cover them with ridicule. —Merchants' Review.

THEY PREFER OLD EGGS.

In the matter of eggs it is, after all, we suppose, a question of taste whether they should be taken "new laid," "fresh country," "very fine," "specially selected," or otherwise. Now, in China they look upon eggs from a totally different point of view. Shocking as it may seem, the older the egg in China the more perfect from an epicurian standpoint does it become, for no Chinaman who has a right regard for his palate eats fresh boiled eggs. Taken fresh, eggs are sent to soak, after having been washed, in a tub of aromatic water. After a time they are removed, and the water used in mixing a paste of lime and salt, in which the eggs are packed in jars. These are hermetically sealed and set aside to stand for a month, when they are supposed to be fit for eating. Those left packed in lime and salt for twelve months or more, when opened, are found to have changed color, solidified partly, and are colorless.

Manufacturer's Agents Wanted.

In view of the constant inquiries from manufacturers and merchants for names of good representatives in leading centres in Canada we are preparing a typewritten list of all the firms open for agencies.

This will be held at our offices for use of such inquirers.

It is important that the list be as complete as possible, and we will be glad to include everyone interested.

There will of course be no charge.

The following information is necessary

Name.
Address.
List of agencies now held.
References.

Address replies to———

THE CANADIAN GROCER
Montreal or Toronto

BOOKS FOR THE RETAILER

Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.
The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

Pitfalls of the Dry Goods Trade
Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

Buying, Selling and Handling of Teas
Three valuable articles full of ideas and suggestions for grocery men.

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Necessary Books for a Retailer
By a practical accountant. This treatise deals with systems of bookkeeping and checking calculated to reduce mistakes and omissions, etc., etc., to a minimum. A most useful book for any retailer.

Any one of the above mailed for . . . 10 cents

New Customs Tariff
Alphabetically arranged and revised and corrected from the official copy as assented to by the Governor General, June, 29, 1897, including the old Tariff by way of comparison. Also comparative rates of the Dingley and Wilson (United States) Tariffs.—**15 cents.**

Credits, Collections and their Management
a most complete and comprehensive work of great importance to any business man.—**$1.50.**

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The MacLean Publishing Co. Limited
TORONTO and MONTREAL

INSURE YOUR LIFE IN THE CONFEDERATION LIFE ASSOCIATION

The right man
to fill a responsible place in business is the one who looks ahead and provides for future contingencies.

The right man
to have the responsibility for the welfare of his wife and family is he who makes provision for their comfort in case of his death. . . . . .

The right man
knows that to insure his life is the only way to make such provision, and he knows that . .

The right policy
is the UNCONDITIONAL ACCUMULATIVE Policy of the

CONFEDERATION LIFE ASSOCIATION

It contains one condition only--that is the payment of the premium. Rates and full information will be sent on application to the Head Office or to any of the Agents of the Association. . . .

HEAD OFFICE—TORONTO.

W. C. MACDONALD, Actuary.
J. K. MACDONALD, Managing Director.

THE BLUE RIBBON MILLS.

G. F. & J. GALT, of Winnipeg, have always been looked upon as among Winnipeg's most progressive merchants. A firm faith in the country and large capital at their command has enabled them to extend their business in many lines advantageous to themselves and of benefit to the community. For some years they have put up a package tea known as "Blue Ribbon" which has met with much favor from the public.

"Blue Ribbon" tea being an established success, they decided to make further use of the name and within the last month have opened a large mill to be known as the Blue Ribbon Manufacturing Co., where the "Blue Ribbon" brand of coffee, spices and baking powder will be put up.

This mill is situated on Elgin avenue near Princess street and not five minutes walk from the great warehouses of the firm It will be run as a separate department and is in charge of a man well known in the grocery, coffee and spice trade from the Atlantic to the Pacific, J. D. Roberts, or, as he was so long and so familiarly called, "Pure Gold Roberts."

Your correspondent dropped in the other morning to see how the enterprise was faring and found Mr. Roberts up to his eyes in business. The Galts, following a long-established rule, have had all the work in connection with their new enterprise done in Winnipeg. The machinery had, of course, to be imported, but the boxes, cans, cartoons, labels and the hundred and one things needed in a business of this kind have all been prepared in Winnipeg under the personal supervision of Mr. Roberts. The labels are all of very pretty design and on each and every one the blue bow is prominent with pleasing effect.

The first department visited was the baking powder room, which is kept at such a high temperature that a short stay only is possible. The powder turned out is velvety in texture and pure white in color. In reply to the jesting remark "Is there any alum in it?" Mr. Roberts said: "No; and no lime either." There is quite a controversy here just now between the Price people and some of the local manufacturers of baking powder, as to the purity of their goods, so that this is rather a burning question at the present moment. The Blue Ribbon powder will be put up in 6, 8, and 12 ounce, and 1, 3 and 5 lb. tins.

In the spice room a Burns grinder and separator combined was in operation. The spices after being sifted fall from hoppers on the second floor to the stones and as they are ground pass, by carrier shaft, to the ceiling, from which point the perfectly ground falls into one receptacle, the waste into another, and the partially ground is returned to the stones. A feature of the output of the new mill is "Blue Ribbon" pastry spice. This is a mixture of thirty-one different spices all ground together. The odor was so delightful it instinctively carried the mind forward to Christmas pudding, plum cake, mincemeat and all sorts of delectable dainties that will be in order this month.

The coffee department is the largest in the mill. Here a Burns coffee roaster, with a capacity of 2,200 pounds per day, was in full blast; the green beans fall from the upper floor through a long shaft into the revolving cylinder, below which is a slow and steady fire of coke. Round and round flies the cylinder, the beans performing a mad dance for 35 minutes or so, and the air meanwhile full of the delicate aroma. When the roasting is complete a handle is turned and down pour the beans, through a long spout into a great iron bin with a perforated bottom. Another handle is drawn forward and the large fan is set in motion, and as the beans are swiftly stirred the hot air is forced out and carried away through a flue, the idea being to cool the coffee as rapidly as possible to prevent the loss of aroma through the open pores. From this bin the coffee is shovelled into large galvanized iron tanks with close fitting covers. These tanks are on rollers and can readily be moved from one section of the building to another. In one corner of this room is the large coffee grinder. The motive power throughout the building is electricity.

In another corner is a small hand roaster and a tiny gas stove for testing coffee. Mr. Roberts offered to brew a cup for your correspondent, and as it was a snapping cold morning the offer was gladly accepted. After the beverage had been duly tasted and its fine flavor commented upon, Mr. Roberts said: "That is made from some coffee I have been trying hard to spoil. We ground it on Saturday, left it lying exposed to the air all day Sunday, and this morning I have added more water than we usually use, and still you find it a good cup of coffee. For the past two months I have been experimenting daily to get just the right coffee for the 'Blue Ribbon' brand, and, having finally succeeded in getting what we wanted, I was anxious to see what it would stand without spoiling, and after the treatment mentioned you find it still makes good coffee. Now, let me give you one made as it should be made." The first cup was good; the second was simply delicious. "We propose," continued Mr. Roberts, "to buy only the very best raw materials in all lines, and to prepare them in the latest improved scientific manner and put them on the market in perfectly sealed packages, so that it will be impossible, or next to impossible, for them to suffer deterioration. The test I have just shown you with the coffee is a severe one, but it is necessary for us to try these things, as very frequently sellers and consumers are careless in their methods of handling goods, and an article that will not stand a certain amount of of roughing without deterioration will not do for our trade. At present we are employing eight hands, four women and four men, but just as soon as all our labels, tins, boxes, etc., are ready we will run the mill to its full capacity in all departments, as orders are coming in rapidly."

It will, perhaps, be of interest to some of the readers of THE CANADIAN GROCER to know how "Blue Ribbon" coffee (and all other, for that matter) should be made. A metal pot (granite or block tin), a teaspoonful of coffee for every cup required, rapidly boiling water. Pour the water on the coffee, set the pot on the fire, let come to a boil and boil three minutes, then pour a teaspoonful of cold water down the spout of your pot, let stand a moment, and you will have a cup of coffee, clear and golden, and fit for a king, and which should not be insulted by the addition of cold milk, but hot milk, if you have no cream.

LARGE LUMBER SHIPMENTS.

A despatch to The Halifax Chronicle from Parrsboro, N.S., says: The deal shipping for the season from this port is finished, and what promised to be the largest shipment by about one-third, was considerably reduced by the heavy fall in the price of lumber in about the middle of the season, and on this account fully ten millions of deals are held over expecting a rise in the price by spring. But notwithstanding this, Parrsboro has again this year forged ahead another notch and has shipped 44,397,133 feet, against 43,315,244 feet in 1894, and in round numbers 1897 has beaten 1896 by a million feet. In carrying this there was employed 33 vessels of 40,598 tons register and comprising the following class: 10 steamers, 4 ships and 19 barques. Below is a list of the shippers, the number of vessels loaded by each, the tonnage and the cargo carried:

Shippers.	Vessels.	Ton.	Cargo.
W. McKay.....	14	19,184	22,091,171
George McKean.	18	19,767	20,846,918
A. C. & C. W. Elderkin....	1	1,647	1,459,044
	33	40,598	44,397,133

The general store of G. H. Falconer, Streetsville, was entered by thieves, who made a considerable haul, carrying off about $300 worth of goods, including dry goods, silks, velvets, boots and shoes, underwear, groceries and tobacco. The load removed was such a big one that the thieves must have had a horse and wagon to help them.

Quality First

Notwithstanding the fact that our prices have been reduced, the **superior quality** of our **Coffees** will be maintained, and customers can rely upon having the **best** the **world produces.**

Chase & Sanborn

BOSTON MONTREAL CHICAGO

TRADE CHAT.

MUNRO & CO., wholesale liquor dealers, Winnipeg, are now to be found in the Daly & Coldwell block.

The exportation of stockers from Manitoba into the corn belts of the United States still continues.

It was estimated that from September 1 and up to November 17 the amount of wheat delivered by the farmers in Manitoba was 17,000,000 bushels.

The Canada Milk Condensing Co., operating in Antigonish, have been obliged to close down for a time on account of the supply of milk failing.

St. Johns, Que., proposed to grant a bonus of $22,500 for the establishment of a vinegar and preserve factory in that town. The Messrs. Lefebvre are to conduct the factory.

Briggs—I didn't know that you were near-sighted, old man.

Griggs—Near-sighted. Why, I walked right up to one of my creditors yesterday.—Judge.

A Kingston, Ont., despatch says: "A company at Bath, engaged in evaporating business, has successfully discovered a process of evaporating potatoes and onions, and can reduce goods into one-tenth the space they originally filled. The evaporating process for onions is highly successful, and a carload will be made ready for the Yukon market."

The supply of potatoes in Nova Scotia and New Brunswick is almost exhausted, and P.E. Island stocks are in great demand. Several large shipments were made to Boston last week.

City Clerk Beasley is writing to a number of cattle dealers and shippers, as to the probable advantages to be derived from the establishment of stock yards in Hamilton, inviting an expression of opinion from them.

A buyer on P. E. Island advertises for 1,000 geese, 1,000 ducks, 500 turkeys, 1,800 chickens. 300 quarters of beef, 300 carcases of mutton, 100 tubs of butter and 3,000 bushels of oats. He intends to make a shipment to Newfoundland.

Rose & Lewis' new grocery on Front street, in the Bank of Montreal building, was opened to the public Tuesday. The firm are young men and popular, especially among the railway people, and will doubtless do a good business, their stock being complete and up-to-date.—Sarnia Post.

The grocery store of George Hunt, at the corner of Herkimer and Caroline streets, Hamilton, was broken into the other night and fifteen pounds of chewing tobacco, two boxes of cigars and a quantity of candies stolen. Entrance was effected by forcing open a door at the rear of the building.

An Eastport special to The Lewiston, Me., Journal, says that a new line of passenger and freight steamers is mentioned for next season between that place and Digby, which will connect with Halifax and the larger towns of the province by rail, and when Eastport has rail connection with the west several hours can be saved by this route.

The Government dairies in the Regina district have had a successful year, having made about 350,000 pounds of butter from ten creameries, four skimming stations, and seven cream-gathering stations, which will net the patrons in the neighborhood of sixteen cents. A large quantity of this make has been shipped to the British markets.

The late Thomas Lawry, of Hamilton, left, besides the important packing business, real estate valued at $50,000. The will, which left the deceased's interest in the business to Harry Lawry, the eldest son, was not signed, and this neglect will necessitate the appointment of an administrator and postpone the division of the property until the two youngest children become of age.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

JOHN R. McDONALD, grocer, Montreal, has assigned, and a meeting of his creditors will be held on Dec. 4.

F. V. Juneau, grocer, Quebec, has assigned.

Robert Malcolm, grocer, Annapolis, N.S., has assigned.

Anthony Gillis, general merchant, Terminal City, N.S., has assigned.

James Stanton, grocer, Port Dalhousie, Ont., has assigned to M. McGuire.

Michael McKinnon, general merchant, Little Grace Bay, N.S., has assigned.

James R. Hayes, general merchant, Sandy Point, Nfld., is offering to compromise.

Geo. S. Smith, general merchant, Griffith, Ont., has assigned to S. T. Chown.

Henry T. Payne, grocer, St. John's, Nfld., has applied for a declaration of insolvency.

Wm. Genereux, general merchant, Grand Piles, Que., has made a voluntary assignment.

R. Young & Son, general merchants, Caraquet, Ont., are endeavoring to compromise.

Spencer, Hereward & Co., tea merchants, Toronto, have assigned to George C. Biggar.

H. W. Ross, grocer, Halifax, has assigned, and his stock is advertised for sale by tender.

J. R. Jaynes & Co., general merchants, Alvinston, Ont., are offering to compromise at 60c. on the dollar.

A meeting of the creditors of Dufresne & Mongenais, wholesale and retail grocers and liquor dealers, Montreal, was held on the 2nd inst., and their assets will be sold on the 7th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Brosseau & Co., vinegar makers, Montreal, have dissolved.

G. Gagnon & Frere, tobacconists, Quebec, have registered a dissolution.

Tester & Co., confectionery manufacturers, Montreal, have renewed special partnerships.

W. T. Costigan & Co., commission merchants, Montreal, have dissolved, James T. Costigan continuing.

Moore & Co., wholesale tea merchants, Amherst, N.S. have been succeeded by McLeod, Moore & Co.

Maxime Reginere and Elzear Lavergne have registered as proprietors of the firm, Reginere & Lavergne, bakers, Shawenegan, Que.

Esdras Vincent, George Ellison and Arthur Comeau have registered as proprietors of the firm, Vincent, Ellison & Comeau, cheese merchants, St. Celestine, Que.

DO YOU WISH to serve your customers with a strictly first-class

TOMATO SOUP? 3's Handsomely labelled. Retail 25c.

If so, ask your WHOLESALE HOUSE for Clark's

GILT EDGE

PURE JAMS AND JELLIES

Put up in glass pots, 5-lb. tin pails, 7, 14 and 30-lb. pails. We have a very fine lot of Pure Plum Jam that we can sell cheap. Write us for quotations.

THOS. UPTON & CO.
HAMILTON, ONT.

MONSOON . . .

INDO-CEYLON TEA should be in every store in Canada because it shows a good profit and it gives satisfaction.

. . . TRY A CASE.

SALES MADE AND PENDING.

Vaz. Lachance, grocer, Que., has sold his stock at 40c. on the dollar.

Rose Haskins, restaurant keeper, Victoria, B.C., has sold out to H. E. Levy.

J. W. Danbrook has bought out Jane A. Johnston, general merchant, Newbridge, Ont.

The assets of Godfroi Caron, general merchant, Cap St. Ignace, Que., have been sold.

Milton Carr, general merchant, Trout Creek, Ont., has sold out to Sexsmith & McEachren.

The stock belonging to the estate of Mrs. H. Kains, general merchant, Treadwell, Ont., is advertised for sale by tender.

CHANGES.

Baird & Co. are opening out as general merchants in Pilot Mound, Man.

F. X. Dupuis has registered as proprietor of the firm Morin, Frere & Co., tanners, Quebec.

John Tracey, general merchant and liquor dealer, Hastings, Ont., has sold out to P. M. Howard, and will continue in business as baker and confectioner.

FIRES.

John Hamilton, grocer, Toronto, has suffered loss by fire.

The store of W. R. Marshall, produce dealer, Stratford, has been burned.

The stock of J. E. Nulty & Co., general merchants, St. Johns, Que., has been damaged by fire.

The stock of J A. Simard, tea and crockery dealer, St. Johns, Que., has been damaged by fire.

DEATHS.

Thomas Lawry, of T. Lawry & Son, pork packers and provision merchants, Hamilton, is dead.

A MATTER OF WINES.

Mr. Jerome K. Jerome is credited with the following story, which, no doubt, contains a certain amount of truth. He was discussing the question of wines to be served with the head waiter—a kind, fatherly old man—before the guests arrived. "Well," said the waiter, "if you take my advice, you will give them a good champagne to begin with—let's say Deutz and Gelderman (1880)—and let that go round twice. After that, sir—well, here's a very good wine that I always recommend at 5s. a bottle; and then, if I were you, sir, I would finish up with this!" And he pointed to a modest little brand at 3. 6d. "And don't you think," said Mr. Jerome, "that they will know the difference?" "Lor' bless you, no, sir," replied the old man; "we generally do it that way. I would not undertake to tell the difference myself between champagne at 16s. and champagne at 5s. after the first two glasses."

CEYLON and INDIA TEA

When Properly Infused Defies Competition.

DIRECTIONS.—Take half usual quantity. See water Boils. Pour off after Five minutes' steeping.

Something new and attractive

Rae's

Finest Sublime

Lucca Oil

The perfection of Olive Oil.

Packed in clear white bottles, Quarts, Pints and ½-Pints, also in 1 gallon Cans. . . . . .

WRITE FOR QUOTATIONS.

FRANK MAGOR & CO.

16 St. John Street

. . . **MONTREAL**

THE CHOICEST

Jams, Jellies and Marmalades

— are known as —

SOUTHWELL'S

ARE YOU SELLING THEM? IF NOT, WHY NOT?

CURRENT MARKET QUOTATIONS

Toronto, Dec. 2, 1897.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.

5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4oz. cans, 4 and 6 doz. in case	1 25
10 cent can	0 90

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10 in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 " " "	90
¼ lb. tins, 4 " " "	60

MAPLE LEAF BAKING POWDER,

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb, tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

F. G. FRENCH BLACKING. per gross

¼ No. 4	$4 00
½ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " " "	3 60
No. 3 " " " "	4 50
No. 5 " " " "	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00

	per doz
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross	$ 2 60
No. 2 Bronze Tins, per gross	$ 3 40
" 3 " " "	5 60
" " " "	10 00
" 1 Enamelled Tins "	2 50
" " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases. Per Gross

French Oil in 3-doz. cases	$ 22 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tin	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50

Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " No. 4	4 50
United Service Blacking No 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
Alpha Metal Polish No. 2	9 00

Patent Stove Polish—

Sunlight Lead Bar	4 25
Packed in ¼ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead	4 25
½ gross cases	
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	15 00
Quickshine Pipe Varnish ¼ gross cases, pressed top tins.	12 0

Stove Polish— per gross

Quickshine Polish	00
Reliable Paste	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

STOVE POLISH.

Per gross

THE F. F. DALLEY CO.

Gem Stove Polish, ¼ gross cases	$9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75

NONE BETTER.

Edwardsburg Starch

Edwardsburg Starch Co. Limited

FEW AS GOOD.

Cardinal, Ont.

Enameline.

No. 4—3 dozen in case	$4 50
No. 6—3 dozen in case	7 50

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05¾
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05¼
German X, with Cuttlefish Bone	0 04¾
German, with Cuttlefish Bone	0 04¼
London Bird Seed, bulk 25 lb. cases	0 04½
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " 5c. " 48 "	03

CORN BROOMS

CHAS. BOECKH & SONS.	per doz net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD.	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS.

	per doz.	
Apples, 3's	$0 80	$0 95
" gallons	2 00	2 25
Blackberries, 2	1 40	1 70
Blueberries, 2	0 75	0 85
Beans, 2	0 65	0 95
Corn, 2's	0 70	0 85
Cherries, red pitted, 2's	1 75	2 25
Peas, 2's	0 90	0 95
" Sifted select	0 90	1 00
" Extra sifted	1 25	1 40
Pears, Bartlett, 2's	1 65	1 75
" 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 50	2 60
Peaches, 2's	1 65	2 00
" 3's	2 25	3 00
Plums, Green Gages, 2's	1 55	1 80
" Lombard	1 40	1 70
" Damson Blue	1 10	1 40
Pumpkins, 3's	0 70	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 50	1 80
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	0 92½	0 95
Lobster, talls	2 40	2 70
" flats	2 85	3 00
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 20	1 3
" " Horseshoe	1 25	1 3
" Cohoes "	0 95	1 10
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, Sportsmen, ½'s	....	0 21
Sardines, key opener, ½'s	0 16	0 18½
" " " ¼'s	0 10½	0 11
" " " ½'s	0 18½	0 19
Sardines, other brands 9¾	11 0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36
Sardines, Amer., ¼'s "	0 04½	0 09
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10	1 15
Kippered Herring, 1-lb.	1 60	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans		$1 30	$1 35
" " " 2 "		2 35	2 50
Comp Corn Beef 4-lb. can		....	....
" " " "		7 75	8 25
" " " 14 "		15 00	16 00
Minced Callops	2 "	....	2 60
" "	2 "	2 60	2 65
Lunch Tongue	1 "	3 40	3 50
" "	2 "	....	6 00
English Brawn	2	2 75	2 80
Camb Sausage	1 "	....	2 50
"	2 "	....	4 00
Soups, assorted	1 "	....	1 50
"	2 "	....	2 25
Soups and Boull.	2 "	....	1 80
"	6	....	4 50

ARMOUR PACKING CO.—HELMET BRAND

Corn Beef 1 lb.	1 40	1 50
2 lb.	2 60	2 75
4 lb.	5 50	5 80
6 lb.	8 50	8 80
14 lb.	17 50	18 00
Roast Beef, 1 lb.	1 40	1 50
2 lb.	2 60	2 75
Luncheon Beef, 1 lb.	1 60	1 70
" 2 lb.	2 75	2 85
Brawn 1 lb.	1 30	1 40
" 2 lb.	2 35	2 50
" 6 lb.	6 60	6 80
" 14 lb.	14 50	15 00
Ox Tongue, 1½ lb.	7 00	7 20
" " 2 lb.	8 50	8 80
" " 2½ lb.	10 75	11 00
Lunch Tongue, 1 lb.	3 35	3 50
" 2 lb.	6 50	6 80
Chipped Beef, ¼ lb.	1 60	1 70
" " 1 lb.	2 65	2 80
Pigs' Feet, 1 lb.	1 65	1 75
" " 2 lb.	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb.	70	75
Potted Meats, Tongue or Ham ½ lb.	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb.	70	75
Potted Deviled Ham or Tongue, ½ lb.	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt.	3 00	3 15
" 1 pt.	2 00	2 10
Gelatine of Boar's Head, 2 lb.	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00	3 10
Plover Roast	5 00	....
liced Gold Band Bacon	3 00	...

Codfish.	per doz
Beardsley's Shredded, 2 doz. pkgs	0 90

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher)36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6
Variety Gum (with book in each box) 150 1c pieces	1
Banner Gum (English or French wrappers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE "DIAMOND"

OIL BLACKING

TRADE OIL MARK

is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and Stove Varnish. Harness Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**

COWAN'S

Hygienic and Perfection — **Cocoas** and Cocoa Essence

Queen's Dessert, Royal Navy and Perfection — **Chocolates**

Chocolate Pink, White, Lemon Color — **Icings** A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LIMITED TORONTO

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, **C. E. COLSON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba, **Buchanan & Gordon, Winnipeg.**

Butter Pots

GOOD FOR

40 YEARS

HART BROS. & LAZIER

Stoneware Manufacturers,

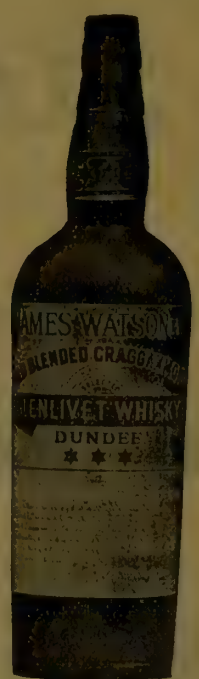
Belleville, Ont.

Mail Orders promptly filled.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & CO. HALIFAX, N.S. ESTABLISHED 1844 — IS THE BEST.

ASK FOR

MOTT'S



Always the Same. The Best on the Market.

Have you got it in stock?

Chard, Jackson & Co.

Agents for the Dominion

10 Lemoine St.

MONTREAL

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

BENSDORF'S ROYAL DUTCH COCOA.

¼ lb. tins, boxes 4 doz	2 40
½ " " " 2 "	4 50
1 " " " 1 "	8 50
	per lb.
Ralston Health Club, boxes 6 lbs.	45

CHOCOLAT MENIER.

	In 5 case lot.	Cases of 10x12 lb bxs	In 12 lb bxs
Vanilla—per lb.	$ 0 32	$ 0 34	$ 0 36
Yellow wrapper, Unsweetened—			
Blue Premium	C 35	0 37	0 39
		Per case.	Less than case
Pastilles—			
Yellow wrapper, 108 bxs. to the case		$20 00	0 20
Croquettes—			
Yellow wrapper, 9 bxs. of 12 packages		$20 00	0 20

FRY'S.

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14 lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs.	8 25
Homeopathic, ¼'s, 14 lb. boxes ½ lbs. 12 lb. boxes	....

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa in tins	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate.	0 21 0 43
Mott's Sweet Chocolate Liquors.	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

WALTER BAKER & CO.'S.

Chocolate—	
Premium No. 1 boxes 12 lbs. each	
Baker's Vanilla in boxes, 12 lbs. each.	50
Caraccas Sweet, in boxes, 6 lbs. each.	38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate	
In canisters, 1 lb., 4 lb. and 10 lb.	0
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, ½ lb., tins.	0

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ½ " " "	0 28
" ⅓ " " "	0 29
" ⅛ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macaroon, " " " "	....
Crown Desic., 12, 20 or 25 lb. "	....
Special, " " " "	....
Barrels, 2c. per lb. less.	
Terms, 3 p.c., off 30 days.	

First in the Market, First in Quality.

Extracts from letter received from Danville, Ill., U. S., Nov. 6, 1897.

"I would like to take orders for your Soda Biscuits.....There are no biscuits here nearly as good as yours....When I came here the last time I brought a tin with me from Woodstock, Ont.....My people were delighted with them....There are biscuits and crackers here but not like yours."

Our "Cream Sodas" in tin boxes are Crisp and Delicious. Ask your grocer for them.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President. **7 Front Street East, Toronto.** S. R. Parsons, Vice-President

Makers of the celebrated "CREAM SODAS" in tin boxes.

COFFEE.

Green.	per lb	
Mocha	0 27½	0 30
Old Government Java	0 30	0 33
Rio	0 09½	0 13
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 18	0 22
Maracaibo	0 16	0 20

JAMES TURNER & CO.

Mecca	....	0 34
Damascus	....	0 30
Cairo	....	0 28

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	....	0 33
Bourbon Blend	....	0 32
Our Own "	....	0 31
Jersey "	....	0 29
Laguaya "	....	0 25
Rajah Blend	....	0 22
Mocha and Java	....	0 32
Old Government Java	0 30	0 34
Arabian Mocha	0 31	0 33
Maracaibo	0 25	0 27
Santoe	0 16	0 20
Crushed East India	....	0 17

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25

Crown Brand (Robert Greig & Co.)—

1	oz. Bottle, per doz.	0 90
2	" " "	1 50
2½	" " "	2 00
4	" " "	3 00
8	" Bottle "	6 00
4	" Glass Stop'r "	3 50
8	" " "	7 00

Parisian Essence, per gross		21 00
Ketchup, Fluted Bottles	gross	12 00
Ketchup, Screw Top	"	21 00
" S. & L. "High Grade" per doz		3 50
Pepper Sauce, per gross		15 00

FRUITS.

FOREIGN.

		per lb
Currants—Provincials, bbls	....	0 05¾
" ½ bbls	....	....
" Filiatras, bbls	....	0 06
" ½ bbls	....	0 06½
" cases	....	0 06¼
" Patras, bbls	....	0 06½
" ½ bbls	....	0 06¾
" cases	....	0 06¾
" Vostizzas, cases	0 07	0 08
" Blue Pearls	0 08¼	0 08½
" cleaned, Kalamos, cases	....	0 06¾
" " Morea "	....	0 07
" " Vonitza "	....	0 07½
Dates, Hallowee boxes	0 05¼	0 05½
Figs—4-crown	0 10	0 11
" 5-crown	0 11	0 13
" 7-crown	0 13	0 14
" 9-crown	0 15	0 16
" natural, bags	0 04½	0 05
Prunes—Bosnia, cases	....	....
" Bordeaux	....	....
Raisins—Valencia off stalk	0 04¾	0 05
" Fine, off stalk	0 05½	0 06
" Selected	0 06¼	0 06¾
" Layers	0 06½	0 07
" Sultanas	0 09½	0 12½
" Cal. Loose Muscatels, 3-Crown	0 07½	0 07¾
" Ditto 4-Crown	0 08¾	0 09

Malaga	per box.	
" London Layers	1 60	1 70
" Black Baskets	2 20	2 40
" Blue Baskets	0 30	2 50
" Connoisseur Clusters	2 20	2 40
" Dessert Clusters	3 50	3 75

DOMESTIC.

Apples, dried, per lb	0 05½	0 06
" evaporated	0 10	0 10½

FOOD.

	per brl.	
Split Peas	3 25	$3 50
Pot Barley	3 25	3 50
Pearl Barley, XXX, 49-lb. pkt.	....	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50
(Sold by all wholesale grocers.)	

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz	95
1 " " Red, "	1 00

COX'S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—50 to 60 dy, $1.85 Toronto.

WIRE NAILS — $1.90, freight equalized in Montreal.

HORSE NAILS—

Canadian, dis. 50 per cent.

HORSE SHOES—

F. O. B. Montreal | .... | 3 25

SCREWS—Wood—

Flat-head bright, 87½ and 10 p. c. dis.
Round-head bright, 80 and 10 p. c. dis.
Flat-head brass, 82½ and 10 p. c. dis.
Round-head brass, 75 and 10 p.c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	0 00	1 35
ROPE—Manilla	0 07½	0 08½
Sisal	0 06¼	0 07¾

AXES—Per box | 5 25 | 9 00

SHOT—Canadian, dis, 17½ per cent.

HINGES—

Heavy T and strap, per lb.	0 03¾	0 04¾
Screw, hook and strap	2 35	3 15

WHITE LEAD—Pure Association guarantee, ground in oil. per 100 lbs.

25 lb. irons	5 50
No. 1	5 22½
No. 2	4 75
No. 3	4 37

TURPENTINE—

Selected packages, per gal. 0 48
2c, extra outside points.

LINSEED OIL—

Raw, per gal	0 43
Boiled, "	0 46

2c. extra outside points.

GLUE—Common per lb | 0 07¾ | 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.	$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	....	1 50
Clear Jelly Marmalade	....	1 80
Strawberry W. F. Jam	....	2 00
Raspberry " "	....	2 00
Apricot " "	....	1 75
Black Currant "	....	1 85
Other Jams " "	1 55	1 90
Red Currant Jelly	....	2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net | $11 00

WINES LIQUORS AND MINERAL WATERS.

HARD, JACKSON & CO., MONTREAL, AGENTS.

Watson's Scotch—		
1 Star Glenlivet, in cases	$8 50	$9 00
3 " "	9 50	10 00
Old Liqueur "	15 00	15 50
Old Glenlivet, in wood, p.gal.	4 25	6 00
Watson's Irish—		
Old Irish	7 50	8 00
Banagher	9 50	10 00
" in wood, per gal	4 25	5 25
Geo. Sayer & Co. Cognac—		
I Star, in cases	11 50	12 00
V.S.O.P "	16 50	17 00
In wood, per gal	4 50	6 50
Warter & May, Oporto—		
Porto	2 10	6 50
Wisdom & Warter—		
Sherries	2 00	6 00

J. & R. M'LEA, MONTREAL.

Cockburn very old Highland	8 75	9 25
" Special Scotch	9 50	10 00
" Special Liqueur. 14 years old	15 50	16 50
In wood—Fine old Scotch	....	4 40
Special old Scotch	....	5

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb.
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

per gross.		per gross.
Pony size	$7 50	Beer Mug 16 20
Small Med.	7 50	Tumbler 11 50
Medium	10 80	Cream Jug 21 00
Large	12 00	Sugar Bowl 22 00
Spoon	18 00	Caddy 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard, bulk, per lb	0 12
½ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	

PICKLES—STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

RICE, SAGO, TAPIOCA.

Rice—	per lb.	per lb
Rangoon, imported	0 03½	0 03⅞
Patna	0 04¼	0 05¾
Japan	....	0 05
Imperial Seeta	....	0 05¼
Extra Burmah	0 04½	0 04⅜
Java Extra	0 06¼	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

SODA.

Bi-carb, stand'rd, per 100-lb. keg	2 40	2 50
Sal soda, per bbl	0 85	0 90
Sal soda, per keg	0 95	1 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 05
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 7½

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb. boxes. 1-lb. pkgs.,	0 08
	6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08½
PURE—16-lb. boxes		0
OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	

A Popular Starch.

All laundresses agree on this one point, that in order to obtain the best results, a **high-class starch is indispensable.** Celluloid has long been recognized as the **Laundresses' reliable friend,** whose verdict in its favor has been so unanimous that it has won for itself, as a **cold-water starch,** a reputation which is world-wide.

THE BRANTFORD STARCH CO., Limited, Selling Agents, BRANTFORD, ONT.

For puddings, custards, etc.

ONTARIO STARCH } 38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS } Silver Gloss	0 07½
Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs..	0 04¼
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs....	0 05
Bbls., 175 lbs.	0 04½
Kegs, 100 lbs.	0 04½
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs....	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.	0 05
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes, 40 lbs.	0 06

SUGAR.

	per lb
Granulated	04 5-16
Paris Lump, bbls. and 100-lb. boxes	0 05⅝ 0 05½
" in 50 lb. boxes....	0 05½ 0 05⅝
Extra Ground, bbls. Icing	0 05¼
Powdered, bbls	0 05¼
Very bright refined	0 03⅞
Bright Yellow	0 03⅝
Dark Yellow	0 03⅛ 0 03⅜
Demerara	0 03⅛ 0 03¾
Austrian granulated	C4 3-16

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark.....per gallon.	0 23	0 25
Medium	0 28	0 35
Bright	0 32	0 42
Honey (com)		0 40
" 2 gal. pails		1 00
" 3 gal. pails	1 35	1 40

MOLASSES.

Barrels	0 23	0 35
Half-barrels	0 25	0 37

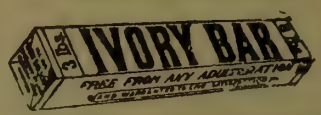
SOAP.

Babbitt's "1776" Soap Powder $3 50

1 box and less than 5	4 00
5 boxes and upward	4 00

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

RAM LAL'S (lead packages)

Cases, each 60 1-lbs.	0 35
" " 60 ½-lbs. }	0 35
" " 30 1-lbs. }	
" " 120 ½-lbs.	0 36

BLACK.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14

Young Hyson— PING SUEYS.

Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

Half Chests— JAPAN.

Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

"SALADA" CEYLON.

	Wholesale	Retail
Brown Label, 1s and ½s	0 20	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s and ½s and ¼s...	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

MONSOON INDO-CEYLON TEA.

	Wholesale	Retail
Blue Label, 1-lb.	0 19	0 25
Blue Label, ½-lb.	0 20	0 25
Black Label, ½ and 1-lb.	0 22	0 30
Green Label, ½ and 1-lb.	0 28	0 40
Brown Label, ½ and 1-lb.	0 35	0 50
Red Label, ½ and 1-lb.	0 40	0 60

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets, black or mixed.	
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c.	0 42
Gold Label, " 80c.	0 58

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retai
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 73
Ingots, rough and ready, 8's	0 71
Laurel, 3's	0 68
Brier 8's	0 63
Index, 7's	0 60
Honeysuckle, 8's	0 73
Napoleon, 8's	0 67
Victoria, 16's	0 63
Prince of Wales, caddies, 8's and 16's	0 65

WOODENWARE.

	per doz
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	8 00
" 1	6 50
" 2	5 50
" 3	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Parlor	1 30	1 40
Red Parlor	1 50	1 60
Safety, No. 1, wall box	1 40	1 50
" No. 2, slide box	2 80	2 90
" No. 3, capital	2 75	2 85
Flamers, slide boxes	2 25	2 35
" wax stems	3 20	3 30
Tiger	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross	$ 2 00
" 10 " "	1 10
" 2 Tiger,	5 00
" 4 " "	2 00

LICORICE...

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. BROOKLYN, N.Y.

For . . . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

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COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
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D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood.
BEST GOODS MADE.

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Send for Samples.

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TORONTO . . . . . MONTREAL

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MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

Established 1780.

Walter Baker & Co. LTD.

Dorchester, Mass.
The Oldest and Largest Manufacturers of

PURE, HIGH GRADE
COCOAS
AND
CHOCOLATES
on this Continent.

Trade-Mark.

No Chemicals are used in their manufactures.

Their **Breakfast Cocoa** is absolutely pure, delicious, nutritious, and costs less than one cent a cup.

Their **Premium No. 1 Chocolate**, put up in **Blue Wrappers and Yellow Labels**, is the best plain chocolate in the market for family use.

Their **German Sweet Chocolate** is good to eat and good to drink. It is palatable, nutritious, and healthful; a great favorite with children.

Buyers should ask for and be sure that they get the genuine goods. The above **trade-mark** is on every package.

Walter Baker & Co. Ltd.,
Dorchester, Mass.

N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse, Winnipeg.

FRUIT JARS

We are the Fruit Jar House of Canada and can therefore **always give you something better than the best.** Write or telegraph us for present prices.

GOWANS, KENT & CO.

TORONTO

Knox's Gelatine

ONLY MEDAL AT THE WORLD'S FAIR.

The Best

The Purest

TRADE MARK.

When a customer calls for Gelatine she expects to get KNOX's, and thinks it strange if you do not have it.

IT PAYS YOU

to push it. There is a good profit and we will give you high-grade Cameras and Delivery Wagons FREE. Your customers also can win cameras.

Write To-day for Our Plan.

C. B. KNOX, Mfr.

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Observe that the SIGNATURE

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Of every Bottle of the

ORIGINAL . . . WORCESTERSHIRE **SAUCE.**

Sold Wholesale by the Proprietors, Worcester; Crosse & Blackwell, Limited, London; and Export Oilmen generally,

RETAIL EVERYWHERE.

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THE OLD SIZE

T & B

MYRTLE NAVY 3'S

IS STILL BEING MANUFACTURED

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

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THE CANADIAN GROCER

VOL. XI TORONTO AND MONTREAL, DECEMBER 10, 1897. No. 50

COLMAN'S MUSTARD

BEST ON EARTH

WHEN THE MERCURY

drops to forty below zero most people think it's pretty cold, in fact a little too cold for shipping cheese. It's not too cold though for

MacLaren's Imperial

Frost don't hurt it the least. We have made thorough tests and **GUARANTEE** that our cheese will withstand exposure in severest weather.

Don't be afraid to order during the winter.

COOKED COMPRESSED

CORNED ..BEEF..

"The greatest seller on the market."

That is what all the retailers are calling our HELMET BRAND COOKED COMPRESSED CORNED BEEF, because that is exactly what it is. It is all ready for the table and everyone is so well satisfied with it, after once trying it, that you cannot persuade them to take any other brand. There will be a lot of it used during the coming Holidays. Order at once and don't be behind the times.

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D. C. HANNAH - - - - - - London, Ont.

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WINDSOR SALT

Is manufactured by the Vacuum Process, a process which ensures **PURITY**, and from the time the brine leaves the wells till the **PURE SALT** reaches the packages it is not handled except by machinery, which ensures **CLEANLINESS.**

Prices and Samples can be had from your Wholesale Grocer.

THE

WINDSOR SALT CO. Limited. Windsor, Ont.

When undesirable goods accumulate, the wheels of business begin to clog.

Standard goods are best to handle---they are always saleable.

Fry's Cocoa

Absolutely pure—concentrated—easily soluble. Recommended by the highest Medical Authorities in England for its general excellence. The finest flavor of the Cocoa is developed by the scientific process used in making it. Stock up with Fry's Cocoa and Chocolates for the holiday trade.

"Hand in Hand" Brand Bi-Carb. Soda

A standard seller —98 $\frac{50}{100}$ of pure Bicarbonate of Soda in it. It has the greatest strength because of its unequalled purity, and the grade runs perfectly even in every pound.

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Used to the greatest extent where the quality is best known—at home, in London. Quick, convenient, delicious little soup makers. 13 varieties. Trade winners for the store—and trade keepers, too.

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For the holiday feasting—for the economical and particular housewife—for more business, these handy, highest quality, absolutely pure flavored Tablets are unequalled. 13 varieties. Used by the best families in Great Britain and the Colonies—Quality counts!

Sold by leading wholesalers everywhere.

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To Importers of Whiskies.

Do you know that ?

The best values in SCOTCH WHISKIES

Imported into Canada are those shipped by

PATTISONS LIMITED

Ballindalloch, Leith, Edinburgh and London

who are the largest shippers of fine whiskies from Scotland.

Draught Whiskies from **2/6** to **12/6 per gall.**

Bottled Whiskies from **6/-** to **42/- per doz.**

Subject to special allowance for large orders.

Reserve brands for important buyers. Samples and specimen labels on application.

ORDERS SOLICITED FROM WHOLESALE TRADE ONLY.

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Sole Agents for the Dominion of Canada.

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MATCHES

cost less than any other kind, for:

More satisfaction is given in each match;
More matches are contained in each box;
Larger boxes are contained in each case.

The E. B. EDDY CO., Limited

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AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.

Choice Pickings

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We offer decided bargains in many lines.

RICH, CREAMY, HEAVY-BODIED LIQUORS.

. . . To Retail at

25, 35, 50, and 75c.

Their rare liquoring qualities delight the consumer and create a demand.

YOU MAKE THE PROFIT BY HANDLING THEM.

W. H. GILLARD & CO. WHOLESALERS ONLY . . . HAMILTON

JOHN MOUAT, NORTHWEST REPRESENTATIVE, WINNIPEG.

WASHBOARDS
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TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
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SCOOPS

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Sold and highly recommended by all leading grocers. . . . . .

Sovereign Matches

The H. A. NELSON & SONS CO., Limited

Sample room ...MONTREAL, QUE.

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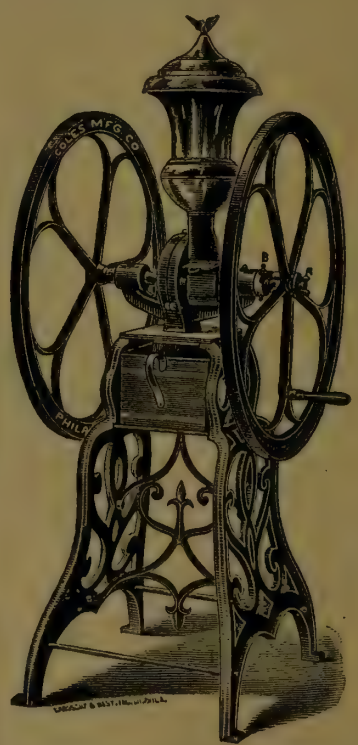

No. 18

Grocers!

Being specialists in the manufacturing of Coffee Mills, we know what is required in a mill.

Therefore: Why not blend your own coffee and grind it in a COLES MILL? You cannot fail to give the highest satisfaction.

Thousands of Grocers have added to their worldly goods by doing this; why not you?

Agents | TODHUNTER, MITCHELL & CO. Toronto
DEARBORN & CO., St. John, N. B

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

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THE CANADIAN GROCER

Vol. XI. (Published Weekly) TORONTO AND MONTREAL, DECEMBER 10, 1897 ($2.00 per Year) No. 50

TEA CONSUMPTION.

BY R. O. FIELDING, HAMILTON.

NOTWITHSTANDING the high duties which have been placed on tea in England at various times, the increase in consumption is proportionately higher there than in this country. That it is far short of its full practical development here is apparent to anyone who has observed the means taken to extend its use in England.

WHY MORE TEA IS NOT DRUNK.

Various causes may be assigned, viz., want of knowledge as to the best mode of brewing; the use of unsuitable water; the abuse or overuse of tea, by making too strong an infusion. To these, in part, may be attributed the lessened consumption. Where an actual distaste for tea exists, it has arisen chiefly from the introduction of false tea, or of a very inferior quality of genuine tea. Low grade tea has, in part, been imported as the outcome of a demand for a cheap article, so called, although the lowest cost tea must intrinsically be the dearest.

PRIDE THEMSELVES ON POOR TEA.

It seems strange that while gentlemen will not tell that their wines are cheap, but rather want them to be thought costly, the ladies pride themselves upon getting their tea at a low price. A gift tea company will, perhaps, give a gilt-edge cup and saucer with a pound of 50c. tea, and the bona fide grocer who cannot afford to give a present will sell a better tea at 50c., or one of the same quality as that sold by the gift tea company, for 40c. per pound. People note that the gift tea company and the grocer are running low prices, and forthwith get the notion that it is a mistake to pay a high price for tea.

TEA CONSUMPTION IN ENGLAND.

One reason for the difference in the progress of consumption in England, as compared with this country, is the use of better qualities of teas in England than here. As in England the duty is the same on all classes of teas it follows that the consumer of a poor tea pays a higher percentage of duty on the cost than he does on a high-priced tea. Between the two grades the latter is most in favor; the appetite grows by what it feeds on, and in time the taste for a genuine article of luxury overcomes the matter of cost and the burden imposed by the Government. In this country, on the contrary, poorer kinds of tea are introduced—poorer in quality and actually in economy—resulting in the use of the beverage being limited by the distaste created from the inferior article.

ADVANTAGE OF FINE TEAS.

When it is considered that a large part of the cost of tea is made up of the land and canal carriage in the countries of production, the cost of chests and lead to fit it for shipment to consuming countries, and which from their nature are made proportionate to bulk and weight, it will be seen that tea costing 60c. increases no more on the pound for these charges than a tea costing 30c., and that while these charges, assumed at 10c. per pound, make up one-third of the cost of the last named, they amount to but one-sixth the cost of the 60c. tea, thus leaving in genuine intrinsic value five-sixths of the cost of the latter, and showing that 30c. invested in one-half pound of the better tea would leave 25c. value in tea, while the same outlay in the lower quality would leave but 20c. value in tea. It is only necessary to extend this calculation to a family's annual supply to show how material is the pecuniary saving by the use of fine tea, which, however, is not so important as the avoidance of what may be injurious to health in the spurious or low qualities.

GROCERS BLAMED.

The grocers are also, in a measure, to blame for the small consumption of tea. They know the burden of the various losses incidental to their business on tea; they do not give sufficient time to the study of the different kinds so as to blend them in the best manner, and thus obtain a flavor which shall always be the same, but which it is impossible to obtain when teas are sold straight. Sufficient study is not given to the effects of water on tea, for a tea which is fine-flavored and full-bodied in one section would be flavorless and thin when used with water in some other section of the country.

"CASH" AS A MOTTO.

The retailer who wants to succeed should adopt as his motto "I buy and sell for cash only," remarks an exchange. If this is done you either have the goods on the shelves or the money in the bank, instead of on your books. A dealer who is known as a cash buyer and can handle reasonable quantities, can get prices that the credit buyers never hear of.

Merchants should sell popular goods; goods that their customers know all about; goods that their clerks don't have to spend precious time talking up.

THAT IS WHAT

Enameline

The Modern STOVE POLISH.

is. Hundreds of thousands of Dollars are being expended yearly to educate the public in regard to Enameline. It sells on sight. It puts dollars into the pockets of dealers who handle it.

CALIFORNIA LEMONS.

THE present season in the Mediterranean lemon trade, which opened about two weeks ago, has been a decided disappointment to local importers. The receipts of foreign lemons up to date have not been half those for the corresponding weeks of last year, while cargoes afloat at present are relatively smaller still. Nevertheless, prices are not only lower than those prevailing at this time a year ago, but ever since the opening of this season there has been a material decline; cargoes sold this week bringing from 50c. to $1 per box less than the same brands realized at the first sale.

One of the principal reasons advanced for the present condition of the market is the increasing competition of California fruit, which this year has entered markets in quantity where it was almost unknown previously. It is the opinion of some that the California fruit will eventually displace imported lemons in practically all sections of the country as it already has in the west. E. L. Turner, of Buffalo, representing the Pattee & Lett Co., of Riverside, Cal., heavy shippers of California oranges and lemons, who is at present in this city, when questioned in reference to this competition yesterday, said: "From my correspondents throughout the Missouri and Ohio Valleys, as well as other sections, it appears that during the present season, or say during the past 90 days, California lemons have almost entirely displaced the imported article, and prices up to the present have been very satisfactory. While the arrivals of Messina lemons have been only about one half those for the same period last year, on the other hand, these have been distributed along the Atlantic seaboard, and the quantity has been more than equal to the demand. Shipments in transit from the Mediterranean are fairly heavy, and it would seem that low prices, considering the high rate of duty, are bound to be the rule for some time ahead.

"Prior to this fall very few California lemons came east of the Missouri river, with the exception of Chicago, to which city a considerable number of cars were consigned, whereas, this season they have pushed their way into all markets distant more than 500 miles from the Atlantic coast and a few cars have even been shipped to New York, Boston and Philadelphia, and sold at good prices.

"It is estimated that the California lemon crop (for the crop year of 1897) was in the neighborhood of 250,000 boxes, whereas the 1896 crop was not more than 150,000 boxes. From all indications California will have fully 500,000 boxes of lemons to market in 1898."

Another prominent receiver of lemons said: "One reason for the present depression is that there were a good many lemons held over from last season which were sold recently at low prices, thus weakening the market. I also believe that the consumption of lemons is not as great as formerly. There can be no question that the California fruit is cutting much more of a figure this year than ever before."—New York Journal of Commerce.

EARNINGS IN CARIBOO.

Those who intend to pursue their visions of wealth in the Yukon will be interested in the fact that while the Cariboo district, some parts of which were equally as rich as Yukon, yielded $38,166,970 between 1858 and 1875, and the average number of miners employed yearly was 3,220, the average earnings per man per year were only $658, remarks an exchange. At Yale, the head of navigation on the Fraser river, provisions were higher than they now are at Dawson City, eggs having sold for as much as $1 each.

There are several men now living in Manitoba who joined in the rush to Cariboo. They are not among those who talk of going to Yukon.

CALIFORNIA RAISINS.

Regarding the raisin situation on the Coast, The California Fruit Grower says in its issue of Nov. 27: "There is little, if any, change in the general situation. Shipments to date are placed at about 2,000 cars. There is an ample supply on hand, including rain-damaged goods, which are being offered at all sorts of prices and are being liberally consigned to eastern points. Reports from the east indicate a slow, quiet market at steady prices. Numerous rejections are reported from nearly all points. Claims for rebates and rejections are made upon grade and quality of goods (the price having declined). The price to-day in the sweatbox is what packers choose to pay. The season has been a most unsatisfactory one from whatever standpoint one chooses to look. For strictly choice, sound, merchantable fruit, properly graded, there is an asking price, and most packers are firm in their views, but so-called 3-crown and rain-damaged goods are being offered at prices very much below what holders of choice raisins will accept. In quoting this market on raisins, condition and quality of stock must be considered."

IGNORANT SHIPPERS.

The writer was on Saturday shown a foot note to an invoice of goods shipped by a firm in Germany to a Halifax house, in which it was explained that owing to this port being closed to navigation for the season by ice the goods were being sent by the way of Portland, Me. It is quite evident that notwithstanding Halifax has the finest harbor in the world the year round there is room for an "educative campaign." Haligonians have always treated the statement that their harbor freezes as a joke, under the impression that everybody who said so and those who heard knew better, but constant repetition by jealous rivals or by ignorant people it appears travels so far that it sometimes finds credence.—Chronicle, Halifax.

THE POSITION which has been attained by us as the leading **QUICK SHIPPERS** is attributable to the personal care all orders receive, and the fact that our stock is always large enough to supply all demands. The USUAL TENDENCY is to put off buying Christmas supplies until Christmas comes. Would it not be wise to order NOW from . . . .

WE SELL
on closest possible margin and guarantee quality and prices. . . . . .

Lucas, Steele & Bristol
Hamilton

Have You Tried It?

The best medium priced coffee on the market to-day. . . . . .

ABSOLUTELY PURE.

JAMES TURNER & CO. - HAMILTON

A GOOD CUP OF COFFEE

A teaspoonful of "REINDEER" brand condensed coffee and milk, and boiling water, and you have it. . . . . .

NEW
NUTS

Get our prices.
We want your trade.

Grenoble Walnuts
Marbot "
Tarragona S. S. Almonds
Jordan S. S. "
Sicily Filberts
Palermo Oblong Filberts

Shelled Valencia Almonds
" Grenoble Walnuts
" Filberts

THE DAVIDSON & HAY, Limited Wholesale Grocers, Toronto

FUSSY AND EXPENSIVE OFFICIALS

THE following, signed by "Grocer," recently appeared in The Kingston Whig :

"The ill-directed efforts of some public servants in the employ of the Inland Revenue Department in harrying merchants with fines and penalties imposed under the Adulteration of Foods Act and tobacco excise regulations, are causing a good deal of comment just now in trade circles.

"If half the reports be at all reliable far more attention is given to seizures and fines for failure to comply with the exact manner prescribed in which a tobacco package is to be opened by retailers, than is expended in protecting the country's tobacco revenues by endeavoring to check the increase of border smuggling of Yankee makes, while in other lines officials have shown more zeal than knowledge.

"At the expense of at least thousands of dollars, a report of the duplicate analysis of 'sixty-six samples of commercial mustard,' collected from one end of the Dominion to the other, was lately paraded, showing the summer's work of several highly-salaried scientific officials, and probably scores of understrappers, wherein a great wonderment is made that no pure mustard was found to be on sale. Now, any grocer's clerk or observant housewife could have informed these sapient officials what they ought to have known themselves, that an absolutely pure ground mustard is not an article of commerce. Such a grade, from its oily and heating nature, has so great a tendency to ferment and turn rancid that the very best English makers, in their very best brands, mark every package as an admixture, as any purchaser of Keen's or Coleman's 'double superfine' grade can see by reference to the label. And as this grade is found to be too strong and pungent for many palates, milder grades are provided by adding still more corn starch, flour or other useful mixture, as in their 'superfine' and 'fine Durham' grades. An absolutely pure mustard could not be sold and would not keep without fermentation long enough to be an article of trade.

"Yet these fussy and expensive officials, in the bulletin under consideration, coolly recommend that 'prosecutions should be instituted,' and urge the Government to adopt a scientific minimum pungency for mustard for Canadian palates ranging from twenty-two per cent. of fixed oil for 'mixtures' up to thirty per cent. of fixed oil of what they prate about as 'pure mustard.'

"This mustard and tobacco racket with some variation of the farce by a hunt for oleomargarine has been going on, to the great annoyance of merchants and no known good to either the consumer or the public revenues, each summer for a dozen years or more, affording officials pleasant little outings at the public expense and all this time, day after day, train loads of impure food have been freighted down unsuspecting throats, big and little, in the shape of adulterated sugars.

"Canadian granulated sugars are, as a rule, good, honest goods, and in the better varieties each barrel contains a copy of analysis showing almost 100 per cent. purity, but, as is very well known, the brown or yellow grades contain only about 80 to 85 per cent. of sugar. What composes the 15 to 20 percentage of admitted adulteration has not, to the knowledge of the trade, ever given our will-paid laboratory officials even a passing thought. Sugars have been foisted on the public so full of acids and other impurities, the result of cheap refining processes, that their chemical nature and effect when added to a cup of tea is to immediately blacken the infusion. And this stuff is allowed to be used by children and delicate women, year in and year out, without ever exciting a word of protest from our well-paid busybodies of mustard and oleomargerine fame and sticklers for exactitude in the red tape of tobacco regulations. It may be easier to hunt the hard pushed corner grocer than to tackle such large game as sugar barons, but this is a matter of the public health, and the Minister of Inland Revenue should let no time pass without insisting on a change of tactics and let poor folks know what the residuum of 15 or 20 per cent. of their sugar food is composed of and cease to annoy well-meaning merchants, whom, instead of being subjected to fines and penalties, should be the recipients of the Department's apologies for the meddlesomeness of its ill-informed officials."

TO PHOTOGRAPH A DISPLAY.

IT is well known that one of the chief reasons why more window trimmers do not photograph more of their displays, so as to have them for future reference, is the poor results that are usually obtained, says a Chicago paper. Reflections spoil over half the pictures that are taken, and after one has made three or four unsuccessful attempts to get a good photograph of a window it is no wonder that he gives up in despair.

One who understands the many peculiarities of photography says that reflection or the spot of white that appears on the negative if an electric light is allowed to burn during the exposure, are the commonest annoyances and are much exaggerated in any attempted reproduction for purposes of publication. "One method to produce a good picture," he says, "is merely a large black screen to cut off the reflected image. A commercial photographer of wide experience and high attainment has, however, been making experiments of late in this direction, and gives as the final result of his investigation the conclusion that perfect results are almost invariably secured if a very early hour, about sunrise, be selected, and the plate given a long exposure. At such a time, when the day is fine and still, the light comes from the east, low in the horizon, and the atmosphere seems also to possess a peculiar actinism of considerable help in producing a clear, sharp negative."

Mr. Andrew Matthews, formerly of Lambeth, has opened a grocery store in Belmont.

NECESSITIES FOR THE FESTIVE SEASON

Pure Gold Prepared Icings
" " Tomato Catsup
" " Sweet Catsup
" " Spices and Powdered Herbs
" " Poultry Dressing
" " Sausage Seasoning.

Have we your Order?

PURE GOLD MFG. CO.
——Toronto

Clean and not Artificially Flavored.

Small orders will have as careful attention as large ones.

Besides that sterling virtue of absolute freedom from artificial flavoring, Tillson's Roller Process Buckwheat Flour is clean—it is perfectly cleansed. Your customers can, and WILL, depend upon its purity.

The rich, natural Buckwheat flavor runs evenly right straight through every pound in every barrel.

The Tillson Co., Limited
Tilsonburg, Ont.

Tillson's Roller Process Buckwheat Flour.

TALK ABOUT QUALITY

Here is what a prominent Cheese Manufacturing Concern says about

Rice's Pure Salt

"The 'Cheese' Salt that we received from you is the **best** salt we have **ever** used, and **every** Cheese Maker **should use it**."

The reason this Salt is so highly prized, is because of its **Purity, beautiful color**, even grain, and **ready** and **even solubility**.

Put up for all purposes, and **every** package guaranteed to give **highest** satisfaction.

SOLE MANUFACTURERS—

The North American Chemical Co., Limited - Goderich, Ont.

NOW IN STORE

NEW DRIED FRUITS

ARGUIMBAU'S RAISINS { Select Layers, Selected, Fine Off-Stalk, Off-Stalk

CURRANTS (Cleaned and Uncleaned, In Cases and Half-Cases) { Excelsior Vostizza, Patras, and Fine Filiatria

CALIFORNIA PRUNES — Size, 40-50, 50-60, 70 80, 90-100.

FIGS — Best Eleme in 10-lb. Boxes and Comadra in Taps.

CLOSE PRICES FOR ROUND LOTS

THOS. KINNEAR & CO. WHOLESALE GROCERS 49 FRONT STREET EAST **TORONTO**

PRICE CUTTING.

ONE of the most common and at the same time serious evils of the retail business of to-day is the custom of selling merchandise at so-called "cut-rate" prices, arising primarily from loss of trade incident to the recent hard times, says Trade. Beginning with the large down-town department stores who adopted the plan to attract trade, and trusted to the tempting display of other articles to lure the bargain-seeker to buy what he did not need, and thereby in a measure offset the cut-rate purchase, it has slowly but surely wormed its way into the smaller stores until to-day the entire retail business of our cities is honeycombed with it, and hardly a corner grocery or meat shop but flaunts its cut-rate announcements in the public eye. The system is certainly a pernicious one and it will require a long period of good times and a good bit of determination on the part of the retailer to overcome it unless some feasible plan of co-operation can be agreed upon. Every merchant is surely entitled to a reasonable profit on all the goods he sells, and the buying public should be perfectly willing to allow it, but an epidemic of bargain, closing out, remnant, removal, going to move, inventory, ready-cash, fire, mortgage, basement bargain, dissolution of partnership, estate closing, take off, catch on and heaven knows what other kind of sales have so educated the average buyer that bargain-hunting has become a fin de siecle mania of alarming proportions.

It is a notorious fact that many of the gigantic retail institutions in the congested districts of our cities no longer hold the regular patronage which formerly made the backbone of all commercial houses, and are now dependent entirely upon the army of bargain-hunters who scan the columns of the daily press for marked-down sales as religiously as the head of the family looks for the news of the day. The natural sequence of such a condition is that many of the most lavish advertisers have adopted a plan of deliberate misrepresentation, but a little if any short of genuine fraud, and the honest merchant who does what he advertises is thereby placed at a most unfair disadvantage in addition to the other evils incident to a "cut rate" policy.

One of the worst features of this course is the fact that it has arisen out of a real need for better values, superinduced by hard times and a consequent reduction of incomes. The practice has a tendency to unsettle trade, make the buyer dissatisfied with the price, be it ever so low, and cut away largely, if not entirely, the profits of conducting business.

Now that times are better and bid fair to remain so permanently, it would seem as though the opportunity were here for a determined attempt to correct this abuse. We believe that with a steady policy of honest goods at honest values and a gradual abandonment of the credit business, which is in itself an evil of no mean proportions, merchants will find less need for price-cutting than has existed for some time past.

The trite saying of Abraham Lincoln about fooling the people is going to find another practical demonstration in the gradual return to better and more discriminating methods on the part of the buyer, and the opportunity will present itself to enable the merchant to command at least a decent profit on his sales. Taken all in all, on the average you get what you pay for, and the old saw "good horse, good money" is beginning to reveal itself to the chronic bargain-seeker as never before. Let us hope it is the dawn of a better era for the merchant.

CALGARY AND KLONDIKE.

The number of Klondikers in Calgary, N.W.T., is said to be surprising. There are two separate parties of Englishmen of twelve each under the leadership of Capt. O'Brien and Mr. Clatworthy respectively. Still another English party, consisting of five men under Capt. Bernard. Then there is a fourth party from Illinois. These men are all taking upwards of twelve months' provisions, besides ammunition, mining tools and gold testing instruments. They will all proceed overland in a few days. They have provided themselves with an adequate supply of horses, husky dogs, sleeping bags and tents and experienced cooks, and should travel prove impossible at any stage of the route, through excessive snow or frost or accident, they can at least form a merry camping party till winter breaks. Many of the parties are already accustomed to Arctic travel.

The parties have outfitted at London, Eng., Montreal, Winnipeg and Calgary.

SHIPMENTS OF SALMON.

Concerning the salmon situation on the Coast The San Francisco Herald of Trade says in its issue of Nov. 26th: "The market is slow. It is stated that the east was flooded with large quantities from Blaine, which has operated somewhat against placing Alaska. Some Sacramento spring is still obtainable from first hands on the basis of $1 for talls. The movements at the east are slow and likely to continue so until supplies in distributers' hands are worked down. The impression grows that with mackerel and codfish strong and tending up at the east and abroad, salmon is good property at current quotations. While admitting this it is conceded also that in putting up inferior fish and also trash packers have injured the business, and any firm placing their stuff on the market for them has also done great injury to the industry. England reports a big consumption for the season, but buyers are not disposed to anticipate wants to any extent. The following vessels have cleared from British Columbia ports for Liverpool with canned salmon: Balmore, 68,171 cases; Kehreweider, 54,471; Tekoa, 111,785; Silberhorn, 84,071. Total, 318,444. The following have cleared for London: City of Benares, 70,707; Seestern, 65,414. Total, 136,121 cases. Grand total so far this season for England by sail, 454,565 cases. The Mennock sailed from Seattle for Liverpool with 20,945 cases sockeye salmon packed at Friday Harbor, Washington."

EVAPORATED APPLES...

❀ ❀

We have a few cars for sale of choice stock at reasonable prices. If you want any of these goods send in your order at once and write for prices. Don't forget that we handle a full line of Jams and Jellies, and the price is right.

R. J. Graham

BELLEVILLE, ONT.

BEHIND THE TIMES

Grocers who do not keep

J. Bruce Payne's CIGARS

in stock are not up-to-date. Secure a good class of trade by offering your customers the best article on the market.

"PHARAOH," "PEBBLE,"
"GRIT," "MAYO," etc., etc.

For sale by all jobbers from the Atlantic to the Pacific.

J. Bruce Payne, Granby, Que.

There is still time

to lay in a stock of Mince Meat for your Christmas Trade (if you have not already done so) and you know as well as your customers do, that you cannot procure a better article than **WETHEY'S CONDENSED MINCE MEAT.** It is the best, because nothing but the very purest and freshest ingredients are used. Send in your order at once.

J. H. Wethey, Mfr., St. Catharines, Ont.

BRUNNER, MOND & CO.'S

BM&Co. TRADE MARK.

WINN & HOLLAND
MONTREAL
SOLE AGENTS FOR CANADA

Bicarbonate of Soda
Soda Crystals
Concentrated Sal Soda
Caustic Soda
Bleaching Powder
Pure Alkali

BEST IN THE MARKET

PUREST THAT CAN BE MADE

TO QUICK BUYERS . . .

We have some lines of fruit which we desire to sell. They are yours at low prices if you want them.

Our first car of new dates arrived last Friday. Quality is very fine. Orders for these can be shipped promptly.

A COUPLE OF SPECIALS

100 Chests Good, Rich Liquoring Indian Tea at 11c.

A month ago we advertised 100 chests Indian Teas at this price—they were promptly sold. This is a better lot than the last, and with the Indian market advancing they are cheap.

12 cases 12 oz. Eleme Figs at 7½c. per box; case lots of 350 boxes at 7c. per box, subject to being unsold.

H. P. ECKARDT & CO., Wholesale Grocers, **Toronto**

Grand Mogul Tea

Coupons in every package entitling holder to heavy quadruple plate Silver free.

GRAND MOGUL stands head and shoulders above all other teas in flavor and strength. Test it with any other. Samples sent anywhere. ***Retail Prices, 25c., 30c., 40c., 50c., 60c. a lb.*** Black or mixed.

If you want the agency for your town, WRITE US.

Sole Agents for Canada **T. B. ESCOTT & CO.,** Wholesale Grocers, **LONDON, ONT.**

DALLEY'S ROYAL HYGIENIC SELF-RISING BUCKWHEAT FLOUR

All ready for immediate use.

No yeast, baking powder or salt required; only a little sweet milk.

A child can cook with them.

The F. F. DALLEY CO., Limited - Hamilton, Can.

THE CANADIAN GROCER

J. BAYNE MacLEAN, President. HUGH C. MacLEAN, Treasurer.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

BRITISH CREDITORS AND CANADA.

WHILE acknowledging the necessity of a Dominion insolvency law for the protection of British manufacturers and merchants doing business with Canada, yet we contend that business men in Great Britain who have lost money on account of failures in Canada have unduly magnified these losses

The losses entailed on Canadian account by British creditors have been probably less than in any other colony or foreign country, commercial importance and population considered.

One thing is certain: more has been lost by them in one year in some of the South American republics and in Australasia than in Canada all told since it became confederated thirty years ago.

Canada has never, during its existence as a Dominion, suffered a financial crisis. We have had dull times, but dull times are not crises.

No country probably ever passed through a more severe financial crisis than did the United States recently. But closely as Canada is in touch with the United States, at no time was there anything approaching a financial crisis.

Our banks, like a rock, stood unshaken in the storm, to the satisfaction of ourselves and to the admiration of financial men in the United States who have ever since been agitating to a more or less extent for the remodelling of their banking system on the lines of the Canadian.

Some British houses have unfortunately lost rather heavy sums in Canada; but while Canadians have been somewhat to blame for not having a Dominion insolvency law, yet the skirts of the British creditors who have lost money are by no means altogether clear.

Canadians in touch with commercial matters have often been astonished at the indiscreet manner in which credit was accorded in this country to those who were known to be altogether unworthy of it. Only a short time ago we had two failures in Canada which were striking examples of this.

Business common sense demands that the Canadian Parliament pass a Dominion insolvency law. It also demands that British manufacturers and merchants in Great Britain who are not now doing so shall exercise greater discrimination, and not sell goods to every Tom, Dick and Harry who is willing to place orders with them.

It is a good thing for a merchant to once and a while cast an eye upon his competitor, but it is dangerous to keep it there all the time. He may run amuck.

WATER-FED EVAPORATED FRUIT.

A few weeks ago THE CANADIAN GROCER had occasion to refer to the water-fed California evaporated fruits which were being offered on the Canadian market. Judging from the quantity of this inferior fruit which is still in evidence, a further reference to the matter will not be untimely.

The modus operandi of the shippers of this kind of fruit is to dip apricots and other evaporated goods into hot water just before packing them in boxes. The object, of course, is to increase the weight of the fruit at the expense of the consumer.

No reliable packer would be guilty of such a practice, and dealers throughout the country should be careful whose brand they are purchasing when supplementing their stocks.

As the water-fed fruit turns sour if kept any length of time, it is obvious the merchant has his own interests to guard as well as those of his customers.

KEEP COURTING BRITISH TRADE.

A JUST and equable treaty of reciprocity with the United States would undoubtedly be acceptable. Anything which tends to the reciprocal removal of barriers to trade would naturally be acceptable to people possessed of business common sense.

For coal, lumber, fish, eggs and barley the United States is our most important market, and to have freer access to this market for these particular products is something not to be accounted unworthy of being attained.

But it is better that our relations with the United States should remain ever as they are than that in the obtaining of reciprocity Canadians should be induced to lessen one jot or tittle their solicitude for British trade.

The British market is undoubtedly the market upon which Canadians should concentrate their efforts to possess. We should do this on the ground of business common sense, leaving the matter of sentiment out of the question altogether.

The best market for Canadian products is undoubtedly Great Britain, and it has been consistently so since 1890. This table, giving our exports to Great Britain and the United States respectively, proves it:

	To Great Britain.	To United States.
1889	$38,105,126	$43,522,404
1890	48,353,694	40,522,810
1891	49,280,858	41,138,695
1892	64,906,549	38,988,027
1893	64,080,493	43,923,010
1894	68,538,856	35,809,940
1895	61,856,990	41,297,676
1896	66,690,288	44,448,410
	$461,812,854	$329,650,972

It will be observed from this table that from 1889 to 1896 there was an increase of over 74 per cent. in the exports of Canadian produce to Great Britain, and an increase of only 2.35 per cent. in the exports to the United States, while the aggregate trade for the eight years was $132,161,882 (or 40 per cent.) larger with the Mother Country than with our neighbors to the south.

Canada's chief industry is easily agricultural. Consequently it is the exports in this particular which we are most concerned about. We find that in 1896 of animals and their products we sent $40,694,222 worth to Great Britain and $6,173,875 worth to the United States, and in purely agricultural pro-

ducts we exported $9,551,316 worth to Great Britain and $3,232,793 worth to the United States. These figures require no comment. They speak for themselves.

The figures quoted above show how unwise it would be for Canada to allow anything to diminish her efforts to build up her export trade with Great Britain. But there are other reasons why she should not rely less upon the British market and more upon the United States market. And chief of these is the uncertainty of the market to the south of us. Not only do we know from experience that the United States Congress is controlled only too often by demagogues who are no respecters of treaties, but we also know that with the advent of one political party is very likely to depart the policy of its predecessor.

In Great Britain, on the other hand, we know the country is ruled by statesmen, and that the trade policy is about as permanent as most things material are.

By all means, let us have a fair and just reciprocity treaty with the United States if we can get it. But whether we get it or not let us as persistently as ever court British trade.

What we have we should hold, and as much more as we can grasp we should get.

THE FOOD SHOW A FAILURE.

TORONTO has had its first food show, and the results have been such that they do not augur well for any similar scheme that may be floated there.

It is the general opinion that the building in which the show was held was unsuitable, not being on a street car line. At any rate, the attendance was poor, in spite of the fact that in addition to the exhibits there was a school of cookery and a programme of vocal and instrumental music to attract the people. Even the grocers did not patronize the show as well as expected.

Then, all the space allotted to exhibits was not taken up, while two spaces were occupied by soap, one with varnish, another as a news stand, another with brushes, and still another with the new game of blowball.

As far as the exhibitors are concerned, they did their part well. Not one of the booths could be considered common-place, while some of them were decidedly handsome and costly.

From conversation with several exhibitors there appears to have been a great deal of dissatisfaction on their part. Their chief dissatisfaction was with the smallness of the attendance. Then the lectures on cooking, the brass and string band, the concerts and the blowball games were greater cynosures to the people than were the exhibits. They all realized that the articles of food occupied a secondary place in the eyes and minds of the people who visited the show, and the class of people who visited the show are declared to have been of the better class as a rule.

The show lasted two weeks, and as some of the exhibitors were put to a great deal of expense they naturally feel dissatisfied. Some of the exhibitors paid as high as one hundred dollars per week for electric lights alone, to say nothing of the cost of space, wages, samples of goods distributed, advertising matter, etc.

From what THE CANADIAN GROCER can gather, the feeling obtains in the trade that in order to the success of a pure food show it must be promoted by and conducted by grocers for grocers.

We must, however, confess that our faith in food shows was always weak, and that to-day it is weaker than it ever was before.

MUST PAY THEIR DEBTS.

Mr. Gage, Secretary of the Treasury in President McKinley's Cabinet, has instructed the clerks in his department that they must either pay their debts or lose their situations.

To issue such instructions is one thing and to carry them out is another. Most civil servants have friends in court and out of court who can often make it unpleasant for heads of departments who assay to dismiss subordinates, whether justly or not.

Under party government as it is to-day heads of departments have to spend almost as much time steering a course which will keep them in office as they do in transacting the legitimate business devolving upon them.

If Mr. Gage is taking a new departure he will receive the smiles of the business men in Canada as well as those in his own country, for it will establish a precedent with which they can importune the Dominion and Provincial Governments in Canada to go and do likewise.

A LOT OF TEA DETAINED.

THERE is to be a more rigid inspection of low-grade teas of all sorts entering Canada for consumption, if recent action by the Customs Department is any criterion.

It has been notorious for years back that the system of inspection in Canada permitted the sale of tea that would come anywhere near passing the test to which teas are subjected for entry into the United States. Recently, however, several lots of tea were condemned at New York, and representation was made to the Comtroller of Customs that these rejected teas would very likely be offered for sale in Canada. It was pointed out to the Department that a law already existed on the Canadian Statutes which prohibited the sale of inferior tea. This law was passed in 1894, being an Act to prevent the adulteration of food.

The clause in this Act relating to tea was embodied in the Customs Act as follows :

Schedule C, Clause 640. — Tea adulterated with spurious leaf or with exhausted leaves, or containing so great an admixture of chemical or other deleterious substances as to make it unfit for use.

This being the case, all that was necessary was to instruct collectors to see that the Act was enforced. This has been done, and the first result was the detention last week at Smith's Falls, Ont., of 200 packages, valued at $2,000, of black tea, part of a direct consignment of 1,300 packages to a Montreal dealer, while since then another lot, consisting of dust, has likewise been detained. The rest of the shipment was declared to be all right, but the 200 packages in question were held, in the opinion of the Government experts, to be composed of a mixture of exhausted leaf, and therefore contrary to the Act.

The importers in Montreal deny that this is so, and are having an analysis made, and will lay the matter before the Department at Ottawa.

THE CANADIAN GROCER has nothing to say regarding the merits of this particular case, but it is certainly gratified to learn that a reform which it has urged time and again is about to be inaugurated.

The owners of the tea under consideration claim that it is within one-fifth of the degree announced by the Government and that this difference is more than offset by the pure ash contained in the lot.

PATRONIZE CANADIAN PORTS.

WHEN Mr. W. S. Fisher, president of the St. John, N.B., Board of Trade, was making his tour through western Ontario there was one thing he endeavored to impress upon importers, and that was that they should instruct people from whom they were purchasing goods abroad to ship goods by all Canadian route when rates were as low, or lower, than by any other route.

There is nothing unreasonable in this request. No appeal is made to patriotism. The request is simply based on business. Importers are only asked to have their goods shipped by an all Canadian route when the freight rates are equal to those of any other route.

Business is business. And in these days, when patriotism has often to give way to business, little fruit would be expected from an appeal like this based purely on national sentiment. We by no means claim this is right. We are speaking of things as they are, not what they should be. But Mr. Fisher's request does not conflict with the business sentiment, and there should therefore be enough of patriotism in the business men of this country to comply with his request when the conditions which he sets forth obtain.

THE CANADIAN GROCER is pleased to know that some firms are already complying. One firm, James Turner & Co., of Hamilton, have had slips printed to be pasted on the bottom of their orders, instructing their shippers along the lines suggested by Mr. Fisher. The following is a copy of the slip :

PLEASE SHIP ALL GOODS FOR US BY THE *All Canadian Route* IF RATES AND DESPATCH EQUAL.

JAMES TURNER & CO.

James Turner & Co. are to be commended for their promptness, and it is to be hoped the example they have set will be followed by others.

WANT A PORK-PACKING FACTORY

An effort is being made to have a pork-packing establishment built in St. John, N.B. One well-known Toronto pork-packing firm has been prospecting in the field, but as yet has not come to a decision. At present many farmers in the Maritime Provinces ship their pork to Montreal, where it is cured and shipped back as hams, shoulders, etc., and naturally they want a market for their goods closer than Montreal.

The St. John Board of Trade is communicating with the farmers as to the number of hogs that could be supplied annually to such a factory.

The successful merchant is the up-to-date merchant.

A BOARD OF TRADE GONE WRONG.

THE internal troubles which are now convulsing the Toronto Board of Trade are due to the fact that the board essayed to undertake that which was beyond its province.

The Toronto Board of Trade was designed to be what its name implies, namely, an institution for the promotion of the business interests (1) of the city in which it is located, and (2) of the country of which that city forms a part.

Life insurance it had no business to meddle with, and because it did meddle with it the board not only finds itself in dangerous waters, but it is compelled to devote its best energies trying to pilot itself out of these dangerous waters when it should be employed in promoting insolvency legislation and other matters appertaining to the commercial welfare of the country.

For some reason or other the Toronto Board of Trade has been gradually deteriorating, until at present it is little better than a sinecure as far as its work and influence in trade matters are concerned.

Montreal has a board of trade which is doing something both for its own city and for the country, while the work which the St. John, N.B., Board of Trade has accomplished in the way of providing steamship accommodation in order to equip its harbor as a winter port should make all the boards of trade of the country blush.

Unless the Toronto Board of Trade throws aside the weight which is now proving so besetting, it will be flagged in the race.

A contemporary dilates on the question, "How to live a century." What troubles most people is how they are going to live the allotted three-score and ten years.

SUGAR DEARER.

ALL grades of refined sugars were advanced 1-16c. per lb. by the Canadian refineries on Wednesday. This was somewhat of a surprise, for, while the outside markets have taken a firmer turn, the demand in Canada is dull, besides which foreign granulated is coming into competition with the domestic article.

Beet sugar advanced ¾ to 1½d. in London on Tuesday, but New York is the strong feature in the situation. About a week ago the Canadian refiners were buyers of raws there, and this put prices up 1-16c., but now the refiners in the United States who are independent of the trust have purchased ten thousand tons of Java sugar for January-March delivery at ⅛c. per pound above the figures which were established as a result of the advent of the Canadian refiners upon the market.

The action of the independent refiners has strengthened materially the confidence in the future of the market.

The young man who zealously guards the moments shall in his latter days have affluence and hours of ease.

TARRAGONA ALMONDS ADVANCE.

Private cable received in Toronto on Wednesday morning last brought the intelligence that the price of Tarragona almonds in the primary market had advanced and was now ¾c. per pound above the lowest point of this season.

The market is strong at the advance, and, as stocks in Canada are thought to be only moderate, the advance in the primary market has naturally created a great deal of interest.

ADVANCE IN CHOCOLATE AND COCOA.

As will be noticed in our Prices Current, quotations on some lines of chocolate have been advanced from 1 to 2½c. per pound, while bulk cocoas are about 5 per cent. dearer.

The cause of the advance is the appreciation in the price of raw materials.

He is an unwise man who allows trade to slip from him, for when trade slips away it is a proof that the merchant is not on the watch tower.

A BIG RUSH..

We have had a busy season. Never had so many orders before, and never before shipped such quantities of fine goods.

We believe in our maxim: "QUALITY COUNTS." Our friends, too, know that our Goods can always be depended upon. Hence the demand. It is not yet too late to sort up your stock for Christmas. Here are a few lines to choose from:—

GREIG'S CROWN EXTRACTS.

The perfection of flavors. The Christmas dishes will taste better if flavored with Greig's essences.

BUCHANAN'S CANDIED PEELS. Lemon, orange, citron. In 7-lb. wood boxes. 16 boxes to a case.

CARR'S ENGLISH BISCUITS. A large assortment to choose from. Special bargains to prompt buyers.

ROWNTREE'S CHOCOLATE, CREAMS, Etc. In ¼-lb., ½-lb., 1-lb., 4-lb. boxes.

CRAVEN'S DROPS AND CANDIES. All flavors. In 5-lb. glass jars.

MACKAY'S KOLA-CAFE. Combining all that is good in coffee with the extract of the famous African Kola Nut. A delicious beverage.

French Preserved Goods
Vegetables
Sardines
Fruits in Syrup
Crystallized Fruits
Shelled Nuts
Almonds
Walnuts

Robert Greig & Co., - Montreal

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Dec. 9, 1897.

GROCERIES.

TRADE appears to be recovering from last week's lull, all the houses being fairly well employed. Foreign dried fruits are still going out in large quantities and at firm prices. Currants of the higher grades are getting into small compass, and the supply of Malaga raisins is somewhat limited. The new season's dates, the arrival of which was noted in last week's issue, are going out rapidly. A little more interest appears to be taken in canned vegetables, but very little business is being transacted. Prices, however, remain firm. The sugar market continues to rule quiet and steady. On account of higher prices ruling on their raw material, the manufacturers of chocolates and cocoa are advancing their figures. Chocolate is from 1 to 2½c. per lb. dearer. Nuts are going out briskly and Tarragona almonds are cabled dearer. Syrups and molasses continue quiet. Payments are fair.

CANNED GOODS.

Tomatoes are a little more the subject of conversation on the street than they have been for a couple of weeks. There does not, however, appear to be any more business doing. A canner who was on the street this week claimed to have sold a carload of canned tomatoes at $1 per dozen for shipment to the Klondike. The ruling price with wholesalers for tomatoes is 90c., but it is charged that some sales have been made within the last few days as low as 85c. We have been unable to confirm this, and cannot, therefore, say whether it is true or not. Some people appear afraid to buy at present prices, but, generally speaking, the feeling appears to be in favor of higher rather than lower values. We quote as follows: Tomatoes, 90 to 95c.; corn, 70 to 85c.; peas, 90 to 95c. for ordinary; sifted select, 90c. to $1; extra sifted, $1.25 to $1.40; beans, 70 to 95c.; peaches, $2 to $2.60 for 3's, $1.40 to $1.75 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.40 to $1 70, according to brand and quality; blackberries, $1.40 to $1.70; cherries, $1.75 to $2.25; apples, 3's, 80 to 95c.; gallons, $2.25 to $2.40; salmon, "Horseshoe," $1 25 in 5-case lots and $1.30 in less quantities; other red salmon, $1.20 upwards, according to quality and brand; cohoes, 95c. to $1; canned mackerel, $1.20 to $1.30; lobsters, $2.40 to $2 70 for tall tins; ½-lb. flats, $1.65 to $1.70; Canadian canned beef, 1's, $1.35 to $1.40; 2's, $2.35 to $2.50; 6's, $7.75 to $8.25; 14's, $15 to $16; Canadian kippered herrings, $4.50 per case.

COFFEE.

Brazil grades of coffee on Tuesday closed 5 to 10 points higher, and the feeling in general in regard to the market is firmer. The fact that the estimates of the Brazilian crop have been reduced has helped to strengthen the position. The crop is now estimated at 2,500,000 to 2,750,000 bags. Locally, there is a fair demand for green coffees, and the mills report a good business in ground coffee. Jobbers quote green in bags: Rio, 8 to 12½c., according to grade; East Indian, 27 to 30c.; Santos, 12 to 18c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 13 to 17c.; Jamaica, 16 to 22c.

SYRUPS.

Trade is still only moderate. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

Very little doing. We quote as follows: New Orleans, bbls., 23 to 35c.; ditto. half-bbls., 25 to 37c.; ditto, fancy, 50 to 55c. in bbls. and half-bbls.; Barbadoes, 31 to 35c.; half-bbls., 33 to 35c.

SUGAR.

All sugars were advanced 1-16c. per lb. on Wednesday. This was in sympathy with the outside markets. In New York the Trust has been buying sugar, after having been out of the market for several months, and on Thursday and Friday last is reported to have bought between 15,000 and 16,000 tons of centrifugals. Full prices were paid for centrifugals, and early this week an advance of 1-16c. per lb. was paid for muscavedos and molasses sugars. The London market has been a little irregular, but the cable on Tuesday announced an ad-

THOROUGH CLEAN FAST

Positively removes every seed.
We have them. You ought to have them.

WALTER WOODS & CO. - Hamilton

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES

But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier

The world-renowned French Vanilla Chocolate.

The Battle of Business

nowadays means simply this: that it results in . . .

"The Survival of the Fittest."

This is exemplified in the enormous success attending the sale of . . . .

"SALADA"

CEYLON TEA

WHOLESALE AGENCIES . . .

25 Front Street East - - TORONTO
318 St. Paul Street - - MONTREAL
219 Cambie Street - - - VANCOUVER, B.C.
15 Niagara Street - - - BUFFALO, N.Y.
206 State Street - - - BOSTON, Mass.
347-349 Fifth Avenue - - PITTSBURG, PA.
59-61-63 Jefferson Ave. - DETROIT
15 Exchange Street - - ROCHESTER, N.Y.

vance of ¾ to 1½d. on beet sugar. Dark sugars are scarce in Canada, and most of the houses on the street are completely sold out. Wholesalers report the demand a little better than it was a week ago, although business with them is still on the quiet side. The wholesalers are buying little or no sugar at present. We quote, subject to a discount of 1 per cent., 10 days: Extra granulated, 4 7-16c. for less than carload lots, and 4⅜c. for carload lots; yellows, 3 11-16 to 3 13-16c. per lb.; Canadian German granulated, 4 1-16c. per lb.; Austrian granulated, 4 1-16c. in bags for less than carload lots.

NUTS.

The demand for nuts is brisk, retailers buying better than is even usual at this time of the year. A cable received in Toronto on Wednesday morning stated that Tarragona almonds had advanced ¾c. per lb. from the lowest point. We quote: Brazil nuts, 12½ to 14c.; Valencia shelled almonds, 23 to 25c.; Tarragona almonds, 9 to 11c.; peanuts, 10 to 12c. for roasted and 8 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 11½ to 12c.; Marbot walnuts, 9½ to 11c.; Bordeaux walnuts, 8 to 9c.; Sicily filberts, 9½c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, ETC.

There is a fair demand for rice, etc. We quote: Standard "B," broken lots, 3⅞c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5c.; Patna, 4¾ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½ to 4½c.

SPICES.

The conditions are much the same as a week ago, business being quiet. Business in spices has eased off. We quote as follows: Pure Singapore black pepper, ground, 14c in kegs, pails and boxes, and 15c. in 5-lb. cans; ditto, whole, 12c. per lb.; pure white pepper, ground, 24 to 26c. in kegs, pails and boxes, and 20 to 22c. in 5-lb. cans; ditto, whole, 20 to 22c., according to quality; pure Jamaica ginger, 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25c.; ditto, best, 28 to 30c. per lb.; allspice, 16c.; cassia, 25c. per lb. for ground and 40c. for Saigon.

TEA.

The little that is being done from first hands is still nearly altogether in Ceylon teas on spot, London teas receiving but comparatively little attention. The spot teas are showing much better value, and, in competition, have, of course, the advantage. An invoice of Indian Pekoe Souchong received here shows an appreciation of 1 to 1½c. per lb., compared with the same teas a year ago, although the purchase was made a couple of months ago. All descriptions of tea are firmly held. In fact, in some instances higher prices are being asked than was quoted a week or so ago. Wholesalers report a fair movement, but the tea business appears to be more and more centreing on the package goods. Ruling prices on the Toronto market to retailers are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indias and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

CURRANTS—The demand is good and stocks in Canada are likely to fall short of the requirements. This is particularly true of the high-grade goods. We quote: Provincials, 5½ to 5¾c.; Filiatras, 6c. in bbls; 6⅛c. in half-bbls and 6¼c. in cases. Patras, 6¼c. in bbls.; 6¾c. in half-bbls. and 6¾ to 7c. in cases. Vostizzas, 7 to 8c. in cases.

VALENCIA RAISINS — The demand is good. We quote: New goods—Off-stalk, 4½ to 4¾c.; fine off-stalk, 5 to 5½c.; selected, 6 to 6½c.; layers, 6½ to 7c.

POULTRY
BUTTER
EGGS
HONEY

J. A. McLEAN,
77 Golborne St.
TORONTO.
Commission Merchant.

CANADA'S CANNED FISH

SARDINES, Oils, Mustard, Tomato, Spiced
CLAMS
CLAM CHOWDER
SCALLOPS
FINNAN HADDIES
SEA CHICKENS

Sales have doubled this season. They will keep for years. Every can guaranteed.

JOHN SEALY
SAINT JOHN, N. B.

The Following Brands Manufactured by
The American Tobacco Co.
OF CANADA, Limited.
Are sold by all the Leading Wholesale Houses.
CUT TOBACCOS . . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.
CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY

E. NICHOLSON
Successor to W. F. Henderson & Co.
Wholesale Commission Merchants and Brokers
Teas, Canned Goods, Molasses, Coffees Dried Fruits, Syrups, Spices, Starches, Condensed Milk, Salmon, Bags, Beans, Canned Meats, Smoked Meats. Lard, Oatmeal, Rice, Tapioca, Sago, etc., etc.
Representing some of the leading houses in the world. Advances made against consignments. Storage—in Bond or Free. Wholesale Trade and Millers only supplied.
174 Princess Street, Winnipeg, Man.
Correspondence Invited.

WE CAN PLEASE YOU
Send us your Christmas Order....
FULL LINES BEST GOODS
Malaga Grapes
Cranberries
Lemons
Oranges
Nuts—"all kinds"
Dates—new
CLEMES BROS., Toronto

MALAGA RAISINS—Stocks are small, while the demand is fair. We quote: London layers, $1.50 to $1.70; black baskets, $2 to $2.20; blue baskets, $2.30 to $2.50; Connoisseur clusters, $2.20 to $2.40; dessert clusters, $3.50 to $3.75.

CALIFORNIA RAISINS—There is a good demand for 3 and 4-crown raisins, but 2-crown are not wanted. We quote: 3-crown, 7¼ to 7½c. per lb.; 4-crown, 8¼ to 8½c. per lb.; 1-lb. cartoons, 20c.; 2¼-lb. cartoons, 35c.

DATES—The new season's fruit, the arrival of which was noted last week, is going out briskly. We quote Hallowee at 6¼ to 6½c. per lb. and Sairs at 5½c. per lb.

FIGS—There is a good demand for mat figs and for naturals in bags and boxes. Eleme figs in 5 and 10-lb. boxes are selling well. We quote as follows: 4-crown, 10 to 11c.; 5-crown, 11 to 13c.; 7-crown, 13 to 14c.; 9-crown, 15 to 16c.; natural figs, in bags, 4½ to 5c.; mats, 3½ to 4c. per lb.

PRUNES—The demand continues active for California prunes. Other kinds are receiving no attention. The first steamer with Turkish prunes is due in New York about the 15th inst. We quote as follows: 40 to 50's, 10 to 10½c.; 50 to 60's, 8 to 8½c.; 60 to 70's, 7½ to 8c.; 70 to 80's, 7 to 7½c.; 80 to 90's, 6½ to 7c.; 90 to 100's, 6 to 6½c. Silver prunes (fancy), 13½c.; egg plums, 9½c.; golden plums, 10½c.

CALIFORNIA EVAPORATED FRUITS.—Business in apricots continues active. We quote: Apricots, 9 to 9½c. per lb. in 50-lb. boxes, 9½ to 16c. in 25-lb. boxes, and 13 to 14c. in 1-lb. cartoon boxes; Peaches, 9½ to 12½c. in 25-lb. boxes, and 13c. per lb. in 1-lb. cartoons.

GREEN FRUITS.

Business is good. So far as can yet be seen, the indications point toward a good Christmas trade. Oranges and lemons are in brisk demand. The light stocks of cranberries still keep the demand good. Spanish onions, grapes, chestnuts and sweet potatoes are practically off the market. Cocoanuts are moving well. There are sufficient winter pears on the market to supply the demand. Canadian onions are moving fairly. We quote: Almeria grapes, $5 to $8 per keg; lemons, Messina, $3.25 to $4 a box; cocoanuts, $4.50 a sack and 60c. per doz.; oranges, Valencia, $5 to $6.25 per case; California navels, $4 to $4.50 per crate; Jamaica oranges, $7.50 per bbl., and $4 per box; Mexican oranges, $3.50 to $4 a box; bananas, $1.50 to $1.75;

POULTRY
BUTTER
HONEY
EGGS
Are in good demand.
Chas. J. Graham
88 Front Street East . . . . Toronto

The QUEEN CITY OIL CO., Ltd.
SAMUEL ROGERS, President. TORONTO, ONT.
Importers of the very finest PRATT'S ASTRAL and
WATER WHITE AMERICAN OIL
CAR LOADS OR LESS. — WRITE FOR PRICES
Best Canadian Lamp Oil Made in Canada.

THE TRADE BUILDERS OF B.C.
ARE
OKELL & MORRIS' GOLD MEDAL BRANDS
OF PURE Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels.
We guarantee the purity of our manufactures.
Works: VICTORIA, B.C.

POTATOES AND APPLES
Wm. Hannah & Co.
TORONTO——and——MONTREAL
Board Trade Building. 177 McGill St.
We are always open to buy or sell car lots.
Write or Wire us for Prices.

W. H. SEYLER & CO.
Brokers and Commission Merchants
Room 100, Board of Trade, TORONTO
Manufacturers and Importers wishing to have their products introduced to the jobbing trade are respectfully requested to communicate with us.
English, German and French Goods a specialty.
Representing
J. Lewenz & Hauser Bros., London, Eng.—Teas.
Tellier, Rothwell & Co., Montreal—"Royal" Black Lead and Blues.
Hecker-Jones-Jewell Milling Co., New York.
German Gelatine Works, Hoechst am Main, Germany.
Wholesale agent for Grape Wine Vinegar Co., Toronto.

EGGS
Demand fair, receipts lighter, selling in a limited way at 15 to 16 cents.
BUTTER
Large roll, tubs and pails are in good demand at from 15 to 16 cents. Ship forward while fresh.
RUTHERFORD, MARSHALL & CO.
62 Front St. East, TORONTO

G. F. & J. GALT
42 SCOTT ST. TORONTO
PACKERS OF THE CELEBRATED
BLUE RIBBON TEAS

Cape Cod cranberries, $8 to $8.50 per bbl., and $2.75 to $3 per box; Canadian cranberries, $6.75 to $7.50 per bbl., and $2.50 per box; Nova Scotia cranberries, $8 to $8.50 per bbl.; quinces, 20 to 30c.; Canadian apples, $2 to $3.50 per barrel and 40 to 50c. per basket; Canadian onions, red or yellow, in 80-lb. bags, 70 to 80c.; pickling onions, 75c. per basket; celery, 25 to 50c. a dozen; sweet potatoes, $3.50; winter pears, $3.50 to $4 per bbl. and 30 to 50c. per basket.

COUNTRY PRODUCE.

EGGS — The supply is good, and a good demand is keeping market firm. We quote: Fresh laid, 16 to 17c.; held, 12 to 13c.; pickled, 13 to 13½c.

POTATOES—Business is fair. We quote carload lots at 60c. and small lots on the market at 70c.

DRIED APPLES—Little or nothing doing, and the feeling, if anything, is a little easier. Holders are asking 4 to 4½c. at outside points, and jobbers quote from 5 to 6c. for choice stock.

EVAPORATED APPLES — The market is lifeless. Jobbers quote 9 to 10c. per lb., and 8 to 9½c. is asked by holders outside.

BEANS—We hear of a little business in 10 and 50-bag lots at 82½c. for prime.

POULTRY — The market is well supplied with all lines of poultry, a good supply coming forward and the demand remaining poor owing to the open weather. We quote: Geese, 5 to 5½c. per lb.; chickens, dressed, 25 to 40c.; ducks, 40 to 65c.; wild ducks, widgeons, 20 to 25c.; bluebills, 30 to 35c.; mallard and black, 50c.; turkeys, 7 to 8c. per lb.

PROVISIONS.

The market generally is good this week. Smoked meats are in brisk demand. Salted meats are moving well. There is a good supply of dressed hogs coming forward.

DRY SALTED MEATS—Long clear bacon, 7½c. for carload lots, and 8c. per lb. for ton lots and cases.

SMOKED MEATS—Breakfast bacon, 11 to 11½c.; rolls, 9c.; hams, large, 9½c.; medium, 10c.; small, 10½c.; shoulder hams, 8½ to 9c.; backs, 10 to 11c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 6½c.; tubs, 6¾c.; pails, 7c.

Balfour & Co.

Wholesale Grocers
Importers of Teas

HAMILTON, ONT.

We are open to buy Dried Apples of good quality. Write us.

To Hand

NEW SEASON'S TEAS

Extra Values. **Young Hysons, Japans, Ceylons, Assams and Congous. . .**

XMAS FRUITS . .

All kinds; best quality; including **BLACK PEARL CURRANTS,** the finest produced.

LAKE HERRINGS and TROUT.

No. 1 FALL-CAUGHT PICKLED HERRINGS, in kegs, heads off.
No. 1 FALL-CAUGHT PICKLED HERRINGS, in kegs, heads on.
No. 1 LATE FALL-CAUGHT TROUT, in kegs.

Send your orders to

THE EBY, BLAIN CO., Limited, TORONTO, or
THE PLAYFAIR, PRESTON CO., Limited, MIDLAND, ONT.

McLAUCHLAN'S COUGH DROPS

are the only harmless remedy that produces immediate results. Cough remedies are numerous, but McL. & S. Cough Drops excel them all.

Packed in Cartoons of 36 packages. Retailed 5c.

J. McLAUCHLAN & SONS Manufacturers and Wholesale Grocers **OWEN SOUND**

BARREL PORK—Canadian heavy mess, $14 to $14.50; Canadian short-cut, $16; clear shoulder mess, $13.50.

DRESSED HOGS—We quote: $5.40 to $5.50 for heavy, and $5.50 to $5.60 for light hogs.

BUTTER AND CHEESE.

BUTTER—Choice dairy in all lines in good demand. Creamery is plentiful. We quote: Dairy, best, large rolls, 14½ to 15½c.; pound prints, 15 to 16c.; tubs, best grade, 15 to 16c.; second grade, 13 to 14c.; low grade, 11 to 12c.; creamery, early make, tubs, 17 to 18c.; late make, tubs, 18 to 19c.; prints, 20c.

CHEESE—The market is lifeless, with local quotations remaining at 8½ to 9c., according to make.

FISH AND OYSTERS.

Business is brisk, the demand and supply having both increased lately. Fresh trout is on market, the close season for this fish and whitefish ceasing on Dec. 1. Whitefish has not yet arrived. We quote as follows: Oysters, $1.25 per gal.; fresh trout, 8c. per lb.; fresh haddock, 6c. per lb.; fresh steak cod, 7c. per lb.; pickerel, 6c. per lb.; pike, 4c. per lb.; perch, 3c. per lb.; fresh herring, 3½c. per lb.; haddies, 6c. per lb.; Labrador herring, $5.75 to $6 per bbl. and $3.25 per half-bbl.; split herring, $5 per bbl. and $2.75 per half-bbl.; boneless fish, 3½ to 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg; ciscoes, 75c. to $1.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The American wheat market has advanced over 3c. per bush., and though no change is yet reported, our market will certainly follow. Peas and oats have fallen 2c. per bushel. We quote the street market as follows: Winter wheat, 82 to 83c.; barley,

Continued on page 24.

WE ARE *PAYING CASH* FOR DRIED APPLES

W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. Toronto

CHRISTMAS GOODS

Notwithstanding heavy sales the past month we are

READY FOR THE RUSH

EVERY LINE UNBROKEN!
EVERY LINE A SELLER! ASSORTMENT UNEQUALLED!

RAISINS CURRANTS PEELS NUTS FIGS
PRUNES CALIFORNIA FRUITS NEW HALLOWEE DATES

CHRISTMAS CONFECTIONERY

Aberdeen Mixtures
Boston Mixtures
Royal Mixtures

In Barrels and Pails.

QUICK, PROFITABLE TURN-OVERS

Something Choice!

California Fancy Clusters, 2½-lb. Cartoons
California Apricots and Peaches
California Seeded Raisins
Rein's Malaga Blue Baskets
} 1-lb. Cartoons
Batger's Cut Mixed Preserved Peel, 1-lb. Drums . . .

MAKE AN EFFECTIVE DISPLAY. PLEASE THE EYE.
THE REST FOLLOWS.

WE ANSWER ENQUIRIES PROMPTLY. WE QUOTE CLOSELY.
WE SHIP QUICKLY.

THE EBY, BLAIN CO., LIMITED

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO

Replenish Your Stock of Seasonable Goods

. . . FOR THE . . .

CHRISTMAS TRADE

Guide yourself by the following list to make up your order and send it to us promptly:

CURRANTS

Here is valuable information on the situation of Currants received direct from a most reliable and authoritative source:

PATRAS, GREECE, 19th Nov., 1897.

"In face of the very strong position of our market, we think it necessary to call your attention to the fact that "there is very little chance of seeing lower prices for the rest of the season, whereas we should not be sur- "prised to see Currants go still higher owing to the greatly reduced stocks which now remain in Greece, and "which are not sufficient for universal requirements, there being scarcely 30,000 tons left for export. The "market is in consequence very strong, and holders, who are well aware of this favorable position, are very "reluctant and not disposed to part with their fruit, being convinced that they can only gain by waiting a "little longer."

Notwithstanding these favorable circumstances to advance our prices, we have not yet altered our quotations and we offer, viz:

Fine Provincials,	half-cases	5½c.	Fine Filiatra,	half-cases	5⅞c.
Filiatra,	barrels	5⅜c.	Choice Filiatra,	half-cases	6c.
Filiatra,	half-barrels	5½c.	Patras,	half-cases	6¼c.
Filiatra,	half-cases	5¾c.	Fine Vostizzas,	half-cases	6½c.

All the above Currants are of "Canadian Staple," which standard is much superior in quality to the "American Staple."

They were all imported by ourselves from trustworthy shippers and came out by the direct

Grustan,	Fine Off-Stalk - -	4¾c.
Arguimbau,	Fine Off-Stalk - -	5c.
Grustan,	Finest Selected - -	5¾c.
Arguimbau,	Selected - - -	6c.
Grustan,	4-Crown Layers - -	6c.
Arguimbau,	4-Crown Layers - -	6¾c.

MALAGA RAISINS W. C. BEVAN & CO.

Imperial London Layers,		boxes	$1.32½
Connoisseur Clusters,		boxes	1.72½
Connoisseur Clusters,	¼	boxes	0.62½
Extra Dessert Clusters,		boxes	1.95
Extra Dessert Clusters,	¼	boxes	0.70
Royal Buckingham Clusters,		boxes	3 00
Royal Buckingham Clusters,	¼	boxes	0 95
Imperial Russian Clusters,		boxes	3 90

On lots of 50 boxes or over, or equivalent 2½ per cent. trade discount.

SPANISH LOOSE MUSCATELS

M. CAMPUZANO

50-lb. boxes, Choice - - -	6c.
50-lb. boxes, Fancy - - -	7c.

SULTANA RAISINS

Solari's "Extra" - - - -	9½c.

PRUNES

Bosnian "Ostrich," 104's - -	6½c.
French "Dufour," 120's - -	4¼c.

FIGS . . . .

"Natural," in bags - - -	3½c.
"Natural," 25 bag lots - - -	3¼c.
"Eleme," 12-ounce boxes -	7½c.
"Eleme," 10 lbs. full weight, 4 rows	$1 00
Case lot - -	0.90

PEELS . . . .

Best quality English Lemon - -	10c.
Best quality English Orange - -	10½c.
Best quality Corsican Citron - -	16c.

HALLOWEE DATES

To arrive shortly - - - -	5½c.

SHELLED ALMONDS

28-LB. BOXES

Bevan's Extra Selected - - -	22c.
Campuzano's 2-Crowns - - -	21c.

SHELLED WALNUTS

To arrive shortly - - - -	16c.

GRENOBLE WALNUTS

Pure Mayettes, bales 250 lbs., spot and to arrive shortly - -	10½c.

TERMS: Net 30 days or 1% 10 days, F. O. B. Montreal

HUDON, HEBERT & CIE. - Montreal

S. H. EWING & SONS..

GENERAL
COMMISSION
MERCHANTS

Coffees, Spices, Corks, Teas, etc. . . .

Office: 17 St. Sacrament Street
Factories: 98 to 104 King Street

MONTREAL

Continued from page 20.

29 to 34c.; peas, 43 to 44½c.; oats, 23 to 24c., Toronto freights. No. 1 hard wheat is quoted at $1.04, Toronto freights.

FLOUR—Prices have advanced 10c. per bbl., and the market continues firm. We quote in carloads on track at Toronto: Manitoba patents, $5.40 to $5.50; Manitoba strong bakers, $5 to $5.10; Ontario patents, $4.50 to $4.80; straight roller, $4.20 to $4.25, Toronto freights.

BREAKFAST FOODS—The market is active. Standard oatmeal and rolled oats have fallen 20c. in bags and 10c. in barrels. We quote: Standard oatmeal and rolled oats, $3.10 in bags and $3.30 in bbls.; rolled wheat, $2.70 in 100-lb. bbls.; cornmeal, $2.50; split peas, $3.25; pot barley, $3.

SALT.

Business is steady, with a rise of 5c. per bbl. in the price of barrels. We quote: Carload lots, $1.05 per bbl., and 65c. per sack; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells we quote: F.O.B.. barrels, 75c.; sacks, 50c.

SEEDS.

There is practically no demand for medium and low grades of alsike and red clover. There is a fair denand for these seeds in qualities from choice to fancy. Alsike is quoted at $2.50 to $4.50; red clover at $2.75 to $3.60. There is very little timothy offered. What comes in brings from $1 to $1.25 per bushel.

HIDES, SKINS AND WOOL.

HIDES — Market is firm. We quote for both cowhides and steerhides: No. 1, 9c.; No. 2, 8c.; No. 3, 7c.

CALFSKINS — We quote as follows: No. 1 veal, 8 lbs. and up, 12c. per lb.; No. 2, 10c.; Dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—Lambskins and pelts have risen 5c. in price, and are now selling at 95c. to $1.

WOOL — Pulled wools are still quiet. Prices are unchanged. We quote supers at 21 to 22c.; extras at 22 to 23c.

PETROLEUM, ETC.

Business is good, with prices unchanged. We quote as follows in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 14c.; carbon safety, 16½c.; American water white 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

Salt has advanced 5c. per bbl.

Cocoas and chocolates are dearer.

Fresh trout are on the market at 8c. per lb.

Potatoes have risen 5c. a bag for small lots.

Lambskins and pelts have risen 5c. in price.

Tarragona almonds are cabled ¼c. above the lowest price this season.

All sugars were advanced 1-16c. per lb. by the Canadian refiners on Wednesday.

An order for "Surprise" soap on Klondike account was shipped from Toronto this week.

Stocks of walnuts, filberts, Malaga raisins and other Christmas goods are getting into small compass on the Toronto market.

QUEBEC MARKETS.

MONTREAL, Dec. 9, 1897.

GROCERIES.

THERE has been little change in the grocery situation during the past week, business in most lines being of a quiet character. As a rule, however, with few exceptions, values are steady, especially in dried fruits and other lines seasonable for the holidays, and when the demand on this account commences to make itself felt advances are looked for on several staple articles. Scarcity of large size prunes continues to be a feature, and values on tomatoes, corn and gallon apples point higher, as there have been some large transactions between first and second hands at full prices.

SUGAR.

The sugar market continues much the same as far as the demand is concerned, but prices are 1-16c. higher. We quote in a jobbing way: Granulated, 4⅛ to 4 3-16c., and yellows, 3 7-16 to 3 13-16c., with German granulated 3¾c.

SYRUPS.

Business in syrup is quiet and values are steady, as quoted last week, at 2 to 2½c. for Canadian in half-barrels, as to grade and quantity.

MOLASSES.

There is nothing new to report in the molasses market, the firm tendency being fully maintained. Holders are confident that all they have will be wanted in the near future and are not urging sales at all. Round lots of Porto Rico have changed hands at 26c. and Barbadoes in small lots are held firm at 26c. in puncheons, 27½c. in tierces, and 28½c. in bbls.

RICE.

Business rules quiet and prices are steady as last quoted. We quote as follows: Crystal Japan, $5.00; standard B., $3.50 to $3.75; Patna, $5 to $5.50; Carolina, $6.75 to $7.75; choice Burmah, $4 to $4.25; and Java kinds, $4.25 to $4.50.

SPICES.

There is little to report in the spice market, jobbing values ruling steady. We quote: Black pepper, 10 to 12c.; pure white, 17 to 20c., as to grade; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar (French), 25 to 27c.; allspice, 12 to 14c.; and nutmegs, 50 to 90c.

COFFEE.

The coffee market continues irregular in its disposition. Values here rule about the same. Maracaibo, 12 to 14c.; Rio, 8 to 12c.; Santos, 10 to 12c.; Mocha, 24c., and Java, 24c.

TEAS.

The firm feeling is well maintained in all descriptions of tea, and demand from first hands has been somewhat better than it was. Still the majority of buyers are working on very conservative lines. We quote: Young Hysons, 18c. for low grades, 24 to 28c. for mediums and 30 to 45c. for high grades; China Congous, 10 to 17c. for mediums and

Cottams Seed

It is the only packet seed prepared from the standpoint of the experienced fancier. It is not put up solely to get as much profit as possible regardless of the rubbish the birds have to eat. In Cottams Seed the birds' requirements are supplied first. Profit is a second consideration. Such a statement may not have the orthodox commercial ring. **But it's truth.** And truth is bound to win.

Cottams Seed is sold by all Wholesalers.

ROYAL JUBILEE OIL

Is the Best Burning Oil in the Market.

ROYAL OIL COMPANY
SOLE MANUFACTURERS

Geo. Anderson, Manager. Toronto

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

Xmas Fruit and Nuts

We have imported large quantities of Fruit and Nuts of all kinds for our Xmas and New Year's Trade, and shall be pleased to give you quotations.

Japanese Tangerine Oranges

We are bringing along 2 cars of these Oranges direct from Japan, especially for our customers, to enable them to offer some exceptionally fine fruit to their many patrons during the holidays.

All orders receive our prompt attention.

Consignments of Fruit and Produce handled with care.

McWILLIAM & EVERIST

25 and 27 Church St., TORONTO, Can.

Telephone 645.

MINCE MEAT

We are putting up an exceptionally fine line of English Mince Meat, in 5-lb., 12-lb, 27-lb., and 60-lb. pails.

We guarantee it to be made of the finest and purest materials, neatly put up in packages suitable for family and store trade, and at reasonable prices.

Send us your Orders for Christmas Trade **now.**

F. W. FEARMAN - HAMILTON

25 to 55c. for high grades; Japans, 15 to 21c. for mediums and 28c. for high grades; Indians and Ceylons, 17 to 20c. for mediums and 35 to 65c. for higher grades.

CANNED GOODS.

The demand noted for canned goods last week has led to some extensive transactions in gallon apples, corn and tomatoes at full prices, and as these goods are costing jobbers higher, the jobbing values are apt to be affected by this increased cost later on, though there has been no material change in this connection yet. We quote: Tomatoes, 85 to 90c.; corn, 60 to .75c.; peas, 75c. to $1.25; peaches, $1.75 to $1.90 for 2's; raspberries, $1.50 to $1.90; strawberries, $1.75 to $2, according to brand and quality; cherries, $2.30; apples, gallons, $2 to $2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.25 to $1.45; "Clover Leaf," $1.25 to $1.45; "Lion," $1.25 to $1.40; Lowe Inlet, $1.20, in tall tins; canned mackerel, $1.25; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.30; lobsters, $11 per case; French sardines, $10.25 to $11 for extra brands; ordinary brands, $8 to $9; Canadian brands, $4.25.

DRIED FRUIT.

There is no change in Valencia raisins, values ruling steady. Demand is of a quiet character, as follows: Off-stalk, 4½ to 4¾c.; fine do., 5 to 5¼c.; selected, 6 to 6¼c., and 4-crown layers, 6¾ to 7c.

California raisins rule quiet, but firm. We quote: 2-crown, 6½c.; 3-crown, 6¾ to 7c.; and 4-crown, 8¾c.

Currants remain quiet, but very firm as to values. We quote as follows: Patras, half-cases, 6¼c.; Filiatra, do., 5¾c.; do. half-bbls., 5½c.; do., bbls., 5⅜c. Provincials, 5c. in bbls., 5⅜c. in cases, and 5½c. in half-cases, and Vostizzas, half-cases, 7½ to 8c.

Prunes meet a fair enquiry and stocks are light. The scarcity of the larger sizes is still a leading feature. We quote: French, 4¼ to 4½c.; Austrian, 6 to 7c., and Californias, 40 to 50s., 9¾ to 10c.; 50 to 60s., 8¾ to 9c.; 60 to 70s., 8¼ to 8½c., and 70 to 80s., 7½ to 7¾c.

Figs continue quiet and steady, at 9 to 10c. in 14-oz. boxes, 10 to 11c. in 10 lb. boxes and 4c. in bags.

NUTS.

There is nothing new to report. We quote: Grenoble walnuts, 10 to 10½c.; Sicily filberts, 7c.; Tarragona almonds, 8c.;

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.

$2.50 per case; 80c. gallon.

THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

E. T. STURDEE

Mercantile Broker, Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

EGGS AND BUTTER

We are buyers of Choice Butter and Fresh Eggs. Highest prices paid. Correspond with us.

THE WM. RYAN CO. LIMITED

70 and 72 Front St. East, - TORONTO

S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,

TORONTO, ONT.

POULTRY . . . BUTTER, EGGS

Your consignments of the above solicited. Our large local and shipping trade enable us to get best prices.

QUICK SALES. PROMPT RETURNS.

Prices the highest the market will afford.

D. GUNN, BROS. & CO.

Pork Packers and Commission Merchants,

TORONTO, ONT.

Agents for A. Booth Packing Co'y, Baltimore Fresh Oysters. Nova Scotia and Portland Cured Finnan Haddies received daily.

HUGH WALKER & SON

Wholesale Commission Merchants

GUELPH, ONT.

Extra Fancy Maiori and Sorrento Lemons, Bananas, Cocoanuts, Sweet Potatoes, Spanish Onions, Cranberries, Peaches, Pears, Apples, Grapes, etc.

Valencia shelled almonds, 21 to 22c.; shelled walnuts, 20c., and cocoanuts, $3.50 per 100.

FISH.

There is a moderate trade doing in fish and prices are unchanged. We quote as follows: Green cod—No. 1 large, $4.25 to $4.50; No. 1 ordinary, $3.75 to $4; No. 2, $2.50; herrings, No. 1 N.S., $4.25 to $4.50 per bbl. and $2.50 per half-bbl.; N.B., $2.15 to $2.25 per half-bbl.; B.C. salmon, $11 per bbl.; mackerel, No. 2 new, $20; 1896 pack, $10 to $11 per bbl.

Smoked fish continue as last reported: Haddies at 6c.; Yarmouth and Bay bloaters at 90c. to $1 per box; kippered herrings at $1.25 and smoked at 10 to 12c. per box.

Prepared fish are steady: Dressed codfish, $4.25 per case of 100 lbs.; dried cod, $3.75 per cwt.; boneless codfish, 5 to 5½c. per lb., and boneless fish 2¾c. per lb.

DRIED APPLES.

There is a good demand for both dried and evaporated apples and with light stocks prices are firm at 5½ to 7c. for dried, and 10c. for evaporated.

APPLES.

These continue steady also at $3 to $4.50 for No. 1 and $2 to $2.50 for No. 2.

GREEN FRUIT.

Without new feature, only a quiet trade doing. First arrivals of California navel oranges arrived this week. We quote: Lemons, $2.50 to $3 per box; Jamaica oranges easier at $7 per bbl.; Almeria grapes, $5 to $6.50 per cask; Cape Cod cranberries, $7.50 to $8, and Nova Scotia, $6 to $6.50.

COUNTRY PRODUCE.

EGGS—There was no change in the situation of the egg market, the tone being steady, with a fair amount of business doing. We quote: New-laid, 20c.; choice candled, 14 to 15c.; Montreal limed, 14 to 15c., and western limed, 12½c. per dozen.

BEANS—The demand for beans continues slow, and prices rule steady at 80 to 90c. for primes, and at 95c. to $1 for choice hand-picked per bushel.

GAME—There was a good enquiry for partridge, of which the offerings are small and prices firmer at 80c. for firsts and 50c. for seconds per brace.

POULTRY—A fairly active trade was done in poultry, and prices rule steady. Turkeys sold at 7½ to 9c.; chickens, 7 to 8c.; ducks, 8 to 9c.; geese, 5 to 6c. per lb.

HONEY—The market for honey was unchanged. We quote: Clover comb at 10 to 11c.; bright extracted at 7½ to 8½c., and dark at 5 to 5½c.

PROVISIONS.

There was no new feature in the provision market, trade being quiet and of a jobbing character. We quote: Canadian pork, $15 to $16 per barrel; pure Canadian lard in pails, at 7 to 7½c., and compound refined at 5 to 5¼c. per lb.; hams, 11 to 13c.; bacon, 10 to 12c. per lb.

DRESSED HOGS.

Business in dressed hogs has been of a moderate character, and prices are steady at $5.75 to $6.25, as to grade.

SALT.

Remains the same. Coarse Liverpool, 35 to 40c. per bag of 150 lbs., and Trepani, $1.10 per bag of 215 lbs.

FLOUR AND MEAL.

A fair business continues to be done in flour on local and country account, and the market rules moderately active and steady. We quote: Winter wheat, patents, $4.75 to $5; straight rollers, $4.35 to $4.40; bags, $2.10 to $2.20; best Manitoba strong bakers', $4.90 to $5; second do., $4.50 to $4.60, and low grades, $2.70; Hungarian patents, $5.40.

Business in meal was quiet at the advance, the demand being only for small lots. We quote: Rolled oats, $3.50 per barrel, and $1.70 per bag; standard meal, $3.25 per barrel, and $1.57½ per bag.

The feed market continues steady and business is quiet. We quote: Ontario bran, $10.50; shorts $11.50 per ton, bulk; Manitoba bran, bags included, at $11.50, and shorts at $13.50 per ton.

BALED HAY.

There was no change in hay, No. 1 being quoted at $10.50, and No. 2 at $8 to $8.50 per ton in car lots.

GRAIN.

The grain market is firm and unchanged, very little business being reported at present. We quote: Ontario red winter wheat, 91 to 92c.; peas, 51c.; oats, 27 to 27½c.; rye, 51½ to 52c.; buckwheat, 35½ to 36c., and feed barley, 36 to 40c. in store.

CHEESE AND BUTTER.

Cheese continues quiet and steady, with little trading to report. None of the holders here seem anxious to realize at present, nor is there any urgent enquiry from the other side. Under such conditions nothing but dulness can result, and there appears to be no expectation of it lifting until after the New Year. It is understood that some other factories in the west are consigning their goods direct to Great Britain, but it is learned that one of the banks is acting in the case practically as a middleman, and will undoubtedly demand remuneration for its trouble and responsibility. The factory in question is situated in the Campbellford district and the lot sent forward comprises 2,400 boxes. The official stocks of cheese in Liverpool on the 1st were 129,500 boxes. We quote as follows: Finest Ontario Septembers, 8¼; finest Ontario Octobers, 8¼ to 8⅜c.; finest Townships, 8¼; finest Quebec Octobers, 7½ to 7¾c.

The butter market gave indications lately of a rather better feeling, inasmuch as there appeared to be more inclination to buy creamery. One operator here has, it is understood, purchased the September and October make of two creameries, which will amount to over 500 boxes at 17½c. at the factory, while exporters had orders to-day that would permit the payment of 18½c., which is an advance of ¼ to ½c. on limits previously allowed over the cable. In a local way, demand is good for fine fall creamery at 18½c. The declared stock of butter in Liverpool on the 1st was 6,800 packages. We quote: Finest creamery, 18 to 18½c.; seconds, 17¼ to 17½c.; dairy butter, 15½ to 16½c.

MONTREAL NOTES.

Jobbers here have purchased rather largely recently of tomatoes, corn and gallon apples at full prices.

Currants are firmly held, but demand for them is light and gives no indication of improvement.

Scarcity of large size prunes of all descriptions, both California and Mediterranean, is still a leading feature.

The first arrivals of California navel oranges reached here this week, and have met with a fair demand at $4.

Mr. George Mann, manager of the Montreal branch of the Salada Tea Co., reports the biggest week's business in their history, for the week ending Dec. 4.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., Dec. 7, 1897.

WHILE the season is getting late, there is still good business doing. The weather is fine but snow is needed. It makes a great difference, particularly to the retail trade. Country orders are about filled. There is still some city trade to be done by wholesalers before Christmas. Wholesalers are doing very little buying. Markets show very little change. In hops our market is a dull one. Dealers find it hard to get their ideas up to present prices. Candy manufacturers are all working overtime. They report good business. Biscuit men are also very busy. In soda biscuits, rather oddly, our best trade is supplied by an Ontario manufacturer, but this is about the only biscuit coming here from there, though quite a quantity of fancy biscuits are imported from the States and England. In cream of tartar, while prices remain low, the market is rather firmer. Very large quantities of turkeys were this week shipped to Liverpool via Beaver Line steamer from here.

OIL—The shipments are light in burning oil. Prices tend higher, particularly for American, which we advance ½c. In lubricating for present use business is quiet. Some few orders are being taken for future. Cod oil comes in slowly. The price is firm, but little change is expected. In cod liver oil prices are higher. The output at Newfoundland this year was small, owing to the low prices ruling early in the season. We quote: Best American burning oil, 18 to 19c.; Canadian water white, 16 to 17c.; Canadian, prime, 14 to 15c.; cod oil, 22 to 24c.

SALT—The first regular mail steamer of the Beaver line from Liverpool which arrived this week brought some 1,800 bags of coarse salt. It was almost all shipped at once from the vessel. Two or three other lots are quite near at hand. There will be

MILLAR'S

Paragon Cheese

SATISFACTION GUARANTEED

THE PRETTIEST POTS

The Most Delicious Cheese

A trial is all that is necessary to win you in favor of Millar's. Its largely increasing sale is sufficient proof of its popularity.

HAVE YOU TRIED IT?

AGENTS
FRANK MAGOR & CO. Montreal
A. E. RICHARDS & CO. Hamilton
JOSEPH CARMAN Winnipeg

T. D. Millar Cheese Company
INGERSOLL, ONT.

Pickles.

Tomato Products

Their enormous sale is the best evidence of their superior qualities. The greatest care is taken in their preparation.

Tomato Ketchup
Tomato Chutney
Tomato Soup
Baked Beans with Tomato Sauce

Other Popular Specialties are:
India Relish **Sweet Pickles**
Evaporated Horse Radish **Chili Sauce**

For sale by

H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE always bear this Keystone trade-mark.

H. J. HEINZ Co. TRADE KEYSTONE PICKLING & PRESERVING WORKS MARK PITTSBURG, U.S.A.

no lack of stock during the winter. It is surprising where it all goes. One firm here, the principal one handling salt, turns over about 90,000 bags of coarse salt in a year. Besides the English salt a large quantity of Ontario is continually arriving.. We quote: Coarse, 47 to 50c.; Liverpool factory-filled, 85 to $1; Canadian fine, 90c. to $1 per bag; 5-lb. bags in bbls., $3 to $3.25; 10-lb. bags, in bbls., $2.85 to $3; butter and cheese salt, bulk, $2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, $2 per case of 2 doz.; rock salt, $5 to $6 per ton.

CANNED GOODS—Some new goods continue to arrive from some of the packers who have shaded prices a little in order to make sales. There does not appear, however, to be any weakness in the market, but the tendency is upward. There is good demand, except for canned meats, which, while tending higher, have light sale. Oysters have better movement, and they also are expected to go higher. Salmon show quite a range in quality and some low quotations are heard. They are, however, considered by holders good stock at the prices paid for them. Fruits in glass have but limited sale. We quote as follows: Corn, 70 to 75c.; peas, 75 to 90c.; tomatoes, $1 to $1.10; gallon apples, $2.20 to $2.25; corned beef, Canadian, $2.40 to $2.50; American, 2-lb. tins, $2.60 to $2.70; 1-lb. tins, $1.40 to $1.60; oysters, 2's, $2.10 to $2.20; 1's, $1.40 to $1.50; peaches, 3's, Canadian, $2.50 to $2.75; 2's, $1.50 to $1.75; American, 3's, $2 to $2.25; pineapple, $2.50 to $2.75; fruits in glass, $4 to $4.25; salmon, $1.15 to $1.20; ditto, flats, $1.25 to $1.30; lobsters, $2.50 to $2.60; haddies, $1.05 to $1.15; clams, $5 for 4 doz.; chowder, $2.50 to $2.75 for 2 doz,; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUIT — Shipments are more active, and the Christmas demand will keep business good for a few weeks. Oranges, while not of extra quality, are now here in quite a number of varieties. Some new Valencias, Floridas and Californias are being received, and quite a quantity of West Indias are still here. In apples, good stock is hard to get. The absence of Bishop Pippins, which is one of our very best apples, is much felt. There are a good many poor apples on the market. In cranberries the feeling is towards higher prices. Cape Cods are so high as to be about out of the market, and the stock of native berries is light. In Malaga grapes there is a fair stock and prices are firm. During the winter very little is done in bananas. We quote: Lemons, $2.50 to $4; oranges, Valencia, $4.75 to $5 per box; do., California, $3 to $4.50; do., Florida, $5 to $5.25; do., Dominica, $4 per bbl.; apples, $2 to $4.50; bananas, $2 to $2.25; Malaga grapes, $5 to $7; native bog cranberries, $5 to $6 per bbl.; Cape Cod cranberries, $8 to $9 per bbl.; sweet potatoes, $3.25 to $3.50 per bbl.. Shaddock, $3 per bbl.; grape fruit, $3 per bbl.; sour limes, $1.75 per box; sweet limes, $2.50 per box.

DRIED FRUIT—Business is active. The stock of raisins is much reduced here. Some shipments of Valencias have not been received, which is a great put-back to those who expected them. In California raisins the market is easy, prices on the Coast having gone off ¼c. during the week, which means a decline of 1c. in 4-crown and ½c. in 3-crown since the first sales were made here early in the season. The demand from year to year seems to be for the better qualities, 4-crown California having a large sale this year. In seeded California a good trade is doing. Currants, particularly cleaned, have a large demand. One city firm has cleaned one hundred barrels in the last month. California prunes continue in good demand. Prices are easy, though they are not expected to go much lower. The larger size prune is having a good sale. Evaporated apples are scarce, and very few new are yet to hand. Prices seem rather easier west. Quite a few onions arrived this week. Prices show no change. We quote as follows: Valencias, 5½

to 6c.; California L. M., 3-crown, 6½ to 6¾c.; London layers, $1.50 to $1.65; Imp. cabinets, $1.75 to $1.80; black baskets, $2.25 to $2.30; Dehesa layers, $2.50 to $2.75; currants, cases, 5¾ to 6c.; bbls., 5¼ to 5½c.; cartoons, cleaned, 7¾ to 8c.; bulk, cleaned, 6½ to 7c.; prunes, boxes, 4½ to 10c.; dates, 5 to 7½c.; Fard. dates, 7 to 7½c.; dried apples, 3½ to 4c.; evaporated apples, 8 to 9c.; onions, $2 to $2.15 per bbl.; cocoanuts, $4 to $4.50 per 100 lbs.; figs, 8 to 10c.; Sultana raisins, 7½ to 9c.; Malaga loose muscatels, 3-crown, 6½ to 6¾c.; 4-crown L. M. Californias, 7½ to 7¾c.; seeded muscatels, 1-lb. cartoons, 11 to 12c.; new Valencias, layers, 6½ to 6¾c.; citron peel, 18c.; lemon peel, 11c.; orange peel, 12c.

SUGAR—There is a good sale. Prices show no change. Stocks are not large. In powdered at this season there is a large demand. We quote: Granulated, 4¼ to 4⅜c.; yellows, 3⅜ to 3¾c.; Paris lump, 5½ to 5¾c.; powdered, 5¼ to 5½c.

MOLASSES—Show no change in price. There is quite a demand for small packages, and New Orleans at a price would sell, but this season it seems hard to get a satisfactory quality at a right figure. Barbadoes and Porto Rico are keeping low. There is little syrup here, but the local sale is always limited. We quote: Barbadoes, 23 to 25c.; Porto Rico, 27 to 30c.; New Orleans, barrels, 28 to 30c.; Antigua, 22 to 23c.; St. Croix, 20 to 22c.; Demerara, extra, 33 to 34c.; syrup, 36 to 38c.

DAIRY PRODUCE—Cheese is quiet. St. John has got to be a rather small market, dealers throughout the province getting supplies direct from factories, which are quite near to them. There are no exporters here except in a small way. Butter, for best quality, tends firmer, but there is an oversupply of poor to fair. Eggs show good sale where they are fresh. Prices are higher, and there is a good demand. We quote: Dairy butter, 16 to 18c.; creamery, 18 to 20c.; prints, 20 to 22c.; cheese, 9½ to 10c.; eggs, 16 to 17c.

FISH—There is good business doing, and prices are fully maintained. This is particularly the case with pollock and pickled Bay herring. In smoked the price is easy, and only a fair business is being done. Quality is good. The high duty in the States very much affects this business. The fish are sold by the fishermen fresh to the American smokers. Finnan haddies have an active demand, large quantities going west. Boneless codfish has also been shipped west largely during the week. Prices are firm and should be higher. There is considerable competition, and buyers should consider quality. Holders are finding a very poor demand for their alewives. In frozen fish, season is about here. It means active work for the dealers. From year to year our weather is more uncertain, and frozen fish must be handled quickly. The supply of herring is expected to be light. Smelt fishing is in full blast at the north shore. It is a large business. We quote: Large cod, $3.40 to $3.50; medium, $3.20 to $3.25; pollock, $1.80 to $2; bay herring, $1.65 to $1.75 per half-bbl.; smoked, new, 6½ to 7c.; shad, half-bbl., $4.50 to $5; boneless, 2½ to 4c.; cod, 6 to 6½c.; Shelburne, bbls., $2.75; half-bbls, $1.85 to $1.90; Canso, $5 to $5.25 per bbl.; do, half-bbl., $2.75 to $3; wolves, $2.45 to $2.50 half-bbl.; bloaters, 50 to 60c.; kippered herring, $1; haddies, 4½c.

PROVISIONS—The sale of beef and pork is light this fall compared to last year. Prices show little change. Clear pork keeps low. In lard, price is firm. There is quite a stock here. Smoked meats have a fair sale. We quote as follows: Clear pork, $14.50 to $15.50; mess, $13.50 to $14; plate beef, $13.50 to $14.50; hams, 12 to 13c.; rolls, 9½ to 10c.; pure lard, 7½ to 8c.; compound, 6½ to 6¾c.

FLOUR, FEED AND MEAL — There is a good steady business reported by the wholesalers. They are, however, at present not active buyers. Manitoba flour holds quite firm. In Ontario there is a tendency toward an easier feeling. Oatmeal continues to advance slowly, particularly here, where quite a stock is held. Western oats keep high, which very much affects the sale, and aids in the placing of this province oats, which are all right, but not as well cleaned as they should be. Hay is dull, and price rules low. Cornmeal is easy. Feed also tends toward lower prices. Barley and split peas are firm. Beans seem firmer. We quote as follows: Manitoba flour, $5.75 to $5.80; best Ontario, $4.90 to $5; medium, $4.75 to $4.90; oatmeal, $3.65 to $3.75; cornmeal, $1.95 to $2; middlings, car lots, in bulk, $15 to $16; bran, do, $14 to $14.50; hand-picked beans, $1 to $1.10; prime 90 to 95c.; oats, 34 to 36c.; hay, $11.50 to $12.50; barley, $3.10 to $3.15; round peas, $1.25; split peas, $3.45 to $3.50; yellow eye beans, $1.75.

ST. JOHN NOTES.

Millar's "Paragon" cheese is being actively pushed in this market.

Among the neat souvenirs this year is a pocket match-box, sent out by Whittaker & Co.

The last shipment of oats for the season is being made from Prince Edward Island. Two cargoes cleared this week for Bristol, England.

W. R. Miles, who represents Peek Bros. & Winch, Limited, in Eastern Canada, will spend Christmas in England. He sails this week in the steamer Gallia.

THE CANADIAN GROCER extends congratulations to Geo. M. Troop, of Troop & Co., vinegar manufacturers here, who this week was married in Yarmouth to Miss Cassie Harris.

Smelt fishing on the north shore is now active. The buyers at Richibucto, A. & R. Loggie, R. O'Leary, W. J. Emerson and W. S. Loggie are being kept busy. At Chatham one fisherman is credited with a hundred dollar catch in one day during the past week.

Wm. Thomson & Co., of our city, have now a fine fleet of four steamers, two of which are running in one of the regular lines to London this winter. The firm have just contracted for a fifth steamer.

The Windsor Hotel, St. Stephen, N.B., so well known to travelers, has changed hands, Mr. A. L. Drake having retired. At present Mr. Dunphy, who had been acting clerk, is in charge until final arrangements are made.

The steamship line which has been running between St. John and Montreal this season has been quite a success. The low freights have been appreciated by our merchants. The last steamer of the season arrived here last week.

FOR SALE. Boxes Choice Smoked Herrings and Half-Barrels Herrings - - Choice Prime Beans, Evaporated Apples. Apply JAS. R. SHIELDS & CO. Board of Trade, TORONTO

THE DOMINION BANK

Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

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" Market, corner King and Jarvis street.
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Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

OTHER FIRMS

Are not content with copying our package, but are using the identical words on our labels. Imitation is the sincerest flattery, but do not be deceived, as Meadow Sweet Cheese has the largest sale of any package cheese in England and United States, and the sales in Canada are growing every day.

Sold retail in 10c. packages, and 15 and 20c. pots, allowing 30 per cent. profit to the Grocer.

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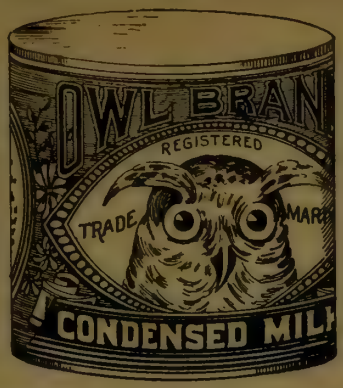

It will keep in any climate.

Keep abreast of the times

by handling only the best and purest condensed milk on the market, namely, **THE OWL BRAND.**

It is manufactured by the latest and most approved machinery from Full Cream Milk produced from cows grazed on the White Clover Highlands of Eastern Nova Scotia, so you can well afford to push the sale of it. You will have no complaints.

Made only by

The Canada Milk Condensing Co., Limited,

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TO SMOKERS

THE OLD SIZE

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MYRTLE NAVY 3's

IS STILL BEING MANUFACTURED

Have you tried

UDARELLA TEA

If not, why not? Unsurpassed Value

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BRANTFORD, ONT.

Do you sell Sterling Pickles?

If you do your customers get a thoroughly good pickle at a low price. . . . . .

ONIONS, CAULIFLOWER, CUCUMBERS, MIXED, CHOW.

All in neat bottles suitable for family trade. . . . .

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SPECIAL VALUE IN—

...Vostizzas

WARREN BROS. & CO.

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Extra Choice

Hams Bacon
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PARK, BLACKWELL & CO. Limited

Pork and Beef Packers,

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THE BEST MADE

Liquorice De Gerace

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A shipment now in store.

PERKINS, INCE & CO.

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EIGHTEEN NINETY SEVEN FAVORITE

"Since upwards a **Quarter Century**, we have used your exquisite Coffee Blends and won't use any other."—Extract.

MANITOBA MARKETS.

WINNIPEG, Dec. 6, 1897.

THERE is little change in the situation to report this week. In groceries the wholesale houses report that their full stocks are now in for the Christmas trade. Business is good, with the indication that it will remain so until January at least. Business in wheat is practically at a standstill over the whole province, the same occurring every year just about the close of navigation. Dealers expect to get all their wheat out of Fort William before the close actually takes place, but this will depend altogether upon the weather during the next 48 hours. Manitoba last night had the first blizzard of the season, so that it is hard to say just how matters will eventuate.

The reduction of freight rates on the the C.P.R. east from Fort William will likely occasion a much larger delivery from this country in the next month or six weeks than would otherwise take place, as it will enable dealers to pay farmers several cents more per bushel. The price at present is nominal, being 75c. on a 19c. rate of freight for No. 1 hard. All the elevators in the country belonging to grain dealers are absolutely clear of wheat. Any wheat being held is in elevators belonging to milling companies. There is a feeling among farmers that wheat is going to be higher after seeding, and this may possibly lead to smaller deliveries during the winter than are at present anticipated. Already estimates are in from all points in the province as to the amount of land that will be sown in wheat next spring, and these estimates, by many reliable men, reach the two million acre figure.

A very large amount of American corn is being brought into this market and is having the effect of keeping down the price of oats, notwithtanding the fact that there is almost a famine of that cereal; the Crow's Nest Pass having absorbed the entire available supply of Manitoba and the Northwest Territories.

SUGAR — Almost the only noticeable change in price during the week is the advance of 1-16 of a cent on sugar, granulated now selling at 4⅞c., and yellows at 4⅛c.

EVAPORATED FRUITS—Show no change, but the market is very firm.

DRIED FRUITS—This market is particularly well supplied and trade is brisk, but there are no changes in price to report. Sultana raisins and Smyrna figs are due to arrive this week. Valencias, $2 per box; California loose muscatels, 2-crown, 6½c.; 3-crown, 7½c.; 4-crown, 8½c.; seedless, 7½c.; California valencia, 6¾c.

CURRANTS—Provincials, bbls., 6¼c.; ½-bbls., 6½c.; cases, 6¾c.

NUTS — New Grenoble walnuts have arrived and the sample is a particularly fine one. Price quoted is 11½ to 12½c. per lb.; new shelled almonds, 24 to 25c. per lb.

CANNED GOODS— Market is good with prices for canned vegetables particularly firm. Tomatoes, $2.35; corn, $1.60; cream corn, $1.80; ordinary brands of peas are $1.75; beans, $1.75.

CANNED FISH—There is always a large sale for this class of goods here and each year Maconochie Bros.' fish preparation meet with increasing sale. Kippered herring, $1.90; herring in tomato sauce, $1.90; herring in mustard sauce, $1.90; herring in anchovy sauce, $1.80; herring in fennel sauce, $1.80; Findon haddocks, $2.25.

FISH, CURED — Finnan haddies have arrived in large shipments per freight and are selling at 7½c. The quality is claimed to be the finest that has yet reached Winnipeg. Bloaters, 60's, are $1.50; 100's, $1.20. Codfish, pure 2-lb. bricks, 6½c.; dried cod, $6 per case; Beardsley's shredded, 90c. per doz.

FISH, FRESH—The market is now well supplied with all lines of white fish, fresh salt-water herring, Halibut and B.C. salmon.

MINCE MEAT—A new claimant for notice in the canned goods line is W. Clark of Montreal's mince meat, which is put up in attractive 1-lb. tins and sells at $1.20 per dozen. It is meeting with a ready sale.

EGGS—The market is much better supplied that it was a week ago, but prices advanced this morning, and jobbers are now selling to retailers at 20c. per dozen.

BUTTER—The anticipated increase in supply of dairy has taken place. The quality is good, and the price 15c. for round lots point of shipment for fresh made.

CREAMERY BUTTER—All on this market is now coming through from Ontario.

POULTRY—Manitoba raised are selling as follows: Chickens, 10½c.; ducks and geese, 8c.; turkeys, 10½c. One house is known to have five carloads coming in from Ontario.

CURED MEATS—Absolutely no change in this market. Prices are firm and sales good.

COFFEE—There is a drop all round of 1c. per lb. on coffees. Green coffees are also cheaper, a good quality of Rio being quoted at 10 to 10½c. per lb.

TEA—Market steady, with no change in prices.

THE LAUGH ON THE GROCER.

At the pure food show held in Toronto, in the lack of crowds of visitors some of the exhibitors turned their minds to practical joking, assisted by a grocer well known as one of the practical jokers of the city. The grocer picked up a package of tea off one of the booths and threw it at a yeast exhibitor, who was preparing a batter for pancakes. The yeast man picked as much of the tea as he could, and, putting in a little batter to consolidate it, threw it at a vinegar dealer, who he thought had thrown the tea. The grocer, emboldened by his not being found out, waited his opportunity, and threw some pulverized sugar down the yeast man's neck. The yeast man caught on to the perpetrator of the joke, and, a little riled, grabbed his ladle, and filling it with the soft batter, sent it with unerring aim at the grocer. The missile struck fair between the eyes, and in a moment the joking grocer was a spectacle. Words are not descriptive enough to describe his appearance.

PERSONAL MENTION.

Mr. R. V. Woods, of Arthur P. Tippet & Co., sails for England on the Gallia to spend Christmas with his parents.

Mr. C. E. Colson sails on Tuesday for London, Eng., on his annual visit in connection with Crosse & Blackwell and his other agencies.

Mr. John Morrow returned to Toronto on Friday last after about a year's stay in Europe. He appears to have recovered from his recent illness.

A. W. J. Bedbrook, for some time connected with the wholesale grocery firm of A. Macdonald & Co., Winnipeg, left on December 1 for England, where he will reside in future.

H. L. McLean, the genial representative for W. Frank Hatheway, St. John, will shortly take unto himself a wife. His fellow travelers on the road will hear the news with pleasure. Mr. McLean is a quondam Halifax boy who, since his departure from Halifax a few years ago, has achieved great success as a commercial traveler.—Chronicle, Halifax.

A BIG CHOCOLATE FACTORY.

Chocolat-Menier's chocolate factory constantly employs 2,000 workmen. Their annual output is 33,000,000 pounds, or 115,000 pounds for every single day of the year. Of course, the everyday consumer can hardly form an idea of the magnitude of this concern—which, in short, produces its own cocoa on its own plantation in Nicaragua, South America; has its own fleet of steamers transporting the raw cocoa to the European seaports; its own sugar refineries producing the best white sugar; its own railroad—in fact, everything pertaining to the manufacture of Chocolat-Menier.

IMPURE TEAS.

The Minister of Customs has caused a circular to be sent to all collectors of Customs asking them to forward to the Department at Ottawa, for approval, samples of all tea imported into Canada from Britain or the States before delivery, unless a Customs certificate from these countries is produced by the importer to the effect that the tea has been duly approved for home consumption in the United Kingdom or United States. This step has been taken to prevent the importation into Canada of tea which is not genuine.

H. D. Hungerford, of Granby, and Geo. Cook, of Magog, have recently opened up a grocery establishment in Granby, Que.

DIAMOND MATCH CO. AND E. B. EDDY AMALGAMATE.

WHEN a representative of THE CANADIAN GROCER was at Hull the other day he noticed a more than usual bustle, if possible, about the Eddy Co.'s works, and after looking over their new and complete system of electric sidings for quicker loading and delivery of freight to the railways running into Hull and Ottawa, found new plans and specifications being made looking to the remodelling of their match plant, and learned from Mr. Eddy that, with his usual determination to always keep abreast of, and, with his inclination to be sometimes a little ahead of, the times in match making, he had just returned from a trip west, where he has been by special appointment to meet the president and directors of the Diamond Match Co., and consummated a deal between these two large companies, the result of which will be the immediate building of a large extension to the E. B. Eddy Co.'s match factory, the remodelling of the whole plant and machinery of that department and the placing of the most modern and exclusive match machinery in the world in early operation in Canada.

This will create a complete revolution in match making in Canada, and next spring will see the new equipment turning out not only all of Eddy's well-known brands, but also a lot of new styles, makes and brands of matches for the home and general trade. Mr. Eddy has for nearly fifty years held with a bold and determined hand the supremacy of the Canadian match trade, and although the Eddy Co. has always been in very good shape all round to meet competition, Mr. Eddy now says that he is in a position to defy competition from anywhere, at home or abroad, whether English, French, German, American, Japanese, Swedish, or what not.

With the ceaseless power of the Chaudiere Falls at their back, with the arrangements just completed with the Diamond Match Co., with the splendid trade connection in Canada, in the United States and in Europe, there is no telling where the limit of the sales and operations of this great company in the match business will end.

HAMILTON RETAIL GROCERS.

The retail grocers of Hamilton held their monthly meeting on Tuesday evening in their rooms, 100 King street east. There was a large attendance of members. President J. O. Carpenter, occupied the chair.

Messrs. J. Seller, A. L. Reeves, W. T. Hunter, D. Munroe and E. Shaver were proposed as new members.

W. F. Walker and Major Snider appeared before the association in the interest of the Hamilton, Chedoke and Ancaster Electric Railway Co. They explained the project fully, pointing out the advantage such a road would be to the retail trade generally.

Mr. C. H. Peebles thought the road would be as great a benefit to Hamilton's retail trade as the other electric roads had been, and that the promoters should have every encouragement. This idea seemed to be held by all, and the following resolution was passed :

That this association hear ily endorses the building of the Hamilton, Chedoke and Ancaster Railway, and assures the promoters of its hearty sympathy and support.

Mr. J. O. Carpenter, on behalf of the association, thanked the company's representatives for the full information they had given.

A communication from the Montreal Retail Grocers' Association was received. It prodosed that a delegation from each of the associations in the Dominion be sent to Ottawa to present petitions jointly, asking the Federal Government to amend the Act in order that the civil service employes' salaries may be attachable for just debts.

Messrs. J. Ronan, J. O. Carpenter, A. Ballentine and C. H. Peebles were appointed a committee to draft a resolution asking the Queen Victoria Niagara Falls Park Commissioners to erect a pavilion for the convenience of the picnickers and a shelter for the band.

The following were nominated officers for 1898 :

President, J. C. Bolligan, F. R. Close, Charles Duff; 1st vice-president, F. R. Close, Wm. Smye ; 2nd vice-president, Charles Duff, J. Main, J. H. Horway, Geo. Hayes ; treasurer, C. Bremner, C. H. Pebbles ; secretary, Wm. R. Harvey ; executive committee, A. Ballentine, C. Duff, J. O. Carpenter, C. Holt, Geo. Hayes, C. H. Peebles, Wm. Smye, J. Ronan, Jas. McKay, R. E. Wales, Geo. Kendall, J. C. Bolligan, F. R. Close ; auditors, Geo. Powell, C. Holt.

Owing to the lateness of the hour consideration of the secretary's report on the Collection Department was postponed until next meeting.

WM. R. HARVEY,
Secretary.

AN ENGLISH FIRM'S OFFER.

Thomas Hemming & Son, Limited, Redditch, England, long ago made a name for themselves as manufacturers of the finest needles, fish-hooks and tackle, and for years have been winners of the leading prizes at the big exhibitions. Their make is known to many in Canada, but under the preferential tariff they intend doing more in the Dominion. In order to place their samples before the trade they will send a package free to any firm enclosing their business card or letter heading and mentioning this paper.—Dry Goods Review.

The $6,000 bankrupt stock of the estate of L. Nadleman, Steveston, B.C., has been purchased by J. G. Hutchinson, who, besides conducting a general store at the latter place, is also president of the British Columbia Supply Co., Limited, Vancouver. The stock consists of groceries, hardware, tinware, dry goods, crockery, etc., and Mr. Hutchinson is disposing of it at Steveston.

LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

"Princess Louise" Japan Tea. "Victoria" Japan Tea
"P. Richard's" Brandy. "Mitchell's" Whiskeys

72 to 78 St. Peter Street, MONTREAL

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

RUTHERFORD, MARSHALL & CO. report a brisk demand for both roll and tub butter for shipping and local demand.

Malaga fruit is moving out quickly with the Davidson & Hay, Limited.

D. Gunn, Bros. & Co. have liberal demand for poultry for Christmas trade.

John Sloan & Co. shipped, to one order, a carload of groceries for the Klondike.

H. P. Eckarkt & Co. are offering Hallowee and Sairs dates for prompt shipment.

H. P. Eckardt report that the demand for "Ludella" Ceylon tea is increasing daily.

Warren Bros. & Co. are showing extra value in Rio and Maracaibo coffees, fine grades.

T. Kinnear & Co. have received a shipment of shelled Grenoble walnuts and shelled almonds.

The Eby, Blain Co., Limited, have a pack of fine red B.C. salmon arriving, to retail at 10c.

The Davidson & Hay, Limited, direct the attention of buyers this week to their quotations on new nuts.

W. H. Gillard & Co. are showing some exceptional values in Ceylon teas, of which they have a wide range.

Geo. Foster & Sons offer a line of extra fine Golden Tipped Ceylon tea, "Rajah" brand, in 20-lb. caddies.

Another large shipment of Trenor's "Blue Eagle" select Valencias is to hand with the Davidson & Hay, Limited.

T. Kinnear & Co. have a shipment of 3 and 4-crown California loose muscatel raisins in stock; also seeded raisins.

A consignment of figs in 12-oz. boxes has just been received by H. P. Eckardt & Co. They are offering them at a low price.

D. Gunn, Bros. & Co. have large shipping demand for large roll butter, which will enable them, they report, to pay outside prices.

The Davidson & Hay, Limited, have a carload of choice Barbadoes molasses to hand this week, which they offer at a low figure.

The F. F. Dalley Co., Limited, say that their trade for pure fruit extracts and buckwheat flour this year is by far the best they have ever had.

A special drive in fine off-stalk Valencias is offered to the trade by the Eby, Blain Co., Limited, who invite enquiry from parties interested.

When requiring molasses don't forget to write Geo. Foster & Sons. They have excellent value to offer on lines bought before the advance.

"L. P. & Co." Christmas pastry spice in the well-known 5-lb. cans, also the XXX icing sugar, are finding ready sale with Lucas, Steele & Bristol.

Direct shipment of dates now at hand with Geo. Foster & Sons. Strictly new goods; no cold storage. Close prices to clear before Christmas.

"Bensdorp's 'Royal Dutch' cocoa and crushed Java and Mocha coffee are among our standard and steadiest sellers," say the Eby, Blain Co., Limited.

The Eby, Blain Co., Limited, have a special selection of mixed pastry spice. Wethey's condensed mince meat and mince meat in pails and tubs in store.

Pure fruit jams, Seville and "Gilt Edge" marmalade, in 1-lb. glass and 7-lb. pails are among the season's best selling goods with the Eby, Blain Co., Limited.

Attention is called to Lucas, Steele & Bristol's ad. Quick shipping is a necessity at this season, and this the firm guarantees, as well as the quality of their goods.

Thos. Upton & Co. have received their shipment of marmalade oranges this season, and will now be able to fill all orders for their "Gilt Edge" orange marmalade.

"Circle" tea is finding new friends every day. A few advertising images for it are still on hand with Lucas, Steele & Bristol; also some for their "Kiji" and "Uriba" Japan teas.

Geo. Foster & Sons report that they have just received a consignment of India Pekoe Souchong of excellent quality, in which they are offering a bargain at 15c. Samples on application.

W. H. Gillard & Co. state that their sale of "Imperial" Congou in the Northwest during the past six months has more than doubled that of any other six months since putting this brand on the market.

The Eby, Blain Co., Limited, call the attention of the trade to their announcement in this issue, and state that they are fully prepared to despatch all orders the same day as received for Christmas goods.

"Sales of dressings and mixed spice in glass jars with screw tops are away above our expectations," say Lucas, Steele & Bristol; "also of the handsome glass pots of jams, jellies and marmalade at $1 per dozen."

At this season Keen's mixed spice (in 1-ounce tins) is in demand. This article is superior to any ground spice in the market, being specially selected and ground by the manufacturers of Keen's mustard. Frank Magor & Co., 16 St. John street, Montreal. handle these goods.

"We recently sent out nearly 50 lots of Keen's show cards by express to grocers in different parts of Canada who applied, mentioning THE CANADIAN GROCER. If we missed anyone, now is the time to advise us, before our supply runs short," write Frank Magor & Co., 16 St. John street, Montreal.

AGREEMENT AMONG SALMON MEN.

As readers of THE CANADIAN GROCER are aware, there has been for some time an agitation among British Columbia salmon canners for some arrangement or combination by which they might pool their supplies on the English market, and by joint effort prevent what has hitherto been a matter of serious prejudice to their interest, namely, the depreciation of sale values, by the remaining on the British market almost every year of a large surplus of unsold salmon of the previous season, ready to be unloaded on English and Scotch retail produce men at ruinously low prices.

A despatch from Vancouver says that arrangements have been completed by which a combination including the Anglo B.C. Packing Co., an English organization which controls many leading canneries, also the notable houses R. P. Rithet & Co., Robert Ward & Co., Todd & Son, Turner, Beeton & Co., Evans, Coleman & Evans, and many others. The combine will in the first instance fix a uniform price, affording a reasonable profit on 100,000 cases of the B.C. packs of 1896 which are still unsold in the British market. It will also fix a profitable price for 500,000 cases of the 1897 pack which are still on hand in England and lastly endeavor, in respect of the season of 1898, to prevent a glut of canned salmon production and obviate the packing of inferior fish. It will also take strong action in the way of prosecution or damage suits against several persons who have damaged the market in England by issuing false slanderous reports as to the quality of some of the B.C. pack of 1897.

AN INTERESTING MEMENTO.

Crosse & Blackwell, through their Canadian agent, Mr. C. E. Colson, are sending out to their patrons a handsomely mounted fac simile of "Ye olde Englishe" label that the firm used in 1706, a small reproduction of which appears in this week's CANADIAN GROCER. It makes a handsome souvenir, and customers who have not received one are asked to apply to C. E. Colson, 22 John street, Montreal.

Going to Retire?
Want to Sell Out?

If so, say so in THE CANADIAN GROCER. It reaches the most likely buyers. Two cents a word each insertion.

DEWAR'S FAMOUS SCOTCH

can be had from

Geo. J. Foy
R. H. Howard & Co.
Perkins, Ince & Co.
Adams & Burns

and all ... first-class houses.

FANCY

INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACÉ

MOUNT ROYAL MILLS

D. W. ROSS CO. Agents

RICES

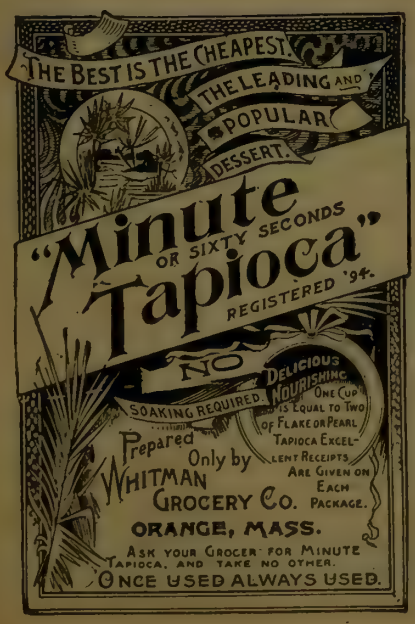
Ashamed of Canada?

No doubt you are proud of Canada, its resources, its climate, its able men. If so, why do you sell imported goods when you can get as good that are made in Canada?

WHITE MOSS COCOANUT

is equal to any that was ever manufactured by any man in any country. You make your living in Canada. **Patronize its industries.** Ask your jobber or write us for samples. . . . .

Canadian Cocoanut Co.
MONTREAL



ENAMELLED MEASURES

In ½ pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.

GOVERNMENT STAMPED

Superior to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode . . . .

The McCLARY MFG. CO.

LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT

We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples. . . . . .

VERRET, STEWART & CO., Montreal - Quebec.

Boeckh's Curling Brooms

are made of specially selected corn free from seeds, and because they have a Bamboo Handle they are very light.

But they are strong and durable, and serve an ideal purpose in taking the place of the old-fashioned, heavy, hardwood-handled Brooms. They are seasonable to have in stock right now.

Chas. Boeckh & Sons, Mfrs., Toronto, Ont.

With Bamboo Handles

AN AUTOMATIC SELLING MACHINE . . .

To sell——

Adams' Tutti Frutti

For full particulars, apply . . .

Globe Automatic Selling Co.

13 Jarvis Street, - TORONTO, ONT.

FOUND AT LAST

THE . . .

"PRAESERVO"

CASE

A Perfect Cabinet for

RAISINS
PRUNES
CURRANTS
EVAPORATED FRUITS
Etc., Etc.

No shrinkage
No drying up
No loss in weight

Fruit kept Moist and Fresh always.

Height, 76 in.; width, 41 in.; depth, 28 in.

Write us for Descriptive Catalogue.

ARTHUR P. TIPPET & CO., MONTREAL

AMONG THE RETAILERS.

Keep Posted.

In every community there is a percentage of the people who are curious who are always on the watch for something new. These people see or hear that some new brand of goods are extensively advertised, and are persuaded that they are "just what I want." They look for this article first in their usual grocer's store, and sometimes ask for it. If they cannot get it there they look around the other stores, when, of course, they are likely as not to buy some goods there. One retailer told me this week that he made it a point to keep posted on everything that was currently advertised, and have it in stock, though he never pushed a new article till some competent housekeeper informed him she had found the brand satisfactory.

Better Goods Desired.

One noticable trend of trade this fall has been toward a better class of goods than has been usual in past years. As one retailer expressed it, "People generally are awakening to the fact that the quality or purity is of much more importance than the quantity or price, and now, when they have a little more money, they are more particular about what they buy for the household, especially kitchen purposes. They have had their fill of cheap foods, and have found them wanting." This feature seems to be widespread, and the merchant who has consistently condemned cheap and poor articles is reaping his reward. Now that the public is viewing foods in this light, every effort should be made to retain such a healthy impression by advocating the quality rather than the quantity for the money of the goods offered.

Christmas Boxes.

While standing in a large retail store this week a number of beautiful straw and cane boxes, lined with silk or satin, and having underneath a delicately colored paper, containing an assortment of exquisite chocolates, were brought into the store. The boxes ranged from three inches each way to about a foot in diameter. One of the clerks gave me the information—that they were not to be sold, but given away to customers as Christmas presents. Just then the proprietor came along. On enquiry he told me that these and many more presents would be given away. "But," added he, "don't you recommend other retailers to follow my example, as it is a very bad habit to get into. Why, my bill for presents given away at Christmas is often nearly $400, and eats up my December profits entirely. And I cannot well drop the spstem, as my customers now expect to receive something nice from me at Christmas. I find, moreover, great difficulty in giving in such a way as to make no customer jealous. I would advise no person to begin giving presents, as it is undoubtedly a bad habit."

THE RAMBLER.

THE N. W. TRAVELERS.

In response to Secretary O'Loughlin's call for a meeting, there was a large attendance of members of the Northwest Commercial Travelers' Association in the Board of Trade rooms, Winnipeg, on Saturday week. Mr. A. L. Johnston, the retiring president, occupied the chair. The meeting was held for the election of officers for the ensuing year, and the result was as follows :

President—J. C. Mundie.
First Vice-President—F. W. Drewry.
Second Vice-President—W. Hargreaves.
Treasurer—L. C. McIntyre.
Directors—A. L. Johnston, A. P. Jeffrey, F. J. C. Cox, Horace Wilson, O. R. Steele, Kenneth McKenzie, G. F. Bryan, R. M. McGowan, J. T. Persse.

All the officers and directors were elected by acclamation.

The most interesting matter which was discussed was the annual entertainment. It was decided to hold a conversazione on Monday, Dec. 27, at the Hotel Manitoba.

FOR SALE.

TO TEA BLENDERS.—A Savage's Tea Blender; capacity 500 lbs.; also a Savage's Tea Equalizer and an Iron Safe. P. R. Buchanan & Co, 11 and 13 Front St. East, Toronto. (50)

GENERAL MERCHANTS

and other Dealers who are regular subscribers to THE CANADIAN GROCER wishing copies of:

The Canadian Hardware and Metal Merchant.
The Canadian Dry Goods Review.
The Bookseller and Stationer.
The Paper and Pulp News.
The Canadian Printer and Publisher.
Plumbing and Steamfitting.

May have a single copy of them sent free at any time they wish to consult the advertising columns. Special clubbing rates on application. . . . . .

MacLean Publishing Co. Limited

Montreal : : Toronto

THE MANITOBA PRODUCE AND COMMISSION COY.

WINNIPEG, MAN.

Wholesale Dealers

PROVISIONS OF ALL KINDS

Consignments Solicited.

General Store Business FOR SALE

Stock about $4,000. Well assorted staple goods. Terms to suit. Expiration of partnership. For particulars, address—

MAHON & ROSS - DOUGLAS, MAN. (53)

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

THE Oakville Basket Co.

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by...
Chas. Boeckh & Sons, Toronto.
The H. A. Nelson & Sons Co., Montreal.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

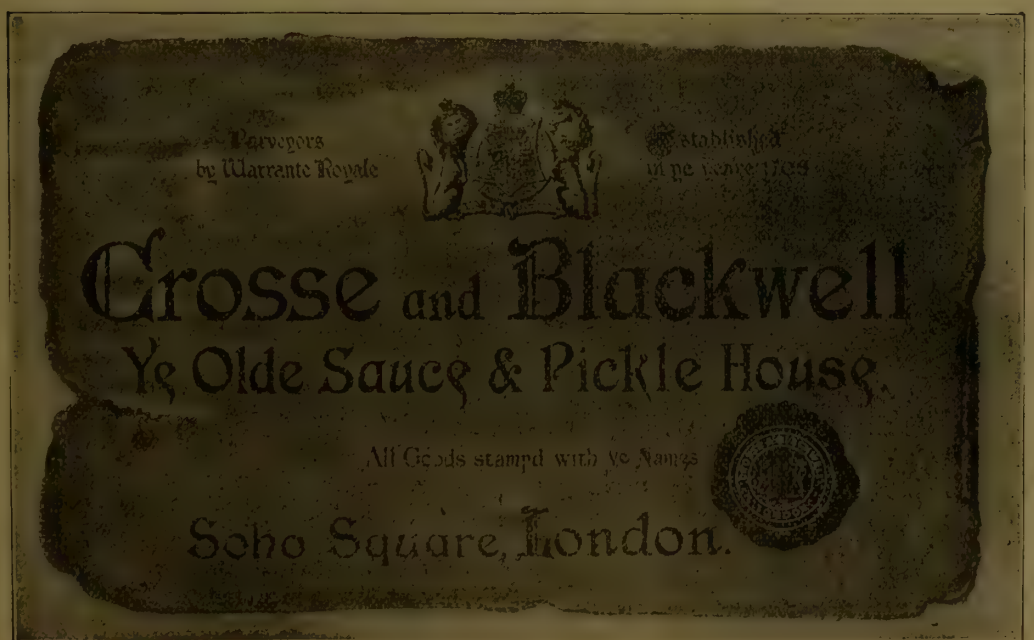
CLUBBING RATES

The Dry Goods Review and The Canadian Grocer **$3.00**

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . . MONTREAL



C. E. Colson Montreal

Canadian Made and there is None Better.

GROCERS! Buy the Polish that will satisfy every customer.

QUICKSHINE

STOVE POLISH *IS THE ONLY ONE.*

Manufactured by

THE ALPHA CHEMICAL CO. - Berlin, Canada.

Be sure and see this space next week.

TRADE CHAT.

FRESH fish are selling at three cents a pound in Winnipeg. They are pike, pickerel, perch and white fish and are brought in from Lake Winnipeg.

D. D. Wilson, of Seaforth, has shipped 85,000 dozen of eggs this season.

The Northwest Assembly has empowered wholesale druggists to sell liquor in five-gallon lots.

Mr. H. W. Healy, grocer, of London, contemplates removing to Ingersoll, having purchased the bankrupt stock of S. Gregory.

Campbell Bros., the pushing Rat Portage grocers, have moved into their fine new store in the Clougher block, and are already doing a rushing business.

The general stock of J. R. Jaynes & Co., of Alvinston, valued at $11,830.95, has been sold by auction to McLean & Co., of Ridgetown, at 68 cents on the dollar.

"What kind of tea did your mother tell you to get?" asked the grocer of Sammy Snaggs, who had been sent on an errand. "Solong," replied Sammy.—Pittsburg Chronicle-Telegraph.

The patrons of the cheese industry in Harrietsville shipped 918 boxes of cheese for the European market. The creamery is running at full blast, and has an output of about 700 or 800 pounds of butter daily.

Business Man—"I thought I'd surprise my clerks by getting down to the office at the opening hour."

Customer—"And did you?"

Business Man—"No; there wasn't one of them there."

Seattle merchants are making a strong bid for Klondike trade. A pamphlet has recently been issued containing advertisements of Seattle merchants of all kinds of supplies for the Yukon country. This is being extensively circulated in the east.

The old "Omaha" store in the Porter block, Ridgetown, Ont., has been refitted and is now known as "The Fair." All the stores in this handsome block are occupied and with the electric lighting present a brilliant and attractive appearance at night.

The recent issue of $13,000 Fort William debentures, being at 4½ per cent., and running twenty years, realized $600 premium. This speaks well for the increasing credit of Fort William in the money markets of Canada, as previous issues have been sold at 98.—Winnipeg Free Press.

The Lake Superior & North Shore Transportation Co. is the name that has been decided on for a new steamboat company that is organizing to operate a line of boats between Duluth and Port Arthur and intermediate points next season. The capital of the company will be $50,000, divided in shares of a par value of $25 each.

It is stated, says The Rio News, that near a place called Corrego Alto Santo Antonio in Minas Geraes a field of 20,000 seven-year-old coffee trees produced this year 256,000 litres of coffee berries. This is equivalent to 360,336 quarts, or 11,260 bushels of coffee, or over half a bushel of coffee per tree. This is a phenomenal yield.

E. A. Gidney, Digby Neck, N.S., is building a large factory for fish canning and packing, to be finished during the winter. Mr. Gidney will can haddies and lobsters, and his new premises will be most conveniently situated for the purpose, as the St. Mary's Bay fisheries will be in close touch, and those of the Fundy are but a short distance removed.

The West Oxford cheese and butter factory at Ingersoll has been busily engaged since Nov. 10 in the manufacture of butter. It is put up in 56-pound boxes, and is being turned out at the rate of 500 or 600 boxes per day. Mr. C. W. Riley, the local cheese exporter, has purchased all that is to be manufactured by the company for export to the Old Country.

Fire visited Carleton Place on the 6th inst. and the following merchants suffered: D. McDiarmid, gents' furnishing store, stock all saved; R. Mathie, barber, stuff mostly saved; Bell Telephone Co., lost all except the books; McGregor & Co., grocery and restaurant, lost all; J. W. McDonald, grocery stock, partly saved; Geo Kees, building totally destroyed, stock of boots and shoes partly saved.

THE SALARIES OF CLERKS.

A CASE of theft has been reported in one of the stores of Boston, says The Herald, in which a clerk took property from his employers of the value of some thousands of dollars. The crime was deliberate, and appeared to have been systematically continued for some time. On a closer examination of the circumstances, it is developed that this clerk held an important position, that he had been in the store for four years, and that at the end of that period he was receiving but $6 a week as his salary. The question may be asked if, in view of this, it would not have been policy as well as justice on the part of the employers to have paid him more money. Certainly it would have been prudent in them to know how this clerk was living. An enquiry might easily have satisfied them that what they were paying him was not adequate to his support. This and other instances that have been made public, and probably more which have not been brought to light, indicate that compensation is less than it should be in some departments of business in Boston. It arises, doubtless, from the competition to obtain positions in stores where the work is lighter and more "genteel," as a phrase is, than in mechanical pursuits; but it strikes us as a mistaken policy in more than one aspect. It is apt to induce a feeling of injustice in the minds of those who receive but a pittance for their service and to render them more open to the temptation to dishonesty. On the account of their clerks, as well as in their own interest, those in whose employ they are should know to a reasonable extent the amount of money their clerks are spending.

Quality First

Notwithstanding the fact that our prices have been reduced, the **superior quality** of our **Coffees** will be maintained, and customers can rely upon having the **best** the **world produces.**

Chase & Sanborn

BOSTON MONTREAL CHICAGO

MONTREAL GROCERS.

THE regular meeting of the Montreal Retail Grocers' Association was held in the Monument National Hall, Thursday evening, Dec. 2, President Scanlan in the chair. A deputation was sent to Quebec to interview the Provincial Government, and see if they could get the law so amended that they would be able to sell patent medicines, bicarbonate of soda, linseed meal and other articles which are drugs in the eye of the law as it now stands.

The committee which went to Quebec comprised Messrs. John Scanlan, J. P. Dixon, Mr. Boucher, Joseph Levesque, S. Demers, ex-Ald. Gauthier and S. D. Vallieres. The deputation was successful inasmuch as the Government have promised to support Mr. L. Gouin's bill, which seeks to remove the disabilities under which grocers in the province of Quebec at present labor.

A communication from the secretary of the Montreal Board of Trade was read, expressing the cordial agreement of the council of the board with the Grocers' Association in regard to the desire of the latter with respect to the attachment of the salaries of Federal civil servants for debt.

A letter was read from the secretary of the London, Ont., Retail Grocers' Association in which the hope was expressed that petitions from the various grocers' associations of the Dominion to the Ottawa Government on the civil servants' salaries question might be uniform in character, and further asking the Montreal association for a copy of the petition the latter proposed to send; that it would include the inspection of weights and measures. They think the present system is unjust, taxing each merchant for the inspector's fees, when it is not only for the benefit of the grocers, but the whole public, and the inspectors be paid by the Dominion Government.

It was decided to call a special public meeting of all the grocers of the city and adjoining municipalities, whether members of the association or not, for Thursday evening, Dec. 9, on which occasion this important question will be laid before them in its entirety, and thoroughly discussed.

Mr. Wm. Clark, of Montreal, whose name is familiar to readers of THE GROCER as a manufacturer of all kinds of tinned meats, is making a line of evaporated vegetables, such as cabbages, turnips, etc., specially adapted for the northern mining regions. In this state the vegetables are very light, and, as they do not lose their flavor, a handful thrown into boiling water will make a very palatable addition to the ordinary mining camp dinner.

A PUZZLE TO THE CLERKS.

A grocer bought two cases of eggs of 36 dozen each. One case contained strictly fresh eggs, for which he paid 25 cents a dozen. He sells those 10 for 25 cents. The other case contained eggs for which he paid 15 cents a dozen. These he sells 15 for 25 cents. The clerks (by mistake) sold the best eggs for the cheaper kind and gave the customers 15 for 25 cents of them, while of the cheaper kind they gave but 10 for 25 cents. After all the eggs were sold the mistake was found out. Did the grocer lose or gain by this transaction; and how much more or less did he lose or gain than if the eggs had been sold the regular way? —Advocate.

IT IS QUALITY, NOT COLOR.

There has been some comment caused lately among the trade by the receipt from Crosse & Blackwell of dark colored peel. There seems to be an impression that it was old peel. This is not so. It is the finest new season's Corsican peel, large caps. This peel, which is in great favor in Great Britain, is dark compared with cheaper kinds of citron, which come from different parts of Asia. This darkness, however, is not a sign of age, but of quality. This can be easily demonstrated if the peel is tested, when it will be found that the flavor is all that can be desired.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

A STATEMENT of the affairs of Cardinal & Co., general merchants, St. Stanislas de Kostka, Que., is being prepared.

Matte Odilion, grocer, Quebec, has assigned.

Robert Malcolm, grocer, Annapolis, N.S., has assigned.

Louis Komienski, general merchant, Digby, N.S., has assigned.

D. M. Parks, grocer, Trenton, Ont., has assigned to George Crowe.

Henry Frost has been appointed curator of J. R. McDonald, grocer, Montreal.

McCarron Bros., grocers, Wallaceburg, Ont., have assigned to Charles Chubb.

Wm. Genereux, general merchant, Grand Piles, Que., is offering 20c. on the dollar, cash.

A. Thibaudeau & Co., general merchants, Sorel, Que., have fyled consent of assignment.

D. M. Smith, grocer and baker, Beaverton, Ont., has compromised at 40c. on the dollar.

M. Lepage & Fils, general merchants, St. Adolphe de Champlain, Que., have assigned.

Assignment has been demanded of Premont & Co., general merchants, St. Felicite, Que.

Patrick Molloy, grocer, St. Johns, Newfoundland, has applied for declaration of insolvency.

Kent & Turcotte have been appointed curators of J. G. Trahan, general merchant, St. Hyacinthe, Que.

J. W. Seale, general merchant, Farnham, Que., is endeavoring to sell out and is settling with his creditors.

A. A. Laferriere & Co., general merchants, Berthier, Berthier Co., Que., have assigned and are offering to compromise at 50c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

Dore & Picotte, grocers, Ste. Cunegonde, Que., have dissolved.

Hannah & Son, provision dealers, Westmount, Que., have dissolved.

A. & W. Hicks, general merchants, Hampton, N.B., have dissolved.

A co-partnership has been registered between Lovitt & Lovitt, wholesale grocers. Yarmouth, N.S.

Louis N. Picotte and St. Epherin Picotte have registered as proprietors of the firm Picotte & Picotte, grocers, Ste. Cunegonde, Que.

Joseph Mareau and Theodule Trudeau have registered as proprietors of the firm Trudeau & Mareau, compressed yeast dealers, Montreal.

WILL YOU AFFORD us an opportunity to prove our claim for its quality by sending a SAMPLE ORDER to your Wholesale House for . . .

... Clark's English Plum Pudding

HANDSOME TAPER TINS—1's and 2's.

GILT EDGE

PURE JAMS AND JELLIES

Put up in glass pots, 5-lb. tin pails, 7, 14 and 30-lb. pails. We have a very fine lot of Pure Plum Jam that we can sell cheap. Write us for quotations.

THOS. UPTON & CO.
HAMILTON, ONT.

MONSOON . . .

INDO-CEYLON TEA

should be in every store in Canada because it shows a good profit and it gives satisfaction.

. . . *TRY A CASE.*

SALES MADE AND PENDING.

Charles Snell, pork packer, Exeter, Ont., has sold out to Frank Wood.

John M. Allan, baker, Trenton, Ont., is advertising his business for sale.

G. A. Marion, general merchant, Rockland, Ont., has sold his stock at 70½c. on the dollar.

J. N. Hamel, general merchant, Pont Rouge, Que., has sold his stock at 61¼c. on the dollar.

B. Tibbits & Son, grocers and confectioners, Aylmer, Ont., are advertising their business for sale.

The stock belonging to the estate of Pearce & Co., general merchants, Mitchell, Ont., is to be sold.

The stock belonging to the estate of J. R. Jaynes & Co., general merchants, Alvinston, Ont., has been sold.

CHANGES.

Joseph Chartrand, grocer, Ste. Cunegonde, Que., has sold out.

F. W. Wait has commenced business as grocer in Montreal.

Frank Gadway has commenced business as grocer in Toronto.

J. B. Vermette has commenced business as grocer in Montreal.

Arthur Smith, grocer, Buctouche, N.B., has opened out in business.

J. C. Henderson, grocer, Chilliwack, B.C., has gone out of business.

F. R. Braeden has commenced business as grocer in Marbleton, Que.

Frank Owen is opening out in business as confectioner in Bridgewater, N.S.

J. A. Dore has commenced business as grocer in Ste. Cunegonde, Que.

Maria Eplett, baker, etc., Coldwater, Ont., has been succeeded by Wm. Carter.

F. Dilse, confectioner, etc., Staples, Ont., has been succeeded by Rebecca Burgess.

G. L. Griffith, baker and confectioner, Melbourne and Iona, has discontinued his Iona branch.

Johnstone & McKenzie, grocers, New Westminster, B.C., have been succeeded by McKenzie Bros.

Marie Vallee has registered as proprietor of a restaurant, under the style Vallee & Poulin, in Montreal.

Marie L. Gendron, wife of Oswald Bourdeau, has registered as proprietress of a grocery store, under the style, C. A. Bourdeau & Co., St. Lambert, Ont.

FIRES.

Janet McDonald, tea merchant, Carleton Place, Ont., has been partially burnt out.

The premises of L. N. Bergeron & Co., grocers, Quebec, have been slightly damaged by fire.

The elevator of J. Richardson & Sons, grain dealers, etc., Kingston, Ont., has been burnt; partially insured.

The Slocan News Co., grocers, etc., Sandon, B.C., have been partially burnt out; estimated loss, $400; uninsured.

DEATHS.

Daniel Doyle, grocer, Montreal, is dead.

C. W. Trinholm, general merchant, Grand Pre, N S., is dead.

Alfred Ryley, of Ryley & Son, general merchant, Bethany, Ont., is dead.

CANADIANS BEWARE!!

Over **5,000** packages of **China** and **Japan** teas were rejected last week by the United States Inspectors because they were not up to standard, being **Unclean** and **Scummy**, and these **teas must come to Canada.**

Look out for them, if you handle China or Japan teas. **What** a Yankee won't drink must be bad, very bad indeed, and Canadians cannot afford to encourage the drinking of unclean, hand-made trash of China and Japan.

Avoid all trouble and annoyance by buying and encouraging the use of the clean, machine-made teas of Ceylon and India---they are famous for their wholesomeness and cleanliness.

☞ Avoid all other teas----

He knows a thing or two!

The Grocer who sells

Keen's D. S. F. Mustard

— AND —

Keen's Oxford Blue

is building on a sure foundation.

CURRENT MARKET QUOTATIONS

Toronto, Dec. 9, 1897.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.

5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4oz. cans, 4 and 6 doz, in case	1 25
10 cent can	0 90

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
8 oz. tins, 3 " "	2 40
4 oz. tins, 4 " "	1 10
1 lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case ..... per doz.	1 20
½ lb. tins, 3 " " ..... "	90
¼ lb. tins, 4 " " ..... "	60

MAPLE LEAF BAKING POWDER.

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING. per gross

⅛ No. 4	$4 00
⅛ No. 6	4 50
⅛ No. 8	7 25
¼ No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
No. 5 " " " "	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00

	per doz
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross	$ 2 60
No. 2 Bronze Tins, per gross	$ 3 40
" 3 " " "	5 60
" 4 " " "	10 00
" 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases. Per Gross	
French Oil in 3-doz. cases	$ 22 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50
Shoe Blacking— in ¼ gross cases.	
Reliable French Blacking, No. 5	9 00
" " " No. 4	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
Alpha Metal Polish No. 2	9 00

Patent Stove Polish—

Sunlight Lead Bar	4 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead	25
½ gross cases	
Reliable Stove Pipe Varnish, ¼ gross cases 6-oz. bottles	
Quickshine Pipe Varnish, ¼ gross cases, pressed top tins.	12

Stove Polish— per gross

Quickshine Polish	9 00
Reliable Paste	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

STOVE POLISH.

Per gross

THE F. F. DALLEY CO.

Gem Stove Polish, ¼ gross cases	$9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75

NONE BETTER.

Edwardsburg Starch

Edwardsburg Starch Co. Limited

FEW AS GOOD.

Cardinal, Ont.

Enameline.

No. 4—3 dozen in case		$4 50
No. 6—3 dozen in case		7 50

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05¾
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05¼
German X, with Cuttlefish Bone	0 04¾
German, with Cuttlefish Bone	0 04¼
London Bird Seed, bulk 25 lb. cases.	0 04½
Bird Gravel, 10c. pkts., 24 in case,	1 60
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases.	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " 5c. " 48 "	03

CORN BROOMS

CHAS. BOECKH & SONS. per doz

Carpet Brooms—	net.
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD. per lb.

1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS. per doz.

Apples, 3's	$0 80	$0 95
" gallons	2 25	2 40
Blackberries, 2	1 40	1 70
Blueberries, 2	0 75	0 85
Beans, 2	0 70	0 95
Corn, 2's	0 70	0 85
Cherries, red pitted, 2's	1 75	2 25
Peas, 2's	0 90	0 95
" Sifted select	0 90	1 00
" Extra sifted	1 25	1 40
Pears, Bartlett, 2's	1 50	1 75
" " 3's	2 00	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 50	2 60
Peaches, 2's	1 40	1 75
" 3's	2 00	2 40
Plums, Green Gages, 2's	1 30	1 55
" Lombard	1 20	1 50
" Damson Blue	1 10	1 30
Pumpkins, 3's	0 70	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 40	1 70
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	0 92½	0 95
Lobster, talls	2 40	2 70
" flats, ½'s	1 65	1 70
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 20	1 30
" " Horseshoe.	1 25	1 30
" Cohoes "	0 95	1 00
Sardines, Albert, ¼'s tins	....	0 13
" ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, Sportsmen, ½'s	....	0 21
Sardines, key opener, ½'s	0 16	0 18½
" " " " " ¼'s	0 10½	0 11
" " " " " ⅛'s	0 18½	0 19
Sardines, other brands 9¾	11 0 16	0 17
" P. & C., ¼'s tins	0 22	0 23
" " ½'s "	0 33	0 36
Sardines, Amer., ¼'s "	0 04	0 05½
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10	1 15
Kippered Herring, 1-lb.	1 60	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans	2	"	$1 30	$1 35
" " "	2	"	2 35	2 50
Comp Corn Beef 4-lb. can			....	....
" " "	14	"	7 75	8 25
" " "	2	"	15 00	16 00
Minced Callops	2	"	....	2 60
" "	2	"	2 60	2 65
Lunch Tongue	1	"	3 40	3 50
" "	2	"	....	6 00
English Brawn	2		2 75	2 80
Camb Sausage	1	"	....	2 50
" "	2	"	....	4 00
Soups, assorted	1	"	....	1 50
" "	2	"	....	2 25
Soups and Boull.	2	"	....	1 80
"	6		....	4 50

ARMOUR PACKING CO.—HELMET BRAND

Corn Beef 1 lb.	1 40	1 50
" ½ lb.	2 60	2 75
" 4 lb.	5 50	5 80
" 6 lb.	8 50	8 80
" 14 lb.	17 50	18 00
Roast Beef, 1 lb.	1 40	1 50
" 2 lb.	2 60	2 75
Luncheon Beef, 1 lb.	1 60	1 70
" 2 lb.	2 75	2 85
Brawn 1 lb.	1 30	1 40
" 2 lb.	2 35	2 50
" 6 lb.	6 60	6 80
" 14 lb.	14 50	15 00
Ox Tongue, 1½ lb.	7 00	7 20
" " 2 lb.	8 50	8 80
" " 2½ lb.	10 75	11 00
Lunch Tongue, 1 lb.	3 35	3 50
" " 2 lb.	6 50	6 80
Chipped Beef, ½ lb.	1 60	1 70
" " 1 lb.	2 65	2 80
Pigs' Feet, 1 lb.	1 65	1 75
" " 2 lb.	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb.	70	75
Potted Meats, Tongue or Ham ½ lb.	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb.	70	75
Potted Deviled Ham or Tongue, ½ lb.	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt.	3 00	3 15
" 1 pt.	2 00	2 10
Gelatine of Boar's Head, 2 lb.	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00	3 10
Plover Roast	5 00	....
liced Gold Band Bacon	3 00	....

Codfish.

	doz
Beardsley's Shredded, 2 doz. pkgs.	0 90

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6
Variety Gum (with book in each box) 150 1c pieces	1
Banner Gum (English or French wrappers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE "DIAMOND"

OIL BLACKING

TRADE OIL MARK

Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and Stove Varnish. Harness Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**

COWAN'S

Hygienic and Perfection — **Cocoas** and Cocoa Essence

Queen's Dessert, Royal Navy and Perfection — **Chocolates**

Chocolate Pink, White, Lemon Color — **Icings** A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LIMITED TORONTO

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, **O. E. COLSON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba, **Buchanan & Gordon, Winnipeg.**

Butter Pots

GOOD FOR

40 YEARS

HART BROS. & LAZIER

Stoneware Manufacturers,

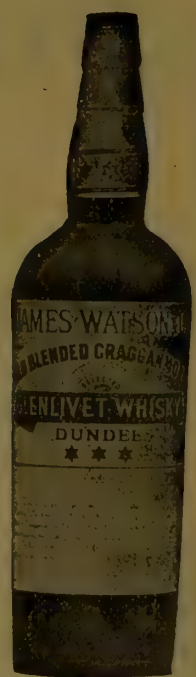
Belleville, Ont.

Mail Orders promptly filled.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844 — IS THE BEST.

ASK FOR

MOTT'S



Always the Same. The Best on the Market.

Have you got it in stock?

Chard, Jackson & Co.

Agents for the Dominion

10 Lemoine St.

MONTREAL

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ½'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, ¼'s " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. tins, boxes 4 doz	2 40
½ " " " 2 "	4 50
1 " " " 1 "	8 50
	per lb.
Ralston Health Club, boxes 6 lbs.	45

CHOCOLAT MENIER.

	In 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Vanilla—per lb.	$ 0 32	$ 0 34	$ 0 36
Yellow wrapper, Unsweetened—			
Blue Premium	0 35	0 37	0 39
		Per case.	Less than case
Pastilles—			
Yellow wrapper, 108 bxs. to the case		$20 00	0 20
Croquettes—			
Yellow wrapper, 9 bxs. of 12 packages		$20 00	0 20

FRY'S.

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14 lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14 lb. boxes	....
½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate.	0 21 0 43
Mott's Sweet Chocolate Liquors.	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

WALTER BAKER & CO.'S.

Chocolate—	
Premium No. 1 boxes 12 lbs. each	
Baker's Vanilla in boxes, 12 lbs. each.	50
Caraccas Sweet, in boxes, 6 lbs. each.	38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate	
In canisters, 1 lb., 4 lb. and 10 lb.	0
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, ½ lb., tins.	0

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ½ " " "	0 28
" ⅓ " " "	0 29
" ⅛ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macaroon, " " " "	....
Crown Desic., 12, 20 or 25 lb. "	....
Special, " " " "	....

Barrels, 2c. per lb. less.

Terms, 3 p.c., off 30 days.

First in the Market, First in Quality.

Extracts from letter received from Danville, Ill., U. S., Nov. 6, 1897.

"I would like to take orders for your Soda Biscuits.....There are no biscuits here nearly as good as yours....When I came here the last time I brought a tin with me from Woodstock, Ont.....My people were delighted with them....There are biscuits and crackers here but not like yours."

Our "Cream Sodas" in tin boxes are Crisp and Delicious. Ask your grocer for them.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President. **7 Front Street East, Toronto.** S. R. Parsons, Vice-President

Makers of the celebrated "CREAM SODAS" in tin boxes.

COFFEE.

Green.	per lb	
Mocha	0 27½	0 30
Old Government Java	0 30	0 33
Rio	0 08	0 13
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 18	0 22
Maracaibo	0 16	0 20

JAMES TURNER & CO.

Mocca	....	0 34
Damascus	....	0 30
Cairo	....	0 25

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	....	0 33
Bourbon Blend	....	0 32
Our Own "	....	0 31
Jersey "	....	0 28
Laguaya "	....	0 25
Rajah Blend	....	0 22
Mocha and Java	....	0 32
Old Government Java	0 30	0 32
Arabian Mocha	0 31	0 33
Maracaibo	0 25	0 27
Santos	0 16	0 20
Crushed East India	....	0 17

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles, gross	12 00
Ketchup, Screw Top, "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FRUITS.

	per lb	
Currants—Provincials, bbls	....	0 05¾
" ½ bbls	....	....
" Filiatras, bbls	....	0 06
" ½ bbls	....	0 06½
" cases	....	0 06¼
" Patras, bbls	....	0 06½
" ½ bbls	....	0 06¾
" cases	....	0 06¾
" Vostizzas, cases	0 07	0 08
" Blue Pearls	0 08¼	0 08½
" cleaned, Kalamos, cases	....	0 06¾
" " Morea "	....	0 07
" " Vonitza "	....	0 07½
Dates, Hallowee boxes	0 06¼	0 06½
Figs—4-crown	0 10	0 11
" 5-crown	0 11	0 13
" 7-crown	0 13	0 14
" 9-crown	0 15	0 16
" natural, bags	0 04½	0 05
Prunes—Bosnia, cases	....	....
" Bordeaux	....	....
Raisins—Valencia off stalk	0 04½	0 04¾
" Fine, off stalk	0 05	0 05½
" Selected	0 06	0 06½
" Layers	0 06½	0 07
" Sultanas	0 09½	0 12½
" Cal. Loose Muscatels, 3-Crown	0 07¼	0 07½
Ditto 4-Crown	0 08¼	0 8½

Malaga	per box.	
" London Layers	1 50	1 70
" Black Baskets	2 00	2 20
" Blue Baskets	2 30	2 50
" Connoisseur Clusters	2 20	2 40
" Dessert Clusters	3 50	3 75

DOMESTIC:

Apples, dried, per lb	0 05	0 06
" evaporated	0 09	0 10

FOOD.

	per brl.	
Split Peas	3 25	$3 50
Pot Barley	3 25	3 50
Pearl Barley, XXX, 49-lb. pkt.	....	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50
(Sold by all wholesale grocers.)	

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz	95
1 " " Red, "	1 00

COX'S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—50 to 60 dy, $1.85 Toronto.

WIRE NAILS — $1.90, freight equalized in Montreal.

HORSE NAILS—

Canadian, dis. 50 per cent.

HORSE SHOES—

F. O. B. Montreal 3 25

SCREWS—Wood—

Flat-head bright, 87½ and 10 p. c. dis.
Round-head bright, 80 and 10 p. c. dis.
Flat-head brass, 82½ and 10 p. c. dis.
Round-head brass, 75 and 10 p.c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	0 00	1 35
ROPE—Manilla	0 07½	0 08½
Sisal	0 06¼	0 07¾
AXES—Per box	5 25	9 00

SHOT—Canadian, dis. 17½ per cent.

HINGES—		
Heavy T and strap, per lb.	0 03¾	0 04¾
Screw, hook and strap	2 35	3 15

WHITE LEAD—Pure Association guarantee, ground in oil. per 100 lbs.

25 lb. irons	5 50
No. 1	5 22½
No. 2	4 75
No. 3	4 37

TURPENTINE—

Selected packages, per gal.	0 48
2c. extra outside points.	

LINSEED OIL—

Raw, per gal	0 43
Boiled, "	0 46
2c. extra outside points.	

GLUE—Common per lb 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.	$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	....	1 50
Clear Jelly Marmalade	....	1 80
Strawberry W. F. Jam	....	2 00
Raspberry " "	....	2 00
Apricot " "	....	1 75
Black Currant "	....	1 85
Other Jams " "	1 55	1 90
Red Currant Jelly	....	2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $11 00

WINES LIQUORS AND MINERAL WATERS.

HARD, JACKSON & CO., MONTREAL, AGENTS.

Watson's Scotch—		
1 Star Glenlivet, in cases	$8 50	$9 00
3 " " "	9 50	10 00
Old Liqueur "	15 00	15 50
Old Glenlivet, in wood, p.gal.	4 25	6 00
Watson's Irish—		
Old Irish	7 50	8 00
Banagher	9 50	10 00
" in wood, per gal.	4 25	5 25
Geo. Sayer & Co. Cognac—		
1 Star, in cases	11 50	12 00
V.S.O.P "	16 50	17 00
In wood, per gal	4 50	6 50
Warter & May, Oporto—		
Ports	2 10	6 50
Wisdom & Warter—		
Sherries	2 00	6 00

J. & R. M'LEA, MONTREAL.

Cockburn very old Highland	8 75	9 25
" Special Scotch	9 50	10 00
" Special Liqueur. 14 years old	15 50	16 50
In wood—Fine old Scotch	....	4 40
Special old Scotch	....	5

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb.
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

per gross.		per gross.	
Pony size,	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard, bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

RICE, SAGO, TAPIOCA.

Rice—	per lb.	per lb
Rangoon, imported	0 03⅝	0 03⅞
Patna	0 04¼	0 05¾
Japan	.....	0 05
Imperial Seeta	.....	0 05½
Extra Burmah	0 04½	0 04⅝
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

SODA.

Bi-carb, stand'rd, per 100-lb. keg	2 40	2 50
Sal soda, per bbl	0 85	0 90
Sal soda, per keg	0 95	1 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 05
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 7½

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb. boxes. 1 lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08
PURE—40-lb. boxes, 1-lb. pack		0 07
" 48-lb. " 16 3-lb. boxes		0 07
OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½

A Popular Starch.

All laundresses agree on this one point, that in order to obtain the best results, a **high-class starch is indispensable.** Celluloid has long been recognized as the **Laundresses' reliable friend,** whose verdict in its favor has been so unanimous that it has won for itself, as a **cold-water starch,** a reputation which is world-wide.

THE BRANTFORD STARCH CO., Limited, Selling Agents, BRANTFORD, ONT.

For puddings, custards, etc.

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs..	0 04¼
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs....	0 05
Bbls., 175 lbs	0 04½
Kegs, 100 lbs	0 04½
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs....	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs	0 05
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06

SUGAR.

	per lb
Granulated	0 04⅜
Paris Lump, bbls. and 100-lb. boxes	0 05¾
" in 50 lb. boxes	0 05½
Extra Ground, bbls. Icing	0 05¼
Powdered, bbls	0 05¼
Very bright refined	0 03⅞
Bright Yellow	0 03¾
Dark Yellow	0 03½
Demerara	0 03¾
Austrian granulated	4 1-16

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark, per gallon.	0 23	0 25
Medium	0 28	0 35
Bright	0 32	0 42
Honey (com)		0 40
" 2 gal. pails		1 00
" 3 gal. pails	1 35	1 40

MOLASSES.

Barrels	0 23	0 35
Half-barrels	0 25	0 37

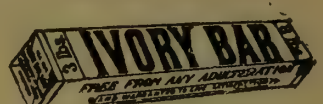
SOAP.

Babbitt's "1776" Soap Powder	$3 50

1 box and less than 5	4 00
5 boxes and upward	4 00

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 190 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35
CHINA GREENS.		
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14
Young Hyson— PING SUEYS.		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Chests— JAPAN.		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

"SALADA" CEYLON.

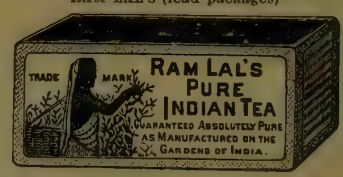
	Wholesale	Retail
Brown Label, 1s and ⅛s	0 20	0 25
Green Label, 1s and ⅛s	0 22	0 30
Blue Label, 1s and ⅛s and ¼s	0 30	0 40
Red Label, 1s and ⅛s	0 36	0 50
Gold Label, ⅛s	0 44	0 60

Terms, 30 days net.

MONSOON INDO-CEYLON TEA.

	Wholesale	Retail
Blue Label, 1-lb	0 19	0 25
Blue Label, ½-lb	0 20	0 25
Black Label, ½ and 1-lb	0 22	0 30
Green Label, ½ and 1-lb	0 28	0 40
Brown Label, ½ and 1-lb	0 35	0 50
Red Label, ½ and 1-lb	0 40	0 60

RAM LAL'S (lead packages)



Cases, each 60 1-lbs		0 35
" " 60 ½-lbs. / " " 30 1-lbs.		0 35
" " 120 ½-lbs		0 36

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Black Label, 1-lb., retail at 25c		0 19
" " ½-lb., " " "		0 20
Blue Label, retail at 30c		0 22
Green Label " 40c		0 28
Red Label " 50c		0 35
Orange Label, retail at 60c.		0 42
Gold Label, " 80c.		0 58

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retai
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25

TOBACCO AND CIGARS.

	Gold
British Consols, 4's; Twin Bar, 8's	0 73
Ingots, rough and ready, 8's	0 71
Laurel, 3's	0 68
Brier 8's	0 63
Index, 7's	0 60
Honeysuckle, 8's	0 73
Napoleon, 8's	0 67
Victoria, 16's	0 63
Prince of Wales, caddies, 8's and 16's	0 65

WOODENWARE.

	per doz
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	8 00
" 1	6 50
" 2	5 50
" 3	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Parlor	1 30	1 40
Red Parlor	1 50	1 60
Safety, No. 1, wall box	1 40	1 50
" No. 2, slide box	2 80	2 90
" No. 3, capital	2 75	2 85
Flamers, slide boxes	2 25	2 35
" wax stems	3 20	3 30
Tiger	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross	$ 2 00
" 10 " "	1 10
" 2 Tiger,	5 00
" 4 " "	2 00

LICORICE...

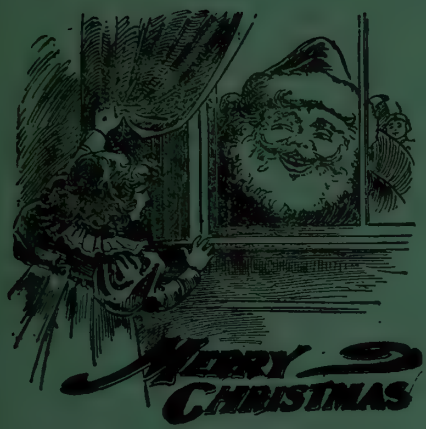
We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. BROOKLYN, N.Y.

Christmas Advertising

Make it pay by using some or all of the cuts on this page.



NO. 1—ONE COL. WIDE

NO. 2

NO. 3

NO. 4

NO. 5—TWO COLS. WIDE

Prices:

No. 1.—Single col. size, $1.00;
Double col. size, $1.50.

Nos. 2, 3 and 4.—Price, 90c. each.

No. 5.—Single col. size, $1.00;
Double col. size, $1.50.

Either of these cuts in any of the above sizes will be mailed same day as order received, on receipt of price, postage prepaid.

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LIMITED.
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FRUIT JARS

We are the Fruit Jar House of Canada and can therefore **always give you something better than the best.** Write or telegraph us for present prices.

GOWANS, KENT & CO.

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You can well afford to push the sales of

KNOX'S... GELATINE

It always pleases consumers because it is the best produced. In order to more thoroughly interest you we will give high grade

CAMERAS AND DELIVERY WAGONS

Absolutely FREE

Write for particulars.

C. B. KNOX, Mfr.

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William H. Dunn - - - Montreal
Beattie & Elliot - - - - Quebec
C. & E. MacMichael - - St. John
Alfred D. Hossack, Vancouver, B.C.
H. F. Baker - - - - Halifax, N.S.

JOHNSTOWN, N. Y.

BOOKS FOR THE RETAILER

Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.

The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

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Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

Buying, Selling and Handling of Teas

Three valuable articles full of ideas and suggestions for grocery men.

Causes of Failure in the Hardware Trade

and how avoided. Three comprehensive prize essays reprinted from HARDWARE AND METAL.

Necessary Books for a Retailer

By a practical accountant. This treatise deals with systems of bookkeeping and checking calculated to reduce mistakes and omissions, etc., etc., to a minimum. A most useful book for any retailer.

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Alphabetically arranged and revised and corrected from the official copy as assented to by the Governor General, June, 29, 1897, including the old Tariff by way of comparison. Also comparative rates of the Dingley and Wilson (United States) Tariffs.—**15 cents.**

Credits, Collections and their Management

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In view of the constant inquiries from manufacturers and merchants for names of good representatives in leading centres in Canada we are preparing a typewritten list of all the firms open for agencies.

This will be held at our offices for use of such inquirers.

It is important that the list be as complete as possible, and we will be glad to include everyone interested.

There will of course be no charge.

The following information is necessary

Name.
Address.
List of agencies now held.
References.

Address replies to_____

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CHARLES F. CLARK, President. J. CHITTENDEN, Treasurer

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THOS. C. IRVING, Superintendent.

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The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street

MONTREAL

THE CANADIAN GROCER

VOL. XI TORONTO AND MONTREAL, DECEMBER 17, 1897. No. 51

SELL ONLY THE BEST!

In Competition with the World we have received the

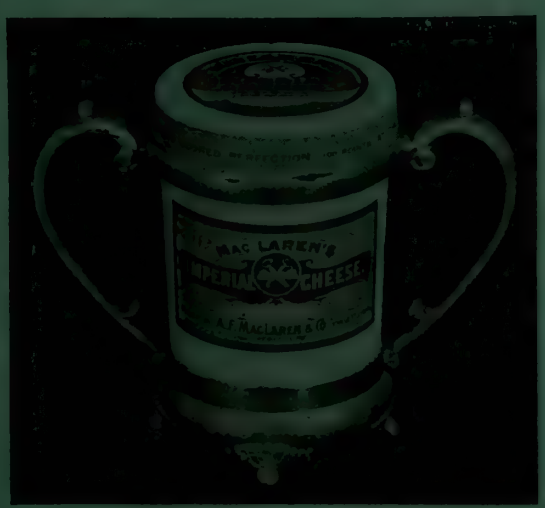
Highest Awards Made. . .

These substantiate our claim that : : : : :

Colman's Mustard

IS THE BEST IN THE WORLD

Perfect Flavor, Delicious Taste, Highest Quality



MacLaren's Imperial Cheese.

Known Everywhere. Used Everywhere.
Sold Everywhere. Liked Everywhere.

The world's finest Cheese Product.

A. F. MacLAREN & CO., - TORONTO and STRATFORD, Canada.

HELMET BRAND

Extra Fine

Brawn

Delicately prepared and ready for table use. This is one of our leaders for this season of the year, and you will find no trouble in selling it, as it practically sells itself. It is selected, preserved and packed with due reference to its keeping in all climates. Order at once.

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Watt, Scott & Goodacre, Montreal.
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Or
ARMOUR PACKING CO. - Kansas City
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ANTOINE SOLARI'S
TRADE MARK
SULTANAS

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FIGS

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GRAND VEZIR HAN,

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Importer and Exporter of

DRIED FRUIT, SMYRNA FIGS and SULTANA RAISINS.

All orders executed at lowest prices.

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T. H. HERRING - - - - - - Hamilton.
SEETON & MITCHELL - - - - Halifax.
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D. C. HANNAH - - - - - - London, Ont.

PUREST AND BEST

WINDSOR SALT

Is manufactured by the Vacuum Process, a process which ensures PURITY, and from the time the brine leaves the wells till the PURE SALT reaches the packages it is not handled except by machinery, which ensures CLEANLINESS.

Prices and Samples can be had from your Wholesale Grocer.

THE

WINDSOR SALT CO. Limited. Windsor, Ont.

Seasonable Hints
for the Holiday Trade

Telegraph, if you are in a hurry—we will bear the extra expense.

Cox's Gelatine Tried and true in its purity and its strength.

Holiday buying will leave a poor impression with your customers if they find you without Cox's Gelatine.

"Thistle Brand"

You know Finnan Haddies, their absolute cleanliness and delicate flavor, well. So do your customers.

They'll not thank you if they are disappointed with some substitute on Christmas Day.

Fry's Chocolates and Cocoa.

"The better the day the better the deed." Think of the holidays coming!

Folks know Fry's Diamond Sweet Chocolate for its delicate richness and toothsome flavor—Fry's Concentrated Cocoa for its absolute purity and strength.

Lazenby's Jelly Tablets For every day—for the Day of Days that's nearly here.

Think of the thousand and one quick desserts they will make. 13 varieties.

Absolutely pure in the flavorings used.

Lazenby's Soup Squares Now is the time—(the holiday time) when folks who have never used them will want to try them. In stock? Remember, they are quick and sure in the rich, nutritious soup they make.

Sold by Leading Wholesalers Everywhere.

AGENTS :

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Montreal and Toronto

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Importers of Scotch Whiskies

If you want the best values in **Scotch Whiskies** shipped from Scotland, send for samples and quotations of

PATTISONS' WHISKIES

By so doing you will save money when placing your orders.

Scotch and Irish Whiskies

from 6s. to 42s. per case, and from
2s. 6d. to 12s. 6d. per gallon. . . .

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Orders taken from Wholesale Trade Only.

PATTISONS LIMITED

Highland Distillers **LEITH, Scotland.**

And at LONDON, EDINBURGH, BALLINDALLOCH and KEITH.

Highland Distilleries

GLENFARCLAS-GLENLIVET, BALLINDALLOCH,
and AULTMORE-GLENLIVET, by KEITH, N.B.

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S. B. TOWNSEND & CO. BOX 1125 MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA.

E. B. Eddy's

MATCHES

cost less than any other kind, for:

More satisfaction is given in each match;
More matches are contained in each box;
Larger boxes are contained in each case.

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THE BEST VALUE IS

Paradise and Haycastle **CURRANTS**

SPECIAL THIS WEEK — IN Extra Fine Figs

SOLARI 7-Star Loucoum Pulled, 5-lb. boxes.
The style they use in Turkey.

" 6-Star 2½ inch Choicest Eleme Figs, 20-lb. boxes.

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Really fine figs are scarce. We have a limited quantity for high class Christmas trade.

SPECIAL PRICES THIS WEEK

W. H. GILLARD & CO. WHOLESALERS ONLY . . . HAMILTON

WASHBOARDS
CLOTHES PINS
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TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS
And all Grocers' Sundries

Sold and highly recommended by all leading grocers. . . . . .

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The H. A. NELSON & SONS CO., Limited

Sample room ...MONTREAL, QUE.
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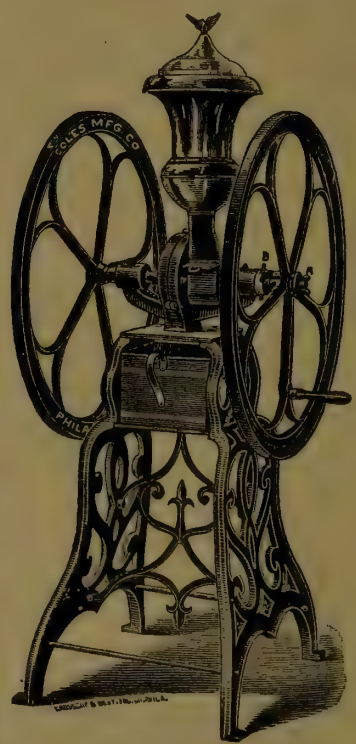

No. 18

Grocers!

Being specialists in the manufacturing of Coffee Mills, we know what is required in a mill.

Therefore: Why not blend your own coffee and grind it in a COLES MILL? You cannot fail to give the highest satisfaction.

Thousands of Grocers have added to their worldly goods by doing this; why not you?

Agents { TODHUNTER, MITCHELL & CO. Toronto
DEARBORN & CO., St. John, N. B

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XI. (Published Weekly) TORONTO AND MONTREAL, DECEMBER 17, 1897 ($2.00 per Year) No. 51

THE EDMONTON ROUTE TO THE KLONDYKE.

By C. L. S

NOT long ago the Board of Trade of Victoria, B.C., issued a circular complaining that the trade in supplies for the Klondyke was being gobbled up by American merchants who, with their usual promptness and business sagacity, had taken advantage of the rush to the Yukon to monopolize the supply trade. There is no doubt that so long as the West Coast route is used not only the Victoria merchants, but those throughout the entire country will be hampered by our more enterprising neighbors. The gold is ours, but we are willing to share it with all comers; the trade we can have entirely to ourselves if we exercise ordinary business methods.

It is estimated that 500,000 people will go to the Klondyke during the coming spring. The excitement in Great Britain and throughout Europe over our gold fields, in Australia, Africa and the Islands of the Pacific, as well as in the United States, is even greater than in our own country, probably for the reason that distance lends enchantment to the view. When we consider what supplies for such a number of people mean we will begin to realize that the merchants and manufacturers of Eastern Canada have a little Klondyke of their own at home, supplying this vast, hungry multitude. Those who are well informed on the subject say that every man going to Klondyke will have to spend at least $200 on his food and clothing outfit; so that even if only 200,000 people go at $200 each it means $40,000,000—a tidy little sum to be added to Canada's yearly trade. Even supposing that only 100,000 persons take the Edmonton and Calgary route, that would mean $20,000,000.

It is understood that the Hudson Bay Co. are opposing the Edmonton route* and favoring the Stickeen and Lake Teslin route, as the country to be traversed by pack trail from Edmonton is through their best fur-producing and hunting country, and undoubtedly the horde of miners would frighten the game and drive it further north. The C.P.R., it is believed, is advocating the West Coast route, for the reason that it would give them a longer haul than the Edmonton route.

San Francisco firms are flooding British Columbia with their advertisements of Klondyke supplies and when we take into consideration the advantage they possess over Eastern Canada in the matter of freight rates we may feel sure that Californian merchants will get a fair proportion of the business if trade sets in through the British Columbia route. If, on the contrary, the Canadian Government can be induced to open up the Edmonton land and water route we shall get it all, as the difference in freight will be sufficiently in our favor to shut out competition from that quarter.

In addition to the enormous quantities of supplies that would have to be purchased in this country, a pack trail from Edmonton will open up a market for Alberta cattle that will be another Bonanza Creek to the ranchmen. Those going by the land route would require pack horses and saddles, and the ranches in the vicinity of Calgary and Edmonton can supply the former at $15 to $20 apiece. If the water route is chosen, a highway would be used that has been traveled for years by the Hudson Bay Co. and private traders, and that is well known to hundreds of men in that district whose services could be secured as guides. Boat-builders are ready at Athabasca Landing to build boats at reasonable figures.

The pack trail route, which it should be the prime object of all eastern business men to induce the Government to build, has this to commend it to the miner which the water route does not possess, viz., it passes through the greatest number of gold-bearing streams on the road to the Yukon. Not only this, but in the vicinity of Edmonton and on the line of railway is a farming community who harvested this year nearly 3,000,000 bushels of grain, and who would find a market for their produce amongst the miners. This alone would be reason enough to favor the Edmonton route.

Leaving Edmonton with pack horses and travoise or flat sleds (whichever was decided upon) the miner would go out nine miles to St. Albert, and from thence along a beaten wagon road to Lake St. Ann, a distance of 40 miles. Here he could either go round the lake in an easterly direction or cross at the narrows. Proceeding in a north-westerly direction about 18 miles, he comes to the crossing of the Pembina River, 37 miles further on he comes to the Athabasca River, crossing it at the junction of the McLeod. Going onward in a north-westerly direction between Hawk Creek and Burnt Wood Creek, 20 miles, he crosses a branch of Hawk Creek and then a branch of the Burnt Wood. He then proceeds nearly due west, along the chain of lakes about 70 miles, and turning northward for about 25 miles he comes to the narrows of Sturgeon Lake. From Sturgeon Lake to the crossing of the Smoky River is 30 miles, and from there to Fort St. John is 120 miles more. From Edmonton to Fort St. John the miner has traversed what can be made into a first-class road, and which it is to be hoped the Government will cut out and make without further delay. A great many prospectors have traveled this road during the present fall, but no one has found the road bad. Of course there are creeks to be bridged and swamps to be corduroyed, scows to be built at the crossings of the larger rivers, and fallen timber to be removed; but apart from these improvements, which are necessary with every new road, there are

*See map illustrating the route on pages 24 and 25.

Merchants should sell popular goods; goods that their customers know all about; goods that their clerks don't have to spend precious time talking up.

THAT IS WHAT

Enameline

The Modern STOVE POLISH.

is. Hundreds of thousands of Dollars are being expended yearly to educate the public in regard to Enameline. It sells on sight. It puts dollars into the pockets of dealers who handle it.

no physical difficulties, as the country is in general level.

At Fort St. John begins the uncertainty; but we have the following data to show that a passable trail exists :

(1) Mr. Ogilvie on his way south from Nelson saw well defined, and in some instances well-beaten, horse trails going in different directions. (2) Wm. Cust, who mine in the district north of the Peace River, speaks of a horse trail in that country. (3) Mr. McConnell, in his report on that section of the country, speaks of Indians going north on horseback. (4) Mr. Ogilvie, in his report of the survey of the Dease, speaks of a horse trail going about 90 miles east in that direction. (5) All Hudson Bay traders in that district know that the St. John and other Peace River Indians hunt along the Liard and that they use horses. (6) It is also known that the Beaver Indians, who hunt north of the Peace River, had formerly large numbers of horses. From this data we are right in believing that a good road can be made from St. John on the Peace River to Sylvester's Landing on the Dease, a distance of 360 miles. From Sylvester's Landing to the lower post is 50 miles, from there to Fort Francis 90 miles, and from there to Pelly Banks 75 miles, a distance of 215 miles, which there is every reason to believe may be traveled without a great amount of trouble. Mr. Ogilvie speaks of a wide valley with good grass on the bottom where horses could be pastured; there are no glaciers to be crossed, and the freezing of the rivers helps rather than retards progress; it will be free from congestion, as no amount of traffic can block this road; storms of whatever kind cannot affect the arrival of supplies, and so long as there are horses enough, there will be no fear of any stoppage. While on the West Coast we have the dangers of the sea, the mountain passes and canyons, on this route there are no dangers which cannot be avoided by ordinary good judgment. The rich gold fields along this route make it doubly desirable; every stream crossed bears gold, the Pembina, the Athabasca, the Smoky, Dease, Findlay and Omenica have all proved rich enough on the bars to satisfy geologists that the bed rock will be very valuable. The Pelly, which is really the headwaters of the Yukon, is as rich, if not richer, than that water itself. South of the Peace River is a large tract of country known as La Grande Prairie in which immense droves of cattle could be wintered and fed as well as in Alberta. Then there are large hay meadows where hay could be cut and the miners could be fed on cattle and grain raised within a short distance of the mines.

The Government will some day need this road for colonization purposes, as treaties will have to be made sooner or later with the Northern Indians, for the Peace River country is far too rich to be left to Indians and wild animals.

The water route from Edmonton commences at Athabasca Landing about 96 miles of good road from Edmonton. Freight is carried there from Edmonton for $20 per ton, and there need be no fear of stoppage, as a large number of teams are ready for hire. At Athabasca Landing boat builders are prepared to build boats suitable for use in the northern waters, and guides may be secured to take parties below the rapids. From Athabasca Landing to Peel River requires very little work, except over the rapids, as the stream flows in the direction the miner wishes to go, at about 6 or 8 miles an hour. From Athabasca Landing to Grand Rapids is 167 miles, and here the difficulties of the trip begin, as the boat has to be let down the rapids by ropes and the goods transported half a mile by land to where the miner can run the rapids. He then follows the course of the stream to Big Cascade; from thence he goes to Fort McMurray, 87 miles, and from Fort McMurray to Fort Chipewyan, a distance of 185 miles, after crossing Lake Athabasca, a distance of about 15 miles. From there to Smith Landing there is no obstruction in the river. A few miles from Fort Chipewyan is the mouth of the Peace River.

On arrival at Smith Landing two courses are open, either to get goods and boat transported by land or to procure a wagon and proceed down the river to Five Portages. The portage from the landing to Fort Smith is 16 miles and then from Fort Smith to Fort Resolution is 194 miles of smooth sailing. Fort Resolution is on Great Slave Lake. From Resolution to Providence is 168 miles, and then, coasting to the southeast end of Great Slave Lake, and passing several small streams whose mouths form safe harbors in case of necessity, we arrive at Big Island, where there is a fishery which will some day be of great commercial importance. Providence to Fort Simpson is 160 miles; Simpson to Rigley, 136 miles; Rigley to Norman, 184 miles; Norman to Good Hope, 174 miles; Good Hope to Peel River, 252 miles. From Simpson to Peel River we have traveled a distance of 800 miles on one of the noblest rivers in the world with a width of from one to four miles and a depth, except in one or two places, capable of carrying an ocean steamer of light draught.

With the exception of one place, the whole river as far as Fort Smith is navigable by steamboats drawing from eight to ten feet of water. After descending the Peel River for some 18 miles we enter the Peel River proper. Going on down the Peel we enter the Rat River, and going up it for 30 miles we reach a portage of about three-quarters of a mile and are at the Bell River. Descending the Bell River for some 60 miles we enter the Porcupine; still going down stream 400 miles we strike the Yukon River about 300 miles below Dawson City. If we do not find the yellow metal here, and it is the opinion of many that we will, all we have to do is to turn our faces up stream—for the first time in 2,400 miles, with the exception of 30 miles on the Rat River—put on our best speed and enter the far-famed Klondyke, a distance of 2,700 miles from Edmonton.

Everyone is Delighted with the **MARMALADE** and **RED CURRANT JELLY**

GOOSEBERRY JAM
PLUM JAM
RASPBERRY JAM
STRAWBERRY JAM
BLACK CURRANT JAM
STRAWBERRY JELLY
RASPBERRY JELLY

Also our Pastry Spice, Sage, Savory, Poultry Dressing, Thyme, Sweet Marjoram and Mint

Put up in nicely labelled glass bottles with screw top. **Price only $1.00 per doz.**

Lucas, Steele & Bristol - Hamilton

Have You Tried It?

The best medium priced coffee on the market to-day. . . . . .

ABSOLUTELY PURE.

JAMES TURNER & CO. - HAMILTON

A GOOD CUP OF COFFEE

A teaspoonful of "REINDEER" brand condensed coffee and milk, and boiling water, and you have it. . . . . .

Only a few days left to replenish your stock of Xmas goods.

WRITE, WIRE or 'PHONE your order

Telephones . . .
399 and
1399

Prompt Shipment

Bottom Prices

THE DAVIDSON & HAY, Limited Wholesale Grocers, Toronto

AMONG THE RETAILERS.

Christmas Fruit Stand.

P. Macdonald, Church street, Toronto, has an excellent method of displaying his raisins, currants, etc., for Christmas season sale. His counter runs along the south side of the store, the door opening on the west end. Mr. Macdonald has placed on the north side of the store near the door a large able, upon which is a stand divided into some six or seven compartments, each about 30 inches by 18 inches in size. In these compartments he has placed the different grades of currants and raisins which he intends to push, each with its price marked on a neat card. In front of this stand on the table is a margin of about ten inches, which is used to draw attention to a jelly-making powder which is offered for sale. Samples of jelly made from this powder have been sent to the store by the manufacturers, and are placed on the table, with spoons close at hand, and customers are invited to give it a trial. This has been found an excellent way of introducing these goods, as in a very short time after this method of showing the taste of the jelly was adopted, the firm was completely sold out of the powder.

Watch the Markets.

Whatever life work a man chooses, be it business, the professions or the farm, if he desires to be up-to-date he must watch, more or less closely, the rise and fall of market quotations. The great concentrating effect of modern inventions and trade influence has had the effect of interweaving the interests of different classes so that one desirous of "climbing to the top" now finds it well to know the conditions that affect those of other lines of business. And as it is beneficial to keep versed on the general market, how much more necessary it must be to follow closely the fluctuations of the articles going over one's counter. This week a grocer has been selling a line of canned tomatoes at 90c. a dozen which he bought some time ago, but which he could not buy for less than 95c. per dozen, and this man is strongly opposed to selling below the market price. "But," as he expressed it, "I have not been following the market for the last two weeks. I generally do, but not having wanted to buy anything I read hardly anything but the advertisements and the editorials in the last two issues of THE CANADIAN GROCER. I am not often caught."

Window Dressing For Christmas.

The Christmas season is the one time of the year when many grocers use their utmost taste and ingenuity to produce an attractive window. Both in the cities and in the country towns it seems to be an understood thing that the grocers will endeavor to make a picture more or less entrancing for the delight of children—not all of whom are young in years. And it is a good custom, both from a retailer's and from a consumer's standpoint. Many articles are put in the window at this time which the use and value of are not generally understood, and, as people are in a buying mood, many new goods are tried. Trade is thus increased. Then, in a general sense, this custom creates a feeling of brightness and joy which makes life more worth living, and takes the mind from business to an extent which is beneficial, if not occurring too frequently. Business is business, but business is only a part of life.

THE RAMBLER.

THOUGHTFUL GROCERY CLERKS.

The Montreal Retail Grocery Clerks' Association have got out a handsome calendar. It is about 2 feet 6 inches long by 1 foot 10 inches wide. In the centre of this is a picture of the president, Mr. Jos. P. Beauvais, around which the different months are stamped. At each corner there is a picture of the three officers and founder—Mr. P. J. Wayland, vice-president; Mr. G. Robert, treasurer; Mr. J. C. Marchand, secretary; Mr. J. B. E. Poirier, founder of the association. A border, which surrounds the calendar, is composed of advertisements of various wholesale houses and manufacturers.

A FACTORY LEAVING MONTREAL.

Montreal is losing one of its manufactories. It is the canning establishment of Martel, Lefebvre & Co., on Papineau avenue. For some time the people of St. Johns have been speaking of granting a bonus to the firm, and Mr. Lefebvre has been in St. Johns looking after the matter. He returned this morning, and is very well pleased with the arrangements he has made. The Council have already issued the grant, which will be $22,500, and it is to be submitted to a vote of the ratepayers on Monday next. There is no doubt that the by-law will pass, as some time ago the matter was discussed in a public meeting called for that purpose, and a vote was taken which showed an overwhelming majority in favor of the grant. Thus Montreal loses one of its oldest firms, through the attractions held out by the Council of St. Johns.

Mr. Lefebvre said this morning that the work of moving would begin immediately, and that a few weeks would see his factory in Montreal closed up.—Herald, Dec. 11.

A STRIKING WINDOW.

Gravel Freres, of Montreal, have a striking window. It consists of a pyramid built upon four columns about 3 feet 6 inches from the base of the window. On each step different kinds of liquors are arranged, all the different shades being in harmony with one another. Beneath this pyramid a smaller one is formed upon the floor of the window, on which are different kinds of catsups, bottled syrup, sauces and different kinds of flavoring extracts. Canned goods are neatly arranged around the pillars of the pyramid.

The border of the window consists of prunes, currants, raisins, etc., all being put up in small boxes, neatly trimmed for the occasion.

A window of this kind, when care is taken to have the different colored packages and cases in harmony with each other, makes a pretty display.

NECESSITIES FOR THE FESTIVE SEASON

Pure Gold Prepared Icings
" " Tomato Catsup
" " Sweet Catsup
" " Spices and Powdered Herbs
" " Poultry Dressing
" " Sausage Seasoning.

Have we your Order?

PURE GOLD MFG. CO.
Toronto

Flake Barley

A delicious substitute for Rolled Oats, when one wants a change in the Breakfast Porridge. It makes nice puddings, to. It is rich in nerve, muscle and brain-power-giving properties. The equal of many of those Breakfast Cereals that are put up in packages, but Flake Barley is sold by the pound, and for less money. It never fails to please customers—it is a trade-winner. Our sales prove this beyond a question. Let us send you samples and prices—for your interest and for ours.

The Tillson Co., Limited
Tilsonburg, Ont.

From Manufacturer to Retailer Direct.

IT'S NO JOKE You get more salt to the **pound** when you buy

RICE'S PURE SALT

Because it's all Salt.
Put up for all purposes.

SOLE MANUFACTURERS—

The North American Chemical Co., Limited - Goderich, Ont.

TWO OR THREE SPECIALS AT REDUCED PRICES

NOW IN STORE

Griffin & Skelly's 3 and 4 Crown California Raisins, also Seeded Raisins, in 1-lb. packages.

Hallowee Dates, fresh and bright.

CALIFORNIA EVAPORATED FRUITS

such as Apricots, Peaches, Prunes, etc.

THOS. KINNEAR & CO. WHOLESALE GROCERS 49 FRONT STREET EAST **TORONTO**

BOUNTY-FED SUGAR.

EDWARD KYNASTON'S West India Circular for November has the following: "The markets of the United Kingdom, which is made the dumping-ground for all the surplus bounty-fed beet from the Continent, both good sugar and refuse, are severely depressed through this flooding process, and whilst the cane growers have just cause to be indignant at the continuance of this unfair dealing, the British refiners suffer also through the extra drawback allowed on refined sugar exported from the Continent, which, taking one country with another, amounts to about an extra 7s. 6d. per ton over and above what is allowed on the raw product. To the uninitiated amongst the British public, which unfortunately forms the largest section thereof, this may appear a small item, but in the working of a large refinery of, say, 3,000 tons of raw sugar per week, the process is thus handicapped to the extent of nearly £60,000 a year, which money must come out of somebody's pocket. It is quite certain no refiner could long stand such a drain, and hence it is not difficult to understand that the money has to be made up by decreased wages to the working people in the refinery, which is again another and very prominent feature in the evil effects of foreign bounties. The application of this principle could be extended throughout the allied industries dependent on sugar refining to an indefinite extent, but to confine the question within reasonable limits, it may be thus assumed that those who suffer most from this State-aided beet production are the cane growers, the British refiners, and last, but not least, the British workman. All sorts of theories may be advanced to attempt to prove that jam and biscuits and sweets employ as many as or more men than sugar refining. This is not to the point. Get rid of the bounties and let the British refiner make the jam and biscuit sugar and all will go on as usual. There is room enough and to spare for both trades to flourish side by side, and common justice demands that each should be allowed to exist. Raw 88 per cent. beet, first products, polarising 94 to 95 per cent., and without any glucose, is now selling at 8s. 9d., cost, freight and insurance, to the United Kingdom, being subsidized by, say, 1s. 3d. per cwt., which gives an equivalent of 10s. per cwt. to the factory. Foreign granulated, being all pure sugar, or say 100 per cent crystalisable, is selling at 10s. 7½d., cost, freight, and insurance, also to the United Kingdom, on which the bounty is about 1s. 9d. per cwt. What cane-sugar country with a gold standard can be expected to compete with such prices? The bounty is alone responsible for this starvation position; and whilst the Continent gains nothing, we in the West Indies and elsewhere are within measurable distance of being extinguished. As, however, there are significant indications that the British Government does not intend to allow its West India colonies to be economically expunged from the face of the earth—which would be a lasting disgrace to this country were it to take place—those who are so deeply interested in this question can afford to wait yet a few months longer, when it will be finally known what is to be their fate; and from all one can see, the result is likely to be favorable at last, after many years of waiting. It cannot be possible that in these so-called colonial days we are to be sacrificed to the absurdity of England's 'fixed policy.'"

A MARTYR TO MELONS.

The melon crop was short this year, and a southwest Georgia farmer who had practically "cornered" it in his neighborhood had suffered seriously from the depredations of some of the hungry colored brethren. So he gave out that he had poisoned his melons, and after the news went forth he ceased to miss them.

Night after night an old negro who lived near the finest melon patch had gazed at their green sides with hungry eyes, but the thought of the poison kept him hungry still.

One moonlight night, however, his appetite got the best of him. He looked in the direction of the melons long and earnestly; then shouldering a sack, he started off.

"In de name of goodness, Rufus, whar you gwine?" asked his wife.

The old man turned, pointed to the melon patch and said, slowly and solemnly:

"I'm a-gwine whar dem melons is!"

"But—dey's p'isoned!"

"I know dey is! But I'm gwine ter take my death. Pray fer me!"—Atlanta Consituation.

STEAMING WINDOWS.

Steaming windows result from the condensation of moisture in warm air upon cold glass. Considered in the abstract, says a London, England, paper, it is clear that there are several ways of preventing the phenomenon in question. One is to keep the air in the windows cool, another is to make the glass warm. Practical men, however, see difficulties in both cases, especially in the latter. No feasible method of warming and keeping warm panes of glass without at the same time making even warmer the circumambient air has yet been devised. Moreover, it is obvious that to warm the outside of windows it would be necessary to warm the street—a somewhat large order. Accordingly, we have to fall back upon the plan of keeping the atmosphere inside the windows as cool as possible. This can only be done by abundant ventilation, sufficient to keep the air practically as cool as the inside of the glass. Of course, the use of lights which, like electric lamps, give out but little heat, simplifies the procedure. It is desirable to light up windows early, beginning with the lights low, so that the air may be gradually heated. It is said that the application of glycerine to the glass has a good effect, and we see no reason why this should not be the case. But the main question must always be one of ventilation. You can no more make hot damp air abstain from condensing on a cold surface than you can make water run up hill.

We have a few cars for sale of choice stock at reasonable prices. If you want any of these goods send in your order at once and write for prices. Don't forget that we handle a full line of Jams and Jellies, and the price is right.

R. J. Graham

BELLEVILLE, ONT.

in stock are not up-to-date. Secure a good class of trade by offering your customers the best article on the market.

"PHAROAH," "PEBBLE,"
"GRIT," "MAYO," etc., etc.

For sale by all jobbers from the Atlantic to the Pacific.

J. Bruce Payne, Granby, Que.

It's just the thing

for your holiday trade. It is the best and cheapest Mince Meat made on earth. It sells at all seasons and will not ferment in the warmest weather. Send your order at once to . . . . . .

J. H. Wethey, Mfr., St. Catharines, Ont.

Grand Mogul Tea

Coupons in every package entitling holder to heavy quadruple plate Silver free.

GRAND MOGUL stands head and shoulders above all other teas in flavor and strength. Test it with any other. Samples sent anywhere. ***Retail Prices, 25c., 30c., 40c., 50c., 60c. a lb.*** Black or mixed.

If you want the agency for your town, WRITE US.

Sole Agents for Canada **T. B. ESCOTT & CO.,** Wholesale Grocers, **LONDON, ONT.**

If a Merchant wants Gold

and wants to get it easily, do not go to Klondike, just sell your customers

DALLEY'S PURE FRUIT EXTRACTS

and it will roll into your till, for these extracts give perfect satisfaction, and they also give the merchant a fair profit.

SEND FOR A SAMPLE ORDER TO

THE F. F. DALLEY CO. Limited - HAMILTON, Can.

THE CANADIAN GROCER

JOHN B. MacLEAN, President. HUGH C. MacLEAN, Treasurer.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

TO BALK THE INSOLVENCY BILL.

IT is said that a good deal of quiet missionary work is being done among members of Parliament by those who are opposed to a Dominion insolvency law, and that as a result several members on both sides of the House have promised to take a negative position. It is, in fact, said that a sufficient number of anti-insolvency members has been secured to ensure the defeat of the proposed bill when it is brought up.

While it is to be regretted that any preconcerted action is being taken to deprive the country of that which it so obviously needs, yet those who are opposed to an insolvency law on legitimate grounds are perfectly right in doing all they can to secure the defeat of the measure. But while this is so, it is none the less obvious that the champions of the bill should be on the qui vive as well.

If there is to be an insolvency law there is no time for those who favor it to slumber and sleep. There must be a more vigorous awakening to action than there is at the moment apparent if the desideratum is to be secured.

There is no question about the necessity of such a law. People may prate about a better credit system being the remedy. A better credit system would undoubtedly do a great deal, but we have not got it, and the ideal is a great way off.

To use the better-credit-system argument against an insolvency law is like declaring there ought to be no law punishing murder, but that all evil disposed persons should be Christianized.

But we are not yet in the millennium either in business or religion. Until we are there is need both for an insolvency law and work for the preacher.

The strongest influence against the last insolvency bill when it was before Parliament was that of the bankers. And their particular opposition was not due to any inherent disbelief in the principles of an insolvency law. It was due to an inherent belief that a banker should have double the security of any other class of creditor. This the last bill did not purpose doing, hence its collapse.

The necessity of an insolvency law is so obvious that we cannot understand how any man who has given the matter thoughtful attention can conscientiously oppose it.

It is wanted for the debtor class as well as for the creditor class. An honest debtor has certainly no reason to fear it. On the contrary, he has every reason to welcome it, for if perchance he should become an insolvent, a way of escape would be assured him after he had done all he could to meet his indebtedness, for all are agreed that an insolvency law without a discharge clause cannot be. It is only the dishonest debtor that will have reason to fear and tremble.

There is no dearth of reasons why an insolvency law should exist. Every man whose business ramifications extend to more than one province has been made to realize its necessity time and again. Had the provinces suitable laws there would not be the same necessity for action by the House of Commons. But the powers of the several provinces are very limited in this respect, and the little the most of them have done has been woefully short of even what it might have been.

What is wanted is a uniform law: a law which covers the provinces from the Atlantic to the Pacific. And the Parliament of Canada is the only body which can supply such a law.

Next to our own interests there are the interests of those in Great Britain who sell us goods. Because of the absence of an insolvency law a great many on the other side of the Atlantic are deterred from pushing business in Canada. In other words, the absence of an insolvency law is giving the Dominion a bad character among the mercantile classes in the Motherland. And people who are cautious in selling to us are not likely to be liberal in buying from us. An insolvency law is therefore necessary in order that the mercantile community in Canada may enjoy in Great Britain something at least approaching that high standing which does the credit of the Dominion among the financial men there.

Then something certainly needs to be done for the honest but unfortunate insolvent. There is no reason why he, through purely unfortunate circumstances over which he had no control, should be under a ban for the remainder of his days.

But while a law is needed for the protection of an honest but unfortunate insolvent against creditors who may not have the necessary quality of mercy to grant him a discharge, yet a law is also wanted which will sufficiently lengthen and strengthen the arm of justice that it may reach after and punish those business men who are obviously dishonest.

There is much in the insolvency law cause to inspire sympathy and co-operation, and it is to be hoped they will not be withheld, but will be employed from now till the battle is won, for an insolvency law must come sooner or later.

CREAMERY BUTTER WANTED.

A subscriber in British Columbia will, about Jan. 15 next, be in the market for a carload of creamery butter, and he is desirous of securing the names of a few good creameries which are in operation during the winter. If those of our readers who can furnish the desired information will kindly forward same to the office of THE CANADIAN GROCER it will be sent to its destination.

NEW DATES IN MONTREAL.

The first receipts of new dates arrived in Montreal last week and have been meeting with a fair sale in a jobbing way. In addition to the shipment already received, there are several lots on the way, which are expected in the course of ten days or so. These are being offered to arrive by the jobbing trade at 5¼ to 5½c.

CANNED TOMATO SITUATION.

SOMETHING approaching excitement is apparent in Toronto in regard to tomatoes.

As will be noticed in another column, the canners met in the "Queen City" the latter part of last week, and although the figures there adduced showed the pack to be somewhat in excess of that of last year, according to the statement of an officer of the organization, there has been an increase rather than a decrease in the bullish character of the market. Some of the packers did not put up nearly as many tomatoes as last year, but there were a few in certain localities which were able to so increase their output as to bring the total pack of the country somewhat in excess of that of last year.

There are two or three influences which are tending to keep the market up.

In the first place, while the pack was of fairly good proportions there are perhaps only three or four packers who have any on hand, and these are not at all inclined to dispose of them except at good prices, and these good prices mean from 90 to 95c. per dozen. We hear of one transaction this week, but the figure was not revealed.

The quantity held in packers' hands is placed at 8,000 cases by members of the packers' association.

Wholesalers in Toronto do not appear to have been liberal buyers. At any rate their stocks are anything but heavy just now, while it is known that most of them are buyers. Wholesalers in Western Ontario cities appear to have been the freest buyers, while large quantities have been placed by the packers on Northwest and British Columbia account. Within the last few days several enquiries have been received from British Columbia. Large quantities of tomatoes as well as other descriptions of canned goods will undoubtedly be wanted for the Klondyke. Enquiries have also been received in Toronto from the east.

The shortage of the tomato pack in the United States naturally helps to strengthen the situation in Canada. The Trade, of Baltimore, states that "tomatoes still maintain the leading tone among all fruits and vegetables that fill the list. It is apparent that tomatoes are watched zealously by both buyers and sellers, and that there is still an anticipation among all dealers that there are further profits to be had in them." It is said that some of the packers in the United States are oversold on British account and that they have made some purchases in Canada to fill orders. One packer in Canada is reputed to have disposed of three thousand cases in this way. Some corn has also been exported.

As a result of the stronger feeling some of the wholesalers have this week instructed their travelers not to accept less than 95c. per dozen for tomatoes, while some brands are held as high as one dollar. Up to the time of writing, however, 90 to 95c. per dozen are the ruling wholesale figures.

The present condition of the market for canned tomatoes teaches a lesson as to the fallacy of selling futures. Most of the packers were in the market booking orders long before the tomatoes were on the vine, much more in the can. And in their haste to get business they booked a large number of orders at 65c. per dozen, while 60c. was no uncommon figure. The bulk of the pack seems to have been sold at 65c., or nearly 40 per cent. below the market price of to-day. It does not follow that they would have got that 40 per cent. more had they delayed looking for business later, but they would have got a good portion of it.

Wholesalers are now talking of "dollar-ten" and "dollar-twenty" tomatoes before next season's pack comes in, and packers talk quite freely of "dollar tomatoes." It is possible that such may be so, but it must be remembered that stocks in retailers' hands are larger than usual. A gentleman who has recently returned from a business tour of Manitoba, the Territories and British Columbia informs THE CANADIAN GROCER that retailers through that part of the country which he traversed appeared to be well equipped with canned tomatoes.

To sum up: While it is evident the market for canned tomatoes is in a stronger position than it has been for years, yet it will be well for the trade to be careful in regard to handling goods at fancy prices.

Two departmental stores were burned in the United States last month. Is this the fire of retribution?

THE SUGAR AGREEMENT.

NEGOTIATIONS regarding a uniform jobbing scale of prices on refined sugar that have been in progress ever since the end of October promise to be a success.

The outline of the new proposition was given at the time of the conference, and it is understood that members of the trade at all leading Ontario centres and at Montreal have agreed to them. Representatives of the trade in Quebec City, however, have not yet come into the fold, but strong hopes are expressed that they will yet be induced to do so.

Their objection appears to be that when such an arrangement was in force previously it led to a lot of jobbing in the staple by parties who were not regular wholesale jobbers, so that an agreement practically became a dead letter, and business was lost. It is hoped, however, that under the present circumstances they will see their way clear to unite with the members of the wholesale trade elsewhere in a sincere effort to do away with the pernicious practice of cutting that has been in vogue in connection with this staple.

The jobbers, one and all, protest that they do not intend to use the proposed agreement to wring out any extortionate profits. In fact, as they very properly point out, such action would have the natural result of inflating prices to such an extent that margin of profit would be too tempting to be resisted by people who were anxious for an order, and did not care how they secured it. Their idea is to fix the margin so low that it will not tempt traders to cut prices.

It is asserted that even if it is found impossible to persuade the Quebec City houses to come into the agreement, an effort will be made to put the proposed arrangement in force in such territory as they do not reach. At present these houses confine their attention chiefly to the district in Quebec province east of Sorel on both the north and south shores of the St. Lawrence. It is a question with some whether they would do though, were there an agreement which permitted them to undersell jobbers in other cities in their own territory. This fear may in the end, provided the Quebec firms do not fall into line, prevent the introduction of the scale in the province of Quebec, whether it has the same effect elsewhere or not.

THE ADULTERATED MOLASSES.

THE question of adulteration in New Orleans molasses has attracted some attention as a result of articles which appeared in The N.Y. Journal of Commerce in regard to the matter.

Owing to the conditions ruling, however, in Quebec province, the fact has caused much thought to traders in molasses at Montreal. The reason is simple. Very little, if any, molasses; except Barbadoes stock, is consumed in the eastern province. The French Canadians are the chief customers for molasses; they have acquired a taste for Barbadoes by years and years of use. As they are inherently a very conservative race, they don't want anything else. This fact has been frequently demonstrated when other molasses than Barbadoes, especially Porto Rico, that was both better and cheaper than the former, met a poor demand.

The stocks in the east consist almost solely of Barbadoes and Porto Rico, and the goods in each case are pure. It is admitted, however, that stocks are unusually light with the prospect of high prices. Whether this latter circumstance will lead to the importation of cheap and inferior New Orleans molasses the future will decide. The majority, however, consider it unlikely owing to the reason above given.

DUTY ON OATS AND OATMEAL.

A DEPUTATION of oatmeal millers waited upon the Council of the Winnipeg Board of Trade with a view to enlisting the board's co-operation in an effort to induce the Government to revise the duties on oats and oatmeal.

The present duty on oats is 10c. per bushel, and on oatmeal 20 per cent. The millers figure that on one barrel of oatmeal imported from the United States the duty is 44c., while the duty on a sufficient quantity of oats to produce a barrel of oatmeal is $1.10. In other words, the duty is 66c. lower on the finished than on the raw article.

It does, of course, seem unfair that the raw material should have a relatively higher duty upon it than the finished product, and this is certainly the case in this particular instance. The matter is at least worth being considered by the Government. At the same time, however, it does not appear that any great injustice is being done to the oatmeal millers, notwithstanding the obviously unequal character of the duties.

According to the Trade and Navigation Returns, the quantity of oatmeal imported into Canada is small, last year it only being $10,263 worth, of which $1,629 worth was from Great Britain, and $8,634 worth from the United States. Of oats we imported $123,143 worth from the United States, and $203 worth from Great Britain.

UNPARDONABLE APATHY.

IT is surprising the apathy which obtains among retail grocers in regard to associations. Where there should be hundreds on the membership roll there are often only scores, and where there should be scores attending meetings there are not dozens.

The Retail Grocers' Association of Toronto is an organization which does a great deal for the trade of the "Queen City," and a great deal more than it is given credit for, and yet all the work is done by a few men.

From a statement which the secretary has prepared it is learned that the association's membership is practically where it was a year ago. This ought not to be, for the organization has had a most energetic and capable staff of officers during the year.

Toronto is estimated to have about eight hundred retail grocers. Now, at least one-fourth of that number should belong to the association, but it does not, while at the regular meetings there is seldom an attendance of two dozen members.

The action of the association may not be always wise. Where is there the organization that is perfect? But it is not wise for those who find fault with the acts of the Retail Grocers' Association in Toronto or anywhere else to remain away from the meetings or withhold their membership because they cannot see eye to eye with the organization in everything it does.

Where there is co-operation there is both strength and better results. It is to be hoped that during the New Year the grocers of Toronto will co-operate more fully with their association. And what applies to the grocers of Toronto applies with equal force to grocers elsewhere.

A STRONG SUGAR MARKET.

SUGAR has developed further strength during the week, and two or three circumstances have contributed to this.

Probably the most important bullish factor is the reduction of Licht's estimate of the beet sugar crop in Russia by 50,000 tons, which makes a reduction so far in his estimates of the crop of 90,000 tons in all, while it is said he is expected to make a further deduction of 100,000 tons from his original figure.

According to the last report, there were in the four ports in the United States only 324,639 tons of raw sugar, against 664,999 tons on June 24th last, a decrease of over 51 per cent.

While the European beet sugar estimates have decreased, it is worth noting that the calculable consumption in Europe and North America and some other parts of the world has increased.

What is by no means a bearish factor is the announcement that the Governments of France, Germany, Belgium and Austria have arranged a conference to consider the abolition of the bounty on sugar now given by these countries, and that there is every possibility of the objects of the conference being attained.

Beet sugars have during the week exhibited a hardening tendency, and 88 per cent. sugar has advanced in London to a point about one shilling per cwt. above the lowest point in the present campaign. In New York centrifugal sugars have appreciated 1-16c. per lb. since our last issue. The only change in Canada is a further advance of 1-16c. per lb. in the price of all grades of sugar by the Acadia refinery. Up to the time of writing the other refineries had made no change since that of last week.

MINING OUTFITS.

As announced elsewhere, S. H. Ewing & Sons, of Montreal, are going extensively into the business of outfitting and supplying expeditions to the Klondyke and other mining regions. They have already supplied several parties of Americans bound for the Yukon, and their success with these has led them to devote particular attention to this line.

ADULTERATION OF MOLASSES.

IN the treatment of molasses, the use of substitutes and other ingredients has grown to such an extent, according to a complaint from New York, that it is claimed a comparatively insignificant percentage of the total product is now being placed on the market in a pure condition.

The chief cause assigned for this large increase of adulteration is the adoption of the centrifugal process of refining sugar, which extracts a much greater percentage of sugar from the cane than the old method, and thus leaves a smaller molasses product. The decreasing cost of glucose, the principal adulterant, further increased the margin of profit on the mixed article. Then, a shortage of supplies of the pure article a few years ago created a good opportunity to build up the trade in the adulterated goods.

Glucose in itself is harmless, and there would be no reason against the sale of molasses mixed with it if the mixture were branded as such. It is stated that adulteration is carried on both in New Orleans, the shipping point of the bulk of molasses, in the great wholesale centres of the north, and even at the plantations, so one importing direct cannot be sure of the pure article. In New Orleans, some 350,000 barrels of molasses are shipped annually, and into this, it is claimed, is put nearly 100,000 barrels of glucose, a percentage of over 30 per cent. Then, when it reaches the wholesale centres in New York about 30 per cent. more glucose is added, in many instances.

Powerful chemicals are also used for the purpose of bleaching the mixture, with such success that they have the necessary blend and bleach to give them the style and character of pure, fancy, open-kettle, new crop New Orleans molasses.

The price of pure molasses at New Orleans ranges from 23 to 30c. per gallon on the levee there. Allowing for shipping, cooperage, insurance, etc., molasses costing 28c. would cost 32c. at New York, yet there is offered on the New York market goods similar in color at from 20 to 27c., and competition is so keen that retailers who would pay the price for the pure article are unable to compete with those selling the adulterated, cheaper goods.

This is undoubtedly having a bad effect on the molasses trade, as the consumer who cannot tell the difference between the pure and the adulterated molasses soon becomes suspicious of all molasses and eventually discontinues their use.

LECTURES TO CLERKS.

The Montreal Retail Grocery Clerks' Association held their second lecture in St. Joseph's Hall, Dec. 12. It was given by Mr. S. Cote, editor of The Moniteur du Commerce, who took for his subject "The Grocery Trade." The first point he touched on was that a clerk should not let his legs and arms do all the work, but that he should use his brains, and miss no opportunity which would help to improve his mind. He should make use of his brains not only for things that he cared about, but for his employer's interest, which would most certainly end in his own welfare. No small thing should escape his observation. He should seize every chance he had of finding out the market value of the different articles handled, not only the home market, but all others where such goods can be had. They ought to learn what these goods are composed of. For instance, take coffee: one selling it should know all the different grades and the ingredients which are used as well; the condition in which it is brought into Canada and why the transformations have taken place from the coffee plant to the boxes on the store shelves. Mr. Laporte, of Laporte, Martin & Co., Mr. D. Parizeau and Mr. J. Perreault were among the number present. The grocery clerks are taking a great interest in Mr. Cote's lectures, about 70 of them being present.

FITTING OUT FOR THE KLONDYKE.

Several parties for the Klondyke have been fitting out in Toronto during the past week or ten days. One party, consisting of seven citizens of the United States, placed an order for the following groceries: Six hundred pounds of tobacco, 21 barrels of flour, 1,200 pounds of oatmeal, 600 pounds of sugar, 250 pounds of baking powder, 400 pounds of roasted coffee, 750 pounds of white beans, 250 pounds of raisins, 250 pounds of prunes, 25 cases of condensed milk, 50 cases of corn and tomatoes, 15 cases of corn starch, 300 pounds of rice, 200 pounds of salt, besides sundry other articles.

The supplies were for three years, and each member of the party had put $1,000 into a fund to provide for the necessary outfit of groceries, hardware, clothing, etc.

The party go by the Edmonton route, and the leader, who has been in the Klondyke country before, stated that this, to his mind, was the preferable route.

A CHRISTMAS WINDOW.

By R. O. Fielding, Hamilton.

IT is somewhat difficult to describe a window display without the aid of illustrations. I give a brief outline of two Christmas window decorations that I used some three and four years ago.

In the centre of the window, about four feet from the glass, construct the framework of a horseshoe some six feet high and otherwise proportionate. Cover this with holly, evergreens, etc., and where the nails should be place a small electric light for each nail. Cover floor with white cotton wool frosted over. In the centre of the horseshoe place a large figure of Santa Claus drawing a sledge, which has just overturned at the corner of the shoe, throwing oranges, nuts, candies, small dolls and toys promiscuously over the snow. At each side of the shoe, and placed a little forward of it, put a Christmas tree on which are hung bags of candies, oranges, nuts, toys, etc. Cover framework of window with holly, evergreens, etc. Make the background of green and yellow cheese cloth, draped in stars, the stars being green, and the centre of each star yellow and in the centre of that again place a red electric light. Put here and there three or four suitable mottos tastefully gotten up. This was one of the most attractive windows I ever put in.

Another Christmas window: Construct a large horn of plenty, some fifteen feet long, from hoops and slats, cover over with paper, over which put cotton wool by means of mucilage. Then bind spirally with strips of green tissue paper two inches wide. The point of the horn fasten to the wall as far from the glass as possible and about six feet from the floor of window. Let mouth of horn come near centre of window, lying on the floor, and about three feet from the glass. Cover the floor with dried moss frosted over. Out of the mouth of the horn let candy, nuts, oranges, small dolls and toys flow in delightful confusion on to the moss. A little distance from mouth of horn place a figure of Santa Claus pointing his hand to it. Cover framework of window with holly, evergreens, etc., among which place electric lights. Make background of green cheese cloth draped in neat folds from top to bottom; this cover with wreaths and crosses of holly, with trailing vines, imitation lilies and roses here and there; also put two or three tasteful mottos. On one side of horn place a Christmas tree with bags of nuts, candies, etc., on it.

These windows were got up at very little expense and proved drawing cards. All the eatables, dolls, etc., displayed in them were distributed on Christmas Day to poor families whose names we got from customers.

Your Interests Are Ours

We protect you by satisfying your customers. We guarantee the purity of our Crown Brand Flavoring Extracts—return them if for any cause they fail to satisfy.

We seek to secure the confidence of your customers. In doing this we are gaining YOUR confidence. . . .

GREIG'S CROWN FLAVORING EXTRACTS

ARE A LEADER.

They are not only **Absolutely Pure** but of great strength—they go further than other extracts.

You will find that it pays to handle these goods. Fruit, Flower and Spice Flavors, forty different kinds.

Robert Greig & Co., Montreal

FINE LIQUORS

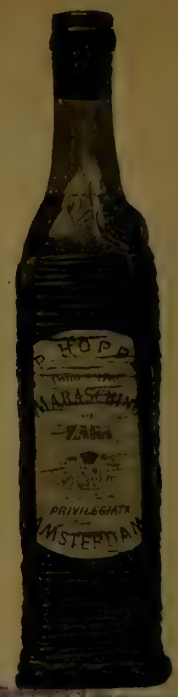
From **P. HOPPE**

Amsterdam and Schiedam = HOLLAND

Creme de Menthe.

EAU D'OR (Golden water.)
ANISETTE
GRENADES
PARFAIR AMOUR (Perfect love.)
FLEUR D'ORANGER (Orange blossoms.)

EAU D'ARGENT (Silver water.)
CHERRY BRANDY
PUNCH A L'ARAC
CURACAO SEC (Dry)
LIQUEUR DITE DES MOINES (as made by the monks), pints and quarts, green.



Maraschino.

Curacao Doux.

Liqueur des Moines, pints, yellow.

Gin "Night Cap."

Liqueur des Moines, quarts, yellow.

After fully convincing ourselves as to the excellency of all goods produced by the old and honorable house of P. Hoppe, of Amsterdam and Schiedam, Holland, we have accepted to represent this firm in Canada for the sale of its fine liquors, as well as for its gin, the now well-known brand of "Night Cap." The ever increasing sale of this gin has been the best proof of its high qualities, and we now put before you a few of the fine liquors made by that house and which we carry in stock.

We also have a full assortment of all the goods you want for the Holiday Trade.

Our Prices are Low. | **Every Attention is Paid to Mail Orders.** | **We Ship Quick.**

L. Chaput, Fils & Cie. - Montreal

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Dec. 16, 1897.

GROCERIES.

THERE is a great deal of merchandise going out, but the influence of the unfavorable weather has appreciably made its impression upon trade during the past week. With an improvement in the weather is confidently expected an improvement in business. The feeling in regard to canned tomatoes is decidedly strong, and the same may be said with regard to sugar. The Acadia sugar refinery advanced its quotations another sixteenth of a cent on Monday, making a gain of one-eighth within a week. Up to the time of writing the other refineries had not followed. Currants have again advanced in the primary market. The demand for all kinds of foreign dried fruits is good. Coffees are in good demand, and both Rios and Santos are higher in the outside markets. The tea trade is still on the whole quiet, although some business is being done in spot teas and in fine flavory Ceylons. Payments are fair.

CANNED GOODS.

The feeling in tomatoes is stronger, and while most houses are quoting 90 to 95c. at least one firm has instructed its travelers to accept nothing less than 95c. A good many enquiries are being heard, but not much business is transpiring. Peas and corn are steady. Pumpkins and beans are about the cheapest articles in the canned vegetables and fruit line, the former selling at 70c. up and the latter at 60 to 65c. up. We quote as follows: Tomatoes, 90 to 95c.; corn, 70 to 85c.; peas, 90 to 95c. for ordinary; sifted select, 90c. to $1; extra sifted, $1.25 to $1.40; beans, 60 to 95c.; peaches, $2 to $2.60 for 3's, $1.40 to $1.75 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.40 to $1 70, according to brand and quality; blackberries, $1.40 to $1.70; cherries, $1.75 to $2.25; apples, 3's, 80 to 95c.; gallons, $2.25 to $2.40; salmon, "Horseshoe," $1 25 in 5-case lots and $1.30 in less quantities; other red salmon, $1.20 upwards, according to quality and brand; cohoes, 95c. to $1; canned mackerel, $1.20 to $1.30; lobsters, $2.40 to $2.70 for tall tins; ½-lb. flats, $1.65 to $1.70; Canadian canned beef, 1's, $1.35 to $1.40; 2's, $2.35 to $2.50; 6's, $7.75 to $8.25; 14's, $15 to $16; Canadian kippered herrings, $4.50 per case.

COFFEE.

Wholesalers are still experiencing a good demand for the better grades of Rio coffee at from 9 to 10c. per lb. The market is firmer, both Rios and Santos being about ½c. per lb. higher in the primary markets than ten days ago. Jobbers quote green in bags: Rio, 8 to 12½c., according to grade; East Indian, 27 to 30c.; Santos, 12 to 18c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 13 to 17c.; Jamaica, 16 to 22c.

SYRUPS.

The refiners are not doing much, but the wholesalers have been experiencing a better demand during the past week or ten days. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

A rather better demand is being experienced for molasses. We quote as follows: New Orleans, bbls., 23 to 35c.; ditto. half-bbls., 25 to 37c.; ditto, fancy, 50 to 55c. in bbls. and half-bbls.; Barbadoes, 31 to 35c.; half-bbls., 33 to 35c.

SUGAR.

The demand for sugar is light, but there is a strong feeling in regard to prices. In addition to the advance of 1-16c. per lb. made last week the Acadia refinery on Monday last marked prices up another 1-16c., although the other refineries have not so far followed suit. The outside markets continue to rule firm. Licht has reduced his estimate of the Russian beet sugar crop by 50,000 tons. We quote, subject to a discount of 1 per cent., 10 days: Extra granulated, 4 7-16c. for less than carload lots, and 4⅜c. for carload lots; yellows, 3 11-16 to 3 13-16c. per lb.; Canadian German granulated, 4 1-16c. per lb.; Austrian granulated, 4 1-16c. in bags for less than carload lots.

NUTS.

According to advices received in Toronto this week Tarragona almonds will cost near-

THOROUGH CLEAN FAST

Positively removes every seed.
We have them. You ought to have them.

WALTER WOODS & CO. - Hamilton

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES

But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

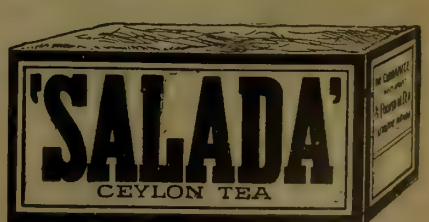
And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier

The world-renowned French Vanilla Chocolate.

"OUR COMPETITORS"

Are tumbling over one another in a vain attempt to reach us—but—



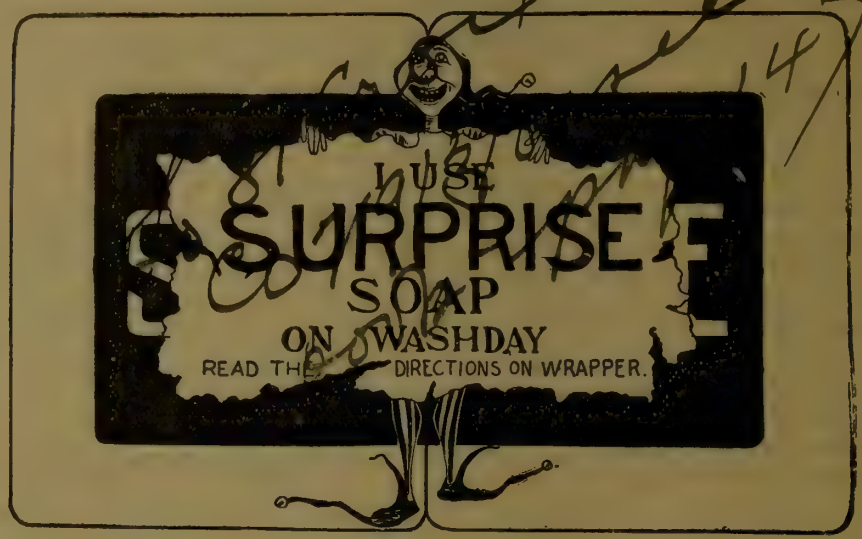
Took the lead from the start, and still maintains it.

WHOLESALE AGENCIES . . .

25 Front Street East - - TORONTO
318 St. Paul Street - - MONTREAL
219 Cambie Street - - - VANCOUVER, B.C.
15 Niagara Street - - - BUFFALO, N.Y.
206 State Street - - - BOSTON, Mass.
347-349 Fifth Avenue - - PITTSBURG, PA.
59-61-63 Jefferson Ave. - DETROIT
15 Exchange Street - - ROCHESTER, N.Y.

Your Customers want it

It is well advertised



It is well known

MADE ONLY BY

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N. B.

ly 1c. per lb. more than they did per last shipment. The demand for nuts is good. We quote as follows: Brazil nuts, 12½ to 14c.; Valencia shelled almonds, 23 to 25c.; Tarragona almonds, 9 to 11c.; peanuts, 10 to 12c. for roasted and 8 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 11½ to 12c.; Marbot walnuts, 9½ to 11c.; Bordeaux walnuts, 8 to 9c.; Sicily filberts, 9½c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, SAGO.

Business is much about the same as a week ago. We quote: Standard "B," broken lots, 3⅞c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5c.; Patna, 4¾ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½ to 4½c.

SPICES.

There is not much being done, but prices are being fairly well maintained, according to advices from the primary markets. We quote as follows: Pure Singapore black pepper, ground, 14c. in kegs, pails and boxes, and 15c. in 5-lb. cans; ditto, whole, 12c. per lb.; pure white pepper, ground, 24 to 26c. in kegs, pails and boxes, and 20 to 22c. in 5-lb. cans; ditto, whole, 20 to 22c., according to quality; pure Jamaica ginger, 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25c.; ditto, best, 28 to 30c. per lb.; allspice, 16c.; cassia, 25c. per lb. for ground and 40c. for Saigon.

TEA.

A little more business is being done, but the tea trade is still, on the whole, dull. There have been some sales of spot teas of Ceylon growth at from 13½ to 16½c. Indian teas on spot at 13½ to 14½c. are wanted, and there have been a few transactions. Fine, flavory Ceylon teas at about 1s., shown by agents of London, England, firms, have been readily picked up, but as these teas are scarce in the British capital it has not been possible to fill orders in some instances. Wholesalers report a fair demand for this time of the year from retailers for Indian and Ceylon teas, but Japans are even quieter than they usually are at this season of the year. Ruling prices on the Toronto market to retailers are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indias and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

CURRANTS—Another advance of about 1s. per cwt. is cabled in fine Filiatra currants. The demand for currants continues brisk. We quote: Provincials, 5½ to 5¾c.; Filiatras, 6c. in bbls; 6⅛c. in half-bbls and 6¼c. in cases. Patras, 6½c. in bbls.; 6¾c. in half-bbls. and 6¾ to 7c. in cases. Vostizzas, 7 to 8c. in cases.

VALENCIA RAISINS — The demand is fair. Owing to the high price of currants and the scarcity of Malaga raisins, Valencia raisins at present prices are looked upon as good property. We quote: New goods—Off-stalk, 4½ to 4¾c.; fine off-stalk, 5 to 5½c.; selected, 6 to 6½c.; layers, 6½ to 7c.

MALAGA RAISINS — Stocks are becoming reduced, and it is thought there will not be enough to supply the demand. We quote: London layers, $1.50 to $1.70; black baskets, $2 to $2.20; blue baskets, $2.30 to $2.50; Connoisseur clusters, $2.20 to $2.40; dessert clusters, $3.50 to $3.75.

CALIFORNIA RAISINS—The demand for 3 and 4-crown is being well maintained. We quote: 3-crown, 7¼ to 7½c. per lb; 4-crown, 8¼ to 8½c. per lb.; 1-lb. cartoons, 20c.; 2¼-lb. cartoons, 35c.

DATES—Are in good demand. We quote Hallowee at 6¼ to 6½c. per lb. and Sairs at 5½c. per lb.

FIGS — There is the usual holiday trade being done. We quote as follows: 4-crown,

POULTRY
BUTTER
EGGS
HONEY

J. A. McLEAN,
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Send us your Christmas Order....
FULL LINES BEST GOODS
Malaga Grapes
Cranberries
Lemons
Oranges
Nuts—"all kinds"
Dates—new
CLEMES BROS., Toronto

10 to 11c.; 5-crown, 11 to 13c,; 7-crown, 13 to 14c.; 9-crown, 15 to 16c.; natural figs, in bags, 4½ to 5c.; mats, 3½ to 4c. per lb.

PRUNES—The ss. Styria, having on board a considerable quantity of "Sphinx" brand Turkish prunes, part of which is for the Canadian market, is about due in New York. California prunes are meeting with a fair sale. We quote as follows: 40 to 50's, 10 to 10½c.; 50 to 60's, 8 to 8½c.; 60 to 70's, 7½ to 8c.; 70 to 80's, 7 to 7½c.; 80 to 90's, 6½ to 7c.; 90 to 100's, 6 to 6½c. Silver prunes (fancy), 13½c.; egg plums, 9½c.; golden plums, 10½c.

CALIFORNIA EVAPORATED FRUITS—There is still a good trade being done in apricots. We quote: Apricots, 9 to 9½c. per lb. in 50-lb. boxes, 9½ to 16c. in 25-lb. boxes, and 13 to 14c. in 1-lb. cartoon boxes; Peaches, 9½ to 12½c. in 25-lb. boxes, and 13c. per lb. in 1-lb. cartoons.

GREEN FRUITS.

There is a good trade being done generally. Oranges are moving well, Valencias especially. The low price of lemons has created a good demand for them. Grapes and cranberries are also moving briskly. The demand for apples is steady and fair. Prices are firm and unchanged. We quote: Almeria grapes, $5 to $8 per keg; lemons, Messina, $3.25 to $4 a box; cocoanuts, $4.50 a sack and 60c. per doz.; oranges, Valencia, $5 to $6.25 per case; California navels, $4 to $4.50 per crate; Jamaica oranges, $7.50 per bbl., and $4 per box; Mexican oranges, $3.50 to $4 a box; bananas, $1.50 to $1.75; Cape Cod cranberries, $8 to $8.50 per bbl., and $2.75 to $3 per box; Canadian cranberries, $6.75 to $7.50 per bbl., and $2.50 per box; Nova Scotia cranberries, $8 to $8.50 per bbl.; Canadian apples, $2 to $3.50 per barrel and 40 to 50c. per basket; Canadian onions, red or yellow, in 80-lb. bags, 70 to 80c.; pickling onions, 75c. per basket; celery, 25 to 50c. a dozen; winter pears, $3.50 to $4 per bbl. and 30 to 50c. per basket.

COUNTRY PRODUCE.

EGGS—There is a good supply, though really choice eggs are wanted. The demand is good, with prices firm as follows: Fresh laid, 16 to 17c.; held, 13 to 14c.; pickled, 13 to 13½c.

POTATOES—There is steady though quiet demand, with lots offering. We quote: Carload lots at 60c. and small lots on the market at 70c.

DRIED APPLES—There have been a few transactions on the basis of 4 to 4½c.,

POULTRY
BUTTER
HONEY
EGGS
Are in good demand.
Chas. J. Graham
88 Front Street East . . . . Toronto

THE QUEEN CITY OIL CO. LTD.
SAMUEL ROGERS, President, - TORONTO.
See that you get the genuine brands. Boston Coach Oil, Harness Oil, Sewing Machine, Bicycle, Lantern and Gun Oil, Roof Ointment, Axle Grease, Paraffin Wax Candles, Electric Light and Granite Candles, Coach Candles, Christmas Candles, Plain and Decorated, Cordova Wax Candles. Enquire for prices.
Use PEERLESS OIL for Machinery.

THE TRADE BUILDERS OF B.C.
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OF PURE Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels.
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TORONTO——and——MONTREAL
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We are always open to buy or sell car lots. Write or Wire us for Prices.

Special for KLONDIKE Supply Houses
We offer Evaporated Apples, Peaches, Apricots, etc.
Evaporated Eggs (splendid article), 1 pk. equal to 3 doz. eggs; also in bulk.
Condensed Pure Grape Vinegar; 1 gallon makes 21 gallons, with addition of water.
Evaporated Vegetables (for soups) in packages.
Several large shipments already made to Vancouver. Write for particulars.
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EGGS
Demand fair; receipts lighter, selling in a limited way at 15 to 16 cents.
BUTTER
Large roll, tubs and pails are in good demand at from 15 to 16 cents. Ship forward while fresh.
RUTHERFORD, MARSHALL & CO.
62 Front St. East, TORONTO

G.F.& J.GALT 42 SCOTT St TORONTO. PACKERS OF THE CELEBRATED BLUE RIBBON TEAS

f.o.b., the outside figure being for choice stock. Generally speaking the market is dull. Jobbers are quoting choice stock at about 5c. per lb.

EVAPORATED APPLES — Holders are still asking 8 to 9½c. outside, but we hear of no transactions. Jobbers quote all the way from 9 to 10c.

BEANS—Some business has been passing during the week at from 80 to 85c. for prime beans in 10 to 50 bag lots.

HONEY—Business is moving slowly. We quote: Clover honey, 7½c.; buckwheat, 4c.; light color, in 60-lb. tins, 6 to 6½c.; 5 and 10-lb. tins, 7 to 7½c.; comb, $1.50 to $1.75 per dozen.

POULTRY — The stocks are cleared up, and now the market is in a healthier condition. There is an enquiry for a much better class of turkeys than has been offered the last few weeks, for which as high as 9c. may be had. Other fowl of a superior class are also sought. We quote: Geese, 5 to 5½c. per lb.; chickens, dressed, 25 to 40c.; ducks, 40 to 65c.; wild ducks, widgeons, 20 to 25c.; bluebills, 30 to 35c.; mallard and black, 50c.; turkeys, 7 to 8c. per lb.

PROVISIONS.

The open and damp weather has quieted trade considerably this week. Dry salted meats are in good demand. Light dressed hogs are 15c. higher this week. Clear shoulder mess barrel pork has risen 50c. per bbl. We quote:

DRY SALTED MEATS—Long clear bacon, 7½c. for carload lots, and 8c. per lb. for ton lots and cases.

SMOKED MEATS—Breakfast bacon, 11 to 11½c.; rolls, 9c.; hams, large, 9½c.; medium, 10c.; small, 10½c.; shoulder hams, 8½ to 9c.; backs, 10 to 11c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 6½c.; tubs, 6¾c.; pails, 7c.

BARREL PORK—Canadian heavy mess, $14 to $14.50; Canadian short-cut, $16; clear shoulder mess, $14.

DRESSED HOGS—We quote: $5.40 to $5.50 for heavy, and $5.65 to $5.75 for light hogs.

BUTTER AND CHEESE.

BUTTER—There is a good demand for choice dairy in all lines. Creamery is still plentiful. We quote: Dairy, best, large rolls, 14 to 15½c.; pound prints, 15 to 16c.; tubs, best grade, 15 to 16c.; second grade, 13 to 14c.; low grade, 11 to 12c.; creamery, early make, tubs, 17 to 18c.; late make, tubs, 18 to 19c.; prints, 20c.

CHEESE—There is nothing doing, with local quotations remaining at 8½ to 9c., according to make.

FISH AND OYSTERS.

The open weather has kept the oyster trade dull. Fish are moving freely. Fresh trout, haddock and steak cod have fallen from ½ to 1c. per lb. Manitoba frozen white fish are now on market. Split herring in half-bbls have fallen 25c. We quote as follows: Oysters, $1.25 per gal.; fresh trout, 7 to 7½c. per lb.; fresh haddock, 5c. per lb.; fresh steak cod, 6 to 6½c. per lb.; pickerel, 6c. per lb.; pike, 4c. per lb.; perch, 3c. per lb.; fresh herring, 3½c. per lb.; haddies, 6c. per lb.; Labrador herring, $5.75 to $6 per bbl. and $3.25 per half-bbl.; split herring, $5 per bbl. and $2.50 per half-bbl.; boneless fish, 3½ to 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg; ciscoes, 75c. to $1; Manitoba frozen whitefish, 7½c. per lb.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The wheat market is easier, with a decline of from 1 to 2c. per bush. since last week. Peas and oats have advanced ½ to 1c. per bush. We quote the street market as follows: Winter wheat, 81 to 82c.; barley, 27 to 34c.; peas, 45c.; oats, 25c., Toronto freights. No. 1 hard wheat is quoted at $1.02, Toronto freights.

FLOUR—The market has eased off again, with an all round decline of 10c. We quote: Manitoba patents, $5.40; Manitoba strong bakers', $5; Ontario patents, $4.50 to $4.70; straight roller, $4.10 to $4.15, Toronto freights.

BREAKFAST FOODS—Market continues active, with prices firm. We quote: Standard oatmeal and rolled oats, $3.30 in bags and $3.40 in bbls.; rolled wheat, $2.70 in 100-lb. bbls.; cornmeal, $2.50; split peas, $3.25; pot barley, $3.

SALT.

The lack of cars is again handicapping shippers. Otherwise market is in good condition. We quote: Carload lots, $1.05 per bbl., and 65c. per sack; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells we quote: F.O.B.. barrels, 75c.; sacks, 50c.

SEEDS.

There is a brisk demand for alsike and clover in fancy to choice grades for export. Foreign purchasers seem to be willing to take none but the higher grades, and, as there is no local demand there is a large range in price, with dealers not anxious to buy the poor grades at the lowest rates. Alsike is quoted at $2 to $5; red clover at $2.75

CHRISTMAS CONFECTIONERY

Sold on merit. The low prices prevailing in Candies has not depreciated our high quality.

WRITE US FOR QUOTATIONS FOR PURE GOODS

J. McLauchlan & Sons Manufacturers Biscuits and Confectionery Owen Sound

LAKE HERRINGS and TROUT.

No. 1 FALL-CAUGHT PICKLED HERRINGS, in kegs, heads off.
No. 1 FALL-CAUGHT PICKLED HERRINGS, in kegs, heads on.
No. 1 LATE FALL-CAUGHT TROUT, in kegs.

Send your orders to——

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WE ARE PAYING CASH FOR DRIED APPLES

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DRIED FRUITS

We are clearing out the balance of this season's importations at CLOSE, SHARP PRICES to PROMPT BUYERS.

A Post Card Enquiry will develop Profitable Results.

WIRE OR TELEPHONE URGENT ORDERS AT OUR EXPENSE.

THE EBY, BLAIN CO., LIMITED

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO

to $3.75. There is very little timothy offered. What comes in brings from $1 to $1.25 per bushel.

HIDES, SKINS AND WOOL.

HIDES—Market remains firm. We quote for both cowhides and steerhides: No. 1, 9c.; No. 2, 8c.; No. 3, 7c.

CALFSKINS — We quote as follows: No. 1 veal, 8 lbs. and up, 12c. per lb.; No. 2, 10c.; Dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—Another rise of 5c. has taken place. They are now selling at $1 to $1.05.

WOOL—Pulled wools remain inactive.

PETROLEUM, ETC.

Business is good in all lines, with prices unchanged. We quote as follows in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 14c.; carbon safety, 16½c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

Sheepskins have again advanced 5c.

The price of light dressed hogs has risen 15c.

All grades of flour have declined 10c. in price.

The choicest grade of alsike is bringing 50c. more than last week. Fancy red clover is 15c. dearer.

Fine Filiatra currants are cabled another 1s. dearer.

Manitoba frozen whitefish are on the market at 7½c. per lb.

A shipment of "Sphinx" prunes for Canada is nearly due at New York.

Some wholesale houses are quoting canned tomatoes 5c. per dozen higher.

The Acadia sugar refinery has advanced all grades of refined sugars another 1-16c.

Fresh trout, haddock and steak cod have fallen from ½ to 1c. per lb. Split herring, in half-bbls., have declined 25c.

QUEBEC MARKETS.

MONTREAL, Dec. 16, 1897.

GROCERIES.

THE grocery market has presented a considerable degree of activity during the present week in several lines, especially from first to second hands, but the actual jobbing movement, notably in seasonable goods, such as fruit, nuts, etc., is not as satisfactory as some people wish. Sugar is firm abroad and the advance at the refineries here has led to freer purchasing by jobbers. Light stocks of molasses cause continued firmness in prices, and coffee has improved its position to a considerable extent in the matter of values. Demand for tea also has been fairly active, while jobbers here have been large purchasers of staple lines of canned vegetables at full prices.

SUGAR.

The advance in sugar is fully maintained, and prices are held strong as a result of the marked strength displayed by the raw article. Cables this week from London stated that there had been a general advance in prices. Beet was especially strong owing to reduced crop estimates, and December advanced to 9s. 3¾d. and January, 9s. 4½d. Cane was firm at an advance with a tendency to improve more and Java was quoted 10s. 10½d., and fair refining, 9s. 6d. This has led to pronounced strength in the raw market at New York and prices have an upward tendency, and the market for refined has followed suit. The result of all this strength is that buyers here are taking hold more freely in this market and refiners have been doing more trade at the advance. In a jobbing way trade is of an ordinary character, and despite the advanced cost from first hands it is asserted that some jobbers have been accepting orders at cost or even less.

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We can supply outfits of all kinds for large or small parties going to the Northern Mining Districts. Our success in supplying several American expeditions has led us to go into this business on a large scale. If you are going to the Klondyke, correspond with us,

WE CAN SAVE YOU MONEY

Teas, Coffees, Spices, Fruits, Canned Goods, etc.

S. H. Ewing & Sons Wholesale General Commission Merchants, 27 St. Sacrament Street, **Montreal.**

We quote: Granulated, 4 3-16 to 4¼c., as to quantity; German do., 3 15-16c.; low-grade yellows, 3 7-16c., and bright, 3¼c.

SYRUPS.

Trade in syrups is only moderate and prices are unchanged at 2 to 2½c. for Canadian in half-barrels, as to grade and quality.

MOLASSES.

With light supplies prices of Barbadoes molasses are firmly held. Demand is good in a jobbing way and it is predicted that there will not be enough to last out until the spring. Porto Rico stock in first hands also is well reduced and nothing can now be had under 26c. first cost, net cash, in round lots. In a jobbing way, we quote Barbadoes, 26c. in puncheons, 27½c. in tierces, and 28½c. in barrels, with Porto Rico, 27 to 28c.

RICE.

There is a fair jobbing demand for rice. We quote as follows: Crystal Japan, $5.00; standard B., $3.50 to $3.75; Patna, $5 to $5.50; Carolina, $6.75 to $7.75; choice Burmah, $4 to $4.25; and Java kinds, $4.25 to $4.50.

SPICES.

Business is fair with no change in the conditions governing the market. We quote: Black pepper, 10 to 12c.; pure white, 17 to 20c., as to grade; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar (French), 25 to 27c.; allspice, 12 to 14c.; and nutmegs, 50 to 90c.

COFFEE.

The coffee market exhibits a rather better feeling abroad, and the fact has led to a recovery in values here from the extremely low level which ruled previously. Sales of Rio have been made at 9 to 13½c., and Maracaibo, 13 to 15½c.

TEAS.

The firm feeling in teas continues. This is especially the case in Japans, and the movement from first hands that we noted last week has been repeated during the present one, several round lots of Japans selling at 16 to 17c., while China blacks have been turned over at 17c. and Pingsueys at 10½c. We quote: Young Hysons, 18c. for low grades, 24 to 28c. for mediums and 30 to 45c. for high grades; China Congous, 10 to 17c. for mediums and 25 to 55c. for high grades; Japans, 15 to 21c. for mediums and 28c. for high grades; Indians and Ceylons, 17 to 20c. for mediums and 35 to 65c. for higher grades.

CANNED GOODS.

There has been a fair trade passing in canned vegetables from first to second hands, the most notable fact in this connection being the sharp advance realized on this market for round lots of tomatoes, which have sold in the west to parties here at a price equal to 95c. laid down, the transactions involving 2,500 cases. Corn also has changed hands at the equivalent of 80c. to $1; peas at 90c. to $1; 3-lb. apples, 90c. to $1; salmon, $1.10 to $1.20, and lobsters at $2.50 to $2.75 for cases of 4 doz. In a word, the canned goods market has been an active one, and it seems evident from the way they have been operating that some jobbers were in want of supplies, as they readily paid the prices asked. We quote: Tomatoes, 95c. to $1; corn, 80c. to $1; peas, 90c. to $1; peaches, $1.75 to $1.90 for 2's; raspberries, $1.50 to $1.90; strawberries, $1.75 to $2, according to brand and quality; cherries, $2.30; apples, gallons, $2 to $2.25; 3-lb. do., 90c. to $1; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.25 to $1.45; "Clover Leaf," $1.25 to $1.45; "Lion," $1.25 to $1.40; Lowe Inlet, $1.20, in tall tins; canned mackerel, $1.25; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.30; lobsters, $11 per case; French sardines, $10.25 to $11 for extra brands; ordinary brands, $8 to $9; Canadian brands, $4.25.

DRIED FRUIT.

There has been little change in Valencia raisins and demand is still rather backward, considering the approach of the holidays. Prices all round are steady to firm, as follows: Off-stalk, 4½c.; fine do., 4¾ to 5c.; selected, 5¾ to 6c., and 4-crown layers, 6 to 6¼c.

California raisins are about steady, and advices from the Coast report little change, both 3 and 4-crown being held very firmly at primary points. On spot we quote: 2-crown, 6¼ to 6¾c.; 3-crown, 7¼ to 7¾c.; and 4-crown, 8¾ to 9c.

Loose Spanish muscatel raisins are offering here at 6 to 7c., according to grade, while Sultanas are quoted at 9½c. for standard brands.

The currant market is very firm abroad and advices from Greece state that there is little prospect of any decline for the rest of the season, there being scarcely 30,000 tons left for export. Spot prices, however, show little change. We quote: Fine Vostizzas, half-cases, 6½c.; Patras, half-cases, 6¼c.; choice Filiatra, do., 6c.; fine do., half-cases, 5⅞c.; Filiatra, half-cases, 5¾c.; do. half-bbls., 5½c.; do., bbls., 5⅜c. fine Provincials, half-cases, 5½c.; do., cases, 5⅜c.; do., bbls., 5c.

There is a steady demand for prunes of all sorts. We quote as follows: Austrian, 6¼ to 7c.; French, 4¼ to 4½c., and Californias, 40 to 50s., 9¾ to 10c.; 50 to 60s., 8¾ to 9c.; 60 to 70s., 8¼ to 8½c., and 70 to 80s., 7½ to 7¾c.

There is a quiet trade in figs, and prices are steady at the following range: Eleme, 10 lbs., 10 to 11c.; case lots, 9c.; 12-oz. boxes, 7½c.; 14-oz. boxes, 9c.; 25 bag lots, 3¼c., and bags, 3½ to 4c.

The first arrivals of new dates came to hand this week, and there are several other shipments which are expected here in the course of 10 days. Values range from 5¼ to 6c., as to grade, both from stock and on lots to arrive.

NUTS.

There is a quiet trade in nuts, and values generally are steady. Pure Mayette Grenoble walnuts are very scarce and firm, and Tarragona almonds are also difficult to

Cottams Seed

It is the only packet seed prepared from the standpoint of the experienced fancier. It is not put up solely to get as much profit as possible regardless of the rubbish the birds have to eat. In Cottams Seed the birds' requirements are supplied first. Profit is a second consideration. Such a statement may not have the orthodox commercial ring. **But it's truth.** And truth is bound to win.

Cottams Seed is sold by all Wholesalers.

ROYAL JUBILEE OIL

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DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,
Cor. Market and Colborne Sts.,
TORONTO.

Xmas Fruit and Nuts

We have imported large quantities of Fruit and Nuts of all kinds for our Xmas and New Year's Trade, and shall be pleased to give you quotations.

Japanese Tangerine Oranges

We are bringing along 2 cars of these Oranges direct from Japan, especially for our customers, to enable them to offer some exceptionally fine fruit to their many patrons during the holidays.

All orders receive our prompt attention.
Consignments of Fruit and Produce handled with care.

McWILLIAM & EVERIST
25 and 27 Church St., TORONTO, Can.
Telephone 645.

MINCE MEAT

We are putting up an exceptionally fine line of English Mince Meat, in 5-lb, 12-lb, 27-lb., and 60-lb. pails.

We guarantee it to be made of the finest and purest materials, neatly put up in packages suitable for family and store trade, and at reasonable prices

Send us your Orders for Christmas Trade now.

F. W. FEARMAN - HAMILTON

obtain in any quantity. Marbot walnuts are steady also. We quote: Grenoble walnuts, 9½ to 10½c.; Marbôts, 9 to 9½c.; Tarragona almonds, 9c.; shelled almonds, 21 to 22c.; shelled walnuts, 16 to 18c., and cocoanuts, $3.50 per 100.

FISH.

There has been a fair movement in all kinds of fish, although the Advent trade has not been up to that of former years. With the exception of fresh frozen herrings stocks of all kinds are ample. In pickled fish values run about as follows :—No. 1 N.S. herrings, 4¼ to 4½c.; Cape Breton, $4.75 to $5; half barrels, $2.75; Nova Scotia, half barrels, $2.25; B.C. salmon, $11 to $11.50; No. 1 white fish, 4½c., half barrels; No. 1 trout, 4 to 4¼c., half barrels; No. 1 green cod, $3.75 to $4; No. 2, $2.40; No. 1 large cod, $4.25 to $4.50; draft cod, $5.

Fresh fish have moved quite actively during the week, especially haddies at 6c. and Yarmouth and bay bloaters at 90c. to $1, and herrings 10 to 11c.

There is a small trade in dried cod at 3¾c. dressed, or skinless at 4¼ to 4½c.; pure boneless at 4½ to 5½c., and boneless at 3c.

Fresh haddock and cod are selling at 3½ to 4c., steak cod, 4c.; smelts, 4 to 6c.; white fish and trout, 7c.; salmon, 10 to 11c.; and Manitoba pike to arrive at 3½c. Fresh herrings are very scarce at $1.75 to $1.85 per 100.

Shell oysters are rather high and this curtails the demand, business being small at $7 for hand picked.

DRIED APPLES.

The dried apple market is steady and unchanged at 5½ to 7c., and 10c. for evaporated.

APPLES.

The apple market is quiet, but steady, at unchanged prices, viz.: $3 to $4.50 for No. 1 and $2 to $2.50 for No. 2.

GREEN FRUIT.

There has been an active trade in green fruit during the week. Oranges are the most active line, Jamaicas selling firm, while several carloads of Californias sold at $4 to $4.50 per box; Valencia oranges also met with a good demand. Lemons are quoted steady also, and cranberries are in active request. We quote: Lemons, $3 to $3.25 per box; Jamaica oranges easier at $6.50 per bbl.; California, $4 to $4.50 per box; Valencia, $4.75 to $5 per case; Almeria

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.
$2.50 per case; 80c. gallon.
THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

E. T. STURDEE

Mercantile Broker, Manufacturers' Agent,
ST. JOHN, N.B. Etc., Etc.
Wholesale trade only.

EGGS AND BUTTER

We are buyers of Choice Butter and Fresh Eggs. Highest prices paid. Correspond with us.

THE WM. RYAN CO. LIMITED
70 and 72 Front St. East, - TORONTO

S. K. MOYER,

COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,
TORONTO, ONT.

POULTRY . . . BUTTER, EGGS

Your consignments of the above solicited. Our large local and shipping trade enable us to get best prices.

QUICK SALES. PROMPT RETURNS.
Prices the highest the market will afford.

D. GUNN, BROS. & CO.

Pork Packers and Commission Merchants,
TORONTO, ONT.

Agents for A. Booth Packing Co'y, Baltimore Fresh Oysters. Nova Scotia and Portland Cured Finnan Haddies received daily.

HUGH WALKER & SON

Wholesale Commission Merchants
GUELPH, ONT.

Extra Fancy Maiori and Sorrento Lemons, Bananas, Cocoanuts, Sweet Potatoes, Spanish Onions, Cranberries, Peaches, Pears, Apples, Grapes, etc.

Balfour & Co.

Wholesale Grocers
Importers of Teas

HAMILTON, ONT.

We are open to buy Dried Apples of good quality. Write us.

To Hand

NEW SEASON'S TEAS

Extra Values. **Young Hysons, Japans, Ceylons, Assams and Congous.**

XMAS FRUITS . .

All kinds; best quality; including **BLACK PEARL CURRANTS,** the finest produced

grapes, $5 to $6.50 per cask; Cape Cod cranberries, $7.50 to $8, and Nova Scotia, $6.50 to 7.

COUNTRY PRODUCE.

EGGS—The egg market has advanced, and prices are fully maintained. The demand is good, new laid selling at 22c., choice candled, 18 to 19c.; Montreal limed, 14 to 15c., and western limed, 12½ to 13c. per dozen.

BEANS—There was no change in beans, trade being slow at 80 to 90c. for primes, and at 95c. to $1 for choice hand-picked per bushel.

GAME—The receipts of partridge continue small, for which there is an active enquiry, and prices rule firm at 80c. for firsts and 45 to 50c. for seconds per brace.

POULTRY — A fair enquiry was experienced for poultry to-day owing to the more favorable weather, but notwithstanding the advance in prices realized at Perth Fair on Saturday values here show no material change as yet, but higher figures are anticipated in the near future. Turkeys sold at 7½ to 8½c.; chickens, 6½ to 7½c.; ducks, 8 to 8½c.; geese, 5 to 6c. per lb.

HONEY—The market for honey is quiet and prices unchanged. We quote: White clover, 12½c.; dark clover comb 10 to 10½c., and dark 7 to 8c.

PROVISIONS.

There was no change in the provision market, except that the feeling is rather easier owing to the increased receipts of dressed hogs, but no actual change has yet taken place. The demand is quiet and trade of a jobbing character. We quote: Canadian pork, $15 to $16 per barrel; pure Canadian lard in pails, at 7 to 7½c., and compound refined at 5 to 5¼c. per lb.; hams, 11 to 13c.; bacon, 10 to 12c. per lb.

DRESSED HOGS.

The receipts of dressed hogs are increasing, for which the demand is limited owing to the unfavorable weather; consequently trade is quiet and prices about steady at $5.50 to $5.75 for heavy weight and at $6 to $6.25 for light, per 100 lbs.

SALT.

Continues steady. Coarse Liverpool, 35 to 40c. per bag of 150 lbs., and Trepani, $1.10 per bag of 215 lbs.

FLOUR AND MEAL.

The demand for flour from local and country buyers continues fair for small lots, and the market is moderately active with no change in prices to note. We quote as follows: Winter wheat, patents, $4.75 to $5; straight rollers, $4.40 to $4.45; bags, $2.15 to $2.20; best Manitoba strong bakers', $4.90 to $5; second do., $4.50 to $4.60, and low grades, $2.70; Hungarian patents, $5.40.

The demand for meal is limited and market rules quiet, but prices are fully sustained. We quote: Rolled oats, $3.50 per barrel, and $1.70 per bag; standard meal, $3.25 per barrel, and $1.57½ per bag.

There is no change in feed. Basiness is moderately active under a fair demand. We quote: Ontario bran, $10.50; shorts, $11.50 per ton, bulk; Manitoba bran, bags included, $11.50, and shorts, $13.50 per ton.

GRAIN.

The unsettled feeling and the lower prices in the American grain markets has checked the demand for the present from foreign buyers and local shippers for Canadian grain, and the market was quiet. We quote: Ontario red winter wheat, 90c.; white, 89c.; peas, 57c.; oats, 27c.; rye, 51½ to 52c.; buckwheat, 35½ to 36c., and feed barley, 36 to 40c. in store.

BALED HAY.

There was rather more enquiry for hay this week and a somewhat better feeling prevailed in the market, but prices show no change, No. 1 selling at $10.50, and No. 2 at $8 to $8.50 per ton in car lots.

CHEESE AND BUTTER.

Cheese ruled quiet to-day and there is no indication of any immediate change. Enquiry started at the close of last week continues, but the prices on which it is based do not permit of any general buying, but only dealing in bargains which can be secured in the vicinity of 8⅜ to 8½c. It is needless to reassert that few sellers are willing to accept these figures for strictly finest fall makes for the very good reason that it would take a good deal more money to let them out of stocks in hand at a profit. The conditions, therefore, are the same, viz., buyers and sellers apart. The cable is unchanged.

Butter continues to move along in a quiet, steady way. Supplies of really first-class, late made creamery are scarce, and for anything offering full prices are realized. In fact, exporters have, it is understood, paid from 18½ to 19c., which is more than they were willing to concede during the earlier portion of last week. In a domestic jobbing way enquiry is good also. Cable advices from Liverpool quote finest, 92s. and good, 60s.

MONTREAL NOTES.

Pure Mayette Grenoble walnuts are very scarce on this market, and prices are firmly held from 9¼c. up.

Advices on currants are very strong from primary points, but the fact has not led to any advance in the range of spot prices here as yet.

The first arrivals of new dates were received here this week and have been selling at a range of 5¼ to 6c.

There have been some large purchases of tomatoes by jobbers in this market on the basis of 95c. per dozen, laid down here.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Dec. 13, 1897.

THE trade is now largely in the hands of the retail dealers, with whom Christmas trade opened rather earlier this season than usual. Prospects are for a better Christmas business than last year. The mild weather of the past week has somewhat interfered with business and much depends on the weather during the coming week. In wholesale trade, except some city business, it is rather quiet. Markets keep firm. Sugar has shown an advance and is tending upward. Lard holds its price better than was expected. In flour the feeling is firmer and sales are being more freely made. Winter export business is active. The C.P.R. and Beaver Line have had to refuse large quantities of freight that have been offered through lack of steamers. A second elevator is very much needed here.

OIL—The advance in American burning oil spoken of last week holds. It is largely local, applying to the city and nearby points, where prices during the summer have ruled below those through the province. Prices are firmly held. Winter freight rates and insurance tend to strengthen them. The big end of the winter's business was done, however, before the first of the month. No advance as yet has been made in Canadian oil. Market is, however, very firm. We quote: Best American burning oil, 18¼ to 19c.; Canadian water white, 16 to 17c.; Canadian, prime, 14 to 15c.; cod oil, 22 to 24c.

SALT—Market continues to be well supplied, particularly in Liverpool coarse. One lot is to hand by steamer this week, and two or three more on the way. There is fair demand. Eastport is our best customer. There is not so much doing in the Liverpool factory-filled, Can-

MILLAR'S
Paragon Cheese

SATISFACTION GUARANTEED

THE PRETTIEST POTS

The Most Delicious Cheese

A trial is all that is necessary to win you in favor of Millar's. Its largely increasing sale is sufficient proof of its popularity.

HAVE YOU TRIED IT?

AGENTS
FRANK MAGOR & CO. Montreal
A. E. RICHARDS & CO. Hamilton
JOSEPH CARMAN Winnipeg

T. D. Millar Cheese Company
INGERSOLL, ONT.

Pickles.

India Relish

One of our latest and most popular products. For cold meats, game, etc., it adds a most delicious and appetizing flavor.

Others of our Popular Specialties are:

Tomato Chutney — Evaporated Horse Radish
Tomato Ketchup — Tomato Soup
Baked Beans with Tomato Sauce

For sale by
H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE always bear this Keystone trade-mark.

H. J. HEINZ Co. TRADE KEYSTONE PICKLING & PRESERVING WORKS MARK PITTSBURG, U.S.A.

adian salt being largely used. We quote: Coarse, 40 to 45c.; Liverpool factory-filled, 85 to $1; Canadian fine, 90c. to $1 per bag; 5-lb. bags in bbls., $3 to $3.25; 10-lb. bags, in bbls., $2.85 to $3; butter and cheese salt, bulk, $2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, $2 per case of 2 doz.; rock salt, $5 to $6 per ton.

CANNED GOODS—This is rather a quiet line, although in vegetables a good, steady business at full prices is doing. In canned salmon the low prices ruling at the close of the canning season caused somewhat larger stocks to be bought than would otherwise have been the case. While prices rule rather lower stocks are not over large. In haddies the season has been a fair one. There is not, however, the increase in demand west that was hoped for. In meats demand is dull. Fruits, particularly peaches, are low. Apples are scarce and high. Pineapple tending higher. We quote as follows: Corn, 70 to 75c.; peas, 75 to 90c.; tomatoes, $1 to $1.10; gallon apples, $2.20 to $2.25; corned beef, Canadian, $2.40 to $2.50; American, 2-lb. tins, $2.60 to $2.70; 1-lb. tins, $1.40 to $1.60; oysters, 2's, $2.10 to $2.20; 1's, $1.40 to $1.50; peaches, 3's, Canadian, $2.40 to $2.50; 2's, $1.40 to $1.50; American, 3's, $2 to $2.25; pineapple, $2.50 to $2.75; fruits in glass, $4 to $4.25; salmon, $1.15 to $1.20; ditto, flats, $1.25 to $1.30; lobsters, $2.50 to $2.60; haddies, $1.05 to $1.15; clams, $5 for 4 doz.; chowder, $2.50 to $2.75 for 2 doz,; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUIT—The Christmas demand keeps business active. Apples have a better sale; right stock is held firm. There is enough here for all demands at present prices. Oranges are plentiful. Valencias continue to arrive freely. The first full car of Californias are to hand. In Floridas a few are here for Christmas trade. In cheap oranges Dominicas can still be had. New lemons are being freely received, and there is fair trade. Very few bananas are moving. Sweet potatoes have light sale. In cranberries Cape Cod are rather higher, and native berries likely to advance. We quote: Messina lemons, $4 to $5; Dominica oranges, $5 to $6 per bbl.; Valencia oranges, $4.50 to $5; Florida, $5 to $5.25; California seedlings, $3.50; navals, $4 to $4.50; apples, $2 to $3.75; bananas, $2 to $2.25; Malaga grapes, $5 to $7; native bog cranberries, $5 to $6 per bbl.; Cape Cod cranberries, $8.50 to $9 per bbl.; sweet potatoes, $4.25 to $4.50 per bbl.; shaddock, $3 per bbl.; grape fruit, $3 per bbl.; sour limes, $1.75 per box; sweet limes, $2.50 per box.

DRIED FRUIT — Raisins continue to arrive. Currants are getting scarce. The trade has been large and mostly in cleaned. In citron, stocks were short and some American was imported which is giving satisfaction. In evaporated apples, some new are here, but prices are high and there is no particular demand. Dried are quiet. California prunes have large sale and prices are low, but prospects are for firmer figures later. In seeded raisins a good business is doing. Some little trouble is met in the different qualities, and different prices rule, but when brands become known this will not be. Fard. dates continue to hold the market for new fruit. Sale of figs is still large. Onions show no change. There have been some very large importations of nuts this fall. Prices are low and sales large. We quote as follows: Valencias, 5½ to 6c.; California L. M., 3-crown, 6½ to 6¾c.; London layers, $1.50 to $1.65; Imp. cabinets, $1.75 to $1.80; black baskets, $2.25 to $2.30; Dehesa layers, $2.50 to $2.75; currants, cases, 5¾ to 6c.; bbls., 5¼ to 5½c.; cartoons, cleaned, 7¾ to 8c.; bulk, cleaned, 6½ to 7c.; prunes, boxes, 4½ to 10c.; dates, 5 to 7½c.; Fard. dates, 7 to 7½c.; dried apples, 4½ to 5c.; evaporated apples, 9½ to 10c.; onions, $2 to $2.15 per bbl.; cocoanuts, $4 to $4.50 per 100 lbs.; figs, 8 to

10c.; Sultana raisins, 7½ to 9c.; Malaga loose muscatels, 3-crown, 6½ to 6¾c.; 4-crown L. M. Californias, 7½ to 7¾c.; seeded muscatels, 1-lb. cartoons, 11 to 12c.; new Valencias, layers, 6½ to 6¾c.; citron peel, 18c.; lemon peel, 11c.; orange peel, 12c.

SUGAR—Market shows strength, and during the week two advances of 1-16c. each have taken place. The first foreign granulated to come here this season arrived this week. It is preferred to the local second grade because grain is finer. In powdered sugar the sale has been active. We quote: Granulated, 4¼ to 4½c.; yellows, 3⅜ to 3¾c.; Paris lump, 5½ to 5¾c.; powdered, 5¼ to 5½c.

MOLASSES—There is nothing new. Stocks are quite light and better prices are expected, but market keeps easy. There is some demand for small packages. And some shipments of New Orleans continue to arrive. It is difficult to get it at a right price to sell in this market. We quote: Barbadoes, 23 to 25c.; Porto Rico, 27 to 30c.; New Orleans, barrels, 28 to 30c.; Antigua, 22 to 23c.; St. Croix, 20 to 22c.; Demerara, extra, 33 to 34c.; syrup, 36 to 38c.

DAIRY PRODUCE—In butter there is raher better demand, but arrivals are quite large, so that prices keep low. Best stock has good sale. Cheese is dull and stocks ample. In eggs there is rather firmer feeling and rather higher prices have ruled, the result of holiday demand. We quote: Dairy butter, 16 to 18c.; creamery, 18 to 20c.; prints, 20 to 22c.; cheese, 9½ to 10c.; eggs, 17½ to 18c.

FISH—Dry cod is firm with but fair stocks. Pollock is still scarce. In pickled fish there is rather less sale, but prices are held firm, receipts being small. Smoked herring are the dull feature of the market. Quite a few are to hand this week. In alewives there is more inquiry and holders will likely sell as soon as there is fair market price. In frozen herring a few have arrived but there has been no weather for frozen fish trade. In haddies the movement west is large. Boneless fish, a fair trade with price according to quality. We quote: Large cod, $3.40 to $3.50; medium, $3.20 to $3.25; pollock, $1.80 to $2; bay herring, $1.65 to $1.75 per half-bbl.; smoked, new, 6½ to 7c.; shad, half-bbl., $4.50 to $5; boneless, 2½ to 4c.; cod, 6 to 6½c.; Shelburne, bbls., $2.75; half-bbls, $1.85 to $1.90; Canso, $5 to $5.25 per bbl.; do, half-bbl., $2.75 to $3; wolves, $2.45 to $2.50 half-bbl.; bloaters, 50 to 60c.; kippered herring, $1; haddies, 4½c.

PROVISIONS — There is light sale for barreled goods such as pork and beef. In the former prices are easy. Smoked meat business is done direct by local curers to retailer. Round hogs are brought from Prince Edward Island and Ontario for local curers. In lard prices are firmly held. There is a fair stock here. We quote as follows: Clear pork, $14.50 to $15.50; mess, $13.50 to $14; plate beef, $13.50 to $14.50; hams, 12 to 13c.; rolls, 9½ to 10c.; pure lard, 7½ to 8c.; compound, 6½ to 6¾c.

FLOUR, FEED AND MEAL — In flour a good trade is reported. The advance in wheat, while it makes a firm market does not affect price much. In feed a better business is doing at rather easier prices. Oats are also rather lower. Oatmeal, however, continues firm with quite full stocks here. Cornmeal is still low, and a large business is being done. Beans seem rather firmer. Hay, dull and low. Barley, firm and rather higher. Split peas are scarce and high. We quote: Manitoba flour, $5.70 to $5.75; best Ontario, $5.00 to $5.10; medium, $4.75 to $4.80; oatmeal, $3.70 to $3.75; cornmeal, $1.95 to $2; middlings, car lots, in bulk, $16 to $17.50; bran, do, $14.50 to $15.00; hand-picked beans, $1 to $1.10; prime, 90 to 95c.; oats, 34 to 37c.; hay, $11.50 to $12.50; barley, $3.10 to $3.15; round peas, $1.25; split peas, $3.45 to $3.50; yellow eye beans, $1.75.

ST. JOHN NOTES.

W. W. Estey, grocer, of Fredericton, has sold out to Burtt & Coburn.

A. L. Goodwin received this week the first full car of California oranges to come to this market.

E. A. Gidney is building a large factory for canning haddies and lobsters at Digby Neck, Nova Scotia.

J. Hunter White has been appointed agent of the Montreal Milling Co. They offer a Manitoba flour, Hungarian patent.

A western visitor was seen at the C.P.R. elevator this week. It was a beautiful grey raccoon, thought to have come in a car of grain.

The catch of Shelburne herring this season was between 30,000 and 40,000 barrels, and prices obtained were higher, being $3 to $3.25 per bbl.

At the North Shore the shipping of smelt by the carload has commenced. Bass fishing is active. Eels are plentiful but prices are low.

It has been thought for some time that the pulp wood industry could be carried on successfully in our province. The matter is to be tested by some of our mills this winter.

A reception and lunch, which was a great success, was given on the Beaver Line steamer Gallia to a large number of the business men of St. John the day before she left port.

Fred W. Hugginson, for some years traveling for the tea house of J. Harvey Brown, of St. John and Halifax, is now on the road, in these lower provinces, for Rowlay & Davis, London, Eng.

Merritt Bros. & Co. received a small shipment of foreign granulated sugar this week. The sugar which is being manufactured by the Acadia refiners to compete with the foreign sugar is rather coarse.

It is said the Boston Fish Bureau is moving to have less duty on Canadian fish. It would be a great thing for these lower provinces if this could be done. It is hoped that there will be some result to the movement.

MANITOBA MARKETS.

WINNIPEG, Dec. 13, 1897.

ONLY twelve days to Christmas and the weather mild as spring. In fact, dealers in some lines of perishable products are sighing for more frost, but the ordinary citizen passes the coal office with a contented smile and has no desire to see the thermometer go any lower. Already large numbers of Manitobans have taken advantage of the Christmas excursion rates and have left for holiday trips both east and south. Times are good, and Manitoba farmers will, in very many cases, spend Christmas under the old home roof tree in consequence. The exodus does not appear to have affected trade here, however, as it is unusually good in nearly all lines. It is with regret that we report this week the failure of one of the oldest and most respected wholesale grocery firms in the city. One of the members of the firm said some time ago to your correspondent that competition was so keen they found it difficult to make any profit, and this is doubtless the cause of the assignment. The exact amount of the liabilities is at present not generally known.

The new regulations in regard to tea appeared in the Ottawa despatches of Thursday, and on Friday one of the houses here that handles tea extensively advertised, "Pure tea, every packet is certified to that effect by Her Majesty's Customs in England."

The Board of Trade, as previously intimated, have memorialized the Government at Ottawa with regard to the reduction of the duty on oats, so that there be some equality between the raw material and the manufactured product.

As navigation has just closed there is no wheat market this week, as everything is at a standstill, but by next week there will, no doubt, be something of interest in regard to business being done on the reduced freight rates east from Fort William.

Our Industrial Exhibition Board have just held their annual meeting and the returns from the last Exhibition are most gratifying. The happy thought of the manager to have this year an American day, met with a more speedy reward than is often the fate of good deeds. Nearly 4,000 Americans attended the Exhibition, some actually bought farms in the province before they left, and many have since returned and taken up land and they will in all probability be followed by others. It was our pure bred stock that seemed to catch them particularly.

The Parsons Produce Co. have concluded

LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

"Princess Louise" Japan Tea. **"Victoria" Japan Tea**
"P. Richard's" Brandy. **"Mitchell's" Whiskeys**

72 to 78 St. Peter Street, MONTREAL

THEY HAVE THE REPUTATION

LE CAPORAL, 12's
COUNT DUFFERIN, 12's

The highest class Cigarette Tobacco that money and skill can produce. Prices show a good profit to the retailer. . . . . .

CUT TOBACCOS

MORNING DEW — **VIRGINIA FLAKE CUT**
CHAMPAIGN — **VIRGINIA CUT PLUG**
GOLDEN LEAF — **VIRGINIA CUT PLUG**
HUDSON — **KENTUCKY CURLY CUT**

For smoking or chewing.

These Brands are pushed by all dealers who look for intrinsic value in the goods they handle.

SNUFFS—We are the largest snuff manufacturers in Canada. All the standard makes. Jobbers in any locality will quote you Prices. . . . . .

Manufactured by the well-known firm

B. HOUDE & CO. - Quebec, Que.

SALT...

We recommend COLEMAN'S SALT as the best brand on the market.

Specially put up for Table or Dairy, in the neatest packages.

We have all kinds, Fine, Coarse or Land Salt in barrels, sacks and bulk. Unequalled shipping facilities. Prompt shipment guaranteed.

ADDRESS

The Canada Salt Association

CLINTON, ONT.

a deal to take over the last September and October butter of all the Government creameries in the Northwest Territories, which amounts to over 70,000 lbs. The price paid is not made public, but is understood to be very satisfactory to the Government. The quality of the butter is very fine. Prices have changed but little since last writing.

GREEN FRUIT—A good line of heated cars is being prepared to run out on all through and branch lines to provide the province and territories with green fruit for Christmas. The market here is now well supplied with all the usual lines. Apples, Canadian, $4.75 per barrel, Southern, $4.25 ; oranges—Mexican and Navels are in, and while both are good the Mexicans are probably a little the best, being heavy, very sweet and juicy. Prices—Mexican, $5 per case ; California Navels, $5 ; lemons, California, 300's, $5. Winnipeg has seldom been supplied with such good lemons. Pears, fancy Washington, per box, $2.25 ; grapes, fancy Malagas in kegs, medium weights, $8 ; heavy weights, $8.50 ; bananas $3.50 per bunch, and the supply rather short ; Cape Cod cranberries, $8.50 per barrel of 90 pounds, with a tendency to a shortage in the market ; sweet potatoes, $5.50 per barrel.

NUTS—Market is now well supplied, the consignment of new Grenoble walnuts being equal to demand; price, 13 to 13½c.; filberts, 12c.; hickory, 10c. Peanuts scarce, selling at 12c. Almonds, Valencia, scarce, with prices slightly higher, being now quoted at 15c. Kentish cobs and Italian chestnuts are now in. These nuts only appear here for the Christmas trade, as they are too expensive for general sale.

FOREIGN DRIED FRUITS—Raisins, market firm and price unchanged ; currants, ditto. Quite a large trade has been done in cleaned currants and seeded raisins done up in packages ; in fact, this line has increased fully 100 per cent. over last year, showing that the housewife is willing to pay a few cents more for an article that reaches her in an attractive shape and ready for use ; figs, fancy new, in boxes of 10 lbs., $1.40. There has been a dearth of cooking figs, but a car arrived on Saturday, shipped direct from Malaga. It will be sufficient to fill back orders.

EVAPORATED FRUITS—This market is very firm. Evaporated apples, 11½c.; apricots, 11c. per lb. Dried apples are very scarce, but it is thought that towards spring, when Ontario farms have had time to dry small lots, more will be offering. The sale of apricots has undoubtedly been increased by the high price of apples.

CANNED GOODS—Nothing new. Tomatoes still going up, and though it is now hardly likely that they will reach $2.50 by the New Year, they will touch that point before March, as just now the demand for these goods is quiet to what it will be two months hence, when supplies of fresh vegetables are exhausted.

COFFEE—Rios have been offering very freely and the market is much lower, but, as the jobbers had nearly all sufficient stocks on hand to supply their customers, very few, if any. sales have been effected.

CHEESE—Market is firm and prices unchanged. Ontarios are still offering freely, but seem to find no purchasers. The price and the possibilities of frost in transit seem to preclude trade, and no purchases of Ontarios are reported.

EGGS—Receipts are light. Dealers are paying 18c. and selling at 20c.

BUTTER—Dairy, 14 to 15c. for round lots of choice. Supply has not continued to increase as anticipated, and genuine fresh made is scarce.

CEREALS—Oatmeal, which is now almost all American, is $1.80 per sack. New buckwheat is to hand and is in good demand at $1.50 per 50-lb. pocket.

CURED MEATS—This market is slightly easier with lower tendency. Hogs are now coming in more plentifully, and packers are all busy. Prices range about as follows ; Hams, medium, 10½ to 11½c.; breakfast bellies (which may now be said to be in fair supply), 12 to 12½c.; backs, 10 to 11c. Shoulders are scarce and hard to obtain. They are worth from 8½ to 9c.; long clear, 7 to 7½c.; lard, pure, $1.80 ; compound, $1.60.

FISH—Owing to the stormy weather east neither finnan haddies nor bloaters are reaching this market in the quantities anticipated. Prices are : Haddies, 7½ to 8c.; bloaters, 100's, $1.20 ; ditto, 60's, $1.50.

CANADA'S EXPORT TRADE IN HOGS

THE following is a United States view of the export trade of the Dominion in hogs, being taken from The National Provisioner, of New York and Chicago :

"Canada's export trade in hogs has risen in 25 years from a mere nothing, and in the more recent years of this period the increase has been by leaps and bounds. The increase is continuous, and, although Ontario farmers have gone into hog raising wholesale, the demand from Great Britain for Canadian raised hogs has outstripped the increase in the number raised, which does not nearly keep pace with the demand. This trade in the British market is unlimited, and it has been found highly profitable. The average price paid by packers for a 165-lb. hog, which is the average live weight, is between $8 and $9. These hogs are about eight months old. A farmer raising 125 hogs, which is not a large individual number, and receiving $1,000 for them, considers the business very attractive. The British demand is for grain-fed hogs ; the product of the corn-fed hogs is not wanted, except at lower prices.

"The total export of ham and bacon to Great Britain from Canada last year was 53,000,000 pounds, valued at $4,500,000. The hogs for export are nearly all raised at present in Ontario and Quebec."

THE CANNED GOODS PACK.

A MEETING of the Canadian Packers' Association was held in the Walker House, Toronto, on the 9th and 10th inst. The object of the meeting was to receive reports regarding the pack of vegetables and fruits. The attendance was small, there being present : President W. A. Ferguson, of Delhi ; D. McAuley, of Trenton ; A. C. Muller, Picton ; H. I. Matthews, Lakeport ; H. P. Innes, Simcoe ; W. Boulter, Picton ; W. M. Miller, Port Hope, and Mr. Dolan, St. Catharines.

The tomato pack, contrary to expectations, was found to be larger than expected, being somewhat in excess of that of last year, in spite of the light output of a number of the factories. All but three or four of the factories reported being cleaned out, while the total quantity remaining in packers' hands is estimated at 8,000 cases.

Peas were estimated to be about the same as last year, while the corn pack was a good average. Very few peas, like tomatoes, are in packers' hands. Some corn is reported to have been exported.

The bean pack was reported to be light. Some of the factories are said to have none left, while there is a good enquiry for them.

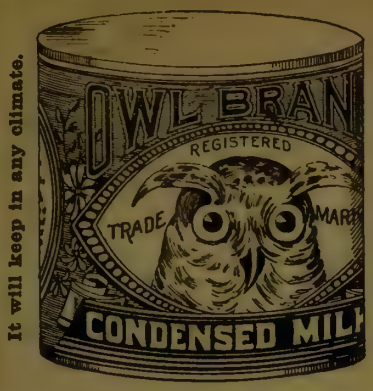
The pumpkin pack was light owing to the fact that the crop was small in some sections, while the fact that a large quantity was carried over from last year tended to curtail the output.

The pack of peaches was somewhat in excess of the ordinary pack, but it was stated that the quantity put up was not as large as anticipated in view of the large crop, other goods having to receive attention at the same time as the peaches were coming in.

The strawberry pack was of ordinary dimensions. The raspberry pack was placed at only about four hundred cases. It was stated that the pack of both strawberries and raspberries was largely in the hands of the wholesale trade.

The pack of apples, as might be expected, was irregular, the output of some factories being large, while some had practically none at all. The greater proportion of the pack is reported to have been sold on export account. One packer reported that he had sold all his output of gallon apples for export at the rate of $2 f.o.b. factory.

The pack of pears, like that of apples, was irregular.



It's a great success.

Grocers from all parts of the country report that it is a quick seller. Order a case at once. Every customer you sell a can to will thank you after using it.

Made only by

The Canada Milk Condensing Co., Limited,

Antigonish, N. S.

THE DOMINION BANK

Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

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Hon. Sir Frank Smith, President. | W. Ince. W. R. Brock. Edward Leadley. Wilmot D. Matthews. A. W. Austin.
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Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

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UDARELLA TEA

If not, why not? Unsurpassed Value.

George Foster & Sons

BRANTFORD, ONT.

Do you sell Sterling Pickles?

If you do your customers get a thoroughly good pickle at a low price. . . . . .

ONIONS, CAULIFLOWER, CUCUMBERS, MIXED, CHOW.

All in neat bottles suitable for family trade. . . . .

Write for prices to

T. A. LYTLE & CO.

Vinegar Manufacturers, **TORONTO**

Coffee

RECENT ARRIVALS

500 Bags High Grade Rio
100 " Extra Choice Santos
50 " Choicest Maracaibo
10 Bales Arabian Mocha

The best value ever offered.

WARREN BROS. & CO.

TORONTO.

BUY

Ivory Bar Soap

THE BEST MADE

Extra Choice

Hams Bacon
Pure Lard
Mess Pork

PARK, BLACKWELL & CO. Limited

Pork and Beef Packers,

TORONTO

PRUNES

NEW "SPHINX"

"A," "B" and "W."

Just arriving.

PERKINS, INCE & CO.

TORONTO.

The

EIGHTEEN NINETY SEVEN FAVORITE

"Since upwards a **Quarter Century**, we have used your exquisite Coffee Blends and won't use any other."—Extract.

THE INSPECTION OF TEA.

THE strict enforcement of the analytical test on all tea entered into Canada for consumption has caused a lot of dissatisfaction among members of the tea trade in Montreal.

This dissatisfaction is not due to the fact that the trade are opposed to a strict inspection, with the idea of improving the average of tea marketed in Canada. On the contrary, they have all along, as a body, been strongly in favor of keeping out the rubbish. It is natural that they should, for besides the benefit that this would be to the consumer, there is more profit to the dealer on the better grades than on a lot of the cheap tea that has been imported.

Their opposition to the analytical test is due to the fact that it is impractical. This was made perfectly clear to a representative of THE CANADIAN GROCER who called on several members of the trade in Montreal this week.

Mr. S. H. Ewing, of S. H. Ewing & Sons, said that the analytical test had been proved to be utterly impractical in New York, where it had already been tried. The chief objection to it was that the lower grades of tea give much better tests than the higher grades. It was the easiest thing in the world to prove this, by taking the finest Oolong one could get, with a poor one, or a fine Congou with a poor one. "I know personally," said Mr. Ewing, "of cases where Oolongs were tested with the above result," It was conceded in New York—where the analytical test had been abandoned—that this applied to all classes of poor tea. The best way to prove it was to make an analytical test of the different lines and the fact would be obvious.

The cheaper teas with the larger percentage of dust gave off a stronger liquor than the finer grades, the liquor from which was more delicate in tint, as in flavor. Analysis in this respect, therefore, was apt to be misleading.

The practical way, if the Government desired to improve the standard of tea, was to have one drawn up, as was the case in the United States, and admit no tea that did not come up to it.

The experts of the Customs Department, if they were qualified, could easily determine whether a certain importation came up to the standard in cup, quality of leaf and percentage of dust.

Then, again, the application of an analytical test, if it was to be thorough, was a very lengthy operation.

He understood that it took a couple of days to dispose of one sample, and in one case of his own, where there were only four samples to dispose of, it was six weeks before the goods were released. If there was this delay in the case of four different grades, what would there be in the case of an invoice of 40 or 50 different samples? which was not unusual. It a word, the analytical test could not be applied uniformly at all, and this was another weak point.

Mr. J. Alex. Gordon and Messrs. Rose & Laflamme were also called on, and coincided with the above in every particular.

LONDON RETAIL GROCERS.

THE retail grocers held their annual regular meeting last Monday evening with a good attendance. Mr. R. A. Jones, the newly elected president, opened the meeting with an appropriate address, requesting the members to assist the officers they had elected, for without co-operation the association could not be successful. The association has done good work, and there is still, and ever will be, room for improvement and progress. The market place had been improved and needs further improving. The asssociation deadbeat list had been a great benefit to the members of the association and it would be well to give this more attention. It had not been revised as often as it should, although the secretary had repeatedly asked for any new names the members may have discovered, but the members had not responded as they should. The officers could not, of themselves, make a success of the association, and he urged the members, one and all, to assist the officers elected and there would be no question of the organization being a benefit.

Messrs. W. H. Ferguson and T. A. Rowat, delegates to the Toronto Pure Food Exhibit, addressed the meeting, giving a detailed account of how the exhibition was conducted, and pointed out where they thought improvements could be made if the association decide to get up a similar affair. They reported being very cordially received by the management of the Toronto Pure Food Show, the exhibitors and the grocers. The exhibitors were favorable to holding a pure food show or demonstration in London and they felt satisfied it would be a success, providing the members all joined hands with a determination to make a success of it.

The committee were requested to ascertain the probable expense necessary and such other information possible connected with conducting such a demonstration and report at next meeting.

A hearty vote of thanks was tendered the deputation for the information received, and coupled with this a motion that they and the president be a committee to go on with the work.

The question was asked: What is the feeling of the members with respect to keeping Monday for Christmas instead of Saturday? A short discussion decided this question, no one being in favor of any attempt being made to change the day.

The question of needed improvement on the market was discussed, as were several other questions connected with the trade, and the president requested the members to report any names for the delinquent list.

A social chat on trade topics followed, after which the meeting adjourned at 10 o'clock, to meet again on January 11, 1898.

E. SUTTON,
Secretary.

RE-BRANDING CHEESE.

The Montreal Butter and Cheese Association have again had the question of fraudulent branding of cheese called to their attention. The last time, as pointed out in THE CANADIAN GROCER, it was the Bristol Provision Trade Association that had complaints to make. This time it is the Provision Trade Association, of London, England. The Montreal body have just received a strong letter from London protesting strongly against the misrepresentation of this sort.

Last summer the paper characterized the action of the Montreal association as weak, and they do not seem to have acquired any backbone since. They explain that the parties who have been rebranding cheese are not members of the association, and that it as a body can therefore take no effective action in the matter.

THE STORE LOAFER'S MUSINGS.

I b'lieve it's a square deal for a grocer who has a large family to charge more for his goods than a man wot ain't got eny family.

Frum my experience, enybody with both hands kut off kould kount on his fingers all the retail grocers that ever died with the gout frum livin' tu high.

If fortune knocks at every man's door, as they say she does, I'll bet that nine-tenths uf the grocers hev bin out trying to collect bad debts 'bout the time that knock kum around.

It's purty near time thet sum paper printed thet yarn 'bout the grocer who didn't know how tu spell salmon. I haven't read it fur 'bout ten minnits.—Uncle Ebenezer's Musings in The Grocery World.

JUMP IN COFFEES.

Press despatches report Rio and Maricaibo coffee 1½c. dearer in New York on Wednesday. Other varieties are also firmer.

Front street, Toronto, was somewhat blocked on Thursday afternoon last with five large Grand Trunk loads of "Salada" Ceylon tea being shipped out. This was enough to fill a car and a half with tea. Perhaps it was the largest quantity of tea ever shipped out of Toronto by any wholesale dealer.

A NEW SIZE OF

Chocolat = Menier

YELLOW WRAPPER

4 inch cake---100 cakes to the box, $4.00 a box.

A shipment of 25 cases, each 10 boxes, arriving in a few days. The first lot of the kind ever shipped to Canada, and the only one coming out this season. . . . . .

New HALLOWEE DATES are in stock at - - 5½c.
Griffin & Skelly Co. 3-Crown Cal. Loose Muscatels - 7 c.

Fine Sockeye B.C. Salmon, in half-barrels - - -
Fine Lake Trout, in half-barrels - - - -
Fine Dressed Codfish, "Le Marquand's," in 100-lb. cases
Good Quality Sockeye Canned Salmon - - -
Windsor Triangle Brand - - $1.00
10-case lots - - - .95
Best Quality Sockeye Canned Salmon - - -
Empress Brand - - - - 1.15
10-case lots - - - 1.12½

HUDON, HEBERT & CIE. - Montreal

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

J. A. McLEAN is experiencing a good demand for fresh eggs, poultry and choice large roll butter.

Shelled filberts are selling fast with The Davidson & Hay, Limited.

T. Kinnear & Co. have a special line of Patras currants in quarter cases.

The Davidson & Hay, Limited, quote close prices on codfish in quintals.

T. Kinnear & Co. have just to hand a choice shipment of Hallowee dates.

The Davidson & Hay, Limited, are offering good value in natural figs in bags.

A double bar of Castile soap to retail at 5c. is a good seller with H. P. Eckardt & Co.

A carload of canned pumpkins is in stock this week for the Davidson & Hay, Limited.

Lucas, Steele & Bristol still have good assortment of Malaga raisins, including ¼ boxes.

The Davidson & Hay, Limited, report large orders this week for peels, nuts, and Malaga fruit.

"Our sales last month of 'Kurma' tea are very gratifying," report the Davidson & Hay, Limited.

The Eby, Blain Co., Limited, have several lines of fine liquoring Ceylons at special prices in store.

Buyers can rely upon all orders being shipped out same day as received by Lucas, Steele & Bristol.

T. Kinnear & Co. find great difficulty in keeping up with their increased orders for "Crown Blend" tea.

Write H. P. Eckardt & Co. for blue fruit in either boxes or ¼ boxes. "Our prices are low," they report.

Your clerks need not hesitate to fill orders with "Enameline" when stove polish is ordered over the telephone.

Warren Bros. & Co. have a shipment of Maracaibo green coffee arriving; also 500 bags of high grade Rio coffee.

A fine range of Japan teas and siftings, unexcelled in the cup, are being offered to the trade by the Eby Blain Co.

California egg plums, in bags and boxes, have been received by H. P. Eckardt & Co., who report them excellent stock.

The Eby Blain Co., Limited, are offering a superior quality of canned beans in flat tins, and a good many are being sold.

The Eby Blain Co., Limited, call attention to their announcement in this issue and are prepared to beat the record for prompt execution of orders for the coming week's trade.

D. Gunn, Bros. & Co. have large shipping orders for poultry and butter this week. and have several more orders booked.

H. P. Eckardt & Co. have a shipment of pecan nuts to hand, also have walnuts, almonds, filberts and peanuts in store.

W. H. Gillard & Co. are this week offering some fine values in high grade Turkey figs. Their stock is limited and prices low.

H. P. Eckardt & Co. still have a few 12-oz. boxes of figs to retail at 10c. Intending buyers would do well to secure a supply before they are picked up.

The Roquefort cheese offering by Lucas, Steele & Bristol is sold at reweights and is of choicest quality. The firm also handle Pepsin and Star cream.

The Eby, Blain Co., Limited, are offering an extensive range of green Rio coffees, bought at exceptionally close figures, with prices correspondingly low.

The Dawson Commission Co., Limited, will have a car of Valencia oranges on the market to-day and a car of Senoras (Mexican) to-morrow or Monday.

Canned tomatoes, peas and corn in carload lots ex factory are among the staple values offered at closest market prices by the Eby, Blain Co., Limited.

The Wm. Ryan Co., Limited, are receiving numerous orders for choice dairy butter in large rolls and in tubs. They can handle much more than is at present coming in.

Griffin & Skelly's 4-crown and 3-crown California loose muscatels and seeded raisins, 1-lb. cartoons—repeat orders—are in store with the Eby, Blain Co., Limited.

D. Gunn, Bros. & Co., have been busy lately in their packing house taking care of hogs. Their receipts have been so large that they have had to work overtime to keep cleared up.

The following goods from the Van Camp Packing Co. are in store with Lucas, Steele & Bristol: Macaroni and cheese, tomato soup, tomato catsup, pork and beans; also 1-lb. macaroni.

W. H. Gillard & Co. wish to advise the trade that they now have manufactured sufficient "Diamond" baking powder to fill the requirements of their friends. They have been behind in their orders for this article for some time.

HINTS TO SALESMEN.

The Hudson Bay Knitting Co. are supplying the outfits for an expedition of fifty men under Mr. Wilson, who will shortly leave for the Klondyke.

ONTARIO VS. QUEBEC CHEESE.

THE recent judgment given at Nicolet on the respective merits of Ontario and Quebec cheese has aroused considerable interest in "cheese circles" and amongst the public generally.

At the competition one Quebec factory was awarded higher points than Ontario. But it appears that only one Ontario cheese was exposed for exhibition. The competition aroused little general interest, it is said. They seldom amount to much, so it is claimed, as very few of the cheese exhibited are really of the finest make.

Asked for an opinion on the respective merits of Quebec and Ontario cheese, a large exporter said that the sweet or fruity flavor which the Quebec article has is regarded as a strong factor against it. Besides, the style and make-up is very much behind that of Ontario. He held that Quebec will always be behind Ontario in style and finish so long as the present hoops are used in this province. Makers here should adopt a better and taller hoop and make a more handsome looking cheese. The Quebec article is rather carelessly put together, and the cases used are not of the best, according to this authority.

Another exporter when asked his opinion on the subject said that he considered Quebec cheese to be quite as good as Ontario. He thought the make-up, the style and finish, very secondary considerations. "The meat is the thing, said he, and Quebec meat is as good as Ontario every time."

This gentleman propounded a number of knotty questions, the answers to which he said would be very interesting.

First, he would like to know how many Quebec cheese are shipped as Ontario make.

Secondly, how do shippers come to pay a certain price on the wharf and the next day sell the same goods to another shipper for a fraction less, and yet make money?—Star.

BUSINESS IN BOWMANVILLE.

Mr. A. Tait, of Cawker & Tait, Bowmanville, was in Toronto last week. Mr. Tait was in good spirits over the trade outlook, and particularly in regard to the prospects in his town.

"When the furniture factory was burned down things looked blue, but now the piano and organ factory is busy, and the bicycle rim concern is working overtime to keep up with the orders. The same may be said with regard to the new rubber factory. This rubber factory was bonused by the town to the extent of $6,000, and it began operations about two months ago. It employs thirty hands. The year opened up in anything but a promising way. January was particularly bad, but since then there has been a gradual improvement, and the year's trade is much more satisfactory than that of last year."

Going to Retire?
Want to Sell Out?

If so, say so in THE CANADIAN GROCER. It reaches the most likely buyers. Two cents a word each insertion.

DEWAR'S FAMOUS SCOTCH

can be had from

Geo. J. Foy
R. H. Howard & Co.
Perkins, Ince & Co.
Adams & Burns

and all ... first-class houses.

FANCY

INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACE
POLISHED
IMPERIAL SEETA
IMPERIAL GLACE

MOUNT ROYAL MILLS

D. W. ROSS CO.
Agents

RICES

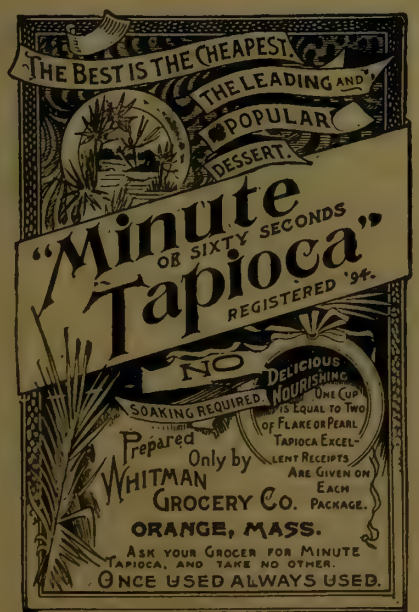
Ashamed of Canada?

No doubt you are proud of Canada, its resources, its climate, its able men. If so, why do you sell imported goods when you can get as good that are made in Canada?

WHITE MOSS COCOANUT

is equal to any that was ever manufactured by any man in any country. You make your living in Canada. **Patronize its Industries.** Ask your jobber or write us for samples. . . . .

Canadian Cocoanut Co.
MONTREAL



ENAMELLED MEASURES

In ½ pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.

GOVERNMENT STAMPED

Superior to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode . . . .

The McCLARY MFG. CO.

LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT

We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples. . . . . .

VERRET, STEWART & CO., Montreal - Quebec.

Curling Brooms

It will pay any Grocer and EVERY grocer to sell Boeckh's Bamboo-Handled Curling Brooms, because of the satisfaction they will give to customers. The extreme lightness and great strength of the Bamboo Handle, and the clean, durable, free-of-seed brush, renders them practically indestructible. Book about our Brooms and Brushes—free.

Agencies at Montreal, Winnipeg, Vancouver, Halifax and Glasgow, Scot.: W.R. Wilson, 39 Hope Street.

Chas. Boeckh & Sons, Mfrs.
Toronto, Ont.

AN AUTOMATIC SELLING MACHINE . . .

To sell——

Adams' Tutti Frutti

For full particulars, apply . . .

Globe Automatic Selling Co.

13 Jarvis Street, - TORONTO, ONT.

FOUND AT LAST

THE . . .

"PRAESERVO"

CASE

A Perfect Cabinet for

RAISINS
PRUNES
CURRANTS
EVAPORATED FRUITS
Etc., Etc.

No shrinkage
No drying up
No loss in weight

Fruit kept Moist and Fresh always.

Height, 76 in.; width, 41 in.; depth, 28 in.

Write us for Descriptive Catalogue.

ARTHUR P. TIPPET & CO., MONTREAL

OTTAWA'S LUMBER CUT.

REPORTS received from the various lumber manufacturers of the Ottawa Valley go to show that the season just closed was a very fair one with them in comparison with the last few years.

Although there was a good deal of unsettled feeling owing to the American tariff, which caused a dulness in trade that was even accentuated by a poor demand for Canadian lumber from the West Indies and South America, yet this was fully compensated for by a good, strong, active market, and good prices obtained for Canadian lumber and timber in the British Isles, so that today there is probably a much less amount in value of lumber remaining in this district unsold than there has been for several years past.

As to the future prospects, it is learned that they are brighter than for some years at this period. The demand in Great Britain still continues good, and already Buell, Hurdman & Co. have sold their cut for next year at prices reported to be fully equal to those of last season. This one sale, it is said, will fix, to a very large extent, the prices of all the deals and better grades of lumber for the British market in this district.

It is understood that several British market purchasers have closed for their usual lots, and it is safe to say that all the deals which may be cut in the Ottawa Valley next season are practically closed for by the same parties as bought them this year.

An estimate of the cut in the valley during the season puts it at about 728,000,000 feet, which is somewhat more than last year, the increase being due to heavier cuts by the St. Anthony Lumber Co. and several other manufacturers. The estimated cuts are as follows :

	Feet.
J. R. Booth	130,000,000
McLachlan Bros., Arnprior	70,000,000
St. Anthony Co., Whitney	70,000,000
Buell, Hurdman & Co.	60,000,000
Hawkesbury Lumber Co.	55,000,000
Gilmour & Co., Canoe Lake	55,000,000
Bronson & Weston	50,000,000
W. C. Edwards, Rockland	50,000,000
Gilmour & Hughson, Hull	40,000,000
Gillies Bros., Braeside	30,000,000
Shepard & Morse, New Edinburgh	18,000,000
Pembroke Lumber Co.	15,000,000
Klock Bros., Aylmer	14,000,000
Canada Lumber Co., Carleton Place	12,000,000
William Mason & Sons	12,000,000
Conroy Bros., Deschenes	12,000,000
James Maclaren, Buckingham	12,000,000
Ottawa Lumber Co., Calumet	11,000,000
Hogan's Mill, Plantagenet	5,000,000
Gillies Bros., Sand Point	3,000,000
A. P. White, Pembroke	4,000,000
Total cut	728,000,000

TURNER, MACKEAND & CO. FAIL.

The firm of Turner, Mackeand & Co., wholesale grocers, have made an assignment to David R. Michaud, the book-keeper of the firm. The firm is the second oldest wholesale grocery business in the city, being established early in the seventies. It was originally a branch of James Turner & Co., of Hamilton, and was under the management of James Turner, jr. He afterwards split off from the older firm and the late Major Mackeand was taken into partnership. Major Mackeand has been dead some years, and the business has been under the management of Mr. Naismith. The amounts of liabilities and assets are not announced.—Free Press, Winnipeg.

CANADIAN BUTTER IN ENGLAND.

In an article on butter The Grocers' Journal, of London, England, has this to say regarding the Canadian-made article : "Canada is walking quietly into a respectable place in our import list. The efforts of the Dominion Government have not been in vain, and the quality of arrivals since the new arrangements with the steamship companies has been such that the trade here have taken very kindly to it, as proved by the creameries fetching Australian prices to

a little above. It was said a week or two back that the Canadian season was over, but there is no sign of that as yet, and even when navigation closes on the St. Lawrence it is not unlikely that shipments may come through, via the States, as more attention is now being paid to winter dairying in Canada and the milk will be all diverted from cheese production."

FOR SALE. Boxes Choice Smoked Herrings and Half-Barrels Herrings - - Choice Prime Beans, Evaporated Apples. Apply JAS. R. SHIELDS & CO. Board of Trade, TORONTO

GENERAL MERCHANTS

and other Dealers who are regular subscribers to THE CANADIAN GROCER wishing copies of:

The Canadian Hardware and Metal Merchant.
The Canadian Dry Goods Review.
The Bookseller and Stationer.
The Paper and Pulp News.
The Canadian Printer and Publisher.
Plumbing and Steamfitting.

May have a single copy of them sent free at any time they wish to consult the advertising columns. Special clubbing rates on application. . . . . .

MacLean Publishing Co. Limited
Montreal : : Toronto

Improved Wanzer Lamp

Non-explosive, no chimney, best light, burns Canadian oil perfectly. Soon saves its cost in oil and chimneys. Liberal discounts to the Trade. Every Lamp tested.

WANZER.

WANZER LAMP & MFG. CO
HAMILTON.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by...
Chas. Boeckh & Sons, Toronto.
The H. A. Nelson & Sons Co., Montreal.

THE MANITOBA
PRODUCE AND COMMISSION COY.
WINNIPEG, MAN.
Wholesale Dealers
PROVISIONS OF ALL KINDS
Consignments Solicited.

General Store Business FOR SALE

Stock about $4,000. Well assorted staple goods. Terms to suit. Expiration of partnership. For particulars, address—
MAHON & ROSS - DOUGLAS, MAN. (53)

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

THE
Oakville Basket Co.

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer **$3.00**

Send for Samples.

THE DRY GOODS REVIEW
TORONTO . . . . . MONTREAL

Established 1780.

Walter Baker & Co. LTD.

Trade-Mark.

Dorchester, Mass.
The Oldest and Largest Manufacturers of
PURE, HIGH GRADE COCOAS AND CHOCOLATES
on this Continent.

No Chemicals are used in their manufactures.

Their **Breakfast Cocoa** is absolutely pure, delicious, nutritious, and costs less than one cent a cup.

Their **Premium No. 1 Chocolate**, put up in **Blue Wrappers and Yellow Labels**, is the best plain chocolate in the market for family use.

Their **German Sweet Chocolate** is good to eat and good to drink. It is palatable, nutritious, and healthful; a great favorite with children.

Buyers should ask for and be sure that they get the genuine goods. The above **trade-mark** is on every package.

Walter Baker & Co. Ltd.,
Dorchester, Mass.

N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,
Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse, Winnipeg.

RETAIL GROCERS' ASSOCIATIONS.

TORONTO.

THE Toronto Retail Grocers' Association held their annual meeting on Monday evening this week in St. George's Hall, Elm street, J. S. Bond, the president, occupying the chair.

A. White desired that the feeling of the association should be taken to find out the members' opinion in regard to closing at 7 o'clock instead of the present late hours. When the voice of the meeting was taken it was found to be unanimous in favor of early closing.

D. W. Clark moved, seconded by W. J. Sykes, "That the secretary shall write to the City Council stating that this association, realizing the fact that Toronto's trade has moved into other channels than toward the St. Lawrence Market, is of the decided opinion that no more money should be spent in enlarging or extending this market." Their resolution was carried unanimously.

A discussion ensued regarding the giving of Christmas presents, when the opinion of those present was evidenced to be largely opposed to the practice, and it was decided not to give any this year.

Officers were then elected for 1898 as follows :

President—W. H. Marmion.
Vice-President—F. W. Johnston.
Treasurer—W. J. Sykes.
Secretary—Ed. Hawes.
Executive Committee—J. Kelly, A. G. Booth, . W. Clark and D. Bell.
Trustees—A. White, J. S. Bond and F. S. Roberts.
Auditors—J. S. Scoales and J. Van Loon.
Inside Guard—R. W. Davies.

D. W. Clark gave notice of a motion to change a clause in the constitution of the association, which reads : "There shall be no honorary members of the association." Mr. Clark desired to strike out the words "shall be no" and put in their place the word "may."

It was decided to assist the Retail Merchants' Association in their endeavor to have the tax on merchants levied on their turnover, and that the Retail Grocers' Association should pledge its influence to have such an assessment system introduced. The meeting then adjourned.

MONTREAL.

A special meeting of the Montreal Retail Grocers' Association was held at the Monument National Hall, Thursday evening, Dec. 9, President Scanlan in the chair, for the purpose of discussing various questions at present agitating the members of the trade.

The chairman briefly detailed the matters to be discussed, which included the amending of the Pharmacy Act of the province of Quebec; the separation of the sale of liquors from groceries; the attachment of the salaries of civil servants for debt; the present system of weights and measures inspection; the appointment of a fruit inspector; and lastly, the raising of sufficient funds to enable the association to work on these matters in the interest of the trade generally.

THE OBNOXIOUS PHARMACY ACT.

The meeting endorsed the action of the association in endeavoring to get the Pharmacy Act amended and they were thanked for what they had done.

The officers were urged to continue their efforts so as to make sure of the repeal of the obnoxious clauses in the Act as it now stands, which render a grocer liable to be proceeded against for selling "patent medicines, alum, sal soda, senna leaves, borax and other articles." A bill was read, which the druggists are sending to Quebec. Its principal provision is that the law shall remain as it is at the present time, with the exception that when there is no drug store a grocer may sell the above articles by getting a special license from the proper authorities. It was decided to strongly oppose the bill introduced in the Quebec Legislature by Mr. W. A. Weir, M.P.P., for Argenteuil, to separate the sale of liquors from groceries. The passing of such an Act would not, it is contended, help the cause of temperance in the least, while it would seriously damage the grocery trade.

GROCERS AND LIQUORS.

Some time ago the grocers brought up a motion to try to have the law amended to enable them to sell liquors in smaller quantities. Mr. Fraser stated that he then opposed it, and told them it would bring the Licensed Victuallers down on them, which it did, for at their very next meeting the Licensed Victuallers took steps to put an end to it.

Mr. S. D. Vallieres thought it was in the interest of all grocers to oppose the Weir bill, although he did not think it would pass, but if the association took no action regarding it it might, like the Pharmacy Act, and it would then be too late to do anything.

Mr. S. Demers condemned the proposed separation, and stated that if the liquor business was to be separated from the grocery, and the pharmacists were to have their own way, there would be very little left for the grocers.

CIVIL SERVANTS' DEBTS.

The association was also endorsed in the action it is taking in connection with other grocers' associations in the Dominion in petitioning the Dominion Government for the seizure of the wages of civil service employes for just debts.

The inspection of weights and measures as at present is unfair and useless. Mr. John Robertson stated that when weights and measures were stamped it was good for two years, and if the merchant wished to be dishonest he could change them any time he liked, but they could not be inspected for two years. In his opinion the law should be so amended that a merchant's weights and measures could be inspected at any time, and, if found wrong, fined, and the Government pay the inspection fees.

On the question of the appointment of a fruit inspector, there was considerable discussion. Mr. J. P. Dixon could not see why Montreal should not have a fruit inspector as well as other large cities. He said that in cities where they had fruit inspectors, if the fruit was not up to the standard it was confiscated. It was plainly shown that an inspector was necessary both in the interest of the grocers and the public.

At the close of the meeting a number of grocers present who were not members of the association announced their intention of becoming so and made application for admission.

THE U.S. SUGAR BEET INDUSTRY.

RARELY, if ever, in the history of the United States has there been such a certain practical opening for an entirely new and immense industry as is now presented in the production of 2,000,000 tons sugar in this country for our home consumption, which consumption is also bound to rise to 4,000,000 tons within the next 15 to 20 years. This is an opportunity for the investment of capital for profit that has no equal in this or any other country. We are quite surprised ourselves to receive returns of some of the factories now in operation in California, New Mexico, Utah and Nebraska, showing their earnings. We would scarcely be believed if we stated them here. It is quite within bounds to say that a beet sugar factory of modern inventions, under good management and with a steady, constant supply of beet roots secured, will return the cost of its stock in dividends within five years, and this statement is based on prevailing and prospective conditions of tariff protection and adequate compensation to the agricultural part of the industry.

The favorite sugar factory for the United States is being shown to be the 350 tons daily capacity with a building sufficiently large to double this capacity when experience requires it. Somebody will build 500 such sugar factories in the next few years. —Sugar Trade Journal.

Quality First

Notwithstanding the fact that our prices have been reduced, the **superior quality** of our **Coffees** will be maintained, and customers can rely upon having the **best** the **world produces.**

Chase & Sanborn

BOSTON MONTREAL CHICAGO

ST. JOHN BOARD OF TRADE.

ON Monday of last week the St. John Board of Trade held their annual meeting, President Fisher in the chair, and a large number of St. John's leading business men present.

In the secretary's report of the business attended to by the Council during the month it was stated that the president had, at the request of the Council, spoken before the boards of trade in Toronto, Hamilton and London in the interests of the port of St. John, and had been heartily and encouragingly received. A circular had been sent to the various agricultural societies of New Brunswick to find out if there was a possibility of an increase in the production of pigs, in view of the proposed establishment of a pork-packing business in St. John, and a large number of favorable replies had been received. Arrangements had been made to obtain full statistical information of the winter port business, inward and outward. The Council had also under consideration matters relating to estates of insolvent debtors, investigations into causes of fires, pamphlet on harbor and port of St. John, proposed railway from Granville to Middleton, Canadian route to the Yukon, tonnage charge on vessels anchored in the stream, and inspection of grain, all of which are receiving attention.

The annual report of the council noted a gratifying increase in the board membership. Fitting tributes were paid to the memory of Robert Cruikshank and Ira Cornwall. The proposed insolvency legislation, the lifeboat service, the assessment law, the commercial travelers' tax, the efforts to better advertise the port, President Fisher's visit to England and the Upper provinces, the maritime board meeting, the question of opening the port of Belfast to the cattle trade, the load line question, the steamship subsidies, tourist matters and others that had occupied attention during the past year were also briefly touched upon.

The St. John Board of Underwriters had expressed their willingness to accept the same rates from British ports to St. John as to Portland or Boston. The Government are expected to deepen the channel at the entrance of the harbor as soon as the survey has been made. The council had been assured that ample terminal facilities will be established at St. John.

The financial statement showed a balance to the credit of the board of nearly $1,000.

President Fisher, in his annual address, spoke of his recent visit to the west. In Toronto seventy-five board of trade and other representative business men had very warmly and heartily responded to his appeal for their interest in the development of St. John as a winter port. He desired to impress on the board and the mayor of St. John the necessity of getting out a pamphlet on St. John and its advantages, as proposed previously. The board, though not able to bear the cost, should do all they could towards it, and the council should make a grant sufficient to cover all expenses. The question of a uniform insolvency law for the whole Dominion, and the establishment in London, Eng., of a commercial bureau for Canada were attracting much attention in the west. He was glad Premier Emerson and the Provincial Legislature proposed to give some attention to immigration. One pulp factory would commence operations in the spring, and possibly another in the near future.

Officers were elected as follows : President, D. J. McLaughlin ; vice-president, W. M. Jarvis ; members of the council, W. S. Fisher, W. F. Hatheway, W. H. Thorne, John Sealy, S. Schofield, W. C. Pitfield, Thos. McAvity, J. A. Likely, H. A. Drury and Geo. Robertson, these to elect six others at their first meeting. Last year's board of arbitration was re-appointed, with the substitution of H. A. Drury in place of the late Robt. Cruikshank.

On motion of Mr. McLaughlin, seconded by W. M. Jarvis, the thanks of the board were tendered to W. S. Fisher for his valuable work for St. John on his recent western trip, and Mr. Fisher acknowledged the vote in fitting terms.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

F. X. ST. AMOUR, grocer, Montreal, has assigned, and a meeting of his creditors will be held on the 18th inst.

W. A. Stewart, baker, Montreal, has assigned.

Horace Hines, general merchant, Lower Argyle, N.S., has assigned.

Premont & Co., general merchants, St. Felicite, Que., have assigned.

Joseph Godbout, general merchant, St. Raphael, Que., has assigned.

James Cameron, grocer, Springhill, N.S., is offering 20c. on the dollar.

H. B. Lafleur & Co.. general merchants, St. Adele, Que., have assigned.

Turner, Mackeand & Co., wholesale grocers, Winnipeg, have assigned.

The bailiff is in possession of the general store of R. E. Porritt, Milton, Ont.

E. Bristow, grocer, Arthur, Ont., has compromised at 50c. on the dollar.

Assignment has been demanded of Aime B. Bouchard, grocer, Waterloo, Que.

P. D. Proulx, general merchant, Asbestos, Que., has assigned to Lamarche & Benoit.

C. W. Smith, cheese manufacturer, Centralia, Ont., has assigned to A. J. Rollins.

E. Gingras, general merchant, West Broughton, is seeking an extension of time.

Hercule Chene, general merchant, Cheneville, Que., has compromised at 50c. on the dollar.

G. W. Cline, fruit dealer, Winona, is offering to compromise at 50c. on the dollar.

The stock of Irene Gagnon, confectioner, Quebec, has been seized and the premises closed.

Cardinal & Co., general merchants, St. Stanislas de Kosta, Que., are offering 20c. on the dollar.

E. A. Gauthier & Co., general merchants, Papineauville, Que., have assigned to Lamarche & Benoit.

George B. Armstrong, general merchant, Lower Nicola, B.C., has satisfied a chattel mortgage of $1,120.

A. A. Laferriere & Co., general merchants, Berthier, Que., have compromised at 50c. on the dollar.

H. C. Pickles, general merchant, New Germany, N.S., is offering 40c. on the dollar. His stock is advertised for sale by tender.

David J. Evans, grocer, Richmond and Windsor Mills, Que., has assigned, and a meeting of his creditors will be held on the 24th inst.

Alexander M. Cook, general merchant, etc., Dundela, Ont., has assigned to Archibald McNab, sheriff, Cornwall, Ont., and a meeting of his creditors will be held on the 22nd inst.

McKenzie & Campbell, general merchants, Kirkfield, Ont., have assigned to E. J. Henderson, Toronto.

PARTNERSHIPS FORMED AND DISSOLVED.

Menard & Lecourt, grocers, Montreal, have dissolved.

McCorkill & Shea, bakers, Quebec, have registered dissolution.

Bowman & Corcoran are commencing business as grocers in Montreal.

Osborne & Huffman, general merchants, Kinburn, Ont., are about dissolving.

Heath & Heath are commencing business as general merchants in Georgeville, Que.

Partnership has been registered in the firm Brosseau & Co., vinegar manufacturers, Montreal.

Delsemme & Co., tobacconists, Quebec, have registered dissolution, and a new firm has been formed under the old style, with Edmond Woden as sole proprietor.

SALES MADE AND PENDING.

The assets of J. G. Trahan, St. Hyacinthe, Que., are to be sold by tender.

P. A. Somerville, general merchant, Georgeville, Que., has sold out.

C. W. Bradley, grocer, Barrie, Ont., has been succeeded by James Vair.

Arthur Bobier, baker, Florence, Ont., is advertising his business for sale.

R. M. Barley, grocer, Mitchell, Ont., has been succeeded by Weaver & Co.

R. Buzzell, general merchant, Cherry River, Que., has sold out.

G. W. Brock, general merchant, Glen Sutton, Que., has sold out.

E. C. Gates has bought out the estate of H. W. Ross, grocer, Halifax.

R. J. McConkey, baker, Stroud, Ont., has been succeeded by Daniel McConkey.

The stock of James Powell, general merchant, has been sold at 55½c. on the dollar.

The stock of Dufresne & Mongenais, grocers and liquor dealers, Montreal, has been sold at 60c. on the dollar.

The stock, etc., of the estate of John E. Black, general merchant, Springfield, Ont., is advertised to be sold on the 17th inst.

CHANGES.

A. F. McAlpine is opening out as grocer in Louisburg, N.S.

Aristide Ducharme has commenced business as baker in Magog, Que.

Robert F. Taylor is opening out as general merchant in Port Latour, N.S.

Jules Regnier is commencing business as general merchant in Cherry River, Que.

Chas. Alexander & Sons, confectioners, Montreal, are opening a branch on St. Catherine street west, Montreal.

FIRES.

Henry Donohue, grocer, London, has been burned out.

DEATHS.

Wm. Mack, miller, Cornwall, is dead.

Robert Simpson, of the Robert Simpson Co., Limited, departmental store, Toronto, is dead.

The Successful Grocer

.... KNOWS THAT MUCH DEPENDS UPON QUALITY

HE BUYS CLARK'S TOMATO SOUP

3's, handsomely labelled, retail at 25c.

Gilt Edge Orange Marmalade

NOW IN STOCK WITH

THOMAS UPTON & CO.

Hamilton, Ont.

ALSO FULL LINE OF

Gilt Edge Jams and Jellies

ASK YOUR WHOLESALE HOUSE FOR THEM

MONSOON . . .

INDO-CEYLON TEA

should be in every store in Canada because it shows a good profit and it gives satisfaction.

. . . *TRY A CASE.*

Getting Desperate...

...The Japanese and Chinese Tea grow-
...ers are realizing that their prestige
...has gone, and that the tea drinkers
...of the world are not satisfied with their
...weak, washy, fishy, unclean, hand-
...made teas.

...The British-grown and machine-made
...teas of CEYLON and INDIA, with
...their superior drawing qualities, flavor,
...aroma and pungency have practically
...driven out the Chinese and Japanese
...stuff.

BUY CEYLON AND INDIAN TEAS ONLY

Something new and attractive

Rae's

Finest Sublime

Lucca Oil

The perfection of Olive Oil.

Packed in clear white bottles, Quarts, Pints and ½-Pints, also in 1 gallon Cans. . . . . .

WRITE FOR QUOTATIONS.

FRANK MAGOR & CO.

16 St. John Street

. . . **MONTREAL**

THE CHOICEST

Jams, Jellies and Marmalades

— are known as —

SOUTHWELL'S

ARE YOU SELLING THEM? IF NOT, WHY NOT?

CURRENT MARKET QUOTATIONS

Toronto, Dec. 16, 1897.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.

5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4oz. cans, 4 and 6 doz. in case	1 25
10 cent can	0 90

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case ..... per doz.	1 20
½ lb. tins, 3 " " ..... "	90
¼ lb. tins, 4 " " ..... "	60

MAPLE LEAF BAKING POWDER.

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING. per gross

⅛ No. 4	$4 00
⅛ No. 6	4 50
⅛ No. 8	7 25
⅛ No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
No. 5 " " " "	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00

	per doz
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross	$ 2 60
No. 2 Bronze Tins, per gross	$ 3 40
" 3 " " "	5 60
" 4 " " "	10 00
" 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases. Per Gross	
French Oil in 3-doz. cases	$ 22 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50

Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
Alpha Metal Polish No. 2	9 00

Patent Stove Polish—

Sunlight Lead Bar	4 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead	25
½ gross case	
Reliable Stove Pipe Varnish. ¼ gross cases 6-oz. bottles	
Quickshine Pipe Varnish. ¼ gross cases. pressed top tins	12

Stove Polish— per gross

Quickshine Polish	9 00
Reliable Paste	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

STOVE POLISH.

Per gross

THE F. F. DALLEY CO.

Gem Stove Polish, ¼ gross cases	$9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75

NONE BETTER.

Edwardsburg Starch

Edwardsburg Starch Co. Limited

FEW AS GOOD.

Cardinal, Ont.

Enameline.

No. 4—3 dozen in case	$4 50
No. 6—3 dozen in case	7 50

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05¾
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05¼
German X, with Cuttlefish Bone	0 04¾
German, with Cuttlefish Bone	0 04½
London Bird Seed, bulk 25 lb. cases	0 04½
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " 5c. " 48 "	03

CORN BROOMS

CHAS. BOECKH & SONS.

Carpet Brooms—	per doz net.
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD. per lb.

1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS. per doz

Apples, 3's	$0 80	$0 95
" gallons	2 25	2 40
Blackberries, 2	1 40	1 70
Blueberries, 2	0 75	0 85
Beans, 2	0 70	0 95
Corn, 2's	0 70	0 85
Cherries, red pitted, 2's	1 75	2 25
Peas, 2's	0 90	0 95
" Sifted select	0 90	1 00
" Extra sifted	1 25	1 40
Pears, Bartlett, 2's	1 50	1 75
" " 3's	2 00	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 50	2 60
Peaches, 2's	1 40	1 75
" 3's	2 00	2 40
Plums, Green Gages, 2's	1 30	1 55
" Lombard	1 20	1 50
" Damson Blue	1 10	1 30
Pumpkins, 3's	0 70	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 40	1 70
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	0 92½	0 95
Lobster, talls	2 40	2 70
" flats, ½'s	1 65	1 70
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 20	1 30
" " Horseshoe	1 25	1 30
" Cohoes "	0 95	1 00
Sardines, Albert, ¼'s tins	....	0 13
" ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, Sportsmen, ½'s	....	0 21
Sardines, key opener, ½'s	0 16	0 18½
" " " " " ¼s	0 10½	0 11
" " " " " ½s	0 18½	0 19
Sardines, other brands 9¾	11 0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36
Sardines, Amer., ¼'s "	0 04	0 05½
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10	1 15
Kippered Herring, 1-lb.	1 60	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans	2 "	$1 30 2 35	$1 35 2 50
Comp Corn Beef 4-lb. can		.... 7 75	.... 8 25
" " " 14 "		15 00	16 00
Minced Callops 2 "		....	2 60
" " 2 "		2 60	2 65
Lunch Tongue 1 "		3 40	3 50
" " 2 "		....	6 00
English Brawn 2		2 75	2 80
Camb Sausage 1 "		....	2 50
" " 2 "		....	4 00
Soups, assorted 1 "		....	1 50
" " 2 "		....	2 25
Soups and Boull. 2 "		....	1 80
" 6		....	4 50

ARMOUR PACKING CO.—HELMET BRAND

Corn Beef 1 lb.	1 40	1 50
" 1 lb.	2 60	2 75
" 4 lb.	5 50	5 80
" 6 lb.	8 50	8 80
" 14 lb.	17 50	18 00
Roast Beef, 1 lb.	1 40	1 50
" 2 lb.	2 60	2 75
Luncheon Beef, 1 lb.	1 60	1 70
" 2 lb.	2 75	2 85
Brawn 1 lb.	1 30	1 40
" 2 lb.	2 35	2 50
" 6 lb.	6 60	6 80
" 14 lb.	14 50	15 00
Ox Tongue, 1½ lb.	7 00	7 20
" " 2 lb.	8 50	8 80
" " 2½ lb.	10 75	11 00
Lunch Tongue, 1 lb.	3 35	3 50
" " 2 lb.	6 50	6 80
Chipped Beef, ½ lb.	1 60	1 70
" " 1 lb.	2 65	2 80
Pigs' Feet, 1 lb.	1 65	1 75
" " 2 lb.	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb.	70	75
Potted Meats, Tongue or Ham ½ lb.	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb.	70	75
Potted Deviled Ham or Tongue, ½ lb.	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt.	3 00	3 15
" 1 pt.	2 00	2 10
Gelatine of Boar's Head, 2 lb.	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00	3 10
Plover Roast	5 00	....
liced Gold Band Bacon	3 00	...

Codfish.

	doz
Beardsley's Shredded, 2 doz. pkgs.	0 90

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6
Variety Gum (with book in each box) 150 1c pieces	1
Banner Gum (English or French wrappers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE "DIAMOND"

OIL BLACKING

TRADE OIL MARK

Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and Stove Varnish. Harness Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**

COWAN'S

Hygienic and Perfection — **Cocoas** and Cocoa Essence

Queen's Dessert, Royal Navy and Perfection — **Chocolates**

Chocolate Pink, White, Lemon Color — **Icings** A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LIMITED TORONTO

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, **O. E. COLSON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba, **Buchanan & Gordon, Winnipeg.**

Butter Pots

GOOD FOR

40 YEARS

HART BROS. & LAZIER

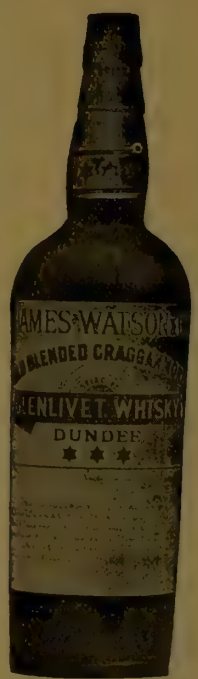
Stoneware Manufacturers,

Belleville, Ont.

Mail Orders promptly filled.

ASK FOR

MOTT'S



Always the Same. The Best on the Market.

Have you got it in stock?

Chard, Jackson & Co

Agents for the Dominion

10 Lemoine St.

MONTREAL

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER

The Best Grocers make a point of Keeping it always in Stock.

CADBURY'S.
Frank Magor & Co., Agents.

	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

	per lb
Chocolate—	
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs..	0 30
Pearl, " " " " " ..	0 25
London Pearl, 12 and 18 " ..	0 22
Rock " " " " " ..	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. tins, boxes 4 doz.	2 40
½ " " " 2 "	4 50
" " " 1 "	8 50
	per lb.
Ralston Health Club, boxes 6 lbs.	45

CHOCOLAT MENIER.

	In 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Vanilla—per lb.	$ 0 32	$ 0 34	$ 0 36
Yellow wrapper,			
Unsweetened—			
Blue Premium	0 35	0 37	0 39
		Per case.	Less than case
Pastilles—			
Yellow wrapper, 108 bxs. to the case		$20 00	0 20
Croquettes—			
Yellow wrapper, 9 bxs. of 12 packages		$20 00	0 20

FRY'S.

	per lb.
Chocolate—	
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ½'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14 lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, ½'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14 lb. boxes ..	....
½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate.	0 21 0 43
Mott's Sweet Chocolate Liquors.	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

WALTER BAKER & CO.'S.

Chocolate—	
Premium No. 1 boxes 12 lbs. each..	
Baker's Vanilla in boxes, 12 lbs. each.	50
Caraccas Sweet, in boxes, 6 lbs. each.	38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate	
In canisters, 1 lb., 4 lb. and 10 lb.	0
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, ½ lb., tins.	0

COCOANUT.

CANADIAN COCOANUT CO,

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ½ " " "	0 28
" ½ " " "	0 29
" ⅛ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macaroon, " " " "	....
Crown Desic., 12, 20 or 25 lb. "	....
Special, " " " "	....
Barrels, 2c. per lb. less.	

Terms, 3 p.c., off 30 days.

MINCE MEAT

Bulls Head Brand

This meat is guaranteed to be the finest manufactured. Its keeping qualities are perfect. We put it up in pails of 6, 12 and 26 lbs., drums, 7 lbs., and 1 and 2-lb. tins. This brand is well known and commands a large sale.

You should have it in stock now.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President. **7 Front Street East, Toronto.** S. R. Parsons, Vice-President

COFFEE.

Green.	per lb
Mocha	0 27½ 0 30
Old Government Java	0 30 0 33
Rio	0 08 0 13
Plantation Ceylon	0 29 0 31
Porto Rico	0 24 0 28
Guatemala	0 24 0 26
Jamaica	0 18 0 22
Maracaibo	0 16 0 20

JAMES TURNER & CO.

Mocc	0 34
Damascus	0 30
Cairo	0 25

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 33
Bourbon Blend	0 32
Our Own "	0 31
Jersey "	0 29
Laguaya "	0 25
Rajah Blend	0 22
Mocha and Java	0 32
Old Government Java	0 30 0 32 0 34
Arabian Mocha	0 31 0 33
Maracaibo	0 25 0 27
Santos	0 16 0 20
Crushed East India	0 17

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles, gross	12 00
Ketchup, Screw Top, "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FRUITS.

FOREIGN.

	per lb
Currants—Provincials, bbls	0 03¾
" ½ bbls	
" Filiatras, bbls	0 06
" ½ bbls	0 06½
" cases	0 06¼
" Patras, bbls	0 06½
" ½ bbls	0 06¾
" cases	0 06¾
" Vostizzas, cases	0 07 0 08
" Blue Pearls	0 08¼ 0 08½
" cleaned, Kalamos, cases	0 06¾
" Morea "	0 07
" Vonitza "	0 07½
Dates, Hallowee boxes	0 06¼ 0 06½
Figs—4-crown	0 10 0 11
" 5-crown	0 11 0 13
" 7-crown	0 13 0 14
" 9-crown	0 15 0 16
" natural, bags	0 04½ 0 05
Prunes—Bosnia, cases	
" Bordeaux	
Raisins—Valencia off stalk	0 04½ 0 04¾
" Fine, off stalk	0 05 0 05½
" Selected	0 06 0 06½
" Layers	0 06½ 0 07
" Sultanas	0 09½ 0 12½
" Cal. Loose Muscatels, 3-Crown	0 07¼ 0 07½
" Ditto 4-Crown	0 08¼ 0 8½

Malaga	per box.
" London Layers	1 50 1 70
" Black Baskets	2 00 2 20
" Blue Baskets	2 30 2 50
" Connoisseur Clusters	2 20 2 40
" Dessert Clusters	3 50 75

DOMESTIC.

Apples, dried, per lb	0 05 0 06
" evaporated	0 09 0 10

FOOD.

	per brl.
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50
(Sold by all wholesale grocers.)	

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz	95
1 " " Red, "	1 00

COX'S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—50 to 60 dy, $1.85 Toronto.

WIRE NAILS — $1.90, freight equalized in Montreal.

HORSE NAILS—
Canadian, dis. 50 per cent.

HORSE SHOES—
F. O. B. Montreal | 3 25

SCREWS—Wood—
Flat-head bright, 87½ and 10 p. c. dis.
Round-head bright, 80 and 10 p. c. dis.
Flat-head brass, 82½ and 10 p. c. dis.
Round-head brass, 75 and 10 p.c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	0 00 1 45

ROPE—Manilla | 0 07¾ 0 08⅞
Sisal | 0 06¼ 0 07¾
AXES—Per box | 5 25 9 00
SHOT—Canadian, dis, 17½ per cent.

HINGES—
Heavy T and strap, per lb. | 0 03¾ 0 04¾
Screw, hook and strap | 2 35 3 15

WHITE LEAD—Pure Association guarantee, ground in oil. per 100 lbs.

25 lb. irons	5 50
No. 1	5 22½
No. 2	4 75
No. 3	4 37

TURPENTINE—
Selected packages, per gal. | 0 48
2c. extra outside points.

LINSEED OIL—
Raw, per gal | 0 43
Boiled, " | 0 46
2c. extra outside points.

GLUE—Common per lb | 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.
Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams " "	1 55 1 90
Red Currant Jelly	2 75
(All the above in 1 lb. clear glass pots.	

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $11 00

WINES LIQUORS AND MINERAL WATERS.

HARD, JACKSON & CO., MONTREAL, AGENTS.

Watson's Scotch—	
1 Star Glenlivet, in cases	$8 50 $9 00
3 " " "	9 50 10 00
Old Liqueur "	15 00 15 50
Old Glenlivet, in wood, p.gal.	4 25 6 00
Watson's Irish—	
Old Irish	7 50 8 00
Banagher	9 50 10 00
" in wood, per gal.	4 25 5 25
Geo. Sayer & Co. Cognac—	
I Star, in cases	11 50 12 00
V.S.O.P "	16 50 17 00
In wood, per gal	4 50 6 50
Warter & May, Oporto—	
Ports	2 10 6 50
Wisdom & Warter—	
Sherries	2 00 6 00

J. & R. M'LEA, MONTREAL.

Cockburn very old Highland	8 75 9 25
" Special Scotch	9 50 10 00
" Special Liqueur. 14 years old	15 50 16 50
In wood—Fine old Scotch	4 40
Special old Scotch	5

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb.
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0

FRENCH MUSTARD
Crown Brand—(Robert Greig & Co.)

per gross.	per gross.
Pony size	$7 50
Small Med.	7 50
Medium	10 80
Large	12 00
Spoon	18 00
Beer Mug	16 20
Tumbler	11 50
Cream Jug	21 00
Sugar Bowl	22 00
Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

RICE, SAGO, TAPIOCA.

Rice—	per lb.	per lb
Rangoon, imported	0 03½	0 03⅞
Patna	0 04¼	0 05¾
Japan		0 05
Imperial Seeta		0 05¼
Extra Burmah	0 04¼	0 04⅝
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

SODA.

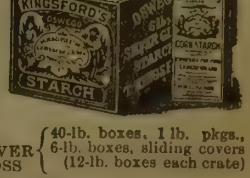
Bi-carb, stand'rd, per 100-lb. keg	2 40	2 50
Sal soda, per bbl	0 85	0 90
Sal soda, per keg	0 95	1 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 05
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1 lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08
		0 08½
PURE	40-lb. boxes, 1-lb. pack	0 07
"	48-lb. " 16 3-lb. boxes	0 07
OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½

A Popular Starch.

All laundresses agree on this one point, that in order to obtain the best results, a **high-class starch is indispensable.** Celluloid has long been recognized as the **Laundresses' reliable friend,** whose verdict in its favor has been so unanimous that it has won for itself, as a **cold-water starch,** a reputation which is world-wide.

THE BRANTFORD STARCH CO., Limited, Selling Agents, BRANTFORD, ONT.

For puddings, custards, etc.

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs..	0 04¼
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs....	0 05
Bbls., 175 lbs.....	0 04½
Kegs, 100 lbs.....	0 04½
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs....	0 09
Canadian Electric Starch—	
40 packages in case.....	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 05
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 06

SUGAR.

	per lb	
Granulated.....	....	0 4 7-16
Paris Lump, bbls. and 100-lb. boxes.....	0 05¾	0 05½
" in 50 lb. boxes....	0 05½	0 05⅝
Extra Ground, bbls. Icing....	....	0 05¼
Powdered, bbls	....	0 05¼
Very bright refined	....	0 03⅞
Bright Yellow.....	....	0 03¾
Dark Yellow	....	0 3 11-16
Demerara.....	0 03⅛	0 03⅜
Austrian granulated.....	4 1-16	....

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark.....per gallon.	0 23	0 25
Medium.....	0 28	0 35
Bright.....	0 32	0 42
Honey (com)	....	0 40
" 2 gal. pails.....	....	1 00
" 3 gal. pails.....	1 35	1 40
MOLASSES.		
Barrels.....	0 23	0 35
Half-barrels	0 25	0 37

SOAP.

Rabbitt's "1776" Soap Powder $3 50

1 box and less than 5.....	4 00
5 boxes and upward.....	4 00

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes.....	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong.....	0 17	0 35
CHINA GREENS.		
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14
Young Hyson— PING SUEYS.		
Half Chests, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Chests— JAPAN.		
Finest May pickings.....	0 38	0 40
Choice	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

"SALADA" CEYLON.

	Wholesale	Retail
Brown Label, 1s and ½s	0 20	0 25
Green Label, 1s and ½s.....	0 22	0 30
Blue Label, 1s and ½s and ¼s...	0 30	0 40
Red Label, 1s and ½s.....	0 36	0 50
Gold Label, ½s.....	0 44	0 60

Terms, 30 days net.

MONSOON INDO-CEYLON TEA.

	Wholesale	Retail
Blue Label, 1-lb.....	0 19	0 25
Blue Label, ½-lb.....	0 20	0 25
Black Label, ½ and 1-lb.....	0 22	0 30
Green Label, ½ and 1-lb.....	0 28	0 40
Brown Label, ½ and 1-lb.....	0 35	0 50
Red Label, ½ and 1-lb.....	0 40	0 60

RAM LAL'S (lead packages)

Cases, each 60 1-lbs.....	....	0 35
" " 60 ½-lbs.....	....	0 35
" " 30 1-lbs.....		
" " 120 ½-lbs.....	....	0 36

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Black Label, 1-lb., retail at 25c		0 19
" " ½-lb., " " "		0 20
Blue Label, retail at 30c.....		0 22
Green Label " 40c.....		0 28
Red Label " 50c.....		0 35
Orange Label, retail at 60c.		0 42
Gold Label, " 80c.		0 58

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retai
Red Label, 1-lb. and ½'s.....	0 35	0 50
Blue Label, 1-lb. and ½ s....	0 28	0 40
Green Label, 1-lb.....	0 18	0 25
Green Label, ½'s.....	0 19	0 25
Japan, 1's.....	0 19	0 25

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 73
Ingots, rough and ready, 8's.....	0 71
Laurel, 3's.....	0 68
Brier 8's	0 63
Index, 7's.....	0 60
Honeysuckle, 8's	0 73
Napoleon, 8's	0 67
Victoria, 16's	0 63
Prince of Wales, caddies, 8's and 16's	0 65

WOODENWARE.

	per doz
Pails, 2 hoop, clear, No. 1.....	$ 1 45
" 3 " " "	1 60
" 2 " " " 2....	1 40
" 3 " " " 2....	1 55
" " " painted " 2....	1 40
Tubs, No. 0.....	8 00
" 1.....	6 50
" 2.....	5 50
" 3.....	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe..	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Parlo a.....	1 30	1 40
Red P rlor	1 50	1 60
Safety, No. 1, wall box	1 40	1 50
" No. 2, 'slide box	2 80	2 90
" No. 3, capital....	2 75	2 85
Flamers, slide boxes....	2 25	2 35
" wax stems.....	3 20	3 30
Tiger	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross.....	$ 2 00
" 10 " "	1 10
" 2 Tiger, ...	5 00
" 4 " "	2 00

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NO. 1—ONE COL. WIDE

NO. 2

NO. 3

NO. 4

NO. 5—TWO COLS. WIDE

Prices:

No. 1.—Single col. size, $1.00;
Double col. size, $1.50.

Nos. 2, 3 and 4.—Price, 90c. each.

No. 5.—Single col. size, $1.00;
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Either of these cuts in any of the above sizes will be mailed same day as order received, on receipt of price, postage prepaid.

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LIMITED.
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FREE PREMIUMS

Are assured Grocers and Clerks who sell Knox's Gelatine—the best ever produced.

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Manufacturer's Agents Wanted.

In view of the constant inquiries from manufacturers and merchants for names of good representatives in leading centres in Canada we are preparing a typewritten list of all the firms open for agencies.

This will be held at our offices for use of such inquirers.

It is important that the list be as complete as possible, and we will be glad to include everyone interested.

There will of course be no charge.

The following information is necessary

Name.

Address.

List of agencies now held.

References.

Address replies to———

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Montreal or Toronto

CHARLES F. CLARK, President. J. CHITTENDEN, Treasurer

ESTABLISHED 1849.

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MERCANTILE AGENCY

THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS,

NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

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The Original and only Genuine Preparation for Cleaning Cutlery.

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Wellington Mills, London, England

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MONTREAL

THE CANADIAN GROCER

COLMAN'S MUSTARD

BEST ON EARTH.

VOL. XI. NO. 52. TORONTO AND MONTREAL. DECEMBER 24, 1897.

HELMET BRAND

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It is a mistake to offer your customers inferior goods just because there is a little more profit in them. We are famous for Ox Tongue, and everyone knows it. Send in your order at once.

A Merry Xmas to all our Customers and Friends.

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DALLEY'S PURE FRUIT EXTRACTS

These extracts require no schemes. The quality is what sells them. Once tried, always used.

THE F. F. DALLEY CO., Limited,
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PUREST AND BEST

WINDSOR SALT

Is manufactured by the Vacuum Process, a process which ensures **PURITY**, and from the time the brine leaves the wells till the **PURE SALT** reaches the packages it is not handled except by machinery, which ensures **CLEANLINESS.**

Prices and Samples can be had from your Wholesale Grocer.

THE

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Many Happy Returns

"Many happy returns" in a two-fold sense—best wishes for your present and future happiness and, as well—your future profits. May they be as you would have them—right.

A few suggestions that will contribute to a quick return of your money—and a profitable return.

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The delicate flavor—the cleanliness—the real Finnan Haddies, all this distinguishes the trade mark, "Thistle Brand." A luxury for your most particular customers.

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Holiday buying and Holiday selling makes the name Lazenby better and better known—increased sales prove it.

Soup Squares—sure, satisfying. Jelly Tablets—"tried and true." Absolutely pure in the ingredients used.

Soup Squares. 13 Varieties of each. **Jelly Tablets.**

Fry's

Enough said—the word "Fry" stops all argument when the purity of Chocolate or Cocoa is mentioned.

Chocolates. Cocoa.

Sold by Wholesale Grocers Everywhere.

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PATTISONS LIMITED

Highland Distillers — LEITH

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ESTABLISHED 1849

The largest shippers of Fine Whiskies from Scotland.

OUR LEADING BRANDS

ROYAL GORDON

Special Reserve. **10 Years Old.**

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The Oldest, Finest and Purest Whiskies Shipped from Scotland.

CHEAP SCOTCH and IRISH WHISKIES
Under SPECIAL LABELS from **6**/- per Dozen Reputed Quarts.

SPECIAL ALLOWANCE FOR LARGE ORDERS.

RESERVE LABELS FOR IMPORTANT BUYERS. SAMPLES FREE ON APPLICATION.

ORDERS TAKEN FROM WHOLESALE TRADE ONLY.

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cost less than any other
kind, for:

More satisfaction is given in each match;
More matches are contained in each box;
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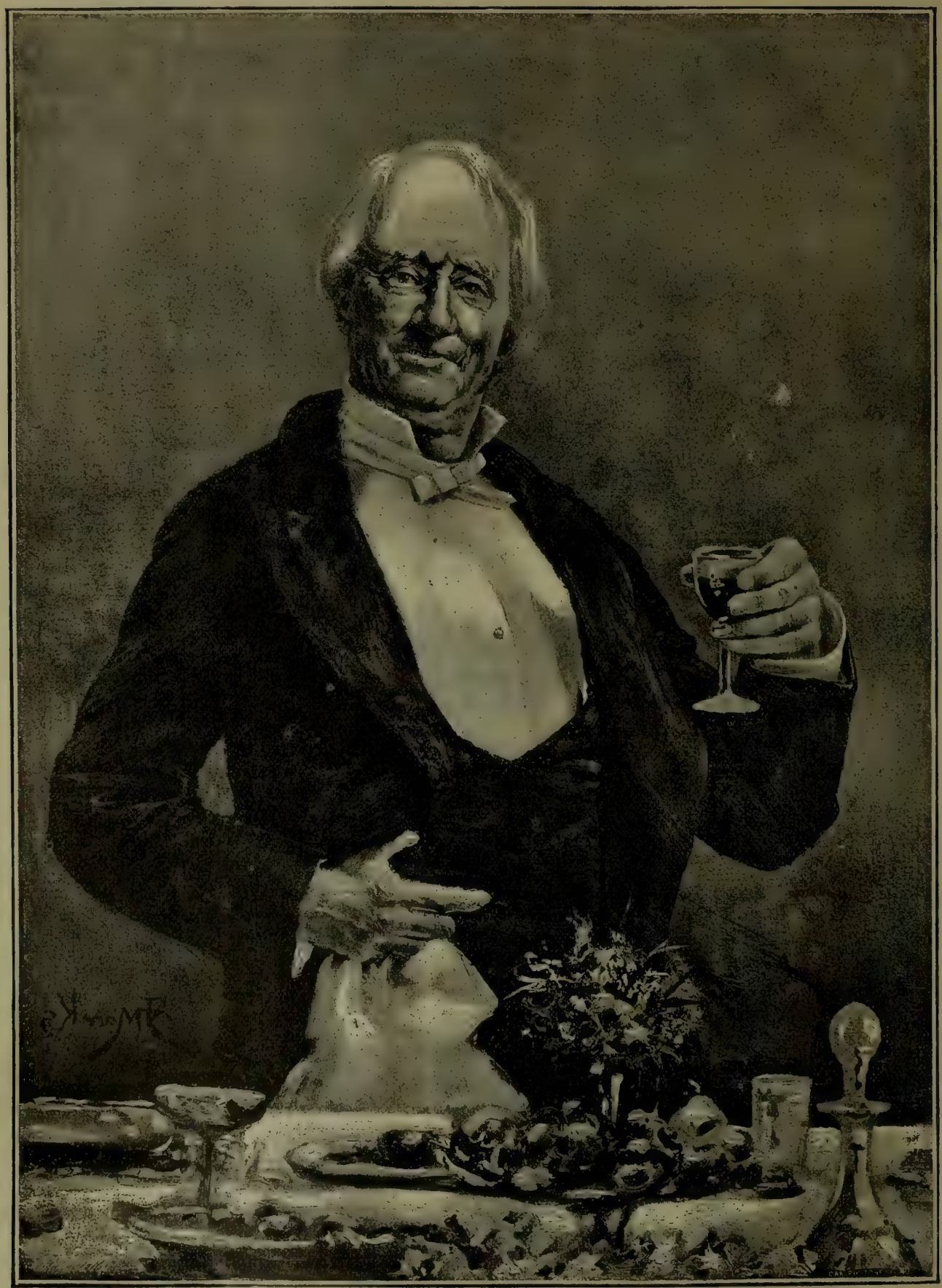


"Well, Here's to More Orders and Better Prices!"

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XI. (Published Weekly) TORONTO AND MONTREAL, DECEMBER 24, 1897 ($2.00 per Year) No. 52

THE CHRISTMAS LETTER.

By Mrs. F. M. Howard.

SHE was such a little bit of an old lady—it seemed as if the wind would blow her away if it could get one fair sweep at her! She stood in the door of the wood-house, her stray white locks partially covered with her long gingham apron, the end of which she had thrown over her head. There she was beckoning mysteriously to someone around the corner of the wood-shed.

"What is it, grandma?" A boy with a chubby, good-natured face had responded to her call, and stood beside her, his hands in his pockets, his cap and tippet drawn closely, for it was a sharp November morning.

"Ann 'Liza wants you to go over to town, don't she?"

"Yes'm."

"Well, see here, sonny, don't you say anything to anybody, but you put this letter in the post office for grandma, and I'll give you something some time."

"All right." The boy smiled inwardly, for he knew how unsubstantial grandma's poor little promise was, since she had nothing in the wide world to give.

A crumpled letter came forth from the old lady's capacious pocket. "Better tuck it right up under your jacket, sonny, or she'll see it," she said anxiously.

"No she won't, gran'ma, for I'm going straight off this minute. Anyhow, I guess you can write a letter if you want to."

"I earned the stamp for it myself, stringing apples for Mis' Simmons when I was over there," quavered the old lady, pitifully. "She gave me the paper and invelope, too. Now run along, sonny. Don't you lose it, and don't tell anybody." The old lady stepped back into the house.

"You must be hankering after the rheumatism, standing out there with nothing on you," remarked Ann Eliza tartly. "Seems to me if I had to grunt around and pester somebody to rub me half the winter, I'd be a little careful."

"I was careless, that's so, Ann 'Liza," answered the old lady, meekly. "Shall I darn those socks of 'Lijah's?"

"No, I'd rather you'd sew on those carpet-rags to-day. I want you to be careful, though, and not get any litter on my clean floor."

The voice of willing workers was as sweet music in the ears of stirring, ambitious Ann Eliza, and her tone was quite mollified as she brought out the big market basket filled with cut rags.

"You'd better finish up that red ball first, and then begin on the hit-or-miss," she said, her harsh voice as nearly pleasant as could be expected from one so accustomed to saying sharp, unpleasant things, in loud, unpleasant tones. As a girl she had believed in speaking her mind, no matter whom she hit or hurt, and marriage had only matured the disposition, as husband, children, and of late years the unwelcome mother-in-law, had come into her sphere.

The Barkers were living on a farm near a small prairie village. It was a lonely situation, and old Mrs. Barker pined sadly for companionship when the sharp winter months came on. She was then confined to the narrow limits of the house, and the wider range of Ann Eliza's temper.

All day long the patient old fingers were busy over the rags, sewing and winding, until two large balls were added to an already bulging sackful. The time had passed more quickly than usual, for her heart had been full of her secret.

She had nodded pleasantly to herself as she thought of the letter which Johnny had contrived to let her know was safe on its way, and day dreams of its possible results flitted through her mind from time to time as she worked. It was such a simple matter after all that even Ann Eliza need not have objected.

The old lady had sent a tiny advertisement to the "gratis" column of the weekly paper, the one publication which Ann Eliza allowed herself. With what impatience the old mother watched for the next issue!

If she had known more of the work of preparing a newspaper, she would have had strong doubts of her letter reaching the office in time to be published that week; but her faith was greater than her knowledge. The faith was warranted, too, for it was such a pathetic little plea that the editor had strained several points of precedence to give it place.

The paper came at last. Ann Eliza never read advertisements, but it seemed to the anxious old lady that she read everything else on this particular day.

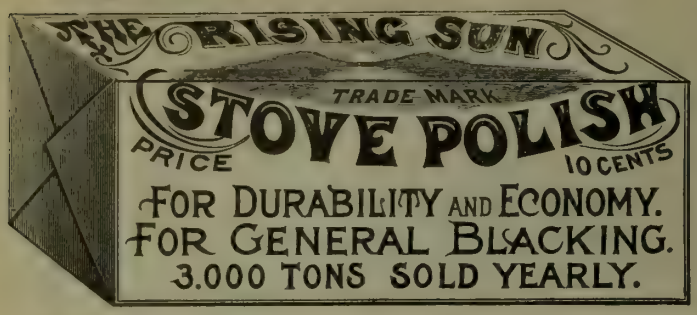
"Everything is Christmas, Christmas, till it makes a body tired," said Ann Eliza, crossly, as she gave the paper a fling toward Mrs. Barker's armchair. "Goodness knows there won't be much Christmas in this house. It's all foolishness, anyhow."

"No, it's not!" muttered Mrs. Barker, under her breath. Ann Eliza and she had already had one tilt of words that morning, and she did not care to rouse up again her oppressor's weapon of words. Silently she seized the paper and turned to the column of "Requests and Answers."

Yes, there it was! The editor had revised her crude wording, and she read it over and over with increasing satisfaction. It ran: "Will someone write a Christmas letter to a shut-in who does not expect any other Christmas."

"Well, I be shut in," said Mrs. Barker to herself, nodding her head. "What with my rheumatism, and Ann 'Liza's scolding,

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

I feel like a fly in a bottle, come winter. I suppose those shut-ins are mostly down sick in bed. If I was, maybe Ann 'Liza would be kinder to me, but I kind of hope I sha'nt be. My heart flops around so of nights, I think sometimes I'll die sudden."

"I believe your mother is getting silly," remarked Ann Eliza to her husband, later in the day. "She's done nothing but croon over that paper, and nod her head and mutter to herself all this blessed day. I'll give you fair warning right here, I'm not going to be pestered with any half-witted old woman. When it comes to that, she's got to go to some place provided for such folks."

Elijah Barker shrank as if a blow had struck him. He was a mild man, who had been very fond of his mother in a quiet way, in those days before Ann Eliza had brought him under the weight of her disciplinary thumb.

Ann Eliza did not believe in sentiment, and the old lady had never dared to kiss and fondle the children as her heart prompted her to do. As for Elijah, he had not kissed his mother in years, but he looked over at her wistfully and noticed anew with a pang how white her hair was, how thin and worn her weary old face.

He even dared to rebel in his heart against Ann Eliza's announcement. His old mother should never go to one of those public asylums, not if it cost him the farm to maintain her elsewhere. As Christmas day approached, Mrs. Barker watched the incoming mail nervously. There was no cheerful hum of Christmas preparation going on in the dreary farmhouse. Not even an extra dinner was under way, and Ann Eliza sharply reprimanded the children when they told of the good times their mates were expecting.

"Stuff and nonsense, coddling up children to expect a fuss made over Christmas every year!" she said, grimly, when they had gone out to fill chip-baskets instead of playing.

No letter had come when Christmas morning dawned, and Mrs. Barker beckoned Johnny aside.

"You'll go to the post office and see if there ain't a letter for gran'ma, won't you, sonny?" she said, anxiously. "Clip right out the back way, and you'll get back before any one misses you."

Johnny was almost as much excited as the old lady herself when he came running in a half hour later, with a letter—a dainty, pretty letter, with a gilt monogram on the seal, and directed in a girlish hand.

"Open it quick, gran'ma, and let's see who it's from!" Johnny exclaimed, breathlessly, as her trembling hands fumbled helplessly at the envelope. It had been so long, so very long, since she had received a letter!

"Say, here's my knife! We'll cut it open, gran'ma."

"Bless her! Bless her dear, sweet heart!" exclaimed the old woman, as she studied the letter. "I hope she'll live to be a hundred—no, I don't, either. I hope she'll always be young and happy, as she is now," and she fairly sobbed as she read the last lines, and passed it over to Ann Eliza, whose face was a picture of curiosity.

Johnny, considering himself a partner in the business, had leaned over her shoulder and read faster than she.

"Say, that's a daisy letter, isn't it gran'ma?" But grandma was sobbing in a corner of her apron, and could not reply.

The letter was from a young girl, whose tender heart had been touched by the plea of the little advertisement, and who, dropping her Christmas plans for a day, had written a bright, girlish letter to the lonely shut-in who would have no other Christmas.

She told of her own home, where Santa Claus had always been a welcome guest; of a dear old grandma whom they had loved and cherished so tenderly, but who would spend this Christmas in a brighter home than theirs. It was so full of loving cheer, of sweet, girlish sympathy, that even Ann Eliza's hard eyes grew softer as she read, and she laid the letter back in the old lady's lap without a word.

All day long Mrs. Barker read and reread her precious letter, until she almost knew it by heart, and a little of its cheer seemed to pervade the whole house.

Ann Eliza refrained from scolding, even when she heard the history of the advertisement; and she actually unsealed a can of peaches, and made warm biscuit for dinner—a remarkable concession, for her, to the spirit of Christmas festivity.

Far away in a distant city, Mary Truman, a serious, sweet look upon her lovely face, and with tears in her blue eyes, sat reading a letter. It was four weeks after she had written to the shut-in. Mary had often wondered if her letter had reached it destination.

The postman had brought her this letter, directed in a cramped, unbusinesslike hand, and as soon as she could command her voice, she read it aloud to her mother:

MISS MARY TRUMAN:

Dear Miss,—I want to thank you for the Christmas letter you wrote my poor old mother. She got it Christmas morning, and it made her so happy—you can't know how happy, being young and able as you are. Mother hasn't had very much in this life to make her happy—I say it with bitter pain this morning, for she's gone from us now, Miss Mary, where she'll never have to beg for a little love and attention from others.

We found her one morning just after New Year's, and she had your letter tucked under her pillow and one hand lying on it, so you can see what store she set by it.

The doctor says she had heart disease. She laid out to write to you, and had a letter begun, which I send. May it be a blessing to you all your life—this act of kindness you have done a stranger.

Again I thank you, and remain your truly obedient servant,

ELIJAH BARKER.

"O, mamma, I am so glad, so glad I wrote it!" the girl cried, as she wiped her eyes. "I cannot read this other to you; it is too pitiful, too sacred."

She laid down the little crumpled letter which old Mrs. Barker had begun, and Mrs. Truman's tears fell also on the words penned by the feeble, trembling hand, now forever at rest.

"It pays, dear, pays richly, every act of kindness we can do, and especially for the

TO ALL OUR FRIENDS

A Holiday Greeting

Lucas, Steele & Bristol - Hamilton

Crystal Glass Washboards

Are meeting with great success all along the line.
The strong points are :

Unbreakable **with ordinary care**
No jagged edges to cut the clothes or hands
Never wear out
Fast workers
Not hard on the clothes
Easy on the operator

For sale by

JAMES TURNER & CO. - HAMILTON

WHOLESALE GROCERS.

A GOOD CUP OF COFFEE

A teaspoonful of "REINDEER" brand condensed coffee and milk, and boiling water, and you have it. . . . . .

..OUR CORDIAL WISH TO ALL..

A VERY MERRY XMAS

and Happy and Prosperous New Year.

The DAVIDSON & HAY, Limited

Wholesale Grocers - TORONTO

aged and infirm," she said, as she smoothed Mary's hair with her gentle hand. "We may not always receive our reward so promptly as you have in this case, but He knows."

Out in the lonely farmhouse Ann Eliza stood looking out of the window toward the cemetery over on the hill. The softly falling snow was hiding the harsh outline of a new-made grave there. A look of regret stole over the hard face.

"I wish I'd been kinder to her," she said to herself. "After all, kindness doesn't cost anything, and it does help along."—The Youth's Companion.

LAKE OF THE WOODS STURGEON.

One of the most valuable of the Canadian fisheries, remarks an exchange, was the sturgeon catch in the Lake of the Woods. It will be learned with regret that this splendid fish is almost exterminated in the lake as a result of the ravages of the last few seasons. It is reported that three or four carloads of offal and eggs often pass over the C.P.R. from Rat Portage in one week. Five or six years ago the eggs were worth $10 to $15 a keg; the demand has now increased the price to $50 a keg. The decline of this fishery can be traced direct to American depredations. A small corner of the Lake of the Woods—the northwest corner—is in American territory, and while the Canadian fisheries authorities allowed but forty nets altogether in the lake itself, the Americans had not less than two or three hundred, and were catching a much larger supply of sturgeon than their Canadian competitors. When our Government saw that their efforts were futile to cope with the depredations of the American fishermen, our own lessees were given a free hand to act in the same way as the Americans. It seemed to be no more than fair to our own people, but the result cannot be regarded in any other light than as a huge loss.

TEA SLANG.

Tea is called scandal broth, chatter broth, prattle broth, cat-lap, slip slops, split pea, and slop, as in the sentence, "How the blowens lush the slops, how wenches drink the tea."

Queer cat-lap.—Bad tea.

Dish of lap.—Dish of tea.

To lap Congou.—To drink tea.

To Bitch.—Among the students of Cambridge University a common name for tea.

Twist.—A mixture of half tea and half coffee, like wine and brandy, beer and eggs.

Smouch.—Dried leaves of the ash tree used by smugglers for adulterating the black or Bohea tea.

Box Harry.—Tea and dinner at one meal.

Newman's Tea Garden.—Newgate prison London, Eng.

Tea Boardy. — A studio term. An epithet applied to an inferior picture, which reminds one of the old-fashioned lacquered tea-trays with landscapes upon them.

Tea-chop.—A nautical term. Small craft used to bring a cargo of tea alongside the ocean-going vessel.

Tea-wagon.—A nautical term. A name given to the old East India Company's ships on account of their cargo.

Tea-fight.—A society term. An evening party.

Tea-kettle.—A popular term. Tea-kettle grooms or coachmen are those who do general work. Tea-kettle purgers are scullery maids. "A decent allowance made to seedy swells, tea-kettle grooms, head robbers and flunkeys out of collar," from an old tailor's advertisement.

Tea-pot.—An American term. A mispronunciation of depot, i.e., a railway station. "Then outspoke a man un-noted hitherto 'I heard the fellow say just now to the conductor, ere we reach the second tea-pot, that he reckoned he must hook it, this here time a little sooner if he hoped to get his portion.'"

Tea-pot.—A cricketer's term. A tea-pot stroke, hit high up in the air, giving an easy catch, the results of spooning.

Tea-pot.—A prison term. Smashing the tea-pot, losing the privilege of tea from bad behavior, and returning to the third-class. Having one's tea-pot mended, being restored to the higher class and its privileges, also called "getting it down the spout."

Tea-pot sneaking. — A thieves' term. Stealing plate, tea-pots, etc. "Tea-pot sneaking your mark."—Sporting Times.

Tea-pot soak.—A thieves' term. One who steals plate, tea-pots, etc.

"Tea-pot soaks will have the twitters
Garotters oft will suffer pain."
From Almanack.

Tea-spoon.—A sporting term. £5,000.

Mother Gibbons' tea.—A French term. A senseless jumble of things and words; incoherent speech; improbable piece. Slang of the green-room.

Tea-puffers.—A trade term. A name given to a class of dealers who seek, by underselling, giving presents and various other methods, to capture the tea trade now legitimately belonging to the grocer.

A MATTER OF RAISINS.

"There was a statement in one of the Toronto evening papers a few days ago that was decidedly misleading," remarked a man in the trade. "It was to the effect that California raisins were being preferred by consumers to those of Mediterranean growth. This is perfectly absurd. There are a great many California raisins coming here, but that is because they are cheap. It is not because in quality they are preferable. Now, here is a sample of Malaga raisins. There is nothing produced in California to touch that. Just feel the beautiful velvety texture. You know how thick and course the skin of similar California fruit is. There is no comparison. The California fruit is produced by irrigation, and irrigation, while it produces large fruit, does so at the expense of quality."

NECESSITIES FOR THE FESTIVE SEASON

Pure Gold Prepared Icings
" " Tomato Catsup
" " Sweet Catsup
" " Spices and Powdered Herbs
" " Poultry Dressing
" " Sausage Seasoning.

Have we your Order?

PURE GOLD MFG. CO.
Toronto

White Wheat Graham Flour

A flour that takes the place of whole wheat flour to perfection, but at less cost to you.

Our facilities for making it are unequalled—we prove this by the letters we have from grocers testifying to the satisfaction it gives their customers.

From Manufacturer to Retailer Direct.

Famous cooks are recommending the coarser flours as more healthful and nutritious than the high grade patent flour.

White Wheat Graham Flour is the flour of double profit—profitable for you to sell and for your customers to eat. The demand is growing—everywhere.

The Tillson Co., Limited
Tilsonburg, Ont.

IT'S NO JOKE You get more salt to the **pound** when you buy

RICE'S PURE SALT

Because it's all Salt.
Put up for all purposes.

SOLE MANUFACTURERS—

The North American Chemical Co., Limited - Goderich, Ont.

TWO OR THREE SPECIALS AT REDUCED PRICES

NOW IN STORE.

Griffin & Skelly's 3 and 4 Crown California Raisins, also Seeded Raisins, in 1-lb. packages.

Hallowee Dates, fresh and bright.

CALIFORNIA EVAPORATED FRUITS

such as Apricots, Peaches, Prunes, etc.

THOS. KINNEAR & CO. WHOLESALE GROCERS 49 FRONT STREET EAST TORONTO

MANITOBA MARKETS.

WINNIPEG, Dec. 20, 1897.

WINNIPEG, and in fact the entire Northwest, has experienced a great change in temperature since last writing. Reports from many points in the province and territories report the storm to have been heavy, the wind blowing from 26 to 30 miles an hour and the thermometer ranging from 20 to 30 below zero. Owing to this storm deliveries of wheat have been almost nil during the week, but it is confidently expected that the next few days will see quite an increase, as this is always the case Christmas week. Prices for this staple remain about the same throughout the country, that is, 75c. on a 18c. rate of freight. Millers are very anxious for wheat. Local millers are carrying very small stocks; in fact, so much so that they are already bringing in wheat from other points. No wheat will be carried in elevators this year, as no carrying charges are obtainable, as, owing to the present somewhat peculiar state of the market, December wheat is worth more than May wheat.

Business continues good, both wholesale and retail, and one of the indications of it is the increased care and expense in window decoration for the Christmas trade. No strikingly new designs have as yet appeared, but choice goods are well displayed and are finding plenty of buyers.

Almost the only change in price reported is a further advance of 1-16 of a cent on sugar. With regard to the item in your issue of the 17th inst. with regard to stocks of tomatoes carried by Manitoba and Northwest retailers, it is quite correct to say they have large stocks, but their stocks are no larger than usual at this time of the year. It must be remembered that the real season for canned vegetables does not begin here until the housewives have exhausted their stock of fresh vegetables, which is usually the end of January or the beginning of February. So that if tomatoes are $2.35 per case now, the chances are all in favor of their being $2.50, if not higher, before the spring opens. In addition to this the demand for the Crow's Nest Pass, the western Ontario mining camps, and the Klondyke, all point to tomatoes being a very safe thing so far as this market is concerned.

The W. J. Boyd Candy Co. is one of the new additions to Winnipeg's industries, and your correspondent has been waiting to say something about them until having an opportunity of examining their premises. They, however, opened late and have been so rushed with Christmas trade that it was no kindness to insist upon looking over their new and well appointed quarters. After the New Year there will no doubt be a slackening, and then there will be time to see what they are doing. From the large demand for their goods, they must be of a satisfactory quality.

The butter deal of the Parson Produce Co. and the Dominion Government turned out a larger affair than reported last week, the amount being 100,000 lbs. instead of 70,000 as previously reported. This is important, as showing the amount of butter that can be made here late in the fall, as all this butter was made during the last week in September and the month of October.

There is a slaughter going on in poultry this week. Jobbers seem to think that imports have been too large for Christmas trade, and are offering Smith's Falls turkeys at 11c.

Butter, eggs, cheese and cured meats remain without change for the week, and the same is true of staple lines of groceries.

BUTTER—14 to 15c. for choice dairy in round lots. The recent storm has been a still further check on the supply.

EGGS—Supply not increased for Christmas trade as anticipated. Dealers are buying at 18c. and selling at 20c.

CURED MEATS — Packing houses are running night and day. Hams, medium, 10½ to 11½c.; breakfast bellies, 12 to 12½c.; backs, 10 to 11c. Shoulders are scarce and seem likely to remain so; price, 8½ to 9c.; long clear, 7 to 7½c.; lard, pure, $1.80; compound, $1.60.

FISH—Finnan haddies, 7½ to 8c.; hake, 25-lb. B. & S., 4½c.; herring, Labrador, barrels, $7.25; half-barrels, $3.75.

GREEN FRUIT—Apples, Canadian, $4.75 per bbl.; Southern, $4.25. Oranges—Mexican, $5 per case; California navels, $5; lemons, California, 300's, $5; pears, fancy Washington, per box, $2.25; grapes, fancy Malagas in kegs, medium weights, $8; heavy weights, $8.50; bananas, $3 50 per bunch; Cape Cod cranberries, $8.50 per bbl. of 90 lbs.; sweet potatoes, $5.50 per bbl.

NUTS—Grenoble walnuts, 13 to 13½c.; filberts, 12c.; hickory, 10c.; peanuts, 12c.; almonds, Valencia, 15c.

EVAPORATED FRUITS — Evaporated apples, 11½c.; apricots, 11c. per lb.

DOMINION TRAVELERS' OFFICERS.

Hon. J. D. Rolland is again president of the Dominion Commercial Travelers' Association, having received 914 votes to Mr. Max Murdoch, his opponent, 798, thus giving him a majority of 116.

For the treasurership Mr. Fred. Birks, who has filled the office for many years, was defeated by Mr. Thomas L. Paton by 962 votes to 709, or a majority of 253.

This was the result of the voting announced at the annual meeting of the association on Saturday night. The total number of ballots cast was 1,744, and of these 34 were rejected for the following causes: Not signed, 20; names not on list, 3; not marked, 5; voted twice, 6.

The other officers were elected by acclamation at the quarterly meeting held some time ago.

FLUID BEEF FOR CANADA.

The Vimbos Fluid Beef Co., Limited, of London and Edinburgh, have opened an office for Canada at 53 St. Francois Xavier street, Montreal, and are making a determined bid for Canadian trade. Their product is highly spoken of by medical men and others, both for its strength and flavor. The trade price is arranged so as to allow a good profit to the retailer and at the same time permit him to offer "Vimbos" at a reasonable figure.

Mr. Woodley, who was for many years manager of the Johnston Fluid Beef Co., has charge of the agency.

DUSTLESS FLOOR POLISH.

The following recipe appeared in a recent ssue of The Pharmaceutical Era:

Neatsfoot oil	1 part
Cottonseed oil	1 part
Petroleum oil	1 part

For the latter use that known as "Golden machine oil." A part of the cottonseed oil may be displaced by lard oil. A coat of the mixture is applied to the floor with a mop and will last for four or five months.

how near was Christmas that they were one or two weeks later than usual with their baking. There has not been as much poultry bought as there would undoubtedly have been had the weather been colder. Yet, taking everything into consideration, there has been a greater volume of business done in Toronto this season than in the preceding years. And the business that has been done has been largely in the better class of goods. Retailers say the demand for the best qualities of raisins, currants and prunes has been especially noticeable. In this connection I have been impressed with the fact that a dealer has much power to influence his customers to use the class or quality of goods he desires them to purchase. While the open weather has decreased the merly. The demand for the higher class of confectionery, such as bon-bons, etc., has so exceeded expectations that some of the retailers who make a specialty of these goods are nearly sold out, though they had their usual supply when the season opened. Shelled nuts, especially almonds and walnuts, have, within the last week or so, been in brisk demand. A big business in unshelled walnuts is expected during the two days preceding Christmas.

THE RAMBLER.

FOR DISPLAYING TEAS.

The Monsoon Tea Co. has had manufactured for the better display of its teas one of the finest counter cabinets which THE CANADIAN GROCER has seen. Cuts of this

[illegible]

The price list issued by McWilliam & Everist, wholesale fruit and commission merchants, Toronto, takes the form of a folding Christmas card, neatly printed in red and green. The front page is devoted to Christmas greetings, the back contains a half tone cut of their store, etc., and the inside pages give a full list of the prices current.

Rutherford, Marshall & Co. have recently issued a neat circular to the trade giving general instructions for dressing and shipping poultry, and for packing and shipping butter, eggs, dried apples, etc. They have secured the agency for Western Ontario for one of the largest manufacturers of butter-tubs in Quebec, and will keep on hand a full stock of No. 1 spruce tubs, and can either ship from Toronto or direct from the factory.

Merchants should sell popular goods; goods that their customers know all about; goods that their clerks don't have to spend precious time talking up.

THAT IS WHAT

Enameline

The Modern STOVE POLISH.

is. Hundreds of thousands of Dollars are being expended yearly to educate the public in regard to Enameline. It sells on sight. It puts dollars into the pockets of dealers who handle it.

Grand Mogul Tea

Coupons in every package entitling holder to heavy quadruple plate Silver free.

GRAND MOGUL stands head and shoulders above all other teas in flavor and strength. Test it with any other. Samples sent anywhere. ***Retail Prices, 25c., 30c., 40c., 50c., 60c. a lb.*** Black or mixed.

If you want the agency for your town, WRITE US.

Sole Agents for Canada **T. B. ESCOTT & CO.,** Wholesale Grocers, **LONDON, ONT.**

DON'T DELAY

If you have already sold out your stock of

WETHEY'S CONDENSED MINCEMEAT

as a good many others have done, drop a line for a fresh supply. Prompt shipment guaranteed.

J. H. Wethey, Mfr., **St. Catharines, Ont.**

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

THE MacLEAN PUBLISHING CO.
Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P. E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS, PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

WHEAT EXPORTS AND FREIGHT RATES.

IN deciding to send one thousand samples of Canadian wheat to Great Britain for distribution among the millers there the Minister of Agriculture has done a wise thing.

Probably no country in the world produces better wheat than the Dominion of Canada, and yet the quantity we export to Great Britain is lamentably below what we might send, even taking into account the fact that the quantity of wheat we produce is far short of our capabilities.

Great Britain's imports of wheat last year from all countries aggregated 130,718,709 bushels, valued at $105,503,026, and this was about 22,000,000 bushels less in quantity and about $4,000,000 less in value than the preceding year.

All that Canada last year contributed to Great Britain's wheat supply was valued at $7,891,874 worth, or less than 7 per cent. of the total imported by the latter country.

One reason why Canada has not been a larger exporter of wheat to the British market has undoubtedly been high freight rates. Lower freight rates and increased exports of grain to Great Britain are practically one and the same question. The creation of the one will produce the other.

Canada's inland system of waterways only needs a few touches to be made the finest in the world. Perhaps it would be more correct to say they already are the finest in the world, taking distance, etc , into account, but require a few improvements to give them hat utility which they should have. We have reference to the securing of a greater and more uniform depth in the St. Lawrence canal system.

A vessel drawing nine feet of water can, if need be, leave the north shore of Lake Superior and sail, by way of lake, canal and river, to Father Point at the mouth of the St. Lawrence River, a distance of over sixteen hundred miles. Except for four or five impediments a vessel drawing fourteen feet could make the same trip, and what is wanted is the removal of these impediments, or rather the facilitating of their removal, for the work is already being prosecuted.

With a uniform depth of fourteen feet the canals would naturally not only admit of larger vessels entering the canals, but, what is more important, would largely obviate the transhipment of the grain from the vessels to barges, which costs about half a cent per bushel.

Another thing in order to the attainment of lower freight rates, and with it the possession of greater facilities for competing with Russia, India and Argentine for the British wheat market, is a railway commission.

Canada has in many respects an admirable railway system, but as far as railway control is concerned she is woefully behind the age. As it is, the railways run everything to suit themselves, and, what is more to be deplored, they have so far been able to influence members of Parliament so as to prevent legislation which would give the whip handle to the people and not to the railways, as is now the case.

Pending lower freight rates, our duty is to make the best of the facilities we now have, and they are by no means insignificant, and vigorously push our trade with Great Britain, not only in wheat, but in every other commodity or article which it is possible for us to sell her.

The faster a man runs to get rich the sooner will Death overtake him.

CHRISTMAS GREETING.

A Merry Christmas.

Seasonable weather and good trade are factors which largely determine the measure of merriment which a merchant shall enjoy during the Christmas holiday ; but they are not the only factors. Indeed, they ought not to be the chief ones.

It is said that a man gets that measure of happiness out of religion which he puts into it. Whether that be true or not, it is certain a man gets out of the Christmas or any other festive season just as much as he puts into it. If he is sordid and selfish he is not only incompatible with the season, but with humanity as well, and his cup is filled with misery and not merriment.

The giving of Christmas presents to every Tom, Dick and Harry who enters the store is to be deprecated. It is not only a losing game, but it is an abuse of a principle which is in itself good. We have the authority of Holy Writ that "it is more blessed to give than to receive ;" but doling out presents as storekeepers have been in the habit of doing in the past is born of the spirit of competition or custom and not of the spirit of good will. Jones gives because Smith does.

While, however, an indiscriminate giving of presents is to be deprecated, no one can object to the storekeeper giving presents when by so doing he is alleviating somebody's necessities and opening up an avenue whereby a ray of sunshine may creep into the home which might otherwise be cheerless on the one day in the year above all others when joy and gladness should be paramount.

Merchants should make their stores as bright and attractive as possible during the Christmas holiday season ; but, by helping to brighten homes which through poverty are dark and dreary, their own holiday will be brighter, "for it is more blessed to give than to receive."

And again we say to our readers, A Merry Christmas.

WINDSOR, N.S., BEING REBUILT.

The town of Windsor, N.S., a large part of the business portion of which was burnt out some time ago, is being rapidly rebuilt, Many fine buildings are being erected, and plans are being prepared for structures, the cost of which will total nearly one million dollars.

BANKRUPTCY LEGISLATION.

FOR twenty years, or two years longer than Canada, the United States has been without a national bankruptcy law. It is not, however, because efforts have not been made to secure one. Time and again efforts have been made. And another is now being made, a bill having been introduced in the House of Representatives at Washington last week.

It is only our pupose to touch upon a few of the most prominent features of the bill.

Provision is made for involuntary as well as voluntary assignments. A person who owes one thousand dollars is made subject to the provisions of the Act after he has had an impartial trial. A national bank, a farmer or a wage-earner are not subject to the Act.

A bankrupt is defined, among other things, as a person who has concealed himself and not having returned forty-eight hours before the filing of a petition in bankruptcy ; one who has transferred his property with a view to defeating his creditors ; one who has secreted any of his property ; one who has suffered an execution for $500 or over.

An insolvent may, after the expiration of two months, and within the next four months subsequent to being adjudged a bankrupt, file an application for a discharge, and the judge, after hearing all the parties interested, shall grant the discharge provided no dishonest acts have been proven against him. It is also provided that " the confirmation of a composition shall discharge the bankrupt from his debts other than those agreed to be paid by the terms of the composition and those not affected by the discharge."

A person shall be deemed to have given a preference if, being insolvent or in contemplation of insolvency or bankruptcy, he has procured or suffered a judgment to be entered against himself in favor of any person, or made a transfer of any of his property with intent to defeat the operation of the Act, or to enable any of his creditors to obtain a greater percentage of his debt than any other of such creditors of the same class.

If a bankrupt shall have given a preference within four months before the filing of a petition, or after the filing of the petition and before the adjudication, and the person receiving it or to be benefited thereby, or his agent acting therein, shall have had reasonable cause to believe that it was intended thereby to give a preference, it shall be voidable by the trustee, and he may recover the property or its value from such person.

Proved fraud is properly made punishable by imprisonment without the option of a fine.

The bill strikes one as being fairly liberal on the whole, but as to whether it will become law is another thing. The passage of the measure would no doubt help the movement in Canada for a national insolvency law.

There is no room on this earth for people who "want the earth."

CHRISTMAS POULTRY SEASON.

THE exportation of poultry to Great Britain has this year reached such proportions that it is now an important factor in the marketing of this class of produce.

Though no figures are obtainable, it is generally conceded that a much greater number of turkeys has been exported this year than last. It is also affecting the market in that often the choicest birds are exported, and the remainder kept for the local sale. This has been more noticeable this season than formerly, as the general quality of turkeys offered for sale on the home market this year has been below that of preceding years.

During the Thanksgiving season the supply was much greater than the demand, and the weather being mild, those shipping at that time realized a comparatively poor figure, and sometimes sold at a loss. During the last couple of weeks little poultry of any kind has been coming in, and the market has not only been cleaned up, but there is a scramble for what comes in.

The price of turkeys advanced by Tuesday this week to 3c. per lb. above last week's quotations ; geese were 1 to 1½c. per lb. higher. Ducks and chickens also advanced.

It is generally considered that there will be a better supply toward the end of the week, and prices may weaken slightly. Whether they weaken or not, this week will give shippers an opportunity to even up for any losses experienced previously.

COUNTERVAILING SUGAR DUTIES.

AGITATION in Great Britain over the sugar bounty question appears to be gathering strength rather than losing it.

Chambers of commerce and even workingmen's institutions have been holding meetings and passing strong resolutions calling upon the Imperial Government to establish countervailing duties as a means of offsetting the export bounties given by Germany, France, Austria and Belgium. These bounties run all the way from £2 to £5 per ton.

While the report of the Royal Commission showing the deplorable condition of the sugar industry in the British West Indies, owing to the competition of the bounty-fed sugar, initiated the agitation, the consideration of the effect of these bounties on the sugar industry of the United Kingdom seems to have assumed the most important place in the discussion.

All the Government has so far done in reply to the various memorials which have been presented to it is that the matter is receiving careful attention.

Opinion leans to the belief that whatsoever relief the Government proposes to accord it will not be in the shape of countervailing duties. It is not expected that strong opposition to the innovation will be found in Lord Salisbury, but it by no means follows that he will be found a supporter. Hon. Joseph Chamberlain, the Colonial Secretary, was some years ago unequivocally opposed to countervailing duties, but as he was the father of the Royal Commission, the advocates of these duties as a remedy for the present condition of affairs are hoping he has become converted to their way of thinking.

While, however, practically nothing is known of the views of the Government upon the question, a little more light has been gleaned as to the views of the members of the House of Commons.

There is in the United Kingdom an organization known as the Workmen's National Association for the Abolition of Foreign Sugar Bounties. This organization has been polling members of Parliament on the question. At a meeting of the workmen, held in London the other day one hundred and twenty letters were read from those who had responded, and out

of that number all but twelve favored countervailing duties. Of course, it by no means follows that the advocates of countervailing duties have a majority in the House of Commons, where there are about 670 members, but to already have nearly 18 per cent. of the House of Commons recorded as favoring countervailing duties must be encouraging to those who are championing the cause.

Mr. Gladstone, as a member of the sugar convention of 1866, was committed to the principle of countervailing duties; and a few years ago that statesman in an address to workingmen stated that he could not look with favor on any article that was artificially cheapened by the aid of foreign bounties. He is also credited with saying that no industry could possibly servive if attacked by the rich exchequers of foreign countries. All this, it is almost needless to say, is now being quoted.

Those who are agitating for countervailing duties assert they are not asking for protection. They declare their object is only to have the sugar trade restored to a free trade basis. Those, however, who have read Fawcett will remember that this will scarcely coincide with his doctrine that while bounty-fed goods injure the country which gives the bounty, yet they are always a blessing to the country into which they are imported.

As a writer in a British paper recently remarked, "facts have a ruthless habit of knocking theories about." And the facts are that, owing to the bounty system in Europe, the West India sugar industry has been paralyzed and the sugar refining industry of the United Kingdom badly crippled. On the Thames to-day there is only one refinery in operation, and in Greenock less than half are now being worked.

The commercial value of politeness, like the quality of goodness, cannot be computed.

FESTIVE BOARD CRUMBS.

There's no want of meat, sir;
Portly and curious viands are prepared
To please all kinds of appetites.—Massinger.

It is not the quality of the meat, but the cheerfulness of the guests, which makes the feast.—Lord Clarendon.

Mingles with the friendly bowl
The feast of reason and the flow of soul.—Pope.
Dire was the clang of plates, of knife and fork
That merc'lessly fell like tomahawks to work.
—Dr. Walcott.

My cake is dough.—Shakespeare.

A GOOD TIME TO PAY UP.

UNLIQUIDATED liabilities are not always the result of inability to liquidate the same. It is quite often the cause of inattention or procrastination.

At the end of each year people are in the habit of laying aside, or at least assaying to do so, all weights that retarded their progress during the preceding months. In other words, they inwardly or outwardly make promises which will tend to better their condition morally or financially, and perhaps both.

With the end of the year but a week away, every merchant should, as far as in him lies, endeavor to wipe out his liabilities.

The holiday season is usually a time when a great deal of money is in circulation, and consequently this alone makes it opportune for the payment of accounts. Then, the fact that times are so much better than they have been for years should greatly assist in the premises.

But better as the trade conditions are compared with the last three or four years, the year that is near at hand is almost certain to be much better. This should give confidence; and the desire to start the New Year unencumbered should be the concomitant of this confidence.

It would be well to try to wipe out accounts that may be even scarcely due, particularly if a little extra discount can be secured. And we know of some firms which would be only too glad to increase the discount under such conditions.

Besides the benefit which both creditor and debtor would receive from a general settling up between this and the end of the year, there would be the further effect of stimulating the confidence in the future which already to a marked extent exists.

CANNED GOODS IN MONTREAL.

There have been some extensive transactions in tomatoes in Montreal between first and second hands, and, as a result of them, jobbers here have advanced their quotations fully 30c. per case, and may ask even more in the near future.

Round lots of 1,000 cases have changed hands at $1 recently, and now it is doubtful if buyers could repeat purchases at the same figure. In fact, jobbers here have made a handsome profit, it is claimed, by turning over lots that they had secured to other jobbers who were urgently in need of stock.

Two other staple lines of canned goods that have advanced sharply in the Montreal market are gallon and 3-pound apples, which, as will be seen by our Montreal market reports, are appreciably higher than they were. Peas and corn also display a firmer tendency, and altogether the canned goods market is strong for several staples.

WILL BACK UP THE RETAILERS.

The Montreal Wholesale Grocers' Guild, at a meeting held on Tuesday, decided to join hands with the retail association in an effort to secure from the Quebec Legislature an amendment to the laws permitting of the sale of staple patent medicines by the grocery trade.

This is in accordance with the wishes of the retail association already outlined in these columns.

The president, H. Laporte, L. E. Geoffrion, of L. Chaput & Fils, and H. H. F. Hughes, were named as a committee to go to Quebec with the retailers this week in regard to the matter.

Beer rhymes with cheer, but the man who takes most beer at Christmas is not likely to have the most cheer.

ADVANCE IN CORN.

Corn has become, like tomatoes, affected by the bullish influence. It will be remembered that in our last issue it was stated, on the authority of the Canadian Packers' Association, that the pack of corn was a good average one. But, notwithstanding this, prices are being held from 5 to 10c. per dozen higher than they were a week ago.

It is the opinion that the advance is warranted by the general condition of the canned goods market.

Since the advance there has been more enquiry for corn, and this has helped to strengthen the position.

Bids of 65c. for round lots are understood to have been turned down by canners, but there have been sales at 67½c. per dozen. While up to the time of writing the wholesalers have not made a general advance in corn, 70c. still being the ruling figure, yet higher prices are almost certain to be ruling before our next issue appears.

HARBOR OF ST. JOHN, N.B.

THE measure of a community's prosperity is dependent chiefly upon the enterprise and energy of the people within it and not upon the assistance of either the Federal or Provincial Governments. The Government may assist, but the great active force must be the community itself.

The accompanying illustration is a bird's eye view of St. John, N.B., and its harbor, a place which is an example of what a city can do for itself.

As a harbor, and particularly as a winter port, St. John was evidently so intended by nature, but there were certain deficiencies which handicapped it in the competition with United States ports for the winter trade of the Atlantic. A few years ago the Board of Trade of the city, realizing what these deficiencies were, inaugurated an agitation for their removal, and the result is the facilities which the port now possesses.

When in Toronto the other day Mr. W. S. Fisher, of St. John, in referring to the efforts which had been made to improve the harbor, said : "The tax-payers of St. John have paid out of their own pockets $750,000 in order to provide facilities for carrying on the winter port business, feeling satisfied that the demand would come when our geographical position would show that trade had to come our way."

As a result of the expenditure of this $750,000 the harbor of St. John now affords berths for five of the largest ocean going steamships afloat if they choose to all enter the port at once, while in addition to this each can have a distinct and separate warehouse, each of which is capable of holding a whole cargo or more. The facilities for loading and unloading are all modern. The railway tracks are closely connected with the wharves, running close alongside the rear of the warehouses, while the wharves are connected with the large elevator which is shown in the accompanying illustration. A deputation representing some of the Atlantic steamship lines were in St. John a few weeks ago and they expressed themselves pleased and delighted with the warehouses and the general arrangements which had been made to accommodate steamships engaged in the winter carrying trade. The warehouses referred to have a frontage of 350 feet with a depth of 70 feet.

"A good many misstatements have been made in connecting St. John with fogs," remarked Mr. Fisher. "Now, while as a matter of fact we have during the summer a great deal of fog ; in the winter, on the other hand, we have practically no fog. In proof of this, we have statistics extending over several years. They show the average duration of fog during the winter has been only fifteen or sixteen hours per month. You will readily see it cuts no figure at all. In the summer a great deal of business is done at our port, but, of course, it is as a winter port that it chiefly ranks."

The shipments of freight from St. John last winter were 77,435 tons of produce, etc., 1,500,000 bushels of grain and 12,537 head of live stock. This freight was distributed as follows : To London, 24,000 tons; to Liverpool, 26,000 tons; to Glasgow, 18,000 tons ; to Belfast and Dublin, 6,500 ; to Aberdeen, 2,900. In 1895 63 sailing vessels and 55 steamers carried 129,000,000 feet of lumber to the Old Country ; in 1896 52 sail and 95 steam craft carried 168,000,-

Quality First

Notwithstanding the fact that our prices have been reduced, the **superior quality** of our **Coffees** will be maintained, and customers can rely upon having the **best** the **world produces.**

Chase & Sanborn

BOSTON MONTREAL CHICAGO

000 feet; and in the ten months of 1897, 52 sail and 180 steam craft carried 226,000,000 feet of lumber.

"This year's winter service is going to be much ahead of that of last year," remarked Mr. Fisher, in referring to the above figures, "We expect this largely because of the improved facilities of the port. We feel, however, that it takes time to establish trade. Trade runs in a rut, you know. Our desire now is to draw the attention of the importer to our port and urge upon him the policy of having his goods sent by an all-Canadian route, particularly when the railway and the steamship companies have between them made a guarantee that goods, either imported or exported, shall be brought in or carried out of the port of St. John at as low a rate of freight or lower than by any other Atlantic port. That being so, why should not patriotic Canadians arise and demand that their goods will be shipped by an all Canadian route? It is not a question between Halifax and St. John; it is between St. John and United States ports."

The list of steamships which will run in and out of St. John during the winter months was published in a recent issue of this journal.

The formation of a board of trade in Nanaimo, B.C., is being agitated.

THE U.S. APPLE CROP SHORT.

Estimates of the apple crop of the United States indicate 37,436,000 barrels, compared with 69,879,000 in 1896, 60,543,000 in 1895, 57,629,000 in 1894 and 57,242,000 in 1889 The American Agriculturist says on this subject: "Not in years has there been such a uniformity of shortage and indifference in quality in the long recognized commercial apple belt of the Middle and Eastern States. This is true of such standbys as Michigan, New York, Pennsylvania, much of Ohio, practically all of New England, the shortage extending across the line into the Canadian provinces. Occasional counties here and there show brilliant exceptions in the way of really good crops and good quality. In the central west and southwestern states, an excellent promise early in the year gave way in August and September, through extensive and excessive heat and drought, to serious loss, but still leaving a quantity of apples for market liberal in the aggregate. An important part of this western crop, however, is rather poor to common in quality. Summer and autumn fruit in the southern states has long since passed out of sight, although quite recently Virginia has been marketing some choice table varieties at high prices in the northern cities. Thus the apple crop is greatly dificient in the east, irregular in the middle west, fair to good in the west"

TOO FAR TO WALK.

Mr. John Falconer carries on a general store at Falconer's Falls, Ont. A farmer's wife, living about six miles away from the village, one day recently bought amongst other articles a box of matches. When she got home she found the matches would not light. They were either damp or lacked sulphur. The first time she went into the village she took the matches along.

"What's the matter with the matches, Mrs. Potter?"

"Oh, I don't know. They don't seem to light, that's all I know."

John opened the box and struck one match after another on the usual place, namely, the hind leg of his pants. They lighted all right. "There don't seem to be anything the matter with them that I can see, Mrs. Potter," he said.

"Perhaps not; but do you think, John Falconer, I've got nothing else to do but walk in here to strike a match on the seat of your pants every time I want a light. If you do you are very much mistaken. Give me another box right away."

TOM SWALWELL.

DOMINION TRAVELERS' FINANCES.

THERE was some interesting criticism of the finances of the Dominion Commercial Travelers' Association at the annual meeting last Saturday. Mr. S. Woods was the critic, and he seemed to be thoroughly au fait with his subject.

Two letters read by Secretary Wadsworth were the primary cause. The first of these stated that the association was promising far more than it would be able to carry out, and before long the death claims and other payments and expenses would exceed the revenue, and the present capital and surplus funds would begin to diminish. This result was inevitable in a very few years, unless some changes were made in the meantime. It was a very difficult matter to place upon a sound basis an insurance scheme that had been worked upon an unsound basis for years; but no doubt the committee would be able to do something to strengthen the association, always keeping in view the other objects and purposes of the institution.

The second letter stated that the easiest way was to let the old claims work themselves out, and then start afresh on a firm basis. The death rate had been low, but that could not continue, unless there was a falling off of a large proportion of the older members and an accession of younger men.

PROOF OF HEAVY LIABILITIES.

Mr. Woods, in order to emphasize his contention that the association had heavy liabilities (over $2,000,000 issued in policies and agreements to pay death claims), said that last year there were 28 deaths. The amount paid in by these 28 members was $3,820; the amount paid out by the association was $25,761. There was, he said, no other organization in the world where a man could put in a dollar and take out nearly nine. It would take $396,233 to reinsure the lives of the members for the amount they now received, and therefore the association was short a great deal. In 1894 they paid in death claims $7,600; in 1895, $11,950; in 1896, $20,500, and in 1897, $26,000. It would only be one or two years at that rate before they infringed upon the so-called surplus. He held that it was one of the most sacred trusts of humanity to pay to the widow and orphan that which it had been promised they should receive. It was a very serious thing that there was no medical examination. It was time that some action was taken. The accident indemnity in 1896, he said, was $3,596. Had the same happened this year there would have been the magnificent surplus of $600 to carry to the good; and had the accident indemnity increased as the mortuary had, there would probably have been a deficit. He asked the members, if they were shareholders in a joint-stock company, if they would be satisfied with a statement that always showed the net surplus and never the liabilities of the concern. From what he had learned, he was convinced that the association was offering more than it could well afford to give; and he did not think it was wise, or honorable or business-like for any association that promised insurance to juggle in any way with the interests of the widow and orphan. If that was the case, it was time that they begun a policy of retrenchment; and they should begin where common-sense dictated. He believed that there were very few life insurance corporations that took members in and allowed them any insurance indemnity, unless they passed a medical examination. He considered that the time had come when they should not allow any new member to reap the benefits of the association, unless he passed a satisfactory medical examination.

QUESTION OF HIGHER FEES.

If necessary, higher fees should be charged. If a man could not pass the examination, let him put up $10 a year, and take what the association offered in the way of insurance for that sum. Criticising some of the items of expenditure, he thought if they were drifting astern financially, that $1,063 for rent and taxes for the office was too much. He also thought that $100 was too much for auditing a report that continually showed the net surplus, but never a liability, though every member of the association knew that it had very heavy liabilities. If they were on unsafe ground, it was time they remedied their position; so that a body of intelligent men, such as the commercial travelers were, should be able to face the world and say: "We are not playing at any game of life insurance we do not understand; but we are carrying on a business in which we know exactly where we are from year to year. In 1895 they had a surplus of $7,064; in 1896, $8,497; and in 1897, with an increased membership, they had only a surplus of $4,196, which was $2,868 less than in 1895, and $4,301 less than in 1896, and that it must be borne in mind, was, after having abolished the accident insurance and weekly indemnity.

On his motion an advisory committee was appointed to confer with the directors as to the revision of the rates to be charged for mortuary benefits, with power to call for any necessary information, provided the directors approved of it; the committee to be composed of Messrs. D. Watson, Morin, Galbraith, Dr. Ault, Beech, George Sumner, Piche, S. Woods, and Wilkins.

A COLUMN OF CHRISTMAS POETRY.

THE CHRISTMAS HOLLY.

The holly! the holly! oh twine it with bay—
Come, give the holly a song,
For it helps to drive stern Winter away,
With his garments so sombre and long.
It peeps through the trees with its berries of red,
And its leaves of burnished green,
When the flowers and fruits have long been dead,
And not even the daisy is seen.

Then sing to the holly, the Christmas holly,
That hangs over peasant and king:
While we laugh and carouse 'neath the glittering boughs,
To the Christmas holly we'll sing.

The gale may whistle, and frost may come,
To fetter the gurgling rill;
The woods may be bare, and the warblers dumb—
But the holly is beautiful still.
In the revel and light of princely halls
The bright holly branch is found;
And its shadow falls on the lowliest walls,
While the brimming horn goes round.

Then drink to the holly, etc.

The ivy lives long, but its home must be
Where graves and ruins are spread;
There's beauty about the cypress tree,
But it flourishes near the dead:
The laurel the warrior's brow may wreath,
But it tells of tears and blood.
I sing of the holly, and who can breathe
Aught of that that is not good?

Then sing to the holly, etc.

—Eliza Cook.

EMPTY STOCKINGS.

Oh, mothers in homes that are happy
Where Christmas comes laden with cheer,
Where the children are dreaming already
Of the merriest day in the year.

As you gather your darlings around you
And tell them the "story of old,"
Remember the homes that are dreary!
Remember the hearts that are cold!

And thanking the love that has dowered you
With all that is dearest and best,
Give freely, that from your abundance
Some bare little life may be blessed!

Oh, go where the stockings hang empty,
Where Christmas is naught but a name,
And give—for the love of the Christ-child!
'Twas to seek such as these that He came.

—Ellen Manly in Christmas Ladies' Home Journal.

JEST 'FORE CHRISTMAS.

For Christmas, with its lots and lots of candies, cakes and toys,
Was made, they say, for proper kids, an' not for naughty boys;
So wash your face an' brush your hair, and mind your p's and q's.
And don't bust out your pantaloons, and don't wear out your shoes;
Say "Yessum" to the ladies, an' "Yessur" to the men,
An' when they's company, don't pass your plate for pie again;
But thinkin' of the things yer'd like to see upon that tree,
Jest 'fore Christmas be as good as yer kin be!

—Eugene Field.

HAPPY THOUGHT.

The world is so full of a number of things.
I'm sure we should all be as happy as kings.

—R. L. Stevenson.

Your Interests Are Ours

We protect you by satisfying your customers. We guarantee the purity of our Crown Brand Flavoring Extracts—return them if for any cause they fail to satisfy.

We seek to secure the confidence of your customers. In doing this we are gaining YOUR confidence. . . .

GREIG'S CROWN FLAVORING EXTRACTS

ARE A LEADER.

They are not only **Absolutely Pure** but of great strength—they go further than other extracts.

You will find that it pays to handle these goods. Fruit, Flower and Spice Flavors, forty different kinds.

Robert Greig & Co., Montreal

THE BEST VALUE IS

Paradise and Haycastle **CURRANTS**

SPECIAL THIS WEEK —IN Extra Fine Figs

SOLARI 7-Star Loucoum Pulled, 5-lb. boxes.
The style they use in Turkey.

" 6-Star 2½ inch Choicest Eleme Figs, 20-lb. boxes.

" 5-Star 2¼ inch Finest Eleme Figs, 10-lb. boxes.

Really fine figs are scarce. We have a limited quantity for high class Christmas trade.

SPECIAL PRICES THIS WEEK

W. H. GILLARD & CO. WHOLESALERS ONLY . . . HAMILTON

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

And all Grocers' Sundries

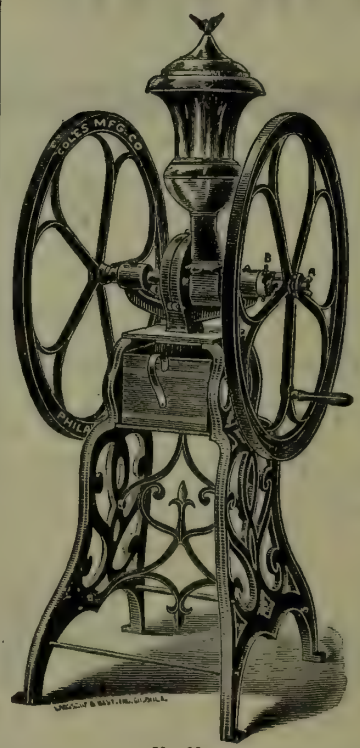
Sold and highly recommended by all leading grocers. . . . . .

Sovereign Matches

The H. A. NELSON & SONS CO., Limited

Sample room ...MONTREAL, QUE.

56 and 58 Front West, TORONTO.



No. 18

Grocers!

Being specialists in the manufacturing of Coffee Mills, we know what is required in a mill.

Therefore: Why not blend your own coffee and grind it in a COLES MILL? You cannot fail to give the highest satisfaction.

Thousands of Grocers have added to their worldly goods by doing this; why not you?

Agents { TODHUNTER, MITCHELL & CO. Toronto
DEARBORN & CO., St. John, N. B

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Dec. 23, 1897.

GROCERIES.

THE bulk of the Christmas trade has been done, but still the wholesale houses have been kept pretty busy during the past week on sorting-up orders. Locally, perhaps the most interesting feature is the interest that is being taken in canned vegetables, there still being a great many enquiries. Perhaps the newest thing in the way of canned goods is the prominent place which has been taken by corn within the last few days, as a result of which prices are quoted from 5 to 10c. per dozen higher by the packers. Shortly after we went to press last week another advance took place in all refined sugars of domestic manufacture. There is not much business being done, however, and one refinery is out of the market for the time being. There is still a good demand for currants, raisins and other seasonable lines of fruits, etc. The spice market is steady, with black pepper a little firmer in the primary market. Coffee is receiving fair attention, but teas are just about as much neglected as they were before. The Christmas trade is, on the whole, a satisfactory one, being far better than it was a year ago, while the outlook for next spring's trade is excellent.

CANNED GOODS.

The feeling in regard to canned vegetables is, if anything, stronger than it was a week ago. There seems to be a more general desire on the part of the wholesalers to get a dollar a dozen for tomatoes, but the majority of them are still quoting 90 to 95c. A good deal more interest has been taken this week in canned corn, which has advanced from 5 to 10c. per dozen from first hands, and there does not appear to be anything in the hands of wholesalers under 70c.; that is, at any rate, first-class goods. There have been some transactions between canners and wholesalers at rather under 70c., and although wholesalers are trying to buy at as low as 65c. we understand their bids have been turned down. There have been some transactions in canned tomatoes within the last two or three days, but the figures have been unobtainable. Taking it all round, the price of canned vegetables is stronger than it was a week ago, although we, as yet, have made no material change in our quotations. We quote as follows: Tomatoes, 90 to 95c.; corn, 70 to 85c.; peas, 90 to 95c. for ordinary; sifted select, 90c. to $1; extra sifted, $1.25 to $1.40; beans, 60 to 95c.; peaches, $2 to $2.60 for 3's, $1.40 to $1.75 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.40 to $1 70, according to brand and quality; blackberries, $1.40 to $1.70; cherries, $1.75 to $2.25; apples, 3's, 80 to 95c.; gallons, $2.25 to $2.40; salmon, "Horseshoe," $1.25 in 5-case lots and $1.30 in less quantities; other red salmon, $1.20 upwards, according to quality and brand; cohoes, 95c. to $1; canned mackerel, $1.20 to $1.30; lobsters, $2.40 to $2.70 for tall tins; ½-lb. flats, $1.65 to $1.70; Canadian canned beef, 1's, $1.35 to $1.40; 2's, $2.35 to $2.50; 6's, $7.75 to $8.25; 14's, $15 to $16; Canadian kippered herrings, $4.50 per case.

COFFEE.

The strength in the coffee market noted last week has increased rather than decreased, and a cable received in Toronto this week from Brazil stated that prices there were firm and advancing. Wholesalers report a brisk demand for Rio coffees, but agents of shipping houses state there have not been many transactions from first hands. It might be noted that local wholesale houses are just now showing good values in Brazilian coffees. Jobbers quote green in bags: Rio, 8 to 12½c., according to grade; East Indian, 27 to 30c.; Santos, 12 to 18c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 13 to 17c.; Jamaica, 16 to 22c.

SYRUPS.

This market remains in much the same condition as a week ago, the demand being just moderate, while prices are without change. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

In this line, as in syrups, the demand is only moderate. We quote as follows: New

THOROUGH CLEAN FAST

Positively removes every seed.
We have them. You ought to have them.

WALTER WOODS & CO. - Hamilton

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES

But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier

The world-renowned French Vanilla Chocolate.

ONWARD...

Rapid strides onward are being made daily in the output of

Its delicious flavor, its purity and economy in use "the secret."

WHOLESALE AGENCIES . . .

25 Front Street East	TORONTO
318 St. Paul Street	MONTREAL
219 Cambie Street	VANCOUVER, B.C.
15 Niagara Street	BUFFALO, N.Y.
206 State Street	BOSTON, Mass.
347-349 Fifth Avenue	PITTSBURG, PA.
59-61 63 Jefferson Ave.	DETROIT
15 Exchange Street	ROCHESTER, N.Y.

It won't make black goods white
but it will make white goods whiter.

It's the Best for Washing Clothes

It's the Best for General Housework

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

Orleans, bbls., 23 to 35c.; ditto. half-bbls., 25 to 37c.; ditto, fancy, 50 to 55c. in bbls. and half-bbls.; Barbadoes, 31 to 35c.; half-bbls., 33 to 35c.

SUGAR.

The market has not shown any weakness since a week ago. On the contrary, both at home and abroad there is a stronger feeling. Shortly after we went to press last week the Canadian refiners marked up their prices another 1-16c. per lb. In New York and in London the markets have also advanced. Stocks in both the United Kingdom and the United States are fully 50 per cent. lower than they were a year ago at this time, while Licht, the statistician, now estimates the beet crop at 4,800,000 tons, compared with 4,917,000 tons last year. We quote, subject to a discount of 1 per cent., 10 days: Granulated (Redpath, St. Lawrence, Acadia), 4½c.; ditto, Dutch, in bags, 4¼c.; ditto, German of Canadian make, in bbls., 4⅛c.; ditto, imported, in bags, 4⅛c.; yellows, 3¾c. upwards.

NUTS.

Nothing new has developed during the week, the demand still being brisk, although the bulk of the trade is of course over for the season. We quote as follows: Brazil nuts, 12½ to 14c.; Valencia shelled almonds, 23 to 25c.; Tarragona almonds, 9 to 11c.; peanuts, 10 to 12c. for roasted and 8 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 11½ to 12c.; Marbot walnuts, 9½ to 11c.; Bordeaux walnuts, 8 to 9c.; Sicily filberts, 9½c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, SAGO.

Business in this line is moderate only. We quote: Standard "B," broken lots, 3⅞c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5c.; Patna, 4¾ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½ to 4½c.

SPICES.

The market generally is steady, with black pepper a little firmer in the primary markets. Prices here are without change. We quote as follows: Pure Singapore black pepper, ground, 14c in kegs, pails and boxes, and 15c. in 5-lb. cans; ditto, whole, 12c. per lb.; pure white pepper, ground, 24 to 26c. in kegs, pails and boxes, and 20 to 22c. in 5-lb. cans; ditto, whole, 20 to 22c., according to quality; pure Jamaica ginger, 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25c.; ditto, best, 28 to 30c. per lb.; allspice, 16c.; cassia, 25c. per lb. for ground and 40c. for Saigon.

TEA.

The market is still without much interest. In fact, if anything, there is less doing than a week ago, the wholesalers' attention being taken up with other lines, while they naturally want to keep their stocks as low as possible in view of the near approach of stock-taking. Spot teas are still receiving most of the attention. For this time of the year there has been a fair trade doing in China greens, but scarcely anything in China blacks. China green teas of lower and medium grades are still scarce, but the finer grades, which are, of course, not wanted much on this market, are comparatively plentiful. Some people hold that the opening of the New Year will see Indian and Ceylon teas probably 1c. per lb. higher than they are at present. Others, however, maintain that the market will be easier rather than firmer. Mail advices from London under date of December 10 state that the auctions were in excess of either of the two previous weeks, and comprised 49,954 packages of Indian tea against 37,444 the previous week, and 34,428 the week before that again, while prices were rather irregular, medium broken Pekoes showing a decline of 1c. per lb. There was also some irregularity in prices on Ceylon teas, and this was likewise caused by increased offerings. The number of

POULTRY
BUTTER
EGGS
HONEY

J. A. McLEAN,
77 Golborne St.
TORONTO.
Commission Merchant.

CANADA'S CANNED FISH

SARDINES, Oils, Mustard, Tomato, Spiced
CLAMS
CLAM CHOWDER
SCALLOPS
FINNAN HADDIES
SEA CHICKENS

Sales have doubled this season. They will keep for years. Every can guaranteed.

JOHN SEALY
SAINT JOHN, N. B.

The Following Brands Manufactured by

The American Tobacco Co.
OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses.

CUT TOBACCOS . . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.
CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY

E. NICHOLSON
Successor to W. F. Henderson & Co.
Wholesale Commission Merchants and Brokers
Teas, Canned Goods, Molasses, Coffee Dried Fruits, Syrups, Spices, Starches, Condensed Milk, Salmon, Bags, Beans, Canned Meats, Smoked Meats. Lard, Oatmeal, Rice, Tapioca, Sago, etc, etc.
Representing some of the leading houses in the world. Advances made against consignments. Storage—in Bond or Free. Wholesale Trade and Millers only supplied.
174 Princess Street, Winnipeg, Man.
Correspondence Invited.

Clemes Bros.
SEND CORDIAL
CHRISTMAS
...GREETINGS
TO THEIR
Customers and Friends

packages brought forward were 20,190, against 18,733 the previous week, and 10,-634 the week before that. The quality of arrivals was not as good as that of a few weeks previous. Ruling prices on the Toronto market to retailers are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indias and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

CURRANTS—The currant market has further advanced, although, as far as learned, no cables have been received by Toronto houses during the week; yet from a New York source it was learned that the advance was 1s. 6d. per cwt. Locally there is nothing new to note, the demand still being brisk. We quote as follows: Provincials, 5½ to 5¾c.; Filiatras, 6c. in bbls; 6⅛c. in half-bbls and 6¼c. in cases. Patras, 6½c. in bbls.; 6¾c. in half-bbls. and 6¾ to 7c. in cases. Vostizzas, 7 to 8c. in cases.

VALENCIA RAISINS—The English market is advised a little firmer, and locally there is a fair demand at unchanged prices. We quote: New goods—Off-stalk, 4½ to 4¾c.; fine off-stalk, 5 to 5½c.; selected, 6 to 6½c.; layers, 6½ to 7c.

MALAGA RAISINS—This market is being well cleaned out of Malaga raisins. Some of the largest houses have nothing but the lower grades left and have been compelled to draw upon their confreres for goods with which to fill orders. We quote as follows: London layers, $1.50 to $1.70; black baskets, $2 to $2.20; blue baskets, $2.30 to $2.50; Connoisseur clusters, $2.20 to $2.40; dessert clusters, $3.50 to $3.75.

CALIFORNIA RAISINS—The demand is being well maintained at unchanged prices. We quote: 3-crown, 7¼ to 7½c. per lb.; 4-crown, 8¼ to 8½c. per lb.; 1-lb. cartoons, 20c.; 2¼-lb. cartoons, 35c.

DATES—Some of the houses have received their second shipment of dates and are now quoting lower prices as a consequence. Hallowees are quoted at 5¾c., and Kadrowees at 5½c. The demand is fairly good.

FIGS—Business in this line continues good, although the wants at the moment are only of a sorting-up nature. We quote: 4-crown, 10 to 11c.; 5-crown, 11 to 13c.; 7-crown, 13 to 14c.; 9-crown, 15 to 16c.; natural figs, in bags, 4½ to 5c.; mats, 3½ to 4c. per lb.

PRUNES—The ss. Styria, with Turkish prunes on board, has not yet arrived. The demand for prunes is still confined to the California article, which is meeting with a good sale. We quote as follows: 40 to 50's, 10 to 10½c.; 50 to 60's, 8 to 8½c.; 60 to

POULTRY
BUTTER
HONEY
EGGS
Are in good demand.
Chas. J. Graham
88 Front Street East . . . . Toronto

THE BEST CANADIAN LAMP OIL MADE IN CANADA
Car Loads or Less. Write for Prices.
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Samuel Rogers, President. TORONTO

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ARE
OKELL & MORRIS' GOLD MEDAL BRANDS
OF PURE Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels.
We guarantee the purity of our manufactures.
Works: VICTORIA, B.C.

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TORONTO——and——MONTREAL
Board Trade Building. 177 McGill St.
We are always open to buy or sell car lots. Write or Wire us for Prices.

Special for KLONDIKE Supply Houses
We offer Evaporated Apples, Peaches, Apricots, etc.
Evaporated Eggs (splendid article), 1 pk. equal to 3 doz. eggs; also in bulk.
Condensed Pure Grape Vinegar; 1 gallon makes 21 gallons, with addition of water.
Evaporated Vegetables (for soups) in packages.
Several large shipments already made to Vancouver. Write for particulars.
W. H. SEYLER & CO.
Room 100, Board of Trade, TORONTO

EGGS
Poultry, Butter, etc.
We solicit consignments of above.
DRIED APPLES
We buy outright at market prices. Write us particulars before selling.
RUTHERFORD, MARSHALL & CO.
62 Front St. East, TORONTO

G.F.& J.GALT 42 SCOTT St TORONTO PACKERS OF THE CELEBRATED BLUE RIBBON TEAS

70's, 7½ to 8c.; 70 to 80's, 7 to 7½c.; 80 to 90's, 6½ to 7c.; 90 to 100's, 6 to 6½c. Silver prunes (fancy), 13½c.; egg plums, 9½c.; golden plums, 10½c.

CALIFORNIA EVAPORATED FRUITS—Business in this line continues fairly brisk, with quotations as before. We quote as follows: Apricots, 9 to 9½c. per lb. in 50-lb. boxes, 9½ to 16c. in 25-lb. boxes, and 13 to 14c. in 1-lb. cartoon boxes; Peaches, 9½ to 12½c. in 25-lb. boxes, and 13c. per lb. in 1-lb. cartoons.

GREEN FRUITS.

The Christmas trade has been entirely satisfactory, all lines finding a good demand. Oranges have been moving especially well, Valencias having been sold right out. Tangarine, Mexican, Jamaica and California navel oranges were received on the market early this week. Lemons have moved briskly. Cranberries moved quietly last week, but are in brisk demand now. Winter pears, apples and onions have their regular steady sale. We quote: Almeria grapes, $5 to $8 per keg; lemons, Messina, $2.75 to $3.25 a box; cocoanuts, $4.50 a sack and 60c. per doz.; oranges, Valencia, $5.50 to $7.50 per case; California navels, $4 to $4.50 per crate; Jamaica oranges, $7.50 per bbl., and $4 per box; Mexican oranges, $3.50 to $4 a box; bananas, $1.50 to $1.75; Cape Cod cranberries, $8 to $8.50 per bbl., and $2.75 to $3 per box; Canadian cranberries, $6.75 to $7.50 per bbl., and $2.50 per box; Nova Scotia cranberries, $8 to $8.50 per bbl.; Canadian apples, $2.50 to $3.50 per barrel and 40 to 50c. per basket; Canadian onions, red or yellow, in 80-lb. bags, 70c.; pickling onions, 75c. per basket; celery, 25 to 50c. a dozen; winter pears, $3.50 to $4 per bbl. and 30 to 50c. per basket.

PROVISIONS.

Trade is quiet and will likely continue so until after the holiday season. The price of dressed hogs has advanced 10 to 25c. Lard has advanced ¼c. per lb.

DRY SALTED MEATS—Long clear bacon, 7½c. for carload lots, and 8c. per lb. for ton lots and cases.

SMOKED MEATS—Breakfast bacon, 11 to 11½c.; rolls, 9c.; hams, large, 9½c.; medium, 10c.; small, 10½c.; shoulder hams, 8½ to 9c.; backs, 10 to 11c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 6¾c.; tubs, 7c.; pails, 7¼c.

BARREL PORK—Canadian heavy mess, $14 to $14.50; Canadian short-cut, $16; clear shoulder mess, $14.

DRESSED HOGS—We quote: $5.60 to $5.70 for heavy, and $5.75 to $5.90 for light hogs.

COUNTRY PRODUCE.

EGGS — There is a good supply, yet strictly fresh eggs are scarce. There is a good demand, with prices firm for fresh laid. We quote: Fresh laid, 16 to 17c.; held, 12 to 14c.; pickled, 13½ to 14c.

POTATOES—There is a good steady demand, with lots offering. We quote: Carload lots at 60c., and small lots on the market at 70c.

DRIED APPLES—There is little business reported, with prices at 4 to 4½c f.o.b. Jobbers are quoting at 5c. per lb. for choice stock.

EVAPORATED APPLES—Prices are about 8 to 9½c. outside, but there is nothing doing. Jobbers quote all the way from 9 to 10c.

BEANS—There has been a steady business transacted at from 80 to 85c. for prime beans in 10 to 50 bag lots.

HONEY—The demand is not active. We quote: Clover honey, 7 to 7½c.; buckwheat, 4c.; light color, in 60-lb. tins, 6 to 6½c.; 5 and 10-lb. tins, 7 to 7½c.; comb, $1.50 to $1.75 per dozen.

POULTRY—There was a scarcity of poultry early this week and prices went up for turkeys 2 to 3c., and for geese 1c. It is expected that later a more abundant supply will be offered. Chickens have advanced 5c., and ducks, 10c. We quote: Geese, 6 to 6½c. per lb.; chickens, dressed, 30 to 45c.; ducks, 50 to 75c.; wild ducks, widgeons, 20 to 25c.; bluebills, 30 to 35c.; mallard and black, 50c.; turkeys, 9 to 10½c. per lb.

BUTTER AND CHEESE.

BUTTER—There is a brisk demand for all kinds of choice dairy butter. There is a good deal coming in, but much of it is objected to on account of turnipy flavor. We quote as follows: Dairy, best, large rolls, 14½ to 15½c.; pound prints, 15 to 16c.; tubs, best grade, 15 to 16c.; second grade, 13 to 14c.; low grade, 11 to 12c.; creamery, early make, tubs, 17 to 18c.; late make, tubs, 18 to 19c.; prints, 20c.

CHEESE—There is a fair demand, with local quotations remaining at 8½ to 9c., according to make.

FISH AND OYSTERS.

Fish are in good demand, and the oyster trade is picking up. We quote as follows: Oysters, $1.25 per gal.; fresh trout, 7 to 7½c. per lb.; fresh haddock, 5c. per lb.; fresh steak cod, 6 to 6½c. per lb.; pickerel, 6c. per lb.; pike, 4c. per lb.; perch, 3c. per lb.; fresh herring, 3½c. per lb.; haddies, 6c. per lb.; Labrador herring, $5.75 to $6 per bbl. and $3.25 per half-bbl.; split herring, $5 per bbl. and $2.50 per half-bbl.; boneless fish, 3½ to 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg; ciscoes, 75c. to $1; Manitoba frozen whitefish, 7½c. per lb.

SALT.

There is a brisk demand, though orders can not be filled as promptly as shippers desire, owing to the continued shortage of transportation facilities. We quote: Carload lots, $1.05 per bbl., and 65c. per sack; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells we quote: F.O.B.. barrels, 75c.; sacks, 50c.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The wheat market has advanced again, and is now quite firm. Oats are 1c.

CHRISTMAS CONFECTIONERY

Sold on merit. The low prices prevailing in Candies has not depreciated our high quality.

WRITE US FOR QUOTATIONS FOR PURE GOODS

J. McLauchlan & Sons Manufacturers Biscuits and Confectionery Owen Sound

WE ARE PAYING CASH FOR DRIED APPLES

W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. Toronto

Christmas 1897

To our friends throughout the Dominion we cordially extend

The Season's Greetings

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO

higher. We quote the street market as follows: Winter wheat, 85 to 86c.; barley, 30 to 34½c.; peas, 45c.; oats, 26 to 27c., Toronto freights. No. 1 hard wheat is quoted at $1.02, Toronto freights.

FLOUR—The market is higher this week, an advance of 10c. being noted in Ontario patents. Other lines have not advanced, but are firm. We quote: Manitoba patents, $5.40; Manitoba strong bakers', $5; Ontario patents, $4.60 to $4.75; straight roller, $4.10 to $4.15, Toronto freights.

BREAKFAST FOODS—Demand is very brisk, with prices firm, as follows: Standard oatmeal and rolled oats, $3.40 in bags and $3.50 in bbls.; rolled wheat, $2.70 in 100-lb. bbls.; cornmeal, $2.35; split peas, $3.25; pot barley, $3.

SEEDS.

There is an unusual range in the quality this fall. For the lower and medium grades there is little demand, but for the choice grades there is a good demand for export. We quote alsike at from $2 to $5; red clover at from $2.50 to $4; timothy, $1 to $1.40 for machine-threshed, and for bright, flail-threshed $1.50 to $1.75.

HIDES, SKINS AND WOOL.

HIDES—Market remains firm. We quote for both cowhides and steerhides: No. 1, 9c.; No. 2, 8c.; No. 3, 7c.

CALFSKINS — We quote as follows: No. 1 veal, 8 lbs. and up, 12c. per lb.; No. 2, 10c.; Dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—Another rise of 5c. has taken place. They are now selling at $1 to $1.05.

WOOL—There is a nominal demand for pulled wools, the price quoted being 20½c. for fleeces in sub-wash.

PETROLEUM, ETC.

There has been a brisk demand for all lines, with prices unchanged. We quote as follows in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 14c.; carbon safety, 16½c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

Lard has advanced ¼c. per lb.

Messina lemons are 50c. lower in price.

Dressed hogs are 10 to 25c. higher in price.

Sugar has advanced another 1-16c. per pound.

Currants are reported to be another 1s. 6d. dearer in Greece.

Black pepper has advanced slightly in the primary market.

Some houses have received their second shipment of dates.

Standard oatmeal and rolled oats have advanced 10c.; cornmeal has dropped 15c.

QUEBEC MARKETS.

MONTREAL, Dec. 23, 1897.

GROCERIES.

THE week has furnished several interesting features, the most notable being the strength displayed by sugar and molasses. Both these staples have scored sharp gains, and values point still higher. In fact, on the last named holders hardly seem to know what to ask. Excitement is also conspicuous in tomatoes, and jobbers are asking 30c. higher prices than they were. Gallon and 3-lb. apples are also very firm. Retailers, however, do not appear to have woke up to the fact, as enquiry from them for these goods is not conspicuous. There is a seasonable trade in dried fruit, nuts and green fruit for holiday wants.

SUGAR.

The strength in the sugar market is fully maintained, and prices at the refineries today are held at 4¼c. for granulated and 3½ to 3⅞c. for yellows, and this strength has led to more enquiry from jobbers, especially as the markets outside point still higher. Beet sugar in London has advanced from 9s. 3d. for December and 9s. 3¾d. for January last week to 9s. 4½d. and 9s. 5¼d. respectively this week, a gain of 1½d., while cane has stiffened from 11s. for Java

Yukon Expeditions

We can supply outfits of all kinds for large or small parties going to the Northern Mining Districts. Our success in supplying several American expeditions has led us to go into this business on a large scale. If you are going to the Klondyke, correspond with us,

WE CAN SAVE YOU MONEY

Coffees, Spices, Fruits, Canned Goods, etc.

S. H. Ewing & Sons Wholesale General Commission Merchants, 27 St. Sacrament Street, **Montreal.**

to 11s. 1½d., also an advance of 1½d., and at this writing the market is strong at the advance. In New York the same strength has been displayed on raw, and refined has followed suit. It is quite natural, therefore, that jobbing prices should be held much firmer, and they are, though the strength does not appear to have increased the demand from retailers to any appreciable extent as yet. We quote in a jobbing way: Granulated, 4⅜c., and yellows, 3½ to 4c.

SYRUPS.

There is a quiet, steady enquiry for syrup and prices are unchanged at 2 to 2½c. for Canadian in half-barrels, as to grade.

MOLASSES.

The strength in this market has been really remarkable, and, as predicted by THE GROCER early this fall, a genuine shortage of Barbadoes molasses has been developed. As a result, it is almost impossible to quote a price this week, for those who have any in stock are undecided what to ask. The most recent sales have been on the basis of 28 to 29c., but it is doubtful if a buyer could repeat purchases at these prices to-day; in fact, we know that bids of 28c. have been refused, the holders stipulating for 30c.

RICE.

There has been a steady trade in rice, and prices are unchanged. We quote: Crystal Japan, $5.00; standard B., $3.50 to $3.75; Patna, $5 to $5.50; Carolina, $6.75 to $7.75; choice Burmah, $4 to $4.25; and Java kinds, $4.25 to $4.50.

SPICES.

There is a satisfactory trade in spices, the demand from retailers this week being quite brisk in a small way. We quote: Black pepper, 10 to 12c.; pure white, 17 to 20c., as to grade; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar (French), 25 to 27c.; allspice, 12 to 14c.; and nutmegs, 50 to 90c.

COFFEE.

The coffee market has ruled much stronger in New York lately, but the fact has not had much effect on spot prices. Offers of straight invoice lots of Santos have been made at 10½ to 11c.; Rio, at 9½ to 10c., and Maracaibo, 11½ to 12c.

TEAS.

The tea market is still very firm, especially for Japans, and there has been a fair business from first to second hands at a range of 13 to 16½c., while Pingsueys have sold at 10 to 11c., China blacks at 12 to 17½c. and Ceylons at 14c. We quote: Young Hysons, 18c. for low grades, 24 to 28c. for mediums and 30 to 45c. for high grades; China Congous, 10 to 17c. for mediums and 25 to 55c. for high grades; Japans, 15 to 21c. for mediums and 28c. for high grades; Indians and Ceylons, 17 to 20c. for mediums and 35 to 65c. for higher grades.

CANNED GOODS.

The canned goods market has been an active and interesting one here in respect to two or three staples. The notable points of strength are tomatoes and both gallon and 3-pound apples, which have scored sharp advances on previous prices. Round lots of tomatoes have sold at $1 for 1,000 package lots, while it is doubtful if any more could be obtained at the same price. Gallon apples are held strong, bids of $2.25 being refused for round lots of them. Peas and corn are also held firmer. As a result of these advances prices for jobbing parcels are materially advanced this week, and we quote as follows: Tomatoes, $1.15 to $1.25; corn, 90c. to $1; peas, $1.10 to $1.15; peaches, $1.75 to $1.90 for 2's; raspberries, $1.50 to $1.90; strawberries, $1.75 to $2, according to brand and quality; cherries, $2.30; apples, gallons, $2.25 to $2.75; 3-lb.do., $1.10; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.25; "Clover Leaf," $1.25; Lowe Inlet, $1.20, in tall tins; canned mackerel, $1.25; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.30; lobsters, $11 per case; French sardines, $10.25 to $11 for extra brands; ordinary brands, $8 to $9; Canadian brands, $4.25 to $4.50.

DRIED FRUIT.

There has been a steady demand from retailers this week for Valencia raisins and prices are firm all round. Jobbers seem to be well supplied for the Christmas trade. We quote: Off-stalk, 4½c.; fine do., 4¾ to 5c.; selected, 5¾ to 6c., and 4-crown layers, 6 to 6¾c.

California raisins are steady for the finer descriptions but somewhat large receipts of inferior stock have had an unsettling effect on the demand. However, we still quote 2-crown, 6¼ to 6¾c.; 3-crown, 7¼ to 7¾c.; and 4-crown, 8¾ to 9c.

Loose Spanish muscatel raisins are selling steady at 6 to 7c., and Sultanas are unchanged at 9½c. for standard brands.

Currants continue firm with a fair enquiry. We quote: Fine Vostizzas, half-cases, 6½c.; Patras, half-cases, 6¼c.; choice Filiatra, do., 6c.; fine do., half-cases, 5⅞c.; Filiatra, half-cases, 5¾c.; do. half-bbls., 5½c.; do., bbls., 5⅜c. fine Provincials, half-cases, 5½c.; do., cases, 5⅜c.; do., bbls., 5c.

There is a fair enquiry for prunes. Fine California prunes are scarce and firm, and the same applies to the larger sizes of French and Austrian. We quote as follows: Austrian, 6¼ to 7c.; French, 4¼ to 4½c., and Californias, 40 to 50s., 9¾ to 10c.; 50 to 60s., 8¾ to 9c.; 60 to 70s., 8¼ to 8½c., and 70 to 80s., 7½ to 7¾c.

Figs are steady under a fair demand. We quote: Eleme, 10 lbs., 10 to 11c.; case lots, 9c.; 12-oz. boxes, 7½c.; 14-oz. boxes, 9c.; 25 bag lots, 3¼c., and bags, 3½ to 4c.

There has been a good enquiry for dates, and several shipments have been turned over since last report at full figures. Prices are firmer at 5½ to 6c.

NUTS.

Tarragona almonds are scarce and firmly held on this market and jobbers have been active buyers this week, prices ruling firmer at 9½ to 10c. We quote: Grenoble wal-

Cottams Seed

It is the only packet seed prepared from the standpoint of the experienced fancier. It is not put up solely to get as much profit as possible regardless of the rubbish the birds have to eat. In Cottams Seed the birds' requirements are supplied first. Profit is a second consideration. Such a statement may not have the orthodox commercial ring. **But it's truth.** And truth is bound to win.

Cottams Seed is sold by all Wholesalers.

ROYAL JUBILEE OIL

Is the Best Burning Oil in the Market.

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SOLE MANUFACTURERS

Geo. Anderson, Manager. Toronto

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

Xmas Fruit and Nuts

We have imported large quantities of Fruit and Nuts of all kinds for our Xmas and New Year's Trade, and shall be pleased to give you quotations.

Japanese Tangerine Oranges

We are bringing along 2 cars of these Oranges direct from Japan, especially for our customers, to enable them to offer some exceptionally fine fruit to their many patrons during the holidays.

All orders receive our prompt attention.

Consignments of Fruit and Produce handled with care.

McWILLIAM & EVERIST

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Telephone 645.

MINCE MEAT

We are putting up an exceptionally fine line of English Mince Meat, in 5-lb, 12-lb, 27-lb., and 60-lb. pails.

We guarantee it to be made of the finest and purest materials, neatly put up in packages suitable for family and store trade, and at reasonable prices

Send us your Orders for Christmas Trade **now**.

F. W. FEARMAN - HAMILTON

nuts, 9½ to 10½c.; Marbots, 9 to 9½c.; Tarragona almonds, 9½ to 10c.; shelled almonds, 20 to 22c.; shelled walnuts, 17 to 18c., and cocoanuts, $3.50 per 100.

FISH.

There has been a quiet trade in pickled fish. We quote as follows :—No. 1 N.S. herrings, 4¼ to 4½c.; Cape Breton, $4.75 to $5; half barrels, $2.75; Nova Scotia, half barrels, $2.25; B.C. salmon, $11 to $11.50; No. 1 white fish, 4½c., half barrels; No. 1 trout, 4 to 4¼c., half barrels; No. 1 green cod, $3.75 to $4; No. 2, $2.40; No. 1 large cod, $4.25 to $4.50; draft cod, $5.

Dried cod rules steady at 3¾c.; dressed or skinless, 4¼ to 4½c.; pure boneless, 4½ to 5½c., and boneless, 3c.

Fresh haddock and cod are selling at 3½ to 4c., steak cod, 4c.; smelts, 4 to 6c.; white fish and trout, 7c.; salmon, 10 to 11c.; Manitoba pike, 3½c., and fresh herrings firm and higher at $1.80 to $1.85 per 100.

DRIED APPLES.

There has been no change in these, prices ruling firm at 5½ to 7c., with evaporated, 10c.

APPLES.

Quiet and steady. No. 1, $3 to $4.50, and No. 2, $2 to $2.50.

GREEN FRUIT.

The delay in the arrival of the steamer Labrador, which has a large shipment of Valencia oranges on board, is the chief feature of the green fruit market. If these fruit do not arrive in time it means a scarcity, both east and west, for the Christmas trade. Prices are steady. We quote : Lemons, $3 to $3.50; Jamaica oranges, $6 to $6.50; California, $3.50 to $4; Valencia, $4.50 to $5; Almeria grapes. $5 to $6.50; Cape Cod cranberries firmer, at $7.50 to $8.50, and Nova Scotia, $7.50 to $8.50.

COUNTRY PRODUCE.

EGGS—There is no new feature in the egg market. The tone of the market continues firm, and under a good demand trade is active. We quote : New laid, 22c.; choice candled, 18 to 19c.; Montreal limed, 14 to 15c., and western limed, 12½ to 13c. per dozen.

BEANS—The demand for beans is chiefly for small lots, and the market is quiet and steady at 80 to 90c. for primes, and at 95c. to $1 for choice hand-picked per bushel.

GAME—The demand for partridge was good, and prices were steady at 70 to 80c. for firsts and at 40 to 50c. for seconds, per brace.

POULTRY—Receipts of poultry have been more liberal. There was a decided improvement in the demand, and an active trade was done, dealers having commenced to lay in their Christmas supplies. The tone of the market was firmer, especially for turkeys, and prices show an advance of ½ to 1c. per lb. Really choice stock was somewhat scarce, but dealers have been ad-

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.

$2.50 per case; 80c. gallon.

THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

E. T. STURDEE

Mercantile Broker, Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.

Wholesale trade only.

EGGS AND BUTTER

We are buyers of Choice Butter and Fresh Eggs. Highest prices paid. Correspond with us.

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70 and 72 Front St. East, - TORONTO

S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,

TORONTO, ONT.

POULTRY . . . BUTTER, EGGS

Your consignments of the above solicited. Our large local and shipping trade enable us to get best prices.

QUICK SALES. PROMPT RETURNS.

Prices the highest the market will afford.

D. GUNN, BROS. & CO.

Pork Packers and Commission Merchants,

TORONTO, ONT.

Extra Fancy California, Florida, Mexican, Jamaica and Valencia Oranges, all sizes, good color; Fancy Messina Lemons, Almeria Grapes, Bananas.

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants

GUELPH, ONT.

New Nuts, etc., S. S. Almonds, Walnuts, Filberts, Finest New Dates and Figs, Cranberries, Booth's Oysters in pails, 3's and 5's, Finnan Haddies.

vised of large shipments. Turkeys sold at 8½ to 9c.; chickens, 5½ to 7c.; ducks, 8 to 8½c., and geese, 4 to 6c. per lb.

HONEY—There was no improvement in honey, business being quiet at steady prices. We quote as follows: White clover, 12½c.; dark clover comb, 10 to 10½c., and dark 7 to 8c.

POTATOES—The demand for potatoes is fair, and the market is moderately active and firm at 55c. to 60c. per bag in car lots.

PROVISIONS.

There was no important change in the local provision market. The demand is limited at present, and trade rules quiet with no change in prices to note. We quote: Canadian pork, $15 to $16 per barrel; pure Canadian lard in pails, at 7 to 7½c., and compound refined at 5 to 5¼c. per lb.; hams, 11 to 13c.; bacon, 10 to 12c. per lb.

DRESSED HOGS.

The more seasonable weather has tended to a somewhat firmer feeling in the dressed hog market, but no actual change in values has yet taken place. The demand to-day was better, and a fairly active trade was done. We quote: Heavy-weights, $5.75,; and light, $6 to $6.25 per 100 lbs. in a jobbing way.

SALT.

Rules quiet and steady. Coarse Liverpool, 35 to 40c. per bag of 150 lbs., and Trepani, $1.10 per bag of 215 lbs.

FLOUR AND MEAL.

The feature of the flour market this week was the demand from South America for Manitoba brands, and a sale of three carloads was made for shipment via St. John, N.B. Locally trade continues fairly active, there being a good demand from all points for small lots, and prices show no change. We quote: Winter wheat, patents, $4.75 to $5; straight rollers, $4.40 to $4.45; bags, $2.15 to $2.20; best Manitoba strong bakers', $4.90 to $5; second do., $4.50 to $4.60, and low grades, $2.70; Hungarian patents, $5.40.

There was no change in meal, the demand being only for small lots, and trade is quiet. We quote: Rolled oats, $3.45 per barrel, and $1.67½ per bag; standard meal, $3.25 per barrel, and $1.57½ per bag.

A fair trade is doing in feed and the tone of the market is steady. We quote: Ontario bran, $10.50; shorts, $11.50 per ton, bulk; Manitoba bran, bags included, $11.50, and shorts, $13.50 per ton.

GRAIN.

There was no important change in the situation of the local grain market to-day. The demand from shippers is fair at all outside points for most lines of grain, and a good business is doing for the season. Locally prices are nominally unchanged, excepting peas, which are lower. We quote: Ontario red winter wheat, 90c.; white, 89c.; peas, 50½c.; oats, 27c.; rye, 51½ to 52c.; buckwheat, 35½ to 36c., and feed barley, 34 to 40c. in store.

BALED HAY.

The tone of the hay market is firm owing to the smaller receipts and the demand being good for this season of the year. Prices are unchanged at $10.50 for No. 1 and at $8 to $8.50 for No. 2 per ton in car lots. Late private mail advices from London, Eng., under date of Dec. 9th, say: During the past month we have had little change, and hardly any new feature or prospect to report. Canadian mixture has been selling at 72s. 6d. ex ship; Dutch meadow at 50s. to 61s. and clover 70s. to 75s.

Balfour & Co.

Wholesale Grocers
Importers of Teas

HAMILTON, ONT.

We are open to buy Dried Apples of good quality. Write us.

To Hand

NEW SEASON'S TEAS

Extra Values. **Young Hysons, Japans, Ceylons, Assams and Congous. . .**

XMAS FRUITS . .

All kinds; best quality; including **BLACK PEARL CURRANTS,** the finest produced

CHEESE AND BUTTER.

There has been more enquiry for cheese lately, and some large quantities have been put through for export, possibly 10,000 boxes, all the way from 8¼ to 8¾c. This is on account of short sales for January delivery, for against them some shippers assert that it is still impossible to elicit orders from the other side at a fair level, their private advices stating that there have been sales recently in London of finest as low as 41s. landed, which means a loss of fully 1c. per lb. to the seller. This is certainly not encouraging news unless there are extenuating circumstances in connection with the sales in question. We quote values nominally 8¼ to 8¾c., as to grade. Cable is unchanged, 42s. 6d.

The butter market rules quiet and steady. Enquiry for choice creamery is of a jobbing character and values are unchanged in this connection at 19¼c. Roll dairy is easy at 15 to 15½c. Cables quote finest, 92s. and good, 60s.

MONTREAL NOTES.

Refiners' prices on sugar are held very firm this week, and point still higher.

Tarragona almonds are very scarce here, and prices are held ½c. higher than last week.

Holders of Barbadoes molasses in this market hardly know what to ask, as stocks are so light.

The fear is expressed that Valencia oranges ex ss. Labrador may not arrive in time for the Christmas trade.

Large transactions in tomatoes at an advance of 30c. are a feature of the week. Jobbers look for very high prices on this staple line of canned goods, and also on gallon and 3-lb apples.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Dec. 20, 1897.

WHILE there is a fair Christmas trade, weather is somewhat disappointing, being so mild. Some days during the past week were just like spring—warm and bright. Each winter we seem to have less snow and less continued cold weather. The effect of this on business, particularly in the country, is considerable. Our retail grocery stores, which at any time are a credit to our city, at present look splendid. In wholesale trade, while quite an active business is doing, it is largely light goods. The sharp advance in canned corn is a feature of interest. In California raisins, the market on the Coast is reported weak, 4-crown being well below the price of 3's early in the season. There are, however, no raisins here bought at the low figures. Prunes are also easy on the Coast.

OIL—There is some light business doing in burning oil, but large buyers were all supplied previous to the late advance. Cod oil is rather higher, receipts being light. There is no large demand. In lubricating there is little or no demand for present use, but dealers are beginning to be interested in future business. Canadian burning oil, while firm, has not, as has the American, advanced. We quote: Best American burning oil, 18 to 19c.; Canadian water white, 16 to 17c.; Canadian prime, 14 to 15c.; cod oil, 22 to 24c.

SALT—Market is well supplied, particularly with Liverpool coarse salt. Prices rule low, as steamers arrive almost weekly, so that about all orders can be shipped from ship's side. Prices rule low with but fair demand, owing to large arrivals late in the season and the light catch of fish. Canadian salt and Liverpool factory-filled are in good supply. While prices are no lower the market is not particularly firm. We quote: Coarse, 45 to 47c.; Liverpool factory-filled, 85 to $1; Canadian fine, 90c. to $1 per bag; 5-lb. bags in bbls., $3 to $3.25; 10-lb. bags, in bbls., $2.85 to $3; butter and cheese salt, bulk, $2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, $2 per case of 2 doz.; rock salt, $5 to $6 per ton.

CANNED GOODS—The feature of the week is the stronger feeling in corn. There is quite a large stock here bought at low figures. Holders are firm and are backward about quoting in round lots. Peas, which are not a large stock here, are also higher. We quote peaches rather lower. There is a good demand. We quote finnan haddies also rather lower. There is but a fair sale. Canned meats are quiet. Lobsters are scarce and high. We quote as follows; Corn, 70 to 75c.; peas, 90c. to $1; to-

MILLAR'S

Paragon Cheese

SATISFACTION GUARANTEED

THE PRETTIEST POTS

The Most Delicious Cheese

A trial is all that is necessary to win you in favor of Millar's. Its largely increasing sale is sufficient proof of its popularity.

HAVE YOU TRIED IT?

AGENTS
FRANK MAGOR & CO. Montreal
A. E. RICHARDS & CO. Hamilton
JOSEPH CARMAN Winnipeg

T. D. Millar Cheese Company
INGERSOLL, ONT.

Pickles.

India Relish

One of our latest and most popular products. For cold meats, game, etc., it adds a most delicious and appetizing flavor.

Others of our Popular Specialties are:

Tomato Chutney **Evaporated Horse Radish**
Tomato Ketchup **Tomato Soup**
Baked Beans with Tomato Sauce

For sale by
H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE always bear this Keystone trade-mark.

H. J. HEINZ Co. KEYSTONE PICKLING & PRESERVING WORKS TRADE MARK PITTSBURG, U.S.A.

matoes, $1 to $1.10; gallon apples, $2.20 to $2.25; corned beef, Canadian, $2.35 to $2.40; American, 2-lb. tins, $2.50 to $2.60; 1-lb. tins, $1.35 to $1.50; oysters, 2's, $2.10 to $2.20; 1's, $1.40 to $1.50; peaches, 3's, Canadian, $2.40 to $2.60; 2's, $1.50 to $1.65; American, 3's, $2 to $2.25; pineapple, $2.25 to $2.50; fruits in glass, $4 to $4.25; salmon, $1.15 to $1.20; ditto, flats, $1.25 to $1.30; lobsters, $2.50 to $2.60; haddies, $1.00 to $1.10; clams, $4.50 for 4 doz.; chowder, $2.50 to $2.75 for 2 doz,; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUIT—There are still quite large shipments moving owing to holiday demand. There is a large trade in oranges. The apple trade is smaller than usual owing to the high prices and the difficulty to get good fruit. Prices seem rather easier this week. In oranges prices are quite low. A few Floridas are sold, but they are high. Valencias are the favorites, and are first-class quality. They can be retailed at 20 to 25c. per dozen. There are a good many California oranges here. They are not very popular. West India oranges have slow sale. Lemons move freely at even prices. Malaga grapes are firmly held. Stocks are not extra. Native cranberries are higher. Sweet potatoes are out of the market. We quote: Lemons, $2.50 to $3.50; oranges, Valencia, $4.55 to $5 per box; do., California, $2.25 to $4.50; do., Florida, $5 to $5.25; do., Dominica, $3 per bbl.; apples, $2 to $4; bananas, $2 to $2.25; Malaga grapes, $5.50 to $7; native bog cranberries, $5.50 to $6.50per bbl.; Cape Cod cranberries, $8.50 to $9 per bbl.; shaddock, $3 per bbl.; grape fruit, $3 per bbl.; sour limes, $1.75 per box; sweet limes, $2.50 per box.

DRIED FRUIT—There has been an active business. Quite a few raisins have arrived during the week. Some Valencias which arrived were damaged by water and are offered cheap. Market in Valencias is somewhat weaker than it would otherwise be owing to quite a quantity arriving late. In California raisins market is easier. Quantity used here this year has not been large. In California prunes there is an active sale, but prices are low and no change of account is expected. Very few evaporated apples are moving, the price hurting the sale. In Malaga layer raisins of different grades a large quantity have been sold this season, prices ruling low. Stocks are pretty well sold up. Currants are firm and, with peels, are light stock. Sultana raisins are small sale in this market. Quite a quantity are now cleaned and sold, some being packed in 1-lb. cartoons. We quote as follows: Valencias, 5½ to 6c.; California L. M., 3-crown, 6½ to 6¾c.; London layers, $1.40 to $1.50; Imp. cabinets, $1.75 to $1.80; black baskets, $2.25 to $2.30; Dehesa layers, $2.50 to $2.75; currants, cases, 5¾ to 6c.; bbls., 5¼ to 5½c.; cartoons, cleaned, 7¾ to 8c.; bulk, cleaned, 6½ to 7c.; prunes, boxes, 4½ to 10c.; dates, 5½ to 6c.; dried apples, 4 to 5c.; evaporated apples, 9 to 10c.; onions, $2.10 to $2.25 per bbl.; cocoanuts, $4 to $4.50 per 100 lbs.; figs, 8 to 10c.; Sultana raisins, 9 to 10c.; Malaga loose muscatels, 3-crown, 6½ to 6¾c.; 4-crown L. M. Californias, 7½ to 7¾c.; seeded muscatels, 1-lb. cartoons, 11 to 12c.; new Valencias, layers, 6½ to 6¾c.; citron peel, 18c.; lemon peel, 12c.; orange peel, 13c.

SUGAR—There is an active sale. Market tends higher, but as yet little change has been made by dealers here. In granulated the second grade has but light sale in this market. We quote: Granulated, 4¼ to 4⅜c.; yellows, 3⅜ to 3¾c.; Paris lump, 5½ to 5¾c.; powdered, 5¼ to 5½c.

MOLASSES—There is but a fair business. Market, however, is stronger. Some enquiries from outside points have been received and rather higher prices are looked for. New Orleans at a right price would sell, but at present the price is rather high for this market. Business is about confined to Porto Rico and Barbadoes. We quote: Barbadoes, 23 to 25c.; Porto Rico, 27 to 30c.; New Orleans, bbls., 28 to 30c.; Antigua, 22 to 23c.; St. Croix, 20 to 22c.;

VIMBOS FLUID BEEF

Perfection in **Strength and Flavor.**

Can be sold to the public at the following prices and yield a good profit to the dealer.

15c.	25c.	45c.	75c.	$1.25
1 oz.	2 oz.	4 oz.	8 oz.	16 oz. Pots or Bottles

THE VIMBOS FLUID BEEF CO.,

(Of Edinburgh and London)

53 ST. FRANCOIS XAVIER STREET., MONTREAL

Demerara, extra, 33 to 34c.; syrup, 36 to 38c.

DAIRY PRODUCE—There is but a fair business. In butter arrivals are large. Quality is largely poor. Price keeps low. In cheese there is little doing. Stocks are not large and prices are easy. Eggs have steady sale; quite a few limed are being received. We quote: Dairy butter, 16 to 18c.; creamery, 18 to 20c.; prints, 20 to 22c.; cheese, 9½ to 10c.; eggs, 17 to 18c.

FISH—Business is quieter, and prices are inclined to settle back a little, but market is still firm, and likely to rule fairly high, owing to light stocks. There should be some business doing in frozen fish, but so far the weather has been too mild. Smoked herring are quiet. Bloaters are higher and quite scarce, while kippered herring are out of the market. Finnan haddies move freely at even prices. In pickled fish, as in dried, there is rather less demand. Prices are likely to remain firm. We quote: Large cod, $3.25 to $3.40; medium, $3.15 to $3.25; pollock, $1.80 to $2; bay herring, $1.65 to $1.75 per half-bbl.; smoked, new, 6½ to 7c.; shad, half-bbl., $4.50 to $5; boneless, 2½ to 4c.; cod, 6 to 6½c.; Shelburne, bbls., $2.75; half-bbls, $1.85 to $1.90; Canso, $5 to $5.25 per bbl.; do, half-bbl., $2.75 to $3; wolves, $2.45 to $2.50 half-bbl.; bloaters, 70 to 80c.; haddies, 4½ to 5c.

PROVISIONS—Business is quiet. In clear pork, particularly, there is small movement. Prices easy. Beef shows a fair business. Smoked meats are in light sale, and prices are rather lower. Lard has had a good sale with prices well maintained, but the feeling is easy. We quote: Clear pork, $14.50 to $15.50; mess, $13.50 to $14; plate beef, $13.50 to $14.50; hams, 12 to 13c.; rolls, 9½ to 10c.; pure lard, 7½ to 8c.; compound, 6½ to 6¾c.

FLOUR, FEED AND MEAL — Prices for the week show little change, as far as flour is concerned. The feeling seems a little toward an easier market. There is fair business. Oatmeal is firmer, but little change here. Sales are good. Oats seem a little lower. Hay is dull. Quite a demand is noted for barley. Split peas are held rather higher. Cornmeal is, if anything, lower, with large business. Beans are steady. In feed no large quantity is offering. If there is any change in price it is toward lower figures. We quote: Manitoba flour, $5.70 to $5.75; best Ontario, $5.00 to $5.10; medium, $4.75 to $4.80; oatmeal, $3.70 to $3.75; cornmeal, $1.90 to $2; middlings, $16 to $16.50; bran, $14.50 to $15.00; hand-picked beans, $1 to $1.10; prime, 90 to 95c.; barley, $3.10 to $3.15; round peas, $1.25; split peas, $3.25 to $3.50; yellow eye beans, $1.75.

ST. JOHN NOTES.

W. B. Ganong is to take charge of the Windsor Hotel, St. Stephen.

Some fine western cattle have been brought here to supply Christmas trade.

The return from one of the Nova Scotia gold mines for a month's time was a brick weighing 597 ounces, valued at $5,900.

Wholesale grocers report large Christmas sales, the week before Christmas with many showing the largest shipments of any one week for the year.

The St. John representative of THE CANADIAN GROCER wishes to extend best Christmas wishes to all, and trusts that the better feeling which extends through all Canada is but a pledge of a more successful year.

Our English friends are still a little mixed in regard to the geography of Canada. A notice in The British Trade Review of Dec. 1st reads: "The Allan line will run fortnightly from the Thames to St John's and New Brunswick."

The pork factory at Charlottetown is opening successfully. It was thought it would not get hogs enough, but so far there has been no lack. The factory had as many as 5,000 on hand at one time. One day last week 750 hogs were killed at the factory.

The West India steamer "Duart Castle" brought a fair cargo this week, among which was the following: 40 packages molasses from Trinidad, 150 bags cocoanuts, 200 bbls. oranges, and 100 boxes ditto. She will have a full outward cargo and besides a large quantity of fish, etc., from here she will take a lot of western goods. These latter have been hitherto going to New York, but the low rates now quoted by the C.P.R. is resulting in a large part of western exports being shipped via St. John.

A prospect of a new move in the lumber export business is noted. There is a demand from France for pulp wood, owing to change in conditions there. The usual supply has been cut off, and, it is thought, the demand can be supplied from here. A trial shipment is to be made.

There was very general regret here when the news of the death of G. H. Clerihew was received. Mr. Clerihew was a general favorite and a most successful saleman, the large business now done here by Nelson, Morris & Co. being largely due to his efforts. THE CANADIAN GROCER joins with his many friends in extending to his family deep sympathy in this the time of their great sorrow.

FANCY

INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACÉ

MOUNT ROYAL MILLS

D. W. ROSS CO.
Agents

RICES

OTHER FIRMS

Are not content with copying our package, but are using the identical words on our labels. Imitation is the sincerest flattery, but do not be deceived, as Meadow Sweet Cheese has the largest sale of any package cheese in England and United States, and the sales in Canada are growing every day.

Sold retail in 10c. packages, and 15 and 20c. pots, allowing 30 per cent. profit to the Grocer.

Write to

Meadow Sweet Cheese Co.

P.O. Box 2321, Montreal

For Price List.

Every Grocer

IN CANADA
SHOULD
HAVE THIS

Cabinet

ON HIS COUNTER.

RETURNED Jan 19/98 T. Mo

IT IS A MOST ATTRACTIVE ADVERTISEMENT.

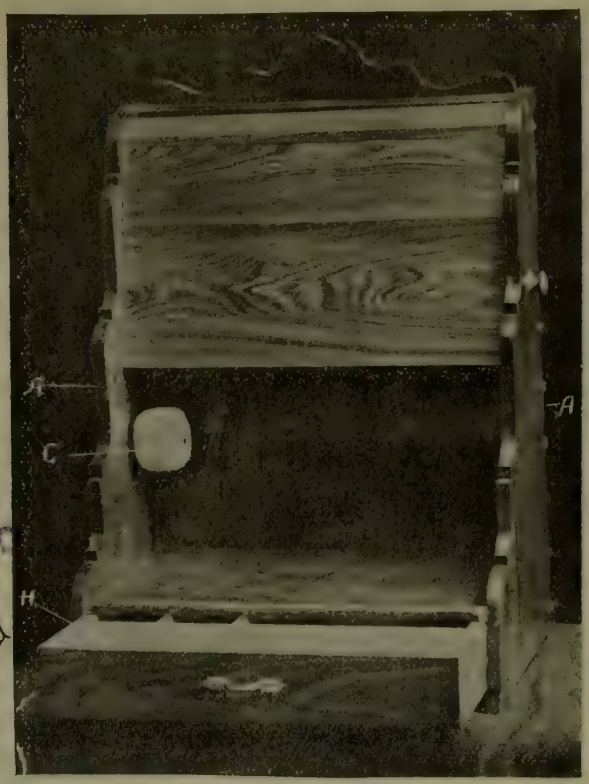


Fig. 1.

With every assorted order of

100 Lbs. of MONSOON TEA

we will send the Cabinet.

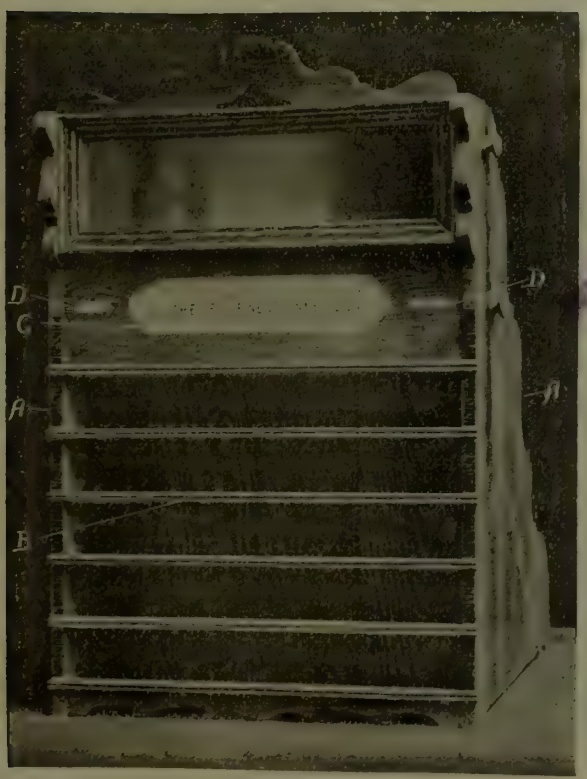


Fig. 2.

RETURNED Dec 1/97 T. Mo

FIG. 1 represents a perspective view of the device, looking at it from the back with the cash drawer partly open.

FIG. 2 is a similar view, looking at it from the front.

AA represent the ornamental sides; **B** the display rack at the front; **C** the advertising space above the display rack; **DD** the date spaces at the sides of the advertising space; and at the back of the advertising space is an advertising cylinder; **G** represents a twine-holder connected to the inner face of one of the ornamental sides **AA**, and **H** represents a cash drawer at the bottom of the Cabinet.

The Monsoon Tea Co.

7 WELLINGTON ST. W. - TORONTO.

BUSINESS CHANCE.

TO LEASE, OR WILL SELL, IN THE CITY OF Brandon, Man., the good-will and business of a Jobbing House heretofore being engaged in the Produce, Provision and Fruit lines, and also acting as Manufacturers' Agents for other lines of goods; owing to the prospect of a very large trade in Kootenay and Klondike mining regions west the coming season, this is an excellent chance for anyone who has capital and experience. For full particulars, address P.O. Box 163, Brandon, Man. (53)

SITUATION WANTED.

STRICTLY PUNCTUAL, ACCURATE AND UP-right young man wishes position of some kind; experienced in groceries. Communicate with his last employer, Jno. T. Graves, Boissevain. (2)

THE MANITOBA
PRODUCE AND COMMISSION COY.
WINNIPEG, MAN.
Wholesale Dealers
PROVISIONS OF ALL KINDS
Consignmen's Solicited.

THE
Oakville Basket Co.

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

A WORD TO
Canadian Exporters

The undersigned, having a first-class connection of many years standing, with wholesale grocers, drysalters, confectioners, hardware merchants, ironmongers, and brush-makers, desire to secure sole agencies for Scotland and Ireland for...

Canadian Produce of all sorts

and invite correspondence from Canadian produce dealers, packers and manufacturers, who are in a position to export goods.

PARTICULARLY WANTED—A first-class agency for CARPET BROOMS, for the sale of which, amongst wholesale buyers, our connection is exceptionally good.

LINDSAY & CAMPBELL
GLASGOW, Scotland

REFERENCE—
The Clydesdale Bank, Limited
Carlton Place, Glasgow.

The Dry Goods Review

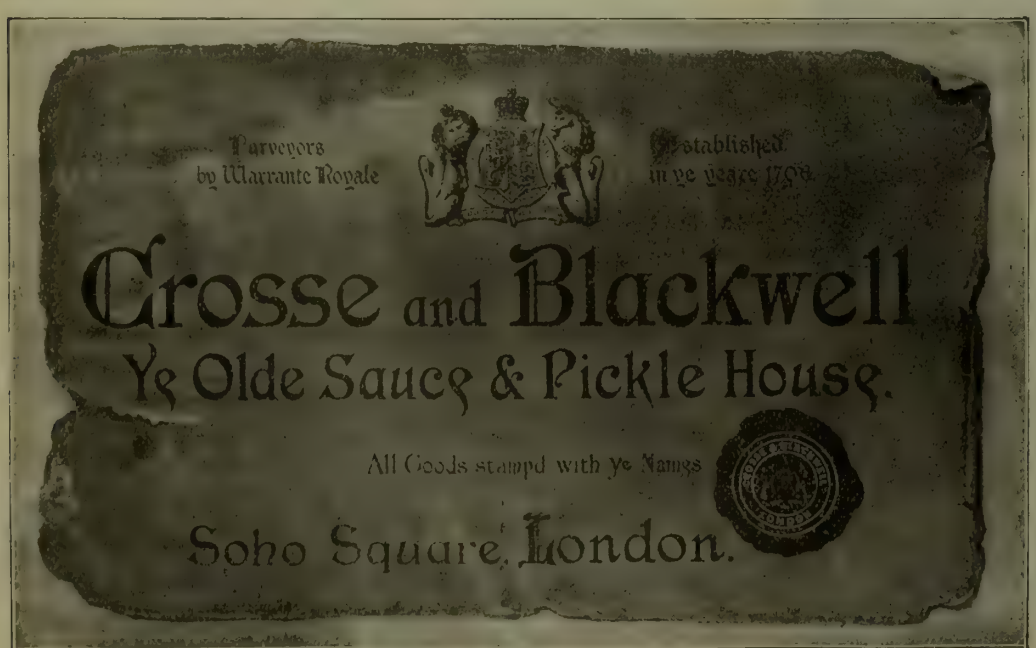
TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

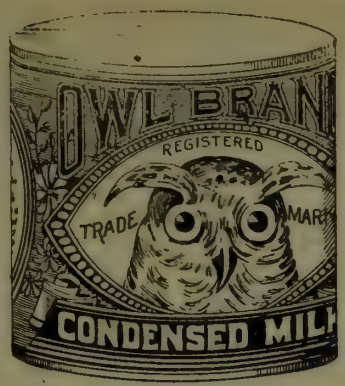
The Dry Goods Review and The Canadian Grocer **$3.00**

Send for Samples.

THE DRY GOODS REVIEW
TORONTO . . . . MONTREAL



C. E. Colson
Montreal



It will keep in any climate.

We're growing famous

for our Condensed Milk, and no wonder either, because we use only the best milk, manufactured by the latest and most approved machinery, and turn out nothing but the very best on the market.

The Canada Milk Condensing Co., Limited,
Antigonish, N. S.

THE DOMINION BANK

Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

DIRECTORS

Hon Sir Frank Smith, President. | W. Ince. W. R. Brock.
E. B. Osler, M P. Vice-President. | Edward Leadley. Wilmot D. Matthews. A. W. Austin.

Head Office - TORONTO

AGENCIES

Belleville	Cobourg	Lindsay	Orilia
Brampton	Guelph	Napanee	Oshawa
Seaforth	Uxbridge	Whitby	Winnipeg

Toronto—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

Have you tried

UDARELLA TEA

If not, why not? Unsurpassed Value.

George Foster & Sons

BRANTFORD, ONT.

Do you sell Sterling Pickles ?

If you do your customers get a thoroughly good pickle at a low price. . . . . .

ONIONS, CAULIFLOWER, CUCUMBERS, MIXED, CHOW.

All in neat bottles suitable for family trade. . . . .

Write for prices to

T. A. LYTLE & CO.

Vinegar Manufacturers, TORONTO

A CARLOAD

"VAN CAMP'S"

Pure Tomato Catsup

(in cartoons)

Boston Baked Pork and Beans (with Tomato Sauce)
Macaroni and Cheese
Cartoon Macaroni

Now arriving.

Quality unequalled, prices low.

WARREN BROS. & CO.

Wholesale Agents, **TORONTO.**

Extra Choice

Hams Bacon
Pure Lard
Mess Pork

PARK, BLACKWELL & CO. Limited

Pork and Beef Packers,

TORONTO

BUY

Ivory Bar Soap

THE BEST MADE

PRUNES

NEW "SPHINX"

"A," "B" and "W."

Just arriving.

PERKINS, INCE & CO.

TORONTO.

The

EIGHTEEN NINETY SEVEN FAVORITE

"Since upwards a **Quarter Century**, we have used your exquisite Coffee Blends and won't use any other."—Extract.

A Merry Christmas to All

A good advice may be an acceptable Christmas gift, and possibly, in time, a very valuable one.

Have you realized the situation of the apple market ? ....

If you have not, this mention alone should be for you all a revelation ...

You are no doubt aware how short the last crop was as compared with the previous one .....

You know the value of green apples to-day, and their poor quality .....

You know that the total shipments to date from Canada and the United States are 582,536 barrels, compared with 2,095,737 up to the same date last year.

You know that the last cable information from Liverpool was that the English market showed a strong demand and that no Canadian fruit was offered, all previous shipments having been absorbed. The same cablegram stated: "With limited quantities for export, continued good prices are looked for after the New Year."

You know that there can be no substitute for the Traditional Apple Pie.

You know that to see the next apple crop you must live nine or ten months more .....

You know that the people of this country must have apples ....

You know that most foreign countries look to Canada for their apple requirements . . . . .

You know that the tres recherche Canadian apples can be had only in Canada . . . . .

You know that the green apple stock available is already very small and prices are steadily rising in consequence.

You know that the next best thing to green apples are **Dried Apples, Evaporated Apples,** and last but not least **Canned Apples** . . . . .

You know that **Dried Apples, Evaporated Apples** and **Canned Apples** are now relatively cheap . . . . .

But . . . do you know if they will remain at the actual figures very long ? . . . .

Are the above observations conclusive enough to induce you to buy promptly ? . . . .

Have we sufficiently defined the situation to convince you that buying now any kind of **Preserved Apples** would be a good purchase ? . . . .

That is our opinion . . . . .

The very few of our Customers and friends who had not the good fortune to purchase their year's supply of **Tomatoes, Corn** and **Peas** at the lowest point of the market are those who did not follow our advices.

HUDON, HEBERT & CIE.

MONTREAL

QUEBEC BOARD OF TRADE.

At the annual meeting of the Quebec Board of Trade the only business of importance transacted was the adoption of the report, which covered exhaustively the year's work.

Certain mineral oils are found to be in serious competition with Canadian fish oils for many purposes, as is also Newfoundland fish oil. The board favors a maintenance of the duties upon the former, and the imposition of an import tax of 20 per cent. upon the latter.

The question of having a bankruptcy law framed for the Dominion is very favorably looked upon.

The hope is expressed that the Quebec and Parry Sound Railway will be pushed to completion, as the saving of many hundred miles which this route effects will have a good influence on trade to the Atlantic.

The new board building is also noticed, and on the subject of membership it is reported that 60 new members came in last year, making in all 201 at present. A total of from 500 to 600 is looked for in the near future.

At the election of officers Hon. R. R. Dobell was put in nomination by his friends for a third term of the presidency of the board, but was defeated on a division of 43 votes for Mr. Dupre and 23 for the Hon. R. R. Dobell. The other officers were elected as follows: First vice-president, M. Joseph; second do., George Tanguay; secretary, N. Le Vasseur; treasurer, James Brodie. Board of Arbitration, Messrs. F. H. Andrews, jr., F. X. Berlinguet, John Breakey, Wm. Brodie, Geo. T. Davie, Felix Gourdeau, G. Le Moine, Wm. Macpherson, J. E. Martineau, J. C. McLimont, Narcisse Rioux. George E. Tanguay. Council, Messrs. F. H. Andrews, jr., Rodolphe Audette, P. J. Bazin, F. X. Berlinguet, N. Rioux, D. Arcand, Victor Chateauvert, E. B. Garneau, Jos. Gauthier, Arthur Paquet, C. E. Roy, E. G. Scott, Hon. R. R. Dobell.

TRAVELER GOWANLOCK'S RACE.

A few years ago, writes Tom Swalwell in a daily paper, Mr. Robert Gowanlock, who is one of the oldest and most esteemed men on the road to-day, and another grocery man both got telegrams at Meaford from the firms they represented to get to Owen Sound without delay, a customer there wanted a carload of stuff to ship up the lakes. They both agreed to hire a rig and drive over together in the morning and divide the order between them. Next morning Robert had a customer to see in Meaford, which delayed him about twenty minutes. While booking the order he was a good deal surprised to see his opposition friend drive past at a three-minute clip, on his 20-mile journey to the Sound. Mr. Robert was staggered for a moment. "Ah, that's the little game, is it?" He pulled himself together and made for the hotel, rang up the livery and ordered the fastest thing that stood on four legs that was in the barn; right away quick; not a moment to lose. While the rig was being brought round "the old hand" rang up Owen Soune and told his customer he would be with him in a couple of hours and to get the list ready. It was a case of "catch-as-catch-can." The young traveler in front had a covered rig, so could not tell what was going, or, rather, coming, on behind. At the halfway Robert knew he had his man well in hand, but he lay low, and kept behind until within a mile of the town, when he pulled off the gravel and went helter-skelter down a side-road, on the full run. He got into the hotel the back way, registered, and off he went to book his order. When the younger traveler drove up to the hotel a few minutes later and looked at the register he saw that well-known signature, "R. W. Gowanlock, Toronto." It froze his blood. He turned deathly pale, and gasped: "Colonel, who signed Mr. Gowanlock's name here?"

"He signed it himself, sir."

"But that's impossible. I left him in Meaford a little over two hours ago."

"I don't know anything about that. He signed the register and went down street, sir."

Alas, "the old un" had been too quick for the young traveler, whose journey was in vain, for Robert booked the entire order. Then he rang up Toronto, telephoned the order to the firm. That was the quickest thing on record.

TRAVELERS' MUTUAL BENEFIT.

The Commercial Travelers' Mutual Benefit Society elected the following officers on Saturday by acclamation: President, Henry Goodman; vice-president, S. R. Wickett; treasurer, Warring Kennedy. Nominated as Toronto trustees, four to be elected: J.A. Ross, H. Lamont, D. A. Rose, J. Knox, J. T. B. Lee, W. F. Smith, Joseph Devaney, G. E. Bradshaw.

TORONTO CITY TRAVELERS.

The City Travelers' Association held its election of officers last Friday evening, at which the following were appointed for the ensuing year:

President—G. B. Curran (acclamation).
1st Vice-President—W. J. Parks (acclamation).
2nd Vice-President—J. W. King.
Chaplain—E. Davis.
Treasurer—James Mortimer (re-elected).
Secretary—Jerry Burns (re-elected).

A Leading Firm's Opinion

"**Perfection** having been attained in a food product entirely Canadian, we do but common justice in giving our unqualified recommendation to **MacLAREN'S IMPERIAL CHEESE**, and acknowledging the pleasure it gives us to sell so largely, and to annually increase our sales of a domestic article the excellence of which renders it a standard by which similar products must be judged."

(Signed)

MICHIE & CO.

Toronto.

NOT OUR PRIZE

But Mrs. Rice's

who obtained 1st Prize at the Montreal 1897 Exhibition for home-made cake, which was partly made of, and entirely covered with

"WHITE MOSS" COCOANUT

As it assisted her in securing 1st Prize, so will it assist you to secure and retain the best class of customers.

Write us for samples.

CANADIAN COCOANUT CO.

Montreal

FOR SALE.

Boxes Choice Smoked Herrings and Half-Barrels Herrings - - Choice Prime Beans, Evaporated Apples.

Apply JAS. R. SHIELDS & CO.

Board of Trade, TORONTO

DEWAR'S FAMOUS SCOTCH

can be had from

Geo. J. Foy
R. H. Howard & Co.
Perkins, Ince & Co.
Adams & Burns

and all ... first-class houses.

GENERAL MERCHANTS

and other Dealers who are regular subscribers to THE CANADIAN GROCER wishing copies of:

The Canadian Hardware and Metal Merchant.
The Canadian Dry Goods Review.
The Bookseller and Stationer.
The Paper and Pulp News.
The Canadian Printer and Publisher.
Plumbing and Steamfitting.

May have a single copy of them sent free at any time they wish to consult the advertising columns. Special clubbing rates on application. . . . . .

MacLean Publishing Co. Limited

Montreal : : Toronto

MONSOON INDO-CEYLON TEA

Do you keep MONSOON INDO-CEYLON TEA?

It shows a good profit, makes attractive shelf goods, and, above all, pleases your customers.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT

We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples. . . . . .

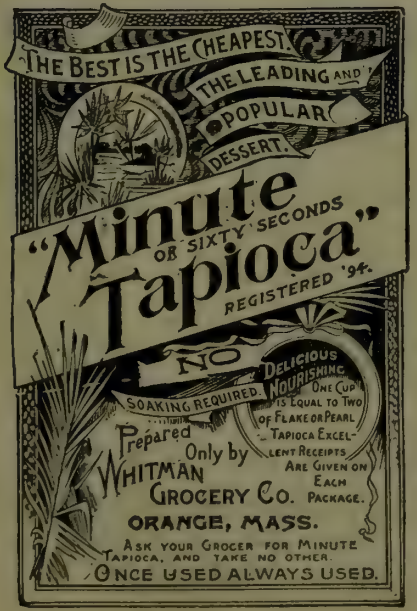
VERRET, STEWART & CO., Montreal - Quebec.

Curling Brooms

It will pay any Grocer and EVERY Grocer to sell Boeckh's Bamboo-Handled Curling Brooms, because of the satisfaction they will give to customers. The extreme lightness and great strength of the Bamboo Handle, and the clean, durable, free-of-seed brush, renders them practically indestructible. Book about our Brooms and Brushes—free.

Agencies at Montreal, Winnipeg, Vancouver, Halifax and Glasgow, Scot.: W.R. Wilson, 39 Hope Street.

Chas. Boeckh & Sons, Mfrs.
Toronto, Ont.



AN AUTOMATIC SELLING MACHINE . . .

To sell——

Adams' Tutti Frutti

For full particulars, apply . . .

Globe Automatic Selling Co.

13 Jarvis Street, - TORONTO, ONT.

FOUND AT LAST

THE . . .

"PRAESERVO"

CASE

A Perfect Cabinet for

RAISINS
PRUNES
CURRANTS
EVAPORATED FRUITS
Etc., Etc.

No shrinkage
No drying up
No loss in weight

Fruit kept Moist and Fresh always.

Height, 76 in.; width, 41 in.; depth, 28 in.

Write us for Descriptive Catalogue.

ARTHUR P. TIPPET & CO., MONTREAL

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

RUTHERFORD, MARSHALL & CO. are open to purchase any quantity of dried apples at outside prices for cash.

"Enameline," it satisfies customers.

Brand's "A1" sauce is selling well with the Davidson & Hay, Limited.

Warren Bros. & Co. are showing some good values in Rio coffee.

Perkins, Ince & Co. have received their second shipment of new season's dates.

The Davidson & Hay, Limited, offer Malaga fruit at close prices to clear.

D. Gunn, Bros. & Co. report that collections have been much better this fall than usual.

McWilliam & Everist received this week a car of Tangarine and a car of Mexican oranges.

Perkins, Ince & Co. have a shipment of Young Hyson teas just arriving ex Empress of India.

Complete stock of Labrador and No. 1 split herrings (barrels and half-barrels) and codfish (quintals, cases and 1-lb. blocks), and choice boneless fish, with the Davidson & Hay, Limited; close prices.

"Golden Tip" Ceylon Pekoe in half-chests and boxes, is in store with the Eby, Blain Co., Limited.

The Davidson & Hay, Limited, are showing a fine sample of evaporated apricots in 50-lb. cases at a low price.

A large stock of imported Dutch granulated sugar in 100-lb. bags has been received by the Eby, Blain Co., Limited.

Warren Bros. & Co. are in receipt of a shipment of Van Camp's catsup, pork and beans, and macaroni and cheese.

Crushed Java and Mocha coffee is a specialty with the Eby, Blain Co., Limited. who also supply it ground when required.

W. H. Gillard & Co. report a largely increased sale during the year just closing for their "Diamond" baking powder.

The Eby, Blain Co., Limited, report that their pure fruit jams and Seville marmalade in pails and glass are rapidly selling.

Rutherford, Marshall & Co. are exporting creamery butter in boxes. They have a good demand both in packages and in pound prints.

"Our sales of Christmas goods during the season now closing have been most gratifying, and in order to make a clean sweep of the balance now in stock we will make prices very interesting to buyers the coming week," say the Eby, Blain Co., Limited.

D. Gunn, Bros. & Co. report a good Christmas trade for their different lines of meats, especially hams and breakfast bacon.

W. H. Gillard & Co. have some fine lines of Ceylons which are having a large run with the trade who have had an opportunity of testing and comparing style and liquor.

Hugh Walker & Son, Guelph, have received one car fancy California navel oranges, one car Floridas, one car Jamaicas, and one car Valencias; all sizes, and extra quality.

The Dawson Commission Co., Limited, received this week a car of Messina lemons, which, they state, are the best placed on the market this year; they also received a car of Mexicans and a car of navel oranges.

As usual, Lucas, Steele & Bristol's men will be off the road during the Christmas season. Should you run out of any odds and ends the firm will be pleased to hear from you by mail or phone. Personal care is given to such orders, and they will be shipped same day as received.

General Store Business FOR SALE

Stock about $4,000. Well assorted staple goods. Terms to suit. Expiration of partnership. For particulars, address—

MAHON & ROSS - DOUGLAS, MAN. (53)

LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

"Princess Louise" Japan Tea. "Victoria" Japan Tea

"P. Richard's" Brandy. "Mitchell's" Whiskeys

72 to 78 St. Peter Street, MONTREAL

BM&Co. TRADE MARK.

WINN & HOLLAND
MONTREAL
SOLE AGENTS FOR CANADA

BRUNNER, MOND & CO.'S

Bicarbonate of Soda
Soda Crystals
Concentrated Sal Soda
Caustic Soda
Bleaching Powder
Pure Alkali

BEST IN THE MARKET

PUREST THAT CAN BE MADE

GREETINGS

We have offered you many good things during the past year, but none were offered as heartily as our best wishes for a Merry Xmas and a Prosperous New Year.

L. GHAPUT, FILS & GIE.
MONTREAL

See us next week in our Annual Tea Ad.

CLIMBING OVER THE PASS.

THE route over the mountains is championed by Joseph Ladue, the founder of Dawson City, who has been in the gold region for several years and possesses large interests there. He has written a book about the whole question.* He thinks the traveler should go across the continent by railway and then by steamer up the Pacific Coast to Juneau, Alaska, and on to Dawson City by the pass and water ways. On arriving at the port on the Pacific Coast from which the gold-seeker intends to take passage for Juneau he ought to have at least $500 (£100) for the purchase of outfit and supplies. The best time to start is about March 15 on this route. From Juneau the traveler journeys to Dyea by steamboat, a distance of 100 miles. At Dyea the outfit is packed to the foot of Taiya Pass. The length of this to its summit is 15 miles. From the summit to Lake Lindeman is 8 miles. At Lake Lindeman a boat is made from the materials in the outfit and the timber found by the lakeside. The lake is five miles long, and at the foot of it everything has to be portaged to Lake Bennet, less than a mile distant. Says Mr. Ladue: "Lake Bennet is 28 miles long, and while going through this lake the traveler crosses the boundary between British Columbia and the Northwest Territories (all British, of course). After going down Lake Bennet the traveler comes to Cariboo crossing, about four miles long, which takes him to Lake Tagish, twenty miles in length. After leaving Tagish he finds himself in Mud or Marsh Lake, 24 miles long, then into the Lynx River, on which he continues for 27 miles, until he comes to Miles Canyon, five-eighths of a mile long.

"Immediately on leaving Miles Canyon he has three miles of what is called bad river work, which, while not hazardous, is dangerous from the swift current and being very rocky. Great care has to be taken in going down this part of the river. He now finds himself in White Horse Canyon, the rapids of which are three-eighths of a mile in length, and one of the most dangerous places on the trip. A man is here guarded by a sign 'Keep a good look out.' No stranger or novice should try to run the White Horse Rapids alone in a boat. He should let his boat drop down the river guided by a rope, with which he has provided himself in his outfit, and which should be 150 feet long. It would be better if the traveler should portage here, the miners having constructed a portage road on the west side and put down roller-ways in some places, on which they roll their boats over. They have also made some windlasses, with which they haul their boat up the hill till they are at the foot of the canyon. The White Horse Canyon is very rocky and dangerous and the current extremely swift. After leaving the White Horse Canyon he goes down the river to the head of Lake Labarge, a distance of 14 miles. He can sit down and steer with the current, as he is going down the stream all the way. It is for this reason that in returning from the diggings he should take another route, of which he will get full particulars before leaving Dawson; therefore I do not take the time to give a full description of the return trip via the Yukon to St. Michael. He now goes through Lake Labarge—for 31 miles—till he strikes the Lewis River, this taking him down to Hootalinqua. He is now in the Lewis River, which takes him for 25 miles to Big Salmon River, the current all this time taking him down at the rate of five miles an hour. Of course, in the canyons it is very much swifter.

"The Little Salmon River takes him to Five Finger Rapids, a distance of 120 miles. In the Five Finger Rapids the voyage should be made on the right side of the river, going with the current. These rapids are considered safe by careful management, but the novice will have already had sufficient experience in guiding his boat before reaching them. From Five Finger Rapids the traveler goes six miles below, down the Lewis, to the Rink Rapids. On going through the Rink Rapids, he continues on the Lewis River to Fort Selkirk, the trading post of Harper & Ladue, where the Pelly and Lewis, at their junction, form the headwaters of the Yukon. You are now at the head of the Yukon River and the worst part of your trip is over. You now commence to go down the Yukon, and, after a trip of 98 miles, you are in the White River. You keep on the White River for 10 miles, to the Stewart River, and then 25 miles to Fort Ogilvie. You are now only 40 miles from Dawson City."

This rapid trip (on paper) sounds simple enough. But in reality it is a hard and perilous journey. The Taiya Pass, one traveler says, is not a "pass" at all, but a straight climb over the mountains. The incline he puts at an angle of 55 deg., and this, with fifty pounds or so of goods upon the back, is a pretty tough struggle for a strong man. In May the summit was covered with snow, and the trail in some places, besides being a steep descent, sometimes compels the traveler to go through water and slush two or three feet deep.

This is the forest primeval. The murmuring pines and the hemlock
Stand like Druids of eld, with voices sad and prophetic,
Stand like harpers hoar, with beards that rest on their bosoms.

* "Klondyke Facts." By Joseph Ladue; 50c. John Lovell & Co., Montreal.

PRICE $50.

No. 301 1-2 National Cash Register.

WHEN BUYING A CASH REGISTER

Bear in Mind the Following Facts:

PRICE $60.

No. 302 National Cash Register.

1. The National Cash Register Company is the original manufacturer of cash registers, and has been in the business ten years longer than any other company. Its guaranty is therefore good.

2. Over ONE HUNDRED AND SIXTY companies have tried the cash register business within the past ten years and have FAILED, with great losses. Other guaranties are therefore doubtful.

3. The National Cash Register Company makes nothing but cash and autographic registers, hence it gives more attention to turning out perfect machines, with constant improvements.

4. The National Cash Register Company makes over ninety different styles and sizes of registers, ranging in price from $8 to $375. It can suit not only the needs but also the pocketbook of every merchant.

5. It is impossible for a company just entering the business to make as perfect machines at as low prices as "The National." It took The National Cash Register Company fifteen years to attain to its present standard of excellence.

6. Over 130,000 merchants in all parts of the world are using National Cash Registers. They will testify to their superiority.

7. The National Cash Register Company delivers its registers in Canada duty free, so that they can be bought as cheaply in Canada as at the factory at Dayton, Ohio.

If you do not regularly receive a copy of "THE NATIONAL CASH REGISTER," published by The National Cash Register Company and sent to over 500,000 merchants throughout the United States and Canada, free of cost to the merchants, please send your name and address to any of the offices of the company, and it will be sent to you. This journal contains articles on business systems, attractive show-window displays, advertising, hints to clerks, etc.

PRICE $60.

No. 321 1-2 National Cash Register.

Send a postal card to any of the offices of the company named below, and one of its salesmen will call and explain the registers and their systems. The National Cash Register Company, 6 Rossin Block, W. King Street, Toronto; 1685 Notre Dame Street, Montreal; Winnipeg, Manitoba; and Vancouver, B. C.

PRICE $70.

No. 322 National Cash Register.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

HAMPTON & CO., general merchants, Mount Forest, Ont., have assigned to J. W. Lawrence, Toronto.

D. McIntosh, general merchant, Dauphin, Man., has assigned.

Frs. Lemieux, general merchant, Buckland, Que., has assigned.

Patrick Molloy, grocer, St. John, Nfld., has been declared insolvent.

K. W. Reimer, jr., general merchant, Steinbach, Man., has assigned.

R. E. Porritt, general merchant, Milton, Ont., has assigned to C. S. Scott.

Levi Kert, general merchant, Calumet, Que., is offering 40c. on the dollar.

J. H. Armear, general merchant, Commercial Cross, P.E.I., has assigned.

Pierre Gilenas, general merchant, St. Alexis Des Monts, Que., has assigned.

McIntosh & Hosegood, general merchants, Dauphin, Man., have assigned.

Philibert Gagnon, general merchant, Grand Baie, Que., is offering 50c. on the dollar.

John J. Hennessey, general merchant and fish dealer, Harbor Grace, Nfld., has assigned.

John Tyne, general merchant, Chelmsford, Ont., has assigned to J. H. Clary, Sudbury.

McMurtry Bros., general merchants, Midland, Ont., have assigned to E. R. C. Clarkson, Toronto, and their stock has been sold.

Edward Paquette, general merchant, Nairn Station, Ont., has assigned to T. A. Ouillet, Sudbury, Ont., and a meeting of the creditors will be held on the 28th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Morrow & Ewing, commission tea merchants, Montreal, have dissolved.

Dalton Bros. have succeeded M. P. Dalton, general merchant, Bloomfield, P.E.I.

The Montreal Fruit Exchange has dissolved, and James F. McLean will continue, with style unchanged.

J. A. Healey & Co., grocers and hardware dealers, Moose Jaw, Man., have dissolved. J. A. Healey continues.

Ulderic Lajoie and Jean B. Achim have registered as proprietors of the firm South, Achim & Lajoie, grocers, Montreal.

Francois X. Racicot and Jos. L. Racicot have registered as proprietors of the grocery firm J. L. Racicot & Co., Montreal.

SALES MADE AND PENDING.

Wm. Gilmour, tobacconist, Montreal, has sold out.

The assets of O. Themens, grocer, Montreal, are to be sold.

Andrew Semple, M.P., has sold his flour mill in Fergus, Ont., to James Wilson, of Monkland, for $5,000.

F. A. Donaghy, grocer, Fordwich, Ont., has sold out to — Nichol.

The assets of J. R. McDonald, grocer, Montreal, have been sold.

T. H. Liddon, grocer, etc., Ridgetown, Ont, has sold out to George Paine.

Herbert Howe, tobacconist, St. John, N.B., has sold out to Fred C. Sherrard.

The stock of Matte Odilon, grocer, Quebec, has been sold at 75c. on the dollar.

G. H. McLachlan, confectioner, Watford, Ont., has sold out to T. Goodhand.

The stock of F. V. Juneau, grocer, Quebec, has been sold at 72½c. on the dollar.

The stock of E. McGee, general merchant, Rimouski, Que., has been sold at 55c. on the dollar.

The assets of Edward Duckett, general merchant, St. Gregoire, Que., were sold at 38c. on the dollar.

The stock of J. G. Trahan, general merchant, St. Hyacinthe, Que., has been sold at 62½c. on the dollar.

The assets of Joseph Lelang, general merchant, Killaloe, Ont., will be sold by auction on the 27th inst.

CHANGES.

Thos. Dwyer has started business as tobacconist in Montreal.

J. D. Murphy, jr., is opening out in business as grocer in Dartmouth, N.S.

The London Biscuit and Confectionery Co., Limited, have obtained a charter.

Cecil Claire Ouillette, wife of J. A. M. Cyr, has registered as proprietor of a grocery business in Montreal.

FIRES.

Esther Milens, grocer, etc., Wheatley, Ont., has been burnt out.

F. P. Reid & Co., wholesale grocers, Moncton, N.B., have been burned out.

DEATHS.

Joseph C. Arsenault, of J. C. Arsenault & Son, general merchant, Wellington, P.E.I., is dead.

WATCH FOR THIS MAN.

A man about five feet six inches tall, slight build, medium dark hair, sandy mustache, apparently 35 or 40 years of age, using various names, is again calling on the grocery trade and falsely representing himself as a salesman of T. Kingsford & Son, Oswego, N.Y., manufacturers of Kingsford's Oswego starch.

He solicits orders at prices much below their regular list and frequently requests merchants to endorse or cash drafts upon the firm for expense money. He exhibits false letters purporting to be written by T. Kingsford & Son, authorizing such drafts, together with spurious business cards, letterheads, order blanks, and other stationery. All persons are warned against giving orders for Oswego starch to this person, or endorsing or cashing drafts drawn by him upon T. Kingsford & Son for any purpose.

PORCELAIN-LINED TINS.

Porcelain-lined tins are one of the newest inventions for packing salmon in on the market. They have been used by a reliable firm for some time. They say that they have no equal for preserving the fish. It is only a matter of time when the public will find this out. They will then appreciate the fact that the possibility of metallic corrosion is obviated by the use of porcelain jars. They then will insist upon having their salmon packed in this and no other way. By this method the fish does not come in contact with the tin at all, and provided only it be fresh when packed, it must necessarily remain so when cooked.

There is no reason why other goods cannot be put up in the same kind of jars.

Sells at a good profit.
Suits everybody who tries it.
Sales readily duplicated.

Clark's...
Sliced Smoked Beef

1's, Key opener, retail at 25c., ½'s at 15c.

Gilt Edge Orange Marmalade
NOW IN STOCK WITH
THOMAS UPTON & CO.
Hamilton, Ont.
ALSO FULL LINE OF
Gilt Edge Jams and Jellies
ASK YOUR WHOLESALE HOUSE FOR THEM

CEYLON and INDIA

send

Christmas Greetings

to their

loyal friends

The tea drinkers of the world.

...The best teas
...The purest teas
...The healthiest teas

come from

Ceylon and India

Business is improving all along the line

GOLD CAN BE MADE AT HOME, IN YOUR DAILY SALES — WITH THE RIGHT GOODS. . . .

KEEN'S D.S.F. MUSTARD

is of the same standard as the . . . . . .

BRITISH GOLD SOVEREIGN

The legal gold tender of the world.

CURRENT MARKET QUOTATIONS

Toronto, Dec. 23, 1897.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.

5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4oz. cans, 4 and 6 doz. in case	1 25
10 cent can	0 90

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case ..... per doz.	1 20
½ lb. tins, 3 " " ..... "	90
¼ lb. tins, 4 " " ..... "	60

MAPLE LEAF BAKING POWDER,

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb, tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING. per gross

⅛ No. 4	$4 00
⅛ No. 6	4 50
⅛ No. 8	7 25
⅛ No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
No. 5 " " " "	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00

	per doz
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

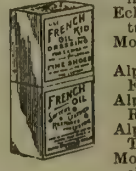
BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross	$ 2 60
No. 2 Bronze Tins, per gross	$ 3 40
" 3 " " "	5 60
" 4 " " "	10 00
" 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases. Per Gross

French Oil in 3-doz. cases	$ 22 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50



Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00
Alpha Metal Polish No. 2	9 00

Patent Stove Polish—

Sunlight Lead Bar	4 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead	25
½ gross case	
Reliable Stove Pipe Varnish. ¼ gross cases 6-oz. bottles	
Quickshine Pipe Varnish. ¼ gross cases, pressed top tins.	12

Stove Polish— per gross

Quickshine Polish	9 00
Reliable Paste	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

STOVE POLISH.

Per gross

THE F. F. DALLEY CO.

Gem Stove Polish, ¼ gross cases	$9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75

NONE BETTER.

Edwardsburg Starch

FEW AS GOOD.

Edwardsburg Starch Co. Limited

Cardinal, Ont.

Enameline.

No. 4—3 dozen in case	$4 50
No. 6—3 dozen in case	7 50

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05¾
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05¼
German X, with Cuttlefish Bone	0 04¾
German, with Cuttlefish Bone	0 04¼
London Bird Seed, bulk 25 lb. cases	0 04½
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " 5c. " 48 "	03

CORN BROOMS

CHAS. BOECKH & SONS.

	per doz net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS.

	per doz	
Apples, 3's	$0 80	$0 95
" gallons	2 25	2 40
Blackberries, 2	1 40	1 70
Blueberries, 2	0 75	0 85
Beans, 2	0 70	0 95
Corn, 2's	0 70	0 85
Cherries, red pitted, 2's	1 75	2 25
Peas, 2's	0 90	0 95
" Sifted select	0 90	1 00
" Extra sifted	1 25	1 40
Pears, Bartlett, 2's	1 50	1 75
" " 3's	2 00	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 50	2 60
Peaches, 2's	1 40	1 75
" 3's	2 00	2 40
Plums, Green Gages, 2's	1 30	1 55
" Lombard	1 20	1 50
" Damson Blue	1 10	1 30
Pumpkins, 3's	0 70	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 40	1 70
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	0 92½	0 95
Lobster, talls	2 40	2 70
" flats, ½'s	1 65	1 70
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 20	1 30
" " Horseshoe	1 25	1 30
" Cohoes "	0 95	1 00
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, Sportsmen, ½'s	....	0 21
Sardines, key opener, ½'s	0 16	0 18½
" " " ¼'s	0 10½	0 11
" " " " " ⅛s	0 18½	0 19
Sardines, other brands 9¾	11 0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 35
Sardines, Amer., ¼'s "	0 04	0 05½
" " ⅛'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10	1 15
Kippered Herring, 1-lb.	1 60	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans	$1 30	$1 35
" " " 2 "	2 35	2 50
Comp Corn Beef 4-lb. can	....	....
" " " "	7 75	8 25
" " " 14 "	15 00	16 00
Minced Callops 1 "	....	2 60
" " 2 "	2 60	2 65
Lunch Tongue 1 "	3 40	3 50
" " 2 "	....	6 00
English Brawn 2 "	2 75	2 80
Camb Sausage 1 "	....	2 50
" 2 "	....	4 00
Soups, assorted 1 "	....	1 50
" 2 "	....	2 2
Soups and Boull. 2 "	....	1 8
" 6	....	4

ARMOUR PACKING CO.—HELMET BRAND

Corn Beef 1 lb.	1 40	1 50
" 1 lb.	2 60	2 75
" 4 lb.	5 50	5 80
" 6 lb.	8 50	8 80
" 14 lb.	17 50	18 00
Roast Beef, 1 lb.	1 40	1 50
" 2 lb.	2 60	2 75
Luncheon Beef, 1 lb.	1 60	1 70
" 2 lb.	2 75	2 85
Brawn 1 lb.	1 30	1 40
" 2 lb.	2 35	2 50
" 6 lb.	6 60	6 80
" 14 lb.	14 50	15 00
Ox Tongue, 1½ lb.	7 00	7 20
" " 2 lb.	8 50	8 80
" " 2½ lb.	10 75	11 00
Lunch Tongue, 1 lb.	3 35	3 50
" 2 lb.	6 50	6 80
Chipped Beef, ½ lb.	1 60	1 70
" " 1 lb.	2 65	2 80
Pigs' Feet b.	1 65	1 75
" "	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb.	70	75
Potted Meats, Tongue or Ham ½ lb.	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb.	70	75
Potted Deviled Ham or Tongue, ½ lb.	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt.	3 00	3 15
" " 1 pt.	2 00	2 10
Gelatine of Boar's Head, 2 lb.	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00	3 10
Plover Roast	5 00	....
liced Gold Band Bacon	3 00	...

Codfish.

	doz
Beardsley's Shredded, 2 doz. pkgs.	0 90

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 960 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6
Variety Gum (with book in each box) 150 1c pieces	1
Banner Gum (English or French wrappers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE "DIAMOND"

OIL BLACKING

TRADE OIL MARK

Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and Stove Varnish. Harness Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. St. James Street **Montreal**

COWAN'S

Hygienic and Perfection **Cocoas** and Cocoa Essence

Queen's Dessert, Royal Navy and Perfection **Chocolates**

Chocolate, Pink, White, Lemon Color **Icings** — A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LIMITED TORONTO

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, **G. E. COLSON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba, **Buchanan & Gordon, Winnipeg.**

Butter Pots

GOOD FOR

40 YEARS

HART BROS. & LAZIER

Stoneware Manufacturers,

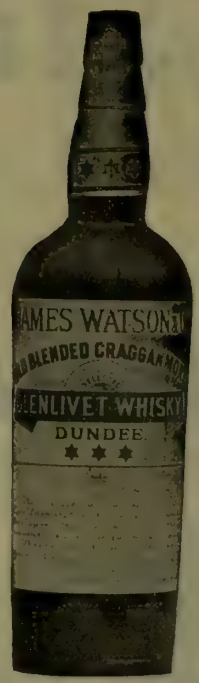
Belleville, Ont.

Mail Orders promptly filled.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & CO. HALIFAX, N.S. ESTABLISHED 1844 — IS THE BEST.

ASK FOR

MOTT'S



Always the Same.

The Best on the Market.

Have you got it in stock?

Chard, Jackson & Co.

Agents for the Dominion

10 Lemoine St.

MONTREAL

McLAREN'S

COOK'S FRIEND BAKING POWDER

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers make a point of Keeping it always in Stock.

CADBURY'S
Frank Magor & Co., Agents.

	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. tins, boxes 4 doz.	2 40
½ " " " 2 "	4 50
½ " " " 1 "	8 50
	per lb.
Ralston Health Club boxes 6 lbs.	45

CHOCOLAT MENIER.

	In 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Vanilla—per lb.			
Yellow wrapper, Unsweetened—	$ 0 32	$ 0 34	$ 0 36
Blue Premium	C 35	0 37	0 39

	Per case.	Less than case
Pastilles—		
Yellow wrapper, 108 bxs. to the case	$20 00	0 20
Croquettes—		
Yellow wrapper, 9 bxs. of 12 packages	$20 00	0 20

FRY'S.

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, " "	4 50
" 1 lbs. " "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'S.

Chocolate—	
Premium No. 1 boxes 12 lbs. each	
Baker's Vanilla in boxes, 12 lbs. each.	50
Caraccas Sweet, in boxes, 6 lbs. each.	38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate	
In canisters, 1 lb., 4 lb. and 10 lb.	0
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, ½ lb., tins.	0

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ½ " " "	0 28
" ½ " " "	0 29
" ¼ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macaroon, " " " "	....
Crown Desic., 12, 20 or 25 lb. "	....
Special, " " " "	....
Barrels, 2c. per lb. less.	

Terms, 3 p.c.. off 30 days.

To our Customers, from East to West

1897 is nearing its close and before you begin to write 1898 we desire to thank you for your kind support during the year. We trust our efforts to please you have been successful, and that we have done that which will lead us to hope for a continuance of your favors in the year that is so close at hand. We cannot do so personally, so we use this means of wishing you, one and all, a Merry Christmas, a Happy New Year and a profitable business in the years to come.

Yours very truly,

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President. **7 Front Street East, Toronto.** S. R. Parsons, Vice-President

COFFEE.

Green.	per lb
Mocha	0 27½ 0 30
Old Government Java	0 30 0 33
Rio	0 08 0 13
Plantation Ceylon	0 29 0 31
Porto Rico	0 24 0 28
Guatemala	0 24 0 26
Jamaica	0 18 0 22
Maracaibo	0 16 0 20

JAMES TURNER & CO.

Mecc	0 34
Damascus	0 30
Cairo	0 25

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 33
Bourbon Blend	0 32
Our Own "	0 31
Jersey "	0 29
Laguaya "	0 25
Rajah Blend	0 22
Mocha and Java	0 32
Old Government Java 0 30	0 34
Arabian Mocha	0 31 0 33
Maracaibo	0 25 0 27
Santos	0 16 0 20
Crushed East India	0 17

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles gross	12 00
Ketchup, Screw Top "	21 00
S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FRUITS.

FOREIGN.	per lb
Currants—Provincials, bbls	0 05¾
" ½ bbls	
" Filiatras, bbls	0 06
" ½ bbls	0 06½
" cases	0 06¼
" Patras, bbls	0 06½
" ½ bbls	0 06¾
" cases	0 06¾
" Vostizzas, cases	0 07 0 08
" Blue Pearls	0 08¼ 0 08½
" cleaned, Kalamos, cases	0 06¾
" " Morea "	0 07
" " Vonitza "	0 07½
Dates, Hallowee boxes	0 06¼ 0 06½
Figs—4-crown	0 10 0 11
" 5-crown	0 11 0 13
" 7-crown	0 13 0 14
" 9-crown	0 15 0 16
" natural, bags	0 04½ 0 05
Prunes—Bosnia, cases	
" Bordeaux	
Raisins—Valencia off stalk	0 04½ 0 04¾
" Fine, off stalk	0 05 0 05½
" Selected	0 06 0 06½
" Layers	0 06½ 0 07
" Sultanas	0 09½ 0 12½
" Cal. Loose Muscatels, 3-Crown	0 07¼ 0 07½
Ditto 4 Crown	0 08¼ 0 8½

Malaga	per box.
" London Layers	1 50 1 70
" Black Baskets	2 00 2 20
" Blue Baskets	2 30 2 50
" Connoisseur Clusters	2 20 2 40
" Dessert Clusters	3 50 75

DOMESTIC.

Apples, dried, per lb	0 05 0 06
" evaporated	0 09 0 10

FOOD.

	per brl
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50
(Sold by all wholesale grocers.)	

KEOFFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz	95
1 " " Red, "	1 00

COX S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—50 to 60 dy, $1.85 Toronto.

WIRE NAILS — $1.90, freight equalized in Montreal.

HORSE NAILS—
Canadian, dis. 50 per cent.

HORSE SHOES—
F. O. B. Montreal 3 25

SCREWS—Wood—
Flat-head bright, 87½ and 10 p. c. dis.
Round-head bright, 80 and 10 p. c. dis.
Flat-head brass, 82½ and 10 p. c. dis.
Round-head brass, 75 and 10 p.c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	0 00 1 45
ROPE—Manilla	0 07⅜ 0 08½
Sisal	0 06¼ 0 07¾
AXES—Per box	5 25 9 00

SHOT—Canadian, dis, 17½ per cent.

HINGES—	
Heavy T and strap, per lb.	0 03¾ 0 04¾
Screw, hook and strap	2 35 3 15

WHITE LEAD—Pure Association guarantee, ground in oil. per 100 lbs.

25 lb. irons	5 50
No. 1	5 22½
No. 2	4 75
No. 3	4 37

TURPENTINE—	
Selected packages, per gal.	0 48
2c. extra outside points.	
LINSEED OIL—	
Raw, per gal	0 43
Boiled, "	0 46
2c. extra outside points.	
GLUE—Common per lb	0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.
Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams " " 1 55	1 90
Red Currant Jelly	2 75
(All the above in 1 lb. clear glass pots.	

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $11 00

WINES LIQUORS AND MINERAL WATERS.

HARD, JACKSON & CO., MONTREAL, AGENTS.

Watson's Scotch—	
1 Star Glenlivet, in cases	$8 50 $9 00
3 " "	9 50 10 00
Old Liqueur "	15 00 15 50
Old Glenlivet, in wood, p.gal.	4 25 6 00
Watson's Irish—	
Old Irish	7 50 8 00
Banagher	9 50 10 00
" in wood, per gal	4 25 5 25
Geo. Sayer & Co. Cognac—	
I Star, in cases	11 50 12 00
V.S.O.P "	16 50 17 00
In wood, per gal	4 50 6 50
Warter & May, Oporto—	
Ports	2 10 6 50
Wisdom & Warter—	
Sherries	2 00 6 00

J. & R. M'LEA, MONTREAL.

Cockburn very old Highland	8 75 9 25
" Special Scotch	9 50 10 00
" Special Liqueur. 14 years old	15 50 16 50
In wood—Fine old Scotch	4 40
Special old Scotch	5

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb.
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.) per gross.		per gross.
Pony size	$ 7 50	Beer Mug 16 20
Small Med.	7 50	Tumbler 11 50
Medium	10 80	Cream Jug 21 00
Large	12 00	Sugar Bowl 22 00
Spoon	18 00	Caddy 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " "	1 20
1 lb. jars, per doz	2 40
4 lb. "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

RICE, SAGO, TAPIOCA.

Rice—	per lb.	per lb
Rangoon, imported	0 03½	0 03⅜
Patna	0 04¾	0 05¾
Japan		0 05
Imperial Seeta		0 05¼
Extra Burmah	0 04¼	0 04⅜
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

SODA.

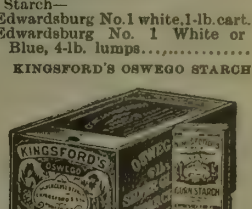
Bi-carb, stand'rd, per 100-lb. keg	2 40	2 50
Sal soda, per bbl	0 85	0 90
Sal soda, per keg	0 95	1 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canuisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 05
Rice Starch—	
Edwardsburg No.1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes. 1 lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08
PURE	40-lb. boxes, 1-lb. pack	0 07
"	48-lb. " 16 3-lb. boxes	0 07
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 07½

A Popular Starch.

All laundresses agree on this one point, that in order to obtain the best results, a **high-class starch is indispensable.** Celluloid has long been recognized as the **Laundresses' reliable friend,** whose verdict in its favor has been so unanimous that it has won for itself, as a **cold-water starch,** a reputation which is world-wide.

THE BRANTFORD STARCH CO., Limited, Selling Agents, BRANTFORD, ONT.

For puddings, custards, etc.

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs..	0 04¼
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs....	0 05
Bbls., 175 lbs.....	0 04½
Kegs, 100 lbs.....	0 04½
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes. cases 28 lbs....	0 09
Canadian Electric Starch—	
40 packages in case.....	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 05
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 06

SUGAR.

	per lb.
Granulated (Redpath, St. Lawrence, Acadia).....	0 04½
German (Canadian) bbls.....	0 04⅛
" (imported) bags.....	0 04⅛
Dutch, bags.....	0 04¼
Paris Lump, bbls. and 100-lb. boxes	0 05 7-16
" in 50 lb. boxes....	0 05 9-16
Extra Ground Icing, bbls.....	0 05¼ 0 05½
Powdered, bbls	0 05¼
Cream	0 04 1-16
Extra Bright.....	0 04
Bright Coffee	0 03 15-16
Light Yellow	0 03⅞
Medium Light Yellow.....	0 3 13-16
Yellow	0 03¾
Demerara.....	3 45 3 75

SYRUPS AND MOLASSES.

	bbls.	½ bbls.
Dark ..... per gallon.	0 23	0 25
Medium.....	0 28	0 35
Bright.....	0 32	0 42
Honey (com)	....	0 40
" 2 gal. pails.....	....	1 00
" 3 gal. pails.....	1 35	1 40

MOLASSES.

Barrels.....	0 23	0 35
Half-barrels	0 25	0 37

SOAP

Babbitt's "1776" Soap Powder	$3 50

1 box and less than 5.....	4 00
5 boxes and upward.....	4 00

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

BLACK.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes.....	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong.....	0 17	0 35
CHINA GREENS.		
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14
Young Hyson— PING SUEYS.		
Half Chests, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Chests— JAPAN.		
Finest May pickings.....	0 38	0 40
Choice	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

"SALADA" CEYLON.

	Wholesale	Retail
Brown Label, 1s and ⅛s	0 20	0 25
Green Label, 1s and ⅛s.....	0 22	0 30
Blue Label, 1s and ⅛s and ⅛s...	0 30	0 40
Red Label, 1s and ⅛s.....	0 36	0 50
Gold Label, ⅛s.....	0 44	0 60

Terms, 30 days net.

MONSOON INDO-CEYLON TEA.

	Wholesale	Retail
Blue Label, 1-lb.....	0 19	0 25
Blue Label, ½-lb....	0 20	0 25
Black Label, ½ and 1-lb.....	0 22	0 30
Green Label, ½ and 1-lb.....	0 28	0 40
Brown Label, ½ and 1-lb.....	0 35	0 50
Red Label, ½ and 1-lb.....	0 40	0 60

RAM LAL'S (lead packages)

Cases, each 60 1-lbs.....	....	0 35
" " 60 ½-lbs.....	....	0 35
" " 30 1-lbs.....		
" " 120 ½-lbs.....	....	0 36

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Black Label, 1-lb., retail at 25c		0 19
" " ½-lb., " " "		0 20
Blue Label, retail at 30c.....		0 22
Green Label " 40c.....		0 28
Red Label " 50c.....		0 35
Orange Label, retail at 60c.		0 42
Gold Label, " 80c.		0 58

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retai
Red Label, 1-lb. and ⅛'s.....	0 35	0 50
Blue Label, 1-lb. and ⅛ s....	0 28	0 40
Green Label, 1-lb.....	0 18	0 25
Green Label, ⅛'s.....	0 19	0 25
Japan, 1's.....	0 19	0 25

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 73
Ingots, rough and ready, 8's.....	0 71
Laurel, 3's.....	0 68
Brier 8's	0 63
Index, 7's.....	0 60
Honeysuckle, 8's	0 73
Napoleon, 8's	0 67
Victoria, 16's	0 63
Prince of Wales, caddies, 8's and 16's	0 65

WOODENWARE.

	per doz
Pails, 2 hoop, clear, No. 1....	$ 1 45
" 3 " " "	1 60
" 2 " " " 2....	1 40
" 3 " " " 2....	1 55
" " " painted " 2....	1 40
Tubs, No. 0.....	8 00
" 1.....	6 50
" 2.....	5 50
" 3.....	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe..	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Parlo a	1 30	1 40
Red P, rlor	1 50	1 60
Safety No. 1, wall box	1 40	1 50
" No. 2, slide box	2 80	2 90
" No. 3, capital....	2 75	2 85
Flamers, slide boxes....	2 25	2 35
" wax stems.....	3 20	3 30
Tiger	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross.....	$ 2 00
" 10 " "	1 10
" 2 Tiger, ...	5 00
" 4 " "	2 00

LICORICE...

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. BROOKLYN, N.Y.

EVAPORATED APPLES...

❀ ❀

We have a few cars for sale of choice stock at reasonable prices. If you want any of these goods send in your order at once and write for prices. Don't forget that we handle a full line of Jams and Jellies, and the price is right.

R. J. Graham

BELLEVILLE, ONT.

DON'T PUNISH YOURSELF

by smoking inferior cigars when you can get

"Pharaoh" for 10 cents

—: and :—

"Pebble" for 5 cents

Acknowledged as the leading cigars of Canada.

J. Bruce Payne, Granby, Que.

SALT...

We recommend COLEMAN'S SALT as the best brand on the market.

Specially put up for Table or Dairy, in the neatest packages.

We have all kinds, Fine, Coarse or Land Salt in barrels, sacks and bulk. Unequalled shipping facilities. Prompt shipment guaranteed.

ADDRESS

The Canada Salt Association

CLINTON, ONT.

FRUIT JARS

We are the Fruit Jar House of Canada and can therefore **always give you something better than the best.** Write or telegraph us for present prices.

GOWANS, KENT & CO.

TORONTO

Easy Sales! Good Profits!

...and

FREE PREMIUMS

Are assured Grocers and Clerks who sell Knox's Gelatine—the best ever produced.

CAMERAS AND DELIVERY WAGONS

of High Grade will be given away. Get our plan, and push

GELATINE—KNOX'S

Write

C. B. KNOX, Mfr.

AGENTS

A. E. Richards & Co. - Hamilton
William H. Dunn - - - Montreal
Beattie & Elliot - - - - Quebec
C. & E. MacMichael - - St. John
Alfred D. Hossack, Vancouver, B.C.
H. F. Baker - - - - Halifax, N.S.

JOHNSTOWN, N. Y.

Going to Retire?
Want to Sell Out?

If so, say so in THE CANADIAN GROCER. It reaches the most likely buyers. Two cents a word each insertion.

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by...
Chas. Boeckh & Sons, Toronto.
The H. A. Nelson & Sons Co., Montreal.

BOOKS FOR THE RETAILER

Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.
The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

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Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

Buying, Selling and Handling of Teas

Three valuable articles full of ideas and suggestions for grocery men.

Causes of Failure in the Hardware Trade

and how avoided. Three comprehensive prize essays reprinted from HARDWARE AND METAL.

Necessary Books for a Retailer

By a practical accountant. This treatise deals with systems of bookkeeping and checking calculated to reduce mistakes and omissions, etc., etc., to a minimum. A most useful book for any retailer.

Any one of the above mailed for . . . 10 cents

New Customs Tariff

Alphabetically arranged and revised and corrected from the official copy as assented to by the Governor General, June, 29, 1897, including the old Tariff by way of comparison. Also comparative rates of the Dingley and Wilson (United States) Tariffs.—**15 cents.**

Credits, Collections and their Management

a most complete and comprehensive work of great importance to any business man.—**$1.50.**

Address:

The MacLean Publishing Co. Limited

TORONTO and MONTREAL

CHARLES F. CLARK, President. J. CHITTENDEN, Treasurer

ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY, Executive Offices, PROPRIETORS.

NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES—McKinnon Building
Cor. Jordan and Melinda Sts.
THOS. O. IRVING, Superintendent.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street

MONTREAL

THE CANADIAN GROCER

VOL. XI TORONTO AND MONTREAL, DECEMBER 31, 1897. No. 53

QUALITY..

When a salesman talks price to you

Ask him about QUALITY

When he talks quantity . . .

Ask him about QUALITY

When he talks merit to you . .

Ask him about QUALITY

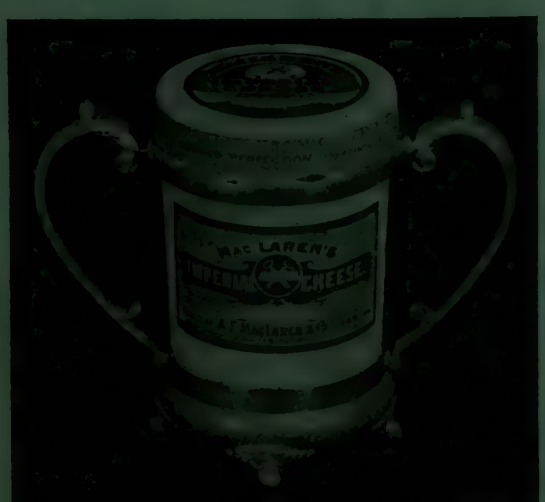
That's the

STRONG POINT

in

Colman's Mustard

A Leading Firm's Opinion



"**Perfection** having been attained in a food product entirely Canadian, we do but common justice in giving our unqualified recommendation to MacLAREN'S IMPERIAL CHEESE, and acknowledging the pleasure it gives us to sell so largely, and to annually increase our sales of a domestic article the excellence of which renders it a standard by which similar products must be judged."

(Signed)

MICHIE & CO.

Toronto.

SLICED

STAR BACON

In key-opening tins of one half and one pound each...

Star Boneless Breakfast Bacon is the finest in the world. Nothing equals it for mildness of cure and delicacy of flavor, and, when nicely cooked and daintily served, fairly "melts in the mouth." Cured only by the Armour Packing Co.

Its use proves an **economy** as well as a **luxury.** Send in your order at once.

Agents:

J. L. Watt & Scott, Toronto.
Watt, Scott & Goodacre, Montreal.
George De Forest & Sons, St. John, N.B.

Or

ARMOUR PACKING CO. - **Kansas City** U. S. A.

The Festive Season

IS ABOUT OVER.

Strict attention to business is now the order of the day for another year. If a merchant wants something that will sell easy, and give the best of satisfaction, let him place an order for a case of

Boston Laundry Starch

and a case of

Toledo Corn Starch

THE F. F. DALLEY CO., Limited,
HAMILTON, Can.

PUREST AND BEST

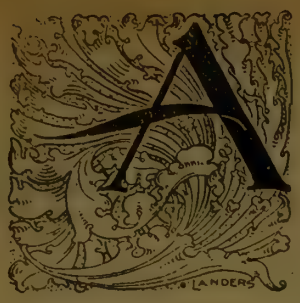
WINDSOR SALT

Is manufactured by the Vacuum Process, a process which ensures **PURITY,** and from the time the brine leaves the wells till the **PURE SALT** reaches the packages it is not handled except by machinery, which ensures **CLEANLINESS.**

Prices and Samples can be had from your Wholesale Grocer.

THE

WINDSOR SALT CO. Limited. Windsor, Ont.



Happy New Year!

"Many happy returns of the day." Let us put care and trouble away, far up out of reach on the back shelf in memory's store room---and forget it.

And perhaps when we go back to look for it after New Year's---it won't be there.

Happy New Year!

Hints for your New Year's Trade.

Stower's Peptonized Sauce

Particularly right for the very particular customer — peptonized—stimulating—but most effective as a digestive.

The sauce that helps trade—appetite—digestion.

A palate-tickler and a profit maker.

Fry's Chocolates Cocoa

Remember the 200 medals and awards to the House of Fry—your customers don't forget this.

Purity — strength — flavor—economy. These are the points that sell Fry's Chocolates and Fry's Concentrated Cocoa.

Lazenby's Jelly Tablets

and Lazenby's Soup Squares — both in one class — the highest class of quality there is.

Cheaper for customers to buy than it is to make Jelly and Soup in the old-fashioned way.

Concentrated luxury—for a little money.

Sold by leading Wholesale Grocers everywhere.

Agents:

A. P. TIPPET & CO. — Montreal and Toronto.

F. H. TIPPET & CO. . . . . Ottawa.

PATTISONS LIMITED

Highland Distillers — LEITH

And at EDINBURGH, KEITH, BALLINDALLOCH and LONDON.

ESTABLISHED 1849

The largest shippers of Fine Whiskies from Scotland.

OUR LEADING BRANDS

ROYAL GORDON

Special Reserve. **10 Years Old.**

ROYAL GORDON PERFECTION

. . . . **15 Years Old.**

The Oldest, Finest and Purest Whiskies Shipped from Scotland.

CHEAP SCOTCH and IRISH WHISKIES
Under SPECIAL LABELS from **6/-** per Dozen Reputed Quarts.

SPECIAL ALLOWANCE FOR LARGE ORDERS.

RESERVE LABELS FOR IMPORTANT BUYERS. SAMPLES FREE ON APPLICATION.

ORDERS TAKEN FROM WHOLESALE TRADE ONLY.

For further information, samples and specimen labels, address

S. B. TOWNSEND & CO. BOX 1125 MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA.

E. B. Eddy's

Paper Bags

DO YOU USE THEM ?

Any grocer can without extra cost secure the best Paper Bags made in Canada by asking for "Eddy's"

They excel in these points, which is easily proved by comparison, viz.:

LARGE SIZE
FULL COUNT
GOOD QUALITY

WILL YOU USE THEM ?

The **E. B. EDDY CO.,** Limited

HULL, QUE.

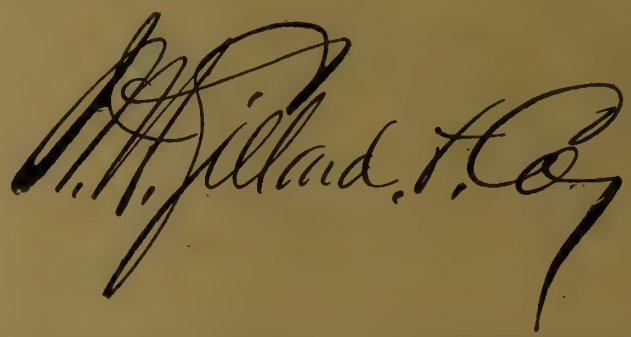
61 Latour St - - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.

To The Retail Trade:

We take this opportunity of thanking our kind friends of the retail trade for their generous support during the year just closing, and to assure them that we shall in the future make every effort to deserve a continuance of their confidence and patronage. . . . . .

We cordially wish one and all many happy and prosperous returns of the season.

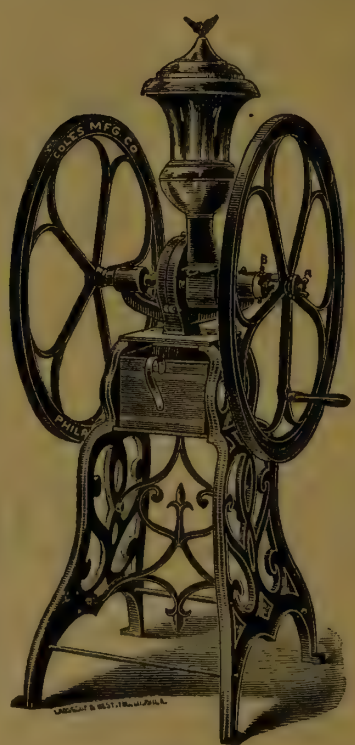


WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS
And all Grocers' Sundries

Sold and highly recommended by all leading grocers. . . . . .

Sovereign Matches

The H. A. NELSON & SONS CO., Limited
Sample room ...MONTREAL, QUE.
56 and 58 Front West, TORONTO.



No. 18

Grocers!

Being specialists in the manufacturing of Coffee Mills, we know what is required in a mill.

Therefore: Why not blend your own coffee and grind it in a COLES MILL? You cannot fail to give the highest satisfaction.

Thousands of Grocers have added to their worldly goods by doing this; why not you?

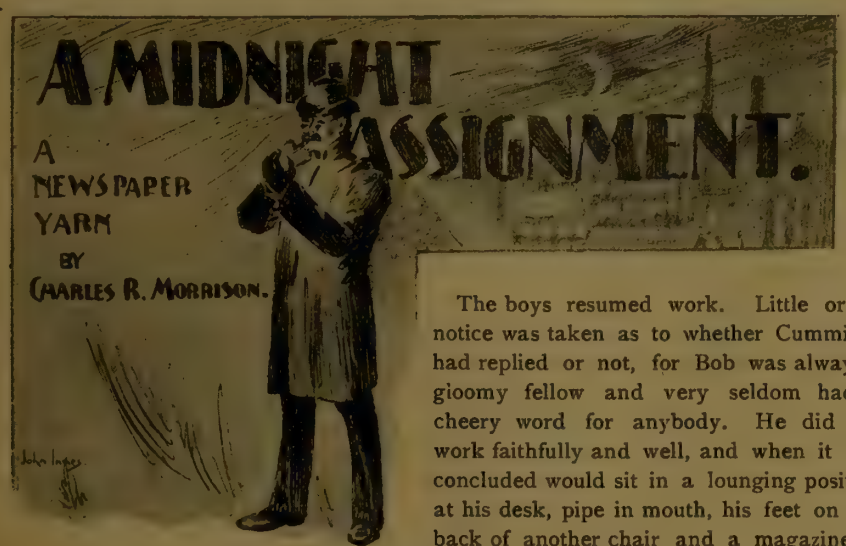
Agents { TODHUNTER, MITCHELL & CO. Toronto
DEARBORN & CO., St. John, N. B

Coles Manufacturing Co.
PHILADELPHIA, PENN'A.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XI. (Published Weekly) TORONTO AND MONTREAL, DECEMBER 31, 1897 ($2.00 per Year) No. 53



THE staff of The Daily Boomerang were all in, with the exception of Cummings and Tillotson. Each man, seated at his desk in the glare of the gaslight, was grinding out Christmas copy for the following day's special issue. In the adjoining room was seated the city editor, a pleasant, good-natured fellow, who commanded the respect and admiration of the entire staff. The chimes of the cathedral clock had just sounded the hour of midnight.

It was Christmas Day.

"Many of them, boys," shouted the city editor, "many of them."

This was a signal for general greetings. A newspaper office at any time is dismal, but on the birth of a Christmas Day it would be doubly so without these hearty expressions of good fellowship.

"Hello!" shouted Gilmore, "here's Cummings. A merry Christmas, old man," and the greeting was taken up by the other members.

Cummings paid no attention to this, and without reply seated himself at his desk and began filling his pipe slowly.

The boys resumed work. Little or no notice was taken as to whether Cummings had replied or not, for Bob was always a gloomy fellow and very seldom had a cheery word for anybody. He did his work faithfully and well, and when it was concluded would sit in a lounging position at his desk, pipe in mouth, his feet on the back of another chair and a magazine in his hand. His demeanor at any time was not that which at all drew one to him; on the other hand, it was repellant. But for all this, Bob Cummings was well liked by city editor and reporters.

The ring of the telephone in the outer hall started the office boy to his feet, and also aroused the members of the staff who were not working at some task, for the ring of a telephone in a newspaper office after midnight generally means extra work for someone. Cummings was the only man who did not find something to do.

The city editor entered the reportorial room.

"You're not busy, eh, Cummings?"

"No, sir."

"Well, I have just received word from Tillotson, at police, of a murder in Carghill street. A woman was found dead there a few minutes ago, and as Tillotson has that other case to look after, I think you had better take it up."

"Very well, sir," and Cummings, after refilling his pipe, left the room.

"I say, Cummings," called the chief, "make the best out of that yarn, and rush the copy."

Cummings, if he heard, made no reply, and the office was soon running quietly on as though no murder had ever taken place. A newspaper man hears of a murder with exactly the same feeling as he would a wedding in high life. They are both the same to him.

In about three-quarters of an hour from the time the chief spoke of the Carghill street murder, Cummings returned. Later, the city editor was surprised by an immense bundle of copy being thrown on the desk in front of him, and turning around, beheld Cummings passing out into the reportorial room. Bob seated himself at the desk, and continued puffing away at his pipe. A request from the next room took him back, however, to the city editor's side.

"I don't mind a good yarn, Cummings," the chief said, "but have you not rather drawn upon your imagination this time? Why, this theory as to how the murderer ended that woman's life sounds, to say the least, a little Sherlock Holmes-like. That's all very well in a novel, you know, but Sherlock Holmes will never do in a newspaper. What makes you think this? Now, Bob, listen. You say, 'There is little doubt that the murder was not premeditated, but was the result of a sudden passionate outburst on the part of the assassin.'"

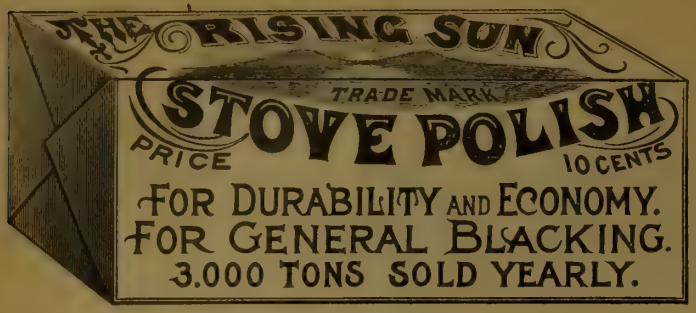
"What is this word?" asked the city editor, pausing and pointing to the erasure of a word for which 'assassin' had been evidently substituted. "It looks like 'husband.'"

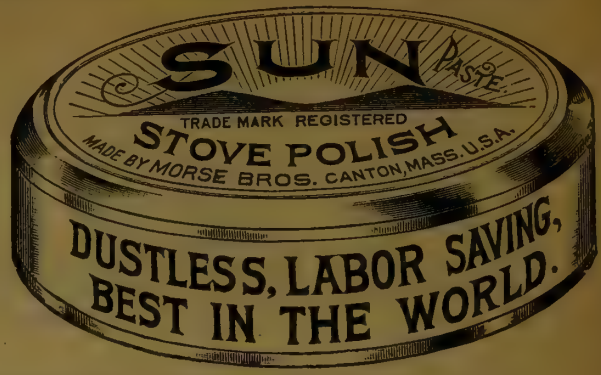
He regarded Cummings as he spoke, with an amused smile, and the latter, who was playing with his pipe, snapped the stem suddenly between his fingers.

"I guess it's 'husband' all right," he said, at last.

"You seem to be guessing a good deal to-night," remarked the chief; "too much

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

guess work altogether. Now, look at this: 'There seems to be little doubt that shortly after eleven o'clock last night the murderer entered the room of the woman, with whom he had been previously intimate, that he upbraided her with some wrong-doing, and that during the quarrel which arose he, losing control of his temper, struck her over the head with a heavy walking stick.'"

The city editor paused.

"Now, how many pages does this precious serial of yours take up?" he asked, and, glancing hastily over the copy, extracted several sheets, threw them on the table, and, turning to Cummings, continued:

"Don't you think, Bob, that you are wasting your talents in this office? Why not turn your hand to writing detective stories?"

Before Cummings could reply to this last cutting remark, the outer door of the city editor's room opened, and in walked Garrison and Payne, two of the detectives from the headquarters staff.

"Just the men I wanted to see," continued the city editor, addressing them. "Have you a vacancy over there for a good man, a regular Sherlock Holmes? What do you think of that for a theory?" and he handed over Cummings' copy.

Garrison took it, at the same time scrutinizing its author, who stood by, sullenly, and began to read. There was a long and painful pause for Cummings, during which time Payne and the city editor exchanged quick glances. Garrison's face brightened, then wore an expression of half surprise and seeming satisfaction. He looked to be enjoying it. No one seemed to have any desire to speak further. The situation undoubtedly was becoming embarrassing, for Garrison, as he read, would look at Cummings to pass some apparently uncalled-for remark, and finally ended by saying, as he handed the copy to Payne, "Well, the man who wrote that ought to know."

The city editor glanced sharply at Cummings, then back at Garrison, then at the man holding the copy.

"Perhaps Mr. Cummings could come with us and corroborate this story?" added Payne, meaningly.

"Good God, Bob!" put in the city editor, hastily, rising to his feet and scanning the faces of the three men, "surely you know nothing of this woman?"

It seemed an age before the answer came. Then Cummings said, slowly, as though each word burned agony into his soul, "'Husband' was right, sir; she was my wife."—The Mail and Empire.

MAY NEED SUPPLIES.

MR. WILLIAM STUART, ex-captain of the Capital Lacrosse Club, Ottawa, will probably go to the Klondyke.

Major Hepman, of the 4th Royal Fusiliers, and Capt. Alleyne, of the 12th Lancers, were in Winnipeg the other day on their way to Edmonton, whence they depart in ten days for the Klondyke. The party will consist of fourteen men, including two doctors, besides the packers, drivers, guides, etc. They will have 120 horses, a number of dog teams, etc., and expect to put a number of tons of supplies into Dawson—all food and medical supplies and no liquor. After reaching Dawson they will survey the country east of the Yukon.

Mr. Sloane has returned to Montreal to settle up with his creditors. He has made a large sum of money in the Klondyke and intends returning in the spring. He can be heard of from Mr. Hopper, Board of Trade Buildings.

Capt. Barnard heads a party to the Klondyke via Edmonton in the spring.

Col. Bernier, of Quebec, starts for the North Pole on March 1.

Mr. Y. Monk, a brother of Calvin Monk, Raglan, is on his way home from the Klondyke with $80,000.

Two parties will leave St. Thomas in the spring for the Klondyke, the first headed by Mr. G. H. Kennedy, C.E., D.L.S., in March, the other in May, by Mr. G. L. Sherlock, of the G.T.R.

Mr. Percy Vosburg, dentist, Montreal, leaves for the Klondyke in the spring.

Mr. Hopper, Board of Trade Buildings, Montreal, is getting up a party to go to the Klondyke early in the spring.

Joseph Ladue, the founder of Dawson City, is in Ottawa again. He is there to see the Department of the Interior in regard to the issue of patents for the land which is now held by the Joseph Ladue Mining Co. With him are John B. Riley, ex-United States Consul General here; Hon. Smith M. Weed, of New York, and Thomas N. Conway, of Plattsburg. Mr. Ladue counsels the use of the Dalton trail as the most practicable at this time of year.

Several young men are arranging to start from St. John, N.B., for the Klondyke gold fields in the spring. The Messrs. O'Mara, mining engineers, have been chosen by a company of influential men to venture to the gold fields.

A UNIQUE TEA WINDOW.

One of the unique windows on Main street which is attracting a great deal of attention is that of Mr. D. W. McLean's, the grocer, on the Pacific avenue corner. The representation is that of a family at tea in their home; a tramp is coming up to the door, and the lady of the house is in the act of giving him a repast. The figures are all life size and look natural.—Free Press, Winnipeg.

OLD BRISTOL.

THE CANADIAN GROCER is in receipt of a folio of views of Bristol and Clifton, and we are indebted for it to Purnell, Webb & Co., the manufacturers of Purnell's pure malt, plain and spiced vinegars, whose brewery is situated in Bristol. There are twenty-one views showing the quaint old town and its unique and beautiful environment. The views are not only well selected, but they are exceedingly well executed.

A Few New Year Thoughts

It is right to look our accounts bravely in the face now and then, and settle them bravely.

The man who always agrees with you may be a pleasant companion; but when you want sound advice go to someone else.

Sacrifice money rather than principle. Attend carefully to the details of your business. Injure not another's reputation or business. Yield not to discouragements.

Success always travels in the direction you are going; it cannot be met, but must always be overtaken.

Extend to everyone a kindly salutation.

Lucas, Steele & Bristol - Hamilton

Crystal Glass Washboards

Are meeting with great success all along the line.
The strong points are:

Unbreakable **with ordinary care**
No jagged edges to cut the clothes or hands
Never wear out
Fast workers
Not hard on the clothes
Easy on the operator

For sale by

JAMES TURNER & CO. - HAMILTON

WHOLESALE GROCERS.

KLONDIKE

One of the principal articles in the outfits of parties setting out for the Yukon is Condensed Milk, therefore dealers should keep a good stock on hand of "**REINDEER**" brand.

KURMA CEYLON TEA

IT IS A TRADE WINNER.

WRITE US FOR PARTICULARS.

The DAVIDSON & HAY, Limited

Wholesale Grocers - TORONTO

THE CHAMPION MEAN MAN.

IN THE cloakroom of the House the other day a warm discussion was in progress, says The N.Y. Tribune.

"I bet you a hat," said a member from the south, "that the meanest man in the world lives in my district."

"Taken," said a venerable politician from the west; "go on with your story."

"Well," began the M.C. from the south, "one of my constituents, who is a grocer, it so mean that if you pick up a cracker in his store he expects you to lay down a copper for it. At one time he was anxious to obtain the contract to supply our city almshouses with groceries. I was one of the aldermen, and he needed my vote. He dropped in one evening to see me concerning it, and when he left my son Dan and a college chum of his fell to joking about Z's stinginess.

"'But,' said the chum, 'he can't afford to be mean with you now that he wants your father's influence.'

"'He can't!' answered Dan; 'I'll lay you a pretty wager that if I should take old Z. an order from my mother amounting to $20 and should help myself to a pickle on the way out he would charge for the pickle on the monthly account.'

"'Done,' said the chum, and together they went to the shop, my son Dan carrying with him a large order for groceries, which he read off to Z.

"'Nice pickles, these,' said Dan, as he passed out of the door, 'think I'll take one,' helping himself out of the barrel as he spoke.

"'Help yourself,' called out the grocer cordially, but on the next bill, rendered at the foot of the order for $20 worth of groceries, was the item: 'One pickle to Dan, one cent.'"

"Did you vote for him as contractor," all the members assembled asked in a chorus, but their brother from below Mason and Dixon's line refused to answer this personal question.

"You've lost," said the politician from beyond the Mississippi, "my man is the meanest. I'll tell the story: There is an old brewer in my district who is noted from one end of the state to the other for his stinginess, and while he has made a large fortune by brewing he has never been known to give a glass of beer away. I am rather proud of my persuasive powers, and, feeling sure that I could wheedle a drink out of the old man, made a wager to that effect with one of my political lieutenants.

"We drove together, for I was anxious to have a witness of my triumph, to the old man's place. He was a gardener and a florist in a small way, and for amusement and to get him in good humor I walked with him over his demesne, praising his vegetables, his flowers, his stock, his poultry, his children and his wife. Finally, feeling that the time was ripe for an effort, I said:

"'And I understand, Jacob, that you make a very fine beer, the finest that is made in the state.'

"'Dot is so, dot is so,' acknowledged Jacob.

"'They tell me,' continued I, 'that the Hofbrau in Munich would be glad to exchange its recipe for yours and has offered a prize to anyone who will procure it.'

"'Is dot so? Is dot so?' asked the brewer excitedly. Then to his wife, 'Rosa, bring me von glass of beer.'

The beer was brought, foaming over the sides of an old-fashioned stein. I turned to my companion in triumph, and he showed evidence of great dejection. Jacob looked proudly at the mug, then at me and back at the mug again. Finally, he put it to his lips and drained it to the bottom at one draught. When he had finished he handed the mug to me.

"'Vell,' he said, 'ef you don't pelief I mak gut beer you just smell dot jug.'"

Merchants should sell popular goods; goods that their customers know all about; goods that their clerks don't have to spend precious time talking up.

THAT IS WHAT

Enameline

The Modern STOVE POLISH.

is. Hundreds of thousands of Dollars are being expended yearly to educate the public in regard to Enameline. It sells on sight. It puts dollars into the pockets of dealers who handle it.

NECESSITIES FOR THE FESTIVE SEASON

Pure Gold Prepared Icings
" " Tomato Catsup
" " Sweet Catsup
" " Spices and Powdered Herbs
" " Poultry Dressing
" " Sausage Seasoning.

Have we your Order?

PURE GOLD MFG. CO.
Toronto

White Wheat Graham Flour

A flour that takes the place of whole wheat flour to perfection, but at less cost to you.

Our facilities for making it are unequalled—we prove this by the letters we have from grocers testifying to the satisfaction it gives their customers.

From Manufacturer to Retailer Direct.

Famous cooks are recommending the coarser flours as more healthful and nutritious than the high grade patent flour.

White Wheat Graham Flour is the flour of double profit—profitable for you to sell and for your customers to eat. The demand is growing—everywhere.

The Tillson Co., Limited
Tilsonburg, Ont.

IT'S NO JOKE You get more salt to the **pound** when you buy

RICE'S PURE SALT

Because it's all Salt.
Put up for all purposes.

SOLE MANUFACTURERS—

The North American Chemical Co., Limited - Goderich, Ont.

To Our Many Friends

A Happy and . . Prosperous New Year.

Yours very truly,

THOS. KINNEAR & CO., 49 Front St. E., Toronto.

WINDOW DRESSING.

By R. O. Fielding, Hamilton.

WINDOW dressing is now generally recognized as an important factor in the retail store. Men of more than ordinary intelligence are filling the position of window dresser or trimmer.

The "eyes" to a merchant's store is his window, therefore it should be made as attractive and inviting as possible. Too little attention is, as a rule, given by the grocers to this advertising feature of their business. It is true there are no goods so difficult to attractively display as those found in the grocery store; it requires greater natural aptitude, more study and practical experience to be successful in this line, which is all the more reason why this branch of the business should have more life put into it.

The window shows the class of goods for sale, and is the great exponent of value. It is an advertisement of the store and goods. The problem is to so artistically and practically dress the window as to attract and please the passer-by and lead him to purchase or think of purchasing. The window must say "stop and look." Next to an attractive newspaper notice a well-dressed window is the best kind of an advertisement; it makes people talk.

"By my scouts I was advertised."—Shakespeare, Henry vi.

A window that sells the goods is one that comes up before the mind's eye of a would-be purchaser, therefore the display should be such that the impression created is lasting.

". . strive to intercept and guide . .
And in its eye more closely they come back."—Dryden.

An attractive novelty in the window will not only bring people to the store, but will prove a talking advertisement. Some mechanical arrangement, some startling novelty, something out of the conventional style is sure to attract and draw attention to the goods displayed. Let the grocer invest in a few simple means of attraction and beautifying his wares, some Japanese fans, umbrellas, storks, a lot of dried moss, some trailing vines, Brownie figures, flags of all nations and the like, and he will be surprised at the rapidity with which it will elevate the tone of his business.

"Then consider what scope the 'business' of the scene gives to the (grocer's) purpose."—Henry Irving.

Always introduce something in the centre—a striking centre-piece, so to speak—of any display. Never crowd a window. It is a grave mistake to fill a window with a heterogeneous collection of goods. It may be a fine exhibit of first-class goods, but is too confusing a mass to make any impression on the observer. The artistic arrangement of a few goods will prove more attractive than a crowded window. The best results are obtained by taking one article or one class of articles and make a really great display. There must be a definite relation between the lines of goods shown; they must harmonize one with the other—flour, pickles, canned fish do not harmonize; flour, baking powder, package cereals do; and there must not be too many kinds, or the impression will be lost.

Keep the window trimmed up to date, that is, commemorate festivities, celebrations, national holidays, etc., with appropriate displays.

A well-dressed window is made doubly attractive by a well-written and well-made price or show card. A good display card is a "silent salesman." There is more eloquence and beauty in an alluring price or show card than in almost anything else, apart from the goods. Let the wording be crisp and catchy, and do not put too much on each card. People have not the time or inclination to read more than a few words. If the goods are well known and price low, make the price prominent. One legitimate bargain announced by a modest card makes more of an impression than a window full of different lots of goods. Such an array of reduced goods, besides being confusing, is apt to shake the faith of the people in the veracity of the house.

"Next to the pleasure of buying a bargain for one's self, is the pleasure of persuading a friend to buy it."—Lamb's Letters.

A good background is just as essential as the display itself. They are best made from cheesecloth, tastefully draped in colors to harmonize with the display.

The successful window must not only be a good salesman, but an advertising agent as well. People who do not read the advertisement see the windows, and many people who read the advertisement and wish to buy the things advertised walk past the windows of the store before going in, to see the goods displayed.

When trimming your window, put up a blind or curtain, on which put some short, pithy advertisements.

NORTHWEST TRAVELERS.

At the annual meeting of the Northwest Travelers' Association, held in Winnipeg, the president's report showed the past year to have been one of the best in the history of the association.

The membership is now the largest yet, having reached 432, a gain of 63 during the year. The amount of mortuary benefit insurance carried is $62,703.66, and there were no calls on the fund this year. The directors had recommended that steps should be taken to find the financial position of the association, to see how soon the mortuary benefit to each member may be increased.

Representatives of the association had waited on the railway passenger agents, asking them to reduce the scale of charges on excess baggage. No answer had been received, but a reply is promised as soon as the passenger association holds its meeting.

The treasurer's report showed a balance at the end of this year of $18,921.34, an increase over last year of $2,481.

The composition offer of McKenzie & Campbell, general merchants, Kirkfield, who assigned to E. J. Henderson, will be accepted. The offer is 40c. on the dollar at one, three and four months.

AMONG THE RETAILERS.

New Year's Day Trade.

It is interesting to note the difference of opinion in regard to the business expected to be done this week. Some merchants say that the keeping of New Year's Day is dying out, that people, instead of visiting, as formerly, spend their time at skating rinks or at any other amusement which they can find. Others find that their trade for New Year's Day has increased steadily, especially among their Scotch customers, and are expecting a good business this week. The probability is that those who expect a good business for this day, and who prepare for it by keeping a range of suitable goods, will have their expectations realized.

Studying One's own Business.

The season of rush is, in many cases, about over, and the retailer will have time in the next couple of months to make a study of his business methods and the methods of those around him, and by comparison see the advantages or disadvantages of his system of advertising, his method of window, counter and shelf displaying, the strength or weakness of his credit system, his manner of buying. A good, careful study, followed up by a vigorous policy of progressive improvement, will be sure to result in a satisfactory increase of business. The retailers in the smaller cities and large towns especially, will find it good policy to get together once or twice during the coming months and see if, by united action, a better system of credit cannot be introduced into the locality than has been the case in the past. Every retailer must, by this time, fully realize how much more satisfactory is business done on a cash basis than business done on a credit basis. This year will be found in many towns an exceptionally good one for the introduction of the cash system. The farmers have the money, and in a great many towns work is much more plentiful than for some time. Selling for cash is desirable chiefly in that it enables one to buy for cash, which means that goods will be had at the lowest wholesale prices. This latter object should be aimed at, and every means possible should be used to reach it. The merchant who reduced his stock about 20 per cent. in order to have a cash surplus for buying made a good hit. He now has a cash fund ready for all emergencies, and is enabled to take up any snaps which come along—and they come. Some grocers who have felt during the Christmas season that small panes of glass in their windows were not the thing, that plate glass windows were what they needed, will now have an opportunity to prepare estimates and see if they cannot have the desired improvement the coming year. Others have too little counter room, others again too little shelf room. Some have grown so that they now feel their present premises too small. Every man who is progressive will at this season look around to see in what way his business can be improved. Yet, though trade is dull, care should be taken to have everything fresh and clean-looking around the counter and in the shelves, to have the windows attractively arranged, and to be ever on the look-out for more trade.

THE RAMBLER.

JAPAN TEA SHIPMENTS TO CANADA

Smith, Baker & Co's circular, dated Yokohama, Nov. 30, gives the following figures on tea exports for the season since May 1 :

	1897. Lbs.	1896. Lbs.
New York	11,692,179	12,134,504
San Francisco	4,886,778	4,132,810
Chicago and West	15,417,800	13,028,140
Canada	7,967,322	9,119,999

Assignee Clarkson, who has charge of the estate of McMurtry Bros., general storekeepers of Midland, has declared a first dividend of 45c. on the dollar on liabilities of $4,000.

Grand Mogul Tea

Coupons in every package entitling holder to heavy quadruple plate Silver free. GRAND MOGUL stands head and shoulders above all other teas in flavor and strength. Test it with any other. Samples sent anywhere. ***Retail Prices, 25c., 30c., 40c., 50c., 60c. a lb.*** Black or mixed.

If you want the agency for your town, WRITE US.

Sole Agents for Canada **T. B. ESCOTT & CO.,** Wholesale Grocers, **LONDON, ONT.**

Canadian Dealers too Often Deceived

It is of vast importance that every dealer should exercise the greatest caution when buying Paste Stove Polish.

The **QUICKSHINE** has attained such immense popularity that unscrupulous people have gone into stove polish business and are manufacturing polish that pays them tremendous profits. The materials employed in the composition of these imitation packages are so poor and cheap that the woman who buys them can never get the results she desires, and in this manner, to a certain extent, injures the sale of the good article.

When stove polish is required for domestic use ask your dealer or wholesale grocer for **QUICKSHINE STOVE POLISH,** and accept no substitute in the way of imitation package polishes, or polishes that are two-thirds soap and one-third polishing material.

If your wholesale dealer does not sell **QUICKSHINE**, send direct to us for same, stating the wholesale dealer you wish us to send it through; or if you prefer it sent direct, we will forward same at once. Price per 3-doz. Case, $2.25.

THE ALPHA CHEMICAL CO. - Berlin, Canada.

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

THE MacLEAN PUBLISHING CO.
Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P. E. Island and Newfoundland.

OFFICES:

MONTREAL - - - - Board of Trade Building, Telephone 1255.
TORONTO - - - - - 26 Front Street West, Telephone 2148.
LONDON, ENG. - - - 109 Fleet Street, E. C., J. M. McKim.
MANCHESTER, ENG. 18 St. Ann Street, H. S. Ashburner.
NEW YORK - - - - 14 Irving Place, M. J. Henry.

Subscription, Canada, $2.00. - Great Britain, $3.00.

Published every Friday.

WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

NOTHING FOR THE CREDITORS.

THE following is a statement recently submitted by the assignee of the estate of Robert G. Crawford, Fort Erie, Ont., an insolvent merchant. It was handed to us by one of the creditors.

RECEIPTS

Sale of horse and wagon, etc	$ 40 00	
" stock and fixtures	272 70	
" book accounts	60 00	
		$372 70

DISBURSEMENTS

Rebate on store, etc., to E. Hawkins	$ 8 00	
Rent to E. Hawkins	95 00	
Acker & Co., for printing	1 00	
J. J. Sidey, per advertisement	4 07	
Ontario Gazette, "	3 10	
A. Hershey, for printing cards	70	
Irvin Teal, bailiff, for costs	10 00	
S. C. Macdonald, inspector	27 40	
C. A. Myers, "	38 25	
H. W. Macoomb, advice, etc	7 00	
B. F. Matthews, assignee	50 00	
B. F. Matthews, personal expenses	15 00	
H. R. Morwood, advice, etc	4 32	
Wm. Young, 1 month's wages	10 00	
Wm. Williams, witness fees, etc	2 00	
E. Hawkins, bus line	75	
H. R. Morwood, defending suit, etc	7 65	
Preparing abstract by auditor	2 00	
Printing abstract, 100 copies	2 00	
Postage, etc	3 00	
		$291 24

CLAIMS OBJECTED TO.

Clara Crawford, claim for wages, $1,325, objected to. Priority claim for $90 sued for and judgment at trial 5th November, 1897, for $60 and costs of court, $15.27	$ 75 27	
		75 27
		$366 51
Balance on hand		$6 19

It will be noticed that there is a handsome balance to be divided among the creditors. But the most striking feature is not the smallness of the balance; it is the largeness of the expenses.

By totalling up the amounts paid to assignee, lawyers, printing, etc., it will be observed that over $177 out of a total disbursement of $291 was expended on these accounts.

In other words, over 60 per cent. of the disbursements was in fees, advertising and printing account; or, taking it another way, it took over 47 per cent. of the receipts to pay the assignee, the lawyers and other incidental expenses.

Could there be wanted a stronger evidence than this of the necessity of a Dominion insolvency law? In our opinion there scarcely could be. To think that in this day and generation such a large proportion of an estate should be swallowed by fees and such a small proportion should be left for the creditors is a disgraceful reflection on the legislators of the country, who have time and again refused to place a law upon the statute books which will enable insolvent estates to be wound up with moderate, and not as it now is, immoderate, cost.

Someone has said "that guns cannot open new markets." But into countries which guns have opened up to civilization an effort is usually made to ram trade home.

IS SOMEONE CORNERING CORN?

Whatever may be the causes which are stimulating the demand for tomatoes, there is unquestionably some speculation at the bottom of the interest which is being taken in corn.

Montreal is the centre of this speculative interest, and some round lots have within the past week or two been shipped there from Toronto. One wholesale house a few days ago sold one thousand cases of corn and peas on this account.

One house is alleged to be trying to corner the market on corn, but it is stated on good authority that it has been offered in all about twenty-five thousand cases more than it purposed buying.

The Ontario Government may or may not have a surplus, but there is no question forsooth as to the surplus of gas possessed by many members of the House.

BEET SUGAR IN CANADA.

IT IS interesting to notice that just when the agitation in Europe for the removal of the bounties on beet sugar is taking such an active turn that the agitation for beet sugar culture is being actively promulgated in Great Britain, in the United States and in Canada. In Great Britain it has been demonstrated that in certain counties beets can be produced which contain a higher percentage of sugar than the average beets produced in Germany, while in the United States the industry has got beyond the experimental stages, factories having been started and successfully operated in various parts of the country.

Canadians are, of course, practically interested in the matter as far as it concerns their own country.

In the years gone by efforts were made to establish sugar beet factories at Coaticook, Farnham, and Berthier, in the province of Quebec. But all resulted disastrously. The machinery of the Farnham factory is now being used for making beet sugar at Rome, N.Y., with satisfactory results, having been transferred there a couple of years ago.

A writer in The Montreal Star, referring some weeks ago to the factory at Rome, stated that many important and economic changes had been introduced in the rearrangement of the machinery. "For instance," he said, "the old charcoal filtration has given place to fumigation by the vapors of sulphur, which produces the same effect at very much less cost. A saving, too, of the labor of between 30 and 40 men has been made by the introduction of water carriage, which not only brings the beets to the elevator, but at the same time thoroughly cleanses them in the transit."

It has been abundantly proved that in the western and southern portions of Quebec beets suitable for sugar can be produced. And now it has been demonstrated, as pointed out in THE CANADIAN GROCER some weeks ago, that at least that portion of Ontario lying along the Georgian Bay is capable of doing the same thing. This is shown by the samples which were last month analyzed by Prof. Shuttleworth at the Agricultural College, Guelph.

Forty-two samples were analyzed. Of these one showed 17 per cent. of sugar, five 16 per cent. and over, seventeen 15 per

cent. and over, ten 14 per cent. and over, three 13 per cent. and over, one 12 per cent., three over 10 per cent. and less than 11 per cent. The lowest of the 42 samples was 10.7 per cent. With the three last named samples left out the average of 37 samples was 14.75 per cent.

It is interesting to note, by way of comparison, that in Germany the yield is 13.97 per cent. of sugar, and in France only 11 per cent. The beets grown in the vicinity of Owen Sound are, it will be observed, richer in sugar than those produced in Germany, and far richer than those on French soil. The recent experiment in England showed 14.01 per cent. of sugar.

The seed from which the beets were grown was obtained from Germany by the Owen Sound Sugar Manufacturing Co., Limited, and by it distributed among four hundred farmers. The average yield was 16 tons per acre, while the highest was 33 tons. Taking 16 tons as the average yield per acre, it means that the farmers would receive about $64 per acre, presuming that they would obtain the same price as the farmers in New York State do, namely, $4 per ton. The Owen Sound concern, it may be stated, expects to pay from $4 to $5 per ton. In California the return to the farmer is from $50 to $70 per acre, while as high as $120 has been realized.

The Owen Sound Sugar Manufacturing Co., Limited, which was incorporated a few months ago with a capital of $150,000 in shares of $25 each, expects to have its factory in operation some time in 1898. Nearly $30,000 has been subscribed, and an effort will be made to induce the town of Owen Sound to give a bonus of $20,000, while a deputation recently waited upon the Ontario Government with a request for a bounty of half a cent per pound, or that it guarantee the debentures of the company to the extent of $125,000. The Dominion Government has already a standing offer of one cent per pound bounty, which is, of course, not enjoyed by anyone, there now being no beet sugar factory in Canada. There is, however, every hope that there soon will be one.

It is to be hoped that life insurance will not be the death of the Toronto Board of Trade, which a week or two ago it gravely threatened to be.

DOLLAR TOMATOES.

WHOLESALERS who have been anticipating dollar tomatoes have had their anticipations realized. Wholesalers in Toronto are this week quoting $1 to $1.10 per dozen.

It is some time since tomatoes realized that figure. In fact, one has to go back six years to 1891 to find prices approximating to those now ruling. At the end of that year quotations ranged from $1.05 to $1.10 per dozen, according to quality.

The wholesale quotations ruling at the end of December for each of the following years were: 1896, 65c. per dozen; 1895, 77½c.; 1894, 85c.; 1893, 80c.; 1892, 85c.; 1891, $1.05 to $1.10; 1890, $1.35 to $1.40; 1889, $1.05 to $1.20.

Even higher prices than those recorded were obtained in 1890, for THE CANADIAN GROCER has in mind one wholesale house which paid as high as $1.65 to retailers to fill orders booked early in the season, the pack being so short that supplies could not be obtained from the canners.

At the figures now ruling, wholesalers are getting a handsome profit, particularly on such goods as they may have in stock which were bought when the packers were offering futures at from 60 to 65c. per dozen. Their condition is a great deal different from what it was a year ago at this time, when they were losing as much as 20c. per dozen in some instances.

As an indication of how strong the position is it may be noted that one wholesale house in Toronto this week sold a couple of hundred cases of tomatoes at 95c. per dozen and would not repeat the order for less than $1 per dozen.

In the United States the tendency of the tomato market is also upward. The advance began early last week, and The New York Journal of Commerce, of Friday last, in referring to the situation, said: "Within a day or two prices have advanced 5c. per dozen and according to report orders have piled up so rapidly that holders have become very independent and reject bids only a shade under their prices. Yesterday some sales of Marylands were made at 82½ f.o.b. in Harford county, while to-day it is stated an order for 2,000 cases at 85c. net cash in the country was turned down. Several large buyers are reported to be in the market with bids up to the current prices of the early part of the week on 2,000 to 5,000-case lots, but so far have not been able to get more than half the quantity wanted even at an advance. Stocks of all southern tomatoes in packers' hands are reported to be exceptionally light, owing to the unfavorable conditions prevailing during the growing and packing seasons this year. The New Jersey pack was, it is stated, only about one-third of that of 1896, and at the present time it is doubtful if anything could be obtained below $1 for standard grades, while fancy packs are quoted 5 to 20c. higher, according to brand."

ACTIVITY IN JAPAN TEA.

THERE has been more than the usual activity in Japan teas at Montreal during the past eight days, and as a result of the increased enquiry commission houses have turned over a large quantity of low and medium grade Japans, running from 12 to 16c. as to grade.

The enquiry has come from jobbing houses in Montreal and Ottawa chiefly, but Quebec city purchasers have also been in the market to a considerable extent.

One result of these purchases has been the realization of an advance on low grade Japans. Buyers who had paid 12c. toward the close, and at the beginning of the present week, want to repeat their orders for 300 to 500 package lots, but the sellers refused, asking 13 to 13½c.

It is estimated that from 3,000 to 4,000 packages of Japans have changed hands in Montreal since Saturday last.

SUGAR REFINERS' PRICES UP.

THE Montreal sugar refineries always shut down for about two weeks at the close of the year for cleaning and repairs. They have done so this week, and the fact has given increased strength to the already firm situation of the refined sugar market.

Previously when they shut down they had fair supplies of the refined article on hand. This year they have not, for despite the fact that they have been running to their full quantity, the demand has kept pace with it and their stocks are very light. This circumstance, coupled with the firm position outside, caused them to mark up their price ⅛c. per pound, both on granulated and yellows, on Tuesday morning last.

HIGHER DUTIES ON HOG PRODUCTS

THE pork industry of France has not been a satisfactory one for some years, and the competition of the foreign product is ascribed as the cause. The imports of hogs and hog products into that country during the last three years were valued at 120,000,000 francs. This, taking the franc at its present market value of 19c., would mean $6,315,789. France's exports of hogs and hog products during the same period did not exceed 25,000,000 francs.

It might be noted by way of comparison that Great Britain last year imported $38,225,306 worth of bacon, $15,262,300 worth of hams and $11,037,741 worth of lard. It will thus be seen that Great Britain's imports of lard alone exceeded by nearly $5,000,000 France's imports of hogs and hog products, all told, covering a period of three years.

With a view to stimulating the home hog industry, and as the Premier said, to remedy the decline in prices, the cable announces that one day last week the Chamber of Deputies adopted, by 418 to 97, a bill fixing a duty of 2 francs on hogs, 3 francs on sucking pigs and 50 francs per hundred kilos on hog products and 35 francs per hundred kilos on lard. This means from 38 to 57c. per each hog and sucking pig respectively, $9.50 per about 268 hundred pounds of hog products and $6.65 per 268 pounds of lard.

The producing country most interested in the imposition of these duties is, of course, the United States. The exports of that country to France for the present fiscal year were, in pounds weight: Lard, 20,934,590; bacon, 1,979,586; hams, 316,624; pork, 131,550. Canada scarcely sends enough hog products to France to be interested. According to the Trade and Navigation Returns we last year sent no bacon to France. Of hams we sent 2,341 pounds, valued at $257. We sent no pork to France, but St. Pierre and the French West Indies took $1,953 and $1,966 worth respectively.

While, however, Canada exports to France practically nothing in the shape of hog products, there is no saying what we might accomplish in the future if tariff obstacles are not too great. As everyone knows, our exports of hog products to Great Britain have increased wonderfully during the past four or five years. And naturally we hope some day to reach out after other European markets.

Outside Great Britain, France is the only country in Europe which last year took any hog products from us, and, as we have already pointed out, that was small enough. It was large enough, however, to make us zealous for its enlargement.

LOW STOCK OF CURRANTS.

Stocks of currants in Greece are now only 25,000 tons. The importance of this is evident when it is remembered that at this time last year the supply was about 60,000 tons. And even these 60,000 tons were exhausted before the new crop was upon the market. What, therefore, may be expected with less than half that quantity now in existence?

Quite naturally, therefore, prices in the primary market continue to appreciate, and Filiatras laid down in Toronto to-day would cost about 5⅞c. and fine Filiatras 6c.

Stocks in Canada are light, and the reason is largely due to the fact that when the market receded slightly a few months ago wholesalers thought a further decline was probable. Instead of the decline, however, came an advance, with the result that their stocks are smaller than they like them to be.

As noted in our market report, wholesalers have this week marked their figures up ¼c. per lb.

A township committee in Kearney, N.J., have granted a local man permission to make horse meat into sausage for export. The horses might say neigh, but the committee evidently could not.

B.C. SALMON PACK.

A Vancouver, B.C., correspondent of Mr. S. S. Gordon, of Astoria, Ore., writes as follows: "The official returns from the Fraser River pack have not been published as yet, but as close as I have been able to obtain the figures it is 860,000 cases. Of this amount about 5,000 cases are fall fishing; the balance is all sockeye grade. I have been unable to get the Sound pack as complete, but think it is about 470,000 cases, of which 350,000 is sockeye and balance fall fish of various grades."

A MOLASSES FAMINE.

EARLY this fall THE CANADIAN GROCER predicted that before the arrivals of new crop next spring a positive scarcity of Barbadoes molasses would be developed at Montreal. As time passed the fact became more and more likely, until at present it has been amply verified, for there is an undeniable scarcity of this great staple of the Quebec province trade.

Only one of the wholesale grocery firms in Montreal has anything like a fair stock, and naturally it is not a seller to competitors except at a handsome profit.

Houses whose supplies are light have, unfortunately for themselves, very little reserve stock in first hands to fall back on. There is only one lot of any quantity—about 1,000 puncheons—held in this connection. These goods are controlled by speculators, and they are asking a fancy price for them; more, in fact, than the Jobbing Guild price. When the Montreal market advanced also in previous years, the fact generally brought out offers from holders in the Maritime Provinces. This year it has not done so, for the very good reason that all they have down there they want for their own purposes.

With all these favorable circumstances in view, the feeling is bullish on molasses, and it is confidently predicted that the next alteration in price by the Wholesale Guild will be an advance of a full 2c. per gallon.

THE EXPORTS OF CEYLON TEA TO AMERICA.

Direct exports of tea from Ceylon to the North American continent, Canada and the United States continue to increase.

These exports from January 1st to the end of September were 569,708 pounds. For the same period in 1896 the quantity was 439,216 pounds; in 1895, it was 297,343 pounds, and in 1894 it was 160,721 pounds.

In other words, the direct exports of Ceylon tea to the North American continent have increased 254 per cent. in four years, a most remarkable increase surely.

The total exports of Ceylon tea to all countries during the period in question were 87,213,319 pounds, against 79,495,833 pounds in 1896; 74,670,751 pounds in 1895, and 65,906,385 pounds in 1894. The increase during the four years in this instance was over 34 per cent.

GREIG'S CROWN EXTRACTS

GREIG'S CROWN EXTRACTS

A Prosperous and Happy '98

IS OUR WISH FOR ALL.

We thank our friends for their generous support during 1897, and while it is extremely gratifying to know that our past efforts have been so favorably received we look forward to the New Year with the expectation of breaking all previous records.

By making and handling only the best goods, at reasonable prices; by giving prompt and careful attention to every detail, we seek the confidence and custom of the grocers of Canada.

Now for more business!

Robert Greig & Co., Montreal

GREIG'S CROWN EXTRACTS

GREIG'S CROWN EXTRACTS

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Dec. 30, 1897.

GROCERIES.

THIS is of all times in the year holiday week in the wholesale grocery trade. But notwithstanding this, business is good under the circumstances. There is no large demand for any one line of goods, but a good many letter orders have been coming in from merchants whose stocks need a little replenishing for the New Year's holiday trade. Sugar and canned goods are the two most interesting lines in the trade. On Tuesday last the refineries advanced their prices another eighth of a cent all round, and the outside markets rule firm. Wholesalers' views on tomatoes are higher, and the ruling figure is $1 to $1.10 per dozen. Prices generally rule strong.

CANNED GOODS.

Tomatoes have at last touched the dollar mark, the wholesalers having this week advanced their prices to $1 to $1.10 per dozen. Some houses declare they have nothing under $1.05 to offer. We hear of one transaction in which one wholesale house sold another wholesale house two or three hundred cases of tomatoes at 95c., but the sale could not be repeated at less than $1 per dozen. One thousand cases of canned corn and peas were sold for shipment to Montreal by one wholesale house, and the figures obtained were 70c. for corn and 85c. for peas. Very little business in canned goods is being done with retailers. We quote as follows: Tomatoes, $1 to $1.10; corn, 70 to 85c.; peas, 90 to 95c. for ordinary; sifted select, 90c. to $1; extra sifted, $1.25 to $1.40; beans, 60 to 95c.; peaches, $2 to $2.60 for 3's, $1.40 to $1.75 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.40 to $1 70, according to brand and quality; blackberries, $1.40 to $1.70; cherries, $1.75 to $2.25; apples, 3's, 80 to 95c.; gallons, $2.25 to $2.40; salmon, "Horseshoe," $1.25 in 5-case lots and $1.30 in less quantities; other red salmon, $1.20 upwards, according to quality and brand; cohoes, 95c. to $1; canned mackerel, $1.20 to $1.30; lobsters, $2.40 to $2.70 for tall tins; ½-lb. flats, $1.65 to $1.70; Canadian canned beef, 1's, $1.35 to $1.40; 2's, $2.35 to $2.50; 6's, $7.75 to $8.25; 14's, $15 to $16; Canadian kippered herrings, $4.50 per case.

COFFEE.

The coffee market rules strong, and business locally is good in Rio coffees. Jobbers quote green in bags: Rio, 8 to 12½c., according to grade; East Indian, 27 to 30c.; Santos, 12 to 18c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 13 to 17c.; Jamaica, 16 to 22c.

SYRUPS.

Business is moderate. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

There is not much doing. We quote: New Orleans, bbls., 23 to 35c.; ditto. half-bbls., 25 to 37c.; ditto, fancy, 50 to 55c. in bbls. and half-bbls.; Barbadoes, 31 to 35c.; half-bbls., 33 to 35c.

SUGAR.

Since a week ago the sugar market, both at home and abroad, has developed further strength. In Canada there was an advance on Tuesday last of ⅛c. per lb. on all refined sugars, and although there is very little business being done, the market is firm at the advance. We quote wholesale price, subject to a discount of 1 per cent., 10 days: Granulated (Redpath, St. Lawrence, Acadia), 4⅝c.; ditto, Dutch, in bags, 4⅜c.; ditto, German of Canadian make, in bbls., 4¼c.; ditto, imported, in bags, 4¼c.; yellows, 3⅞c. upwards.

NUTS.

There is a little sorting up being done. We quote as follows: Brazil nuts, 12½ to 14c.; Valencia shelled almonds, 23 to 25c.; Tarragona almonds, 9 to 11c.; peanuts, 10 to 12c. for roasted and 8 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 11½ to 12c.; Marbot walnuts, 9½ to 11c.; Bordeaux walnuts, 8 to 9c.; Sicily filberts, 9½c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

THOROUGH CLEAN FAST

Positively removes every seed.
We have them. You ought to have them.

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DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES

But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier

The world-renowned French Vanilla Chocolate.

"Poor Prophets"

When we started to give a better Tea at 40 cents per pound than any of our competitors were selling at 50 or 60 cents, they prophesied all kinds of dire disaster, saying that we couldn't do it and live. But we built up such an enormous trade that they became frightened and are still suffering from the shock.

IS THE WORLD'S PREFERENCE.

Sealed Lead Packets only 25, 30, 40, 50c.

It won't make black goods white but it will make white goods whiter.

It's the Best for Washing Clothes

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BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

RICE, TAPIOCA, SAGO.

Not much doing. We quote: Standard "B," broken lots, 3⅞c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5c.; Patna, 4¾ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½ to 4½c.

SPICES.

There has been a further advance in the primary market in black pepper, and spices generally are keeping firm. We quote as follows: Pure Singapore black pepper, ground, 14c. in kegs, pails and boxes, and 15c. in 5-lb. cans; ditto, whole, 12c. per lb.; pure white pepper, ground, 24 to 26c. in kegs, pails and boxes, and 20 to 22c. in 5-lb. cans; ditto, whole, 20 to 22c., according to quality; pure Jamaica ginger, 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25c.; ditto, best, 28 to 30c. per lb.; allspice, 16c.; cassia, 25c. per lb. for ground and 40c. for Saigon.

TEA.

The local tea market is this week devoid of interesting features, there being scarcely anything doing. Gow, Wilson & Co.'s tea letter under date of Dec. 17, states that the market in London for Indian teas was then somewhat taxed by the heavy supply and although there was no marked giving way in prices, quotations for medium kinds were here and there slightly irregular. It was also stated that the season in India was practically closed in all districts. In Ceylon tea the sale passed with good competition, with quotations fully up to those of last week. Ruling wholesale prices on the Toronto market to retailers are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indias and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

CURRANTS—The market in Greece is rather firmer than it was a week ago and at present prices ruling there Filiatras would cost about 5⅞c. per lb. laid down here and fine Filiatras 6c. Local wholesalers have advanced their prices ¼c. per lb. We quote: Provincials, 5¾ to 6c.; Filiatras, 6¼c. in bbls; 6⅜c. in half-bbls and 6¼c. in cases. Patras, 6¾c. in bbls.; 6¾c. in half-bbls. and 6⅞c. in cases. Vostizzas, 7½ to 8½c. in cases.

VALENCIA RAISINS—Prices are a little firmer in London, England, but locally there is no change. We quote: New goods —Off-stalk, 4½ to 4¾c.; fine off-stalk, 5 to 5½c.; selected, 6 to 6½c.; layers, 6½ to 7c.

MALAGA RAISINS—Business is fair. We quote as follows: London layers, $1.50 to $1.70; black baskets, $2 to $2.20; blue baskets, $2.30 to $2.50; Connoisseur clusters, $2.20 to $2.40; dessert clusters, $3.50 to $3.75.

CALIFORNIA RAISINS — The market is fairly well supplied with all grades. Prices on the Coast are reported to be firm. We quote: 3-crown, 7¼ to 7½c. per lb.; 4-crown, 8¼ to 8½c. per lb.; 1-lb. cartoons, 20c.; 2¼-lb. cartoons, 35c.

DATES — There is a fair demand. Hallowees are quoted at 5¾c., and Kadrowees at 5½c. The demand is fairly good.

FIGS—There is not much doing. We quote: 4-crown, 10 to 11c.; 5-crown, 11 to 13c.; 7-crown, 13 to 14c.; 9-crown, 15 to 16c.; natural figs, in bags, 4½ to 5c.; mats, 3½ to 4c. per lb.

PRUNES—Nothing has yet been heard of the arrival of the Styria with Turkish prunes on board, although she left Palermo early in November. California prunes still control the local market. We quote as follows: 40 to 50's, 10 to 10½c.; 50 to 60's, 8 to 8½c.; 60 to 70's, 7½ to 8c.; 70 to 80's, 7 to 7½c.; 80 to 90's, 6½ to 7c.; 90 to 100's, 6 to 6½c. Silver prunes (fancy), 13½c.; egg plums, 9½c.; golden plums, 10½c.

CALIFORNIA EVAPORATED FRUITS—Ad-

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J. A. McLEAN,
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SITUATION WANTED.

STRICTLY PUNCTUAL, ACCURATE AND UP-right young man wishes position of some kind; experienced in groceries. Communicate with his last employer, Jno. T. Graves, Boissevain. (2)

BUSINESS CHANCE.

TO LEASE, OR WILL SELL, IN THE CITY OF Brandon, Man., the good-will and business of a Jobbing House heretofore being engaged in the Produce, Provision and Fruit lines, and also acting as Manufacturers' Agents for other lines of goods; owing to the prospect of a very large trade in Kootenay and Klondike mining regions west the coming season, this is an excellent chance for anyone who has capital and experience. For full particulars, address P.O. Box 163, Brandon, Man. (53)

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CUT TOBACCOS . . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
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Teas, Canned Goods, Molasses, Coffees, Dried Fruits, Syrups, Spices, Starches, Condensed Milk, Salmon, Bags, Beans Canned Meats, Smoked Meats, Lard, Oatmeal, Rice, Tapioca, Sago, etc., etc.
Representing some of the leading houses in the world. Advances made against consignments. Storage—in Bond or Free. Wholesale Trade and Millers only supplied.
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Clemes Bros.
SEND CORDIAL
NEW YEAR'S
...GREETINGS
TO THEIR
Customers and Friends

vices from the Coast state that the market is firmer on account of the expected demand on Klondyke account. We quote as follows: Apricots, 9 to 9½c. per lb. in 50-lb. boxes, 9½ to 16c. in 25-lb. boxes, and 13 to 14c. in 1-lb. cartoon boxes; Peaches, 9½ to 12½c. in 25-lb. boxes, and 13c. per lb. in 1-lb. cartoons.

GREEN FRUITS.

There is a general quietness prevailing in the fruit market this week. There is a demand for Valencia oranges, but there are none on the market. If they do not arrive the latter end of this week a good demand for other lines is expected. There is no sale at present for winter pears. All other fruits are moving quietly with prices unchanged. We quote as follows: Almeria grapes, $5 to $8 per keg; lemons, Messina, $2.75 to $3.25 a box; cocoanuts, $4.50 a sack and 60c. per doz.; oranges, Valencia, $5.50 to $7.50 per case; California navels, $4 to $4.50 per crate; Jamaica oranges, $7.50 per bbl., and $4 per box; Mexican oranges, $3.50 to $4 a box; bananas, $1.50 to $1.75; Cape Cod cranberries, $8 to $8.50 per bbl., and $2.75 to $3 per box; Canadian cranberries, $6.75 to $7.50 per bbl., and $2.50 per box; Nova Scotia cranberries, $8 to $8.50 per bbl.; Canadian apples, $2.50 to $3.50 per barrel and 40 to 50c. per basket; Canadian onions, red or yellow, in 80-lb. bags, 70c.; pickling onions, 75c. per basket; celery, 25 to 50c. a dozen; winter pears, $3.50 to $4 per bbl. and 30 to 50c. per basket.

COUNTRY PRODUCE.

EGGS — The demand is brisk, with lots coming forward. Strictly fresh eggs are not as plentiful as desired, and the price of this grade has advanced 1c. We quote: Fresh laid, 17 to 18c.; held, 12 to 14c.; pickled, 13½ to 14c.

POTATOES—The market is rather quiet, the demand poor, yet up to supply. We quote: Carload lots at 60c., and small lots on the market at 65 to 70c.

DRIED APPLES—Business continues dull with prices at 4 to 4½c f.o.b. Jobbers are quoting at 5c. per lb. for choice stock.

EVAPORATED APPLES — Prices are still nominally 8 to 9½c. outside, but there is nothing doing. Jobbers quote 9 to 10c.

BEANS—The demand is fair. We quote: 80 to 85c. for prime beans in 10 to 50 bag lots.

HONEY — Business is quiet, though as good as usual at this time of the year. We quote: Clover honey, 7 to 7½c.; buckwheat,

POULTRY
BUTTER
HONEY
EGGS
Are in good demand.
Chas. J. Graham
88 Front Street East . . . . Toronto

The QUEEN CITY OIL CO., Ltd.
SAMUEL ROGERS, President. TORONTO, ONT.
Importers of the very finest PRATT'S ASTRAL and
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CAR LOADS OR LESS. — WRITE FOR PRICES.
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OF PURE Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels.
We guarantee the purity of our manufactures. | Works: VICTORIA, B.C.

POTATOES AND APPLES
Wm. Hannah & Co.
TORONTO——and——MONTREAL
Board Trade Building. 177 McGill St.
We are always open to buy or sell car lots. Write or Wire us for Prices.

Special for KLONDIKE Supply Houses
We offer Evaporated Apples, Peaches, Apricots, etc.
Evaporated Eggs (splendid article), 1 pk. equal to 3 doz. eggs; also in bulk.
Condensed Pure Grape Vinegar; 1 gallon makes 21 gallons, with addition of water.
Evaporated Vegetables (for soups) in packages.
Several large shipments already made to Vancouver. Write for particulars.
W. H. SEYLER & CO.
Room 100, Board of Trade, TORONTO

EGGS
Poultry, Butter, etc.
We solicit consignments of above.
DRIED APPLES
We buy outright at market prices. Write us particulars before selling.
RUTHERFORD, MARSHALL & CO.
62 Front St. East, TORONTO

G.F.& J.GALT PACKERS OF THE BLUE RIBBON TEAS
42 SCOTT ST TORONTO CELEBRATED

4c.; light color, in 60-lb. tins, 6 to 6½c.; 5 and 10-lb. tins, 7 to 7½c.; comb, $1.50 to $1.75 per dozen.

POULTRY—There is an abundance of all kinds of poultry offered this week. Turkeys have come down again to the prices ruling up to last week. We quote: Geese, 6 to 6½c. per lb.; chickens, dressed, 30 to 45c.; ducks, 50 to 75c.; wild ducks, widgeons, 20 to 25c.; bluebills, 30 to 35c.; mallard and black, 50c.; turkeys, 9 to 10½c. per lb.

PROVISIONS.

The trade in meats is quiet, with prices unchanged. Lard is in fair demand, with prices ¼c. lower than last week. Deliveries of hogs are fairly free, but all brought in are required. The market has advanced 20 to 25c. this week. We quote:

DRY SALTED MEATS—Long clear bacon, 7½c. for carload lots, and 8c. per lb. for ton lots and cases.

SMOKED MEATS—Breakfast bacon, 11 to 11½c.; rolls, 9c.; hams, large, 9½c.; medium, 10c.; small, 10½c.; shoulder hams, 8½ to 9c.; backs, 10 to 11c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 6½c.; tubs, 6¾c.; pails, 7c.

BARREL PORK—Canadian heavy mess, $14 to $14.50; Canadian short-cut, $16; clear shoulder mess, $14.

DRESSED HOGS—We quote: $5.80 to $5.90 for heavy, and $6 to $6.10 for light hogs.

BUTTER AND CHEESE.

BUTTER—Choice dairy in tubs is not coming in as freely as desired. There is a brisk demand for large rolls. Pound prints are also wanted. Creamery is also in good demand, especially for pound prints. We quote as follows: Dairy, best, large rolls, 14 to 15c.; pound prints, 15 to 16c.; tubs, best grade, 15 to 16c.; second grade, 13 to 14c.; low grade, 11 to 12c.; creamery, early make, tubs, 17 to 18c.; late make, tubs, 18 to 19c.; prints, 20c.

CHEESE—The export demand is much better, and a firmer feeling is evidenced. The local demand is quiet, with quotations at 9 to 9¼c., according to make.

FISH AND OYSTERS.

Oysters are in good demand. Fish are also moving better now. Prices are unchanged. We quote as follows: Oysters, $1.25 per gal.; fresh trout, 7 to 7½c. per lb.; fresh haddock, 5c. per lb.; fresh steak cod, 6 to 6½c. per lb.; pickerel, 6c. per lb.; pike, 4c. per lb.; perch, 3c. per lb.; fresh herring, 3½c. per lb.; haddies, 6c. per lb.; Labrador herring, $5.75 to $6 per bbl. and $3.25 per half-bbl.; split herring, $5 per bbl. and $2.50 per half-bbl.; boneless fish, 3½ to 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), $2.50 per keg; ciscoes, 75c. to $1; Manitoba frozen whitefish, 7½c. per lb.

NEW YEAR'S CONFECTIONERY

Sold on merit. The low prices prevailing in Candies have not depreciated our high quality.

WRITE US FOR QUOTATIONS FOR PURE GOODS

J. McLauchlan & Sons Manufacturers Biscuits and Confectionery **Owen Sound**

SEEDS.

There is no local demand for seeds, and, as the foreign demand is for only the choice to fancy grades, these are sought for, and the poorer qualities are not wanted. There is a great range in quality this fall. We quote alsike at from $2 to $5; red clover at from $2.50 to $4; timothy, $1 to $1.40 for machine-threshed, and for bright, flail-threshed $1.50 to $1.75.

HIDES, SKINS AND WOOL.

HIDES—The market is firm. We quote for both cowhides and steerhides: No. 1, 9c.; No. 2, 8c.; No. 3, 7c.

CALFSKINS — We quote as follows: No. 1 veal, 8 lbs. and up, 12c. per lb.; No. 2, 10c.; Dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—There is a good demand, with prices 5c. higher than last week. We now quote them at $1.10.

WOOL—There is a fair and steady demand for pulled wools, the price quoted being 20½c. for fleeces and tub-washed.

SALT.

There is a good amount of business being done, with cars more easily secured for transportation, though some shortage is still experienced. Prices are unchanged. We quote: Carload lots, $1.05 per bbl., and 65c. per sack; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells we quote: F.O.B.. barrels, 75c.; sacks, 50c.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Prices are unchanged, and the market continues firm. We quote the street market as follows: Winter wheat, 85 to 86c.; barley, 30 to 34½c.; peas, 45c.; oats, 26 to 27c., Toronto freights. No. 1 hard wheat is quoted at $1.02, Toronto freights.

FLOUR—The market generally is firm, with prices unchanged. We quote: Manitoba patents, $5.40; Manitoba strong bakers', $5; Ontario patents, $4.60 to $4.75; straight roller, $4.10 to $4.15, Toronto freights.

BREAKFAST FOODS—Business is brisk, the demand for all lines continuing active. We quote as follows: Standard oatmeal and rolled oats, $3.40 in bags and $3.50 in bbls.; rolled wheat, $2.70 in 100-lb. bbls.; cornmeal, $2.35; split peas, $3.25; pot barley, $3.

PETROLEUM, ETC.

The demand for all lines continues brisk, with prices unchanged. We quote as follows in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 14c.; carbon safety, 16½c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

Sugar of all grades is ⅛c. per lb. higher.

Wholesalers are now quoting tomatoes at $1 to $1.10.

QUEBEC MARKETS.

MONTREAL, Dec. 30, 1897.

GROCERIES.

THERE has been quite a satisfactory week's business in general groceries for the season of the year, the heavy fall of snow and its effect on country roads having a material effect in this connection. Current demand from retailers has been well

Continued on page 21.

WE ARE *PAYING CASH* FOR DRIED APPLES

W. B. BAYLEY & CO.

EXPORT BROKERS

46 FRONT ST. E. **Toronto**

A Happy and Prosperous New Year to All.

FREE POINTERS

FOR THE OCCASION.

Apples--

At the time of writing our article which appeared in this paper last week, our prices on **CANNED APPLES** were $2.40 for gallons and 90c. for 3 lbs.

They are now, without engagement, $2.60 and $1.00 respectively, and those figures are much below the actual market value. It looks as if our predictions would be accomplished even sooner than we expected.

It is time yet for you to buy, don't lose the opportunity.

Prunes--

Prunes are very sympathetic to Apples and generally move in the same direction.

The tendency of the market is now for higher prices. We are yet selling :

French, Dufour, 25 lbs. - - 4½c.
Bosnian, Ostrich, 55 lbs. - - 6½c.
Californian, Griffin & Skelly Co.
25-lb. boxes, 60 to 70 to the lb. 8c.
50 to 60 to the lb. 8½c.
40 to 50 to the lb. 10½c.

Currants--

Look out for Currants, they are bound to advance materially, and that, before long.

You will see in Currants the repetition of last year's occurrence and possibly worse. Mark our words.

HUDON, HEBERT & CIE. - MONTREAL

TEAS...

These are our registered brands. They have proved to be leaders. They have made money for those who have sold them. They have never been beaten.

NO. 100.

Of the Owl, No. 100, we have only a small quantity left. Everybody who has had some knows that it CAN'T BE MATCHED and will want to secure enough to last until the new crop comes in. The first in will be the first served, so COME AT ONCE if you do not want to be disappointed.

A1 Nos. 2 and 3.

The Beaver A 1 is the highest grade tea imported in Canada. If you want to have the reputation of selling the FINEST, BUY THIS.

The other numbers of these brands have made their mark, they ARE WELL KNOWN.

Nos. 1, 2, 3, 4 and 50.

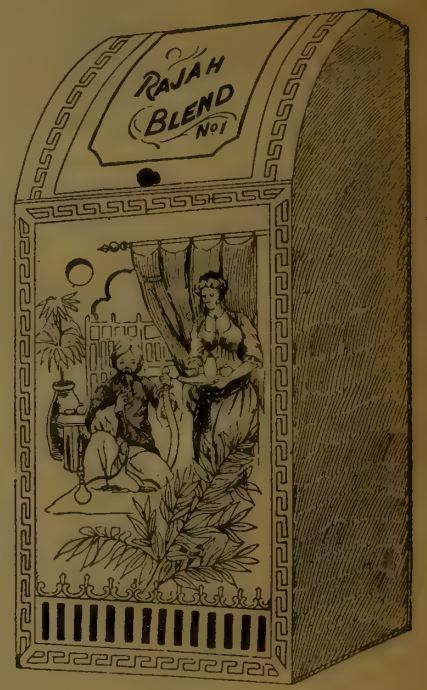
You have heard a good deal lately about sloppy, fishy-tasting Japan teas, but we guarantee that if you handle any of our brands you will soon find out that there are choice teas yet to be had from that country. You have heard also about **low-priced** teas being scarce, but you have not heard it from us, because we have in stock, of this year's crop, which, having passed the Customs inspection, are consequently all good sound teas, **but low-priced,**

709 Half-chests of Japan.
376 Half-chests of Black.
325 Packages of Green.

Not any of those highly **colored** or **brilliantly painted** teas, but the real nice natural leaf, and at prices offered by no other house.

We have a stock and an assortment of all Teas unsurpassed in this country, and bought right.

Bee Brand Ceylon, 1's and ½'s, sack packets.
Green Label, Flowery Pekoe.
Red Label, Golden Tipped Pekoe.
The best sold.



Rajah Blend, Nos. 1 and 2; 10-lb, 25-lb, 50-lb. fancy tins; a perfect blend.
Give it a trial.

L. Chaput, Fils & Cie., Montreal

SEE NEXT PAGE

ACTUAL STOCK

Japans . .

2,386 HALF-CHESTS OF ALL GRADES

Sun-dried and Pan-fired, Dust and Siftings. From the best Houses in Japan.

Young Hysons

199 PACKAGES

Pingsuey, Moyunes. Points and first.

Gunpowders

1,077 PACKAGES

Pingsuey, Moyunes. Pea leaf and Pinhead.

Blacks . .

1,539 PACKAGES, CHESTS, HALF-CHESTS
AND BOXES

5,201

Indian, Ceylon, China, Formosa Oolong and Scented Orange Pekoe. . . . . .

As you see, we have them all, and you have only to ask for samples and prices to find out how willing we are to sell.

L. CHAPUT, FILS & CIE.

Montreal

4 SNAPS IN TEAS

GOOD CLEAN SWEET DRAW.

CEYLON BLEND	-	Chests	10c.
YOUNG HYSON (TO ARRIVE SHORTLY)	Hf.	"	12c.
UNCOLORED JAPAN	"	"	14c.
JAPAN SIFTINGS	"	"	7c.

SAMPLES ON APPLICATION

THE EBY, BLAIN CO., LIMITED

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO

Continued from page 20.

distributed throughout the list, from sugar and molasses down to dried fruit, canned goods and spices. A notable feature of the situation is the general firmness of prices, particularly in sugar, molasses and canned goods, as noted in the appended report. Tea also is active and strong from first to second hands.

SUGAR.

The strength in the sugar market continues, and there has been further advance in prices since last report. Despite this fact, however, and the possibility of still higher prices, the demand from the retail trade has not increased, according to the majority of jobbers. The latter are experiencing a fair demand from that quarter, but not extensive. At the refineries, this week, prices on both yellows and granulated have been marked up, and their stock in hand is much lighter than usual for the season. As a consequence of this advance at the refineries the jobbing range is expected to advance at any moment, for at its present level it is precisely identical with what the refiners are asking. We quote: Granulated, 4⅜c., and yellows, 3⅝ to 4c.

SYRUPS.

This market exhibits no special change, demand being fair and prices steadily held. We quote Canadian in half-barrels 2 to 2½c., as to grade.

MOLASSES.

The molasses market is quiet as to the volume of business transacted, but this is due to the firm way stocks are held, and not lack of demand. The enquiry is quite brisk, but the stocks here being concentrated in few hands, holders are in no hurry to realize, as they believe that prices are going still higher in the near future. We quote the jobbing range: Puncheons, 28c.; barrels, 30½c., and half-barrels 31½c.; car lots 1c. less.

RICE.

There is a quiet steady trade in rice. We quote: Crystal Japan, $5.00; standard B., $3.50 to $3.75; Patna, $5 to $5.50; Carolina, $6.75 to $7.75; choice Burmah, $4 to $4.25; and Java kinds, $4.25 to $4.50.

SPICES.

The market continues steady under a seasonable demand from retailers for most sorts. We quote: Black pepper, 10 to 12c.; pure white, 17 to 20c., as to grade; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar (French), 25 to 27c.; allspice, 12 to 14c.; and nutmegs, 50 to 90c.

COFFEE.

The strength in coffee outside has been maintained, but business on spot has been rather quiet and values remain as last quoted: Santos, 10½ to 11c.; Rio, 9½ to 10c., and Maracaibo, 11½ to 12c.

TEAS.

There has been quite a large business in teas from first to second hands, especially in Japans, but in a distributive way trade is light, as retailers appear to be well supplied. Jobbers, however, have been extensive buyers of Japans, and have paid all the way from 1 to 1½c. more than sellers were asking a week ago. The inference is that they are in want of stock. We quote: Young Hysons, 18c. for low grades, 24 to 28c. for mediums and 30 to 45c. for high grades; China Congous, 10 to 17c. for mediums and 25 to 55c. for high grades; Japans, 15 to 21c. for mediums and 28c. for high grades; Indians and Ceylons, 17 to 20c. for mediums and 35 to 65c. for higher grades.

CANNED GOODS.

The strength displayed lately by several leading staples in this line, particularly tomatoes and gallon and 3-lb. apples, is maintained and promises to continue until next season, as stocks are admitted to be very light, while the demand, especially from the North-

Yukon Expeditions

We can supply outfits of all kinds for large or small parties going to the Northern Mining Districts. Our success in supplying several American expeditions has led us to go into this business on a large scale. If you are going to the Klondyke, correspond with us,

WE CAN SAVE YOU MONEY

Coffees, Spices, Fruits, Canned Goods, etc.

S. H. Ewing & Sons Wholesale General Commission Merchants, 27 St. Sacrament Street, **Montreal.**

west, is much better than usual at this time of the year. We quote : Tomatoes, $1.10 to $1.25 ; corn, 90c. to $1 ; peas, $1.10 to $1.15 ; peaches, $1.75 to $1.90 for 2's; raspberries, $1.50 to $1.90 ; strawberries, $1.75 to $2, according to brand and quality; cherries, $2.30 ; apples, gallons, $2.60 to $2.75; 3-lb.do., $1 to $1.10; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.25; "Clover Leaf," $1.25 ; Lowe Inlet, $1.20, in tall tins ; canned mackerel, $1.25 ; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.30 ; lobsters, $11 per case ; French sardines, $10.25 to $11 for extra brands ; ordinary brands, $8 to $9; Canadian brands, $4.25 to $4.50.

DRIED FRUIT.

There has been a good enquiry for Valencia raisins from retailers, and prices are steadily held. We quote : Off-stalk, 4½c.; fine do., 4¾ to 5c.; selected, 5¾ to 6c., and 4-crown layers, 6 to 6¾c.

California raisins continue steady, on the whole, and demand is quite brisk at the following : 2-crown, 6¼ to 6¾c.; 3-crown, 7¼ to 7¾c.; and 4-crown, 8¾ to 9c.

Loose Spanish muscatels are unchanged, with a good holiday enquiry at 6 to 7c., and Sultanas 9 to 9½c.

Currants are very strong and there are few cases to be had, most of the stock here consisting of half-cases. We quote : Fine Vostizzas, half-cases, 6½c.; Patras, half-cases, 6¼c.; choice Filiatra, do., 6c.; fine do., half-cases, 5⅞c.; Filiatra, half-cases, 5¾c.; do. half-bbls., 5½c.; do., bbls., 5⅜c. fine Provincials, half-cases, 5½c.; do., cases, 5⅜c.; do., bbls., 5c.

Prunes meet a good, steady enquiry at the following range : Austrian, 6¼ to 7c.; French, 4¼ to 4½c., and Californias, 40 to 50s., 9¾ to 10c.; 50 to 60s., 8¾ to 9c.; 60 to 70s., 8¼ to 8½c., and 70 to 80s., 7½ to 7¾c.

Figs meet a steady enquiry. We quote : Eleme, 10 lbs., 10 to 11c.; case lots, 9c.; 12-oz. boxes, 7½c.; 14-oz. boxes, 9c.; 25 bag lots, 3¼c., and bags, 3½ to 4c.

There has been a good demand for dates, and prices have a firm tendency, though quotably unchanged at 5½ to 6c.

NUTS.

A good seasonable demand has been maintained for all sorts of nuts, but especially for almonds and walnuts. We quote: Grenoble walnuts, 9½ to 10½c.; Marbots, 9 to 9½c.; Tarragona almonds, 9½ to 10c.; shelled almonds, 20 to 22c., and shelled walnuts, 17 to 18c.

FISH.

There has been no change in pickled fish. We quote as follows :—No. 1 N.S. herrings, 4¼ to 4½c.; Cape Breton, $4.75 to $5 ; half barrels, $2.75 ; Nova Scotia, half barrels, $2.25 ; B.C. salmon, $11 to $11.50 ; No. 1 white fish, 4½c., half barrels ; No. 1 trout, 4 to 4¼c., half barrels ; No. 1 green cod, $3.75 to $4 ; No. 2, $2.40 ; No. 1 large cod, $4.25 to $4.50 ; draft cod, $5.

Dried cod continue steady at 3¾c.; dressed or skinless, 4¼ to 4½c.; pure boneless, 4½ to 5½c., and boneless, 3c.

Fresh haddock and cod are meeting a good enquiry at 3½ to 4c., steak cod, 4c.; smelts, 4 to 6c.; white fish and trout, 7c.; salmon, 10 to 11c.; Manitoba pike, 3½c., and fresh herrings, $1.80 to $1.85 per 100.

DRIED APPLES.

There are no dried apples now obtainable under 6½c, and we quote 6½ to 7c., while evaporated are firm at 10c.

APPLES.

Quiet and firm, at $3 to $4.50 for No. 1, and $2 to $2.50 for No. 2.

GREEN FRUIT.

The Valencia oranges ex Labrador barely got here in time for the Christmas demand, but their receipt has not caused any change in values. Lemons are rather easier. We quote as follows : Lemons, $3 to $3.50; Jamaica oranges, $6 to $6.50 ; California, $3.50 to $4 ; Valencia, $4.50 to $5 ; Almeria grapes, $5 to $6.50 ; Cape Cod cranberries firmer, at $7.50 to $8.50, and Nova Scotia, $7.50 to $8.50.

COUNTRY PRODUCE.

POULTRY—The feature of the poultry markets was the easier feeling which prevailed for turkeys, owing to the liberal receipts, and prices declined ½c. per lb. The demand for all lines was limited, and trade on the whole ruled quiet, but an improvement is anticipated later on. Turkeys sold at 9 to 9½c.; chickens, 6 to 7c.; ducks, 8 to 8½c., and geese, 5 to 7c. per lb.

EGGS—The demand for eggs was fair, and the market is moderately active, with no change in prices to note. We quote : New laid, 22c.; choice candled, 18 to 19c.; Montreal limed, 14 to 15c., and western limed, 12½ to 13c. per dozen.

BEANS—There was no change in beans, sales being chiefly in small lots to fill actual wants at 80 to 90c. for primes, and at 95c. to $1 for choice hand-picked per bushel.

GAME—There continues to be a steady demand for partridge, and prices rule steady at 70 to 80c. for firsts and at 40 to 50c. for seconds, per brace.

HONEY—The demand for honey is slow, and the market rules quiet. We quote as follows : White clover, 12½c.; dark clover comb, 10 to 10½c., and dark 7 to 8c.

PROVISIONS.

There was no material change in the situation of the provision market. The demand for small lots of pork is fair to fill actual wants, but smoked meats are slow of sale. We quote : Canadian pork, $15 to $16 per barrel ; pure Canadian lard in pails, at 7 to 7½c., and compound refined at 5 to 5¼c. per lb.; hams, 11 to 13c.; bacon, 10 to 12c. per lb.

DRESSED HOGS.

There was a strong feeling in the market for dressed hogs, and prices advanced 25c. per 100 lbs. This is due chiefly to the fact that receipts continue small, for which there is a good demand, and sales to-day in a jobbing way were made at $6.50 to $6.75 for light, and at $6.25 for heavy per 100 lbs. Some sales of car lots off in color have been made at $5.85 per 100 lbs.

The World's Best

must be good, safe and profitable enough for every Grocer to handle.

COTTAMS BIRD SEED occupies this unique position. Embodying the most recent and valuable discoveries for birds, covered by 6 patents, we guarantee 1-lb. packet of C.B.S. better value than 2½ packets of any other brand selling at the same price. This is why C.B.S. is so popular from one end of the Dominion to the other. All wholesalers.

ROYAL JUBILEE OIL

Is the Best Burning Oil in the Market.

ROYAL OIL COMPANY
SOLE MANUFACTURERS
Geo. Anderson, Manager. Toronto

The
DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

Xmas Fruit and Nuts

We have imported large quantities of Fruit and Nuts of all kinds for our Xmas and New Year's Trade, and shall be pleased to give you quotations.

Japanese Tangerine Oranges

We are bringing along 2 cars of these Oranges direct from Japan, especially for our customers, to enable them to offer some exceptionally fine fruit to their many patrons during the holidays.

All orders receive our prompt attention.
Consignments of Fruit and Produce handled with care.

McWILLIAM & EVERIST
25 and 27 Church St., TORONTO, Can.
Telephone 645.

MINCE MEAT

We are putting up an exceptionally fine line of English Mince Meat, in 5-lb., 12-lb, 27-lb., and 60-lb. pails.

We guarantee it to be made of the finest and purest materials, neatly put up in packages suitable for family and store trade, and at reasonable prices

Send us your Orders for Christmas Trade now.

F. W. FEARMAN - HAMILTON

SALT.

Unchanged. Coarse Liverpool, 35 to 40c. per bag of 150 lbs., and Trepani, $1.10 per bag of 215 lbs.

FLOUR AND MEAL.

The flour market was without new feature of note. The demand from local buyers for small lots was fair, but trade on the whole was quiet and prices rule steady. We quote: Winter wheat, patents, $4.75 to $5; straight rollers, $4.40 to $4.45; bags, $2.15 to $2.20; best Manitoba strong bakers', $4.90 to $5; second do., $4.50 to $4.60, and low grades, $2.70; Hungarian patents, $5.40.

Business in meal was slow and the market continues quiet. We quote: Rolled oats, $3.45 per barrel, and $1.67½ per bag; standard meal, $3.25 per barrel, and $1.57½ per bag.

There is no change in the situation of the feed market. The demand is fair and prices rule steady. We quote: Ontario bran, $10.50; shorts, $11.50 per ton, bulk; Manitoba bran, bags included, $11.50, and shorts, $13.50 per ton.

GRAIN.

Owing to the light receipts of oats and peas at country points and the small offerings on spot the tone of the market was stronger and prices for the former advanced ¼ to ½c., and for the latter ½c. per bushel. The demand was fair and sales of car lots of oats were made at 27 to 27¼c., and peas at 51 to 51½c. Sales of feed barley were made at 33c. There is a fair inquiry for malting barley and some sales have been made at 45 to 50c. We quote as follows: Ontario red winter wheat, 90c.; white, 89c.; peas, 51 to 51½c.; oats, 27 to 27¼c.; rye, 51½ to 52c.; buckwheat, 35½ to 36c., and feed barley, 33 to 35c. in store.

BALED HAY.

A fair trade is reported in hay, and as supplies are not large, prices rule firm. We quote: No. 1 at $10.50 and No. 2 at $8 to $8.50 per ton in car lots.

CHEESE AND BUTTER.

The cheese market is very steady, and though business is quiet at present, the large purchases made of late to fill short sales for January delivery have stiffened holders' views materially, and they are firm at 8¾c. for finest fall made grades.

Butter was steady under a fair jobbing demand at 19 to 19¼c. for choice creamery, which continues scarce, most of the current receipts not being particularly desirable. Exporters are doing little or noth-

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.
$2.50 per case; 80c. gallon.
THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

E. T. STURDEE

Mercantile Broker, Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.
Wholesale trade only.

EGGS AND BUTTER

We are buyers of Choice Butter and Fresh Eggs. Highest prices paid. Correspond with us.

THE WM. RYAN CO. LIMITED
70 and 72 Front St. East. - TORONTO

S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,
TORONTO, ONT.

POULTRY . . . BUTTER, EGGS

Your consignments of the above solicited. Our large local and shipping trade enable us to get best prices.

QUICK SALES. PROMPT RETURNS.

Prices the highest the market will afford.

D. GUNN, BROS. & CO.

Pork Packers and Commission Merchants,
TORONTO, ONT.

Extra Fancy California, Florida, Mexican, Jamaica and Valencia Oranges, all sizes, good color; Fancy Messina Lemons, Almeria Grapes, Bananas.

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants
GUELPH, ONT.

New Nuts, etc., S. S. Almonds, Walnuts, Filberts, Finest New Dates and Figs, Cranberries, Booth's Oysters in pails, 3's and 5's, Finnan Haddies.

ing in the way of trading. Roll dairy is easy at 15c.

MONTREAL NOTES.

Light receipts and an active demand has led to an advance in dressed hogs.

Dried apples are held 1c. firmer here on the inside price by jobbers, at 6½c.

The refiners have marked up both granulated and yellow sugars an additional ⅛c. per pound.

There is a firm feeling in currants, and the only packages that are really in sufficient supply are half-cases.

Sanguine holders of molasses in this market predict that the next change in the staple will be an advance of 2c. per gallon.

Jobbers have been active purchasers of medium and low grade Japan teas, and have paid an advance of 1 to 1½c. in several cases.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Dec. 27, 1897.

CHRISTMAS has come and gone. In St. John the Christmas was indeed a green one; in fact there has been no snow at all as yet. The weather was quite cold, but the lack of snow affected business very much. There was very little snow through the province, which will result in the carrying over of much Christmas stock. In wholesale lines business has been quiet and will be for some little time to come. In markets there is no change of importance. Travelers are all at home, and will be till after the New Year.

OIL—This is a quiet season, though fair quantities of burning oil are moving. Canadian has more advantage than usual over American as the price was not advanced when that of the latter was. After the first of the year dealers will begin to give particular attention to lubricating oil. Cod oil is scarce and holds its price. Cod liver oil is higher. During the past season it ruled low. We quote: Best American burning oil, 18 to 19c.; Canadian water white, 16 to 17c.; Canadian prime, 14 to 15c.; cod oil, 22 to 24c.

SALT—Fair supplies of Liverpool coarse continue to arrive. Market is easy with but fair demand. In Canadian salt there is a fair sale. It is said market tends easy, but there is no change in price as yet. In this climate it is very difficult to keep even table salt from becoming hard. Some imported here has a little cornstarch in it which, while not detracting from the salt, keeps it from caking. We quote: Coarse, 45 to 47c.; Liverpool factory-filled, 85 to $1; Canadian fine, 90c. to $1 per bag; 5-lb. bags in bbls., $3 to $3.25; 10-lb. bags, in bbls., $2.85 to $3; butter and cheese salt, bulk, $2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, $2 per case of 2 doz.; rock salt, $5 to $6 per ton.

Balfour & Co. - Hamilton

ARE BUYERS OF

DRIED APPLES

WRITE THEM.

CANNED GOODS—There is a good general business. The holiday season brought quite a demand for fruits. The low price of Canadian peaches affects the demand for American. The Canadian peach is much better quality than the grade of American peaches brought here. There is no demand in this market for California canned goods, the quality of the cheaper goods being no better than our own, and the better goods are too high. All vegetables are tending higher. Our market is well supplied, and profits are most satisfactory. We quote; Corn, 70 to 75c.; peas, 85c. to $1; tomatoes, $1 to $1.10; gallon apples, $2.20 to $2.25; corned beef, Canadian, $2.35 to $2.40; American, 2-lb. tins, $2.50 to $2.60; 1-lb. tins, $1.35 to $1.50; oysters, 2's, $2.10 to $2.20; 1's, $1.40 to $1.50; peaches, 3's, Canadian, $2.40 to $2.60; 2's, $1.50 to $1.65; American, 3's, $2 to $2.25; pineapple, $2.25 to $2.50; fruits in glass, $4 to $4.25; salmon, $1.15 to $1.20; ditto, flats, $1.25 to $1.30; lobsters, $2.50 to $2.60; haddies, $1.00 to $1.10; clams, $4.50 for 4 doz.; chowder, $2.50 to $2.75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUIT—Business is quiet, and will be for some time. The Christmas trade was a good one. Valencia oranges were scarce; in fact, the wholesale trade had none to offer at all for a day or two before Christmas. They were, however, low at retail, selling for about 20c. per dozen. In other grades the market was well supplied. Apple trade is quiet. High prices have affected sales. Stocks held are small. Lemons have a steady demand at even prices. Cranberries are high, There is but light sale. Those chiefly sold are native grown. We quote as follows: Lemons, $2.50 to $3.50; oranges, Valencia, $4.55 to $5 per box; do., California, $2.25 to $4.50; do., Florida, $5 to $5.25; do., Dominica, $3 per bbl.; apples, $2 to $4; bananas, $2 to $2.25; Malaga grapes, $5.50 to $7; native bog cranberries, $5.50 to $6.50 per bbl.; Cape Cod cranberries, $8.50 to $9 per bbl.; shaddock, $3 per bbl.; grape fruit, $3 per bbl.; sour limes, $1.75 per box; sweet limes, $2.50 per box.

DRIED FRUIT—Business, like that in green fruit, is quiet. Retailers bought quite largely for the Christmas trade, and so are supplied for some little time. In California raisins the market is just the oppssite of that of last year. Then there was a continued advance till after the New Year, while this season there has been a continued decline. Some Turkish dates arrived in time for the Christmas trade. There is a fair demand for package dates. Package raisins will be lower after the New Year. Evaporated and dried apples are quiet with prices high. Currants are light stock. In peanuts prices are quoted rather lower. We quote as follows: Valencias, 5½ to 6c.; California L. M., 3-crown, 6½ to 6¾c.; London layers, $1.40 to $1.50; Imp. cabinets, $1.75 to $1.80; black baskets, $2.25 to $2.30; Dehesa layers, $2.50 to $2.75; currants, cases, 5¾ to 6c.; bbls., 5¼ to 5½c.; cartoons, cleaned, 7¾ to 8c.; bulk, cleaned, 6½ to 7c.; prunes, boxes, 4½ to 10c.; dates, 5½ to 6c.; dried apples, 4 to 5c.; evaporated apples, 9 to 10c.; onions, $2.10 to $2.25 per bbl.; cocoanuts, $4 to $4.50 per 100 lbs.; figs, 8 to 10c.; Sultana raisins, 9 to 10c.; Malaga loose muscatels, 3-crown, 6½ to 6¾c.; 4-crown L. M. Californias, 7½ to 7¾c.; seeded muscatels, 1-lb. cartoons, 11 to 12c.; new Valencias, layers, 6½ to 6¾c.; citron peel, 18c.; lemon peel, 12c.; orange peel, 13c.

SUGAR—Market continues to tend firmer. There are but fair stocks held here. Trade is quiet. We quote: Granulated, 4¼ to 4⅜c.; yellows, 3⅜ to 3¾c.; Paris lump, 5½ to 5¾c.; powdered, 5¼ to 5½c.

MOLASSES—Prices are more firmly held. Stocks are not large. Some orders have been filled for outside points, which affects prices, and higher quotations are looked for. Values are still low. Local demand is not large. We quote: Barbadoes, 23 to 25c.; Porto Rico, 27 to 30c.; New Orleans, bbls., 28 to 30c.; Antigua, 22 to 23c.; St. Croix, 20 to 22c.; Demerara, extra, 33 to 34c.; syrup, 36 to 38c.

DAIRY PRODUCE—Feeling is easy, particularly in butter and cheese. In the former stocks are large. There is steady demand for best grades, but prices are low. Cheese is light sale. Local market is small. Eggs, which showed a good demand before the holidays, are now dull. Prices are hardly maintained. We quote: Dairy butter, 16 to 18c.; creamery, 18 to 20c.; prints, 20 to 22c.; cheese, 9½ to 10c.; eggs, 18 to 20c.

FISH—There is only light business doing. Some frozen fish are moving, but supply is light, particularly in herring. Smelt fishing north is active, and shipments are large, chiefly to the American market. Pollock hold their high prices. In boneless the trade is largely over for this season. While

Pure Condensed Milk

that will keep in any climate is what we are offering you. Don't try to sell your customers a poor article just because there is a little more profit in it. You will lose by doing so. A dissatisfied customer is worse than no customer at all. Ours is the best and purest on the market. Let us have your order at once.

The Canada Milk Condensing Co., Limited,
Antigonish, N. S.

THE DOMINION BANK

Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

DIRECTORS

Hon. Sir Frank Smith, President. | W. Ince. W. R. Brock.
E. B. Osler, M.P., Vice-President. | Edward Leadley. Wilmot D. Matthews. A. W. Austin.

Head Office - TORONTO

AGENCIES

Belleville	Cobourg	Lindsay	Orilia
Brampton	Guelph	Napanee	Oshawa
Seaforth	Uxbridge	Whitby	Winnipeg

Toronto—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

COMPLIMENTS OF THE SEASON.

Thanks for favors during the year now closing. A continuance in 1898 will be appreciated.

OUR MOTTO!

Courteous Treatment, Fair Dealing.

George Foster & Sons
BRANTFORD, ONT.

Do you sell Sterling Pickles?

If you do your customers get a thoroughly good pickle at a low price. . . . . .

ONIONS, CAULIFLOWER, CUCUMBERS, MIXED, CHOW.

All in neat bottles suitable for family trade. . . . .

Write for prices to

T. A. LYTLE & CO.
Vinegar Manufacturers, TORONTO

A CARLOAD

"VAN CAMP'S"

Pure Tomato Catsup
(in cartoons)

Boston Baked Pork and Beans } (with Tomato Sauce)
Macaroni and Cheese
Cartoon Macaroni

Now arriving.

Quality unequalled, prices low.

WARREN BROS. & CO.
Wholesale Agents, **TORONTO.**

Extra Choice

Hams Bacon
Pure Lard
Mess Pork

PARK, BLACKWELL & CO. Limited
Pork and Beef Packers,
TORONTO

BUY

Ivory Bar Soap

THE BEST MADE

PRUNES

NEW "SPHINX"

"A," "B" and "W."

Just arriving.

PERKINS, INCE & CO.
TORONTO.

The
EIGHTEEN NINETY SEVEN FAVORITE

"Since upwards a **Quarter Century**, we have used your exquisite Coffee Blends and won't use any other."—Extract.

VIMBOS FLUID BEEF

Perfection in **Strength and Flavor.**

Can be sold to the public at the following prices and yield a good profit to the dealer.

15c.	25c.	45c.	75c.	$1.25
1 oz.	2 oz.	4 oz.	8 oz.	16 oz. Pots or Bottles

THE VIMBOS FLUID BEEF CO.,

(Of Edinburgh and London)

53 ST. FRANCOIS XAVIER STREET., MONTREAL

prices have ruled high, margins have been, if anything, smaller than usual. In pickled herring supplies are light and prices firmly held. A few shad are still offered. Holders of alewives find sale slow. Values are keeping low. In smoked fish market is but fairly well supplied. Demand is light. Bloaters hold their advance, and kippers are out of the market. We quote: Large cod, $3.25 to $3.40; medium, $3.15 to $3.25; pollock, $1.80 to $2; bay herring, $1.65 to $1.75 per half-bbl.; smoked, new, 6½ to 7c.; shad, half-bbl., $4.50 to $5; boneless, 2½ to 4c.; cod, 6 to 6½c.; Shelburne, bbls., $2.75; half-bbls, $1.85 .o $1.90; Canso, $5 to $5.25 per bbl.; do, half-bbl., $2.75 to $3; wolves, $2.45 to $2.50 half-bbl.; bloaters, 75 to 80c.; haddies, 4½ to c.5

PROVISIONS—Early winter trade has been light. Values tend easy. Lard is, however, firmly held, though an easier feeling is expected. Beef and mess pork show a fair sale, but clear pork is dull. In smoked meats business is confined to the retail trade. We quote: Clear pork, $14.50 to $15.50; mess, $13.50 to $14; plate beef, $13.50 to $14.50; hams, 12 to 13c.; rolls, 9½ to 10c.; pure lard, 7½ to 8c.; compound, 6½ to 6¾c.

FLOUR, FEED AND MEAL — Values remain unchanged. In flour a fair trade is reported. Our market is peculiar in so far that certain brands hold a large part of the trade, very little flour indeed being sold from sample. Oatmeal seems to be easier. Local prices never advanced to the full extent of millers' advance. Oats are also rather easier, with New Brunswick oats selling freely below Ontario prices. Feed is still scarce and high. Western millers find full demand at home. Cornmeal keeps low, and has a large sale. Western buckwheat finds a good market here. Beans, barley, and split peas are firmly held. We quote: Manitoba flour, $5.70 to $5.75; best Ontario, $5.00 to $5.10; medium, $4.75 to $4.80; oatmeal, $3.70 to $3.75; cornmeal, $1.90 to $2; middlings, $16 to $16.50; bran, $14.50 to $15.00; hand-picked beans, $1 to $1.10; prime, 90 to 95c.; barley, $3.10 to $3.15; round peas, $1.25; split peas, $3.25 to $3.50; yellow eye beans, $1.75.

ST. JOHN NOTES.

It is reported that D. B. Carritter, of St. John, and J. C. Patterson, of Montreal, are to undertake the manufacture of tarred roofing and building paper at Halifax.

There is quite a movement in hides to the American market. One lot of 740 bdls. went forward this week.

F. P. Reid & Co., wholesale grocers, Moncton, were burned out last week. They will suffer little loss as they were fully insured. Having large lots of goods in warehouse, they were able to resume business in a new stand with very little delay.

Since Mr. Thomas Blair has been appointed manager of the Bank of Nova Scotia here there has been a large increase in the bank's business. It has been found necessary to increase their staff. Mr. Blair is a St. John boy, and is popular in his position.

Dunlop & Co., wholesale grocers, Moncton, are offering a compromise. This was not altogether unexpected. Unless the compromise is accepted there would seem to be little, if anything, for the creditors, as the bank is secured. The outside liabilities are not large.

The largest cargo of grain to be moved from St. John was shipped this week in the str. Maritinia, of the Allan-Thompson Line. The cargo consisted of 41,900 bush. of corn, 28,905 bush. of clipped oats, 77,398 bush. oats, 16,950 bush. peas, besides which she carried 2,335 packages general cargo and 160 standard of deals.

Many of our wholesale grocers are giving calendars to their friends. Among the handsomest is that of Baird & Peters, which was especially gotten up for them, the cuts representing their special brands of goods. Other particularly nice ones are those of Hall & Fairweather, Joseph Finley and Northrup & Co.

THE CANADIAN GROCER had a very pleasant call this week from J. J. Lowe, representing the MacLean Publishing Co., who spent his Christmas in our city. This was Mr. Lowe's first trip east. He expressed himself as particularly pleased with St. John. From here he went to Fredericton and St. Stephen.

KLONDYKE PREVARICATIONS.

He had just returned from the top of the Chilkoot Pass and was apparently glad of it.

"How was the weather when you left?" enquired a friend. "Cold?"

"Yes, but not so cold as it will be along in January, after the mosquitoes get out of the air and let the wind have a chance. Then it gets good and cold. A man told me who had wintered up there seven years that it was so cold in January that they froze the flames of the candles and sold them for strawberries. He said they kept their fires over night by putting them out in the air and letting them freeze and then thawed them out in the morning. He said he had seen four men die of colic from eating whiskey that was frozen so hard it wouldn't thaw inside of them. He said he knew a clerk in an hotel on the Yukon that got rich selling the diamonds he wore, said diamonds being nothing on earth but ice crystals that didn't thaw till after the clerk had got out of the country. He said he had seen a man fall off the roof of a barn and freeze so stiff before he lit that he broke in two when he hit the ground. He said he had seen smoke freeze in a chimney till the fire wouldn't draw, and he knew of one case where the smoke froze after it got a hundred feet up and fell back on the house, knocking a hole in the roof big enough to drive a yoke of steers through. He said the reason the nights were so long in that country was that the dark got frozen so hard that the daylight couldn't thaw its way through in less than six months. He said—"

"Excuse me," interrupted the friend, "did this party have affidavits with these statements?"

"He said he had, but I guess he must have frozen to death hunting for them, because he never came back when I asked him to go after them for me," and the returned Chilkooter smiled a smile that was childlike and bland.

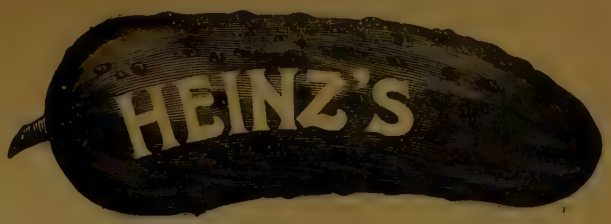
We wish you a Prosperous New Year

And beg to add that if you want a trade winner in pot cheese, handle

MILLAR'S PARAGON

AGENTS
FRANK MAGOR & CO.
Montreal
A. E. RICHARDS & CO.
Hamilton
JOSEPH CARMAN
Winnipeg

T. D. Millar Cheese Company
INGERSOLL, ONT.



Pickles.

India Relish

One of our latest and most popular products. For cold meats, game, etc., it adds a most delicious and appetizing flavor.

Others of our Popular Specialties are:

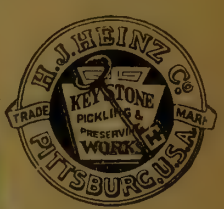
Tomato Chutney **Evaporated Horse Radish**
Tomato Ketchup **Tomato Soup**
Baked Beans with Tomato Sauce

For sale by

H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE always bear this Keystone trade-mark.



SOME POSSIBILITIES IN SPARE MOMENTS.

Dost thou love life? Then do not squander time, for that is the stuff life is made of.—Franklin.

Every hour in a man's life has its own special work possible for it, and for no other hour within the allotted span of years, and once gone it will not return.—Noel Paton.

A man that is young in years may be old in hours, if he have lost no time.—Bacon.

There is not an hour of youth but is trembling with destinies—not a moment of which, once past, the appointed work can ever be done again, or the neglected blow struck on the cold iron.—Ruskin.

Lost! Somewhere between sunrise and sunset, two golden hours, each set with sixty diamond minutes. No reward is offered, for they are gone forever.—Horace Mann.

"What is the price of that book?" at length asked a man who had been dawdling for an hour in the front store of Benjamin Franklin's newspaper establishment. "One dollar," replied the clerk. "One dollar," echoed the lounger; "can't you take less than that?" "One doller is the price," was the answer.

The would-be purchaser looked over the books on sale awhile longer, and then inquired: "Is Mr. Franklin in?" "Yes," said the clerk, "he is very busy in the press-room." "Well, I want to see him," persisted the man. The proprietor was called, and the stranger asked: "What is the lowest, Mr. Franklin, that you can take for that book?" "One dollar and a quarter," was the prompt rejoinder. "One dollar and a quarter! Why, your clerk asked me only a dollar just now." "True," said Franklin, "and I could have better afforded to take a dollar than to leave my work."

The man seemed surprised; but wishing to end a parley of his own seeking, he demanded: "Well, come now, tell me your lowest price for this book." "One dollar and a half," replied Franklin. "A dollar and a half! Why, you offered it yourself for a dollar and a quarter." "Yes," said Franklin coolly, "and I could better have taken that price then than a dollar and a half now."

The man silently laid the money on the counter, took his book and left the store, having received a salutary lesson from a master in the art of transmuting time, at will, into either wealth or wisdom.

Time-wasters are everywhere.

On the floor of the gold-working room in the United States Mint at Philadelphia there is a wooden lattice-work which is taken up when the floor is swept, and the fine particles of gold-gust, thousands of dollars yearly, are thus saved. So every successful man has a kind of network to catch "the raspings and parings of existence, those leavings of days and wee bits of hours" which most people sweep into the waste of life. He who hoards and turns to account all odd minutes, half-hours, unexpected holidays, gaps "between times," and chasms of waiting for unpunctual persons, achieves results which astonish those who have not mastered this secret.

"All that I have accomplished, or expect, or hope to accomplish," said Elihu Burritt, "has been and will be by that plodding, patient, persevering process of accretion which builds the ant-heap—particle by particle, thought by thought, fact by fact. And if ever I was actuated by ambition, its highest and warmest aspiration reached no further than the hope to set before the young men of my country an example in employing those invaluable fragments of time called moments."

"I have been wondering how Ned contrived to monopolize all the talents of the family," said a brother, found in a brown study after listening to one of Burke's speeches in Parliament; "but then I remember, when we were at play he was always at work."—Pushing to the Front.

The Trade and Navigation Returns will be published shortly and will show that during the fiscal year 1896-7 the total imports entered for consumption were $111,294,021, as against $110,587,480 last year. The duty collected amounted to $19,891,997, as against $20,219,037, a decrease of $327,040. Exports were $123,959,838, an increase of $17,581,086.

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

THE EBY, BLAIN CO., LIMITED, report a seasonable and active demand for "Bovril," and other leading brands of meat extracts, all of which they carry in stock.

The Davidson & Hay, Limited, quote close prices on Labrador herring and codfish.

Warren Bros. & Co. are showing a few lines of early-picked Japan tea to retail at 25c. per lb.

Selected hardwood toothpicks in cartoons are selling well with the Davidson & Hay, Limited.

"Sunnyside" tomato catsup, pints, to retail at 15c., is in stock with the Eby, Blain Co., Limited.

Another shipment of "Crown Derby" tea arrived on Tuesday for the Davidson & Hay, Limited.

H. P. Eckardt & Co.'s travelers are carrying samples of green Rio coffees, showing excellent value.

Three-pound canned peaches to retail at 20c. each, are being offered by H. P. Eckardt & Co.

The Davidson & Hay, Limited, are quoting close prices on extra choicest Vostizza currants in quarter cases.

A few lots of fine Rio coffee are still in stock with Warren Bros. & Co.; also pure bright sugar syrup in half barrels.

Warren Bros. & Co. have California loose muscatel raisins, 2, 3, and 4-crown, in stock; also California prunes, all sizes.

Warren Bros. & Co. are in receipt of a small shipment of specially fine golden-tipped Ceylon tea. Its qualities, both style and cup, are excellent.

Burnham's "Clam Bouillon," ½ pints, pints and quarts, and clam chowder, 3's, are among the season's rapid sellers with the Eby, Blain Co., Limited.

D. Gunn, Bros. & Co. report large receipts of dairy roll butter, but large shipping orders have enabled them to keep well sold up, and to obtain outside prices.

Enameline should give satisfaction to your customers, and the manufacturers claim they will not be satisfied if they ask you for it and can't get it from you.

The Davidson & Hay, Limited, call attention of buyers to their last arrivals in medium grade Assams, to hand last week. These are splendid liquoring teas, with good style, and are quoted just a cent below what it would cost to import equal teas to-day.

A fresh shipment of California seeded raisins, "Santa Claus" brand, 1 lb. cartoons, and Griffin & Skelly's "Harvest" brand California prunes, 40-50's, is in store with the Eby, Blain Co., Limited.

Rutherford & Marshall this week issued a circular to the trade in Toronto, announcing that they have secured the services of an expert, who will devote his attention entirely to the grading of eggs, and that they are in a specially good position to supply dealers regularly with fresh creamery butter in pounds.

LATE ADVERTISEMENTS.

The following items arrived too late for insertion in the regular advertising space. Reading notices inserted in this column at 5c. per word.

The sales of "Ludella" Ceylon tea, in lead packages, have made great strides this last year. H. P. Eckardt & Co. are wholesale agents for this tea.

The "Salada" Tea Company report that, notwithstanding the holiday of last week, and the fact that Christmas week is a dull one in the tea business. they have had a most extraordinary rush of orders, having had to work three nights till 11 o'clock. Reports, they say, from all over—Boston, Pittsburg, Buffalo, Rochester, Detroit, etc.—are of the most encouraging description.

The Eby, Blain Co., Limited: "Our sales of 'Kolona' pure Ceylon tea show a heavy increase each year over the one preceding, to which the year just closing is no exception, attributable, we believe, to the fact that as we confine its sale to the Dominion and do not seek outside markets, we thus concentrate our experience in studying and pleasing the taste of Canadian consumers, who are not slow to appreciate these facts."

THE WHITE CANDY CO.

The White Candy Co., St. John, N.B., finding its present premises altogether too small for its ever increasing business, has decided upon moving early in the new year to more appropriate quarters at 236-240 Union street.

Its new home is a magnificent four-storey brick building, extending 160 feet to the rear, with a fine suite of offices, and should be a pleasant change to this enterprising firm. The company intends extending its output, and this will necessitate a large increase in the staff. This is one of the busiest institutions of St. John.

General Store Business FOR SALE

Stock about $4,000. Well assorted staple goods. Terms to suit. Expiration of partnership. For particulars, address—

MAHON & ROSS - DOUGLAS, MAN. (53)

THE MANITOBA
PRODUCE AND COMMISSION COY.
WINNIPEG, MAN.
Wholesale Dealers
PROVISIONS OF ALL KINDS
Consignmen's Solicited.

ASHAMED of CANADA

No doubt you are proud of Canada, its climate, its resources, its able men. If so, why do you sell an imported article when you can get as good made in Canada ?

"WHITE MOSS" COCOANUT

is equal to any that was ever made by any man in any country.

Write us for samples.

CANADIAN COCOANUT CO.
Montreal

FOR SALE. Boxes Choice Smoked Herrings and Half-Barrels Herrings - - Choice Prime Beans, Evaporated Apples.

Apply JAS. R. SHIELDS & CO.
Board of Trade, TORONTO

DEWAR'S FAMOUS SCOTCH

can be had from

Geo. J. Foy
R. H. Howard & Co.
Perkins, Ince & Co.
Adams & Burns

and all ... first-class houses.

WESTERN ASSURANCE COMPANY

Incorporated 1851.

Fire and Marine

Capital, subscribed	$2,000,000.00
Capital - - -	1,000,000.00
Assets, over - -	2,320,000.00
Annual Income -	2,300,000.00

Head Office: TORONTO, ONT.

Hon. Geo. A. Cox, President. J. J. Kenny, Vice-President
C. C Foster, Secretary.

N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse, Winnipeg.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT

We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples. . . . . .

VERRET, STEWART & CO., Montreal - Quebec.

Established 1780.

Walter Baker & Co. LTD.

Dorchester, Mass.
The Oldest and Largest Manufacturers of

PURE, HIGH GRADE COCOAS AND CHOCOLATES

on this Continent.

No Chemicals are used in their manufactures.

Trade-Mark.

Their **Breakfast Cocoa** is absolutely pure, delicious, nutritious, and costs less than one cent a cup.

Their **Premium No. 1 Chocolate**, put up in **Blue Wrappers and Yellow Labels**, is the best plain chocolate in the market for family use.

Their **German Sweet Chocolate** is good to eat and good to drink. It is palatable, nutritious, and healthful; a great favorite with children.

Buyers should ask for and be sure that they get the genuine goods. The above **trade-mark** is on every package.

Walter Baker & Co. Ltd.,
Dorchester, Mass.

Boeckh's Curling Brooms

are the Curling Brooms of common sense, because they have a light, strong Bamboo Handle. Curlers like them, and buy them for the strength they save. But that is not all—the brush used in them is free of seed—it lasts! Catalogue "A"—gives prices and pictures of them—it's free.

Chas. Boeckh & Sons, Mfrs.
Toronto, Ont.

With Bamboo Handle.

AN AUTOMATIC SELLING MACHINE . . .

To sell——

Adams' Tutti Frutti

For full particulars, apply . . .

Globe Automatic Selling Co.

13 Jarvis Street, - TORONTO, ONT.

MANITOBA MARKETS.

WINNIPEG, Dec. 27, 1897.

IF there is one thing more than another upon which Winnipeg prides itself, that thing is the Christmas market. This is not vain-glorying either, for few cities, even of larger size, show as fine quality of meat, though they of course may exceed in quantity. Kobold & Co. occupy the largest number of stalls, so they are entitled to first mention. This firm has a great reputation for fat cattle, raised on their ranch at Maple Creek, N.W.T., which are successful prize-winners at the annual Industrial Exhibition both here and in Brandon. The three stalls were decorated with rows and rows of fat sheep, some 250 in all, none under 90 lbs., and most of them over 100. Then came sides and sides of beef, while the iron pillars were adorned with the gems of the herd, one, a steer, under three years, live weight over 2,000 lbs. On his back was this inscription: "Not bad for a little fellow." On the other pillar was a heifer, under three years, live weight 2,660, dressed weight 2,000. This carcase was cut nearly through between the fore and hind quarters and showed the depth to be 11½ inches. The ticket on this bore the legend, "Manitoba agreed with me" and "Where will you find another like me?" All intervening spaces were filled with poultry of fine quality, and the whole most tastefully decorated with evergreens and mottoes. Opposite to Kobold & Co. are the stalls of P. Gallagher & Sons, one of the oldest butchering firms in Manitoba. The head of the firm, Mr. Patrick Gallagher, is as ardent a politician as he is a good judge of stock, and is widely known throughout the Dominion. Much of the meat in this stall was from the ranch of D. Fraser & Co. near Emerson and all whole carcases shown bore the first prize ticket for their several classes at the last Winnipeg Industrial. The fat cow shown by this firm is claimed to be the heaviest carcase ever seen on the Manitoba market. One stall was entirely devoted to poultry piled in solid squares and decorated with wreaths of evergreens and red berries. Rocan's led the way in pork, one dead pig being marked 721 lbs. and another 519. The general scheme of decoration throughout the entire market was the same, but there was much individual taste displayed in the different stalls, and a good deal of humor in the fancy mottoes. Some of these were: "Killed for good cause," "Yours for all good service," "We ne'er shall see his like again," etc., etc. The supply of game was good and showed all the varieties in season.

Some of the window displays were very good. The Hudson Bay Co. had one window filled with a great bank of currants. On this, barrels of currants turned out in form, mottoes in almonds, pyramids of fancy peels, candy, and choice tinned goods of everything that is tinned under the sun. MacLean's had a unique window; a cottage lighted and with a spread table seen through the window, at which are seated life-sized wax figures of a man, his wife and child, while a maid at the back door is giving food to a hungry tramp. This window created a great sensation and has been surrounded with eager gazers for days.

The wheat market is dead. It is now pretty well understood that there will be few, if any, shipments east by rail. The amounts coming in are very small. In fact, during Christmas week, contrary to all past experience, almost the only points receiving wheat were Indian Head and Sintaluta. Many elevators have already paid their men to the end of the year and closed their elevators. Many of these will re-open in March, but the amount of wheat in the farmers' hands is known to be under 20 per cent. of the crop, and it is generally thought that little of this will be sold until after seeding. The Armour deal did not affect matters here except that indirectly it undoubtedly helped to keep prices firm. In spite of all the talk about elevator combines and the like, wheat has been handled here on such close margins and with such keen competition that few, if any, of the elevator companies have made money.

Wholesale trade throughout the week has been good, but has consisted chiefly of filling extra orders for fancy groceries. No change in price of any article is reported.

In produce the market is firm in all lines.

BUTTER—Fresh dairy in round lots, Winnipeg, 15½ to 16c. The supply is still only fair, but is likely to increase after the New Year, when prices will come down.

CHEESE—Little move in the market. Late made cheese brings as high as 10½c. from the retailer and retails at 12½c. It is a long time since the retail price of cheese was so high on this market.

EGGS—Dealers are paying 18 to 18½c. for strictly fresh eggs, Winnipeg, and are selling at 20c. Supply still short, but the present mild spell will be likely to increase the supply.

CURED MEATS—The market is very firm, as follows:

Sugar-cured smoked hams	12
" " bellies	12
" " backs	10½
" S.C, " shoulders	8½
" " spiced rolls	8½
American smoked hams	11½
Dry salt, long clear bacon	8
" short clear bacon (American)	7½
" square cut shoulders	8
" boneless	8
" backs	9
Pure lard, 20-lb. pails	$1 60
" 50 "	4 00
" 3-lb. tins, per c-s 60 lbs.	5 50
" 5 " "	5 50
" 10 " "	5 50
" in tierces, per lb.	7½

INSURE YOUR LIFE IN THE CONFEDERATION LIFE ASSOCIATION

The right man

to fill a responsible place in business is the one who looks ahead and provides for future contingencies.

The right man

to have the responsibility for the welfare of his wife and family is he who makes provision for their comfort in case of his death.

The right man

knows that to insure his life is the only way to make such provision, and he knows that

The right policy

is the UNCONDITIONAL ACCUMULATIVE Policy of the

CONFEDERATION LIFE ASSOCIATION

It contains one condition only--that is the payment of the premium. Rates and full information will be sent on application to the Head Office or to any of the Agents of the Association.

HEAD OFFICE—TORONTO.

W. C. MACDONALD, Actuary.

J. K. MACDONALD, Managing Director.

THE DRUMMER MET HIS MATCH.

A WESTERN paper tells the story of how a drummer met his match in a little country girl.

She was a sweet, shy, innocent little village maiden, and she seemed somewhat flurried as she stepped into the grocery store where our city drummer was lounging.

The clerk knew her, and while he did up her parcel of tea, he asked her if she was not afraid to walk home alone so late at night. She asked the clerk nervously if it was so very late. When he assured her that it was but just 9 o'clock, she took the parcel and hurried away.

The city drummer, looking on, thought to himself, "It really is too bad for such a pretty little girl to walk home alone." So, throwing away his cigar, he skipped out, and overtook her just as she was turning a dark corner.

"Wouldn't you like some company?" he asked, graciously offering his arm.

"But I don't know you," she said, hesitatingly.

"Don't you? Why, I'm an old friend of your father's."

"Indeed!" she replied, but she did not take his arm.

They chatted pleasantly along, he asking many questions about her home, etc. He learned that her father was an invalid confined to his room, and that her brother was absent from town.

They soon came to a neat and somewhat pretentious cottage, and, pausing at the gate, she timidly asked him to come in.

Charmed with her shyness, and believing the coast entirely clear, the unsuspicious drummer accepted the invitation. She showed him into a tasty little parlor, then she asked to be excused for a few minutes. As she passed out of the door a smile hovered about her lips, but the drummer did not see it.

Passing down a little hall she tapped lightly at another door, which was opened by a gentleman of a decidedly ministerial aspect.

"Mr. C.," she said, "there is a gentleman in the parlor who seems to be a very anxious enquirer; won't you go and talk to him?"

"Certainly, my dear," answered her pastor, who was as prompt to improve an opportunity to attend to his business of saving souls as men of different callings are to drive sharp bargains. He hastened to the parlor, glasses and all, and grasped the drummer warmly by the hand, exclaiming, heartily:

"Glad to see you, my friend, very glad to see you."

The drummer stared at the old gentleman in astonishment, and wondered vainly who he was and why he was so very glad to see him.

The minister drew a chair close beside him, and laying one hand on his knee, began very earnestly:

"Our young friend tells me that you are an anxious inquirer. I am always glad to talk with any one who is interested in matters relating to the welfare of the soul."

The minister paused for a moment, and the drummer began to turn hot and cold.

"Have you ever made any profession of religion? Do you belong to any church?" the minister asked encouragingly.

"N-no," stammered the drummer, out loud. "Confound that girl!" he muttered under his breath.

The minister began to see that he was not getting on, and noticing the drummer's disturbed manner remarked:

"Something troubles you, my friend. Can you not confide in me? Perhaps I can relieve your doubts and fears."

"I—I think I'd better go." the drummer said, rising and vainly trying to guess which door he came in at.

"Let us have a season of prayer together," said the minister; and, suiting the action to the word, he kneeled down by his chair.

Not having decided which door he came in at, and not daring to risk meeting that "confounded girl" by opening any other, the drummer had nothing better to do than to submit to the novel experience of hearing himself prayed for.

As soon as the prayer was ended, he again essayed to go, but Mr. C. bethought himself of the "girl," and, stepping to the dining-room door, called:

"Wife, has Lettie gone?"

"Oh, yes; she did not stay. Willie went with her, and he's been gone long enough to get back."

At last the minister showed the discomfited drummer to the door, shook him warmly by the hand, hoped to meet him again, and let him out into the free air once more.

As he passed out of the gate he heard a subdued giggle, saw two figures dimly outlined against the sky, and a boy's voice remarked:

"I wonder if pa converted him?"

The "anxious inquirer" isn't anxious to inquire after the innocent young maidens of the town any more.

Canned goods packers from United States and Canada will assemble in midwinter convention in Buffalo on Tuesday, Feb 1.

The creditors of the estate of Hampton & Co., general merchants, of Mount Forest, have received an offer from a private banking institution for the stock for a lump sum. If the offer is accepted the creditors will receive about 60c. on the dollar. The assets of the estate are valued at $14.000, and the liabilities are estimated at $13,000.

LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

"Princess Louise" Japan Tea. "Victoria" Japan Tea

"P. Richard's" Brandy. "Mitchell's" Whiskeys

72 to 78 St. Peter Street, MONTREAL

FOUND AT LAST

THE . . .

"PRAESERVO"

CASE

A Perfect Cabinet for

RAISINS
PRUNES
CURRANTS
EVAPORATED FRUITS
Etc., Etc.

No shrinkage
No drying up
No loss in weight

Fruit kept Moist and Fresh always.

Height, 76 in.; width, 41 in.; depth, 28 in.

Write us for Descriptive Catalogue.

ARTHUR P. TIPPET & CO., MONTREAL

AN OUTFIT FOR THE KLONDYKE.

MR. J. E. CHIPMAN, a commission merchant of Vancouver, B.C., has issued a circular containing much interesting information about the gold fields of British Columbia and the Yukon and the easiest way to reach them. Speaking of the outfit required by a miner who intends going to Klondyke, the circular says:

The following outfit will be about an average required by a miner or prospector going into the Yukon. Of course, it can be made much less, or more, according to the requirements and intentions of the purchaser, as to the length of time he intends to remain in the country, etc.:

PROVISIONS.

150 lbs. crackers (assorted)	10 lbs. evaporated onions
200 " flour	75 " granulated sugar
100 " beans	1 " black pepper
35 " Nirvana Ceylon tea	1 bottle red pepper
50 " Australian tinned beef	15 lbs. salt
	6 doz. yeast cakes
150 lbs. Australian tinned mutton	10 lbs. baking powder
	75 " rolled oats
10 lbs. Australian curried mutton	4 bars castile soap
	1 case matches
10 lbs. Australian spiced mutton	1 box candles
	2 lbs. acid for vinegar
5 lbs. Australian shee tongues	1 doz. extract of beef
	10 lbs. dried beef
50 lbs. bacon (fat)	1 lb. mustard
50 " evaporated apples	½ doz. lime juice
50 " " potatoes	

N.B.—Australian frozen mutton, fresh and fat (the fat being so desirable and necessary in the far north) can be transhipped all through that northern country from November till April, rozen hard and fresh.

CLOTHING.

2 pairs snow-proof gum boots	1 fur cap
	3 pairs best overalls
1 pair water-proof shoes	1 piece mosquito netting
2 pairs moccasins	2 pairs wool mittens
2 pairs 10-lb woolen blankets	2 pairs buckskin mittens
	6 cotton handkerchiefs
2 suits best underwear	2 pairs Alaskan stockings
6 pairs socks	2 heavy overshirts
1 mackintosh	2 pairs heavy wool trouser
1 wool cap	1 oilsheet.

HARDWARE.

1 shovel	1 whipsaw (complete
1 pick and handle	20 lbs. wire nails
1 axe and handle	5 " pitch
6 extra hickory handles for above	2 " oakum
	1 brace and bit
2 gold pans	1 calking iron
2 frying pans	1 jack plane
1 sheet iron stove and pipe	2 files
	1 package of rivets
Fish hooks and lines	1 " wood screws
1 enamelled teapot	1 draw knife
2 fibre buckets	1 chisel
2 camp knives and forks	1 tape line
2 " plates	1 bean pot
3 " spoons	1 lantern
1 pack strap	8ail needles
1 sheath knife	2 enamelled cups and mugs
1 compass	1 fibre wash basin
150 feet ⅜-in. rope	1 tent
1 handsaw	

The above would cost in the vicinity of $200, more or less

THAT ADULTERATED MOLASSES.

Editor GROCER: In your issue of Dec. 17th, two articles appeared relating to the adulteration of New Orleans molasses, which while perhaps correct, as applied to the conditions in the United States, are liable to convey a false impression to your many readers among the Dominion retail grocers. In the framing of your laws relative to the importation of molasses, the Solons at Ottawa have looked after the welfare of the consumers to such an extent that the importation of adulterated molasses is practically impossible. Each lot brought into Canada, be it one barrel or a thousand, is tested at Ottawa, before the duty is assessed; the appraisers at the various ports of entry having no voice in the matter. Pure molasses containing forty or more per cent. of cane saccharine, which is as much as Barbadoes and other West India molasses contains, pays 1¾c. per gallon duty. But if the Ottawa chemists find a mixture of glucose, or that the molasses has been manipulated in any way, it is assessed at 1¼c. per pound: equivalent to 21c. per gallon. The importer invariably buys New Orleans molasses delivered, duty paid, so that the shipper assumes all the risk, and there is consequently no temptation to ship adulterated goods, as it would prove very costly to the seller. Trusting you will find space in your valuable journal to publish these facts, we are,

Yours very truly,
The M. H. Alexander Co.
per Ivan C. Walter, secretary.

Cincinnati, Dec. 23, 1897.

[REMARKS: THE CANADIAN GROCER, in the articles referred to, pointed out that it was not probable any of the adulterated molasses would find its way into Canada. THE EDITOR.]

Persons handling five-dollar bills want to examine them carefully to see if they are not one dollars raised to that $5. The groundwork of the new one-dollar Dominion issue bill is the same as the revenue tobacco stamp, and by simply cutting out a figure from the latter and pasting it over the figure 1 of the bill a $5 bill can be manufactured that will be readily accepted.

CEYLON and INDIA

send

New Year Greetings

to their

loyal friends

The tea drinkers of the world.

...The best teas
...The purest teas
...The healthiest teas

come from

Ceylon and India

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

C. AND G. J. WILSON, general merchants, Cumberland, Ont., are offering 25c. on the dollar.

John C. Murray, trader, Montreal, has assigned.

J. B. Genin, tobacconist, Montreal, is offering 20c. on the dollar, cash.

Kearney & Faulkner, general merchants, Papineauville, Que., have assigned.

Charles R. McLeod, produce dealer, Little Glace Bay, N.S., has assigned.

The bailiff is in possession of the wholesale fruit firm, A. G. Gibson & Co., Toronto.

Lamarche & Benoit have been appointed curators of F. X. St. Amour, grocer, Montreal.

Lamarche & Benoit have been appointed curators of Thibadeau & Co., grocers, Sorel, Que.

Klass W. Reimer, jr., general merchant, etc., Steinbach, Man., has assigned to W. C. Reaman.

Kent & Turcotte have been appointed curators of F. J. Hebert, general merchant, Granby, Que.

Colson Hubbard, fish dealer, Caraquet, N.B., has assigned, and is calling a meeting of his creditors.

Paradis & Jobin, Quebec, have been appointed curators of Joseph Godbout, general merchant, St. Raphael, Que.

PARTNERSHIPS FORMED AND DISSOLVED.

Simard & Gauthier, grocers, Montreal, have dissolved.

Page & Hand are starting business as grocers in Ottawa.

Wm. B. Smith, flour and feed merchant, Smithville, Ont., has been succeeded by Smith & Griffin.

Joseph A. Chabot and Joseph A. Drolet have registered as proprietors of the firm Chabot & Drolet, grocers, Que.

The Queen Biscuit Co., manufacturers of biscuits, St. John, N.B., have dissolved, and Joseph S. Boss continues under the old style.

Osa Normandin and Adonias J. Letourneau have registered as proprietors of the grocery firm Normandin & Letourneau, Granby, Que.

SALES MADE AND PENDING.

Malcolm McLean, grocer, Pipestone, Man., has sold out to McNichol & Pitt.

Wm. Stacey, general merchant, Fleetwood, Ont., has sold out to O. R. Stacey.

Flatt & Co., general merchants, Greenway, Man., have sold out to P. F. Curtis.

The stock of O. Themens, grocer, Montreal, has been sold at 60½c. on the dollar.

The stock in the general store of the estate of the Dawson Co., Regina, N.W.T., has been sold to J. E. Sprague.

Sells at a good profit.
Suits everybody who tries it.
Sales readily duplicated.

Clark's . . .
Sliced Smoked Beef

1's, Key opener, retail at 25c., ½'s at 15c.

Gilt Edge Orange Marmalade
NOW IN STOCK WITH
THOMAS UPTON & CO.
Hamilton, Ont.
ALSO FULL LINE OF
Gilt Edge Jams and Jellies
ASK YOUR WHOLESALE HOUSE FOR THEM

The assets of Pierre Dansereau, plasterer and grocer, Montreal, are to be sold by auction.

The book debts of Dufresne & Mongenais, grocers and liquor dealers, Montreal, have been sold.

The stock of the estate of John Tyne, general merchant, Chelmsford, Ont., has been sold.

J. E. Hedderley, dealer in flour and feed, Dauphin, Man., has sold out to W. B. Nicholson.

Wells Bros., bakers and confectioners, Hepworth, Ont., are advertising their business for sale.

M. Rothschild & Co., general merchant and hotel-keeper, has sold out his hotel business in Baie Des Peres, Que.

CHANGES.

The Munroe Creamery Co., St. Charles, Man., are applying for incorporation.

Hugh R. Campbell has commenced business as grocer in Blue Mountains, N.S.

L. McFarlane, blacksmith, Kemnay, Man., is reported to be removing to Hilton, Man.

A. Parent, butter and cheese factory owner, is starting business in Baie Des Peres, Que.

George H. Wight, general merchant, Queensville, Ont., has been succeeded by R. J. Daly.

Clough Bros., general merchants, Lake Megantic, Que., are removing to Stanstead Junction, Que.

Alphonse C. Leger, grocer and tailor, Scotstown, Que., is removing to Lake Megantic, Que.

Wright & Copp, dealers in grocers' specialties, Toronto, have changed their style to Henry Wright & Co.

Emma Hickey, wife of John R. McDonald, has registered as proprietress of the firm, J. R. McDonald & Co., grocers, Montreal.

Alfred Denis has registered as proprietor of the firm, H. Reeves & Co., grain and flour dealers, Montreal.

E. Jesse Heath and Albert K. Heath have registered as proprietors of the firm, Heath & Heath, Georgeville, Que.

Zephirin Galarneau has registered as proprietor of the firm, Joseph Hamel & Co., general merchants, Pont Rouge, Que.

Charles E. Thompson has registered as proprietor of the Karma Chemical Co., manufacturers chewing gum, Montreal.

Amelia Archambault, wife of Edmond Pepin, has registered as proprietress of the firm, E. Pepin & Co., grocers, Montreal.

Mathilda Provencal, widow of Francis Payette, has registered as proprietress of the firm, A. Joncas, tobacconist, etc., Montreal.

DEATHS.

M. L.T. Rochon, grocer, Ottawa, is dead.

George Dent, of Dent & Son, bakers, Woodstock, N.B., is dead.

John Dewar, of J. Dewar & Son, grocers, etc., St. George, N.B., is dead.

CATALOGUES, PRICE LISTS, ETC.

One of the neatest catalogues and price lists we have seen for the season of 1898 has just been issued by Messrs. Dearborn & Co., St. John, N.B., manufacturers of coffees, spices, flavoring extracts, etc., and reflects credit upon this enterprising firm. It is got up in such a shape that it is an easy matter to order by letter instead of waiting for their travelers, as every article they handle is defined so explicitly. They manufacture all their own output on the premises, and this can be recognized by the well-known "Dearborn Brand" which is stamped on all packages. If you have not received one of the above lists, by simply dropping a card one will be mailed to any address. Owing to so many enquiries from the far west of the Dominion for their goods, this firm are considering the advisability of opening a branch in Winnipeg to be in touch with the trade there.

WETHEY'S

Condensed Mince Meat

Leads all others in quality.
Best of goods at reasonable prices.

TRIAL ORDERS SOLICITED.

Satisfaction Guaranteed. Will Not Ferment.

J. H. Wethey, Mfr.

ST. CATHARINES, ONT.

DELICATE APPETITES

Are Stimulated and Fastidious Tastes are Gratified by

Delicious Biscuits

Every variety of flavor and shape in Crackers and Biscuit is produced by the QUEEN BISCUIT CO. the only authorized manufacturers in Canada of

The Famous Boss Lunch Milk Biscuit.

See that each biscuit is stamped BOSS.

QUEEN BISCUIT CO.

There are over 500 Lines of Biscuits manufactured by Queen Biscuit Co.

St. John, N.B.

How are FIG BARS for one line?

Mr. Gibson's Special Offer.

BEFORE another issue of THE DRY GOODS REVIEW reaches its readers 1897 will have passed away, as thousands of other years have done before it. The question for each one of us to consider, as business men, is: What have I accomplished during 1897? Is my business in better condition than it was this time a year ago? Am I maintaining my position in respect to my competitors, or are some of them distancing me in the race for business supremacy? In other words, am I keeping in touch with the progressive business methods of the day? Those who are unable to answer these questions in the affirmative may well look forward with apprehension to what 1898 has in store for them.

PLANS FOR 1898. Perhaps you have plans for betterment for 1898. Maybe you have decided that you have been giving credit too freely and that you will be more careful in the selection of risks. Perhaps you have been too slow in collecting, and you have made up your mind to turn over a new leaf in this respect. Or possibly you have concluded that the credit system is all wrong, and that you will abolish it altogether so far as your business is concerned. Then, again, it may be your advertising which you are dissatisfied with. It may not pull as it ought to. Maybe it is dull and commonplace. Perhaps it is not so good as is your competitors'. These faults may arise from the fact that you are a very busy man and have'nt time to properly attend to it. Or maybe you feel that advertisement making is not exactly in your line of things, and you approach the writing of an advertisement with diffidence and distaste.

I OFFER MY SERVICES. I am in the business of preparing advertising matter for other people. I have been in this business for years. It is one of the most useful businesses in the whole world. I don't know as much about your business as you do yourself, and you probably don't know as much as I do about mine. But we can perhaps be of service to one another. You want to do better advertising and I want more clients. Not many—only a few more. The thing for us to do is to get together.

If you will send me one to three of your recent advertisements I will look over them carefully and write you a letter of criticism and advice for the nominal fee of one dollar. In my reply I may be able to give you advice worth thousands of dollars to you. In sending these specimens of advertising it will materially help things along if you also send me some samples of your chief competitors' advertising. I would also like to be in possession of the chief facts about your business—how long it has been established, exactly what lines of goods you handle, whether it is a cash or credit business and so on. Don't be afraid to write me fully. The more information I get the more service I can be to you.

This offer is only for Canadian merchants. It only holds good for this month and next (December and January.) Address

F. JAMES GIBSON

134 East 16th Street - - NEW YORK.

Something new and attractive

Rae's

Finest Sublime

Lucca Oil

The perfection of Olive Oil.

Packed in clear white bottles, Quarts, Pints and ½-Pints, also in 1 gallon Cans. . . . . .

WRITE FOR QUOTATIONS.

FRANK MAGOR & CO.

16 St. John Street

. . . **MONTREAL**

THE CHOICEST

Jams, Jellies and Marmalades

— are known as —

SOUTHWELL'S

ARE YOU SELLING THEM? IF NOT, WHY NOT?

CURRENT MARKET QUOTATIONS

Toronto, Dec. 30, 1897.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

Quotations for proprietory articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.

5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4oz. cans, 4 and 6 doz, in case	1 25
10 cent can	0 90

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO

1 lb. tins, 2 doz. in case, per doz.	1 20
½ lb. tins, 3 " "	90
¼ lb. tins, 4 " "	60

MAPLE LEAF BAKING POWDER,

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb, tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING.

	per gross
½ No. 4	$4 00
½ No. 6	4 50
½ No. 8	7 25
¼ No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
No. 5 Spanish Blacking, ¼ gross cases	per doz 7 20
No. 10 " " " "	9 00
Vulcan Oil Blacking, 1 doz. cases, liquid	00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross	$ 2 60
No. 2 Bronze Tins, per gross	$ 3 40
" 3 " " "	5 60
" 1 " " "	10 00
" 1 Enamelled Tins "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 1 " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases. Per Gross	
French Oil in 3-doz. cases	$ 22 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50

Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " No. 4	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00

	per gross
Alpha Metal Polish No. 2	9 00

Patent Stove Polish—

Sunlight Lead Bar	4 25
Packed in ½ gross cases Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead	23
½ gross case Reliable Stove Pipe Varnish. ¼ gross cases 6-oz. bottles	
Quickshine Pipe Varnish. ¼ gross cases, pressed top tins.	12

Stove Polish—

Quickshine Polish	9 00
Reliable Paste	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

STOVE POLISH.

THE F. F. DALLEY CO.

	Per gross
Gem Stove Polish, ¼ gross cases	$9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75

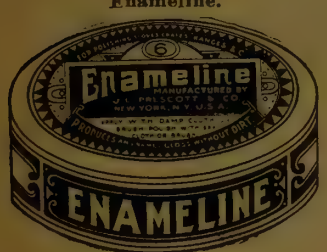
NONE BETTER.

Edwardsburg Starch

FEW AS GOOD.

Edwardsburg Starch Co. Limited
Cardinal, Ont.

Enameline.



No. 4—3 dozen in case	$4 50
No. 6—3 dozen in case	7 50

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05¾
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05¼
German X, with Cuttlefish Bone	0 04¾
German, with Cuttlefish Bone	0 04¼
London Bird Seed, bulk 25 lb. cases.	0 04½
Bird Gravel, 10c. pkts., 24 in case,	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases.	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 05
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " 5c. " 48 "	03

CORN BROOMS

CHAS. BOECKH & SONS.	per doz net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BLUE.

KEEN'S OXFORD. per lb

1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS. per doz

Apples, 3's	$0 80	$0 95
" gallons	2 25	2 40
Blackberries, 2	1 40	1 70
Blueberries, 2	0 75	0 85
Beans, 2	0 70	0 95
Corn, 2's	0 70	0 85
Cherries, red pitted, 2's	1 75	2 25
Peas, 2's	0 90	0 95
" Sifted select	0 90	1 00
" Extra sifted	1 25	1 40
Pears, Bartlett, 2's	1 50	1 75
" " 3's	2 00	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 50	2 60
Peaches, 2's	1 40	1 75
" 3's	2 00	2 40
Plums, Green Gages, 2's	1 30	1 55
" Lombard	1 20	1 50
" Damson Blue	1 10	1 30
Pumpkins, 3's	0 70	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 40	1 70
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	0 92½	0 95
Lobster, talls	2 40	2 70
" flats, ½'s	1 65	1 70
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 20	1 30
" " Horseshoe.	1 25	1 30
" Cohoes "	0 95	1 00
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, Sportsmen, ½'s	....	0 21
Sardines, key opener, ½'s	0 16	0 18½
" " " " ¼s	0 10½	0 11
" " " " ½s	0 18½	0 19
Sardines, other brands 9¾	11 0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36
Sardines, Amer., ¼'s "	0 04	0 05½
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10	1 15
Kippered Herring, 1-lb.	1 60	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans	$1 30	$1 35
" " " 2 "	2 35	2 50
Comp Corn Beef 4-lb. can	....	....
" " " "	7 75	8 25
" " " 14 "	15 00	16 00
Minced Callops 2 "	....	2 60
" " 2 "	2 60	2 65
Lunch Tongue 1 "	3 40	3 50
" " 2 "	....	6 00
English Brawn 2 "	2 75	2 80
Camb Sausage 1 "	....	2 50
" " 2 "	....	4 00
Soups, assorted 1 "	....	1 50
" " 2 "	....	2 2
Soups and Boull. 2 "	....	1 8
" 6	....	4

ARMOUR PACKING CO.—HELMET BRAND

Corn Beef 1 lb.	1 40	1 50
1 lb.	2 60	2 75
4 lb.	5 50	5 80
6 lb.	8 50	8 80
14 lb.	17 50	18 00
Roast Beef, 1 lb.	1 40	1 50
2 lb.	2 60	2 75
Luncheon Beef, 1 lb.	1 60	1 70
" 2 lb.	2 75	2 85
Brawn 1 lb.	1 30	1 40
" 2 lb.	2 35	2 50
" 6 lb.	6 60	6 80
" 14 lb.	14 50	15 00
Ox Tongue, 1½ lb.	7 00	7 20
" " 2 lb.	8 50	8 80
" " 2½ lb.	10 75	11 00
Lunch Tongue, 1 lb.	3 35	3 50
" 2 lb.	6 50	6 80
Chipped Beef, ¼ lb.	1 60	1 70
" " 1 lb.	2 65	2 80
Pigs' Feet b.	1 65	1 75
" "	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb.	70	75
Potted Meats, Tongue or Ham ½ lb.	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb.	70	75
Potted Deviled Ham or Tongue, ½ lb.	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt.	3 00	3 15
" " 1 pt.	2 00	2 10
Gelatine of Boar's Head, 2 lb.	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00	3 10
Plover Roast	5 00	....
liced Gold Band Bacon	3 00	...

Codfish.

	doz
Beardsley's Shredded, 2 doz. pkgs.	0 90

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6
Variety Gum (with book in each box) 150 1c pieces	1
Banner Gum (English or French wrappers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE "DIAMOND"

OIL BLACKING

TRADE OIL MARK

Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and Stove Varnish. Harness Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**

COWAN'S

Hygienic and Perfection Cocoas and Cocoa Essence

Queen's Dessert, Royal Navy and Perfection Chocolates

Chocolate Pink, White, Lemon Color Icings

A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LIMITED TORONTO

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, **O. E. COLSON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba, **Buchanan & Gordon, Winnipeg.**

Improved Wanzer Lamp

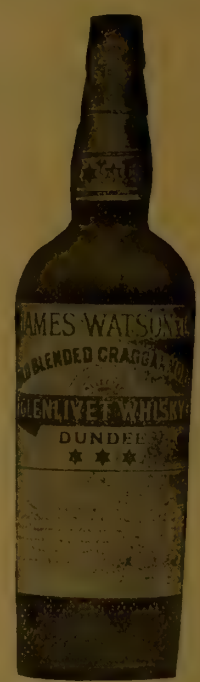
Non-explosive, no chimney, best light, burns Canadian oil perfectly. Soon saves its cost in oil and chimneys. Liberal discounts to the Trade. Every Lamp tested.

WANZER LAMP & MFG CO.
HAMILTON.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & CO. HALIFAX, N.S. ESTABLISHED 1844 — IS THE BEST.

ASK FOR

MOTT'S



Always the Same. The Best on the Market.

Have you got it in stock?

Chard, Jackson & Co.

Agents for the Dominion

10 Lemoine St.

MONTREAL

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND BAKING POWDER

The Best Grocers make a point of Keeping it always in Stock.

CADBURY'S
Frank Magor & Co., Agents.

	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs.	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rook " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. tins, boxes 4 doz.	2 40
½ " " " 2 "	4 50
" " " 1 "	8 50
	per lb.
Ralston Health Club boxes 6 lbs.	45

CHOCOLAT MENIER.

	In 5 case lot.	Cases of 10x12 lb bxs.	In 12 lb bxs
Vanilla—per lb.			
Yellow wrapper,	$ 0 32	$ 0 34	$ 0 36
Unsweetened—			
Blue Premium	C 35	0 37	0 39

	Per case.	Less than case
Pastilles—		
Yellow wrapper, 108 bxs. to the case	$20 00	0 20
Croquettes—		
Yellow wrapper, 9 bxs. of 12 packages	$20 00	0 20

FRY'S.

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, " "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
½ lbs. 12 lb. boxes	....

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'S.

Chocolate—	
Premium No. 1 boxes 12 lbs. each	0 46
Baker's Vanilla in boxes, 12 lbs. each.	50
Caraccas Sweet, in boxes, 6 lbs. each.	38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, ½ lb., tins.	0 50

COCOANUT.

CANADIAN COCOANUT C .

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs	0 27
" ½ " " "	0 28
" ¼ " " "	0 29
" ⅛ " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	....
Feather Strip, " " " "	....
Special Shred, " " " "	....
Macaroon, " " " "	....
Crown Desic., 12, 20 or 25 lb. "	....
Special, " " " "	....
Barrels, 2c. per lb. less.	
Terms, 3 p.c., off 30 days.	

To our Customers, from East to West

1897 is nearing its close and before you begin to write 1898 we desire to thank you for your kind support during the year. We trust our efforts to please you have been successful, and that we have done that which will lead us to hope for a continuance of your favors in the year that is so close at hand. We cannot do so personally, so we use this means of wishing you, one and all, a Happy New Year and a profitable business in the years to come.

Yours very truly,

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President. **7 Front Street East, Toronto.** S. R. Parsons, Vice-President

COFFEE.

Green.		per lb
Mocha	0 27½	0 30
Old Government Java	0 30	0 33
Rio	0 08	0 13
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 18	0 22
Maracaibo	0 16	0 20

JAMES TURNER & CO.

Mocc	....	0 34
Damascus	....	0 30
Cairo	....	0 25

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	....	0 33
Bourbon Blend	....	0 32
Our Own "	....	0 31
Jersey "	....	0 29
Laguaya "	....	0 25
Irish Blend	....	0 22
Mocha and Java	....	0 32
Old Government Java...	0 30	0 32 0 34
Arabian Mocha	0 31	0 33
Maracaibo	0 25	0 27
Santos	0 16	0 20
Crushed East India	....	0 17

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25

Crown Brand (Robert Greig & Co.)—

1	oz. Bottle, per doz.	0 90
2	" " "	1 50
2½	" " "	2 00
4	" " "	3 00
8	" Bottle "	6 00
4	" Glass Stop'r "	3 50
8	" " "	7 00

Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles, gross	12 00
Ketchup, Screw Top "	21 00
S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FRUITS.

FOREIGN.		per lb
Currants—Provincials, bbls	....	0 06
" ½ bbls	....	0 06½
" Filiatras, bbls	....	0 06½
" ½ bbls	....	0 06¾
" cases	....	0 06¾
" Patras, bbls	....	0 06¾
" ½ bbls	....	0 06¾
" cases	....	0 06¾
" Vostizzas, cases	0 07½	0 08½
" Blue Pearls	0 08¼	0 08½
" cleaned, Kalamos, cases	....	0 06¾
" Morea "	....	0 07
" Vonitza "	....	0 07½
Dates, Hallowee boxes	0 05¾	0 06
Figs—4-crown	0 10	0 11
" 5-crown	0 11	0 13
" 7-crown	0 13	0 14
" 9-crown	0 15	0 16
" natural, bags	0 04½	0 05
Prunes—Bosnia, cases	...	....
" Bordeaux	....	....
Raisins—Valencia off stalk	0 04½	0 04¾
" Fine, off stalk	0 05	0 05½
" Selected	0 06	0 06½
" Layers	0 06½	0 07
" Sultanas	0 09½	0 12½
" Cal. Loose Muscatels, 3-Crown	0 07¼	0 07½
Ditto 4-Crown	0 08¼	0 8½

Malaga	per box.	
" London Layers	1 50	1 70
" Black Baskets	2 00	2 20
" Blue Baskets	2 30	2 50
" Connoisseur Clusters	2 20	2 40
" Dessert Clusters	3 50	75

DOMESTIC

Apples, dried, per lb	0 05	0 06
" evaporated	0 09	0 10

FOOD.

	per brl.
Split Peas	$3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	.... 2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS. per doz.

Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50

(Sold by all wholesale grocers.)

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz	95
1 " " Red, "	1 00

COX'S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—50 to 60 dy, $1.85 Toronto.

WIRE NAILS — $1 90, freight equalized in Montreal.

HORSE NAILS—

Canadian, dis. 50 per cent.

HORSE SHOES—
F. O. B. Montreal 3 25

SCREWS—Wood—

Flat-head bright, 87½ and 10 p. c. dis.
Round-head bright, 80 and 10 p. c. dis.
Flat-head brass, 82½ and 10 p. c. dis.
Round-head brass, 75 and 10 p.c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	0 00	1 45
ROPE—Manilla	0 07¾	0 08½
Sisal	0 06¼	0 07¾
AXES—Per box	5 25	9 00

SHOT—Canadian, dis, 17½ per cent.

HINGES—		
Heavy T and strap, per lb.	0 03¾	0 04¾
Screw, hook and strap	2 35	3 15

WHITE LEAD—Pure Association guarantee, ground in oil. per 100 lbs.

25 lb. irons	5 50
No. 1	5 22½
No. 2	4 75
No. 3	4 37

TURPENTINE—

Selected packages, per gal.	0 48

2c. extra outside points.

LINSEED OIL—	
Raw, per gal	0 43
Boiled, "	0 46

2c. extra outside points.

GLUE—Common per lb 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	....	1 50
Clear Jelly Marmalade	....	1 80
Strawberry W. F. Jam	....	2 00
Raspberry " "	....	2 00
Apricot " "	....	1 75
Black Currant "	....	1 85
Other Jams " "	1 55	1 90
Red Currant Jelly	....	2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $11 00

WINES LIQUORS AND MINERAL WATERS.

HARD, JACKSON & CO., MONTREAL, AGENTS.

Watson's Scotch—		
1 Star Glenlivet, in cases	$8 50	$9 00
3 "	9 50	10 00
Old Liqueur "	15 00	15 50
Old Glenlivet, in wood, p.gal.	4 25	6 00
Watson's Irish—		
Old Irish	7 50	8 00
Banagher	9 50	10 00
" in wood, per gal	4 25	5 25
Geo. Sayer & Co. Cognac—		
I Star, in cases	11 50	12 00
V.S.O.P "	16 50	17 00
In wood, per gal	4 50	6 50
Warter & May, Oporto—		
Ports	2 10	6 50
Wisdom & Warter—		
Sherries	2 00	6 00

J. & R. M'LEA, MONTREAL.

Cockburn very old Highland	8 75	9 25
" Special Scotch	9 50	10 00
" Special Liqueur. 14 years old	15 50	16 50
In wood—Fine old Scotch	....	4 40
Special old Scotch	....	5

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb.
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
F. D., 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

per gross.		per gross.	
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

RICE, SAGO, TAPIOCA.

Rice—	per lb.	per lb
Rangoon, imported	0 03½	0 03⅞
Patna	0 04¼	0 05¾
Japan	.....	0 05
Imperial Seeta	.....	0 05½
Extra Burmah	0 04½	0 04⅝
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

SODA.

Bi-carb, stand'rd, per 100-lb. keg	2 40	2 50
Sal soda, per bbl	0 85	0 90
Sal soda, per keg	0 95	1 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co 's Prep. Corn	0 06
Canada Pure Corn	0 05
Rice Starch—	
Edwardsburg No.1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08
		0 08¼
PURE	40-lb. boxes, 1-lb. pack	0 07
	48-lb. " 16 3-lb. boxes	0 07
OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½

A Popular Starch.

All laundresses agree on this one point, that in order to obtain the best results, a **high-class starch is indispensable.** Celluloid has long been recognized as the **Laundresses' reliable friend,** whose verdict in its favor has been so unanimous that it has won for itself, as a **cold-water starch,** a reputation which is world-wide.

THE BRANTFORD STARCH CO., Limited, Selling Agents, BRANTFORD, ONT.

For puddings, custards, etc.

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs..	0 04¼
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs....	0 05
Bbls., 175 lbs.....	0 04½
Kegs, 100 lbs.....	0 04½
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs....	0 09
Canadian Electric Starch—	
40 packages in case.....	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 05
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 06

SUGAR.

	per lb.
Granulated (Redpath, St. Lawrence, Acadia).....	0 04⅝
German (Canadian) bbls.....	0 04¼
" (imported) bags.....	0 04¼
Dutch, bags	0 04⅜
Paris Lump, bbls. and 100-lb. boxes	0 05 9-16
" in 50 lb. boxes....	0 05 11-16
Extra Ground Icing, bbls.....	0 05⅝ 0 05⅝
Powdered, bbls	0 05⅝
Cream	0 04 3-16
Extra Bright.....	0 04⅛
Bright Coffee	0 04 1-16
Light Yellow.....	0 04
Medium Light Yellow.....	0 3 15-16
Yellow	0 03⅞
Demerara	3 50 3 75

SYRUPS AND MOLASSES.

SYRUPS	bbls.	½ bbls.
Dark ..... per gallon.	0 23	0 25
Medium.....	0 28	0 35
Bright.....	0 32	0 42
Honey (com)	....	0 40
" 2 gal. pails.....	....	1 00
" 3 gal. pails.....	1 35	1 40
MOLASSES		
Barrels.....	0 23	0 35
Half-barrels	0 25	0 37

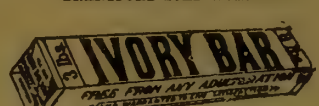
SOAP.

Babbitt's "1776" Soap Powder	$3 50

1 box and less than 5.....	4 00
5 boxes and upward.....	4 00

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes.....	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong.....	0 17	0 35
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14
Young Hyson— PING SUEYS.		
Half Chests, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Chests— JAPAN.		
Finest May pickings.....	0 38	0 40
Choice	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

"SALADA" CEYLON.

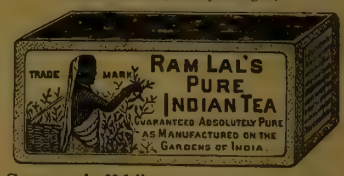
	Wholesale	Retail
Brown Label, 1s and ½s	0 20	0 25
Green Label, 1s and ½s.....	0 22	0 30
Blue Label, 1s and ½s and ¼s...	0 30	0 40
Red Label, 1s and ½s.....	0 36	0 50
Gold Label, ½s.....	0 44	0 60

Terms, 30 days net.

MONSOON INDO-CEYLON TEA.

	Wholesale	Retail
Blue Label, 1-lb.....	0 19	0 25
Blue Label, ½-lb.....	0 20	0 25
Black Label, ½ and 1-lb.....	0 22	0 30
Green Label, ½ and 1-lb.....	0 28	0 40
Brown Label, ½ and 1-lb.....	0 35	0 50
Red Label, ½ and 1-lb.....	0 40	0 60

RAM LAL'S (lead packages)



Cases, each 60 1-lbs.....	....	0 35
" " 60 ½-lbs.....	....	0 35
" " 30 1-lbs.....		
" " 120 ½-lbs.....	....	0 36

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Black Label, 1-lb., retail at 25c	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c.....	0 22
Green Label " 40c.....	0 28
Red Label " 50c.....	0 35
Orange Label, retail at 60c.	0 42
Gold Label, " 80c.	0 58

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½'s.....	0 35	0 50
Blue Label, 1-lb. and ½ s....	0 28	0 40
Green Label, 1-lb.....	0 18	0 25
Green Label, ½'s.....	0 19	0 25
Japan, 1's.....	0 19	0 25

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 73
Ingots, rough and ready, 8's.....	0 71
Laurel, 3's.....	0 66
Brier 8's	0 63
Index, 7's.....	0 69
Honeysuckle, 8's	0 73
Napoleon, 8's	0 67
Victoria, 16's	0 63
Prince of Wales, caddies, 8's and 16's	0 65

WOODENWARE.

	per doz
Pails, 2 hoop, clear, No. 1....	$ 1 45
" 3 " " "	1 60
" 2 " " " 2....	1 40
" 3 " " " 2....	1 55
" " " painted " 2....	1 40
Tubs, No. 0.....	8 00
" 1.....	6 50
" 2.....	5 50
" 3.....	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe..	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Parloa	1 30	1 40
Red P rlor	1 50	1 60
Safety No. 1, wall box	1 40	1 50
" No. 2, slide box	2 80	2 90
" No. 3, capital....	2 75	2 85
Flamers, slide boxes....	2 25	2 35
" wax strips	3 20	3 30
Tiger	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross.....	$ 2 00
" 10 " "	1 10
" 2 Tiger, ...	5 00
" 4 " "	2 00

LICORICE...

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. BROOKLYN, N.Y.

EVAPORATED APPLES...

We have a few cars for sale of choice stock at reasonable prices. If you want any of these goods send in your order at once and write for prices. Don't forget that we handle a full line of Jams and Jellies, and the price is right.

R. J. Graham

BELLEVILLE, ONT.

DON'T PUNISH YOURSELF

by smoking inferior cigars when you can get

"Pharaoh" for 10 cents

—: and :—

"Pebble" for 5 cents

Acknowledged as the leading cigars of Canada.

J. Bruce Payne, Granby, Que.

Sell Only the Best

COLEMAN'S Table or Dairy Salt is the best.

The 5-lb. carton, of which we give an engraving, is the best package in the market. Printed in three colors, red, black and yellow, with a tin cover, it combines an attractiveness for shelf display, together with a suitable durable package, that will make it a ready seller. Specially adapted for first-class town or city trade.

We have all kinds, Fine, Coarse or Land Salt in barrels, sacks and bulk. Unequalled shipping facilities. Prompt shipment guaranteed.

ADDRESS

The Canada Salt Association

CLINTON, ONT.

1898 is Here
1897 is Past

We had good things in 1897. We will have better things in 1898. The world is moving and so are we.

Our lines of Dinner-ware, Toilet-ware, Glassware and Lamp Goods will be away ahead of anything we had last year.

GOWANS, KENT & CO.

TORONTO

Easy Sales! Good Profits!

...and

FREE PREMIUMS

Are assured Grocers and Clerks who sell Knox's Gelatine—the best ever produced.

CAMERAS AND DELIVERY WAGONS

of High Grade will be given away. Get our plan, and push

GELATINE—KNOX'S

Write

C. B. KNOX, Mfr.

AGENTS

A. E. Richards & Co. - Hamilton
William H. Dunn - - - Montreal
Beattie & Elliot - - - - Quebec
C. & E. MacMichael - - St. John
Alfred D. Hossack, Vancouver, B.C.
H. F. Baker - - - - Halifax, N.S.

JOHNSTOWN, N. Y.

Going to Retire? Want to Sell Out?

If so, say so in THE CANADIAN GROCER. It reaches the most likely buyers. Two cents a word each insertion.

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

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C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood.
BEST GOODS MADE.

Represented by...
Chas. Boeckh & Sons, Toronto.
The H. A. Nelson & Sons Co., Montreal.

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INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACÉ

MOUNT ROYAL MILLS

D. W. ROSS CO. Agents

RICES

THE Oakville Basket Co.

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

CHARLES F. CLARK, President. J. CHITTENDEN, Treasurer

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY, Executive Offices, PROPRIETORS.

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Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organisation of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

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THOS. O. IRVING, Superintendent.

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The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

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THE SUPREME LINE
HIGH-GRADE—CANADIAN-MADE
NO. 64920